

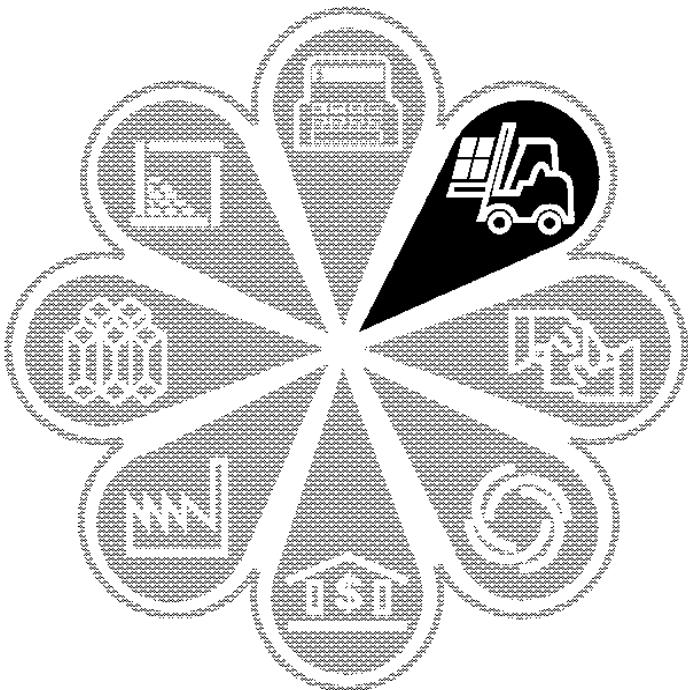
1992

Census of Wholesale Trade

WC92-A-43

GEOGRAPHIC AREA SERIES

Tennessee



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If you have any questions concerning the statistics in this report, call 301-763-5281.

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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, finance, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Census of Wholesale Trade

GENERAL

The 1992 Census of Wholesale Trade, part of the 1992 Economic Census, covered wholesale trade as defined in the *Standard Industrial Classification Manual: 1987*¹ (SIC). It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; other wholesalers; or industrial, commercial, institutional, farm, or professional users. Companies selling products to which they have title, as well as those acting as agents or brokers in buying or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to other establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operated wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales of products by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business

classification is not considered a disclosure, therefore, this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget (OMB) as of June 30, 1993. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the OMB as of June 30, 1993. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.² Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan areas (MA's).
6. Each county or county equivalent.³ Counties are the primary divisions of States, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their States. These places are treated as counties and as places.
7. Each consolidated city.³ Consolidated cities are consolidated governments which consists of separately incorporated municipalities.
8. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.²³

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

²According to 1990 Census of Population or subsequent special census.

³Those defined as of January 1, 1992.

For the economic census, boroughs and census areas in Alaska, and boroughs in New York, are not included in this category.

9. Special economic urban areas (SEUA's), which include townships in Michigan, New Jersey, and Pennsylvania and towns in New York, Wisconsin, and the six New England States with 10,000 inhabitants or more.⁴

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1992 data are expressed in 1992 dollars and 1987 data in 1987 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape,

or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Services Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 1-800-541-8345.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

—	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
CMSA	Consolidated metropolitan statistical area.
MA	Metropolitan area.
MSA	Metropolitan statistical area.
n.e.c.	Not elsewhere classified.
PMSA	Primary metropolitan statistical area.
pt.	Part.
r	Revised.
SEUA	Standard economic urban area.
SIC	Standard Industrial Classification.

The following symbols are used in this publication to show employment size ranges for employment data that has been withheld to avoid disclosing data for individual companies (employment size range codes are provided for the first time in the 1992 Economic Census):

Symbol	Employment size
--------	-----------------

AA	0—19
BB	20—99
CC	100—249
EE	250—499
FF	500—999
GG	1,000—2,499
HH	2,500—4,999
II	5,000—9,999
JJ	10,000—24,999
KK	25,000—49,999
LL	50,000—99,999
MM	100,000 or more

⁴According to 1990 Census of Population or subsequent special census.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The State	X		X							
Metropolitan Areas (MA's) in the State.....		X								
Area of the State not in any MA										
Counties in the State				X	1X		X			
Places in the State				2X				X	2X	X
DATA ITEMS³										
Establishments.....	X		X	4X	4X	4X	4X	4X		
Sales	X		X	4X	4X	4X	4X	4X	X	X
Annual payroll	X		X	4X	4X	4X	4X	4X		
First-quarter payroll.....	X									
Paid employees for pay period including March 12, 1992	X		X	5X	5X	5X	5X	5X		
Inventories	X									
Operating expenses	X									
Sales per establishment.....		X								
Sales per employee		X								
Annual payroll per employee.....		X								
Annual payroll as a percent of operating expenses.....		X								
Employees per establishment.....		X								
Operating expenses as a percent of sales		X								
End-of-year inventories as a percent of sales....		X								
1987 to 1992 comparative statistics (sales, payroll, etc.).....			X							
Counties ranked by volume of sales										
Places ranked by volume of sales.....									2X	X

¹Includes areas with 200 wholesale establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1990 Census of Population.

³See Explanation of Terms, appendix A.

⁴Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

⁵Presented for total and merchant wholesalers only.

Users' Guide for Locating Statistics in the 1992 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establish- ments	Sales (\$1,000)	Payroll (\$1,000)	Number of em- ployees	Inven- tories (\$1,000)	Oper- ating expenses (\$1,000)	Com- modity line sales (\$1,000)	Sales size and employ- ment size ¹	Legal form of organiza- tion	Petro- leum bulk sta- tions and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State.....	X	X	X	X	X	X					
MA	X	X	X	X							
County.....	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	² X	² X	² X	² X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States ²		X	X		X	X			X		³ X
COMMODITY LINE SALES											
United States	X	X						X			
State ⁴	X	X						X			
MA ⁴	X	X						X			
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X			X		⁵ X
State.....					X				X		
County					X				X		

¹Establishments and firms.²Merchant wholesalers only.³Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.⁴Available on CD ROM only.⁵Class of customer; employment by principal activity; detailed type of operation; inventory detail; commissions of agents and brokers; and gross margins, gross profits, and their components of merchant wholesalers.

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Tennessee

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Publication Program	Inside back cover
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Summary of Findings

Tennessee had 9,341 wholesale establishments in 1992 with \$59.7 billion in sales. This represents a 6.4 percent increase in wholesale establishments and a 23.6 percent increase in sales over 1987 according to the 1992 Census of Wholesale Trade conducted by the Bureau of the Census, U.S. Department of Commerce.

Merchant wholesalers accounted for 82.8 percent or 7,731 of the total establishments and 53.1 percent or \$31.7 billion of the total sales in 1992 compared with 82.4 percent of the establishments and 53.2 percent of the sales in 1987. Manufacturers' sales branches and offices with 799 establishments and \$21.7 billion in sales and agents, brokers, and commission merchants with 811 establishments and \$6.3 billion in sales made up the rest of the wholesale trade total in 1992.

Automobiles and other motor vehicles wholesalers were the largest group of wholesalers by kind of business in terms of sales with \$6.4 billion followed by chemicals and allied products, n.e.c., wholesalers with \$3.6 billion and drugs, drug proprietaries, and druggists' sundries wholesalers with \$3.6 billion. Out of 69 kind of business groups, these three accounted for 22.9 percent of the total sales in the State.

Annual payroll for all wholesalers in the State was up from \$2.5 billion in 1987 to \$3.1 billion in 1992. Merchant wholesalers had annual payroll of \$2.3 billion in 1992 while manufacturers' sales branches and offices recorded \$584.7 million and agents, brokers, and commission merchants had \$137.8 million.

Employment by all wholesalers in Tennessee as of mid-March 1992 was 115,416, a decrease of .4 percent since 1987. Merchant wholesalers with 93,017 employees accounted for 80.6 percent of the total wholesale employment in 1992 compared with 80.4 percent in 1987.

Inventories of \$4.6 billion were held at wholesale establishments in the State at the end of 1992. Merchant wholesalers held 85.9 percent of these inventories while manufacturers' sales branches and sales offices held 13.9 percent and agent, brokers, and commission merchants held .2 percent. Inventories of all wholesalers increased during 1992 by 9.3 percent while those of merchant wholesalers increased 10.9 percent.

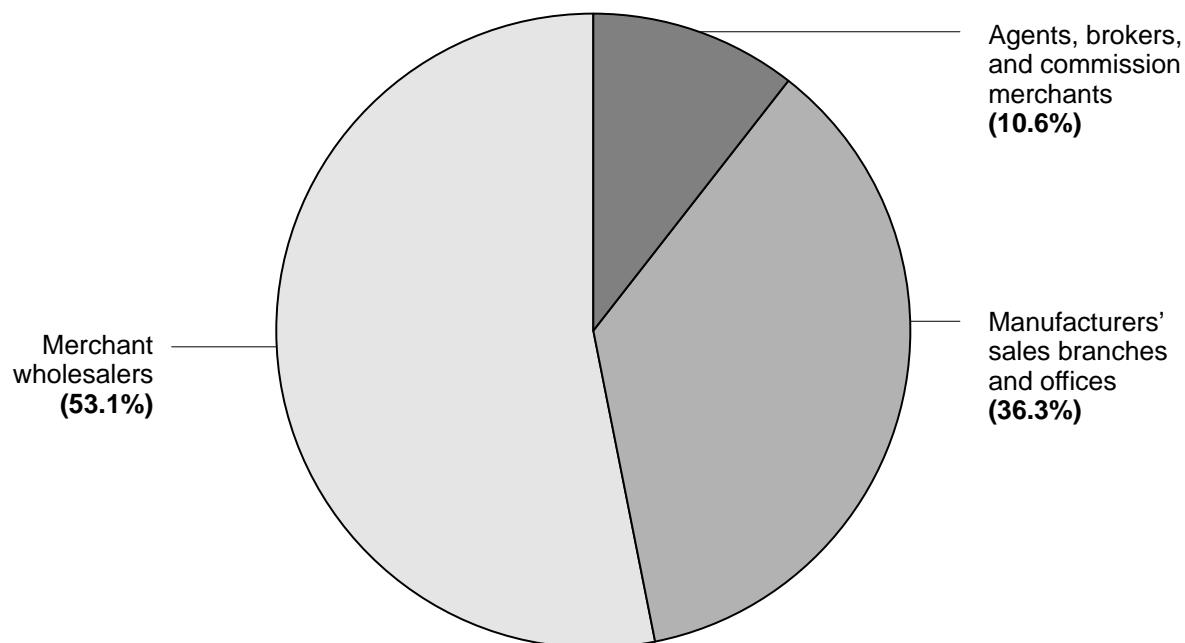
Payroll per employee in the State averaged \$26.5 thousand for all wholesalers in 1992, an increase of 22.2 percent since 1987. Merchant wholesalers averaged \$25.2 thousand per employee while manufacturers' sales branches and offices was \$34.1 thousand and agents, brokers, and commission merchants were \$26.2 thousand in 1992.

Annual payroll as a percent of operating expenses for all wholesalers increased from 48.7 percent in 1987 to 49.1 percent in 1992. The ratio for merchant wholesalers was 50.8 percent; for manufacturers' sales branches and offices it was 42.7 percent; and for agents, brokers and commission merchants it was 53.2 percent.

Figure 1. Percent of Wholesale Sales by Type of Operation: 1992 and 1987

(Percents may not add to 100 because of rounding. For meaning of abbreviations and symbols, see introductory text)

1992



1987

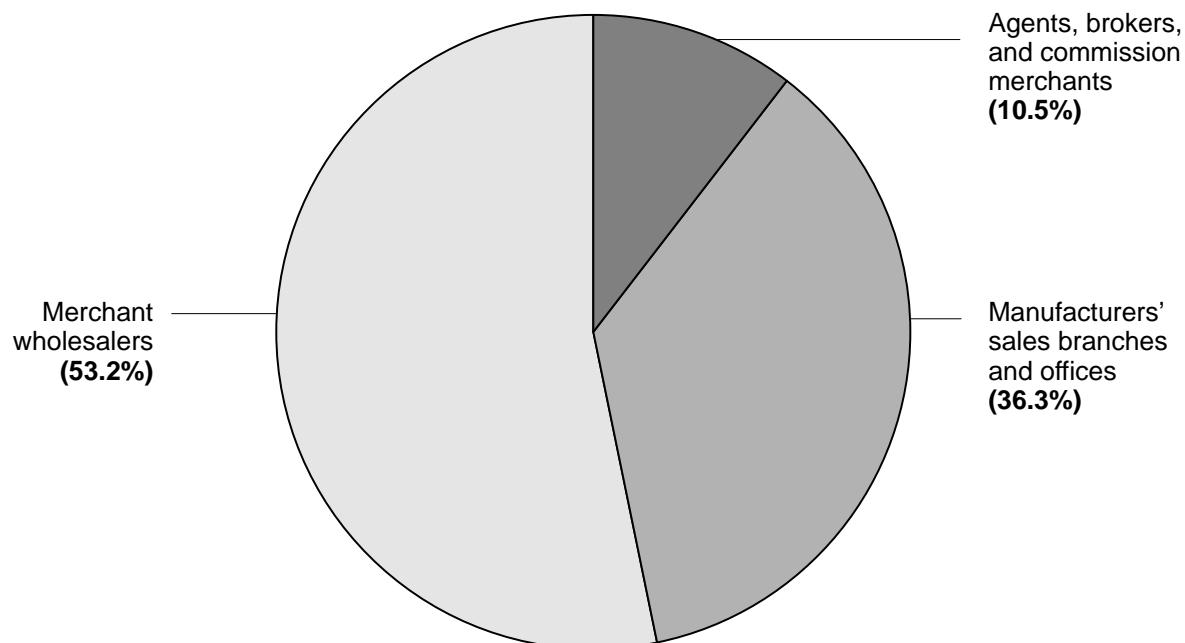


Figure 2. Wholesale Sales by Industry Group: 1992 and 1987

(Millions of dollars. For meaning of abbreviations and symbols, see introductory text)

1992
1987

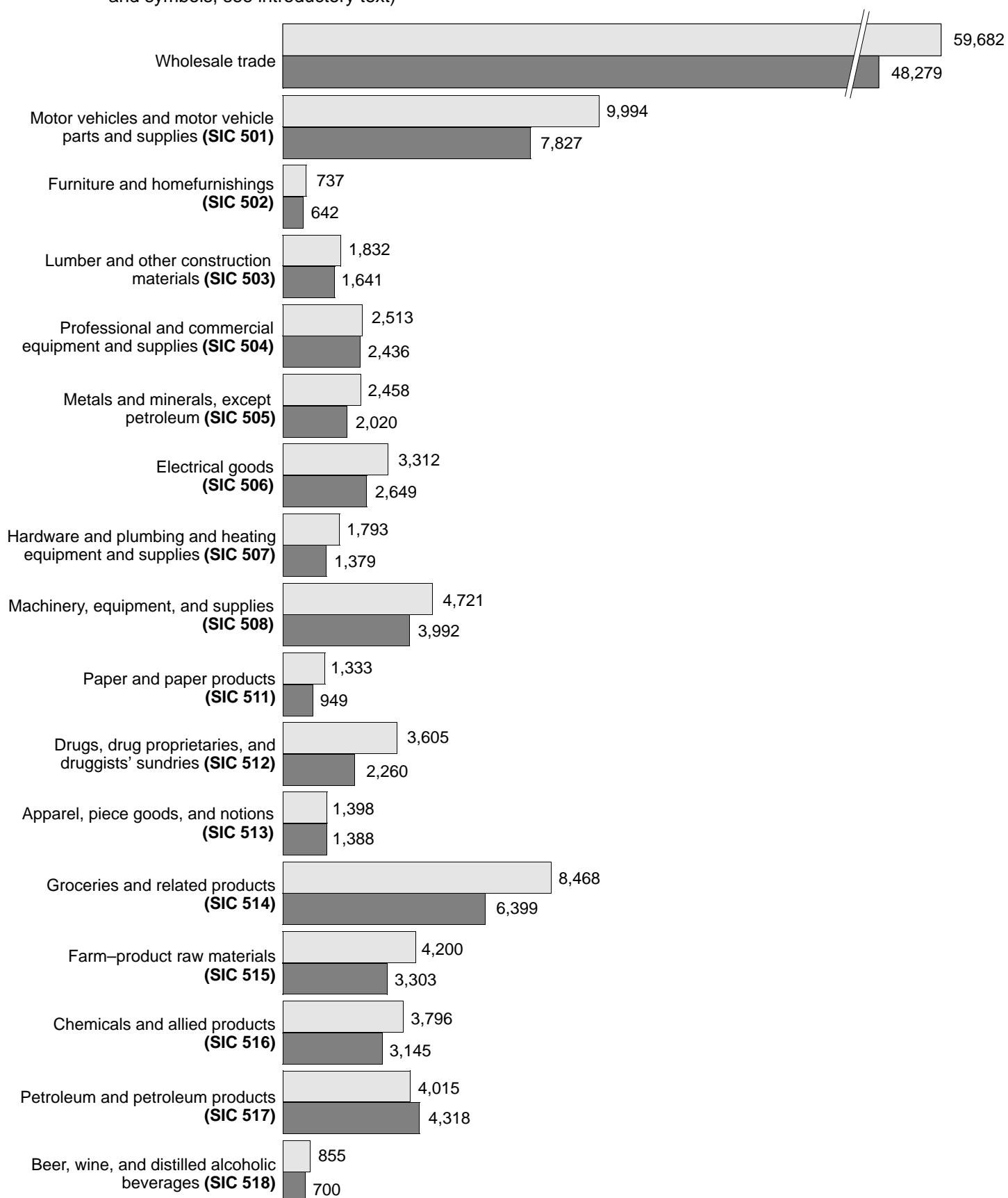


Figure 3. Wholesale Employment by Industry Group: 1992 and 1987
 (Number. For meaning of abbreviations and symbols, see introductory text)

1992
 1987

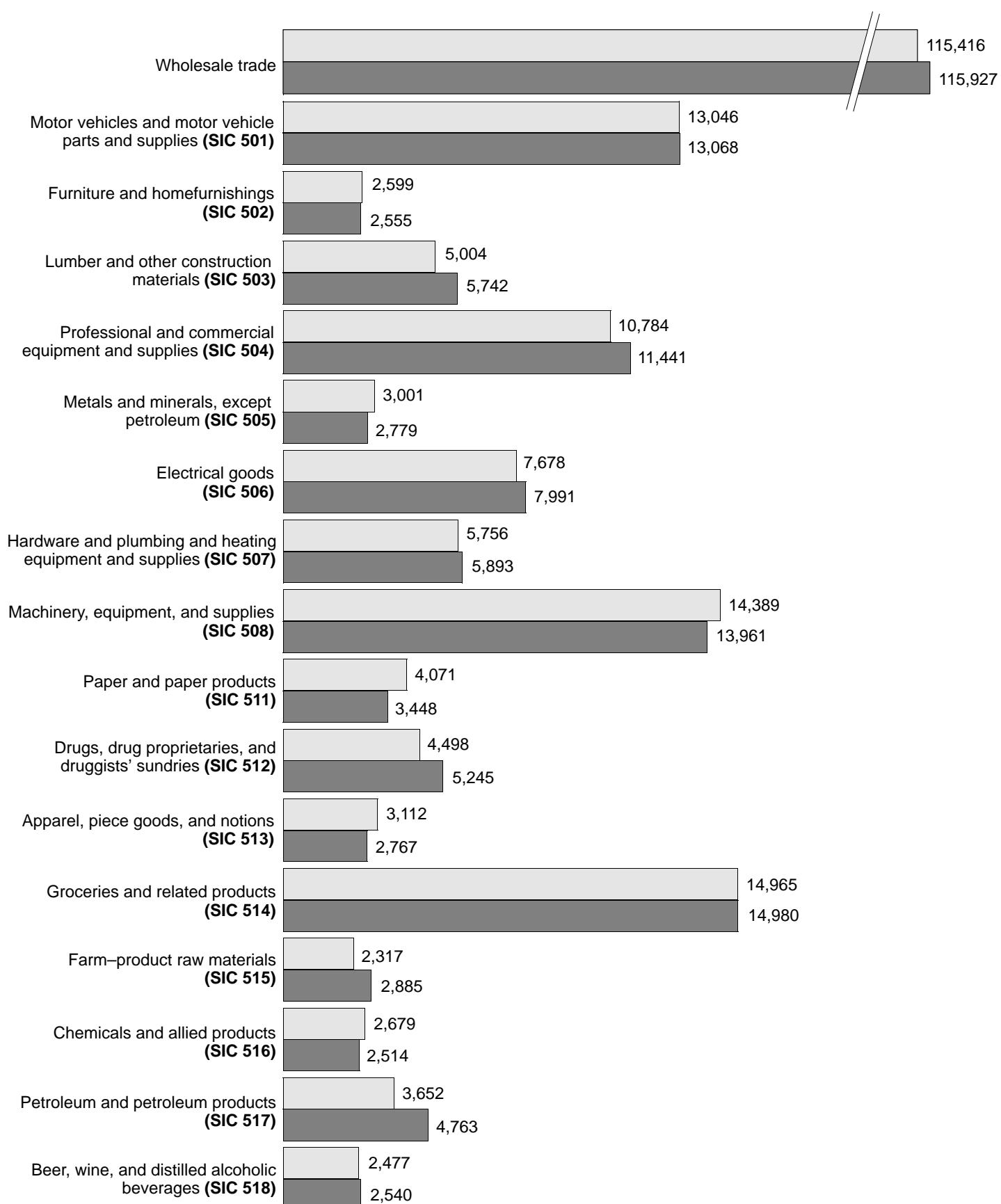




Table 1. Summary Statistics for the State: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
	Wholesale trade -----	9 341	59 681 975	3 063 926	718 708	115 416	6 234 858	4 187 965	4 575 767
TYPES OF OPERATION									
	Merchant wholesalers -----	7 731	31 689 982	2 341 520	537 552	93 017	4 607 786	3 543 845	3 929 599
	Wholesale distributors and jobbers -----	7 482	28 177 941	2 223 570	514 417	89 076	4 347 839	3 006 471	3 360 009
	Importers -----	134	1 175 781	72 815	15 812	2 647	172 020	208 227	223 911
	Exporters -----	47	1 801 660	34 000	4 882	692	59 389	314 092	329 137
	Terminal grain elevators -----	1	(D)	(D)	(D)	AA	(D)	(D)	(D)
	Country grain elevators -----	26	(D)	(D)	(D)	CC	(D)	(D)	(D)
	Assemblers of farm products, except country grain elevators -----	41	319 341	8 614	1 875	465	20 804	3 019	3 549
	Manufacturers' sales branches and sales offices -----	799	21 662 485	584 654	150 417	17 134	1 368 293	633 403	636 420
	Sales branches (with stock) -----	538	7 564 764	411 062	104 990	13 066	973 323	633 403	636 420
	Sales offices (without stock) -----	261	14 097 721	173 592	45 427	4 068	394 970	-	-
	Agents, brokers, and commission merchants -----	811	6 329 508	137 752	30 739	5 265	258 779	10 717	9 748
	Auction companies -----	46	1 445 346	13 864	3 145	1 362	26 579	212	283
	Brokers -----	151	1 868 297	35 459	8 040	1 316	65 456	2 272	1 591
	Commission merchants -----	130	728 911	15 219	3 575	635	29 744	1 067	1 105
	Import agents -----	6	63 361	1 852	402	35	4 433	1 496	991
	Export agents -----	9	55 235	2 539	713	89	4 419	-	-
	Manufacturers' agents -----	469	2 168 358	68 819	14 864	1 828	128 148	5 670	5 778
TYPES OF OPERATION BY KIND OF BUSINESS									
	Wholesale trade -----	9 341	59 681 975	3 063 926	718 708	115 416	6 234 858	4 187 965	4 575 767
50	Durable goods -----	6 238	28 655 775	1 846 377	436 085	67 297	3 557 760	2 312 936	2 487 836
501	Motor vehicles and motor vehicle parts and supplies -----	1 111	9 993 615	311 115	72 348	13 046	580 627	504 996	527 747
5012	Automobiles and other motor vehicles -----	189	6 432 989	81 250	17 907	3 190	139 471	94 626	100 066
5013	Motor vehicle supplies and new parts -----	643	2 566 929	179 031	42 055	7 643	333 875	332 919	321 144
5014	Tires and tubes -----	109	918 230	37 730	9 226	1 397	81 227	65 944	94 667
5015	Motor vehicle parts, used -----	170	75 467	13 104	3 160	816	26 054	11 507	11 870
502	Furniture and homefurnishings -----	270	736 503	64 083	14 889	2 599	130 669	53 561	55 346
5021	Furniture -----	124	399 828	33 040	7 981	1 345	65 414	24 031	25 703
5023	Homefurnishings -----	146	336 675	31 043	6 908	1 254	65 255	29 530	29 643
503	Lumber and other construction materials -----	430	1 832 245	127 448	28 865	5 004	256 729	160 656	161 000
5031	Lumber, plywood, millwork, and wood panels -----	206	1 038 069	75 222	16 379	3 116	147 581	107 109	113 028
5032	Brick, stone, and related construction materials -----	73	337 245	19 704	4 884	735	45 492	24 868	20 914
5033	Roofing, siding, and insulation materials -----	76	253 940	14 158	3 578	496	29 493	18 008	17 165
5039	Construction materials, n.e.c. -----	75	202 991	18 364	4 024	657	34 163	10 671	9 893
504	Professional and commercial equipment and supplies -----	899	2 513 159	358 785	88 063	10 784	690 388	201 277	224 737
5043	Photographic equipment and supplies -----	30	129 929	11 837	3 049	405	20 992	24 727	27 007
5044	Office equipment -----	191	378 875	78 819	18 495	2 633	127 354	37 391	38 741
5045	Computers and computer peripheral equipment and software -----	266	930 254	141 539	37 680	3 496	261 921	43 184	52 811
5046	Commercial equipment, n.e.c. -----	107	168 545	20 663	5 063	872	37 005	13 781	13 491
5047	Medical, dental, and hospital equipment and supplies -----	228	774 191	84 844	18 794	2 377	206 250	70 183	79 703
5048	Ophthalmic goods -----	32	78 189	12 424	3 230	654	22 378	6 316	7 770
5049	Professional equipment and supplies, n.e.c. -----	45	53 176	8 659	1 752	347	14 488	5 695	5 214
505	Metals and minerals, except petroleum -----	221	2 458 135	91 459	22 484	3 001	191 941	169 978	178 652
5051	Metals service centers and offices -----	178	1 816 014	77 734	18 654	2 726	160 867	163 685	169 047
5052	Coal and other minerals and ores -----	43	642 121	13 725	3 830	275	31 074	6 293	9 605
506	Electrical goods -----	721	3 311 790	221 836	53 436	7 678	406 428	242 259	264 471
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	434	1 356 160	108 687	25 529	3 815	195 863	118 000	125 239
5064	Electrical appliances, television and radio sets -----	76	1 305 246	40 324	9 553	1 424	84 464	62 818	63 921
5065	Electronic parts and equipment, n.e.c. -----	211	650 384	72 825	18 354	2 439	126 101	61 441	75 311
507	Hardware, plumbing and heating equipment and supplies -----	523	1 793 422	158 615	37 144	5 756	298 700	210 409	219 780
5072	Hardware -----	169	719 056	58 756	13 771	2 336	109 191	91 552	98 727
5074	Plumbing and heating equipment and supplies (hydronics) -----	164	552 288	45 333	10 031	1 663	83 231	53 536	51 992
5075	Warm air heating and air-conditioning equipment and supplies -----	158	482 461	49 528	12 191	1 551	97 355	60 179	64 000
5078	Refrigeration equipment and supplies -----	32	39 617	4 998	1 151	206	8 923	5 142	5 061
508	Machinery, equipment, and supplies -----	1 491	4 721 189	398 248	92 736	14 389	741 234	638 671	714 900
5082	Construction and mining (except petroleum) machinery and equipment -----	117	645 670	55 389	12 876	1 741	100 238	199 528	271 895
5083	Farm and garden machinery and equipment -----	240	809 593	43 941	10 080	2 011	86 928	139 453	138 612
5084	Industrial machinery and equipment -----	571	1 528 174	149 140	34 964	5 348	277 309	152 721	158 777
5085	Industrial supplies -----	368	1 272 579	104 150	23 761	3 462	185 540	92 352	95 664
5087	Service establishment equipment and supplies -----	141	201 042	28 767	7 191	1 266	54 636	17 662	19 212
5088	Transportation equipment and supplies, except motor vehicles -----	54	264 131	16 861	3 864	561	36 583	36 955	30 740
509	Miscellaneous durable goods -----	572	1 295 717	114 788	26 120	5 040	261 044	131 129	141 203
5091	Sporting and recreational goods and supplies -----	103	232 035	16 196	3 870	804	38 281	28 162	29 222
5092	Toys and hobby goods and supplies -----	39	119 433	7 935	1 732	381	18 005	12 736	12 809
5093	Scrap and waste materials -----	164	396 772	42 011	10 169	1 816	97 996	29 831	36 077
5094	Jewelry, watches, precious stones, and precious metals -----	80	95 532	11 906	2 571	596	27 052	16 257	17 483
5099	Durable goods, n.e.c. -----	186	451 945	36 740	7 778	1 443	79 710	44 143	45 612

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-7

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS —Con.									
Wholesale trade —Con.									
51 Nondurable goods -----									
511 Paper and paper products -----	3 103	31 026 200	1 217 549	282 623	48 119	2 677 098	1 875 029	2 087 931	
5111 Printing and writing paper -----	366	1 333 312	99 883	25 144	4 071	177 909	75 769	68 331	
5112 Stationery and office supplies -----	49	310 390	21 101	5 325	618	39 490	26 822	21 169	
5113 Industrial and personal service paper -----	234	407 572	51 342	13 258	2 492	89 980	28 807	25 803	
5113 Industrial and personal service paper -----	83	615 350	27 440	6 561	961	48 439	20 140	21 359	
512 Drugs, drug proprietaries, and druggists' sundries -----	107	3 604 609	129 248	33 463	4 498	248 534	309 921	341 948	
5122 Drugs, drug proprietaries, and druggists' sundries -----	107	3 604 609	129 248	33 463	4 498	248 534	309 921	341 948	
513 Apparel, piece goods, and notions -----	216	1 398 463	73 100	15 771	3 112	185 942	185 918	224 755	
5131 Piece goods, notions, and other dry goods -----	61	296 779	19 515	4 279	757	39 988	15 033	16 206	
5136 Men's and boys' clothing and furnishings -----	60	184 763	13 524	2 967	710	31 487	24 993	38 901	
5137 Women's, children's, and infants' clothing and accessories -----	63	192 313	7 807	1 666	382	17 805	21 532	26 530	
5139 Footwear -----	32	724 608	32 254	6 859	1 263	96 662	124 360	143 118	
514 Groceries and related products -----	669	8 467 684	387 624	88 815	14 965	832 120	292 547	301 478	
5141 Groceries, general line -----	78	2 237 926	99 623	22 997	3 344	186 034	96 978	111 897	
5142 Packaged frozen foods -----	67	1 339 051	57 842	13 674	2 251	124 330	50 943	53 821	
5143 Dairy products, except dried or canned -----	51	649 989	22 286	5 754	857	43 408	2 316	1 578	
5144 Poultry and poultry products -----	24	116 358	5 078	1 251	262	10 320	639	853	
5145 Confectionery -----	66	578 907	29 652	6 420	1 563	61 957	22 186	27 538	
5146 Fish and seafoods -----	15	7 270	683	156	54	1 673	196	355	
5147 Meats and meat products -----	57	637 775	25 398	6 180	1 067	50 525	11 059	11 741	
5148 Fresh fruits and vegetables -----	98	451 022	34 106	6 957	1 507	64 251	5 089	5 220	
5149 Groceries and related products, n.e.c. -----	213	2 449 386	112 956	25 426	4 060	289 622	103 141	88 475	
515 Farm-product raw materials -----	230	4 200 198	56 782	9 994	2 317	138 417	523 080	610 258	
5153 Grain and field beans -----	71	971 328	9 000	2 123	393	27 720	44 920	46 066	
5154 Livestock -----	71	627 394	5 873	1 358	840	18 699	3 049	3 432	
5159 Farm-product raw materials, n.e.c. -----	88	2 601 476	41 909	6 513	1 084	91 998	475 111	560 760	
516 Chemicals and allied products -----	262	3 796 037	92 456	22 151	2 679	256 683	56 231	63 600	
5162 Plastics materials and basic forms and shapes -----	55	168 918	11 378	2 725	388	22 423	10 707	13 251	
5169 Chemicals and allied products, n.e.c. -----	207	3 627 119	81 078	19 426	2 291	234 260	45 524	50 349	
517 Petroleum and petroleum products -----	338	4 014 678	81 714	18 800	3 652	234 630	131 450	132 313	
5171 Petroleum bulk stations and terminals -----	261	3 408 080	69 173	15 895	3 082	205 055	108 625	119 197	
5172 Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	77	606 598	12 541	2 905	570	29 575	22 825	13 116	
518 Beer, wine, and distilled alcoholic beverages -----	62	854 511	79 289	17 098	2 477	159 773	65 026	66 271	
5181 Beer and ale -----	39	513 713	54 719	11 575	1 734	108 707	26 454	27 783	
5182 Wine and distilled alcoholic beverages -----	23	340 798	24 570	5 523	743	51 066	38 572	38 488	
519 Miscellaneous nondurable goods -----	853	3 356 708	217 453	51 387	10 348	443 090	235 087	278 977	
5191 Farm supplies -----	356	1 143 884	71 102	17 129	3 748	154 447	104 234	113 779	
5192 Books, periodicals, and newspapers -----	65	692 796	63 582	15 213	2 573	117 456	47 303	63 051	
5193 Flowers, nursery stock, and florists' supplies -----	97	90 278	13 059	2 932	772	26 736	8 250	9 373	
5194 Tobacco and tobacco products -----	46	764 007	24 644	6 307	1 211	48 356	41 268	53 255	
5198 Paints, varnishes, and supplies -----	61	255 562	8 184	2 056	370	27 045	6 714	6 508	
5199 Nondurable goods, n.e.c. -----	228	410 181	36 882	7 750	1 674	69 050	27 318	33 011	
Merchant wholesalers -----									
50 Durable goods -----	7 731	31 689 982	2 341 520	537 552	93 017	4 607 786	3 543 845	3 929 599	
501 Motor vehicles and motor vehicle parts and supplies -----	5 281	14 360 345	1 452 702	336 460	56 189	2 767 598	1 953 648	2 119 654	
5012 Automobiles and other motor vehicles -----	998	3 299 147	252 238	58 015	10 694	479 676	438 963	465 476	
5013 Motor vehicle supplies and new parts -----	164	957 945	61 492	13 206	2 186	105 654	90 339	95 496	
5014 Tires and tubes -----	563	(D)	(D)	(D)	II	(D)	(D)	(D)	
5015 Motor vehicle parts, used -----	101	(D)	(D)	(D)	GG	(D)	(D)	(D)	
502 Furniture and homefurnishings -----	170	75 467	13 104	3 160	816	26 054	11 507	11 870	
5021 Furniture -----	234	487 284	58 944	13 737	2 477	120 490	52 636	54 571	
5023 Homefurnishings -----	102	254 444	30 268	7 361	1 279	60 098	23 512	25 162	
5023 Homefurnishings -----	132	232 840	28 676	6 376	1 198	60 392	29 124	29 409	
503 Lumber and other construction materials -----	234	1 247 417	101 732	22 731	4 120	198 069	126 958	129 286	
5031 Lumber, plywood, millwork, and wood panels -----	186	902 575	67 375	14 488	2 814	130 706	96 959	99 065	
5032 Brick, stone, and related construction materials -----	47	93 474	11 334	2 518	411	22 139	8 681	9 203	
5033 Roofing, siding, and insulation materials -----	56	137 191	10 332	2 635	382	21 780	13 627	13 321	
5033 Construction materials, n.e.c. -----	62	114 177	12 691	3 090	513	23 444	7 691	7 697	
504 Professional and commercial equipment and supplies -----	780	1 522 096	231 071	53 916	8 224	412 357	147 420	162 051	
5043 Photographic equipment and supplies -----	28	(D)	(D)	(D)	EE	(D)	(D)	(D)	
5044 Office equipment -----	167	235 498	52 729	12 322	2 057	83 727	30 316	32 415	
5045 Computers and computer peripheral equipment and software -----	221	443 293	59 274	14 418	1 986	108 943	31 958	40 141	
5046 Commercial equipment, n.e.c. -----	93	124 534	18 886	4 678	821	33 434	13 334	13 221	
5047 Medical, dental, and hospital equipment and supplies -----	202	562 339	72 488	15 873	2 101	137 860	55 680	59 379	
5048 Ophthalmic goods -----	30	(D)	(D)	(D)	FF	(D)	(D)	(D)	
5049 Professional equipment and supplies, n.e.c. -----	39	(D)	(D)	(D)	EE	(D)	(D)	(D)	
505 Metals and minerals, except petroleum -----	160	1 113 750	65 447	15 269	2 375	134 972	131 330	141 426	
5051 Metals service centers and offices -----	134	885 844	60 600	14 152	2 275	124 751	130 423	140 767	
5052 Coal and other minerals and ores -----	26	227 906	4 847	1 117	100	10 221	907	659	
506 Electrical goods -----	545	1 380 724	155 480	36 819	5 655	282 761	180 325	187 487	
5063 Electrical apparatus and equipment, wiring supplies, and construction materials -----	311	848 229	86 673	20 510	3 171	157 578	112 100	114 425	
5064 Electrical appliances, television and radio sets -----	58	165 175	15 182	3 305	534	30 124	23 352	24 307	
5065 Electronic parts and equipment, n.e.c. -----	176	367 320	53 625	13 004	1 950	95 059	44 873	48 755	

