

1992

Census of Wholesale Trade

WC92-A-4

GEOGRAPHIC AREA SERIES

Arkansas



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Ronald H. Brown, Secretary
David J. Barram, Deputy Secretary

Economics and Statistics Administration
Everett M. Ehrlich, Under Secretary
for Economic Affairs

BUREAU OF THE CENSUS
Martha Farnsworth Riche, Director

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If you have any questions concerning the statistics in this report, call 301-457-2725.



**Economics and Statistics
Administration**
Everett M. Ehrlich, Under Secretary
for Economic Affairs



BUREAU OF THE CENSUS
Martha Farnsworth Riche, Director
Harry A. Scarr, Deputy Director
Paula J. Schneider, Principal Associate
Director for Programs
Thomas L. Mesenbourg, Acting Associate
Director for Economic Programs
Thomas L. Mesenbourg, Assistant Director
for Economic Programs

**ECONOMIC PLANNING AND COORDINATION
DIVISION**
John P. Govoni, Chief
SERVICES DIVISION
Carole A. Ambler, Chief

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, finance, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Census of Wholesale Trade

GENERAL

The 1992 Census of Wholesale Trade, part of the 1992 Economic Census, covered wholesale trade as defined in the *Standard Industrial Classification Manual: 1987*¹ (SIC). It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; other wholesalers; or industrial, commercial, institutional, farm, or professional users. Companies selling products to which they have title, as well as those acting as agents or brokers in buying or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to other establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operated wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales of products by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business

classification is not considered a disclosure, therefore, this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget (OMB) as of June 30, 1993. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the OMB as of June 30, 1993. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.² Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan areas (MA's).
6. Each county or county equivalent.³ Counties are the primary divisions of States, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their States. These places are treated as counties and as places.
7. Each consolidated city.³ Consolidated cities are consolidated governments which consists of separately incorporated municipalities.
8. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.²³

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

²According to 1990 Census of Population or subsequent special census.

³Those defined as of January 1, 1992.

For the economic census, boroughs and census areas in Alaska, and boroughs in New York, are not included in this category.

9. Special economic urban areas (SEUA's), which include townships in Michigan, New Jersey, and Pennsylvania and towns in New York, Wisconsin, and the six New England States with 10,000 inhabitants or more.⁴

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1992 data are expressed in 1992 dollars and 1987 data in 1987 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape,

or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Services Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 1-800-541-8345.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

—	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
CMSA	Consolidated metropolitan statistical area.
MA	Metropolitan area.
MSA	Metropolitan statistical area.
n.e.c.	Not elsewhere classified.
PMSA	Primary metropolitan statistical area.
pt.	Part.
r	Revised.
SEUA	Standard economic urban area.
SIC	Standard Industrial Classification.

The following symbols are used in this publication to show employment size ranges for employment data that has been withheld to avoid disclosing data for individual companies (employment size range codes are provided for the first time in the 1992 Economic Census):

Symbol	Employment size
AA	0—19
BB	20—99
CC	100—249
EE	250—499
FF	500—999
GG	1,000—2,499
HH	2,500—4,999
II	5,000—9,999
JJ	10,000—24,999
KK	25,000—49,999
LL	50,000—99,999
MM	100,000 or more

⁴According to 1990 Census of Population or subsequent special census.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The State	X		X							
Metropolitan Areas (MA's) in the State.....		X							X	X
Area of the State not in any MA				X						
Counties in the State				2X	1X	1X				
Places in the State							X		2X	X
DATA ITEMS³										
Establishments.....	X		X	4X	4X	4X	4X	4X		
Sales	X	X	X	4X	4X	4X	4X	4X		
Annual payroll	X	X	X	4X	4X	4X	4X	4X		
First-quarter payroll.....	X									
Paid employees for pay period including March 12, 1992	X		X	5X	5X	5X	5X	5X		
Inventories	X									
Operating expenses	X									
Sales per establishment.....		X								
Sales per employee		X								
Annual payroll per employee.....		X								
Annual payroll as a percent of operating expenses.....		X								
Employees per establishment.....			X							
Operating expenses as a percent of sales			X							
End-of-year inventories as a percent of sales....			X							
1987 to 1992 comparative statistics (sales, payroll, etc.).....				X						
Counties ranked by volume of sales.....										
Places ranked by volume of sales.....									2X	X

¹Includes areas with 200 wholesale establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1990 Census of Population.

³See Explanation of Terms, appendix A.

⁴Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

⁵Presented for total and merchant wholesalers only.

Users' Guide for Locating Statistics in the 1992 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establish- ments	Sales (\$1,000)	Payroll (\$1,000)	Number of em- ployees	Inven- tories (\$1,000)	Oper- ating expenses (\$1,000)	Com- modity line sales (\$1,000)	Sales size and employ- ment size ¹	Legal form of organiza- tion	Petro- leum bulk sta- tions and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State.....	X	X	X	X	X	X					
MA	X	X	X	X							
County.....	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	² X	² X	² X	² X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States ²		X	X		X	X			X		³ X
COMMODITY LINE SALES											
United States	X	X						X			
State ⁴	X	X						X			
MA ⁴	X	X						X			
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X			X		⁵ X
State.....					X				X		
County.....					X				X		

¹Establishments and firms.²Merchant wholesalers only.³Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.⁴Available on CD ROM only.⁵Class of customer; employment by principal activity; detailed type of operation; inventory detail; commissions of agents and brokers; and gross margins, gross profits, and their components of merchant wholesalers.

Contents

Arkansas

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Summary of Findings

Arkansas had 4,296 wholesale establishments in 1992 with \$18.1 billion in sales. This represents a 6.8 percent increase in wholesale establishments and a 41.4 percent increase in sales over 1987 according to the 1992 Census of Wholesale Trade conducted by the Bureau of the Census, U.S. Department of Commerce.

Merchant wholesalers accounted for 88.9 percent or 3,818 of the total establishments and 62.5 percent or \$11.3 billion of the total sales in 1992 compared with 88.6 percent of the establishments and 65.6 percent of the sales in 1987. Manufacturers' sales branches and offices with 224 establishments and \$3.7 billion in sales and agents, brokers, and commission merchants with 254 establishments and \$3.1 billion in sales made up the rest of the wholesale trade total in 1992.

Chemicals and allied products, n.e.c., wholesalers were the largest group of wholesalers by kind of business in terms of sales with \$1.7 billion followed by grain and field beans wholesalers with \$1.7 billion and petroleum bulk stations and terminals with \$1.2 billion. Out of 69 kind of business groups, these three accounted for 25.3 percent of the total sales in the State.

Annual payroll for all wholesalers in the State was up from \$705.5 million in 1987 to \$989.1 million in 1992. Merchant wholesalers had annual payroll of \$824.3 million in 1992 while manufacturers' sales branches and offices recorded \$120.4 million and agents, brokers, and commission merchants had \$44.5 million.

Employment by all wholesalers in Arkansas as of mid-March 1992 was 43,879, an increase of 12.7 percent since 1987. Merchant wholesalers with 38,084 employees accounted for 86.8 percent of the total wholesale employment in 1992 compared with 88.6 percent in 1987.

Inventories of \$1.3 billion were held at wholesale establishments in the State at the end of 1992. Merchant wholesalers held 94.2 percent of these inventories while manufacturers' sales branches and sales offices held 5.7 percent and agent, brokers, and commission merchants held .2 percent. Inventories of all wholesalers increased during 1992 by 4.8 percent while those of merchant wholesalers increased 5.1 percent.

Payroll per employee in the State averaged \$22.5 thousand for all wholesalers in 1992, an increase of 24.4 percent since 1987. Merchant wholesalers averaged \$21.6 thousand per employee while manufacturers' sales branches and offices was \$32.4 thousand and agents, brokers, and commission merchants were \$21.4 thousand in 1992.

Annual payroll as a percent of operating expenses for all wholesalers increased from 47.2 percent in 1987 to 48.9 percent in 1992. The ratio for merchant wholesalers was 48.9 percent; for manufacturers' sales branches and offices it was 46.9 percent; and for agents, brokers and commission merchants it was 56.0 percent.

Figure 1. Percent of Wholesale Sales by Type of Operation: 1992 and 1987

(Percents may not add to 100 because of rounding. For meaning of abbreviations and symbols, see introductory text)

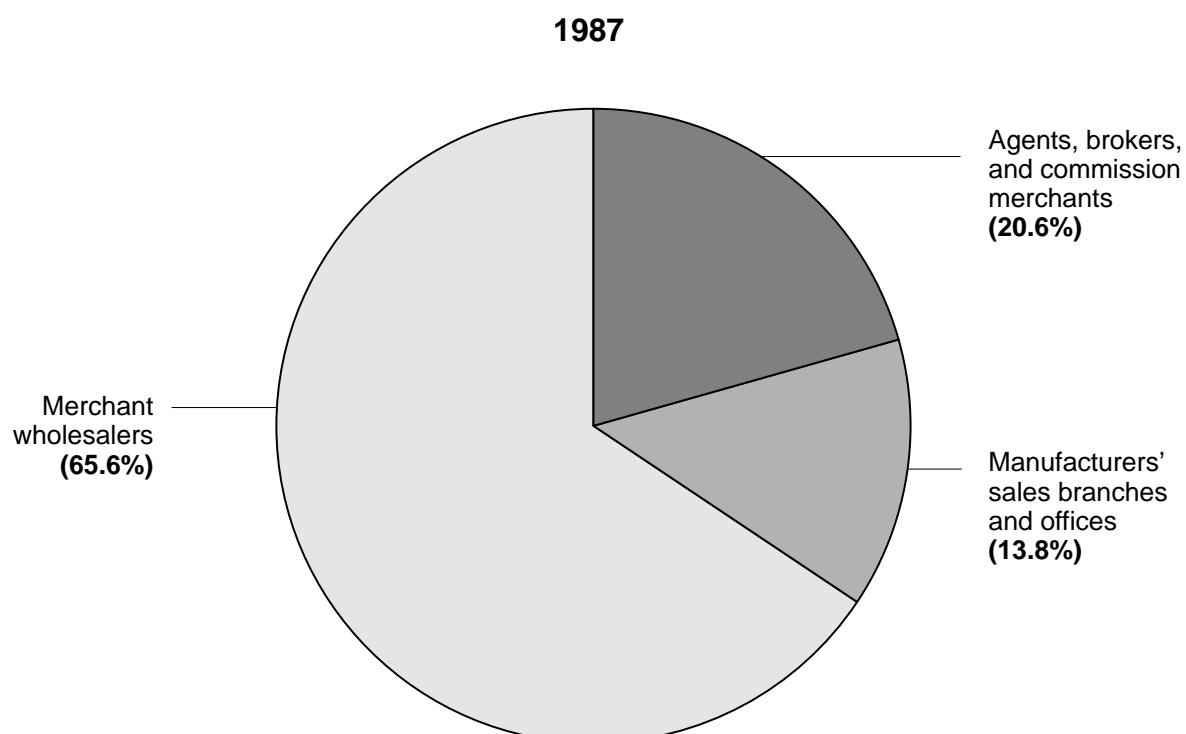
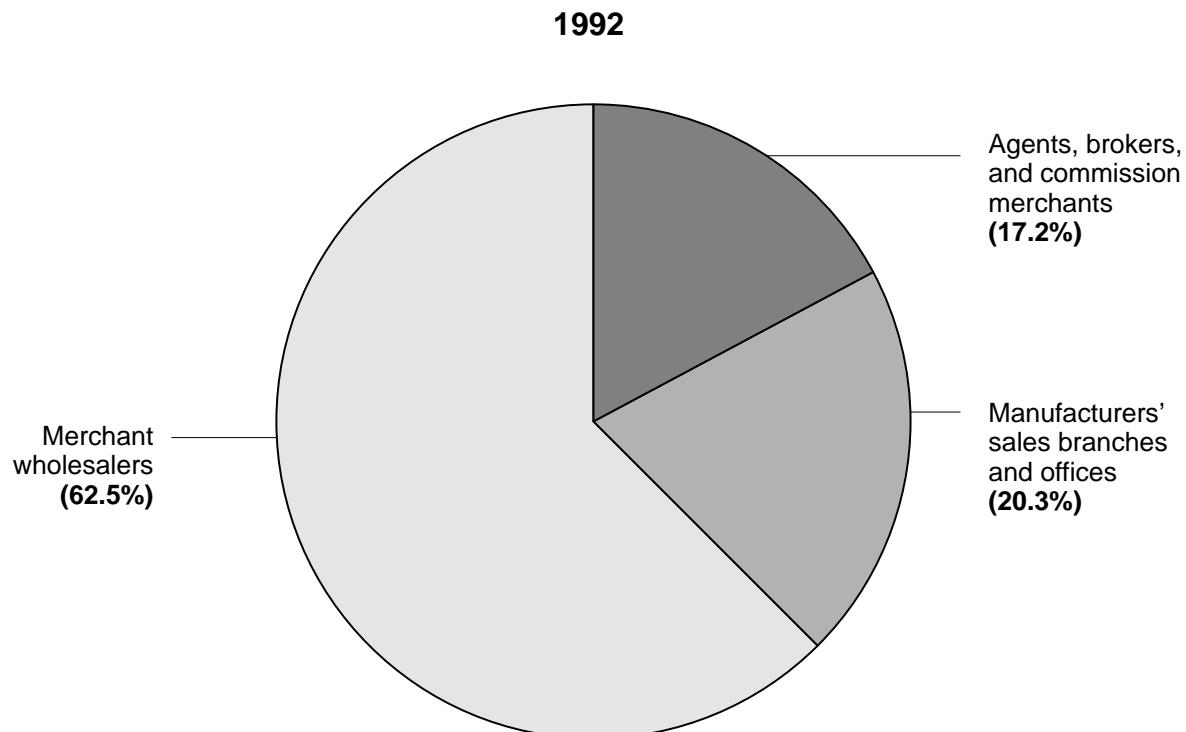


Figure 2. Wholesale Sales by Industry Group: 1992 and 1987

1992
1987

(Millions of dollars. For meaning of abbreviations
and symbols, see introductory text)

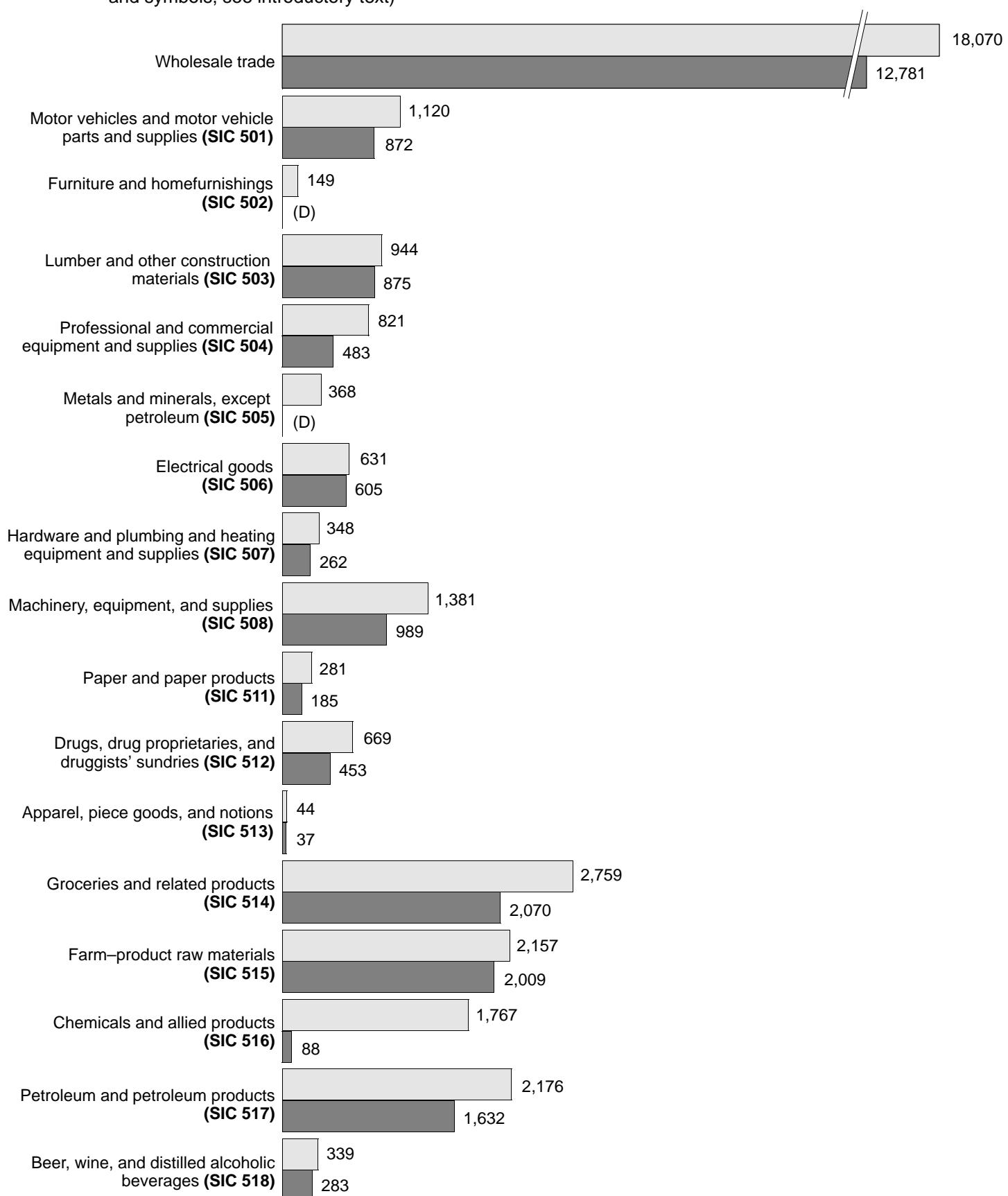


Figure 3. Wholesale Employment by Industry Group: 1992 and 1987
 (Number. For meaning of abbreviations and symbols, see introductory text)

1992
 1987

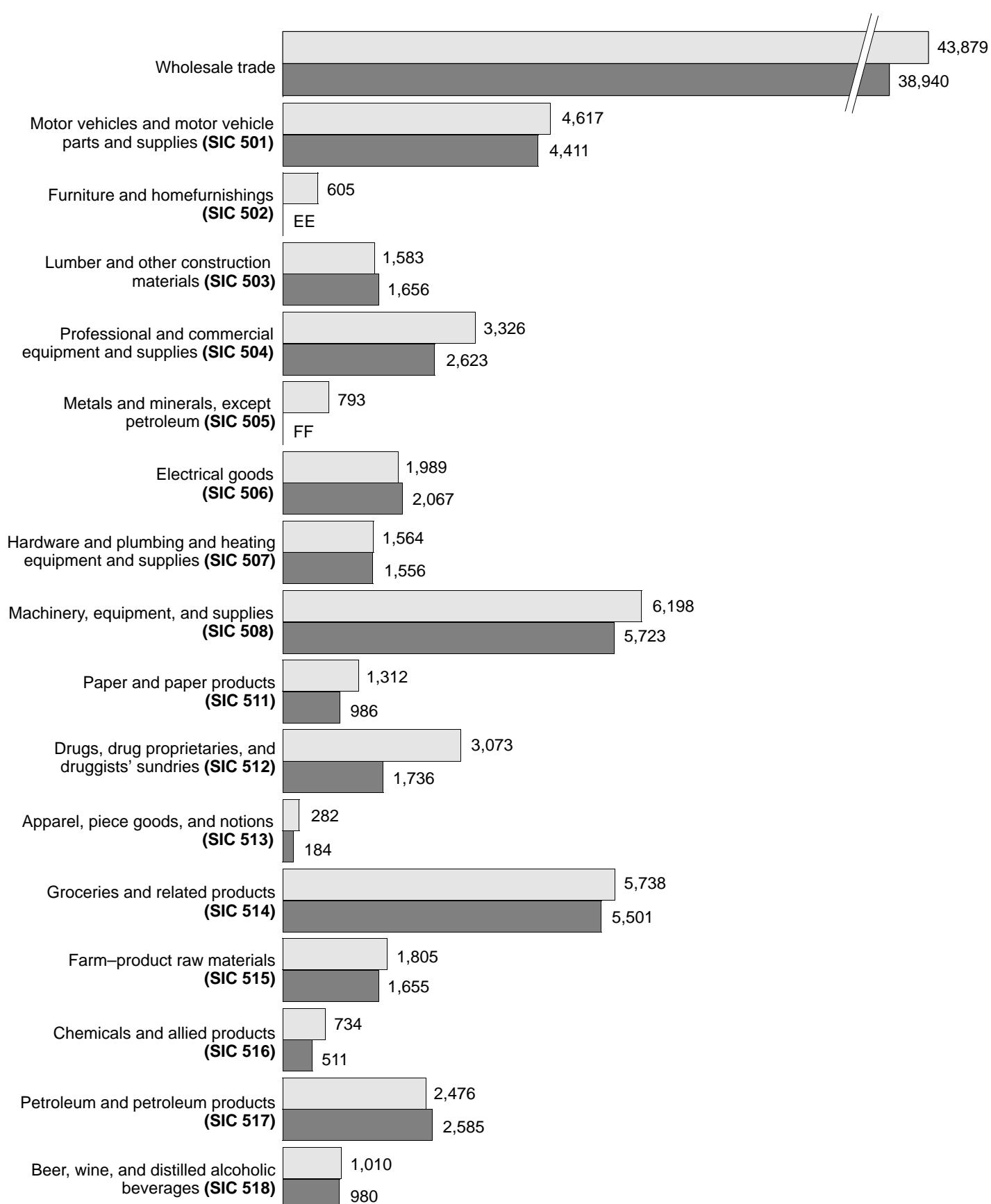




Table 1. Summary Statistics for the State: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
	Wholesale trade -----	4 296	18 070 271	989 074	230 769	43 879	2 021 240	1 195 781	1 253 438
TYPES OF OPERATION									
	Merchant wholesalers -----	3 818	11 292 086	824 252	192 111	38 084	1 685 377	1 122 653	1 180 420
	Wholesale distributors and jobbers -----	3 709	10 632 581	796 936	185 708	36 943	1 627 809	1 064 982	1 114 461
	Importers -----	22	66 365	4 059	890	139	8 031	6 894	9 864
	Exporters -----	22	65 099	3 967	653	121	9 156	21 142	21 844
	Terminal grain elevators -----	3	43 854	1 161	294	77	3 200	6 571	2 901
	Country grain elevators -----	37	299 559	8 116	1 534	381	19 494	15 783	16 234
	Assemblers of farm products, except country grain elevators -----	25	184 628	10 013	3 032	423	17 687	7 191	15 116
	Manufacturers' sales branches and sales offices -----	224	3 663 390	120 361	29 190	3 720	256 438	71 561	71 127
	Sales branches (with stock) -----	164	1 046 838	86 656	20 714	2 988	192 504	71 561	71 127
	Sales offices (without stock) -----	60	2 616 552	33 705	8 476	732	63 934	—	—
	Agents, brokers, and commission merchants -----	254	3 114 795	44 461	9 468	2 075	79 425	1 567	1 891
	Auction companies -----	32	384 015	5 589	1 385	975	12 489	365	521
	Brokers -----	57	2 055 310	18 193	4 103	517	29 940	28	28
	Commission merchants -----	48	(D)	(D)	(D)	CC	(D)	(D)	(D)
	Import agents -----	3	(D)	(D)	(D)	AA	(D)	(D)	(D)
	Export agents -----	—	—	—	—	—	—	—	—
	Manufacturers' agents -----	114	530 379	16 415	3 168	439	28 433	898	1 068
TYPES OF OPERATION BY KIND OF BUSINESS									
	Wholesale trade -----	4 296	18 070 271	989 074	230 769	43 879	2 021 240	1 195 781	1 253 438
50	Durable goods -----	2 651	6 366 787	542 556	125 232	22 648	1 058 444	694 240	738 724
501	Motor vehicles and motor vehicle parts and supplies -----	584	1 119 807	91 208	21 223	4 617	178 316	132 588	143 014
5012	Automobiles and other motor vehicles -----	102	636 600	29 794	6 879	1 310	56 780	46 892	54 398
5013	Motor vehicle supplies and new parts -----	334	345 778	44 859	10 605	2 395	85 495	69 087	71 885
5014	Tires and tubes -----	45	95 460	10 613	2 371	474	21 950	11 745	11 875
5015	Motor vehicle parts, used -----	103	41 969	5 942	1 368	438	14 091	4 864	4 856
502	Furniture and homefurnishings -----	83	149 119	16 203	3 717	605	31 808	11 637	14 017
5021	Furniture -----	40	51 552	6 402	1 438	286	11 011	4 671	5 152
5023	Homefurnishings -----	43	97 567	9 801	2 279	319	20 797	6 966	8 865
503	Lumber and other construction materials -----	170	944 224	35 657	7 983	1 583	71 166	23 592	28 214
5031	Lumber, plywood, millwork, and wood panels -----	70	694 434	15 301	3 384	668	28 114	11 529	14 768
5032	Brick, stone, and related construction materials -----	29	106 481	4 238	886	155	11 203	1 862	2 427
5033	Roofing, siding, and insulation materials -----	26	(D)	(D)	(D)	CC	(D)	(D)	(D)
5039	Construction materials, n.e.c. -----	45	(D)	(D)	(D)	FF	(D)	(D)	(D)
504	Professional and commercial equipment and supplies -----	319	821 260	100 139	24 169	3 326	194 627	42 122	54 125
5043	Photographic equipment and supplies -----	3	(D)	(D)	(D)	BB	(D)	(D)	(D)
5044	Office equipment -----	82	89 739	20 577	4 885	852	33 085	8 985	10 282
5045	Computers and computer peripheral equipment and software -----	92	467 136	47 635	12 329	1 183	96 107	15 312	20 640
5046	Commercial equipment, n.e.c. -----	40	34 477	5 567	1 288	343	11 431	3 442	4 555
5047	Medical, dental, and hospital equipment and supplies -----	70	190 837	22 210	4 743	743	46 736	12 283	16 416
5048	Ophthalmic goods -----	17	7 811	2 140	507	123	3 364	500	472
5049	Professional equipment and supplies, n.e.c. -----	15	(D)	(D)	(D)	BB	(D)	(D)	(D)
505	Metals and minerals, except petroleum -----	63	368 452	19 968	5 047	793	41 195	27 843	28 755
5051	Metals service centers and offices -----	59	(D)	(D)	(D)	FF	(D)	(D)	(D)
5052	Coal and other minerals and ores -----	4	(D)	(D)	(D)	BB	(D)	(D)	(D)
506	Electrical goods -----	222	630 846	52 334	12 264	1 989	98 305	46 456	47 220
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	130	420 883	33 793	8 239	1 323	62 195	32 167	32 867
5064	Electrical appliances, television and radio sets -----	13	103 192	4 031	882	103	9 867	3 611	1 976
5065	Electronic parts and equipment, n.e.c. -----	79	106 771	14 510	3 143	563	26 243	10 678	12 377
507	Hardware, plumbing and heating equipment and supplies -----	208	347 893	35 883	8 698	1 564	67 875	55 380	58 936
5072	Hardware -----	64	94 769	11 108	2 568	528	21 269	17 704	19 662
5074	Plumbing and heating equipment and supplies (hydronics) -----	77	137 371	11 674	2 877	533	21 341	18 791	19 431
5075	Warm air heating and air-conditioning equipment and supplies -----	50	92 463	9 779	2 311	373	19 143	15 421	15 949
5078	Refrigeration equipment and supplies -----	17	23 290	3 322	942	130	6 122	3 464	3 894
508	Machinery, equipment, and supplies -----	757	1 380 755	149 670	33 300	6 198	281 612	303 049	302 445
5082	Construction and mining (except petroleum) machinery and equipment -----	57	199 307	24 710	5 273	827	43 020	61 596	63 359
5083	Farm and garden machinery and equipment -----	221	533 222	45 280	9 742	2 098	86 002	172 225	161 588
5084	Industrial machinery and equipment -----	209	305 984	39 228	8 824	1 621	70 850	32 757	33 984
5085	Industrial supplies -----	169	256 819	28 173	6 747	1 086	59 863	27 377	29 963
5087	Service establishment equipment and supplies -----	81	57 045	7 932	1 745	416	14 257	5 182	8 133
5088	Transportation equipment and supplies, except motor vehicles -----	20	28 378	4 347	969	150	7 620	3 912	5 418
509	Miscellaneous durable goods -----	245	604 431	41 494	8 831	1 973	93 540	51 573	61 998
5091	Sporting and recreational goods and supplies -----	34	84 322	5 276	734	202	11 405	4 355	7 018
5092	Toys and hobby goods and supplies -----	14	13 436	916	162	58	1 891	922	944
5093	Scrap and waste materials -----	79	162 710	12 504	2 695	653	29 630	6 009	7 078
5094	Jewelry, watches, precious stones, and precious metals -----	18	27 889	2 325	496	94	9 419	4 417	5 231
5099	Durable goods, n.e.c. -----	100	316 074	20 473	4 744	966	41 195	35 870	41 727

