

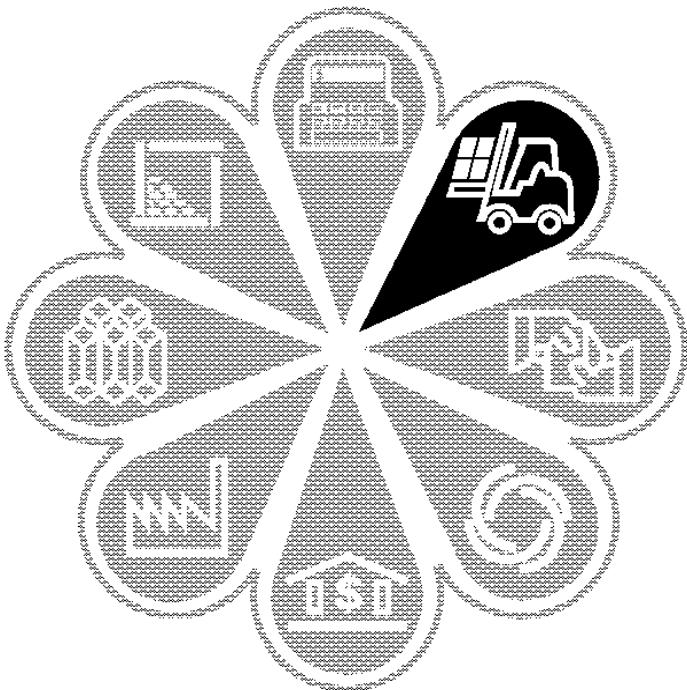
1992

Census of Wholesale Trade

WC92-A-31

GEOGRAPHIC AREA SERIES

New Jersey



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Many persons participated in the various activities of the 1992 Census of Wholesale Trade. The overall planning and review of the census operations were performed by the Economic Census Staff of the Economic Planning and Coordination Division.

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If you have any questions concerning the statistics in this report, call 301-763-5281.

1992

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GEOGRAPHIC AREA SERIES

New Jersey

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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, finance, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Census of Wholesale Trade

GENERAL

The 1992 Census of Wholesale Trade, part of the 1992 Economic Census, covered wholesale trade as defined in the *Standard Industrial Classification Manual: 1987*¹ (SIC). It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; other wholesalers; or industrial, commercial, institutional, farm, or professional users. Companies selling products to which they have title, as well as those acting as agents or brokers in buying or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to other establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operated wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales of products by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business

classification is not considered a disclosure, therefore, this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget (OMB) as of June 30, 1993. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the OMB as of June 30, 1993. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.² Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan areas (MA's).
6. Each county or county equivalent.³ Counties are the primary divisions of States, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their States. These places are treated as counties and as places.
7. Each consolidated city.³ Consolidated cities are consolidated governments which consists of separately incorporated municipalities.
8. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.²³

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

²According to 1990 Census of Population or subsequent special census.

³Those defined as of January 1, 1992.

For the economic census, boroughs and census areas in Alaska, and boroughs in New York, are not included in this category.

9. Special economic urban areas (SEUA's), which include townships in Michigan, New Jersey, and Pennsylvania and towns in New York, Wisconsin, and the six New England States with 10,000 inhabitants or more.⁴

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1992 data are expressed in 1992 dollars and 1987 data in 1987 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape,

or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Services Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 1-800-541-8345.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

| | |
|--------|-------------------------------------------------------------------------------------------------------------------|
| — | Represents zero. |
| (D) | Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals. |
| (IC) | Independent city. |
| (NA) | Not available. |
| (NC) | Not comparable. |
| (X) | Not applicable. |
| CMSA | Consolidated metropolitan statistical area. |
| MA | Metropolitan area. |
| MSA | Metropolitan statistical area. |
| n.e.c. | Not elsewhere classified. |
| PMSA | Primary metropolitan statistical area. |
| pt. | Part. |
| r | Revised. |
| SEUA | Standard economic urban area. |
| SIC | Standard Industrial Classification. |

The following symbols are used in this publication to show employment size ranges for employment data that has been withheld to avoid disclosing data for individual companies (employment size range codes are provided for the first time in the 1992 Economic Census):

| Symbol | Employment size |
|--------|-----------------|
| AA | 0—19 |
| BB | 20—99 |
| CC | 100—249 |
| EE | 250—499 |
| FF | 500—999 |
| GG | 1,000—2,499 |
| HH | 2,500—4,999 |
| II | 5,000—9,999 |
| JJ | 10,000—24,999 |
| KK | 25,000—49,999 |
| LL | 50,000—99,999 |
| MM | 100,000 or more |

⁴According to 1990 Census of Population or subsequent special census.

Users' Guide for Locating Statistics in This Report by Table Number

| Information shown in tables | Table | | | | | | | | | |
|--------------------------------------------------------------------|-------|---|---|----|----|----|----|----|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| GEOGRAPHIC AREAS | | | | | | | | | | |
| The State | X | | X | | | | | | | |
| Metropolitan Areas (MA's) in the State..... | | X | | | | | | | | |
| Area of the State not in any MA | | | | | | | | | | |
| Counties in the State | | | | X | 1X | | X | | | |
| Places in the State | | | | 2X | | | | X | 2X | X |
| DATA ITEMS³ | | | | | | | | | | |
| Establishments..... | X | | X | 4X | 4X | 4X | 4X | 4X | | |
| Sales | X | | X | 4X | 4X | 4X | 4X | 4X | X | X |
| Annual payroll | X | | X | 4X | 4X | 4X | 4X | 4X | | |
| First-quarter payroll..... | X | | | | | | | | | |
| Paid employees for pay period including March 12, 1992 | X | | X | 5X | 5X | 5X | 5X | 5X | | |
| Inventories | X | | | | | | | | | |
| Operating expenses | X | | | | | | | | | |
| Sales per establishment..... | | X | | | | | | | | |
| Sales per employee | | X | | | | | | | | |
| Annual payroll per employee..... | | X | | | | | | | | |
| Annual payroll as a percent of operating expenses..... | | X | | | | | | | | |
| Employees per establishment..... | | X | | | | | | | | |
| Operating expenses as a percent of sales | | X | | | | | | | | |
| End-of-year inventories as a percent of sales.... | | X | | | | | | | | |
| 1987 to 1992 comparative statistics (sales, payroll, etc.)..... | | | X | | | | | | | |
| Counties ranked by volume of sales | | | | | | | | | | |
| Places ranked by volume of sales..... | | | | | | | | | 2X | X |

¹Includes areas with 200 wholesale establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1990 Census of Population.

³See Explanation of Terms, appendix A.

⁴Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

⁵Presented for total and merchant wholesalers only.

Users' Guide for Locating Statistics in the 1992 Census of Wholesale Trade Reports

| Report and geographic area | Information shown in reports by kind of business or industry category | | | | | | | | | | |
|-----------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------|----------------------|--------------------------|-------------------------------|-----------------------------------------|----------------------------------------------|-----------------------------------------------------------|---------------------------------------|-------------------------------------------------------|--------------------|
| | Number of establish- ments | Sales (\$1,000) | Payroll (\$1,000) | Number of em- ployees | Inven- tories (\$1,000) | Oper- ating expenses (\$1,000) | Com- modity line sales (\$1,000) | Sales size and employ- ment size ¹ | Legal form of organiza- tion | Petro- leum bulk sta- tions and terminals | Selected topics |
| GEOGRAPHIC AREA SERIES | | | | | | | | | | | |
| United States | X | X | X | X | X | X | | | | | |
| State..... | X | X | X | X | X | X | | | | | |
| MA | X | X | X | X | | | | | | | |
| County..... | X | X | X | X | | | | | | | |
| Place | X | X | X | X | | | | | | | |
| ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION) | | | | | | | | | | | |
| United States | X | X | ² X | ² X | ² X | ² X | | X | X | | |
| MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES | | | | | | | | | | | |
| United States ² | | X | X | | X | X | | | X | | ³ X |
| COMMODITY LINE SALES | | | | | | | | | | | |
| United States | X | X | | | | | | X | | | |
| State ⁴ | X | X | | | | | | X | | | |
| MA ⁴ | X | X | | | | | | X | | | |
| MISCELLANEOUS SUBJECTS | | | | | | | | | | | |
| United States | X | X | X | X | X | X | | | X | | ⁵ X |
| State..... | | | | | X | X | | | X | | |
| County | | | | | X | X | | | X | | |

¹Establishments and firms.²Merchant wholesalers only.³Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.⁴Available on CD ROM only.⁵Class of customer; employment by principal activity; detailed type of operation; inventory detail; commissions of agents and brokers; and gross margins, gross profits, and their components of merchant wholesalers.

Contents

New Jersey

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| | |
|---------------------------|-------------------|
| Publication Program | Inside back cover |
|---------------------------|-------------------|

-- Not applicable for this report.

Summary of Findings

New Jersey had 18,444 wholesale establishments in 1992 with \$176.0 billion in sales. This represents a 4.5 percent increase in wholesale establishments and a 21.7 percent increase in sales over 1987 according to the 1992 Census of Wholesale Trade conducted by the Bureau of the Census, U.S. Department of Commerce.

Merchant wholesalers accounted for 83.2 percent or 15,337 of the total establishments and 55.1 percent or \$97.0 billion of the total sales in 1992 compared with 82.7 percent of the establishments and 56.0 percent of the sales in 1987. Manufacturers' sales branches and offices with 1,232 establishments and \$62.9 billion in sales and agents, brokers, and commission merchants with 1,875 establishments and \$16.1 billion in sales made up the rest of the wholesale trade total in 1992.

Automobiles and other motor vehicles wholesalers were the largest group of wholesalers by kind of business in terms of sales with \$19.7 billion followed by drugs, drug proprietaries, and druggists' sundries wholesalers with \$16.4 billion and groceries and related products, n.e.c., wholesalers with \$9.5 billion. Out of 69 kind of business groups, these three accounted for 25.9 percent of the total sales in the State.

Annual payroll for all wholesalers in the State was up from \$7.5 billion in 1987 to \$9.6 billion in 1992. Merchant wholesalers had annual payroll of \$6.9 billion in 1992 while manufacturers' sales branches and offices recorded \$2.3 billion and agents, brokers, and commission merchants had \$403.0 million.

Employment by all wholesalers in New Jersey as of mid-March 1992 was 262,705, a decrease of 3.1 percent since 1987. Merchant wholesalers with 196,979 employees accounted for 75.0 percent of the total wholesale employment in 1992 compared with 78.0 percent in 1987.

Inventories of \$13.2 billion were held at wholesale establishments in the State at the end of 1992. Merchant wholesalers held 79.5 percent of these inventories while manufacturers' sales branches and sales offices held 20.2 percent and agent, brokers, and commission merchants held .3 percent. Inventories of all wholesalers increased during 1992 by 4.9 percent while those of merchant wholesalers increased 4.0 percent.

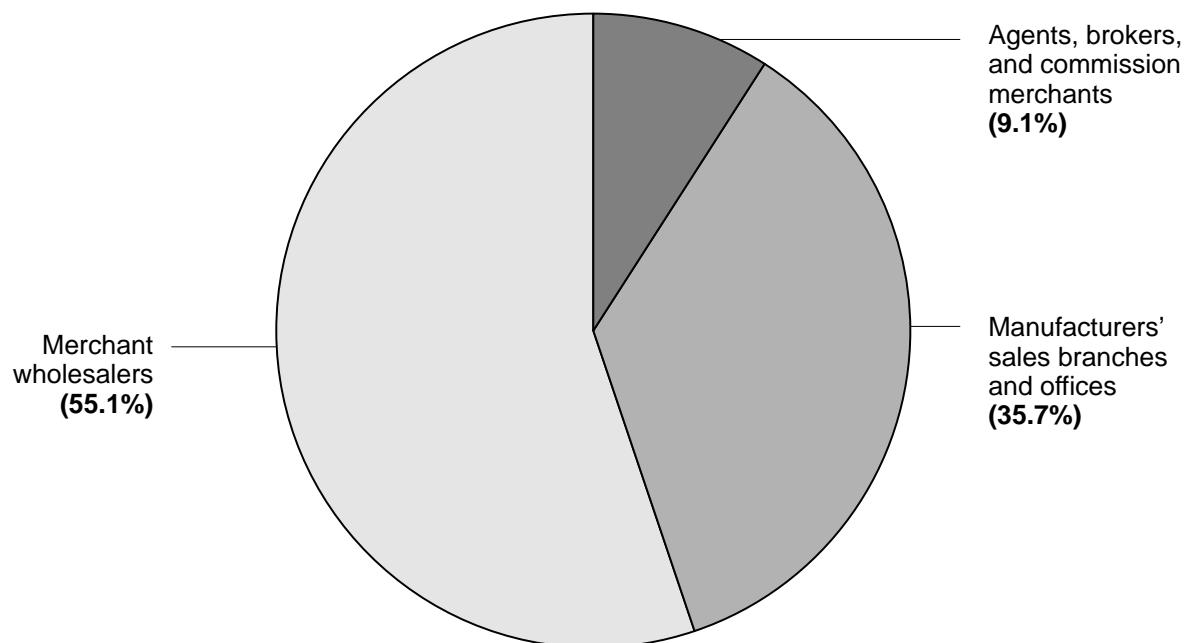
Payroll per employee in the State averaged \$36.7 thousand for all wholesalers in 1992, an increase of 31.9 percent since 1987. Merchant wholesalers averaged \$35.3 thousand per employee while manufacturers' sales branches and offices was \$41.3 thousand and agents, brokers, and commission merchants were \$38.4 thousand in 1992.

Annual payroll as a percent of operating expenses for all wholesalers increased from 43.5 percent in 1987 to 44.9 percent in 1992. The ratio for merchant wholesalers was 45.1 percent; for manufacturers' sales branches and offices it was 43.2 percent; and for agents, brokers and commission merchants it was 50.8 percent.

Figure 1. Percent of Wholesale Sales by Type of Operation: 1992 and 1987

(Percents may not add to 100 because of rounding. For meaning of abbreviations and symbols, see introductory text)

1992



1987

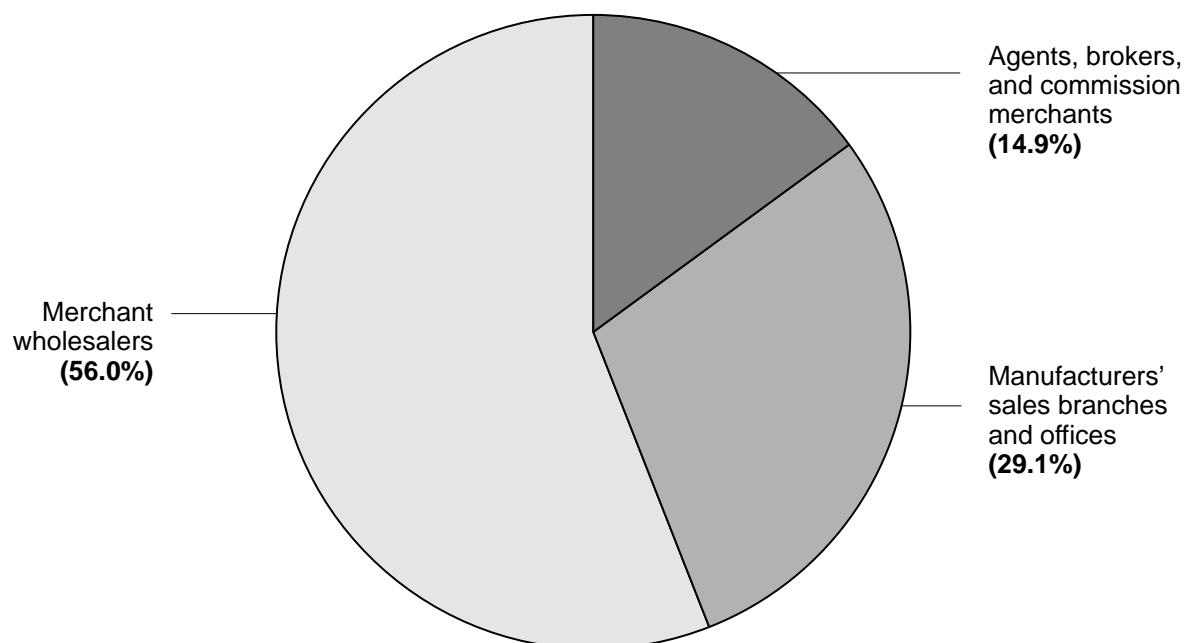


Figure 2. Wholesale Sales by Industry Group: 1992 and 1987

(Millions of dollars. For meaning of abbreviations and symbols, see introductory text)

1992
1987

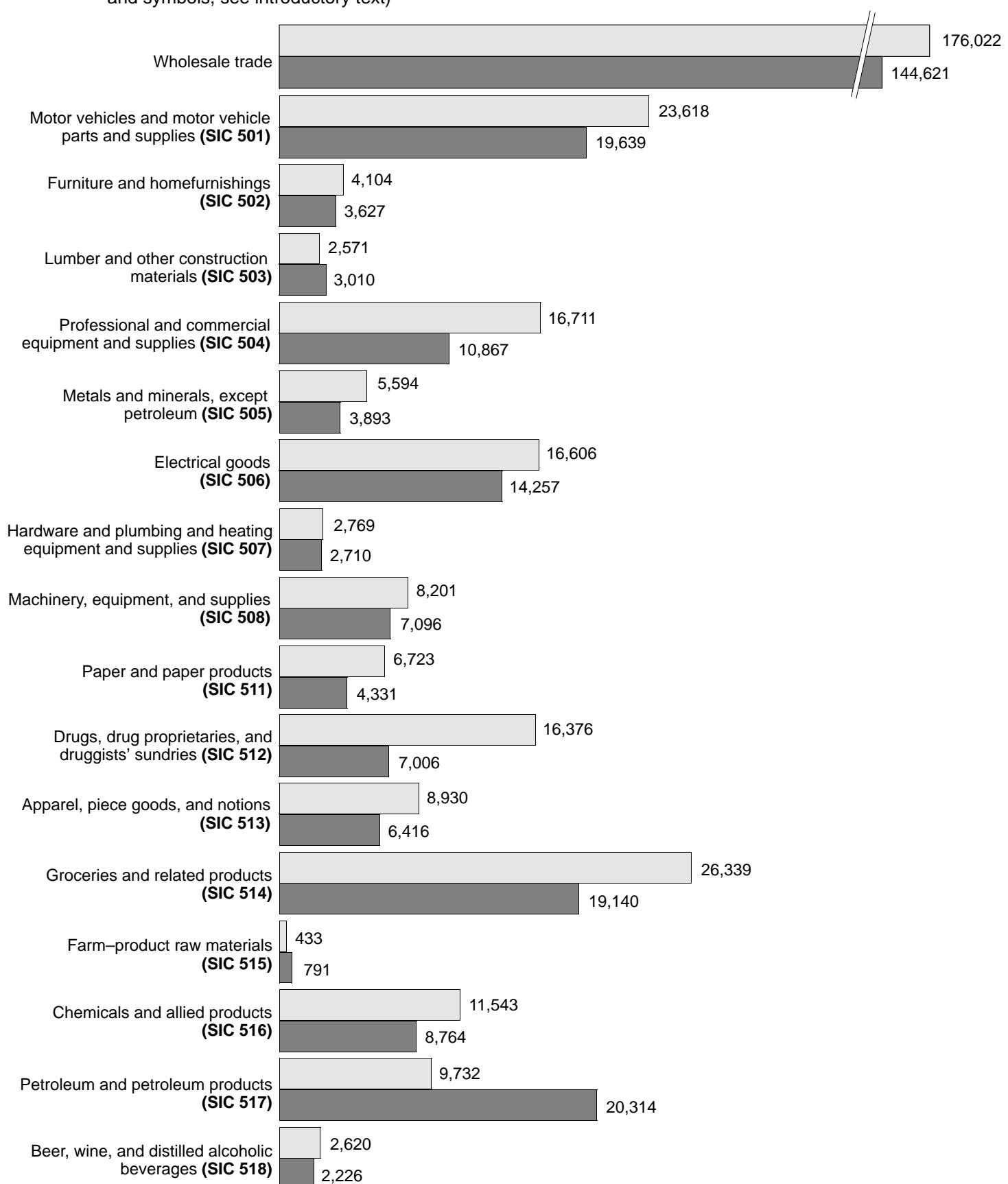


Figure 3. Wholesale Employment by Industry Group: 1992 and 1987
 (Number. For meaning of abbreviations and symbols, see introductory text)

1992
 1987

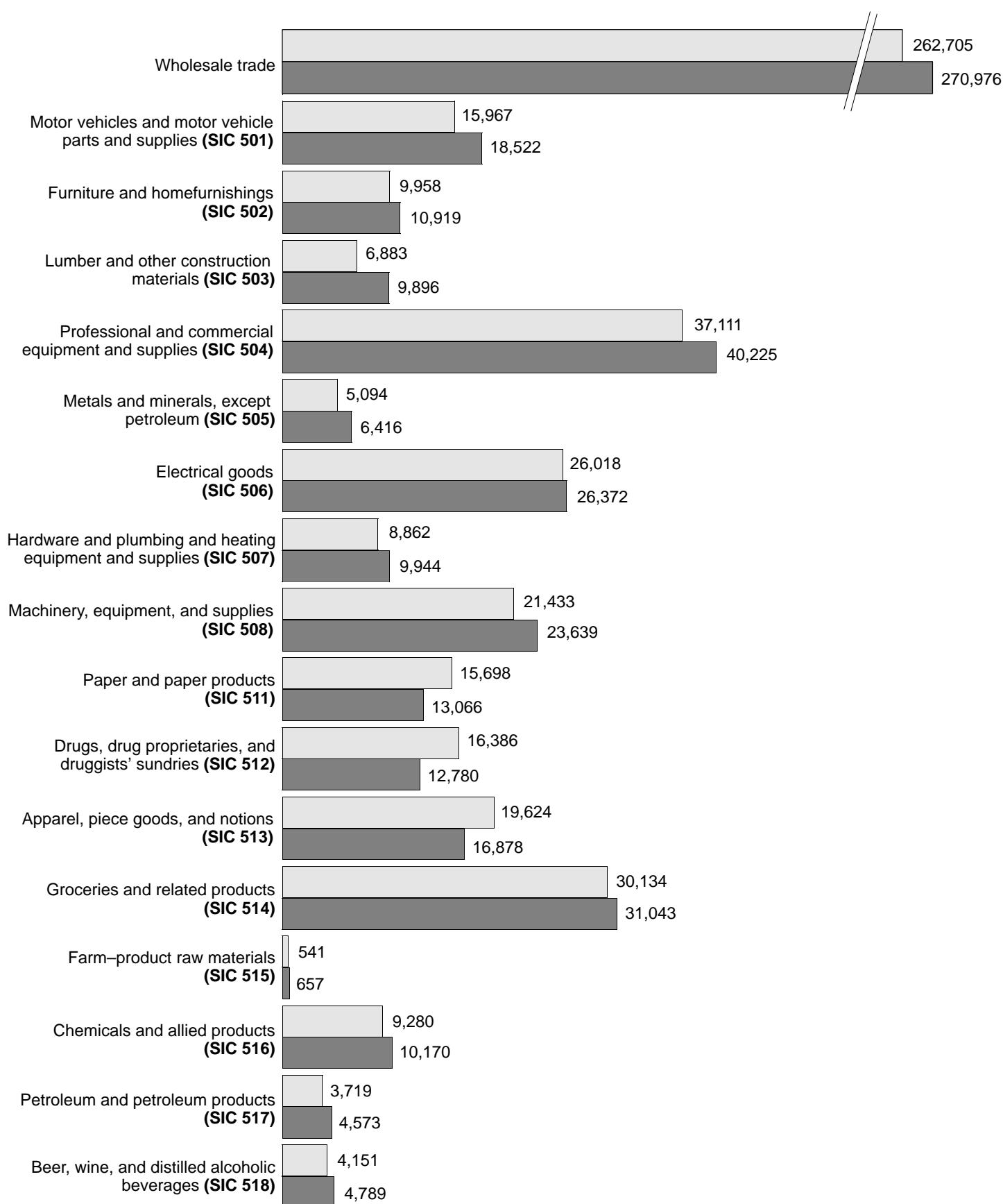




Table 1. Summary Statistics for the State: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1991 inventories (\$1,000) | End-of-1992 inventories (\$1,000) |
|-----------------------------------------------|--------------------------------------------------------------------------------|-------------------------|--------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| | Wholesale trade ----- | 18 444 | 176 021 592 | 9 628 768 | 2 285 706 | 262 705 | 21 468 247 | 12 544 498 | 13 165 289 |
| TYPES OF OPERATION | | | | | | | | | |
| | Merchant wholesalers ----- | 15 337 | 97 008 174 | 6 944 680 | 1 614 652 | 196 979 | 15 392 639 | 10 069 547 | 10 468 789 |
| | Wholesale distributors and jobbers ----- | 13 356 | 60 201 720 | 5 194 333 | 1 206 442 | 154 370 | 10 911 187 | 5 936 267 | 6 187 927 |
| | Importers ----- | 1 467 | 32 281 146 | 1 571 518 | 369 071 | 37 821 | 4 045 581 | 3 852 638 | 3 959 796 |
| | Exporters ----- | 460 | 4 211 122 | 154 129 | 34 966 | 4 152 | 388 997 | 276 840 | 317 101 |
| | Terminal grain elevators ----- | 3 | 7 406 | 288 | 64 | 16 | 866 | 689 | 902 |
| | Country grain elevators ----- | | | | | | | | |
| | Assemblers of farm products, except country grain elevators ----- | 51 | 306 780 | 24 412 | 4 109 | 620 | 46 008 | 3 113 | 3 063 |
| | Manufacturers' sales branches and sales offices ----- | 1 232 | 62 907 869 | 2 281 070 | 577 971 | 55 224 | 5 281 920 | 2 443 961 | 2 662 709 |
| | Sales branches (with stock) ----- | 699 | 28 085 377 | 1 440 643 | 363 546 | 37 229 | 3 331 709 | 2 443 961 | 2 662 709 |
| | Sales offices (without stock) ----- | 533 | 34 822 492 | 840 427 | 214 425 | 17 995 | 1 950 211 | - | - |
| | Agents, brokers, and commission merchants ----- | 1 875 | 16 105 549 | 403 018 | 93 083 | 10 502 | 793 688 | 30 990 | 33 791 |
| | Auction companies ----- | 8 | (D) | (D) | (D) | FF | (D) | (D) | (D) |
| | Brokers ----- | 284 | 5 951 872 | 87 289 | 20 116 | 2 074 | 168 572 | 3 184 | 4 144 |
| | Commission merchants ----- | 317 | 1 977 737 | 64 581 | 14 136 | 1 620 | 115 172 | 2 127 | 2 423 |
| | Import agents ----- | 57 | 565 602 | 17 837 | 4 255 | 362 | 35 646 | 15 190 | 15 621 |
| | Export agents ----- | 55 | (D) | (D) | (D) | FF | (D) | (D) | (D) |
| | Manufacturers' agents ----- | 1 154 | 6 682 266 | 214 632 | 49 562 | 5 037 | 436 280 | 9 714 | 10 684 |
| TYPES OF OPERATION BY KIND OF BUSINESS | | | | | | | | | |
| | Wholesale trade ----- | 18 444 | 176 021 592 | 9 628 768 | 2 285 706 | 262 705 | 21 468 247 | 12 544 498 | 13 165 289 |
| 50 | Durable goods ----- | 11 218 | 86 021 822 | 5 475 250 | 1 304 153 | 144 394 | 11 703 386 | 7 279 338 | 7 342 960 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 1 380 | 23 618 045 | 489 737 | 116 241 | 15 967 | 1 346 639 | 1 498 114 | 1 305 157 |
| 5012 | Automobiles and other motor vehicles ----- | 265 | 19 695 564 | 191 607 | 46 641 | 5 104 | 762 522 | 1 042 041 | 812 226 |
| | Automobiles, light trucks, motorcycles, buses, and recreational vehicles ----- | 183 | 18 566 932 | 150 591 | 36 850 | 3 819 | 679 534 | 965 361 | 731 333 |
| | Automobiles and motorcycles ----- | 148 | 18 373 472 | 135 547 | 33 374 | 3 339 | 653 154 | 935 849 | 706 274 |
| | Buses and recreational vehicles ----- | 19 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| | Light trucks and vans (14,000 lb or less) ----- | 16 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| | Medium and heavy trucks and tractors (over 14,000 lb) ----- | 82 | 1 128 632 | 41 016 | 9 791 | 1 285 | 82 988 | 76 680 | 80 893 |
| | Medium trucks (14,001 lb to 26,000 lb) ----- | 30 | 847 031 | 14 003 | 3 190 | 539 | 39 782 | 36 079 | 38 504 |
| | Heavy trucks and tractors (over 26,000 lb) ----- | 52 | 281 601 | 27 013 | 6 601 | 746 | 43 206 | 40 601 | 42 389 |
| 5013 | Motor vehicle supplies and new parts ----- | 812 | 2 879 079 | 235 490 | 55 223 | 8 652 | 454 597 | 367 051 | 390 080 |
| | Motor vehicle supplies and new parts — warehouse distributors ----- | 261 | 1 050 361 | 71 278 | 16 818 | 2 495 | 148 484 | 115 019 | 121 296 |
| | Motor vehicle supplies and new parts — jobbers ----- | 540 | 1 803 292 | 161 232 | 37 752 | 6 075 | 300 219 | 248 956 | 266 370 |
| | Petroleum products marketing equipment ----- | 11 | 25 426 | 2 980 | 653 | 82 | 5 894 | 3 076 | 2 414 |
| 5014 | Tires and tubes ----- | 121 | 907 527 | 41 204 | 9 358 | 1 215 | 87 390 | 74 732 | 88 399 |
| 5015 | Motor vehicle parts, used ----- | 182 | 135 875 | 21 436 | 5 019 | 996 | 42 130 | 14 290 | 14 452 |
| 502 | Furniture and homefurnishings ----- | 703 | 4 104 074 | 344 276 | 83 464 | 9 958 | 752 518 | 462 676 | 478 016 |
| 5021 | Furniture ----- | 279 | 1 039 762 | 98 731 | 25 778 | 3 022 | 179 725 | 61 578 | 47 883 |
| | Household and lawn furniture ----- | 120 | 373 942 | 20 834 | 5 859 | 894 | 49 189 | 33 366 | 22 681 |
| | Office and business furniture ----- | 159 | 665 820 | 77 897 | 19 919 | 2 128 | 130 536 | 28 212 | 25 202 |
| 5023 | Homefurnishings ----- | 424 | 3 064 312 | 245 545 | 57 686 | 6 936 | 572 793 | 401 098 | 430 133 |
| | Household china, glassware, and crockery ----- | 73 | 1 154 629 | 95 918 | 23 000 | 2 433 | 234 300 | 179 046 | 181 201 |
| | Linens, domestics, draperies, and curtains ----- | 84 | 463 181 | 42 602 | 9 390 | 1 270 | 83 621 | 75 018 | 80 108 |
| | Floor coverings ----- | 142 | 839 415 | 61 252 | 14 344 | 1 730 | 126 821 | 66 261 | 74 078 |
| | Other homefurnishings ----- | 125 | 607 087 | 45 773 | 10 952 | 1 503 | 128 051 | 80 773 | 94 746 |
| 503 | Lumber and other construction materials ----- | 616 | 2 570 835 | 238 905 | 53 443 | 6 883 | 478 538 | 223 072 | 248 530 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 203 | 1 098 394 | 98 629 | 22 404 | 2 878 | 185 853 | 101 885 | 121 461 |
| | Lumber—without yard ----- | 22 | 98 190 | 11 143 | 2 572 | 305 | 19 590 | 16 574 | 24 146 |
| | Lumber—with yard ----- | 57 | 388 442 | 30 035 | 7 099 | 915 | 60 187 | 37 951 | 47 259 |
| | Plywood, millwork, and wood panels ----- | 124 | 611 762 | 57 451 | 12 733 | 1 658 | 106 076 | 47 360 | 50 056 |
| 5032 | Brick, stone, and related construction materials ----- | 150 | 268 218 | 33 300 | 6 996 | 981 | 69 332 | 29 708 | 31 494 |
| | Brick, block, tile, clay/cement sewer pipe ----- | 87 | 136 691 | 17 894 | 3 717 | 513 | 34 910 | 17 416 | 17 800 |
| | Sand, gravel, and stone ----- | 43 | 80 236 | 10 150 | 2 148 | 306 | 22 496 | 7 863 | 9 410 |
| | Cement, lime, and related products ----- | 20 | 51 291 | 5 256 | 1 131 | 162 | 11 926 | 4 429 | 4 284 |
| 5033 | Roofing, siding, and insulation materials ----- | 107 | 717 278 | 53 258 | 11 472 | 1 516 | 126 299 | 46 861 | 54 473 |
| 5039 | Construction materials, n.e.c. ----- | 156 | 486 945 | 53 718 | 12 571 | 1 508 | 97 054 | 44 618 | 41 102 |
| | Flat glass and other construction glass ----- | 27 | 85 752 | 16 729 | 3 702 | 525 | 27 664 | 5 614 | 7 087 |
| | Other construction materials ----- | 129 | 401 193 | 36 989 | 8 869 | 983 | 69 390 | 39 004 | 34 015 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-9

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1991 inventories (\$1,000) | End-of-1992 inventories (\$1,000) |
|-----------------------------------------------------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | | |
| Wholesale trade —Con. | | | | | | | | | |
| Durable goods —Con. | | | | | | | | | |
| 504 | Professional and commercial equipment and supplies ----- | 1 907 | 16 710 874 | 1 557 760 | 378 070 | 37 111 | 3 269 428 | 1 356 630 | 1 458 880 |
| 5043 | Photographic equipment and supplies ----- | 101 | 2 044 139 | 95 213 | 24 280 | 2 316 | 264 081 | 178 549 | 155 221 |
| 5044 | Office equipment ----- | 301 | 2 718 919 | 289 127 | 69 725 | 7 719 | 628 435 | 312 634 | 342 067 |
| 5045 | Computers and computer peripheral equipment and software ----- | 667 | 5 701 773 | 546 367 | 136 111 | 11 211 | 1 173 813 | 248 698 | 274 797 |
| | Computers and peripheral equipment (selling primarily to business customers) ----- | 611 | 5 613 420 | 534 386 | 133 400 | 10 921 | 1 151 539 | 243 945 | 269 551 |
| | Computers and peripheral equipment sold for resale ----- | 226 | 1 606 114 | 113 298 | 25 379 | 2 745 | 220 931 | 110 031 | 141 169 |
| | Computers and peripheral equipment sold for end use ----- | 385 | 4 007 306 | 421 088 | 108 021 | 8 176 | 930 608 | 133 914 | 128 382 |
| | Computer software (prepackaged, off-the-shelf) ----- | 56 | 88 353 | 11 981 | 2 711 | 290 | 22 274 | 4 753 | 5 246 |
| 5046 | Commercial equipment, n.e.c. ----- | 201 | 577 948 | 73 499 | 15 995 | 2 161 | 144 976 | 52 081 | 56 300 |
| | Restaurant and hotel equipment and supplies ----- | 116 | 419 005 | 49 092 | 10 891 | 1 471 | 101 300 | 39 610 | 41 605 |
| | Store machines and equipment ----- | 85 | 158 943 | 24 407 | 5 104 | 690 | 43 676 | 12 471 | 14 695 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 425 | 4 390 145 | 386 472 | 92 328 | 8 819 | 707 174 | 375 867 | 427 244 |
| | Medical and hospital equipment and supplies ----- | 383 | 4 266 439 | 369 480 | 88 531 | 8 370 | 670 296 | 356 980 | 407 748 |
| | Dental equipment and supplies ----- | 42 | 123 706 | 16 992 | 3 797 | 449 | 36 878 | 18 887 | 19 496 |
| 5048 | Ophthalmic goods ----- | 74 | 686 360 | 83 819 | 19 498 | 2 741 | 189 056 | 131 253 | 143 284 |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 138 | 591 590 | 83 263 | 20 133 | 2 144 | 161 893 | 57 548 | 59 967 |
| | Religious and school supplies ----- | 34 | 56 135 | 5 673 | 1 637 | 269 | 13 348 | 2 440 | 2 908 |
| | Other professional equipment and supplies, n.e.c. ----- | 104 | 535 455 | 77 590 | 18 496 | 1 875 | 148 545 | 55 108 | 57 059 |
| 505 | Metals and minerals, except petroleum ----- | 460 | 5 593 830 | 205 962 | 48 712 | 5 094 | 435 002 | 476 345 | 535 834 |
| 5051 | Metals service centers and offices ----- | 441 | 5 345 466 | 199 788 | 47 319 | 4 986 | 422 356 | 448 150 | 509 531 |
| | Ferrous metals service centers and offices ----- | 337 | 3 080 000 | 141 411 | 33 775 | 3 545 | 294 540 | 342 134 | 392 286 |
| | Ferrous metals service centers ----- | 210 | 2 341 987 | 124 433 | 29 767 | 3 142 | 258 239 | 342 122 | 392 274 |
| | Ferrous metals sales offices ----- | 127 | 738 013 | 16 978 | 4 008 | 403 | 36 301 | 12 | 12 |
| | Nonferrous metals service centers and offices ----- | 104 | 2 265 466 | 58 377 | 13 544 | 1 441 | 127 816 | 106 016 | 117 245 |
| | Nonferrous metals service centers ----- | 62 | 1 900 327 | 46 457 | 11 050 | 1 187 | 99 952 | 106 016 | 117 245 |
| | Nonferrous metals sales offices ----- | 42 | 365 139 | 11 920 | 2 494 | 254 | 27 864 | — | — |
| 5052 | Coal and other minerals and ores ----- | 19 | 248 364 | 6 174 | 1 393 | 108 | 12 646 | 28 195 | 26 303 |
| | Coal ----- | 7 | 37 242 | 372 | 74 | 11 | 753 | 669 | 2 613 |
| | Other minerals and ores ----- | 12 | 211 122 | 5 802 | 1 319 | 97 | 11 893 | 27 526 | 23 690 |
| 506 | Electrical goods ----- | 1 633 | 16 605 796 | 1 088 104 | 268 324 | 26 018 | 2 255 835 | 1 378 736 | 1 377 522 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 688 | 3 287 428 | 324 908 | 79 942 | 8 797 | 590 347 | 214 158 | 210 683 |
| 5064 | Electrical appliances, television and radio sets ----- | 193 | 6 841 377 | 336 374 | 79 037 | 7 056 | 829 953 | 709 097 | 726 926 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 752 | 6 476 991 | 426 822 | 109 345 | 10 165 | 835 535 | 455 481 | 439 913 |
| | Communications equipment ----- | 252 | 3 513 249 | 237 464 | 63 329 | 5 299 | 460 500 | 215 119 | 206 901 |
| | Other electronic parts and equipment ----- | 500 | 2 963 742 | 189 358 | 46 016 | 4 866 | 375 035 | 240 362 | 233 012 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 917 | 2 769 341 | 303 608 | 68 410 | 8 862 | 576 334 | 310 931 | 327 713 |
| 5072 | Hardware ----- | 366 | 1 200 923 | 137 135 | 30 157 | 3 937 | 268 209 | 137 410 | 145 071 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 360 | 1 013 889 | 115 047 | 26 209 | 3 475 | 209 557 | 121 292 | 125 456 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 151 | 427 950 | 41 920 | 9 848 | 1 162 | 82 961 | 44 174 | 48 294 |
| 5078 | Refrigeration equipment and supplies ----- | 40 | 126 579 | 9 506 | 2 196 | 288 | 15 607 | 8 055 | 8 892 |
| 508 | Machinery, equipment, and supplies ----- | 2 330 | 8 200 712 | 821 513 | 192 183 | 21 433 | 1 621 249 | 987 841 | 1 000 887 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 103 | 379 991 | 46 625 | 10 990 | 1 206 | 90 129 | 114 193 | 125 755 |
| 5083 | Farm and garden machinery and equipment ----- | 103 | 258 955 | 27 535 | 6 314 | 879 | 53 304 | 53 670 | 43 957 |
| | Farm machinery and equipment —farm dealers ----- | 33 | 60 236 | 6 276 | 1 353 | 249 | 11 549 | 18 241 | 15 603 |
| | Farm machinery and equipment —wholesale distributors ----- | 27 | 82 123 | 7 729 | 1 697 | 191 | 14 708 | 5 317 | 4 191 |
| | Lawn and garden machinery and equipment ----- | 43 | 116 596 | 13 530 | 3 264 | 439 | 27 047 | 30 112 | 24 163 |
| 5084 | Industrial machinery and equipment ----- | 1 128 | 4 090 513 | 433 825 | 102 619 | 10 504 | 856 307 | 504 278 | 511 457 |
| | Food-processing machinery and equipment ----- | 68 | 330 428 | 37 258 | 8 846 | 780 | 65 017 | 23 616 | 20 243 |
| | General-purpose industrial machinery, equipment, and parts ----- | 413 | 1 602 329 | 158 816 | 36 552 | 3 817 | 327 916 | 186 009 | 188 380 |
| | Metalworking machinery and equipment ----- | 135 | 312 051 | 36 064 | 8 478 | 899 | 74 030 | 65 397 | 68 613 |
| | Materials handling equipment ----- | 167 | 633 684 | 73 710 | 17 681 | 1 897 | 146 921 | 56 820 | 56 739 |
| | Oil well, oil refinery, and pipeline machinery, equipment, and supplies ----- | 30 | 55 033 | 4 600 | 1 337 | 142 | 8 205 | 3 709 | 2 595 |
| | Other industrial machinery and equipment ----- | 315 | 1 156 988 | 123 377 | 29 725 | 2 969 | 234 218 | 168 727 | 174 887 |
| 5085 | Industrial supplies ----- | 588 | 2 159 749 | 194 370 | 45 436 | 5 265 | 365 749 | 162 509 | 157 565 |
| | General-line industrial supplies ----- | 106 | 177 634 | 22 601 | 4 919 | 715 | 41 019 | 16 257 | 15 454 |
| | Mechanical power transmission supplies ----- | 85 | 408 973 | 31 660 | 7 652 | 853 | 60 068 | 57 680 | 54 826 |
| | Hydraulic and pneumatic (fluid-power) parts, accessories, and supplies ----- | 54 | 216 163 | 23 766 | 6 072 | 626 | 44 074 | 19 776 | 19 547 |
| | Welding supplies ----- | 19 | 48 597 | 7 859 | 2 093 | 220 | 14 322 | 4 927 | 2 100 |
| | Industrial containers and supplies ----- | 112 | 633 982 | 40 993 | 8 871 | 1 184 | 80 360 | 16 740 | 15 399 |
| | Industrial valves and fittings, except fluid-power ----- | 64 | 350 978 | 26 560 | 6 352 | 622 | 50 885 | 20 451 | 22 035 |
| | Other industrial supplies ----- | 148 | 323 422 | 40 931 | 9 477 | 1 045 | 75 021 | 26 678 | 28 204 |
| 5087 | Service establishment equipment and supplies ----- | 266 | 496 530 | 69 789 | 15 776 | 2 315 | 140 099 | 51 669 | 53 248 |
| | Beauty and barber equipment and supplies ----- | 56 | 123 211 | 20 743 | 4 481 | 783 | 35 343 | 14 440 | 15 548 |
| | Custodial (janitors') equipment and supplies ----- | 96 | 188 818 | 23 012 | 5 030 | 694 | 47 261 | 19 360 | 22 775 |
| | Laundry and drycleaning equipment and supplies ----- | 24 | 53 879 | 8 569 | 2 102 | 266 | 15 937 | 3 572 | 3 958 |
| | Other service establishment equipment and supplies ----- | 90 | 130 622 | 17 465 | 4 163 | 572 | 41 558 | 14 297 | 10 967 |

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1991 inventories (\$1,000) | End-of-1992 inventories (\$1,000) |
|----------|---------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| | TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | |
| | Wholesale trade —Con. | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | |
| 508 | Machinery, equipment, and supplies —Con. | | | | | | | | |
| 5088 | Transportation equipment and supplies, except motor vehicles | 142 | 814 974 | 49 369 | 11 048 | 1 264 | 115 661 | 101 522 | 108 905 |
| | Aircraft and aeronautical equipment and supplies | 65 | 535 871 | 25 260 | 5 319 | 586 | 71 949 | 75 582 | 80 832 |
| | Marine machinery, equipment, and supplies | 47 | 216 720 | 18 204 | 4 396 | 510 | 33 349 | 21 628 | 23 371 |
| | Other transportation equipment and supplies | 30 | 62 383 | 5 905 | 1 333 | 168 | 10 363 | 4 312 | 4 702 |
| 509 | Miscellaneous durable goods | 1 272 | 5 848 315 | 425 385 | 95 306 | 13 068 | 967 843 | 584 993 | 610 421 |
| 5091 | Sporting and recreational goods and supplies | 178 | 880 362 | 59 142 | 12 937 | 1 889 | 134 535 | 107 133 | 124 439 |
| 5092 | Toys and hobby goods and supplies | 132 | 1 565 601 | 114 940 | 24 725 | 3 006 | 264 912 | 128 519 | 147 343 |
| 5093 | Scrap and waste materials | 389 | 1 151 381 | 116 786 | 26 753 | 4 315 | 254 169 | 69 868 | 67 412 |
| | Iron and steel scrap processors and dealers | 119 | 476 436 | 38 905 | 8 994 | 1 344 | 101 173 | 40 805 | 36 336 |
| | Iron and steel scrap processing (using power processing equipment) | 64 | 360 498 | 27 229 | 6 523 | 929 | 78 724 | 37 264 | 32 333 |
| | Iron and steel scrap dealers (not using power processing equipment) | 55 | 115 938 | 11 676 | 2 471 | 415 | 22 449 | 3 541 | 4 003 |
| | Nonferrous recyclable materials | 270 | 674 945 | 77 881 | 17 759 | 2 971 | 152 996 | 29 063 | 31 076 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 217 | 949 926 | 52 518 | 12 071 | 1 427 | 141 316 | 149 086 | 124 410 |
| | Jewelry, watches, diamonds, precious stones, and silverware | 190 | 497 349 | 48 324 | 11 355 | 1 360 | 108 228 | 114 924 | 111 890 |
| | Precious metals (excluding ores) | 27 | 452 577 | 4 194 | 716 | 67 | 33 088 | 34 162 | 12 520 |
| 5099 | Durable goods, n.e.c. | 356 | 1 301 045 | 81 999 | 18 820 | 2 431 | 172 911 | 130 387 | 146 817 |
| | Musical instruments and supplies | 21 | 54 714 | 5 366 | 1 306 | 188 | 5 866 | 7 029 | |
| | Forest products, except lumber | 21 | 72 369 | 3 495 | 656 | 91 | 10 998 | 1 653 | 4 105 |
| | General merchandise—durable | 106 | 440 731 | 19 281 | 4 952 | 568 | 42 050 | 25 675 | 24 544 |
| | Compact disks, prerecorded audio tapes, and phonograph records | 59 | 341 868 | 21 332 | 4 692 | 613 | 48 392 | 62 383 | 76 956 |
| | Fire extinguishers and fire safety equipment | 22 | 44 275 | 4 007 | 845 | 110 | 7 254 | 1 156 | 1 301 |
| | Other durable goods | 127 | 347 088 | 28 518 | 6 369 | 861 | 57 261 | 33 654 | 32 882 |
| 51 | Nondurable goods | 7 226 | 89 999 770 | 4 153 518 | 981 553 | 118 311 | 9 764 861 | 5 265 160 | 5 822 329 |
| 511 | Paper and paper products | 960 | 6 722 513 | 421 442 | 101 013 | 15 698 | 860 521 | 264 889 | 302 604 |
| 5111 | Printing and writing paper | 135 | 1 147 800 | 63 500 | 15 655 | 1 550 | 108 972 | 46 660 | 50 519 |
| 5112 | Stationery and office supplies | 477 | 2 002 409 | 214 086 | 51 649 | 10 586 | 451 101 | 149 331 | 175 718 |
| 5113 | Industrial and personal service paper | 348 | 3 572 304 | 143 856 | 33 709 | 3 562 | 300 448 | 68 898 | 76 367 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 393 | 16 375 701 | 746 261 | 181 178 | 16 386 | 1 917 496 | 1 058 597 | 1 271 875 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 393 | 16 375 701 | 746 261 | 181 178 | 16 386 | 1 917 496 | 1 058 597 | 1 271 875 |
| | General-line drugs | 158 | 2 528 691 | 97 390 | 21 776 | 2 492 | 202 053 | 246 089 | 325 026 |
| | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries | 235 | 13 847 010 | 648 871 | 159 402 | 13 894 | 1 715 443 | 812 508 | 946 849 |
| 513 | Apparel, piece goods, and notions | 1 155 | 8 930 477 | 687 947 | 158 799 | 19 624 | 1 875 335 | 1 203 178 | 1 229 215 |
| 5131 | Piece goods, notions, and other dry goods | 340 | 1 377 227 | 109 111 | 25 140 | 3 651 | 228 826 | 170 865 | 184 456 |
| | Piece goods | 245 | 1 068 952 | 75 897 | 17 488 | 2 088 | 163 814 | 129 680 | 139 091 |
| | Piece goods jobbers | 196 | 838 194 | 60 107 | 14 017 | 1 702 | 133 456 | 102 025 | 107 489 |
| | Piece goods converters | 49 | 230 758 | 15 790 | 3 471 | 386 | 30 358 | 27 655 | 31 602 |
| | Notions and other dry goods | 95 | 308 275 | 33 214 | 7 652 | 1 563 | 65 012 | 41 185 | 45 365 |
| 5136 | Men's and boys' clothing and furnishings | 241 | 1 787 038 | 143 608 | 30 925 | 3 868 | 402 367 | 263 228 | 301 495 |
| 5137 | Women's, children's, and infants' clothing and accessories | 437 | 4 646 055 | 363 175 | 85 584 | 10 219 | 1 053 658 | 657 908 | 608 741 |
| 5139 | Footwear | 137 | 1 120 157 | 72 053 | 17 150 | 1 886 | 190 484 | 111 177 | 134 523 |
| 514 | Groceries and related products | 1 939 | 26 339 481 | 1 006 815 | 236 031 | 30 134 | 2 193 983 | 1 136 072 | 1 224 486 |
| 5141 | Groceries, general line | 182 | 5 081 222 | 183 278 | 44 046 | 5 232 | 367 630 | 162 148 | 159 245 |
| | Voluntary | 6 | 10 542 | 292 | 124 | 21 | 757 | 512 | 487 |
| | Retail cooperative | 4 | (D) | (D) | (D) | (D) | GG | (D) | (D) |
| | Other general line | 172 | (D) | (D) | (D) | (D) | HH | (D) | (D) |
| 5142 | Packaged frozen foods | 148 | 1 785 562 | 74 521 | 18 932 | 2 304 | 170 070 | 97 064 | 118 642 |
| 5143 | Dairy products, except dried or canned | 158 | 2 289 939 | 96 155 | 21 509 | 2 792 | 209 556 | 51 549 | 59 244 |
| | Raw milk | 3 | 13 805 | 279 | 66 | 11 | 581 | 45 | 56 |
| | Dairy products, except raw milk | 155 | 2 276 134 | 95 876 | 21 443 | 2 781 | 208 975 | 51 504 | 59 188 |
| 5144 | Poultry and poultry products | 36 | 305 455 | 12 462 | 2 770 | 400 | 25 428 | 2 330 | 3 303 |
| | Live poultry | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Poultry and poultry products, except live | 34 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5145 | Confectionery | 122 | 3 458 335 | 107 470 | 26 567 | 3 095 | 191 385 | 50 316 | 41 720 |
| 5146 | Fish and seafoods | 101 | 434 980 | 22 171 | 4 945 | 976 | 49 085 | 24 203 | 31 164 |
| 5147 | Meats and meat products | 260 | 2 126 264 | 78 817 | 18 601 | 2 406 | 166 247 | 84 818 | 58 970 |
| | Meats and meat products, except boxed beef | 245 | 1 931 403 | 73 529 | 17 360 | 2 253 | 155 946 | 78 998 | 50 041 |
| | Packaging boxed beef | 15 | 194 861 | 5 288 | 1 241 | 153 | 10 301 | 5 820 | 8 929 |
| 5148 | Fresh fruits and vegetables | 212 | 1 325 730 | 72 582 | 14 075 | 2 011 | 139 660 | 13 402 | 14 158 |
| 5149 | Groceries and related products, n.e.c. | 720 | 9 531 994 | 359 359 | 84 586 | 10 918 | 874 922 | 650 242 | 738 040 |
| | Coffee, tea, and spices | 71 | 1 136 804 | 35 999 | 8 999 | 1 001 | 77 130 | 220 390 | 268 872 |
| | Bread and baked goods | 155 | 622 363 | 76 027 | 18 912 | 2 544 | 134 399 | 8 735 | 9 661 |
| | Soft drinks | 155 | 567 623 | 55 406 | 12 825 | 1 978 | 121 644 | 11 857 | 15 726 |
| | Canned foods | 84 | 1 846 545 | 58 538 | 13 370 | 1 704 | 178 241 | 122 414 | 124 013 |
| | Food and beverage basic materials | 46 | 734 826 | 24 490 | 5 697 | 518 | 50 577 | 105 624 | 113 491 |
| | Other grocery specialties | 209 | 4 623 833 | 108 899 | 24 783 | 3 173 | 312 931 | 181 222 | 206 277 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-11

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1991 inventories (\$1,000) | End-of-1992 inventories (\$1,000) | |
|----------|----------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|--|
| | TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | | |
| | Wholesale trade —Con. | | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | | |
| 5115 | Farm-product raw materials ----- | 61 | 432 501 | 21 398 | 5 436 | 541 | 41 309 | 17 971 | 22 362 | |
| 51153 | Grain and field beans ----- | 20 | 172 756 | 10 011 | 2 518 | 144 | 17 789 | 3 856 | 8 858 | |
| 51154 | Livestock ----- | 11 | 38 869 | 1 379 | 300 | 71 | 3 719 | 186 | 252 | |
| 51159 | Farm-product raw materials, n.e.c. ----- | 30 | 220 876 | 10 008 | 2 618 | 326 | 19 801 | 13 929 | 13 252 | |
| | Hides, skins, and pelts ----- | 13 | 153 944 | 7 226 | 2 034 | 224 | 14 534 | 6 809 | 5 825 | |
| | Leaf tobacco ----- | 2 | (D) | (D) | (D) | BB | (D) | (D) | (D) | |
| | Wool, wool tops, and mohair ----- | 1 | (D) | (D) | (D) | AA | (D) | (D) | (D) | |
| | Cotton ----- | 2 | (D) | (D) | (D) | AA | (D) | (D) | (D) | |
| | Other farm-product raw materials, n.e.c. ----- | 12 | 22 861 | 1 514 | 316 | 53 | 2 811 | 3 085 | 2 419 | |
| 5116 | Chemicals and allied products ----- | 851 | 11 542 542 | 396 460 | 94 379 | 9 280 | 888 464 | 453 506 | 478 883 | |
| 51162 | Plastics materials and basic forms and shapes ----- | 230 | 2 512 094 | 92 648 | 20 512 | 2 516 | 224 629 | 77 799 | 81 600 | |
| 51169 | Chemicals and allied products, n.e.c. ----- | 621 | 9 030 448 | 303 812 | 73 867 | 6 764 | 663 835 | 375 707 | 397 283 | |
| | Industrial gases, except LP ----- | 63 | 450 114 | 29 889 | 7 267 | 929 | 61 840 | 13 547 | 11 380 | |
| | Other chemicals and allied products ----- | 558 | 8 580 334 | 273 923 | 66 600 | 5 835 | 601 995 | 362 160 | 385 903 | |
| 5117 | Petroleum and petroleum products ----- | 280 | 9 731 962 | 149 456 | 35 269 | 3 719 | 405 445 | 375 107 | 482 286 | |
| 51171 | Petroleum bulk stations and terminals ----- | 148 | 5 776 708 | 97 998 | 24 459 | 2 503 | 267 102 | 346 341 | 450 859 | |
| | Petroleum bulk stations and terminals, except LP ----- | 136 | 5 712 335 | 93 370 | 23 408 | 2 375 | 255 286 | 345 096 | 447 366 | |
| | Liquefied petroleum gas bulk stations and terminals ----- | 12 | 64 373 | 4 628 | 1 051 | 128 | 11 816 | 1 245 | 3 493 | |
| 51172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 132 | 3 955 254 | 51 458 | 10 810 | 1 216 | 138 343 | 28 766 | 31 427 | |
| 5118 | Beer, wine, and distilled alcoholic beverages ----- | 124 | 2 620 136 | 169 544 | 41 241 | 4 151 | 426 508 | 200 619 | 205 287 | |
| 51181 | Beer and ale ----- | 40 | 759 822 | 73 367 | 16 612 | 1 906 | 145 409 | 32 624 | 34 380 | |
| 51182 | Wine and distilled alcoholic beverages ----- | 84 | 1 860 314 | 96 177 | 24 629 | 2 245 | 281 099 | 167 995 | 170 907 | |
| | Wine and distilled alcoholic beverages —licensed ----- | 84 | 1 860 314 | 96 177 | 24 629 | 2 245 | 281 099 | 167 995 | 170 907 | |
| | Wine and distilled alcoholic beverages —State operated ----- | — | — | — | — | — | — | — | — | |
| 5119 | Miscellaneous nondurable goods ----- | 1 463 | 7 304 457 | 554 195 | 128 207 | 18 778 | 1 155 800 | 555 221 | 605 331 | |
| 51191 | Farm supplies ----- | 220 | 688 249 | 48 121 | 11 110 | 1 758 | 113 138 | 74 150 | 73 670 | |
| | Farm supplies —farm dealers ----- | 118 | 231 080 | 21 101 | 5 110 | 896 | 46 052 | 23 150 | 25 614 | |
| | Farm supplies —wholesale distributors ----- | 102 | 457 169 | 27 020 | 6 000 | 862 | 67 086 | 51 000 | 48 056 | |
| 51192 | Books, periodicals, and newspapers ----- | 169 | 1 863 311 | 162 359 | 38 320 | 5 737 | 350 944 | 136 639 | 137 647 | |
| 51193 | Flowers, nursery stock, and florists' supplies ----- | 160 | 403 309 | 67 180 | 14 712 | 2 745 | 121 347 | 28 477 | 25 603 | |
| 51194 | Tobacco and tobacco products ----- | 90 | 1 026 630 | 34 606 | 7 812 | 1 308 | 68 884 | 44 310 | 48 689 | |
| 51198 | Paints, varnishes, and supplies ----- | 116 | 366 383 | 41 238 | 9 646 | 1 242 | 82 460 | 34 453 | 39 353 | |
| 51199 | Nondurable goods, n.e.c. ----- | 708 | 2 956 575 | 200 691 | 46 607 | 5 988 | 419 027 | 237 192 | 280 369 | |
| | Art goods ----- | 164 | 464 257 | 58 433 | 13 234 | 1 872 | 121 539 | 68 956 | 75 548 | |
| | General merchandise —nondurable ----- | 93 | 1 041 793 | 34 834 | 8 339 | 813 | 61 518 | 31 069 | 40 734 | |
| | Textile bags and bagging ----- | 22 | 63 793 | 3 400 | 779 | 141 | 11 068 | 8 932 | 10 195 | |
| | Specialty advertising (sale of merchandise) ----- | 136 | 143 330 | 19 836 | 4 546 | 579 | 37 954 | 4 295 | 4 465 | |
| | Other nondurable goods ----- | 293 | 1 243 402 | 84 188 | 19 709 | 2 583 | 186 948 | 123 940 | 149 427 | |
| | Merchant wholesalers ----- | 15 337 | 97 008 174 | 6 944 680 | 1 614 652 | 196 979 | 15 392 639 | 10 069 547 | 10 468 789 | |
| 50 | Durable goods ----- | 9 374 | 53 506 299 | 4 130 996 | 962 434 | 114 179 | 8 796 432 | 6 277 092 | 6 336 123 | |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 1 286 | 14 372 835 | 445 038 | 105 306 | 14 329 | 1 261 019 | 1 391 293 | 1 214 235 | |
| 5012 | Automobiles and other motor vehicles ----- | 240 | (D) | (D) | (D) | HH | (D) | (D) | (D) | |
| | Automobiles, light trucks, motorcycles, buses, and recreational vehicles ----- | 168 | (D) | (D) | (D) | HH | (D) | (D) | (D) | |
| | Automobiles and motorcycles ----- | 135 | (D) | (D) | (D) | HH | (D) | (D) | (D) | |
| | Buses and recreational vehicles ----- | 19 | (D) | (D) | (D) | CC | (D) | (D) | (D) | |
| | Light trucks and vans (14,000 lb or less) ----- | 14 | (D) | (D) | (D) | CC | (D) | (D) | (D) | |
| | Medium and heavy trucks and tractors (over 14,000 lb) ----- | 72 | (D) | (D) | (D) | GG | (D) | (D) | (D) | |
| | Medium trucks (14,001 lb to 26,000 lb) ----- | 25 | (D) | (D) | (D) | EE | (D) | (D) | (D) | |
| | Heavy trucks and tractors (over 26,000 lb) ----- | 47 | 250 840 | 26 039 | 6 347 | 727 | 41 669 | 35 379 | 40 821 | |
| 5013 | Motor vehicle supplies and new parts ----- | 752 | 2 447 772 | 217 791 | 51 099 | 8 154 | 420 878 | 346 578 | 374 153 | |
| | Motor vehicle supplies and new parts —warehouse distributors ----- | 233 | (D) | (D) | (D) | GG | (D) | (D) | (D) | |
| | Motor vehicle supplies and new parts —jobbers ----- | 509 | 1 603 194 | 151 544 | 35 576 | 5 758 | 281 757 | 238 231 | 255 651 | |
| | Petroleum products marketing equipment ----- | 10 | (D) | (D) | (D) | BB | (D) | (D) | (D) | |
| 5014 | Tires and tubes ----- | 112 | (D) | (D) | (D) | GG | (D) | (D) | (D) | |
| 5015 | Motor vehicle parts, used ----- | 182 | 135 875 | 21 436 | 5 019 | 996 | 42 130 | 14 290 | 14 452 | |
| 502 | Furniture and homefurnishings ----- | 566 | 2 712 721 | 281 720 | 68 117 | 8 357 | 624 040 | 408 767 | 424 601 | |
| 5021 | Furniture ----- | 212 | 733 186 | 84 813 | 21 916 | 2 623 | 152 908 | 60 449 | 46 655 | |
| | Household and lawn furniture ----- | 77 | 183 198 | 15 480 | 4 610 | 767 | 38 020 | 33 193 | 22 475 | |
| | Office and business furniture ----- | 135 | 549 988 | 69 333 | 17 306 | 1 856 | 114 888 | 27 256 | 24 180 | |
| 5023 | Homefurnishings ----- | 354 | 1 979 535 | 196 907 | 46 201 | 5 734 | 471 132 | 348 318 | 377 946 | |
| | Household china, glassware, and crockery ----- | 52 | 869 954 | 82 929 | 20 035 | 2 148 | 202 191 | 178 936 | 181 197 | |
| | Linens, domestics, draperies, and curtains ----- | 73 | 250 686 | 27 261 | 5 718 | 905 | 54 990 | 38 215 | 42 580 | |
| | Floor coverings ----- | 123 | 414 331 | 47 558 | 11 033 | 1 326 | 96 939 | 50 866 | 59 943 | |
| | Other homefurnishings ----- | 106 | 444 564 | 39 159 | 9 415 | 1 355 | 117 012 | 80 301 | 94 226 | |

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1991 inventories (\$1,000) | End-of-1992 inventories (\$1,000) |
|-----------------------------------------------------|---------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | | |
| Merchant wholesalers —Con. | | | | | | | | | |
| Durable goods —Con. | | | | | | | | | |
| 50 | Lumber and other construction materials | 531 | 1 935 577 | 209 431 | 46 461 | 6 260 | 403 684 | 186 218 | 215 680 |
| 503 | Lumber, plywood, millwork, and wood panels | 184 | 1 028 734 | 93 142 | 20 880 | 2 741 | 176 323 | 99 257 | 119 390 |
| 5031 | Lumber—without yard | 21 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5032 | Lumber—with yard | 56 | (D) | (D) | (D) | FF | (D) | (D) | (D) |
| 5033 | Plywood, millwork, and wood panels | 107 | (D) | (D) | (D) | GG | (D) | (D) | (D) |
| 5032 | Brick, stone, and related construction materials | 128 | 210 444 | 29 922 | 6 264 | 886 | 62 257 | 27 386 | 29 094 |
| 5039 | Brick, block, tile, clay/cement sewer pipe | 75 | 112 903 | 16 432 | 3 377 | 468 | 31 592 | 15 589 | 15 814 |
| 5032 | Sand, gravel, and stone | 37 | 62 805 | 8 978 | 1 927 | 276 | 20 415 | 7 833 | 9 376 |
| 5033 | Cement, lime, and related products | 16 | 34 736 | 4 512 | 960 | 142 | 10 250 | 3 964 | 3 904 |
| 5039 | Roofing, siding, and insulation materials | 89 | (D) | (D) | (D) | GG | (D) | (D) | (D) |
| 5039 | Construction materials, n.e.c. | 130 | (D) | (D) | (D) | GG | (D) | (D) | (D) |
| 5033 | Flat glass and other construction glass | 24 | 73 394 | 16 377 | 3 611 | 516 | 27 167 | 5 614 | 7 087 |
| 5039 | Other construction materials | 106 | (D) | (D) | (D) | FF | (D) | (D) | (D) |
| 504 | Professional and commercial equipment and supplies | 1 596 | 8 878 861 | 867 035 | 200 474 | 23 189 | 1 837 365 | 1 024 356 | 1 101 667 |
| 5043 | Photographic equipment and supplies | 82 | 894 545 | 65 721 | 16 022 | 1 601 | 205 650 | 137 794 | 129 184 |
| 5044 | Office equipment | 254 | (D) | (D) | (D) | II | (D) | (D) | (D) |
| 5045 | Computers and computer peripheral equipment and software | 570 | (D) | (D) | (D) | II | (D) | (D) | (D) |
| 5045 | Computers and peripheral equipment (selling primarily to business customers) | 520 | 2 664 956 | 223 699 | 50 625 | 5 350 | 419 774 | 194 944 | 214 445 |
| 5045 | Computers and peripheral equipment sold for resale | 201 | 1 439 364 | 103 056 | 22 522 | 2 485 | 200 855 | 106 534 | 137 465 |
| 5045 | Computers and peripheral equipment sold for end use | 319 | 1 225 592 | 120 643 | 28 103 | 2 865 | 218 919 | 88 410 | 76 980 |
| 5045 | Computer software (prepackaged, off-the-shelf) | 50 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5046 | Commercial equipment, n.e.c. | 170 | 503 032 | 69 659 | 15 079 | 2 047 | 137 505 | 50 930 | 55 578 |
| 5046 | Restaurant and hotel equipment and supplies | 98 | 364 375 | 46 835 | 10 358 | 1 409 | 96 849 | 39 220 | 41 495 |
| 5046 | Store machines and equipment | 72 | 138 657 | 22 824 | 4 721 | 638 | 40 656 | 11 710 | 14 083 |
| 5047 | Medical, dental, and hospital equipment and supplies | 339 | (D) | (D) | (D) | HH | (D) | (D) | (D) |
| 5047 | Medical and hospital equipment and supplies | 299 | (D) | (D) | (D) | HH | (D) | (D) | (D) |
| 5047 | Dental equipment and supplies | 40 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5048 | Ophthalmic goods | 69 | 670 057 | 82 355 | 19 178 | 2 697 | 185 944 | 129 102 | 141 862 |
| 5049 | Professional equipment and supplies, n.e.c. | 112 | (D) | (D) | (D) | GG | (D) | (D) | (D) |
| 5049 | Religious and school supplies | 30 | 52 688 | 5 471 | 1 580 | 258 | 12 716 | 2 440 | 2 908 |
| 5049 | Other professional equipment and supplies, n.e.c. | 82 | (D) | (D) | (D) | GG | (D) | (D) | (D) |
| 505 | Metals and minerals, except petroleum | 355 | 4 329 390 | 177 416 | 41 599 | 4 292 | 364 423 | 377 604 | 439 477 |
| 5051 | Metals service centers and offices | 338 | (D) | (D) | (D) | HH | (D) | (D) | (D) |
| 5051 | Ferrous metals service centers and offices | 266 | 2 180 928 | 120 624 | 28 701 | 3 040 | 242 283 | 253 484 | 306 765 |
| 5051 | Ferrous metals service centers | 194 | 2 003 661 | 110 510 | 26 208 | 2 768 | 218 949 | 253 472 | 306 753 |
| 5051 | Nonferrous metals service centers and offices | 72 | 177 267 | 10 114 | 2 493 | 272 | 23 334 | 12 | 12 |
| 5051 | Nonferrous metals service centers | 48 | 1 773 681 | 41 665 | 9 739 | 956 | 88 192 | 95 925 | 106 409 |
| 5051 | Nonferrous metals sales offices | 24 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 5052 | Coal and other minerals and ores | 17 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 5052 | Coal | 6 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5052 | Other minerals and ores | 11 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 506 | Electrical goods | 1 223 | 9 384 225 | 813 721 | 195 732 | 19 871 | 1 615 892 | 1 200 189 | 1 216 476 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 519 | 1 747 495 | 246 168 | 60 200 | 6 653 | 420 683 | 202 438 | 201 847 |
| 5064 | Electrical appliances, television and radio sets | 157 | 4 723 080 | 310 416 | 73 018 | 6 475 | 691 401 | 645 759 | 654 587 |
| 5065 | Electronic parts and equipment, n.e.c. | 547 | 2 913 650 | 257 137 | 62 514 | 6 743 | 503 808 | 351 992 | 360 042 |
| 5065 | Communications equipment | 178 | 836 967 | 96 122 | 23 108 | 2 514 | 179 069 | 129 942 | 131 431 |
| 5065 | Other electronic parts and equipment | 369 | 2 076 683 | 161 015 | 39 406 | 4 229 | 324 739 | 222 050 | 228 611 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 803 | 2 107 134 | 273 766 | 61 171 | 8 079 | 520 623 | 296 952 | 312 986 |
| 5072 | Hardware | 325 | (D) | (D) | (D) | HH | (D) | (D) | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 320 | 791 235 | 107 029 | 24 099 | 3 237 | 193 436 | 114 211 | 120 150 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 123 | 326 732 | 32 854 | 7 552 | 912 | 64 402 | 40 642 | 44 904 |
| 5078 | Refrigeration equipment and supplies | 35 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 508 | Machinery, equipment, and supplies | 1 916 | 5 809 927 | 701 400 | 162 567 | 18 432 | 1 351 604 | 880 156 | 904 523 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 88 | 338 968 | 43 794 | 10 303 | 1 126 | 84 584 | 110 674 | 123 118 |
| 5083 | Farm and garden machinery and equipment | 98 | 244 642 | 27 015 | 6 107 | 851 | 52 283 | 53 356 | 43 643 |
| 5083 | Farm machinery and equipment —farm dealers | 31 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 5083 | Farm machinery and equipment —wholesale distributors | 25 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5083 | Lawn and garden machinery and equipment | 42 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5084 | Industrial machinery and equipment | 861 | 2 822 597 | 359 176 | 84 372 | 8 745 | 684 707 | 435 780 | 447 774 |
| 5084 | Food-processing machinery and equipment | 50 | 240 806 | 32 557 | 7 836 | 702 | 56 220 | 21 791 | 17 836 |
| 5084 | General-purpose industrial machinery, equipment, and parts | 299 | 1 040 053 | 123 171 | 27 957 | 2 988 | 238 384 | 132 947 | 137 392 |
| 5084 | Metalworking machinery and equipment | 113 | 275 020 | 31 666 | 7 367 | 763 | 66 868 | 62 732 | 66 718 |
| 5084 | Materials handling equipment | 143 | 394 001 | 60 568 | 14 361 | 1 608 | 113 102 | 53 263 | 52 546 |
| 5084 | Oil well, oil refinery, and pipeline machinery, equipment, and supplies | 17 | 17 223 | 2 083 | 560 | 70 | 3 774 | 1 070 | 1 656 |
| 5084 | Other industrial machinery and equipment | 239 | 855 494 | 109 131 | 26 291 | 2 614 | 206 359 | 163 977 | 171 626 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-13

