

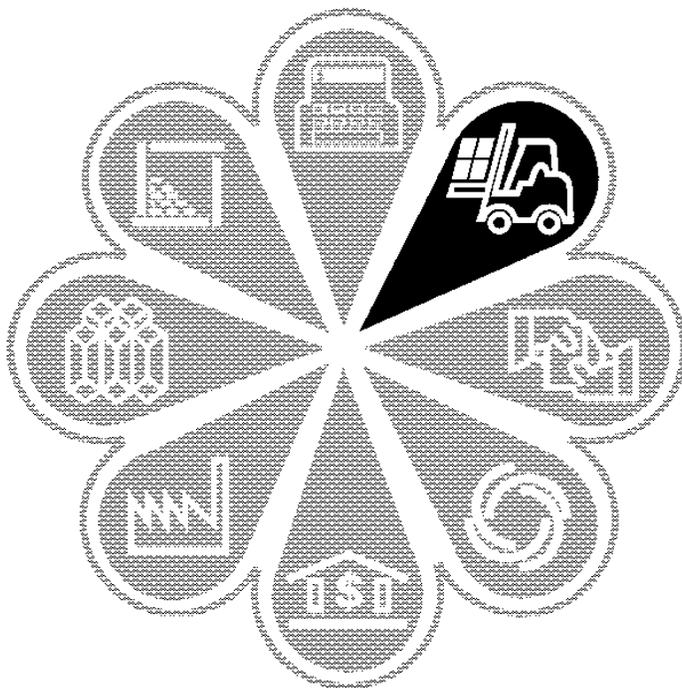
1992 Census of Wholesale Trade

WC92-S-1

SUBJECT SERIES

Establishment and Firm Size

(Including Legal Form
of Organization)



Acknowledgments

Many persons participated in the various activities of the 1992 Census of Wholesale Trade. The overall planning and review of the census operations were performed by the Economic Census Staff of the Economic Planning and Coordination Division.

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If you have any questions concerning the statistics in this report, call 301-457-2725.

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Issued March 1995



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, finance, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Census of Wholesale Trade

GENERAL

The 1992 Census of Wholesale Trade, part of the 1992 Economic Census, covered wholesale trade as defined in the *Standard Industrial Classification Manual: 1987*¹ (SIC). It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; other wholesalers; or industrial, commercial, institutional, farm, or professional users. Companies selling products to which they have title, as well as those acting as agents or brokers in buying or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to other establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operated wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales of products by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

ESTABLISHMENT AND FIRM SIZE

This report represents a recompilation of data collected in the 1992 Census of Wholesale Trade and is divided into three categories: size of establishment, size of firm, and legal form of organization.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

Size of establishment. Only establishments which operated the entire year have been classified into the various size groups used in the establishment size tables (tables 1 through 4). An establishment is classified as "operated entire year" if it operated 10 months or more during the year.

Data for establishments which reported that they were in operation less than 10 months, while not included in the size groups, are included in the totals for the kind of business and are separately summarized as "not operated entire year."

Size of firm. A firm may be either a single-establishment (single unit) firm or a multiestablishment (multiunit) firm. Firm size groups are based on aggregate data for all establishments operated by the same firm in the kind-of-business classification, group, or total for which data are presented. For example, a firm operated three wholesale establishments: a hardware store (SIC 5072), a plumbing supply store (SIC 5074), and an electrical appliance and television store (SIC 5064). At the most detailed level of classification, each establishment is a single unit operated by a multiestablishment firm. At the hardware, plumbing, and heating equipment and supply group level (SIC 507); it is a two-establishment multiunit. At the wholesale trade total level, it is a three-establishment multiunit. Data are presented based on sales size of firms, and for single units and multiunits (by number of establishments operated).

Legal form of organization. Data in table 9 represent a summary for both firms and individual establishments. For the method of assigning legal form, see Explanation of Terms, Legal form of organization, in appendix A.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, therefore, this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data by kind of business for the United States as a whole.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1992 data are expressed in 1992 dollars and 1987 data in 1987 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and

subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Services Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 1-800-541-8345.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

—	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(NA)	Not available.
(X)	Not applicable.
n.e.c.	Not elsewhere classified.
pt.	Part.
r	Revised.
SIC	Standard Industrial Classification.

The following symbols are used in this publication to show employment size ranges for employment data that has been withheld to avoid disclosing data for individual companies (employment size range codes are provided for the first time in the 1992 Economic Census):

Symbol	Employment size
AA	0—19
BB	20—99
CC	100—249
EE	250—499
FF	500—999
GG	1,000—2,499
HH	2,500—4,999
II	5,000—9,999
JJ	10,000—24,999
KK	25,000—49,999
LL	50,000—99,999
MM	100,000 or more

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table								
	1	2	3	4	5	6	7	8	9
GEOGRAPHIC AREAS									
The United States	X	X	X	X	X	X	X	X	X
DATA ITEMS¹									
Establishment Size:									
Establishments	X	X	X	X					
Sales	X	X	X	X					
Annual Payroll		X		X					
First quarter payroll		X		X					
Paid employees for pay period including									
March 12, 1992		X		X					
Inventories		X		X					
Operating expenses		X		X					
Sales size	X	X							
Employment size			X	X					
Firm Size:									
Firms					X	X	X		
Establishments					X	X	X	X	
Sales					X	X	X	X	
Annual payroll								X	
First quarter payroll								X	
Paid employees for pay period including									
March 12, 1992								X	
Single unit and multiunit firm size groups					X				
Sales size						X			
Employment size							X		
Concentration by largest firms								X	
Legal form of organization:									
Firms									X
Establishments									X
Sales									X
Annual payroll									² X
Paid employees for pay period including									
March 12, 1992									² X

¹See Explanation of Terms, appendix A.

²Presented for total wholesalers only.

Users' Guide for Locating Statistics in the 1992 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Inventories (\$1,000)	Operating expenses (\$1,000)	Commodity line sales (\$1,000)	Sales size and employment size ¹	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State	X	X	X	X	X	X					
MA	X	X	X	X							
County	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	² X	² X	² X	² X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States ²		X	X		X	X			X		³ X
COMMODITY LINE SALES											
United States	X	X					X				
State ⁴	X	X					X				
MA ⁴	X	X					X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X				X	⁵ X
State					X					X	
County					X					X	

¹Establishments and firms.

²Merchant wholesalers only.

³Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

⁴Available on CD ROM only.

⁵Class of customer; employment by principal activity; detailed type of operation; inventory detail; commissions of agents and brokers; and gross margins, gross profits, and their components of merchant wholesalers.

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Publication Program..... Inside back cover

--Not applicable for this report.

Summary of Findings

Results of the 1992 Census of Wholesale Trade show that out of 495,457 establishments, 445,438 operated the entire year and had sales totaling \$3,176 billion. Of this number, 19.6 percent or 87,390 had sales of \$5 million or more and accounted for 85.5 percent of the total sales. In 1987, 17.1 percent or 72,820 establishments that operated the entire year had sales of \$5 million or more and accounted for 82.8 percent of total sales.

Only 14.2 percent of wholesale establishments with paid employees had 20 employees or more, but they accounted for 64.3 percent of total sales. Groceries and related products wholesalers had 8,744 establishments with 20 employees or more followed by machinery, equipment, and supplies wholesalers with 7,618 establishments and professional and commercial equipment and supplies wholesalers with 6,963 establishments. Out of 69 kind-of-business groups these three accounted for 36.9 percent of all wholesale establishments with 20 employees or more.

In 1992, there were 386,609 firms operating 495,457 wholesale establishments. Over 89.9 percent of these firms operated only one establishment (single units) and they accounted for 30.8 percent of the total sales. Multi-establishment firms operated 10.2 percent of these establishments and accounted for 69.2 percent of the total

sales. Multiestablishment firms averaged \$15.1 million in sales at each location while firms operating only a single establishment averaged \$2.9 million. There were 114 multiestablishment firms that operated more than 100 wholesale establishments (.029 percent of all wholesale firms). Although small in number, their sales were \$425.1 billion and they operated 4.6 percent of the Nation's wholesale establishments with 13.1 percent of the total sales.

There was a decrease in the percent of sales attributed to the 4, 8, 20, and 50 largest firms between the 1987 and 1992 censuses. For example, the four largest firms accounted for 5.5 percent of the total sales in 1992, compared to 6.3 percent in 1987 and the eight largest firms had 7.7 percent in 1992 compared to 9.0 percent in 1987. Photographic equipment and supplies wholesalers had the highest sales concentration with the four largest firms accounting for 64.3 percent of the sales followed by automobiles and other motor vehicles wholesalers with 57.4 percent. The most diversified industry was used motor vehicle parts wholesalers with the top four firms accounting for only 2.5 percent of the total sales and the top 50 firms accounting for 13.0 percent.

Table 1. Sales Size of Establishments: 1992

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
	WHOLESALE TRADE								
	All establishments	495 457	3 238 520 447	414 836	1 847 273 611	35 953	1 039 729 165	44 668	351 517 671
	Establishments operated entire year	445 438	3 175 554 982	370 636	1 807 528 961	34 003	1 024 256 813	40 799	343 769 208
	With annual sales of—								
	\$25,000,000 or more	18 320	2 004 680 587	9 715	931 668 747	6 248	884 588 027	2 357	188 423 813
	\$10,000,000 to \$24,999,999	27 533	420 315 941	18 705	283 492 427	4 465	70 755 450	4 363	66 068 064
	\$5,000,000 to \$9,999,999	41 537	289 365 905	30 750	213 481 128	4 763	34 077 844	6 024	41 806 933
	\$2,500,000 to \$4,999,999	60 921	214 705 317	47 873	168 294 319	5 448	19 598 683	7 600	26 812 315
	\$1,000,000 to \$2,499,999	101 913	163 851 337	85 289	136 400 976	7 184	11 907 731	9 440	15 542 630
	\$500,000 to \$999,999	73 911	53 280 214	65 448	47 097 089	3 531	2 620 021	4 932	3 563 104
	\$250,000 to \$499,999	56 796	20 711 350	52 119	18 969 685	1 572	597 656	3 105	1 144 009
	\$100,000 to \$249,999	43 061	7 385 113	40 437	6 932 473	548	97 914	2 076	354 726
	Less than \$100,000	21 446	1 259 218	20 300	1 192 117	244	13 487	902	53 614
	Establishments not operated entire year	50 019	62 965 465	44 200	39 744 650	1 950	15 472 352	3 869	7 748 463
50	DURABLE GOODS								
	All establishments	313 464	1 593 873 892	264 611	902 788 564	19 979	523 321 565	28 874	167 763 763
	Establishments operated entire year	282 732	1 563 609 279	237 459	882 826 981	18 745	515 820 248	26 528	164 962 050
	With annual sales of—								
	\$25,000,000 or more	7 801	872 074 786	4 073	368 245 282	2 813	436 065 333	915	67 764 171
	\$10,000,000 to \$24,999,999	14 734	222 812 423	9 757	146 497 835	2 505	39 576 122	2 472	36 738 466
	\$5,000,000 to \$9,999,999	24 512	169 794 889	17 768	122 731 551	2 804	19 863 642	3 940	27 199 696
	\$2,500,000 to \$4,999,999	38 796	136 233 725	30 226	105 864 155	3 227	11 569 394	5 343	18 800 176
	\$1,000,000 to \$2,499,999	66 819	107 388 256	55 979	89 399 845	4 147	6 936 802	6 693	11 051 609
	\$500,000 to \$999,999	49 511	35 633 495	44 238	31 799 461	1 917	1 413 671	3 356	2 420 363
	\$250,000 to \$499,999	38 198	13 924 815	35 335	12 858 442	866	328 234	1 997	738 139
	\$100,000 to \$249,999	28 665	4 932 584	27 064	4 656 533	324	58 667	1 277	217 384
	Less than \$100,000	13 696	814 306	13 019	773 877	142	8 383	535	32 046
	Establishments not operated entire year	30 732	30 264 613	27 152	19 961 583	1 234	7 501 317	2 346	2 801 713
501	Motor Vehicles and Motor Vehicle Parts and Supplies								
	All establishments	47 274	394 104 350	43 857	170 848 520	1 821	181 680 287	1 596	41 575 543
	Establishments operated entire year	43 321	390 289 150	40 144	168 680 963	1 721	180 293 525	1 456	41 314 662
	With annual sales of—								
	\$25,000,000 or more	1 202	312 344 669	549	102 146 180	401	175 159 567	252	35 038 922
	\$10,000,000 to \$24,999,999	1 496	22 989 288	1 139	17 416 789	130	2 081 452	227	3 491 047
	\$5,000,000 to \$9,999,999	2 441	16 975 174	2 049	14 214 840	179	1 259 667	213	1 500 667
	\$2,500,000 to \$4,999,999	3 754	13 139 057	3 309	11 548 264	246	863 624	199	727 169
	\$1,000,000 to \$2,499,999	9 033	14 016 635	8 326	12 852 128	447	737 484	260	427 023
	\$500,000 to \$999,999	9 538	6 793 902	9 211	6 550 251	210	157 899	117	85 752
	\$250,000 to \$499,999	7 955	2 906 972	7 798	2 847 463	75	29 672	82	29 837
	\$100,000 to \$249,999	5 631	981 451	5 538	965 611	20	3 509	73	12 331
	Less than \$100,000	2 271	142 002	2 225	139 437	13	651	33	1 914
	Establishments not operated entire year	3 953	3 815 200	3 713	2 167 557	100	1 386 762	140	260 881
5012	Automobiles and Other Motor Vehicles								
	All establishments	7 899	278 912 873	7 004	104 930 570	398	148 602 317	497	25 379 986
	Establishments operated entire year	7 062	276 515 364	6 244	103 830 823	368	147 376 015	450	25 308 526
	With annual sales of—								
	\$25,000,000 or more	595	252 084 747	286	82 649 269	181	(D)	128	(D)
	\$10,000,000 to \$24,999,999	691	10 671 293	577	8 847 742	53	(D)	61	(D)
	\$5,000,000 to \$9,999,999	962	6 791 678	837	5 884 134	61	(D)	64	(D)
	\$2,500,000 to \$4,999,999	1 019	3 623 702	931	3 302 120	36	(D)	52	(D)
	\$1,000,000 to \$2,499,999	1 402	2 305 272	1 307	2 147 296	25	44 891	70	113 085
	\$500,000 to \$999,999	939	686 538	901	659 635	9	6 230	29	20 673
	\$250,000 to \$499,999	688	249 488	665	(D)	1	(D)	22	(D)
	\$100,000 to \$249,999	519	88 068	500	(D)	2	(D)	17	(D)
	Less than \$100,000	247	14 578	240	14 174	-	-	7	404
	Establishments not operated entire year	837	2 397 509	760	1 099 747	30	1 226 302	47	71 460
5013	Motor Vehicle Supplies and New Parts								
	All establishments	28 002	91 378 524	25 790	50 106 830	1 153	25 268 889	1 059	16 002 805
	Establishments operated entire year	25 927	90 258 855	23 862	49 333 522	1 093	25 110 243	972	15 815 090
	With annual sales of—								
	\$25,000,000 or more	486	49 497 318	220	16 010 227	144	22 124 836	122	11 362 255
	\$10,000,000 to \$24,999,999	681	10 460 518	447	6 844 928	70	1 098 944	164	2 516 646
	\$5,000,000 to \$9,999,999	1 079	7 459 244	842	5 802 892	90	627 591	147	1 028 761
	\$2,500,000 to \$4,999,999	1 923	6 701 658	1 640	5 683 260	143	504 453	140	513 945
	\$1,000,000 to \$2,499,999	5 774	8 785 327	5 229	7 898 266	361	584 355	184	302 706
	\$500,000 to \$999,999	6 736	4 799 002	6 473	4 602 732	184	137 457	79	58 813
	\$250,000 to \$499,999	5 289	1 946 741	5 157	1 896 087	74	(D)	58	(D)
	\$100,000 to \$249,999	3 077	552 572	3 011	540 816	14	(D)	52	(D)
	Less than \$100,000	882	56 475	843	54 314	13	651	26	1 510
	Establishments not operated entire year	2 075	1 119 669	1 928	773 308	60	158 646	87	187 715

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1-3

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.								
5014	Tires and Tubes								
	All establishments	4 146	20 093 635	3 836	12 091 802	270	7 809 081	40	192 752
	Establishments operated entire year	3 813	19 918 852	3 519	11 920 539	260	7 807 267	34	191 046
	With annual sales of—								
	\$25,000,000 or more	121	10 762 604	43	3 486 684	76	(D)	2	(D)
	\$10,000,000 to \$24,999,999	115	1 733 276	106	1 599 918	7	(D)	2	(D)
	\$5,000,000 to \$9,999,999	361	2 454 143	331	2 257 705	28	(D)	2	(D)
	\$2,500,000 to \$4,999,999	703	2 444 689	629	2 193 876	67	(D)	7	(D)
	\$1,000,000 to \$2,499,999	1 150	1 886 804	1 083	1 767 334	61	108 238	6	11 232
	\$500,000 to \$999,999	615	444 591	589	424 113	17	14 212	9	6 266
	\$250,000 to \$499,999	392	144 248	390	(D)	—	—	2	(D)
	\$100,000 to \$249,999	240	41 130	232	(D)	4	(D)	4	631
	Less than \$100,000	116	7 367	116	7 367	—	—	—	—
	Establishments not operated entire year	333	174 783	317	171 263	10	1 814	6	1 706
5015	Motor Vehicle Parts, Used								
	All establishments	7 227	3 719 318	7 227	3 719 318	—	—	—	—
	Establishments operated entire year	6 519	3 596 079	6 519	3 596 079	—	—	—	—
	With annual sales of—								
	\$25,000,000 or more	—	—	—	—	—	—	—	—
	\$10,000,000 to \$24,999,999	9	124 201	9	124 201	—	—	—	—
	\$5,000,000 to \$9,999,999	39	270 109	39	270 109	—	—	—	—
	\$2,500,000 to \$4,999,999	109	369 008	109	369 008	—	—	—	—
	\$1,000,000 to \$2,499,999	707	1 039 232	707	1 039 232	—	—	—	—
	\$500,000 to \$999,999	1 248	863 771	1 248	863 771	—	—	—	—
	\$250,000 to \$499,999	1 586	566 495	1 586	566 495	—	—	—	—
	\$100,000 to \$249,999	1 795	299 681	1 795	299 681	—	—	—	—
	Less than \$100,000	1 026	63 582	1 026	63 582	—	—	—	—
	Establishments not operated entire year	708	123 239	708	123 239	—	—	—	—
502	Furniture and Homefurnishings								
	All establishments	16 457	58 926 568	13 133	33 200 254	743	15 780 404	2 581	9 945 910
	Establishments operated entire year	14 733	57 415 214	11 663	32 355 319	697	15 351 144	2 373	9 708 751
	With annual sales of—								
	\$25,000,000 or more	332	21 217 486	149	7 733 653	146	11 749 884	37	1 733 949
	\$10,000,000 to \$24,999,999	779	11 937 829	479	7 225 737	140	2 366 035	160	2 346 057
	\$5,000,000 to \$9,999,999	1 274	8 833 559	833	5 813 819	101	717 675	340	2 302 065
	\$2,500,000 to \$4,999,999	1 971	6 916 098	1 346	4 722 123	72	260 714	553	1 933 261
	\$1,000,000 to \$2,499,999	3 527	5 677 104	2 758	4 400 336	117	195 870	652	1 080 898
	\$500,000 to \$999,999	2 516	1 807 359	2 133	1 529 051	59	43 845	324	234 463
	\$250,000 to \$499,999	1 987	721 999	1 797	650 267	38	14 052	152	57 680
	\$100,000 to \$249,999	1 512	255 110	1 395	235 698	15	2 532	102	16 800
	Less than \$100,000	835	48 670	773	44 635	9	537	53	3 498
	Establishments not operated entire year	1 724	1 511 354	1 470	844 935	46	429 260	208	237 159
5021	Furniture								
	All establishments	7 342	23 025 015	5 534	13 530 556	349	4 404 906	1 459	5 089 553
	Establishments operated entire year	6 554	22 442 835	4 880	13 095 029	333	4 396 815	1 341	4 950 991
	With annual sales of—								
	\$25,000,000 or more	123	6 465 867	57	2 837 465	51	3 029 537	15	598 865
	\$10,000,000 to \$24,999,999	317	4 881 633	200	3 055 195	44	752 111	73	1 074 327
	\$5,000,000 to \$9,999,999	585	4 000 004	344	2 365 417	45	320 852	196	1 313 735
	\$2,500,000 to \$4,999,999	908	3 184 697	545	1 917 428	37	131 063	326	1 136 206
	\$1,000,000 to \$2,499,999	1 635	2 656 037	1 167	1 871 386	72	123 217	396	661 434
	\$500,000 to \$999,999	1 123	804 849	909	649 675	37	27 462	177	127 712
	\$250,000 to \$499,999	872	317 272	770	279 463	27	9 784	75	28 055
	\$100,000 to \$249,999	655	112 284	592	101 491	13	(D)	50	(D)
	Less than \$100,000	336	20 192	296	17 509	7	(D)	33	(D)
	Establishments not operated entire year	788	582 180	654	435 527	16	8 091	118	138 562
5023	Homefurnishings								
	All establishments	9 115	35 901 553	7 599	19 669 698	394	11 375 498	1 122	4 856 357
	Establishments operated entire year	8 179	34 972 379	6 783	19 260 290	364	10 954 329	1 032	4 757 760
	With annual sales of—								
	\$25,000,000 or more	209	14 751 619	92	4 896 188	95	8 720 347	22	1 135 084
	\$10,000,000 to \$24,999,999	462	7 056 196	279	4 170 542	96	1 613 924	87	1 271 730
	\$5,000,000 to \$9,999,999	689	4 833 555	489	3 448 402	56	396 823	144	988 330
	\$2,500,000 to \$4,999,999	1 063	3 731 401	801	2 804 695	35	129 651	227	797 055
	\$1,000,000 to \$2,499,999	1 892	3 021 067	1 591	2 528 950	45	72 653	256	419 464
	\$500,000 to \$999,999	1 393	1 002 510	1 224	879 376	22	16 383	147	106 751
	\$250,000 to \$499,999	1 115	404 727	1 027	370 804	11	4 268	77	29 655
	\$100,000 to \$249,999	857	142 826	803	134 207	2	(D)	52	(D)
	Less than \$100,000	499	28 478	477	27 126	2	(D)	20	(D)
	Establishments not operated entire year	936	929 174	816	409 408	30	421 169	90	98 597

1-4 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
503	Lumber and Other Construction Materials								
	All establishments	19 546	89 764 124	16 355	63 764 660	2 020	21 299 461	1 171	4 700 003
	Establishments operated entire year	17 339	87 479 532	14 372	62 220 751	1 905	20 677 053	1 062	4 581 728
	With annual sales of—								
	\$25,000,000 or more	557	33 780 175	364	19 813 993	175	13 089 123	18	877 059
	\$10,000,000 to \$24,999,999	1 325	19 807 550	1 039	15 539 311	194	2 968 791	92	1 299 448
	\$5,000,000 to \$9,999,999	2 020	14 097 148	1 562	10 911 119	295	2 070 840	163	1 115 189
	\$2,500,000 to \$4,999,999	2 842	9 998 179	2 227	7 822 001	413	1 488 846	202	687 332
	\$1,000,000 to \$2,499,999	4 293	6 993 772	3 486	5 647 587	524	883 933	283	462 252
	\$500,000 to \$999,999	2 626	1 906 295	2 302	1 668 070	187	140 962	137	97 263
	\$250,000 to \$499,999	1 755	642 273	1 595	582 173	76	28 602	84	31 498
	\$100,000 to \$249,999	1 249	214 010	1 163	198 188	27	5 084	59	10 738
	Less than \$100,000	672	40 130	634	38 309	14	872	24	949
	Establishments not operated entire year	2 207	2 284 592	1 983	1 543 909	115	622 408	109	118 275
5031	Lumber, Plywood, Millwork, and Wood Panels								
	All establishments	8 364	56 004 376	7 293	43 078 847	537	10 175 922	534	2 749 607
	Establishments operated entire year	7 430	55 003 440	6 418	42 203 876	517	10 103 029	495	2 696 535
	With annual sales of—								
	\$25,000,000 or more	411	26 451 584	325	18 039 257	72	7 731 827	14	680 500
	\$10,000,000 to \$24,999,999	866	13 220 107	742	11 322 618	71	1 123 477	53	774 012
	\$5,000,000 to \$9,999,999	1 048	7 426 062	864	6 141 231	94	654 740	90	630 091
	\$2,500,000 to \$4,999,999	1 216	4 305 193	1 009	3 576 270	102	370 999	105	357 924
	\$1,000,000 to \$2,499,999	1 569	2 546 899	1 338	2 161 399	107	182 966	124	202 534
	\$500,000 to \$999,999	990	720 646	899	654 188	44	32 338	47	34 120
	\$250,000 to \$499,999	654	241 471	606	222 887	13	5 109	35	13 475
	\$100,000 to \$249,999	454	78 092	428	73 438	7	1 133	19	3 521
	Less than \$100,000	222	13 386	207	12 588	7	440	8	358
	Establishments not operated entire year	934	1 000 936	875	874 971	20	72 893	39	53 072
5032	Brick, Stone, and Related Construction Materials								
	All establishments	4 285	10 117 659	3 388	5 538 540	761	4 205 538	136	373 581
	Establishments operated entire year	3 790	9 705 004	2 947	5 358 093	722	3 986 567	121	360 344
	With annual sales of—								
	\$25,000,000 or more	41	1 852 818	5	252 600	35	(D)	1	(D)
	\$10,000,000 to \$24,999,999	113	1 598 443	50	708 185	57	809 091	6	81 167
	\$5,000,000 to \$9,999,999	262	1 828 260	168	1 148 201	84	614 077	10	65 982
	\$2,500,000 to \$4,999,999	548	1 886 218	375	1 278 591	150	529 251	23	78 376
	\$1,000,000 to \$2,499,999	1 109	1 791 203	831	1 330 325	252	417 938	26	42 940
	\$500,000 to \$999,999	691	500 357	579	416 590	87	(D)	25	(D)
	\$250,000 to \$499,999	488	178 521	435	159 103	36	13 370	17	6 048
	\$100,000 to \$249,999	331	56 912	309	52 768	15	2 956	7	1 188
	Less than \$100,000	207	12 272	195	11 730	6	(D)	6	(D)
	Establishments not operated entire year	495	412 655	441	180 447	39	218 971	15	13 237
5033	Roofing, Siding, and Insulation Materials								
	All establishments	2 848	14 426 081	2 315	9 135 619	327	4 540 115	206	750 347
	Establishments operated entire year	2 595	14 099 321	2 091	8 978 923	313	4 378 381	191	742 017
	With annual sales of—								
	\$25,000,000 or more	83	4 183 029	25	1 162 679	56	(D)	2	(D)
	\$10,000,000 to \$24,999,999	232	3 345 663	175	2 492 251	43	669 039	14	184 373
	\$5,000,000 to \$9,999,999	444	3 046 150	349	2 406 650	60	398 940	35	240 560
	\$2,500,000 to \$4,999,999	603	2 144 527	490	1 750 165	76	273 083	37	121 279
	\$1,000,000 to \$2,499,999	663	1 121 285	554	946 356	58	97 692	51	77 237
	\$500,000 to \$999,999	250	181 620	211	152 571	15	(D)	24	(D)
	\$250,000 to \$499,999	157	56 737	141	50 579	5	2 034	11	4 124
	\$100,000 to \$249,999	98	16 572	85	14 116	—	—	13	2 456
	Less than \$100,000	65	3 738	61	3 556	—	—	4	182
	Establishments not operated entire year	253	326 760	224	156 696	14	161 734	15	8 330
5039	Construction Materials, N.E.C.								
	All establishments	4 049	9 216 008	3 359	6 011 654	395	2 377 886	295	826 468
	Establishments operated entire year	3 524	8 671 767	2 916	5 679 859	353	2 209 076	255	782 832
	With annual sales of—								
	\$25,000,000 or more	22	1 292 744	9	359 457	12	(D)	1	(D)
	\$10,000,000 to \$24,999,999	114	1 643 337	72	1 016 257	23	367 184	19	259 896
	\$5,000,000 to \$9,999,999	266	1 796 676	181	1 215 037	57	403 083	28	178 556
	\$2,500,000 to \$4,999,999	475	1 662 241	353	1 216 975	85	315 513	37	129 753
	\$1,000,000 to \$2,499,999	952	1 534 385	763	1 209 507	107	185 337	82	139 541
	\$500,000 to \$999,999	695	503 672	613	444 721	41	(D)	41	(D)
	\$250,000 to \$499,999	456	165 544	413	149 604	22	8 089	21	7 851
	\$100,000 to \$249,999	366	62 434	341	57 866	5	995	20	3 573
	Less than \$100,000	178	10 734	171	10 435	1	(D)	6	(D)
	Establishments not operated entire year	525	544 241	443	331 795	42	168 810	40	43 636

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–5

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies								
	All establishments	46 792	262 974 455	39 771	139 628 502	4 045	112 670 437	2 976	10 675 516
	Establishments operated entire year	41 463	257 659 352	35 057	135 757 407	3 719	111 464 768	2 687	10 437 177
	With annual sales of—								
	\$25,000,000 or more	1 557	160 465 814	757	62 622 475	756	95 756 793	44	2 086 546
	\$10,000,000 to \$24,999,999	2 215	33 727 928	1 506	22 807 876	525	8 284 756	184	2 635 296
	\$5,000,000 to \$9,999,999	3 306	23 026 876	2 394	16 548 155	552	3 984 259	360	2 494 462
	\$2,500,000 to \$4,999,999	4 992	17 521 825	3 957	13 882 274	555	1 969 577	480	1 669 974
	\$1,000,000 to \$2,499,999	9 112	14 618 027	7 753	12 382 946	680	1 121 915	679	1 113 166
	\$500,000 to \$999,999	7 212	5 142 966	6 422	4 577 645	365	263 915	425	301 406
	\$250,000 to \$499,999	6 095	2 209 581	5 619	2 034 492	189	70 907	287	104 182
	\$100,000 to \$249,999	4 740	814 118	4 518	775 861	60	10 176	162	28 081
	Less than \$100,000	2 234	132 217	2 131	125 683	37	2 470	66	4 064
	Establishments not operated entire year	5 329	5 315 103	4 714	3 871 095	326	1 205 669	289	238 339
5043	Photographic Equipment and Supplies								
	All establishments	1 461	16 671 917	1 256	6 097 226	123	10 410 542	82	164 149
	Establishments operated entire year	1 323	16 552 098	1 133	6 029 640	114	10 362 253	76	160 205
	With annual sales of—								
	\$25,000,000 or more	84	12 551 927	38	(D)	46	(D)	—	—
	\$10,000,000 to \$24,999,999	113	1 765 439	94	1 480 394	17	(D)	2	(D)
	\$5,000,000 to \$9,999,999	131	910 225	109	757 111	14	102 530	8	50 584
	\$2,500,000 to \$4,999,999	173	602 031	151	526 962	10	36 087	12	38 982
	\$1,000,000 to \$2,499,999	304	504 020	266	440 403	18	30 717	20	32 900
	\$500,000 to \$999,999	192	140 207	171	125 097	4	2 972	17	12 138
	\$250,000 to \$499,999	146	54 106	134	49 627	4	(D)	8	(D)
	\$100,000 to \$249,999	121	20 936	114	(D)	1	(D)	6	971
	Less than \$100,000	59	3 207	56	3 100	—	—	3	107
	Establishments not operated entire year	138	119 819	123	67 586	9	48 289	6	3 944
5044	Office Equipment								
	All establishments	8 631	28 903 843	7 495	17 696 004	840	10 407 916	296	799 923
	Establishments operated entire year	7 868	28 348 552	6 821	17 344 729	781	10 224 453	266	779 370
	With annual sales of—								
	\$25,000,000 or more	166	13 928 507	49	7 116 324	111	6 515 654	6	296 529
	\$10,000,000 to \$24,999,999	256	3 845 382	127	1 850 243	121	1 866 540	8	128 599
	\$5,000,000 to \$9,999,999	432	3 063 826	287	2 014 390	133	972 045	12	77 391
	\$2,500,000 to \$4,999,999	878	3 055 237	677	2 348 318	167	592 950	34	113 969
	\$1,000,000 to \$2,499,999	1 698	2 693 653	1 505	2 374 362	128	220 894	65	98 397
	\$500,000 to \$999,999	1 475	1 047 971	1 353	962 714	59	40 831	63	44 426
	\$250,000 to \$499,999	1 339	486 116	1 264	458 641	33	12 631	42	14 844
	\$100,000 to \$249,999	1 161	198 823	1 124	192 770	8	1 331	29	4 722
	Less than \$100,000	463	29 037	435	26 967	21	1 577	7	493
	Establishments not operated entire year	763	555 291	674	351 275	59	183 463	30	20 553
5045	Computers and Computer Peripheral Equipment and Software								
	All establishments	17 578	140 721 448	14 858	70 062 977	2 083	67 420 188	637	3 238 283
	Establishments operated entire year	15 141	137 479 090	12 696	67 586 719	1 889	66 729 472	556	3 162 899
	With annual sales of—								
	\$25,000,000 or more	801	96 793 340	390	36 918 477	390	58 895 916	21	978 947
	\$10,000,000 to \$24,999,999	1 036	15 948 918	711	10 816 593	256	4 120 125	69	1 012 200
	\$5,000,000 to \$9,999,999	1 396	9 772 084	1 038	7 199 486	272	1 961 210	86	611 388
	\$2,500,000 to \$4,999,999	1 944	6 861 117	1 578	5 568 197	276	986 827	90	306 093
	\$1,000,000 to \$2,499,999	3 287	5 290 759	2 832	4 542 290	359	587 329	96	161 140
	\$500,000 to \$999,999	2 479	1 775 562	2 199	1 575 028	191	136 814	89	63 720
	\$250,000 to \$499,999	2 068	747 209	1 913	690 005	91	33 523	64	23 681
	\$100,000 to \$249,999	1 438	249 336	1 367	237 310	41	6 950	30	5 076
	Less than \$100,000	692	40 765	668	39 333	13	778	11	654
	Establishments not operated entire year	2 437	3 242 358	2 162	2 476 258	194	690 716	81	75 384
5046	Commercial Equipment, N.E.C.								
	All establishments	4 998	11 203 113	4 360	8 552 929	150	1 059 093	488	1 591 091
	Establishments operated entire year	4 442	10 963 857	3 856	8 363 332	140	(D)	446	(D)
	With annual sales of—								
	\$25,000,000 or more	35	2 495 514	29	1 923 641	6	571 873	—	—
	\$10,000,000 to \$24,999,999	138	1 990 848	97	1 423 738	12	161 245	29	405 865
	\$5,000,000 to \$9,999,999	308	2 080 342	206	1 390 247	20	136 810	82	553 285
	\$2,500,000 to \$4,999,999	513	1 806 056	391	1 367 753	27	90 037	95	348 266
	\$1,000,000 to \$2,499,999	988	1 581 798	837	1 325 942	36	58 118	115	197 738
	\$500,000 to \$999,999	890	628 781	816	576 172	24	17 607	50	35 002
	\$250,000 to \$499,999	724	262 648	675	244 113	11	4 485	38	14 050
	\$100,000 to \$249,999	589	102 568	558	97 049	2	(D)	29	(D)
	Less than \$100,000	257	15 302	247	14 677	2	(D)	8	(D)
	Establishments not operated entire year	556	239 256	504	189 597	10	(D)	42	(D)

1-6 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies—Con.								
5047	Medical, Dental, and Hospital Equipment and Supplies								
	All establishments	9 521	51 715 199	7 806	26 554 452	631	21 131 684	1 084	4 029 063
	Establishments operated entire year	8 499	50 809 645	6 921	25 987 396	587	20 873 169	991	3 949 080
	With annual sales of—								
	\$25,000,000 or more	388	29 825 005	180	10 441 586	192	18 599 649	16	783 770
	\$10,000,000 to \$24,999,999	494	7 492 452	345	5 217 727	85	1 367 880	64	906 845
	\$5,000,000 to \$9,999,999	766	5 288 148	542	3 711 761	76	544 937	148	1 031 450
	\$2,500,000 to \$4,999,999	1 047	3 670 839	808	2 838 773	51	177 133	188	654 933
	\$1,000,000 to \$2,499,999	1 815	2 904 234	1 480	2 363 501	78	121 100	257	419 633
	\$500,000 to \$999,999	1 443	1 024 238	1 228	868 371	64	48 101	151	107 766
	\$250,000 to \$499,999	1 178	425 294	1 044	376 759	37	13 853	97	34 682
	\$100,000 to \$249,999	900	152 076	850	143 184	3	(D)	47	(D)
	Less than \$100,000	468	27 359	444	25 734	1	(D)	23	(D)
	Establishments not operated entire year	1 022	905 554	885	567 056	44	258 515	93	79 983
5048	Ophthalmic Goods								
	All establishments	1 783	4 909 583	1 568	4 115 005	72	500 886	143	293 692
	Establishments operated entire year	1 624	4 792 093	1 422	4 005 830	71	(D)	131	(D)
	With annual sales of—								
	\$25,000,000 or more	32	1 569 462	28	(D)	3	(D)	1	(D)
	\$10,000,000 to \$24,999,999	74	1 077 873	60	876 077	10	(D)	4	(D)
	\$5,000,000 to \$9,999,999	89	616 591	75	517 924	8	56 097	6	42 570
	\$2,500,000 to \$4,999,999	170	586 455	137	474 956	10	32 280	23	79 219
	\$1,000,000 to \$2,499,999	377	609 486	318	512 525	21	37 661	38	59 300
	\$500,000 to \$999,999	280	200 082	250	179 860	9	6 536	21	13 686
	\$250,000 to \$499,999	237	85 817	208	75 354	6	(D)	23	(D)
	\$100,000 to \$249,999	231	38 455	217	49 671	4	(D)	10	(D)
	Less than \$100,000	134	7 872	129	7 543	—	—	5	329
	Establishments not operated entire year	159	117 490	146	109 175	1	(D)	12	(D)
5049	Professional Equipment and Supplies, N.E.C.								
	All establishments	2 820	8 849 352	2 428	6 549 909	146	1 740 128	246	559 315
	Establishments operated entire year	2 566	8 714 017	2 208	6 439 761	137	1 734 681	221	539 575
	With annual sales of—								
	\$25,000,000 or more	51	3 302 059	43	2 269 787	8	1 032 272	—	—
	\$10,000,000 to \$24,999,999	104	1 607 016	72	1 143 104	24	357 449	8	106 463
	\$5,000,000 to \$9,999,999	184	1 295 660	137	957 236	29	210 630	18	127 794
	\$2,500,000 to \$4,999,999	267	940 090	215	757 315	14	54 263	38	128 512
	\$1,000,000 to \$2,499,999	643	1 034 077	515	823 923	40	66 096	88	144 058
	\$500,000 to \$999,999	453	326 125	405	290 403	14	11 054	34	24 668
	\$250,000 to \$499,999	403	148 391	381	139 993	7	(D)	15	(D)
	\$100,000 to \$249,999	300	51 924	288	49 671	1	(D)	11	(D)
	Less than \$100,000	161	8 675	152	8 329	—	—	9	346
	Establishments not operated entire year	254	135 335	220	110 148	9	5 447	25	19 740
505	Metals and Minerals, Except Petroleum								
	All establishments	11 248	118 321 902	8 739	70 617 466	1 246	39 546 086	1 263	8 158 350
	Establishments operated entire year	10 242	114 464 181	7 881	68 483 803	1 190	38 032 107	1 171	7 948 271
	With annual sales of—								
	\$25,000,000 or more	819	75 989 300	491	40 715 810	267	32 474 519	61	2 798 971
	\$10,000,000 to \$24,999,999	1 159	18 004 343	804	12 609 804	205	3 229 768	150	2 164 771
	\$5,000,000 to \$9,999,999	1 356	9 527 365	973	6 853 810	169	1 193 881	214	1 479 674
	\$2,500,000 to \$4,999,999	1 680	5 978 621	1 222	4 320 513	189	687 960	269	970 148
	\$1,000,000 to \$2,499,999	2 221	3 623 837	1 749	2 814 857	207	369 518	265	439 462
	\$500,000 to \$999,999	1 267	925 113	1 097	800 772	80	59 340	90	65 001
	\$250,000 to \$499,999	825	296 276	729	261 622	34	12 145	62	22 509
	\$100,000 to \$249,999	585	100 805	521	90 151	23	3 899	41	6 755
	Less than \$100,000	330	18 521	295	16 464	16	1 077	19	980
	Establishments not operated entire year	1 006	3 857 721	858	2 133 663	56	1 513 979	92	210 079
5051	Metals Service Centers and Offices								
	All establishments	10 426	105 833 987	8 123	64 276 424	1 154	34 775 986	1 149	6 781 577
	Establishments operated entire year	9 524	102 482 219	7 352	62 512 447	1 105	(D)	1 067	(D)
	With annual sales of—								
	\$25,000,000 or more	718	66 605 447	436	36 457 728	236	28 160 487	46	1 987 232
	\$10,000,000 to \$24,999,999	1 080	16 761 059	755	11 841 980	193	3 042 270	132	1 876 809
	\$5,000,000 to \$9,999,999	1 247	8 764 434	900	6 339 900	153	1 081 446	194	1 343 088
	\$2,500,000 to \$4,999,999	1 600	5 689 407	1 170	4 137 823	178	643 942	252	907 642
	\$1,000,000 to \$2,499,999	2 089	3 409 585	1 642	2 645 114	200	355 966	247	408 505
	\$500,000 to \$999,999	1 184	866 105	1 022	746 982	78	(D)	84	(D)
	\$250,000 to \$499,999	770	276 384	683	245 065	31	11 220	56	20 099
	\$100,000 to \$249,999	535	92 594	475	82 592	22	(D)	38	(D)
	Less than \$100,000	301	17 204	269	15 263	14	(D)	18	(D)
	Establishments not operated entire year	902	3 351 768	771	1 763 977	49	(D)	82	(D)

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1-7

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
505	Metals and Minerals, Except Petroleum—Con.								
5052	Coal and Other Minerals and Ores								
	All establishments	822	12 487 915	616	6 341 042	92	4 770 100	114	1 376 773
	Establishments operated entire year	718	11 981 962	529	5 971 356	85	(D)	104	(D)
	With annual sales of—								
	\$25,000,000 or more	101	9 383 853	55	4 258 082	31	4 314 032	15	811 739
	\$10,000,000 to \$24,999,999	79	1 243 284	49	767 824	12	187 498	18	287 962
	\$5,000,000 to \$9,999,999	109	762 931	73	513 910	16	112 435	20	136 586
	\$2,500,000 to \$4,999,999	80	289 214	52	182 690	11	44 018	17	62 506
	\$1,000,000 to \$2,499,999	132	214 252	107	169 743	7	13 552	18	30 957
	\$500,000 to \$999,999	83	59 008	75	53 790	2	(D)	6	(D)
	\$250,000 to \$499,999	55	19 892	46	16 557	3	925	6	2 410
	\$100,000 to \$249,999	50	8 211	46	7 559	1	(D)	3	(D)
	Less than \$100,000	29	1 317	26	1 201	2	(D)	1	(D)
	Establishments not operated entire year	104	505 953	87	369 686	7	(D)	10	(D)
506	Electrical Goods								
	All establishments	39 303	227 784 486	29 105	115 387 377	3 968	70 720 937	6 230	41 676 172
	Establishments operated entire year	35 832	223 952 953	26 221	112 957 293	3 745	69 810 981	5 866	41 184 679
	With annual sales of—								
	\$25,000,000 or more	1 422	107 394 027	607	42 946 198	539	50 840 735	276	13 607 094
	\$10,000,000 to \$24,999,999	3 038	45 935 943	1 560	23 273 197	643	10 136 391	835	12 526 355
	\$5,000,000 to \$9,999,999	4 422	30 901 594	2 621	18 292 226	697	4 922 655	1 104	7 686 713
	\$2,500,000 to \$4,999,999	5 836	20 753 474	3 853	13 648 595	677	2 425 287	1 306	4 679 592
	\$1,000,000 to \$2,499,999	8 236	13 391 971	6 217	9 997 349	732	1 230 256	1 287	2 164 366
	\$500,000 to \$999,999	5 071	3 670 974	4 274	3 090 265	268	196 169	529	384 540
	\$250,000 to \$499,999	3 688	1 347 566	3 283	1 195 063	131	51 424	274	101 079
	\$100,000 to \$249,999	2 781	477 802	2 562	440 231	41	7 211	178	30 360
	Less than \$100,000	1 338	79 602	1 244	74 169	17	853	77	4 580
	Establishments not operated entire year	3 471	3 831 533	2 884	2 430 084	223	909 956	364	491 493
5063	Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials								
	All establishments	18 511	74 740 142	13 812	42 671 554	1 953	17 174 903	2 746	14 893 685
	Establishments operated entire year	17 064	73 511 829	12 594	41 824 585	1 875	16 988 214	2 595	14 699 030
	With annual sales of—								
	\$25,000,000 or more	315	16 143 419	126	6 106 779	119	7 173 456	70	2 863 184
	\$10,000,000 to \$24,999,999	1 388	20 580 083	731	10 725 977	316	4 825 343	341	5 028 763
	\$5,000,000 to \$9,999,999	2 308	16 123 377	1 439	10 025 813	383	2 688 187	486	3 409 377
	\$2,500,000 to \$4,999,999	3 107	11 087 804	2 129	7 546 903	391	1 407 967	587	2 132 934
	\$1,000,000 to \$2,499,999	4 286	7 026 356	3 231	5 238 840	453	766 634	602	1 020 882
	\$500,000 to \$999,999	2 388	1 743 611	2 005	1 465 371	132	(D)	251	(D)
	\$250,000 to \$499,999	1 572	576 129	1 381	504 423	64	25 426	127	46 280
	\$100,000 to \$249,999	1 156	197 986	1 047	179 659	14	(D)	95	(D)
	Less than \$100,000	544	33 064	505	30 820	3	97	36	2 147
	Establishments not operated entire year	1 447	1 228 313	1 218	846 969	78	186 689	151	194 655
5064	Electrical Appliances, Television and Radio Sets								
	All establishments	3 785	46 880 306	2 985	25 974 068	245	15 191 753	555	5 714 485
	Establishments operated entire year	3 439	46 361 360	2 680	25 656 605	233	15 054 007	526	5 650 748
	With annual sales of—								
	\$25,000,000 or more	344	34 380 587	176	17 637 918	116	14 023 266	52	2 719 403
	\$10,000,000 to \$24,999,999	359	5 634 460	211	3 246 829	39	697 006	109	1 690 625
	\$5,000,000 to \$9,999,999	423	2 932 454	292	2 039 146	31	214 263	100	679 045
	\$2,500,000 to \$4,999,999	526	1 856 381	395	1 387 809	27	93 701	104	374 871
	\$1,000,000 to \$2,499,999	675	1 085 893	571	911 250	12	20 759	92	153 884
	\$500,000 to \$999,999	418	300 749	380	273 198	4	(D)	34	(D)
	\$250,000 to \$499,999	338	123 315	318	115 672	3	1 300	17	6 343
	\$100,000 to \$249,999	230	40 347	217	38 096	1	(D)	12	(D)
	Less than \$100,000	126	7 174	120	6 687	—	—	6	487
	Establishments not operated entire year	346	518 946	305	317 463	12	137 746	29	63 737
5065	Electronic Parts and Equipment, N.E.C.								
	All establishments	17 007	106 164 038	12 308	46 741 755	1 770	38 354 281	2 929	21 068 002
	Establishments operated entire year	15 329	104 079 764	10 947	45 476 103	1 637	37 768 760	2 745	20 834 901
	With annual sales of—								
	\$25,000,000 or more	763	56 870 021	305	19 201 501	304	29 644 013	154	8 024 507
	\$10,000,000 to \$24,999,999	1 291	19 721 400	618	9 300 391	288	4 614 042	385	5 806 967
	\$5,000,000 to \$9,999,999	1 691	11 845 763	890	6 227 267	283	2 020 205	518	3 598 291
	\$2,500,000 to \$4,999,999	2 203	7 809 289	1 329	4 713 883	259	923 619	615	2 171 787
	\$1,000,000 to \$2,499,999	3 275	5 279 722	2 415	3 847 259	267	442 863	593	989 600
	\$500,000 to \$999,999	2 265	1 626 614	1 889	1 351 696	132	93 818	244	181 100
	\$250,000 to \$499,999	1 778	648 122	1 584	574 968	64	24 698	130	48 456
	\$100,000 to \$249,999	1 395	239 469	1 298	222 476	26	4 746	71	12 247
	Less than \$100,000	668	39 364	619	36 662	14	756	35	1 946
	Establishments not operated entire year	1 678	2 084 274	1 361	1 265 652	133	585 521	184	233 101

1-8 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
507	Hardware and Plumbing and Heating Equipment and Supplies								
	All establishments	24 674	76 088 078	20 972	53 062 920	977	10 602 773	2 725	12 422 385
	Establishments operated entire year	22 776	74 648 267	19 292	52 079 742	928	10 394 324	2 556	12 174 201
	With annual sales of—								
	\$25,000,000 or more	286	18 825 748	160	10 147 638	72	6 088 294	54	2 589 816
	\$10,000,000 to \$24,999,999	962	14 123 008	579	8 451 618	158	2 366 020	225	3 305 370
	\$5,000,000 to \$9,999,999	2 066	14 158 959	1 527	10 449 783	120	839 271	419	2 869 905
	\$2,500,000 to \$4,999,999	3 695	12 929 261	2 935	10 238 021	177	661 078	583	2 030 162
	\$1,000,000 to \$2,499,999	6 392	10 314 828	5 525	8 878 548	209	344 365	658	1 091 915
	\$500,000 to \$999,999	4 035	2 951 020	3 655	2 678 085	101	72 895	279	200 040
	\$250,000 to \$499,999	2 639	967 124	2 421	887 635	42	14 657	176	64 832
	\$100,000 to \$249,999	1 943	333 462	1 786	306 574	38	(D)	119	(D)
	Less than \$100,000	758	44 857	704	41 840	11	(D)	43	(D)
	Establishments not operated entire year	1 898	1 439 811	1 680	983 178	49	208 449	169	248 184
5072	Hardware								
	All establishments	8 407	30 104 219	7 173	21 201 493	345	4 126 745	889	4 775 981
	Establishments operated entire year	7 685	29 543 732	6 529	20 847 471	327	4 006 648	829	4 689 613
	With annual sales of—								
	\$25,000,000 or more	156	11 543 700	97	7 665 855	29	2 501 214	30	1 376 631
	\$10,000,000 to \$24,999,999	333	5 046 041	195	2 880 174	62	987 686	76	1 178 181
	\$5,000,000 to \$9,999,999	650	4 462 652	462	3 151 042	33	229 953	155	1 081 657
	\$2,500,000 to \$4,999,999	1 124	3 899 011	890	3 080 056	39	152 891	195	666 064
	\$1,000,000 to \$2,499,999	1 906	3 061 141	1 668	2 668 073	56	91 987	182	301 071
	\$500,000 to \$999,999	1 353	983 704	1 235	898 860	35	25 114	83	59 730
	\$250,000 to \$499,999	1 070	389 693	987	359 839	32	11 202	51	18 652
	\$100,000 to \$249,999	815	141 155	742	128 337	32	(D)	41	(D)
	Less than \$100,000	278	16 635	253	15 235	9	(D)	16	(D)
	Establishments not operated entire year	722	560 487	644	354 022	18	120 097	60	86 368
5074	Plumbing and Heating Equipment and Supplies (Hydronics)								
	All establishments	9 326	27 893 346	7 930	19 095 421	278	3 534 049	1 118	5 263 876
	Establishments operated entire year	8 602	27 300 962	7 277	18 688 256	263	3 471 170	1 062	5 141 536
	With annual sales of—								
	\$25,000,000 or more	88	4 605 616	38	1 452 580	31	2 231 273	19	921 763
	\$10,000,000 to \$24,999,999	394	5 682 730	240	3 463 806	47	676 056	107	1 542 868
	\$5,000,000 to \$9,999,999	907	6 177 604	691	4 703 357	28	206 887	188	1 267 360
	\$2,500,000 to \$4,999,999	1 529	5 396 512	1 223	4 296 596	63	242 882	243	857 034
	\$1,000,000 to \$2,499,999	2 422	3 947 039	2 102	3 418 435	59	91 616	261	436 988
	\$500,000 to \$999,999	1 411	1 033 619	1 272	933 285	28	20 785	111	79 549
	\$250,000 to \$499,999	880	324 244	803	295 674	4	1 170	73	27 400
	\$100,000 to \$249,999	674	115 632	626	107 415	3	501	45	7 716
	Less than \$100,000	297	17 966	282	17 108	—	—	15	858
	Establishments not operated entire year	724	592 384	653	407 165	15	62 879	56	122 340
5075	Warm Air Heating and Air-Conditioning Equipment and Supplies								
	All establishments	5 486	14 620 789	4 617	10 354 877	266	2 355 519	603	1 910 393
	Establishments operated entire year	5 147	14 408 995	4 339	10 202 958	252	(D)	556	(D)
	With annual sales of—								
	\$25,000,000 or more	31	2 219 455	19	769 180	9	(D)	3	(D)
	\$10,000,000 to \$24,999,999	193	2 794 327	124	1 827 588	37	515 534	32	451 205
	\$5,000,000 to \$9,999,999	416	2 867 813	317	2 204 274	40	263 055	59	400 484
	\$2,500,000 to \$4,999,999	837	2 903 730	661	2 297 733	59	204 335	117	401 662
	\$1,000,000 to \$2,499,999	1 639	2 614 138	1 385	2 193 807	65	107 403	189	312 928
	\$500,000 to \$999,999	1 015	742 252	909	667 282	33	22 760	73	52 210
	\$250,000 to \$499,999	551	202 526	501	184 179	5	(D)	45	(D)
	\$100,000 to \$249,999	339	57 675	308	52 429	3	538	28	4 708
	Less than \$100,000	126	7 079	115	6 486	1	(D)	10	(D)
	Establishments not operated entire year	339	211 794	278	151 919	14	(D)	47	(D)
5078	Refrigeration Equipment and Supplies								
	All establishments	1 455	3 469 724	1 252	2 411 129	88	586 460	115	472 135
	Establishments operated entire year	1 342	3 394 578	1 147	2 341 057	86	(D)	109	(D)
	With annual sales of—								
	\$25,000,000 or more	11	456 977	6	260 023	3	(D)	2	(D)
	\$10,000,000 to \$24,999,999	42	599 910	20	280 050	12	186 744	10	133 116
	\$5,000,000 to \$9,999,999	93	650 890	57	391 110	19	139 376	17	120 404
	\$2,500,000 to \$4,999,999	205	730 008	161	563 636	16	60 970	28	105 402
	\$1,000,000 to \$2,499,999	425	692 510	370	598 233	29	53 359	26	40 918
	\$500,000 to \$999,999	256	191 445	239	178 658	5	4 236	12	8 551
	\$250,000 to \$499,999	138	50 661	130	47 943	1	(D)	7	(D)
	\$100,000 to \$249,999	115	19 000	110	18 393	—	—	5	607
	Less than \$100,000	57	3 177	54	3 011	1	(D)	2	(D)
	Establishments not operated entire year	113	75 146	105	70 072	2	(D)	6	(D)

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1-9

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies								
	All establishments	73 865	230 003 975	62 138	149 215 883	4 821	58 481 365	6 906	22 306 727
	Establishments operated entire year	67 183	224 699 375	56 282	145 408 908	4 523	57 433 218	6 378	21 857 249
	With annual sales of—								
	\$25,000,000 or more	880	70 313 973	450	27 379 361	357	39 706 943	73	3 227 669
	\$10,000,000 to \$24,999,999	2 429	35 929 886	1 635	23 679 941	471	7 497 634	323	4 752 311
	\$5,000,000 to \$9,999,999	5 696	38 919 831	4 248	28 836 618	657	4 663 934	791	5 419 279
	\$2,500,000 to \$4,999,999	10 695	37 365 294	8 595	29 951 523	840	3 003 127	1 260	4 410 644
	\$1,000,000 to \$2,499,999	17 991	29 156 768	14 928	24 124 185	1 187	1 977 572	1 876	3 055 011
	\$500,000 to \$999,999	11 971	8 663 824	10 361	7 483 271	627	463 619	983	716 934
	\$250,000 to \$499,999	8 547	3 128 506	7 737	2 825 748	266	100 948	544	201 810
	\$100,000 to \$249,999	6 103	1 053 932	5 634	971 794	95	18 027	374	64 111
	Less than \$100,000	2 871	167 361	2 694	156 467	23	1 414	154	9 480
	Establishments not operated entire year	6 682	5 304 600	5 856	3 806 975	298	1 048 147	528	449 478
5082	Construction and Mining (Except Petroleum) Machinery and Equipment								
	All establishments	5 157	26 120 154	4 595	17 711 409	322	7 662 544	240	746 201
	Establishments operated entire year	4 703	25 658 917	4 181	17 319 136	305	7 606 244	217	733 537
	With annual sales of—								
	\$25,000,000 or more	135	10 979 705	95	4 540 313	36	6 264 760	4	174 632
	\$10,000,000 to \$24,999,999	303	4 499 119	260	3 832 448	35	552 193	8	114 478
	\$5,000,000 to \$9,999,999	602	4 163 750	518	3 570 011	64	453 589	20	140 150
	\$2,500,000 to \$4,999,999	949	3 392 434	850	3 033 404	55	197 669	44	161 361
	\$1,000,000 to \$2,499,999	1 157	1 899 356	1 021	1 680 603	68	109 894	68	108 859
	\$500,000 to \$999,999	700	505 289	633	458 472	29	21 900	38	24 917
	\$250,000 to \$499,999	437	162 279	406	150 150	13	5 295	18	6 834
	\$100,000 to \$249,999	286	49 290	272	46 595	4	(D)	10	(D)
	Less than \$100,000	134	7 695	126	7 140	1	(D)	7	(D)
	Establishments not operated entire year	454	461 237	414	392 273	17	56 300	23	12 664
5083	Farm and Garden Machinery and Equipment								
	All establishments	10 742	29 498 767	10 211	21 527 110	236	6 839 570	295	1 132 087
	Establishments operated entire year	9 865	28 912 876	9 369	20 995 862	223	(D)	273	(D)
	With annual sales of—								
	\$25,000,000 or more	58	7 615 395	24	1 255 501	26	6 030 794	8	329 100
	\$10,000,000 to \$24,999,999	220	3 051 515	195	2 615 279	13	243 265	12	192 971
	\$5,000,000 to \$9,999,999	831	5 553 257	764	5 091 216	28	206 814	39	255 227
	\$2,500,000 to \$4,999,999	1 792	6 286 534	1 689	5 917 521	55	197 003	48	172 010
	\$1,000,000 to \$2,499,999	2 797	4 561 858	2 659	4 334 382	58	101 276	80	126 200
	\$500,000 to \$999,999	1 689	1 220 792	1 630	1 177 230	24	18 240	35	25 322
	\$250,000 to \$499,999	1 231	452 485	1 196	438 993	12	4 758	23	8 734
	\$100,000 to \$249,999	853	148 178	828	143 505	5	1 050	20	3 623
	Less than \$100,000	394	22 862	384	22 235	2	(D)	8	(D)
	Establishments not operated entire year	877	585 891	842	531 248	13	(D)	22	(D)
5084	Industrial Machinery and Equipment								
	All establishments	30 322	86 649 236	23 279	56 127 282	2 652	17 870 321	4 391	12 651 633
	Establishments operated entire year	27 475	84 460 747	20 916	54 704 984	2 461	17 348 427	4 098	12 407 336
	With annual sales of—								
	\$25,000,000 or more	345	21 869 853	193	11 817 234	115	8 788 880	37	1 263 739
	\$10,000,000 to \$24,999,999	1 009	15 079 801	627	9 300 826	203	3 195 384	179	2 583 591
	\$5,000,000 to \$9,999,999	2 238	15 413 111	1 482	10 155 667	317	2 241 478	439	3 015 966
	\$2,500,000 to \$4,999,999	4 197	14 598 670	2 942	10 202 543	445	1 577 010	810	2 819 117
	\$1,000,000 to \$2,499,999	7 485	12 085 475	5 522	8 879 785	720	1 168 651	1 243	2 037 039
	\$500,000 to \$999,999	5 043	3 645 904	3 958	2 845 456	395	294 219	690	506 229
	\$250,000 to \$499,999	3 468	1 272 673	2 924	1 068 853	183	69 133	361	134 687
	\$100,000 to \$249,999	2 481	424 821	2 171	371 090	67	12 725	243	41 006
	Less than \$100,000	1 209	70 439	1 097	63 530	16	947	96	5 962
	Establishments not operated entire year	2 847	2 188 489	2 363	1 422 298	191	521 894	293	244 297
5085	Industrial Supplies								
	All establishments	16 199	56 684 330	13 787	32 310 549	1 214	20 157 600	1 198	4 216 181
	Establishments operated entire year	14 955	55 255 510	12 698	31 355 310	1 157	19 755 134	1 100	4 145 066
	With annual sales of—								
	\$25,000,000 or more	210	18 184 997	52	3 201 673	146	14 425 672	12	557 652
	\$10,000,000 to \$24,999,999	577	8 630 332	342	4 859 020	165	2 721 457	70	1 049 855
	\$5,000,000 to \$9,999,999	1 351	9 158 657	1 015	6 801 289	178	1 270 760	158	1 086 608
	\$2,500,000 to \$4,999,999	2 676	9 312 212	2 251	7 794 478	204	739 653	221	778 081
	\$1,000,000 to \$2,499,999	4 446	7 271 859	3 854	6 272 593	274	482 289	318	516 977
	\$500,000 to \$999,999	2 571	1 885 561	2 278	1 673 256	138	98 629	155	113 676
	\$250,000 to \$499,999	1 632	600 560	1 511	556 271	37	14 166	84	30 123
	\$100,000 to \$249,999	1 047	185 093	977	172 271	13	(D)	57	(D)
	Less than \$100,000	445	26 239	418	24 459	2	(D)	25	(D)
	Establishments not operated entire year	1 244	1 428 820	1 089	955 239	57	402 466	98	71 115

1-10 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5087	Service Establishment Equipment and Supplies								
	All establishments	7 579	11 177 827	7 005	8 666 750	234	1 403 642	340	1 107 435
	Establishments operated entire year	6 767	10 926 261	6 244	8 445 946	224	(D)	299	(D)
	With annual sales of—								
	\$25,000,000 or more	21	944 280	11	417 765	7	(D)	3	(D)
	\$10,000,000 to \$24,999,999	127	1 743 563	75	1 045 978	30	385 980	22	311 605
	\$5,000,000 to \$9,999,999	349	2 355 168	250	1 689 646	40	274 216	59	391 306
	\$2,500,000 to \$4,999,999	603	2 114 348	505	1 762 936	57	204 837	41	146 575
	\$1,000,000 to \$2,499,999	1 309	2 075 017	1 210	1 910 363	40	68 616	59	96 038
	\$500,000 to \$999,999	1 398	994 172	1 331	945 300	28	21 749	39	27 123
	\$250,000 to \$499,999	1 331	478 216	1 277	458 214	15	5 522	39	14 400
	\$100,000 to \$249,999	1 120	191 960	1 087	186 617	6	(D)	27	(D)
	Less than \$100,000	509	29 537	498	29 127	1	(D)	10	(D)
	Establishments not operated entire year	812	251 566	761	220 804	10	(D)	41	(D)
5088	Transportation Equipment and Supplies, Except Motor Vehicles								
	All establishments	3 866	19 873 661	3 261	12 872 783	163	4 547 688	442	2 453 190
	Establishments operated entire year	3 418	19 485 064	2 874	12 587 670	153	4 529 523	391	2 367 871
	With annual sales of—								
	\$25,000,000 or more	111	10 719 743	75	6 146 875	27	(D)	9	(D)
	\$10,000,000 to \$24,999,999	193	2 925 556	136	2 026 390	25	399 355	32	499 811
	\$5,000,000 to \$9,999,999	325	2 275 888	219	1 528 789	30	217 077	76	530 022
	\$2,500,000 to \$4,999,999	478	1 661 096	358	1 240 641	24	86 955	96	333 500
	\$1,000,000 to \$2,499,999	797	1 263 203	662	1 046 459	27	46 846	108	169 898
	\$500,000 to \$999,999	570	412 106	531	383 557	13	8 882	26	19 667
	\$250,000 to \$499,999	448	162 293	423	153 267	6	2 074	19	6 952
	\$100,000 to \$249,999	316	54 590	299	51 716	—	—	17	2 874
	Less than \$100,000	180	10 589	171	9 976	1	(D)	8	(D)
	Establishments not operated entire year	448	388 597	387	285 113	10	18 165	51	85 319
509	Miscellaneous Durable Goods								
	All establishments	34 305	135 905 954	30 541	107 062 982	338	12 539 815	3 426	16 303 157
	Establishments operated entire year	29 843	133 001 255	26 547	104 882 795	317	12 363 128	2 979	15 755 332
	With annual sales of—								
	\$25,000,000 or more	746	71 743 594	546	54 739 974	100	11 199 475	100	5 804 145
	\$10,000,000 to \$24,999,999	1 331	20 356 648	1 016	15 493 562	39	645 275	276	4 217 811
	\$5,000,000 to \$9,999,999	1 931	13 354 383	1 561	10 811 181	34	211 460	336	2 331 742
	\$2,500,000 to \$4,999,999	3 331	11 631 916	2 782	9 730 841	58	209 181	491	1 691 894
	\$1,000,000 to \$2,499,999	6 014	9 595 314	5 237	8 301 909	44	75 889	733	1 217 516
	\$500,000 to \$999,999	5 275	3 772 042	4 783	3 422 051	20	15 027	472	334 964
	\$250,000 to \$499,999	4 707	1 704 518	4 356	1 573 979	15	5 827	336	124 712
	\$100,000 to \$249,999	4 121	701 894	3 947	672 425	5	(D)	169	(D)
	Less than \$100,000	2 387	140 946	2 319	136 873	2	(D)	66	(D)
	Establishments not operated entire year	4 462	2 904 699	3 994	2 180 187	21	176 687	447	547 825
5091	Sporting and Recreational Goods and Supplies								
	All establishments	5 530	21 084 805	4 566	12 735 305	119	1 948 214	845	6 401 286
	Establishments operated entire year	4 915	20 664 589	4 038	12 512 660	111	1 933 413	766	6 218 516
	With annual sales of—								
	\$25,000,000 or more	138	7 925 734	86	4 053 986	15	1 533 031	37	2 338 717
	\$10,000,000 to \$24,999,999	326	5 020 602	175	2 663 473	8	125 832	143	2 231 297
	\$5,000,000 to \$9,999,999	419	2 854 094	283	1 920 318	18	108 422	118	825 354
	\$2,500,000 to \$4,999,999	628	2 148 254	460	1 572 729	34	117 892	134	457 633
	\$1,000,000 to \$2,499,999	1 086	1 767 248	891	1 443 497	22	39 459	173	284 292
	\$500,000 to \$999,999	829	597 547	739	530 404	10	7 692	80	59 451
	\$250,000 to \$499,999	675	240 821	626	223 114	2	(D)	47	(D)
	\$100,000 to \$249,999	537	93 943	513	89 565	2	(D)	22	(D)
	Less than \$100,000	277	16 346	265	15 574	—	—	12	772
	Establishments not operated entire year	615	420 216	528	222 645	8	14 801	79	182 770
5092	Toys and Hobby Goods and Supplies								
	All establishments	2 738	16 792 179	2 379	9 647 159	33	4 055 404	326	3 089 616
	Establishments operated entire year	2 411	16 566 520	2 078	9 471 206	31	(D)	302	(D)
	With annual sales of—								
	\$25,000,000 or more	108	10 717 221	64	5 095 003	15	3 989 947	29	1 632 271
	\$10,000,000 to \$24,999,999	153	2 336 127	102	1 554 306	1	(D)	50	(D)
	\$5,000,000 to \$9,999,999	179	1 217 349	129	879 744	3	18 405	47	319 200
	\$2,500,000 to \$4,999,999	314	1 106 125	255	896 208	5	17 921	54	191 996
	\$1,000,000 to \$2,499,999	458	734 963	396	626 403	3	5 338	59	103 222
	\$500,000 to \$999,999	379	273 597	342	246 801	1	(D)	36	(D)
	\$250,000 to \$499,999	339	123 098	320	116 187	3	(D)	16	(D)
	\$100,000 to \$249,999	278	46 452	271	45 157	—	—	7	1 295
	Less than \$100,000	203	11 588	199	11 397	—	—	4	191
	Establishments not operated entire year	327	225 659	301	175 953	2	(D)	24	(D)

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–11

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
509	Miscellaneous Durable Goods—Con.								
5093	Scrap and Waste Materials								
	All establishments	8 928	24 461 997	8 693	23 263 939	—	—	235	1 198 058
	Establishments operated entire year	7 767	23 924 219	7 569	22 761 633	—	—	198	1 162 586
	With annual sales of—								
	\$25,000,000 or more	158	7 662 408	146	7 122 953	—	—	12	539 455
	\$10,000,000 to \$24,999,999	357	5 571 135	341	5 322 209	—	—	16	248 926
	\$5,000,000 to \$9,999,999	496	3 528 005	474	3 361 232	—	—	22	166 773
	\$2,500,000 to \$4,999,999	877	3 064 276	852	2 975 890	—	—	25	88 386
	\$1,000,000 to \$2,499,999	1 553	2 476 981	1 500	2 390 409	—	—	53	86 572
	\$500,000 to \$999,999	1 350	963 897	1 318	940 730	—	—	32	23 167
	\$250,000 to \$499,999	1 190	430 430	1 171	423 658	—	—	19	6 772
	\$100,000 to \$249,999	1 094	186 518	1 081	184 377	—	—	13	2 141
	Less than \$100,000	692	40 569	686	40 175	—	—	6	394
	Establishments not operated entire year	1 161	537 778	1 124	502 306	—	—	37	35 472
5094	Jewelry, Watches, Precious Stones, and Precious Metals								
	All establishments	7 421	35 405 983	6 988	32 923 856	61	1 433 279	372	1 048 848
	Establishments operated entire year	6 487	34 828 514	6 108	32 411 079	60	(D)	319	(D)
	With annual sales of—								
	\$25,000,000 or more	126	21 741 670	103	20 371 680	17	1 110 999	6	258 991
	\$10,000,000 to \$24,999,999	271	3 980 559	242	3 535 096	15	256 863	14	188 600
	\$5,000,000 to \$9,999,999	420	2 891 573	392	2 717 058	3	19 499	25	155 016
	\$2,500,000 to \$4,999,999	745	2 629 370	684	2 417 920	6	22 336	55	189 114
	\$1,000,000 to \$2,499,999	1 381	2 187 889	1 290	2 033 783	11	18 730	80	135 376
	\$500,000 to \$999,999	1 170	837 362	1 112	797 825	4	(D)	54	(D)
	\$250,000 to \$499,999	1 051	385 759	1 009	369 374	3	1 208	39	15 177
	\$100,000 to \$249,999	862	146 775	829	141 475	—	—	33	5 300
	Less than \$100,000	461	27 557	447	26 868	1	(D)	13	(D)
	Establishments not operated entire year	934	577 469	880	512 777	1	(D)	53	(D)
5099	Durable Goods, N.E.C.								
	All establishments	9 688	38 160 990	7 915	28 492 723	125	5 102 918	1 648	4 565 349
	Establishments operated entire year	8 263	37 017 413	6 754	27 726 217	115	(D)	1 394	(D)
	With annual sales of—								
	\$25,000,000 or more	216	23 696 561	147	18 096 352	53	4 565 498	16	1 034 711
	\$10,000,000 to \$24,999,999	224	3 448 225	156	2 418 478	15	244 063	53	785 684
	\$5,000,000 to \$9,999,999	417	2 863 362	283	1 932 829	10	65 134	124	865 399
	\$2,500,000 to \$4,999,999	767	2 683 891	531	1 868 094	13	51 032	223	764 765
	\$1,000,000 to \$2,499,999	1 536	2 428 233	1 160	1 807 817	8	12 362	368	608 054
	\$500,000 to \$999,999	1 547	1 099 639	1 272	906 291	5	3 273	270	190 075
	\$250,000 to \$499,999	1 452	524 410	1 230	441 646	7	2 727	215	80 037
	\$100,000 to \$249,999	1 350	228 206	1 253	211 851	3	590	94	15 765
	Less than \$100,000	754	44 886	722	42 859	1	(D)	31	(D)
	Establishments not operated entire year	1 425	1 143 577	1 161	766 506	10	(D)	254	(D)
51	NONDURABLE GOODS								
	All establishments	181 993	1 644 646 555	150 225	944 485 047	15 974	516 407 600	15 794	183 753 908
	Establishments operated entire year	162 706	1 611 945 703	133 177	924 701 980	15 258	508 436 565	14 271	178 807 158
	With annual sales of—								
	\$25,000,000 or more	10 519	1 132 605 801	5 642	563 423 465	3 435	448 522 694	1 442	120 659 642
	\$10,000,000 to \$24,999,999	12 799	197 503 518	8 948	136 994 592	1 960	31 179 328	1 891	29 329 598
	\$5,000,000 to \$9,999,999	17 025	119 571 016	12 982	90 749 577	1 959	14 214 202	2 084	14 607 237
	\$2,500,000 to \$4,999,999	22 125	78 471 592	17 647	62 430 164	2 221	8 029 289	2 257	8 012 139
	\$1,000,000 to \$2,499,999	35 094	56 463 081	29 310	47 001 131	3 037	4 970 929	2 747	4 491 021
	\$500,000 to \$999,999	24 400	17 646 719	21 210	15 297 628	1 614	1 206 350	1 576	1 142 741
	\$250,000 to \$499,999	18 598	6 786 535	16 784	6 111 243	706	269 422	1 108	405 870
	\$100,000 to \$249,999	14 396	2 452 529	13 373	2 275 940	224	39 247	799	137 342
	Less than \$100,000	7 750	444 912	7 281	418 240	102	5 104	367	21 568
	Establishments not operated entire year	19 287	32 700 852	17 048	19 783 067	716	7 971 035	1 523	4 946 750
511	Paper and Paper Products								
	All establishments	19 661	106 580 435	15 995	54 801 943	2 112	43 365 566	1 554	8 412 926
	Establishments operated entire year	18 040	104 415 092	14 595	53 333 703	2 000	42 905 779	1 445	8 175 610
	With annual sales of—								
	\$25,000,000 or more	707	59 405 342	339	21 138 978	301	34 653 825	67	3 612 539
	\$10,000,000 to \$24,999,999	1 063	16 460 501	675	10 457 299	269	4 249 873	119	1 753 329
	\$5,000,000 to \$9,999,999	1 617	11 316 357	1 154	8 040 350	274	1 947 215	189	1 328 792
	\$2,500,000 to \$4,999,999	2 101	7 418 864	1 564	5 510 329	318	1 136 300	219	772 235
	\$1,000,000 to \$2,499,999	3 806	6 056 128	3 101	4 919 147	420	680 149	285	456 832
	\$500,000 to \$999,999	3 311	2 365 275	2 847	2 031 270	245	179 561	219	154 444
	\$250,000 to \$499,999	2 778	1 017 489	2 435	887 564	139	53 364	204	76 561
	\$100,000 to \$249,999	1 903	330 326	1 767	306 426	28	5 180	108	18 720
	Less than \$100,000	754	44 810	713	42 340	6	312	35	2 158
	Establishments not operated entire year	1 621	2 165 343	1 400	1 468 240	112	459 787	109	237 316

1-12 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
511	Paper and Paper Products—Con.								
5111	Printing and Writing Paper								
	All establishments	2 561	34 887 754	2 020	17 740 487	351	15 105 348	190	2 041 919
	Establishments operated entire year	2 410	34 393 337	1 901	17 373 015	334	15 012 817	175	2 007 505
	With annual sales of—								
	\$25,000,000 or more	331	26 163 479	179	11 485 625	133	13 185 474	19	1 492 380
	\$10,000,000 to \$24,999,999	288	4 661 262	197	3 207 188	76	1 223 715	15	230 359
	\$5,000,000 to \$9,999,999	243	1 800 168	163	1 209 239	60	448 943	20	141 986
	\$2,500,000 to \$4,999,999	209	763 051	160	578 371	28	105 059	21	79 621
	\$1,000,000 to \$2,499,999	361	577 385	317	503 793	23	41 358	21	32 234
	\$500,000 to \$999,999	391	276 489	356	253 371	8	5 988	27	17 130
	\$250,000 to \$499,999	292	107 972	260	95 961	5	(D)	27	(D)
	\$100,000 to \$249,999	223	38 997	202	35 319	1	(D)	20	(D)
	Less than \$100,000	72	4 534	67	4 148	—	—	5	386
	Establishments not operated entire year	151	494 417	119	367 472	17	92 531	15	34 414
5112	Stationery and Office Supplies								
	All establishments	11 807	32 661 393	9 717	19 430 457	1 348	10 446 953	742	2 783 983
	Establishments operated entire year	10 791	31 742 708	8 832	18 745 571	1 276	10 313 625	683	2 683 512
	With annual sales of—								
	\$25,000,000 or more	130	10 554 546	69	3 487 664	37	6 122 143	24	944 739
	\$10,000,000 to \$24,999,999	353	5 229 635	217	3 228 303	93	1 367 717	43	633 615
	\$5,000,000 to \$9,999,999	839	5 731 885	593	4 019 564	176	1 219 846	70	492 475
	\$2,500,000 to \$4,999,999	1 149	4 018 814	840	2 948 360	233	814 726	76	255 728
	\$1,000,000 to \$2,499,999	2 313	3 659 507	1 830	2 882 798	356	574 855	127	201 854
	\$500,000 to \$999,999	2 212	1 571 663	1 860	1 317 641	221	160 531	131	93 491
	\$250,000 to \$499,999	1 965	1 716 712	1 704	618 285	127	(D)	134	(D)
	\$100,000 to \$249,999	1 318	229 553	1 231	214 063	27	(D)	60	(D)
	Less than \$100,000	512	30 393	488	28 893	6	312	18	1 188
	Establishments not operated entire year	1 016	918 685	885	684 886	72	133 328	59	100 471
5113	Industrial and Personal Service Paper								
	All establishments	5 293	39 031 288	4 258	17 630 999	413	17 813 265	622	3 587 024
	Establishments operated entire year	4 839	38 279 047	3 862	17 215 117	390	17 579 337	587	3 484 593
	With annual sales of—								
	\$25,000,000 or more	246	22 687 317	91	6 165 689	131	15 346 208	24	1 175 420
	\$10,000,000 to \$24,999,999	422	6 569 604	261	4 021 808	100	1 658 441	61	889 355
	\$5,000,000 to \$9,999,999	535	3 784 304	398	2 811 547	38	278 426	99	694 331
	\$2,500,000 to \$4,999,999	743	2 636 999	564	1 983 598	57	216 515	122	436 886
	\$1,000,000 to \$2,499,999	1 132	1 819 236	954	1 532 556	41	63 936	137	222 744
	\$500,000 to \$999,999	708	517 123	631	460 258	16	13 042	61	43 823
	\$250,000 to \$499,999	521	192 805	471	173 318	7	2 769	43	16 718
	\$100,000 to \$249,999	362	61 776	334	57 044	—	—	28	4 732
	Less than \$100,000	170	9 883	158	9 299	—	—	12	584
	Establishments not operated entire year	454	752 241	396	415 882	23	233 928	35	102 431
512	Drugs, Drug Proprietarys, and Druggists' Sundries								
	All establishments	6 069	129 306 287	5 283	67 069 436	469	58 575 952	317	3 660 899
	Establishments operated entire year	5 385	126 272 389	4 657	64 714 160	447	57 974 198	281	3 584 031
	With annual sales of—								
	\$25,000,000 or more	707	113 189 634	399	54 252 367	270	56 691 530	38	2 245 737
	\$10,000,000 to \$24,999,999	355	5 445 831	254	3 849 618	50	841 001	51	755 212
	\$5,000,000 to \$9,999,999	451	3 140 895	361	2 503 577	37	267 988	53	369 330
	\$2,500,000 to \$4,999,999	578	2 003 094	520	1 801 024	26	90 281	32	111 789
	\$1,000,000 to \$2,499,999	986	1 588 244	898	1 440 509	43	72 391	45	75 344
	\$500,000 to \$999,999	789	565 481	755	539 197	11	8 078	23	18 206
	\$250,000 to \$499,999	625	226 734	605	219 388	7	2 651	13	4 695
	\$100,000 to \$249,999	561	94 956	537	91 157	1	(D)	23	(D)
	Less than \$100,000	333	17 520	328	17 323	2	(D)	3	(D)
	Establishments not operated entire year	684	3 033 898	626	2 355 276	22	601 754	36	76 868
5122	Drugs, Drug Proprietarys, and Druggists' Sundries								
	All establishments	6 069	129 306 287	5 283	67 069 436	469	58 575 952	317	3 660 899
	Establishments operated entire year	5 385	126 272 389	4 657	64 714 160	447	57 974 198	281	3 584 031
	With annual sales of—								
	\$25,000,000 or more	707	113 189 634	399	54 252 367	270	56 691 530	38	2 245 737
	\$10,000,000 to \$24,999,999	355	5 445 831	254	3 849 618	50	841 001	51	755 212
	\$5,000,000 to \$9,999,999	451	3 140 895	361	2 503 577	37	267 988	53	369 330
	\$2,500,000 to \$4,999,999	578	2 003 094	520	1 801 024	26	90 281	32	111 789
	\$1,000,000 to \$2,499,999	986	1 588 244	898	1 440 509	43	72 391	45	75 344
	\$500,000 to \$999,999	789	565 481	755	539 197	11	8 078	23	18 206
	\$250,000 to \$499,999	625	226 734	605	219 388	7	2 651	13	4 695
	\$100,000 to \$249,999	561	94 956	537	91 157	1	(D)	23	(D)
	Less than \$100,000	333	17 520	328	17 323	2	(D)	3	(D)
	Establishments not operated entire year	684	3 033 898	626	2 355 276	22	601 754	36	76 868

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–13

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
513	Apparel, Piece Goods, and Notions								
	All establishments	19 553	109 202 949	15 848	67 904 735	809	26 085 644	2 896	15 212 570
	Establishments operated entire year	16 694	106 433 895	13 378	66 167 541	761	25 624 183	2 555	14 642 171
	With annual sales of—								
	\$25,000,000 or more	799	61 248 947	472	33 601 059	232	22 398 268	95	5 249 620
	\$10,000,000 to \$24,999,999	1 145	17 408 244	790	11 909 525	115	1 892 826	240	3 605 893
	\$5,000,000 to \$9,999,999	1 615	11 329 864	1 136	7 981 334	104	776 426	375	2 572 104
	\$2,500,000 to \$4,999,999	2 246	7 899 517	1 628	5 730 980	83	303 244	535	1 865 113
	\$1,000,000 to \$2,499,999	3 479	5 591 480	2 738	4 385 782	118	188 237	623	1 017 461
	\$500,000 to \$999,999	2 549	1 848 608	2 142	1 548 433	72	55 167	335	245 008
	\$250,000 to \$499,999	2 042	742 859	1 851	672 028	21	7 836	170	62 995
	\$100,000 to \$249,999	1 796	305 210	1 665	283 270	9	1 701	122	20 239
	Less than \$100,000	1 023	59 166	956	55 130	7	298	60	3 738
	Establishments not operated entire year	2 859	2 769 054	2 470	1 737 194	48	461 461	341	570 399
5131	Piece Goods, Notions, and Other Dry Goods								
	All establishments	5 640	29 291 930	4 646	16 091 611	300	8 910 929	694	4 289 390
	Establishments operated entire year	4 871	28 496 501	3 962	15 614 480	288	8 737 433	621	4 144 588
	With annual sales of—								
	\$25,000,000 or more	208	14 491 980	101	5 649 599	76	7 356 685	31	1 485 696
	\$10,000,000 to \$24,999,999	368	5 439 210	241	3 523 454	48	734 424	79	1 181 332
	\$5,000,000 to \$9,999,999	504	3 525 893	341	2 364 003	56	429 456	107	732 434
	\$2,500,000 to \$4,999,999	714	2 528 558	547	1 927 576	35	132 050	132	468 932
	\$1,000,000 to \$2,499,999	1 048	1 688 197	880	1 411 255	41	64 689	127	212 253
	\$500,000 to \$999,999	730	532 539	644	471 374	24	17 662	62	43 503
	\$250,000 to \$499,999	527	190 514	479	172 909	7	(D)	41	(D)
	\$100,000 to \$249,999	489	83 462	465	79 267	—	—	24	4 195
	Less than \$100,000	283	16 148	264	15 043	1	(D)	18	(D)
	Establishments not operated entire year	769	795 429	684	477 131	12	173 496	73	144 802
5136	Men's and Boys' Clothing and Furnishings								
	All establishments	4 620	28 162 713	3 749	15 812 952	274	9 480 622	597	2 869 139
	Establishments operated entire year	4 058	27 473 797	3 277	15 430 283	245	9 308 016	536	2 735 498
	With annual sales of—								
	\$25,000,000 or more	196	16 112 599	113	6 981 290	71	8 454 724	12	676 585
	\$10,000,000 to \$24,999,999	281	4 375 839	205	3 169 574	28	475 056	48	731 209
	\$5,000,000 to \$9,999,999	408	2 882 879	295	2 098 838	25	179 697	88	604 344
	\$2,500,000 to \$4,999,999	582	2 046 427	425	1 494 033	30	(D)	127	(D)
	\$1,000,000 to \$2,499,999	830	1 351 267	668	1 075 901	44	(D)	118	(D)
	\$500,000 to \$999,999	600	431 335	508	361 974	28	21 625	64	47 736
	\$250,000 to \$499,999	506	185 134	461	167 923	9	(D)	36	(D)
	\$100,000 to \$249,999	437	75 535	399	68 898	6	1 099	32	5 538
	Less than \$100,000	218	12 782	203	11 852	4	(D)	11	(D)
	Establishments not operated entire year	562	688 916	472	382 669	29	172 606	61	133 641
5137	Women's, Children's, and Infants' Clothing and Accessories								
	All establishments	7 581	35 495 901	6 095	23 811 102	210	6 286 438	1 276	5 398 361
	Establishments operated entire year	6 286	34 455 242	4 977	23 103 216	204	(D)	1 105	(D)
	With annual sales of—								
	\$25,000,000 or more	286	19 060 304	179	12 011 073	73	5 282 398	34	1 766 833
	\$10,000,000 to \$24,999,999	375	5 725 846	264	3 998 432	35	615 050	76	1 112 364
	\$5,000,000 to \$9,999,999	563	3 942 882	404	2 839 446	19	141 102	140	962 334
	\$2,500,000 to \$4,999,999	715	2 489 529	502	1 760 608	17	64 916	196	664 005
	\$1,000,000 to \$2,499,999	1 282	2 038 572	937	1 486 255	31	50 698	314	501 719
	\$500,000 to \$999,999	1 016	735 115	815	587 325	20	15 880	181	131 910
	\$250,000 to \$499,999	855	312 310	769	280 765	4	1 395	82	30 150
	\$100,000 to \$249,999	742	124 574	683	114 995	3	602	56	8 977
	Less than \$100,000	452	26 010	424	24 317	2	(D)	26	(D)
	Establishments not operated entire year	1 295	1 040 659	1 118	707 886	6	(D)	171	(D)
5139	Footwear								
	All establishments	1 712	16 252 405	1 358	12 189 070	25	1 407 655	329	2 655 680
	Establishments operated entire year	1 479	16 008 355	1 162	12 019 562	24	(D)	293	(D)
	With annual sales of—								
	\$25,000,000 or more	109	11 584 064	79	8 959 097	12	1 304 461	18	1 320 506
	\$10,000,000 to \$24,999,999	121	1 867 349	80	1 218 065	4	68 296	37	580 988
	\$5,000,000 to \$9,999,999	140	978 210	96	679 047	4	26 171	40	272 992
	\$2,500,000 to \$4,999,999	235	835 003	154	548 763	1	(D)	80	(D)
	\$1,000,000 to \$2,499,999	319	513 344	253	412 371	2	(D)	64	(D)
	\$500,000 to \$999,999	203	149 619	175	127 760	—	—	28	21 859
	\$250,000 to \$499,999	154	54 901	142	50 431	—	(D)	11	(D)
	\$100,000 to \$249,999	128	21 639	118	20 110	—	—	10	1 529
	Less than \$100,000	70	4 226	65	3 918	—	—	5	308
	Establishments not operated entire year	233	244 050	196	169 508	1	(D)	36	(D)

1-14 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products								
	All establishments	42 874	504 566 789	33 224	279 216 995	4 829	127 257 067	4 821	98 092 727
	Establishments operated entire year	37 743	494 674 807	28 670	273 738 162	4 655	125 264 809	4 418	95 671 836
	With annual sales of—								
	\$25,000,000 or more	3 749	364 637 776	1 898	187 251 830	1 016	102 409 532	835	74 976 414
	\$10,000,000 to \$24,999,999	3 931	61 405 629	2 363	36 666 212	791	12 494 616	777	12 244 801
	\$5,000,000 to \$9,999,999	4 607	32 477 623	3 118	21 835 818	803	5 812 024	686	4 829 781
	\$2,500,000 to \$4,999,999	5 312	18 884 639	3 887	13 777 566	814	2 920 830	611	2 186 243
	\$1,000,000 to \$2,499,999	7 367	11 991 694	5 925	9 551 311	797	1 365 033	645	1 075 500
	\$500,000 to \$999,999	4 707	3 415 796	4 117	2 977 323	284	216 612	306	221 861
	\$250,000 to \$499,999	3 505	1 271 477	3 130	1 134 340	105	39 536	270	97 601
	\$100,000 to \$249,999	2 902	489 969	2 673	449 525	33	5 969	196	34 475
	Less than \$100,000	1 663	100 204	1 559	94 237	12	657	92	5 310
	Establishments not operated entire year	5 131	9 891 982	4 554	5 478 833	174	1 992 258	403	2 420 891
5141	Groceries, General Line								
	All establishments	4 528	132 602 589	3 740	95 807 066	—	—	788	36 795 523
	Establishments operated entire year	3 924	131 076 917	3 208	95 144 379	—	—	716	35 932 538
	With annual sales of—								
	\$25,000,000 or more	736	118 564 637	457	85 778 082	—	—	279	32 786 555
	\$10,000,000 to \$24,999,999	368	5 770 373	231	3 575 974	—	—	137	2 194 399
	\$5,000,000 to \$9,999,999	464	3 241 113	389	2 699 469	—	—	75	541 644
	\$2,500,000 to \$4,999,999	523	1 865 149	459	1 630 452	—	—	64	234 697
	\$1,000,000 to \$2,499,999	693	1 159 849	611	1 020 943	—	—	82	138 906
	\$500,000 to \$999,999	433	316 702	401	292 338	—	—	32	24 364
	\$250,000 to \$499,999	291	104 301	271	96 372	—	—	20	7 929
	\$100,000 to \$249,999	273	46 406	253	42 837	—	—	20	3 569
	Less than \$100,000	143	8 387	136	7 912	—	—	7	475
	Establishments not operated entire year	604	1 525 672	532	662 687	—	—	72	862 985
5142	Packaged Frozen Foods								
	All establishments	3 468	53 256 028	2 521	36 287 759	279	4 837 119	668	12 131 150
	Establishments operated entire year	3 168	52 450 189	2 264	35 771 044	272	(D)	632	(D)
	With annual sales of—								
	\$25,000,000 or more	524	39 503 776	331	27 536 447	56	3 868 513	137	8 098 816
	\$10,000,000 to \$24,999,999	457	7 392 936	272	4 388 687	25	434 349	160	2 569 900
	\$5,000,000 to \$9,999,999	406	2 870 215	270	1 905 581	25	167 542	111	797 092
	\$2,500,000 to \$4,999,999	411	1 481 585	289	1 035 759	36	130 447	86	315 379
	\$1,000,000 to \$2,499,999	511	831 550	368	598 353	68	107 338	75	125 859
	\$500,000 to \$999,999	344	249 368	281	202 223	36	27 618	27	19 527
	\$250,000 to \$499,999	232	85 123	195	(D)	22	(D)	15	5 567
	\$100,000 to \$249,999	170	29 356	155	26 676	3	(D)	12	(D)
	Less than \$100,000	113	6 280	103	(D)	1	(D)	9	(D)
	Establishments not operated entire year	300	805 839	257	516 715	7	(D)	36	(D)
5143	Dairy Products, Except Dried or Canned								
	All establishments	3 378	35 324 092	2 424	16 866 462	743	15 519 880	211	2 937 750
	Establishments operated entire year	3 029	34 868 496	2 123	16 554 048	714	15 407 696	192	2 906 752
	With annual sales of—								
	\$25,000,000 or more	259	24 727 030	137	10 227 812	102	12 365 853	20	2 133 365
	\$10,000,000 to \$24,999,999	299	4 723 054	186	2 978 259	89	1 356 975	24	387 820
	\$5,000,000 to \$9,999,999	316	2 232 084	176	1 229 911	111	801 266	29	200 907
	\$2,500,000 to \$4,999,999	463	1 623 764	289	1 000 589	144	512 124	30	111 051
	\$1,000,000 to \$2,499,999	662	1 094 672	451	725 221	182	318 777	29	50 674
	\$500,000 to \$999,999	432	315 531	358	258 794	57	44 716	17	12 021
	\$250,000 to \$499,999	320	116 351	277	100 532	18	6 662	25	9 157
	\$100,000 to \$249,999	175	30 360	160	28 039	7	(D)	8	(D)
	Less than \$100,000	103	5 650	89	4 891	4	(D)	10	(D)
	Establishments not operated entire year	349	455 596	301	312 414	29	112 184	19	30 998
5144	Poultry and Poultry Products								
	All establishments	1 224	10 118 173	1 022	6 961 250	87	1 588 144	115	1 568 779
	Establishments operated entire year	1 087	9 866 650	894	6 726 703	83	(D)	110	(D)
	With annual sales of—								
	\$25,000,000 or more	110	5 244 857	71	3 239 261	16	1 012 646	23	992 950
	\$10,000,000 to \$24,999,999	134	2 178 870	95	1 537 794	21	334 744	18	306 332
	\$5,000,000 to \$9,999,999	191	1 366 053	139	1 007 800	27	189 888	25	168 365
	\$2,500,000 to \$4,999,999	172	622 872	141	512 612	10	37 520	21	72 740
	\$1,000,000 to \$2,499,999	203	334 470	192	317 190	5	(D)	6	(D)
	\$500,000 to \$999,999	108	78 142	102	74 232	3	(D)	3	(D)
	\$250,000 to \$499,999	84	30 773	76	(D)	1	(D)	7	2 367
	\$100,000 to \$249,999	56	8 908	51	8 223	—	—	5	685
	Less than \$100,000	29	1 705	27	(D)	—	—	2	(D)
	Establishments not operated entire year	137	251 523	128	234 547	4	(D)	5	(D)

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–15

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5145	Confectionery								
	All establishments	2 693	21 805 401	2 010	6 116 530	313	12 281 815	370	3 407 056
	Establishments operated entire year	2 349	21 346 015	1 699	5 977 064	303	12 066 810	347	3 302 141
	With annual sales of—								
	\$25,000,000 or more	225	14 904 823	43	2 312 507	158	11 137 463	24	1 454 853
	\$10,000,000 to \$24,999,999	177	2 766 839	77	1 177 471	26	435 192	74	1 154 176
	\$5,000,000 to \$9,999,999	214	1 501 157	113	774 079	42	307 532	59	419 546
	\$2,500,000 to \$4,999,999	299	1 049 971	220	763 817	35	133 525	44	152 629
	\$1,000,000 to \$2,499,999	455	735 600	379	609 725	26	42 702	50	83 173
	\$500,000 to \$999,999	324	234 315	282	204 323	12	9 323	30	20 669
	\$250,000 to \$499,999	288	106 168	249	92 122	2	(D)	37	(D)
	\$100,000 to \$249,999	223	38 918	203	35 448	2	(D)	18	(D)
	Less than \$100,000	144	8 224	133	7 572	—	—	11	652
	Establishments not operated entire year	344	459 386	311	139 466	10	215 005	23	104 915
5146	Fish and Seafoods								
	All establishments	3 100	11 481 166	2 926	9 666 553	36	680 405	138	1 134 208
	Establishments operated entire year	2 514	10 983 626	2 368	9 241 887	33	(D)	113	(D)
	With annual sales of—								
	\$25,000,000 or more	68	3 857 565	55	2 843 647	4	507 726	9	506 192
	\$10,000,000 to \$24,999,999	160	2 395 054	140	2 047 759	4	61 450	16	285 845
	\$5,000,000 to \$9,999,999	270	1 839 855	240	1 629 696	7	51 604	23	158 555
	\$2,500,000 to \$4,999,999	398	1 414 436	368	1 303 898	8	29 524	22	81 014
	\$1,000,000 to \$2,499,999	643	1 038 267	611	985 445	7	12 613	25	40 209
	\$500,000 to \$999,999	425	309 588	420	305 687	1	(D)	4	(D)
	\$250,000 to \$499,999	254	91 751	249	90 096	2	(D)	3	(D)
	\$100,000 to \$249,999	181	30 888	174	29 672	—	—	7	1 216
	Less than \$100,000	115	6 222	111	5 987	—	—	4	235
	Establishments not operated entire year	586	497 540	558	424 666	3	(D)	25	(D)
5147	Meats and Meat Products								
	All establishments	4 123	54 871 104	3 587	27 846 368	234	22 541 930	302	4 482 806
	Establishments operated entire year	3 658	53 504 581	3 162	27 027 898	210	22 055 888	286	4 420 795
	With annual sales of—								
	\$25,000,000 or more	359	39 460 004	232	15 547 930	84	20 882 288	43	3 029 786
	\$10,000,000 to \$24,999,999	444	6 910 977	346	5 342 938	48	809 392	50	758 647
	\$5,000,000 to \$9,999,999	484	3 435 045	402	2 846 118	32	227 045	50	361 882
	\$2,500,000 to \$4,999,999	537	1 913 264	459	1 627 763	31	115 965	47	169 536
	\$1,000,000 to \$2,499,999	797	1 277 067	744	1 182 788	7	(D)	46	(D)
	\$500,000 to \$999,999	502	372 552	475	352 690	8	(D)	19	(D)
	\$250,000 to \$499,999	272	99 757	254	93 348	—	—	18	6 409
	\$100,000 to \$249,999	171	30 334	162	28 976	—	—	9	1 358
	Less than \$100,000	92	5 581	88	5 347	—	—	4	234
	Establishments not operated entire year	465	1 366 523	425	818 470	24	486 042	16	62 011
5148	Fresh Fruits and Vegetables								
	All establishments	6 003	38 512 291	5 293	31 784 551	—	—	710	6 727 740
	Establishments operated entire year	5 190	37 472 294	4 580	31 053 738	—	—	610	6 418 556
	With annual sales of—								
	\$25,000,000 or more	310	15 316 356	246	12 013 202	—	—	64	3 303 154
	\$10,000,000 to \$24,999,999	669	10 433 560	563	8 824 450	—	—	106	1 609 110
	\$5,000,000 to \$9,999,999	861	6 031 058	734	5 137 925	—	—	127	893 133
	\$2,500,000 to \$4,999,999	925	3 281 359	816	2 893 336	—	—	109	388 023
	\$1,000,000 to \$2,499,999	1 091	1 787 855	986	1 609 428	—	—	105	178 427
	\$500,000 to \$999,999	600	437 678	553	402 590	—	—	47	35 088
	\$250,000 to \$499,999	381	136 634	361	129 417	—	—	20	7 217
	\$100,000 to \$249,999	231	41 060	208	37 119	—	—	23	3 941
	Less than \$100,000	122	6 734	113	6 271	—	—	9	463
	Establishments not operated entire year	813	1 039 997	713	730 813	—	—	100	309 184
5149	Groceries and Related Products, N.E.C.								
	All establishments	14 357	146 595 945	9 701	47 880 456	3 137	69 807 774	1 519	28 907 715
	Establishments operated entire year	12 824	143 106 039	8 372	46 241 401	3 040	68 739 940	1 412	28 124 698
	With annual sales of—								
	\$25,000,000 or more	1 158	103 058 728	326	27 752 942	596	52 635 043	236	22 670 743
	\$10,000,000 to \$24,999,999	1 223	18 833 966	453	6 792 880	578	9 062 514	192	2 978 572
	\$5,000,000 to \$9,999,999	1 401	9 961 043	655	4 605 239	559	4 067 147	187	1 288 657
	\$2,500,000 to \$4,999,999	1 584	5 632 239	846	3 009 340	550	1 961 725	188	661 174
	\$1,000,000 to \$2,499,999	2 312	3 732 364	1 583	2 502 218	502	860 684	227	369 462
	\$500,000 to \$999,999	1 539	1 101 920	1 245	884 446	167	125 448	127	92 026
	\$250,000 to \$499,999	1 383	500 619	1 198	432 894	60	22 972	125	44 753
	\$100,000 to \$249,999	1 422	233 739	1 307	212 535	21	4 016	94	17 188
	Less than \$100,000	802	51 421	759	48 907	7	391	36	2 123
	Establishments not operated entire year	1 533	3 489 906	1 329	1 639 055	97	1 067 834	107	783 017

1-16 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
515	Farm-Product Raw Materials								
	All establishments	11 551	136 869 416	9 845	109 827 391	—	—	1 706	27 042 025
	Establishments operated entire year	10 435	133 748 606	8 915	107 630 599	—	—	1 520	26 118 007
	With annual sales of—								
	\$25,000,000 or more	822	85 740 862	578	69 245 053	—	—	244	16 495 809
	\$10,000,000 to \$24,999,999	1 449	22 115 783	1 051	15 867 810	—	—	398	6 247 973
	\$5,000,000 to \$9,999,999	1 997	14 045 907	1 703	11 908 397	—	—	294	2 137 510
	\$2,500,000 to \$4,999,999	2 073	7 601 911	1 849	6 777 960	—	—	224	823 931
	\$1,000,000 to \$2,499,999	1 949	3 308 421	1 751	2 971 090	—	—	198	337 351
	\$500,000 to \$999,999	876	648 574	801	592 201	—	—	75	56 373
	\$250,000 to \$499,999	551	199 452	514	186 864	—	—	37	12 588
	\$100,000 to \$249,999	427	71 700	398	66 398	—	—	29	5 302
	Less than \$100,000	291	15 996	270	14 826	—	—	21	1 170
	Establishments not operated entire year	1 116	3 120 810	930	2 196 792	—	—	186	924 018
5153	Grain and Field Beans								
	All establishments	7 444	90 903 606	7 264	85 521 236	—	—	180	5 382 370
	Establishments operated entire year	6 857	89 243 621	6 692	83 913 726	—	—	165	5 329 895
	With annual sales of—								
	\$25,000,000 or more	424	57 718 713	404	53 082 193	—	—	20	4 636 520
	\$10,000,000 to \$24,999,999	866	12 988 588	843	12 645 014	—	—	23	343 574
	\$5,000,000 to \$9,999,999	1 397	9 794 723	1 370	9 604 530	—	—	27	190 193
	\$2,500,000 to \$4,999,999	1 579	5 778 695	1 551	5 681 569	—	—	28	97 126
	\$1,000,000 to \$2,499,999	1 404	2 410 328	1 375	2 361 134	—	—	29	49 194
	\$500,000 to \$999,999	536	400 302	525	392 322	—	—	11	7 980
	\$250,000 to \$499,999	302	109 471	294	106 939	—	—	8	2 532
	\$100,000 to \$249,999	208	34 685	195	32 182	—	—	13	2 503
	Less than \$100,000	141	8 116	135	7 843	—	—	6	273
	Establishments not operated entire year	587	1 659 985	572	1 607 510	—	—	15	52 475
5154	Livestock								
	All establishments	2 316	26 425 311	1 218	8 838 734	—	—	1 098	17 586 577
	Establishments operated entire year	2 087	25 932 931	1 054	8 632 029	—	—	1 033	17 300 902
	With annual sales of—								
	\$25,000,000 or more	255	14 153 302	63	4 244 541	—	—	192	9 908 761
	\$10,000,000 to \$24,999,999	451	7 081 945	123	1 871 412	—	—	328	5 210 533
	\$5,000,000 to \$9,999,999	417	2 970 185	215	1 482 565	—	—	202	1 487 620
	\$2,500,000 to \$4,999,999	302	1 134 262	173	655 267	—	—	129	478 995
	\$1,000,000 to \$2,499,999	267	442 611	160	263 704	—	—	107	178 907
	\$500,000 to \$999,999	134	96 264	97	69 042	—	—	37	27 922
	\$250,000 to \$499,999	101	36 103	82	29 302	—	—	19	6 801
	\$100,000 to \$249,999	91	15 087	80	13 389	—	—	11	1 698
	Less than \$100,000	69	3 172	61	2 807	—	—	8	365
	Establishments not operated entire year	229	492 380	164	206 705	—	—	65	285 675
5159	Farm-Product Raw Materials, N.E.C.								
	All establishments	1 791	19 540 499	1 363	15 467 421	—	—	428	4 073 078
	Establishments operated entire year	1 491	18 572 054	1 169	15 084 844	—	—	322	3 487 210
	With annual sales of—								
	\$25,000,000 or more	143	13 868 847	111	11 918 319	—	—	32	1 950 528
	\$10,000,000 to \$24,999,999	132	2 045 250	85	1 351 384	—	—	47	693 866
	\$5,000,000 to \$9,999,999	183	1 280 999	118	821 302	—	—	65	459 697
	\$2,500,000 to \$4,999,999	192	688 954	125	441 124	—	—	67	247 830
	\$1,000,000 to \$2,499,999	278	455 482	216	346 252	—	—	62	109 230
	\$500,000 to \$999,999	206	152 008	179	130 837	—	—	27	21 171
	\$250,000 to \$499,999	148	53 878	138	50 623	—	—	10	3 255
	\$100,000 to \$249,999	128	21 928	123	20 827	—	—	5	1 101
	Less than \$100,000	81	4 708	74	4 176	—	—	7	532
	Establishments not operated entire year	300	968 445	194	382 577	—	—	106	585 868
516	Chemicals and Allied Products								
	All establishments	14 193	132 471 184	10 493	39 170 386	2 504	87 702 231	1 196	5 598 567
	Establishments operated entire year	13 032	129 146 308	9 531	38 279 202	2 399	85 490 232	1 102	5 376 874
	With annual sales of—								
	\$25,000,000 or more	721	91 581 004	211	14 944 946	480	75 222 754	30	1 413 304
	\$10,000,000 to \$24,999,999	918	14 169 269	495	7 566 035	320	4 992 928	103	1 610 306
	\$5,000,000 to \$9,999,999	1 376	9 734 100	856	5 956 398	360	2 669 997	160	1 107 705
	\$2,500,000 to \$4,999,999	1 936	6 938 752	1 294	4 571 589	448	1 680 959	194	686 204
	\$1,000,000 to \$2,499,999	2 859	4 612 559	2 195	3 491 623	425	725 552	239	395 384
	\$500,000 to \$999,999	1 842	1 325 855	1 485	1 061 371	203	152 758	154	111 726
	\$250,000 to \$499,999	1 482	539 117	1 284	466 546	98	36 214	100	36 357
	\$100,000 to \$249,999	1 237	208 276	1 105	186 484	52	8 379	80	13 413
	Less than \$100,000	661	37 376	606	34 210	13	691	42	2 475
	Establishments not operated entire year	1 161	3 324 876	962	891 184	105	2 211 999	94	221 693

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
516	Chemicals and Allied Products—Con.								
5162	Plastics Materials and Basic Forms and Shapes								
	All establishments	3 490	28 573 815	2 612	9 960 572	363	15 920 797	515	2 692 446
	Establishments operated entire year	3 234	27 174 606	2 414	9 775 634	344	14 872 061	476	2 526 911
	With annual sales of—								
	\$25,000,000 or more	162	16 628 009	50	2 910 259	103	13 225 036	9	492 714
	\$10,000,000 to \$24,999,999	251	3 856 359	138	2 108 021	61	952 466	52	795 872
	\$5,000,000 to \$9,999,999	418	2 905 344	266	1 833 430	56	417 751	96	654 163
	\$2,500,000 to \$4,999,999	579	2 029 842	429	1 502 587	51	181 394	99	345 861
	\$1,000,000 to \$2,499,999	802	1 316 885	646	1 054 620	47	81 587	109	180 678
	\$500,000 to \$999,999	398	293 484	325	237 901	14	10 538	59	45 045
	\$250,000 to \$499,999	278	100 907	247	89 436	6	2 383	25	9 088
	\$100,000 to \$249,999	212	36 162	190	32 475	6	906	16	2 781
	Less than \$100,000	134	7 614	123	6 905	—	—	11	709
	Establishments not operated entire year	256	1 399 209	198	184 938	19	1 048 736	39	165 535
5169	Chemicals and Allied Products, N.E.C.								
	All establishments	10 703	103 897 369	7 881	29 209 814	2 141	71 781 434	681	2 906 121
	Establishments operated entire year	9 798	101 971 702	7 117	28 503 568	2 055	70 618 171	626	2 849 963
	With annual sales of—								
	\$25,000,000 or more	559	74 952 995	161	12 034 687	377	61 997 718	21	920 590
	\$10,000,000 to \$24,999,999	667	10 312 910	357	5 458 014	259	4 040 462	51	814 434
	\$5,000,000 to \$9,999,999	958	6 828 756	590	4 122 968	304	2 252 246	64	453 542
	\$2,500,000 to \$4,999,999	1 357	4 908 910	865	3 069 002	397	1 499 565	95	340 343
	\$1,000,000 to \$2,499,999	2 057	3 295 674	1 549	2 437 003	378	643 965	130	214 706
	\$500,000 to \$999,999	1 444	1 032 371	1 160	823 470	189	142 220	95	66 681
	\$250,000 to \$499,999	1 204	438 210	1 037	377 110	92	33 831	75	27 269
	\$100,000 to \$249,999	1 025	172 114	915	154 009	46	7 473	64	10 632
	Less than \$100,000	527	29 762	483	27 305	13	691	31	1 766
	Establishments not operated entire year	905	1 925 667	764	706 246	86	1 163 263	55	56 158
517	Petroleum and Petroleum Products								
	All establishments	16 061	281 585 140	13 994	142 650 895	1 732	128 035 641	335	10 898 604
	Establishments operated entire year	15 069	277 573 510	13 091	140 259 994	1 669	126 472 130	309	10 841 386
	With annual sales of—								
	\$25,000,000 or more	1 498	224 188 140	647	92 356 454	816	121 894 851	35	9 936 835
	\$10,000,000 to \$24,999,999	1 548	23 695 843	1 349	20 357 610	171	2 918 687	28	419 546
	\$5,000,000 to \$9,999,999	1 868	13 056 242	1 737	12 098 187	105	775 517	26	182 538
	\$2,500,000 to \$4,999,999	2 395	8 553 170	2 252	8 036 893	111	397 414	32	118 863
	\$1,000,000 to \$2,499,999	3 728	6 016 616	3 404	5 497 319	233	375 227	91	144 070
	\$500,000 to \$999,999	2 113	1 556 603	1 969	1 450 724	111	81 574	33	24 305
	\$250,000 to \$499,999	1 049	392 093	957	357 515	63	23 558	29	11 020
	\$100,000 to \$249,999	564	97 975	524	91 109	21	(D)	19	(D)
	Less than \$100,000	306	16 828	252	14 183	38	(D)	16	(D)
	Establishments not operated entire year	992	4 011 630	903	2 390 901	63	1 563 511	26	57 218
5171	Petroleum Bulk Stations and Terminals								
	All establishments	12 098	167 696 078	10 615	74 633 430	1 348	92 205 271	135	857 377
	Establishments operated entire year	11 551	165 158 463	10 118	73 443 578	1 307	90 869 928	126	844 957
	With annual sales of—								
	\$25,000,000 or more	1 127	122 674 202	418	34 951 780	704	87 220 785	5	501 637
	\$10,000,000 to \$24,999,999	1 210	18 449 347	1 059	15 842 580	140	2 444 848	11	161 919
	\$5,000,000 to \$9,999,999	1 517	10 598 770	1 436	10 004 032	75	557 600	6	37 138
	\$2,500,000 to \$4,999,999	1 970	7 044 540	1 875	6 698 898	81	293 493	14	52 149
	\$1,000,000 to \$2,499,999	3 014	4 864 997	2 785	4 505 092	177	281 997	52	77 908
	\$500,000 to \$999,999	1 627	1 207 600	1 541	1 143 759	75	55 363	11	8 478
	\$250,000 to \$499,999	706	265 871	659	248 048	36	13 708	11	4 115
	\$100,000 to \$249,999	267	46 801	250	43 998	11	(D)	6	(D)
	Less than \$100,000	113	6 335	95	5 391	8	(D)	10	(D)
	Establishments not operated entire year	547	2 537 615	497	1 189 852	41	1 335 343	9	12 420
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals								
	All establishments	3 963	113 889 062	3 379	68 017 465	384	35 830 370	200	10 041 227
	Establishments operated entire year	3 518	112 415 047	2 973	66 816 416	362	35 602 202	183	9 996 429
	With annual sales of—								
	\$25,000,000 or more	371	101 513 938	229	57 404 674	112	34 674 066	30	9 435 198
	\$10,000,000 to \$24,999,999	338	5 246 496	290	4 515 030	31	473 839	17	257 627
	\$5,000,000 to \$9,999,999	351	2 457 472	301	2 094 155	30	217 917	20	145 400
	\$2,500,000 to \$4,999,999	425	1 508 630	377	1 337 995	30	103 921	18	66 714
	\$1,000,000 to \$2,499,999	714	1 151 619	619	992 227	56	93 230	39	66 162
	\$500,000 to \$999,999	486	349 003	428	306 965	36	26 211	22	15 827
	\$250,000 to \$499,999	343	126 222	298	109 467	27	9 850	18	6 905
	\$100,000 to \$249,999	297	51 174	274	47 111	10	(D)	13	(D)
	Less than \$100,000	193	10 493	157	8 792	30	(D)	6	(D)
	Establishments not operated entire year	445	1 474 015	406	1 201 049	22	228 168	17	44 798

