

# 1992

# Census of

# Retail Trade

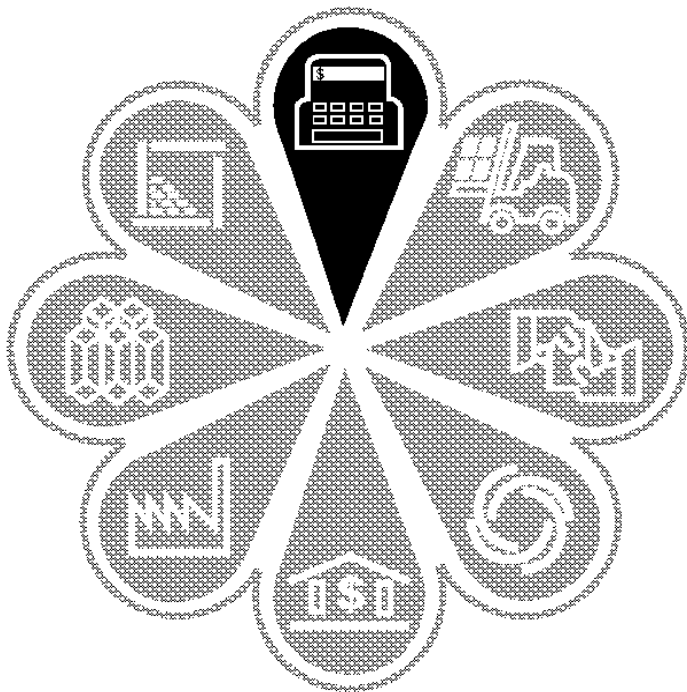
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RC92-A-8

GEOGRAPHIC AREA SERIES

# Delaware

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# 1992 Census of Retail Trade

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RC92-A-8

GEOGRAPHIC AREA SERIES

## Delaware

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**U.S. Department of Commerce**  
**Ronald H. Brown**, Secretary  
**David J. Barram**, Deputy Secretary

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**BUREAU OF THE CENSUS**  
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**If you have any questions concerning the statistics in this report, call 301-763-7038.**



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# Introduction to the Economic Census

## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

## AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

## WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, finance, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

## HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

# Census of Retail Trade

## GENERAL

The 1992 Census of Retail Trade, part of the 1992 Economic Census, covered retail trade as defined in the *Standard Industrial Classification Manual: 1987*<sup>1</sup> (SIC). It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government were not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

For the 1992 Census of Retail Trade, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

## CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

<sup>1</sup>*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

## GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget (OMB) as of June 30, 1993. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000<sup>2</sup> and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the OMB as of June 30, 1993. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.<sup>2</sup> Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan areas (MA's).
6. Each county or county equivalent.<sup>3</sup> Counties are the primary divisions of States, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their States. These places are treated as counties and as places.
7. Each consolidated city.<sup>3</sup> Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.<sup>2 3</sup> For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

<sup>2</sup>According to the 1990 Census of Population or subsequent special census.

<sup>3</sup>Those defined as of January 1, 1992.

9. Special economic urban areas (SEUA's), which include townships in Michigan, New Jersey, and Pennsylvania and towns in New York, Wisconsin, and the six New England States with 10,000 inhabitants or more.<sup>4</sup>

## DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars; i.e., 1992 data are expressed in 1992 dollars and 1987 data in 1987 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

## RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

## SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in

<sup>4</sup>According to the 1990 Census of Population or subsequent special census.

tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Services Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 1-800-541-8345.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

–	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
CMSA	Consolidated metropolitan statistical area.
MA	Metropolitan area.
MSA	Metropolitan statistical area.
n.e.c.	Not elsewhere classified.
PMSA	Primary metropolitan statistical area.
pt.	Part.
r	Revised.
SIC	Standard industrial classification.

The following symbols are used in this publication to show employment size ranges for employment data that has been withheld to avoid disclosing data for individual companies (employment size range codes are provided for the first time in the 1992 Economic Census):

### Symbol Employment Size

AA	0–19
BB	20–99
CC	100–249
EE	250–499
FF	500–999
GG	1,000–2,499
HH	2,500–4,999
II	5,000–9,999
JJ	10,000–24,999
KK	25,000–49,999
LL	50,000–99,999
MM	100,000 or more



# Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
<b>GEOGRAPHIC AREAS</b>										
The State .....	X	X	X							
CMSA's and MSA's in the State .....							X			
PMSA's in the State .....							X			
Area of the State not in any CMSA, PMSA, or MSA .....								X		
Counties in the State .....				X		<sup>1</sup> X				X
Places in the State .....				<sup>2</sup> X	<sup>1</sup> X				<sup>2</sup> X	
<b>DATA ITEMS<sup>3</sup></b>										
Establishments .....	X		X	X	X	X	X	X	X	
Sales .....	X		X	X	X	X	X	X	X	
Annual payroll .....	X		X	X	X	X	X	X	X	
First-quarter payroll .....	X		X	X	X	X	X	X	X	
Paid employees for pay period including March 12, 1992 .....	X		X	X	X	X	X	X	X	
Sales per establishment .....		X								
Sales per employee .....		X								
Annual payroll per employee .....		X								
Employees per establishment .....		X								
1987 to 1992 comparative statistics (establishments, sales, payroll, employees) .....			X							
Counties ranked by volume of 1992 sales .....										X
Places ranked by volume of 1992 sales .....									<sup>2</sup> X	

<sup>1</sup>Includes areas with 350 retail establishments or more.

<sup>2</sup>Includes places with 2,500 inhabitants or more, according to the 1990 Census of Population or subsequent special census.

<sup>3</sup>See Explanation of Terms, appendix A.

# Users' Guide for Locating Statistics in the 1992 Census of Retail Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multi-units	Legal form of organization	Selected topics
<b>GEOGRAPHIC AREA SERIES</b>											
United States .....	X	X	X	X	X						
State .....	X	X	X	X	X						
CMSA, PMSA, MSA .....	X	X	X	X	X						
County .....	X	X	X	X	X						
Place .....	X	X	X	X	X						
<b>NONEMPLOYER STATISTICS SERIES</b>											
United States .....	<sup>1</sup> X	<sup>1</sup> X					<sup>2</sup> X			X	
State .....	<sup>1</sup> X	<sup>1</sup> X									
CMSA, PMSA, MSA .....	X	X									
County .....	<sup>1 3</sup> X	<sup>1 3</sup> X									
Place .....	<sup>1 3</sup> X	<sup>1 3</sup> X									
<b>ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)</b>											
United States .....	X	X	X	X			X	X	X	X	
<b>MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES</b>											
United States .....		X	X							X	<sup>4</sup> X
<b>MERCHANDISE LINE SALES</b>											
United States .....	X	X					X				
State .....	<sup>3</sup> X	<sup>3</sup> X					<sup>3</sup> X				
CMSA, PMSA, MSA .....	<sup>3</sup> X	<sup>3</sup> X					<sup>3</sup> X				
<b>MISCELLANEOUS SUBJECTS</b>											
United States .....	X	X	X	X							<sup>5</sup> X
State .....	X	X	X	X							<sup>5</sup> X
CMSA, PMSA, MSA .....	X	X	X	X							<sup>5</sup> X
<b>ZIP CODES</b>											
State .....	<sup>3</sup> X	<sup>3</sup> X	<sup>3</sup> X	<sup>3</sup> X			<sup>3</sup> X				

See footnotes at end of table.

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multi-units	Legal form of organization	Selected topics
<b>SPECIAL REPORT SERIES—SELECTED STATISTICS</b>											
United States .....	<sup>1</sup> X	<sup>1</sup> X	X	X	X						<sup>6 7</sup> X
State .....	X	X	X	X	X						<sup>6 7</sup> X
CMSA, MSA .....	X	X	X	X	X						<sup>6 7</sup> X

<sup>1</sup>Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

<sup>2</sup>Data available by sales size of establishments without payroll only.

<sup>3</sup>Data available on CD-ROM only.

<sup>4</sup>Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

<sup>5</sup>For United States, States, and MA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels; storage capacity and number of tanks; establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties; and floor space by selected kind of business. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, number of boat docking/storage slips, principal type of supplier, gasoline service stations operating 24 hours, shoe stores operating as self-service and concessions, types of food service, types of menus, percent of food and beverage sales by day-part, franchise holders, concession operators, contract feeding and automatic merchandising machine operators, number of opticians, part- and full-time employment, class of customer, and leased departments.

<sup>6</sup>Includes percent of retail sales in MA's, in non-MA's, in central cities, and outside central cities within MA's.

<sup>7</sup>Includes percent of retail sales inside and outside central cities within each individual MA.

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## Summary of Findings

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Data from the 1992 Census of Retail Trade show that Delaware's 4,865 retail stores with payroll had sales totaling \$6.5 billion. In 1987, 4,416 retail stores had sales of \$5.0 billion. The 1992 data represent an increase of 30.5 percent in total retail sales for the State.

For establishments with payroll in 1992, sales of grocery stores accounted for 16.9 percent of the State's total sales by retailers compared with 16.9 percent in 1987. Other leading retail kinds of business in 1992 were new and used car dealers with 16.4 percent of sales, department stores (including leased departments) with 10.8 percent, and gasoline service stations with 6.6 percent.

For 1992, sales for establishments with payroll in the State averaged \$1.3 million per establishment, compared with \$1.1 million in 1987. In 1992, department stores (including leased departments) averaged \$16.0 million per establishment; new and used car dealers, \$15.6 million; miscellaneous general merchandise stores, \$6.8 million; fuel oil dealers, \$3.7 million; and grocery stores, \$2.9 million.

For retail establishments with payroll, 1992 sales per employee averaged \$108 thousand. New and used car dealers had sales per employee of \$346 thousand, which contrasts sharply with the \$29 thousand per employee average for restaurants.

The 1992 payroll of retailers in the State amounted to \$763 million, compared with \$566 million for 1987. Payroll as a percent of sales of establishments with payroll averaged 11.7 percent for all retailers, 27.6 percent for retail bakeries, compared with 5.6 percent for gasoline service stations.

There were 60,197 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1992, compared with 56,077 employees in 1987. Large employers included restaurants with 9,411 employees, refreshment places with 8,105 employees, and grocery stores with 7,533 employees.

Figure 1. **Percent Change in Sales and Annual Payroll: 1987 to 1992**

(Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)


 Sales  
 Payroll

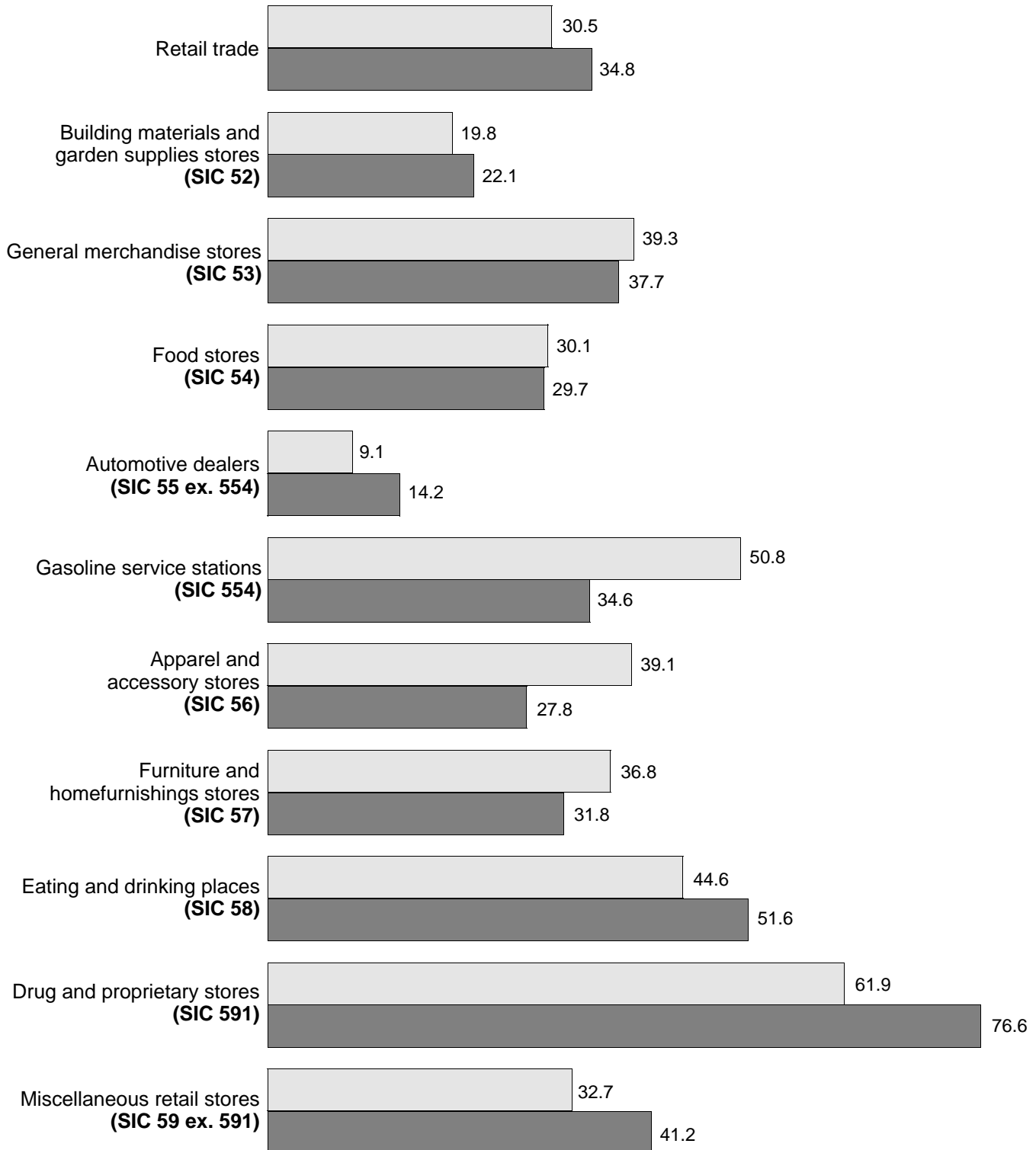
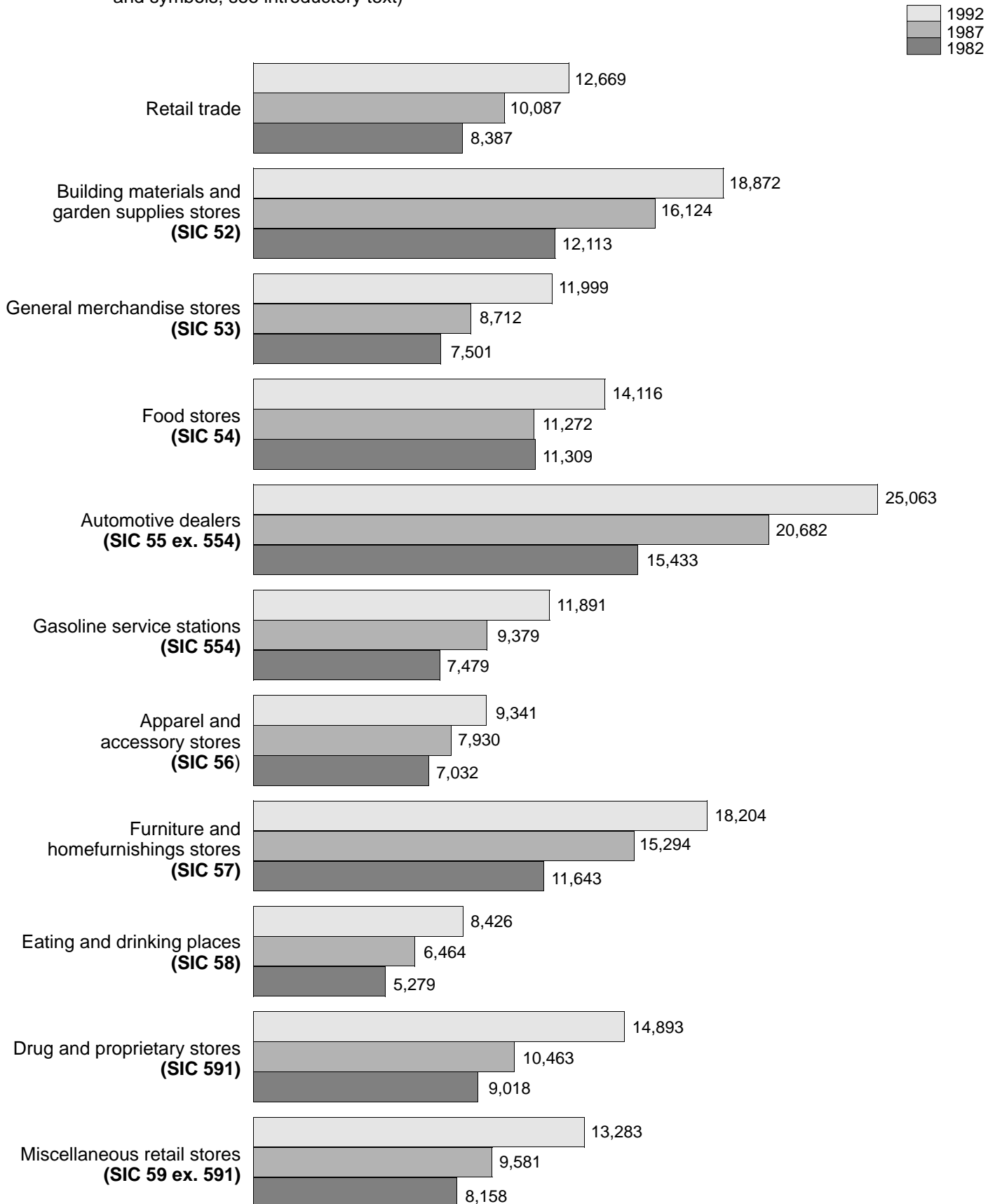


Figure 2. **Annual Payroll per Employee: 1992, 1987, and 1982**

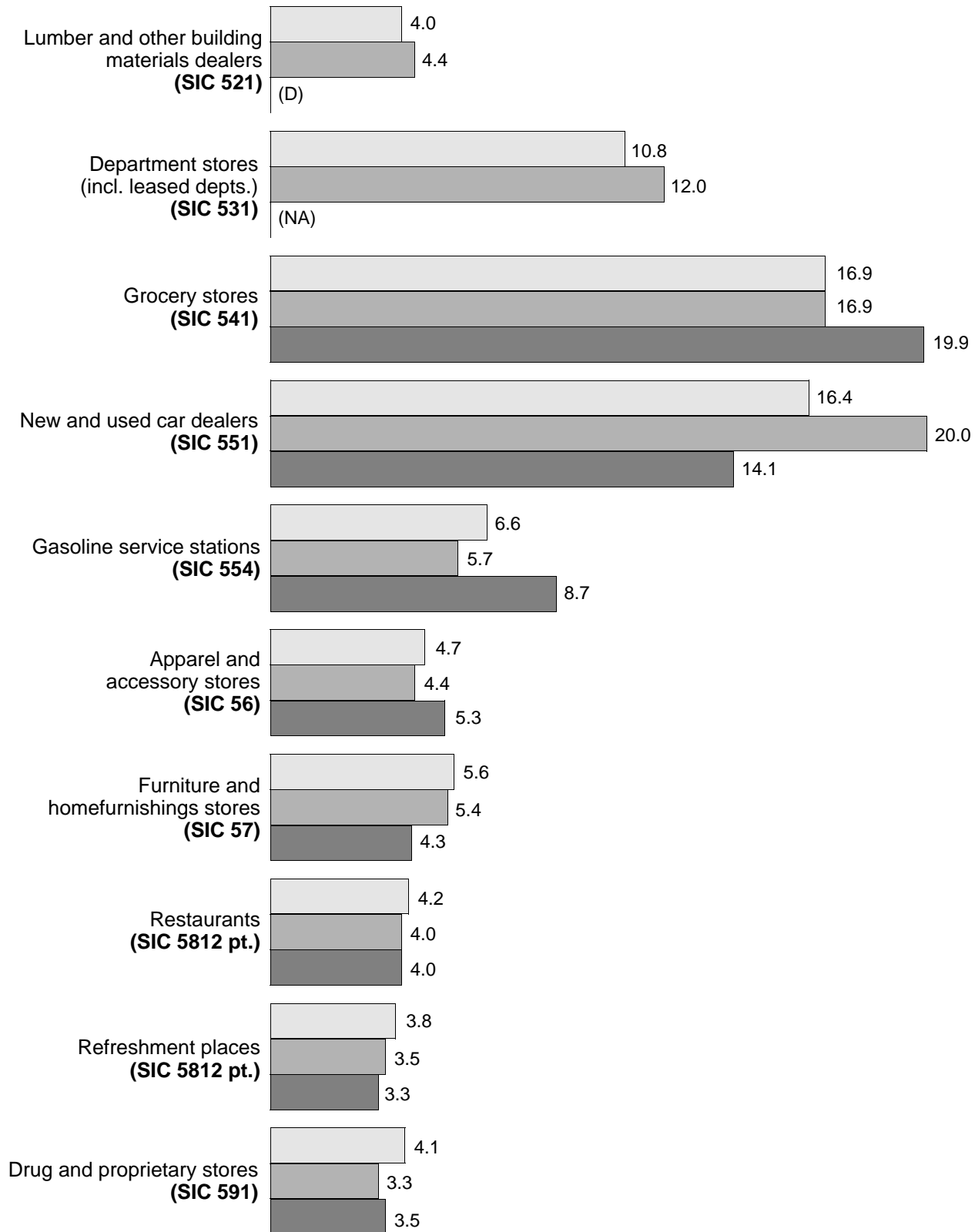
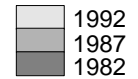
(In dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)



Note: Data are based on 1987 Standard Industrial Classification.