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1991 inventories (\$1,000) | End-of-1992 inventories (\$1,000) |
|----------|------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| | TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | |
| | Merchant wholesalers —Con. | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | |
| 508 | Machinery, equipment, and supplies —Con. | | | | | | | | |
| 5085 | Industrial supplies ----- | 501 | 1 347 581 | 165 289 | 38 208 | 4 510 | 306 358 | 143 333 | 143 002 |
| | General-line industrial supplies ----- | 99 | 156 146 | 21 806 | 4 767 | 691 | 39 616 | 16 243 | 15 437 |
| | Mechanical power transmission supplies ----- | 75 | 377 823 | 30 697 | 7 406 | 814 | 57 510 | 54 986 | 53 430 |
| | Hydraulic and pneumatic (fluid-power) parts, accessories, and supplies ----- | 40 | 113 012 | 16 457 | 4 226 | 466 | 29 718 | 13 216 | 13 039 |
| | Welding supplies ----- | 15 | 23 672 | 4 737 | 1 126 | 133 | 8 669 | 1 940 | 2 004 |
| | Industrial containers and supplies ----- | 97 | 267 909 | 35 294 | 7 497 | 1 010 | 66 768 | 15 650 | 14 277 |
| | Industrial valves and fittings, except fluid-power ----- | 45 | 141 524 | 18 583 | 4 440 | 438 | 35 890 | 15 987 | 17 772 |
| | Other industrial supplies ----- | 130 | 267 495 | 37 715 | 8 746 | 958 | 68 187 | 25 311 | 27 043 |
| 5087 | Service establishment equipment and supplies ----- | 247 | 377 561 | 60 811 | 13 512 | 2 045 | 115 094 | 39 506 | 43 363 |
| | Beauty and barber equipment and supplies ----- | 54 | (D) | (D) | (D) | FF | (D) | (D) | (D) |
| | Custodial (janitors') equipment and supplies ----- | 86 | 149 230 | 21 119 | 4 598 | 639 | 43 988 | 19 321 | 22 735 |
| | Laundry and drycleaning equipment and supplies ----- | 23 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| | Other service establishment equipment and supplies ----- | 84 | 94 148 | 14 919 | 3 429 | 498 | 28 999 | 8 767 | 8 279 |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 121 | 678 578 | 45 315 | 10 065 | 1 155 | 108 578 | 97 507 | 103 623 |
| | Aircraft and aeronautical equipment and supplies ----- | 53 | 500 074 | 24 301 | 5 095 | 560 | 70 050 | 75 576 | 80 826 |
| | Marine machinery, equipment, and supplies ----- | 43 | 141 087 | 16 333 | 3 890 | 453 | 30 495 | 18 005 | 18 586 |
| | Other transportation equipment and supplies ----- | 25 | 37 417 | 4 681 | 1 080 | 142 | 8 033 | 3 926 | 4 211 |
| 509 | Miscellaneous durable goods ----- | 1 098 | 3 975 629 | 361 469 | 81 007 | 11 370 | 817 782 | 511 557 | 506 478 |
| 5091 | Sporting and recreational goods and supplies ----- | 141 | 501 820 | 46 575 | 10 250 | 1 622 | 110 047 | 99 393 | 115 837 |
| 5092 | Toys and hobby goods and supplies ----- | 111 | 697 297 | 86 133 | 18 335 | 2 157 | 188 329 | 109 908 | 115 215 |
| 5093 | Scrap and waste materials ----- | 371 | 1 015 862 | 112 800 | 25 740 | 4 192 | 245 755 | 69 199 | 66 350 |
| | Iron and steel scrap processors and dealers ----- | 114 | (D) | (D) | (D) | GG | (D) | (D) | (D) |
| | Iron and steel scrap processing (using power processing equipment) ----- | 62 | (D) | (D) | (D) | FF | (D) | (D) | (D) |
| | Iron and steel scrap dealers (not using power processing equipment) ----- | 52 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| | Nonferrous recyclable materials ----- | 257 | (D) | (D) | (D) | HH | (D) | (D) | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 203 | 876 298 | 49 766 | 11 520 | 1 371 | 131 816 | 147 533 | 123 174 |
| | Jewelry, watches, diamonds, precious stones, and silverware ----- | 178 | (D) | (D) | (D) | GG | (D) | (D) | (D) |
| | Precious metals (excluding ores) ----- | 25 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5099 | Durable goods, n.e.c. ----- | 272 | 884 352 | 66 195 | 15 162 | 2 028 | 141 835 | 85 524 | 85 902 |
| | Musical instruments and supplies ----- | 17 | 31 825 | 4 566 | 1 136 | 174 | 9 733 | 5 866 | 7 029 |
| | Forest products, except lumber ----- | 19 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| | General merchandise—durable ----- | 88 | 390 644 | 17 902 | 4 562 | 530 | 39 163 | 25 675 | 24 544 |
| | Compact disks, prerecorded audio tapes, and phonograph records ----- | 49 | 170 234 | 16 094 | 3 181 | 420 | 37 953 | 21 520 | 22 541 |
| | Fire extinguishers and fire safety equipment ----- | 17 | 22 489 | 3 296 | 674 | 92 | 5 889 | 1 156 | 1 301 |
| | Other durable goods ----- | 82 | (D) | (D) | (D) | FF | (D) | (D) | (D) |
| 51 | Nondurable goods ----- | 5 963 | 43 501 875 | 2 813 684 | 652 218 | 82 800 | 6 596 207 | 3 792 455 | 4 132 666 |
| 511 | Paper and paper products ----- | 778 | 3 435 471 | 323 779 | 76 470 | 9 770 | 647 748 | 227 852 | 264 360 |
| 5111 | Printing and writing paper ----- | 109 | 823 956 | 56 466 | 13 850 | 1 391 | 93 661 | 36 231 | 42 019 |
| 5112 | Stationery and office supplies ----- | 395 | 1 333 211 | 157 076 | 37 477 | 5 447 | 334 335 | 124 775 | 148 251 |
| 5113 | Industrial and personal service paper ----- | 274 | 1 278 304 | 110 237 | 25 143 | 2 932 | 219 752 | 66 846 | 74 090 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 321 | 4 574 103 | 273 167 | 64 953 | 6 791 | 660 548 | 426 771 | 523 605 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 321 | 4 574 103 | 273 167 | 64 953 | 6 791 | 660 548 | 426 771 | 523 605 |
| | General-line drugs ----- | 158 | 2 528 691 | 97 390 | 21 776 | 2 492 | 202 053 | 246 089 | 325 026 |
| | Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries ----- | 163 | 2 045 412 | 175 777 | 43 177 | 4 299 | 458 495 | 180 682 | 198 579 |
| 513 | Apparel, piece goods, and notions ----- | 976 | 7 784 900 | 625 610 | 143 971 | 17 716 | 1 747 942 | 1 136 660 | 1 167 118 |
| 5131 | Piece goods, notions, and other dry goods ----- | 284 | 946 862 | 82 891 | 18 571 | 2 483 | 178 507 | 142 252 | 154 881 |
| | Piece goods ----- | 204 | 729 614 | 60 448 | 13 731 | 1 768 | 130 985 | 113 578 | 122 352 |
| | Piece goods jobbers ----- | 155 | 498 856 | 44 658 | 10 260 | 1 382 | 100 627 | 85 923 | 90 750 |
| | Piece goods converters ----- | 49 | 230 758 | 15 790 | 3 471 | 386 | 30 358 | 27 655 | 31 602 |
| | Notions and other dry goods ----- | 80 | 217 248 | 22 443 | 4 840 | 715 | 47 522 | 28 674 | 32 529 |
| 5136 | Men's and boys' clothing and furnishings ----- | 213 | 1 634 271 | 139 493 | 30 086 | 3 782 | 393 085 | 260 351 | 298 969 |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 379 | 4 412 819 | 350 169 | 82 546 | 9 913 | 1 022 560 | 638 561 | 593 299 |
| 5139 | Footwear ----- | 100 | 790 948 | 53 057 | 12 768 | 1 538 | 153 790 | 95 496 | 119 969 |
| 514 | Groceries and related products ----- | 1 615 | 14 470 723 | 696 721 | 160 965 | 21 675 | 1 595 719 | 988 780 | 1 087 990 |
| 5141 | Groceries, general line ----- | 152 | 3 668 757 | 159 861 | 38 682 | 4 542 | 325 822 | 162 148 | 159 245 |
| | Voluntary ----- | 6 | 10 542 | 292 | 124 | 21 | 757 | 512 | 487 |
| | Retail cooperative ----- | 4 | (D) | (D) | (D) | GG | (D) | (D) | (D) |
| | Other general line ----- | 142 | (D) | (D) | (D) | HH | (D) | (D) | (D) |
| 5142 | Packaged frozen foods ----- | 130 | 1 612 187 | 71 038 | 18 203 | 2 214 | 160 372 | 96 051 | 117 733 |
| 5143 | Dairy products, except dried or canned ----- | 132 | 1 215 742 | 60 853 | 13 306 | 1 892 | 132 928 | 40 611 | 48 691 |
| | Raw milk ----- | 2 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| | Dairy products, except raw milk ----- | 130 | (D) | (D) | (D) | GG | (D) | (D) | (D) |
| 5144 | Poultry and poultry products ----- | 33 | 252 714 | 10 466 | 2 272 | 372 | 22 060 | 2 294 | 3 289 |
| | Live poultry ----- | 2 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| | Poultry and poultry products, except live ----- | 31 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5145 | Confectionery ----- | 89 | 474 679 | 33 447 | 7 492 | 1 051 | 69 849 | 43 540 | 40 553 |
| 5146 | Fish and seafoods ----- | 94 | 364 519 | 21 538 | 4 808 | 951 | 47 271 | 20 343 | 26 965 |
| 5147 | Meats and meat products ----- | 243 | 1 874 397 | 74 524 | 17 569 | 2 289 | 150 137 | 83 832 | 58 355 |
| | Meats and meat products, except boxed beef ----- | 228 | 1 679 536 | 69 236 | 16 328 | 2 136 | 139 836 | 78 012 | 49 426 |
| | Packaging boxed beef ----- | 15 | 194 861 | 5 288 | 1 241 | 153 | 10 301 | 5 820 | 8 929 |
| 5148 | Fresh fruits and vegetables ----- | 194 | 1 126 032 | 67 694 | 13 346 | 1 948 | 130 900 | 13 402 | 14 158 |

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1991 inventories (\$1,000) | End-of-1992 inventories (\$1,000) |
|--------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|-------------------------------------------------------------------------------|---------------------------------------------------------------------|---------------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------------------|---------------------------------------------------------------------|----------------------------------------------------------------------|
| TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | | |
| Merchant wholesalers —Con. | | | | | | | | | |
| Nondurable goods —Con. | | | | | | | | | |
| 514 5149 | Groceries and related products —Con. Groceries and related products, n.e.c. ----- Coffee, tea, and spices ----- Bread and baked goods ----- Soft drinks ----- Canned foods ----- Food and beverage basic materials ----- Other grocery specialties ----- | 548 55 105 128 66 33 161 | 3 881 696 566 068 144 167 213 415 998 885 384 612 1 574 549 | 197 300 22 839 20 337 24 492 43 971 15 621 70 040 | 45 287 5 859 5 091 5 336 9 841 3 655 15 505 | 6 416 670 1 060 913 1 342 360 2 071 | 556 380 47 433 35 211 49 812 153 348 34 027 236 549 | 526 559 208 571 1 704 5 301 98 331 87 222 125 430 | 619 001 256 883 2 964 7 949 100 365 97 001 153 839 |
| 515 5153 5154 | Farm-product raw materials ----- Grain and field beans ----- Livestock ----- | 52 18 10 | (D) (D) (D) | (D) (D) (D) | (D) (D) (D) | EE CC BB | (D) (D) (D) | (D) (D) (D) | |
| 5159 | Farm-product raw materials, n.e.c. ----- Hides, skins, and pelts ----- Leaf tobacco ----- Wool, wool tops, and mohair ----- Cotton ----- Other farm-product raw materials, n.e.c. ----- | 24 10 2 1 1 10 | (D) (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) (D) | EE CC BB AA AA BB | (D) (D) (D) (D) (D) (D) | (D) (D) (D) | |
| 516 5162 | Chemicals and allied products ----- Plastics materials and basic forms and shapes ----- | 640 170 | 3 175 389 (D) | 241 916 (D) | 54 689 (D) | 5 981 GG | 488 284 (D) | 278 125 (D) | 299 508 (D) |
| 5169 | Chemicals and allied products, n.e.c. ----- Industrial gases, except LP ----- Other chemicals and allied products ----- | 470 38 432 | (D) 163 499 (D) | (D) 18 005 (D) | (D) 4 259 (D) | HH 571 HH | (D) 34 493 (D) | 4 277 (D) | 5 049 (D) |
| 517 5171 | Petroleum and petroleum products ----- Petroleum bulk stations and terminals ----- Petroleum bulk stations and terminals, except LP ----- Liquefied petroleum gas bulk stations and terminals ----- | 218 110 99 11 | 3 044 948 1 723 957 (D) (D) | 91 709 51 967 (D) (D) | 21 488 13 231 (D) (D) | 2 440 1 471 GG CC | 221 708 123 412 (D) (D) | 84 234 60 622 (D) (D) | 76 982 47 895 (D) (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 108 | 1 320 991 | 39 742 | 8 257 | 969 | 98 296 | 23 612 | 29 087 |
| 518 5181 | Beer, wine, and distilled alcoholic beverages ----- Beer and ale ----- | 110 39 | (D) (D) | (D) (D) | (D) (D) | HH GG | (D) (D) | (D) (D) | (D) (D) |
| 5182 | Wine and distilled alcoholic beverages ----- Wine and distilled alcoholic beverages —licensed ----- Wine and distilled alcoholic beverages —State operated ----- | 71 71 — | (D) (D) — | (D) (D) — | (D) (D) — | GG GG | (D) (D) | (D) (D) | (D) (D) |
| 519 5191 | Miscellaneous nondurable goods ----- Farm supplies ----- Farm supplies—farm dealers ----- Farm supplies—wholesale distributors ----- | 1 253 201 109 92 | (D) 545 718 (D) (D) | (D) 36 942 (D) (D) | (D) 8 474 (D) (D) | JJ 1 387 FF FF | 82 388 (D) (D) (D) | 59 941 (D) (D) (D) | 58 278 (D) (D) (D) |
| 5192 5193 5194 5198 | Books, periodicals, and newspapers ----- Flowers, nursery stock, and florists' supplies ----- Tobacco and tobacco products ----- Paints, varnishes, and supplies ----- | 139 154 86 88 | 976 858 347 448 (D) 203 527 | 112 221 54 756 (D) 26 575 | 25 332 12 003 (D) 6 176 | 4 387 2 360 GG 840 | 248 512 102 854 (D) 52 150 | 113 213 25 537 (D) 24 686 | 115 001 22 789 (D) 28 860 |
| 5199 | Nondurable goods, n.e.c. ----- Art goods ----- General merchandise—nondurable ----- Textile bags and bagging ----- Specialty advertising (sale of merchandise) ----- Other nondurable goods ----- | 585 145 78 131 210 | (D) 407 558 (D) 133 193 (D) | (D) 53 163 (D) 19 449 (D) | (D) 11 896 (D) 4 468 (D) | HH 1 740 EE CC 568 GG | (D) 110 606 (D) 37 279 (D) | 66 388 73 840 (D) 4 295 (D) | (D) 73 840 (D) 4 465 (D) |
| Manufacturers' sales branches and sales offices ----- | | | | | | | | | |
| 50 | Durable goods ----- | 1 232 | 62 907 869 | 2 281 070 | 577 971 | 55 224 | 5 281 920 | 2 443 961 | 2 662 709 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 698 | 26 105 024 | 1 121 570 | 290 469 | 24 488 | 2 455 353 | 979 461 | 981 051 |
| 5012 5013 5014 5015 | Automobiles and other motor vehicles ----- Motor vehicle supplies and new parts ----- Tires and tubes ----- Motor vehicle parts, used ----- | 51 15 29 7 | 8 473 355 7 857 836 164 023 451 496 | 30 810 15 031 10 086 5 693 | 7 538 3 733 2 257 1 548 | 924 448 364 112 | 61 373 29 484 19 910 11 979 | 106 137 56 890 19 869 29 378 | 89 672 38 426 14 757 36 489 |
| 502 5021 5023 | Furniture and home furnishings ----- Furniture ----- Home furnishings ----- | 26 6 20 | 772 720 44 830 727 890 | 41 920 5 025 36 895 | 9 908 1 258 8 650 | 1 069 126 943 | 86 279 8 729 77 550 | 45 028 1 002 44 047 | 45 049 1 002 44 047 |
| 503 5031 5032 5033 5039 | Lumber and other construction materials ----- Lumber, plywood, millwork, and wood panels ----- Brick, stone, and related construction materials ----- Roofing, siding, and insulation materials ----- Construction materials, n.e.c. ----- | 41 6 11 11 13 | 479 081 16 748 24 367 269 283 168 683 | 23 263 2 821 1 757 5 796 12 889 | 5 707 964 407 1 176 3 160 | 473 77 53 121 222 | 63 155 4 833 3 913 29 894 24 515 | 35 908 1 690 2 322 8 234 23 662 | 31 838 1 074 2 400 9 271 19 093 |
| 504 5043 5044 5045 | Professional and commercial equipment and supplies ----- Photographic equipment and supplies ----- Office equipment ----- Computers and computer peripheral equipment and software ----- | 182 10 33 | 7 280 112 1 125 636 496 924 | 656 814 28 190 107 573 | 169 412 7 816 26 712 | 13 206 663 2 442 | 1 333 924 55 762 174 150 | 329 765 40 755 21 084 | 354 590 26 037 20 366 |
| 5046 5047 5048 5049 | Commercial equipment, n.e.c. ----- Medical, dental, and hospital equipment and supplies ----- Ophthalmic goods ----- Professional equipment and supplies, n.e.c. ----- | 71 10 3 15 | 2 847 277 (D) (D) 140 032 | 306 503 (D) (D) 17 786 | 81 848 (D) (D) 4 188 | 5 465 BB BB 439 | 724 862 (D) (D) 33 889 | 49 645 (D) (D) 9 023 | 55 966 (D) (D) 10 975 |
| 505 | Metals and minerals, except petroleum ----- | 36 | 825 456 | 19 842 | 5 270 | 652 | 53 735 | 97 990 | 95 610 |
| 5051 5052 | Metals service centers and offices ----- Coal and other minerals and ores ----- | 36 | 825 456 | 19 842 | 5 270 | 652 | 53 735 | 97 990 | 95 610 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-15

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1991 inventories (\$1,000) | End-of-1992 inventories (\$1,000) |
|-----------|----------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| | TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | |
| | Manufacturers' sales branches and sales offices —Con. | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | |
| 506 | Electrical goods ----- | 175 | 5 703 461 | 226 552 | 61 685 | 4 983 | 552 314 | 177 795 | 160 141 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 70 | 941 465 | 56 574 | 14 465 | 1 578 | 127 424 | 11 425 | 8 590 |
| 5064 | Electrical appliances, television and radio sets ----- | 16 | 1 796 301 | 21 862 | 5 086 | 476 | 130 072 | 63 303 | 72 301 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 89 | 2 965 695 | 148 116 | 42 134 | 2 929 | 294 818 | 103 067 | 79 250 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 29 | 241 829 | 14 718 | 3 897 | 438 | 28 025 | 13 352 | 12 347 |
| 5072 | Hardware ----- | 7 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 11 | 100 959 | 4 139 | 1 201 | 141 | 8 030 | 6 676 | 4 880 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 8 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 3 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 508 | Machinery, equipment, and supplies ----- | 143 | 1 550 222 | 79 466 | 20 138 | 2 004 | 191 458 | 102 542 | 91 018 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 5 | 26 158 | 2 241 | 549 | 58 | 4 132 | 3 457 | 2 574 |
| 5083 | Farm and garden machinery and equipment ----- | — | — | — | — | — | — | — | — |
| 5084 | Industrial machinery and equipment ----- | 87 | 740 949 | 47 888 | 12 101 | 1 097 | 121 497 | 64 815 | 59 625 |
| 5085 | Industrial supplies ----- | 39 | 638 982 | 20 005 | 5 132 | 571 | 41 613 | 18 098 | 13 658 |
| 5087 | Service establishment equipment and supplies ----- | 6 | 64 240 | 7 137 | 1 843 | 221 | 20 501 | 12 163 | 9 885 |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 6 | 79 893 | 2 195 | 513 | 57 | 3 715 | 4 009 | 5 276 |
| 509 | Miscellaneous durable goods ----- | 15 | 778 788 | 28 185 | 6 914 | 739 | 85 090 | 70 944 | 100 786 |
| 5091 | Sporting and recreational goods and supplies ----- | 7 | 45 841 | 3 786 | 858 | 122 | 6 004 | 6 244 | 6 941 |
| 5092 | Toys and hobby goods and supplies ----- | 2 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5093 | Scrap and waste materials ----- | — | — | — | — | — | — | — | — |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 2 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5099 | Durable goods, n.e.c. ----- | 4 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 51 | Nondurable goods ----- | 534 | 36 802 845 | 1 159 500 | 287 502 | 30 736 | 2 826 567 | 1 464 500 | 1 681 658 |
| 511 | Paper and paper products ----- | 75 | 2 850 965 | 79 298 | 20 518 | 5 621 | 180 456 | 36 464 | 37 480 |
| 5111 | Printing and writing paper ----- | 11 | 267 235 | 4 441 | 1 169 | 92 | 11 148 | 10 392 | 8 449 |
| 5112 | Stationery and office supplies ----- | 45 | 567 962 | 51 779 | 13 065 | 5 038 | 106 664 | 24 369 | 27 140 |
| 5113 | Industrial and personal service paper ----- | 19 | 2 015 768 | 23 078 | 6 284 | 491 | 62 644 | 1 703 | 1 891 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 43 | 11 365 275 | 461 415 | 113 450 | 9 307 | 1 235 516 | 628 588 | 745 710 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 43 | 11 365 275 | 461 415 | 113 450 | 9 307 | 1 235 516 | 628 588 | 745 710 |
| 513 | Apparel, piece goods, and notions ----- | 25 | 344 075 | 35 665 | 8 720 | 883 | 76 831 | 66 264 | 61 553 |
| 5131 | Piece goods, notions, and other dry goods ----- | 14 | 175 613 | 16 172 | 3 902 | 450 | 31 768 | 28 578 | 29 525 |
| 5136 | Men's and boys' clothing and furnishings ----- | 4 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 5 | 76 534 | 7 980 | 2 013 | 186 | 21 626 | 19 172 | 14 967 |
| 5139 | Footwear ----- | 2 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 514 | Groceries and related products ----- | 131 | 7 141 041 | 233 187 | 58 064 | 6 448 | 453 985 | 145 004 | 134 433 |
| 5141 | Groceries, general line ----- | — | — | — | — | — | — | — | — |
| 5142 | Packaged frozen foods ----- | 3 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5143 | Dairy products, except dried or canned ----- | 15 | 640 211 | 27 894 | 6 512 | 759 | 60 321 | 10 938 | 10 553 |
| 5144 | Poultry and poultry products ----- | 2 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5145 | Confectionery ----- | 16 | 2 858 403 | 71 048 | 18 409 | 1 952 | 115 620 | 6 675 | 1 128 |
| 5146 | Fish and seafoods ----- | 1 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5147 | Meats and meat products ----- | 5 | 176 337 | 3 036 | 768 | 81 | 13 628 | 978 | 601 |
| 5148 | Fresh fruits and vegetables ----- | — | — | — | — | — | — | — | — |
| 5149 | Groceries and related products, n.e.c. ----- | 89 | 3 374 693 | 128 797 | 31 792 | 3 602 | 257 023 | 121 916 | 117 326 |
| 515 | Farm-product raw materials ----- | — | — | — | — | — | — | — | — |
| 5153 | Grain and field beans ----- | — | — | — | — | — | — | — | — |
| 5154 | Livestock ----- | — | — | — | — | — | — | — | — |
| 5159 | Farm-product raw materials, n.e.c. ----- | — | — | — | — | — | — | — | — |
| 516 | Chemicals and allied products ----- | 130 | 7 931 871 | 143 561 | 37 245 | 3 091 | 378 356 | 173 936 | 177 458 |
| 5162 | Plastics materials and basic forms and shapes ----- | 26 | 1 555 880 | 26 492 | 6 014 | 466 | 75 180 | 16 905 | 20 211 |
| 5169 | Chemicals and allied products, n.e.c. ----- | 104 | 6 375 991 | 117 069 | 31 231 | 2 625 | 303 176 | 157 031 | 157 247 |
| 517 | Petroleum and petroleum products ----- | 47 | 4 811 409 | 52 099 | 12 690 | 1 215 | 173 763 | 290 873 | 405 304 |
| 5171 | Petroleum bulk stations and terminals ----- | 38 | 4 052 751 | 46 031 | 11 228 | 1 032 | 143 690 | 285 719 | 402 964 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 9 | 758 658 | 6 068 | 1 462 | 183 | 30 073 | 5 154 | 2 340 |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 6 | 539 138 | 22 426 | 5 723 | 527 | 66 903 | 27 573 | 23 977 |
| 5181 | Beer and ale ----- | 1 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5182 | Wine and distilled alcoholic beverages ----- | 5 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods ----- | 77 | 1 819 071 | 131 849 | 31 092 | 3 644 | 260 757 | 95 798 | 95 743 |
| 5191 | Farm supplies ----- | 14 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5192 | Books, periodicals, and newspapers ----- | 18 | 385 137 | 35 669 | 8 149 | 923 | 73 013 | 23 426 | 22 646 |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 2 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5194 | Tobacco and tobacco products ----- | 2 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 5198 | Paints, varnishes, and supplies ----- | 20 | 142 410 | 13 779 | 3 308 | 384 | 28 783 | 9 762 | 10 477 |
| 5199 | Nondurable goods, n.e.c. ----- | 21 | 964 233 | 55 097 | 13 408 | 1 473 | 103 695 | 45 461 | 44 414 |

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1991 inventories (\$1,000) | End-of-1992 inventories (\$1,000) |
|-----------------------------------------------------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | | |
| Agents, brokers, and commission merchants --- | | | | | | | | | |
| 1 875 | 16 105 549 | 403 018 | 93 083 | 10 502 | 793 688 | 30 990 | 33 791 | | |
| 50 | Durable goods ----- | 1 146 | 6 410 499 | 222 684 | 51 250 | 5 727 | 451 601 | 22 785 | 25 786 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 43 | 771 855 | 13 889 | 3 397 | 714 | 24 247 | 684 | 1 250 |
| 5012 | Automobiles and other motor vehicles ----- | (D) | | (D) | (D) | FF | (D) | (D) | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 31 | 267 284 | 7 613 | 1 867 | 134 | 13 809 | 604 | 1 170 |
| 5014 | Tires and tubes ----- | 2 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5015 | Motor vehicle parts, used ----- | - | - | - | - | - | - | - | - |
| 502 | Furniture and homefurnishings ----- | 111 | 618 633 | 20 636 | 5 439 | 532 | 42 199 | 8 881 | 8 366 |
| 5021 | Furniture ----- | 61 | 261 746 | 8 893 | 2 604 | 273 | 18 088 | 190 | 226 |
| 5023 | Homefurnishings ----- | 50 | 356 887 | 11 743 | 2 835 | 259 | 24 111 | 8 691 | 8 140 |
| 503 | Lumber and other construction materials ----- | 44 | 156 177 | 6 211 | 1 275 | 150 | 11 699 | 946 | 1 012 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 13 | 52 912 | 2 666 | 560 | 60 | 4 697 | 938 | 997 |
| 5032 | Brick, stone, and related construction materials ----- | 11 | 33 407 | 1 621 | 325 | 42 | 3 162 | - | - |
| 5033 | Roofing, siding, and insulation materials ----- | 7 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5039 | Construction materials, n.e.c. ----- | 13 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 129 | 551 901 | 33 911 | 8 184 | 716 | 98 139 | 2 509 | 2 623 |
| 5043 | Photographic equipment and supplies ----- | 9 | 23 958 | 1 302 | 442 | 52 | 2 669 | - | - |
| 5044 | Office equipment ----- | 14 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 26 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 5046 | Commercial equipment, n.e.c. ----- | 21 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 46 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 5048 | Ophthalmic goods ----- | 2 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 11 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 505 | Metals and minerals, except petroleum ----- | 69 | 438 984 | 8 704 | 1 843 | 150 | 16 844 | 751 | 747 |
| 5051 | Metals service centers and offices ----- | 67 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 5052 | Coal and other minerals and ores ----- | 2 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 506 | Electrical goods ----- | 235 | 1 518 110 | 47 831 | 10 907 | 1 164 | 87 629 | 752 | 905 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 99 | 598 468 | 22 166 | 5 277 | 566 | 42 240 | 295 | 246 |
| 5064 | Electrical appliances, television and radio sets ----- | 20 | 321 996 | 4 096 | 933 | 105 | 8 480 | 35 | 38 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 116 | 597 646 | 21 569 | 4 697 | 493 | 36 909 | 422 | 621 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 85 | 420 378 | 15 124 | 3 342 | 345 | 27 686 | 627 | 2 380 |
| 5072 | Hardware ----- | 34 | 236 819 | 6 869 | 1 365 | 158 | 11 757 | 72 | 1 804 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 29 | 121 695 | 3 879 | 909 | 97 | 8 091 | 405 | 426 |
| 5078 | Refrigeration equipment and supplies ----- | 20 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5079 | Refrigeration equipment and supplies ----- | 2 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 508 | Machinery, equipment, and supplies ----- | 271 | 840 563 | 40 647 | 9 478 | 997 | 78 187 | 5 143 | 5 346 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 10 | 14 865 | 590 | 138 | 22 | 1 413 | 62 | 63 |
| 5083 | Farm and garden machinery and equipment ----- | 5 | 14 313 | 520 | 207 | 28 | 1 021 | 314 | 314 |
| 5084 | Industrial machinery and equipment ----- | 180 | 526 967 | 26 761 | 6 146 | 662 | 50 103 | 3 683 | 4 058 |
| 5085 | Industrial supplies ----- | 48 | 173 186 | 9 076 | 2 096 | 184 | 17 778 | 1 078 | 905 |
| 5087 | Service establishment equipment and supplies ----- | 13 | 54 729 | 1 841 | 421 | 49 | 4 504 | - | - |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 15 | 56 503 | 1 859 | 470 | 52 | 3 368 | 6 | 6 |
| 509 | Miscellaneous durable goods ----- | 159 | 1 093 898 | 35 731 | 7 385 | 959 | 64 971 | 2 492 | 3 157 |
| 5091 | Sporting and recreational goods and supplies ----- | 30 | 332 701 | 8 781 | 1 829 | 145 | 18 484 | 1 496 | 1 661 |
| 5092 | Toys and hobby goods and supplies ----- | 19 | (D) | (D) | (D) | EE | (D) | (D) | (D) |
| 5093 | Scrap and waste materials ----- | 18 | 135 519 | 3 986 | 1 013 | 123 | 8 414 | 669 | 1 062 |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 12 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5099 | Durable goods, n.e.c. ----- | 80 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 51 | Nondurable goods ----- | 729 | 9 695 050 | 180 334 | 41 833 | 4 775 | 342 087 | 8 205 | 8 005 |
| 5111 | Paper and paper products ----- | 107 | 436 077 | 18 365 | 4 025 | 307 | 32 317 | 573 | 764 |
| 5112 | Printing and writing paper ----- | 15 | 56 609 | 2 593 | 636 | 67 | 4 163 | 37 | 51 |
| 5113 | Stationery and office supplies ----- | 37 | 101 236 | 5 231 | 1 107 | 101 | 10 102 | 187 | 327 |
| 5114 | Industrial and personal service paper ----- | 55 | 278 232 | 10 541 | 2 282 | 139 | 18 052 | 349 | 386 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 29 | 436 323 | 11 679 | 2 775 | 288 | 21 432 | 3 238 | 2 560 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 29 | 436 323 | 11 679 | 2 775 | 288 | 21 432 | 3 238 | 2 560 |
| 513 | Apparel, piece goods, and notions ----- | 154 | 801 502 | 26 672 | 6 108 | 1 025 | 50 562 | 254 | 544 |
| 5131 | Piece goods, notions, and other dry goods ----- | 42 | 254 752 | 10 048 | 2 667 | 718 | 18 551 | 35 | 50 |
| 5136 | Men's and boys' clothing and furnishings ----- | 24 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 53 | 156 702 | 5 026 | 1 025 | 120 | 9 472 | 175 | 475 |
| 5139 | Footwear ----- | 35 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 514 | Groceries and related products ----- | 193 | 4 727 717 | 76 907 | 17 002 | 2 011 | 144 279 | 2 288 | 2 063 |
| 5141 | Groceries, general line ----- | 30 | 1 412 465 | 23 417 | 5 364 | 690 | 41 808 | - | - |
| 5142 | Packaged frozen foods ----- | 15 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5143 | Dairy products, except dried or canned ----- | 11 | 433 986 | 7 408 | 1 691 | 141 | 16 307 | - | - |
| 5144 | Poultry and poultry products ----- | 1 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5145 | Confectionery ----- | 17 | 125 253 | 2 975 | 666 | 92 | 5 916 | 101 | 39 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-17

Table 1. Summary Statistics for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1991 inventories (\$1,000) | End-of-1992 inventories (\$1,000) |
|-----------|----------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|---------------------------------|-----------------------------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| | TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | |
| | Agents, brokers, and commission merchants — Con. | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | |
| 514 | Groceries and related products —Con. | 6 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5146 | Fish and seafoods | 12 | 75 530 | 1 257 | 264 | 36 | 2 482 | 8 | 14 |
| 5147 | Meats and meat products | 18 | 199 698 | 4 888 | 729 | 63 | 8 760 | — | — |
| 5148 | Fresh fruits and vegetables | 83 | 2 275 605 | 33 262 | 7 507 | 900 | 61 519 | 1 767 | 1 713 |
| 5149 | Groceries and related products, n.e.c. | | | | | | | | |
| 515 | Farm-product raw materials | 9 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 5153 | Grain and field beans | 2 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5154 | Livestock | 1 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5159 | Farm-product raw materials, n.e.c. | 6 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 516 | Chemicals and allied products | 81 | 435 282 | 10 983 | 2 445 | 208 | 21 824 | 1 445 | 1 917 |
| 5162 | Plastics materials and basic forms and shapes | 34 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5169 | Chemicals and allied products, n.e.c. | 47 | (D) | (D) | (D) | CC | (D) | (D) | (D) |
| 517 | Petroleum and petroleum products | 15 | 1 875 605 | 5 648 | 1 091 | 64 | 9 974 | — | — |
| 5171 | Petroleum bulk stations and terminals | — | — | — | — | — | — | — | — |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 15 | 1 875 605 | 5 648 | 1 091 | 64 | 9 974 | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages | 8 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5181 | Beer and ale | — | — | — | — | — | — | — | — |
| 5182 | Wine and distilled alcoholic beverages | 8 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods | 133 | (D) | (D) | (D) | FF | (D) | (D) | (D) |
| 5191 | Farm supplies | 5 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5192 | Books, periodicals, and newspapers | 12 | 501 316 | 14 469 | 4 839 | 427 | 29 419 | — | — |
| 5193 | Flowers, nursery stock, and florists' supplies | 4 | (D) | (D) | (D) | AA | (D) | (D) | (D) |
| 5194 | Tobacco and tobacco products | 2 | (D) | (D) | (D) | BB | (D) | (D) | (D) |
| 5198 | Paints, varnishes, and supplies | 8 | 20 446 | 884 | 162 | 18 | 1 527 | 5 | 16 |
| 5199 | Nondurable goods, n.e.c. | 102 | (D) | (D) | (D) | EE | (D) | (D) | (D) |

Table 2. Selected Ratios for the State: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Sales | | Annual payroll | | Employees per establishment (number) | Operating expenses as percent of sales | End-of-1992 inventories as percent of sales |
|-----------|---------------------------------------------------------------------------------|-----------------------------|-------------------------------------|-------------------------------------|----------------------------------|--------------------------------------|----------------------------------------|---------------------------------------------|
| | | Per establishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| | Wholesale trade | 9 543 569 | 670 035 | 36 652 | 44.9 | 14 | 12.2 | 7.5 |
| 50 | Durable goods | 7 668 196 | 595 744 | 37 919 | 46.8 | 13 | 13.6 | 8.5 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 17 114 525 | 1 479 179 | 30 672 | 36.4 | 12 | 5.7 | 5.5 |
| 5012 | Automobiles and other motor vehicles | 74 322 883 | 3 858 849 | 37 541 | 25.1 | 19 | 3.9 | 4.1 |
| 5013 | Motor vehicle supplies and new parts | 3 545 664 | 332 765 | 27 218 | 51.8 | 11 | 15.8 | 13.5 |
| 5014 | Tires and tubes | 7 500 223 | 746 936 | 33 913 | 47.1 | 10 | 9.6 | 9.7 |
| 5015 | Motor vehicle parts, used | 746 566 | 136 421 | 21 522 | 50.9 | 5 | 31.0 | 10.6 |
| 502 | Furniture and homefurnishings | 5 837 943 | 412 138 | 34 573 | 45.7 | 14 | 18.3 | 11.6 |
| 5021 | Furniture | 3 726 746 | 344 064 | 32 671 | 54.9 | 11 | 17.3 | 4.6 |
| 5023 | Homefurnishings | 7 227 151 | 441 798 | 35 402 | 42.9 | 16 | 18.7 | 14.0 |
| 503 | Lumber and other construction materials | 4 173 433 | 373 505 | 34 709 | 49.9 | 11 | 18.6 | 9.7 |
| 5031 | Lumber, plywood, millwork, and wood panels | 5 410 808 | 381 652 | 34 270 | 53.1 | 14 | 16.9 | 11.1 |
| 5032 | Brick, stone, and related construction materials | 1 788 120 | 273 413 | 33 945 | 48.0 | 7 | 25.8 | 11.7 |
| 5033 | Roofing, siding, and insulation materials | 6 703 533 | 473 139 | 35 131 | 42.2 | 14 | 17.6 | 7.6 |
| 5039 | Construction materials, n.e.c. | 3 121 442 | 322 908 | 35 622 | 55.3 | 10 | 19.9 | 8.4 |
| 504 | Professional and commercial equipment and supplies | 8 762 912 | 450 294 | 41 976 | 47.6 | 19 | 19.6 | 8.7 |
| 5043 | Photographic equipment and supplies | 20 239 000 | 882 616 | 41 111 | 36.1 | 23 | 12.9 | 7.6 |
| 5044 | Office equipment | 9 032 953 | 352 237 | 37 457 | 46.0 | 26 | 23.1 | 12.6 |
| 5045 | Computers and computer peripheral equipment and software | 8 548 385 | 508 587 | 48 735 | 46.5 | 17 | 20.6 | 4.8 |
| 5046 | Commercial equipment, n.e.c. | 2 875 363 | 267 445 | 34 012 | 50.7 | 11 | 25.1 | 9.7 |
| 5047 | Medical, dental, and hospital equipment and supplies | 10 329 753 | 497 805 | 43 823 | 54.7 | 21 | 16.1 | 9.7 |
| 5048 | Ophthalmic goods | 9 275 135 | 250 405 | 30 580 | 44.3 | 37 | 27.5 | 20.9 |
| 5049 | Professional equipment and supplies, n.e.c. | 4 286 884 | 275 928 | 38 835 | 51.4 | 16 | 27.4 | 10.1 |
| 505 | Metals and minerals, except petroleum | 12 160 500 | 1 098 121 | 40 432 | 47.3 | 11 | 7.8 | 9.6 |
| 5051 | Metals service centers and offices | 12 121 238 | 1 072 095 | 40 070 | 47.3 | 11 | 7.9 | 9.5 |
| 5052 | Coal and other minerals and ores | 13 071 789 | 2 299 667 | 57 167 | 48.8 | 6 | 5.1 | 10.6 |
| 506 | Electrical goods | 10 168 889 | 638 243 | 41 821 | 48.2 | 16 | 13.6 | 8.3 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 4 778 238 | 373 699 | 36 934 | 55.0 | 13 | 18.0 | 6.4 |
| 5064 | Electrical appliances, television and radio sets | 35 447 549 | 969 583 | 47 672 | 40.5 | 37 | 12.1 | 10.6 |
| 5065 | Electronic parts and equipment, n.e.c. | 8 613 020 | 637 186 | 41 989 | 51.1 | 14 | 12.9 | 6.8 |

See footnotes at end of table.

NJ-18 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 2. Selected Ratios for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Sales | | Annual payroll | | Employees per establishment ¹ (number) | Operating expenses as percent of sales | End-of-1992 inventories as percent of sales |
|-------------------------------|----------------------------------------------------------------------------------|-----------------------------|-------------------------------------|-------------------------------------|----------------------------------|---------------------------------------------------|----------------------------------------|---------------------------------------------|
| | | Per establishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| Wholesale trade —Con. | | | | | | | | |
| 50 Durable goods —Con. | | | | | | | | |
| 507 | Hardware, and plumbing and heating equipment and supplies | 3 020 001 | 312 496 | 34 260 | 52.7 | 10 | 20.8 | 11.8 |
| 5072 | Hardware | 3 281 210 | 305 035 | 34 832 | 51.1 | 11 | 22.3 | 12.1 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 2 816 358 | 291 767 | 33 107 | 54.9 | 10 | 20.7 | 12.4 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 2 834 106 | 368 287 | 36 076 | 50.5 | 8 | 19.4 | 11.3 |
| 5078 | Refrigeration equipment and supplies | 3 164 475 | 439 510 | 33 007 | 60.9 | 7 | 12.3 | 7.0 |
| 508 | Machinery, equipment, and supplies | 3 519 619 | 382 621 | 38 329 | 50.7 | 9 | 19.8 | 12.2 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 3 689 233 | 315 084 | 38 661 | 51.7 | 12 | 23.7 | 33.1 |
| 5083 | Farm and garden machinery and equipment | 2 514 126 | 294 602 | 31 325 | 51.7 | 9 | 20.6 | 17.0 |
| 5084 | Industrial machinery and equipment | 3 626 341 | 389 424 | 41 301 | 50.7 | 9 | 20.9 | 12.5 |
| 5085 | Industrial supplies | 3 673 043 | 410 209 | 36 917 | 53.1 | 9 | 16.9 | 7.3 |
| 5087 | Service establishment equipment and supplies | 1 866 654 | 214 484 | 30 146 | 49.8 | 9 | 28.2 | 10.7 |
| 5088 | Transportation equipment and supplies, except motor vehicles | 5 739 254 | 644 758 | 39 058 | 42.7 | 9 | 14.2 | 13.4 |
| 509 | Miscellaneous durable goods | 4 597 732 | 447 529 | 32 552 | 44.0 | 10 | 16.5 | 10.4 |
| 5091 | Sporting and recreational goods and supplies | 4 945 854 | 466 047 | 31 309 | 44.0 | 11 | 15.3 | 14.1 |
| 5092 | Toys and hobby goods and supplies | 11 860 614 | 520 825 | 38 237 | 43.4 | 23 | 16.9 | 9.4 |
| 5093 | Scrap and waste materials | 2 959 848 | 266 832 | 27 065 | 45.9 | 11 | 22.1 | 5.9 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 4 377 539 | 665 680 | 36 803 | 37.2 | 7 | 14.9 | 13.1 |
| 5099 | Durable goods, n.e.c. | 3 654 621 | 535 189 | 33 731 | 47.4 | 7 | 13.3 | 11.3 |
| 51 Nondurable goods | 12 454 992 | 760 705 | 35 107 | 42.5 | 16 | 10.8 | 6.5 | |
| 511 | Paper and paper products | 7 002 618 | 428 240 | 26 847 | 49.0 | 16 | 12.8 | 4.5 |
| 5111 | Printing and writing paper | 8 502 222 | 740 516 | 40 968 | 58.3 | 11 | 9.5 | 4.4 |
| 5112 | Stationery and office supplies | 4 197 922 | 189 156 | 20 224 | 47.5 | 22 | 22.5 | 8.8 |
| 5113 | Industrial and personal service paper | 10 265 241 | 1 002 893 | 40 386 | 47.9 | 10 | 8.4 | 2.1 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 41 668 450 | 999 371 | 45 543 | 38.9 | 42 | 11.7 | 7.8 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 41 668 450 | 999 371 | 45 543 | 38.9 | 42 | 11.7 | 7.8 |
| 513 | Apparel, piece goods, and notions | 7 732 015 | 455 079 | 35 056 | 36.7 | 17 | 21.0 | 13.8 |
| 5131 | Piece goods, notions, and other dry goods | 4 050 668 | 377 219 | 29 885 | 47.7 | 11 | 16.6 | 13.4 |
| 5136 | Men's and boys' clothing and furnishings | 7 415 095 | 462 006 | 37 127 | 35.7 | 16 | 22.5 | 16.9 |
| 5137 | Women's, children's, and infants' clothing and accessories | 10 631 705 | 454 649 | 35 539 | 34.5 | 23 | 22.7 | 13.1 |
| 5139 | Footwear | 8 176 328 | 593 933 | 38 204 | 37.8 | 14 | 17.0 | 12.0 |
| 514 | Groceries and related products | 13 584 054 | 874 078 | 33 411 | 45.9 | 16 | 8.3 | 4.6 |
| 5141 | Groceries, general line | 27 918 802 | 971 182 | 35 030 | 49.9 | 29 | 7.2 | 3.1 |
| 5142 | Packaged frozen foods | 12 064 608 | 774 984 | 32 344 | 43.8 | 16 | 9.5 | 6.6 |
| 5143 | Dairy products, except dried or canned | 14 493 285 | 820 179 | 34 439 | 45.9 | 18 | 9.2 | 2.6 |
| 5144 | Poultry and poultry products | 8 484 861 | 763 638 | 31 155 | 49.0 | 11 | 8.3 | 1.1 |
| 5145 | Confectionery | 28 347 008 | 1 117 394 | 34 724 | 56.2 | 25 | 5.5 | 1.2 |
| 5146 | Fish and seafoods | 4 306 733 | 445 676 | 22 716 | 45.2 | 10 | 11.3 | 7.2 |
| 5147 | Meats and meat products | 8 177 938 | 883 734 | 32 759 | 47.4 | 9 | 7.8 | 2.8 |
| 5148 | Fresh fruits and vegetables | 6 253 443 | 659 239 | 36 092 | 52.0 | 9 | 10.5 | 1.1 |
| 5149 | Groceries and related products, n.e.c. | 13 238 881 | 873 053 | 32 914 | 41.1 | 15 | 9.2 | 7.7 |
| 515 | Farm-product raw materials | 7 090 180 | 799 447 | 39 553 | 51.8 | 9 | 9.6 | 5.2 |
| 5153 | Grain and field beans | 8 637 800 | 1 199 694 | 69 521 | 56.3 | 7 | 10.3 | 5.1 |
| 5154 | Livestock | 3 533 545 | 547 451 | 19 423 | 37.1 | 6 | 9.6 | .6 |
| 5159 | Farm-product raw materials, n.e.c. | 7 362 533 | 677 534 | 30 699 | 50.5 | 11 | 9.0 | 6.0 |
| 516 | Chemicals and allied products | 13 563 504 | 1 243 808 | 42 722 | 44.6 | 11 | 7.7 | 4.1 |
| 5162 | Plastics materials and basic forms and shapes | 10 922 148 | 998 448 | 36 824 | 41.2 | 11 | 8.9 | 3.2 |
| 5169 | Chemicals and allied products, n.e.c. | 14 541 784 | 1 335 075 | 44 916 | 45.8 | 11 | 7.4 | 4.4 |
| 517 | Petroleum and petroleum products | 34 757 007 | 2 616 822 | 40 187 | 36.9 | 13 | 4.2 | 5.0 |
| 5171 | Petroleum bulk stations and terminals | 39 031 811 | 2 307 914 | 39 152 | 36.7 | 17 | 4.6 | 7.8 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 29 964 045 | 3 252 676 | 42 317 | 37.2 | 9 | 3.5 | .8 |
| 518 | Beer, wine, and distilled alcoholic beverages | 21 130 129 | 631 206 | 40 844 | 39.8 | 33 | 16.3 | 7.8 |
| 5181 | Beer and ale | 18 995 550 | 398 647 | 38 493 | 50.5 | 48 | 19.1 | 4.5 |
| 5182 | Wine and distilled alcoholic beverages | 22 146 595 | 828 648 | 42 841 | 34.2 | 27 | 15.1 | 9.2 |
| 519 | Miscellaneous nondurable goods | 4 992 794 | 388 990 | 29 513 | 47.9 | 13 | 15.8 | 8.3 |
| 5191 | Farm supplies | 3 128 405 | 391 495 | 27 373 | 42.5 | 8 | 16.4 | 10.7 |
| 5192 | Books, periodicals, and newspapers | 11 025 509 | 324 788 | 28 300 | 46.3 | 34 | 18.8 | 7.4 |
| 5193 | Flowers, nursery stock, and florists' supplies | 2 520 681 | 146 925 | 24 474 | 55.4 | 17 | 30.1 | 6.3 |
| 5194 | Tobacco and tobacco products | 11 407 000 | 784 885 | 26 457 | 50.2 | 15 | 6.7 | 4.7 |
| 5198 | Paints, varnishes, and supplies | 3 158 474 | 294 994 | 33 203 | 50.0 | 11 | 22.5 | 10.7 |
| 5199 | Nondurable goods, n.e.c. | 4 175 953 | 493 750 | 33 516 | 47.9 | 8 | 14.2 | 9.5 |
| Merchant wholesalers | | 6 325 108 | 492 480 | 35 256 | 45.1 | 13 | 15.9 | 10.8 |
| 50 Durable goods | | 5 707 947 | 468 618 | 36 180 | 47.0 | 12 | 16.4 | 11.8 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 11 176 388 | 1 003 059 | 31 059 | 35.3 | 11 | 8.8 | 8.4 |
| 5012 | Automobiles and other motor vehicles | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5013 | Motor vehicle supplies and new parts | 3 255 016 | 300 193 | 26 710 | 51.7 | 11 | 17.2 | 15.3 |
| 5014 | Tires and tubes | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5015 | Motor vehicle parts, used | 746 566 | 136 421 | 21 522 | 50.9 | 5 | 31.0 | 10.6 |
| 502 | Furniture and homefurnishings | 4 792 793 | 324 605 | 33 711 | 45.1 | 15 | 23.0 | 15.7 |
| 5021 | Furniture | 3 458 425 | 279 522 | 32 334 | 55.5 | 12 | 20.9 | 6.4 |
| 5023 | Homefurnishings | 5 591 907 | 345 228 | 34 340 | 41.8 | 16 | 23.8 | 19.1 |

See footnotes at end of table.

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-19

Table 2. Selected Ratios for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Sales | | Annual payroll | | Employees per establishment ¹ (number) | Operating expenses as percent of sales | End-of-1992 inventories as percent of sales |
|---------------------------------------------------------------------------------------|----------------------------------------|-----------------------------|-------------------------------------|-------------------------------------|----------------------------------|---------------------------------------------------|----------------------------------------|---------------------------------------------|
| | | Per establishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| Merchant wholesalers —Con. | | | | | | | | |
| 50 Durable goods —Con. | | | | | | | | |
| 503 Lumber and other construction materials | 3 645 154 | 309 198 | 33 455 | 51.9 | 12 | 20.9 | 11.1 | |
| 5031 Lumber, plywood, millwork, and wood panels | 5 590 946 | 375 313 | 33 981 | 52.8 | 15 | 17.1 | 11.6 | |
| 5032 Brick, stone, and related construction materials | 1 644 094 | 237 521 | 33 772 | 48.1 | 7 | 29.6 | 13.8 | |
| 5033 Roofing, siding, and insulation materials | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5039 Construction materials, n.e.c. | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 504 Professional and commercial equipment and supplies | 5 563 196 | 382 891 | 37 390 | 47.2 | 15 | 20.7 | 12.4 | |
| 5043 Photographic equipment and supplies | 10 909 085 | 558 741 | 41 050 | 32.0 | 20 | 23.0 | 14.4 | |
| 5044 Office equipment | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5045 Computers and computer peripheral equipment and software | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5046 Commercial equipment, n.e.c. | 2 959 012 | 245 741 | 34 030 | 50.7 | 12 | 27.3 | 11.0 | |
| 5047 Medical, dental, and hospital equipment and supplies | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5048 Ophthalmic goods | 9 710 971 | 248 445 | 30 536 | 44.3 | 39 | 27.8 | 21.2 | |
| 5049 Professional equipment and supplies, n.e.c. | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 505 Metals and minerals, except petroleum | 12 195 465 | 1 008 712 | 41 336 | 48.7 | 12 | 8.4 | 10.2 | |
| 5051 Metals service centers and offices | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5052 Coal and other minerals and ores | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 506 Electrical goods | 7 673 119 | 472 257 | 40 950 | 50.4 | 16 | 17.2 | 13.0 | |
| 5063 Electrical apparatus and equipment, wiring supplies, and construction materials | 3 367 042 | 262 663 | 37 001 | 58.5 | 13 | 24.1 | 11.6 | |
| 5064 Electrical appliances, television and radio sets | 30 083 312 | 729 433 | 47 941 | 44.9 | 41 | 14.6 | 13.9 | |
| 5065 Electronic parts and equipment, n.e.c. | 5 326 600 | 432 100 | 38 134 | 51.0 | 12 | 17.3 | 12.4 | |
| 507 Hardware, and plumbing and heating equipment and supplies | 2 624 077 | 260 816 | 33 886 | 52.6 | 10 | 24.7 | 14.9 | |
| 5072 Hardware | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5074 Plumbing and heating equipment and supplies (hydronics) | 2 472 609 | 244 435 | 33 064 | 55.3 | 10 | 24.4 | 15.2 | |
| 5075 Warm air heating and air-conditioning equipment and supplies | 2 656 358 | 358 259 | 36 024 | 51.0 | 7 | 19.7 | 13.7 | |
| 5078 Refrigeration equipment and supplies | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 508 Machinery, equipment, and supplies | 3 032 321 | 315 209 | 38 053 | 51.9 | 10 | 23.3 | 15.6 | |
| 5082 Construction and mining (except petroleum) machinery and equipment | 3 851 909 | 301 037 | 38 893 | 51.8 | 13 | 25.0 | 36.3 | |
| 5083 Farm and garden machinery and equipment | 2 496 347 | 287 476 | 31 745 | 51.7 | 9 | 21.4 | 17.8 | |
| 5084 Industrial machinery and equipment | 3 278 278 | 322 767 | 41 072 | 52.5 | 10 | 24.3 | 15.9 | |
| 5085 Industrial supplies | 2 689 782 | 298 798 | 36 649 | 54.0 | 9 | 22.7 | 10.6 | |
| 5087 Service establishment equipment and supplies | 1 528 587 | 184 626 | 29 736 | 52.8 | 8 | 30.5 | 11.5 | |
| 5088 Transportation equipment and supplies, except motor vehicles | 5 608 083 | 587 513 | 39 234 | 41.7 | 10 | 16.0 | 15.3 | |
| 509 Miscellaneous durable goods | 3 620 791 | 349 660 | 31 791 | 44.2 | 10 | 20.6 | 12.7 | |
| 5091 Sporting and recreational goods and supplies | 3 559 007 | 309 383 | 28 715 | 42.3 | 12 | 21.9 | 23.1 | |
| 5092 Toys and hobby goods and supplies | 6 281 955 | 323 272 | 39 932 | 45.7 | 19 | 27.0 | 16.5 | |
| 5093 Scrap and waste materials | 2 738 173 | 242 333 | 26 908 | 45.9 | 11 | 24.2 | 6.5 | |
| 5094 Jewelry, watches, precious stones, and precious metals | 4 316 739 | 639 167 | 36 299 | 37.8 | 7 | 15.0 | 14.1 | |
| 5099 Durable goods, n.e.c. | 3 251 294 | 436 071 | 32 641 | 46.7 | 7 | 16.0 | 9.7 | |
| 51 Nondurable goods | 7 295 300 | 525 385 | 33 982 | 42.7 | 14 | 15.2 | 9.5 | |
| 511 Paper and paper products | 4 415 772 | 351 635 | 33 140 | 50.0 | 13 | 18.9 | 7.7 | |
| 5111 Printing and writing paper | 7 559 229 | 592 348 | 40 594 | 60.3 | 13 | 11.4 | 5.1 | |
| 5112 Stationery and office supplies | 3 375 218 | 244 761 | 28 837 | 47.0 | 14 | 25.1 | 11.1 | |
| 5113 Industrial and personal service paper | 4 665 343 | 435 984 | 37 598 | 50.2 | 11 | 17.2 | 5.8 | |
| 512 Drugs, drug proprietaries, and druggists' sundries | 14 249 542 | 673 554 | 40 225 | 41.4 | 21 | 14.4 | 11.4 | |
| 5122 Drugs, drug proprietaries, and druggists' sundries | 14 249 542 | 673 554 | 40 225 | 41.4 | 21 | 14.4 | 11.4 | |
| 513 Apparel, piece goods, and notions | 7 976 332 | 439 428 | 35 313 | 35.8 | 18 | 22.5 | 15.0 | |
| 5131 Piece goods, notions, and other dry goods | 3 334 021 | 381 338 | 33 383 | 46.4 | 9 | 18.9 | 16.4 | |
| 5136 Men's and boys' clothing and furnishings | 7 672 634 | 432 118 | 36 883 | 35.5 | 18 | 24.1 | 18.3 | |
| 5137 Women's, children's, and infants' clothing and accessories | 11 643 322 | 445 155 | 35 324 | 34.2 | 26 | 23.2 | 13.4 | |
| 5139 Footwear | 7 909 480 | 514 270 | 34 497 | 34.5 | 15 | 19.4 | 15.2 | |
| 514 Groceries and related products | 8 960 200 | 667 623 | 32 144 | 43.7 | 13 | 11.0 | 7.5 | |
| 5141 Groceries, general line | 24 136 559 | 807 740 | 35 196 | 49.1 | 30 | 8.9 | 4.3 | |
| 5142 Packaged frozen foods | 12 401 438 | 728 178 | 32 086 | 44.3 | 17 | 9.9 | 7.3 | |
| 5143 Dairy products, except dried or canned | 9 210 167 | 642 570 | 32 163 | 45.8 | 14 | 10.9 | 4.0 | |
| 5144 Poultry and poultry products | 7 658 000 | 679 339 | 28 134 | 47.4 | 11 | 8.7 | 1.3 | |
| 5145 Confectionery | 5 333 472 | 451 645 | 31 824 | 47.9 | 12 | 14.7 | 8.5 | |
| 5146 Fish and seafoods | 3 877 862 | 383 301 | 22 648 | 45.6 | 10 | 13.0 | 7.4 | |
| 5147 Meats and meat products | 7 713 568 | 818 872 | 32 557 | 49.6 | 9 | 8.0 | 3.1 | |
| 5148 Fresh fruits and vegetables | 5 804 289 | 578 045 | 34 751 | 51.7 | 10 | 11.6 | 1.3 | |
| 5149 Groceries and related products, n.e.c. | 7 083 387 | 605 002 | 30 751 | 35.5 | 12 | 14.3 | 15.9 | |
| 515 Farm-product raw materials | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5153 Grain and field beans | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5154 Livestock | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5159 Farm-product raw materials, n.e.c. | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 516 Chemicals and allied products | 4 961 545 | 530 913 | 40 447 | 49.5 | 9 | 15.4 | 9.4 | |
| 5162 Plastics materials and basic forms and shapes | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5169 Chemicals and allied products, n.e.c. | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 517 Petroleum and petroleum products | 13 967 651 | 1 247 930 | 37 586 | 41.4 | 11 | 7.3 | 2.5 | |
| 5171 Petroleum bulk stations and terminals | 15 672 336 | 1 171 963 | 35 328 | 42.1 | 13 | 7.2 | 2.8 | |
| 5172 Petroleum and petroleum products wholesalers, except bulk stations and terminals | 12 231 398 | 1 363 252 | 41 013 | 40.4 | 9 | 7.4 | 2.2 | |
| 518 Beer, wine, and distilled alcoholic beverages | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5181 Beer and ale | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |
| 5182 Wine and distilled alcoholic beverages | (D) | (D) | (D) | (D) | (D) | (D) | (D) | |

See footnotes at end of table.

NJ-20 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 2. Selected Ratios for the State: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Sales | | Annual payroll | | Employees per establishment ¹ (number) | Operating expenses as percent of sales | End-of-1992 inventories as percent of sales |
|--------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------|-------------------------------------|-------------------------------------|----------------------------------|---------------------------------------------------|----------------------------------------|---------------------------------------------|
| | | Per establishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| Merchant wholesalers —Con. | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | |
| 519 | Miscellaneous nondurable goods ----- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5191 | Farm supplies ----- | 2 715 015 | 393 452 | 26 634 | 44.8 | 7 | 15.1 | 10.7 |
| 5192 | Books, periodicals, and newspapers ----- | 7 027 755 | 222 671 | 25 580 | 45.2 | 32 | 25.4 | 11.8 |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 2 256 156 | 147 224 | 23 202 | 53.2 | 15 | 29.6 | 6.6 |
| 5194 | Tobacco and tobacco products ----- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5198 | Paints, varnishes, and supplies ----- | 2 312 807 | 242 294 | 31 637 | 51.0 | 10 | 25.6 | 14.2 |
| 5199 | Nondurable goods, n.e.c. ----- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Manufacturers' sales branches and sales offices ----- | | | | | | | | |
| 50 | Durable goods ----- | 37 399 748 | 1 066 033 | 45 801 | 45.7 | 35 | 9.4 | 3.8 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 166 144 216 | 9 170 298 | 33 344 | 50.2 | 18 | .7 | 1.1 |
| 502 | Furniture and homefurnishings ----- | 29 720 000 | 722 844 | 39 214 | 48.6 | 41 | 11.2 | 5.8 |
| 503 | Lumber and other construction materials ----- | 11 684 902 | 1 012 856 | 49 182 | 36.8 | 12 | 13.2 | 6.6 |
| 504 | Professional and commercial equipment and supplies ----- | 40 000 615 | 551 273 | 49 736 | 49.2 | 73 | 18.3 | 4.9 |
| 505 | Metals and minerals, except petroleum ----- | 22 929 333 | 1 266 037 | 30 433 | 36.9 | 18 | 6.5 | 11.6 |
| 506 | Electrical goods ----- | 32 591 206 | 1 144 584 | 45 465 | 41.0 | 28 | 9.7 | 2.8 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 8 338 931 | 552 121 | 33 603 | 52.5 | 15 | 11.6 | 5.1 |
| 508 | Machinery, equipment, and supplies ----- | 10 840 713 | 773 564 | 39 654 | 41.5 | 14 | 12.4 | 5.9 |
| 509 | Miscellaneous durable goods ----- | 51 919 200 | 1 053 840 | 38 139 | 33.1 | 49 | 10.9 | 12.9 |
| 51 | Nondurable goods ----- | 68 919 185 | 1 197 386 | 37 724 | 41.0 | 58 | 7.7 | 4.6 |
| 511 | Paper and paper products ----- | 38 012 867 | 507 199 | 14 107 | 43.9 | 75 | 6.3 | 1.3 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 264 308 721 | 1 221 153 | 49 577 | 37.3 | 216 | 10.9 | 6.6 |
| 513 | Apparel, piece goods, and notions ----- | 13 763 000 | 389 666 | 40 391 | 46.4 | 35 | 22.3 | 17.9 |
| 514 | Groceries and related products ----- | 54 511 763 | 1 107 482 | 36 164 | 51.4 | 49 | 6.4 | 1.9 |
| 515 | Farm-product raw materials ----- | — | — | — | — | — | — | — |
| 516 | Chemicals and allied products ----- | 61 014 392 | 2 566 118 | 46 445 | 37.9 | 24 | 4.8 | 2.2 |
| 517 | Petroleum and petroleum products ----- | 102 370 404 | 3 960 007 | 42 880 | 30.0 | 26 | 3.6 | 8.4 |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 89 856 333 | 1 023 032 | 42 554 | 33.5 | 88 | 12.4 | 4.4 |
| 519 | Miscellaneous nondurable goods ----- | 23 624 299 | 499 196 | 36 182 | 50.6 | 47 | 14.3 | 5.3 |
| Agents, brokers, and commission merchants ----- | | | | | | | | |
| 50 | Durable goods ----- | 5 593 804 | 1 119 347 | 38 883 | 49.3 | 5 | 7.0 | .4 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 17 950 116 | 1 081 029 | 19 452 | 57.3 | 17 | 3.1 | .2 |
| 502 | Furniture and homefurnishings ----- | 5 573 270 | 1 162 844 | 38 789 | 48.9 | 5 | 6.8 | 1.4 |
| 503 | Lumber and other construction materials ----- | 3 549 477 | 1 041 180 | 41 407 | 53.1 | 3 | 7.5 | .6 |
| 504 | Professional and commercial equipment and supplies ----- | 4 278 302 | 770 811 | 47 362 | 34.6 | 6 | 17.8 | .5 |
| 505 | Metals and minerals, except petroleum ----- | 6 362 087 | 2 926 560 | 58 027 | 51.7 | 2 | 3.8 | .2 |
| 506 | Electrical goods ----- | 6 460 043 | 1 304 218 | 41 092 | 54.6 | 5 | 5.8 | .1 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 4 945 624 | 1 218 487 | 43 838 | 54.6 | 4 | 6.6 | .6 |
| 508 | Machinery, equipment, and supplies ----- | 3 101 708 | 843 092 | 40 769 | 52.0 | 4 | 9.3 | .6 |
| 509 | Miscellaneous durable goods ----- | 6 879 862 | 1 140 665 | 37 259 | 55.0 | 6 | 5.9 | .3 |
| 51 | Nondurable goods ----- | 13 299 108 | 2 030 377 | 37 766 | 52.7 | 7 | 3.5 | .1 |
| 511 | Paper and paper products ----- | 4 075 486 | 1 420 446 | 59 821 | 56.8 | 3 | 7.4 | .2 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 15 045 621 | 1 515 010 | 40 552 | 54.5 | 10 | 4.9 | .6 |
| 513 | Apparel, piece goods, and notions ----- | 5 204 558 | 781 953 | 26 021 | 52.8 | 7 | 6.3 | .1 |
| 514 | Groceries and related products ----- | 24 495 943 | 2 350 928 | 38 243 | 53.3 | 10 | 3.1 | — |
| 515 | Farm-product raw materials ----- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 516 | Chemicals and allied products ----- | 5 373 852 | 2 092 702 | 52 803 | 50.3 | 3 | 5.0 | .4 |
| 517 | Petroleum and petroleum products ----- | 125 040 333 | 29 306 328 | 88 250 | 56.6 | 4 | .5 | — |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods ----- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |

¹Based on number of employees for pay period including March 12.