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS —Con.									
Merchant wholesalers —Con.									
Durable goods —Con.									
507	Hardware, and plumbing and heating equipment and supplies	431	1 343 042	138 103	32 391	5 219	263 483	201 979	211 189
5072	Hardware	135	540 537	50 363	11 679	2 162	95 725	87 967	94 816
5074	Plumbing and heating equipment and supplies (hydronics)	137	371 976	40 129	8 929	1 484	73 546	50 920	49 266
5075	Warm air heating and air-conditioning equipment and supplies	129	(D)	(D)	(D)	GG CC	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	30					(D)	(D)	(D)
508	Machinery, equipment, and supplies	1 275	3 016 387	346 389	80 022	12 796	640 595	563 192	647 974
5082	Construction and mining (except petroleum) machinery and equipment	106	594 446	51 197	11 670	1 591	94 011	174 890	251 636
5083	Farm and garden machinery and equipment	228	(D)	(D)	(D)	GG	(D)	(D)	(D)
5084	Industrial machinery and equipment	454	947 467	122 743	28 449	4 506	225 224	115 087	123 681
5085	Industrial supplies	316	681 890	92 359	20 966	3 133	165 009	86 399	89 985
5087	Service establishment equipment and supplies	127	154 669	26 808	6 754	1 203	50 868	15 758	17 494
5088	Transportation equipment and supplies, except motor vehicles	44	(D)	(D)	(D)	EE	(D)	(D)	(D)
509	Miscellaneous durable goods	507	950 498	103 298	23 560	4 629	235 195	110 845	120 194
5091	Sporting and recreational goods and supplies	81	142 875	13 046	3 126	706	29 580	25 487	26 925
5092	Toys and hobby goods and supplies	33	(D)	(D)	(D)	EE	(D)	(D)	(D)
5093	Scrap and waste materials	161	391 805	41 884	10 138	1 809	97 783	29 831	36 055
5094	Jewelry, watches, precious stones, and precious metals	76	88 394	11 554	2 487	583	26 580	16 257	17 483
5099	Durable goods, n.e.c.	156	(D)	(D)	(D)	GG	(D)	(D)	(D)
51	Nondurable goods	2 450	17 329 637	888 818	201 092	36 828	1 840 188	1 590 197	1 809 945
511	Paper and paper products	294	794 582	80 492	20 281	3 444	143 590	63 968	63 397
5111	Printing and writing paper	43	289 069	19 867	4 971	568	36 253	18 989	20 058
5112	Stationery and office supplies	192	299 651	41 035	10 629	2 159	72 428	27 556	24 429
5113	Industrial and personal service paper	59	205 862	19 590	4 681	717	34 909	17 423	18 910
512	Drugs, drug proprietaries, and druggists' sundries	95	(D)	(D)	(D)	HH	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	95	(D)	(D)	(D)	HH	(D)	(D)	(D)
513	Apparel, piece goods, and notions	170	924 002	55 826	11 796	2 585	140 947	149 812	174 301
5131	Piece goods, notions, and other dry goods	44	156 838	17 131	3 662	698	36 089	14 599	15 678
5136	Men's and boys' clothing and furnishings	49	112 922	9 580	1 970	517	22 834	22 971	27 699
5137	Women's, children's, and infants' clothing and accessories	50	64 597	4 776	1 000	257	10 766	7 099	8 711
5139	Footwear	27	589 645	24 339	5 164	1 113	71 258	105 143	122 213
514	Groceries and related products	434	3 772 455	235 119	52 804	9 201	457 817	181 087	198 086
5141	Groceries, general line	45	1 465 589	86 347	19 970	2 774	162 000	96 753	111 615
5142	Packaged frozen foods	37	754 613	44 844	10 192	1 728	93 527	39 039	39 690
5143	Dairy products, except dried or canned	27	217 186	8 366	2 206	402	16 941	1 580	784
5144	Poultry and poultry products	19	61 783	3 637	899	197	7 893	523	757
5145	Confectionery	46	141 206	11 291	2 530	580	23 162	12 260	12 037
5146	Fish and seafoods	15	7 270	683	156	54	1 673	196	355
5147	Meats and meat products	40	286 200	15 299	3 548	751	29 474	6 140	5 924
5148	Fresh fruits and vegetables	87	369 572	31 853	6 489	1 464	60 401	5 089	5 220
5149	Groceries and related products, n.e.c.	118	469 036	32 799	6 814	1 251	62 746	19 507	21 704
515	Farm-product raw materials	159	3 497 438	50 819	8 370	1 399	123 888	522 662	609 747
5153	Grain and field beans	65	887 854	8 557	2 014	375	26 473	44 920	46 066
5154	Livestock	36	261 873	2 247	497	203	10 086	2 912	3 279
5159	Farm-product raw materials, n.e.c.	58	2 347 711	40 015	5 859	821	87 329	474 830	560 402
516	Chemicals and allied products	192	512 574	50 537	11 110	1 655	101 431	38 703	45 230
5162	Plastics materials and basic forms and shapes	41	(D)	(D)	(D)	EE	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	151	(D)	(D)	(D)	GG	(D)	(D)	(D)
517	Petroleum and petroleum products	298	1 937 911	71 922	16 280	3 325	195 748	52 523	58 437
5171	Petroleum bulk stations and terminals	228	1 558 161	61 448	13 808	2 823	170 093	45 230	50 429
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	70	379 750	10 474	2 472	502	25 655	7 293	8 008
518	Beer, wine, and distilled alcoholic beverages	60	(D)	(D)	(D)	GG	(D)	(D)	(D)
5181	Beer and ale	39	513 713	54 719	11 575	1 734	108 707	26 454	27 783
5182	Wine and distilled alcoholic beverages	21	(D)	(D)	(D)	FF	(D)	(D)	(D)
519	Miscellaneous nondurable goods	748	2 338 425	183 989	42 757	9 365	362 764	215 412	259 957
5191	Farm supplies	330	912 011	63 951	15 360	3 576	140 315	100 643	110 440
5192	Books, periodicals, and newspapers	48	418 584	47 889	11 054	2 160	82 807	36 664	52 510
5193	Flowers, nursery stock, and florists' supplies	93	86 392	12 729	2 869	753	26 085	8 250	9 373
5194	Tobacco and tobacco products	43	(D)	(D)	(D)	GG	(D)	(D)	(D)
5198	Paints, varnishes, and supplies	34	35 122	4 401	1 086	214	7 875	3 466	3 326
5199	Nondurable goods, n.e.c.	200	(D)	(D)	(D)	GG	(D)	(D)	(D)
Manufacturers' sales branches and sales offices									
50	Durable goods	799	21 662 485	584 654	150 417	17 134	1 368 293	633 403	636 420
501	Motor vehicles and motor vehicle parts and supplies	78	5 392 948	43 519	10 866	1 494	75 186	65 813	62 091
502	Furniture and homefurnishings	11	34 932	1 523	355	56	2 694	921	767
503	Lumber and other construction materials	55	472 327	22 427	5 419	792	52 908	33 364	31 412
504	Professional and commercial equipment and supplies	77	879 489	121 481	32 704	2 406	265 907	53 674	62 511
505	Metals and minerals, except petroleum	36	1 087 170	19 020	5 427	505	44 426	38 410	36 667
506	Electrical goods	83	1 508 569	50 684	13 256	1 612	96 092	61 563	76 633

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-9

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS —Con.								
	Manufacturers' sales branches and sales offices —Con.								
50	Durable goods —Con.								
507	Hardware, and plumbing and heating equipment and supplies	21	153 542	8 484	2 257	236	14 714	7 086	7 015
508	Machinery, equipment, and supplies	84	1 314 194	34 255	8 927	1 087	67 616	70 130	62 998
509	Miscellaneous durable goods	9	173 098	6 846	1 605	255	15 308	20 128	20 845
51	Nondurable goods	345	10 646 216	276 415	69 601	8 691	733 442	282 314	275 481
511	Paper and paper products	47	495 391	17 540	4 430	564	30 750	11 686	4 770
512	Drugs, drug proprietaries, and druggists' sundries	8	808 931	46 816	12 398	1 083	85 891	8 917	7 429
513	Apparel, piece goods, and notions	18	327 129	13 867	3 285	446	38 115	35 843	50 067
514	Groceries and related products	116	2 870 818	118 777	28 547	4 463	312 278	110 601	102 694
515	Farm-product raw materials	—	—	—	—	—	—	—	—
516	Chemicals and allied products	55	3 203 658	39 908	10 625	984	151 495	17 025	17 908
517	Petroleum and petroleum products	37	(D)	(D)	(D)	EE	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	2	(D)	(D)	(D)	AA	(D)	(D)	(D)
519	Miscellaneous nondurable goods	62	800 448	28 895	7 528	812	69 021	19 672	19 017
	Agents, brokers, and commission merchants	811	6 329 508	137 752	30 739	5 265	258 779	10 717	9 748
50	Durable goods	503	3 279 161	85 436	18 809	2 665	155 311	8 199	7 243
501	Motor vehicles and motor vehicle parts and supplies	35	1 301 520	15 358	3 467	858	25 765	220	180
502	Furniture and homefurnishings	25	214 287	3 616	797	66	7 485	4	8
503	Lumber and other construction materials	24	112 501	3 289	715	92	5 752	334	302
504	Professional and commercial equipment and supplies	42	111 574	6 233	1 443	154	12 124	183	175
505	Metals and minerals, except petroleum	25	257 215	6 992	1 788	121	12 543	238	559
506	Electrical goods	93	422 497	15 672	3 361	411	27 575	371	351
507	Hardware, and plumbing and heating equipment and supplies	71	296 838	12 028	2 496	301	20 503	1 344	1 576
508	Machinery, equipment, and supplies	132	390 608	17 604	3 787	506	33 023	5 349	3 928
509	Miscellaneous durable goods	56	172 121	4 644	955	156	10 541	156	164
51	Nondurable goods	308	3 050 347	52 316	11 930	2 600	103 468	2 518	2 505
511	Paper and paper products	25	43 339	1 851	433	63	3 569	115	164
512	Drugs, drug proprietaries, and druggists' sundries	4	(D)	(D)	(D)	BB	(D)	(D)	(D)
513	Apparel, piece goods, and notions	28	147 332	3 407	690	81	6 880	263	387
514	Groceries and related products	119	1 824 411	33 728	7 464	1 301	62 025	859	698
515	Farm-product raw materials	71	702 760	5 963	1 624	918	14 529	418	511
516	Chemicals and allied products	15	79 805	2 011	416	40	3 757	503	462
517	Petroleum and petroleum products	3	(D)	(D)	(D)	AA	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	43	217 835	4 569	1 102	171	11 305	3	3

Table 2. Selected Ratios for the State: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1992 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Wholesale trade -----	6 389 249	517 103	26 547	49.1	12	10.4	7.7
50	Durable goods -----	4 593 744	425 811	27 436	51.9	11	12.4	8.7
501	Motor vehicles and motor vehicle parts and supplies -----	8 995 153	766 029	23 848	53.6	12	5.8	5.3
5012	Automobiles and other motor vehicles -----	34 036 979	2 016 611	25 470	58.3	17	2.2	1.6
5013	Motor vehicle supplies and new parts -----	3 992 114	335 854	23 424	53.6	12	13.0	12.5
5014	Tires and tubes -----	8 424 128	657 287	27 008	46.5	13	8.8	10.3
5015	Motor vehicle parts, used -----	443 924	92 484	16 059	50.3	5	34.5	15.7
502	Furniture and homefurnishings -----	2 727 789	283 379	24 657	49.0	10	17.7	7.5
5021	Furniture -----	3 224 419	297 270	24 565	50.5	11	16.4	6.4
5023	Homefurnishings -----	2 305 993	268 481	24 755	47.6	9	19.4	8.8
503	Lumber and other construction materials -----	4 261 035	366 156	25 469	49.6	12	14.0	8.8
5031	Lumber, plywood, millwork, and wood panels -----	5 039 170	333 142	24 141	51.0	15	14.2	10.9
5032	Brick, stone, and related construction materials -----	4 619 795	458 837	26 808	43.3	10	13.5	6.2
5033	Roofing, siding, and insulation materials -----	3 341 316	511 976	28 544	48.0	7	11.6	6.8
5039	Construction materials, n.e.c. -----	2 706 547	308 967	27 951	53.8	9	16.8	4.9
504	Professional and commercial equipment and supplies -----	2 795 505	233 045	33 270	52.0	12	27.5	8.9
5043	Photographic equipment and supplies -----	4 330 967	320 812	29 227	56.4	14	16.2	20.8
5044	Office equipment -----	1 983 639	143 895	29 935	61.9	14	33.6	10.2
5045	Computers and computer peripheral equipment and software -----	3 497 195	266 091	40 486	54.0	13	28.2	5.7
5046	Commercial equipment, n.e.c. -----	1 575 187	193 286	23 696	55.8	8	22.0	8.0
5047	Medical, dental, and hospital equipment and supplies -----	3 395 575	325 701	35 694	41.1	10	26.6	10.3
5048	Ophthalmic goods -----	2 443 406	119 555	18 997	55.5	20	28.6	9.9
5049	Professional equipment and supplies, n.e.c. -----	1 181 689	153 245	24 954	59.8	8	27.2	9.8
505	Metals and minerals, except petroleum -----	11 122 783	819 105	30 476	47.6	14	7.8	7.3
5051	Metals service centers and offices -----	10 202 326	666 183	28 516	48.3	15	8.9	9.3
5052	Coal and other minerals and ores -----	14 933 047	2 334 985	49 909	44.2	6	4.8	1.5
506	Electrical goods -----	4 593 329	431 335	28 892	54.6	11	12.3	8.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	3 124 793	355 481	28 489	55.5	9	14.4	9.2
5064	Electrical appliances, television and radio sets -----	17 174 289	116 605	28 317	47.7	19	6.5	4.9
5065	Electronic parts and equipment, n.e.c. -----	3 082 389	266 660	29 859	57.8	12	19.4	11.6
507	Hardware, and plumbing and heating equipment and supplies -----	3 429 105	311 574	27 556	53.1	11	16.7	12.3
5072	Hardware -----	4 254 769	307 815	25 152	53.8	14	15.2	13.7
5074	Plumbing and heating equipment and supplies (hydronics) -----	3 367 610	332 103	27 260	54.5	10	15.1	9.4
5075	Warm air heating and air-conditioning equipment and supplies -----	3 053 551	311 064	31 933	50.9	10	20.2	13.3
5078	Refrigeration equipment and supplies -----	1 238 031	192 316	24 262	56.0	6	22.5	12.8
508	Machinery, equipment, and supplies -----	3 166 458	328 111	27 677	53.7	10	15.7	15.1
5082	Construction and mining (except petroleum) machinery and equipment -----	5 518 547	370 862	31 814	55.3	15	15.5	42.1
5083	Farm and garden machinery and equipment -----	3 373 304	402 582	21 850	50.5	8	10.7	17.1
5084	Industrial machinery and equipment -----	2 676 312	285 747	27 887	53.8	9	18.1	10.4
5085	Industrial supplies -----	3 458 095	367 585	30 084	56.1	9	14.6	7.5
5087	Service establishment equipment and supplies -----	1 425 830	158 801	22 723	52.7	9	27.2	9.6
5088	Transportation equipment and supplies, except motor vehicles -----	4 891 315	470 822	30 055	46.1	10	13.9	11.6
509	Miscellaneous durable goods -----	2 265 240	257 087	22 775	44.0	9	20.1	10.9
5091	Sporting and recreational goods and supplies -----	2 252 767	288 601	20 144	42.3	8	16.5	12.6
5092	Toys and hobby goods and supplies -----	3 062 385	313 472	20 827	44.1	10	15.1	10.7
5093	Scrap and waste materials -----	2 419 341	218 487	23 134	42.9	11	24.7	9.1
5094	Jewelry, watches, precious stones, and precious metals -----	1 194 150	160 289	19 977	44.0	7	28.3	18.3
5099	Durable goods, n.e.c. -----	2 429 812	313 198	25 461	46.1	8	17.6	10.1
51	Nondurable goods -----	9 998 775	644 781	25 303	45.5	16	8.6	6.7
511	Paper and paper products -----	3 642 929	327 515	24 535	56.1	11	13.3	5.1
5111	Printing and writing paper -----	6 334 490	502 249	34 144	53.4	13	12.7	6.8
5112	Stationery and office supplies -----	1 741 761	163 552	20 603	57.1	11	22.1	6.3
5113	Industrial and personal service paper -----	7 413 855	640 323	28 554	56.6	12	7.9	3.5
512	Drugs, drug proprietaries, and druggists' sundries -----	33 687 935	801 380	28 735	52.0	42	6.9	9.5
5122	Drugs, drug proprietaries, and druggists' sundries -----	33 687 935	801 380	28 735	52.0	42	6.9	9.5
513	Apparel, piece goods, and notions -----	6 474 366	449 378	23 490	39.3	14	13.3	16.1
5131	Piece goods, notions, and other dry goods -----	4 865 230	392 046	25 779	48.8	12	13.5	5.5
5136	Men's and boys' clothing and furnishings -----	3 079 383	260 230	19 048	43.0	12	17.0	21.1
5137	Women's, children's, and infants' clothing and accessories -----	3 052 587	503 437	20 437	43.8	6	9.3	13.8
5139	Footwear -----	22 644 000	573 720	25 538	33.4	39	13.3	19.8
514	Groceries and related products -----	12 657 226	565 833	25 902	46.6	22	9.8	3.6
5141	Groceries, general line -----	28 691 359	669 236	29 792	53.6	43	8.3	5.0
5142	Packaged frozen foods -----	19 985 836	594 869	25 696	46.5	34	9.3	4.0
5143	Dairy products, except dried or canned -----	12 744 882	758 447	26 005	51.3	17	6.7	.2
5144	Poultry and poultry products -----	4 848 250	444 115	19 382	49.2	11	8.9	.7
5145	Confectionery -----	8 771 318	370 382	18 971	47.9	24	10.7	4.8
5146	Fish and seafoods -----	484 667	134 630	12 648	40.8	4	23.0	4.9
5147	Meats and meat products -----	11 189 035	597 727	23 803	50.3	19	7.9	1.8
5148	Fresh fruits and vegetables -----	4 602 265	299 285	22 632	53.1	15	14.2	1.2
5149	Groceries and related products, n.e.c. -----	11 499 465	603 297	27 822	39.0	19	11.8	3.6
515	Farm-product raw materials -----	18 261 730	1 812 774	24 507	41.0	10	3.3	14.5
5153	Grain and field beans -----	13 680 676	2 471 573	22 901	32.5	6	2.9	4.7
5154	Livestock -----	8 836 535	746 898	6 992	31.4	12	3.0	.5
5159	Farm-product raw materials, n.e.c. -----	29 562 227	2 399 886	38 661	45.6	12	3.5	21.6
516	Chemicals and allied products -----	14 488 691	1 416 960	34 511	36.0	10	6.8	1.7
5162	Plastics materials and basic forms and shapes -----	3 071 236	435 356	29 325	50.7	7	13.3	7.8
5169	Chemicals and allied products, n.e.c. -----	17 522 314	1 583 203	35 390	34.6	11	6.5	1.4

See footnotes at end of table.

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-11

Table 2. Selected Ratios for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1992 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
Wholesale trade —Con.								
51	Nondurable goods —Con.							
517	Petroleum and petroleum products -----	11 877 746	1 099 309	22 375	34.8	11	5.8	3.3
5171	Petroleum bulk stations and terminals -----	13 057 778	1 105 801	22 444	33.7	12	6.0	3.5
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	7 877 896	1 064 207	22 002	42.4	7	4.9	2.2
518	Beer, wine, and distilled alcoholic beverages -----	13 782 435	344 978	32 010	49.6	40	18.7	7.8
5181	Beer and ale -----	13 172 128	296 259	31 557	50.3	44	21.2	5.4
5182	Wine and distilled alcoholic beverages -----	14 817 304	458 678	33 069	48.1	32	15.0	11.3
519	Miscellaneous nondurable goods -----	3 935 179	324 382	21 014	49.1	12	13.2	8.3
5191	Farm supplies -----	3 213 157	305 199	18 971	46.0	11	13.5	9.9
5192	Books, periodicals, and newspapers -----	10 658 400	269 256	24 711	54.1	40	17.0	9.1
5193	Flowers, nursery stock, and florists' supplies -----	930 701	116 940	16 916	48.8	8	29.6	10.4
5194	Tobacco and tobacco products -----	16 608 848	630 889	20 350	51.0	26	6.3	7.0
5198	Paints, varnishes, and supplies -----	4 189 541	690 708	22 119	30.3	6	10.6	2.5
5199	Nondurable goods, n.e.c. -----	1 799 039	245 030	22 032	53.4	7	16.8	8.0
	Merchant wholesalers -----	4 099 079	340 690	25 173	50.8	12	14.5	12.4
50	Durable goods -----	2 719 247	255 572	25 854	52.5	11	19.3	14.8
501	Motor vehicles and motor vehicle parts and supplies -----	3 305 759	308 504	23 587	52.6	11	14.5	14.1
5012	Automobiles and other motor vehicles -----	5 841 128	438 218	28 130	58.2	13	11.0	10.0
5013	Motor vehicle supplies and new parts -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5015	Motor vehicle parts, used -----	443 924	92 484	16 059	50.3	5	34.5	15.7
502	Furniture and homefurnishings -----	2 082 410	196 723	23 797	48.9	11	24.7	11.2
5021	Furniture -----	2 494 549	198 940	23 665	50.4	13	23.6	9.9
5023	Homefurnishings -----	1 763 939	194 357	23 937	47.5	9	25.9	12.6
503	Lumber and other construction materials -----	3 553 895	302 771	24 692	51.4	12	15.9	10.4
5031	Lumber, plywood, millwork, and wood panels -----	4 852 554	320 744	23 943	51.5	15	14.5	11.0
5032	Brick, stone, and related construction materials -----	1 988 809	227 431	27 577	51.2	9	23.7	9.8
5033	Roofing, siding, and insulation materials -----	2 449 839	359 139	27 047	47.4	7	15.9	9.7
5039	Construction materials, n.e.c. -----	1 841 565	222 567	24 739	54.1	8	20.5	6.7
504	Professional and commercial equipment and supplies -----	1 951 405	185 080	28 097	56.0	11	27.1	10.6
5043	Photographic equipment and supplies -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment -----	1 410 168	114 486	25 634	63.0	12	35.6	13.8
5045	Computers and computer peripheral equipment and software -----	2 005 851	223 209	29 846	54.4	9	24.6	9.1
5046	Commercial equipment, n.e.c. -----	1 339 075	151 686	23 004	56.5	9	26.8	10.6
5047	Medical, dental, and hospital equipment and supplies -----	2 783 856	267 653	34 502	52.6	10	24.5	10.6
5048	Ophthalmic goods -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c. -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum -----	6 960 938	468 947	27 557	48.5	15	12.1	12.7
5051	Metals service centers and offices -----	6 610 776	389 382	26 637	48.6	17	14.1	15.9
5052	Coal and other minerals and ores -----	8 765 615	2 279 060	48 470	47.4	4	4.5	.3
506	Electrical goods -----	2 533 439	244 160	27 494	55.0	10	20.5	13.6
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	2 727 424	267 496	27 333	55.0	10	18.6	13.5
5064	Electrical appliances, television and radio sets -----	2 847 845	309 316	28 431	50.4	9	18.2	14.7
5065	Electronic parts and equipment, n.e.c. -----	2 087 045	188 369	27 500	56.4	11	25.9	13.3
507	Hardware, and plumbing and heating equipment and supplies -----	3 116 107	257 337	26 462	52.4	12	19.6	15.7
5072	Hardware -----	4 003 978	250 017	23 295	52.6	16	17.7	17.5
5074	Plumbing and heating equipment and supplies (hydronics) -----	2 715 153	250 658	27 041	54.6	11	19.8	13.2
5075	Warm air heating and air-conditioning equipment and supplies -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies -----	2 365 794	235 729	27 070	54.1	10	21.2	21.5
5082	Construction and mining (except petroleum) machinery and equipment -----	5 607 981	373 630	32 179	54.5	15	15.8	42.3
5083	Farm and garden machinery and equipment -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment -----	2 086 932	210 268	27 240	54.5	10	23.8	13.1
5085	Industrial supplies -----	2 157 880	217 648	29 479	56.0	10	24.2	13.2
5087	Service establishment equipment and supplies -----	1 217 866	128 569	22 284	52.7	9	32.9	11.3
5088	Transportation equipment and supplies, except motor vehicles -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods -----	1 874 750	205 335	22 315	43.9	9	24.7	12.6
5091	Sporting and recreational goods and supplies -----	1 763 889	202 373	18 479	44.1	9	20.7	18.8
5092	Toys and hobby goods and supplies -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials -----	2 433 571	216 587	23 153	42.8	11	25.0	9.2
5094	Jewelry, watches, precious stones, and precious metals -----	1 163 079	151 619	19 818	43.5	8	30.1	19.8
5099	Durable goods, n.e.c. -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods -----	7 073 321	470 556	24 134	48.3	15	10.6	10.4
5111	Paper and paper products -----	2 702 660	230 715	23 372	56.1	12	18.1	8.0
5112	Printing and writing paper -----	6 722 535	508 924	34 977	54.8	13	12.5	6.9
5112	Stationery and office supplies -----	1 560 682	138 792	19 006	56.7	11	24.2	8.2
5113	Industrial and personal service paper -----	3 489 186	287 116	27 322	56.1	12	17.0	9.2
5122	Drugs, drug proprietaries, and druggists' sundries -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions -----	5 435 306	357 448	21 596	39.6	15	15.3	18.9
5131	Piece goods, notions, and other dry goods -----	3 564 500	224 696	24 543	47.5	16	23.0	10.0
5136	Men's and boys' clothing and furnishings -----	2 304 531	218 418	18 530	42.0	11	20.2	24.5
5137	Women's, children's, and infants' clothing and accessories -----	1 291 940	251 350	18 584	44.4	5	16.7	13.5
5139	Footwear -----	21 838 704	529 780	21 868	34.2	41	12.1	20.7

See footnotes at end of table.

TN-12 TENNESSEE

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 2. Selected Ratios for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1992 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
Merchant wholesalers —Con.								
51	Nondurable goods —Con.							
514	Groceries and related products	8 692 293	410 005	25 554	51.4	21	12.1	5.3
5141	Groceries, general line	32 568 644	528 331	31 127	53.3	62	11.1	7.6
5142	Packaged frozen foods	20 394 946	436 697	25 951	47.9	47	12.4	5.3
5143	Dairy products, except dried or canned	8 043 926	540 264	20 811	49.4	15	7.8	.4
5144	Poultry and poultry products	3 251 737	313 619	18 462	46.1	10	12.8	1.2
5145	Confectionery	3 069 696	243 459	19 467	48.7	13	16.4	8.5
5146	Fish and seafoods	484 667	134 630	12 648	40.8	4	23.0	4.9
5147	Meats and meat products	7 155 000	381 092	20 372	51.9	19	10.3	2.1
5148	Fresh fruits and vegetables	4 247 954	252 440	21 758	52.7	17	16.3	1.4
5149	Groceries and related products, n.e.c.	3 974 881	374 929	26 218	52.3	11	13.4	4.6
515	Farm-product raw materials	21 996 465	2 499 956	36 325	41.0	9	3.5	17.4
5153	Grain and field beans	13 659 292	2 367 611	22 819	32.3	6	3.0	5.2
5154	Livestock	7 274 250	1 290 015	11 069	22.3	6	3.9	1.3
5159	Farm-product raw materials, n.e.c.	40 477 776	2 859 575	48 739	45.8	14	3.7	23.9
516	Chemicals and allied products	2 669 656	309 712	30 536	49.8	9	19.8	8.8
5162	Plastics materials and basic forms and shapes	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	6 503 057	582 830	21 631	36.7	11	10.1	3.0
5171	Petroleum bulk stations and terminals	6 834 039	551 952	21 767	36.1	12	10.9	3.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5 425 000	756 474	20 865	40.8	7	6.8	2.1
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	13 172 128	296 259	31 557	50.3	44	21.2	5.4
5182	Wine and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	3 126 237	249 698	19 646	50.7	13	15.5	11.1
5191	Farm supplies	2 763 670	255 037	17 883	45.6	11	15.4	12.1
5192	Books, periodicals, and newspapers	8 720 500	193 789	22 171	57.8	45	19.8	12.5
5193	Flowers, nursery stock, and florists' supplies	928 946	114 730	16 904	48.8	8	30.2	10.8
5194	Tobacco and tobacco products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5198	Paints, varnishes, and supplies	1 033 000	164 121	20 565	55.9	6	22.4	9.5
5199	Nondurable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches and sales offices								
		27 111 996	1 264 298	34 122	42.7	21	6.3	2.9
50	Durable goods	24 264 910	1 304 781	36 508	48.6	19	5.8	3.3
501	Motor vehicles and motor vehicle parts and supplies	69 140 359	3 609 738	29 129	57.9	19	1.4	1.2
502	Furniture and homefurnishings	3 175 636	623 786	27 196	56.5	5	7.7	2.2
503	Lumber and other construction materials	8 587 764	596 372	28 317	42.4	14	11.2	6.7
504	Professional and commercial equipment and supplies	11 421 935	365 540	50 491	45.7	31	30.2	7.1
505	Metals and minerals, except petroleum	30 199 167	2 152 812	37 663	42.8	14	4.1	3.4
506	Electrical goods	18 175 530	935 837	31 442	52.7	19	6.4	5.1
507	Hardware, and plumbing and heating equipment and supplies	7 311 524	650 602	35 949	57.7	11	9.6	4.6
508	Machinery, equipment, and supplies	15 645 167	1 209 010	31 513	50.7	13	5.1	4.8
509	Miscellaneous durable goods	19 233 111	678 816	26 847	44.7	28	8.8	12.0
51	Nondurable goods	30 858 597	1 224 970	31 805	37.7	25	6.9	2.6
511	Paper and paper products	10 540 234	878 353	31 099	57.0	12	6.2	1.0
512	Drugs, drug proprietaries, and druggists' sundries	101 116 375	746 935	43 228	54.5	135	10.6	.9
513	Apparel, piece goods, and notions	18 173 833	733 473	31 092	36.4	25	11.7	15.3
514	Groceries and related products	24 748 431	643 248	26 614	38.0	38	10.9	3.6
515	Farm-product raw materials	—	—	—	—	—	—	—
516	Chemicals and allied products	58 248 327	3 255 750	40 557	26.3	18	4.7	.6
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	12 910 452	985 773	35 585	41.9	13	8.6	2.4
Agents, brokers, and commission merchants								
		7 804 572	1 202 186	26 164	53.2	6	4.1	.2
50	Durable goods	6 519 207	1 230 454	32 059	55.0	5	4.7	.2
501	Motor vehicles and motor vehicle parts and supplies	37 186 286	1 516 923	17 900	59.6	25	2.0	—
502	Furniture and homefurnishings	8 571 480	3 246 773	54 788	48.3	3	3.5	—
503	Lumber and other construction materials	4 687 542	1 222 837	35 750	57.2	4	5.1	.3
504	Professional and commercial equipment and supplies	2 656 524	724 506	40 474	51.4	4	10.9	.2
505	Metals and minerals, except petroleum	10 288 600	2 125 744	57 785	55.7	5	4.9	.2
506	Electrical goods	4 542 978	1 027 973	38 131	56.8	4	6.5	.1
507	Hardware, and plumbing and heating equipment and supplies	4 180 817	986 173	39 960	58.7	4	6.9	.5
508	Machinery, equipment, and supplies	2 959 152	771 953	34 791	53.3	4	8.5	1.0
509	Miscellaneous durable goods	3 073 589	1 103 340	29 769	44.1	3	6.1	.1
51	Nondurable goods	9 903 724	1 173 210	20 122	50.6	8	3.4	.1
511	Paper and paper products	1 733 560	687 921	29 381	51.9	3	8.2	.4
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	5 261 857	1 818 914	42 062	49.5	3	4.7	.3
514	Groceries and related products	15 331 185	1 402 314	25 925	54.4	11	3.4	—
515	Farm-product raw materials	9 898 028	765 534	6 496	41.0	13	2.1	.1
516	Chemicals and allied products	5 320 333	1 995 125	50 275	53.5	3	4.7	.6
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	—	—	—	—	—	—	—
519	Miscellaneous nondurable goods	5 065 930	1 273 889	26 719	40.4	4	5.2	—

¹Based on number of employees for pay period including March 12.

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-13

TIPS [UPF] BATCH_1754 [UFCB,D_SIPES] UFCEN 10/17/94 1:05 PM MACHINE: EPCV20 DATA:W_TN_TIPS.DAT;1 10/17/94 10:12:00 TAPE: NOreel FRAME: 7 TSF:W_TN_TIPS92.DAT;1 10/17/94 10:13:39 UTF:W_TN_TIPS93.DAT;1 10/17/94 10:13:40 META:W_TN_TIPS96.DAT;1 10/17/94 10:16:14

Table 3. Comparative Statistics for the State: 1992 and 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
	Wholesale trade -----	9 341	8 782	59 681 975	48 278 891	23.6	3 063 926	2 518 097	21.7	115 416	115 927
50	Durable goods -----	6 238	5 781	28 655 775	23 455 576	22.2	1 846 377	1 545 618	19.5	67 297	67 937
501	Motor vehicles and motor vehicle parts and supplies -----	1 111	1 062	9 993 615	7 827 050	27.7	311 115	261 257	19.1	13 046	13 068
5012	Automobiles and other motor vehicles -----	189	174	6 432 989	5 268 906	22.1	81 250	68 855	18.0	3 190	3 087
5013	Motor vehicle supplies and new parts -----	643	671	2 566 929	1 786 388	43.7	179 031	147 799	21.1	7 643	7 719
5014	Tires and tubes -----	109	100	918 230	731 769	25.5	37 730	37 849	-3	1 397	1 698
5015	Motor vehicle parts, used -----	170	117	75 467	39 987	88.7	13 104	6 754	94.0	816	564
502	Furniture and homefurnishings -----	270	239	736 503	642 113	14.7	64 083	59 391	7.9	2 599	2 555
5021	Furniture -----	124	109	399 828	387 058	3.3	33 040	37 758	-12.5	1 345	1 485
5023	Homefurnishings -----	146	130	336 675	255 055	32.0	31 043	21 633	43.5	1 254	1 070
503	Lumber and other construction materials -----	430	421	1 832 245	1 640 833	11.7	127 448	123 468	3.2	5 004	5 742
5031	Lumber, plywood, millwork, and wood panels -----	206	196	1 038 069	1 056 778	-1.8	75 222	75 626	-5	3 116	3 641
5032	Brick, stone, and related construction materials -----	73	70	337 245	249 296	35.3	19 704	17 658	11.6	735	710
5033	Roofing, siding, and insulation materials -----	76	69	253 940	176 631	43.8	14 158	11 404	24.1	496	477
5039	Construction materials, n.e.c. -----	75	86	202 991	158 128	28.4	18 364	18 780	-2.2	657	914
504	Professional and commercial equipment and supplies -----	899	828	2 513 159	2 435 766	3.2	358 785	299 916	19.6	10 784	11 441
5043	Photographic equipment and supplies -----	30	25	129 929	155 552	-16.5	11 837	6 276	88.6	405	292
5044	Office equipment -----	191	234	378 875	444 241	-14.7	78 819	81 560	-3.4	2 633	3 429
5045	Computers and computer peripheral equipment and software -----	266	204	930 254	1 032 712	-9.9	141 539	119 793	18.2	3 496	3 686
5046	Commercial equipment, n.e.c. -----	107	118	168 545	164 993	2.2	20 663	23 247	-11.1	872	1 039
5047	Medical, dental, and hospital equipment and supplies -----	228	164	774 191	524 785	47.5	84 844	49 297	72.1	2 377	1 852
5048	Ophthalmic goods -----	32	34	78 189	48 105	62.5	12 424	11 760	5.6	654	676
5049	Professional equipment and supplies, n.e.c. -----	45	49	53 176	65 378	-18.7	8 659	7 983	8.5	347	467
505	Metals and minerals, except petroleum -----	221	207	2 458 135	2 019 545	21.7	91 459	65 107	40.5	3 001	2 779
5051	Metals service centers and offices -----	178	156	1 816 014	1 437 038	26.4	77 734	57 947	34.1	2 726	2 521
5052	Coal and other minerals and ores -----	43	51	642 121	582 507	10.2	13 725	7 160	91.7	275	258
506	Electrical goods -----	721	635	3 311 790	2 648 524	25.0	221 836	207 702	6.8	7 678	7 991
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	434	380	1 356 160	*1 462 143	-7.2	108 687	88 863	22.3	3 815	*3 685
5064	Electrical appliances, television and radio sets -----	76	69	1 305 246	729 194	79.0	40 324	64 360	-37.3	1 424	1 898
5065	Electronic parts and equipment, n.e.c. -----	211	186	650 384	457 187	42.3	72 825	54 479	33.7	2 439	2 408
507	Hardware, plumbing and heating equipment and supplies -----	523	481	1 793 422	1 378 666	30.1	158 615	134 427	18.0	5 756	5 893
5072	Hardware -----	169	150	719 056	590 777	21.7	58 756	58 767	-	2 336	2 596
5074	Plumbing and heating equipment and supplies (hydronics) -----	164	156	552 288	398 697	38.5	45 333	36 718	23.5	1 663	1 825
5075	Warm air heating and air-conditioning equipment and supplies -----	158	135	482 461	349 203	38.2	49 528	33 991	45.7	1 551	1 236
5078	Refrigeration equipment and supplies -----	32	40	39 617	39 989	-9	4 998	4 951	.9	206	236
508	Machinery, equipment, and supplies -----	1 491	1 396	4 721 189	3 992 186	18.3	398 248	318 357	25.1	14 389	13 961
5082	Construction and mining (except petroleum) machinery and equipment -----	117	104	645 670	456 617	41.4	55 389	51 312	7.9	1 741	1 966
5083	Farm and garden machinery and equipment -----	240	261	809 593	918 881	-11.9	43 941	45 438	-3.3	2 011	2 435
5084	Industrial machinery and equipment -----	571	505	1 528 174	*1 265 358	20.8	149 140	*120 802	23.5	*5 348	*5 032
5085	Industrial supplies -----	368	301	1 272 579	1 041 317	22.2	104 150	66 403	56.8	3 462	2 883
5087	Service establishment equipment and supplies -----	141	187	201 042	154 386	30.2	28 767	23 209	23.9	1 266	1 265
5088	Transportation equipment and supplies, except motor vehicles -----	54	38	264 131	155 627	69.7	16 861	11 193	50.6	561	380
509	Miscellaneous durable goods -----	572	512	1 295 717	870 893	48.8	114 788	75 993	51.1	5 040	4 507
5091	Sporting and recreational goods and supplies -----	103	88	232 035	193 418	20.0	16 196	12 244	32.3	804	735
5092	Toys and hobby goods and supplies -----	39	38	119 433	48 903	144.2	7 935	3 782	109.8	381	253
5093	Scrap and waste materials -----	164	151	396 772	306 746	29.3	42 011	28 785	45.9	1 816	1 729
5094	Jewelry, watches, precious stones, and precious metals -----	80	68	95 532	117 154	-18.5	11 906	14 061	-15.3	596	733
5099	Durable goods, n.e.c. -----	186	167	451 945	204 672	120.8	36 740	17 121	114.6	1 443	1 057
51	Nondurable goods -----	3 103	3 001	31 026 200	24 823 315	25.0	1 217 549	972 479	25.2	48 119	47 990
511	Paper and paper products -----	366	298	1 333 312	949 087	40.5	99 883	76 951	29.8	4 071	3 448
5111	Printing and writing paper -----	49	37	310 390	215 229	44.2	21 101	14 083	49.8	618	569
5112	Stationery and office supplies -----	234	183	407 572	278 628	46.3	51 342	36 400	41.0	2 492	1 727
5113	Industrial and personal service paper -----	83	78	615 350	455 230	35.2	27 440	26 468	3.7	961	1 132
512	Drugs, drug proprietaries, and druggists' sundries -----	107	111	3 604 609	2 260 145	59.5	129 248	135 455	-4.6	4 498	5 245
5122	Drugs, drug proprietaries, and druggists' sundries -----	107	111	3 604 609	2 260 145	59.5	129 248	135 455	-4.6	4 498	5 245
513	Apparel, piece goods, and notions -----	216	180	1 398 463	1 387 752	.8	73 100	52 911	38.2	3 112	2 767
5131	Piece goods, notions, and other dry goods -----	61	65	296 779	197 776	50.1	19 515	12 937	50.8	757	679
5136	Men's and boys' clothing and furnishings -----	60	36	184 763	130 637	41.4	13 524	12 407	9.0	710	749
5137	Women's, children's, and infants' clothing and accessories -----	63	44	192 313	404 571	-52.5	7 807	7 659	1.9	382	594
5139	Footwear -----	32	35	724 608	654 768	10.7	32 254	19 908	62.0	1 263	745
514	Groceries and related products -----	669	682	8 467 684	6 399 012	32.3	387 624	302 124	28.3	14 965	14 980
5141	Groceries, general line -----	78	111	2 237 926	2 547 087	-12.1	99 623	104 493	-4.7	3 344	4 889
5142	Packaged frozen foods -----	67	56	1 339 051	545 107	145.6	57 842	28 350	104.0	2 251	1 415
5143	Dairy products, except dried or canned -----	51	54	649 989	323 727	100.8	22 286	14 034	58.8	857	663
5144	Poultry and poultry products -----	24	22	116 358	92 587	25.7	5 078	4 647	9.3	262	318
5145	Confectionery -----	66	62	578 907	239 097	142.1	29 652	13 269	123.5	1 563	804