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

ARKANSAS AR-7

Table 1. Summary Statistics for the State: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS —Con.									
Wholesale trade—Con.									
51 Nondurable goods -----									
511 Paper and paper products-----	126	280 745	28 770	6 945	1 312	58 552	17 300	18 307	
5111 Printing and writing paper-----	12	55 858	4 780	1 141	185	8 418	4 026	4 031	
5112 Stationery and office supplies-----	80	106 027	12 985	3 080	638	25 239	5 510	5 173	
5113 Industrial and personal service paper-----	34	118 860	11 005	2 724	489	24 895	7 764	9 103	
512 Drugs, drug proprietaries, and druggists' sundries-----	39	669 034	71 419	17 549	3 073	116 888	87 721	91 771	
5122 Drugs, drug proprietaries, and druggists' sundries-----	39	669 034	71 419	17 549	3 073	116 888	87 721	91 771	
513 Apparel, piece goods, and notions-----	54	44 153	4 631	1 058	282	10 238	5 904	7 300	
5131 Piece goods, notions, and other dry goods-----	14	7 734	1 482	241	68	2 674	1 127	1 618	
5136 Men's, boys' clothing and furnishings-----	18	19 525	1 136	267	80	3 067	2 017	2 490	
5137 Women's, children's, and infants' clothing and accessories-----	14	6 937	1 333	223	93	2 230	607	641	
5139 Footwear-----	8	9 957	680	327	41	2 267	2 153	2 551	
514 Groceries and related products-----	300	2 759 100	132 328	32 511	5 738	282 055	84 608	90 954	
5141 Groceries, general line-----	46	770 931	35 745	8 909	1 612	74 878	45 749	46 868	
5142 Packaged frozen foods-----	20	324 328	12 454	2 745	439	25 152	7 605	6 787	
5143 Dairy products, except dried or canned-----	15	36 676	3 036	760	136	6 526	778	508	
5144 Poultry and poultry products-----	31	374 633	20 687	4 509	901	40 272	4 163	3 859	
5145 Confectionery-----	23	92 513	6 644	1 903	403	10 956	1 807	2 496	
5146 Fish and seafoods-----	7	(D)	(D)	BB	(D)	(D)	(D)	(D)	
5147 Meats and meat products-----	22	67 246	3 140	688	182	6 721	2 093	2 335	
5148 Fresh fruits and vegetables-----	21	107 684	4 981	1 930	179	8 245	1 019	945	
5149 Groceries and related products, n.e.c.-----	115	(D)	(D)	GG	(D)	(D)	(D)	(D)	
515 Farm-product raw materials-----	135	2 156 850	24 142	4 937	1 805	57 628	46 989	45 987	
5153 Grain and field beans-----	73	1 683 065	17 157	3 251	721	40 161	43 644	44 326	
5154 Livestock-----	36	(D)	(D)	FF	(D)	(D)	(D)	(D)	
5159 Farm-product raw materials, n.e.c.-----	26	(D)	(D)	CC	(D)	(D)	(D)	(D)	
516 Chemicals and allied products-----	99	1 766 655	20 131	4 492	734	44 150	12 076	13 637	
5162 Plastics materials and basic forms and shapes-----	19	35 754	3 110	619	114	6 889	2 602	2 561	
5169 Chemicals and allied products, n.e.c.-----	80	1 730 901	17 021	3 873	620	37 261	9 474	11 076	
517 Petroleum and petroleum products-----	299	2 176 276	45 953	10 762	2 476	140 901	64 772	57 083	
5171 Petroleum bulk stations and terminals-----	238	1 166 148	37 128	8 722	2 112	118 655	44 824	36 977	
5172 Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	61	1 010 128	8 825	2 040	364	22 246	19 948	20 106	
518 Beer, wine, and distilled alcoholic beverages-----	52	338 651	29 167	6 456	1 010	55 052	44 021	45 037	
5181 Beer and ale-----	42	221 627	20 520	4 707	726	40 846	31 254	33 659	
5182 Wine and distilled alcoholic beverages-----	10	117 024	8 647	1 749	284	14 206	12 767	11 378	
519 Miscellaneous nondurable goods-----	541	1 512 020	89 977	20 827	4 801	197 332	138 150	144 638	
5191 Farm supplies-----	349	1 088 185	59 352	13 212	3 037	132 472	110 067	113 284	
5192 Books, periodicals, and newspapers-----	22	101 205	6 854	1 680	357	17 343	5 806	5 910	
5193 Flowers, nursery stock, and florists' supplies-----	36	29 175	3 537	1 068	321	7 680	2 229	1 986	
5194 Tobacco and tobacco products-----	28	220 024	11 551	2 388	537	22 737	14 373	15 136	
5198 Paints, varnishes, and supplies-----	28	28 010	2 997	697	141	6 685	2 763	3 072	
5199 Nondurable goods, n.e.c.-----	78	45 421	5 686	1 782	408	10 415	2 912	5 250	
Merchant wholesalers -----									
50 Durable goods -----	3 818	11 292 086	824 252	192 111	38 084	1 685 377	1 122 653	1 180 420	
501 Motor vehicles and motor vehicle parts and supplies-----	556	867 362	85 713	19 937	4 279	167 191	122 458	130 209	
5012 Automobiles and other motor vehicles-----	89	404 723	25 964	5 998	1 059	49 331	39 688	44 334	
5013 Motor vehicle supplies and new parts-----	321	(D)	(D)	GG	(D)	(D)	(D)	(D)	
5014 Tires and tubes-----	43	(D)	(D)	EE	(D)	(D)	(D)	(D)	
5015 Motor vehicle parts, used-----	103	41 969	5 942	1 368	438	14 091	4 864	4 856	
502 Furniture and homefurnishings-----	71	124 235	14 810	3 424	569	29 635	11 445	13 792	
5021 Furniture-----	32	39 935	6 022	1 334	261	10 084	4 479	4 927	
5023 Homefurnishings-----	39	84 300	8 788	2 090	308	19 551	6 966	8 865	
503 Lumber and other construction materials-----	147	323 651	25 239	5 880	1 224	49 777	21 460	25 614	
5031 Lumber, plywood, millwork, and wood panels-----	67	(D)	(D)	FF	(D)	(D)	(D)	(D)	
5032 Brick, stone, and related construction materials-----	17	(D)	(D)	BB	(D)	(D)	(D)	(D)	
5033 Roofing, siding, and insulation materials-----	24	(D)	(D)	CC	(D)	(D)	(D)	(D)	
5039 Construction materials, n.e.c.-----	39	(D)	(D)	EE	(D)	(D)	(D)	(D)	
504 Professional and commercial equipment and supplies-----	281	377 458	57 931	13 424	2 521	107 797	31 441	37 795	
5043 Photographic equipment and supplies-----	2	(D)	(D)	AA	(D)	(D)	(D)	(D)	
5044 Office equipment-----	76	70 913	17 166	4 000	776	26 680	8 418	9 706	
5045 Computers and computer peripheral equipment and software-----	74	107 881	12 500	3 245	538	23 316	7 845	8 026	
5046 Commercial equipment, n.e.c.-----	37	(D)	(D)	EE	(D)	(D)	(D)	(D)	
5047 Medical, dental, and hospital equipment and supplies-----	62	143 756	19 432	4 152	695	40 865	9 854	13 513	
5048 Ophthalmic goods-----	17	7 811	2 140	507	123	3 364	500	472	
5049 Professional equipment and supplies, n.e.c.-----	13	(D)	(D)	BB	(D)	(D)	(D)	(D)	
505 Metals and minerals, except petroleum-----	54	(D)	(D)	FF	(D)	(D)	(D)	(D)	
5051 Metals service centers and offices-----	50	(D)	(D)	FF	(D)	(D)	(D)	(D)	
5052 Coal and other minerals and ores-----	4	(D)	(D)	BB	(D)	(D)	(D)	(D)	
506 Electrical goods-----	182	383 095	43 357	10 360	1 753	80 118	44 661	45 486	
5063 Electrical apparatus and equipment, wiring supplies, and construction materials-----	100	278 800	29 464	7 349	1 192	54 576	31 201	32 161	
5064 Electrical appliances, television and radio sets-----	9	11 702	839	224	46	1 755	3 412	1 590	
5065 Professional equipment and supplies, n.e.c.-----	73	92 593	13 054	2 787	515	23 787	10 048	11 735	

AR-8 ARKANSAS

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 1. Summary Statistics for the State: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS —Con.								
	Merchant wholesalers—Con.								
50	Durable goods—Con.								
507	Hardware, and plumbing and heating equipment and supplies	188	306 032	34 125	8 309	1 505	64 006	54 744	58 365
5072	Hardware	57	85 719	10 342	2 372	503	19 567	17 248	19 349
5074	Plumbing and heating equipment and supplies (hydronics)	68	109 318	10 802	2 709	506	19 493	18 611	19 173
5075	Warm air heating and air-conditioning equipment and supplies	46	87 705	9 659	2 286	366	18 824	15 421	15 949
5078	Refrigeration equipment and supplies	17	23 290	3 322	942	130	6 122	3 464	3 894
508	Machinery, equipment, and supplies	697	1 250 125	137 793	30 435	5 819	262 155	294 237	294 035
5082	Construction and mining (except petroleum) machinery and equipment	53	190 946	23 675	5 004	795	41 075	58 418	63 196
5083	Farm and garden machinery and equipment	216	524 871	45 030	9 680	2 084	85 411	172 083	161 491
5084	Industrial machinery and equipment	171	239 377	31 421	7 007	1 372	59 093	28 571	29 979
5085	Industrial supplies	162	232 252	27 294	6 520	1 055	57 765	26 503	28 932
5087	Service establishment equipment and supplies	78	43 509	7 477	1 633	398	13 367	4 815	5 115
5088	Transportation equipment and supplies, except motor vehicles	17	19 170	2 896	591	115	5 444	3 847	5 322
509	Miscellaneous durable goods	228	(D)	(D)	(D)	GG	(D)	(D)	(D)
5091	Sporting and recreational goods and supplies	28	29 912	3 729	597	184	8 612	4 355	7 018
5092	Toys and hobby goods and supplies	12	(D)	(D)	(D)	BB	(D)	(D)	(D)
5093	Scrap and waste materials	77	(D)	(D)	(D)	FF	(D)	(D)	(D)
5094	Jewelry, watches, precious stones, and precious metals	16	(D)	(D)	(D)	BB	(D)	(D)	(D)
5099	Durable goods, n.e.c.	95	299 769	20 166	4 702	961	40 431	35 870	41 727
51	Nondurable goods	1 414	6 906 621	368 666	87 164	17 754	797 952	465 094	486 798
511	Paper and paper products	102	222 014	24 986	6 054	1 187	50 848	16 389	17 315
5111	Printing and writing paper	11	(D)	(D)	(D)	CC	(D)	(D)	(D)
5112	Stationery and office supplies	63	(D)	(D)	(D)	FF	(D)	(D)	(D)
5113	Industrial and personal service paper	28	103 208	9 941	2 500	460	22 410	7 193	8 465
512	Drugs, drug proprietaries, and druggists' sundries	34	655 893	70 100	17 221	3 047	114 531	87 429	91 482
5122	Drugs, drug proprietaries, and druggists' sundries	34	655 893	70 100	17 221	3 047	114 531	87 429	91 482
513	Apparel, piece goods, and notions	45	28 763	3 651	659	241	7 567	4 068	4 960
5131	Piece goods, notions, and other dry goods	14	7 734	1 482	241	68	2 674	1 127	1 618
5136	Men's, boys' clothing and furnishings	13	(D)	(D)	(D)	BB	(D)	(D)	(D)
5137	Women's, children's, and infants' clothing and accessories	13	(D)	(D)	(D)	BB	(D)	(D)	(D)
5139	Footwear	5	(D)	(D)	(D)	BB	(D)	(D)	(D)
514	Groceries and related products	198	1 508 219	80 014	20 180	3 796	171 537	75 879	82 967
5141	Groceries, general line	35	596 045	32 395	8 105	1 500	69 152	45 749	46 868
5142	Packaged frozen foods	6	(D)	(D)	(D)	EE	(D)	(D)	(D)
5143	Dairy products, except dried or canned	8	11 552	799	188	43	1 576	284	291
5144	Poultry and poultry products	27	307 830	14 487	3 216	741	28 871	3 670	3 308
5145	Confectionery	18	27 173	2 296	950	135	4 655	1 300	1 869
5146	Fish and seafoods	7	(D)	(D)	(D)	BB	(D)	(D)	(D)
5147	Meats and meat products	17	17 729	1 265	256	79	2 891	381	427
5148	Fresh fruits and vegetables	18	99 739	4 803	1 899	173	7 774	1 019	945
5149	Groceries and related products, n.e.c.	62	316 908	14 069	3 307	750	35 562	15 986	22 578
515	Farm-product raw materials	103	626 901	17 963	3 727	971	46 289	46 874	45 707
5153	Grain and field beans	69	(D)	(D)	(D)	FF	(D)	(D)	(D)
5154	Livestock	11	(D)	(D)	(D)	CC	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	23	(D)	(D)	(D)	CC	(D)	(D)	(D)
516	Chemicals and allied products	79	(D)	(D)	(D)	FF	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes	16	31 101	2 761	536	98	6 037	2 322	2 291
5169	Chemicals and allied products, n.e.c.	63	(D)	(D)	(D)	EE	(D)	(D)	(D)
517	Petroleum and petroleum products	288	1 942 230	42 495	9 783	2 297	132 329	45 188	45 981
5171	Petroleum bulk stations and terminals	231	(D)	(D)	(D)	GG	(D)	(D)	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	57	(D)	(D)	(D)	EE	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	52	338 651	29 167	6 456	1 010	55 052	44 021	45 037
5181	Beer and ale	42	221 627	20 520	4 707	726	40 846	31 254	33 659
5182	Wine and distilled alcoholic beverages	10	117 024	8 647	1 749	284	14 206	12 767	11 378
519	Miscellaneous nondurable goods	513	(D)	(D)	(D)	HH	(D)	(D)	(D)
5191	Farm supplies	340	1 069 308	58 305	12 940	2 982	130 198	108 995	112 371
5192	Books, periodicals, and newspapers	16	84 824	5 920	1 485	326	15 255	5 806	5 910
5193	Flowers, nursery stock, and florists' supplies	35	(D)	(D)	(D)	EE	(D)	(D)	(D)
5194	Tobacco and tobacco products	28	220 024	11 551	2 388	537	22 737	14 373	15 136
5198	Paints, varnishes, and supplies	22	12 714	1 814	397	91	4 027	1 410	1 563
5199	Nondurable goods, n.e.c.	72	(D)	(D)	(D)	EE	(D)	(D)	(D)
	Manufacturers' sales branches and sales offices	224	3 663 390	120 361	29 190	3 720	256 438	71 561	71 127
50	Durable goods	104	1 341 537	67 980	16 652	1 679	136 290	35 425	43 704
501	Motor vehicles and motor vehicle parts and supplies	15	117 919	3 246	763	127	5 678	9 496	12 152
502	Furniture and homefurnishings	1	(D)	(D)	(D)	AA	(D)	(D)	(D)
503	Lumber and other construction materials	15	614 297	10 167	2 046	343	20 917	2 132	2 600
504	Professional and commercial equipment and supplies	23	407 947	40 283	10 382	764	83 217	10 665	16 312
505	Metals and minerals, except petroleum	5	(D)	(D)	(D)	BB	(D)	(D)	(D)
506	Electrical goods	17	103 372	4 074	933	104	9 934	1 556	1 335

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

ARKANSAS AR-9

Table 1. Summary Statistics for the State: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS —Con.								
	Manufacturers' sales branches and sales offices—Con.								
50	Durable goods—Con.								
507	Hardware, and plumbing and heating equipment and supplies	4	5 238	565	142	21	1 378	636	571
508	Machinery, equipment, and supplies	23	62 657	(D)	2 045	259	12 713	8 457	8 095
509	Miscellaneous durable goods	1				AA	(D)	(D)	(D)
51	Nondurable goods	120	2 321 853	52 381	12 538	2 041	120 148	36 136	27 423
511	Paper and paper products	13	23 620	1 856	497	54	4 084	815	874
512	Drugs, drug proprietaries, and druggists' sundries	3	(D)	(D)	(D)	BB	(D)	(D)	(D)
513	Apparel, piece goods, and notions	5	9 200	697	324	29	2 089	1 746	2 250
514	Groceries and related products	61	387 023	36 677	8 514	1 487	84 435	8 729	7 987
515	Farm-product raw materials	—		—	—	—	—	—	—
516	Chemicals and allied products	17	(D)	(D)	(D)	CC	(D)	(D)	(D)
517	Petroleum and petroleum products	8	(D)	(D)	(D)	CC	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	—		—	—	—	—	—	—
519	Miscellaneous nondurable goods	13	(D)	(D)	(D)	BB	(D)	(D)	(D)
	Agents, brokers, and commission merchants	254	3 114 795	44 461	9 468	2 075	79 425	1 567	1 891
50	Durable goods	143	639 785	18 990	3 633	639	34 729	1 256	1 398
501	Motor vehicles and motor vehicle parts and supplies	13	134 526	2 249	523	211	5 447	634	653
502	Furniture and homefurnishings	11	(D)	(D)	BB	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	8	6 276	251	57	16	472	—	—
504	Professional and commercial equipment and supplies	15	35 855	1 925	363	41	3 613	16	18
505	Metals and minerals, except petroleum	4	110 111	1 104	147	16	1 521	12	13
506	Electrical goods	23	144 379	4 903	971	132	8 253	239	399
507	Hardware, and plumbing and heating equipment and supplies	16	36 623	1 193	247	38	2 491	—	—
508	Machinery, equipment, and supplies	37	67 973	3 744	820	120	6 744	355	315
509	Miscellaneous durable goods	16	(D)	(D)	(D)	BB	(D)	(D)	(D)
51	Nondurable goods	111	2 475 010	25 471	5 835	1 436	44 696	311	493
511	Paper and paper products	11	35 111	1 928	394	71	3 620	96	118
512	Drugs, drug proprietaries, and druggists' sundries	2	(D)	(D)	AA	AA	(D)	(D)	(D)
513	Apparel, piece goods, and notions	4	6 190	283	75	12	582	90	90
514	Groceries and related products	41	863 858	15 637	3 817	455	26 083	—	—
515	Farm-product raw materials	32	1 529 949	6 179	1 210	834	11 339	115	280
516	Chemicals and allied products	3	(D)	(D)	(D)	AA	(D)	(D)	(D)
517	Petroleum and petroleum products	3	(D)	(D)	(D)	AA	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	—		—	—	—	—	—	—
519	Miscellaneous nondurable goods	15	31 980	1 168	271	46	2 223	—	—

Table 2. Selected Ratios for the State: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1992 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Wholesale trade -----	4 206 301	411 820	22 541	48.9	10	11.2	6.9
50	Durable goods -----	2 401 655	281 119	23 956	51.3	9	16.6	11.6
501	Motor vehicles and motor vehicle parts and supplies-----	1 917 478	242 540	19 755	51.1	8	15.9	12.8
5012	Automobiles and other motor vehicles-----	6 241 176	485 954	22 744	52.5	13	8.9	8.5
5013	Motor vehicle supplies and new parts-----	1 035 263	144 375	18 730	52.5	7	24.7	20.8
5014	Tires and tubes-----	2 121 333	201 392	22 390	48.4	11	23.0	12.4
5015	Motor vehicle parts, used-----	407 466	95 820	13 566	42.2	4	33.6	11.6
502	Furniture and homefurnishings-----	1 796 614	246 478	26 782	50.9	7	21.3	9.4
5021	Furniture-----	1 288 800	180 252	22 385	58.1	7	21.4	10.0
5023	Homefurnishings-----	2 269 000	305 853	30 724	47.1	7	21.3	9.1
503	Lumber and other construction materials-----	5 554 259	596 478	22 525	50.1	9	7.5	3.0
5031	Lumber, plywood, millwork, and wood panels-----	9 920 486	1 039 572	22 906	54.4	10	4.0	2.1
5032	Brick, stone, and related construction materials-----	3 671 759	686 974	27 342	37.8	5	10.5	2.3
5033	Roofing, siding, and insulation materials-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies-----	2 574 483	246 921	30 108	51.5	10	23.7	6.6
5043	Photographic equipment and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment-----	1 094 378	105 327	24 151	62.2	10	36.9	11.5
5045	Computers and computer peripheral equipment and software-----	5 077 565	394 874	40 266	49.6	13	20.6	4.4
5046	Commercial equipment, n.e.c.-----	861 925	100 516	16 230	48.7	9	33.2	13.2
5047	Medical, dental, and hospital equipment and supplies-----	2 726 243	256 847	29 892	47.5	11	24.5	8.6
5048	Ophthalmic goods-----	459 471	63 504	17 398	63.6	7	43.1	6.0
5049	Professional equipment and supplies, n.e.c.-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum-----	5 848 444	464 631	25 180	48.5	13	11.2	7.8
5051	Metals service centers and offices-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods-----	2 841 649	317 167	26 312	53.2	9	15.6	7.5
5063	Electrical apparatus and equipment, wiring supplies, and construction materials-----	3 237 562	318 128	25 543	54.3	10	14.8	7.8
5064	Electrical appliances, television and radio sets-----	7 937 846	1 001 864	39 136	40.9	8	9.6	1.9
5065	Electronic parts and equipment, n.e.c.-----	1 351 532	189 647	25 773	55.3	7	24.6	11.6
507	Hardware, and plumbing and heating equipment and supplies-----	1 672 563	222 438	22 943	52.9	8	19.5	16.9
5072	Hardware-----	1 480 766	179 487	21 038	52.2	8	22.4	20.7
5074	Plumbing and heating equipment and supplies (hydronics)-----	1 784 039	257 732	21 902	54.7	7	15.5	14.1
5075	Warm air heating and air-conditioning equipment and supplies-----	1 849 260	247 890	26 217	51.1	7	20.7	17.2
5078	Refrigeration equipment and supplies-----	1 370 000	179 154	25 554	54.3	8	26.3	16.7
508	Machinery, equipment, and supplies-----	1 823 983	222 774	24 148	53.1	8	20.4	21.9
5082	Construction and mining (except petroleum) machinery and equipment-----	3 496 614	241 000	29 879	57.4	15	21.6	31.8
5083	Farm and garden machinery and equipment-----	2 412 769	254 157	21 582	52.6	9	16.1	30.3
5084	Industrial machinery and equipment-----	1 464 038	188 762	24 200	55.4	8	23.2	11.1
5085	Industrial supplies-----	1 519 639	236 482	25 942	47.1	6	23.3	11.7
5087	Service establishment equipment and supplies-----	704 259	137 127	19 067	55.6	5	25.0	14.3
5088	Transportation equipment and supplies, except motor vehicles-----	1 418 900	189 187	28 980	57.0	8	26.9	19.1
509	Miscellaneous durable goods-----	2 467 065	306 351	21 031	44.4	8	15.5	10.3
5091	Sporting and recreational goods and supplies-----	2 480 059	417 436	26 119	46.3	6	13.5	8.3
5092	Toys and hobby goods and supplies-----	959 714	231 655	15 793	48.4	4	14.1	7.0
5093	Scrap and waste materials-----	2 059 620	249 173	19 149	42.2	8	18.2	4.4
5094	Jewelry, watches, precious stones, and precious metals-----	1 549 389	296 691	24 734	24.7	5	33.8	18.8
5099	Durable goods, n.e.c.-----	3 160 740	327 199	21 194	49.7	10	13.0	13.2
51	Nondurable goods -----	7 114 580	551 245	21 031	46.4	13	8.2	4.4
511	Paper and paper products-----	2 228 135	213 982	21 928	49.1	10	20.9	6.5
5111	Printing and writing paper-----	4 654 833	301 935	25 838	56.8	15	15.1	7.2
5112	Stationery and office supplies-----	1 325 338	166 187	20 353	51.4	8	23.8	4.9
5113	Industrial and personal service paper-----	3 495 882	243 067	22 505	44.2	14	20.9	7.7
512	Drugs, drug proprietaries, and druggists' sundries-----	17 154 718	217 714	23 241	61.1	79	17.5	13.7
5122	Drugs, drug proprietaries, and druggists' sundries-----	17 154 718	217 714	23 241	61.1	79	17.5	13.7
513	Apparel, piece goods, and notions-----	817 648	156 571	16 422	45.2	5	23.2	16.5
5131	Piece goods, notions, and other dry goods-----	552 429	113 735	21 794	55.4	5	34.6	20.9
5136	Men's and boys' clothing and furnishings-----	1 084 722	244 063	14 200	37.0	4	15.7	12.8
5137	Women's, children's, and infants' clothing and accessories-----	495 500	74 591	14 333	59.8	7	32.1	9.2
5139	Footwear-----	1 244 625	242 854	16 585	30.0	5	22.8	25.6
514	Groceries and related products-----	9 197 000	480 847	23 062	46.9	19	10.2	3.3
5141	Groceries, general line-----	16 759 370	478 245	22 174	47.7	35	9.7	6.1
5142	Packaged frozen foods-----	16 216 400	738 788	28 369	49.5	22	7.8	2.1
5143	Dairy products, except dried or canned-----	2 445 067	269 676	22 324	46.5	9	17.8	1.4
5144	Poultry and poultry products-----	12 084 935	415 797	22 960	51.4	29	10.7	1.0
5145	Confectionery-----	4 022 304	229 561	16 486	60.6	18	11.8	2.7
5146	Fish and seafoods-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products-----	3 056 636	369 484	17 253	46.7	8	10.0	3.5
5148	Fresh fruits and vegetables-----	5 127 810	601 587	27 827	60.4	9	7.7	.9
5149	Groceries and related products, n.e.c.-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials-----	15 976 667	1 194 931	13 375	41.9	13	2.7	2.1
5153	Grain and field beans-----	23 055 685	2 334 348	23 796	42.7	10	2.4	2.6
5154	Livestock-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products-----	17 845 000	2 406 887	27 426	45.6	7	2.5	.8
5162	Plastics materials and basic forms and shapes-----	1 881 789	313 632	27 281	45.1	6	19.3	7.2
5169	Chemicals and allied products, n.e.c.-----	21 636 263	2 791 776	27 453	45.7	8	2.2	.6

See footnotes at end of table.