1-18 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
518	Beer, Wine, and Distilled Alcoholic Beverages								
	All establishments	5 259	59 487 322	4 903	50 397 029	160	7 632 044	196	1 458 249
	Establishments operated entire year	4 912	58 806 218	4 572	49 732 675	158	(D)	182	(D)
	With annual sales of—								
	\$25,000,000 or more	584	35 245 940	488	27 476 186	77	6 910 581	19	859 173
	\$10,000,000 to \$24,999,999	797	12 638 919	750	11 878 809	30	513 300	17	246 810
	\$5,000,000 to \$9,999,999	845	6 035 600	804	5 735 362	22	160 377	19	139 861
	\$2,500,000 to \$4,999,999	812	2 956 069	777	2 821 877	7	25 585	28	108 607
	\$1,000,000 to \$2,499,999	920	1 504 821	870	1 423 492	7	14 118	43	67 211
	\$500,000 to \$999,999	395	291 293	373	275 492	5	4 115	17	11 686
	\$250,000 to \$499,999	262	96 467	240	87 866	3	1 373	19	7 228
	\$100,000 to \$249,999	184	30 810	165	27 844	6	838	13	2 128
	Less than \$100,000	113	6 299	105	5 747	1	(D)	7	(D)
	Establishments not operated entire year	347	681 104	331	664 354	2	(D)	14	(D)
5181	Beer and Ale								
	All establishments	3 403	31 603 229	3 329	29 451 143	41	2 043 101	33	108 985
	Establishments operated entire year	3 202	31 198 274	3 130	(D)	41	2 043 101	31	(D)
	With annual sales of—								
	\$25,000,000 or more	293	14 670 875	276	12 799 418	16	(D)	1	(D)
	\$10,000,000 to \$24,999,999	555	8 746 227	544	8 586 399	9	(D)	2	(D)
	\$5,000,000 to \$9,999,999	616	4 346 349	605	4 274 373	9	(D)	2	(D)
	\$2,500,000 to \$4,999,999	593	2 182 117	589	2 166 184	1	(D)	3	(D)
	\$1,000,000 to \$2,499,999	598	988 315	581	960 756	3	(D)	14	(D)
	\$500,000 to \$999,999	262	194 630	258	191 934	1	(D)	3	(D)
	\$250,000 to \$499,999	139	51 049	135	49 565	—	—	4	1 484
	\$100,000 to \$249,999	90	15 475	87	(D)	2	(D)	1	(D)
	Less than \$100,000	56	3 237	55	(D)	—	—	1	(D)
	Establishments not operated entire year	201	404 955	199	(D)	—	—	2	(D)
5182	Wine and Distilled Alcoholic Beverages								
	All establishments	1 856	27 884 093	1 574	20 945 886	119	5 588 943	163	1 349 264
	Establishments operated entire year	1 710	27 607 944	1 442	(D)	117	(D)	151	(D)
	With annual sales of—								
	\$25,000,000 or more	291	20 575 065	212	14 676 768	61	(D)	18	(D)
	\$10,000,000 to \$24,999,999	242	3 892 692	206	3 292 410	21	(D)	15	(D)
	\$5,000,000 to \$9,999,999	229	1 689 251	199	1 460 989	13	(D)	17	(D)
	\$2,500,000 to \$4,999,999	219	773 952	188	655 693	6	(D)	25	(D)
	\$1,000,000 to \$2,499,999	322	516 506	289	462 736	4	(D)	29	(D)
	\$500,000 to \$999,999	133	96 663	115	83 558	4	(D)	14	(D)
	\$250,000 to \$499,999	123	45 418	105	38 301	3	1 373	15	5 744
	\$100,000 to \$249,999	94	15 335	78	(D)	4	(D)	12	(D)
	Less than \$100,000	57	3 062	50	(D)	1	(D)	6	(D)
	Establishments not operated entire year	146	276 149	132	(D)	2	(D)	12	(D)
519	Miscellaneous Nondurable Goods								
	All establishments	46 772	184 577 033	40 640	133 446 237	3 359	37 753 455	2 773	13 377 341
	Establishments operated entire year	41 396	180 874 878	35 768	130 845 944	3 169	(D)	2 459	(D)
	With annual sales of—								
	\$25,000,000 or more	932	97 368 156	610	63 156 592	243	28 341 353	79	5 870 211
	\$10,000,000 to \$24,999,999	1 593	24 163 499	1 221	18 441 674	214	3 276 097	158	2 445 728
	\$5,000,000 to \$9,999,999	2 649	18 434 428	2 113	14 690 154	254	1 804 658	282	1 939 616
	\$2,500,000 to \$4,999,999	4 672	16 215 576	3 876	13 401 946	414	1 474 496	382	1 339 134
	\$1,000,000 to \$2,499,999	10 000	15 793 118	8 428	13 320 858	994	1 550 222	578	922 038
	\$500,000 to \$999,999	7 818	5 629 234	6 721	4 821 617	683	508 485	414	299 132
	\$250,000 to \$499,999	6 304	2 300 847	5 768	2 099 132	270	104 890	266	96 825
	\$100,000 to \$249,999	4 822	823 307	4 539	773 727	74	13 442	209	36 138
	Less than \$100,000	2 606	146 713	2 492	140 244	23	(D)	91	(D)
	Establishments not operated entire year	5 376	3 702 155	4 872	2 600 293	190	(D)	314	(D)
5191	Farm Supplies								
	All establishments	17 469	54 351 143	16 146	41 212 852	1 121	11 422 193	202	1 716 098
	Establishments operated entire year	15 845	53 064 276	14 610	40 165 101	1 050	(D)	185	(D)
	With annual sales of—								
	\$25,000,000 or more	245	19 831 682	155	10 383 870	83	8 512 649	7	935 163
	\$10,000,000 to \$24,999,999	489	7 112 436	418	6 030 098	51	757 161	20	325 177
	\$5,000,000 to \$9,999,999	1 080	7 497 789	974	6 755 133	79	559 201	27	183 455
	\$2,500,000 to \$4,999,999	2 270	7 895 645	2 048	7 100 906	196	693 941	26	100 798
	\$1,000,000 to \$2,499,999	4 616	7 422 224	4 227	6 788 531	349	565 068	40	68 625
	\$500,000 to \$999,999	3 129	2 268 134	2 914	2 110 461	189	139 137	26	18 536
	\$250,000 to \$499,999	2 105	778 268	2 017	745 082	70	(D)	18	(D)
	\$100,000 to \$249,999	1 276	220 969	1 242	215 116	20	3 477	14	2 376
	Less than \$100,000	635	37 129	615	35 904	13	735	7	490
	Establishments not operated entire year	1 624	1 286 867	1 536	1 047 751	71	(D)	17	(D)

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–19

Table 1. Sales Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
519	Miscellaneous Nondurable Goods—Con.								
5192	Books, Periodicals, and Newspapers								
	All establishments	4 205	26 568 841	3 122	12 842 551	810	10 974 493	273	2 751 797
	Establishments operated entire year	3 783	25 964 375	2 782	12 659 417	758	10 605 767	243	2 699 191
	With annual sales of—								
	\$25,000,000 or more	200	15 441 006	94	6 018 407	86	7 440 134	20	1 982 465
	\$10,000,000 to \$24,999,999	297	4 650 778	171	2 708 433	107	1 635 143	19	307 202
	\$5,000,000 to \$9,999,999	378	2 653 936	233	1 618 187	123	888 877	22	146 872
	\$2,500,000 to \$4,999,999	411	1 459 347	291	1 021 563	78	289 174	42	148 610
	\$1,000,000 to \$2,499,999	683	1 066 174	473	743 104	166	255 951	44	67 119
	\$500,000 to \$999,999	577	411 214	437	309 515	89	64 845	51	36 854
	\$250,000 to \$499,999	531	191 016	446	159 190	65	24 860	20	6 966
	\$100,000 to \$249,999	440	75 463	389	66 578	36	6 351	15	2 534
	Less than \$100,000	266	15 441	248	14 440	8	432	10	569
	Establishments not operated entire year	422	604 466	340	183 134	52	368 726	30	52 606
5193	Flowers, Nursery Stock, and Florists' Supplies								
	All establishments	4 322	6 827 063	4 110	6 147 910	18	93 937	194	585 216
	Establishments operated entire year	3 737	6 627 543	3 550	5 972 142	15	(D)	172	(D)
	With annual sales of—								
	\$25,000,000 or more	16	815 792	10	577 411	1	(D)	5	(D)
	\$10,000,000 to \$24,999,999	75	1 137 128	70	(D)	2	(D)	3	(D)
	\$5,000,000 to \$9,999,999	189	1 282 616	167	1 137 080	2	(D)	20	(D)
	\$2,500,000 to \$4,999,999	343	1 186 215	322	1 109 780	1	(D)	20	(D)
	\$1,000,000 to \$2,499,999	862	1 361 589	799	1 259 584	4	6 131	59	95 874
	\$500,000 to \$999,999	670	480 726	640	(D)	4	3 093	26	(D)
	\$250,000 to \$499,999	694	247 436	671	(D)	1	(D)	22	7 909
	\$100,000 to \$249,999	579	98 416	565	(D)	—	—	14	(D)
	Less than \$100,000	309	17 625	306	17 464	—	—	3	161
	Establishments not operated entire year	585	199 520	560	175 768	3	(D)	22	(D)
5194	Tobacco and Tobacco Products								
	All establishments	1 702	39 239 377	1 637	30 753 743	40	8 415 163	25	70 471
	Establishments operated entire year	1 575	38 909 033	1 519	30 513 006	39	(D)	17	(D)
	With annual sales of—								
	\$25,000,000 or more	300	30 924 762	268	22 611 905	32	8 312 857	—	—
	\$10,000,000 to \$24,999,999	299	4 749 796	297	(D)	1	(D)	1	(D)
	\$5,000,000 to \$9,999,999	270	1 936 843	265	1 907 037	1	(D)	4	(D)
	\$2,500,000 to \$4,999,999	226	816 266	223	805 485	2	(D)	1	(D)
	\$1,000,000 to \$2,499,999	214	367 561	206	354 603	3	6 064	5	6 894
	\$500,000 to \$999,999	102	76 676	100	(D)	—	—	2	(D)
	\$250,000 to \$499,999	67	24 226	65	(D)	—	—	2	(D)
	\$100,000 to \$249,999	65	11 464	63	(D)	—	—	2	(D)
	Less than \$100,000	32	1 439	32	1 439	—	—	—	—
	Establishments not operated entire year	127	330 344	118	240 737	1	(D)	8	(D)
5198	Paints, Varnishes, and Supplies								
	All establishments	3 539	8 621 040	2 203	3 503 971	1 129	4 046 766	207	1 070 303
	Establishments operated entire year	3 221	8 433 632	1 951	3 394 479	1 077	3 983 630	193	1 055 523
	With annual sales of—								
	\$25,000,000 or more	39	2 693 202	6	264 774	26	2 080 064	7	348 364
	\$10,000,000 to \$24,999,999	92	1 399 296	42	589 395	31	518 500	19	291 401
	\$5,000,000 to \$9,999,999	144	1 028 557	98	708 048	20	131 289	26	189 220
	\$2,500,000 to \$4,999,999	285	956 023	158	527 546	94	321 920	33	106 557
	\$1,000,000 to \$2,499,999	972	1 482 992	507	781 044	407	606 646	58	95 302
	\$500,000 to \$999,999	865	636 907	471	341 724	368	275 764	26	19 419
	\$250,000 to \$499,999	496	190 871	366	140 058	120	47 183	10	3 630
	\$100,000 to \$249,999	237	41 040	217	37 418	11	2 264	9	1 358
	Less than \$100,000	91	4 744	86	4 472	—	—	5	272
	Establishments not operated entire year	318	187 408	252	109 492	52	63 136	14	14 780
5199	Nondurable Goods, N.E.C.								
	All establishments	15 535	48 969 569	13 422	38 985 210	241	2 800 903	1 872	7 183 456
	Establishments operated entire year	13 235	47 876 019	11 356	38 141 799	230	2 788 431	1 649	6 945 789
	With annual sales of—								
	\$25,000,000 or more	132	27 661 712	77	23 300 225	15	(D)	40	(D)
	\$10,000,000 to \$24,999,999	341	5 114 065	223	3 315 078	22	331 889	96	1 467 098
	\$5,000,000 to \$9,999,999	588	4 034 687	376	2 564 669	29	206 694	183	1 263 324
	\$2,500,000 to \$4,999,999	1 137	3 902 080	834	2 836 666	43	157 380	260	908 034
	\$1,000,000 to \$2,499,999	2 653	4 092 578	2 216	3 393 992	65	110 362	372	588 224
	\$500,000 to \$999,999	2 475	1 755 577	2 159	1 525 121	33	25 646	283	204 810
	\$250,000 to \$499,999	2 411	869 030	2 203	792 074	14	(D)	194	(D)
	\$100,000 to \$249,999	2 225	375 955	2 063	347 449	7	1 350	155	27 156
	Less than \$100,000	1 273	70 335	1 205	66 525	2	(D)	66	(D)
	Establishments not operated entire year	2 300	1 093 550	2 066	843 411	11	12 472	223	237 667

1-20 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
MERCHANT WHOLESALERS									
	All establishments	414 836	1 847 273 611	127 986 837	29 913 139	4 587 877	264 954 583	171 165 003	177 933 225
	Establishments operated entire year	370 636	1 807 528 961	125 102 618	29 098 565	4 446 528	258 450 115	166 544 833	174 522 306
	With annual sales of—								
	\$25,000,000 or more	9 715	931 668 747	33 275 943	7 775 159	936 110	74 587 911	69 791 983	74 458 206
	\$10,000,000 to \$24,999,999	18 705	283 492 427	22 359 588	5 169 422	701 170	45 287 398	28 483 283	29 787 762
	\$5,000,000 to \$9,999,999	30 750	213 481 128	20 510 561	4 746 564	696 558	40 597 035	23 173 571	24 189 786
	\$2,500,000 to \$4,999,999	47 873	168 294 319	19 082 623	4 427 611	697 944	37 532 757	19 739 317	20 294 422
	\$1,000,000 to \$2,499,999	85 289	136 400 976	18 096 272	4 213 810	754 770	35 986 163	16 186 748	16 516 621
	\$500,000 to \$999,999	65 448	47 097 089	7 068 146	1 657 428	353 264	14 442 592	5 709 907	5 793 135
	\$250,000 to \$499,999	52 119	18 969 685	3 139 097	736 330	184 687	6 572 310	2 379 771	2 403 977
	\$100,000 to \$249,999	40 437	6 932 473	1 288 886	303 254	92 892	2 845 383	907 248	905 974
	Less than \$100,000	20 300	1 192 117	281 502	68 987	29 133	598 566	173 005	172 423
	Establishments not operated entire year	44 200	39 744 650	2 884 219	814 574	141 349	6 504 468	4 620 170	3 410 919
50	DURABLE GOODS								
	All establishments	264 611	902 788 564	78 264 277	18 380 590	2 713 990	156 953 038	107 359 945	111 102 693
	Establishments operated entire year	237 459	882 826 981	76 461 761	17 868 098	2 630 025	153 066 587	104 565 964	109 026 351
	With annual sales of—								
	\$25,000,000 or more	4 073	368 245 282	14 480 383	3 406 236	372 949	33 558 846	34 484 278	36 813 206
	\$10,000,000 to \$24,999,999	9 757	146 497 835	13 498 454	3 144 558	395 494	26 109 148	18 930 213	19 723 504
	\$5,000,000 to \$9,999,999	17 768	122 731 551	13 646 320	3 177 940	432 338	25 812 083	16 666 308	17 379 549
	\$2,500,000 to \$4,999,999	30 226	105 864 555	13 455 415	3 129 709	464 519	25 479 155	14 951 310	15 257 169
	\$1,000,000 to \$2,499,999	55 979	89 399 845	12 903 579	3 012 448	511 984	24 899 983	12 410 755	12 659 632
	\$500,000 to \$999,999	44 238	31 799 461	5 128 349	1 206 736	245 124	10 221 030	4 465 431	4 528 139
	\$250,000 to \$499,999	35 335	12 858 442	2 260 839	531 116	126 763	4 629 650	1 847 448	1 859 460
	\$100,000 to \$249,999	27 064	4 656 533	903 204	213 597	62 284	1 964 505	688 201	684 700
	Less than \$100,000	13 019	773 877	185 218	45 758	18 570	392 187	122 020	120 992
	Establishments not operated entire year	27 152	19 961 583	1 802 516	512 492	83 965	3 886 451	2 793 981	2 076 342
501	Motor Vehicles and Motor Vehicle Parts and Supplies								
	All establishments	43 857	170 848 520	9 921 344	2 342 609	413 366	20 354 155	18 617 029	19 049 253
	Establishments operated entire year	40 144	168 680 963	9 746 840	2 288 393	402 137	19 961 198	18 259 955	18 810 448
	With annual sales of—								
	\$25,000,000 or more	549	102 146 180	1 815 531	429 563	48 239	4 685 142	7 911 280	8 126 198
	\$10,000,000 to \$24,999,999	1 139	17 416 789	1 399 425	322 670	48 016	2 649 546	2 444 627	2 611 727
	\$5,000,000 to \$9,999,999	2 049	14 214 840	1 425 012	330 578	51 460	2 638 935	2 078 361	2 149 245
	\$2,500,000 to \$4,999,999	3 309	11 548 264	1 398 831	324 999	56 999	2 668 259	1 715 010	1 752 872
	\$1,000,000 to \$2,499,999	8 326	12 852 128	1 921 372	453 164	89 365	3 702 844	2 087 844	2 081 576
	\$500,000 to \$999,999	9 211	6 550 251	1 087 663	259 060	59 792	2 149 929	1 212 975	1 231 708
	\$250,000 to \$499,999	7 798	2 847 463	491 722	118 277	31 332	1 011 135	599 436	601 895
	\$100,000 to \$249,999	5 538	965 611	176 678	42 476	13 698	386 621	223 494	218 766
	Less than \$100,000	2 225	139 437	30 606	7 606	3 236	69 235	36 928	36 461
	Establishments not operated entire year	3 713	2 167 557	174 504	54 216	11 229	392 957	357 074	238 805
5012	Automobiles and Other Motor Vehicles								
	All establishments	7 004	104 930 570	2 776 855	654 346	94 115	6 364 132	8 312 768	8 432 476
	Establishments operated entire year	6 244	103 830 823	2 735 333	641 224	91 723	6 253 930	8 180 874	8 352 838
	With annual sales of—								
	\$25,000,000 or more	286	82 649 269	1 083 662	257 526	26 376	3 126 081	5 771 567	5 864 178
	\$10,000,000 to \$24,999,999	577	8 847 742	612 626	139 341	20 439	1 069 134	986 486	1 057 091
	\$5,000,000 to \$9,999,999	837	5 884 134	460 307	108 205	16 713	826 869	696 951	713 142
	\$2,500,000 to \$4,999,999	931	3 302 120	258 073	60 345	10 878	509 143	355 958	346 714
	\$1,000,000 to \$2,499,999	1 307	2 147 296	196 956	45 904	9 416	429 323	228 252	230 736
	\$500,000 to \$999,999	901	659 635	72 487	17 590	4 257	173 589	87 330	87 925
	\$250,000 to \$499,999	665	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$100,000 to \$249,999	500	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	240	14 174	3 002	731	325	7 273	3 116	3 170
	Establishments not operated entire year	760	1 099 747	41 522	13 122	2 392	110 202	131 894	79 638
	Automobiles, light trucks, motorcycles, buses, and recreational vehicles								
	All establishments	4 584	89 540 751	1 442 944	338 380	47 562	4 081 010	6 273 080	6 306 204
	Establishments operated entire year	4 035	88 671 423	1 419 970	331 645	46 188	4 010 392	6 177 335	6 253 138
	With annual sales of—								
	\$25,000,000 or more	183	77 929 116	795 732	189 146	18 064	2 615 042	5 241 814	5 305 436
	\$10,000,000 to \$24,999,999	250	3 746 801	167 753	37 155	5 701	352 925	315 925	329 868
	\$5,000,000 to \$9,999,999	401	2 804 990	147 310	33 277	5 633	312 406	243 897	240 169
	\$2,500,000 to \$4,999,999	568	1 987 711	110 769	25 606	5 078	252 567	153 628	156 914
	\$1,000,000 to \$2,499,999	895	1 465 085	110 190	24 955	5 759	264 964	127 919	126 932
	\$500,000 to \$999,999	659	479 666	49 393	12 133	3 094	123 145	56 965	57 556
	\$250,000 to \$499,999	499	181 253	25 137	6 155	1 724	58 584	23 958	22 945
	\$100,000 to \$249,999	392	65 915	11 367	2 666	875	25 003	10 870	10 950
	Less than \$100,000	188	10 886	2 319	552	260	5 756	2 359	2 368
	Establishments not operated entire year	549	869 328	22 974	6 735	1 374	70 618	95 745	53 066

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–21

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.								
5012	Automobiles and Other Motor Vehicles—Con.								
	Automobiles and motorcycles								
	All establishments	3 709	84 358 549	1 107 159	262 196	35 353	3 482 079	5 578 263	5 628 967
	Establishments operated entire year	3 257	83 619 033	1 088 856	257 078	34 317	3 424 072	5 507 072	5 585 567
	With annual sales of—								
	\$25,000,000 or more	150	75 811 191	699 255	167 456	15 380	2 455 909	4 976 133	5 035 411
	\$10,000,000 to \$24,999,999	169	2 502 447	83 025	18 071	2 834	212 690	153 180	158 894
	\$5,000,000 to \$9,999,999	276	1 920 702	72 222	16 865	3 043	179 565	106 891	114 932
	\$2,500,000 to \$4,999,999	453	1 572 542	77 958	18 121	3 658	187 937	98 779	103 454
	\$1,000,000 to \$2,499,999	723	1 181 510	82 246	18 448	4 373	206 772	91 881	91 965
	\$500,000 to \$999,999	567	411 942	41 221	10 100	2 610	105 064	47 664	48 754
	\$250,000 to \$499,999	427	154 529	21 564	5 368	1 481	50 913	20 995	20 220
	\$100,000 to \$249,999	327	54 618	9 309	2 160	706	20 148	9 360	9 701
	Less than \$100,000	165	9 552	2 056	489	232	5 074	2 189	2 236
	Establishments not operated entire year	452	739 516	18 303	5 118	1 036	58 007	71 191	43 400
	Buses and recreational vehicles								
	All establishments	392	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments operated entire year	349	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	With annual sales of—								
	\$25,000,000 or more	6	387 374	19 863	4 433	526	29 036	64 203	57 260
	\$10,000,000 to \$24,999,999	40	586 346	34 330	7 626	1 137	63 376	66 730	77 010
	\$5,000,000 to \$9,999,999	62	449 345	38 046	7 957	1 251	71 505	64 294	52 434
	\$2,500,000 to \$4,999,999	55	197 762	15 866	3 719	737	32 064	19 999	20 101
	\$1,000,000 to \$2,499,999	86	141 690	12 532	2 899	685	28 227	17 671	17 477
	\$500,000 to \$999,999	32	23 520	3 038	694	158	6 968	2 754	2 555
	\$250,000 to \$499,999	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$100,000 to \$249,999	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	9	583	109	32	12	202	85	47
	Establishments not operated entire year	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Light trucks and vans (14,000 lb or less)								
	All establishments	483	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments operated entire year	429	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	With annual sales of—								
	\$25,000,000 or more	27	1 730 551	76 614	17 257	2 158	130 097	201 478	212 765
	\$10,000,000 to \$24,999,999	41	658 008	50 398	11 458	1 730	76 859	96 015	93 964
	\$5,000,000 to \$9,999,999	63	434 943	37 042	8 455	1 339	61 336	72 712	72 803
	\$2,500,000 to \$4,999,999	60	217 407	16 945	3 766	683	32 566	34 850	33 359
	\$1,000,000 to \$2,499,999	86	141 885	15 412	3 608	701	29 965	18 367	17 490
	\$500,000 to \$999,999	60	44 204	5 134	1 339	326	11 113	6 547	6 247
	\$250,000 to \$499,999	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$100,000 to \$249,999	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	14	751	154	31	16	480	85	85
	Establishments not operated entire year	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Medium and heavy trucks and tractors (over 14,000 lb)								
	All establishments	2 420	15 389 819	1 333 911	315 966	46 553	2 283 122	2 039 688	2 126 272
	Establishments operated entire year	2 209	15 159 400	1 315 363	309 579	45 535	2 243 538	2 003 539	2 099 700
	With annual sales of—								
	\$25,000,000 or more	103	4 720 153	287 930	68 380	8 312	511 039	529 753	558 742
	\$10,000,000 to \$24,999,999	327	5 100 941	444 873	102 186	14 738	716 209	670 561	727 223
	\$5,000,000 to \$9,999,999	436	3 079 144	312 997	74 928	11 080	514 463	453 054	472 973
	\$2,500,000 to \$4,999,999	363	1 314 409	147 304	34 739	5 800	256 576	202 330	189 800
	\$1,000,000 to \$2,499,999	412	682 211	86 766	20 949	3 657	164 359	100 333	103 804
	\$500,000 to \$999,999	242	179 969	23 094	5 457	1 163	50 444	30 365	30 369
	\$250,000 to \$499,999	166	60 078	8 563	1 968	475	21 102	12 155	11 855
	\$100,000 to \$249,999	108	19 207	3 153	793	245	7 829	4 231	4 132
	Less than \$100,000	52	3 288	683	179	65	1 517	757	802
	Establishments not operated entire year	211	230 419	18 548	6 387	1 018	39 584	36 149	26 572
	Medium trucks (14,001 lb to 26,000 lb)								
	All establishments	604	2 960 348	244 847	59 483	8 748	504 355	454 801	450 540
	Establishments operated entire year	547	2 905 112	241 428	58 289	8 526	495 830	448 985	445 356
	With annual sales of—								
	\$25,000,000 or more	17	1 050 907	55 504	13 958	1 397	165 175	163 945	152 264
	\$10,000,000 to \$24,999,999	52	804 005	71 975	17 457	2 476	122 239	120 434	132 457
	\$5,000,000 to \$9,999,999	68	471 676	45 599	10 757	1 770	77 398	77 525	75 561
	\$2,500,000 to \$4,999,999	83	288 472	32 454	7 563	1 225	58 941	47 029	43 509
	\$1,000,000 to \$2,499,999	119	194 861	24 295	5 719	1 010	44 393	26 150	26 679
	\$500,000 to \$999,999	87	64 491	7 188	1 782	382	16 431	9 418	9 507
	\$250,000 to \$499,999	61	21 752	2 934	683	149	7 390	3 267	3 949
	\$100,000 to \$249,999	43	7 733	1 212	298	94	3 310	1 096	1 243
	Less than \$100,000	17	1 215	267	72	23	553	121	187
	Establishments not operated entire year	57	55 236	3 419	1 194	222	8 525	5 816	5 184

See footnote at end of table.

1-22 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.								
5012	Automobiles and Other Motor Vehicles—Con. Heavy trucks and tractors (over 26,000 lb)								
	All establishments	1 816	12 429 471	1 089 064	256 483	37 805	1 778 767	1 584 887	1 675 732
	Establishments operated entire year	1 662	12 254 288	1 073 935	251 290	37 009	1 747 708	1 554 554	1 654 344
	With annual sales of—								
	\$25,000,000 or more	86	3 669 246	232 426	54 422	6 915	345 864	365 808	406 478
	\$10,000,000 to \$24,999,999	275	4 296 936	372 898	84 729	12 262	593 970	550 127	594 766
	\$5,000,000 to \$9,999,999	368	2 607 468	267 398	64 171	9 310	437 065	375 529	397 412
	\$2,500,000 to \$4,999,999	280	1 025 937	114 850	27 176	4 575	197 635	155 301	146 291
	\$1,000,000 to \$2,499,999	293	487 350	62 471	15 230	2 647	119 966	74 183	77 125
	\$500,000 to \$999,999	155	115 478	15 906	3 675	781	34 013	20 947	20 862
	\$250,000 to \$499,999	105	38 326	5 629	1 285	326	13 712	8 888	7 906
	\$100,000 to \$249,999	65	11 474	1 941	495	151	4 519	3 135	2 889
	Less than \$100,000	35	2 073	416	107	42	964	636	615
	Establishments not operated entire year	154	175 183	15 129	5 193	796	31 059	30 333	21 388
5013	Motor Vehicle Supplies and New Parts								
	All establishments	25 790	50 106 830	5 336 293	1 268 551	237 233	10 418 660	8 285 373	8 466 469
	Establishments operated entire year	23 862	49 333 522	5 240 173	1 237 968	230 872	10 218 346	8 105 790	8 345 783
	With annual sales of—								
	\$25,000,000 or more	220	16 010 227	611 340	149 046	19 290	1 327 128	1 704 737	1 784 482
	\$10,000,000 to \$24,999,999	447	6 844 928	663 579	154 690	23 881	1 324 876	1 213 878	1 271 214
	\$5,000,000 to \$9,999,999	842	5 802 892	701 961	161 954	25 509	1 315 950	1 064 497	1 098 405
	\$2,500,000 to \$4,999,999	1 640	5 683 260	812 581	189 115	33 035	1 525 162	1 035 626	1 058 144
	\$1,000,000 to \$2,499,999	5 229	7 898 266	1 266 657	299 359	59 228	2 382 540	1 469 084	1 503 301
	\$500,000 to \$999,999	6 473	4 602 732	765 574	182 760	42 068	1 481 993	971 240	988 494
	\$250,000 to \$499,999	5 157	1 896 087	314 993	75 841	19 870	635 408	472 706	472 909
	\$100,000 to \$249,999	3 011	540 816	92 252	22 346	6 853	200 685	155 732	150 975
	Less than \$100,000	843	54 314	11 236	2 857	1 138	24 604	18 290	17 859
	Establishments not operated entire year	1 928	773 308	96 120	30 583	6 361	200 314	179 583	120 686
	Motor vehicle supplies and new parts—warehouse distributors								
	All establishments	6 238	16 154 007	1 517 914	359 609	63 768	3 118 812	2 608 131	2 624 705
	Establishments operated entire year	5 464	15 816 286	1 479 277	347 241	61 398	3 037 462	2 532 257	2 574 699
	With annual sales of—								
	\$25,000,000 or more	82	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	178	2 726 426	247 059	57 584	8 855	514 459	470 388	494 227
	\$5,000,000 to \$9,999,999	325	2 229 258	248 198	56 552	9 181	487 032	423 847	435 638
	\$2,500,000 to \$4,999,999	538	1 869 735	230 670	52 403	9 615	457 900	371 176	377 076
	\$1,000,000 to \$2,499,999	1 153	1 820 041	262 161	61 935	12 034	509 614	352 928	358 778
	\$500,000 to \$999,999	1 213	869 267	134 380	31 799	7 403	267 933	174 946	173 483
	\$250,000 to \$499,999	975	355 823	58 961	13 951	3 647	119 951	81 478	82 781
	\$100,000 to \$249,999	721	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	279	16 906	3 619	882	370	8 152	5 617	5 451
	Establishments not operated entire year	774	337 721	38 637	12 368	2 370	81 350	75 874	50 006
	Motor vehicle supplies and new parts—jobbers								
	All establishments	19 164	33 159 635	3 706 528	881 275	169 365	7 089 574	5 572 439	5 740 568
	Establishments operated entire year	18 044	32 745 498	3 651 921	864 041	165 537	6 975 588	5 471 683	5 671 715
	With annual sales of—								
	\$25,000,000 or more	136	10 140 685	334 655	80 728	10 448	696 250	1 078 832	1 162 373
	\$10,000,000 to \$24,999,999	263	4 039 352	407 504	94 700	14 751	792 506	735 378	767 218
	\$5,000,000 to \$9,999,999	491	3 403 047	430 350	100 089	15 613	790 399	617 239	640 533
	\$2,500,000 to \$4,999,999	1 037	3 593 696	546 283	128 086	22 241	1 002 114	633 153	651 073
	\$1,000,000 to \$2,499,999	3 979	5 921 229	981 310	231 898	46 248	1 826 370	1 096 849	1 125 092
	\$500,000 to \$999,999	5 180	3 675 711	620 581	148 316	34 189	1 192 435	789 119	808 553
	\$250,000 to \$499,999	4 144	1 525 942	253 371	61 196	16 080	509 958	389 536	388 841
	\$100,000 to \$249,999	2 262	409 198	70 440	17 088	5 214	149 493	119 118	115 763
	Less than \$100,000	552	36 638	7 427	1 940	753	16 063	12 459	12 269
	Establishments not operated entire year	1 120	414 137	54 607	17 234	3 828	113 986	100 756	68 853
	Petroleum products marketing equipment								
	All establishments	388	793 188	111 851	27 667	4 100	210 274	104 803	101 196
	Establishments operated entire year	354	771 738	108 975	26 686	3 937	205 296	101 850	99 369
	With annual sales of—								
	\$25,000,000 or more	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	6	79 150	9 016	2 406	275	17 911	8 112	9 769
	\$5,000,000 to \$9,999,999	26	170 587	23 413	5 313	715	38 519	23 411	22 234
	\$2,500,000 to \$4,999,999	65	219 829	35 628	8 626	1 179	65 148	31 297	29 995
	\$1,000,000 to \$2,499,999	97	156 996	23 186	5 526	946	46 556	19 307	19 431
	\$500,000 to \$999,999	80	57 754	10 613	2 645	476	21 625	7 175	6 458
	\$250,000 to \$499,999	38	14 322	2 661	694	143	5 499	1 692	1 287
	\$100,000 to \$249,999	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	12	770	190	35	15	389	214	139
	Establishments not operated entire year	34	21 450	2 876	981	163	4 978	2 953	1 827

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–23

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.								
5014	Tires and Tubes								
	All establishments -----	3 836	12 091 802	1 069 017	245 333	41 125	2 113 413	1 583 380	1 693 557
	Establishments operated entire year -----	3 519	11 920 539	1 049 412	239 014	39 949	2 071 350	1 553 477	1 673 558
	With annual sales of—								
	\$25,000,000 or more -----	43	3 486 684	120 529	22 991	2 573	231 933	434 976	477 538
	\$10,000,000 to \$24,999,999 -----	106	1 599 918	107 457	24 825	3 208	228 054	232 140	269 231
	\$5,000,000 to \$9,999,999 -----	331	2 257 705	217 677	50 311	7 593	417 374	294 952	310 539
	\$2,500,000 to \$4,999,999 -----	629	2 193 876	258 467	59 714	10 273	501 782	291 501	313 361
	\$1,000,000 to \$2,499,999 -----	1 083	1 767 334	244 657	57 541	10 773	487 280	232 008	234 054
	\$500,000 to \$999,999 -----	589	424 113	68 790	16 148	3 482	135 775	49 178	48 504
	\$250,000 to \$499,999 -----	390	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$100,000 to \$249,999 -----	232	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000 -----	116	7 367	1 467	357	160	3 357	343	492
	Establishments not operated entire year -----	317	171 263	19 605	6 319	1 176	42 063	29 903	19 999
5015	Motor Vehicle Parts, Used								
	All establishments -----	7 227	3 719 318	739 179	174 379	40 893	1 457 950	435 508	456 751
	Establishments operated entire year -----	6 519	3 596 079	721 922	170 187	39 593	1 417 572	419 814	438 269
	With annual sales of—								
	\$25,000,000 or more -----	9	124 201	15 763	3 814	488	27 482	12 123	14 191
	\$10,000,000 to \$24,999,999 -----	39	270 109	45 067	10 108	1 645	78 742	21 961	27 159
	\$5,000,000 to \$9,999,999 -----	109	369 008	69 710	15 825	2 813	132 172	31 925	34 653
	\$2,500,000 to \$4,999,999 -----	707	1 039 232	213 102	50 360	9 948	403 253	108 500	113 485
	\$1,000,000 to \$2,499,999 -----	1 248	863 771	180 812	42 562	9 985	358 572	105 227	106 785
	\$500,000 to \$999,999 -----	1 586	566 495	119 375	28 768	7 886	246 524	75 734	77 863
	\$250,000 to \$499,999 -----	1 795	299 681	63 192	15 089	5 215	136 826	49 165	49 193
	\$100,000 to \$249,999 -----	1 026	63 582	14 901	3 661	1 613	34 001	15 179	14 940
	Less than \$100,000 -----								
	Establishments not operated entire year -----	708	123 239	17 257	4 192	1 300	40 378	15 694	18 482
502	Furniture and Homefurnishings								
	All establishments -----	13 133	33 200 254	3 732 742	877 605	137 274	7 898 413	3 945 374	4 156 764
	Establishments operated entire year -----	11 663	32 355 319	3 645 116	852 312	132 903	7 698 411	3 827 049	4 064 669
	With annual sales of—								
	\$25,000,000 or more -----	149	7 733 653	592 924	140 057	17 548	1 492 567	912 659	1 038 673
	\$10,000,000 to \$24,999,999 -----	479	7 225 737	726 892	170 099	21 732	1 423 229	834 315	871 890
	\$5,000,000 to \$9,999,999 -----	833	5 813 819	695 831	162 438	23 028	1 395 027	659 879	693 827
	\$2,500,000 to \$4,999,999 -----	1 346	4 722 123	618 279	142 153	22 188	1 246 772	557 002	572 882
	\$1,000,000 to \$2,499,999 -----	2 758	4 400 336	611 734	143 272	25 894	1 270 874	543 157	568 008
	\$500,000 to \$999,999 -----	2 133	1 529 051	236 707	55 919	11 789	506 697	191 824	192 675
	\$250,000 to \$499,999 -----	1 797	650 267	107 619	25 393	6 354	236 632	85 045	85 308
	\$100,000 to \$249,999 -----	1 395	235 698	44 681	10 469	3 281	103 501	35 612	34 532
	Less than \$100,000 -----	773	44 635	10 449	2 512	1 089	23 112	7 556	6 874
	Establishments not operated entire year -----	1 470	844 935	87 626	25 293	4 371	200 002	118 325	92 095
5021	Furniture								
	All establishments -----	5 534	13 530 556	1 625 994	390 995	59 533	3 177 808	1 202 551	1 190 230
	Establishments operated entire year -----	4 880	13 095 029	1 579 631	375 872	57 042	3 079 564	1 140 317	1 154 084
	With annual sales of—								
	\$25,000,000 or more -----	57	2 837 465	235 519	56 260	6 465	485 863	205 424	202 206
	\$10,000,000 to \$24,999,999 -----	200	3 055 195	326 247	78 151	9 711	599 995	216 705	216 910
	\$5,000,000 to \$9,999,999 -----	344	2 365 417	308 934	74 399	10 476	568 919	193 545	198 044
	\$2,500,000 to \$4,999,999 -----	545	1 917 428	267 260	62 296	9 796	512 444	190 353	198 760
	\$1,000,000 to \$2,499,999 -----	1 167	1 871 386	270 534	63 813	11 303	542 347	199 584	204 660
	\$500,000 to \$999,999 -----	909	649 675	102 133	24 515	4 929	217 956	80 920	80 111
	\$250,000 to \$499,999 -----	770	279 463	45 818	10 913	2 586	100 382	36 350	36 164
	\$100,000 to \$249,999 -----	592	101 491	18 897	4 530	1 363	42 901	14 669	14 469
	Less than \$100,000 -----	296	17 509	4 289	995	413	8 757	2 767	2 760
	Establishments not operated entire year -----	654	435 527	46 363	15 123	2 491	98 244	62 234	36 146
	Household and lawn furniture								
	All establishments -----	2 117	4 062 811	391 249	92 149	17 059	888 639	603 972	596 943
	Establishments operated entire year -----	1 845	3 950 246	379 280	87 665	16 197	860 970	573 027	579 908
	With annual sales of—								
	\$25,000,000 or more -----	12	798 127	40 970	9 443	1 158	109 647	130 203	122 860
	\$10,000,000 to \$24,999,999 -----	49	778 079	53 011	11 732	1 868	124 969	102 285	104 852
	\$5,000,000 to \$9,999,999 -----	96	651 406	68 526	16 682	3 024	143 097	81 958	81 683
	\$2,500,000 to \$4,999,999 -----	171	603 810	69 672	15 399	2 808	150 796	88 646	97 108
	\$1,000,000 to \$2,499,999 -----	453	712 040	86 505	20 072	3 872	190 487	100 014	104 269
	\$500,000 to \$999,999 -----	344	243 035	33 024	7 854	1 681	78 538	39 503	38 767
	\$250,000 to \$499,999 -----	306	110 099	17 420	4 058	986	40 018	20 531	20 832
	\$100,000 to \$249,999 -----	268	45 477	8 125	1 979	607	19 225	8 298	8 009
	Less than \$100,000 -----	146	8 173	2 027	446	193	4 193	1 589	1 528
	Establishments not operated entire year -----	272	112 565	11 969	4 484	862	27 669	30 945	17 035

See footnote at end of table.

1-24 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
502	Furniture and Homefurnishings—Con.								
5021	Furniture—Con.								
	Office and business furniture								
	All establishments	3 417	9 467 745	1 234 745	298 846	42 474	2 289 169	598 579	593 287
	Establishments operated entire year	3 035	9 144 783	1 200 351	288 207	40 845	2 218 594	567 290	574 176
	With annual sales of—								
	\$25,000,000 or more	45	2 039 338	194 549	46 817	5 307	376 216	75 221	79 346
	\$10,000,000 to \$24,999,999	151	2 277 116	273 236	66 419	7 843	475 026	114 420	112 058
	\$5,000,000 to \$9,999,999	248	1 714 011	240 408	57 717	7 452	425 822	111 587	116 361
	\$2,500,000 to \$4,999,999	374	1 313 618	197 588	46 897	6 988	361 648	101 707	101 652
	\$1,000,000 to \$2,499,999	714	1 159 346	184 029	43 741	7 431	351 860	99 570	100 391
	\$500,000 to \$999,999	565	406 640	69 109	16 661	3 248	139 418	41 417	41 344
	\$250,000 to \$499,999	464	169 364	28 398	6 855	1 600	60 364	15 819	15 332
	\$100,000 to \$249,999	324	56 014	10 772	2 551	756	23 676	6 371	6 460
	Less than \$100,000	150	9 336	2 262	549	220	4 564	1 178	1 232
	Establishments not operated entire year	382	322 962	34 394	10 639	1 629	70 575	31 289	19 111
5023	Homefurnishings								
	All establishments	7 599	19 669 698	2 106 748	486 610	77 741	4 720 605	2 742 823	2 966 534
	Establishments operated entire year	6 783	19 260 290	2 065 485	476 440	75 861	4 618 847	2 686 732	2 910 585
	With annual sales of—								
	\$25,000,000 or more	92	4 896 188	357 405	83 797	11 083	1 006 704	707 235	836 467
	\$10,000,000 to \$24,999,999	279	4 170 542	400 645	91 948	12 021	823 234	617 610	654 980
	\$5,000,000 to \$9,999,999	489	3 448 402	386 897	88 039	12 552	826 108	466 334	495 783
	\$2,500,000 to \$4,999,999	801	2 804 695	351 019	79 857	12 392	734 328	366 649	374 122
	\$1,000,000 to \$2,499,999	1 591	2 528 950	341 200	79 459	14 591	728 527	343 573	363 348
	\$500,000 to \$999,999	1 224	879 376	134 574	31 404	6 860	288 741	110 904	112 564
	\$250,000 to \$499,999	1 027	370 804	61 801	14 480	3 768	136 250	48 695	49 144
	\$100,000 to \$249,999	803	134 207	25 784	5 939	1 918	60 600	20 943	20 063
	Less than \$100,000	477	27 126	6 160	1 517	676	14 355	4 789	4 114
	Establishments not operated entire year	816	409 408	41 263	10 170	1 880	101 758	56 091	55 949
	Household china, glassware, and crockery								
	All establishments	714	2 866 951	279 437	64 780	8 997	679 304	550 986	581 002
	Establishments operated entire year	618	2 820 541	274 185	63 242	8 731	665 657	539 547	575 346
	With annual sales of—								
	\$25,000,000 or more	23	1 180 070	106 157	24 411	3 120	253 614	221 800	252 525
	\$10,000,000 to \$24,999,999	47	735 499	67 878	15 707	1 768	158 708	155 326	155 326
	\$5,000,000 to \$9,999,999	54	370 589	37 605	8 689	1 050	90 947	66 707	74 975
	\$2,500,000 to \$4,999,999	67	226 970	23 672	5 320	844	56 163	39 177	37 940
	\$1,000,000 to \$2,499,999	117	187 537	21 161	4 774	858	51 296	30 730	32 196
	\$500,000 to \$999,999	107	75 038	9 653	2 386	534	24 508	13 308	12 813
	\$250,000 to \$499,999	86	30 574	5 182	1 278	336	11 715	5 993	6 605
	\$100,000 to \$249,999	68	11 297	2 203	493	151	4 961	2 377	2 292
	Less than \$100,000	49	2 967	674	184	70	1 462	747	674
	Establishments not operated entire year	96	46 410	5 252	1 538	266	13 647	11 439	5 656
	Linens, domestics, draperies, and curtains								
	All establishments	1 375	3 254 973	328 885	73 761	13 644	706 452	448 641	514 547
	Establishments operated entire year	1 216	3 183 246	320 708	72 408	13 344	690 288	437 521	500 178
	With annual sales of—								
	\$25,000,000 or more	20	955 909	52 616	11 702	1 666	129 996	127 141	156 046
	\$10,000,000 to \$24,999,999	48	738 894	63 961	13 711	2 232	126 581	112 827	129 932
	\$5,000,000 to \$9,999,999	75	536 280	56 039	12 708	1 967	138 398	79 038	90 956
	\$2,500,000 to \$4,999,999	101	360 518	47 240	10 467	1 844	95 260	42 487	45 218
	\$1,000,000 to \$2,499,999	195	317 710	46 639	10 842	2 218	95 539	41 796	46 620
	\$500,000 to \$999,999	215	154 494	28 511	6 842	1 511	54 834	20 757	18 655
	\$250,000 to \$499,999	221	78 891	16 400	3 828	1 068	30 325	9 106	8 438
	\$100,000 to \$249,999	198	32 829	8 009	1 917	623	15 447	3 771	3 729
	Less than \$100,000	143	7 721	1 653	391	215	3 908	598	584
	Establishments not operated entire year	159	71 727	8 177	1 353	300	16 164	11 120	14 369
	Floor coverings								
	All establishments	3 502	8 851 713	1 041 269	241 746	36 275	2 080 250	1 041 511	1 097 855
	Establishments operated entire year	3 215	8 664 093	1 025 321	237 249	35 590	2 038 652	1 019 726	1 081 728
	With annual sales of—								
	\$25,000,000 or more	24	907 294	87 883	20 075	2 331	169 469	108 236	125 097
	\$10,000,000 to \$24,999,999	132	1 939 157	197 143	45 938	5 828	371 539	236 855	254 716
	\$5,000,000 to \$9,999,999	285	2 031 587	234 627	54 137	7 434	453 059	232 465	240 236
	\$2,500,000 to \$4,999,999	489	1 715 690	219 013	50 457	7 305	439 398	204 736	208 786
	\$1,000,000 to \$2,499,999	901	1 448 129	194 733	45 584	7 750	405 081	176 873	189 187
	\$500,000 to \$999,999	573	416 966	59 512	13 585	2 975	126 101	38 862	41 370
	\$250,000 to \$499,999	422	154 707	23 318	5 381	1 295	52 138	16 234	16 694
	\$100,000 to \$249,999	255	43 071	7 131	1 610	487	17 975	4 553	4 872
	Less than \$100,000	134	7 492	1 961	482	185	3 892	912	770
	Establishments not operated entire year	287	187 620	15 948	4 497	685	41 598	21 785	16 127

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–25

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
502	Furniture and Homefurnishings—Con.								
5023	Homefurnishings—Con.								
	Other homefurnishings								
	All establishments	2 008	4 696 061	457 157	106 323	18 825	1 254 599	701 685	773 130
	Establishments operated entire year	1 734	4 592 410	445 271	103 541	18 196	1 224 250	689 938	753 333
	With annual sales of—								
	\$25,000,000 or more	25	1 852 915	110 749	27 609	3 966	453 625	250 058	302 799
	\$10,000,000 to \$24,999,999	52	756 992	71 663	16 592	2 193	154 123	109 220	115 006
	\$5,000,000 to \$9,999,999	75	509 946	58 626	12 505	2 101	143 704	88 124	89 616
	\$2,500,000 to \$4,999,999	144	501 517	61 094	13 613	2 399	143 507	80 249	82 178
	\$1,000,000 to \$2,499,999	378	575 574	78 667	18 259	3 765	176 611	94 174	95 345
	\$500,000 to \$999,999	329	232 878	36 898	8 591	1 840	83 298	37 977	39 726
	\$250,000 to \$499,999	298	106 632	17 261	3 993	1 069	42 072	17 362	17 407
	\$100,000 to \$249,999	282	47 010	8 441	1 919	657	22 217	10 242	9 170
	Less than \$100,000	151	8 946	1 872	460	206	5 093	2 532	2 086
	Establishments not operated entire year	274	103 651	11 886	2 782	629	30 349	11 747	19 797
503	Lumber and Other Construction Materials								
	All establishments	16 355	63 764 660	5 114 705	1 166 873	180 832	10 128 943	5 251 867	5 683 184
	Establishments operated entire year	14 372	62 220 751	4 977 463	1 130 299	174 587	9 833 091	5 101 763	5 541 661
	With annual sales of—								
	\$25,000,000 or more	364	19 813 993	713 354	166 143	20 033	1 460 404	1 048 497	1 202 094
	\$10,000,000 to \$24,999,999	1 039	15 539 311	1 188 426	267 138	35 939	2 255 769	1 383 628	1 516 631
	\$5,000,000 to \$9,999,999	1 562	10 911 119	1 049 600	238 270	35 469	2 048 126	1 037 790	1 117 629
	\$2,500,000 to \$4,999,999	2 227	7 822 001	869 983	197 360	31 061	1 738 280	809 251	852 782
	\$1,000,000 to \$2,499,999	3 486	5 647 587	748 334	169 220	30 408	1 497 627	581 913	601 781
	\$500,000 to \$999,999	2 302	1 668 070	259 594	59 118	12 446	522 223	165 803	172 158
	\$250,000 to \$499,999	1 595	582 173	100 797	22 349	5 635	208 558	53 169	56 193
	\$100,000 to \$249,999	1 163	198 188	37 867	8 522	2 662	82 963	18 136	18 740
	Less than \$100,000	634	38 309	9 508	2 179	934	19 141	3 576	3 653
	Establishments not operated entire year	1 983	1 543 909	137 242	36 574	6 245	295 852	150 104	141 523
5031	Lumber, Plywood, Millwork, and Wood Panels								
	All establishments	7 293	43 078 847	2 859 210	659 404	99 954	5 533 939	3 370 040	3 713 725
	Establishments operated entire year	6 418	42 203 876	2 792 793	640 404	96 873	5 392 151	3 291 523	3 638 503
	With annual sales of—								
	\$25,000,000 or more	325	18 039 257	611 687	144 133	16 844	1 257 884	965 744	1 109 463
	\$10,000,000 to \$24,999,999	742	11 322 618	813 429	184 475	25 385	1 505 469	1 050 746	1 162 963
	\$5,000,000 to \$9,999,999	864	6 141 231	563 018	127 371	19 560	1 060 696	620 830	665 072
	\$2,500,000 to \$4,999,999	1 009	3 576 270	376 647	86 140	14 438	732 666	361 516	390 622
	\$1,000,000 to \$2,499,999	1 338	2 161 399	278 731	64 035	12 128	534 410	203 370	217 262
	\$500,000 to \$999,999	899	654 188	95 264	21 823	4 967	189 001	61 799	64 429
	\$250,000 to \$499,999	606	222 887	37 047	8 462	2 220	76 056	19 389	20 535
	\$100,000 to \$249,999	428	73 438	13 796	3 221	1 022	29 808	7 024	6 959
	Less than \$100,000	207	12 588	3 174	744	309	6 161	1 105	1 198
	Establishments not operated entire year	875	874 971	66 417	19 000	3 081	141 788	78 517	75 222
	Lumber—without yard								
	All establishments	1 555	9 930 311	362 631	84 617	11 713	748 659	291 819	321 735
	Establishments operated entire year	1 307	9 526 343	346 362	79 069	10 648	710 034	264 398	307 134
	With annual sales of—								
	\$25,000,000 or more	49	5 109 465	89 655	22 443	1 696	219 824	79 294	91 166
	\$10,000,000 to \$24,999,999	135	1 982 655	89 251	19 285	2 262	158 475	69 388	79 774
	\$5,000,000 to \$9,999,999	147	1 044 327	58 988	12 778	1 695	109 665	45 144	50 659
	\$2,500,000 to \$4,999,999	202	726 571	46 511	10 572	1 671	92 207	38 026	49 936
	\$1,000,000 to \$2,499,999	287	462 544	37 074	8 328	1 682	75 463	21 639	23 995
	\$500,000 to \$999,999	174	126 895	13 881	3 260	831	30 394	6 608	6 961
	\$250,000 to \$499,999	141	51 397	7 044	1 512	451	15 157	2 508	2 714
	\$100,000 to \$249,999	112	18 886	3 094	709	258	7 061	1 511	1 566
	Less than \$100,000	60	3 603	864	182	102	1 788	280	363
	Establishments not operated entire year	248	403 968	16 269	5 548	1 065	38 625	27 421	14 601
	Lumber—with yard								
	All establishments	1 825	12 391 931	856 437	194 935	30 593	1 720 253	1 244 120	1 435 255
	Establishments operated entire year	1 673	12 264 117	845 700	192 186	30 230	1 694 532	1 232 653	1 413 717
	With annual sales of—								
	\$25,000,000 or more	90	4 190 195	158 053	35 687	4 537	329 447	317 735	390 590
	\$10,000,000 to \$24,999,999	270	4 075 184	294 130	67 425	9 512	559 578	427 175	493 434
	\$5,000,000 to \$9,999,999	303	2 200 055	201 099	45 413	7 198	408 971	268 266	295 285
	\$2,500,000 to \$4,999,999	300	1 094 618	104 630	23 332	4 317	213 328	131 285	140 448
	\$1,000,000 to \$2,499,999	310	508 012	60 922	14 234	2 964	125 754	61 087	64 749
	\$500,000 to \$999,999	194	140 475	18 050	4 045	1 029	38 000	19 568	20 966
	\$250,000 to \$499,999	109	42 201	6 355	1 453	461	14 228	5 891	6 371
	\$100,000 to \$249,999	68	11 411	1 915	453	167	4 277	1 397	1 554
	Less than \$100,000	29	1 966	546	144	45	949	249	320
	Establishments not operated entire year	152	127 814	10 737	2 749	363	25 721	11 467	21 538

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
503	Lumber and Other Construction Materials—Con.								
5031	Lumber, Plywood, Millwork, and Wood Panels—Con. Plywood, millwork, and wood panels								
	All establishments	3 913	20 756 605	1 640 142	379 852	57 648	3 065 027	1 834 101	1 956 735
	Establishments operated entire year	3 438	20 413 416	1 600 731	369 149	55 995	2 987 585	1 794 472	1 917 652
	With annual sales of—								
	\$25,000,000 or more	186	8 739 597	363 979	86 003	10 611	708 613	568 715	627 707
	\$10,000,000 to \$24,999,999	337	5 264 779	430 048	97 765	13 611	787 416	554 183	589 755
	\$5,000,000 to \$9,999,999	414	2 896 849	302 931	69 180	10 667	542 060	307 420	319 128
	\$2,500,000 to \$4,999,999	507	1 755 081	225 506	52 236	8 450	427 131	192 205	200 238
	\$1,000,000 to \$2,499,999	741	1 190 843	180 735	41 473	7 482	333 193	120 644	128 518
	\$500,000 to \$999,999	531	386 818	63 333	14 518	3 107	120 607	35 623	36 502
	\$250,000 to \$499,999	356	129 289	23 648	5 497	1 308	46 671	10 990	11 450
	\$100,000 to \$249,999	248	43 141	8 787	2 059	597	18 470	4 116	3 839
	Less than \$100,000	118	7 019	1 764	418	162	3 424	576	515
	Establishments not operated entire year	475	343 189	39 411	10 703	1 653	77 442	39 629	39 083
5032	Brick, Stone, and Related Construction Materials								
	All establishments	3 388	5 538 540	713 956	155 616	25 404	1 508 342	609 695	636 332
	Establishments operated entire year	2 947	5 358 093	694 317	151 664	24 574	1 458 635	594 789	611 952
	With annual sales of—								
	\$25,000,000 or more	5	252 600	11 272	2 246	266	26 113	11 793	14 911
	\$10,000,000 to \$24,999,999	50	708 185	67 266	14 136	1 759	151 904	79 555	81 069
	\$5,000,000 to \$9,999,999	168	1 148 201	136 324	30 612	4 166	286 466	114 033	122 186
	\$2,500,000 to \$4,999,999	375	1 278 591	176 984	38 663	5 623	356 075	166 414	164 643
	\$1,000,000 to \$2,499,999	831	1 330 325	192 269	41 804	7 219	400 217	154 057	156 899
	\$500,000 to \$999,999	579	416 590	68 919	15 576	3 087	147 097	46 413	48 475
	\$250,000 to \$499,999	435	159 103	28 141	5 848	1 481	61 651	15 930	16 930
	\$100,000 to \$249,999	309	52 768	10 242	2 139	653	22 999	5 398	5 599
	Less than \$100,000	195	11 730	2 900	640	320	6 113	1 196	1 240
	Establishments not operated entire year	441	180 447	19 639	3 952	830	49 707	14 906	24 380
	Brick, block, tile, clay/ cement sewer pipe								
	All establishments	1 778	3 031 282	385 847	86 164	13 303	806 046	415 318	439 738
	Establishments operated entire year	1 562	2 941 572	376 174	84 221	12 932	782 456	406 663	425 981
	With annual sales of—								
	\$25,000,000 or more	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	25	344 556	36 005	7 812	930	84 474	59 922	63 605
	\$5,000,000 to \$9,999,999	94	628 218	78 263	17 675	2 326	158 668	65 386	75 367
	\$2,500,000 to \$4,999,999	228	777 473	108 837	24 137	3 372	212 975	117 842	119 242
	\$1,000,000 to \$2,499,999	473	760 139	100 312	22 683	3 743	211 724	109 574	111 654
	\$500,000 to \$999,999	309	222 277	33 305	7 839	1 474	72 007	32 639	33 509
	\$250,000 to \$499,999	201	71 993	11 180	2 429	590	25 178	10 795	11 537
	\$100,000 to \$249,999	139	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	91	5 385	1 321	294	145	2 844	558	676
	Establishments not operated entire year	216	89 710	9 673	1 943	371	23 590	8 655	13 757
	Sand, gravel, and stone								
	All establishments	1 145	1 547 515	232 085	47 197	8 759	485 401	116 686	123 043
	Establishments operated entire year	986	1 498 607	224 777	45 741	8 395	466 589	112 630	117 068
	With annual sales of—								
	\$25,000,000 or more	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	13	179 304	19 680	3 602	524	39 586	10 916	9 318
	\$5,000,000 to \$9,999,999	37	247 075	31 702	6 584	1 009	70 139	19 220	21 062
	\$2,500,000 to \$4,999,999	97	335 398	51 724	10 733	1 685	105 569	30 282	29 882
	\$1,000,000 to \$2,499,999	259	411 912	71 873	14 254	2 698	143 993	33 155	33 822
	\$500,000 to \$999,999	197	140 464	26 937	5 887	1 252	56 398	9 488	10 439
	\$250,000 to \$499,999	167	61 630	12 568	2 511	644	27 205	3 587	3 993
	\$100,000 to \$249,999	137	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	78	4 952	1 207	259	134	2 610	535	460
	Establishments not operated entire year	159	48 908	7 308	1 456	364	18 812	4 056	5 975
	Cement, lime, and related products								
	All establishments	465	959 743	96 024	22 255	3 342	216 895	77 691	73 551
	Establishments operated entire year	399	917 914	93 366	21 702	3 247	209 590	75 496	68 903
	With annual sales of—								
	\$25,000,000 or more	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	12	184 325	11 581	2 722	305	27 844	8 717	8 146
	\$5,000,000 to \$9,999,999	37	272 908	26 359	6 353	831	57 659	29 427	25 757
	\$2,500,000 to \$4,999,999	50	165 720	16 423	3 793	566	37 531	18 290	15 519
	\$1,000,000 to \$2,499,999	99	158 274	20 084	4 867	778	44 500	11 328	11 423
	\$500,000 to \$999,999	73	53 849	8 677	1 850	361	18 692	4 286	4 527
	\$250,000 to \$499,999	67	25 480	4 393	908	247	9 268	1 548	1 400
	\$100,000 to \$249,999	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	26	1 393	372	87	41	659	103	104
	Establishments not operated entire year	66	41 829	2 658	553	95	7 305	2 195	4 648

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–27

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
503	Lumber and Other Construction Materials—Con.								
5033	Roofing, Siding, and Insulation Materials								
	All establishments	2 315	9 135 619	768 980	174 073	25 849	1 581 019	754 880	825 361
	Establishments operated entire year	2 091	8 978 923	755 818	170 367	25 239	1 551 134	737 917	806 524
	With annual sales of—								
	\$25,000,000 or more	25	1 162 679	64 520	13 910	2 025	118 646	53 421	55 575
	\$10,000,000 to \$24,999,999	175	2 492 251	194 157	42 950	5 312	392 020	180 650	200 238
	\$5,000,000 to \$9,999,999	349	2 406 650	201 812	45 972	6 583	418 853	203 793	229 212
	\$2,500,000 to \$4,999,999	490	1 750 165	162 350	37 370	5 599	338 882	173 268	188 457
	\$1,000,000 to \$2,499,999	554	946 356	100 738	23 073	4 099	216 496	104 100	107 365
	\$500,000 to \$999,999	211	152 571	19 981	4 410	924	41 908	16 414	18 096
	\$250,000 to \$499,999	141	50 579	8 697	1 927	463	16 925	4 725	5 749
	\$100,000 to \$249,999	85	14 116	2 586	545	167	5 681	1 137	1 477
	Less than \$100,000	61	3 556	977	210	67	1 723	409	355
	Establishments not operated entire year	224	156 696	13 162	3 706	610	29 885	16 963	18 837
5039	Construction Materials, N.E.C.								
	All establishments	3 359	6 011 654	772 559	177 780	29 625	1 505 643	517 252	507 766
	Establishments operated entire year	2 916	5 679 859	734 535	167 864	27 901	1 431 171	477 534	484 682
	With annual sales of—								
	\$25,000,000 or more	9	359 457	25 875	5 854	898	57 761	17 539	22 145
	\$10,000,000 to \$24,999,999	72	1 016 257	113 574	25 577	3 483	206 376	72 677	72 361
	\$5,000,000 to \$9,999,999	181	1 215 037	148 446	34 315	5 160	282 111	99 134	101 159
	\$2,500,000 to \$4,999,999	353	1 216 975	154 002	35 187	5 401	310 657	108 053	109 060
	\$1,000,000 to \$2,499,999	763	1 209 507	176 596	40 308	6 962	346 504	120 386	120 255
	\$500,000 to \$999,999	613	444 721	75 430	17 309	3 468	144 217	41 177	41 158
	\$250,000 to \$499,999	413	149 604	26 912	6 112	1 471	53 926	13 125	12 979
	\$100,000 to \$249,999	341	57 866	11 243	2 617	820	24 475	4 577	4 705
	Less than \$100,000	171	10 435	2 457	585	238	5 144	866	860
	Establishments not operated entire year	443	331 795	38 024	9 916	1 724	74 472	39 718	23 084
	Flat glass and other construction glass								
	All establishments	699	1 030 442	183 026	42 769	7 321	354 964	87 766	83 810
	Establishments operated entire year	617	994 826	177 635	41 368	7 096	344 616	80 741	79 610
	With annual sales of—								
	\$25,000,000 or more	3	105 239	7 197	1 730	285	27 386	3 336	4 650
	\$10,000,000 to \$24,999,999	11	168 116	29 169	6 725	1 015	54 310	10 357	11 848
	\$5,000,000 to \$9,999,999	20	134 380	22 033	5 534	723	41 413	13 115	10 323
	\$2,500,000 to \$4,999,999	53	188 437	36 081	8 183	1 223	66 112	15 671	16 630
	\$1,000,000 to \$2,499,999	159	249 925	49 168	11 441	2 049	90 535	26 739	25 420
	\$500,000 to \$999,999	123	87 586	20 542	4 741	990	37 605	6 928	6 022
	\$250,000 to \$499,999	121	43 535	9 585	2 089	518	18 973	3 496	3 589
	\$100,000 to \$249,999	91	15 270	3 251	780	245	7 039	938	976
	Less than \$100,000	36	2 338	609	145	48	1 243	161	152
	Establishments not operated entire year	82	35 616	5 391	1 401	225	10 348	7 025	4 200
	Other construction materials								
	All establishments	2 660	4 981 212	589 533	135 011	22 304	1 150 679	429 486	423 956
	Establishments operated entire year	2 299	4 685 033	556 900	126 496	20 805	1 086 555	396 793	405 072
	With annual sales of—								
	\$25,000,000 or more	6	254 218	18 678	4 124	613	30 375	14 203	17 495
	\$10,000,000 to \$24,999,999	61	848 141	84 405	18 852	2 468	152 066	62 320	60 513
	\$5,000,000 to \$9,999,999	161	1 080 657	126 413	28 781	4 437	240 698	86 019	90 836
	\$2,500,000 to \$4,999,999	300	1 028 538	117 921	27 004	4 178	244 545	92 382	92 430
	\$1,000,000 to \$2,499,999	604	959 582	127 428	28 867	4 913	255 969	93 647	94 835
	\$500,000 to \$999,999	490	357 135	54 888	12 568	2 478	106 612	34 249	35 136
	\$250,000 to \$499,999	292	106 069	17 327	4 023	953	34 953	9 629	9 390
	\$100,000 to \$249,999	250	42 596	7 992	1 837	575	17 436	3 639	3 729
	Less than \$100,000	135	8 097	1 848	440	190	3 901	705	708
	Establishments not operated entire year	361	296 179	32 633	8 515	1 499	64 124	32 693	18 884
504	Professional and Commercial Equipment and Supplies								
	All establishments	39 771	139 628 502	14 872 598	3 503 741	465 844	29 179 908	12 714 992	13 939 828
	Establishments operated entire year	35 057	135 757 407	14 439 267	3 384 866	449 070	28 328 363	12 290 787	13 504 000
	With annual sales of—								
	\$25,000,000 or more	757	62 622 475	3 733 366	875 620	89 266	8 787 578	5 727 544	6 453 045
	\$10,000,000 to \$24,999,999	1 506	22 807 876	2 550 591	595 788	68 489	4 759 219	2 098 776	2 277 078
	\$5,000,000 to \$9,999,999	2 394	16 548 155	2 233 329	520 497	66 094	4 007 997	1 421 789	1 566 630
	\$2,500,000 to \$4,999,999	3 957	13 882 274	2 227 872	524 486	72 205	3 942 018	1 241 113	1 312 951
	\$1,000,000 to \$2,499,999	7 753	12 382 946	2 212 870	518 297	81 035	4 001 708	1 112 324	1 186 249
	\$500,000 to \$999,999	6 422	4 577 645	873 656	206 336	37 839	1 634 990	418 322	428 247
	\$250,000 to \$499,999	5 619	2 034 492	408 717	95 997	20 916	781 546	187 744	193 489
	\$100,000 to \$249,999	4 518	775 861	166 104	39 442	10 300	348 010	71 286	74 214
	Less than \$100,000	2 131	125 683	32 762	8 403	2 926	65 297	11 889	12 097
	Establishments not operated entire year	4 714	3 871 095	433 331	118 875	16 774	851 545	424 205	435 828

See footnote at end of table.

1-28 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies—Con.								
5043	Photographic Equipment and Supplies								
	All establishments -----	1 256	6 097 226	504 451	120 122	15 202	1 335 273	750 376	778 810
	Establishments operated entire year -----	1 133	6 029 640	496 607	118 373	14 872	1 319 482	744 163	771 643
	With annual sales of—								
	\$25,000,000 or more -----	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999 -----	94	1 480 394	116 680	27 470	3 032	264 888	178 190	183 682
	\$5,000,000 to \$9,999,999 -----	109	757 111	78 535	18 193	2 457	160 351	89 573	88 921
	\$2,500,000 to \$4,999,999 -----	151	526 962	64 496	14 977	2 084	131 996	64 409	66 757
	\$1,000,000 to \$2,499,999 -----	266	440 403	64 390	14 960	2 407	130 694	52 312	49 717
	\$500,000 to \$999,999 -----	171	125 097	19 720	4 683	869	41 688	11 677	14 870
	\$250,000 to \$499,999 -----	134	49 627	8 064	1 943	478	18 428	5 205	4 598
	\$100,000 to \$249,999 -----	114	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000 -----	56	3 100	756	228	87	1 664	209	246
	Establishments not operated entire year -----	123	67 586	7 844	1 749	330	15 791	6 213	7 167
5044	Office Equipment								
	All establishments -----	7 495	17 696 004	2 902 746	688 872	106 927	5 403 362	1 944 466	2 165 758
	Establishments operated entire year -----	6 821	17 344 729	2 832 615	673 569	103 981	5 281 409	1 904 227	2 116 297
	With annual sales of—								
	\$25,000,000 or more -----	49	7 116 324	493 576	112 965	12 879	1 402 249	814 835	943 057
	\$10,000,000 to \$24,999,999 -----	127	1 850 243	338 991	80 758	11 233	581 734	185 200	213 209
	\$5,000,000 to \$9,999,999 -----	287	2 014 390	454 595	107 630	15 783	743 292	199 405	223 461
	\$2,500,000 to \$4,999,999 -----	677	2 348 318	568 802	137 378	20 153	903 612	240 278	256 680
	\$1,000,000 to \$2,499,999 -----	1 505	2 374 362	584 232	140 180	23 802	960 379	280 821	296 532
	\$500,000 to \$999,999 -----	1 353	962 714	228 908	54 808	10 484	393 399	111 838	111 633
	\$250,000 to \$499,999 -----	1 264	458 641	110 777	26 953	6 043	194 917	51 258	50 622
	\$100,000 to \$249,999 -----	1 124	192 770	45 845	11 125	2 980	88 382	18 125	18 731
	Less than \$100,000 -----	435	26 967	6 889	1 772	624	13 445	2 467	2 372
	Establishments not operated entire year -----	674	351 275	70 131	15 303	2 946	121 953	40 239	49 461
5045	Computers and Computer Peripheral Equipment and Software								
	All establishments -----	14 858	70 062 977	5 715 931	1 352 085	159 154	10 944 213	5 021 763	5 560 052
	Establishments operated entire year -----	12 696	67 586 719	5 475 359	1 277 873	150 503	10 473 771	4 744 900	5 301 793
	With annual sales of—								
	\$25,000,000 or more -----	390	36 918 477	1 766 700	412 591	39 225	3 741 682	2 815 245	3 208 955
	\$10,000,000 to \$24,999,999 -----	711	10 816 593	1 002 284	231 642	24 699	1 837 560	702 257	763 187
	\$5,000,000 to \$9,999,999 -----	1 038	7 199 486	791 460	184 432	21 207	1 416 240	421 112	463 245
	\$2,500,000 to \$4,999,999 -----	1 578	5 568 197	760 033	178 025	21 986	1 336 704	357 600	375 485
	\$1,000,000 to \$2,499,999 -----	2 832	4 542 290	705 694	164 531	23 196	1 279 164	283 720	313 766
	\$500,000 to \$999,999 -----	2 199	1 575 028	263 322	63 029	10 367	494 251	102 145	109 580
	\$250,000 to \$499,999 -----	1 913	690 005	125 476	29 026	6 065	241 326	44 153	48 020
	\$100,000 to \$249,999 -----	1 367	237 310	49 727	11 777	2 892	105 844	15 957	16 832
	Less than \$100,000 -----	668	39 333	10 663	2 820	866	21 000	2 711	2 723
	Establishments not operated entire year -----	2 162	2 476 258	240 572	74 212	8 651	470 442	276 863	258 259
	Computers and peripheral equipment (selling primarily to business customers)								
	All establishments -----	13 123	64 706 520	4 937 835	1 169 391	139 766	9 541 784	4 744 235	5 223 176
	Establishments operated entire year -----	11 196	62 347 277	4 718 026	1 101 236	131 858	9 110 058	4 476 574	4 974 259
	With annual sales of—								
	\$25,000,000 or more -----	353	34 724 576	1 576 400	367 399	35 026	3 356 578	2 668 262	3 027 935
	\$10,000,000 to \$24,999,999 -----	646	9 791 276	862 900	199 243	21 623	1 581 578	644 193	693 357
	\$5,000,000 to \$9,999,999 -----	1 432	6 481 066	678 832	157 818	18 484	1 217 799	397 353	433 900
	\$2,500,000 to \$4,999,999 -----	1 928	5 049 322	638 853	149 549	19 173	1 142 604	339 884	353 977
	\$1,000,000 to \$2,499,999 -----	2 534	4 068 759	591 952	139 539	20 290	1 087 712	273 617	300 647
	\$500,000 to \$999,999 -----	1 936	1 394 522	218 554	52 068	8 978	417 454	96 197	102 913
	\$250,000 to \$499,999 -----	1 669	604 053	102 666	23 930	5 166	201 890	40 390	44 125
	\$100,000 to \$249,999 -----	1 158	201 754	39 591	9 512	2 446	87 680	14 506	15 272
	Less than \$100,000 -----	540	31 949	8 278	2 178	672	16 763	2 172	2 133
	Establishments not operated entire year -----	1 927	2 359 243	219 809	68 155	7 908	431 726	267 661	248 917
	Computers and peripheral equipment sold for resale								
	All establishments -----	4 656	34 575 714	1 895 944	444 589	53 190	4 058 755	2 721 701	3 098 142
	Establishments operated entire year -----	3 806	33 299 953	1 795 885	414 892	49 483	3 856 413	2 558 642	2 933 908
	With annual sales of—								
	\$25,000,000 or more -----	203	22 265 058	770 101	178 739	17 815	1 833 553	1 798 823	2 096 791
	\$10,000,000 to \$24,999,999 -----	286	4 423 586	321 738	73 230	8 447	634 863	323 865	356 530
	\$5,000,000 to \$9,999,999 -----	382	2 694 406	226 864	52 341	6 771	443 760	178 549	204 552
	\$2,500,000 to \$4,999,999 -----	509	1 807 901	184 686	42 386	5 672	359 629	124 945	131 923
	\$1,000,000 to \$2,499,999 -----	892	1 445 794	190 038	43 628	5 997	373 612	88 610	99 004
	\$500,000 to \$999,999 -----	590	433 726	61 109	14 860	2 536	123 579	27 293	28 142
	\$250,000 to \$499,999 -----	462	167 076	28 459	6 514	1 373	57 864	10 913	11 583
	\$100,000 to \$249,999 -----	300	52 140	10 151	2 541	664	23 727	4 821	4 569
	Less than \$100,000 -----	182	10 266	2 739	653	208	5 826	823	814
	Establishments not operated entire year -----	850	1 275 761	100 059	29 697	3 707	202 342	163 059	164 234

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies—Con.								
5045	Computers and Computer Peripheral Equipment and Software—Con.								
	Computers and peripheral equipment sold for end use								
	All establishments	8 467	30 130 806	3 041 891	724 802	86 576	5 483 029	2 022 534	2 125 034
	Establishments operated entire year	7 390	29 047 324	2 922 141	686 344	82 375	5 253 645	1 917 932	2 040 351
	With annual sales of—								
	\$25,000,000 or more	150	12 459 518	806 299	188 660	17 211	1 523 025	869 439	931 144
	\$10,000,000 to \$24,999,999	360	5 367 690	541 162	128 013	13 176	946 715	320 328	336 827
	\$5,000,000 to \$9,999,999	550	3 786 660	451 968	105 477	11 713	774 039	218 804	229 348
	\$2,500,000 to \$4,999,999	919	3 241 421	454 167	107 163	13 501	782 975	214 939	222 054
	\$1,000,000 to \$2,499,999	1 642	2 622 965	401 914	95 911	14 293	714 100	185 007	201 643
	\$500,000 to \$999,999	1 346	960 796	157 445	37 208	6 442	293 875	68 904	74 771
	\$250,000 to \$499,999	1 207	436 977	74 207	17 416	3 793	144 026	29 477	32 542
	\$100,000 to \$249,999	858	149 614	29 440	6 971	1 782	63 953	9 685	10 703
	Less than \$100,000	358	21 683	5 539	1 525	464	10 937	1 349	1 319
	Establishments not operated entire year	1 077	1 083 482	119 750	38 458	4 201	229 384	104 602	84 683
	Computer software (prepackaged, off-the-shelf)								
	All establishments	1 735	5 356 457	778 096	182 694	19 388	1 402 429	277 528	336 876
	Establishments operated entire year	1 500	5 239 442	757 333	176 637	18 645	1 363 713	268 326	327 534
	With annual sales of—								
	\$25,000,000 or more	37	2 193 901	190 300	45 192	4 199	385 104	146 983	181 020
	\$10,000,000 to \$24,999,999	65	1 025 317	139 384	32 399	3 076	255 982	58 064	69 830
	\$5,000,000 to \$9,999,999	106	718 420	112 628	26 614	2 723	198 441	27 759	29 345
	\$2,500,000 to \$4,999,999	150	518 875	121 180	28 476	2 813	194 100	17 716	21 508
	\$1,000,000 to \$2,499,999	298	473 531	113 742	24 992	2 906	191 452	10 103	13 119
	\$500,000 to \$999,999	263	180 506	44 768	10 961	1 389	76 797	5 948	6 667
	\$250,000 to \$499,999	244	85 952	22 810	5 096	899	39 436	3 763	3 895
	\$100,000 to \$249,999	209	35 556	10 136	2 265	446	18 164	1 451	1 560
	Less than \$100,000	128	7 384	2 385	642	194	4 237	539	590
	Establishments not operated entire year	235	117 015	20 763	6 057	743	38 716	9 202	9 342
5046	Commercial Equipment, N.E.C.								
	All establishments	4 360	8 552 929	1 077 007	247 484	39 264	2 178 433	905 303	959 218
	Establishments operated entire year	3 856	8 363 332	1 054 829	241 585	38 013	2 130 421	885 013	935 991
	With annual sales of—								
	\$25,000,000 or more	29	1 923 641	125 653	29 011	3 519	383 286	223 086	243 391
	\$10,000,000 to \$24,999,999	97	1 423 738	169 586	38 105	4 940	316 132	138 435	147 670
	\$5,000,000 to \$9,999,999	206	1 390 247	178 937	40 181	5 496	326 485	136 121	144 263
	\$2,500,000 to \$4,999,999	391	1 367 753	188 077	42 943	6 659	354 941	148 106	153 545
	\$1,000,000 to \$2,499,999	837	1 325 942	222 311	51 134	8 446	414 156	140 248	145 778
	\$500,000 to \$999,999	816	576 172	102 557	24 134	4 844	195 422	59 650	59 977
	\$250,000 to \$499,999	675	244 113	45 805	10 849	2 528	91 377	27 299	28 465
	\$100,000 to \$249,999	558	97 049	18 470	4 408	1 240	41 163	10 572	11 181
	Less than \$100,000	247	14 677	3 433	820	341	7 459	1 496	1 721
	Establishments not operated entire year	504	189 597	22 178	5 899	1 251	48 012	20 290	23 227
	Restaurant and hotel equipment and supplies								
	All establishments	2 514	5 472 945	643 894	149 378	23 896	1 245 160	538 995	570 937
	Establishments operated entire year	2 227	5 355 182	632 105	146 155	23 195	1 219 093	526 539	555 545
	With annual sales of—								
	\$25,000,000 or more	19	1 239 759	98 478	22 638	2 803	197 460	89 111	100 619
	\$10,000,000 to \$24,999,999	64	934 000	107 235	24 484	3 233	205 215	83 924	89 163
	\$5,000,000 to \$9,999,999	136	923 105	105 811	24 494	3 363	196 670	95 076	100 214
	\$2,500,000 to \$4,999,999	274	948 522	125 126	28 904	4 655	232 799	108 022	110 135
	\$1,000,000 to \$2,499,999	500	800 024	114 915	26 764	4 655	222 740	89 138	92 532
	\$500,000 to \$999,999	454	321 873	48 896	11 356	2 425	97 132	37 269	37 334
	\$250,000 to \$499,999	350	128 540	21 093	4 943	1 251	43 474	16 261	17 273
	\$100,000 to \$249,999	301	51 990	8 882	2 158	641	20 038	6 798	7 178
	Less than \$100,000	129	7 369	1 669	414	169	3 565	940	1 097
	Establishments not operated entire year	287	117 763	11 789	3 223	701	26 067	12 456	15 392
	Store machines and equipment								
	All establishments	1 846	3 079 984	433 113	98 106	15 368	933 273	366 308	388 281
	Establishments operated entire year	1 629	3 008 150	422 724	95 430	14 818	911 328	358 474	380 446
	With annual sales of—								
	\$25,000,000 or more	10	683 882	27 175	6 373	716	185 826	133 975	142 772
	\$10,000,000 to \$24,999,999	33	489 738	62 351	13 621	1 707	110 917	54 511	58 507
	\$5,000,000 to \$9,999,999	70	467 142	73 126	15 687	2 133	129 815	41 045	44 049
	\$2,500,000 to \$4,999,999	117	419 231	62 951	14 039	2 004	122 142	40 084	43 410
	\$1,000,000 to \$2,499,999	337	525 918	107 396	24 370	3 791	191 416	51 110	53 246
	\$500,000 to \$999,999	362	254 299	53 661	12 778	2 419	98 290	22 381	22 643
	\$250,000 to \$499,999	325	115 573	24 712	5 906	1 277	47 903	11 038	11 192
	\$100,000 to \$249,999	257	45 059	9 588	2 250	599	21 125	3 774	4 003
	Less than \$100,000	118	7 308	1 764	406	172	3 894	556	624
	Establishments not operated entire year	217	71 834	10 389	2 676	550	21 945	7 834	7 835

See footnote at end of table.

1-30 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies—Con.								
5047	Medical, Dental, and Hospital Equipment and Supplies								
	All establishments	7 806	26 554 452	3 162 472	735 513	91 572	6 233 974	2 710 766	3 012 825
	Establishments operated entire year	6 921	25 987 396	3 093 418	719 905	89 091	6 091 501	2 653 178	2 930 988
	With annual sales of—								
	\$25,000,000 or more	180	10 441 586	819 279	193 581	19 377	1 804 171	1 043 793	1 166 975
	\$10,000,000 to \$24,999,999	345	5 217 727	648 618	150 816	16 125	1 211 726	586 040	636 153
	\$5,000,000 to \$9,999,999	542	3 711 761	511 883	118 443	13 954	942 992	401 806	457 240
	\$2,500,000 to \$4,999,999	808	2 838 773	440 857	103 157	13 845	823 459	280 335	300 656
	\$1,000,000 to \$2,499,999	1 480	2 363 501	391 795	89 899	13 268	750 086	211 204	232 004
	\$500,000 to \$999,999	1 228	868 371	165 934	37 578	6 698	326 292	75 998	80 325
	\$250,000 to \$499,999	1 044	376 759	77 397	17 573	3 458	152 012	35 924	38 307
	\$100,000 to \$249,999	850	143 184	30 918	7 144	1 756	67 110	14 963	16 211
	Less than \$100,000	444	25 734	6 737	1 714	610	13 653	3 115	3 117
	Establishments not operated entire year	885	567 056	69 054	15 608	2 481	142 473	57 588	81 837
	Medical and hospital equipment and supplies								
	All establishments	6 943	23 714 394	2 765 877	643 541	79 990	5 417 366	2 393 325	2 660 000
	Establishments operated entire year	6 159	23 204 628	2 704 257	629 576	77 723	5 290 244	2 339 211	2 585 378
	With annual sales of—								
	\$25,000,000 or more	170	9 579 920	724 623	172 090	17 167	1 578 713	948 460	1 050 563
	\$10,000,000 to \$24,999,999	311	4 725 738	567 330	131 624	13 882	1 054 315	519 556	563 979
	\$5,000,000 to \$9,999,999	451	3 118 397	428 102	98 762	11 602	775 688	339 069	384 680
	\$2,500,000 to \$4,999,999	678	2 369 814	369 736	86 348	11 594	691 810	230 926	257 653
	\$1,000,000 to \$2,499,999	1 332	2 128 790	355 476	81 624	12 008	676 632	185 484	205 370
	\$500,000 to \$999,999	1 111	786 516	153 055	34 760	6 156	300 211	67 151	71 519
	\$250,000 to \$499,999	958	345 593	72 458	16 471	3 218	141 349	32 893	34 947
	\$100,000 to \$249,999	749	126 930	27 546	6 380	1 557	59 348	12 752	13 794
	Less than \$100,000	399	22 930	5 931	1 517	539	12 178	2 920	2 873
	Establishments not operated entire year	784	509 766	61 620	13 965	2 267	127 122	54 114	74 622
	Dental equipment and supplies								
	All establishments	863	2 840 058	396 595	91 972	11 582	816 608	317 441	352 825
	Establishments operated entire year	762	2 782 768	389 161	90 329	11 368	801 257	313 967	345 610
	With annual sales of—								
	\$25,000,000 or more	10	861 666	94 656	21 491	2 210	225 458	95 333	116 412
	\$10,000,000 to \$24,999,999	34	491 989	81 288	19 192	2 243	157 411	66 484	72 174
	\$5,000,000 to \$9,999,999	91	593 364	83 781	19 681	2 352	167 304	62 737	72 560
	\$2,500,000 to \$4,999,999	130	468 959	71 121	16 809	2 251	131 649	49 409	43 003
	\$1,000,000 to \$2,499,999	148	234 711	36 319	8 275	1 260	73 454	25 720	26 634
	\$500,000 to \$999,999	117	81 855	12 879	2 818	542	26 081	8 847	8 806
	\$250,000 to \$499,999	86	31 166	4 939	1 102	240	10 663	3 031	3 360
	\$100,000 to \$249,999	101	16 254	3 372	764	199	7 762	2 211	2 417
	Less than \$100,000	45	2 804	806	197	71	1 475	195	244
	Establishments not operated entire year	101	57 290	7 434	1 643	214	15 351	3 474	7 215
5048	Ophthalmic Goods								
	All establishments	1 568	4 115 005	588 584	140 861	23 200	1 274 913	603 664	647 006
	Establishments operated entire year	1 422	4 005 830	579 078	138 084	22 720	1 254 540	590 112	640 231
	With annual sales of—								
	\$25,000,000 or more	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	60	876 077	121 656	29 239	4 028	249 889	159 783	178 309
	\$5,000,000 to \$9,999,999	175	517 924	80 702	19 223	2 975	159 823	64 859	69 815
	\$2,500,000 to \$4,999,999	137	474 956	82 605	20 046	3 229	159 269	62 515	69 248
	\$1,000,000 to \$2,499,999	318	512 525	102 531	23 852	4 648	194 396	56 517	58 456
	\$500,000 to \$999,999	250	179 860	40 440	9 922	2 141	79 007	17 822	17 381
	\$250,000 to \$499,999	208	75 354	17 085	3 976	946	33 411	6 275	6 316
	\$100,000 to \$249,999	217	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	129	7 543	2 161	532	183	3 984	365	522
	Establishments not operated entire year	146	109 175	9 506	2 777	480	20 373	13 552	6 775
5049	Professional Equipment and Supplies, N.E.C.								
	All establishments	2 428	6 549 909	921 407	218 804	30 525	1 809 740	778 654	816 159
	Establishments operated entire year	2 208	6 439 761	907 361	215 477	29 890	1 777 239	769 194	807 057
	With annual sales of—								
	\$25,000,000 or more	43	2 269 787	263 913	63 052	7 031	536 614	273 250	292 235
	\$10,000,000 to \$24,999,999	72	1 143 104	152 776	37 758	4 432	297 290	148 871	154 868
	\$5,000,000 to \$9,999,999	137	957 236	137 217	32 395	4 222	258 814	108 913	119 685
	\$2,500,000 to \$4,999,999	215	757 315	123 002	27 960	4 249	232 037	87 870	90 580
	\$1,000,000 to \$2,499,999	515	823 923	141 917	33 741	5 268	272 833	87 502	89 996
	\$500,000 to \$999,999	405	290 403	52 775	12 182	2 436	104 931	36 192	34 481
	\$250,000 to \$499,999	381	139 993	24 113	5 677	1 398	50 075	17 630	17 161
	\$100,000 to \$249,999	288	49 671	9 525	2 195	639	20 553	7 440	6 655
	Less than \$100,000	152	8 329	2 123	517	215	4 092	1 526	1 396
	Establishments not operated entire year	220	110 148	14 046	3 327	635	32 501	9 460	9 102

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies—Con.								
5049	Professional Equipment and Supplies, N.E.C.—Con.								
	Religious and school supplies								
	All establishments	716	1 657 898	251 125	59 219	10 606	504 634	221 781	217 333
	Establishments operated entire year.....	663	1 623 315	247 646	58 277	10 418	496 284	218 954	215 091
	With annual sales of—								
	\$25,000,000 or more	8	397 919	55 085	13 004	2 155	113 013	59 094	58 214
	\$10,000,000 to \$24,999,999	25	381 622	60 239	14 363	1 941	118 083	57 577	52 232
	\$5,000,000 to \$9,999,999	31	228 581	33 595	7 896	1 316	67 639	26 847	28 851
	\$2,500,000 to \$4,999,999	63	231 905	34 552	8 112	1 617	68 555	27 481	28 851
	\$1,000,000 to \$2,499,999	144	242 565	41 950	9 670	1 755	80 304	26 557	26 768
	\$500,000 to \$999,999	111	79 450	11 965	2 772	786	26 220	11 167	10 593
	\$250,000 to \$499,999	107	39 922	6 383	1 508	480	13 750	5 860	5 706
	\$100,000 to \$249,999	103	17 584	3 004	713	259	6 902	3 324	2 903
	Less than \$100,000	71	3 767	873	239	109	1 818	1 047	973
	Establishments not operated entire year	53	34 583	3 479	942	188	8 350	2 827	2 242
	Other professional equipment and supplies, n.e.c.								
	All establishments	1 712	4 892 011	670 282	159 585	19 919	1 305 106	556 873	598 826
	Establishments operated entire year.....	1 545	4 816 446	659 715	157 200	19 472	1 280 955	550 240	591 966
	With annual sales of—								
	\$25,000,000 or more	35	1 871 868	208 828	50 048	4 876	423 601	214 156	234 021
	\$10,000,000 to \$24,999,999	47	761 482	92 537	23 395	2 491	179 207	91 294	102 636
	\$5,000,000 to \$9,999,999	106	728 655	103 622	24 499	2 906	191 175	82 066	90 834
	\$2,500,000 to \$4,999,999	152	525 410	88 450	19 848	2 632	163 482	60 389	61 729
	\$1,000,000 to \$2,499,999	371	581 358	99 967	24 071	3 513	192 529	60 945	63 228
	\$500,000 to \$999,999	294	210 953	40 810	9 410	1 650	78 711	25 025	23 888
	\$250,000 to \$499,999	274	100 071	17 730	4 169	918	36 325	11 770	11 455
	\$100,000 to \$249,999	185	32 087	6 521	1 482	380	13 651	4 116	3 752
	Less than \$100,000	81	4 562	1 250	278	106	2 274	479	423
	Establishments not operated entire year	167	75 565	10 567	2 385	447	24 151	6 633	6 860
505	Metals and Minerals, Except Petroleum								
	All establishments	8 739	70 617 466	3 852 209	911 588	116 116	7 967 788	8 033 738	8 102 891
	Establishments operated entire year.....	7 881	68 483 803	3 768 560	887 318	112 942	7 778 495	7 850 680	8 011 801
	With annual sales of—								
	\$25,000,000 or more	491	40 715 810	1 207 374	289 969	29 361	2 528 434	3 927 220	4 089 506
	\$10,000,000 to \$24,999,999	804	12 609 804	897 636	211 359	26 256	1 871 265	1 958 775	1 959 836
	\$5,000,000 to \$9,999,999	973	6 853 810	642 861	149 006	19 404	1 297 909	940 452	947 933
	\$2,500,000 to \$4,999,999	1 222	4 320 513	479 827	111 560	15 737	964 501	573 294	570 942
	\$1,000,000 to \$2,499,999	1 749	2 814 857	358 529	82 452	13 070	737 596	325 908	320 357
	\$500,000 to \$999,999	1 097	800 772	114 341	27 072	5 165	238 048	89 358	88 344
	\$250,000 to \$499,999	729	261 622	45 401	10 625	2 394	94 522	26 749	25 993
	\$100,000 to \$249,999	521	90 151	18 322	4 326	1 113	37 639	7 697	7 758
	Less than \$100,000	295	16 464	4 269	949	442	8 581	1 227	1 132
	Establishments not operated entire year	858	2 133 663	83 649	24 270	3 174	189 293	183 058	91 090
5051	Metals Service Centers and Offices								
	All establishments	8 123	64 276 424	3 703 590	877 188	112 344	7 620 819	7 723 635	7 815 062
	Establishments operated entire year.....	7 352	62 512 447	3 628 252	855 165	109 349	7 450 653	7 546 876	7 733 561
	With annual sales of—								
	\$25,000,000 or more	436	36 457 728	1 154 139	278 485	28 521	2 405 737	3 725 270	3 920 305
	\$10,000,000 to \$24,999,999	755	11 841 980	876 618	206 556	25 767	1 826 077	1 928 163	1 914 852
	\$5,000,000 to \$9,999,999	900	6 339 900	617 114	142 470	18 314	1 232 920	902 968	913 766
	\$2,500,000 to \$4,999,999	1 170	4 137 823	467 618	108 860	15 377	934 088	560 089	558 594
	\$1,000,000 to \$2,499,999	1 642	2 645 114	340 547	78 377	12 399	698 381	315 577	311 479
	\$500,000 to \$999,999	1 022	746 982	108 534	25 619	4 918	223 227	82 170	81 939
	\$250,000 to \$499,999	683	245 065	42 623	9 873	2 257	87 516	24 344	24 344
	\$100,000 to \$249,999	475	82 592	17 118	4 064	1 031	34 792	7 139	7 231
	Less than \$100,000	269	15 263	3 941	861	405	7 915	1 156	1 051
	Establishments not operated entire year	771	1 763 977	75 338	22 023	2 995	170 166	176 759	81 501
	Ferrous metals service centers and offices								
	All establishments	6 626	46 605 042	3 114 368	739 496	95 668	6 373 804	6 478 651	6 562 309
	Establishments operated entire year.....	5 995	45 450 931	3 048 465	719 977	93 036	6 233 740	6 336 108	6 489 265
	With annual sales of—								
	\$25,000,000 or more	350	23 903 465	977 590	237 140	25 139	2 027 829	3 105 574	3 278 608
	\$10,000,000 to \$24,999,999	633	9 817 598	727 792	171 299	21 670	1 507 557	1 635 387	1 613 586
	\$5,000,000 to \$9,999,999	747	5 278 003	527 989	122 134	16 094	1 049 827	775 597	781 373
	\$2,500,000 to \$4,999,999	960	3 426 476	396 533	92 515	12 816	789 364	462 161	465 905
	\$1,000,000 to \$2,499,999	1 327	2 139 259	276 360	63 627	10 227	568 224	262 387	257 313
	\$500,000 to \$999,999	839	612 594	90 676	21 277	4 111	186 408	68 464	66 959
	\$250,000 to \$499,999	543	195 612	34 420	7 963	1 814	70 240	19 539	18 918
	\$100,000 to \$249,999	379	65 460	13 895	3 326	840	27 793	6 068	5 844
	Less than \$100,000	217	12 464	3 210	696	325	6 498	931	759
	Establishments not operated entire year	631	1 154 111	65 903	19 519	2 632	140 064	142 543	73 044

See footnote at end of table.

1-32 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
505	Metals and Minerals, Except Petroleum—Con.								
5051	Metals Service Centers and Offices—Con.								
	Ferrous metals service centers								
	All establishments	5 213	42 409 071	2 899 138	689 219	88 622	5 928 211	6 478 509	6 562 189
	Establishments operated entire year	4 798	41 528 183	2 843 521	672 447	86 428	5 810 769	6 335 991	6 489 145
	With annual sales of—								
	\$25,000,000 or more	326	22 414 470	949 174	230 542	24 516	1 967 261	3 105 574	3 278 608
	\$10,000,000 to \$24,999,999	578	8 949 713	696 268	163 359	20 818	1 432 511	1 635 387	1 613 586
	\$5,000,000 to \$9,999,999	680	4 807 985	497 816	115 211	15 424	988 076	775 597	781 373
	\$2,500,000 to \$4,999,999	830	2 965 606	360 188	84 411	11 725	720 307	462 161	465 905
	\$1,000,000 to \$2,499,999	1 081	1 756 783	239 185	55 146	8 949	490 613	262 375	257 301
	\$500,000 to \$999,999	619	454 514	68 234	16 095	3 092	143 212	68 359	66 851
	\$250,000 to \$499,999	371	134 447	23 142	5 369	1 221	48 705	19 539	18 918
	\$100,000 to \$249,999	225	39 642	8 342	2 074	549	17 583	6 068	5 844
	Less than \$100,000	88	5 023	1 172	240	134	2 501	931	759
	Establishments not operated entire year	415	880 888	55 617	16 772	2 194	117 442	142 518	73 044
	Ferrous metals sales offices								
	All establishments	1 413	4 195 971	215 230	50 277	7 046	445 593	142	120
	Establishments operated entire year	1 197	3 922 748	204 944	47 530	6 608	422 971	117	120
	With annual sales of—								
	\$25,000,000 or more	24	1 488 995	28 416	6 598	623	60 568	—	—
	\$10,000,000 to \$24,999,999	55	867 885	31 524	7 940	852	75 046	—	—
	\$5,000,000 to \$9,999,999	67	470 018	30 173	6 923	670	61 751	—	—
	\$2,500,000 to \$4,999,999	130	460 870	36 345	8 104	1 091	69 057	—	—
	\$1,000,000 to \$2,499,999	246	382 476	37 175	8 481	1 278	77 611	12	12
	\$500,000 to \$999,999	220	158 080	22 442	5 182	1 019	43 196	105	108
	\$250,000 to \$499,999	172	61 165	11 278	2 594	593	21 535	—	—
	\$100,000 to \$249,999	154	25 818	5 553	1 252	291	10 210	—	—
	Less than \$100,000	129	7 441	2 038	456	191	3 997	—	—
	Establishments not operated entire year	216	273 223	10 286	2 747	438	22 622	25	—
	Nonferrous metals service centers and offices								
	All establishments	1 497	17 671 382	589 222	137 692	16 676	1 247 015	1 244 984	1 252 753
	Establishments operated entire year	1 357	17 061 516	579 787	135 188	16 313	1 216 913	1 210 768	1 244 296
	With annual sales of—								
	\$25,000,000 or more	86	12 554 263	176 549	41 345	3 382	377 908	619 696	641 697
	\$10,000,000 to \$24,999,999	122	2 024 382	148 826	35 257	4 097	318 520	292 776	301 266
	\$5,000,000 to \$9,999,999	153	1 061 897	89 125	20 336	2 640	183 093	127 371	132 393
	\$2,500,000 to \$4,999,999	210	711 347	71 085	16 345	2 501	144 724	97 928	92 689
	\$1,000,000 to \$2,499,999	315	505 855	64 187	14 750	2 172	130 157	53 190	54 166
	\$500,000 to \$999,999	183	134 388	17 858	4 342	807	36 819	13 706	14 980
	\$250,000 to \$499,999	140	49 453	8 203	1 910	443	17 276	4 805	5 426
	\$100,000 to \$249,999	96	17 132	3 223	738	191	6 999	1 071	1 387
	Less than \$100,000	52	2 799	731	165	80	1 417	225	292
	Establishments not operated entire year	140	609 866	9 435	2 504	363	30 102	34 216	8 457
	Nonferrous metals service centers								
	All establishments	1 121	15 374 462	528 942	124 135	14 924	1 112 762	1 244 906	1 252 742
	Establishments operated entire year	1 050	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	With annual sales of—								
	\$25,000,000 or more	77	11 058 703	165 272	38 777	3 144	346 642	619 696	641 697
	\$10,000,000 to \$24,999,999	107	1 758 025	139 402	33 462	3 873	294 646	292 776	301 266
	\$5,000,000 to \$9,999,999	130	891 157	81 842	18 850	2 493	167 723	127 371	132 393
	\$2,500,000 to \$4,999,999	181	615 916	64 821	14 844	2 338	132 859	97 928	92 689
	\$1,000,000 to \$2,499,999	251	407 645	52 857	12 245	1 851	107 804	53 190	54 166
	\$500,000 to \$999,999	128	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$250,000 to \$499,999	96	34 523	5 628	1 301	314	12 506	4 805	5 426
	\$100,000 to \$249,999	53	9 375	1 606	356	113	3 987	1 071	1 387
	Less than \$100,000	27	1 409	362	81	43	689	212	281
	Establishments not operated entire year	71	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Nonferrous metals sales offices								
	All establishments	376	2 296 920	60 280	13 557	1 752	134 253	78	11
	Establishments operated entire year	307	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	With annual sales of—								
	\$25,000,000 or more	9	1 495 560	11 277	2 568	238	31 266	—	—
	\$10,000,000 to \$24,999,999	15	266 357	9 424	1 795	224	23 874	—	—
	\$5,000,000 to \$9,999,999	23	170 740	7 283	1 486	147	25 370	—	—
	\$2,500,000 to \$4,999,999	29	95 431	6 264	1 501	163	11 865	—	—
	\$1,000,000 to \$2,499,999	64	98 210	11 330	2 505	321	22 353	—	—
	\$500,000 to \$999,999	55	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$250,000 to \$499,999	44	14 930	2 575	609	129	4 770	—	—
	\$100,000 to \$249,999	43	7 757	1 617	382	78	3 012	—	—
	Less than \$100,000	25	1 390	369	84	37	728	13	11
	Establishments not operated entire year	69	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
505	Metals and Minerals, Except Petroleum—Con.								
5052	Coal and Other Minerals and Ores								
	All establishments	616	6 341 042	148 619	34 400	3 772	346 969	310 103	287 829
	Establishments operated entire year	529	5 971 356	140 308	32 153	3 593	327 842	303 804	278 240
	With annual sales of—								
	\$25,000,000 or more	55	4 258 082	53 235	11 484	840	122 697	201 950	169 201
	\$10,000,000 to \$24,999,999	49	767 824	21 018	4 803	489	45 188	30 612	44 984
	\$5,000,000 to \$9,999,999	73	513 910	25 747	6 536	670	64 989	37 484	34 167
	\$2,500,000 to \$4,999,999	52	182 690	12 209	2 700	420	30 413	13 205	12 348
	\$1,000,000 to \$2,499,999	107	169 743	17 982	4 075	671	39 215	10 331	8 878
	\$500,000 to \$999,999	75	53 790	5 807	1 453	247	14 821	7 188	6 405
	\$250,000 to \$499,999	46	16 557	2 778	752	137	7 006	2 405	1 649
	\$100,000 to \$249,999	46	7 559	1 204	262	82	2 847	558	527
	Less than \$100,000	26	1 201	328	88	37	666	71	81
	Establishments not operated entire year	87	369 686	8 311	2 247	179	19 127	6 299	9 589
	Coal								
	All establishments	436	4 809 129	102 121	23 679	2 505	239 708	174 781	150 277
	Establishments operated entire year	371	4 461 093	95 045	21 902	2 388	223 339	171 793	143 634
	With annual sales of—								
	\$25,000,000 or more	39	3 240 390	35 577	7 586	499	81 098	115 982	81 230
	\$10,000,000 to \$24,999,999	34	535 730	15 590	3 602	384	33 262	15 827	24 675
	\$5,000,000 to \$9,999,999	56	391 822	17 675	4 461	461	46 986	20 632	21 469
	\$2,500,000 to \$4,999,999	36	128 402	8 189	1 794	280	20 628	8 144	7 155
	\$1,000,000 to \$2,499,999	68	108 172	10 872	2 533	404	23 508	4 646	2 971
	\$500,000 to \$999,999	56	39 608	4 355	1 110	193	11 054	4 916	4 713
	\$250,000 to \$499,999	28	10 478	1 560	514	78	4 093	1 153	943
	\$100,000 to \$249,999	34	5 511	940	226	59	2 160	452	426
	Less than \$100,000	20	980	287	76	30	550	41	52
	Establishments not operated entire year	65	348 036	7 076	1 777	117	16 369	2 988	6 643
	Other minerals and ores								
	All establishments	180	1 531 913	46 498	10 721	1 267	107 261	135 322	137 552
	Establishments operated entire year	158	1 510 263	45 263	10 251	1 205	104 503	132 011	134 606
	With annual sales of—								
	\$25,000,000 or more	16	1 017 692	17 658	3 898	341	41 599	85 968	87 971
	\$10,000,000 to \$24,999,999	15	232 094	5 428	1 201	105	11 926	14 785	20 309
	\$5,000,000 to \$9,999,999	17	122 088	8 072	2 075	209	18 003	16 852	12 698
	\$2,500,000 to \$4,999,999	16	54 288	4 020	906	140	9 785	5 061	5 193
	\$1,000,000 to \$2,499,999	39	61 571	7 110	1 542	267	15 707	5 685	5 907
	\$500,000 to \$999,999	19	14 182	1 452	343	54	3 767	2 272	1 692
	\$250,000 to \$499,999	18	6 079	1 218	238	59	2 913	1 252	706
	\$100,000 to \$249,999	12	2 048	264	36	23	687	106	101
	Less than \$100,000	6	221	41	12	7	116	30	29
	Establishments not operated entire year	22	21 650	1 235	470	62	2 758	3 311	2 946
506	Electrical Goods								
	All establishments	29 105	115 387 377	10 270 850	2 455 212	320 770	20 265 878	12 840 341	13 380 198
	Establishments operated entire year	26 221	112 957 293	10 064 694	2 394 933	311 424	19 819 898	12 481 383	13 096 353
	With annual sales of—								
	\$25,000,000 or more	607	42 946 198	2 170 473	514 358	51 263	4 946 868	4 324 369	4 709 089
	\$10,000,000 to \$24,999,999	1 560	23 273 197	2 009 861	485 560	56 279	3 834 157	2 496 314	2 590 467
	\$5,000,000 to \$9,999,999	2 621	18 292 226	1 900 711	454 063	57 781	3 542 719	2 173 719	2 215 857
	\$2,500,000 to \$4,999,999	3 853	13 648 595	1 656 106	390 834	52 661	3 077 609	1 653 852	1 696 024
	\$1,000,000 to \$2,499,999	6 217	9 997 349	1 451 038	342 690	51 948	2 712 054	1 245 762	1 280 476
	\$500,000 to \$999,999	4 274	3 090 265	528 515	125 252	22 564	1 013 020	386 528	401 063
	\$250,000 to \$499,999	3 283	1 195 063	232 807	54 287	11 337	454 079	140 562	143 378
	\$100,000 to \$249,999	2 562	440 231	96 194	23 110	5 850	201 142	51 891	52 001
	Less than \$100,000	1 244	74 169	18 989	4 779	1 741	38 250	8 386	7 998
	Establishments not operated entire year	2 884	2 430 084	206 156	60 279	9 346	445 980	358 958	283 845
5063	Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials								
	All establishments	13 812	42 671 554	4 469 575	1 089 154	148 143	8 285 286	5 387 511	5 504 747
	Establishments operated entire year	12 594	41 824 585	4 380 015	1 063 559	144 044	8 107 920	5 240 157	5 411 191
	With annual sales of—								
	\$25,000,000 or more	126	6 106 779	465 667	114 025	11 688	841 561	615 666	677 669
	\$10,000,000 to \$24,999,999	731	10 725 977	984 225	240 765	28 658	1 791 578	1 243 847	1 303 118
	\$5,000,000 to \$9,999,999	1 439	10 025 813	1 012 044	246 547	31 699	1 825 171	1 306 805	1 330 688
	\$2,500,000 to \$4,999,999	2 129	7 546 903	857 473	207 242	28 367	1 601 573	1 045 546	1 055 604
	\$1,000,000 to \$2,499,999	3 231	5 238 840	689 114	166 062	25 711	1 315 259	722 345	731 115
	\$500,000 to \$999,999	2 005	1 465 371	231 132	55 573	10 251	449 765	211 299	215 852
	\$250,000 to \$499,999	1 381	504 423	94 439	22 128	4 628	186 959	69 269	69 784
	\$100,000 to \$249,999	1 047	179 659	38 011	9 243	2 319	80 350	22 212	23 706
	Less than \$100,000	505	30 820	7 910	1 974	723	15 704	3 168	3 655
	Establishments not operated entire year	1 218	846 969	89 560	25 595	4 099	177 366	147 354	93 556

See footnote at end of table.

1-34 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
506	Electrical Goods—Con.								
5064	Electrical Appliances, Television and Radio Sets								
	All establishments	2 985	25 974 068	1 414 926	330 160	42 158	3 452 796	3 046 371	3 082 828
	Establishments operated entire year	2 680	25 656 605	1 395 629	324 167	41 180	3 407 510	3 000 116	3 051 661
	With annual sales of—								
	\$25,000,000 or more	176	17 637 918	723 247	168 736	16 990	1 967 979	1 955 500	2 026 761
	\$10,000,000 to \$24,999,999	211	3 246 829	204 219	46 902	6 045	467 760	420 376	415 336
	\$5,000,000 to \$9,999,999	292	2 039 146	166 854	38 967	5 750	353 326	267 595	249 105
	\$2,500,000 to \$4,999,999	395	1 387 809	128 305	29 492	4 704	263 957	177 872	179 584
	\$1,000,000 to \$2,499,999	571	911 250	106 355	24 244	4 254	215 938	120 046	123 161
	\$500,000 to \$999,999	380	273 198	39 379	9 368	1 819	80 459	36 468	36 393
	\$250,000 to \$499,999	318	115 672	18 303	4 207	949	38 281	15 580	15 234
	\$100,000 to \$249,999	217	38 096	7 408	1 797	493	16 430	5 470	5 146
	Less than \$100,000	120	6 687	1 559	454	176	3 380	1 209	941
	Establishments not operated entire year	305	317 463	19 297	5 993	978	45 286	46 255	31 167
5065	Electronic Parts and Equipment, N.E.C.								
	All establishments	12 308	46 741 755	4 386 349	1 035 898	130 469	8 527 796	4 406 459	4 792 623
	Establishments operated entire year	10 947	45 476 103	4 289 050	1 007 207	126 200	8 304 468	4 241 110	4 633 501
	With annual sales of—								
	\$25,000,000 or more	305	19 201 501	981 559	231 597	22 585	2 137 328	1 753 203	2 004 659
	\$10,000,000 to \$24,999,999	618	9 300 391	821 417	197 893	21 576	1 574 819	832 091	872 013
	\$5,000,000 to \$9,999,999	890	6 227 267	721 813	168 549	20 332	1 364 222	599 319	636 064
	\$2,500,000 to \$4,999,999	1 329	4 713 883	670 328	154 100	19 590	1 212 079	430 434	460 836
	\$1,000,000 to \$2,499,999	2 415	3 847 259	655 569	152 384	21 983	1 180 857	403 371	426 200
	\$500,000 to \$999,999	1 889	1 351 696	258 004	60 311	10 494	482 796	138 761	148 818
	\$250,000 to \$499,999	1 584	574 968	120 065	27 952	5 760	228 839	55 713	58 360
	\$100,000 to \$249,999	1 298	222 476	50 775	12 070	3 038	104 362	24 209	23 149
	Less than \$100,000	619	36 662	9 520	2 351	842	19 166	4 009	3 402
	Establishments not operated entire year	1 361	1 265 652	97 299	28 691	4 269	223 328	165 349	159 122
	Communications equipment								
	All establishments	5 040	14 477 910	1 855 378	436 426	55 914	3 491 691	1 556 404	1 672 368
	Establishments operated entire year	4 569	13 916 732	1 814 757	425 602	54 479	3 390 430	1 487 888	1 590 777
	With annual sales of—								
	\$25,000,000 or more	86	4 958 476	393 921	90 723	9 356	833 495	633 084	708 443
	\$10,000,000 to \$24,999,999	192	2 811 738	293 496	72 456	7 997	568 205	302 609	298 331
	\$5,000,000 to \$9,999,999	284	1 991 381	293 204	69 577	8 085	523 193	193 464	198 831
	\$2,500,000 to \$4,999,999	462	1 618 424	281 828	63 835	7 917	493 523	141 119	149 816
	\$1,000,000 to \$2,499,999	974	1 519 306	319 856	74 626	10 577	540 014	136 641	148 203
	\$500,000 to \$999,999	853	609 431	137 747	31 935	5 409	245 940	50 260	55 677
	\$250,000 to \$499,999	769	276 261	63 776	15 123	3 088	120 431	20 810	22 328
	\$100,000 to \$249,999	664	113 775	26 545	6 237	1 654	56 168	8 570	8 129
	Less than \$100,000	285	17 940	4 384	1 090	396	9 461	1 331	1 019
	Establishments not operated entire year	471	561 178	40 621	10 824	1 435	101 261	68 516	81 591
	Other electronic parts and equipment								
	All establishments	7 268	32 263 845	2 530 971	599 472	74 555	5 036 105	2 850 055	3 120 255
	Establishments operated entire year	6 378	31 559 371	2 474 293	581 605	71 721	4 914 038	2 753 222	3 042 724
	With annual sales of—								
	\$25,000,000 or more	219	14 243 025	587 638	140 874	13 229	1 303 833	1 120 119	1 296 216
	\$10,000,000 to \$24,999,999	426	6 488 653	527 921	125 437	13 579	1 006 614	529 482	573 682
	\$5,000,000 to \$9,999,999	606	4 235 886	428 609	98 972	12 247	841 029	405 855	437 233
	\$2,500,000 to \$4,999,999	867	3 095 459	388 500	90 265	11 673	718 556	289 315	311 020
	\$1,000,000 to \$2,499,999	1 441	2 327 953	335 713	77 758	11 406	640 843	266 730	277 997
	\$500,000 to \$999,999	1 036	742 265	120 257	28 376	5 085	236 856	88 501	93 141
	\$250,000 to \$499,999	815	298 707	56 289	12 829	2 672	108 408	34 903	36 032
	\$100,000 to \$249,999	634	108 701	24 230	5 833	1 384	48 194	15 639	15 020
	Less than \$100,000	334	18 722	5 136	1 261	446	9 705	2 678	2 383
	Establishments not operated entire year	890	704 474	56 678	17 867	2 834	122 067	96 833	77 531
507	Hardware, and Plumbing and Heating Equipment and Supplies								
	All establishments	20 972	53 062 920	5 941 380	1 397 009	210 911	11 453 978	8 159 128	8 440 110
	Establishments operated entire year	19 292	52 079 742	5 831 451	1 364 908	205 314	11 219 021	7 963 146	8 320 091
	With annual sales of—								
	\$25,000,000 or more	160	10 147 638	631 683	149 819	21 395	1 263 433	1 443 938	1 505 508
	\$10,000,000 to \$24,999,999	579	8 451 618	909 940	211 421	27 650	1 713 212	1 318 909	1 385 927
	\$5,000,000 to \$9,999,999	1 527	10 449 783	1 241 341	288 506	39 032	2 316 703	1 598 375	1 685 256
	\$2,500,000 to \$4,999,999	2 935	10 238 021	1 276 260	298 424	42 905	2 425 798	1 595 542	1 655 626
	\$1,000,000 to \$2,499,999	5 525	8 878 548	1 162 929	273 243	44 063	2 259 492	1 383 536	1 446 533
	\$500,000 to \$999,999	3 655	2 678 085	391 770	92 181	17 642	781 419	424 046	438 493
	\$250,000 to \$499,999	2 421	887 635	149 483	35 193	7 912	308 156	138 111	141 452
	\$100,000 to \$249,999	1 786	306 574	57 711	13 609	3 728	128 859	51 582	51 598
	Less than \$100,000	704	41 840	10 334	2 512	987	21 949	9 107	9 698
	Establishments not operated entire year	1 680	983 178	109 929	32 101	5 597	234 957	195 982	120 019

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–35

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
507	Hardware, and Plumbing and Heating Equipment and Supplies—Con.								
5072	Hardware								
	All establishments -----	7 173	21 201 493	2 356 270	552 191	86 031	4 590 582	3 438 751	3 544 370
	Establishments operated entire year -----	6 529	20 847 471	2 314 843	538 790	83 761	4 503 501	3 365 609	3 510 489
	With annual sales of—								
	\$25,000,000 or more -----	97	7 665 855	433 323	102 098	15 179	886 900	1 142 159	1 174 242
	\$10,000,000 to \$24,999,999 -----	195	2 880 174	341 246	79 001	11 087	674 154	509 352	541 181
	\$5,000,000 to \$9,999,999 -----	462	3 151 042	435 573	99 980	14 240	821 025	536 098	580 036
	\$2,500,000 to \$4,999,999 -----	890	3 080 056	449 195	104 142	15 337	846 016	525 554	537 846
	\$1,000,000 to \$2,499,999 -----	1 668	2 668 073	420 839	98 100	16 119	793 867	422 139	442 990
	\$500,000 to \$999,999 -----	1 235	898 860	145 291	34 099	6 597	287 463	141 975	142 579
	\$250,000 to \$499,999 -----	987	359 839	61 439	14 657	3 342	131 308	57 892	59 570
	\$100,000 to \$249,999 -----	742	128 337	23 655	5 660	1 490	53 699	24 823	25 708
	Less than \$100,000 -----	253	15 235	4 282	1 053	370	9 069	5 617	6 337
	Establishments not operated entire year -----	644	354 022	41 427	13 401	2 270	87 081	73 142	33 881
5074	Plumbing and Heating Equipment and Supplies (Hydronics)								
	All establishments -----	7 930	19 095 421	2 152 498	507 026	77 275	4 120 310	2 892 725	2 919 930
	Establishments operated entire year -----	7 277	18 688 256	2 111 447	495 980	75 270	4 029 633	2 809 725	2 863 927
	With annual sales of—								
	\$25,000,000 or more -----	38	1 452 580	123 208	28 380	4 156	228 591	190 060	196 893
	\$10,000,000 to \$24,999,999 -----	240	3 463 806	359 593	83 987	10 939	660 515	518 345	533 549
	\$5,000,000 to \$9,999,999 -----	691	4 703 357	513 381	121 377	16 366	946 265	678 985	692 246
	\$2,500,000 to \$4,999,999 -----	1 223	4 296 596	491 510	114 884	16 791	947 964	652 178	662 627
	\$1,000,000 to \$2,499,999 -----	2 102	3 418 435	417 968	98 833	16 403	823 152	553 570	557 751
	\$500,000 to \$999,999 -----	1 272	933 285	133 762	31 416	6 236	268 925	151 718	156 150
	\$250,000 to \$499,999 -----	803	295 674	48 538	11 452	2 601	100 276	46 824	46 816
	\$100,000 to \$249,999 -----	626	107 415	19 611	4 731	1 372	45 505	15 992	15 763
	Less than \$100,000 -----	282	17 108	3 876	920	406	8 440	2 053	2 132
	Establishments not operated entire year -----	653	407 165	41 051	11 046	2 005	90 677	83 000	56 003
5075	Warm Air Heating and Air-Conditioning Equipment and Supplies								
	All establishments -----	4 617	10 354 877	1 128 809	266 613	37 232	2 179 088	1 503 822	1 623 060
	Establishments operated entire year -----	4 339	10 202 958	1 110 213	261 160	36 320	2 139 761	1 475 750	1 599 518
	With annual sales of—								
	\$25,000,000 or more -----	19	769 180	57 916	15 372	1 514	104 946	89 142	97 419
	\$10,000,000 to \$24,999,999 -----	124	1 827 588	180 423	42 539	4 836	330 056	262 213	278 159
	\$5,000,000 to \$9,999,999 -----	317	2 204 274	238 749	54 659	6 838	458 417	335 215	357 594
	\$2,500,000 to \$4,999,999 -----	661	2 297 733	253 852	59 755	8 334	492 664	334 194	367 949
	\$1,000,000 to \$2,499,999 -----	1 385	2 193 807	248 887	58 463	8 809	495 233	321 467	354 597
	\$500,000 to \$999,999 -----	909	667 282	88 440	20 904	3 731	175 154	98 718	107 737
	\$250,000 to \$499,999 -----	501	184 179	30 064	6 797	1 472	58 632	26 231	27 928
	\$100,000 to \$249,999 -----	308	52 429	10 426	2 317	643	21 618	7 559	7 304
	Less than \$100,000 -----	115	6 486	1 456	354	143	3 041	1 011	831
	Establishments not operated entire year -----	278	151 919	18 596	5 453	912	39 327	28 072	23 542
5078	Refrigeration Equipment and Supplies								
	All establishments -----	1 252	2 411 129	303 803	71 179	10 373	563 998	323 830	352 750
	Establishments operated entire year -----	1 147	2 341 057	294 948	68 978	9 963	546 126	312 062	346 157
	With annual sales of—								
	\$25,000,000 or more -----	6	260 023	17 236	3 969	546	42 996	22 577	36 954
	\$10,000,000 to \$24,999,999 -----	20	280 050	28 678	5 894	788	48 487	28 999	33 038
	\$5,000,000 to \$9,999,999 -----	57	391 110	53 638	12 490	1 588	90 996	48 077	55 380
	\$2,500,000 to \$4,999,999 -----	161	563 636	81 703	19 643	2 443	139 154	83 616	87 204
	\$1,000,000 to \$2,499,999 -----	370	598 233	75 235	17 847	2 732	147 240	86 360	91 195
	\$500,000 to \$999,999 -----	239	178 658	24 277	5 762	1 078	49 877	31 635	32 027
	\$250,000 to \$499,999 -----	130	47 943	9 442	2 287	497	17 940	7 164	7 138
	\$100,000 to \$249,999 -----	110	18 393	4 019	901	223	8 037	3 208	2 823
	Less than \$100,000 -----	54	3 011	720	185	68	1 399	426	398
	Establishments not operated entire year -----	105	70 072	8 855	2 201	410	17 872	11 768	6 593
508	Machinery, Equipment, and Supplies								
	All establishments -----	62 138	149 215 883	17 529 315	4 112 828	593 869	33 150 996	27 861 472	27 763 201
	Establishments operated entire year -----	56 282	145 408 908	17 137 792	4 001 503	575 852	32 308 532	27 067 814	27 348 299
	With annual sales of—								
	\$25,000,000 or more -----	450	27 379 361	1 848 067	434 353	46 178	3 687 435	5 487 488	5 664 375
	\$10,000,000 to \$24,999,999 -----	1 635	23 679 941	2 682 299	624 374	74 354	4 855 456	4 571 209	4 609 688
	\$5,000,000 to \$9,999,999 -----	4 248	28 836 618	3 513 946	822 442	105 464	6 424 346	5 460 787	5 591 898
	\$2,500,000 to \$4,999,999 -----	8 595	29 951 523	3 876 886	903 866	129 189	7 149 764	5 680 841	5 663 711
	\$1,000,000 to \$2,499,999 -----	14 928	24 124 185	3 382 144	786 189	128 204	6 447 694	4 139 855	4 105 847
	\$500,000 to \$999,999 -----	10 361	7 483 271	1 147 263	268 086	51 496	2 304 528	1 143 847	1 140 073
	\$250,000 to \$499,999 -----	7 737	2 825 748	468 207	110 093	25 086	969 191	414 593	406 080
	\$100,000 to \$249,999 -----	5 634	971 794	182 202	42 988	12 178	393 556	145 193	142 796
	Less than \$100,000 -----	2 694	156 467	36 778	9 112	3 703	76 562	24 001	23 831
	Establishments not operated entire year -----	5 856	3 806 975	391 523	111 325	18 017	842 464	793 658	414 902

See footnote at end of table.