Table 3. Comparative Statistics for the State: 1992 and 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|----------|---------------------------------------------------------------------------------------|----------------|---------------|--------------------|--------------------|-----------------------------|------------------|------------------|-----------------------------|--------------------------------------------------|----------------|
| | | 1992 (number) | 1987 (number) | 1992 (\$1,000) | 1987 (\$1,000) | Percent change 1987 to 1992 | 1992 (\$1,000) | 1987 (\$1,000) | Percent change 1987 to 1992 | 1992 (number) | 1987 (number) |
| | Wholesale trade ----- | 18 444 | 17 643 | 176 021 592 | 144 620 658 | 21.7 | 9 628 768 | 7 528 610 | 27.9 | 262 705 | 270 976 |
| 50 | Durable goods ----- | 11 218 | 10 923 | 86 021 822 | 69 987 454 | 22.9 | 5 475 250 | 4 493 974 | 21.8 | 144 394 | 158 485 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 1 380 | 1 419 | 23 618 045 | 19 638 712 | 20.3 | 489 737 | 463 674 | 5.6 | 15 967 | 18 522 |
| 5012 | Automobiles and other motor vehicles ----- | 265 | 235 | 19 695 564 | 15 967 304 | 23.3 | 191 607 | 194 156 | -1.3 | 5 104 | 6 413 |
| 5013 | Motor vehicle supplies and new parts ----- | 812 | 898 | 2 879 079 | 2 540 976 | 13.3 | 235 490 | 207 481 | 13.5 | 8 652 | 9 640 |
| 5014 | Tires and tubes ----- | 121 | 129 | 907 527 | 1 037 906 | -12.6 | 41 204 | 47 714 | -13.6 | 1 215 | 1 631 |
| 5015 | Motor vehicle parts, used ----- | 182 | 157 | 135 875 | 92 526 | 46.9 | 21 436 | 14 323 | 49.7 | 996 | 838 |
| 502 | Furniture and homefurnishings ----- | 703 | 608 | 4 104 074 | 3 627 242 | 13.1 | 344 276 | 289 623 | 18.9 | 9 958 | 10 919 |
| 5021 | Furniture ----- | 279 | 258 | 1 039 762 | 919 683 | 13.1 | 98 731 | 91 834 | 7.5 | 3 022 | 3 257 |
| 5023 | Homefurnishings ----- | 424 | 350 | 3 064 312 | 2 707 559 | 13.2 | 245 545 | 197 789 | 24.1 | 6 936 | 7 662 |
| 503 | Lumber and other construction materials ----- | 616 | 606 | 2 570 835 | 3 010 434 | -14.6 | 238 905 | 273 309 | -12.6 | 6 883 | 9 896 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 203 | 221 | 1 098 394 | 1 515 291 | -27.5 | 98 629 | 125 231 | -21.2 | 2 878 | 4 538 |
| 5032 | Brick, stone, and related construction materials ----- | 150 | 135 | 268 218 | 386 729 | -30.6 | 33 300 | 43 121 | -22.8 | 981 | 1 544 |
| 5033 | Roofing, siding, and insulation materials ----- | 107 | 109 | 717 278 | 640 882 | 11.9 | 53 258 | 55 925 | -4.8 | 1 516 | 1 929 |
| 5039 | Construction materials, n.e.c. ----- | 156 | 141 | 486 945 | 467 532 | 4.2 | 53 718 | 49 032 | 9.6 | 1 508 | 1 885 |
| 504 | Professional and commercial equipment and supplies ----- | 1 907 | 1 817 | 16 710 874 | 10 866 758 | 53.8 | 1 557 760 | 1 225 070 | 27.2 | 37 111 | 40 225 |
| 5043 | Photographic equipment and supplies ----- | 101 | 96 | 2 044 139 | 1 452 593 | 40.7 | 95 213 | 112 025 | -15.0 | 2 316 | 3 380 |
| 5044 | Office equipment ----- | 301 | 433 | 2 718 919 | 2 395 709 | 13.5 | 289 127 | 295 673 | -2.2 | 7 719 | 10 491 |
| 5045 | Computers and computer peripheral equipment and software ----- | 667 | 463 | 5 701 773 | 3 562 041 | 60.1 | 546 367 | 393 383 | 38.9 | 11 211 | 11 012 |
| 5046 | Commercial equipment, n.e.c. ----- | 201 | 222 | 577 948 | 478 421 | 20.8 | 73 499 | 71 603 | 2.6 | 2 161 | 2 783 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 425 | 351 | 4 390 145 | 1 730 818 | 153.6 | 386 472 | 202 858 | 90.5 | 8 819 | 6 525 |
| 5048 | Ophthalmic goods ----- | 74 | 81 | 686 360 | 561 157 | 22.3 | 83 819 | 66 470 | 26.1 | 2 741 | 2 878 |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 138 | 171 | 591 590 | 686 019 | -13.8 | 83 263 | 83 058 | .2 | 2 144 | 3 156 |
| 505 | Metals and minerals, except petroleum ----- | 460 | 473 | 5 593 830 | 3 892 788 | 43.7 | 205 962 | 192 421 | 7.0 | 5 094 | 6 416 |
| 5051 | Metals service centers and offices ----- | 441 | 455 | 5 345 466 | 3 760 767 | 42.1 | 199 788 | 188 039 | 6.2 | 4 986 | 6 291 |
| 5052 | Coal and other minerals and ores ----- | 19 | 18 | 248 364 | 132 021 | 88.1 | 6 174 | 4 382 | 40.9 | 108 | 125 |
| 506 | Electrical goods ----- | 1 633 | 1 533 | 16 605 796 | 14 257 242 | 16.5 | 1 088 104 | 801 395 | 35.8 | 26 018 | 26 372 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 688 | 634 | 3 287 428 | 3 550 447 | -7.4 | 324 908 | 240 329 | 35.2 | 8 797 | 8 938 |
| 5064 | Electrical appliances, television and radio sets ----- | 193 | 193 | 6 841 377 | 6 457 944 | 5.9 | 336 374 | 257 519 | 30.6 | 7 056 | 8 252 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 752 | 706 | 6 476 991 | 4 248 851 | 52.4 | 426 822 | 303 547 | 40.6 | 10 165 | 9 182 |
| 507 | Hardware, plumbing and heating equipment and supplies ----- | 917 | 878 | 2 769 341 | 2 709 501 | 2.2 | 303 608 | 267 653 | 13.4 | 8 862 | 9 944 |
| 5072 | Hardware ----- | 366 | 334 | 1 200 923 | 1 145 240 | 4.9 | 137 135 | 117 012 | 17.2 | 3 937 | 4 462 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 360 | 343 | 1 013 889 | 1 087 617 | -6.8 | 115 047 | 99 911 | 15.1 | 3 475 | 3 783 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 151 | 147 | 427 950 | 367 679 | 16.4 | 41 920 | 37 423 | 12.0 | 1 162 | 1 230 |
| 5078 | Refrigeration equipment and supplies ----- | 40 | 54 | 126 579 | 108 965 | 16.2 | 9 506 | 13 307 | -28.6 | 288 | 469 |
| 508 | Machinery, equipment, and supplies ----- | 2 330 | 2 293 | 8 200 712 | 7 095 979 | 15.6 | 821 513 | 677 946 | 21.2 | 21 433 | 23 639 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 103 | 110 | 379 991 | 649 488 | -41.5 | 46 625 | 69 719 | -33.1 | 1 206 | 2 057 |
| 5083 | Farm and garden machinery and equipment ----- | 103 | 92 | 258 955 | 216 402 | 19.7 | 27 535 | 20 873 | 31.9 | 879 | 920 |
| 5084 | Industrial machinery and equipment ----- | 1 128 | 1 121 | 4 090 513 | 3 170 436 | 29.0 | 433 825 | 319 011 | 36.0 | 10 504 | 10 573 |
| 5085 | Industrial supplies ----- | 588 | 552 | 2 159 749 | 1 916 820 | 12.7 | 194 370 | 157 212 | 23.6 | 5 265 | 5 590 |
| 5087 | Service establishment equipment and supplies ----- | 266 | 297 | 496 530 | 479 013 | 3.7 | 69 789 | 67 132 | 4.0 | 2 315 | 2 976 |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 142 | 121 | 814 974 | 663 820 | 22.8 | 49 369 | 43 999 | 12.2 | 1 264 | 1 523 |
| 509 | Miscellaneous durable goods ----- | 1 272 | 1 296 | 5 848 315 | 4 888 798 | 19.6 | 425 385 | 302 883 | 40.4 | 13 068 | 12 552 |
| 5091 | Sporting and recreational goods and supplies ----- | 178 | 171 | 880 362 | 1 135 007 | -22.4 | 59 142 | 61 885 | -4.4 | 1 889 | 2 337 |
| 5092 | Toys and hobby goods and supplies ----- | 132 | 124 | 1 565 601 | 611 220 | 156.1 | 114 940 | 43 119 | 166.6 | 3 006 | 1 650 |
| 5093 | Scrap and waste materials ----- | 389 | 416 | 1 151 381 | 984 902 | 16.9 | 116 786 | 83 224 | 40.3 | 4 315 | 4 042 |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 217 | 218 | 949 926 | 586 557 | 61.9 | 52 518 | 43 025 | 22.1 | 1 427 | 1 475 |
| 5099 | Durable goods, n.e.c. ----- | 356 | 367 | 1 301 045 | 1 571 112 | -17.2 | 81 999 | 71 630 | 14.5 | 2 431 | 3 048 |
| 51 | Nondurable goods ----- | 7 226 | 6 720 | 89 999 770 | 74 633 204 | 20.6 | 4 153 518 | 3 034 636 | 36.9 | 118 311 | 112 491 |
| 511 | Paper and paper products ----- | 960 | 855 | 6 722 513 | 4 331 378 | 55.2 | 421 442 | 312 953 | 34.7 | 15 698 | 13 066 |
| 5111 | Printing and writing paper ----- | 135 | 107 | 1 147 800 | 785 028 | 46.2 | 63 500 | 45 670 | 39.0 | 1 550 | 1 476 |
| 5112 | Stationery and office supplies ----- | 477 | 410 | 2 002 409 | 1 315 354 | 52.2 | 214 086 | 139 203 | 53.8 | 10 586 | 7 096 |
| 5113 | Industrial and personal service paper ----- | 348 | 338 | 3 572 304 | 2 230 996 | 60.1 | 143 856 | 128 080 | 12.3 | 3 562 | 4 494 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 393 | 342 | 16 375 701 | 7 005 780 | 133.7 | 746 261 | 427 095 | 74.7 | 16 386 | 12 780 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 393 | 342 | 16 375 701 | 7 005 780 | 133.7 | 746 261 | 427 095 | 74.7 | 16 386 | 12 780 |
| 513 | Apparel, piece goods, and notions ----- | 1 155 | 1 004 | 8 930 477 | 6 415 561 | 39.2 | 687 947 | 427 156 | 61.1 | 19 624 | 16 878 |
| 5131 | Piece goods, notions, and other dry goods ----- | 340 | 326 | 1 377 227 | 1 447 541 | -4.9 | 109 111 | 79 319 | 37.6 | 3 651 | 3 756 |
| 5136 | Men's and boys' clothing and furnishings ----- | 241 | 187 | 1 787 038 | 1 188 561 | 50.4 | 143 608 | 88 067 | 63.1 | 3 868 | 3 014 |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 437 | 377 | 4 646 055 | 2 807 506 | 65.5 | 363 175 | 213 224 | 70.3 | 10 219 | 8 620 |
| 5139 | Footwear ----- | 137 | 114 | 1 120 157 | 971 953 | 15.2 | 72 053 | 46 546 | 54.8 | 1 886 | 1 488 |
| 514 | Groceries and related products ----- | 1 939 | 1 882 | 26 339 481 | 19 139 561 | 37.6 | 1 006 815 | 788 043 | 27.8 | 30 134 | 31 043 |
| 5141 | Groceries, general line ----- | 182 | 160 | 5 081 222 | 3 326 584 | 52.7 | 183 278 | 119 801 | 53.0 | 5 232 | 4 613 |
| 5142 | Packaged frozen foods ----- | 148 | 129 | 1 785 562 | 1 500 229 | 19.0 | 74 521 | 63 009 | 18.3 | 2 304 | 2 636 |
| 5143 | Dairy products, except dried or canned ----- | 158 | 157 | 2 289 939 | 1 537 915 | 48.9 | 96 155 | 78 504 | 22.5 | 2 792 | 2 884 |
| 5144 | Poultry and poultry products ----- | 36 | 50 | 305 455 | 263 679 | 15.8 | 12 462 | 12 157 | 2.5 | 400 | 669 |
| 5145 | Confectionery ----- | 122 | 135 | 3 458 335 | 1 674 722 | 106.5 | 107 470 | 100 306 | 7.1 | 3 095 | 3 125 |

Table 3. Comparative Statistics for the State: 1992 and 1987 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|------------------------------|----------------------------------------------------------------------------------|----------------|---------------|-------------------|-------------------|-----------------------------|------------------|------------------|-----------------------------|--------------------------------------------------|----------------|
| | | 1992 (number) | 1987 (number) | 1992 (\$1,000) | 1987 (\$1,000) | Percent change 1987 to 1992 | 1992 (\$1,000) | 1987 (\$1,000) | Percent change 1987 to 1992 | 1992 (number) | 1987 (number) |
| Wholesale trade —Con. | | | | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | | | |
| 514 | Groceries and related products —Con. | | | | | | | | | | |
| 5146 | Fish and seafoods | 101 | 101 | 434 980 | 330 192 | 31.7 | 22 171 | 14 858 | 49.2 | 976 | 978 |
| 5147 | Meats and meat products | 260 | 281 | 2 126 264 | 1 990 589 | 6.8 | 78 817 | 68 600 | 14.9 | 2 406 | 2 756 |
| 5148 | Fresh fruits and vegetables | 212 | 194 | 1 325 730 | 1 429 999 | -7.3 | 72 582 | 36 865 | 96.9 | 2 011 | 1 605 |
| 5149 | Groceries and related products, n.e.c. | 720 | 675 | 9 531 994 | 7 085 652 | 34.5 | 359 359 | 293 943 | 22.3 | 10 918 | 11 777 |
| 515 | Farm-product raw materials | 61 | 65 | 432 501 | 791 283 | -45.3 | 21 398 | 17 133 | 24.9 | 541 | 657 |
| 5153 | Grain and field beans | 20 | 25 | 172 756 | 167 741 | 3.0 | 10 011 | 6 820 | 46.8 | 144 | 242 |
| 5154 | Livestock | 11 | 11 | 38 869 | 32 958 | 17.9 | 1 379 | 1 153 | 19.6 | 71 | 85 |
| 5159 | Farm-product raw materials, n.e.c. | 30 | 29 | 220 876 | 590 584 | -62.6 | 10 008 | 9 160 | 9.3 | 326 | 330 |
| 516 | Chemicals and allied products | 851 | 822 | 11 542 542 | 8 764 217 | 31.7 | 396 460 | 325 101 | 21.9 | 9 280 | 10 170 |
| 5162 | Plastics materials and basic forms and shapes | 230 | 213 | 2 512 094 | 1 557 525 | 61.3 | 92 648 | 95 872 | -3.4 | 2 516 | 3 256 |
| 5169 | Chemicals and allied products, n.e.c. | 621 | 609 | 9 030 448 | 7 206 692 | 25.3 | 303 812 | 229 229 | 32.5 | 6 764 | 6 914 |
| 517 | Petroleum and petroleum products | 280 | 291 | 9 731 962 | 20 313 786 | -52.1 | 149 456 | 147 425 | 1.4 | 3 719 | 4 573 |
| 5171 | Petroleum bulk stations and terminals | 148 | 148 | 5 776 708 | 7 306 335 | -20.9 | 97 998 | 100 682 | -2.7 | 2 503 | 3 437 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 132 | 143 | 3 955 254 | 13 007 451 | -69.6 | 51 458 | 46 743 | 10.1 | 1 216 | 1 136 |
| 518 | Beer, wine, and distilled alcoholic beverages | 124 | 145 | 2 620 136 | 2 225 669 | 17.7 | 169 544 | 152 496 | 11.2 | 4 151 | 4 789 |
| 5181 | Beer and ale | 40 | 46 | 759 822 | 696 591 | 9.1 | 73 367 | 66 014 | 11.1 | 1 906 | 2 394 |
| 5182 | Wine and distilled alcoholic beverages | 84 | 99 | 1 860 314 | 1 529 078 | 21.7 | 96 177 | 86 482 | 11.2 | 2 245 | 2 395 |
| 519 | Miscellaneous nondurable goods | 1 463 | 1 314 | 7 304 457 | 5 645 969 | 29.4 | 554 195 | 437 234 | 26.8 | 18 778 | 18 535 |
| 5191 | Farm supplies | 220 | 225 | 688 249 | 518 805 | 32.7 | 48 121 | 37 495 | 28.3 | 1 758 | 1 702 |
| 5192 | Books, periodicals, and newspapers | 169 | 170 | 1 863 311 | 1 032 947 | 80.4 | 162 359 | 100 529 | 61.5 | 5 737 | 4 434 |
| 5193 | Flowers, nursery stock, and florists' supplies | 160 | 150 | 403 309 | 420 914 | -4.2 | 67 180 | 57 390 | 17.1 | 2 745 | 2 447 |
| 5194 | Tobacco and tobacco products | 90 | 86 | 1 026 630 | 762 676 | 34.6 | 34 606 | 26 059 | 32.8 | 1 308 | 1 281 |
| 5198 | Paints, varnishes, and supplies | 116 | 125 | 366 383 | 404 966 | -9.5 | 41 238 | 32 530 | 26.8 | 1 242 | 1 383 |
| 5199 | Nondurable goods, n.e.c. | 708 | 558 | 2 956 575 | 2 505 661 | 18.0 | 200 691 | 183 231 | 9.5 | 5 988 | 7 288 |
| Merchant wholesalers | | 15 337 | 14 586 | 97 008 174 | 81 005 244 | 19.8 | 6 944 680 | 5 558 228 | 24.9 | 196 979 | 211 482 |
| 50 | Durable goods | 9 374 | 9 081 | 53 506 299 | 47 766 303 | 12.0 | 4 130 996 | 3 536 595 | 16.8 | 114 179 | 130 776 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 1 286 | 1 325 | 14 372 835 | 14 063 687 | 2.2 | 445 038 | 423 685 | 5.0 | 14 329 | 17 014 |
| 5012 | Automobiles and other motor vehicles | 240 | 210 | (D) 11 320 457 | (D) 199 630 | | (D) 179 630 | (D) HH | | 5 735 | |
| 5013 | Motor vehicle supplies and new parts | 752 | 846 | 2 447 772 | 1 972 506 | 24.1 | 217 791 | 190 214 | 14.5 | 8 154 | 9 084 |
| 5014 | Tires and tubes | 112 | 112 | (D) 678 198 | (D) 92 526 | | (D) 39 518 | (D) GG | | 1 357 | |
| 5015 | Motor vehicle parts, used | 182 | 157 | 135 875 | 92 526 | 46.9 | 21 436 | 14 323 | 49.7 | 996 | 838 |
| 502 | Furniture and homefurnishings | 566 | 494 | 2 712 721 | 2 447 297 | 10.8 | 281 720 | 259 042 | 8.8 | 8 357 | 9 959 |
| 5021 | Furniture | 212 | 202 | 733 186 | 678 486 | 8.1 | 84 813 | 85 424 | -7 | 2 623 | 3 070 |
| 5023 | Homefurnishings | 354 | 292 | 1 979 535 | 1 768 811 | 11.9 | 196 907 | 173 618 | 13.4 | 5 734 | 6 889 |
| 503 | Lumber and other construction materials | 531 | 517 | 1 935 577 | 2 452 051 | -21.1 | 209 431 | 242 626 | -13.7 | 6 260 | 8 903 |
| 5031 | Lumber, plywood, millwork, and wood panels | 184 | 186 | 1 028 734 | 1 266 925 | -18.8 | 93 142 | 107 126 | -13.1 | 2 741 | 3 986 |
| 5032 | Brick, stone, and related construction materials | 128 | 113 | 210 444 | 307 152 | -31.5 | 29 922 | 40 746 | -26.6 | 886 | 1 456 |
| 5033 | Roofing, siding, and insulation materials | 89 | 96 | (D) 541 128 | (D) 336 846 | | (D) 52 932 | (D) GG | | 1 829 | |
| 5039 | Construction materials, n.e.c. | 130 | 122 | (D) 41 822 | (D) 3 768 | | (D) 1 662 | (D) CC | | 1 632 | |
| 504 | Professional and commercial equipment and supplies | 1 596 | 1 501 | 8 878 861 | 6 863 808 | 29.4 | 867 035 | 795 823 | 8.9 | 23 189 | 28 737 |
| 5043 | Photographic equipment and supplies | 82 | 81 | 894 545 | 953 616 | -6.2 | 65 721 | 79 135 | -17.0 | 1 601 | 2 405 |
| 5044 | Office equipment | 254 | 365 | (D) 1 810 269 | (D) 225 380 | | (D) 225 380 | (D) II | | 8 444 | |
| 5045 | Computers and computer peripheral equipment and software | 570 | 347 | (D) 1 749 359 | (D) 166 267 | | (D) 166 267 | (D) II | | 5 407 | |
| 5046 | Commercial equipment, n.e.c. | 170 | 199 | 503 032 | 352 548 | 42.7 | 69 659 | 62 566 | 11.3 | 2 047 | 2 553 |
| 5047 | Medical, dental, and hospital equipment and supplies | 339 | 291 | (D) 919 124 | (D) 128 584 | | (D) 128 584 | (D) HH | | 4 433 | |
| 5048 | Ophthalmic goods | 69 | 75 | 670 057 | 555 405 | 20.6 | 82 355 | 66 175 | 24.5 | 2 697 | 2 863 |
| 5049 | Professional equipment and supplies, n.e.c. | 112 | 143 | (D) 523 487 | (D) 67 716 | | (D) 67 716 | (D) GG | | 2 632 | |
| 505 | Metals and minerals, except petroleum | 355 | 378 | 4 329 390 | 2 720 892 | 59.1 | 177 416 | 162 184 | 9.4 | 4 292 | 5 495 |
| 5051 | Metals service centers and offices | 338 | 365 | (D) 2 634 325 | (D) 158 416 | | (D) 158 416 | (D) HH | | 5 392 | |
| 5052 | Coal and other minerals and ores | 17 | 13 | (D) 86 567 | (D) 3 768 | | (D) 3 768 | (D) CC | | 103 | |
| 506 | Electrical goods | 1 223 | 1 141 | 9 384 225 | 8 692 110 | 8.0 | 813 721 | 586 851 | 38.7 | 19 871 | 20 134 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 519 | 492 | 1 747 495 | 1 567 811 | 11.5 | 246 168 | 172 479 | 42.7 | 6 653 | 6 439 |
| 5064 | Electrical appliances, television and radio sets | 157 | 150 | 4 723 080 | 4 840 275 | -2.4 | 310 416 | 230 594 | 34.6 | 6 475 | 7 574 |
| 5065 | Electronic parts and equipment, n.e.c. | 547 | 499 | 2 913 650 | 2 284 024 | 27.6 | 257 137 | 183 778 | 39.9 | 6 743 | 6 121 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 803 | 772 | 2 107 134 | 2 041 164 | 3.2 | 273 766 | 243 140 | 12.6 | 8 079 | 9 189 |
| 5072 | Hardware | 325 | 299 | (D) 871 142 | (D) 107 567 | | (D) 107 567 | (D) HH | | 4 214 | |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 320 | 303 | 791 235 | 761 718 | 3.9 | 107 029 | 91 603 | 16.8 | 3 237 | 3 507 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 123 | 119 | 326 732 | 304 093 | 7.4 | 32 854 | 30 853 | 6.5 | 912 | 1 004 |
| 5078 | Refrigeration equipment and supplies | 35 | 51 | (D) 104 211 | (D) 13 117 | | (D) 13 117 | (D) CC | | 464 | |
| 508 | Machinery, equipment, and supplies | 1 916 | 1 824 | 5 809 927 | 4 671 714 | 24.4 | 701 400 | 556 519 | 26.0 | 18 432 | 19 887 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 88 | 95 | 338 968 | 561 167 | -39.6 | 43 794 | 61 661 | -29.0 | 1 126 | 1 821 |
| 5083 | Farm and garden machinery and equipment | 98 | 86 | 244 642 | (D) 27 015 | | (D) 27 015 | (D) FF | | 851 | |
| 5084 | Industrial machinery and equipment | 861 | 819 | 2 822 597 | 1 066 706 | 36.6 | 359 176 | 247 295 | 45.2 | 8 745 | 8 389 |
| 5085 | Industrial supplies | 501 | 457 | 1 347 581 | 1 046 417 | 28.8 | 165 289 | 133 782 | 23.6 | 4 510 | 4 894 |
| 5087 | Service establishment equipment and supplies | 247 | 271 | 377 561 | (D) 60 811 | | (D) 60 811 | (D) HH | | 2 045 | |
| 5088 | Transportation equipment and supplies, except motor vehicles | 121 | 96 | 678 578 | 473 224 | 43.4 | 45 315 | 36 800 | 23.1 | 1 155 | 1 284 |
| 509 | Miscellaneous durable goods | 1 098 | 1 129 | 3 975 629 | 3 813 580 | 4.2 | 361 469 | 266 725 | 35.5 | 11 370 | 11 458 |
| 5091 | Sporting and recreational goods and supplies | 141 | 143 | 501 820 | 530 628 | -5.4 | 46 575 | 43 676 | 6.6 | 1 622 | 1 884 |
| 5092 | Toys and hobby goods and supplies | 111 | 105 | 697 297 | 473 604 | 47.2 | 86 133 | 39 130 | 120.1 | 2 157 | 1 543 |
| 5093 | Scrap and waste materials | 371 | 399 | 1 015 862 | 920 337 | 10.4 | 112 800 | 81 329 | 38.7 | 4 192 | 3 962 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 203 | 198 | 876 298 | 532 143 | 64.7 | 49 766 | 39 223 | 26.9 | 1 371 | 1 376 |
| 5099 | Durable goods, n.e.c. | 272 | 284 | 884 352 | 1 356 868 | -34.8 | 66 195 | 63 367 | 4.5 | 2 028 | 2 693 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-23

Table 3. Comparative Statistics for the State: 1992 and 1987 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|--------------------------------------------------------|----------------------------------------------------------------------------------|----------------|---------------|-------------------|-------------------|-----------------------------|------------------|------------------|-----------------------------|--------------------------------------------------|---------------|
| | | 1992 (number) | 1987 (number) | 1992 (\$1,000) | 1987 (\$1,000) | Percent change 1987 to 1992 | 1992 (\$1,000) | 1987 (\$1,000) | Percent change 1987 to 1992 | 1992 (number) | 1987 (number) |
| Merchant wholesalers —Con. | | | | | | | | | | | |
| 51 | Nondurable goods | 5 963 | 5 505 | 43 501 875 | 33 238 941 | 30.9 | 2 813 684 | 2 021 633 | 39.2 | 82 800 | 80 706 |
| 511 | Paper and paper products | 778 | 688 | 3 435 471 | 2 418 062 | 42.1 | 323 779 | 254 818 | 27.1 | 9 770 | 10 023 |
| 5111 | Printing and writing paper | 109 | 92 | 823 956 | 538 420 | 53.0 | 56 466 | 43 561 | 29.6 | 1 391 | 1 425 |
| 5112 | Stationery and office supplies | 395 | 339 | 1 333 211 | 850 835 | 56.7 | 157 076 | 108 321 | 45.0 | 5 447 | 4 837 |
| 5113 | Industrial and personal service paper | 274 | 257 | 1 278 304 | 1 028 807 | 24.3 | 110 237 | 102 936 | 7.1 | 2 932 | 3 761 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 321 | 266 | 4 574 103 | 1 896 128 | 141.2 | 273 167 | 138 278 | 97.5 | 6 791 | 5 273 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 321 | 266 | 4 574 103 | 1 896 128 | 141.2 | 273 167 | 138 278 | 97.5 | 6 791 | 5 273 |
| 513 | Apparel, piece goods, and notions | 976 | 837 | 7 784 900 | 5 356 424 | 45.3 | 625 610 | 382 772 | 63.4 | 17 716 | 14 962 |
| 5131 | Piece goods, notions, and other dry goods | 284 | 287 | 946 862 | 1 076 076 | -12.0 | 82 891 | 65 730 | 26.1 | 2 483 | 2 869 |
| 5136 | Men's and boys' clothing and furnishings | 213 | 152 | 1 634 271 | 1 064 707 | 53.5 | 139 493 | 85 513 | 63.1 | 3 782 | 2 913 |
| 5137 | Women's, children's, and infants' clothing and accessories | 379 | 306 | 4 412 819 | 2 413 235 | 82.9 | 350 169 | 193 606 | 80.9 | 9 913 | 7 894 |
| 5139 | Footwear | 100 | 92 | 790 948 | 802 406 | -1.4 | 53 057 | 37 923 | 39.9 | 1 538 | 1 286 |
| 514 | Groceries and related products | 1 615 | 1 568 | 14 470 723 | 11 672 301 | 24.0 | 696 721 | 539 346 | 29.2 | 21 675 | 22 907 |
| 5141 | Groceries, general line | 152 | 142 | 3 668 757 | 2 686 780 | 36.5 | 159 861 | 108 013 | 48.0 | 4 542 | 4 149 |
| 5142 | Packaged frozen foods | 130 | 106 | 1 612 187 | 1 186 408 | 35.9 | 71 038 | 57 834 | 22.8 | 2 214 | 2 475 |
| 5143 | Dairy products, except dried or canned | 132 | 136 | 1 215 742 | 1 310 241 | -7.2 | 60 853 | 69 825 | -12.8 | 1 892 | 2 532 |
| 5144 | Poultry and poultry products | 33 | 45 | 252 714 | 217 181 | 16.4 | 10 466 | 11 379 | -8.0 | 372 | 639 |
| 5145 | Confectionery | 89 | 97 | 474 679 | 415 420 | 14.3 | 33 447 | 22 482 | 48.8 | 1 051 | 1 073 |
| 5146 | Fish and seafoods | 94 | 97 | 364 519 | 323 753 | 12.6 | 21 538 | 14 687 | 46.6 | 951 | 966 |
| 5147 | Meats and meat products | 243 | 263 | 1 874 397 | 1 625 752 | 15.3 | 74 524 | 63 704 | 17.0 | 2 289 | 2 635 |
| 5148 | Fresh fruits and vegetables | 194 | 168 | 1 126 032 | 1 233 040 | -8.7 | 67 694 | 33 190 | 104.0 | 1 948 | 1 504 |
| 5149 | Groceries and related products, n.e.c. | 548 | 514 | 3 881 696 | 2 673 726 | 45.2 | 197 300 | 158 232 | 24.7 | 6 416 | 6 934 |
| 515 | Farm-product raw materials | 52 | 56 | (D) | 641 622 | (D) | (D) | 13 768 | (D) | EE | 525 |
| 5153 | Grain and field beans | 18 | 24 | (D) | (D) | (D) | (D) | (D) | (D) | CC | CC |
| 5154 | Livestock | 10 | 8 | (D) | (D) | (D) | (D) | (D) | (D) | BB | BB |
| 5159 | Farm-product raw materials, n.e.c. | 24 | 24 | (D) | (D) | (D) | (D) | (D) | (D) | EE | CC |
| 516 | Chemicals and allied products | 640 | 612 | 3 175 389 | 2 274 037 | 39.6 | 241 916 | 177 035 | 36.6 | 5 981 | 5 763 |
| 5162 | Plastics materials and basic forms and shapes | 170 | 151 | (D) | 717 412 | (D) | (D) | 52 195 | (D) | GG | 1 801 |
| 5169 | Chemicals and allied products, n.e.c. | 470 | 461 | (D) | 1 556 625 | (D) | (D) | 124 840 | (D) | HH | 3 962 |
| 517 | Petroleum and petroleum products | 218 | 212 | 3 044 948 | 3 558 095 | -14.4 | 91 709 | 77 947 | 17.7 | 2 440 | 2 876 |
| 5171 | Petroleum bulk stations and terminals | 110 | 98 | 1 723 957 | (D) | (D) | 51 967 | (D) | (D) | 1 471 | GG |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 108 | 114 | 1 320 991 | (D) | (D) | 39 742 | (D) | (D) | 969 | FF |
| 518 | Beer, wine, and distilled alcoholic beverages | 110 | 131 | (D) | 1 757 941 | (D) | (D) | 133 079 | (D) | HH | 4 326 |
| 5181 | Beer and ale | 39 | 44 | (D) | (D) | (D) | (D) | (D) | (D) | GG | GG |
| 5182 | Wine and distilled alcoholic beverages | 71 | 87 | (D) | (D) | (D) | (D) | (D) | (D) | GG | GG |
| 519 | Miscellaneous nondurable goods | 1 253 | 1 135 | (D) | 3 664 331 | (D) | (D) | 304 590 | (D) | JJ | 14 051 |
| 5191 | Farm supplies | 201 | 195 | 545 718 | 355 618 | 53.5 | 36 942 | 29 149 | 26.7 | 1 387 | 1 367 |
| 5192 | Books, periodicals, and newspapers | 139 | 148 | 976 858 | 528 460 | 84.8 | 112 221 | 62 910 | 78.4 | 4 387 | 3 137 |
| 5193 | Flowers, nursery stock, and florists' supplies | 154 | 146 | 347 448 | (D) | (D) | 54 756 | (D) | (D) | 2 360 | GG |
| 5194 | Tobacco and tobacco products | 86 | 84 | (D) | (D) | (D) | (D) | (D) | (D) | GG | GG |
| 5198 | Paints, varnishes, and supplies | 88 | 93 | 203 527 | 209 804 | -3.0 | 26 575 | 24 911 | 6.7 | 840 | 1 078 |
| 5199 | Nondurable goods, n.e.c. | 585 | 469 | (D) | 1 558 600 | (D) | (D) | 120 956 | (D) | HH | 5 273 |
| Manufacturers' sales branches and sales offices | | | | | | | | | | | |
| 50 | Durable goods | 1 232 | 1 273 | 62 907 869 | 42 122 953 | 49.3 | 2 281 070 | 1 668 977 | 36.7 | 55 224 | 49 640 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 51 | 50 | 8 473 355 | 4 879 399 | 73.7 | 30 810 | 31 665 | -2.7 | 924 | 995 |
| 502 | Furniture and homefurnishings | 26 | 21 | 772 720 | 750 792 | 2.9 | 41 920 | 18 341 | 128.6 | 1 069 | 602 |
| 503 | Lumber and other construction materials | 41 | 46 | 479 081 | 393 976 | 21.6 | 23 263 | 24 693 | -5.8 | 473 | 846 |
| 504 | Professional and commercial equipment and supplies | 182 | 194 | 7 280 112 | 3 697 941 | 96.9 | 656 814 | 410 529 | 60.0 | 13 206 | 10 954 |
| 505 | Metals and minerals, except petroleum | 36 | 41 | 825 456 | 862 458 | -4.3 | 19 842 | 24 240 | -18.1 | 652 | 759 |
| 506 | Electrical goods | 175 | 137 | 5 703 461 | 4 113 218 | 38.7 | 226 552 | 165 899 | 36.6 | 4 983 | 4 878 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 29 | 31 | 241 829 | 271 620 | -11.0 | 14 718 | 10 589 | 39.0 | 438 | 344 |
| 508 | Machinery, equipment, and supplies | 143 | 193 | 1 550 222 | 1 702 804 | -9.0 | 79 466 | 82 592 | -3.8 | 2 004 | 2 567 |
| 509 | Miscellaneous durable goods | 15 | 19 | 778 788 | 556 672 | 39.9 | 28 185 | 20 475 | 37.7 | 739 | 670 |
| 51 | Nondurable goods | 534 | 541 | 36 802 845 | 24 894 073 | 47.8 | 1 159 500 | 879 954 | 31.8 | 30 736 | 27 025 |
| 511 | Paper and paper products | 75 | 75 | 2 850 965 | 1 617 289 | 76.3 | 79 298 | 46 859 | 69.2 | 5 621 | 2 609 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 43 | 47 | 11 365 275 | 4 849 173 | 134.4 | 461 415 | 281 570 | 63.9 | 9 307 | 7 268 |
| 513 | Apparel, piece goods, and notions | 25 | 19 | 344 075 | 372 068 | -7.5 | 35 665 | 23 261 | 53.3 | 883 | 865 |
| 514 | Groceries and related products | 131 | 131 | 7 141 041 | 4 599 632 | 55.3 | 233 187 | 201 012 | 16.0 | 6 448 | 6 523 |
| 515 | Farm-product raw materials | 130 | 130 | 7 931 871 | 6 077 800 | 30.5 | 143 561 | 136 858 | 4.9 | 3 091 | 4 120 |
| 516 | Chemicals and allied products | — | — | — | — | — | — | — | — | — | — |
| 517 | Petroleum and petroleum products | 47 | 64 | 4 811 409 | (D) | (D) | 52 099 | (D) | (D) | 1 215 | GG |
| 518 | Beer, wine, and distilled alcoholic beverages | 6 | 8 | 539 138 | 445 112 | 21.1 | 22 426 | 19 215 | 16.7 | 527 | 455 |
| 519 | Miscellaneous nondurable goods | 77 | 67 | 1 819 071 | (D) | (D) | 131 849 | (D) | (D) | 3 644 | HH |
| Agents, brokers, and commission merchants | | | | | | | | | | | |
| 50 | Durable goods | 1 875 | 1 784 | 16 105 549 | 21 492 461 | -25.1 | 403 018 | 301 405 | 33.7 | 10 502 | 9 854 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 43 | 44 | 771 855 | 695 626 | 11.0 | 13 889 | 8 324 | 66.9 | 714 | 513 |
| 502 | Furniture and homefurnishings | 111 | 93 | 618 633 | 429 153 | 44.2 | 20 636 | 12 240 | 68.6 | 532 | 358 |
| 503 | Lumber and other construction materials | 44 | 43 | 156 177 | 164 407 | -5.0 | 6 211 | 5 990 | 3.7 | 150 | 147 |
| 504 | Professional and commercial equipment and supplies | 129 | 122 | 551 901 | 305 009 | 80.9 | 33 911 | 18 718 | 81.2 | 716 | 534 |
| 505 | Metals and minerals, except petroleum | 69 | 54 | 438 984 | 309 438 | 41.9 | 8 704 | 5 997 | 45.1 | 150 | 162 |
| 506 | Electrical goods | 235 | 255 | 1 518 110 | 1 451 914 | 4.6 | 47 831 | 48 645 | -1.7 | 1 164 | 1 360 |

Table 3. Comparative Statistics for the State: 1992 and 1987 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|-----------|-----------------------------------------------------------|----------------|---------------|------------------|-------------------|-----------------------------|----------------|----------------|-----------------------------|--------------------------------------------------|---------------|
| | | 1992 (number) | 1987 (number) | 1992 (\$1,000) | 1987 (\$1,000) | Percent change 1987 to 1992 | 1992 (\$1,000) | 1987 (\$1,000) | Percent change 1987 to 1992 | 1992 (number) | 1987 (number) |
| | Agents, brokers, and commission merchants —Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 507 | Hardware, and plumbing and heating equipment and supplies | 85 | 75 | 420 378 | 396 717 | 6.0 | 15 124 | 13 924 | 8.6 | 345 | 411 |
| 508 | Machinery, equipment, and supplies | 271 | 276 | 840 563 | 721 461 | 16.5 | 40 647 | 38 835 | 4.7 | 997 | 1 185 |
| 509 | Miscellaneous durable goods | 159 | 148 | 1 093 898 | 518 546 | 111.0 | 35 731 | 15 683 | 127.8 | 959 | 424 |
| 51 | Nondurable goods | 729 | 674 | 9 695 050 | 16 500 190 | -41.2 | 180 334 | 133 049 | 35.5 | 4 775 | 4 760 |
| 511 | Paper and paper products | 107 | 92 | 436 077 | 296 027 | 47.3 | 18 365 | 11 276 | 62.9 | 307 | 434 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 29 | 29 | 436 323 | 260 479 | 67.5 | 11 679 | 7 247 | 61.2 | 288 | 239 |
| 513 | Apparel, piece goods, and notions | 154 | 148 | 801 502 | 687 069 | 16.7 | 26 672 | 21 123 | 26.3 | 1 025 | 1 051 |
| 514 | Groceries and related products | 193 | 183 | 4 727 717 | 2 867 628 | 64.9 | 76 907 | 47 685 | 61.3 | 2 011 | 1 613 |
| 515 | Farm-product raw materials | 9 | 9 | (D) | 149 661 | (D) | (D) | 3 365 | (D) | CC | 132 |
| 516 | Chemicals and allied products | 81 | 80 | 435 282 | 412 380 | 5.6 | 10 983 | 11 208 | -2.0 | 208 | 287 |
| 517 | Petroleum and petroleum products | 15 | 15 | 1 875 605 | (D) | (D) | 5 648 | (D) | (D) | 64 | CC |
| 518 | Beer, wine, and distilled alcoholic beverages | 8 | 6 | (D) | 22 616 | (D) | (D) | 202 | (D) | AA | 8 |
| 519 | Miscellaneous nondurable goods | 133 | 112 | (D) | (D) | (D) | (D) | (D) | (D) | FF | FF |

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | Other operating types | | |
|-------------------------------------|-------------------------|--------------------|--------------------------|-----------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|-------------------|
| | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| New Jersey | 18 444 | 176 021 592 | 9 628 768 | 262 705 | 15 337 | 97 008 174 | 6 944 680 | 196 979 | 3 107 | 79 013 418 |
| Atlantic County | 316 | 1 307 040 | 91 326 | 3 131 | 294 | 1 118 080 | 83 484 | 2 871 | 22 | 188 960 |
| Absecon | 16 | 31 619 | 4 521 | 172 | 16 | 31 619 | 4 521 | 172 | — | — |
| Atlantic City | 58 | 100 346 | 11 880 | 453 | 56 | (D) | (D) | EE | 2 | (D) |
| Briantown | 3 | 684 | 144 | 13 | 3 | 684 | 144 | 13 | — | — |
| Buena | 10 | 27 550 | 1 122 | 41 | 10 | 27 550 | 1 122 | 41 | — | — |
| Egg Harbor township | 20 | 305 727 | 11 959 | 292 | 18 | (D) | (D) | CC | 2 | (D) |
| Egg Harbor City | 7 | 23 264 | 2 911 | 119 | 7 | 23 264 | 2 911 | 119 | — | — |
| Galloway township | 9 | 18 729 | 1 406 | 60 | 9 | 18 729 | 1 406 | 60 | — | — |
| Hamilton Township (Atlantic County) | 9 | 21 601 | 2 188 | 84 | 8 | (D) | (D) | BB | 1 | (D) |
| Hammonton | 51 | 240 843 | 16 795 | 620 | 47 | (D) | (D) | FF | 4 | (D) |
| Linwood | 15 | 82 917 | 2 583 | 57 | 14 | (D) | (D) | BB | 1 | (D) |
| Margate City | 10 | 84 759 | 1 100 | 34 | 7 | (D) | (D) | AA | 3 | (D) |
| Northfield | 12 | 24 462 | 3 359 | 123 | 11 | (D) | (D) | CC | 1 | (D) |
| Pleasantville | 60 | 262 557 | 26 481 | 861 | 56 | 252 736 | 24 234 | 801 | 4 | 9 821 |
| Somers Point | 12 | 9 797 | 1 022 | 54 | 12 | 9 797 | 1 022 | 54 | — | — |
| Ventnor City | 7 | (D) | BB | 5 | 5 | 5 764 | 553 | 22 | 2 | (D) |
| Balance of county | 17 | (D) | CC | 15 | (D) | (D) | (D) | CC | 2 | (D) |
| Bergen County | 3 795 | 48 845 385 | 2 237 921 | 58 483 | 3 112 | 27 739 783 | 1 671 584 | 41 845 | 683 | 21 105 602 |
| Allendale | 25 | 246 527 | 19 013 | 531 | 21 | 229 500 | 17 549 | 500 | 4 | 17 027 |
| Bergenfield | 40 | 128 487 | 13 871 | 496 | 40 | 128 487 | 13 871 | 496 | — | — |
| Bogota | 12 | 197 036 | 11 701 | 374 | 8 | 84 104 | 6 193 | 233 | 4 | 112 932 |
| Carlstadt | 156 | 2 097 537 | 139 615 | 3 921 | 139 | 1 974 360 | 131 874 | 3 742 | 17 | 123 177 |
| Cliffside Park | 40 | 81 836 | 4 690 | 105 | 32 | 59 179 | 4 163 | 93 | 8 | 22 657 |
| Closter | 39 | 209 136 | 10 151 | 264 | 33 | 190 927 | 9 828 | 255 | 6 | 18 209 |
| Cresskill | 35 | 327 727 | 10 956 | 206 | 23 | 117 998 | 7 096 | 127 | 12 | 209 729 |
| Demarest | 15 | (D) | (D) | BB | 10 | (D) | (D) | BB | 5 | (D) |
| Dumont | 23 | 24 990 | 1 339 | 62 | 18 | 7 321 | 777 | 52 | 5 | 17 669 |
| East Rutherford | 83 | 707 833 | 51 198 | 1 331 | 71 | 251 963 | 30 755 | 813 | 12 | 455 870 |
| Edgewater | 27 | 170 381 | 8 918 | 231 | 20 | 50 762 | 7 670 | 206 | 7 | 119 619 |
| Elmwood Park | 72 | 603 889 | 38 039 | 1 020 | 57 | 270 536 | 21 766 | 681 | 15 | 333 353 |
| Emerson | 22 | 45 713 | 5 276 | 106 | 20 | (D) | (D) | CC | 2 | (D) |
| Englewood | 160 | 984 140 | 76 341 | 2 045 | 137 | 474 137 | 55 840 | 1 611 | 23 | 510 003 |
| Englewood Cliffs | 133 | 2 872 403 | 91 277 | 1 884 | 102 | 1 852 464 | 51 368 | 891 | 31 | 1 019 939 |
| Fair Lawn | 89 | 706 718 | 27 027 | 893 | 76 | 579 940 | 25 076 | 833 | 13 | 126 778 |
| Fairview | 27 | 76 145 | 10 349 | 333 | 25 | (D) | (D) | CC | 2 | (D) |
| Fort Lee | 222 | 3 823 075 | 75 906 | 1 405 | 162 | 1 391 376 | 50 564 | 910 | 60 | 2 431 699 |
| Franklin Lakes | 52 | 1 142 745 | 54 933 | 1 299 | 35 | 76 170 | 7 957 | 246 | 17 | 1 066 575 |
| Garfield | 72 | 205 121 | 22 389 | 892 | 70 | (D) | (D) | FF | 2 | (D) |
| Glen Rock | 28 | (D) | (D) | EE | 17 | (D) | (D) | CC | 11 | (D) |
| Hackensack | 286 | 1 885 893 | 106 667 | 2 753 | 244 | 1 185 379 | 84 722 | 2 294 | 42 | 700 514 |
| Harrington Park | 13 | 25 158 | 2 212 | 32 | 9 | 11 301 | 1 516 | 19 | 4 | 13 857 |
| Hasbrouck Heights | 45 | 485 555 | 32 378 | 734 | 37 | 187 959 | 17 289 | 420 | 8 | 297 596 |
| Haworth | 5 | (D) | AA | 3 | (D) | (D) | (D) | AA | 2 | (D) |
| Hillsdale | 18 | 39 645 | 2 115 | 80 | 11 | 13 128 | 1 841 | 69 | 7 | 26 517 |
| Ho-Ho-Kus | 38 | 123 033 | 10 549 | 282 | 27 | 66 471 | 9 218 | 255 | 11 | 56 562 |
| Leonia | 35 | 399 953 | 7 462 | 204 | 28 | 368 408 | 6 004 | 180 | 7 | 31 545 |
| Little Ferry | 53 | 479 352 | 28 538 | 847 | 51 | (D) | (D) | FF | 2 | (D) |
| Lodi | 80 | 219 474 | 22 056 | 700 | 73 | 210 487 | 20 089 | 616 | 7 | 8 987 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-25

**Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1992—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------------------------------------|----------------------------|--------------------|-----------------------------|-----------------------------------------------------------|----------------------------|--------------------|-----------------------------|-----------------------------------------------------------|----------------------------|--------------------|
| | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| New Jersey—Con. | | | | | | | | | | |
| Bergen County—Con. | | | | | | | | | | |
| Lynnhurst township | 87 | 1 450 173 | 137 368 | 3 235 | 68 | 1 282 230 | 126 951 | 2 918 | 19 | 167 943 |
| Mahwah township | 79 | 2 250 717 | 145 991 | 3 370 | 67 | 2 099 894 | 141 238 | 3 252 | 12 | 150 823 |
| Maywood | 29 | 207 105 | 20 085 | 353 | 22 | 142 555 | 17 606 | 303 | 7 | 64 550 |
| Midland Park | 30 | — (D) | — (D) | CC | 23 | — (D) | — (D) | CC | 7 | — (D) |
| Montvale | 57 | 4 507 772 | 58 821 | 1 124 | 39 | 1 642 275 | 27 867 | 525 | 18 | 2 865 497 |
| Moonachie | 99 | 1 188 648 | 92 294 | 2 627 | 87 | 1 035 369 | 77 777 | 2 223 | 12 | 153 279 |
| New Milford | 19 | — (D) | — (D) | BB | 17 | — (D) | — (D) | BB | 2 | — (D) |
| North Arlington | 24 | 158 780 | 9 094 | 250 | 24 | 158 780 | 9 094 | 250 | — | — |
| Northvale | 38 | 451 416 | 41 235 | 1 042 | 34 | — (D) | — (D) | FF | 4 | — (D) |
| Norwood | 41 | 125 642 | 15 741 | 420 | 36 | 98 399 | 13 103 | 329 | 5 | 27 243 |
| Oakland | 52 | 470 995 | 66 992 | 1 528 | 41 | 390 122 | 62 072 | 1 398 | 11 | 80 873 |
| Old Tappan | 18 | 57 374 | 4 708 | 97 | 16 | — (D) | — (D) | BB | 2 | — (D) |
| Oradell | 32 | 242 312 | 10 849 | 255 | 21 | 82 030 | 6 730 | 117 | 11 | 160 282 |
| Palisades Park | 63 | 327 193 | 12 133 | 382 | 54 | 223 183 | 9 752 | 320 | 9 | 104 010 |
| Paramus | 169 | 2 551 594 | 133 669 | 3 101 | 127 | 753 006 | 48 746 | 1 308 | 42 | 1 798 588 |
| Park Ridge | 17 | 80 695 | 8 558 | 143 | 16 | — (D) | — (D) | CC | 1 | — (D) |
| Ramsey | 75 | 1 323 850 | 57 707 | 1 443 | 59 | 453 895 | 41 049 | 979 | 16 | 869 955 |
| Ridgefield | 58 | 981 830 | 52 960 | 4 917 | 53 | 593 188 | 25 495 | 663 | 5 | 388 642 |
| Ridgefield Park | 36 | 1 026 626 | 26 063 | 718 | 33 | — (D) | — (D) | FF | 3 | — (D) |
| Ridgewood | 51 | 205 988 | 6 677 | 184 | 39 | 100 149 | 6 030 | 161 | 12 | 105 839 |
| River Edge | 21 | 111 878 | 2 699 | 76 | 15 | 8 427 | 835 | 45 | 6 | 103 451 |
| Rutherford | 47 | 528 680 | 19 518 | 450 | 42 | — (D) | — (D) | EE | 5 | — (D) |
| Saddle Brook township | 98 | 2 637 833 | 71 044 | 1 782 | 80 | 1 142 633 | 49 129 | 1 226 | 18 | 1 495 200 |
| Saddle River | 12 | 188 781 | 7 507 | 57 | 8 | — (D) | — (D) | BB | 4 | — (D) |
| Teanek township | 97 | 949 055 | 38 758 | 832 | 82 | 879 542 | 36 503 | 793 | 15 | 69 513 |
| Tenafly | 44 | 215 161 | 17 188 | 275 | 36 | 64 053 | 12 547 | 217 | 8 | 151 108 |
| Upper Saddle River | 46 | 313 288 | 24 353 | 576 | 35 | 177 483 | 16 468 | 366 | 11 | 135 805 |
| Waldwick | 26 | 55 317 | 3 234 | 95 | 22 | 42 031 | 2 861 | 86 | 4 | 13 286 |
| Wallington | 33 | 174 307 | 10 297 | 275 | 31 | — (D) | — (D) | CC | 2 | — (D) |
| Westwood | 55 | 111 993 | 9 080 | 242 | 45 | 73 896 | 7 200 | 208 | 10 | 38 097 |
| Woodcliff Lake | 34 | 337 682 | 18 789 | 392 | 24 | 61 720 | 4 427 | 90 | 10 | 275 962 |
| Wood-Ridge | 20 | 75 022 | 7 513 | 218 | 20 | 75 022 | 7 513 | 218 | — | — |
| Wyckoff township | 52 | 118 301 | 7 942 | 198 | 38 | 56 510 | 5 868 | 163 | 14 | 61 791 |
| Balance of county | 191 | 5 718 421 | 183 571 | 4 057 | 159 | 3 393 150 | 161 532 | 3 500 | 32 | 2 325 271 |
| Burlington County | 781 | 10 522 598 | 383 080 | 11 410 | 603 | 3 012 790 | 249 350 | 7 487 | 178 | 7 509 808 |
| Beverly | 6 | 5 984 | 589 | 29 | 5 | — (D) | — (D) | BB | 1 | — (D) |
| Bordentown | 15 | — (D) | — (D) | FF | 12 | — (D) | — (D) | CC | 3 | — (D) |
| Burlington (Burlington County) | 38 | 251 690 | 15 641 | 573 | 30 | 115 674 | 7 227 | 290 | 8 | 136 016 |
| Burlington township (Burlington County) | 20 | 109 875 | 9 935 | 252 | 16 | 92 164 | 8 558 | 224 | 4 | 17 711 |
| Cinnaminson township | 58 | 202 648 | 25 926 | 859 | 50 | 129 387 | 18 212 | 592 | 8 | 73 261 |
| Delran township | 17 | 250 143 | 9 107 | 212 | 14 | 236 308 | 8 096 | 188 | 3 | 13 835 |
| Evesham township | 124 | 862 711 | 60 571 | 1 402 | 81 | 454 341 | 30 430 | 778 | 43 | 408 370 |
| Florence township | 7 | 47 251 | 5 918 | 137 | 7 | 47 251 | 5 918 | 137 | — | — |
| Maple Shade township | 26 | 107 205 | 14 231 | 419 | 23 | 63 771 | 6 994 | 270 | 3 | 43 434 |
| Medford township | 44 | 179 520 | 17 710 | 658 | 28 | 143 560 | 15 945 | 612 | 16 | 35 960 |
| Medford Lakes | 3 | — (D) | — (D) | AA | 1 | — (D) | — (D) | AA | 2 | — (D) |
| Moorestown township | 112 | 1 229 126 | 64 225 | 1 710 | 88 | 674 316 | 52 774 | 1 419 | 24 | 554 810 |
| Mount Holly township | 32 | — (D) | — (D) | EE | 30 | — (D) | — (D) | EE | 2 | — (D) |
| Mount Laurel township | 124 | 6 175 952 | 91 970 | 2 704 | 77 | 462 143 | 37 533 | 1 177 | 47 | 5 713 809 |
| Palmyra | 9 | 35 048 | 2 463 | 85 | 7 | — (D) | — (D) | BB | 2 | — (D) |
| Pemberton township | 3 | 3 511 | 583 | 30 | 2 | — (D) | — (D) | BB | 1 | — (D) |
| Riverton | 6 | — (D) | — (D) | BB | 5 | 6 227 | 854 | 14 | 1 | — (D) |
| Southampton township | 22 | 38 230 | 4 611 | 167 | 19 | 37 571 | 4 546 | 164 | 3 | 659 |
| Willingboro township | 7 | 3 521 | 655 | 34 | 7 | 3 521 | 655 | 34 | — | — |
| Wrightstown | 7 | 33 709 | 1 502 | 83 | 7 | 33 709 | 1 502 | 83 | — | — |
| Balance of county | 101 | — (D) | — (D) | FF | 94 | — (D) | — (D) | FF | 7 | — (D) |
| Camden County | 1 098 | 6 175 596 | 426 280 | 12 945 | 877 | 3 365 733 | 326 398 | 10 427 | 221 | 2 809 863 |
| Audubon | 8 | 10 684 | 1 719 | 55 | 8 | 10 684 | 1 719 | 55 | — | — |
| Barrington | 11 | 14 912 | 1 542 | 61 | 10 | — (D) | — (D) | BB | 1 | — (D) |
| Bellmawr | 51 | 233 231 | 25 910 | 844 | 40 | 163 234 | 17 334 | 562 | 11 | 69 997 |
| Berlin | 63 | 214 257 | 19 603 | 643 | 50 | 180 264 | 17 025 | 537 | 13 | 33 993 |
| Camden | 124 | 564 512 | 45 461 | 1 623 | 118 | 509 753 | 40 934 | 1 493 | 6 | 54 759 |
| Cherry Hill township | 269 | 1 866 278 | 114 418 | 2 859 | 183 | 630 484 | 73 549 | 2 114 | 86 | 1 235 794 |
| Clementon | 10 | 22 334 | 1 989 | 89 | 10 | 22 334 | 1 989 | 89 | — | — |
| Collingswood | 20 | 101 133 | 7 640 | 200 | 15 | 63 001 | 6 625 | 174 | 5 | 38 132 |
| Gloucester township | 67 | 231 456 | 23 467 | 835 | 58 | 207 212 | 22 290 | 791 | 9 | 24 244 |
| Gloucester City | 24 | 75 149 | 5 454 | 194 | 21 | — (D) | — (D) | CC | 3 | — (D) |
| Haddon township | 22 | 49 897 | 5 229 | 205 | 18 | 26 772 | 4 610 | 184 | 4 | 23 125 |
| Haddonfield | 30 | 65 338 | 5 115 | 132 | 20 | 15 836 | 2 806 | 98 | 10 | 49 502 |
| Haddon Heights | 9 | 17 735 | 2 227 | 68 | 6 | 16 362 | 2 144 | 64 | 3 | 1 373 |
| Lawnside | — | — | — | — | — | — (D) | — (D) | AA | — | — |
| Lindenwold | 3 | — (D) | — (D) | BB | 2 | — (D) | — (D) | AA | 1 | — (D) |
| Magnolia | 5 | 15 495 | 2 031 | 71 | 5 | 15 495 | 2 031 | 71 | — | — |
| Merchantville | 13 | 67 406 | 2 600 | 80 | 9 | 55 396 | 2 263 | 68 | 4 | 12 010 |
| Mount Ephraim | 11 | 18 559 | 3 282 | 90 | 10 | — (D) | — (D) | BB | 1 | — (D) |
| Oaklyn | 11 | 27 231 | 2 348 | 79 | 10 | — (D) | — (D) | BB | 1 | — (D) |
| Pennsauken township | 192 | 1 804 473 | 110 551 | 3 342 | 156 | 913 033 | 82 440 | 2 435 | 36 | 891 440 |
| Pine Hill | 3 | — (D) | — (D) | AA | 3 | — (D) | — (D) | AA | — | — |
| Runnemede | 13 | 29 924 | 2 512 | 98 | 13 | 29 924 | 2 512 | 98 | — | — |
| Somerdale | 7 | 13 511 | 1 791 | 100 | 7 | 13 511 | 1 791 | 100 | — | — |
| Stratford | 2 | — (D) | — (D) | BB | 2 | — (D) | — (D) | BB | — | — |
| Voorhees township | 52 | 444 428 | 15 634 | 387 | 32 | 152 333 | 8 978 | 256 | 20 | 292 095 |

NJ-26 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

**Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1992—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------------------------------------|----------------------------|--------------------|-----------------------------|-----------------------------------------------------------|----------------------------|--------------------|-----------------------------|-----------------------------------------------------------|----------------------------|--------------------|
| | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| New Jersey—Con. | | | | | | | | | | |
| Camden County—Con. | | | | | | | | | | |
| Waterford township | 19 | 22 073 | 3 251 | 210 | 19 | 22 073 | 3 251 | 210 | — | — |
| Winslow township | 25 | 72 157 | 5 078 | 187 | 23 | (D) | (D) | CC | 2 | (D) |
| Woodlynne | 4 | 8 458 | 933 | 36 | 4 | 8 458 | 933 | 36 | — | — |
| Balance of county | 30 | 179 737 | 15 486 | 409 | 25 | 160 345 | 14 807 | 393 | 5 | 19 392 |
| Cape May County | 98 | 214 425 | 21 733 | 928 | 93 | 179 104 | 18 520 | 837 | 5 | 35 321 |
| Cape May | 6 | 35 055 | 4 201 | 241 | 6 | 35 055 | 4 201 | 241 | — | — |
| Lower township | 12 | 24 362 | 2 407 | 131 | 12 | 24 362 | 2 407 | 131 | — | — |
| Middle township | 25 | 43 643 | 3 983 | 146 | 25 | 43 643 | 3 983 | 146 | — | — |
| North Wildwood | 3 | (D) | (D) | AA | 3 | (D) | (D) | AA | — | — |
| Ocean City | 14 | 8 159 | 1 223 | 47 | 12 | (D) | (D) | BB | 2 | (D) |
| Sea Isle City | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| Upper township | 7 | 41 486 | 3 407 | 100 | 6 | (D) | (D) | BB | 1 | (D) |
| Wildwood | 17 | 19 295 | 2 838 | 119 | 16 | (D) | (D) | CC | 1 | (D) |
| Wildwood Crest | — | — | — | — | — | — | — | — | — | — |
| Woodbine | 4 | 35 279 | 2 469 | 102 | 4 | 35 279 | 2 469 | 102 | — | — |
| Balance of county | 9 | (D) | (D) | BB | 8 | (D) | (D) | BB | 1 | (D) |
| Cumberland County | 234 | 981 503 | 76 368 | 2 782 | 209 | 865 906 | 71 842 | 2 663 | 25 | 115 597 |
| Bridgeton | 38 | 256 994 | 11 302 | 498 | 35 | 226 004 | 10 395 | 467 | 3 | 30 990 |
| Millville | 47 | 214 921 | 14 865 | 525 | 33 | 200 518 | 12 713 | 474 | 14 | 14 403 |
| Vineland | 122 | 451 471 | 44 635 | 1 503 | 114 | 381 267 | 43 168 | 1 466 | 8 | 70 204 |
| Balance of county | 27 | 58 117 | 5 566 | 256 | 27 | 58 117 | 5 566 | 256 | — | — |
| Essex County | 1 616 | 15 193 675 | 888 898 | 24 161 | 1 370 | 8 047 835 | 598 337 | 17 727 | 246 | 7 145 840 |
| Belleville township | 55 | 168 026 | 15 322 | 531 | 52 | (D) | (D) | FF | 3 | (D) |
| Bloomfield township | 73 | 270 257 | 23 243 | 788 | 64 | 233 894 | 21 958 | 753 | 9 | 36 363 |
| Cedar Grove township | 37 | 121 194 | 11 435 | 249 | 30 | 90 478 | 9 902 | 210 | 7 | 30 716 |
| City of Orange township | 53 | (D) | (D) | EE | 52 | (D) | (D) | EE | 1 | (D) |
| East Orange | 21 | 44 580 | 5 611 | 206 | 20 | (D) | (D) | CC | 1 | (D) |
| Irvington township | 62 | 362 532 | 37 700 | 1 197 | 55 | 244 058 | 30 389 | 1 010 | 7 | 118 474 |
| Livingston township | 88 | 307 329 | 16 858 | 430 | 70 | 128 416 | 11 007 | 258 | 18 | 178 913 |
| Maplewood township | 39 | 195 502 | 28 101 | 689 | 29 | 149 344 | 23 911 | 625 | 10 | 46 158 |
| Millburn township | 54 | 505 253 | 28 745 | 551 | 35 | 194 572 | 15 411 | 379 | 19 | 310 681 |
| Montclair township | 44 | 53 720 | 5 245 | 173 | 36 | 37 438 | 4 530 | 157 | 8 | 16 282 |
| Newark | 452 | 2 892 547 | 200 799 | 6 511 | 425 | 2 202 805 | 174 173 | 5 741 | 27 | 689 742 |
| Nutley township | 51 | (D) | (D) | GG | 42 | 72 477 | 9 936 | 359 | 9 | (D) |
| Roseland | 21 | 313 829 | 17 646 | 610 | 14 | 172 255 | 13 164 | 502 | 7 | 141 574 |
| South Orange Village township | 19 | (D) | (D) | BB | 17 | (D) | (D) | BB | 2 | (D) |
| Verona township | 35 | 186 681 | 11 558 | 332 | 25 | 118 485 | 10 341 | 295 | 10 | 68 196 |
| West Caldwell township | 77 | 3 210 078 | 106 814 | 2 291 | 57 | 1 875 860 | 52 401 | 1 152 | 20 | 1 334 218 |
| West Orange township | 79 | 317 397 | 49 662 | 953 | 64 | 119 963 | 11 881 | 367 | 15 | 197 434 |
| Balance of county | 356 | (D) | (D) | II | 283 | 2 067 488 | 172 778 | 4 676 | 73 | (D) |
| Gloucester County | 365 | 4 144 060 | 161 501 | 5 054 | 312 | 3 070 669 | 128 540 | 4 108 | 53 | 1 073 391 |
| Clayton | 11 | 16 903 | 1 973 | 112 | 10 | (D) | (D) | CC | 1 | (D) |
| Deptford township | 25 | 297 490 | 13 380 | 380 | 23 | (D) | (D) | EE | 2 | (D) |
| Franklin township (Gloucester County) | 21 | 54 185 | 2 897 | 93 | 18 | (D) | (D) | BB | 3 | (D) |
| Glassboro | 21 | 71 723 | 3 583 | 197 | 18 | (D) | (D) | CC | 3 | (D) |
| Mantua township | 14 | 53 080 | 8 430 | 368 | 13 | (D) | (D) | EE | 1 | (D) |
| Monroe township (Gloucester County) | 35 | 76 083 | 5 023 | 197 | 30 | 37 294 | 4 226 | 162 | 5 | 38 789 |
| National Park | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| Paulsboro | 17 | 639 938 | 12 504 | 325 | 11 | 303 561 | 4 598 | 173 | 6 | 336 377 |
| Pitman | 13 | 15 146 | 783 | 33 | 10 | 5 194 | 449 | 25 | 3 | 9 952 |
| Washington township (Gloucester County) | 27 | 45 779 | 3 964 | 156 | 21 | 28 086 | 3 465 | 132 | 6 | 17 693 |
| West Deptford township | 35 | 798 349 | 36 737 | 848 | 30 | 755 815 | 34 610 | 782 | 5 | 42 534 |
| Westville | 24 | 371 272 | 10 290 | 479 | 23 | (D) | (D) | EE | 1 | (D) |
| Woodbury | 15 | 45 563 | 5 215 | 197 | 13 | (D) | (D) | CC | 2 | (D) |
| Woodbury Heights | 5 | (D) | (D) | CC | 5 | (D) | (D) | CC | — | — |
| Balance of county | 100 | 1 588 317 | 51 688 | 1 509 | 85 | 1 072 521 | 34 443 | 964 | 15 | 515 796 |
| Hudson County | 1 163 | 11 016 279 | 858 841 | 24 786 | 1 075 | 8 881 526 | 767 969 | 21 970 | 88 | 2 134 753 |
| Bayonne | 69 | 673 117 | 43 174 | 1 502 | 62 | (D) | (D) | GG | 7 | (D) |
| Guttenberg | 22 | (D) | (D) | BB | 20 | (D) | (D) | BB | 2 | (D) |
| Harrison | 34 | 460 221 | 44 717 | 1 478 | 32 | (D) | (D) | FF | 2 | (D) |
| Hoboken | 101 | 584 293 | 33 561 | 855 | 89 | 312 215 | 29 974 | 777 | 12 | 272 078 |
| Jersey City | 305 | 1 982 909 | 165 438 | 4 664 | 289 | 1 785 822 | 154 961 | 4 287 | 16 | 197 087 |
| Kearny | 105 | 813 104 | 45 302 | 1 337 | 94 | 578 704 | 37 190 | 1 019 | 11 | 234 400 |
| North Bergen township | 141 | 1 499 275 | 139 767 | 4 576 | 134 | 1 459 696 | 136 615 | 4 458 | 7 | 39 579 |
| Secaucus | 183 | 4 464 987 | 345 813 | 8 878 | 163 | 3 750 978 | 310 753 | 7 973 | 20 | 714 009 |
| Union City | 109 | 215 552 | 16 793 | 687 | 104 | 207 662 | 16 036 | 673 | 5 | 7 890 |
| Weehawken township | 13 | 52 990 | 2 413 | 61 | 11 | (D) | (D) | BB | 2 | (D) |
| West New York | 67 | 189 794 | 15 438 | 520 | 64 | (D) | (D) | FF | 3 | (D) |
| Balance of county | 14 | (D) | (D) | CC | 13 | (D) | (D) | CC | 1 | (D) |
| Hunterdon County | 211 | 1 093 997 | 55 529 | 1 474 | 155 | 342 860 | 34 094 | 1 019 | 56 | 751 137 |
| Clinton township | 14 | 137 376 | 1 752 | 38 | 7 | 7 280 | 793 | 22 | 7 | 130 096 |
| Flemington | 38 | 252 268 | 14 807 | 380 | 27 | 45 648 | 7 155 | 221 | 11 | 206 620 |
| High Bridge | 7 | 28 335 | 1 148 | 39 | 6 | (D) | (D) | BB | 1 | (D) |
| Lambertville | 11 | 77 060 | 6 507 | 166 | 9 | (D) | (D) | CC | 2 | (D) |
| Raritan township (Hunterdon County) | 7 | 3 993 | 580 | 30 | 7 | 3 993 | 580 | 30 | — | — |
| Readington township | 29 | 60 398 | 4 371 | 110 | 25 | 39 937 | 4 045 | 102 | 4 | 20 461 |
| Balance of county | 105 | 534 567 | 26 364 | 711 | 74 | 147 349 | 14 123 | 447 | 31 | 387 218 |
| Mercer County | 539 | 2 865 789 | 244 863 | 6 849 | 454 | 1 496 537 | 156 295 | 4 854 | 85 | 1 369 252 |
| East Windsor township | 26 | 231 470 | 16 894 | 519 | 19 | 193 663 | 15 645 | 500 | 7 | 37 807 |
| Ewing township | 70 | 175 259 | 18 117 | 533 | 63 | 128 381 | 12 642 | 430 | 7 | 46 878 |
| Hamilton township (Mercer County) | 91 | 343 119 | 30 822 | 990 | 86 | 295 340 | 28 574 | 928 | 5 | 47 779 |
| Hightstown | 17 | (D) | (D) | EE | 15 | (D) | (D) | EE | 2 | (D) |
| Hopewell township | 7 | (D) | (D) | AA | 5 | (D) | (D) | AA | 2 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-27

**Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1992—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-------------------------------------|----------------------------|--------------------|-----------------------------|-----------------------------------------------------------|----------------------------|--------------------|-----------------------------|-----------------------------------------------------------|----------------------------|--------------------|
| | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| New Jersey—Con. | | | | | | | | | | |
| Mercer County—Con. | | | | | | | | | | |
| Lawrence township | 58 | 624 702 | 40 367 | 947 | 37 | 136 538 | 11 839 | 396 | 21 | 488 164 |
| Pennington | 17 | 64 575 | 4 011 | 169 | 14 | 30 390 | 3 095 | 109 | 3 | 34 185 |
| Princeton (Mercer County) | 18 | 300 937 | 36 619 | 807 | 12 | 21 678 | 3 121 | 83 | 6 | 279 259 |
| Princeton township (Mercer County) | 54 | 326 642 | 18 951 | 511 | 42 | 141 320 | 13 262 | 313 | 12 | 185 322 |
| Trenton | 117 | 501 229 | 48 787 | 1 668 | 108 | 364 946 | 43 370 | 1 482 | 9 | 136 283 |
| West Windsor township | 24 | 30 750 | 2 365 | 60 | 19 | 15 993 | 1 698 | 44 | 5 | 14 757 |
| Balance of county | 40 | (D) | (D) | EE | 34 | (D) | (D) | EE | 6 | (D) |
| Middlesex County | 1 771 | 21 700 304 | 1 273 789 | 33 075 | 1 472 | 13 544 504 | 921 511 | 24 992 | 299 | 8 155 800 |
| Carteret | 45 | 617 680 | 21 481 | 697 | 39 | 251 131 | 17 400 | 601 | 6 | 366 549 |
| Dunellen | 10 | 39 867 | 3 299 | 145 | 9 | (D) | (D) | CC | 1 | (D) |
| East Brunswick township | 147 | 485 676 | 40 854 | 1 282 | 117 | 368 441 | 35 096 | 1 129 | 30 | 117 235 |
| Edison township | 405 | 6 943 900 | 410 341 | 10 551 | 319 | 4 001 342 | 278 305 | 7 223 | 86 | 2 942 558 |
| Highland Park | 15 | 25 824 | 3 159 | 98 | 14 | (D) | (D) | BB | 1 | (D) |
| Jamesburg | 23 | 699 388 | 47 620 | 1 001 | 20 | (D) | (D) | FF | 3 | (D) |
| Metuchen | 45 | 269 767 | 23 491 | 544 | 29 | 57 930 | 9 890 | 290 | 16 | 211 837 |
| Middlesex | 74 | 210 857 | 22 719 | 661 | 62 | 151 935 | 14 255 | 487 | 12 | 58 922 |
| Milltown | 13 | 204 127 | 4 073 | 128 | 12 | (D) | (D) | CC | 1 | (D) |
| Monroe township (Middlesex County) | 7 | (D) | BB | 6 | 9 778 | 1 129 | 30 | 1 | (D) | (D) |
| New Brunswick | 61 | 231 756 | 24 676 | 866 | 55 | 165 707 | 20 940 | 705 | 6 | 66 049 |
| North Brunswick township | 77 | 575 540 | 86 115 | 2 054 | 65 | 405 164 | 70 591 | 1 758 | 12 | 170 376 |
| Old Bridge township | 69 | 330 398 | 19 414 | 503 | 62 | 231 535 | 16 236 | 421 | 7 | 98 863 |
| Perth Amboy | 73 | 929 347 | 34 871 | 1 085 | 68 | (D) | (D) | FF | 5 | (D) |
| Piscataway township | 126 | 3 205 132 | 174 264 | 3 912 | 105 | 2 431 326 | 85 465 | 2 072 | 21 | 773 806 |
| Plainsboro township | 11 | 35 528 | 2 646 | 54 | 9 | (D) | (D) | BB | 2 | (D) |
| Sayreville | 40 | 81 311 | 10 403 | 310 | 36 | 68 816 | 10 093 | 301 | 4 | 12 495 |
| South Amboy | 19 | 39 946 | 3 127 | 136 | 19 | 39 946 | 3 127 | 136 | — | — |
| South Brunswick township | 83 | 1 568 511 | 86 360 | 2 549 | 76 | 1 402 175 | 83 839 | 2 476 | 7 | 166 336 |
| South Plainfield | 140 | 837 260 | 82 889 | 2 178 | 126 | 728 293 | 73 396 | 1 945 | 14 | 108 967 |
| South River | 31 | 121 866 | 18 367 | 524 | 30 | (D) | (D) | FF | 1 | (D) |
| Spotswood | 6 | 6 284 | 933 | 27 | 6 | 6 284 | 933 | 27 | — | — |
| Woodbridge township | 195 | 2 659 039 | 114 589 | 2 787 | 147 | 960 796 | 69 980 | 1 877 | 48 | 1 698 243 |
| Balance of county | 56 | (D) | FF | 41 | 9 | (D) | (D) | FF | 15 | 1 147 061 |
| Monmouth County | 1 166 | 4 470 340 | 312 205 | 9 372 | 958 | 3 034 362 | 252 063 | 7 959 | 208 | 1 435 978 |
| Aberdeen township | 37 | 240 887 | 9 843 | 280 | 31 | (D) | (D) | CC | 6 | (D) |
| Asbury Park | 28 | 55 963 | 8 008 | 262 | 27 | (D) | (D) | CC | 1 | (D) |
| Atlanti Highlands | 10 | 14 878 | 1 197 | 41 | 9 | (D) | (D) | BB | 1 | (D) |
| Belmar | 9 | 23 902 | 4 818 | 320 | 9 | 23 902 | 4 818 | 320 | — | — |
| Bradley Beach | 9 | (D) | BB | 8 | (D) | (D) | (D) | BB | 1 | (D) |
| Brielle | 9 | (D) | BB | 7 | (D) | (D) | (D) | BB | 2 | (D) |
| Eatontown | 36 | 159 660 | 15 864 | 574 | 31 | 136 338 | 15 121 | 558 | 5 | 23 322 |
| Fair Haven | 10 | 18 771 | 1 349 | 51 | 7 | 10 942 | 1 077 | 43 | 3 | 7 829 |
| Freehold (Monmouth County) | 38 | 78 071 | 7 129 | 227 | 34 | 60 055 | 6 576 | 215 | 4 | 18 016 |
| Freehold township (Monmouth County) | 82 | 206 809 | 26 956 | 897 | 73 | 158 034 | 18 808 | 736 | 9 | 48 775 |
| Hazlet township | 31 | 256 653 | 9 606 | 243 | 23 | 75 417 | 5 897 | 168 | 8 | 181 236 |
| Highlands | 2 | (D) | BB | 2 | (D) | (D) | (D) | BB | — | — |
| Holmdel township | 26 | 94 368 | 6 406 | 198 | 19 | 66 338 | 5 641 | 182 | 7 | 28 030 |
| Howell township | 45 | 132 547 | 7 301 | 245 | 41 | 130 565 | 7 241 | 238 | 4 | 1 982 |
| Keansburg | 5 | 2 431 | 269 | 12 | 4 | (D) | (D) | AA | 1 | (D) |
| Keyport | 21 | 34 959 | 5 799 | 175 | 18 | 26 989 | 5 243 | 159 | 3 | 7 970 |
| Little Silver | 16 | 74 291 | 8 595 | 167 | 13 | (D) | (D) | CC | 3 | (D) |
| Long Branch | 45 | 97 748 | 9 117 | 309 | 41 | 79 644 | 8 668 | 295 | 4 | 18 104 |
| Manalapan township | 56 | 145 200 | 10 917 | 322 | 34 | 66 800 | 9 164 | 282 | 22 | 78 400 |
| Manasquan | 13 | 30 670 | 1 477 | 48 | 10 | 26 831 | 1 269 | 44 | 3 | 3 839 |
| Marlboro township | 116 | 325 619 | 25 308 | 699 | 89 | 121 209 | 17 604 | 526 | 27 | 204 410 |
| Matawan | 28 | 92 899 | 6 142 | 141 | 19 | 15 460 | 2 360 | 89 | 9 | 77 439 |
| Middletown township | 56 | 147 164 | 9 246 | 272 | 38 | 59 249 | 6 958 | 226 | 18 | 87 915 |
| Monmouth Beach | 2 | (D) | AA | 1 | (D) | (D) | (D) | AA | 1 | (D) |
| Neptune township | 53 | 208 060 | 19 735 | 673 | 42 | 139 779 | 11 793 | 469 | 11 | 68 281 |
| Neptune City | 8 | 13 691 | 1 016 | 45 | 6 | (D) | (D) | BB | 2 | (D) |
| Ocean township | 61 | 112 642 | 13 749 | 477 | 52 | 69 793 | 8 255 | 277 | 9 | 42 849 |
| Oceanport | 6 | 4 772 | 361 | 13 | 5 | (D) | (D) | AA | 1 | (D) |
| Red Bank | 59 | 800 233 | 11 364 | 281 | 47 | 716 867 | 8 217 | 218 | 12 | 83 366 |
| Rumson | 8 | 9 559 | 542 | 16 | 7 | (D) | (D) | AA | 1 | (D) |
| Shrewsbury | 30 | 146 120 | 7 336 | 164 | 20 | 85 761 | 4 768 | 105 | 10 | 60 359 |
| Spring Lake | 4 | (D) | BB | 3 | 2 666 | 433 | 20 | — | 1 | (D) |
| Spring Lake Heights | 3 | (D) | BB | 3 | (D) | (D) | (D) | BB | — | — |
| Tinton Falls | 29 | 161 111 | 15 522 | 350 | 23 | 118 010 | 14 613 | 331 | 6 | 43 101 |
| Union Beach | 1 | (D) | AA | 1 | (D) | (D) | (D) | AA | — | — |
| Wall township | 50 | 394 393 | 35 474 | 916 | 47 | 385 296 | 35 338 | 909 | 3 | 9 097 |
| West Long Branch | 16 | 78 190 | 1 959 | 69 | 14 | (D) | (D) | BB | 2 | (D) |
| Balance of county | 108 | 226 955 | 22 546 | 706 | 100 | 202 419 | 21 246 | 654 | 8 | 24 536 |
| Morris County | 1 325 | 14 338 313 | 749 071 | 17 460 | 1 007 | 5 432 334 | 405 140 | 10 723 | 318 | 8 905 979 |
| Boonton | 32 | 58 745 | 6 779 | 182 | 26 | 24 630 | 2 626 | 95 | 6 | 34 115 |
| Butler | 24 | 50 608 | 4 796 | 148 | 21 | (D) | (D) | CC | 3 | (D) |
| Chatham | 21 | 537 693 | 8 430 | 160 | 13 | 23 199 | 3 680 | 98 | 8 | 514 494 |
| Denville township | 54 | 154 008 | 17 060 | 449 | 46 | 133 511 | 14 825 | 374 | 8 | 20 497 |
| Dover (Morris County) | 44 | 495 107 | 24 020 | 697 | 42 | (D) | (D) | FF | 2 | (D) |
| Florham Park | 38 | 867 664 | 16 824 | 424 | 32 | (D) | (D) | EE | 6 | (D) |
| Hanover township | 93 | 955 936 | 85 164 | 2 001 | 76 | 553 845 | 56 373 | 1 435 | 17 | 402 091 |
| Jefferson township | 16 | 21 748 | 1 272 | 51 | 14 | (D) | (D) | BB | 2 | (D) |
| Kinnelon | 21 | 35 758 | 1 789 | 46 | 14 | 11 456 | 1 076 | 28 | 7 | 24 302 |
| Lincoln Park | 19 | 85 346 | 8 180 | 219 | 15 | 57 661 | 6 903 | 184 | 4 | 27 685 |

**Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1992—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-------------------------------------|----------------------------|--------------------|-----------------------------|-----------------------------------------------------------|----------------------------|--------------------|-----------------------------|-----------------------------------------------------------|----------------------------|--------------------|
| | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| New Jersey—Con. | | | | | | | | | | |
| Morris County—Con. | | | | | | | | | | |
| Madison | 25 | 66 934 | 8 914 | 224 | 20 | 51 547 | 8 264 | 214 | 5 | 15 387 |
| Mendham | 13 | 82 757 | 12 224 | 348 | 9 | 72 437 | 11 665 | 336 | 4 | 10 320 |
| Montville township | 146 | 1 589 684 | 71 880 | 1 777 | 110 | 774 585 | 54 004 | 1 345 | 36 | 815 099 |
| Morris township | 41 | 774 349 | 20 318 | 425 | 24 | 32 873 | 3 646 | 96 | 17 | 741 476 |
| Morris Plains | 47 | 648 668 | 44 197 | 932 | 33 | 168 561 | 12 514 | 350 | 14 | 480 107 |
| Morristown | 61 | 455 598 | 19 720 | 470 | 46 | 118 108 | 9 946 | 284 | 15 | 337 490 |
| Mountain Lakes | 19 | 62 934 | 3 089 | 62 | 10 | 17 399 | 1 587 | 35 | 9 | 45 535 |
| Mount Arlington | 10 | 33 564 | 1 861 | 42 | 6 | 11 605 | 731 | 18 | 4 | 21 959 |
| Mount Olive township | 51 | 989 466 | 30 092 | 827 | 37 | 464 849 | 21 571 | 571 | 14 | 524 617 |
| Netcong | 4 | 5 512 | 861 | 31 | 4 | 5 512 | 861 | 31 | — | — |
| Parsippany-Troy Hills township | 173 | 3 641 799 | 152 151 | 2 910 | 109 | 1 482 488 | 58 397 | 1 353 | 64 | 2 159 311 |
| Pequannock township | 47 | 204 565 | 14 891 | 414 | 40 | 104 608 | 12 064 | 370 | 7 | 99 957 |
| Randolph township | 59 | 201 057 | 13 511 | 403 | 41 | 122 995 | 10 761 | 333 | 18 | 78 062 |
| Rockaway (Morris County) | 23 | 43 351 | 4 734 | 150 | 20 | 32 761 | 4 364 | 146 | 3 | 10 590 |
| Rockaway township (Morris County) | 37 | 140 147 | 12 319 | 315 | 27 | 110 699 | 11 281 | 273 | 10 | 29 448 |
| Roxbury township | 31 | 31 260 | 4 404 | 146 | 28 | 26 629 | 3 935 | 133 | 3 | 4 631 |
| Washington township (Morris County) | 16 | 16 163 | 1 465 | 52 | 12 | 10 383 | 1 186 | 43 | 4 | 5 780 |
| Wharton | 9 | 10 637 | 1 051 | 44 | 9 | 10 637 | 1 051 | 44 | — | — |
| Balance of county | 151 | 2 077 255 | 157 075 | 3 511 | 123 | 407 501 | 52 448 | 1 472 | 28 | 1 669 754 |
| Ocean County | 425 | 760 529 | 79 500 | 2 848 | 375 | 643 471 | 73 426 | 2 731 | 50 | 117 058 |
| Barneget township | 8 | 3 976 | 245 | 14 | 5 | (D) | (D) | AA | 3 | (D) |
| Beachwood | 8 | 7 953 | 1 342 | 79 | 7 | (D) | (D) | BB | 1 | (D) |
| Berkeley township | 18 | 35 560 | 3 231 | 113 | 15 | 30 173 | 3 156 | 112 | 3 | 5 387 |
| Brick township | 56 | 92 448 | 7 103 | 273 | 49 | 78 158 | 6 254 | 258 | 7 | 14 290 |
| Dover (Ocean County) | 87 | 151 847 | 17 190 | 630 | 80 | 132 182 | 15 063 | 609 | 7 | 19 665 |
| Jackson township | 18 | 23 118 | 1 831 | 114 | 15 | (D) | (D) | CC | 3 | (D) |
| Lacey township | 11 | 15 511 | 1 860 | 64 | 10 | (D) | (D) | BB | 1 | (D) |
| Lakehurst | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| Lakewood township | 113 | 287 324 | 35 382 | 1 084 | 103 | 263 825 | 34 387 | 1 067 | 10 | 23 499 |
| Little Egg Harbor township | — | — | — | — | — | — | — | — | — | — |
| Manchester township | 4 | 1 097 | 149 | 8 | 4 | 1 097 | 149 | 8 | — | — |
| Point Pleasant | 30 | 28 295 | 2 507 | 102 | 29 | (D) | (D) | CC | 1 | (D) |
| Point Pleasant Beach | 11 | 40 269 | 3 276 | 130 | 8 | (D) | (D) | CC | 3 | (D) |
| South Toms River | 7 | (D) | (D) | BB | 6 | 2 626 | 603 | 25 | 1 | (D) |
| Stafford township | 14 | 9 044 | 1 382 | 80 | 13 | (D) | (D) | BB | 1 | (D) |
| Tuckerton | 3 | (D) | (D) | AA | 3 | (D) | (D) | AA | — | — |
| Balance of county | 36 | 55 487 | 3 164 | 114 | 27 | 31 905 | 2 569 | 96 | 9 | 23 582 |
| Passaic County | 1 128 | 7 965 863 | 492 002 | 13 734 | 965 | 4 009 352 | 377 784 | 10 662 | 163 | 3 956 511 |
| Bloomingdale | 9 | 11 752 | 1 463 | 62 | 8 | (D) | (D) | BB | 1 | (D) |
| Clifton | 267 | 2 888 018 | 115 706 | 3 085 | 223 | 833 220 | 84 896 | 2 402 | 44 | 2 054 798 |
| Haledon | 9 | 86 389 | 4 696 | 102 | 9 | 86 389 | 4 696 | 102 | — | — |
| Hawthorne | 71 | 274 708 | 23 434 | 642 | 60 | 238 929 | 21 521 | 594 | 11 | 35 779 |
| Little Falls township | 39 | 141 955 | 12 722 | 327 | 29 | 69 404 | 5 911 | 177 | 10 | 72 551 |
| North Haledon | 11 | 36 482 | 2 628 | 49 | 10 | (D) | (D) | BB | 1 | (D) |
| Passaic | 99 | 256 751 | 28 908 | 882 | 97 | (D) | (D) | FF | 2 | (D) |
| Paterson | 255 | 1 159 167 | 101 852 | 3 118 | 243 | 972 191 | 90 017 | 2 803 | 12 | 186 976 |
| Pompton Lakes | 21 | 58 265 | 2 368 | 90 | 18 | 19 467 | 1 897 | 84 | 3 | 38 798 |
| Prospect Park | 5 | 8 282 | 698 | 23 | 4 | (D) | (D) | BB | 1 | (D) |
| Ringwood | 22 | 40 929 | 1 918 | 67 | 16 | 18 619 | 1 228 | 53 | 6 | 22 310 |
| Totowa | 54 | 456 083 | 63 344 | 2 298 | 43 | 299 663 | 31 446 | 986 | 11 | 156 420 |
| Wanaque | 9 | 18 407 | 1 180 | 37 | 6 | 2 777 | 699 | 27 | 3 | 15 630 |
| Wayne township | 185 | 2 368 504 | 117 027 | 2 489 | 136 | 1 059 958 | 90 376 | 1 992 | 49 | 1 308 546 |
| West Milford township | 35 | 33 436 | 3 056 | 113 | 32 | (D) | (D) | CC | 3 | (D) |
| West Paterson | 37 | 126 735 | 11 002 | 350 | 31 | 92 070 | 10 271 | 334 | 6 | 34 665 |
| Salem County | 59 | 227 446 | 15 478 | 571 | 54 | 214 148 | 14 912 | 548 | 5 | 13 298 |
| Penns Grove | 11 | 23 585 | 3 186 | 133 | 11 | 23 585 | 3 186 | 133 | — | — |
| Pennsville township | 5 | 8 914 | 538 | 37 | 4 | (D) | (D) | BB | 1 | (D) |
| Salem | 11 | 60 150 | 3 209 | 144 | 11 | 60 150 | 3 209 | 144 | — | — |
| Woodstown | 13 | 38 775 | 3 248 | 106 | 10 | (D) | (D) | BB | 3 | (D) |
| Balance of county | 19 | 96 022 | 5 297 | 151 | 18 | (D) | (D) | CC | 1 | (D) |
| Somerset County | 658 | 9 045 897 | 424 472 | 10 991 | 518 | 5 009 992 | 229 045 | 6 564 | 140 | 4 035 905 |
| Bernards township | 23 | (D) | FF | 17 | (D) | (D) | (D) | CC | 6 | (D) |
| Bernardsville | 20 | 111 119 | 4 481 | 117 | 14 | 47 135 | 3 175 | 98 | 6 | 63 984 |
| Bound Brook | 24 | 99 993 | 8 678 | 252 | 20 | 62 529 | 5 689 | 171 | 4 | 37 464 |
| Branchburg township | 20 | 246 102 | 49 739 | 928 | 18 | (D) | (D) | EE | 2 | (D) |
| Bridgewater township | 68 | 1 002 072 | 40 176 | 1 065 | 41 | 223 712 | 19 059 | 528 | 27 | 778 360 |
| Franklin township (Somerset County) | 162 | 3 916 200 | 134 377 | 3 864 | 133 | 3 380 324 | 99 706 | 2 751 | 29 | 535 876 |
| Hillsborough township | 51 | 88 321 | 10 313 | 311 | 44 | 78 994 | 9 900 | 292 | 7 | 9 327 |
| Manville | 10 | 9 737 | 947 | 28 | 10 | 9 737 | 947 | 28 | — | — |
| North Plainfield | 23 | 62 876 | 8 998 | 295 | 18 | 48 066 | 8 317 | 275 | 5 | 14 810 |
| Raritan (Somerset County) | 18 | (D) | EE | 15 | (D) | (D) | (D) | CC | 3 | (D) |
| Somerville | 71 | 343 085 | 34 982 | 1 115 | 61 | 291 293 | 32 100 | 1 056 | 10 | 51 792 |
| South Bound Brook | 6 | (D) | BB | 5 | 12 825 | 1 255 | 37 | 1 | (D) | (D) |
| Warren township | 46 | 287 544 | 13 892 | 391 | 32 | 38 244 | 5 105 | 141 | 14 | 249 300 |
| Watchung | 24 | 83 796 | 2 460 | 67 | 16 | 16 846 | 1 173 | 37 | 8 | 66 950 |
| Balance of county | 92 | (D) | GG | 74 | 4 | (D) | (D) | FF | 18 | (D) |
| Sussex County | 179 | 329 365 | 29 238 | 997 | 151 | (D) | (D) | FF | 28 | (D) |
| Byram township | 6 | 7 547 | 585 | 14 | 5 | (D) | (D) | AA | 1 | (D) |
| Franklin (Sussex County) | 5 | 13 856 | 988 | 36 | 4 | (D) | (D) | BB | 1 | (D) |
| Hamburg | 6 | 10 860 | 950 | 35 | 5 | (D) | (D) | BB | 1 | (D) |
| Hopatcong | 5 | 1 988 | 119 | 6 | 4 | (D) | (D) | AA | 1 | (D) |
| Newton | 27 | 47 624 | 5 184 | 172 | 24 | 32 272 | 4 713 | 156 | 3 | 15 352 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-29

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| New Jersey—Con. | | | | | | | | | | |
| Sussex County—Con. | | | | | | | | | | |
| Ogdensburg | 1 | (D) | (D) | BB | 1 | (D) | (D) | BB | — | — |
| Sparta township | 45 | 108 305 | 6 260 | 238 | 34 | 38 753 | 4 089 | 203 | 11 | 69 552 |
| Stanhope | 7 | 19 228 | 2 841 | 68 | 7 | 19 228 | 2 841 | 68 | — | — |
| Vernon township | 18 | 17 026 | 1 589 | 56 | 16 | (D) | (D) | BB | 2 | (D) |
| Balance of county | 59 | (D) | (D) | EE | 51 | (D) | (D) | EE | 8 | (D) |
| Union County | 1 363 | 12 121 566 | 733 726 | 19 709 | 1 148 | 6 584 099 | 518 568 | 15 301 | 215 | 5 537 467 |
| Berkeley Heights township | 39 | 1 073 644 | 39 671 | 895 | 32 | 70 492 | 8 049 | 189 | 7 | 1 003 152 |
| Clark township | 61 | 328 022 | 19 330 | 470 | 47 | 149 473 | 14 913 | 394 | 14 | 178 549 |
| Cranford township | 60 | 1 484 165 | 37 887 | 892 | 35 | 276 784 | 16 989 | 402 | 25 | 1 207 381 |
| Elizabeth | 183 | 2 984 402 | 139 226 | 4 128 | 173 | 2 924 293 | 137 431 | 4 056 | 10 | 60 109 |
| Fanwood | 14 | (D) | (D) | CC | 8 | (D) | (D) | BB | 6 | (D) |
| Garwood | 14 | (D) | (D) | BB | 13 | (D) | (D) | BB | 1 | (D) |
| Hillside township | 91 | 332 682 | 35 798 | 1 280 | 84 | 288 044 | 34 030 | 1 231 | 7 | 44 638 |
| Kenilworth | 74 | 814 569 | 117 653 | 2 286 | 68 | (D) | (D) | FF | 6 | (D) |
| Linden | 139 | 1 992 972 | 59 446 | 1 707 | 123 | 489 909 | 46 167 | 1 407 | 16 | 1 503 063 |
| Mountainside | 47 | (D) | (D) | EE | 39 | (D) | (D) | EE | 8 | (D) |
| New Providence | 23 | 175 218 | 15 334 | 367 | 16 | (D) | (D) | EE | 7 | (D) |
| Plainfield | 53 | 116 383 | 12 401 | 442 | 49 | 113 402 | 12 169 | 434 | 4 | 2 981 |
| Rahway | 61 | 280 553 | 26 284 | 789 | 55 | 220 884 | 22 891 | 720 | 6 | 59 669 |
| Roselle | 40 | 82 720 | 9 015 | 313 | 34 | 71 454 | 8 448 | 293 | 6 | 11 266 |
| Roselle Park | 25 | 55 828 | 9 223 | 404 | 23 | (D) | (D) | EE | 2 | (D) |
| Scotch Plains township | 40 | 98 236 | 9 846 | 286 | 31 | 50 061 | 8 232 | 236 | 9 | 48 175 |
| Springfield township | 90 | 487 629 | 49 753 | 1 301 | 70 | 271 870 | 33 691 | 916 | 20 | 215 759 |
| Summit | 38 | 174 938 | 12 312 | 291 | 31 | 132 138 | 10 579 | 258 | 7 | 42 800 |
| Union township | 203 | 1 050 830 | 97 678 | 2 842 | 169 | 809 475 | 88 115 | 2 612 | 34 | 241 355 |
| Westfield | 68 | 224 747 | 18 333 | 385 | 48 | 165 217 | 16 519 | 345 | 20 | 59 530 |
| Balance of county | — | — | — | — | — | — | — | — | — | — |
| Warren County | 154 | 2 701 622 | 72 947 | 1 945 | 135 | (D) | (D) | FF | 19 | (D) |
| Alpha | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| Belvidere | 5 | 2 693 | 807 | 27 | 5 | 2 693 | 807 | 27 | — | — |
| Hackettstown | 30 | (D) | (D) | GG | 25 | 36 147 | 3 644 | 87 | 5 | (D) |
| Phillipsburg | 30 | 107 643 | 10 775 | 370 | 26 | (D) | (D) | EE | 4 | (D) |
| Washington (Warren County) | 17 | 21 755 | 3 423 | 116 | 13 | (D) | (D) | BB | 4 | (D) |
| Balance of county | 70 | (D) | (D) | EE | 64 | (D) | (D) | EE | 6 | (D) |

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------------------------|-----------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| CHERRY HILL TOWNSHIP | | | | | | | | | | | |
| | Wholesale trade ----- | 269 | 1 866 278 | 114 418 | 2 859 | 183 | 630 484 | 73 549 | 2 114 | 86 | 1 235 794 |
| 50 | Durable goods ----- | 171 | 697 817 | 67 226 | 1 795 | 118 | 383 862 | 52 866 | 1 467 | 53 | 313 955 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 11 | 61 635 | 2 563 | 100 | 9 | (D) | (D) | BB | 2 | (D) |
| 502 | Furniture and homefurnishings ----- | 13 | 53 723 | 7 035 | 201 | 8 | 32 382 | 5 312 | 147 | 5 | 21 341 |
| 503 | Lumber and other construction materials ----- | 5 | 29 403 | 2 516 | 129 | 3 | (D) | (D) | CC | 2 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 44 | 169 852 | 29 841 | 626 | 35 | 132 785 | 24 602 | 521 | 9 | 37 067 |
| 505 | Metals and minerals, except petroleum ----- | 6 | 5 928 | 460 | 12 | 5 | (D) | (D) | AA | 1 | (D) |
| 506 | Electrical goods ----- | 43 | 272 862 | 16 496 | 478 | 23 | 116 002 | 11 963 | 363 | 20 | 156 860 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 7 | 12 198 | 1 389 | 38 | 5 | (D) | (D) | BB | 2 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 33 | 60 612 | 4 724 | 144 | 24 | 27 999 | 3 260 | 113 | 9 | 32 613 |
| 509 | Miscellaneous durable goods ----- | 9 | 31 604 | 2 202 | 67 | 6 | 25 476 | 2 026 | 64 | 3 | 6 128 |
| 51 | Nondurable goods ----- | 98 | 1 168 461 | 47 192 | 1 064 | 65 | 246 622 | 20 683 | 647 | 33 | 921 839 |
| 511 | Paper and paper products ----- | 23 | 70 100 | 8 597 | 280 | 17 | 56 819 | 8 008 | 265 | 6 | 13 281 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 5 | (D) | EE | 1 | (D) | (D) | AA | 4 | (D) | |
| 513 | Apparel, piece goods, and notions ----- | 18 | 102 836 | 3 940 | 54 | 10 | 73 480 | 2 911 | 26 | 8 | 29 356 |
| 514 | Groceries and related products ----- | 19 | 23 170 | 1 697 | 73 | 15 | 13 446 | 1 299 | 63 | 4 | 9 724 |
| 515 | Farm-product raw materials ----- | — | — | — | — | 5 | 11 734 | 1 076 | 28 | 4 | — |
| 516 | Chemicals and allied products ----- | 9 | (D) | (D) | BB | 5 | (D) | (D) | AA | 1 | (D) |
| 517 | Petroleum and petroleum products ----- | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | — | — | — | — | — | 89 808 | 7 182 | 248 | 6 | — |
| 519 | Miscellaneous nondurable goods ----- | 21 | (D) | EE | 15 | — | — | — | — | — | (D) |

NJ-30 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|-----------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | CLIFTON | | | | | | | | | | |
| | Wholesale trade ----- | 267 | 2 888 018 | 115 706 | 3 085 | 223 | 833 220 | 84 896 | 2 402 | 44 | 2 054 798 |
| 50 | Durable goods ----- | 153 | 752 358 | 64 837 | 1 860 | 125 | 380 346 | 49 311 | 1 518 | 28 | 372 012 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 12 | 27 809 | 2 634 | 93 | 10 | (D) | (D) | BB | 2 | (D) |
| 502 | Furniture and homefurnishings ----- | 8 | 26 131 | 2 575 | 201 | 6 | (D) | (D) | CC | 2 | (D) |
| 503 | Lumber and other construction materials ----- | 9 | 54 549 | 6 546 | 155 | 8 | (D) | (D) | CC | 1 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 24 | 230 883 | 14 639 | 385 | 21 | (D) | (D) | EE | 3 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 7 | 53 582 | 3 995 | 105 | 5 | (D) | (D) | CC | 2 | (D) |
| 506 | Electrical goods ----- | 20 | 124 522 | 13 291 | 354 | 16 | 49 271 | 7 392 | 201 | 4 | 75 251 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 20 | 59 009 | 4 959 | 122 | 14 | 10 987 | 2 272 | 77 | 6 | 48 022 |
| 508 | Machinery, equipment, and supplies ----- | 36 | 131 698 | 10 929 | 265 | 29 | 95 591 | 9 738 | 237 | 7 | 36 107 |
| 509 | Miscellaneous durable goods ----- | 17 | 44 175 | 5 269 | 180 | 16 | (D) | (D) | CC | 1 | (D) |
| 51 | Nondurable goods ----- | 114 | 2 135 660 | 50 869 | 1 225 | 98 | 452 874 | 35 585 | 884 | 16 | 1 682 786 |
| 511 | Paper and paper products ----- | 22 | 108 254 | 4 554 | 119 | 17 | 36 922 | 3 073 | 82 | 5 | 71 332 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 6 | (D) | BB | 4 | (D) | (D) | BB | 2 | (D) | |
| 513 | Apparel, piece goods, and notions ----- | 9 | 167 185 | 10 030 | 238 | 6 | (D) | (D) | CC | 3 | (D) |
| 514 | Groceries and related products ----- | 33 | 482 349 | 9 064 | 281 | 31 | (D) | (D) | CC | 2 | (D) |
| 515 | Farm-product raw materials ----- | — | — | — | — | — | — | — | — | — | — |
| 516 | Chemicals and allied products ----- | 19 | 195 316 | 11 711 | 273 | 16 | (D) | (D) | CC | 3 | (D) |
| 517 | Petroleum and petroleum products ----- | 3 | (D) | (D) | AA | 3 | (D) | (D) | AA | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | — | — | — | — | — | — | — | — | — | — |
| 519 | Miscellaneous nondurable goods ----- | 22 | (D) | (D) | CC | 21 | (D) | (D) | CC | 1 | (D) |
| | EDISON TOWNSHIP | | | | | | | | | | |
| | Wholesale trade ----- | 405 | 6 943 900 | 410 341 | 10 551 | 319 | 4 001 342 | 278 305 | 7 223 | 86 | 2 942 558 |
| 50 | Durable goods ----- | 241 | 2 620 221 | 191 998 | 4 940 | 187 | 1 093 425 | 105 860 | 2 894 | 54 | 1 526 796 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 22 | 429 292 | 13 243 | 396 | 17 | (D) | (D) | EE | 5 | (D) |
| 502 | Furniture and homefurnishings ----- | 13 | 81 056 | 5 351 | 173 | 11 | (D) | (D) | BB | 2 | (D) |
| 503 | Lumber and other construction materials ----- | 9 | 29 503 | 2 214 | 68 | 4 | 8 709 | 1 356 | 42 | 5 | 20 794 |
| 504 | Professional and commercial equipment and supplies ----- | 61 | 986 394 | 91 878 | 2 105 | 48 | 299 864 | 32 838 | 930 | 13 | 686 530 |
| 505 | Metals and minerals, except petroleum ----- | 6 | 52 246 | 2 522 | 78 | 4 | (D) | (D) | BB | 2 | (D) |
| 506 | Electrical goods ----- | 52 | 432 300 | 30 429 | 692 | 37 | 326 867 | 22 348 | 493 | 15 | 105 433 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 15 | 92 635 | 7 461 | 231 | 14 | (D) | (D) | CC | 1 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 35 | 166 573 | 14 973 | 396 | 29 | 99 299 | 12 647 | 347 | 6 | 67 274 |
| 509 | Miscellaneous durable goods ----- | 28 | 350 222 | 23 927 | 801 | 23 | (D) | (D) | EE | 5 | (D) |
| 51 | Nondurable goods ----- | 164 | 4 323 679 | 218 343 | 5 611 | 132 | 2 907 917 | 172 445 | 4 329 | 32 | 1 415 762 |
| 511 | Paper and paper products ----- | 26 | 293 837 | 24 976 | 751 | 20 | 241 039 | 21 692 | 648 | 6 | 52 798 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 8 | 95 894 | 16 250 | 516 | 7 | (D) | (D) | BB | 1 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 31 | 1 571 076 | 95 658 | 2 291 | 30 | (D) | (D) | GG | 1 | (D) |
| 514 | Groceries and related products ----- | 40 | 1 630 640 | 48 363 | 1 223 | 32 | 847 810 | 32 440 | 813 | 8 | 782 830 |
| 515 | Farm-product raw materials ----- | 1 | (D) | AA | 1 | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products ----- | 20 | 385 223 | 7 212 | 144 | 11 | 26 811 | 2 840 | 52 | 9 | 358 412 |
| 517 | Petroleum and petroleum products ----- | 5 | 53 710 | 3 035 | 137 | 3 | (D) | (D) | BB | 2 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 4 | (D) | CC | 2 | 26 | 113 983 | 14 809 | AA | 2 | (D) |
| 519 | Miscellaneous nondurable goods ----- | 29 | (D) | EE | 26 | 396 | 396 | 3 | (D) | — | — |
| | FORT LEE | | | | | | | | | | |
| | Wholesale trade ----- | 222 | 3 823 075 | 75 906 | 1 405 | 162 | 1 391 376 | 50 564 | 910 | 60 | 2 431 699 |
| 50 | Durable goods ----- | 115 | 1 572 910 | 38 399 | 833 | 86 | 543 434 | 22 375 | 492 | 29 | 1 029 476 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 3 | (D) | (D) | AA | 3 | (D) | (D) | AA | — | — |
| 502 | Furniture and homefurnishings ----- | 7 | 55 590 | 5 333 | 130 | 5 | 17 838 | 1 061 | CC | 2 | (D) |
| 503 | Lumber and other construction materials ----- | 5 | 17 838 | 1 061 | 27 | 5 | — | — | CC | — | — |
| 504 | Professional and commercial equipment and supplies ----- | 12 | 81 162 | 7 206 | 176 | 6 | 10 672 | 1 329 | 23 | 6 | 70 490 |
| 505 | Metals and minerals, except petroleum ----- | 18 | 370 121 | 5 323 | 102 | 16 | (D) | (D) | BB | 2 | (D) |
| 506 | Electrical goods ----- | 25 | 913 511 | 11 010 | 204 | 18 | 66 244 | 3 899 | 79 | 7 | 847 267 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-31

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | FORT LEE—Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 507 | Hardware, and plumbing and heating equipment and supplies | 2 | (D) | (D) | AA | 1 | (D) | (D) | AA | 1 | (D) |
| 508 | Machinery, equipment, and supplies | 25 | 73 122 | 4 763 | 105 | 18 | 44 770 | 3 387 | 78 | 7 | 28 352 |
| 509 | Miscellaneous durable goods | 18 | 48 221 | 2 989 | 74 | 14 | 36 060 | 2 407 | 59 | 4 | 12 161 |
| 51 | Nondurable goods | 107 | 2 250 165 | 37 507 | 572 | 76 | 847 942 | 28 189 | 418 | 31 | 1 402 223 |
| 511 | Paper and paper products | 7 | 24 589 | 2 758 | 44 | 4 | 8 572 | 1 956 | 27 | 3 | 16 017 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 7 | 98 058 | 2 753 | 52 | 4 | 8 899 | 731 | 11 | 3 | 89 159 |
| 513 | Apparel, piece goods, and notions | 23 | 56 944 | 2 872 | 48 | 18 | 44 420 | 2 597 | 43 | 5 | 12 524 |
| 514 | Groceries and related products | 21 | 329 075 | 6 863 | 114 | 13 | 87 402 | 2 881 | 58 | 8 | 241 673 |
| 515 | Farm-product raw materials | 6 | 55 983 | 1 213 | 23 | 5 | (D) | (D) | BB | 1 | (D) |
| 516 | Chemicals and allied products | 17 | 276 031 | 10 221 | 121 | 14 | (D) | (D) | CC | 3 | (D) |
| 517 | Petroleum and petroleum products | 5 | 1 154 730 | 2 013 | 19 | 3 | (D) | (D) | AA | 2 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 4 | (D) | (D) | CC | 2 | (D) | (D) | CC | 2 | (D) |
| 519 | Miscellaneous nondurable goods | 17 | (D) | (D) | BB | 13 | (D) | (D) | BB | 4 | (D) |
| | HACKENSACK | | | | | | | | | | |
| | Wholesale trade | 286 | 1 885 893 | 106 667 | 2 753 | 244 | 1 185 379 | 84 722 | 2 294 | 42 | 700 514 |
| 50 | Durable goods | 174 | 942 989 | 65 191 | 1 700 | 146 | 567 318 | 54 051 | 1 456 | 28 | 375 671 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 17 | 125 863 | 6 214 | 181 | 17 | 125 863 | 6 214 | 181 | — | — |
| 502 | Furniture and homefurnishings | 7 | 82 412 | 4 607 | 98 | 5 | (D) | (D) | BB | 2 | (D) |
| 503 | Lumber and other construction materials | 2 | (D) | (D) | AA | 1 | (D) | (D) | AA | 1 | (D) |
| 504 | Professional and commercial equipment and supplies | 29 | 104 670 | 13 927 | 342 | 27 | (D) | (D) | EE | 2 | (D) |
| 505 | Metals and minerals, except petroleum | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | 2 | — |
| 506 | Electrical goods | 24 | 107 247 | 8 338 | 260 | 18 | 58 569 | 6 337 | 205 | 6 | 48 678 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 11 | 61 735 | 3 603 | 99 | 8 | 18 610 | 2 803 | 79 | 3 | 43 125 |
| 508 | Machinery, equipment, and supplies | 49 | 133 165 | 17 675 | 444 | 40 | 120 551 | 16 766 | 416 | 9 | 12 614 |
| 509 | Miscellaneous durable goods | 30 | 236 886 | 9 354 | 239 | 25 | 42 287 | 4 950 | 163 | 5 | 194 599 |
| 51 | Nondurable goods | 112 | 942 904 | 41 476 | 1 053 | 98 | 618 061 | 30 671 | 838 | 14 | 324 843 |
| 511 | Paper and paper products | 18 | 34 834 | 4 829 | 115 | 13 | 25 025 | 4 508 | 110 | 5 | 9 809 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 10 | 48 120 | 2 077 | 57 | 9 | (D) | (D) | BB | 1 | (D) |
| 513 | Apparel, piece goods, and notions | 21 | 85 016 | 6 141 | 161 | 20 | (D) | (D) | CC | 1 | (D) |
| 514 | Groceries and related products | 22 | 459 338 | 14 845 | 392 | 18 | 394 462 | 11 380 | 285 | 4 | 64 876 |
| 515 | Farm-product raw materials | — | — | — | — | — | — | — | BB | — | — |
| 516 | Chemicals and allied products | 7 | (D) | (D) | BB | 7 | (D) | (D) | BB | — | — |
| 517 | Petroleum and petroleum products | 4 | (D) | (D) | AA | 4 | (D) | (D) | AA | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 519 | Miscellaneous nondurable goods | 29 | (D) | (D) | EE | 26 | (D) | (D) | CC | 3 | (D) |
| | JERSEY CITY | | | | | | | | | | |
| | Wholesale trade | 305 | 1 982 909 | 165 438 | 4 664 | 289 | 1 785 822 | 154 961 | 4 287 | 16 | 197 087 |
| 50 | Durable goods | 142 | 730 120 | 77 681 | 1 974 | 137 | 637 224 | 71 362 | 1 810 | 5 | 92 896 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 21 | 26 404 | 5 923 | 248 | 21 | 26 404 | 5 923 | 248 | — | — |
| 502 | Furniture and homefurnishings | 6 | 18 276 | 2 243 | 126 | 6 | 18 276 | 2 243 | 126 | — | — |
| 503 | Lumber and other construction materials | 7 | 15 963 | 2 422 | 77 | 6 | (D) | (D) | BB | 1 | (D) |
| 504 | Professional and commercial equipment and supplies | 17 | 87 524 | 11 123 | 287 | 17 | 87 524 | 11 123 | 287 | — | — |
| 505 | Metals and minerals, except petroleum | 9 | 111 259 | 9 277 | 256 | 7 | (D) | (D) | CC | 2 | (D) |
| 506 | Electrical goods | 16 | 196 505 | 22 995 | 314 | 16 | 196 505 | 22 995 | 314 | — | — |
| 507 | Hardware, and plumbing and heating equipment and supplies | 14 | 12 779 | 2 272 | 68 | 13 | (D) | (D) | BB | 1 | (D) |
| 508 | Machinery, equipment, and supplies | 25 | 70 598 | 9 385 | 260 | 24 | (D) | (D) | EE | 1 | (D) |
| 509 | Miscellaneous durable goods | 27 | 190 812 | 12 041 | 338 | 27 | 190 812 | 12 041 | 338 | — | — |
| 51 | Nondurable goods | 163 | 1 252 789 | 87 757 | 2 690 | 152 | 1 148 598 | 83 599 | 2 477 | 11 | 104 191 |
| 511 | Paper and paper products | 11 | 32 532 | 3 298 | 118 | 10 | (D) | (D) | CC | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 6 | (D) | (D) | CC | 4 | 2 066 | 268 | 23 | 2 | (D) |
| 513 | Apparel, piece goods, and notions | 48 | 208 528 | 19 071 | 641 | 45 | 203 495 | 18 720 | 638 | 3 | 5 033 |
| 514 | Groceries and related products | 39 | 533 875 | 31 364 | 844 | 38 | (D) | (D) | FF | 1 | (D) |
| 515 | Farm-product raw materials | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products | 13 | 210 211 | 16 907 | 432 | 12 | (D) | (D) | EE | 1 | (D) |
| 517 | Petroleum and petroleum products | 6 | 87 659 | 4 934 | 106 | 6 | 87 659 | 4 934 | 106 | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 519 | Miscellaneous nondurable goods | 38 | (D) | (D) | EE | 35 | (D) | (D) | EE | 3 | (D) |

NJ-32 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|-----------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEWARK | | | | | | | | | | |
| | Wholesale trade ----- | 452 | 2 892 547 | 200 799 | 6 511 | 425 | 2 202 805 | 174 173 | 5 741 | 27 | 689 742 |
| 50 | Durable goods ----- | 243 | 1 201 970 | 102 901 | 3 295 | 228 | 1 027 505 | 94 000 | 3 015 | 15 | 174 465 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 39 | 124 640 | 13 617 | 514 | 33 | (D) | (D) | EE | 6 | (D) |
| 502 | Furniture and homefurnishings ----- | 14 | 62 358 | 11 460 | 263 | 12 | (D) | (D) | CC | 2 | (D) |
| 503 | Lumber and other construction materials ----- | 14 | 42 562 | 4 056 | 160 | 13 | (D) | (D) | CC | 1 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 16 | 16 361 | 2 050 | 91 | 16 | 16 361 | 2 050 | 91 | — | (D) |
| 505 | Metals and minerals, except petroleum ----- | 18 | (D) | (D) | EE | 16 | (D) | (D) | CC | 2 | (D) |
| 506 | Electrical goods ----- | 20 | 147 053 | 7 950 | 181 | 19 | (D) | (D) | CC | 1 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 22 | 48 622 | 6 431 | 144 | 21 | (D) | (D) | CC | 1 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 54 | 102 928 | 18 672 | 610 | 53 | (D) | (D) | FF | 1 | (D) |
| 509 | Miscellaneous durable goods ----- | 46 | (D) | (D) | GG | 45 | (D) | (D) | GG | 1 | (D) |
| 51 | Nondurable goods ----- | 209 | 1 690 577 | 97 898 | 3 216 | 197 | 1 175 300 | 80 173 | 2 726 | 12 | 515 277 |
| 511 | Paper and paper products ----- | 12 | 53 073 | 8 670 | 253 | 12 | 53 073 | 8 670 | 253 | — | — |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 3 | 1 134 | 131 | 6 | 2 | (D) | (D) | AA | 1 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 28 | 120 731 | 9 978 | 565 | 27 | (D) | (D) | FF | 1 | (D) |
| 514 | Groceries and related products ----- | 87 | 523 550 | 30 275 | 936 | 85 | (D) | (D) | FF | 2 | (D) |
| 515 | Farm-product raw materials ----- | 2 | (D) | (D) | CC | 2 | (D) | (D) | CC | — | — |
| 516 | Chemicals and allied products ----- | 24 | 108 472 | 11 020 | 303 | 22 | (D) | (D) | EE | 2 | (D) |
| 517 | Petroleum and petroleum products ----- | 18 | (D) | (D) | EE | 13 | (D) | (D) | EE | 5 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 4 | (D) | (D) | EE | 3 | 15 192 | (D) | 45 | 1 | (D) |
| 519 | Miscellaneous nondurable goods ----- | 31 | (D) | (D) | CC | 31 | 1 203 | (D) | CC | — | — |
| | PATERSON | | | | | | | | | | |
| | Wholesale trade ----- | 255 | 1 159 167 | 101 852 | 3 118 | 243 | 972 191 | 90 017 | 2 803 | 12 | 186 976 |
| 50 | Durable goods ----- | 123 | 433 848 | 39 017 | 1 151 | 119 | (D) | (D) | GG | 4 | (D) |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 25 | 36 325 | 4 050 | 160 | 25 | 36 325 | 4 050 | 160 | — | — |
| 502 | Furniture and homefurnishings ----- | 12 | 23 069 | 2 685 | 82 | 11 | (D) | (D) | BB | 1 | (D) |
| 503 | Lumber and other construction materials ----- | 6 | 4 396 | 955 | 55 | 6 | 4 396 | 955 | 55 | — | — |
| 504 | Professional and commercial equipment and supplies ----- | 6 | 4 406 | 827 | 32 | 6 | 4 406 | 827 | 32 | — | — |
| 505 | Metals and minerals, except petroleum ----- | 2 | (D) | (D) | BB | 2 | (D) | (D) | BB | — | — |
| 506 | Electrical goods ----- | 16 | 198 501 | 11 961 | 244 | 16 | 198 501 | 11 961 | 244 | — | — |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 14 | 55 895 | 5 839 | 177 | 14 | 55 895 | 5 839 | 177 | — | — |
| 508 | Machinery, equipment, and supplies ----- | 18 | 60 645 | 8 888 | 234 | 18 | 60 645 | 8 888 | 234 | — | — |
| 509 | Miscellaneous durable goods ----- | 24 | (D) | (D) | CC | 21 | (D) | (D) | CC | 3 | (D) |
| 51 | Nondurable goods ----- | 132 | 725 319 | 62 835 | 1 967 | 124 | (D) | (D) | GG | 8 | (D) |
| 511 | Paper and paper products ----- | 19 | 45 002 | 6 168 | 261 | 19 | 45 002 | 6 168 | 261 | — | — |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 4 | 39 269 | 5 129 | 110 | 4 | 39 269 | 5 129 | 110 | — | — |
| 513 | Apparel, piece goods, and notions ----- | 20 | 107 706 | 12 251 | 402 | 18 | (D) | (D) | CC | 2 | (D) |
| 514 | Groceries and related products ----- | 36 | 220 876 | 18 488 | 685 | 34 | (D) | (D) | FF | 2 | (D) |
| 515 | Farm-product raw materials ----- | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products ----- | 19 | (D) | (D) | CC | 16 | (D) | (D) | CC | 3 | (D) |
| 517 | Petroleum and petroleum products ----- | 4 | 1 470 | 323 | 15 | 4 | 1 470 | 323 | 15 | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | — | — | — | — | — | — | — | — | — | — |
| 519 | Miscellaneous nondurable goods ----- | 28 | (D) | (D) | EE | 27 | 217 891 | 14 899 | 337 | 1 | (D) |
| | UNION TOWNSHIP | | | | | | | | | | |
| | Wholesale trade ----- | 203 | 1 050 830 | 97 678 | 2 842 | 169 | 809 475 | 88 115 | 2 612 | 34 | 241 355 |
| 50 | Durable goods ----- | 144 | 578 404 | 69 729 | 2 008 | 119 | 435 852 | 63 119 | 1 835 | 25 | 142 552 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 8 | 40 516 | 6 447 | 185 | 7 | (D) | (D) | CC | 1 | (D) |
| 502 | Furniture and homefurnishings ----- | 13 | 103 688 | 11 003 | 341 | 11 | (D) | (D) | EE | 2 | (D) |
| 503 | Lumber and other construction materials ----- | 7 | 35 049 | 4 185 | 119 | 6 | (D) | (D) | CC | 1 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 22 | 72 516 | 9 660 | 259 | 19 | 65 780 | 9 571 | 256 | 3 | 6 736 |
| 505 | Metals and minerals, except petroleum ----- | 7 | 14 272 | 2 028 | 44 | 7 | 14 272 | 2 028 | 44 | — | — |
| 506 | Electrical goods ----- | 28 | 117 707 | 10 638 | 310 | 21 | 48 688 | 7 269 | 228 | 7 | 69 019 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-33

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------------------------|-----------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| UNION TOWNSHIP —Con. | | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 15 | 42 880 | 4 720 | 123 | 12 | 35 317 | 4 197 | 113 | 3 | 7 563 |
| 508 | Machinery, equipment, and supplies ----- | 29 | 136 563 | 18 787 | 555 | 21 | 97 654 | 16 779 | 507 | 8 | 38 909 |
| 509 | Miscellaneous durable goods ----- | 15 | 15 213 | 2 261 | 72 | 15 | 15 213 | 2 261 | 72 | — | — |
| 51 | Nondurable goods ----- | 59 | 472 426 | 27 949 | 834 | 50 | 373 623 | 24 996 | 777 | 9 | 98 803 |
| 511 | Paper and paper products ----- | 10 | 86 974 | 4 493 | 121 | 8 | (D) | (D) | CC | 2 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 513 | Apparel, piece goods, and notions ----- | 10 | 44 033 | 5 093 | 168 | 10 | 44 033 | 5 093 | 168 | — | — |
| 514 | Groceries and related products ----- | 16 | 130 939 | 5 725 | 181 | 12 | 67 044 | 4 509 | 157 | 4 | 63 895 |
| 515 | Farm-product raw materials ----- | 1 | (D) | (D) | AA | — | — | — | — | 1 | (D) |
| 516 | Chemicals and allied products ----- | 4 | 10 402 | 829 | 19 | 4 | 10 402 | 829 | 19 | — | — |
| 517 | Petroleum and petroleum products ----- | 3 | 639 | 68 | 6 | 3 | 639 | 68 | 6 | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 4 | 121 745 | 8 031 | 217 | 4 | 121 745 | 8 031 | 217 | — | — |
| 519 | Miscellaneous nondurable goods ----- | 9 | 72 832 | 3 417 | 111 | 7 | (D) | (D) | BB | 2 | (D) |

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|------------------------|-----------------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| ATLANTIC COUNTY | | | | | | | | | | | |
| | Wholesale trade ----- | 316 | 1 307 040 | 91 326 | 3 131 | 294 | 1 118 080 | 83 484 | 2 871 | 22 | 188 960 |
| 50 | Durable goods ----- | 151 | 271 233 | 37 518 | 1 298 | 142 | (D) | (D) | GG | 9 | (D) |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 32 | 30 399 | 4 331 | 213 | 31 | (D) | (D) | CC | 1 | (D) |
| 502 | Furniture and homefurnishings ----- | 11 | 24 652 | 2 840 | 91 | 10 | (D) | (D) | BB | 1 | (D) |
| 503 | Lumber and other construction materials ----- | 12 | (D) | (D) | CC | 11 | (D) | (D) | CC | 1 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 24 | 30 261 | 5 541 | 209 | 24 | 30 261 | 5 541 | 209 | — | — |
| 505 | Metals and minerals, except petroleum ----- | 1 | (D) | (D) | AA | — | (D) | (D) | — | 1 | (D) |
| 506 | Electrical goods ----- | 17 | 25 474 | 4 621 | 151 | 15 | (D) | (D) | CC | 2 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 17 | 26 760 | 3 679 | 128 | 17 | 26 760 | 3 679 | 128 | — | — |
| 508 | Machinery, equipment, and supplies ----- | 21 | (D) | (D) | CC | 20 | (D) | (D) | CC | 1 | (D) |
| 509 | Miscellaneous durable goods ----- | 16 | 52 611 | 4 903 | 175 | 14 | (D) | (D) | CC | 2 | (D) |
| 51 | Nondurable goods ----- | 165 | 1 035 807 | 53 808 | 1 833 | 152 | (D) | (D) | GG | 13 | (D) |
| 511 | Paper and paper products ----- | 10 | (D) | (D) | CC | 9 | (D) | (D) | CC | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 6 | (D) | (D) | BB | 5 | (D) | (D) | BB | 1 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 11 | (D) | (D) | BB | 9 | (D) | (D) | BB | 2 | (D) |
| 514 | Groceries and related products ----- | 68 | 638 422 | 23 792 | 884 | 60 | (D) | (D) | FF | 8 | (D) |
| 515 | Farm-product raw materials ----- | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products ----- | 4 | 1 473 | 239 | 8 | 4 | 1 473 | 239 | 8 | — | — |
| 517 | Petroleum and petroleum products ----- | 8 | (D) | (D) | BB | 8 | (D) | (D) | BB | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 10 | 144 611 | 14 892 | 289 | 10 | 144 611 | 14 892 | 289 | — | — |
| 519 | Miscellaneous nondurable goods ----- | 47 | (D) | (D) | EE | 46 | (D) | (D) | EE | 1 | (D) |

NJ-34 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | BERGEN COUNTY | | | | | | | | | | |
| | Wholesale trade ----- | 3 795 | 48 845 385 | 2 237 921 | 58 483 | 3 112 | 27 739 783 | 1 671 584 | 41 845 | 683 | 21 105 602 |
| 50 | Durable goods ----- | 2 163 | 27 247 321 | 1 331 733 | 31 696 | 1 790 | 17 519 272 | 1 040 047 | 25 502 | 373 | 9 728 049 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 224 | 7 188 316 | 152 598 | 3 552 | 210 | (D) | (D) | HH | 14 | (D) |
| 5012 | Automobiles and other motor vehicles ----- | 54 | (D) | (D) | GG | 51 | (D) | (D) | GG | 3 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 139 | 970 113 | 52 694 | 1 664 | 129 | (D) | (D) | GG | 10 | (D) |
| 5014 | Tires and tubes ----- | 19 | (D) | (D) | CC | 18 | (D) | (D) | CC | 1 | (D) |
| 5015 | Motor vehicle parts, used ----- | 12 | (D) | (D) | BB | 12 | (D) | (D) | BB | - | - |
| 502 | Furniture and homefurnishings ----- | 141 | 991 690 | 70 693 | 2 067 | 99 | 507 580 | 56 086 | 1 663 | 42 | 484 110 |
| 5021 | Furniture ----- | 57 | 187 732 | 17 848 | 572 | 39 | (D) | (D) | FF | 18 | (D) |
| 5023 | Homefurnishings ----- | 84 | 803 958 | 52 845 | 1 495 | 60 | (D) | (D) | GG | 24 | (D) |
| 503 | Lumber and other construction materials ----- | 88 | 331 577 | 24 193 | 764 | 75 | 254 146 | 22 369 | 713 | 13 | 77 431 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 25 | 150 851 | 9 248 | 313 | 22 | (D) | (D) | EE | 3 | (D) |
| 5032 | Brick, stone, and related construction materials ----- | 23 | (D) | (D) | CC | 20 | 26 243 | 3 698 | 132 | 3 | (D) |
| 5033 | Roofing, siding, and insulation materials ----- | 12 | 116 379 | 7 109 | 196 | 10 | (D) | (D) | CC | 2 | (D) |
| 5039 | Construction materials, n.e.c. ----- | 28 | (D) | (D) | CC | 23 | 17 734 | 3 043 | 89 | 5 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 382 | 5 080 921 | 390 304 | 9 009 | 318 | 2 084 398 | 224 536 | 5 625 | 64 | 2 996 523 |
| 5043 | Photographic equipment and supplies ----- | 34 | (D) | (D) | GG | 28 | (D) | (D) | FF | 6 | (D) |
| 5044 | Office equipment ----- | 51 | 251 612 | 41 389 | 1 051 | 45 | 150 552 | 24 039 | 680 | 6 | 101 060 |
| 5045 | Computers and computer peripheral equipment and software ----- | 129 | 1 790 015 | 139 836 | 2 733 | 111 | (D) | (D) | GG | 18 | (D) |
| 5046 | Commercial equipment, n.e.c. ----- | 39 | (D) | (D) | EE | 30 | (D) | (D) | EE | 9 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 76 | 1 188 520 | 88 258 | 2 069 | 60 | (D) | (D) | GG | 16 | (D) |
| 5048 | Ophthalmic goods ----- | 20 | (D) | (D) | GG | 19 | (D) | (D) | CG | 1 | (D) |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 33 | 118 834 | 20 051 | 457 | 25 | (D) | (D) | EE | 8 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 99 | 2 550 849 | 43 233 | 932 | 82 | 2 407 988 | 40 513 | 877 | 17 | 142 861 |
| 5051 | Metals service centers and offices ----- | 93 | 2 449 268 | 41 453 | 907 | 76 | 2 306 407 | 38 733 | 852 | 17 | 142 861 |
| 5052 | Coal and other minerals and ores ----- | 6 | 101 581 | 1 780 | 25 | 6 | 101 581 | 1 780 | 25 | - | - |
| 506 | Electrical goods ----- | 341 | 6 633 918 | 253 635 | 5 782 | 255 | 3 927 483 | 198 821 | 4 666 | 86 | 2 706 435 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 115 | 466 936 | 38 707 | 984 | 80 | 231 796 | 25 507 | 712 | 35 | 235 140 |
| 5064 | Electrical appliances, television and radio sets ----- | 65 | 3 853 341 | 105 237 | 2 196 | 50 | 2 522 707 | 93 032 | 1 911 | 15 | 1 330 634 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 161 | 2 313 641 | 109 691 | 2 602 | 125 | 1 172 980 | 80 282 | 2 043 | 36 | 1 140 661 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 153 | 580 497 | 77 156 | 1 942 | 133 | 441 617 | 72 542 | 1 825 | 20 | 138 880 |
| 5072 | Hardware ----- | 91 | (D) | (D) | GG | 82 | (D) | (D) | GG | 9 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 37 | 189 109 | 21 302 | 497 | 32 | 131 181 | 19 706 | 465 | 5 | 57 928 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 20 | (D) | (D) | CC | 15 | 42 629 | 4 724 | 127 | 5 | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 5 | (D) | (D) | BB | 4 | (D) | (D) | BB | 1 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 444 | 2 229 553 | 193 622 | 4 488 | 370 | 1 665 612 | 165 841 | 3 810 | 74 | 563 941 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 19 | (D) | (D) | CC | 19 | (D) | (D) | CC | - | - |
| 5083 | Farm and garden machinery and equipment ----- | 15 | 76 589 | 6 208 | 136 | 15 | 76 589 | 6 208 | 136 | - | - |
| 5084 | Industrial machinery and equipment ----- | 243 | 1 146 990 | 118 350 | 2 621 | 196 | 855 831 | 102 162 | 2 246 | 47 | 291 159 |
| 5085 | Industrial supplies ----- | 86 | 445 787 | 33 867 | 892 | 68 | 212 573 | 23 650 | 619 | 18 | 233 214 |
| 5087 | Service establishment equipment and supplies ----- | 44 | (D) | (D) | EE | 41 | 104 511 | 12 658 | 334 | 3 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 37 | 396 553 | 16 070 | 331 | 31 | (D) | (D) | EE | 6 | (D) |
| 509 | Miscellaneous durable goods ----- | 291 | 1 660 000 | 126 299 | 3 160 | 248 | (D) | (D) | HH | 43 | (D) |
| 5091 | Sporting and recreational goods and supplies ----- | 48 | 323 136 | 17 738 | 558 | 38 | (D) | (D) | EE | 10 | (D) |
| 5092 | Toys and hobby goods and supplies ----- | 32 | 272 834 | 41 968 | 854 | 24 | (D) | (D) | FF | 8 | (D) |
| 5093 | Scrap and waste materials ----- | 57 | 105 866 | 12 201 | 449 | 52 | 92 484 | 10 653 | 401 | 5 | 13 382 |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 57 | 300 589 | 26 208 | 616 | 54 | 292 870 | 26 001 | 613 | 3 | 7 719 |
| 5099 | Durable goods, n.e.c. ----- | 97 | 657 575 | 28 184 | 683 | 80 | (D) | (D) | FF | 17 | (D) |
| 51 | Nondurable goods ----- | 1 632 | 21 598 064 | 906 188 | 26 787 | 1 322 | 10 220 511 | 631 537 | 16 343 | 310 | 11 377 553 |
| 5111 | Paper and paper products ----- | 187 | 2 556 845 | 119 278 | 6 575 | 146 | (D) | (D) | GG | 41 | (D) |
| 5112 | Printing and writing paper ----- | 27 | 532 602 | 20 062 | 369 | 20 | (D) | (D) | EE | 7 | (D) |
| 5112 | Stationery and office supplies ----- | 83 | 632 170 | 68 907 | 5 536 | 70 | 342 086 | 41 702 | 1 329 | 13 | 290 084 |
| 5113 | Industrial and personal service paper ----- | 77 | 1 392 073 | 30 309 | 670 | 56 | (D) | (D) | EE | 21 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 101 | 2 062 840 | 98 909 | 2 304 | 79 | (D) | (D) | GG | 22 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 101 | 2 062 840 | 98 909 | 2 304 | 79 | (D) | (D) | GG | 22 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 344 | 2 704 319 | 208 222 | 5 399 | 287 | 2 391 052 | 193 795 | 5 070 | 57 | 313 267 |
| 5131 | Piece goods, notions, and other dry goods ----- | 106 | 368 704 | 33 913 | 1 104 | 92 | (D) | (D) | FF | 14 | (D) |
| 5136 | Men's and boys' clothing and furnishings ----- | 70 | 950 303 | 77 637 | 1 918 | 62 | (D) | (D) | GG | 8 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 118 | 977 246 | 81 265 | 1 960 | 100 | 916 586 | 79 141 | 1 926 | 18 | 60 660 |
| 5139 | Footwear ----- | 50 | 408 066 | 15 407 | 417 | 33 | (D) | (D) | EE | 17 | (D) |
| 514 | Groceries and related products ----- | 404 | 6 375 423 | 200 844 | 5 492 | 317 | 2 441 226 | 111 511 | 3 028 | 87 | 3 934 197 |
| 5141 | Groceries, general line ----- | 53 | 1 462 089 | 37 283 | 1 160 | 44 | (D) | (D) | FF | 9 | (D) |
| 5142 | Packaged frozen foods ----- | 27 | 349 567 | 15 734 | 320 | 21 | 243 710 | 13 873 | 282 | 6 | 105 857 |
| 5143 | Dairy products, except dried or canned ----- | 42 | 698 269 | 22 882 | 540 | 33 | (D) | (D) | EE | 9 | (D) |
| 5144 | Poultry and poultry products ----- | 4 | (D) | (D) | BB | 4 | (D) | (D) | BB | - | - |
| 5145 | Confectionery ----- | 30 | 396 868 | 17 800 | 540 | 19 | (D) | (D) | CC | 11 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-35

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|----------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | BERGEN COUNTY—Con. | | | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | | | |
| 514 | Groceries and related products —Con. | | | | | | | | | | |
| 5146 | Fish and seafoods | 13 | (D) | (D) | BB | 13 | (D) | (D) | BB | — | — |
| 5147 | Meats and meat products | 46 | 267 589 | 6 377 | 196 | 42 | (D) | (D) | CC | 4 | (D) |
| 5148 | Fresh fruits and vegetables | 34 | (D) | (D) | CC | 31 | (D) | (D) | CC | 3 | (D) |
| 5149 | Groceries and related products, n.e.c. | 155 | 2 893 641 | 90 688 | 2 397 | 110 | 932 014 | 43 459 | 1 094 | 45 | 1 961 627 |
| 515 | Farm-product raw materials | 20 | (D) | (D) | CC | 16 | (D) | (D) | BB | 4 | (D) |
| 5153 | Grain and field beans | 6 | (D) | (D) | BB | 5 | 38 656 | 1 464 | 27 | 1 | (D) |
| 5154 | Livestock | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5159 | Farm-product raw materials, n.e.c. | 12 | 101 184 | 3 385 | 105 | 9 | (D) | (D) | BB | 3 | (D) |
| 516 | Chemicals and allied products | 191 | 2 957 749 | 99 252 | 2 108 | 161 | 1 180 222 | 73 272 | 1 487 | 30 | 1 777 527 |
| 5162 | Plastics materials and basic forms and shapes | 53 | 833 182 | 15 876 | 368 | 42 | 157 038 | 11 107 | 274 | 11 | 676 144 |
| 5169 | Chemicals and allied products, n.e.c. | 138 | 2 124 567 | 83 376 | 1 740 | 119 | 1 023 184 | 62 165 | 1 213 | 19 | 1 101 383 |
| 517 | Petroleum and petroleum products | 41 | (D) | (D) | EE | 31 | (D) | (D) | CC | 10 | (D) |
| 5171 | Petroleum bulk stations and terminals | 15 | (D) | (D) | CC | 11 | (D) | (D) | BB | 4 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 26 | (D) | (D) | CC | 20 | (D) | (D) | BB | 6 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 21 | (D) | (D) | EE | 16 | (D) | (D) | EE | 5 | 105 691 |
| 5181 | Beer and ale | 5 | (D) | (D) | CC | 5 | (D) | (D) | CC | — | — |
| 5182 | Wine and distilled alcoholic beverages | 16 | 628 211 | 13 821 | 279 | 11 | 522 520 | 12 341 | 253 | 5 | 105 691 |
| 519 | Miscellaneous nondurable goods | 323 | (D) | (D) | HH | 269 | (D) | (D) | HH | 54 | (D) |
| 5191 | Farm supplies | 32 | (D) | (D) | CC | 29 | (D) | (D) | BB | 3 | (D) |
| 5192 | Books, periodicals, and newspapers | 55 | 729 991 | 63 769 | 1 795 | 45 | (D) | (D) | GG | 10 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 36 | (D) | (D) | FF | 35 | (D) | (D) | FF | 1 | (D) |
| 5194 | Tobacco and tobacco products | 10 | 117 128 | 3 621 | 104 | 8 | (D) | (D) | BB | 2 | (D) |
| 5198 | Paints, varnishes, and supplies | 20 | 76 679 | 6 280 | 202 | 14 | (D) | (D) | CC | 6 | (D) |
| 5199 | Nondurable goods, n.e.c. | 170 | (D) | (D) | GG | 138 | (D) | (D) | FF | 32 | 133 403 |
| | BURLINGTON COUNTY | | | | | | | | | | |
| | Wholesale trade | 781 | 10 522 598 | 383 080 | 11 410 | 603 | 3 012 790 | 249 350 | 7 487 | 178 | 7 509 808 |
| 50 | Durable goods | 540 | 8 234 338 | 252 307 | 7 356 | 422 | 1 832 113 | 151 930 | 4 483 | 118 | 6 402 225 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 83 | 5 714 142 | 42 707 | 1 835 | 70 | 628 344 | 30 071 | 996 | 13 | 5 085 798 |
| 5012 | Automobiles and other motor vehicles | 30 | 5 425 581 | 26 253 | 1 250 | 24 | 373 866 | 14 853 | 456 | 6 | 5 051 715 |
| 5013 | Motor vehicle supplies and new parts | 40 | 281 212 | 15 240 | 526 | 33 | 247 129 | 14 004 | 481 | 7 | 34 083 |
| 5014 | Tires and tubes | 8 | 5 712 | 786 | 30 | 8 | 5 712 | 786 | 30 | — | — |
| 5015 | Motor vehicle parts, used | 5 | 1 637 | 428 | 29 | 5 | 1 637 | 428 | 29 | — | — |
| 502 | Furniture and homefurnishings | 25 | 210 768 | 14 652 | 352 | 18 | (D) | (D) | EE | 7 | (D) |
| 5021 | Furniture | 17 | 152 700 | 10 598 | 258 | 12 | (D) | (D) | EE | 5 | (D) |
| 5023 | Homefurnishings | 8 | 58 068 | 4 054 | 94 | 6 | (D) | (D) | BB | 2 | (D) |
| 503 | Lumber and other construction materials | 27 | 60 824 | 5 558 | 214 | 23 | (D) | (D) | CC | 4 | (D) |
| 5031 | Lumber, plywood, millwork, and wood panels | 7 | (D) | (D) | BB | 6 | (D) | (D) | BB | 1 | (D) |
| 5032 | Brick, stone, and related construction materials | 3 | 6 153 | 971 | 34 | 2 | (D) | (D) | BB | 1 | (D) |
| 5033 | Roofing, siding, and insulation materials | 8 | 15 082 | 1 339 | 46 | 7 | (D) | (D) | BB | 1 | (D) |
| 5039 | Construction materials, n.e.c. | 9 | (D) | (D) | BB | 8 | (D) | (D) | BB | 1 | (D) |
| 504 | Professional and commercial equipment and supplies | 100 | 420 190 | 72 488 | 1 878 | 74 | 196 693 | 30 084 | 912 | 26 | 223 497 |
| 5043 | Photographic equipment and supplies | 2 | (D) | (D) | AA | 1 | (D) | (D) | AA | 1 | (D) |
| 5044 | Office equipment | 16 | 63 274 | 16 485 | 499 | 10 | (D) | (D) | CC | 6 | (D) |
| 5045 | Computers and computer peripheral equipment and software | 41 | (D) | (D) | FF | 31 | (D) | (D) | EE | 10 | 117 985 |
| 5046 | Commercial equipment, n.e.c. | 9 | (D) | (D) | CC | 7 | (D) | (D) | CC | 2 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies | 24 | 81 928 | 10 867 | 272 | 19 | (D) | (D) | CC | 5 | (D) |
| 5048 | Ophthalmic goods | 3 | (D) | (D) | BB | 3 | (D) | (D) | BB | — | — |
| 5049 | Professional equipment and supplies, n.e.c. | 5 | (D) | (D) | BB | 3 | (D) | (D) | AA | 2 | (D) |
| 505 | Metals and minerals, except petroleum | 25 | (D) | (D) | CC | 20 | (D) | (D) | CC | 5 | (D) |
| 5051 | Metals service centers and offices | 25 | (D) | (D) | CC | 20 | (D) | (D) | CC | 5 | (D) |
| 5052 | Coal and other minerals and ores | — | — | — | — | — | — | — | — | — | — |
| 506 | Electrical goods | 103 | 752 440 | 45 552 | 1 128 | 67 | 317 044 | 22 774 | 633 | 36 | 435 396 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 35 | 104 756 | 9 684 | 284 | 26 | (D) | (D) | CC | 9 | (D) |
| 5064 | Electrical appliances, television and radio sets | 8 | 297 543 | 4 053 | 92 | 4 | (D) | (D) | BB | 4 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. | 60 | 350 141 | 31 815 | 752 | 37 | (D) | (D) | EE | 23 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 45 | 57 457 | 6 943 | 223 | 39 | (D) | (D) | CC | 6 | (D) |
| 5072 | Hardware | 16 | 14 500 | 1 795 | 59 | 12 | 9 397 | 1 646 | 52 | 4 | 5 103 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 19 | (D) | (D) | CC | 18 | 24 648 | 3 113 | 99 | 1 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 5 | (D) | (D) | BB | 4 | 10 824 | 1 038 | 24 | 1 | (D) |
| 5078 | Refrigeration equipment and supplies | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |

NJ-36 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|----------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | BURLINGTON COUNTY —Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 508 | Machinery, equipment, and supplies | 98 | 311 518 | 34 172 | 920 | 81 | 263 197 | 29 231 | 786 | 17 | 48 321 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 8 | 15 544 | 2 534 | 54 | 8 | 15 544 | 2 534 | 54 | — | — |
| 5083 | Farm and garden machinery and equipment | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 5084 | Industrial machinery and equipment | 49 | 126 612 | 15 668 | 347 | 36 | (D) | (D) | EE | 13 | (D) |
| 5085 | Industrial supplies | 19 | 47 280 | 6 901 | 200 | 17 | (D) | (D) | CC | 2 | (D) |
| 5087 | Service establishment equipment and supplies | 9 | (D) | (D) | BB | 8 | (D) | (D) | BB | 1 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles | 8 | 112 230 | 7 232 | 237 | 7 | (D) | (D) | CC | 1 | (D) |
| 509 | Miscellaneous durable goods | 34 | (D) | (D) | FF | 30 | (D) | (D) | CC | 4 | (D) |
| 5091 | Sporting and recreational goods and supplies | 9 | (D) | (D) | BB | 8 | (D) | (D) | BB | 1 | (D) |
| 5092 | Toys and hobby goods and supplies | 3 | (D) | (D) | EE | 2 | (D) | (D) | AA | 1 | (D) |
| 5093 | Scrap and waste materials | 4 | (D) | (D) | BB | 4 | (D) | (D) | BB | — | — |
| 5094 | Jewelry, watches, precious stones, and precious metals | 7 | (D) | (D) | AA | 7 | (D) | (D) | AA | — | — |
| 5099 | Durable goods, n.e.c. | 11 | (D) | (D) | CC | 9 | (D) | (D) | BB | 2 | (D) |
| 51 | Nondurable goods | 241 | 2 288 260 | 130 773 | 4 054 | 181 | 1 180 677 | 97 420 | 3 004 | 60 | 1 107 583 |
| 511 | Paper and paper products | 44 | (D) | (D) | EE | 36 | (D) | (D) | EE | 8 | (D) |
| 5111 | Printing and writing paper | 6 | (D) | (D) | BB | 6 | (D) | (D) | BB | — | — |
| 5112 | Stationery and office supplies | 26 | (D) | (D) | EE | 21 | 50 461 | 4 994 | 190 | 5 | (D) |
| 5113 | Industrial and personal service paper | 12 | 55 016 | 3 335 | 66 | 9 | (D) | (D) | BB | 3 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 9 | (D) | (D) | BB | 8 | (D) | (D) | BB | 1 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 9 | (D) | (D) | BB | 8 | (D) | (D) | BB | 1 | (D) |
| 513 | Apparel, piece goods, and notions | 19 | (D) | (D) | CC | 18 | (D) | (D) | CC | 1 | (D) |
| 5131 | Piece goods, notions, and other dry goods | 7 | (D) | (D) | BB | 7 | (D) | (D) | BB | — | — |
| 5136 | Men's and boys' clothing and furnishings | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 5137 | Women's, children's, and infants' clothing and accessories | 4 | (D) | (D) | AA | 3 | 1 173 | 182 | 11 | 1 | (D) |
| 5139 | Footwear | 3 | (D) | (D) | AA | 3 | (D) | (D) | AA | — | — |
| 514 | Groceries and related products | 63 | 797 115 | 51 254 | 1 771 | 39 | 450 808 | 34 682 | 1 212 | 24 | 346 307 |
| 5141 | Groceries, general line | 4 | (D) | (D) | AA | 3 | (D) | (D) | AA | 1 | (D) |
| 5142 | Packaged frozen foods | 6 | 184 447 | 8 382 | 228 | 6 | 184 447 | 8 382 | 228 | — | — |
| 5143 | Dairy products, except dried or canned | 8 | 57 015 | 6 477 | 148 | 5 | 46 598 | 5 161 | 111 | 3 | 10 417 |
| 5144 | Poultry and poultry products | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5145 | Confectionery | 3 | (D) | (D) | EE | 1 | (D) | (D) | AA | 2 | (D) |
| 5146 | Fish and seafoods | 4 | 9 304 | 785 | 39 | 4 | 9 304 | 785 | 39 | — | — |
| 5147 | Meats and meat products | 6 | (D) | (D) | BB | 5 | 33 957 | 1 459 | 68 | 1 | (D) |
| 5148 | Fresh fruits and vegetables | 8 | 43 623 | 3 316 | 158 | 6 | (D) | (D) | CC | 2 | (D) |
| 5149 | Groceries and related products, n.e.c. | 23 | (D) | (D) | FF | 8 | (D) | (D) | FF | 15 | 265 521 |
| 515 | Farm-product raw materials | 3 | (D) | (D) | BB | 3 | (D) | (D) | BB | — | — |
| 5153 | Grain and field beans | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5154 | Livestock | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5159 | Farm-product raw materials, n.e.c. | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products | 36 | 698 708 | 14 051 | 389 | 23 | 64 621 | 8 176 | 220 | 13 | 634 087 |
| 5162 | Plastics materials and basic forms and shapes | 10 | (D) | (D) | BB | 8 | (D) | (D) | BB | 2 | (D) |
| 5169 | Chemicals and allied products, n.e.c. | 26 | (D) | (D) | EE | 15 | (D) | (D) | CC | 11 | (D) |
| 517 | Petroleum and petroleum products | 13 | (D) | (D) | CC | 13 | (D) | (D) | CC | — | — |
| 5171 | Petroleum bulk stations and terminals | 10 | (D) | (D) | BB | 10 | (D) | (D) | BB | — | — |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 3 | (D) | (D) | AA | 3 | (D) | (D) | AA | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages | 10 | (D) | (D) | CC | 10 | (D) | (D) | CC | — | — |
| 5181 | Beer and ale | 2 | (D) | (D) | BB | 2 | (D) | (D) | BB | — | — |
| 5182 | Wine and distilled alcoholic beverages | 8 | 103 544 | 8 689 | 195 | 8 | 103 544 | 8 689 | 195 | — | — |
| 519 | Miscellaneous nondurable goods | 44 | (D) | (D) | FF | 31 | (D) | (D) | FF | 13 | (D) |
| 5191 | Farm supplies | 8 | 16 465 | 1 760 | 80 | 6 | (D) | (D) | BB | 2 | (D) |
| 5192 | Books, periodicals, and newspapers | 6 | (D) | (D) | EE | 4 | (D) | (D) | EE | 2 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 5 | 7 411 | 1 329 | 65 | 4 | (D) | (D) | BB | 1 | (D) |
| 5194 | Tobacco and tobacco products | — | — | — | — | — | — | — | — | — | — |
| 5198 | Paints, varnishes, and supplies | 2 | (D) | (D) | CC | 1 | (D) | (D) | BB | 1 | (D) |
| 5199 | Nondurable goods, n.e.c. | 23 | (D) | (D) | EE | 16 | 70 991 | 9 849 | 284 | 7 | (D) |
| | CAMDEN COUNTY | | | | | | | | | | |
| | Wholesale trade | 1 098 | 6 175 596 | 426 280 | 12 945 | 877 | 3 365 733 | 326 398 | 10 427 | 221 | 2 809 863 |
| 50 | Durable goods | 737 | 2 764 896 | 266 964 | 8 009 | 602 | 1 993 186 | 225 382 | 6 897 | 135 | 771 710 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 107 | (D) | (D) | GG | 91 | (D) | (D) | GG | 16 | (D) |
| 5012 | Automobiles and other motor vehicles | 21 | (D) | (D) | EE | 18 | (D) | (D) | CC | 3 | (D) |
| 5013 | Motor vehicle supplies and new parts | 63 | (D) | (D) | FF | 50 | (D) | (D) | FF | 13 | (D) |
| 5014 | Tires and tubes | 6 | (D) | (D) | CC | 6 | (D) | (D) | CC | — | — |
| 5015 | Motor vehicle parts, used | 17 | (D) | (D) | BB | 17 | (D) | (D) | BB | — | — |
| 502 | Furniture and homefurnishings | 48 | 226 274 | 23 909 | 698 | 39 | 174 782 | 19 518 | 535 | 9 | 51 492 |
| 5021 | Furniture | 20 | 64 157 | 6 272 | 241 | 14 | 19 790 | 3 161 | 116 | 6 | 44 367 |
| 5023 | Homefurnishings | 28 | 162 117 | 17 637 | 457 | 25 | 154 992 | 16 357 | 419 | 3 | 7 125 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-37