Figure 3. **Percent of Total Retail Sales by Selected Kinds of Business: 1992, 1987, and 1982**

(Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)



Note: Data are based on 1987 Standard Industrial Classification.





**Table 1. Summary Statistics for the State: 1992**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	<b>Retail trade</b> .....	<b>4 865</b>	<b>6 491 936</b>	<b>762 661</b>	<b>175 159</b>	<b>60 197</b>
<b>52</b>	<b>Building materials and garden supplies stores</b> .....	<b>233</b>	<b>383 024</b>	<b>45 783</b>	<b>10 321</b>	<b>2 426</b>
521, 3	Building materials and supply stores .....	112	275 759	30 675	7 075	1 523
521	Lumber and other building materials dealers .....	91	261 762	28 722	6 602	1 429
523	Paint, glass, and wallpaper stores .....	21	13 997	1 953	473	94
525	Hardware stores .....	49	29 026	5 107	1 188	417
526	Retail nurseries, lawn and garden supply stores .....	45	29 256	4 786	938	263
527	Manufactured (mobile) home dealers .....	27	48 983	5 215	1 120	223
<b>53</b>	<b>General merchandise stores</b> .....	<b>124</b>	<b>969 866</b>	<b>96 988</b>	<b>22 209</b>	<b>8 083</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	44	703 874	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>1</sup> .....	44	693 325	77 359	17 846	6 302
531 pt.	Conventional <sup>1</sup> .....	7	(D)	(D)	(D)	GG
531 pt.	Discount or mass merchandising <sup>1</sup> .....	30	291 984	27 099	6 205	2 509
531 pt.	National chain <sup>1</sup> .....	7	(D)	(D)	(D)	GG
533	Variety stores .....	46	46 160	5 715	1 328	614
539	Miscellaneous general merchandise stores .....	34	230 381	13 914	3 035	1 167
<b>54</b>	<b>Food stores</b> .....	<b>535</b>	<b>1 173 070</b>	<b>123 220</b>	<b>29 104</b>	<b>8 729</b>
541	Grocery stores .....	374	1 100 141	110 832	26 415	7 533
541 pt.	Supermarkets and other general-line grocery stores .....	163	945 159	94 936	22 864	5 807
541 pt.	Convenience food stores .....	119	87 596	9 555	2 087	1 055
541 pt.	Convenience food/gasoline stores .....	61	59 945	5 101	1 197	518
541 pt.	Delicatessens .....	31	7 441	1 240	267	153
542	Meat and fish (seafood) markets .....	37	26 312	3 110	709	273
546	Retail bakeries .....	61	21 028	5 804	1 358	623
546 pt.	Retail bakeries —baking and selling .....	56	19 168	5 453	1 292	587
546 pt.	Retail bakeries —selling only .....	5	1 860	351	66	36
543, 4, 5, 9	Other food stores .....	63	25 589	3 474	622	300
543	Fruit and vegetable markets .....	11	8 930	905	135	63
544	Candy, nut, and confectionery stores .....	18	5 106	1 139	149	89
545	Dairy products stores .....	7	2 467	305	83	37
549	Miscellaneous food stores .....	27	9 086	1 125	255	111
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	<b>247</b>	<b>1 242 664</b>	<b>108 724</b>	<b>24 707</b>	<b>4 338</b>
551	New and used car dealers .....	68	1 061 654	83 291	19 325	3 071
552	Used car dealers .....	50	48 636	5 431	1 356	264
553	Auto and home supply stores .....	91	79 698	13 641	2 700	657
553 pt.	Auto parts, tires, and accessories stores .....	90	(D)	(D)	(D)	FF
553 pt.	Home and auto supply stores .....	1	(D)	(D)	(D)	AA
555, 6, 7, 9	Miscellaneous automotive dealers .....	38	52 676	6 361	1 326	346
555	Boat dealers .....	17	22 447	3 270	677	171
556	Recreational vehicle dealers .....	7	15 330	1 369	283	60
557	Motorcycle dealers .....	11	(D)	(D)	(D)	CC
559	Automotive dealers, n.e.c. .....	3	(D)	(D)	(D)	AA
<b>554</b>	<b>Gasoline service stations</b> .....	<b>287</b>	<b>429 539</b>	<b>23 948</b>	<b>5 911</b>	<b>2 014</b>
554 pt.	Gasoline/convenience food stores .....	89	151 964	7 185	1 751	661
554 pt.	Other gasoline service stations and truck stops .....	198	277 575	16 763	4 160	1 353
<b>56</b>	<b>Apparel and accessory stores</b> .....	<b>477</b>	<b>304 439</b>	<b>32 919</b>	<b>7 389</b>	<b>3 524</b>
561	Men's and boys' clothing and accessory stores .....	53	30 565	4 117	1 057	349
562, 3	Women's clothing and specialty stores .....	180	105 267	11 194	2 392	1 421
562	Women's clothing stores .....	160	97 188	10 340	2 206	1 322
563	Women's accessory and specialty stores .....	20	8 079	854	186	99
565	Family clothing stores .....	61	78 449	7 532	1 762	808
566	Shoe stores .....	123	56 585	6 447	1 423	544
566 pt.	Men's shoe stores .....	13	4 611	655	154	44
566 pt.	Women's shoe stores .....	17	7 019	872	193	79
566 pt.	Children's and juveniles' shoe stores .....	9	2 285	450	111	45
566 pt.	Family shoe stores .....	67	27 301	3 043	683	259
566 pt.	Athletic footwear stores .....	17	15 369	1 427	282	117
564, 9	Other apparel and accessory stores .....	60	33 573	3 629	755	402
564	Children's and infants' wear stores .....	22	16 459	1 421	337	200
569	Miscellaneous apparel and accessory stores .....	38	17 114	2 208	418	202
<b>57</b>	<b>Furniture and homefurnishings stores</b> .....	<b>389</b>	<b>365 146</b>	<b>45 491</b>	<b>10 499</b>	<b>2 499</b>
5712	Furniture stores .....	114	136 935	18 864	4 263	899
5713, 4, 9	Homefurnishings stores .....	120	64 561	9 892	2 302	626
5713	Floor covering stores .....	52	36 378	5 562	1 320	268
5714	Drapery, curtain, and upholstery stores .....	6	3 069	308	69	25
5719	Miscellaneous homefurnishings stores .....	62	25 114	4 022	913	333
572	Household appliance stores .....	38	48 091	4 900	1 209	250
573	Radio, television, computer, and music stores .....	117	115 559	11 835	2 725	724
5731	Radio, television, and electronics stores .....	59	65 600	6 285	1 395	352
5734	Computer and software stores .....	17	18 575	2 087	460	92
5735	Record and prerecorded tape stores .....	28	22 249	2 024	496	205
5736	Musical instrument stores .....	13	9 135	1 439	374	75

See footnotes at end of table.

**Table 1. Summary Statistics for the State: 1992 —Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>58</b>	<b>Eating and drinking places -----</b>	<b>1 279</b>	<b>634 246</b>	<b>169 201</b>	<b>37 575</b>	<b>20 081</b>
5812	Eating places -----	1 170	605 760	163 607	36 309	19 303
5812 pt.	Restaurants -----	489	274 859	82 862	18 364	9 411
5812 pt.	Cafeterias -----	10	4 747	1 220	264	137
5812 pt.	Refreshment places -----	500	245 984	60 578	13 576	8 105
5812 pt.	Other eating places -----	171	80 170	18 947	4 105	1 650
5813	Drinking places -----	109	28 486	5 594	1 266	778
<b>591</b>	<b>Drug and proprietary stores -----</b>	<b>139</b>	<b>265 789</b>	<b>31 870</b>	<b>7 569</b>	<b>2 140</b>
591 pt.	Drug stores -----	129	256 735	31 010	7 376	2 032
591 pt.	Proprietary stores -----	10	9 054	860	193	108
<b>59 ex. 591</b>	<b>Miscellaneous retail stores -----</b>	<b>1 155</b>	<b>724 153</b>	<b>84 517</b>	<b>19 875</b>	<b>6 363</b>
592	Liquor stores -----	264	140 623	11 691	2 801	1 232
593	Used merchandise stores -----	56	12 556	2 796	626	290
594	Miscellaneous shopping goods stores -----	431	221 816	27 093	6 203	2 343
5941	Sporting goods stores and bicycle shops -----	91	43 392	5 092	1 155	409
5941 pt.	General line sporting goods stores -----	24	17 461	1 965	469	164
5941 pt.	Specialty line sporting goods stores -----	67	25 931	3 127	686	245
5942	Book stores -----	47	23 765	2 583	626	274
5944	Jewelry stores -----	79	46 099	7 195	1 751	446
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	214	108 560	12 223	2 671	1 214
5943	Stationery stores -----	5	(D)	(D)	(D)	BB
5945	Hobby, toy, and game shops -----	41	43 284	3 499	745	321
5946	Camera and photographic supply stores -----	11	11 222	1 353	324	95
5947	Gift, novelty, and souvenir shops -----	125	35 609	4 610	954	548
5948	Luggage and leather goods stores -----	9	(D)	(D)	(D)	BB
5949	Sewing, needlework, and piece goods stores -----	23	12 655	1 891	446	187
596	Nonstore retailers -----	71	76 661	10 037	2 393	568
5961	Catalog and mail-order houses -----	22	38 329	2 368	549	169
5962	Automatic merchandising machine operators -----	14	22 446	4 750	1 130	214
5963	Direct selling establishments -----	35	15 886	2 919	714	185
598	Fuel dealers -----	53	173 901	13 856	3 529	546
5983	Fuel oil dealers -----	37	136 550	6 834	1 728	290
5984	Liquefied petroleum gas (bottled gas) dealers -----	15	(D)	(D)	(D)	EE
5989	Fuel dealers, n.e.c. -----	1	(D)	(D)	(D)	AA
5992	Florists -----	72	17 904	4 690	1 154	424
5993	Tobacco stores and stands -----	15	7 350	647	150	69
5994	News dealers and newsstands -----	17	6 254	912	216	101
5995	Optical goods stores -----	52	15 338	3 529	859	216
5999	Miscellaneous retail stores, n.e.c. -----	124	51 750	9 266	1 944	574
5999 pt.	Pet shops -----	22	9 318	1 610	422	168
5999 pt.	Art dealers -----	11	4 560	611	105	35
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	91	37 872	7 045	1 417	371

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 2. Selected Ratios for the State: 1992**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Sales		Annual payroll per employee <sup>1</sup> (dollars)	Employees per establishment <sup>1</sup> (number)
		Per establishment (dollars)	Per employee <sup>1</sup> (dollars)		
	<b>Retail trade</b> -----	<b>1 334 416</b>	<b>107 845</b>	<b>12 669</b>	<b>12</b>
<b>52</b>	<b>Building materials and garden supplies stores</b> -----	<b>1 643 880</b>	<b>157 883</b>	<b>18 872</b>	<b>10</b>
521, 3	Building materials and supply stores -----	2 462 134	181 063	20 141	14
521	Lumber and other building materials dealers -----	2 876 505	183 178	20 099	16
523	Paint, glass, and wallpaper stores -----	666 524	148 904	20 777	4
525	Hardware stores -----	592 367	69 607	12 247	9
526	Retail nurseries, lawn and garden supply stores -----	650 133	111 240	18 198	6
527	Manufactured (mobile) home dealers -----	1 814 185	219 655	23 386	8
<b>53</b>	<b>General merchandise stores</b> -----	<b>7 821 500</b>	<b>119 988</b>	<b>11 999</b>	<b>65</b>
531	Department stores (incl. leased depts.) <sup>2 3</sup> -----	15 997 136	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>2</sup> -----	15 757 386	110 017	12 275	143
531 pt.	Conventional <sup>2</sup> -----	(D)	(D)	(D)	(D)
531 pt.	Discount or mass merchandising <sup>2</sup> -----	9 732 800	116 375	10 801	84
531 pt.	National chain <sup>2</sup> -----	(D)	(D)	(D)	(D)
533	Variety stores -----	1 003 478	75 179	9 308	13
539	Miscellaneous general merchandise stores -----	6 775 912	197 413	11 923	34
<b>54</b>	<b>Food stores</b> -----	<b>2 192 654</b>	<b>134 388</b>	<b>14 116</b>	<b>16</b>
541	Grocery stores -----	2 941 553	146 043	14 713	20
541 pt.	Supermarkets and other general-line grocery stores -----	5 798 521	162 762	16 349	36
541 pt.	Convenience food stores -----	736 101	83 029	9 057	9
541 pt.	Convenience food/gasoline stores -----	982 705	115 724	9 847	8
541 pt.	Delicatessens -----	240 032	48 634	8 105	5
542	Meat and fish (seafood) markets -----	711 135	96 381	11 392	7
546	Retail bakeries -----	344 721	33 753	9 316	10
546 pt.	Retail bakeries —baking and selling -----	342 286	32 654	9 290	10
546 pt.	Retail bakeries —selling only -----	372 000	51 667	9 750	7
543, 4, 5, 9	Other food stores -----	406 175	85 297	11 580	5
543	Fruit and vegetable markets -----	811 818	141 746	14 365	6
544	Candy, nut, and confectionery stores -----	283 667	57 371	12 798	5
545	Dairy products stores -----	352 429	66 676	8 243	5
549	Miscellaneous food stores -----	336 519	81 856	10 135	4
<b>55 ex. 554</b>	<b>Automotive dealers</b> -----	<b>5 031 028</b>	<b>286 460</b>	<b>25 063</b>	<b>18</b>
551	New and used car dealers -----	15 612 559	345 703	27 122	45
552	Used car dealers -----	972 720	184 227	20 572	5
553	Auto and home supply stores -----	875 802	121 306	20 763	7
553 pt.	Auto parts, tires, and accessories stores -----	(D)	(D)	(D)	(D)
553 pt.	Home and auto supply stores -----	(D)	(D)	(D)	(D)
555, 6, 7, 9	Miscellaneous automotive dealers -----	1 386 211	152 243	18 384	9
555	Boat dealers -----	1 320 412	131 269	19 123	10
556	Recreational vehicle dealers -----	2 190 000	255 500	22 817	9
557	Motorcycle dealers -----	(D)	(D)	(D)	(D)
559	Automotive dealers, n.e.c. -----	(D)	(D)	(D)	(D)
<b>554</b>	<b>Gasoline service stations</b> -----	<b>1 496 652</b>	<b>213 277</b>	<b>11 891</b>	<b>7</b>
554 pt.	Gasoline/convenience food stores -----	1 707 461	229 900	10 870	7
554 pt.	Other gasoline service stations and truck stops -----	1 401 894	205 155	12 390	7
<b>56</b>	<b>Apparel and accessory stores</b> -----	<b>638 237</b>	<b>86 390</b>	<b>9 341</b>	<b>7</b>
561	Men's and boys' clothing and accessory stores -----	576 698	87 579	11 797	7
562, 3	Women's clothing and specialty stores -----	584 817	74 080	7 878	8
562	Women's clothing stores -----	607 425	73 516	7 821	8
563	Women's accessory and specialty stores -----	403 950	81 606	8 626	5
565	Family clothing stores -----	1 286 049	97 090	9 322	13
566	Shoe stores -----	460 041	104 017	11 851	4
566 pt.	Men's shoe stores -----	354 692	104 795	14 886	3
566 pt.	Women's shoe stores -----	412 882	88 848	11 038	5
566 pt.	Children's and juveniles' shoe stores -----	253 889	50 778	10 000	5
566 pt.	Family shoe stores -----	407 478	105 409	11 749	4
566 pt.	Athletic footwear stores -----	904 059	131 359	12 197	7
564, 9	Other apparel and accessory stores -----	559 550	83 515	9 027	7
564	Children's and infants' wear stores -----	748 136	82 295	7 105	9
569	Miscellaneous apparel and accessory stores -----	450 368	84 723	10 931	5
<b>57</b>	<b>Furniture and homefurnishings stores</b> -----	<b>938 679</b>	<b>146 117</b>	<b>18 204</b>	<b>6</b>
5712	Furniture stores -----	1 201 184	152 319	20 983	8
5713, 4, 9	Homefurnishings stores -----	538 008	103 133	15 802	5
5713	Floor covering stores -----	699 577	135 739	20 754	5
5714	Drapery, curtain, and upholstery stores -----	511 500	122 760	12 320	4
5719	Miscellaneous homefurnishings stores -----	405 065	75 417	12 078	5
572	Household appliance stores -----	1 265 553	192 364	19 600	7
573	Radio, television, computer, and music stores -----	987 684	159 612	16 347	6
5731	Radio, television, and electronics stores -----	1 111 864	186 364	17 855	6
5734	Computer and software stores -----	1 092 647	201 902	22 685	5
5735	Record and prerecorded tape stores -----	794 607	108 532	9 873	7
5736	Musical instrument stores -----	702 692	121 800	19 187	6

See footnotes at end of table.

**Table 2. Selected Ratios for the State: 1992 – Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Sales		Annual payroll per employee <sup>1</sup> (dollars)	Employees per establishment <sup>1</sup> (number)
		Per establishment (dollars)	Per employee <sup>1</sup> (dollars)		
<b>58</b>	<b>Eating and drinking places -----</b>	<b>495 892</b>	<b>31 584</b>	<b>8 426</b>	<b>16</b>
5812	Eating places -----	517 744	31 382	8 476	16
5812 pt.	Restaurants -----	562 084	29 206	8 805	19
5812 pt.	Cafeterias -----	474 700	34 650	8 905	14
5812 pt.	Refreshment places -----	491 968	30 350	7 474	16
5812 pt.	Other eating places -----	468 830	48 588	11 483	10
5813	Drinking places -----	261 339	36 614	7 190	7
<b>591</b>	<b>Drug and proprietary stores -----</b>	<b>1 912 151</b>	<b>124 200</b>	<b>14 893</b>	<b>15</b>
591 pt.	Drug stores -----	1 990 194	126 346	15 261	16
591 pt.	Proprietary stores -----	905 400	83 833	7 963	11
<b>59 ex. 591</b>	<b>Miscellaneous retail stores -----</b>	<b>626 972</b>	<b>113 807</b>	<b>13 283</b>	<b>6</b>
592	Liquor stores -----	532 663	114 142	9 489	5
593	Used merchandise stores -----	224 214	43 297	9 641	5
594	Miscellaneous shopping goods stores -----	514 654	94 672	11 563	5
5941	Sporting goods stores and bicycle shops -----	476 835	106 093	12 450	4
5941 pt.	General line sporting goods stores -----	727 542	106 470	11 982	7
5941 pt.	Specialty line sporting goods stores -----	387 030	105 841	12 763	4
5942	Book stores -----	505 638	86 734	9 427	6
5944	Jewelry stores -----	583 532	103 361	16 132	6
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	507 290	89 423	10 068	6
5943	Stationery stores -----	(D)	(D)	(D)	(D)
5945	Hobby, toy, and game shops -----	1 055 707	134 841	10 900	8
5946	Camera and photographic supply stores -----	1 020 182	118 126	14 242	9
5947	Gift, novelty, and souvenir shops -----	284 872	64 980	8 412	4
5948	Luggage and leather goods stores -----	(D)	(D)	(D)	(D)
5949	Sewing, needlework, and piece goods stores -----	550 217	67 674	10 112	8
596	Nonstore retailers -----	1 079 732	134 967	17 671	8
5961	Catalog and mail-order houses -----	1 742 227	226 799	14 012	8
5962	Automatic merchandising machine operators -----	1 603 286	104 888	22 196	15
5963	Direct selling establishments -----	453 886	85 870	15 778	5
598	Fuel dealers -----	3 281 151	318 500	25 377	10
5983	Fuel oil dealers -----	3 690 541	470 862	23 566	8
5984	Liquefied petroleum gas (bottled gas) dealers -----	(D)	(D)	(D)	(D)
5989	Fuel dealers, n.e.c. -----	(D)	(D)	(D)	(D)
5992	Florists -----	248 667	42 226	11 061	6
5993	Tobacco stores and stands -----	490 000	106 522	9 377	5
5994	News dealers and newsstands -----	367 882	61 921	9 030	6
5995	Optical goods stores -----	294 962	71 009	16 338	4
5999	Miscellaneous retail stores, n.e.c. -----	417 339	90 157	16 143	5
5999 pt.	Pet shops -----	423 545	55 464	9 583	8
5999 pt.	Art dealers -----	414 545	130 286	17 457	3
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	416 176	102 081	18 989	4

<sup>1</sup>Based on number of employees for pay period including March 12.

<sup>2</sup>Includes sales from catalog order desks.

<sup>3</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 3. Comparative Statistics for the State: 1992 and 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A.]

SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
	<b>Retail trade</b> .....	<b>4 865</b>	<b>4 416</b>	<b>6 491 936</b>	<b>4 975 670</b>	<b>30.5</b>	<b>762 661</b>	<b>565 669</b>	<b>34.8</b>	<b>60 197</b>	<b>56 077</b>
<b>52</b>	<b>Building materials and garden supplies stores</b> .....	<b>233</b>	<b>236</b>	<b>383 024</b>	<b>319 842</b>	<b>19.8</b>	<b>45 783</b>	<b>37 489</b>	<b>22.1</b>	<b>2 426</b>	<b>2 325</b>
521, 3	Building materials and supply stores .....	112	106	275 759	229 464	20.2	30 675	25 509	20.3	1 523	1 475
521	Lumber and other building materials dealers .....	91	81	261 762	219 365	19.3	28 722	23 924	20.1	1 429	1 380
523	Paint, glass, and wallpaper stores .....	21	25	13 997	10 099	38.6	1 953	1 585	23.2	94	95
525	Hardware stores .....	49	55	29 026	25 076	15.8	5 107	4 071	25.4	417	390
526	Retail nurseries, lawn and garden supply stores .....	45	35	29 256	19 637	49.0	4 786	2 834	68.9	263	179
527	Manufactured (mobile) home dealers .....	27	40	48 983	45 665	7.3	5 215	5 075	2.8	223	281
<b>53</b>	<b>General merchandise stores</b> .....	<b>124</b>	<b>117</b>	<b>969 866</b>	<b>696 017</b>	<b>39.3</b>	<b>96 988</b>	<b>70 430</b>	<b>37.7</b>	<b>8 083</b>	<b>8 084</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	44	40	703 874	598 461	17.6	(NA)	(NA)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>1</sup> .....	44	40	693 325	582 903	18.9	77 359	59 999	28.9	6 302	6 825
531 pt.	Conventional <sup>1</sup> .....	7	7	(D)	(D)	(D)	(D)	(D)	(D)	GG	HH
531 pt.	Discount or mass merchandising <sup>1</sup> .....	30	27	291 984	211 944	37.8	27 099	19 297	40.4	2 509	2 299
531 pt.	National chain <sup>1</sup> .....	7	6	(D)	(D)	(D)	(D)	(D)	(D)	GG	GG
533	Variety stores .....	46	31	46 160	32 221	43.3	5 715	4 543	25.8	614	570
539	Miscellaneous general merchandise stores .....	34	46	230 381	80 893	184.8	13 914	5 888	136.3	1 167	689
<b>54</b>	<b>Food stores</b> .....	<b>535</b>	<b>531</b>	<b>1 173 070</b>	<b>901 325</b>	<b>30.1</b>	<b>123 220</b>	<b>95 026</b>	<b>29.7</b>	<b>8 729</b>	<b>8 430</b>
541	Grocery stores .....	374	359	1 100 141	839 267	31.1	110 832	84 190	31.6	7 533	7 106
542	Meat and fish (seafood) markets .....	37	40	26 312	27 039	-2.7	3 110	3 288	-5.4	273	279
546	Retail bakeries .....	61	63	21 028	17 453	20.5	5 804	5 066	14.6	623	727
546 pt.	Retail bakeries —baking and selling .....	56	60	19 168	(D)	(D)	5 453	(D)	(D)	587	FF
546 pt.	Retail bakeries —selling only .....	5	3	1 860	(D)	(D)	351	(D)	(D)	36	AA
543, 4, 5, 9	Other food stores .....	63	69	25 589	17 566	45.7	3 474	2 482	40.0	300	318
543	Fruit and vegetable markets .....	11	18	8 930	4 627	93.0	905	637	42.1	63	52
544	Candy, nut, and confectionery stores .....	18	19	5 106	4 168	22.5	1 139	830	37.2	89	88
545	Dairy products stores .....	7	10	2 467	3 519	-29.9	305	327	-6.7	37	50
549	Miscellaneous food stores .....	27	22	9 086	5 252	73.0	1 125	688	63.5	111	128
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	<b>247</b>	<b>273</b>	<b>1 242 664</b>	<b>1 139 175</b>	<b>9.1</b>	<b>108 724</b>	<b>95 179</b>	<b>14.2</b>	<b>4 338</b>	<b>4 602</b>
551	New and used car dealers .....	68	74	1 061 654	996 257	6.6	83 291	75 528	10.3	3 071	3 403
552	Used car dealers .....	50	58	48 636	29 185	66.6	5 431	2 949	84.2	264	230
553	Auto and home supply stores .....	91	105	79 698	72 056	10.6	13 641	11 745	16.1	657	694
553 pt.	Auto parts, tires, and accessories stores .....	90	100	(D)	71 100	(D)	(D)	11 648	(D)	FF	686
553 pt.	Home and auto supply stores .....	1	5	(D)	956	(D)	(D)	97	(D)	AA	8
555, 6, 7, 9	Miscellaneous automotive dealers .....	38	36	52 676	41 677	26.4	6 361	4 957	28.3	346	275
555	Boat dealers .....	17	17	22 447	20 915	7.3	3 270	2 380	37.4	171	135
556	Recreational vehicle dealers .....	7	6	15 330	10 583	44.9	1 369	883	55.0	60	56
557	Motorcycle dealers .....	11	8	(D)	(D)	(D)	(D)	(D)	(D)	CC	BB
559	Automotive dealers, n.e.c. .....	3	5	(D)	(D)	(D)	(D)	(D)	(D)	AA	AA
<b>554</b>	<b>Gasoline service stations</b> .....	<b>287</b>	<b>279</b>	<b>429 539</b>	<b>284 901</b>	<b>50.8</b>	<b>23 948</b>	<b>17 792</b>	<b>34.6</b>	<b>2 014</b>	<b>1 897</b>
<b>56</b>	<b>Apparel and accessory stores</b> .....	<b>477</b>	<b>445</b>	<b>304 439</b>	<b>218 859</b>	<b>39.1</b>	<b>32 919</b>	<b>25 766</b>	<b>27.8</b>	<b>3 524</b>	<b>3 249</b>
561	Men's and boys' clothing and accessory stores .....	53	49	30 565	32 324	-5.4	4 117	4 413	-6.7	349	459
562, 3	Women's clothing and specialty stores .....	180	170	105 267	80 291	31.1	11 194	8 785	27.4	1 421	1 341
562	Women's clothing stores .....	160	159	97 188	76 188	27.6	10 340	8 320	24.3	1 322	1 299
563	Women's accessory and specialty stores .....	20	11	8 079	4 103	96.9	854	465	83.7	99	42
565	Family clothing stores .....	61	46	78 449	49 479	58.6	7 532	5 743	31.2	808	645
566	Shoe stores .....	123	131	56 585	43 110	31.3	6 447	5 394	19.5	544	612
566 pt.	Men's shoe stores .....	13	16	4 611	4 566	1.0	655	646	1.4	44	55
566 pt.	Women's shoe stores .....	17	25	7 019	6 130	14.5	872	881	-1.0	79	110
566 pt.	Children's and juveniles' shoe stores .....	9	8	2 285	1 915	19.3	450	268	67.9	45	23
566 pt.	Family shoe stores .....	67	69	27 301	25 568	6.8	3 043	3 010	1.1	259	363
566 pt.	Athletic footwear stores .....	17	13	15 369	4 931	211.7	1 427	589	142.3	117	61
564, 9	Other apparel and accessory stores .....	60	49	33 573	13 655	145.9	3 629	1 431	153.6	402	192
564	Children's and infants' wear stores .....	22	17	16 459	7 156	130.0	1 421	639	122.4	200	103
569	Miscellaneous apparel and accessory stores .....	38	32	17 114	6 499	163.3	2 208	792	178.8	202	89
<b>57</b>	<b>Furniture and home furnishings stores</b> .....	<b>389</b>	<b>325</b>	<b>365 146</b>	<b>266 889</b>	<b>36.8</b>	<b>45 491</b>	<b>34 504</b>	<b>31.8</b>	<b>2 499</b>	<b>2 256</b>
5712	Furniture stores .....	114	93	136 935	112 943	21.2	18 864	15 747	19.8	899	898
5713, 4, 9	Home furnishings stores .....	120	89	64 561	54 522	18.4	9 892	8 190	20.8	626	559
5713	Floor covering stores .....	52	45	36 378	42 402	-14.2	5 562	6 485	-14.2	268	365
5714	Drapery, curtain, and upholstery stores .....	6	4	3 069	1 312	133.9	308	120	156.7	25	18
5719	Miscellaneous home furnishings stores .....	62	40	25 114	10 808	132.4	4 022	1 585	153.8	333	176
572	Household appliance stores .....	38	29	48 091	40 255	19.5	4 900	4 716	3.9	250	231
573	Radio, television, computer, and music stores .....	117	114	115 559	82 364	40.3	11 835	8 442	40.2	724	626
5731	Radio, television, and electronics stores .....	59	59	65 600	45 762	43.4	6 285	4 505	39.5	352	281
5734	Computer and software stores .....	17	12	18 575	8 997	106.5	2 087	1 196	74.5	92	87
5735	Record and prerecorded tape stores .....	28	28	22 249	22 050	.9	2 024	1 817	11.4	205	201
5736	Musical instrument stores .....	13	15	9 135	9 401	-2.8	1 439	1 342	7.2	75	73
<b>58</b>	<b>Eating and drinking places</b> .....	<b>1 279</b>	<b>1 023</b>	<b>634 246</b>	<b>438 610</b>	<b>44.6</b>	<b>169 201</b>	<b>111 575</b>	<b>51.6</b>	<b>20 081</b>	<b>17 261</b>
5812	Eating places .....	1 170	915	605 760	413 284	46.6	163 607	106 802	53.2	19 303	16 462
5812 pt.	Restaurants .....	489	413	274 859	198 149	38.7	82 862	56 890	45.7	9 411	8 098
5812 pt.	Cafeterias .....	10	11	4 747	3 497	35.7	1 220	821	48.6	137	133
5812 pt.	Refreshment places .....	500	372	245 984	173 179	42.0	60 578	38 410	57.7	8 105	6 803
5812 pt.	Other eating places .....	171	119	80 170	37 041	116.4	18 947	10 364	82.8	1 650	1 371
5813	Drinking places .....	109	108	28 486	25 326	12.5	5 594	4 773	17.2	778	799

See footnotes at end of table.

**Table 3. Comparative Statistics for the State: 1992 and 1987 —Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
<b>591</b>	<b>Drug and proprietary stores -----</b>	<b>139</b>	<b>130</b>	<b>265 789</b>	<b>164 153</b>	<b>61.9</b>	<b>31 870</b>	<b>18 049</b>	<b>76.6</b>	<b>2 140</b>	<b>1 725</b>
591 pt.	Drug stores -----	129	117	256 735	152 789	68.0	31 010	16 784	84.8	2 032	1 595
591 pt.	Proprietary stores -----	10	13	9 054	11 364	-20.3	860	1 265	-32.0	108	130
<b>59 ex. 591</b>	<b>Miscellaneous retail stores -----</b>	<b>1 155</b>	<b>1 057</b>	<b>724 153</b>	<b>545 899</b>	<b>32.7</b>	<b>84 517</b>	<b>59 859</b>	<b>41.2</b>	<b>6 363</b>	<b>6 248</b>
592	Liquor stores -----	264	277	140 623	108 327	29.8	11 691	9 033	29.4	1 232	1 203
593	Used merchandise stores -----	56	34	12 556	6 437	95.1	2 796	981	185.0	290	109
594	Miscellaneous shopping goods stores -----	431	411	221 816	164 011	35.2	27 093	19 189	41.2	2 343	2 433
5941	Sporting goods stores and bicycle shops -----	91	80	43 392	31 596	37.3	5 092	3 460	47.2	409	404
5941 pt.	General line sporting goods stores -----	24	27	17 461	14 125	23.6	1 965	1 497	31.3	164	176
5941 pt.	Specialty line sporting goods stores -----	67	53	25 931	17 471	48.4	3 127	1 963	59.3	245	228
5942	Book stores -----	47	41	23 765	14 005	69.7	2 583	1 506	71.5	274	211
5944	Jewelry stores -----	79	71	46 099	36 732	25.5	7 195	5 749	25.2	446	545
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores ---	214	219	108 560	81 678	32.9	12 223	8 474	44.2	1 214	1 273
5943	Stationery stores -----	5	8	(D)	1 734	(D)	(D)	216	(D)	BB	25
5945	Hobby, toy, and game shops -----	41	36	43 284	26 729	61.9	3 499	1 764	98.4	321	268
5946	Camera and photographic supply stores -----	11	23	11 222	14 779	-24.1	1 353	1 422	-4.9	95	117
5947	Gift, novelty, and souvenir shops -----	125	115	35 609	26 300	35.4	4 610	3 570	29.1	548	635
5948	Luggage and leather goods stores -----	9	5	(D)	(D)	(D)	(D)	(D)	(D)	BB	BB
5949	Sewing, needlework, and piece goods stores -	23	32	12 655	(D)	(D)	1 891	(D)	(D)	187	CC
596	Nonstore retailers -----	71	47	76 661	48 194	59.1	10 037	7 145	40.5	568	555
5961	Catalog and mail-order houses -----	22	15	38 329	24 064	59.3	2 368	2 152	10.0	169	172
5962	Automatic merchandising machine operators ---	14	13	22 446	17 638	27.3	4 750	3 555	33.6	214	211
5963	Direct selling establishments -----	35	19	15 886	18 209	93.5	2 919	1 646	77.3	185	197
598	Fuel dealers -----	53	55	173 901	152 997	13.7	13 856	11 391	21.6	546	750
5983	Fuel oil dealers -----	37	41	136 550	119 841	13.9	6 834	6 392	6.9	290	411
5984	Liquefied petroleum gas (bottled gas) dealers --	15	14	(D)	33 156	(D)	(D)	4 999	(D)	EE	339
5989	Fuel dealers, n.e.c. -----	1	-	(D)	-	(D)	(D)	-	(D)	AA	-
5992	Florists -----	72	70	17 904	13 580	31.8	4 690	3 210	46.1	424	395
5993	Tobacco stores and stands -----	15	6	7 350	(D)	(D)	647	(D)	(D)	69	BB
5994	News dealers and newsstands -----	17	18	6 254	5 619	11.3	912	614	48.5	101	115
5995	Optical goods stores -----	52	49	15 338	9 699	58.1	3 529	2 353	50.0	216	168
5999	Miscellaneous retail stores, n.e.c. -----	124	90	51 750	(D)	(D)	9 266	(D)	(D)	574	EE
5999 pt.	Pet shops -----	22	18	9 318	5 453	70.9	1 610	1 032	56.0	168	102
5999 pt.	Art dealers -----	11	16	4 560	(D)	(D)	611	(D)	(D)	35	BB
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	91	56	37 872	27 183	39.3	7 045	4 160	69.4	371	343

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see

	Geographic area	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Kind-of-business groups					
							Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
							Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	<b>Delaware</b> .....	<b>4 865</b>	<b>6 491 936</b>	<b>762 661</b>	<b>175 159</b>	<b>60 197</b>	<b>233</b>	<b>383 024</b>	<b>124</b>	<b>969 866</b>	<b>535</b>	<b>1 173 070</b>
2	Kent County .....	796	1 065 566	121 883	28 188	10 360	47	104 398	25	236 445	86	144 466
3	Dover .....	456	673 445	77 886	18 182	6 807	17	40 370	14	201 779	34	82 281
4	Milford (part) ▲ .....	55	80 424	8 407	1 920	771	2	(D)	3	(D)	5	(D)
5	Smyrna (part) ▲ .....	66	94 127	11 721	2 592	870	3	(D)	2	(D)	10	17 437
6	Balance of county .....	219	217 570	23 869	5 494	1 912	25	(D)	6	(D)	37	(D)
7	New Castle County .....	2 841	4 272 500	500 327	118 068	39 064	123	188 538	65	653 341	300	782 206
8	Elsmere .....	32	31 690	4 904	973	335	1	(D)	1	(D)	6	4 672
9	Middletown .....	47	48 910	6 818	1 676	449	4	2 893	1	(D)	8	15 453
10	Newark .....	316	601 546	67 103	15 929	5 371	14	29 209	5	(D)	39	102 641
11	New Castle .....	109	174 195	15 940	3 789	1 315	5	4 786	5	(D)	15	19 030
12	Smyrna (part) ▲ .....	-	-	-	-	-	-	-	-	-	-	-
13	Wilmington .....	536	632 013	72 990	17 833	5 341	13	10 290	6	25 079	55	73 598
14	Balance of county .....	1 801	2 784 146	332 572	77 868	26 253	86	(D)	47	581 159	177	566 812
15	Sussex County .....	1 228	1 153 870	140 451	28 903	10 773	63	90 088	34	80 080	149	246 398
16	Georgetown .....	22	22 472	2 088	510	182	2	(D)	-	-	4	9 450
17	Laurel .....	38	35 396	4 171	1 030	324	3	(D)	1	(D)	8	15 477
18	Milford (part) ▲ .....	47	100 688	10 628	2 507	694	-	-	2	(D)	3	(D)
19	Seaford .....	125	186 681	19 412	4 472	1 762	3	3 897	5	28 578	9	37 317
20	Balance of county .....	996	808 633	104 152	20 384	7 811	55	75 066	26	(D)	125	(D)



appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups — Con.														
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
247	1 242 664	287	429 539	477	304 439	389	365 146	1 279	634 246	139	265 789	1 155	724 153	1
58	214 501	52	74 824	70	34 048	53	36 658	195	92 291	22	38 814	188	89 121	2
35	122 830	20	29 956	56	31 594	36	28 458	121	63 070	14	26 820	109	46 287	3
2	(D)	6	8 624	4	692	7	(D)	13	6 752	3	(D)	10	4 321	4
7	27 270	4	(D)	5	1 084	3	(D)	19	8 872	2	(D)	11	4 041	5
14	(D)	22	(D)	5	678	7	6 310	42	13 597	3	(D)	58	34 472	6
120	815 068	158	248 232	271	190 426	240	268 192	778	413 272	86	(D)	700	(D)	7
1	(D)	2	(D)	—	—	1	(D)	11	6 350	—	—	9	3 420	8
1	(D)	5	9 595	1	(D)	3	(D)	10	4 616	1	(D)	13	(D)	9
14	201 904	19	29 172	24	16 332	17	15 125	87	80 734	12	29 105	85	(D)	10
6	55 540	8	12 746	4	742	11	8 947	30	16 448	6	13 771	19	(D)	11
—	—	—	—	—	—	—	—	—	—	—	—	—	—	12
23	161 270	24	25 703	42	16 963	32	34 557	177	67 184	20	39 795	144	177 574	13
75	(D)	100	(D)	200	(D)	176	206 588	463	237 940	47	(D)	430	244 616	14
69	213 095	77	106 483	136	79 965	96	60 296	306	128 683	31	(D)	267	(D)	15
—	—	1	(D)	2	(D)	1	(D)	6	2 405	1	(D)	5	719	16
5	3 192	3	1 662	1	(D)	1	(D)	5	1 365	1	(D)	10	(D)	17
7	(D)	6	8 160	6	5 913	3	(D)	9	3 225	2	(D)	9	4 194	18
11	49 128	11	20 680	14	11 375	7	3 380	31	16 334	6	8 246	28	7 746	19
46	(D)	56	(D)	113	62 304	84	55 421	255	105 354	21	27 297	215	91 388	20

**Table 5. Summary Statistics for Places With 350 Establishments or More: 1992**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	<b>DOVER</b>					
	<b>Retail trade</b> .....	<b>456</b>	<b>673 445</b>	<b>77 886</b>	<b>18 182</b>	<b>6 807</b>
<b>52</b>	<b>Building materials and garden supplies stores</b> .....	<b>17</b>	<b>40 370</b>	<b>4 308</b>	<b>1 049</b>	<b>228</b>
521, 3	Building materials and supply stores .....	8	28 046	2 670	667	149
525	Hardware stores .....	2	(D)	(D)	(D)	AA
526	Retail nurseries, lawn and garden supply stores .....	3	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers .....	4	(D)	(D)	(D)	BB
<b>53</b>	<b>General merchandise stores</b> .....	<b>14</b>	<b>201 779</b>	<b>18 068</b>	<b>4 164</b>	<b>1 438</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	8	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>1</sup> .....	8	(D)	(D)	(D)	GG
533	Variety stores .....	3	2 698	412	101	47
539	Miscellaneous general merchandise stores .....	3	(D)	(D)	(D)	EE
<b>54</b>	<b>Food stores</b> .....	<b>34</b>	<b>82 281</b>	<b>7 998</b>	<b>1 966</b>	<b>607</b>
541	Grocery stores .....	21	77 920	7 249	1 780	511
542	Meat and fish (seafood) markets .....	2	(D)	(D)	(D)	BB
546	Retail bakeries .....	6	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores .....	5	(D)	(D)	(D)	BB
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	<b>35</b>	<b>122 830</b>	<b>11 558</b>	<b>2 542</b>	<b>517</b>
551	New and used car dealers .....	10	99 512	8 316	1 925	354
552	Used car dealers .....	9	5 292	593	85	28
553	Auto and home supply stores .....	12	11 722	2 166	416	107
555, 6, 7, 9	Miscellaneous automotive dealers .....	4	6 304	483	116	28
<b>554</b>	<b>Gasoline service stations</b> .....	<b>20</b>	<b>29 956</b>	<b>1 342</b>	<b>349</b>	<b>143</b>
<b>56</b>	<b>Apparel and accessory stores</b> .....	<b>56</b>	<b>31 594</b>	<b>3 768</b>	<b>815</b>	<b>425</b>
561	Men's and boys' clothing and accessory stores .....	9	(D)	(D)	(D)	BB
562, 3	Women's clothing and specialty stores .....	19	12 788	1 576	311	192
562	Women's clothing stores .....	17	(D)	(D)	(D)	CC
563	Women's accessory and specialty stores .....	2	(D)	(D)	(D)	AA
565	Family clothing stores .....	8	(D)	(D)	(D)	BB
566	Shoe stores .....	17	(D)	(D)	(D)	BB
564, 9	Other apparel and accessory stores .....	3	(D)	(D)	(D)	AA
<b>57</b>	<b>Furniture and home furnishings stores</b> .....	<b>36</b>	<b>28 458</b>	<b>3 661</b>	<b>872</b>	<b>243</b>
5712	Furniture stores .....	10	10 681	1 749	430	100
5713, 4, 9	Home furnishings stores .....	9	(D)	(D)	(D)	BB
572	Household appliance stores .....	3	(D)	(D)	(D)	BB
573	Radio, television, computer, and music stores .....	14	11 071	910	210	77
<b>58</b>	<b>Eating and drinking places</b> .....	<b>121</b>	<b>63 070</b>	<b>16 802</b>	<b>3 919</b>	<b>2 331</b>
5812	Eating places .....	112	60 367	16 217	3 789	2 173
5812 pt.	Restaurants .....	48	26 918	8 188	1 910	1 035
5812 pt.	Cafeterias .....	1	(D)	(D)	(D)	BB
5812 pt.	Refreshment places .....	48	(D)	(D)	(D)	FF
5812 pt.	Other eating places .....	15	(D)	(D)	(D)	CC
5813	Drinking places .....	9	2 703	585	130	158
<b>591</b>	<b>Drug and proprietary stores</b> .....	<b>14</b>	<b>26 820</b>	<b>2 956</b>	<b>683</b>	<b>229</b>
<b>59 ex. 591</b>	<b>Miscellaneous retail stores</b> .....	<b>109</b>	<b>46 287</b>	<b>7 425</b>	<b>1 823</b>	<b>646</b>
592	Liquor stores .....	15	6 129	608	138	73
593	Used merchandise stores .....	4	1 206	353	78	36
594	Miscellaneous shopping goods stores .....	45	18 005	2 490	605	262
5941	Sporting goods stores and bicycle shops .....	4	(D)	(D)	(D)	AA
5942	Book stores .....	8	(D)	(D)	(D)	BB
5944	Jewelry stores .....	10	(D)	(D)	(D)	BB
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	23	9 299	1 268	299	151
596	Nonstore retailers .....	5	(D)	(D)	(D)	BB
598	Fuel dealers .....	4	6 959	873	251	46
5992	Florists .....	5	(D)	(D)	(D)	BB
5993	Tobacco stores and stands .....	—	—	—	—	—
5994	News dealers and newsstands .....	2	(D)	(D)	(D)	AA
5995	Optical goods stores .....	10	2 575	664	147	35
5999	Miscellaneous retail stores, n.e.c. .....	19	(D)	(D)	(D)	BB

See footnotes at end of table.

**Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 —Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>WILMINGTON</b>						
	<b>Retail trade</b> .....	<b>536</b>	<b>632 013</b>	<b>72 990</b>	<b>17 833</b>	<b>5 341</b>
<b>52</b>	<b>Building materials and garden supplies stores</b> .....	<b>13</b>	<b>10 290</b>	<b>1 416</b>	<b>345</b>	<b>79</b>
521, 3	Building materials and supply stores .....	11	(D)	(D)	(D)	BB
525	Hardware stores .....	1	(D)	(D)	(D)	AA
526	Retail nurseries, lawn and garden supply stores .....	—	—	—	—	—
527	Manufactured (mobile) home dealers .....	1	(D)	(D)	(D)	AA
<b>53</b>	<b>General merchandise stores</b> .....	<b>6</b>	<b>25 079</b>	<b>3 447</b>	<b>941</b>	<b>290</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	2	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>1</sup> .....	2	(D)	(D)	(D)	CC
533	Variety stores .....	3	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores .....	1	(D)	(D)	(D)	AA
<b>54</b>	<b>Food stores</b> .....	<b>55</b>	<b>73 598</b>	<b>8 285</b>	<b>1 934</b>	<b>546</b>
541	Grocery stores .....	34	68 088	7 383	1 703	458
542	Meat and fish (seafood) markets .....	7	2 329	242	62	23
546	Retail bakeries .....	7	1 534	330	86	36
543, 4, 5, 9	Other food stores .....	7	1 647	330	83	29
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	<b>23</b>	<b>161 270</b>	<b>14 210</b>	<b>3 569</b>	<b>530</b>
551	New and used car dealers .....	8	154 808	13 374	3 389	483
552	Used car dealers .....	3	(D)	(D)	(D)	AA
553	Auto and home supply stores .....	11	3 560	524	112	32
555, 6, 7, 9	Miscellaneous automotive dealers .....	1	(D)	(D)	(D)	AA
<b>554</b>	<b>Gasoline service stations</b> .....	<b>24</b>	<b>25 703</b>	<b>1 809</b>	<b>459</b>	<b>152</b>
<b>56</b>	<b>Apparel and accessory stores</b> .....	<b>42</b>	<b>16 963</b>	<b>2 414</b>	<b>495</b>	<b>193</b>
561	Men's and boys' clothing and accessory stores .....	3	2 436	534	131	26
562, 3	Women's clothing and specialty stores .....	13	5 852	884	163	72
562	Women's clothing stores .....	10	(D)	(D)	(D)	BB
563	Women's accessory and specialty stores .....	3	(D)	(D)	(D)	AA
565	Family clothing stores .....	8	2 028	327	76	33
566	Shoe stores .....	14	5 538	529	95	41
564, 9	Other apparel and accessory stores .....	4	1 109	140	30	21
<b>57</b>	<b>Furniture and home furnishings stores</b> .....	<b>32</b>	<b>34 557</b>	<b>3 783</b>	<b>868</b>	<b>194</b>
5712	Furniture stores .....	9	6 989	1 108	271	74
5713, 4, 9	Home furnishings stores .....	10	3 992	653	141	37
572	Household appliance stores .....	6	(D)	(D)	(D)	BB
573	Radio, television, computer, and music stores .....	7	(D)	(D)	(D)	BB
<b>58</b>	<b>Eating and drinking places</b> .....	<b>177</b>	<b>67 184</b>	<b>18 919</b>	<b>4 637</b>	<b>2 188</b>
5812	Eating places .....	151	61 557	17 766	4 350	2 035
5812 pt.	Restaurants .....	60	31 538	9 339	2 338	1 130
5812 pt.	Cafeterias .....	3	1 154	328	62	18
5812 pt.	Refreshment places .....	55	15 240	3 893	883	552
5812 pt.	Other eating places .....	33	13 625	4 206	1 067	335
5813	Drinking places .....	26	5 627	1 153	287	153
<b>591</b>	<b>Drug and proprietary stores</b> .....	<b>20</b>	<b>39 795</b>	<b>4 923</b>	<b>1 235</b>	<b>320</b>
<b>59 ex. 591</b>	<b>Miscellaneous retail stores</b> .....	<b>144</b>	<b>177 574</b>	<b>13 784</b>	<b>3 350</b>	<b>849</b>
592	Liquor stores .....	45	26 906	1 752	391	159
593	Used merchandise stores .....	10	(D)	(D)	(D)	BB
594	Miscellaneous shopping goods stores .....	44	27 313	3 793	925	243
5941	Sporting goods stores and bicycle shops .....	6	4 897	595	127	41
5942	Book stores .....	6	2 950	313	72	33
5944	Jewelry stores .....	14	11 504	1 647	423	85
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	18	7 962	1 238	303	84
596	Nonstore retailers .....	7	9 637	2 404	546	115
598	Fuel dealers .....	5	(D)	(D)	(D)	CC
5992	Florists .....	9	2 973	798	195	62
5993	Tobacco stores and stands .....	2	(D)	(D)	(D)	AA
5994	News dealers and newsstands .....	4	(D)	(D)	(D)	BB
5995	Optical goods stores .....	8	(D)	(D)	(D)	BB
5999	Miscellaneous retail stores, n.e.c. .....	10	(D)	(D)	(D)	BB

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>KENT COUNTY</b> (Coextensive with Dover, DE MSA; see table 7.)						
<b>NEW CASTLE COUNTY</b>						
	<b>Retail trade</b> .....	<b>2 841</b>	<b>4 272 500</b>	<b>500 327</b>	<b>118 068</b>	<b>39 064</b>
<b>52</b>	<b>Building materials and garden supplies stores</b> .....	<b>123</b>	<b>188 538</b>	<b>23 812</b>	<b>5 356</b>	<b>1 314</b>
521, 3	Building materials and supply stores .....	64	150 311	17 159	3 968	852
521	Lumber and other building materials dealers .....	49	(D)	(D)	(D)	FF
523	Paint, glass, and wallpaper stores .....	15	(D)	(D)	(D)	BB
525	Hardware stores .....	26	19 263	3 566	835	285
526	Retail nurseries, lawn and garden supply stores .....	31	(D)	(D)	(D)	CC
527	Manufactured (mobile) home dealers .....	2	(D)	(D)	(D)	AA
<b>53</b>	<b>General merchandise stores</b> .....	<b>65</b>	<b>653 341</b>	<b>68 174</b>	<b>15 602</b>	<b>5 550</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	26	493 294	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>1</sup> .....	26	486 086	56 800	13 058	4 526
533	Variety stores .....	24	(D)	(D)	(D)	EE
539	Miscellaneous general merchandise stores .....	15	(D)	(D)	(D)	FF
<b>54</b>	<b>Food stores</b> .....	<b>300</b>	<b>782 206</b>	<b>84 510</b>	<b>20 296</b>	<b>5 769</b>
541	Grocery stores .....	202	729 025	75 522	18 226	4 925
542	Meat and fish (seafood) markets .....	22	18 310	2 420	591	204
546	Retail bakeries .....	43	(D)	(D)	(D)	EE
543, 4, 5, 9	Other food stores .....	33	(D)	(D)	(D)	CC
543	Fruit and vegetable markets .....	7	8 351	830	125	53
544	Candy, nut, and confectionery stores .....	7	(D)	(D)	(D)	BB
545	Dairy products stores .....	2	(D)	(D)	(D)	AA
549	Miscellaneous food stores .....	17	7 664	946	228	85
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	<b>120</b>	<b>815 068</b>	<b>71 343</b>	<b>16 528</b>	<b>2 677</b>
551	New and used car dealers .....	37	725 979	58 016	13 501	2 032
552	Used car dealers .....	14	(D)	(D)	(D)	BB
553	Auto and home supply stores .....	52	50 848	8 523	1 820	415
553 pt.	Auto parts, tires, and accessories stores .....	52	50 848	8 523	1 820	415
553 pt.	Home and auto supply stores .....	-	-	-	-	-
555, 6, 7, 9	Miscellaneous automotive dealers .....	17	(D)	(D)	(D)	CC
555	Boat dealers .....	8	(D)	(D)	(D)	BB
556	Recreational vehicle dealers .....	3	(D)	(D)	(D)	BB
557	Motorcycle dealers .....	4	(D)	(D)	(D)	BB
559	Automotive dealers, n.e.c. .....	2	(D)	(D)	(D)	AA
<b>554</b>	<b>Gasoline service stations</b> .....	<b>158</b>	<b>248 232</b>	<b>13 741</b>	<b>3 435</b>	<b>1 144</b>
<b>56</b>	<b>Apparel and accessory stores</b> .....	<b>271</b>	<b>190 426</b>	<b>20 117</b>	<b>4 645</b>	<b>2 230</b>
561	Men's and boys' clothing and accessory stores .....	28	(D)	(D)	(D)	CC
562, 3	Women's clothing and specialty stores .....	102	71 551	7 312	1 635	968
562	Women's clothing stores .....	89	(D)	(D)	(D)	FF
563	Women's accessory and specialty stores .....	13	(D)	(D)	(D)	BB
565	Family clothing stores .....	27	40 044	3 426	789	377
566	Shoe stores .....	79	(D)	(D)	(D)	EE
566 pt.	Men's shoe stores .....	11	(D)	(D)	(D)	BB
566 pt.	Women's shoe stores .....	15	(D)	(D)	(D)	BB
566 pt.	Children's and juveniles' shoe stores .....	8	(D)	(D)	(D)	BB
566 pt.	Family shoe stores .....	32	(D)	(D)	(D)	CC
566 pt.	Athletic footwear stores .....	13	(D)	(D)	(D)	BB
564, 9	Other apparel and accessory stores .....	35	(D)	(D)	(D)	EE
564	Children's and infants' wear stores .....	17	(D)	(D)	(D)	CC
569	Miscellaneous apparel and accessory stores .....	18	9 175	1 294	273	127
<b>57</b>	<b>Furniture and home furnishings stores</b> .....	<b>240</b>	<b>268 192</b>	<b>31 243</b>	<b>7 281</b>	<b>1 675</b>
5712	Furniture stores .....	68	91 586	11 117	2 512	540
5713, 4, 9	Home furnishings stores .....	71	44 650	6 880	1 679	407
5713	Floor covering stores .....	29	(D)	(D)	(D)	CC
5714	Drapery, curtain, and upholstery stores .....	5	(D)	(D)	(D)	BB
5719	Miscellaneous home furnishings stores .....	37	(D)	(D)	(D)	CC
572	Household appliance stores .....	22	35 836	3 434	837	155
573	Radio, television, computer, and music stores .....	79	96 120	9 812	2 253	573
5731	Radio, television, and electronics stores .....	39	(D)	(D)	(D)	EE
5734	Computer and software stores .....	14	17 894	1 996	441	84
5735	Record and prerecorded tape stores .....	18	(D)	(D)	(D)	CC
5736	Musical instrument stores .....	8	5 966	940	238	49
<b>58</b>	<b>Eating and drinking places</b> .....	<b>778</b>	<b>413 272</b>	<b>107 474</b>	<b>25 674</b>	<b>12 857</b>
5812	Eating places .....	706	395 087	103 774	24 734	12 344
5812 pt.	Restaurants .....	263	172 088	50 464	12 434	5 871
5812 pt.	Cafeterias .....	7	2 316	525	117	40
5812 pt.	Refreshment places .....	307	(D)	(D)	(D)	II
5812 pt.	Other eating places .....	129	(D)	(D)	(D)	GG
5813	Drinking places .....	72	18 185	3 700	940	513

See footnotes at end of table.

**Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>NEW CASTLE COUNTY — Con.</b>						
<b>591</b>	<b>Drug and proprietary stores -----</b>	<b>86</b>	<b>(D)</b>	<b>(D)</b>	<b>(D)</b>	<b>GG</b>
591 pt.	Drug stores -----	77	(D)	(D)	(D)	GG
591 pt.	Proprietary stores -----	9	(D)	(D)	(D)	BB
<b>59 ex. 591</b>	<b>Miscellaneous retail stores -----</b>	<b>700</b>	<b>(D)</b>	<b>(D)</b>	<b>(D)</b>	<b>HH</b>
592	Liquor stores -----	160	96 895	7 727	1 908	817
593	Used merchandise stores -----	25	(D)	(D)	(D)	CC
594	Miscellaneous shopping goods stores -----	265	173 504	20 881	4 880	1 754
5941 pt.	Sporting goods stores and bicycle shops -----	58	(D)	(D)	(D)	EE
5941 pt.	General line sporting goods stores -----	16	(D)	(D)	(D)	CC
5941 pt.	Specialty line sporting goods stores -----	42	(D)	(D)	(D)	CC
5942	Book stores -----	32	18 303	1 952	473	201
5944	Jewelry stores -----	52	(D)	(D)	(D)	EE
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	123	84 809	9 271	2 071	889
5943	Stationery stores -----	5	(D)	(D)	(D)	BB
5945	Hobby, toy, and game shops -----	24	(D)	(D)	(D)	EE
5946	Camera and photographic supply stores -----	9	(D)	(D)	(D)	BB
5947	Gift, novelty, and souvenir shops -----	69	(D)	(D)	(D)	EE
5948	Luggage and leather goods stores -----	3	(D)	(D)	(D)	BB
5949	Sewing, needlework, and piece goods stores -----	13	(D)	(D)	(D)	CC
596	Nonstore retailers -----	45	50 841	6 781	1 634	387
5961	Catalog and mail-order houses -----	13	(D)	(D)	(D)	BB
5962	Automatic merchandising machine operators -----	9	16 380	3 908	925	177
5963	Direct selling establishments -----	23	(D)	(D)	(D)	CC
598	Fuel dealers -----	29	130 893	7 818	1 996	284
5983	Fuel oil dealers -----	22	(D)	(D)	(D)	CC
5984	Liquefied petroleum gas (bottled gas) dealers -----	6	(D)	(D)	(D)	BB
5989	Fuel dealers, n.e.c. -----	1	(D)	(D)	(D)	AA
5992	Florists -----	42	12 089	3 177	793	270
5993	Tobacco stores and stands -----	14	(D)	(D)	(D)	BB
5994	News dealers and newsstands -----	13	(D)	(D)	(D)	BB
5995	Optical goods stores -----	35	11 312	2 689	658	155
5999	Miscellaneous retail stores, n.e.c. -----	72	(D)	(D)	(D)	EE
5999 pt.	Pet shops -----	16	(D)	(D)	(D)	CC
5999 pt.	Art dealers -----	5	2 610	278	63	17
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	51	(D)	(D)	(D)	CC
<b>SUSSEX COUNTY</b>						
	<b>Retail trade -----</b>	<b>1 228</b>	<b>1 153 870</b>	<b>140 451</b>	<b>28 903</b>	<b>10 773</b>
<b>52</b>	<b>Building materials and garden supplies stores -----</b>	<b>63</b>	<b>90 088</b>	<b>9 455</b>	<b>2 099</b>	<b>500</b>
521, 3	Building materials and supply stores -----	29	68 505	6 998	1 606	349
525	Hardware stores -----	17	7 223	1 060	231	87
526	Retail nurseries, lawn and garden supply stores -----	5	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers -----	12	(D)	(D)	(D)	BB
<b>53</b>	<b>General merchandise stores -----</b>	<b>34</b>	<b>80 080</b>	<b>7 425</b>	<b>1 715</b>	<b>807</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> -----	7	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>1</sup> -----	7	(D)	(D)	(D)	EE
533	Variety stores -----	12	(D)	(D)	(D)	CC
539	Miscellaneous general merchandise stores -----	15	(D)	(D)	(D)	CC
<b>54</b>	<b>Food stores -----</b>	<b>149</b>	<b>246 398</b>	<b>23 924</b>	<b>5 218</b>	<b>1 744</b>
541	Grocery stores -----	105	233 680	21 694	4 883	1 542
542	Meat and fish (seafood) markets -----	11	4 443	476	69	38
546	Retail bakeries -----	10	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores -----	23	(D)	(D)	(D)	BB
<b>55 ex. 554</b>	<b>Automotive dealers -----</b>	<b>69</b>	<b>213 095</b>	<b>19 480</b>	<b>4 159</b>	<b>822</b>
551	New and used car dealers -----	14	160 676	11 818	2 712	447
552	Used car dealers -----	18	(D)	(D)	(D)	CC
553	Auto and home supply stores -----	24	16 455	2 794	430	127
555, 6, 7, 9	Miscellaneous automotive dealers -----	13	(D)	(D)	(D)	CC
<b>554</b>	<b>Gasoline service stations -----</b>	<b>77</b>	<b>106 483</b>	<b>6 574</b>	<b>1 569</b>	<b>517</b>
<b>56</b>	<b>Apparel and accessory stores -----</b>	<b>136</b>	<b>79 965</b>	<b>8 710</b>	<b>1 847</b>	<b>835</b>
561	Men's and boys' clothing and accessory stores -----	14	(D)	(D)	(D)	BB
562, 3	Women's clothing and specialty stores -----	55	20 224	2 240	427	246
562	Women's clothing stores -----	51	(D)	(D)	(D)	CC
563	Women's accessory and specialty stores -----	4	(D)	(D)	(D)	AA
565	Family clothing stores -----	25	29 940	3 394	804	347
566	Shoe stores -----	23	(D)	(D)	(D)	BB
564, 9	Other apparel and accessory stores -----	19	(D)	(D)	(D)	BB
<b>57</b>	<b>Furniture and home furnishings stores -----</b>	<b>96</b>	<b>60 296</b>	<b>9 141</b>	<b>2 016</b>	<b>508</b>
5712	Furniture stores -----	30	29 955	5 243	1 164	222
5713, 4, 9	Home furnishings stores -----	37	14 262	2 116	422	162
572	Household appliance stores -----	11	10 007	1 154	291	69
573	Radio, television, computer, and music stores -----	18	6 072	628	139	55

See footnotes at end of table.