Table 3. Comparative Statistics for the State: 1992 and 1987 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
Wholesale trade —Con.											
51	Nondurable goods —Con.										
514	Groceries and related products —Con.										
5146	Fish and seafoods	15	11	7 270	13 697	-46.9	683	1 293	-47.2	54	86
5147	Meats and meat products	57	74	637 775	578 860	10.2	25 398	25 722	-1.3	1 067	1 402
5148	Fresh fruits and vegetables	98	94	451 022	295 591	52.6	34 106	20 997	62.4	1 507	1 313
5149	Groceries and related products, n.e.c.	213	198	2 449 386	1 763 259	38.9	112 956	89 319	26.5	4 060	4 070
515	Farm-product raw materials	230	277	4 200 198	3 302 637	27.2	56 782	37 536	51.3	2 317	2 885
5153	Grain and field beans	71	83	971 328	920 694	5.5	9 000	11 973	-24.8	393	686
5154	Livestock	71	86	627 394	584 537	7.3	5 873	6 161	-4.7	840	1 027
5159	Farm-product raw materials, n.e.c.	88	108	2 601 476	1 797 406	44.7	41 909	19 402	116.0	1 084	1 172
516	Chemicals and allied products	262	218	3 796 037	3 145 028	20.7	92 456	72 151	28.1	2 679	2 514
5162	Plastics materials and basic forms and shapes	55	39	168 918	108 217	56.1	11 378	6 316	80.1	388	282
5169	Chemicals and allied products, n.e.c.	207	179	3 627 119	3 036 811	19.4	81 078	65 835	23.2	2 291	2 232
517	Petroleum and petroleum products	338	374	4 014 678	4 317 693	-7.0	81 714	86 285	-5.3	3 652	4 763
5171	Petroleum bulk stations and terminals	261	277	3 408 080	3 493 117	-2.4	69 173	63 317	9.2	3 082	3 583
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	77	97	606 598	824 576	-26.4	12 541	22 968	-45.4	570	1 180
518	Beer, wine, and distilled alcoholic beverages	62	69	854 511	700 493	22.0	79 289	64 910	22.2	2 477	2 540
5181	Beer and ale	39	45	513 713	407 864	26.0	54 719	45 699	19.7	1 734	1 763
5182	Wine and distilled alcoholic beverages	23	24	340 798	292 629	16.5	24 570	19 211	27.9	743	777
519	Miscellaneous nondurable goods	853	792	3 356 708	2 361 468	42.1	217 453	144 156	50.8	10 348	8 848
5191	Farm supplies	356	355	1 143 884	1 144 690	-1	71 102	56 854	25.1	3 748	3 536
5192	Books, periodicals, and newspapers	65	51	692 796	254 914	171.8	63 582	25 398	150.3	2 573	1 629
5193	Flowers, nursery stock, and florists' supplies	97	83	90 278	74 615	21.0	13 059	8 664	50.7	772	666
5194	Tobacco and tobacco products	46	35	764 007	430 521	77.5	24 644	14 030	75.7	1 211	874
5198	Paints, varnishes, and supplies	61	55	255 562	74 157	244.6	8 184	6 532	25.3	370	365
5199	Nondurable goods, n.e.c.	228	213	410 181	382 571	7.2	36 882	32 678	12.9	1 674	1 778
Merchant wholesalers		7 731	7 237	31 689 982	25 707 687	23.3	2 341 520	1 880 233	24.5	93 017	93 186
50	Durable goods	5 281	4 882	14 360 345	12 391 627	15.9	1 452 702	1 197 766	21.3	56 189	56 524
501	Motor vehicles and motor vehicle parts and supplies	998	970	3 299 147	3 420 585	-3.6	252 238	227 194	11.0	10 694	11 546
5012	Automobiles and other motor vehicles	164	139	957 945	1 471 320	-34.9	61 492	53 036	15.9	2 186	2 334
5013	Motor vehicle supplies and new parts	563	623	(D)	1 238 933	(D)	(D)	132 994	(D)	II	7 083
5014	Tires and tubes	101	91	(D)	670 345	(D)	(D)	34 410	(D)	GG	1 565
5015	Motor vehicle parts, used	170	117	75 467	39 987	88.7	13 104	6 754	94.0	816	564
502	Furniture and homefurnishings	234	189	487 284	499 733	-2.5	58 944	54 629	7.9	2 477	2 387
5021	Furniture	102	80	254 444	321 649	-20.9	30 268	35 355	-14.4	1 279	1 410
5023	Homefurnishings	132	109	232 840	178 084	30.7	28 676	19 274	48.8	1 198	977
503	Lumber and other construction materials	351	339	1 247 417	1 206 966	3.4	101 732	103 459	-1.7	4 120	4 934
5031	Lumber, plywood, millwork, and wood panels	186	166	902 575	872 361	3.5	67 375	66 755	.9	2 814	3 257
5032	Brick, stone, and related construction materials	47	48	93 474	106 499	-12.2	11 334	12 014	-5.7	411	518
5033	Roofing, siding, and insulation materials	56	54	137 191	110 731	23.9	10 332	8 648	19.5	382	378
5039	Construction materials, n.e.c.	62	71	114 177	117 375	-2.7	12 691	16 042	-20.9	513	781
504	Professional and commercial equipment and supplies	780	693	1 522 096	1 083 578	40.5	231 071	177 834	29.9	8 224	7 739
5043	Photographic equipment and supplies	28	21	(D)	(D)	(D)	52 729	48 502	EE	EE	CC
5044	Office equipment	167	196	235 498	212 349	10.9	10.9	8.7	2 057	2 369	2 369
5045	Computers and computer peripheral equipment and software	221	149	443 293	316 100	40.2	59 274	50 378	17.7	1 986	1 738
5046	Commercial equipment, n.e.c.	93	107	124 534	(D)	18 886	50 378	(D)	821	FF	FF
5047	Medical, dental, and hospital equipment and supplies	202	143	562 339	291 938	92.6	72 488	37 272	94.5	2 101	1 455
5048	Ophthalmic goods	30	34	(D)	48 105	(D)	11 760	(D)	FF	676	436
5049	Professional equipment and supplies, n.e.c.	39	43	(D)	51 355	(D)	7 218	(D)	EE	EE	436
505	Metals and minerals, except petroleum	160	150	1 113 750	859 941	29.5	65 447	54 705	19.6	2 375	2 395
5051	Metals service centers and offices	134	121	885 844	764 587	15.9	60 600	50 770	19.4	2 275	2 225
5052	Coal and other minerals and ores	26	29	227 906	95 354	139.0	4 847	3 935	23.2	100	170
506	Electrical goods	545	466	1 380 724	1 232 873	12.0	155 480	120 374	29.2	5 655	5 662
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	311	265	848 229	707 675	19.9	86 673	'66 343	30.6	3 171	'2 999
5064	Electrical appliances, television and radio sets	58	53	165 175	245 804	-32.8	15 182	16 439	-7.6	534	861
5065	Electronic parts and equipment, n.e.c.	176	148	367 320	279 394	31.5	53 625	37 592	42.7	1 950	1 802
507	Hardware, and plumbing and heating equipment and supplies	431	409	1 343 042	1 071 650	25.3	138 103	119 971	15.1	5 219	5 372
5072	Hardware	135	124	540 537	403 541	33.9	50 363	50 720	-.7	2 162	2 317
5074	Plumbing and heating equipment and supplies (hydronics)	137	133	371 976	333 374	11.6	40 129	33 811	18.7	1 484	1 696
5075	Warm air heating and air-conditioning equipment and supplies	129	113	(D)	(D)	(D)	(D)	(D)	(D)	GG	GG
5078	Refrigeration equipment and supplies	30	39	(D)	(D)	(D)	(D)	(D)	(D)	CC	CC
508	Machinery, equipment, and supplies	1 275	1 210	3 016 387	2 288 416	31.8	346 389	268 951	28.8	12 796	12 244
5082	Construction and mining (except petroleum) machinery and equipment	106	93	594 446	392 431	51.5	51 197	45 846	11.7	1 591	1 769
5083	Farm and garden machinery and equipment	228	243	(D)	344 764	(D)	31 525	(D)	GG	1 969	1 969
5084	Industrial machinery and equipment	454	401	947 467	'812 975	16.5	122 743	'98 956	24.0	4 506	'4 220
5085	Industrial supplies	316	261	681 890	472 228	44.4	92 359	60 570	52.5	3 133	2 701
5087	Service establishment equipment and supplies	127	180	154 669	(D)	26 808	(D)	(D)	(D)	1 203	GG
5088	Transportation equipment and supplies, except motor vehicles	44	32	(D)	(D)	(D)	(D)	(D)	EE	EE	EE
509	Miscellaneous durable goods	507	456	950 498	727 885	30.6	103 298	70 649	46.2	4 629	4 245
5091	Sporting and recreational goods and supplies	81	66	142 875	96 566	48.0	13 046	9 265	40.8	706	625
5092	Toys and hobby goods and supplies	33	38	(D)	48 903	(D)	3 782	(D)	EE	253	253
5093	Scrap and waste materials	161	144	391 805	274 970	42.5	41 884	27 193	54.0	1 809	1 650
5094	Jewelry, watches, precious stones, and precious metals	76	64	88 394	112 860	-21.7	11 554	13 988	-17.4	583	725
5099	Durable goods, n.e.c.	156	144	(D)	194 586	(D)	16 421	(D)	GG	992	992

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-15

Table 3. Comparative Statistics for the State: 1992 and 1987 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
Merchant wholesalers —Con.											
51	Nondurable goods	2 450	2 355	17 329 637	13 316 060	30.1	888 818	682 467	30.2	36 828	36 662
511	Paper and paper products	294	242	794 582	(D)	(D)	80 492	(D)	(D)	3 444	HH
5111	Printing and writing paper	43	32	289 069	(D)	(D)	19 867	(D)	(D)	568	FF
5112	Stationery and office supplies	192	151	299 651	205 639	45.7	41 035	29 430	39.4	2 159	1 510
5113	Industrial and personal service paper	59	59	205 862	222 787	-7.6	19 590	24 306	-19.4	717	1 041
512	Drugs, drug proprietaries, and druggists' sundries	95	88	(D)	1 372 756	(D)	(D)	57 112	(D)	HH	2 986
5122	Drugs, drug proprietaries, and druggists' sundries	95	88	(D)	1 372 756	(D)	(D)	57 112	(D)	HH	2 986
513	Apparel, piece goods, and notions	170	132	924 002	626 835	47.4	55 826	33 505	66.6	2 585	1 969
5131	Piece goods, notions, and other dry goods	44	47	156 838	(D)	(D)	17 131	(D)	(D)	698	FF
5136	Men's and boys' clothing and furnishings	49	28	112 922	(D)	(D)	9 580	(D)	(D)	517	FF
5137	Women's, children's, and infants' clothing and accessories	50	31	64 597	25 993	148.5	4 776	3 658	30.6	257	295
5139	Footwear	27	26	589 645	(D)	(D)	24 339	(D)	(D)	1 113	FF
514	Groceries and related products	434	472	3 772 455	3 369 772	11.9	235 119	210 695	11.6	9 201	10 927
5141	Groceries, general line	45	75	1 465 589	1 919 969	-23.7	86 347	94 998	-9.1	2 774	4 399
5142	Packaged frozen foods	37	31	754 613	265 705	184.0	44 844	22 331	100.8	1 728	1 121
5143	Dairy products, except dried or canned	27	39	217 186	127 485	70.4	8 366	8 468	-1.2	402	430
5144	Poultry and poultry products	19	19	61 783	(D)	(D)	3 637	(D)	(D)	197	EE
5145	Confectionery	46	44	141 206	(D)	(D)	11 291	(D)	(D)	580	FF
5146	Fish and seafoods	15	11	7 270	13 697	-46.9	683	1 293	-47.2	54	86
5147	Meats and meat products	40	56	286 200	243 008	17.8	15 299	15 796	-3.1	751	989
5148	Fresh fruits and vegetables	87	83	369 572	262 643	40.7	31 853	19 685	61.8	1 464	1 270
5149	Groceries and related products, n.e.c.	118	114	469 036	353 720	32.6	32 799	35 260	-7.0	1 251	1 785
515	Farm-product raw materials	159	188	3 497 438	2 669 846	31.0	50 819	31 857	59.5	1 399	1 803
5153	Grain and field beans	65	80	887 854	(D)	(D)	8 557	(D)	(D)	375	FF
5154	Livestock	36	45	261 873	(D)	(D)	2 247	(D)	(D)	203	EE
5159	Farm-product raw materials, n.e.c.	58	63	2 347 711	1 623 095	44.6	40 015	17 616	127.2	821	799
516	Chemicals and allied products	192	168	512 574	390 902	31.1	50 537	33 213	52.2	1 655	1 476
5162	Plastics materials and basic forms and shapes	41	32	(D)	62 973	(D)	5 128	(D)	(D)	242	EE
5169	Chemicals and allied products, n.e.c.	151	136	(D)	327 929	(D)	28 085	(D)	(D)	1 234	GG
517	Petroleum and petroleum products	298	310	1 937 911	1 935 370	.1	71 922	67 610	6.4	3 325	4 098
5171	Petroleum bulk stations and terminals	228	227	1 558 161	(D)	(D)	61 448	(D)	(D)	2 823	HH
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	70	83	379 750	(D)	(D)	10 474	(D)	(D)	502	GG
518	Beer, wine, and distilled alcoholic beverages	60	67	(D)	(D)	(D)	(D)	(D)	(D)	GG	HH
5181	Beer and ale	39	45	513 713	407 864	26.0	54 719	45 699	19.7	1 734	1 763
5182	Wine and distilled alcoholic beverages	21	22	(D)	(D)	(D)	(D)	(D)	(D)	FF	FF
519	Miscellaneous nondurable goods	748	688	2 338 425	1 694 739	38.0	183 989	118 307	55.5	9 365	7 807
5191	Farm supplies	330	335	912 011	783 265	16.4	63 951	49 017	30.5	3 576	3 331
5192	Books, periodicals, and newspapers	48	42	418 584	215 564	94.2	47 889	23 471	104.0	2 160	1 535
5193	Flowers, nursery stock, and florists' supplies	93	76	86 392	(D)	(D)	12 729	(D)	(D)	753	FF
5194	Tobacco and tobacco products	43	34	(D)	(D)	(D)	(D)	(D)	(D)	GG	FF
5198	Paints, varnishes, and supplies	34	28	35 122	(D)	(D)	4 401	(D)	(D)	214	CC
5199	Nondurable goods, n.e.c.	200	173	(D)	183 716	(D)	20 993	(D)	(D)	GG	1 264
Manufacturers' sales branches and sales offices											
50	Durable goods	799	742	21 662 485	17 514 804	23.7	584 654	532 576	9.8	17 134	17 310
501	Durable goods	454	422	11 016 269	8 511 575	29.4	308 239	286 345	7.6	8 443	8 902
501	Motor vehicles and motor vehicle parts and supplies	78	60	5 392 948	3 783 585	42.5	43 519	27 869	56.2	1 494	1 049
502	Furniture and homefurnishings	11	8	34 932	11 921	193.0	1 523	839	81.5	56	52
503	Lumber and other construction materials	55	53	472 327	299 333	57.8	22 427	14 487	54.8	792	573
504	Professional and commercial equipment and supplies	77	97	879 489	1 266 204	-30.5	121 481	117 962	3.0	2 406	3 536
505	Metals and minerals, except petroleum	36	22	1 087 170	614 998	76.8	19 020	5 843	225.5	505	249
506	Electrical goods	83	89	1 508 569	984 895	53.2	50 684	75 814	-33.1	1 612	1 912
507	Hardware, and plumbing and heating equipment and supplies	21	11	153 542	54 373	182.4	8 484	4 892	73.4	236	162
508	Machinery, equipment, and supplies	84	77	1 314 194	1 471 695	-10.7	34 255	37 113	-7.7	1 087	1 303
509	Miscellaneous durable goods	9	5	173 098	24 571	604.5	6 846	1 526	348.6	255	66
51	Nondurable goods	345	320	10 646 216	9 003 229	18.2	276 415	246 231	12.3	8 691	8 408
511	Paper and paper products	47	39	495 391	(D)	(D)	17 540	(D)	(D)	564	EE
512	Drugs, drug proprietaries, and druggists' sundries	8	18	808 931	864 796	-6.5	46 816	77 772	-39.8	1 083	2 239
513	Apparel, piece goods, and notions	18	23	327 129	531 914	-38.5	13 867	13 983	-8	446	512
514	Groceries and related products	116	88	2 870 818	1 737 955	65.2	118 777	67 432	76.1	4 463	2 905
515	Farm-product raw materials	—	—	—	—	—	—	—	—	984	987
516	Chemicals and allied products	55	38	3 203 658	2 719 710	17.8	39 908	37 741	5.7	—	—
517	Petroleum and petroleum products	37	57	(D)	(D)	(D)	(D)	(D)	(D)	EE	593
518	Beer, wine, and distilled alcoholic beverages	2	2	(D)	(D)	(D)	(D)	(D)	(D)	AA	BB
519	Miscellaneous nondurable goods	62	55	800 448	433 008	84.9	28 895	20 867	38.5	812	825
Agents, brokers, and commission merchants											
50	Durable goods	811	803	6 329 508	5 056 400	25.2	137 752	105 288	30.8	5 265	5 431
501	Durable goods	503	477	3 279 161	2 552 374	28.5	85 436	61 507	38.9	2 665	2 511
501	Motor vehicles and motor vehicle parts and supplies	35	32	1 301 520	622 880	109.0	15 358	6 194	147.9	858	473
502	Furniture and homefurnishings	25	42	214 287	130 459	64.3	3 616	3 923	-7.8	66	116
503	Lumber and other construction materials	24	29	112 501	134 534	-16.4	3 289	5 522	-40.4	92	235
504	Professional and commercial equipment and supplies	42	38	111 574	85 984	29.8	6 233	4 120	51.3	154	166
505	Metals and minerals, except petroleum	25	35	257 215	544 606	-52.8	6 992	4 559	53.4	121	135
506	Electrical goods	93	80	422 497	430 756	-1.9	15 672	11 514	36.1	411	417

Table 3. Comparative Statistics for the State: 1992 and 1987 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
	Agents, brokers, and commission merchants —Con.										
50	Durable goods —Con.										
507	Hardware, and plumbing and heating equipment and supplies	71	61	296 838	252 643	17.5	12 028	9 564	25.8	301	359
508	Machinery, equipment, and supplies	132	109	390 608	232 075	68.3	17 604	12 293	43.2	506	414
509	Miscellaneous durable goods	56	51	172 121	118 437	45.3	4 644	3 818	21.6	156	196
51	Nondurable goods -----	308	326	3 050 347	2 504 026	21.8	52 316	43 781	19.5	2 600	2 920
511	Paper and paper products	25	17	43 339	41 410	4.7	1 851	862	114.7	63	45
512	Drugs, drug proprietaries, and druggists' sundries	4	5	(D)	22 593	(D)	(D)	(D)	(D)	BB	20
513	Apparel, piece goods, and notions	28	25	147 332	229 003	-35.7	3 407	5 423	-37.2	81	286
514	Groceries and related products	119	122	1 824 411	1 291 285	41.3	33 728	23 997	40.6	1 301	1 148
515	Farm-product raw materials	71	89	702 760	632 791	11.1	5 963	5 679	5.0	918	1 082
516	Chemicals and allied products	15	12	79 805	34 416	131.9	2 011	1 197	68.0	40	51
517	Petroleum and petroleum products	3	7	(D)	18 807	(D)	(D)	1 070	(D)	AA	72
518	Beer, wine, and distilled alcoholic beverages	—	—	—	—	—	—	—	—	—	—
519	Miscellaneous nondurable goods	43	49	217 835	233 721	-6.8	4 569	4 982	-8.3	171	216

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
Tennessee -----	9 341	59 681 975	3 063 926	115 416	7 731	31 689 982	2 341 520	93 017	1 610	27 991 993
Anderson County	69	119 683	9 896	383	59	86 747	7 721	324	10	32 936
Clinton	9	24 824	1 010	57	9	24 824	1 010	57	—	—
Oak Ridge (part) ▲	46	66 564	7 021	272	39	48 551	5 538	226	7	18 013
Oliver Springs (part) ▲	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
Balance of county	13	(D)	(D)	BB	10	(D)	(D)	BB	3	14 923
Bedford County	44	103 489	6 665	352	41	95 525	6 303	310	3	7 964
Shelbyville	35	(D)	(D)	EE	33	(D)	(D)	EE	2	(D)
Balance of county	9	(D)	(D)	BB	8	(D)	(D)	BB	1	(D)
Benton County	26	44 968	2 883	124	26	44 968	2 883	124	—	—
Camden	13	39 247	2 205	88	13	39 247	2 205	88	—	—
Balance of county	13	5 721	678	36	13	5 721	678	36	—	—
Bledsoe County	4	4 913	325	18	4	4 913	325	18	—	—
Blount County	113	507 351	32 870	1 445	100	450 123	29 196	1 245	13	57 228
Alcoa	24	133 472	12 074	466	21	128 255	11 834	457	3	5 217
Maryville	55	182 584	11 985	488	51	(D)	(D)	EE	4	(D)
Balance of county	34	191 295	8 811	491	28	(D)	(D)	EE	6	(D)
Bradley County	105	963 123	38 586	1 892	96	879 787	24 258	1 276	9	83 336
Cleveland	83	931 093	35 753	1 770	75	(D)	(D)	GG	8	(D)
Balance of county	22	32 030	2 833	122	21	(D)	(D)	CC	1	(D)
Campbell County	29	45 776	4 116	213	27	(D)	(D)	CC	2	(D)
La Follette	14	(D)	(D)	CC	12	(D)	(D)	BB	2	(D)
Balance of county	15	(D)	(D)	BB	15	(D)	(D)	BB	—	—
Cannon County	9	89 111	1 225	72	8	(D)	(D)	BB	1	(D)
Carroll County	36	57 565	4 651	271	34	(D)	(D)	CC	2	(D)
Huntingdon	14	31 387	1 286	89	12	(D)	(D)	BB	2	(D)
McKenzie (part) ▲	14	(D)	(D)	BB	14	(D)	(D)	BB	—	—
Balance of county	8	(D)	(D)	BB	8	(D)	(D)	BB	—	—
Carter County	38	(D)	(D)	CC	36	(D)	(D)	CC	2	(D)
Elizabethhton	24	(D)	(D)	CC	23	(D)	(D)	BB	1	(D)
Johnson City (part) ▲	3	(D)	(D)	AA	2	(D)	(D)	AA	1	(D)
Balance of county	11	(D)	(D)	BB	11	(D)	(D)	BB	—	—
Cheatham County	13	17 263	2 285	91	12	(D)	(D)	BB	1	(D)
Ashland City	1	(D)	(D)	AA	1	(D)	(D)	AA	1	(D)
Balance of county	12	(D)	(D)	BB	11	(D)	(D)	BB	—	—
Chester County	16	40 476	2 004	103	16	40 476	2 004	103	—	—
Henderson	12	34 974	1 863	93	12	34 974	1 863	93	—	—
Balance of county	4	5 502	141	10	4	5 502	141	10	—	—
Claiborne County	27	65 759	1 844	201	21	28 495	1 408	118	6	37 264
Clay County	4	4 521	638	35	4	4 521	638	35	—	—

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-17

**Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1992—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
Tennessee—Con.										
Cocke County -----	21	86 173	2 689	259	18	71 283	2 616	229	3	14 890
Newport -----	13	(D)	(D)	CC	11	(D)	(D)	CC	2	(D)
Balance of county -----	8	(D)	(D)	BB	7	(D)	(D)	BB	1	(D)
Coffee County -----	59	116 087	8 982	431	56	106 963	8 821	403	3	9 124
Manchester -----	16	31 377	1 852	111	15	(D)	(D)	BB	1	(D)
Tullahoma (part) ▲ -----	24	65 164	5 480	222	23	(D)	(D)	CC	1	(D)
Balance of county -----	19	19 546	1 650	98	18	(D)	(D)	BB	1	(D)
Crockett County -----	20	38 410	2 452	144	17	30 116	2 241	132	3	8 294
Cumberland County -----	38	76 787	6 160	278	33	70 303	5 654	266	5	6 484
Crossville -----	26	57 950	3 769	185	23	(D)	(D)	CC	3	(D)
Balance of county -----	12	18 837	2 391	93	10	(D)	(D)	BB	2	(D)
Davidson County -----	1 587	11 356 523	744 129	25 074	1 239	6 529 498	569 211	20 036	348	4 827 025
Nashville-Davidson consolidated city ▲ -----	1 587	11 356 523	744 129	25 074	1 239	6 529 498	569 211	20 036	348	4 827 025
Belle Meade ▲ -----	5	(D)	(D)	BB	2	(D)	(D)	BB	3	(D)
Forest Hills ▲ -----	2	(D)	(D)	AA	—	—	—	—	2	(D)
Goodlettsville (part) ▲ -----	45	(D)	(D)	FF	35	(D)	(D)	FF	10	(D)
Nashville-Davidson (balance) ▲ -----	1 531	10 780 181	718 407	24 320	1 199	6 098 446	545 920	19 346	332	4 681 735
Oak Hill ▲ -----	4	(D)	(D)	AA	3	(D)	(D)	AA	1	(D)
Decatur County -----	13	11 148	1 182	61	11	(D)	(D)	BB	2	(D)
DeKalb County -----	11	13 784	1 799	77	10	(D)	(D)	BB	1	(D)
Smithville -----	7	(D)	(D)	BB	6	(D)	(D)	BB	1	(D)
Balance of county -----	4	(D)	(D)	AA	4	(D)	(D)	AA	—	—
Dickson County -----	34	117 195	9 284	407	29	(D)	(D)	EE	5	(D)
Dickson -----	24	63 091	5 738	259	23	(D)	(D)	EE	1	(D)
Balance of county -----	10	54 104	3 546	148	6	(D)	(D)	BB	4	(D)
Dyer County -----	65	282 664	13 381	573	55	260 895	11 490	493	10	21 769
Dyersburg -----	56	175 528	12 255	508	48	(D)	(D)	EE	8	(D)
Newbern -----	4	(D)	(D)	BB	3	(D)	(D)	BB	1	(D)
Balance of county -----	5	(D)	(D)	BB	4	(D)	(D)	BB	1	(D)
Fayette County -----	22	37 586	3 018	156	20	(D)	(D)	CC	2	(D)
Fentress County -----	12	9 061	707	59	12	9 061	707	59	—	—
Franklin County -----	35	62 807	5 084	287	34	(D)	(D)	EE	1	(D)
Tullahoma (part) ▲ -----	—	—	—	—	—	—	—	—	—	—
Winchester -----	9	10 133	961	48	9	10 133	961	48	—	—
Balance of county -----	26	52 674	4 123	239	25	(D)	(D)	CC	1	(D)
Gibson County -----	64	120 200	8 617	382	60	112 352	8 045	359	4	7 848
Humboldt (part) ▲ -----	16	20 598	996	57	16	20 598	996	57	—	—
Milan -----	19	41 734	3 620	127	16	(D)	(D)	CC	3	(D)
Trenton -----	18	45 290	2 973	142	18	45 290	2 973	142	—	—
Balance of county -----	11	12 578	1 028	56	10	(D)	(D)	BB	1	(D)
Giles County -----	35	71 452	6 162	279	32	65 527	5 969	270	3	5 925
Pulaski -----	24	55 566	4 288	206	23	(D)	(D)	CC	1	(D)
Balance of county -----	11	15 886	1 874	73	9	(D)	(D)	BB	2	(D)
Grainger County -----	14	17 953	1 494	100	14	17 953	1 494	100	—	—
Greene County -----	63	165 489	7 022	523	53	122 432	5 969	447	10	43 057
Greenville -----	43	147 926	5 592	412	33	104 869	4 539	336	10	43 057
Balance of county -----	20	17 563	1 430	111	20	17 563	1 430	111	—	—
Grundy County -----	8	6 041	761	36	7	(D)	(D)	BB	1	(D)
Hamblen County -----	90	398 993	21 960	1 036	79	(D)	(D)	FF	11	(D)
Morristown -----	78	(D)	(D)	FF	68	(D)	(D)	EE	10	(D)
Balance of county -----	12	(D)	(D)	CC	11	(D)	(D)	CC	1	(D)
Hamilton County -----	839	3 477 271	243 732	9 404	684	(D)	(D)	II	155	(D)
Chattanooga -----	727	3 210 845	228 528	8 824	596	2 026 358	188 035	7 643	131	1 184 487
Collegedale -----	3	(D)	(D)	AA	2	(D)	(D)	AA	1	(D)
East Ridge -----	28	59 732	2 424	97	23	20 986	1 564	78	5	38 746
Red Bank -----	17	27 611	3 407	106	14	(D)	(D)	BB	3	(D)
Signal Mountain -----	12	29 620	471	23	7	1 774	243	13	5	27 846
Soddy-Daisy -----	8	37 030	2 653	99	7	(D)	(D)	BB	1	(D)
Balance of county -----	44	(D)	(D)	CC	35	(D)	(D)	CC	9	80 753
Hancock County -----	7	4 625	259	21	7	4 625	259	21	—	—
Hardeman County -----	26	28 757	2 702	156	23	26 751	2 576	143	3	2 006
Bolivar -----	12	19 472	1 946	91	11	(D)	(D)	BB	1	(D)
Balance of county -----	14	9 285	756	65	12	(D)	(D)	BB	2	(D)
Hardin County -----	25	45 465	4 606	196	24	(D)	(D)	CC	1	(D)
Savannah -----	16	26 531	2 023	139	16	26 531	2 023	139	—	—
Balance of county -----	9	18 934	2 583	57	8	(D)	(D)	BB	1	(D)
Hawkins County -----	19	(D)	(D)	CC	19	(D)	(D)	CC	—	—
Church Hill -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
Kingsport (part) ▲ -----	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
Mount Carmel -----	—	—	—	—	—	—	—	—	—	—
Rogersville -----	12	7 582	870	51	12	7 582	870	51	—	—
Balance of county -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
Haywood County -----	19	49 186	2 502	132	16	40 291	1 927	107	3	8 895
Brownsville -----	17	(D)	(D)	CC	15	(D)	(D)	BB	2	(D)
Balance of county -----	2	(D)	(D)	AA	1	(D)	(D)	AA	1	(D)

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

**Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1992—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
Tennessee—Con.										
Henderson County	29	73 575	3 021	213	25	67 007	2 539	163	4	6 568
Lexington	21	66 387	2 582	163	18	(D)	(D)	CC	3	(D)
Balance of county	8	7 188	439	50	7	(D)	(D)	BB	1	(D)
Henry County	51	154 205	12 645	680	47	134 641	12 000	631	4	19 564
McKenzie (part) ▲	—	—	—	—	—	—	—	—	—	—
Paris	37	130 699	9 969	487	33	111 135	9 324	438	4	19 564
Balance of county	14	23 506	2 676	193	14	23 506	2 676	193	—	—
Hickman County	11	14 666	1 314	54	11	14 666	1 314	54	—	—
Centerville	6	(D)	(D)	BB	6	(D)	(D)	BB	—	—
Balance of county	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
Houston County	8	4 256	385	28	8	4 256	385	28	—	—
Humphreys County	13	19 327	2 323	107	12	(D)	(D)	CC	1	(D)
Waverly	10	14 077	1 602	75	10	14 077	1 602	75	—	—
Balance of county	3	5 250	721	32	2	(D)	(D)	BB	1	(D)
Jackson County	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
Jefferson County	35	49 508	4 868	235	33	(D)	(D)	CC	2	(D)
Jefferson City	11	22 845	1 636	63	10	(D)	(D)	BB	1	(D)
Balance of county	24	26 663	3 232	172	23	(D)	(D)	CC	1	(D)
Johnson County	8	8 260	825	67	8	8 260	825	67	—	—
Knox County	1 021	5 648 266	339 360	12 435	828	3 068 446	274 039	10 349	193	2 579 820
Farragut (part) ▲	8	(D)	(D)	AA	6	(D)	(D)	AA	2	(D)
Knoxville	764	3 968 412	256 700	9 801	635	(D)	(D)	II	129	(D)
Balance of county	249	(D)	(D)	HH	187	(D)	(D)	GG	62	(D)
Lake County	9	11 861	619	38	9	11 861	619	38	—	—
Lauderdale County	32	322 831	10 544	412	32	322 831	10 544	412	—	—
Ripley	13	265 878	6 982	214	13	265 878	6 982	214	—	—
Balance of county	19	56 953	3 562	198	19	56 953	3 562	198	—	—
Lawrence County	49	119 694	6 049	344	44	96 504	5 315	278	5	23 190
Lawrenceburg	34	107 173	5 237	283	30	(D)	(D)	CC	4	(D)
Balance of county	15	12 521	812	61	14	(D)	(D)	BB	1	(D)
Lewis County	9	25 714	1 624	72	9	25 714	1 624	72	—	—
Hohenwald	9	25 714	1 624	72	9	25 714	1 624	72	—	—
Balance of county	—	—	—	—	—	—	—	—	—	—
Lincoln County	37	96 489	4 999	300	31	(D)	(D)	CC	6	(D)
Fayetteville	27	79 665	2 911	223	24	(D)	(D)	CC	3	(D)
Balance of county	10	16 824	2 088	77	7	(D)	(D)	BB	3	(D)
Loudon County	30	71 994	4 124	250	27	(D)	(D)	CC	3	(D)
Farragut (part) ▲	—	—	—	—	—	—	—	—	—	—
Lenoir City	15	27 715	1 560	92	14	(D)	(D)	BB	1	(D)
Loudon	5	(D)	(D)	BB	4	8 773	799	49	1	(D)
Balance of county	10	(D)	(D)	BB	9	(D)	(D)	BB	1	(D)
McMinn County	51	111 619	7 961	442	49	(D)	(D)	EE	2	(D)
Athens	32	72 919	6 105	317	31	(D)	(D)	EE	1	(D)
Etowah	3	13 007	588	34	3	13 007	588	34	—	—
Sweetwater (part) ▲	—	—	—	—	—	—	—	—	—	—
Balance of county	16	25 693	1 268	91	15	(D)	(D)	BB	1	(D)
McNairy County	31	74 701	4 429	280	28	68 218	3 474	233	3	6 483
Selmer	14	45 371	2 643	195	12	(D)	(D)	CC	2	(D)
Balance of county	17	29 330	1 786	85	16	(D)	(D)	BB	1	(D)
Macon County	16	12 006	997	92	16	12 006	997	92	—	—
Lafayette	10	6 608	563	54	10	6 608	563	54	—	—
Balance of county	6	5 398	434	38	6	5 398	434	38	—	—
Madison County	194	719 723	53 653	2 344	181	647 611	47 493	2 149	13	72 112
Humboldt (part) ▲	—	—	—	—	—	—	—	—	—	—
Jackson	174	680 756	50 897	2 212	164	617 753	45 694	2 055	10	63 003
Balance of county	20	38 967	2 756	132	17	29 858	1 799	94	3	9 109
Marion County	14	38 443	1 632	106	12	(D)	(D)	BB	2	(D)
Jasper	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
South Pittsburg	4	18 983	633	44	4	18 983	633	44	—	—
Balance of county	4	(D)	(D)	AA	3	(D)	(D)	AA	1	(D)
Marshall County	17	(D)	(D)	CC	16	(D)	(D)	CC	1	(D)
Lewisburg	11	(D)	(D)	BB	10	106 476	2 398	88	1	(D)
Balance of county	6	(D)	(D)	BB	6	(D)	(D)	BB	—	—
Maury County	77	209 084	15 006	648	71	163 880	13 284	563	6	45 204
Columbia	62	163 308	13 130	545	57	(D)	(D)	EE	5	(D)
Mount Pleasant	5	21 612	1 188	31	5	21 612	1 188	31	—	—
Balance of county	10	24 164	688	72	9	(D)	(D)	BB	1	(D)
Meigs County	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
Monroe County	30	74 398	3 286	178	26	32 427	2 510	142	4	41 971
Madisonville	6	8 554	825	43	6	8 554	825	43	—	—
Sweetwater (part) ▲	11	27 010	1 572	75	9	(D)	(D)	BB	2	(D)
Balance of county	13	38 834	889	60	11	(D)	(D)	BB	2	(D)
Montgomery County	104	181 571	14 424	741	99	173 355	13 943	707	5	8 216
Clarksville	93	155 683	12 098	617	88	147 467	11 617	583	5	8 216
Balance of county	11	25 888	2 326	124	11	25 888	2 326	124	—	—