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|----------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | CAMDEN COUNTY —Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 503 | Lumber and other construction materials | 53 | 248 699 | 23 045 | 733 | 44 | 203 203 | 20 041 | 661 | 9 | 45 496 |
| 5031 | Lumber, plywood, millwork, and wood panels | 24 | 169 286 | 13 381 | 449 | 20 | (D) | (D) | EE | 4 | (D) |
| 5032 | Brick, stone, and related construction materials | 6 | 11 255 | 1 856 | 32 | 5 | (D) | (D) | BB | 1 | (D) |
| 5033 | Roofing, siding, and insulation materials | 11 | 42 701 | 3 555 | 109 | 9 | (D) | (D) | BB | 2 | (D) |
| 5039 | Construction materials, n.e.c. | 12 | 25 457 | 4 253 | 143 | 10 | (D) | (D) | CC | 2 | (D) |
| 504 | Professional and commercial equipment and supplies | 127 | 439 831 | 59 491 | 1 488 | 108 | 369 556 | 51 116 | 1 289 | 19 | 70 275 |
| 5043 | Photographic equipment and supplies | 6 | (D) | (D) | BB | 6 | (D) | (D) | BB | — | — |
| 5044 | Office equipment | 19 | (D) | (D) | EE | 17 | (D) | (D) | CC | 2 | (D) |
| 5045 | Computers and computer peripheral equipment and software | 37 | 238 452 | 29 417 | 591 | 33 | 206 452 | 24 892 | 502 | 4 | 32 000 |
| 5046 | Commercial equipment, n.e.c. | 13 | (D) | (D) | CC | 10 | (D) | (D) | CC | 3 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies | 37 | 90 214 | 12 301 | 321 | 30 | 61 492 | 10 410 | 283 | 7 | 28 722 |
| 5048 | Ophthalmic goods | 9 | 13 695 | 2 518 | 82 | 8 | (D) | (D) | BB | 1 | (D) |
| 5049 | Professional equipment and supplies, n.e.c. | 6 | (D) | (D) | BB | 4 | (D) | (D) | BB | 2 | (D) |
| 505 | Metals and minerals, except petroleum | 31 | 192 370 | 10 330 | 246 | 27 | 184 980 | 9 524 | 235 | 4 | 7 390 |
| 5051 | Metals service centers and offices | 31 | 192 370 | 10 330 | 246 | 27 | 184 980 | 9 524 | 235 | 4 | 7 390 |
| 5052 | Coal and other minerals and ores | — | — | — | — | — | — | — | — | — | — |
| 506 | Electrical goods | 109 | (D) | (D) | GG | 72 | (D) | (D) | GG | 37 | (D) |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 57 | 244 635 | 20 338 | 693 | 39 | 114 293 | 15 691 | 564 | 18 | 130 342 |
| 5064 | Electrical appliances, television and radio sets | 7 | (D) | (D) | CC | 6 | 60 682 | 5 040 | 108 | 1 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. | 45 | (D) | (D) | EE | 27 | (D) | (D) | EE | 18 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 65 | 202 385 | 23 840 | 747 | 58 | 148 278 | 21 232 | 684 | 7 | 54 107 |
| 5072 | Hardware | 23 | 60 291 | 8 179 | 268 | 21 | (D) | (D) | CC | 2 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 24 | 71 353 | 11 189 | 346 | 23 | (D) | (D) | EE | 1 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 15 | (D) | (D) | BB | 12 | (D) | (D) | BB | 3 | (D) |
| 5078 | Refrigeration equipment and supplies | 3 | (D) | (D) | BB | 2 | (D) | (D) | BB | 1 | (D) |
| 508 | Machinery, equipment, and supplies | 134 | 252 220 | 31 821 | 955 | 108 | 169 193 | 26 974 | 817 | 26 | 83 027 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 6 | (D) | (D) | BB | 4 | 6 672 | 1 286 | 48 | 2 | (D) |
| 5083 | Farm and garden machinery and equipment | 5 | 3 357 | 433 | 27 | 5 | 3 357 | 433 | 27 | — | — |
| 5084 | Industrial machinery and equipment | 62 | 132 594 | 13 721 | 401 | 42 | 73 794 | 10 481 | 296 | 20 | 58 800 |
| 5085 | Industrial supplies | 37 | 67 278 | 9 514 | 252 | 34 | (D) | (D) | CC | 3 | (D) |
| 5087 | Service establishment equipment and supplies | 18 | 33 408 | 6 112 | 208 | 17 | (D) | (D) | CC | 1 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles | 6 | (D) | (D) | AA | 6 | (D) | (D) | AA | — | — |
| 509 | Miscellaneous durable goods | 63 | (D) | (D) | FF | 55 | (D) | (D) | FF | 8 | (D) |
| 5091 | Sporting and recreational goods and supplies | 8 | 34 478 | 3 837 | 101 | 8 | 34 478 | 3 837 | 101 | — | — |
| 5092 | Toys and hobby goods and supplies | 6 | 31 971 | 2 694 | 74 | 5 | (D) | (D) | BB | 1 | (D) |
| 5093 | Scrap and waste materials | 32 | (D) | (D) | EE | 31 | (D) | (D) | EE | 1 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5099 | Durable goods, n.e.c. | 15 | (D) | (D) | BB | 9 | (D) | (D) | BB | 6 | (D) |
| 51 | Nondurable goods | 361 | 3 410 700 | 159 316 | 4 936 | 275 | 1 372 547 | 101 016 | 3 530 | 86 | 2 038 153 |
| 5111 | Paper and paper products | 67 | 262 484 | 24 879 | 876 | 57 | 214 172 | 22 062 | 826 | 10 | 48 312 |
| 5111 | Printing and writing paper | 16 | (D) | (D) | CC | 15 | (D) | (D) | CC | 1 | (D) |
| 5112 | Stationery and office supplies | 27 | 141 450 | 15 259 | 612 | 21 | (D) | (D) | FF | 6 | (D) |
| 5113 | Industrial and personal service paper | 24 | (D) | (D) | CC | 21 | (D) | (D) | CC | 3 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 15 | (D) | (D) | FF | 9 | 16 090 | 4 741 | 174 | 6 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 15 | (D) | (D) | FF | 9 | 16 090 | 4 741 | 174 | 6 | (D) |
| 513 | Apparel, piece goods, and notions | 30 | 188 961 | 11 723 | 243 | 18 | (D) | (D) | CC | 12 | (D) |
| 5131 | Piece goods, notions, and other dry goods | 5 | (D) | (D) | BB | 4 | (D) | (D) | BB | 1 | (D) |
| 5136 | Men's and boys' clothing and furnishings | 3 | (D) | (D) | AA | 1 | (D) | (D) | AA | 2 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories | 18 | (D) | (D) | BB | 11 | (D) | (D) | BB | 7 | (D) |
| 5139 | Footwear | 4 | (D) | (D) | CC | 2 | (D) | (D) | BB | 2 | (D) |
| 514 | Groceries and related products | 107 | 932 390 | 36 786 | 1 185 | 86 | 470 071 | 24 637 | 859 | 21 | 462 319 |
| 5141 | Groceries, general line | 13 | 288 274 | 6 067 | 187 | 9 | (D) | (D) | BB | 4 | (D) |
| 5142 | Packaged frozen foods | 11 | (D) | (D) | CC | 9 | (D) | (D) | CC | 2 | (D) |
| 5143 | Dairy products, except dried or canned | 6 | 3 068 | 301 | 16 | 6 | 3 068 | 301 | 16 | — | — |
| 5144 | Poultry and poultry products | 4 | (D) | (D) | BB | 3 | (D) | (D) | BB | 1 | (D) |
| 5145 | Confectionery | 11 | 99 033 | 2 099 | 73 | 10 | (D) | (D) | BB | 1 | (D) |
| 5146 | Fish and seafoods | 4 | (D) | (D) | BB | 4 | (D) | (D) | BB | — | — |
| 5147 | Meats and meat products | 11 | 193 556 | 9 189 | 301 | 11 | 193 556 | 9 189 | 301 | — | — |
| 5148 | Fresh fruits and vegetables | 12 | 57 929 | 1 694 | 54 | 9 | 30 495 | 1 009 | 48 | 3 | 27 434 |
| 5149 | Groceries and related products, n.e.c. | 35 | 159 301 | 11 521 | 373 | 25 | (D) | (D) | CC | 10 | (D) |
| 515 | Farm-product raw materials | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5153 | Grain and field beans | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5154 | Livestock | — | — | — | — | — | — | — | — | — | — |
| 5159 | Farm-product raw materials, n.e.c. | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products | 40 | 299 714 | 15 725 | 429 | 24 | 47 419 | 5 666 | 194 | 16 | 252 295 |
| 5162 | Plastics materials and basic forms and shapes | 11 | 41 060 | 2 872 | 104 | 7 | (D) | (D) | BB | 4 | (D) |
| 5169 | Chemicals and allied products, n.e.c. | 29 | 258 654 | 12 853 | 325 | 17 | (D) | (D) | CC | 12 | (D) |
| 517 | Petroleum and petroleum products | 19 | 325 568 | 6 885 | 181 | 13 | (D) | (D) | CC | 6 | (D) |
| 5171 | Petroleum bulk stations and terminals | 11 | 205 268 | 3 985 | 120 | 7 | 16 620 | 1 752 | 70 | 4 | 188 648 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 8 | 120 300 | 2 900 | 61 | 6 | (D) | (D) | BB | 2 | (D) |

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|----------------------------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | CAMDEN COUNTY —Con. | | | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | | | |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 4 | (D) | (D) | BB | 4 | (D) | (D) | BB | — | — |
| 5181 | Beer and ale ----- | 2 | (D) | (D) | BB | 2 | (D) | (D) | BB | — | — |
| 5182 | Wine and distilled alcoholic beverages ----- | 2 | (D) | (D) | BB | 2 | (D) | (D) | BB | — | — |
| 519 | Miscellaneous nondurable goods ----- | 77 | (D) | (D) | GG | 62 | (D) | (D) | GG | 15 | (D) |
| 5191 | Farm supplies ----- | 10 | 23 852 | 2 710 | 140 | 8 | (D) | (D) | CC | 2 | (D) |
| 5192 | Books, periodicals, and newspapers ----- | 9 | 254 348 | 10 660 | 487 | 7 | (D) | (D) | CC | 2 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 6 | 14 432 | 2 127 | 158 | 5 | (D) | (D) | CC | 1 | (D) |
| 5194 | Tobacco and tobacco products ----- | 11 | (D) | (D) | CC | 11 | (D) | (D) | CC | — | |
| 5198 | Paints, varnishes, and supplies ----- | 11 | 11 483 | 1 526 | 60 | 9 | (D) | (D) | BB | 2 | (D) |
| 5199 | Nondurable goods, n.e.c. ----- | 30 | 152 337 | 10 603 | 384 | 22 | (D) | (D) | EE | 8 | (D) |
| | CUMBERLAND COUNTY (Coextensive with Vineland–Millville–Bridgeton, NJ PMSA; see table 7.) | | | | | | | | | | |
| | ESSEX COUNTY | | | | | | | | | | |
| | Wholesale trade ----- | 1 616 | 15 193 675 | 888 898 | 24 161 | 1 370 | 8 047 835 | 598 337 | 17 727 | 246 | 7 145 840 |
| 50 | Durable goods ----- | 1 000 | 6 712 772 | 513 113 | 14 043 | 835 | 5 280 822 | 382 081 | 10 930 | 165 | 1 431 950 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 112 | 1 756 253 | 36 595 | 1 432 | 104 | 1 719 258 | 33 770 | 1 305 | 8 | 36 995 |
| 5012 | Automobiles and other motor vehicles ----- | 18 | (D) | (D) | EE | 15 | (D) | (D) | EE | 3 | 12 340 |
| 5013 | Motor vehicle supplies and new parts ----- | 70 | 170 814 | 21 290 | 820 | 65 | 146 159 | 19 193 | 714 | 5 | 24 655 |
| 5014 | Tires and tubes ----- | 9 | (D) | (D) | BB | 9 | (D) | (D) | BB | — | — |
| 5015 | Motor vehicle parts, used ----- | 15 | 9 865 | 1 623 | 83 | 15 | 9 865 | 1 623 | 83 | — | — |
| 502 | Furniture and homefurnishings ----- | 62 | 380 577 | 36 003 | 984 | 49 | 263 026 | 27 924 | 794 | 13 | 117 551 |
| 5021 | Furniture ----- | 16 | 70 238 | 10 145 | 282 | 12 | 44 111 | 6 430 | 183 | 4 | 26 127 |
| 5023 | Homefurnishings ----- | 46 | 310 339 | 25 858 | 702 | 37 | 218 915 | 21 494 | 611 | 9 | 91 424 |
| 503 | Lumber and other construction materials ----- | 48 | 174 882 | 22 215 | 583 | 43 | 163 277 | 20 770 | 535 | 5 | 11 605 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 19 | (D) | (D) | CC | 17 | 75 405 | 6 735 | 173 | 2 | (D) |
| 5032 | Brick, stone, and related construction materials ----- | 14 | 45 511 | 5 064 | 98 | 12 | (D) | (D) | BB | 2 | (D) |
| 5033 | Roofing, siding, and insulation materials ----- | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 5039 | Construction materials, n.e.c. ----- | 10 | (D) | (D) | CC | 9 | (D) | (D) | CC | 1 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 145 | 1 540 194 | 168 382 | 3 797 | 124 | 1 242 818 | 97 874 | 2 500 | 21 | 297 376 |
| 5043 | Photographic equipment and supplies ----- | 8 | 93 475 | 8 450 | 185 | 7 | (D) | (D) | CC | 1 | (D) |
| 5044 | Office equipment ----- | 32 | 619 949 | 67 145 | 1 646 | 26 | (D) | (D) | FF | 6 | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 49 | 504 462 | 57 407 | 991 | 43 | 320 244 | 19 384 | 408 | 6 | 184 218 |
| 5046 | Commercial equipment, n.e.c. ----- | 14 | (D) | (D) | CC | 12 | (D) | (D) | CC | 2 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 26 | 63 764 | 8 627 | 195 | 21 | (D) | (D) | CC | 5 | (D) |
| 5048 | Ophthalmic goods ----- | 7 | 204 789 | 20 541 | 605 | 7 | 204 789 | 20 541 | 605 | — | — |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 9 | (D) | (D) | BB | 8 | (D) | (D) | BB | 1 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 45 | 297 128 | 16 192 | 430 | 33 | 93 677 | 11 824 | 329 | 12 | 203 451 |
| 5051 | Metals service centers and offices ----- | 44 | (D) | (D) | EE | 32 | (D) | (D) | EE | 12 | 203 451 |
| 5052 | Coal and other minerals and ores ----- | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 506 | Electrical goods ----- | 135 | 800 623 | 78 720 | 2 255 | 102 | 461 040 | 58 640 | 1 528 | 33 | 339 583 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 61 | 332 254 | 50 524 | 1 588 | 49 | (D) | (D) | FF | 12 | (D) |
| 5064 | Electrical appliances, television and radio sets ----- | 17 | (D) | (D) | CC | 16 | (D) | (D) | CC | 1 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 57 | (D) | (D) | EE | 37 | (D) | (D) | EE | 20 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 86 | 384 658 | 34 941 | 945 | 69 | 206 129 | 26 850 | 725 | 17 | 178 529 |
| 5072 | Hardware ----- | 35 | 206 783 | 14 634 | 362 | 27 | 70 519 | 10 278 | 268 | 8 | 136 264 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 33 | 87 032 | 9 432 | 265 | 29 | (D) | (D) | EE | 4 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 17 | (D) | (D) | EE | 12 | (D) | (D) | CC | 5 | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 1 | (D) | (D) | BB | 1 | (D) | (D) | BB | — | — |
| 508 | Machinery, equipment, and supplies ----- | 235 | 598 282 | 74 120 | 2 013 | 196 | 402 456 | 62 401 | 1 727 | 39 | 195 826 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 7 | (D) | (D) | BB | 5 | 2 480 | 269 | 8 | 2 | (D) |
| 5083 | Farm and garden machinery and equipment ----- | 8 | (D) | (D) | BB | 7 | 7 102 | 1 389 | 44 | 1 | (D) |
| 5084 | Industrial machinery and equipment ----- | 108 | 317 577 | 36 770 | 934 | 89 | 202 974 | 30 472 | 796 | 19 | 114 603 |
| 5085 | Industrial supplies ----- | 73 | 156 019 | 24 009 | 685 | 64 | (D) | (D) | FF | 9 | (D) |
| 5087 | Service establishment equipment and supplies ----- | 25 | 53 481 | 6 388 | 183 | 20 | (D) | (D) | CC | 5 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 14 | 51 823 | 4 813 | 145 | 11 | 33 640 | 3 860 | 121 | 3 | 18 183 |
| 509 | Miscellaneous durable goods ----- | 132 | 780 175 | 45 945 | 1 604 | 115 | 729 141 | 42 028 | 1 487 | 17 | 51 034 |
| 5091 | Sporting and recreational goods and supplies ----- | 12 | (D) | (D) | BB | 9 | (D) | (D) | BB | 3 | (D) |
| 5092 | Toys and hobby goods and supplies ----- | 7 | (D) | (D) | BB | 6 | 29 397 | 2 243 | 48 | 1 | (D) |
| 5093 | Scrap and waste materials ----- | 59 | 247 107 | 28 849 | 1 034 | 58 | (D) | (D) | GG | 1 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 25 | 417 510 | 8 392 | 299 | 24 | (D) | (D) | EE | 1 | (D) |
| 5099 | Durable goods, n.e.c. ----- | 29 | (D) | (D) | CC | 18 | (D) | (D) | CC | 11 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-39

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-------------------------------------------------------------------------------|----------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| ESSEX COUNTY —Con. | | | | | | | | | | | |
| 51 | Nondurable goods | 616 | 8 480 903 | 375 785 | 10 118 | 535 | 2 767 013 | 216 256 | 6 797 | 81 | 5 713 890 |
| 511 | Paper and paper products | 96 | 378 412 | 44 734 | 1 243 | 82 | (D) | (D) | GG | 14 | (D) |
| 5111 | Printing and writing paper | 9 | (D) | (D) | CC | 9 | (D) | (D) | CC | — | — |
| 5112 | Stationery and office supplies | 47 | (D) | (D) | FF | 40 | 78 670 | 12 385 | 406 | 7 | (D) |
| 5113 | Industrial and personal service paper | 40 | (D) | (D) | EE | 33 | (D) | (D) | EE | 7 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 35 | (D) | (D) | GG | 27 | 83 317 | 10 255 | 291 | 8 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 35 | (D) | (D) | GG | 27 | 83 317 | 10 255 | 291 | 8 | (D) |
| 513 | Apparel, piece goods, and notions | 87 | 303 408 | 25 005 | 1 007 | 78 | 276 088 | 23 032 | 967 | 9 | 27 320 |
| 5131 | Piece goods, notions, and other dry goods | 24 | 95 190 | 8 186 | 171 | 20 | (D) | (D) | CC | 4 | (D) |
| 5136 | Men's and boys' clothing and furnishings | 24 | (D) | (D) | EE | 22 | (D) | (D) | EE | 2 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories | 33 | (D) | (D) | EE | 31 | (D) | (D) | EE | 2 | (D) |
| 5139 | Footwear | 6 | 69 107 | 2 384 | 133 | 5 | (D) | (D) | CC | 1 | (D) |
| 514 | Groceries and related products | 177 | 1 705 547 | 83 410 | 2 511 | 159 | 1 012 713 | 65 486 | 1 976 | 18 | 692 834 |
| 5141 | Groceries, general line | 14 | (D) | CC | 13 | (D) | (D) | (D) | CC | 1 | (D) |
| 5142 | Packaged frozen foods | 15 | 43 075 | 3 966 | 148 | 12 | (D) | (D) | CC | 3 | (D) |
| 5143 | Dairy products, except dried or canned | 11 | 83 839 | 7 668 | 206 | 10 | (D) | (D) | CC | 1 | (D) |
| 5144 | Poultry and poultry products | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5145 | Confectionery | 8 | (D) | BB | 6 | (D) | (D) | (D) | BB | 2 | (D) |
| 5146 | Fish and seafoods | 17 | 112 460 | 4 238 | 134 | 16 | (D) | (D) | CC | 1 | (D) |
| 5147 | Meats and meat products | 34 | 393 521 | 15 863 | 456 | 32 | (D) | (D) | EE | 2 | (D) |
| 5148 | Fresh fruits and vegetables | 19 | 174 835 | 12 126 | 225 | 19 | 174 835 | 12 126 | 225 | — | — |
| 5149 | Groceries and related products, n.e.c. | 57 | (D) | (D) | GG | 49 | (D) | (D) | FF | 8 | (D) |
| 515 | Farm-product raw materials | 5 | (D) | (D) | CC | 4 | (D) | (D) | CC | 1 | (D) |
| 5153 | Grain and field beans | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5154 | Livestock | — | — | — | — | — | — | — | — | — | — |
| 5159 | Farm-product raw materials, n.e.c. | 4 | 87 268 | 5 315 | 167 | 3 | (D) | (D) | CC | 1 | (D) |
| 516 | Chemicals and allied products | 65 | 507 771 | 30 242 | 668 | 54 | (D) | (D) | FF | 11 | (D) |
| 5162 | Plastics materials and basic forms and shapes | 18 | (D) | CC | 12 | (D) | (D) | (D) | CC | 6 | (D) |
| 5169 | Chemicals and allied products, n.e.c. | 47 | (D) | EE | 42 | (D) | (D) | (D) | EE | 5 | (D) |
| 517 | Petroleum and petroleum products | 20 | 624 944 | 10 891 | 355 | 14 | 205 397 | 6 763 | 262 | 6 | 419 547 |
| 5171 | Petroleum bulk stations and terminals | 13 | (D) | CC | 8 | (D) | (D) | (D) | CC | 5 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 7 | (D) | (D) | CC | 6 | (D) | (D) | CC | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 14 | (D) | (D) | FF | 13 | 190 870 | 17 072 | 438 | 1 | (D) |
| 5181 | Beer and ale | 6 | (D) | EE | 5 | 18 539 | 1 562 | 69 | 1 | (D) | |
| 5182 | Wine and distilled alcoholic beverages | 8 | 172 331 | 15 510 | 369 | 8 | 172 331 | 15 510 | 369 | — | — |
| 519 | Miscellaneous nondurable goods | 117 | (D) | (D) | GG | 104 | (D) | (D) | GG | 13 | (D) |
| 5191 | Farm supplies | 11 | 100 653 | 1 769 | 38 | 11 | 100 653 | 1 769 | 38 | — | — |
| 5192 | Books, periodicals, and newspapers | 17 | 98 452 | 11 709 | 459 | 14 | 67 366 | 7 304 | 365 | 3 | 31 086 |
| 5193 | Flowers, nursery stock, and florists' supplies | 10 | 18 231 | 3 160 | 95 | 10 | 18 231 | 3 160 | 95 | — | — |
| 5194 | Tobacco and tobacco products | 14 | 156 179 | 5 537 | 228 | 14 | 156 179 | 5 537 | 228 | — | — |
| 5198 | Paints, varnishes, and supplies | 11 | (D) | BB | 8 | 14 369 | 2 619 | 57 | 57 | 3 | (D) |
| 5199 | Nondurable goods, n.e.c. | 54 | (D) | FF | 47 | (D) | (D) | (D) | CC | 7 | (D) |
| GLOUCESTER COUNTY | | | | | | | | | | | |
| | Wholesale trade | 365 | 4 144 060 | 161 501 | 5 054 | 312 | 3 070 669 | 128 540 | 4 108 | 53 | 1 073 391 |
| 50 | Durable goods | 236 | 1 944 675 | 92 797 | 2 870 | 210 | (D) | (D) | GG | 26 | (D) |
| 501 | Motor vehicles and motor vehicle parts and supplies | 51 | 778 866 | 12 250 | 474 | 50 | (D) | (D) | EE | 1 | (D) |
| 502 | Furniture and homefurnishings | 9 | 33 847 | 2 690 | 84 | 7 | (D) | (D) | BB | 2 | (D) |
| 503 | Lumber and other construction materials | 27 | (D) | EE | 25 | 127 392 | 12 360 | 457 | 2 | — | — |
| 504 | Professional and commercial equipment and supplies | 26 | (D) | FF | 21 | (D) | (D) | (D) | EE | 5 | 65 352 |
| 505 | Metals and minerals, except petroleum | 11 | (D) | CC | 10 | (D) | (D) | (D) | BB | 1 | (D) |
| 506 | Electrical goods | 18 | (D) | CC | 15 | (D) | (D) | (D) | CC | 3 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 24 | (D) | CC | 20 | (D) | (D) | (D) | CC | 4 | (D) |
| 508 | Machinery, equipment, and supplies | 51 | 160 910 | 18 194 | 491 | 45 | (D) | (D) | EE | 6 | (D) |
| 509 | Miscellaneous durable goods | 19 | (D) | EE | 17 | (D) | (D) | (D) | CC | 2 | (D) |
| 51 | Nondurable goods | 129 | 2 199 385 | 68 704 | 2 184 | 102 | (D) | (D) | GG | 27 | (D) |
| 511 | Paper and paper products | 14 | (D) | (D) | EE | 12 | (D) | (D) | EE | 2 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 2 | (D) | (D) | CC | 2 | (D) | (D) | CC | — | — |
| 513 | Apparel, piece goods, and notions | 2 | (D) | (D) | AA | 1 | (D) | (D) | AA | 1 | (D) |
| 514 | Groceries and related products | 55 | (D) | FF | 41 | (D) | (D) | (D) | FF | 14 | 269 440 |
| 515 | Farm-product raw materials | 4 | 16 772 | 455 | 15 | 4 | 16 772 | 455 | 15 | — | — |
| 516 | Chemicals and allied products | 11 | (D) | CC | 6 | (D) | (D) | (D) | BB | 5 | 43 133 |
| 517 | Petroleum and petroleum products | 10 | 828 194 | 9 136 | 141 | 6 | (D) | (D) | BB | 4 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 3 | (D) | BB | 3 | (D) | (D) | (D) | BB | — | — |
| 519 | Miscellaneous nondurable goods | 28 | (D) | FF | 27 | (D) | (D) | (D) | FF | 1 | (D) |
| HUDSON COUNTY (Coextensive with Jersey City, NJ PMSA; see table 7.) | | | | | | | | | | | |

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------------------------------------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| HUNTERDON COUNTY | | | | | | | | | | | |
| | Wholesale trade ----- | 211 | 1 093 997 | 55 529 | 1 474 | 155 | 342 860 | 34 094 | 1 019 | 56 | 751 137 |
| 50 | Durable goods ----- | 137 | 727 880 | 37 149 | 939 | 103 | 189 459 | 22 254 | 653 | 34 | 538 421 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 17 | (D) | (D) | CC | 15 | (D) | (D) | CC | 2 | (D) |
| 502 | Furniture and homefurnishings ----- | 5 | (D) | (D) | BB | 2 | (D) | (D) | AA | 3 | (D) |
| 503 | Lumber and other construction materials ----- | 9 | 26 003 | 1 346 | 44 | 8 | (D) | (D) | BB | 1 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 18 | 133 137 | 6 015 | 109 | 15 | (D) | (D) | BB | 3 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 10 | 114 558 | 748 | 26 | 5 | 1 808 | 321 | 16 | 5 | 112 750 |
| 506 | Electrical goods ----- | 16 | 44 588 | 2 866 | 72 | 10 | 18 069 | 2 286 | 58 | 6 | 26 519 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 10 | 24 771 | 2 289 | 57 | 8 | (D) | (D) | BB | 2 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 42 | 278 657 | 14 877 | 350 | 33 | 50 023 | 6 139 | 175 | 9 | 228 634 |
| 509 | Miscellaneous durable goods ----- | 10 | (D) | (D) | CC | 7 | (D) | (D) | CC | 3 | (D) |
| 51 | Nondurable goods ----- | 74 | 366 117 | 18 380 | 535 | 52 | 153 401 | 11 840 | 366 | 22 | 212 716 |
| 511 | Paper and paper products ----- | 7 | (D) | (D) | BB | 5 | (D) | (D) | BB | 2 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 4 | 1 621 | 416 | 15 | 4 | 1 621 | 416 | 15 | — | — |
| 513 | Apparel, piece goods, and notions ----- | 4 | 10 155 | 1 146 | 44 | 2 | (D) | (D) | BB | 2 | (D) |
| 514 | Groceries and related products ----- | 16 | 187 868 | 4 547 | 130 | 10 | 25 478 | 894 | 36 | 6 | 162 390 |
| 515 | Farm-product raw materials ----- | 1 | (D) | (D) | AA | — | — | — | — | 1 | (D) |
| 516 | Chemicals and allied products ----- | 11 | 16 702 | 761 | 27 | 5 | 7 297 | 454 | 21 | 6 | 9 405 |
| 517 | Petroleum and petroleum products ----- | 6 | (D) | (D) | BB | 5 | (D) | (D) | BB | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 519 | Miscellaneous nondurable goods ----- | 24 | (D) | (D) | CC | 20 | (D) | (D) | CC | 4 | (D) |
| MERCER COUNTY | | | | | | | | | | | |
| (Coextensive with Trenton, NJ PMSA; see table 7.) | | | | | | | | | | | |
| MIDDLESEX COUNTY | | | | | | | | | | | |
| | Wholesale trade ----- | 1 771 | 21 700 304 | 1 273 789 | 33 075 | 1 472 | 13 544 504 | 921 511 | 24 992 | 299 | 8 155 800 |
| 50 | Durable goods ----- | 1 110 | 10 219 440 | 751 321 | 19 287 | 929 | 6 730 392 | 500 065 | 13 771 | 181 | 3 489 048 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 140 | (D) | (D) | GG | 126 | (D) | (D) | GG | 14 | 469 058 |
| 5012 | Automobiles and other motor vehicles ----- | 23 | (D) | (D) | EE | 21 | (D) | (D) | EE | 2 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 79 | 360 826 | 33 823 | 1 124 | 74 | (D) | (D) | GG | 5 | (D) |
| 5014 | Tires and tubes ----- | 18 | (D) | (D) | CC | 11 | (D) | (D) | CC | 7 | (D) |
| 5015 | Motor vehicle parts, used ----- | 20 | (D) | (D) | CC | 20 | (D) | (D) | CC | — | — |
| 502 | Furniture and homefurnishings ----- | 58 | 384 007 | 27 859 | 795 | 51 | (D) | (D) | EE | 7 | (D) |
| 5021 | Furniture ----- | 25 | 102 336 | 4 841 | 142 | 24 | (D) | (D) | CC | 1 | (D) |
| 5023 | Homefurnishings ----- | 33 | 281 671 | 23 018 | 653 | 27 | 107 969 | 9 441 | 332 | 6 | 173 702 |
| 503 | Lumber and other construction materials ----- | 58 | 266 437 | 30 251 | 781 | 47 | 232 970 | 28 140 | 715 | 11 | 33 467 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 21 | 135 764 | 15 669 | 387 | 19 | (D) | (D) | EE | 2 | (D) |
| 5032 | Brick, stone, and related construction materials ----- | 15 | 40 708 | 5 003 | 112 | 10 | 29 375 | 4 209 | 85 | 5 | 11 333 |
| 5033 | Roofing, siding, and insulation materials ----- | 9 | (D) | (D) | CC | 8 | 61 498 | 7 002 | 189 | 1 | (D) |
| 5039 | Construction materials, n.e.c. ----- | 13 | (D) | (D) | BB | 10 | (D) | (D) | BB | 3 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 223 | 2 877 622 | 253 657 | 5 852 | 179 | 1 409 898 | 111 031 | 3 057 | 44 | 1 467 724 |
| 5043 | Photographic equipment and supplies ----- | 7 | 25 485 | 2 785 | 84 | 4 | (D) | (D) | BB | 3 | (D) |
| 5044 | Office equipment ----- | 28 | 529 739 | 31 186 | 889 | 24 | (D) | (D) | FF | 4 | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 105 | (D) | (D) | GG | 86 | (D) | (D) | FF | 19 | (D) |
| 5046 | Commercial equipment, n.e.c. ----- | 20 | 182 903 | 21 922 | 621 | 15 | 165 340 | 21 235 | 598 | 5 | 17 563 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 39 | 898 714 | 64 784 | 1 575 | 30 | (D) | (D) | EE | 9 | (D) |
| 5048 | Ophthalmic goods ----- | 4 | (D) | (D) | BB | 3 | 661 | 64 | 5 | 1 | (D) |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 20 | (D) | (D) | EE | 17 | (D) | (D) | CC | 3 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 42 | 400 137 | 24 990 | 675 | 32 | 299 282 | 21 794 | 520 | 10 | 100 855 |
| 5051 | Metals service centers and offices ----- | 41 | (D) | (D) | FF | 31 | (D) | (D) | FF | 10 | 100 855 |
| 5052 | Coal and other minerals and ores ----- | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 506 | Electrical goods ----- | 167 | 1 409 825 | 139 336 | 3 317 | 131 | 838 564 | 93 882 | 2 325 | 36 | 571 261 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 70 | 452 790 | 60 696 | 1 425 | 56 | 271 623 | 53 427 | 1 232 | 14 | 181 167 |
| 5064 | Electrical appliances, television and radio sets ----- | 26 | 520 909 | 23 458 | 577 | 23 | (D) | (D) | FF | 3 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 71 | 436 126 | 55 182 | 1 315 | 52 | (D) | (D) | FF | 19 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 79 | 407 787 | 30 279 | 979 | 68 | 364 634 | 28 021 | 924 | 11 | 43 153 |
| 5072 | Hardware ----- | 31 | 249 657 | 14 022 | 509 | 28 | (D) | (D) | FF | 3 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 27 | 120 754 | 12 823 | 369 | 22 | 84 787 | 11 517 | 334 | 5 | 35 967 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 15 | 31 558 | 3 074 | 87 | 12 | (D) | (D) | BB | 3 | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 6 | 5 818 | 360 | 14 | 6 | 5 818 | 360 | 14 | — | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-41

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|----------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | MIDDLESEX COUNTY —Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 508 | Machinery, equipment, and supplies | 217 | 1 332 408 | 127 990 | 3 269 | 184 | 1 084 495 | 110 711 | 2 850 | 33 | 247 913 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 15 | 149 984 | 19 258 | 433 | 13 | (D) | (D) | EE | 2 | (D) |
| 5083 | Farm and garden machinery and equipment | 7 | 11 046 | 1 217 | 59 | 7 | 11 046 | 1 217 | 59 | — | — |
| 5084 | Industrial machinery and equipment | 92 | 600 613 | 67 121 | 1 731 | 75 | 526 303 | 55 539 | 1 446 | 17 | 74 310 |
| 5085 | Industrial supplies | 66 | 449 214 | 28 475 | 708 | 55 | (D) | (D) | FF | 11 | (D) |
| 5087 | Service establishment equipment and supplies | 28 | 45 401 | 6 662 | 222 | 28 | 45 401 | 6 662 | 222 | — | — |
| 5088 | Transportation equipment and supplies, except motor vehicles | 9 | 76 150 | 5 257 | 116 | 6 | 22 076 | 3 890 | 84 | 3 | 54 074 |
| 509 | Miscellaneous durable goods | 126 | (D) | (D) | GG | 111 | (D) | (D) | GG | 15 | (D) |
| 5091 | Sporting and recreational goods and supplies | 18 | 86 899 | 5 449 | 186 | 15 | (D) | (D) | CC | 3 | (D) |
| 5092 | Toys and hobby goods and supplies | 14 | (D) | (D) | FF | 11 | (D) | (D) | EE | 3 | (D) |
| 5093 | Scrap and waste materials | 40 | 111 963 | 12 893 | 494 | 40 | 111 963 | 12 893 | 494 | — | — |
| 5094 | Jewelry, watches, precious stones, and precious metals | 23 | (D) | (D) | BB | 20 | (D) | (D) | BB | 3 | (D) |
| 5099 | Durable goods, n.e.c. | 31 | (D) | (D) | CC | 25 | (D) | (D) | BB | 6 | (D) |
| 51 | Nondurable goods | 661 | 11 480 864 | 522 468 | 13 788 | 543 | 6 814 112 | 421 446 | 11 221 | 118 | 4 666 752 |
| 511 | Paper and paper products | 84 | 615 644 | 56 362 | 1 645 | 66 | (D) | (D) | GG | 18 | (D) |
| 5111 | Printing and writing paper | 17 | (D) | (D) | CC | 14 | (D) | (D) | BB | 3 | (D) |
| 5112 | Stationery and office supplies | 46 | 296 316 | 25 770 | 924 | 38 | 249 159 | 21 009 | 766 | 8 | 47 157 |
| 5113 | Industrial and personal service paper | 21 | (D) | (D) | FF | 14 | (D) | (D) | FF | 7 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 41 | 2 036 921 | 82 725 | 1 992 | 36 | (D) | (D) | GG | 5 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 41 | 2 036 921 | 82 725 | 1 992 | 36 | (D) | (D) | GG | 5 | (D) |
| 513 | Apparel, piece goods, and notions | 107 | 1 943 275 | 125 805 | 3 225 | 98 | 1 903 290 | 124 651 | 3 194 | 9 | 39 985 |
| 5131 | Piece goods, notions, and other dry goods | 15 | 43 081 | 3 621 | 126 | 12 | (D) | (D) | CC | 3 | (D) |
| 5136 | Men's and boys' clothing and furnishings | 26 | 280 247 | 20 663 | 502 | 25 | (D) | (D) | EE | 1 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories | 45 | 1 424 173 | 84 808 | 2 143 | 43 | (D) | (D) | GG | 2 | (D) |
| 5139 | Footwear | 21 | 195 774 | 16 713 | 454 | 18 | (D) | (D) | EE | 3 | (D) |
| 514 | Groceries and related products | 161 | 3 137 807 | 119 934 | 3 281 | 135 | 2 140 733 | 91 154 | 2 550 | 26 | 997 074 |
| 5141 | Groceries, general line | 20 | (D) | (D) | GG | 19 | (D) | (D) | GG | 1 | (D) |
| 5142 | Packaged frozen foods | 9 | 222 369 | 6 430 | 184 | 9 | 222 369 | 6 430 | 184 | — | — |
| 5143 | Dairy products, except dried or canned | 10 | 369 357 | 12 809 | 363 | 8 | (D) | (D) | CC | 2 | (D) |
| 5144 | Poultry and poultry products | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5145 | Confectionery | 6 | (D) | (D) | BB | 5 | (D) | (D) | BB | 1 | (D) |
| 5146 | Fish and seafoods | 9 | (D) | (D) | BB | 8 | (D) | (D) | BB | 1 | (D) |
| 5147 | Meats and meat products | 17 | 210 967 | 7 246 | 204 | 15 | (D) | (D) | CC | 2 | (D) |
| 5148 | Fresh fruits and vegetables | 12 | 26 556 | 2 054 | 65 | 12 | 26 556 | 2 054 | 65 | — | — |
| 5149 | Groceries and related products, n.e.c. | 77 | (D) | (D) | FF | 58 | 185 065 | 14 314 | 495 | 19 | (D) |
| 515 | Farm-product raw materials | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5153 | Grain and field beans | — | — | — | — | — | — | — | — | — | — |
| 5154 | Livestock | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5159 | Farm-product raw materials, n.e.c. | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products | 88 | 1 111 156 | 42 120 | 891 | 61 | 404 573 | 28 245 | 602 | 27 | 706 583 |
| 5162 | Plastics materials and basic forms and shapes | 19 | 159 668 | 6 967 | 140 | 13 | (D) | (D) | CC | 6 | (D) |
| 5169 | Chemicals and allied products, n.e.c. | 69 | 951 488 | 35 153 | 751 | 48 | (D) | (D) | EE | 21 | (D) |
| 517 | Petroleum and petroleum products | 35 | 1 701 822 | 26 033 | 667 | 22 | (D) | (D) | CC | 13 | (D) |
| 5171 | Petroleum bulk stations and terminals | 19 | (D) | (D) | EE | 12 | (D) | (D) | CC | 7 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 16 | (D) | (D) | CC | 10 | (D) | (D) | BB | 6 | 323 953 |
| 518 | Beer, wine, and distilled alcoholic beverages | 11 | (D) | (D) | EE | 8 | 100 101 | 7 453 | 227 | 3 | (D) |
| 5181 | Beer and ale | 4 | (D) | (D) | CC | 4 | (D) | (D) | CC | — | — |
| 5182 | Wine and distilled alcoholic beverages | 7 | 194 596 | 8 251 | 169 | 4 | (D) | (D) | BB | 3 | (D) |
| 519 | Miscellaneous nondurable goods | 132 | 664 068 | 55 768 | 1 759 | 115 | (D) | (D) | GG | 17 | (D) |
| 5191 | Farm supplies | 26 | 72 102 | 5 701 | 162 | 24 | (D) | (D) | CC | 2 | (D) |
| 5192 | Books, periodicals, and newspapers | 18 | (D) | (D) | EE | 15 | 87 295 | 15 390 | 419 | 3 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 11 | 46 964 | 7 872 | 269 | 11 | 46 964 | 7 872 | 269 | — | — |
| 5194 | Tobacco and tobacco products | 6 | 172 595 | 5 394 | 172 | 5 | (D) | (D) | CC | 1 | (D) |
| 5198 | Paints, varnishes, and supplies | 14 | (D) | (D) | CC | 11 | (D) | (D) | BB | 3 | (D) |
| 5199 | Nondurable goods, n.e.c. | 57 | (D) | (D) | FF | 49 | 146 090 | 15 388 | 548 | 8 | (D) |
| | MONMOUTH COUNTY | | | | | | | | | | |
| | Wholesale trade | 1 166 | 4 470 340 | 312 205 | 9 372 | 958 | 3 034 362 | 252 063 | 7 959 | 208 | 1 435 978 |
| 50 | Durable goods | 695 | 1 887 389 | 177 099 | 5 260 | 582 | 1 244 021 | 149 538 | 4 600 | 113 | 643 368 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 78 | 181 765 | 14 807 | 564 | 74 | (D) | (D) | FF | 4 | (D) |
| 5012 | Automobiles and other motor vehicles | 14 | 41 508 | 2 557 | 87 | 13 | (D) | (D) | BB | 1 | (D) |
| 5013 | Motor vehicle supplies and new parts | 51 | 129 606 | 10 084 | 393 | 48 | (D) | (D) | EE | 3 | (D) |
| 5014 | Tires and tubes | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 5015 | Motor vehicle parts, used | 8 | (D) | (D) | BB | 8 | (D) | (D) | BB | — | — |
| 502 | Furniture and homefurnishings | 43 | 200 202 | 16 248 | 440 | 34 | 169 109 | 15 135 | 415 | 9 | 31 093 |
| 5021 | Furniture | 16 | 28 349 | 2 094 | 52 | 10 | (D) | (D) | BB | 6 | (D) |
| 5023 | Homefurnishings | 27 | 171 853 | 14 154 | 388 | 24 | (D) | (D) | EE | 3 | (D) |

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|----------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | MONMOUTH COUNTY —Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 503 | Lumber and other construction materials | 49 | 92 903 | 11 228 | 371 | 47 | (D) | (D) | EE | 2 | (D) |
| 5031 | Lumber, plywood, millwork, and wood panels | 11 | 30 051 | 4 112 | 116 | 11 | 30 051 | 4 112 | 116 | — | — |
| 5032 | Brick, stone, and related construction materials | 15 | (D) | (D) | BB | 14 | 14 327 | 2 042 | 75 | 1 | (D) |
| 5033 | Roofing, siding, and insulation materials | 6 | 28 357 | 2 291 | 82 | 6 | 28 357 | 2 291 | 82 | — | — |
| 5039 | Construction materials, n.e.c. | 17 | (D) | (D) | BB | 16 | (D) | (D) | BB | 1 | (D) |
| 504 | Professional and commercial equipment and supplies | 135 | 294 028 | 41 775 | 1 281 | 114 | 249 464 | 36 946 | 1 155 | 21 | 44 564 |
| 5043 | Photographic equipment and supplies | 4 | 1 445 | 312 | 13 | 2 | (D) | (D) | AA | 2 | (D) |
| 5044 | Office equipment | 20 | (D) | (D) | EE | 19 | (D) | (D) | EE | 1 | (D) |
| 5045 | Computers and computer peripheral equipment and software | 53 | (D) | (D) | EE | 45 | (D) | (D) | EE | 8 | (D) |
| 5046 | Commercial equipment, n.e.c. | 18 | (D) | (D) | BB | 15 | (D) | (D) | BB | 3 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies | 25 | 77 972 | 11 075 | 310 | 20 | 71 148 | 10 418 | 284 | 5 | 6 824 |
| 5048 | Ophthalmic goods | 7 | (D) | (D) | BB | 5 | 7 294 | 1 392 | 54 | 2 | (D) |
| 5049 | Professional equipment and supplies, n.e.c. | 8 | 7 557 | 1 492 | 44 | 8 | 7 557 | 1 492 | 44 | — | — |
| 505 | Metals and minerals, except petroleum | 19 | (D) | (D) | BB | 15 | (D) | (D) | BB | 4 | (D) |
| 5051 | Metals service centers and offices | 18 | (D) | (D) | BB | 14 | (D) | (D) | BB | 4 | (D) |
| 5052 | Coal and other minerals and ores | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 506 | Electrical goods | 118 | 436 859 | 37 909 | 980 | 87 | 224 599 | 23 921 | 667 | 31 | 212 260 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 47 | (D) | (D) | EE | 38 | (D) | (D) | EE | 9 | (D) |
| 5064 | Electrical appliances, television and radio sets | 13 | 91 099 | 5 612 | 149 | 11 | (D) | (D) | CC | 2 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. | 58 | (D) | (D) | EE | 38 | (D) | (D) | CC | 20 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 55 | 89 195 | 10 999 | 322 | 50 | (D) | (D) | EE | 5 | (D) |
| 5072 | Hardware | 17 | (D) | (D) | BB | 14 | (D) | (D) | BB | 3 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 22 | (D) | (D) | CC | 20 | (D) | (D) | CC | 2 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 14 | 37 546 | 3 811 | 100 | 14 | 37 546 | 3 811 | 100 | — | — |
| 5078 | Refrigeration equipment and supplies | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 508 | Machinery, equipment, and supplies | 124 | 371 585 | 27 397 | 792 | 102 | 189 976 | 24 177 | 704 | 22 | 181 609 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 6 | 48 413 | 4 604 | 127 | 6 | 48 413 | 4 604 | 127 | — | — |
| 5083 | Farm and garden machinery and equipment | 4 | 3 009 | 698 | 17 | 4 | 3 009 | 698 | 17 | — | — |
| 5084 | Industrial machinery and equipment | 50 | 88 441 | 9 474 | 264 | 35 | 47 641 | 7 552 | 213 | 15 | 40 800 |
| 5085 | Industrial supplies | 37 | 164 106 | 6 963 | 226 | 32 | (D) | (D) | CC | 5 | (D) |
| 5087 | Service establishment equipment and supplies | 14 | (D) | (D) | BB | 13 | (D) | (D) | BB | 1 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles | 13 | (D) | (D) | BB | 12 | (D) | (D) | BB | 1 | (D) |
| 509 | Miscellaneous durable goods | 74 | (D) | (D) | EE | 59 | (D) | (D) | EE | 15 | (D) |
| 5091 | Sporting and recreational goods and supplies | 8 | 9 975 | 1 124 | 58 | 7 | (D) | (D) | BB | 1 | (D) |
| 5092 | Toys and hobby goods and supplies | 13 | 13 552 | 931 | 39 | 11 | (D) | (D) | BB | 2 | (D) |
| 5093 | Scrap and waste materials | 15 | 70 297 | 6 447 | 202 | 14 | (D) | (D) | CC | 1 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals | 15 | (D) | (D) | BB | 14 | (D) | (D) | BB | 1 | (D) |
| 5099 | Durable goods, n.e.c. | 23 | (D) | (D) | BB | 13 | (D) | (D) | BB | 10 | (D) |
| 51 | Nondurable goods | 471 | 2 582 951 | 135 106 | 4 112 | 376 | 1 790 341 | 102 525 | 3 359 | 95 | 792 610 |
| 5111 | Paper and paper products | 64 | 131 784 | 11 236 | 312 | 46 | 50 865 | 7 132 | 227 | 18 | 80 919 |
| 5111 | Printing and writing paper | 7 | (D) | (D) | BB | 3 | (D) | (D) | AA | 4 | (D) |
| 5112 | Stationery and office supplies | 34 | (D) | (D) | CC | 26 | (D) | (D) | CC | 8 | (D) |
| 5113 | Industrial and personal service paper | 23 | 60 879 | 4 682 | 128 | 17 | 27 933 | 2 986 | 107 | 6 | 32 946 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 23 | 190 675 | 21 172 | 673 | 22 | (D) | (D) | FF | 1 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 23 | 190 675 | 21 172 | 673 | 22 | (D) | (D) | FF | 1 | (D) |
| 513 | Apparel, piece goods, and notions | 85 | 171 238 | 10 740 | 301 | 61 | (D) | (D) | EE | 24 | (D) |
| 5131 | Piece goods, notions, and other dry goods | 30 | (D) | (D) | BB | 24 | (D) | (D) | BB | 6 | (D) |
| 5136 | Men's and boys' clothing and furnishings | 23 | (D) | (D) | BB | 16 | (D) | (D) | BB | 7 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories | 22 | (D) | (D) | CC | 16 | 48 953 | 3 174 | 125 | 6 | (D) |
| 5139 | Footwear | 10 | 26 370 | 949 | 23 | 5 | (D) | (D) | AA | 5 | (D) |
| 514 | Groceries and related products | 129 | 650 473 | 41 536 | 1 513 | 108 | 293 347 | 21 482 | 1 016 | 21 | 357 126 |
| 5141 | Groceries, general line | 12 | 23 947 | 980 | 57 | 9 | 10 287 | 680 | 47 | 3 | 13 660 |
| 5142 | Packaged frozen foods | 13 | (D) | (D) | BB | 11 | (D) | (D) | BB | 2 | (D) |
| 5143 | Dairy products, except dried or canned | 9 | (D) | (D) | BB | 8 | (D) | (D) | AA | 1 | (D) |
| 5144 | Poultry and poultry products | 5 | 42 829 | 1 486 | 89 | 4 | (D) | (D) | BB | 1 | (D) |
| 5145 | Confectionery | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5146 | Fish and seafoods | 7 | 17 477 | 1 162 | 61 | 7 | 17 477 | 1 162 | 61 | — | — |
| 5147 | Meats and meat products | 24 | 60 249 | 2 868 | 109 | 22 | (D) | (D) | CC | 2 | (D) |
| 5148 | Fresh fruits and vegetables | 14 | (D) | (D) | BB | 12 | (D) | (D) | BB | 2 | (D) |
| 5149 | Groceries and related products, n.e.c. | 44 | 379 165 | 27 000 | 967 | 34 | (D) | (D) | FF | 10 | (D) |
| 515 | Farm-product raw materials | 2 | (D) | (D) | AA | 1 | (D) | (D) | AA | 1 | (D) |
| 5153 | Grain and field beans | — | — | — | — | — | — | — | — | — | — |
| 5154 | Livestock | — | — | — | — | — | — | — | — | — | — |
| 5159 | Farm-product raw materials, n.e.c. | 2 | (D) | (D) | AA | 1 | (D) | (D) | AA | 1 | (D) |
| 516 | Chemicals and allied products | 49 | 286 308 | 9 493 | 195 | 35 | 46 409 | 5 075 | 123 | 14 | 239 899 |
| 5162 | Plastics materials and basic forms and shapes | 15 | 36 460 | 1 657 | 37 | 10 | 8 764 | 894 | 30 | 5 | 27 696 |
| 5169 | Chemicals and allied products, n.e.c. | 34 | 249 848 | 7 836 | 158 | 25 | 37 645 | 4 181 | 93 | 9 | 212 203 |
| 517 | Petroleum and petroleum products | 22 | (D) | (D) | CC | 21 | (D) | (D) | CC | 1 | (D) |
| 5171 | Petroleum bulk stations and terminals | 13 | 759 126 | 9 775 | 154 | 13 | 759 126 | 9 775 | 154 | — | — |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 9 | (D) | (D) | BB | 8 | (D) | (D) | BB | 1 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-43

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | MONMOUTH COUNTY —Con. | | | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | | | |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 8 | 129 | (D) | (D) | EE | 7 | (D) | (D) | EE | 1 |
| 5181 | Beer and ale ----- | 4 | 144 | (D) | 13 382 | 246 | 4 | (D) | (D) | 246 | (D) |
| 5182 | Wine and distilled alcoholic beverages ----- | 4 | | | (D) | AA | 3 | (D) | (D) | AA | (D) |
| 519 | Miscellaneous nondurable goods ----- | 89 | 231 | 463 | 16 138 | 654 | 75 | (D) | (D) | FF | 14 |
| 5191 | Farm supplies ----- | 18 | 52 | 838 | 5 815 | 277 | 17 | (D) | (D) | EE | 1 |
| 5192 | Books, periodicals, and newspapers ----- | 7 | | | (D) | BB | 6 | (D) | (D) | BB | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 13 | | | (D) | BB | 12 | (D) | (D) | BB | 1 |
| 5194 | Tobacco and tobacco products ----- | 2 | | | (D) | BB | 2 | (D) | (D) | BB | (D) |
| 5198 | Paints, varnishes, and supplies ----- | 3 | | | (D) | AA | 3 | (D) | (D) | AA | (D) |
| 5199 | Nondurable goods, n.e.c. ----- | 46 | | (D) | (D) | CC | 35 | 64 315 | 3 895 | 123 | 11 |
| | MORRIS COUNTY | | | | | | | | | | |
| | Wholesale trade ----- | 1 325 | 14 338 | 313 | 749 071 | 17 460 | 1 007 | 5 432 | 334 | 405 140 | 10 723 |
| 50 | Durable goods ----- | 900 | 7 029 | 662 | 424 173 | 9 916 | 696 | 3 820 | 387 | 283 315 | 7 253 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 77 | 1 949 | 174 | 20 882 | 686 | 72 | (D) | (D) | FF | 5 |
| 5012 | Automobiles and other motor vehicles ----- | 9 | | | (D) | CC | 8 | (D) | (D) | BB | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 55 | | | (D) | EE | 51 | (D) | (D) | EE | 4 |
| 5014 | Tires and tubes ----- | 5 | 11 824 | | 1 552 | 66 | 5 | 11 824 | 1 552 | 66 | (D) |
| 5015 | Motor vehicle parts, used ----- | 8 | 4 392 | | 917 | 44 | 8 | 4 392 | 917 | 44 | (D) |
| 502 | Furniture and homefurnishings ----- | 43 | 146 | 733 | 12 341 | 337 | 34 | 91 501 | 10 164 | 283 | 9 |
| 5021 | Furniture ----- | 20 | 56 | 648 | 4 542 | 124 | 14 | (D) | (D) | CC | 6 |
| 5023 | Homefurnishings ----- | 23 | 90 | 085 | 7 799 | 213 | 20 | (D) | (D) | CC | 3 |
| 503 | Lumber and other construction materials ----- | 38 | 240 | 680 | 17 961 | 496 | 32 | 167 754 | 15 875 | 455 | 6 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 12 | 106 | 785 | 7 975 | 227 | 11 | (D) | (D) | CC | (D) |
| 5032 | Brick, stone, and related construction materials ----- | 9 | 14 | 568 | 1 738 | 52 | 8 | (D) | (D) | BB | (D) |
| 5033 | Roofing, siding, and insulation materials ----- | 8 | 97 | 318 | 5 587 | 142 | 6 | (D) | (D) | CC | 2 |
| 5039 | Construction materials, n.e.c. ----- | 9 | 22 | 009 | 2 661 | 75 | 7 | (D) | (D) | BB | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 202 | 1 676 | 828 | 169 356 | 3 523 | 168 | 1 140 | 356 | 94 850 | 2 212 |
| 5043 | Photographic equipment and supplies ----- | 14 | 45 | 879 | 5 006 | 122 | 12 | (D) | (D) | CC | 2 |
| 5044 | Office equipment ----- | 35 | 565 | 036 | 46 586 | 1 085 | 29 | (D) | (D) | FF | 6 |
| 5045 | Computers and computer peripheral equipment and software ----- | 76 | 637 | 440 | 68 631 | 1 399 | 66 | 428 310 | 41 389 | 916 | 10 |
| 5046 | Commercial equipment, n.e.c. ----- | 18 | 47 | 326 | 4 029 | 130 | 15 | (D) | (D) | CC | 3 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 45 | 325 | 122 | 40 695 | 661 | 34 | 126 962 | 15 675 | 317 | 11 |
| 5048 | Ophthalmic goods ----- | 3 | (D) | (D) | (D) | BB | 3 | (D) | (D) | BB | (D) |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 11 | | | | BB | 9 | (D) | (D) | BB | 2 |
| 505 | Metals and minerals, except petroleum ----- | 35 | 430 | 534 | 13 767 | 266 | 23 | 248 306 | 11 996 | 243 | 12 |
| 5051 | Metals service centers and offices ----- | 35 | 430 | 534 | 13 767 | 266 | 23 | 248 306 | 11 996 | 243 | 12 |
| 5052 | Coal and other minerals and ores ----- | — | — | — | — | — | — | — | — | — | — |
| 506 | Electrical goods ----- | 162 | 1 605 | 598 | 107 503 | 2 418 | 111 | 773 719 | 65 480 | 1 636 | 51 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 61 | 296 | 525 | 26 655 | 626 | 39 | 124 241 | 17 504 | 418 | 22 |
| 5064 | Electrical appliances, television and radio sets ----- | 11 | 572 | 421 | 18 068 | 465 | 9 | (D) | (D) | EE | 2 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 90 | 736 | 652 | 62 780 | 1 327 | 63 | (D) | (D) | FF | 27 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 64 | 150 | 561 | 13 879 | 385 | 55 | (D) | (D) | EE | 9 |
| 5072 | Hardware ----- | 28 | (D) | (D) | (D) | CC | 25 | 22 173 | 2 877 | 97 | 3 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 23 | 75 | 916 | 6 446 | 166 | 19 | 44 602 | 4 749 | 130 | 4 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 9 | 39 | 341 | 3 922 | 99 | 8 | (D) | (D) | BB | 1 |
| 5078 | Refrigeration equipment and supplies ----- | 4 | (D) | (D) | (D) | AA | 3 | (D) | (D) | AA | 1 |
| 508 | Machinery, equipment, and supplies ----- | 196 | 638 | 201 | 52 536 | 1 337 | 143 | 339 149 | 41 984 | 1 069 | 53 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 9 | (D) | (D) | (D) | BB | 5 | (D) | (D) | BB | 4 |
| 5083 | Farm and garden machinery and equipment ----- | 7 | 18 | 892 | 1 389 | 45 | 7 | 18 892 | 1 389 | 45 | (D) |
| 5084 | Industrial machinery and equipment ----- | 108 | 303 | 141 | 25 387 | 588 | 69 | 165 609 | 18 801 | 421 | 39 |
| 5085 | Industrial supplies ----- | 49 | 236 | 713 | 17 173 | 437 | 40 | 107 635 | 15 044 | 389 | 9 |
| 5087 | Service establishment equipment and supplies ----- | 17 | 30 | 063 | 4 626 | 154 | 17 | 30 063 | 4 626 | 154 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 6 | (D) | (D) | (D) | AA | 5 | (D) | (D) | AA | 1 |
| 509 | Miscellaneous durable goods ----- | 83 | 191 | 353 | 15 948 | 468 | 58 | (D) | (D) | EE | 25 |
| 5091 | Sporting and recreational goods and supplies ----- | 15 | 49 | 584 | 3 211 | 111 | 9 | (D) | (D) | BB | 6 |
| 5092 | Toys and hobby goods and supplies ----- | 7 | 40 | 749 | 3 985 | 133 | 6 | (D) | (D) | CC | 1 |
| 5093 | Scrap and waste materials ----- | 17 | 32 | 056 | 4 539 | 89 | 14 | (D) | (D) | BB | 3 |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 16 | (D) | (D) | (D) | BB | 12 | (D) | (D) | BB | 4 |
| 5099 | Durable goods, n.e.c. ----- | 28 | (D) | (D) | (D) | BB | 17 | (D) | (D) | BB | 11 |

NJ-44 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------------------------|----------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| MORRIS COUNTY —Con. | | | | | | | | | | | |
| 51 | Nondurable goods | 425 | 7 308 651 | 324 898 | 7 544 | 311 | 1 611 947 | 121 825 | 3 470 | 114 | 5 696 704 |
| 511 | Paper and paper products | 70 | 496 707 | 40 316 | 1 119 | 50 | 324 134 | 32 455 | 881 | 20 | 172 573 |
| 5111 | Printing and writing paper | 13 | (D) | (D) | CC | 12 | (D) | (D) | CC | 1 | (D) |
| 5112 | Stationery and office supplies | 32 | (D) | (D) | FF | 23 | (D) | (D) | FF | 9 | (D) |
| 5113 | Industrial and personal service paper | 25 | 243 767 | 6 141 | 135 | 15 | 137 627 | 4 470 | 109 | 10 | 106 140 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 45 | 2 734 678 | 173 806 | 3 670 | 31 | 463 543 | 28 374 | 866 | 14 | 2 271 135 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 45 | 2 734 678 | 173 806 | 3 670 | 31 | 463 543 | 28 374 | 866 | 14 | 2 271 135 |
| 513 | Apparel, piece goods, and notions | 36 | (D) | (D) | CC | 29 | (D) | (D) | CC | 7 | (D) |
| 5131 | Piece goods, notions, and other dry goods | 13 | (D) | (D) | BB | 10 | (D) | (D) | BB | 3 | (D) |
| 5136 | Men's and boys' clothing and furnishings | 10 | (D) | (D) | BB | 8 | (D) | (D) | BB | 2 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories | 12 | (D) | (D) | BB | 10 | (D) | (D) | BB | 2 | (D) |
| 5139 | Footwear | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | (D) |
| 514 | Groceries and related products | 101 | (D) | (D) | GG | 73 | (D) | (D) | EE | 28 | (D) |
| 5141 | Groceries, general line | 12 | 44 219 | 1 616 | 78 | 8 | (D) | (D) | BB | 4 | (D) |
| 5142 | Packaged frozen foods | 7 | (D) | (D) | BB | 6 | (D) | (D) | BB | 1 | (D) |
| 5143 | Dairy products, except dried or canned | 7 | (D) | (D) | BB | 5 | (D) | (D) | BB | 2 | (D) |
| 5144 | Poultry and poultry products | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | (D) |
| 5145 | Confectionery | 9 | (D) | (D) | EE | 7 | (D) | (D) | CC | 2 | (D) |
| 5146 | Fish and seafoods | 4 | (D) | (D) | BB | 3 | (D) | (D) | BB | 1 | (D) |
| 5147 | Meats and meat products | 9 | 19 757 | 379 | 12 | 9 | 19 757 | 379 | 12 | — | — |
| 5148 | Fresh fruits and vegetables | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 5149 | Groceries and related products, n.e.c. | 47 | (D) | (D) | EE | 29 | (D) | (D) | CC | 18 | (D) |
| 515 | Farm-product raw materials | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5153 | Grain and field beans | — | — | — | — | — | — | — | — | — | — |
| 5154 | Livestock | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5159 | Farm-product raw materials, n.e.c. | — | — | — | — | — | — | — | — | — | — |
| 516 | Chemicals and allied products | 60 | 2 093 716 | 33 295 | 605 | 40 | 225 110 | 14 832 | 284 | 20 | 1 868 606 |
| 5162 | Plastics materials and basic forms and shapes | 21 | 216 256 | 13 420 | 259 | 15 | 161 905 | 9 744 | 174 | 6 | 54 351 |
| 5169 | Chemicals and allied products, n.e.c. | 39 | 1 877 460 | 19 875 | 346 | 25 | 63 205 | 5 088 | 110 | 14 | 1 814 255 |
| 517 | Petroleum and petroleum products | 14 | 358 137 | 6 516 | 144 | 9 | 50 557 | 4 472 | 99 | 5 | 307 580 |
| 5171 | Petroleum bulk stations and terminals | 4 | (D) | (D) | BB | 2 | (D) | (D) | AA | 2 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 10 | (D) | (D) | CC | 7 | (D) | (D) | BB | 3 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 5 | (D) | (D) | CC | 4 | (D) | (D) | CC | 1 | (D) |
| 5181 | Beer and ale | 3 | (D) | (D) | CC | 3 | (D) | (D) | CC | — | (D) |
| 5182 | Wine and distilled alcoholic beverages | 2 | (D) | (D) | AA | 1 | (D) | (D) | AA | 1 | (D) |
| 519 | Miscellaneous nondurable goods | 92 | (D) | (D) | FF | 73 | (D) | (D) | FF | 19 | (D) |
| 5191 | Farm supplies | 11 | 7 056 | 765 | 43 | 10 | (D) | (D) | BB | 1 | (D) |
| 5192 | Books, periodicals, and newspapers | 6 | (D) | (D) | BB | 4 | (D) | (D) | AA | 2 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 8 | 13 800 | 1 930 | 73 | 8 | 13 800 | 1 930 | 73 | — | — |
| 5194 | Tobacco and tobacco products | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5198 | Paints, varnishes, and supplies | 7 | 35 534 | 4 276 | 142 | 6 | (D) | (D) | CC | 1 | (D) |
| 5199 | Nondurable goods, n.e.c. | 58 | (D) | (D) | EE | 43 | 77 807 | 10 173 | 348 | 15 | (D) |
| OCEAN COUNTY | | | | | | | | | | | |
| | Wholesale trade | 425 | 760 529 | 79 500 | 2 848 | 375 | 643 471 | 73 426 | 2 731 | 50 | 117 058 |
| 50 | Durable goods | 267 | 456 562 | 53 739 | 1 801 | 233 | 376 253 | 48 983 | 1 721 | 34 | 80 309 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 53 | 60 706 | 8 881 | 367 | 49 | (D) | (D) | EE | 4 | (D) |
| 502 | Furniture and homefurnishings | 14 | 27 166 | 2 658 | 92 | 11 | 15 643 | 2 332 | 89 | 3 | 11 523 |
| 503 | Lumber and other construction materials | 18 | 38 706 | 4 070 | 147 | 17 | (D) | (D) | CC | 1 | (D) |
| 504 | Professional and commercial equipment and supplies | 44 | 81 084 | 9 871 | 282 | 41 | (D) | (D) | EE | 3 | (D) |
| 505 | Metals and minerals, except petroleum | 8 | (D) | (D) | BB | 6 | (D) | (D) | BB | 2 | (D) |
| 506 | Electrical goods | 21 | 30 034 | 3 184 | 102 | 18 | 24 422 | 2 962 | 99 | 3 | 5 612 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 25 | 82 645 | 8 812 | 279 | 23 | (D) | (D) | EE | 2 | (D) |
| 508 | Machinery, equipment, and supplies | 57 | 71 784 | 10 376 | 304 | 45 | 61 019 | 9 907 | 287 | 12 | 10 765 |
| 509 | Miscellaneous durable goods | 27 | (D) | (D) | CC | 23 | 35 689 | 4 386 | 195 | 4 | (D) |
| 51 | Nondurable goods | 158 | 303 967 | 25 761 | 1 047 | 142 | 267 218 | 24 443 | 1 010 | 16 | 36 749 |
| 511 | Paper and paper products | 19 | 19 823 | 3 330 | 158 | 19 | 19 823 | 3 330 | 158 | — | — |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 513 | Apparel, piece goods, and notions | 7 | 12 200 | 536 | 27 | 4 | (D) | (D) | BB | 3 | (D) |
| 514 | Groceries and related products | 65 | 181 658 | 12 361 | 521 | 60 | 161 641 | 12 025 | 509 | 5 | 20 017 |
| 515 | Farm-product raw materials | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products | 14 | 16 646 | 1 606 | 40 | 10 | 7 779 | 988 | 29 | 4 | 8 867 |
| 517 | Petroleum and petroleum products | 2 | (D) | (D) | BB | 2 | (D) | (D) | BB | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 519 | Miscellaneous nondurable goods | 43 | (D) | (D) | CC | 39 | (D) | (D) | CC | 4 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-45

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | PASSAIC COUNTY | | | | | | | | | | |
| | Wholesale trade ----- | 1 128 | 7 965 863 | 492 002 | 13 734 | 965 | 4 009 352 | 377 784 | 10 662 | 163 | 3 956 511 |
| 50 | Durable goods ----- | 617 | 2 547 813 | 240 728 | 6 746 | 523 | 1 773 399 | 194 691 | 5 652 | 94 | 774 414 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 74 | 134 822 | 12 790 | 504 | 70 | (D) | (D) | EE | 4 | (D) |
| 5012 | Automobiles and other motor vehicles ----- | 11 | (D) | BB | 9 | (D) | (D) | BB | 2 | (D) | |
| 5013 | Motor vehicle supplies and new parts ----- | 41 | 69 232 | 7 708 | 311 | 40 | (D) | (D) | EE | 1 | (D) |
| 5014 | Tires and tubes ----- | 11 | (D) | CC | 10 | (D) | (D) | CC | 1 | (D) | |
| 5015 | Motor vehicle parts, used ----- | 11 | (D) | BB | 11 | (D) | (D) | BB | — | — | |
| 502 | Furniture and homefurnishings ----- | 44 | 196 872 | 18 578 | 642 | 39 | 178 102 | 18 143 | 635 | 5 | 18 770 |
| 5021 | Furniture ----- | 17 | 36 343 | 3 848 | 237 | 15 | (D) | (D) | CC | 2 | (D) |
| 5023 | Homefurnishings ----- | 27 | 160 529 | 14 730 | 405 | 24 | (D) | (D) | EE | 3 | (D) |
| 503 | Lumber and other construction materials ----- | 33 | 176 006 | 17 099 | 337 | 28 | 81 392 | 11 239 | 301 | 5 | 94 614 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 12 | 48 048 | 5 081 | 105 | 11 | (D) | (D) | CC | 1 | (D) |
| 5032 | Brick, stone, and related construction materials ----- | 6 | (D) | BB | 4 | (D) | (D) | BB | 2 | (D) | |
| 5033 | Roofing, siding, and insulation materials ----- | 7 | 38 450 | 4 878 | 120 | 6 | (D) | (D) | CC | 1 | (D) |
| 5039 | Construction materials, n.e.c. ----- | 8 | (D) | BB | 7 | (D) | (D) | BB | 1 | (D) | |
| 504 | Professional and commercial equipment and supplies ----- | 91 | 540 286 | 54 147 | 1 559 | 80 | 270 748 | 31 816 | 920 | 11 | 269 538 |
| 5043 | Photographic equipment and supplies ----- | 4 | (D) | BB | 3 | (D) | AA | AA | — | 1 | (D) |
| 5044 | Office equipment ----- | 12 | 20 523 | 3 707 | 169 | 12 | 20 523 | 3 707 | 169 | — | — |
| 5045 | Computers and computer peripheral equipment and software ----- | 26 | 72 375 | 9 513 | 202 | 23 | (D) | (D) | CC | 3 | (D) |
| 5046 | Commercial equipment, n.e.c. ----- | 12 | (D) | CC | 12 | (D) | (D) | CC | — | — | |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 24 | 197 735 | 25 115 | 723 | 18 | (D) | (D) | CC | 6 | (D) |
| 5048 | Ophthalmic goods ----- | 5 | (D) | CC | 5 | (D) | (D) | CC | — | — | |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 8 | 36 526 | 4 696 | 143 | 7 | (D) | (D) | CC | 1 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 17 | 89 689 | 6 174 | 158 | 13 | 70 963 | 5 871 | 151 | 4 | 18 726 |
| 5051 | Metals service centers and offices ----- | 17 | 89 689 | 6 174 | 158 | 13 | 70 963 | 5 871 | 151 | 4 | 18 726 |
| 5052 | Coal and other minerals and ores ----- | — | — | — | — | — | — | — | — | — | — |
| 506 | Electrical goods ----- | 73 | 541 176 | 43 840 | 963 | 55 | 401 327 | 35 979 | 765 | 18 | 139 849 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 31 | 169 097 | 13 681 | 333 | 23 | 70 335 | 10 576 | 258 | 8 | 98 762 |
| 5064 | Electrical appliances, television and radio sets ----- | 10 | 175 885 | 6 108 | 130 | 7 | 162 558 | 5 782 | 124 | 3 | 13 327 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 32 | 196 194 | 24 051 | 500 | 25 | 168 434 | 19 621 | 383 | 7 | 27 760 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 60 | 188 067 | 22 251 | 610 | 50 | 137 214 | 19 428 | 559 | 10 | 50 853 |
| 5072 | Hardware ----- | 17 | (D) | CC | 15 | (D) | (D) | CC | 2 | (D) | |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 29 | 92 075 | 9 862 | 287 | 25 | 84 169 | 9 665 | 280 | 4 | 7 906 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 13 | (D) | BB | 9 | (D) | (D) | BB | 4 | (D) | |
| 5078 | Refrigeration equipment and supplies ----- | 1 | (D) | AA | 1 | (D) | (D) | AA | — | — | |
| 508 | Machinery, equipment, and supplies ----- | 139 | 458 227 | 47 305 | 1 269 | 112 | 369 525 | 43 458 | 1 155 | 27 | 88 702 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 2 | (D) | AA | 2 | (D) | (D) | AA | — | — | |
| 5083 | Farm and garden machinery and equipment ----- | 7 | 20 975 | 3 019 | 98 | 6 | (D) | (D) | BB | 1 | (D) |
| 5084 | Industrial machinery and equipment ----- | 71 | 286 506 | 29 400 | 667 | 55 | 243 957 | 27 795 | 621 | 16 | 42 549 |
| 5085 | Industrial supplies ----- | 36 | 101 015 | 10 147 | 358 | 30 | 80 678 | 8 686 | 308 | 6 | 20 337 |
| 5087 | Service establishment equipment and supplies ----- | 18 | (D) | CC | 16 | (D) | (D) | CC | 2 | (D) | |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 5 | 11 392 | 422 | 9 | 3 | (D) | (D) | AA | 2 | (D) |
| 509 | Miscellaneous durable goods ----- | 86 | 222 668 | 18 544 | 704 | 76 | (D) | (D) | FF | 10 | (D) |
| 5091 | Sporting and recreational goods and supplies ----- | 11 | 57 497 | 4 366 | 145 | 10 | (D) | (D) | CC | 1 | (D) |
| 5092 | Toys and hobby goods and supplies ----- | 10 | 37 107 | 2 160 | 124 | 8 | (D) | (D) | CC | 2 | (D) |
| 5093 | Scrap and waste materials ----- | 28 | 47 482 | 6 781 | 259 | 28 | 47 482 | 6 781 | 259 | — | — |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 11 | 11 619 | 1 016 | 35 | 11 | 11 619 | 1 016 | 35 | — | — |
| 5099 | Durable goods, n.e.c. ----- | 26 | 68 963 | 4 221 | 141 | 19 | (D) | (D) | CC | 7 | (D) |
| 51 | Nondurable goods ----- | 511 | 5 418 050 | 251 274 | 6 988 | 442 | 2 235 953 | 183 093 | 5 010 | 69 | 3 182 097 |
| 5111 | Paper and paper products ----- | 79 | 1 079 972 | 28 339 | 895 | 65 | (D) | (D) | FF | 14 | (D) |
| 5112 | Printing and writing paper ----- | 10 | 78 855 | 3 412 | 114 | 8 | (D) | (D) | CC | 2 | (D) |
| 5113 | Stationery and office supplies ----- | 31 | 65 260 | 8 392 | 340 | 25 | 53 987 | 7 285 | 300 | 6 | 11 273 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 26 | 1 547 295 | 42 668 | 785 | 23 | (D) | (D) | FF | 3 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 26 | 1 547 295 | 42 668 | 785 | 23 | (D) | (D) | FF | 3 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 76 | 621 386 | 54 542 | 1 888 | 63 | 339 944 | 29 567 | 926 | 13 | 281 442 |
| 5131 | Piece goods, notions, and other dry goods ----- | 37 | 270 263 | 20 447 | 1 053 | 33 | (D) | (D) | EE | 4 | (D) |
| 5136 | Men's and boys' clothing and furnishings ----- | 7 | 14 194 | 550 | 34 | 6 | (D) | (D) | BB | 1 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 27 | 208 644 | 20 759 | 584 | 22 | 138 813 | 15 284 | 476 | 5 | 69 831 |
| 5139 | Footwear ----- | 5 | 128 285 | 12 786 | 217 | 2 | (D) | (D) | AA | 3 | (D) |
| 514 | Groceries and related products ----- | 133 | 982 994 | 46 966 | 1 530 | 122 | 459 187 | 32 148 | 1 171 | 11 | 523 807 |
| 5141 | Groceries, general line ----- | 9 | 13 336 | 613 | 18 | 8 | (D) | (D) | AA | 1 | (D) |
| 5142 | Packaged frozen foods ----- | 7 | 9 595 | 1 424 | 54 | 7 | 9 595 | 1 424 | 54 | — | — |
| 5143 | Dairy products, except dried or canned ----- | 14 | 237 936 | 12 653 | 462 | 13 | (D) | (D) | EE | 1 | (D) |
| 5144 | Poultry and poultry products ----- | 2 | (D) | BB | 2 | (D) | (D) | BB | — | — | |
| 5145 | Confectionery ----- | 5 | 5 673 | 118 | 8 | 4 | (D) | (D) | AA | 1 | (D) |