**RETAIL TRADE — GEOGRAPHIC AREA SERIES**

**Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>SUSSEX COUNTY—Con.</b>						
<b>58</b>	<b>Eating and drinking places -----</b>	<b>306</b>	<b>128 683</b>	<b>36 677</b>	<b>6 147</b>	<b>3 724</b>
5812	Eating places -----	287	122 931	35 699	6 023	3 653
5812 pt.	Restaurants -----	142	63 880	20 230	3 171	2 009
5812 pt.	Cafeterias -----	2	(D)	(D)	(D)	BB
5812 pt.	Refreshment places -----	117	(D)	(D)	(D)	GG
5812 pt.	Other eating places -----	26	(D)	(D)	(D)	BB
5813	Drinking places -----	19	5 752	978	124	71
<b>591</b>	<b>Drug and proprietary stores -----</b>	<b>31</b>	<b>(D)</b>	<b>(D)</b>	<b>(D)</b>	<b>EE</b>
<b>59 ex. 591</b>	<b>Miscellaneous retail stores -----</b>	<b>267</b>	<b>(D)</b>	<b>(D)</b>	<b>(D)</b>	<b>GG</b>
592	Liquor stores -----	59	28 058	2 474	547	238
593	Used merchandise stores -----	20	(D)	(D)	(D)	BB
594	Miscellaneous shopping goods stores -----	107	25 877	3 251	591	280
5941	Sporting goods stores and bicycle shops -----	24	(D)	(D)	(D)	BB
5942	Book stores -----	4	1 406	215	46	20
5944	Jewelry stores -----	15	(D)	(D)	(D)	BB
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	64	13 686	1 568	269	156
596	Nonstore retailers -----	14	8 088	1 235	290	84
598	Fuel dealers -----	11	28 524	4 036	998	160
5992	Florists -----	18	2 334	478	106	56
5993	Tobacco stores and stands -----	1	(D)	(D)	(D)	AA
5994	News dealers and newsstands -----	2	(D)	(D)	(D)	AA
5995	Optical goods stores -----	7	1 451	176	54	26
5999	Miscellaneous retail stores, n.e.c. -----	28	(D)	(D)	(D)	BB

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 7. Summary Statistics for Metropolitan Areas: 1992**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>DOVER, DE MSA</b>						
	<b>Retail trade -----</b>	<b>796</b>	<b>1 065 566</b>	<b>121 883</b>	<b>28 188</b>	<b>10 360</b>
<b>52</b>	<b>Building materials and garden supplies stores -----</b>	<b>47</b>	<b>104 398</b>	<b>12 516</b>	<b>2 866</b>	<b>612</b>
521, 3	Building materials and supply stores -----	19	56 943	6 518	1 501	322
525	Hardware stores -----	6	2 540	481	122	45
526	Retail nurseries, lawn and garden supply stores -----	9	11 474	1 546	364	77
527	Manufactured (mobile) home dealers -----	13	33 441	3 971	879	168
<b>53</b>	<b>General merchandise stores -----</b>	<b>25</b>	<b>236 445</b>	<b>21 389</b>	<b>4 892</b>	<b>1 726</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> -----	11	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>1</sup> -----	11	(D)	(D)	(D)	GG
533	Variety stores -----	10	(D)	(D)	(D)	CC
539	Miscellaneous general merchandise stores -----	4	(D)	(D)	(D)	EE
<b>54</b>	<b>Food stores -----</b>	<b>86</b>	<b>144 466</b>	<b>14 786</b>	<b>3 590</b>	<b>1 216</b>
541	Grocery stores -----	67	137 436	13 616	3 306	1 066
542	Meat and fish (seafood) markets -----	4	3 559	214	49	31
546	Retail bakeries -----	8	2 269	778	188	87
543, 4, 5, 9	Other food stores -----	7	1 202	178	47	32
<b>55 ex. 554</b>	<b>Automotive dealers -----</b>	<b>58</b>	<b>214 501</b>	<b>17 901</b>	<b>4 020</b>	<b>839</b>
551	New and used car dealers -----	17	174 999	13 457	3 112	592
552	Used car dealers -----	18	15 462	1 138	217	59
553	Auto and home supply stores -----	15	12 395	2 324	450	115
555, 6, 7, 9	Miscellaneous automotive dealers -----	8	11 645	982	241	73
<b>554</b>	<b>Gasoline service stations -----</b>	<b>52</b>	<b>74 824</b>	<b>3 633</b>	<b>907</b>	<b>353</b>
<b>56</b>	<b>Apparel and accessory stores -----</b>	<b>70</b>	<b>34 048</b>	<b>4 092</b>	<b>897</b>	<b>459</b>
561	Men's and boys' clothing and accessory stores -----	11	(D)	(D)	(D)	BB
562, 3	Women's clothing and specialty stores -----	23	13 492	1 642	330	207
562	Women's clothing stores -----	20	(D)	(D)	(D)	CC
563	Women's accessory and specialty stores -----	3	(D)	(D)	(D)	AA
565	Family clothing stores -----	9	8 465	712	169	84
566	Shoe stores -----	21	8 084	1 089	240	98
564, 9	Other apparel and accessory stores -----	6	(D)	(D)	(D)	BB

See footnotes at end of table.

**Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>DOVER, DE MSA —Con.</b>						
<b>57</b>	<b>Furniture and homefurnishings stores -----</b>	<b>53</b>	<b>36 658</b>	<b>5 107</b>	<b>1 202</b>	<b>316</b>
5712	Furniture stores -----	16	15 394	2 504	587	137
5713, 4, 9	Homefurnishings stores -----	12	5 649	896	201	57
572	Household appliance stores -----	5	2 248	312	81	26
573	Radio, television, computer, and music stores -----	20	13 367	1 395	333	96
<b>58</b>	<b>Eating and drinking places -----</b>	<b>195</b>	<b>92 291</b>	<b>25 050</b>	<b>5 754</b>	<b>3 500</b>
5812	Eating places -----	177	87 742	24 134	5 552	3 306
5812 pt.	Restaurants -----	84	38 891	12 168	2 759	1 531
5812 pt.	Cafeterias -----	1	(D)	(D)	(D)	BB
5812 pt.	Refreshment places -----	76	41 587	9 987	2 360	1 538
5812 pt.	Other eating places -----	16	(D)	(D)	(D)	CC
5813	Drinking places -----	18	4 549	916	202	194
<b>591</b>	<b>Drug and proprietary stores -----</b>	<b>22</b>	<b>38 814</b>	<b>4 463</b>	<b>1 023</b>	<b>323</b>
<b>59 ex. 591</b>	<b>Miscellaneous retail stores -----</b>	<b>188</b>	<b>89 121</b>	<b>12 946</b>	<b>3 037</b>	<b>1 016</b>
592	Liquor stores -----	45	15 670	1 490	346	177
593	Used merchandise stores -----	11	2 167	626	143	62
594	Miscellaneous shopping goods stores -----	59	22 435	2 961	732	309
5941	Sporting goods stores and bicycle shops -----	9	2 840	251	66	17
5942	Book stores -----	11	4 056	416	107	53
5944	Jewelry stores -----	12	5 474	910	228	70
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	27	10 065	1 384	331	169
596	Nonstore retailers -----	12	17 732	2 021	469	97
598	Fuel dealers -----	13	14 484	2 002	535	102
5992	Florists -----	12	3 481	1 035	255	98
5993	Tobacco stores and stands -----	-	-	-	-	-
5994	News dealers and newsstands -----	2	(D)	(D)	(D)	AA
5995	Optical goods stores -----	10	2 575	664	147	35
5999	Miscellaneous retail stores, n.e.c. -----	24	(D)	(D)	(D)	CC
<b>PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD CMSA</b>						
	<b>Retail trade -----</b>	<b>35 113</b>	<b>46 632 771</b>	<b>5 599 802</b>	<b>1 300 625</b>	<b>417 777</b>
<b>52</b>	<b>Building materials and garden supplies stores -----</b>	<b>1 377</b>	<b>1 842 218</b>	<b>244 708</b>	<b>55 982</b>	<b>12 956</b>
521, 3	Building materials and supply stores -----	747	1 447 541	176 349	41 678	8 652
521	Lumber and other building materials dealers -----	488	1 291 424	157 296	37 071	7 611
523	Paint, glass, and wallpaper stores -----	259	156 117	19 053	4 607	1 041
525	Hardware stores -----	363	(D)	(D)	(D)	GG
526	Retail nurseries, lawn and garden supply stores -----	252	205 271	36 230	6 906	2 133
527	Manufactured (mobile) home dealers -----	15	(D)	(D)	(D)	BB
<b>53</b>	<b>General merchandise stores -----</b>	<b>768</b>	<b>5 224 552</b>	<b>576 254</b>	<b>135 530</b>	<b>49 646</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> -----	231	4 209 219	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>1</sup> -----	231	4 105 746	481 727	113 846	41 043
531 pt.	Conventional <sup>1</sup> -----	53	(D)	(D)	(D)	JJ
531 pt.	Discount or mass merchandising <sup>1</sup> -----	147	(D)	(D)	(D)	JJ
531 pt.	National chain <sup>1</sup> -----	31	(D)	(D)	(D)	II
533	Variety stores -----	319	289 311	38 942	8 762	3 611
539	Miscellaneous general merchandise stores -----	218	829 495	55 585	12 922	4 992
<b>54</b>	<b>Food stores -----</b>	<b>4 433</b>	<b>9 129 180</b>	<b>987 587</b>	<b>234 804</b>	<b>69 832</b>
541	Grocery stores -----	2 849	8 459 857	886 288	211 751	60 194
541 pt.	Supermarkets and other general-line grocery stores -----	1 400	7 309 576	759 572	184 983	46 273
541 pt.	Convenience food stores -----	1 030	947 709	105 671	21 592	11 531
541 pt.	Convenience food/gasoline stores -----	113	106 004	7 078	1 797	803
541 pt.	Delicatessens -----	306	96 568	13 967	3 379	1 587
542	Meat and fish (seafood) markets -----	338	245 182	26 129	6 274	2 013
546	Retail bakeries -----	559	166 340	42 085	9 987	4 598
546 pt.	Retail bakeries —baking and selling -----	511	(D)	(D)	(D)	HH
546 pt.	Retail bakeries —selling only -----	48	(D)	(D)	(D)	EE
543, 4, 5, 9	Other food stores -----	687	257 801	33 085	6 792	3 027
543	Fruit and vegetable markets -----	145	(D)	(D)	(D)	FF
544	Candy, nut, and confectionery stores -----	195	44 501	8 152	1 582	922
545	Dairy products stores -----	78	(D)	(D)	(D)	EE
549	Miscellaneous food stores -----	269	(D)	(D)	(D)	GG

See footnotes at end of table.

**RETAIL TRADE—GEOGRAPHIC AREA SERIES**

**Table 7. Summary Statistics for Metropolitan Areas: 1992 — Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	<b>PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD CMSA— Con.</b>					
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	<b>1 523</b>	<b>9 211 092</b>	<b>758 417</b>	<b>172 647</b>	<b>27 028</b>
551	New and used car dealers .....	535	8 232 880	628 126	143 276	20 467
552	Used car dealers .....	256	249 664	18 837	4 404	870
553	Auto and home supply stores .....	576	486 241	86 322	19 776	4 608
553 pt.	Auto parts, tires, and accessories stores .....	568	479 563	85 316	19 524	4 539
553 pt.	Home and auto supply stores .....	8	6 678	1 006	252	69
555, 6, 7, 9	Miscellaneous automotive dealers .....	156	242 307	25 132	5 191	1 083
555	Boat dealers .....	69	(D)	(D)	(D)	EE
556	Recreational vehicle dealers .....	32	73 152	7 355	1 513	273
557	Motorcycle dealers .....	49	(D)	(D)	(D)	EE
559	Automotive dealers, n.e.c. ....	6	(D)	(D)	(D)	AA
<b>554</b>	<b>Gasoline service stations</b> .....	<b>1 994</b>	<b>2 616 213</b>	<b>152 984</b>	<b>37 676</b>	<b>12 227</b>
554 pt.	Gasoline/convenience food stores .....	206	348 379	16 316	3 959	1 648
554 pt.	Other gasoline service stations and truck stops .....	1 788	2 267 834	136 668	33 717	10 579
<b>56</b>	<b>Apparel and accessory stores</b> .....	<b>3 795</b>	<b>2 817 889</b>	<b>323 555</b>	<b>74 454</b>	<b>30 180</b>
561	Men's and boys' clothing and accessory stores .....	442	333 726	49 490	11 263	3 075
562, 3	Women's clothing and specialty stores .....	1 511	1 020 413	118 885	28 238	12 943
562	Women's clothing stores .....	1 256	(D)	(D)	(D)	JJ
563	Women's accessory and specialty stores .....	255	(D)	(D)	(D)	GG
565	Family clothing stores .....	387	715 167	63 371	13 899	6 278
566	Shoe stores .....	1 048	524 818	63 104	14 702	5 066
566 pt.	Men's shoe stores .....	116	49 151	7 347	1 786	464
566 pt.	Women's shoe stores .....	203	(D)	(D)	(D)	FF
566 pt.	Children's and juveniles' shoe stores .....	59	(D)	(D)	(D)	EE
566 pt.	Family shoe stores .....	505	240 227	28 257	6 461	2 306
566 pt.	Athletic footwear stores .....	165	127 776	12 238	2 954	1 052
564, 9	Other apparel and accessory stores .....	407	223 765	28 705	6 352	2 818
564	Children's and infants' wear stores .....	189	(D)	(D)	(D)	GG
569	Miscellaneous apparel and accessory stores .....	218	(D)	(D)	(D)	GG
<b>57</b>	<b>Furniture and home furnishings stores</b> .....	<b>2 418</b>	<b>2 243 295</b>	<b>268 815</b>	<b>64 213</b>	<b>15 447</b>
5712	Furniture stores .....	700	(D)	(D)	(D)	HH
5713, 4, 9	Home furnishings stores .....	726	452 762	64 703	15 584	4 089
5713	Floor covering stores .....	274	229 673	32 014	7 565	1 450
5714	Drapery, curtain, and upholstery stores .....	73	31 114	3 954	915	355
5719	Miscellaneous home furnishings stores .....	379	191 975	28 735	7 104	2 284
572	Household appliance stores .....	227	(D)	(D)	(D)	GG
573	Radio, television, computer, and music stores .....	765	826 795	81 496	18 851	5 064
5731	Radio, television, and electronics stores .....	360	428 818	43 650	9 917	2 358
5734	Computer and software stores .....	126	184 338	15 073	3 375	759
5735	Record and prerecorded tape stores .....	209	(D)	(D)	(D)	GG
5736	Musical instrument stores .....	70	(D)	(D)	(D)	EE
<b>58</b>	<b>Eating and drinking places</b> .....	<b>10 132</b>	<b>4 397 246</b>	<b>1 161 827</b>	<b>268 417</b>	<b>133 134</b>
5812	Eating places .....	8 317	4 035 910	1 092 628	252 565	125 454
5812 pt.	Restaurants .....	3 647	2 034 908	602 933	139 556	67 207
5812 pt.	Cafeterias .....	88	33 102	9 469	2 175	996
5812 pt.	Refreshment places .....	3 424	1 411 415	329 000	75 373	43 696
5812 pt.	Other eating places .....	1 158	556 485	151 226	35 461	13 555
5813	Drinking places .....	1 815	361 336	69 199	15 852	7 680
<b>591</b>	<b>Drug and proprietary stores</b> .....	<b>1 388</b>	<b>2 231 676</b>	<b>240 830</b>	<b>56 188</b>	<b>16 151</b>
591 pt.	Drug stores .....	1 297	2 157 193	233 740	54 526	15 415
591 pt.	Proprietary stores .....	91	74 483	7 090	1 662	736
<b>59 ex. 591</b>	<b>Miscellaneous retail stores</b> .....	<b>7 285</b>	<b>6 919 410</b>	<b>884 825</b>	<b>200 714</b>	<b>51 176</b>
592	Liquor stores .....	921	945 944	73 649	17 856	4 962
593	Used merchandise stores .....	286	89 176	16 980	3 983	1 534
594	Miscellaneous shopping goods stores .....	3 107	1 738 903	220 878	51 294	19 057
5941	Sporting goods stores and bicycle shops .....	478	326 237	39 325	9 146	3 091
5941 pt.	General line sporting goods stores .....	169	171 091	19 118	4 515	1 623
5941 pt.	Specialty line sporting goods stores .....	309	155 146	20 207	4 631	1 468
5942	Book stores .....	331	193 473	22 674	5 302	2 129
5944	Jewelry stores .....	705	338 846	54 220	13 164	3 392
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	1 593	880 347	104 659	23 682	10 445
5943	Stationery stores .....	97	(D)	(D)	(D)	FF
5945	Hobby, toy, and game shops .....	254	378 185	32 562	7 038	3 086
5946	Camera and photographic supply stores .....	111	60 282	8 244	1 949	577
5947	Gift, novelty, and souvenir shops .....	925	301 709	41 978	9 366	4 740
5948	Luggage and leather goods stores .....	59	(D)	(D)	(D)	EE
5949	Sewing, needlework, and piece goods stores .....	147	72 143	10 671	2 540	1 172
596	Nonstore retailers .....	552	2 702 247	331 353	69 539	12 363
5961	Catalog and mail-order houses .....	130	2 318 621	246 007	48 458	7 488
5962	Automatic merchandising machine operators .....	132	195 707	46 500	11 933	2 599
5963	Direct selling establishments .....	290	187 919	38 846	9 148	2 276

See footnotes at end of table.



**Table 7. Summary Statistics for Metropolitan Areas: 1992 — Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	<b>PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA— Con.</b>					
<b>59 ex. 591</b>	<b>Miscellaneous retail stores — Con.</b>					
598	Fuel dealers .....	370	726 374	99 737	24 836	3 710
5983	Fuel oil dealers .....	314	660 004	86 813	21 749	3 289
5984	Liquefied petroleum gas (bottled gas) dealers .....	49	(D)	(D)	(D)	EE
5989	Fuel dealers, n.e.c. ....	7	(D)	(D)	(D)	AA
5992	Florists .....	594	147 460	34 058	8 289	2 902
5993	Tobacco stores and stands .....	51	(D)	(D)	(D)	CC
5994	News dealers and newsstands .....	122	(D)	(D)	(D)	EE
5995	Optical goods stores .....	399	133 629	30 958	7 687	1 641
5999	Miscellaneous retail stores, n.e.c. ....	883	(D)	(D)	(D)	HH
5999 pt.	Pet shops .....	174	77 519	11 523	2 724	1 191
5999 pt.	Art dealers .....	91	32 989	6 160	1 390	314
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	618	(D)	(D)	(D)	HH
	<b>Atlantic—Cape May, NJ PMSA</b>					
	<b>Retail trade .....</b>	<b>3 158</b>	<b>3 012 861</b>	<b>400 823</b>	<b>81 636</b>	<b>27 231</b>
	(See appropriate State for SIC detail.)					
	<b>Philadelphia, PA—NJ PMSA</b>					
	<b>Retail trade .....</b>	<b>27 948</b>	<b>37 902 620</b>	<b>4 538 227</b>	<b>1 064 193</b>	<b>339 136</b>
	(See appropriate State for SIC detail.)					
	<b>Vineland—Millville—Bridgeton, NJ PMSA</b>					
	<b>Retail trade .....</b>	<b>782</b>	<b>937 469</b>	<b>107 689</b>	<b>24 627</b>	<b>7 957</b>
	(See appropriate State for SIC detail.)					
	<b>Wilmington—Newark, DE—MD PMSA</b>					
	<b>Retail trade .....</b>	<b>3 225</b>	<b>4 779 821</b>	<b>553 063</b>	<b>130 169</b>	<b>43 453</b>
<b>52</b>	<b>Building materials and garden supplies stores .....</b>	<b>143</b>	<b>219 910</b>	<b>28 374</b>	<b>6 454</b>	<b>1 535</b>
521, 3	Building materials and supply stores .....	74	176 116	20 992	4 909	1 026
521	Lumber and other building materials dealers .....	57	164 379	19 296	4 501	942
523	Paint, glass, and wallpaper stores .....	17	11 737	1 696	408	84
525	Hardware stores .....	30	21 540	3 864	912	314
526	Retail nurseries, lawn and garden supply stores .....	34	17 166	3 130	562	179
527	Manufactured (mobile) home dealers .....	5	5 088	388	71	16
<b>53</b>	<b>General merchandise stores .....</b>	<b>76</b>	<b>679 087</b>	<b>70 754</b>	<b>16 197</b>	<b>5 831</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	29	515 132	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>1</sup> .....	29	506 995	58 929	13 550	4 748
533	Variety stores .....	30	30 756	3 965	928	422
539	Miscellaneous general merchandise stores .....	17	141 336	7 860	1 719	661
<b>54</b>	<b>Food stores .....</b>	<b>351</b>	<b>871 891</b>	<b>92 922</b>	<b>22 355</b>	<b>6 415</b>
541	Grocery stores .....	250	818 120	83 789	20 250	5 547
542	Meat and fish (seafood) markets .....	22	18 310	2 420	591	204
546	Retail bakeries .....	45	16 949	4 412	1 041	475
543, 4, 5, 9	Other food stores .....	34	18 512	2 301	473	189
543	Fruit and vegetable markets .....	7	8 351	830	125	53
544	Candy, nut, and confectionery stores .....	8	(D)	(D)	(D)	BB
545	Dairy products stores .....	2	(D)	(D)	(D)	AA
549	Miscellaneous food stores .....	17	7 664	946	228	85
<b>55 ex. 554</b>	<b>Automotive dealers .....</b>	<b>150</b>	<b>922 576</b>	<b>78 578</b>	<b>18 102</b>	<b>3 001</b>
551	New and used car dealers .....	45	802 757	62 566	14 500	2 207
552	Used car dealers .....	18	15 622	2 080	635	79
553	Auto and home supply stores .....	58	55 082	9 289	1 999	470
553 pt.	Auto parts, tires, and accessories stores .....	56	(D)	(D)	(D)	EE
553 pt.	Home and auto supply stores .....	2	(D)	(D)	(D)	BB
555, 6, 7, 9	Miscellaneous automotive dealers .....	29	49 115	4 643	968	245
555	Boat dealers .....	16	30 746	2 567	583	141
556	Recreational vehicle dealers .....	3	(D)	(D)	(D)	BB
557	Motorcycle dealers .....	8	8 870	1 074	190	60
559	Automotive dealers, n.e.c. ....	2	(D)	(D)	(D)	AA
<b>554</b>	<b>Gasoline service stations .....</b>	<b>190</b>	<b>328 322</b>	<b>19 326</b>	<b>4 754</b>	<b>1 533</b>

See footnotes at end of table.