1-36 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5082	Construction and Mining (Except Petroleum) Machinery and Equipment								
	All establishments -----	4 595	17 711 409	2 058 539	487 002	64 690	3 749 926	5 971 547	5 984 270
	Establishments operated entire year -----	4 181	17 319 136	2 024 039	477 910	63 354	3 676 834	5 781 392	5 919 596
	With annual sales of—								
	\$25,000,000 or more -----	95	4 540 313	482 739	117 327	13 367	813 995	1 959 996	2 084 193
	\$10,000,000 to \$24,999,999 -----	260	3 832 448	433 737	102 420	12 454	753 124	1 228 688	1 213 762
	\$5,000,000 to \$9,999,999 -----	518	3 570 011	407 771	95 513	12 392	737 746	1 111 308	1 154 894
	\$2,500,000 to \$4,999,999 -----	850	3 033 404	376 185	86 943	12 287	706 662	867 532	855 936
	\$1,000,000 to \$2,499,999 -----	1 021	1 680 603	228 885	52 918	8 298	453 545	466 908	470 008
	\$500,000 to \$999,999 -----	633	458 472	63 509	14 956	2 677	138 437	103 831	100 660
	\$250,000 to \$499,999 -----	406	150 150	22 518	5 204	1 138	50 597	31 620	30 319
	\$100,000 to \$249,999 -----	272	46 595	9 190	2 260	587	19 356	10 317	8 799
	Less than \$100,000 -----	126	7 140	1 505	369	154	3 372	1 192	1 025
	Establishments not operated entire year -----	414	392 273	34 500	9 092	1 336	73 092	190 155	64 674
5083	Farm and Garden Machinery and Equipment								
	All establishments -----	10 211	21 527 110	2 135 271	488 480	95 161	4 132 259	7 011 174	6 703 483
	Establishments operated entire year -----	9 369	20 995 862	2 092 714	475 754	92 458	4 033 407	6 801 248	6 622 219
	With annual sales of—								
	\$25,000,000 or more -----	24	1 255 501	71 154	16 990	2 094	209 147	287 201	253 200
	\$10,000,000 to \$24,999,999 -----	195	2 615 279	230 894	51 686	7 471	427 187	699 654	712 954
	\$5,000,000 to \$9,999,999 -----	764	5 091 216	461 878	105 037	17 783	863 104	1 686 887	1 683 878
	\$2,500,000 to \$4,999,999 -----	1 689	5 917 521	599 928	136 486	25 751	1 094 106	2 184 106	2 115 807
	\$1,000,000 to \$2,499,999 -----	2 659	4 334 382	492 652	111 643	24 545	945 898	1 454 444	1 392 688
	\$500,000 to \$999,999 -----	1 630	1 177 230	151 855	34 205	8 622	306 622	330 354	313 901
	\$250,000 to \$499,999 -----	1 196	438 993	57 290	13 316	3 844	125 714	115 674	107 985
	\$100,000 to \$249,999 -----	828	143 505	22 297	5 201	1 764	51 363	36 476	35 645
	Less than \$100,000 -----	384	22 235	4 766	1 190	584	10 266	6 452	6 161
	Establishments not operated entire year -----	842	531 248	42 557	12 726	2 703	98 852	209 926	81 264
	Farm machinery and equipment—farm dealers								
	All establishments -----	7 025	14 025 646	1 368 707	313 934	64 096	2 530 512	5 195 002	4 994 610
	Establishments operated entire year -----	6 440	13 729 032	1 342 964	306 340	62 337	2 473 639	5 072 763	4 937 235
	With annual sales of—								
	\$25,000,000 or more -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999 -----	103	1 362 103	103 946	23 276	3 540	178 284	434 220	457 418
	\$5,000,000 to \$9,999,999 -----	552	3 653 857	317 152	71 726	12 661	570 288	1 336 833	1 325 122
	\$2,500,000 to \$4,999,999 -----	1 270	4 467 264	438 697	100 287	19 254	780 969	1 813 506	1 746 075
	\$1,000,000 to \$2,499,999 -----	1 844	3 029 652	333 497	76 472	17 124	629 033	1 126 091	1 070 049
	\$500,000 to \$999,999 -----	1 037	748 485	90 835	20 889	5 434	184 659	236 136	222 975
	\$250,000 to \$499,999 -----	827	303 775	37 691	8 836	2 641	84 021	84 561	77 813
	\$100,000 to \$249,999 -----	547	95 666	13 793	3 202	1 132	32 071	23 590	23 284
	Less than \$100,000 -----	258	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	585	296 614	25 743	7 594	1 759	56 873	122 239	57 375
	Farm machinery and equipment—wholesale distributors								
	All establishments -----	1 929	4 102 820	407 022	91 763	16 519	838 011	899 520	822 466
	Establishments operated entire year -----	1 774	3 947 292	397 782	89 063	16 010	814 663	846 618	808 031
	With annual sales of—								
	\$25,000,000 or more -----	13	621 348	35 308	8 200	889	96 669	74 559	52 056
	\$10,000,000 to \$24,999,999 -----	34	471 744	37 885	8 732	1 211	74 696	97 428	85 807
	\$5,000,000 to \$9,999,999 -----	112	761 588	78 690	17 818	2 708	157 056	177 031	178 184
	\$2,500,000 to \$4,999,999 -----	266	920 944	99 738	22 179	4 053	189 034	227 912	221 852
	\$1,000,000 to \$2,499,999 -----	488	783 433	89 932	19 645	3 943	180 331	184 493	186 465
	\$500,000 to \$999,999 -----	379	270 840	38 022	8 250	1 948	77 089	56 731	56 398
	\$250,000 to \$499,999 -----	222	82 847	11 434	2 592	706	25 072	18 555	17 878
	\$100,000 to \$249,999 -----	175	29 958	5 595	1 363	406	12 336	8 446	8 086
	Less than \$100,000 -----	85	4 590	1 178	284	146	2 380	1 463	1 305
	Establishments not operated entire year -----	155	155 528	9 240	2 700	509	23 348	52 902	14 435
	Lawn and garden machinery and equipment								
	All establishments -----	1 257	3 398 644	359 542	82 783	14 546	763 736	916 652	886 407
	Establishments operated entire year -----	1 155	3 319 538	351 968	80 351	14 111	745 105	881 867	876 953
	With annual sales of—								
	\$25,000,000 or more -----	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999 -----	58	781 432	89 063	19 678	2 720	174 207	168 006	169 729
	\$5,000,000 to \$9,999,999 -----	100	675 771	66 036	15 493	2 414	135 760	173 023	180 572
	\$2,500,000 to \$4,999,999 -----	153	529 313	61 493	14 020	2 444	124 103	142 688	147 880
	\$1,000,000 to \$2,499,999 -----	327	521 297	69 223	15 526	3 478	136 534	143 860	136 174
	\$500,000 to \$999,999 -----	214	157 905	22 998	5 066	1 240	44 874	37 487	34 528
	\$250,000 to \$499,999 -----	147	52 371	8 165	1 888	497	16 621	12 558	12 294
	\$100,000 to \$249,999 -----	106	17 881	2 909	636	226	6 956	4 440	4 275
	Less than \$100,000 -----	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	102	79 106	7 574	2 432	435	18 631	34 785	9 454

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1—37

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5084	Industrial Machinery and Equipment								
	All establishments	23 279	56 127 282	6 817 081	1 608 617	210 268	12 861 787	7 796 607	7 723 120
	Establishments operated entire year	20 916	54 704 984	6 654 766	1 560 887	203 431	12 534 946	7 599 152	7 606 094
	With annual sales of—								
	\$25,000,000 or more	193	11 817 234	750 099	172 888	17 176	1 557 929	1 878 366	1 772 603
	\$10,000,000 to \$24,999,999	627	9 300 826	1 059 068	250 973	27 253	1 920 530	1 472 950	1 498 849
	\$5,000,000 to \$9,999,999	1 482	10 155 667	1 353 867	319 204	37 521	2 446 567	1 362 531	1 410 302
	\$2,500,000 to \$4,999,999	2 942	10 202 543	1 420 776	334 904	42 504	2 607 764	1 283 094	1 321 736
	\$1,000,000 to \$2,499,999	5 522	8 879 785	1 327 916	308 680	45 480	2 506 957	1 095 135	1 088 430
	\$500,000 to \$999,999	3 958	2 845 456	463 420	108 069	18 469	920 208	332 940	341 026
	\$250,000 to \$499,999	2 924	1 068 853	188 856	44 536	9 073	385 788	122 860	122 794
	\$100,000 to \$249,999	2 171	371 090	75 188	17 771	4 507	157 896	42 918	43 649
	Less than \$100,000	1 097	63 530	15 576	3 862	1 448	31 307	6 358	6 705
	Establishments not operated entire year	2 363	1 422 298	162 315	47 730	6 837	326 841	197 455	117 026
	Food-processing machinery and equipment								
	All establishments	1 020	2 824 835	326 217	76 566	9 230	608 764	278 936	287 792
	Establishments operated entire year	931	2 746 856	312 389	73 609	8 934	587 008	275 966	283 821
	With annual sales of—								
	\$25,000,000 or more	11	831 650	40 981	9 461	714	91 635	52 895	55 264
	\$10,000,000 to \$24,999,999	24	366 395	42 175	10 541	988	78 119	31 019	36 260
	\$5,000,000 to \$9,999,999	77	514 956	65 402	15 406	1 691	115 214	71 899	70 712
	\$2,500,000 to \$4,999,999	122	425 921	59 869	14 118	1 662	108 813	48 333	48 754
	\$1,000,000 to \$2,499,999	261	412 430	68 429	15 678	2 332	122 967	51 198	50 782
	\$500,000 to \$999,999	187	135 786	24 321	5 773	954	47 427	14 464	15 209
	\$250,000 to \$499,999	115	42 579	7 646	1 805	350	15 308	4 135	4 679
	\$100,000 to \$249,999	85	14 378	2 914	657	188	6 274	1 701	1 909
	Less than \$100,000	49	2 761	652	170	55	1 251	322	252
	Establishments not operated entire year	89	77 979	13 828	2 957	296	21 756	2 970	3 971
	General-purpose industrial machinery, equipment, and parts								
	All establishments	7 872	18 712 452	2 357 088	555 372	72 622	4 409 760	2 391 379	2 394 261
	Establishments operated entire year	7 146	18 343 267	2 312 063	541 507	70 489	4 320 915	2 327 867	2 359 446
	With annual sales of—								
	\$25,000,000 or more	59	3 867 721	233 751	53 258	5 730	532 952	402 806	404 702
	\$10,000,000 to \$24,999,999	192	2 901 809	345 489	80 701	8 873	614 607	491 375	482 357
	\$5,000,000 to \$9,999,999	506	3 413 236	489 526	115 725	13 518	858 780	459 699	477 425
	\$2,500,000 to \$4,999,999	1 031	3 580 302	518 367	123 519	15 398	930 597	453 404	465 609
	\$1,000,000 to \$2,499,999	1 913	3 127 352	477 072	110 682	15 896	886 358	363 405	369 124
	\$500,000 to \$999,999	1 298	930 761	151 872	35 102	5 966	299 416	102 506	106 262
	\$250,000 to \$499,999	1 015	371 006	64 989	15 139	3 091	134 306	39 524	38 681
	\$100,000 to \$249,999	757	129 861	25 737	6 086	1 534	53 505	12 988	13 082
	Less than \$100,000	375	21 219	5 260	1 295	483	10 394	2 160	2 204
	Establishments not operated entire year	726	369 185	45 025	13 865	2 133	88 845	63 512	34 815
	Metalworking machinery and equipment								
	All establishments	2 878	6 869 596	786 469	184 786	23 092	1 562 425	1 202 666	1 236 651
	Establishments operated entire year	2 570	6 700 769	769 210	180 455	22 425	1 525 009	1 185 073	1 219 654
	With annual sales of—								
	\$25,000,000 or more	24	1 246 252	106 501	25 550	2 393	211 616	315 328	326 094
	\$10,000,000 to \$24,999,999	91	1 369 794	139 109	33 471	3 438	269 717	260 492	285 244
	\$5,000,000 to \$9,999,999	187	1 320 646	149 772	35 052	3 663	285 007	193 036	184 048
	\$2,500,000 to \$4,999,999	352	1 226 006	149 312	34 084	4 298	300 311	197 174	202 345
	\$1,000,000 to \$2,499,999	616	974 780	132 652	30 963	4 530	271 107	146 107	147 697
	\$500,000 to \$999,999	505	367 944	57 401	12 978	2 252	116 390	46 679	47 793
	\$250,000 to \$499,999	403	144 891	23 992	5 781	1 146	49 137	18 780	19 139
	\$100,000 to \$249,999	243	41 389	8 197	2 041	516	17 177	6 436	6 316
	Less than \$100,000	149	9 067	2 274	535	189	4 547	1 041	978
	Establishments not operated entire year	308	168 827	17 259	4 331	667	37 416	17 593	16 997
	Materials handling equipment								
	All establishments	3 763	9 309 417	1 358 174	320 104	45 153	2 405 072	1 298 544	1 187 333
	Establishments operated entire year	3 388	9 101 442	1 330 336	312 111	43 889	2 346 475	1 274 141	1 172 824
	With annual sales of—								
	\$25,000,000 or more	17	1 325 866	94 626	21 134	2 523	161 014	359 872	207 267
	\$10,000,000 to \$24,999,999	132	1 824 066	262 768	62 633	7 590	447 544	281 694	299 270
	\$5,000,000 to \$9,999,999	283	1 958 668	312 355	73 861	9 675	532 662	236 843	256 273
	\$2,500,000 to \$4,999,999	518	1 802 675	289 857	68 525	9 418	511 557	180 215	190 355
	\$1,000,000 to \$2,499,999	958	1 552 870	257 591	59 508	9 330	466 776	157 956	159 466
	\$500,000 to \$999,999	578	415 518	71 355	16 634	2 987	140 276	36 924	38 955
	\$250,000 to \$499,999	428	156 339	27 849	6 500	1 409	56 609	13 977	14 525
	\$100,000 to \$249,999	332	57 002	11 897	2 835	775	26 035	6 120	5 929
	Less than \$100,000	142	8 438	2 038	481	182	4 002	540	784
	Establishments not operated entire year	375	207 975	27 838	7 993	1 264	58 597	24 403	14 509

See footnote at end of table.

1-38 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5084	Industrial Machinery and Equipment—Con. Oil well, oil refinery, and pipeline machinery, equipment, and supplies								
	All establishments	2 608	5 023 471	470 949	112 516	16 075	911 424	722 985	643 381
	Establishments operated entire year	2 330	4 876 924	456 456	108 395	15 510	881 665	698 929	625 832
	With annual sales of—								
	\$25,000,000 or more	17	1 036 483	29 651	6 056	577	55 257	162 085	128 613
	\$10,000,000 to \$24,999,999	40	583 746	44 998	10 495	1 153	82 917	82 021	67 924
	\$5,000,000 to \$9,999,999	99	689 610	66 359	15 894	1 780	126 086	83 697	81 682
	\$2,500,000 to \$4,999,999	283	954 111	100 273	23 949	3 130	188 479	117 648	115 942
	\$1,000,000 to \$2,499,999	656	1 048 476	125 355	29 747	4 561	243 479	159 741	145 053
	\$500,000 to \$999,999	541	387 811	57 963	14 258	2 501	117 387	64 135	59 719
	\$250,000 to \$499,999	352	130 634	22 845	5 780	1 180	48 496	22 796	19 940
	\$100,000 to \$249,999	230	39 680	7 416	1 794	467	16 329	5 888	6 115
	Less than \$100,000	112	6 373	1 596	422	161	3 235	918	844
	Establishments not operated entire year	278	146 547	14 493	4 121	565	29 759	24 056	17 549
	Other industrial machinery and equipment								
	All establishments	5 138	13 387 511	1 518 184	359 273	44 096	2 964 342	1 902 097	1 973 702
	Establishments operated entire year	4 551	12 935 726	1 474 312	344 810	42 184	2 873 874	1 837 176	1 944 517
	With annual sales of—								
	\$25,000,000 or more	65	3 509 262	244 589	57 429	5 239	505 455	585 380	650 663
	\$10,000,000 to \$24,999,999	148	2 255 016	224 529	53 132	5 211	427 626	326 349	327 794
	\$5,000,000 to \$9,999,999	330	2 258 551	270 453	63 266	7 194	528 818	317 357	340 162
	\$2,500,000 to \$4,999,999	636	2 213 528	303 098	70 709	8 598	568 007	286 320	298 731
	\$1,000,000 to \$2,499,999	1 118	1 763 877	266 817	62 102	8 831	516 270	216 728	216 308
	\$500,000 to \$999,999	849	607 636	100 508	23 324	3 809	199 312	68 232	73 088
	\$250,000 to \$499,999	611	223 404	41 535	9 531	1 897	81 932	25 648	25 830
	\$100,000 to \$249,999	524	88 780	19 027	4 358	1 027	38 576	9 785	10 298
	Less than \$100,000	270	15 672	3 756	959	378	7 878	1 377	1 643
	Establishments not operated entire year	587	451 785	43 872	14 463	1 912	90 468	64 921	29 185
5085	Industrial Supplies								
	All establishments	13 787	32 310 549	3 994 966	944 163	132 169	7 560 881	3 994 356	4 058 458
	Establishments operated entire year	12 698	31 355 310	3 900 098	916 377	127 600	7 340 826	3 858 828	3 990 305
	With annual sales of—								
	\$25,000,000 or more	52	3 201 673	213 904	50 643	5 505	414 203	252 619	312 407
	\$10,000,000 to \$24,999,999	342	4 859 020	576 062	131 898	15 816	1 052 049	672 019	684 300
	\$5,000,000 to \$9,999,999	1 015	6 801 289	852 827	201 851	24 725	1 551 432	881 469	904 627
	\$2,500,000 to \$4,999,999	2 251	7 794 478	1 020 571	240 832	32 868	1 898 365	972 882	985 860
	\$1,000,000 to \$2,499,999	3 854	6 272 593	855 601	200 891	30 828	1 647 926	768 800	786 925
	\$500,000 to \$999,999	2 278	1 673 256	251 356	59 672	10 771	507 632	216 895	221 629
	\$250,000 to \$499,999	1 511	556 271	92 343	21 803	4 598	188 720	68 198	68 302
	\$100,000 to \$249,999	977	172 271	31 804	7 370	1 928	68 676	22 168	22 444
	Less than \$100,000	418	24 459	5 630	1 417	561	11 823	3 778	3 811
	Establishments not operated entire year	1 089	955 239	94 868	27 786	4 569	220 055	135 528	68 153
	General-line industrial supplies								
	All establishments	2 217	3 490 424	469 969	110 617	17 247	881 636	450 273	450 164
	Establishments operated entire year	2 044	3 415 259	460 851	107 350	16 604	861 332	439 321	444 172
	With annual sales of—								
	\$25,000,000 or more	6	239 291	27 879	6 865	581	54 707	24 036	25 799
	\$10,000,000 to \$24,999,999	28	411 187	43 313	9 745	1 286	82 448	54 614	54 189
	\$5,000,000 to \$9,999,999	76	497 181	68 467	15 901	1 996	116 892	70 540	70 360
	\$2,500,000 to \$4,999,999	228	768 144	106 081	24 753	3 690	194 615	100 508	99 941
	\$1,000,000 to \$2,499,999	624	984 754	135 515	31 310	5 046	251 822	121 146	123 316
	\$500,000 to \$999,999	486	357 695	53 540	12 574	2 447	106 305	48 838	50 784
	\$250,000 to \$499,999	310	115 043	18 579	4 409	1 008	38 707	14 715	14 531
	\$100,000 to \$249,999	204	36 862	6 312	1 471	417	13 327	4 223	4 500
	Less than \$100,000	82	5 102	1 165	322	133	2 509	701	752
	Establishments not operated entire year	173	75 165	9 118	3 267	643	20 304	10 952	5 992
	Mechanical power transmission supplies								
	All establishments	2 384	5 789 452	612 144	148 520	21 439	1 189 534	924 055	912 726
	Establishments operated entire year	2 223	5 659 366	602 909	145 118	20 839	1 165 472	902 538	903 538
	With annual sales of—								
	\$25,000,000 or more	6	321 147	12 555	2 999	349	25 533	70 758	70 129
	\$10,000,000 to \$24,999,999	39	530 129	61 220	14 684	1 778	114 209	131 471	126 418
	\$5,000,000 to \$9,999,999	183	1 199 930	136 376	33 138	4 179	251 024	183 277	181 715
	\$2,500,000 to \$4,999,999	501	1 762 502	180 746	43 837	6 351	350 614	243 698	247 436
	\$1,000,000 to \$2,499,999	931	1 560 865	171 886	40 967	6 421	342 009	199 728	224 436
	\$500,000 to \$999,999	286	216 313	28 792	6 811	1 180	59 409	39 390	39 656
	\$250,000 to \$499,999	138	50 900	7 774	1 863	351	15 498	10 169	9 584
	\$100,000 to \$249,999	84	14 270	2 775	641	164	5 586	3 039	3 110
	Less than \$100,000	55	3 310	785	178	66	1 590	1 008	1 054
	Establishments not operated entire year	161	130 086	9 235	3 402	600	24 062	21 517	9 188

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5085	Industrial Supplies—Con.								
	Hydraulic and pneumatic (fluid-power) parts, accessories, and supplies								
	All establishments	1 538	3 972 624	582 557	138 442	16 678	1 037 725	490 873	482 475
	Establishments operated entire year.....	1 412	3 860 163	570 353	134 449	16 152	1 012 230	467 566	477 746
	With annual sales of—								
	\$25,000,000 or more	6	309 761	46 882	10 296	1 028	81 447	44 395	46 602
	\$10,000,000 to \$24,999,999	50	745 787	102 013	24 109	2 403	175 985	82 786	84 924
	\$5,000,000 to \$9,999,999	136	915 813	131 106	31 105	3 404	230 396	109 422	113 693
	\$2,500,000 to \$4,999,999	280	977 394	143 842	34 699	4 072	254 930	115 930	115 608
	\$1,000,000 to \$2,499,999	409	660 242	103 178	24 142	3 386	185 590	80 669	81 491
	\$500,000 to \$999,999	236	173 895	28 975	6 768	1 145	55 158	23 815	24 132
	\$250,000 to \$499,999	149	55 039	9 620	2 226	444	19 049	7 543	8 216
	\$100,000 to \$249,999	108	19 972	4 211	956	218	8 610	2 753	2 792
	Less than \$100,000	38	2 260	526	148	52	1 065	253	288
	Establishments not operated entire year	126	112 461	12 204	3 993	526	25 495	23 307	4 729
	Welding supplies								
	All establishments	1 870	3 023 109	455 050	109 639	16 428	912 135	360 634	371 854
	Establishments operated entire year.....	1 764	2 939 045	444 328	105 893	15 971	889 416	345 753	366 983
	With annual sales of—								
	\$25,000,000 or more	—	—	—	—	—	—	—	—
	\$10,000,000 to \$24,999,999	19	282 241	38 956	8 345	1 107	78 764	21 743	29 197
	\$5,000,000 to \$9,999,999	90	595 328	86 813	21 328	2 715	163 173	78 342	84 530
	\$2,500,000 to \$4,999,999	239	809 087	130 355	31 205	4 461	248 440	99 525	102 677
	\$1,000,000 to \$2,499,999	512	810 726	120 415	28 529	4 514	253 938	92 312	94 465
	\$500,000 to \$999,999	424	305 919	45 385	11 058	2 003	97 230	35 698	37 853
	\$250,000 to \$499,999	299	108 868	17 597	4 257	857	37 332	13 891	13 832
	\$100,000 to \$249,999	140	24 690	4 308	1 025	261	9 519	3 867	4 019
	Less than \$100,000	41	2 186	499	146	53	1 020	375	410
	Establishments not operated entire year	106	84 064	10 722	3 746	457	22 719	14 881	4 871
	Industrial containers and supplies								
	All establishments	1 206	4 466 460	411 061	94 056	13 679	803 144	219 315	277 241
	Establishments operated entire year.....	1 074	4 361 255	400 223	91 538	13 244	780 545	212 217	270 566
	With annual sales of—								
	\$25,000,000 or more	18	1 726 209	67 575	16 620	1 868	141 299	53 320	102 001
	\$10,000,000 to \$24,999,999	63	885 490	98 998	21 835	2 998	177 136	49 499	52 009
	\$5,000,000 to \$9,999,999	91	617 567	71 235	16 232	2 138	141 565	37 493	40 822
	\$2,500,000 to \$4,999,999	151	519 889	68 138	15 087	2 248	130 735	35 080	37 092
	\$1,000,000 to \$2,499,999	252	406 275	60 378	13 706	2 287	117 650	24 554	26 185
	\$500,000 to \$999,999	177	128 926	19 589	4 782	871	41 138	7 914	8 393
	\$250,000 to \$499,999	140	51 741	9 687	2 215	483	20 018	2 957	2 881
	\$100,000 to \$249,999	125	21 889	3 871	926	271	9 268	1 223	1 045
	Less than \$100,000	57	3 269	752	194	80	1 736	177	138
	Establishments not operated entire year	132	105 205	10 838	2 518	435	22 599	7 098	6 675
	Industrial valves and fittings, except fluid-power								
	All establishments	1 194	3 741 312	454 641	105 543	12 781	825 069	568 456	587 964
	Establishments operated entire year.....	1 127	3 698 716	450 403	104 361	12 583	813 755	562 678	584 099
	With annual sales of—								
	\$25,000,000 or more	6	260 941	22 935	5 839	605	34 750	20 508	21 741
	\$10,000,000 to \$24,999,999	52	754 223	88 834	19 161	2 191	158 430	168 642	173 420
	\$5,000,000 to \$9,999,999	157	1 078 996	122 653	29 093	3 031	219 264	162 989	169 644
	\$2,500,000 to \$4,999,999	260	912 898	116 593	26 771	3 291	210 763	118 861	120 055
	\$1,000,000 to \$2,499,999	315	518 665	71 096	16 845	2 304	135 310	69 769	76 253
	\$500,000 to \$999,999	179	131 070	21 231	4 981	811	40 231	17 367	17 931
	\$250,000 to \$499,999	86	32 320	4 785	1 155	225	10 158	3 319	3 768
	\$100,000 to \$249,999	48	8 348	2 037	463	102	4 372	1 097	1 161
	Less than \$100,000	24	1 255	239	53	23	477	126	126
	Establishments not operated entire year	67	42 596	4 238	1 182	198	11 314	5 778	3 865
	Other industrial supplies								
	All establishments	3 378	7 827 168	1 009 544	237 346	33 917	1 911 638	980 750	976 034
	Establishments operated entire year.....	3 054	7 421 506	971 031	227 668	32 207	1 818 076	928 755	943 201
	With annual sales of—								
	\$25,000,000 or more	10	344 324	36 078	8 024	1 074	76 467	39 602	46 135
	\$10,000,000 to \$24,999,999	91	1 249 963	142 728	34 019	4 053	265 077	163 264	164 143
	\$5,000,000 to \$9,999,999	282	1 896 474	236 177	55 054	7 262	429 118	239 406	243 863
	\$2,500,000 to \$4,999,999	592	2 044 564	274 816	64 480	8 755	508 268	259 280	263 051
	\$1,000,000 to \$2,499,999	811	1 331 066	193 133	45 392	6 870	361 607	160 622	160 779
	\$500,000 to \$999,999	490	359 438	53 844	12 698	2 314	108 161	43 873	42 880
	\$250,000 to \$499,999	389	142 360	24 301	5 678	1 230	47 958	15 604	15 490
	\$100,000 to \$249,999	268	46 240	8 290	1 947	495	17 994	5 966	5 817
	Less than \$100,000	121	7 077	1 664	376	154	3 426	1 138	1 043
	Establishments not operated entire year	324	405 662	38 513	9 678	1 710	93 562	51 995	32 833

See footnote at end of table.

1-40 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5087	Service Establishment Equipment and Supplies								
	All establishments	7 005	8 666 750	1 418 598	332 706	58 835	2 642 715	963 619	982 182
	Establishments operated entire year.....	6 244	8 445 946	1 390 940	325 259	57 098	2 583 464	932 951	955 999
	With annual sales of—								
	\$25,000,000 or more	11	417 765	39 760	9 502	1 072	82 629	56 198	62 453
	\$10,000,000 to \$24,999,999	75	1 045 978	167 325	37 794	5 670	302 378	118 535	120 768
	\$5,000,000 to \$9,999,999	250	1 689 646	272 019	63 531	8 380	486 093	169 332	167 120
	\$2,500,000 to \$4,999,999	505	1 762 936	301 799	69 812	10 983	542 798	188 480	193 504
	\$1,000,000 to \$2,499,999	1 210	1 910 363	332 567	78 704	13 913	611 263	214 569	224 930
	\$500,000 to \$999,999	1 331	945 300	157 477	37 211	8 433	309 094	104 538	106 367
	\$250,000 to \$499,999	1 277	458 214	79 787	19 049	5 098	161 254	52 358	53 156
	\$100,000 to \$249,999	1 087	186 617	33 446	7 985	2 804	73 478	24 880	23 776
	Less than \$100,000	498	29 127	6 760	1 671	745	14 477	4 061	3 925
	Establishments not operated entire year	761	220 804	27 658	7 447	1 737	59 251	30 668	26 183
	Beauty and barber equipment and supplies								
	All establishments	2 049	2 114 877	377 758	87 815	17 173	695 350	265 710	274 646
	Establishments operated entire year.....	1 821	2 055 139	369 379	85 415	16 607	679 084	256 071	267 994
	With annual sales of—								
	\$25,000,000 or more	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	28	391 872	68 986	15 374	2 521	123 681	49 638	53 258
	\$5,000,000 to \$9,999,999	58	398 495	81 936	19 236	2 765	142 177	41 422	42 962
	\$2,500,000 to \$4,999,999	103	366 370	72 760	16 801	2 875	127 826	46 108	50 431
	\$1,000,000 to \$2,499,999	214	326 581	60 146	13 977	2 757	112 129	42 014	44 373
	\$500,000 to \$999,999	364	252 715	37 724	8 818	2 284	74 844	29 868	30 639
	\$250,000 to \$499,999	458	162 793	24 160	5 770	1 797	51 087	22 741	23 067
	\$100,000 to \$249,999	428	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	166	9 647	2 137	491	233	4 798	2 362	2 162
	Establishments not operated entire year	228	59 738	8 379	2 400	566	16 266	9 639	6 652
	Custodial (janitors') equipment and supplies								
	All establishments	2 287	2 913 303	530 180	124 595	21 341	968 013	297 271	305 606
	Establishments operated entire year.....	2 042	2 846 707	521 916	122 597	20 856	950 322	290 459	295 273
	With annual sales of—								
	\$25,000,000 or more	4	169 694	15 421	3 568	270	39 929	14 939	17 329
	\$10,000,000 to \$24,999,999	20	309 841	61 499	13 635	1 976	112 355	24 387	23 788
	\$5,000,000 to \$9,999,999	76	512 963	97 288	22 520	2 850	167 504	52 211	51 702
	\$2,500,000 to \$4,999,999	168	592 443	114 150	26 730	3 958	200 601	62 540	63 225
	\$1,000,000 to \$2,499,999	463	739 090	139 588	33 778	6 053	246 202	83 598	85 739
	\$500,000 to \$999,999	453	319 671	56 749	13 501	3 096	108 669	32 975	33 679
	\$250,000 to \$499,999	387	139 895	24 939	5 863	1 562	49 613	13 754	13 770
	\$100,000 to \$249,999	313	54 152	10 276	2 492	859	21 181	5 145	5 033
	Less than \$100,000	158	8 958	2 006	510	232	4 268	910	1 008
	Establishments not operated entire year	245	66 596	8 264	1 998	485	17 691	6 812	10 333
	Laundry and drycleaning equipment and supplies								
	All establishments	713	1 278 565	171 011	40 775	6 184	336 410	138 650	128 813
	Establishments operated entire year.....	628	1 247 905	167 459	39 771	6 002	328 337	134 835	126 362
	With annual sales of—								
	\$25,000,000 or more	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	11	132 179	15 273	3 755	422	28 019	12 689	13 257
	\$5,000,000 to \$9,999,999	60	406 375	51 981	12 291	1 547	101 184	40 743	36 059
	\$2,500,000 to \$4,999,999	80	287 219	39 329	9 354	1 352	76 159	25 978	25 160
	\$1,000,000 to \$2,499,999	147	235 059	33 256	7 690	1 257	67 540	24 030	24 468
	\$500,000 to \$999,999	139	101 594	15 524	3 663	751	32 412	10 908	11 422
	\$250,000 to \$499,999	102	35 813	6 242	1 612	381	12 110	3 890	3 986
	\$100,000 to \$249,999	55	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	33	1 958	544	133	57	969	172	161
	Establishments not operated entire year	85	30 660	3 552	1 004	182	8 073	3 815	2 451
	Other service establishment equipment and supplies								
	All establishments	1 956	2 360 005	339 649	79 521	14 137	642 942	261 988	273 117
	Establishments operated entire year.....	1 753	2 296 195	332 186	77 476	13 633	625 721	251 586	266 370
	With annual sales of—								
	\$25,000,000 or more	4	136 824	10 950	2 908	438	20 643	18 221	26 493
	\$10,000,000 to \$24,999,999	16	212 086	21 567	5 030	751	38 323	31 821	30 465
	\$5,000,000 to \$9,999,999	56	371 813	40 814	9 484	1 218	75 228	34 956	36 397
	\$2,500,000 to \$4,999,999	154	516 904	75 560	16 927	2 798	138 212	53 854	54 688
	\$1,000,000 to \$2,499,999	386	609 633	99 577	23 259	3 846	185 392	64 927	70 350
	\$500,000 to \$999,999	375	271 320	47 480	11 229	2 302	93 169	30 787	30 627
	\$250,000 to \$499,999	330	119 713	24 446	5 804	1 358	48 444	11 973	12 333
	\$100,000 to \$249,999	291	49 338	9 719	2 298	699	21 868	4 430	4 423
	Less than \$100,000	141	8 564	2 073	537	223	4 442	617	594
	Establishments not operated entire year	203	63 810	7 463	2 045	504	17 221	10 402	6 747

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5088	Transportation Equipment and Supplies, Except Motor Vehicles								
	All establishments	3 261	12 872 783	1 104 860	251 860	32 746	2 203 428	2 124 169	2 311 688
	Establishments operated entire year.....	2 874	12 587 670	1 075 235	245 316	31 911	2 139 055	2 094 243	2 254 086
	With annual sales of—								
	\$25,000,000 or more	75	6 146 875	290 411	67 003	6 964	609 532	1 053 108	1 179 519
	\$10,000,000 to \$24,999,999	136	2 026 390	215 213	49 603	5 690	400 188	379 363	379 055
	\$5,000,000 to \$9,999,999	219	1 528 789	165 584	37 306	4 663	339 404	249 260	271 077
	\$2,500,000 to \$4,999,999	358	1 240 641	157 627	34 889	4 796	300 069	184 747	190 868
	\$1,000,000 to \$2,499,999	662	1 046 459	146 523	33 353	5 140	282 105	139 999	142 866
	\$500,000 to \$999,999	531	383 557	59 646	13 973	2 524	122 535	55 289	56 490
	\$250,000 to \$499,999	423	153 267	27 413	6 185	1 335	57 118	21 883	23 524
	\$100,000 to \$249,999	299	51 716	10 277	2 401	588	22 787	8 434	8 483
	Less than \$100,000	171	9 976	2 541	603	211	5 317	2 160	2 204
	Establishments not operated entire year	387	285 113	29 625	6 544	835	64 373	29 926	57 602
	Aircraft and aeronautical equipment and supplies								
	All establishments	1 872	9 639 021	725 298	165 945	20 353	1 469 490	1 667 348	1 829 303
	Establishments operated entire year.....	1 632	9 441 532	704 326	161 783	19 875	1 423 526	1 646 574	1 787 126
	With annual sales of—								
	\$25,000,000 or more	59	5 213 169	200 927	47 506	4 714	437 986	963 286	1 081 878
	\$10,000,000 to \$24,999,999	100	1 516 479	158 578	36 524	4 135	296 645	284 672	281 951
	\$5,000,000 to \$9,999,999	159	1 110 985	117 238	26 390	3 131	240 748	182 269	197 854
	\$2,500,000 to \$4,999,999	204	709 958	88 150	19 404	2 642	171 894	100 711	106 574
	\$1,000,000 to \$2,499,999	374	591 769	85 144	19 099	2 811	164 874	70 919	73 400
	\$500,000 to \$999,999	254	181 054	31 437	7 551	1 238	62 401	25 337	25 518
	\$250,000 to \$499,999	234	85 420	15 734	3 546	776	32 984	13 234	13 892
	\$100,000 to \$249,999	160	27 464	5 835	1 444	329	13 055	4 976	4 927
	Less than \$100,000	88	5 234	1 283	319	99	2 939	1 170	1 132
	Establishments not operated entire year	240	197 489	20 972	4 162	478	45 964	20 774	42 177
	Marine machinery, equipment, and supplies								
	All establishments	877	2 150 425	244 231	56 984	7 852	473 961	316 276	330 431
	Establishments operated entire year.....	776	2 092 222	238 113	55 488	7 637	460 552	309 234	317 830
	With annual sales of—								
	\$25,000,000 or more	10	642 728	50 785	12 275	1 213	96 938	58 289	63 546
	\$10,000,000 to \$24,999,999	24	351 082	36 816	8 242	951	69 923	61 724	59 864
	\$5,000,000 to \$9,999,999	39	267 911	31 780	7 451	994	64 705	47 669	52 215
	\$2,500,000 to \$4,999,999	101	352 101	50 648	11 596	1 573	93 001	60 833	61 498
	\$1,000,000 to \$2,499,999	185	294 695	40 245	9 655	1 576	76 558	52 046	50 859
	\$500,000 to \$999,999	175	127 338	17 846	4 073	815	38 309	20 316	20 406
	\$250,000 to \$499,999	109	38 300	6 435	1 429	303	13 602	5 311	5 831
	\$100,000 to \$249,999	86	15 238	2 746	580	152	6 075	2 443	2 845
	Less than \$100,000	47	2 829	812	187	60	1 441	603	766
	Establishments not operated entire year	101	58 203	6 118	1 496	215	13 409	7 042	12 601
	Other transportation equipment and supplies								
	All establishments	512	1 083 337	135 331	28 931	4 541	259 977	140 545	151 954
	Establishments operated entire year.....	466	1 053 916	132 796	28 045	4 399	254 977	138 435	149 130
	With annual sales of—								
	\$25,000,000 or more	6	290 978	38 699	7 222	1 037	74 608	31 533	34 095
	\$10,000,000 to \$24,999,999	12	158 829	19 819	4 837	604	33 620	32 967	37 240
	\$5,000,000 to \$9,999,999	21	149 893	16 566	3 465	538	33 951	19 322	21 008
	\$2,500,000 to \$4,999,999	53	178 582	18 829	3 889	581	35 174	23 203	22 796
	\$1,000,000 to \$2,499,999	103	159 995	21 134	4 599	753	40 673	17 034	18 607
	\$500,000 to \$999,999	102	75 165	10 363	2 349	471	21 825	9 636	10 566
	\$250,000 to \$499,999	80	29 547	5 244	1 210	256	10 532	3 338	3 801
	\$100,000 to \$249,999	53	9 014	1 696	377	107	3 657	1 015	711
	Less than \$100,000	36	1 913	446	97	52	937	387	306
	Establishments not operated entire year	46	29 421	2 535	886	142	5 000	2 110	2 824

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
509	Miscellaneous Durable Goods								
	All establishments	30 541	107 062 982	7 029 134	1 613 125	275 008	16 552 979	9 936 004	10 587 264
	Establishments operated entire year	26 547	104 882 795	6 850 578	1 563 566	265 796	16 119 578	9 723 387	10 329 029
	With annual sales of—								
	\$25,000,000 or more	546	54 739 974	1 767 611	406 354	49 666	4 706 985	3 701 283	4 024 718
	\$10,000,000 to \$24,999,999	1 016	15 493 562	1 133 384	256 149	36 779	2 747 295	1 823 660	1 900 260
	\$5,000,000 to \$9,999,999	1 561	10 811 181	943 689	212 140	34 606	2 140 321	1 295 156	1 411 274
	\$2,500,000 to \$4,999,999	2 782	9 730 841	1 051 371	236 027	41 574	2 266 154	1 125 405	1 179 379
	\$1,000,000 to \$2,499,999	5 237	8 301 909	1 054 629	243 921	47 997	2 270 542	1 040 456	1 068 805
	\$500,000 to \$999,999	4 783	3 422 051	488 840	113 712	26 381	1 070 176	432 728	435 378
	\$250,000 to \$499,999	4 356	1 573 979	256 086	58 902	15 797	565 831	202 039	205 672
	\$100,000 to \$249,999	3 947	672 425	123 445	28 655	9 474	282 214	83 310	84 295
	Less than \$100,000	2 319	136 873	31 523	7 706	3 512	70 060	19 350	19 248
	Establishments not operated entire year	3 994	2 180 187	178 556	49 559	9 212	433 401	212 617	258 235
5091	Sporting and Recreational Goods and Supplies								
	All establishments	4 566	12 735 305	1 122 793	244 574	45 488	2 694 235	2 131 693	2 306 499
	Establishments operated entire year	4 038	12 512 660	1 101 474	238 886	44 278	2 642 495	2 100 557	2 271 091
	With annual sales of—								
	\$25,000,000 or more	86	4 053 986	260 971	52 646	8 308	730 057	690 568	779 377
	\$10,000,000 to \$24,999,999	175	2 663 473	196 234	43 095	6 095	478 963	437 001	466 884
	\$5,000,000 to \$9,999,999	283	1 920 318	168 150	36 858	6 508	389 003	339 060	366 375
	\$2,500,000 to \$4,999,999	460	1 572 729	169 281	37 771	6 941	377 165	257 197	269 938
	\$1,000,000 to \$2,499,999	891	1 443 497	179 986	40 518	8 468	385 953	240 986	246 768
	\$500,000 to \$999,999	739	530 404	74 061	16 457	4 230	162 041	85 149	87 954
	\$250,000 to \$499,999	626	223 114	34 037	7 375	2 163	74 590	35 767	37 507
	\$100,000 to \$249,999	513	89 565	15 400	3 370	1 189	36 852	12 581	13 797
	Less than \$100,000	265	15 574	3 354	796	376	7 871	2 248	2 491
	Establishments not operated entire year	528	222 645	21 319	5 688	1 210	51 740	31 136	35 408
5092	Toys and Hobby Goods and Supplies								
	All establishments	2 379	9 647 159	783 527	181 412	27 097	2 241 139	1 063 680	1 323 737
	Establishments operated entire year	2 078	9 471 206	770 170	176 436	26 392	2 203 963	1 033 278	1 298 108
	With annual sales of—								
	\$25,000,000 or more	64	5 095 003	336 321	80 968	8 274	1 127 301	414 799	609 763
	\$10,000,000 to \$24,999,999	102	1 554 306	128 932	27 781	4 169	360 011	211 762	242 068
	\$5,000,000 to \$9,999,999	129	879 744	81 014	17 284	2 783	189 497	120 668	139 170
	\$2,500,000 to \$4,999,999	255	896 208	97 089	21 094	3 775	224 923	121 387	135 314
	\$1,000,000 to \$2,499,999	396	626 403	69 589	15 771	3 473	164 611	90 819	97 815
	\$500,000 to \$999,999	342	246 801	32 137	7 314	1 853	76 071	43 098	42 460
	\$250,000 to \$499,999	320	116 187	17 032	3 898	1 129	38 578	19 990	20 399
	\$100,000 to \$249,999	271	45 157	7 438	1 671	615	17 297	7 687	8 215
	Less than \$100,000	199	11 397	2 618	645	321	5 674	3 068	2 904
	Establishments not operated entire year	301	175 953	13 357	4 976	705	37 176	30 402	25 629
5093	Scrap and Waste Materials								
	All establishments	8 693	23 263 939	2 232 826	519 846	96 803	5 016 108	1 453 762	1 457 262
	Establishments operated entire year	7 569	22 761 633	2 173 046	504 914	93 233	4 879 705	1 423 190	1 422 968
	With annual sales of—								
	\$25,000,000 or more	146	7 122 953	304 962	71 653	9 151	760 319	447 117	435 046
	\$10,000,000 to \$24,999,999	341	5 322 209	408 008	94 565	13 881	1 008 006	370 896	365 152
	\$5,000,000 to \$9,999,999	474	3 361 232	368 628	86 549	14 712	830 257	211 270	225 939
	\$2,500,000 to \$4,999,999	852	2 975 890	417 071	93 603	17 819	870 590	166 874	172 400
	\$1,000,000 to \$2,499,999	1 500	2 390 409	384 339	90 137	18 642	804 512	133 254	131 868
	\$500,000 to \$999,999	1 318	940 730	166 698	39 278	9 594	341 791	52 007	51 572
	\$250,000 to \$499,999	1 171	423 658	76 677	17 918	5 151	164 790	25 189	24 723
	\$100,000 to \$249,999	1 081	184 377	36 793	8 761	3 110	78 914	12 797	12 652
	Less than \$100,000	686	40 175	9 870	2 450	1 173	20 526	3 786	3 616
	Establishments not operated entire year	1 124	502 306	59 780	14 932	3 570	136 403	30 572	34 294
	Iron and steel scrap processors and dealers								
	All establishments	3 237	9 758 925	869 360	205 847	36 243	2 160 353	767 386	721 194
	Establishments operated entire year	2 853	9 565 115	850 498	200 770	35 015	2 113 444	755 594	710 161
	With annual sales of—								
	\$25,000,000 or more	59	3 288 920	154 196	37 503	4 643	423 070	267 279	229 363
	\$10,000,000 to \$24,999,999	152	2 422 659	185 984	43 217	6 137	501 725	195 122	182 139
	\$5,000,000 to \$9,999,999	186	1 331 029	145 552	34 467	5 307	362 171	104 803	113 877
	\$2,500,000 to \$4,999,999	301	1 054 412	134 680	31 456	5 769	308 940	72 961	71 978
	\$1,000,000 to \$2,499,999	552	881 804	131 504	30 595	6 541	297 347	65 977	64 322
	\$500,000 to \$999,999	483	344 908	56 138	13 323	3 312	122 626	27 259	27 201
	\$250,000 to \$499,999	428	154 491	26 155	6 239	1 729	60 365	13 080	12 264
	\$100,000 to \$249,999	416	70 947	12 608	3 028	1 118	29 215	7 289	7 251
	Less than \$100,000	276	15 945	3 681	942	459	7 985	1 824	1 766
	Establishments not operated entire year	384	193 810	18 862	5 077	1 228	46 909	11 792	11 033

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
509	Miscellaneous Durable Goods—Con.								
5093	Scrap and Waste Materials—Con. Iron and steel scrap processing (using power processing equipment)								
	All establishments	1 898	6 848 145	699 589	164 745	28 064	1 780 845	662 262	622 728
	Establishments operated entire year	1 701	6 721 469	687 868	161 849	27 407	1 751 319	654 182	616 700
	With annual sales of—								
	\$25,000,000 or more	42	1 961 392	144 838	34 397	4 432	389 562	247 567	209 828
	\$10,000,000 to \$24,999,999	122	1 947 114	164 696	38 127	5 592	457 974	177 949	169 842
	\$5,000,000 to \$9,999,999	158	1 140 901	129 914	30 819	4 827	328 868	95 733	104 481
	\$2,500,000 to \$4,999,999	227	794 595	106 846	25 058	4 622	248 791	58 626	57 945
	\$1,000,000 to \$2,499,999	351	565 529	87 554	20 657	4 374	202 633	48 091	47 546
	\$500,000 to \$999,999	269	194 888	33 446	7 831	1 999	73 238	15 878	17 151
	\$250,000 to \$499,999	216	77 654	12 700	3 054	829	31 838	6 471	6 067
	\$100,000 to \$249,999	195	32 410	6 279	1 508	526	14 662	3 196	3 252
	Less than \$100,000	121	6 986	1 595	398	206	3 753	671	588
	Establishments not operated entire year	197	126 676	11 721	2 896	657	29 526	8 080	6 028
	Iron and steel scrap dealers (not using power processing equipment)								
	All establishments	1 339	2 910 780	169 771	41 102	8 179	379 508	105 124	98 466
	Establishments operated entire year	1 152	2 843 646	162 630	38 921	7 608	362 125	101 412	93 461
	With annual sales of—								
	\$25,000,000 or more	17	1 327 528	9 358	3 106	211	33 508	19 712	19 535
	\$10,000,000 to \$24,999,999	30	475 545	21 288	5 090	545	43 751	17 173	12 297
	\$5,000,000 to \$9,999,999	28	190 128	15 638	3 648	480	33 303	9 070	9 396
	\$2,500,000 to \$4,999,999	74	259 817	27 834	6 398	1 147	60 149	14 335	14 033
	\$1,000,000 to \$2,499,999	201	316 275	43 950	9 938	2 167	94 714	17 886	16 776
	\$500,000 to \$999,999	214	150 020	22 692	5 492	1 313	49 388	11 381	10 590
	\$250,000 to \$499,999	212	76 837	13 455	3 185	900	28 527	6 609	6 197
	\$100,000 to \$249,999	221	38 537	6 329	1 520	592	14 553	4 093	3 999
	Less than \$100,000	155	8 959	2 086	544	253	4 232	1 153	1 178
	Establishments not operated entire year	187	67 134	7 141	2 181	571	17 383	3 712	5 005
	Nonferrous recyclable materials								
	All establishments	5 456	13 505 014	1 363 466	313 999	60 560	2 855 755	686 376	736 068
	Establishments operated entire year	4 716	13 196 518	1 322 548	304 144	58 218	2 766 261	667 596	712 807
	With annual sales of—								
	\$25,000,000 or more	87	3 834 033	150 766	34 150	4 508	337 249	179 838	205 683
	\$10,000,000 to \$24,999,999	189	2 899 550	222 024	51 348	7 744	506 281	175 774	183 013
	\$5,000,000 to \$9,999,999	288	2 030 203	223 076	52 082	9 405	468 086	106 467	112 062
	\$2,500,000 to \$4,999,999	551	1 921 478	282 391	62 147	12 500	561 650	93 913	100 422
	\$1,000,000 to \$2,499,999	948	1 508 605	252 835	59 542	12 101	507 165	67 277	67 546
	\$500,000 to \$999,999	835	595 822	110 560	25 955	6 282	219 165	24 748	24 371
	\$250,000 to \$499,999	743	269 167	50 522	11 679	3 422	104 425	12 109	12 459
	\$100,000 to \$249,999	665	113 430	24 185	5 733	1 992	49 699	5 508	5 401
	Less than \$100,000	410	24 230	6 189	1 508	714	12 541	1 962	1 850
	Establishments not operated entire year	740	308 496	40 918	9 855	2 342	89 494	18 780	23 261
5094	Jewelry, Watches, Precious Stones, and Precious Metals								
	All establishments	6 988	32 923 856	1 354 193	309 633	47 363	3 178 950	3 379 117	3 367 276
	Establishments operated entire year	6 108	32 411 079	1 329 967	303 257	46 154	3 107 161	3 316 431	3 267 001
	With annual sales of—								
	\$25,000,000 or more	103	20 371 680	384 237	88 346	10 408	956 694	1 240 868	1 137 280
	\$10,000,000 to \$24,999,999	242	3 535 096	224 945	50 821	6 938	495 358	556 955	547 695
	\$5,000,000 to \$9,999,999	392	2 717 058	164 851	36 201	5 230	383 822	447 409	491 720
	\$2,500,000 to \$4,999,999	684	2 417 920	185 881	41 723	6 281	411 870	391 454	402 751
	\$1,000,000 to \$2,499,999	1 290	2 033 783	200 402	46 257	7 861	454 491	395 935	405 370
	\$500,000 to \$999,999	1 112	797 825	87 927	20 645	4 214	209 751	169 906	167 744
	\$250,000 to \$499,999	1 009	369 374	52 611	12 255	2 932	124 349	77 943	78 170
	\$100,000 to \$249,999	829	141 475	23 287	5 506	1 687	56 730	30 347	30 378
	Less than \$100,000	447	26 868	5 826	1 503	603	14 096	5 614	5 893
	Establishments not operated entire year	880	512 777	24 226	6 376	1 209	71 789	62 686	100 275
	Jewelry, watches, diamonds, precious stones, and silverware								
	All establishments	6 317	17 525 936	1 211 353	278 301	43 423	2 838 490	2 908 326	2 994 734
	Establishments operated entire year	5 545	17 125 585	1 192 382	273 779	42 516	2 778 499	2 859 175	2 903 797
	With annual sales of—								
	\$25,000,000 or more	81	6 522 815	317 615	74 965	9 328	792 635	913 443	915 838
	\$10,000,000 to \$24,999,999	202	2 924 198	202 365	45 684	6 261	444 153	519 472	509 788
	\$5,000,000 to \$9,999,999	348	2 415 322	153 440	33 723	4 891	357 256	418 036	455 428
	\$2,500,000 to \$4,999,999	614	2 170 075	174 290	39 063	5 898	382 387	368 664	374 915
	\$1,000,000 to \$2,499,999	1 189	1 877 411	188 681	43 596	7 456	428 384	374 972	384 955
	\$500,000 to \$999,999	1 006	720 516	80 966	19 016	3 868	192 938	158 164	155 914
	\$250,000 to \$499,999	927	339 198	48 276	11 298	2 697	115 014	73 281	73 453
	\$100,000 to \$249,999	770	131 197	21 550	5 087	1 564	52 745	28 165	28 286
	Less than \$100,000	408	24 853	5 199	1 347	553	12 987	4 978	5 220
	Establishments not operated entire year	772	400 351	18 971	4 522	907	59 991	49 151	90 937

See footnote at end of table.

1-44 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
509	Miscellaneous Durable Goods—Con.								
5094	Jewelry, Watches, Precious Stones, and Precious Metals—Con.								
	Precious metals (excluding ores)								
	All establishments	671	15 397 920	142 840	31 332	3 940	340 460	470 791	372 542
	Establishments operated entire year	563	15 285 494	137 585	29 478	3 638	328 662	457 256	363 204
	With annual sales of—								
	\$25,000,000 or more	22	13 848 865	66 622	13 381	1 080	164 059	327 425	221 442
	\$10,000,000 to \$24,999,999	40	610 898	22 580	5 137	677	51 205	37 483	37 907
	\$5,000,000 to \$9,999,999	44	301 736	11 411	2 478	339	26 566	29 373	36 292
	\$2,500,000 to \$4,999,999	70	247 845	11 591	2 660	383	29 483	22 790	27 836
	\$1,000,000 to \$2,499,999	101	156 372	11 721	2 661	405	26 107	20 963	20 415
	\$500,000 to \$999,999	106	77 309	6 961	1 629	346	16 813	11 742	11 830
	\$250,000 to \$499,999	82	30 176	4 335	957	235	9 335	4 662	4 717
	\$100,000 to \$249,999	59	10 278	1 737	419	123	3 985	2 182	2 092
	Less than \$100,000	39	2 015	627	156	50	1 109	636	673
	Establishments not operated entire year	108	112 426	5 255	1 854	302	11 798	13 535	9 338
5099	Durable Goods, N.E.C.								
	All establishments	7 915	28 492 723	1 535 795	357 660	58 257	3 422 547	1 907 752	2 132 490
	Establishments operated entire year	6 754	27 726 217	1 475 921	340 073	55 739	3 286 254	1 849 931	2 069 861
	With annual sales of—								
	\$25,000,000 or more	147	18 096 352	481 120	112 741	13 525	1 132 614	907 931	1 063 252
	\$10,000,000 to \$24,999,999	156	2 418 478	177 265	39 887	5 696	404 957	247 046	278 461
	\$5,000,000 to \$9,999,999	283	1 932 829	161 046	35 238	5 373	347 742	176 749	188 070
	\$2,500,000 to \$4,999,999	531	1 868 094	182 049	41 836	6 758	381 606	188 493	198 976
	\$1,000,000 to \$2,499,999	1 160	1 807 817	220 313	51 238	9 553	460 975	179 462	186 984
	\$500,000 to \$999,999	1 272	906 291	128 017	30 018	6 500	280 522	82 568	85 648
	\$250,000 to \$499,999	1 230	441 646	75 729	17 456	4 422	163 524	43 150	44 873
	\$100,000 to \$249,999	1 253	211 851	40 527	9 347	2 873	92 421	19 898	19 253
	Less than \$100,000	722	42 859	9 855	2 312	1 039	21 893	4 634	4 344
	Establishments not operated entire year	1 161	766 506	59 874	17 587	2 518	136 293	57 821	62 629
	Musical instruments and supplies								
	All establishments	370	1 391 044	117 374	27 171	3 867	271 253	215 764	227 766
	Establishments operated entire year	331	1 373 703	115 711	26 815	3 786	267 106	213 086	226 135
	With annual sales of—								
	\$25,000,000 or more	10	644 719	35 741	9 329	852	93 964	99 739	108 015
	\$10,000,000 to \$24,999,999	18	287 717	27 237	5 744	773	56 752	38 029	40 618
	\$5,000,000 to \$9,999,999	19	119 479	11 063	2 429	426	27 170	20 895	23 417
	\$2,500,000 to \$4,999,999	43	152 120	18 560	3 915	655	38 425	27 879	28 049
	\$1,000,000 to \$2,499,999	63	96 306	11 552	2 632	485	26 179	14 565	14 126
	\$500,000 to \$999,999	64	46 379	7 016	1 706	292	14 229	7 373	6 958
	\$250,000 to \$499,999	53	18 851	3 167	768	195	7 202	3 312	3 743
	\$100,000 to \$249,999	40	6 930	1 121	234	83	2 678	965	918
	Less than \$100,000	21	1 202	254	58	25	507	329	291
	Establishments not operated entire year	39	17 341	1 663	356	81	4 147	2 678	1 631
	Forest products, except lumber								
	All establishments	1 623	8 390 216	269 520	61 486	10 364	657 263	252 573	333 499
	Establishments operated entire year	1 409	8 057 520	260 664	59 707	9 873	624 047	245 327	322 888
	With annual sales of—								
	\$25,000,000 or more	52	5 493 356	63 330	15 355	1 191	171 778	127 275	193 770
	\$10,000,000 to \$24,999,999	45	685 886	31 394	6 221	958	70 087	35 815	37 607
	\$5,000,000 to \$9,999,999	90	627 656	41 824	9 377	1 476	96 075	29 943	30 650
	\$2,500,000 to \$4,999,999	142	499 713	36 713	8 805	1 452	86 325	22 316	26 701
	\$1,000,000 to \$2,499,999	283	448 101	44 855	10 399	2 130	99 984	17 325	20 488
	\$500,000 to \$999,999	277	193 579	23 754	5 383	1 321	57 300	7 231	8 435
	\$250,000 to \$499,999	199	70 416	11 377	2 601	737	24 801	2 907	3 039
	\$100,000 to \$249,999	190	31 659	5 656	1 176	413	13 854	1 824	1 675
	Less than \$100,000	131	7 154	1 761	390	195	3 843	691	523
	Establishments not operated entire year	214	332 696	8 856	1 779	491	33 216	7 246	10 611
	General merchandise—durable								
	All establishments	2 191	10 875 659	401 554	93 610	15 062	794 749	577 643	599 114
	Establishments operated entire year	1 881	10 756 291	392 343	91 458	14 575	773 983	569 546	575 057
	With annual sales of—								
	\$25,000,000 or more	25	8 703 372	181 046	42 428	4 318	326 633	337 773	337 428
	\$10,000,000 to \$24,999,999	19	276 172	18 187	4 341	819	41 326	25 075	25 796
	\$5,000,000 to \$9,999,999	59	399 141	30 509	6 774	1 086	62 694	35 465	35 884
	\$2,500,000 to \$4,999,999	113	398 675	33 977	7 824	1 373	68 398	43 774	44 056
	\$1,000,000 to \$2,499,999	305	461 956	55 510	12 863	2 524	114 170	64 620	67 259
	\$500,000 to \$999,999	426	304 780	38 824	9 342	2 137	84 000	34 221	36 098
	\$250,000 to \$499,999	379	136 175	21 071	4 806	1 302	46 544	18 508	19 110
	\$100,000 to \$249,999	382	65 105	11 135	2 568	779	25 433	8 521	8 055
	Less than \$100,000	173	10 915	2 084	512	237	4 785	1 589	1 371
	Establishments not operated entire year	310	119 368	9 211	2 152	487	20 766	8 097	24 057

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
509	Miscellaneous Durable Goods—Con.								
5099	Durable Goods, N.E.C.—Con.								
	Compact disks, prerecorded audio tapes, and phonograph records								
	All establishments	1 311	4 644 322	350 971	81 919	13 617	884 910	487 788	558 411
	Establishments operated entire year	1 128	4 543 776	343 336	79 875	13 239	867 022	478 312	550 392
	With annual sales of—								
	\$25,000,000 or more	49	2 730 060	150 163	35 609	5 777	430 626	280 177	345 139
	\$10,000,000 to \$24,999,999	40	636 597	53 407	12 606	1 664	133 917	83 494	83 954
	\$5,000,000 to \$9,999,999	48	331 788	34 474	6 602	979	73 296	36 227	34 385
	\$2,500,000 to \$4,999,999	85	302 911	30 512	6 941	1 064	66 387	30 151	33 715
	\$1,000,000 to \$2,499,999	184	286 501	35 066	8 589	1 603	73 205	26 986	29 326
	\$500,000 to \$999,999	189	137 031	19 964	4 759	899	43 682	12 089	13 318
	\$250,000 to \$499,999	213	77 122	12 476	2 972	665	27 291	5 590	6 535
	\$100,000 to \$249,999	201	34 606	5 708	1 399	426	14 779	2 964	3 286
	Less than \$100,000	119	7 180	1 566	398	162	3 839	634	734
	Establishments not operated entire year	183	100 546	7 635	2 044	378	17 888	9 476	8 019
	Fire extinguishers and fire safety equipment								
	All establishments	680	450 997	89 244	20 996	3 911	160 570	33 318	36 230
	Establishments operated entire year	611	436 038	87 347	20 568	3 811	156 572	32 423	34 814
	With annual sales of—								
	\$25,000,000 or more	—	—	—	—	—	—	—	—
	\$10,000,000 to \$24,999,999	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 to \$9,999,999	6	37 224	5 847	1 303	139	9 221	3 422	3 506
	\$2,500,000 to \$4,999,999	25	82 789	14 640	3 753	443	24 514	6 337	7 565
	\$1,000,000 to \$2,499,999	104	166 035	31 859	7 450	1 230	56 149	12 564	13 605
	\$500,000 to \$999,999	93	65 333	14 746	3 366	713	27 755	4 545	4 618
	\$250,000 to \$499,999	111	39 356	10 274	2 379	563	19 255	2 088	1 965
	\$100,000 to \$249,999	173	28 304	7 061	1 677	530	14 182	1 693	1 508
	Less than \$100,000	98	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	69	14 959	1 897	428	100	3 998	895	1 416
	Other durable goods								
	All establishments	1 740	2 740 485	307 132	72 478	11 436	653 802	340 666	377 470
	Establishments operated entire year	1 394	2 558 889	276 520	61 650	10 455	597 524	311 237	360 575
	With annual sales of—								
	\$25,000,000 or more	11	524 845	50 840	10 020	1 387	109 613	62 967	78 900
	\$10,000,000 to \$24,999,999	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 to \$9,999,999	61	417 561	37 329	8 753	1 267	79 286	50 797	60 228
	\$2,500,000 to \$4,999,999	123	431 886	47 647	10 598	1 771	97 557	58 036	58 890
	\$1,000,000 to \$2,499,999	221	348 918	41 471	9 305	1 581	91 288	43 402	42 180
	\$500,000 to \$999,999	223	159 189	23 713	5 462	1 138	53 556	17 109	16 221
	\$250,000 to \$499,999	275	99 726	17 364	3 930	960	38 431	10 745	10 481
	\$100,000 to \$249,999	267	45 247	9 846	2 293	642	21 495	3 931	3 811
	Less than \$100,000	180	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	346	181 596	30 612	10 828	981	56 278	29 429	16 895
51	NONDURABLE GOODS								
	All establishments	150 225	944 485 047	49 722 560	11 532 549	1 873 887	108 001 545	63 805 058	66 830 532
	Establishments operated entire year	133 177	924 701 980	48 640 857	11 230 467	1 816 503	105 383 528	61 978 869	65 495 955
	With annual sales of—								
	\$25,000,000 or more	5 642	563 423 465	18 795 560	4 368 923	563 161	41 029 065	35 307 705	37 645 000
	\$10,000,000 to \$24,999,999	8 948	136 994 592	8 861 134	2 024 864	305 676	19 178 250	9 553 070	10 064 258
	\$5,000,000 to \$9,999,999	12 982	90 749 577	6 864 241	1 568 624	264 220	14 784 952	6 507 263	6 810 237
	\$2,500,000 to \$4,999,999	17 647	62 430 164	5 627 208	1 297 902	233 425	12 053 602	4 788 007	5 037 253
	\$1,000,000 to \$2,499,999	29 310	47 001 131	5 192 693	1 201 362	242 786	11 086 180	3 775 993	3 856 989
	\$500,000 to \$999,999	21 210	15 297 628	1 939 797	450 692	108 140	4 221 562	1 244 476	1 264 996
	\$250,000 to \$499,999	16 784	6 111 243	878 258	205 214	57 924	1 942 660	532 323	544 517
	\$100,000 to \$249,999	13 373	2 275 940	385 682	89 657	30 608	880 878	219 047	221 274
	Less than \$100,000	7 281	418 240	96 284	23 229	10 563	206 379	50 985	51 431
	Establishments not operated entire year	17 048	19 783 067	1 081 703	302 082	57 384	2 618 017	1 826 189	1 334 577

See footnote at end of table.

1-46 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
511	Paper and Paper Products								
	All establishments	15 995	54 801 943	5 355 474	1 294 995	200 622	10 074 915	4 118 196	4 144 367
	Establishments operated entire year	14 595	53 333 703	5 224 870	1 251 158	193 395	9 810 389	3 954 025	4 052 146
	With annual sales of—								
	\$25,000,000 or more	339	21 138 978	1 289 460	305 293	32 680	2 487 645	1 430 724	1 489 674
	\$10,000,000 to \$24,999,999	675	10 457 299	992 449	238 125	30 965	1 838 225	846 645	863 658
	\$5,000,000 to \$9,999,999	1 154	8 040 350	871 282	209 625	35 019	1 600 957	573 428	584 635
	\$2,500,000 to \$4,999,999	1 564	5 510 329	746 962	179 005	29 947	1 361 091	433 816	442 751
	\$1,000,000 to \$2,499,999	3 101	4 919 147	784 022	187 677	33 170	1 437 516	375 030	383 628
	\$500,000 to \$999,999	2 847	2 031 270	335 097	81 118	17 589	644 941	166 267	164 964
	\$250,000 to \$499,999	2 435	887 564	144 778	35 407	9 045	302 628	82 046	79 454
	\$100,000 to \$249,999	1 767	306 426	51 755	12 604	3 985	117 931	37 895	35 791
	Less than \$100,000	713	42 340	9 065	2 304	995	19 455	8 174	7 591
	Establishments not operated entire year	1 400	1 468 240	130 604	43 837	7 227	264 526	164 171	92 221
5111	Printing and Writing Paper								
	All establishments	2 020	17 740 487	1 108 656	271 178	30 311	2 023 766	1 176 117	1 171 629
	Establishments operated entire year	1 901	17 373 015	1 088 057	266 427	29 756	1 986 918	1 156 986	1 162 482
	With annual sales of—								
	\$25,000,000 or more	179	11 485 625	569 686	137 629	12 907	1 006 516	714 034	716 561
	\$10,000,000 to \$24,999,999	197	3 207 188	233 660	58 008	6 400	413 295	230 169	244 411
	\$5,000,000 to \$9,999,999	163	1 209 239	103 533	26 519	3 051	201 130	102 348	94 242
	\$2,500,000 to \$4,999,999	160	578 371	56 361	14 026	2 011	112 758	50 336	47 395
	\$1,000,000 to \$2,499,999	317	503 793	66 683	15 815	2 535	131 905	37 284	37 618
	\$500,000 to \$999,999	356	253 371	35 439	8 764	1 502	72 718	15 496	15 076
	\$250,000 to \$499,999	260	95 961	15 667	3 885	865	33 180	4 594	4 619
	\$100,000 to \$249,999	202	35 319	6 177	1 571	388	13 678	2 255	2 156
	Less than \$100,000	67	4 148	851	210	97	1 738	470	404
	Establishments not operated entire year	119	367 472	20 599	4 751	555	36 848	19 131	9 147
5112	Stationery and Office Supplies								
	All establishments	9 717	19 430 457	2 578 230	636 325	118 118	4 930 468	1 816 124	1 814 274
	Establishments operated entire year	8 832	18 745 571	2 499 235	606 691	112 751	4 766 812	1 702 645	1 753 332
	With annual sales of—								
	\$25,000,000 or more	69	3 487 664	337 328	82 292	10 756	775 570	426 582	458 948
	\$10,000,000 to \$24,999,999	217	3 228 303	365 489	88 258	13 634	711 512	331 306	338 087
	\$5,000,000 to \$9,999,999	593	4 019 564	460 054	111 551	22 649	826 363	273 324	282 595
	\$2,500,000 to \$4,999,999	840	2 948 360	441 059	106 922	19 681	786 068	228 067	231 419
	\$1,000,000 to \$2,499,999	1 830	2 882 798	513 123	124 406	22 705	912 506	222 595	227 128
	\$500,000 to \$999,999	1 860	1 317 641	235 713	57 366	13 052	444 007	116 219	115 648
	\$250,000 to \$499,999	1 704	618 285	103 699	25 420	6 688	214 571	65 947	63 272
	\$100,000 to \$249,999	1 231	214 063	36 721	8 936	2 905	82 984	31 603	29 723
	Less than \$100,000	488	28 893	6 049	1 540	681	13 231	7 002	6 512
	Establishments not operated entire year	885	684 886	78 995	29 634	5 367	163 656	113 479	60 942
5113	Industrial and Personal Service Paper								
	All establishments	4 258	17 630 999	1 668 588	387 492	52 193	3 120 681	1 125 955	1 158 464
	Establishments operated entire year	3 862	17 215 117	1 637 578	378 040	50 888	3 056 659	1 094 394	1 136 332
	With annual sales of—								
	\$25,000,000 or more	91	6 165 689	382 446	85 372	9 017	705 559	290 108	314 165
	\$10,000,000 to \$24,999,999	261	4 021 808	393 300	91 859	10 931	713 418	285 170	281 160
	\$5,000,000 to \$9,999,999	398	2 811 547	307 695	71 555	9 319	573 464	197 756	207 798
	\$2,500,000 to \$4,999,999	564	1 983 598	249 542	58 057	8 255	462 265	155 413	163 937
	\$1,000,000 to \$2,499,999	954	1 532 556	204 216	47 456	7 930	393 105	115 151	118 882
	\$500,000 to \$999,999	631	460 258	63 945	14 988	3 035	128 216	34 552	34 240
	\$250,000 to \$499,999	471	173 318	25 412	6 102	1 492	54 877	11 505	11 563
	\$100,000 to \$249,999	334	57 044	8 857	2 097	692	21 269	4 037	3 912
	Less than \$100,000	158	9 299	2 165	554	217	4 486	702	675
	Establishments not operated entire year	396	415 882	31 010	9 452	1 305	64 022	31 561	22 132
512	Drugs, Drug Proprietaries, and Druggists' Sundries								
	All establishments	5 283	67 069 436	2 811 932	654 737	100 625	6 141 367	7 307 884	7 847 412
	Establishments operated entire year	4 657	64 714 160	2 724 581	631 083	97 057	5 955 688	6 912 360	7 733 938
	With annual sales of—								
	\$25,000,000 or more	399	54 252 367	1 452 727	344 628	50 159	3 332 961	5 899 528	6 649 086
	\$10,000,000 to \$24,999,999	254	3 849 618	356 786	77 286	11 584	804 793	407 822	453 815
	\$5,000,000 to \$9,999,999	361	2 503 577	291 941	65 509	9 879	589 467	236 107	244 662
	\$2,500,000 to \$4,999,999	520	1 801 024	235 180	53 448	8 472	464 610	153 593	159 950
	\$1,000,000 to \$2,499,999	898	1 440 509	228 198	52 215	8 690	444 967	124 529	128 841
	\$500,000 to \$999,999	755	539 197	93 775	22 124	4 367	181 080	51 718	53 744
	\$250,000 to \$499,999	605	219 388	41 205	9 855	2 246	84 900	24 440	26 581
	\$100,000 to \$249,999	537	91 157	19 394	4 636	1 212	41 290	11 757	13 595
	Less than \$100,000	328	17 323	5 375	1 382	448	11 620	2 866	3 664
	Establishments not operated entire year	626	2 355 276	87 351	23 654	3 568	185 679	395 524	113 474

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
512	Drugs, Drug Proprietaries, and Druggists' Sundries—Con.								
5122	Drugs, Drug Proprietaries, and Druggists' Sundries								
	All establishments	5 283	67 069 436	2 811 932	654 737	100 625	6 141 367	7 307 884	7 847 412
	Establishments operated entire year.....	4 657	64 714 160	2 724 581	631 083	97 057	5 955 688	6 912 360	7 733 938
	With annual sales of—								
	\$25,000,000 or more	399	54 252 367	1 452 727	344 628	50 159	3 332 961	5 899 528	6 649 086
	\$10,000,000 to \$24,999,999	254	3 849 618	356 786	77 286	11 584	804 793	407 822	453 815
	\$5,000,000 to \$9,999,999	361	2 503 577	291 941	65 509	9 879	589 467	236 107	244 662
	\$2,500,000 to \$4,999,999	520	1 801 024	235 180	53 448	8 472	464 610	153 593	159 950
	\$1,000,000 to \$2,499,999	898	1 440 509	228 198	52 215	8 690	444 967	124 529	128 841
	\$500,000 to \$999,999	755	539 197	93 775	22 124	4 367	181 080	51 718	53 744
	\$250,000 to \$499,999	605	219 388	41 205	9 855	2 246	84 900	24 440	26 581
	\$100,000 to \$249,999	537	91 157	19 394	4 636	1 212	41 290	11 757	13 595
	Less than \$100,000	328	17 323	5 375	1 382	448	11 620	2 866	3 664
	Establishments not operated entire year	626	2 355 276	87 351	23 654	3 568	185 679	395 524	113 474
	General-line drugs								
	All establishments	2 752	53 696 157	1 727 686	403 914	64 293	3 611 987	5 993 867	6 399 635
	Establishments operated entire year.....	2 467	51 846 528	1 679 833	391 739	62 467	3 509 660	5 670 531	6 313 475
	With annual sales of—								
	\$25,000,000 or more	310	46 343 580	1 041 037	245 710	37 747	2 236 452	5 148 289	5 780 749
	\$10,000,000 to \$24,999,999	134	2 045 459	178 035	39 659	6 238	381 517	222 675	234 761
	\$5,000,000 to \$9,999,999	189	1 323 807	146 724	33 172	5 274	289 310	121 829	118 776
	\$2,500,000 to \$4,999,999	264	915 488	113 782	26 238	4 208	221 763	74 783	73 807
	\$1,000,000 to \$2,499,999	476	763 760	115 614	26 619	4 595	222 500	62 877	61 718
	\$500,000 to \$999,999	404	290 589	50 391	11 877	2 414	92 944	25 039	25 921
	\$250,000 to \$499,999	317	116 162	22 737	5 615	1 220	42 564	10 073	11 667
	\$100,000 to \$249,999	234	39 764	9 214	2 244	564	18 321	4 017	4 876
	Less than \$100,000	139	7 919	2 299	605	207	4 289	949	1 200
	Establishments not operated entire year	285	1 849 629	47 853	12 175	1 826	102 327	323 336	86 160
	Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries								
	All establishments	2 531	13 373 279	1 084 246	250 823	36 332	2 529 380	1 314 017	1 447 777
	Establishments operated entire year.....	2 190	12 867 632	1 044 748	239 344	34 590	2 446 028	1 241 829	1 420 463
	With annual sales of—								
	\$25,000,000 or more	89	7 908 787	411 690	98 918	12 412	1 096 509	751 239	868 337
	\$10,000,000 to \$24,999,999	120	1 804 159	178 751	37 627	5 346	423 276	185 147	219 054
	\$5,000,000 to \$9,999,999	172	1 179 770	145 217	32 337	4 605	300 157	114 278	125 886
	\$2,500,000 to \$4,999,999	256	885 536	121 398	27 210	4 264	242 847	78 810	86 143
	\$1,000,000 to \$2,499,999	422	676 749	112 584	25 596	4 095	222 467	61 652	67 123
	\$500,000 to \$999,999	351	248 608	43 384	10 247	1 953	88 136	26 679	27 823
	\$250,000 to \$499,999	288	103 226	18 468	4 240	1 026	42 336	14 367	14 914
	\$100,000 to \$249,999	303	51 393	10 180	2 392	648	22 969	7 740	8 719
	Less than \$100,000	189	9 404	3 076	777	241	7 331	1 917	2 464
	Establishments not operated entire year	341	505 647	39 498	11 479	1 742	83 352	72 188	27 314
513	Apparel, Piece Goods, and Notions								
	All establishments	15 848	67 904 735	5 214 689	1 164 245	162 775	13 037 750	8 099 348	8 816 692
	Establishments operated entire year.....	13 378	66 167 541	5 090 651	1 134 737	156 825	12 709 452	7 923 763	8 514 518
	With annual sales of—								
	\$25,000,000 or more	472	33 601 059	2 060 334	464 935	46 310	5 625 087	3 974 944	4 257 801
	\$10,000,000 to \$24,999,999	790	11 909 525	934 673	206 068	25 569	2 223 848	1 486 721	1 611 240
	\$5,000,000 to \$9,999,999	1 136	7 981 334	692 185	148 957	21 625	1 619 668	914 770	994 461
	\$2,500,000 to \$4,999,999	1 628	5 730 980	546 985	122 636	19 524	1 261 489	688 582	746 204
	\$1,000,000 to \$2,499,999	2 738	4 385 782	491 842	109 505	21 260	1 133 177	532 209	567 039
	\$500,000 to \$999,999	2 142	1 548 433	201 235	45 546	10 875	466 721	193 067	199 637
	\$250,000 to \$499,999	1 851	672 028	98 406	22 195	6 432	230 556	86 903	90 141
	\$100,000 to \$249,999	1 665	283 270	52 125	11 819	3 860	120 396	37 952	38 867
	Less than \$100,000	956	55 130	12 866	3 076	1 370	28 510	8 615	9 128
	Establishments not operated entire year	2 470	1 737 194	124 038	29 508	5 950	328 298	175 585	302 174

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
513	Apparel, Piece Goods, and Notions—Con.								
5131	Piece Goods, Notions, and Other Dry Goods								
	All establishments	4 646	16 091 611	1 325 673	298 000	40 948	2 877 086	1 893 676	2 106 914
	Establishments operated entire year.....	3 962	15 614 480	1 294 247	289 738	39 363	2 801 212	1 852 122	1 988 512
	With annual sales of—								
	\$25,000,000 or more	101	5 649 599	301 777	67 788	5 750	668 834	572 760	635 931
	\$10,000,000 to \$24,999,999	241	3 523 454	281 995	64 536	7 384	607 700	475 546	512 088
	\$5,000,000 to \$9,999,999	347	2 364 003	225 604	48 229	6 898	478 534	299 669	310 664
	\$2,500,000 to \$4,999,999	541	1 927 576	199 827	44 784	6 435	425 696	228 162	242 912
	\$1,000,000 to \$2,499,999	880	1 411 255	171 015	38 318	6 752	371 391	181 528	192 901
	\$500,000 to \$999,999	644	471 374	66 489	15 316	3 226	146 793	61 158	62 196
	\$250,000 to \$499,999	479	172 909	28 431	6 354	1 538	61 565	21 655	21 135
	\$100,000 to \$249,999	465	79 267	15 614	3 589	1 007	33 160	9 580	8 843
	Less than \$100,000	264	15 043	3 495	824	373	7 539	2 064	1 842
	Establishments not operated entire year	684	477 131	31 426	8 262	1 585	75 874	41 554	118 402
	Piece goods								
	All establishments	3 498	13 992 408	1 070 182	240 637	31 325	2 345 623	1 641 446	1 812 410
	Establishments operated entire year.....	2 996	13 580 174	1 045 295	233 633	30 019	2 285 851	1 606 632	1 707 340
	With annual sales of—								
	\$25,000,000 or more	97	5 455 490	292 446	64 987	5 608	641 947	533 003	578 092
	\$10,000,000 to \$24,999,999	206	3 014 582	228 480	52 703	5 719	495 155	407 356	441 548
	\$5,000,000 to \$9,999,999	285	1 974 886	176 185	37 373	5 039	382 319	258 956	263 487
	\$2,500,000 to \$4,999,999	438	1 544 996	147 478	32 778	4 610	323 942	192 229	201 174
	\$1,000,000 to \$2,499,999	664	1 069 909	122 341	27 960	4 945	269 373	145 856	155 319
	\$500,000 to \$999,999	448	328 647	43 938	10 124	2 056	99 240	44 432	44 415
	\$250,000 to \$499,999	341	123 155	20 010	4 357	1 073	43 669	15 860	15 508
	\$100,000 to \$249,999	344	58 667	11 919	2 770	720	25 056	7 641	6 717
	Less than \$100,000	173	9 842	2 498	581	249	5 150	1 299	1 080
	Establishments not operated entire year	502	412 234	24 887	7 004	1 306	59 772	34 814	105 070
	Piece goods—jobbers								
	All establishments	2 680	8 300 416	691 333	157 911	22 729	1 529 862	995 548	1 155 052
	Establishments operated entire year.....	2 286	7 954 270	671 440	152 840	21 603	1 481 971	970 009	1 058 237
	With annual sales of—								
	\$25,000,000 or more	48	2 374 483	134 200	29 656	3 207	293 995	224 032	277 399
	\$10,000,000 to \$24,999,999	119	1 756 297	129 880	31 579	3 718	293 646	225 990	255 685
	\$5,000,000 to \$9,999,999	197	1 373 863	126 321	27 891	3 790	270 756	189 608	190 001
	\$2,500,000 to \$4,999,999	335	1 172 150	118 031	26 456	3 713	262 695	154 308	154 039
	\$1,000,000 to \$2,499,999	532	854 082	98 476	22 600	3 847	218 813	119 664	125 534
	\$500,000 to \$999,999	368	270 196	37 150	8 463	1 712	83 439	36 937	37 479
	\$250,000 to \$499,999	265	95 808	15 352	3 437	835	33 659	11 750	11 418
	\$100,000 to \$249,999	296	50 076	10 149	2 298	594	21 200	6 771	5 893
	Less than \$100,000	126	7 315	1 881	460	187	3 768	949	789
	Establishments not operated entire year	394	346 146	19 893	5 071	1 126	47 891	25 539	96 815
	Piece goods—converters								
	All establishments	818	5 691 992	378 849	82 726	8 596	815 761	645 898	657 358
	Establishments operated entire year.....	710	5 625 904	373 855	80 793	8 416	803 880	636 623	649 103
	With annual sales of—								
	\$25,000,000 or more	49	3 081 007	158 246	35 331	2 401	347 952	308 971	300 693
	\$10,000,000 to \$24,999,999	87	1 258 285	98 600	21 124	2 001	201 509	181 366	185 863
	\$5,000,000 to \$9,999,999	88	601 023	49 864	9 482	1 249	111 563	69 348	73 486
	\$2,500,000 to \$4,999,999	103	372 846	29 447	6 322	897	61 247	37 921	47 135
	\$1,000,000 to \$2,499,999	132	215 827	23 865	5 360	1 098	50 560	26 192	29 785
	\$500,000 to \$999,999	80	58 451	6 788	1 661	344	15 801	7 495	6 936
	\$250,000 to \$499,999	76	27 347	4 658	920	238	10 010	4 110	4 090
	\$100,000 to \$249,999	48	8 591	1 770	472	126	3 856	870	824
	Less than \$100,000	47	2 527	617	121	62	1 382	350	291
	Establishments not operated entire year	108	66 088	4 994	1 933	180	11 881	9 275	8 255
	Notions and other dry goods								
	All establishments	1 148	2 099 203	255 491	57 363	9 623	531 463	252 230	294 504
	Establishments operated entire year.....	966	2 034 306	248 952	56 105	9 344	515 361	245 490	281 172
	With annual sales of—								
	\$25,000,000 or more	4	194 109	9 331	2 801	142	26 887	39 757	57 839
	\$10,000,000 to \$24,999,999	35	508 872	53 515	11 833	1 665	112 545	68 190	70 540
	\$5,000,000 to \$9,999,999	56	389 117	49 419	10 856	1 859	96 215	40 713	47 177
	\$2,500,000 to \$4,999,999	109	382 580	52 349	12 006	1 825	101 754	35 933	41 738
	\$1,000,000 to \$2,499,999	216	341 346	48 674	10 358	1 807	102 018	35 672	37 582
	\$500,000 to \$999,999	196	142 727	22 551	5 192	1 170	47 553	16 726	17 781
	\$250,000 to \$499,999	138	49 754	8 421	1 997	465	17 896	5 795	5 627
	\$100,000 to \$249,999	121	20 600	3 695	819	287	8 104	1 939	2 126
	Less than \$100,000	91	5 201	997	243	124	2 389	765	762
	Establishments not operated entire year	182	64 897	6 539	1 258	279	16 102	6 740	13 332

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
513	Apparel, Piece Goods, and Notions—Con.								
5136	Men's and Boys' Clothing and Furnishings								
	All establishments	3 749	15 812 952	1 209 043	267 061	41 578	3 052 562	2 028 167	2 343 421
	Establishments operated entire year	3 277	15 430 283	1 180 436	260 219	40 290	2 976 185	1 981 876	2 296 368
	With annual sales of—								
	\$25,000,000 or more	113	6 981 290	450 707	100 067	11 471	1 167 538	884 814	1 066 467
	\$10,000,000 to \$24,999,999	205	3 169 574	221 410	48 302	6 491	576 991	409 425	468 662
	\$5,000,000 to \$9,999,999	295	2 098 838	166 985	35 423	5 474	425 431	275 026	311 411
	\$2,500,000 to \$4,999,999	425	1 494 033	131 240	29 063	5 406	320 133	198 667	223 601
	\$1,000,000 to \$2,499,999	668	1 075 901	123 155	28 118	5 901	284 726	135 616	145 481
	\$500,000 to \$999,999	508	361 974	47 398	10 451	2 684	109 258	49 085	49 806
	\$250,000 to \$499,999	461	167 923	24 015	5 371	1 666	56 474	20 269	21 284
	\$100,000 to \$249,999	399	68 898	12 718	2 722	902	29 599	7 974	8 465
	Less than \$100,000	203	11 852	2 808	702	295	6 035	1 000	1 191
	Establishments not operated entire year	472	382 669	28 607	6 842	1 288	76 377	46 291	47 053
5137	Women's, Children's, and Infants' Clothing and Accessories								
	All establishments	6 095	23 811 102	1 972 229	429 901	61 539	4 780 562	2 435 486	2 630 478
	Establishments operated entire year	4 977	23 103 216	1 920 358	418 289	59 085	4 639 390	2 367 249	2 519 883
	With annual sales of—								
	\$25,000,000 or more	179	12 011 073	855 048	185 506	19 082	2 132 190	1 185 724	1 240 987
	\$10,000,000 to \$24,999,999	264	3 998 432	341 850	72 997	9 508	802 546	450 005	486 934
	\$5,000,000 to \$9,999,999	404	2 839 446	253 365	55 328	7 917	590 030	264 094	292 000
	\$2,500,000 to \$4,999,999	502	1 760 608	174 775	39 008	6 377	407 528	187 422	199 519
	\$1,000,000 to \$2,499,999	937	1 486 255	158 089	34 309	6 974	377 517	160 604	170 775
	\$500,000 to \$999,999	815	587 325	72 819	16 448	4 125	172 641	63 759	68 689
	\$250,000 to \$499,999	769	280 765	38 971	8 917	2 807	95 334	34 838	38 018
	\$100,000 to \$249,999	683	114 995	19 883	4 509	1 683	48 814	16 637	18 175
	Less than \$100,000	424	24 317	5 558	1 267	612	12 790	4 166	4 806
	Establishments not operated entire year	1 118	707 886	51 871	11 612	2 454	141 172	68 237	110 595
5139	Footwear								
	All establishments	1 358	12 189 070	707 744	169 283	18 710	2 327 540	1 742 019	1 735 879
	Establishments operated entire year	1 162	12 019 562	695 610	166 491	18 087	2 292 665	1 722 516	1 709 755
	With annual sales of—								
	\$25,000,000 or more	79	8 959 097	452 802	111 574	10 007	1 656 525	1 331 646	1 314 416
	\$10,000,000 to \$24,999,999	80	1 218 065	89 418	20 233	2 186	236 611	151 745	143 556
	\$5,000,000 to \$9,999,999	96	679 047	46 231	9 977	1 336	125 673	75 981	80 386
	\$2,500,000 to \$4,999,999	154	548 763	41 143	9 781	1 306	108 132	74 331	80 172
	\$1,000,000 to \$2,499,999	253	412 371	39 583	8 760	1 633	99 543	54 461	57 882
	\$500,000 to \$999,999	175	127 760	14 529	3 331	840	38 029	19 065	18 966
	\$250,000 to \$499,999	142	50 431	6 989	1 553	421	17 183	10 141	9 704
	\$100,000 to \$249,999	118	20 110	3 910	999	268	8 823	3 761	3 384
	Less than \$100,000	65	3 918	1 005	283	90	2 146	1 385	1 289
	Establishments not operated entire year	196	169 508	12 134	2 792	623	34 875	19 503	26 124
514	Groceries and Related Products								
	All establishments	33 224	279 216 995	14 833 660	3 453 450	578 647	30 763 226	14 121 369	14 755 950
	Establishments operated entire year	28 670	273 738 162	14 519 889	3 363 817	561 011	30 001 541	13 796 179	14 510 796
	With annual sales of—								
	\$25,000,000 or more	1 898	187 251 830	7 722 486	1 803 682	247 058	15 519 280	10 034 884	10 589 166
	\$10,000,000 to \$24,999,999	2 363	36 666 212	2 410 656	549 246	91 269	5 100 655	1 633 673	1 725 133
	\$5,000,000 to \$9,999,999	3 118	21 835 818	1 672 330	382 971	72 690	3 545 508	975 488	1 005 966
	\$2,500,000 to \$4,999,999	3 887	13 777 566	1 187 566	273 490	56 266	2 531 720	582 182	610 214
	\$1,000,000 to \$2,499,999	5 925	9 551 311	956 191	222 431	52 718	2 047 212	394 850	397 242
	\$500,000 to \$999,999	4 117	2 977 323	328 766	75 517	21 310	722 590	108 620	113 338
	\$250,000 to \$499,999	3 130	1 134 340	143 197	33 304	10 708	318 534	43 833	45 504
	\$100,000 to \$249,999	2 673	449 525	76 573	17 931	6 690	171 426	18 484	19 924
	Less than \$100,000	1 559	94 237	22 124	5 245	2 302	44 616	4 165	4 309
	Establishments not operated entire year	4 554	5 478 833	313 771	89 633	17 636	761 685	325 190	245 154
5141	Groceries, General Line								
	All establishments	3 740	95 807 066	4 391 383	1 040 639	151 200	8 180 440	6 120 497	6 231 692
	Establishments operated entire year	3 208	95 144 379	4 352 027	1 028 473	148 963	8 091 422	6 055 204	6 183 696
	With annual sales of—								
	\$25,000,000 or more	457	85 778 082	3 699 351	874 502	118 316	6 720 312	5 406 341	5 516 544
	\$10,000,000 to \$24,999,999	231	3 575 974	236 475	55 016	9 163	461 603	230 223	243 762
	\$5,000,000 to \$9,999,999	389	2 699 469	178 065	42 445	8 041	378 262	206 556	212 578
	\$2,500,000 to \$4,999,999	459	1 630 452	102 635	24 922	5 376	232 451	118 518	119 036
	\$1,000,000 to \$2,499,999	611	1 020 943	84 512	19 694	4 747	186 117	67 053	66 973
	\$500,000 to \$999,999	401	292 338	30 564	7 163	1 829	66 510	17 282	16 613
	\$250,000 to \$499,999	271	96 372	11 024	2 557	765	26 184	6 048	5 775
	\$100,000 to \$249,999	253	42 837	7 607	1 755	553	16 331	2 713	2 071
	Less than \$100,000	136	7 912	1 794	419	173	3 652	470	344
	Establishments not operated entire year	532	662 687	39 356	12 166	2 237	89 018	65 293	47 996

See footnote at end of table.

1-50 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5141	Groceries, General Line—Con.								
	Voluntary								
	All establishments	338	28 531 246	1 043 034	250 157	35 595	1 825 331	2 008 969	2 032 069
	Establishments operated entire year	307	28 391 346	1 036 033	246 852	35 083	1 812 996	1 985 222	2 026 449
	With annual sales of—								
	\$25,000,000 or more	100	27 637 514	983 988	234 200	32 598	1 704 446	1 931 858	1 973 369
	\$10,000,000 to \$24,999,999	20	333 437	21 686	5 275	902	44 832	23 684	24 200
	\$5,000,000 to \$9,999,999	26	185 375	13 154	3 274	630	25 803	12 835	12 812
	\$2,500,000 to \$4,999,999	36	127 701	7 578	1 973	403	16 172	10 947	10 024
	\$1,000,000 to \$2,499,999	47	78 557	6 906	1 511	355	15 000	3 967	4 270
	\$500,000 to \$999,999	21	16 531	1 134	253	78	3 121	918	817
	\$250,000 to \$499,999	21	7 029	785	174	57	1 930	824	811
	\$100,000 to \$249,999	28	4 746	679	162	48	1 453	164	133
	Less than \$100,000	8	456	123	30	12	239	25	13
	Establishments not operated entire year	31	139 900	7 001	3 305	512	12 335	23 747	5 620
	Retail cooperative								
	All establishments	184	17 332 298	486 919	115 146	16 928	936 034	834 318	851 604
	Establishments operated entire year	168	17 303 037	485 011	114 953	16 874	931 757	833 659	848 306
	With annual sales of—								
	\$25,000,000 or more	44	16 986 504	458 462	107 993	15 526	882 580	813 155	830 577
	\$10,000,000 to \$24,999,999	10	152 907	7 663	1 695	306	14 706	8 073	8 149
	\$5,000,000 to \$9,999,999	12	75 827	10 726	3 419	514	17 303	7 222	4 510
	\$2,500,000 to \$4,999,999	8	27 404	1 565	368	84	3 798	1 751	2 083
	\$1,000,000 to \$2,499,999	23	37 682	3 875	832	249	7 088	1 962	2 101
	\$500,000 to \$999,999	15	10 917	884	181	64	2 449	1 023	480
	\$250,000 to \$499,999	20	7 076	833	191	55	1 973	365	313
	\$100,000 to \$249,999	24	4 131	883	242	64	1 613	90	76
	Less than \$100,000	12	589	120	32	12	247	18	17
	Establishments not operated entire year	16	29 261	1 908	193	54	4 277	659	3 298
	Other general line								
	All establishments	3 218	49 943 522	2 861 430	675 336	98 677	5 419 075	3 277 210	3 348 019
	Establishments operated entire year	2 733	49 449 996	2 830 983	666 668	97 006	5 346 669	3 236 323	3 308 941
	With annual sales of—								
	\$25,000,000 or more	313	41 154 064	2 256 901	532 309	70 192	4 133 286	2 661 328	2 712 598
	\$10,000,000 to \$24,999,999	201	3 089 630	207 126	48 046	7 955	402 065	198 466	211 413
	\$5,000,000 to \$9,999,999	351	2 438 267	154 185	35 752	6 897	335 156	186 499	195 256
	\$2,500,000 to \$4,999,999	415	1 475 347	93 492	22 581	4 889	212 481	105 820	106 929
	\$1,000,000 to \$2,499,999	541	904 704	73 731	17 351	4 143	164 029	61 124	60 602
	\$500,000 to \$999,999	365	264 890	28 546	6 729	1 687	60 940	15 341	15 316
	\$250,000 to \$499,999	230	82 267	9 406	2 192	653	22 281	4 859	4 651
	\$100,000 to \$249,999	201	33 960	6 045	1 351	441	13 265	2 459	1 862
	Less than \$100,000	116	6 867	1 551	357	149	3 166	427	314
	Establishments not operated entire year	485	493 526	30 447	8 668	1 671	72 406	40 887	39 078
5142	Packaged Frozen Foods								
	All establishments	2 521	36 287 759	1 743 305	403 904	61 673	3 709 423	1 808 555	1 905 866
	Establishments operated entire year	2 264	35 771 044	1 706 452	391 750	59 898	3 632 404	1 781 406	1 879 916
	With annual sales of—								
	\$25,000,000 or more	331	27 536 447	1 124 801	256 685	34 514	2 389 672	1 287 722	1 348 859
	\$10,000,000 to \$24,999,999	272	4 388 687	249 230	58 239	8 953	529 003	264 718	287 915
	\$5,000,000 to \$9,999,999	270	1 905 581	143 579	33 032	6 259	305 286	118 943	131 168
	\$2,500,000 to \$4,999,999	289	1 035 759	88 810	20 528	4 234	188 579	63 934	64 828
	\$1,000,000 to \$2,499,999	368	598 353	60 971	14 344	3 047	129 688	32 821	33 537
	\$500,000 to \$999,999	281	202 223	23 158	5 163	1 440	54 250	8 846	9 138
	\$250,000 to \$499,999	195	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$100,000 to \$249,999	155	26 676	5 058	1 226	528	11 559	947	1 090
	Less than \$100,000	103	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	257	516 715	36 853	12 154	1 775	77 019	27 149	25 950

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

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SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5143	Dairy Products, Except Dried or Canned								
	All establishments	2 424	16 866 462	775 791	181 032	28 988	1 762 440	379 338	433 792
	Establishments operated entire year.....	2 123	16 554 048	759 289	176 633	28 039	1 723 995	371 707	428 439
	With annual sales of—								
	\$25,000,000 or more	137	10 227 812	292 301	67 910	9 271	698 666	191 516	240 140
	\$10,000,000 to \$24,999,999	186	2 978 259	192 241	44 174	6 476	429 397	91 964	95 805
	\$5,000,000 to \$9,999,999	176	1 229 911	91 416	21 550	3 250	189 095	40 986	41 301
	\$2,500,000 to \$4,999,999	289	1 000 589	81 183	19 154	3 420	176 397	23 438	25 975
	\$1,000,000 to \$2,499,999	451	725 221	65 356	15 542	3 189	144 183	16 608	17 211
	\$500,000 to \$999,999	358	258 794	22 640	5 033	1 342	52 344	4 986	5 353
	\$250,000 to \$499,999	277	100 532	9 371	2 170	635	22 277	1 553	1 878
	\$100,000 to \$249,999	160	28 039	3 682	826	310	9 253	487	609
	Less than \$100,000	89	4 891	1 099	274	146	2 383	169	167
	Establishments not operated entire year	301	312 414	16 502	4 399	949	38 445	7 631	5 353
	Raw milk								
	All establishments	188	4 949 152	58 758	13 858	2 275	186 776	22 789	28 841
	Establishments operated entire year.....	170	4 869 490	56 603	13 390	2 200	182 213	21 948	28 772
	With annual sales of—								
	\$25,000,000 or more	42	4 411 398	43 503	10 225	1 479	148 020	13 755	20 405
	\$10,000,000 to \$24,999,999	17	230 054	3 179	791	165	9 381	2 433	2 931
	\$5,000,000 to \$9,999,999	16	114 325	3 630	819	165	8 393	4 210	4 178
	\$2,500,000 to \$4,999,999	16	57 717	1 980	519	125	5 683	679	634
	\$1,000,000 to \$2,499,999	20	32 986	1 977	471	105	5 265	330	314
	\$500,000 to \$999,999	19	13 114	1 268	298	72	2 721	416	175
	\$250,000 to \$499,999	19	6 798	698	174	50	1 710	89	94
	\$100,000 to \$249,999	16	2 751	295	74	31	869	36	41
	Less than \$100,000	5	347	73	19	8	171	—	—
	Establishments not operated entire year	18	79 662	2 155	468	75	4 563	841	69
	Dairy products, except raw milk								
	All establishments	2 236	11 917 310	717 033	167 174	26 713	1 575 664	356 549	404 951
	Establishments operated entire year.....	1 953	11 684 558	702 686	163 243	25 839	1 541 782	349 759	399 667
	With annual sales of—								
	\$25,000,000 or more	95	5 816 414	248 798	57 685	7 792	550 646	177 761	219 735
	\$10,000,000 to \$24,999,999	169	2 748 205	189 062	43 383	6 311	420 016	89 531	92 874
	\$5,000,000 to \$9,999,999	160	1 115 586	87 786	20 731	3 085	180 702	36 776	37 123
	\$2,500,000 to \$4,999,999	273	942 872	79 203	18 635	3 295	170 714	22 759	25 341
	\$1,000,000 to \$2,499,999	431	692 235	63 379	15 071	3 084	138 918	16 278	16 897
	\$500,000 to \$999,999	339	245 680	21 372	4 735	1 270	49 623	4 570	5 178
	\$250,000 to \$499,999	258	93 734	8 673	1 996	585	20 567	1 464	1 784
	\$100,000 to \$249,999	144	25 288	3 387	752	279	8 384	451	568
	Less than \$100,000	84	4 544	1 026	255	138	2 212	169	167
	Establishments not operated entire year	283	232 752	14 347	3 931	874	33 882	6 790	5 284
5144	Poultry and Poultry Products								
	All establishments	1 022	6 961 250	365 368	84 794	17 037	770 919	145 238	150 025
	Establishments operated entire year.....	894	6 726 703	354 798	82 093	16 478	744 692	140 477	144 823
	With annual sales of—								
	\$25,000,000 or more	71	3 239 261	122 095	27 514	4 681	243 105	53 700	59 056
	\$10,000,000 to \$24,999,999	95	1 537 794	93 975	21 918	4 372	192 503	52 480	49 073
	\$5,000,000 to \$9,999,999	139	1 007 800	60 306	14 240	2 958	135 678	15 148	19 120
	\$2,500,000 to \$4,999,999	141	512 612	39 197	9 125	2 003	88 458	9 327	10 405
	\$1,000,000 to \$2,499,999	192	317 190	28 439	6 772	1 642	60 694	4 785	4 971
	\$500,000 to \$999,999	102	74 232	6 181	1 430	396	13 835	1 132	1 320
	\$250,000 to \$499,999	76	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$100,000 to \$249,999	51	8 223	1 102	282	135	2 852	255	261
	Less than \$100,000	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	128	234 547	10 570	2 701	559	26 227	4 761	5 202
	Live poultry								
	All establishments	73	335 216	21 306	5 015	923	50 365	10 112	10 433
	Establishments operated entire year.....	70	330 922	21 090	4 907	890	49 792	9 760	10 424
	With annual sales of—								
	\$25,000,000 or more	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	6	86 442	2 722	629	88	7 071	3 327	3 782
	\$5,000,000 to \$9,999,999	17	117 677	8 458	2 092	359	18 897	2 397	2 447
	\$2,500,000 to \$4,999,999	16	63 663	5 439	1 246	253	13 931	1 886	1 628
	\$1,000,000 to \$2,499,999	16	25 097	2 890	579	119	6 628	152	172
	\$500,000 to \$999,999	6	3 461	409	104	20	776	341	365
	\$250,000 to \$499,999	4	1 631	237	45	11	564	92	99
	\$100,000 to \$249,999	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnote at end of table.