NJ-46 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------------------------|----------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| PASSAIC COUNTY—Con. | | | | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | | | |
| 514 | Groceries and related products —Con. | | | | | | | | | | |
| 5146 | Fish and seafoods | 3 | (D) | (D) | AA | 3 | (D) | (D) | AA | — | — |
| 5147 | Meats and meat products | 26 | 68 414 | 4 624 | 148 | 24 | (D) | (D) | CC | 2 | (D) |
| 5148 | Fresh fruits and vegetables | 11 | (D) | (D) | CC | 11 | (D) | (D) | CC | — | — |
| 5149 | Groceries and related products, n.e.c. | 56 | 580 302 | 21 025 | 624 | 50 | (D) | (D) | EE | 6 | (D) |
| 515 | Farm-product raw materials | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5153 | Grain and field beans | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5154 | Livestock | — | — | — | — | — | — | — | — | — | — |
| 5159 | Farm-product raw materials, n.e.c. | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products | 78 | 603 275 | 36 930 | 871 | 62 | 242 362 | 26 650 | 650 | 16 | 360 913 |
| 5162 | Plastics materials and basic forms and shapes | 16 | 60 137 | 8 435 | 259 | 13 | 41 923 | 4 983 | 179 | 3 | 18 214 |
| 5169 | Chemicals and allied products, n.e.c. | 62 | 543 138 | 28 495 | 612 | 49 | 200 439 | 21 667 | 471 | 13 | 342 699 |
| 517 | Petroleum and petroleum products | 15 | (D) | (D) | BB | 14 | (D) | (D) | BB | 1 | (D) |
| 5171 | Petroleum bulk stations and terminals | 9 | (D) | (D) | BB | 9 | (D) | (D) | BB | — | — |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 6 | (D) | (D) | BB | 5 | (D) | (D) | BB | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 1 | (D) | (D) | CC | 1 | (D) | (D) | CC | — | — |
| 5181 | Beer and ale | — | — | — | — | — | — | — | — | — | — |
| 5182 | Wine and distilled alcoholic beverages | 1 | (D) | (D) | CC | 1 | (D) | (D) | CC | — | — |
| 519 | Miscellaneous nondurable goods | 101 | (D) | (D) | FF | 90 | (D) | (D) | FF | 11 | (D) |
| 5191 | Farm supplies | 10 | (D) | (D) | BB | 10 | (D) | (D) | BB | — | — |
| 5192 | Books, periodicals, and newspapers | 9 | 37 486 | 5 361 | 118 | 8 | (D) | (D) | CC | 1 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 8 | (D) | (D) | BB | 8 | (D) | (D) | BB | — | — |
| 5194 | Tobacco and tobacco products | 10 | 97 793 | 3 380 | 98 | 10 | 97 793 | 3 380 | 98 | — | — |
| 5198 | Paints, varnishes, and supplies | 13 | 17 674 | 2 532 | 119 | 11 | (D) | (D) | CC | 2 | (D) |
| 5199 | Nondurable goods, n.e.c. | 51 | (D) | (D) | EE | 43 | (D) | (D) | EE | 8 | (D) |
| SOMERSET COUNTY | | | | | | | | | | | |
| | Wholesale trade | 658 | 9 045 897 | 424 472 | 10 991 | 518 | 5 009 992 | 229 045 | 6 564 | 140 | 4 035 905 |
| 50 | Durable goods | 448 | 5 552 334 | 279 629 | 6 770 | 356 | 3 921 453 | 170 033 | 4 513 | 92 | 1 630 881 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 39 | (D) | (D) | EE | 37 | (D) | (D) | EE | 2 | (D) |
| 5012 | Automobiles and other motor vehicles | 4 | (D) | (D) | CC | 4 | (D) | (D) | CC | — | — |
| 5013 | Motor vehicle supplies and new parts | 24 | (D) | (D) | CC | 22 | (D) | (D) | CC | 2 | (D) |
| 5014 | Tires and tubes | 3 | (D) | (D) | BB | 3 | (D) | (D) | BB | — | — |
| 5015 | Motor vehicle parts, used | 8 | (D) | (D) | BB | 8 | (D) | (D) | BB | — | — |
| 502 | Furniture and homefurnishings | 28 | (D) | (D) | EE | 21 | (D) | (D) | EE | 7 | (D) |
| 5021 | Furniture | 12 | 87 712 | 11 713 | 295 | 7 | 51 099 | 10 056 | 259 | 5 | 36 613 |
| 5023 | Homefurnishings | 16 | (D) | (D) | CC | 14 | (D) | (D) | CC | 2 | (D) |
| 503 | Lumber and other construction materials | 25 | 182 951 | 7 761 | 240 | 20 | (D) | (D) | CC | 5 | (D) |
| 5031 | Lumber, plywood, millwork, and wood panels | 7 | (D) | (D) | CC | 6 | 74 730 | 4 043 | 130 | 1 | (D) |
| 5032 | Brick, stone, and related construction materials | 6 | (D) | (D) | BB | 6 | (D) | (D) | BB | — | — |
| 5033 | Roofing, siding, and insulation materials | 6 | 92 099 | 1 888 | 54 | 3 | (D) | (D) | BB | 3 | (D) |
| 5039 | Construction materials, n.e.c. | 6 | (D) | (D) | BB | 5 | (D) | (D) | BB | 1 | (D) |
| 504 | Professional and commercial equipment and supplies | 92 | 1 662 183 | 130 603 | 2 823 | 75 | (D) | (D) | GG | 17 | (D) |
| 5043 | Photographic equipment and supplies | 3 | 40 639 | 3 834 | 114 | 2 | (D) | (D) | BB | 1 | (D) |
| 5044 | Office equipment | 12 | (D) | (D) | FF | 10 | (D) | (D) | EE | 2 | (D) |
| 5045 | Computers and computer peripheral equipment and software | 45 | (D) | (D) | FF | 40 | (D) | (D) | FF | 5 | (D) |
| 5046 | Commercial equipment, n.e.c. | 6 | 6 467 | 779 | 32 | 6 | 6 467 | 779 | 32 | — | — |
| 5047 | Medical, dental, and hospital equipment and supplies | 19 | (D) | (D) | GG | 10 | (D) | (D) | EE | 9 | (D) |
| 5048 | Ophthalmic goods | 3 | (D) | (D) | BB | 3 | (D) | (D) | BB | — | — |
| 5049 | Professional equipment and supplies, n.e.c. | 4 | (D) | (D) | BB | 4 | (D) | (D) | BB | — | — |
| 505 | Metals and minerals, except petroleum | 18 | 250 194 | 6 452 | 209 | 9 | 169 168 | 5 307 | 115 | 9 | 81 026 |
| 5051 | Metals service centers and offices | 16 | (D) | (D) | CC | 7 | (D) | (D) | CC | 9 | 81 026 |
| 5052 | Coal and other minerals and ores | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 506 | Electrical goods | 75 | 487 447 | 48 523 | 1 155 | 60 | 350 400 | 33 084 | 836 | 15 | 137 047 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 23 | 84 906 | 13 740 | 332 | 19 | (D) | (D) | CC | 4 | (D) |
| 5064 | Electrical appliances, television and radio sets | 6 | (D) | (D) | BB | 5 | (D) | (D) | BB | 1 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. | 46 | (D) | (D) | FF | 36 | 258 993 | 20 635 | 530 | 10 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 30 | 86 019 | 7 881 | 240 | 24 | (D) | (D) | CC | 6 | (D) |
| 5072 | Hardware | 8 | 16 806 | 1 602 | 53 | 7 | (D) | (D) | BB | 1 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 14 | 45 497 | 4 789 | 142 | 12 | (D) | (D) | CC | 2 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 8 | 23 716 | 1 490 | 45 | 5 | (D) | (D) | BB | 3 | (D) |
| 5078 | Refrigeration equipment and supplies | — | — | — | — | — | — | — | — | — | — |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-47

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------------------------|----------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| SOMERSET COUNTY—Con. | | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 508 | Machinery, equipment, and supplies | 110 | 316 962 | 38 836 | 978 | 83 | 186 942 | 28 030 | 710 | 27 | 130 020 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 7 | (D) | (D) | BB | 7 | (D) | (D) | BB | — | — |
| 5083 | Farm and garden machinery and equipment | 7 | 23 001 | 3 156 | 88 | 6 | (D) | (D) | BB | 1 | (D) |
| 5084 | Industrial machinery and equipment | 63 | 203 619 | 25 034 | 576 | 44 | (D) | (D) | EE | 19 | (D) |
| 5085 | Industrial supplies | 24 | 35 262 | 3 592 | 101 | 19 | (D) | (D) | BB | 5 | (D) |
| 5087 | Service establishment equipment and supplies | 8 | (D) | (D) | CC | 6 | (D) | (D) | BB | 2 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 509 | Miscellaneous durable goods | 31 | (D) | (D) | EE | 27 | (D) | (D) | CC | 4 | (D) |
| 5091 | Sporting and recreational goods and supplies | 5 | (D) | (D) | BB | 4 | (D) | (D) | BB | 1 | (D) |
| 5092 | Toys and hobby goods and supplies | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 5093 | Scrap and waste materials | 5 | (D) | (D) | BB | 4 | 4 216 | 674 | 43 | 1 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals | 4 | (D) | (D) | AA | 4 | (D) | (D) | AA | — | — |
| 5099 | Durable goods, n.e.c. | 12 | (D) | (D) | BB | 10 | (D) | (D) | BB | 2 | (D) |
| 51 | Nondurable goods | 210 | 3 493 563 | 144 843 | 4 221 | 162 | 1 088 539 | 59 012 | 2 051 | 48 | 2 405 024 |
| 511 | Paper and paper products | 34 | (D) | (D) | EE | 27 | (D) | (D) | CC | 7 | (D) |
| 5111 | Printing and writing paper | 4 | (D) | (D) | AA | 2 | (D) | (D) | AA | 2 | (D) |
| 5112 | Stationery and office supplies | 24 | (D) | (D) | CC | 19 | (D) | (D) | CC | 5 | (D) |
| 5113 | Industrial and personal service paper | 6 | (D) | (D) | BB | 6 | (D) | (D) | BB | — | — |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 15 | 1 517 693 | 69 380 | 1 693 | 11 | (D) | (D) | EE | 4 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 15 | 1 517 693 | 69 380 | 1 693 | 11 | (D) | (D) | EE | 4 | (D) |
| 513 | Apparel, piece goods, and notions | 19 | 113 392 | 8 019 | 189 | 14 | (D) | (D) | CC | 5 | (D) |
| 5131 | Piece goods, notions, and other dry goods | 4 | (D) | (D) | AA | 2 | (D) | (D) | AA | 2 | (D) |
| 5136 | Men's and boys' clothing and furnishings | 4 | (D) | (D) | BB | 4 | (D) | (D) | BB | — | — |
| 5137 | Women's, children's, and infants' clothing and accessories | 5 | (D) | (D) | AA | 4 | (D) | (D) | AA | 1 | (D) |
| 5139 | Footwear | 6 | 94 278 | 6 445 | 138 | 4 | (D) | (D) | CC | 2 | (D) |
| 514 | Groceries and related products | 44 | 781 418 | 22 286 | 905 | 34 | 535 193 | 13 302 | 480 | 10 | 246 225 |
| 5141 | Groceries, general line | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 5142 | Packaged frozen foods | 6 | 19 334 | 2 248 | 92 | 5 | (D) | (D) | BB | 1 | (D) |
| 5143 | Dairy products, except dried or canned | 3 | (D) | (D) | CC | 1 | (D) | (D) | AA | 2 | (D) |
| 5144 | Poultry and poultry products | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5145 | Confectionery | 3 | 118 731 | 3 558 | 276 | 1 | (D) | (D) | BB | 2 | (D) |
| 5146 | Fish and seafoods | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5147 | Meats and meat products | 5 | (D) | (D) | AA | 4 | 1 696 | 134 | 5 | 1 | (D) |
| 5148 | Fresh fruits and vegetables | 2 | (D) | (D) | BB | 2 | (D) | (D) | BB | — | — |
| 5149 | Groceries and related products, n.e.c. | 19 | (D) | (D) | EE | 16 | (D) | (D) | EE | 3 | (D) |
| 515 | Farm-product raw materials | — | — | — | — | — | — | — | — | — | — |
| 5153 | Grain and field beans | — | — | — | — | — | — | — | — | — | — |
| 5154 | Livestock | — | — | — | — | — | — | — | — | — | — |
| 5159 | Farm-product raw materials, n.e.c. | — | — | — | — | — | — | — | — | — | — |
| 516 | Chemicals and allied products | 45 | 748 945 | 15 824 | 378 | 32 | 73 894 | 6 050 | 145 | 13 | 675 051 |
| 5162 | Plastics materials and basic forms and shapes | 17 | 590 420 | 4 835 | 115 | 11 | 23 631 | 1 891 | 67 | 6 | 566 789 |
| 5169 | Chemicals and allied products, n.e.c. | 28 | 158 525 | 10 989 | 263 | 21 | 50 263 | 4 159 | 78 | 7 | 108 262 |
| 517 | Petroleum and petroleum products | 1 | (D) | (D) | BB | 1 | (D) | (D) | BB | — | — |
| 5171 | Petroleum bulk stations and terminals | 1 | (D) | (D) | BB | 1 | (D) | (D) | BB | — | — |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | — | — | — | — | — | — | — | — | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages | 1 | (D) | (D) | BB | 1 | (D) | (D) | BB | — | — |
| 5181 | Beer and ale | — | — | — | — | — | — | — | — | — | — |
| 5182 | Wine and distilled alcoholic beverages | 1 | (D) | (D) | BB | 1 | (D) | (D) | BB | — | — |
| 519 | Miscellaneous nondurable goods | 51 | (D) | (D) | FF | 42 | 187 506 | 17 011 | 661 | 9 | (D) |
| 5191 | Farm supplies | 11 | (D) | (D) | CC | 10 | (D) | (D) | CC | 1 | (D) |
| 5192 | Books, periodicals, and newspapers | 5 | (D) | (D) | EE | 5 | (D) | (D) | EE | — | — |
| 5193 | Flowers, nursery stock, and florists' supplies | 7 | 3 838 | 497 | 28 | 7 | 3 838 | 497 | 28 | — | — |
| 5194 | Tobacco and tobacco products | — | — | — | — | — | — | — | — | — | — |
| 5198 | Paints, varnishes, and supplies | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5199 | Nondurable goods, n.e.c. | 26 | (D) | (D) | CC | 18 | (D) | (D) | CC | 8 | (D) |
| UNION COUNTY | | | | | | | | | | | |
| | Wholesale trade | 1 363 | 12 121 566 | 733 726 | 19 709 | 1 148 | 6 584 099 | 518 568 | 15 301 | 215 | 5 537 467 |
| 50 | Durable goods | 906 | 4 181 221 | 361 546 | 10 313 | 770 | 2 288 606 | 299 559 | 8 855 | 136 | 1 892 615 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 106 | 297 295 | 36 271 | 1 226 | 102 | 272 368 | 35 335 | 1 200 | 4 | 24 927 |
| 5012 | Automobiles and other motor vehicles | 19 | (D) | (D) | CC | 18 | (D) | (D) | CC | 1 | (D) |
| 5013 | Motor vehicle supplies and new parts | 65 | 168 384 | 23 418 | 832 | 62 | (D) | (D) | FF | 3 | (D) |
| 5014 | Tires and tubes | 12 | (D) | (D) | BB | 12 | (D) | (D) | BB | — | — |
| 5015 | Motor vehicle parts, used | 10 | 22 189 | 1 998 | 82 | 10 | 22 189 | 1 998 | 82 | — | — |
| 502 | Furniture and homefurnishings | 68 | 318 938 | 34 411 | 1 123 | 58 | 255 133 | 32 993 | 1 080 | 10 | 63 805 |
| 5021 | Furniture | 31 | 176 106 | 18 513 | 550 | 24 | (D) | (D) | FF | 7 | (D) |
| 5023 | Homefurnishings | 37 | 142 832 | 15 898 | 573 | 34 | (D) | (D) | FF | 3 | (D) |

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|----------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | UNION COUNTY —Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 503 | Lumber and other construction materials | 44 | 269 620 | 22 126 | 567 | 34 | 162 638 | 15 099 | 406 | 10 | 106 982 |
| 5031 | Lumber, plywood, millwork, and wood panels | 17 | 57 310 | 5 325 | 153 | 13 | 45 919 | 4 819 | 129 | 4 | 11 391 |
| 5032 | Brick, stone, and related construction materials | 7 | 14 091 | 1 429 | 60 | 7 | 14 091 | 1 429 | 60 | — | — |
| 5033 | Roofing, siding, and insulation materials | 9 | 46 773 | 2 909 | 79 | 6 | (D) | (D) | BB | 3 | (D) |
| 5039 | Construction materials, n.e.c. | 11 | 151 446 | 12 463 | 275 | 8 | (D) | (D) | CC | 3 | (D) |
| 504 | Professional and commercial equipment and supplies | 125 | 491 192 | 56 763 | 1 673 | 105 | 356 932 | 46 316 | 1 381 | 20 | 134 260 |
| 5043 | Photographic equipment and supplies | 6 | 53 576 | 4 601 | 136 | 6 | 53 576 | 4 601 | 136 | — | — |
| 5044 | Office equipment | 23 | 29 748 | 9 896 | 238 | 18 | 17 330 | 8 658 | 190 | 5 | 12 418 |
| 5045 | Computers and computer peripheral equipment and software | 37 | 183 544 | 14 361 | 367 | 30 | 94 658 | 8 993 | 225 | 7 | 88 886 |
| 5046 | Commercial equipment, n.e.c. | 15 | (D) | (D) | CC | 13 | (D) | (D) | CC | 2 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies | 26 | 124 585 | 14 913 | 477 | 23 | 96 003 | 11 538 | 386 | 3 | 28 582 |
| 5048 | Ophthalmic goods | 6 | (D) | (D) | BB | 6 | (D) | (D) | BB | — | — |
| 5049 | Professional equipment and supplies, n.e.c. | 12 | 68 555 | 8 343 | 306 | 9 | (D) | (D) | EE | 3 | (D) |
| 505 | Metals and minerals, except petroleum | 37 | (D) | (D) | EE | 26 | (D) | (D) | EE | 11 | 91 950 |
| 5051 | Metals service centers and offices | 36 | (D) | (D) | EE | 26 | (D) | (D) | EE | 10 | (D) |
| 5052 | Coal and other minerals and ores | 1 | (D) | (D) | AA | — | — | — | — | 1 | (D) |
| 506 | Electrical goods | 128 | 1 555 912 | 70 236 | 1 842 | 106 | 373 348 | 42 833 | 1 253 | 22 | 1 182 564 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 57 | 343 262 | 27 350 | 769 | 46 | (D) | (D) | FF | 11 | (D) |
| 5064 | Electrical appliances, television and radio sets | 9 | (D) | (D) | BB | 6 | 9 569 | 866 | 30 | 3 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. | 62 | (D) | (D) | GG | 54 | (D) | (D) | FF | 8 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 75 | 167 941 | 22 964 | 662 | 68 | 135 534 | 21 009 | 621 | 7 | 32 407 |
| 5072 | Hardware | 30 | 78 286 | 9 935 | 284 | 28 | (D) | (D) | EE | 2 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 30 | 56 441 | 8 585 | 263 | 27 | 48 480 | 8 162 | 250 | 3 | 7 961 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 12 | (D) | (D) | CC | 11 | (D) | (D) | BB | 1 | (D) |
| 5078 | Refrigeration equipment and supplies | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 508 | Machinery, equipment, and supplies | 215 | 584 748 | 76 986 | 2 075 | 174 | 411 851 | 69 006 | 1 860 | 41 | 172 897 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 5083 | Farm and garden machinery and equipment | 4 | 14 540 | 770 | 34 | 3 | (D) | (D) | BB | 1 | (D) |
| 5084 | Industrial machinery and equipment | 118 | 276 950 | 39 175 | 1 003 | 90 | (D) | (D) | FF | 28 | (D) |
| 5085 | Industrial supplies | 56 | 246 685 | 27 288 | 671 | 48 | 173 948 | 25 114 | 610 | 8 | 72 737 |
| 5087 | Service establishment equipment and supplies | 24 | 24 909 | 6 809 | 284 | 23 | (D) | (D) | EE | 1 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles | 10 | (D) | (D) | BB | 8 | (D) | (D) | BB | 2 | (D) |
| 509 | Miscellaneous durable goods | 108 | (D) | (D) | FF | 97 | (D) | (D) | FF | 11 | 82 823 |
| 5091 | Sporting and recreational goods and supplies | 11 | 77 409 | 3 369 | 79 | 6 | 8 004 | 1 522 | 52 | 5 | 69 405 |
| 5092 | Toys and hobby goods and supplies | 9 | 46 550 | 6 910 | 151 | 8 | (D) | (D) | CC | 1 | (D) |
| 5093 | Scrap and waste materials | 37 | 64 918 | 7 276 | 225 | 35 | (D) | (D) | CC | 2 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals | 22 | 54 130 | 3 999 | 101 | 22 | 54 130 | 3 999 | 101 | — | — |
| 5099 | Durable goods, n.e.c. | 29 | (D) | (D) | EE | 26 | (D) | (D) | EE | 3 | (D) |
| 51 | Nondurable goods | 457 | 7 940 345 | 372 180 | 9 396 | 378 | 4 295 493 | 219 009 | 6 446 | 79 | 3 644 852 |
| 5111 | Paper and paper products | 70 | (D) | (D) | FF | 59 | (D) | (D) | FF | 11 | (D) |
| 5111 | Printing and writing paper | 11 | 80 915 | 3 704 | 135 | 11 | 80 915 | 3 704 | 135 | — | — |
| 5112 | Stationery and office supplies | 38 | (D) | (D) | EE | 32 | (D) | (D) | EE | 6 | (D) |
| 5113 | Industrial and personal service paper | 21 | (D) | (D) | CC | 16 | 77 995 | 6 999 | 193 | 5 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 25 | (D) | (D) | GG | 23 | (D) | (D) | CC | 2 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 25 | (D) | (D) | GG | 23 | (D) | (D) | CC | 2 | (D) |
| 513 | Apparel, piece goods, and notions | 66 | 309 314 | 29 612 | 1 113 | 54 | (D) | (D) | GG | 12 | (D) |
| 5131 | Piece goods, notions, and other dry goods | 20 | (D) | (D) | CC | 15 | (D) | (D) | CC | 5 | (D) |
| 5136 | Men's and boys' clothing and furnishings | 13 | (D) | (D) | CC | 11 | (D) | (D) | CC | 2 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories | 26 | 208 490 | 19 666 | 751 | 21 | (D) | (D) | FF | 5 | (D) |
| 5139 | Footwear | 7 | (D) | (D) | BB | 7 | (D) | (D) | BB | — | — |
| 514 | Groceries and related products | 120 | 3 003 078 | 104 564 | 2 759 | 105 | 2 865 620 | 102 065 | 2 698 | 15 | 137 458 |
| 5141 | Groceries, general line | 8 | (D) | (D) | GG | 6 | (D) | (D) | GG | 2 | (D) |
| 5142 | Packaged frozen foods | 10 | 230 050 | 5 082 | 113 | 9 | (D) | (D) | CC | 1 | (D) |
| 5143 | Dairy products, except dried or canned | 10 | 70 594 | 5 609 | 148 | 10 | 70 594 | 5 609 | 148 | — | — |
| 5144 | Poultry and poultry products | — | — | — | — | — | — | — | — | — | — |
| 5145 | Confectionery | 10 | (D) | (D) | BB | 8 | (D) | (D) | BB | 2 | (D) |
| 5146 | Fish and seafoods | 6 | (D) | (D) | BB | 4 | (D) | (D) | BB | 2 | (D) |
| 5147 | Meats and meat products | 22 | 308 291 | 10 786 | 334 | 20 | (D) | (D) | EE | 2 | (D) |
| 5148 | Fresh fruits and vegetables | 9 | 303 018 | 16 193 | 399 | 9 | 303 018 | 16 193 | 399 | — | — |
| 5149 | Groceries and related products, n.e.c. | 45 | (D) | (D) | EE | 39 | (D) | (D) | EE | 6 | (D) |
| 515 | Farm-product raw materials | 4 | (D) | (D) | BB | 3 | (D) | (D) | BB | 1 | (D) |
| 5153 | Grain and field beans | 1 | (D) | (D) | BB | 1 | (D) | (D) | BB | — | — |
| 5154 | Livestock | — | — | — | — | — | — | — | — | — | — |
| 5159 | Farm-product raw materials, n.e.c. | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 516 | Chemicals and allied products | 65 | 1 271 400 | 49 467 | 1 194 | 48 | (D) | (D) | EE | 17 | (D) |
| 5162 | Plastics materials and basic forms and shapes | 19 | (D) | (D) | CC | 14 | (D) | (D) | CC | 5 | (D) |
| 5169 | Chemicals and allied products, n.e.c. | 46 | (D) | (D) | GG | 34 | (D) | (D) | EE | 12 | (D) |
| 517 | Petroleum and petroleum products | 15 | 1 642 501 | 16 003 | 380 | 9 | 174 746 | 4 647 | 129 | 6 | 1 467 755 |
| 5171 | Petroleum bulk stations and terminals | 9 | 1 624 606 | 14 812 | 329 | 4 | (D) | (D) | BB | 5 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 6 | 17 895 | 1 191 | 51 | 5 | (D) | (D) | BB | 1 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-49

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | UNION COUNTY —Con. | | | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | | | |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 17 | 361 148 | 16 471 | 472 | 14 | (D) | (D) | EE | 3 | (D) |
| 5181 | Beer and ale ----- | 4 | (D) | (D) | CC | 4 | (D) | (D) | CC | 3 | (D) |
| 5182 | Wine and distilled alcoholic beverages ----- | 13 | (D) | (D) | EE | 10 | (D) | (D) | EE | | |
| 519 | Miscellaneous nondurable goods ----- | 75 | (D) | (D) | FF | 63 | (D) | (D) | FF | 12 | (D) |
| 5191 | Farm supplies ----- | 7 | 10 407 | 438 | 22 | 7 | 10 407 | 438 | 22 | | |
| 5192 | Books, periodicals, and newspapers ----- | 6 | (D) | (D) | BB | 5 | (D) | (D) | BB | 1 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 11 | 29 522 | 6 135 | 352 | 11 | 29 522 | 6 135 | 352 | | |
| 5194 | Tobacco and tobacco products ----- | 8 | 87 690 | 3 638 | 167 | 7 | (D) | (D) | CC | 1 | (D) |
| 5198 | Paints, varnishes, and supplies ----- | 7 | 61 871 | 3 623 | 86 | 2 | (D) | (D) | AA | 5 | (D) |
| 5199 | Nondurable goods, n.e.c. ----- | 36 | (D) | (D) | CC | 31 | (D) | (D) | CC | 5 | (D) |

Table 7. Summary Statistics for Metropolitan Areas: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK-NORTHERN NEW JERSEY-LONG ISLAND, NY-NJ-CT-PA CMSA | | | | | | | | | | |
| | Wholesale trade ----- | 50 178 | 457 803 606 | 22 646 361 | 588 494 | 43 048 | 301 412 943 | 16 511 085 | 455 919 | 7 130 | 156 390 663 |
| 50 | Durable goods ----- | 26 947 | 193 759 124 | 11 798 171 | 298 239 | 23 284 | 136 840 414 | 8 677 634 | 239 915 | 3 663 | 56 918 710 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 2 742 | (D) | (D) | KK | 2 619 | (D) | (D) | JJ | 123 | (D) |
| 5012 | Automobiles and other motor vehicles ----- | 443 | 20 096 323 | 230 537 | 6 098 | 412 | (D) | (D) | II | 31 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 1 735 | 4 963 881 | 441 986 | 16 491 | 1 655 | 3 850 184 | 412 654 | 15 736 | 80 | 1 113 697 |
| 5014 | Tires and tubes ----- | 183 | 1 870 045 | 68 788 | 1 989 | 171 | (D) | (D) | GG | 12 | (D) |
| 5015 | Motor vehicle parts, used ----- | 381 | (D) | (D) | GG | 381 | (D) | (D) | GG | | |
| 502 | Furniture and homefurnishings ----- | 2 182 | (D) | (D) | JJ | 1 746 | (D) | (D) | JJ | 436 | 4 379 696 |
| 5021 | Furniture ----- | 767 | (D) | (D) | II | 595 | (D) | (D) | II | 172 | 785 240 |
| 5023 | Homefurnishings ----- | 1 415 | 7 862 002 | 572 581 | 15 984 | 1 151 | 4 267 546 | 426 869 | 12 735 | 264 | 3 594 456 |
| 503 | Lumber and other construction materials ----- | 1 291 | (D) | (D) | JJ | 1 138 | 3 912 166 | 386 861 | (D) | 153 | (D) |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 469 | (D) | (D) | II | 427 | 2 300 615 | 186 822 | (D) | 42 | (D) |
| 5032 | Brick, stone, and related construction materials ----- | 360 | 684 073 | 83 998 | 2 474 | 322 | (D) | (D) | GG | 38 | (D) |
| 5033 | Roofing, siding, and insulation materials ----- | 172 | 925 178 | 73 494 | 2 046 | 145 | (D) | (D) | GG | 27 | (D) |
| 5039 | Construction materials, n.e.c. ----- | 290 | (D) | (D) | GG | 244 | (D) | (D) | GG | 46 | 319 995 |
| 504 | Professional and commercial equipment and supplies ----- | 4 179 | (D) | (D) | LL | 3 596 | 19 335 661 | 1 895 699 | (D) | 583 | (D) |
| 5043 | Photographic equipment and supplies ----- | 261 | (D) | (D) | II | 230 | 2 155 314 | 144 476 | (D) | 31 | (D) |
| 5044 | Office equipment ----- | 630 | 4 697 629 | 573 348 | 15 238 | 547 | (D) | (D) | JJ | 83 | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 1 401 | 14 284 290 | 1 295 323 | 24 302 | 1 186 | (D) | (D) | JJ | 215 | (D) |
| 5046 | Commercial equipment, n.e.c. ----- | 496 | 1 219 862 | 137 845 | 4 191 | 440 | 1 032 452 | 127 337 | 3 906 | 56 | 187 410 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 900 | (D) | (D) | JJ | 754 | (D) | (D) | JJ | 146 | 5 031 345 |
| 5048 | Ophthalmic goods ----- | 204 | (D) | (D) | HH | 189 | (D) | (D) | HH | 15 | (D) |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 287 | 1 054 020 | 153 989 | 3 811 | 250 | (D) | (D) | HH | 37 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 1 035 | (D) | (D) | JJ | 855 | (D) | (D) | II | 180 | (D) |
| 5051 | Metals service centers and offices ----- | 945 | 17 889 111 | 452 279 | 10 045 | 774 | (D) | (D) | II | 171 | (D) |
| 5052 | Coal and other minerals and ores ----- | 90 | (D) | (D) | FF | 81 | (D) | (D) | FF | 9 | 176 468 |
| 506 | Electrical goods ----- | 3 834 | (D) | (D) | LL | 3 091 | 16 879 278 | 1 498 125 | (D) | 743 | (D) |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 1 468 | 6 465 292 | 655 087 | 17 955 | 1 209 | (D) | (D) | JJ | 259 | (D) |
| 5064 | Electrical appliances, television and radio sets ----- | 504 | 8 832 220 | 425 807 | 9 770 | 422 | (D) | (D) | II | 82 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 1 862 | (D) | (D) | JJ | 1 460 | (D) | (D) | JJ | 402 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 2 000 | (D) | (D) | JJ | 1 730 | 4 400 759 | 581 937 | (D) | 270 | (D) |
| 5072 | Hardware ----- | 782 | (D) | (D) | II | 690 | 1 701 549 | 240 853 | (D) | 92 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 809 | (D) | (D) | II | 708 | (D) | (D) | II | 101 | 605 240 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 321 | (D) | (D) | GG | 255 | 620 092 | 71 437 | (D) | 66 | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 88 | (D) | (D) | FF | 77 | (D) | (D) | FF | 11 | 37 253 |

NJ-50 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|----------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 508 | Machinery, equipment, and supplies | 4 423 | (D) | (D) | KK | 3 751 | (D) | (D) | KK | 672 | (D) |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 195 | 724 838 | 80 260 | 2 177 | 173 | (D) | (D) | GG | 22 | (D) |
| 5083 | Farm and garden machinery and equipment | 187 | (D) | (D) | GG | 176 | (D) | (D) | GG | 11 | 20 817 |
| 5084 | Industrial machinery and equipment | 2 101 | 8 207 124 | 765 999 | 19 096 | 1 699 | 6 111 676 | 638 946 | 16 180 | 402 | 2 095 448 |
| 5085 | Industrial supplies | 1 031 | (D) | (D) | II | 891 | (D) | (D) | II | 140 | (D) |
| 5087 | Service establishment equipment and supplies | 562 | 1 217 905 | 139 945 | 4 676 | 519 | (D) | (D) | HH | 43 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles | 347 | 2 213 726 | 148 317 | 3 370 | 293 | (D) | (D) | HH | 54 | (D) |
| 509 | Miscellaneous durable goods | 5 261 | 44 865 645 | 1 425 217 | 39 856 | 4 758 | (D) | (D) | KK | 503 | (D) |
| 5091 | Sporting and recreational goods and supplies | 395 | (D) | (D) | HH | 323 | 1 103 062 | 92 817 | (D) | 72 | (D) |
| 5092 | Toys and hobby goods and supplies | 435 | 3 051 655 | 190 694 | 4 891 | 353 | 1 466 486 | 156 516 | 3 974 | 82 | 1 585 169 |
| 5093 | Scrap and waste materials | 819 | (D) | (D) | II | 784 | 2 223 303 | 213 820 | (D) | 35 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals | 2 523 | (D) | (D) | JJ | 2 420 | (D) | (D) | JJ | 103 | (D) |
| 5099 | Durable goods, n.e.c. | 1 089 | (D) | (D) | II | 878 | (D) | (D) | II | 211 | 1 196 350 |
| 51 | Nondurable goods | 23 231 | 264 044 482 | 10 848 190 | 290 255 | 19 764 | 164 572 529 | 7 833 451 | 216 004 | 3 467 | 99 471 953 |
| 511 | Paper and paper products | 2 326 | (D) | (D) | KK | 1 915 | 9 680 935 | 752 949 | (D) | 411 | (D) |
| 5111 | Printing and writing paper | 331 | (D) | (D) | HH | 256 | 3 814 636 | 164 884 | (D) | 75 | (D) |
| 5112 | Stationery and office supplies | 1 162 | (D) | (D) | JJ | 970 | 2 373 470 | 306 068 | (D) | 192 | (D) |
| 5113 | Industrial and personal service paper | 833 | 6 640 985 | 339 240 | 8 566 | 689 | 3 492 829 | 281 997 | 7 359 | 144 | 3 148 156 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 1 001 | 27 214 353 | 1 422 101 | 34 664 | 864 | (D) | (D) | JJ | 137 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 1 001 | 27 214 353 | 1 422 101 | 34 664 | 864 | (D) | (D) | JJ | 137 | (D) |
| 513 | Apparel, piece goods, and notions | 6 962 | 50 690 731 | 3 192 387 | 76 922 | 5 740 | 32 967 990 | 2 553 704 | 63 566 | 1 222 | 17 722 741 |
| 5131 | Piece goods, notions, and other dry goods | 2 254 | 15 851 619 | 921 961 | 20 493 | 1 886 | 8 181 883 | 680 971 | 15 652 | 368 | 7 669 736 |
| 5136 | Men's and boys' clothing and furnishings | 1 217 | 9 514 551 | 539 682 | 13 368 | 994 | 6 483 890 | 429 121 | 10 730 | 223 | 3 030 661 |
| 5137 | Women's, children's, and infants' clothing and accessories | 3 006 | 21 085 983 | 1 485 622 | 37 687 | 2 475 | 15 273 888 | 1 247 643 | 32 673 | 531 | 5 812 095 |
| 5139 | Footwear | 485 | 4 238 578 | 245 122 | 5 374 | 385 | 3 028 329 | 195 969 | 4 511 | 100 | 1 210 249 |
| 514 | Groceries and related products | 5 741 | 58 026 720 | 2 152 064 | 64 999 | 5 083 | 34 376 633 | 1 592 325 | 50 349 | 658 | 23 650 087 |
| 5141 | Groceries, general line | 512 | (D) | (D) | II | 469 | (D) | (D) | II | 43 | (D) |
| 5142 | Packaged frozen foods | 334 | 3 928 005 | 155 194 | 4 767 | 298 | (D) | (D) | HH | 36 | (D) |
| 5143 | Dairy products, except dried or canned | 426 | 3 906 218 | 182 239 | 5 604 | 376 | 2 155 051 | 129 735 | 4 123 | 50 | 1 751 167 |
| 5144 | Poultry and poultry products | 104 | (D) | (D) | GG | 97 | (D) | (D) | GG | 7 | 53 707 (D) |
| 5145 | Confectionery | 303 | 4 008 479 | 136 491 | 4 160 | 249 | (D) | (D) | GG | 54 | (D) |
| 5146 | Fish and seafoods | 387 | 1 245 667 | 68 904 | 2 504 | 368 | (D) | (D) | GG | 19 | (D) |
| 5147 | Meats and meat products | 737 | 4 689 902 | 201 672 | 7 165 | 701 | 4 375 348 | 193 406 | 6 935 | 36 | 314 554 |
| 5148 | Fresh fruits and vegetables | 526 | 3 311 976 | 184 625 | 5 444 | 495 | (D) | (D) | II | 31 | (D) |
| 5149 | Groceries and related products, n.e.c. | 2 412 | (D) | (D) | JJ | 2 030 | 11 927 557 | 516 482 | (D) | 382 | (D) |
| 515 | Farm-product raw materials | 214 | (D) | (D) | GG | 177 | (D) | (D) | GG | 37 | (D) |
| 5153 | Grain and field beans | 65 | (D) | (D) | FF | 54 | (D) | (D) | FF | 11 | (D) |
| 5154 | Livestock | 16 | 41 670 | 1 466 | 78 | 13 | (D) | (D) | BB | 3 | (D) |
| 5159 | Farm-product raw materials, n.e.c. | 133 | (D) | (D) | GG | 110 | (D) | (D) | FF | 23 | (D) |
| 516 | Chemicals and allied products | 1 613 | (D) | (D) | JJ | 1 303 | (D) | (D) | JJ | 310 | 10 073 111 |
| 5162 | Plastics materials and basic forms and shapes | 430 | (D) | (D) | HH | 340 | (D) | (D) | HH | 90 | 2 106 739 |
| 5169 | Chemicals and allied products, n.e.c. | 1 183 | (D) | (D) | JJ | 963 | (D) | (D) | II | 220 | 7 966 372 |
| 517 | Petroleum and petroleum products | 566 | (D) | (D) | II | 460 | (D) | (D) | II | 106 | (D) |
| 5171 | Petroleum bulk stations and terminals | 274 | (D) | (D) | HH | 213 | (D) | (D) | HH | 61 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 292 | 24 611 461 | 206 507 | 4 319 | 247 | 18 364 081 | 181 603 | 3 916 | 45 | 6 247 380 |
| 518 | Beer, wine, and distilled alcoholic beverages | 454 | (D) | (D) | JJ | 415 | (D) | (D) | JJ | 39 | (D) |
| 5181 | Beer and ale | 251 | (D) | (D) | II | 241 | (D) | (D) | HH | 10 | (D) |
| 5182 | Wine and distilled alcoholic beverages | 203 | 4 675 349 | 305 988 | 6 450 | 174 | (D) | (D) | II | 29 | (D) |
| 519 | Miscellaneous nondurable goods | 4 354 | (D) | (D) | KK | 3 807 | (D) | (D) | KK | 547 | (D) |
| 5191 | Farm supplies | 510 | (D) | (D) | HH | 468 | (D) | (D) | HH | 42 | (D) |
| 5192 | Books, periodicals, and newspapers | 634 | 5 811 319 | 411 702 | 13 525 | 498 | (D) | (D) | II | 136 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 421 | 777 272 | 113 580 | 4 483 | 412 | 716 127 | 100 942 | 4 082 | 9 | 61 145 |
| 5194 | Tobacco and tobacco products | 246 | 3 723 181 | 140 072 | 3 478 | 234 | (D) | (D) | HH | 12 | (D) |
| 5198 | Paints, varnishes, and supplies | 298 | (D) | (D) | HH | 247 | (D) | (D) | GG | 51 | 243 389 |
| 5199 | Nondurable goods, n.e.c. | 2 245 | (D) | (D) | JJ | 1 948 | 22 626 545 | 498 651 | (D) | 297 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-51

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | Bergen—Passaic, NJ PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 4 923 | 56 811 248 | 2 729 923 | 72 217 | 4 077 | 31 749 135 | 2 049 368 | 52 507 | 846 | 25 062 113 |
| 50 | Durable goods ----- | 2 780 | 29 795 134 | 1 572 461 | 38 442 | 2 313 | 19 292 671 | 1 234 738 | 31 154 | 467 | 10 502 463 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 298 | 7 323 138 | 165 388 | 4 056 | 280 | 5 064 985 | 156 214 | 3 874 | 18 | 2 258 153 |
| 5012 | Automobiles and other motor vehicles ----- | 65 | 6 052 140 | 93 704 | 1 709 | 60 | (D) | (D) | GG | 5 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 180 | 1 039 345 | 60 402 | 1 975 | 169 | (D) | (D) | GG | 11 | (D) |
| 5014 | Tires and tubes ----- | 30 | 223 460 | 9 668 | 286 | 28 | (D) | (D) | EE | 2 | (D) |
| 5015 | Motor vehicle parts, used ----- | 23 | 8 193 | 1 614 | 86 | 23 | 8 193 | 1 614 | 86 | — | — |
| 502 | Furniture and homefurnishings ----- | 185 | 1 188 562 | 89 271 | 2 709 | 138 | 685 682 | 74 229 | 2 298 | 47 | 502 880 |
| 5021 | Furniture ----- | 74 | 224 075 | 21 696 | 809 | 54 | 137 905 | 19 206 | 755 | 20 | 86 170 |
| 5023 | Homefurnishings ----- | 111 | 964 487 | 67 575 | 1 900 | 84 | 547 777 | 55 023 | 1 543 | 27 | 416 710 |
| 503 | Lumber and other construction materials ----- | 121 | 507 583 | 41 292 | 1 101 | 103 | 335 538 | 33 608 | 1 014 | 18 | 172 045 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 37 | 198 899 | 14 329 | 418 | 33 | 178 613 | 13 519 | 412 | 4 | 20 286 |
| 5032 | Brick, stone, and related construction materials ----- | 29 | 48 925 | 5 658 | 180 | 24 | (D) | (D) | CC | 5 | (D) |
| 5033 | Roofing, siding, and insulation materials ----- | 19 | 154 829 | 11 987 | 316 | 16 | (D) | (D) | EE | 3 | (D) |
| 5039 | Construction materials, n.e.c. ----- | 36 | 104 930 | 9 318 | 187 | 30 | (D) | (D) | CC | 6 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 473 | 5 621 207 | 444 451 | 10 568 | 398 | 2 355 146 | 256 352 | 6 545 | 75 | 3 266 061 |
| 5043 | Photographic equipment and supplies ----- | 38 | 1 513 616 | 51 519 | 1 196 | 31 | 523 629 | 34 737 | 805 | 7 | 989 987 |
| 5044 | Office equipment ----- | 63 | 272 135 | 45 096 | 1 220 | 57 | 171 075 | 27 746 | 849 | 6 | 101 060 |
| 5045 | Computers and computer peripheral equipment and software ----- | 155 | 1 862 390 | 149 349 | 2 935 | 134 | 650 824 | 56 534 | 1 198 | 21 | 1 211 566 |
| 5046 | Commercial equipment, n.e.c. ----- | 51 | 104 110 | 14 719 | 437 | 42 | (D) | (D) | EE | 9 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 100 | 1 386 255 | 113 373 | 2 792 | 78 | 489 859 | 59 743 | 1 445 | 22 | 896 396 |
| 5048 | Ophthalmic goods ----- | 25 | 327 341 | 45 648 | 1 388 | 24 | (D) | (D) | GG | 1 | (D) |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 41 | 155 360 | 24 747 | 600 | 32 | 106 472 | 19 043 | 476 | 9 | 48 888 |
| 505 | Metals and minerals, except petroleum ----- | 116 | 2 640 538 | 49 407 | 1 090 | 95 | 2 478 951 | 46 384 | 1 028 | 21 | 161 587 |
| 5051 | Metals service centers and offices ----- | 110 | 2 538 957 | 47 627 | 1 065 | 89 | 2 377 370 | 44 604 | 1 003 | 21 | 161 587 |
| 5052 | Coal and other minerals and ores ----- | 6 | 101 581 | 1 780 | 25 | 6 | 101 581 | 1 780 | 25 | — | — |
| 506 | Electrical goods ----- | 414 | 7 175 094 | 297 475 | 6 745 | 310 | 4 328 810 | 234 800 | 5 431 | 104 | 2 846 284 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 146 | 636 033 | 52 388 | 1 317 | 103 | 302 131 | 36 083 | 970 | 43 | 333 902 |
| 5064 | Electrical appliances, television and radio sets ----- | 75 | 4 029 226 | 111 345 | 2 326 | 57 | 2 685 265 | 98 814 | 2 035 | 18 | 1 343 961 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 193 | 2 509 835 | 133 742 | 3 102 | 150 | 1 341 414 | 99 903 | 2 426 | 43 | 1 168 421 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 213 | 768 564 | 99 407 | 2 552 | 183 | 578 831 | 91 970 | 2 384 | 30 | 189 733 |
| 5072 | Hardware ----- | 108 | 361 726 | 57 191 | 1 472 | 97 | 280 442 | 54 338 | 1 407 | 11 | 81 284 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 66 | 281 184 | 31 164 | 784 | 57 | 215 350 | 29 371 | 745 | 9 | 65 834 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 33 | (D) | (D) | EE | 24 | (D) | (D) | CC | 9 | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 6 | (D) | (D) | BB | 5 | (D) | (D) | BB | 1 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 583 | 2 687 780 | 240 927 | 5 757 | 482 | 2 035 137 | 209 299 | 4 965 | 101 | 652 643 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 21 | 42 662 | 5 978 | 165 | 21 | 42 662 | 5 978 | 165 | — | — |
| 5083 | Farm and garden machinery and equipment ----- | 22 | 97 564 | 9 227 | 234 | 21 | (D) | (D) | CC | 1 | (D) |
| 5084 | Industrial machinery and equipment ----- | 314 | 1 433 496 | 147 750 | 3 288 | 251 | 1 099 788 | 129 957 | 2 867 | 63 | 333 708 |
| 5085 | Industrial supplies ----- | 122 | 546 802 | 44 014 | 1 250 | 98 | 293 251 | 32 336 | 927 | 24 | 253 551 |
| 5087 | Service establishment equipment and supplies ----- | 62 | 159 311 | 17 466 | 480 | 57 | (D) | (D) | EE | 5 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 42 | 407 945 | 16 492 | 340 | 34 | 377 261 | 15 508 | 321 | 8 | 30 684 |
| 509 | Miscellaneous durable goods ----- | 377 | 1 882 668 | 144 843 | 3 864 | 324 | 1 429 591 | 131 882 | 3 615 | 53 | 453 077 |
| 5091 | Sporting and recreational goods and supplies ----- | 59 | 380 633 | 22 104 | 703 | 48 | 213 994 | 17 889 | 633 | 11 | 166 639 |
| 5092 | Toys and hobby goods and supplies ----- | 42 | 309 941 | 44 128 | 978 | 32 | 237 300 | 41 000 | 935 | 10 | 72 641 |
| 5093 | Scrap and waste materials ----- | 85 | 153 348 | 18 982 | 708 | 80 | 139 966 | 17 434 | 660 | 5 | 13 382 |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 68 | 312 208 | 27 224 | 651 | 65 | 304 489 | 27 017 | 648 | 3 | 7 719 |
| 5099 | Durable goods, n.e.c. ----- | 123 | 726 538 | 32 405 | 824 | 99 | 533 842 | 28 542 | 739 | 24 | 192 696 |
| 51 | Nondurable goods ----- | 2 143 | 27 016 114 | 1 157 462 | 33 775 | 1 764 | 12 456 464 | 814 630 | 21 353 | 379 | 14 559 650 |
| 511 | Paper and paper products ----- | 266 | 3 636 817 | 147 617 | 7 470 | 211 | 1 222 496 | 94 680 | 2 707 | 55 | 2 414 321 |
| 5111 | Printing and writing paper ----- | 37 | 611 457 | 23 474 | 483 | 28 | 451 320 | 21 159 | 441 | 9 | 160 137 |
| 5112 | Stationery and office supplies ----- | 114 | 697 430 | 77 299 | 5 876 | 95 | 396 073 | 48 987 | 1 629 | 19 | 301 357 |
| 5113 | Industrial and personal service paper ----- | 115 | 2 327 930 | 46 844 | 1 111 | 88 | 375 103 | 24 534 | 637 | 27 | 1 952 827 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 127 | 3 610 135 | 141 577 | 3 089 | 102 | 1 502 916 | 96 236 | 1 944 | 25 | 2 107 219 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 127 | 3 610 135 | 141 577 | 3 089 | 102 | 1 502 916 | 96 236 | 1 944 | 25 | 2 107 219 |
| 513 | Apparel, piece goods, and notions ----- | 420 | 3 325 705 | 262 764 | 7 287 | 350 | 2 730 996 | 223 362 | 5 996 | 70 | 594 709 |
| 5131 | Piece goods, notions, and other dry goods ----- | 143 | 638 967 | 54 360 | 2 157 | 125 | 509 296 | 40 902 | 1 325 | 18 | 129 671 |
| 5136 | Men's and boys' clothing and furnishings ----- | 77 | 964 497 | 78 187 | 1 952 | 68 | 860 404 | 76 021 | 1 918 | 9 | 104 093 |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 145 | 1 185 890 | 102 024 | 2 544 | 122 | 1 055 399 | 94 425 | 2 402 | 23 | 130 491 |
| 5139 | Footwear ----- | 55 | 536 351 | 28 193 | 634 | 35 | 305 897 | 12 014 | 351 | 20 | 230 454 |

NJ-52 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|----------------------------------------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | Bergen—Passaic, NJ PMSA—Con. | | | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | | | |
| 514 | Groceries and related products ----- | 537 | 7 358 417 | 247 810 | 7 022 | 439 | 2 900 413 | 143 659 | 4 199 | 98 | 4 458 004 |
| 5141 | Groceries, general line ----- | 62 | 1 475 425 | 37 896 | 1 178 | 52 | 443 755 | 22 382 | 701 | 10 | 1 031 670 |
| 5142 | Packaged frozen foods ----- | 34 | 359 162 | 17 158 | 374 | 28 | 253 305 | 15 297 | 336 | 6 | 105 857 |
| 5143 | Dairy products, except dried or canned ----- | 56 | 936 205 | 35 535 | 1 002 | 46 | 505 206 | 22 392 | 721 | 10 | 430 999 |
| 5144 | Poultry and poultry products ----- | 6 | 95 235 | 4 034 | 114 | 6 | 95 235 | 4 034 | 114 | — | — |
| 5145 | Confectionery ----- | 35 | 402 541 | 17 918 | 548 | 23 | 118 051 | 6 272 | 181 | 12 | 284 490 |
| 5146 | Fish and seafoods ----- | 16 | 59 476 | 2 132 | 80 | 16 | 59 476 | 2 132 | 80 | — | — |
| 5147 | Meats and meat products ----- | 72 | 336 003 | 11 001 | 344 | 66 | 188 280 | 9 553 | 297 | 6 | 147 723 |
| 5148 | Fresh fruits and vegetables ----- | 45 | 220 427 | 10 423 | 361 | 42 | (D) | (D) | EE | 3 | (D) |
| 5149 | Groceries and related products, n.e.c. ----- | 211 | 3 473 943 | 111 713 | 3 021 | 160 | (D) | (D) | GG | 51 | (D) |
| 515 | Farm-product raw materials ----- | 22 | (D) | (D) | CC | 18 | (D) | (D) | BB | 4 | (D) |
| 5153 | Grain and field beans ----- | 7 | 47 379 | 1 558 | 32 | 6 | (D) | (D) | BB | 1 | (D) |
| 5154 | Livestock ----- | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5159 | Farm-product raw materials, n.e.c. ----- | 13 | (D) | (D) | CC | 10 | 70 668 | 2 088 | (D) | 3 | (D) |
| 516 | Chemicals and allied products ----- | 269 | 3 561 024 | 136 182 | 2 979 | 223 | 1 422 584 | 99 922 | 2 137 | 46 | 2 138 440 |
| 5162 | Plastics materials and basic forms and shapes ----- | 69 | 893 319 | 24 311 | 627 | 55 | 198 961 | 16 090 | 453 | 14 | 694 358 |
| 5169 | Chemicals and allied products, n.e.c. ----- | 200 | 2 667 705 | 111 871 | 2 352 | 168 | 1 223 623 | 83 832 | 1 684 | 32 | 1 444 082 |
| 517 | Petroleum and petroleum products ----- | 56 | 2 255 859 | 19 692 | 436 | 45 | 353 078 | 11 004 | 281 | 11 | 1 902 781 |
| 5171 | Petroleum bulk stations and terminals ----- | 24 | 344 673 | 10 989 | 273 | 20 | (D) | (D) | CC | 4 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 32 | 1 911 186 | 8 703 | 163 | 25 | (D) | (D) | CC | 7 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 22 | 740 359 | 26 539 | 609 | 17 | 634 668 | 25 059 | 583 | 5 | 105 691 |
| 5181 | Beer and ale ----- | 5 | (D) | (D) | CC | 5 | (D) | (D) | CC | — | — |
| 5182 | Wine and distilled alcoholic beverages ----- | 17 | (D) | (D) | EE | 12 | (D) | (D) | EE | 5 | 105 691 |
| 519 | Miscellaneous nondurable goods ----- | 424 | (D) | (D) | HH | 359 | (D) | (D) | HH | 65 | (D) |
| 5191 | Farm supplies ----- | 42 | 136 020 | 9 616 | 271 | 39 | (D) | (D) | CC | 3 | (D) |
| 5192 | Books, periodicals, and newspapers ----- | 64 | 767 477 | 69 130 | 1 913 | 53 | 297 173 | 35 351 | 1 159 | 11 | 470 304 |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 44 | 132 748 | 17 346 | 596 | 43 | (D) | (D) | FF | 1 | (D) |
| 5194 | Tobacco and tobacco products ----- | 20 | 214 921 | 7 001 | 202 | 18 | (D) | (D) | CC | 2 | (D) |
| 5198 | Paints, varnishes, and supplies ----- | 33 | 94 353 | 8 812 | 321 | 25 | 52 891 | 5 528 | 212 | 8 | 41 462 |
| 5199 | Nondurable goods, n.e.c. ----- | 221 | (D) | (D) | GG | 181 | (D) | (D) | GG | 40 | (D) |
| | Bridgeport, CT PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 775 | 3 698 944 | 344 865 | 9 762 | 677 | 2 640 326 | 283 612 | 8 379 | 98 | 1 058 618 |
| | (See appropriate State for SIC detail.) | | | | | | | | | | |
| | Danbury, CT PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 418 | 1 714 877 | 119 147 | 3 438 | 358 | 1 132 814 | 104 294 | 3 008 | 60 | 582 063 |
| | (See appropriate State for SIC detail.) | | | | | | | | | | |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-53

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | Dutchess County, NY PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 307 | 955 860 | 66 634 | 2 061 | 268 | 603 737 | 52 894 | 1 780 | 39 | 352 123 |
| | (See appropriate State for SIC detail.) | | | | | | | | | | |
| | Jersey City, NJ PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 1 163 | 11 016 279 | 858 841 | 24 786 | 1 075 | 8 881 526 | 767 969 | 21 970 | 88 | 2 134 753 |
| 50 | Durable goods ----- | 530 | 3 541 950 | 385 290 | 9 717 | 498 | 3 001 667 | 361 248 | 9 150 | 32 | 540 283 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 63 | (D) | (D) | FF | 62 | (D) | (D) | FF | 1 | (D) |
| 5012 | Automobiles and other motor vehicles ----- | 14 | 67 085 | 4 928 | 149 | 13 | (D) | (D) | CC | 1 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 33 | 36 798 | 7 673 | 350 | 33 | 36 798 | 7 673 | 350 | — | — |
| 5014 | Tires and tubes ----- | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 5015 | Motor vehicle parts, used ----- | 11 | (D) | (D) | BB | 11 | (D) | (D) | BB | — | — |
| 502 | Furniture and homefurnishings ----- | 59 | 387 800 | 35 337 | 982 | 55 | (D) | (D) | FF | 4 | (D) |
| 5021 | Furniture----- | 13 | (D) | (D) | BB | 12 | (D) | (D) | BB | 1 | (D) |
| 5023 | Homefurnishings----- | 46 | (D) | FF | 43 | (D) | (D) | (D) | FF | 3 | (D) |
| 503 | Lumber and other construction materials ----- | 33 | 102 699 | 15 329 | 465 | 30 | (D) | (D) | EE | 3 | (D) |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 14 | 58 074 | 9 458 | 266 | 14 | 58 074 | 9 458 | 266 | — | — |
| 5032 | Brick, stone, and related construction materials ----- | 11 | (D) | (D) | BB | 8 | (D) | (D) | BB | 3 | (D) |
| 5033 | Roofing, siding, and insulation materials ----- | 3 | 13 507 | 1 426 | 44 | 3 | 13 507 | 1 426 | 44 | — | — |
| 5039 | Construction materials, n.e.c. ----- | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 504 | Professional and commercial equipment and supplies ----- | 62 | 322 675 | 34 537 | 1 068 | 56 | (D) | (D) | FF | 6 | (D) |
| 5043 | Photographic equipment and supplies ----- | 4 | (D) | (D) | CC | 4 | (D) | (D) | CC | — | — |
| 5044 | Office equipment ----- | 11 | (D) | (D) | CC | 10 | (D) | (D) | CC | 1 | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 15 | (D) | (D) | BB | 13 | (D) | (D) | BB | 2 | (D) |
| 5046 | Commercial equipment, n.e.c. ----- | 14 | (D) | (D) | BB | 12 | (D) | (D) | BB | 2 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 13 | 122 791 | 14 976 | 306 | 12 | (D) | (D) | EE | 1 | (D) |
| 5048 | Ophthalmic goods ----- | 2 | (D) | EE | 2 | (D) | (D) | (D) | EE | — | — |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 3 | (D) | AA | 3 | (D) | (D) | (D) | AA | — | — |
| 505 | Metals and minerals, except petroleum ----- | 40 | 585 517 | 39 393 | 1 016 | 35 | (D) | (D) | FF | 5 | (D) |
| 5051 | Metals service centers and offices ----- | 38 | (D) | (D) | GG | 34 | (D) | (D) | FF | 4 | (D) |
| 5052 | Coal and other minerals and ores ----- | 2 | (D) | AA | 1 | (D) | (D) | (D) | AA | 1 | (D) |
| 506 | Electrical goods ----- | 45 | 1 295 346 | 168 929 | 3 258 | 42 | (D) | (D) | HH | 3 | (D) |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 23 | 355 453 | 19 064 | 502 | 22 | (D) | (D) | EE | 1 | (D) |
| 5064 | Electrical appliances, television and radio sets ----- | 9 | 870 592 | 142 484 | 2 539 | 9 | 870 592 | 142 484 | 2 539 | — | — |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 13 | 69 301 | 7 381 | 217 | 11 | (D) | (D) | CC | 2 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 45 | 146 607 | 17 960 | 513 | 42 | 126 624 | 17 129 | 493 | 3 | 19 983 |
| 5072 | Hardware ----- | 22 | 85 059 | 11 713 | 334 | 21 | (D) | (D) | EE | 1 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 17 | 40 566 | 4 452 | 139 | 17 | 40 566 | 4 452 | 139 | — | — |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 2 | (D) | (D) | AA | 1 | (D) | (D) | AA | 1 | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 4 | (D) | (D) | BB | 3 | (D) | (D) | BB | 1 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 89 | 195 845 | 26 566 | 744 | 82 | (D) | (D) | FF | 7 | (D) |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 5083 | Farm and garden machinery and equipment ----- | 1 | (D) | (D) | BB | 1 | (D) | (D) | BB | — | — |
| 5084 | Industrial machinery and equipment ----- | 42 | 71 714 | 8 689 | 246 | 38 | 65 147 | 8 157 | 235 | 4 | 6 567 |
| 5085 | Industrial supplies ----- | 20 | 53 641 | 7 601 | 197 | 19 | (D) | (D) | CC | 1 | (D) |
| 5087 | Service establishment equipment and supplies ----- | 15 | 39 977 | 5 702 | 158 | 14 | (D) | (D) | CC | 1 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 8 | 11 408 | 2 790 | 97 | 8 | 11 408 | 2 790 | 97 | — | — |
| 509 | Miscellaneous durable goods ----- | 94 | (D) | (D) | GG | 94 | (D) | (D) | GG | — | — |
| 5091 | Sporting and recreational goods and supplies ----- | 7 | 60 465 | 4 081 | 116 | 7 | 60 465 | 4 081 | 116 | — | — |
| 5092 | Toys and hobby goods and supplies ----- | 12 | 126 372 | 7 443 | 166 | 12 | 126 372 | 7 443 | 166 | — | — |
| 5093 | Scrap and waste materials ----- | 44 | 147 861 | 15 589 | 594 | 44 | 147 861 | 15 589 | 594 | — | — |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 16 | 18 016 | 2 449 | 82 | 16 | 18 016 | 2 449 | 82 | — | — |
| 5099 | Durable goods, n.e.c. ----- | 15 | (D) | (D) | CC | 15 | (D) | (D) | CC | — | — |

NJ—54 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | Jersey City, NJ PMSA —Con. | | | | | | | | | | |
| 51 | Nondurable goods ----- | 633 | 7 474 329 | 473 551 | 15 069 | 577 | 5 879 859 | 406 721 | 12 820 | 56 | 1 594 470 |
| 511 | Paper and paper products ----- | 51 | 290 227 | 24 213 | 568 | 45 | 193 238 | 19 898 | 449 | 6 | 96 989 |
| 5111 | Printing and writing paper ----- | 5 | 75 647 | 889 | 16 | 4 | (D) | (D) | AA | 1 | (D) |
| 5112 | Stationery and office supplies ----- | 24 | 119 380 | 10 557 | 342 | 21 | (D) | (D) | CC | 3 | (D) |
| 5113 | Industrial and personal service paper ----- | 22 | 95 200 | 12 767 | 210 | 20 | (D) | (D) | CC | 2 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 29 | 650 707 | 23 159 | 819 | 25 | (D) | (D) | FF | 4 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 29 | 650 707 | 23 159 | 819 | 25 | (D) | (D) | FF | 4 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 224 | 2 322 505 | 191 354 | 5 533 | 209 | 2 122 606 | 181 681 | 5 262 | 15 | 199 899 |
| 5131 | Piece goods, notions, and other dry goods ----- | 65 | 343 504 | 22 851 | 692 | 57 | (D) | (D) | FF | 8 | (D) |
| 5136 | Men's and boys' clothing and furnishings ----- | 40 | 326 022 | 23 701 | 505 | 39 | (D) | (D) | FF | 1 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 104 | 1 558 311 | 134 162 | 4 026 | 98 | 1 537 590 | 131 367 | 3 931 | 6 | 20 721 |
| 5139 | Footwear ----- | 15 | 94 668 | 10 640 | 310 | 15 | 94 668 | 10 640 | 310 | — | — |
| 514 | Groceries and related products ----- | 150 | 2 345 416 | 106 226 | 3 399 | 140 | 2 048 529 | 99 277 | 3 100 | 10 | 296 887 |
| 5141 | Groceries, general line ----- | 18 | 327 467 | 26 544 | 696 | 18 | 327 467 | 26 544 | 696 | — | — |
| 5142 | Packaged frozen foods ----- | 13 | 490 211 | 15 353 | 608 | 13 | 490 211 | 15 353 | 608 | — | — |
| 5143 | Dairy products, except dried or canned ----- | 11 | 266 402 | 8 521 | 313 | 10 | (D) | (D) | CC | 1 | (D) |
| 5144 | Poultry and poultry products ----- | 4 | (D) | (D) | AA | 4 | (D) | (D) | AA | — | — |
| 5145 | Confectionery ----- | 9 | 112 428 | 8 628 | 233 | 9 | 112 428 | 8 628 | 233 | — | — |
| 5146 | Fish and seafoods ----- | 6 | (D) | (D) | BB | 5 | 13 938 | 1 013 | (D) | 1 | (D) |
| 5147 | Meats and meat products ----- | 32 | 438 142 | 14 947 | 379 | 32 | 438 142 | 14 947 | 379 | — | — |
| 5148 | Fresh fruits and vegetables ----- | 12 | 46 291 | 1 478 | 54 | 11 | (D) | (D) | BB | 1 | (D) |
| 5149 | Groceries and related products, n.e.c. ----- | 45 | (D) | (D) | GG | 38 | (D) | (D) | FF | 7 | (D) |
| 515 | Farm-product raw materials ----- | 4 | (D) | (D) | AA | 4 | (D) | (D) | AA | — | — |
| 5153 | Grain and field beans ----- | 3 | (D) | (D) | AA | 3 | (D) | (D) | AA | — | — |
| 5154 | Livestock ----- | — | — | — | — | — | — | — | — | — | — |
| 5159 | Farm-product raw materials, n.e.c. ----- | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products ----- | 39 | 297 101 | 25 521 | 930 | 34 | (D) | (D) | FF | 5 | (D) |
| 5162 | Plastics materials and basic forms and shapes ----- | 11 | 102 186 | 10 859 | 647 | 10 | (D) | (D) | FF | 1 | (D) |
| 5169 | Chemicals and allied products, n.e.c. ----- | 28 | 194 915 | 14 662 | 283 | 24 | (D) | (D) | EE | 4 | (D) |
| 517 | Petroleum and petroleum products ----- | 20 | 542 209 | 14 221 | 311 | 14 | (D) | (D) | CC | 6 | (D) |
| 5171 | Petroleum bulk stations and terminals ----- | 8 | 333 292 | 6 932 | 146 | 3 | 11 163 | 481 | 15 | 5 | 322 129 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 12 | 208 917 | 7 289 | 165 | 11 | (D) | (D) | CC | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 10 | 219 302 | 15 917 | 385 | 10 | 219 302 | 15 917 | 385 | — | — |
| 5181 | Beer and ale ----- | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5182 | Wine and distilled alcoholic beverages ----- | 9 | (D) | (D) | EE | 9 | (D) | (D) | EE | — | — |
| 519 | Miscellaneous nondurable goods ----- | 106 | (D) | (D) | HH | 96 | (D) | (D) | GG | 10 | (D) |
| 5191 | Farm supplies ----- | 10 | 6 300 | 530 | 31 | 10 | 6 300 | 530 | 31 | — | — |
| 5192 | Books, periodicals, and newspapers ----- | 10 | 205 893 | 20 425 | 1 211 | 8 | (D) | (D) | GG | 2 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 10 | 52 946 | 12 964 | 443 | 9 | (D) | (D) | BB | 1 | (D) |
| 5194 | Tobacco and tobacco products ----- | 12 | 93 759 | 2 329 | 88 | 12 | 93 759 | 2 329 | 88 | — | — |
| 5198 | Paints, varnishes, and supplies ----- | 12 | 41 692 | 6 037 | 152 | 10 | (D) | (D) | CC | 2 | (D) |
| 5199 | Nondurable goods, n.e.c. ----- | 52 | (D) | (D) | GG | 47 | (D) | (D) | EE | 5 | (D) |
| | Middlesex—Somerset—Hunterdon, NJ PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 2 640 | 31 840 198 | 1 753 790 | 45 540 | 2 145 | 18 897 356 | 1 184 650 | 32 575 | 495 | 12 942 842 |
| 50 | Durable goods ----- | 1 695 | 16 499 654 | 1 068 099 | 26 996 | 1 388 | 10 841 304 | 692 352 | 18 937 | 307 | 5 658 350 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 196 | 4 808 592 | 76 910 | 2 370 | 178 | 4 320 235 | 69 470 | 2 206 | 18 | 488 357 |
| 5012 | Automobiles and other motor vehicles ----- | 29 | (D) | (D) | FF | 26 | (D) | (D) | EE | 3 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 113 | (D) | (D) | GG | 105 | (D) | (D) | GG | 8 | (D) |
| 5014 | Tires and tubes ----- | 24 | 476 615 | 11 877 | 298 | 17 | (D) | (D) | CC | 7 | (D) |
| 5015 | Motor vehicle parts, used ----- | 30 | (D) | (D) | CC | 30 | (D) | (D) | CC | — | — |
| 502 | Furniture and homefurnishings ----- | 91 | 545 530 | 47 152 | 1 287 | 74 | 311 291 | 30 680 | 910 | 17 | 234 239 |
| 5021 | Furniture ----- | 40 | 194 192 | 16 708 | 443 | 32 | 153 172 | 14 896 | 402 | 8 | 41 020 |
| 5023 | Homefurnishings ----- | 51 | 351 338 | 30 444 | 844 | 42 | 158 119 | 15 784 | 508 | 9 | 193 219 |
| 503 | Lumber and other construction materials ----- | 92 | 475 391 | 39 358 | 1 065 | 75 | 340 027 | 36 431 | 976 | 17 | 135 364 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 30 | 214 201 | 20 056 | 528 | 27 | 205 802 | 19 391 | 509 | 3 | 8 399 |
| 5032 | Brick, stone, and related construction materials ----- | 25 | 51 524 | 6 699 | 169 | 20 | 40 191 | 5 905 | 142 | 5 | 11 333 |
| 5033 | Roofing, siding, and insulation materials ----- | 16 | 162 752 | 9 281 | 251 | 12 | 77 347 | 8 502 | 227 | 4 | 85 405 |
| 5039 | Construction materials, n.e.c. ----- | 21 | 46 914 | 3 322 | 117 | 16 | 16 687 | 2 633 | 98 | 5 | 30 227 |
| 504 | Professional and commercial equipment and supplies ----- | 333 | 4 672 942 | 390 275 | 8 784 | 269 | 1 985 761 | 166 318 | 4 474 | 64 | 2 687 181 |
| 5043 | Photographic equipment and supplies ----- | 10 | 66 124 | 6 619 | 198 | 6 | 45 919 | 4 403 | 143 | 4 | 20 205 |
| 5044 | Office equipment ----- | 41 | 901 315 | 54 309 | 1 470 | 35 | 773 335 | 43 227 | 1 169 | 6 | 127 980 |
| 5045 | Computers and computer peripheral equipment and software ----- | 158 | 1 506 839 | 148 594 | 3 114 | 134 | 595 675 | 53 421 | 1 502 | 24 | 911 164 |
| 5046 | Commercial equipment, n.e.c. ----- | 26 | 189 370 | 22 701 | 653 | 21 | 171 807 | 22 014 | 630 | 5 | 17 563 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 65 | 1 867 914 | 142 427 | 2 968 | 44 | 296 770 | 31 703 | 745 | 21 | 1 571 144 |
| 5048 | Ophthalmic goods ----- | 9 | 23 401 | 2 639 | 69 | 8 | (D) | (D) | BB | 1 | (D) |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 24 | 117 979 | 12 986 | 312 | 21 | (D) | (D) | CC | 3 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-55