**RETAIL TRADE—GEOGRAPHIC AREA SERIES**

**Table 7. Summary Statistics for Metropolitan Areas: 1992 — Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	<b>PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA— Con.</b>					
	<b>Wilmington—Newark, DE—MD PMSA—Con.</b>					
<b>56</b>	<b>Apparel and accessory stores -----</b>	<b>303</b>	<b>219 969</b>	<b>22 881</b>	<b>5 324</b>	<b>2 550</b>
561	Men's and boys' clothing and accessory stores -----	31	20 161	2 694	695	237
562, 3	Women's clothing and specialty stores -----	115	82 494	8 537	1 939	1 089
562	Women's clothing stores -----	100	74 372	7 679	1 749	991
563	Women's accessory and specialty stores -----	15	8 122	858	190	98
565	Family clothing stores -----	34	48 445	4 160	967	485
566	Shoe stores -----	87	43 969	4 766	1 104	415
566 pt.	Men's shoe stores -----	11	(D)	(D)	(D)	BB
566 pt.	Women's shoe stores -----	15	(D)	(D)	(D)	BB
566 pt.	Children's and juveniles' shoe stores -----	8	(D)	(D)	(D)	BB
566 pt.	Family shoe stores -----	38	17 098	1 728	413	155
566 pt.	Athletic footwear stores -----	15	15 069	1 311	283	113
564, 9	Other apparel and accessory stores -----	36	24 900	2 724	619	324
564	Children's and infants' wear stores -----	18	15 725	1 430	346	197
569	Miscellaneous apparel and accessory stores -----	18	9 175	1 294	273	127
<b>57</b>	<b>Furniture and home furnishings stores -----</b>	<b>257</b>	<b>276 186</b>	<b>32 315</b>	<b>7 549</b>	<b>1 751</b>
5712	Furniture stores -----	71	93 918	11 459	2 602	560
5713, 4, 9	Home furnishings stores -----	79	48 530	7 417	1 804	443
5713	Floor covering stores -----	31	28 354	4 243	1 031	186
5714	Drapery, curtain, and upholstery stores -----	6	3 252	320	72	26
5719	Miscellaneous home furnishings stores -----	42	16 924	2 854	701	231
572	Household appliance stores -----	25	36 509	3 513	857	161
573	Radio, television, computer, and music stores -----	82	97 229	9 926	2 286	587
5731	Radio, television, and electronics stores -----	41	55 339	5 294	1 177	284
5734	Computer and software stores -----	14	17 894	1 996	441	84
5735	Record and prerecorded tape stores -----	19	18 030	1 696	430	170
5736	Musical instrument stores -----	8	5 966	940	238	49
<b>58</b>	<b>Eating and drinking places -----</b>	<b>871</b>	<b>462 904</b>	<b>119 624</b>	<b>28 259</b>	<b>14 259</b>
5812	Eating places -----	790	442 286	115 590	27 230	13 683
5812 pt.	Restaurants -----	300	188 812	55 316	13 422	6 396
5812 pt.	Cafeterias -----	7	2 316	525	117	40
5812 pt.	Refreshment places -----	344	171 856	41 360	9 740	5 662
5812 pt.	Other eating places -----	139	79 302	18 389	3 951	1 585
5813	Drinking places -----	81	20 618	4 034	1 029	576
<b>591</b>	<b>Drug and proprietary stores -----</b>	<b>95</b>	<b>200 326</b>	<b>24 090</b>	<b>5 846</b>	<b>1 647</b>
591 pt.	Drug stores -----	86	(D)	(D)	(D)	GG
591 pt.	Proprietary stores -----	9	(D)	(D)	(D)	BB
<b>59 ex. 591</b>	<b>Miscellaneous retail stores -----</b>	<b>789</b>	<b>598 650</b>	<b>64 199</b>	<b>15 329</b>	<b>4 931</b>
592	Liquor stores -----	187	138 655	10 799	2 667	1 136
593	Used merchandise stores -----	28	8 523	1 516	368	179
594	Miscellaneous shopping goods stores -----	289	181 304	22 126	5 127	1 854
5941	Sporting goods stores and bicycle shops -----	61	35 426	4 195	978	337
5941 pt.	General line sporting goods stores -----	17	15 450	1 677	413	140
5941 pt.	Specialty line sporting goods stores -----	44	19 976	2 518	565	197
5942	Book stores -----	32	18 303	1 952	473	201
5944	Jewelry stores -----	54	37 333	5 917	1 422	341
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	142	90 242	10 062	2 254	975
5943	Stationery stores -----	6	(D)	(D)	(D)	BB
5945	Hobby, toy, and game shops -----	27	39 228	3 091	660	269
5946	Camera and photographic supply stores -----	9	(D)	(D)	(D)	BB
5947	Gift, novelty, and souvenir shops -----	79	26 069	3 503	779	428
5948	Luggage and leather goods stores -----	6	3 247	516	121	37
5949	Sewing, needlework, and piece goods stores -----	15	9 997	1 490	350	141
596	Nonstore retailers -----	54	57 863	7 406	1 760	432
5961	Catalog and mail-order houses -----	18	31 132	1 717	393	121
5962	Automatic merchandising machine operators -----	9	16 380	3 908	925	177
5963	Direct selling establishments -----	27	10 351	1 781	442	134
598	Fuel dealers -----	35	138 181	8 679	2 201	315
5983	Fuel oil dealers -----	25	124 446	5 485	1 416	229
5984	Liquefied petroleum gas (bottled gas) dealers -----	9	(D)	(D)	(D)	BB
5989	Fuel dealers, n.e.c. -----	1	(D)	(D)	(D)	AA
5992	Florists -----	51	13 823	3 495	868	313
5993	Tobacco stores and stands -----	14	(D)	(D)	(D)	BB
5994	News dealers and newsstands -----	15	5 534	792	190	87
5995	Optical goods stores -----	35	11 312	2 689	658	155
5999	Miscellaneous retail stores, n.e.c. -----	81	(D)	(D)	(D)	EE
5999 pt.	Pet shops -----	20	9 152	1 520	392	161
5999 pt.	Art dealers -----	5	2 610	278	63	17
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	56	(D)	(D)	(D)	CC

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	<b>Retail trade</b> .....	<b>1 228</b>	<b>1 153 870</b>	<b>140 451</b>	<b>28 903</b>	<b>10 773</b>
<b>52</b>	<b>Building materials and garden supplies stores</b> .....	<b>63</b>	<b>90 088</b>	<b>9 455</b>	<b>2 099</b>	<b>500</b>
521, 3	Building materials and supply stores .....	29	68 505	6 998	1 606	349
525	Hardware stores .....	17	7 223	1 060	231	87
526	Retail nurseries, lawn and garden supply stores .....	5	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers .....	12	(D)	(D)	(D)	BB
<b>53</b>	<b>General merchandise stores</b> .....	<b>34</b>	<b>80 080</b>	<b>7 425</b>	<b>1 715</b>	<b>807</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	7	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>1</sup> .....	7	(D)	(D)	(D)	EE
533	Variety stores .....	12	(D)	(D)	(D)	CC
539	Miscellaneous general merchandise stores .....	15	(D)	(D)	(D)	CC
<b>54</b>	<b>Food stores</b> .....	<b>149</b>	<b>246 398</b>	<b>23 924</b>	<b>5 218</b>	<b>1 744</b>
541	Grocery stores .....	105	233 680	21 694	4 883	1 542
542	Meat and fish (seafood) markets .....	11	4 443	476	69	38
546	Retail bakeries .....	10	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores .....	23	(D)	(D)	(D)	BB
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	<b>69</b>	<b>213 095</b>	<b>19 480</b>	<b>4 159</b>	<b>822</b>
551	New and used car dealers .....	14	160 676	11 818	2 712	447
552	Used car dealers .....	18	(D)	(D)	(D)	CC
553	Auto and home supply stores .....	24	16 455	2 794	430	127
555, 6, 7, 9	Miscellaneous automotive dealers .....	13	(D)	(D)	(D)	CC
<b>554</b>	<b>Gasoline service stations</b> .....	<b>77</b>	<b>106 483</b>	<b>6 574</b>	<b>1 569</b>	<b>517</b>
<b>56</b>	<b>Apparel and accessory stores</b> .....	<b>136</b>	<b>79 965</b>	<b>8 710</b>	<b>1 847</b>	<b>835</b>
561	Men's and boys' clothing and accessory stores .....	14	(D)	(D)	(D)	BB
562, 3	Women's clothing and specialty stores .....	55	20 224	2 240	427	246
562	Women's clothing stores .....	51	(D)	(D)	(D)	CC
563	Women's accessory and specialty stores .....	4	(D)	(D)	(D)	AA
565	Family clothing stores .....	25	29 940	3 394	804	347
566	Shoe stores .....	23	(D)	(D)	(D)	BB
564, 9	Other apparel and accessory stores .....	19	(D)	(D)	(D)	BB
<b>57</b>	<b>Furniture and home furnishings stores</b> .....	<b>96</b>	<b>60 296</b>	<b>9 141</b>	<b>2 016</b>	<b>508</b>
5712	Furniture stores .....	30	29 955	5 243	1 164	222
5713, 4, 9	Home furnishings stores .....	37	14 262	2 116	422	162
572	Household appliance stores .....	11	10 007	1 154	291	69
573	Radio, television, computer, and music stores .....	18	6 072	628	139	55
<b>58</b>	<b>Eating and drinking places</b> .....	<b>306</b>	<b>128 683</b>	<b>36 677</b>	<b>6 147</b>	<b>3 724</b>
5812	Eating places .....	287	122 931	35 699	6 023	3 653
5812 pt.	Restaurants .....	142	63 880	20 230	3 171	2 009
5812 pt.	Cafeterias .....	2	(D)	(D)	(D)	BB
5812 pt.	Refreshment places .....	117	(D)	(D)	(D)	GG
5812 pt.	Other eating places .....	26	(D)	(D)	(D)	BB
5813	Drinking places .....	19	5 752	978	124	71
<b>591</b>	<b>Drug and proprietary stores</b> .....	<b>31</b>	<b>(D)</b>	<b>(D)</b>	<b>(D)</b>	<b>EE</b>
<b>59 ex. 591</b>	<b>Miscellaneous retail stores</b> .....	<b>267</b>	<b>(D)</b>	<b>(D)</b>	<b>(D)</b>	<b>GG</b>
592	Liquor stores .....	59	28 058	2 474	547	238
593	Used merchandise stores .....	20	(D)	(D)	(D)	BB
594	Miscellaneous shopping goods stores .....	107	25 877	3 251	591	280
5941	Sporting goods stores and bicycle shops .....	24	(D)	(D)	(D)	BB
5942	Book stores .....	4	1 406	215	46	20
5944	Jewelry stores .....	15	(D)	(D)	(D)	BB
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	64	13 686	1 568	269	156
596	Nonstore retailers .....	14	8 088	1 235	290	84
598	Fuel dealers .....	11	28 524	4 036	998	160
5992	Florists .....	18	2 334	478	106	56
5993	Tobacco stores and stands .....	1	(D)	(D)	(D)	AA
5994	News dealers and newsstands .....	2	(D)	(D)	(D)	AA
5995	Optical goods stores .....	7	1 451	176	54	26
5999	Miscellaneous retail stores, n.e.c. .....	28	(D)	(D)	(D)	BB

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Delaware -----</b>	<b>(X)</b>	<b>6 491 936</b>	<b>6 491 936</b>	<b>100.0</b>	<b>Delaware—Con.</b>				
Dover -----	1	673 445	673 445	10.4	Smyrna ▲ -----	7	94 127	2 543 119	39.2
Wilmington -----	2	632 013	1 305 458	20.1	Middletown -----	8	48 910	2 592 029	39.9
Newark -----	3	601 546	1 907 004	29.4	Laurel -----	9	35 396	2 627 425	40.5
Seaford -----	4	186 681	2 093 685	32.3	Elsmere -----	10	31 690	2 659 115	41.0
Milford ▲ -----	5	181 112	2 274 797	35.0	Georgetown -----	11	22 472	2 681 587	41.3
New Castle -----	6	174 195	2 448 992	37.7					

<sup>1</sup>Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

**Table 10. Counties Ranked by Volume of Sales: 1992**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Delaware -----</b>	<b>(X)</b>	<b>6 491 936</b>	<b>6 491 936</b>	<b>100.0</b>	<b>Delaware—Con.</b>				
New Castle -----	1	4 272 500	4 272 500	65.8	Sussex -----	2	1 153 870	5 426 370	83.6
					Kent -----	3	1 065 566	6 491 936	100.0

<sup>1</sup>Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

# Appendix A.

## General Explanation

### CENSUS COVERAGE AND METHODOLOGY

**Structure and method of enumeration.** Firms in the 1992 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

1. The nonmail universe consisted of firms which were not required to file a regular census return and included:
  - a. All nonemployers, i.e., all firms with no paid employment during 1992. Sales information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms, nonemployers account for less than 5 percent of total retail sales.

The census included only those retail nonemployer firms which reported a sales volume of \$1,000 or more during 1992.

Data on nonemployers are provided in subsequent 1992 Census of Retail Trade reports; Non-employer Statistics (RC92-N-1) and Selected Statistics (RC92-SP-1).

- b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with one or more paid employees at any time during 1992 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to four employees and represented about 10 percent of total retail sales of establishments covered in the census.

Data on sales, payroll, and employment for employer firms below the payroll cutoff were derived or estimated from administrative records of other Federal agencies except for a sample of small employer firms. This sample was included in the mail universe.

2. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers; i.e., all multiestablishment firms and all employer firms above the payroll size cutoff referred to in section 1b. Within this category, a report of company organization was conducted

periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 census, all multiestablishment firms were asked to notify the Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.

- b. A sample of small employer firms referred to in section 1b. These firms were sent the census mailing packages containing the appropriate 1992 questionnaire. For the retail trade sector, the overall sample of small employer firms was 20.6 percent which varied by kind of business.

**Method of classifying kinds of business.** The retail trade classifications for all establishments were based on the *Standard Industrial Classification Manual: 1987*<sup>1</sup> (SIC). However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

1. The nonmail universe.
  - a. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.
  - b. Selected small employers were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1987 census. Otherwise, the classification was obtained from administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a 1992 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1992 census kind-of-business code.

<sup>1</sup>*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

- Establishments in the mail universe were classified on the basis of their self-designation, answers to questions on sales by merchandise line, and other special inquiries.

## COMPARABILITY OF THE 1987 AND 1992 CENSUSES

The 1987 and 1992 censuses were conducted under similar conditions and procedures except for the following:

**Geographic areas.** The boundaries of a number of areas for which data are shown in the 1992 census are not the same as in the 1987 census because of annexations; other boundary changes; and redefinitions of metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).<sup>2</sup> In addition, data for consolidated cities are included in the 1992 census.

Data for special economic urban areas (SEUA's) with 10,000 inhabitants or more in Michigan, Minnesota, New York, and Wisconsin qualified for publication in the 1992 census. This included townships in Michigan and Minnesota and towns in New York and Wisconsin. However, Minnesota did not have any townships that met the publication criteria.

## EXPLANATION OF TERMS

**Establishments.** An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and are provided in the retail trade report, *Miscellaneous Subjects* (RC92-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1992. Appendix G provides a comparison of the number of establishments active any time during the year versus the number in business at the end of the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that

classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

**Firms.** A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

**Sales.** Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

**Annual payroll.** Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, employee contributions to qualified pension plans, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all

<sup>2</sup>Newly defined metropolitan areas (MA's) were announced by the Office of Management and Budget (OMB) effective June 30, 1993.

employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on form 941.

**First-quarter payroll.** This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1992.

**Paid employees for pay period including March 12.** Paid employees consist of the full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

**Auxiliary establishments.** Each company included in this census was asked to identify and separately report auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

## KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, SIC major groups 52 through 59 in the SIC manual, includes establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

The retail trade industries were covered in the 1992 Economic and Agriculture Census. However, retail establishments of the following types were excluded from census coverage:

1. Federal, State, and local government agencies that sold merchandise, other than liquor stores operated by State and local governments
2. Officers' clubs and officers' open messes (classified based on primary activity with a T/O code of 90); and public school lunch programs except those which operated on a fee or contract basis (classified based on primary activity with a T/O code of 55)

The following types of retail establishments were covered in the census:

1. Appliance stores owned by public utilities if the establishments were primarily engaged in selling appliances to customers
2. Liquor stores operated by State and local governments

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification than defined in the SIC manual was needed, additional kinds of business were identified within a SIC industry.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities or merchandise lines are sold by different kinds of business is available in the 1992 Census of Retail Trade report, *Merchandise Line Sales*, RC92-S-3.)

### Building Materials and Garden Supplies Stores (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn

and garden supplies; and manufactured (mobile) homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

**Lumber and other building materials dealers (SIC 521).** Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. For lumber yards, at least 32 percent of sales must be from the sale of lumber and millwork. Hardware is often an important line of retail lumber and building materials dealers. Also included in this group are home centers. These are retail establishments that sell both lumber and building materials and hardware. Additionally, they must sell at least 5 of the following merchandise lines: housewares, tools (power and/or hand), floor coverings, electrical supplies, kitchen cabinets, plumbing and bath supplies, lawn and garden products, paints and/or sundries, windows and/or doors, roofing, wallcoverings, ceiling products and materials, lawn and garden supplies, and appliances. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

**Paint, glass, and wallpaper stores (SIC 523).** Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

**Hardware stores (SIC 525).** Establishments primarily engaged in selling a number of basic hardware lines, such as tools, builders' hardware, locks and other security hardware, paint and glass, housewares, household appliances, cutlery, and building materials, no one of which accounts for 50 percent or more of the sales of the establishments.

**Retail nurseries, lawn and garden supply stores (SIC 526).** Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but

may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

**Manufactured (mobile) home dealers (SIC 527).** Establishments primarily engaged in the retail sales of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561 and those primarily selling utility trailers are classified in SIC 5599.

### **General Merchandise Stores (SIC Major Group 53)**

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and home furnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, catalog showrooms, warehouse clubs, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596.

**Department stores (SIC 531).** Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the following groups of merchandise:

1. Household linens, dry goods, furniture, home furnishings, appliances, and radio and TV sets
2. A general line of apparel for the family

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the sales of the other group is \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (including leased depts.)

Department stores (excluding leased depts.)



For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores also are presented:

**Conventional department stores (SIC 531 pt.).** Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department
2. May have a catalog order service
3. Are not affiliated with a company which operates similar establishments on a national basis

These stores often sell:

1. Soft goods and hard goods which are primarily nationally advertised brands
2. Appliances which are serviced by another company
3. Limited lines of merchandise through seasonal or special catalogs

**Discount or mass merchandising department stores (SIC 531 pt.).** Establishments which satisfy the criteria of a department store (see above) and usually:

1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices
2. Provide centralized check-out service
3. Sell merchandise through self-service with minimal customer assistance provided in any department
4. Do not have a catalog order service

These stores often sell:

1. Soft goods which are usually their own corporate brands or are unbranded
2. Hard goods which are primarily nationally advertised brands
3. Appliances which are serviced by another company

**National chain department stores (SIC 531 pt.).** Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department
2. Usually have a catalog order service
3. Are affiliated with a company which operates similar establishments on a national basis

These stores often sell:

1. Soft goods and hard goods which are their own corporate brands or are unbranded
2. Appliances which are serviced by their own company

**Variety stores (SIC 533).** Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

**Miscellaneous general merchandise stores (SIC 539).** Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, housewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms. Establishments primarily engaged in the retail sales of merchandise by catalog, mail, or television order are classified in SIC 5961.

**Warehouse clubs (SIC 539 pt.).** Establishments primarily engaged in the retail sale of general lines of merchandise such as groceries; automotive tires, batteries, parts, and accessories; audio and video equipment; household appliances; office equipment and supplies; apparel; and books through warehouse-based operations. These establishments are sometimes known as membership warehouse clubs.

**Catalog showrooms (SIC 539 pt.).** Establishments primarily engaged in the retail sale of general lines of merchandise such as homefurnishings, housewares, jewelry, radios, televisions, stereo equipment, and sporting goods. Inventory is stored at the location but not usually on display. Customers order using a catalog and wait while the merchandise is being delivered from the stock room.