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

ARKANSAS AR-11

Table 2. Selected Ratios for the State: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1992 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
Wholesale trade—Con.								
51	Nondurable goods—Con.							
517	Petroleum and petroleum products	7 278 515	878 948	18 559	32.6	8	6.5	2.6
5171	Petroleum bulk stations and terminals	4 899 782	552 153	17 580	31.3	9	10.2	3.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	16 559 475	2 775 077	24 245	39.7	6	2.2	2.0
518	Beer, wine, and distilled alcoholic beverages	6 512 519	335 298	28 878	53.0	19	16.3	13.3
5181	Beer and ale	5 276 833	305 271	28 264	50.2	17	18.4	15.2
5182	Wine and distilled alcoholic beverages	11 702 400	412 056	30 447	60.9	28	12.1	9.7
519	Miscellaneous nondurable goods	2 794 861	314 939	18 741	45.6	9	13.1	9.6
5191	Farm supplies	3 118 009	358 309	19 543	44.8	9	12.2	10.4
5192	Books, periodicals, and newspapers	4 600 227	283 487	19 199	39.5	16	17.1	5.8
5193	Flowers, nursery stock, and florists' supplies	810 417	90 888	11 019	46.1	9	26.3	6.8
5194	Tobacco and tobacco products	7 858 000	409 728	21 510	50.8	19	10.3	6.9
5198	Paints, varnishes, and supplies	1 000 357	198 652	21 255	44.8	5	23.9	11.0
5199	Nondurable goods, n.e.c.	582 321	111 326	13 936	54.6	5	22.9	11.6
	Merchant wholesalers	2 957 592	296 505	21 643	48.9	10	14.9	10.5
50	Durable goods	1 824 237	215 714	22 410	51.3	8	20.2	15.8
501	Motor vehicles and motor vehicle parts and supplies	1 560 004	202 702	20 031	51.3	8	19.3	15.0
5012	Automobiles and other motor vehicles	4 547 449	382 175	24 517	52.6	12	12.2	11.0
5013	Motor vehicle supplies and new parts	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5015	Motor vehicle parts, used	407 466	95 820	13 566	42.2	4	33.6	11.6
502	Furniture and homefurnishings	1 749 789	218 339	26 028	50.0	8	23.9	11.1
5021	Furniture	1 247 969	153 008	23 073	59.7	8	25.3	12.3
5023	Homefurnishings	2 161 538	273 701	28 532	44.9	8	23.2	10.5
503	Lumber and other construction materials	2 201 707	264 421	20 620	50.7	8	15.4	7.9
5031	Lumber, plywood, millwork, and wood panels	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5032	Brick, stone, and related construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033	Roofing, siding, and insulation materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	1 343 267	149 726	22 979	53.7	9	28.6	10.0
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	933 066	91 383	22 121	64.3	10	37.6	13.7
5045	Computers and computer peripheral equipment and software	1 457 851	200 522	23 234	53.6	7	21.6	7.4
5046	Commercial equipment, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies	2 318 645	206 843	27 960	47.6	11	28.4	9.4
5048	Ophthalmic goods	459 471	63 504	17 398	63.6	7	43.1	6.0
5049	Professional equipment and supplies, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5051	Metals service centers and offices	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	2 104 918	218 537	24 733	54.1	10	20.9	11.9
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	2 788 000	233 893	24 718	54.0	12	19.6	11.5
5064	Electrical appliances, television and radio sets	1 300 222	254 391	18 239	47.8	5	15.0	13.6
5065	Electronic parts and equipment, n.e.c.	1 268 397	179 792	25 348	54.9	7	25.7	12.7
507	Hardware, and plumbing and heating equipment and supplies	1 627 830	203 344	22 674	53.3	8	20.9	19.1
5072	Hardware	1 503 842	170 416	20 561	52.9	9	22.8	22.6
5074	Plumbing and heating equipment and supplies (hydronics)	1 607 618	216 043	21 348	55.4	7	17.8	17.5
5075	Warm air heating and air-conditioning equipment and supplies	1 906 630	239 631	26 391	51.3	8	21.5	18.2
5078	Refrigeration equipment and supplies	1 370 000	179 154	25 554	54.3	8	26.3	16.7
508	Machinery, equipment, and supplies	1 793 580	214 835	23 680	52.6	8	21.0	23.5
5082	Construction and mining (except petroleum) machinery and equipment	3 602 755	240 184	29 780	57.6	15	21.5	33.1
5083	Farm and garden machinery and equipment	2 429 958	251 857	21 607	52.7	10	16.3	30.8
5084	Industrial machinery and equipment	1 399 865	174 473	22 902	53.2	8	24.7	12.5
5085	Industrial supplies	1 433 654	220 144	25 871	47.3	7	24.9	12.5
5087	Service establishment equipment and supplies	557 808	109 319	18 786	55.9	5	30.7	11.8
5088	Transportation equipment and supplies, except motor vehicles	1 127 647	166 696	25 183	53.2	7	28.4	27.8
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	Sporting and recreational goods and supplies	1 068 286	162 565	20 266	43.3	7	28.8	23.5
5092	Toys and hobby goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	Jewelry, watches, precious stones, and precious metals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	3 155 463	311 934	20 984	49.9	10	13.5	13.9
51	Nondurable goods	4 884 456	389 018	20 765	46.2	13	11.6	7.0
5111	Paper and paper products	2 176 608	187 038	21 050	49.1	12	22.9	7.8
5112	Printing and writing paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery and office supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	3 686 000	224 365	21 611	44.4	16	21.7	8.2
512	Drugs, drug proprietaries, and druggists' sundries	19 290 971	215 259	23 006	61.2	90	17.5	13.9
5122	Drugs, drug proprietaries, and druggists' sundries	19 290 971	215 259	23 006	61.2	90	17.5	13.9
513	Apparel, piece goods, and notions	639 178	119 349	15 149	48.2	5	26.3	17.2
5131	Piece goods, notions, and other dry goods	552 429	113 735	21 794	55.4	5	34.6	20.9
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's, and infants' clothing and accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

AR-12 ARKANSAS

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 2. Selected Ratios for the State: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1992 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
Merchant wholesalers—Con.								
51	Nondurable goods—Con.							
514	Groceries and related products	7 617 268	397 318	21 079	46.6	19	11.4	5.5
5141	Groceries, general line	17 029 857	397 363	21 597	46.8	43	11.6	7.9
5142	Packaged frozen foods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products, except dried or canned	1 444 000	268 651	18 581	50.7	5	13.6	2.5
5144	Poultry and poultry products	11 401 111	415 425	19 551	50.2	27	9.4	1.1
5145	Confectionery	1 509 611	201 281	17 007	49.3	8	17.1	6.9
5146	Fish and seafoods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	1 042 882	224 418	16 013	43.8	5	16.3	2.4
5148	Fresh fruits and vegetables	5 541 056	576 526	27 763	61.8	10	7.8	.9
5149	Groceries and related products, n.e.c.	5 111 419	422 544	18 759	39.6	12	11.2	7.1
515	Farm-product raw materials	6 086 417	645 624	18 499	38.8	9	7.4	7.3
5153	Grain and field beans	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes	1 943 813	317 357	28 173	45.7	6	19.4	7.4
5169	Chemicals and allied products, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	6 743 854	845 551	18 500	32.1	8	6.8	2.4
5171	Petroleum bulk stations and terminals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	6 512 519	335 298	28 878	53.0	19	16.3	13.3
5181	Beer and ale	5 276 833	305 271	28 264	50.2	17	18.4	15.2
5182	Wine and distilled alcoholic beverages	11 702 400	412 056	30 447	60.9	28	12.1	9.7
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies	3 145 024	358 588	19 552	44.8	9	12.2	10.5
5192	Books, periodicals, and newspapers	5 301 500	260 196	18 160	38.8	20	18.0	7.0
5193	Flowers, nursery stock, and florists' supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	7 858 000	409 728	21 510	50.8	19	10.3	6.9
5198	Paints, varnishes, and supplies	577 909	139 714	19 934	45.0	4	31.7	12.3
5199	Nondurable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches and sales offices								
		16 354 420	984 782	32 355	46.9	17	7.0	1.9
50	Durable goods							
		12 899 394	799 010	40 488	49.9	16	10.2	3.3
501	Motor vehicles and motor vehicle parts and supplies	7 861 267	928 496	25 559	57.2	8	4.8	10.3
502	Furniture and homefurnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	40 953 133	1 790 953	29 641	48.6	23	3.4	.4
504	Professional and commercial equipment and supplies	17 736 826	533 962	52 726	48.4	33	20.4	4.0
505	Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	6 080 706	993 962	39 173	41.0	6	9.6	1.3
507	Hardware, and plumbing and heating equipment and supplies	1 309 500	249 429	26 905	41.0	5	26.3	10.9
508	Machinery, equipment, and supplies	2 724 217	241 919	31 402	64.0	11	20.3	12.9
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods							
		19 348 775	1 137 606	25 664	43.6	17	5.2	1.2
511	Paper and paper products	1 816 923	437 407	34 370	45.4	4	17.3	3.7
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	1 840 000	317 241	24 034	33.4	6	22.7	24.5
514	Groceries and related products	6 344 639	260 271	24 665	43.4	24	21.8	2.1
515	Farm-product raw materials	—	—	—	—	—	—	—
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	—	—	—	—	—	—	—
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Agents, brokers, and commission merchants								
		12 262 972	1 501 106	21 427	56.0	8	2.5	.1
50	Durable goods							
		4 474 021	1 001 228	29 718	54.7	4	5.4	.2
501	Motor vehicles and motor vehicle parts and supplies	10 348 154	637 564	10 659	41.3	16	4.0	.5
502	Furniture and homefurnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	784 500	392 250	15 688	53.2	2	7.5	—
504	Professional and commercial equipment and supplies	2 390 333	874 512	46 951	53.3	3	10.1	.1
505	Metals and minerals, except petroleum	27 527 750	6 881 938	69 000	72.6	4	1.4	—
506	Electrical goods	6 277 348	1 093 780	37 144	59.4	6	5.7	.3
507	Hardware, and plumbing and heating equipment and supplies	2 288 938	963 763	31 395	47.9	2	6.8	—
508	Machinery, equipment, and supplies	1 837 108	566 442	31 200	55.5	3	9.9	.5
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods							
		22 297 387	1 723 545	17 737	57.0	13	1.8	—
511	Paper and paper products	3 191 909	494 521	27 155	53.3	6	10.3	.3
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	1 547 500	515 833	23 583	48.6	3	9.4	1.5
514	Groceries and related products	21 069 707	1 898 589	34 367	60.0	11	3.0	—
515	Farm-product raw materials	47 810 906	1 834 471	7 409	54.5	26	.7	—
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	—	—	—	—	—	—	—
519	Miscellaneous nondurable goods	2 132 000	695 217	25 391	52.5	3	7.0	—

¹Based on number of employees for pay period including March 12.

Table 3. Comparative Statistics for the State: 1992 and 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
	Wholesale trade -----	4 296	4 024	18 070 271	12 780 741	41.4	989 074	705 452	40.2	43 879	38 940
50	Durable goods-----	2 651	2 424	6 366 787	4 817 059	32.2	542 556	400 881	35.3	22 648	20 694
501	Motor vehicles and motor vehicle parts and supplies -----	584	556	1 119 807	871 562	28.5	91 208	74 175	23.0	4 617	4 411
5012	Automobiles and other motor vehicles -----	102	80	636 600	478 246	33.1	29 794	25 899	15.0	1 310	1 229
5013	Motor vehicle supplies and new parts -----	334	342	345 778	279 884	23.5	44 859	37 222	20.5	2 395	2 407
5014	Tires and tubes -----	45	38	95 460	79 410	20.2	10 613	5 736	85.0	474	344
5015	Motor vehicle parts, used -----	103	96	41 969	34 022	23.4	5 942	5 318	11.7	438	431
502	Furniture and homefurnishings -----	83	64	149 119	(D)	(D)	16 203	(D)	(D)	605	EE
5021	Furniture -----	40	29	51 552	(D)	(D)	6 402	(D)	(D)	286	CC
5023	Homefurnishings -----	43	35	97 567	84 099	16.0	9 801	5 537	77.0	319	211
503	Lumber and other construction materials -----	170	154	944 224	874 849	7.9	35 657	33 227	-7.3	1 583	1 656
5031	Lumber, plywood, millwork, and wood panels -----	70	69	694 434	699 627	-7	15 301	19 380	-21.0	668	951
5032	Brick, stone, and related construction materials -----	29	35	106 481	82 501	29.1	4 238	3 805	11.4	155	179
5033	Roofing, siding, and insulation materials -----	26	16	(D)	28 546	(D)	3 790	(D)	CC	170	
5039	Construction materials, n.e.c.-----	45	34	(D)	64 175	(D)	6 252	(D)	FF	356	
504	Professional and commercial equipment and supplies-----	319	284	821 260	482 926	70.1	100 139	55 837	79.3	3 326	2 623
5043	Photographic equipment and supplies -----	3	4	(D)	584	(D)	(D)	55	BB	7	
5044	Office equipment -----	82	83	89 739	65 431	37.2	20 577	16 653	23.6	852	854
5045	Computers and computer peripheral equipment and software -----	92	70	467 136	222 062	110.4	47 635	22 113	115.4	1 183	807
5046	Commercial equipment, n.e.c.-----	40	47	34 477	54 583	-36.8	5 567	7 133	-22.0	343	387
5047	Medical, dental, and hospital equipment and supplies-----	70	54	190 837	115 776	64.8	22 210	7 322	203.3	743	386
5048	Ophthalmic goods -----	17	14	7 811	19 758	-60.5	2 140	1 938	10.4	123	150
5049	Professional equipment and supplies, n.e.c.-----	15	12	(D)	4 732	(D)	623	(D)	BB	32	
505	Metals and minerals, except petroleum -----	63	60	368 452	(D)	(D)	19 968	(D)	(D)	793	FF
5051	Metals service centers and offices -----	59	59	(D)	(D)	(D)	(D)	(D)	FF		
5052	Coal and other minerals and ores -----	4	1	(D)	(D)	(D)	(D)	(D)	BB	AA	
506	Electrical goods -----	222	223	630 846	604 893	4.3	52 334	45 912	14.0	1 989	2 067
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	130	129	420 883	329 513	27.7	33 793	26 672	26.7	1 323	1 239
5064	Electrical appliances, television and radio sets -----	13	19	103 192	145 281	-29.0	4 031	7 054	-42.9	103	261
5065	Electronic parts and equipment, n.e.c.-----	79	75	106 771	130 099	-17.9	14 510	12 186	19.1	563	567
507	Hardware, and plumbing and heating equipment and supplies-----	208	172	347 893	261 720	32.9	35 883	29 383	22.1	1 564	1 556
5072	Hardware -----	64	42	94 769	91 864	3.2	11 108	10 095	10.0	528	566
5074	Plumbing and heating equipment and supplies (hydronics) -----	77	73	137 371	108 411	26.7	11 674	11 583	.8	533	620
5075	Warm air heating and air-conditioning equipment and supplies -----	50	44	92 463	49 065	88.5	9 779	5 748	70.1	373	283
5078	Refrigeration equipment and supplies -----	17	13	23 290	12 380	88.1	3 322	1 957	69.7	130	87
508	Machinery, equipment, and supplies -----	757	703	1 380 755	989 029	39.6	149 670	110 970	34.9	6 198	5 723
5082	Construction and mining (except petroleum) machinery and equipment -----	57	52	199 307	173 656	14.8	24 710	20 636	19.7	827	834
5083	Farm and garden machinery and equipment -----	221	233	533 222	355 725	49.9	45 280	33 955	33.4	2 098	1 976
5084	Industrial machinery and equipment -----	209	176	305 984	(D)	(D)	39 228	(D)	(D)	1 621	GG
5085	Industrial supplies -----	169	134	256 819	167 347	53.5	28 173	17 940	57.0	1 086	831
5087	Service establishment equipment and supplies -----	81	85	57 045	66 853	-14.7	7 932	9 761	-18.7	416	658
5088	Transportation equipment and supplies, except motor vehicles -----	20	23	28 378	(D)	(D)	4 347	(D)	(D)	150	CC
509	Miscellaneous durable goods -----	245	208	604 431	377 354	60.2	41 494	25 289	64.1	1 973	1 468
5091	Sporting and recreational goods and supplies -----	34	28	84 322	62 344	35.3	5 276	3 622	45.7	202	130
5092	Toys and hobby goods and supplies -----	14	11	13 436	5 815	131.1	916	653	40.3	58	44
5093	Scrap and waste materials -----	79	64	162 710	150 957	7.8	12 504	10 366	20.6	653	592
5094	Jewelry, watches, precious stones, and precious metals -----	18	18	27 889	21 332	30.7	2 325	1 826	27.3	94	113
5099	Durable goods, n.e.c.-----	100	87	316 074	136 906	130.9	20 473	8 822	132.1	966	589
51	Nondurable goods-----	1 645	1 600	11 703 484	7 963 682	47.0	446 518	304 571	46.6	21 231	18 246
5111	Paper and paper products -----	126	104	280 745	185 300	51.5	28 770	18 798	53.0	1 312	986
5112	Printing and writing paper -----	12	15	55 858	62 749	-11.0	4 780	5 582	-14.4	185	251
5113	Stationery and office supplies -----	80	66	106 027	47 536	123.0	12 985	6 548	98.3	638	376
512	Drugs, drug proprietaries, and druggists' sundries -----	39	44	669 034	453 392	47.6	71 419	29 441	142.6	3 073	1 736
5122	Drugs, drug proprietaries, and druggists' sundries -----	39	44	669 034	453 392	47.6	71 419	29 441	142.6	3 073	1 736
513	Apparel, piece goods, and notions -----	54	29	44 153	36 564	20.8	4 631	2 667	73.6	282	184
5131	Piece goods, notions, and other dry goods -----	14	9	7 734	5 461	41.6	1 482	635	133.4	68	52
5136	Men's and boys' clothing and furnishings -----	18	8	19 525	16 148	20.9	1 136	780	45.6	80	64
5137	Women's, children's, and infants' clothing and accessories -----	14	5	6 937	1 003	591.6	1 333	1 126	957.9	93	16
5139	Footwear -----	8	7	9 957	13 952	-28.6	680	1 126	-39.6	41	52
514	Groceries and related products -----	300	306	2 759 100	2 070 232	33.3	132 328	98 940	33.7	5 738	5 501
5141	Groceries, general line -----	46	46	770 931	694 630	11.0	35 745	28 984	23.3	1 612	1 801
5142	Packaged frozen foods -----	20	16	324 328	98 430	229.5	12 454	7 074	76.1	439	342
5143	Dairy products, except dried or canned -----	15	27	36 676	29 471	24.4	3 036	2 045	48.5	136	117
5144	Poultry and poultry products -----	31	27	374 633	491 174	-23.7	20 687	14 959	38.3	901	861
5145	Confectionery -----	23	17	92 513	43 794	111.2	6 644	3 661	81.5	403	176

Table 3. Comparative Statistics for the State: 1992 and 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
Wholesale trade—Con.											
51	Nondurable goods—Con.										
514	Groceries and related products—Con.										
5146	Fish and seafoods	7	5	(D)	(D)	(D)	(D)	(D)	(D)	BB	BB
5147	Meats and meat products	22	31	67 246	(D)	(D)	3 140	(D)	(D)	182	EE
5148	Fresh fruits and vegetables	21	27	107 684	(D)	(D)	4 981	(D)	(D)	179	EE
5149	Groceries and related products, n.e.c.	115	110	(D)	485 405	(D)	30 567	(D)	(D)	GG	1 584
515	Farm-product raw materials	135	147	2 156 850	2 008 782	7.4	24 142	18 644	29.5	1 805	1 655
5153	Grain and field beans	73	86	1 683 065	1 653 950	1.8	17 157	14 242	20.5	721	834
5154	Livestock	36	36	(D)	253 565	(D)	(D)	2 940	(D)	FF	728
5159	Farm-product raw materials, n.e.c.	26	25	(D)	101 267	(D)	(D)	1 462	(D)	CC	93
516	Chemicals and allied products	99	76	1 766 655	87 832	1 911.4	20 131	8 725	130.7	734	511
5162	Plastics materials and basic forms and shapes	19	13	35 754	(D)	(D)	3 110	(D)	(D)	114	CC
5169	Chemicals and allied products, n.e.c.	80	63	1 730 901	(D)	(D)	17 021	(D)	(D)	620	EE
517	Petroleum and petroleum products	299	328	2 176 276	1 632 013	33.3	45 953	37 444	22.7	2 476	2 585
5171	Petroleum bulk stations and terminals	238	259	1 166 148	1 470 943	-20.7	37 128	32 696	13.6	2 112	2 319
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	61	69	1 010 128	161 070	527.1	8 825	4 748	85.9	364	266
518	Beer, wine, and distilled alcoholic beverages	52	58	338 651	282 898	19.7	29 167	23 333	25.0	1 010	980
5181	Beer and ale	42	46	221 627	171 003	29.6	20 520	16 330	25.7	726	667
5182	Wine and distilled alcoholic beverages	10	12	117 024	111 895	4.6	8 647	7 003	23.5	284	313
519	Miscellaneous nondurable goods	541	508	1 512 020	1 206 669	25.3	89 977	66 579	35.1	4 801	4 108
5191	Farm supplies	349	333	1 088 185	739 367	47.2	59 352	40 048	48.2	3 037	2 433
5192	Books, periodicals, and newspapers	22	23	101 205	69 094	46.5	6 854	5 172	32.5	357	350
5193	Flowers, nursery stock, and florists' supplies	36	21	29 175	11 690	149.6	3 537	1 758	101.2	321	114
5194	Tobacco and tobacco products	28	35	220 024	234 505	-6.2	11 551	9 699	19.1	537	597
5198	Paints, varnishes, and supplies	28	29	28 010	27 577	1.6	2 997	2 869	4.5	141	167
5199	Nondurable goods, n.e.c.	78	67	45 421	124 436	-63.5	5 686	7 033	-19.2	408	447
50	Merchant wholesalers	3 818	3 567	11 292 086	8 387 666	34.6	824 252	605 026	36.2	38 084	34 516
50	Durable goods	2 404	2 185	4 385 465	3 406 934	28.7	455 586	343 770	32.5	20 330	18 742
501	Motor vehicles and motor vehicle parts and supplies	556	547	867 362	793 475	9.3	85 713	70 903	20.9	4 279	4 272
5012	Automobiles and other motor vehicles	89	76	404 723	437 621	-7.5	25 964	24 023	8.1	1 059	1 145
5013	Motor vehicle supplies and new parts	321	340	(D)	(D)	(D)	(D)	(D)	(D)	GG	GG
5014	Tires and tubes	43	35	(D)	(D)	(D)	(D)	(D)	(D)	EE	EE
5015	Motor vehicle parts, used	103	96	41 969	34 022	23.4	5 942	5 318	11.7	438	431
502	Furniture and homefurnishings	71	54	124 235	67 855	83.1	14 810	7 664	93.2	569	399
5021	Furniture	32	25	39 935	24 254	64.7	6 022	3 876	55.4	261	220
5023	Homefurnishings	39	29	84 300	43 601	93.3	8 788	3 788	132.0	308	179
503	Lumber and other construction materials	147	132	323 651	310 310	4.3	25 239	24 960	1.1	1 224	1 383
5031	Lumber, plywood, millwork, and wood panels	67	62	(D)	(D)	(D)	(D)	(D)	(D)	FF	FF
5032	Brick, stone, and related construction materials	17	26	(D)	(D)	(D)	(D)	(D)	(D)	BB	CC
5033	Roofing, siding, and insulation materials	24	15	(D)	(D)	(D)	(D)	(D)	(D)	CC	CC
5039	Construction materials, n.e.c.	39	29	(D)	(D)	(D)	(D)	(D)	(D)	EE	EE
504	Professional and commercial equipment and supplies	281	244	377 458	234 000	61.3	57 931	34 237	69.2	2 521	1 994
5043	Photographic equipment and supplies	2	4	(D)	584	(D)	(D)	55	(D)	AA	7
5044	Office equipment	76	73	70 913	(D)	(D)	17 166	(D)	(D)	776	FF
5045	Computers and computer peripheral equipment and software	74	55	107 881	55 144	95.6	12 500	7 170	74.3	538	391
5046	Commercial equipment, n.e.c.	37	44	(D)	(D)	(D)	(D)	(D)	(D)	EE	EE
5047	Medical, dental, and hospital equipment and supplies	62	43	143 756	66 116	117.4	19 432	5 896	229.6	695	346
5048	Ophthalmic goods	17	14	7 811	19 758	-60.5	2 140	1 938	10.4	123	150
5049	Professional equipment and supplies, n.e.c.	13	11	(D)	(D)	(D)	(D)	(D)	(D)	BB	BB
505	Metals and minerals, except petroleum	54	55	(D)	227 886	(D)	(D)	16 171	(D)	FF	731
5051	Metals service centers and offices	50	54	(D)	(D)	(D)	(D)	(D)	(D)	FF	FF
5052	Coal and other minerals and ores	4	1	(D)	(D)	(D)	(D)	(D)	(D)	AA	BB
506	Electrical goods	182	180	383 095	426 759	-10.2	43 357	39 792	9.0	1 753	1 853
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	100	100	278 800	'219 101	27.2	29 464	'23 218	26.9	1 192	'1 112
5064	Electrical appliances, television and radio sets	9	16	11 702	141 954	-91.8	839	6 837	-87.7	46	239
5065	Electronic parts and equipment, n.e.c.	73	64	92 593	65 704	40.9	13 054	9 737	34.1	515	502
507	Hardware, and plumbing and heating equipment and supplies	188	155	306 032	239 693	27.7	34 125	27 568	23.8	1 505	1 475
5072	Hardware	57	38	85 719	(D)	10 342	(D)	(D)	(D)	503	FF
5074	Plumbing and heating equipment and supplies (hydronics)	68	68	109 318	100 806	8.4	10 802	11 209	-3.6	506	607
5075	Warm air heating and air-conditioning equipment and supplies	46	36	87 705	(D)	(D)	9 659	(D)	(D)	366	CC
5078	Refrigeration equipment and supplies	17	13	23 290	12 380	88.1	3 322	1 957	69.7	130	87
508	Machinery, equipment, and supplies	697	632	1 250 125	874 581	42.9	137 793	101 075	36.3	5 819	5 329
5082	Construction and mining (except petroleum) machinery and equipment	53	47	190 946	163 719	16.6	23 675	19 833	19.4	795	816
5083	Farm and garden machinery and equipment	216	218	524 871	(D)	45 030	(D)	(D)	(D)	2 084	GG
5084	Industrial machinery and equipment	171	'147	239 377	'170 525	40.4	31 421	'22 226	41.4	1 372	'1 164
5085	Industrial supplies	162	117	232 252	146 126	58.9	27 294	16 448	65.9	1 055	759
5087	Service establishment equipment and supplies	78	82	43 509	(D)	(D)	7 477	(D)	(D)	398	FF
5088	Transportation equipment and supplies, except motor vehicles	17	21	19 170	(D)	(D)	2 896	(D)	(D)	115	BB
509	Miscellaneous durable goods	228	186	(D)	232 375	(D)	(D)	21 400	(D)	GG	1 306
5091	Sporting and recreational goods and supplies	28	23	29 912	(D)	3 729	(D)	(D)	(D)	184	CC
5092	Toys and hobby goods and supplies	12	11	(D)	5 815	(D)	(D)	653	(D)	BB	44
5093	Scrap and waste materials	77	59	(D)	65 251	(D)	(D)	8 058	(D)	FF	480
5094	Jewelry, watches, precious stones, and precious metals	16	17	(D)	(D)	(D)	(D)	(D)	(D)	BB	CC
5099	Durable goods, n.e.c.	95	76	299 769	121 734	146.2	20 166	8 312	142.6	961	564