1-52 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5144	Poultry and Poultry Products—Con. Poultry and poultry products, except live								
	All establishments	949	6 626 034	344 062	79 779	16 114	720 554	135 126	139 592
	Establishments operated entire year	824	6 395 781	333 708	77 186	15 588	694 900	130 717	134 399
	With annual sales of—								
	\$25,000,000 or more	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	89	1 451 352	91 253	21 289	4 284	185 432	49 153	45 291
	\$5,000,000 to \$9,999,999	122	890 123	51 848	12 148	2 599	116 781	15 751	16 673
	\$2,500,000 to \$4,999,999	125	448 949	33 758	7 879	1 750	74 527	7 441	8 777
	\$1,000,000 to \$2,499,999	176	292 093	25 549	6 193	1 523	54 066	4 633	4 799
	\$500,000 to \$999,999	96	70 771	5 772	1 326	376	13 059	791	955
	\$250,000 to \$499,999	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$100,000 to \$249,999	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	25	1 529	283	62	27	627	38	34
	Establishments not operated entire year	125	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery								
	All establishments	2 010	6 116 530	447 419	104 842	20 725	1 050 907	556 007	629 775
	Establishments operated entire year	1 699	5 977 064	436 743	101 853	20 006	1 026 209	540 636	618 375
	With annual sales of—								
	\$25,000,000 or more	43	2 312 507	96 703	23 538	3 325	264 133	241 624	293 364
	\$10,000,000 to \$24,999,999	77	1 177 471	84 959	19 657	3 593	205 540	126 524	138 706
	\$5,000,000 to \$9,999,999	113	774 079	63 553	14 045	2 445	136 153	60 124	60 124
	\$2,500,000 to \$4,999,999	220	763 817	77 769	17 985	3 621	174 062	50 795	61 351
	\$1,000,000 to \$2,499,999	379	609 725	71 818	16 963	3 779	155 350	44 959	43 923
	\$500,000 to \$999,999	282	204 323	24 822	5 803	1 695	52 400	11 649	11 756
	\$250,000 to \$499,999	249	92 122	10 579	2 453	871	23 688	5 780	6 161
	\$100,000 to \$249,999	203	35 448	5 022	1 054	472	11 516	2 180	2 436
	Less than \$100,000	133	7 572	1 518	355	205	3 367	484	554
	Establishments not operated entire year	311	139 466	10 676	2 989	719	24 698	15 371	11 400
5146	Fish and Seafoods								
	All establishments	2 926	9 666 553	553 851	127 048	27 958	1 253 751	408 752	423 202
	Establishments operated entire year	2 368	9 241 887	532 377	121 862	26 121	1 194 837	387 538	398 163
	With annual sales of—								
	\$25,000,000 or more	55	2 843 647	106 089	24 920	3 015	235 057	171 201	180 512
	\$10,000,000 to \$24,999,999	140	2 047 759	121 198	27 789	4 643	260 015	88 111	84 243
	\$5,000,000 to \$9,999,999	240	1 629 696	100 804	23 945	4 741	220 107	54 944	61 093
	\$2,500,000 to \$4,999,999	368	1 303 898	88 900	19 557	4 601	197 352	33 161	32 143
	\$1,000,000 to \$2,499,999	611	985 445	73 043	16 189	5 310	177 618	26 872	25 846
	\$500,000 to \$999,999	420	305 687	27 493	6 177	2 265	68 825	8 716	9 419
	\$250,000 to \$499,999	249	90 096	9 505	2 052	901	22 643	2 738	2 811
	\$100,000 to \$249,999	174	29 672	4 051	941	477	10 319	1 303	1 529
	Less than \$100,000	111	5 987	1 294	292	168	2 901	492	567
	Establishments not operated entire year	558	424 666	21 474	5 186	1 837	58 914	21 214	25 039
5147	Meats and Meat Products								
	All establishments	3 587	27 846 368	1 254 509	295 083	51 736	2 577 635	858 495	840 337
	Establishments operated entire year	3 162	27 027 898	1 227 007	285 980	49 977	2 506 200	815 972	823 888
	With annual sales of—								
	\$25,000,000 or more	232	15 547 930	496 500	116 475	17 459	1 021 149	493 008	492 582
	\$10,000,000 to \$24,999,999	346	5 342 938	302 902	68 722	11 534	608 720	158 478	165 154
	\$5,000,000 to \$9,999,999	402	2 846 118	180 271	41 723	7 563	358 396	77 640	79 199
	\$2,500,000 to \$4,999,999	459	1 627 763	111 718	26 230	5 304	230 090	48 419	47 937
	\$1,000,000 to \$2,499,999	744	1 182 788	91 543	22 393	5 077	189 419	28 422	28 782
	\$500,000 to \$999,999	475	352 690	28 868	6 781	1 824	63 058	6 995	7 012
	\$250,000 to \$499,999	254	93 348	9 923	2 301	721	22 594	2 166	2 825
	\$100,000 to \$249,999	162	28 976	4 146	1 066	375	10 207	738	881
	Less than \$100,000	88	5 347	1 136	289	120	2 567	106	116
	Establishments not operated entire year	425	818 470	27 502	9 103	1 759	71 435	42 523	16 449
	Meats and meat products, except boxed beef								
	All establishments	3 345	23 456 988	1 105 174	261 879	45 783	2 272 280	741 868	716 956
	Establishments operated entire year	2 930	22 667 985	1 078 993	253 758	44 167	2 203 306	701 326	700 538
	With annual sales of—								
	\$25,000,000 or more	195	12 264 925	407 856	97 639	14 205	836 858	407 053	399 782
	\$10,000,000 to \$24,999,999	310	4 758 725	276 185	62 913	10 418	556 518	145 420	150 095
	\$5,000,000 to \$9,999,999	365	2 589 268	162 751	37 878	6 912	322 602	71 034	72 282
	\$2,500,000 to \$4,999,999	420	1 489 068	104 259	24 455	4 943	214 815	42 847	42 687
	\$1,000,000 to \$2,499,999	698	1 105 311	85 578	20 855	4 742	177 652	25 952	26 204
	\$500,000 to \$999,999	454	336 671	27 679	6 495	1 761	60 469	6 164	6 400
	\$250,000 to \$499,999	246	90 668	9 603	2 225	702	21 962	2 033	2 157
	\$100,000 to \$249,999	157	28 157	4 008	1 021	368	9 940	717	816
	Less than \$100,000	85	5 192	1 074	277	116	2 490	106	115
	Establishments not operated entire year	415	789 003	26 181	8 121	1 616	68 974	40 542	16 418

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–53

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5147	Meats and Meat Products—Con.								
	Packaging boxed beef								
	All establishments	242	4 389 380	149 335	33 204	5 953	305 355	116 627	123 381
	Establishments operated entire year	232	4 359 913	148 014	32 222	5 810	302 894	114 646	123 350
	With annual sales of—								
	\$25,000,000 or more	37	3 283 005	88 644	18 836	3 254	184 291	85 955	92 800
	\$10,000,000 to \$24,999,999	36	584 213	26 717	5 809	1 116	52 202	13 058	15 059
	\$5,000,000 to \$9,999,999	37	256 850	17 520	3 845	651	35 794	6 606	6 917
	\$2,500,000 to \$4,999,999	39	138 695	7 459	1 775	361	15 275	5 572	5 250
	\$1,000,000 to \$2,499,999	46	77 477	5 965	1 538	335	11 767	2 470	2 578
	\$500,000 to \$999,999	21	16 019	1 189	286	63	2 589	831	612
	\$250,000 to \$499,999	8	2 680	320	76	19	632	133	128
	\$100,000 to \$249,999	5	819	138	45	7	267	21	5
	Less than \$100,000	3	155	62	12	4	77	—	1
	Establishments not operated entire year	10	29 467	1 321	982	143	2 461	1 981	31
5148	Fresh Fruits and Vegetables								
	All establishments	5 293	31 784 551	2 169 098	483 236	95 657	4 544 782	413 661	444 809
	Establishments operated entire year	4 580	31 053 738	2 118 638	470 507	92 916	4 412 647	399 436	423 531
	With annual sales of—								
	\$25,000,000 or more	246	12 013 202	619 345	136 117	19 664	1 289 881	131 160	142 238
	\$10,000,000 to \$24,999,999	563	8 824 450	620 705	137 045	25 619	1 261 870	110 959	119 941
	\$5,000,000 to \$9,999,999	734	5 137 925	404 695	89 598	20 009	851 427	80 760	81 912
	\$2,500,000 to \$4,999,999	816	2 893 336	260 229	58 595	13 440	545 451	41 712	46 040
	\$1,000,000 to \$2,499,999	986	1 609 428	151 239	34 644	9 627	325 166	25 122	23 540
	\$500,000 to \$999,999	553	402 590	39 962	9 209	2 833	88 122	6 211	6 304
	\$250,000 to \$499,999	361	129 417	15 051	3 645	1 119	34 539	2 450	2 318
	\$100,000 to \$249,999	208	37 119	5 838	1 316	459	12 917	899	937
	Less than \$100,000	113	6 271	1 574	338	146	3 274	163	301
	Establishments not operated entire year	713	730 813	50 460	12 729	2 741	132 135	14 225	21 278
5149	Groceries and Related Products, N.E.C.								
	All establishments	9 701	47 880 456	3 132 936	732 872	123 673	6 912 929	3 430 826	3 696 452
	Establishments operated entire year	8 372	46 241 401	3 032 558	704 666	118 613	6 669 135	3 303 803	3 609 965
	With annual sales of—								
	\$25,000,000 or more	326	27 752 942	1 165 301	276 021	36 813	2 657 305	2 058 612	2 315 871
	\$10,000,000 to \$24,999,999	453	6 792 880	508 971	116 686	16 916	1 152 004	510 216	540 534
	\$5,000,000 to \$9,999,999	655	4 605 239	449 641	102 393	17 424	971 104	320 870	319 471
	\$2,500,000 to \$4,999,999	846	3 009 340	337 125	77 394	14 267	698 880	192 878	202 499
	\$1,000,000 to \$2,499,999	1 583	2 502 218	329 270	75 890	16 300	678 977	148 208	152 459
	\$500,000 to \$999,999	1 245	884 446	125 078	28 758	7 686	263 246	42 803	46 423
	\$250,000 to \$499,999	1 198	432 894	65 050	15 221	4 725	138 343	19 229	20 508
	\$100,000 to \$249,999	1 307	212 535	40 067	9 465	3 381	86 472	8 962	10 170
	Less than \$100,000	759	48 907	12 055	2 838	1 101	22 804	2 025	2 030
	Establishments not operated entire year	1 329	1 639 055	100 378	28 206	5 060	243 794	127 023	86 487
	Coffee, tea, and spices								
	All establishments	1 142	3 649 320	279 226	64 068	10 926	580 940	541 385	660 466
	Establishments operated entire year	993	3 558 110	272 371	61 682	10 462	562 709	529 127	653 708
	With annual sales of—								
	\$25,000,000 or more	23	1 784 154	51 981	11 476	1 472	111 625	382 314	509 188
	\$10,000,000 to \$24,999,999	39	580 684	42 311	9 458	1 179	82 665	55 130	53 214
	\$5,000,000 to \$9,999,999	44	300 412	38 466	8 674	1 338	74 075	31 305	28 364
	\$2,500,000 to \$4,999,999	94	336 258	45 174	9 969	1 622	91 245	24 196	24 782
	\$1,000,000 to \$2,499,999	224	355 039	60 219	13 866	2 673	115 554	11 213	11 373
	\$500,000 to \$999,999	155	109 026	18 034	4 306	1 032	40 676	6 328	7 075
	\$250,000 to \$499,999	160	58 139	9 968	2 322	648	22 756	3 667	3 647
	\$100,000 to \$249,999	178	30 223	5 360	1 331	430	12 361	1 430	1 536
	Less than \$100,000	76	4 175	858	227	127	2 047	283	282
	Establishments not operated entire year	149	91 210	6 855	2 386	464	18 231	12 258	6 758
	Bread and baked goods								
	All establishments	1 978	2 659 330	375 075	86 976	19 964	712 640	78 175	81 538
	Establishments operated entire year	1 662	2 560 920	364 626	84 623	19 336	686 743	76 208	77 208
	With annual sales of—								
	\$25,000,000 or more	10	473 313	42 900	10 119	1 226	81 073	15 773	13 445
	\$10,000,000 to \$24,999,999	31	460 519	40 555	10 121	1 560	80 688	20 931	23 492
	\$5,000,000 to \$9,999,999	63	437 581	63 955	14 306	2 924	119 977	11 089	9 129
	\$2,500,000 to \$4,999,999	107	369 271	60 568	13 866	2 673	115 554	11 213	11 373
	\$1,000,000 to \$2,499,999	282	427 977	80 817	18 571	4 822	148 066	9 756	11 190
	\$500,000 to \$999,999	290	202 590	39 508	9 167	2 673	69 411	3 773	4 435
	\$250,000 to \$499,999	317	113 078	21 343	5 044	1 791	38 802	1 775	2 009
	\$100,000 to \$249,999	388	66 004	12 651	2 879	1 361	27 614	1 497	1 647
	Less than \$100,000	174	10 587	2 329	550	306	5 558	401	488
	Establishments not operated entire year	316	98 410	10 449	2 353	628	25 897	1 967	4 330

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5149	Groceries and Related Products, N.E.C.—Con.								
	Soft drinks								
	All establishments	1 951	4 863 731	553 538	127 637	21 230	1 273 699	176 387	204 421
	Establishments operated entire year	1 737	4 708 215	539 859	123 705	20 501	1 239 195	169 209	197 193
	With annual sales of—								
	\$25,000,000 or more	29	1 231 718	84 099	19 847	2 383	240 890	46 687	64 097
	\$10,000,000 to \$24,999,999	72	1 047 631	129 095	28 573	4 383	295 526	39 407	45 274
	\$5,000,000 to \$9,999,999	148	1 060 902	140 099	31 903	5 125	310 160	32 996	33 339
	\$2,500,000 to \$4,999,999	156	559 744	75 253	17 506	3 091	158 157	19 892	21 029
	\$1,000,000 to \$2,499,999	314	490 150	64 040	14 936	2 856	133 828	18 751	20 581
	\$500,000 to \$999,999	246	174 252	22 221	5 080	1 189	48 864	6 161	7 161
	\$250,000 to \$499,999	227	80 350	10 123	2 313	674	25 301	3 198	3 437
	\$100,000 to \$249,999	299	43 029	9 524	2 285	516	18 031	1 770	1 916
	Less than \$100,000	246	20 439	5 405	1 262	284	8 438	347	359
	Establishments not operated entire year	214	155 516	13 679	3 932	729	34 504	7 178	7 228
	Canned foods								
	All establishments	981	11 415 734	553 880	133 257	19 990	1 280 406	956 716	948 240
	Establishments operated entire year	854	11 245 407	543 802	130 931	19 592	1 257 164	942 862	938 710
	With annual sales of—								
	\$25,000,000 or more	81	8 178 975	344 889	83 625	11 320	781 032	629 377	626 825
	\$10,000,000 to \$24,999,999	97	1 461 269	85 187	20 345	3 219	219 163	159 796	162 410
	\$5,000,000 to \$9,999,999	112	795 618	49 296	11 583	1 972	112 733	80 761	77 933
	\$2,500,000 to \$4,999,999	120	426 258	28 490	6 966	1 161	66 456	39 451	38 579
	\$1,000,000 to \$2,499,999	163	264 848	23 086	5 467	1 127	49 064	24 451	23 432
	\$500,000 to \$999,999	107	77 713	7 510	1 671	410	17 065	5 961	5 946
	\$250,000 to \$499,999	80	28 916	3 396	815	217	7 275	2 128	2 442
	\$100,000 to \$249,999	63	10 280	1 504	362	132	3 532	814	985
	Less than \$100,000	31	1 530	444	97	34	844	123	158
	Establishments not operated entire year	127	170 327	10 078	2 326	398	23 242	13 854	9 530
	Food and beverage basic materials								
	All establishments	560	2 850 014	152 058	35 682	5 144	362 312	263 209	281 116
	Establishments operated entire year	490	2 776 279	147 613	34 400	4 871	351 143	257 383	277 745
	With annual sales of—								
	\$25,000,000 or more	18	1 130 837	31 983	8 151	899	74 286	126 041	139 732
	\$10,000,000 to \$24,999,999	54	822 636	40 813	9 158	921	110 956	72 025	77 311
	\$5,000,000 to \$9,999,999	56	403 852	31 404	7 274	1 191	68 217	33 734	35 693
	\$2,500,000 to \$4,999,999	57	197 892	17 673	4 085	680	37 953	14 026	14 030
	\$1,000,000 to \$2,499,999	94	149 066	16 215	3 438	595	36 897	8 171	7 533
	\$500,000 to \$999,999	46	32 897	3 562	866	207	9 800	1 770	1 636
	\$250,000 to \$499,999	74	28 114	4 014	973	221	8 475	1 100	1 194
	\$100,000 to \$249,999	51	8 889	1 427	325	117	3 535	392	467
	Less than \$100,000	40	2 096	522	130	40	1 024	124	149
	Establishments not operated entire year	70	73 735	4 445	1 282	273	11 169	5 826	3 371
	Other grocery specialties								
	All establishments	3 089	22 442 327	1 219 159	285 252	46 419	2 702 932	1 414 954	1 520 671
	Establishments operated entire year	2 636	21 392 470	1 164 287	269 325	43 851	2 572 181	1 329 014	1 465 401
	With annual sales of—								
	\$25,000,000 or more	165	14 953 945	609 449	142 803	19 513	1 368 399	858 420	962 584
	\$10,000,000 to \$24,999,999	160	2 420 141	171 010	39 031	5 654	363 006	162 927	178 833
	\$5,000,000 to \$9,999,999	232	1 606 874	126 421	28 653	4 874	285 942	130 985	135 013
	\$2,500,000 to \$4,999,999	312	1 119 917	109 967	25 002	5 040	229 515	84 100	92 706
	\$1,000,000 to \$2,499,999	506	815 138	84 893	19 559	4 286	185 863	62 605	64 103
	\$500,000 to \$999,999	401	287 968	34 243	7 668	2 175	77 430	18 810	20 170
	\$250,000 to \$499,999	340	124 297	16 206	3 754	1 174	35 734	7 361	7 779
	\$100,000 to \$249,999	328	54 110	9 601	2 283	825	21 399	3 059	3 619
	Less than \$100,000	192	10 080	2 497	572	310	4 893	747	594
	Establishments not operated entire year	453	1 049 857	54 872	15 927	2 568	130 751	85 940	55 270

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
515	Farm-Product Raw Materials								
	All establishments	9 845	109 827 391	1 875 386	426 039	81 066	5 088 889	7 947 483	7 888 628
	Establishments operated entire year	8 915	107 630 599	1 824 644	410 706	77 485	4 945 977	7 706 184	7 778 509
	With annual sales of—								
	\$25,000,000 or more	578	69 245 053	566 787	125 046	17 149	1 583 261	3 983 806	3 920 597
	\$10,000,000 to \$24,999,999	1 051	15 867 810	392 952	90 438	16 060	1 063 856	1 503 983	1 554 720
	\$5,000,000 to \$9,999,999	1 703	11 908 397	356 143	80 084	15 722	963 343	1 088 997	1 116 139
	\$2,500,000 to \$4,999,999	1 849	6 777 960	259 806	59 052	12 768	699 136	665 558	732 972
	\$1,000,000 to \$2,499,999	1 751	2 971 090	159 390	35 660	8 878	422 605	309 957	340 953
	\$500,000 to \$999,999	801	592 201	50 842	11 569	3 416	126 411	73 339	75 851
	\$250,000 to \$499,999	514	186 864	23 441	5 375	1 911	53 871	26 183	24 861
	\$100,000 to \$249,999	398	66 398	11 447	2 552	1 083	25 902	10 216	9 044
	Less than \$100,000	270	14 826	3 836	930	498	7 592	4 145	3 372
	Establishments not operated entire year	930	2 196 792	50 742	15 333	3 581	142 912	241 299	110 119
5153	Grain and Field Beans								
	All establishments	7 264	85 521 236	1 419 510	326 002	59 466	3 865 691	5 653 287	5 706 310
	Establishments operated entire year	6 692	83 913 726	1 385 740	315 165	57 338	3 769 035	5 483 361	5 624 031
	With annual sales of—								
	\$25,000,000 or more	404	53 082 193	363 402	83 509	10 991	991 375	2 068 434	2 101 669
	\$10,000,000 to \$24,999,999	843	12 645 014	323 330	73 965	13 031	888 513	1 383 770	1 417 173
	\$5,000,000 to \$9,999,999	1 370	9 604 530	309 078	69 662	13 088	844 544	1 020 809	1 045 582
	\$2,500,000 to \$4,999,999	1 551	5 681 569	220 873	50 144	10 602	603 189	618 564	683 574
	\$1,000,000 to \$2,499,999	1 375	2 361 134	120 602	26 889	6 444	319 681	309 478	293 942
	\$500,000 to \$999,999	525	392 322	29 429	6 675	1 801	77 733	55 271	56 908
	\$250,000 to \$499,999	294	106 939	11 313	2 605	768	27 356	18 589	17 561
	\$100,000 to \$249,999	195	32 182	5 505	1 202	385	12 785	5 240	4 589
	Less than \$100,000	135	7 843	2 208	514	228	3 859	3 206	3 033
	Establishments not operated entire year	572	1 607 510	33 770	10 837	2 128	96 656	169 926	82 279
5154	Livestock								
	All establishments	1 218	8 838 734	105 788	24 615	8 464	301 938	107 057	124 089
	Establishments operated entire year	1 054	8 632 029	102 301	23 877	8 092	292 123	103 533	118 133
	With annual sales of—								
	\$25,000,000 or more	63	4 244 541	22 685	4 649	1 315	83 431	46 914	57 657
	\$10,000,000 to \$24,999,999	123	1 871 412	21 444	5 460	1 332	57 344	19 981	19 184
	\$5,000,000 to \$9,999,999	215	1 482 565	16 822	3 950	1 455	43 311	7 018	9 073
	\$2,500,000 to \$4,999,999	173	655 267	14 359	3 407	1 015	37 169	7 911	7 339
	\$1,000,000 to \$2,499,999	160	263 704	12 803	3 056	1 085	39 002	10 918	13 306
	\$500,000 to \$999,999	97	69 042	6 462	1 392	686	15 556	4 503	4 929
	\$250,000 to \$499,999	82	29 302	4 661	1 149	662	9 691	2 700	3 216
	\$100,000 to \$249,999	80	13 389	2 448	658	400	5 106	3 189	3 293
	Less than \$100,000	61	2 807	617	156	142	1 513	399	136
	Establishments not operated entire year	164	206 705	3 487	738	372	9 815	3 524	5 956
5159	Farm-Product Raw Materials, N.E.C.								
	All establishments	1 363	15 467 421	350 088	75 422	13 136	921 260	2 187 139	2 058 229
	Establishments operated entire year	1 169	15 084 844	336 603	71 664	12 055	884 819	2 119 290	2 036 345
	With annual sales of—								
	\$25,000,000 or more	111	11 918 319	180 700	36 888	4 843	508 455	1 868 458	1 761 271
	\$10,000,000 to \$24,999,999	85	1 351 384	48 178	11 013	1 697	117 999	100 232	118 363
	\$5,000,000 to \$9,999,999	118	821 302	30 243	6 472	1 179	75 488	61 170	61 484
	\$2,500,000 to \$4,999,999	125	441 124	24 574	5 501	1 151	58 778	39 083	42 059
	\$1,000,000 to \$2,499,999	216	346 252	25 985	5 715	1 349	63 922	29 561	33 705
	\$500,000 to \$999,999	179	130 837	14 951	3 502	929	33 122	13 565	14 014
	\$250,000 to \$499,999	138	50 623	7 467	1 621	481	16 824	4 894	4 084
	\$100,000 to \$249,999	123	20 827	3 494	692	298	8 011	1 787	1 162
	Less than \$100,000	74	4 176	1 011	260	128	2 220	540	203
	Establishments not operated entire year	194	382 577	13 485	3 758	1 081	36 441	67 849	21 884
	Hides, skins, and pelts								
	All establishments	280	2 079 222	62 469	14 569	2 183	143 170	119 722	117 924
	Establishments operated entire year	249	1 999 336	60 594	13 872	2 082	136 067	116 091	114 332
	With annual sales of—								
	\$25,000,000 or more	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	20	319 432	8 483	1 856	231	18 924	15 529	15 608
	\$5,000,000 to \$9,999,999	26	182 596	8 582	1 703	302	16 742	9 541	8 181
	\$2,500,000 to \$4,999,999	25	94 569	5 730	1 314	221	11 188	8 988	10 524
	\$1,000,000 to \$2,499,999	41	66 641	5 619	1 350	212	12 503	7 917	7 760
	\$500,000 to \$999,999	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$250,000 to \$499,999	27	9 904	1 271	351	97	3 005	1 216	1 021
	\$100,000 to \$249,999	22	3 842	631	115	52	1 451	280	293
	Less than \$100,000	22	1 300	303	74	42	685	268	70
	Establishments not operated entire year	31	79 886	1 875	697	101	7 103	3 631	3 592

See footnote at end of table.

1-56 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
515	Farm-Product Raw Materials—Con.								
5159	Farm-Product Raw Materials, N.E.C.—Con.								
	Leaf tobacco								
	All establishments	155	1 906 414	58 914	14 197	2 053	134 998	581 007	570 465
	Establishments operated entire year	121	1 861 139	56 933	13 716	1 910	130 522	579 885	568 938
	With annual sales of—								
	\$25,000,000 or more	12	1 495 967	40 825	9 713	1 072	89 320	555 119	529 794
	\$10,000,000 to \$24,999,999	14	201 709	7 643	2 167	289	19 563	10 541	26 947
	\$5,000,000 to \$9,999,999	12	84 739	3 012	782	199	7 405	10 619	8 528
	\$2,500,000 to \$4,999,999	13	40 278	1 567	341	101	4 559	1 554	1 785
	\$1,000,000 to \$2,499,999	13	18 746	1 114	210	60	3 261	569	681
	\$500,000 to \$999,999	13	9 747	784	214	76	2 183	664	641
	\$250,000 to \$499,999	21	7 422	1 404	170	40	2 901	668	451
	\$100,000 to \$249,999	12	1 833	369	65	51	897	138	101
	Less than \$100,000	11	698	215	54	22	433	13	10
	Establishments not operated entire year	34	45 275	1 981	481	143	4 476	1 122	1 527
	Wool, wool tops, and mohair								
	All establishments	56	195 088	9 161	2 013	322	26 012	34 017	35 645
	Establishments operated entire year	49	188 226	9 040	1 961	311	25 710	33 630	34 706
	With annual sales of—								
	\$25,000,000 or more	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999	3	57 763	2 776	445	32	6 091	14 073	17 569
	\$5,000,000 to \$9,999,999	6	38 170	2 177	551	76	7 822	6 198	6 152
	\$2,500,000 to \$4,999,999	13	43 560	2 088	521	110	6 345	6 525	5 391
	\$1,000,000 to \$2,499,999	8	12 391	582	129	22	1 583	787	828
	\$500,000 to \$999,999	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$250,000 to \$499,999	3	1 226	72	13	6	321	118	97
	\$100,000 to \$249,999	4	516	87	18	5	144	156	144
	Less than \$100,000	4	194	47	11	6	100	26	5
	Establishments not operated entire year	7	6 862	121	52	11	302	387	939
	Cotton								
	All establishments	271	7 621 958	106 820	18 901	2 849	322 187	1 095 825	1 045 182
	Establishments operated entire year	236	7 529 284	104 708	18 407	2 732	314 191	1 086 995	1 035 470
	With annual sales of—								
	\$25,000,000 or more	51	6 630 276	82 903	13 951	1 845	245 114	1 042 791	990 264
	\$10,000,000 to \$24,999,999	25	424 968	4 435	837	122	25 861	18 809	18 681
	\$5,000,000 to \$9,999,999	42	302 464	7 355	1 431	218	18 171	16 397	17 994
	\$2,500,000 to \$4,999,999	25	93 168	3 616	744	172	9 558	4 661	3 606
	\$1,000,000 to \$2,499,999	31	54 119	2 917	536	143	8 107	2 151	2 420
	\$500,000 to \$999,999	22	16 096	2 152	658	152	4 705	1 660	2 065
	\$250,000 to \$499,999	10	3 635	493	96	30	1 002	314	277
	\$100,000 to \$249,999	20	3 829	670	123	35	1 315	180	131
	Less than \$100,000	10	729	167	31	15	358	32	32
	Establishments not operated entire year	35	92 674	2 112	494	117	7 996	8 830	9 712
	Other farm-product raw materials, n.e.c.								
	All establishments	601	3 664 739	112 724	25 742	5 729	294 893	356 568	289 013
	Establishments operated entire year	514	3 506 859	105 328	23 708	5 020	278 329	302 689	282 899
	With annual sales of—								
	\$25,000,000 or more	25	2 473 898	30 092	6 959	1 170	109 196	197 540	171 484
	\$10,000,000 to \$24,999,999	23	347 512	24 841	5 708	1 023	47 560	41 280	39 558
	\$5,000,000 to \$9,999,999	32	213 333	9 117	2 005	384	25 348	18 415	20 629
	\$2,500,000 to \$4,999,999	49	169 549	11 573	2 581	547	27 128	17 355	20 753
	\$1,000,000 to \$2,499,999	123	194 355	15 753	3 490	912	38 468	18 137	22 016
	\$500,000 to \$999,999	93	67 714	7 709	1 513	478	16 186	6 150	5 642
	\$250,000 to \$499,999	77	28 436	4 227	991	308	9 595	2 578	2 238
	\$100,000 to \$249,999	65	10 807	1 737	371	155	4 204	1 033	493
	Less than \$100,000	27	1 255	279	90	43	644	201	86
	Establishments not operated entire year	87	157 880	7 396	2 034	709	16 564	53 879	6 114

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
516	Chemicals and Allied Products								
	All establishments	10 493	39 170 386	3 135 055	722 442	93 426	6 492 301	2 914 630	3 002 052
	Establishments operated entire year	9 531	38 279 202	3 071 811	704 073	90 871	6 339 835	2 800 870	2 903 082
	With annual sales of—								
	\$25,000,000 or more	211	14 944 946	529 151	122 097	11 882	1 155 695	1 000 189	996 615
	\$10,000,000 to \$24,999,999	495	7 566 035	548 842	125 399	13 706	1 138 912	547 267	594 625
	\$5,000,000 to \$9,999,999	856	5 956 398	591 358	135 561	16 409	1 190 714	473 220	504 309
	\$2,500,000 to \$4,999,999	1 294	4 571 589	560 213	128 519	16 543	1 123 102	365 318	381 142
	\$1,000,000 to \$2,499,999	2 195	3 491 623	521 777	119 428	17 724	1 065 171	283 090	293 181
	\$500,000 to \$999,999	1 485	1 061 371	186 508	42 370	7 275	382 279	82 114	82 533
	\$250,000 to \$499,999	1 284	466 546	88 046	20 107	4 260	184 440	33 390	34 114
	\$100,000 to \$249,999	1 105	186 484	37 347	8 509	2 258	81 638	13 426	13 523
	Less than \$100,000	606	34 210	8 569	2 083	814	17 884	2 856	3 040
	Establishments not operated entire year	962	891 184	63 244	18 369	2 555	152 466	113 760	98 970
5162	Plastics Materials and Basic Forms and Shapes								
	All establishments	2 612	9 960 572	803 697	183 109	25 504	1 703 032	827 809	868 392
	Establishments operated entire year	2 414	9 775 634	788 898	179 560	24 922	1 668 835	810 897	851 421
	With annual sales of—								
	\$25,000,000 or more	50	2 910 259	102 238	22 164	2 405	255 471	216 247	226 106
	\$10,000,000 to \$24,999,999	138	2 108 021	143 665	31 617	3 707	305 995	153 364	163 812
	\$5,000,000 to \$9,999,999	266	1 833 430	183 372	42 934	5 653	358 994	173 402	182 852
	\$2,500,000 to \$4,999,999	429	1 502 587	163 289	37 456	5 351	335 780	137 001	144 559
	\$1,000,000 to \$2,499,999	646	1 054 620	134 053	31 304	4 895	282 068	99 655	103 338
	\$500,000 to \$999,999	325	237 901	37 574	8 449	1 577	78 974	20 814	20 747
	\$250,000 to \$499,999	247	89 436	15 614	3 479	754	33 799	7 135	6 933
	\$100,000 to \$249,999	190	32 475	7 108	1 679	411	14 148	2 718	2 575
	Less than \$100,000	123	6 905	1 975	478	169	3 606	561	499
	Establishments not operated entire year	198	184 938	14 799	3 549	582	34 197	16 912	16 971
5169	Chemicals and Allied Products, N.E.C.								
	All establishments	7 881	29 209 814	2 331 358	539 333	67 922	4 789 269	2 086 821	2 133 660
	Establishments operated entire year	7 117	28 503 568	2 282 913	524 513	65 949	4 671 000	1 989 973	2 051 661
	With annual sales of—								
	\$25,000,000 or more	161	12 034 687	426 913	99 933	9 477	900 224	783 942	770 509
	\$10,000,000 to \$24,999,999	357	5 458 014	405 177	93 782	9 999	832 917	393 903	430 813
	\$5,000,000 to \$9,999,999	590	4 122 968	407 986	92 627	10 756	831 720	299 818	321 457
	\$2,500,000 to \$4,999,999	865	3 069 002	396 914	91 063	11 192	787 322	228 317	236 583
	\$1,000,000 to \$2,499,999	1 549	2 437 003	387 724	88 124	12 829	783 103	183 435	189 843
	\$500,000 to \$999,999	1 160	823 470	148 934	33 921	5 698	303 305	61 300	61 786
	\$250,000 to \$499,999	1 037	377 110	72 432	16 628	3 506	150 641	26 255	27 181
	\$100,000 to \$249,999	915	154 009	30 239	6 850	1 847	67 490	10 708	10 948
	Less than \$100,000	483	27 305	6 594	1 605	645	14 278	2 295	2 541
	Establishments not operated entire year	764	706 246	48 445	14 820	1 973	118 269	96 848	81 999
	Industrial gases, except LP								
	All establishments	968	1 865 628	248 059	58 596	8 997	506 475	112 414	112 080
	Establishments operated entire year	893	1 812 432	241 624	56 516	8 699	493 821	107 545	110 140
	With annual sales of—								
	\$25,000,000 or more	4	449 571	10 795	2 349	438	20 307	1 206	378
	\$10,000,000 to \$24,999,999	10	125 213	13 786	3 319	426	33 947	6 069	6 201
	\$5,000,000 to \$9,999,999	39	267 798	46 371	10 612	1 452	89 807	21 324	22 469
	\$2,500,000 to \$4,999,999	99	343 873	63 262	14 993	1 997	120 589	24 033	24 810
	\$1,000,000 to \$2,499,999	271	409 267	67 598	15 639	2 538	144 018	34 344	35 380
	\$500,000 to \$999,999	211	149 364	26 161	6 359	1 093	56 063	13 987	13 784
	\$250,000 to \$499,999	138	51 300	10 309	2 474	534	21 732	4 438	4 677
	\$100,000 to \$249,999	80	13 891	2 769	642	182	6 266	1 519	1 754
	Less than \$100,000	41	2 155	573	129	39	1 092	625	687
	Establishments not operated entire year	75	53 196	6 435	2 080	298	12 654	4 869	1 940
	Other chemicals and allied products								
	All establishments	6 913	27 344 186	2 083 299	480 737	58 925	4 282 794	1 974 407	2 021 580
	Establishments operated entire year	6 224	26 691 136	2 041 289	467 997	57 250	4 177 179	1 882 428	1 941 521
	With annual sales of—								
	\$25,000,000 or more	157	11 585 116	416 118	97 584	9 039	879 917	782 736	770 131
	\$10,000,000 to \$24,999,999	347	5 332 801	391 391	90 463	9 573	798 970	387 834	424 612
	\$5,000,000 to \$9,999,999	551	3 855 170	361 615	82 015	9 304	741 913	278 494	298 988
	\$2,500,000 to \$4,999,999	766	2 725 129	333 652	76 070	9 195	666 733	204 284	211 773
	\$1,000,000 to \$2,499,999	1 278	2 027 736	320 126	72 485	10 291	639 085	149 091	154 463
	\$500,000 to \$999,999	949	674 106	122 773	27 562	4 605	247 242	47 313	48 002
	\$250,000 to \$499,999	899	325 810	62 123	14 154	2 972	128 909	21 817	22 504
	\$100,000 to \$249,999	835	140 118	27 470	6 188	1 665	61 224	9 189	9 194
	Less than \$100,000	442	25 150	6 021	1 476	606	13 186	1 670	1 854
	Establishments not operated entire year	689	653 050	42 010	12 740	1 675	105 615	91 979	80 059

See footnote at end of table.

1-58 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
517	Petroleum and Petroleum Products								
	All establishments -----	13 994	142 650 895	3 492 265	826 494	144 688	8 866 753	4 229 982	4 332 937
	Establishments operated entire year -----	13 091	140 259 994	3 436 403	809 797	141 381	8 707 925	4 133 132	4 250 446
	With annual sales of—								
	\$25,000,000 or more -----	647	92 356 454	998 077	233 791	28 716	2 517 753	2 532 482	2 622 312
	\$10,000,000 to \$24,999,999 -----	1 349	20 357 610	772 208	180 535	32 163	1 999 907	520 848	533 191
	\$5,000,000 to \$9,999,999 -----	1 737	12 098 187	583 437	135 848	24 947	1 508 100	384 869	397 002
	\$2,500,000 to \$4,999,999 -----	2 252	8 036 893	482 418	114 919	22 412	1 203 405	319 936	323 410
	\$1,000,000 to \$2,499,999 -----	3 404	5 497 319	417 625	100 494	21 677	1 031 078	270 470	268 834
	\$500,000 to \$999,999 -----	1 969	1 450 724	126 474	30 432	7 411	320 173	72 353	74 313
	\$250,000 to \$499,999 -----	957	357 515	39 985	9 710	2 693	91 321	22 616	22 553
	\$100,000 to \$249,999 -----	524	91 109	13 079	3 260	1 011	29 659	7 718	7 109
	Less than \$100,000 -----	252	14 183	3 100	808	351	6 529	1 840	1 722
	Establishments not operated entire year -----	903	2 390 901	55 862	16 697	3 307	158 828	96 850	82 491
5171	Petroleum Bulk Stations and Terminals								
	All establishments -----	10 615	74 633 430	2 554 950	609 536	112 598	6 559 414	2 472 449	2 544 227
	Establishments operated entire year -----	10 118	73 443 578	2 525 469	599 228	110 439	6 478 396	2 397 064	2 504 974
	With annual sales of—								
	\$25,000,000 or more -----	418	34 951 780	578 582	136 992	18 522	1 480 581	1 023 347	1 107 547
	\$10,000,000 to \$24,999,999 -----	1 059	15 842 580	613 896	144 362	25 918	1 585 136	447 122	455 834
	\$5,000,000 to \$9,999,999 -----	1 436	10 004 032	478 107	111 760	21 210	1 257 624	333 090	345 722
	\$2,500,000 to \$4,999,999 -----	1 875	6 698 898	399 031	95 835	19 042	1 000 692	282 533	286 378
	\$1,000,000 to \$2,499,999 -----	2 785	4 505 092	329 978	79 617	17 771	835 694	231 333	229 072
	\$500,000 to \$999,999 -----	1 541	1 143 759	92 958	22 636	5 605	242 749	57 702	59 187
	\$250,000 to \$499,999 -----	659	248 048	25 958	6 344	1 790	59 671	16 674	16 507
	\$100,000 to \$249,999 -----	250	43 998	5 828	1 413	473	13 756	4 255	3 824
	Less than \$100,000 -----	95	5 391	1 131	269	108	2 493	1 008	903
	Establishments not operated entire year -----	497	1 189 852	29 481	10 308	2 159	81 018	75 385	39 253
	Petroleum bulk stations and terminals, except LP								
	All establishments -----	9 461	69 931 656	2 288 750	546 251	102 166	5 919 717	2 300 056	2 359 490
	Establishments operated entire year -----	9 001	68 797 425	2 261 007	536 238	100 088	5 843 260	2 226 158	2 325 292
	With annual sales of—								
	\$25,000,000 or more -----	392	32 084 165	524 499	125 400	17 235	1 351 271	938 952	1 011 343
	\$10,000,000 to \$24,999,999 -----	1 045	15 629 511	598 586	140 533	25 449	1 548 838	438 105	446 516
	\$5,000,000 to \$9,999,999 -----	1 397	9 753 903	454 414	105 902	20 405	1 201 708	322 146	334 078
	\$2,500,000 to \$4,999,999 -----	1 752	6 278 112	347 422	83 294	17 061	885 043	255 352	260 715
	\$1,000,000 to \$2,499,999 -----	2 399	3 911 521	252 062	60 803	14 276	640 649	201 544	201 651
	\$500,000 to \$999,999 -----	1 213	905 400	60 835	14 687	3 887	160 057	51 526	52 666
	\$250,000 to \$499,999 -----	509	193 502	17 600	4 266	1 292	42 835	14 044	14 163
	\$100,000 to \$249,999 -----	210	36 528	4 550	1 108	384	10 674	3 615	3 358
	Less than \$100,000 -----	84	4 783	1 039	245	99	2 185	874	802
	Establishments not operated entire year -----	460	1 134 231	27 743	10 013	2 078	76 457	73 898	34 198
	Liquefied petroleum gas bulk stations and terminals								
	All establishments -----	1 154	4 701 774	266 200	63 285	10 432	639 697	172 393	184 737
	Establishments operated entire year -----	1 117	4 646 153	264 462	62 990	10 351	635 136	170 906	179 682
	With annual sales of—								
	\$25,000,000 or more -----	26	2 867 615	54 083	11 592	1 287	129 310	84 395	96 204
	\$10,000,000 to \$24,999,999 -----	14	213 069	15 310	3 829	469	36 298	9 017	9 318
	\$5,000,000 to \$9,999,999 -----	39	250 129	23 693	5 858	805	55 916	10 944	11 644
	\$2,500,000 to \$4,999,999 -----	123	420 786	51 609	12 541	1 981	115 649	27 181	25 663
	\$1,000,000 to \$2,499,999 -----	386	593 571	77 916	18 814	3 495	195 045	29 789	27 421
	\$500,000 to \$999,999 -----	328	238 359	32 123	7 949	1 718	82 692	6 176	6 521
	\$250,000 to \$499,999 -----	150	54 546	8 358	2 078	498	16 836	2 630	2 344
	\$100,000 to \$249,999 -----	40	7 470	1 278	305	89	3 082	640	466
	Less than \$100,000 -----	11	608	92	24	9	308	134	101
	Establishments not operated entire year -----	37	55 621	1 738	295	81	4 561	1 487	5 055
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals								
	All establishments -----	3 379	68 017 465	937 315	216 958	32 090	2 307 339	1 757 533	1 788 710
	Establishments operated entire year -----	2 973	66 816 416	910 934	210 569	30 942	2 229 529	1 736 068	1 745 472
	With annual sales of—								
	\$25,000,000 or more -----	229	57 404 674	419 495	96 799	10 194	1 037 172	1 509 135	1 514 765
	\$10,000,000 to \$24,999,999 -----	290	4 515 030	158 312	36 173	6 245	414 771	73 726	77 357
	\$5,000,000 to \$9,999,999 -----	301	2 094 155	105 330	24 088	3 737	250 476	51 779	51 280
	\$2,500,000 to \$4,999,999 -----	377	1 337 995	83 387	19 084	3 370	202 713	37 403	37 032
	\$1,000,000 to \$2,499,999 -----	619	992 227	87 647	20 877	3 906	195 384	39 137	39 762
	\$500,000 to \$999,999 -----	428	306 965	33 516	7 796	1 806	77 424	14 651	15 126
	\$250,000 to \$499,999 -----	298	109 467	14 027	3 366	903	31 650	5 942	6 046
	\$100,000 to \$249,999 -----	274	47 111	7 251	1 847	538	15 903	3 463	3 285
	Less than \$100,000 -----	157	8 792	1 969	539	243	4 036	832	819
	Establishments not operated entire year -----	406	1 201 049	26 381	6 389	1 148	77 810	21 465	43 238

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1—59

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
518	Beer, Wine, and Distilled Alcoholic Beverages								
	All establishments	4 903	50 397 029	4 343 343	1 000 541	134 017	8 769 824	4 169 160	4 210 775
	Establishments operated entire year	4 572	49 732 675	4 293 325	988 722	132 290	8 645 446	4 121 284	4 181 156
	With annual sales of—								
	\$25,000,000 or more	488	27 476 186	2 186 103	509 412	58 672	4 378 396	2 447 055	2 537 407
	\$10,000,000 to \$24,999,999	750	11 878 809	1 115 060	253 067	35 407	2 186 559	846 637	826 936
	\$5,000,000 to \$9,999,999	804	5 735 362	537 619	121 079	18 566	1 103 097	430 160	421 846
	\$2,500,000 to \$4,999,999	777	2 821 877	280 854	64 417	10 726	582 964	217 784	215 708
	\$1,000,000 to \$2,499,999	870	1 423 492	131 871	30 888	6 203	291 239	131 564	132 246
	\$500,000 to \$999,999	373	275 492	26 496	6 128	1 497	63 691	30 694	29 663
	\$250,000 to \$499,999	240	87 866	10 404	2 546	709	26 518	11 914	11 914
	\$100,000 to \$249,999	165	27 844	3 680	891	370	10 311	4 395	4 370
	Less than \$100,000	105	5 747	1 238	294	140	2 671	1 081	1 061
	Establishments not operated entire year	331	664 354	50 018	11 819	1 727	124 378	47 876	29 619
5181	Beer and Ale								
	All establishments	3 329	29 451 143	2 714 772	612 425	87 125	5 634 056	1 584 088	1 562 706
	Establishments operated entire year	3 130	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	With annual sales of—								
	\$25,000,000 or more	276	12 799 418	1 088 289	247 349	30 726	2 290 062	656 588	648 992
	\$10,000,000 to \$24,999,999	544	8 586 399	839 278	189 097	26 690	1 675 337	441 064	434 753
	\$5,000,000 to \$9,999,999	605	4 274 373	416 742	93 094	14 343	858 966	240 450	239 604
	\$2,500,000 to \$4,999,999	589	2 166 184	219 201	49 916	8 253	461 319	138 728	133 480
	\$1,000,000 to \$2,499,999	581	960 756	91 254	21 258	4 388	203 714	67 953	66 656
	\$500,000 to \$999,999	258	191 934	17 344	4 030	1 013	40 969	14 978	13 956
	\$250,000 to \$499,999	135	49 565	5 751	1 370	424	14 033	3 637	3 575
	\$100,000 to \$249,999	87	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	55	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	199	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5182	Wine and Distilled Alcoholic Beverages								
	All establishments	1 574	20 945 886	1 628 571	388 116	46 892	3 135 768	2 585 072	2 648 069
	Establishments operated entire year	1 442	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	With annual sales of—								
	\$25,000,000 or more	212	14 676 768	1 097 814	262 063	27 946	2 088 334	1 790 467	1 888 415
	\$10,000,000 to \$24,999,999	206	3 292 410	275 782	63 970	8 717	511 222	405 573	392 183
	\$5,000,000 to \$9,999,999	199	1 460 989	120 877	27 985	4 223	244 131	189 710	182 242
	\$2,500,000 to \$4,999,999	188	655 693	61 653	14 501	2 473	121 645	79 056	82 228
	\$1,000,000 to \$2,499,999	289	462 736	40 617	9 630	1 815	87 525	63 611	65 590
	\$500,000 to \$999,999	115	83 558	9 152	2 098	484	22 722	15 716	15 707
	\$250,000 to \$499,999	105	38 301	4 653	1 176	285	12 485	8 277	8 344
	\$100,000 to \$249,999	78	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	132	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Wine and distilled alcoholic beverages—licensed								
	All establishments	1 405	19 953 897	1 602 529	381 499	45 798	3 089 329	2 529 459	2 597 439
	Establishments operated entire year	1 289	19 714 183	1 587 941	375 984	45 145	3 049 777	2 502 407	2 588 414
	With annual sales of—								
	\$25,000,000 or more	203	14 192 289	1 090 154	260 512	27 683	2 073 301	1 772 249	1 870 189
	\$10,000,000 to \$24,999,999	194	3 097 939	272 072	63 023	8 599	505 004	394 517	381 026
	\$5,000,000 to \$9,999,999	188	1 384 889	118 469	27 363	4 132	240 297	183 922	177 429
	\$2,500,000 to \$4,999,999	163	567 728	56 663	13 238	2 148	114 208	71 094	75 744
	\$1,000,000 to \$2,499,999	224	347 565	35 495	8 298	1 624	77 699	54 180	57 163
	\$500,000 to \$999,999	105	76 360	8 539	1 941	463	21 555	15 101	15 067
	\$250,000 to \$499,999	92	32 879	4 122	1 035	268	11 583	7 795	7 879
	\$100,000 to \$249,999	72	12 059	1 784	415	161	4 873	2 830	3 141
	Less than \$100,000	48	2 475	643	159	67	1 257	719	776
	Establishments not operated entire year	116	239 714	14 588	5 515	653	39 552	27 052	9 025
	Wine and distilled alcoholic beverages—State operated								
	All establishments	169	991 989	26 042	6 617	1 094	46 439	55 613	50 630
	Establishments operated entire year	153	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	With annual sales of—								
	\$25,000,000 or more	9	484 479	7 660	1 551	263	15 033	18 218	18 226
	\$10,000,000 to \$24,999,999	12	194 471	3 710	947	118	6 218	11 056	11 157
	\$5,000,000 to \$9,999,999	11	76 100	2 408	622	91	3 834	5 788	4 813
	\$2,500,000 to \$4,999,999	25	87 965	4 990	1 263	325	7 437	7 962	6 484
	\$1,000,000 to \$2,499,999	65	115 171	5 122	1 332	191	9 826	9 431	8 427
	\$500,000 to \$999,999	10	7 198	613	157	21	1 167	615	640
	\$250,000 to \$499,999	13	5 422	531	141	17	902	482	465
	\$100,000 to \$249,999	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
519	Miscellaneous Nondurable Goods								
	All establishments -----	40 640	133 446 237	8 660 756	1 989 606	378 021	18 766 520	10 897 006	11 831 719
	Establishments operated entire year -----	35 768	130 845 944	8 454 683	1 936 374	366 188	18 267 275	10 631 072	11 571 364
	With annual sales of—								
	\$25,000,000 or more -----	610	63 156 592	1 990 435	460 039	70 535	4 428 987	4 004 093	4 582 342
	\$10,000,000 to \$24,999,999 -----	1 221	18 441 674	1 337 508	304 700	48 953	2 821 495	1 759 474	1 900 940
	\$5,000,000 to \$9,999,999 -----	2 113	14 690 154	1 267 946	288 990	49 363	2 664 098	1 430 224	1 541 217
	\$2,500,000 to \$4,999,999 -----	3 876	13 401 946	1 327 224	302 416	56 767	2 826 085	1 361 238	1 424 902
	\$1,000,000 to \$2,499,999 -----	8 428	13 320 858	1 501 777	343 064	72 466	3 213 215	1 314 294	1 345 025
	\$500,000 to \$999,999 -----	6 721	4 821 617	590 604	135 888	34 400	1 313 676	466 304	470 953
	\$250,000 to \$499,999 -----	5 768	2 099 132	288 796	66 715	19 920	649 892	200 998	209 390
	\$100,000 to \$249,999 -----	4 539	773 727	120 282	27 455	10 139	282 325	77 204	79 051
	Less than \$100,000 -----	2 492	140 244	30 111	7 107	3 645	67 502	17 243	17 544
	Establishments not operated entire year -----	4 872	2 600 293	206 073	53 232	11 833	499 245	265 934	260 355
5191	Farm Supplies								
	All establishments -----	16 146	41 212 852	2 705 710	614 690	123 890	6 209 840	4 216 115	4 323 483
	Establishments operated entire year -----	14 610	40 165 101	2 640 225	598 715	120 082	6 046 982	4 098 132	4 241 311
	With annual sales of—								
	\$25,000,000 or more -----	155	10 383 870	344 354	75 966	10 769	830 864	868 193	877 932
	\$10,000,000 to \$24,999,999 -----	418	6 030 098	370 093	83 754	13 106	826 944	728 120	750 931
	\$5,000,000 to \$9,999,999 -----	974	6 755 133	479 312	109 461	18 928	1 054 551	715 993	777 279
	\$2,500,000 to \$4,999,999 -----	2 048	7 100 906	554 015	126 919	24 728	1 255 899	766 859	802 610
	\$1,000,000 to \$2,499,999 -----	4 227	6 788 531	584 968	131 936	30 618	1 348 832	708 333	715 665
	\$500,000 to \$999,999 -----	2 914	2 110 461	199 212	45 617	12 818	466 133	215 864	216 410
	\$250,000 to \$499,999 -----	2 017	745 082	74 603	17 196	5 785	183 207	71 552	75 151
	\$100,000 to \$249,999 -----	1 242	215 116	26 457	6 131	2 420	64 488	19 882	21 446
	Less than \$100,000 -----	615	35 904	7 211	1 735	910	16 064	3 336	3 887
	Establishments not operated entire year -----	1 536	1 047 751	65 485	15 975	3 808	162 858	117 983	82 172
	Farm supplies—farm dealers								
	All establishments -----	12 317	23 970 259	1 775 392	402 043	87 569	4 084 296	2 273 578	2 307 553
	Establishments operated entire year -----	11 180	23 339 655	1 731 341	391 772	84 924	3 975 697	2 201 248	2 252 824
	With annual sales of—								
	\$25,000,000 or more -----	50	2 690 178	115 042	22 980	4 227	294 027	224 539	246 437
	\$10,000,000 to \$24,999,999 -----	207	2 834 823	194 891	44 604	7 011	425 339	248 700	248 222
	\$5,000,000 to \$9,999,999 -----	626	4 284 307	308 861	70 722	12 630	681 665	404 244	427 078
	\$2,500,000 to \$4,999,999 -----	1 596	5 485 214	419 814	95 761	19 272	952 913	526 750	534 098
	\$1,000,000 to \$2,499,999 -----	3 486	5 595 824	465 712	105 480	25 028	1 076 555	556 763	559 705
	\$500,000 to \$999,999 -----	2 330	1 691 843	152 721	34 975	10 155	361 033	168 848	164 189
	\$250,000 to \$499,999 -----	1 555	575 841	52 440	12 000	4 287	120 645	54 835	55 958
	\$100,000 to \$249,999 -----	906	157 205	17 367	4 037	1 709	42 788	14 486	14 897
	Less than \$100,000 -----	424	24 420	4 493	1 113	605	10 432	2 083	2 240
	Establishments not operated entire year -----	1 137	630 604	44 051	10 271	2 645	108 599	72 330	54 729
	Farm supplies—wholesale distributors								
	All establishments -----	3 829	17 242 593	930 318	212 647	36 321	2 125 544	1 942 537	2 015 930
	Establishments operated entire year -----	3 430	16 825 446	908 884	206 943	35 158	2 071 285	1 896 884	1 988 487
	With annual sales of—								
	\$25,000,000 or more -----	105	7 693 692	229 312	52 986	6 542	536 837	643 654	631 495
	\$10,000,000 to \$24,999,999 -----	211	3 195 275	175 202	39 150	6 095	401 605	479 420	502 709
	\$5,000,000 to \$9,999,999 -----	348	2 470 826	170 451	38 739	6 298	372 886	311 749	350 201
	\$2,500,000 to \$4,999,999 -----	452	1 615 692	134 201	31 158	5 456	302 986	240 109	268 512
	\$1,000,000 to \$2,499,999 -----	741	1 192 707	119 256	26 456	5 590	271 977	151 570	155 960
	\$500,000 to \$999,999 -----	584	418 618	46 491	10 642	2 663	105 100	47 016	52 221
	\$250,000 to \$499,999 -----	462	169 241	22 163	5 096	1 498	52 562	16 717	19 193
	\$100,000 to \$249,999 -----	336	57 911	9 090	2 094	711	21 700	5 396	6 549
	Less than \$100,000 -----	191	11 484	2 718	622	305	5 632	1 253	1 647
	Establishments not operated entire year -----	399	417 147	21 434	5 704	1 163	54 259	45 653	27 443
5192	Books, Periodicals, and Newspapers								
	All establishments -----	3 122	12 842 551	1 330 337	314 121	57 656	2 681 967	1 249 439	1 329 572
	Establishments operated entire year -----	2 782	12 659 417	1 308 978	306 894	56 370	2 634 725	1 235 257	1 312 096
	With annual sales of—								
	\$25,000,000 or more -----	94	6 018 407	489 339	115 945	20 545	980 161	715 097	743 624
	\$10,000,000 to \$24,999,999 -----	171	2 708 433	271 528	63 391	10 484	560 567	213 349	238 075
	\$5,000,000 to \$9,999,999 -----	233	1 618 187	194 872	45 243	8 231	377 571	124 083	136 880
	\$2,500,000 to \$4,999,999 -----	291	1 021 563	150 404	35 380	6 221	297 224	73 233	79 180
	\$1,000,000 to \$2,499,999 -----	473	743 104	112 759	25 791	4 993	224 053	59 821	62 035
	\$500,000 to \$999,999 -----	437	309 515	48 464	11 230	2 738	102 631	24 422	24 995
	\$250,000 to \$499,999 -----	446	159 190	26 791	6 339	1 752	57 838	15 185	16 102
	\$100,000 to \$249,999 -----	389	66 578	11 617	2 772	1 019	27 552	7 568	8 388
	Less than \$100,000 -----	248	14 440	3 204	803	387	7 128	2 499	2 817
	Establishments not operated entire year -----	340	183 134	21 359	7 227	1 286	47 242	14 182	17 476

See footnote at end of table.

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

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SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
519	Miscellaneous Nondurable Goods—Con.								
5193	Flowers, Nursery Stock, and Florists' Supplies								
	All establishments	4 110	6 147 910	856 534	197 147	44 178	1 804 829	543 829	588 789
	Establishments operated entire year	3 550	5 972 142	832 519	191 610	42 601	1 748 925	526 499	569 066
	With annual sales of—								
	\$25,000,000 or more	10	577 411	60 110	12 952	2 047	198 361	75 528	93 037
	\$10,000,000 to \$24,999,999	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 to \$9,999,999	167	1 137 080	150 533	35 099	6 741	294 250	88 135	89 382
	\$2,500,000 to \$4,999,999	322	1 109 780	160 589	36 741	7 643	314 379	87 877	93 641
	\$1,000,000 to \$2,499,999	799	1 259 584	195 348	45 166	10 507	389 468	102 736	110 544
	\$500,000 to \$999,999	640	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$250,000 to \$499,999	671	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$100,000 to \$249,999	565	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	306	17 464	3 961	936	557	9 180	2 169	2 120
	Establishments not operated entire year	560	175 768	24 015	5 537	1 577	55 904	17 330	19 723
5194	Tobacco and Tobacco Products								
	All establishments	1 637	30 753 743	1 011 892	237 950	43 204	2 102 025	2 123 042	2 495 407
	Establishments operated entire year	1 519	30 513 006	1 003 822	235 192	42 722	2 084 170	2 084 713	2 484 895
	With annual sales of—								
	\$25,000,000 or more	268	22 611 905	689 027	161 565	27 195	1 468 821	1 542 693	1 917 273
	\$10,000,000 to \$24,999,999	297	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 to \$9,999,999	265	1 907 037	77 458	17 882	3 843	156 172	141 195	146 770
	\$2,500,000 to \$4,999,999	223	805 485	38 397	8 956	1 939	75 484	65 438	65 907
	\$1,000,000 to \$2,499,999	206	354 603	16 094	3 920	953	35 230	33 179	29 882
	\$500,000 to \$999,999	100	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$250,000 to \$499,999	65	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$100,000 to \$249,999	63	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000	32	1 439	331	73	34	571	252	155
	Establishments not operated entire year	118	240 737	8 070	2 758	482	17 855	38 329	10 512
5198	Paints, Varnishes, and Supplies								
	All establishments	2 203	3 503 971	467 319	113 292	18 964	991 072	417 295	444 804
	Establishments operated entire year	1 951	3 394 479	453 815	107 258	17 929	963 879	406 488	434 126
	With annual sales of—								
	\$25,000,000 or more	6	264 774	24 646	6 074	984	64 645	41 155	43 044
	\$10,000,000 to \$24,999,999	42	589 395	70 174	16 966	2 363	158 974	66 477	75 801
	\$5,000,000 to \$9,999,999	98	708 048	80 490	18 918	2 552	172 013	74 752	83 476
	\$2,500,000 to \$4,999,999	158	527 546	76 276	17 802	2 851	153 375	63 228	65 573
	\$1,000,000 to \$2,499,999	507	781 044	120 183	28 576	4 869	242 005	94 421	98 121
	\$500,000 to \$999,999	471	341 724	51 733	11 972	2 496	107 437	42 067	43 752
	\$250,000 to \$499,999	366	140 058	22 622	5 208	1 278	48 745	18 612	18 639
	\$100,000 to \$249,999	217	37 418	6 532	1 468	422	14 476	4 848	4 816
	Less than \$100,000	86	4 472	1 159	274	114	2 209	928	904
	Establishments not operated entire year	252	109 492	13 504	6 034	1 035	27 193	10 807	10 678
5199	Nondurable Goods, N.E.C.								
	All establishments	13 422	38 985 210	2 288 964	512 406	90 129	4 976 787	2 347 286	2 649 664
	Establishments operated entire year	11 356	38 141 799	2 215 324	496 705	86 484	4 788 594	2 279 983	2 529 870
	With annual sales of—								
	\$25,000,000 or more	77	23 300 225	382 959	87 537	8 995	886 135	761 427	907 432
	\$10,000,000 to \$24,999,999	223	3 315 078	329 050	71 268	9 821	692 816	361 518	414 259
	\$5,000,000 to \$9,999,999	376	2 564 669	285 281	62 387	9 068	609 541	286 066	307 430
	\$2,500,000 to \$4,999,999	834	2 836 666	347 543	76 618	13 385	729 724	304 603	317 991
	\$1,000,000 to \$2,499,999	2 216	3 393 992	472 425	107 675	20 526	973 627	315 804	328 778
	\$500,000 to \$999,999	2 159	1 525 121	208 395	47 890	11 060	466 320	135 301	136 538
	\$250,000 to \$499,999	2 203	792 074	119 660	27 504	7 586	267 066	72 117	74 938
	\$100,000 to \$249,999	2 063	347 449	55 766	12 540	4 400	131 015	35 088	34 843
	Less than \$100,000	1 205	66 525	14 245	3 286	1 643	32 350	8 059	7 661
	Establishments not operated entire year	2 066	843 411	73 640	15 701	3 645	188 193	67 303	119 794
	Art goods								
	All establishments	3 486	5 610 756	715 536	159 911	27 994	1 647 489	849 652	937 397
	Establishments operated entire year	3 019	5 423 059	699 219	155 684	27 169	1 597 389	826 942	895 311
	With annual sales of—								
	\$25,000,000 or more	29	1 508 793	160 762	35 802	4 488	413 972	211 169	252 444
	\$10,000,000 to \$24,999,999	57	884 403	111 737	23 510	3 161	246 714	145 195	157 219
	\$5,000,000 to \$9,999,999	110	766 502	92 054	20 357	2 712	208 041	128 396	136 615
	\$2,500,000 to \$4,999,999	233	788 773	105 327	23 549	4 229	227 255	126 173	126 574
	\$1,000,000 to \$2,499,999	501	771 442	115 863	26 159	5 230	248 694	115 830	120 925
	\$500,000 to \$999,999	543	383 991	58 236	13 358	3 167	129 463	53 085	53 743
	\$250,000 to \$499,999	562	199 875	33 647	8 053	2 232	73 337	28 548	29 553
	\$100,000 to \$249,999	580	97 254	16 525	3 730	1 370	38 963	14 929	14 711
	Less than \$100,000	404	22 026	5 068	1 166	580	10 950	3 617	3 527
	Establishments not operated entire year	467	187 697	16 317	4 227	825	50 100	22 710	42 086

See footnote at end of table.

1-62 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 2. Sales Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ¹ (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
519	Miscellaneous Nondurable Goods—Con.								
5199	Nondurable Goods, N.E.C.—Con.								
	General merchandise—nondurable								
	All establishments -----	2 092	22 371 269	318 967	74 765	12 287	707 676	612 777	683 644
	Establishments operated entire year -----	1 808	22 258 225	309 476	72 857	11 806	684 888	604 709	668 564
	With annual sales of—								
	\$25,000,000 or more -----	16	20 311 378	125 157	29 804	2 095	256 401	406 099	457 275
	\$10,000,000 to \$24,999,999 -----	32	444 409	33 677	8 408	1 190	72 555	36 887	41 200
	\$5,000,000 to \$9,999,999 -----	31	216 750	12 815	2 854	585	37 300	20 192	22 280
	\$2,500,000 to \$4,999,999 -----	90	310 323	22 258	4 807	1 073	53 116	36 047	36 950
	\$1,000,000 to \$2,499,999 -----	302	468 403	45 973	10 687	2 167	100 831	46 925	50 827
	\$500,000 to \$999,999 -----	434	301 809	39 040	9 228	2 291	91 591	33 421	34 017
	\$250,000 to \$499,999 -----	380	136 757	19 277	4 422	1 338	46 252	16 459	17 762
	\$100,000 to \$249,999 -----	341	58 011	9 080	2 111	807	21 900	7 306	7 060
	Less than \$100,000 -----	182	10 385	2 199	536	260	4 942	1 373	1 193
	Establishments not operated entire year -----	284	113 044	9 491	1 908	481	22 788	8 068	15 080
	Textile bags and bagging								
	All establishments -----	326	547 752	44 491	9 794	1 921	105 972	67 171	70 346
	Establishments operated entire year -----	281	527 336	42 774	9 463	1 852	101 400	65 080	67 448
	With annual sales of—								
	\$25,000,000 or more -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999 -----	11	162 212	12 843	2 972	476	30 876	15 944	14 504
	\$5,000,000 to \$9,999,999 -----	12	85 198	4 288	1 015	156	11 763	10 538	10 548
	\$2,500,000 to \$4,999,999 -----	31	106 281	6 890	1 424	307	16 786	15 613	15 835
	\$1,000,000 to \$2,499,999 -----	50	79 321	7 880	1 621	337	19 016	8 975	10 119
	\$500,000 to \$999,999 -----	48	33 646	3 896	825	207	7 872	3 967	4 496
	\$250,000 to \$499,999 -----	61	22 187	3 600	797	200	7 835	2 245	2 722
	\$100,000 to \$249,999 -----	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000 -----	26	1 518	354	79	47	912	170	153
	Establishments not operated entire year -----	45	20 416	1 717	331	69	4 572	2 091	2 898
	Specialty advertising (sale of merchandise)								
	All establishments -----	3 251	3 544 486	516 112	115 886	19 544	995 645	112 950	127 869
	Establishments operated entire year -----	2 901	3 439 526	504 476	112 848	18 849	970 387	107 545	120 373
	With annual sales of—								
	\$25,000,000 or more -----	7	242 895	33 506	7 645	969	50 645	10 022	10 935
	\$10,000,000 to \$24,999,999 -----	36	508 184	63 755	14 131	1 572	124 378	17 452	25 365
	\$5,000,000 to \$9,999,999 -----	75	509 573	80 488	17 026	2 298	141 546	15 800	17 234
	\$2,500,000 to \$4,999,999 -----	174	571 161	93 652	20 680	3 186	176 599	19 306	20 848
	\$1,000,000 to \$2,499,999 -----	545	851 116	126 343	29 424	4 760	244 243	26 226	27 421
	\$500,000 to \$999,999 -----	583	411 492	57 940	12 924	2 758	121 932	9 385	8 966
	\$250,000 to \$499,999 -----	657	237 512	33 125	7 470	1 971	72 887	6 165	6 314
	\$100,000 to \$249,999 -----	560	93 554	13 136	2 953	999	31 645	2 580	2 698
	Less than \$100,000 -----	264	14 039	2 531	595	336	6 512	609	592
	Establishments not operated entire year -----	350	104 960	11 636	3 038	695	25 258	5 405	7 496
	Other nondurable goods								
	All establishments -----	4 267	6 910 947	693 858	152 050	28 383	1 520 005	704 736	830 408
	Establishments operated entire year -----	3 347	6 493 653	659 379	145 853	26 808	1 434 530	675 707	778 174
	With annual sales of—								
	\$25,000,000 or more -----	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 to \$24,999,999 -----	87	1 315 870	107 038	22 247	3 422	218 293	146 040	175 971
	\$5,000,000 to \$9,999,999 -----	148	986 646	95 636	21 135	3 317	210 891	111 140	120 753
	\$2,500,000 to \$4,999,999 -----	306	1 060 128	119 416	26 158	4 590	255 968	107 464	117 784
	\$1,000,000 to \$2,499,999 -----	818	1 223 710	176 366	39 784	8 032	360 843	117 848	119 486
	\$500,000 to \$999,999 -----	551	394 183	49 283	11 555	2 637	115 462	35 443	35 316
	\$250,000 to \$499,999 -----	543	195 743	30 011	6 762	1 845	66 755	18 700	18 587
	\$100,000 to \$249,999 -----	541	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Less than \$100,000 -----	329	18 557	4 093	910	420	9 034	2 290	2 196
	Establishments not operated entire year -----	920	417 294	34 479	6 197	1 575	85 475	29 029	52 234

¹Includes payroll.

Table 3. Employment Size of Establishments: 1992

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
	WHOLESALE TRADE								
	All establishments	495 457	3 238 520 447	414 836	1 847 273 611	35 953	1 039 729 165	44 668	351 517 671
	Establishments operated entire year	445 438	3 175 554 982	370 636	1 807 528 961	34 003	1 024 256 813	40 799	343 769 208
	No employees	8 823	8 740 573	7 714	5 107 502	373	2 022 191	736	1 610 880
	1 employee	58 454	55 098 146	44 461	22 708 193	3 210	11 717 150	10 783	20 672 803
	2 employees	51 910	74 168 220	41 106	34 372 700	2 723	15 391 143	8 081	24 404 377
	3 or 4 employees	79 826	163 091 978	66 380	84 586 286	4 877	35 834 922	8 569	42 670 770
	5 or 6 employees	56 006	162 876 619	48 128	91 190 834	3 486	37 125 090	4 392	34 560 695
	7 to 9 employees	52 059	200 294 190	45 343	122 257 924	3 669	42 094 526	3 047	35 941 740
	10 to 14 employees	49 221	266 842 428	42 962	165 352 668	4 135	70 097 405	2 124	31 392 355
	15 to 19 employees	25 943	202 635 849	22 629	122 110 047	2 410	60 569 432	904	19 956 370
	20 to 49 employees	45 532	791 558 327	38 535	437 155 283	5 398	301 377 334	1 599	53 025 710
	50 to 99 employees	11 569	443 963 821	9 161	263 406 528	2 069	157 393 474	339	23 163 819
	100 to 249 employees	4 795	405 238 757	3 448	244 248 416	1 175	128 977 724	172	32 012 617
	250 to 499 employees	966	226 965 247	593	127 611 589	327	79 920 276	46	19 433 382
	500 to 999 employees	253	99 003 792	141	55 381 604	105	38 698 498	7	4 923 690
	1,000 employees or more	81	75 077 035	35	32 039 387	46	43 037 648	-	-
	Establishments not operated entire year	50 019	62 965 465	44 200	39 744 650	1 950	15 472 352	3 869	7 748 463
50	DURABLE GOODS								
	All establishments	313 464	1 593 873 892	264 611	902 788 564	19 979	523 321 565	28 874	167 763 763
	Establishments operated entire year	282 732	1 563 609 279	237 459	882 826 981	18 745	515 820 248	26 528	164 962 050
	No employees	5 195	3 876 450	4 559	2 496 187	174	790 291	462	589 972
	1 employee	36 313	31 597 724	27 243	12 154 621	2 121	6 954 983	6 949	12 488 120
	2 employees	32 944	37 055 662	25 973	16 421 385	1 574	6 298 963	5 397	14 335 314
	3 or 4 employees	51 861	84 900 968	43 040	43 232 106	2 860	16 410 082	5 961	25 258 780
	5 or 6 employees	36 580	84 262 837	31 555	48 307 115	1 914	15 851 629	3 111	20 104 903
	7 to 9 employees	34 053	103 405 918	29 899	63 769 597	2 009	18 865 575	2 145	20 770 746
	10 to 14 employees	32 034	136 580 895	28 532	89 792 675	2 190	29 211 444	1 312	17 576 776
	15 to 19 employees	16 757	110 846 709	15 024	69 240 968	1 261	31 861 431	472	9 744 310
	20 to 49 employees	27 851	430 981 179	24 590	229 330 738	2 731	183 982 199	530	17 668 242
	50 to 99 employees	6 247	203 564 457	5 170	135 003 025	986	64 597 392	91	3 964 040
	100 to 249 employees	2 305	167 278 104	1 612	104 724 144	629	52 424 281	64	10 129 679
	250 to 499 employees	437	88 791 831	204	33 825 227	203	(D)	30	(D)
	500 to 999 employees	126	48 305 449	48	19 287 219	74	(D)	4	(D)
	1,000 employees or more	29	32 161 096	10	15 241 974	19	16 919 122	-	-
	Establishments not operated entire year	30 732	30 264 613	27 152	19 961 583	1 234	7 501 317	2 346	2 801 713
501	Motor Vehicles and Motor Vehicle Parts and Supplies								
	All establishments	47 274	394 104 350	43 857	170 848 520	1 821	181 680 287	1 596	41 575 543
	Establishments operated entire year	43 321	390 289 150	40 144	168 680 963	1 721	180 293 525	1 456	41 314 662
	No employees	610	333 524	566	290 391	21	(D)	23	(D)
	1 employee	4 426	3 339 304	4 029	1 612 641	77	(D)	320	(D)
	2 employees	4 654	3 578 649	4 346	2 132 504	56	(D)	252	(D)
	3 or 4 employees	8 272	8 531 641	7 817	5 644 137	206	858 441	249	2 029 063
	5 or 6 employees	6 494	8 641 271	6 147	6 239 072	217	(D)	130	(D)
	7 to 9 employees	5 969	11 477 529	5 612	8 038 813	242	(D)	115	(D)
	10 to 14 employees	5 256	17 498 186	4 892	10 293 431	266	(D)	98	(D)
	15 to 19 employees	2 430	22 117 119	2 244	7 653 058	143	12 748 060	43	1 716 001
	20 to 49 employees	3 974	173 925 207	3 535	40 709 733	348	126 983 757	91	6 231 717
	50 to 99 employees	884	59 949 933	754	38 723 996	79	19 001 509	51	2 224 428
	100 employees or more	352	80 896 787	202	47 343 187	66	12 300 317	84	21 253 283
	Establishments not operated entire year	3 953	3 815 200	3 713	2 167 557	100	1 386 762	140	260 881
5012	Automobiles and Other Motor Vehicles								
	All establishments	7 899	278 912 873	7 004	104 930 570	398	148 602 317	497	25 379 986
	Establishments operated entire year	7 062	276 515 364	6 244	103 830 823	368	147 376 015	450	25 308 526
	No employees	141	127 653	130	116 589	-	-	11	11 064
	1 employee	950	1 623 239	844	825 164	34	(D)	72	(D)
	2 employees	801	1 499 234	739	949 237	18	(D)	44	(D)
	3 or 4 employees	1 047	2 566 538	984	1 879 398	24	451 020	39	236 120
	5 or 6 employees	711	1 870 960	676	1 609 123	15	68 045	20	193 792
	7 to 9 employees	657	2 336 359	620	2 043 014	11	54 622	26	238 723
	10 to 14 employees	614	3 999 585	556	2 453 368	22	1 223 653	36	322 564
	15 to 19 employees	420	13 281 587	372	1 961 831	36	(D)	12	(D)
	20 to 49 employees	1 181	144 372 144	948	22 038 260	173	121 419 524	60	914 360
	50 to 99 employees	360	41 040 739	288	28 845 169	26	(D)	46	(D)
	100 employees or more	180	63 797 326	87	41 109 670	9	(D)	84	(D)
	Establishments not operated entire year	837	2 397 509	760	1 099 747	30	1 226 302	47	71 460
5013	Motor Vehicle Supplies and New Parts								
	All establishments	28 002	91 378 524	25 790	50 106 830	1 153	25 268 889	1 059	16 002 805
	Establishments operated entire year	25 927	90 258 855	23 862	49 333 522	1 093	25 110 243	972	15 815 090
	No employees	313	147 579	284	116 017	17	12 269	12	12 269
	1 employee	2 285	1 472 495	2 003	555 578	42	104 524	240	812 393
	2 employees	2 683	1 745 293	2 446	881 401	35	45 101	202	818 791
	3 or 4 employees	5 176	4 962 803	4 806	2 867 724	171	366 087	199	1 728 992
	5 or 6 employees	4 240	5 168 824	3 951	3 323 057	182	405 772	107	1 439 995
	7 to 9 employees	3 860	6 855 015	3 587	4 238 935	186	879 886	87	1 736 194
	10 to 14 employees	3 286	8 965 482	3 042	5 442 371	184	1 638 816	60	1 884 295
	15 to 19 employees	1 437	6 457 506	1 338	3 978 368	70	986 182	29	1 492 956
	20 to 49 employees	2 042	23 629 398	1 905	14 793 369	106	3 518 672	31	5 317 357
	50 to 99 employees	446	16 127 912	396	8 194 245	45	7 361 819	5	571 848
	100 employees or more	159	14 726 548	104	4 942 457	55	9 784 091	-	-
	Establishments not operated entire year	2 075	1 119 669	1 928	773 308	60	158 646	87	187 715

See footnote at end of table.

1-64 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.								
5014	Tires and Tubes								
	All establishments	4 146	20 093 635	3 836	12 091 802	270	7 809 081	40	192 752
	Establishments operated entire year	3 813	19 918 852	3 519	11 920 539	260	7 807 267	34	191 046
	No employees	49	(D)	45	(D)	4	(D)	—	(D)
	1 employee	236	111 166	227	99 495	1	(D)	8	(D)
	2 employees	238	163 212	229	130 956	3	(D)	6	(D)
	3 or 4 employees	498	540 574	476	435 289	11	41 334	11	63 951
	5 or 6 employees	533	1 144 240	510	849 645	20	(D)	3	(D)
	7 to 9 employees	601	1 705 998	554	1 176 707	45	(D)	2	(D)
	10 to 14 employees	713	3 883 720	651	1 748 293	60	(D)	2	(D)
	15 to 19 employees	343	2 001 107	304	1 335 940	37	(D)	2	(D)
	20 to 49 employees	539	5 392 471	470	3 346 910	69	2 045 561	—	(D)
	50 to 99 employees	52	(D)	44	(D)	8	(D)	—	(D)
	100 employees or more	11	(D)	9	(D)	2	(D)	—	(D)
	Establishments not operated entire year	333	174 783	317	171 263	10	1 814	6	1 706
5015	Motor Vehicle Parts, Used								
	All establishments	7 227	3 719 318	7 227	3 719 318	—	—	—	—
	Establishments operated entire year	6 519	3 596 079	6 519	3 596 079	—	—	—	—
	No employees	107	(D)	107	(D)	—	—	—	—
	1 employee	955	132 404	955	132 404	—	—	—	—
	2 employees	932	170 910	932	170 910	—	—	—	—
	3 or 4 employees	1 551	461 726	1 551	461 726	—	—	—	—
	5 or 6 employees	1 010	457 247	1 010	457 247	—	—	—	—
	7 to 9 employees	851	580 157	851	580 157	—	—	—	—
	10 to 14 employees	643	649 399	643	649 399	—	—	—	—
	15 to 19 employees	230	376 919	230	376 919	—	—	—	—
	20 to 49 employees	212	531 194	212	531 194	—	—	—	—
	50 to 99 employees	26	(D)	26	(D)	—	—	—	—
	100 employees or more	2	(D)	2	(D)	—	—	—	—
	Establishments not operated entire year	708	123 239	708	123 239	—	—	—	—
502	Furniture and Homefurnishings								
	All establishments	16 457	58 926 568	13 133	33 200 254	743	15 780 404	2 581	9 945 910
	Establishments operated entire year	14 733	57 415 214	11 663	32 355 319	697	15 351 144	2 373	9 708 751
	No employees	321	148 465	272	78 377	8	29 185	41	40 903
	1 employee	2 450	2 422 329	1 571	561 161	68	107 770	811	1 753 398
	2 employees	2 012	2 726 220	1 381	804 719	64	320 077	567	1 601 424
	3 or 4 employees	2 641	4 477 405	2 036	1 770 522	96	552 857	509	2 154 026
	5 or 6 employees	1 726	4 193 881	1 447	1 878 955	77	1 088 590	202	1 226 336
	7 to 9 employees	1 491	4 383 927	1 307	2 403 217	79	1 145 470	105	835 240
	10 to 14 employees	1 450	6 100 768	1 282	3 485 490	106	1 954 795	62	660 483
	15 to 19 employees	734	3 800 055	660	2 553 306	46	883 822	28	362 927
	20 to 49 employees	1 438	13 302 334	1 304	8 915 545	92	3 438 752	42	948 037
	50 to 99 employees	328	6 424 580	286	4 320 710	37	(D)	5	(D)
	100 employees or more	142	9 435 250	117	5 583 317	24	(D)	1	(D)
	Establishments not operated entire year	1 724	1 511 354	1 470	844 935	46	429 260	208	237 159
5021	Furniture								
	All establishments	7 342	23 025 015	5 534	13 530 556	349	4 404 906	1 459	5 089 553
	Establishments operated entire year	6 554	22 442 835	4 880	13 095 029	333	4 396 815	1 341	4 950 991
	No employees	141	68 283	114	27 844	4	(D)	23	(D)
	1 employee	1 168	1 315 893	661	213 718	41	40 872	466	1 061 303
	2 employees	928	1 178 331	588	353 776	29	39 848	311	784 707
	3 or 4 employees	1 203	2 033 314	847	693 087	49	177 403	307	1 162 824
	5 or 6 employees	730	1 587 500	593	744 541	33	202 975	104	639 984
	7 to 9 employees	590	1 603 120	499	868 041	42	394 848	49	340 231
	10 to 14 employees	645	2 872 138	548	1 371 422	60	1 147 547	37	353 169
	15 to 19 employees	306	1 585 109	265	952 690	24	446 192	17	186 227
	20 to 49 employees	639	4 908 476	580	3 718 178	36	872 904	23	317 394
	50 to 99 employees	145	2 425 530	132	1 988 489	10	386 742	3	50 299
	100 employees or more	59	2 865 141	53	2 163 243	5	(D)	1	(D)
	Establishments not operated entire year	788	582 180	654	435 527	16	8 091	118	138 562
5023	Homefurnishings								
	All establishments	9 115	35 901 553	7 599	19 669 698	394	11 375 498	1 122	4 856 357
	Establishments operated entire year	8 179	34 972 379	6 783	19 260 290	364	10 954 329	1 032	4 757 760
	No employees	180	80 182	158	50 533	4	(D)	18	(D)
	1 employee	1 282	1 106 436	910	347 443	27	66 898	345	692 095
	2 employees	1 084	1 547 889	793	450 943	35	280 229	256	816 717
	3 or 4 employees	1 438	2 444 091	1 189	1 077 435	47	375 454	202	991 202
	5 or 6 employees	996	2 606 381	854	1 134 414	44	885 615	98	586 352
	7 to 9 employees	901	2 780 807	808	1 535 176	37	750 622	56	495 009
	10 to 14 employees	805	3 228 630	734	2 114 068	46	807 248	25	307 314
	15 to 19 employees	428	2 214 946	395	1 600 616	22	437 630	11	176 700
	20 to 49 employees	799	8 393 858	724	5 197 367	56	2 565 848	19	630 643
	50 to 99 employees	183	3 999 050	154	2 332 221	27	(D)	2	(D)
	100 employees or more	83	6 570 109	64	3 420 074	19	3 150 035	—	(D)
	Establishments not operated entire year	936	929 174	816	409 408	30	421 169	90	98 597

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
503	Lumber and Other Construction Materials								
	All establishments	19 546	89 764 124	16 355	63 764 660	2 020	21 299 461	1 171	4 700 003
	Establishments operated entire year	17 339	87 479 532	14 372	62 220 751	1 905	20 677 053	1 062	4 581 728
	No employees	329	151 883	294	125 835	13	14 227	22	11 821
	1 employee	1 898	1 624 528	1 474	910 790	110	183 890	314	529 848
	2 employees	1 752	2 181 290	1 337	1 133 510	138	301 155	277	746 625
	3 or 4 employees	2 842	5 520 467	2 239	3 099 623	362	1 215 328	241	1 205 516
	5 or 6 employees	2 075	5 038 962	1 735	3 401 064	246	1 139 639	94	498 259
	7 to 9 employees	2 158	7 302 534	1 800	4 663 749	300	1 921 183	58	717 602
	10 to 14 employees	2 234	10 680 532	1 919	7 170 401	280	3 029 357	35	480 774
	15 to 19 employees	1 264	10 147 388	1 096	6 633 913	158	3 308 179	10	205 296
	20 to 49 employees	2 237	26 132 444	1 995	21 064 625	231	4 881 832	11	185 987
	50 to 99 employees	443	10 691 651	393	8 035 613	50	2 656 038	—	—
	100 employees or more	107	8 007 853	90	5 981 628	17	2 026 225	—	—
	Establishments not operated entire year	2 207	2 284 592	1 983	1 543 909	115	622 408	109	118 275
5031	Lumber, Plywood, Millwork, and Wood Panels								
	All establishments	8 364	56 004 376	7 293	43 078 847	537	10 175 922	534	2 749 607
	Establishments operated entire year	7 430	55 003 440	6 418	42 203 876	517	10 103 029	495	2 696 535
	No employees	122	67 155	113	61 107	2	(D)	7	(D)
	1 employee	786	830 665	616	530 825	26	(D)	144	(D)
	2 employees	732	1 114 906	579	670 022	20	23 003	133	421 881
	3 or 4 employees	1 059	2 841 081	885	1 784 172	63	334 566	111	722 343
	5 or 6 employees	761	2 401 036	667	1 915 885	52	218 714	42	266 437
	7 to 9 employees	761	3 190 050	665	2 315 470	67	422 234	29	452 346
	10 to 14 employees	884	4 987 511	787	3 650 356	76	1 015 139	21	322 016
	15 to 19 employees	599	5 908 564	530	4 135 900	65	1 615 793	4	156 871
	20 to 49 employees	1 343	18 264 924	1 233	15 372 110	106	(D)	4	(D)
	50 to 99 employees	316	8 951 052	284	6 639 982	32	2 311 070	—	—
	100 employees or more	67	6 446 496	59	5 128 047	8	1 318 449	—	—
	Establishments not operated entire year	934	1 000 936	875	874 971	20	72 893	39	53 072
5032	Brick, Stone, and Related Construction Materials								
	All establishments	4 285	10 117 659	3 388	5 538 540	761	4 205 538	136	373 581
	Establishments operated entire year	3 790	9 705 004	2 947	5 358 093	722	3 986 567	121	360 344
	No employees	93	35 333	79	20 917	10	13 455	4	961
	1 employee	472	217 906	376	134 487	52	40 441	44	42 978
	2 employees	414	350 932	325	196 038	66	117 347	23	37 547
	3 or 4 employees	724	917 197	529	501 337	173	351 805	22	64 055
	5 or 6 employees	545	964 213	417	480 759	115	430 065	13	53 389
	7 to 9 employees	547	1 534 492	410	729 364	131	698 773	6	106 355
	10 to 14 employees	449	1 730 001	353	897 019	92	820 394	4	12 588
	15 to 19 employees	240	1 272 578	196	(D)	42	597 959	2	(D)
	20 to 49 employees	266	2 049 860	228	1 289 401	35	(D)	3	(D)
	50 to 99 employees	36	467 070	31	314 243	5	152 827	—	—
	100 employees or more	4	165 422	3	(D)	1	(D)	—	—
	Establishments not operated entire year	495	412 655	441	180 447	39	218 971	15	13 237
5033	Roofing, Siding, and Insulation Materials								
	All establishments	2 848	14 426 081	2 315	9 135 619	327	4 540 115	206	750 347
	Establishments operated entire year	2 595	14 099 321	2 091	8 978 923	313	4 378 381	191	742 017
	No employees	35	13 187	31	11 789	—	—	4	1 398
	1 employee	202	239 224	133	112 063	12	28 982	57	98 179
	2 employees	219	355 297	139	103 707	20	96 149	60	155 441
	3 or 4 employees	383	879 345	280	385 096	68	331 757	35	162 492
	5 or 6 employees	328	947 245	276	582 083	37	290 623	15	74 539
	7 to 9 employees	399	1 701 899	324	947 659	63	673 158	12	81 082
	10 to 14 employees	439	2 681 087	386	1 703 925	50	908 203	3	68 959
	15 to 19 employees	229	2 214 553	199	(D)	28	949 076	2	(D)
	20 to 49 employees	302	3 871 837	272	2 899 884	27	(D)	3	(D)
	50 to 99 employees	43	723 223	39	657 642	4	65 581	—	—
	100 employees or more	16	472 424	12	(D)	4	(D)	—	—
	Establishments not operated entire year	253	326 760	224	156 696	14	161 734	15	8 330
5039	Construction Materials, N.E.C.								
	All establishments	4 049	9 216 008	3 359	6 011 654	395	2 377 886	295	826 468
	Establishments operated entire year	3 524	8 671 767	2 916	5 679 859	353	2 209 076	255	782 832
	No employees	79	36 208	71	32 022	1	(D)	7	(D)
	1 employee	438	336 733	349	133 415	20	(D)	69	(D)
	2 employees	387	360 155	294	163 743	32	64 656	61	131 756
	3 or 4 employees	676	882 844	545	429 018	58	197 200	73	256 626
	5 or 6 employees	441	726 468	375	422 337	42	200 237	24	103 894
	7 to 9 employees	451	876 093	401	671 256	39	127 018	11	77 819
	10 to 14 employees	462	1 281 933	393	919 101	62	285 621	7	77 211
	15 to 19 employees	196	751 693	171	(D)	23	145 351	2	(D)
	20 to 49 employees	326	1 945 823	262	1 503 230	63	(D)	1	(D)
	50 to 99 employees	48	550 306	39	423 746	9	126 560	—	—
	100 employees or more	20	923 511	16	(D)	4	(D)	—	—
	Establishments not operated entire year	525	544 241	443	331 795	42	168 810	40	43 636

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

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SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies								
	All establishments	46 792	262 974 455	39 771	139 628 502	4 045	112 670 437	2 976	10 675 516
	Establishments operated entire year	41 463	257 659 352	35 057	135 757 407	3 719	111 464 768	2 687	10 437 177
	No employees	860	756 398	778	366 292	29	350 827	53	39 279
	1 employee	5 351	3 371 783	4 227	1 808 459	370	489 775	754	1 073 549
	2 employees	4 532	3 385 248	3 808	2 118 442	239	356 435	485	910 371
	3 or 4 employees	7 049	8 129 840	6 078	5 160 085	414	1 056 330	557	1 913 425
	5 or 6 employees	5 043	8 435 401	4 487	5 912 235	247	1 014 278	309	1 508 888
	7 to 9 employees	4 557	10 955 473	4 048	7 851 409	261	1 414 657	248	1 689 407
	10 to 14 employees	4 516	15 401 158	4 020	11 897 124	343	2 312 143	153	1 191 891
	15 to 19 employees	2 592	12 719 238	2 297	9 665 098	244	2 324 535	51	729 605
	20 to 49 employees	4 664	45 407 612	3 878	32 334 135	716	11 956 037	70	1 117 440
	50 to 99 employees	1 328	34 140 971	964	18 854 102	360	15 203 005	4	83 864
	100 employees or more	971	114 956 230	472	39 790 026	496	74 986 746	3	179 458
	Establishments not operated entire year	5 329	5 315 103	4 714	3 871 095	326	1 205 669	289	238 339
5043	Photographic Equipment and Supplies								
	All establishments	1 461	16 671 917	1 256	6 097 226	123	10 410 542	82	164 149
	Establishments operated entire year	1 323	16 552 098	1 133	6 029 640	114	10 362 253	76	160 205
	No employees	29	13 072	26	11 598	1	(D)	2	(D)
	1 employee	148	83 818	118	46 358	—	—	30	37 460
	2 employees	139	110 175	113	70 573	7	8 277	19	31 325
	3 or 4 employees	183	192 514	161	140 516	13	23 629	9	28 369
	5 or 6 employees	158	235 597	143	188 531	6	14 918	9	32 148
	7 to 9 employees	128	403 845	117	341 385	7	40 852	4	21 608
	10 to 14 employees	192	940 127	180	871 709	10	(D)	2	(D)
	15 to 19 employees	91	416 898	86	377 756	4	(D)	1	(D)
	20 to 49 employees	163	2 277 168	143	1 598 862	20	678 306	—	—
	50 to 99 employees	44	2 640 658	35	(D)	9	(D)	—	—
	100 employees or more	48	9 238 226	11	(D)	37	(D)	—	—
	Establishments not operated entire year	138	119 819	123	67 586	9	48 289	6	3 944
5044	Office Equipment								
	All establishments	8 631	28 903 843	7 495	17 696 004	840	10 407 916	296	799 923
	Establishments operated entire year	7 868	28 348 552	6 821	17 344 729	781	10 224 453	266	779 370
	No employees	98	17 156	89	13 770	1	(D)	8	(D)
	1 employee	737	276 955	614	126 255	64	110 683	59	40 017
	2 employees	682	301 543	587	150 598	50	98 007	45	52 938
	3 or 4 employees	1 213	650 897	1 104	461 485	50	74 451	59	114 961
	5 or 6 employees	950	657 176	887	511 920	35	85 975	28	59 281
	7 to 9 employees	868	1 048 889	796	708 027	48	232 131	24	108 731
	10 to 14 employees	965	1 690 108	871	1 151 771	77	386 468	17	151 869
	15 to 19 employees	583	1 397 589	510	1 035 813	63	305 489	10	56 287
	20 to 49 employees	1 221	5 062 788	997	3 518 838	209	1 454 477	15	89 473
	50 to 99 employees	330	3 459 432	255	2 144 562	75	1 314 870	—	—
	100 employees or more	221	13 786 019	111	7 521 690	109	(D)	1	(D)
	Establishments not operated entire year	763	555 291	674	351 275	59	183 463	30	20 553
5045	Computers and Computer Peripheral Equipment and Software								
	All establishments	17 578	140 721 448	14 858	70 062 977	2 083	67 420 188	637	3 238 283
	Establishments operated entire year	15 141	137 479 090	12 696	67 586 719	1 889	66 729 472	556	3 162 899
	No employees	348	254 580	321	222 422	13	17 535	14	14 623
	1 employee	2 041	1 542 037	1 684	1 063 814	236	303 467	121	174 756
	2 employees	1 749	1 530 655	1 530	1 192 821	129	147 525	90	190 309
	3 or 4 employees	2 585	3 833 793	2 261	2 762 856	209	653 178	115	417 759
	5 or 6 employees	1 835	4 231 635	1 633	3 164 222	130	598 507	72	468 906
	7 to 9 employees	1 698	5 174 170	1 495	3 952 837	145	759 218	58	462 115
	10 to 14 employees	1 559	7 274 293	1 359	5 775 610	161	1 176 840	39	321 843
	15 to 19 employees	895	6 162 051	783	4 732 359	100	(D)	12	(D)
	20 to 49 employees	1 563	22 158 899	1 192	15 482 167	340	6 132 625	31	544 107
	50 to 99 employees	438	14 057 271	276	7 879 799	159	(D)	3	(D)
	100 employees or more	430	71 259 706	162	21 357 812	267	(D)	1	(D)
	Establishments not operated entire year	2 437	3 242 358	2 162	2 476 258	194	690 716	81	75 384
5046	Commercial Equipment, N.E.C.								
	All establishments	4 998	11 203 113	4 360	8 552 929	150	1 059 093	488	1 591 091
	Establishments operated entire year	4 442	10 963 857	3 856	8 363 332	140	1 040 679	446	1 559 846
	No employees	92	52 851	81	34 499	4	14 794	7	3 558
	1 employee	586	317 025	463	136 063	17	20 286	106	160 676
	2 employees	511	324 356	429	156 410	12	29 719	70	138 227
	3 or 4 employees	900	956 701	757	495 498	17	22 457	126	438 746
	5 or 6 employees	608	902 080	523	516 384	21	64 581	64	321 115
	7 to 9 employees	528	994 958	477	748 056	16	38 305	35	208 597
	10 to 14 employees	495	1 338 097	449	984 155	20	155 417	26	198 525
	15 to 19 employees	294	1 096 371	273	935 826	13	87 122	8	73 423
	20 to 49 employees	332	2 204 829	315	1 929 939	13	257 911	4	16 979
	50 to 99 employees	74	1 981 656	67	1 631 569	7	350 087	—	—
	100 employees or more	22	794 933	22	794 933	—	—	—	—
	Establishments not operated entire year	556	239 256	504	189 597	10	18 414	42	31 245

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

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SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies—Con.								
5047	Medical, Dental, and Hospital Equipment and Supplies								
	All establishments	9 521	51 715 199	7 806	26 554 452	631	21 131 684	1 084	4 029 063
	Establishments operated entire year	8 499	50 809 645	6 921	25 987 396	587	20 873 169	991	3 949 080
	No employees	203	90 848	187	68 057	4	8 915	12	13 876
	1 employee	1 255	878 317	898	308 588	39	42 656	318	527 073
	2 employees	949	762 825	750	375 338	15	20 753	184	366 734
	3 or 4 employees	1 474	1 811 281	1 203	909 559	88	197 055	183	704 667
	5 or 6 employees	980	1 726 597	844	1 050 093	41	189 662	95	486 842
	7 to 9 employees	917	2 565 464	777	1 470 983	32	295 122	108	799 359
	10 to 14 employees	846	3 109 412	731	2 207 494	60	465 949	55	435 969
	15 to 19 employees	477	2 665 807	411	1 792 121	50	754 518	16	119 168
	20 to 49 employees	916	10 838 005	806	7 311 508	92	(D)	18	(D)
	50 to 99 employees	323	10 363 188	230	4 669 330	92	(D)	1	(D)
	100 employees or more	159	15 997 901	84	5 824 325	74	(D)	1	(D)
	Establishments not operated entire year	1 022	905 554	885	567 056	44	258 515	93	79 983
5048	Ophthalmic Goods								
	All establishments	1 783	4 909 583	1 568	4 115 005	72	500 886	143	293 692
	Establishments operated entire year	1 624	4 792 093	1 422	4 005 830	71	(D)	131	(D)
	No employees	27	(D)	21	4 197	1	(D)	5	(D)
	1 employee	257	140 941	182	52 294	5	1 151	70	87 496
	2 employees	184	130 133	158	77 814	5	(D)	21	(D)
	3 or 4 employees	246	247 312	214	146 747	14	25 017	18	75 548
	5 or 6 employees	164	186 500	152	155 093	6	11 094	6	20 313
	7 to 9 employees	152	273 214	141	241 750	6	10 922	5	20 542
	10 to 14 employees	173	353 312	162	288 330	6	34 427	5	30 555
	15 to 19 employees	121	438 385	117	412 082	4	26 303	—	—
	20 to 49 employees	196	(D)	181	875 609	14	(D)	1	(D)
	50 to 99 employees	63	758 675	56	(D)	7	(D)	—	—
	100 employees or more	41	1 285 845	38	(D)	3	(D)	—	—
	Establishments not operated entire year	159	117 490	146	109 175	1	(D)	12	(D)
5049	Professional Equipment and Supplies, N.E.C.								
	All establishments	2 820	8 849 352	2 428	6 549 909	146	1 740 128	246	559 315
	Establishments operated entire year	2 566	8 714 017	2 208	6 439 761	137	(D)	221	(D)
	No employees	63	(D)	53	11 749	5	(D)	5	(D)
	1 employee	327	132 690	268	75 087	9	11 532	50	46 071
	2 employees	318	225 561	241	94 888	21	(D)	56	(D)
	3 or 4 employees	448	437 342	378	243 424	23	60 543	47	133 375
	5 or 6 employees	348	495 816	305	325 992	8	49 541	35	120 283
	7 to 9 employees	266	494 933	245	388 371	7	38 107	14	68 455
	10 to 14 employees	286	695 809	268	618 055	9	(D)	9	(D)
	15 to 19 employees	131	542 137	117	379 141	10	130 371	4	32 625
	20 to 49 employees	273	(D)	244	1 617 212	28	(D)	1	(D)
	50 to 99 employees	56	880 191	45	758 868	11	121 323	—	—
	100 employees or more	50	2 593 600	44	1 926 974	6	666 626	—	—
	Establishments not operated entire year	254	135 335	220	110 148	9	(D)	25	(D)
505	Metals and Minerals, Except Petroleum								
	All establishments	11 248	118 321 902	8 739	70 617 466	1 246	39 546 086	1 263	8 158 350
	Establishments operated entire year	10 242	114 464 181	7 881	68 483 803	1 190	38 032 107	1 171	7 948 271
	No employees	201	666 404	154	444 262	24	187 782	23	34 360
	1 employee	1 339	4 381 756	797	955 340	154	2 212 307	388	1 214 109
	2 employees	1 158	3 651 132	803	1 103 228	96	1 463 567	259	1 084 337
	3 or 4 employees	1 797	9 843 259	1 303	3 450 942	229	4 617 513	265	1 774 804
	5 or 6 employees	1 138	9 529 767	895	4 556 249	135	3 833 495	108	1 140 023
	7 to 9 employees	1 117	10 034 219	909	5 309 670	136	3 401 658	72	1 322 891
	10 to 14 employees	1 109	12 086 819	942	6 501 552	128	4 802 415	39	782 852
	15 to 19 employees	599	7 612 838	520	4 969 594	73	2 489 707	6	153 537
	20 to 49 employees	1 287	28 272 885	1 143	21 037 928	133	6 793 599	11	441 358
	50 to 99 employees	371	16 148 285	308	9 633 228	63	6 515 057	—	—
	100 employees or more	126	12 236 817	107	10 521 810	19	1 715 007	—	—
	Establishments not operated entire year	1 006	3 857 721	858	2 133 663	56	1 513 979	92	210 079
5051	Metals Service Centers and Offices								
	All establishments	10 426	105 833 987	8 123	64 276 424	1 154	34 775 986	1 149	6 781 577
	Establishments operated entire year	9 524	102 482 219	7 352	62 512 447	1 105	(D)	1 067	(D)
	No employees	163	(D)	129	146 125	13	45 843	21	(D)
	1 employee	1 216	3 769 472	708	(D)	148	(D)	360	1 028 247
	2 employees	1 043	2 844 974	719	868 604	84	981 201	240	995 169
	3 or 4 employees	1 639	8 050 488	1 186	2 817 112	209	(D)	244	(D)
	5 or 6 employees	1 057	8 309 295	830	3 622 166	129	3 645 281	98	1 041 848
	7 to 9 employees	1 047	8 762 817	858	4 495 390	130	3 270 018	59	997 409
	10 to 14 employees	1 043	10 549 415	891	5 304 795	120	4 614 356	32	630 264
	15 to 19 employees	583	6 610 506	508	4 739 886	70	(D)	5	(D)
	20 to 49 employees	1 248	26 031 267	1 114	19 975 203	126	(D)	8	(D)
	50 to 99 employees	361	15 223 066	303	9 282 820	58	5 940 246	—	—
	100 employees or more	124	(D)	106	(D)	18	(D)	—	—
	Establishments not operated entire year	902	3 351 768	771	1 763 977	49	(D)	82	(D)

See footnote at end of table.

1-68 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
505	Metals and Minerals, Except Petroleum—Con.								
5052	Coal and Other Minerals and Ores								
	All establishments	822	12 487 915	616	6 341 042	92	4 770 100	114	1 376 773
	Establishments operated entire year	718	11 981 962	529	5 971 356	85	(D)	104	(D)
	No employees	38	(D)	25	298 137	11	141 939	2	(D)
	1 employee	123	612 284	89	(D)	6	(D)	28	185 862
	2 employees	115	806 158	84	234 624	12	482 366	19	89 168
	3 or 4 employees	158	1 792 771	117	633 830	20	(D)	21	(D)
	5 or 6 employees	81	1 220 472	65	934 083	6	188 214	10	98 175
	7 to 9 employees	70	1 271 402	51	814 280	6	131 640	13	325 482
	10 to 14 employees	66	1 537 404	51	1 196 757	8	188 059	7	152 588
	15 to 19 employees	16	1 002 332	12	229 708	3	(D)	1	(D)
	20 to 49 employees	39	2 241 618	29	1 062 725	7	(D)	3	(D)
	50 to 99 employees	10	925 219	5	350 408	5	574 811	—	—
	100 employees or more	2	(D)	1	(D)	1	(D)	—	—
	Establishments not operated entire year	104	505 953	87	369 686	7	(D)	10	(D)
506	Electrical Goods								
	All establishments	39 303	227 784 486	29 105	115 387 377	3 968	70 720 937	6 230	41 676 172
	Establishments operated entire year	35 832	223 952 953	26 221	112 957 293	3 745	69 810 981	5 866	41 184 679
	No employees	562	339 410	470	216 551	24	60 924	68	61 935
	1 employee	4 372	4 905 891	2 709	1 345 253	535	(D)	1 128	(D)
	2 employees	4 137	6 649 486	2 687	1 921 266	395	1 599 350	1 055	3 128 870
	3 or 4 employees	6 540	15 551 707	4 566	5 260 580	574	3 801 759	1 400	6 489 368
	5 or 6 employees	4 582	15 973 383	3 381	6 466 476	314	3 123 938	887	6 382 969
	7 to 9 employees	4 507	20 444 699	3 529	9 690 499	358	4 261 539	620	6 492 661
	10 to 14 employees	4 079	27 390 641	3 245	14 529 246	408	5 883 624	426	6 977 771
	15 to 19 employees	2 226	20 260 567	1 825	10 560 929	253	5 797 451	148	3 902 187
	20 to 49 employees	3 581	47 937 100	2 909	29 039 967	548	14 082 064	124	4 815 069
	50 to 99 employees	873	26 005 368	680	15 323 895	185	10 107 366	8	574 107
	100 employees or more	373	38 494 701	220	18 602 631	151	(D)	2	(D)
	Establishments not operated entire year	3 471	3 831 533	2 884	2 430 084	223	909 956	364	491 493
5063	Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials								
	All establishments	18 511	74 740 142	13 812	42 671 554	1 953	17 174 903	2 746	14 893 685
	Establishments operated entire year	17 064	73 511 829	12 594	41 824 585	1 875	16 988 214	2 595	14 699 030
	No employees	231	95 621	193	69 650	8	(D)	30	(D)
	1 employee	1 858	2 140 874	1 072	436 230	329	949 123	457	755 521
	2 employees	1 813	2 426 462	1 151	622 331	234	868 889	428	935 242
	3 or 4 employees	3 045	6 069 816	2 101	2 128 196	335	1 749 471	609	2 192 149
	5 or 6 employees	2 313	6 092 701	1 727	2 589 631	183	1 379 909	403	2 123 161
	7 to 9 employees	2 300	7 818 177	1 822	4 175 414	174	1 356 566	304	2 286 197
	10 to 14 employees	2 109	10 616 404	1 708	6 039 805	188	1 916 125	213	2 660 474
	15 to 19 employees	1 159	8 168 669	980	5 127 728	104	1 614 256	75	1 426 685
	20 to 49 employees	1 779	17 830 628	1 465	11 894 548	243	3 916 481	71	2 019 599
	50 to 99 employees	370	7 024 884	317	5 651 332	49	1 203 799	4	169 753
	100 employees or more	87	5 227 593	58	3 089 720	28	(D)	1	(D)
	Establishments not operated entire year	1 447	1 228 313	1 218	846 969	78	186 689	151	194 655
5064	Electrical Appliances, Television and Radio Sets								
	All establishments	3 785	46 880 306	2 985	25 974 068	245	15 191 753	555	5 714 485
	Establishments operated entire year	3 439	46 361 360	2 680	25 656 605	233	15 054 007	526	5 650 748
	No employees	51	70 266	42	43 281	2	(D)	7	(D)
	1 employee	402	525 984	283	127 358	9	(D)	110	(D)
	2 employees	389	822 793	295	252 531	6	36 714	88	533 548
	3 or 4 employees	620	1 842 428	475	675 485	16	214 338	129	952 605
	5 or 6 employees	414	1 713 221	334	870 048	8	109 909	72	733 264
	7 to 9 employees	384	2 828 355	299	1 398 093	26	483 013	59	947 249
	10 to 14 employees	402	4 375 334	320	2 264 126	47	1 210 355	35	900 853
	15 to 19 employees	217	4 329 077	172	1 491 666	33	2 444 994	12	392 417
	20 to 49 employees	393	11 717 189	325	5 736 326	55	5 299 574	13	681 289
	50 to 99 employees	110	6 807 558	88	4 010 602	21	(D)	1	(D)
	100 employees or more	57	11 329 155	47	8 787 089	10	2 542 066	—	—
	Establishments not operated entire year	346	518 946	305	317 463	12	137 746	29	63 737
5065	Electronic Parts and Equipment, N.E.C.								
	All establishments	17 007	106 164 038	12 308	46 741 755	1 770	38 354 281	2 929	21 068 002
	Establishments operated entire year	15 329	104 079 764	10 947	45 476 103	1 637	37 768 760	2 745	20 834 901
	No employees	280	173 523	235	103 620	14	48 423	31	21 480
	1 employee	2 112	2 239 033	1 354	781 665	197	509 481	561	947 887
	2 employees	1 935	3 400 231	1 241	1 046 404	155	693 747	539	1 660 080
	3 or 4 employees	2 875	7 639 463	1 990	2 456 899	223	1 837 950	662	3 344 614
	5 or 6 employees	1 855	8 167 461	1 320	3 006 797	123	1 634 120	412	3 526 544
	7 to 9 employees	1 823	9 798 167	1 408	4 116 992	158	2 421 960	257	3 259 215
	10 to 14 employees	1 568	12 398 903	1 217	6 225 315	173	2 757 144	178	3 416 444
	15 to 19 employees	850	7 762 821	673	3 941 535	116	1 738 201	61	2 083 085
	20 to 49 employees	1 409	18 389 283	1 119	11 409 093	250	4 866 009	40	2 114 181
	50 to 99 employees	393	12 172 926	275	5 661 961	115	(D)	3	(D)
	100 employees or more	229	21 937 953	115	6 725 822	113	(D)	1	(D)
	Establishments not operated entire year	1 678	2 084 274	1 361	1 265 652	133	585 521	184	233 101

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
507	Hardware, and Plumbing and Heating Equipment and Supplies								
	All establishments	24 674	76 088 078	20 972	53 062 920	977	10 602 773	2 725	12 422 385
	Establishments operated entire year	22 776	74 648 267	19 292	52 079 742	928	10 394 324	2 556	12 174 201
	No employees	306	272 833	272	82 150	6	(D)	28	(D)
	1 employee	2 346	1 556 261	1 698	534 734	90	185 245	558	836 282
	2 employees	2 585	2 214 425	2 042	1 042 898	71	98 842	472	1 072 685
	3 or 4 employees	4 605	5 823 159	3 843	3 426 928	155	378 212	607	2 018 019
	5 or 6 employees	3 297	6 286 357	2 823	3 798 085	100	386 127	374	2 102 145
	7 to 9 employees	2 880	7 619 915	2 520	4 931 711	98	585 553	262	2 102 651
	10 to 14 employees	2 695	9 928 401	2 430	6 916 948	119	1 451 727	146	1 559 726
	15 to 19 employees	1 362	7 132 129	1 245	4 970 901	61	1 227 591	56	933 637
	20 to 49 employees	2 178	17 544 689	1 974	13 333 912	157	3 072 631	47	1 138 146
	50 to 99 employees	371	6 547 677	315	5 404 441	51	951 219	5	192 017
	100 employees or more	151	9 722 421	130	7 637 034	20	(D)	1	(D)
	Establishments not operated entire year	1 898	1 439 811	1 680	983 178	49	208 449	169	248 184
5072	Hardware								
	All establishments	8 407	30 104 219	7 173	21 201 493	345	4 126 745	889	4 775 981
	Establishments operated entire year	7 685	29 543 732	6 529	20 847 471	327	4 006 648	829	4 689 613
	No employees	103	34 682	91	26 325	4	(D)	8	(D)
	1 employee	911	617 087	647	181 559	24	10 353	240	425 175
	2 employees	878	792 130	675	307 325	25	14 796	178	470 009
	3 or 4 employees	1 422	1 665 174	1 186	880 746	59	55 698	177	728 730
	5 or 6 employees	1 001	1 997 747	879	1 052 985	28	111 013	94	833 749
	7 to 9 employees	924	2 327 736	823	1 384 833	28	83 339	73	859 564
	10 to 14 employees	852	2 755 554	794	1 984 673	32	(D)	26	(D)
	15 to 19 employees	459	2 244 501	421	1 458 974	17	333 693	21	451 834
	20 to 49 employees	852	6 656 839	770	4 485 682	72	1 777 130	10	394 027
	50 to 99 employees	186	3 245 066	153	2 572 118	31	(D)	2	(D)
	100 employees or more	97	7 207 216	90	6 512 251	7	694 965	-	-
	Establishments not operated entire year	722	560 487	644	354 022	18	120 097	60	86 368
5074	Plumbing and Heating Equipment and Supplies (Hydronics)								
	All establishments	9 326	27 893 346	7 930	19 095 421	278	3 534 049	1 118	5 263 876
	Establishments operated entire year	8 602	27 300 962	7 277	18 688 256	263	3 471 170	1 062	5 141 536
	No employees	109	35 715	100	(D)	1	(D)	8	5 690
	1 employee	797	490 644	586	167 451	30	92 520	181	230 673
	2 employees	827	689 016	651	321 947	10	27 086	166	339 983
	3 or 4 employees	1 612	2 013 582	1 315	1 102 597	29	73 976	268	837 009
	5 or 6 employees	1 311	2 443 805	1 096	1 424 437	30	125 868	185	893 500
	7 to 9 employees	1 221	3 448 120	1 053	2 177 365	36	327 472	132	943 283
	10 to 14 employees	1 175	4 817 247	1 042	3 054 709	56	954 438	77	808 100
	15 to 19 employees	575	3 385 051	528	2 225 755	24	(D)	23	(D)
	20 to 49 employees	833	6 940 602	776	5 661 987	38	743 119	19	535 496
	50 to 99 employees	111	2 033 120	104	(D)	4	(D)	3	(D)
	100 employees or more	31	1 004 060	26	(D)	5	(D)	-	-
	Establishments not operated entire year	724	592 384	653	407 165	15	62 879	56	122 340
5075	Warm Air Heating and Air-Conditioning Equipment and Supplies								
	All establishments	5 486	14 620 789	4 617	10 354 877	266	2 355 519	603	1 910 393
	Establishments operated entire year	5 147	14 408 995	4 339	10 202 958	252	(D)	556	(D)
	No employees	74	198 435	63	22 386	1	(D)	10	(D)
	1 employee	484	299 863	360	139 862	11	17 363	113	142 638
	2 employees	706	564 926	580	340 543	27	29 940	99	194 443
	3 or 4 employees	1 218	1 611 957	1 044	1 119 773	42	154 870	132	337 314
	5 or 6 employees	806	1 517 846	682	1 078 797	39	119 475	85	319 574
	7 to 9 employees	590	1 460 077	510	1 099 040	27	125 233	53	235 804
	10 to 14 employees	548	1 950 364	480	1 535 835	30	210 258	38	204 271
	15 to 19 employees	260	1 283 540	231	1 097 289	19	112 951	10	73 300
	20 to 49 employees	386	3 130 058	332	2 546 300	39	(D)	15	(D)
	50 to 99 employees	58	1 050 500	47	939 514	11	110 986	-	-
	100 employees or more	17	1 341 429	10	283 619	6	(D)	1	(D)
	Establishments not operated entire year	339	211 794	278	151 919	14	(D)	47	(D)
5078	Refrigeration Equipment and Supplies								
	All establishments	1 455	3 469 724	1 252	2 411 129	88	586 460	115	472 135
	Establishments operated entire year	1 342	3 394 578	1 147	2 341 057	86	(D)	109	(D)
	No employees	20	4 001	18	(D)	-	-	2	(D)
	1 employee	154	148 667	105	45 862	25	65 009	24	37 796
	2 employees	174	168 353	136	73 083	9	27 020	29	68 250
	3 or 4 employees	353	532 446	298	323 812	25	93 668	30	114 966
	5 or 6 employees	179	326 959	166	241 866	3	29 771	10	55 322
	7 to 9 employees	145	383 982	134	270 473	7	49 509	4	64 000
	10 to 14 employees	120	405 236	114	341 731	1	(D)	5	(D)
	15 to 19 employees	68	219 037	65	188 883	1	(D)	2	(D)
	20 to 49 employees	107	817 190	96	639 943	8	(D)	3	(D)
	50 to 99 employees	16	218 991	11	(D)	5	(D)	-	-
	100 employees or more	6	169 716	4	(D)	2	(D)	-	-
	Establishments not operated entire year	113	75 146	105	70 072	2	(D)	6	(D)

See footnote at end of table.