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|----------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | Middlesex—Somerset—Hunterdon, NJ PMSA—Con. | | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | | | |
| 505 | Metals and minerals, except petroleum ----- | 70 | 764 889 | 32 190 | 910 | 46 | 470 258 | 27 422 | 651 | 24 | 294 631 |
| 5051 | Metals service centers and offices ----- | 66 | (D) | (D) | FF | 42 | (D) | (D) | FF | 24 | 294 631 |
| 5052 | Coal and other minerals and ores ----- | 4 | (D) | (D) | AA | 4 | (D) | (D) | AA | — | — |
| 506 | Electrical goods ----- | 258 | 1 941 860 | 190 725 | 4 544 | 201 | 1 207 033 | 129 252 | 3 219 | 57 | 734 827 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 101 | 568 468 | 76 777 | 1 814 | 81 | 349 271 | 64 230 | 1 504 | 20 | 219 197 |
| 5064 | Electrical appliances, television and radio sets ----- | 35 | 556 357 | 27 235 | 668 | 30 | (D) | (D) | FF | 5 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 122 | 817 035 | 86 713 | 2 062 | 90 | (D) | (D) | GG | 32 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 119 | 518 577 | 40 449 | 1 276 | 100 | 434 182 | 36 647 | 1 175 | 19 | 84 395 |
| 5072 | Hardware ----- | 44 | 271 156 | 16 527 | 580 | 39 | 263 589 | 16 162 | 564 | 5 | 7 567 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 46 | 186 329 | 18 998 | 550 | 38 | 127 526 | 17 007 | 496 | 8 | 58 803 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 23 | 55 274 | 4 564 | 132 | 17 | 37 249 | 3 118 | 101 | 6 | 18 025 |
| 5078 | Refrigeration equipment and supplies ----- | 6 | 5 818 | 360 | 14 | 6 | 5 818 | 360 | 14 | — | — |
| 508 | Machinery, equipment, and supplies ----- | 369 | 1 928 027 | 181 703 | 4 597 | 300 | 1 321 460 | 144 880 | 3 735 | 69 | 606 567 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 25 | 184 074 | 23 772 | 558 | 23 | (D) | (D) | FF | 2 | (D) |
| 5083 | Farm and garden machinery and equipment ----- | 18 | (D) | (D) | CC | 17 | (D) | (D) | CC | 1 | (D) |
| 5084 | Industrial machinery and equipment ----- | 173 | 1 046 589 | 102 489 | 2 523 | 130 | 656 399 | 74 701 | 1 903 | 43 | 390 190 |
| 5085 | Industrial supplies ----- | 101 | 497 457 | 34 292 | 864 | 84 | 364 450 | 29 460 | 752 | 17 | 133 007 |
| 5087 | Service establishment equipment and supplies ----- | 39 | 79 450 | 10 722 | 356 | 37 | (D) | (D) | EE | 2 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 13 | (D) | (D) | CC | 9 | (D) | (D) | BB | 4 | (D) |
| 509 | Miscellaneous durable goods ----- | 167 | 843 846 | 69 337 | 2 163 | 145 | 451 057 | 51 252 | 1 591 | 22 | 392 789 |
| 5091 | Sporting and recreational goods and supplies ----- | 26 | 119 485 | 8 980 | 296 | 21 | 88 063 | 7 688 | 269 | 5 | 31 422 |
| 5092 | Toys and hobby goods and supplies ----- | 19 | 387 475 | 27 337 | 861 | 16 | (D) | (D) | EE | 3 | (D) |
| 5093 | Scrap and waste materials ----- | 46 | 117 460 | 13 898 | 546 | 45 | (D) | (D) | FF | 1 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 28 | 65 460 | 3 617 | 94 | 25 | (D) | (D) | BB | 3 | (D) |
| 5099 | Durable goods, n.e.c. ----- | 48 | 153 966 | 15 505 | 366 | 38 | (D) | (D) | EE | 10 | (D) |
| 51 | Nondurable goods----- | 945 | 15 340 544 | 685 691 | 18 544 | 757 | 8 056 052 | 492 298 | 13 638 | 188 | 7 284 492 |
| 511 | Paper and paper products ----- | 125 | 750 612 | 66 787 | 1 966 | 98 | 595 303 | 56 893 | 1 683 | 27 | 155 309 |
| 5111 | Printing and writing paper ----- | 21 | 76 853 | 5 150 | 142 | 16 | (D) | (D) | BB | 5 | (D) |
| 5112 | Stationery and office supplies ----- | 74 | 385 888 | 33 061 | 1 143 | 60 | 314 018 | 25 857 | 924 | 14 | 71 870 |
| 5113 | Industrial and personal service paper ----- | 30 | 287 871 | 28 576 | 681 | 22 | (D) | (D) | FF | 8 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 60 | 3 556 235 | 152 521 | 3 700 | 51 | 1 147 279 | 70 758 | 1 722 | 9 | 2 408 956 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 60 | 3 556 235 | 152 521 | 3 700 | 51 | 1 147 279 | 70 758 | 1 722 | 9 | 2 408 956 |
| 513 | Apparel, piece goods, and notions ----- | 130 | 2 066 822 | 134 970 | 3 458 | 114 | 1 979 305 | 132 085 | 3 389 | 16 | 87 517 |
| 5131 | Piece goods, notions, and other dry goods ----- | 21 | 52 414 | 4 095 | 136 | 15 | (D) | (D) | CC | 6 | (D) |
| 5136 | Men's and boys' clothing and furnishings ----- | 31 | 294 517 | 21 962 | 549 | 29 | (D) | (D) | FF | 2 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 51 | 1 429 839 | 85 755 | 2 181 | 48 | 1 423 674 | 85 671 | 2 178 | 3 | 6 165 |
| 5139 | Footwear ----- | 27 | 290 052 | 23 158 | 592 | 22 | 251 442 | 21 825 | 563 | 5 | 38 610 |
| 514 | Groceries and related products ----- | 221 | 4 107 093 | 146 767 | 4 316 | 179 | 2 701 404 | 105 350 | 3 066 | 42 | 1 405 689 |
| 5141 | Groceries, general line ----- | 23 | 1 395 671 | 54 006 | 1 411 | 26 | (D) | (D) | GG | 2 | (D) |
| 5142 | Packaged frozen foods ----- | 15 | 241 703 | 8 678 | 276 | 14 | (D) | (D) | EE | 1 | (D) |
| 5143 | Dairy products, except dried or canned ----- | 18 | 507 111 | 19 474 | 553 | 12 | (D) | (D) | CC | 6 | (D) |
| 5144 | Poultry and poultry products ----- | 4 | (D) | (D) | AA | 4 | (D) | (D) | AA | — | (D) |
| 5145 | Confectionery ----- | 9 | (D) | (D) | EE | 6 | (D) | (D) | BB | 3 | (D) |
| 5146 | Fish and seafoods ----- | 10 | (D) | (D) | BB | 9 | (D) | (D) | BB | 1 | (D) |
| 5147 | Meats and meat products ----- | 23 | 215 465 | 7 735 | 221 | 20 | (D) | (D) | CC | 3 | (D) |
| 5148 | Fresh fruits and vegetables ----- | 15 | 31 055 | 2 605 | 94 | 15 | 31 055 | 2 605 | 94 | — | — |
| 5149 | Groceries and related products, n.e.c. ----- | 104 | (D) | (D) | GG | 78 | (D) | (D) | FF | 26 | 789 287 |
| 515 | Farm-product raw materials ----- | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 5153 | Grain and field beans ----- | 1 | (D) | (D) | AA | — | — | — | (D) | 1 | (D) |
| 5154 | Livestock ----- | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5159 | Farm-product raw materials, n.e.c. ----- | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products ----- | 144 | 1 876 803 | 58 705 | 1 296 | 98 | 485 764 | 34 749 | 768 | 46 | 1 391 039 |
| 5162 | Plastics materials and basic forms and shapes ----- | 40 | 754 635 | 12 040 | 262 | 26 | 141 625 | 7 210 | 182 | 14 | 613 010 |
| 5169 | Chemicals and allied products, n.e.c. ----- | 104 | 1 122 168 | 46 665 | 1 034 | 72 | 344 139 | 27 539 | 586 | 32 | 778 029 |
| 517 | Petroleum and petroleum products ----- | 42 | 1 779 752 | 32 193 | 794 | 28 | 385 479 | 15 434 | 361 | 14 | 1 394 273 |
| 5171 | Petroleum bulk stations and terminals ----- | 23 | 1 338 027 | 23 250 | 578 | 15 | 267 707 | 9 809 | 282 | 8 | 1 070 320 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 19 | 441 725 | 8 943 | 216 | 13 | 117 772 | 5 625 | 79 | 6 | 323 953 |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 13 | 268 524 | 15 341 | 374 | 10 | (D) | (D) | EE | 3 | (D) |
| 5181 | Beer and ale ----- | 4 | (D) | (D) | CC | 4 | (D) | (D) | CC | — | (D) |
| 5182 | Wine and distilled alcoholic beverages ----- | 9 | (D) | (D) | CC | 6 | (D) | (D) | CC | 3 | (D) |
| 519 | Miscellaneous nondurable goods ----- | 207 | (D) | (D) | HH | 177 | (D) | (D) | GG | 30 | (D) |
| 5191 | Farm supplies ----- | 46 | 126 704 | 12 296 | 393 | 42 | 64 523 | 9 133 | 332 | 4 | 62 181 |
| 5192 | Books, periodicals, and newspapers ----- | 25 | 289 582 | 24 652 | 856 | 22 | (D) | (D) | FF | 3 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 24 | 57 692 | 9 302 | 348 | 24 | 57 692 | 9 302 | 348 | — | — |
| 5194 | Tobacco and tobacco products ----- | 6 | 172 595 | 5 394 | 172 | 5 | (D) | (D) | CC | 1 | (D) |
| 5198 | Paints, varnishes, and supplies ----- | 17 | 38 091 | 4 218 | 127 | 13 | (D) | (D) | BB | 4 | (D) |
| 5199 | Nondurable goods, n.e.c. ----- | 89 | (D) | FF | 71 | (D) | (D) | FF | FF | 18 | (D) |

NJ-56 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | Monmouth—Ocean, NJ PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 1 591 | 5 230 869 | 391 705 | 12 220 | 1 333 | 3 677 833 | 325 489 | 10 690 | 258 | 1 553 036 |
| 50 | Durable goods ----- | 962 | 2 343 951 | 230 838 | 7 061 | 815 | 1 620 274 | 198 521 | 6 321 | 147 | 723 677 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 131 | 242 471 | 23 688 | 931 | 123 | (D) | (D) | FF | 8 | (D) |
| 5012 | Automobiles and other motor vehicles ----- | 20 | (D) | (D) | CC | 19 | (D) | (D) | CC | 1 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 91 | 176 882 | 17 750 | 699 | 84 | (D) | (D) | FF | 7 | (D) |
| 5014 | Tires and tubes ----- | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 5015 | Motor vehicle parts, used ----- | 15 | (D) | (D) | BB | 15 | (D) | (D) | BB | — | — |
| 502 | Furniture and homefurnishings ----- | 57 | 227 368 | 18 906 | 532 | 45 | 184 752 | 17 467 | 504 | 12 | 42 616 |
| 5021 | Furniture ----- | 19 | 32 188 | 2 624 | 62 | 12 | (D) | (D) | BB | 7 | (D) |
| 5023 | Homefurnishings ----- | 38 | 195 180 | 16 282 | 470 | 33 | (D) | (D) | EE | 5 | (D) |
| 503 | Lumber and other construction materials ----- | 67 | 131 609 | 15 298 | 518 | 64 | 124 389 | 14 104 | 490 | 3 | 7 220 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 18 | 34 299 | 4 714 | 137 | 18 | 34 299 | 4 714 | 137 | — | — |
| 5032 | Brick, stone, and related construction materials ----- | 19 | 21 452 | 2 880 | 99 | 17 | (D) | (D) | BB | 2 | (D) |
| 5033 | Roofing, siding, and insulation materials ----- | 11 | 51 820 | 4 457 | 167 | 11 | 51 820 | 4 457 | 167 | — | — |
| 5039 | Construction materials, n.e.c. ----- | 19 | 24 038 | 3 247 | 115 | 18 | (D) | (D) | BB | 1 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 179 | 375 112 | 51 646 | 1 563 | 155 | (D) | (D) | GG | 24 | (D) |
| 5043 | Photographic equipment and supplies ----- | 8 | 19 332 | 1 623 | 50 | 5 | (D) | (D) | BB | 3 | (D) |
| 5044 | Office equipment ----- | 25 | 62 026 | 9 424 | 397 | 24 | (D) | (D) | EE | 1 | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 59 | 122 328 | 16 114 | 413 | 51 | (D) | (D) | EE | 8 | (D) |
| 5046 | Commercial equipment, n.e.c. ----- | 22 | (D) | (D) | CC | 19 | (D) | (D) | CC | 3 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 48 | 123 887 | 17 207 | 473 | 42 | (D) | (D) | EE | 6 | (D) |
| 5048 | Ophthalmic goods ----- | 7 | (D) | (D) | BB | 5 | 7 294 | 1 392 | (D) | 2 | (D) |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 10 | (D) | (D) | BB | 9 | (D) | (D) | BB | 1 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 27 | 75 204 | 3 466 | 84 | 21 | 43 132 | 2 671 | 75 | 6 | 32 072 |
| 5051 | Metals service centers and offices ----- | 25 | (D) | (D) | BB | 19 | (D) | (D) | BB | 6 | 32 072 |
| 5052 | Coal and other minerals and ores ----- | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 506 | Electrical goods ----- | 139 | 466 893 | 41 093 | 1 082 | 105 | 249 021 | 26 883 | 766 | 34 | 217 872 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 59 | 139 390 | 16 585 | 435 | 49 | 104 174 | 15 184 | 408 | 10 | 35 216 |
| 5064 | Electrical appliances, television and radio sets ----- | 15 | (D) | (D) | CC | 13 | (D) | (D) | CC | 2 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 65 | (D) | (D) | EE | 43 | (D) | (D) | CC | 22 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 80 | 171 840 | 19 811 | 601 | 73 | 164 119 | 19 246 | 582 | 7 | 7 721 |
| 5072 | Hardware ----- | 25 | 45 394 | 7 878 | 179 | 22 | (D) | (D) | CC | 3 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 34 | (D) | (D) | EE | 30 | (D) | (D) | EE | 4 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 18 | 44 937 | 4 188 | 111 | 18 | 44 937 | 4 188 | 111 | — | — |
| 5078 | Refrigeration equipment and supplies ----- | 3 | (D) | (D) | AA | 3 | (D) | (D) | AA | — | — |
| 508 | Machinery, equipment, and supplies ----- | 181 | 443 369 | 37 773 | 1 096 | 147 | 250 995 | 34 084 | 991 | 34 | 192 374 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 9 | 49 926 | 4 750 | 134 | 7 | (D) | (D) | CC | 2 | (D) |
| 5083 | Farm and garden machinery and equipment ----- | 4 | 3 009 | 698 | 17 | 4 | 3 009 | 698 | 17 | — | — |
| 5084 | Industrial machinery and equipment ----- | 74 | 123 121 | 15 357 | 422 | 53 | (D) | (D) | EE | 21 | (D) |
| 5085 | Industrial supplies ----- | 53 | 189 604 | 9 548 | 299 | 45 | 58 942 | 8 231 | 265 | 8 | 130 662 |
| 5087 | Service establishment equipment and supplies ----- | 21 | 27 225 | 2 999 | 109 | 19 | (D) | (D) | CC | 2 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 20 | 50 484 | 4 421 | 115 | 19 | (D) | (D) | CC | 1 | (D) |
| 509 | Miscellaneous durable goods ----- | 101 | 210 085 | 19 157 | 654 | 82 | (D) | (D) | FF | 19 | (D) |
| 5091 | Sporting and recreational goods and supplies ----- | 13 | (D) | (D) | BB | 11 | (D) | (D) | BB | 2 | (D) |
| 5092 | Toys and hobby goods and supplies ----- | 16 | (D) | (D) | BB | 14 | (D) | (D) | BB | 2 | (D) |
| 5093 | Scrap and waste materials ----- | 24 | 79 190 | 7 465 | 246 | 22 | (D) | (D) | CC | 2 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 17 | (D) | (D) | BB | 15 | (D) | (D) | BB | 2 | (D) |
| 5099 | Durable goods, n.e.c. ----- | 31 | (D) | (D) | CC | 20 | (D) | (D) | BB | 11 | (D) |
| 51 | Nondurable goods ----- | 629 | 2 886 918 | 160 867 | 5 159 | 518 | 2 057 559 | 126 968 | 4 369 | 111 | 829 359 |
| 511 | Paper and paper products ----- | 83 | 151 607 | 14 566 | 470 | 65 | 70 688 | 10 462 | 385 | 18 | 80 919 |
| 5111 | Printing and writing paper ----- | 7 | (D) | (D) | BB | 3 | (D) | (D) | AA | 4 | (D) |
| 5112 | Stationery and office supplies ----- | 47 | (D) | (D) | EE | 39 | (D) | (D) | CC | 8 | (D) |
| 5113 | Industrial and personal service paper ----- | 29 | 65 861 | 5 165 | 151 | 23 | 32 915 | 3 469 | 130 | 6 | 32 946 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 28 | (D) | (D) | FF | 27 | (D) | (D) | FF | 1 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 28 | (D) | (D) | FF | 27 | (D) | (D) | FF | 1 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 92 | 183 438 | 11 276 | 328 | 65 | 103 656 | 8 781 | 281 | 27 | 79 782 |
| 5131 | Piece goods, notions, and other dry goods ----- | 33 | 54 922 | 3 949 | 85 | 25 | 23 746 | 2 785 | 67 | 8 | 31 176 |
| 5136 | Men's and boys' clothing and furnishings ----- | 25 | 34 592 | 2 604 | 78 | 18 | (D) | (D) | BB | 7 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 24 | 67 554 | 3 774 | 142 | 17 | (D) | (D) | CC | 7 | (D) |
| 5139 | Footwear ----- | 10 | 26 370 | 949 | 23 | 5 | (D) | (D) | AA | 5 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-57

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|----------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | Monmouth—Ocean, NJ PMSA—Con. | | | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | | | |
| 514 | Groceries and related products ----- | 194 | 832 131 | 53 897 | 2 034 | 168 | 454 988 | 33 507 | 1 525 | 26 | 377 143 |
| 5141 | Groceries, general line ----- | 13 | (D) | (D) | BB | 9 | 10 287 | 680 | (D) | 4 | (D) |
| 5142 | Packaged frozen foods ----- | 16 | 38 278 | 2 439 | 107 | 13 | 15 706 | 1 941 | 96 | 3 | 22 572 |
| 5143 | Dairy products, except dried or canned ----- | 15 | 39 879 | 3 533 | 116 | 14 | (D) | (D) | BB | 1 | (D) |
| 5144 | Poultry and poultry products ----- | 9 | (D) | (D) | CC | 8 | (D) | (D) | CC | 1 | (D) |
| 5145 | Confectionery ----- | 6 | 9 985 | 1 581 | 57 | 6 | 9 985 | 1 581 | 57 | — | — |
| 5146 | Fish and seafoods ----- | 18 | 63 078 | 3 800 | 164 | 17 | (D) | (D) | CC | 1 | (D) |
| 5147 | Meats and meat products ----- | 30 | (D) | (D) | CC | 28 | (D) | (D) | CC | 2 | (D) |
| 5148 | Fresh fruits and vegetables ----- | 18 | 72 639 | 4 009 | 83 | 16 | (D) | (D) | BB | 2 | (D) |
| 5149 | Groceries and related products, n.e.c. ----- | 69 | (D) | (D) | GG | 57 | (D) | (D) | FF | 12 | (D) |
| 515 | Farm-product raw materials ----- | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 5153 | Grain and field beans ----- | — | — | — | — | — | — | — | — | — | — |
| 5154 | Livestock ----- | — | — | — | — | — | — | — | — | — | — |
| 5159 | Farm-product raw materials, n.e.c. ----- | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 516 | Chemicals and allied products ----- | 63 | 302 954 | 11 099 | 235 | 45 | 54 188 | 6 063 | 152 | 18 | 248 766 |
| 5162 | Plastics materials and basic forms and shapes ----- | 19 | (D) | (D) | BB | 11 | (D) | (D) | BB | 8 | (D) |
| 5169 | Chemicals and allied products, n.e.c. ----- | 44 | (D) | (D) | CC | 34 | (D) | (D) | CC | 10 | (D) |
| 517 | Petroleum and petroleum products ----- | 24 | (D) | (D) | CC | 23 | (D) | (D) | CC | 1 | (D) |
| 5171 | Petroleum bulk stations and terminals ----- | 13 | 759 126 | 9 775 | 154 | 13 | 759 126 | 9 775 | 154 | — | — |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 11 | (D) | (D) | BB | 10 | (D) | (D) | BB | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 10 | 136 363 | 13 803 | 269 | 9 | (D) | (D) | EE | 1 | (D) |
| 5181 | Beer and ale ----- | 4 | 129 144 | 13 382 | 246 | 4 | 129 144 | 13 382 | 246 | — | — |
| 5182 | Wine and distilled alcoholic beverages ----- | 6 | 7 219 | 421 | 23 | 5 | (D) | (D) | BB | 1 | (D) |
| 519 | Miscellaneous nondurable goods ----- | 132 | (D) | (D) | FF | 114 | (D) | (D) | FF | 18 | (D) |
| 5191 | Farm supplies ----- | 28 | 63 673 | 6 627 | 315 | 26 | (D) | (D) | EE | 2 | (D) |
| 5192 | Books, periodicals, and newspapers ----- | 13 | (D) | (D) | BB | 11 | (D) | (D) | BB | 2 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 21 | 20 327 | 3 200 | 168 | 20 | (D) | (D) | CC | 1 | (D) |
| 5194 | Tobacco and tobacco products ----- | 2 | (D) | (D) | BB | 2 | (D) | (D) | BB | — | — |
| 5198 | Paints, varnishes, and supplies ----- | 4 | (D) | (D) | AA | 3 | (D) | (D) | AA | 1 | (D) |
| 5199 | Nondurable goods, n.e.c. ----- | 64 | (D) | (D) | CC | 52 | (D) | (D) | CC | 12 | (D) |
| | Nassau—Suffolk, NY PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 8 157 | 35 715 742 | 2 749 016 | 79 319 | 7 001 | 25 933 208 | 2 279 376 | 66 865 | 1 156 | 9 782 534 |
| | (See appropriate State for SIC detail.) | | | | | | | | | | |
| | New Haven—Meriden, CT PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 1 136 | 6 683 022 | 419 258 | 12 912 | 926 | 4 084 151 | 338 662 | 10 730 | 210 | 2 598 871 |
| | (See appropriate State for SIC detail.) | | | | | | | | | | |

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | New York, NY PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 21 951 | 201 077 584 | 9 071 750 | 230 724 | 19 339 | 136 056 814 | 6 679 158 | 180 360 | 2 612 | 65 020 770 |
| | (See appropriate State for SIC detail.) | | | | | | | | | | |
| | Newark, NJ PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 4 637 | 44 684 541 | 2 473 880 | 64 272 | 3 811 | 20 479 357 | 1 567 863 | 45 442 | 826 | 24 205 184 |
| 50 | Durable goods ----- | 3 015 | 18 254 242 | 1 333 643 | 35 520 | 2 482 | 11 639 468 | 994 948 | 28 180 | 533 | 6 614 774 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 337 | 4 034 387 | 98 187 | 3 552 | 319 | (D) | (D) | HH | 18 | (D) |
| 5012 | Automobiles and other motor vehicles ----- | 52 | 3 397 499 | 25 262 | 808 | 46 | (D) | (D) | FF | 6 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 211 | (D) | (D) | GG | 199 | (D) | (D) | GG | 12 | (D) |
| 5014 | Tires and tubes ----- | 28 | (D) | (D) | EE | 28 | (D) | (D) | EE | — | — |
| 5015 | Motor vehicle parts, used ----- | 46 | (D) | (D) | EE | 46 | (D) | (D) | EE | — | — |
| 502 | Furniture and homefurnishings ----- | 177 | 847 616 | 82 944 | 2 451 | 145 | 611 028 | 71 270 | 2 164 | 32 | 236 588 |
| 5021 | Furniture----- | 71 | 304 360 | 33 389 | 963 | 54 | 213 047 | 28 294 | 826 | 17 | 91 313 |
| 5023 | Homefurnishings----- | 106 | 543 256 | 49 555 | 1 488 | 91 | 397 981 | 42 976 | 1 338 | 15 | 145 275 |
| 503 | Lumber and other construction materials ----- | 147 | 708 586 | 64 908 | 1 731 | 122 | 507 332 | 53 685 | 1 458 | 25 | 201 254 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 50 | 247 602 | 21 605 | 606 | 43 | 226 067 | 19 768 | 539 | 7 | 21 535 |
| 5032 | Brick, stone, and related construction materials ----- | 37 | 80 324 | 9 224 | 238 | 34 | 74 451 | 9 001 | 232 | 3 | 5 873 |
| 5033 | Roofing, siding, and insulation materials ----- | 25 | 165 381 | 10 903 | 331 | 19 | 71 332 | 8 360 | 277 | 6 | 94 049 |
| 5039 | Construction materials, n.e.c. ----- | 35 | 215 279 | 23 176 | 556 | 26 | 135 482 | 16 556 | 410 | 9 | 79 797 |
| 504 | Professional and commercial equipment and supplies ----- | 501 | 3 744 241 | 399 788 | 9 133 | 421 | 2 770 791 | 244 054 | 6 228 | 80 | 973 450 |
| 5043 | Photographic equipment and supplies ----- | 28 | 192 930 | 18 057 | 443 | 25 | (D) | (D) | EE | 3 | (D) |
| 5044 | Office equipment ----- | 98 | 1 221 310 | 124 302 | 2 984 | 77 | 1 010 357 | 70 549 | 1 783 | 21 | 210 953 |
| 5045 | Computers and computer peripheral equipment and software ----- | 171 | 1 339 362 | 142 361 | 2 820 | 148 | 857 128 | 71 728 | 1 612 | 23 | 482 234 |
| 5046 | Commercial equipment, n.e.c. ----- | 49 | 126 702 | 14 325 | 406 | 42 | (D) | (D) | EE | 7 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 105 | 518 773 | 65 408 | 1 359 | 85 | 274 992 | 35 679 | 911 | 20 | 243 781 |
| 5048 | Ophthalmic goods ----- | 17 | 239 594 | 23 762 | 716 | 17 | 239 594 | 23 762 | 716 | — | — |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 33 | 105 570 | 11 573 | 405 | 27 | (D) | (D) | EE | 6 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 119 | 918 113 | 42 748 | 1 015 | 84 | 440 484 | 34 149 | 839 | 35 | 477 629 |
| 5051 | Metals service centers and offices ----- | 117 | (D) | (D) | GG | 83 | (D) | (D) | FF | 34 | (D) |
| 5052 | Coal and other minerals and ores ----- | 2 | (D) | (D) | AA | 1 | (D) | (D) | AA | 1 | (D) |
| 506 | Electrical goods ----- | 455 | 4 010 138 | 261 357 | 6 712 | 343 | 1 646 389 | 171 128 | 4 597 | 112 | 2 363 749 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 198 | 997 362 | 107 318 | 3 109 | 149 | 570 127 | 76 380 | 2 123 | 49 | 427 235 |
| 5064 | Electrical appliances, television and radio sets ----- | 38 | 793 340 | 28 164 | 713 | 32 | 400 263 | 21 375 | 540 | 6 | 393 077 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 219 | 2 219 436 | 125 875 | 2 890 | 162 | 675 999 | 73 373 | 1 934 | 57 | 1 543 437 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 248 | 739 458 | 75 608 | 2 192 | 213 | 481 403 | 63 255 | 1 873 | 35 | 258 055 |
| 5072 | Hardware ----- | 103 | 336 371 | 29 848 | 885 | 89 | 169 904 | 24 019 | 758 | 14 | 166 467 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 97 | 235 191 | 26 160 | 759 | 85 | (D) | (D) | FF | 12 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 40 | 149 203 | 17 542 | 474 | 33 | 127 815 | 13 710 | 348 | 7 | 21 388 |
| 5078 | Refrigeration equipment and supplies ----- | 8 | 18 693 | 2 058 | 74 | 6 | (D) | (D) | BB | 2 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 690 | 1 900 334 | 212 249 | 5 671 | 549 | 1 193 053 | 179 390 | 4 853 | 141 | 707 281 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 21 | 47 219 | 5 618 | 159 | 14 | (D) | (D) | BB | 7 | (D) |
| 5083 | Farm and garden machinery and equipment ----- | 25 | 57 979 | 5 206 | 171 | 23 | (D) | (D) | CC | 2 | (D) |
| 5084 | Industrial machinery and equipment ----- | 348 | 935 340 | 105 457 | 2 620 | 257 | 567 207 | 85 047 | 2 133 | 91 | 368 133 |
| 5085 | Industrial supplies ----- | 193 | 659 947 | 70 189 | 1 852 | 165 | 424 461 | 63 809 | 1 702 | 28 | 235 486 |
| 5087 | Service establishment equipment and supplies ----- | 72 | 109 935 | 18 247 | 640 | 66 | (D) | (D) | FF | 6 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 31 | 89 914 | 7 532 | 229 | 24 | 47 024 | 6 070 | 189 | 7 | 42 890 |
| 509 | Miscellaneous durable goods ----- | 341 | 1 351 369 | 95 854 | 3 063 | 286 | (D) | (D) | HH | 55 | (D) |
| 5091 | Sporting and recreational goods and supplies ----- | 41 | 157 063 | 9 987 | 298 | 26 | 29 193 | 4 751 | 172 | 15 | 127 870 |
| 5092 | Toys and hobby goods and supplies ----- | 25 | 175 160 | 16 037 | 417 | 21 | (D) | (D) | EE | 4 | (D) |
| 5093 | Scrap and waste materials ----- | 118 | 346 687 | 40 972 | 1 367 | 112 | 330 342 | 40 028 | 1 346 | 6 | 16 345 |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 65 | 492 833 | 13 950 | 451 | 60 | 477 590 | 12 902 | 418 | 5 | 15 243 |
| 5099 | Durable goods, n.e.c. ----- | 92 | 179 626 | 14 908 | 530 | 67 | (D) | (D) | EE | 25 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-59

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|----------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | Newark, NJ PMSA —Con. | | | | | | | | | | |
| 51 | Nondurable goods ----- | 1 622 | 26 430 299 | 1 140 237 | 28 752 | 1 329 | 8 839 889 | 572 915 | 17 262 | 293 | 17 590 410 |
| 511 | Paper and paper products ----- | 255 | 1 241 414 | 111 362 | 3 133 | 208 | 881 875 | 93 701 | 2 697 | 47 | 359 539 |
| 5111 | Printing and writing paper ----- | 34 | 226 299 | 22 460 | 574 | 32 | (D) | (D) | FF | 2 | (D) |
| 5112 | Stationery and office supplies ----- | 128 | 476 369 | 56 064 | 1 707 | 105 | (D) | (D) | GG | 23 | (D) |
| 5113 | Industrial and personal service paper ----- | 93 | 538 746 | 32 838 | 852 | 71 | 350 746 | 28 000 | 785 | 22 | 188 000 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 114 | 6 868 000 | 360 270 | 7 194 | 90 | 627 846 | 45 646 | 1 389 | 24 | 6 240 154 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 114 | 6 868 000 | 360 270 | 7 194 | 90 | 627 846 | 45 646 | 1 389 | 24 | 6 240 154 |
| 513 | Apparel, piece goods, and notions ----- | 197 | 683 575 | 60 756 | 2 329 | 167 | 601 528 | 56 029 | 2 180 | 30 | 82 047 |
| 5131 | Piece goods, notions, and other dry goods ----- | 61 | 169 442 | 16 054 | 422 | 48 | 131 504 | 12 753 | 306 | 13 | 37 938 |
| 5136 | Men's and boys' clothing and furnishings ----- | 47 | 87 694 | 8 907 | 589 | 41 | (D) | (D) | FF | 6 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 73 | 336 431 | 31 615 | 1 129 | 64 | 307 140 | 30 600 | 1 110 | 9 | 29 291 |
| 5139 | Footwear ----- | 16 | 90 008 | 4 180 | 189 | 14 | (D) | (D) | CC | 2 | (D) |
| 514 | Groceries and related products ----- | 430 | 8 291 810 | 275 410 | 7 339 | 365 | 4 228 494 | 186 196 | 5 253 | 65 | 4 063 316 |
| 5141 | Groceries, general line ----- | 36 | 1 462 013 | 51 547 | 1 409 | 29 | 1 383 830 | 49 525 | 1 350 | 7 | 78 183 |
| 5142 | Packaged frozen foods ----- | 35 | 317 959 | 11 200 | 319 | 30 | 290 175 | 10 684 | 302 | 5 | 27 784 |
| 5143 | Dairy products, except dried or canned ----- | 31 | 191 862 | 15 316 | 428 | 27 | 173 948 | 12 873 | 388 | 4 | 17 914 |
| 5144 | Poultry and poultry products ----- | 3 | 10 744 | 587 | 18 | 3 | 10 744 | 587 | 18 | — | — |
| 5145 | Confectionery ----- | 29 | 2 487 020 | 57 945 | 1 330 | 22 | (D) | (D) | EE | 7 | (D) |
| 5146 | Fish and seafoods ----- | 28 | 153 497 | 7 091 | 253 | 24 | 125 145 | 6 793 | 241 | 4 | 28 352 |
| 5147 | Meats and meat products ----- | 70 | 724 602 | 27 268 | 814 | 66 | 699 675 | 26 702 | 807 | 4 | 24 927 |
| 5148 | Fresh fruits and vegetables ----- | 35 | 546 525 | 29 496 | 661 | 35 | 546 525 | 29 496 | 661 | — | — |
| 5149 | Groceries and related products, n.e.c. ----- | 163 | 2 397 588 | 74 960 | 2 107 | 129 | (D) | (D) | GG | 34 | (D) |
| 515 | Farm-product raw materials ----- | 12 | 182 783 | 13 301 | 280 | 9 | (D) | (D) | CC | 3 | (D) |
| 5153 | Grain and field beans ----- | 2 | (D) | (D) | BB | 2 | (D) | (D) | BB | — | — |
| 5154 | Livestock ----- | 3 | (D) | (D) | BB | 2 | (D) | (D) | AA | 1 | (D) |
| 5159 | Farm-product raw materials, n.e.c. ----- | 7 | (D) | (D) | CC | 5 | (D) | (D) | CC | 2 | (D) |
| 516 | Chemicals and allied products ----- | 208 | 4 116 201 | 119 791 | 2 602 | 155 | 606 977 | 55 978 | 1 354 | 53 | 3 509 224 |
| 5162 | Plastics materials and basic forms and shapes ----- | 60 | 583 509 | 35 404 | 665 | 43 | 278 234 | 21 525 | 456 | 17 | 305 275 |
| 5169 | Chemicals and allied products, n.e.c. ----- | 148 | 3 532 692 | 84 387 | 1 937 | 112 | 328 743 | 34 453 | 898 | 36 | 3 203 949 |
| 517 | Petroleum and petroleum products ----- | 55 | 2 651 579 | 35 164 | 944 | 38 | 456 697 | 17 636 | 555 | 17 | 2 194 882 |
| 5171 | Petroleum bulk stations and terminals ----- | 31 | 2 142 308 | 24 738 | 617 | 19 | (D) | (D) | EE | 12 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 24 | 509 271 | 10 426 | 327 | 19 | (D) | (D) | EE | 5 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 36 | 755 793 | 52 641 | 1 461 | 31 | 436 288 | 36 876 | 1 045 | 5 | 319 505 |
| 5181 | Beer and ale ----- | 13 | 281 770 | 25 408 | 776 | 12 | (D) | (D) | EE | 1 | (D) |
| 5182 | Wine and distilled alcoholic beverages ----- | 23 | 474 023 | 27 233 | 685 | 19 | (D) | (D) | FF | 4 | (D) |
| 519 | Miscellaneous nondurable goods ----- | 315 | 1 639 144 | 111 542 | 3 470 | 266 | (D) | (D) | HH | 49 | (D) |
| 5191 | Farm supplies ----- | 39 | 145 011 | 6 507 | 235 | 35 | (D) | (D) | CC | 4 | (D) |
| 5192 | Books, periodicals, and newspapers ----- | 30 | 137 764 | 15 429 | 543 | 24 | 89 175 | 8 757 | 421 | 6 | 48 589 |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 34 | 64 471 | 11 768 | 546 | 34 | 64 471 | 11 768 | 546 | — | — |
| 5194 | Tobacco and tobacco products ----- | 27 | 278 298 | 10 992 | 471 | 26 | (D) | (D) | EE | 1 | (D) |
| 5198 | Paints, varnishes, and supplies ----- | 26 | 119 065 | 11 256 | 311 | 17 | 52 958 | 7 356 | 212 | 9 | 66 107 |
| 5199 | Nondurable goods, n.e.c. ----- | 159 | 894 535 | 55 590 | 1 364 | 130 | 216 542 | 24 270 | 755 | 29 | 677 993 |
| | Newburgh, NY—PA PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 506 | 3 525 421 | 182 989 | 6 330 | 444 | 2 492 596 | 146 790 | 5 166 | 62 | 1 032 825 |
| | (See appropriate State for SIC detail.) | | | | | | | | | | |
| | Stamford—Norwalk, CT PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 1 089 | 50 367 712 | 1 114 455 | 14 280 | 841 | 42 320 916 | 485 531 | 8 690 | 248 | 8 046 796 |
| | (See appropriate State for SIC detail.) | | | | | | | | | | |

NJ-60 NEW JERSEY

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | Trenton, NJ PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 539 | 2 865 789 | 244 863 | 6 849 | 454 | 1 496 537 | 156 295 | 4 854 | 85 | 1 369 252 |
| 50 | Durable goods ----- | 335 | 1 675 912 | 173 455 | 4 813 | 286 | 876 689 | 102 977 | 3 301 | 49 | 799 223 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 43 | 76 106 | 9 538 | 350 | 43 | 76 106 | 9 538 | 350 | — | — |
| 5012 | Automobiles and other motor vehicles ----- | 10 | (D) | (D) | BB | 10 | (D) | (D) | BB | — | — |
| 5013 | Motor vehicle supplies and new parts ----- | 23 | (D) | (D) | CC | 23 | (D) | (D) | CC | — | — |
| 5014 | Tires and tubes ----- | 4 | 8 356 | 1 241 | 44 | 4 | 8 356 | 1 241 | 44 | — | — |
| 5015 | Motor vehicle parts, used ----- | 6 | (D) | (D) | BB | 6 | (D) | (D) | BB | — | — |
| 502 | Furniture and homefurnishings ----- | 27 | 250 348 | 19 566 | 514 | 22 | (D) | (D) | EE | 5 | (D) |
| 5021 | Furniture ----- | 10 | (D) | (D) | BB | 9 | (D) | (D) | BB | 1 | (D) |
| 5023 | Homefurnishings ----- | 17 | (D) | (D) | EE | 13 | (D) | (D) | CC | 4 | (D) |
| 503 | Lumber and other construction materials ----- | 20 | 84 383 | 4 699 | 117 | 18 | (D) | (D) | CC | 2 | (D) |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 8 | 46 216 | 2 334 | 66 | 8 | 46 216 | 2 334 | 66 | — | — |
| 5032 | Brick, stone, and related construction materials ----- | 6 | 4 274 | 587 | 24 | 6 | 4 274 | 587 | 24 | — | — |
| 5033 | Roofing, siding, and insulation materials ----- | 3 | (D) | (D) | BB | 2 | (D) | (D) | BB | 1 | (D) |
| 5039 | Construction materials, n.e.c. ----- | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 59 | 571 250 | 74 386 | 1 648 | 47 | 131 077 | 21 169 | 572 | 12 | 440 173 |
| 5043 | Photographic equipment and supplies ----- | 2 | (D) | (D) | CC | 1 | (D) | (D) | AA | 1 | (D) |
| 5044 | Office equipment ----- | 12 | 141 546 | 23 777 | 576 | 8 | (D) | (D) | CC | 4 | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 21 | 205 643 | 23 685 | 436 | 16 | (D) | (D) | BB | 5 | (D) |
| 5046 | Commercial equipment, n.e.c. ----- | 6 | (D) | (D) | BB | 6 | (D) | (D) | BB | — | — |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 9 | (D) | (D) | BB | 8 | (D) | (D) | BB | 1 | (D) |
| 5048 | Ophthalmic goods ----- | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 8 | (D) | (D) | EE | 7 | 67 337 | 11 341 | (D) | 1 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 15 | 135 056 | 8 590 | 219 | 13 | (D) | (D) | CC | 2 | (D) |
| 5051 | Metals service centers and offices ----- | 12 | (D) | (D) | CC | 10 | (D) | (D) | CC | 2 | (D) |
| 5052 | Coal and other minerals and ores ----- | 3 | (D) | (D) | BB | 3 | (D) | (D) | BB | — | — |
| 506 | Electrical goods ----- | 41 | 214 637 | 20 662 | 735 | 32 | (D) | (D) | FF | 9 | (D) |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 21 | (D) | (D) | CC | 16 | (D) | (D) | CC | 5 | (D) |
| 5064 | Electrical appliances, television and radio sets ----- | 2 | (D) | (D) | EE | 2 | (D) | (D) | EE | — | — |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 18 | (D) | (D) | CC | 14 | (D) | (D) | BB | 4 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 35 | (D) | (D) | EE | 33 | (D) | (D) | CC | 2 | (D) |
| 5072 | Hardware ----- | 13 | (D) | (D) | BB | 13 | (D) | (D) | BB | — | — |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 17 | 32 804 | 4 368 | 196 | 15 | (D) | (D) | CC | 2 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 5078 | Refrigeration equipment and supplies ----- | — | — | — | — | — | — | — | — | — | — |
| 508 | Machinery, equipment, and supplies ----- | 60 | 205 894 | 23 053 | 684 | 50 | 136 574 | 19 499 | 590 | 10 | 69 320 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 1 | (D) | (D) | AA | — | — | — | (D) | 1 | (D) |
| 5083 | Farm and garden machinery and equipment ----- | 5 | (D) | (D) | BB | 5 | (D) | (D) | BB | — | — |
| 5084 | Industrial machinery and equipment ----- | 21 | 78 940 | 9 739 | 227 | 17 | 52 995 | 8 946 | 216 | 4 | 25 945 |
| 5085 | Industrial supplies ----- | 18 | 49 555 | 4 062 | 126 | 14 | (D) | (D) | CC | 4 | (D) |
| 5087 | Service establishment equipment and supplies ----- | 13 | (D) | (D) | CC | 12 | 19 579 | 3 900 | (D) | 1 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 2 | (D) | (D) | BB | 2 | (D) | (D) | BB | — | — |
| 509 | Miscellaneous durable goods ----- | 35 | (D) | (D) | EE | 28 | (D) | (D) | CC | 7 | (D) |
| 5091 | Sporting and recreational goods and supplies ----- | 5 | (D) | (D) | BB | 3 | (D) | (D) | AA | 2 | (D) |
| 5092 | Toys and hobby goods and supplies ----- | 4 | (D) | (D) | BB | 4 | (D) | (D) | BB | — | — |
| 5093 | Scrap and waste materials ----- | 11 | 50 326 | 1 973 | 103 | 9 | (D) | (D) | CC | 2 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 10 | (D) | (D) | BB | 9 | (D) | (D) | BB | 1 | (D) |
| 5099 | Durable goods, n.e.c. ----- | 5 | (D) | (D) | BB | 3 | (D) | (D) | BB | 2 | (D) |
| 51 | Nondurable goods ----- | 204 | 1 189 877 | 71 408 | 2 036 | 168 | 619 848 | 53 318 | 1 553 | 36 | 570 029 |
| 511 | Paper and paper products ----- | 29 | 79 598 | 8 347 | 269 | 22 | (D) | (D) | CC | 7 | (D) |
| 5111 | Printing and writing paper ----- | 5 | (D) | (D) | BB | 2 | (D) | (D) | BB | 3 | (D) |
| 5112 | Stationery and office supplies ----- | 18 | (D) | (D) | CC | 16 | 14 572 | 2 808 | (D) | 2 | (D) |
| 5113 | Industrial and personal service paper ----- | 6 | (D) | (D) | BB | 4 | (D) | (D) | BB | 2 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 3 | (D) | (D) | BB | 2 | (D) | (D) | AA | 1 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 3 | (D) | (D) | BB | 2 | (D) | (D) | AA | 1 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 25 | (D) | (D) | CC | 21 | (D) | (D) | CC | 4 | (D) |
| 5131 | Piece goods, notions, and other dry goods ----- | 3 | (D) | (D) | AA | 1 | (D) | (D) | AA | 2 | (D) |
| 5136 | Men's and boys' clothing and furnishings ----- | 7 | (D) | (D) | BB | 6 | (D) | (D) | BB | 1 | (D) |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 11 | (D) | (D) | BB | 10 | 24 646 | 2 655 | (D) | 1 | (D) |
| 5139 | Footwear ----- | 4 | (D) | (D) | AA | 4 | (D) | (D) | AA | — | — |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-61

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|----------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | NEW YORK—NORTHERN NEW JERSEY—LONG ISLAND, NY—NJ—CT—PA CMSA—Con. | | | | | | | | | | |
| | Trenton, NJ PMSA —Con. | | | | | | | | | | |
| 51 | Nondurable goods —Con. | | | | | | | | | | |
| 514 | Groceries and related products | 51 | 153 865 | 14 282 | 463 | 44 | (D) | (D) | EE | 7 | (D) |
| 5141 | Groceries, general line | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5142 | Packaged frozen foods | 4 | (D) | (D) | AA | 4 | (D) | (D) | AA | — | — |
| 5143 | Dairy products, except dried or canned | 3 | 987 | 145 | 8 | 3 | 987 | 145 | 8 | — | — |
| 5144 | Poultry and poultry products | — | — | — | — | — | — | — | — | — | — |
| 5145 | Confectionery | 6 | (D) | (D) | BB | 4 | (D) | (D) | BB | 2 | (D) |
| 5146 | Fish and seafoods | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5147 | Meats and meat products | 4 | (D) | (D) | BB | 4 | (D) | (D) | BB | — | — |
| 5148 | Fresh fruits and vegetables | 7 | 22 344 | 1 486 | 66 | 6 | (D) | (D) | BB | 1 | (D) |
| 5149 | Groceries and related products, n.e.c. | 24 | (D) | EE | 20 | (D) | (D) | CC | 4 | (D) | — |
| 515 | Farm-product raw materials | 4 | 6 875 | 324 | 18 | 4 | 6 875 | 324 | 18 | — | — |
| 5153 | Grain and field beans | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 5154 | Livestock | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 5159 | Farm-product raw materials, n.e.c. | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products | 25 | 236 228 | 6 178 | 149 | 18 | 104 152 | 3 247 | 91 | 7 | 132 076 |
| 5162 | Plastics materials and basic forms and shapes | 6 | (D) | (D) | BB | 6 | (D) | (D) | BB | — | — |
| 5169 | Chemicals and allied products, n.e.c. | 19 | (D) | (D) | CC | 12 | (D) | (D) | BB | 7 | 132 076 |
| 517 | Petroleum and petroleum products | 11 | 272 301 | 5 065 | 89 | 8 | (D) | (D) | BB | 3 | (D) |
| 5171 | Petroleum bulk stations and terminals | 6 | (D) | (D) | BB | 5 | 43 529 | 1 625 | (D) | 1 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 5 | (D) | (D) | BB | 3 | (D) | (D) | BB | 2 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 6 | 113 305 | 12 308 | 353 | 6 | 113 305 | 12 308 | 353 | — | — |
| 5181 | Beer and ale | 4 | (D) | (D) | CC | 4 | (D) | (D) | CC | — | — |
| 5182 | Wine and distilled alcoholic beverages | 2 | (D) | (D) | CC | 2 | (D) | (D) | CC | — | — |
| 519 | Miscellaneous nondurable goods | 50 | (D) | (D) | EE | 43 | (D) | (D) | EE | 7 | (D) |
| 5191 | Farm supplies | 7 | 32 087 | 2 899 | 77 | 6 | (D) | (D) | BB | 1 | (D) |
| 5192 | Books, periodicals, and newspapers | 5 | 53 662 | 4 317 | 211 | 4 | (D) | (D) | CC | 1 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 4 | (D) | (D) | AA | 4 | (D) | (D) | AA | — | — |
| 5194 | Tobacco and tobacco products | 6 | 32 509 | 1 213 | 40 | 6 | 32 509 | 1 213 | 40 | — | — |
| 5198 | Paints, varnishes, and supplies | 3 | (D) | (D) | AA | 2 | (D) | (D) | AA | 1 | (D) |
| 5199 | Nondurable goods, n.e.c. | 25 | (D) | (D) | BB | 21 | (D) | (D) | BB | 4 | (D) |
| | Waterbury, CT PMSA | | | | | | | | | | |
| | Wholesale trade | 346 | 1 615 520 | 125 245 | 3 784 | 299 | 966 637 | 89 134 | 2 903 | 47 | 648 883 |
| | (See appropriate State for SIC detail.) | | | | | | | | | | |
| | PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA | | | | | | | | | | |
| | Wholesale trade | 11 229 | 90 602 421 | 4 929 600 | 141 805 | 8 966 | 39 940 717 | 3 208 097 | 104 613 | 2 263 | 50 661 704 |
| 50 | Durable goods | 7 447 | 47 125 755 | 2 780 231 | 82 992 | 5 940 | 20 989 216 | 1 974 890 | 64 239 | 1 507 | 26 136 539 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 1 026 | (D) | (D) | JJ | 939 | (D) | (D) | II | 87 | (D) |
| 5012 | Automobiles and other motor vehicles | 201 | 12 908 091 | 88 568 | 3 323 | 174 | (D) | (D) | GG | 27 | (D) |
| 5013 | Motor vehicle supplies and new parts | 577 | (D) | (D) | II | 522 | 1 073 226 | 123 963 | (D) | 55 | (D) |
| 5014 | Tires and tubes | 89 | (D) | (D) | FF | 84 | (D) | (D) | FF | 5 | (D) |
| 5015 | Motor vehicle parts, used | 159 | (D) | (D) | FF | 159 | (D) | (D) | FF | — | — |
| 502 | Furniture and homefurnishings | 421 | 2 346 928 | 169 467 | 5 547 | 312 | (D) | (D) | HH | 109 | (D) |
| 5021 | Furniture | 210 | 1 304 292 | 86 455 | 2 791 | 140 | (D) | (D) | GG | 70 | (D) |
| 5023 | Homefurnishings | 211 | 1 042 636 | 83 012 | 2 756 | 172 | (D) | (D) | GG | 39 | (D) |
| 503 | Lumber and other construction materials | 469 | (D) | (D) | II | 391 | (D) | (D) | HH | 78 | (D) |
| 5031 | Lumber, plywood, millwork, and wood panels | 181 | (D) | (D) | HH | 155 | (D) | (D) | HH | 26 | (D) |
| 5032 | Brick, stone, and related construction materials | 75 | (D) | (D) | FF | 60 | (D) | (D) | EE | 15 | (D) |
| 5033 | Roofing, siding, and insulation materials | 102 | (D) | (D) | GG | 86 | (D) | (D) | GG | 16 | (D) |
| 5039 | Construction materials, n.e.c. | 111 | (D) | (D) | FF | 90 | (D) | (D) | FF | 21 | 92 062 |
| 504 | Professional and commercial equipment and supplies | 1 195 | 5 763 178 | 698 384 | 17 417 | 986 | (D) | (D) | JJ | 209 | (D) |
| 5043 | Photographic equipment and supplies | 34 | (D) | EE | 29 | (D) | (D) | CC | 5 | 116 866 | (D) |
| 5044 | Office equipment | 191 | 656 593 | 131 170 | 3 904 | 161 | (D) | (D) | GG | 30 | (D) |
| 5045 | Computers and computer peripheral equipment and software | 407 | (D) | (D) | II | 342 | (D) | (D) | HH | 65 | (D) |
| 5046 | Commercial equipment, n.e.c. | 115 | (D) | (D) | GG | 99 | (D) | (D) | GG | 16 | 61 934 |
| 5047 | Medical, dental, and hospital equipment and supplies | 316 | (D) | (D) | HH | 250 | (D) | (D) | HH | 66 | 672 874 |
| 5048 | Ophthalmic goods | 40 | 59 589 | 9 983 | 343 | 35 | 46 413 | 9 703 | 331 | 5 | 13 176 |
| 5049 | Professional equipment and supplies, n.e.c. | 92 | (D) | GG | 70 | 251 252 | 29 224 | (D) | 22 | (D) | — |
| 505 | Metals and minerals, except petroleum | 349 | 4 239 006 | 145 666 | 3 989 | 267 | (D) | (D) | HH | 82 | (D) |
| 5051 | Metals service centers and offices | 336 | 3 675 306 | 138 532 | 3 864 | 265 | (D) | (D) | HH | 71 | (D) |
| 5052 | Coal and other minerals and ores | 13 | 563 700 | 7 134 | 125 | 2 | (D) | (D) | AA | 11 | (D) |

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|----------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|-------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD CMSA—Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 506 | Electrical goods ----- | 1 040 | 5 878 368 | 394 182 | 10 961 | 691 | 3 238 043 | 264 920 | 8 013 | 349 | 2 640 325 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 516 | (D) | (D) | II | 356 | (D) | (D) | HH | 160 | (D) |
| 5064 | Electrical appliances, television and radio sets ----- | 86 | (D) | (D) | FF | 58 | 288 732 | 17 059 | (D) | 28 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 438 | (D) | (D) | HH | 277 | (D) | (D) | HH | 161 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 690 | (D) | (D) | II | 561 | (D) | (D) | II | 129 | (D) |
| 5072 | Hardware ----- | 224 | (D) | (D) | GG | 181 | (D) | (D) | GG | 43 | 332 737 |
| 5074 | Plumbing and heating equipment and supplies (hydraulics) ----- | 298 | (D) | (D) | HH | 244 | 563 849 | 73 784 | (D) | 54 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 131 | (D) | (D) | GG | 108 | (D) | (D) | GG | 23 | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 37 | 130 204 | 8 563 | 262 | 28 | (D) | (D) | CC | 9 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 1 576 | 5 525 524 | 507 655 | 14 366 | 1 211 | (D) | (D) | JJ | 365 | (D) |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 92 | (D) | (D) | FF | 75 | (D) | (D) | FF | 17 | 69 304 |
| 5083 | Farm and garden machinery and equipment ----- | 79 | (D) | (D) | FF | 77 | (D) | (D) | FF | 2 | (D) |
| 5084 | Industrial machinery and equipment ----- | 756 | 2 134 030 | 224 032 | 5 958 | 525 | (D) | (D) | HH | 231 | (D) |
| 5085 | Industrial supplies ----- | 407 | 2 308 991 | 159 907 | 4 309 | 317 | (D) | (D) | HH | 90 | (D) |
| 5087 | Service establishment equipment and supplies ----- | 181 | (D) | (D) | GG | 164 | (D) | (D) | GG | 17 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 61 | (D) | (D) | FF | 53 | (D) | (D) | FF | 8 | 49 241 |
| 509 | Miscellaneous durable goods ----- | 681 | (D) | (D) | II | 582 | (D) | (D) | II | 99 | (D) |
| 5091 | Sporting and recreational goods and supplies ----- | 100 | (D) | (D) | GG | 80 | (D) | (D) | FF | 20 | (D) |
| 5092 | Toys and hobby goods and supplies ----- | 62 | (D) | (D) | GG | 50 | (D) | (D) | EE | 12 | 603 305 |
| 5093 | Scrap and waste materials ----- | 237 | 822 777 | 64 748 | 2 488 | 224 | 705 373 | 60 540 | 2 350 | 13 | 117 404 |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 107 | (D) | (D) | FF | 99 | (D) | (D) | FF | 8 | 4 895 |
| 5099 | Durable goods, n.e.c. ----- | 175 | 714 147 | 39 647 | 1 496 | 129 | (D) | (D) | GG | 46 | (D) |
| 51 | Nondurable goods ----- | 3 782 | 43 476 666 | 2 149 369 | 58 813 | 3 026 | 18 951 501 | 1 233 207 | 40 374 | 756 | 24 525 165 |
| 511 | Paper and paper products ----- | 578 | (D) | (D) | II | 458 | (D) | (D) | II | 120 | (D) |
| 5111 | Printing and writing paper ----- | 100 | (D) | (D) | GG | 80 | (D) | (D) | GG | 20 | (D) |
| 5112 | Stationery and office supplies ----- | 288 | (D) | (D) | HH | 228 | (D) | (D) | HH | 60 | (D) |
| 5113 | Industrial and personal service paper ----- | 190 | (D) | (D) | HH | 150 | (D) | (D) | GG | 40 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 130 | 4 903 864 | 295 310 | 6 057 | 95 | (D) | (D) | GG | 35 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 130 | 4 903 864 | 295 310 | 6 057 | 95 | (D) | (D) | GG | 35 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 365 | (D) | (D) | HH | 282 | (D) | (D) | HH | 83 | (D) |
| 5131 | Piece goods, notions, and other dry goods ----- | 108 | (D) | (D) | GG | 88 | (D) | (D) | GG | 20 | 88 428 |
| 5136 | Men's and boys' clothing and furnishings ----- | 86 | (D) | (D) | FF | 69 | (D) | (D) | FF | 17 | 70 256 |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 132 | (D) | (D) | GG | 99 | (D) | (D) | FF | 33 | (D) |
| 5139 | Footwear ----- | 39 | (D) | (D) | EE | 26 | (D) | (D) | EE | 13 | 73 201 |
| 514 | Groceries and related products ----- | 1 089 | 13 399 617 | 573 196 | 19 107 | 864 | (D) | (D) | JJ | 225 | (D) |
| 5141 | Groceries, general line ----- | 97 | (D) | (D) | GG | 78 | (D) | (D) | GG | 19 | 809 257 |
| 5142 | Packaged frozen foods ----- | 95 | (D) | (D) | GG | 68 | (D) | (D) | GG | 27 | (D) |
| 5143 | Dairy products, except dried or canned ----- | 74 | (D) | (D) | GG | 56 | 1 163 904 | 31 580 | (D) | 18 | (D) |
| 5144 | Poultry and poultry products ----- | 32 | 311 131 | 13 737 | 421 | 25 | (D) | (D) | EE | 7 | (D) |
| 5145 | Confectionery ----- | 77 | (D) | (D) | GG | 55 | (D) | (D) | FF | 22 | (D) |
| 5146 | Fish and seafoods ----- | 54 | 278 617 | 21 460 | 1 103 | 52 | (D) | (D) | GG | 2 | (D) |
| 5147 | Meats and meat products ----- | 116 | 1 655 999 | 57 590 | 1 910 | 105 | (D) | (D) | GG | 11 | (D) |
| 5148 | Fresh fruits and vegetables ----- | 195 | 1 496 415 | 86 524 | 2 619 | 175 | 1 194 712 | 78 035 | 2 449 | 20 | 301 703 |
| 5149 | Groceries and related products, n.e.c. ----- | 349 | (D) | (D) | II | 250 | (D) | (D) | HH | 99 | (D) |
| 515 | Farm-product raw materials ----- | 40 | 386 390 | 7 095 | 200 | 33 | (D) | (D) | CC | 7 | (D) |
| 5153 | Grain and field beans ----- | 14 | (D) | (D) | BB | 13 | (D) | (D) | BB | 1 | (D) |
| 5154 | Livestock ----- | 11 | (D) | (D) | BB | 8 | (D) | (D) | BB | 3 | (D) |
| 5159 | Farm-product raw materials, n.e.c. ----- | 15 | (D) | (D) | BB | 12 | (D) | (D) | BB | 3 | (D) |
| 516 | Chemicals and allied products ----- | 400 | (D) | (D) | II | 282 | (D) | (D) | HH | 118 | (D) |
| 5162 | Plastics materials and basic forms and shapes ----- | 130 | (D) | (D) | GG | 95 | (D) | (D) | GG | 35 | (D) |
| 5169 | Chemicals and allied products, n.e.c. ----- | 270 | (D) | (D) | II | 187 | (D) | (D) | GG | 83 | (D) |
| 517 | Petroleum and petroleum products ----- | 167 | (D) | (D) | GG | 137 | (D) | (D) | GG | 30 | (D) |
| 5171 | Petroleum bulk stations and terminals ----- | 101 | 2 296 600 | 57 466 | 1 852 | 79 | (D) | (D) | GG | 22 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 66 | (D) | (D) | FF | 58 | (D) | (D) | EE | 8 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 139 | (D) | (D) | GG | 131 | (D) | (D) | GG | 8 | (D) |
| 5181 | Beer and ale ----- | 81 | (D) | (D) | GG | 81 | (D) | (D) | GG | — | (D) |
| 5182 | Wine and distilled alcoholic beverages ----- | 58 | (D) | (D) | FF | 50 | (D) | (D) | FF | 8 | (D) |
| 519 | Miscellaneous nondurable goods ----- | 874 | (D) | (D) | II | 744 | (D) | (D) | II | 130 | (D) |
| 5191 | Farm supplies ----- | 143 | 527 017 | 31 490 | 1 293 | 132 | (D) | (D) | GG | 11 | (D) |
| 5192 | Books, periodicals, and newspapers ----- | 108 | 812 161 | 69 416 | 2 542 | 82 | (D) | (D) | GG | 26 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 99 | (D) | (D) | GG | 91 | (D) | (D) | GG | 8 | (D) |
| 5194 | Tobacco and tobacco products ----- | 46 | (D) | (D) | FF | 45 | (D) | (D) | FF | 1 | (D) |
| 5198 | Paints, varnishes, and supplies ----- | 93 | (D) | (D) | GG | 69 | (D) | (D) | FF | 24 | (D) |
| 5199 | Nondurable goods, n.e.c. ----- | 385 | (D) | (D) | GG | 325 | (D) | (D) | GG | 60 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

NEW JERSEY NJ-63

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------|---------------------------------------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|--------------------------|-----------------------------------------------------------|-------------------------|-----------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con. | | | | | | | | | | |
| | Atlantic—Cape May, NJ PMSA | | | | | | | | | | |
| | Wholesale trade ----- | | | | | | | | | | |
| 50 | Durable goods ----- | 206 | 334 758 | 45 917 | 1 658 | 195 | 296 427 | 44 166 | 1 605 | 11 | 38 331 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 41 | (D) | (D) | EE | 40 | (D) | (D) | EE | 1 | (D) |
| 502 | Furniture and homefurnishings ----- | 14 | 60 648 | 8 814 | 224 | 13 | (D) | (D) | CC | 1 | (D) |
| 503 | Lumber and other construction materials ----- | 14 | | | | 13 | (D) | (D) | CC | 1 | |
| 504 | Professional and commercial equipment and supplies ----- | 32 | (D) | (D) | CC | 32 | (D) | (D) | CC | — | |
| 505 | Metals and minerals, except petroleum ----- | 2 | (D) | (D) | AA | — | (D) | (D) | CC | 2 | (D) |
| 506 | Electrical goods ----- | 23 | (D) | (D) | CC | 21 | (D) | (D) | CC | 2 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 24 | 29 845 | 4 059 | 149 | 24 | 29 845 | 4 059 | 149 | — | — |
| 508 | Machinery, equipment, and supplies ----- | 35 | 46 781 | 5 587 | 192 | 34 | (D) | (D) | CC | 1 | (D) |
| 509 | Miscellaneous durable goods ----- | 21 | (D) | EE | 18 | (D) | (D) | (D) | CC | 3 | (D) |
| 51 | Nondurable goods ----- | 208 | 1 186 707 | 67 142 | 2 401 | 192 | 1 000 757 | 57 838 | 2 103 | 16 | 185 950 |
| 511 | Paper and paper products ----- | 17 | 28 408 | 3 255 | 134 | 15 | (D) | (D) | CC | 2 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 6 | (D) | (D) | BB | 5 | (D) | (D) | BB | 1 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 12 | (D) | (D) | BB | 10 | (D) | (D) | BB | 2 | (D) |
| 514 | Groceries and related products ----- | 85 | 736 491 | 34 235 | 1 348 | 75 | 651 686 | 26 684 | 1 124 | 10 | 84 805 |
| 515 | Farm-product raw materials ----- | 1 | (D) | (D) | AA | 1 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products ----- | 8 | (D) | (D) | AA | 8 | (D) | (D) | AA | — | — |
| 517 | Petroleum and petroleum products ----- | 13 | (D) | CC | 13 | (D) | (D) | (D) | CC | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 10 | 144 611 | 14 892 | 289 | 10 | 144 611 | 14 892 | 289 | — | — |
| 519 | Miscellaneous nondurable goods ----- | 56 | (D) | EE | 55 | (D) | (D) | (D) | EE | 1 | (D) |
| | Philadelphia, PA—NJ PMSA | | | | | | | | | | |
| | Wholesale trade ----- | | | | | | | | | | |
| 50 | Durable goods ----- | 6 553 | 44 379 963 | 2 508 014 | 73 752 | 5 153 | 18 983 047 | 1 760 416 | 56 430 | 1 400 | 25 396 916 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 866 | 14 811 741 | 245 366 | 9 513 | 786 | 2 933 628 | 202 095 | 7 833 | 80 | 11 878 113 |
| 5012 | Automobiles and other motor vehicles ----- | 172 | 12 802 086 | 80 844 | 2 962 | 147 | 1 594 968 | 55 365 | 1 778 | 25 | 11 207 118 |
| 5013 | Motor vehicle supplies and new parts ----- | 486 | 1 550 269 | 125 793 | 5 069 | 436 | (D) | (D) | HH | 50 | (D) |
| 5014 | Tires and tubes ----- | 79 | 390 825 | 25 465 | 838 | 74 | (D) | (D) | FF | 5 | (D) |
| 5015 | Motor vehicle parts, used ----- | 129 | 68 561 | 13 264 | 644 | 129 | 68 561 | 13 264 | 644 | — | — |
| 502 | Furniture and homefurnishings ----- | 365 | 2 100 655 | 151 450 | 4 902 | 264 | 1 410 700 | 123 952 | 4 008 | 101 | 689 955 |
| 5021 | Furniture ----- | 186 | 1 267 919 | 81 593 | 2 606 | 119 | 862 068 | 64 361 | 1 971 | 67 | 405 851 |
| 5023 | Homefurnishings ----- | 179 | 832 736 | 69 857 | 2 296 | 145 | 548 632 | 59 591 | 2 037 | 34 | 284 104 |
| 503 | Lumber and other construction materials ----- | 403 | 2 641 449 | 141 710 | 4 499 | 329 | 2 164 766 | 120 525 | 3 963 | 74 | 476 683 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 160 | 1 775 766 | 75 061 | 2 407 | 135 | 1 638 549 | 66 246 | 2 187 | 25 | 137 217 |
| 5032 | Brick, stone, and related construction materials ----- | 63 | 139 779 | 13 965 | 439 | 49 | 94 596 | 10 833 | 354 | 14 | 45 183 |
| 5033 | Roofing, siding, and insulation materials ----- | 84 | 504 705 | 28 543 | 855 | 70 | 302 484 | 23 864 | 741 | 14 | 202 221 |
| 5039 | Construction materials, n.e.c. ----- | 96 | 221 199 | 24 141 | 798 | 75 | 129 137 | 19 582 | 681 | 21 | 92 062 |
| 504 | Professional and commercial equipment and supplies ----- | 1 055 | 5 246 259 | 631 097 | 15 557 | 858 | 2 768 381 | 330 927 | 9 832 | 197 | 2 477 878 |
| 5043 | Photographic equipment and supplies ----- | 29 | 191 400 | 14 069 | 414 | 24 | 74 534 | 5 539 | 197 | 5 | 116 866 |
| 5044 | Office equipment ----- | 164 | 534 325 | 110 664 | 3 362 | 136 | 263 806 | 62 405 | 2 132 | 28 | 270 519 |
| 5045 | Computers and computer peripheral equipment and software ----- | 362 | 2 661 167 | 280 364 | 5 952 | 299 | 1 464 446 | 124 105 | 3 326 | 63 | 1 196 721 |
| 5046 | Commercial equipment, n.e.c. ----- | 97 | 255 245 | 30 916 | 954 | 81 | 193 311 | 28 611 | 897 | 16 | 61 934 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 290 | 1 246 569 | 150 540 | 3 542 | 230 | 588 750 | 77 301 | 2 267 | 60 | 657 819 |
| 5048 | Ophthalmic goods ----- | 40 | 59 589 | 9 983 | 343 | 35 | 46 413 | 9 703 | 331 | 5 | 13 176 |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 73 | 297 964 | 34 561 | 990 | 53 | 137 121 | 23 263 | 682 | 20 | 160 843 |
| 505 | Metals and minerals, except petroleum ----- | 327 | 4 069 146 | 136 695 | 3 665 | 250 | 1 412 721 | 108 603 | 3 003 | 77 | 2 656 425 |
| 5051 | Metals service centers and offices ----- | 314 | 3 505 446 | 129 561 | 3 540 | 248 | (D) | (D) | HH | 66 | (D) |
| 5052 | Coal and other minerals and ores ----- | 13 | 563 700 | 7 134 | 125 | 2 | (D) | (D) | AA | 11 | (D) |
| 506 | Electrical goods ----- | 929 | 5 572 140 | 364 185 | 9 978 | 614 | 3 033 642 | 242 687 | 7 245 | 315 | 2 538 498 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 445 | 1 905 145 | 164 314 | 4 942 | 309 | 972 887 | 117 418 | 3 757 | 136 | 932 258 |
| 5064 | Electrical appliances, television and radio sets ----- | 76 | 683 604 | 25 932 | 633 | 51 | 286 517 | 16 715 | 433 | 25 | 397 087 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 408 | 2 983 391 | 173 939 | 4 403 | 254 | 1 774 238 | 108 554 | 3 055 | 154 | 1 209 153 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 601 | 1 880 753 | 194 548 | 6 731 | 480 | 1 091 935 | 145 870 | 5 373 | 121 | 788 818 |
| 5072 | Hardware ----- | 202 | 595 166 | 58 899 | 1 951 | 163 | 322 564 | 47 436 | 1 703 | 39 | 272 602 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 260 | 790 905 | 84 436 | 3 094 | 208 | 487 855 | 63 270 | 2 353 | 52 | 303 050 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 109 | 369 931 | 43 290 | 1 450 | 87 | 222 451 | 29 233 | 1 120 | 22 | 147 480 |
| 5078 | Refrigeration equipment and supplies ----- | 30 | 124 751 | 7 923 | 236 | 22 | 59 065 | 5 931 | 197 | 8 | 65 686 |

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|----------------------------------------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|-------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con. | | | | | | | | | | |
| | Philadelphia, PA—NJ PMSA—Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 508 | Machinery, equipment, and supplies ----- | 1 401 | 5 203 793 | 466 343 | 12 942 | 1 057 | 2 480 768 | 349 097 | 10 225 | 344 | 2 723 025 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 76 | 210 542 | 27 362 | 814 | 65 | (D) | (D) | FF | 11 | (D) |
| 5083 | Farm and garden machinery and equipment ----- | 59 | 147 161 | 17 177 | 693 | 57 | (D) | (D) | FF | 2 | (D) |
| 5084 | Industrial machinery and equipment ----- | 693 | 2 003 312 | 208 156 | 5 444 | 474 | 1 065 862 | 146 600 | 4 029 | 219 | 937 450 |
| 5085 | Industrial supplies ----- | 369 | 2 240 341 | 149 231 | 3 951 | 281 | 646 965 | 103 647 | 2 939 | 88 | 1 593 376 |
| 5087 | Service establishment equipment and supplies ----- | 157 | 304 164 | 41 367 | 1 412 | 141 | 231 411 | 36 994 | 1 283 | 16 | 72 753 |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 47 | 298 273 | 23 050 | 628 | 39 | 249 032 | 21 062 | 585 | 8 | 49 241 |
| 509 | Miscellaneous durable goods ----- | 606 | 2 854 027 | 176 620 | 5 965 | 515 | 1 686 506 | 136 660 | 4 948 | 91 | 1 167 521 |
| 5091 | Sporting and recreational goods and supplies ----- | 88 | 541 268 | 34 398 | 973 | 69 | 266 662 | 27 762 | 864 | 19 | 274 606 |
| 5092 | Toys and hobby goods and supplies ----- | 57 | 735 860 | 35 400 | 980 | 45 | 132 555 | 14 022 | 430 | 12 | 603 305 |
| 5093 | Scrap and waste materials ----- | 205 | 756 301 | 55 281 | 2 091 | 192 | 638 897 | 51 073 | 1 953 | 13 | 117 404 |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 99 | 152 198 | 15 216 | 537 | 91 | 147 303 | 14 910 | 523 | 8 | 4 895 |
| 5099 | Durable goods, n.e.c. ----- | 157 | 668 400 | 36 325 | 1 384 | 118 | 501 089 | 28 893 | 1 178 | 39 | 167 311 |
| 51 | Nondurable goods ----- | 3 241 | 32 331 922 | 1 631 116 | 48 037 | 2 561 | 16 278 605 | 1 068 741 | 34 862 | 680 | 16 053 317 |
| 511 | Paper and paper products ----- | 522 | 3 577 440 | 231 803 | 7 020 | 412 | 2 065 927 | 193 173 | 6 115 | 110 | 1 511 513 |
| 5111 | Printing and writing paper ----- | 96 | 1 319 634 | 62 276 | 1 461 | 77 | 810 478 | 52 785 | 1 262 | 19 | 509 156 |
| 5112 | Stationery and office supplies ----- | 256 | 757 941 | 80 991 | 3 313 | 202 | 513 090 | 64 659 | 2 858 | 54 | 244 851 |
| 5113 | Industrial and personal service paper ----- | 170 | 1 499 865 | 88 536 | 2 246 | 133 | 742 359 | 75 729 | 1 995 | 37 | 757 506 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 115 | 4 434 765 | 248 272 | 4 687 | 85 | 1 092 002 | 47 072 | 1 476 | 30 | 3 342 763 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 115 | 4 434 765 | 248 272 | 4 687 | 85 | 1 092 002 | 47 072 | 1 476 | 30 | 3 342 763 |
| 513 | Apparel, piece goods, and notions ----- | 334 | 1 331 793 | 99 284 | 3 006 | 257 | 1 007 241 | 87 396 | 2 651 | 77 | 324 552 |
| 5131 | Piece goods, notions, and other dry goods ----- | 103 | 607 050 | 39 771 | 1 047 | 83 | 518 622 | 37 060 | 968 | 20 | 88 428 |
| 5136 | Men's and boys' clothing and furnishings ----- | 78 | 281 599 | 21 966 | 764 | 61 | 211 343 | 19 274 | 708 | 17 | 70 256 |
| 5137 | Women's, children's, and infants' clothing and accessories ----- | 119 | 322 743 | 29 013 | 900 | 89 | 215 810 | 24 452 | 730 | 30 | 106 933 |
| 5139 | Footwear ----- | 34 | 120 401 | 8 534 | 295 | 24 | 61 466 | 6 610 | 245 | 10 | 58 935 |
| 514 | Groceries and related products ----- | 910 | 11 979 124 | 505 781 | 16 718 | 710 | 6 826 503 | 355 453 | 11 954 | 200 | 5 152 621 |
| 5141 | Groceries, general line ----- | 91 | 1 847 742 | 60 357 | 1 844 | 72 | 1 038 485 | 43 498 | 1 354 | 19 | 809 257 |
| 5142 | Packaged frozen foods ----- | 82 | 1 394 327 | 50 941 | 1 624 | 57 | 1 003 915 | 42 786 | 1 367 | 25 | 390 412 |
| 5143 | Dairy products, except dried or canned ----- | 65 | 1 283 946 | 32 815 | 1 049 | 48 | 883 858 | 24 741 | 753 | 17 | 400 088 |
| 5144 | Poultry and poultry products ----- | 28 | 288 865 | 12 451 | 362 | 22 | 156 352 | 9 286 | 302 | 6 | 132 513 |
| 5145 | Confectionery ----- | 70 | 640 622 | 32 793 | 1 218 | 49 | 209 382 | 13 720 | 522 | 21 | 431 240 |
| 5146 | Fish and seafoods ----- | 39 | 226 040 | 16 628 | 790 | 37 | (D) | (D) | FF | 2 | (D) |
| 5147 | Meats and meat products ----- | 102 | 1 534 117 | 54 932 | 1 789 | 93 | 1 093 170 | 48 840 | 1 604 | 9 | 440 947 |
| 5148 | Fresh fruits and vegetables ----- | 138 | 1 193 859 | 70 340 | 2 206 | 122 | 948 006 | 62 633 | 2 048 | 16 | 245 853 |
| 5149 | Groceries and related products, n.e.c. ----- | 295 | 3 569 606 | 174 524 | 5 836 | 210 | (D) | (D) | HH | 85 | (D) |
| 515 | Farm-product raw materials ----- | 32 | 360 139 | 6 478 | 175 | 26 | 265 271 | 5 872 | 148 | 6 | 94 868 |
| 5153 | Grain and field beans ----- | 10 | 124 880 | 3 574 | 58 | 9 | (D) | (D) | BB | 1 | (D) |
| 5154 | Livestock ----- | 10 | 105 609 | 1 229 | 61 | 7 | (D) | (D) | BB | 3 | (D) |
| 5159 | Farm-product raw materials, n.e.c. ----- | 12 | 129 650 | 1 675 | 56 | 10 | (D) | (D) | BB | 2 | (D) |
| 516 | Chemicals and allied products ----- | 342 | 3 595 595 | 173 948 | 4 207 | 241 | 878 901 | 86 442 | 2 303 | 101 | 2 716 694 |
| 5162 | Plastics materials and basic forms and shapes ----- | 109 | 679 404 | 51 627 | 1 276 | 82 | 357 958 | 33 995 | 961 | 27 | 321 446 |
| 5169 | Chemicals and allied products, n.e.c. ----- | 233 | 2 916 191 | 122 321 | 2 931 | 159 | 520 943 | 52 447 | 1 342 | 74 | 2 395 248 |
| 517 | Petroleum and petroleum products ----- | 126 | 3 133 968 | 67 356 | 1 889 | 98 | 1 285 520 | 42 616 | 1 323 | 28 | 1 848 448 |
| 5171 | Petroleum bulk stations and terminals ----- | 77 | 2 101 635 | 47 332 | 1 454 | 56 | 407 509 | 26 367 | 940 | 21 | 1 694 126 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 49 | 1 032 333 | 20 024 | 435 | 42 | 878 011 | 16 249 | 383 | 7 | 154 322 |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 118 | 1 048 515 | 70 745 | 1 707 | 111 | 841 892 | 64 910 | 1 549 | 7 | 206 623 |
| 5181 | Beer and ale ----- | 72 | 579 198 | 47 010 | 1 103 | 72 | 579 198 | 47 010 | 1 103 | — | — |
| 5182 | Wine and distilled alcoholic beverages ----- | 46 | 469 317 | 23 735 | 604 | 39 | 262 694 | 17 900 | 446 | 7 | 206 623 |
| 519 | Miscellaneous nondurable goods ----- | 742 | 2 870 583 | 227 449 | 8 628 | 621 | 2 015 348 | 185 807 | 7 343 | 121 | 855 235 |
| 5191 | Farm supplies ----- | 116 | 500 771 | 28 331 | 1 139 | 106 | 392 692 | 26 661 | 1 063 | 10 | 108 079 |
| 5192 | Books, periodicals, and newspapers ----- | 100 | 788 081 | 65 749 | 2 404 | 75 | 360 942 | 45 666 | 1 650 | 25 | 427 139 |
| 5193 | Flowers, nursery stock, and florists' supplies ----- | 86 | 216 936 | 32 020 | 1 556 | 79 | 203 056 | 30 781 | 1 530 | 7 | 13 880 |
| 5194 | Tobacco and tobacco products ----- | 38 | 429 895 | 11 186 | 494 | 37 | (D) | (D) | EE | 1 | (D) |
| 5198 | Paints, varnishes, and supplies ----- | 79 | 300 786 | 33 508 | 982 | 58 | 143 809 | 18 459 | 658 | 21 | 156 977 |
| 5199 | Nondurable goods, n.e.c. ----- | 323 | 634 114 | 56 655 | 2 053 | 266 | (D) | (D) | GG | 57 | (D) |
| | Vineland—Millville—Bridgeton, NJ PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 234 | 981 503 | 76 368 | 2 782 | 209 | 865 906 | 71 842 | 2 663 | 25 | 115 597 |
| 50 | Durable goods ----- | 144 | 515 533 | 45 759 | 1 680 | 129 | 485 236 | 44 497 | 1 650 | 15 | 30 297 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 18 | (D) | (D) | CC | 18 | (D) | (D) | CC | — | (D) |
| 502 | Furniture and homefurnishings ----- | 11 | (D) | (D) | CC | 10 | (D) | (D) | CC | 1 | — |
| 503 | Lumber and other construction materials ----- | 12 | 32 184 | 6 918 | 217 | 12 | 32 184 | 6 918 | 217 | — | — |
| 504 | Professional and commercial equipment and supplies ----- | 14 | (D) | (D) | CC | 14 | (D) | (D) | CC | — | — |
| 505 | Metals and minerals, except petroleum ----- | 2 | (D) | (D) | BB | 2 | (D) | (D) | BB | — | — |
| 506 | Electrical goods ----- | 27 | (D) | (D) | CC | 14 | (D) | (D) | CC | 13 | (D) |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

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Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| SIC code | Geographic area and kind of business | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|-----------|---------------------------------------------------------------------|-------------------------|-------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|--------------------------|-----------------------------------------------------------|-------------------------|------------------|
| | | | | | | Establishments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Establishments (number) | Sales (\$1,000) |
| | PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con. | | | | | | | | | | |
| | Vineland—Millville—Bridgeton, NJ PMSA—Con. | | | | | | | | | | |
| 50 | Durable goods —Con. | | | | | | | | | | |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 15 | 48 (D) | 7 (D) | CC 237 | 14 28 | 48 (D) | 7 (D) | CC 237 | 1 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 28 | 164 (D) | 356 (D) | CC 237 | 17 | 164 (D) | 356 (D) | CC 237 | — | — |
| 509 | Miscellaneous durable goods ----- | 17 | | | CC 237 | | | | CC 237 | | |
| 51 | Nondurable goods ----- | 90 | 465 970 | 30 609 | 1 102 | 80 | 380 670 | 27 345 | 1 013 | 10 | 85 300 |
| 511 | Paper and paper products ----- | 8 | 23 850 | 3 142 | 124 | 8 | 23 850 | 3 142 | 124 | — | — |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | — | — | — | — | — | — | — | — | — | — |
| 513 | Apparel, piece goods, and notions ----- | 3 | (D) | (D) | BB | 2 | (D) | (D) | BB | 1 | (D) |
| 514 | Groceries and related products ----- | 43 | 200 761 | 15 244 | 403 | 36 | (D) | (D) | EE | 7 | (D) |
| 515 | Farm-product raw materials ----- | 2 | (D) | (D) | AA | 2 | (D) | (D) | AA | — | — |
| 516 | Chemicals and allied products ----- | 7 | (D) | (D) | CC | 5 | (D) | (D) | CC | 2 | (D) |
| 517 | Petroleum and petroleum products ----- | 12 | 85 604 | 4 766 | 220 | 12 | 85 604 | 4 766 | 220 | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | — | — | — | — | — | — | — | — | — | — |
| 519 | Miscellaneous nondurable goods ----- | 15 | (D) | (D) | CC | 15 | (D) | (D) | CC | — | — |
| | Wilmington—Newark, DE—MD PMSA | | | | | | | | | | |
| | Wholesale trade ----- | 787 | 11 387 568 | 601 043 | 13 175 | 656 | 2 515 975 | 205 094 | 6 950 | 131 | 8 871 593 |
| | (See appropriate State for SIC detail.) | | | | | | | | | | |

Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992

[Not applicable]

Table 9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | | Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | |
|-------------------------------------------|-------------------|--------------------|--------------------|------------------------|--------------------------------|-------------------|-----------------|-----------------|------------------------|
| | | | Sales (\$1,000) | Percent of State total | | | | Sales (\$1,000) | Percent of State total |
| New Jersey ----- | (X) | 176 021 592 | 176 021 592 | 100.0 | New Jersey —Con. | | | | |
| Edison township ----- | 1 | 6 943 900 | 6 943 900 | 3.9 | Woodbridge township ----- | 14 | 2 659 039 | 54 185 304 | 30.8 |
| Mount Laurel township ----- | 2 | 6 175 952 | 13 119 852 | 7.5 | Saddle Brook township ----- | 15 | 2 637 833 | 56 823 137 | 32.3 |
| Montvale ----- | 3 | 4 507 772 | 17 627 624 | 10.0 | Paramus ----- | 16 | 2 551 594 | 59 374 731 | 33.7 |
| Secaucus ----- | 4 | 4 464 987 | 22 092 611 | 12.6 | Wayne township ----- | 17 | 2 368 504 | 61 743 235 | 35.1 |
| Franklin township (Somerset County) ----- | 5 | 3 916 200 | 26 008 811 | 14.8 | Mahwah township ----- | 18 | 2 250 717 | 63 993 952 | 36.4 |
| Fort Lee ----- | 6 | 3 823 075 | 29 831 886 | 16.9 | Carlstadt ----- | 19 | 2 097 537 | 66 091 489 | 37.5 |
| Parsippany-Troy Hills township ----- | 7 | 3 641 799 | 33 473 685 | 19.0 | Linden ----- | 20 | 1 992 972 | 68 084 461 | 38.7 |
| West Caldwell township ----- | 8 | 3 210 078 | 36 683 763 | 20.8 | Jersey City ----- | 21 | 1 982 909 | 70 067 370 | 39.8 |
| Piscataway township ----- | 9 | 3 205 132 | 39 888 895 | 22.7 | Hackensack ----- | 22 | 1 885 893 | 71 953 263 | 40.9 |
| Elizabeth ----- | 10 | 2 984 402 | 42 873 297 | 24.4 | Cherry Hill township ----- | 23 | 1 866 278 | 73 819 541 | 41.9 |
| Newark ----- | 11 | 2 892 547 | 45 765 844 | 26.0 | Pennsauken township ----- | 24 | 1 804 473 | 75 624 014 | 43.0 |
| Clifton ----- | 12 | 2 888 018 | 48 653 862 | 27.6 | Montville township ----- | 25 | 1 589 684 | 77 213 698 | 43.9 |
| Englewood Cliffs ----- | 13 | 2 872 403 | 51 526 265 | 29.3 | South Brunswick township ----- | 26 | 1 568 511 | 78 782 209 | 44.8 |

See footnotes at end of table.