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

ARKANSAS AR-15

Table 3. Comparative Statistics for the State: 1992 and 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
Merchant wholesalers—Con.											
51	Nondurable goods	1 414	1 382	6 906 621	4 980 732	38.7	368 666	261 256	41.1	17 754	15 774
511	Paper and paper products	102	86	222 014	168 301	31.9	24 986	17 286	44.5	1 187	931
5111	Printing and writing paper	11	15	(D)	62 749	(D)	(D)	5 582	(D)	CC	251
5112	Stationery and office supplies	63	51	(D)	(D)	(D)	(D)	(D)	(D)	FF	EE
5113	Industrial and personal service paper	28	20	103 208	(D)	(D)	9 941	(D)	(D)	460	EE
512	Drugs, drug proprietaries, and druggists' sundries	34	41	655 893	(D)	(D)	70 100	(D)	(D)	3 047	GG
5122	Drugs, drug proprietaries, and druggists' sundries	34	41	655 893	(D)	(D)	70 100	(D)	(D)	3 047	GG
513	Apparel, piece goods, and notions	45	23	28 763	(D)	(D)	3 651	(D)	(D)	241	CC
5131	Piece goods, notions, and other dry goods	14	9	7 734	5 461	41.6	1 482	635	133.4	68	BB
5136	Men's and boys' clothing and furnishings	13	5	(D)	(D)	(D)	(D)	(D)	(D)	BB	BB
5137	Women's, children's, and infants' clothing and accessories	13	4	(D)	(D)	(D)	(D)	(D)	(D)	AA	AA
5139	Footwear	5	5	(D)	(D)	(D)	(D)	(D)	(D)	BB	BB
514	Groceries and related products	198	217	1 508 219	1 212 691	24.4	80 014	71 852	11.4	3 796	4 261
5141	Groceries, general line	35	42	596 045	598 086	-3	32 395	27 407	18.2	1 500	1 722
5142	Packaged frozen foods	6	7	(D)	55 181	(D)	4 654	(D)	(D)	EE	248
5143	Dairy products, except dried or canned	8	20	11 552	13 126	-12.0	799	892	-10.4	43	62
5144	Poultry and poultry products	27	21	307 830	226 661	35.8	14 487	12 564	15.3	741	747
5145	Confectionery	18	12	27 173	6 500	318.0	2 296	908	152.9	135	94
5146	Fish and seafoods	7	4	(D)	(D)	(D)	(D)	(D)	(D)	BB	BB
5147	Meats and meat products	17	24	17 729	33 811	-47.6	1 265	2 791	-54.7	79	171
5148	Fresh fruits and vegetables	18	25	99 739	(D)	(D)	4 803	(D)	(D)	173	CC
5149	Groceries and related products, n.e.c.	62	62	316 908	167 319	89.4	14 069	16 370	-14.1	750	907
515	Farm-product raw materials	103	114	626 901	444 612	41.0	17 963	13 937	28.9	971	942
5153	Grain and field beans	69	79	(D)	(D)	(D)	(D)	(D)	(D)	FF	FF
5154	Livestock	11	14	(D)	(D)	(D)	(D)	(D)	(D)	CC	BB
5159	Farm-product raw materials, n.e.c.	23	21	(D)	78 577	(D)	(D)	1 285	(D)	CC	79
516	Chemicals and allied products	79	63	(D)	64 991	(D)	(D)	6 707	(D)	FF	417
5162	Plastics materials and basic forms and shapes	16	12	31 101	(D)	(D)	2 761	(D)	(D)	98	CC
5169	Chemicals and allied products, n.e.c.	63	51	(D)	(D)	(D)	(D)	(D)	(D)	EE	EE
517	Petroleum and petroleum products	288	300	1 942 230	1 223 684	58.7	42 495	33 409	27.2	2 297	2 386
5171	Petroleum bulk stations and terminals	231	237	(D)	1 090 100	(D)	(D)	28 853	(D)	GG	2 132
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	57	63	(D)	133 584	(D)	(D)	4 556	(D)	EE	254
518	Beer, wine, and distilled alcoholic beverages	52	57	338 651	(D)	(D)	29 167	(D)	(D)	1 010	FF
5181	Beer and ale	42	46	221 627	171 003	29.6	20 520	16 330	25.7	726	667
5182	Wine and distilled alcoholic beverages	10	11	117 024	(D)	(D)	8 647	(D)	(D)	284	EE
519	Miscellaneous nondurable goods	513	481	(D)	1 133 124	(D)	(D)	63 925	(D)	HH	3 985
5191	Farm supplies	340	326	1 069 308	699 959	52.8	58 305	39 436	47.8	2 982	2 406
5192	Books, periodicals, and newspapers	16	17	84 824	53 851	57.5	5 920	4 566	29.7	326	318
5193	Flowers, nursery stock, and florists' supplies	35	20	(D)	(D)	(D)	(D)	(D)	(D)	EE	CC
5194	Tobacco and tobacco products	28	35	220 024	234 505	-6.2	11 551	9 699	19.1	537	597
5198	Paints, varnishes, and supplies	22	21	12 714	(D)	(D)	1 814	(D)	(D)	91	CC
5199	Nondurable goods, n.e.c.	72	62	(D)	(D)	(D)	(D)	(D)	(D)	EE	EE
Manufacturers' sales branches and sales offices											
50	Durable goods	224	227	3 663 390	1 759 194	108.2	120 361	69 772	72.5	3 720	2 652
50	Durable goods	104	105	1 341 537	981 941	36.6	67 980	41 915	62.2	1 679	1 385
501	Motor vehicles and motor vehicle parts and supplies	15	6	117 919	62 088	89.9	3 246	2 957	9.8	127	127
502	Furniture and homefurnishings	1	—	(D)	(X)	(X)	(D)	(D)	(X)	AA	—
503	Lumber and other construction materials	15	12	614 297	547 466	12.2	10 167	7 686	32.3	343	242
504	Professional and commercial equipment and supplies	23	22	407 947	227 634	79.2	40 283	20 408	97.4	764	591
505	Metals and minerals, except petroleum	5	3	(D)	(D)	(D)	(D)	(D)	(D)	BB	AA
506	Electrical goods	17	20	103 372	(D)	(D)	4 074	(D)	(D)	104	CC
507	Hardware, and plumbing and heating equipment and supplies	4	5	5 238	(D)	(D)	565	(D)	(D)	21	BB
508	Machinery, equipment, and supplies	23	37	62 657	(D)	(D)	8 133	(D)	(D)	259	EE
509	Miscellaneous durable goods	1	—	(D)	(X)	(X)	(D)	(D)	(X)	AA	—
51	Nondurable goods	120	122	2 321 853	777 253	198.7	52 381	27 857	88.0	2 041	1 267
511	Paper and paper products	13	10	23 620	12 798	84.6	1 856	1 298	43.0	54	38
512	Drugs, drug proprietaries, and druggists' sundries	3	2	(D)	(D)	(D)	(D)	(D)	(D)	BB	AA
513	Apparel, piece goods, and notions	5	3	9 200	(D)	(D)	697	(D)	(D)	29	BB
514	Groceries and related products	61	57	387 023	441 353	-12.3	36 677	18 074	102.9	1 487	849
515	Farm-product raw materials	—	—	—	—	—	—	—	—	—	—
516	Chemicals and allied products	17	10	(D)	20 634	(D)	(D)	1 930	(D)	CC	88
517	Petroleum and petroleum products	8	23	(D)	(D)	(D)	(D)	(D)	(D)	CC	CC
518	Beer, wine, and distilled alcoholic beverages	—	1	(D)	(D)	(D)	(D)	(D)	(D)	AA	—
519	Miscellaneous nondurable goods	13	16	(D)	49 589	(D)	(D)	1 806	(D)	BB	84
Agents, brokers, and commission merchants											
50	Durable goods	254	230	3 114 795	2 633 881	18.3	44 461	30 654	45.0	2 075	1 772
50	Durable goods	143	134	639 785	428 184	49.4	18 990	15 196	25.0	639	567
501	Motor vehicles and motor vehicle parts and supplies	13	3	134 526	15 999	740.8	2 249	315	614.0	211	12
502	Furniture and homefurnishings	11	10	(D)	(D)	(D)	(D)	(D)	(D)	BB	BB
503	Lumber and other construction materials	8	10	6 276	17 073	-63.2	251	581	-56.8	16	31
504	Professional and commercial equipment and supplies	15	18	35 855	21 292	68.4	1 925	1 192	61.5	41	38
505	Metals and minerals, except petroleum	4	2	110 111	(D)	(D)	1 104	(D)	(D)	16	AA
506	Electrical goods	23	23	144 379	(D)	(D)	4 903	(D)	(D)	132	CC

Table 3. Comparative Statistics for the State: 1992 and 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
	Agents, brokers, and commission merchants —Con.										
50	Durable goods —Con.										
507	Hardware, and plumbing and heating equipment and supplies	16	12	36 623	(D)	(D)	1 193	(D)	(D)	38	BB
508	Machinery, equipment, and supplies	37	34	67 973	(D)	(D)	3 744	(D)	(D)	120	CC
509	Miscellaneous durable goods	16	22	144 979	(D)	(D)	3 889	(D)	(D)	162	BB
51	Nondurable goods -----	111	96	2 475 010	2 205 697	12.2	25 471	15 458	64.8	1 436	1 205
511	Paper and paper products	11	8	35 111	4 201	735.8	1 928	214	800.9	71	17
512	Drugs, drug proprietaries, and druggists' sundries	2	1	(D)	(D)	(D)	(D)	(D)	(D)	AA	AA
513	Apparel, piece goods, and notions	4	3	6 190	(D)	(D)	283	(D)	(D)	12	AA
514	Groceries and related products	41	32	863 858	416 188	107.6	15 637	9 014	73.5	455	391
515	Farm-product raw materials	32	33	1 529 949	1 564 170	-2.2	6 179	4 707	31.3	834	713
516	Chemicals and allied products	3	3	(D)	2 207	(D)	(D)	88	(D)	AA	6
517	Petroleum and petroleum products	3	5	(D)	(D)	(D)	(D)	(D)	(D)	AA	BB
518	Beer, wine, and distilled alcoholic beverages	—	—	—	—	—	—	—	—	—	—
519	Miscellaneous nondurable goods	15	11	31 980	23 956	33.5	1 168	848	37.7	46	39

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Estab-lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
					Estab-lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lishments (number)	Sales (\$1,000)
Arkansas -----	4 296	18 070 271	989 074	43 879	3 818	11 292 086	824 252	38 084	478	6 778 185
Arkansas County -----										
De Witt -----	61	201 960	14 380	597	57	193 152	13 945	580	4	8 808
Stuttgart -----	14	32 944	2 082	93	14	32 944	2 082	93	—	—
Balance of county -----	36	131 058	10 001	399	32	122 250	9 566	382	4	8 808
Ashley County -----	11	37 958	2 297	105	11	37 958	2 297	105	—	—
Crossett -----	29	63 756	3 441	252	28	(D)	(D)	CC	1	(D)
Hamburg -----	13	(D)	(D)	BB	12	(D)	(D)	BB	1	(D)
Balance of county -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
Baxter County -----	15	(D)	(D)	CC	15	(D)	(D)	CC	—	—
Benton County -----	37	75 346	4 174	331	33	61 046	3 798	312	4	14 300
Mountain Home -----	26	34 975	2 527	149	23	(D)	(D)	CC	3	(D)
Balance of county -----	11	40 371	1 647	182	10	(D)	(D)	CC	1	(D)
Benton County -----	179	582 289	29 344	1 244	153	226 546	21 601	1 039	26	355 743
Bentonville -----	33	198 871	7 005	226	23	33 115	2 545	140	10	165 756
Rogers -----	56	211 498	11 102	457	48	75 429	8 566	402	8	136 069
Siloam Springs -----	20	48 986	2 236	191	18	(D)	(D)	CC	2	(D)
Springdale (part) ▲ -----	14	36 849	1 370	70	13	(D)	(D)	BB	1	(D)
Balance of county -----	56	86 085	7 631	300	51	(D)	(D)	EE	5	(D)
Boone County -----	62	622 552	72 484	3 292	56	596 669	70 895	3 233	6	25 883
Harrison -----	51	601 519	71 586	3 231	47	(D)	(D)	HH	4	(D)
Balance of county -----	11	21 033	898	61	9	(D)	(D)	BB	2	(D)
Bradley County -----	16	21 420	1 390	86	16	21 420	1 390	86	—	—
Warren -----	13	(D)	(D)	BB	13	(D)	(D)	AA	—	—
Balance of county -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
Calhoun County -----	3	1 520	339	32	3	1 520	339	32	—	—
Carroll County -----	27	75 443	3 075	199	27	75 443	3 075	199	—	—
Berryville -----	9	12 382	938	55	9	12 382	938	55	—	—
Balance of county -----	18	63 061	2 137	144	18	63 061	2 137	144	—	—
Chicot County -----	27	83 222	4 262	229	27	83 222	4 262	229	—	—
Dermott -----	7	29 707	1 592	67	7	29 707	1 592	67	—	—
Eudora -----	6	6 108	453	40	6	6 108	453	40	—	—
Lake Village -----	10	32 172	1 590	77	10	32 172	1 590	77	—	—
Balance of county -----	4	15 235	627	45	4	15 235	627	45	—	—
Clark County -----	27	33 216	3 931	172	24	(D)	(D)	CC	3	(D)
Arkadelphia -----	17	29 821	3 421	140	15	(D)	(D)	CC	2	(D)
Balance of county -----	10	3 395	510	32	9	(D)	(D)	BB	1	(D)
Clay County -----	37	111 211	7 599	441	36	(D)	(D)	EE	1	(D)
Corning -----	9	21 306	1 691	110	9	21 306	1 691	110	—	—
Piggott -----	9	38 933	3 614	194	9	38 933	3 614	194	—	—
Balance of county -----	19	50 972	2 294	137	18	(D)	(D)	CC	1	(D)
Cleburne County -----	29	45 402	2 271	139	23	33 802	1 626	113	6	11 600
Heber Springs -----	16	34 004	954	74	12	(D)	(D)	BB	4	(D)
Balance of county -----	13	11 398	1 317	65	11	(D)	(D)	BB	2	(D)
Cleveland County -----	7	15 483	1 073	50	6	(D)	(D)	BB	1	(D)

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

ARKANSAS AR-17

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
Arkansas—Con.										
Columbia County	48	53 179	4 322	227	47	(D)	(D)	CC	1	(D)
Magnolia	41	(D)	(D)	CC	40	(D)	(D)	CC	1	(D)
Balance of county	7	(D)	(D)	BB	7	(D)	(D)	BB	—	—
Conway County	28	70 876	4 524	206	26	(D)	(D)	CC	2	(D)
Morrilton	20	(D)	(D)	CC	19	(D)	(D)	CC	1	(D)
Balance of county	8	(D)	(D)	BB	7	(D)	(D)	BB	1	(D)
Craighead County	149	336 685	27 807	1 299	137	283 281	25 492	1 213	12	53 404
Jonesboro	117	271 704	23 349	1 055	106	(D)	(D)	FF	11	(D)
Balance of county	32	64 981	4 458	244	31	(D)	(D)	CC	1	(D)
Crawford County	68	80 856	7 115	374	63	(D)	(D)	EE	5	(D)
Alma	9	(D)	(D)	BB	9	(D)	(D)	BB	—	—
Van Buren	45	66 078	5 945	306	40	(D)	(D)	EE	5	(D)
Balance of county	14	(D)	(D)	BB	14	(D)	(D)	BB	—	—
Crittenden County	84	367 432	19 979	895	75	(D)	(D)	FF	9	(D)
Earle	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
Marion	11	52 630	1 825	68	10	(D)	(D)	BB	1	(D)
West Memphis	58	277 251	14 912	736	50	(D)	(D)	FF	8	(D)
Balance of county	10	(D)	(D)	BB	10	(D)	(D)	BB	—	—
Cross County	23	105 563	5 322	271	23	105 563	5 322	271	—	—
Wynne	14	39 880	2 733	139	14	39 880	2 733	139	—	—
Balance of county	9	65 683	2 589	132	9	65 683	2 589	132	—	—
Dallas County	15	12 542	1 487	77	15	12 542	1 487	77	—	—
Fordyce	13	(D)	(D)	BB	13	(D)	(D)	BB	—	—
Balance of county	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
Desha County	37	114 998	6 625	302	37	114 998	6 625	302	—	—
Dumas	14	31 770	2 582	111	14	31 770	2 582	111	—	—
McGehee	18	70 831	3 549	164	18	70 831	3 549	164	—	—
Balance of county	5	12 397	494	27	5	12 397	494	27	—	—
Drew County	23	67 311	3 966	192	20	(D)	(D)	CC	3	(D)
Monticello	18	(D)	(D)	CC	15	(D)	(D)	CC	3	(D)
Balance of county	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
Faulkner County	70	180 064	14 815	832	60	105 999	8 893	448	10	74 065
Conway	53	165 206	13 747	760	45	(D)	(D)	EE	8	(D)
Balance of county	17	14 858	1 068	72	15	(D)	(D)	BB	2	(D)
Franklin County	11	17 806	1 081	100	10	(D)	(D)	BB	1	(D)
Ozark	6	(D)	(D)	BB	5	4 104	665	40	1	(D)
Balance of county	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
Fulton County	8	18 193	463	58	8	18 193	463	58	—	—
Garland County	120	736 193	21 914	931	102	192 484	15 449	758	18	543 709
Hot Springs	96	688 991	19 466	807	84	(D)	(D)	FF	12	(D)
Balance of county	24	47 202	2 448	124	18	(D)	(D)	CC	6	(D)
Grant County	9	16 662	1 155	57	9	16 662	1 155	57	—	—
Sheridan	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
Balance of county	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
Greene County	56	128 357	7 972	464	49	102 461	4 499	313	7	25 896
Paragould	45	104 817	7 106	415	40	(D)	(D)	EE	5	(D)
Balance of county	11	23 540	866	49	9	(D)	(D)	BB	2	(D)
Hempstead County	23	76 079	3 536	250	22	(D)	(D)	CC	1	(D)
Hope	19	(D)	(D)	CC	18	(D)	(D)	CC	1	(D)
Balance of county	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
Hot Spring County	31	63 668	3 132	180	28	54 929	2 725	155	3	8 739
Malvern	20	53 097	2 392	138	19	(D)	(D)	CC	1	(D)
Balance of county	11	10 571	740	42	9	(D)	(D)	BB	2	(D)
Howard County	22	53 960	2 118	149	19	20 203	1 821	93	3	33 757
Nashville	19	50 416	1 427	122	16	16 659	1 130	66	3	33 757
Balance of county	3	3 544	691	27	3	3 544	691	27	—	—
Independence County	56	139 967	13 229	727	52	115 969	12 439	640	4	23 998
Batesville	41	110 654	11 956	625	39	(D)	(D)	FF	2	(D)
Balance of county	15	29 313	1 273	102	13	(D)	(D)	BB	2	(D)
Izard County	7	5 871	611	55	6	(D)	(D)	BB	1	(D)
Jackson County	40	60 839	4 804	220	37	55 087	4 413	198	3	5 752
Newport	27	46 283	4 134	178	24	40 531	3 743	156	3	5 752
Balance of county	13	14 556	670	42	13	14 556	670	42	—	—
Jefferson County	127	242 319	20 941	1 143	120	(D)	(D)	GG	7	(D)
Pine Bluff	117	228 622	20 004	1 083	111	206 410	19 514	1 033	6	22 212
White Hall	—	—	—	—	—	—	—	—	—	—
Balance of county	10	13 697	937	60	9	(D)	(D)	BB	1	(D)
Johnson County	12	12 981	891	57	12	12 981	891	57	—	—
Clarksville	7	10 350	716	45	7	10 350	716	45	—	—
Balance of county	5	2 631	175	12	5	2 631	175	12	—	—
Lafayette County	10	4 951	294	21	10	4 951	294	21	—	—
Lawrence County	27	59 558	3 200	194	25	(D)	(D)	CC	2	(D)
Hoxie	4	11 560	731	60	4	11 560	731	60	—	—
Walnut Ridge	10	12 419	771	41	9	(D)	(D)	BB	1	(D)
Balance of county	13	35 579	1 698	93	12	(D)	(D)	BB	1	(D)

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

**Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1992—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
Arkansas—Con.										
Lee County -----	15	36 468	2 351	107	14	(D)	(D)	BB	1	(D)
Marianna -----	12	(D)	(D)	BB	11	29 084	1 706	77	1	(D)
Balance of county -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
Lincoln County -----	10	15 813	953	145	9	(D)	(D)	CC	1	(D)
Little River County -----	16	18 595	2 657	126	16	18 595	2 657	126	—	—
Ashdown -----	7	5 829	622	33	7	5 829	622	33	—	—
Balance of county -----	9	12 766	2 035	93	9	12 766	2 035	93	—	—
Logan County -----	19	95 177	6 274	229	16	55 301	1 079	65	3	39 876
Booneville -----	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
Paris -----	8	(D)	(D)	BB	7	(D)	(D)	BB	1	(D)
Balance of county -----	6	(D)	(D)	CC	4	(D)	(D)	AA	2	(D)
Lonoke County -----	59	129 677	8 896	443	57	(D)	(D)	EE	2	(D)
Cabot -----	19	28 697	3 000	150	19	28 697	3 000	150	—	—
England -----	7	16 156	1 368	68	7	16 156	1 368	68	—	—
Lonoke -----	8	10 691	651	38	8	10 691	651	38	—	—
Balance of county -----	25	74 133	3 877	187	23	(D)	(D)	CC	2	(D)
Madison County -----	4	3 267	178	21	4	3 267	178	21	—	—
Marion County -----	10	8 941	1 021	59	9	(D)	(D)	BB	1	(D)
Miller County -----	69	213 354	17 362	875	65	198 775	16 786	832	4	14 579
Texarkana -----	63	202 232	16 135	831	60	(D)	(D)	FF	3	(D)
Balance of county -----	6	11 122	1 227	44	5	(D)	(D)	BB	1	(D)
Mississippi County -----	66	174 102	11 647	581	62	170 208	10 960	555	4	3 894
Blytheville -----	36	106 914	7 281	302	34	(D)	(D)	EE	2	(D)
Gosnell -----	—	—	—	—	—	—	—	—	—	—
Manila -----	4	1 059	89	9	3	(D)	(D)	AA	1	(D)
Osceola -----	12	40 943	1 999	89	12	40 943	1 999	89	—	—
Balance of county -----	14	25 186	2 278	181	13	(D)	(D)	CC	1	(D)
Monroe County -----	30	50 022	2 494	146	30	50 022	2 494	146	—	—
Brinkley -----	17	37 082	1 737	101	17	37 082	1 737	101	—	—
Balance of county -----	13	12 940	757	45	13	12 940	757	45	—	—
Montgomery County -----	16	24 202	1 486	54	14	(D)	(D)	BB	2	(D)
Nevada County -----	11	26 815	1 164	62	11	26 815	1 164	62	—	—
Prescott -----	10	(D)	(D)	BB	10	(D)	(D)	BB	—	—
Balance of county -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
Newton County -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
Ouachita County -----	44	88 717	7 381	295	40	68 137	5 192	214	4	20 580
Camden -----	33	65 313	5 080	204	30	(D)	(D)	CC	3	(D)
Balance of county -----	11	23 404	2 301	91	10	(D)	(D)	BB	1	(D)
Perry County -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
Phillips County -----	42	100 551	7 068	375	40	(D)	(D)	EE	2	(D)
Helena -----	14	26 429	2 283	145	13	(D)	(D)	CC	1	(D)
West Helena -----	10	28 513	2 639	119	10	28 513	2 639	119	—	—
Balance of county -----	18	45 609	2 146	111	17	(D)	(D)	BB	1	(D)
Pike County -----	12	39 763	1 550	129	11	(D)	(D)	BB	1	(D)
Poinsett County -----	30	119 559	5 821	291	28	(D)	(D)	EE	2	(D)
Marked Tree -----	5	24 477	1 181	65	5	24 477	1 181	65	—	—
Trumann -----	5	2 198	162	16	4	(D)	(D)	AA	1	(D)
Balance of county -----	20	92 884	4 478	210	19	(D)	(D)	CC	1	(D)
Polk County -----	30	35 665	2 113	148	30	35 665	2 113	148	—	—
Mena -----	20	21 358	1 339	90	20	21 358	1 339	90	—	—
Balance of county -----	10	14 307	774	58	10	14 307	774	58	—	—
Pope County -----	81	186 138	13 867	603	76	172 774	13 194	583	5	13 364
Atkins -----	5	10 266	578	54	5	10 266	578	54	—	—
Russellville -----	62	157 441	12 220	455	57	144 077	11 547	435	5	13 364
Balance of county -----	14	18 431	1 069	94	14	18 431	1 069	94	—	—
Prairie County -----	13	26 055	1 549	101	12	(D)	(D)	CC	1	(D)
Pulaski County -----	1 039	6 731 862	365 834	13 792	848	3 649 112	283 873	11 417	191	3 082 750
Jacksonville -----	27	30 708	3 491	155	26	(D)	(D)	CC	1	(D)
Little Rock -----	641	3 776 989	269 462	9 703	512	2 375 962	200 872	7 800	129	1 401 027
Maumelle -----	8	(D)	(D)	CC	6	(D)	(D)	CC	2	(D)
North Little Rock -----	283	2 572 070	72 276	2 996	239	937 182	60 476	2 583	44	1 634 888
Sherwood -----	34	27 210	3 327	210	30	22 083	2 956	200	4	5 127
Balance of county -----	46	(D)	(D)	FF	35	(D)	(D)	EE	11	(D)
Randolph County -----	21	36 061	2 258	135	20	(D)	(D)	CC	1	(D)
Pocahontas -----	19	(D)	(D)	CC	18	29 684	2 100	112	1	(D)
Balance of county -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
St. Francis County -----	45	176 162	8 247	419	40	164 451	7 239	372	5	11 711
Forrest City -----	23	141 668	6 281	297	19	(D)	(D)	EE	4	(D)
Balance of county -----	22	34 494	1 966	122	21	(D)	(D)	CC	1	(D)
Saline County -----	73	106 250	8 902	392	61	(D)	(D)	EE	12	(D)
Benton -----	39	60 976	5 568	235	33	39 426	4 526	195	6	21 550
Bryant -----	14	16 074	1 208	60	11	(D)	(D)	BB	3	(D)
Balance of county -----	20	29 200	2 126	97	17	(D)	(D)	BB	3	(D)