**Other miscellaneous general merchandise stores (SIC 539 pt.).** Establishments primarily engaged in the retail sale of several lines of merchandise such as piece goods, men's and women's apparel and accessories, dry goods, hardware, housewares, homefurnishings, and other lines in limited amounts. Included in this industry are stores selling commodities covered in the definition for industry 5311, but normally having less than 50 employees. Also included are stores known as country general stores.

## Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

**Grocery stores (SIC 541).** Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats.

**Supermarkets and other general-line grocery stores (SIC 541 pt.).** Establishments commonly known as supermarkets, food stores, grocery stores, and food warehouses primarily engaged in the retail sale of a wide variety of grocery store merchandise. Customers normally make large, volume purchases from these stores.

**Convenience food stores (SIC 541 pt.).** Establishments primarily engaged in the retail sale of a medium variety of canned goods, dairy products, pre-packaged meats, and other grocery items in limited amounts. They also may sell newspapers, magazines, refreshment items, cigarettes, beer, wine, and novelties. Customers normally utilize a convenience store to purchase a few items, whereas grocery stores are utilized for large, volume purchases. Convenience stores normally have a maximum of two check-out counters; less than 2,500 square feet of total under-roof floor space; a small, private parking lot; and hours of operation which normally extend beyond those of traditional grocery stores. Establishments primarily selling convenience store items but also selling gasoline are classified in kind of business 541130.

**Convenience food/gasoline stores (SIC 541 pt.).** These are establishments that satisfy the criteria of a convenience food store and also sell gasoline; however, gasoline sales may not exceed 49 percent of total sales. Establishments selling convenience store items but primarily selling gasoline are classified in kind of business 554130.

**Delicatessens (SIC 541 pt.).** Establishments primarily engaged in the retail sale of cold cuts, oven-roasted meats, bread, and other grocery items. They often prepare sandwiches for carry-out and party platters, and may prepare gourmet platters for take-home consumption.

**Meat and fish (seafood) markets (SIC 542).** Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They

may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963, and establishments primarily engaged in the retail sale of poultry are classified in SIC 549.

**Fruit and vegetable markets (SIC 543).** Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are often found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

**Candy, nut, and confectionery stores (SIC 544).** Establishments primarily engaged in selling nuts, popcorn, boxed or bulk candy and other confections such as candied fruits, and chewing gum. Ice cream, frozen yogurt, and soft drinks are often sold in these stores. Candy or confectionery stores making their own products, and candy and popcorn stands in theaters are classified here.

**Dairy products stores (SIC 545).** Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen yogurt stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

**Retail bakeries (SIC 546).** Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

**Retail bakeries—baking and selling (SIC 546 pt.).** Establishments selling, over the counter, bakery products such as breads, rolls, cakes, cookies, and pies at least part of which are baked on the premises.

**Retail bakeries—selling only (SIC 546 pt.).** Establishments primarily engaged in the retail sale of bakery products such as breads, cakes, and pies none of which are produced on the premises.

**Miscellaneous food stores (SIC 549).** Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamins, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account, and sell dressed fowls or sell fowls cleaned and dressed by others.

### **Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)**

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included unless reported separately.

**New and used car dealers (SIC 551).** Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

**Used car dealers (SIC 552).** Establishments primarily engaged in selling used cars and not holding a franchise for the sale of new passenger cars. Some of these dealers may sell a small quantity of trucks and farm equipment. Some maintain repair and service departments. These establishments also frequently sell used pickups and vans at retail.

**Auto and home supply stores (SIC 553).** Establishments primarily engaged in the retail sale of auto supplies such as automotive batteries, parts, accessories; and sundry supplies such as polishes, paint, and decorative items. Establishments where used tires, batteries, and accessories exceed 49 percent of total sales are classified in SIC 501.

**Auto parts, tires, and accessories stores (SIC 553 pt.).** Establishments primarily engaged in the retail sale of new automotive tires and tubes. These establishments frequently have facilities for tire recapping and vulcanizing. These establishments also sell auto supplies such as automotive batteries, parts, and accessories. Establishments engaged in producing and installing custom-made seat covers for household users are included here.

**Home and auto supply stores (SIC 553 pt.).** Establishments primarily engaged in selling a combination of lines such as tires, batteries and accessories; household appliances; sporting goods; housewares and hardware. These differ from tire, battery, and accessory stores in that, although the largest merchandise line sales may be in automotive parts, accessories, and repairs, a considerable amount of sales also are made in nonautomotive lines.

**Gasoline service stations (SIC 554).** Establishments primarily engaged in selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.

**Gasoline/convenience food stores (SIC 554 pt.).** Establishments primarily engaged in the retail sale of gasoline and automotive lubricants and also sell a line of convenience store items such as milk, eggs, bread, beer, pet food, detergents, etc. Establishments selling gasoline and lubricants but primarily selling convenience food items are classified in SIC 541.

**Other gasoline service stations and truck stops (SIC 554 pt.).** Establishments primarily engaged in selling gasoline and automotive lubricants. These establishments usually sell tires, batteries, and accessories and perform related services. They also may do minor repair work. Truck stops primarily sell diesel fuel to truckers. They also may sell gasoline and lubricants, provide repair services, and operate a restaurant or motel as part of the truck stop establishment. They normally are open on a 24-hour per day basis.

**Boat dealers (SIC 555).** Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft including parts, accessories, marine supplies, and outboard motors.

**Recreational vehicle dealers (SIC 556).** Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches) including parts and accessories. Establishments primarily engaged in the retail sale of manufactured (mobile) homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

**Motorcycle dealers (SIC 557).** Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

**Automotive dealers, not elsewhere classified (SIC 559).** Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and go-carts. Also included are establishments primarily engaged in the retail sale of aircraft.

### **Apparel and Accessory Stores (SIC Major Group 56)**

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for

personal wear and adornment. Not included are establishments which meet the criteria for Department Stores (SIC 531) or Miscellaneous General Merchandise Stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

**Men's and boys' clothing and accessory stores (SIC 561).** Establishments primarily engaged in selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

**Women's clothing stores (SIC 562).** Establishments primarily engaged in selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

**Women's accessory and specialty stores (SIC 563).** Establishments primarily engaged in selling women's accessories and specialties such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur including custom-made.

**Furriers and fur shops (SIC 563 pt.).** Establishments primarily engaged in making fur coats and other fur apparel to custom order and selling ready-made fur coats and other fur apparel. If fur repair and storage are the chief sources of receipts, the establishments are classified in Services, SIC 7219.

**Other women's accessory and specialty stores (SIC 563 pt.).** Establishments primarily engaged in selling a specialized line of women's accessories such as blouses, knitwear, hosiery, hats, foundation garments, negligees, costume jewelry, gloves and handbags. Juniors' and misses' accessory and specialty apparel is classified here.

**Children's and infants' wear stores (SIC 564).** Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

**Family clothing stores (SIC 565).** Establishments primarily engaged in selling clothing, furnishings, and accessories for men, women, and children, without specializing

in sales for an individual sex or age group. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, and (2) sales of apparel items for an individual sex or age group are not more than three times the sales of all other apparel items.

**Men's shoe stores (SIC 566 pt.).** Establishments primarily engaged in selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification, if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

**Women's shoe stores (SIC 566 pt.).** Establishments primarily engaged in selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification, if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

**Children's and juveniles' shoe stores (SIC 566 pt.).** Establishments primarily engaged in selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification, if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

**Family shoe stores (SIC 566 pt.).** Establishments primarily engaged in selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification, if sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined.

**Athletic footwear stores (SIC 566 pt.).** Establishments primarily engaged in selling athletic shoes for activities such as tennis, jogging, baseball, softball, basketball, boxing, racquetball, football, volleyball, etc. These establishments may also sell athletic apparel.

**Miscellaneous apparel and accessory stores (SIC 569).** Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories, not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

## **Furniture and Homefurnishings Stores (SIC Major Group 57)**

This major group includes retail stores selling goods used for furnishing the home such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5932. Stores furnishing interior decorating service are classified according to the merchandise handled. Stores primarily engaged in selling furnishings in conjunction with an interior decorator service are classified according to the merchandise handled; if the interior designer primarily advises clients on selection of merchandise, the establishment is classified in SIC 7389.

**Furniture stores (SIC 5712).** Establishments primarily engaged in selling new household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise. Furniture warehouse showrooms, sleep shops and waterbed stores, and specialty furniture stores such as baby furniture stores, are classified here. If sales of new office furniture account for more than half of the total sales, the establishments are classified in SIC 502120.

**Floor covering stores (SIC 5713).** Establishments primarily engaged in the retail sale of rugs, carpets, linoleum, floor tile, and related products. Stores selling ceramic (wall or floor) tile are classified in SIC 521130. Establishments included in this industry may incidentally perform installation but contractors primarily engaged in installing floor coverings for others are classified in SIC 1743 or 1752.

**Drapery, curtain, and upholstery stores (SIC 5714).** Establishments primarily engaged in selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

**Miscellaneous homefurnishings stores (SIC 5719).** Establishments primarily engaged in the retail sale of miscellaneous homefurnishings such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvass or by party-plan merchandising are classified in SIC 5963.

**Household appliance stores (SIC 572).** Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, microwave ovens, home freezers, and other household appliances such as electric irons, percolators, hot plates, vacuum cleaners, sewing machines, dehumidifiers, and self contained room air-conditioners. Many such stores also sell radios and television sets.

**Radio, television, and electronics stores (SIC 5731).** Establishments primarily engaged in the retail sale of radios, television sets, compact disc players, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, and records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

**Computer stores (SIC 5734 pt.).** Establishments primarily engaged in the retail sale of computer hardware and peripheral equipment such as printers, disk drives, etc. Computer software and computer furniture frequently are sold in these establishments.

**Computer software stores (SIC 5734 pt.).** Establishments primarily engaged in the retail sale of prepackaged (off-the-shelf) computer software. Computer furniture, peripheral equipment, books, supplies, and accessories are frequently sold in these establishments.

**Record and prerecorded tape stores (SIC 5735).** Establishments primarily engaged in selling phonograph records, compact discs, and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5734 and those primarily engaged in the rental of video tapes in SIC 7841.

**Musical instrument stores (SIC 5736).** Establishments primarily engaged in selling musical instruments such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.

## **Eating and Drinking Places (SIC Major Group 58)**

This major group includes retail establishments engaged in selling prepared food and drinks for consumption on the premises. Also included are caterers which serve prepared food other than at the place of business and lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption. In-plant food contractors are included here as well as leased eating and drinking concessions in hotels, motels, sports arenas, and other amusement places.

**Restaurants (SIC 5812 pt.).** Establishments primarily engaged in serving prepared food and beverages. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified in Drinking Places (SIC 5813).

**Cafeterias (SIC 5812 pt.).** Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter/waitress service may be provided. Table and/or booth seating facilities are usually provided.

**Refreshment places (SIC 5812 pt.).** Establishments primarily engaged in selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "take-home" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

**Other eating places (SIC 5812 pt.).** This includes social caterers, contract feeding and ice cream and frozen yogurt shops. See following descriptions.

**Social caterers (SIC 5812 pt.).** Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

**Contract feeding (SIC 5812 pt.).** Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

**Ice cream and frozen yogurt shops (SIC 5812 pt.).** Establishments primarily engaged in selling ice cream, frozen yogurt, or other frozen ices for consumption either on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.) Establishments known as ice cream or yogurt shops but primarily selling hamburgers, hot dogs, etc. are classified in SIC 581240.

**Drinking places (SIC 5813).** Establishments primarily engaged in the retail sale of alcoholic drinks such as beer,

ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments. Meals may or may not be served.

### **Miscellaneous Retail Stores (SIC Major Group 59)**

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: drug stores and proprietary stores; liquor stores; used merchandise stores; miscellaneous shopping goods stores; nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

**Drug stores (SIC 591 pt.).** Establishments primarily engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. Some of these stores sell small electrical appliances, window fans, dishes, lawn chairs, and similar products. Drug stores are classified here if any prescriptions are sold or if there is an indication that a pharmacist is employed. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

**Proprietary stores (SIC 591 pt.).** Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

**Liquor stores (SIC 592).** Establishments primarily engaged in selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

**Used merchandise stores (SIC 593).** This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5015 and scrap and waste dealers are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

**General-line sporting goods stores (SIC 5941 pt.).** Establishments primarily engaged in selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

**Specialty-line sporting goods stores (SIC 5941 pt.).** Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. These stores may also sell parts and/or accessories for the specialized line and often rent and/or repair the line they sell. Sales of motorcycles and motor scooters (including mopeds) are classified in SIC 5571. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

**Book stores (SIC 5942).** Establishments primarily engaged in selling new books and periodicals. Stationery and related items may also be sold. The subclassifications are general, specialty, and college book stores. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

**Stationery stores (SIC 5943).** Establishments primarily engaged in the retail sale of stationery such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies such as accounting and legal forms, blankbooks and forms, and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

**Jewelry stores (SIC 5944).** Establishments primarily engaged in the retail sale of any combination of the lines of jewelry such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631. Establishments primarily engaged in selling costume jewelry are classified in kind of business 563210.

**Hobby, toy, and game shops (SIC 5945).** Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items such as coins, stamps, and autographs are classified in SIC 5999.

**Camera and photographic supply stores (SIC 5946).** Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in the retail sale of video cameras are classified in SIC 5731. Establishments primarily engaged in finishing films are classified in SIC 7384.

**Gift, novelty, and souvenir shops (SIC 5947).** Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods.

**Luggage and leather goods stores (SIC 5948).** Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

**Sewing, needlework, and piece goods stores (SIC 5949).** Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

**Catalog and mail-order houses (SIC 5961).** Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, advertising on radio and television, and by operating catalog stores that carry little stock other than display items. They receive their orders by phone or mail and fill most of their orders by mail. These establishments do not ordinarily maintain stock for sale on the premises. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. Establishments primarily engaged in mail-order sales of computer hardware and/or software and television order (home shopping) sales are included within the classification.

**Mail-order houses, department store merchandise (SIC 5961 pt.).** These are mail-order houses selling the following lines of merchandise; furniture; homefurnishings; appliances; radio and TV sets; household linens and dry goods; and apparel with the same percentage requirements of a department store.

**Mail-order houses, other general merchandise (SIC 5961 pt.).** These are mail-order houses selling a variety of merchandise but not meeting the criteria of a department store (see SIC 5311 for criteria).

**Mail-order houses, specialized (SIC 5961 pt.).** These are mail-order houses which primarily sell a single item or a group of related items such as foods; apparel and accessories; computers and computer software; appliances, TV's, audio equipment, furniture, floor coverings, kitchenware, and homefurnishings; books and stationery; proprietary medicines; antiques; used merchandise; sporting goods; silverware; cigars and cigarettes; cameras and photographic equipment; gifts and novelties; optical goods; leather goods; artists' supplies; pet goods; hobby equipment; and toys and games. Sales of a single or related group of items must exceed 49 percent.

**Automatic merchandising machine operators (SIC 5962).** Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other

businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

**Direct selling establishments (SIC 5963).** Establishments primarily engaged in selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment" is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings, and equipment; mobile food service; books and stationery; and other direct selling.

**Direct selling, furniture, homefurnishings, and equipment (SIC 5963 pt.).** These are establishments primarily engaged in direct selling of furniture, baby furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, plastic housewares, brooms and brushes, lamps and shades, mirrors and pictures, venetian blinds and window shades, radios and television sets and parts, household appliances such as refrigerators and broilers, and other homefurnishings. Sales of these items must exceed 49 percent of total sales. Sellers of brushes and other cleaning aids are classified here. Sellers by the party plan where the salesperson conducts parties in order to assemble customers are also included here.

**Direct selling, mobile food service (SIC 5963 pt.).** These are establishments primarily engaged in direct selling of food for immediate consumption such as sandwiches, soup, etc. Establishments primarily engaged in direct selling of food, not for immediate consumption, are classified in kind of business 596340.

**Direct selling, books and stationery (SIC 5963 pt.).** These are establishments primarily engaged in direct selling of books, magazine subscriptions, encyclopedias, and stationery. Sales of these items must exceed 49 percent of total sales. Direct sellers of greeting cards and newspapers are classified in kind of business 596340.

**Direct selling, other (SIC 5963 pt.).** These are direct selling establishments which sell merchandise not covered in above kind of businesses. Included are establishments selling building materials, hardware, and lawn and garden supplies; general merchandise; food (including frozen food and freezer plans) and the door-to-door delivery of dairy products (excluding prepared foods for immediate

consumption); apparel and accessories; cosmetics; proprietary medicines; used merchandise; sporting goods; jewelry; tobacco products; cameras and photographic equipment; gifts, novelties, and souvenirs; optical goods; leather goods; hobby equipment; religious articles; newspapers; greeting cards; and toys and games.

**Fuel oil dealers (SIC 5983).** Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

**Liquefied petroleum gas (bottled gas) dealers (SIC 5984).** Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

**Fuel dealers, not elsewhere classified (SIC 5989).** Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

**Florists (SIC 5992).** Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

**Tobacco stores and stands (SIC 5993).** Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

**News dealers and newsstands (SIC 5994).** Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

**Optical goods stores (SIC 5995).** Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

**Miscellaneous retail stores, not elsewhere classified (SIC 5999).** Establishments primarily engaged in the retail sale of specialized lines of merchandise, not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or



consigned merchandise at retail or at auction. Establishments primarily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7389.

**Pet shops (SIC 5999 pt.).** These are retail stores selling pets such as dogs, cats, birds, rabbits, and tropical fish; pet foods and remedies. Aquariums, cages, pet toys, and aquatic plants are often sold in these types of stores. Many of these shops board pets on the premises. If receipts from the boarding of pets account for more than 49 percent of total receipts, the establishments are classified in Agriculture, Industry 075200 6.

**Art dealers (SIC 5999 pt.).** These are retail establishments primarily engaged in the retail sale of art goods, including original oil paintings, sculptures, glassware items

and ceramics, at retail or at auction. Establishments primarily selling supplies for making ceramic items are classified in kind of business 594520. Establishments primarily selling artists' supplies are classified in kind of business 599990. Establishments primarily selling art reproductions are classified in Industry 571900.

**Other miscellaneous retail stores, not elsewhere classified (SIC 5999 pt.).** These are retail stores, not elsewhere classified, which sell specialized lines such as artists' supplies, above-ground swimming pools and supplies, orthopedic and artificial limbs, drafting materials, hearing aids, furniture polish, rubber stamps, monuments and tombstones, sanitary supplies (including disinfectants), seasonal decorations, artificial flowers and plants, fireworks, etc. Religious goods stores are classified here.



# Appendix C.

## Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Services Division, Bureau of the Census, Washington, DC 20233]

SIC code	Title	Reporting form CB-	SIC code	Title	Reporting form CB-
<b>52</b>	<b>BUILDING MATERIALS AND GARDEN SUPPLIES STORES</b>		<b>57</b>	<b>FURNITURE AND HOMEFURNISHINGS STORES</b>	
5211	Lumber and other building materials dealers .....	5201	5712	Furniture stores .....	5701
5231	Paint, glass, and wallpaper stores .....	5202	5713	Floor covering stores .....	5704
5251	Hardware stores .....	5203	5714	Drapery, curtain, and upholstery stores .....	5705
5261	Retail nurseries, lawn and garden supply stores .....	5204	5719	Miscellaneous homefurnishings stores .....	5705
5271	Manufactured (mobile) home dealers .....	5205	5722	Household appliance stores .....	5702
			5731	Radio, television, and electronics stores .....	5702
			5734	Computer and software stores .....	5702
			5735	Record and prerecorded tape stores .....	5703
			5736	Musical instrument stores .....	5703
<b>53</b>	<b>GENERAL MERCHANDISE STORES</b>		<b>58</b>	<b>EATING AND DRINKING PLACES</b>	
5311 pt.	Conventional department stores .....	5301	5812 pt.	Restaurants .....	5801
5311 pt.	Discount or mass merchandising department stores .....	5301	5812 pt.	Social caterers .....	5801
5311 pt.	National chain department stores .....	5301	5812 pt.	Cafeterias .....	5801
5331	Variety stores .....	5302	5812 pt.	Refreshment places .....	5801
5399	Miscellaneous general merchandise stores .....	5301	5812 pt.	Contract feeding .....	5802
			5812 pt.	Ice cream and frozen yogurt shops .....	5801
			5813	Drinking places .....	5801
<b>54</b>	<b>FOOD STORES</b>		<b>59</b>	<b>MISCELLANEOUS RETAIL STORES</b>	
5411	Grocery stores .....	5400	5912 pt.	Drug stores .....	5901
5421	Meat and fish (seafood) markets .....	5400	5912 pt.	Proprietary stores .....	5901
5431	Fruit and vegetable markets .....	5400	5921	Liquor stores .....	5902
5441	Candy, nut, and confectionery stores .....	5400	5932	Used merchandise stores .....	5903
5451	Dairy products stores .....	5400	5941 pt.	General line sporting goods stores .....	5904
5461	Retail bakeries .....	5400	5941 pt.	Specialty line sporting goods stores .....	5904
5499	Miscellaneous food stores .....	5400			
			5942	Book stores .....	5905
			5943	Stationery stores .....	5906
			5944	Jewelry stores .....	5907
			5945	Hobby, toy, and game shops .....	5908
			5946	Camera and photographic supply stores .....	5909
			5947	Gift, novelty, and souvenir shops .....	5906
			5948	Luggage and leather goods stores .....	5906
			5949	Sewing, needlework, and piece goods stores .....	5910
			5961 pt.	Mail-order — department store merchandise .....	5911
			5961 pt.	Mail-order — other general merchandise .....	5911
			5961 pt.	Mail-order — specialized merchandise .....	5911
			5962	Automatic merchandising machine operators .....	5802
			5963 pt.	Direct selling — furniture, homefurnishings, and equipment .....	5911
			5963 pt.	Direct selling — mobile food service .....	5911
			5963 pt.	Direct selling — books and stationery .....	5911
			5963 pt.	Other direct selling .....	5911
			5983	Fuel oil dealers .....	5912
			5984	Liquefied petroleum gas (bottled gas) dealers .....	5912
			5989	Fuel dealers, n.e.c. .....	5912
			5992	Florists .....	5913, 5917
			5993	Tobacco stores and stands .....	5902
			5994	News dealers and newsstands .....	5902
			5995	Optical goods stores .....	5914
			5999 pt.	Pet shops .....	5915
			5999 pt.	Art dealers .....	5916
			5999 pt.	Other retail stores, n.e.c. .....	5916
<b>55</b>	<b>AUTOMOTIVE DEALERS AND GASOLINE SERVICE STATIONS</b>				
5511	New and used car dealers .....	5501			
5521	Used car dealers .....	5501			
5531 pt.	Auto parts, tires and accessories stores .....	5502			
5531 pt.	Home and auto supply stores .....	5502			
5541	Gasoline service stations .....	5504			
5551	Boat dealers .....	5503			
5561	Recreational vehicle dealers .....	5503			
5571	Motorcycle dealers .....	5503			
5599	Automotive dealers, n.e.c. .....	5503			
<b>56</b>	<b>APPAREL AND ACCESSORY STORES</b>				
5611	Men's and boys' clothing and accessory stores .....	5601			
5621	Women's clothing stores .....	5601			
5631	Women's accessory and specialty stores .....	5601			
5641	Children's and infants' wear stores .....	5601			
5651	Family clothing stores .....	5601			
5661 pt.	Men's shoe stores .....	5602			
5661 pt.	Women's shoe stores .....	5602			
5661 pt.	Children's and juveniles' shoe stores .....	5602			
5661 pt.	Family shoe stores .....	5602			
5661 pt.	Athletic footwear stores .....	5602			
5699	Miscellaneous apparel and accessory stores .....	5601			

## Appendix D. Metropolitan Areas

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(Titles and definitions shown for MSA's, CMSA's, and PMSA's are those established by the Office of Management and Budget, as of June 30, 1993)

### **DELAWARE**

#### **Dover, DE MSA**

Kent County, DE

#### **Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA**

Atlantic-Cape May, NJ PMSA

Atlantic County, NJ

Cape May County, NJ

Philadelphia, PA-NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

#### **Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA—Con.**

Philadelphia, PA-NJ PMSA—Con.