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-19

**Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1992—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
Tennessee—Con.										
Moore County -----	3	1 700	110	8	3	1 700	110	8	—	—
Lynchburg, Moore County ▲ -----	3	1 700	110	8	3	1 700	110	8	—	—
Morgan County -----	12	21 918	1 644	54	10	(D)	(D)	BB	2	(D)
Harriman (part) ▲ -----	—	—	—	—	—	—	—	—	—	—
Oliver Springs (part) ▲ -----	—	—	—	—	—	—	—	—	—	—
Balance of county -----	12	21 918	1 644	54	10	(D)	(D)	BB	2	(D)
Obion County -----	63	239 664	17 311	684	58	215 787	16 829	657	5	23 877
South Fulton -----	3	3 977	270	20	3	3 977	270	20	—	—
Union City -----	36	183 979	14 401	518	31	160 102	13 919	491	5	23 877
Balance of county -----	24	51 708	2 640	146	24	51 708	2 640	146	—	—
Overton County -----	13	16 160	804	61	13	16 160	804	61	—	—
Livingston -----	7	11 268	440	26	7	11 268	440	26	—	—
Balance of county -----	6	4 892	364	35	6	4 892	364	35	—	—
Perry County -----	3	12 095	1 041	48	3	12 095	1 041	48	—	—
Pickett County -----	3	1 393	63	8	3	1 393	63	8	—	—
Polk County -----	9	30 974	1 148	57	9	30 974	1 148	57	—	—
Putnam County -----	114	391 924	25 571	1 168	104	249 507	21 753	989	10	142 417
Cookeville -----	101	274 487	22 427	1 035	92	(D)	(D)	FF	9	(D)
Monterey -----	2	(D)	(D)	BB	1	(D)	(D)	AA	1	(D)
Balance of county -----	11	(D)	(D)	BB	11	(D)	(D)	BB	—	—
Rhea County -----	18	18 201	940	77	16	(D)	(D)	BB	2	(D)
Dayton -----	10	14 830	549	48	9	(D)	(D)	BB	1	(D)
Balance of county -----	8	3 371	391	29	7	(D)	(D)	BB	1	(D)
Roane County -----	31	105 753	6 139	296	28	(D)	(D)	CC	3	(D)
Harriman (part) ▲ -----	12	(D)	BB	11	(D)	(D)	(D)	BB	1	(D)
Kingston -----	6	12 087	751	47	6	12 087	751	47	—	—
Oak Ridge (part) ▲ -----	—	—	—	—	—	—	—	—	—	—
Oliver Springs (part) ▲ -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
Rockwood -----	8	(D)	(D)	CC	6	19 920	1 593	66	2	(D)
Balance of county -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
Robertson County -----	57	172 584	10 915	622	47	131 254	8 599	517	10	41 330
Greenbrier -----	5	(D)	(D)	BB	4	(D)	(D)	BB	1	(D)
Millersville (part) ▲ -----	—	—	—	—	—	—	—	—	—	—
Springfield -----	31	111 484	5 971	341	26	95 877	4 569	279	5	15 607
White House (part) ▲ -----	5	(D)	(D)	BB	3	(D)	(D)	BB	2	(D)
Balance of county -----	16	(D)	(D)	CC	14	(D)	(D)	CC	2	(D)
Rutherford County -----	172	948 551	55 626	2 281	155	623 097	49 392	2 078	17	325 454
La Vergne -----	40	464 735	29 091	1 010	34	349 808	24 073	884	6	114 927
Murfreesboro -----	95	246 847	20 400	971	87	(D)	(D)	FF	8	(D)
Smyrna -----	25	227 267	5 147	248	22	(D)	(D)	CC	3	(D)
Balance of county -----	12	9 702	988	52	12	9 702	988	52	—	—
Scott County -----	16	36 768	1 507	102	14	(D)	(D)	BB	2	(D)
Oneida -----	12	35 661	1 401	95	11	(D)	(D)	BB	1	(D)
Balance of county -----	4	1 107	106	7	3	(D)	(D)	AA	1	(D)
Sequatchie County -----	8	16 430	1 085	73	7	(D)	(D)	BB	1	(D)
Dunlap -----	8	16 430	1 085	73	7	(D)	(D)	BB	1	(D)
Balance of county -----	—	—	—	—	—	—	—	—	—	—
Sevier County -----	45	64 445	4 547	247	43	(D)	(D)	CC	2	(D)
Gatlinburg -----	4	879	305	15	4	879	305	15	—	—
Pigeon Forge -----	3	8 134	227	13	3	8 134	227	13	—	—
Sevierville -----	22	46 123	3 222	166	21	(D)	(D)	CC	1	(D)
Balance of county -----	16	9 309	793	53	15	(D)	(D)	BB	1	(D)
Shelby County -----	2 091	23 222 637	940 575	32 560	1 602	10 317 099	654 825	24 171	489	12 905 538
Bartlett -----	58	331 179	19 852	605	45	155 560	15 070	491	13	175 619
Collierville -----	26	166 793	11 433	470	18	38 143	3 000	136	8	128 650
Germantown -----	73	907 869	22 699	559	38	338 386	10 340	263	35	569 483
Memphis -----	1 723	16 452 676	795 206	27 531	1 355	7 987 890	567 756	20 810	368	8 464 786
Millington -----	9	(D)	(D)	BB	8	(D)	(D)	BB	1	(D)
Balance of county -----	202	(D)	(D)	HH	138	(D)	(D)	GG	64	(D)
Smith County -----	23	52 082	3 791	240	18	24 827	2 965	168	5	27 255
Stewart County -----	—	—	—	—	—	—	—	—	—	—
Sullivan County -----	279	3 589 152	78 626	3 003	237	(D)	(D)	GG	42	(D)
Bristol -----	78	155 879	12 898	660	70	136 632	12 037	595	8	19 247
Johnson City (part) ▲ -----	—	—	—	—	—	—	—	—	—	—
Kingsport (part) ▲ -----	125	(D)	(D)	GG	100	(D)	(D)	GG	25	(D)
Balance of county -----	76	(D)	(D)	FF	67	(D)	(D)	FF	9	(D)
Sumner County -----	145	469 060	26 552	976	118	219 093	21 621	845	27	249 967
Gallatin -----	49	(D)	EE	48	(D)	(D)	(D)	EE	1	(D)
Goodlettsville (part) ▲ -----	5	(D)	AA	3	(D)	(D)	(D)	AA	2	(D)
Hendersonville -----	59	96 550	7 671	243	41	(D)	(D)	CC	18	(D)
Millersville (part) ▲ -----	—	—	—	—	—	—	—	—	—	—
Portland -----	10	(D)	(D)	CC	8	(D)	(D)	CC	2	(D)
White House (part) ▲ -----	—	—	—	—	—	—	—	—	—	—
Balance of county -----	22	(D)	(D)	CC	18	(D)	(D)	CC	4	(D)
Tipton County -----	39	97 696	3 829	231	35	(D)	(D)	CC	4	(D)
Covington -----	25	(D)	CC	22	(D)	(D)	(D)	CC	3	(D)
Balance of county -----	14	(D)	BB	13	(D)	(D)	(D)	BB	1	(D)
Trousdale County -----	10	32 868	947	52	8	(D)	(D)	BB	2	(D)

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
Tennessee—Con.										
Unicoi County -----	6	(D)	(D)	AA	6	(D)	(D)	AA	—	—
Erwin -----	3	1 021	156	10	3	1 021	156	10	—	—
Balance of county -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
Union County -----	11	8 928	690	52	11	8 928	690	52	—	—
Van Buren County -----	—	—	—	—	—	—	—	—	—	—
Warren County -----	48	85 731	7 604	418	46	(D)	(D)	EE	2	(D)
McMinnville -----	32	(D)	(D)	CC	31	(D)	(D)	CC	1	(D)
Balance of county -----	16	(D)	(D)	CC	15	(D)	(D)	CC	1	(D)
Washington County -----	192	1 093 234	61 931	2 683	164	(D)	(D)	GG	28	(D)
Johnson City (part) ▲ -----	151	(D)	(D)	GG	132	(D)	(D)	GG	19	(D)
Jonesborough -----	9	17 993	2 077	97	9	17 993	2 077	97	—	—
Balance of county -----	32	(D)	(D)	CC	23	(D)	(D)	CC	9	(D)
Wayne County -----	11	15 399	631	45	10	(D)	(D)	BB	1	(D)
Weakley County -----	58	136 883	10 337	501	55	134 424	10 046	482	3	2 459
McKenzie (part) ▲ -----	—	—	—	—	—	—	—	—	—	—
Martin -----	23	61 619	4 594	270	22	(D)	(D)	EE	1	(D)
Balance of county -----	35	75 264	5 743	231	33	(D)	(D)	CC	2	(D)
White County -----	33	56 734	3 116	179	31	(D)	(D)	CC	2	(D)
Sparta -----	22	(D)	(D)	CC	21	(D)	(D)	CC	1	(D)
Balance of county -----	11	(D)	(D)	BB	10	(D)	(D)	BB	1	(D)
Williamson County -----	205	1 547 819	70 092	2 085	145	389 899	41 217	1 486	60	1 157 920
Brentwood -----	108	1 057 878	45 705	1 338	68	268 646	27 628	954	40	789 232
Fairview -----	5	5 719	666	17	4	(D)	(D)	AA	1	(D)
Franklin -----	61	154 640	10 198	354	48	(D)	(D)	EE	13	(D)
Balance of county -----	31	329 582	13 523	376	25	(D)	(D)	EE	6	(D)
Wilson County -----	84	302 168	16 473	806	70	116 841	9 826	553	14	185 327
Lebanon -----	48	240 928	12 767	617	41	(D)	(D)	EE	7	(D)
Mount Juliet -----	21	31 375	2 706	152	18	28 240	2 636	149	3	3 135
Balance of county -----	15	29 865	1 000	37	11	(D)	(D)	BB	4	(D)

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
CHATTANOOGA											
	Wholesale trade -----	727	3 210 845	228 528	8 824	596	2 026 358	188 035	7 643	131	1 184 487
50	Durable goods -----	506	1 482 949	155 729	5 690	435	1 089 973	130 557	5 059	71	392 976
501	Motor vehicles and motor vehicle parts and supplies -----	68	188 587	21 657	858	65	(D)	(D)	FF	3	(D)
5012	Automobiles and other motor vehicles -----	11	(D)	(D)	CC	10	(D)	(D)	CC	1	(D)
5013	Motor vehicle supplies and new parts -----	43	99 988	12 409	515	42	(D)	(D)	FF	1	(D)
5014	Tires and tubes -----	9	(D)	(D)	CC	8	(D)	(D)	BB	1	(D)
5015	Motor vehicle parts, used -----	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
502	Furniture and homefurnishings -----	28	61 619	6 667	303	28	61 619	6 667	303	—	—
5021	Furniture -----	15	36 557	3 553	167	15	36 557	3 553	167	—	—
5023	Homefurnishings -----	13	25 062	3 114	136	13	25 062	3 114	136	—	—
503	Lumber and other construction materials -----	22	135 145	9 663	385	20	(D)	(D)	EE	2	(D)
5031	Lumber, plywood, millwork, and wood panels -----	10	65 902	5 353	226	10	65 902	5 353	226	—	—
5032	Brick, stone, and related construction materials -----	3	26 357	1 460	49	2	(D)	(D)	BB	1	(D)
5033	Roofing, siding, and insulation materials -----	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
5039	Construction materials, n.e.c. -----	4	(D)	(D)	BB	3	(D)	(D)	BB	1	(D)
504	Professional and commercial equipment and supplies -----	83	160 588	31 076	937	72	(D)	(D)	FF	11	(D)
5043	Photographic equipment and supplies -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
5044	Office equipment -----	20	(D)	(D)	EE	16	(D)	(D)	EE	4	(D)
5045	Computers and computer peripheral equipment and software -----	29	74 637	14 254	316	23	33 611	3 746	133	6	41 026
5046	Commercial equipment, n.e.c. -----	13	(D)	(D)	BB	13	(D)	(D)	BB	—	—
5047	Medical, dental, and hospital equipment and supplies -----	19	32 428	4 846	165	18	(D)	(D)	CC	1	(D)
5048	Ophthalmic goods -----	1	(D)	(D)	BB	1	(D)	(D)	BB	—	—
5049	Professional equipment and supplies, n.e.c. -----	—	—	—	—	—	—	—	—	—	—
WHOLESALE TRADE—GEOGRAPHIC AREA SERIES											TENNESSEE TN-21

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	CHATTANOOGA—Con.										
50	Durable goods —Con.										
505	Metals and minerals, except petroleum	17	150 978	13 570	482	10	(D)	(D)	EE	7	(D)
5051	Metals service centers and offices	12	(D)	(D)	EE	8	(D)	(D)	EE	4	36 349
5052	Coal and other minerals and ores	5	(D)	(D)	AA	2	(D)	(D)	AA	3	(D)
506	Electrical goods	73	235 757	16 448	635	54	(D)	(D)	EE	19	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	48	141 405	10 538	382	32	(D)	(D)	EE	16	(D)
5064	Electrical appliances, television and radio sets	8	(D)	(D)	CC	5	7 340	279	EE	9	(D)
5065	Electronic parts and equipment, n.e.c.	17	(D)	(D)	CC	17	(D)	(D)	CC	3	—
507	Hardware, plumbing and heating equipment and supplies	47	140 924	14 094	469	37	89 717	12 042	430	10	51 207
5072	Hardware	16	48 975	3 480	116	11	18 935	2 734	104	5	30 040
5074	Plumbing and heating equipment and supplies (hydronics)	13	48 729	6 084	181	10	(D)	(D)	CC	3	(D)
5075	Warm air heating and air-conditioning equipment and supplies	16	(D)	(D)	CC	14	(D)	(D)	CC	2	(D)
5078	Refrigeration equipment and supplies	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
508	Machinery, equipment, and supplies	132	262 039	31 819	1 096	115	217 621	29 006	1 009	17	44 418
5082	Construction and mining (except petroleum) machinery and equipment	10	(D)	(D)	CC	9	(D)	(D)	CC	1	(D)
5083	Farm and garden machinery and equipment	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
5084	Industrial machinery and equipment	55	75 120	8 012	283	45	(D)	(D)	EE	10	(D)
5085	Industrial supplies	53	128 908	17 390	557	47	111 654	15 719	503	6	17 254
5087	Service establishment equipment and supplies	9	21 122	2 428	90	9	21 122	2 428	90	—	—
5088	Transportation equipment and supplies, except motor vehicles	—	—	—	—	—	—	—	—	—	—
509	Miscellaneous durable goods	36	147 312	10 735	525	34	(D)	(D)	FF	2	(D)
5091	Sporting and recreational goods and supplies	7	(D)	(D)	CC	7	(D)	(D)	CC	—	—
5092	Toys and hobby goods and supplies	2	(D)	(D)	BB	1	(D)	(D)	AA	1	(D)
5093	Scrap and waste materials	13	(D)	(D)	CC	12	(D)	(D)	CC	1	(D)
5094	Jewelry, watches, precious stones, and precious metals	7	(D)	(D)	CC	7	(D)	(D)	CC	—	—
5099	Durable goods, n.e.c.	7	(D)	(D)	BB	7	(D)	(D)	BB	—	—
51	Nondurable goods	221	1 727 896	72 799	3 134	161	936 385	57 478	2 584	60	791 511
511	Paper and paper products	36	88 560	8 564	387	25	60 637	6 413	302	11	27 923
5111	Printing and writing paper	6	(D)	(D)	BB	4	(D)	(D)	BB	2	(D)
5112	Stationery and office supplies	21	45 089	5 069	250	15	29 493	3 345	185	6	15 596
5113	Industrial and personal service paper	9	(D)	(D)	BB	6	(D)	(D)	BB	3	(D)
512	Drugs, drug proprietaries, and druggists' sundries	8	(D)	(D)	CC	8	(D)	(D)	CC	—	—
5122	Drugs, drug proprietaries, and druggists' sundries	8	(D)	(D)	CC	8	(D)	(D)	CC	—	—
513	Apparel, piece goods, and notions	25	59 305	3 376	110	17	26 168	2 464	95	8	33 137
5131	Piece goods, notions, and other dry goods	6	(D)	(D)	BB	3	(D)	(D)	BB	3	(D)
5136	Men's and boys' clothing and furnishings	8	(D)	(D)	BB	6	(D)	(D)	BB	2	(D)
5137	Women's, children's, and infants' clothing and accessories	9	25 222	1 681	35	6	(D)	(D)	BB	3	(D)
5139	Footwear	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
514	Groceries and related products	41	487 979	20 667	985	25	(D)	(D)	FF	16	(D)
5141	Groceries, general line	8	(D)	(D)	CC	5	79 410	3 748	182	3	(D)
5142	Packaged frozen foods	6	56 641	1 926	87	5	(D)	(D)	BB	1	(D)
5143	Dairy products, except dried or canned	1	(D)	(D)	AA	—	—	—	—	1	(D)
5144	Poultry and poultry products	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5145	Confectionery	6	62 614	4 772	282	4	(D)	(D)	EE	2	(D)
5146	Fish and seafoods	—	—	—	—	—	—	—	—	—	—
5147	Meats and meat products	2	(D)	(D)	BB	1	(D)	(D)	BB	1	(D)
5148	Fresh fruits and vegetables	7	(D)	(D)	CC	5	(D)	(D)	CC	2	(D)
5149	Groceries and related products, n.e.c.	9	(D)	(D)	CC	3	(D)	(D)	BB	6	(D)
515	Farm-product raw materials	1	(D)	(D)	AA	—	—	—	—	1	(D)
5153	Grain and field beans	—	—	—	—	—	—	—	—	—	—
5154	Livestock	1	(D)	(D)	AA	—	—	—	—	1	(D)
5159	Farm-product raw materials, n.e.c.	—	—	—	—	—	—	—	—	—	—
516	Chemicals and allied products	37	(D)	(D)	EE	29	(D)	(D)	EE	8	(D)
5162	Plastics materials and basic forms and shapes	4	1 909	236	11	3	(D)	(D)	AA	1	(D)
5169	Chemicals and allied products, n.e.c.	33	(D)	(D)	EE	26	(D)	(D)	EE	7	(D)
517	Petroleum and petroleum products	23	425 699	6 377	293	15	183 535	4 633	196	8	242 164
5171	Petroleum bulk stations and terminals	14	295 598	4 074	187	7	(D)	(D)	BB	7	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	9	130 101	2 303	106	8	(D)	(D)	BB	1	(D)
518	Beer, wine, and distilled alcoholic beverages	5	(D)	(D)	CC	5	(D)	(D)	CC	—	—
5181	Beer and ale	3	20 833	2 806	112	3	20 833	2 806	112	—	—
5182	Wine and distilled alcoholic beverages	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
519	Miscellaneous nondurable goods	45	216 946	9 798	522	37	90 604	8 710	489	8	126 342
5191	Farm supplies	5	(D)	(D)	CC	4	(D)	(D)	CC	1	(D)
5192	Books, periodicals, and newspapers	1	(D)	(D)	BB	1	(D)	(D)	BB	—	—
5193	Flowers, nursery stock, and florists' supplies	3	(D)	(D)	BB	3	(D)	(D)	BB	—	—
5194	Tobacco and tobacco products	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
5198	Paints, varnishes, and supplies	7	4 952	657	32	4	(D)	(D)	AA	3	(D)
5199	Nondurable goods, n.e.c.	27	(D)	(D)	CC	23	(D)	(D)	CC	4	(D)

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	KNOXVILLE										
	Wholesale trade -----	764	3 968 412	256 700	9 801	635	(D)	(D)	II	129	(D)
50	Durable goods -----	538	1 681 026	173 547	6 402	465	(D)	(D)	II	73	(D)
501	Motor vehicles and motor vehicle parts and supplies -----	67	256 623	22 952	955	60	(D)	(D)	FF	7	(D)
5012	Automobiles and other motor vehicles -----	12	131 024	9 641	331	11	(D)	(D)	EE	1	(D)
5013	Motor vehicle supplies and new parts -----	37	69 888	9 512	462	32	(D)	(D)	EE	5	(D)
5014	Tires and tubes -----	14	(D)	(D)	CC	13	(D)	(D)	CC	1	(D)
5015	Motor vehicle parts, used -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
502	Furniture and homefurnishings -----	29	(D)	(D)	EE	27	(D)	(D)	EE	2	(D)
5021	Furniture -----	16	(D)	(D)	EE	14	(D)	(D)	EE	2	(D)
5023	Homefurnishings -----	13	(D)	(D)	CC	13	(D)	(D)	CC	—	—
503	Lumber and other construction materials -----	45	217 891	16 523	614	39	192 930	15 093	557	6	24 961
5031	Lumber, plywood, millwork, and wood panels -----	20	(D)	(D)	EE	19	(D)	(D)	EE	1	(D)
5032	Brick, stone, and related construction materials -----	6	11 059	768	35	4	(D)	(D)	BB	2	(D)
5033	Roofing, siding, and insulation materials -----	12	(D)	(D)	BB	10	(D)	(D)	BB	2	(D)
5039	Construction materials, n.e.c. -----	7	(D)	(D)	BB	6	17 416	1 734	73	1	(D)
504	Professional and commercial equipment and supplies -----	89	212 556	31 564	1 127	82	186 574	27 021	1 018	7	25 982
5043	Photographic equipment and supplies -----	4	8 311	1 674	61	4	8 311	1 674	61	—	—
5044	Office equipment -----	22	40 548	9 508	289	19	(D)	(D)	CC	3	(D)
5045	Computers and computer peripheral equipment and software -----	19	48 780	6 705	216	16	(D)	(D)	CC	3	(D)
5046	Commercial equipment, n.e.c. -----	9	8 649	2 340	83	9	8 649	2 340	83	—	—
5047	Medical, dental, and hospital equipment and supplies -----	23	93 581	8 321	296	22	(D)	(D)	EE	1	(D)
5048	Ophthalmic goods -----	4	5 198	1 203	84	4	5 198	1 203	84	—	—
5049	Professional equipment and supplies, n.e.c. -----	8	7 489	1 813	98	8	7 489	1 813	98	—	—
505	Metals and minerals, except petroleum -----	25	219 509	9 667	294	21	(D)	(D)	EE	4	(D)
5051	Metals service centers and offices -----	18	78 854	6 967	260	16	(D)	(D)	CC	2	(D)
5052	Coal and other minerals and ores -----	7	140 655	2 700	34	5	(D)	(D)	BB	2	(D)
506	Electrical goods -----	71	(D)	(D)	FF	55	140 480	17 004	624	16	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	44	143 865	13 274	475	30	(D)	(D)	EE	14	(D)
5064	Electrical appliances, television and radio sets -----	11	(D)	(D)	CC	11	(D)	(D)	CC	—	—
5065	Electronic parts and equipment, n.e.c. -----	16	(D)	(D)	CC	14	(D)	(D)	CC	2	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	63	134 844	15 585	559	52	116 289	13 801	497	11	18 555
5072	Hardware -----	14	(D)	(D)	CC	12	(D)	(D)	CC	2	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	19	(D)	(D)	CC	17	44 278	4 301	173	2	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	25	(D)	(D)	CC	18	48 764	5 481	181	7	(D)
5078	Refrigeration equipment and supplies -----	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
508	Machinery, equipment, and supplies -----	118	308 300	42 366	1 512	103	263 766	38 500	1 407	15	44 534
5082	Construction and mining (except petroleum) machinery and equipment -----	11	(D)	(D)	CC	9	(D)	(D)	BB	2	(D)
5083	Farm and garden machinery and equipment -----	7	9 511	1 800	86	7	9 511	1 800	86	—	—
5084	Industrial machinery and equipment -----	56	(D)	(D)	FF	48	139 561	19 698	681	8	(D)
5085	Industrial supplies -----	31	72 233	9 686	336	29	(D)	(D)	EE	2	(D)
5087	Service establishment equipment and supplies -----	11	34 039	5 920	234	8	24 808	5 076	209	3	9 231
5088	Transportation equipment and supplies, except motor vehicles -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
509	Miscellaneous durable goods -----	31	(D)	(D)	EE	26	(D)	(D)	CC	5	(D)
5091	Sporting and recreational goods and supplies -----	6	8 694	664	36	4	(D)	(D)	BB	2	(D)
5092	Toys and hobby goods and supplies -----	4	(D)	(D)	AA	3	5 947	354	14	1	(D)
5093	Scrap and waste materials -----	13	45 275	4 326	164	12	(D)	(D)	CC	1	(D)
5094	Jewelry, watches, precious stones, and precious metals -----	4	6 609	981	31	4	6 609	981	31	—	—
5099	Durable goods, n.e.c. -----	4	(D)	(D)	AA	3	(D)	(D)	AA	1	(D)
51	Nondurable goods -----	226	2 287 386	83 153	3 399	170	(D)	(D)	HH	56	(D)
511	Paper and paper products -----	41	95 989	9 662	370	33	83 737	8 245	322	8	12 252
5111	Printing and writing paper -----	9	(D)	(D)	BB	8	(D)	(D)	BB	1	(D)
5112	Stationery and office supplies -----	28	36 457	3 987	190	21	(D)	(D)	CC	7	(D)
5113	Industrial and personal service paper -----	4	(D)	(D)	CC	4	(D)	(D)	CC	—	—
512	Drugs, drug proprietaries, and druggists' sundries -----	9	255 985	8 020	334	9	255 985	8 020	334	—	—
5122	Drugs, drug proprietaries, and druggists' sundries -----	9	255 985	8 020	334	9	255 985	8 020	334	—	—
513	Apparel, piece goods, and notions -----	12	15 793	1 295	78	10	(D)	(D)	BB	2	(D)
5131	Piece goods, notions, and other dry goods -----	5	7 974	505	26	4	(D)	(D)	BB	1	(D)
5136	Men's and boys' clothing and furnishings -----	7	7 819	790	52	6	(D)	(D)	BB	1	(D)
5137	Women's, children's, and infants' clothing and accessories -----	—	—	—	—	—	—	—	—	—	—
5139	Footwear -----	—	—	—	—	—	—	—	—	—	—
514	Groceries and related products -----	60	717 439	24 822	1 066	41	241 874	12 356	589	19	475 565
5141	Groceries, general line -----	11	272 725	6 768	279	4	(D)	(D)	CC	7	(D)
5142	Packaged frozen foods -----	3	(D)	(D)	AA	2	(D)	(D)	AA	1	(D)
5143	Dairy products, except dried or canned -----	2	(D)	(D)	BB	—	—	—	BB	2	(D)
5144	Poultry and poultry products -----	3	(D)	(D)	BB	3	(D)	(D)	BB	—	—
5145	Confectionery -----	6	17 129	865	15	5	(D)	(D)	AA	1	(D)

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-23

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	KNOXVILLE—Con.										
51	Nondurable goods —Con.										
514	Groceries and related products —Con.										
5146	Fish and seafoods	—	—	—	—	—	—	—	—	—	—
5147	Meats and meat products	3	(D)	(D)	BB	3	(D)	(D)	BB	—	—
5148	Fresh fruits and vegetables	18	(D)	(D)	CC	17	(D)	(D)	CC	1	(D)
5149	Groceries and related products, n.e.c.	14	(D)	(D)	EE	7	(D)	(D)	BB	7	276 288
515	Farm-product raw materials	6	(D)	(D)	BB	4	47 540	441	35	2	(D)
5153	Grain and field beans	2	(D)	(D)	AA	1	(D)	(D)	AA	1	(D)
5154	Livestock	2	(D)	(D)	BB	1	(D)	(D)	AA	1	(D)
5159	Farm-product raw materials, n.e.c.	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
516	Chemicals and allied products	19	56 678	6 078	197	13	23 057	3 564	132	6	33 621
5162	Plastics materials and basic forms and shapes	6	15 252	1 189	47	5	(D)	(D)	BB	1	(D)
5169	Chemicals and allied products, n.e.c.	13	41 426	4 889	150	8	(D)	(D)	BB	5	(D)
517	Petroleum and petroleum products	25	746 743	6 089	239	14	68 641	3 862	179	11	678 102
5171	Petroleum bulk stations and terminals	18	(D)	(D)	CC	9	59 794	3 304	150	9	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	7	(D)	(D)	BB	5	8 847	558	29	2	(D)
518	Beer, wine, and distilled alcoholic beverages	9	(D)	(D)	EE	9	(D)	(D)	EE	—	—
5181	Beer and ale	5	90 742	10 535	256	5	90 742	10 535	256	—	—
5182	Wine and distilled alcoholic beverages	4	(D)	(D)	CC	4	(D)	(D)	CC	—	—
519	Miscellaneous nondurable goods	45	(D)	(D)	FF	37	194 428	10 427	629	8	(D)
5191	Farm supplies	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
5192	Books, periodicals, and newspapers	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
5193	Flowers, nursery stock, and florists' supplies	7	(D)	(D)	CC	7	(D)	(D)	CC	—	—
5194	Tobacco and tobacco products	6	150 625	5 370	314	5	(D)	(D)	EE	1	(D)
5198	Paints, varnishes, and supplies	5	(D)	(D)	BB	2	(D)	(D)	AA	3	(D)
5199	Nondurable goods, n.e.c.	20	28 145	2 175	165	17	(D)	(D)	CC	3	(D)
	MEMPHIS										
	Wholesale trade	1 723	16 452 676	795 206	27 531	1 355	7 987 890	567 756	20 810	368	8 464 786
50	Durable goods	1 207	8 357 031	477 681	16 927	979	3 414 039	364 784	13 741	228	4 942 992
501	Motor vehicles and motor vehicle parts and supplies	195	3 603 875	92 770	3 572	164	830 249	72 828	2 815	31	2 773 626
5012	Automobiles and other motor vehicles	35	2 310 046	23 346	845	29	(D)	(D)	EE	6	(D)
5013	Motor vehicle supplies and new parts	117	1 157 600	60 409	2 356	94	462 271	50 189	2 015	23	695 329
5014	Tires and tubes	19	126 448	7 390	265	17	(D)	(D)	CC	2	(D)
5015	Motor vehicle parts, used	24	9 781	1 625	106	24	9 781	1 625	106	—	—
502	Furniture and homefurnishings	56	163 432	17 325	627	47	110 991	15 331	574	9	52 441
5021	Furniture	20	53 527	5 783	210	16	(D)	(D)	CC	4	(D)
5023	Homefurnishings	36	109 905	11 542	417	31	(D)	(D)	EE	5	(D)
503	Lumber and other construction materials	78	475 326	29 656	1 056	54	241 503	19 628	734	24	233 823
5031	Lumber, plywood, millwork, and wood panels	42	264 514	18 920	672	34	(D)	(D)	FF	8	(D)
5032	Brick, stone, and related construction materials	13	118 977	4 215	187	4	(D)	(D)	BB	9	(D)
5033	Roofing, siding, and insulation materials	11	57 030	2 481	82	7	17 026	1 855	62	4	40 004
5039	Construction materials, n.e.c.	12	34 805	4 040	115	9	(D)	(D)	BB	3	(D)
504	Professional and commercial equipment and supplies	175	639 996	93 866	2 723	146	308 429	52 107	1 887	29	331 567
5043	Photographic equipment and supplies	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
5044	Office equipment	37	73 383	16 775	522	32	(D)	(D)	EE	5	(D)
5045	Computers and computer peripheral equipment and software	44	202 421	37 665	875	34	(D)	(D)	EE	10	(D)
5046	Commercial equipment, n.e.c.	30	(D)	(D)	EE	24	44 870	5 367	263	6	(D)
5047	Medical, dental, and hospital equipment and supplies	46	251 125	28 700	790	39	122 095	21 496	632	7	129 030
5048	Ophthalmic goods	8	(D)	(D)	CC	7	11 738	2 598	162	1	(D)
5049	Professional equipment and supplies, n.e.c.	6	(D)	(D)	BB	6	(D)	(D)	BB	—	—
505	Metals and minerals, except petroleum	42	296 719	16 295	565	29	195 287	13 281	469	13	101 432
5051	Metals service centers and offices	41	(D)	(D)	FF	29	195 287	13 281	469	12	(D)
5052	Coal and other minerals and ores	1	(D)	(D)	AA	—	—	—	—	1	(D)
506	Electrical goods	148	574 844	47 721	1 615	109	402 385	39 230	1 371	39	172 459
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	92	337 947	23 507	837	60	187 415	17 821	669	32	150 532
5064	Electrical appliances, television and radio sets	20	(D)	(D)	CC	18	(D)	(D)	CC	2	(D)
5065	Electronic parts and equipment, n.e.c.	36	(D)	(D)	FF	31	(D)	(D)	EE	5	(D)
507	Hardware, and plumbing and heating equipment and supplies	111	540 459	43 848	1 755	90	389 955	36 886	1 579	21	150 504
5072	Hardware	38	(D)	(D)	GG	29	(D)	(D)	GG	9	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	27	(D)	(D)	CC	23	(D)	(D)	CC	4	(D)
5075	Warm air heating and air-conditioning equipment and supplies	34	(D)	(D)	EE	28	66 634	6 532	250	6	(D)
5078	Refrigeration equipment and supplies	12	(D)	(D)	CC	10	(D)	(D)	BB	2	(D)

TN-24 TENNESSEE

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	MEMPHIS—Con.										
50	Durable goods —Con.										
508	Machinery, equipment, and supplies	308	1 848 127	116 489	4 075	253	731 986	96 657	3 413	55	1 116 141
5082	Construction and mining (except petroleum) machinery and equipment	18	(D)	(D)	EE	16	(D)	(D)	EE	2	(D)
5083	Farm and garden machinery and equipment	33	414 379	13 288	461	25	(D)	(D)	EE	8	(D)
5084	Industrial machinery and equipment	123	540 024	45 804	1 818	100	(D)	(D)	GG	23	(D)
5085	Industrial supplies	78	614 886	30 319	926	63	161 705	25 942	818	15	453 181
5087	Service establishment equipment and supplies	34	(D)	(D)	CC	30	(D)	(D)	CC	4	(D)
5088	Transportation equipment and supplies, except motor vehicles	22	(D)	(D)	EE	19	(D)	(D)	EE	3	(D)
509	Miscellaneous durable goods	94	214 253	19 711	939	87	203 254	18 836	899	7	10 999
5091	Sporting and recreational goods and supplies	17	35 495	2 765	144	15	(D)	(D)	CC	2	(D)
5092	Toys and hobby goods and supplies	5	17 614	1 109	56	3	(D)	(D)	BB	2	(D)
5093	Scrap and waste materials	24	79 451	9 387	420	24	79 451	9 387	420	—	—
5094	Jewelry, watches, precious stones, and precious metals	18	30 221	2 909	140	18	30 221	2 909	140	—	—
5099	Durable goods, n.e.c.	30	51 472	3 541	179	27	(D)	(D)	CC	3	(D)
51	Nondurable goods	516	8 095 645	317 525	10 604	376	4 573 851	202 972	7 069	140	3 521 794
511	Paper and paper products	82	636 551	35 217	1 294	62	248 108	25 596	987	20	388 443
5111	Printing and writing paper	7	(D)	(D)	CC	6	(D)	(D)	CC	1	(D)
5112	Stationery and office supplies	50	(D)	(D)	FF	40	(D)	(D)	FF	10	(D)
5113	Industrial and personal service paper	25	417 108	12 849	442	16	74 773	6 918	259	9	342 335
512	Drugs, drug proprietaries, and druggists' sundries	28	1 061 172	72 154	2 346	19	339 876	29 198	1 344	9	721 296
5122	Drugs, drug proprietaries, and druggists' sundries	28	1 061 172	72 154	2 346	19	339 876	29 198	1 344	9	721 296
513	Apparel, piece goods, and notions	33	(D)	(D)	EE	29	78 079	10 079	368	4	(D)
5131	Piece goods, notions, and other dry goods	10	(D)	(D)	CC	10	(D)	(D)	CC	—	—
5136	Men's and boys' clothing and furnishings	10	(D)	(D)	CC	7	(D)	(D)	BB	3	(D)
5137	Women's, children's, and infants' clothing and accessories	11	(D)	(D)	CC	10	6 948	500	27	1	(D)
5139	Footwear	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
514	Groceries and related products	139	2 171 763	90 649	3 322	82	659 645	47 295	1 693	57	1 512 118
5141	Groceries, general line	17	486 260	24 640	819	11	(D)	(D)	FF	6	(D)
5142	Packaged frozen foods	19	365 448	12 817	464	9	147 746	8 819	288	10	217 702
5143	Dairy products, except dried or canned	10	217 864	5 863	186	8	(D)	(D)	BB	2	(D)
5144	Poultry and poultry products	2	(D)	(D)	BB	1	(D)	(D)	AA	1	(D)
5145	Confectionery	14	(D)	(D)	EE	8	(D)	(D)	CC	6	(D)
5146	Fish and seafoods	6	3 091	322	30	6	3 091	322	30	—	—
5147	Meats and meat products	9	143 055	5 168	218	5	50 213	2 774	127	4	92 842
5148	Fresh fruits and vegetables	15	(D)	(D)	EE	13	72 915	6 227	247	2	(D)
5149	Groceries and related products, n.e.c.	47	626 365	23 175	840	21	60 953	3 222	122	26	565 412
515	Farm-product raw materials	45	(D)	(D)	FF	40	(D)	(D)	FF	5	(D)
5153	Grain and field beans	9	(D)	(D)	BB	9	(D)	(D)	BB	—	—
5154	Livestock	3	(D)	(D)	BB	2	(D)	(D)	AA	1	(D)
5159	Farm-product raw materials, n.e.c.	33	(D)	(D)	FF	29	(D)	(D)	FF	4	(D)
516	Chemicals and allied products	62	(D)	(D)	FF	40	182 679	13 663	472	22	(D)
5162	Plastics materials and basic forms and shapes	17	(D)	(D)	CC	13	(D)	(D)	CC	4	30 267
5169	Chemicals and allied products, n.e.c.	45	(D)	(D)	FF	27	(D)	(D)	EE	18	(D)
517	Petroleum and petroleum products	23	464 787	8 114	296	18	(D)	(D)	CC	5	(D)
5171	Petroleum bulk stations and terminals	15	347 899	5 699	207	10	(D)	(D)	CC	5	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	8	116 888	2 415	89	8	116 888	2 415	89	—	—
518	Beer, wine, and distilled alcoholic beverages	9	176 253	18 892	639	9	176 253	18 892	639	—	—
5181	Beer and ale	3	90 746	10 994	388	3	90 746	10 994	388	—	—
5182	Wine and distilled alcoholic beverages	6	85 507	7 898	251	6	85 507	7 898	251	—	—
519	Miscellaneous nondurable goods	95	(D)	(D)	FF	77	(D)	(D)	FF	18	266 701
5191	Farm supplies	22	73 231	4 077	143	15	(D)	(D)	CC	7	(D)
5192	Books, periodicals, and newspapers	8	(D)	(D)	BB	7	6 115	657	34	1	(D)
5193	Flowers, nursery stock, and florists' supplies	11	14 032	2 083	127	11	14 032	2 083	127	—	—
5194	Tobacco and tobacco products	5	141 932	4 458	164	5	141 932	4 458	164	—	—
5198	Paints, varnishes, and supplies	10	(D)	(D)	BB	4	1 173	161	161	6	(D)
5199	Nondurable goods, n.e.c.	39	(D)	(D)	EE	35	(D)	(D)	CC	4	(D)
	NASHVILLE-DAVIDSON ▲										
	Wholesale trade	1 531	10 780 181	718 407	24 320	1 199	6 098 446	545 920	19 346	332	4 681 735
50	Durable goods	1 083	5 809 296	462 330	15 328	878	(D)	(D)	JJ	205	(D)
501	Motor vehicles and motor vehicle parts and supplies	173	1 527 870	83 284	3 170	142	(D)	(D)	HH	31	(D)
5012	Automobiles and other motor vehicles	33	1 007 618	26 473	927	27	(D)	(D)	FF	6	(D)
5013	Motor vehicle supplies and new parts	100	(D)	(D)	GG	78	(D)	(D)	GG	22	(D)
5014	Tires and tubes	20	(D)	(D)	EE	17	(D)	(D)	EE	3	1 798
5015	Motor vehicle parts, used	20	(D)	(D)	CC	20	(D)	(D)	CC	—	—
502	Furniture and homefurnishings	51	(D)	(D)	FF	41	(D)	(D)	FF	10	(D)
5021	Furniture	24	(D)	(D)	EE	18	(D)	(D)	EE	6	(D)
5023	Homefurnishings	27	(D)	(D)	CC	23	(D)	(D)	CC	4	(D)