1-70 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies								
	All establishments	73 865	230 003 975	62 138	149 215 883	4 821	58 481 365	6 906	22 306 727
	Establishments operated entire year	67 183	224 699 375	56 282	145 408 908	4 523	57 433 218	6 378	21 857 249
	No employees	1 133	605 712	1 001	402 573	44	(D)	88	(D)
	1 employee	8 628	6 018 180	6 248	2 325 119	690	1 366 660	1 690	2 326 401
	2 employees	7 739	7 394 496	5 866	3 249 639	495	1 237 820	1 378	2 907 037
	3 or 4 employees	12 358	17 356 289	10 022	8 894 635	787	3 589 928	1 549	4 871 726
	5 or 6 employees	8 817	17 376 574	7 544	10 063 852	552	4 087 296	721	3 225 426
	7 to 9 employees	8 527	21 423 285	7 534	14 144 227	500	3 976 689	493	3 302 369
	10 to 14 employees	8 147	26 871 707	7 397	20 539 401	500	4 390 364	250	1 941 942
	15 to 19 employees	4 216	19 319 793	3 845	15 639 953	272	2 641 593	99	1 038 247
	20 to 49 employees	6 121	52 058 505	5 584	40 855 375	441	9 451 650	96	1 751 480
	50 to 99 employees	1 106	24 295 926	955	17 085 073	141	6 991 378	10	219 475
	100 employees or more	391	31 978 908	286	12 209 061	101	(D)	4	(D)
	Establishments not operated entire year	6 682	5 304 600	5 856	3 806 975	298	1 048 147	528	449 478
5082	Construction and Mining (Except Petroleum) Machinery and Equipment								
	All establishments	5 157	26 120 154	4 595	17 711 409	322	7 662 544	240	746 201
	Establishments operated entire year	4 703	25 658 917	4 181	17 319 136	305	7 606 244	217	733 537
	No employees	83	59 151	78	45 185	1	(D)	4	(D)
	1 employee	471	282 635	387	206 544	19	15 315	65	60 776
	2 employees	428	418 586	363	270 503	22	79 313	43	68 770
	3 or 4 employees	692	868 127	618	641 757	24	57 383	50	168 987
	5 or 6 employees	498	816 615	443	674 964	36	72 866	19	68 785
	7 to 9 employees	542	1 362 208	482	1 061 158	42	156 266	18	144 784
	10 to 14 employees	618	2 016 658	570	1 732 530	40	229 225	8	54 903
	15 to 19 employees	437	1 955 700	399	1 670 540	34	269 636	4	15 524
	20 to 49 employees	698	6 374 051	636	5 080 969	57	1 214 609	5	78 473
	50 to 99 employees	151	3 806 314	135	2 571 251	15	(D)	1	(D)
	100 employees or more	85	7 698 872	70	3 363 735	15	4 335 137	—	—
	Establishments not operated entire year	454	461 237	414	392 273	17	56 300	23	12 664
5083	Farm and Garden Machinery and Equipment								
	All establishments	10 742	29 498 767	10 211	21 527 110	236	6 839 570	295	1 132 087
	Establishments operated entire year	9 865	28 912 876	9 369	20 995 862	223	(D)	273	(D)
	No employees	141	54 055	136	51 243	1	(D)	4	(D)
	1 employee	939	367 846	849	244 321	12	8 803	78	114 722
	2 employees	833	429 276	772	341 169	13	8 897	48	79 210
	3 or 4 employees	1 467	1 210 418	1 369	916 754	32	47 156	66	246 508
	5 or 6 employees	1 214	1 418 020	1 160	1 213 853	27	50 278	27	153 889
	7 to 9 employees	1 483	2 549 952	1 435	2 250 053	24	51 177	24	248 722
	10 to 14 employees	1 714	4 515 869	1 664	4 207 726	38	192 107	12	116 036
	15 to 19 employees	957	3 764 959	926	3 579 643	26	130 504	5	54 812
	20 to 49 employees	1 016	7 685 105	984	6 574 552	24	(D)	8	(D)
	50 to 99 employees	75	2 286 070	61	(D)	14	(D)	—	(D)
	100 employees or more	26	4 631 306	13	(D)	12	(D)	1	(D)
	Establishments not operated entire year	877	585 891	842	531 248	13	(D)	22	(D)
5084	Industrial Machinery and Equipment								
	All establishments	30 322	86 649 236	23 279	56 127 282	2 652	17 870 321	4 391	12 651 633
	Establishments operated entire year	27 475	84 460 747	20 916	54 704 984	2 461	17 348 427	4 098	12 407 336
	No employees	476	260 611	392	152 011	31	65 663	53	42 937
	1 employee	4 275	3 341 774	2 755	1 129 796	443	826 940	1 077	1 385 058
	2 employees	3 580	3 789 917	2 372	1 436 690	309	575 670	899	1 777 557
	3 or 4 employees	5 398	7 896 696	3 915	3 799 468	461	1 076 883	1 022	3 020 345
	5 or 6 employees	3 545	6 824 041	2 795	4 030 576	281	820 528	469	1 972 397
	7 to 9 employees	3 178	8 186 526	2 635	5 074 207	238	1 326 922	305	1 785 397
	10 to 14 employees	2 854	10 078 904	2 442	7 195 204	243	1 615 079	169	1 268 621
	15 to 19 employees	1 384	6 558 305	1 205	5 051 719	129	1 084 647	50	421 939
	20 to 49 employees	2 177	18 266 501	1 915	14 853 092	215	2 771 885	47	642 324
	50 to 99 employees	471	9 910 094	396	7 700 977	69	(D)	6	(D)
	100 employees or more	137	9 347 378	94	4 281 244	42	(D)	1	(D)
	Establishments not operated entire year	2 847	2 188 489	2 363	1 422 298	191	521 894	293	244 297
5085	Industrial Supplies								
	All establishments	16 199	56 684 330	13 787	32 310 549	1 214	20 157 600	1 198	4 216 181
	Establishments operated entire year	14 955	55 255 510	12 698	31 355 310	1 157	19 755 134	1 100	4 145 066
	No employees	215	100 387	197	72 954	7	18 443	11	8 990
	1 employee	1 556	1 309 160	1 088	384 135	189	474 348	279	450 677
	2 employees	1 541	1 788 628	1 163	675 772	127	526 560	251	586 296
	3 or 4 employees	2 751	5 060 971	2 309	2 173 353	206	2 171 290	236	716 328
	5 or 6 employees	2 207	6 202 762	1 921	2 802 343	155	2 878 285	131	522 134
	7 to 9 employees	2 143	6 223 267	1 920	3 868 882	127	1 747 579	96	606 806
	10 to 14 employees	1 934	7 371 947	1 761	5 185 431	136	1 898 375	37	288 141
	15 to 19 employees	954	4 923 641	864	3 599 306	61	1 026 549	29	297 786
	20 to 49 employees	1 366	11 698 559	1 240	8 690 295	99	2 418 270	27	589 994
	50 to 99 employees	218	4 342 646	185	(D)	30	(D)	3	77 914
	100 employees or more	70	6 233 542	50	(D)	20	(D)	—	—
	Establishments not operated entire year	1 244	1 428 820	1 089	955 239	57	402 466	98	71 115

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5087	Service Establishment Equipment and Supplies								
	All establishments	7 579	11 177 827	7 005	8 666 750	234	1 403 642	340	1 107 435
	Establishments operated entire year	6 767	10 926 261	6 244	8 445 946	224	(D)	299	(D)
	No employees	130	43 860	121	41 093	—	—	9	2 767
	1 employee	862	234 147	776	170 871	11	2 676	75	60 600
	2 employees	870	376 890	811	273 457	14	10 914	45	92 519
	3 or 4 employees	1 413	1 043 561	1 295	669 259	39	116 806	79	257 496
	5 or 6 employees	915	980 790	841	627 717	35	141 272	39	211 801
	7 to 9 employees	832	1 444 745	756	875 327	48	304 228	28	265 190
	10 to 14 employees	683	1 445 425	641	1 064 667	31	275 542	11	105 216
	15 to 19 employees	343	995 293	320	866 948	16	73 368	7	54 977
	20 to 49 employees	584	2 816 478	557	2 520 169	22	262 847	5	33 462
	50 to 99 employees	106	1 070 899	100	895 267	6	175 632	—	—
	100 employees or more	29	474 173	26	441 171	2	(D)	1	(D)
	Establishments not operated entire year	812	251 566	761	220 804	10	(D)	41	(D)
5088	Transportation Equipment and Supplies, Except Motor Vehicles								
	All establishments	3 866	19 873 661	3 261	12 872 783	163	4 547 688	442	2 453 190
	Establishments operated entire year	3 418	19 485 064	2 874	12 587 670	153	4 529 523	391	2 367 871
	No employees	88	87 648	77	40 087	4	(D)	7	(D)
	1 employee	525	482 818	393	189 452	16	38 573	116	254 588
	2 employees	487	591 199	385	252 048	10	36 466	92	302 685
	3 or 4 employees	637	1 276 516	516	694 044	25	120 410	96	462 062
	5 or 6 employees	438	1 134 346	384	714 399	18	124 067	36	295 880
	7 to 9 employees	349	1 656 587	306	1 014 600	21	390 517	22	251 470
	10 to 14 employees	344	1 442 904	319	1 153 843	12	180 036	13	109 025
	15 to 19 employees	141	1 121 895	131	871 797	6	56 889	4	193 209
	20 to 49 employees	280	5 217 811	252	3 136 298	24	(D)	4	(D)
	50 to 99 employees	85	2 879 903	78	2 474 357	7	405 546	—	—
	100 employees or more	44	3 593 637	33	2 046 745	10	(D)	1	(D)
	Establishments not operated entire year	448	388 597	387	285 113	10	18 165	51	85 319
509	Miscellaneous Durable Goods								
	All establishments	34 305	135 905 954	30 541	107 062 982	338	12 539 815	3 426	16 303 157
	Establishments operated entire year	29 843	133 001 255	26 547	104 882 795	317	12 363 128	2 979	15 755 332
	No employees	873	601 821	752	489 756	5	(D)	116	(D)
	1 employee	5 503	3 977 692	4 490	2 101 124	27	(D)	986	(D)
	2 employees	4 375	5 274 716	3 703	2 915 179	20	(D)	652	(D)
	3 or 4 employees	5 757	9 667 201	5 136	6 524 654	37	339 714	584	2 802 833
	5 or 6 employees	3 408	8 787 241	3 096	5 991 127	26	415 905	286	2 380 209
	7 to 9 employees	2 847	9 764 337	2 640	6 736 302	35	704 388	172	2 323 647
	10 to 14 employees	2 548	10 622 683	2 405	8 459 082	40	448 242	103	1 715 359
	15 to 19 employees	1 334	7 737 582	1 292	6 594 216	11	440 493	31	702 873
	20 to 49 employees	2 371	26 400 403	2 268	22 039 518	65	(D)	38	(D)
	50 to 99 employees	543	19 360 066	515	17 621 967	20	1 155 123	8	582 976
	100 employees or more	284	30 807 513	250	25 409 870	31	4 905 558	3	492 085
	Establishments not operated entire year	4 462	2 904 699	3 994	2 180 187	21	176 687	447	547 825
5091	Sporting and Recreational Goods and Supplies								
	All establishments	5 530	21 084 805	4 566	12 735 305	119	1 948 214	845	6 401 286
	Establishments operated entire year	4 915	20 664 589	4 038	12 512 660	111	1 933 413	766	6 218 516
	No employees	117	47 274	100	35 731	1	(D)	16	(D)
	1 employee	756	700 957	557	198 103	4	1 658	195	501 196
	2 employees	644	1 102 478	477	274 539	3	(D)	164	(D)
	3 or 4 employees	865	1 850 591	679	688 681	13	91 103	173	1 070 807
	5 or 6 employees	634	1 594 069	527	721 893	15	34 240	92	837 936
	7 to 9 employees	539	1 841 660	454	899 862	23	77 060	62	864 738
	10 to 14 employees	509	1 916 297	454	1 308 936	19	84 509	36	522 852
	15 to 19 employees	270	1 811 002	254	1 196 003	3	(D)	13	(D)
	20 to 49 employees	436	4 269 557	409	3 484 771	18	304 371	9	480 415
	50 to 99 employees	103	2 760 234	92	1 903 648	7	312 102	4	544 484
	100 employees or more	42	2 770 470	35	1 800 493	5	(D)	2	(D)
	Establishments not operated entire year	615	420 216	528	222 645	8	14 801	79	182 770
5092	Toys and Hobby Goods and Supplies								
	All establishments	2 738	16 792 179	2 379	9 647 159	33	4 055 404	326	3 089 616
	Establishments operated entire year	2 411	16 566 520	2 078	9 471 206	31	(D)	302	(D)
	No employees	63	31 428	55	15 963	1	(D)	7	(D)
	1 employee	388	328 768	308	119 737	1	(D)	79	(D)
	2 employees	351	502 437	298	260 426	1	(D)	52	(D)
	3 or 4 employees	462	1 154 501	383	472 589	5	9 453	74	672 459
	5 or 6 employees	305	1 338 819	262	509 530	3	(D)	40	(D)
	7 to 9 employees	244	1 676 510	210	596 186	5	(D)	29	(D)
	10 to 14 employees	186	812 180	168	525 518	4	11 284	14	275 378
	15 to 19 employees	110	533 250	109	(D)	—	—	1	(D)
	20 to 49 employees	204	2 478 865	196	1 836 821	4	(D)	4	(D)
	50 to 99 employees	52	1 477 040	50	(D)	1	(D)	1	(D)
	100 employees or more	46	6 232 722	39	3 490 780	6	(D)	1	(D)
	Establishments not operated entire year	327	225 659	301	175 953	2	(D)	24	(D)

See footnote at end of table.

1-72 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.								
509	Miscellaneous Durable Goods—Con.								
5093	Scrap and Waste Materials								
	All establishments -----	8 928	24 461 997	8 693	23 263 939	—	—	235	1 198 058
	Establishments operated entire year -----	7 767	23 924 219	7 569	22 761 633	—	—	198	1 162 586
	No employees -----	156	92 659	147	72 366	—	—	9	20 293
	1 employee -----	1 022	448 714	967	332 129	—	—	55	116 585
	2 employees -----	802	679 931	768	510 368	—	—	34	169 563
	3 or 4 employees -----	1 368	1 495 101	1 330	1 363 576	—	—	38	131 525
	5 or 6 employees -----	810	1 380 145	799	1 283 014	—	—	11	97 131
	7 to 9 employees -----	841	2 161 231	823	1 962 096	—	—	18	199 135
	10 to 14 employees -----	879	2 440 388	868	2 282 367	—	—	11	158 021
	15 to 19 employees -----	549	2 389 139	540	2 282 367	—	—	9	(D)
	20 to 49 employees -----	1 049	7 194 392	1 037	7 042 811	—	—	12	151 581
	50 to 99 employees -----	216	3 655 454	215	(D)	—	—	1	(D)
	100 employees or more -----	75	1 987 065	75	1 987 065	—	—	—	—
	Establishments not operated entire year -----	1 161	537 778	1 124	502 306	—	—	37	35 472
5094	Jewelry, Watches, Precious Stones, and Precious Metals								
	All establishments -----	7 421	35 405 983	6 988	32 923 856	61	1 433 279	372	1 048 848
	Establishments operated entire year -----	6 487	34 828 514	6 108	32 411 079	60	(D)	319	(D)
	No employees -----	209	156 582	196	137 855	3	(D)	10	(D)
	1 employee -----	1 519	1 112 395	1 375	905 592	3	3 072	141	203 731
	2 employees -----	1 142	1 368 618	1 068	1 182 065	6	36 061	68	150 492
	3 or 4 employees -----	1 400	2 642 667	1 353	2 522 497	6	8 891	41	111 279
	5 or 6 employees -----	717	1 986 458	685	1 810 249	4	(D)	28	(D)
	7 to 9 employees -----	498	1 539 441	482	1 394 611	2	(D)	14	(D)
	10 to 14 employees -----	413	2 719 219	397	2 448 231	6	143 605	10	127 383
	15 to 19 employees -----	175	1 553 632	168	1 431 404	4	(D)	3	(D)
	20 to 49 employees -----	286	4 702 993	270	4 343 364	13	353 327	3	6 302
	50 to 99 employees -----	79	8 010 478	71	7 781 252	7	(D)	1	(D)
	100 employees or more -----	49	9 036 031	43	8 453 959	6	582 072	—	—
	Establishments not operated entire year -----	934	577 469	880	512 777	1	(D)	53	(D)
5099	Durable Goods, N.E.C.								
	All establishments -----	9 688	38 160 990	7 915	28 492 723	125	5 102 918	1 648	4 565 349
	Establishments operated entire year -----	8 263	37 017 413	6 754	27 726 217	115	(D)	1 394	(D)
	No employees -----	328	273 878	254	227 841	—	—	74	46 037
	1 employee -----	1 818	1 386 858	1 283	545 563	19	(D)	516	(D)
	2 employees -----	1 436	1 621 252	1 092	687 781	10	(D)	334	(D)
	3 or 4 employees -----	1 662	2 524 341	1 391	1 477 311	13	230 267	258	816 763
	5 or 6 employees -----	942	2 487 750	823	1 666 441	4	158 232	115	663 077
	7 to 9 employees -----	725	2 545 495	671	1 883 547	5	154 082	49	507 866
	10 to 14 employees -----	561	2 734 599	518	1 894 030	11	208 844	32	631 725
	15 to 19 employees -----	230	1 450 559	221	1 185 797	4	215 509	5	49 253
	20 to 49 employees -----	396	7 754 596	356	5 331 751	30	2 098 251	10	324 594
	50 to 99 employees -----	93	3 456 860	87	3 148 582	5	(D)	1	(D)
	100 employees or more -----	72	10 781 225	58	9 677 573	14	1 103 652	—	—
	Establishments not operated entire year -----	1 425	1 143 577	1 161	766 506	10	(D)	254	(D)
51	NONDURABLE GOODS								
	All establishments -----	181 993	1 644 646 555	150 225	944 485 047	15 974	516 407 600	15 794	183 753 908
	Establishments operated entire year -----	162 706	1 611 945 703	133 177	924 701 980	15 258	508 436 565	14 271	178 807 158
	No employees -----	3 628	4 864 123	3 155	2 611 315	199	1 231 900	274	1 020 908
	1 employee -----	22 141	23 500 422	17 218	10 553 572	1 089	4 762 167	3 834	8 184 683
	2 employees -----	18 966	37 112 558	15 133	17 951 315	1 149	9 092 180	2 684	10 069 063
	3 or 4 employees -----	27 965	78 191 010	23 340	41 354 180	2 017	19 424 840	2 608	17 411 990
	5 or 6 employees -----	19 426	78 613 782	16 573	42 883 719	1 572	21 273 461	1 281	14 456 602
	7 to 9 employees -----	18 006	96 888 272	15 444	58 488 327	1 660	23 228 951	902	15 170 994
	10 to 14 employees -----	17 187	130 261 533	14 430	75 559 993	1 945	40 885 961	812	13 815 579
	15 to 19 employees -----	9 186	91 789 140	7 605	52 869 079	1 149	28 708 001	432	10 212 060
	20 to 49 employees -----	17 681	360 577 148	13 945	207 824 545	2 667	117 395 135	1 069	35 357 468
	50 to 99 employees -----	5 322	240 399 364	3 991	128 403 503	1 083	92 796 082	248	19 199 779
	100 to 249 employees -----	2 490	237 960 653	1 836	139 524 272	546	76 553 443	108	21 882 938
	250 to 499 employees -----	529	138 173 416	389	93 786 362	124	(D)	16	(D)
	500 to 999 employees -----	127	50 698 343	93	36 094 385	31	(D)	3	(D)
	1,000 employees or more -----	52	42 915 939	25	16 797 413	27	26 118 526	—	—
	Establishments not operated entire year -----	19 287	32 700 852	17 048	19 783 067	716	7 971 035	1 523	4 946 750

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
511	Paper and Paper Products								
	All establishments	19 661	106 580 435	15 995	54 801 943	2 112	43 365 566	1 554	8 412 926
	Establishments operated entire year	18 040	104 415 092	14 595	53 333 703	2 000	42 905 779	1 445	8 175 610
	No employees	279	303 094	253	93 060	6	(D)	20	(D)
	1 employee	2 342	2 455 728	1 618	639 280	249	994 881	475	821 567
	2 employees	2 107	2 454 768	1 618	981 099	170	695 137	319	778 532
	3 or 4 employees	3 085	5 781 286	2 455	2 240 857	340	2 252 686	290	1 287 743
	5 or 6 employees	2 150	5 637 756	1 789	2 083 045	234	2 720 907	127	833 804
	7 to 9 employees	1 970	7 737 120	1 647	3 031 347	242	3 717 982	81	987 791
	10 to 14 employees	1 988	10 521 180	1 657	4 376 622	262	5 157 693	69	986 865
	15 to 19 employees	1 083	8 320 785	904	3 940 084	147	3 639 506	32	741 195
	20 to 49 employees	2 258	22 160 434	2 006	15 344 991	226	5 923 416	26	892 027
	50 to 99 employees	540	15 776 541	466	10 176 260	70	5 042 643	4	557 638
	100 employees or more	238	23 266 400	182	10 427 058	54	(D)	2	(D)
	Establishments not operated entire year	1 621	2 165 343	1 400	1 468 240	112	459 787	109	237 316
5111	Printing and Writing Paper								
	All establishments	2 561	34 887 754	2 020	17 740 487	351	15 105 348	190	2 041 919
	Establishments operated entire year	2 410	34 393 337	1 901	17 373 015	334	15 012 817	175	2 007 505
	No employees	13	(D)	11	(D)	1	(D)	1	(D)
	1 employee	365	930 066	217	127 452	84	661 759	64	140 855
	2 employees	337	831 056	268	286 815	27	439 641	42	104 600
	3 or 4 employees	436	1 867 014	368	680 822	34	934 938	34	251 254
	5 or 6 employees	235	1 986 692	200	373 151	31	1 598 323	4	15 218
	7 to 9 employees	214	3 349 022	157	749 158	42	2 184 608	15	415 256
	10 to 14 employees	204	3 129 843	169	974 164	31	1 928 566	4	227 113
	15 to 19 employees	136	3 881 979	113	1 440 855	18	2 182 564	5	258 560
	20 to 49 employees	288	7 237 933	246	4 874 373	38	2 256 849	4	106 711
	50 to 99 employees	130	(D)	110	(D)	18	(D)	2	(D)
	100 employees or more	52	5 406 136	42	3 909 522	10	1 496 614	—	—
	Establishments not operated entire year	151	494 417	119	367 472	17	92 531	15	34 414
5112	Stationery and Office Supplies								
	All establishments	11 807	32 661 393	9 717	19 430 457	1 348	10 446 953	742	2 783 983
	Establishments operated entire year	10 791	31 742 708	8 832	18 745 571	1 276	10 313 625	683	2 683 512
	No employees	180	(D)	165	(D)	2	(D)	13	5 488
	1 employee	1 276	532 278	945	244 704	128	98 514	203	189 060
	2 employees	1 232	717 495	957	342 448	124	103 723	151	271 324
	3 or 4 employees	1 851	1 538 106	1 476	797 623	247	377 527	128	362 956
	5 or 6 employees	1 350	1 682 312	1 112	872 251	161	379 032	77	431 029
	7 to 9 employees	1 273	2 096 189	1 078	1 224 009	159	639 072	36	233 108
	10 to 14 employees	1 230	3 161 510	1 014	1 708 040	171	982 237	45	471 233
	15 to 19 employees	620	2 198 907	503	1 199 274	100	678 797	17	320 836
	20 to 49 employees	1 415	7 930 166	1 267	6 294 013	135	1 237 675	13	398 478
	50 to 99 employees	244	(D)	219	(D)	25	(D)	—	—
	100 employees or more	120	8 172 206	96	3 399 256	24	4 772 950	—	—
	Establishments not operated entire year	1 016	918 685	885	684 886	72	133 328	59	100 471
5113	Industrial and Personal Service Paper								
	All establishments	5 293	39 031 288	4 258	17 630 999	413	17 813 265	622	3 587 024
	Establishments operated entire year	4 839	38 279 047	3 862	17 215 117	390	17 579 337	587	3 484 593
	No employees	86	226 046	77	33 136	3	(D)	6	(D)
	1 employee	701	993 384	456	267 124	37	234 608	208	491 652
	2 employees	538	906 217	393	351 836	19	151 773	126	402 608
	3 or 4 employees	798	2 376 166	611	762 412	59	940 221	128	673 533
	5 or 6 employees	565	1 968 752	477	837 643	42	743 552	46	387 557
	7 to 9 employees	483	2 291 909	412	1 058 180	41	894 302	30	339 427
	10 to 14 employees	554	4 229 827	474	1 694 418	60	2 246 890	20	288 519
	15 to 19 employees	327	2 239 899	288	1 299 955	29	778 145	10	161 799
	20 to 49 employees	555	6 992 335	493	4 176 605	53	2 428 892	9	386 838
	50 to 99 employees	166	6 366 454	137	3 615 528	27	(D)	2	(D)
	100 employees or more	66	9 688 058	44	3 118 280	20	(D)	2	(D)
	Establishments not operated entire year	454	752 241	396	415 882	23	233 928	35	102 431
512	Drugs, Drug Proprietaries, and Druggists' Sundries								
	All establishments	6 069	129 306 287	5 283	67 069 436	469	58 575 952	317	3 660 899
	Establishments operated entire year	5 385	126 272 389	4 657	64 714 160	447	57 974 198	281	3 584 031
	No employees	129	156 703	119	89 480	7	(D)	3	(D)
	1 employee	706	517 479	630	302 993	8	5 383	68	209 103
	2 employees	562	635 011	489	411 935	19	(D)	54	(D)
	3 or 4 employees	819	1 711 507	745	1 099 523	24	(D)	50	(D)
	5 or 6 employees	528	1 617 479	482	1 049 569	24	(D)	22	(D)
	7 to 9 employees	516	1 979 838	465	1 106 473	26	523 016	25	350 349
	10 to 14 employees	506	2 835 194	457	1 625 651	28	845 176	21	364 367
	15 to 19 employees	333	2 860 065	299	2 146 280	23	526 845	11	186 940
	20 to 49 employees	634	19 352 988	545	11 111 686	70	7 380 037	19	861 265
	50 to 99 employees	331	24 563 685	226	12 123 386	99	11 734 111	6	706 188
	100 employees or more	321	70 042 440	200	33 647 184	119	(D)	2	(D)
	Establishments not operated entire year	684	3 033 898	626	2 355 276	22	601 754	36	76 868

See footnote at end of table.

1-74 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
512	Drugs, Drug Proprietaries, and Druggists' Sundries—Con.								
5122	Drugs, Drug Proprietaries, and Druggists' Sundries								
	All establishments -----	6 069	129 306 287	5 283	67 069 436	469	58 575 952	317	3 660 899
	Establishments operated entire year -----	5 385	126 272 389	4 657	64 714 160	447	57 974 198	281	3 584 031
	No employees -----	129	156 703	119	89 480	7	(D)	3	(D)
	1 employee -----	706	517 479	630	302 993	8	5 383	68	209 103
	2 employees -----	562	635 011	489	411 935	19	(D)	54	(D)
	3 or 4 employees -----	819	1 711 507	745	1 099 523	24	(D)	50	(D)
	5 or 6 employees -----	528	1 617 479	482	1 049 569	24	(D)	22	(D)
	7 to 9 employees -----	516	1 979 838	465	1 106 473	26	523 016	25	350 349
	10 to 14 employees -----	506	2 835 194	457	1 625 651	28	845 176	21	364 367
	15 to 19 employees -----	333	2 860 065	299	2 146 280	23	526 845	11	186 940
	20 to 49 employees -----	634	19 352 988	545	11 111 686	70	7 380 037	19	861 265
	50 to 99 employees -----	331	24 563 685	226	12 123 386	99	11 734 111	6	706 188
	100 employees or more -----	321	70 042 440	200	33 647 184	119	(D)	2	(D)
	Establishments not operated entire year -----	684	3 033 898	626	2 355 276	22	601 754	36	76 868
513	Apparel, Piece Goods, and Notions								
	All establishments -----	19 553	109 202 949	15 848	67 904 735	809	26 085 644	2 896	15 212 570
	Establishments operated entire year -----	16 694	106 433 895	13 378	66 167 541	761	25 624 183	2 555	14 642 171
	No employees -----	602	637 975	521	423 810	9	104 455	72	109 710
	1 employee -----	3 233	3 854 556	2 207	1 311 815	66	242 624	960	2 300 117
	2 employees -----	2 428	4 321 019	1 803	1 615 496	60	439 102	565	2 266 421
	3 or 4 employees -----	3 063	7 235 979	2 446	3 657 795	96	706 073	521	2 872 111
	5 or 6 employees -----	1 754	6 550 703	1 498	3 511 328	76	1 071 914	180	1 967 461
	7 to 9 employees -----	1 514	7 423 690	1 327	4 630 652	77	1 540 927	110	1 252 111
	10 to 14 employees -----	1 416	8 456 092	1 271	6 028 881	76	1 263 718	69	1 163 493
	15 to 19 employees -----	714	5 570 953	639	3 819 864	53	1 393 728	22	357 361
	20 to 49 employees -----	1 282	20 892 690	1 118	14 230 626	122	5 108 452	42	1 553 612
	50 to 99 employees -----	416	15 044 909	337	8 756 762	70	6 001 744	9	286 403
	100 employees or more -----	272	26 445 329	211	18 180 512	56	7 751 446	5	513 371
	Establishments not operated entire year -----	2 859	2 769 054	2 470	1 737 194	48	461 461	341	570 399
5131	Piece Goods, Notions, and Other Dry Goods								
	All establishments -----	5 640	29 291 930	4 646	16 091 611	300	8 910 929	694	4 289 390
	Establishments operated entire year -----	4 871	28 496 501	3 962	15 614 480	288	8 737 433	621	4 144 588
	No employees -----	173	157 934	149	108 927	3	(D)	21	(D)
	1 employee -----	854	1 111 726	631	453 339	31	155 691	192	502 696
	2 employees -----	668	1 418 364	506	459 171	26	323 882	136	635 311
	3 or 4 employees -----	869	2 466 735	691	1 123 823	49	445 890	129	897 022
	5 or 6 employees -----	567	2 427 113	463	1 208 349	37	476 900	67	741 864
	7 to 9 employees -----	518	2 572 397	453	1 344 891	30	793 874	35	433 632
	10 to 14 employees -----	472	2 848 175	429	2 083 171	25	(D)	18	(D)
	15 to 19 employees -----	223	1 972 611	198	1 125 131	18	723 726	7	123 754
	20 to 49 employees -----	364	6 745 607	310	4 279 000	40	2 070 690	14	395 917
	50 to 99 employees -----	116	3 522 313	95	2 115 096	20	(D)	1	(D)
	100 employees or more -----	47	3 253 526	37	1 313 582	9	(D)	1	(D)
	Establishments not operated entire year -----	769	795 429	684	477 131	12	173 496	73	144 802
5136	Men's and Boys' Clothing and Furnishings								
	All establishments -----	4 620	28 162 713	3 749	15 812 952	274	9 480 622	597	2 869 139
	Establishments operated entire year -----	4 058	27 473 797	3 277	15 430 283	245	9 308 016	536	2 735 498
	No employees -----	128	170 826	115	115 243	3	(D)	10	(D)
	1 employee -----	740	855 876	501	296 969	14	40 882	225	518 025
	2 employees -----	529	872 600	399	380 930	13	31 844	117	459 826
	3 or 4 employees -----	734	1 550 020	614	915 654	16	95 328	104	539 038
	5 or 6 employees -----	424	1 495 855	369	773 518	23	(D)	32	(D)
	7 to 9 employees -----	388	2 127 375	329	1 366 781	34	461 693	25	298 901
	10 to 14 employees -----	363	2 124 898	314	1 418 469	33	441 100	16	265 329
	15 to 19 employees -----	206	1 428 713	184	1 126 999	20	(D)	2	(D)
	20 to 49 employees -----	363	5 772 186	317	3 752 656	43	(D)	3	(D)
	50 to 99 employees -----	115	5 340 390	84	2 223 742	29	(D)	2	(D)
	100 employees or more -----	68	5 735 058	51	3 059 322	17	2 675 736	-	-
	Establishments not operated entire year -----	562	688 916	472	382 669	29	172 606	61	133 641
5137	Women's, Children's, and Infants' Clothing and Accessories								
	All establishments -----	7 581	35 495 901	6 095	23 811 102	210	6 286 438	1 276	5 398 361
	Establishments operated entire year -----	6 286	34 455 242	4 977	23 103 216	204	(D)	1 105	(D)
	No employees -----	266	243 220	227	149 161	2	(D)	37	(D)
	1 employee -----	1 346	1 474 571	894	448 438	21	46 051	431	980 082
	2 employees -----	994	1 563 529	729	573 523	21	83 376	244	906 630
	3 or 4 employees -----	1 184	2 466 645	928	1 225 751	28	(D)	228	(D)
	5 or 6 employees -----	618	2 110 137	535	1 209 492	14	157 798	69	742 847
	7 to 9 employees -----	468	2 122 236	416	1 470 936	13	285 360	39	365 940
	10 to 14 employees -----	462	2 693 861	421	1 971 506	17	407 356	24	314 999
	15 to 19 employees -----	233	1 733 481	208	1 197 309	14	353 166	11	183 006
	20 to 49 employees -----	455	6 164 294	406	4 627 073	34	1 164 109	15	373 112
	50 to 99 employees -----	143	4 434 594	119	2 873 181	19	1 440 335	5	121 078
	100 employees or more -----	117	9 448 674	94	7 356 846	21	(D)	2	(D)
	Establishments not operated entire year -----	1 295	1 040 659	1 118	707 886	6	(D)	171	(D)

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
513	Apparel, Piece Goods, and Notions—Con.								
5139	Footwear								
	All establishments	1 712	16 252 405	1 358	12 189 070	25	1 407 655	329	2 655 680
	Establishments operated entire year	1 479	16 008 355	1 162	12 019 562	24	(D)	293	(D)
	No employees	35	65 995	30	50 479	1	(D)	4	(D)
	1 employee	293	412 383	181	113 069	—	—	112	299 314
	2 employees	237	466 526	169	201 872	—	—	68	264 654
	3 or 4 employees	276	752 579	213	392 567	3	(D)	60	(D)
	5 or 6 employees	145	517 598	131	319 969	2	(D)	12	(D)
	7 to 9 employees	140	601 682	129	448 044	—	—	11	153 638
	10 to 14 employees	119	789 158	107	555 735	1	(D)	11	(D)
	15 to 19 employees	52	436 148	49	370 425	1	(D)	2	(D)
	20 to 49 employees	100	2 210 603	85	1 571 897	5	(D)	10	(D)
	50 to 99 employees	42	1 744 612	39	1 544 743	2	(D)	1	(D)
	100 employees or more	40	8 008 071	29	6 450 762	9	(D)	2	(D)
	Establishments not operated entire year	233	244 050	196	169 508	1	(D)	36	(D)
514	Groceries and Related Products								
	All establishments	42 874	504 566 789	33 224	279 216 995	4 829	127 257 067	4 821	98 092 727
	Establishments operated entire year	37 743	494 674 807	28 670	273 738 162	4 655	125 264 809	4 418	95 671 836
	No employees	704	491 726	636	330 173	13	108 185	55	53 368
	1 employee	4 912	5 041 275	3 894	2 427 591	164	793 113	854	1 820 571
	2 employees	3 938	8 340 879	3 101	4 311 311	145	987 068	692	3 042 500
	3 or 4 employees	5 522	16 915 186	4 452	9 278 018	264	1 781 562	806	5 855 606
	5 or 6 employees	3 710	17 159 624	2 945	9 189 687	299	1 845 894	466	6 124 043
	7 to 9 employees	3 771	21 177 710	2 964	12 466 869	437	3 002 840	370	5 708 001
	10 to 14 employees	4 085	32 112 891	3 009	16 276 093	713	8 681 141	363	7 155 657
	15 to 19 employees	2 357	21 541 362	1 734	12 131 954	440	4 792 559	183	4 616 849
	20 to 49 employees	5 327	92 244 832	3 669	44 590 026	1 268	30 586 962	390	17 067 844
	50 to 99 employees	1 985	90 744 154	1 284	36 733 718	562	40 231 268	139	13 779 168
	100 employees or more	1 432	188 905 168	982	126 002 722	350	32 454 217	100	30 448 229
	Establishments not operated entire year	5 131	9 891 982	4 554	5 478 833	174	1 992 258	403	2 420 891
5141	Groceries, General Line								
	All establishments	4 528	132 602 589	3 740	95 807 066	—	—	788	36 795 523
	Establishments operated entire year	3 924	131 076 917	3 208	95 144 379	—	—	716	35 932 538
	No employees	77	28 443	68	25 051	—	—	9	3 392
	1 employee	411	308 815	333	169 469	—	—	78	139 346
	2 employees	371	475 424	306	282 285	—	—	65	193 139
	3 or 4 employees	556	1 584 132	465	864 040	—	—	91	720 092
	5 or 6 employees	362	1 651 848	308	818 756	—	—	54	833 092
	7 to 9 employees	390	2 054 145	342	1 320 444	—	—	48	733 701
	10 to 14 employees	412	2 920 450	340	1 563 360	—	—	72	1 357 090
	15 to 19 employees	254	2 817 201	206	1 683 122	—	—	48	1 134 079
	20 to 49 employees	472	10 450 742	341	4 143 959	—	—	131	6 306 783
	50 to 99 employees	229	12 438 703	161	5 697 073	—	—	68	6 741 630
	100 employees or more	390	96 347 014	338	78 576 820	—	—	52	17 770 194
	Establishments not operated entire year	604	1 525 672	532	662 687	—	—	72	862 985
5142	Packaged Frozen Foods								
	All establishments	3 468	53 256 028	2 521	36 287 759	279	4 837 119	668	12 131 150
	Establishments operated entire year	3 168	52 450 189	2 264	35 771 044	272	(D)	632	(D)
	No employees	37	37 300	34	22 397	2	(D)	1	(D)
	1 employee	336	580 714	232	253 481	30	148 909	74	178 324
	2 employees	325	1 457 255	214	632 858	19	(D)	92	(D)
	3 or 4 employees	454	1 907 677	323	965 037	24	273 102	107	669 538
	5 or 6 employees	336	2 308 218	226	1 233 283	30	158 925	80	916 010
	7 to 9 employees	327	2 662 057	227	1 390 011	23	55 811	77	1 216 235
	10 to 14 employees	327	3 914 044	203	2 085 867	36	129 960	88	1 698 217
	15 to 19 employees	188	2 675 434	125	1 277 330	28	316 360	35	1 081 744
	20 to 49 employees	476	10 879 874	365	5 955 361	51	1 793 536	60	3 130 977
	50 to 99 employees	209	10 433 216	171	7 571 345	24	977 942	14	1 883 929
	100 employees or more	153	15 594 400	144	14 384 074	5	432 536	4	777 790
	Establishments not operated entire year	300	805 839	257	516 715	7	(D)	36	(D)
5143	Dairy Products, Except Dried or Canned								
	All establishments	3 378	35 324 092	2 424	16 866 462	743	15 519 880	211	2 937 750
	Establishments operated entire year	3 029	34 868 496	2 123	16 554 048	714	15 407 696	192	2 906 752
	No employees	57	105 454	51	50 564	3	(D)	3	(D)
	1 employee	424	730 687	315	207 227	55	(D)	54	(D)
	2 employees	334	591 581	265	232 661	28	156 067	41	202 853
	3 or 4 employees	440	1 106 146	345	681 875	64	269 599	31	154 672
	5 or 6 employees	321	1 630 934	241	916 058	58	188 072	22	526 804
	7 to 9 employees	340	1 781 956	227	1 067 163	102	607 111	11	107 682
	10 to 14 employees	352	2 812 485	224	1 549 924	117	1 109 627	11	152 934
	15 to 19 employees	167	1 306 665	105	842 019	59	(D)	3	(D)
	20 to 49 employees	367	6 119 377	218	3 658 085	137	1 750 517	12	710 775
	50 to 99 employees	156	8 749 114	98	4 045 656	57	(D)	1	(D)
	100 employees or more	71	9 934 097	34	3 302 816	34	5 883 027	3	748 254
	Establishments not operated entire year	349	455 596	301	312 414	29	112 184	19	30 998

See footnote at end of table.

1-76 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5144	Poultry and Poultry Products								
	All establishments	1 224	10 118 173	1 022	6 961 250	87	1 588 144	115	1 568 779
	Establishments operated entire year	1 087	9 866 650	894	6 726 703	83	(D)	110	(D)
	No employees	13	4 135	10	(D)	—	—	3	(D)
	1 employee	121	172 892	93	68 844	4	2 493	24	101 555
	2 employees	101	399 779	79	223 054	1	(D)	21	(D)
	3 or 4 employees	162	662 183	137	404 314	5	27 521	20	230 348
	5 or 6 employees	110	613 103	93	381 850	5	137 218	12	94 035
	7 to 9 employees	118	973 484	91	550 679	15	171 028	12	251 777
	10 to 14 employees	126	1 100 513	102	596 864	13	175 333	11	328 316
	15 to 19 employees	78	624 118	68	427 696	7	78 117	3	118 305
	20 to 49 employees	171	2 452 385	144	1 680 224	23	(D)	4	(D)
	50 to 99 employees	57	1 479 986	51	1 372 591	6	107 395	—	—
	100 employees or more	30	1 384 072	26	(D)	4	(D)	—	—
	Establishments not operated entire year	137	251 523	128	234 547	4	(D)	5	(D)
5145	Confectionery								
	All establishments	2 693	21 805 401	2 010	6 116 530	313	12 281 815	370	3 407 056
	Establishments operated entire year	2 349	21 346 015	1 699	5 977 064	303	12 066 810	347	3 302 141
	No employees	72	24 573	58	14 236	1	(D)	13	(D)
	1 employee	323	247 459	239	109 892	3	(D)	81	(D)
	2 employees	250	375 136	200	191 619	6	(D)	44	(D)
	3 or 4 employees	360	744 412	279	253 630	13	(D)	68	(D)
	5 or 6 employees	209	672 783	161	303 577	11	(D)	37	(D)
	7 to 9 employees	228	773 864	184	353 776	8	(D)	36	(D)
	10 to 14 employees	245	1 169 861	193	559 756	19	99 203	33	510 902
	15 to 19 employees	145	848 710	113	401 337	18	175 051	14	272 322
	20 to 49 employees	286	3 790 724	204	1 627 909	64	1 740 520	18	422 295
	50 to 99 employees	108	4 229 082	54	1 661 825	52	(D)	2	(D)
	100 employees or more	123	8 469 411	14	499 507	108	(D)	1	(D)
	Establishments not operated entire year	344	459 386	311	139 466	10	215 005	23	104 915
5146	Fish and Seafoods								
	All establishments	3 100	11 481 166	2 926	9 666 553	36	680 405	138	1 134 208
	Establishments operated entire year	2 514	10 983 626	2 368	9 241 887	33	(D)	113	(D)
	No employees	83	54 678	80	54 277	—	—	3	401
	1 employee	336	344 720	305	250 151	1	(D)	30	(D)
	2 employees	303	463 551	282	333 140	3	(D)	18	(D)
	3 or 4 employees	471	1 096 669	440	848 312	3	9 137	28	239 220
	5 or 6 employees	309	1 173 755	288	951 813	4	(D)	17	(D)
	7 to 9 employees	281	928 905	273	869 421	3	(D)	5	(D)
	10 to 14 employees	255	1 331 100	245	1 041 968	3	17 930	7	271 202
	15 to 19 employees	123	767 754	119	694 179	2	(D)	2	(D)
	20 to 49 employees	261	2 863 294	250	2 452 595	8	(D)	3	(D)
	50 to 99 employees	69	985 914	65	(D)	4	(D)	—	—
	100 employees or more	23	975 286	21	(D)	2	(D)	—	—
	Establishments not operated entire year	586	497 540	558	424 666	3	(D)	25	(D)
5147	Meats and Meat Products								
	All establishments	4 123	54 871 104	3 587	27 846 368	234	22 541 930	302	4 482 806
	Establishments operated entire year	3 658	53 504 581	3 162	27 027 898	210	22 055 888	286	4 420 795
	No employees	60	33 689	57	(D)	—	—	3	(D)
	1 employee	436	504 716	362	317 047	9	(D)	65	(D)
	2 employees	427	1 026 464	370	641 040	2	(D)	55	(D)
	3 or 4 employees	514	1 982 013	449	1 079 164	6	27 811	59	875 038
	5 or 6 employees	373	1 873 619	326	1 010 495	8	109 919	39	753 205
	7 to 9 employees	390	2 774 156	337	2 014 547	25	354 990	28	404 619
	10 to 14 employees	432	5 817 179	371	2 728 018	43	(D)	18	(D)
	15 to 19 employees	269	2 658 270	238	2 036 624	24	355 445	7	266 201
	20 to 49 employees	522	10 793 627	451	6 719 198	61	3 341 457	10	732 972
	50 to 99 employees	164	18 465 233	143	(D)	20	(D)	1	(D)
	100 employees or more	71	7 575 615	58	(D)	12	1 992 558	1	(D)
	Establishments not operated entire year	465	1 366 523	425	818 470	24	486 042	16	62 011
5148	Fresh Fruits and Vegetables								
	All establishments	6 003	38 512 291	5 293	31 784 551	—	—	710	6 727 740
	Establishments operated entire year	5 190	37 472 294	4 580	31 053 738	—	—	610	6 418 556
	No employees	75	54 919	67	43 428	—	—	8	11 491
	1 employee	539	595 060	445	372 773	—	—	94	222 287
	2 employees	500	1 231 009	407	929 192	—	—	93	301 817
	3 or 4 employees	842	3 005 917	695	2 169 823	—	—	147	836 094
	5 or 6 employees	545	2 943 660	463	1 910 590	—	—	82	1 033 070
	7 to 9 employees	536	3 200 777	474	2 331 851	—	—	62	868 926
	10 to 14 employees	578	3 645 284	537	2 886 860	—	—	41	758 424
	15 to 19 employees	345	2 914 269	324	2 403 368	—	—	21	510 901
	20 to 49 employees	757	8 803 906	710	7 663 216	—	—	47	1 140 690
	50 to 99 employees	297	5 611 794	287	5 167 189	—	—	10	444 605
	100 employees or more	176	5 465 699	171	5 175 448	—	—	5	290 251
	Establishments not operated entire year	813	1 039 997	713	730 813	—	—	100	309 184

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5149	Groceries and Related Products, N.E.C.								
	All establishments	14 357	146 595 945	9 701	47 880 456	3 137	69 807 774	1 519	28 907 715
	Establishments operated entire year	12 824	143 106 039	8 372	46 241 401	3 040	68 739 940	1 412	28 124 698
	No employees	230	148 535	211	86 272	7	43 203	12	19 060
	1 employee	1 986	1 556 212	1 570	678 707	62	216 513	354	660 992
	2 employees	1 327	2 320 680	978	845 462	86	343 746	263	1 131 472
	3 or 4 employees	1 723	4 826 037	1 319	2 011 823	149	1 107 088	255	1 707 126
	5 or 6 employees	1 145	4 291 704	839	1 663 265	183	1 161 740	123	1 466 699
	7 to 9 employees	1 161	6 030 366	809	2 568 977	261	1 768 879	91	1 692 510
	10 to 14 employees	1 358	9 401 975	794	3 263 476	482	4 625 999	82	1 512 500
	15 to 19 employees	788	6 928 941	436	2 366 279	302	3 423 790	50	1 138 872
	20 to 49 employees	2 015	36 090 903	986	10 689 479	924	21 123 317	105	4 278 107
	50 to 99 employees	696	28 351 112	254	5 270 555	399	18 724 937	43	4 355 620
	100 employees or more	395	43 159 574	176	16 797 106	185	16 200 728	34	10 161 740
	Establishments not operated entire year	1 533	3 489 906	1 329	1 639 055	97	1 067 834	107	783 017
515	Farm-Product Raw Materials								
	All establishments	11 551	136 869 416	9 845	109 827 391	—	—	1 706	27 042 025
	Establishments operated entire year	10 435	133 748 606	8 915	107 630 599	—	—	1 520	26 118 007
	No employees	148	294 864	127	159 142	—	—	21	135 722
	1 employee	1 138	2 638 084	995	1 945 109	—	—	143	692 975
	2 employees	1 165	3 752 263	1 009	2 576 708	—	—	156	1 175 555
	3 or 4 employees	1 964	10 276 498	1 819	7 841 168	—	—	145	2 435 330
	5 or 6 employees	1 498	9 604 160	1 396	8 280 716	—	—	102	1 323 444
	7 to 9 employees	1 400	12 580 267	1 281	11 195 207	—	—	119	1 385 060
	10 to 14 employees	1 191	15 351 866	1 059	14 039 799	—	—	132	1 312 067
	15 to 19 employees	590	7 929 399	467	6 693 357	—	—	123	1 236 042
	20 to 49 employees	1 134	45 734 571	638	33 139 555	—	—	496	12 595 016
	50 to 99 employees	173	11 815 969	99	8 731 145	—	—	74	3 084 824
	100 employees or more	34	13 770 665	25	13 028 693	—	—	9	741 972
	Establishments not operated entire year	1 116	3 120 810	930	2 196 792	—	—	186	924 018
5153	Grain and Field Beans								
	All establishments	7 444	90 903 606	7 264	85 521 236	—	—	180	5 382 370
	Establishments operated entire year	6 857	89 243 621	6 692	83 913 726	—	—	165	5 329 895
	No employees	68	(D)	64	98 182	—	—	4	(D)
	1 employee	589	840 179	546	712 723	—	—	43	127 456
	2 employees	729	1 561 500	692	1 380 697	—	—	37	180 803
	3 or 4 employees	1 399	6 736 740	1 365	5 571 582	—	—	34	1 165 158
	5 or 6 employees	1 164	7 106 317	1 146	6 801 727	—	—	18	304 590
	7 to 9 employees	1 115	10 266 795	1 100	9 867 550	—	—	15	399 245
	10 to 14 employees	898	11 908 505	892	11 829 110	—	—	6	79 395
	15 to 19 employees	375	5 441 172	372	5 361 459	—	—	3	79 713
	20 to 49 employees	448	29 545 940	444	26 637 542	—	—	4	2 908 398
	50 to 99 employees	63	(D)	62	6 902 804	—	—	1	(D)
	100 employees or more	9	8 750 350	9	8 750 350	—	—	—	—
	Establishments not operated entire year	587	1 659 985	572	1 607 510	—	—	15	52 475
5154	Livestock								
	All establishments	2 316	26 425 311	1 218	8 838 734	—	—	1 098	17 586 577
	Establishments operated entire year	2 087	25 932 931	1 054	8 632 029	—	—	1 033	17 300 902
	No employees	24	(D)	21	31 378	—	—	3	(D)
	1 employee	294	1 127 766	251	931 073	—	—	43	196 693
	2 employees	206	959 658	151	688 019	—	—	55	271 639
	3 or 4 employees	252	1 628 653	194	1 073 817	—	—	58	554 836
	5 or 6 employees	168	1 388 568	114	833 334	—	—	54	555 234
	7 to 9 employees	151	1 433 140	72	682 663	—	—	79	750 477
	10 to 14 employees	184	1 725 110	75	668 073	—	—	109	1 057 037
	15 to 19 employees	165	1 866 546	59	849 957	—	—	106	1 016 589
	20 to 49 employees	561	11 857 442	107	2 621 047	—	—	454	9 236 395
	50 to 99 employees	74	3 195 608	10	252 668	—	—	64	2 942 940
	100 employees or more	8	(D)	—	—	—	—	8	(D)
	Establishments not operated entire year	229	492 380	164	206 705	—	—	65	285 675
5159	Farm-Product Raw Materials, N.E.C.								
	All establishments	1 791	19 540 499	1 363	15 467 421	—	—	428	4 073 078
	Establishments operated entire year	1 491	18 572 054	1 169	15 084 844	—	—	322	3 487 210
	No employees	56	75 114	42	29 582	—	—	14	45 532
	1 employee	255	670 139	198	301 313	—	—	57	368 826
	2 employees	230	1 231 105	166	507 992	—	—	64	723 113
	3 or 4 employees	313	1 911 105	260	1 195 769	—	—	53	715 336
	5 or 6 employees	166	1 109 275	136	645 655	—	—	30	463 620
	7 to 9 employees	134	880 332	109	644 994	—	—	25	235 338
	10 to 14 employees	109	1 718 251	92	1 542 616	—	—	17	175 635
	15 to 19 employees	50	621 681	36	481 941	—	—	14	139 740
	20 to 49 employees	125	4 331 189	87	3 880 966	—	—	38	450 223
	50 to 99 employees	36	(D)	27	1 575 673	—	—	9	(D)
	100 employees or more	17	(D)	16	4 278 343	—	—	1	(D)
	Establishments not operated entire year	300	968 445	194	382 577	—	—	106	585 868

See footnote at end of table.

1-78 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
516	Chemicals and Allied Products								
	All establishments	14 193	132 471 184	10 493	39 170 386	2 504	87 702 231	1 196	5 598 567
	Establishments operated entire year	13 032	129 146 308	9 531	38 279 202	2 399	85 490 232	1 102	5 376 874
	No employees	258	315 301	201	118 223	34	182 155	23	14 923
	1 employee	1 957	2 328 795	1 351	706 657	228	885 970	378	736 168
	2 employees	1 606	3 770 369	1 162	1 278 294	183	1 711 970	261	780 105
	3 or 4 employees	2 218	6 184 821	1 715	2 535 192	291	2 541 788	212	1 107 841
	5 or 6 employees	1 597	6 930 482	1 264	2 819 966	228	3 263 159	105	847 357
	7 to 9 employees	1 447	8 334 603	1 137	3 254 553	254	4 479 672	56	600 378
	10 to 14 employees	1 491	12 754 832	1 090	5 157 581	359	6 735 359	42	861 892
	15 to 19 employees	778	9 483 613	558	3 406 011	211	5 924 611	9	152 991
	20 to 49 employees	1 309	34 941 843	850	12 327 866	443	22 338 758	16	275 219
	50 to 99 employees	271	18 577 965	157	4 623 346	114	13 954 619	—	—
	100 employees or more	100	25 523 684	46	2 051 513	54	23 472 171	—	—
	Establishments not operated entire year	1 161	3 324 876	962	891 184	105	2 211 999	94	221 693
5162	Plastics Materials and Basic Forms and Shapes								
	All establishments	3 490	28 573 815	2 612	9 960 572	363	15 920 797	515	2 692 446
	Establishments operated entire year	3 234	27 174 606	2 414	9 775 634	344	14 872 061	476	2 526 911
	No employees	66	53 717	56	16 779	2	(D)	8	(D)
	1 employee	484	925 824	294	248 076	38	217 919	152	459 829
	2 employees	414	839 407	266	311 398	17	97 864	131	430 145
	3 or 4 employees	526	1 760 527	390	761 097	33	367 682	103	631 748
	5 or 6 employees	377	1 866 976	306	691 871	31	814 703	40	360 402
	7 to 9 employees	399	2 473 057	325	1 047 151	55	1 203 527	19	222 379
	10 to 14 employees	347	3 434 336	291	1 444 607	40	1 620 231	16	369 498
	15 to 19 employees	206	2 984 319	174	(D)	29	2 063 759	3	(D)
	20 to 49 employees	336	6 800 169	258	2 781 550	74	(D)	4	(D)
	50 to 99 employees	60	4 106 242	40	824 326	20	3 281 916	—	—
	100 employees or more	19	1 930 032	14	(D)	5	(D)	—	—
	Establishments not operated entire year	256	1 399 209	198	184 938	19	1 048 736	39	165 535
5169	Chemicals and Allied Products, N.E.C.								
	All establishments	10 703	103 897 369	7 881	29 209 814	2 141	71 781 434	681	2 906 121
	Establishments operated entire year	9 798	101 971 702	7 117	28 503 568	2 055	70 618 171	626	2 849 963
	No employees	192	261 584	145	101 444	32	(D)	15	(D)
	1 employee	1 473	1 402 971	1 057	458 581	190	668 051	226	276 339
	2 employees	1 192	2 930 962	896	966 896	166	1 614 106	130	349 960
	3 or 4 employees	1 692	4 424 294	1 325	1 774 095	258	2 174 106	109	476 093
	5 or 6 employees	1 220	5 063 506	958	2 128 095	197	2 448 456	65	486 955
	7 to 9 employees	1 048	5 861 546	812	2 207 402	199	3 276 145	37	377 999
	10 to 14 employees	1 144	9 320 496	799	3 712 974	319	5 115 128	26	492 394
	15 to 19 employees	572	6 499 294	384	(D)	182	3 860 852	6	(D)
	20 to 49 employees	973	28 141 674	592	9 546 316	369	(D)	12	(D)
	50 to 99 employees	211	14 471 723	117	3 799 020	94	10 672 703	—	—
	100 employees or more	81	23 593 652	32	(D)	49	(D)	—	—
	Establishments not operated entire year	905	1 925 667	764	706 246	86	1 163 263	55	56 158
517	Petroleum and Petroleum Products								
	All establishments	16 061	281 585 140	13 994	142 650 895	1 732	128 035 641	335	10 898 604
	Establishments operated entire year	15 069	277 573 510	13 091	140 259 994	1 669	(D)	309	(D)
	No employees	326	1 420 523	216	983 575	107	(D)	3	(D)
	1 employee	1 495	3 023 143	1 231	1 181 343	181	1 629 476	83	212 324
	2 employees	1 543	8 894 381	1 289	3 921 180	191	4 672 438	63	300 763
	3 or 4 employees	2 750	18 531 268	2 405	7 309 623	274	9 774 302	71	1 447 343
	5 or 6 employees	2 097	19 332 896	1 879	8 023 269	185	9 797 315	33	1 512 312
	7 to 9 employees	2 135	23 494 178	1 936	12 269 072	175	7 516 143	24	3 708 963
	10 to 14 employees	1 819	28 871 018	1 648	14 255 745	154	13 945 497	17	669 776
	15 to 19 employees	936	21 887 277	833	10 205 991	98	(D)	5	(D)
	20 to 49 employees	1 521	77 600 116	1 289	39 862 466	225	(D)	7	(D)
	50 to 99 employees	336	31 505 149	280	21 269 400	54	(D)	2	(D)
	100 employees or more	111	43 013 561	85	20 978 330	25	(D)	1	(D)
	Establishments not operated entire year	992	4 011 630	903	2 390 901	63	(D)	26	(D)
5171	Petroleum Bulk Stations and Terminals								
	All establishments	12 098	167 696 078	10 615	74 633 430	1 348	92 205 271	135	857 377
	Establishments operated entire year	11 551	165 158 463	10 118	73 443 578	1 307	90 869 928	126	844 957
	No employees	243	606 081	144	(D)	96	(D)	3	(D)
	1 employee	888	1 789 703	762	670 150	102	1 107 316	24	12 237
	2 employees	1 065	5 969 804	898	1 723 255	146	4 157 534	21	89 015
	3 or 4 employees	2 085	12 954 492	1 821	4 174 660	228	8 691 686	36	88 146
	5 or 6 employees	1 692	14 279 899	1 521	5 022 748	156	9 044 481	15	212 670
	7 to 9 employees	1 715	14 141 565	1 565	7 941 503	137	6 141 955	13	58 107
	10 to 14 employees	1 506	20 330 095	1 378	9 700 445	122	10 589 883	6	39 767
	15 to 19 employees	794	16 418 844	708	8 062 906	84	(D)	2	(D)
	20 to 49 employees	1 229	47 363 668	1 044	19 293 317	182	28 051 245	3	19 106
	50 to 99 employees	259	17 395 197	218	9 218 417	39	(D)	2	(D)
	100 employees or more	75	13 909 115	59	(D)	15	(D)	1	(D)
	Establishments not operated entire year	547	2 537 615	497	1 189 852	41	1 335 343	9	12 420

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
517	Petroleum and Petroleum Products—Con.								
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals								
	All establishments	3 963	113 889 062	3 379	68 017 465	384	35 830 370	200	10 041 227
	Establishments operated entire year	3 518	112 415 047	2 973	66 816 416	362	(D)	183	(D)
	No employees	83	814 442	72	(D)	11	(D)	—	—
	1 employee	607	1 233 440	469	511 193	79	522 160	59	200 087
	2 employees	478	2 924 577	391	2 197 925	45	514 904	42	211 748
	3 or 4 employees	665	5 576 776	584	3 134 963	46	1 082 616	35	1 359 197
	5 or 6 employees	405	5 052 997	358	3 000 521	29	752 834	18	1 299 642
	7 to 9 employees	420	9 352 613	371	4 327 569	38	1 374 188	11	3 650 856
	10 to 14 employees	313	8 540 923	270	4 555 300	32	3 355 614	11	630 009
	15 to 19 employees	142	5 468 433	125	2 143 085	14	(D)	3	(D)
	20 to 49 employees	292	30 236 448	245	20 569 149	43	(D)	4	(D)
	50 to 99 employees	77	14 109 952	62	12 050 983	15	2 058 969	—	—
	100 employees or more	36	29 104 446	26	(D)	10	(D)	—	—
	Establishments not operated entire year	445	1 474 015	406	1 201 049	22	(D)	17	(D)
518	Beer, Wine, and Distilled Alcoholic Beverages								
	All establishments	5 259	59 487 322	4 903	50 397 029	160	7 632 044	196	1 458 249
	Establishments operated entire year	4 912	58 806 218	4 572	49 732 675	158	(D)	182	(D)
	No employees	59	183 896	53	66 307	4	(D)	2	(D)
	1 employee	336	298 203	270	171 921	11	17 239	55	109 043
	2 employees	312	511 819	276	342 883	4	(D)	32	(D)
	3 or 4 employees	478	1 118 605	429	711 926	16	(D)	33	(D)
	5 or 6 employees	395	1 245 848	360	709 811	20	(D)	15	(D)
	7 to 9 employees	427	1 483 607	405	1 075 527	11	278 710	11	129 370
	10 to 14 employees	599	3 373 638	567	2 271 738	16	933 059	16	168 841
	15 to 19 employees	438	3 276 367	415	2 474 876	13	563 392	10	238 099
	20 to 49 employees	1 090	13 349 579	1 056	11 388 014	27	1 679 271	7	282 294
	50 to 99 employees	482	12 411 314	465	11 674 605	16	(D)	1	(D)
	100 employees or more	296	21 553 342	276	18 845 067	20	2 708 275	—	—
	Establishments not operated entire year	347	681 104	331	664 354	2	(D)	14	(D)
5181	Beer and Ale								
	All establishments	3 403	31 603 229	3 329	29 451 143	41	2 043 101	33	108 985
	Establishments operated entire year	3 202	31 198 274	3 130	(D)	41	2 043 101	31	(D)
	No employees	22	16 623	22	16 623	—	—	—	—
	1 employee	151	89 062	140	75 655	1	(D)	10	(D)
	2 employees	155	232 429	153	(D)	—	—	2	(D)
	3 or 4 employees	253	368 019	245	355 727	2	(D)	6	(D)
	5 or 6 employees	245	395 494	238	346 464	2	(D)	5	(D)
	7 to 9 employees	301	696 359	298	(D)	—	—	3	(D)
	10 to 14 employees	432	1 499 576	428	1 492 630	2	(D)	2	(D)
	15 to 19 employees	325	1 693 262	318	1 647 795	5	(D)	2	(D)
	20 to 49 employees	799	8 052 311	792	7 990 588	6	(D)	1	(D)
	50 to 99 employees	341	7 832 128	332	7 578 504	9	253 624	—	—
	100 employees or more	178	10 323 011	164	8 629 769	14	1 693 242	—	—
	Establishments not operated entire year	201	404 955	199	(D)	—	—	2	(D)
5182	Wine and Distilled Alcoholic Beverages								
	All establishments	1 856	27 884 093	1 574	20 945 886	119	5 588 943	163	1 349 264
	Establishments operated entire year	1 710	27 607 944	1 442	(D)	117	(D)	151	1 334 664
	No employees	37	167 273	31	49 684	4	(D)	2	(D)
	1 employee	185	209 141	130	96 266	10	(D)	45	(D)
	2 employees	157	279 390	123	(D)	4	(D)	30	(D)
	3 or 4 employees	225	750 586	184	356 199	14	(D)	27	(D)
	5 or 6 employees	150	850 354	122	363 347	18	(D)	10	(D)
	7 to 9 employees	126	787 248	107	(D)	11	278 710	8	(D)
	10 to 14 employees	167	1 874 062	139	779 108	14	930 009	14	164 945
	15 to 19 employees	113	1 583 105	97	827 081	8	(D)	8	(D)
	20 to 49 employees	291	5 297 268	264	3 397 426	21	(D)	6	(D)
	50 to 99 employees	141	4 579 186	133	4 096 101	7	(D)	1	(D)
	100 employees or more	118	11 230 331	112	10 215 298	6	1 015 033	—	—
	Establishments not operated entire year	146	276 149	132	(D)	2	(D)	12	14 600

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
519	Miscellaneous Nondurable Goods								
	All establishments	46 772	184 577 033	40 640	133 446 237	3 359	37 753 455	2 773	13 377 341
	Establishments operated entire year	41 396	180 874 878	35 768	130 845 944	3 169	37 074 873	2 459	12 954 061
	No employees	1 123	1 060 041	1 029	347 545	19	(D)	75	(D)
	1 employee	6 022	3 343 159	5 022	1 866 863	182	193 481	818	1 282 815
	2 employees	5 305	4 432 049	4 386	2 512 409	377	493 707	542	1 425 933
	3 or 4 employees	8 066	10 435 860	6 874	6 680 078	712	1 774 580	480	1 981 202
	5 or 6 employees	5 697	10 534 834	4 960	7 216 328	506	1 828 887	231	1 489 619
	7 to 9 employees	4 826	12 677 259	4 282	9 458 627	438	2 169 661	106	1 048 971
	10 to 14 employees	4 092	15 984 822	3 672	11 527 883	337	3 324 318	83	1 132 621
	15 to 19 employees	1 957	10 919 319	1 756	8 050 662	164	(D)	37	(D)
	20 to 49 employees	3 126	34 300 095	2 774	25 829 315	286	(D)	66	(D)
	50 to 99 employees	788	19 959 678	677	14 314 881	98	5 031 315	13	613 482
	100 employees or more	394	57 227 762	336	43 041 353	50	12 680 710	8	1 505 699
	Establishments not operated entire year	5 376	3 702 155	4 872	2 600 293	190	678 582	314	423 280
5191	Farm Supplies								
	All establishments	17 469	54 351 143	16 146	41 212 852	1 121	11 422 193	202	1 716 098
	Establishments operated entire year	15 845	53 064 276	14 610	40 185 101	1 050	(D)	185	(D)
	No employees	267	738 553	253	90 309	10	(D)	4	(D)
	1 employee	1 755	794 859	1 648	671 067	49	43 776	58	80 016
	2 employees	1 860	1 405 555	1 641	1 040 750	175	209 469	44	155 336
	3 or 4 employees	3 312	4 432 761	3 055	3 382 964	226	875 846	31	173 951
	5 or 6 employees	2 593	5 113 392	2 425	4 214 363	147	755 960	21	143 069
	7 to 9 employees	2 271	6 629 355	2 119	5 390 797	140	1 046 683	12	191 875
	10 to 14 employees	1 816	7 863 949	1 681	6 133 258	124	1 583 482	11	147 209
	15 to 19 employees	771	5 211 219	704	3 858 458	65	(D)	2	(D)
	20 to 49 employees	1 006	12 420 801	914	10 362 476	91	(D)	1	(D)
	50 to 99 employees	136	3 633 887	122	2 486 559	13	(D)	1	(D)
	100 employees or more	58	4 819 945	48	2 534 100	10	2 285 845	-	-
	Establishments not operated entire year	1 624	1 286 867	1 536	1 047 751	71	(D)	17	(D)
5192	Books, Periodicals, and Newspapers								
	All establishments	4 205	26 568 841	3 122	12 842 551	810	10 974 493	273	2 751 797
	Establishments operated entire year	3 783	25 964 375	2 782	12 659 417	758	10 605 767	243	2 699 191
	No employees	74	39 742	69	34 939	2	(D)	3	(D)
	1 employee	558	313 420	404	144 504	83	96 228	71	72 688
	2 employees	472	422 722	340	151 997	92	198 439	40	72 286
	3 or 4 employees	580	895 426	422	310 440	121	396 266	37	188 720
	5 or 6 employees	377	938 180	296	350 845	60	447 895	21	139 440
	7 to 9 employees	329	975 042	244	406 035	65	473 947	20	95 060
	10 to 14 employees	320	1 596 116	229	533 210	80	929 290	11	133 616
	15 to 19 employees	206	1 271 683	136	475 593	63	712 036	7	84 054
	20 to 49 employees	549	6 598 329	402	2 771 684	126	3 404 589	21	422 056
	50 to 99 employees	205	4 582 324	151	2 236 909	47	(D)	7	(D)
	100 employees or more	113	8 331 391	89	5 243 261	19	2 003 725	5	1 084 405
	Establishments not operated entire year	422	604 466	340	183 134	52	368 726	30	52 606
5193	Flowers, Nursery Stock, and Florists' Supplies								
	All establishments	4 322	6 827 063	4 110	6 147 910	18	93 937	194	585 216
	Establishments operated entire year	3 737	6 627 543	3 550	5 972 142	15	(D)	172	(D)
	No employees	94	22 099	90	20 530	-	(D)	4	1 569
	1 employee	434	149 524	381	93 461	1	(D)	52	(D)
	2 employees	369	197 977	335	133 721	1	(D)	33	(D)
	3 or 4 employees	632	415 489	600	349 181	2	(D)	30	(D)
	5 or 6 employees	478	411 698	462	346 640	2	(D)	14	(D)
	7 to 9 employees	452	490 190	446	473 802	1	(D)	5	(D)
	10 to 14 employees	477	742 550	463	711 921	2	(D)	12	(D)
	15 to 19 employees	268	685 321	261	618 716	-	(D)	7	66 605
	20 to 49 employees	390	1 692 180	375	1 582 927	4	(D)	11	(D)
	50 to 99 employees	100	882 034	97	816 596	2	(D)	3	65 438
	100 employees or more	43	938 481	40	824 647	2	(D)	1	(D)
	Establishments not operated entire year	585	199 520	560	175 768	3	(D)	22	(D)
5194	Tobacco and Tobacco Products								
	All establishments	1 702	39 239 377	1 637	30 753 743	40	8 415 163	25	70 471
	Establishments operated entire year	1 575	38 909 033	1 519	30 513 006	39	(D)	17	(D)
	No employees	30	19 538	29	(D)	-	(D)	1	(D)
	1 employee	100	4 72 743	98	(D)	-	(D)	2	(D)
	2 employees	123	184 675	115	152 360	-	(D)	8	32 315
	3 or 4 employees	190	485 010	184	465 373	3	(D)	3	(D)
	5 or 6 employees	113	423 794	111	(D)	1	(D)	1	(D)
	7 to 9 employees	154	854 721	153	(D)	1	(D)	-	(D)
	10 to 14 employees	180	1 398 497	179	(D)	-	(D)	1	(D)
	15 to 19 employees	139	1 565 388	139	1 565 388	-	(D)	-	(D)
	20 to 49 employees	320	6 391 152	310	5 833 011	9	(D)	1	(D)
	50 to 99 employees	132	6 993 858	113	(D)	19	(D)	-	(D)
	100 employees or more	94	20 519 657	88	(D)	6	(D)	-	(D)
	Establishments not operated entire year	127	330 344	118	240 737	1	(D)	8	(D)

See footnote at end of table.

Table 3. Employment Size of Establishments: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	All types of operation		Merchant wholesalers		Manufacturers' sales branches and offices		Agents, brokers, and commission merchants	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.								
519	Miscellaneous Nondurable Goods—Con.								
5198	Paints, Varnishes, and Supplies								
	All establishments -----	3 539	8 621 040	2 203	3 503 971	1 129	4 046 766	207	1 070 303
	Establishments operated entire year -----	3 221	8 433 632	1 951	3 394 479	1 077	3 983 630	193	1 055 523
	No employees -----	58	19 328	54	18 099	—	—	4	1 229
	1 employee -----	271	187 004	201	76 663	19	(D)	51	(D)
	2 employees -----	317	242 999	184	75 007	90	59 666	43	108 326
	3 or 4 employees -----	775	734 055	403	258 062	323	301 311	49	174 682
	5 or 6 employees -----	602	908 851	314	285 831	268	468 163	20	154 857
	7 to 9 employees -----	519	1 084 341	300	468 044	206	389 020	13	227 277
	10 to 14 employees -----	314	1 047 564	211	429 255	97	505 169	6	113 140
	15 to 19 employees -----	139	616 589	111	387 419	26	(D)	2	(D)
	20 to 49 employees -----	170	1 488 280	134	736 434	31	600 852	5	150 994
	50 to 99 employees -----	39	786 897	29	330 783	10	456 114	—	—
	100 employees or more -----	17	1 317 724	10	328 882	7	988 842	—	—
	Establishments not operated entire year -----	318	187 408	252	109 492	52	63 136	14	14 780
5199	Nondurable Goods, N.E.C.								
	All establishments -----	15 535	48 969 569	13 422	38 985 210	241	2 800 903	1 872	7 183 456
	Establishments operated entire year -----	13 235	47 876 019	11 356	38 141 799	230	2 788 431	1 649	6 945 789
	No employees -----	600	220 781	534	(D)	7	(D)	59	38 186
	1 employee -----	2 904	1 825 609	2 290	(D)	30	(D)	584	(D)
	2 employees -----	2 164	1 978 121	1 771	958 574	19	(D)	374	(D)
	3 or 4 employees -----	2 577	3 473 119	2 210	1 914 058	37	(D)	330	(D)
	5 or 6 employees -----	1 534	2 738 919	1 352	(D)	28	139 637	154	(D)
	7 to 9 employees -----	1 101	2 643 610	1 020	(D)	25	(D)	56	519 001
	10 to 14 employees -----	985	3 336 146	909	(D)	34	(D)	42	(D)
	15 to 19 employees -----	434	1 569 119	405	1 145 088	10	141 926	19	282 105
	20 to 49 employees -----	691	5 709 353	639	4 542 783	25	562 611	27	603 959
	50 to 99 employees -----	176	3 080 678	165	(D)	9	114 572	2	(D)
	100 employees or more -----	69	21 300 564	61	(D)	6	(D)	2	(D)
	Establishments not operated entire year -----	2 300	1 093 550	2 066	843 411	11	12 472	223	237 667

¹Based on number of paid employees for the pay period including March 12.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
MERCHANT WHOLESALERS									
	All establishments	414 836	1 847 273 611	127 986 837	29 913 139	4 587 877	264 954 583	171 165 003	177 933 225
	Establishments operated entire year	370 636	1 807 528 961	125 102 618	29 098 565	4 446 528	258 450 115	166 544 833	174 522 306
	No employees	7 714	5 107 502	168 337	3 553	—	723 748	367 918	415 820
	1 employee	44 461	22 708 193	1 202 726	257 218	44 461	3 512 034	1 588 122	1 660 093
	2 employees	41 106	34 372 700	1 967 984	438 962	82 212	5 064 305	2 481 557	2 532 289
	3 or 4 employees	66 380	84 586 286	5 564 605	1 262 960	229 608	12 986 072	6 872 989	7 071 388
	5 or 6 employees	48 128	91 190 834	6 492 358	1 494 218	262 672	14 250 054	7 974 313	8 206 635
	7 to 9 employees	45 343	122 257 924	9 186 745	2 122 765	357 493	19 450 163	11 167 011	11 619 195
	10 to 14 employees	42 962	165 352 668	13 389 676	3 096 193	502 946	27 443 924	16 256 840	16 786 048
	15 to 19 employees	22 629	122 110 047	10 476 982	2 430 653	378 666	20 949 216	13 066 754	13 563 754
	20 to 49 employees	38 535	437 155 283	32 739 256	7 614 548	1 138 714	64 606 446	40 991 278	43 349 935
	50 to 99 employees	9 161	263 406 528	18 196 024	4 274 504	613 326	36 324 195	24 468 711	25 935 146
	100 to 249 employees	3 448	244 248 416	14 960 174	3 539 775	497 147	30 823 684	23 602 069	24 990 274
	250 to 499 employees	593	127 611 589	6 037 014	1 439 157	198 969	12 578 904	10 110 990	10 796 870
	500 to 999 employees	141	55 381 604	3 186 371	760 689	94 021	6 677 503	4 828 074	4 701 889
	1,000 employees or more	35	32 039 387	1 534 366	363 370	46 293	3 059 867	2 768 207	2 892 970
	Establishments not operated entire year	44 200	39 744 650	2 884 219	814 574	141 349	6 504 468	4 620 170	3 410 919
50	DURABLE GOODS								
	All establishments	264 611	902 788 564	78 264 277	18 380 590	2 713 990	156 953 038	107 359 945	111 102 693
	Establishments operated entire year	237 459	882 826 981	76 461 761	17 868 098	2 630 025	153 066 587	104 565 964	109 026 351
	No employees	4 559	2 496 187	98 706	2 257	—	381 771	225 746	259 128
	1 employee	27 243	12 154 621	751 941	160 957	27 243	2 151 219	1 053 464	1 102 624
	2 employees	25 973	16 421 385	1 250 784	280 364	51 946	3 120 920	1 596 625	1 642 707
	3 or 4 employees	43 040	43 232 106	3 647 165	830 875	148 959	8 156 357	4 505 543	4 631 924
	5 or 6 employees	31 555	48 307 115	4 335 992	1 003 363	172 124	9 092 153	5 286 359	5 397 033
	7 to 9 employees	29 899	63 769 597	6 173 889	1 434 320	235 706	12 495 666	7 467 000	7 681 964
	10 to 14 employees	28 532	89 792 675	9 125 223	2 123 449	334 102	17 908 754	11 231 783	11 571 027
	15 to 19 employees	15 024	69 240 968	7 183 860	1 669 570	251 483	13 812 814	9 218 391	9 466 648
	20 to 49 employees	24 590	229 330 738	21 605 721	5 062 281	721 185	40 730 077	28 002 453	29 504 180
	50 to 99 employees	5 170	135 003 025	10 754 934	2 546 543	343 746	20 591 329	15 512 929	16 187 372
	100 to 249 employees	1 612	104 724 144	7 377 832	1 766 159	231 061	15 346 321	13 108 113	13 754 407
	250 to 499 employees	204	33 825 227	2 186 644	521 459	67 320	5 081 789	3 985 915	4 448 448
	500 to 999 employees	48	19 287 219	1 319 817	311 487	30 681	3 047 657	2 008 631	1 968 731
	1,000 employees or more	10	15 241 974	649 253	155 014	14 469	1 149 760	1 363 012	1 410 158
	Establishments not operated entire year	27 152	19 961 583	1 802 516	512 492	83 965	3 886 451	2 793 981	2 076 342
501	Motor Vehicles and Motor Vehicle Parts and Supplies								
	All establishments	43 857	170 848 520	9 921 344	2 342 609	413 366	20 354 155	18 617 029	19 049 253
	Establishments operated entire year	40 144	168 680 963	9 746 840	2 288 393	402 137	19 961 198	18 259 955	18 810 448
	No employees	566	290 391	10 279	364	—	43 518	43 952	47 462
	1 employee	4 029	1 612 641	80 177	17 538	4 029	250 933	181 129	184 436
	2 employees	4 346	2 132 504	158 461	36 699	8 692	407 806	283 231	285 281
	3 or 4 employees	7 817	5 644 137	507 639	118 829	27 132	1 179 880	786 368	784 737
	5 or 6 employees	6 147	6 239 072	663 746	157 168	33 542	1 388 150	919 089	952 956
	7 to 9 employees	5 612	8 038 813	910 945	215 688	44 376	1 825 016	1 099 239	1 151 003
	10 to 14 employees	4 892	10 293 431	1 240 595	291 374	57 069	2 394 812	1 528 115	1 538 477
	15 to 19 employees	2 244	7 653 058	854 869	199 246	37 474	1 818 397	1 114 585	1 148 286
	20 to 49 employees	3 535	40 709 733	2 674 243	626 605	103 535	4 983 141	4 516 600	4 829 369
	50 to 99 employees	754	38 723 996	1 404 139	330 605	50 086	2 794 980	3 334 860	3 555 697
	100 employees or more	202	47 343 187	1 241 747	294 277	36 202	3 074 565	4 452 787	4 332 744
	Establishments not operated entire year	3 713	2 167 557	174 504	54 216	11 229	392 957	357 074	238 805
5012	Automobiles and Other Motor Vehicles								
	All establishments	7 004	104 930 570	2 776 855	654 346	94 115	6 364 132	8 312 768	8 432 476
	Establishments operated entire year	6 244	103 830 823	2 735 333	641 224	91 723	6 253 930	8 180 874	8 352 838
	No employees	130	116 589	2 198	12	—	9 765	9 798	11 013
	1 employee	844	825 164	20 407	4 205	844	75 820	50 449	53 606
	2 employees	739	949 237	32 466	7 448	1 478	101 913	70 506	68 886
	3 or 4 employees	984	1 879 398	74 134	17 255	3 373	209 744	133 587	134 248
	5 or 6 employees	676	1 609 123	83 432	19 903	3 672	198 484	143 626	146 498
	7 to 9 employees	620	2 043 014	110 911	25 397	4 886	245 485	156 624	163 709
	10 to 14 employees	556	2 453 368	154 875	35 483	6 502	315 289	259 320	249 299
	15 to 19 employees	372	1 961 831	155 122	36 440	6 265	303 156	237 711	250 390
	20 to 49 employees	948	22 038 260	822 611	190 839	28 962	1 511 698	1 888 485	2 032 876
	50 to 99 employees	288	28 845 169	598 009	140 546	18 954	1 277 246	1 724 877	1 917 306
	100 employees or more	87	41 109 670	681 168	163 696	16 787	2 005 330	3 505 891	3 325 007
	Establishments not operated entire year	760	1 099 747	41 522	13 122	2 392	110 202	131 894	79 638
	Automobiles, light trucks, motorcycles, buses, and recreational vehicles								
	All establishments	4 584	89 540 751	1 442 944	338 380	47 562	4 081 010	6 273 080	6 306 204
	Establishments operated entire year	4 035	88 671 423	1 419 970	331 645	46 188	4 010 392	6 177 335	6 253 138
	No employees	99	93 111	1 587	12	—	7 334	7 410	7 756
	1 employee	669	719 841	15 695	3 216	669	59 858	39 537	41 360
	2 employees	574	781 475	24 400	5 609	1 148	78 495	47 400	46 951
	3 or 4 employees	773	1 591 547	55 935	13 176	2 640	163 714	96 989	96 605
	5 or 6 employees	514	1 321 197	60 563	14 327	2 797	151 060	108 378	104 476
	7 to 9 employees	444	1 630 627	76 122	17 280	3 494	176 730	103 352	112 116
	10 to 14 employees	318	1 642 486	83 618	18 340	3 695	182 699	144 279	127 568
	15 to 19 employees	182	1 143 888	70 552	15 865	3 022	157 627	122 950	132 308
	20 to 49 employees	316	16 100 988	270 957	63 091	9 643	604 413	1 085 082	1 192 745
	50 to 99 employees	89	24 224 876	202 503	47 276	6 008	658 377	1 123 411	1 274 882
	100 employees or more	57	39 421 387	558 038	133 453	13 072	1 770 085	3 298 547	3 116 371
	Establishments not operated entire year	549	869 328	22 974	6 735	1 374	70 618	95 745	53 066

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.								
5012	Automobiles and Other Motor Vehicles—Con.								
	Automobiles and motorcycles								
	All establishments -----	3 709	84 358 549	1 107 159	262 196	35 353	3 482 079	5 578 263	5 628 967
	Establishments operated entire year -----	3 257	83 619 033	1 088 856	257 078	34 317	3 424 072	5 507 072	5 585 567
	No employees -----	87	79 745	1 347	3	—	6 010	5 641	6 123
	1 employee -----	601	677 774	14 288	2 912	601	54 728	36 104	38 118
	2 employees -----	507	719 840	21 816	5 036	1 014	71 085	42 514	42 482
	3 or 4 employees -----	664	1 455 547	48 436	11 439	2 271	144 311	84 789	85 120
	5 or 6 employees -----	417	1 113 722	48 256	11 424	2 267	124 046	77 143	72 886
	7 to 9 employees -----	356	1 388 873	59 114	13 703	2 801	143 619	78 162	88 026
	10 to 14 employees -----	229	1 329 051	59 710	12 756	2 642	133 751	100 092	90 822
	15 to 19 employees -----	120	785 339	43 722	9 910	2 003	105 933	70 622	81 156
	20 to 49 employees -----	175	13 987 901	149 139	35 270	5 248	392 408	815 987	932 806
	50 to 99 employees -----	53	23 350 177	131 963	31 077	3 628	550 657	1 004 750	1 153 996
	100 employees or more -----	48	38 731 064	511 065	123 548	11 842	1 697 524	3 191 268	2 994 032
	Establishments not operated entire year -----	452	739 516	18 303	5 118	1 036	58 007	71 191	43 400
	Buses and recreational vehicles								
	All establishments -----	392	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments operated entire year -----	349	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	No employees -----	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees -----	131	26 127	1 327	277	62	3 255	2 035	1 556
	3 or 4 employees -----	45	77 263	3 475	785	153	9 506	5 225	5 137
	5 or 6 employees -----	40	113 106	6 079	1 449	272	13 699	17 960	19 856
	7 to 9 employees -----	54	135 823	8 814	1 836	352	18 144	11 909	11 075
	10 to 14 employees -----	44	169 152	12 725	2 983	513	27 045	23 151	16 834
	15 to 19 employees -----	31	229 789	15 227	3 272	520	31 188	28 734	27 640
	20 to 49 employees -----	60	630 784	46 854	10 492	1 760	86 089	98 012	87 853
	50 to 99 employees -----	10	103 257	15 240	3 387	608	23 862	12 102	11 378
	100 employees or more -----	3	293 465	15 797	3 314	437	21 424	36 128	44 579
	Establishments not operated entire year -----	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Light trucks and vans (14,000 lb or less)								
	All establishments -----	483	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments operated entire year -----	429	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	No employees -----	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees -----	36	35 508	1 257	296	72	4 155	2 851	2 913
	3 or 4 employees -----	64	58 737	4 024	952	216	9 897	6 975	6 348
	5 or 6 employees -----	47	94 369	6 228	1 454	258	13 315	13 275	11 734
	7 to 9 employees -----	44	105 931	8 194	1 741	341	14 967	13 281	13 015
	10 to 14 employees -----	45	144 283	11 183	2 601	540	21 903	21 036	19 912
	15 to 19 employees -----	31	128 760	11 603	2 683	499	20 506	23 594	23 512
	20 to 49 employees -----	81	1 482 303	74 964	17 329	2 635	125 916	171 083	172 086
	50 to 99 employees -----	26	771 442	55 300	12 812	1 772	83 858	106 559	109 508
	100 employees or more -----	6	396 858	31 176	6 591	793	51 137	71 151	77 760
	Establishments not operated entire year -----	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Medium and heavy trucks and tractors (over 14,000 lb)								
	All establishments -----	2 420	15 389 819	1 333 911	315 966	46 553	2 283 122	2 039 688	2 126 272
	Establishments operated entire year -----	2 209	15 159 400	1 315 363	309 579	45 535	2 243 538	2 003 539	2 099 700
	No employees -----	31	23 478	611	—	—	2 431	2 388	3 257
	1 employee -----	175	105 323	4 712	989	175	15 962	10 912	12 246
	2 employees -----	165	167 762	8 066	1 839	330	23 418	23 106	21 935
	3 or 4 employees -----	211	287 851	18 199	4 079	733	46 030	36 598	37 643
	5 or 6 employees -----	162	287 926	22 869	5 576	875	47 424	35 248	42 022
	7 to 9 employees -----	176	412 387	34 789	8 117	1 392	68 755	53 272	51 593
	10 to 14 employees -----	238	810 882	71 257	17 143	2 807	132 590	115 041	121 731
	15 to 19 employees -----	190	817 943	84 570	20 575	3 243	145 529	114 761	118 082
	20 to 49 employees -----	632	5 937 272	551 654	127 748	19 319	907 285	803 403	840 131
	50 to 99 employees -----	199	4 620 293	395 506	93 270	12 946	618 869	601 466	642 424
	100 employees or more -----	30	1 688 283	123 130	30 243	3 715	235 245	207 344	208 636
	Establishments not operated entire year -----	211	230 419	18 548	6 387	1 018	39 584	36 149	26 572
	Medium trucks (14,001 lb to 26,000 lb)								
	All establishments -----	604	2 960 348	244 847	59 483	8 748	504 355	454 801	450 540
	Establishments operated entire year -----	547	2 905 112	241 428	58 289	8 526	495 830	448 985	445 356
	No employees -----	11	6 315	132	—	—	550	374	744
	1 employee -----	67	40 660	1 737	366	67	6 136	4 070	4 574
	2 employees -----	54	42 045	2 488	621	108	7 456	5 214	4 678
	3 or 4 employees -----	74	81 324	5 849	1 369	261	14 167	10 794	12 284
	5 or 6 employees -----	53	90 839	7 372	1 820	286	14 886	11 670	12 425
	7 to 9 employees -----	51	94 635	9 470	2 266	405	17 289	14 717	13 018
	10 to 14 employees -----	58	167 157	17 479	4 112	697	32 060	22 763	23 306
	15 to 19 employees -----	38	152 035	16 550	3 911	633	28 512	21 681	21 570
	20 to 49 employees -----	96	852 796	79 107	18 362	2 872	155 332	150 995	153 560
	50 to 99 employees -----	40	905 918	78 671	19 599	2 589	131 475	144 121	148 539
	100 employees or more -----	5	471 388	22 573	5 863	608	87 967	62 586	50 658
	Establishments not operated entire year -----	57	55 236	3 419	1 194	222	8 525	5 816	5 184

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.								
5012	Automobiles and Other Motor Vehicles—Con. Heavy trucks and tractors (over 26,000 lb)								
	All establishments	1 816	12 429 471	1 089 064	256 483	37 805	1 778 767	1 584 887	1 675 732
	Establishments operated entire year	1 662	12 254 288	1 073 935	251 290	37 009	1 747 708	1 554 554	1 654 344
	No employees	20	17 163	479	—	—	1 881	2 014	2 513
	1 employee	108	64 663	2 975	623	108	9 826	6 842	7 672
	2 employees	111	125 717	5 578	1 218	222	15 962	17 892	17 257
	3 or 4 employees	137	206 527	12 350	2 710	472	31 863	25 804	25 359
	5 or 6 employees	109	197 087	15 497	3 756	589	32 538	23 578	29 597
	7 to 9 employees	125	317 752	25 319	5 851	987	51 466	38 555	38 575
	10 to 14 employees	180	643 725	53 778	13 031	2 110	100 530	92 278	98 425
	15 to 19 employees	152	665 908	68 020	16 664	2 610	117 017	93 080	96 512
	20 to 49 employees	536	5 084 476	472 547	109 386	16 447	751 953	652 408	686 571
	50 to 99 employees	159	3 714 375	316 835	73 671	10 357	487 394	457 345	493 885
	100 employees or more	25	1 216 895	100 557	24 380	3 107	147 278	144 758	157 978
	Establishments not operated entire year	154	175 183	15 129	5 193	796	31 059	30 333	21 388
5013	Motor Vehicle Supplies and New Parts								
	All establishments	25 790	50 106 830	5 336 293	1 268 551	237 233	10 418 660	8 285 373	8 466 469
	Establishments operated entire year	23 862	49 333 522	5 240 173	1 237 968	230 872	10 218 346	8 105 790	8 345 783
	No employees	284	116 017	5 573	229	—	23 104	22 239	23 167
	1 employee	2 003	555 578	41 913	9 220	2 003	115 099	103 772	103 889
	2 employees	2 446	881 401	91 951	21 275	4 892	219 155	176 903	179 185
	3 or 4 employees	4 806	2 867 724	320 098	74 806	16 747	708 193	548 955	545 834
	5 or 6 employees	3 951	3 323 057	421 390	99 773	21 554	853 916	624 227	644 526
	7 to 9 employees	3 587	4 238 935	573 609	137 402	28 408	1 119 032	741 463	772 277
	10 to 14 employees	3 042	5 442 371	754 609	177 939	35 450	1 436 383	980 270	982 656
	15 to 19 employees	1 338	3 978 368	492 205	114 445	22 258	909 904	650 937	663 237
	20 to 49 employees	1 905	14 793 369	1 372 671	324 236	55 299	2 585 951	2 094 459	2 222 992
	50 to 99 employees	396	8 194 245	682 817	161 487	26 659	1 296 411	1 337 102	1 358 724
	100 employees or more	104	4 942 457	483 337	117 156	17 602	951 198	825 463	849 296
	Establishments not operated entire year	1 928	773 308	96 120	30 583	6 361	200 314	179 583	120 686
	Motor vehicle supplies and new parts—warehouse distributors								
	All establishments	6 238	16 154 007	1 517 914	359 609	63 768	3 118 812	2 608 131	2 624 705
	Establishments operated entire year	5 464	15 816 286	1 479 277	347 241	61 398	3 037 462	2 532 257	2 574 699
	No employees	121	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	594	175 160	12 795	2 746	594	36 987	35 204	34 117
	2 employees	586	265 074	22 500	5 076	1 172	58 644	44 726	45 273
	3 or 4 employees	1 029	808 197	72 445	16 383	3 539	166 724	143 104	132 860
	5 or 6 employees	764	858 660	86 623	20 377	4 178	181 826	146 158	155 649
	7 to 9 employees	703	1 063 840	124 196	29 225	5 554	250 226	172 608	175 757
	10 to 14 employees	610	1 490 066	165 669	38 797	7 198	332 188	266 850	267 365
	15 to 19 employees	319	1 180 637	125 057	28 339	5 312	240 933	190 232	186 377
	20 to 49 employees	556	4 237 965	400 350	94 019	16 554	819 987	696 964	729 792
	50 to 99 employees	138	3 134 779	237 619	55 757	9 336	464 038	442 171	440 576
	100 employees or more	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	774	337 721	38 637	12 368	2 370	81 350	75 874	50 006
	Motor vehicle supplies and new parts—jobbers								
	All establishments	19 164	33 159 635	3 706 528	881 275	169 365	7 089 574	5 572 439	5 740 568
	Establishments operated entire year	18 044	32 745 498	3 651 921	864 041	165 537	6 975 588	5 471 683	5 671 715
	No employees	160	58 825	2 353	173	—	14 044	11 829	11 666
	1 employee	1 384	372 898	28 224	6 299	1 384	76 270	67 937	69 145
	2 employees	1 836	604 231	68 481	15 952	3 672	157 768	131 584	133 229
	3 or 4 employees	3 714	2 004 983	242 265	57 089	12 990	529 325	400 297	407 848
	5 or 6 employees	3 131	2 406 482	327 345	77 663	17 080	656 178	470 709	482 298
	7 to 9 employees	2 842	3 110 469	440 526	106 024	22 521	850 275	561 733	589 397
	10 to 14 employees	2 377	3 819 827	570 613	135 059	27 588	1 070 240	697 932	699 530
	15 to 19 employees	988	2 700 331	351 828	82 338	16 434	641 849	447 552	463 487
	20 to 49 employees	1 300	10 324 640	932 791	220 299	37 363	1 697 386	1 363 902	1 460 456
	50 to 99 employees	254	4 972 398	438 004	103 607	17 070	819 838	882 581	906 207
	100 employees or more	58	2 370 414	249 491	59 538	9 435	462 415	435 627	448 452
	Establishments not operated entire year	1 120	414 137	54 607	17 234	3 828	113 986	100 756	68 853
	Petroleum products marketing equipment								
	All establishments	388	793 188	111 851	27 667	4 100	210 274	104 803	101 196
	Establishments operated entire year	354	771 738	108 975	26 686	3 937	205 296	101 850	99 369
	No employees	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	25	7 520	894	175	25	1 842	631	627
	2 employees	24	12 096	970	247	48	2 743	593	683
	3 or 4 employees	63	54 544	5 388	1 334	218	12 144	5 554	5 126
	5 or 6 employees	56	57 915	7 422	1 733	296	15 912	7 360	6 579
	7 to 9 employees	42	64 626	8 887	2 153	333	18 531	7 122	7 123
	10 to 14 employees	55	132 478	18 327	4 083	664	33 955	15 488	15 761
	15 to 19 employees	31	97 400	15 320	3 768	512	27 122	13 153	13 373
	20 to 49 employees	49	230 764	39 530	9 918	1 382	68 578	33 593	32 744
	50 to 99 employees	4	87 068	7 194	2 123	253	12 535	12 350	11 941
	100 employees or more	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	34	21 450	2 876	981	163	4 978	2 953	1 827

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.								
5014	Tires and Tubes								
	All establishments	3 836	12 091 802	1 069 017	245 333	41 125	2 113 413	1 583 380	1 693 557
	Establishments operated entire year	3 519	11 920 539	1 049 412	239 014	39 949	2 071 350	1 553 477	1 673 558
	No employees	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	227	99 495	5 002	1 128	227	14 186	6 108	6 521
	2 employees	229	130 956	9 971	2 239	458	24 245	10 617	10 730
	3 or 4 employees	476	435 289	34 650	7 994	1 665	81 758	41 202	41 926
	5 or 6 employees	510	849 645	68 186	15 988	2 797	150 531	93 912	103 297
	7 to 9 employees	554	1 176 707	105 045	24 364	4 400	227 533	131 790	144 121
	10 to 14 employees	651	1 748 293	190 400	44 275	7 669	382 094	213 841	229 324
	15 to 19 employees	304	1 335 940	125 576	28 860	5 065	255 270	187 902	194 703
	20 to 49 employees	470	3 346 910	354 408	82 665	13 366	666 102	483 600	518 524
	50 to 99 employees	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	317	171 263	19 605	6 319	1 176	42 063	29 903	19 999
5015	Motor Vehicle Parts, Used								
	All establishments	7 227	3 719 318	739 179	174 379	40 893	1 457 950	435 508	456 751
	Establishments operated entire year	6 519	3 596 079	721 922	170 187	39 593	1 417 572	419 814	438 269
	No employees	107	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	955	132 404	12 855	2 985	955	45 828	20 800	20 420
	2 employees	932	170 910	24 073	5 737	1 864	62 493	25 205	26 480
	3 or 4 employees	1 551	461 726	78 757	18 774	5 347	180 185	62 624	62 729
	5 or 6 employees	1 010	457 247	90 738	21 504	5 519	185 219	57 324	58 635
	7 to 9 employees	851	580 157	121 380	28 525	6 682	232 966	69 362	70 896
	10 to 14 employees	643	649 399	140 711	33 677	7 448	261 046	74 684	77 198
	15 to 19 employees	230	376 919	81 966	19 501	3 886	150 067	38 035	39 956
	20 to 49 employees	212	531 194	124 553	28 865	5 908	219 390	50 056	54 977
	50 to 99 employees	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	708	123 239	17 257	4 192	1 300	40 378	15 694	18 482
502	Furniture and Home furnishings								
	All establishments	13 133	33 200 254	3 732 742	877 605	137 274	7 898 413	3 945 374	4 156 764
	Establishments operated entire year	11 663	32 355 319	3 645 116	852 312	132 903	7 698 411	3 827 049	4 064 669
	No employees	272	78 377	5 206	39	—	17 441	8 475	11 129
	1 employee	1 571	561 161	41 649	8 998	1 571	130 817	58 233	57 742
	2 employees	1 381	804 719	64 205	14 462	2 762	183 420	80 492	82 571
	3 or 4 employees	2 036	1 770 522	165 949	38 185	7 016	412 554	207 163	217 629
	5 or 6 employees	1 447	1 878 955	196 655	44 986	7 921	445 202	205 069	211 673
	7 to 9 employees	1 307	2 403 217	260 572	59 123	10 273	566 411	266 620	278 524
	10 to 14 employees	1 282	3 485 490	392 440	93 164	15 064	824 589	397 792	404 061
	15 to 19 employees	660	2 553 306	308 832	71 917	11 005	624 970	315 203	336 554
	20 to 49 employees	1 304	8 915 545	1 121 577	260 551	39 049	2 181 546	1 063 311	1 122 489
	50 to 99 employees	286	4 320 710	566 669	133 190	19 130	1 064 952	513 675	542 060
	100 employees or more	117	5 583 317	521 362	127 697	19 112	1 246 509	711 016	800 237
	Establishments not operated entire year	1 470	844 935	87 626	25 293	4 371	200 002	118 325	92 095
5021	Furniture								
	All establishments	5 534	13 530 556	1 625 994	390 995	59 533	3 177 808	1 202 551	1 190 230
	Establishments operated entire year	4 880	13 095 029	1 579 631	375 872	57 042	3 079 564	1 140 317	1 154 084
	No employees	114	27 844	2 164	13	—	6 845	3 351	3 492
	1 employee	661	213 718	17 724	3 937	661	53 981	21 979	21 877
	2 employees	588	353 776	27 962	6 167	1 176	76 520	34 067	34 074
	3 or 4 employees	847	693 087	70 661	16 415	2 936	169 337	75 377	77 022
	5 or 6 employees	593	744 541	78 857	18 076	3 256	176 500	75 472	77 344
	7 to 9 employees	499	868 041	101 838	23 028	3 932	212 903	78 159	81 908
	10 to 14 employees	548	1 371 422	170 310	41 266	6 516	338 157	129 915	129 214
	15 to 19 employees	265	952 690	120 512	28 127	4 386	233 039	89 684	96 288
	20 to 49 employees	580	3 718 178	503 430	120 511	17 479	915 328	305 062	311 281
	50 to 99 employees	132	1 988 489	263 960	64 712	8 926	480 613	152 069	152 321
	100 employees or more	53	2 163 243	222 213	53 620	7 774	416 341	175 182	169 263
	Establishments not operated entire year	654	435 527	46 363	15 123	2 491	98 244	62 234	36 146
	Household and lawn furniture								
	All establishments	2 117	4 062 811	391 249	92 149	17 059	888 639	603 972	596 943
	Establishments operated entire year	1 845	3 950 246	379 280	87 665	16 197	860 970	573 027	579 908
	No employees	57	12 223	973	13	—	3 444	2 135	2 118
	1 employee	347	117 464	9 121	1 905	347	30 133	16 019	15 808
	2 employees	258	194 335	12 317	2 687	516	38 628	22 730	22 054
	3 or 4 employees	342	323 853	27 896	6 280	1 185	73 142	45 316	47 070
	5 or 6 employees	248	333 471	31 752	7 153	1 361	76 267	41 719	43 137
	7 to 9 employees	158	315 484	31 390	6 617	1 243	69 357	43 213	45 023
	10 to 14 employees	179	471 447	49 679	12 232	2 129	109 394	65 225	66 307
	15 to 19 employees	73	260 314	28 502	6 726	1 207	62 066	41 659	47 154
	20 to 49 employees	136	822 823	95 848	21 952	4 050	200 683	116 170	120 592
	50 to 99 employees	34	467 431	53 355	12 772	2 296	111 564	66 507	67 475
	100 employees or more	13	631 401	38 447	9 328	1 863	86 292	112 334	103 170
	Establishments not operated entire year	272	112 565	11 969	4 484	862	27 669	30 945	17 035

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

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SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
502	Furniture and Homefurnishings—Con.								
5021	Furniture—Con.								
	Office and business furniture								
	All establishments -----	3 417	9 467 745	1 234 745	298 846	42 474	2 289 169	598 579	593 287
	Establishments operated entire year.....	3 035	9 144 783	1 200 351	288 207	40 845	2 218 594	567 290	574 176
	No employees	57	15 621	1 191	—	—	3 401	1 216	1 374
	1 employee.....	314	96 254	8 603	2 032	314	23 848	5 960	6 069
	2 employees.....	330	159 441	15 645	3 480	660	37 892	11 337	12 020
	3 or 4 employees	505	369 234	42 765	10 135	1 751	96 195	30 061	29 952
	5 or 6 employees	345	411 070	47 105	10 923	1 895	100 233	33 753	34 207
	7 to 9 employees	341	552 557	70 448	16 411	2 689	143 546	34 946	36 885
	10 to 14 employees	369	899 975	120 631	29 034	4 387	228 763	64 690	62 907
	15 to 19 employees	192	692 376	92 010	21 401	3 179	170 973	48 025	49 134
	20 to 49 employees	444	2 895 355	407 582	98 559	13 429	714 645	188 892	190 689
	50 to 99 employees	98	1 521 058	210 605	51 940	6 630	369 049	85 562	84 846
	100 employees or more.....	40	1 531 842	183 766	44 292	5 911	330 049	62 848	66 093
	Establishments not operated entire year	382	322 962	34 394	10 639	1 629	70 575	31 289	19 111
5023	Homefurnishings								
	All establishments -----	7 599	19 669 698	2 106 748	486 610	77 741	4 720 605	2 742 823	2 966 534
	Establishments operated entire year.....	6 783	19 260 290	2 065 485	476 440	75 861	4 618 847	2 686 732	2 910 585
	No employees	158	50 533	3 042	26	—	10 596	5 124	7 637
	1 employee.....	910	347 443	23 925	5 061	910	76 836	36 254	35 865
	2 employees.....	793	450 943	36 243	8 295	1 586	106 900	46 425	48 497
	3 or 4 employees	1 189	1 077 435	95 288	21 770	4 080	243 217	131 786	140 607
	5 or 6 employees	854	1 134 414	117 798	26 910	4 665	268 702	129 597	134 329
	7 to 9 employees	808	1 535 176	158 734	36 095	6 341	353 508	188 461	196 616
	10 to 14 employees	734	2 114 068	222 130	51 898	8 548	486 432	267 877	274 847
	15 to 19 employees	395	1 600 616	188 320	43 790	6 619	391 931	225 519	240 266
	20 to 49 employees	724	5 197 367	618 147	140 040	21 570	1 266 218	758 249	811 208
	50 to 99 employees	154	2 332 221	302 709	68 478	10 204	584 339	361 606	389 739
	100 employees or more.....	64	3 420 074	299 149	74 077	11 338	830 168	535 834	630 974
	Establishments not operated entire year	816	409 408	41 263	10 170	1 880	101 758	56 091	55 949
	Household china, glassware, and crockery								
	All establishments -----	714	2 866 951	279 437	64 780	8 997	679 304	550 986	581 002
	Establishments operated entire year.....	618	2 820 541	274 185	63 242	8 731	665 657	539 547	575 346
	No employees	20	5 443	370	21	—	1 143	664	707
	1 employee.....	87	36 763	2 414	516	87	8 004	3 872	4 399
	2 employees.....	65	45 649	3 108	642	130	9 624	5 658	6 948
	3 or 4 employees	113	122 863	9 678	2 318	393	26 764	21 282	21 336
	5 or 6 employees	83	132 330	13 194	3 572	449	31 824	18 349	19 230
	7 to 9 employees	57	131 525	11 752	2 463	448	28 727	20 155	23 243
	10 to 14 employees	61	172 998	16 849	4 064	694	43 120	30 522	33 169
	15 to 19 employees	31	197 509	18 483	4 242	526	50 300	31 267	30 919
	20 to 49 employees	67	718 772	65 988	14 633	2 031	170 567	161 457	177 010
	50 to 99 employees	18	351 998	42 730	9 202	1 129	89 293	70 880	62 394
	100 employees or more.....	16	904 691	89 619	21 569	2 844	206 291	175 441	195 991
	Establishments not operated entire year	96	46 410	5 252	1 538	266	13 647	11 439	5 656
	Linens, domestics, draperies, and curtains								
	All establishments -----	1 375	3 254 973	328 885	73 761	13 644	706 452	448 641	514 547
	Establishments operated entire year.....	1 216	3 183 246	320 708	72 408	13 344	690 288	437 521	500 178
	No employees	24	10 741	4 277	—	—	1 523	425	758
	1 employee.....	191	67 099	4 007	897	191	11 235	5 360	4 996
	2 employees.....	154	71 987	6 323	1 504	308	18 694	6 802	7 245
	3 or 4 employees	225	219 687	17 844	4 207	777	44 708	24 020	26 663
	5 or 6 employees	145	157 646	16 967	3 822	789	35 370	15 598	16 031
	7 to 9 employees	139	231 839	25 675	5 800	1 076	52 705	27 394	27 837
	10 to 14 employees	106	332 138	29 974	6 546	1 225	73 946	30 425	31 216
	15 to 19 employees	70	335 745	32 826	7 953	1 196	66 208	43 536	53 273
	20 to 49 employees	115	848 092	89 782	20 180	3 392	176 216	121 107	131 394
	50 to 99 employees	35	516 652	64 392	13 928	2 415	131 428	102 032	116 143
	100 employees or more.....	12	391 620	32 641	7 571	1 975	78 255	60 822	84 622
	Establishments not operated entire year	159	71 727	8 177	1 353	300	16 164	11 120	14 369
	Floor coverings								
	All establishments -----	3 502	8 851 713	1 041 269	241 746	36 275	2 080 250	1 041 511	1 097 855
	Establishments operated entire year.....	3 215	8 664 093	1 025 321	237 249	35 590	2 038 652	1 019 726	1 081 728
	No employees	65	25 116	1 313	—	—	4 495	2 451	4 521
	1 employee.....	355	130 840	9 409	1 953	355	29 292	11 587	12 236
	2 employees.....	336	200 917	16 104	3 665	672	43 456	17 383	18 231
	3 or 4 employees	519	464 166	42 494	9 478	1 762	105 539	49 696	52 478
	5 or 6 employees	413	588 394	62 525	13 946	2 264	136 821	61 998	65 406
	7 to 9 employees	409	843 414	83 772	19 482	3 218	181 507	88 508	92 031
	10 to 14 employees	421	1 239 321	136 473	32 238	4 925	284 567	148 440	153 675
	15 to 19 employees	219	845 457	107 005	24 721	3 638	208 193	106 470	111 338
	20 to 49 employees	386	2 673 916	348 786	79 809	11 454	657 451	306 363	322 489
	50 to 99 employees	76	1 119 717	147 100	34 403	4 922	265 956	136 863	148 272
	100 employees or more.....	16	532 835	70 340	17 554	2 380	121 375	89 967	101 051
	Establishments not operated entire year	287	187 620	15 948	4 497	685	41 598	21 785	16 127

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
502	Furniture and Homefurnishings—Con.								
5023	Homefurnishings—Con.								
	Other homefurnishings								
	All establishments	2 008	4 696 061	457 157	106 323	18 825	1 254 599	701 685	773 130
	Establishments operated entire year	1 734	4 592 410	445 271	103 541	18 196	1 224 250	689 938	753 333
	No employees	49	9 233	1 082	5	—	3 435	1 584	1 651
	1 employee	277	112 741	8 095	1 695	277	28 305	15 435	14 234
	2 employees	238	132 390	10 708	2 484	476	35 126	16 582	16 073
	3 or 4 employees	332	270 719	25 272	5 767	1 148	66 206	36 788	40 130
	5 or 6 employees	213	256 044	25 112	5 570	1 163	64 687	33 652	33 662
	7 to 9 employees	203	328 398	37 535	8 350	1 599	90 569	52 404	53 505
	10 to 14 employees	146	369 611	38 834	9 050	1 704	84 799	58 490	56 787
	15 to 19 employees	75	221 905	30 006	6 874	1 259	67 230	44 246	44 736
	20 to 49 employees	156	956 587	113 591	25 418	4 693	261 984	169 322	180 315
	50 to 99 employees	25	343 854	48 487	10 945	1 738	97 662	51 831	62 930
	100 employees or more	20	1 590 928	106 549	27 383	4 139	424 247	209 604	249 310
	Establishments not operated entire year	274	103 651	11 886	2 782	629	30 349	11 747	19 797
503	Lumber and Other Construction Materials								
	All establishments	16 355	63 764 660	5 114 705	1 166 873	180 832	10 128 943	5 251 867	5 683 184
	Establishments operated entire year	14 372	62 220 751	4 977 463	1 130 299	174 587	9 833 091	5 101 763	5 541 661
	No employees	294	125 835	5 659	99	—	19 615	7 606	9 405
	1 employee	1 474	910 790	40 499	8 487	1 474	120 722	42 439	49 255
	2 employees	1 337	1 133 510	70 148	14 979	2 674	180 773	68 082	70 425
	3 or 4 employees	2 239	3 099 623	206 093	45 909	7 801	466 885	192 454	207 028
	5 or 6 employees	1 735	3 401 064	258 030	57 794	9 500	555 787	249 677	263 198
	7 to 9 employees	1 800	4 663 749	380 650	84 889	14 224	801 933	376 184	406 198
	10 to 14 employees	1 919	7 170 401	639 594	144 156	22 479	1 293 600	630 056	669 686
	15 to 19 employees	1 096	6 633 913	537 563	120 629	18 403	1 096 433	605 391	639 760
	20 to 49 employees	1 995	21 064 625	1 722 126	394 533	58 940	3 312 029	1 886 061	2 086 629
	50 to 99 employees	393	8 035 613	740 919	171 626	25 821	1 323 757	662 273	717 146
	100 employees or more	90	5 981 628	376 182	87 198	13 271	661 557	381 540	422 931
	Establishments not operated entire year	1 983	1 543 909	137 242	36 574	6 245	295 852	150 104	141 523
5031	Lumber, Plywood, Millwork, and Wood Panels								
	All establishments	7 293	43 078 847	2 859 210	659 404	99 954	5 533 939	3 370 040	3 713 725
	Establishments operated entire year	6 418	42 203 876	2 792 793	640 404	96 873	5 392 151	3 291 523	3 638 503
	No employees	113	61 107	2 018	19	—	6 931	3 708	4 325
	1 employee	616	530 825	18 753	4 017	616	50 640	20 419	25 761
	2 employees	579	670 022	32 221	7 165	1 158	76 580	30 047	29 438
	3 or 4 employees	885	1 784 172	84 514	18 969	3 065	185 932	82 796	90 530
	5 or 6 employees	667	1 915 885	105 811	23 676	3 636	219 693	103 573	110 616
	7 to 9 employees	665	2 315 470	139 684	31 148	5 275	288 452	161 908	184 448
	10 to 14 employees	787	3 650 356	267 868	61 272	9 224	520 726	295 891	325 689
	15 to 19 employees	530	4 135 900	263 879	59 151	8 950	536 003	353 092	375 313
	20 to 49 employees	1 233	15 372 110	1 068 364	248 413	37 116	2 800 333	1 380 414	1 549 124
	50 to 99 employees	284	6 639 982	541 381	126 225	18 942	957 830	548 201	599 961
	100 employees or more	59	5 128 047	268 300	60 349	8 891	469 031	311 474	343 298
	Establishments not operated entire year	875	874 971	66 417	19 000	3 081	141 788	78 517	75 222
	Lumber—without yard								
	All establishments	1 555	9 930 311	362 631	84 617	11 713	748 659	291 819	321 735
	Establishments operated entire year	1 307	9 526 343	346 362	79 069	10 648	710 034	264 398	307 134
	No employees	23	10 587	346	—	—	1 347	671	805
	1 employee	242	309 593	8 433	1 750	242	21 251	7 015	9 820
	2 employees	191	313 165	11 687	2 490	382	26 317	5 985	5 679
	3 or 4 employees	283	877 058	30 802	6 835	961	62 414	25 870	28 514
	5 or 6 employees	164	948 806	32 864	7 457	881	63 946	22 957	25 709
	7 to 9 employees	115	809 732	28 974	6 242	899	56 236	24 689	27 969
	10 to 14 employees	107	908 970	41 311	9 316	1 258	71 659	31 764	37 351
	15 to 19 employees	59	705 827	31 400	6 604	999	67 030	32 547	33 615
	20 to 49 employees	94	1 563 295	91 281	21 805	2 876	214 615	68 931	85 723
	50 to 99 employees	25	1 455 788	48 765	11 762	1 566	92 343	32 079	34 952
	100 employees or more	4	1 623 522	20 499	4 808	584	32 876	11 890	16 997
	Establishments not operated entire year	248	403 968	16 269	5 548	1 065	38 625	27 421	14 601
	Lumber—with yard								
	All establishments	1 825	12 391 931	856 437	194 935	30 593	1 720 253	1 244 120	1 435 255
	Establishments operated entire year	1 673	12 264 117	845 700	192 186	30 230	1 694 532	1 232 653	1 413 717
	No employees	27	30 961	598	—	—	2 416	1 850	2 249
	1 employee	87	52 417	2 510	508	87	8 272	6 093	7 874
	2 employees	85	79 992	3 848	866	170	10 295	8 878	8 006
	3 or 4 employees	179	300 250	15 429	3 461	619	39 707	25 323	26 694
	5 or 6 employees	153	430 883	23 927	5 192	839	54 163	36 136	40 289
	7 to 9 employees	191	780 358	38 095	8 293	1 518	85 049	64 534	76 163
	10 to 14 employees	258	1 206 755	85 672	20 021	3 029	179 994	125 665	140 670
	15 to 19 employees	184	1 904 348	94 583	21 140	3 096	202 812	169 990	189 662
	20 to 49 employees	389	4 637 218	326 227	73 823	11 571	649 997	469 782	559 226
	50 to 99 employees	102	2 128 321	195 178	45 280	6 959	351 233	208 330	237 530
	100 employees or more	18	712 614	59 633	13 602	2 342	110 594	116 072	125 354
	Establishments not operated entire year	152	127 814	10 737	2 749	363	25 721	11 467	21 538