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

ARKANSAS AR-19

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
Arkansas—Con.										
Scott County -----	7	23 251	581	69	6	(D)	(D)	BB	1	(D)
Waldron -----	7	23 251	581	69	6	(D)	(D)	BB	1	(D)
Balance of county -----	-	-	-	-	-	-	-	-	-	-
Searcy County-----	14	17 602	804	91	11	(D)	(D)	BB	3	(D)
Sebastian County -----	319	684 663	57 424	2 513	288	622 042	51 439	2 325	31	62 621
Barling-----	6	4 227	520	50	6	4 227	520	50	-	-
Fort Smith -----	294	661 394	55 501	2 388	265	(D)	(D)	GG	29	(D)
Greenwood -----	7	7 215	678	34	7	7 215	678	34	-	-
Balance of county -----	12	11 827	725	41	10	(D)	(D)	BB	2	(D)
Sevier County -----	21	39 186	2 907	141	21	39 186	2 907	141	-	-
De Queen-----	13	26 705	1 715	84	13	26 705	1 715	84	-	-
Balance of county -----	8	12 481	1 192	57	8	12 481	1 192	57	-	-
Sharp County-----	14	7 157	431	48	13	(D)	(D)	BB	1	(D)
Stone County-----	12	15 231	498	57	10	(D)	(D)	BB	2	(D)
Union County-----	96	126 642	11 599	518	85	99 741	10 001	490	11	26 901
El Dorado-----	72	100 788	8 836	398	64	78 206	7 654	381	8	22 582
Balance of county -----	24	25 854	2 763	120	21	21 535	2 347	109	3	4 319
Van Buren County -----	12	9 471	364	32	12	9 471	364	32	-	-
Washington County -----	270	3 388 844	85 350	3 472	238	1 494 564	64 807	2 883	32	1 894 280
Fayetteville-----	94	2 650 804	32 040	1 089	82	(D)	(D)	FF	12	(D)
Springdale (part) ▲ -----	138	545 111	40 571	1 631	122	(D)	(D)	GG	16	(D)
Balance of county -----	38	192 929	12 739	752	34	(D)	(D)	FF	4	(D)
White County -----	93	231 995	12 564	718	84	157 083	10 107	592	9	74 912
Bald Knob -----	4	1 722	256	8	4	1 722	256	8	-	-
Beebe -----	8	69 723	1 309	90	5	12 988	531	37	3	56 735
Searcy -----	51	130 260	8 699	479	45	112 083	7 020	406	6	18 177
Balance of county -----	30	30 290	2 300	141	30	30 290	2 300	141	-	-
Woodruff County -----	18	86 235	4 725	224	18	86 235	4 725	224	-	-
Augusta-----	7	34 721	1 755	94	7	34 721	1 755	94	-	-
Balance of county -----	11	51 514	2 970	130	11	51 514	2 970	130	-	-
Yell County -----	14	28 285	1 268	85	12	(D)	(D)	BB	2	(D)
Dardanelle -----	7	(D)	(D)	BB	6	(D)	(D)	BB	1	(D)
Balance of county -----	7	(D)	(D)	BB	6	(D)	(D)	BB	1	(D)

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
FORT SMITH											
	Wholesale trade -----	294	661 394	55 501	2 388	265	(D)	(D)	GG	29	(D)
50	Durable goods -----	220	384 699	41 078	1 815	200	343 770	36 688	1 695	20	40 929
501	Motor vehicles and motor vehicle parts and supplies -----	35	88 774	7 167	321	34	(D)	(D)	EE	1	(D)
502	Furniture and home furnishings -----	10	9 065	1 571	68	9	(D)	(D)	BB	1	(D)
503	Lumber and other construction materials -----	11	(D)	(D)	CC	9	19 945	1 872	143	2	(D)
504	Professional and commercial equipment and supplies -----	38	(D)	(D)	EE	35	(D)	(D)	EE	3	7 070
505	Metals and minerals, except petroleum -----	4	(D)	(D)	BB	4	(D)	(D)	BB	-	-
506	Electrical goods -----	21	(D)	(D)	CC	18	(D)	(D)	CC	3	5 994
507	Hardware, and plumbing and heating equipment and supplies -----	22	(D)	(D)	CC	21	40 915	5 420	213	1	(D)
508	Machinery, equipment, and supplies -----	70	108 734	12 749	466	61	89 461	9 754	392	9	19 273
509	Miscellaneous durable goods -----	9	11 056	1 293	82	9	11 056	1 293	82	-	-
51	Nondurable goods -----	74	276 695	14 423	573	65	(D)	(D)	FF	9	(D)
511	Paper and paper products -----	15	(D)	(D)	BB	13	(D)	(D)	BB	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	1	(D)	(D)	AA	1	(D)	(D)	AA	-	-
513	Apparel, piece goods, and notions -----	5	2 167	313	20	5	2 167	313	20	-	-
514	Groceries and related products -----	11	(D)	(D)	BB	8	(D)	(D)	BB	3	11 450
515	Farm-product raw materials -----	1	(D)	(D)	AA	1	(D)	(D)	AA	-	-
516	Chemicals and allied products -----	10	16 487	2 245	66	8	(D)	(D)	BB	2	(D)

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	FORT SMITH—Con.										
51	Nondurable goods—Con.										
517	Petroleum and petroleum products -----	13	86 262	2 624	110	(D)	(D)	(D)	CC	1	(D)
518	Beer, wine, and distilled alcoholic beverages -----	5	(D)	(D)	BB	(D)	(D)	(D)	BB	1	(D)
519	Miscellaneous nondurable goods -----	13	(D)	(D)	CC	(D)	(D)	(D)	CC	1	(D)
	LITTLE ROCK										
	Wholesale trade -----	641	3 776 989	269 462	9 703	512	2 375 962	200 872	7 800	129	1 401 027
50	Durable goods -----	458	1 827 596	169 647	5 779	379	1 173 203	128 062	4 827	79	654 393
501	Motor vehicles and motor vehicle parts and supplies -----	64	270 034	24 277	988	58	237 639	23 222	932	6	32 395
5012	Automobiles and other motor vehicles -----	11	122 043	7 842	277	10	(D)	(D)	EE	1	(D)
5013	Motor vehicle supplies and new parts -----	39	124 573	13 993	585	34	(D)	(D)	FF	5	(D)
5014	Tires and tubes -----	8	21 872	2 056	106	8	21 872	2 056	106	—	—
5015	Motor vehicle parts, used -----	6	1 546	386	20	6	1 546	386	20	—	—
502	Furniture and homefurnishings -----	24	67 519	7 452	279	24	67 519	7 452	279	—	—
5021	Furniture -----	9	23 848	3 003	106	9	23 848	3 003	106	—	—
5023	Homefurnishings -----	15	43 671	4 449	173	15	43 671	4 449	173	—	—
503	Lumber and other construction materials -----	27	162 463	6 551	288	21	76 036	4 506	233	6	86 427
5031	Lumber, plywood, millwork, and wood panels -----	12	63 349	3 133	165	12	63 349	3 133	165	—	—
5032	Brick, stone, and related construction materials -----	7	77 945	2 070	56	3	(D)	(D)	AA	4	(D)
5033	Roofing, siding, and insulation materials -----	2	(D)	(D)	AA	1	(D)	(D)	AA	1	(D)
5039	Construction materials, n.e.c. -----	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
504	Professional and commercial equipment and supplies -----	103	422 798	52 242	1 416	83	199 268	25 399	893	20	223 530
5043	Photographic equipment and supplies -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5044	Office equipment -----	21	51 206	11 666	405	18	(D)	(D)	EE	3	(D)
5045	Computers and computer peripheral equipment and software -----	27	221 649	26 695	608	19	63 065	6 349	223	8	158 584
5046	Commercial equipment, n.e.c. -----	11	(D)	(D)	BB	10	9 504	1 580	64	1	(D)
5047	Medical, dental, and hospital equipment and supplies -----	35	132 630	10 894	270	28	(D)	(D)	CC	7	(D)
5048	Ophthalmic goods -----	3	1 060	272	14	3	1 060	272	14	—	—
5049	Professional equipment and supplies, n.e.c. -----	4	(D)	(D)	BB	3	(D)	(D)	BB	1	(D)
505	Metals and minerals, except petroleum -----	10	191 638	7 031	230	8	(D)	(D)	CC	2	(D)
5051	Metals service centers and offices -----	10	191 638	7 031	230	8	(D)	(D)	CC	2	(D)
5052	Coal and other minerals and ores -----	—	—	—	—	—	—	—	—	—	—
506	Electrical goods -----	59	294 026	24 864	819	37	140 625	17 725	633	22	153 401
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	33	223 001	14 422	496	16	102 039	10 670	386	17	120 962
5064	Electrical appliances, television and radio sets -----	2	(D)	(D)	BB	—	—	—	—	2	(D)
5065	Electronic parts and equipment, n.e.c. -----	24	(D)	(D)	EE	21	38 586	7 055	247	3	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	36	97 388	10 282	362	32	(D)	(D)	EE	4	(D)
5072	Hardware -----	11	27 526	3 912	149	9	(D)	(D)	CC	2	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	7	20 968	1 324	50	6	(D)	(D)	BB	1	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	13	38 615	4 104	124	12	(D)	(D)	CC	1	(D)
5078	Refrigeration equipment and supplies -----	5	10 279	942	39	5	10 279	942	39	—	—
508	Machinery, equipment, and supplies -----	101	241 247	32 673	1 198	88	209 661	30 217	1 117	13	31 586
5082	Construction and mining (except petroleum) machinery and equipment -----	11	83 698	11 437	363	10	(D)	(D)	EE	1	(D)
5083	Farm and garden machinery and equipment -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
5084	Industrial machinery and equipment -----	34	72 473	9 372	341	26	54 386	8 011	303	8	18 087
5085	Industrial supplies -----	27	57 502	6 990	267	25	(D)	(D)	CC	2	(D)
5087	Service establishment equipment and supplies -----	22	21 115	4 288	198	20	(D)	(D)	CC	2	(D)
5088	Transportation equipment and supplies, except motor vehicles -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
509	Miscellaneous durable goods -----	34	80 483	4 275	199	28	(D)	(D)	CC	6	(D)
5091	Sporting and recreational goods and supplies -----	6	17 238	775	33	4	(D)	(D)	BB	2	(D)
5092	Toys and hobby goods and supplies -----	3	(D)	(D)	AA	2	(D)	(D)	AA	1	(D)
5093	Scrap and waste materials -----	12	51 783	2 269	98	11	(D)	(D)	BB	1	(D)
5094	Jewelry, watches, precious stones, and precious metals -----	6	(D)	(D)	BB	5	5 508	631	28	1	(D)
5099	Durable goods, n.e.c. -----	7	3 163	325	23	6	(D)	(D)	BB	1	(D)
51	Nondurable goods-----	183	1 949 393	99 815	3 924	133	1 202 759	72 810	2 973	50	746 634
511	Paper and paper products -----	36	112 384	11 381	493	27	83 609	9 699	438	9	28 775
5111	Printing and writing paper -----	7	42 256	4 085	161	7	42 256	4 085	161	—	—
5112	Stationery and office supplies -----	23	(D)	(D)	EE	15	(D)	(D)	CC	8	(D)
5113	Industrial and personal service paper -----	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	11	212 864	6 219	224	10	(D)	(D)	CC	1	(D)
5122	Drugs, drug proprietaries, and druggists' sundries -----	11	212 864	6 219	224	10	(D)	(D)	CC	1	(D)
513	Apparel, piece goods, and notions -----	9	6 350	612	35	6	(D)	(D)	BB	3	(D)
5131	Piece goods, notions, and other dry goods -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5136	Men's and boys' clothing and furnishings -----	5	(D)	(D)	AA	2	(D)	(D)	AA	3	(D)
5137	Women's, children's, and infants' clothing and accessories -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5139	Footwear -----	—	—	—	—	—	—	—	—	—	—

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

ARKANSAS AR-21

Table 5. Summary Statistics for Places With 200 Establishments or More: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	LITTLE ROCK—Con.										
51	Nondurable goods—Con.										
514	Groceries and related products -----	47	1 274 517	56 600	2 200	24	639 443	35 934	1 437	23	635 074
5141	Groceries, general line -----	11	(D)	(D)	GG	7	496 943	25 687	1 057	4	(D)
5142	Packaged frozen foods -----	6	158 667	9 555	326	3	(D)	(D)	EE	3	(D)
5143	Dairy products, except dried or canned -----	—	—	—	—	—	—	—	—	—	—
5144	Poultry and poultry products -----	—	—	—	—	—	—	—	—	—	—
5145	Confectionery -----	4	(D)	(D)	EE	1	(D)	(D)	AA	3	(D)
5146	Fish and seafoods -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5147	Meats and meat products -----	2	(D)	(D)	BB	1	(D)	(D)	AA	1	(D)
5148	Fresh fruits and vegetables -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
5149	Groceries and related products, n.e.c. -----	21	(D)	(D)	FF	9	(D)	(D)	BB	12	465 553
515	Farm-product raw materials -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5153	Grain and field beans -----	—	—	—	—	—	—	—	—	—	—
5154	Livestock -----	—	—	—	—	—	—	—	—	—	—
5159	Farm-product raw materials, n.e.c. -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
516	Chemicals and allied products -----	17	68 152	3 307	107	14	(D)	(D)	BB	3	(D)
5162	Plastics materials and basic forms and shapes -----	6	12 286	1 070	38	5	(D)	(D)	BB	1	(D)
5169	Chemicals and allied products, n.e.c. -----	11	55 866	2 237	69	9	(D)	(D)	BB	2	(D)
517	Petroleum and petroleum products -----	11	(D)	(D)	BB	11	(D)	(D)	BB	—	—
5171	Petroleum bulk stations and terminals -----	5	14 883	837	38	5	14 883	837	38	—	—
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	6	(D)	(D)	AA	6	(D)	(D)	AA	—	—
518	Beer, wine, and distilled alcoholic beverages -----	9	174 209	13 650	464	9	174 209	13 650	464	—	—
5181	Beer and ale -----	4	63 887	5 725	202	4	63 887	5 725	202	—	—
5182	Wine and distilled alcoholic beverages -----	5	110 322	7 925	262	5	110 322	7 925	262	—	—
519	Miscellaneous nondurable goods -----	41	(D)	(D)	EE	30	(D)	(D)	EE	11	(D)
5191	Farm supplies -----	10	(D)	(D)	BB	7	(D)	(D)	BB	3	7 901
5192	Books, periodicals, and newspapers -----	5	19 063	1 209	34	1	(D)	(D)	AA	4	(D)
5193	Flowers, nursery stock, and florists' supplies -----	2	(D)	(D)	BB	2	(D)	(D)	BB	—	—
5194	Tobacco and tobacco products -----	4	18 643	1 013	74	4	18 643	1 013	74	—	—
5198	Paints, varnishes, and supplies -----	9	(D)	(D)	BB	5	(D)	(D)	BB	4	(D)
5199	Nondurable goods, n.e.c. -----	11	(D)	(D)	BB	11	(D)	(D)	BB	—	—
	NORTH LITTLE ROCK										
	Wholesale trade -----	283	2 572 070	72 276	2 996	239	937 182	60 476	2 583	44	1 634 888
50	Durable goods -----	200	566 183	42 350	1 747	175	381 506	37 024	1 526	25	184 677
501	Motor vehicles and motor vehicle parts and supplies -----	41	124 982	7 134	416	38	4 (D)	(D)	EE	3	(D)
502	Furniture and homefurnishings -----	8	(D)	(D)	BB	7	4 935	665	35	1	(D)
503	Lumber and other construction materials -----	24	76 428	5 508	228	22	(D)	(D)	CC	2	(D)
504	Professional and commercial equipment and supplies -----	22	25 248	3 023	148	20	(D)	(D)	CC	2	(D)
505	Metals and minerals, except petroleum -----	8	20 374	1 624	72	6	(D)	(D)	BB	2	(D)
506	Electrical goods -----	24	122 061	7 369	233	18	(D)	(D)	CC	6	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	17	(D)	(D)	CC	13	23 718	2 594	123	4	(D)
508	Machinery, equipment, and supplies -----	39	72 646	9 369	319	35	60 175	9 021	307	4	12 471
509	Miscellaneous durable goods -----	17	(D)	(D)	CC	16	(D)	(D)	CC	1	(D)
51	Nondurable goods-----	83	2 005 887	29 926	1 249	64	555 676	23 452	1 057	19	1 450 211
511	Paper and paper products -----	4	(D)	(D)	BB	2	(D)	(D)	AA	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
513	Apparel, piece goods, and notions -----	4	(D)	(D)	BB	3	(D)	(D)	AA	1	(D)
514	Groceries and related products -----	26	(D)	(D)	EE	17	(D)	(D)	EE	9	(D)
515	Farm-product raw materials -----	2	(D)	(D)	BB	1	(D)	(D)	BB	1	(D)
516	Chemicals and allied products -----	8	13 661	1 037	61	7	(D)	(D)	BB	1	(D)
517	Petroleum and petroleum products -----	15	(D)	(D)	CC	11	(D)	(D)	CC	4	(D)
518	Beer, wine, and distilled alcoholic beverages -----	—	—	—	—	—	—	—	—	—	—
519	Miscellaneous nondurable goods -----	20	(D)	(D)	EE	19	(D)	(D)	EE	1	(D)

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	PULASKI COUNTY										
	Wholesale trade -----	1 039	6 731 862	365 834	13 792	848	3 649 112	283 873	11 417	191	3 082 750
50	Durable goods -----	745	2 679 589	229 650	8 301	628	1 804 453	181 388	7 084	117	875 136
501	Motor vehicles and motor vehicle parts and supplies -----	122	411 344	33 898	1 538	113	(D) EE	(D) 7 924	GG	9	(D)
5012	Automobiles and other motor vehicles -----	19	(D)	(D)	17	114	788	276		2	
5013	Motor vehicle supplies and new parts -----	71	(D)	(D)	64	(D)	(D)	FF		7	(D)
5014	Tires and tubes -----	10	(D)	(D)	10	(D)	(D)	CC		-	
5015	Motor vehicle parts, used-----	22	(D)	(D)	22	(D)	(D)	CC		-	
502	Furniture and homefurnishings -----	33	80 958	8 933	323	32	(D)	(D) EE		1	(D)
5021	Furniture -----	13	25 586	3 240	120	13	25 586	3 240	120	-	-
5023	Homefurnishings-----	20	55 372	5 693	203	19	(D)	(D) CC	CC	1	(D)
503	Lumber and other construction materials -----	55	243 603	12 558	534	45	148 093	10 241	468	10	95 510
5031	Lumber, plywood, millwork, and wood panels -----	18	(D)	(D)	CC	18	(D)	(D) CC	-	-	
5032	Brick, stone, and related construction materials -----	10	87 549	2 651	77	4	(D)	(D) BB	BB	6	(D)
5033	Roofing, siding, and insulation materials -----	11	(D)	(D)	BB	9	(D)	(D) BB	BB	2	(D)
5039	Construction materials, n.e.c. -----	16	(D)	(D)	CC	14	30 024	2 852	123	2	(D)
504	Professional and commercial equipment and supplies -----	137	457 256	56 556	1 621	114	(D)	(D) GG		23	(D)
5043	Photographic equipment and supplies -----	2	(D)	(D)	AA	2	(D)	(D) AA	-	-	
5044	Office equipment -----	30	(D)	(D)	EE	26	36 702	8 986	371	4	(D)
5045	Computers and computer peripheral equipment and software -----	32	229 776	27 485	649	24	71 192	7 139	264	8	158 584
5046	Commercial equipment, n.e.c. -----	16	(D)	(D)	BB	14	(D)	(D) BB	BB	2	(D)
5047	Medical, dental, and hospital equipment and supplies -----	46	(D)	(D)	EE	39	100 766	10 200	316	7	(D)
5048	Ophthalmic goods -----	6	(D)	(D)	BB	6	(D)	(D) BB	BB	-	
5049	Professional equipment and supplies, n.e.c. -----	5	(D)	(D)	BB	3	(D)	(D) BB	BB	2	(D)
505	Metals and minerals, except petroleum -----	21	(D)	(D)	EE	15	(D)	(D) EE	EE	6	117 831
5051	Metals service centers and offices -----	21	(D)	(D)	EE	15	(D)	(D) EE	EE	6	117 831
5052	Coal and other minerals and ores -----	-	-	-	-	-	-	-	-	-	-
506	Electrical goods -----	89	419 335	32 498	1 074	59	201 310	24 060	859	30	218 025
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	48	(D)	(D)	FF	24	145 712	14 824	517	24	(D)
5064	Electrical appliances, television and radio sets -----	8	(D)	(D)	BB	5	(D)	(D) BB	BB	3	(D)
5065	Electronic parts and equipment, n.e.c. -----	33	(D)	(D)	EE	30	(D)	(D) EE	EE	3	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	59	137 853	14 270	523	49	(D)	(D) EE	EE	10	(D)
5072	Hardware -----	15	36 946	5 116	192	12	32 635	4 520	172	3	4 311
5074	Plumbing and heating equipment and supplies (hydronics) -----	18	39 036	2 435	101	13	(D)	(D) BB	BB	5	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	18	(D)	(D)	CC	16	47 817	4 852	155	2	(D)
5078	Refrigeration equipment and supplies -----	8	(D)	(D)	BB	8	(D)	(D) BB	BB	-	-
508	Machinery, equipment, and supplies -----	167	365 531	46 534	1 703	147	307 301	43 267	1 596	20	58 230
5082	Construction and mining (except petroleum) machinery and equipment -----	16	(D)	(D)	EE	15	97 245	13 080	405	1	(D)
5083	Farm and garden machinery and equipment -----	14	(D)	(D)	CC	13	(D)	(D) CC	CC	1	(D)
5084	Industrial machinery and equipment -----	61	124 686	15 474	568	49	(D)	(D) FF	FF	12	(D)
5085	Industrial supplies -----	42	73 462	9 274	346	39	(D)	(D) EE	EE	3	(D)
5087	Service establishment equipment and supplies -----	29	34 661	4 726	217	26	21 125	4 271	199	3	13 536
5088	Transportation equipment and supplies, except motor vehicles -----	5	(D)	(D)	BB	5	(D)	(D) BB	BB	-	-
509	Miscellaneous durable goods -----	62	(D)	(D)	FF	54	(D)	(D) FF	FF	8	(D)
5091	Sporting and recreational goods and supplies -----	11	23 443	1 255	55	9	(D)	(D) BB	BB	2	(D)
5092	Toys and hobby goods and supplies -----	6	10 847	617	26	4	(D)	(D) AA	AA	2	(D)
5093	Scrap and waste materials -----	20	(D)	(D)	CC	19	(D)	(D) CC	CC	1	(D)
5094	Jewelry, watches, precious stones, and precious metals -----	9	9 340	936	42	8	(D)	(D) BB	BB	1	(D)
5099	Durable goods, n.e.c. -----	16	(D)	(D)	EE	14	(D)	(D) EE	EE	2	(D)
51	Nondurable goods-----	294	4 052 273	136 184	5 491	220	1 844 659	102 485	4 333	74	2 207 614
511	Paper and paper products -----	43	126 915	13 547	564	31	(D)	(D) EE	EE	12	(D)
5111	Printing and writing paper -----	7	42 256	4 085	161	7	42 256	4 085	161	-	-
5112	Stationery and office supplies -----	28	(D)	(D)	EE	17	(D)	(D) EE	EE	11	(D)
5113	Industrial and personal service paper -----	8	(D)	(D)	BB	7	(D)	(D) BB	BB	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	15	(D)	(D)	EE	14	(D)	(D) EE	EE	1	(D)
5122	Drugs, drug proprietaries, and druggists' sundries -----	15	(D)	(D)	EE	14	(D)	(D) EE	EE	1	(D)
513	Apparel, piece goods, and notions -----	14	(D)	(D)	BB	10	(D)	(D) BB	BB	4	(D)
5131	Piece goods, notions, and other dry goods -----	4	(D)	(D)	BB	4	(D)	(D) BB	BB	-	-
5136	Men's and boys' clothing and furnishings -----	6	(D)	(D)	BB	2	(D)	(D) AA	AA	4	(D)
5137	Women's, children's, and infants' clothing and accessories -----	4	(D)	(D)	BB	4	(D)	(D) BB	BB	-	-
5139	Footwear -----	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products -----	78	1 570 047	67 341	2 722	43	(D)	(D) GG	GG	35	(D)
5141	Groceries, general line -----	18	648 853	29 171	1 183	9	(D)	(D) GG	GG	9	(D)
5142	Packaged frozen foods -----	10	(D)	(D)	EE	3	(D)	(D) EE	EE	7	(D)
5143	Dairy products, except dried or canned -----	1	(D)	(D)	AA	1	(D)	(D) AA	AA	-	-
5144	Poultry and poultry products -----	-	-	-	-	-	-	-	-	-	-
5145	Confectionery -----	6	(D)	(D)	EE	2	(D)	(D) BB	BB	4	(D)