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-25

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	NASHVILLE-DAVIDSON ▲—Con.										
50	Durable goods —Con.										
503	Lumber and other construction materials	90	440 045	30 418	1 120	67	252 941	21 291	818	23	187 104
5031	Lumber, plywood, millwork, and wood panels	35	207 249	14 459	569	30	(D)	(D)	FF	5	(D)
5032	Brick, stone, and related construction materials	20	136 777	8 110	282	12	(D)	(D)	CC	8	(D)
5033	Roofing, siding, and insulation materials	13	(D)	(D)	BB	8	(D)	(D)	BB	5	(D)
5039	Construction materials, n.e.c.	22	(D)	(D)	CC	17	(D)	(D)	CC	5	(D)
504	Professional and commercial equipment and supplies	184	(D)	(D)	HH	154	(D)	(D)	GG	30	(D)
5043	Photographic equipment and supplies	12	(D)	(D)	CC	12	(D)	(D)	CC	—	—
5044	Office equipment	32	(D)	(D)	FF	24	(D)	(D)	EE	8	69 820
5045	Computers and computer peripheral equipment and software	56	313 650	44 558	988	46	(D)	(D)	FF	10	(D)
5046	Commercial equipment, n.e.c.	20	43 952	6 553	206	15	(D)	(D)	CC	5	(D)
5047	Medical, dental, and hospital equipment and supplies	47	(D)	(D)	FF	41	(D)	(D)	EE	6	52 398
5048	Ophthalmic goods	6	21 684	4 880	218	6	21 684	4 880	218	—	—
5049	Professional equipment and supplies, n.e.c.	11	(D)	(D)	CC	10	(D)	(D)	CC	1	(D)
505	Metals and minerals, except petroleum	43	(D)	(D)	FF	33	(D)	(D)	FF	10	(D)
5051	Metals service centers and offices	40	(D)	(D)	FF	32	(D)	(D)	FF	8	(D)
5052	Coal and other minerals and ores	3	(D)	(D)	AA	1	(D)	(D)	AA	2	(D)
506	Electrical goods	145	(D)	(D)	GG	106	(D)	(D)	GG	39	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	74	(D)	(D)	FF	49	(D)	(D)	FF	25	(D)
5064	Electrical appliances, television and radio sets	20	54 128	5 127	177	16	43 170	4 823	169	4	10 958
5065	Electronic parts and equipment, n.e.c.	51	(D)	(D)	FF	41	(D)	(D)	FF	10	(D)
507	Hardware, and plumbing and heating equipment and supplies	95	(D)	(D)	GG	73	(D)	(D)	FF	22	85 642
5072	Hardware	34	156 434	9 915	351	28	119 671	7 296	296	6	36 763
5074	Plumbing and heating equipment and supplies (hydronics)	30	96 380	8 911	260	20	(D)	(D)	CC	10	(D)
5075	Warm air heating and air-conditioning equipment and supplies	28	116 867	13 288	403	22	(D)	(D)	EE	6	(D)
5078	Refrigeration equipment and supplies	3	(D)	(D)	BB	3	(D)	(D)	BB	—	—
508	Machinery, equipment, and supplies	205	714 530	73 395	2 622	175	(D)	(D)	GG	30	(D)
5082	Construction and mining (except petroleum) machinery and equipment	18	(D)	(D)	EE	17	(D)	(D)	EE	1	(D)
5083	Farm and garden machinery and equipment	12	35 338	3 647	166	12	35 338	3 647	166	—	—
5084	Industrial machinery and equipment	89	344 119	30 601	1 044	73	(D)	(D)	FF	16	(D)
5085	Industrial supplies	50	169 137	21 201	670	41	131 872	18 410	581	9	37 265
5087	Service establishment equipment and supplies	29	(D)	(D)	EE	27	33 817	7 199	386	2	(D)
5088	Transportation equipment and supplies, except motor vehicles	7	(D)	(D)	BB	5	11 306	1 639	57	2	(D)
509	Miscellaneous durable goods	97	(D)	(D)	GG	87	(D)	(D)	FF	10	(D)
5091	Sporting and recreational goods and supplies	11	(D)	(D)	CC	9	18 583	2 677	109	2	(D)
5092	Toys and hobby goods and supplies	7	7 372	595	52	7	7 372	595	52	—	—
5093	Scrap and waste materials	17	(D)	(D)	EE	17	(D)	(D)	EE	—	—
5094	Jewelry, watches, precious stones, and precious metals	15	(D)	(D)	BB	14	(D)	(D)	BB	1	(D)
5099	Durable goods, n.e.c.	47	(D)	(D)	FF	40	(D)	(D)	EE	7	(D)
51	Nondurable goods	448	4 970 885	256 077	8 992	321	(D)	(D)	II	127	(D)
5111	Paper and paper products	70	(D)	(D)	GG	54	(D)	(D)	FF	16	(D)
5111	Printing and writing paper	11	157 625	10 958	264	11	157 625	10 958	264	—	—
5112	Stationery and office supplies	43	105 899	13 297	729	32	(D)	(D)	FF	11	(D)
5113	Industrial and personal service paper	16	(D)	(D)	BB	11	(D)	(D)	BB	5	(D)
512	Drugs, drug proprietaries, and druggists' sundries	20	(D)	(D)	FF	18	(D)	(D)	EE	2	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	20	(D)	(D)	FF	18	(D)	(D)	EE	2	(D)
513	Apparel, piece goods, and notions	44	(D)	(D)	FF	32	(D)	(D)	FF	12	130 062
5131	Piece goods, notions, and other dry goods	7	51 035	3 284	113	4	(D)	(D)	BB	3	(D)
5136	Men's and boys' clothing and furnishings	14	(D)	(D)	EE	11	50 863	4 929	236	3	(D)
5137	Women's, children's, and infants' clothing and accessories	8	(D)	(D)	BB	4	4 134	164	13	4	(D)
5139	Footwear	15	(D)	(D)	EE	13	(D)	(D)	CC	2	(D)
514	Groceries and related products	112	(D)	(D)	HH	67	(D)	(D)	GG	45	(D)
5141	Groceries, general line	16	714 155	39 594	1 237	7	(D)	(D)	GG	9	(D)
5142	Packaged frozen foods	11	(D)	(D)	CC	4	(D)	(D)	CC	7	98 776
5143	Dairy products, except dried or canned	5	(D)	(D)	CC	3	(D)	(D)	BB	2	(D)
5144	Poultry and poultry products	5	50 299	1 593	73	2	(D)	(D)	BB	3	(D)
5145	Confectionery	6	(D)	(D)	EE	3	(D)	(D)	AA	3	(D)
5146	Fish and seafoods	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5147	Meats and meat products	14	(D)	(D)	EE	9	(D)	(D)	CC	5	80 609
5148	Fresh fruits and vegetables	21	(D)	(D)	EE	17	(D)	(D)	EE	4	(D)
5149	Groceries and related products, n.e.c.	32	(D)	(D)	EE	20	(D)	(D)	BB	12	(D)
515	Farm-product raw materials	5	(D)	(D)	BB	3	(D)	(D)	BB	2	(D)
5153	Grain and field beans	5	(D)	(D)	BB	3	(D)	(D)	BB	2	(D)
5154	Livestock	—	—	—	—	—	—	—	—	—	—
5159	Farm-product raw materials, n.e.c.	—	—	—	—	—	—	—	—	—	—
516	Chemicals and allied products	39	(D)	(D)	EE	31	(D)	(D)	EE	8	(D)
5162	Plastics materials and basic forms and shapes	9	(D)	(D)	BB	7	(D)	(D)	BB	2	(D)
5169	Chemicals and allied products, n.e.c.	30	69 353	7 562	236	24	(D)	(D)	CC	6	(D)
517	Petroleum and petroleum products	34	843 412	11 058	400	21	(D)	(D)	EE	13	(D)
5171	Petroleum bulk stations and terminals	21	(D)	(D)	EE	10	131 600	5 445	231	11	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	13	(D)	(D)	CC	11	(D)	(D)	BB	2	(D)

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	NASHVILLE-DAVIDSON ▲—Con.										
51	Nondurable goods —Con.										
518	Beer, wine, and distilled alcoholic beverages -----	13	280 415	20 167	626	11	(D)	(D)	FF	2	(D)
5181	Beer and ale -----	4	(D)	(D)	EE	4	(D)	(D)	EE	—	
5182	Wine and distilled alcoholic beverages -----	9	(D)	(D)	EE	7	(D)	(D)	EE	2	(D)
519	Miscellaneous nondurable goods -----	111	(D)	(D)	GG	84	(D)	(D)	GG	27	(D)
5191	Farm supplies -----	13	(D)	(D)	CC	10	(D)	(D)	BB	3	
5192	Books, periodicals, and newspapers -----	22	(D)	(D)	GG	12	(D)	(D)	GG	10	129 048
5193	Flowers, nursery stock, and florists' supplies -----	17	(D)	(D)	CC	17	(D)	(D)	CC	—	
5194	Tobacco and tobacco products -----	4	12 089	315	15	4	12 089	315	15	—	
5198	Paints, varnishes, and supplies -----	13	(D)	(D)	BB	5	(D)	(D)	BB	8	(D)
5199	Nondurable goods, n.e.c. -----	42	76 710	8 501	302	36	(D)	(D)	EE	6	(D)

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	DAVIDSON COUNTY										
	Wholesale trade -----	1 587	11 356 523	744 129	25 074	1 239	6 529 498	569 211	20 036	348	4 827 025
50	Durable goods -----	1 121	5 926 054	467 943	15 526	907	3 295 827	354 032	12 458	214	2 630 227
501	Motor vehicles and motor vehicle parts and supplies -----	180	1 537 084	83 786	3 184	148	655 460	68 310	2 562	32	881 624
5012	Automobiles and other motor vehicles -----	33	1 007 618	26 473	927	27	(D)	(D)	FF	6	(D)
5013	Motor vehicle supplies and new parts -----	106	(D)	(D)	GG	83	(D)	(D)	GG	23	
5014	Tires and tubes -----	21	(D)	(D)	EE	18	(D)	(D)	EE	3	1 798
5015	Motor vehicle parts, used -----	20	(D)	(D)	CC	20	(D)	(D)	CC	—	
502	Furniture and homefurnishings -----	52	(D)	(D)	FF	42	(D)	(D)	FF	10	(D)
5021	Furniture -----	24	(D)	(D)	EE	18	(D)	(D)	EE	6	(D)
5023	Homefurnishings -----	28	(D)	(D)	CC	24	(D)	(D)	CC	4	(D)
503	Lumber and other construction materials -----	90	440 045	30 418	1 120	67	252 941	21 291	818	23	187 104
5031	Lumber, plywood, millwork, and wood panels -----	35	207 249	14 459	569	30	(D)	(D)	FF	5	(D)
5032	Brick, stone, and related construction materials -----	20	136 777	8 110	282	12	(D)	(D)	CC	8	(D)
5033	Roofing, siding, and insulation materials -----	13	(D)	(D)	BB	8	(D)	(D)	BB	5	(D)
5039	Construction materials, n.e.c. -----	22	(D)	(D)	CC	17	(D)	(D)	CC	5	(D)
504	Professional and commercial equipment and supplies -----	190	785 416	112 007	3 045	159	(D)	(D)	GG	31	(D)
5043	Photographic equipment and supplies -----	12	(D)	(D)	CC	12	(D)	(D)	CC	—	
5044	Office equipment -----	33	139 426	24 473	751	25	69 606	12 499	483	8	69 820
5045	Computers and computer peripheral equipment and software -----	60	323 807	45 892	1 055	49	152 254	22 490	680	11	171 553
5046	Commercial equipment, n.e.c. -----	20	43 952	6 553	206	15	(D)	(D)	CC	5	(D)
5047	Medical, dental, and hospital equipment and supplies -----	48	209 136	22 787	544	42	156 738	20 069	485	6	52 398
5048	Ophthalmic goods -----	6	21 684	4 880	218	6	21 684	4 880	218	—	
5049	Professional equipment and supplies, n.e.c. -----	11	(D)	(D)	CC	10	(D)	(D)	CC	1	(D)
505	Metals and minerals, except petroleum -----	45	790 895	26 296	865	34	(D)	(D)	FF	11	(D)
5051	Metals service centers and offices -----	41	(D)	(D)	FF	33	400 723	18 655	671	8	(D)
5052	Coal and other minerals and ores -----	4	(D)	(D)	BB	1	(D)	(D)	AA	3	181 784
506	Electrical goods -----	152	689 161	59 848	1 859	109	361 904	40 188	1 325	43	327 257
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	78	329 866	25 449	835	51	199 554	18 618	638	27	130 312
5064	Electrical appliances, television and radio sets -----	20	54 128	5 127	177	16	43 170	4 823	169	4	10 958
5065	Electronic parts and equipment, n.e.c. -----	54	305 167	29 272	847	42	119 180	16 747	518	12	185 987
507	Hardware, and plumbing and heating equipment and supplies -----	96	374 278	32 843	1 043	74	288 636	27 565	899	22	85 642
5072	Hardware -----	34	156 434	9 915	351	28	119 671	7 296	296	6	36 763
5074	Plumbing and heating equipment and supplies (hydronics) -----	30	96 380	8 911	260	20	(D)	(D)	CC	10	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	28	116 867	13 288	403	22	(D)	(D)	EE	6	(D)
5078	Refrigeration equipment and supplies -----	4	4 597	729	29	4	4 597	729	29	—	

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-27

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	DAVIDSON COUNTY —Con.										
50	Durable goods —Con.										
508	Machinery, equipment, and supplies	217	727 391	75 345	2 690	186	505 947	63 691	2 357	31	221 444
5082	Construction and mining (except petroleum) machinery and equipment	19	(D)	(D)	EE	18	(D)	(D)	EE	1	(D)
5083	Farm and garden machinery and equipment	12	35 338	3 647	166	12	35 338	3 647	166	—	—
5084	Industrial machinery and equipment	97	353 339	32 194	1 097	80	221 559	24 910	892	17	131 780
5085	Industrial supplies	50	169 137	21 201	670	41	131 872	18 410	581	9	37 265
5087	Service establishment equipment and supplies	31	53 349	7 766	405	29	(D)	(D)	EE	2	(D)
5088	Transportation equipment and supplies, except motor vehicles	8	(D)	(D)	BB	6	(D)	(D)	BB	2	(D)
509	Miscellaneous durable goods	99	(D)	(D)	GG	88	(D)	(D)	FF	11	(D)
5091	Sporting and recreational goods and supplies	12	31 454	3 022	120	9	18 583	2 677	109	3	12 871
5092	Toys and hobby goods and supplies	7	7 372	595	52	7	7 372	595	52	—	—
5093	Scrap and waste materials	18	54 536	7 820	300	18	54 536	7 820	300	—	—
5094	Jewelry, watches, precious stones, and precious metals	15	(D)	(D)	BB	14	(D)	(D)	BB	1	(D)
5099	Durable goods, n.e.c.	47	(D)	(D)	FF	40	(D)	(D)	EE	7	(D)
51	Nondurable goods	466	5 430 469	276 186	9 548	332	3 233 671	215 179	7 578	134	2 196 798
511	Paper and paper products	72	331 868	28 461	1 131	56	(D)	(D)	GG	16	(D)
5111	Printing and writing paper	11	157 625	10 958	264	11	157 625	10 958	264	—	—
5112	Stationery and office supplies	45	(D)	(D)	FF	34	(D)	(D)	FF	11	(D)
5113	Industrial and personal service paper	16	(D)	(D)	BB	11	(D)	(D)	BB	5	(D)
512	Drugs, drug proprietaries, and druggists' sundries	22	(D)	(D)	FF	19	(D)	(D)	EE	3	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	22	(D)	(D)	FF	19	(D)	(D)	EE	3	(D)
513	Apparel, piece goods, and notions	45	390 856	24 358	783	32	(D)	(D)	FF	13	(D)
5131	Piece goods, notions, and other dry goods	7	51 035	3 284	113	4	(D)	(D)	BB	3	(D)
5136	Men's and boys' clothing and furnishings	14	(D)	(D)	EE	11	50 863	4 929	236	3	(D)
5137	Women's, children's, and infants' clothing and accessories	8	(D)	(D)	BB	4	4 134	164	13	4	(D)
5139	Footwear	16	222 190	12 324	269	13	(D)	(D)	CC	3	(D)
514	Groceries and related products	116	2 183 897	102 050	3 549	70	1 296 521	75 719	2 564	46	887 376
5141	Groceries, general line	17	(D)	(D)	GG	8	(D)	(D)	GG	9	(D)
5142	Packaged frozen foods	11	(D)	(D)	CC	4	(D)	(D)	CC	7	98 776
5143	Dairy products, except dried or canned	6	189 014	6 908	223	4	(D)	(D)	CC	2	(D)
5144	Poultry and poultry products	5	50 299	1 593	73	2	(D)	(D)	BB	3	(D)
5145	Confectionery	6	(D)	(D)	EE	3	(D)	(D)	AA	3	(D)
5146	Fish and seafoods	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5147	Meats and meat products	15	247 587	9 812	355	9	(D)	(D)	CC	6	(D)
5148	Fresh fruits and vegetables	21	(D)	(D)	EE	17	(D)	(D)	EE	4	(D)
5149	Groceries and related products, n.e.c.	33	(D)	(D)	EE	21	(D)	(D)	BB	12	(D)
515	Farm-product raw materials	5	(D)	(D)	BB	3	(D)	(D)	BB	2	(D)
5153	Grain and field beans	5	(D)	(D)	BB	3	(D)	(D)	BB	2	(D)
5154	Livestock	—	—	—	—	—	—	—	—	—	—
5159	Farm-product raw materials, n.e.c.	—	—	—	—	—	—	—	—	—	—
516	Chemicals and allied products	41	114 545	10 970	340	32	(D)	(D)	EE	9	(D)
5162	Plastics materials and basic forms and shapes	11	45 192	3 408	104	8	(D)	(D)	BB	3	(D)
5169	Chemicals and allied products, n.e.c.	30	69 353	7 562	236	24	(D)	(D)	CC	6	(D)
517	Petroleum and petroleum products	34	843 412	11 058	400	21	(D)	(D)	EE	13	(D)
5171	Petroleum bulk stations and terminals	21	(D)	(D)	EE	10	131 600	5 445	231	11	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	13	(D)	(D)	CC	11	(D)	(D)	BB	2	(D)
518	Beer, wine, and distilled alcoholic beverages	13	280 415	20 167	626	11	(D)	(D)	FF	2	(D)
5181	Beer and ale	4	(D)	(D)	EE	4	(D)	(D)	EE	—	(D)
5182	Wine and distilled alcoholic beverages	9	(D)	(D)	EE	7	(D)	(D)	EE	2	(D)
519	Miscellaneous nondurable goods	118	(D)	(D)	GG	88	(D)	(D)	GG	30	(D)
5191	Farm supplies	14	(D)	(D)	CC	11	(D)	(D)	BB	3	(D)
5192	Books, periodicals, and newspapers	23	314 044	42 665	1 475	13	184 996	31 734	1 172	10	129 048
5193	Flowers, nursery stock, and florists' supplies	18	13 157	1 907	112	18	13 157	1 907	112	—	—
5194	Tobacco and tobacco products	4	12 089	315	15	4	12 089	315	15	—	—
5198	Paints, varnishes, and supplies	14	(D)	(D)	BB	5	(D)	(D)	BB	9	(D)
5199	Nondurable goods, n.e.c.	45	(D)	(D)	EE	37	(D)	(D)	EE	8	(D)
	HAMILTON COUNTY										
	Wholesale trade	839	3 477 271	243 732	9 404	684	(D)	(D)	II	155	(D)
50	Durable goods	577	(D)	(D)	II	494	(D)	(D)	II	83	(D)
501	Motor vehicles and motor vehicle parts and supplies	78	(D)	(D)	FF	75	184 044	21 442	862	3	(D)
5012	Automobiles and other motor vehicles	13	(D)	(D)	CC	12	(D)	(D)	CC	1	(D)
5013	Motor vehicle supplies and new parts	51	(D)	(D)	FF	50	100 495	12 592	533	1	(D)
5014	Tires and tubes	9	(D)	(D)	CC	8	(D)	(D)	BB	1	(D)
5015	Motor vehicle parts, used	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
502	Furniture and homefurnishings	37	81 524	7 822	343	35	(D)	(D)	EE	2	(D)
5021	Furniture	17	(D)	(D)	CC	17	(D)	(D)	CC	—	(D)
5023	Homefurnishings	20	(D)	(D)	CC	18	28 704	3 519	159	2	(D)

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	HAMILTON COUNTY —Con.										
50	Durable goods —Con.										
503	Lumber and other construction materials	27	159 454	10 988	423	24	(D)	(D)	EE	3	(D)
5031	Lumber, plywood, millwork, and wood panels	13	(D)	(D)	EE	13	(D)	(D)	EE		
5032	Brick, stone, and related construction materials	4	(D)	(D)	BB	3	(D)	(D)	BB	1	(D)
5033	Roofing, siding, and insulation materials	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
5039	Construction materials, n.e.c.	4	(D)	(D)	BB	3	(D)	(D)	BB	1	(D)
504	Professional and commercial equipment and supplies	89	169 095	31 474	951	77	107 323	18 395	711	12	61 772
5043	Photographic equipment and supplies	1	(D)	(D)	AA	1	(D)	(D)	AA		
5044	Office equipment	20	(D)	(D)	EE	16	(D)	(D)	EE	4	(D)
5045	Computers and computer peripheral equipment and software	32	(D)	(D)	EE	26	(D)	(D)	CC	6	41 026
5046	Commercial equipment, n.e.c.	14	(D)	(D)	BB	13	(D)	(D)	BB	1	(D)
5047	Medical, dental, and hospital equipment and supplies	20	(D)	(D)	CC	19	(D)	(D)	CC	1	(D)
5048	Ophthalmic goods	1	(D)	(D)	BB	1	(D)	(D)	BB		
5049	Professional equipment and supplies, n.e.c.	1	(D)	(D)	AA	1	(D)	(D)	AA		
505	Metals and minerals, except petroleum	21	(D)	(D)	FF	11	(D)	(D)	EE	10	51 423
5051	Metals service centers and offices	15	(D)	(D)	FF	9	(D)	(D)	EE	6	(D)
5052	Coal and other minerals and ores	6	15 903	611	17	2	(D)	(D)	AA	4	(D)
506	Electrical goods	81	(D)	(D)	FF	60	(D)	(D)	EE	21	124 264
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	51	(D)	(D)	EE	34	(D)	(D)	EE	17	50 071
5064	Electrical appliances, television and radio sets	9	81 533	2 331	121	5	7 340	279	9	74 193	
5065	Electronic parts and equipment, n.e.c.	21	17 853	3 741	138	21	17 853	3 741	138		
507	Hardware, and plumbing and heating equipment and supplies	51	142 297	14 247	479	41	91 090	12 195	440	10	51 207
5072	Hardware	18	(D)	(D)	CC	13	(D)	(D)	CC	5	30 040
5074	Plumbing and heating equipment and supplies (hydronics)	14	(D)	(D)	CC	11	(D)	(D)	CC	3	(D)
5075	Warm air heating and air-conditioning equipment and supplies	16	(D)	(D)	CC	14	(D)	(D)	CC	2	(D)
5078	Refrigeration equipment and supplies	3	(D)	(D)	AA	3	(D)	(D)	AA		
508	Machinery, equipment, and supplies	147	(D)	(D)	GG	128	(D)	(D)	GG	19	(D)
5082	Construction and mining (except petroleum) machinery and equipment	11	(D)	(D)	CC	10	(D)	(D)	CC	1	(D)
5083	Farm and garden machinery and equipment	6	(D)	(D)	BB	6	(D)	(D)	BB		
5084	Industrial machinery and equipment	63	(D)	(D)	EE	51	52 799	7 825	281	12	(D)
5085	Industrial supplies	56	133 591	17 834	567	50	116 337	16 163	513	6	17 254
5087	Service establishment equipment and supplies	11	(D)	(D)	BB	11	(D)	(D)	BB		
5088	Transportation equipment and supplies, except motor vehicles	—	—	—	—	—	—	—	—	—	—
509	Miscellaneous durable goods	46	(D)	(D)	FF	43	(D)	(D)	FF	3	(D)
5091	Sporting and recreational goods and supplies	10	(D)	(D)	CC	10	(D)	(D)	CC		
5092	Toys and hobby goods and supplies	2	(D)	(D)	BB	1	(D)	(D)	AA	1	(D)
5093	Scrap and waste materials	14	62 829	4 504	184	13	(D)	(D)	CC	1	(D)
5094	Jewelry, watches, precious stones, and precious metals	9	19 747	3 661	178	9	19 747	3 661	178		
5099	Durable goods, n.e.c.	11	(D)	(D)	BB	10	(D)	(D)	BB	1	(D)
51	Nondurable goods	262	(D)	(D)	HH	190	(D)	(D)	HH	72	(D)
5111	Paper and paper products	42	(D)	(D)	EE	29	(D)	(D)	EE	13	(D)
5111	Printing and writing paper	9	(D)	(D)	BB	6	(D)	(D)	BB	3	(D)
5112	Stationery and office supplies	23	(D)	(D)	EE	17	(D)	(D)	CC	6	15 596
5113	Industrial and personal service paper	10	(D)	(D)	BB	6	(D)	(D)	BB	4	(D)
512	Drugs, drug proprietaries, and druggists' sundries	9	(D)	(D)	CC	9	(D)	(D)	CC		
5122	Drugs, drug proprietaries, and druggists' sundries	9	(D)	(D)	CC	9	(D)	(D)	CC		
513	Apparel, piece goods, and notions	31	100 878	3 958	133	19	(D)	(D)	CC	12	(D)
5131	Piece goods, notions, and other dry goods	10	(D)	(D)	BB	4	(D)	(D)	BB	6	(D)
5136	Men's and boys' clothing and furnishings	9	35 124	806	44	6	(D)	(D)	BB	3	(D)
5137	Women's, children's, and infants' clothing and accessories	10	(D)	(D)	BB	7	(D)	(D)	BB	3	(D)
5139	Footwear	2	(D)	(D)	AA	2	(D)	(D)	AA		
514	Groceries and related products	47	(D)	(D)	GG	27	255 340	16 820	862	20	
5141	Groceries, general line	9	164 902	5 218	255	5	79 410	3 748	182	4	85 492
5142	Packaged frozen foods	6	56 641	1 926	87	5	(D)	(D)	BB	1	(D)
5143	Dairy products, except dried or canned	1	(D)	(D)	AA	—	(D)	(D)	AA	1	(D)
5144	Poultry and poultry products	2	(D)	(D)	AA	2	(D)	(D)	AA		
5145	Confectionery	9	(D)	(D)	EE	5	(D)	(D)	EE	4	(D)
5146	Fish and seafoods	—	—	—	—	—	(D)	(D)	BB		
5147	Meats and meat products	3	(D)	(D)	BB	2	(D)	(D)	BB	1	(D)
5148	Fresh fruits and vegetables	7	(D)	(D)	CC	5	(D)	(D)	CC	2	(D)
5149	Groceries and related products, n.e.c.	10	(D)	(D)	CC	3	(D)	(D)	BB	7	(D)
515	Farm-product raw materials	1	(D)	(D)	AA	—	(D)	(D)	BB	1	(D)
5153	Grain and field beans	—	—	—	—	—	(D)	(D)	CC		
5154	Livestock	1	(D)	(D)	AA	—	(D)	(D)	BB	1	(D)
5159	Farm-product raw materials, n.e.c.	—	—	—	—	—	(D)	(D)	BB		
516	Chemicals and allied products	41	188 896	14 440	454	33	(D)	(D)	EE	8	(D)
5162	Plastics materials and basic forms and shapes	4	1 909	236	11	3	(D)	(D)	AA	1	(D)
5169	Chemicals and allied products, n.e.c.	37	186 987	14 204	443	30	(D)	(D)	EE	7	(D)
517	Petroleum and petroleum products	26	(D)	(D)	EE	18	(D)	(D)	CC	8	242 164
5171	Petroleum bulk stations and terminals	15	(D)	(D)	CC	8	(D)	(D)	CC	7	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	11	(D)	(D)	CC	10	(D)	(D)	CC	1	(D)

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-29

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	HAMILTON COUNTY —Con.										
51	Nondurable goods —Con.										
518	Beer, wine, and distilled alcoholic beverages -----	6	74 293	5 925	233	6	74 293	5 925	233	—	—
5181	Beer and ale -----	4	(D)	(D)	CC	4	(D)	(D)	CC	—	—
5182	Wine and distilled alcoholic beverages -----	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
519	Miscellaneous nondurable goods -----	59	(D)	(D)	FF	49	(D)	(D)	FF	10	(D)
5191	Farm supplies -----	6	(D)	(D)	CC	5	(D)	(D)	CC	1	(D)
5192	Books, periodicals, and newspapers -----	3	(D)	(D)	BB	3	(D)	(D)	BB	—	—
5193	Flowers, nursery stock, and florists' supplies -----	5	6 117	924	53	5	6 117	924	53	—	—
5194	Tobacco and tobacco products -----	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
5198	Paints, varnishes, and supplies -----	7	4 952	657	32	4	(D)	(D)	AA	3	(D)
5199	Nondurable goods, n.e.c. -----	36	156 380	4 009	185	30	(D)	(D)	CC	6	(D)
	KNOX COUNTY										
	Wholesale trade -----	1 021	5 648 266	339 360	12 435	828	3 068 446	274 039	10 349	193	2 579 820
50	Durable goods -----	730	3 029 105	236 290	8 176	604	1 781 558	196 084	7 156	126	1 247 547
501	Motor vehicles and motor vehicle parts and supplies -----	95	272 577	24 752	1 136	86	249 010	23 191	1 083	9	23 567
5012	Automobiles and other motor vehicles -----	14	(D)	(D)	EE	13	(D)	(D)	EE	1	(D)
5013	Motor vehicle supplies and new parts -----	51	77 302	10 408	524	44	(D)	(D)	EE	7	(D)
5014	Tires and tubes -----	19	56 919	3 419	150	18	(D)	(D)	CC	1	(D)
5015	Motor vehicle parts, used -----	11	(D)	(D)	BB	11	(D)	(D)	BB	—	—
502	Furniture and homefurnishings -----	33	(D)	(D)	EE	31	(D)	(D)	EE	2	(D)
5021	Furniture -----	18	(D)	(D)	EE	16	(D)	(D)	EE	2	(D)
5023	Homefurnishings -----	15	24 841	3 183	131	15	24 841	3 183	131	—	—
503	Lumber and other construction materials -----	54	247 169	18 028	686	45	(D)	(D)	FF	9	(D)
5031	Lumber, plywood, millwork, and wood panels -----	22	(D)	(D)	EE	21	(D)	(D)	EE	1	(D)
5032	Brick, stone, and related construction materials -----	7	(D)	(D)	BB	5	8 344	708	30	2	(D)
5033	Roofing, siding, and insulation materials -----	14	49 652	2 524	82	10	(D)	(D)	BB	4	(D)
5039	Construction materials, n.e.c. -----	11	(D)	(D)	CC	9	(D)	(D)	BB	2	(D)
504	Professional and commercial equipment and supplies -----	122	348 901	52 801	1 569	106	(D)	(D)	GG	16	(D)
5043	Photographic equipment and supplies -----	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
5044	Office equipment -----	27	53 898	12 943	381	23	30 150	8 850	291	4	23 748
5045	Computers and computer peripheral equipment and software -----	31	137 551	19 046	449	24	49 638	5 554	188	7	—
5046	Commercial equipment, n.e.c. -----	12	(D)	(D)	CC	12	(D)	(D)	CC	—	87 913
5047	Medical, dental, and hospital equipment and supplies -----	32	118 973	12 863	370	29	(D)	(D)	EE	3	(D)
5048	Ophthalmic goods -----	5	(D)	(D)	BB	4	5 198	1 203	84	1	(D)
5049	Professional equipment and supplies, n.e.c. -----	10	(D)	(D)	CC	9	(D)	(D)	BB	1	(D)
505	Metals and minerals, except petroleum -----	35	273 336	10 671	318	29	229 901	9 341	281	6	43 435
5051	Metals service centers and offices -----	23	(D)	(D)	EE	19	58 982	6 521	248	4	(D)
5052	Coal and other minerals and ores -----	12	(D)	(D)	BB	10	170 919	2 820	33	2	(D)
506	Electrical goods -----	99	1 023 800	26 813	877	69	(D)	(D)	FF	30	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	60	(D)	(D)	FF	36	(D)	(D)	EE	24	(D)
5064	Electrical appliances, television and radio sets -----	15	(D)	(D)	CC	14	(D)	(D)	CC	1	(D)
5065	Electronic parts and equipment, n.e.c. -----	24	(D)	(D)	CC	19	(D)	(D)	CC	5	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	74	257 910	30 578	937	60	233 289	28 609	870	14	24 621
5072	Hardware -----	18	64 923	7 926	286	15	(D)	(D)	EE	3	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	22	(D)	(D)	EE	20	(D)	(D)	EE	2	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	29	124 544	14 935	358	20	(D)	(D)	EE	9	(D)
5078	Refrigeration equipment and supplies -----	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
508	Machinery, equipment, and supplies -----	165	416 186	54 139	1 910	137	338 222	49 007	1 760	28	77 964
5082	Construction and mining (except petroleum) machinery and equipment -----	18	(D)	(D)	EE	15	(D)	(D)	EE	3	(D)
5083	Farm and garden machinery and equipment -----	12	(D)	(D)	CC	12	(D)	(D)	CC	—	—
5084	Industrial machinery and equipment -----	78	192 411	24 171	829	60	(D)	(D)	FF	18	(D)
5085	Industrial supplies -----	41	90 138	11 725	404	38	(D)	(D)	EE	3	(D)
5087	Service establishment equipment and supplies -----	14	(D)	(D)	CC	10	(D)	(D)	CC	4	(D)
5088	Transportation equipment and supplies, except motor vehicles -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
509	Miscellaneous durable goods -----	53	(D)	(D)	EE	41	(D)	(D)	EE	12	(D)
5091	Sporting and recreational goods and supplies -----	16	43 851	2 316	88	10	12 924	1 824	80	6	30 927
5092	Toys and hobby goods and supplies -----	5	6 723	514	20	4	(D)	(D)	AA	1	(D)
5093	Scrap and waste materials -----	17	(D)	(D)	CC	16	(D)	(D)	CC	1	(D)
5094	Jewelry, watches, precious stones, and precious metals -----	7	10 041	1 249	42	7	10 041	1 249	42	—	—
5099	Durable goods, n.e.c. -----	8	(D)	(D)	AA	4	(D)	(D)	AA	4	(D)

TN-30 TENNESSEE

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
KNOX COUNTY —Con.											
51	Nondurable goods -----	291	2 619 161	103 070	4 259	224	1 286 888	77 955	3 193	67	1 332 273
511	Paper and paper products -----	52	108 993	11 617	428	43	(D)	(D)	EE	9	(D)
5111	Printing and writing paper -----	10	21 867	2 203	74	9	(D)	(D)	BB	1	(D)
5112	Stationery and office supplies -----	34	(D)	(D)	CC	26	(D)	(D)	CC	8	(D)
5113	Industrial and personal service paper -----	8	(D)	(D)	CC	8	(D)	(D)	CC	—	—
512	Drugs, drug proprietaries, and druggists' sundries -----	11	(D)	(D)	EE	11	(D)	(D)	EE	—	—
5122	Drugs, drug proprietaries, and druggists' sundries -----	11	(D)	(D)	EE	11	(D)	(D)	EE	—	—
513	Apparel, piece goods, and notions -----	19	24 139	1 642	97	15	16 070	1 324	85	4	8 069
5131	Piece goods, notions, and other dry goods -----	7	(D)	(D)	BB	5	8 409	573	30	2	(D)
5136	Men's and boys' clothing and furnishings -----	8	(D)	(D)	BB	7	(D)	(D)	BB	1	(D)
5137	Women's, children's, and infants' clothing and accessories -----	4	(D)	(D)	AA	3	(D)	(D)	AA	1	(D)
5139	Footwear -----	—	—	—	—	—	—	—	—	—	—
514	Groceries and related products -----	73	906 964	36 794	1 600	51	372 189	20 148	830	22	534 775
5141	Groceries, general line -----	12	(D)	EE	4	(D)	(D)	(D)	CC	8	(D)
5142	Packaged frozen foods -----	4	(D)	(D)	CC	3	(D)	(D)	CC	1	(D)
5143	Dairy products, except dried or canned -----	2	(D)	(D)	BB	—	—	—	—	—	—
5144	Poultry and poultry products -----	4	30 638	977	58	4	30 638	977	58	—	—
5145	Confectionery -----	8	(D)	EE	6	(D)	(D)	(D)	AA	2	(D)
5146	Fish and seafoods -----	—	—	—	—	—	—	—	—	—	—
5147	Meats and meat products -----	5	14 738	1 318	60	5	14 738	1 318	60	—	—
5148	Fresh fruits and vegetables -----	20	(D)	EE	19	(D)	(D)	(D)	EE	1	(D)
5149	Groceries and related products, n.e.c. -----	18	356 660	11 365	409	10	(D)	(D)	BB	8	(D)
515	Farm-product raw materials -----	6	(D)	(D)	BB	4	47 540	441	35	2	(D)
5153	Grain and field beans -----	2	(D)	AA	1	(D)	(D)	(D)	AA	1	(D)
5154	Livestock -----	2	(D)	BB	1	(D)	(D)	(D)	AA	1	(D)
5159	Farm-product raw materials, n.e.c. -----	2	(D)	BB	2	(D)	(D)	(D)	BB	—	—
516	Chemicals and allied products -----	25	65 121	6 662	224	17	(D)	(D)	CC	8	(D)
5162	Plastics materials and basic forms and shapes -----	8	(D)	BB	6	(D)	(D)	(D)	BB	2	(D)
5169	Chemicals and allied products, n.e.c. -----	17	(D)	CC	11	(D)	(D)	(D)	BB	6	(D)
517	Petroleum and petroleum products -----	31	757 126	6 478	255	18	(D)	(D)	CC	13	(D)
5171	Petroleum bulk stations and terminals -----	21	732 528	5 243	202	11	(D)	(D)	CC	10	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	10	24 598	1 235	53	7	(D)	(D)	BB	3	(D)
518	Beer, wine, and distilled alcoholic beverages -----	9	(D)	EE	9	(D)	(D)	(D)	EE	—	—
5181	Beer and ale -----	5	90 742	10 535	256	5	90 742	10 535	256	—	—
5182	Wine and distilled alcoholic beverages -----	4	(D)	CC	4	(D)	(D)	(D)	CC	—	—
519	Miscellaneous nondurable goods -----	65	305 229	15 726	858	56	(D)	(D)	FF	9	(D)
5191	Farm supplies -----	9	41 078	1 322	54	7	(D)	(D)	BB	2	(D)
5192	Books, periodicals, and newspapers -----	5	(D)	CC	5	(D)	(D)	(D)	CC	—	—
5193	Flowers, nursery stock, and florists' supplies -----	10	16 679	2 546	127	10	16 679	2 546	127	—	—
5194	Tobacco and tobacco products -----	8	(D)	EE	7	147 854	5 318	311	1	(D)	—
5198	Paints, varnishes, and supplies -----	6	(D)	BB	3	(D)	(D)	(D)	AA	3	(D)
5199	Nondurable goods, n.e.c. -----	27	(D)	CC	24	(D)	(D)	(D)	CC	3	(D)
SHELBY COUNTY											
	Wholesale trade -----	2 091	23 222 637	940 575	32 560	1 602	10 317 099	654 825	24 171	489	12 905 538
50	Durable goods -----	1 454	13 031 580	564 846	19 595	1 141	(D)	(D)	JJ	313	(D)
501	Motor vehicles and motor vehicle parts and supplies -----	225	(D)	(D)	HH	183	(D)	(D)	HH	42	(D)
5012	Automobiles and other motor vehicles -----	41	(D)	FF	31	(D)	(D)	(D)	EE	10	4 679 923
5013	Motor vehicle supplies and new parts -----	136	(D)	(D)	HH	106	(D)	(D)	GG	30	946 236
5014	Tires and tubes -----	21	(D)	EE	19	(D)	(D)	(D)	EE	2	(D)
5015	Motor vehicle parts, used -----	27	(D)	CC	27	(D)	(D)	(D)	CC	—	—
502	Furniture and homefurnishings -----	72	251 535	19 935	687	57	(D)	(D)	FF	15	(D)
5021	Furniture -----	30	(D)	CC	21	(D)	(D)	(D)	CC	9	(D)
5023	Homefurnishings -----	42	(D)	EE	36	(D)	(D)	(D)	EE	6	34 012
503	Lumber and other construction materials -----	95	(D)	(D)	GG	68	351 272	26 517	961	27	(D)
5031	Lumber, plywood, millwork, and wood panels -----	50	(D)	FF	41	(D)	(D)	(D)	FF	9	65 938
5032	Brick, stone, and related construction materials -----	16	127 991	5 279	215	6	20 187	2 448	93	10	107 804
5033	Roofing, siding, and insulation materials -----	13	(D)	CC	9	(D)	(D)	(D)	BB	4	40 004
5039	Construction materials, n.e.c. -----	16	(D)	CC	12	(D)	(D)	(D)	CC	4	(D)
504	Professional and commercial equipment and supplies -----	219	(D)	HH	181	(D)	(D)	(D)	GG	38	425 207
5043	Photographic equipment and supplies -----	5	82 583	4 843	146	4	(D)	(D)	BB	1	(D)
5044	Office equipment -----	44	(D)	FF	38	(D)	(D)	(D)	FF	6	36 353
5045	Computers and computer peripheral equipment and software -----	64	(D)	GG	51	(D)	(D)	(D)	FF	13	132 666
5046	Commercial equipment, n.e.c. -----	34	(D)	EE	28	(D)	(D)	(D)	EE	6	(D)
5047	Medical, dental, and hospital equipment and supplies -----	58	(D)	FF	47	171 821	23 038	667	11	(D)	—
5048	Ophthalmic goods -----	8	(D)	CC	7	11 738	2 598	162	1	(D)	—
5049	Professional equipment and supplies, n.e.c. -----	6	(D)	BB	6	(D)	(D)	(D)	BB	—	—
505	Metals and minerals, except petroleum -----	50	(D)	FF	33	(D)	(D)	(D)	FF	17	204 243
5051	Metals service centers and offices -----	49	422 026	18 510	658	33	(D)	(D)	FF	16	(D)
5052	Coal and other minerals and ores -----	1	(D)	AA	—	—	—	—	—	1	(D)