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
503	Lumber and Other Construction Materials—Con.								
5031	Lumber, Plywood, Millwork, and Wood Panels—Con. Plywood, millwork, and wood panels								
	All establishments -----	3 913	20 756 605	1 640 142	379 852	57 648	3 065 027	1 834 101	1 956 735
	Establishments operated entire year -----	3 438	20 413 416	1 600 731	369 149	55 995	2 987 585	1 794 472	1 917 652
	No employees -----	63	19 559	1 074	19	—	3 168	1 187	1 271
	1 employee -----	287	168 815	7 810	1 759	287	21 117	7 311	8 067
	2 employees -----	303	276 865	16 686	3 809	606	39 968	15 184	15 753
	3 or 4 employees -----	423	606 864	38 283	8 673	1 485	83 811	31 603	35 322
	5 or 6 employees -----	350	536 196	49 020	11 027	1 916	101 584	44 480	44 618
	7 to 9 employees -----	359	725 380	72 615	16 613	2 858	147 167	72 685	80 316
	10 to 14 employees -----	422	1 534 631	140 885	31 935	4 937	269 073	138 462	147 668
	15 to 19 employees -----	287	1 525 725	137 896	31 407	4 855	266 161	150 555	152 036
	20 to 49 employees -----	750	9 171 597	650 856	152 785	22 669	1 215 721	841 701	904 175
	50 to 99 employees -----	157	3 055 873	297 438	69 183	10 417	514 254	307 792	327 479
	100 employees or more -----	37	2 791 911	188 168	41 939	5 965	325 561	183 512	200 947
	Establishments not operated entire year -----	475	343 189	39 411	10 703	1 653	77 442	39 629	39 083
5032	Brick, Stone, and Related Construction Materials								
	All establishments -----	3 388	5 538 540	713 956	155 616	25 404	1 508 342	609 695	636 332
	Establishments operated entire year -----	2 947	5 358 093	694 317	151 664	24 574	1 458 635	594 789	611 952
	No employees -----	79	20 917	1 425	14	—	5 380	1 755	1 855
	1 employee -----	376	134 487	9 820	1 907	376	33 157	11 345	11 615
	2 employees -----	325	196 038	16 686	3 254	650	45 704	18 867	20 320
	3 or 4 employees -----	529	501 337	48 456	10 424	1 861	115 440	47 646	50 019
	5 or 6 employees -----	417	480 759	58 214	12 641	2 281	131 202	57 727	58 614
	7 to 9 employees -----	410	729 364	85 877	18 893	3 233	184 041	73 249	73 918
	10 to 14 employees -----	353	897 019	120 398	25 750	4 092	247 480	102 089	103 020
	15 to 19 employees -----	196	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees -----	228	1 289 401	192 045	42 225	6 496	373 429	153 159	158 251
	50 to 99 employees -----	31	314 243	58 707	12 645	1 947	108 583	30 281	31 582
	100 employees or more -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	441	180 447	19 639	3 952	830	49 707	14 906	24 380
	Brick, block, tile, clay/ cement sewer pipe								
	All establishments -----	1 778	3 031 282	385 847	86 164	13 303	806 046	415 318	439 738
	Establishments operated entire year -----	1 562	2 941 572	376 174	84 221	12 932	782 456	406 663	425 981
	No employees -----	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	181	64 012	4 703	954	181	14 225	6 572	7 174
	2 employees -----	157	71 258	7 571	1 610	314	18 830	8 870	10 068
	3 or 4 employees -----	294	246 666	26 968	5 865	1 036	61 155	30 048	32 984
	5 or 6 employees -----	229	261 302	32 778	7 415	1 258	71 329	42 682	43 007
	7 to 9 employees -----	226	436 700	49 207	10 963	1 792	105 367	51 705	51 773
	10 to 14 employees -----	188	512 725	68 843	14 812	2 194	138 313	68 604	73 215
	15 to 19 employees -----	118	412 907	54 803	12 906	1 950	110 368	61 295	61 711
	20 to 49 employees -----	118	784 728	104 835	23 574	3 354	211 977	106 603	113 503
	50 to 99 employees -----	12	123 421	22 178	5 191	714	39 765	19 089	20 388
	100 employees or more -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	216	89 710	9 673	1 943	371	23 590	8 655	13 757
	Sand, gravel, and stone								
	All establishments -----	1 145	1 547 515	232 085	47 197	8 759	485 401	116 686	123 043
	Establishments operated entire year -----	986	1 498 607	224 777	45 741	8 395	466 589	112 630	117 068
	No employees -----	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	143	46 842	3 655	671	143	13 450	3 097	2 941
	2 employees -----	120	61 409	5 838	1 053	240	15 969	5 186	5 603
	3 or 4 employees -----	157	138 057	14 425	2 865	551	36 488	11 214	10 904
	5 or 6 employees -----	133	151 468	18 346	3 633	719	43 042	9 498	9 262
	7 to 9 employees -----	125	171 005	24 926	5 394	989	51 728	14 115	15 949
	10 to 14 employees -----	121	247 756	38 171	7 467	1 396	77 226	20 220	18 451
	15 to 19 employees -----	60	143 300	27 594	6 084	997	55 705	12 255	13 703
	20 to 49 employees -----	78	284 877	55 158	11 324	2 169	99 559	24 706	25 196
	50 to 99 employees -----	16	151 434	31 640	6 268	1 044	60 356	8 238	8 387
	100 employees or more -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	159	48 908	7 308	1 456	364	18 812	4 056	5 975
	Cement, lime, and related products								
	All establishments -----	465	959 743	96 024	22 255	3 342	216 895	77 691	73 551
	Establishments operated entire year -----	399	917 914	93 366	21 702	3 247	209 590	75 496	68 903
	No employees -----	9	2 504	203	—	—	641	78	130
	1 employee -----	52	23 633	1 462	282	52	5 482	1 676	1 500
	2 employees -----	48	63 371	3 277	591	96	10 905	4 811	4 649
	3 or 4 employees -----	78	116 614	7 063	1 694	274	17 797	6 384	6 131
	5 or 6 employees -----	55	67 989	7 090	1 593	304	16 831	5 547	6 345
	7 to 9 employees -----	59	121 659	11 744	2 536	452	26 946	7 429	6 196
	10 to 14 employees -----	44	136 538	13 384	3 471	502	31 941	13 265	11 354
	15 to 19 employees -----	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees -----	32	219 796	32 052	7 327	973	61 893	21 850	19 552
	50 to 99 employees -----	3	39 388	4 889	1 186	189	8 462	2 954	2 807
	100 employees or more -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	66	41 829	2 658	553	95	7 305	2 195	4 648

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

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SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
503	Lumber and Other Construction Materials—Con.								
5033	Roofing, Siding, and Insulation Materials								
	All establishments	2 315	9 135 619	768 980	174 073	25 849	1 581 019	754 880	825 361
	Establishments operated entire year	2 091	8 978 923	755 818	170 367	25 239	1 551 134	737 917	806 524
	No employees	31	11 789	636	43	—	1 578	542	1 422
	1 employee	133	112 063	3 729	764	133	13 286	3 766	4 364
	2 employees	139	103 707	7 167	1 465	278	22 373	6 880	7 720
	3 or 4 employees	280	385 096	26 788	6 117	971	63 455	31 634	35 036
	5 or 6 employees	276	582 083	44 489	10 111	1 515	103 925	50 745	55 505
	7 to 9 employees	324	947 659	75 534	17 024	2 548	166 859	82 640	89 321
	10 to 14 employees	386	1 703 925	135 371	30 211	4 551	296 227	155 206	166 726
	15 to 19 employees	199	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees	272	2 899 884	240 652	53 677	7 677	461 910	226 449	248 157
	50 to 99 employees	39	657 642	77 664	17 802	2 440	142 790	50 766	52 505
	100 employees or more	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	224	156 696	13 162	3 706	610	29 885	16 963	18 837
5039	Construction Materials, N.E.C.								
	All establishments	3 359	6 011 654	772 559	177 780	29 625	1 505 643	517 252	507 766
	Establishments operated entire year	2 916	5 679 859	734 535	167 864	27 901	1 431 171	477 534	484 682
	No employees	71	32 022	1 580	23	—	5 726	1 601	1 803
	1 employee	349	133 415	8 197	1 799	349	23 639	6 909	7 515
	2 employees	294	163 743	14 074	3 095	588	36 116	12 288	12 947
	3 or 4 employees	545	429 018	46 335	10 399	1 904	102 058	30 378	31 443
	5 or 6 employees	375	422 337	49 516	11 366	2 068	100 967	37 632	38 463
	7 to 9 employees	401	671 256	79 555	17 824	3 168	162 581	58 387	58 511
	10 to 14 employees	393	919 101	115 957	26 923	4 612	229 167	76 870	74 251
	15 to 19 employees	171	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees	262	1 503 230	221 065	50 218	7 651	396 357	126 039	131 097
	50 to 99 employees	39	423 746	63 167	14 954	2 492	114 554	33 025	33 098
	100 employees or more	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	443	331 795	38 024	9 916	1 724	74 472	39 718	23 084
	Flat glass and other construction glass								
	All establishments	699	1 030 442	183 026	42 769	7 321	354 964	87 766	83 810
	Establishments operated entire year	617	994 826	177 635	41 368	7 096	344 616	80 741	79 610
	No employees	16	7 602	269	—	—	1 227	150	235
	1 employee	58	22 567	1 623	327	58	4 363	1 161	1 121
	2 employees	60	21 389	2 570	607	120	6 775	1 587	1 416
	3 or 4 employees	101	64 069	8 214	1 664	347	16 845	2 642	3 115
	5 or 6 employees	73	41 383	8 244	1 949	408	15 825	4 184	3 931
	7 to 9 employees	75	113 779	13 889	3 187	593	27 514	5 822	5 893
	10 to 14 employees	106	150 303	29 192	6 607	1 242	54 203	17 196	14 104
	15 to 19 employees	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees	73	267 557	54 325	12 892	2 040	97 788	23 621	24 238
	50 to 99 employees	10	88 602	16 808	4 056	638	32 128	5 260	5 433
	100 employees or more	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	82	35 616	5 391	1 401	225	10 348	7 025	4 200
	Other construction materials								
	All establishments	2 660	4 981 212	589 533	135 011	22 304	1 150 679	429 486	423 956
	Establishments operated entire year	2 299	4 685 033	556 900	126 496	20 805	1 086 555	396 793	405 072
	No employees	55	24 420	1 311	23	—	4 499	1 451	1 568
	1 employee	291	110 848	6 574	1 472	291	19 276	5 748	6 394
	2 employees	234	142 354	11 504	2 488	468	29 341	10 701	11 531
	3 or 4 employees	444	364 949	38 121	8 735	1 557	85 213	27 736	28 328
	5 or 6 employees	302	380 954	41 272	9 417	1 660	85 142	33 448	34 532
	7 to 9 employees	326	557 477	65 666	14 637	2 575	135 067	52 565	52 618
	10 to 14 employees	287	768 798	86 765	20 316	3 370	174 964	59 674	60 147
	15 to 19 employees	133	524 326	63 280	14 221	2 206	126 205	55 853	54 024
	20 to 49 employees	189	1 235 673	166 740	37 326	5 611	298 569	102 418	106 859
	50 to 99 employees	29	335 144	46 359	10 898	1 854	82 426	27 765	27 665
	100 employees or more	9	240 090	29 308	6 963	1 213	45 853	19 434	21 406
	Establishments not operated entire year	361	296 179	32 633	8 515	1 499	64 124	32 693	18 884

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies								
	All establishments	39 771	139 628 502	14 872 598	3 503 741	465 844	29 179 908	12 714 992	13 939 828
	Establishments operated entire year	35 057	135 757 407	14 439 267	3 384 866	449 070	28 328 363	12 290 787	13 504 000
	No employees	778	366 292	17 502	468	—	68 946	24 500	30 271
	1 employee	4 227	1 808 459	134 601	28 357	4 227	342 698	105 670	117 937
	2 employees	3 808	2 118 442	199 802	43 959	7 616	464 024	131 164	143 416
	3 or 4 employees	6 078	5 160 085	543 083	122 376	21 008	1 139 157	362 030	389 537
	5 or 6 employees	4 487	5 912 235	669 455	153 734	24 415	1 332 787	410 989	458 435
	7 to 9 employees	4 048	7 851 409	895 915	207 804	31 874	1 725 809	602 452	659 854
	10 to 14 employees	4 020	11 897 124	1 381 865	321 520	46 987	2 604 268	954 595	1 076 362
	15 to 19 employees	2 297	9 665 098	1 200 504	279 482	38 555	2 214 499	809 938	889 630
	20 to 49 employees	3 878	32 334 135	3 683 633	868 178	115 529	6 650 778	2 845 447	3 151 801
	50 to 99 employees	964	18 854 102	2 169 327	515 206	64 382	4 054 887	1 955 397	2 069 285
	100 employees or more	472	39 790 026	3 543 580	843 782	94 477	7 730 510	4 088 605	4 517 472
	Establishments not operated entire year	4 714	3 871 095	433 331	118 875	16 774	851 545	424 205	435 828
5043	Photographic Equipment and Supplies								
	All establishments	1 256	6 097 226	504 451	120 122	15 202	1 335 273	750 376	778 810
	Establishments operated entire year	1 133	6 029 640	496 607	118 373	14 872	1 319 482	744 163	771 643
	No employees	26	11 598	603	1	—	2 065	1 128	1 121
	1 employee	118	46 358	3 238	724	118	9 516	3 295	3 729
	2 employees	113	70 573	6 172	1 415	226	15 767	5 674	6 283
	3 or 4 employees	161	140 516	12 749	3 028	545	29 745	13 886	14 657
	5 or 6 employees	143	188 531	20 289	4 619	780	44 167	22 815	24 311
	7 to 9 employees	117	341 385	27 868	6 231	923	60 344	37 685	40 911
	10 to 14 employees	180	871 709	64 348	15 387	2 134	149 413	89 545	89 136
	15 to 19 employees	86	377 756	42 193	9 667	1 416	89 115	47 144	46 241
	20 to 49 employees	143	1 598 862	147 762	34 559	4 419	320 148	173 724	183 315
	50 to 99 employees	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	123	67 586	7 844	1 749	330	15 791	6 213	7 167
5044	Office Equipment								
	All establishments	7 495	17 696 004	2 902 746	688 872	106 927	5 403 362	1 944 466	2 165 758
	Establishments operated entire year	6 821	17 344 729	2 832 615	673 569	103 981	5 281 409	1 904 227	2 116 297
	No employees	89	13 770	1 784	52	—	4 135	1 105	1 095
	1 employee	614	126 255	14 237	3 074	614	36 384	11 463	12 109
	2 employees	587	150 598	23 962	5 615	1 174	51 889	12 304	12 435
	3 or 4 employees	1 104	461 485	78 362	18 414	3 812	153 387	42 831	44 440
	5 or 6 employees	887	511 920	103 639	24 903	4 827	187 311	53 822	54 178
	7 to 9 employees	796	708 027	143 592	34 130	6 292	246 712	76 292	77 503
	10 to 14 employees	871	1 151 771	243 710	58 485	10 241	409 967	121 941	124 199
	15 to 19 employees	510	1 035 813	222 146	53 706	8 599	362 023	107 023	115 963
	20 to 49 employees	997	3 518 838	806 284	194 160	29 547	1 297 170	366 599	392 884
	50 to 99 employees	255	2 144 562	465 198	110 980	17 038	765 445	226 250	250 543
	100 employees or more	111	7 521 690	729 701	170 050	21 837	1 766 986	884 597	1 030 948
	Establishments not operated entire year	674	351 275	70 131	15 303	2 946	121 953	40 239	49 461
5045	Computers and Computer Peripheral Equipment and Software								
	All establishments	14 858	70 062 977	5 715 931	1 352 085	159 154	10 944 213	5 021 763	5 560 052
	Establishments operated entire year	12 696	67 586 719	5 475 359	1 277 873	150 503	10 473 771	4 744 900	5 301 793
	No employees	321	222 422	7 508	199	—	36 129	11 849	15 809
	1 employee	1 684	1 063 814	59 765	12 435	1 684	153 191	49 308	56 727
	2 employees	1 530	1 192 821	89 902	19 205	3 060	211 435	56 901	65 737
	3 or 4 employees	2 261	2 762 856	221 836	49 559	7 851	459 878	141 879	160 217
	5 or 6 employees	1 633	3 164 222	276 941	63 286	8 892	540 717	162 957	194 663
	7 to 9 employees	1 495	3 952 837	347 217	81 794	11 698	659 923	210 693	234 137
	10 to 14 employees	1 359	5 775 610	522 754	120 623	15 834	979 473	353 972	439 275
	15 to 19 employees	783	4 732 359	456 087	105 685	13 134	847 095	291 648	330 399
	20 to 49 employees	1 192	15 482 167	1 255 735	297 072	35 229	2 284 485	1 074 960	1 250 297
	50 to 99 employees	276	7 879 799	718 111	167 437	17 963	1 272 731	604 513	636 111
	100 employees or more	162	21 357 812	1 519 503	360 578	35 158	3 028 714	1 786 220	1 918 421
	Establishments not operated entire year	2 162	2 476 258	240 572	74 212	8 651	470 442	276 863	258 259
	Computers and peripheral equipment (selling primarily to business customers)								
	All establishments	13 123	64 706 520	4 937 835	1 169 391	139 766	9 541 784	4 744 235	5 223 176
	Establishments operated entire year	11 196	62 347 277	4 718 026	1 101 236	131 858	9 110 058	4 476 574	4 974 259
	No employees	293	215 634	6 890	193	—	34 640	11 642	15 494
	1 employee	1 455	886 912	50 076	10 636	1 455	131 951	40 027	46 327
	2 employees	1 325	1 070 824	75 305	16 106	2 650	180 395	52 634	62 030
	3 or 4 employees	2 017	2 575 441	193 856	43 372	7 008	407 230	136 617	154 784
	5 or 6 employees	1 452	2 847 108	240 125	54 551	7 900	473 030	154 028	183 031
	7 to 9 employees	1 330	3 660 644	301 169	71 128	10 411	569 652	200 488	220 824
	10 to 14 employees	1 176	5 131 626	443 607	101 951	13 730	829 861	327 958	405 684
	15 to 19 employees	704	4 363 578	402 002	93 406	11 827	753 871	277 419	313 506
	20 to 49 employees	1 078	14 584 790	1 112 494	262 833	31 610	2 042 648	1 027 480	1 189 429
	50 to 99 employees	232	6 743 467	585 588	136 839	15 080	1 029 476	509 131	523 559
	100 employees or more	134	20 267 253	1 306 914	310 221	30 187	2 657 304	1 739 150	1 859 591
	Establishments not operated entire year	1 927	2 359 243	219 809	68 155	7 908	431 726	267 661	248 917

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies—Con.								
5045	Computers and Computer Peripheral Equipment and Software—Con.								
	Computers and peripheral equipment sold for resale								
	All establishments	4 656	34 575 714	1 895 944	444 589	53 190	4 058 755	2 721 701	3 098 142
	Establishments operated entire year	3 806	33 299 953	1 795 885	414 892	49 483	3 856 413	2 558 642	2 933 908
	No employees	106	92 697	2 619	78	—	15 206	5 314	6 991
	1 employee	499	511 101	19 168	4 094	499	53 602	19 450	23 364
	2 employees	442	550 514	26 633	5 609	884	67 857	22 080	27 884
	3 or 4 employees	703	1 284 413	72 548	16 368	2 447	160 232	66 125	77 166
	5 or 6 employees	498	1 370 795	90 834	20 213	2 684	186 675	65 743	90 054
	7 to 9 employees	435	1 552 556	98 761	23 111	3 396	200 509	83 175	100 767
	10 to 14 employees	382	2 426 702	146 280	33 169	4 486	295 719	168 516	240 277
	15 to 19 employees	216	1 885 799	121 497	27 361	3 617	259 038	136 400	155 757
	20 to 49 employees	374	8 056 158	370 795	86 270	10 928	751 048	619 493	755 177
	50 to 99 employees	89	3 775 609	220 992	51 787	5 778	414 960	295 324	315 168
	100 employees or more	62	11 793 609	625 758	146 832	14 764	1 451 567	1 077 022	1 141 303
	Establishments not operated entire year	850	1 275 761	100 059	29 697	3 707	202 342	163 059	164 234
	Computers and peripheral equipment sold for end use								
	All establishments	8 467	30 130 806	3 041 891	724 802	86 576	5 483 029	2 022 534	2 125 034
	Establishments operated entire year	7 390	29 047 324	2 922 141	686 344	82 375	5 253 645	1 917 932	2 040 351
	No employees	187	122 937	4 271	115	—	19 434	6 328	8 503
	1 employee	956	375 811	30 908	6 542	956	78 349	20 577	22 963
	2 employees	883	520 310	48 672	10 497	1 766	112 538	30 554	34 146
	3 or 4 employees	1 314	1 291 028	121 308	27 004	4 561	246 998	70 492	77 618
	5 or 6 employees	954	1 476 313	149 291	34 338	5 216	286 355	88 285	92 977
	7 to 9 employees	895	2 108 088	202 408	48 017	7 015	369 143	117 313	120 057
	10 to 14 employees	794	2 704 924	297 327	68 782	9 244	534 142	159 442	165 407
	15 to 19 employees	488	2 477 779	280 505	66 045	8 210	494 833	141 019	157 749
	20 to 49 employees	704	6 528 632	741 699	176 563	20 682	1 291 600	407 987	434 252
	50 to 99 employees	143	2 967 858	364 596	85 052	9 302	614 516	213 807	208 391
	100 employees or more	72	8 473 644	681 156	163 389	15 423	1 205 737	662 128	718 288
	Establishments not operated entire year	1 077	1 083 482	119 750	38 458	4 201	229 384	104 602	84 683
	Computer software (prepackaged, off-the-shelf)								
	All establishments	1 735	5 356 457	778 096	182 694	19 388	1 402 429	277 528	336 876
	Establishments operated entire year	1 500	5 239 442	757 333	176 637	18 645	1 363 713	268 326	327 534
	No employees	28	6 788	618	6	—	1 489	207	315
	1 employee	229	176 902	9 689	1 799	229	21 240	9 281	10 400
	2 employees	205	121 997	14 597	3 099	410	31 040	4 267	3 707
	3 or 4 employees	244	187 415	27 980	6 187	843	52 648	5 262	5 433
	5 or 6 employees	181	317 114	36 816	8 735	992	67 687	8 929	11 632
	7 to 9 employees	165	292 193	46 048	10 666	1 287	90 271	10 205	13 313
	10 to 14 employees	183	643 984	79 147	18 672	2 104	149 612	26 014	33 591
	15 to 19 employees	79	368 781	54 085	12 279	1 307	93 224	14 229	16 893
	20 to 49 employees	114	897 377	143 241	34 239	3 619	241 837	47 480	60 868
	50 to 99 employees	44	1 136 332	132 523	30 598	2 883	243 255	95 382	112 552
	100 employees or more	28	1 090 559	212 589	50 357	4 971	371 410	47 070	58 830
	Establishments not operated entire year	235	117 015	20 763	6 057	743	38 716	9 202	9 342
5046	Commercial Equipment, N.E.C.								
	All establishments	4 360	8 552 929	1 077 007	247 484	39 264	2 178 433	905 303	959 218
	Establishments operated entire year	3 856	8 363 332	1 054 829	241 585	38 013	2 130 421	885 013	935 991
	No employees	81	34 499	1 670	4	—	5 918	2 183	2 554
	1 employee	463	136 063	11 314	2 301	463	30 702	10 471	11 319
	2 employees	429	156 410	17 752	3 953	858	45 318	14 045	14 969
	3 or 4 employees	757	495 498	60 392	13 576	2 620	129 716	48 069	45 814
	5 or 6 employees	523	516 384	65 750	15 124	2 841	133 290	43 729	45 551
	7 to 9 employees	477	748 056	97 571	22 072	3 775	191 700	66 550	70 275
	10 to 14 employees	449	984 155	138 484	31 352	5 247	268 809	94 355	98 742
	15 to 19 employees	273	935 826	134 291	31 235	4 586	261 939	101 764	108 043
	20 to 49 employees	315	1 929 939	264 326	60 140	9 033	493 770	223 731	242 931
	50 to 99 employees	67	1 631 569	136 579	31 969	4 511	345 259	195 325	204 855
	100 employees or more	22	794 933	126 700	29 859	4 079	224 000	84 791	90 938
	Establishments not operated entire year	504	189 597	22 178	5 899	1 251	48 012	20 290	23 227
	Restaurant and hotel equipment and supplies								
	All establishments	2 514	5 472 945	643 894	149 378	23 896	1 245 160	538 995	570 937
	Establishments operated entire year	2 227	5 355 182	632 105	146 155	23 195	1 219 093	526 539	555 545
	No employees	50	26 271	637	4	—	2 819	1 595	1 883
	1 employee	246	69 076	5 261	1 111	246	14 990	6 708	7 413
	2 employees	262	104 392	10 563	2 323	524	27 180	10 031	10 380
	3 or 4 employees	423	308 547	32 298	7 255	1 462	70 805	32 180	29 857
	5 or 6 employees	298	322 094	35 895	8 314	1 615	76 080	27 323	28 478
	7 to 9 employees	288	521 405	57 651	13 160	2 267	116 876	47 276	49 769
	10 to 14 employees	246	594 743	73 550	16 425	2 875	149 740	62 165	64 393
	15 to 19 employees	167	579 363	77 994	18 246	2 796	147 382	64 278	67 325
	20 to 49 employees	188	1 176 940	150 695	35 387	5 450	274 711	140 893	154 620
	50 to 99 employees	44	1 013 724	88 294	21 372	2 976	164 185	69 736	70 881
	100 employees or more	15	638 627	99 267	22 558	2 984	174 325	64 354	70 546
	Establishments not operated entire year	287	117 763	11 789	3 223	701	26 067	12 456	15 392

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

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SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies—Con.								
5046	Commercial Equipment, N.E.C.—Con. Store machines and equipment								
	All establishments	1 846	3 079 984	433 113	98 106	15 368	933 273	366 308	388 281
	Establishments operated entire year	1 629	3 008 150	422 724	95 430	14 818	911 328	358 474	380 446
	No employees	31	8 228	1 033	—	—	3 099	588	671
	1 employee	217	66 987	6 053	1 190	217	15 712	3 763	3 906
	2 employees	167	52 018	7 189	1 630	334	18 138	4 014	4 589
	3 or 4 employees	334	186 951	28 094	6 321	1 158	58 911	15 889	15 957
	5 or 6 employees	225	194 290	29 855	6 810	1 226	57 210	16 406	17 073
	7 to 9 employees	189	226 651	39 920	8 912	1 508	74 824	19 274	20 506
	10 to 14 employees	203	389 412	64 934	14 927	2 372	119 069	32 190	34 349
	15 to 19 employees	106	356 463	56 297	12 989	1 790	114 557	37 486	40 718
	20 to 49 employees	127	752 999	113 631	24 753	3 583	219 059	82 838	88 311
	50 to 99 employees	23	617 845	48 285	10 597	1 535	181 074	125 589	133 974
	100 employees or more	7	156 306	27 433	7 301	1 095	49 675	20 437	20 392
	Establishments not operated entire year	217	71 834	10 389	2 676	550	21 945	7 834	7 835
5047	Medical, Dental, and Hospital Equipment and Supplies								
	All establishments	7 806	26 554 452	3 162 472	735 513	91 572	6 233 974	2 710 766	3 012 825
	Establishments operated entire year	6 921	25 987 396	3 093 418	719 905	89 091	6 091 501	2 653 178	2 930 988
	No employees	187	68 057	4 436	173	—	16 985	6 582	8 118
	1 employee	898	308 588	33 376	6 962	898	81 122	21 720	24 363
	2 employees	750	375 338	43 785	9 626	1 500	95 488	26 539	28 547
	3 or 4 employees	1 203	909 559	121 495	27 133	4 144	260 323	75 796	85 340
	5 or 6 employees	844	1 050 093	135 458	30 827	4 583	293 417	78 009	88 102
	7 to 9 employees	777	1 470 983	193 581	43 710	6 134	394 917	137 319	159 756
	10 to 14 employees	731	2 207 494	273 025	62 467	8 510	522 684	199 628	218 824
	15 to 19 employees	411	1 792 121	241 129	54 976	6 881	445 660	167 742	187 216
	20 to 49 employees	806	7 311 508	849 499	196 641	24 510	1 560 087	714 114	774 388
	50 to 99 employees	230	4 669 330	557 555	134 919	15 588	1 069 968	531 653	568 661
	100 employees or more	84	5 824 325	640 079	152 471	16 343	1 350 850	694 076	787 673
	Establishments not operated entire year	885	567 056	69 054	15 608	2 481	142 473	57 588	81 837
	Medical and hospital equipment and supplies								
	All establishments	6 943	23 714 394	2 765 877	643 541	79 990	5 417 366	2 393 325	2 660 000
	Establishments operated entire year	6 159	23 204 628	2 704 257	629 576	77 723	5 290 244	2 339 211	2 585 378
	No employees	175	60 348	3 884	171	—	15 049	6 092	7 546
	1 employee	790	276 577	30 175	6 343	790	73 104	19 294	21 733
	2 employees	677	345 296	40 779	8 908	1 354	88 114	23 613	25 204
	3 or 4 employees	1 082	827 188	111 029	24 844	3 738	236 829	67 522	76 980
	5 or 6 employees	765	959 347	124 763	28 364	4 150	270 292	66 386	77 724
	7 to 9 employees	695	1 280 371	172 272	39 158	5 502	340 152	113 888	127 814
	10 to 14 employees	648	1 985 090	241 556	55 171	7 545	462 008	182 537	199 883
	15 to 19 employees	351	1 535 062	207 754	47 253	5 869	380 361	149 482	168 605
	20 to 49 employees	700	6 663 109	744 207	171 628	21 342	1 366 887	639 103	704 405
	50 to 99 employees	202	4 233 736	494 958	119 245	13 720	959 749	478 620	512 425
	100 employees or more	74	5 038 504	532 880	128 491	13 713	1 097 699	590 674	663 059
	Establishments not operated entire year	784	509 766	61 620	13 965	2 267	127 122	54 114	74 622
	Dental equipment and supplies								
	All establishments	863	2 840 058	396 595	91 972	11 582	816 608	317 441	352 825
	Establishments operated entire year	762	2 782 768	389 161	90 329	11 368	801 257	313 967	345 610
	No employees	12	7 709	552	2	—	1 936	490	572
	1 employee	108	32 011	3 201	619	108	8 018	2 426	2 630
	2 employees	73	30 042	3 006	718	146	7 374	2 926	3 343
	3 or 4 employees	121	82 371	10 466	2 289	406	23 494	8 274	8 360
	5 or 6 employees	79	90 746	10 695	2 463	433	23 125	9 623	10 378
	7 to 9 employees	82	190 612	21 309	4 552	632	54 765	23 431	31 942
	10 to 14 employees	83	222 404	31 469	7 296	965	60 676	17 091	18 941
	15 to 19 employees	60	257 059	33 375	7 723	1 012	65 299	18 260	18 611
	20 to 49 employees	106	648 399	105 292	25 013	3 168	193 200	75 011	69 983
	50 to 99 employees	28	435 594	62 597	15 674	1 868	110 219	53 033	56 236
	100 employees or more	10	785 821	107 199	23 980	2 630	253 151	103 402	124 614
	Establishments not operated entire year	101	57 290	7 434	1 643	214	15 351	3 474	7 215
5048	Ophthalmic Goods								
	All establishments	1 568	4 115 005	588 584	140 861	23 200	1 274 913	603 664	647 006
	Establishments operated entire year	1 422	4 005 830	579 078	138 084	22 720	1 254 540	590 112	640 231
	No employees	21	4 197	404	3	—	956	313	362
	1 employee	182	52 294	5 000	1 097	182	12 361	2 811	3 572
	2 employees	158	77 814	6 902	1 521	316	16 947	6 322	6 728
	3 or 4 employees	214	146 747	18 046	3 796	728	39 969	13 392	14 341
	5 or 6 employees	152	155 093	20 607	4 694	827	43 724	18 855	20 543
	7 to 9 employees	141	241 750	32 230	7 572	1 122	66 798	36 724	39 273
	10 to 14 employees	162	288 330	45 054	11 145	1 883	92 470	32 943	35 080
	15 to 19 employees	117	412 082	47 522	11 393	1 971	96 073	55 758	62 199
	20 to 49 employees	181	875 609	132 169	30 878	5 338	260 329	107 411	116 052
	50 to 99 employees	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	146	109 175	9 506	2 777	480	20 373	13 552	6 775

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–93

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
504	Professional and Commercial Equipment and Supplies—Con.								
5049	Professional Equipment and Supplies, N.E.C.								
	All establishments	2 428	6 549 909	921 407	218 804	30 525	1 809 740	778 654	816 159
	Establishments operated entire year.....	2 208	6 439 761	907 361	215 477	29 890	1 777 239	769 194	807 057
	No employees	53	11 749	1 097	36	—	2 758	1 340	1 212
	1 employee.....	268	75 087	7 671	1 764	268	19 422	6 602	6 118
	2 employees.....	241	94 888	11 327	2 624	482	27 180	9 379	8 717
	3 or 4 employees	378	243 424	30 203	6 870	1 308	66 139	26 177	24 728
	5 or 6 employees	305	325 992	46 771	10 281	1 665	90 161	30 802	31 087
	7 to 9 employees	245	388 371	53 856	12 295	1 930	105 415	37 189	37 999
	10 to 14 employees	268	618 055	94 490	22 061	3 138	181 452	62 211	71 106
	15 to 19 employees	117	379 141	57 136	12 820	1 968	112 594	38 859	39 569
	20 to 49 employees	244	1 617 212	227 858	54 728	7 453	434 789	184 908	191 934
	50 to 99 employees	45	758 868	95 567	22 617	3 106	168 556	96 931	92 690
	100 employees or more.....	44	1 926 974	281 385	69 381	8 572	568 773	274 796	301 897
	Establishments not operated entire year	220	110 148	14 046	3 327	635	32 501	9 460	9 102
	Religious and school supplies								
	All establishments	716	1 657 898	251 125	59 219	10 606	504 634	221 781	217 333
	Establishments operated entire year.....	663	1 623 315	247 646	58 277	10 418	496 284	218 954	215 091
	No employees	17	2 838	285	11	—	702	517	443
	1 employee.....	88	18 539	2 076	407	88	4 862	1 845	1 762
	2 employees.....	58	22 118	2 411	563	116	6 925	1 548	1 472
	3 or 4 employees	104	54 010	6 928	1 597	365	15 121	7 362	7 093
	5 or 6 employees	91	70 795	11 042	2 571	498	21 954	8 257	8 218
	7 to 9 employees	79	83 682	11 446	2 569	625	22 367	8 916	9 022
	10 to 14 employees	67	124 620	18 210	4 228	789	38 097	13 826	14 541
	15 to 19 employees	40	88 863	14 442	3 502	663	30 039	10 984	11 242
	20 to 49 employees	85	453 199	69 547	16 494	2 607	133 182	57 395	60 055
	50 to 99 employees	18	198 002	33 070	8 474	1 253	67 680	33 693	25 456
	100 employees or more.....	16	506 649	78 189	17 861	3 414	155 355	74 611	75 787
	Establishments not operated entire year	53	34 583	3 479	942	188	8 350	2 827	2 242
	Other professional equipment and supplies, n.e.c.								
	All establishments	1 712	4 892 011	670 282	159 585	19 919	1 305 106	556 873	598 826
	Establishments operated entire year.....	1 545	4 816 446	659 715	157 200	19 472	1 280 955	550 240	591 966
	No employees	36	8 911	812	25	—	2 056	823	769
	1 employee.....	180	56 548	5 595	1 357	180	14 560	4 757	4 356
	2 employees.....	183	72 770	8 916	2 061	366	20 255	7 831	7 245
	3 or 4 employees	274	189 414	23 275	5 273	943	51 018	18 815	17 635
	5 or 6 employees	214	255 197	35 729	7 710	1 167	68 207	22 545	22 869
	7 to 9 employees	166	304 689	42 410	9 726	1 305	83 048	28 273	28 977
	10 to 14 employees	201	493 435	76 280	17 833	2 349	143 355	48 385	56 565
	15 to 19 employees	77	290 278	42 694	9 318	1 305	82 555	27 875	28 327
	20 to 49 employees	159	1 164 013	158 311	38 234	4 846	301 607	127 513	131 879
	50 to 99 employees	27	560 866	62 497	14 143	1 853	100 876	63 238	67 234
	100 employees or more.....	28	1 420 325	203 196	51 520	5 158	413 418	200 185	226 110
	Establishments not operated entire year	167	75 565	10 567	2 385	447	24 151	6 633	6 860
505	Metals and Minerals, Except Petroleum								
	All establishments	8 739	70 617 466	3 852 209	911 588	116 116	7 967 788	8 033 738	8 102 891
	Establishments operated entire year.....	7 881	68 483 803	3 768 560	887 318	112 942	7 778 495	7 850 680	8 011 801
	No employees	154	444 262	5 658	56	—	29 644	26 563	31 394
	1 employee.....	797	955 340	33 945	6 971	797	87 538	48 938	52 590
	2 employees.....	803	1 103 228	51 280	11 390	1 606	125 391	65 621	62 462
	3 or 4 employees	1 303	3 450 942	150 787	33 546	4 501	339 101	225 403	231 636
	5 or 6 employees	895	4 556 249	162 039	37 771	4 881	355 162	356 947	355 267
	7 to 9 employees	909	5 309 670	232 455	54 137	7 218	532 282	544 769	544 255
	10 to 14 employees	942	6 501 552	357 408	81 661	11 092	754 267	641 376	654 297
	15 to 19 employees	520	4 969 594	292 693	67 897	8 781	610 144	697 366	642 490
	20 to 49 employees	1 143	21 037 928	1 154 474	271 942	34 968	2 360 595	2 413 155	2 527 514
	50 to 99 employees	308	9 633 228	687 704	165 449	20 723	1 350 474	1 426 545	1 490 102
	100 employees or more.....	107	10 521 810	640 117	156 498	18 375	1 233 897	1 403 997	1 419 794
	Establishments not operated entire year	858	2 133 663	83 649	24 270	3 174	189 293	183 058	91 090

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
505	Metals and Minerals, Except Petroleum—Con.								
5051	Metals Service Centers and Offices								
	All establishments -----	8 123	64 276 424	3 703 590	877 188	112 344	7 620 819	7 723 635	7 815 062
	Establishments operated entire year -----	7 352	62 512 447	3 628 252	855 165	109 349	7 450 653	7 546 876	7 733 561
	No employees -----	129	146 125	4 902	56	—	21 572	19 768	28 774
	1 employee -----	708	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees -----	719	868 604	45 157	10 129	1 438	107 303	59 037	55 873
	3 or 4 employees -----	1 186	2 817 112	136 818	30 380	4 105	300 421	199 534	199 108
	5 or 6 employees -----	830	3 622 166	146 356	33 827	4 534	321 031	278 577	279 410
	7 to 9 employees -----	858	4 495 390	217 338	50 256	6 823	485 749	476 216	492 938
	10 to 14 employees -----	891	5 304 795	329 733	75 728	10 486	699 032	608 359	622 122
	15 to 19 employees -----	508	4 739 886	282 925	66 114	8 574	591 242	686 908	634 264
	20 to 49 employees -----	1 114	19 975 203	1 122 613	264 731	34 061	2 293 253	2 380 165	2 499 612
	50 to 99 employees -----	303	9 282 820	675 138	162 236	20 384	1 325 528	1 400 268	1 465 456
	100 employees or more -----	106	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	771	1 763 977	75 338	22 023	2 995	170 166	176 759	81 501
	Ferrous metals service centers and offices								
	All establishments -----	6 626	46 605 042	3 114 368	739 496	95 668	6 373 804	6 478 651	6 562 309
	Establishments operated entire year -----	5 995	45 450 931	3 048 465	719 977	93 036	6 233 740	6 336 108	6 489 265
	No employees -----	105	130 022	4 413	51	—	20 109	19 065	26 589
	1 employee -----	558	663 145	22 922	4 466	558	59 008	34 108	35 674
	2 employees -----	568	608 337	35 773	8 030	1 136	83 851	45 108	40 394
	3 or 4 employees -----	928	1 956 222	108 564	23 874	3 219	238 171	160 630	148 766
	5 or 6 employees -----	677	2 611 202	118 992	27 773	3 697	259 384	223 999	225 440
	7 to 9 employees -----	695	2 886 336	173 522	39 991	5 534	379 101	382 630	394 194
	10 to 14 employees -----	725	4 010 985	265 445	61 417	8 541	566 104	507 822	525 811
	15 to 19 employees -----	432	3 509 211	242 620	56 121	7 298	501 519	537 107	505 093
	20 to 49 employees -----	954	13 255 248	942 368	221 942	29 068	1 918 394	1 944 778	2 030 657
	50 to 99 employees -----	257	7 840 459	565 590	136 398	17 315	1 113 710	1 204 473	1 271 360
	100 employees or more -----	96	7 979 764	568 256	139 914	16 670	1 094 389	1 276 388	1 285 287
	Establishments not operated entire year -----	631	1 154 111	65 903	19 519	2 632	140 064	142 543	73 044
	Ferrous metals service centers								
	All establishments -----	5 213	42 409 071	2 899 138	689 219	88 622	5 928 211	6 478 509	6 562 189
	Establishments operated entire year -----	4 798	41 528 183	2 843 521	672 447	86 428	5 810 769	6 335 991	6 489 145
	No employees -----	67	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	301	349 373	12 586	2 520	301	34 984	34 108	35 674
	2 employees -----	334	373 886	22 616	5 065	668	55 329	45 108	40 394
	3 or 4 employees -----	650	1 370 253	75 301	16 907	2 262	170 882	160 618	148 754
	5 or 6 employees -----	545	1 858 219	95 841	22 378	2 981	210 804	223 999	225 440
	7 to 9 employees -----	598	2 467 071	150 631	34 408	4 762	330 544	382 525	394 086
	10 to 14 employees -----	646	3 519 317	240 653	55 178	7 625	510 638	507 822	525 811
	15 to 19 employees -----	400	3 163 103	225 604	52 097	6 750	468 306	537 107	505 093
	20 to 49 employees -----	913	12 647 875	904 644	212 783	27 760	1 843 121	1 944 778	2 030 657
	50 to 99 employees -----	250	7 760 242	552 385	133 139	16 890	1 092 237	1 204 473	1 271 360
	100 employees or more -----	94	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	415	880 888	55 617	16 772	2 194	117 442	142 518	73 044
	Ferrous metals sales offices								
	All establishments -----	1 413	4 195 971	215 230	50 277	7 046	445 593	142	120
	Establishments operated entire year -----	1 197	3 922 748	204 944	47 530	6 608	422 971	117	120
	No employees -----	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	257	313 772	10 336	1 946	257	24 024	—	—
	2 employees -----	234	234 451	13 157	2 965	468	28 522	—	—
	3 or 4 employees -----	278	585 969	33 263	6 967	957	67 289	12	12
	5 or 6 employees -----	132	752 983	23 151	5 395	716	48 580	—	—
	7 to 9 employees -----	97	419 265	22 891	5 583	772	48 557	105	108
	10 to 14 employees -----	79	491 668	24 792	6 239	916	55 466	—	—
	15 to 19 employees -----	32	346 108	17 016	4 024	548	33 213	—	—
	20 to 49 employees -----	41	607 373	37 724	9 159	1 308	75 273	—	—
	50 to 99 employees -----	7	80 217	13 205	3 259	425	21 473	—	—
	100 employees or more -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	216	273 223	10 286	2 747	438	22 622	25	—
	Nonferrous metals service centers and offices								
	All establishments -----	1 497	17 671 382	589 222	137 692	16 676	1 247 015	1 244 984	1 252 753
	Establishments operated entire year -----	1 357	17 061 516	579 787	135 188	16 313	1 216 913	1 210 768	1 244 296
	No employees -----	24	16 103	489	5	—	1 463	703	2 185
	1 employee -----	150	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees -----	151	260 267	9 384	2 099	302	23 452	13 929	15 479
	3 or 4 employees -----	258	860 890	28 254	6 506	886	62 250	38 904	50 342
	5 or 6 employees -----	153	1 010 964	27 364	6 054	837	61 647	54 578	53 970
	7 to 9 employees -----	163	1 609 054	43 816	10 265	1 289	106 648	93 586	98 744
	10 to 14 employees -----	166	1 293 810	64 288	14 311	1 945	132 928	100 537	96 311
	15 to 19 employees -----	76	1 230 675	40 305	9 993	1 276	89 723	149 801	129 171
	20 to 49 employees -----	160	6 719 955	180 245	42 789	4 993	374 859	435 387	468 955
	50 to 99 employees -----	46	1 442 361	109 548	25 838	3 069	211 818	195 795	194 096
	100 employees or more -----	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	140	609 866	9 435	2 504	363	30 102	34 216	8 457

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1–95

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
505	Metals and Minerals, Except Petroleum—Con.								
5051	Metals Service Centers and Offices—Con.								
	Nonferrous metals service centers								
	All establishments	1 121	15 374 462	528 942	124 135	14 924	1 112 762	1 244 906	1 252 742
	Establishments operated entire year.....	1 050	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	No employees	14	13 985	327	5	—	1 101	703	2 185
	1 employee.....	81	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees.....	89	152 746	4 791	1 206	178	13 951	13 916	15 468
	3 or 4 employees.....	185	529 101	19 457	4 405	635	43 831	38 904	50 342
	5 or 6 employees.....	119	881 040	21 292	4 667	654	48 391	54 578	53 970
	7 to 9 employees.....	139	1 288 382	38 347	9 033	1 106	92 774	93 586	98 744
	10 to 14 employees.....	145	1 046 427	56 001	12 487	1 708	116 166	100 537	96 311
	15 to 19 employees.....	73	1 224 320	39 085	9 657	1 222	87 652	149 801	129 171
	20 to 49 employees.....	151	5 778 715	170 811	40 546	4 700	355 112	435 387	468 955
	50 to 99 employees.....	45	1 429 966	105 717	25 265	2 994	202 893	195 795	194 096
	100 employees or more.....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	71	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Nonferrous metals sales offices								
	All establishments	376	2 296 920	60 280	13 557	1 752	134 253	78	11
	Establishments operated entire year.....	307	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	No employees	10	2 118	162	—	—	362	—	—
	1 employee.....	69	59 672	3 303	624	69	7 677	—	—
	2 employees.....	62	107 521	4 593	893	124	9 501	13	11
	3 or 4 employees.....	73	331 789	8 797	2 101	251	18 419	—	—
	5 or 6 employees.....	34	129 924	6 072	1 387	183	13 256	—	—
	7 to 9 employees.....	24	320 672	5 469	1 232	183	13 874	—	—
	10 to 14 employees.....	21	247 383	8 287	1 824	237	16 762	—	—
	15 to 19 employees.....	3	6 355	1 220	336	54	2 071	—	—
	20 to 49 employees.....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	50 to 99 employees.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	69	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and Other Minerals and Ores								
	All establishments	616	6 341 042	148 619	34 400	3 772	346 969	310 103	287 829
	Establishments operated entire year.....	529	5 971 356	140 308	32 153	3 593	327 842	303 804	278 240
	No employees	25	298 137	756	—	—	8 072	6 795	2 620
	1 employee.....	89	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees.....	84	234 624	6 123	1 261	168	18 088	6 584	6 589
	3 or 4 employees.....	117	633 830	13 969	3 166	396	38 680	25 869	32 528
	5 or 6 employees.....	65	934 083	15 683	3 944	347	34 131	78 370	75 857
	7 to 9 employees.....	51	814 280	15 117	3 881	395	46 533	68 553	51 317
	10 to 14 employees.....	51	1 196 757	27 675	5 933	606	55 235	33 017	32 175
	15 to 19 employees.....	12	229 708	9 768	1 783	207	18 902	10 458	8 226
	20 to 49 employees.....	29	1 062 725	31 861	7 211	907	67 342	32 990	27 902
	50 to 99 employees.....	5	350 408	12 566	3 213	339	24 946	26 277	24 646
	100 employees or more.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	87	369 686	8 311	2 247	179	19 127	6 299	9 589
	Coal								
	All establishments	436	4 809 129	102 121	23 679	2 505	239 708	174 781	150 277
	Establishments operated entire year.....	371	4 461 093	95 045	21 902	2 388	223 339	171 793	143 634
	No employees	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee.....	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees.....	59	214 747	4 713	986	118	13 904	4 559	5 499
	3 or 4 employees.....	83	481 466	9 994	2 306	281	27 737	10 981	16 811
	5 or 6 employees.....	43	754 005	11 096	2 839	228	23 611	54 904	46 236
	7 to 9 employees.....	33	357 122	9 200	2 536	259	33 333	25 777	6 577
	10 to 14 employees.....	35	844 085	18 100	3 701	413	33 218	23 392	20 822
	15 to 19 employees.....	9	220 231	8 489	1 498	155	15 815	9 436	7 414
	20 to 49 employees.....	17	825 494	16 319	3 808	525	34 633	5 792	6 590
	50 to 99 employees.....	5	350 408	12 566	3 213	339	24 946	26 277	24 646
	100 employees or more.....	—	—	—	—	—	—	—	—
	Establishments not operated entire year	65	348 036	7 076	1 777	117	16 369	2 988	6 643
	Other minerals and ores								
	All establishments	180	1 531 913	46 498	10 721	1 267	107 261	135 322	137 552
	Establishments operated entire year.....	158	1 510 263	45 263	10 251	1 205	104 503	132 011	134 606
	No employees	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee.....	19	20 227	961	256	19	3 272	4 417	3 474
	2 employees.....	25	19 877	1 410	275	50	4 184	2 025	1 090
	3 or 4 employees.....	34	152 364	3 975	860	115	10 943	14 888	15 717
	5 or 6 employees.....	22	180 078	4 587	1 105	119	10 520	23 466	29 621
	7 to 9 employees.....	18	457 158	9 917	1 345	136	13 200	42 776	44 740
	10 to 14 employees.....	16	352 672	9 575	2 232	193	22 017	9 625	11 353
	15 to 19 employees.....	3	9 477	1 279	285	52	3 087	1 022	812
	20 to 49 employees.....	12	237 231	15 542	3 403	382	32 709	27 198	21 312
	50 to 99 employees.....	—	—	—	—	—	—	—	—
	100 employees or more.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	22	21 650	1 235	470	62	2 758	3 311	2 946

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
506	Electrical Goods								
	All establishments -----	29 105	115 387 377	10 270 850	2 455 212	320 770	20 265 878	12 840 341	13 380 198
	Establishments operated entire year -----	26 221	112 957 293	10 064 694	2 394 933	311 424	19 819 898	12 481 383	13 096 353
	No employees -----	470	216 551	10 145	293	—	41 767	24 375	30 133
	1 employee -----	2 709	1 345 253	86 093	18 175	2 709	243 941	89 686	95 650
	2 employees -----	2 687	1 921 266	146 692	32 788	5 374	353 575	146 609	152 395
	3 or 4 employees -----	4 566	5 260 580	431 675	98 537	15 827	951 767	460 147	471 778
	5 or 6 employees -----	3 381	6 466 476	509 255	119 254	18 462	1 072 579	655 645	664 040
	7 to 9 employees -----	3 529	9 690 499	834 392	195 732	27 776	1 648 738	978 007	1 004 719
	10 to 14 employees -----	3 245	14 529 246	1 178 067	278 997	37 968	2 304 944	1 373 415	1 435 021
	15 to 19 employees -----	1 825	10 560 929	960 886	229 804	30 547	1 840 979	1 121 855	1 167 872
	20 to 49 employees -----	2 909	29 039 967	2 768 149	659 549	84 738	5 146 874	3 300 715	3 403 098
	50 to 99 employees -----	680	15 323 895	1 532 137	373 221	45 223	2 928 521	1 907 855	2 047 796
	100 employees or more -----	220	18 602 631	1 607 203	388 583	42 800	3 286 213	2 423 074	2 623 851
	Establishments not operated entire year -----	2 884	2 430 084	206 156	60 279	9 346	445 980	358 958	283 845
5063	Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials								
	All establishments -----	13 812	42 671 554	4 469 575	1 089 154	148 143	8 285 286	5 387 511	5 504 747
	Establishments operated entire year -----	12 594	41 824 585	4 380 015	1 063 559	144 044	8 107 920	5 240 157	5 411 191
	No employees -----	193	69 650	4 164	89	—	15 816	6 779	7 661
	1 employee -----	1 072	436 230	31 468	7 011	1 072	86 247	35 176	36 428
	2 employees -----	1 151	622 331	58 829	13 228	2 302	137 115	62 098	63 045
	3 or 4 employees -----	2 101	2 128 196	192 041	44 769	7 319	419 375	224 410	224 596
	5 or 6 employees -----	1 727	2 589 631	246 677	59 030	9 441	506 156	356 728	349 794
	7 to 9 employees -----	1 822	4 175 414	406 786	98 377	14 377	796 278	571 375	577 584
	10 to 14 employees -----	1 708	6 039 805	594 363	144 217	19 963	1 117 792	773 770	791 857
	15 to 19 employees -----	980	5 127 728	496 973	122 073	16 352	918 054	641 903	658 968
	20 to 49 employees -----	1 465	11 894 548	1 320 387	319 448	42 142	2 334 457	1 520 438	1 588 571
	50 to 99 employees -----	317	5 651 332	690 952	169 976	20 953	1 197 139	699 413	752 025
	100 employees or more -----	58	3 089 720	337 375	85 341	10 123	579 491	348 067	360 662
	Establishments not operated entire year -----	1 218	846 969	89 560	25 595	4 099	177 366	147 354	93 556
5064	Electrical Appliances, Television and Radio Sets								
	All establishments -----	2 985	25 974 068	1 414 926	330 160	42 158	3 452 796	3 046 371	3 082 828
	Establishments operated entire year -----	2 680	25 656 605	1 395 629	324 167	41 180	3 407 510	3 000 116	3 051 661
	No employees -----	42	43 281	1 230	49	—	8 095	5 263	7 536
	1 employee -----	283	127 358	7 917	1 594	283	22 626	13 856	13 818
	2 employees -----	295	252 531	14 474	3 335	590	38 050	24 385	22 807
	3 or 4 employees -----	475	675 485	41 571	9 028	1 640	97 464	72 837	73 864
	5 or 6 employees -----	334	870 048	49 205	11 157	1 840	107 480	96 514	99 401
	7 to 9 employees -----	299	1 398 093	70 046	16 052	2 339	152 545	138 184	141 695
	10 to 14 employees -----	320	2 264 126	114 755	25 521	3 759	255 083	211 462	222 442
	15 to 19 employees -----	172	1 491 666	83 622	19 465	2 877	187 552	179 435	188 850
	20 to 49 employees -----	325	5 736 326	309 420	70 472	9 654	735 206	700 274	668 109
	50 to 99 employees -----	88	4 010 602	190 620	44 571	5 703	506 226	499 979	464 608
	100 employees or more -----	47	8 787 089	512 769	122 923	12 495	1 243 183	1 057 927	1 148 531
	Establishments not operated entire year -----	305	317 463	19 297	5 993	978	45 286	46 255	31 167
5065	Electronic Parts and Equipment, N.E.C.								
	All establishments -----	12 308	46 741 755	4 386 349	1 035 898	130 469	8 527 796	4 406 459	4 792 623
	Establishments operated entire year -----	10 947	45 476 103	4 289 050	1 007 207	126 200	8 304 468	4 241 110	4 633 501
	No employees -----	235	103 620	4 751	155	—	17 856	12 333	14 936
	1 employee -----	1 354	781 665	46 708	9 570	1 354	135 068	40 654	45 404
	2 employees -----	1 241	1 046 404	73 389	16 225	2 482	178 410	60 126	66 543
	3 or 4 employees -----	1 990	2 456 899	198 063	44 740	6 868	434 928	162 900	173 318
	5 or 6 employees -----	1 320	3 006 797	213 373	49 067	7 181	458 943	202 403	214 845
	7 to 9 employees -----	1 408	4 116 992	357 560	81 303	11 060	699 915	268 448	285 440
	10 to 14 employees -----	1 217	6 225 315	468 949	109 259	14 246	932 069	388 183	420 722
	15 to 19 employees -----	673	3 941 535	380 291	88 266	11 318	735 373	300 517	320 054
	20 to 49 employees -----	1 119	11 409 093	1 138 342	269 629	32 942	2 077 211	1 080 003	1 146 418
	50 to 99 employees -----	275	5 661 961	650 565	158 674	18 567	1 171 156	708 463	831 163
	100 employees or more -----	115	6 725 822	757 059	180 319	20 182	1 463 539	1 017 080	1 114 658
	Establishments not operated entire year -----	1 361	1 265 652	97 299	28 691	4 269	223 328	165 349	159 122
	Communications equipment								
	All establishments -----	5 040	14 477 910	1 855 378	436 426	55 914	3 491 691	1 556 404	1 672 368
	Establishments operated entire year -----	4 569	13 916 732	1 814 757	425 602	54 479	3 390 430	1 487 888	1 590 777
	No employees -----	100	51 310	1 782	45	—	7 467	7 425	9 801
	1 employee -----	568	248 650	18 906	3 843	568	52 491	12 675	14 332
	2 employees -----	507	302 191	28 916	6 188	1 014	65 063	15 468	19 133
	3 or 4 employees -----	814	689 510	76 871	16 709	2 798	168 090	44 417	47 102
	5 or 6 employees -----	542	649 781	80 671	18 406	2 950	162 498	48 047	54 928
	7 to 9 employees -----	581	1 159 512	134 559	31 077	4 576	260 234	86 276	91 907
	10 to 14 employees -----	537	1 593 595	191 802	44 976	6 265	365 113	137 454	144 983
	15 to 19 employees -----	278	1 219 742	144 850	33 749	4 671	272 592	99 546	107 380
	20 to 49 employees -----	470	3 258 724	460 143	109 297	13 990	807 308	377 137	385 804
	50 to 99 employees -----	123	2 110 436	298 251	73 084	8 327	501 538	279 345	304 823
	100 employees or more -----	49	2 633 281	378 006	88 228	9 320	728 036	380 098	410 584
	Establishments not operated entire year -----	471	561 178	40 621	10 824	1 435	101 261	68 516	81 591

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
506	Electrical Goods—Con.								
5065	Electronic Parts and Equipment, N.E.C.—Con. Other electronic parts and equipment								
	All establishments	7 268	32 263 845	2 530 971	599 472	74 555	5 036 105	2 850 055	3 120 255
	Establishments operated entire year	6 378	31 559 371	2 474 293	581 605	71 721	4 914 038	2 753 222	3 042 724
	No employees	135	52 310	2 969	110	—	10 389	4 908	5 135
	1 employee	786	533 015	27 802	5 727	786	82 577	27 979	31 072
	2 employees	734	744 213	44 473	10 037	1 468	113 347	44 658	47 410
	3 or 4 employees	1 176	1 767 389	121 192	28 031	4 070	266 838	118 483	126 216
	5 or 6 employees	778	2 357 016	132 702	30 661	4 231	296 445	154 356	159 917
	7 to 9 employees	827	2 957 480	223 001	50 226	6 484	439 681	182 172	193 533
	10 to 14 employees	680	4 631 720	277 147	64 283	7 981	566 956	250 729	275 739
	15 to 19 employees	395	2 721 793	235 441	54 517	6 647	462 781	200 971	212 674
	20 to 49 employees	649	8 150 369	678 199	160 332	18 952	1 269 903	702 866	760 614
	50 to 99 employees	152	3 551 525	352 314	85 590	10 240	669 618	429 118	526 340
	100 employees or more	66	4 092 541	379 053	92 091	10 862	735 503	636 982	704 074
	Establishments not operated entire year	890	704 474	56 678	17 867	2 834	122 067	96 833	77 531
507	Hardware, and Plumbing and Heating Equipment and Supplies								
	All establishments	20 972	53 062 920	5 941 380	1 397 009	210 911	11 453 978	8 159 128	8 440 110
	Establishments operated entire year	19 292	52 079 742	5 831 451	1 364 908	205 314	11 219 021	7 963 146	8 320 091
	No employees	272	82 150	5 812	302	—	18 260	11 437	13 298
	1 employee	1 698	534 734	44 247	9 810	1 698	120 110	62 335	64 238
	2 employees	2 042	1 042 898	102 400	23 351	4 084	239 636	141 511	151 751
	3 or 4 employees	3 843	3 426 928	336 690	77 433	13 284	729 844	477 012	511 850
	5 or 6 employees	2 823	3 798 085	402 902	94 573	15 400	833 084	534 314	553 776
	7 to 9 employees	2 520	4 931 711	535 845	125 311	19 906	1 088 595	707 002	750 680
	10 to 14 employees	2 430	6 916 948	807 108	187 769	28 549	1 549 288	1 002 605	1 039 547
	15 to 19 employees	1 245	4 970 901	604 207	142 089	20 773	1 146 373	782 232	826 536
	20 to 49 employees	1 974	13 333 912	1 730 482	402 825	57 175	3 153 929	2 138 010	2 242 718
	50 to 99 employees	315	5 404 441	644 477	152 101	21 235	1 177 837	958 269	977 230
	100 employees or more	130	7 637 034	617 281	149 344	23 210	1 162 065	1 148 419	1 188 467
	Establishments not operated entire year	1 680	983 178	109 929	32 101	5 597	234 957	195 982	120 019
5072	Hardware								
	All establishments	7 173	21 201 493	2 356 270	552 191	86 031	4 590 582	3 438 751	3 544 370
	Establishments operated entire year	6 529	20 847 471	2 314 843	538 790	83 761	4 503 501	3 365 609	3 510 489
	No employees	91	26 325	2 114	49	—	6 187	3 300	3 720
	1 employee	647	181 559	16 319	3 662	647	45 068	21 091	21 855
	2 employees	675	307 325	32 103	7 408	1 350	78 079	40 765	40 380
	3 or 4 employees	1 186	880 746	99 826	22 774	4 081	216 652	120 971	129 404
	5 or 6 employees	879	1 052 985	126 283	29 425	4 781	253 640	156 456	159 962
	7 to 9 employees	823	1 384 833	170 702	39 190	6 519	349 889	205 778	218 883
	10 to 14 employees	794	1 984 673	255 629	59 668	9 369	500 808	289 454	303 857
	15 to 19 employees	421	1 458 974	200 919	46 587	7 022	383 328	250 793	272 176
	20 to 49 employees	770	4 485 682	657 958	151 042	22 528	1 200 250	772 080	810 762
	50 to 99 employees	153	2 572 118	301 927	69 760	10 380	584 132	533 839	543 157
	100 employees or more	90	6 512 251	451 063	109 225	17 084	885 468	971 082	1 006 333
	Establishments not operated entire year	644	354 022	41 427	13 401	2 270	87 081	73 142	33 881
5074	Plumbing and Heating Equipment and Supplies (Hydronics)								
	All establishments	7 930	19 095 421	2 152 498	507 026	77 275	4 120 310	2 892 725	2 919 930
	Establishments operated entire year	7 277	18 688 256	2 111 447	495 980	75 270	4 029 633	2 809 725	2 863 927
	No employees	100	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	586	167 451	13 584	3 028	586	38 650	20 927	21 453
	2 employees	651	321 947	31 330	7 006	1 302	74 886	41 104	43 332
	3 or 4 employees	1 315	1 102 597	109 835	25 260	4 573	236 018	142 852	146 356
	5 or 6 employees	1 096	1 424 437	145 560	34 109	6 003	309 432	201 246	199 030
	7 to 9 employees	1 053	2 177 365	220 657	52 456	8 323	441 755	311 666	319 104
	10 to 14 employees	1 042	3 054 709	337 635	78 950	12 244	651 489	460 329	461 769
	15 to 19 employees	528	2 225 755	254 765	60 616	8 811	485 849	343 371	356 422
	20 to 49 employees	776	5 661 987	677 795	159 259	22 201	1 231 416	875 080	899 733
	50 to 99 employees	104	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	653	407 165	41 051	11 046	2 005	90 677	83 000	56 003
5075	Warm Air Heating and Air-Conditioning Equipment and Supplies								
	All establishments	4 617	10 354 877	1 128 809	266 613	37 232	2 179 088	1 503 822	1 623 060
	Establishments operated entire year	4 339	10 202 958	1 110 213	261 160	36 320	2 139 761	1 475 750	1 599 518
	No employees	63	22 386	1 772	140	—	4 854	2 973	3 601
	1 employee	360	139 862	11 584	2 495	360	28 449	16 256	17 315
	2 employees	580	340 543	32 353	7 427	1 160	70 719	48 058	56 529
	3 or 4 employees	1 044	1 119 773	100 682	23 229	3 594	217 719	161 365	183 947
	5 or 6 employees	682	1 078 797	105 806	24 977	3 710	218 161	140 363	156 985
	7 to 9 employees	510	1 099 040	115 919	26 813	4 023	237 838	152 497	163 883
	10 to 14 employees	480	1 535 835	173 140	39 839	5 602	325 968	216 090	234 167
	15 to 19 employees	231	1 097 289	115 650	27 103	3 849	223 107	156 684	164 117
	20 to 49 employees	332	2 546 300	305 325	71 404	9 682	565 617	410 996	440 615
	50 to 99 employees	47	939 514	106 620	26 986	2 995	179 248	136 021	142 451
	100 employees or more	10	283 619	41 362	10 747	1 345	68 081	34 447	35 908
	Establishments not operated entire year	278	151 919	18 596	5 453	912	39 327	28 072	23 542

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

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SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
507	Hardware, and Plumbing and Heating Equipment and Supplies—Con.								
5078	Refrigeration Equipment and Supplies								
	All establishments	1 252	2 411 129	303 803	71 179	10 373	563 998	323 830	352 750
	Establishments operated entire year	1 147	2 341 057	294 948	68 978	9 963	546 126	312 062	346 157
	No employees	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	105	45 862	2 760	625	105	7 943	4 061	3 615
	2 employees	136	73 083	6 614	1 510	272	15 952	11 584	11 510
	3 or 4 employees	298	323 812	26 347	6 170	1 036	59 455	51 824	52 143
	5 or 6 employees	166	241 866	25 253	6 062	906	51 851	36 249	37 799
	7 to 9 employees	134	270 473	28 567	6 852	1 041	59 113	37 061	48 810
	10 to 14 employees	114	341 731	40 704	9 312	1 334	71 023	36 732	39 754
	15 to 19 employees	65	188 883	32 873	7 783	1 091	54 089	31 384	33 821
	20 to 49 employees	96	639 943	89 404	21 120	2 764	156 646	79 854	91 608
	50 to 99 employees	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	105	70 072	8 855	2 201	410	17 872	11 768	6 593
508	Machinery, Equipment, and Supplies								
	All establishments	62 138	149 215 883	17 529 315	4 112 828	593 869	33 150 996	27 861 472	27 763 201
	Establishments operated entire year	56 282	145 408 908	17 137 792	4 001 503	575 852	32 308 532	27 067 814	27 348 299
	No employees	1 001	402 573	23 320	406	—	88 450	40 924	45 765
	1 employee	6 248	2 325 119	178 597	38 083	6 248	500 967	233 672	237 807
	2 employees	5 866	3 249 639	290 036	65 487	11 732	704 709	352 301	358 360
	3 or 4 employees	10 022	8 894 635	898 792	205 535	34 786	1 935 414	1 089 953	1 092 429
	5 or 6 employees	7 544	10 063 852	1 073 749	246 260	41 124	2 188 182	1 376 385	1 343 772
	7 to 9 employees	7 534	14 144 227	1 625 320	377 534	59 327	3 167 320	2 265 460	2 242 307
	10 to 14 employees	7 397	20 539 401	2 447 439	570 316	86 681	4 662 785	3 762 620	3 765 047
	15 to 19 employees	3 845	15 639 953	1 882 693	437 216	64 383	3 469 833	3 116 871	3 111 776
	20 to 49 employees	5 584	40 855 375	5 001 425	1 178 186	160 103	8 987 953	7 753 101	7 879 923
	50 to 99 employees	955	17 085 073	2 093 965	494 588	62 941	3 723 952	3 357 928	3 403 024
	100 employees or more	286	12 209 061	1 622 456	387 892	48 527	2 878 967	3 718 599	3 868 089
	Establishments not operated entire year	5 856	3 806 975	391 523	111 325	18 017	842 464	793 658	414 902
5082	Construction and Mining (Except Petroleum) Machinery and Equipment								
	All establishments	4 595	17 711 409	2 058 539	487 002	64 690	3 749 926	5 971 547	5 984 270
	Establishments operated entire year	4 181	17 319 136	2 024 039	477 910	63 354	3 676 834	5 781 392	5 919 596
	No employees	78	45 185	1 633	33	—	5 005	3 725	5 187
	1 employee	387	206 544	12 116	2 505	387	37 728	33 663	33 446
	2 employees	363	270 503	19 968	4 453	726	52 588	43 589	45 257
	3 or 4 employees	618	641 757	57 141	13 591	2 153	136 465	131 380	127 185
	5 or 6 employees	443	674 964	64 846	14 821	2 416	141 249	139 630	131 142
	7 to 9 employees	482	1 061 158	109 472	25 610	3 813	228 638	280 206	290 302
	10 to 14 employees	570	1 732 530	196 637	45 945	6 753	384 557	490 533	501 911
	15 to 19 employees	399	1 670 540	204 302	47 783	6 712	373 749	509 345	508 457
	20 to 49 employees	636	5 080 969	595 819	139 298	18 468	1 080 364	1 589 345	1 601 641
	50 to 99 employees	135	2 571 251	316 243	74 751	9 231	531 819	882 221	861 369
	100 employees or more	70	3 363 735	445 862	109 120	12 695	704 672	1 677 755	1 813 699
	Establishments not operated entire year	414	392 273	34 500	9 092	1 336	73 092	190 155	64 674
5083	Farm and Garden Machinery and Equipment								
	All establishments	10 211	21 527 110	2 135 271	488 480	95 161	4 132 259	7 011 174	6 703 483
	Establishments operated entire year	9 369	20 995 862	2 092 714	475 754	92 458	4 033 407	6 801 248	6 622 219
	No employees	136	51 243	3 019	50	—	9 483	8 100	8 693
	1 employee	849	244 321	15 006	3 209	849	47 042	47 872	47 322
	2 employees	772	341 169	27 511	6 134	1 544	71 353	66 269	65 273
	3 or 4 employees	1 369	916 754	86 899	18 824	4 755	194 959	223 755	215 663
	5 or 6 employees	1 160	1 213 853	123 205	27 703	6 346	254 843	349 348	326 220
	7 to 9 employees	1 435	2 250 053	234 542	52 838	11 367	458 997	734 499	697 600
	10 to 14 employees	1 664	4 207 726	422 005	95 579	19 575	795 196	1 455 882	1 402 025
	15 to 19 employees	926	3 579 643	347 131	57 204	15 448	624 436	1 332 608	1 285 848
	20 to 49 employees	984	6 574 552	670 704	153 872	26 597	1 232 885	2 145 348	2 147 769
	50 to 99 employees	61	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	842	531 248	42 557	12 726	2 703	98 852	209 926	81 264
	Farm machinery and equipment—farm dealers								
	All establishments	7 025	14 025 646	1 368 707	313 934	64 096	2 530 512	5 195 002	4 994 610
	Establishments operated entire year	6 440	13 729 032	1 342 964	306 340	62 337	2 473 639	5 072 763	4 937 235
	No employees	95	32 685	2 009	13	—	6 497	3 880	4 348
	1 employee	560	149 995	8 675	1 858	560	28 348	30 212	29 464
	2 employees	500	184 942	15 625	3 592	1 000	41 593	42 266	41 603
	3 or 4 employees	846	527 614	48 223	10 794	2 947	109 568	147 196	139 564
	5 or 6 employees	796	780 515	80 170	18 085	4 342	161 964	255 605	236 353
	7 to 9 employees	996	1 537 799	155 063	35 096	7 919	297 403	562 601	524 200
	10 to 14 employees	1 245	3 159 135	307 835	70 117	14 708	565 148	1 196 087	1 154 939
	15 to 19 employees	720	2 782 913	265 808	61 015	12 013	465 793	1 126 301	1 086 446
	20 to 49 employees	654	4 211 957	416 703	96 044	17 108	724 689	1 596 460	1 602 607
	50 to 99 employees	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	585	296 614	25 743	7 594	1 759	56 873	122 239	57 375

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1—99

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5083	Farm and Garden Machinery and Equipment—Con. Farm machinery and equipment—wholesale distributors								
	All establishments	1 929	4 102 820	407 022	91 763	16 519	838 011	899 520	822 466
	Establishments operated entire year	1 774	3 947 292	397 782	89 063	16 010	814 663	846 618	808 031
	No employees	25	9 214	564	—	—	1 720	2 201	2 169
	1 employee	190	62 361	4 101	914	190	11 808	10 639	10 909
	2 employees	184	122 886	8 643	1 839	368	22 193	16 949	16 085
	3 or 4 employees	344	272 076	25 703	5 250	1 196	57 477	51 067	50 678
	5 or 6 employees	240	295 834	27 915	6 255	1 318	59 348	58 888	58 425
	7 to 9 employees	262	436 804	46 490	10 192	2 066	93 827	103 299	101 516
	10 to 14 employees	233	620 384	64 705	14 280	2 709	128 864	140 990	131 283
	15 to 19 employees	110	453 193	44 859	9 897	1 836	83 358	118 658	113 714
	20 to 49 employees	169	1 242 729	126 589	29 194	4 656	255 277	275 184	265 379
	50 to 99 employees	11	203 456	19 279	4 477	667	43 512	41 816	38 506
	100 employees or more	6	228 355	28 934	6 765	1 004	57 279	26 927	19 367
	Establishments not operated entire year	155	155 528	9 240	2 700	509	23 348	52 902	14 435
	Lawn and garden machinery and equipment								
	All establishments	1 257	3 398 644	359 542	82 783	14 546	763 736	916 652	886 407
	Establishments operated entire year	1 155	3 319 538	351 968	80 351	14 111	745 105	881 867	876 953
	No employees	16	9 344	446	37	—	1 266	2 019	2 176
	1 employee	99	31 965	2 230	437	99	6 886	7 021	6 949
	2 employees	88	33 341	3 243	703	176	7 567	7 054	7 585
	3 or 4 employees	179	117 064	12 973	2 780	612	27 914	25 492	25 421
	5 or 6 employees	124	137 504	15 120	3 363	686	33 531	34 855	31 442
	7 to 9 employees	177	275 450	32 989	7 550	1 382	67 767	68 599	71 884
	10 to 14 employees	186	428 207	49 465	11 182	2 158	101 184	118 805	115 803
	15 to 19 employees	96	343 537	36 464	8 292	1 599	75 285	87 649	85 688
	20 to 49 employees	261	1 119 866	127 412	28 634	4 833	252 919	273 704	279 783
	50 to 99 employees	13	381 473	43 826	10 076	1 472	84 337	69 450	72 137
	100 employees or more	6	441 787	27 800	7 297	1 094	86 449	187 219	178 085
	Establishments not operated entire year	102	79 106	7 574	2 432	435	18 631	34 785	9 454
5084	Industrial Machinery and Equipment								
	All establishments	23 279	56 127 282	6 817 081	1 608 617	210 268	12 861 787	7 796 607	7 723 120
	Establishments operated entire year	20 916	54 704 984	6 654 766	1 560 887	203 431	12 534 946	7 599 152	7 606 094
	No employees	392	152 011	9 036	175	—	37 912	13 830	14 588
	1 employee	2 755	1 129 796	91 531	19 159	2 755	245 538	83 509	86 671
	2 employees	2 372	1 436 690	132 456	29 838	4 744	313 694	127 063	129 519
	3 or 4 employees	3 915	3 799 468	388 048	89 962	13 540	828 419	360 311	368 084
	5 or 6 employees	2 795	4 030 576	443 971	102 299	15 208	889 825	429 384	424 444
	7 to 9 employees	2 635	5 074 207	631 072	148 643	20 759	1 214 384	596 401	583 907
	10 to 14 employees	2 442	7 195 204	920 274	215 681	28 599	1 743 416	940 138	954 612
	15 to 19 employees	1 205	5 051 719	668 096	156 288	20 233	1 228 914	652 308	682 397
	20 to 49 employees	1 915	14 853 092	1 883 505	447 442	55 867	3 355 331	2 078 631	2 109 501
	50 to 99 employees	396	7 700 977	923 232	219 727	26 143	1 676 234	1 387 749	1 395 964
	100 employees or more	94	4 281 244	563 545	131 673	15 583	1 001 279	929 828	856 407
	Establishments not operated entire year	2 363	1 422 298	162 315	47 730	6 837	326 841	197 455	117 026
	Food-processing machinery and equipment								
	All establishments	1 020	2 824 835	326 217	76 566	9 230	608 764	278 936	287 792
	Establishments operated entire year	931	2 746 856	312 389	73 609	8 934	587 008	275 966	283 821
	No employees	11	1 104	200	—	—	405	51	110
	1 employee	117	54 963	3 959	828	117	9 971	3 407	3 470
	2 employees	100	68 134	7 386	1 646	200	16 014	6 075	6 221
	3 or 4 employees	171	164 734	17 406	3 995	598	36 102	11 195	11 590
	5 or 6 employees	127	208 634	21 389	4 867	685	42 953	17 635	17 817
	7 to 9 employees	124	223 494	33 264	8 274	996	60 293	24 349	25 622
	10 to 14 employees	114	299 596	41 597	9 630	1 317	76 496	34 472	37 810
	15 to 19 employees	48	203 860	28 380	6 983	809	53 087	25 635	26 789
	20 to 49 employees	100	1 127 511	98 446	22 656	2 813	173 979	90 947	93 644
	50 to 99 employees	15	283 463	39 009	9 405	948	74 149	37 083	39 983
	100 employees or more	4	111 363	21 353	5 325	451	43 559	25 117	20 765
	Establishments not operated entire year	89	77 979	13 828	2 957	296	21 756	2 970	3 971
	General-purpose industrial machinery, equipment, and parts								
	All establishments	7 872	18 712 452	2 357 088	555 372	72 622	4 409 760	2 391 379	2 394 261
	Establishments operated entire year	7 146	18 343 267	2 312 063	541 507	70 489	4 320 915	2 327 867	2 359 446
	No employees	132	50 181	2 892	90	—	13 142	3 843	3 973
	1 employee	931	358 124	31 028	6 655	931	80 569	23 892	26 551
	2 employees	834	486 937	43 648	9 725	1 668	100 708	33 182	35 822
	3 or 4 employees	1 244	1 048 247	120 830	27 118	4 306	254 526	90 346	94 805
	5 or 6 employees	908	1 185 835	143 450	32 884	4 943	283 170	115 780	114 961
	7 to 9 employees	943	1 850 941	228 050	53 590	7 407	433 858	197 954	201 549
	10 to 14 employees	900	2 565 526	342 473	81 564	10 540	629 047	308 183	330 074
	15 to 19 employees	423	1 808 726	234 386	54 787	7 147	428 680	224 697	239 213
	20 to 49 employees	673	5 258 715	667 616	157 675	19 534	1 157 792	705 786	702 870
	50 to 99 employees	131	2 263 886	311 526	74 842	8 740	575 699	361 035	359 846
	100 employees or more	27	1 466 149	186 164	42 577	5 273	363 724	263 169	249 782
	Establishments not operated entire year	726	369 185	45 025	13 865	2 133	88 845	63 512	34 815

See footnotes at end of table.

1-100 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5084	Industrial Machinery and Equipment—Con.								
	Metalworking machinery and equipment								
	All establishments -----	2 878	6 869 596	786 469	184 786	23 092	1 562 425	1 202 666	1 236 651
	Establishments operated entire year -----	2 570	6 700 769	769 210	180 455	22 425	1 525 009	1 185 073	1 219 654
	No employees -----	63	23 421	1 901	26	—	5 493	2 759	3 843
	1 employee -----	354	136 259	10 149	2 261	354	29 221	11 822	11 197
	2 employees -----	298	171 404	16 664	3 759	596	39 051	16 030	16 533
	3 or 4 employees -----	536	497 419	51 331	11 654	1 850	114 132	55 544	55 227
	5 or 6 employees -----	358	525 685	58 477	13 561	1 937	120 914	68 393	73 184
	7 to 9 employees -----	321	744 792	85 973	20 765	2 520	170 753	107 592	100 497
	10 to 14 employees -----	268	924 742	105 612	24 543	3 183	211 890	132 233	135 749
	15 to 19 employees -----	142	766 910	86 137	20 628	2 368	166 035	114 699	105 408
	20 to 49 employees -----	181	1 406 292	191 760	44 991	5 222	352 121	321 185	323 167
	50 to 99 employees -----	37	906 195	84 825	19 587	2 328	168 181	198 200	237 023
	100 employees or more -----	12	597 650	76 381	18 680	2 067	147 218	156 616	157 826
	Establishments not operated entire year -----	308	168 827	17 259	4 331	667	37 416	17 593	16 997
	Materials handling equipment								
	All establishments -----	3 763	9 309 417	1 358 174	320 104	45 153	2 405 072	1 298 544	1 187 333
	Establishments operated entire year -----	3 388	9 101 442	1 330 336	312 111	43 889	2 346 475	1 274 141	1 172 824
	No employees -----	52	19 952	848	26	—	5 548	951	934
	1 employee -----	365	128 657	11 172	2 291	365	31 739	7 093	7 740
	2 employees -----	320	161 477	16 552	3 577	640	39 792	13 066	13 219
	3 or 4 employees -----	491	420 931	47 127	10 750	1 697	101 226	33 821	36 554
	5 or 6 employees -----	417	480 140	63 206	14 370	2 278	127 421	37 324	39 174
	7 to 9 employees -----	431	640 342	96 139	22 358	3 430	178 385	59 752	60 882
	10 to 14 employees -----	430	972 386	148 524	34 623	4 981	268 526	101 140	101 678
	15 to 19 employees -----	261	875 339	135 227	31 138	4 399	235 662	96 791	108 514
	20 to 49 employees -----	472	2 719 595	430 494	102 795	14 054	744 272	343 701	367 745
	50 to 99 employees -----	127	1 955 515	262 574	62 974	8 336	428 853	366 210	298 636
	100 employees or more -----	22	727 108	118 473	27 209	3 709	185 051	214 292	137 748
	Establishments not operated entire year -----	375	207 975	27 838	7 993	1 264	58 597	24 403	14 509
	Oil well, oil refinery, and pipeline machinery, equipment, and supplies								
	All establishments -----	2 608	5 023 471	470 949	112 516	16 075	911 424	722 985	643 381
	Establishments operated entire year -----	2 330	4 876 924	456 456	108 395	15 510	881 665	698 929	625 832
	No employees -----	30	11 958	1 268	—	—	2 752	1 360	1 453
	1 employee -----	300	140 945	8 905	1 688	300	25 264	13 838	13 246
	2 employees -----	292	220 501	15 846	3 714	584	43 432	26 311	23 816
	3 or 4 employees -----	614	796 446	61 427	15 670	2 137	128 868	87 707	80 502
	5 or 6 employees -----	391	680 864	56 844	13 704	2 128	113 075	98 382	85 077
	7 to 9 employees -----	289	570 326	59 231	14 352	2 259	114 927	77 094	69 526
	10 to 14 employees -----	222	720 170	73 942	17 782	2 592	140 017	115 486	102 259
	15 to 19 employees -----	69	250 634	32 885	7 765	1 159	58 781	32 090	32 172
	20 to 49 employees -----	101	915 057	90 314	21 569	2 896	157 756	111 881	87 485
	50 to 99 employees -----	19	502 525	43 698	9 929	1 119	79 011	127 125	120 612
	100 employees or more -----	3	67 498	12 296	2 222	336	17 782	7 655	9 684
	Establishments not operated entire year -----	278	146 547	14 493	4 121	565	29 759	24 056	17 549
	Other industrial machinery and equipment								
	All establishments -----	5 138	13 387 511	1 518 184	359 273	44 096	2 964 342	1 902 097	1 973 702
	Establishments operated entire year -----	4 551	12 935 726	1 474 312	344 810	42 184	2 873 874	1 837 176	1 944 517
	No employees -----	104	45 395	1 927	33	—	10 572	4 866	4 275
	1 employee -----	688	310 848	26 318	5 436	688	68 774	23 457	24 467
	2 employees -----	528	328 237	32 360	7 417	1 056	74 697	32 399	33 908
	3 or 4 employees -----	859	871 691	89 927	20 775	2 952	193 565	81 698	89 406
	5 or 6 employees -----	594	949 418	100 805	22 913	3 237	202 292	91 870	94 231
	7 to 9 employees -----	527	1 044 312	128 415	29 304	4 147	256 168	129 660	125 831
	10 to 14 employees -----	508	1 712 784	208 126	47 539	5 986	417 440	248 624	247 042
	15 to 19 employees -----	262	1 146 250	151 081	34 987	4 351	286 669	158 396	170 301
	20 to 49 employees -----	388	3 425 922	404 875	97 756	11 348	769 411	505 131	534 590
	50 to 99 employees -----	67	1 789 393	181 600	42 990	4 672	350 341	298 096	339 864
	100 employees or more -----	26	1 311 476	148 878	35 660	3 747	243 945	262 979	280 602
	Establishments not operated entire year -----	587	451 785	43 872	14 463	1 912	90 468	64 921	29 185

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5085	Industrial Supplies								
	All establishments -----	13 787	32 310 549	3 994 966	944 163	132 169	7 560 881	3 994 356	4 058 458
	Establishments operated entire year -----	12 698	31 355 310	3 900 098	916 377	127 600	7 340 826	3 858 828	3 990 305
	No employees -----	197	72 954	4 963	83	—	17 405	7 733	8 870
	1 employee -----	1 088	384 135	32 788	7 257	1 088	88 832	33 945	32 844
	2 employees -----	1 163	675 772	60 546	13 940	2 326	142 587	62 814	64 734
	3 or 4 employees -----	2 309	2 173 353	225 695	51 268	8 089	471 463	223 676	233 767
	5 or 6 employees -----	1 921	2 802 343	286 866	66 434	10 504	584 501	315 376	320 153
	7 to 9 employees -----	1 920	3 868 882	437 933	102 797	15 059	856 794	450 085	470 137
	10 to 14 employees -----	1 761	5 185 431	616 208	145 541	20 559	1 177 839	626 720	641 170
	15 to 19 employees -----	864	3 599 306	447 213	105 077	14 420	831 954	433 861	441 865
	20 to 49 employees -----	1 240	8 690 295	1 147 980	272 166	35 574	2 045 381	1 143 872	1 186 054
	50 to 99 employees -----	185	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	1 089	955 239	94 868	27 786	4 569	220 055	135 528	68 153
	General-line industrial supplies								
	All establishments -----	2 217	3 490 424	469 969	110 617	17 247	881 636	450 273	450 164
	Establishments operated entire year -----	2 044	3 415 259	460 851	107 350	16 604	861 332	439 321	444 172
	No employees -----	23	6 950	460	1	—	1 717	530	716
	1 employee -----	187	52 878	4 583	925	187	13 315	4 701	4 566
	2 employees -----	255	123 823	11 727	2 675	510	27 766	10 578	11 588
	3 or 4 employees -----	408	312 680	36 045	8 054	1 415	74 697	31 626	32 362
	5 or 6 employees -----	355	413 080	47 534	11 251	1 936	91 899	45 201	44 794
	7 to 9 employees -----	326	508 643	66 492	15 655	2 559	122 526	62 938	63 095
	10 to 14 employees -----	239	532 848	70 317	16 682	2 737	131 120	71 348	72 979
	15 to 19 employees -----	87	298 456	40 205	9 430	1 457	74 399	47 590	48 474
	20 to 49 employees -----	147	836 222	128 638	29 935	4 263	223 882	117 916	115 765
	50 to 99 employees -----	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	173	75 165	9 118	3 267	643	20 304	10 952	5 992
	Mechanical power transmission supplies								
	All establishments -----	2 384	5 789 452	612 144	148 520	21 439	1 189 534	924 055	912 726
	Establishments operated entire year -----	2 223	5 659 366	602 909	145 118	20 839	1 165 472	902 538	903 538
	No employees -----	39	11 663	931	36	—	2 244	1 984	2 027
	1 employee -----	93	26 322	2 618	617	93	6 758	4 369	4 120
	2 employees -----	118	71 572	5 987	1 338	15 029	15 029	10 981	11 792
	3 or 4 employees -----	384	375 920	36 318	8 574	1 369	76 512	61 204	61 949
	5 or 6 employees -----	453	685 340	64 894	15 649	2 486	134 242	100 012	103 471
	7 to 9 employees -----	433	1 023 037	93 923	22 294	3 395	192 763	136 524	144 153
	10 to 14 employees -----	363	1 216 171	118 641	28 582	4 254	236 683	159 523	160 295
	15 to 19 employees -----	139	609 713	66 808	16 429	2 307	125 239	88 513	84 449
	20 to 49 employees -----	180	1 216 112	160 337	38 874	5 016	292 153	255 491	251 558
	50 to 99 employees -----	16	335 189	33 999	8 214	1 020	53 425	47 930	49 020
	100 employees or more -----	5	88 327	18 453	4 511	663	30 424	36 007	30 704
	Establishments not operated entire year -----	161	130 086	9 235	3 402	600	24 062	21 517	9 188
	Hydraulic and pneumatic (fluid-power) parts, accessories, and supplies								
	All establishments -----	1 538	3 972 624	582 557	138 442	16 678	1 037 725	490 873	482 475
	Establishments operated entire year -----	1 412	3 860 163	570 353	134 449	16 152	1 012 230	467 566	477 746
	No employees -----	18	21 989	354	—	—	5 322	2 565	2 926
	1 employee -----	109	38 290	3 738	866	109	8 255	2 603	2 833
	2 employees -----	118	58 853	6 879	1 445	236	14 346	6 489	6 431
	3 or 4 employees -----	244	242 380	26 490	5 873	856	51 932	22 756	24 002
	5 or 6 employees -----	174	244 836	29 276	6 904	952	56 472	24 975	25 539
	7 to 9 employees -----	214	418 402	55 829	13 147	1 675	101 914	49 471	51 398
	10 to 14 employees -----	223	644 395	87 735	20 585	2 624	157 338	68 663	68 911
	15 to 19 employees -----	110	423 291	64 504	15 391	1 847	112 662	57 410	57 054
	20 to 49 employees -----	165	1 038 175	170 270	41 319	4 698	294 484	127 564	132 594
	50 to 99 employees -----	30	430 804	81 459	17 729	1 934	124 411	58 541	56 360
	100 employees or more -----	7	298 748	43 819	11 190	1 221	85 094	46 529	49 698
	Establishments not operated entire year -----	126	112 461	12 204	3 993	526	25 495	23 307	4 729
	Welding supplies								
	All establishments -----	1 870	3 023 109	455 050	109 639	16 428	912 135	360 634	371 854
	Establishments operated entire year -----	1 764	2 939 045	444 328	105 893	15 971	889 416	345 753	366 983
	No employees -----	14	2 713	218	—	—	660	302	304
	1 employee -----	167	48 229	4 794	1 060	167	12 622	6 095	5 760
	2 employees -----	181	86 035	9 424	2 243	362	23 114	9 640	10 085
	3 or 4 employees -----	408	296 313	34 389	8 324	1 430	77 291	30 468	32 760
	5 or 6 employees -----	275	324 553	38 310	8 968	1 515	85 557	36 676	40 128
	7 to 9 employees -----	226	369 513	46 353	11 178	1 781	99 287	42 037	43 088
	10 to 14 employees -----	197	444 731	61 237	14 513	2 286	127 741	53 626	55 626
	15 to 19 employees -----	116	386 974	55 593	12 918	1 939	110 070	46 298	45 495
	20 to 49 employees -----	151	723 067	136 799	32 430	4 450	252 187	88 046	95 834
	50 to 99 employees -----	26	200 507	43 564	10 989	1 619	73 554	27 835	32 681
	100 employees or more -----	3	56 410	13 647	3 270	422	27 333	4 730	5 222
	Establishments not operated entire year -----	106	84 064	10 722	3 746	457	22 719	14 881	4 871

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5085	Industrial Supplies—Con.								
	Industrial containers and supplies								
	All establishments -----	1 206	4 466 460	411 061	94 056	13 679	803 144	219 315	277 241
	Establishments operated entire year -----	1 074	4 361 255	400 223	91 538	13 244	780 545	212 217	270 566
	No employees -----	28	11 182	1 459	4	—	3 346	687	967
	1 employee -----	146	60 312	4 051	930	146	14 201	2 270	2 060
	2 employees -----	119	82 882	6 151	1 408	238	14 258	3 208	3 225
	3 or 4 employees -----	179	254 697	19 421	4 210	618	40 606	10 640	11 154
	5 or 6 employees -----	117	318 928	20 779	4 249	634	43 227	9 629	11 638
	7 to 9 employees -----	139	317 796	31 544	7 242	1 089	64 848	19 735	22 409
	10 to 14 employees -----	125	392 996	43 924	9 575	1 444	86 487	23 569	24 718
	15 to 19 employees -----	67	354 604	32 545	7 328	1 115	60 873	15 259	16 548
	20 to 49 employees -----	115	1 783 729	111 797	26 635	3 508	210 125	71 537	118 686
	50 to 99 employees -----	23	379 745	51 478	11 358	1 615	112 294	22 937	22 065
	100 employees or more -----	16	404 384	77 074	18 599	2 837	130 280	32 746	37 096
	Establishments not operated entire year -----	132	105 205	10 838	2 518	435	22 599	7 098	6 675
	Industrial valves and fittings, except fluid-power								
	All establishments -----	1 194	3 741 312	454 641	105 543	12 781	825 069	568 456	587 964
	Establishments operated entire year -----	1 127	3 698 716	450 403	104 361	12 583	813 755	562 678	584 099
	No employees -----	16	5 181	332	7	—	838	416	516
	1 employee -----	73	41 391	2 657	587	73	7 661	4 061	3 808
	2 employees -----	90	67 041	5 786	1 387	180	13 063	4 673	4 760
	3 or 4 employees -----	185	226 155	21 592	4 732	664	43 096	23 724	24 561
	5 or 6 employees -----	148	240 514	25 430	5 748	812	49 536	28 973	29 707
	7 to 9 employees -----	179	437 592	49 213	11 233	1 405	94 247	52 115	57 918
	10 to 14 employees -----	179	653 179	76 624	18 132	2 117	141 874	94 989	100 095
	15 to 19 employees -----	106	577 317	62 395	13 771	1 766	115 602	63 434	69 242
	20 to 49 employees -----	123	982 235	133 956	31 405	3 431	229 256	189 884	176 939
	50 to 99 employees -----	25	370 522	54 579	12 914	1 594	94 097	88 953	104 217
	100 employees or more -----	3	97 589	17 839	4 445	541	24 485	11 456	12 336
	Establishments not operated entire year -----	67	42 596	4 238	1 182	198	11 314	5 778	3 865
	Other industrial supplies								
	All establishments -----	3 378	7 827 168	1 009 544	237 346	33 917	1 911 638	980 750	976 034
	Establishments operated entire year -----	3 054	7 421 506	971 031	227 668	32 207	1 818 076	928 755	943 201
	No employees -----	59	13 276	1 209	35	—	3 278	1 249	1 414
	1 employee -----	313	116 713	10 347	2 272	313	26 020	9 846	9 697
	2 employees -----	282	185 566	14 592	3 444	564	35 011	17 245	16 853
	3 or 4 employees -----	501	465 208	51 440	11 501	1 737	107 329	43 258	46 979
	5 or 6 employees -----	399	575 092	60 643	13 665	2 169	123 568	69 910	64 876
	7 to 9 employees -----	403	793 899	94 579	22 048	3 155	181 209	87 265	88 076
	10 to 14 employees -----	435	1 301 111	157 730	37 472	5 097	296 596	155 002	158 546
	15 to 19 employees -----	239	948 951	125 163	29 810	3 989	233 109	115 357	120 603
	20 to 49 employees -----	359	2 110 755	306 183	71 568	10 208	543 294	293 434	294 678
	50 to 99 employees -----	54	679 528	112 124	26 807	3 477	191 862	105 578	107 991
	100 employees or more -----	10	231 407	37 021	9 046	1 498	76 800	30 611	33 488
	Establishments not operated entire year -----	324	405 662	38 513	9 678	1 710	93 562	51 995	32 833
5087	Service Establishment Equipment and Supplies								
	All establishments -----	7 005	8 666 750	1 418 598	332 706	58 835	2 642 715	963 619	982 182
	Establishments operated entire year -----	6 244	8 445 946	1 390 940	325 259	57 098	2 583 464	932 951	955 999
	No employees -----	121	41 093	2 043	26	—	9 959	4 725	4 606
	1 employee -----	776	170 871	15 248	3 329	776	46 921	17 448	17 966
	2 employees -----	811	273 457	28 725	6 636	1 622	72 994	28 555	30 402
	3 or 4 employees -----	1 295	669 259	84 441	19 549	4 477	185 105	70 779	71 522
	5 or 6 employees -----	841	627 717	92 136	21 318	4 559	185 781	67 214	69 122
	7 to 9 employees -----	756	875 327	130 511	30 528	5 925	247 081	97 697	99 452
	10 to 14 employees -----	641	1 064 667	179 234	42 261	7 512	333 838	114 197	116 212
	15 to 19 employees -----	320	866 948	140 088	31 954	5 372	253 725	80 218	82 663
	20 to 49 employees -----	557	2 520 169	451 262	106 312	16 083	792 017	291 175	291 553
	50 to 99 employees -----	100	895 267	171 717	40 138	6 533	288 181	109 197	111 387
	100 employees or more -----	26	441 171	95 535	23 208	4 239	167 862	51 746	61 114
	Establishments not operated entire year -----	761	220 804	27 658	7 447	1 737	59 251	30 668	26 183
	Beauty and barber equipment and supplies								
	All establishments -----	2 049	2 114 877	377 758	87 815	17 173	695 350	265 710	274 646
	Establishments operated entire year -----	1 821	2 055 139	369 379	85 415	16 607	679 084	256 071	267 994
	No employees -----	40	7 627	778	4	—	1 977	1 148	1 210
	1 employee -----	232	44 381	4 063	840	232	12 075	6 688	6 891
	2 employees -----	313	87 393	9 319	2 198	626	22 871	11 407	12 190
	3 or 4 employees -----	450	190 785	24 068	5 710	1 532	51 501	25 415	25 691
	5 or 6 employees -----	236	132 027	18 637	4 361	1 275	39 053	16 925	17 232
	7 to 9 employees -----	169	166 284	25 092	5 369	1 320	46 443	20 487	19 957
	10 to 14 employees -----	115	130 154	24 986	5 742	1 352	47 572	17 958	18 596
	15 to 19 employees -----	63	128 494	23 515	5 318	1 070	41 508	15 560	15 147
	20 to 49 employees -----	147	591 176	115 681	26 907	4 469	207 845	76 927	82 517
	50 to 99 employees -----	45	395 795	78 181	18 586	2 968	132 478	41 656	44 631
	100 employees or more -----	11	181 023	45 059	10 380	1 763	75 761	21 900	23 932
	Establishments not operated entire year -----	228	59 738	8 379	2 400	566	16 266	9 639	6 652

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5087	Service Establishment Equipment and Supplies—Con. Custodial (janitors') equipment and supplies								
	All establishments	2 287	2 913 303	530 180	124 595	21 341	968 013	297 271	305 606
	Establishments operated entire year	2 042	2 846 707	521 916	122 597	20 856	950 322	290 459	295 273
	No employees	33	6 958	590	10	—	1 748	525	636
	1 employee	256	52 992	5 010	1 040	256	15 698	4 452	4 688
	2 employees	194	66 619	7 295	1 636	388	19 235	5 098	5 350
	3 or 4 employees	374	165 624	24 376	5 572	1 282	51 083	15 559	15 839
	5 or 6 employees	266	188 833	30 859	7 008	1 447	59 669	19 076	19 673
	7 to 9 employees	289	297 503	49 274	11 862	2 271	92 038	33 715	33 276
	10 to 14 employees	245	366 200	69 776	16 250	2 883	126 916	37 484	38 841
	15 to 19 employees	128	337 017	53 991	12 635	2 137	99 414	32 146	32 659
	20 to 49 employees	209	840 764	172 738	40 882	5 942	292 848	92 111	91 560
	50 to 99 employees	37	353 565	69 387	15 980	2 404	117 566	37 985	41 315
	100 employees or more	11	170 632	38 620	9 722	1 846	74 107	12 308	11 436
	Establishments not operated entire year	245	66 596	8 264	1 998	485	17 691	6 812	10 333
	Laundry and drycleaning equipment and supplies								
	All establishments	713	1 278 565	171 011	40 775	6 184	336 410	138 650	128 813
	Establishments operated entire year	628	1 247 905	167 459	39 771	6 002	328 337	134 835	126 362
	No employees	11	7 057	305	12	—	1 595	507	381
	1 employee	54	14 464	1 120	274	54	3 927	1 154	1 199
	2 employees	71	27 949	2 842	655	142	7 049	2 224	2 631
	3 or 4 employees	115	77 774	8 465	1 924	405	20 185	7 062	7 130
	5 or 6 employees	77	73 340	10 218	2 254	415	22 157	7 060	7 154
	7 to 9 employees	86	126 232	16 668	3 952	669	32 956	13 884	14 266
	10 to 14 employees	83	184 678	25 647	6 296	964	50 088	19 667	17 813
	15 to 19 employees	52	192 114	25 884	6 080	864	49 393	15 316	16 216
	20 to 49 employees	74	476 902	67 989	16 414	2 130	127 897	49 487	44 412
	50 to 99 employees	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	85	30 660	3 552	1 004	182	8 073	3 815	2 451
	Other service establishment equipment and supplies								
	All establishments	1 956	2 360 005	339 649	79 521	14 137	642 942	261 988	273 117
	Establishments operated entire year	1 753	2 296 195	332 186	77 476	13 633	625 721	251 586	266 370
	No employees	37	19 451	370	—	—	4 639	2 545	2 379
	1 employee	234	59 034	5 055	1 175	234	15 221	5 154	5 188
	2 employees	233	91 496	9 269	2 147	466	23 839	9 826	10 231
	3 or 4 employees	356	235 076	27 532	6 343	1 258	62 336	22 743	22 862
	5 or 6 employees	262	233 517	32 422	7 695	1 422	64 902	24 153	25 063
	7 to 9 employees	212	285 308	39 477	9 345	1 665	75 644	29 611	31 953
	10 to 14 employees	198	383 635	58 825	13 973	2 313	109 262	39 088	40 962
	15 to 19 employees	77	209 323	36 698	7 921	1 301	63 410	17 196	18 641
	20 to 49 employees	127	611 327	94 854	22 109	3 542	163 427	72 650	73 064
	50 to 99 employees	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	203	63 810	7 463	2 045	504	17 221	10 402	6 747
5088	Transportation Equipment and Supplies, Except Motor Vehicles								
	All establishments	3 261	12 872 783	1 104 860	251 860	32 746	2 203 428	2 124 169	2 311 688
	Establishments operated entire year	2 874	12 587 670	1 075 235	245 316	31 911	2 139 055	2 094 243	2 254 086
	No employees	77	40 087	2 626	39	—	6 686	2 811	3 821
	1 employee	393	189 452	11 908	2 624	393	34 906	17 235	19 558
	2 employees	385	252 048	20 830	4 486	770	51 493	24 011	23 175
	3 or 4 employees	516	694 044	56 568	12 341	1 772	119 003	80 052	76 208
	5 or 6 employees	384	714 399	62 725	13 685	2 091	131 983	75 433	72 691
	7 to 9 employees	306	1 014 600	81 790	17 118	2 404	161 426	106 572	100 909
	10 to 14 employees	319	1 153 843	113 081	25 309	3 683	227 939	135 150	149 117
	15 to 19 employees	131	871 797	75 863	16 910	2 198	157 055	108 531	110 546
	20 to 49 employees	252	3 136 298	252 155	59 096	7 514	481 975	504 730	543 405
	50 to 99 employees	78	2 474 357	177 605	43 050	5 264	343 159	385 595	414 534
	100 employees or more	33	2 046 745	220 084	50 658	5 822	421 430	654 123	740 122
	Establishments not operated entire year	387	285 113	29 625	6 544	835	64 373	29 926	57 602
	Aircraft and aeronautical equipment and supplies								
	All establishments	1 872	9 639 021	725 298	165 945	20 353	1 469 490	1 667 348	1 829 303
	Establishments operated entire year	1 632	9 441 532	704 326	161 783	19 875	1 423 526	1 646 574	1 787 126
	No employees	36	26 446	1 641	22	—	6 204	1 141	1 591
	1 employee	208	109 033	6 816	1 497	208	19 888	8 988	10 734
	2 employees	210	153 428	12 273	2 744	420	32 233	13 949	13 152
	3 or 4 employees	292	476 013	34 944	7 796	1 005	72 518	51 339	48 028
	5 or 6 employees	227	512 827	39 742	8 696	1 243	83 055	47 960	46 533
	7 to 9 employees	171	730 305	53 725	10 972	1 348	107 767	68 578	60 428
	10 to 14 employees	171	762 833	65 851	14 643	1 962	129 940	78 570	89 331
	15 to 19 employees	84	673 709	50 284	11 365	1 416	114 175	80 010	80 795
	20 to 49 employees	153	2 491 145	164 477	38 282	4 658	319 084	373 797	405 747
	50 to 99 employees	56	2 130 481	133 505	32 289	3 758	262 295	326 788	354 061
	100 employees or more	24	1 375 312	141 068	33 477	3 857	276 367	595 454	676 726
	Establishments not operated entire year	240	197 489	20 972	4 162	478	45 964	20 774	42 177

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

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SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
508	Machinery, Equipment, and Supplies—Con.								
5088	Transportation Equipment and Supplies, Except Motor Vehicles—Con.								
	Marine machinery, equipment, and supplies								
	All establishments	877	2 150 425	244 231	56 984	7 852	473 961	316 276	330 431
	Establishments operated entire year	776	2 092 222	238 113	55 488	7 637	460 552	309 234	317 830
	No employees	24	7 777	668	17	—	1 544	1 367	1 525
	1 employee	105	40 787	3 165	677	105	9 179	5 772	5 803
	2 employees	113	60 527	5 341	1 150	226	12 116	7 638	7 395
	3 or 4 employees	140	122 873	12 135	2 820	478	25 451	18 178	18 001
	5 or 6 employees	86	112 065	12 505	2 730	469	26 979	17 150	15 944
	7 to 9 employees	87	214 474	18 704	4 131	682	37 466	29 550	30 993
	10 to 14 employees	94	279 903	31 879	7 232	1 105	67 668	42 331	43 944
	15 to 19 employees	36	162 462	19 403	4 339	593	32 800	23 061	24 009
	20 to 49 employees	74	451 192	65 613	15 327	2 098	122 081	94 476	97 222
	50 to 99 employees	13	228 786	26 508	6 689	903	52 098	40 565	41 135
	100 employees or more	4	411 376	42 192	10 376	978	73 170	29 146	31 859
	Establishments not operated entire year	101	58 203	6 118	1 496	215	13 409	7 042	12 601
	Other transportation equipment and supplies								
	All establishments	512	1 083 337	135 331	28 931	4 541	259 977	140 545	151 954
	Establishments operated entire year	466	1 053 916	132 796	28 045	4 399	254 977	138 435	149 130
	No employees	17	5 864	317	—	—	938	303	705
	1 employee	80	39 632	1 927	450	80	5 839	2 475	3 021
	2 employees	62	38 093	3 216	592	124	7 144	2 424	2 628
	3 or 4 employees	84	95 158	9 489	1 725	289	21 034	10 535	10 179
	5 or 6 employees	71	89 507	10 478	2 259	379	21 949	10 323	10 214
	7 to 9 employees	48	69 821	9 361	2 015	374	16 193	8 444	9 488
	10 to 14 employees	54	111 107	15 351	3 434	616	30 331	14 249	15 842
	15 to 19 employees	11	35 626	6 176	1 206	189	10 080	5 460	5 742
	20 to 49 employees	25	193 961	22 065	5 487	758	40 810	36 457	40 436
	50 to 99 employees	9	115 090	17 592	4 072	603	28 766	18 242	19 338
	100 employees or more	5	260 057	36 824	6 805	987	71 893	29 523	31 537
	Establishments not operated entire year	46	29 421	2 535	886	142	5 000	2 110	2 824
509	Miscellaneous Durable Goods								
	All establishments	30 541	107 062 982	7 029 134	1 613 125	275 008	16 552 979	9 936 004	10 587 264
	Establishments operated entire year	26 547	104 882 795	6 850 578	1 563 566	265 796	16 119 578	9 723 387	10 329 029
	No employees	752	489 756	15 125	230	—	54 130	37 914	40 271
	1 employee	4 490	2 101 124	112 133	24 538	4 490	353 493	231 362	242 969
	2 employees	3 703	2 915 179	167 760	37 249	7 406	461 586	327 614	336 046
	3 or 4 employees	5 136	6 524 654	406 457	90 525	17 604	1 001 755	705 013	725 300
	5 or 6 employees	3 096	5 991 127	400 161	91 823	16 879	921 220	578 244	593 916
	7 to 9 employees	2 640	6 736 302	497 795	114 102	20 732	1 139 562	627 267	644 424
	10 to 14 employees	2 405	8 459 082	680 707	154 492	28 213	1 520 201	941 209	988 529
	15 to 19 employees	1 292	6 594 216	541 613	121 290	21 562	1 191 186	654 950	703 744
	20 to 49 employees	2 268	22 039 518	1 749 612	399 912	67 148	3 953 232	2 086 053	2 260 919
	50 to 99 employees	515	17 621 967	915 597	210 557	34 205	2 171 969	1 396 127	1 385 032
	100 employees or more	250	25 409 870	1 363 618	318 848	47 557	3 351 244	2 137 634	2 408 159
	Establishments not operated entire year	3 994	2 180 187	178 556	49 559	9 212	433 401	212 617	258 235
5091	Sporting and Recreational Goods and Supplies								
	All establishments	4 566	12 735 305	1 122 793	244 574	45 488	2 694 235	2 131 693	2 306 499
	Establishments operated entire year	4 038	12 512 660	1 101 474	238 886	44 278	2 642 495	2 100 557	2 271 091
	No employees	100	35 731	2 609	12	—	7 963	4 808	5 892
	1 employee	557	198 103	13 165	2 628	557	40 670	24 263	25 258
	2 employees	477	274 539	21 629	4 715	954	58 770	35 090	33 535
	3 or 4 employees	679	688 681	55 046	11 183	2 368	135 033	85 652	92 970
	5 or 6 employees	527	721 893	66 169	14 388	2 865	152 085	100 111	102 741
	7 to 9 employees	454	899 862	82 277	18 363	3 564	185 142	125 517	127 515
	10 to 14 employees	454	1 308 936	127 874	28 390	5 354	284 409	224 373	234 728
	15 to 19 employees	254	1 196 003	99 952	21 958	4 263	230 674	192 652	204 514
	20 to 49 employees	409	3 484 771	295 744	66 744	11 865	712 434	631 373	686 218
	50 to 99 employees	92	1 903 648	162 891	37 390	6 061	403 459	340 951	377 323
	100 employees or more	35	1 800 493	174 118	33 115	6 427	431 856	335 767	380 397
	Establishments not operated entire year	528	222 645	21 319	5 688	1 210	51 740	31 136	35 408
5092	Toys and Hobby Goods and Supplies								
	All establishments	2 379	9 647 159	783 527	181 412	27 097	2 241 139	1 063 680	1 323 737
	Establishments operated entire year	2 078	9 471 206	770 170	176 436	26 392	2 203 963	1 033 278	1 298 108
	No employees	55	15 963	1 014	27	—	3 306	1 963	2 307
	1 employee	308	119 737	6 684	1 408	308	26 307	15 269	16 638
	2 employees	298	260 426	12 552	2 453	596	37 306	33 350	34 225
	3 or 4 employees	383	472 589	30 472	6 597	1 322	80 573	53 165	56 990
	5 or 6 employees	262	509 530	33 075	7 094	1 425	86 872	53 108	48 778
	7 to 9 employees	210	596 186	42 095	9 943	1 644	102 755	73 547	78 243
	10 to 14 employees	168	525 518	46 176	10 408	1 937	119 654	70 351	85 336
	15 to 19 employees	109	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees	196	1 836 821	169 230	37 784	5 930	451 743	249 499	273 123
	50 to 99 employees	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	39	3 490 780	278 818	68 233	7 979	867 441	289 288	484 139
	Establishments not operated entire year	301	175 953	13 357	4 976	705	37 176	30 402	25 629

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

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SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
509	Miscellaneous Durable Goods—Con.								
5093	Scrap and Waste Materials								
	All establishments -----	8 693	23 263 939	2 232 826	519 846	96 803	5 016 108	1 453 762	1 457 262
	Establishments operated entire year -----	7 569	22 761 633	2 173 046	504 914	93 233	4 879 705	1 423 190	1 422 968
	No employees -----	147	72 366	3 265	85	—	10 234	2 383	2 819
	1 employee -----	967	332 129	22 551	4 879	967	66 530	14 720	13 689
	2 employees -----	768	510 368	32 164	7 116	1 536	85 874	18 865	21 517
	3 or 4 employees -----	1 330	1 363 576	95 553	21 277	4 561	236 249	58 939	55 355
	5 or 6 employees -----	799	1 283 014	94 600	21 863	4 368	211 423	42 295	41 732
	7 to 9 employees -----	823	1 962 096	141 327	32 562	6 499	334 451	58 441	56 918
	10 to 14 employees -----	868	2 282 367	231 188	52 679	10 266	510 356	131 047	123 497
	15 to 19 employees -----	540	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees -----	1 037	7 042 811	740 553	173 775	30 943	1 612 907	435 767	455 773
	50 to 99 employees -----	215	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	75	1 987 065	245 032	59 584	11 047	512 400	179 434	174 839
	Establishments not operated entire year -----	1 124	502 306	59 780	14 932	3 570	136 403	30 572	34 294
	Iron and steel scrap processors and dealers								
	All establishments -----	3 237	9 758 925	869 360	205 847	36 243	2 160 353	767 386	721 194
	Establishments operated entire year -----	2 853	9 565 115	850 498	200 770	35 015	2 113 444	755 594	710 161
	No employees -----	46	17 172	1 040	34	—	3 374	679	760
	1 employee -----	365	113 977	7 122	1 590	365	20 854	6 013	5 088
	2 employees -----	297	195 388	11 147	2 813	594	31 198	9 117	9 845
	3 or 4 employees -----	512	524 304	33 429	7 772	1 762	91 637	28 321	20 666
	5 or 6 employees -----	282	540 105	32 346	8 027	1 541	76 252	21 541	21 764
	7 to 9 employees -----	326	902 722	49 903	12 302	2 575	129 617	26 802	26 018
	10 to 14 employees -----	324	884 547	82 855	19 320	3 807	199 897	62 007	57 238
	15 to 19 employees -----	210	862 655	80 124	18 191	3 504	187 480	57 032	58 833
	20 to 49 employees -----	371	2 729 923	273 299	64 879	10 925	673 236	210 833	216 883
	50 to 99 employees -----	98	1 808 469	173 459	40 583	6 414	464 078	213 440	180 550
	100 employees or more -----	22	985 853	105 774	25 259	3 528	235 821	119 809	112 516
	Establishments not operated entire year -----	384	193 810	18 862	5 077	1 228	46 909	11 792	11 033
	Iron and steel scrap processing (using power processing equipment)								
	All establishments -----	1 898	6 848 145	699 589	164 745	28 064	1 780 845	662 262	622 728
	Establishments operated entire year -----	1 701	6 721 469	687 868	161 849	27 407	1 751 319	654 182	616 700
	No employees -----	19	5 400	401	15	—	1 516	253	269
	1 employee -----	157	47 474	3 417	772	157	10 222	2 418	2 462
	2 employees -----	146	115 978	5 157	1 262	292	16 607	5 763	6 458
	3 or 4 employees -----	248	195 595	14 192	3 252	856	45 946	19 386	13 237
	5 or 6 employees -----	131	129 993	13 590	3 239	714	32 631	8 713	9 511
	7 to 9 employees -----	190	282 278	29 694	7 290	1 510	74 177	16 350	16 545
	10 to 14 employees -----	238	549 104	62 510	14 491	2 822	156 104	46 583	45 307
	15 to 19 employees -----	157	496 992	60 169	13 605	2 620	145 229	35 269	35 501
	20 to 49 employees -----	304	2 184 846	232 299	55 254	9 095	592 474	193 509	200 932
	50 to 99 employees -----	90	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	197	126 676	11 721	2 896	657	29 526	8 080	6 028
	Iron and steel scrap dealers (not using power processing equipment)								
	All establishments -----	1 339	2 910 780	169 771	41 102	8 179	379 508	105 124	98 466
	Establishments operated entire year -----	1 152	2 843 646	162 630	38 921	7 608	362 125	101 412	93 461
	No employees -----	27	11 772	639	19	—	1 858	426	491
	1 employee -----	208	66 503	3 705	818	208	10 632	3 595	2 626
	2 employees -----	151	79 410	5 990	1 551	302	14 591	3 354	3 387
	3 or 4 employees -----	264	328 709	19 237	4 520	906	45 691	8 935	7 429
	5 or 6 employees -----	151	410 112	18 756	4 788	827	43 621	12 828	12 253
	7 to 9 employees -----	136	620 444	20 209	5 012	1 065	55 440	10 452	9 473
	10 to 14 employees -----	86	335 443	20 345	4 829	985	43 793	15 424	11 931
	15 to 19 employees -----	53	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees -----	67	545 077	41 000	9 625	1 830	80 762	17 324	15 951
	50 to 99 employees -----	8	64 607	8 588	2 093	494	17 574	6 327	5 462
	100 employees or more -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	187	67 134	7 141	2 181	571	17 383	3 712	5 005
	Nonferrous recyclable materials								
	All establishments -----	5 456	13 505 014	1 363 466	313 999	60 560	2 855 755	686 376	736 068
	Establishments operated entire year -----	4 716	13 196 518	1 322 548	304 144	58 218	2 766 261	667 596	712 807
	No employees -----	101	55 194	2 225	51	—	6 860	1 704	2 059
	1 employee -----	602	218 152	15 429	3 289	602	45 676	8 707	8 601
	2 employees -----	471	314 980	21 017	4 303	942	54 676	9 748	11 672
	3 or 4 employees -----	818	839 272	62 124	13 505	2 799	144 612	30 618	34 689
	5 or 6 employees -----	517	742 909	62 254	13 836	2 827	135 171	20 754	19 968
	7 to 9 employees -----	497	1 059 374	91 424	20 260	3 924	204 834	31 639	30 900
	10 to 14 employees -----	544	1 397 820	148 333	33 359	6 459	310 459	69 040	66 259
	15 to 19 employees -----	330	1 415 126	131 153	30 505	5 481	268 305	74 333	91 038
	20 to 49 employees -----	666	4 312 888	467 254	108 896	20 018	939 671	224 934	238 890
	50 to 99 employees -----	117	1 839 591	182 077	41 815	7 647	379 418	136 494	146 408
	100 employees or more -----	53	1 001 212	139 258	34 325	7 519	276 579	59 625	62 323
	Establishments not operated entire year -----	740	308 496	40 918	9 855	2 342	89 494	18 780	23 261