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

ARKANSAS AR-23

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	PULASKI COUNTY—Con.										
51	Nondurable goods—Con.										
514	Groceries and related products—Con.										
5146	Fish and seafoods	2	(D)	(D)	AA	2	(D)	(D)	AA	—	(D)
5147	Meats and meat products	4	(D)	(D)	BB	3	(D)	(D)	AA	1	—
5148	Fresh fruits and vegetables	5	(D)	(D)	BB	5	(D)	(D)	BB	—	(D)
5149	Groceries and related products, n.e.c.	32	609 632	21 011	798	18	(D)	(D)	EE	14	(D)
515	Farm-product raw materials	4	(D)	(D)	BB	3	(D)	(D)	BB	1	(D)
5153	Grain and field beans	2	(D)	(D)	BB	1	(D)	(D)	BB	1	(D)
5154	Livestock	—	—	—	—	—	—	—	—	—	—
5159	Farm-product raw materials, n.e.c.	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
516	Chemicals and allied products	29	(D)	(D)	CC	24	(D)	(D)	CC	5	(D)
5162	Plastics materials and basic forms and shapes	7	(D)	(D)	BB	5	(D)	(D)	BB	2	(D)
5169	Chemicals and allied products, n.e.c.	22	(D)	(D)	CC	19	(D)	(D)	CC	3	(D)
517	Petroleum and petroleum products	28	(D)	(D)	CC	24	(D)	(D)	CC	4	(D)
5171	Petroleum bulk stations and terminals	16	(D)	(D)	CC	13	(D)	(D)	CC	3	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	12	(D)	(D)	BB	11	(D)	(D)	BB	1	(D)
518	Beer, wine, and distilled alcoholic beverages	9	174 209	13 650	464	9	174 209	13 650	464	—	—
5181	Beer and ale	4	63 887	5 725	202	4	63 887	5 725	202	—	—
5182	Wine and distilled alcoholic beverages	5	110 322	7 925	262	5	110 322	7 925	262	—	—
519	Miscellaneous nondurable goods	74	(D)	(D)	FF	62	(D)	(D)	FF	12	(D)
5191	Farm supplies	18	240 104	8 995	352	15	232 203	8 630	343	3	7 901
5192	Books, periodicals, and newspapers	11	73 380	3 551	136	6	(D)	(D)	CC	5	(D)
5193	Flowers, nursery stock, and florists' supplies	6	7 445	1 373	95	6	7 445	1 373	95	—	—
5194	Tobacco and tobacco products	4	18 643	1 013	74	4	18 643	1 013	74	—	—
5198	Paints, varnishes, and supplies	12	(D)	(D)	BB	8	(D)	(D)	BB	4	(D)
5199	Nondurable goods, n.e.c.	23	(D)	(D)	CC	23	(D)	(D)	CC	—	—
	SEBASTIAN COUNTY										
	Wholesale trade	319	684 663	57 424	2 513	288	622 042	51 439	2 325	31	62 621
50	Durable goods	237	405 125	42 844	1 926	215	(D)	(D)	GG	22	(D)
501	Motor vehicles and motor vehicle parts and supplies	39	(D)	(D)	EE	38	(D)	(D)	EE	1	(D)
502	Furniture and homefurnishings	10	9 065	1 571	68	9	(D)	(D)	BB	1	(D)
503	Lumber and other construction materials	13	30 249	2 630	179	11	(D)	(D)	CC	2	(D)
504	Professional and commercial equipment and supplies	39	34 408	5 689	283	36	27 338	5 036	267	3	7 070
505	Metals and minerals, except petroleum	5	32 195	1 501	64	5	32 195	1 501	64	—	—
506	Electrical goods	22	35 649	3 571	167	19	29 655	3 402	163	3	5 994
507	Hardware, and plumbing and heating equipment and supplies	23	42 127	5 485	218	22	(D)	(D)	CC	1	(D)
508	Machinery, equipment, and supplies	77	(D)	(D)	FF	66	(D)	(D)	EE	11	(D)
509	Miscellaneous durable goods	9	11 056	1 293	82	9	11 056	1 293	82	—	—
51	Nondurable goods	82	279 538	14 580	587	73	(D)	(D)	FF	9	(D)
511	Paper and paper products	15	(D)	(D)	BB	13	(D)	(D)	BB	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
513	Apparel, piece goods, and notions	5	2 167	313	20	5	2 167	313	20	—	—
514	Groceries and related products	12	(D)	(D)	BB	9	(D)	(D)	BB	3	11 450
515	Farm-product raw materials	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
516	Chemicals and allied products	10	16 487	2 245	66	8	(D)	(D)	BB	2	(D)
517	Petroleum and petroleum products	13	86 262	2 624	110	12	(D)	(D)	CC	1	(D)
518	Beer, wine, and distilled alcoholic beverages	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
519	Miscellaneous nondurable goods	20	45 996	2 736	146	19	(D)	(D)	CC	1	(D)
	WASHINGTON COUNTY										
	Wholesale trade	270	3 388 844	85 350	3 472	238	1 494 564	64 807	2 883	32	1 894 280
50	Durable goods	182	532 662	47 418	1 707	168	293 235	34 506	1 434	14	239 427
501	Motor vehicles and motor vehicle parts and supplies	48	191 836	13 129	537	45	(D)	(D)	FF	3	(D)
502	Furniture and homefurnishings	3	4 979	1 183	34	3	4 979	1 183	34	—	(D)
503	Lumber and other construction materials	9	20 248	1 863	95	7	(D)	(D)	BB	2	(D)
504	Professional and commercial equipment and supplies	26	179 148	14 974	359	23	(D)	(D)	CC	3	(D)
505	Metals and minerals, except petroleum	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
506	Electrical goods	16	28 483	3 021	110	16	28 483	3 021	110	—	—

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
WASHINGTON COUNTY—Con.											
50	Durable goods—Con.										
507	Hardware, and plumbing and heating equipment and supplies -----	22	28 149	3 511	138	20	68 (D)	(D)	CC	2	(D)
508	Machinery, equipment, and supplies -----	49	71 103	8 176	355	46	823 (D)	7 878 (D)	345 BB	3	2 280
509	Miscellaneous durable goods -----	8	(D)	(D)	BB	7	(D)	(D)	BB	1	(D)
51	Nondurable goods-----	88	2 856 182	37 932	1 765	70	1 201 329	30 301	1 449	18	1 654 853
511	Paper and paper products -----	7	(D)	(D)	EE	4	(D)	(D)	EE	3	10 833
512	Drugs, drug proprietaries, and druggists' sundries -----	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
513	Apparel, piece goods, and notions -----	3	(D)	(D)	AA	2	(D)	(D)	AA	1	(D)
514	Groceries and related products -----	23	(D)	(D)	FF	16	(D)	(D)	FF	7	(D)
515	Farm-product raw materials-----	4	(D)	(D)	BB	2	(D)	(D)	AA	2	(D)
516	Chemicals and allied products -----	6	(D)	(D)	CC	4	(D)	(D)	BB	2	(D)
517	Petroleum and petroleum products -----	9	(D)	(D)	CC	9	(D)	(D)	CC	—	—
518	Beer, wine, and distilled alcoholic beverages -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
519	Miscellaneous nondurable goods -----	26	(D)	(D)	CC	24	(D)	(D)	CC	2	(D)

Table 7. Summary Statistics for Metropolitan Areas: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
FAYETTEVILLE-SPRINGDALE-ROGERS, AR MSA											
	Wholesale trade-----	449	3 971 133	114 694	4 716	391	1 721 110	86 408	3 922	58	2 250 023
50	Durable goods-----	295	736 487	64 348	2 401	267	397 201	46 586	2 052	28	339 286
501	Motor vehicles and motor vehicle parts and supplies -----	68	231 060	14 995	644	63	(D)	(D)	FF	5	(D)
502	Furniture and homefurnishings -----	10	18 243	2 180	70	8	(D)	(D)	BB	2	(D)
503	Lumber and other construction materials-----	19	(D)	(D)	CC	17	(D)	(D)	CC	2	(D)
504	Professional and commercial equipment and supplies -----	41	234 634	20 102	487	33	(D)	(D)	CC	8	(D)
505	Metals and minerals, except petroleum -----	4	7 052	833	41	4	7 052	833	41	—	—
506	Electrical goods -----	21	(D)	(D)	CC	20	(D)	(D)	CC	1	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	34	40 182	4 679	205	31	(D)	(D)	CC	3	(D)
508	Machinery, equipment, and supplies -----	79	96 207	11 197	485	76	93 927	10 899	475	3	2 280
509	Miscellaneous durable goods -----	19	(D)	(D)	CC	15	(D)	(D)	CC	4	(D)
51	Nondurable goods-----	154	3 234 646	50 346	2 315	124	1 323 909	39 822	1 870	30	1 910 737
511	Paper and paper products -----	10	79 309	6 903	342	7	68 476	6 219	330	3	10 833
512	Drugs, drug proprietaries, and druggists' sundries -----	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
513	Apparel, piece goods, and notions -----	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
514	Groceries and related products -----	39	438 461	19 382	924	29	(D)	(D)	FF	10	(D)
515	Farm-product raw materials-----	8	(D)	(D)	CC	3	2 421	157	(D)	5	(D)
516	Chemicals and allied products -----	13	(D)	(D)	CC	7	(D)	(D)	BB	6	(D)
517	Petroleum and petroleum products -----	16	849 175	4 562	183	16	849 175	4 562	183	—	—
518	Beer, wine, and distilled alcoholic beverages -----	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
519	Miscellaneous nondurable goods -----	52	(D)	(D)	EE	48	(D)	(D)	EE	4	(D)

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

ARKANSAS AR-25

Table 7. Summary Statistics for Metropolitan Areas: 1992—Con.

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SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	FORT SMITH, AR-OK MSA										
	Wholesale trade -----	408	821 443	66 502	3 029	370	722 790	59 609	2 766	38	98 653
50	Durable goods -----	288	458 375	47 579	2 185	263	408 350	42 892	2 052	25	50 025
501	Motor vehicles and motor vehicle parts and supplies -----	59	112 332	9 306	470	58	(D)	(D)	EE	1	(D)
502	Furniture and homefurnishings -----	12	9 814	1 597	72	11	(D)	(D)	BB	1	(D)
503	Lumber and other construction materials -----	17	34 970	2 937	194	14	(D)	(D)	CC	3	(D)
504	Professional and commercial equipment and supplies -----	42	39 022	6 059	307	39	31 952	5 406	291	3	7 070
505	Metals and minerals, except petroleum -----	5	32 195	1 501	64	5	32 195	1 501	64	—	—
506	Electrical goods -----	26	41 315	3 977	181	23	35 321	3 808	177	3	5 994
507	Hardware, and plumbing and heating equipment and supplies -----	26	43 656	5 706	233	25	(D)	(D)	CC	1	(D)
508	Machinery, equipment, and supplies -----	88	131 709	14 854	555	75	105 430	11 614	470	13	26 279
509	Miscellaneous durable goods -----	13	13 362	1 642	109	13	13 362	1 642	109	—	—
51	Nondurable goods-----	120	363 068	18 923	844	107	314 440	16 717	714	13	48 628
511	Paper and paper products -----	17	22 802	2 609	104	14	20 071	2 385	95	3	2 731
512	Drugs, drug proprietaries, and druggists' sundries -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
513	Apparel, piece goods, and notions -----	9	2 851	377	30	9	2 851	377	30	—	—
514	Groceries and related products -----	19	93 850	2 496	116	16	82 400	1 640	80	3	11 450
515	Farm-product raw materials-----	4	41 320	761	76	3	(D)	(D)	AA	1	(D)
516	Chemicals and allied products -----	14	20 202	2 585	79	11	15 873	2 133	59	3	4 329
517	Petroleum and petroleum products -----	18	(D)	(D)	CC	17	(D)	(D)	CC	1	(D)
518	Beer, wine, and distilled alcoholic beverages -----	6	23 765	2 718	89	6	23 765	2 718	89	—	—
519	Miscellaneous nondurable goods -----	31	(D)	(D)	CC	29	(D)	(D)	CC	2	(D)
	LITTLE ROCK-NORTH LITTLE ROCK, AR MSA										
	Wholesale trade -----	1 241	7 147 853	398 447	15 459	1 026	3 959 594	308 942	12 635	215	3 188 259
50	Durable goods -----	872	2 893 092	253 029	9 372	742	1 971 327	199 782	7 932	130	921 765
501	Motor vehicles and motor vehicle parts and supplies -----	147	446 225	37 642	1 695	137	(D)	(D)	GG	10	(D)
5012	Automobiles and other motor vehicles -----	25	227 473	11 973	482	22	(D)	(D)	EE	3	(D)
5013	Motor vehicle supplies and new parts -----	88	178 063	21 193	964	81	(D)	(D)	FF	7	(D)
5014	Tires and tubes -----	11	25 922	2 775	136	11	25 922	2 775	136	—	—
5015	Motor vehicle parts, used-----	23	14 767	1 701	113	23	14 767	1 701	113	—	—
502	Furniture and homefurnishings -----	41	88 001	9 510	367	39	(D)	(D)	EE	2	(D)
5021	Furniture-----	16	27 229	3 505	150	15	(D)	(D)	CC	1	(D)
5023	Homefurnishings-----	25	60 772	6 005	217	24	(D)	(D)	CC	1	(D)
503	Lumber and other construction materials -----	65	291 173	18 491	804	53	(D)	(D)	FF	12	(D)
5031	Lumber, plywood, millwork, and wood panels -----	21	111 784	5 582	268	21	111 784	5 582	268	—	—
5032	Brick, stone, and related construction materials -----	12	(D)	(D)	BB	5	(D)	(D)	BB	7	81 406
5033	Roofing, siding, and insulation materials-----	13	26 785	1 935	89	11	(D)	(D)	BB	2	(D)
5039	Construction materials, n.e.c. -----	19	(D)	(D)	EE	16	(D)	(D)	CC	3	(D)
504	Professional and commercial equipment and supplies -----	150	464 626	57 690	1 685	126	237 040	30 598	1 158	24	227 586
5043	Photographic equipment and supplies -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5044	Office equipment -----	32	54 326	12 361	447	28	(D)	(D)	EE	4	(D)
5045	Computers and computer peripheral equipment and software -----	40	233 774	28 127	689	31	(D)	(D)	EE	9	(D)
5046	Commercial equipment, n.e.c.-----	17	(D)	(D)	BB	15	(D)	(D)	BB	2	(D)
5047	Medical, dental, and hospital equipment and supplies -----	47	148 550	13 035	367	40	(D)	(D)	EE	7	(D)
5048	Ophthalmic goods -----	7	3 551	947	50	7	3 551	947	50	—	—
5049	Professional equipment and supplies, n.e.c. -----	5	(D)	(D)	BB	3	(D)	(D)	BB	2	(D)
505	Metals and minerals, except petroleum -----	22	234 415	9 258	328	15	(D)	(D)	EE	7	(D)
5051	Metals service centers and offices -----	22	234 415	9 258	328	15	(D)	(D)	EE	7	(D)
5052	Coal and other minerals and ores -----	—	—	—	—	—	—	—	—	—	—
506	Electrical goods -----	96	426 843	33 096	1 114	65	(D)	(D)	FF	31	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	53	282 082	19 419	679	28	149 388	15 312	553	25	132 694
5064	Electrical appliances, television and radio sets -----	9	(D)	(D)	BB	6	(D)	(D)	BB	3	(D)
5065	Electronic parts and equipment, n.e.c. -----	34	(D)	(D)	EE	31	(D)	(D)	EE	3	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	74	160 137	15 874	603	63	134 190	14 525	560	11	25 947
5072	Hardware -----	19	39 578	5 422	206	16	35 267	4 826	186	3	4 311
5074	Plumbing and heating equipment and supplies (hydronics) -----	25	56 705	3 511	156	19	(D)	(D)	CC	6	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	20	50 115	4 984	165	18	(D)	(D)	CC	2	(D)
5078	Refrigeration equipment and supplies -----	10	13 739	1 957	76	10	13 739	1 957	76	—	(D)

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992—Con.

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SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	LITTLE ROCK-NORTH LITTLE ROCK, AR MSA—Con.										
50	Durable goods—Con.										
508	Machinery, equipment, and supplies	200	424 606	54 247	2 021	176	362 905	50 837	1 906	24	61 701
5082	Construction and mining (except petroleum) machinery and equipment	18	105 049	13 856	436	17	(D)	(D)	EE	1	(D)
5083	Farm and garden machinery and equipment	27	50 904	5 733	245	25	(D)	(D)	CC	2	(D)
5084	Industrial machinery and equipment	67	139 328	17 321	650	53	107 488	15 401	594	14	31 840
5085	Industrial supplies	48	80 451	9 981	374	44	(D)	(D)	EE	4	(D)
5087	Service establishment equipment and supplies	33	37 210	5 086	239	30	23 674	4 631	221	3	13 536
5088	Transportation equipment and supplies, except motor vehicles	7	11 664	2 270	77	7	11 664	2 270	77	—	—
509	Miscellaneous durable goods	77	357 066	17 221	755	68	(D)	(D)	FF	9	(D)
5091	Sporting and recreational goods and supplies	12	(D)	(D)	BB	10	(D)	(D)	BB	2	(D)
5092	Toys and hobby goods and supplies	7	(D)	(D)	BB	5	(D)	(D)	BB	2	(D)
5093	Scrap and waste materials	25	116 529	5 678	237	23	(D)	(D)	CC	2	(D)
5094	Jewelry, watches, precious stones, and precious metals	10	(D)	(D)	BB	9	(D)	(D)	BB	1	(D)
5099	Durable goods, n.e.c.	23	(D)	(D)	EE	21	(D)	(D)	EE	2	(D)
51	Nondurable goods	369	4 254 761	145 418	6 087	284	1 988 267	109 160	4 703	85	2 266 494
511	Paper and paper products	51	134 242	14 335	603	37	94 296	11 590	512	14	39 946
5111	Printing and writing paper	7	42 256	4 085	161	7	42 256	4 085	161	—	—
5112	Stationery and office supplies	31	72 541	7 841	362	20	(D)	(D)	EE	11	(D)
5113	Industrial and personal service paper	13	19 445	2 409	80	10	(D)	(D)	BB	3	(D)
512	Drugs, drug proprietaries, and druggists' sundries	16	(D)	(D)	EE	15	(D)	(D)	EE	1	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	16	(D)	(D)	EE	15	(D)	(D)	EE	1	(D)
513	Apparel, piece goods, and notions	18	15 265	1 895	137	13	(D)	(D)	CC	5	(D)
5131	Piece goods, notions, and other dry goods	5	(D)	(D)	BB	5	(D)	(D)	BB	—	—
5136	Men's and boys' clothing and furnishings	6	(D)	(D)	BB	2	(D)	(D)	AA	4	(D)
5137	Women's, children's, and infants' clothing and accessories	6	(D)	(D)	BB	5	(D)	(D)	BB	1	(D)
5139	Footwear	1	(D)	(D)	BB	1	(D)	(D)	BB	—	—
514	Groceries and related products	95	1 589 427	68 485	2 797	55	810 204	44 504	1 890	40	779 223
5141	Groceries, general line	18	648 853	29 171	1 183	9	(D)	(D)	GG	9	(D)
5142	Packaged frozen foods	13	202 880	10 761	375	3	(D)	(D)	FF	10	(D)
5143	Dairy products, except dried or canned	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5144	Poultry and poultry products	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
5145	Confectionery	9	68 907	4 787	299	5	(D)	(D)	BB	4	(D)
5146	Fish and seafoods	4	(D)	(D)	AA	4	(D)	(D)	AA	—	—
5147	Meats and meat products	4	(D)	(D)	BB	3	(D)	(D)	AA	1	(D)
5148	Fresh fruits and vegetables	6	20 441	1 050	45	5	(D)	(D)	BB	1	(D)
5149	Groceries and related products, n.e.c.	37	610 624	21 118	810	22	143 863	6 852	366	15	466 761
515	Farm-product raw materials	9	(D)	(D)	EE	7	(D)	(D)	BB	2	(D)
5153	Grain and field beans	5	(D)	(D)	BB	4	(D)	(D)	BB	1	(D)
5154	Livestock	2	(D)	(D)	CC	1	(D)	(D)	AA	1	(D)
5159	Farm-product raw materials, n.e.c.	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
516	Chemicals and allied products	37	(D)	(D)	CC	30	(D)	(D)	CC	7	(D)
5162	Plastics materials and basic forms and shapes	8	(D)	(D)	BB	6	(D)	(D)	BB	2	(D)
5169	Chemicals and allied products, n.e.c.	29	(D)	(D)	CC	24	(D)	(D)	CC	5	(D)
517	Petroleum and petroleum products	40	300 154	7 229	296	36	(D)	(D)	EE	4	(D)
5171	Petroleum bulk stations and terminals	27	265 206	5 925	244	24	(D)	(D)	CC	3	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	13	34 948	1 304	52	12	(D)	(D)	BB	1	(D)
518	Beer, wine, and distilled alcoholic beverages	9	174 209	13 650	464	9	174 209	13 650	464	—	—
5181	Beer and ale	4	63 887	5 725	202	4	63 887	5 725	202	—	—
5182	Wine and distilled alcoholic beverages	5	110 322	7 925	262	5	110 322	7 925	262	—	—
519	Miscellaneous nondurable goods	94	(D)	(D)	GG	82	(D)	(D)	FF	12	(D)
5191	Farm supplies	31	267 759	11 121	461	28	259 858	10 756	452	3	7 901
5192	Books, periodicals, and newspapers	11	73 380	3 551	136	6	(D)	(D)	CC	5	(D)
5193	Flowers, nursery stock, and florists' supplies	10	(D)	(D)	CC	10	(D)	(D)	CC	—	—
5194	Tobacco and tobacco products	4	18 643	1 013	74	4	18 643	1 013	74	—	—
5198	Paints, varnishes, and supplies	12	(D)	(D)	BB	8	(D)	(D)	BB	4	(D)
5199	Nondurable goods, n.e.c.	26	(D)	(D)	CC	26	(D)	(D)	CC	—	—

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						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	MEMPHIS, TN-AR-MS MSA										
	Wholesale trade -----	2 311	24 892 552	1 017 352	35 584	1 797	11 675 651	721 043	26 774	514	13 216 901
50	Durable goods -----	1 577	13 298 628	592 952	20 751	1 252	4 763 012	440 127	16 439	325	8 535 616
501	Motor vehicles and motor vehicle parts and supplies -----	257	7 269 158	124 109	4 600	211	1 578 342	87 392	3 360	46	5 690 816
5012	Automobiles and other motor vehicles -----	46	4 975 591	27 391	965	36	295 668	16 646	525	10	4 679 923
5013	Motor vehicle supplies and new parts -----	153	1 593 520	78 669	2 979	119	(D)	(D)	GG	34	(D)
5014	Tires and tubes -----	25	685 036	15 119	476	23	(D)	(D)	EE	2	(D)
5015	Motor vehicle parts, used-----	33	15 011	2 930	180	33	15 011	2 930	180	-	-
502	Furniture and homefurnishings -----	80	289 278	24 719	830	65	(D)	(D)	FF	15	(D)
5021	Furniture -----	33	141 746	7 929	282	24	(D)	(D)	EE	9	(D)
5023	Homefurnishings-----	47	147 532	16 790	548	41	113 520	15 483	508	6	34 012
503	Lumber and other construction materials -----	102	618 259	39 185	1 394	74	(D)	(D)	GG	28	(D)
5031	Lumber, plywood, millwork, and wood panels -----	52	364 955	23 798	856	43	299 017	19 542	703	9	65 938
5032	Brick, stone, and related construction materials -----	18	128 569	5 464	227	8	20 765	2 633	105	10	107 804
5033	Roofing, siding, and insulation materials -----	15	(D)	(D)	CC	11	(D)	(D)	BB	4	40 004
5039	Construction materials, n.e.c. -----	17	(D)	(D)	CC	12	(D)	(D)	CC	5	(D)
504	Professional and commercial equipment and supplies -----	228	834 439	110 468	3 297	188	408 299	62 542	2 238	40	426 140
5043	Photographic equipment and supplies -----	5	82 583	4 843	146	4	(D)	(D)	BB	1	(D)
5044	Office equipment -----	46	100 777	22 397	703	40	64 424	14 912	542	6	36 353
5045	Computers and computer peripheral equipment and software -----	66	225 902	41 424	1 069	53	93 236	14 103	508	13	132 666
5046	Commercial equipment, n.e.c. -----	35	(D)	(D)	EE	28	(D)	(D)	EE	7	(D)
5047	Medical, dental, and hospital equipment and supplies -----	59	317 443	31 360	856	47	171 821	23 038	667	12	145 622
5048	Ophthalmic goods -----	11	36 295	2 986	176	10	(D)	(D)	CC	1	(D)
5049	Professional equipment and supplies, n.e.c. -----	6	(D)	(D)	BB	6	(D)	(D)	BB	-	-
505	Metals and minerals, except petroleum -----	56	465 156	20 960	752	39	260 913	17 616	650	17	204 243
5051	Metals service centers and offices -----	54	(D)	(D)	FF	38	(D)	(D)	FF	16	(D)
5052	Coal and other minerals and ores -----	2	(D)	(D)	AA	1	(D)	(D)	AA	1	(D)
506	Electrical goods -----	195	753 638	60 808	1 997	144	468 314	47 766	1 650	51	285 324
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	115	408 720	29 613	1 022	75	222 144	21 762	781	40	186 576
5064	Electrical appliances, television and radio sets -----	23	165 128	10 359	275	19	86 826	7 389	230	4	78 302
5065	Electronic parts and equipment, n.e.c. -----	57	179 790	20 836	700	50	159 344	18 615	639	7	20 446
507	Hardware, and plumbing and heating equipment and supplies -----	137	675 751	50 117	1 953	108	419 872	40 827	1 721	29	255 879
5072	Hardware -----	49	348 228	27 999	1 170	36	259 126	24 242	1 102	13	89 102
5074	Plumbing and heating equipment and supplies (hydronics) -----	35	182 787	8 356	287	27	61 362	6 278	219	8	121 425
5075	Warm air heating and air-conditioning equipment and supplies -----	40	122 881	11 285	393	34	(D)	(D)	EE	6	(D)
5078	Refrigeration equipment and supplies -----	13	21 855	2 477	103	11	(D)	(D)	BB	2	(D)
508	Machinery, equipment, and supplies -----	402	2 107 325	137 901	4 802	321	858 857	111 287	3 969	81	1 248 468
5082	Construction and mining (except petroleum) machinery and equipment -----	24	(D)	(D)	EE	22	(D)	(D)	EE	2	(D)
5083	Farm and garden machinery and equipment -----	60	515 492	21 856	773	48	(D)	(D)	FF	12	(D)
5084	Industrial machinery and equipment -----	157	597 781	52 215	2 038	121	302 246	42 695	1 643	36	295 535
5085	Industrial supplies -----	93	671 382	32 462	981	72	168 035	26 845	847	21	503 347
5087	Service establishment equipment and supplies -----	43	(D)	(D)	CC	37	(D)	(D)	CC	6	5 355
5088	Transportation equipment and supplies, except motor vehicles -----	25	149 380	9 704	311	21	124 814	9 285	297	4	24 566
509	Miscellaneous durable goods -----	120	285 624	24 685	1 126	102	(D)	(D)	GG	18	(D)
5091	Sporting and recreational goods and supplies -----	23	56 400	4 148	193	17	31 284	2 514	136	6	25 116
5092	Toys and hobby goods and supplies -----	8	26 225	1 510	80	5	19 723	1 238	66	3	6 502
5093	Scrap and waste materials -----	28	82 435	10 095	470	28	82 435	10 095	470	-	-
5094	Jewelry, watches, precious stones, and precious metals -----	23	41 557	4 249	169	22	(D)	(D)	CC	1	(D)
5099	Durable goods, n.e.c. -----	38	79 007	4 683	214	30	(D)	(D)	CC	8	(D)
51	Nondurable goods -----	734	11 593 924	424 400	14 833	545	6 912 639	280 916	10 335	189	4 681 285
511	Paper and paper products -----	105	694 072	38 523	1 449	80	264 754	28 152	1 125	25	429 318
5111	Printing and writing paper -----	8	78 499	4 555	150	7	(D)	(D)	CC	1	(D)
5112	Stationery and office supplies -----	66	157 642	20 379	834	55	(D)	(D)	FF	11	(D)
5113	Industrial and personal service paper -----	31	457 931	13 589	465	18	75 143	6 964	266	13	382 788
512	Drugs, drug proprietaries, and druggists' sundries -----	38	1 289 499	78 012	2 554	29	568 203	35 056	1 552	9	721 296
5122	Drugs, drug proprietaries, and druggists' sundries -----	38	1 289 499	78 012	2 554	29	568 203	35 056	1 552	9	721 296
513	Apparel, piece goods, and notions -----	47	696 681	25 085	1 323	36	(D)	(D)	GG	11	(D)
5131	Piece goods, notions, and other dry goods -----	14	109 444	7 601	204	11	44 980	7 210	199	3	64 464
5136	Men's and boys' clothing and furnishings -----	13	(D)	(D)	CC	10	(D)	(D)	BB	3	(D)
5137	Women's, children's, and infants' clothing and accessories -----	17	(D)	(D)	CC	12	(D)	(D)	BB	5	(D)
5139	Footwear -----	3	(D)	(D)	FF	3	(D)	(D)	FF	-	-
514	Groceries and related products -----	181	3 756 308	144 054	5 020	103	1 590 934	81 339	2 792	78	2 165 374
5141	Groceries, general line -----	22	1 420 179	56 517	1 834	15	1 159 077	53 089	1 671	7	261 102
5142	Packaged frozen foods -----	23	402 082	13 594	494	9	147 746	8 819	288	14	254 336
5143	Dairy products, except dried or canned -----	15	240 681	6 601	214	10	15 992	1 121	61	5	224 689
5144	Poultry and poultry products -----	5	18 109	1 645	86	3	(D)	(D)	BB	2	(D)
5145	Confectionery -----	17	227 604	11 229	485	10	55 102	3 527	142	7	172 502

Table 7. Summary Statistics for Metropolitan Areas: 1992—Con.