Chester County, PA

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

Vineland-Millville-Bridgeton, NJ PMSA

Cumberland County, NJ

Wilmington-Newark, DE-MD PMSA

New Castle County, DE

Cecil County, MD

#### **Wilmington-Newark, DE-MD PMSA—see Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA**

# Appendix E.

## Percent of Sales Data Based on Administrative Records and Estimation for the State: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Percent of sales —		SIC code	Kind of business	Percent of sales —	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>			From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>52</b>	<b>Retail trade</b> -----	<b>11.8</b>	<b>5.0</b>	<b>56</b>	<b>Apparel and accessory stores</b> -----	<b>5.9</b>	<b>3.5</b>
	<b>Building materials and garden supplies stores</b> ----	<b>15.6</b>	<b>5.5</b>	561	Men's and boys' clothing and accessory stores ----	4.8	.1
521, 3	Building materials and supply stores -----	10.9	5.6	562, 3	Women's clothing and specialty stores -----	8.3	5.1
521	Lumber and other building materials dealers -----	10.9	4.5	562	Women's clothing stores -----	7.8	5.1
523	Paint, glass, and wallpaper stores -----	10.9	25.0	563	Women's accessory and specialty stores -----	14.3	4.5
				565	Family clothing stores -----	2.2	3.0
525	Hardware stores -----	19.2	7.3	566	Shoe stores -----	1.1	2.2
526	Retail nurseries, lawn and garden supply stores ----	58.9	1.8	566 pt.	Men's shoe stores -----	—	16.4
527	Manufactured (mobile) home dealers -----	14.5	6.0	566 pt.	Women's shoe stores -----	4.4	.5
				566 pt.	Children's and juveniles' shoe stores -----	—	.3
				566 pt.	Family shoe stores -----	.1	1.6
				566 pt.	Athletic footwear stores -----	1.9	—
<b>53</b>	<b>General merchandise stores</b> -----	<b>.4</b>	<b>2.3</b>	564, 9	Other apparel and accessory stores -----	15.9	5.0
531	Department stores (incl. leased depts.) <sup>3 4</sup> -----	—	.6	564	Children's and infants' wear stores -----	6.1	6.5
				569	Miscellaneous apparel and accessory stores ----	25.3	3.5
531	Department stores (excl. leased depts.) <sup>3</sup> -----	—	.6	<b>57</b>	<b>Furniture and home furnishings stores</b> -----	<b>15.0</b>	<b>6.6</b>
531 pt.	Conventional <sup>3</sup> -----	(D)	(D)	5712	Furniture stores -----	21.3	4.7
531 pt.	Discount or mass merchandising <sup>3</sup> -----	(D)	1.5	5713, 4, 9	Home furnishings stores -----	17.5	6.1
531 pt.	National chain <sup>3</sup> -----	(D)	(D)	5713	Floor covering stores -----	17.2	10.0
				5714	Drapery, curtain, and upholstery stores -----	10.3	—
533	Variety stores -----	2.9	1.8	5719	Miscellaneous home furnishings stores -----	18.9	1.2
539	Miscellaneous general merchandise stores -----	1.0	7.3	572	Household appliance stores -----	7.1	8.9
<b>54</b>	<b>Food stores</b> -----	<b>7.4</b>	<b>3.0</b>	573	Radio, television, computer, and music stores ----	9.3	8.1
541	Grocery stores -----	5.5	2.8	5731	Radio, television, and electronics stores -----	11.5	1.0
541 pt.	Supermarkets and other general-line grocery stores -----	2.9	1.5	5734	Computer and software stores -----	9.4	20.0
541 pt.	Convenience food stores -----	24.8	9.7	5735	Record and prerecorded tape stores -----	5.2	4.8
541 pt.	Convenience food/gasoline stores -----	10.5	11.7	5736	Musical instrument stores -----	4.3	42.8
541 pt.	Delicatessens -----	69.5	3.6	<b>58</b>	<b>Eating and drinking places</b> -----	<b>19.7</b>	<b>9.7</b>
542	Meat and fish (seafood) markets -----	32.5	6.5	5812	Eating places -----	19.3	9.6
				5812 pt.	Restaurants -----	19.3	11.5
				5812 pt.	Cafeterias -----	49.5	29.4
				5812 pt.	Refreshment places -----	23.1	9.1
				5812 pt.	Other eating places -----	5.8	3.4
546	Retail bakeries -----	30.4	12.0	5813	Drinking places -----	29.3	13.0
546 pt.	Retail bakeries —baking and selling -----	28.2	13.1	<b>591</b>	<b>Drug and proprietary stores</b> -----	<b>5.1</b>	<b>1.4</b>
546 pt.	Retail bakeries —selling only -----	52.7	—	591 pt.	Drug stores -----	5.1	1.4
				591 pt.	Proprietary stores -----	4.9	1.0
543, 4, 5, 9	Other food stores -----	46.0	3.1	<b>59 ex. 591</b>	<b>Miscellaneous retail stores</b> -----	<b>16.7</b>	<b>6.5</b>
543	Fruit and vegetable markets -----	82.4	—	592	Liquor stores -----	34.4	9.3
544	Candy, nut, and confectionery stores -----	14.7	—	593	Used merchandise stores -----	46.3	2.6
545	Dairy products stores -----	51.6	—	594	Miscellaneous shopping goods stores -----	11.7	9.1
549	Miscellaneous food stores -----	26.4	8.8	5941	Sporting goods stores and bicycle shops -----	14.2	9.5
<b>55 ex. 554</b>	<b>Automotive dealers</b> -----	<b>13.9</b>	<b>6.6</b>	5941 pt.	General line sporting goods stores -----	6.5	4.4
551	New and used car dealers -----	10.9	7.1	5941 pt.	Specialty line sporting goods stores -----	19.3	12.9
552	Used car dealers -----	49.0	6.9	5942	Book stores -----	8.9	18.0
				5944	Jewelry stores -----	11.8	10.9
553	Auto and home supply stores -----	17.0	3.9	5943, 5, 6,	Other miscellaneous shopping goods stores ----	11.3	6.2
553 pt.	Auto parts, tires, and accessories stores -----	(D)	(D)	7, 8, 9			
553 pt.	Home and auto supply stores -----	(D)	(D)	5943	Stationery stores -----	(D)	(D)
				5945	Hobby, toy, and game shops -----	4.8	7.0
				5946	Camera and photographic supply stores -----	—	—
555, 6, 7, 9	Miscellaneous automotive dealers -----	36.9	—	5947	Gift, novelty, and souvenir shops -----	27.3	5.0
555	Boat dealers -----	11.2	—	5948	Luggage and leather goods stores -----	(D)	(D)
556	Recreational vehicle dealers -----	56.3	—	5949	Sewing, needlework, and piece goods stores ----	2.6	2.4
557	Motorcycle dealers -----	(D)	(D)	596	Nonstore retailers -----	5.1	.1
559	Automotive dealers, n.e.c. -----	(D)	(D)	5961	Catalog and mail-order houses -----	2.9	—
				5962	Automatic merchandising machine operators ----	8.7	—
				5963	Direct selling establishments -----	5.1	.7
<b>554</b>	<b>Gasoline service stations</b> -----	<b>25.5</b>	<b>3.9</b>	598	Fuel dealers -----	3.4	2.0
554 pt.	Gasoline/convenience food stores -----	5.4	4.4	5983	Fuel oil dealers -----	4.3	2.4
554 pt.	Other gasoline service stations and truck stops ----	36.5	3.7	5984	Liquefied petroleum gas (bottled gas) dealers ----	(D)	(D)
				5989	Fuel dealers, n.e.c. -----	(D)	(D)

See footnotes at end of table.

SIC code	Kind of business	Percent of sales —		SIC code	Kind of business	Percent of sales —	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>			From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>59 ex. 591</b>	<b>Miscellaneous retail stores —Con.</b>			<b>59 ex. 591</b>	<b>Miscellaneous retail stores —Con.</b>		
5992	Florists .....	17.0	15.0	5999	Miscellaneous retail stores, n.e.c. ....	35.0	12.0
5993	Tobacco stores and stands .....	65.0	—	5999 pt.	Pet shops .....	8.5	1.6
5994	News dealers and newsstands .....	44.4	—	5999 pt.	Art dealers .....	51.9	35.9
5995	Optical goods stores .....	14.8	5.6	5999 pt.	Other miscellaneous retail stores, n.e.c. ....	39.5	11.7

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

<sup>3</sup>Includes sales from catalog order desks.

<sup>4</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

## Appendix F. Geographic Notes

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### DELAWARE

**Milford** is in Kent and Sussex Counties.

**Smyrna** is in Kent and New Castle Counties.

# Appendix G.

## Establishments in Business Any Time During Year and Establishments in Business at End of Year for the State: 1992 and 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments in business —			
		Any time during year		At end of year	
		1992	1987	1992	1987
	<b>Retail trade</b> .....	<b>4 865</b>	<b>4 416</b>	<b>4 466</b>	<b>4 075</b>
<b>52</b>	<b>Building materials and garden supplies stores</b> .....	<b>233</b>	<b>236</b>	<b>221</b>	<b>220</b>
521, 3	Building materials and supply stores .....	112	106	108	100
521	Lumber and other building materials dealers .....	91	81	87	75
523	Paint, glass, and wallpaper stores .....	21	25	21	25
525	Hardware stores .....	49	55	44	49
526	Retail nurseries, lawn and garden supply stores .....	45	35	42	34
527	Manufactured (mobile) home dealers .....	27	40	27	37
<b>53</b>	<b>General merchandise stores</b> .....	<b>124</b>	<b>117</b>	<b>113</b>	<b>108</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	44	40	41	39
531	Department stores (excl. leased depts.) <sup>1</sup> .....	44	40	41	39
531 pt.	Conventional <sup>1</sup> .....	7	7	7	6
531 pt.	Discount or mass merchandising <sup>1</sup> .....	30	27	28	27
531 pt.	National chain <sup>1</sup> .....	7	6	6	6
533	Variety stores .....	46	31	40	28
539	Miscellaneous general merchandise stores .....	34	46	32	41
<b>54</b>	<b>Food stores</b> .....	<b>535</b>	<b>531</b>	<b>496</b>	<b>493</b>
541	Grocery stores .....	374	359	348	334
542	Meat and fish (seafood) markets .....	37	40	34	37
546	Retail bakeries .....	61	63	55	59
546 pt.	Retail bakeries —baking and selling .....	56	60	50	56
546 pt.	Retail bakeries —selling only .....	5	3	5	3
543, 4, 5, 9	Other food stores .....	63	69	59	63
543	Fruit and vegetable markets .....	11	18	10	17
544	Candy, nut, and confectionery stores .....	18	19	17	17
545	Dairy products stores .....	7	10	7	10
549	Miscellaneous food stores .....	27	22	25	19
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	<b>247</b>	<b>273</b>	<b>235</b>	<b>256</b>
551	New and used car dealers .....	68	74	68	71
552	Used car dealers .....	50	58	46	51
553	Auto and home supply stores .....	91	105	83	99
553 pt.	Auto parts, tires, and accessories stores .....	90	100	82	95
553 pt.	Home and auto supply stores .....	1	5	1	4
555, 6, 7, 9	Miscellaneous automotive dealers .....	38	36	38	35
555	Boat dealers .....	17	17	17	16
556	Recreational vehicle dealers .....	7	6	7	6
557	Motorcycle dealers .....	11	8	11	8
559	Automotive dealers, n.e.c. .....	3	5	3	5
<b>554</b>	<b>Gasoline service stations</b> .....	<b>287</b>	<b>279</b>	<b>259</b>	<b>250</b>
<b>56</b>	<b>Apparel and accessory stores</b> .....	<b>477</b>	<b>445</b>	<b>424</b>	<b>417</b>
561	Men's and boys' clothing and accessory stores .....	53	49	46	47
562, 3	Women's clothing and specialty stores .....	180	170	161	159
562	Women's clothing stores .....	160	159	144	150
563	Women's accessory and specialty stores .....	20	11	17	9
565	Family clothing stores .....	61	46	54	42
566	Shoe stores .....	123	131	107	122
566 pt.	Men's shoe stores .....	13	16	12	15
566 pt.	Women's shoe stores .....	17	25	13	23
566 pt.	Children's and juveniles' shoe stores .....	9	8	8	8
566 pt.	Family shoe stores .....	67	69	58	64
566 pt.	Athletic footwear stores .....	17	13	16	12
564, 9	Other apparel and accessory stores .....	60	49	56	47
564	Children's and infants' wear stores .....	22	17	22	16
569	Miscellaneous apparel and accessory stores .....	38	32	34	31

See footnotes at end of table.

### RETAIL TRADE—GEOGRAPHIC AREA SERIES

### APPENDIX G G-1



SIC code	Kind of business	Establishments in business —			
		Any time during year		At end of year	
		1992	1987	1992	1987
<b>57</b>	<b>Furniture and homefurnishings stores</b> -----	<b>389</b>	<b>325</b>	<b>353</b>	<b>305</b>
5712	Furniture stores -----	114	93	101	89
5713, 4, 9	Homefurnishings stores -----	120	89	110	82
5713	Floor covering stores -----	52	45	47	41
5714	Drapery, curtain, and upholstery stores -----	6	4	6	4
5719	Miscellaneous homefurnishings stores -----	62	40	57	37
572	Household appliance stores -----	38	29	34	27
573	Radio, television, computer, and music stores -----	117	114	108	107
5731	Radio, television, and electronics stores -----	59	59	54	54
5734	Computer and software stores -----	17	12	15	11
5735	Record and prerecorded tape stores -----	28	28	28	28
5736	Musical instrument stores -----	13	15	11	14
<b>58</b>	<b>Eating and drinking places</b> -----	<b>1 279</b>	<b>1 023</b>	<b>1 160</b>	<b>925</b>
5812	Eating places -----	1 170	915	1 060	827
5812 pt.	Restaurants -----	489	413	438	377
5812 pt.	Cafeterias -----	10	11	10	9
5812 pt.	Refreshment places -----	500	372	458	334
5812 pt.	Other eating places -----	171	119	154	107
5813	Drinking places -----	109	108	100	98
<b>591</b>	<b>Drug and proprietary stores</b> -----	<b>139</b>	<b>130</b>	<b>133</b>	<b>126</b>
591 pt.	Drug stores -----	129	117	124	113
591 pt.	Proprietary stores -----	10	13	9	13
<b>59 ex. 591</b>	<b>Miscellaneous retail stores</b> -----	<b>1 155</b>	<b>1 057</b>	<b>1 072</b>	<b>975</b>
592	Liquor stores -----	264	277	239	250
593	Used merchandise stores -----	56	34	52	33
594	Miscellaneous shopping goods stores -----	431	411	400	375
5941	Sporting goods stores and bicycle shops -----	91	80	86	74
5941 pt.	General line sporting goods stores -----	24	27	22	24
5941 pt.	Specialty line sporting goods stores -----	67	53	64	50
5942	Book stores -----	47	41	42	39
5944	Jewelry stores -----	79	71	74	68
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	214	219	198	194
5943	Stationery stores -----	5	8	5	6
5945	Hobby, toy, and game shops -----	41	36	36	31
5946	Camera and photographic supply stores -----	11	23	11	22
5947	Gift, novelty, and souvenir shops -----	125	115	115	104
5948	Luggage and leather goods stores -----	9	5	8	4
5949	Sewing, needlework, and piece goods stores -----	23	32	23	27
596	Nonstore retailers -----	71	47	69	46
5961	Catalog and mail-order houses -----	22	15	21	15
5962	Automatic merchandising machine operators -----	14	13	14	12
5963	Direct selling establishments -----	35	19	34	19
598	Fuel dealers -----	53	55	52	51
5983	Fuel oil dealers -----	37	41	36	39
5984	Liquefied petroleum gas (bottled gas) dealers -----	15	14	15	12
5989	Fuel dealers, n.e.c. -----	1	-	1	-
5992	Florists -----	72	70	66	63
5993	Tobacco stores and stands -----	15	6	15	6
5994	News dealers and newsstands -----	17	18	15	17
5995	Optical goods stores -----	52	49	47	48
5999	Miscellaneous retail stores, n.e.c. -----	124	90	117	86
5999 pt.	Pet shops -----	22	18	18	17
5999 pt.	Art dealers -----	11	16	11	16
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	91	56	88	53

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

# Publication Program

## 1992 CENSUS OF RETAIL TRADE

Publications of the 1992 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports and compact disc-read only memory (CD-ROM).

### Final Reports

#### Geographic area series—52 reports (RC92-A-1 to -52)

A separate paperbound report containing data for establishments with payroll is published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll including number of establishments, sales, payroll, and employment by varied retail classifications. All statistics are presented for the State, metropolitan areas (MA's), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1992 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1987 and 1992 are shown by kind of business.

#### Nonemployer statistics series—1 report (RC92-N-1)

This report includes number of establishments and sales by kind of business for all establishments, establishments with payroll, and establishments without payroll for the United States and States. Data on sales size of establishments without payroll and the number of proprietorships and partnerships is also provided for the United States. Also presented are statistics for establishments without payroll including number of establishments and sales by varied retail classifications for MA's. Similar data for counties and places with 2,500 inhabitants or more are available on electronic media only.

#### Subject series—4 reports (RC92-S-1 to -4)

The *Establishment and Firm Size* report (RC92-S-1) presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

The *Measures of Value Produced, Capital Expenditures, Depreciable Assets, and Operating Expenses* report (RC92-S-2) presents data on measures of value produced, capital expenditures, depreciable assets, and operating expenses for firms with payroll

for the United States by major kind of business. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc. Receipts data also are provided.

The *Merchandise Line Sales* report (RC92-S-3) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MA, and the United States as a whole. Data for States and MA's will be available on electronic media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 43 broad merchandise line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of retail businesses.

The *Miscellaneous Subjects* report (RC92-S-4) contains special statistics on eating and drinking places, gasoline service stations, shoe stores, optical goods stores, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MA's.

#### Special report series—1 report (RC92-SP-1)

The *Selected Statistics* report presents selected data for establishments with and without payroll for 1992 and 1987 by kind of business. Data include number of establishments, sales, payroll and employment, and selected ratios and rankings. Data are presented for the United States as a whole and for States and MA's.

### Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the final reports as well as additional information not published in the final reports such as ZIP Code statistics available from series RC92-Z, merchandise line sales statistics for States and MA's from series RC92-S, and nonemployer data for counties and places from series RC92-N. Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

### OTHER ECONOMIC CENSUS REPORTS

Data on wholesale trade, service industries, transportation, communications, utilities, financial, insurance, real estate, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas: Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.