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
509	Miscellaneous Durable Goods—Con.								
5094	Jewelry, Watches, Precious Stones, and Precious Metals								
	All establishments -----	6 988	32 923 856	1 354 193	309 633	47 363	3 178 950	3 379 117	3 367 276
	Establishments operated entire year -----	6 108	32 411 079	1 329 967	303 257	46 154	3 107 161	3 316 431	3 267 001
	No employees -----	196	137 855	4 456	46	—	16 015	22 409	22 133
	1 employee -----	1 375	905 592	38 175	8 364	1 375	125 168	142 187	151 885
	2 employees -----	1 068	1 182 065	54 771	12 602	2 136	152 007	192 410	195 772
	3 or 4 employees -----	1 353	2 522 497	121 028	27 592	4 599	301 499	409 109	417 315
	5 or 6 employees -----	685	1 810 249	102 840	25 381	3 736	238 797	283 729	295 624
	7 to 9 employees -----	482	1 394 611	104 051	24 507	3 786	242 287	251 752	262 536
	10 to 14 employees -----	397	2 448 231	127 591	29 347	4 631	298 222	357 489	345 780
	15 to 19 employees -----	168	1 431 404	83 048	18 301	2 796	191 951	190 474	189 290
	20 to 49 employees -----	270	4 343 364	248 013	54 143	7 863	537 225	422 257	433 553
	50 to 99 employees -----	71	7 781 252	131 446	28 054	4 699	266 994	354 224	293 396
	100 employees or more -----	43	8 453 959	314 548	74 920	10 533	736 996	690 391	659 717
	Establishments not operated entire year -----	880	512 777	24 226	6 376	1 209	71 789	62 686	100 275
	Jewelry, watches, diamonds, precious stones, and silverware								
	All establishments -----	6 317	17 525 936	1 211 353	278 301	43 423	2 838 490	2 908 326	2 994 734
	Establishments operated entire year -----	5 545	17 125 585	1 192 382	273 779	42 516	2 778 499	2 859 175	2 903 797
	No employees -----	179	111 061	4 010	41	—	14 977	21 091	20 906
	1 employee -----	1 245	751 348	33 621	7 432	1 245	112 226	129 794	137 038
	2 employees -----	963	1 031 513	48 531	11 128	1 926	135 911	178 605	181 072
	3 or 4 employees -----	1 215	2 024 794	108 557	24 778	4 131	271 835	371 109	377 024
	5 or 6 employees -----	619	1 581 417	92 511	22 951	3 373	215 745	264 953	275 871
	7 to 9 employees -----	448	1 290 958	97 503	23 051	3 520	225 695	240 799	248 525
	10 to 14 employees -----	365	1 548 502	115 372	26 237	4 253	249 663	307 090	314 945
	15 to 19 employees -----	154	1 001 828	75 195	16 681	2 566	177 567	179 663	177 522
	20 to 49 employees -----	252	4 032 822	230 905	50 320	7 328	498 749	389 461	398 101
	50 to 99 employees -----	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	772	400 351	18 971	4 522	907	59 991	49 151	90 937
	Precious metals (excluding ores)								
	All establishments -----	671	15 397 920	142 840	31 332	3 940	340 460	470 791	372 542
	Establishments operated entire year -----	563	15 285 494	137 585	29 478	3 638	328 662	457 256	363 204
	No employees -----	17	26 794	446	5	—	1 038	1 318	1 227
	1 employee -----	130	154 244	4 554	932	130	12 942	12 393	14 847
	2 employees -----	105	150 552	6 240	1 474	210	16 096	13 805	14 700
	3 or 4 employees -----	138	497 703	12 471	2 814	468	29 664	38 000	40 291
	5 or 6 employees -----	66	228 832	10 329	2 430	363	23 052	18 776	19 753
	7 to 9 employees -----	34	103 653	6 548	1 456	266	16 592	10 953	14 011
	10 to 14 employees -----	32	899 729	12 219	3 110	378	48 559	50 399	30 835
	15 to 19 employees -----	14	429 576	7 853	1 620	230	14 384	10 811	11 768
	20 to 49 employees -----	18	310 542	17 108	3 823	535	38 476	32 796	35 452
	50 to 99 employees -----	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	108	112 426	5 255	1 854	302	11 798	13 535	9 338
5099	Durable Goods, N.E.C.								
	All establishments -----	7 915	28 492 723	1 535 795	357 660	58 257	3 422 547	1 907 752	2 132 490
	Establishments operated entire year -----	6 754	27 726 217	1 475 921	340 073	55 739	3 286 254	1 849 931	2 069 861
	No employees -----	254	227 841	3 781	60	—	16 612	6 351	7 120
	1 employee -----	1 283	545 563	31 558	7 259	1 283	94 818	34 923	35 499
	2 employees -----	1 092	687 781	46 644	10 363	2 184	127 629	47 899	50 997
	3 or 4 employees -----	1 391	1 477 311	104 358	23 876	4 754	248 401	98 148	102 670
	5 or 6 employees -----	823	1 666 441	103 477	23 097	4 485	232 043	99 001	105 041
	7 to 9 employees -----	671	1 883 547	128 045	28 727	5 239	274 927	118 010	119 212
	10 to 14 employees -----	518	1 894 030	147 878	33 668	6 025	307 560	157 949	199 188
	15 to 19 employees -----	221	1 185 797	97 486	22 268	3 691	200 037	80 529	88 012
	20 to 49 employees -----	356	5 331 751	296 072	67 466	10 547	638 923	347 157	411 972
	50 to 99 employees -----	87	3 148 582	165 520	40 293	5 960	342 753	217 210	241 083
	100 employees or more -----	58	9 677 573	351 102	82 996	11 571	802 551	642 754	709 067
	Establishments not operated entire year -----	1 161	766 506	59 874	17 587	2 518	136 293	57 821	62 629
	Musical instruments and supplies								
	All establishments -----	370	1 391 044	117 374	27 171	3 867	271 253	215 764	227 766
	Establishments operated entire year -----	331	1 373 703	115 711	26 815	3 786	267 106	213 086	226 135
	No employees -----	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	44	16 047	1 182	305	44	3 213	2 288	2 103
	2 employees -----	41	23 693	1 949	397	82	5 458	3 115	2 788
	3 or 4 employees -----	58	53 614	4 588	1 065	201	11 957	7 694	7 354
	5 or 6 employees -----	45	61 395	5 328	1 214	244	12 545	7 517	7 447
	7 to 9 employees -----	35	64 665	6 778	1 592	278	16 185	11 219	12 171
	10 to 14 employees -----	33	125 334	10 775	2 377	386	22 841	14 535	16 285
	15 to 19 employees -----	19	67 932	9 342	2 011	320	19 151	10 546	11 111
	20 to 49 employees -----	29	306 256	26 723	5 850	907	66 824	61 476	57 405
	50 to 99 employees -----	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	39	17 341	1 663	356	81	4 147	2 678	1 631

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

ESTABLISHMENT SIZE 1-107

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
50	DURABLE GOODS—Con.								
509	Miscellaneous Durable Goods—Con.								
5099	Durable Goods, N.E.C.—Con.								
	Forest products, except lumber								
	All establishments	1 623	8 390 216	269 520	61 486	10 364	657 263	252 573	333 499
	Establishments operated entire year	1 409	8 057 520	260 664	59 707	9 873	624 047	245 327	322 888
	No employees	63	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	241	164 755	6 218	1 214	241	19 611	5 361	6 515
	2 employees	206	214 853	9 701	2 002	412	25 034	4 502	5 428
	3 or 4 employees	308	619 883	23 677	5 195	1 039	63 971	20 989	24 711
	5 or 6 employees	180	863 097	25 931	5 900	980	61 340	23 190	26 433
	7 to 9 employees	137	1 006 531	28 370	6 256	1 064	69 205	18 170	17 030
	10 to 14 employees	125	874 824	35 655	8 379	1 466	76 557	30 973	45 949
	15 to 19 employees	49	560 059	22 709	5 399	813	48 357	11 433	12 108
	20 to 49 employees	82	2 141 466	66 116	15 061	2 424	173 927	93 761	129 777
	50 to 99 employees	15	610 457	24 730	6 240	1 008	51 988	20 026	32 877
	100 employees or more	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	214	332 696	8 856	1 779	491	33 216	7 246	10 611
	General merchandise—durable								
	All establishments	2 191	10 875 659	401 554	93 610	15 062	794 749	577 643	599 114
	Establishments operated entire year	1 881	10 756 291	392 343	91 458	14 575	773 983	569 546	575 057
	No employees	56	17 237	995	34	—	2 794	1 999	1 826
	1 employee	394	170 000	9 242	1 957	394	26 713	11 738	10 674
	2 employees	360	196 876	14 091	3 217	720	37 292	17 027	19 728
	3 or 4 employees	383	302 891	28 031	6 489	1 311	63 206	28 350	27 501
	5 or 6 employees	221	294 661	25 011	5 571	1 204	54 109	28 239	29 128
	7 to 9 employees	189	291 056	29 077	6 949	1 468	60 922	35 636	34 734
	10 to 14 employees	127	346 609	29 492	6 867	1 466	59 003	47 501	55 500
	15 to 19 employees	55	209 434	20 149	4 534	927	38 453	20 789	22 395
	20 to 49 employees	67	1 320 944	44 759	11 035	1 978	86 820	54 894	61 017
	50 to 99 employees	12	1 307 370	26 405	5 905	840	45 523	26 333	26 622
	100 employees or more	17	6 299 213	165 091	38 900	4 267	299 148	297 040	285 872
	Establishments not operated entire year	310	119 368	9 211	2 152	487	20 766	8 097	24 057
	Compact disks, prerecorded audio tapes, and phonograph records								
	All establishments	1 311	4 644 322	350 971	81 919	13 617	884 910	487 788	558 411
	Establishments operated entire year	1 128	4 543 776	343 336	79 875	13 239	867 022	478 312	550 392
	No employees	52	15 955	626	—	—	4 037	1 402	1 584
	1 employee	222	78 069	5 304	1 866	222	17 095	5 096	5 422
	2 employees	174	113 054	8 479	2 022	348	23 798	9 819	10 733
	3 or 4 employees	207	148 623	14 852	3 606	708	33 467	10 357	12 000
	5 or 6 employees	127	182 204	18 211	3 823	697	39 362	12 601	13 043
	7 to 9 employees	100	201 657	23 390	4 753	775	46 564	20 512	20 596
	10 to 14 employees	87	208 837	28 030	5 990	1 031	55 252	21 770	25 411
	15 to 19 employees	24	134 877	12 276	2 807	402	32 175	12 621	14 025
	20 to 49 employees	82	920 577	66 313	16 181	2 388	149 428	66 574	78 537
	50 to 99 employees	26	670 154	49 415	11 970	1 791	111 091	68 485	72 665
	100 employees or more	27	1 869 769	116 440	26 857	4 877	354 753	249 075	296 376
	Establishments not operated entire year	183	100 546	7 635	2 044	378	17 888	9 476	8 019
	Fire extinguishers and fire safety equipment								
	All establishments	680	450 997	89 244	20 996	3 911	160 570	33 318	36 230
	Establishments operated entire year	611	436 038	87 347	20 568	3 811	156 572	32 423	34 814
	No employees	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	92	17 299	1 814	426	92	5 008	1 348	1 338
	2 employees	105	34 599	3 577	770	210	8 781	2 018	2 186
	3 or 4 employees	124	55 294	7 679	1 783	418	14 852	4 116	4 397
	5 or 6 employees	87	57 647	8 872	1 998	476	18 377	3 933	4 234
	7 to 9 employees	75	61 206	12 435	2 830	587	21 973	3 459	3 508
	10 to 14 employees	56	72 008	15 533	3 649	643	27 673	4 962	5 775
	15 to 19 employees	29	56 735	12 260	2 990	481	20 628	5 715	6 040
	20 to 49 employees	30	68 855	21 499	5 144	797	32 741	5 989	6 834
	50 to 99 employees	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	—	—	—	—	—	—	—	—
	Establishments not operated entire year	69	14 959	1 897	428	100	3 998	895	1 416
	Other durable goods								
	All establishments	1 740	2 740 485	307 132	72 478	11 436	653 802	340 666	377 470
	Establishments operated entire year	1 394	2 558 889	276 520	61 650	10 455	597 524	311 237	360 575
	No employees	61	15 204	883	13	—	3 656	1 889	1 888
	1 employee	290	99 393	7 798	1 491	290	23 178	9 092	9 447
	2 employees	206	104 706	8 847	1 955	412	27 266	11 418	10 134
	3 or 4 employees	311	297 006	25 531	5 738	1 077	60 948	26 642	26 707
	5 or 6 employees	163	207 437	20 124	4 591	884	46 310	23 521	24 756
	7 to 9 employees	133	258 432	27 995	6 347	1 067	60 078	29 014	31 173
	10 to 14 employees	90	266 418	28 393	6 406	1 035	66 234	38 208	50 208
	15 to 19 employees	45	156 760	20 750	4 527	748	41 273	19 425	22 333
	20 to 49 employees	66	573 653	70 662	14 195	2 053	129 183	64 463	78 402
	50 to 99 employees	19	254 997	32 680	8 670	1 336	62 107	40 819	47 490
	100 employees or more	8	324 883	32 857	7 717	1 555	77 291	46 746	58 037
	Establishments not operated entire year	346	181 596	30 612	10 828	981	56 278	29 429	16 895

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS								
	All establishments	150 225	944 485 047	49 722 560	11 532 549	1 873 887	108 001 545	63 805 058	66 830 532
	Establishments operated entire year	133 177	924 701 980	48 640 857	11 230 467	1 816 503	105 383 528	61 978 869	65 495 955
	No employees	3 155	2 611 315	69 631	1 296	—	341 977	142 172	156 692
	1 employee	17 218	10 553 572	450 785	96 261	17 218	1 360 815	534 658	557 469
	2 employees	15 133	17 951 315	717 200	158 598	30 266	1 943 385	884 932	889 582
	3 or 4 employees	23 340	41 354 180	1 917 440	432 085	80 649	4 829 715	2 367 446	2 439 464
	5 or 6 employees	16 573	42 883 719	2 156 366	490 855	90 548	5 157 901	2 687 954	2 809 602
	7 to 9 employees	15 444	58 488 327	3 012 856	688 445	121 787	6 954 497	3 700 011	3 937 231
	10 to 14 employees	14 430	75 559 993	4 264 453	972 744	168 844	9 535 170	5 025 057	5 215 021
	15 to 19 employees	7 605	52 869 079	3 293 122	761 083	127 183	7 136 402	3 848 363	4 097 106
	20 to 49 employees	13 945	207 824 545	11 133 535	2 552 267	417 529	23 876 369	12 988 825	13 845 755
	50 to 99 employees	3 991	128 403 503	7 441 090	1 727 961	269 580	15 732 866	8 955 782	9 747 774
	100 to 249 employees	1 836	139 524 272	7 582 342	1 773 616	266 086	15 477 363	10 493 956	11 235 867
	250 to 499 employees	389	93 786 362	3 850 370	917 698	131 649	7 497 115	6 125 075	6 348 422
	500 to 999 employees	93	36 094 385	1 866 554	449 202	63 340	3 629 846	2 819 443	2 733 158
	1,000 employees or more	25	16 797 413	885 113	208 356	31 824	1 910 107	1 405 195	1 482 812
	Establishments not operated entire year	17 048	19 783 067	1 081 703	302 082	57 384	2 618 017	1 826 189	1 334 577
511	Paper and Paper Products								
	All establishments	15 995	54 801 943	5 355 474	1 294 995	200 622	10 074 915	4 118 196	4 144 367
	Establishments operated entire year	14 595	53 333 703	5 224 870	1 251 158	193 395	9 810 389	3 954 025	4 052 146
	No employees	253	93 060	5 395	111	—	26 201	8 570	9 730
	1 employee	1 618	639 280	48 333	10 450	1 618	122 830	31 684	31 508
	2 employees	1 618	981 099	81 791	18 243	3 236	186 775	52 283	49 344
	3 or 4 employees	2 455	2 240 857	202 115	47 704	8 459	442 965	149 406	138 084
	5 or 6 employees	1 789	2 083 045	232 114	55 782	9 796	467 533	130 248	131 602
	7 to 9 employees	1 647	3 031 347	328 307	76 820	12 996	622 910	168 680	188 773
	10 to 14 employees	1 657	4 376 622	506 370	120 098	19 396	941 378	295 450	297 217
	15 to 19 employees	904	3 940 084	417 287	99 342	15 117	754 020	277 018	287 782
	20 to 49 employees	2 006	15 344 991	1 507 055	366 820	62 010	2 740 450	1 132 907	1 152 888
	50 to 99 employees	466	10 176 260	915 558	218 944	30 458	1 662 451	790 671	804 275
	100 employees or more	182	10 427 058	980 545	236 844	30 309	1 842 876	917 108	960 943
	Establishments not operated entire year	1 400	1 468 240	130 604	43 837	7 227	264 526	164 171	92 221
5111	Printing and Writing Paper								
	All establishments	2 020	17 740 487	1 108 656	271 178	30 311	2 023 766	1 176 117	1 171 629
	Establishments operated entire year	1 901	17 373 015	1 088 057	266 427	29 756	1 986 918	1 156 986	1 162 482
	No employees	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	217	127 452	7 007	1 554	217	17 623	2 590	2 448
	2 employees	268	286 815	14 532	3 486	536	34 423	9 404	9 684
	3 or 4 employees	368	680 822	34 579	8 428	1 243	78 867	48 965	35 029
	5 or 6 employees	200	373 151	30 840	7 731	1 099	66 098	20 186	22 372
	7 to 9 employees	157	749 158	41 917	9 654	1 238	87 302	27 494	31 504
	10 to 14 employees	169	974 164	65 888	16 533	1 993	131 414	55 695	59 565
	15 to 19 employees	113	1 440 855	71 568	17 380	1 936	134 818	77 416	82 885
	20 to 49 employees	246	4 874 373	281 729	68 895	7 487	499 427	291 781	287 386
	50 to 99 employees	110	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	42	3 909 522	258 397	62 937	6 626	447 698	335 749	343 774
	Establishments not operated entire year	119	367 472	20 599	4 751	555	36 848	19 131	9 147
5112	Stationery and Office Supplies								
	All establishments	9 717	19 430 457	2 578 230	636 325	118 118	4 930 468	1 816 124	1 814 274
	Establishments operated entire year	8 832	18 745 571	2 499 235	606 691	112 751	4 766 812	1 702 645	1 753 332
	No employees	165	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	945	244 704	24 966	5 593	945	64 343	19 502	19 198
	2 employees	393	342 448	41 563	9 304	1 914	95 938	30 554	29 017
	3 or 4 employees	1 476	797 623	108 525	25 586	5 109	230 818	66 284	65 693
	5 or 6 employees	1 112	872 251	129 928	31 232	6 073	250 618	67 916	66 095
	7 to 9 employees	1 078	1 224 009	189 392	45 319	8 487	345 480	84 660	87 030
	10 to 14 employees	1 014	1 708 040	276 968	67 192	11 859	504 795	129 030	127 460
	15 to 19 employees	503	1 199 274	203 239	48 934	8 386	349 185	102 069	103 204
	20 to 49 employees	1 267	6 294 013	755 493	186 965	39 705	1 387 733	511 485	524 119
	50 to 99 employees	219	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	96	3 399 256	441 147	108 836	16 262	899 122	441 177	469 702
	Establishments not operated entire year	885	684 886	78 995	29 634	5 367	163 656	113 479	60 942
5113	Industrial and Personal Service Paper								
	All establishments	4 258	17 630 999	1 668 588	387 492	52 193	3 120 681	1 125 955	1 158 464
	Establishments operated entire year	3 862	17 215 117	1 637 578	378 040	50 888	3 056 659	1 094 394	1 136 332
	No employees	77	33 136	1 896	9	—	6 337	2 065	2 296
	1 employee	456	267 124	16 360	3 303	456	40 864	9 592	9 862
	2 employees	393	351 836	25 696	5 453	786	56 414	12 325	10 643
	3 or 4 employees	611	762 412	59 011	13 690	2 107	133 280	34 157	37 362
	5 or 6 employees	477	837 643	71 346	16 819	2 624	150 817	42 146	43 135
	7 to 9 employees	412	1 058 180	96 998	21 847	3 271	190 128	56 526	70 239
	10 to 14 employees	474	1 694 418	163 714	36 373	5 544	305 169	110 725	110 192
	15 to 19 employees	288	1 299 955	142 480	33 028	4 795	270 017	97 533	101 693
	20 to 49 employees	493	4 176 605	469 833	110 960	14 818	853 290	329 641	341 383
	50 to 99 employees	137	3 615 528	309 243	71 487	9 066	554 287	259 502	262 060
	100 employees or more	44	3 118 280	281 001	65 071	7 421	496 056	140 182	147 467
	Establishments not operated entire year	396	415 882	31 010	9 452	1 305	64 022	31 561	22 132

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
512	Drugs, Drug Proprietaries, and Druggists' Sundries								
	All establishments -----	5 283	67 069 436	2 811 932	654 737	100 625	6 141 367	7 307 884	7 847 412
	Establishments operated entire year -----	4 657	64 714 160	2 724 581	631 083	97 057	5 955 688	6 912 360	7 733 938
	No employees -----	119	89 480	2 729	110	—	17 090	6 198	7 799
	1 employee -----	630	302 993	20 424	4 138	630	54 731	22 431	24 386
	2 employees -----	489	411 935	29 717	6 803	978	68 803	29 380	32 967
	3 or 4 employees -----	745	1 099 523	83 191	17 594	2 592	172 470	67 100	82 041
	5 or 6 employees -----	482	1 049 569	75 327	16 470	2 616	194 183	61 555	82 515
	7 to 9 employees -----	465	1 106 473	105 156	23 537	3 658	231 116	111 758	122 649
	10 to 14 employees -----	457	1 625 651	161 545	35 123	5 355	321 649	141 651	152 381
	15 to 19 employees -----	299	2 146 280	142 439	33 222	4 980	299 440	207 248	232 571
	20 to 49 employees -----	545	11 111 686	488 317	110 710	16 470	1 007 566	1 099 000	1 317 577
	50 to 99 employees -----	226	12 123 386	431 967	100 951	15 247	1 001 093	1 416 659	1 602 423
	100 employees or more -----	200	33 647 184	1 183 769	282 425	44 531	2 587 547	3 749 380	4 076 629
	Establishments not operated entire year -----	626	2 355 276	87 351	23 654	3 568	185 679	395 524	113 474
5122	Drugs, Drug Proprietaries, and Druggists' Sundries								
	All establishments -----	5 283	67 069 436	2 811 932	654 737	100 625	6 141 367	7 307 884	7 847 412
	Establishments operated entire year -----	4 657	64 714 160	2 724 581	631 083	97 057	5 955 688	6 912 360	7 733 938
	No employees -----	119	89 480	2 729	110	—	17 090	6 198	7 799
	1 employee -----	630	302 993	20 424	4 138	630	54 731	22 431	24 386
	2 employees -----	489	411 935	29 717	6 803	978	68 803	29 380	32 967
	3 or 4 employees -----	745	1 099 523	83 191	17 594	2 592	172 470	67 100	82 041
	5 or 6 employees -----	482	1 049 569	75 327	16 470	2 616	194 183	61 555	82 515
	7 to 9 employees -----	465	1 106 473	105 156	23 537	3 658	231 116	111 758	122 649
	10 to 14 employees -----	457	1 625 651	161 545	35 123	5 355	321 649	141 651	152 381
	15 to 19 employees -----	299	2 146 280	142 439	33 222	4 980	299 440	207 248	232 571
	20 to 49 employees -----	545	11 111 686	488 317	110 710	16 470	1 007 566	1 099 000	1 317 577
	50 to 99 employees -----	226	12 123 386	431 967	100 951	15 247	1 001 093	1 416 659	1 602 423
	100 employees or more -----	200	33 647 184	1 183 769	282 425	44 531	2 587 547	3 749 380	4 076 629
	Establishments not operated entire year -----	626	2 355 276	87 351	23 654	3 568	185 679	395 524	113 474
	General-line drugs								
	All establishments -----	2 752	53 696 157	1 727 686	403 914	64 293	3 611 987	5 993 867	6 399 635
	Establishments operated entire year -----	2 467	51 846 528	1 679 833	391 739	62 467	3 509 660	5 670 531	6 313 475
	No employees -----	46	42 701	1 153	87	—	7 510	2 690	3 502
	1 employee -----	284	179 372	10 038	2 070	284	25 713	10 366	11 324
	2 employees -----	207	175 995	13 100	2 980	414	20 225	10 225	12 652
	3 or 4 employees -----	414	672 013	48 970	9 801	1 445	94 628	33 561	42 928
	5 or 6 employees -----	268	555 297	37 766	8 735	1 457	78 493	27 718	45 226
	7 to 9 employees -----	253	569 230	54 850	12 300	1 984	116 530	59 971	62 528
	10 to 14 employees -----	236	893 470	73 108	16 970	2 753	149 200	71 656	68 816
	15 to 19 employees -----	165	1 504 566	79 830	18 015	2 738	161 222	150 394	170 987
	20 to 49 employees -----	302	8 872 705	252 929	58 941	9 157	505 465	867 924	1 056 430
	50 to 99 employees -----	144	10 056 668	261 896	62 246	9 875	568 538	1 201 850	1 337 649
	100 employees or more -----	148	28 324 511	846 193	199 594	32 360	1 775 161	3 234 176	3 501 433
	Establishments not operated entire year -----	285	1 849 629	47 853	12 175	1 826	102 327	323 336	86 160
	Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries								
	All establishments -----	2 531	13 373 279	1 084 246	250 823	36 332	2 529 380	1 314 017	1 447 777
	Establishments operated entire year -----	2 190	12 867 632	1 044 748	239 344	34 590	2 446 028	1 241 829	1 420 463
	No employees -----	73	46 779	1 576	23	—	9 580	3 508	4 297
	1 employee -----	346	123 621	10 386	2 068	346	29 018	12 065	13 062
	2 employees -----	282	235 940	16 617	3 823	564	41 603	19 155	20 315
	3 or 4 employees -----	331	427 510	34 221	7 793	1 147	77 842	33 539	39 113
	5 or 6 employees -----	214	494 272	37 561	7 735	1 159	115 690	33 837	37 289
	7 to 9 employees -----	212	537 243	50 306	11 237	1 674	114 586	51 787	60 121
	10 to 14 employees -----	221	732 181	88 437	18 153	2 602	172 449	69 995	83 565
	15 to 19 employees -----	134	641 714	62 609	15 207	2 242	138 218	56 854	61 584
	20 to 49 employees -----	243	2 238 981	235 388	51 769	7 313	502 101	231 076	261 147
	50 to 99 employees -----	82	2 066 718	170 071	38 705	5 372	432 555	214 809	264 774
	100 employees or more -----	52	5 322 673	337 576	82 831	12 171	812 386	515 204	575 196
	Establishments not operated entire year -----	341	505 647	39 498	11 479	1 742	83 352	72 188	27 314

See footnotes at end of table.

1-110 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
513	Apparel, Piece Goods, and Notions								
	All establishments	15 848	67 904 735	5 214 689	1 164 245	162 775	13 037 750	8 099 348	8 816 692
	Establishments operated entire year.....	13 378	66 167 541	5 090 651	1 134 737	156 825	12 709 452	7 923 763	8 514 518
	No employees	521	423 810	17 231	243	—	78 331	50 193	58 265
	1 employee.....	2 207	1 311 815	68 455	14 312	2 207	223 838	112 111	120 103
	2 employees.....	1 803	1 615 496	99 714	20 997	3 606	288 687	149 881	157 081
	3 or 4 employees	2 446	3 657 795	235 704	51 188	8 374	638 345	352 730	377 310
	5 or 6 employees	1 498	3 511 328	242 524	53 560	8 191	614 676	384 512	407 499
	7 to 9 employees	1 327	4 630 652	328 298	71 431	10 452	773 475	495 937	543 950
	10 to 14 employees	1 271	6 028 881	447 871	98 965	14 802	1 080 912	678 713	746 302
	15 to 19 employees	639	3 819 864	331 979	73 223	10 665	781 006	484 236	542 653
	20 to 49 employees	1 118	14 230 626	1 161 239	251 713	33 992	2 750 915	1 670 688	1 835 980
	50 to 99 employees	337	8 756 762	748 942	163 857	22 809	1 706 667	1 014 206	1 142 606
	100 employees or more.....	211	18 180 512	1 408 694	335 248	41 727	3 772 600	2 530 556	2 582 769
	Establishments not operated entire year	2 470	1 737 194	124 038	29 508	5 950	328 298	175 585	302 174
5131	Piece Goods, Notions, and Other Dry Goods								
	All establishments	4 646	16 091 611	1 325 673	298 000	40 948	2 877 086	1 893 676	2 106 914
	Establishments operated entire year.....	3 962	15 614 480	1 294 247	289 738	39 363	2 801 212	1 852 122	1 988 512
	No employees	149	108 927	5 193	67	—	15 733	9 725	10 196
	1 employee.....	631	453 339	22 973	4 822	631	65 730	34 257	33 177
	2 employees.....	506	459 171	29 259	6 210	1 012	76 900	41 148	43 417
	3 or 4 employees	691	1 123 823	74 023	16 146	2 373	182 308	112 514	117 013
	5 or 6 employees	463	1 208 349	88 218	19 319	2 538	195 842	137 663	143 863
	7 to 9 employees	453	1 344 891	113 003	25 108	3 546	247 859	156 251	160 392
	10 to 14 employees	429	2 083 171	164 290	36 156	5 007	355 398	256 828	268 075
	15 to 19 employees	198	1 125 131	108 635	24 769	3 297	222 541	156 988	172 311
	20 to 49 employees	310	4 279 000	341 340	77 307	9 278	1 710 633	484 443	533 551
	50 to 99 employees	95	2 115 096	204 560	45 101	6 277	439 075	252 091	293 482
	100 employees or more.....	37	1 313 582	142 753	34 733	5 404	289 193	210 214	213 035
	Establishments not operated entire year	684	477 131	31 426	8 262	1 585	75 874	41 554	118 402
	Piece goods								
	All establishments	3 498	13 992 408	1 070 182	240 637	31 325	2 345 623	1 641 446	1 812 410
	Establishments operated entire year.....	2 996	13 580 174	1 045 295	233 633	30 019	2 285 851	1 606 632	1 707 340
	No employees	106	92 192	4 009	55	—	12 526	8 212	8 457
	1 employee.....	512	412 799	19 954	4 200	512	56 773	31 456	30 392
	2 employees.....	372	388 633	22 531	4 880	744	60 191	33 090	34 904
	3 or 4 employees	519	989 623	57 639	12 985	1 780	146 139	100 894	104 995
	5 or 6 employees	337	966 419	68 052	15 237	1 844	154 884	108 679	114 805
	7 to 9 employees	338	1 105 817	88 433	19 400	2 636	196 068	133 907	136 338
	10 to 14 employees	334	1 864 766	134 651	29 281	3 892	294 628	234 025	243 219
	15 to 19 employees	144	927 831	84 116	19 157	2 386	174 927	136 676	151 777
	20 to 49 employees	233	3 776 639	267 439	60 149	6 983	567 006	417 816	445 888
	50 to 99 employees	70	1 615 896	165 896	36 216	4 671	352 228	201 719	235 900
	100 employees or more.....	31	1 237 690	132 575	32 073	4 571	270 481	200 158	200 665
	Establishments not operated entire year	502	412 234	24 887	7 004	1 306	59 772	34 814	105 070
	Piece goods—jobbers								
	All establishments	2 680	8 300 416	691 333	157 911	22 729	1 529 862	995 548	1 155 052
	Establishments operated entire year.....	2 286	7 954 270	671 440	152 840	21 603	1 481 971	970 009	1 058 237
	No employees	80	78 094	3 410	43	—	10 155	6 822	6 926
	1 employee.....	397	292 344	15 301	3 319	397	44 237	24 846	23 552
	2 employees.....	288	246 476	16 755	3 552	576	44 441	20 603	21 932
	3 or 4 employees	406	697 441	45 107	10 176	1 393	111 286	73 515	74 475
	5 or 6 employees	267	664 678	50 599	11 420	1 461	116 011	77 283	80 759
	7 to 9 employees	247	683 057	57 680	13 261	1 929	131 808	86 125	88 429
	10 to 14 employees	264	1 218 181	96 130	21 418	3 078	211 041	162 188	167 671
	15 to 19 employees	110	554 393	56 833	14 022	1 819	122 159	77 049	86 617
	20 to 49 employees	163	2 151 316	160 047	37 232	4 745	334 284	253 803	283 001
	50 to 99 employees	42	742 853	79 414	18 198	2 787	162 441	93 157	118 886
	100 employees or more.....	22	625 437	90 164	20 199	3 418	194 108	94 618	105 989
	Establishments not operated entire year	394	346 146	19 893	5 071	1 126	47 891	25 539	96 815
	Piece goods—converters								
	All establishments	818	5 691 992	378 849	82 726	8 596	815 761	645 898	657 358
	Establishments operated entire year.....	710	5 625 904	373 855	80 793	8 416	803 880	636 623	649 103
	No employees	26	14 098	599	12	—	2 371	1 390	1 531
	1 employee.....	115	120 455	4 653	881	115	12 536	6 610	6 840
	2 employees.....	84	142 157	5 776	1 328	168	15 750	12 487	12 972
	3 or 4 employees	113	292 182	12 532	2 809	387	34 853	27 379	30 520
	5 or 6 employees	70	301 741	17 453	3 817	383	38 873	31 396	34 046
	7 to 9 employees	91	422 760	30 753	6 139	707	64 260	47 782	47 909
	10 to 14 employees	70	646 585	38 521	7 863	814	83 587	71 837	75 548
	15 to 19 employees	34	373 438	27 283	5 135	567	52 768	59 627	65 160
	20 to 49 employees	70	1 625 323	107 392	22 917	2 238	232 722	164 013	162 887
	50 to 99 employees	28	1 074 912	86 482	18 018	1 884	189 787	108 562	117 014
	100 employees or more.....	9	612 253	42 411	11 874	1 153	76 373	105 540	94 676
	Establishments not operated entire year	108	66 088	4 994	1 933	180	11 881	9 275	8 255

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
513	Apparel, Piece Goods, and Notions—Con.								
5131	Piece Goods, Notions, and Other Dry Goods—Con. Notions and other dry goods								
	All establishments	1 148	2 099 203	255 491	57 363	9 623	531 463	252 230	294 504
	Establishments operated entire year	966	2 034 306	248 952	56 105	9 344	515 361	245 490	281 172
	No employees	43	16 735	1 184	12	—	3 207	1 513	1 739
	1 employee	119	40 540	3 019	622	119	8 957	2 801	2 785
	2 employees	134	70 538	6 728	1 330	268	16 709	8 058	8 513
	3 or 4 employees	172	134 200	16 384	3 161	593	36 169	11 620	12 018
	5 or 6 employees	126	241 930	20 166	4 082	694	40 958	28 984	29 058
	7 to 9 employees	115	239 074	24 570	5 708	910	51 791	22 344	24 054
	10 to 14 employees	95	218 405	29 639	6 875	1 115	60 770	22 803	24 856
	15 to 19 employees	54	197 300	24 519	5 612	911	47 614	20 312	20 534
	20 to 49 employees	77	502 361	73 901	17 158	2 295	143 627	66 627	87 663
	50 to 99 employees	25	297 331	38 664	8 885	1 606	86 847	50 372	57 582
	100 employees or more	6	75 892	10 178	2 660	833	18 712	10 056	12 370
	Establishments not operated entire year	182	64 897	6 539	1 258	279	16 102	6 740	13 332
5136	Men's and Boys' Clothing and Furnishings								
	All establishments	3 749	15 812 952	1 209 043	267 061	41 578	3 052 562	2 028 167	2 343 421
	Establishments operated entire year	3 277	15 430 283	1 180 436	260 219	40 290	2 976 185	1 981 876	2 296 368
	No employees	115	115 243	5 034	78	—	19 933	15 032	17 573
	1 employee	501	296 969	14 875	3 148	501	50 095	26 568	28 011
	2 employees	399	380 930	19 405	4 163	798	62 740	36 268	38 111
	3 or 4 employees	614	915 654	58 539	12 925	2 118	165 011	91 513	101 359
	5 or 6 employees	369	773 518	51 815	11 503	2 010	138 916	85 127	93 334
	7 to 9 employees	329	1 366 781	83 063	17 077	2 583	204 316	161 993	189 036
	10 to 14 employees	314	1 418 469	98 056	22 076	3 647	258 630	193 626	222 631
	15 to 19 employees	184	1 126 999	86 772	19 396	3 066	219 088	142 987	167 713
	20 to 49 employees	317	3 752 656	285 094	60 091	9 607	719 850	454 812	516 422
	50 to 99 employees	84	2 223 742	183 888	41 631	5 754	434 434	268 786	299 570
	100 employees or more	51	3 059 322	293 895	68 131	10 206	703 172	505 164	622 608
	Establishments not operated entire year	472	382 669	28 607	6 842	1 288	76 377	46 291	47 053
5137	Women's, Children's, and Infants' Clothing and Accessories								
	All establishments	6 095	23 811 102	1 972 229	429 901	61 539	4 780 562	2 435 486	2 630 478
	Establishments operated entire year	4 977	23 103 216	1 920 358	418 289	59 085	4 639 390	2 367 249	2 519 883
	No employees	227	149 161	6 539	96	—	28 145	13 350	18 442
	1 employee	894	448 438	23 234	4 941	894	85 498	38 396	46 960
	2 employees	729	573 523	39 440	8 205	1 458	116 604	52 413	55 575
	3 or 4 employees	928	1 225 751	82 322	17 355	3 158	227 001	107 713	119 275
	5 or 6 employees	535	1 209 492	81 965	18 230	2 915	120 254	120 393	132 354
	7 to 9 employees	416	1 470 936	99 801	21 979	3 303	240 485	129 119	142 279
	10 to 14 employees	421	1 971 506	146 439	31 791	4 911	369 929	171 128	189 180
	15 to 19 employees	208	1 197 309	110 556	23 769	3 493	266 557	133 082	145 952
	20 to 49 employees	406	4 627 073	429 509	92 567	12 567	959 034	509 179	550 627
	50 to 99 employees	119	2 873 181	262 983	53 238	8 041	555 394	281 994	323 193
	100 employees or more	94	7 356 846	637 570	146 118	18 345	1 570 489	810 482	796 046
	Establishments not operated entire year	1 118	707 886	51 871	11 612	2 454	141 172	68 237	110 595
5139	Footwear								
	All establishments	1 358	12 189 070	707 744	169 283	18 710	2 327 540	1 742 019	1 735 879
	Establishments operated entire year	1 162	12 019 562	695 610	166 491	18 087	2 292 665	1 722 516	1 709 755
	No employees	30	50 479	465	2	—	14 520	12 086	12 054
	1 employee	181	113 069	7 373	1 401	181	22 515	12 890	11 955
	2 employees	169	201 872	11 610	2 419	338	32 443	20 052	19 978
	3 or 4 employees	213	392 567	20 820	4 762	725	64 025	40 990	39 663
	5 or 6 employees	131	319 969	20 526	4 508	728	59 664	41 329	37 948
	7 to 9 employees	129	448 044	32 431	7 267	1 020	80 815	48 574	52 243
	10 to 14 employees	107	555 735	39 086	8 942	1 237	96 955	57 131	66 416
	15 to 19 employees	49	370 425	26 016	5 289	809	72 820	51 179	56 677
	20 to 49 employees	85	1 571 897	105 296	21 748	2 540	361 398	222 254	235 380
	50 to 99 employees	39	1 544 743	97 511	23 887	2 737	277 764	211 335	226 361
	100 employees or more	29	6 450 762	334 476	86 266	7 772	1 209 746	1 004 696	951 080
	Establishments not operated entire year	196	169 508	12 134	2 792	623	34 875	19 503	26 124

See footnotes at end of table.

1-112 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products								
	All establishments	33 224	279 216 995	14 833 660	3 453 450	578 647	30 763 226	14 121 369	14 755 950
	Establishments operated entire year.....	28 670	273 738 162	14 519 889	3 363 817	561 011	30 001 541	13 796 179	14 510 796
	No employees	636	330 173	11 540	180	—	50 041	11 700	14 059
	1 employee.....	3 894	2 427 591	95 562	20 541	3 894	284 944	73 887	77 078
	2 employees.....	3 101	4 311 311	137 549	30 519	6 202	400 274	137 770	130 004
	3 or 4 employees.....	4 452	9 278 018	360 723	80 677	15 340	923 263	297 501	332 827
	5 or 6 employees.....	2 945	9 189 687	380 370	86 173	16 066	901 331	328 827	337 486
	7 to 9 employees.....	2 964	12 466 869	568 522	131 783	23 415	1 304 292	579 082	632 889
	10 to 14 employees.....	3 009	16 276 093	842 715	190 290	35 309	1 877 242	742 713	783 382
	15 to 19 employees.....	1 734	12 131 954	705 650	162 142	29 066	1 517 958	615 203	695 698
	20 to 49 employees.....	3 669	44 590 026	2 775 605	630 758	111 256	5 898 520	1 926 618	2 069 258
	50 to 99 employees.....	1 284	36 733 718	2 206 755	512 276	87 825	4 755 337	1 806 460	1 936 815
	100 employees or more.....	982	126 002 722	6 434 898	1 518 478	232 638	12 088 339	7 276 418	7 501 300
	Establishments not operated entire year	4 554	5 478 833	313 771	89 633	17 636	761 685	325 190	245 154
5141	Groceries, General Line								
	All establishments	3 740	95 807 066	4 391 383	1 040 639	151 200	8 180 440	6 120 497	6 231 692
	Establishments operated entire year.....	3 208	95 144 379	4 352 027	1 028 473	148 963	8 091 422	6 055 204	6 183 696
	No employees	68	25 051	1 192	16	—	3 681	1 258	1 480
	1 employee.....	333	169 469	7 049	1 505	333	21 051	7 050	7 379
	2 employees.....	306	282 285	12 190	2 809	612	33 768	13 743	13 269
	3 or 4 employees.....	465	864 040	32 408	7 419	1 607	85 754	47 607	47 126
	5 or 6 employees.....	308	818 756	34 685	8 109	1 691	97 279	57 736	63 188
	7 to 9 employees.....	342	1 320 444	60 398	14 143	2 704	143 437	68 386	69 742
	10 to 14 employees.....	340	1 563 360	80 754	18 748	4 019	175 314	100 820	99 174
	15 to 19 employees.....	206	1 683 122	76 028	17 349	3 432	173 409	128 450	131 429
	20 to 49 employees.....	341	4 143 959	249 281	58 073	10 467	504 349	261 731	273 440
	50 to 99 employees.....	161	5 697 073	295 088	69 022	11 317	596 568	317 695	317 944
	100 employees or more.....	338	78 576 820	3 502 954	831 280	112 781	6 256 812	5 050 728	5 159 525
	Establishments not operated entire year	532	662 687	39 356	12 166	2 237	89 018	65 293	47 996
	Voluntary								
	All establishments	338	28 531 246	1 043 034	250 157	35 595	1 825 331	2 008 969	2 032 069
	Establishments operated entire year.....	307	28 391 346	1 036 033	246 852	35 083	1 812 996	1 985 222	2 026 449
	No employees	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee.....	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees.....	31	30 868	1 129	255	62	3 297	1 253	1 264
	3 or 4 employees.....	24	48 113	1 901	468	86	4 809	2 169	2 662
	5 or 6 employees.....	26	56 640	2 872	622	142	5 936	2 382	2 390
	7 to 9 employees.....	13	22 354	1 732	416	101	3 688	1 426	1 253
	10 to 14 employees.....	18	84 088	3 809	922	218	10 333	6 534	6 276
	15 to 19 employees.....	17	79 476	6 091	1 335	281	13 542	8 806	8 181
	20 to 49 employees.....	38	639 533	28 672	6 471	1 200	59 911	27 412	31 134
	50 to 99 employees.....	17	646 231	32 366	7 747	1 202	60 454	47 256	42 392
	100 employees or more.....	85	26 765 576	956 735	228 485	31 756	1 648 866	1 887 048	1 929 794
	Establishments not operated entire year	31	139 900	7 001	3 305	512	12 335	23 747	5 620
	Retail cooperative								
	All establishments	184	17 332 298	486 919	115 146	16 928	936 034	834 318	851 604
	Establishments operated entire year.....	168	17 303 037	485 011	114 953	16 874	931 757	833 659	848 306
	No employees	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee.....	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees.....	15	11 147	625	150	30	1 585	334	255
	3 or 4 employees.....	24	25 433	1 301	291	82	2 724	934	467
	5 or 6 employees.....	7	7 450	466	90	38	1 301	547	550
	7 to 9 employees.....	21	243 301	3 132	725	170	8 277	7 177	6 999
	10 to 14 employees.....	10	73 367	2 254	518	118	5 199	1 783	2 061
	15 to 19 employees.....	8	67 764	3 052	730	139	8 920	4 263	4 544
	20 to 49 employees.....	8	166 227	9 518	2 369	339	17 954	10 080	12 599
	50 to 99 employees.....	7	138 621	10 672	2 543	503	19 609	11 171	10 985
	100 employees or more.....	36	16 564 180	453 450	107 387	15 427	864 873	797 210	809 731
	Establishments not operated entire year	16	29 261	1 908	193	54	4 277	659	3 298
	Other general line								
	All establishments	3 218	49 943 522	2 861 430	675 336	98 677	5 419 075	3 277 210	3 348 019
	Establishments operated entire year.....	2 733	49 449 996	2 830 983	666 668	97 006	5 346 669	3 236 323	3 308 941
	No employees	63	21 495	1 041	16	—	3 267	1 197	1 239
	1 employee.....	270	149 011	5 933	1 224	270	17 990	6 015	6 402
	2 employees.....	260	240 270	10 436	2 404	520	28 886	12 156	11 750
	3 or 4 employees.....	417	790 494	29 206	6 660	1 439	78 221	44 504	43 997
	5 or 6 employees.....	275	754 666	31 347	7 397	1 511	90 042	54 807	60 248
	7 to 9 employees.....	308	1 054 789	55 534	13 002	2 433	131 472	59 783	61 490
	10 to 14 employees.....	312	1 405 905	74 691	17 308	3 683	159 782	92 503	90 837
	15 to 19 employees.....	181	1 535 882	66 885	15 284	3 012	150 947	115 381	118 704
	20 to 49 employees.....	293	3 338 199	211 091	49 233	8 928	426 484	224 239	229 707
	50 to 99 employees.....	137	4 912 221	252 050	58 732	9 612	516 505	259 268	264 567
	100 employees or more.....	217	35 247 064	2 092 769	495 408	65 598	3 743 073	2 366 470	2 420 000
	Establishments not operated entire year	485	493 526	30 447	8 668	1 671	72 406	40 887	39 078

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5142	Packaged Frozen Foods								
	All establishments -----	2 521	36 287 759	1 743 305	403 904	61 673	3 709 423	1 808 555	1 905 866
	Establishments operated entire year -----	2 264	35 771 044	1 706 452	391 750	59 898	3 632 404	1 781 406	1 879 916
	No employees -----	34	22 397	882	31	—	2 919	774	868
	1 employee -----	232	253 481	6 047	1 353	232	22 475	16 731	14 630
	2 employees -----	214	632 858	10 906	2 285	428	34 292	51 881	42 405
	3 or 4 employees -----	323	965 037	30 254	6 569	1 133	78 121	36 288	47 033
	5 or 6 employees -----	226	1 233 283	36 922	7 971	1 234	87 972	70 183	56 584
	7 to 9 employees -----	227	1 390 011	47 640	12 439	1 774	106 268	109 104	108 039
	10 to 14 employees -----	203	2 085 867	68 460	14 904	2 364	175 111	157 246	141 950
	15 to 19 employees -----	125	1 277 330	56 664	13 169	2 109	130 064	85 221	110 949
	20 to 49 employees -----	365	5 955 361	294 448	66 319	11 144	644 596	301 722	330 054
	50 to 99 employees -----	171	7 571 345	340 420	80 687	12 064	733 570	320 645	341 356
	100 employees or more -----	144	14 384 074	813 809	186 023	27 416	1 617 016	631 611	686 048
	Establishments not operated entire year -----	257	516 715	36 853	12 154	1 775	77 019	27 149	25 950
5143	Dairy Products, Except Dried or Canned								
	All establishments -----	2 424	16 866 462	775 791	181 032	28 988	1 762 440	379 338	433 792
	Establishments operated entire year -----	2 123	16 554 048	759 289	176 633	28 039	1 723 995	371 707	428 439
	No employees -----	51	50 564	1 419	10	—	9 378	1 960	3 226
	1 employee -----	315	207 227	6 511	1 465	315	20 902	2 549	2 808
	2 employees -----	265	232 661	9 649	2 200	530	26 582	3 453	4 064
	3 or 4 employees -----	345	681 875	25 815	5 971	1 183	63 662	8 143	8 558
	5 or 6 employees -----	241	916 058	32 048	7 105	1 306	74 134	13 647	14 501
	7 to 9 employees -----	227	1 067 163	42 935	10 146	1 783	98 452	32 589	67 345
	10 to 14 employees -----	224	1 549 924	68 110	15 672	2 641	152 120	41 098	37 786
	15 to 19 employees -----	105	842 019	48 171	10 738	1 754	100 775	21 704	20 363
	20 to 49 employees -----	218	3 658 085	179 078	41 942	6 638	415 508	81 792	89 551
	50 to 99 employees -----	98	4 045 656	190 380	44 843	6 374	434 932	82 851	92 615
	100 employees or more -----	34	3 302 816	155 173	36 541	5 515	327 550	81 921	87 622
	Establishments not operated entire year -----	301	312 414	16 502	4 399	949	38 445	7 631	5 353
	Raw milk								
	All establishments -----	188	4 949 152	58 758	13 858	2 275	186 776	22 789	28 841
	Establishments operated entire year -----	170	4 869 490	56 603	13 390	2 200	182 213	21 948	28 772
	No employees -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	27	30 169	370	89	27	2 894	125	126
	2 employees -----	20	31 464	665	161	40	2 369	109	96
	3 or 4 employees -----	28	203 180	1 672	402	94	4 359	380	504
	5 or 6 employees -----	20	296 346	4 347	514	105	9 091	2 349	3 125
	7 to 9 employees -----	19	192 366	2 647	650	150	10 146	1 297	1 091
	10 to 14 employees -----	20	557 724	5 238	1 279	245	14 480	2 879	2 624
	15 to 19 employees -----	9	297 161	3 368	775	150	7 984	1 598	1 723
	20 to 49 employees -----	16	1 335 259	12 688	3 173	463	42 737	2 727	3 431
	50 to 99 employees -----	6	1 481 523	13 119	3 248	412	53 639	5 789	10 993
	100 employees or more -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	18	79 662	2 155	468	75	4 563	841	69
	Dairy products, except raw milk								
	All establishments -----	2 236	11 917 310	717 033	167 174	26 713	1 575 664	356 549	404 951
	Establishments operated entire year -----	1 953	11 684 558	702 686	163 243	25 839	1 541 782	349 759	399 667
	No employees -----	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	288	177 058	6 141	1 376	288	18 008	2 424	2 682
	2 employees -----	245	201 197	8 984	2 039	490	24 213	3 344	3 968
	3 or 4 employees -----	317	478 695	24 143	5 569	1 089	59 303	7 763	8 054
	5 or 6 employees -----	221	619 712	27 701	6 591	1 201	65 043	11 298	11 376
	7 to 9 employees -----	208	874 797	40 288	9 496	1 633	88 306	31 292	66 254
	10 to 14 employees -----	204	992 200	62 872	14 393	2 396	137 640	38 219	35 162
	15 to 19 employees -----	96	544 858	44 803	9 963	1 604	92 791	20 106	18 640
	20 to 49 employees -----	202	2 322 826	166 390	38 769	6 175	372 771	79 065	86 120
	50 to 99 employees -----	92	2 564 133	177 261	41 595	5 962	381 293	77 062	81 622
	100 employees or more -----	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	283	232 752	14 347	3 931	874	33 882	6 790	5 284

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

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SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5144	Poultry and Poultry Products								
	All establishments -----	1 022	6 961 250	365 368	84 794	17 037	770 919	145 238	150 025
	Establishments operated entire year -----	894	6 726 703	354 798	82 093	16 478	744 692	140 477	144 823
	No employees -----	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	93	68 844	2 413	468	93	6 400	864	860
	2 employees -----	79	223 054	4 104	1 122	158	11 297	3 065	4 337
	3 or 4 employees -----	137	404 314	12 773	3 219	480	33 446	2 965	2 961
	5 or 6 employees -----	93	381 850	10 681	2 557	507	29 226	4 596	5 479
	7 to 9 employees -----	91	550 679	18 384	4 124	728	41 001	6 432	6 385
	10 to 14 employees -----	102	596 864	27 995	6 301	1 207	61 412	10 063	9 234
	15 to 19 employees -----	68	427 696	26 159	5 777	1 136	54 059	7 730	7 647
	20 to 49 employees -----	144	1 680 224	92 082	21 390	4 293	199 188	36 309	37 923
	50 to 99 employees -----	51	1 372 591	76 888	17 793	3 624	150 294	39 750	40 694
	100 employees or more -----	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	128	234 547	10 570	2 701	559	26 227	4 761	5 202
	Live poultry								
	All establishments -----	73	335 216	21 306	5 015	923	50 365	10 112	10 433
	Establishments operated entire year -----	70	330 922	21 090	4 907	890	49 792	9 760	10 424
	No employees -----	—	—	—	—	—	—	—	—
	1 employee -----	8	8 816	474	90	8	1 255	89	88
	2 employees -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	3 or 4 employees -----	13	33 835	1 663	301	45	4 516	256	286
	5 or 6 employees -----	10	29 791	1 286	324	55	3 344	319	372
	7 to 9 employees -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	10 to 14 employees -----	11	72 472	3 549	779	132	8 202	1 776	1 644
	15 to 19 employees -----	3	9 111	1 240	281	50	1 697	—	—
	20 to 49 employees -----	18	142 793	10 373	2 412	526	24 978	5 171	5 683
	50 to 99 employees -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	—	—	—	—	—	—	—	—
	Establishments not operated entire year -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Poultry and poultry products, except live								
	All establishments -----	949	6 626 034	344 062	79 779	16 114	720 554	135 126	139 592
	Establishments operated entire year -----	824	6 395 781	333 708	77 186	15 588	694 900	130 717	134 399
	No employees -----	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	85	60 028	1 939	378	85	5 145	775	772
	2 employees -----	75	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	3 or 4 employees -----	124	370 479	11 110	2 918	435	28 930	2 709	2 675
	5 or 6 employees -----	83	352 059	9 395	2 233	452	25 882	4 277	5 107
	7 to 9 employees -----	89	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	10 to 14 employees -----	91	524 392	24 446	5 522	1 075	53 210	8 287	7 590
	15 to 19 employees -----	65	418 585	24 919	5 496	1 086	52 362	7 730	7 647
	20 to 49 employees -----	126	1 537 431	81 709	18 978	3 767	174 210	31 138	32 240
	50 to 99 employees -----	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	125	230 253	10 354	2 593	526	25 654	4 409	5 193
5145	Confectionery								
	All establishments -----	2 010	6 116 530	447 419	104 842	20 725	1 050 907	556 007	629 775
	Establishments operated entire year -----	1 699	5 977 064	436 743	101 853	20 006	1 026 209	540 636	618 375
	No employees -----	58	14 236	889	2	—	2 910	743	967
	1 employee -----	239	109 892	5 082	1 083	239	13 634	6 048	6 009
	2 employees -----	200	191 619	7 517	1 649	400	25 315	9 083	9 261
	3 or 4 employees -----	279	253 630	16 145	3 832	962	41 048	12 581	14 899
	5 or 6 employees -----	161	303 577	17 339	4 279	872	40 279	18 624	16 074
	7 to 9 employees -----	184	353 776	30 844	6 545	1 461	66 734	24 095	25 469
	10 to 14 employees -----	193	559 756	47 085	10 654	2 253	111 501	37 661	41 743
	15 to 19 employees -----	113	401 337	43 305	9 634	1 899	95 688	29 792	37 220
	20 to 49 employees -----	204	1 627 909	130 364	31 153	5 902	311 433	128 753	143 337
	50 to 99 employees -----	54	1 661 825	87 425	20 357	3 638	218 768	223 045	258 064
	100 employees or more -----	14	499 507	50 748	12 665	2 380	98 899	50 211	65 332
	Establishments not operated entire year -----	311	139 466	10 676	2 989	719	24 698	15 371	11 400
5146	Fish and Seafoods								
	All establishments -----	2 926	9 666 553	553 851	127 048	27 958	1 253 751	408 752	423 202
	Establishments operated entire year -----	2 368	9 241 887	532 377	121 862	26 121	1 194 837	387 538	398 163
	No employees -----	80	54 277	1 525	11	—	5 043	1 842	1 849
	1 employee -----	305	250 151	7 359	1 346	305	23 490	5 741	6 744
	2 employees -----	282	333 140	12 264	2 739	564	36 122	6 664	7 980
	3 or 4 employees -----	440	848 312	35 673	7 411	1 519	97 155	25 580	27 915
	5 or 6 employees -----	288	951 813	35 808	8 055	1 577	83 150	33 492	44 521
	7 to 9 employees -----	273	869 421	43 704	9 877	2 140	109 847	43 136	32 356
	10 to 14 employees -----	245	1 041 968	58 245	13 079	2 836	134 186	53 392	50 424
	15 to 19 employees -----	119	694 179	44 814	9 934	1 982	93 899	28 709	30 882
	20 to 49 employees -----	250	2 452 595	155 259	34 563	7 427	328 205	121 877	121 359
	50 to 99 employees -----	65	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	558	424 666	21 474	5 186	1 837	58 914	21 214	25 039

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5147	Meats and Meat Products								
	All establishments	3 587	27 846 368	1 254 509	295 083	51 736	2 577 635	858 495	840 337
	Establishments operated entire year	3 162	27 027 898	1 227 007	285 980	49 977	2 506 200	815 972	823 888
	No employees	57	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	362	317 047	8 372	1 891	362	24 869	4 017	4 344
	2 employees	370	641 040	16 506	3 670	740	43 228	17 193	13 079
	3 or 4 employees	449	1 079 164	33 994	8 073	1 554	83 898	24 487	27 475
	5 or 6 employees	326	1 010 495	38 681	9 106	1 795	86 169	27 936	27 988
	7 to 9 employees	337	2 014 547	62 214	15 299	2 647	133 477	52 732	56 923
	10 to 14 employees	371	2 728 018	106 888	23 979	4 345	213 956	100 095	122 509
	15 to 19 employees	238	2 036 624	93 343	22 493	3 995	192 893	48 020	51 630
	20 to 49 employees	451	6 719 198	345 820	80 696	13 662	682 269	198 392	199 295
	50 to 99 employees	143	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	425	818 470	27 502	9 103	1 759	71 435	42 523	16 449
	Meats and meat products, except boxed beef								
	All establishments	3 345	23 456 988	1 105 174	261 879	45 783	2 272 280	741 868	716 956
	Establishments operated entire year	2 930	22 667 985	1 078 993	253 758	44 167	2 203 306	701 326	700 538
	No employees	54	29 735	960	31	—	3 101	329	415
	1 employee	344	293 230	7 840	1 756	344	23 559	3 788	4 213
	2 employees	352	541 394	15 137	3 385	704	40 274	16 740	12 647
	3 or 4 employees	433	1 033 413	32 729	7 801	1 496	80 950	23 811	26 811
	5 or 6 employees	296	926 470	34 794	8 191	1 629	78 381	26 489	26 574
	7 to 9 employees	314	1 647 412	57 745	14 254	2 467	122 660	42 699	45 609
	10 to 14 employees	333	2 201 153	92 017	21 047	3 892	185 305	77 619	93 904
	15 to 19 employees	220	1 844 020	86 293	20 865	3 494	178 467	44 930	48 491
	20 to 49 employees	411	6 094 901	314 684	73 571	12 426	618 313	183 944	183 516
	50 to 99 employees	125	3 825 267	216 706	50 321	8 332	438 529	108 725	108 801
	100 employees or more	48	4 230 990	220 088	52 536	9 183	433 767	172 252	149 557
	Establishments not operated entire year	415	789 003	26 181	8 121	1 616	68 974	40 542	16 418
	Packaging boxed beef								
	All establishments	242	4 389 380	149 335	33 204	5 953	305 355	116 627	123 381
	Establishments operated entire year	232	4 359 913	148 014	32 222	5 810	302 894	114 646	123 350
	No employees	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	18	23 817	532	135	18	1 310	229	131
	2 employees	18	99 646	1 369	285	36	2 954	453	432
	3 or 4 employees	16	45 751	1 265	272	58	2 948	676	664
	5 or 6 employees	30	84 025	3 887	915	166	7 788	1 447	1 414
	7 to 9 employees	23	367 135	4 469	1 045	180	10 817	10 033	11 314
	10 to 14 employees	38	526 865	14 871	2 932	453	28 651	22 476	28 605
	15 to 19 employees	18	192 604	7 050	1 628	301	14 426	3 090	3 139
	20 to 49 employees	40	624 297	31 136	7 125	1 236	63 956	14 448	15 779
	50 to 99 employees	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	10	29 467	1 321	982	143	2 461	1 981	31
5148	Fresh Fruits and Vegetables								
	All establishments	5 293	31 784 551	2 169 098	483 236	95 657	4 544 782	413 661	444 809
	Establishments operated entire year	4 580	31 053 738	2 118 638	470 507	92 916	4 412 647	399 436	423 531
	No employees	67	43 428	1 259	6	—	4 433	414	482
	1 employee	445	372 773	13 661	2 699	445	42 439	2 216	2 760
	2 employees	407	929 192	22 536	4 471	814	67 440	4 173	4 719
	3 or 4 employees	695	2 169 823	72 788	15 427	2 397	178 615	13 206	15 046
	5 or 6 employees	463	1 910 590	73 621	15 796	2 513	166 477	11 530	9 810
	7 to 9 employees	474	2 331 851	111 399	24 665	3 756	251 701	30 022	25 078
	10 to 14 employees	537	2 886 860	167 135	37 062	6 330	358 311	25 955	27 099
	15 to 19 employees	324	2 403 368	145 003	33 881	5 461	296 478	26 772	29 838
	20 to 49 employees	710	7 663 216	557 077	119 115	21 875	1 133 987	95 441	103 879
	50 to 99 employees	287	5 167 189	428 842	96 781	19 623	898 894	83 194	88 123
	100 employees or more	171	5 175 448	525 317	120 604	29 702	1 013 872	106 513	116 697
	Establishments not operated entire year	713	730 813	50 460	12 729	2 741	132 135	14 225	21 278

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5149	Groceries and Related Products, N.E.C.								
	All establishments -----	9 701	47 880 456	3 132 936	732 872	123 673	6 912 929	3 430 826	3 696 452
	Establishments operated entire year.....	8 372	46 241 401	3 032 558	704 666	118 613	6 669 135	3 303 803	3 609 965
	No employees -----	211	86 272	3 342	66	—	18 241	4 364	4 739
	1 employee -----	1 570	678 707	39 068	8 731	1 570	109 684	28 671	31 544
	2 employees -----	978	845 462	41 877	9 574	1 956	122 230	28 515	30 890
	3 or 4 employees -----	1 319	2 011 823	100 873	22 756	4 505	261 564	126 644	141 814
	5 or 6 employees -----	839	1 663 265	100 585	23 195	4 571	236 645	91 083	99 341
	7 to 9 employees -----	809	2 568 977	151 004	34 545	6 422	353 375	212 586	241 552
	10 to 14 employees -----	794	3 263 476	218 043	49 891	9 314	495 331	216 383	253 463
	15 to 19 employees -----	436	2 366 279	172 163	39 167	7 298	380 693	238 805	275 740
	20 to 49 employees -----	986	10 689 479	772 196	177 507	29 848	1 678 985	700 601	770 420
	50 to 99 employees -----	254	5 270 555	457 530	105 497	17 078	1 045 769	562 422	624 286
	100 employees or more -----	176	16 797 106	975 877	233 737	36 051	1 966 618	1 093 729	1 136 176
	Establishments not operated entire year -----	1 329	1 639 055	100 378	28 206	5 060	243 794	127 023	86 487
	Coffee, tea, and spices								
	All establishments -----	1 142	3 649 320	279 226	64 068	10 926	580 940	541 385	660 466
	Establishments operated entire year.....	993	3 558 110	272 371	61 682	10 462	562 709	529 127	653 708
	No employees -----	21	24 263	531	—	—	6 738	1 521	1 314
	1 employee -----	136	49 893	2 910	660	136	8 952	2 580	2 741
	2 employees -----	129	81 169	5 305	1 144	258	12 930	3 108	3 114
	3 or 4 employees -----	172	192 869	12 392	2 954	592	30 584	15 439	15 099
	5 or 6 employees -----	114	202 580	14 578	3 369	628	30 955	14 042	12 901
	7 to 9 employees -----	120	631 174	26 508	6 111	957	66 898	94 733	116 780
	10 to 14 employees -----	118	332 575	35 476	8 112	1 393	71 344	42 181	72 252
	15 to 19 employees -----	62	230 803	26 883	5 630	1 039	53 899	14 475	38 151
	20 to 49 employees -----	97	1 041 295	77 217	17 393	2 793	151 036	130 140	125 384
	50 to 99 employees -----	15	524 075	25 203	6 259	954	50 718	190 409	241 157
	100 employees or more -----	9	247 414	45 368	10 050	1 712	78 655	20 499	24 815
	Establishments not operated entire year -----	149	91 210	6 855	2 386	464	18 231	12 258	6 758
	Bread and baked goods								
	All establishments -----	1 978	2 659 330	375 075	86 976	19 964	712 640	78 175	81 538
	Establishments operated entire year.....	1 662	2 560 920	364 626	84 623	19 336	686 743	76 208	77 208
	No employees -----	53	9 679	546	12	—	1 968	281	360
	1 employee -----	288	87 222	5 529	1 254	288	16 358	1 499	1 776
	2 employees -----	195	95 323	7 437	1 740	390	18 757	1 756	2 080
	3 or 4 employees -----	262	214 605	14 284	3 408	891	37 252	4 806	7 850
	5 or 6 employees -----	165	101 353	13 419	3 165	902	28 319	3 145	2 926
	7 to 9 employees -----	194	193 425	26 286	6 194	1 547	51 993	4 756	4 988
	10 to 14 employees -----	166	311 696	34 566	8 089	1 917	76 518	7 464	6 910
	15 to 19 employees -----	80	142 776	22 608	5 320	1 337	41 345	6 449	6 600
	20 to 49 employees -----	193	789 528	113 513	26 379	5 755	200 802	24 219	26 297
	50 to 99 employees -----	47	318 790	60 012	14 050	3 021	119 681	13 905	10 430
	100 employees or more -----	19	296 523	66 426	15 012	3 288	93 750	7 928	6 991
	Establishments not operated entire year -----	316	98 410	10 449	2 353	628	25 897	1 967	4 330
	Soft drinks								
	All establishments -----	1 951	4 863 731	553 538	127 637	21 230	1 273 699	176 387	204 421
	Establishments operated entire year.....	1 737	4 708 215	539 859	123 705	20 501	1 239 195	169 209	197 193
	No employees -----	29	16 070	426	—	—	3 901	588	606
	1 employee -----	540	154 260	13 869	3 267	540	33 359	3 254	3 989
	2 employees -----	185	107 791	6 647	1 493	370	19 409	2 494	2 616
	3 or 4 employees -----	211	191 717	15 567	3 648	701	38 368	6 028	7 128
	5 or 6 employees -----	135	179 475	16 345	3 698	736	37 569	6 761	7 712
	7 to 9 employees -----	126	219 296	21 254	4 801	998	44 227	8 122	8 491
	10 to 14 employees -----	120	366 201	32 522	7 542	1 407	79 451	19 734	23 863
	15 to 19 employees -----	80	317 778	32 177	7 479	1 338	73 910	9 477	10 081
	20 to 49 employees -----	221	1 494 626	185 299	40 719	6 800	405 080	46 995	55 915
	50 to 99 employees -----	70	1 121 449	137 412	32 052	4 720	324 684	49 157	61 484
	100 employees or more -----	20	539 552	78 341	19 006	2 891	179 237	16 599	15 308
	Establishments not operated entire year -----	214	155 516	13 679	3 932	729	34 504	7 178	7 228
	Canned foods								
	All establishments -----	981	11 415 734	553 880	133 257	19 990	1 280 406	956 716	948 240
	Establishments operated entire year.....	854	11 245 407	543 802	130 931	19 592	1 257 164	942 862	938 710
	No employees -----	21	8 886	309	2	—	917	569	637
	1 employee -----	95	81 319	2 240	503	95	8 457	3 895	3 749
	2 employees -----	99	112 459	5 186	1 239	198	24 979	3 903	4 545
	3 or 4 employees -----	140	319 302	13 320	3 003	478	30 610	25 324	25 525
	5 or 6 employees -----	100	313 776	14 864	3 471	546	38 695	22 423	26 587
	7 to 9 employees -----	73	330 557	15 436	3 669	573	44 708	36 374	32 764
	10 to 14 employees -----	94	655 793	28 258	6 783	1 113	66 200	60 196	54 061
	15 to 19 employees -----	47	562 536	22 192	5 127	793	65 772	75 030	73 285
	20 to 49 employees -----	111	1 687 235	87 949	21 107	3 378	217 643	149 491	164 860
	50 to 99 employees -----	32	1 187 721	59 858	14 475	2 279	137 106	123 385	117 795
	100 employees or more -----	42	5 985 823	294 190	71 552	10 139	621 657	442 272	434 902
	Establishments not operated entire year -----	127	170 327	10 078	2 326	398	23 242	13 854	9 530

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SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
514	Groceries and Related Products—Con.								
5149	Groceries and Related Products, N.E.C.—Con.								
	Food and beverage basic materials								
	All establishments	560	2 850 014	152 058	35 682	5 144	362 312	263 209	281 116
	Establishments operated entire year	490	2 776 279	147 613	34 400	4 871	351 143	257 383	277 745
	No employees	23	4 601	173	20	—	697	244	312
	1 employee	94	72 628	3 314	615	94	8 800	2 686	3 650
	2 employees	63	106 500	3 529	872	126	10 028	4 221	4 887
	3 or 4 employees	91	241 596	10 099	2 151	316	29 748	25 978	29 198
	5 or 6 employees	42	213 426	7 818	1 801	229	20 016	12 596	13 359
	7 to 9 employees	43	308 730	11 656	3 000	339	27 076	19 720	19 401
	10 to 14 employees	38	244 738	15 194	3 299	437	33 826	20 520	20 611
	15 to 19 employees	21	359 590	10 340	2 377	346	24 442	83 585	93 243
	20 to 49 employees	61	610 735	50 624	12 449	1 792	114 232	45 940	52 995
	50 to 99 employees	10	274 819	19 209	4 442	582	51 002	19 479	16 431
	100 employees or more	4	338 916	15 657	3 374	610	31 276	22 414	23 658
	Establishments not operated entire year	70	73 735	4 445	1 282	273	11 169	5 826	3 371
	Other grocery specialties								
	All establishments	3 089	22 442 327	1 219 159	285 252	46 419	2 702 932	1 414 954	1 520 671
	Establishments operated entire year	2 636	21 392 470	1 164 287	269 325	43 851	2 572 181	1 329 014	1 465 401
	No employees	64	22 773	1 357	32	—	4 020	1 161	1 510
	1 employee	417	233 385	11 206	2 432	417	33 758	14 757	15 639
	2 employees	307	342 220	13 773	3 086	614	36 127	13 033	13 648
	3 or 4 employees	443	851 734	35 211	7 592	1 527	95 002	49 069	57 014
	5 or 6 employees	283	652 655	33 561	7 691	1 530	81 091	32 116	35 856
	7 to 9 employees	253	885 795	49 864	10 770	2 008	118 473	48 881	59 128
	10 to 14 employees	258	1 352 473	72 027	16 066	3 047	167 572	66 288	75 766
	15 to 19 employees	146	752 796	57 963	13 234	2 445	121 325	49 789	54 380
	20 to 49 employees	303	5 066 060	257 594	59 460	9 330	590 192	303 816	344 969
	50 to 99 employees	80	1 843 701	155 836	34 219	5 522	362 578	166 087	176 989
	100 employees or more	82	9 388 878	475 895	114 743	17 411	962 043	584 017	630 502
	Establishments not operated entire year	453	1 049 857	54 872	15 927	2 568	130 751	85 940	55 270
515	Farm-Product Raw Materials								
	All establishments	9 845	109 827 391	1 875 386	426 039	81 066	5 088 889	7 947 483	7 888 628
	Establishments operated entire year	8 915	107 630 599	1 824 644	410 706	77 485	4 945 977	7 706 184	7 778 509
	No employees	127	159 142	3 544	102	—	15 062	10 938	10 582
	1 employee	995	1 945 109	24 934	5 196	995	86 157	66 202	72 498
	2 employees	1 009	2 576 708	43 847	9 756	2 018	129 196	154 357	150 837
	3 or 4 employees	1 819	7 841 168	139 487	30 971	6 317	406 712	591 601	577 046
	5 or 6 employees	1 396	8 280 716	165 971	37 824	7 634	482 866	690 825	741 490
	7 to 9 employees	1 281	11 195 207	231 125	51 403	10 096	649 899	865 428	887 444
	10 to 14 employees	1 059	14 039 799	290 665	64 482	12 295	788 701	1 168 861	1 179 376
	15 to 19 employees	467	6 693 357	163 122	37 799	7 814	438 302	712 134	701 333
	20 to 49 employees	638	33 139 555	432 778	98 422	18 497	1 279 832	1 883 670	1 931 696
	50 to 99 employees	99	8 731 145	164 660	40 802	6 778	393 148	553 765	505 772
	100 employees or more	25	13 028 693	164 511	33 949	5 041	276 102	1 008 403	1 020 435
	Establishments not operated entire year	930	2 196 792	50 742	15 333	3 581	142 912	241 299	110 119
5153	Grain and Field Beans								
	All establishments	7 264	85 521 236	1 419 510	326 002	59 466	3 865 691	5 653 287	5 706 310
	Establishments operated entire year	6 692	83 913 726	1 385 740	315 165	57 338	3 769 035	5 483 361	5 624 031
	No employees	64	98 182	1 584	57	—	9 360	8 892	8 356
	1 employee	546	712 723	12 493	2 570	546	44 748	45 802	48 686
	2 employees	692	1 380 697	30 002	6 737	1 384	90 807	127 943	119 211
	3 or 4 employees	1 365	5 571 582	102 242	22 854	4 778	304 376	491 008	470 665
	5 or 6 employees	1 146	6 801 727	136 458	31 530	6 290	397 573	635 246	671 614
	7 to 9 employees	1 100	9 867 550	199 702	44 412	8 675	553 586	810 283	836 791
	10 to 14 employees	892	11 829 110	247 523	55 427	10 309	682 723	1 023 947	1 042 409
	15 to 19 employees	372	5 361 459	141 796	32 705	6 230	375 479	635 080	650 896
	20 to 49 employees	444	26 637 542	326 610	74 884	12 687	912 339	1 345 915	1 351 832
	50 to 99 employees	62	6 902 804	114 418	28 560	4 187	269 495	225 135	279 780
	100 employees or more	9	8 750 350	72 912	15 429	2 252	128 549	134 110	143 791
	Establishments not operated entire year	572	1 607 510	33 770	10 837	2 128	96 656	169 926	82 279
5154	Livestock								
	All establishments	1 218	8 838 734	105 788	24 615	8 464	301 938	107 057	124 089
	Establishments operated entire year	1 054	8 632 029	102 301	23 877	8 092	292 123	103 533	118 133
	No employees	21	31 378	388	12	—	1 594	859	678
	1 employee	251	931 073	6 644	1 572	251	21 785	7 377	7 463
	2 employees	151	688 019	5 239	1 226	302	16 413	5 911	13 067
	3 or 4 employees	194	1 073 817	11 133	2 641	653	33 236	13 828	18 018
	5 or 6 employees	114	833 334	10 728	2 367	604	37 885	7 228	9 425
	7 to 9 employees	72	682 663	9 432	2 148	567	30 877	6 212	6 696
	10 to 14 employees	75	668 073	12 835	2 870	907	33 105	12 826	10 885
	15 to 19 employees	59	849 957	9 304	2 297	980	32 309	7 595	10 127
	20 to 49 employees	107	2 621 047	30 820	7 505	3 135	73 291	30 850	33 120
	50 to 99 employees	10	252 668	5 778	1 239	693	11 628	10 847	8 654
	100 employees or more	—	—	—	—	—	—	—	—
	Establishments not operated entire year	164	206 705	3 487	738	372	9 815	3 524	5 956

See footnotes at end of table.

1-118 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
515	Farm-Product Raw Materials—Con.								
5159	Farm-Product Raw Materials, N.E.C.								
	All establishments -----	1 363	15 467 421	350 088	75 422	13 136	921 260	2 187 139	2 058 229
	Establishments operated entire year-----	1 169	15 084 844	336 603	71 664	12 055	884 819	2 119 290	2 036 345
	No employees -----	42	29 582	1 572	33	—	4 108	1 187	1 548
	1 employee-----	198	301 313	5 797	1 054	198	19 624	13 023	16 349
	2 employees-----	166	507 992	8 606	1 793	332	21 976	20 503	18 559
	3 or 4 employees -----	260	1 195 769	26 112	5 476	886	69 100	86 765	88 363
	5 or 6 employees -----	136	645 655	18 785	3 927	740	47 408	48 351	60 451
	7 to 9 employees -----	109	644 994	21 991	4 843	854	65 436	48 933	43 957
	10 to 14 employees -----	92	1 542 616	30 307	6 185	1 079	72 873	132 088	126 082
	15 to 19 employees -----	36	481 941	12 022	2 797	604	30 514	69 459	40 310
	20 to 49 employees -----	87	3 880 966	75 348	16 033	2 675	294 202	506 905	546 744
	50 to 99 employees -----	27	1 575 673	44 464	11 003	1 898	112 025	317 783	217 338
	100 employees or more-----	16	4 278 343	91 599	18 520	2 789	147 553	874 293	876 644
	Establishments not operated entire year -----	194	382 577	13 485	3 758	1 081	36 441	67 849	21 884
	Hides, skins, and pelts								
	All establishments -----	280	2 079 222	62 469	14 569	2 183	143 170	119 722	117 924
	Establishments operated entire year-----	249	1 999 336	60 594	13 872	2 082	136 067	116 091	114 332
	No employees -----	6	4 599	88	—	—	279	471	493
	1 employee-----	45	98 687	1 496	314	45	6 151	4 645	4 696
	2 employees-----	34	84 860	1 778	458	68	4 215	4 546	2 332
	3 or 4 employees -----	61	247 293	8 114	1 664	207	17 628	9 363	10 464
	5 or 6 employees -----	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	7 to 9 employees -----	26	133 119	6 312	1 501	203	12 583	10 846	9 727
	10 to 14 employees -----	13	233 933	4 877	997	147	9 692	6 501	6 904
	15 to 19 employees -----	5	107 774	2 656	689	86	4 565	5 268	4 522
	20 to 49 employees -----	20	635 705	18 345	4 338	643	39 680	28 128	30 578
	50 to 99 employees -----	6	288 872	8 704	1 989	386	24 359	37 059	33 521
	100 employees or more-----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	31	79 886	1 875	697	101	7 103	3 631	3 592
	Leaf tobacco								
	All establishments -----	155	1 906 414	58 914	14 197	2 053	134 998	581 007	570 465
	Establishments operated entire year-----	121	1 861 139	56 933	13 716	1 910	130 522	579 885	568 938
	No employees -----	15	8 470	993	30	—	2 265	345	279
	1 employee-----	16	27 013	545	79	16	1 871	622	558
	2 employees-----	17	19 871	673	145	34	1 589	878	843
	3 or 4 employees -----	25	165 414	2 935	606	86	8 634	32 889	33 218
	5 or 6 employees -----	11	27 562	1 448	337	61	3 006	452	554
	7 to 9 employees -----	6	7 997	459	130	47	1 403	629	652
	10 to 14 employees -----	11	180 551	4 444	882	134	9 492	43 027	45 587
	15 to 19 employees -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees -----	10	408 916	5 916	1 798	307	22 889	212 755	225 565
	50 to 99 employees -----	5	219 304	9 945	2 735	342	29 576	15 450	3 860
	100 employees or more-----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	34	45 275	1 981	481	143	4 476	1 122	1 527
	Wool, wool tops, and mohair								
	All establishments -----	56	195 088	9 161	2 013	322	26 012	34 017	35 645
	Establishments operated entire year-----	49	188 226	9 040	1 961	311	25 710	33 630	34 706
	No employees -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee-----	9	7 739	214	39	9	543	439	516
	2 employees-----	7	8 501	482	95	14	1 118	709	621
	3 or 4 employees -----	14	53 444	1 444	385	50	6 618	7 432	8 306
	5 or 6 employees -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	7 to 9 employees -----	5	26 510	1 269	180	40	3 829	4 534	8 986
	10 to 14 employees -----	3	10 892	736	203	36	2 598	1 629	1 661
	15 to 19 employees -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees -----	4	39 658	3 474	746	101	7 280	10 338	8 708
	50 to 99 employees -----	—	—	—	—	—	—	—	—
	100 employees or more-----	—	—	—	—	—	—	—	—
	Establishments not operated entire year -----	7	6 862	121	52	11	302	387	939
	Cotton								
	All establishments -----	271	7 621 958	106 820	18 901	2 849	322 187	1 095 825	1 045 182
	Establishments operated entire year-----	236	7 529 284	104 708	18 407	2 732	314 191	1 086 995	1 035 470
	No employees -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee-----	43	90 004	1 372	204	43	3 789	2 891	6 256
	2 employees-----	37	250 960	2 722	512	74	7 299	10 256	7 797
	3 or 4 employees -----	51	565 588	6 412	1 269	173	15 242	27 425	27 444
	5 or 6 employees -----	27	624 615	5 113	919	147	15 279	28 118	28 515
	7 to 9 employees -----	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	10 to 14 employees -----	20	491 093	8 830	1 638	236	16 976	48 787	35 524
	15 to 19 employees -----	7	219 093	3 011	723	117	7 202	33 476	22 212
	20 to 49 employees -----	20	1 535 524	23 970	3 781	628	140 981	197 852	231 341
	50 to 99 employees -----	4	638 036	7 202	1 839	300	14 327	182 542	98 887
	100 employees or more-----	6	3 197 817	41 841	6 873	875	69 870	539 436	565 220
	Establishments not operated entire year -----	35	92 674	2 112	494	117	7 996	8 830	9 712

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
515	Farm-Product Raw Materials—Con.								
5159	Farm-Product Raw Materials, N.E.C.—Con.								
	Other farm-product raw materials, n.e.c.								
	All establishments	601	3 664 739	112 724	25 742	5 729	294 893	356 568	289 013
	Establishments operated entire year	514	3 506 859	105 328	23 708	5 020	278 329	302 689	282 899
	No employees	16	8 134	284	3	—	983	184	565
	1 employee	85	77 870	2 170	418	85	7 270	4 426	4 323
	2 employees	71	143 800	2 951	583	142	7 755	4 114	6 966
	3 or 4 employees	109	164 030	7 207	1 552	370	20 978	9 656	8 931
	5 or 6 employees	64	174 748	7 942	1 658	348	19 792	14 204	22 769
	7 to 9 employees	54	268 157	9 837	2 383	425	24 718	16 786	12 398
	10 to 14 employees	45	626 147	11 420	2 465	526	34 115	32 144	36 406
	15 to 19 employees	19	90 562	4 747	1 097	317	11 869	24 016	9 789
	20 to 49 employees	33	1 261 163	23 643	5 370	996	83 372	57 832	50 552
	50 to 99 employees	12	429 461	18 613	4 440	870	43 763	82 732	81 070
	100 employees or more	6	262 787	16 514	3 739	941	23 714	56 595	49 130
	Establishments not operated entire year	87	157 880	7 396	2 034	709	16 564	53 879	6 114
516	Chemicals and Allied Products								
	All establishments	10 493	39 170 386	3 135 055	722 442	93 426	6 492 301	2 914 630	3 002 052
	Establishments operated entire year	9 531	38 279 202	3 071 811	704 073	90 871	6 339 835	2 800 870	2 903 082
	No employees	201	118 223	5 140	56	—	20 107	8 267	5 449
	1 employee	1 351	706 657	49 615	10 725	1 351	128 850	33 860	35 860
	2 employees	1 162	1 278 294	77 057	16 721	2 324	182 425	56 551	53 814
	3 or 4 employees	1 715	2 535 192	195 750	43 197	5 908	440 321	140 752	144 165
	5 or 6 employees	1 264	2 819 966	217 919	48 362	6 921	479 732	172 952	180 830
	7 to 9 employees	1 137	3 254 553	285 206	66 145	8 967	607 207	244 160	248 895
	10 to 14 employees	1 090	5 157 581	435 497	99 300	12 780	910 076	395 812	415 901
	15 to 19 employees	558	3 406 011	320 434	72 998	9 349	628 679	259 947	272 894
	20 to 49 employees	850	12 327 866	854 992	196 887	24 366	1 708 716	856 993	859 085
	50 to 99 employees	157	4 623 346	361 590	85 773	10 296	723 283	451 031	479 884
	100 employees or more	46	2 051 513	268 611	63 909	8 609	510 439	180 545	206 305
	Establishments not operated entire year	962	891 184	63 244	18 369	2 555	152 466	113 760	98 970
5162	Plastics Materials and Basic Forms and Shapes								
	All establishments	2 612	9 960 572	803 697	183 109	25 504	1 703 032	827 809	868 392
	Establishments operated entire year	2 414	9 775 634	788 898	179 560	24 922	1 668 835	810 897	851 421
	No employees	56	16 779	1 261	9	—	3 402	1 542	1 452
	1 employee	294	248 076	13 242	3 178	294	35 409	10 524	9 551
	2 employees	266	311 398	18 224	3 950	532	43 189	10 749	11 652
	3 or 4 employees	390	761 097	49 138	11 065	1 354	109 760	47 455	45 992
	5 or 6 employees	306	691 871	52 453	11 372	1 676	119 201	51 083	50 805
	7 to 9 employees	325	1 047 151	79 635	18 291	2 568	171 157	83 259	83 622
	10 to 14 employees	291	1 444 607	113 092	25 798	3 426	245 352	119 992	129 774
	15 to 19 employees	174	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees	258	2 781 550	232 012	52 796	7 329	482 067	238 844	244 146
	50 to 99 employees	40	824 326	80 048	18 943	2 574	155 637	83 244	94 473
	100 employees or more	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	198	184 938	14 799	3 549	582	34 197	16 912	16 971
5169	Chemicals and Allied Products, N.E.C.								
	All establishments	7 881	29 209 814	2 331 358	539 333	67 922	4 789 269	2 086 821	2 133 660
	Establishments operated entire year	7 117	28 503 568	2 282 913	524 513	65 949	4 671 000	1 989 973	2 051 661
	No employees	145	101 444	3 879	47	—	16 705	6 725	3 997
	1 employee	1 057	458 581	36 373	7 547	1 057	93 441	23 336	26 309
	2 employees	896	966 896	58 833	12 771	1 792	139 236	45 802	42 162
	3 or 4 employees	1 325	1 774 095	146 612	32 132	4 554	330 561	93 297	98 173
	5 or 6 employees	958	2 128 095	165 466	36 990	5 245	360 531	121 869	130 025
	7 to 9 employees	812	2 207 402	205 571	47 854	6 399	436 050	160 901	165 273
	10 to 14 employees	799	3 712 974	322 405	73 502	9 354	664 724	275 820	286 127
	15 to 19 employees	384	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees	592	9 546 316	622 980	144 091	17 037	1 226 649	618 149	614 939
	50 to 99 employees	117	3 799 020	281 542	66 830	7 722	567 646	367 787	385 411
	100 employees or more	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	764	706 246	48 445	14 820	1 973	118 269	96 848	81 999
	Industrial gases, except LP								
	All establishments	968	1 865 628	248 059	58 596	8 997	506 475	112 414	112 080
	Establishments operated entire year	893	1 812 432	241 624	56 516	8 699	493 821	107 545	110 140
	No employees	20	7 973	502	—	—	1 620	473	722
	1 employee	70	13 414	1 980	375	70	4 929	1 508	1 759
	2 employees	71	33 094	3 434	793	142	8 786	2 193	2 214
	3 or 4 employees	166	105 462	14 724	3 506	574	33 147	8 708	8 921
	5 or 6 employees	174	192 619	24 609	5 663	950	55 682	13 490	13 105
	7 to 9 employees	139	165 277	26 781	6 439	1 094	60 331	13 396	13 538
	10 to 14 employees	102	208 831	33 604	7 857	1 199	69 954	15 969	16 412
	15 to 19 employees	51	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees	79	728 766	66 781	15 848	2 249	129 149	27 409	28 638
	50 to 99 employees	20	156 421	38 711	9 057	1 244	69 136	13 578	13 594
	100 employees or more	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	75	53 196	6 435	2 080	298	12 654	4 869	1 940

See footnotes at end of table.

1-120 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
516	Chemicals and Allied Products—Con.								
5169	Chemicals and Allied Products, N.E.C.—Con.								
	Other chemicals and allied products								
	All establishments	6 913	27 344 186	2 083 299	480 737	58 925	4 282 794	1 974 407	2 021 580
	Establishments operated entire year.....	6 224	26 691 136	2 041 289	467 997	57 250	4 177 179	1 882 428	1 941 521
	No employees	125	93 471	3 377	47	—	15 085	6 252	3 275
	1 employee.....	987	445 167	34 393	7 172	987	88 512	21 828	24 550
	2 employees.....	825	933 802	55 399	11 978	1 650	130 450	43 609	39 948
	3 or 4 employees	1 159	1 668 633	131 888	28 626	3 980	297 414	84 589	89 252
	5 or 6 employees	784	1 935 476	140 857	31 327	4 295	304 849	108 379	116 920
	7 to 9 employees	673	2 042 125	178 790	41 415	5 305	375 719	147 505	151 735
	10 to 14 employees	697	3 504 143	288 801	65 645	8 155	594 770	259 851	269 715
	15 to 19 employees	333	2 328 702	204 432	46 166	5 606	398 724	161 064	172 307
	20 to 49 employees	513	8 817 550	556 199	128 243	14 788	1 097 500	590 740	586 301
	50 to 99 employees	97	3 642 599	242 831	57 773	6 478	498 510	354 209	371 817
	100 employees or more.....	31	1 279 468	204 322	49 605	6 006	375 646	104 402	115 701
	Establishments not operated entire year	689	653 050	42 010	12 740	1 675	105 615	91 979	80 059
517	Petroleum and Petroleum Products								
	All establishments	13 994	142 650 895	3 492 265	826 494	144 688	8 866 753	4 229 982	4 332 937
	Establishments operated entire year.....	13 091	140 259 994	3 436 403	809 797	141 381	8 707 925	4 133 132	4 250 446
	No employees	216	983 575	3 047	83	—	57 072	14 177	14 284
	1 employee.....	1 231	1 181 343	26 601	5 985	1 231	98 798	35 492	35 006
	2 employees.....	1 289	3 921 180	57 727	13 127	2 578	179 444	88 541	97 053
	3 or 4 employees	2 405	7 309 623	181 315	42 310	8 387	519 309	161 154	158 547
	5 or 6 employees	1 879	8 023 269	231 831	54 752	10 285	616 784	227 715	209 749
	7 to 9 employees	1 936	12 269 072	356 767	83 105	15 308	965 716	305 225	321 821
	10 to 14 employees	1 648	14 255 745	460 828	108 223	19 398	1 205 853	399 016	405 258
	15 to 19 employees	833	10 205 991	359 911	85 303	13 920	907 156	369 799	403 063
	20 to 49 employees	1 289	39 862 466	953 841	224 985	37 037	2 320 335	1 194 019	1 260 391
	50 to 99 employees	280	21 269 400	431 965	103 769	18 095	1 088 851	611 084	800 589
	100 employees or more.....	85	20 978 330	372 570	88 155	15 142	748 607	726 910	544 685
	Establishments not operated entire year	903	2 390 901	55 862	16 697	3 307	158 828	96 850	82 491
5171	Petroleum Bulk Stations and Terminals								
	All establishments	10 615	74 633 430	2 554 950	609 536	112 598	6 559 414	2 472 449	2 544 227
	Establishments operated entire year.....	10 118	73 443 578	2 525 469	599 228	110 439	6 478 396	2 397 064	2 504 974
	No employees	144	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee.....	762	670 150	15 059	3 429	762	62 091	24 370	24 633
	2 employees.....	898	1 723 255	38 339	8 624	1 796	123 057	63 634	70 089
	3 or 4 employees	1 821	4 174 660	127 288	30 436	6 395	379 361	118 118	119 229
	5 or 6 employees	1 521	5 022 748	175 501	41 593	8 336	481 296	193 239	177 712
	7 to 9 employees	1 565	7 941 503	272 084	64 150	12 402	751 917	240 278	275 744
	10 to 14 employees	1 378	9 700 445	375 334	88 700	16 238	990 512	346 341	355 720
	15 to 19 employees	708	8 062 906	296 417	70 545	11 807	759 552	261 731	271 961
	20 to 49 employees	1 044	19 293 317	711 490	168 060	29 804	1 731 231	568 909	584 837
	50 to 99 employees	218	9 218 417	303 062	74 007	14 030	762 345	275 920	298 194
	100 employees or more.....	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	497	1 189 852	29 481	10 308	2 159	81 018	75 385	39 253
	Petroleum bulk stations and terminals, except LP								
	All establishments	9 461	69 931 656	2 288 750	546 251	102 166	5 919 717	2 300 056	2 359 490
	Establishments operated entire year.....	9 001	68 797 425	2 261 007	536 238	100 088	5 843 260	2 226 158	2 325 292
	No employees	130	166 891	1 155	72	—	21 525	6 555	6 571
	1 employee.....	724	628 112	14 240	3 268	724	58 130	23 273	23 773
	2 employees.....	824	1 542 600	33 739	7 619	1 648	112 646	59 348	62 922
	3 or 4 employees	1 599	3 964 205	110 761	26 582	5 594	337 181	111 398	112 794
	5 or 6 employees	1 281	4 627 093	146 861	34 888	7 033	411 104	179 442	164 853
	7 to 9 employees	1 346	7 462 330	233 456	54 699	10 647	653 324	227 498	262 801
	10 to 14 employees	1 229	8 975 406	332 526	78 593	14 509	874 106	305 845	318 926
	15 to 19 employees	632	7 538 197	264 303	62 666	10 542	688 153	242 650	251 480
	20 to 49 employees	971	18 637 255	652 153	153 890	27 739	1 605 258	543 366	558 225
	50 to 99 employees	208	8 330 867	281 200	68 592	13 266	693 575	236 468	251 116
	100 employees or more.....	57	6 924 469	190 613	45 369	8 386	388 258	290 315	311 831
	Establishments not operated entire year	460	1 134 231	27 743	10 013	2 078	76 457	73 898	34 198
	Liquefied petroleum gas bulk stations and terminals								
	All establishments	1 154	4 701 774	266 200	63 285	10 432	639 697	172 393	184 737
	Establishments operated entire year.....	1 117	4 646 153	264 462	62 990	10 351	635 136	170 906	179 682
	No employees	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee.....	38	42 038	819	161	38	3 961	1 097	860
	2 employees.....	74	180 655	4 600	1 005	148	10 411	4 286	7 167
	3 or 4 employees	222	210 455	16 527	3 854	801	42 180	6 720	6 435
	5 or 6 employees	240	395 655	28 640	6 705	1 303	70 192	13 797	12 859
	7 to 9 employees	219	479 173	38 628	9 451	1 755	98 593	12 780	12 943
	10 to 14 employees	149	725 039	42 808	10 107	1 729	116 406	40 496	36 794
	15 to 19 employees	76	524 709	32 114	7 879	1 265	71 399	19 081	20 481
	20 to 49 employees	73	656 062	59 337	14 170	2 065	125 973	25 543	26 612
	50 to 99 employees	10	887 550	21 862	5 415	764	68 770	39 452	47 078
	100 employees or more.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	37	55 621	1 738	295	81	4 561	1 487	5 055

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
517	Petroleum and Petroleum Products—Con.								
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals								
	All establishments	3 379	68 017 465	937 315	216 958	32 090	2 307 339	1 757 533	1 788 710
	Establishments operated entire year	2 973	66 816 416	910 934	210 569	30 942	2 229 529	1 736 068	1 745 472
	No employees	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	469	511 193	11 542	2 556	469	36 707	11 122	10 373
	2 employees	391	2 197 925	19 388	4 503	782	56 387	24 907	26 964
	3 or 4 employees	584	3 134 963	54 027	11 874	1 992	139 948	43 036	39 318
	5 or 6 employees	358	3 000 521	56 330	13 159	1 949	135 488	34 476	32 037
	7 to 9 employees	371	4 327 569	84 683	18 955	2 906	213 799	64 947	46 077
	10 to 14 employees	270	4 555 300	85 494	19 523	3 160	215 341	52 675	49 538
	15 to 19 employees	125	2 143 085	63 494	14 758	2 113	147 604	108 068	131 102
	20 to 49 employees	245	20 569 149	242 351	56 925	7 233	589 104	625 110	675 554
	50 to 99 employees	62	12 050 983	128 903	29 762	4 065	326 506	335 164	502 395
	100 employees or more	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	406	1 201 049	26 381	6 389	1 148	77 810	21 465	43 238
518	Beer, Wine, and Distilled Alcoholic Beverages								
	All establishments	4 903	50 397 029	4 343 343	1 000 541	134 017	8 769 824	4 169 160	4 210 775
	Establishments operated entire year	4 572	49 732 675	4 293 325	988 722	132 290	8 645 446	4 121 284	4 181 156
	No employees	53	66 307	581	20	—	4 542	2 952	3 326
	1 employee	270	171 921	6 969	1 474	270	26 153	15 949	15 039
	2 employees	276	342 883	11 333	2 620	552	43 627	22 252	22 641
	3 or 4 employees	429	711 926	35 145	8 367	1 505	103 019	57 010	56 528
	5 or 6 employees	360	709 811	46 359	10 696	1 973	107 697	55 080	55 580
	7 to 9 employees	405	1 075 527	77 357	17 787	3 225	175 509	79 856	82 752
	10 to 14 employees	567	2 271 738	179 401	41 341	6 697	388 638	155 085	156 443
	15 to 19 employees	415	2 474 876	199 426	46 690	7 003	426 376	166 385	162 431
	20 to 49 employees	1 056	11 388 014	1 011 751	224 392	32 565	2 058 296	816 762	828 488
	50 to 99 employees	465	11 674 605	1 072 336	247 102	32 140	2 176 542	931 879	921 535
	100 employees or more	276	18 845 067	1 652 667	388 233	46 360	3 135 047	1 818 074	1 876 393
	Establishments not operated entire year	331	664 354	50 018	11 819	1 727	124 378	47 876	29 619
5181	Beer and Ale								
	All establishments	3 329	29 451 143	2 714 772	612 425	87 125	5 634 056	1 584 088	1 562 706
	Establishments operated entire year	3 130	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	No employees	22	16 623	372	20	—	2 269	954	990
	1 employee	140	75 655	2 878	562	140	12 979	4 294	3 636
	2 employees	153	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	3 or 4 employees	245	355 727	17 932	4 160	865	59 038	19 539	18 555
	5 or 6 employees	238	346 464	28 680	6 474	1 306	64 826	21 715	20 686
	7 to 9 employees	298	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	10 to 14 employees	428	1 492 630	135 534	30 832	5 099	295 560	86 840	84 688
	15 to 19 employees	318	1 647 795	151 847	34 664	5 350	313 920	94 248	93 914
	20 to 49 employees	792	7 990 588	741 977	164 359	24 294	1 535 551	423 766	421 143
	50 to 99 employees	332	7 578 504	743 520	168 913	22 737	1 513 030	404 432	396 519
	100 employees or more	164	8 629 769	796 370	182 680	23 645	1 600 410	457 988	451 718
	Establishments not operated entire year	199	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5182	Wine and Distilled Alcoholic Beverages								
	All establishments	1 574	20 945 886	1 628 571	388 116	46 892	3 135 768	2 585 072	2 648 069
	Establishments operated entire year	1 442	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	No employees	31	49 684	209	—	—	2 273	1 998	2 336
	1 employee	130	96 266	4 091	912	130	13 174	11 655	11 403
	2 employees	123	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	3 or 4 employees	184	356 199	17 213	4 207	640	43 981	37 471	37 973
	5 or 6 employees	122	363 347	17 679	4 222	667	42 871	33 365	34 894
	7 to 9 employees	107	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	10 to 14 employees	139	779 108	43 867	10 509	1 598	93 078	68 245	71 755
	15 to 19 employees	97	827 081	47 579	12 026	1 653	112 456	72 137	68 517
	20 to 49 employees	264	3 397 426	269 774	60 033	8 271	522 745	392 996	407 345
	50 to 99 employees	133	4 096 101	328 816	78 189	9 403	663 512	527 447	525 016
	100 employees or more	112	10 215 298	856 297	205 553	22 715	1 534 637	1 360 086	1 424 675
	Establishments not operated entire year	132	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Wine and distilled alcoholic beverages—licensed								
	All establishments	1 405	19 953 897	1 602 529	381 499	45 798	3 089 329	2 529 459	2 597 439
	Establishments operated entire year	1 289	19 714 183	1 587 941	375 984	45 145	3 049 777	2 502 407	2 588 414
	No employees	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	113	80 242	3 668	806	113	11 889	10 324	10 181
	2 employees	89	65 274	3 767	850	178	11 937	10 050	10 898
	3 or 4 employees	143	263 215	13 267	3 191	498	37 097	30 115	31 409
	5 or 6 employees	97	252 784	13 848	3 227	531	36 308	24 976	28 064
	7 to 9 employees	98	274 370	19 543	4 416	781	46 224	29 892	32 984
	10 to 14 employees	131	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	15 to 19 employees	96	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees	256	3 141 034	263 828	58 578	8 029	512 831	380 295	394 535
	50 to 99 employees	133	4 096 101	328 816	78 189	9 403	663 512	527 447	525 016
	100 employees or more	110	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	116	239 714	14 588	5 515	653	39 552	27 052	9 025

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
518	Beer, Wine, and Distilled Alcoholic Beverages—Con.								
5182	Wine and Distilled Alcoholic Beverages—Con. Wine and distilled alcoholic beverages—State operated								
	All establishments -----	169	991 989	26 042	6 617	1 094	46 439	55 613	50 630
	Establishments operated entire year -----	153	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	No employees -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee -----	17	16 024	423	106	17	1 285	1 331	1 222
	2 employees -----	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	3 or 4 employees -----	41	92 984	3 946	1 016	142	6 884	7 356	6 564
	5 or 6 employees -----	25	110 563	3 831	995	136	6 563	8 389	6 830
	7 to 9 employees -----	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	10 to 14 employees -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	15 to 19 employees -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	20 to 49 employees -----	8	256 392	5 946	1 455	242	9 914	12 701	12 810
	50 to 99 employees -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year -----	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous Nondurable Goods								
	All establishments -----	40 640	133 446 237	8 660 756	1 989 606	378 021	18 766 520	10 897 006	11 831 719
	Establishments operated entire year -----	35 768	130 845 944	8 454 683	1 936 374	366 188	18 267 275	10 631 072	11 571 364
	No employees -----	1 029	347 545	20 424	391	—	73 531	29 177	33 198
	1 employee -----	5 022	1 866 863	109 892	23 440	5 022	334 514	143 042	145 991
	2 employees -----	4 386	2 512 409	178 465	39 812	8 772	464 154	193 917	195 841
	3 or 4 employees -----	6 874	6 680 078	484 010	110 077	23 767	1 183 311	550 192	572 916
	5 or 6 employees -----	4 960	7 216 328	563 951	127 236	27 066	1 293 099	636 240	662 851
	7 to 9 employees -----	4 282	9 458 627	732 118	166 434	33 670	1 624 373	849 885	908 058
	10 to 14 employees -----	3 672	11 527 883	939 561	214 922	42 812	2 020 721	1 047 756	1 078 761
	15 to 19 employees -----	1 756	8 050 662	652 874	150 364	29 269	1 383 465	756 393	798 681
	20 to 49 employees -----	2 774	25 829 315	1 947 957	447 580	81 336	4 111 739	2 408 168	2 590 392
	50 to 99 employees -----	677	14 314 881	1 107 317	254 487	45 932	2 225 494	1 380 027	1 553 875
	100 employees or more -----	336	43 041 353	1 718 114	401 631	68 542	3 552 874	2 636 275	3 030 800
	Establishments not operated entire year -----	4 872	2 600 293	206 073	53 232	11 833	499 245	265 934	260 355
5191	Farm Supplies								
	All establishments -----	16 146	41 212 852	2 705 710	614 690	123 890	6 209 840	4 216 115	4 323 483
	Establishments operated entire year -----	14 610	40 165 101	2 640 225	598 715	120 082	6 046 982	4 098 132	4 241 311
	No employees -----	253	90 309	4 210	99	—	12 657	6 134	6 869
	1 employee -----	1 648	671 067	30 375	6 356	1 648	95 149	50 564	53 097
	2 employees -----	1 641	1 040 750	57 800	12 857	3 282	153 090	80 081	80 512
	3 or 4 employees -----	3 055	3 382 964	198 067	44 578	10 650	504 842	293 137	305 971
	5 or 6 employees -----	2 425	4 214 363	267 935	60 937	13 270	640 817	384 203	398 079
	7 to 9 employees -----	2 119	5 390 797	337 639	77 263	16 612	781 810	508 907	527 608
	10 to 14 employees -----	1 681	6 133 258	402 664	91 987	19 462	914 342	599 028	610 829
	15 to 19 employees -----	704	3 858 458	260 448	59 724	11 712	577 182	384 337	396 261
	20 to 49 employees -----	914	10 362 476	641 798	146 022	26 053	1 479 657	1 046 372	1 079 455
	50 to 99 employees -----	122	2 486 559	200 991	45 705	8 118	405 589	392 727	418 256
	100 employees or more -----	48	2 534 100	238 298	53 187	9 275	481 847	352 642	364 374
	Establishments not operated entire year -----	1 536	1 047 751	65 485	15 975	3 808	162 858	117 983	82 172
	Farm supplies—farm dealers								
	All establishments -----	12 317	23 970 259	1 775 392	402 043	87 569	4 084 296	2 273 578	2 307 553
	Establishments operated entire year -----	11 180	23 339 655	1 731 341	391 772	84 924	3 975 697	2 201 248	2 252 824
	No employees -----	191	59 892	2 515	70	—	8 050	4 362	4 731
	1 employee -----	1 220	437 394	19 911	4 241	1 220	64 386	33 963	34 654
	2 employees -----	1 215	668 690	38 190	8 755	2 430	104 961	50 685	50 420
	3 or 4 employees -----	2 383	2 298 400	148 897	33 420	8 322	373 773	198 673	197 970
	5 or 6 employees -----	1 959	3 088 581	210 379	48 038	10 711	499 263	264 334	268 302
	7 to 9 employees -----	1 705	3 733 949	260 436	60 096	13 352	598 316	325 327	334 109
	10 to 14 employees -----	1 300	3 896 896	298 154	68 146	15 035	679 541	382 258	380 097
	15 to 19 employees -----	507	2 261 080	176 276	40 789	8 425	389 558	222 084	226 619
	20 to 49 employees -----	620	5 199 227	394 702	89 308	17 210	908 736	449 223	456 919
	50 to 99 employees -----	60	976 303	87 837	20 187	3 963	176 171	120 977	130 363
	100 employees or more -----	20	719 243	94 044	18 722	4 256	172 942	149 362	168 640
	Establishments not operated entire year -----	1 137	630 604	44 051	10 271	2 645	108 599	72 330	54 729
	Farm supplies—wholesale distributors								
	All establishments -----	3 829	17 242 593	930 318	212 647	36 321	2 125 544	1 942 537	2 015 930
	Establishments operated entire year -----	3 430	16 825 446	908 884	206 943	35 158	2 071 285	1 896 884	1 988 487
	No employees -----	62	30 417	1 695	29	—	4 607	1 772	2 138
	1 employee -----	428	233 673	10 464	2 115	428	30 763	16 601	18 443
	2 employees -----	426	372 060	19 610	4 102	852	48 129	29 396	30 092
	3 or 4 employees -----	672	1 084 564	49 170	11 158	2 328	131 069	94 464	108 001
	5 or 6 employees -----	466	1 125 782	57 556	12 899	2 559	141 554	119 869	129 777
	7 to 9 employees -----	414	1 656 848	77 203	17 167	3 260	183 494	183 580	193 499
	10 to 14 employees -----	381	2 236 362	104 510	23 841	4 427	234 801	216 770	230 732
	15 to 19 employees -----	197	1 597 378	84 172	18 935	3 287	187 624	162 253	169 642
	20 to 49 employees -----	294	5 163 249	247 096	56 714	8 843	570 921	597 149	622 536
	50 to 99 employees -----	62	1 510 256	113 154	25 518	4 155	229 418	271 750	287 893
	100 employees or more -----	28	1 814 857	144 254	34 465	5 019	308 905	203 280	195 734
	Establishments not operated entire year -----	399	417 147	21 434	5 704	1 163	54 259	45 653	27 443

See footnotes at end of table.

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
519	Miscellaneous Nondurable Goods—Con.								
5192	Books, Periodicals, and Newspapers								
	All establishments	3 122	12 842 551	1 330 337	314 121	57 656	2 681 967	1 249 439	1 329 572
	Establishments operated entire year.....	2 782	12 659 417	1 308 978	306 894	56 370	2 634 725	1 235 257	1 312 096
	No employees	69	34 939	1 234	14	—	13 059	2 695	3 465
	1 employee.....	404	144 504	10 316	2 235	404	29 480	9 690	10 613
	2 employees.....	340	151 997	17 384	4 078	680	40 634	9 613	9 758
	3 or 4 employees	422	310 440	32 447	7 643	1 444	79 285	16 993	18 093
	5 or 6 employees	296	350 845	39 131	8 546	1 611	82 709	25 312	27 623
	7 to 9 employees	244	406 035	42 448	9 549	1 917	96 591	26 656	30 430
	10 to 14 employees	229	533 210	62 896	14 284	2 700	122 962	32 420	36 128
	15 to 19 employees	136	475 593	48 853	11 595	2 290	103 057	36 255	38 622
	20 to 49 employees	402	2 771 684	295 519	68 869	12 341	600 871	290 231	310 766
	50 to 99 employees	151	2 236 909	255 928	60 187	10 647	508 831	179 116	212 758
	100 employees or more.....	89	5 243 261	502 822	119 894	22 336	957 246	606 276	613 840
	Establishments not operated entire year	340	183 134	21 359	7 227	1 286	47 242	14 182	17 476
5193	Flowers, Nursery Stock, and Florists' Supplies								
	All establishments	4 110	6 147 910	856 534	197 147	44 178	1 804 829	543 829	588 789
	Establishments operated entire year.....	3 550	5 972 142	832 519	191 610	42 601	1 748 925	526 499	569 066
	No employees	90	20 530	1 985	39	—	6 480	1 570	1 557
	1 employee.....	381	93 461	6 612	1 453	381	22 404	6 920	7 294
	2 employees.....	335	133 721	12 396	2 636	670	34 574	8 512	8 276
	3 or 4 employees	600	349 181	35 916	7 889	2 053	88 460	25 281	25 755
	5 or 6 employees	462	346 640	46 833	10 075	2 532	97 515	24 318	26 855
	7 to 9 employees	446	473 802	67 541	15 381	3 500	136 872	33 637	35 245
	10 to 14 employees	463	711 921	100 653	23 727	5 463	205 963	60 476	64 294
	15 to 19 employees	261	618 716	88 068	20 165	4 363	175 699	45 641	47 892
	20 to 49 employees	375	1 582 927	232 766	55 084	10 931	454 398	118 187	122 816
	50 to 99 employees	97	816 596	119 956	28 337	6 473	225 435	84 080	84 034
	100 employees or more.....	40	824 647	119 793	26 824	6 235	301 125	117 877	145 048
	Establishments not operated entire year	560	175 768	24 015	5 537	1 577	55 904	17 330	19 723
5194	Tobacco and Tobacco Products								
	All establishments	1 637	30 753 743	1 011 892	237 950	43 204	2 102 025	2 123 042	2 495 407
	Establishments operated entire year.....	1 519	30 513 006	1 003 822	235 192	42 722	2 084 170	2 084 713	2 484 895
	No employees	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee.....	98	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees.....	115	152 360	4 673	1 108	230	10 574	11 799	10 611
	3 or 4 employees	184	465 373	11 686	2 807	627	26 105	28 180	26 974
	5 or 6 employees	111	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	7 to 9 employees	153	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	10 to 14 employees	179	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	15 to 19 employees	139	1 565 388	48 925	11 149	2 318	104 787	97 474	110 214
	20 to 49 employees	310	5 833 011	206 364	48 585	9 653	415 262	377 025	402 678
	50 to 99 employees	113	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more.....	88	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	118	240 737	8 070	2 758	482	17 855	38 329	10 512
5198	Paints, Varnishes, and Supplies								
	All establishments	2 203	3 503 971	467 319	113 292	18 964	991 072	417 295	444 804
	Establishments operated entire year.....	1 951	3 394 479	453 815	107 258	17 929	963 879	406 488	434 126
	No employees	54	18 099	987	18	—	2 901	1 775	2 080
	1 employee.....	201	76 663	5 788	1 214	201	16 379	6 527	6 836
	2 employees.....	184	75 007	7 620	1 747	368	19 905	8 686	9 146
	3 or 4 employees	403	258 062	31 972	7 506	1 417	72 858	27 611	28 161
	5 or 6 employees	314	285 831	38 812	8 967	1 691	81 171	30 934	31 601
	7 to 9 employees	300	468 044	58 161	13 913	2 371	124 855	50 034	51 718
	10 to 14 employees	211	429 255	63 740	14 761	2 474	129 485	50 309	51 577
	15 to 19 employees	111	387 419	49 725	11 807	1 849	101 095	44 681	48 916
	20 to 49 employees	134	736 434	106 632	24 885	3 951	217 100	91 865	105 740
	50 to 99 employees	29	330 783	53 363	13 153	2 032	98 727	42 870	42 946
	100 employees or more.....	10	328 882	37 015	9 287	1 575	99 403	51 196	55 405
	Establishments not operated entire year	252	109 492	13 504	6 034	1 035	27 193	10 807	10 678
5199	Nondurable Goods, N.E.C.								
	All establishments	13 422	38 985 210	2 288 964	512 406	90 129	4 976 787	2 347 286	2 649 664
	Establishments operated entire year.....	11 356	38 141 799	2 215 324	496 705	86 484	4 788 594	2 279 983	2 529 870
	No employees	534	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee.....	2 290	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees.....	1 771	958 574	78 592	17 386	3 542	205 377	75 226	77 538
	3 or 4 employees	2 210	1 914 058	173 922	39 654	7 576	411 761	158 990	167 962
	5 or 6 employees	1 352	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	7 to 9 employees	1 020	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	10 to 14 employees	909	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	15 to 19 employees	405	1 145 088	156 855	35 924	6 737	321 645	148 005	156 776
	20 to 49 employees	639	4 542 783	464 878	104 135	18 407	944 451	484 488	568 937
	50 to 99 employees	165	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more.....	61	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	2 066	843 411	73 640	15 701	3 645	188 193	67 303	119 794

See footnotes at end of table.