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-31

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	SHELBY COUNTY—Con.										
50	Durable goods—Con.										
506	Electrical goods -----	181	746 223	59 956	1 955	130	460 899	46 914	1 608	51	285 324
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	110	406 749	29 329	1 009	70	220 173	21 478	768	40	186 576
5064	Electrical appliances, television and radio sets -----	23	165 128	10 359	275	19	86 826	7 389	230	4	78 302
5065	Electronic parts and equipment, n.e.c. -----	48	174 346	20 268	671	41	153 900	18 047	610	7	20 446
507	Hardware, and plumbing and heating equipment and supplies -----	130	670 215	49 250	1 918	101	414 336	39 960	1 686	29	255 879
5072	Hardware -----	49	348 228	27 999	1 170	36	259 126	24 242	1 102	13	89 102
5074	Plumbing and heating equipment and supplies (hydronics) -----										
5075	Warm air heating and air-conditioning equipment and supplies -----	32	180 612	7 872	271	24	59 187	5 794	203	8	121 425
5078	Refrigeration equipment and supplies -----	36	119 520	10 902	374	30	(D)	(D)	EE	6	(D)
		13	21 855	2 477	103	11	(D)	(D)	BB	2	(D)
508	Machinery, equipment, and supplies -----	367	(D)	(D)	HH	290	(D)	(D)	HH	77	(D)
5082	Construction and mining (except petroleum) machinery and equipment -----	21	(D)	(D)	EE	19	(D)	(D)	EE	2	(D)
5083	Farm and garden machinery and equipment -----	40	(D)	(D)	FF	30	(D)	(D)	EE	10	(D)
5084	Industrial machinery and equipment -----	153	594 722	51 772	2 021	119	(D)	(D)	GG	34	(D)
5085	Industrial supplies -----	89	670 141	32 212	969	68	166 794	26 595	835	21	503 347
5087	Service establishment equipment and supplies -----	39	(D)	(D)	CC	33	(D)	(D)	CC	6	5 355
5088	Transportation equipment and supplies, except motor vehicles -----	25	149 380	9 704	311	21	124 814	9 285	297	4	24 566
509	Miscellaneous durable goods -----	115	(D)	(D)	GG	98	(D)	(D)	FF	17	(D)
5091	Sporting and recreational goods and supplies -----	22	(D)	(D)	CC	17	31 284	2 514	136	5	(D)
5092	Toys and hobby goods and supplies -----	7	(D)	(D)	BB	4	(D)	(D)	BB	3	6 502
5093	Scrap and waste materials -----	25	(D)	(D)	EE	25	(D)	(D)	EE	—	—
5094	Jewelry, watches, precious stones, and precious metals -----	23	41 557	4 249	169	22	(D)	(D)	CC	1	(D)
5099	Durable goods, n.e.c. -----	38	79 007	4 683	214	30	(D)	(D)	CC	8	(D)
51	Nondurable goods-----	637	10 191 057	375 729	12 965	461	(D)	(D)	II	176	(D)
511	Paper and paper products -----	96	(D)	(D)	GG	72	257 513	26 985	1 048	24	(D)
5111	Printing and writing paper -----	7	(D)	(D)	CC	6	(D)	(D)	CC	1	(D)
5112	Stationery and office supplies -----	60	(D)	(D)	FF	49	(D)	(D)	FF	11	(D)
5113	Industrial and personal service paper -----	29	(D)	(D)	EE	17	(D)	(D)	EE	12	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	36	(D)	(D)	HH	27	(D)	(D)	GG	9	721 296
5122	Drugs, drug proprietaries, and druggists' sundries -----	36	(D)	(D)	HH	27	(D)	(D)	GG	9	721 296
513	Apparel, piece goods, and notions -----	42	611 469	23 614	1 243	33	(D)	(D)	GG	9	(D)
5131	Piece goods, notions, and other dry goods -----	13	(D)	(D)	CC	11	44 980	7 210	199	2	(D)
5136	Men's and boys' clothing and furnishings -----	10	(D)	(D)	CC	7	(D)	(D)	BB	3	(D)
5137	Women's, children's, and infants' clothing and accessories -----	16	(D)	(D)	CC	12	(D)	(D)	BB	4	(D)
5139	Footwear -----	3	(D)	(D)	FF	3	(D)	(D)	FF	—	—
514	Groceries and related products -----	174	(D)	(D)	HH	98	(D)	(D)	GG	76	(D)
5141	Groceries, general line -----	20	(D)	(D)	FF	13	(D)	(D)	FF	7	261 102
5142	Packaged frozen foods -----	22	(D)	(D)	EE	9	147 746	8 819	288	13	(D)
5143	Dairy products, except dried or canned -----	14	(D)	(D)	CC	10	15 992	1 121	61	4	(D)
5144	Poultry and poultry products -----	5	18 109	1 645	86	3	(D)	(D)	BB	2	(D)
5145	Confectionery -----	16	(D)	(D)	EE	9	(D)	(D)	CC	7	172 502
5146	Fish and seafoods -----	6	3 091	322	30	6	3 091	322	30	—	—
5147	Meats and meat products -----	14	(D)	(D)	EE	7	(D)	(D)	CC	7	185 011
5148	Fresh fruits and vegetables -----	18	111 610	7 486	272	16	(D)	(D)	EE	2	(D)
5149	Groceries and related products, n.e.c. -----	59	(D)	(D)	GG	25	(D)	(D)	CC	34	1 032 624
515	Farm-product raw materials -----	51	2 957 703	41 959	838	45	2 882 450	41 456	799	6	75 253
5153	Grain and field beans -----	10	536 867	2 666	99	10	536 867	2 666	99	—	—
5154	Livestock -----	4	(D)	(D)	BB	2	(D)	(D)	AA	2	(D)
5159	Farm-product raw materials, n.e.c. -----	37	(D)	(D)	FF	33	(D)	(D)	FF	4	(D)
516	Chemicals and allied products -----	68	393 823	24 582	773	44	(D)	(D)	EE	24	(D)
5162	Plastics materials and basic forms and shapes -----	19	60 259	4 170	147	15	29 992	2 796	105	4	30 267
5169	Chemicals and allied products, n.e.c. -----	49	333 564	20 412	626	29	(D)	(D)	EE	20	(D)
517	Petroleum and petroleum products -----	34	512 861	9 637	370	29	(D)	(D)	EE	5	(D)
5171	Petroleum bulk stations and terminals -----	22	(D)	(D)	EE	17	(D)	(D)	CC	5	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	12	(D)	(D)	CC	12	(D)	(D)	CC	—	—
518	Beer, wine, and distilled alcoholic beverages -----	9	176 253	18 892	639	9	176 253	18 892	639	—	—
5181	Beer and ale -----	3	90 746	10 994	388	3	90 746	10 994	388	—	—
5182	Wine and distilled alcoholic beverages -----	6	85 507	7 898	251	6	85 507	7 898	251	—	—
519	Miscellaneous nondurable goods -----	127	(D)	(D)	GG	104	(D)	(D)	FF	23	(D)
5191	Farm supplies -----	34	194 310	8 050	223	26	74 822	3 924	152	8	119 488
5192	Books, periodicals, and newspapers -----	11	32 840	2 742	113	9	(D)	(D)	BB	2	(D)
5193	Flowers, nursery stock, and florists' supplies -----	14	(D)	(D)	CC	14	(D)	(D)	CC	—	—
5194	Tobacco and tobacco products -----	6	(D)	(D)	CC	5	141 932	4 458	164	1	(D)
5198	Paints, varnishes, and supplies -----	16	208 256	2 363	101	9	(D)	(D)	BB	7	(D)
5199	Nondurable goods, n.e.c. -----	46	(D)	(D)	EE	41	(D)	(D)	EE	5	(D)

TN-32 TENNESSEE

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	SULLIVAN COUNTY										
	Wholesale trade -----	279	3 589 152	78 626	3 003	237	(D)	(D)	GG	42	(D)
50	Durable goods -----	201	(D)	(D)	GG	176	(D)	(D)	GG	25	(D)
501	Motor vehicles and motor vehicle parts and supplies -----	41	(D)	(D)	EE	37	(D)	(D)	CC	4	(D)
502	Furniture and homefurnishings -----	8	14 102	1 589	81	8	14 102	1 589	81	—	—
503	Lumber and other construction materials -----	16	81 585	3 654	163	13	73 838	3 220	145	3	7 747
504	Professional and commercial equipment and supplies -----	32	(D)	(D)	EE	28	(D)	(D)	EE	4	(D)
505	Metals and minerals, except petroleum -----	3	(D)	(D)	BB	2	(D)	(D)	BB	1	(D)
506	Electrical goods -----	22	51 175	4 301	168	19	43 867	4 099	164	3	7 308
507	Hardware, and plumbing and heating equipment and supplies -----	21	51 466	4 206	183	16	(D)	(D)	CC	5	(D)
508	Machinery, equipment, and supplies -----	45	(D)	(D)	EE	40	(D)	(D)	EE	5	(D)
509	Miscellaneous durable goods -----	13	(D)	(D)	BB	13	(D)	(D)	BB	—	—
51	Nondurable goods -----	78	(D)	(D)	GG	61	(D)	(D)	FF	17	(D)
511	Paper and paper products -----	10	(D)	(D)	BB	8	(D)	(D)	BB	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
513	Apparel, piece goods, and notions -----	5	(D)	(D)	BB	4	(D)	(D)	BB	1	(D)
514	Groceries and related products -----	17	(D)	(D)	CC	10	(D)	(D)	CC	7	(D)
515	Farm-product raw materials -----	4	(D)	(D)	BB	3	(D)	(D)	AA	1	(D)
516	Chemicals and allied products -----	12	(D)	(D)	EE	7	(D)	(D)	BB	5	(D)
517	Petroleum and petroleum products -----	7	72 726	4 289	286	7	72 726	4 289	286	—	—
518	Beer, wine, and distilled alcoholic beverages -----	—	—	—	CC	18	(D)	(D)	CC	1	(D)
519	Miscellaneous nondurable goods -----	19	(D)	(D)	—	—	—	—	—	—	—
	WILLIAMSON COUNTY										
	Wholesale trade -----	205	1 547 819	70 092	2 085	145	389 899	41 217	1 486	60	1 157 920
50	Durable goods -----	141	1 141 462	49 891	1 525	99	269 849	32 735	1 166	42	871 613
501	Motor vehicles and motor vehicle parts and supplies -----	16	50 166	1 531	79	13	(D)	(D)	BB	3	(D)
502	Furniture and homefurnishings -----	3	3 702	283	11	2	(D)	(D)	AA	1	(D)
503	Lumber and other construction materials -----	4	6 195	291	9	3	(D)	(D)	AA	1	(D)
504	Professional and commercial equipment and supplies -----	26	103 904	10 318	291	22	82 390	8 225	244	4	21 514
505	Metals and minerals, except petroleum -----	10	594 274	7 949	152	4	11 218	782	8	6	583 056
506	Electrical goods -----	13	194 054	8 049	333	4	11 477	4 102	237	9	182 577
507	Hardware, and plumbing and heating equipment and supplies -----	8	14 123	608	15	5	(D)	(D)	AA	3	(D)
508	Machinery, equipment, and supplies -----	38	85 767	9 468	216	27	42 252	7 027	178	11	43 515
509	Miscellaneous durable goods -----	23	89 277	11 394	419	19	(D)	(D)	EE	4	(D)
51	Nondurable goods -----	64	406 357	20 201	560	46	120 050	8 482	320	18	286 307
511	Paper and paper products -----	11	9 548	1 201	40	9	(D)	(D)	BB	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
513	Apparel, piece goods, and notions -----	9	(D)	(D)	CC	7	(D)	(D)	BB	2	(D)
514	Groceries and related products -----	3	2 757	491	8	2	(D)	(D)	AA	1	(D)
515	Farm-product raw materials -----	6	85 849	479	25	5	(D)	(D)	AA	1	(D)
516	Chemicals and allied products -----	8	35 238	2 440	51	4	(D)	(D)	AA	4	(D)
517	Petroleum and petroleum products -----	3	(D)	(D)	CC	3	(D)	(D)	CC	—	—
518	Beer, wine, and distilled alcoholic beverages -----	—	—	—	CC	—	—	—	CC	8	95 928

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-33

Table 7. Summary Statistics for Metropolitan Areas: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	CHATTANOOGA, TN-GA MSA										
	Wholesale trade -----	965	3 825 006	266 544	10 563	798	2 386 564	218 342	9 117	167	1 438 442
50	Durable goods -----	655	1 741 878	179 743	6 775	567	1 271 699	151 501	6 052	88	470 179
501	Motor vehicles and motor vehicle parts and supplies -----	99	226 682	24 036	993	96	(D)	(D)	FF	3	(D)
5012	Automobiles and other motor vehicles -----	16	70 076	6 660	232	15	(D)	(D)	CC	1	(D)
5013	Motor vehicle supplies and new parts -----	61	106 772	13 423	581	60	(D)	(D)	FF	1	(D)
5014	Tires and tubes -----	11	(D)	(D)	CC	10	(D)	(D)	CC	1	(D)
5015	Motor vehicle parts, used -----	11	(D)	(D)	BB	11	(D)	(D)	BB	-	-
502	Furniture and homefurnishings -----	46	139 063	10 573	467	42	100 448	9 289	425	4	38 615
5021	Furniture -----	19	41 436	3 960	192	19	41 436	3 960	192	-	-
5023	Homefurnishings -----	27	97 627	6 613	275	23	59 012	5 329	233	4	38 615
503	Lumber and other construction materials -----	31	170 866	11 909	490	27	122 849	10 849	450	4	48 017
5031	Lumber, plywood, millwork, and wood panels -----	15	89 513	7 152	314	15	89 513	7 152	314	-	-
5032	Brick, stone, and related construction materials -----	5	28 284	1 763	58	3	(D)	(D)	BB	2	(D)
5033	Roofing, siding, and insulation materials -----	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
5039	Construction materials, n.e.c. -----	5	(D)	(D)	BB	4	(D)	(D)	BB	1	(D)
504	Professional and commercial equipment and supplies -----	94	181 034	32 788	1 005	82	119 262	19 709	765	12	61 772
5043	Photographic equipment and supplies -----	2	(D)	(D)	AA	2	(D)	(D)	AA	-	-
5044	Office equipment -----	21	39 094	9 645	326	17	(D)	(D)	EE	4	(D)
5045	Computers and computer peripheral equipment and software -----	33	75 127	14 409	321	27	34 101	3 901	138	6	41 026
5046	Commercial equipment, n.e.c. -----	15	17 391	1 392	77	(D)	(D)	(D)	BB	1	(D)
5047	Medical, dental, and hospital equipment and supplies -----	21	44 944	6 363	220	20	(D)	(D)	CC	1	(D)
5048	Ophthalmic goods -----	1	(D)	(D)	BB	1	(D)	(D)	BB	-	-
5049	Professional equipment and supplies, n.e.c. -----	1	(D)	(D)	AA	1	(D)	(D)	AA	-	-
505	Metals and minerals, except petroleum -----	23	163 242	16 295	581	13	111 819	13 884	530	10	51 423
5051	Metals service centers and offices -----	17	147 339	15 684	564	11	(D)	(D)	FF	6	(D)
5052	Coal and other minerals and ores -----	6	15 903	611	17	2	(D)	(D)	AA	4	(D)
506	Electrical goods -----	82	245 010	17 626	674	61	120 746	13 775	505	21	124 264
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	52	145 624	11 554	415	35	95 553	9 755	358	17	50 071
5064	Electrical appliances, television and radio sets -----	9	81 533	2 331	121	5	7 340	279	9	4	74 193
5065	Electronic parts and equipment, n.e.c. -----	21	17 853	3 741	138	21	17 853	3 741	138	-	-
507	Hardware, and plumbing and heating equipment and supplies -----	54	144 259	14 435	494	44	93 052	12 383	455	10	51 207
5072	Hardware -----	19	50 175	3 642	129	14	20 135	2 896	117	5	30 040
5074	Plumbing and heating equipment and supplies (hydronics) -----	15	(D)	(D)	CC	12	(D)	(D)	CC	3	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	17	(D)	(D)	CC	15	(D)	(D)	CC	2	(D)
5078	Refrigeration equipment and supplies -----	3	(D)	(D)	AA	3	(D)	(D)	AA	-	-
508	Machinery, equipment, and supplies -----	165	302 950	37 937	1 353	144	251 902	34 782	1 258	21	51 048
5082	Construction and mining (except petroleum) machinery and equipment -----	12	(D)	(D)	CC	11	30 329	3 199	(D)	1	(D)
5083	Farm and garden machinery and equipment -----	9	(D)	(D)	BB	9	(D)	(D)	BB	-	-
5084	Industrial machinery and equipment -----	70	86 164	9 542	329	56	(D)	(D)	EE	14	(D)
5085	Industrial supplies -----	61	145 978	20 868	715	55	128 724	19 197	661	6	17 254
5087	Service establishment equipment and supplies -----	12	27 832	2 854	108	12	27 832	2 854	108	-	-
5088	Transportation equipment and supplies, except motor vehicles -----	1	(D)	(D)	AA	1	(D)	(D)	AA	-	-
509	Miscellaneous durable goods -----	61	168 772	14 144	718	58	(D)	(D)	FF	3	(D)
5091	Sporting and recreational goods and supplies -----	11	32 978	2 910	167	11	32 978	2 910	167	-	-
5092	Toys and hobby goods and supplies -----	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
5093	Scrap and waste materials -----	20	68 184	5 460	276	19	(D)	(D)	EE	1	(D)
5094	Jewelry, watches, precious stones, and precious metals -----	9	19 747	3 661	178	9	19 747	3 661	178	-	-
5099	Durable goods, n.e.c. -----	15	(D)	(D)	BB	14	(D)	(D)	BB	1	(D)
51	Nondurable goods -----	310	2 083 128	86 801	3 788	231	1 114 865	66 841	3 065	79	968 263
511	Paper and paper products -----	50	100 901	9 803	438	36	72 052	7 609	349	14	28 849
5111	Printing and writing paper -----	10	27 862	2 018	66	7	(D)	(D)	BB	3	(D)
5112	Stationery and office supplies -----	26	50 083	5 409	264	20	34 487	3 685	199	6	15 596
5113	Industrial and personal service paper -----	14	22 956	2 376	108	9	(D)	(D)	BB	5	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	9	(D)	(D)	CC	9	(D)	(D)	CC	-	-
5122	Drugs, drug proprietaries, and druggists' sundries -----	9	(D)	(D)	CC	9	(D)	(D)	CC	-	-
513	Apparel, piece goods, and notions -----	35	139 441	4 811	173	22	38 312	3 335	136	13	101 129
5131	Piece goods, notions, and other dry goods -----	12	67 605	1 575	55	5	11 135	764	29	7	56 470
5136	Men's and boys' clothing and furnishings -----	9	35 124	806	44	6	(D)	(D)	BB	3	(D)
5137	Women's, children's, and infants' clothing and accessories -----	11	33 639	2 211	58	8	(D)	(D)	BB	3	(D)
5139	Footwear -----	3	3 073	219	16	3	3 073	219	16	-	-
514	Groceries and related products -----	54	587 851	25 581	1 207	32	272 091	18 238	939	22	315 760
5141	Groceries, general line -----	9	164 902	5 218	255	5	79 410	3 748	182	4	85 492
5142	Packaged frozen foods -----	6	56 641	1 926	87	5	(D)	(D)	BB	1	(D)
5143	Dairy products, except dried or canned -----	2	(D)	(D)	BB	-	-	-	(D)	2	(D)
5144	Poultry and poultry products -----	2	(D)	(D)	AA	2	(D)	(D)	AA	-	-
5145	Confectionery -----	10	95 273	5 616	298	6	(D)	(D)	EE	4	(D)

TN-34 TENNESSEE

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	CHATTANOOGA, TN-GA MSA—Con.										
51	Nondurable goods —Con.										
514	Groceries and related products —Con.										
5146	Fish and seafoods	—	—	—	—	(D)	(D)	(D)	BB	1	(D)
5147	Meats and meat products	4	13 293	748	57	3	(D)	(D)	CC	2	(D)
5148	Fresh fruits and vegetables	9	49 364	3 834	194	7	(D)	(D)	CC	8	(D)
5149	Groceries and related products, n.e.c.	12	192 229	6 611	261	4	(D)	(D)	CC	—	(D)
515	Farm-product raw materials	1	(D)	(D)	AA	—	—	—	(D)	1	(D)
5153	Grain and field beans	—	—	—	—	—	—	—	(D)	1	(D)
5154	Livestock	1	(D)	(D)	AA	—	—	—	(D)	1	(D)
5159	Farm-product raw materials, n.e.c.	—	—	—	—	—	—	—	—	—	—
516	Chemicals and allied products	46	215 034	16 009	493	36	84 197	10 061	315	10	130 837
5162	Plastics materials and basic forms and shapes	4	1 909	236	11	3	(D)	(D)	AA	1	(D)
5169	Chemicals and allied products, n.e.c.	42	213 125	15 773	482	33	(D)	(D)	EE	9	(D)
517	Petroleum and petroleum products	34	491 354	7 786	364	26	249 190	6 042	267	8	242 164
5171	Petroleum bulk stations and terminals	22	354 784	5 415	255	15	(D)	(D)	CC	7	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	12	136 570	2 371	109	11	(D)	(D)	CC	1	(D)
518	Beer, wine, and distilled alcoholic beverages	6	74 293	5 925	233	6	74 293	5 925	233	—	—
5181	Beer and ale	4	(D)	(D)	CC	4	(D)	(D)	CC	—	—
5182	Wine and distilled alcoholic beverages	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
519	Miscellaneous nondurable goods	75	265 679	11 676	679	64	(D)	(D)	FF	11	(D)
5191	Farm supplies	10	27 636	3 754	247	9	(D)	(D)	CC	1	(D)
5192	Books, periodicals, and newspapers	3	(D)	(D)	BB	3	(D)	(D)	BB	—	—
5193	Flowers, nursery stock, and florists' supplies	10	8 038	1 157	84	10	8 038	1 157	84	—	—
5194	Tobacco and tobacco products	3	(D)	(D)	BB	3	(D)	(D)	BB	—	—
5198	Paints, varnishes, and supplies	7	4 952	657	32	4	(D)	(D)	AA	3	(D)
5199	Nondurable goods, n.e.c.	42	162 293	4 319	205	35	31 641	3 787	192	7	130 652
	CLARKSVILLE-HOPKINSVILLE, TN-KY MSA										
	Wholesale trade	206	594 284	36 254	1 910	187	477 142	32 441	1 651	19	117 142
50	Durable goods	122	173 697	17 685	904	118	168 832	17 042	866	4	4 865
501	Motor vehicles and motor vehicle parts and supplies	34	15 688	2 365	165	33	(D)	(D)	CC	1	(D)
502	Furniture and homefurnishings	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
503	Lumber and other construction materials	11	15 901	1 757	112	10	(D)	(D)	BB	1	(D)
504	Professional and commercial equipment and supplies	11	7 921	981	52	11	7 921	981	52	—	—
505	Metals and minerals, except petroleum	3	17 751	571	27	3	17 751	571	27	—	—
506	Electrical goods	12	19 919	2 631	124	12	19 919	2 631	124	—	—
507	Hardware, and plumbing and heating equipment and supplies	8	7 967	839	35	8	7 967	839	35	—	—
508	Machinery, equipment, and supplies	33	82 190	7 699	351	32	(D)	(D)	EE	1	(D)
509	Miscellaneous durable goods	9	(D)	BB	8	8	(D)	(D)	BB	1	(D)
51	Nondurable goods	84	420 587	18 569	1 006	69	308 310	15 399	785	15	112 277
511	Paper and paper products	6	3 453	438	32	6	3 453	438	32	—	—
512	Drugs, drug proprietaries, and druggists' sundries	—	—	—	—	—	—	—	—	—	—
513	Apparel, piece goods, and notions	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
514	Groceries and related products	13	38 734	3 956	155	10	(D)	(D)	BB	3	(D)
515	Farm-product raw materials	18	149 451	2 379	232	8	61 256	1 647	88	10	88 195
516	Chemicals and allied products	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
517	Petroleum and petroleum products	10	86 010	3 532	192	9	(D)	(D)	CC	1	(D)
518	Beer, wine, and distilled alcoholic beverages	7	44 398	3 444	145	7	44 398	3 444	145	—	—
519	Miscellaneous nondurable goods	26	(D)	CC	25	25	(D)	(D)	CC	1	(D)
	JACKSON, TN MSA										
	Wholesale trade	194	719 723	53 653	2 344	181	647 611	47 493	2 149	13	72 112
50	Durable goods	139	328 134	34 495	1 491	133	300 940	32 763	1 451	6	27 194
501	Motor vehicles and motor vehicle parts and supplies	21	56 374	5 327	278	21	56 374	5 327	278	—	—
502	Furniture and homefurnishings	3	(D)	(D)	BB	2	(D)	(D)	BB	1	(D)
503	Lumber and other construction materials	10	(D)	(D)	BB	9	(D)	(D)	BB	1	(D)
504	Professional and commercial equipment and supplies	15	22 646	4 268	211	14	(D)	(D)	CC	1	(D)
505	Metals and minerals, except petroleum	8	34 564	2 773	89	7	(D)	(D)	BB	1	(D)
506	Electrical goods	11	51 612	6 591	223	11	51 612	6 591	223	—	—

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-35

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	JACKSON, TN MSA —Con.										
50	Durable goods —Con.										
507	Hardware, and plumbing and heating equipment and supplies -----	13	24 320	2 714	112	13	24 320	2 714	112	—	—
508	Machinery, equipment, and supplies -----	45	76 151	8 188	361	43	(D)	(D)	EE	2	(D)
509	Miscellaneous durable goods -----	13	(D)	(D)	CC	13	(D)	(D)	CC	—	—
51	Nondurable goods -----	55	391 589	19 158	853	48	346 671	14 730	698	7	44 918
511	Paper and paper products -----	8	11 469	1 358	71	6	(D)	(D)	BB	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
513	Apparel, piece goods, and notions -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
514	Groceries and related products -----	18	194 951	9 098	374	13	(D)	(D)	CC	5	(D)
515	Farm-product raw materials -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
516	Chemicals and allied products -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
517	Petroleum and petroleum products -----	5	32 311	1 208	40	5	32 311	1 208	40	—	—
518	Beer, wine, and distilled alcoholic beverages -----	3	31 924	2 675	93	3	31 924	2 675	93	—	—
519	Miscellaneous nondurable goods -----	13	(D)	(D)	CC	13	(D)	(D)	CC	—	—
	JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA										
	Wholesale trade -----	693	5 780 764	194 281	8 156	604	2 301 897	142 814	6 626	89	3 478 867
50	Durable goods -----	462	1 007 929	96 944	4 175	412	746 702	74 304	3 476	50	261 227
501	Motor vehicles and motor vehicle parts and supplies -----	112	187 375	21 006	1 132	106	164 209	16 414	867	6	23 166
5012	Automobiles and other motor vehicles -----	22	67 483	3 312	207	21	(D)	(D)	CC	1	(D)
5013	Motor vehicle supplies and new parts -----	64	97 415	14 262	737	59	(D)	(D)	FF	5	(D)
5014	Tires and tubes -----	7	13 876	1 902	97	7	13 876	1 902	97	—	—
5015	Motor vehicle parts, used -----	19	8 601	1 530	91	19	8 601	1 530	91	—	—
502	Furniture and homefurnishings -----	23	32 392	3 775	231	22	(D)	(D)	CC	1	(D)
5021	Furniture -----	11	13 666	1 860	108	11	13 666	1 860	108	—	—
5023	Homefurnishings -----	12	18 726	1 915	123	11	(D)	(D)	CC	1	(D)
503	Lumber and other construction materials -----	35	106 365	5 519	267	29	93 366	4 906	240	6	12 999
5031	Lumber, plywood, millwork, and wood panels -----	18	78 885	4 049	197	18	78 885	4 049	197	—	—
5032	Brick, stone, and related construction materials -----	4	(D)	(D)	AA	2	(D)	(D)	AA	2	(D)
5033	Roofing, siding, and insulation materials -----	9	16 811	1 026	46	5	(D)	(D)	BB	4	(D)
5039	Construction materials, n.e.c. -----	4	(D)	(D)	AA	4	(D)	(D)	AA	—	—
504	Professional and commercial equipment and supplies -----	59	108 569	17 463	530	51	60 555	10 673	428	8	48 014
5043	Photographic equipment and supplies -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
5044	Office equipment -----	17	14 087	3 497	142	15	(D)	(D)	CC	2	(D)
5045	Computers and computer peripheral equipment and software -----	18	58 831	8 821	198	13	16 487	2 433	106	5	42 344
5046	Commercial equipment, n.e.c. -----	6	11 916	1 961	70	5	(D)	(D)	BB	1	(D)
5047	Medical, dental, and hospital equipment and supplies -----	12	19 804	2 475	77	12	19 804	2 475	77	—	—
5048	Ophthalmic goods -----	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
5049	Professional equipment and supplies, n.e.c. -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
505	Metals and minerals, except petroleum -----	14	123 149	4 838	152	11	(D)	(D)	BB	3	(D)
5051	Metals service centers and offices -----	8	11 856	1 268	73	8	11 856	1 268	73	—	—
5052	Coal and other minerals and ores -----	6	111 293	3 570	79	3	(D)	(D)	AA	3	(D)
506	Electrical goods -----	44	89 991	8 503	347	38	(D)	(D)	EE	6	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	31	75 841	7 003	276	27	68 042	6 747	271	4	7 799
5064	Electrical appliances, television and radio sets -----	—	—	—	—	—	—	—	—	2	(D)
5065	Electronic parts and equipment, n.e.c. -----	13	14 150	1 500	71	11	(D)	(D)	BB	—	—
507	Hardware, and plumbing and heating equipment and supplies -----	39	79 482	6 785	294	33	72 996	6 256	280	6	6 486
5072	Hardware -----	15	27 143	3 031	133	12	23 855	2 786	126	3	3 288
5074	Plumbing and heating equipment and supplies (hydronics) -----	7	16 485	1 243	52	7	16 485	1 243	52	—	—
5075	Warm air heating and air-conditioning equipment and supplies -----	17	35 854	2 511	109	14	32 656	2 227	102	3	3 198
5078	Refrigeration equipment and supplies -----	—	—	—	—	—	—	—	—	—	—
508	Machinery, equipment, and supplies -----	105	248 724	25 034	1 016	91	195 455	18 855	821	14	53 269
5082	Construction and mining (except petroleum) machinery and equipment -----	13	52 889	6 217	217	10	(D)	(D)	CC	3	(D)
5083	Farm and garden machinery and equipment -----	20	46 027	2 730	172	20	46 027	2 730	172	—	—
5084	Industrial machinery and equipment -----	34	46 967	6 290	252	28	36 362	4 874	203	6	10 605
5085	Industrial supplies -----	24	55 894	5 348	195	20	46 801	4 764	174	4	9 093
5087	Service establishment equipment and supplies -----	9	(D)	(D)	BB	9	(D)	(D)	BB	—	—
5088	Transportation equipment and supplies, except motor vehicles -----	5	(D)	(D)	CC	4	27 917	1 970	(D)	1	(D)
509	Miscellaneous durable goods -----	31	31 882	4 021	206	31	31 882	4 021	206	—	—
5091	Sporting and recreational goods and supplies -----	6	3 351	301	30	6	3 351	301	30	—	—
5092	Toys and hobby goods and supplies -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5093	Scrap and waste materials -----	10	21 983	2 600	108	10	21 983	2 600	108	—	—
5094	Jewelry, watches, precious stones, and precious metals -----	3	756	117	8	3	756	117	8	—	—
5099	Durable goods, n.e.c. -----	10	(D)	(D)	BB	10	(D)	(D)	BB	—	—

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA—Con.											
51	Nondurable goods -----	231	4 772 835	97 337	3 981	192	1 555 195	68 510	3 150	39	3 217 640
511	Paper and paper products -----	28	40 732	5 650	256	26	(D)	(D)	CC	2	(D)
5111	Printing and writing paper -----	2	(D)	(D)	BB	2	(D)	(D)	BB	—	(D)
5112	Stationery and office supplies -----	20	(D)	(D)	CC	18	(D)	(D)	CC	2	(D)
5113	Industrial and personal service paper -----	6	11 280	1 384	55	6	11 280	1 384	55	—	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	8	(D)	(D)	CC	8	(D)	(D)	CC	—	—
5122	Drugs, drug proprietaries, and druggists' sundries -----	8	(D)	(D)	CC	8	(D)	(D)	CC	—	—
513	Apparel, piece goods, and notions -----	11	(D)	(D)	BB	10	(D)	(D)	BB	1	(D)
5131	Piece goods, notions, and other dry goods -----	—	(D)	(D)	—	—	(D)	(D)	BB	—	(D)
5136	Men's and boys' clothing and furnishings -----	6	3 892	647	44	5	(D)	(D)	BB	1	(D)
5137	Women's, children's, and infants' clothing and accessories -----	4	(D)	(D)	AA	4	(D)	(D)	AA	—	—
5139	Footwear -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
514	Groceries and related products -----	54	744 445	35 581	1 453	36	631 594	27 397	1 121	18	112 851
5141	Groceries, general line -----	10	293 422	10 095	450	7	(D)	EE	121	3	(D)
5142	Packaged frozen foods -----	9	50 350	3 881	158	6	46 997	3 798	152	3	3 353
5143	Dairy products, except dried or canned -----	5	43 641	1 022	44	1	(D)	(D)	AA	4	(D)
5144	Poultry and poultry products -----	3	(D)	(D)	CC	3	(D)	(D)	CC	—	—
5145	Confectionery -----	—	—	—	—	—	—	—	—	—	—
5146	Fish and seafoods -----	—	—	—	—	—	—	—	—	—	—
5147	Meats and meat products -----	6	23 874	873	65	4	(D)	(D)	BB	2	(D)
5148	Fresh fruits and vegetables -----	5	7 790	893	62	5	7 790	893	62	—	—
5149	Groceries and related products, n.e.c. -----	16	(D)	(D)	FF	10	(D)	(D)	EE	6	75 832
515	Farm-product raw materials -----	14	(D)	(D)	CC	7	5 359	360	(D)	7	(D)
5153	Grain and field beans -----	3	(D)	(D)	AA	2	(D)	(D)	AA	1	(D)
5154	Livestock -----	4	(D)	(D)	BB	1	(D)	(D)	AA	3	(D)
5159	Farm-product raw materials, n.e.c. -----	7	(D)	(D)	BB	4	(D)	(D)	BB	3	(D)
516	Chemicals and allied products -----	24	(D)	(D)	EE	17	33 300	2 840	(D)	7	(D)
5162	Plastics materials and basic forms and shapes -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5169	Chemicals and allied products, n.e.c. -----	22	(D)	(D)	EE	15	(D)	(D)	BB	7	(D)
517	Petroleum and petroleum products -----	24	(D)	(D)	EE	23	(D)	(D)	EE	1	(D)
5171	Petroleum bulk stations and terminals -----	19	155 174	7 836	439	19	155 174	7 836	439	—	—
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	5	(D)	(D)	BB	4	(D)	(D)	AA	1	(D)
518	Beer, wine, and distilled alcoholic beverages -----	6	54 793	6 376	187	6	54 793	6 376	187	—	—
5181	Beer and ale -----	6	54 793	6 376	187	6	54 793	6 376	187	—	—
5182	Wine and distilled alcoholic beverages -----	—	—	—	—	—	—	—	—	—	—
519	Miscellaneous nondurable goods -----	62	(D)	(D)	FF	59	(D)	(D)	FF	3	(D)
5191	Farm supplies -----	22	53 547	4 534	278	22	53 547	4 534	278	—	—
5192	Books, periodicals, and newspapers -----	3	18 035	1 919	97	3	18 035	1 919	97	—	—
5193	Flowers, nursery stock, and florists' supplies -----	7	5 531	986	69	6	(D)	(D)	BB	1	(D)
5194	Tobacco and tobacco products -----	8	135 390	4 463	237	8	135 390	4 463	237	—	—
5198	Paints, varnishes, and supplies -----	7	4 091	646	38	5	(D)	(D)	BB	2	(D)
5199	Nondurable goods, n.e.c. -----	15	(D)	(D)	BB	15	(D)	(D)	BB	—	—
KNOXVILLE, TN MSA											
	Wholesale trade -----	1 289	6 420 667	391 487	14 812	1 068	3 715 964	319 148	12 401	221	2 704 703
50	Durable goods -----	911	3 344 514	258 633	9 231	767	2 014 981	214 984	8 025	144	1 329 533
501	Motor vehicles and motor vehicle parts and supplies -----	137	344 025	27 789	1 401	125	275 107	25 382	1 240	12	68 918
5012	Automobiles and other motor vehicles -----	18	176 651	10 618	517	15	(D)	(D)	EE	3	(D)
5013	Motor vehicle supplies and new parts -----	75	94 119	11 860	628	67	(D)	(D)	FF	8	(D)
5014	Tires and tubes -----	22	(D)	(D)	CC	21	(D)	(D)	CC	1	(D)
5015	Motor vehicle parts, used -----	22	(D)	(D)	BB	22	(D)	(D)	BB	—	—
502	Furniture and homefurnishings -----	35	76 810	9 842	413	32	73 969	9 620	402	3	2 841
5021	Furniture -----	20	51 969	6 659	282	17	49 128	6 437	271	3	2 841
5023	Homefurnishings -----	15	24 841	3 183	131	15	24 841	3 183	131	—	—
503	Lumber and other construction materials -----	62	257 450	18 497	708	52	204 097	15 839	595	10	53 353
5031	Lumber, plywood, millwork, and wood panels -----	25	165 286	11 642	433	23	(D)	(D)	EE	2	(D)
5032	Brick, stone, and related construction materials -----	9	12 263	871	42	7	(D)	(D)	BB	2	(D)
5033	Roofing, siding, and insulation materials -----	14	49 652	2 524	82	10	(D)	(D)	BB	4	(D)
5039	Construction materials, n.e.c. -----	14	30 249	3 460	151	12	(D)	(D)	BB	2	(D)
504	Professional and commercial equipment and supplies -----	147	381 133	56 717	1 699	130	264 096	38 341	1 329	17	117 037
5043	Photographic equipment and supplies -----	6	14 456	2 123	79	6	14 456	2 123	79	—	—
5044	Office equipment -----	30	56 451	13 479	412	26	32 703	9 386	322	4	23 748
5045	Computers and computer peripheral equipment and software -----	39	152 817	20 649	488	32	64 904	7 157	227	7	87 913
5046	Commercial equipment, n.e.c. -----	14	9 797	2 534	112	14	9 797	2 534	112	—	—
5047	Medical, dental, and hospital equipment and supplies -----	37	122 871	13 526	393	34	(D)	(D)	EE	3	(D)
5048	Ophthalmic goods -----	7	6 891	1 386	95	6	(D)	(D)	BB	1	(D)
5049	Professional equipment and supplies, n.e.c. -----	14	17 850	3 020	120	12	(D)	(D)	CC	2	(D)
505	Metals and minerals, except petroleum -----	41	298 370	12 019	400	35	254 935	10 689	363	6	43 435
5051	Metals service centers and offices -----	27	113 670	8 575	345	23	(D)	(D)	EE	4	(D)
5052	Coal and other minerals and ores -----	14	184 700	3 444	55	12	(D)	(D)	BB	2	(D)