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SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	MEMPHIS, TN-AR-MS MSA—Con.										
51	Nondurable goods—Con.										
514	Groceries and related products—Con.										
5146	Fish and seafoods	6	3 091	322	30	6	3 091	322	30	—	—
5147	Meats and meat products	15	236 864	7 471	300	8	51 853	3 106	142	7	185 011
5148	Fresh fruits and vegetables	18	111 610	7 486	272	16	(D)	(D)	EE	2	(D)
5149	Groceries and related products, n.e.c.	60	1 096 088	39 189	1 305	26	63 464	3 574	136	34	1 032 624
515	Farm-product raw materials	63	3 027 030	42 775	875	53	2 928 553	42 099	823	10	98 477
5153	Grain and field beans	14	(D)	(D)	CC	13	(D)	(D)	CC	1	(D)
5154	Livestock	5	47 210	289	39	3	(D)	(D)	AA	2	(D)
5159	Farm-product raw materials, n.e.c.	44	(D)	(D)	FF	37	(D)	(D)	FF	7	(D)
516	Chemicals and allied products	73	408 400	25 307	805	48	200 810	15 240	512	25	207 590
5162	Plastics materials and basic forms and shapes	19	60 259	4 170	147	15	29 992	2 796	105	4	30 267
5169	Chemicals and allied products, n.e.c.	54	348 141	21 137	658	33	170 818	12 444	407	21	177 323
517	Petroleum and petroleum products	51	699 488	14 480	623	43	289 060	10 130	420	8	410 428
5171	Petroleum bulk stations and terminals	35	480 086	10 808	483	28	(D)	(D)	EE	7	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	16	219 402	3 672	140	15	(D)	(D)	CC	1	(D)
518	Beer, wine, and distilled alcoholic beverages	15	215 814	22 391	775	15	215 814	22 391	775	—	—
5181	Beer and ale	9	130 307	14 493	524	9	130 307	14 493	524	—	—
5182	Wine and distilled alcoholic beverages	6	85 507	7 898	251	6	85 507	7 898	251	—	—
519	Miscellaneous nondurable goods	161	806 632	33 773	1 409	138	(D)	(D)	GG	23	(D)
5191	Farm supplies	55	254 407	11 309	393	47	134 919	7 183	322	8	119 488
5192	Books, periodicals, and newspapers	11	32 840	2 742	113	9	(D)	(D)	BB	2	(D)
5193	Flowers, nursery stock, and florists' supplies	16	17 029	2 800	182	16	17 029	2 800	182	—	—
5194	Tobacco and tobacco products	7	230 627	6 864	236	6	(D)	(D)	CC	1	(D)
5198	Paints, varnishes, and supplies	16	208 256	2 363	101	9	(D)	(D)	BB	7	(D)
5199	Nondurable goods, n.e.c.	56	63 473	7 695	384	51	(D)	(D)	EE	5	(D)
	PINE BLUFF, AR MSA										
	Wholesale trade	127	242 319	20 941	1 143	120	(D)	(D)	GG	7	(D)
50	Durable goods	70	(D)	(D)	FF	68	(D)	(D)	FF	2	(D)
501	Motor vehicles and motor vehicle parts and supplies	16	(D)	(D)	CC	16	(D)	(D)	CC	—	—
502	Furniture and homefurnishings	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—
503	Lumber and other construction materials	5	(D)	(D)	BB	4	(D)	(D)	BB	1	(D)
504	Professional and commercial equipment and supplies	5	5 617	1 515	137	5	5 617	1 515	137	—	—
505	Metals and minerals, except petroleum	3	(D)	(D)	BB	3	(D)	(D)	BB	—	—
506	Electrical goods	8	6 853	949	48	8	6 853	949	48	—	—
507	Hardware, and plumbing and heating equipment and supplies	7	10 036	1 161	67	7	10 036	1 161	67	—	—
508	Machinery, equipment, and supplies	21	(D)	(D)	CC	20	(D)	(D)	CC	1	(D)
509	Miscellaneous durable goods	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
51	Nondurable goods	57	(D)	(D)	FF	52	(D)	(D)	EE	5	(D)
511	Paper and paper products	7	(D)	(D)	BB	7	(D)	(D)	BB	—	—
512	Drugs, drug proprietaries, and druggists' sundries	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
513	Apparel, piece goods, and notions	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
514	Groceries and related products	8	16 195	2 378	126	6	(D)	(D)	CC	2	(D)
515	Farm-product raw materials	10	41 130	1 279	82	7	(D)	(D)	BB	3	(D)
516	Chemicals and allied products	4	(D)	(D)	BB	4	(D)	(D)	BB	—	—
517	Petroleum and petroleum products	5	48 675	1 478	63	5	48 675	1 478	63	—	—
518	Beer, wine, and distilled alcoholic beverages	3	13 459	1 379	48	3	13 459	1 379	48	—	—
519	Miscellaneous nondurable goods	16	(D)	(D)	CC	16	(D)	(D)	CC	—	—
	TEXARKANA, TX-TEXARKANA, AR MSA										
	Wholesale trade	254	964 314	66 227	2 987	241	849 787	61 920	2 735	13	114 527
50	Durable goods	170	282 023	29 869	1 503	168	(D)	(D)	GG	2	(D)
501	Motor vehicles and motor vehicle parts and supplies	46	90 545	7 748	371	45	(D)	(D)	EE	1	(D)
502	Furniture and homefurnishings	3	1 123	197	9	3	1 123	197	9	—	—
503	Lumber and other construction materials	12	33 803	1 390	62	11	(D)	(D)	BB	1	(D)
504	Professional and commercial equipment and supplies	24	10 482	1 969	114	24	10 482	1 969	114	—	—
505	Metals and minerals, except petroleum	4	11 038	1 541	58	4	11 038	1 541	58	—	—
506	Electrical goods	15	25 650	3 533	213	15	25 650	3 533	213	—	—

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

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Table 7. Summary Statistics for Metropolitan Areas: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	TEXARKANA, TX-TEXARKANA, AR MSA—Con.										
50	Durable goods—Con.										
507	Hardware, and plumbing and heating equipment and supplies -----	14	26 163	3 009	164	14	26 163	3 009	164	—	—
508	Machinery, equipment, and supplies -----	41	67 797	8 609	408	41	67 797	8 609	408	—	—
509	Miscellaneous durable goods -----	11	15 422	1 873	104	11	15 422	1 873	104	—	—
51	Nondurable goods-----	84	682 291	36 358	1 484	73	(D)	(D)	GG	11	(D)
511	Paper and paper products -----	8	17 877	2 567	125	7	(D)	(D)	CC	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	4	(D)	(D)	CC	3	(D)	(D)	CC	1	(D)
513	Apparel, piece goods, and notions -----	2	(D)	(D)	AA	2	(D)	(D)	AA	—	—
514	Groceries and related products -----	13	67 647	4 629	218	7	20 052	1 270	77	6	47 595
515	Farm-product raw materials-----	7	64 156	1 245	121	4	(D)	(D)	BB	3	(D)
516	Chemicals and allied products -----	5	19 006	6 417	69	5	19 006	6 417	69	—	—
517	Petroleum and petroleum products -----	15	191 837	2 525	124	15	191 837	2 525	124	—	—
518	Beer, wine, and distilled alcoholic beverages -----	3	16 151	1 512	59	3	16 151	1 512	59	—	—
519	Miscellaneous nondurable goods -----	27	(D)	(D)	FF	27	(D)	(D)	FF	—	—

Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992

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SIC code	Kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	Wholesale trade -----	1 939	5 362 661	353 112	17 904	1 790	4 262 169	316 926	16 215	149	1 100 492
50	Durable goods -----	1 036	(D)	(D)	II	980	1 317 811	134 971	6 689	56	(D)
501	Motor vehicles and motor vehicle parts and supplies -----	266	(D)	(D)	GG	258	235 977	23 276	1 386	8	(D)
5012	Automobiles and other motor vehicles -----	41	132 525	4 649	291	36	(D)	(D)	EE	5	(D)
5013	Motor vehicle supplies and new parts -----	158	(D)	(D)	FF	156	(D)	(D)	FF	2	(D)
5014	Tires and tubes -----	22	(D)	(D)	CC	21	(D)	(D)	CC	1	(D)
5015	Motor vehicle parts, used-----	45	(D)	(D)	CC	45	(D)	(D)	CC	—	—
502	Furniture and homefurnishings -----	18	(D)	(D)	BB	11	(D)	(D)	BB	7	(D)
5021	Furniture-----	10	11 524	643	44	5	(D)	(D)	BB	5	(D)
5023	Homefurnishings-----	8	(D)	(D)	BB	6	(D)	(D)	BB	2	(D)
503	Lumber and other construction materials -----	58	(D)	(D)	EE	54	(D)	(D)	EE	4	(D)
5031	Lumber, plywood, millwork, and wood panels -----	28	(D)	(D)	CC	25	(D)	(D)	CC	3	(D)
5032	Brick, stone, and related construction materials -----	9	(D)	(D)	AA	8	(D)	(D)	AA	1	(D)
5033	Roofing, siding, and insulation materials-----	6	(D)	(D)	BB	6	(D)	(D)	BB	—	—
5039	Construction materials, n.e.c. -----	15	(D)	(D)	BB	15	(D)	(D)	BB	—	—
504	Professional and commercial equipment and supplies -----	80	(D)	(D)	FF	77	(D)	(D)	FF	3	(D)
5043	Photographic equipment and supplies -----	1	(D)	(D)	AA	—	—	—	—	1	(D)
5044	Office equipment -----	27	(D)	(D)	CC	26	(D)	(D)	CC	1	(D)
5045	Computers and computer peripheral equipment and software -----	21	(D)	(D)	BB	20	9 128	1 447	83	1	(D)
5046	Commercial equipment, n.e.c. -----	9	4 506	790	54	9	4 506	790	54	—	—
5047	Medical, dental, and hospital equipment and supplies -----	5	(D)	(D)	EE	9	(D)	(D)	EE	—	—
5048	Ophthalmic goods -----	7	2 403	729	47	7	2 403	729	47	—	—
5049	Professional equipment and supplies, n.e.c. -----	6	(D)	(D)	AA	6	(D)	(D)	AA	—	—
505	Metals and minerals, except petroleum -----	23	(D)	(D)	CC	21	(D)	(D)	CC	2	(D)
5051	Metals service centers and offices -----	20	32 175	3 961	177	18	(D)	(D)	CC	2	(D)
5052	Coal and other minerals and ores -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
506	Electrical goods -----	64	113 482	8 944	370	59	(D)	(D)	EE	5	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	43	66 324	7 544	298	40	(D)	(D)	EE	3	(D)
5064	Electrical appliances, television and radio sets -----	2	(D)	(D)	AA	1	(D)	(D)	AA	1	(D)
5065	Electronic parts and equipment, n.e.c. -----	19	(D)	(D)	BB	18	(D)	(D)	BB	1	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	65	78 265	6 728	349	60	(D)	(D)	EE	5	(D)
5072	Hardware -----	23	(D)	(D)	BB	20	(D)	(D)	BB	3	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	28	46 316	4 145	211	27	(D)	(D)	CC	1	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	13	(D)	(D)	BB	12	(D)	(D)	BB	1	(D)
5078	Refrigeration equipment and supplies -----	1	(D)	(D)	AA	1	(D)	(D)	AA	—	—

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Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992—Con.

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SIC code	Kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
Wholesale trade—Con.											
50	Durable goods—Con.										
508	Machinery, equipment, and supplies -----	337	630 392	58 563	2 679	319	592 551	53 951	2 521	18	37 841
5082	Construction and mining (except petroleum) machinery and equipment -----	22	(D)	(D)	CC	20	(D)	(D)	CC	2	(D)
5083	Farm and garden machinery and equipment -----	152	383 553	30 954	1 474	150	(D)	(D)	GG	2	(D)
5084	Industrial machinery and equipment -----	66	75 856	9 165	447	55	(D)	(D)	EE	11	(D)
5085	Industrial supplies -----	67	(D)	(D)	EE	66	96 550	10 609	415	1	(D)
5087	Service establishment equipment and supplies-----	22	(D)	(D)	CC	22	(D)	(D)	CC	—	—
5088	Transportation equipment and supplies, except motor vehicles -----	8	(D)	(D)	BB	6	6 897	502	29	2	(D)
509	Miscellaneous durable goods -----	125	(D)	(D)	FF	121	153 348	17 279	858	4	(D)
5091	Sporting and recreational goods and supplies -----	13	(D)	(D)	BB	11	(D)	(D)	BB	2	(D)
5092	Toys and hobby goods and supplies -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
5093	Scrap and waste materials -----	38	23 983	3 282	189	38	23 983	3 282	189	—	—
5094	Jewelry, watches, precious stones, and precious metals-----	6	(D)	(D)	BB	6	(D)	(D)	BB	—	—
5099	Durable goods, n.e.c. -----	65	(D)	(D)	FF	63	97 890	10 726	518	2	(D)
51	Nondurable goods-----	903	(D)	(D)	JJ	810	2 944 358	181 955	9 526	93	(D)
511	Paper and paper products -----	40	(D)	(D)	CC	36	(D)	(D)	CC	4	5 221
5111	Printing and writing paper -----	4	(D)	(D)	AA	3	(D)	(D)	AA	1	(D)
5112	Stationery and office supplies -----	27	(D)	(D)	CC	25	(D)	(D)	CC	2	(D)
5113	Industrial and personal service paper -----	9	(D)	(D)	BB	8	(D)	(D)	BB	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	12	(D)	(D)	HH	10	(D)	(D)	HH	2	(D)
5122	Drugs, drug proprietaries, and druggists' sundries -----	12	(D)	(D)	HH	10	(D)	(D)	HH	2	(D)
513	Apparel, piece goods, and notions -----	19	(D)	(D)	BB	16	(D)	(D)	BB	3	(D)
5131	Piece goods, notions, and other dry goods -----	4	(D)	(D)	AA	4	(D)	(D)	AA	—	—
5136	Men's and boys' clothing and furnishings -----	6	(D)	(D)	AA	5	(D)	(D)	AA	1	(D)
5137	Women's, children's, and infants' clothing and accessories -----	7	(D)	(D)	BB	7	(D)	(D)	BB	—	—
5139	Footwear -----	2	(D)	(D)	AA	—	(D)	(D)	—	2	(D)
514	Groceries and related products -----	137	617 259	38 804	1 749	92	(D)	(D)	FF	45	(D)
5141	Groceries, general line -----	23	108 737	4 743	347	21	(D)	(D)	EE	2	(D)
5142	Packaged frozen foods -----	1	(D)	(D)	AA	—	(D)	(D)	—	1	(D)
5143	Dairy products, except dried or canned -----	10	33 064	2 660	115	5	(D)	(D)	BB	5	(D)
5144	Poultry and poultry products -----	13	(D)	(D)	EE	10	(D)	(D)	CC	3	(D)
5145	Confectionery -----	11	(D)	(D)	BB	10	(D)	(D)	BB	1	(D)
5146	Fish and seafoods -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
5147	Meats and meat products -----	14	(D)	(D)	BB	12	(D)	(D)	BB	2	(D)
5148	Fresh fruits and vegetables -----	8	(D)	(D)	BB	7	(D)	(D)	BB	1	(D)
5149	Groceries and related products, n.e.c. -----	54	282 007	16 930	735	24	152 661	4 650	253	30	129 346
515	Farm-product raw materials -----	103	667 458	15 865	1 287	81	(D)	(D)	FF	22	(D)
5153	Grain and field beans -----	63	(D)	(D)	FF	60	(D)	(D)	FF	3	(D)
5154	Livestock -----	27	(D)	(D)	FF	9	(D)	(D)	CC	18	(D)
5159	Farm-product raw materials, n.e.c. -----	13	(D)	(D)	BB	12	(D)	(D)	BB	1	(D)
516	Chemicals and allied products -----	27	(D)	(D)	CC	23	(D)	(D)	CC	4	(D)
5162	Plastics materials and basic forms and shapes -----	5	(D)	(D)	BB	4	(D)	(D)	BB	1	(D)
5169	Chemicals and allied products, n.e.c. -----	22	(D)	(D)	CC	19	(D)	(D)	CC	3	(D)
517	Petroleum and petroleum products -----	206	(D)	(D)	GG	203	(D)	(D)	GG	3	(D)
5171	Petroleum bulk stations and terminals -----	174	(D)	(D)	GG	172	(D)	(D)	GG	2	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	32	(D)	(D)	CC	31	(D)	(D)	CC	1	(D)
518	Beer, wine, and distilled alcoholic beverages -----	25	(D)	(D)	CC	25	(D)	(D)	CC	—	—
5181	Beer and ale -----	22	(D)	(D)	CC	22	(D)	(D)	CC	—	—
5182	Wine and distilled alcoholic beverages -----	3	(D)	(D)	AA	3	(D)	(D)	AA	—	—
519	Miscellaneous nondurable goods -----	334	814 564	48 776	2 856	324	794 733	47 925	2 799	10	19 831
5191	Farm supplies -----	245	(D)	(D)	GG	240	(D)	(D)	GG	5	(D)
5192	Books, periodicals, and newspapers -----	8	(D)	(D)	CC	7	(D)	(D)	CC	1	(D)
5193	Flowers, nursery stock, and florists' supplies -----	18	(D)	(D)	CC	17	(D)	(D)	CC	1	(D)
5194	Tobacco and tobacco products -----	16	91 197	4 962	225	16	91 197	4 962	225	—	—
5198	Paints, varnishes, and supplies -----	12	9 657	545	30	11	(D)	(D)	BB	1	(D)
5199	Nondurable goods, n.e.c. -----	35	(D)	(D)	EE	33	(D)	(D)	EE	2	(D)

Table 9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Arkansas -----	(X)	18 070 271	18 070 271	100.0	Arkansas—Con.				
Little Rock -----	1	3 776 989	3 776 989	20.9	Cabot -----	46	28 697	15 133 401	83.7
Fayetteville -----	2	2 650 804	6 427 793	35.6	West Helena -----	47	28 513	15 161 914	83.9
North Little Rock -----	3	2 572 070	8 999 863	49.8	Sherwood -----	48	27 210	15 189 124	84.1
Hot Springs -----	4	688 991	9 688 854	53.6	De Queen -----	49	26 705	15 215 829	84.2
Fort Smith -----	5	661 394	10 350 248	57.3	Helena -----	50	26 429	15 242 258	84.3
Harrison -----	6	601 519	10 951 767	60.6	Marked Tree -----	51	24 477	15 266 735	84.5
Springdale ▲ -----	7	581 960	11 533 727	63.8	Waldron -----	52	23 251	15 289 986	84.6
West Memphis -----	8	277 251	11 810 978	65.4	Mena -----	53	21 358	15 311 344	84.7
Jonesboro -----	9	271 704	12 082 682	66.9	Corning -----	54	21 306	15 332 650	84.9
Pine Bluff -----	10	228 622	12 311 304	68.1	England -----	55	16 156	15 348 806	84.9
Rogers -----	11	211 498	12 522 802	69.3	Bryant -----	56	16 074	15 364 880	85.0
Texarkana -----	12	202 232	12 725 034	70.4	Walnut Ridge -----	57	12 419	15 377 299	85.1
Bentonville -----	13	198 871	12 923 905	71.5	Berryville -----	58	12 382	15 389 681	85.2
Conway -----	14	165 206	13 089 111	72.4	Hoxie -----	59	11 560	15 401 241	85.2
Russellville -----	15	157 441	13 246 552	73.3	Lonoke -----	60	10 691	15 411 932	85.3
Forrest City -----	16	141 668	13 388 220	74.1	Clarksville -----	61	10 350	15 422 282	85.3
Stuttgart -----	17	131 058	13 519 278	74.8	Atkins -----	62	10 266	15 432 548	85.4
Searcy -----	18	130 260	13 649 538	75.5	Greenwood -----	63	7 215	15 439 763	85.4
Batesville -----	19	110 654	13 760 192	76.1	Eudora -----	64	6 108	15 445 871	85.5
Blytheville -----	20	106 914	13 867 106	76.7	Ashdown -----	65	5 829	15 451 700	85.5
Paragould -----	21	104 817	13 971 923	77.3	Barling -----	66	4 227	15 455 927	85.5
El Dorado -----	22	100 788	14 072 711	77.9	Trumann -----	67	2 198	15 458 125	85.5
McGehee -----	23	70 831	14 143 542	78.3	Bald Knob -----	68	1 722	15 459 847	85.6
Beebe -----	24	69 723	14 213 265	78.7	Manila -----	69	1 059	15 460 906	85.6
Van Buren -----	25	66 078	14 279 343	79.0	White Hall -----	(X)	—	15 460 906	85.6
Camden -----	26	65 313	14 344 656	79.4	Gosnell -----	(X)	—	15 460 906	85.6
Benton -----	27	60 976	14 405 632	79.7	Alma -----	(D)	(X)	(X)	(X)
Malvern -----	28	53 097	14 458 729	80.0	Booneville -----	(X)	(D)	(X)	(X)
Marion -----	29	52 630	14 511 359	80.3	Crossett -----	(X)	(D)	(X)	(X)
Nashville -----	30	50 416	14 561 775	80.6	Dardanelle -----	(X)	(D)	(X)	(X)
Siloam Springs -----	31	48 986	14 610 761	80.9	Earle -----	(X)	(D)	(X)	(X)
Newport -----	32	46 283	14 657 044	81.1	Fordyce -----	(X)	(D)	(X)	(X)
Oscoda -----	33	40 943	14 697 987	81.3	Hamburg -----	(X)	(D)	(X)	(X)
Wynne -----	34	39 880	14 737 867	81.6	Hope -----	(X)	(D)	(X)	(X)
Piggott -----	35	38 933	14 776 800	81.8	Magnolia -----	(X)	(D)	(X)	(X)
Brinkley -----	36	37 082	14 813 882	82.0	Marianna -----	(X)	(D)	(X)	(X)
Mountain Home -----	37	34 975	14 848 857	82.2	Maumelle -----	(X)	(D)	(X)	(X)
Augusta -----	38	34 721	14 883 579	82.4	Monticello -----	(X)	(D)	(X)	(X)
Heber Springs -----	39	34 004	14 917 582	82.6	Morrilton -----	(X)	(D)	(X)	(X)
De Witt -----	40	32 944	14 950 526	82.7	Ozark -----	(X)	(D)	(X)	(X)
Lake Village -----	41	32 172	14 982 698	82.9	Paris -----	(X)	(D)	(X)	(X)
Dumas -----	42	31 770	15 014 468	83.1	Pocahontas -----	(X)	(D)	(X)	(X)
Jacksonville -----	43	30 708	15 045 176	83.3	Prescott -----	(X)	(D)	(X)	(X)
Arkadelphia -----	44	29 821	15 074 997	83.4	Sheridan -----	(X)	(D)	(X)	(X)
Dermott -----	45	29 707	15 104 704	83.6	Warren -----	(X)	(D)	(X)	(X)

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 10. Counties Ranked by Volume of Sales: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Arkansas -----	(X)	18 070 271	18 070 271	100.0	Arkansas—Con.				
Pulaski -----	1	6 731 862	6 731 862	37.3	Independence -----	17	139 967	15 196 581	84.1
Washington -----	2	3 388 844	10 120 706	56.0	Lonoke -----	18	129 677	15 326 258	84.8
Garland -----	3	736 193	10 856 899	60.1	Greene -----	19	128 357	15 454 615	85.5
Sebastian -----	4	684 663	11 541 562	63.9	Union -----	20	126 642	15 581 257	86.2
Boone -----	5	622 552	12 164 114	67.3	Poinsett -----	21	119 559	15 700 816	86.9
Benton -----	6	582 289	12 746 403	70.5	Desa -----	22	114 998	15 815 814	87.5
Crittenden -----	7	367 432	13 113 835	72.6	Clay -----	23	111 211	15 927 025	88.1
Craighead -----	8	336 685	13 450 520	74.4	Saline -----	24	106 250	16 033 275	88.7
Jefferson -----	9	242 319	13 692 839	75.8	Cross -----	25	105 563	16 138 838	89.3
White -----	10	231 995	13 924 834	77.1	Phillips -----	26	100 551	16 239 389	89.9
Miller -----	11	213 354	14 138 188	78.2					
Arkansas -----	12	201 960	14 340 148	79.4	Logan -----	27	95 177	16 334 566	90.4
Pope -----	13	186 138	14 526 286	80.4	Ouachita -----	28	88 717	16 423 283	90.9
Faulkner -----	14	180 064	14 706 350	81.4	Woodruff -----	29	86 235	16 509 518	91.4
St. Francis -----	15	176 162	14 882 512	82.4	Chicot -----	30	83 222	16 592 740	91.8
Mississippi -----	16	174 102	15 056 614	83.3	Crawford -----	31	80 856	16 673 596	92.3

See footnotes at end of table.

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WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TIPS [UPF] BATCH_1969 [UFCB,D_SIPES] UFCEN 12/22/94 7:59 AM MACHINE: EPCV20 DATA:W_AR_TIPS.DAT;1 12/21/94 12:20:00 TAPE: NOreel FRAME: 26
TSF:W_AR_TIPS92.DAT;1 12/21/94 12:21:06 UTF:W_AR_TIPS93.DAT;2 12/22/94 07:50:07 META:W_AR_TIPS96.DAT;1 12/22/94 07:54:46

Table 10. Counties Ranked by Volume of Sales: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Cumulative		
			Sales (\$1,000)	Percent of State total			Sales (\$1,000)	Percent of State total	
Arkansas—Con.									
Hempstead -----	32	76 079	16 749 675	92.7	Nevada -----	52	26 815	17 764 494	98.3
Carroll -----	33	75 443	16 825 118	93.1	Prairie-----	53	26 055	17 790 549	98.5
Baxter -----	34	75 346	16 900 464	93.5	Montgomery-----	54	24 202	17 814 751	98.6
Conway -----	35	70 876	16 971 340	93.9	Scott -----	55	23 251	17 838 002	98.7
Drew -----	36	67 311	17 038 651	94.3	Bradley -----	56	21 420	17 858 422	98.8
Ashley -----	37	63 756	17 102 407	94.6	Little River -----	57	18 595	17 878 017	98.9
Hot Spring -----	38	63 668	17 166 075	95.0	Fulton-----	58	18 193	17 896 210	99.0
Jackson -----	39	60 839	17 226 914	95.3	Franklin-----	59	17 806	17 914 016	99.1
Lawrence -----	40	59 558	17 286 472	95.7	Searcy -----	60	17 602	17 931 618	99.2
Howard -----	41	53 960	17 340 432	96.0	Grant -----	61	16 662	17 948 280	99.3
Columbia -----	42	53 179	17 393 611	96.3	Lincoln -----	62	15 813	17 964 093	99.4
Monroe -----	43	50 022	17 443 633	96.5	Cleveland -----	63	15 483	17 979 576	99.5
Cleburne -----	44	45 402	17 489 035	96.8	Stone -----	64	15 231	17 994 807	99.6
Pike -----	45	39 763	17 528 798	97.0	Johnson -----	65	12 981	18 007 788	99.7
Sevier -----	46	39 186	17 567 984	97.2	Dallas-----	66	12 542	18 020 330	99.7
Lee -----	47	36 468	17 604 452	97.4	Van Buren -----	67	9 471	18 029 801	99.8
Randolph -----	48	36 061	17 640 513	97.6	Marion -----	68	8 941	18 038 742	99.8
Polk -----	49	35 665	17 676 178	97.8	Sharp -----	69	7 157	18 045 899	99.9
Clark -----	50	33 216	17 709 394	98.0	Izard -----	70	5 871	18 051 770	99.9
Yell -----	51	28 285	17 737 679	98.2	Lafayette -----	71	4 951	18 056 721	99.9

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Appendix A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration. All wholesale firms that had at least one quarter of payroll in 1992 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1992 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 Census, all multiestablishment firms were asked to notify the Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business. Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1987 AND 1992 CENSUSES

The 1987 and 1992 censuses were conducted under similar conditions and procedures except for the following:

Classifications. In both 1992 and 1987, classifications are based on the *1987 Standard Industrial Classification (SIC) Manual*.¹ As a result of a later clarification in 1992, the sale of industrial controls has been classified in electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063) as it was in 1982 and all previous censuses. In 1987, the sale of industrial controls was classified in industrial machinery and equipment (SIC 5084).