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | | Geographic area | Rank ¹ | Cumulative | | |
|------------------------------------|-------------------|-----------------|-----------------|------------------------|-----------------------------------------|-------------------|-----------------|------------------------|------|
| | | | Sales (\$1,000) | Percent of State total | | | Sales (\$1,000) | Percent of State total | |
| New Jersey —Con. | | | | | | | | | |
| North Bergen township | 27 | 1 499 275 | 80 281 484 | 45.6 | Oradell | 117 | 242 312 | 132 311 673 | 75.2 |
| Cranford township | 28 | 1 484 165 | 81 765 649 | 46.5 | Aberdeen township | 118 | 240 887 | 132 552 560 | 75.3 |
| Lyndhurst township | 29 | 1 450 173 | 83 215 822 | 47.3 | Hammonton | 119 | 240 843 | 132 793 403 | 75.4 |
| Ramsey | 30 | 1 323 850 | 84 539 672 | 48.0 | Bellmawr | 120 | 233 231 | 133 026 634 | 75.6 |
| Moorestown township | 31 | 1 229 126 | 85 768 798 | 48.7 | New Brunswick | 121 | 231 756 | 133 258 390 | 75.7 |
| Moonachie | 32 | 1 188 648 | 86 957 446 | 49.4 | East Windsor township | 122 | 231 470 | 133 489 860 | 75.8 |
| Paterson | 33 | 1 159 167 | 88 116 613 | 50.1 | Gloucester township | 123 | 231 456 | 133 721 316 | 76.0 |
| Franklin Lakes | 34 | 1 142 745 | 89 259 358 | 50.7 | Westfield | 124 | 224 747 | 133 946 063 | 76.1 |
| Berkeley Heights township | 35 | 1 073 644 | 90 333 002 | 51.3 | Lodi | 125 | 219 474 | 134 165 537 | 76.2 |
| Union township | 36 | 1 050 830 | 91 383 832 | 51.9 | Union City | 126 | 215 552 | 134 381 089 | 76.3 |
| Ridgefield Park | 37 | 1 026 626 | 92 410 458 | 52.5 | Tenafly | 127 | 215 161 | 134 596 250 | 76.5 |
| Bridgewater township | 38 | 1 002 072 | 93 412 530 | 53.1 | Millville | 128 | 214 921 | 134 811 171 | 76.6 |
| Mount Olive township | 39 | 989 466 | 94 401 996 | 53.6 | Berlin | 129 | 214 257 | 135 025 428 | 76.7 |
| Englewood | 40 | 984 140 | 95 386 136 | 54.2 | Middlesex | 130 | 210 857 | 135 236 285 | 76.8 |
| Ridgefield | 41 | 981 830 | 96 367 966 | 54.7 | Closter | 131 | 209 136 | 135 445 421 | 76.9 |
| Hanover township | 42 | 955 936 | 97 323 902 | 55.3 | Neptune township | 132 | 208 060 | 135 653 481 | 77.1 |
| Teaneck township | 43 | 949 055 | 98 272 957 | 55.8 | Maywood | 133 | 207 105 | 135 860 586 | 77.2 |
| Perth Amboy | 44 | 929 347 | 99 202 304 | 56.4 | Freehold township (Monmouth County) | 134 | 206 809 | 136 067 395 | 77.3 |
| Florham Park | 45 | 867 664 | 100 069 968 | 56.9 | Ridgewood | 135 | 205 988 | 136 273 383 | 77.4 |
| Evesham township | 46 | 862 711 | 100 932 679 | 57.3 | Garfield | 136 | 205 121 | 136 478 504 | 77.5 |
| South Plainfield | 47 | 837 260 | 101 769 939 | 57.8 | Pequannock township | 137 | 204 565 | 136 683 069 | 77.7 |
| Kenilworth | 48 | 814 569 | 102 584 508 | 58.3 | Milltown | 138 | 204 127 | 136 887 196 | 77.8 |
| Kearny | 49 | 813 104 | 103 397 612 | 58.7 | Cinnaminson township | 139 | 202 648 | 137 089 844 | 77.9 |
| Red Bank | 50 | 800 233 | 104 197 845 | 59.2 | Randolph township | 140 | 201 057 | 137 290 901 | 78.0 |
| West Deptford township | 51 | 798 349 | 104 996 194 | 59.6 | Bogota | 141 | 197 036 | 137 487 937 | 78.1 |
| Morris township | 52 | 774 349 | 105 770 543 | 60.1 | Maplewood township | 142 | 195 502 | 137 683 439 | 78.2 |
| East Rutherford | 53 | 707 833 | 106 478 376 | 60.5 | West New York | 143 | 189 794 | 137 873 233 | 78.3 |
| Fair Lawn | 54 | 706 718 | 107 185 094 | 60.9 | Saddle River | 144 | 188 781 | 138 062 014 | 78.4 |
| Jamesburg | 55 | 699 388 | 107 884 482 | 61.3 | Verona township | 145 | 186 681 | 138 248 695 | 78.5 |
| Bayonne | 56 | 673 117 | 108 557 599 | 61.7 | Medford township | 146 | 179 520 | 138 428 215 | 78.6 |
| Morris Plains | 57 | 648 668 | 109 206 267 | 62.0 | Ewing township | 147 | 175 259 | 138 603 474 | 78.7 |
| Paulsboro | 58 | 639 938 | 109 846 205 | 62.4 | New Providence | 148 | 175 218 | 138 778 692 | 78.8 |
| Lawrence township | 59 | 624 702 | 110 470 907 | 62.8 | Summit | 149 | 174 938 | 138 952 630 | 78.9 |
| Carteret | 60 | 617 680 | 111 088 587 | 63.1 | Wallington | 150 | 174 307 | 139 127 937 | 79.0 |
| Elmwood Park | 61 | 603 889 | 111 692 476 | 63.5 | Edgewater | 151 | 170 381 | 139 298 318 | 79.1 |
| Hoboken | 62 | 584 293 | 112 276 769 | 63.8 | Bellefonte township | 152 | 168 026 | 139 466 344 | 79.2 |
| North Brunswick township | 63 | 575 540 | 112 852 309 | 64.1 | Tinton Falls | 153 | 161 111 | 139 627 455 | 79.3 |
| Camden | 64 | 564 512 | 113 416 821 | 64.4 | Eatontown | 154 | 159 660 | 139 787 115 | 79.4 |
| Chatham | 65 | 537 693 | 113 954 514 | 64.7 | North Arlington | 155 | 158 780 | 139 945 895 | 79.5 |
| Rutherford | 66 | 528 680 | 114 483 194 | 65.0 | Denville township | 156 | 154 008 | 140 099 903 | 79.6 |
| Millburn township | 67 | 505 253 | 114 988 447 | 65.3 | Dover (Ocean County) | 157 | 151 847 | 140 251 750 | 79.7 |
| Trenton | 68 | 501 229 | 115 489 676 | 65.6 | Middletown township | 158 | 147 164 | 140 398 914 | 79.8 |
| Dover (Morris County) | 69 | 495 107 | 115 984 783 | 65.9 | Shrewsbury | 159 | 146 120 | 140 545 034 | 79.8 |
| Springfield township | 70 | 487 629 | 116 472 412 | 66.2 | Manalapan township | 160 | 145 200 | 140 690 234 | 79.9 |
| East Brunswick township | 71 | 485 676 | 116 958 088 | 66.4 | Little Falls township | 161 | 141 955 | 140 832 189 | 80.0 |
| Hasbrouck Heights | 72 | 485 555 | 117 443 643 | 66.7 | Rockaway township (Morris County) | 162 | 140 147 | 140 972 336 | 80.1 |
| Little Ferry | 73 | 479 352 | 117 922 995 | 67.0 | Clinton township | 163 | 137 376 | 141 109 712 | 80.2 |
| Oakland | 74 | 470 995 | 118 393 990 | 67.3 | Howell township | 164 | 132 547 | 141 242 259 | 80.2 |
| Harrison | 75 | 460 221 | 118 854 211 | 67.5 | Bergenfield | 165 | 128 487 | 141 370 746 | 80.3 |
| Totowa | 76 | 456 083 | 119 310 294 | 67.8 | West Paterson | 166 | 126 735 | 141 497 481 | 80.4 |
| Morristown | 77 | 455 598 | 119 765 892 | 68.0 | Norwood | 167 | 125 642 | 141 623 123 | 80.5 |
| Vineland | 78 | 451 471 | 120 217 363 | 68.3 | Ho-Ho-Kus | 168 | 123 033 | 141 746 156 | 80.5 |
| Northvale | 79 | 451 416 | 120 668 779 | 68.6 | South River | 169 | 121 866 | 141 868 022 | 80.6 |
| Voorhees township | 80 | 444 428 | 121 113 207 | 68.8 | Cedar Grove township | 170 | 121 194 | 141 989 216 | 80.7 |
| Leonia | 81 | 399 953 | 121 513 160 | 69.0 | Wyckoff township | 171 | 118 301 | 142 107 517 | 80.7 |
| Wall township | 82 | 394 393 | 121 907 553 | 69.3 | Plainfield | 172 | 116 383 | 142 223 900 | 80.8 |
| Westville | 83 | 371 272 | 122 278 825 | 69.5 | Ocean township | 173 | 112 642 | 142 336 542 | 80.9 |
| Irvington township | 84 | 362 532 | 122 641 357 | 69.7 | Westwood | 174 | 111 993 | 142 448 535 | 80.9 |
| Hamilton township (Mercer County) | 85 | 343 119 | 122 984 476 | 69.9 | River Edge | 175 | 111 878 | 142 560 413 | 81.0 |
| Somerville | 86 | 343 085 | 123 327 561 | 70.1 | Bernardsville | 176 | 111 119 | 142 671 532 | 81.1 |
| Woodcliff Lake | 87 | 337 682 | 123 665 243 | 70.3 | Burlington township (Burlington County) | 177 | 109 875 | 142 781 407 | 81.1 |
| Hillside township | 88 | 332 682 | 123 997 925 | 70.4 | Sparta township | 178 | 108 305 | 142 889 712 | 81.2 |
| Old Bridge township | 89 | 330 398 | 124 328 323 | 70.6 | Phillipsburg | 179 | 107 643 | 142 997 355 | 81.2 |
| Clark township | 90 | 328 022 | 124 656 345 | 70.8 | Maple Shade township | 180 | 107 205 | 143 104 560 | 81.3 |
| Cresskill | 91 | 327 727 | 124 984 072 | 71.0 | Collingswood | 181 | 101 133 | 143 205 693 | 81.4 |
| Palisades Park | 92 | 327 193 | 125 311 265 | 71.2 | Atlantic City | 182 | 100 346 | 143 306 039 | 81.4 |
| Princeton township (Mercer County) | 93 | 326 642 | 125 637 907 | 71.4 | Bound Brook | 183 | 99 993 | 143 406 032 | 81.5 |
| Marlboro township | 94 | 325 619 | 125 963 526 | 71.6 | Scotch Plains township | 184 | 98 236 | 143 504 268 | 81.5 |
| West Orange township | 95 | 317 397 | 126 280 923 | 71.7 | Long Branch | 185 | 97 748 | 143 602 016 | 81.6 |
| Roseland | 96 | 313 829 | 126 594 752 | 71.9 | Holmdel township | 186 | 94 368 | 143 696 384 | 81.6 |
| Upper Saddle River | 97 | 313 288 | 126 908 040 | 72.1 | Matawan | 187 | 92 899 | 143 789 283 | 81.7 |
| Livingston township | 98 | 307 329 | 127 215 369 | 72.3 | Brick township | 188 | 92 448 | 143 881 731 | 81.7 |
| Egg Harbor township | 99 | 305 727 | 127 521 096 | 72.4 | Hillsborough township | 189 | 88 321 | 143 970 052 | 81.8 |
| Princeton (Mercer County) | 100 | 300 937 | 127 822 033 | 72.6 | Haledon | 190 | 86 389 | 144 056 441 | 81.8 |
| Deptford township | 101 | 297 490 | 128 119 523 | 72.8 | Lincoln Park | 191 | 85 346 | 144 141 787 | 81.9 |
| Warren township | 102 | 287 544 | 128 407 067 | 72.9 | Margate City | 192 | 84 759 | 144 226 546 | 81.9 |
| Lakewood township | 103 | 287 324 | 128 694 391 | 73.1 | Watchesburg | 193 | 83 796 | 144 310 342 | 82.0 |
| Rahway | 104 | 280 553 | 128 974 944 | 73.3 | Linwood | 194 | 82 917 | 144 393 259 | 82.0 |
| Hawthorne | 105 | 274 708 | 129 249 652 | 73.4 | Mendham | 195 | 82 757 | 144 476 016 | 82.1 |
| Bloomfield township | 106 | 270 257 | 129 519 909 | 73.6 | Roselle | 196 | 82 720 | 144 558 736 | 82.1 |
| Metuchen | 107 | 269 767 | 129 789 676 | 73.7 | Cliffside Park | 197 | 81 836 | 144 640 572 | 82.2 |
| Pleasantville | 108 | 262 557 | 130 052 233 | 73.9 | Sayreville | 198 | 81 311 | 144 721 883 | 82.2 |
| Bridgeton | 109 | 256 994 | 130 309 227 | 74.0 | Park Ridge | 199 | 80 695 | 144 802 578 | 82.3 |
| Passaic | 110 | 256 751 | 130 565 978 | 74.2 | West Long Branch | 200 | 78 190 | 144 880 768 | 82.3 |
| Hazlet township | 111 | 256 653 | 130 822 631 | 74.3 | Freehold (Monmouth County) | 201 | 78 071 | 144 958 839 | 82.4 |
| Flemington | 112 | 252 268 | 131 074 899 | 74.5 | Lambertville | 202 | 77 060 | 145 035 899 | 82.4 |
| Burlington (Burlington County) | 113 | 251 690 | 131 326 589 | 74.6 | Fairview | 203 | 76 145 | 145 112 044 | 82.4 |
| Delran township | 114 | 250 143 | 131 576 732 | 74.8 | Monroe township (Gloucester County) | 204 | 76 083 | 145 188 127 | 82.5 |
| Allendale | 115 | 246 527 | 131 823 259 | 74.9 | Glocester City | 205 | 75 149 | 145 263 276 | 82.5 |
| Branchburg township | 116 | 246 102 | 132 069 361 | 75.0 | Wood-Ridge | 206 | 75 022 | 145 338 298 | 82.6 |

See footnotes at end of table.

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

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Table 9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992 —Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | | Geographic area | Rank ¹ | Cumulative | | |
|-----------------------------------------------|-------------------|-----------------|-----------------|------------------------|-----------------------------------------|-------------------|-----------------|------------------------|------|
| | | | Sales (\$1,000) | Percent of State total | | | Sales (\$1,000) | Percent of State total | |
| New Jersey —Con. | | | | | | | | | |
| Little Silver ----- | 207 | 74 291 | 145 412 589 | 82.6 | Vernon township ----- | 287 | 17 026 | 148 531 641 | 84.4 |
| Winslow township ----- | 208 | 72 157 | 145 484 746 | 82.7 | Clayton ----- | 288 | 16 903 | 148 548 544 | 84.4 |
| Glassboro ----- | 209 | 71 723 | 145 556 469 | 82.7 | Washington township (Morris County) --- | 289 | 16 163 | 148 564 707 | 84.4 |
| Merchantville ----- | 210 | 67 406 | 145 623 875 | 82.7 | Lacey township ----- | 290 | 15 511 | 148 580 218 | 84.4 |
| Madison ----- | 211 | 66 934 | 145 690 809 | 82.8 | Magnolia ----- | 291 | 15 495 | 148 595 713 | 84.4 |
| Haddonfield ----- | 212 | 65 338 | 145 756 147 | 82.8 | Pitman ----- | 292 | 15 146 | 148 610 859 | 84.4 |
| Pennington ----- | 213 | 64 575 | 145 820 722 | 82.8 | Barrington ----- | 293 | 14 912 | 148 625 771 | 84.4 |
| Mountain Lakes ----- | 214 | 62 934 | 145 883 656 | 82.9 | Atlantic Highlands ----- | 294 | 14 878 | 148 640 649 | 84.4 |
| North Plainfield ----- | 215 | 62 876 | 145 946 532 | 82.9 | Franklin (Sussex County) ----- | 295 | 13 856 | 148 654 505 | 84.5 |
| Readington township ----- | 216 | 60 398 | 146 006 930 | 82.9 | Neptune City ----- | 296 | 13 691 | 148 668 196 | 84.5 |
| Salem ----- | 217 | 60 150 | 146 067 080 | 83.0 | Somerdale ----- | 297 | 13 511 | 148 681 707 | 84.5 |
| Boonton ----- | 218 | 58 745 | 146 125 825 | 83.0 | Blomingdale ----- | 298 | 11 752 | 148 693 459 | 84.5 |
| Pompton Lakes ----- | 219 | 58 265 | 146 184 090 | 83.0 | Hamburg ----- | 299 | 10 860 | 148 704 319 | 84.5 |
| Old Tappan ----- | 220 | 57 374 | 146 241 464 | 83.1 | Audubon ----- | 300 | 10 684 | 148 715 003 | 84.5 |
| Asbury Park ----- | 221 | 55 963 | 146 297 427 | 83.1 | Wharton ----- | 301 | 10 637 | 148 725 640 | 84.5 |
| Roselle Park ----- | 222 | 55 828 | 146 353 255 | 83.1 | Somers Point ----- | 302 | 9 797 | 148 735 437 | 84.5 |
| Waldwick ----- | 223 | 55 317 | 146 408 572 | 83.2 | Manville ----- | 303 | 9 737 | 148 745 174 | 84.5 |
| Franklin township (Gloucester County) --- | 224 | 54 185 | 146 462 757 | 83.2 | Rumson ----- | 304 | 9 559 | 148 754 733 | 84.5 |
| Montclair township ----- | 225 | 53 720 | 146 516 477 | 83.2 | Stafford township ----- | 305 | 9 044 | 148 763 777 | 84.5 |
| Mantua township ----- | 226 | 53 080 | 146 569 557 | 83.3 | Pennsville township ----- | 306 | 8 914 | 148 772 691 | 84.5 |
| Weehawken township ----- | 227 | 52 990 | 146 622 547 | 83.3 | Woodlynne ----- | 307 | 8 458 | 148 781 149 | 84.5 |
| Butler ----- | 228 | 50 608 | 146 673 155 | 83.3 | Prospect Park ----- | 308 | 8 282 | 148 789 431 | 84.5 |
| Haddon township ----- | 229 | 49 897 | 146 723 052 | 83.4 | Ocean City ----- | 309 | 8 159 | 148 797 590 | 84.5 |
| Newton ----- | 230 | 47 624 | 146 770 676 | 83.4 | Beachwood ----- | 310 | 7 953 | 148 805 543 | 84.5 |
| Florence township ----- | 231 | 47 251 | 146 817 927 | 83.4 | Byram township ----- | 311 | 7 547 | 148 813 090 | 84.5 |
| Washington township (Gloucester County) ----- | 232 | 45 779 | 146 863 706 | 83.4 | Spotswood ----- | 312 | 6 284 | 148 819 374 | 84.5 |
| Emerson ----- | 233 | 45 713 | 146 909 419 | 83.5 | Beverly ----- | 313 | 5 984 | 148 825 358 | 84.5 |
| Woodbury ----- | 234 | 45 563 | 146 954 982 | 83.5 | Netcong ----- | 314 | 5 512 | 148 830 870 | 84.6 |
| East Orange ----- | 235 | 44 580 | 146 999 562 | 83.5 | Oceanport ----- | 315 | 4 772 | 148 835 642 | 84.6 |
| Middle township ----- | 236 | 43 643 | 147 043 205 | 83.5 | Raritan township (Hunterdon County) --- | 316 | 3 993 | 148 839 635 | 84.6 |
| Rockaway (Morris County) ----- | 237 | 43 351 | 147 086 556 | 83.6 | Barnegat township ----- | 317 | 3 976 | 148 843 611 | 84.6 |
| Upper township ----- | 238 | 41 486 | 147 128 042 | 83.6 | Pemberton township ----- | 318 | 3 521 | 148 847 132 | 84.6 |
| Ringwood ----- | 239 | 40 929 | 147 168 971 | 83.6 | Belvidere ----- | 320 | 2 693 | 148 853 336 | 84.6 |
| Point Pleasant Beach ----- | 240 | 40 269 | 147 209 240 | 83.6 | Keansburg ----- | 321 | 2 431 | 148 855 767 | 84.6 |
| South Amboy ----- | 241 | 39 946 | 147 249 186 | 83.7 | Hopatcong ----- | 322 | 1 988 | 148 857 755 | 84.6 |
| Dunellen ----- | 242 | 39 867 | 147 289 053 | 83.7 | Manchester township ----- | 323 | 1 097 | 148 858 852 | 84.6 |
| Hillsdale ----- | 243 | 39 645 | 147 328 698 | 83.7 | Briantene ----- | 324 | 684 | 148 859 536 | 84.6 |
| Woodstown ----- | 244 | 38 775 | 147 367 473 | 83.7 | Lawnside ----- | (X) | — | 148 859 536 | 84.6 |
| Southampton township ----- | 245 | 38 230 | 147 405 703 | 83.7 | Little Egg Harbor township ----- | (X) | — | 148 859 536 | 84.6 |
| North Haledon ----- | 246 | 36 482 | 147 442 185 | 83.8 | Wildwood Crest ----- | (X) | — | 148 859 536 | 84.6 |
| Kinnelon ----- | 247 | 35 758 | 147 477 943 | 83.8 | Alpha ----- | (X) | (D) | (X) | (X) |
| Berkeley township ----- | 248 | 35 560 | 147 513 503 | 83.8 | Bernards township ----- | (X) | (D) | (X) | (X) |
| Plainsboro township ----- | 249 | 35 528 | 147 549 031 | 83.8 | Bordentown ----- | (X) | (D) | (X) | (X) |
| Woodbine ----- | 250 | 35 279 | 147 584 310 | 83.8 | Bradley Beach ----- | (X) | (D) | (X) | (X) |
| Cape May ----- | 251 | 35 055 | 147 619 365 | 83.9 | Brielle ----- | (X) | (D) | (X) | (X) |
| Palmyra ----- | 252 | 35 048 | 147 654 413 | 83.9 | City of Orange township ----- | (X) | (D) | (X) | (X) |
| Keyport ----- | 253 | 34 959 | 147 689 372 | 83.9 | Demarest ----- | (X) | (D) | (X) | (X) |
| Wrightstown ----- | 254 | 33 709 | 147 723 081 | 83.9 | Fanwood ----- | (X) | (D) | (X) | (X) |
| Mount Arlington ----- | 255 | 33 564 | 147 756 645 | 83.9 | Garwood ----- | (X) | (D) | (X) | (X) |
| West Milford township ----- | 256 | 33 436 | 147 790 081 | 84.0 | Glen Rock ----- | (X) | (D) | (X) | (X) |
| Absecon ----- | 257 | 31 619 | 147 821 700 | 84.0 | Guttenberg ----- | (X) | (D) | (X) | (X) |
| Roxbury township ----- | 258 | 31 260 | 147 852 960 | 84.0 | Hackettstown ----- | (X) | (D) | (X) | (X) |
| West Windsor township ----- | 259 | 30 750 | 147 883 710 | 84.0 | Haworth ----- | (X) | (D) | (X) | (X) |
| Manasquan ----- | 260 | 30 670 | 147 914 380 | 84.0 | Highlands ----- | (X) | (D) | (X) | (X) |
| Runnemede ----- | 261 | 29 924 | 147 944 304 | 84.0 | Hightstown ----- | (X) | (D) | (X) | (X) |
| High Bridge ----- | 262 | 28 335 | 147 972 639 | 84.1 | Hopewell township ----- | (X) | (D) | (X) | (X) |
| Point Pleasant ----- | 263 | 28 295 | 148 000 934 | 84.1 | Lakehurst ----- | (X) | (D) | (X) | (X) |
| Buena ----- | 264 | 27 550 | 148 028 484 | 84.1 | Lindenwold ----- | (X) | (D) | (X) | (X) |
| Oaklyn ----- | 265 | 27 231 | 148 055 715 | 84.1 | Medford Lakes ----- | (X) | (D) | (X) | (X) |
| Highland Park ----- | 266 | 25 824 | 148 081 539 | 84.1 | Midland Park ----- | (X) | (D) | (X) | (X) |
| Harrington Park ----- | 267 | 25 158 | 148 106 697 | 84.1 | Monmouth Beach ----- | (X) | (D) | (X) | (X) |
| Dumont ----- | 268 | 24 990 | 148 131 687 | 84.2 | Monroe township (Middlesex County) --- | (X) | (D) | (X) | (X) |
| Northfield ----- | 269 | 24 462 | 148 156 149 | 84.2 | Mountainside ----- | (X) | (D) | (X) | (X) |
| Lower township ----- | 270 | 24 362 | 148 180 511 | 84.2 | Mount Holly township ----- | (X) | (D) | (X) | (X) |
| Belmar ----- | 271 | 23 902 | 148 204 413 | 84.2 | National Park ----- | (X) | (D) | (X) | (X) |
| Penns Grove ----- | 272 | 23 585 | 148 227 998 | 84.2 | New Milford ----- | (X) | (D) | (X) | (X) |
| Egg Harbor City ----- | 273 | 23 264 | 148 251 262 | 84.2 | North Wildwood ----- | (X) | (D) | (X) | (X) |
| Jackson township ----- | 274 | 23 118 | 148 274 380 | 84.2 | Nutley township ----- | (X) | (D) | (X) | (X) |
| Clementon ----- | 275 | 22 334 | 148 296 714 | 84.2 | Ogdensburg ----- | (X) | (D) | (X) | (X) |
| Waterford township ----- | 276 | 22 073 | 148 318 787 | 84.3 | Pine Hill ----- | (X) | (D) | (X) | (X) |
| Washington (Warren County) ----- | 277 | 21 755 | 148 340 542 | 84.3 | Raritan (Somerset County) ----- | (X) | (D) | (X) | (X) |
| Jefferson township ----- | 278 | 21 748 | 148 362 290 | 84.3 | Riverton ----- | (X) | (D) | (X) | (X) |
| Hamilton township (Atlantic County) ----- | 279 | 21 601 | 148 383 891 | 84.3 | Sea Isle City ----- | (X) | (D) | (X) | (X) |
| Wildwood ----- | 280 | 19 295 | 148 403 186 | 84.3 | South Bound Brook ----- | (X) | (D) | (X) | (X) |
| Stanhope ----- | 281 | 19 228 | 148 422 414 | 84.3 | South Orange Village township ----- | (X) | (D) | (X) | (X) |
| Fair Haven ----- | 282 | 18 771 | 148 441 185 | 84.3 | South Toms River ----- | (X) | (D) | (X) | (X) |
| Galloway township ----- | 283 | 18 729 | 148 459 914 | 84.3 | Spring Lake ----- | (X) | (D) | (X) | (X) |
| Mount Ephraim ----- | 284 | 18 559 | 148 478 473 | 84.4 | Spring Lake Heights ----- | (X) | (D) | (X) | (X) |
| Wanaque ----- | 285 | 18 407 | 148 496 880 | 84.4 | Stratford ----- | (X) | (D) | (X) | (X) |
| Haddon Heights ----- | 286 | 17 735 | 148 514 615 | 84.4 | Tuckerton ----- | (X) | (D) | (X) | (X) |
| | | | | | Union Beach ----- | (X) | (D) | (X) | (X) |
| | | | | | Ventnor City ----- | (X) | (D) | (X) | (X) |
| | | | | | Woodbury Heights ----- | (X) | (D) | (X) | (X) |

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 10. Counties Ranked by Volume of Sales: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | | Geographic area | Rank ¹ | Cumulative | |
|-------------------------|-------------------|--------------------|--------------------|---------------------------------|-------------------------|-------------------|--------------------|---------------------------------|
| | | | Sales (\$1,000) | Percent of State total | | | Sales (\$1,000) | Percent of State total |
| New Jersey ----- | (X) | 176 021 592 | 176 021 592 | 100.0 | New Jersey —Con. | | | |
| Bergen----- | 1 | 48 845 385 | 48 845 385 | 27.7 | Gloucester ----- | 12 | 4 144 060 | 165 539 876 |
| Middlesex----- | 2 | 21 700 304 | 70 545 689 | 40.1 | Mercer ----- | 13 | 2 865 789 | 168 405 665 |
| Essex----- | 3 | 15 193 675 | 85 739 364 | 48.7 | Warren----- | 14 | 2 701 622 | 171 107 287 |
| Morris----- | 4 | 14 338 313 | 100 077 677 | 56.9 | Atlantic----- | 15 | 1 307 040 | 172 414 327 |
| Union----- | 5 | 12 121 566 | 112 199 243 | 63.7 | Hunterdon----- | 16 | 1 093 997 | 173 508 324 |
| Hudson----- | 6 | 11 016 279 | 123 215 522 | 70.0 | Cumberland ----- | 17 | 981 503 | 174 489 827 |
| Burlington----- | 7 | 10 522 598 | 133 738 120 | 76.0 | Ocean----- | 18 | 760 529 | 175 250 356 |
| Somerset----- | 8 | 9 045 897 | 142 784 017 | 81.1 | Sussex----- | 19 | 329 365 | 175 579 721 |
| Passaic----- | 9 | 7 965 863 | 150 749 880 | 85.6 | Salem----- | 20 | 227 446 | 175 807 167 |
| Camden----- | 10 | 6 175 596 | 156 925 476 | 89.2 | Cape May----- | 21 | 214 425 | 176 021 592 |
| Monmouth----- | 11 | 4 470 340 | 161 395 816 | 91.7 | | | | 100.0 |

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Appendix A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration. All wholesale firms that had at least one quarter of payroll in 1992 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1992 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 Census, all multiestablishment firms were asked to notify the Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business. Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1987 AND 1992 CENSUSES

The 1987 and 1992 censuses were conducted under similar conditions and procedures except for the following:

Classifications. In both 1992 and 1987, classifications are based on the *1987 Standard Industrial Classification (SIC) Manual*.¹ As a result of a later clarification in 1992, the sale of industrial controls has been classified in electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063) as it was in 1982 and all previous censuses. In 1987, the sale of industrial controls was classified in industrial machinery and equipment (SIC 5084).

Geographic areas. The boundaries of a number of areas for which data are shown in the 1992 census are not the same as in the 1987 census because of annexations; other boundary changes; and redefinitions of metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).² In addition, data for consolidated cities are included in the 1992 census.

Data for special economic urban areas (SEUA's) with 10,000 inhabitants or more in Michigan, Minnesota, New York, and Wisconsin qualified for publication in the 1992 census. This included townships in Michigan and Minnesota and towns in New York and Wisconsin. However, Minnesota did not have any townships that met the publication criteria.

EXPLANATION OF TERMS

Establishments. An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and are provided in the wholesale trade report, *Miscellaneous*

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

²Newly defined metropolitan areas (MA's) were announced by the Office of Management and Budget (OMB) effective June 30, 1993.

Subjects (WC92-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents the number in business at any time during 1992. Appendix G provides a comparison of the number of establishments active any time during the year versus the number in business at the end of the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms. A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

Sales. Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll. Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, employee contributions to

qualified pension plans, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used on Internal Revenue Service (IRS) form 941.

First quarter payroll. This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1992.

Paid employees for pay period including March 12. Paid employees consist of the full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1992 and 1991 inventories. Inventories consist of stocks of merchandise for sale at the end of 1992 and 1991. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1992 and 1991 inventories LIFO composition are published in the 1992 Census of Wholesale Trade report, *Miscellaneous Subjects* (WC92-S-4).

Operating expenses. Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold; income or excise taxes; or withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments. Each company included in this census was asked to identify and separately report auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products. Sales branches and offices located at plants are included when separate records are available.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they consider themselves retail, sell to the general public, and their sales to contractors and the general public is more than half their total sales.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification than defined in the SIC manual was needed, additional kinds-of-business were identified within an SIC industry.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1992 Census of Wholesale Trade report, *Commodity Line Sales* (WC92-S-3). Descriptions of the 1992 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012). Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobile, light trucks, motorcycles, busses and recreational vehicles.
 - a. Automobiles and motorcycles.
 - b. Buses and recreational vehicles.
 - c. Light trucks and vans (14,000 lb or less).
2. Medium and heavy trucks and tractors (over 14,000 lb).
 - a. Medium trucks (14,001 to 26,000 lb).
 - b. Heavy trucks and tractors (over 26,000 lb).

Motor vehicle supplies and new parts (SIC 5013). Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors.
2. Motor vehicle supplies and new parts—jobbers.
3. Petroleum products marketing equipment.

Tires and tubes (SIC 5014). Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015). Establishments primarily engaged in the wholesale distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021). Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture;

and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Homefurnishings (SIC 5023). Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.
2. Linens, domestics, draperies, and curtains.
3. Floor coverings.
4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031). Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.
2. Lumber—with yard.
3. Plywood, millwork, and wood panels

Brick, stone, and related construction materials (SIC 5032). Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

SIC 5032 is subdivided in some tables into—

1. Brick, block, tile, clay/cement sewer pipe.
2. Sand, gravel, and stone.
3. Cement, lime, and related products.

Roofing, siding, and insulation materials (SIC 5033). Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039). Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.
2. Other construction materials.

Professional and commercial equipment and supplies (SIC 504)

Photographic equipment and supplies (SIC 5043). Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044). Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment, and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045). Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).

- a. Computers and peripheral equipment sold for resale.
- b. Computers and peripheral equipment sold for end use.
- 2. Computer software (prepackaged, off-the-shelf).

Commercial equipment, n.e.c. (SIC 5046). Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

- 1. Restaurant and hotel equipment and supplies.
- 2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047). Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

- 1. Medical and hospital equipment.
- 2. Dental equipment and supplies.

Ophthalmic Goods (SIC 5048). Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049). Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

- 1. Religious and school supplies.
- 2. Other professional equipment and supplies, n.e.c. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051). Establishments primarily engaged in marketing semifinished metal products, except precious metals. Establishments in

this industry may operate with warehouses (metals service centers) or without warehouses (metals sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

- 1. Ferrous metals service centers and offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
- 2. Nonferrous metals service centers and offices.
 - a. Nonferrous metals service centers.
 - b. Nonferrous metals sales offices.

Coal and other minerals and ores (SIC 5052). Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032. Establishments primarily engaged in the wholesale distribution of crude petroleum are classified in Industry Group 517.

SIC 5052 is subdivided in some tables into—

- 1. Coal.
- 2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063). Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064). Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household

electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household gas and electric laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065). Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, CD-players, and other household sound or video equipment are classified in Industry 5064.

SIC 5065 is subdivided in some tables into—

1. Communications equipment.
2. Other electronic parts and equipment.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072). Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074). Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075). Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078). Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082). Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power

shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083). Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm, lawn, or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084). Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery and equipment.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery and equipment.
4. Materials handling equipment.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery and equipment. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette machinery, and similar special industry machinery.

Industrial supplies (SIC 5085). Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission equipment.
3. Hydraulic and pneumatic (fluid-power) parts, accessories, and supplies.
4. Welding supplies.
5. Industrial containers and supplies.
6. Industrial valves and fittings, except fluid-power.

7. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087). Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and dry-cleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088). Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and recreational goods and supplies (SIC 5091). Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092). Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials (SIC 5093). Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling automobiles for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
 - a. Iron and steel scrap processors (using power processing equipment).
 - b. Iron and steel scrap dealers (not using power processing equipment).
2. Nonferrous recyclable materials.

Jewelry, watches, precious stones, and precious metals (SIC 5094). Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

SIC 5094 is subdivided in some tables into—

1. Jewelry, watches, diamonds, precious stones, and silverware.
2. Precious metals (excluding ores).

Durable goods, n.e.c. (SIC 5099). Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. General merchandise—durable.
4. Compact disks, prerecorded audio tapes, and phonograph records.
5. Fire extinguishers and fire safety equipment.
6. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and paper products (SIC 511)

Printing and writing paper (SIC 5111). Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112). Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113). Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drug proprietaries, and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122). Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are wholesalers who reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries. These are wholesale establishments engaged in selling limited lines among the above products.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131). Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.), and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods.
 - a. Piece goods—jobbers.

b. Piece goods—converters.

2. Notions and other dry goods.

Men's and boys' clothing and furnishings (SIC 5136). Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sports-wear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137). Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139). Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general-line (SIC 5141). Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary.
2. Retail cooperative.
3. Other general-line.

Packaged frozen foods (SIC 5142). Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, except dried or canned (SIC 5143). Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

SIC 5143 is subdivided in some tables into—

1. Raw milk.
2. Dairy products, except raw milk.

Poultry and poultry products (SIC 5144). Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

SIC 5144 is subdivided in some tables into—

1. Live poultry.
2. Poultry and poultry products, except live.

Confectionery (SIC 5145). Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146). Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147). Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

SIC 5147 is subdivided in some tables into—

1. Meats and meat products, except boxed beef.
2. Packaging boxed beef.

Fresh fruits and vegetables (SIC 5148). Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149). Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily

engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153). Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice), dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154). Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159). Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162). Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169). Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified,

such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

This industry group includes establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products. Included are establishments primarily engaged in the distribution of liquefied petroleum gas. Establishments primarily engaged in the transmission and/or distribution of natural gas are classified in Utilities, Industry Group 492.

Petroleum bulk stations and terminals (SIC 5171). Establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products from bulk liquid storage facilities. These establishments have a bulk liquid storage capacity of 10,000 gallons or more.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172). Establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products. These establishments do not have a bulk liquid storage capacity of 10,000 gallons or more. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale.

Beer, wine, and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181). Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182). Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled alcoholic beverages—licensed.
2. Wine and distilled alcoholic beverages—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191). Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192). Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193). Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194). Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198). Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199). Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise—nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers. Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers. Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers. Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters. Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators. Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators. Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators. Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices. Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and offices located at plants and administrative offices are included when separate records are available.

Manufacturers' sales branches. A branch with a stock of merchandise for sale. Included are refiner—marketers owned and operated by petroleum refining companies primarily for marketing their products.

Manufacturers' sales offices. An office without a stock of merchandise for sale.

Agents, brokers, and commission merchants. Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies. Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Brokers (representing buyers or sellers). Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants. Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents. Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents. Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents. Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.



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Appendix C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Services Division, Bureau of the Census, Washington, DC 20233]

| SIC code | Title | Standard form CB- | Short form CB- | SIC code | Title | Standard form CB- | Short form CB- |
|----------|---------------------------------------------------------------------------------------|-------------------|----------------|----------|----------------------------------------------------------------------------------------|-------------------|----------------|
| | DURABLE GOODS | | | | DURABLE GOODS—Con. | | |
| 501 | Motor vehicles and motor vehicle parts and supplies: | | | 509 | Miscellaneous durable goods: | | |
| 5012 | Automobiles and other motor vehicles ----- | 5012 | 5003 | 5091 | Sporting and recreational goods and supplies ----- | 5091 | 5003 |
| 5013 | Motor vehicle supplies and new parts ----- | 5013 | 5003 | 5092 | Toys and hobby goods and supplies ----- | 5091 | 5003 |
| 5014 | Tires and tubes ----- | 5013 | 5003 | 5093 | Scrap and waste materials ----- | 5093 | 5003 |
| 5015 | Motor vehicle parts, used ----- | 5013 | 5003 | 5094 | Jewelry, watches, precious stones, and precious metals ----- | 5094 | 5003 |
| | | | | 5099 | Durable goods, n.e.c. ----- | 5099 | 5003 |
| | | | | | NONDURABLE GOODS | | |
| 502 | Furniture and homefurnishings: | | | 511 | Paper and paper products: | | |
| 5021 | Furniture----- | 5020 | 5001 | 5111 | Printing and writing paper ----- | 5110 | 5102 |
| 5023 | Homefurnishings----- | 5020 | 5001 | 5112 | Stationery and office supplies ----- | 5110 | 5102 |
| | | | | 5113 | Industrial and personal service paper ----- | 5110 | 5102 |
| 503 | Lumber and other construction materials: | | | 512 | Drugs, drug proprietaries, and druggists' sundries: | | |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 5030 | 5001 | 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 5122 | 5102 |
| 5032 | Brick, stone, and related construction materials ----- | 5030 | 5001 | 513 | Apparel, piece goods, and notions: | | |
| 5033 | Roofing, siding, and insulation materials ----- | 5030 | 5001 | 5131 | Piece goods, notions, and other dry goods ----- | 5131 | 5102 |
| 5039 | Construction materials, n.e.c. ----- | 5030 | 5001 | 5136 | Men's and boys' clothing and furnishings ----- | 5136 | 5102 |
| | | | | 5137 | Women's, children's, and infants' clothing and accessories ----- | 5136 | 5102 |
| | | | | 5139 | Footwear ----- | 5136 | 5102 |
| 504 | Professional and commercial equipment and supplies: | | | 514 | Groceries and related products: | | |
| 5043 | Photographic equipment and supplies ----- | 5043 | 5003 | 5141 | Groceries, general line ----- | 5141 | 5101 |
| 5044 | Office equipment ----- | 5045 | 5002 | 5142 | Packaged frozen foods ----- | 5142 | 5101 |
| 5045 | Computers and computer peripheral equipment and software ----- | 5045 | 5002 | 5143 | Dairy products, except dried or canned ----- | 5143 | 5101 |
| 5046 | Commercial equipment, n.e.c. ----- | 5043 | 5002 | 5144 | Poultry and poultry products ----- | 5144 | 5101 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 5047 | 5002 | 5145 | Confectionery ----- | 5145 | 5101 |
| 5048 | Ophthalmic goods ----- | 5047 | 5002 | 5146 | Fish and seafoods ----- | 5146 | 5101 |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 5047 | 5002 | 5147 | Meats and meat products ----- | 5147 | 5101 |
| | | | | 5148 | Fresh fruits and vegetables ----- | 5148 | 5101 |
| | | | | 5149 | Groceries and related products, n.e.c. ----- | 5141 | 5101 |
| 505 | Metals and minerals, except petroleum: | | | 515 | Farm-product raw materials: | | |
| 5051 | Metals service centers and offices ----- | 5051 | 5003 | 5153 | Grain and field beans ----- | 5150 | 5103 |
| 5052 | Coal and other minerals and ores ----- | 5052 | 5003 | 5154 | Livestock ----- | 5150 | 5103 |
| | | | | 5159 | Farm-product raw materials, n.e.c. ----- | 5150 | 5103 |
| 506 | Electrical goods: | | | 516 | Chemicals and allied products: | | |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 5060 | 5001 | 5162 | Plastics materials and basic forms and shapes ----- | 5160 | 5102 |
| 5064 | Electrical appliances, television and radio sets ----- | 5060 | 5001 | 5169 | Chemicals and allied products, n.e.c. ----- | 5160 | 5102 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 5060 | 5001 | 517 | Petroleum and petroleum products: | | |
| | | | | 5171 | Petroleum bulk stations and terminals ----- | 5170 | 1NA |
| 507 | Hardware, and plumbing and heating equipment and supplies: | | | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 5170 | 1NA |
| 5072 | Hardware ----- | 5070 | 5001 | 518 | Beer, wine, and distilled alcoholic beverages: | | |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 5070 | 5001 | 5181 | Beer and ale ----- | 5180 | 5103 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 5070 | 5001 | 5182 | Wine and distilled alcoholic beverages ----- | 5180 | 5103 |
| 5078 | Refrigeration equipment and supplies ----- | 5070 | 5001 | 519 | Miscellaneous nondurable goods: | | |
| | | | | 5191 | Farm supplies ----- | 5191 | 5102 |
| 508 | Machinery, equipment, and supplies: | | | 5192 | Books, periodicals, and newspapers ----- | 5192 | 5102 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 5082 | 5002 | 5193 | Flowers, nursery stock, and florists' supplies ----- | 5192 | 5102 |
| 5083 | Farm and garden machinery and equipment ----- | 5083 | 5002 | 5194 | Tobacco and tobacco products ----- | 5194 | 5102 |
| 5084 | Industrial machinery and equipment ----- | 5084 | 5002 | 5198 | Paints, varnishes, and supplies ----- | 5198 | 5102 |
| 5085 | Industrial supplies ----- | 5085 | 5002 | 5199 | Nondurable goods, n.e.c. ----- | 5199 | 5102 |
| 5087 | Service establishment equipment and supplies ----- | 5087 | 5002 | | | | |
| 5088 | Transportation equipment and supplies, except motor vehicles -- | 5088 | 5002 | | | | |

¹Petroleum wholesalers were all sent from CB-5170.

Appendix D. Metropolitan Areas

(Titles and definitions shown for MSA's, CMSA's, and PMSA's are those established by the Office of Management and Budget, as of June 30, 1993)

NEW JERSEY

Atlantic-Cape May, NJ PMSA—see **Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA**

Bergen-Passaic, NJ PMSA—see **New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA**

Jersey City, NJ PMSA—see **New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA**

Middlesex-Somerset-Hunterdon, NJ PMSA—see **New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA**

Monmouth-Ocean, NJ PMSA—see **New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA**

New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA

Bergen-Passaic, NJ PMSA

Bergen County, NJ

Passaic County, NJ

Bridgeport, CT PMSA

Fairfield County, CT (part)

Bridgeport city, CT

Easton town, CT

Fairfield town, CT

Monroe town, CT

Shelton city, CT

Stratford town, CT

Trumbull town, CT

New Haven County, CT (part)

Ansonia city, CT

Beacon Falls town, CT

Derby city, CT

Milford city (balance), CT

Oxford town, CT

Seymour town, CT

Woodmont borough, CT

Danbury, CT PMSA

Fairfield County, CT (part)

Bethel town, CT

Brookfield town, CT

Danbury city, CT

New Fairfield town, CT

New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA

Con.

Danbury, CT PMSA

Fairfield County, CT (part)

Newtown borough, CT

Newtown town, CT

Redding town, CT

Ridgefield town, CT

Sherman town, CT

Litchfield County, CT (part)

Bridgewater town, CT

New Milford town, CT

Roxbury town, CT

Washington town, CT

Dutchess County, NY PMSA

Dutchess County, NY

Jersey City, NJ PMSA

Hudson County, NJ

Middlesex-Somerset-Hunterdon, NJ PMSA

Hunterdon County, NJ

Middlesex County, NJ

Somerset County, NJ

Monmouth-Ocean, NJ PMSA

Monmouth County, NJ

Ocean County, NJ

Nassau-Suffolk, NY PMSA

Nassau County, NY

Suffolk County, NY

New Haven-Meriden, CT PMSA

Middlesex County, CT (part)

Clinton town, CT

Killingworth town, CT

New Haven County, CT (part)

Bethany town, CT

Branford town, CT

Cheshire town, CT

East Haven town, CT

Guilford town, CT

Hamden town, CT

Madison town, CT

Meriden city, CT

New Haven city, CT

North Branford town, CT

New York-Northern New Jersey-Long Island, NY-NJ-

CT-PA CMSA—Con.

New Haven-Meriden, CT PMSA—Con.

New Haven County, CT (part)—Con.

North Haven town, CT

Orange town, CT

Wallingford town, CT

West Haven city, CT

Woodbridge town, CT

New York, NY PMSA

Bronx County, NY

Kings County, NY

New York County, NY

Putnam County, NY

Queens County, NY

Richmond County, NY

Rockland County, NY

Westchester County, NY

Newark, NJ PMSA

Essex County, NJ

Morris County, NJ

Sussex County, NJ

Union County, NJ

Warren County, NJ

Newburgh, NY-PA PMSA

Orange County, NY

Pike County, PA

Stamford-Norwalk, CT PMSA

Fairfield County, CT (part)

Darien town, CT

Greenwich town, CT

New Canaan town, CT

Norwalk city, CT

Stamford city, CT

Weston town, CT

Westport town, CT

Wilton town, CT

Trenton, NJ PMSA

Mercer County, NJ

Waterbury, CT PMSA

Litchfield County, CT (part)

Bethlehem town, CT

Thomaston town, CT

New York-Northern New Jersey-Long Island, NY-NJ-

CT-PA CMSA—Con.

Waterbury, CT PMSA—Con.

Litchfield County, CT (part)—Con.

Watertown town, CT

Woodbury town, CT

New Haven County, CT (part)

Middlebury town, CT

Naugatuck borough, CT

Prospect town, CT

Southbury town, CT

Waterbury city, CT

Wolcott town, CT

Newark, NJ PMSA—see **New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA**

Philadelphia, PA-NJ PMSA—see **Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA**

Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA

Atlantic-Cape May, NJ PMSA

Atlantic County, NJ

Cape May County, NJ

Philadelphia, PA-NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

Vineland-Millville-Bridgeton, NJ PMSA

Cumberland County, NJ

Wilmington-Newark, DE-MD PMSA

New Castle County, DE

Cecil County, MD

Trenton, NJ PMSA—see **New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA**

Vineland-Millville-Bridgeton, NJ PMSA—see **Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA**

Appendix E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1992

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A.]

| SIC code | Kind of business | Percent of sales‡ — | | SIC code | Kind of business | Percent of sales‡ — | |
|-----------|---------------------------------------------------------------------------------------|------------------------------------------|------------------------|-----------|----------------------------------------------------------------------------------------|------------------------------------------|------------------------|
| | | From administrative records ¹ | Estimated ² | | | From administrative records ¹ | Estimated ² |
| | Wholesale trade ----- | 3.8 | 3.0 | | Wholesale trade —Con. | | |
| 50 | Durable goods ----- | 3.6 | 3.6 | 50 | Durable goods —Con. | | |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 1.9 | .7 | 509 | Miscellaneous durable goods ----- | 7.7 | 6.9 |
| 5012 | Automobiles and other motor vehicles ----- | 1.1 | .3 | 5091 | Sporting and recreational goods and supplies ----- | 2.8 | 12.3 |
| 5013 | Motor vehicle supplies and new parts ----- | 6.7 | 2.9 | 5092 | Toys and hobby goods and supplies ----- | 3.7 | 3.1 |
| 5014 | Tires and tubes ----- | 1.9 | 1.3 | 5094 | Scrap and waste materials ----- | 13.2 | 5.4 |
| 5015 | Motor vehicle parts, used ----- | 18.2 | 3.4 | 5099 | Jewelry, watches, precious stones, and precious metals ----- | 5.8 | 5.1 |
| | | | | 51 | Durable goods, n.e.c. ----- | 12.2 | 10.6 |
| 502 | Furniture and homefurnishings ----- | 4.5 | 4.7 | | Nondurable goods ----- | 4.0 | 2.5 |
| 5021 | Furniture ----- | 8.2 | 5.2 | 511 | Paper and paper products ----- | 6.4 | 3.0 |
| 5023 | Homefurnishings ----- | 3.2 | 4.5 | 5111 | Printing and writing paper ----- | 1.2 | 4.4 |
| 503 | Lumber and other construction materials ----- | 6.6 | 5.3 | 5112 | Stationery and office supplies ----- | 16.0 | 2.9 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 8.7 | 4.8 | 5113 | Industrial and personal service paper ----- | 2.7 | 2.6 |
| 5032 | Brick, stone, and related construction materials ----- | 10.8 | 9.0 | 512 | Drugs, drug proprietaries, and druggists' sundries ----- | .7 | .5 |
| 5033 | Roofing, siding, and insulation materials ----- | 1.1 | 1.2 | 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | .7 | .5 |
| 5039 | Construction materials, n.e.c. ----- | 7.5 | 10.7 | 513 | Apparel, piece goods, and notions ----- | 9.5 | 5.6 |
| 504 | Professional and commercial equipment and supplies ----- | 3.0 | 3.8 | 5131 | Piece goods, notions, and other dry goods ----- | 12.4 | 5.5 |
| 5043 | Photographic equipment and supplies ----- | .6 | 6.5 | 5136 | Men's, boys' clothing and furnishings ----- | 8.1 | 5.1 |
| 5044 | Office equipment ----- | 2.2 | 3.1 | 5137 | Women's, children's, and infants' clothing and accessories ----- | 8.2 | 5.4 |
| 5045 | Computers and computer peripheral equipment and software ----- | 4.6 | 3.9 | 5139 | Footwear ----- | 13.0 | 7.8 |
| 5046 | Commercial equipment, n.e.c. ----- | 8.6 | 5.0 | 514 | Groceries and related products ----- | 4.1 | 2.2 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 1.6 | 2.6 | 5141 | Groceries, general line ----- | 2.3 | 1.4 |
| 5048 | Ophthalmic goods ----- | 3.9 | 2.0 | 5142 | Packaged frozen foods ----- | 3.8 | 2.6 |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 4.0 | 8.0 | 5143 | Dairy products, except dried or canned ----- | 3.9 | 2.7 |
| 505 | Metals and minerals, except petroleum ----- | 5.7 | 2.7 | 5144 | Poultry and poultry products ----- | 18.1 | 7 |
| 5051 | Metals service centers and offices ----- | 4.6 | 2.8 | 5145 | Confectionery ----- | .4 | 1.9 |
| 5052 | Coal and other minerals and ores ----- | 29.1 | 1.7 | 5146 | Fish and seafoods ----- | 8.6 | 6.3 |
| | | | | 5147 | Meats and meat products ----- | 11.3 | 4.2 |
| 506 | Electrical goods ----- | 2.0 | 3.7 | 5148 | Fresh fruits and vegetables ----- | 9.5 | 5.0 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 4.9 | 7.4 | 5149 | Groceries and related products, n.e.c. ----- | 3.5 | 1.5 |
| 5064 | Electrical appliances, television and radio sets ----- | .9 | 1.0 | | | | |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 1.8 | 4.8 | 515 | Farm-product raw materials ----- | 7.7 | 4.7 |
| | | | | 5153 | Grain and field beans ----- | 1.4 | 8.5 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 5.4 | 7.7 | 5154 | Livestock ----- | 3.3 | — |
| 5072 | Hardware ----- | 5.2 | 3.5 | 5159 | Farm-product raw materials, n.e.c. ----- | 13.5 | 2.5 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 7.4 | 12.8 | 516 | Chemicals and allied products ----- | 3.0 | 2.4 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 2.3 | 4.4 | 5162 | Plastics materials and basic forms and shapes ----- | 3.1 | 2.4 |
| 5078 | Refrigeration equipment and supplies ----- | 3.0 | 18.0 | 5169 | Chemicals and allied products, n.e.c. ----- | 2.9 | 2.4 |
| | | | | 517 | Petroleum and petroleum products ----- | 1.4 | 1.6 |
| 508 | Machinery, equipment, and supplies ----- | 6.5 | 7.1 | 5171 | Petroleum bulk stations and terminals ----- | 1.4 | 1.5 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 7.5 | 6.9 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 1.5 | 1.9 |
| 5083 | Farm and garden machinery and equipment ----- | 5.9 | 4.4 | 518 | Beer, wine, and distilled alcoholic beverages ----- | 2.8 | 1.4 |
| 5084 | Industrial machinery and equipment ----- | 6.5 | 5.8 | 5181 | Beer and ale ----- | 8.5 | — |
| 5085 | Industrial supplies ----- | 5.0 | 9.8 | 5182 | Wine and distilled alcoholic beverages ----- | .4 | 2.0 |
| 5087 | Service establishment equipment and supplies ----- | 14.6 | 10.1 | | Miscellaneous nondurable goods ----- | 8.0 | 5.7 |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 5.4 | 5.4 | 519 | Farm supplies ----- | 9.0 | 5.4 |
| | | | | 5191 | Books, periodicals, and newspapers ----- | 4.9 | 2.7 |
| | | | | 5192 | Flowers, nursery stock, and florists' supplies ----- | 4.8 | 8.5 |
| | | | | 5193 | Tobacco and tobacco products ----- | 6.0 | 4.7 |
| | | | | 5194 | Paints, varnishes, and supplies ----- | 7.1 | 10.3 |
| | | | | 5198 | Nondurable goods, n.e.c. ----- | 10.9 | 6.9 |
| | | | | 5199 | | | |

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix F. Geographic Notes

NEW JERSEY

There are no geographic notes for the State of New Jersey.

Appendix G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year for the State: 1992 and 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

| SIC code | Kind of business | Establishments in business — | | | |
|----------|---------------------------------------------------------------------------------|------------------------------|---------------|----------------|---------------|
| | | Any time during year | | At end of year | |
| | | 1992 | 1987 | 1992 | 1987 |
| | Wholesale trade | 18 444 | 17 643 | 17 294 | 16 616 |
| 50 | Durable goods | 11 218 | 10 923 | 10 549 | 10 322 |
| 501 | Motor vehicles and automotive parts and supplies | 1 380 | 1 419 | 1 305 | 1 337 |
| 5012 | Automobiles and other motor vehicles | 265 | 235 | 251 | 223 |
| 5013 | Motor vehicle supplies and new parts | 812 | 898 | 769 | 846 |
| 5014 | Tires and tubes | 121 | 129 | 117 | 122 |
| 5015 | Motor vehicle parts, used | 182 | 157 | 168 | 146 |
| 502 | Furniture and homefurnishings | 703 | 608 | 663 | 572 |
| 5021 | Furniture | 279 | 258 | 259 | 243 |
| 5023 | Homefurnishings | 424 | 350 | 404 | 329 |
| 503 | Lumber and other construction materials | 616 | 606 | 586 | 583 |
| 5031 | Lumber, plywood, millwork, and wood panels | 203 | 221 | 196 | 212 |
| 5032 | Brick, stone, and related construction materials | 150 | 135 | 143 | 128 |
| 5033 | Roofing, siding, and insulation materials | 107 | 109 | 102 | 105 |
| 5039 | Construction materials, n.e.c. | 156 | 141 | 145 | 138 |
| 504 | Professional and commercial equipment and supplies | 1 907 | 1 817 | 1 781 | 1 715 |
| 5043 | Photographic equipment and supplies | 101 | 96 | 90 | 92 |
| 5044 | Office equipment | 301 | 433 | 276 | 406 |
| 5045 | Computers and computer peripheral equipment and software | 667 | 463 | 617 | 442 |
| 5046 | Commercial equipment, n.e.c. | 201 | 222 | 193 | 209 |
| 5047 | Medical, dental, and hospital equipment and supplies | 425 | 351 | 401 | 333 |
| 5048 | Ophthalmic goods | 74 | 81 | 69 | 76 |
| 5049 | Professional equipment and supplies, n.e.c. | 138 | 171 | 135 | 157 |
| 505 | Metals and minerals, except petroleum | 460 | 473 | 432 | 450 |
| 5051 | Metals service centers and offices | 441 | 455 | 415 | 433 |
| 5052 | Coal and other minerals and ores | 19 | 18 | 17 | 17 |
| 506 | Electrical goods | 1 633 | 1 533 | 1 533 | 1 452 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 688 | 634 | 644 | 590 |
| 5064 | Electrical appliances, television and radio sets | 193 | 193 | 187 | 184 |
| 5065 | Electronic parts and equipment, n.e.c. | 752 | 706 | 702 | 678 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 917 | 878 | 866 | 845 |
| 5072 | Hardware | 366 | 334 | 347 | 323 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 360 | 343 | 341 | 330 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 151 | 147 | 143 | 142 |
| 5078 | Refrigeration equipment and supplies | 40 | 54 | 35 | 50 |
| 508 | Machinery, equipment, and supplies | 2 330 | 2 293 | 2 183 | 2 169 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 103 | 110 | 99 | 106 |
| 5083 | Farm and garden machinery and equipment | 103 | 92 | 93 | 83 |
| 5084 | Industrial machinery and equipment | 1 128 | 1 121 | 1 058 | 1 074 |
| 5085 | Industrial supplies | 588 | 552 | 553 | 514 |
| 5087 | Service establishment equipment and supplies | 266 | 297 | 248 | 276 |
| 5088 | Transportation equipment and supplies, except motor vehicles | 142 | 121 | 132 | 116 |
| 509 | Miscellaneous durable goods | 1 272 | 1 296 | 1 200 | 1 199 |
| 5091 | Sporting and recreational goods and supplies | 178 | 171 | 173 | 162 |
| 5092 | Toys and hobby goods and supplies | 132 | 124 | 124 | 116 |
| 5093 | Scrap and waste materials | 389 | 416 | 364 | 389 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 217 | 218 | 208 | 200 |
| 5099 | Durable goods, n.e.c. | 356 | 367 | 331 | 332 |
| 51 | Nondurable goods | 7 226 | 6 720 | 6 745 | 6 294 |
| 511 | Paper and paper products | 960 | 855 | 908 | 804 |
| 5111 | Printing and writing paper | 135 | 107 | 132 | 101 |
| 5112 | Stationery and office supplies | 477 | 410 | 449 | 385 |
| 5113 | Industrial and personal service paper | 348 | 338 | 327 | 318 |
| 512 | Drugs, drug proprietaries, and druggists sundries | 393 | 342 | 368 | 325 |
| 5122 | Drugs, drug proprietaries, and druggists sundries | 393 | 342 | 368 | 325 |
| 513 | Apparel, piece goods, and notions | 1 155 | 1 004 | 1 071 | 946 |
| 5131 | Piece goods, notions, and other dry goods | 340 | 326 | 322 | 306 |
| 5136 | Men's and boys' clothing and furnishings | 241 | 187 | 225 | 180 |
| 5137 | Women's, children's, and infants' clothing and accessories | 437 | 377 | 401 | 352 |
| 5139 | Footwear | 137 | 114 | 123 | 108 |

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

APPENDIX G G-1

| SIC code | Kind of business | Establishments in business — | | | |
|-----------|----------------------------------------------------------------------------------------|------------------------------|-------|----------------|-------|
| | | Any time during year | | At end of year | |
| | | 1992 | 1987 | 1992 | 1987 |
| 51 | Nondurable goods —Con. | | | | |
| 514 | Groceries and related products | 1 939 | 1 882 | 1 808 | 1 752 |
| 5141 | Groceries, general line | 182 | 160 | 164 | 149 |
| 5142 | Packaged frozen foods | 148 | 129 | 139 | 123 |
| 5143 | Dairy products, except dried or canned | 158 | 157 | 150 | 148 |
| 5144 | Poultry and poultry products | 36 | 50 | 34 | 47 |
| 5145 | Confectionery | 122 | 135 | 106 | 125 |
| 5146 | Fish and seafoods | 101 | 101 | 91 | 96 |
| 5147 | Meats and meat products | 260 | 281 | 241 | 262 |
| 5148 | Fresh fruits and vegetables | 212 | 194 | 197 | 180 |
| 5149 | Groceries and related products, n.e.c. | 720 | 675 | 686 | 622 |
| 515 | Farm-product raw materials | 61 | 65 | 60 | 57 |
| 5153 | Grain and field beans | 20 | 25 | 19 | 23 |
| 5154 | Livestock | 11 | 11 | 11 | 8 |
| 5159 | Farm-product raw materials, n.e.c. | 30 | 29 | 30 | 26 |
| 516 | Chemicals and allied products | 851 | 822 | 801 | 783 |
| 5162 | Plastics materials and basic forms and shapes | 230 | 213 | 223 | 200 |
| 5169 | Chemicals and allied products, n.e.c. | 621 | 609 | 578 | 583 |
| 517 | Petroleum and petroleum products | 280 | 291 | 250 | 269 |
| 5171 | Petroleum bulk stations and terminals | 148 | 148 | 137 | 139 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 132 | 143 | 113 | 130 |
| 518 | Beer, wine, and distilled alcoholic beverages | 124 | 145 | 113 | 136 |
| 5181 | Beer and ale | 40 | 46 | 39 | 42 |
| 5182 | Wine and distilled alcoholic beverages | 84 | 99 | 74 | 94 |
| 519 | Miscellaneous nondurable goods | 1 463 | 1 314 | 1 366 | 1 222 |
| 5191 | Farm supplies | 220 | 225 | 205 | 211 |
| 5192 | Books, periodicals, and newspapers | 169 | 170 | 156 | 157 |
| 5193 | Flowers, nursery stock, and florists' supplies | 160 | 150 | 148 | 142 |
| 5194 | Tobacco and tobacco products | 90 | 86 | 84 | 80 |
| 5198 | Paints, varnishes and supplies | 116 | 125 | 112 | 116 |
| 5199 | Nondurable goods, n.e.c. | 708 | 558 | 661 | 516 |

G-2 APPENDIX G

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TIPS [UPF] BATCH_1089 [UFCB,D_SIPES] UFCEN 10/12/94 8:00 AM MACHINE: EPCV23 DATA:W_NJ_TIPS.DAT;1 10/5/94 09:35:00 TAPE: NOreel FRAME: 65
TSF:W_NJ_TIPS92.DAT;1 10/5/94 09:35:59 UFT:W_NJ_TIPS93.DAT;2 10/11/94 08:55:06 META:W_NJ_TIPS96.DAT;1 10/11/94 09:01:12

Publication Program

1992 CENSUS OF WHOLESALE TRADE

Publications of the 1992 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports and compact disc-read only memory (CD-ROM).

Final Reports

Geographic area series—52 reports (WC92-A-1 to -52)

A separate paperbound report containing data for establishments with payroll is published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the State level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1992 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1987 and 1992 also are shown by kind of business.

Subject series—4 reports (WC92-S-1 to -4)

The *Establishment and Firm Size* report (WC92-S-1) presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

The *Measures of Value Produced, Capital Expenditures, Depreciable Assets, and Operating Expenses* report (WC92-S-2) presents data on measures of value produced, capital expenditures, depreciable assets, and operating expenses for firms with payroll

for the United States by major kinds of business. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc. Sales, purchases, and beginning and ending inventories data also are provided.

The *Commodity Line Sales* report (WC92-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MA's and 15 selected States will be available on electronic media only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

The *Miscellaneous Subjects* report (WC92-S-4) contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole; for petroleum bulk stations and terminals, States, and counties.

Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC92-S-3). Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, service industries, transportation, communications, utilities, financial, insurance, real estate, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas: Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.