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-37

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

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SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	KNOXVILLE, TN MSA —Con.										
50	Durable goods —Con.										
506	Electrical goods -----	122	1 052 941	30 251	1 011	90	178 056	20 822	776	32	874 885
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	76	206 864	18 140	642	52	(D)	(D)	FF	24	(D)
5064	Electrical appliances, television and radio sets -----	16	(D)	(D)	CC	15	(D)	(D)	CC	1	(D)
5065	Electronic parts and equipment, n.e.c. -----	30	(D)	(D)	CC	23	(D)	(D)	CC	7	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	88	288 406	33 083	1 032	72	(D)	(D)	FF	16	(D)
5072	Hardware -----	24	80 075	9 089	334	21	(D)	(D)	EE	3	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	25	(D)	(D)	EE	22	(D)	(D)	EE	3	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	33	134 195	15 242	369	23	111 734	13 646	327	10	22 461
5078	Refrigeration equipment and supplies -----	6	(D)	(D)	BB	6	(D)	(D)	BB	-	-
508	Machinery, equipment, and supplies -----	210	519 705	60 193	2 130	175	423 885	54 240	1 953	35	95 820
5082	Construction and mining (except petroleum) machinery and equipment -----	22	89 733	12 204	377	19	(D)	(D)	EE	3	(D)
5083	Farm and garden machinery and equipment -----	20	27 552	3 182	154	20	27 552	3 182	154	-	-
5084	Industrial machinery and equipment -----	96	252 518	25 797	897	72	191 246	21 774	790	24	61 272
5085	Industrial supplies -----	49	95 498	12 197	431	45	88 986	11 857	419	4	6 512
5087	Service establishment equipment and supplies -----	18	52 181	6 502	263	14	(D)	(D)	CC	4	(D)
5088	Transportation equipment and supplies, except motor vehicles -----	5	2 223	311	8	5	2 223	311	8	-	-
509	Miscellaneous durable goods -----	69	125 674	10 242	437	56	(D)	(D)	EE	13	(D)
5091	Sporting and recreational goods and supplies -----	16	43 851	2 316	88	10	12 924	1 824	80	6	30 927
5092	Toys and hobby goods and supplies -----	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
5093	Scrap and waste materials -----	22	51 893	5 261	226	21	(D)	(D)	CC	1	(D)
5094	Jewelry, watches, precious stones, and precious metals -----	10	11 723	1 408	53	9	(D)	(D)	BB	1	(D)
5099	Durable goods, n.e.c. -----	15	(D)	(D)	BB	11	(D)	(D)	BB	4	(D)
51	Nondurable goods -----	378	3 076 153	132 854	5 581	301	1 700 983	104 164	4 376	77	1 375 170
511	Paper and paper products -----	60	116 279	12 353	487	50	100 552	10 633	431	10	15 727
5111	Printing and writing paper -----	10	21 867	2 203	74	9	(D)	(D)	BB	1	(D)
5112	Stationery and office supplies -----	40	51 736	5 983	285	32	(D)	(D)	CC	8	(D)
5113	Industrial and personal service paper -----	10	42 676	4 167	128	9	(D)	(D)	CC	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	13	265 217	9 241	384	13	265 217	9 241	384	-	-
5122	Drugs, drug proprietaries, and druggists' sundries -----	13	265 217	9 241	384	13	265 217	9 241	384	-	-
513	Apparel, piece goods, and notions -----	24	37 781	2 575	131	18	(D)	(D)	CC	6	(D)
5131	Piece goods, notions, and other dry goods -----	11	(D)	(D)	BB	7	(D)	(D)	BB	4	(D)
5136	Men's and boys' clothing and furnishings -----	9	(D)	(D)	BB	8	(D)	(D)	BB	1	(D)
5137	Women's, children's, and infants' clothing and accessories -----	4	(D)	(D)	AA	3	(D)	(D)	AA	1	(D)
5139	Footwear -----	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products -----	89	1 153 722	50 730	2 203	63	590 127	31 885	1 339	26	563 595
5141	Groceries, general line -----	13	(D)	(D)	EE	4	(D)	(D)	CC	9	(D)
5142	Packaged frozen foods -----	7	(D)	(D)	FF	5	(D)	(D)	FF	2	(D)
5143	Dairy products, except dried or canned -----	2	(D)	(D)	BB	58	(D)	(D)	(D)	2	(D)
5144	Poultry and poultry products -----	4	30 638	977	58	4	30 638	977	58	-	-
5145	Confectionery -----	10	58 090	4 701	308	7	(D)	(D)	BB	3	(D)
5146	Fish and seafoods -----	-	-	-	-	-	-	-	-	-	-
5147	Meats and meat products -----	5	14 738	1 318	60	5	14 738	1 318	60	-	-
5148	Fresh fruits and vegetables -----	23	87 306	5 764	278	22	(D)	(D)	EE	1	(D)
5149	Groceries and related products, n.e.c. -----	25	(D)	(D)	FF	16	(D)	(D)	CC	9	303 628
515	Farm-product raw materials -----	7	56 934	733	100	5	(D)	(D)	BB	2	(D)
5153	Grain and field beans -----	3	6 141	429	26	2	(D)	(D)	BB	1	(D)
5154	Livestock -----	2	(D)	(D)	BB	1	(D)	(D)	AA	1	(D)
5159	Farm-product raw materials, n.e.c. -----	2	(D)	(D)	BB	2	(D)	(D)	BB	-	-
516	Chemicals and allied products -----	33	(D)	(D)	EE	22	(D)	(D)	CC	11	(D)
5162	Plastics materials and basic forms and shapes -----	9	(D)	(D)	BB	7	(D)	(D)	BB	2	(D)
5169	Chemicals and allied products, n.e.c. -----	24	(D)	(D)	CC	15	(D)	(D)	CC	9	(D)
517	Petroleum and petroleum products -----	46	853 397	12 793	477	33	(D)	(D)	EE	13	(D)
5171	Petroleum bulk stations and terminals -----	32	821 139	11 154	405	22	(D)	(D)	EE	10	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	14	32 258	1 639	72	11	(D)	(D)	BB	3	(D)
518	Beer, wine, and distilled alcoholic beverages -----	10	148 418	15 864	383	10	148 418	15 864	383	-	-
5181	Beer and ale -----	6	(D)	(D)	EE	6	(D)	(D)	EE	-	-
5182	Wine and distilled alcoholic beverages -----	4	(D)	(D)	CC	4	(D)	(D)	CC	-	-
519	Miscellaneous nondurable goods -----	96	(D)	(D)	GG	87	(D)	(D)	GG	9	(D)
5191	Farm supplies -----	22	85 130	4 314	239	20	(D)	(D)	CC	2	(D)
5192	Books, periodicals, and newspapers -----	7	(D)	(D)	CC	7	(D)	(D)	CC	-	-
5193	Flowers, nursery stock, and florists' supplies -----	13	17 819	2 659	133	13	17 819	2 659	133	-	-
5194	Tobacco and tobacco products -----	10	156 126	5 519	324	9	(D)	(D)	EE	1	(D)
5198	Paints, varnishes, and supplies -----	6	(D)	(D)	BB	3	(D)	(D)	AA	3	(D)
5199	Nondurable goods, n.e.c. -----	38	(D)	(D)	CC	35	(D)	(D)	CC	3	(D)

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						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	MEMPHIS, TN-AR-MS MSA										
	Wholesale trade -----	2 311	24 892 552	1 017 352	35 584	1 797	11 675 651	721 043	26 774	514	13 216 901
50	Durable goods -----	1 577	13 298 628	592 952	20 751	1 252	4 763 012	440 127	16 439	325	8 535 616
501	Motor vehicles and motor vehicle parts and supplies -----	257	7 269 158	124 109	4 600	211	1 578 342	87 392	3 360	46	5 690 816
5012	Automobiles and other motor vehicles -----	46	4 975 591	27 391	965	36	295 668	16 646	525	10	4 679 923
5013	Motor vehicle supplies and new parts -----	153	1 593 520	78 669	2 979	119	(D)	(D)	GG	34	(D)
5014	Tires and tubes -----	25	685 036	15 119	476	23	(D)	(D)	EE	2	(D)
5015	Motor vehicle parts, used -----	33	15 011	2 930	180	33	15 011	2 930	180	-	-
502	Furniture and homefurnishings -----	80	289 278	24 719	830	65	(D)	(D)	FF	15	(D)
5021	Furniture -----	33	141 746	7 929	282	24	(D)	(D)	EE	9	(D)
5023	Homefurnishings -----	47	147 532	16 790	548	41	113 520	15 483	508	6	34 012
503	Lumber and other construction materials -----	102	618 259	39 185	1 394	74	(D)	(D)	GG	28	(D)
5031	Lumber, plywood, millwork, and wood panels -----	52	364 955	23 798	856	43	299 017	19 542	703	9	65 938
5032	Brick, stone, and related construction materials -----	18	128 569	5 464	227	8	20 765	2 633	105	10	107 804
5033	Roofing, siding, and insulation materials -----	15	(D)	(D)	CC	11	(D)	(D)	BB	4	40 004
5039	Construction materials, n.e.c. -----	17	(D)	(D)	CC	12	(D)	(D)	CC	5	(D)
504	Professional and commercial equipment and supplies -----	228	834 439	110 468	3 297	188	408 299	62 542	2 238	40	426 140
5043	Photographic equipment and supplies -----	5	82 583	4 843	146	4	(D)	(D)	BB	1	(D)
5044	Office equipment -----	46	100 777	22 397	703	40	64 424	14 912	542	6	36 353
5045	Computers and computer peripheral equipment and software -----	66	225 902	41 424	1 069	53	93 236	14 103	508	13	132 666
5046	Commercial equipment, n.e.c. -----	35	(D)	(D)	EE	28	(D)	(D)	EE	7	(D)
5047	Medical, dental, and hospital equipment and supplies -----	59	317 443	31 360	856	47	171 821	23 038	667	12	145 622
5048	Ophthalmic goods -----	11	36 295	2 986	176	10	(D)	(D)	CC	1	(D)
5049	Professional equipment and supplies, n.e.c. -----	6	(D)	(D)	BB	6	(D)	(D)	BB	-	-
505	Metals and minerals, except petroleum -----	56	465 156	20 960	752	39	260 913	17 616	650	17	204 243
5051	Metals service centers and offices -----	54	(D)	(D)	FF	38	(D)	(D)	FF	16	(D)
5052	Coal and other minerals and ores -----	2	(D)	(D)	AA	1	(D)	(D)	AA	1	(D)
506	Electrical goods -----	195	753 638	60 808	1 997	144	468 314	47 766	1 650	51	285 324
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	115	408 720	29 613	1 022	75	222 144	21 762	781	40	186 576
5064	Electrical appliances, television and radio sets -----	23	165 128	10 359	275	19	86 826	7 389	230	4	78 302
5065	Electronic parts and equipment, n.e.c. -----	57	179 790	20 836	700	50	159 344	18 615	639	7	20 446
507	Hardware, and plumbing and heating equipment and supplies -----	137	675 751	50 117	1 953	108	419 872	40 827	1 721	29	255 879
5072	Hardware -----	49	348 228	27 999	1 170	36	259 126	24 242	1 102	13	89 102
5074	Plumbing and heating equipment and supplies (hydronics) -----	35	182 787	8 356	287	27	61 362	6 278	219	8	121 425
5075	Warm air heating and air-conditioning equipment and supplies -----	40	122 881	11 285	393	34	(D)	(D)	EE	6	(D)
5078	Refrigeration equipment and supplies -----	13	21 855	2 477	103	11	(D)	(D)	BB	2	(D)
508	Machinery, equipment, and supplies -----	402	2 107 325	137 901	4 802	321	858 857	111 287	3 969	81	1 248 468
5082	Construction and mining (except petroleum) machinery and equipment -----	24	(D)	(D)	EE	22	(D)	(D)	EE	2	(D)
5083	Farm and garden machinery and equipment -----	60	515 492	21 856	773	48	(D)	(D)	FF	12	(D)
5084	Industrial machinery and equipment -----	157	597 781	52 215	2 038	121	302 246	42 695	1 643	36	295 535
5085	Industrial supplies -----	93	671 382	32 462	981	72	168 035	26 845	847	21	503 347
5087	Service establishment equipment and supplies -----	43	(D)	(D)	CC	37	(D)	(D)	CC	6	5 355
5088	Transportation equipment and supplies, except motor vehicles -----	25	149 380	9 704	311	21	124 814	9 285	297	4	24 566
509	Miscellaneous durable goods -----	120	285 624	24 685	1 126	102	(D)	(D)	GG	18	(D)
5091	Sporting and recreational goods and supplies -----	23	56 400	4 148	193	17	31 284	2 514	136	6	25 116
5092	Toys and hobby goods and supplies -----	8	26 225	1 510	80	5	19 723	1 238	66	3	6 502
5093	Scrap and waste materials -----	28	82 435	10 095	470	28	82 435	10 095	470	-	-
5094	Jewelry, watches, precious stones, and precious metals -----	23	41 557	4 249	169	22	(D)	(D)	CC	1	(D)
5099	Durable goods, n.e.c. -----	38	79 007	4 683	214	30	(D)	(D)	CC	8	(D)
51	Nondurable goods -----	734	11 593 924	424 400	14 833	545	6 912 639	280 916	10 335	189	4 681 285
511	Paper and paper products -----	105	694 072	38 523	1 449	80	264 754	28 152	1 125	25	429 318
5111	Printing and writing paper -----	8	78 499	4 555	150	7	(D)	(D)	CC	1	(D)
5112	Stationery and office supplies -----	66	157 642	20 379	834	55	(D)	(D)	FF	11	(D)
5113	Industrial and personal service paper -----	31	457 931	13 589	465	18	75 143	6 964	266	13	382 788
512	Drugs, drug proprietaries, and druggists' sundries -----	38	1 289 499	78 012	2 554	29	568 203	35 056	1 552	9	721 296
5122	Drugs, drug proprietaries, and druggists' sundries -----	38	1 289 499	78 012	2 554	29	568 203	35 056	1 552	9	721 296
513	Apparel, piece goods, and notions -----	47	696 681	25 085	1 323	36	(D)	(D)	GG	11	(D)
5131	Piece goods, notions, and other dry goods -----	14	109 444	7 601	204	11	44 980	7 210	199	3	64 464
5136	Men's and boys' clothing and furnishings -----	13	(D)	(D)	CC	10	(D)	(D)	BB	3	(D)
5137	Women's, children's, and infants' clothing and accessories -----	17	(D)	(D)	CC	12	(D)	(D)	BB	5	(D)
5139	Footwear -----	3	(D)	(D)	FF	3	(D)	(D)	FF	-	-
514	Groceries and related products -----	181	3 756 308	144 054	5 020	103	1 590 934	81 339	2 792	78	2 165 374
5141	Groceries, general line -----	22	1 420 179	56 517	1 834	15	1 159 077	53 089	1 671	7	261 102
5142	Packaged frozen foods -----	23	402 082	13 594	494	9	147 746	8 819	288	14	254 336
5143	Dairy products, except dried or canned -----	15	240 681	6 601	214	10	15 992	1 121	61	5	224 689
5144	Poultry and poultry products -----	5	18 109	1 645	86	3	(D)	(D)	BB	2	(D)
5145	Confectionery -----	17	227 604	11 229	485	10	55 102	3 527	142	7	172 502

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	MEMPHIS, TN-AR-MS MSA—Con.										
51	Nondurable goods —Con.										
514	Groceries and related products —Con.										
5146	Fish and seafoods -----	6	3 091	322	30	6	3 091	322	30	—	—
5147	Meats and meat products -----	15	236 864	7 471	300	8	51 853	3 106	142	7	185 011
5148	Fresh fruits and vegetables -----	18	111 610	7 486	272	16	(D)	(D)	EE	2	(D)
5149	Groceries and related products, n.e.c. -----	60	1 096 088	39 189	1 305	26	63 464	3 574	136	34	1 032 624
515	Farm-product raw materials -----	63	3 027 030	42 775	875	53	2 928 553	42 099	823	10	98 477
5153	Grain and field beans -----	14	(D)	(D)	CC	13	(D)	(D)	CC	1	(D)
5154	Livestock -----	5	47 210	289	39	3	(D)	(D)	AA	2	(D)
5159	Farm-product raw materials, n.e.c. -----	44	(D)	(D)	FF	37	(D)	(D)	FF	7	(D)
516	Chemicals and allied products -----	73	408 400	25 307	805	48	200 810	15 240	512	25	207 590
5162	Plastics materials and basic forms and shapes -----	19	60 259	4 170	147	15	29 992	2 796	105	4	30 267
5169	Chemicals and allied products, n.e.c. -----	54	348 141	21 137	658	33	170 818	12 444	407	21	177 323
517	Petroleum and petroleum products -----	51	699 488	14 480	623	43	289 060	10 130	420	8	410 428
5171	Petroleum bulk stations and terminals -----	35	480 086	10 808	483	28	(D)	(D)	EE	7	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	16	219 402	3 672	140	15	(D)	(D)	CC	1	(D)
518	Beer, wine, and distilled alcoholic beverages -----	15	215 814	22 391	775	15	215 814	22 391	775	—	—
5181	Beer and ale -----	9	130 307	14 493	524	9	130 307	14 493	524	—	—
5182	Wine and distilled alcoholic beverages -----	6	85 507	7 898	251	6	85 507	7 898	251	—	—
519	Miscellaneous nondurable goods -----	161	806 632	33 773	1 409	138	(D)	(D)	GG	23	(D)
5191	Farm supplies -----	55	254 407	11 309	393	47	134 919	7 183	322	8	119 488
5192	Books, periodicals, and newspapers -----	11	32 840	2 742	113	9	(D)	(D)	BB	2	(D)
5193	Flowers, nursery stock, and florists' supplies -----	16	17 029	2 800	182	16	17 029	2 800	182	—	—
5194	Tobacco and tobacco products -----	7	230 627	6 864	236	6	(D)	(D)	CC	1	(D)
5198	Paints, varnishes, and supplies -----	16	208 256	2 363	101	9	(D)	(D)	BB	7	(D)
5199	Nondurable goods, n.e.c. -----	56	63 473	7 695	384	51	(D)	(D)	EE	5	(D)
	NASHVILLE, TN MSA										
	Wholesale trade -----	2 297	14 931 163	935 356	32 342	1 815	8 099 529	709 538	25 930	482	6 831 634
50	Durable goods -----	1 585	7 697 077	577 358	19 341	1 284	4 075 855	439 751	15 735	301	3 621 222
501	Motor vehicles and motor vehicle parts and supplies -----	252	1 718 824	92 788	3 646	215	824 243	76 870	3 005	37	894 581
5012	Automobiles and other motor vehicles -----	49	1 071 735	29 059	1 054	43	(D)	(D)	FF	6	(D)
5013	Motor vehicle supplies and new parts -----	149	547 071	48 875	1 978	121	(D)	(D)	GG	28	(D)
5014	Tires and tubes -----	26	84 201	12 142	441	23	82 403	11 812	426	3	1 798
5015	Motor vehicle parts, used -----	28	15 817	2 712	173	28	15 817	2 712	173	—	—
502	Furniture and homefurnishings -----	62	244 183	18 184	662	50	148 933	16 849	636	12	95 250
5021	Furniture -----	26	(D)	(D)	EE	20	(D)	(D)	EE	6	(D)
5023	Homefurnishings -----	36	(D)	(D)	EE	30	(D)	(D)	EE	6	(D)
503	Lumber and other construction materials -----	112	523 784	38 504	1 387	84	317 960	28 685	1 062	28	205 824
5031	Lumber, plywood, millwork, and wood panels -----	45	262 768	19 938	763	38	215 240	17 664	677	7	47 528
5032	Brick, stone, and related construction materials -----	25	152 654	10 175	340	16	(D)	(D)	CC	9	(D)
5033	Roofing, siding, and insulation materials -----	17	51 643	3 363	104	10	20 572	1 460	61	7	31 071
5039	Construction materials, n.e.c. -----	25	56 719	5 028	180	20	(D)	(D)	CC	5	(D)
504	Professional and commercial equipment and supplies -----	261	940 957	130 052	3 640	220	603 481	88 569	2 855	41	337 476
5043	Photographic equipment and supplies -----	13	29 239	4 316	149	13	29 239	4 316	149	—	—
5044	Office equipment -----	39	142 996	25 240	781	31	73 176	13 266	513	8	69 820
5045	Computers and computer peripheral equipment and software -----	85	401 467	54 428	1 331	71	218 455	29 872	918	14	183 012
5046	Commercial equipment, n.e.c. -----	26	51 099	6 773	224	20	(D)	(D)	CC	6	(D)
5047	Medical, dental, and hospital equipment and supplies -----	75	268 233	30 455	795	66	205 905	26 947	726	9	62 328
5048	Ophthalmic goods -----	6	21 684	4 880	218	6	21 684	4 880	218	—	—
5049	Professional equipment and supplies, n.e.c. -----	17	26 239	3 960	142	13	(D)	(D)	CC	4	(D)
505	Metals and minerals, except petroleum -----	63	1 428 693	37 877	1 127	44	457 137	21 291	753	19	971 556
5051	Metals service centers and offices -----	56	1 045 303	30 348	983	43	(D)	(D)	FF	13	(D)
5052	Coal and other minerals and ores -----	7	383 390	7 529	144	1	(D)	(D)	AA	6	(D)
506	Electrical goods -----	192	932 463	71 698	2 312	134	395 356	46 912	1 662	58	537 107
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	98	399 471	29 213	944	63	(D)	(D)	FF	35	(D)
5064	Electrical appliances, television and radio sets -----	25	(D)	(D)	CC	18	(D)	(D)	CC	7	(D)
5065	Electronic parts and equipment, n.e.c. -----	69	(D)	(D)	GG	53	(D)	(D)	FF	16	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	136	433 578	38 117	1 227	107	333 327	32 101	1 066	29	100 251
5072	Hardware -----	46	191 171	12 372	422	36	(D)	(D)	EE	10	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	50	113 371	10 976	342	38	(D)	(D)	EE	12	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	36	124 439	14 040	434	29	108 658	12 825	401	7	15 781
5078	Refrigeration equipment and supplies -----	4	4 597	729	29	4	4 597	729	29	—	—

TN-40 TENNESSEE

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	NASHVILLE, TN MSA —Con.										
50	Durable goods —Con.										
508	Machinery, equipment, and supplies -----	355	1 002 491	105 776	3 642	300	718 636	90 716	3 227	55	283 855
5082	Construction and mining (except petroleum) machinery and equipment -----	34	127 429	14 825	439	31	121 829	14 070	409	3	5 600
5083	Farm and garden machinery and equipment -----	35	67 168	6 370	290	35	67 168	6 370	290	—	—
5084	Industrial machinery and equipment -----	156	473 143	46 371	1 455	124	299 180	36 510	1 205	32	173 963
5085	Industrial supplies -----	71	200 246	24 051	818	59	153 544	20 902	722	12	46 702
5087	Service establishment equipment and supplies -----	44	65 363	10 635	513	40	(D)	(D)	EE	4	(D)
5088	Transportation equipment and supplies, except motor vehicles -----	15	69 142	3 524	127	11	(D)	(D)	CC	4	(D)
509	Miscellaneous durable goods -----	152	472 104	44 362	1 698	130	276 782	37 758	1 469	22	195 322
5091	Sporting and recreational goods and supplies -----	22	55 566	4 001	153	13	19 636	2 824	120	9	35 930
5092	Toys and hobby goods and supplies -----	13	24 529	2 037	157	12	(D)	(D)	CC	1	(D)
5093	Scrap and waste materials -----	29	69 531	9 612	364	29	69 531	9 612	364	—	—
5094	Jewelry, watches, precious stones, and precious metals -----	21	16 532	1 838	135	19	(D)	(D)	CC	2	(D)
5099	Durable goods, n.e.c. -----	67	305 946	26 874	889	57	(D)	(D)	FF	10	(D)
51	Nondurable goods -----	712	7 234 086	357 998	13 001	531	4 023 674	269 787	10 195	181	3 210 412
511	Paper and paper products -----	95	379 605	32 302	1 315	77	317 426	27 884	1 186	18	62 179
5111	Printing and writing paper -----	16	175 827	11 644	284	16	175 827	11 644	284	—	—
5112	Stationery and office supplies -----	59	126 640	15 347	860	47	85 520	11 711	752	12	41 120
5113	Industrial and personal service paper -----	20	77 138	5 311	171	14	56 079	4 529	150	6	21 059
512	Drugs, drug proprietaries, and druggists' sundries -----	29	720 953	21 721	633	26	(D)	(D)	FF	3	(D)
5122	Drugs, drug proprietaries, and druggists' sundries -----	29	720 953	21 721	633	26	(D)	(D)	FF	3	(D)
513	Apparel, piece goods, and notions -----	68	525 127	33 865	1 060	51	288 826	21 355	731	17	236 301
5131	Piece goods, notions, and other dry goods -----	15	66 331	4 489	189	11	28 327	3 553	163	4	38 004
5136	Men's and boys' clothing and furnishings -----	16	99 855	8 599	394	13	(D)	(D)	EE	3	(D)
5137	Women's, children's, and infants' clothing and accessories -----	16	(D)	(D)	BB	11	(D)	(D)	BB	5	(D)
5139	Footwear -----	21	(D)	(D)	EE	16	(D)	(D)	CC	5	134 963
514	Groceries and related products -----	157	2 658 098	122 863	4 377	97	1 376 202	84 301	2 972	60	1 281 896
5141	Groceries, general line -----	20	1 089 749	55 340	1 640	10	872 740	50 880	1 473	10	217 009
5142	Packaged frozen foods -----	15	381 252	11 172	426	5	(D)	(D)	CC	10	(D)
5143	Dairy products, except dried or canned -----	11	217 852	9 058	349	9	(D)	(D)	EE	2	(D)
5144	Poultry and poultry products -----	5	50 299	1 593	73	2	(D)	(D)	BB	3	(D)
5145	Confectionery -----	9	182 806	6 442	363	4	3 956	457	27	5	178 850
5146	Fish and seafoods -----	4	3 088	285	11	4	3 088	285	11	—	—
5147	Meats and meat products -----	21	324 476	13 965	523	14	162 815	8 543	384	7	161 661
5148	Fresh fruits and vegetables -----	23	135 693	10 086	487	18	100 052	9 197	470	5	35 641
5149	Groceries and related products, n.e.c. -----	49	272 883	14 922	505	31	30 121	4 496	170	18	242 762
515	Farm-product raw materials -----	28	217 645	3 315	244	18	83 080	2 163	140	10	134 565
5153	Grain and field beans -----	11	139 524	1 777	69	8	(D)	(D)	BB	3	(D)
5154	Livestock -----	8	(D)	(D)	CC	4	(D)	(D)	BB	4	51 742
5159	Farm-product raw materials, n.e.c. -----	9	(D)	(D)	BB	6	(D)	(D)	BB	3	(D)
516	Chemicals and allied products -----	64	193 591	17 234	507	49	(D)	(D)	EE	15	(D)
5162	Plastics materials and basic forms and shapes -----	17	(D)	(D)	CC	12	(D)	(D)	CC	5	(D)
5169	Chemicals and allied products, n.e.c. -----	47	(D)	(D)	EE	37	(D)	(D)	EE	10	(D)
517	Petroleum and petroleum products -----	60	1 220 072	19 757	776	46	358 204	15 850	661	14	861 868
5171	Petroleum bulk stations and terminals -----	44	957 758	15 483	596	33	(D)	(D)	FF	11	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	16	262 314	4 274	180	13	(D)	(D)	CC	3	(D)
518	Beer, wine, and distilled alcoholic beverages -----	13	280 415	20 167	626	11	(D)	(D)	FF	2	(D)
5181	Beer and ale -----	4	(D)	(D)	EE	4	(D)	(D)	EE	—	—
5182	Wine and distilled alcoholic beverages -----	9	(D)	(D)	EE	7	(D)	(D)	EE	2	(D)
519	Miscellaneous nondurable goods -----	198	1 038 580	86 774	3 463	156	241 070	16 902	780	42	(D)
5191	Farm supplies -----	49	298 575	17 841	801	43	(D)	(D)	GG	6	57 505
5192	Books, periodicals, and newspapers -----	32	496 399	50 017	1 837	18	(D)	(D)	CC	14	(D)
5193	Flowers, nursery stock, and florists' supplies -----	25	25 958	3 101	169	23	(D)	(D)	CC	2	(D)
5194	Tobacco and tobacco products -----	8	91 166	3 516	163	8	91 166	3 516	163	—	—
5198	Paints, varnishes, and supplies -----	20	(D)	(D)	BB	10	5 739	930	(D)	10	(D)
5199	Nondurable goods, n.e.c. -----	64	(D)	(D)	EE	54	(D)	(D)	EE	10	(D)

Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

SIC code	Kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	Wholesale trade -----	1 918	5 800 789	329 518	16 697	1 753	4 820 433	284 286	14 263	165	980 356
50	Durable goods -----	1 096	1 827 239	158 575	7 765	1 034	1 574 638	138 760	6 881	62	252 601
501	Motor vehicles and motor vehicle parts and supplies -----	287	302 284	26 393	1 574	275	(D)	(D)	GG	12	(D)
5012	Automobiles and other motor vehicles -----	46	99 104	4 335	290	43	(D)	(D)	CC	3	(D)
5013	Motor vehicle supplies and new parts -----	157	(D)	(D)	FF	149	(D)	(D)	FF	8	(D)
5014	Tires and tubes -----	23	(D)	(D)	CC	22	(D)	(D)	CC	1	(D)
5015	Motor vehicle parts, used -----	61	(D)	(D)	EE	61	(D)	(D)	EE	—	—
502	Furniture and homefurnishings -----	38	(D)	(D)	CC	35	32 372	3 678	233	3	(D)
5021	Furniture -----	19	(D)	(D)	CC	16	10 102	1 633	108	3	(D)
5023	Homefurnishings -----	19	22 270	2 045	125	19	22 270	2 045	125	—	—
503	Lumber and other construction materials -----	85	(D)	(D)	FF	82	148 866	13 634	760	3	(D)
5031	Lumber, plywood, millwork, and wood panels -----	50	100 556	10 207	622	48	(D)	(D)	FF	2	(D)
5032	Brick, stone, and related construction materials -----	9	3 369	634	37	9	3 369	634	37	—	—
5033	Roofing, siding, and insulation materials -----	17	51 017	3 066	111	17	51 017	3 066	111	—	—
5039	Construction materials, n.e.c. -----	9	(D)	(D)	BB	8	(D)	(D)	BB	1	(D)
504	Professional and commercial equipment and supplies -----	102	(D)	(D)	EE	101	(D)	(D)	EE	1	(D)
5043	Photographic equipment and supplies -----	4	(D)	(D)	AA	3	(D)	(D)	AA	1	(D)
5044	Office equipment -----	34	18 182	3 248	193	34	18 182	3 248	193	—	—
5045	Computers and computer peripheral equipment and software -----	25	14 242	1 641	84	25	14 242	1 641	84	—	—
5046	Commercial equipment, n.e.c. -----	10	(D)	(D)	BB	10	(D)	(D)	BB	—	—
5047	Medical, dental, and hospital equipment and supplies -----	22	9 320	1 724	77	22	9 320	1 724	77	—	—
5048	Ophthalmic goods -----	3	(D)	(D)	BB	3	(D)	(D)	BB	—	—
5049	Professional equipment and supplies, n.e.c. -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
505	Metals and minerals, except petroleum -----	28	(D)	(D)	CC	21	(D)	(D)	CC	7	(D)
5051	Metals service centers and offices -----	15	44 477	2 222	89	11	10 219	1 538	61	4	34 258 (D)
5052	Coal and other minerals and ores -----	13	(D)	(D)	BB	10	(D)	(D)	BB	3	(D)
506	Electrical goods -----	90	(D)	(D)	GG	81	(D)	(D)	FF	9	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	62	(D)	(D)	EE	59	(D)	(D)	EE	3	(D)
5064	Electrical appliances, television and radio sets -----	2	(D)	(D)	FF	—	(D)	(D)	CC	2	(D)
5065	Electronic parts and equipment, n.e.c. -----	26	(D)	(D)	CC	22	(D)	(D)	CC	4	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	66	157 045	14 666	693	64	(D)	(D)	FF	2	(D)
5072	Hardware -----	14	(D)	(D)	CC	14	(D)	(D)	CC	—	—
5074	Plumbing and heating equipment and supplies (hydronics) -----	30	114 869	10 266	466	29	(D)	(D)	EE	1	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	18	25 399	2 379	102	17	(D)	(D)	BB	1	(D)
5078	Refrigeration equipment and supplies -----	4	(D)	(D)	AA	4	(D)	(D)	AA	—	—
508	Machinery, equipment, and supplies -----	255	605 572	39 835	1 712	239	578 815	38 392	1 661	16	26 757
5082	Construction and mining (except petroleum) machinery and equipment -----	17	242 314	7 426	237	16	(D)	(D)	CC	1	(D)
5083	Farm and garden machinery and equipment -----	110	209 924	14 435	748	108	(D)	(D)	FF	2	(D)
5084	Industrial machinery and equipment -----	60	(D)	(D)	EE	52	57 036	7 334	320	8	(D)
5085	Industrial supplies -----	53	(D)	(D)	EE	49	(D)	(D)	EE	4	(D)
5087	Service establishment equipment and supplies -----	13	(D)	(D)	BB	13	(D)	(D)	BB	—	—
5088	Transportation equipment and supplies, except motor vehicles -----	2	(D)	(D)	AA	1	(D)	(D)	AA	1	(D)
509	Miscellaneous durable goods -----	145	(D)	(D)	FF	136	(D)	(D)	FF	9	(D)
5091	Sporting and recreational goods and supplies -----	25	45 104	2 518	161	23	(D)	(D)	CC	2	(D)
5092	Toys and hobby goods and supplies -----	7	22 986	2 532	59	7	22 986	2 532	59	—	—
5093	Scrap and waste materials -----	54	85 929	9 056	442	54	85 929	9 056	442	—	—
5094	Jewelry, watches, precious stones, and precious metals -----	14	(D)	(D)	BB	14	(D)	(D)	BB	—	—
5099	Durable goods, n.e.c. -----	45	43 380	3 080	215	38	26 599	2 596	179	7	16 781
51	Nondurable goods -----	822	3 973 550	170 943	8 932	719	3 245 795	145 526	7 382	103	727 755
511	Paper and paper products -----	40	(D)	(D)	CC	37	18 566	2 939	204	3	(D)
5111	Printing and writing paper -----	3	(D)	(D)	AA	2	(D)	(D)	AA	1	(D)
5112	Stationery and office supplies -----	32	15 377	2 519	181	30	(D)	(D)	CC	2	(D)
5113	Industrial and personal service paper -----	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
512	Drugs, drug proprietaries, and druggists' sundries -----	12	(D)	(D)	FF	12	(D)	(D)	FF	—	—
5122	Drugs, drug proprietaries, and druggists' sundries -----	12	(D)	(D)	FF	12	(D)	(D)	FF	—	—
513	Apparel, piece goods, and notions -----	36	(D)	(D)	EE	36	(D)	(D)	EE	—	—
5131	Piece goods, notions, and other dry goods -----	11	(D)	(D)	EE	11	(D)	(D)	EE	—	—
5136	Men's and boys' clothing and furnishings -----	8	9 691	754	35	8	9 691	754	35	—	—
5137	Women's, children's, and infants' clothing and accessories -----	13	30 576	1 727	113	13	30 576	1 727	113	—	—
5139	Footwear -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
514	Groceries and related products -----	130	(D)	(D)	GG	97	(D)	(D)	GG	33	(D)
5141	Groceries, general line -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
5142	Packaged frozen foods -----	11	205 092	12 729	486	9	(D)	(D)	EE	2	(D)
5143	Dairy products, except dried or canned -----	17	120 255	3 648	169	7	(D)	(D)	BB	10	(D)
5144	Poultry and poultry products -----	4	(D)	(D)	AA	4	(D)	(D)	AA	—	—
5145	Confectionery -----	17	(D)	(D)	BB	16	(D)	(D)	BB	1	(D)

Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

SIC code	Kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
Wholesale trade —Con.											
51	Nondurable goods —Con.										
514	Groceries and related products —Con.										
5146	Fish and seafoods	5	1 091	76	13	5	1 091	76	13	—	—
5147	Meats and meat products	6	(D)	(D)	AA	5	(D)	(D)	AA	1	(D)
5148	Fresh fruits and vegetables	18	55 973	6 029	202	17	(D)	(D)	CC	1	(D)
5149	Groceries and related products, n.e.c.	48	214 462	20 812	905	30	56 097	8 037	382	18	158 365
515	Farm-product raw materials	120	863 987	9 498	1 001	77	448 908	5 932	367	43	415 079
5153	Grain and field beans	40	271 938	3 831	174	39	(D)	(D)	CC	1	(D)
5154	Livestock	51	432 724	4 146	583	26	169 376	1 728	147	25	263 348
5159	Farm-product raw materials, n.e.c.	29	159 325	1 521	244	12	(D)	(D)	BB	17	(D)
516	Chemicals and allied products	35	(D)	(D)	EE	28	(D)	(D)	CC	7	(D)
5162	Plastics materials and basic forms and shapes	4	(D)	(D)	BB	2	(D)	(D)	AA	2	(D)
5169	Chemicals and allied products, n.e.c.	31	(D)	(D)	CC	26	(D)	(D)	CC	5	(D)
517	Petroleum and petroleum products	144	(D)	(D)	GG	144	(D)	(D)	GG	—	—
5171	Petroleum bulk stations and terminals	124	762 927	23 231	1 153	124	762 927	23 231	1 153	—	—
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	20	(D)	(D)	BB	20	(D)	(D)	BB	—	—
518	Beer, wine, and distilled alcoholic beverages	15	(D)	(D)	EE	15	(D)	(D)	EE	—	—
5181	Beer and ale	13	(D)	(D)	EE	13	(D)	(D)	EE	—	—
5182	Wine and distilled alcoholic beverages	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
519	Miscellaneous nondurable goods	290	(D)	(D)	HH	273	(D)	(D)	HH	17	(D)
5191	Farm supplies	211	429 043	30 768	1 888	203	413 516	29 426	1 825	8	15 527
5192	Books, periodicals, and newspapers	7	(D)	(D)	EE	6	(D)	(D)	EE	1	(D)
5193	Flowers, nursery stock, and florists' supplies	28	14 619	2 158	141	27	(D)	(D)	CC	1	(D)
5194	Tobacco and tobacco products	12	110 029	3 838	215	11	(D)	(D)	CC	1	(D)
5198	Paints, varnishes, and supplies	6	(D)	(D)	BB	4	(D)	(D)	BB	2	(D)
5199	Nondurable goods, n.e.c.	26	47 804	11 146	424	22	38 101	9 299	319	4	9 703

Table 9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Tennessee —Con.									
Memphis	1	16 452 676	16 452 676	27.6	Hendersonville	31	96 550	43 601 417	73.1
Nashville-Davidson ▲	2	10 780 181	27 232 857	45.6	Fayetteville	32	79 665	43 681 082	73.2
Knoxville	3	3 968 412	31 201 269	52.3	Athens	33	72 919	43 754 001	73.3
Chattanooga	4	3 210 845	34 412 114	57.7	Oak Ridge ▲	34	66 564	43 820 565	73.4
Brentwood	5	1 057 878	35 469 992	59.4	Lexington	35	66 387	43 886 952	73.5
Johnson City ▲	6	1 002 042	36 472 034	61.1	Tullahoma ▲	36	65 164	43 952 116	73.6
Cleveland	7	931 093	37 403 127	62.7	Dickson	37	63 091	44 015 207	73.7
Germantown	8	907 869	38 310 996	64.2	Martin	38	61 619	44 076 826	73.9
Jackson	9	680 756	38 991 752	65.3	East Ridge	39	59 732	44 136 558	74.0
Goodlettsville ▲	10	492 646	39 484 398	66.2	Crossville	40	57 950	44 194 508	74.1
La Vergne	11	464 735	39 949 133	66.9	Pulaski	41	55 566	44 250 074	74.1
Bartlett	12	331 179	40 280 312	67.5	Sevierville	42	46 123	44 296 197	74.2
Cookeville	13	274 487	40 554 799	68.0	Selmer	43	45 371	44 341 568	74.3
Ripley	14	265 878	40 820 677	68.4	Trenton	44	45 290	44 386 858	74.4
Murfreesboro	15	246 847	41 067 524	68.8	Milan	45	41 734	44 428 592	74.4
Lebanon	16	240 928	41 308 452	69.2	Camden	46	39 247	44 467 839	74.5
Smyrna	17	227 267	41 535 719	69.6	Soddy-Daisy	47	37 030	44 504 869	74.6
Union City	18	183 979	41 719 698	69.9	Oneida	48	35 661	44 540 530	74.6
Maryville	19	182 584	41 902 282	70.2	Henderson	49	34 974	44 575 504	74.7
Dyersburg	20	175 528	42 077 810	70.5	Huntingdon	50	31 387	44 606 891	74.7
Collierville	21	166 793	42 244 603	70.8	Manchester	51	31 377	44 638 268	74.8
Columbia	22	163 308	42 407 911	71.1	Mount Juliet	52	31 375	44 669 643	74.8
Bristol	23	155 879	42 563 790	71.3	Signal Mountain	53	29 620	44 699 263	74.9
Clarksville	24	155 683	42 719 473	71.6	Lenoir City	54	27 715	44 726 978	74.9
Franklin	25	154 640	42 874 113	71.8	Red Bank	55	27 611	44 754 589	75.0
Greeneville	26	147 926	43 022 039	72.1	Sweetwater ▲	56	27 010	44 781 599	75.0
Alcoa	27	133 472	43 155 511	72.3	Savannah	57	26 531	44 808 130	75.1
Paris	28	130 699	43 286 210	72.5	Hohenwald	58	25 714	44 833 844	75.1
Springfield	29	111 484	43 397 694	72.7	Clinton	59	24 824	44 858 668	75.2
Lawrenceburg	30	107 173	43 504 867	72.9	Jefferson City	60	22 845	44 881 513	75.2

See footnotes at end of table.