Geographic areas. The boundaries of a number of areas for which data are shown in the 1992 census are not the same as in the 1987 census because of annexations; other boundary changes; and redefinitions of metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).² In addition, data for consolidated cities are included in the 1992 census.

Data for special economic urban areas (SEUA's) with 10,000 inhabitants or more in Michigan, Minnesota, New York, and Wisconsin qualified for publication in the 1992 census. This included townships in Michigan and Minnesota and towns in New York and Wisconsin. However, Minnesota did not have any townships that met the publication criteria.

EXPLANATION OF TERMS

Establishments. An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and are provided in the wholesale trade report, *Miscellaneous*

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

²Newly defined metropolitan areas (MA's) were announced by the Office of Management and Budget (OMB) effective June 30, 1993.

Subjects (WC92-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents the number in business at any time during 1992. Appendix G provides a comparison of the number of establishments active any time during the year versus the number in business at the end of the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms. A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

Sales. Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll. Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, employee contributions to

qualified pension plans, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used on Internal Revenue Service (IRS) form 941.

First quarter payroll. This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1992.

Paid employees for pay period including March 12. Paid employees consist of the full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1992 and 1991 inventories. Inventories consist of stocks of merchandise for sale at the end of 1992 and 1991. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1992 and 1991 inventories LIFO composition are published in the 1992 Census of Wholesale Trade report, *Miscellaneous Subjects (WC92-S-4)*.

Operating expenses. Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold; income or excise taxes; or withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments. Each company included in this census was asked to identify and separately report auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products. Sales branches and offices located at plants are included when separate records are available.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they consider themselves retail, sell to the general public, and their sales to contractors and the general public is more than half their total sales.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification than defined in the SIC manual was needed, additional kinds-of-business were identified within an SIC industry.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1992 Census of Wholesale Trade report, *Commodity Line Sales* (WC92-S-3). Descriptions of the 1992 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012). Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobile, light trucks, motorcycles, busses and recreational vehicles.
 - a. Automobiles and motorcycles.
 - b. Buses and recreational vehicles.
 - c. Light trucks and vans (14,000 lb or less).
2. Medium and heavy trucks and tractors (over 14,000 lb).
 - a. Medium trucks (14,001 to 26,000 lb).
 - b. Heavy trucks and tractors (over 26,000 lb).

Motor vehicle supplies and new parts (SIC 5013). Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors.
2. Motor vehicle supplies and new parts—jobbers.
3. Petroleum products marketing equipment.

Tires and tubes (SIC 5014). Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015). Establishments primarily engaged in the wholesale distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021). Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture;

and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Homefurnishings (SIC 5023). Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.
2. Linens, domestics, draperies, and curtains.
3. Floor coverings.
4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031). Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.
2. Lumber—with yard.
3. Plywood, millwork, and wood panels

Brick, stone, and related construction materials (SIC 5032). Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

SIC 5032 is subdivided in some tables into—

1. Brick, block, tile, clay/ cement sewer pipe.
2. Sand, gravel, and stone.
3. Cement, lime, and related products.

Roofing, siding, and insulation materials (SIC 5033). Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039). Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.
2. Other construction materials.

Professional and commercial equipment and supplies (SIC 504)

Photographic equipment and supplies (SIC 5043). Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044). Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment, and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045). Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).

- a. Computers and peripheral equipment sold for resale.
- b. Computers and peripheral equipment sold for end use.
2. Computer software (prepackaged, off-the-shelf).

Commercial equipment, n.e.c. (SIC 5046). Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

1. Restaurant and hotel equipment and supplies.
2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047). Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

1. Medical and hospital equipment.
2. Dental equipment and supplies.

Ophthalmic Goods (SIC 5048). Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049). Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

1. Religious and school supplies.
2. Other professional equipment and supplies, n.e.c. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051). Establishments primarily engaged in marketing semifinished metal products, except precious metals. Establishments in

this industry may operate with warehouses (metals service centers) or without warehouses (metals sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and offices.
 - a. Nonferrous metals service centers.
 - b. Nonferrous metals sales offices.

Coal and other minerals and ores (SIC 5052). Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032. Establishments primarily engaged in the wholesale distribution of crude petroleum are classified in Industry Group 517.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063). Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064). Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household

electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household gas and electric laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065). Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, CD-players, and other household sound or video equipment are classified in Industry 5064.

SIC 5065 is subdivided in some tables into—

1. Communications equipment.
2. Other electronic parts and equipment.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072). Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074). Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075). Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078). Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082). Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power

shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083). Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm, lawn, or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084). Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery and equipment.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery and equipment.
4. Materials handling equipment.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery and equipment. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette machinery, and similar special industry machinery.

Industrial supplies (SIC 5085). Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission equipment.
3. Hydraulic and pneumatic (fluid-power) parts, accessories, and supplies.
4. Welding supplies.
5. Industrial containers and supplies.
6. Industrial valves and fittings, except fluid-power.

7. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087). Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and dry-cleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088). Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and recreational goods and supplies (SIC 5091). Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092). Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials (SIC 5093). Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling automobiles for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
 - a. Iron and steel scrap processors (using power processing equipment).
 - b. Iron and steel scrap dealers (not using power processing equipment).
2. Nonferrous recyclable materials.

Jewelry, watches, precious stones, and precious metals (SIC 5094). Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

SIC 5094 is subdivided in some tables into—

1. Jewelry, watches, diamonds, precious stones, and silverware.
2. Precious metals (excluding ores).

Durable goods, n.e.c. (SIC 5099). Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. General merchandise—durable.
4. Compact disks, prerecorded audio tapes, and phonograph records.
5. Fire extinguishers and fire safety equipment.
6. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and paper products (SIC 511)

Printing and writing paper (SIC 5111). Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112). Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113). Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drug proprietaries, and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122). Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are wholesalers who reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries. These are wholesale establishments engaged in selling limited lines among the above products.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131). Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.), and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods.
 - a. Piece goods—jobbers.

b. Piece goods—converters.

2. Notions and other dry goods.

Men's and boys' clothing and furnishings (SIC 5136). Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sports-wear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137). Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139). Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general-line (SIC 5141). Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary.
2. Retail cooperative.
3. Other general-line.

Packaged frozen foods (SIC 5142). Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, except dried or canned (SIC 5143). Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

SIC 5143 is subdivided in some tables into—

1. Raw milk.
2. Dairy products, except raw milk.

Poultry and poultry products (SIC 5144). Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

SIC 5144 is subdivided in some tables into—

1. Live poultry.
2. Poultry and poultry products, except live.

Confectionery (SIC 5145). Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146). Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147). Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

SIC 5147 is subdivided in some tables into—

1. Meats and meat products, except boxed beef.
2. Packaging boxed beef.

Fresh fruits and vegetables (SIC 5148). Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149). Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily

engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153). Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice), dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154). Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159). Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162). Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169). Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified,

such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

This industry group includes establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products. Included are establishments primarily engaged in the distribution of liquefied petroleum gas. Establishments primarily engaged in the transmission and/or distribution of natural gas are classified in Utilities, Industry Group 492.

Petroleum bulk stations and terminals (SIC 5171). Establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products from bulk liquid storage facilities. These establishments have a bulk liquid storage capacity of 10,000 gallons or more.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172). Establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products. These establishments do not have a bulk liquid storage capacity of 10,000 gallons or more. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale.

Beer, wine, and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181). Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182). Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled alcoholic beverages—licensed.
2. Wine and distilled alcoholic beverages—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191). Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192). Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193). Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194). Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198). Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199). Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise—nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers. Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers. Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers. Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters. Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators. Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators. Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators. Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices. Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and offices located at plants and administrative offices are included when separate records are available.

Manufacturers' sales branches. A branch with a stock of merchandise for sale. Included are refiner—marketers owned and operated by petroleum refining companies primarily for marketing their products.

Manufacturers' sales offices. An office without a stock of merchandise for sale.

Agents, brokers, and commission merchants. Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies. Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Brokers (representing buyers or sellers). Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants. Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents. Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents. Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents. Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.



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Appendix C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Services Division, Bureau of the Census, Washington, DC 20233]

SIC code	Title	Standard form CB-	Short form CB-	SIC code	Title	Standard form CB-	Short form CB-
	DURABLE GOODS				DURABLE GOODS—Con.		
501	Motor vehicles and motor vehicle parts and supplies:			509	Miscellaneous durable goods:		
5012	Automobiles and other motor vehicles -----	5012	5003	5091	Sporting and recreational goods and supplies -----	5091	5003
5013	Motor vehicle supplies and new parts -----	5013	5003	5092	Toys and hobby goods and supplies -----	5091	5003
5014	Tires and tubes -----	5013	5003	5093	Scrap and waste materials -----	5093	5003
5015	Motor vehicle parts, used-----	5013	5003	5094	Jewelry, watches, precious stones, and precious metals -----	5094	5003
				5099	Durable goods, n.e.c. -----	5099	5003
					NONDURABLE GOODS		
502	Furniture and homefurnishings:			511	Paper and paper products:		
5021	Furniture-----	5020	5001	5111	Printing and writing paper -----	5110	5102
5023	Homefurnishings-----	5020	5001	5112	Stationery and office supplies -----	5110	5102
				5113	Industrial and personal service paper -----	5110	5102
503	Lumber and other construction materials:			512	Drugs, drug proprietaries, and druggists' sundries:		
5031	Lumber, plywood, millwork, and wood panels -----	5030	5001	5122	Drugs, drug proprietaries, and druggists' sundries -----	5122	5102
5032	Brick, stone, and related construction materials -----	5030	5001	513	Apparel, piece goods, and notions:		
5033	Roofing, siding, and insulation materials-----	5030	5001	5131	Piece goods, notions, and other dry goods -----	5131	5102
5039	Construction materials, n.e.c. -----	5030	5001	5136	Men's and boys' clothing and furnishings -----	5136	5102
				5137	Women's, children's, and infants' clothing and accessories -----	5136	5102
				5139	Footwear -----	5136	5102
504	Professional and commercial equipment and supplies:			514	Groceries and related products:		
5043	Photographic equipment and supplies-----	5043	5003	5141	Groceries, general line -----	5141	5101
5044	Office equipment -----	5045	5002	5142	Packaged frozen foods -----	5142	5101
5045	Computers and computer peripheral equipment and software -----	5045	5002	5143	Dairy products, except dried or canned -----	5143	5101
5046	Commercial equipment, n.e.c. -----	5043	5002	5144	Poultry and poultry products -----	5144	5101
5047	Medical, dental, and hospital equipment and supplies -----	5047	5002	5145	Confectionery -----	5145	5101
5048	Ophthalmic goods -----	5047	5002	5146	Fish and seafoods -----	5146	5101
5049	Professional equipment and supplies, n.e.c. -----	5047	5002	5147	Meats and meat products -----	5147	5101
				5148	Fresh fruits and vegetables -----	5148	5101
				5149	Groceries and related products, n.e.c. -----	5141	5101
505	Metals and minerals, except petroleum:			515	Farm-product raw materials:		
5051	Metals service centers and offices -----	5051	5003	5153	Grain and field beans -----	5150	5103
5052	Coal and other minerals and ores -----	5052	5003	5154	Livestock -----	5150	5103
				5159	Farm-product raw materials, n.e.c. -----	5150	5103
506	Electrical goods:			516	Chemicals and allied products:		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	5060	5001	5162	Plastics materials and basic forms and shapes -----	5160	5102
5064	Electrical appliances, television and radio sets -----	5060	5001	5169	Chemicals and allied products, n.e.c. -----	5160	5102
5065	Electronic parts and equipment, n.e.c. -----	5060	5001	517	Petroleum and petroleum products:		
				5171	Petroleum bulk stations and terminals -----	5170	1NA
507	Hardware, and plumbing and heating equipment and supplies:			5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	5170	1NA
5072	Hardware -----	5070	5001	518	Beer, wine, and distilled alcoholic beverages:		
5074	Plumbing and heating equipment and supplies (hydronics) -----	5070	5001	5181	Beer and ale -----	5180	5103
5075	Warm air heating and air-conditioning equipment and supplies -----	5070	5001	5182	Wine and distilled alcoholic beverages -----	5180	5103
5078	Refrigeration equipment and supplies -----	5070	5001	519	Miscellaneous nondurable goods:		
				5191	Farm supplies -----	5191	5102
508	Machinery, equipment, and supplies:			5192	Books, periodicals, and newspapers -----	5192	5102
5082	Construction and mining (except petroleum) machinery and equipment -----	5082	5002	5193	Flowers, nursery stock, and florists' supplies -----	5192	5102
5083	Farm and garden machinery and equipment -----	5083	5002	5194	Tobacco and tobacco products -----	5194	5102
5084	Industrial machinery and equipment -----	5084	5002	5198	Paints, varnishes, and supplies -----	5198	5102
5085	Industrial supplies -----	5085	5002	5199	Nondurable goods, n.e.c. -----	5199	5102
5087	Service establishment equipment and supplies -----	5087	5002				
5088	Transportation equipment and supplies, except motor vehicles --	5088	5002				

¹Petroleum wholesalers were all sent from CB-5170.

Appendix D. Metropolitan Areas

(Titles and definitions shown for MSA's, CMSA's, and PMSA's are those established by the Office of Management and Budget, as of June 30, 1993)

ARKANSAS

Fayetteville-Springdale-Rogers, AR MSA

Benton County, AR
Washington County, AR

Fort Smith, AR-OK MSA

Crawford County, AR
Sebastian County, AR
Sequoyah County, OK

Little Rock-North Little Rock, AR MSA

Faulkner County, AR
Lonoke County, AR

Little Rock-North Little Rock, AR MSA—Con.

Pulaski County, AR
Saline County, AR

Memphis, TN-AR-MS MSA

Crittenden County, AR
DeSoto County, MS
Fayette County, TN
Shelby County, TN
Tipton County, TN

Pine Bluff, AR MSA

Jefferson County, AR

Texarkana, TX-Texarkana, AR MSA

Miller County, AR
Bowie County, TX

Appendix E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1992

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A.]

SIC code	Kind of business	Percent of sales\$—		SIC code	Kind of business	Percent of sales\$—	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
	Wholesale trade	5.1	2.7		Wholesale trade—Con.		
50	Durable goods	5.4	4.4	50	Durable goods—Con.		
501	Motor vehicles and motor vehicle parts and supplies	5.4	5.1	509	Miscellaneous durable goods	7.0	2.7
5012	Automobiles and other motor vehicles	6.1	2.5	5091	Sporting and recreational goods and supplies	8.6	2.6
5013	Motor vehicle supplies and new parts	4.4	9.6	5092	Toys and hobby goods and supplies	3.7	14.0
5014	Tires and tubes	.6	6.6	5093	Scrap and waste materials	6.6	1.7
5015	Motor vehicle parts, used	14.2	3.5	5094	Jewelry, watches, precious stones, and precious metals	1.7	—
				5099	Durable goods, n.e.c.	7.4	3.0
502	Furniture and homefurnishings	4.5	9.8	51	Nondurable goods	4.9	1.7
5021	Furniture	5.3	8.9	511	Paper and paper products	3.0	3.0
5023	Homefurnishings	4.0	10.3	5111	Printing and writing paper	—	2.3
503	Lumber and other construction materials	2.6	2.0	5112	Stationery and office supplies	5.9	1.4
5031	Lumber, plywood, millwork, and wood panels	1.2	.9	5113	Industrial and personal service paper	1.9	4.9
5032	Brick, stone, and related construction materials	1.6	2.9				
5033	Roofing, siding, and insulation materials	(D)	(D)		Drugs, drug proprietaries, and druggists' sundries	2.3	1.3
5039	Construction materials, n.e.c.	(D)	(D)		Drugs, drug proprietaries, and druggists' sundries	2.3	1.3
504	Professional and commercial equipment and supplies	4.0	4.4	513	Apparel, piece goods, and notions	18.9	6.1
5043	Photographic equipment and supplies	(D)	5.137	5131	Piece goods, notions, and other dry goods	5.5	13.8
5044	Office equipment	4.2	3.2	5136	Men's, boys' clothing and furnishings	36.1	1.6
5045	Computers and computer peripheral equipment and software	2.7	4.9	5137	Women's, children's, and infants' clothing and accessories	11.4	3.5
5046	Commercial equipment, n.e.c.	16.0	4.1	514	Footwear	.6	10.6
5047	Medical, dental, and hospital equipment and supplies	5.6	4.6	5141	Groceries and related products	6.2	1.1
5048	Ophthalmic goods	6.5	—	5142	Groceries, general line	1.8	.4
5049	Professional equipment and supplies, n.e.c.	(D)	(D)	5143	Packaged frozen foods	.8	2.4
505	Metals and minerals, except petroleum	2.4	3.8	5144	Dairy products, except dried or canned	3.1	—
5051	Metals service centers and offices	(D)	5145	5145	Poultry and poultry products	16.8	2.2
5052	Coal and other minerals and ores	(D)	5146	Confectionery	2.9	.1	
		(D)	5147	5147	Fish and seafoods	(D)	(D)
		(D)	5148	5148	Meats and meat products	1.8	4.0
		(D)	5149	5149	Fresh fruits and vegetables	.5	1.2
					Groceries and related products, n.e.c.	(D)	(D)
506	Electrical goods	4.1	5.2	515	Farm-product raw materials	5.1	2.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5.2	7.0	5153	Grain and field beans	4.9	.7
5064	Electrical appliances, television and radio sets	.1	.2	5154	Livestock	(D)	(D)
5065	Electronic parts and equipment, n.e.c.	3.7	3.1	5159	Farm-product raw materials, n.e.c.	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	6.7	7.6	516	Chemicals and allied products	.5	.9
5072	Hardware	8.0	6.2	5162	Plastics materials and basic forms and shapes	12.5	—
5074	Plumbing and heating equipment and supplies (hydronics)	4.3	9.3	5169	Chemicals and allied products, n.e.c.	.2	.9
5075	Warm air heating and air-conditioning equipment and supplies	8.9	8.5	517	Petroleum and petroleum products	4.6	2.3
5078	Refrigeration equipment and supplies	6.7	—	5171	Petroleum bulk stations and terminals	7.2	2.5
				5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	1.7	2.1
508	Machinery, equipment, and supplies	8.8	4.6	518	Beer, wine, and distilled alcoholic beverages	10.5	1.1
5082	Construction and mining (except petroleum) machinery and equipment	3.8	.6	5181	Beer and ale	10.6	1.6
5083	Farm and garden machinery and equipment	13.2	1.4	5182	Wine and distilled alcoholic beverages	10.2	—
5084	Industrial machinery and equipment	7.5	11.2	519	Miscellaneous nondurable goods	7.5	2.6
5085	Industrial supplies	4.1	5.6	5191	Farm supplies	4.5	2.6
5087	Service establishment equipment and supplies	13.6	4.8	5192	Books, periodicals, and newspapers	—	7.4
5088	Transportation equipment and supplies, except motor vehicles	5.6	11.1	5193	Flowers, nursery stock, and florists' supplies	3.1	5.4
				5194	Tobacco and tobacco products	23.5	—
				5198	Paints, varnishes, and supplies	7.3	—
				5199	Nondurable goods, n.e.c.	21.3	6.3

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix F. Geographic Notes

ARKANSAS

Springdale is in Benton and Washington Counties.

Appendix G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year for the State: 1992 and 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments in business—			
		Any time during year		At end of year	
		1992	1987	1992	1987
	Wholesale trade -----	4 296	4 024	4 018	3 805
50	Durable goods -----	2 651	2 424	2 488	2 288
501	Motor vehicles and automotive parts and supplies -----	584	556	541	529
5012	Automobiles and other motor vehicles -----	102	80	96	75
5013	Motor vehicle supplies and new parts -----	334	342	312	325
5014	Tires and tubes -----	45	38	42	36
5015	Motor vehicle parts, used -----	103	96	91	93
502	Furniture and homefurnishings -----	83	64	82	63
5021	Furniture -----	40	29	40	28
5023	Homefurnishings -----	43	35	42	35
503	Lumber and other construction materials -----	170	154	157	145
5031	Lumber, plywood, millwork, and wood panels -----	70	69	61	67
5032	Brick, stone, and related construction materials -----	29	35	29	31
5033	Roofing, siding, and insulation materials -----	26	16	24	15
5039	Construction materials, n.e.c. -----	45	34	43	32
504	Professional and commercial equipment and supplies -----	319	284	302	272
5043	Photographic equipment and supplies -----	3	4	3	3
5044	Office equipment -----	82	83	81	81
5045	Computers and computer peripheral equipment and software -----	92	70	86	66
5046	Commercial equipment, n.e.c. -----	40	47	36	45
5047	Medical, dental, and hospital equipment and supplies -----	70	54	65	53
5048	Ophthalmic goods -----	17	14	16	14
5049	Professional equipment and supplies, n.e.c. -----	15	12	15	10
505	Metals and minerals, except petroleum -----	63	60	61	57
5051	Metals service centers and offices -----	59	59	57	56
5052	Coal and other minerals and ores -----	4	1	4	1
506	Electrical goods -----	222	223	208	208
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	130	129	125	119
5064	Electrical appliances, television and radio sets -----	13	19	10	18
5065	Electronic parts and equipment, n.e.c. -----	79	75	73	71
507	Hardware, and plumbing and heating equipment and supplies -----	208	172	199	161
5072	Hardware -----	64	42	61	38
5074	Plumbing and heating equipment and supplies (hydronics) -----	77	73	75	70
5075	Warm air heating and air-conditioning equipment and supplies -----	50	44	47	41
5078	Refrigeration equipment and supplies -----	17	13	16	12
508	Machinery, equipment, and supplies -----	757	703	716	660
5082	Construction and mining (except petroleum) machinery and equipment -----	57	52	52	49
5083	Farm and garden machinery and equipment -----	221	233	212	218
5084	Industrial machinery and equipment -----	209	176	194	165
5085	Industrial supplies -----	169	134	164	129
5087	Service establishment equipment and supplies -----	81	85	74	77
5088	Transportation equipment and supplies, except motor vehicles -----	20	23	20	22
509	Miscellaneous durable goods -----	245	208	222	193
5091	Sporting and recreational goods and supplies -----	34	28	32	25
5092	Toys and hobby goods and supplies -----	14	11	12	11
5093	Scrap and waste materials -----	79	64	71	60
5094	Jewelry, watches, precious stones, and precious metals -----	18	18	16	16
5099	Durable goods, n.e.c. -----	100	87	91	81
51	Nondurable goods -----	1 645	1 600	1 530	1 517
511	Paper and paper products -----	126	104	118	97
5111	Printing and writing paper -----	12	15	10	15
5112	Stationery and office supplies -----	80	66	76	60
5113	Industrial and personal service paper -----	34	23	32	22
512	Drugs, drug proprietaries, and druggists sundries -----	39	44	37	38
5122	Drugs, drug proprietaries, and druggists sundries -----	39	44	37	38
513	Apparel, piece goods, and notions -----	54	29	49	27
5131	Piece goods, notions, and other dry goods -----	14	9	13	9
5136	Men's and boys' clothing and furnishings -----	18	8	17	8
5137	Women's, children's, and infants' clothing and accessories -----	14	5	12	5
5139	Footwear -----	8	7	7	5

SIC code	Kind of business	Establishments in business—			
		Any time during year		At end of year	
		1992	1987	1992	1987
51	Nondurable goods—Con.				
514	Groceries and related products	300	306	272	288
5141	Groceries, general line	46	46	39	45
5142	Packaged frozen foods	20	16	20	15
5143	Dairy products, except dried or canned	15	27	14	23
5144	Poultry and poultry products	31	27	30	27
5145	Confectionery	23	17	22	16
5146	Fish and seafoods	7	5	5	5
5147	Meats and meat products	22	31	20	28
5148	Fresh fruits and vegetables	21	27	20	25
5149	Groceries and related products, n.e.c.	115	110	102	104
515	Farm-product raw materials	135	147	122	137
5153	Grain and field beans	73	86	65	78
5154	Livestock	36	36	34	35
5159	Farm-product raw materials, n.e.c.	26	25	23	24
516	Chemicals and allied products	99	76	96	75
5162	Plastics materials and basic forms and shapes	19	13	18	13
5169	Chemicals and allied products, n.e.c.	80	63	78	62
517	Petroleum and petroleum products	299	328	281	314
5171	Petroleum bulk stations and terminals	238	259	223	247
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	61	69	58	67
518	Beer, wine, and distilled alcoholic beverages	52	58	51	55
5181	Beer and ale	42	46	42	43
5182	Wine and distilled alcoholic beverages	10	12	9	12
519	Miscellaneous nondurable goods	541	508	504	486
5191	Farm supplies	349	333	329	321
5192	Books, periodicals, and newspapers	22	23	21	21
5193	Flowers, nursery stock, and florists' supplies	36	21	32	21
5194	Tobacco and tobacco products	28	35	27	33
5198	Paints, varnishes and supplies	28	29	26	27
5199	Nondurable goods, n.e.c.	78	67	69	63

G-2 APPENDIX G

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

TIPS [UPF] BATCH_1969 [UFCB,D_SIPES] UFCEN 12/22/94 7:59 AM MACHINE: EPCV20 DATA:W_AR_TIPS.DAT;1 12/21/94 12:20:00 TAPE: NO reel FRAME: 31
TSF:W_AR_TIPS92.DAT;1 12/21/94 12:21:06 UTF:W_AR_TIPS93.DAT;2 12/22/94 07:50:07 META:W_AR_TIPS96.DAT;1 12/22/94 07:54:46

Publication Program

1992 CENSUS OF WHOLESALE TRADE

Publications of the 1992 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports and compact disc-read only memory (CD-ROM).

Final Reports

Geographic area series—52 reports (WC92-A-1 to -52)

A separate paperbound report containing data for establishments with payroll is published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the State level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1992 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1987 and 1992 also are shown by kind of business.

Subject series—4 reports (WC92-S-1 to -4)

The *Establishment and Firm Size* report (WC92-S-1) presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

The *Measures of Value Produced, Capital Expenditures, Depreciable Assets, and Operating Expenses* report (WC92-S-2) presents data on measures of value produced, capital expenditures, depreciable assets, and operating expenses for firms with payroll

for the United States by major kinds of business. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc. Sales, purchases, and beginning and ending inventories data also are provided.

The *Commodity Line Sales* report (WC92-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MA's and 15 selected States will be available on electronic media only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

The *Miscellaneous Subjects* report (WC92-S-4) contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole; for petroleum bulk stations and terminals, States, and counties.

Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC92-S-3). Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, service industries, transportation, communications, utilities, financial, insurance, real estate, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas: Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.