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TENNESSEE TN-43

Table 9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Cumulative	
			Sales (\$1,000)	Percent of State total			Sales (\$1,000)	Percent of State total
Tennessee—Con.								
Mount Pleasant	61	21 612	44 903 125	75.2	Belle Meade ▲	(X)	(D)	(X)
Humboldt ▲	62	20 598	44 923 723	75.3	Brownsville	(X)	(D)	(X)
Bolivar	63	19 472	44 943 195	75.3	Centerville	(X)	(D)	(X)
South Pittsburg	64	18 983	44 962 178	75.3	Church Hill	(X)	(D)	(X)
Jonesborough	65	17 993	44 980 171	75.4	Collegedale	(X)	(D)	(X)
Dunlap	66	16 430	44 996 601	75.4	Covington	(X)	(D)	(X)
Dayton	67	14 830	45 011 431	75.4	Elizabethhton	(X)	(D)	(X)
Waverly	68	14 077	45 025 508	75.4	Farragut ▲	(X)	(D)	(X)
Etowah	69	13 007	45 038 515	75.5	Forest Hills ▲	(X)	(D)	(X)
Kingston	70	12 087	45 050 602	75.5	Gallatin	(X)	(D)	(X)
Livingston	71	11 268	45 061 870	75.5	Greenbrier	(X)	(D)	(X)
Winchester	72	10 133	45 072 003	75.5	Harriman ▲	(X)	(D)	(X)
Madisonville	73	8 554	45 080 557	75.5	Jasper	(X)	(D)	(X)
Pigeon Forge	74	8 134	45 088 691	75.5	Kingsport ▲	(X)	(D)	(X)
Rogersville	75	7 582	45 096 273	75.6	La Follette	(X)	(D)	(X)
Lafayette	76	6 608	45 102 881	75.6	Lewisburg	(X)	(D)	(X)
Fairview	77	5 719	45 108 600	75.6	Loudon	(X)	(D)	(X)
South Fulton	78	3 977	45 112 577	75.6	McKenzie ▲	(X)	(D)	(X)
Lynchburg, Moore County ▲	79	1 700	45 114 277	75.6	McMinnville	(X)	(D)	(X)
Erwin	80	1 021	45 115 298	75.6	Millington	(X)	(D)	(X)
Gatlinburg	81	879	45 116 177	75.6	Monterey	(X)	(D)	(X)
Oliver Springs ▲	82	810	45 116 987	75.6	Morristown	(X)	(D)	(X)
Millersville ▲	(X)	—	45 116 987	75.6	Newbern	(X)	(D)	(X)
Mount Carmel	(X)	—	45 116 987	75.6	Newport	(X)	(D)	(X)
Ashland City	(X)	(D)	(X)	75.6	Oak Hill ▲	(X)	(D)	(X)
					Portland	(X)	(D)	(X)
					Rockwood	(X)	(D)	(X)
					Shelbyville	(X)	(D)	(X)
					Smithville	(X)	(D)	(X)
					Sparta	(X)	(D)	(X)
					White House ▲	(X)	(D)	(X)

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 10. Counties Ranked by Volume of Sales: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Cumulative		
			Sales (\$1,000)	Percent of State total			Sales (\$1,000)	Percent of State total	
Tennessee									
(X)	59 681 975	59 681 975	100.0		Tennessee—Con.				
Shelby	1	23 222 637	23 222 637	38.9	Roane	31	105 753	57 311 001 96.0	
Davidson	2	11 356 523	34 579 160	57.9	Bedford	32	103 489	57 414 490 96.2	
Knox	3	5 648 266	40 227 426	67.4	Tipton	33	97 696	57 512 186 96.4	
Sullivan	4	3 589 152	43 816 578	73.4	Lincoln	34	96 489	57 608 675 96.5	
Hamilton	5	3 477 271	47 293 849	79.2	Cannon	35	89 111	57 697 766 96.7	
Williamson	6	1 547 819	48 841 668	81.8	Cocke	36	86 173	57 783 959 96.8	
Washington	7	1 093 234	49 934 902	83.7	Warren	37	85 731	57 869 690 97.0	
Bradley	8	963 123	50 898 025	85.3	Cumberland	38	76 787	57 946 477 97.1	
Rutherford	9	948 551	51 846 576	86.9	McNairy	39	74 701	58 021 178 97.2	
Madison	10	719 723	52 566 299	88.1	Monroe	40	74 398	58 095 576 97.3	
Blount	11	507 351	53 073 650	88.9	Henderson	41	73 575	58 169 151 97.5	
Sumner	12	469 060	53 542 710	89.7	Loudon	42	71 994	58 241 145 97.6	
Hamblen	13	398 993	53 941 703	90.4	Giles	43	71 452	58 312 597 97.7	
Putnam	14	391 924	54 333 627	91.0	Claiborne	44	65 759	58 378 356 97.8	
Lauderdale	15	322 831	54 656 458	91.6	Sevier	45	64 445	58 442 801 97.9	
Wilson	16	302 168	54 958 626	92.1	Franklin	46	62 807	58 505 608 98.0	
Dyer	17	282 664	55 241 290	92.6	Carroll	47	57 565	58 563 173 98.1	
Obion	18	239 664	55 480 954	93.0	White	48	56 734	58 619 907 98.2	
Maury	19	209 084	55 690 038	93.3	Smith	49	52 082	58 671 989 98.3	
Montgomery	20	181 571	55 871 609	93.6	Jefferson	50	49 508	58 721 497 98.4	
Robertson	21	172 584	56 044 193	93.9	Haywood	51	49 186	58 770 683 98.5	
Greene	22	165 489	56 209 682	94.2	Campbell	52	45 776	58 816 459 98.5	
Henry	23	154 205	56 363 887	94.4	Hardin	53	45 465	58 861 924 98.6	
Weakley	24	136 883	56 500 770	94.7	Benton	54	44 968	58 906 892 98.7	
Gibson	25	120 200	56 620 970	94.9	Chester	55	40 476	58 947 368 98.8	
Lawrence	26	119 694	56 740 664	95.1	Marion	56	38 443	58 985 811 98.8	
Anderson	27	119 683	56 860 347	95.3	Crockett	57	38 410	59 024 221 98.9	
Dickson	28	117 195	56 977 542	95.5	Fayette	58	37 586	59 061 807 99.0	
Coffee	29	116 087	57 093 629	95.7	Scott	59	36 768	59 098 575 99.0	
McMinn	30	111 619	57 205 248	95.9	Trousdale	60	32 868	59 131 443 99.1	

See footnotes at end of table.

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 10. Counties Ranked by Volume of Sales: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Cumulative		
			Sales (\$1,000)	Percent of State total			Sales (\$1,000)	Percent of State total	
Tennessee—Con.									
Polk	61	30 974	59 162 417	99.1	Lake	76	11 861	59 423 951	99.6
Hardeman	62	28 757	59 191 174	99.2	Decatur	77	11 148	59 435 099	99.6
Lewis	63	25 714	59 216 888	99.2	Fentress	78	9 061	59 444 160	99.6
Morgan	64	21 918	59 238 806	99.3	Union	79	8 928	59 453 088	99.6
Humphreys	65	19 327	59 258 133	99.3	Johnson	80	8 260	59 461 348	99.6
Rhea	66	18 201	59 276 334	99.3	Grundy	81	6 041	59 467 389	99.6
Grainger	67	17 953	59 294 287	99.4	Bledsoe	82	4 913	59 472 302	99.6
Cheatham	68	17 263	59 311 550	99.4	Hancock	83	4 625	59 476 927	99.7
Sequatchie	69	16 430	59 327 980	99.4	Clay	84	4 521	59 481 448	99.7
Overton	70	16 160	59 344 140	99.4	Houston	85	4 256	59 485 704	99.7
Wayne	71	15 399	59 359 539	99.5	Moore	86	1 700	59 487 404	99.7
Hickman	72	14 666	59 374 205	99.5	Pickett	87	1 393	59 488 797	99.7
DeKalb	73	13 784	59 387 989	99.5	Van Buren	(X)	—	59 488 797	99.7
Perry	74	12 095	59 400 084	99.5	Stewart	(X)	—	59 488 797	99.7
Macon	75	12 006	59 412 090	99.5	Carter	(X)	(D)	(X)	(X)
					Unicoi	(X)	(D)	(X)	(X)

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Appendix A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration. All wholesale firms that had at least one quarter of payroll in 1992 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1992 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 Census, all multiestablishment firms were asked to notify the Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business. Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1987 AND 1992 CENSUSES

The 1987 and 1992 censuses were conducted under similar conditions and procedures except for the following:

Classifications. In both 1992 and 1987, classifications are based on the *1987 Standard Industrial Classification (SIC) Manual*.¹ As a result of a later clarification in 1992, the sale of industrial controls has been classified in electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063) as it was in 1982 and all previous censuses. In 1987, the sale of industrial controls was classified in industrial machinery and equipment (SIC 5084).

Geographic areas. The boundaries of a number of areas for which data are shown in the 1992 census are not the same as in the 1987 census because of annexations; other boundary changes; and redefinitions of metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).² In addition, data for consolidated cities are included in the 1992 census.

Data for special economic urban areas (SEUA's) with 10,000 inhabitants or more in Michigan, Minnesota, New York, and Wisconsin qualified for publication in the 1992 census. This included townships in Michigan and Minnesota and towns in New York and Wisconsin. However, Minnesota did not have any townships that met the publication criteria.

EXPLANATION OF TERMS

Establishments. An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and are provided in the wholesale trade report, *Miscellaneous*

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

²Newly defined metropolitan areas (MA's) were announced by the Office of Management and Budget (OMB) effective June 30, 1993.

Subjects (WC92-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents the number in business at any time during 1992. Appendix G provides a comparison of the number of establishments active any time during the year versus the number in business at the end of the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms. A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

Sales. Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll. Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, employee contributions to

qualified pension plans, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used on Internal Revenue Service (IRS) form 941.

First quarter payroll. This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1992.

Paid employees for pay period including March 12. Paid employees consist of the full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1992 and 1991 inventories. Inventories consist of stocks of merchandise for sale at the end of 1992 and 1991. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1992 and 1991 inventories LIFO composition are published in the 1992 Census of Wholesale Trade report, *Miscellaneous Subjects* (WC92-S-4).

Operating expenses. Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold; income or excise taxes; or withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments. Each company included in this census was asked to identify and separately report auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products. Sales branches and offices located at plants are included when separate records are available.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they consider themselves retail, sell to the general public, and their sales to contractors and the general public is more than half their total sales.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification than defined in the SIC manual was needed, additional kinds-of-business were identified within an SIC industry.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1992 Census of Wholesale Trade report, *Commodity Line Sales* (WC92-S-3). Descriptions of the 1992 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012). Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobile, light trucks, motorcycles, busses and recreational vehicles.
 - a. Automobiles and motorcycles.
 - b. Buses and recreational vehicles.
 - c. Light trucks and vans (14,000 lb or less).
2. Medium and heavy trucks and tractors (over 14,000 lb).
 - a. Medium trucks (14,001 to 26,000 lb).
 - b. Heavy trucks and tractors (over 26,000 lb).

Motor vehicle supplies and new parts (SIC 5013). Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors.
2. Motor vehicle supplies and new parts—jobbers.
3. Petroleum products marketing equipment.

Tires and tubes (SIC 5014). Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015). Establishments primarily engaged in the wholesale distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021). Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture;

and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Homefurnishings (SIC 5023). Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.
2. Linens, domestics, draperies, and curtains.
3. Floor coverings.
4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031). Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.
2. Lumber—with yard.
3. Plywood, millwork, and wood panels

Brick, stone, and related construction materials (SIC 5032). Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

SIC 5032 is subdivided in some tables into—

1. Brick, block, tile, clay/cement sewer pipe.
2. Sand, gravel, and stone.
3. Cement, lime, and related products.

Roofing, siding, and insulation materials (SIC 5033). Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039). Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.
2. Other construction materials.

Professional and commercial equipment and supplies (SIC 504)

Photographic equipment and supplies (SIC 5043). Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044). Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment, and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045). Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).

- a. Computers and peripheral equipment sold for resale.
- b. Computers and peripheral equipment sold for end use.
- 2. Computer software (prepackaged, off-the-shelf).

Commercial equipment, n.e.c. (SIC 5046). Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

- 1. Restaurant and hotel equipment and supplies.
- 2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047). Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

- 1. Medical and hospital equipment.
- 2. Dental equipment and supplies.

Ophthalmic Goods (SIC 5048). Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049). Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

- 1. Religious and school supplies.
- 2. Other professional equipment and supplies, n.e.c. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051). Establishments primarily engaged in marketing semifinished metal products, except precious metals. Establishments in

this industry may operate with warehouses (metals service centers) or without warehouses (metals sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

- 1. Ferrous metals service centers and offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
- 2. Nonferrous metals service centers and offices.
 - a. Nonferrous metals service centers.
 - b. Nonferrous metals sales offices.

Coal and other minerals and ores (SIC 5052). Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032. Establishments primarily engaged in the wholesale distribution of crude petroleum are classified in Industry Group 517.

SIC 5052 is subdivided in some tables into—

- 1. Coal.
- 2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063). Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064). Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household

electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household gas and electric laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065). Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, CD-players, and other household sound or video equipment are classified in Industry 5064.

SIC 5065 is subdivided in some tables into—

1. Communications equipment.
2. Other electronic parts and equipment.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072). Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074). Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075). Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078). Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082). Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power

shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083). Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm, lawn, or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084). Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery and equipment.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery and equipment.
4. Materials handling equipment.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery and equipment. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette machinery, and similar special industry machinery.

Industrial supplies (SIC 5085). Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission equipment.
3. Hydraulic and pneumatic (fluid-power) parts, accessories, and supplies.
4. Welding supplies.
5. Industrial containers and supplies.
6. Industrial valves and fittings, except fluid-power.

7. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087). Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and dry-cleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088). Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and recreational goods and supplies (SIC 5091). Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092). Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials (SIC 5093). Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling automobiles for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
 - a. Iron and steel scrap processors (using power processing equipment).
 - b. Iron and steel scrap dealers (not using power processing equipment).
2. Nonferrous recyclable materials.

Jewelry, watches, precious stones, and precious metals (SIC 5094). Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

SIC 5094 is subdivided in some tables into—

1. Jewelry, watches, diamonds, precious stones, and silverware.
2. Precious metals (excluding ores).

Durable goods, n.e.c. (SIC 5099). Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. General merchandise—durable.
4. Compact disks, prerecorded audio tapes, and phonograph records.
5. Fire extinguishers and fire safety equipment.
6. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and paper products (SIC 511)

Printing and writing paper (SIC 5111). Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112). Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113). Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drug proprietaries, and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122). Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are wholesalers who reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries. These are wholesale establishments engaged in selling limited lines among the above products.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131). Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.), and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods.
 - a. Piece goods—jobbers.

b. Piece goods—converters.

2. Notions and other dry goods.

Men's and boys' clothing and furnishings (SIC 5136). Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sports-wear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137). Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139). Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general-line (SIC 5141). Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary.
2. Retail cooperative.
3. Other general-line.

Packaged frozen foods (SIC 5142). Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, except dried or canned (SIC 5143). Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

SIC 5143 is subdivided in some tables into—

1. Raw milk.
2. Dairy products, except raw milk.

Poultry and poultry products (SIC 5144). Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

SIC 5144 is subdivided in some tables into—

1. Live poultry.
2. Poultry and poultry products, except live.

Confectionery (SIC 5145). Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146). Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147). Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

SIC 5147 is subdivided in some tables into—

1. Meats and meat products, except boxed beef.
2. Packaging boxed beef.

Fresh fruits and vegetables (SIC 5148). Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149). Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily

engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153). Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice), dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154). Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159). Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162). Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169). Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified,

such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

This industry group includes establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products. Included are establishments primarily engaged in the distribution of liquefied petroleum gas. Establishments primarily engaged in the transmission and/or distribution of natural gas are classified in Utilities, Industry Group 492.

Petroleum bulk stations and terminals (SIC 5171). Establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products from bulk liquid storage facilities. These establishments have a bulk liquid storage capacity of 10,000 gallons or more.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172). Establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products. These establishments do not have a bulk liquid storage capacity of 10,000 gallons or more. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale.

Beer, wine, and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181). Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182). Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled alcoholic beverages—licensed.
2. Wine and distilled alcoholic beverages—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191). Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192). Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193). Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194). Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198). Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199). Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise—nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers. Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers. Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers. Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters. Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators. Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators. Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators. Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices. Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and offices located at plants and administrative offices are included when separate records are available.

Manufacturers' sales branches. A branch with a stock of merchandise for sale. Included are refiner—marketers owned and operated by petroleum refining companies primarily for marketing their products.

Manufacturers' sales offices. An office without a stock of merchandise for sale.

Agents, brokers, and commission merchants. Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies. Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Brokers (representing buyers or sellers). Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants. Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents. Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents. Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents. Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.



TIPS [UPF] BATCH_146 [ACEN,C_ARLEDGE] 10/25/94 12:24 PM MACHINE: EPCV22 DATA:VOL1_TIPS_APXB_01.TIPS;1 * 10/12/94 09:48:00 TAPE: NOreel FRAME: 3
TSF:TIPS92-09482232.DAT;1 10/12/94 09:48:35 UTF:TIPS93-09482232.DAT;1 10/12/94 09:48:36 META:VOL1_TIPS96_APXB_01.DAT;6 10/12/94 09:49:15

Appendix C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Services Division, Bureau of the Census, Washington, DC 20233]

SIC code	Title	Standard form CB-	Short form CB-	SIC code	Title	Standard form CB-	Short form CB-
	DURABLE GOODS				DURABLE GOODS—Con.		
501	Motor vehicles and motor vehicle parts and supplies:			509	Miscellaneous durable goods:		
5012	Automobiles and other motor vehicles -----	5012	5003	5091	Sporting and recreational goods and supplies -----	5091	5003
5013	Motor vehicle supplies and new parts -----	5013	5003	5092	Toys and hobby goods and supplies -----	5091	5003
5014	Tires and tubes -----	5013	5003	5093	Scrap and waste materials -----	5093	5003
5015	Motor vehicle parts, used -----	5013	5003	5094	Jewelry, watches, precious stones, and precious metals -----	5094	5003
				5099	Durable goods, n.e.c. -----	5099	5003
					NONDURABLE GOODS		
502	Furniture and homefurnishings:			511	Paper and paper products:		
5021	Furniture-----	5020	5001	5111	Printing and writing paper -----	5110	5102
5023	Homefurnishings-----	5020	5001	5112	Stationery and office supplies -----	5110	5102
				5113	Industrial and personal service paper -----	5110	5102
503	Lumber and other construction materials:			512	Drugs, drug proprietaries, and druggists' sundries:		
5031	Lumber, plywood, millwork, and wood panels -----	5030	5001	5122	Drugs, drug proprietaries, and druggists' sundries -----	5122	5102
5032	Brick, stone, and related construction materials -----	5030	5001	513	Apparel, piece goods, and notions:		
5033	Roofing, siding, and insulation materials -----	5030	5001	5131	Piece goods, notions, and other dry goods -----	5131	5102
5039	Construction materials, n.e.c. -----	5030	5001	5136	Men's and boys' clothing and furnishings -----	5136	5102
				5137	Women's, children's, and infants' clothing and accessories -----	5136	5102
				5139	Footwear -----	5136	5102
504	Professional and commercial equipment and supplies:			514	Groceries and related products:		
5043	Photographic equipment and supplies -----	5043	5003	5141	Groceries, general line -----	5141	5101
5044	Office equipment -----	5045	5002	5142	Packaged frozen foods -----	5142	5101
5045	Computers and computer peripheral equipment and software -----	5045	5002	5143	Dairy products, except dried or canned -----	5143	5101
5046	Commercial equipment, n.e.c. -----	5043	5002	5144	Poultry and poultry products -----	5144	5101
5047	Medical, dental, and hospital equipment and supplies -----	5047	5002	5145	Confectionery -----	5145	5101
5048	Ophthalmic goods -----	5047	5002	5146	Fish and seafoods -----	5146	5101
5049	Professional equipment and supplies, n.e.c. -----	5047	5002	5147	Meats and meat products -----	5147	5101
				5148	Fresh fruits and vegetables -----	5148	5101
				5149	Groceries and related products, n.e.c. -----	5141	5101
505	Metals and minerals, except petroleum:			515	Farm-product raw materials:		
5051	Metals service centers and offices -----	5051	5003	5153	Grain and field beans -----	5150	5103
5052	Coal and other minerals and ores -----	5052	5003	5154	Livestock -----	5150	5103
				5159	Farm-product raw materials, n.e.c. -----	5150	5103
506	Electrical goods:			516	Chemicals and allied products:		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	5060	5001	5162	Plastics materials and basic forms and shapes -----	5160	5102
5064	Electrical appliances, television and radio sets -----	5060	5001	5169	Chemicals and allied products, n.e.c. -----	5160	5102
5065	Electronic parts and equipment, n.e.c. -----	5060	5001	517	Petroleum and petroleum products:		
				5171	Petroleum bulk stations and terminals -----	5170	1NA
507	Hardware, and plumbing and heating equipment and supplies:			5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	5170	1NA
5072	Hardware -----	5070	5001	518	Beer, wine, and distilled alcoholic beverages:		
5074	Plumbing and heating equipment and supplies (hydronics) -----	5070	5001	5181	Beer and ale -----	5180	5103
5075	Warm air heating and air-conditioning equipment and supplies -----	5070	5001	5182	Wine and distilled alcoholic beverages -----	5180	5103
5078	Refrigeration equipment and supplies -----	5070	5001	519	Miscellaneous nondurable goods:		
				5191	Farm supplies -----	5191	5102
508	Machinery, equipment, and supplies:			5192	Books, periodicals, and newspapers -----	5192	5102
5082	Construction and mining (except petroleum) machinery and equipment -----	5082	5002	5193	Flowers, nursery stock, and florists' supplies -----	5192	5102
5083	Farm and garden machinery and equipment -----	5083	5002	5194	Tobacco and tobacco products -----	5194	5102
5084	Industrial machinery and equipment -----	5084	5002	5198	Paints, varnishes, and supplies -----	5198	5102
5085	Industrial supplies -----	5085	5002	5199	Nondurable goods, n.e.c. -----	5199	5102
5087	Service establishment equipment and supplies -----	5087	5002				
5088	Transportation equipment and supplies, except motor vehicles --	5088	5002				

¹Petroleum wholesalers were all sent from CB-5170.

Appendix D. Metropolitan Areas

(Titles and definitions shown for MSA's, CMSA's, and PMSA's are those established by the Office of Management and Budget, as of June 30, 1993)

TENNESSEE

Chattanooga, TN-GA MSA

Catoosa County, GA
Dade County, GA
Walker County, GA
Hamilton County, TN
Marion County, TN

Clarksville-Hopkinsville, TN-KY MSA

Christian County, KY
Montgomery County, TN

Jackson, TN MSA

Madison County, TN

Johnson City-Kingsport-Bristol, TN-VA MSA

Carter County, TN
Hawkins County, TN
Sullivan County, TN
Unicoi County, TN
Washington County, TN
Scott County, VA
Washington County, VA
Bristol city, VA

Knoxville, TN MSA

Anderson County, TN
Blount County, TN
Knox County, TN
Loudon County, TN
Sevier County, TN
Union County, TN

Memphis, TN-AR-MS MSA

Crittenden County, AR
DeSoto County, MS
Fayette County, TN
Shelby County, TN
Tipton County, TN

Nashville, TN MSA

Cheatham County, TN
Davidson County, TN
Dickson County, TN
Robertson County, TN
Rutherford County, TN
Sumner County, TN
Williamson County, TN
Wilson County, TN

Appendix E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1992

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A.]

SIC code	Kind of business	Percent of sales‡ —		SIC code	Kind of business	Percent of sales‡ —	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
	Wholesale trade -----	2.6	2.2		Wholesale trade —Con.		
50	Durable goods -----	3.2	2.6	50	Durable goods —Con.		
501	Motor vehicles and motor vehicle parts and supplies -----	1.3	.9	509	Miscellaneous durable goods -----	9.8	6.5
5012	Automobiles and other motor vehicles -----	1.0	.3	5091	Sporting and recreational goods and supplies -----	14.7	8.9
5013	Motor vehicle supplies and new parts -----	1.5	1.4	5092	Toys and hobby goods and supplies -----	2.9	8.7
5014	Tires and tubes -----	1.8	3.2	5094	Scrap and waste materials -----	14.0	1.5
5015	Motor vehicle parts, used -----	11.8	3.3	5099	Jewelry, watches, precious stones, and precious metals -----	7.6	13.7
				51	Durable goods, n.e.c. -----	6.0	7.4
502	Furniture and homefurnishings -----	6.8	4.1		Nondurable goods -----	2.2	1.7
5021	Furniture -----	9.5	2.7		Paper and paper products -----	3.5	1.8
5023	Homefurnishings -----	3.5	5.6		Printing and writing paper -----	2.3	.1
503	Lumber and other construction materials -----	7.1	2.1		Stationery and office supplies -----	3.3	1.4
5031	Lumber, plywood, millwork, and wood panels -----	8.2	1.8		Industrial and personal service paper -----	4.1	3.1
5032	Brick, stone, and related construction materials -----	6.0	—		Drugs, drug proprietaries, and druggists' sundries -----	.6	.9
5033	Roofing, siding, and insulation materials -----	2.1	.8		Drugs, drug proprietaries, and druggists' sundries -----	.6	.9
5039	Construction materials, n.e.c. -----	9.4	8.9		Apparel, piece goods, and notions -----	3.5	2.1
504	Professional and commercial equipment and supplies -----	3.4	5.1		Piece goods, notions, and other dry goods -----	2.9	5.4
5043	Photographic equipment and supplies -----	1.2	.1		Men's, children's, and infants' clothing and accessories -----	8.8	4.8
5044	Office equipment -----	3.6	4.0		Footwear -----	10.5	1.9
5045	Computers and computer peripheral equipment and software -----	3.4	7.8		Groceries and related products -----	1.5	1.5
5046	Commercial equipment, n.e.c. -----	8.9	2.1		Groceries, general line -----	.4	.6
5047	Medical, dental, and hospital equipment and supplies -----	2.7	3.8		Packaged frozen foods -----	1.6	.2
5048	Ophthalmic goods -----	2.2	4.7		Dairy products, except dried or canned -----	3.1	2.7
5049	Professional equipment and supplies, n.e.c. -----	.8	8.0		Poultry and poultry products -----	9.9	.8
505	Metals and minerals, except petroleum -----	1.1	1.9		Confectionery -----	2.7	1.1
5051	Metals service centers and offices -----	1.2	2.6		Fish and seafoods -----	43.3	3.1
5052	Coal and other minerals and ores -----	1.0	.2		Meats and meat products -----	.9	1.6
					Fresh fruits and vegetables -----	2.4	.8
506	Electrical goods -----	2.2	2.3		Groceries and related products, n.e.c. -----	1.1	3.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	2.8	4.5		Farm-product raw materials -----	2.5	1.5
5064	Electrical appliances, television and radio sets -----	1.3	.4		Grain and field beans -----	2.6	.9
5065	Electronic parts and equipment, n.e.c. -----	2.5	1.6		Livestock -----	7.0	4.5
507	Hardware, and plumbing and heating equipment and supplies-----	4.1	4.0		Farm-product raw materials, n.e.c. -----	1.3	1.0
5072	Hardware -----	2.1	3.9		Chemicals and allied products -----	.5	1.3
5074	Plumbing and heating equipment and supplies (hydronics) -----	5.4	5.0		Plastics materials and basic forms and shapes -----	5.9	8.4
5075	Warm air heating and air-conditioning equipment and supplies -----	4.5	3.5		Chemicals and allied products, n.e.c. -----	.2	1.0
5078	Refrigeration equipment and supplies -----	15.3	—		Petroleum and petroleum products -----	2.7	2.8
					Petroleum bulk stations and terminals -----	2.3	2.8
508	Machinery, equipment, and supplies -----	4.5	4.0		Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	5.1	2.6
5082	Construction and mining (except petroleum) machinery and equipment -----	1.6	5.6		Beer, wine, and distilled alcoholic beverages -----	6.2	.1
5083	Farm and garden machinery and equipment -----	7.0	2.3		Beer and ale -----	6.6	—
5084	Industrial machinery and equipment -----	4.3	4.9		Wine and distilled alcoholic beverages -----	5.7	.4
5085	Industrial supplies -----	4.7	3.2		Miscellaneous nondurable goods -----	4.3	2.7
5087	Service establishment equipment and supplies -----	6.1	5.6		Farm supplies -----	7.1	3.2
5088	Transportation equipment and supplies, except motor vehicles -----	2.3	3.3		Books, periodicals, and newspapers -----	2.0	2.4
					Flowers, nursery stock, and florists' supplies -----	16.4	6.0
					Tobacco and tobacco products -----	.2	.4
					Paints, varnishes, and supplies -----	.3	1.4
					Nondurable goods, n.e.c. -----	8.0	6.1

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix F. Geographic Notes

TENNESSEE

Belle Meade. See "Nashville-Davidson consolidated city."

Farragut is in Knox and Loudon Counties; it annexed into Loudon County in February 1986, but this change was not submitted to the Bureau of the Census until March 1988.

Forest Hills. See "Nashville-Davidson consolidated city."

Goodlettsville is in Davidson and Sumner Counties; see "Nashville-Davidson consolidated city."

Harriman is in Morgan and Roane Counties; it annexed into Morgan County in December 1981, but this change was not submitted to the Bureau of the Census until May 1989.

Humboldt is in Gibson and Madison Counties; it annexed into Madison County in February 1989.

Johnson City is in Carter, Sullivan, and Washington Counties; it annexed into Sullivan County in July 1987.

Kingsport is in Hawkins and Sullivan Counties.

Lynchburg, Moore County was created when Lynchburg and Moore County dissolved their respective governments and consolidated as "The Metropolitan Government of Lynchburg, Moore County, Tennessee" in January 1988.

McKenzie is in Carroll, Henry, and Weakley Counties.

Millersville is in Robertson and Sumner Counties; it annexed into Robertson County in September 1986, but this change was not submitted to the Bureau of the Census until December 1991.

Nashville-Davidson (balance). See "Nashville-Davidson consolidated city."

Nashville-Davidson consolidated city (the "Metropolitan Government of Nashville and Davidson County") is coextensive with Davidson County. It includes the incorporated places of Belle Meade, Forest Hills, Goodlettsville (partially in Sumner County), and Oak Hill, which are tabulated separately. The other three incorporated places—Berry Hill, Lakewood, and Ridgetop (partially in Robertson County)—are not populous enough for separate tabulation and, therefore, are included in the "Nashville-Davidson (balance)," which is a place equivalent.

Oak Hill. See "Nashville-Davidson consolidated city."

Oak Ridge is in Anderson and Roane Counties.

Oliver Springs is in Anderson, Morgan, and Roane Counties.

Sweetwater is in McMinn and Monroe Counties; it annexed into McMinn County in September 1983, but this change was not submitted to the Bureau of the Census until March 1988.

Tullahoma is in Coffee and Franklin Counties.

White House is in Robertson and Sumner Counties.

Appendix G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year for the State: 1992 and 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments in business —			
		Any time during year		At end of year	
		1992	1987	1992	1987
	Wholesale trade	9 341	8 782	8 738	8 334
50	Durable goods	6 238	5 781	5 829	5 500
501	Motor vehicles and automotive parts and supplies	1 111	1 062	1 029	997
5012	Automobiles and other motor vehicles	189	174	176	156
5013	Motor vehicle supplies and new parts	643	671	592	636
5014	Tires and tubes	109	100	101	93
5015	Motor vehicle parts, used	170	117	160	112
502	Furniture and homefurnishings	270	239	250	229
5021	Furniture	124	109	115	106
5023	Homefurnishings	146	130	135	123
503	Lumber and other construction materials	430	421	405	403
5031	Lumber, plywood, millwork, and wood panels	206	196	195	187
5032	Brick, stone, and related construction materials	73	70	71	67
5033	Roofing, siding, and insulation materials	76	69	70	67
5039	Construction materials, n.e.c.	75	86	69	82
504	Professional and commercial equipment and supplies	899	828	830	786
5043	Photographic equipment and supplies	30	25	27	22
5044	Office equipment	191	234	179	221
5045	Computers and computer peripheral equipment and software	266	204	248	196
5046	Commercial equipment, n.e.c.	107	118	94	113
5047	Medical, dental, and hospital equipment and supplies	228	164	211	155
5048	Ophthalmic goods	32	34	29	34
5049	Professional equipment and supplies, n.e.c.	45	49	42	45
505	Metals and minerals, except petroleum	221	207	208	197
5051	Metals service centers and offices	178	156	167	149
5052	Coal and other minerals and ores	43	51	41	48
506	Electrical goods	721	635	683	606
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	434	380	412	360
5064	Electrical appliances, television and radio sets	76	69	71	66
5065	Electronic parts and equipment, n.e.c.	211	186	200	180
507	Hardware, and plumbing and heating equipment and supplies	523	481	495	461
5072	Hardware	169	150	155	146
5074	Plumbing and heating equipment and supplies (hydronics)	164	156	154	147
5075	Warm air heating and air-conditioning equipment and supplies	158	135	154	132
5078	Refrigeration equipment and supplies	32	40	32	36
508	Machinery, equipment, and supplies	1 491	1 396	1 397	1 345
5082	Construction and mining (except petroleum) machinery and equipment	117	104	105	102
5083	Farm and garden machinery and equipment	240	261	233	245
5084	Industrial machinery and equipment	571	505	533	484
5085	Industrial supplies	368	301	345	297
5087	Service establishment equipment and supplies	141	187	130	180
5088	Transportation equipment and supplies, except motor vehicles	54	38	51	37
509	Miscellaneous durable goods	572	512	532	476
5091	Sporting and recreational goods and supplies	103	88	96	80
5092	Toys and hobby goods and supplies	39	38	37	36
5093	Scrap and waste materials	164	151	151	143
5094	Jewelry, watches, precious stones, and precious metals	80	68	74	64
5099	Durable goods, n.e.c.	186	167	174	153
51	Nondurable goods	3 103	3 001	2 909	2 834
511	Paper and paper products	366	298	344	287
5111	Printing and writing paper	49	37	48	35
5112	Stationery and office supplies	234	183	215	178
5113	Industrial and personal service paper	83	78	81	74
512	Drugs, drug proprietaries, and druggists sundries	107	111	102	100
5122	Drugs, drug proprietaries, and druggists sundries	107	111	102	100
513	Apparel, piece goods, and notions	216	180	202	163
5131	Piece goods, notions, and other dry goods	61	65	57	60
5136	Men's and boys' clothing and furnishings	60	36	56	33
5137	Women's, children's, and infants' clothing and accessories	63	44	57	39
5139	Footwear	32	35	32	31

SIC code	Kind of business	Establishments in business —			
		Any time during year		At end of year	
		1992	1987	1992	1987
51	Nondurable goods —Con.				
514	Groceries and related products	669	682	629	643
5141	Groceries, general line	78	111	74	106
5142	Packaged frozen foods	67	56	63	53
5143	Dairy products, except dried or canned	51	54	47	52
5144	Poultry and poultry products	24	22	22	21
5145	Confectionery	66	62	63	59
5146	Fish and seafoods	15	11	14	7
5147	Meats and meat products	57	74	56	66
5148	Fresh fruits and vegetables	98	94	92	90
5149	Groceries and related products, n.e.c.	213	198	198	189
515	Farm-product raw materials	230	277	208	254
5153	Grain and field beans	71	83	67	76
5154	Livestock	71	86	65	82
5159	Farm-product raw materials, n.e.c.	88	108	76	96
516	Chemicals and allied products	262	218	248	209
5162	Plastics materials and basic forms and shapes	55	39	51	37
5169	Chemicals and allied products, n.e.c.	207	179	197	172
517	Petroleum and petroleum products	338	374	323	358
5171	Petroleum bulk stations and terminals	261	277	252	268
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	77	97	71	90
518	Beer, wine, and distilled alcoholic beverages	62	69	60	66
5181	Beer and ale	39	45	37	43
5182	Wine and distilled alcoholic beverages	23	24	23	23
519	Miscellaneous nondurable goods	853	792	793	754
5191	Farm supplies	356	355	333	341
5192	Books, periodicals, and newspapers	65	51	59	48
5193	Flowers, nursery stock, and florists' supplies	97	83	88	76
5194	Tobacco and tobacco products	46	35	43	35
5198	Paints, varnishes and supplies	61	55	54	50
5199	Nondurable goods, n.e.c.	228	213	216	204

G-2 APPENDIX G

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

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Publication Program

1992 CENSUS OF WHOLESALE TRADE

Publications of the 1992 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports and compact disc-read only memory (CD-ROM).

Final Reports

Geographic area series—52 reports (WC92-A-1 to -52)

A separate paperbound report containing data for establishments with payroll is published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the State level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1992 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1987 and 1992 also are shown by kind of business.

Subject series—4 reports (WC92-S-1 to -4)

The *Establishment and Firm Size* report (WC92-S-1) presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

The *Measures of Value Produced, Capital Expenditures, Depreciable Assets, and Operating Expenses* report (WC92-S-2) presents data on measures of value produced, capital expenditures, depreciable assets, and operating expenses for firms with payroll

for the United States by major kinds of business. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc. Sales, purchases, and beginning and ending inventories data also are provided.

The *Commodity Line Sales* report (WC92-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MA's and 15 selected States will be available on electronic media only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

The *Miscellaneous Subjects* report (WC92-S-4) contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole; for petroleum bulk stations and terminals, States, and counties.

Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC92-S-3). Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, service industries, transportation, communications, utilities, financial, insurance, real estate, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas: Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.