1-124 ESTABLISHMENT SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 4. Employment Size of Establishments for Merchant Wholesalers: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of establishment ¹	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ² (\$1,000)	End-of-1991 inventories (\$1,000)	End-of-1992 inventories (\$1,000)
51	NONDURABLE GOODS—Con.								
519	Miscellaneous Nondurable Goods—Con.								
5199	Nondurable Goods, N.E.C.—Con.								
	Art goods								
	All establishments	3 486	5 610 756	715 536	159 911	27 994	1 647 489	849 652	937 397
	Establishments operated entire year	3 019	5 423 059	699 219	155 684	27 169	1 597 389	826 942	895 311
	No employees	159	43 505	2 807	36	—	13 102	7 572	8 628
	1 employee	590	182 600	13 297	2 897	590	43 059	22 548	22 717
	2 employees	444	211 803	19 833	4 449	888	53 727	25 448	26 131
	3 or 4 employees	558	418 928	43 231	10 179	1 928	106 138	52 637	53 910
	5 or 6 employees	321	293 883	35 658	7 878	1 750	81 415	40 522	41 274
	7 to 9 employees	281	436 687	53 045	11 431	2 235	106 451	54 777	56 823
	10 to 14 employees	246	565 989	68 728	15 129	2 856	168 227	81 734	78 725
	15 to 19 employees	130	389 545	48 210	11 243	2 192	113 065	71 303	78 049
	20 to 49 employees	205	961 864	147 121	33 081	5 918	301 585	162 150	175 751
	50 to 99 employees	59	831 689	112 899	23 808	3 750	272 485	130 456	147 055
	100 employees or more	26	1 086 566	154 390	35 553	5 062	338 135	177 795	206 248
	Establishments not operated entire year	467	187 697	16 317	4 227	825	50 100	22 710	42 086
	General merchandise—nondurable								
	All establishments	2 092	22 371 269	318 967	74 765	12 287	707 676	612 777	683 644
	Establishments operated entire year	1 808	22 258 225	309 476	72 857	11 806	684 888	604 709	668 564
	No employees	61	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	1 employee	365	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	2 employees	308	186 205	11 518	2 523	616	33 086	15 208	14 619
	3 or 4 employees	402	308 295	23 146	5 534	1 377	57 687	25 016	26 261
	5 or 6 employees	262	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	7 to 9 employees	166	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	10 to 14 employees	121	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	15 to 19 employees	48	127 336	12 846	2 978	793	26 305	15 425	17 224
	20 to 49 employees	52	1 266 879	38 031	9 363	1 512	81 012	90 714	102 679
	50 to 99 employees	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	284	113 044	9 491	1 908	481	22 788	8 068	15 080
	Textile bags and bagging								
	All establishments	326	547 752	44 491	9 794	1 921	105 972	67 171	70 346
	Establishments operated entire year	281	527 336	42 774	9 463	1 852	101 400	65 080	67 448
	No employees	9	6 154	436	—	—	1 062	776	838
	1 employee	55	26 051	1 534	323	55	4 721	2 319	2 049
	2 employees	56	41 866	2 514	532	112	7 270	4 260	5 499
	3 or 4 employees	50	50 956	4 485	870	173	12 275	7 767	8 396
	5 or 6 employees	44	78 389	4 457	1 035	240	11 161	7 094	7 699
	7 to 9 employees	24	52 784	4 052	836	181	10 607	6 100	5 894
	10 to 14 employees	7	76 648	4 525	1 033	207	11 246	8 813	8 668
	15 to 19 employees	8	28 780	2 972	670	112	5 965	2 211	2 085
	20 to 49 employees	14	98 587	8 640	2 041	427	21 800	18 925	22 248
	50 to 99 employees	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	100 employees or more	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Establishments not operated entire year	45	20 416	1 717	331	69	4 572	2 091	2 898
	Specialty advertising (sale of merchandise)								
	All establishments	3 251	3 544 486	516 112	115 886	19 544	995 645	112 950	127 869
	Establishments operated entire year	2 901	3 439 526	504 476	112 848	18 849	970 387	107 545	120 373
	No employees	110	33 630	2 364	146	—	6 780	838	888
	1 employee	649	176 181	14 509	3 016	649	41 118	4 296	4 012
	2 employees	534	232 594	24 378	5 328	1 068	56 908	4 740	5 075
	3 or 4 employees	569	416 709	50 493	11 068	1 935	107 738	10 164	10 532
	5 or 6 employees	342	355 028	45 634	10 266	1 836	98 301	8 025	8 046
	7 to 9 employees	246	389 103	55 772	12 542	1 915	106 642	8 968	9 915
	10 to 14 employees	198	449 610	67 729	15 268	2 300	123 565	13 977	15 005
	15 to 19 employees	86	236 167	41 216	8 896	1 409	74 801	8 366	9 505
	20 to 49 employees	121	634 853	100 270	22 084	3 615	191 455	20 485	25 692
	50 to 99 employees	36	313 175	60 093	13 834	2 397	100 786	14 313	17 826
	100 employees or more	10	202 476	42 018	10 400	1 725	62 293	13 373	13 877
	Establishments not operated entire year	350	104 960	11 636	3 038	695	25 258	5 405	7 496
	Other nondurable goods								
	All establishments	4 267	6 910 947	693 858	152 050	28 383	1 520 005	704 736	830 408
	Establishments operated entire year	3 347	6 493 653	659 379	145 853	26 808	1 434 530	675 707	778 174
	No employees	195	62 863	4 589	24	—	12 262	5 736	6 372
	1 employee	631	292 736	17 439	3 743	631	52 069	22 935	22 415
	2 employees	429	286 106	20 349	4 554	858	54 386	25 570	26 214
	3 or 4 employees	631	719 170	52 567	12 003	2 163	127 923	63 406	68 863
	5 or 6 employees	383	589 288	47 838	10 791	2 098	113 749	55 327	60 124
	7 to 9 employees	303	706 935	57 691	12 883	2 413	144 675	64 270	84 214
	10 to 14 employees	326	873 453	93 081	21 120	3 818	194 814	86 735	94 051
	15 to 19 employees	134	363 260	51 611	12 137	2 231	101 509	50 700	49 913
	20 to 49 employees	247	1 580 600	170 816	37 566	6 935	348 599	192 214	242 567
	50 to 99 employees	54	675 592	97 134	20 648	3 596	189 239	83 862	92 420
	100 employees or more	14	343 650	46 264	10 384	2 065	95 305	24 952	31 021
	Establishments not operated entire year	920	417 294	34 479	6 197	1 575	85 475	29 029	52 234

¹Based on number of paid employees for the pay period including March 12.
²Includes payroll.

Table 5. Single Units and Multiunits: 1992

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
	WHOLESALE TRADE												
	All firms -----	386 609	495 457	3 238 520 447	341 376	414 836	1 847 273 611	4 906	35 953	1 039 729 165	42 310	44 668	351 517 671
	Single units -----	347 356	347 356	998 121 638	307 317	307 317	747 374 376	-	-	-	40 039	40 039	250 747 262
	Multiunits -----	39 253	148 101	2 240 398 809	34 059	107 519	1 099 899 235	4 906	35 953	1 039 729 165	2 271	4 629	100 770 409
	1 establishment -----	13 810	13 810	176 894 419	12 076	12 076	132 427 484	2 581	2 581	76 791 007	986	986	19 720 415
	2 establishments -----	13 409	26 818	205 691 462	11 977	23 954	166 273 856	632	1 264	35 634 856	811	1 622	23 132 679
	3 or 4 establishments -----	6 913	22 938	198 242 145	6 085	20 207	133 960 101	505	1 695	36 062 745	376	1 227	18 672 277
	5 to 9 establishments -----	3 266	20 475	250 598 692	2 735	17 076	154 693 253	494	3 210	79 555 497	78	480	13 121 480
	10 to 24 establishments -----	1 231	17 953	335 123 022	885	12 655	223 283 693	393	6 180	153 008 866	17	216	(D)
	25 to 49 establishments -----	340	11 419	290 767 372	174	5 889	104 740 649	167	5 788	255 054 014	3	98	(D)
	50 to 99 establishments -----	170	12 077	357 997 237	76	5 401	102 968 054	78	5 321	114 063 085	-	-	-
	100 establishments or more -----	114	22 611	425 084 460	51	10 261	81 552 145	56	9 914	289 559 095	-	-	-
50	DURABLE GOODS												
	All firms -----	244 792	313 464	1 593 873 892	215 618	264 611	902 788 564	3 063	19 979	523 321 565	27 324	28 874	167 763 763
	Single units -----	219 241	219 241	500 372 127	193 427	193 427	379 834 501	-	-	-	25 814	25 814	120 537 626
	Multiunits -----	25 551	94 223	1 093 501 765	22 191	71 184	522 954 063	3 063	19 979	523 321 565	1 510	3 060	47 226 137
	1 establishment -----	8 428	8 428	85 889 590	7 278	7 278	68 252 640	1 635	1 635	31 080 079	634	634	8 138 870
	2 establishments -----	8 915	17 830	93 338 370	7 993	15 986	72 042 948	384	768	10 914 277	554	1 108	11 417 513
	3 or 4 establishments -----	4 744	15 784	92 192 108	4 186	13 938	63 839 272	318	1 076	21 722 019	268	879	6 674 075
	5 to 9 establishments -----	2 254	14 144	137 735 728	1 923	12 027	156 222 948	314	2 048	42 211 749	46	272	3 417 672
	10 to 24 establishments -----	830	12 015	186 744 339	621	8 744	143 965 564	243	3 884	77 498 153	5	69	(D)
	25 to 49 establishments -----	213	7 091	121 132 608	107	3 604	30 030 099	98	3 390	136 052 389	3	98	(D)
	50 to 99 establishments -----	106	7 564	165 331 550	54	3 819	22 310 420	44	2 852	32 107 276	-	-	-
	100 establishments or more -----	61	11 367	211 137 472	29	5 788	26 290 172	27	4 326	171 735 623	-	-	-
501	Motor Vehicles and Motor Vehicle Parts and Supplies												
	All firms -----	36 097	47 274	394 104 350	34 449	43 857	170 848 520	265	1 821	181 680 287	1 487	1 596	41 575 543
	Single units -----	31 406	31 406	63 137 713	29 995	29 995	46 950 889	-	-	-	1 411	1 411	16 186 824
	Multiunits -----	4 691	15 868	330 966 637	4 454	13 862	123 897 631	265	1 821	181 680 287	76	185	25 388 719
	1 establishment -----	1 672	1 672	23 436 334	1 573	1 573	18 082 226	141	141	5 927 537	46	46	5 841 625
	2 establishments -----	1 633	3 266	15 133 361	1 591	3 182	11 838 295	26	52	454 028	20	40	643 616
	3 or 4 establishments -----	811	2 706	16 591 396	781	2 610	10 940 419	32	110	2 697 847	7	22	252 622
	5 to 9 establishments -----	393	2 464	23 196 913	363	2 280	18 988 236	29	182	6 205 597	1	6	(D)
	10 to 24 establishments -----	132	1 915	62 815 000	115	1 668	57 589 381	19	288	5 803 536	-	-	-
	25 establishments or more -----	50	3 845	189 793 633	31	2 549	6 459 074	18	1 048	160 591 742	2	71	(D)
5012	Automobiles and Other Motor Vehicles												
	All firms -----	6 805	7 899	278 912 873	6 349	7 004	104 930 570	59	398	148 602 317	414	497	25 379 986
	Single units -----	6 069	6 069	26 033 081	5 679	5 679	20 944 332	-	-	-	390	390	5 088 749
	Multiunits -----	736	1 830	252 879 792	670	1 325	83 986 238	59	398	148 602 317	24	107	20 291 237
	1 establishment -----	401	401	22 756 985	364	364	19 779 757	35	35	1 833 969	15	15	1 494 159
	2 establishments -----	195	390	4 729 052	188	376	4 534 552	5	10	(D)	4	8	(D)
	3 or 4 establishments -----	87	284	4 048 943	81	267	5 899 680	7	23	203 912	2	7	(D)
	5 to 9 establishments -----	35	216	21 008 031	30	189	23 204 765	3	19	(D)	1	6	(D)
	10 to 24 establishments -----	9	125	37 986 883	5	66	(D)	3	49	1 681 674	-	-	-
	25 establishments or more -----	9	414	162 349 898	2	63	(D)	6	262	144 485 636	2	71	(D)
5013	Motor Vehicle Supplies and New Parts												
	All firms -----	19 733	28 002	91 378 524	18 566	25 790	50 106 830	204	1 153	25 268 889	1 033	1 059	16 002 805
	Single units -----	16 563	16 563	29 912 778	15 579	15 579	19 002 189	-	-	-	984	984	10 910 589
	Multiunits -----	3 170	11 439	61 465 746	2 987	10 211	31 104 641	204	1 153	25 268 889	49	75	5 092 216
	1 establishment -----	1 042	1 042	8 262 951	962	962	3 747 214	111	111	3 962 954	28	28	4 342 200
	2 establishments -----	1 125	2 250	5 137 967	1 088	2 176	4 265 615	20	40	218 671	16	32	(D)
	3 or 4 establishments -----	571	1 920	11 114 130	553	1 863	5 836 847	25	84	3 560 969	5	15	(D)
	5 to 9 establishments -----	293	1 867	10 109 493	271	1 728	5 549 415	23	148	4 394 347	-	-	-
	10 to 24 establishments -----	104	1 503	12 484 058	88	1 280	6 833 501	15	224	4 696 790	-	-	-
	25 establishments or more -----	35	2 857	14 357 147	25	2 202	4 872 049	10	546	8 435 158	-	-	-

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-127

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.												
5014	Tires and Tubes												
	All firms -----	2 807	4 146	20 093 635	2 756	3 836	12 091 802	20	270	7 809 081	40	40	192 752
	Single units -----	2 128	2 128	4 110 310	2 091	2 091	3 922 824	—	—	—	37	37	187 486
	Multiunits -----	679	2 018	15 983 325	665	1 745	8 168 978	20	270	7 809 081	3	3	5 266
	1 establishment -----	312	312	1 587 838	306	306	1 006 599	11	11	(D)	3	3	5 266
	2 establishments -----	180	360	1 892 788	180	360	1 881 493	1	2	(D)	—	—	—
	3 or 4 establishments -----	118	390	1 216 269	114	376	1 173 825	2	8	(D)	—	—	—
	5 to 9 establishments -----	46	276	2 750 583	45	271	2 022 271	2	12	(D)	—	—	—
	10 to 24 establishments -----	16	261	1 564 286	16	253	1 583 724	1	21	(D)	—	—	—
	25 establishments or more -----	7	419	6 971 561	4	179	501 066	3	216	(D)	—	—	—
5015	Motor Vehicle Parts, Used												
	All firms -----	6 962	7 227	3 719 318	6 962	7 227	3 719 318	—	—	—	—	—	—
	Single units -----	6 646	6 646	3 081 544	6 646	6 646	3 081 544	—	—	—	—	—	—
	Multiunits -----	316	581	637 774	316	581	637 774	—	—	—	—	—	—
	1 establishment -----	162	162	173 099	162	162	173 099	—	—	—	—	—	—
	2 establishments -----	116	232	253 159	116	232	253 159	—	—	—	—	—	—
	3 or 4 establishments -----	29	93	(D)	29	93	(D)	—	—	—	—	—	—
	5 to 9 establishments -----	7	50	104 429	7	50	104 429	—	—	—	—	—	—
	10 to 24 establishments -----	1	19	(D)	1	19	(D)	—	—	—	—	—	—
	25 establishments or more -----	1	25	(D)	1	25	(D)	—	—	—	—	—	—
502	Furniture and Homefurnishings												
	All firms -----	14 537	16 457	58 926 568	11 850	13 133	33 200 254	210	743	15 780 404	2 531	2 581	9 945 910
	Single units -----	13 080	13 080	28 452 064	10 638	10 638	19 490 254	—	—	—	2 442	2 442	8 961 810
	Multiunits -----	1 457	3 377	30 474 504	1 212	2 495	13 710 000	210	743	15 780 404	89	139	984 100
	1 establishment -----	694	694	6 660 895	570	570	3 977 228	125	125	3 035 867	51	51	409 061
	2 establishments -----	433	866	5 440 975	384	768	3 761 350	31	62	1 274 446	29	58	448 882
	3 or 4 establishments -----	223	745	4 449 578	193	649	3 338 939	19	66	679 988	8	24	(D)
	5 to 9 establishments -----	72	446	3 249 970	51	319	1 753 905	15	94	(D)	1	6	(D)
	10 to 24 establishments -----	29	405	7 782 243	12	132	(D)	16	243	7 017 750	—	—	—
	25 establishments or more -----	6	221	2 890 843	2	57	(D)	4	153	(D)	—	—	—
5021	Furniture												
	All firms -----	6 471	7 342	23 025 015	4 990	5 534	13 530 556	80	349	4 404 906	1 426	1 459	5 089 553
	Single units -----	5 798	5 798	12 558 389	4 417	4 417	7 842 437	—	—	—	1 381	1 381	4 715 952
	Multiunits -----	673	1 544	10 466 626	573	1 117	5 688 119	80	349	4 404 906	45	78	373 601
	1 establishment -----	309	309	2 372 541	264	264	1 468 486	44	44	900 393	22	22	88 665
	2 establishments -----	208	416	1 865 201	187	374	1 435 938	13	26	344 757	16	32	181 678
	3 or 4 establishments -----	118	388	1 955 364	101	334	1 760 509	8	28	85 342	6	18	(D)
	5 to 9 establishments -----	26	164	1 106 280	19	122	(D)	6	35	(D)	1	6	(D)
	10 to 24 establishments -----	9	134	(D)	2	23	(D)	6	94	933 959	—	—	—
	25 establishments or more -----	3	133	(D)	—	—	—	3	122	(D)	—	—	—
5023	Homefurnishings												
	All firms -----	8 080	9 115	35 901 553	6 868	7 599	19 669 698	134	394	11 375 498	1 106	1 122	4 856 357
	Single units -----	7 282	7 282	15 893 675	6 221	6 221	11 647 817	—	—	—	1 061	1 061	4 245 858
	Multiunits -----	798	1 833	20 007 878	647	1 378	8 021 881	134	394	11 375 498	45	61	610 499
	1 establishment -----	404	404	4 363 036	317	317	2 559 085	86	86	2 152 456	31	31	325 860
	2 establishments -----	222	444	3 535 535	195	390	2 284 495	19	38	944 812	12	24	(D)
	3 or 4 establishments -----	103	348	2 482 159	91	311	1 579 526	9	32	572 407	2	6	(D)
	5 to 9 establishments -----	47	290	2 258 778	33	205	859 009	9	59	(D)	—	—	—
	10 to 24 establishments -----	19	259	(D)	9	98	(D)	10	148	6 073 925	—	—	—
	25 establishments or more -----	3	88	(D)	2	57	(D)	1	31	(D)	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
503	Lumber and Other Construction Materials												
	All firms	15 123	19 546	89 764 124	13 602	16 355	63 764 660	482	2 020	21 299 461	1 152	1 171	4 700 003
	Single units	13 098	13 098	34 320 693	11 986	11 986	29 844 303	—	—	—	1 112	1 112	4 476 390
	Multiunits	2 025	6 448	55 443 431	1 616	4 369	33 920 357	482	2 020	21 299 461	40	59	223 613
	1 establishment	858	858	8 940 374	660	660	5 902 174	281	281	3 837 108	27	27	117 523
	2 establishments	577	1 154	6 963 314	507	1 014	5 597 966	54	108	1 025 604	8	16	57 922
	3 or 4 establishments	323	1 070	6 610 236	268	886	4 790 107	54	182	1 731 734	5	16	48 168
	5 to 9 establishments	178	1 107	8 801 031	132	798	4 654 592	56	368	4 915 110	—	—	—
	10 to 24 establishments	63	896	9 822 234	41	541	7 002 107	25	431	4 649 422	—	—	—
	25 establishments or more	26	1 363	14 306 242	8	470	5 973 411	12	650	5 140 483	—	—	—
5031	Lumber, Plywood, Millwork, and Wood Panels												
	All firms	6 823	8 364	56 004 376	6 143	7 293	43 078 847	203	537	10 175 922	524	534	2 749 607
	Single units	5 920	5 920	22 081 550	5 410	5 410	19 411 793	—	—	—	510	510	2 669 757
	Multiunits	903	2 444	33 922 826	733	1 883	23 667 054	203	537	10 175 922	14	24	79 850
	1 establishment	423	423	6 926 500	331	331	4 774 989	137	137	2 849 581	8	8	(D)
	2 establishments	258	516	4 641 438	231	462	3 783 682	18	36	(D)	3	6	(D)
	3 or 4 establishments	133	447	(D)	108	362	2 616 318	20	68	1 184 767	3	10	38 532
	5 to 9 establishments	52	323	4 494 319	39	240	(D)	18	122	2 850 376	—	—	—
	10 to 24 establishments	32	440	7 030 691	22	297	5 553 384	9	139	2 633 212	—	—	—
	25 establishments or more	5	295	(D)	2	191	(D)	1	35	(D)	—	—	—
5032	Brick, Stone, and Related Construction Materials												
	All firms	3 274	4 285	10 117 659	3 010	3 388	5 538 540	159	761	4 205 538	134	136	373 581
	Single units	2 819	2 819	3 873 013	2 692	2 692	3 523 285	—	—	—	127	127	349 728
	Multiunits	455	1 466	6 244 646	318	696	2 015 255	159	761	4 205 538	7	9	23 853
	1 establishment	211	211	912 472	134	134	407 663	97	97	551 920	6	6	(D)
	2 establishments	125	250	758 699	105	210	537 687	20	40	231 058	—	—	—
	3 or 4 establishments	65	216	679 806	52	170	436 415	14	49	275 448	1	3	(D)
	5 to 9 establishments	35	210	846 451	23	140	371 924	14	85	537 581	—	—	—
	10 to 24 establishments	11	147	771 924	4	42	261 566	9	152	1 020 237	—	—	—
	25 establishments or more	8	432	2 275 294	—	—	—	5	338	1 589 294	—	—	—
5033	Roofing, Siding, and Insulation Materials												
	All firms	1 793	2 848	14 426 081	1 553	2 315	9 135 619	57	327	4 540 115	200	206	750 347
	Single units	1 423	1 423	4 131 335	1 234	1 234	3 456 983	—	—	—	189	189	674 352
	Multiunits	370	1 425	10 294 746	319	1 081	5 678 636	57	327	4 540 115	11	17	75 995
	1 establishment	120	120	751 860	105	105	531 552	25	25	254 476	6	6	35 099
	2 establishments	101	202	1 168 335	89	178	960 849	7	14	182 848	4	8	(D)
	3 or 4 establishments	81	267	1 813 991	71	234	1 366 297	11	37	458 669	1	3	(D)
	5 to 9 establishments	49	314	1 896 141	42	263	1 237 190	8	53	919 432	—	—	—
	10 to 24 establishments	12	166	1 814 115	8	104	579 330	3	48	(D)	—	—	—
	25 establishments or more	7	356	2 850 304	4	197	1 003 418	3	150	(D)	—	—	—
5039	Construction Materials, N.E.C.												
	All firms	3 360	4 049	9 216 008	2 976	3 359	6 011 654	105	395	2 377 886	294	295	826 468
	Single units	2 936	2 936	4 234 795	2 650	2 650	3 452 242	—	—	—	286	286	782 553
	Multiunits	424	1 113	4 981 213	326	709	2 559 412	105	395	2 377 886	8	9	43 915
	1 establishment	231	231	1 132 739	179	179	712 427	53	53	425 405	7	7	(D)
	2 establishments	100	200	557 370	84	168	418 795	15	30	(D)	1	2	(D)
	3 or 4 establishments	45	153	581 361	35	116	389 158	16	55	327 982	—	—	—
	5 to 9 establishments	35	215	1 072 184	23	137	592 085	13	81	395 262	—	—	—
	10 to 24 establishments	8	126	435 093	3	47	(D)	6	111	414 899	—	—	—
	25 establishments or more	5	188	1 202 466	2	62	(D)	2	65	(D)	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
504	Professional and Commercial Equipment and Supplies												
	All firms	36 575	46 792	262 974 455	33 368	39 771	139 628 502	478	4 045	112 670 437	2 852	2 976	10 675 516
	Single units	32 943	32 943	71 405 023	30 210	30 210	62 366 548	—	—	—	2 733	2 733	9 038 475
	Multiunits	3 632	13 849	191 569 432	3 158	9 561	77 261 954	478	4 045	112 670 437	119	243	1 637 041
	1 establishment	1 496	1 496	16 291 034	1 303	1 303	10 516 441	236	236	6 404 111	53	53	787 481
	2 establishments	1 080	2 160	12 794 864	994	1 988	8 716 200	61	122	4 670 742	37	74	449 859
	3 or 4 establishments	600	2 017	14 716 894	527	1 756	7 702 294	61	211	5 997 206	23	81	313 476
	5 to 9 establishments	265	1 678	23 547 238	218	1 382	14 732 262	46	295	9 203 262	6	35	86 225
	10 to 24 establishments	123	1 818	27 521 759	81	1 137	19 436 600	40	616	7 725 868	—	—	—
	25 establishments or more	68	4 680	96 697 643	35	1 995	16 158 157	34	2 565	78 669 248	—	—	—
5043	Photographic Equipment and Supplies												
	All firms	1 151	1 461	16 671 917	1 046	1 256	6 097 226	30	123	10 410 542	82	82	164 149
	Single units	967	967	2 248 623	887	887	(D)	—	—	—	80	80	(D)
	Multiunits	184	494	14 423 294	159	369	(D)	30	123	10 410 542	2	2	(D)
	1 establishment	93	93	875 530	82	82	837 554	14	14	52 809	2	2	(D)
	2 establishments	35	70	(D)	35	70	(D)	4	8	(D)	—	—	—
	3 or 4 establishments	35	115	1 461 066	28	92	638 911	5	17	(D)	—	—	—
	5 to 9 establishments	15	102	3 716 848	11	76	1 656 158	5	35	(D)	—	—	—
	10 to 24 establishments	4	52	810 794	3	49	(D)	1	13	(D)	—	—	—
	25 establishments or more	2	62	(D)	—	—	—	1	36	(D)	—	—	—
5044	Office Equipment												
	All firms	6 176	8 631	28 903 843	5 851	7 495	17 696 004	51	840	10 407 916	287	296	799 923
	Single units	5 434	5 434	5 906 365	5 160	5 160	5 281 465	—	—	—	274	274	624 900
	Multiunits	742	3 197	22 997 478	691	2 335	12 414 539	51	840	10 407 916	13	22	175 023
	1 establishment	254	254	1 978 685	235	235	1 732 610	23	23	186 273	8	8	146 835
	2 establishments	258	516	920 805	248	496	882 259	6	12	(D)	2	4	(D)
	3 or 4 establishments	148	501	1 251 979	143	481	1 203 698	5	20	49 678	3	10	(D)
	5 to 9 establishments	52	320	1 343 733	49	304	1 229 772	2	12	(D)	—	—	—
	10 to 24 establishments	16	250	4 708 220	11	157	4 394 107	6	102	314 446	—	—	—
	25 establishments or more	14	1 356	12 794 056	5	662	2 972 093	9	671	9 696 474	—	—	—
5045	Computers and Computer Peripheral Equipment and Software												
	All firms	13 231	17 578	140 721 448	12 524	14 858	70 062 977	160	2 083	67 420 188	586	637	3 238 283
	Single units	11 992	11 992	35 570 063	11 454	11 454	33 311 890	—	—	—	538	538	2 258 173
	Multiunits	1 239	5 586	105 151 385	1 070	3 404	36 751 087	160	2 083	67 420 188	48	99	980 110
	1 establishment	518	518	8 116 057	449	449	4 722 463	71	71	3 495 265	23	23	469 876
	2 establishments	342	684	5 871 291	315	630	3 553 366	17	34	2 773 952	13	26	265 382
	3 or 4 establishments	191	640	8 395 208	170	562	3 252 496	18	64	(D)	10	36	(D)
	5 to 9 establishments	99	645	10 748 931	88	574	9 584 071	15	94	(D)	2	14	(D)
	10 to 24 establishments	57	846	15 246 270	32	441	10 055 739	22	350	3 918 259	—	—	—
	25 establishments or more	32	2 253	56 773 628	16	748	5 582 952	17	1 470	50 371 299	—	—	—
5046	Commercial Equipment, N.E.C.												
	All firms	4 593	4 998	11 203 113	4 068	4 360	8 552 929	59	150	1 059 093	472	488	1 591 091
	Single units	4 187	4 187	7 151 874	3 734	3 734	5 685 315	—	—	—	453	453	1 466 559
	Multiunits	406	811	4 051 239	334	626	2 867 614	59	150	1 059 093	19	35	124 532
	1 establishment	212	212	1 215 593	182	182	(D)	32	32	(D)	5	5	(D)
	2 establishments	116	232	848 291	94	188	572 827	11	22	174 343	12	24	104 609
	3 or 4 establishments	55	183	975 624	41	135	806 673	9	33	144 993	2	6	(D)
	5 to 9 establishments	18	114	690 884	15	95	748 777	5	33	126 449	—	—	—
	10 to 24 establishments	5	70	320 847	2	26	(D)	2	30	(D)	—	—	—
	25 establishments or more	—	—	—	—	—	—	—	—	—	—	—	—

See footnote at end of table.

1-130 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 5. Single Units and Multiunits: 1992—Con.

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SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
504	Professional and Commercial Equipment and Supplies—Con.												
5047	Medical, Dental, and Hospital Equipment and Supplies												
	All firms	7 652	9 521	51 715 199	6 508	7 806	26 554 452	119	631	21 131 684	1 058	1 084	4 029 063
	Single units	6 941	6 941	14 653 628	5 908	5 908	10 877 195	—	—	—	1 033	1 033	3 776 433
	Multiunits	711	2 580	37 061 571	600	1 898	15 677 257	119	631	21 131 684	25	51	252 630
	1 establishment	336	336	4 694 508	287	287	2 351 205	65	65	2 634 065	13	13	137 096
	2 establishments	181	362	3 063 879	162	324	1 504 117	11	22	(D)	5	10	(D)
	3 or 4 establishments	99	337	3 538 213	83	279	2 015 727	19	65	1 693 641	5	18	53 212
	5 to 9 establishments	47	287	3 750 051	33	207	1 173 655	9	52	(D)	2	10	(D)
	10 to 24 establishments	33	496	6 555 805	26	377	3 518 915	8	108	3 107 443	—	—	—
	25 establishments or more	15	762	15 459 115	9	424	5 113 638	7	319	9 823 648	—	—	—
5048	Ophthalmic Goods												
	All firms	1 528	1 783	4 909 583	1 363	1 568	4 115 005	30	72	500 886	143	143	293 692
	Single units	1 371	1 371	2 689 120	1 229	1 229	(D)	—	—	—	142	142	(D)
	Multiunits	157	412	2 220 463	134	339	(D)	30	72	500 886	1	1	(D)
	1 establishment	77	77	728 189	66	66	674 266	18	18	99 744	1	1	(D)
	2 establishments	41	82	618 446	39	78	649 455	4	8	204 659	—	—	—
	3 or 4 establishments	20	65	408 818	14	44	119 791	4	14	(D)	—	—	—
	5 to 9 establishments	13	78	321 743	10	55	148 325	3	21	(D)	—	—	—
	10 to 24 establishments	4	53	(D)	3	39	(D)	1	11	(D)	—	—	—
	25 establishments or more	2	57	(D)	2	57	(D)	—	—	—	—	—	—
5049	Professional Equipment and Supplies, N.E.C.												
	All firms	2 402	2 820	8 849 352	2 119	2 428	6 549 909	69	146	1 740 128	227	246	559 315
	Single units	2 051	2 051	3 185 350	1 838	1 838	2 714 301	—	—	—	213	213	471 049
	Multiunits	351	769	5 664 002	281	590	3 835 608	69	146	1 740 128	14	33	88 266
	1 establishment	182	182	2 024 069	146	146	1 156 123	48	48	1 006 260	6	6	18 948
	2 establishments	86	172	745 225	71	142	536 801	9	18	45 093	3	6	(D)
	3 or 4 establishments	58	195	636 633	47	157	556 648	7	23	209 116	3	10	20 465
	5 to 9 establishments	20	120	743 937	14	83	359 948	3	20	(D)	2	11	(D)
	10 to 24 establishments	3	48	(D)	2	36	(D)	1	11	(D)	—	—	—
	25 establishments or more	2	52	(D)	1	26	(D)	1	26	(D)	—	—	—
505	Metals and Minerals, Except Petroleum												
	All firms	8 605	11 248	118 321 902	7 098	8 739	70 617 466	353	1 246	39 546 086	1 238	1 263	8 158 350
	Single units	7 350	7 350	31 660 708	6 182	6 182	24 860 347	—	—	—	1 168	1 168	6 800 361
	Multiunits	1 255	3 898	86 661 194	916	2 557	45 757 119	353	1 246	39 546 086	70	95	1 357 989
	1 establishment	565	565	11 625 720	399	399	8 149 730	199	199	5 229 524	53	53	903 151
	2 establishments	328	656	9 648 804	275	550	6 971 546	41	82	2 300 673	12	24	299 033
	3 or 4 establishments	185	617	8 450 866	133	443	4 816 021	47	157	3 964 737	4	13	(D)
	5 to 9 establishments	110	693	18 002 084	72	438	10 857 719	36	230	8 888 691	1	5	(D)
	10 to 24 establishments	53	829	27 419 975	32	524	11 971 018	23	336	14 402 484	—	—	—
	25 establishments or more	14	538	11 513 745	5	203	2 991 085	7	242	4 759 977	—	—	—
5051	Metals Service Centers and Offices												
	All firms	7 929	10 426	105 833 987	6 557	8 123	64 276 424	312	1 154	34 775 986	1 127	1 149	6 781 577
	Single units	6 782	6 782	27 433 976	5 703	5 703	21 413 328	—	—	—	1 079	1 079	6 020 648
	Multiunits	1 147	3 644	78 400 011	854	2 420	42 863 096	312	1 154	34 775 986	48	70	760 929
	1 establishment	493	493	9 784 803	351	351	7 258 779	171	171	4 163 435	32	32	334 177
	2 establishments	311	622	9 015 910	269	538	6 972 926	38	76	2 111 690	12	24	299 033
	3 or 4 establishments	175	584	6 258 607	131	436	4 595 696	40	134	1 949 123	3	9	(D)
	5 to 9 establishments	106	663	15 509 502	69	420	9 434 513	34	213	7 543 286	1	5	(D)
	10 to 24 establishments	48	747	26 403 861	29	472	11 610 097	23	343	14 888 799	—	—	—
	25 establishments or more	14	535	11 427 328	5	203	2 991 085	6	217	4 119 653	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
505	Metals and Minerals, Except Petroleum—Con.												
5052	Coal and Other Minerals and Ores												
	All firms -----	690	822	12 487 915	548	616	6 341 042	46	92	4 770 100	111	114	1 376 773
	Single units -----	568	568	4 226 732	479	479	3 447 019	—	—	—	89	89	779 713
	Multiunits -----	122	254	8 261 183	69	137	2 894 023	46	92	4 770 100	22	25	597 060
	1 establishment -----	86	86	3 112 817	55	55	1 864 690	33	33	1 194 149	21	21	(D)
	2 establishments -----	17	34	604 903	7	14	231 539	3	6	(D)	—	—	—
	3 or 4 establishments -----	11	36	2 329 216	2	7	(D)	7	22	2 012 685	1	4	(D)
	5 to 9 establishments -----	4	28	1 917 189	2	10	(D)	2	16	(D)	—	—	—
	10 to 24 establishments -----	4	70	297 058	3	51	(D)	1	15	(D)	—	—	—
	25 establishments or more -----	—	—	—	—	—	—	—	—	—	—	—	—
506	Electrical Goods												
	All firms -----	28 002	39 303	227 784 486	22 125	29 105	115 387 377	453	3 968	70 720 937	5 593	6 230	41 676 172
	Single units -----	24 619	24 619	76 006 809	19 543	19 543	44 443 993	—	—	—	5 076	5 076	31 562 816
	Multiunits -----	3 383	14 684	151 777 677	2 582	9 562	70 943 384	453	3 968	70 720 937	517	1 154	10 113 356
	1 establishment -----	1 127	1 127	11 344 187	882	882	8 687 380	232	232	2 977 539	164	164	1 260 551
	2 establishments -----	1 126	2 252	12 673 548	863	1 726	7 764 550	50	100	1 349 866	210	420	4 115 729
	3 or 4 establishments -----	636	2 133	14 852 671	480	1 612	9 438 590	48	163	2 139 710	116	384	3 265 249
	5 to 9 establishments -----	304	1 905	18 848 531	242	1 521	10 472 022	45	297	8 061 855	23	132	1 151 888
	10 to 24 establishments -----	125	1 878	27 180 552	84	1 211	16 262 008	44	675	10 257 719	4	54	319 939
	25 establishments or more -----	65	5 389	66 878 188	31	2 610	18 318 834	34	2 501	45 934 248	—	—	—
5063	Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials												
	All firms -----	12 445	18 511	74 740 142	9 729	13 812	42 671 554	208	1 953	17 174 903	2 572	2 746	14 893 685
	Single units -----	10 872	10 872	28 396 365	8 492	8 492	15 805 596	—	—	—	2 380	2 380	12 590 769
	Multiunits -----	1 573	7 639	46 343 777	1 237	5 320	26 865 958	208	1 953	17 174 903	192	366	2 302 916
	1 establishment -----	496	496	4 385 548	377	377	2 933 804	106	106	1 365 187	76	76	533 770
	2 establishments -----	527	1 054	5 252 422	421	842	3 429 627	24	48	707 432	80	160	1 022 157
	3 or 4 establishments -----	317	1 067	5 364 075	265	896	4 087 952	24	84	775 675	29	93	503 245
	5 to 9 establishments -----	145	914	6 805 307	120	760	3 701 957	21	141	3 218 660	7	37	243 744
	10 to 24 establishments -----	55	818	4 127 436	33	474	1 853 553	19	316	1 900 221	—	—	—
	25 establishments or more -----	33	3 290	20 408 989	21	1 971	10 859 065	14	1 258	9 207 728	—	—	—
5064	Electrical Appliances, Television and Radio Sets												
	All firms -----	3 054	3 785	46 880 306	2 506	2 985	25 974 068	38	245	15 191 753	526	555	5 714 485
	Single units -----	2 593	2 593	14 211 634	2 099	2 099	9 223 672	—	—	—	494	494	4 987 962
	Multiunits -----	461	1 192	32 668 672	407	886	16 750 396	38	245	15 191 753	32	61	726 523
	1 establishment -----	223	223	3 227 817	203	203	2 541 114	19	19	735 618	15	15	(D)
	2 establishments -----	124	248	(D)	113	226	2 031 498	4	8	(D)	8	16	166 009
	3 or 4 establishments -----	69	228	3 367 650	59	195	2 852 109	2	8	(D)	8	25	256 114
	5 to 9 establishments -----	31	189	10 070 232	25	150	5 322 304	7	44	5 156 218	1	5	(D)
	10 to 24 establishments -----	11	162	9 791 349	6	77	(D)	4	61	3 976 520	—	—	—
	25 establishments or more -----	3	142	(D)	1	35	(D)	2	105	(D)	—	—	—
5065	Electronic Parts and Equipment, N.E.C.												
	All firms -----	12 688	17 007	106 164 038	10 017	12 308	46 741 755	248	1 770	38 354 281	2 508	2 929	21 068 002
	Single units -----	11 154	11 154	33 398 810	8 952	8 952	19 414 725	—	—	—	2 202	2 202	13 984 085
	Multiunits -----	1 534	5 853	72 765 228	1 065	3 356	27 327 030	248	1 770	38 354 281	306	727	7 083 917
	1 establishment -----	587	587	5 462 049	435	435	4 265 100	132	132	1 368 273	92	92	770 041
	2 establishments -----	471	942	5 913 065	326	652	2 757 345	26	52	696 579	116	232	2 772 695
	3 or 4 establishments -----	256	861	5 880 019	159	533	2 366 638	27	89	1 174 747	80	270	2 526 698
	5 to 9 establishments -----	130	821	7 590 343	96	607	5 881 693	23	150	1 795 802	15	91	829 460
	10 to 24 establishments -----	63	930	10 825 708	40	604	5 886 598	24	337	4 776 964	3	42	185 023
	25 establishments or more -----	27	1 712	37 094 044	9	525	6 169 656	16	1 010	28 541 916	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
507	Hardware, and Plumbing and Heating Equipment and Supplies												
	All firms	17 845	24 674	76 088 078	15 115	20 972	53 062 920	213	977	10 602 773	2 608	2 725	12 422 385
	Single units	15 501	15 501	33 620 325	13 045	13 045	22 645 651	—	—	—	2 456	2 456	10 974 674
	Multiunits	2 344	9 173	42 467 753	2 070	7 927	30 417 269	213	977	10 602 773	152	269	1 447 711
	1 establishment	662	662	4 623 061	579	579	2 878 393	120	120	1 951 038	61	61	351 293
	2 establishments	840	1 680	6 125 410	751	1 502	5 822 390	35	70	518 856	67	134	560 267
	3 or 4 establishments	474	1 558	6 133 672	420	1 389	4 985 605	17	57	774 634	24	74	536 151
	5 to 9 establishments	259	1 640	8 041 411	234	1 474	6 127 496	19	123	1 482 424	—	—	—
	10 to 24 establishments	71	1 042	7 855 319	58	825	5 068 109	12	214	1 824 612	—	—	—
	25 establishments or more	38	2 591	9 688 880	28	2 158	5 535 276	10	393	4 051 209	—	—	—
5072	Hardware												
	All firms	6 807	8 407	30 104 219	5 871	7 173	21 201 493	102	345	4 126 745	859	889	4 775 981
	Single units	5 988	5 988	13 749 069	5 165	5 165	9 587 623	—	—	—	823	823	4 161 446
	Multiunits	819	2 419	16 355 150	706	2 008	11 613 870	102	345	4 126 745	36	66	614 535
	1 establishment	325	325	2 346 194	269	269	1 650 809	66	66	769 331	14	14	84 200
	2 establishments	269	538	2 237 749	244	488	2 657 976	13	26	247 859	15	30	163 248
	3 or 4 establishments	134	434	2 157 858	120	390	1 607 872	9	31	399 591	7	22	367 087
	5 to 9 establishments	68	421	3 275 694	57	350	2 149 272	8	51	893 017	—	—	—
	10 to 24 establishments	16	227	4 697 065	11	144	3 013 755	4	71	(D)	—	—	—
	25 establishments or more	7	474	1 640 590	5	367	534 186	2	100	(D)	—	—	—
5074	Plumbing and Heating Equipment and Supplies (Hydronics)												
	All firms	6 780	9 326	27 893 346	5 673	7 930	19 095 421	71	278	3 534 049	1 069	1 118	5 263 876
	Single units	5 851	5 851	12 898 893	4 846	4 846	8 163 015	—	—	—	1 005	1 005	4 735 878
	Multiunits	929	3 475	14 994 453	827	3 084	10 932 406	71	278	3 534 049	64	113	527 998
	1 establishment	251	251	1 221 477	226	226	873 629	36	36	385 670	25	25	180 651
	2 establishments	339	678	2 422 601	303	606	1 876 503	13	26	244 812	29	58	248 273
	3 or 4 establishments	200	664	2 620 599	174	581	2 018 523	10	35	563 228	10	30	99 074
	5 to 9 establishments	98	610	2 687 368	89	553	2 089 673	6	37	418 507	—	—	—
	10 to 24 establishments	23	327	1 102 208	21	297	945 077	3	50	(D)	—	—	—
	25 establishments or more	18	945	4 940 200	14	821	3 129 001	3	94	(D)	—	—	—
5075	Warm Air Heating and Air-Conditioning Equipment and Supplies												
	All firms	3 359	5 486	14 620 789	2 773	4 617	10 354 877	42	266	2 355 519	567	603	1 910 393
	Single units	2 819	2 819	5 319 361	2 300	2 300	3 689 241	—	—	—	519	519	1 630 120
	Multiunits	540	2 667	9 301 428	473	2 317	6 665 636	42	266	2 355 519	48	84	280 273
	1 establishment	136	136	1 289 627	121	121	523 312	24	24	821 520	20	20	85 260
	2 establishments	187	374	1 286 558	158	316	988 874	6	12	100 572	21	42	125 023
	3 or 4 establishments	116	371	1 270 983	105	349	1 187 386	2	6	(D)	7	22	69 990
	5 to 9 establishments	66	420	1 651 193	60	381	1 432 618	3	19	(D)	—	—	—
	10 to 24 establishments	24	376	1 311 342	20	297	913 433	4	79	397 909	—	—	—
	25 establishments or more	11	980	2 491 725	9	853	1 620 013	3	126	(D)	—	—	—
5078	Refrigeration Equipment and Supplies												
	All firms	1 013	1 455	3 469 724	889	1 252	2 411 129	17	88	586 460	114	115	472 135
	Single units	843	843	1 653 002	734	734	1 205 772	—	—	—	109	109	447 230
	Multiunits	170	612	1 816 722	155	518	1 205 357	17	88	586 460	5	6	24 905
	1 establishment	47	47	(D)	44	44	(D)	7	7	(D)	4	4	(D)
	2 establishments	47	94	284 836	46	92	278 778	4	8	34 469	1	2	(D)
	3 or 4 establishments	43	138	405 336	38	123	332 671	—	—	—	—	—	—
	5 to 9 establishments	21	133	265 470	19	121	(D)	2	12	(D)	—	—	—
	10 to 24 establishments	11	160	652 976	7	98	169 964	4	61	481 865	—	—	—
	25 establishments or more	1	40	(D)	1	40	(D)	—	—	—	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
508	Machinery, Equipment, and Supplies												
	All firms	57 984	73 865	230 003 975	50 820	62 138	149 215 883	941	4 821	58 481 365	6 565	6 906	22 306 727
	Single units	51 177	51 177	93 627 522	45 004	45 004	75 326 308	—	—	—	6 173	6 173	18 301 214
	Multiunits	6 807	22 688	136 376 453	5 816	17 134	73 889 575	941	4 821	58 481 365	392	733	4 005 513
	1 establishment	2 277	2 277	13 657 431	1 913	1 913	10 764 860	503	503	4 595 804	190	190	1 592 088
	2 establishments	2 308	4 616	18 052 461	2 064	4 128	15 913 919	119	238	1 492 834	127	254	1 182 774
	3 or 4 establishments	1 311	4 349	21 341 314	1 151	3 809	15 479 575	98	328	5 061 361	63	205	912 511
	5 to 9 establishments	602	3 784	26 083 014	507	3 182	17 564 490	102	667	9 144 100	11	69	(D)
	10 to 24 establishments	226	3 209	25 031 589	146	1 951	7 896 614	79	1 203	21 983 131	1	15	(D)
	25 establishments or more	83	4 453	32 210 644	35	2 151	6 270 117	40	1 882	16 204 135	—	—	—
5082	Construction and Mining (Except Petroleum) Machinery and Equipment												
	All firms	3 635	5 157	26 120 154	3 351	4 595	17 711 409	75	322	7 662 544	231	240	746 201
	Single units	2 922	2 922	5 713 185	2 707	2 707	5 141 937	—	—	—	215	215	571 248
	Multiunits	713	2 235	20 406 969	644	1 888	12 569 472	75	322	7 662 544	16	25	174 953
	1 establishment	225	225	194	194	194	1 132 398	38	38	712 660	8	8	95 636
	2 establishments	214	428	1 839 210	201	402	1 585 398	8	16	183 648	7	14	(D)
	3 or 4 establishments	146	499	3 120 502	139	472	3 278 229	9	29	(D)	1	3	(D)
	5 to 9 establishments	101	650	7 037 130	93	607	4 974 207	12	76	1 390 524	—	—	—
	10 to 24 establishments	24	326	2 117 303	17	213	1 599 240	7	115	(D)	—	—	—
	25 establishments or more	3	107	(D)	—	—	—	1	48	(D)	—	—	—
5083	Farm and Garden Machinery and Equipment												
	All firms	9 504	10 742	29 498 767	9 173	10 211	21 527 110	60	236	6 839 570	288	295	1 132 087
	Single units	8 478	8 478	15 447 284	8 206	8 206	14 446 838	—	—	—	272	272	1 000 446
	Multiunits	1 026	2 264	14 051 483	967	2 005	7 080 272	60	236	6 839 570	16	23	131 641
	1 establishment	391	391	2 000 425	369	369	1 649 500	32	32	360 361	9	9	67 808
	2 establishments	427	854	2 514 596	412	824	2 399 862	7	14	35 465	7	14	63 833
	3 or 4 establishments	165	541	2 406 047	151	494	1 562 304	13	42	815 142	—	—	—
	5 to 9 establishments	31	195	5 034 835	27	160	1 108 177	4	30	(D)	—	—	—
	10 to 24 establishments	10	161	(D)	7	109	(D)	3	50	159 986	—	—	—
	25 establishments or more	2	122	(D)	1	49	(D)	1	68	(D)	—	—	—
5084	Industrial Machinery and Equipment												
	All firms	24 611	30 322	86 649 236	20 074	23 279	56 127 282	535	2 652	17 870 321	4 178	4 391	12 651 633
	Single units	21 764	21 764	40 630 827	17 835	17 835	29 875 649	—	—	—	3 929	3 929	10 755 178
	Multiunits	2 847	8 558	46 018 409	2 239	5 444	26 251 633	535	2 652	17 870 321	249	462	1 896 455
	1 establishment	1 144	1 144	6 855 137	920	920	5 892 126	292	292	2 250 583	123	123	624 403
	2 establishments	905	1 810	8 107 924	746	1 492	6 557 404	70	140	853 707	74	148	602 278
	3 or 4 establishments	493	1 639	9 326 801	396	1 317	6 683 275	51	169	1 839 239	45	148	563 173
	5 to 9 establishments	196	1 228	9 114 870	137	837	4 135 964	56	360	4 334 141	7	43	106 601
	10 to 24 establishments	74	1 054	5 863 682	33	448	1 835 368	42	623	4 299 836	—	—	—
	25 establishments or more	35	1 683	6 749 995	7	430	1 147 496	24	1 068	4 292 815	—	—	—
5085	Industrial Supplies												
	All firms	11 071	16 199	56 684 330	9 766	13 787	32 310 549	257	1 214	20 157 600	1 131	1 198	4 216 181
	Single units	9 327	9 327	17 656 366	8 273	8 273	14 420 770	—	—	—	1 054	1 054	3 235 596
	Multiunits	1 744	6 872	39 027 964	1 493	5 514	17 889 779	257	1 214	20 157 600	77	144	980 585
	1 establishment	533	533	4 193 623	430	430	3 030 280	137	137	1 270 374	36	36	369 892
	2 establishments	558	1 116	3 814 016	509	1 018	3 017 825	31	62	587 029	26	52	291 748
	3 or 4 establishments	353	1 175	3 664 684	325	1 082	3 118 216	25	89	543 229	13	43	(D)
	5 to 9 establishments	195	1 214	5 963 833	157	973	3 195 564	33	226	2 523 530	2	13	(D)
	10 to 24 establishments	79	1 144	9 699 355	57	767	2 097 150	21	332	7 374 059	—	—	—
	25 establishments or more	26	1 690	11 692 453	15	1 244	3 430 744	10	368	7 859 379	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
508	Machinery, Equipment, and Supplies—Con.												
5087	Service Establishment Equipment and Supplies												
	All firms	6 274	7 579	11 177 827	5 899	7 005	8 666 750	55	234	1 403 642	332	340	1 107 435
	Single units	5 625	5 625	6 152 777	5 308	5 308	5 225 519	—	—	—	317	317	927 258
	Multiunits	649	1 954	5 025 050	591	1 697	3 441 231	55	234	1 403 642	15	23	180 177
	1 establishment	265	265	828 384	237	237	759 215	30	30	188 926	10	10	(D)
	2 establishments	180	360	986 045	168	336	807 637	10	20	90 252	2	4	(D)
	3 or 4 establishments	119	392	887 077	110	361	682 950	5	19	70 210	3	9	110 589
	5 to 9 establishments	54	348	900 182	51	331	480 954	4	20	(D)	—	—	—
	10 to 24 establishments	22	289	469 610	19	243	359 654	4	62	141 436	—	—	—
	25 establishments or more	9	300	953 752	6	189	350 821	2	83	(D)	—	—	—
5088	Transportation Equipment and Supplies, Except Motor Vehicles												
	All firms	3 420	3 866	19 873 661	2 955	3 261	12 872 783	75	163	4 547 688	412	442	2 453 190
	Single units	3 061	3 061	8 027 083	2 675	2 675	6 215 595	—	—	—	386	386	1 811 488
	Multiunits	359	805	11 846 578	280	586	6 657 188	75	163	4 547 688	26	56	641 702
	1 establishment	200	200	3 266 747	158	158	2 041 176	51	51	1 325 525	16	16	476 233
	2 establishments	85	170	2 486 518	68	136	2 292 552	7	14	(D)	7	14	82 560
	3 or 4 establishments	47	155	(D)	36	118	904 877	10	34	1 415 848	1	3	(D)
	5 to 9 establishments	19	120	2 422 539	13	75	(D)	5	39	738 187	1	8	(D)
	10 to 24 establishments	7	115	1 857 843	4	65	721 319	2	25	(D)	1	15	(D)
	25 establishments or more	1	45	(D)	1	34	(D)	—	—	—	—	—	—
509	Miscellaneous Durable Goods												
	All firms	32 053	34 305	135 905 954	28 617	30 541	107 062 982	150	338	12 539 815	3 334	3 426	16 303 157
	Single units	30 067	30 067	68 141 270	26 824	26 824	53 906 208	—	—	—	3 243	3 243	14 235 062
	Multiunits	1 986	4 238	67 764 684	1 793	3 717	53 156 774	150	338	12 539 815	91	183	2 068 095
	1 establishment	1 048	1 048	25 262 115	947	947	22 147 046	104	104	3 470 238	49	49	911 609
	2 establishments	573	1 146	8 256 113	519	1 038	7 045 253	23	46	555 620	28	56	517 245
	3 or 4 establishments	225	744	13 287 293	209	691	11 906 454	11	38	1 891 071	10	33	249 777
	5 to 9 establishments	97	575	9 007 439	87	521	7 784 614	3	20	(D)	3	18	(D)
	10 to 24 establishments	37	531	10 429 082	29	439	(D)	8	103	5 484 805	—	—	—
	25 establishments or more	6	194	1 522 642	2	81	(D)	1	27	(D)	1	27	(D)
5091	Sporting and Recreational Goods and Supplies												
	All firms	5 112	5 530	21 084 805	4 260	4 566	12 735 305	53	119	1 948 214	813	845	6 401 286
	Single units	4 646	4 646	14 197 133	3 862	3 862	8 370 069	—	—	—	784	784	5 827 064
	Multiunits	466	884	6 887 672	398	704	4 365 236	53	119	1 948 214	29	61	574 222
	1 establishment	278	278	2 396 127	244	244	1 672 748	39	39	838 940	10	10	(D)
	2 establishments	121	242	1 200 625	102	204	932 185	8	16	129 808	10	20	149 610
	3 or 4 establishments	45	146	1 340 893	35	114	956 861	3	10	(D)	8	26	236 126
	5 to 9 establishments	15	86	1 176 504	11	63	561 619	1	6	(D)	1	5	(D)
	10 to 24 establishments	5	71	(D)	6	79	241 823	1	21	(D)	—	—	—
	25 establishments or more	2	61	(D)	—	—	—	1	27	(D)	—	—	—
5092	Toys and Hobby Goods and Supplies												
	All firms	2 630	2 738	16 792 179	2 293	2 379	9 647 159	18	33	4 055 404	322	326	3 089 616
	Single units	2 460	2 460	8 145 718	2 148	2 148	5 178 792	—	—	—	312	312	2 966 926
	Multiunits	170	278	8 646 461	145	231	4 468 367	18	33	4 055 404	10	14	122 690
	1 establishment	107	107	3 253 906	91	91	1 373 982	14	14	(D)	6	6	77 292
	2 establishments	44	88	1 396 917	38	76	1 312 799	1	2	(D)	4	8	45 398
	3 or 4 establishments	14	47	1 295 418	12	40	(D)	2	7	(D)	—	—	—
	5 to 9 establishments	4	25	(D)	4	24	(D)	—	—	—	—	—	—
	10 to 24 establishments	1	11	(D)	—	—	—	1	10	(D)	—	—	—
	25 establishments or more	—	—	—	—	—	—	—	—	—	—	—	—

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-135

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
509	Miscellaneous Durable Goods—Con.												
5093	Scrap and Waste Materials												
	All firms -----	7 886	8 928	24 461 997	7 704	8 693	23 263 939	—	—	—	193	235	1 198 058
	Single units -----	7 254	7 254	12 880 833	7 079	7 079	12 329 724	—	—	—	175	175	551 109
	Multiunits -----	632	1 674	11 581 164	625	1 614	10 934 215	—	—	—	18	60	646 949
	1 establishment -----	270	270	2 010 898	270	270	(D)	—	—	—	11	11	126 441
	2 establishments -----	207	414	2 120 651	206	412	2 115 138	—	—	—	3	6	(D)
	3 or 4 establishments -----	86	287	2 020 413	83	279	1 924 564	—	—	—	1	3	(D)
	5 to 9 establishments -----	46	278	2 570 388	45	272	2 395 631	—	—	—	2	13	(D)
	10 to 24 establishments -----	19	292	(D)	19	300	2 268 606	—	—	—	—	—	(D)
	25 establishments or more -----	4	133	(D)	2	81	(D)	—	—	—	1	27	(D)
5094	Jewelry, Watches, Precious Stones, and Precious Metals												
	All firms -----	7 229	7 421	35 405 983	6 828	6 988	32 923 856	40	61	1 433 279	368	372	1 048 848
	Single units -----	6 940	6 940	17 965 384	6 579	6 579	17 068 415	—	—	—	361	361	896 969
	Multiunits -----	289	481	17 440 599	249	409	15 855 441	40	61	1 433 279	7	11	151 879
	1 establishment -----	172	172	14 246 683	149	149	14 084 554	32	32	551 497	3	3	(D)
	2 establishments -----	82	164	1 186 093	69	138	611 113	4	8	107 274	4	8	(D)
	3 or 4 establishments -----	25	81	(D)	23	74	327 365	3	11	(D)	—	—	—
	5 to 9 establishments -----	9	54	1 340 867	8	48	832 409	—	—	—	—	—	—
	10 to 24 establishments -----	1	10	(D)	—	—	—	1	10	(D)	—	—	—
	25 establishments or more -----	—	—	—	—	—	—	—	—	—	—	—	—
5099	Durable Goods, N.E.C.												
	All firms -----	9 231	9 688	38 160 990	7 560	7 915	28 492 723	42	125	5 102 918	1 638	1 648	4 565 349
	Single units -----	8 767	8 767	14 952 202	7 156	7 156	10 959 208	—	—	—	1 611	1 611	3 992 994
	Multiunits -----	464	921	23 208 788	404	759	17 533 515	42	125	5 102 918	27	37	572 355
	1 establishment -----	270	270	4 260 794	235	235	3 591 600	24	24	223 708	19	19	514 176
	2 establishments -----	108	216	2 338 744	93	186	(D)	8	16	(D)	7	14	(D)
	3 or 4 establishments -----	56	185	8 381 470	55	181	8 314 697	4	14	384 706	1	4	(D)
	5 to 9 establishments -----	19	106	2 112 527	17	100	2 317 944	—	9	(D)	—	—	—
	10 to 24 establishments -----	11	144	6 115 253	4	57	(D)	5	62	3 962 626	—	—	—
	25 establishments or more -----	—	—	—	—	—	—	—	—	—	—	—	—
51	NONDURABLE GOODS												
	All firms -----	143 159	181 993	1 644 646 555	126 752	150 225	944 485 047	2 142	15 974	516 407 600	15 003	15 794	183 753 908
	Single units -----	128 115	128 115	497 749 511	113 890	113 890	367 539 875	—	—	—	14 225	14 225	130 209 636
	Multiunits -----	15 044	53 878	1 146 897 044	12 862	36 335	576 945 172	2 142	15 974	516 407 600	778	1 569	53 544 272
	1 establishment -----	6 752	6 752	113 209 951	5 913	5 913	84 941 348	1 145	1 145	53 126 877	377	377	11 836 083
	2 establishments -----	4 474	8 948	113 181 989	3 950	7 900	86 589 131	278	556	25 183 008	254	508	11 549 558
	3 or 4 establishments -----	2 139	7 062	111 927 824	1 846	6 090	74 676 728	213	712	19 560 940	103	331	11 920 501
	5 to 9 establishments -----	1 014	6 342	139 757 001	777	4 848	69 532 613	208	1 343	47 328 654	32	207	9 703 687
	10 to 24 establishments -----	431	6 383	158 582 960	270	3 906	84 867 940	177	2 709	83 197 087	12	146	8 534 443
	25 to 49 establishments -----	126	4 256	173 694 733	61	2 010	61 052 537	63	2 148	109 096 139	—	—	—
	50 to 99 establishments -----	59	4 240	161 671 490	25	1 791	73 014 405	33	2 453	86 118 446	—	—	—
	100 establishments or more -----	49	9 895	174 871 096	20	3 877	42 270 470	25	4 908	92 796 449	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
511	Paper and Paper Products												
	All firms	14 755	19 661	106 580 435	13 061	15 995	54 801 943	252	2 112	43 365 566	1 499	1 554	8 412 926
	Single units	13 299	13 299	27 427 054	11 858	11 858	20 773 713	—	—	—	1 441	1 441	6 653 341
	Multiunits	1 456	6 362	79 153 381	1 203	4 137	34 028 230	252	2 112	43 365 566	58	113	1 759 585
	1 establishment	586	586	7 011 942	462	462	2 941 457	140	140	4 374 211	29	29	(D)
	2 establishments	462	924	7 476 111	415	830	4 804 886	26	52	1 719 956	21	42	961 775
	3 or 4 establishments	228	746	5 125 551	207	670	3 228 533	19	68	1 157 607	4	13	120 633
	5 to 9 establishments	99	636	11 100 021	72	455	3 886 225	28	193	8 678 788	4	29	(D)
	10 to 24 establishments	57	884	17 350 360	35	505	5 564 455	24	361	12 050 270	—	—	—
	25 establishments or more	24	2 586	31 089 396	12	1 215	13 602 674	15	1 298	15 384 734	—	—	—
5111	Printing and Writing Paper												
	All firms	1 629	2 561	34 887 754	1 412	2 020	17 740 487	48	351	15 105 348	183	190	2 041 919
	Single units	1 471	1 471	4 367 446	1 299	1 299	3 435 931	—	—	—	172	172	931 515
	Multiunits	158	1 090	30 520 308	113	721	14 304 556	48	351	15 105 348	11	18	1 110 404
	1 establishment	65	65	4 198 823	39	39	1 076 751	23	23	2 414 594	8	8	735 833
	2 establishments	39	78	1 884 525	33	66	1 186 847	7	14	792 802	2	4	(D)
	3 or 4 establishments	18	62	1 582 665	15	50	1 206 559	3	10	66 772	—	—	—
	5 to 9 establishments	10	71	1 303 249	9	63	984 532	4	30	1 513 619	1	6	(D)
	10 to 24 establishments	18	264	6 649 817	13	182	3 714 326	5	65	2 750 263	—	—	—
	25 establishments or more	8	550	14 901 229	4	321	6 135 541	6	209	7 567 298	—	—	—
5112	Stationery and Office Supplies												
	All firms	8 658	11 807	32 661 393	7 857	9 717	19 430 457	132	1 348	10 446 953	702	742	2 783 983
	Single units	7 689	7 689	10 281 697	7 015	7 015	7 888 266	—	—	—	674	674	2 393 431
	Multiunits	969	4 118	22 379 696	842	2 702	11 542 191	132	1 348	10 446 953	28	68	390 552
	1 establishment	386	386	1 978 686	336	336	1 124 179	69	69	914 941	9	9	36 965
	2 establishments	318	636	1 721 838	288	576	1 116 886	18	36	406 216	13	26	230 668
	3 or 4 establishments	159	515	1 650 459	149	479	1 048 745	8	30	444 035	3	10	(D)
	5 to 9 establishments	57	353	4 243 741	43	264	1 017 970	18	125	4 655 487	3	23	(D)
	10 to 24 establishments	36	560	4 062 409	19	276	1 424 336	13	199	1 129 927	—	—	—
	25 establishments or more	13	1 668	8 722 563	7	771	5 810 075	6	889	2 896 347	—	—	—
5113	Industrial and Personal Service Paper												
	All firms	4 531	5 293	39 031 288	3 822	4 258	17 630 999	110	413	17 813 265	615	622	3 587 024
	Single units	4 139	4 139	12 777 911	3 544	3 544	9 449 516	—	—	—	595	595	3 328 395
	Multiunits	392	1 154	26 253 377	278	714	8 181 483	110	413	17 813 265	20	27	258 629
	1 establishment	175	175	3 825 268	113	113	2 016 291	64	64	2 367 583	14	14	175 034
	2 establishments	112	224	3 388 209	94	188	2 433 565	11	22	554 144	5	10	(D)
	3 or 4 establishments	56	187	2 477 753	44	145	1 077 563	13	46	1 212 607	1	3	(D)
	5 to 9 establishments	35	226	5 378 942	20	125	744 530	12	82	4 405 260	—	—	—
	10 to 24 establishments	10	120	6 937 836	4	48	417 383	7	82	6 645 949	—	—	—
	25 establishments or more	4	222	4 245 369	3	95	1 492 151	3	117	2 627 722	—	—	—
512	Drugs, Drug Proprietaries, and Druggists' Sundries												
	All firms	4 636	6 069	129 306 287	4 244	5 283	67 069 436	104	469	58 575 952	307	317	3 660 899
	Single units	4 052	4 052	19 322 330	3 759	3 759	16 738 968	—	—	—	293	293	2 583 362
	Multiunits	584	2 017	109 983 957	485	1 524	50 330 468	104	469	58 575 952	14	24	1 077 537
	1 establishment	345	345	12 158 025	309	309	7 511 438	53	53	4 837 982	9	9	417 566
	2 establishments	109	218	4 267 736	89	178	3 021 129	12	24	814 161	3	6	(D)
	3 or 4 establishments	68	221	14 778 636	47	154	7 244 514	18	58	7 194 239	1	3	(D)
	5 to 9 establishments	34	204	11 112 162	25	149	645 604	9	54	12 072 102	1	6	(D)
	10 to 24 establishments	17	285	34 998 983	8	143	12 938 202	9	154	20 015 000	—	—	—
	25 establishments or more	11	744	32 668 415	7	591	18 969 581	3	126	13 642 468	—	—	—

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-137

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
512	Drugs, Drug Proprietaries, and Druggists' Sundries—Con.												
5122	Drugs, Drug Proprietaries, and Druggists' Sundries												
	All firms	4 636	6 069	129 306 287	4 244	5 283	67 069 436	104	469	58 575 952	307	317	3 660 899
	Single units	4 052	4 052	19 322 330	3 759	3 759	16 738 968	—	—	—	293	293	2 583 362
	Multiunits	584	2 017	109 983 957	485	1 524	50 330 468	104	469	58 575 952	14	24	1 077 537
	1 establishment	345	345	12 158 025	309	309	7 511 438	53	53	4 837 982	9	9	417 566
	2 establishments	109	218	4 267 736	89	178	3 021 129	12	24	814 161	3	6	(D)
	3 or 4 establishments	68	221	14 778 636	47	154	7 244 514	18	58	7 194 239	1	3	(D)
	5 to 9 establishments	34	204	11 112 162	25	149	645 604	9	54	12 072 102	1	6	(D)
	10 to 24 establishments	17	285	34 998 983	8	143	12 938 202	9	154	20 015 000	—	—	—
	25 establishments or more	11	744	32 668 415	7	591	18 969 581	3	126	13 642 468	—	—	—
513	Apparel, Piece Goods, and Notions												
	All firms	18 238	19 553	109 202 949	15 111	15 848	67 904 735	363	809	26 085 644	2 845	2 896	15 212 570
	Single units	16 912	16 912	55 576 800	14 159	14 159	41 987 214	—	—	—	2 753	2 753	13 589 586
	Multiunits	1 326	2 641	53 626 149	952	1 689	25 917 521	363	809	26 085 644	92	143	1 622 984
	1 establishment	764	764	15 621 411	546	546	10 093 691	247	247	9 182 171	63	63	916 887
	2 establishments	350	700	10 001 575	275	550	5 740 529	54	108	(D)	20	40	(D)
	3 or 4 establishments	122	395	(D)	91	294	4 928 992	24	82	(D)	7	23	311 425
	5 to 9 establishments	70	425	12 489 900	34	209	4 910 434	27	167	5 737 630	1	6	(D)
	10 to 24 establishments	19	299	9 179 089	6	90	243 875	10	151	6 338 712	1	11	(D)
	25 establishments or more	1	58	(D)	—	—	—	1	54	(D)	—	—	—
5131	Piece Goods, Notions, and Other Dry Goods												
	All firms	5 137	5 640	29 291 930	4 364	4 646	16 091 611	139	300	8 910 929	664	694	4 289 390
	Single units	4 701	4 701	15 152 973	4 075	4 075	11 642 087	—	—	—	626	626	3 510 886
	Multiunits	436	939	14 138 957	289	571	4 449 524	139	300	8 910 929	38	68	778 504
	1 establishment	237	237	5 030 042	155	155	1 842 607	89	89	3 363 262	25	25	228 525
	2 establishments	108	216	2 104 960	85	170	1 487 747	20	40	(D)	8	16	182 881
	3 or 4 establishments	56	178	2 562 422	35	110	528 738	14	47	1 597 092	3	10	(D)
	5 to 9 establishments	25	150	3 448 509	9	56	353 357	13	79	2 686 954	1	6	(D)
	10 to 24 establishments	10	158	993 024	5	80	237 075	3	45	(D)	1	11	(D)
	25 establishments or more	—	—	—	—	—	—	—	—	—	—	—	—
5136	Men's and Boys' Clothing and Furnishings												
	All firms	4 273	4 620	28 162 713	3 592	3 749	15 812 952	103	274	9 480 622	592	597	2 869 139
	Single units	3 917	3 917	12 655 291	3 341	3 341	10 083 277	—	—	—	576	576	2 572 014
	Multiunits	356	703	15 507 422	251	408	5 729 675	103	274	9 480 622	16	21	297 125
	1 establishment	217	217	4 145 924	153	153	2 899 845	66	66	2 759 794	11	11	244 305
	2 establishments	98	196	3 660 659	76	152	1 382 282	17	34	977 335	5	10	52 820
	3 or 4 establishments	13	44	(D)	12	41	842 861	7	24	(D)	—	—	—
	5 to 9 establishments	23	137	3 815 742	10	62	604 687	8	45	2 266 640	—	—	—
	10 to 24 establishments	4	55	3 124 448	—	—	—	4	51	3 090 309	—	—	—
	25 establishments or more	1	54	(D)	—	—	—	1	54	(D)	—	—	—
5137	Women's, Children's, and Infants' Clothing and Accessories												
	All firms	7 263	7 581	35 495 901	5 894	6 095	23 811 102	124	210	6 286 438	1 263	1 276	5 398 361
	Single units	6 790	6 790	20 623 142	5 556	5 556	15 432 911	—	—	—	1 234	1 234	5 190 231
	Multiunits	473	791	14 872 759	338	539	8 378 191	124	210	6 286 438	29	42	208 130
	1 establishment	299	299	5 504 226	207	207	3 569 250	97	97	2 752 466	19	19	112 737
	2 establishments	116	232	3 529 034	94	188	2 655 617	14	28	550 885	7	14	83 800
	3 or 4 establishments	41	134	2 384 337	30	99	1 765 161	3	10	(D)	3	9	11 593
	5 to 9 establishments	13	81	(D)	6	35	(D)	8	51	1 570 725	—	—	—
	10 to 24 establishments	4	45	(D)	1	10	(D)	2	24	(D)	—	—	—
	25 establishments or more	—	—	—	—	—	—	—	—	—	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
513	Apparel, Piece Goods, and Notions—Con.												
5139	Footwear												
	All firms	1 628	1 712	16 252 405	1 293	1 358	12 189 070	19	25	1 407 655	326	329	2 655 680
	Single units	1 504	1 504	7 145 394	1 187	1 187	4 828 939	—	—	—	317	317	2 316 455
	Multiunits	124	208	9 107 011	106	171	7 360 131	19	25	1 407 655	9	12	339 225
	1 establishment	77	77	2 893 775	70	70	2 473 032	15	15	1 073 279	8	8	(D)
	2 establishments	31	62	875 724	23	46	(D)	3	6	(D)	—	—	—
	3 or 4 establishments	10	34	1 034 371	9	31	2 363 616	1	4	(D)	1	4	(D)
	5 to 9 establishments	6	35	4 303 141	4	24	(D)	—	—	—	—	—	—
	10 to 24 establishments	—	—	—	—	—	—	—	—	—	—	—	—
	25 establishments or more	—	—	—	—	—	—	—	—	—	—	—	—
514	Groceries and Related Products												
	All firms	35 177	42 874	504 566 789	30 439	33 224	279 216 995	529	4 829	127 257 067	4 397	4 821	98 092 727
	Single units	32 388	32 388	176 138 172	28 323	28 323	116 261 660	—	—	—	4 065	4 065	59 876 512
	Multiunits	2 789	10 486	328 428 617	2 116	4 901	162 955 335	529	4 829	127 257 067	332	756	38 216 215
	1 establishment	1 311	1 311	45 249 580	1 139	1 139	27 450 324	239	239	19 374 949	128	128	5 836 409
	2 establishments	798	1 596	40 190 175	592	1 184	24 152 088	74	148	7 742 875	116	232	7 277 400
	3 or 4 establishments	377	1 240	33 625 410	256	848	21 543 956	66	221	4 118 828	62	202	9 313 453
	5 to 9 establishments	164	1 055	40 376 766	86	545	19 645 734	55	364	7 767 699	21	131	9 324 776
	10 to 24 establishments	82	1 292	38 359 510	24	371	16 026 935	64	1 042	22 822 187	5	63	6 464 177
	25 establishments or more	57	3 992	130 627 176	19	814	54 136 298	31	2 815	65 430 529	—	—	—
5141	Groceries, General Line												
	All firms	3 767	4 528	132 602 589	3 133	3 740	95 807 066	—	—	—	640	788	36 795 523
	Single units	3 371	3 371	34 844 714	2 823	2 823	15 528 420	—	—	—	548	548	19 316 294
	Multiunits	396	1 157	97 757 875	310	917	80 278 646	—	—	—	92	240	17 479 229
	1 establishment	226	226	15 807 857	203	203	14 038 293	—	—	—	30	30	(D)
	2 establishments	77	154	14 241 160	49	98	13 192 803	—	—	—	28	56	2 366 878
	3 or 4 establishments	60	196	13 257 154	34	112	6 209 761	—	—	—	24	78	5 586 050
	5 to 9 establishments	17	113	9 802 056	11	70	5 388 590	—	—	—	8	52	4 434 316
	10 to 24 establishments	10	157	19 176 946	7	123	15 976 497	—	—	—	2	24	(D)
	25 establishments or more	6	311	25 472 702	6	311	25 472 702	—	—	—	—	—	—
5142	Packaged Frozen Foods												
	All firms	2 905	3 468	53 256 028	2 249	2 521	36 287 759	55	279	4 837 119	620	668	12 131 150
	Single units	2 548	2 548	21 571 693	1 988	1 988	13 125 015	—	—	—	560	560	8 446 678
	Multiunits	357	920	31 684 335	261	533	23 162 744	55	279	4 837 119	60	108	3 684 472
	1 establishment	189	189	6 316 872	148	148	4 131 039	33	33	1 640 848	26	26	1 766 970
	2 establishments	99	198	6 100 701	73	146	4 314 714	5	10	503 916	24	48	1 141 719
	3 or 4 establishments	36	119	(D)	23	78	3 027 750	3	10	35 667	8	24	(D)
	5 to 9 establishments	20	126	4 701 275	12	75	3 871 523	5	32	(D)	2	10	(D)
	10 to 24 establishments	10	176	8 310 788	5	86	7 817 718	7	113	1 928 567	—	—	—
	25 establishments or more	3	112	(D)	—	—	—	2	81	(D)	—	—	—
5143	Dairy Products, Except Dried or Canned												
	All firms	2 531	3 378	35 324 092	2 241	2 424	16 866 462	114	743	15 519 880	206	211	2 937 750
	Single units	2 270	2 270	11 321 730	2 072	2 072	9 556 087	—	—	—	198	198	1 765 643
	Multiunits	261	1 108	24 002 362	169	352	7 310 375	114	743	15 519 880	8	13	1 172 107
	1 establishment	123	123	4 714 794	94	94	3 253 746	51	51	2 168 741	5	5	(D)
	2 establishments	56	112	3 087 263	45	90	1 117 317	11	22	1 179 843	1	2	(D)
	3 or 4 establishments	31	107	2 955 466	17	59	1 147 183	15	50	1 943 238	2	6	(D)
	5 to 9 establishments	26	162	(D)	11	75	(D)	16	102	(D)	—	—	—
	10 to 24 establishments	19	311	3 929 535	2	34	(D)	15	253	3 151 191	—	—	—
	25 establishments or more	6	293	(D)	—	—	—	6	265	(D)	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

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SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
514	Groceries and Related Products—Con.												
5144	Poultry and Poultry Products												
	All firms	1 079	1 224	10 118 173	951	1 022	6 961 250	27	87	1 588 144	108	115	1 568 779
	Single units	961	961	6 020 320	861	861	4 838 842	—	—	—	100	100	1 181 478
	Multiunits	118	263	4 097 853	90	161	2 122 408	27	87	1 588 144	8	15	387 301
	1 establishment	55	55	1 122 546	48	48	948 711	11	11	268 817	3	3	(D)
	2 establishments	33	66	1 074 079	27	54	711 247	4	8	114 077	3	6	(D)
	3 or 4 establishments	21	66	636 948	11	33	258 131	8	28	305 069	2	6	(D)
	5 to 9 establishments	7	50	(D)	4	26	204 319	2	16	(D)	—	—	—
	10 to 24 establishments	2	26	(D)	—	—	—	2	24	(D)	—	—	—
	25 establishments or more	—	—	—	—	—	—	—	—	—	—	—	—
5145	Confectionery												
	All firms	2 257	2 693	21 805 401	1 880	2 010	6 116 530	45	313	12 281 815	340	370	3 407 056
	Single units	2 063	2 063	6 282 700	1 746	1 746	3 315 225	—	—	—	317	317	2 967 475
	Multiunits	194	630	15 522 701	134	264	2 801 305	45	313	12 281 815	23	53	439 581
	1 establishment	105	105	3 587 817	82	82	802 532	26	26	2 910 386	7	7	(D)
	2 establishments	52	104	943 478	37	74	559 280	4	8	269 359	10	20	121 352
	3 or 4 establishments	17	57	694 856	9	29	250 380	4	14	131 728	4	14	191 948
	5 to 9 establishments	9	59	1 585 016	3	22	(D)	3	19	(D)	2	12	(D)
	10 to 24 establishments	7	99	1 502 978	2	26	(D)	5	72	(D)	—	—	—
	25 establishments or more	4	206	7 208 556	1	31	(D)	3	174	(D)	—	—	—
5146	Fish and Seafoods												
	All firms	2 992	3 100	11 481 166	2 840	2 926	9 666 553	22	36	680 405	135	138	1 134 208
	Single units	2 810	2 810	8 833 177	2 683	2 683	7 795 481	—	—	—	127	127	1 037 696
	Multiunits	182	290	2 647 989	157	243	1 871 072	22	36	680 405	8	11	96 512
	1 establishment	109	109	1 054 875	93	93	838 285	18	18	237 834	6	6	(D)
	2 establishments	55	110	950 887	50	100	608 270	1	2	(D)	1	2	(D)
	3 or 4 establishments	13	42	362 607	12	39	(D)	1	4	(D)	1	3	(D)
	5 to 9 establishments	5	29	279 620	2	11	(D)	2	12	(D)	—	—	—
	10 to 24 establishments	—	—	—	—	—	—	—	—	—	—	—	—
	25 establishments or more	—	—	—	—	—	—	—	—	—	—	—	—
5147	Meats and Meat Products												
	All firms	3 815	4 123	54 871 104	3 487	3 587	27 846 368	46	234	22 541 930	290	302	4 482 806
	Single units	3 571	3 571	22 881 606	3 303	3 303	19 141 774	—	—	—	268	268	3 739 832
	Multiunits	244	552	31 989 498	184	284	8 704 594	46	234	22 541 930	22	34	742 974
	1 establishment	152	152	17 982 992	123	123	4 856 765	28	28	13 148 145	12	12	355 790
	2 establishments	62	124	3 154 282	44	88	2 293 977	6	12	267 652	8	16	(D)
	3 or 4 establishments	22	73	1 676 647	15	48	(D)	5	18	787 587	2	6	(D)
	5 to 9 establishments	4	28	(D)	1	5	(D)	3	23	(D)	—	—	—
	10 to 24 establishments	2	30	(D)	1	20	(D)	2	29	(D)	—	—	—
	25 establishments or more	2	145	(D)	—	—	—	2	124	(D)	—	—	—
5148	Fresh Fruits and Vegetables												
	All firms	5 554	6 003	38 512 291	4 897	5 293	31 784 551	—	—	—	674	710	6 727 740
	Single units	5 160	5 160	25 402 101	4 545	4 545	20 714 539	—	—	—	615	615	4 687 562
	Multiunits	394	843	13 110 190	352	748	11 070 012	—	—	—	59	95	2 040 178
	1 establishment	203	203	3 414 361	188	188	3 026 106	—	—	—	43	43	852 983
	2 establishments	127	254	3 323 290	106	212	2 619 534	—	—	—	11	22	411 372
	3 or 4 establishments	48	157	1 907 139	44	143	1 689 997	—	—	—	3	10	(D)
	5 to 9 establishments	10	56	711 644	9	50	(D)	—	—	—	1	5	(D)
	10 to 24 establishments	3	58	1 714 951	2	40	(D)	—	—	—	1	15	(D)
	25 establishments or more	3	115	2 038 805	3	115	2 038 805	—	—	—	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
514	Groceries and Related Products—Con.												
5149	Groceries and Related Products, N.E.C.												
	All firms	10 650	14 357	146 595 945	9 005	9 701	47 880 456	279	3 137	69 807 774	1 427	1 519	28 907 715
	Single units	9 634	9 634	38 980 131	8 302	8 302	22 246 277	—	—	—	1 332	1 332	16 733 854
	Multiunits	1 016	4 723	107 615 814	703	1 399	25 634 179	279	3 137	69 807 774	95	187	12 173 861
	1 establishment	532	532	14 331 728	431	431	9 150 796	108	108	3 647 285	46	46	3 042 536
	2 establishments	226	452	8 410 104	150	300	3 018 959	46	92	2 516 266	30	60	2 491 776
	3 or 4 establishments	122	405	8 991 226	83	279	6 040 659	33	108	2 061 399	13	43	(D)
	5 to 9 establishments	65	414	11 049 105	29	182	4 020 272	33	217	3 439 832	5	26	3 633 023
	10 to 24 establishments	42	672	19 608 818	8	120	(D)	37	622	15 890 878	1	12	(D)
	25 establishments or more	29	2 248	45 224 833	2	87	(D)	22	1 990	42 252 114	—	—	—
515	Farm-Product Raw Materials												
	All firms	8 152	11 551	136 869 416	6 582	9 845	109 827 391	—	—	—	1 596	1 706	27 042 025
	Single units	6 830	6 830	50 760 206	5 348	5 348	28 539 650	—	—	—	1 482	1 482	22 220 556
	Multiunits	1 322	4 721	86 109 210	1 234	4 497	81 287 741	—	—	—	114	224	4 821 469
	1 establishment	484	484	9 554 957	449	449	8 719 562	—	—	—	65	65	1 740 316
	2 establishments	400	800	11 281 690	366	732	9 584 275	—	—	—	30	60	1 243 713
	3 or 4 establishments	258	849	7 424 183	243	800	6 700 071	—	—	—	13	40	850 382
	5 to 9 establishments	118	737	7 274 115	118	737	7 931 248	—	—	—	3	23	(D)
	10 to 24 establishments	44	630	12 234 335	40	569	10 032 643	—	—	—	3	36	(D)
	25 establishments or more	18	1 221	38 339 930	18	1 210	38 319 942	—	—	—	—	—	—
5153	Grain and Field Beans												
	All firms	4 625	7 444	90 903 606	4 457	7 264	85 521 236	—	—	—	177	180	5 382 370
	Single units	3 543	3 543	22 488 776	3 384	3 384	17 793 499	—	—	—	159	159	4 695 277
	Multiunits	1 082	3 901	68 414 830	1 073	3 880	67 727 737	—	—	—	18	21	687 093
	1 establishment	362	362	4 964 234	360	360	5 008 440	—	—	—	15	15	(D)
	2 establishments	336	672	9 406 754	329	658	8 747 118	—	—	—	3	6	(D)
	3 or 4 establishments	230	761	5 904 769	230	758	5 841 576	—	—	—	—	—	—
	5 to 9 establishments	104	654	4 569 681	104	654	4 569 681	—	—	—	—	—	—
	10 to 24 establishments	36	501	8 960 031	36	499	8 951 561	—	—	—	—	—	—
	25 establishments or more	14	951	34 609 361	14	951	34 609 361	—	—	—	—	—	—
5154	Livestock												
	All firms	1 928	2 316	26 425 311	926	1 218	8 838 734	—	—	—	1 013	1 098	17 586 577
	Single units	1 820	1 820	19 756 341	868	868	5 459 717	—	—	—	952	952	14 296 624
	Multiunits	108	496	6 668 970	58	350	3 379 017	—	—	—	61	146	3 289 953
	1 establishment	54	54	1 151 979	34	34	383 802	—	—	—	31	31	(D)
	2 establishments	28	56	1 088 870	11	22	310 602	—	—	—	17	34	(D)
	3 or 4 establishments	11	34	(D)	2	6	(D)	—	—	—	7	22	446 422
	5 to 9 establishments	4	25	(D)	3	19	(D)	—	—	—	3	23	(D)
	10 to 24 establishments	7	117	2 039 610	4	69	1 079 301	—	—	—	3	36	(D)
	25 establishments or more	4	210	1 428 365	4	200	1 410 558	—	—	—	—	—	—
5159	Farm-Product Raw Materials, N.E.C.												
	All firms	1 629	1 791	19 540 499	1 229	1 363	15 467 421	—	—	—	406	428	4 073 078
	Single units	1 467	1 467	8 515 089	1 096	1 096	5 286 434	—	—	—	371	371	3 228 655
	Multiunits	162	324	11 025 410	133	267	10 180 987	—	—	—	35	57	844 423
	1 establishment	100	100	4 516 486	88	88	4 412 887	—	—	—	19	19	232 423
	2 establishments	35	70	1 540 183	23	46	1 261 868	—	—	—	10	20	208 040
	3 or 4 establishments	17	54	(D)	12	39	(D)	—	—	—	6	18	403 960
	5 to 9 establishments	8	52	2 454 483	9	58	3 365 533	—	—	—	—	—	—
	10 to 24 establishments	1	11	(D)	—	—	—	—	—	—	—	—	—
	25 establishments or more	1	37	(D)	1	36	(D)	—	—	—	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
516	Chemicals and Allied Products												
	All firms	10 137	14 193	132 471 184	8 641	10 493	39 170 386	429	2 504	87 702 231	1 166	1 196	5 598 567
	Single units	8 806	8 806	22 459 624	7 686	7 686	17 645 203	—	—	—	1 120	1 120	4 814 421
	Multiunits	1 331	5 387	110 011 560	955	2 807	21 525 183	429	2 504	87 702 231	46	76	784 146
	1 establishment	596	596	9 833 389	421	421	6 821 628	230	230	4 828 959	23	23	395 234
	2 establishments	350	700	5 825 263	294	588	4 300 514	43	86	1 394 676	16	32	203 060
	3 or 4 establishments	176	590	12 787 527	134	449	3 125 693	50	170	10 331 128	7	21	185 852
	5 to 9 establishments	118	746	14 987 004	68	426	1 794 686	53	331	12 900 550	—	—	—
	10 to 24 establishments	60	883	35 170 741	29	410	1 900 983	33	496	32 442 762	—	—	—
	25 establishments or more	31	1 872	31 407 636	9	513	3 581 679	20	1 191	25 804 156	—	—	—
5162	Plastics Materials and Basic Forms and Shapes												
	All firms	2 734	3 490	28 573 815	2 110	2 612	9 960 572	144	363	15 920 797	503	515	2 692 446
	Single units	2 335	2 335	7 362 146	1 847	1 847	5 071 686	—	—	—	488	488	2 290 460
	Multiunits	399	1 155	21 211 669	263	765	4 888 886	144	363	15 920 797	15	27	401 986
	1 establishment	183	183	2 406 755	105	105	1 013 528	92	92	1 832 429	6	6	220 791
	2 establishments	108	216	1 991 701	85	170	1 334 915	13	26	665 006	6	12	86 581
	3 or 4 establishments	51	169	(D)	36	120	(D)	18	60	1 223 424	3	9	94 614
	5 to 9 establishments	37	238	2 377 150	26	164	826 214	12	71	1 718 373	—	—	—
	10 to 24 establishments	19	264	12 282 853	10	127	876 691	9	114	10 481 565	—	—	—
	25 establishments or more	1	85	(D)	1	79	(D)	—	—	—	—	—	—
5169	Chemicals and Allied Products, N.E.C.												
	All firms	7 446	10 703	103 897 369	6 544	7 881	29 209 814	313	2 141	71 781 434	663	681	2 906 121
	Single units	6 471	6 471	15 097 478	5 839	5 839	12 573 517	—	—	—	632	632	2 523 961
	Multiunits	975	4 232	88 799 891	705	2 042	16 636 297	313	2 141	71 781 434	31	49	382 160
	1 establishment	446	446	8 646 014	329	329	5 910 596	161	161	4 139 791	17	17	174 443
	2 establishments	249	498	4 873 189	212	424	3 228 245	30	60	1 286 924	10	20	116 479
	3 or 4 establishments	130	437	11 218 100	95	320	2 343 106	34	114	9 364 892	4	12	91 238
	5 to 9 establishments	78	497	12 015 315	43	272	1 000 753	41	258	10 863 402	—	—	—
	10 to 24 establishments	43	635	26 022 031	18	263	904 798	28	413	24 638 308	—	—	—
	25 establishments or more	29	1 719	26 025 242	8	434	3 248 799	19	1 135	21 488 117	—	—	—
517	Petroleum and Petroleum Products												
	All firms	11 313	16 061	281 585 140	10 922	13 994	142 650 895	104	1 732	128 035 641	326	335	10 898 604
	Single units	8 000	8 000	55 417 263	7 699	7 699	45 902 997	—	—	—	301	301	9 514 266
	Multiunits	3 313	8 061	226 167 877	3 223	6 295	96 747 898	104	1 732	128 035 641	25	34	1 384 338
	1 establishment	2 098	2 098	31 607 665	2 068	2 068	29 755 222	49	49	17 092 536	16	16	(D)
	2 establishments	737	1 474	32 944 405	722	1 444	20 448 786	9	18	361 036	9	18	(D)
	3 or 4 establishments	307	1 007	10 169 240	305	997	10 777 747	4	14	44 768	—	—	—
	5 to 9 establishments	104	651	9 449 863	89	549	6 583 027	12	76	2 178 829	—	—	—
	10 to 24 establishments	35	506	14 112 298	28	392	8 732 844	9	135	10 713 650	—	—	—
	25 establishments or more	32	2 325	127 884 406	11	845	20 450 272	21	1 440	97 644 822	—	—	—
5171	Petroleum Bulk Stations and Terminals												
	All firms	8 266	12 098	167 696 078	8 091	10 615	74 633 430	59	1 348	92 205 271	129	135	857 377
	Single units	5 410	5 410	30 785 407	5 295	5 295	30 224 611	—	—	—	115	115	560 796
	Multiunits	2 856	6 688	136 910 671	2 796	5 320	44 408 819	59	1 348	92 205 271	14	20	296 581
	1 establishment	1 886	1 886	25 936 370	1 871	1 871	22 884 044	18	18	3 199 623	8	8	274 984
	2 establishments	585	1 170	8 324 900	580	1 160	8 291 705	3	6	(D)	6	12	21 597
	3 or 4 establishments	247	806	4 110 959	242	788	3 856 751	3	10	(D)	—	—	—
	5 to 9 establishments	85	522	5 983 681	77	474	3 879 561	8	45	1 950 318	—	—	—
	10 to 24 establishments	25	374	17 349 638	18	266	3 682 779	7	106	13 447 310	—	—	—
	25 establishments or more	28	1 930	75 205 123	8	761	1 813 979	20	1 163	73 321 415	—	—	—

See footnote at end of table.

1-142 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
517	Petroleum and Petroleum Products—Con.												
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals												
	All firms	3 325	3 963	113 889 062	3 070	3 379	68 017 465	75	384	35 830 370	197	200	10 041 227
	Single units	2 590	2 590	24 631 856	2 404	2 404	15 678 386	—	—	35 830 370	186	186	8 953 470
	Multiunits	735	1 373	89 257 206	666	975	52 339 079	75	384	—	11	14	1 087 757
	1 establishment	554	554	20 114 881	526	526	16 955 329	38	38	(D)	8	8	(D)
	2 establishments	107	214	19 238 777	95	190	7 107 728	7	14	341 695	3	6	(D)
	3 or 4 establishments	34	110	7 827 940	27	88	15 428 275	10	34	3 492 171	—	—	—
	5 to 9 establishments	24	145	16 556 055	9	55	476 959	12	75	5 478 063	—	—	—
	10 to 24 establishments	12	157	16 972 105	9	116	12 370 788	5	67	(D)	—	—	—
	25 establishments or more	4	193	8 547 448	—	—	—	3	156	(D)	—	—	—
518	Beer, Wine, and Distilled Alcoholic Beverages												
	All firms	4 117	5 259	59 487 322	3 911	4 903	50 397 029	35	160	7 632 044	181	196	1 458 249
	Single units	3 522	3 522	25 224 552	3 347	3 347	23 808 806	—	—	—	175	175	1 415 746
	Multiunits	595	1 737	34 262 770	564	1 556	26 588 223	35	160	7 632 044	6	21	42 503
	1 establishment	165	165	3 170 656	156	156	2 861 537	17	17	797 496	3	3	(D)
	2 establishments	248	496	8 136 148	242	484	7 070 647	4	8	(D)	1	2	(D)
	3 or 4 establishments	118	389	5 599 169	114	375	5 475 619	2	6	(D)	1	4	(D)
	5 to 9 establishments	45	284	6 432 127	38	241	5 085 089	8	49	1 927 230	—	—	—
	10 to 24 establishments	13	167	6 579 010	10	133	4 944 969	3	39	2 910 732	1	12	(D)
	25 establishments or more	6	236	4 345 660	4	167	1 150 362	1	41	(D)	—	—	—
5181	Beer and Ale												
	All firms	2 915	3 403	31 603 229	2 877	3 329	29 451 143	11	41	2 043 101	29	33	108 985
	Single units	2 514	2 514	17 985 428	2 487	2 487	(D)	—	—	—	27	27	(D)
	Multiunits	401	889	13 617 801	390	842	(D)	11	41	2 043 101	2	6	(D)
	1 establishment	110	110	2 099 036	109	109	2 107 499	3	3	(D)	—	—	—
	2 establishments	194	388	6 085 072	190	380	5 216 402	3	6	(D)	1	2	(D)
	3 or 4 establishments	75	243	2 767 163	72	233	2 726 870	2	6	(D)	1	4	(D)
	5 to 9 establishments	20	126	(D)	18	110	1 453 002	2	16	(D)	—	—	—
	10 to 24 establishments	2	22	(D)	1	10	(D)	1	10	(D)	—	—	—
	25 establishments or more	—	—	—	—	—	—	—	—	—	—	—	—
5182	Wine and Distilled Alcoholic Beverages												
	All firms	1 237	1 856	27 884 093	1 068	1 574	20 945 886	25	119	5 588 943	152	163	1 349 264
	Single units	1 008	1 008	7 239 124	860	860	(D)	—	—	—	148	148	(D)
	Multiunits	229	848	20 644 969	208	714	(D)	25	119	5 588 943	4	15	(D)
	1 establishment	94	94	1 622 985	86	86	1 286 761	15	15	688 759	3	3	(D)
	2 establishments	63	126	2 583 431	60	120	2 319 711	1	2	(D)	—	—	—
	3 or 4 establishments	32	108	2 073 870	31	105	2 038 844	1	4	(D)	—	—	—
	5 to 9 establishments	23	145	4 353 327	18	119	3 401 358	5	28	1 037 042	—	—	—
	10 to 24 establishments	11	139	5 665 696	9	117	(D)	2	29	(D)	1	12	(D)
	25 establishments or more	6	236	4 345 660	4	167	1 150 362	1	41	(D)	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
519	Miscellaneous Nondurable Goods												
	All firms	38 005	46 772	184 577 033	34 912	40 640	133 446 237	550	3 359	37 753 455	2 700	2 773	13 377 341
	Single units	34 306	34 306	65 423 510	31 711	31 711	55 881 664	—	—	—	2 595	2 595	9 541 846
	Multiunits	3 699	12 466	119 153 523	3 201	8 929	77 564 573	550	3 359	37 753 455	105	178	3 835 495
	1 establishment	1 702	1 702	20 812 397	1 471	1 471	15 613 808	311	311	9 955 887	61	61	2 342 649
	2 establishments	1 060	2 120	17 296 329	963	1 926	16 590 494	71	142	2 886 678	36	72	777 348
	3 or 4 establishments	543	1 791	(D)	474	1 557	9 036 532	61	206	3 658 754	4	13	51 480
	5 to 9 establishments	254	1 559	12 074 427	207	1 268	7 744 436	50	325	4 632 568	3	18	(D)
	10 to 24 establishments	92	1 313	18 226 402	62	868	12 975 080	36	527	4 736 836	1	14	(D)
	25 establishments or more	48	3 981	(D)	24	1 839	15 604 223	21	1 848	11 882 732	—	—	—
5191	Farm Supplies												
	All firms	12 542	17 469	54 351 143	12 262	16 146	41 212 852	151	1 121	11 422 193	196	202	1 716 098
	Single units	10 899	10 899	18 847 150	10 718	10 718	17 988 868	—	—	—	181	181	858 282
	Multiunits	1 643	6 570	35 503 993	1 544	5 428	23 223 984	151	1 121	11 422 193	15	21	857 816
	1 establishment	603	603	4 879 840	567	567	3 363 909	71	71	1 642 666	11	11	799 354
	2 establishments	541	1 082	3 759 049	521	1 042	3 312 400	23	46	935 032	3	6	(D)
	3 or 4 establishments	288	942	4 153 871	270	880	3 120 924	18	63	1 339 111	1	4	(D)
	5 to 9 establishments	146	894	5 621 950	138	845	3 552 260	17	114	2 544 382	—	—	—
	10 to 24 establishments	34	477	4 769 206	26	351	2 379 760	14	212	2 609 396	—	—	—
	25 establishments or more	31	2 572	12 320 077	22	1 743	7 494 731	8	615	2 351 606	—	—	—
5192	Books, Periodicals, and Newspapers												
	All firms	3 116	4 205	26 568 841	2 726	3 122	12 842 551	160	810	10 974 493	261	273	2 751 797
	Single units	2 672	2 672	5 629 583	2 426	2 426	4 455 326	—	—	—	246	246	1 174 257
	Multiunits	444	1 533	20 939 258	300	696	8 387 225	160	810	10 974 493	15	27	1 577 540
	1 establishment	235	235	1 982 848	173	173	1 728 936	86	86	1 287 414	9	9	(D)
	2 establishments	72	144	2 060 648	56	112	(D)	16	32	794 109	5	10	223 502
	3 or 4 establishments	71	233	4 658 722	47	158	1 841 748	18	58	1 219 596	—	—	—
	5 to 9 establishments	35	221	3 122 333	16	92	2 059 989	17	118	1 111 369	1	8	(D)
	10 to 24 establishments	23	345	3 970 919	7	114	1 446 398	17	236	1 995 853	—	—	—
	25 establishments or more	8	355	5 143 788	1	47	(D)	6	280	4 566 152	—	—	—
5193	Flowers, Nursery Stock, and Florists' Supplies												
	All firms	3 924	4 322	6 827 063	3 731	4 110	6 147 910	11	18	93 937	193	194	585 216
	Single units	3 616	3 616	4 293 778	3 431	3 431	3 857 724	—	—	—	185	185	436 054
	Multiunits	308	706	2 533 285	300	679	2 290 186	11	18	93 937	8	9	149 162
	1 establishment	146	146	826 840	142	142	732 026	7	7	77 013	7	7	(D)
	2 establishments	98	196	478 269	100	200	528 689	1	2	(D)	1	2	(D)
	3 or 4 establishments	35	117	497 399	32	106	343 969	3	9	(D)	—	—	—
	5 to 9 establishments	20	118	402 646	17	103	357 462	—	—	—	—	—	—
	10 to 24 establishments	9	129	328 131	9	128	328 040	—	—	—	—	—	—
	25 establishments or more	—	—	—	—	—	—	—	—	—	—	—	—
5194	Tobacco and Tobacco Products												
	All firms	1 425	1 702	39 239 377	1 392	1 637	30 753 743	12	40	8 415 163	25	25	70 471
	Single units	1 237	1 237	12 973 485	1 212	1 212	12 903 014	—	—	—	25	25	70 471
	Multiunits	188	465	26 265 892	180	425	17 850 729	12	40	8 415 163	—	—	—
	1 establishment	100	100	9 254 374	96	96	4 011 300	8	8	5 460 409	—	—	—
	2 establishments	46	92	(D)	45	90	2 157 060	2	4	(D)	—	—	—
	3 or 4 establishments	21	66	(D)	19	60	1 835 710	1	3	(D)	—	—	—
	5 to 9 establishments	12	73	1 402 991	12	73	1 402 991	—	—	—	—	—	—
	10 to 24 establishments	8	109	8 490 589	8	106	8 443 668	—	—	—	—	—	—
	25 establishments or more	1	25	(D)	—	—	—	1	25	(D)	—	—	—

See footnote at end of table.

Table 5. Single Units and Multiunits: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and number of units	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
519	Miscellaneous Nondurable Goods—Con.												
5198	Paints, Varnishes, and Supplies												
	All firms -----	2 045	3 539	8 621 040	1 788	2 203	3 503 971	72	1 129	4 046 766	200	207	1 070 303
	Single units -----	1 691	1 691	2 720 243	1 502	1 502	1 880 259	—	—	—	189	189	839 984
	Multiunits -----	354	1 848	5 900 797	286	701	1 623 712	72	1 129	4 046 766	11	18	230 319
	1 establishment -----	129	129	627 161	107	107	352 398	34	34	409 618	4	4	(D)
	2 establishments -----	119	238	717 949	100	200	328 814	9	18	(D)	7	14	(D)
	3 or 4 establishments -----	63	210	736 916	55	181	459 985	10	37	343 436	—	—	—
	5 to 9 establishments -----	25	152	883 183	16	99	214 168	9	54	563 562	—	—	—
	10 to 24 establishments -----	12	175	881 501	8	114	268 347	5	88	(D)	—	—	—
	25 establishments or more -----	6	944	2 054 087	—	—	—	5	898	1 958 603	—	—	—
5199	Nondurable Goods, N.E.C.												
	All firms -----	15 022	15 535	48 969 569	13 059	13 422	38 985 210	162	241	2 800 903	1 825	1 872	7 183 456
	Single units -----	14 191	14 191	20 959 271	12 422	12 422	14 796 473	—	—	—	1 769	1 769	6 162 798
	Multiunits -----	831	1 344	28 010 298	637	1 000	24 188 737	162	241	2 800 903	56	103	1 020 658
	1 establishment -----	570	570	6 639 711	450	450	8 366 897	121	121	1 520 196	30	30	568 644
	2 establishments -----	171	342	5 110 914	126	252	6 630 976	26	52	464 708	20	40	336 109
	3 or 4 establishments -----	68	227	15 804 316	49	165	(D)	9	30	705 163	3	9	(D)
	5 to 9 establishments -----	15	90	221 279	7	46	71 673	5	28	(D)	2	10	(D)
	10 to 24 establishments -----	6	75	(D)	4	47	88 925	1	10	(D)	1	14	(D)
	25 establishments or more -----	1	40	(D)	1	40	(D)	—	—	—	—	—	—

NOTE: Data do not include separate central administrative offices, separate auxiliary operations, or establishments classified as other than wholesale trade, which are operated by the firm.

WHOLESALE TRADE - SUBJECT SERIES

FIRM SIZE 1-145

Table 6. Sales Size of Firms: 1992

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
	WHOLESALE TRADE												
	All firms -----	386 609	495 457	3 238 520 447	341 376	414 836	1 847 273 611	4 906	35 953	1 039 729 165	42 310	44 668	351 517 671
	Firms operated entire year -----	342 524	450 875	3 205 647 400	301 167	374 206	1 821 563 968	4 770	35 766	1 039 011 712	38 556	40 903	345 071 720
	With annual sales of -												
	\$250,000,000 or more -----	1 162	40 750	1 707 861 974	617	17 619	679 117 104	471	19 356	915 584 466	106	385	80 548 410
	\$100,000,000 to \$249,999,999 -----	1 495	12 561	227 428 188	984	8 134	147 147 069	372	4 856	58 819 996	230	371	34 168 283
	\$50,000,000 to \$99,999,999 -----	3 031	13 173	207 751 179	2 145	9 331	146 209 167	414	3 190	29 169 734	589	862	39 778 339
	\$25,000,000 to \$49,999,999 -----	6 412	16 516	220 498 610	4 819	13 001	165 502 135	435	2 311	15 279 438	1 295	1 676	44 138 766
	\$10,000,000 to \$24,999,999 -----	19 920	34 579	303 368 798	15 256	27 797	232 223 209	771	2 415	12 406 536	4 139	4 705	62 572 805
	\$5,000,000 to \$9,999,999 -----	29 147	38 985	202 899 652	23 210	32 085	161 547 260	605	1 299	4 415 805	5 667	6 038	39 312 010
	\$2,500,000 to \$4,999,999 -----	43 000	49 925	151 181 086	35 634	42 047	125 134 914	543	881	1 997 415	7 127	7 333	25 151 469
	\$1,000,000 to \$2,499,999 -----	73 971	78 487	118 032 686	64 845	69 120	103 045 158	626	842	1 058 901	8 843	8 935	14 518 270
	\$500,000 to \$999,999 -----	57 858	59 007	41 479 468	53 056	54 137	38 008 664	284	343	210 043	4 699	4 722	3 393 616
	\$250,000 to \$499,999 -----	47 775	48 037	17 344 171	44 728	44 969	16 221 628	151	171	57 501	2 977	2 985	1 094 923
	Less than \$250,000 -----	58 753	58 855	7 801 588	55 873	55 966	7 407 660	98	102	11 877	2 884	2 891	394 829
	Firms not operated entire year -----	44 085	44 582	32 873 047	40 209	40 630	25 709 643	136	187	717 453	3 754	3 765	6 445 951
50	DURABLE GOODS												
	All firms -----	244 792	313 464	1 593 873 892	215 618	264 611	902 788 564	3 063	19 979	523 321 565	27 324	28 874	167 763 763
	Firms operated entire year -----	217 866	286 209	1 577 271 321	191 052	239 763	889 236 828	2 980	19 859	522 833 779	25 041	26 587	165 200 714
	With annual sales of -												
	\$250,000,000 or more -----	516	20 693	770 843 141	280	9 340	275 522 706	231	8 923	451 376 943	19	97	27 324 850
	\$100,000,000 to \$249,999,999 -----	689	8 038	104 854 539	449	5 297	67 176 470	209	3 254	33 493 123	75	123	10 477 490
	\$50,000,000 to \$99,999,999 -----	1 429	8 330	97 815 625	1 031	6 238	70 493 489	236	2 087	16 589 353	218	380	14 443 829
	\$25,000,000 to \$49,999,999 -----	3 095	9 918	106 213 788	2 303	7 590	78 873 570	239	1 538	8 399 474	618	891	20 794 799
	\$10,000,000 to \$24,999,999 -----	10 741	20 888	161 844 367	7 982	16 757	120 356 237	492	1 549	7 853 184	2 403	2 827	35 740 067
	\$5,000,000 to \$9,999,999 -----	17 115	24 227	118 540 810	13 228	19 597	91 634 011	396	859	2 850 628	3 695	3 994	25 494 662
	\$2,500,000 to \$4,999,999 -----	27 259	32 582	95 609 122	22 132	27 032	77 519 968	366	622	1 337 867	4 957	5 125	17 442 344
	\$1,000,000 to \$2,499,999 -----	48 435	51 874	77 299 207	42 009	45 259	66 712 798	441	602	741 096	6 224	6 290	10 250 047
	\$500,000 to \$999,999 -----	38 522	39 331	27 593 678	35 266	36 041	25 246 951	199	232	145 955	3 177	3 195	2 289 645
	\$250,000 to \$499,999 -----	31 721	31 911	11 510 717	29 782	29 955	10 794 274	98	116	37 109	1 904	1 911	702 403
	Less than \$250,000 -----	38 344	38 417	5 146 327	36 590	36 657	4 906 354	73	77	9 047	1 751	1 754	240 578
	Firms not operated entire year -----	26 926	27 255	16 602 571	24 566	24 848	13 551 736	83	120	487 786	2 283	2 287	2 563 049
501	Motor Vehicles and Motor Vehicle Parts and Supplies												
	All firms -----	36 097	47 274	394 104 350	34 449	43 857	170 848 520	265	1 821	181 680 287	1 487	1 596	41 575 543
	Firms operated entire year -----	32 772	43 893	392 447 637	31 264	40 620	169 402 422	261	1 813	(D)	1 351	1 460	(D)
	With annual sales of -												
	\$100,000,000 or more -----	178	3 691	305 464 644	96	2 219	97 324 401	56	1 234	178 599 266	36	112	28 565 274
	\$50,000,000 to \$99,999,999 -----	185	1 220	12 360 592	118	1 096	7 907 794	18	101	1 271 819	55	62	3 617 742
	\$25,000,000 to \$49,999,999 -----	402	1 261	13 689 485	288	995	9 745 748	21	121	765 176	95	105	3 222 650
	\$10,000,000 to \$24,999,999 -----	1 271	2 927	19 422 753	1 034	2 622	15 817 821	39	142	594 156	217	227	3 305 318
	\$5,000,000 to \$9,999,999 -----	1 878	3 108	13 074 681	1 655	2 836	11 493 022	32	63	239 067	202	204	1 417 012
	\$2,500,000 to \$4,999,999 -----	2 981	4 306	10 407 011	2 779	4 074	9 672 702	33	63	115 327	193	194	706 273
	\$1,000,000 to \$2,499,999 -----	6 554	7 676	10 248 337	6 277	7 391	9 794 831	40	56	66 310	255	256	419 147
	\$500,000 to \$999,999 -----	6 630	6 930	4 713 485	6 504	6 802	4 622 760	18	21	12 134	115	115	84 144
	\$250,000 to \$499,999 -----	5 822	5 886	2 111 964	5 741	5 796	2 082 206	3	11	1 251	79	79	28 686
	Less than \$250,000 -----	6 871	6 888	954 685	6 772	6 789	941 137	1	1	(D)	104	106	(D)
	Firms not operated entire year -----	3 325	3 381	1 656 713	3 185	3 237	1 446 098	4	8	(D)	136	136	(D)

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.												
5012	Automobiles and Other Motor Vehicles												
	All firms	6 805	7 899	278 912 873	6 349	7 004	104 930 570	59	398	148 602 317	414	497	25 379 986
	Firms operated entire year	6 042	7 130	278 160 708	5 633	6 286	104 255 467	57	392	(D)	369	452	(D)
	With annual sales of—												
	\$100,000,000 or more	74	655	247 315 501	48	209	77 427 570	17	330	148 238 678	12	86	21 482 527
	\$50,000,000 to \$99,999,999	73	141	4 935 392	52	122	3 560 776	1	1	(D)	20	20	(D)
	\$25,000,000 to \$49,999,999	172	307	5 840 068	147	289	4 992 975	2	5	(D)	27	31	(D)
	\$10,000,000 to \$24,999,999	570	734	8 724 002	504	651	7 723 153	8	17	120 551	58	63	(D)
	\$5,000,000 to \$9,999,999	746	824	5 249 030	682	756	4 794 918	7	13	49 857	61	61	(D)
	\$2,500,000 to \$4,999,999	866	898	3 055 955	813	845	2 871 717	8	8	24 433	50	50	176 633
	\$1,000,000 to \$2,499,999	1 245	1 268	2 053 008	1 171	1 192	1 930 986	8	11	15 350	67	67	108 419
	\$500,000 to \$999,999	892	898	649 187	859	865	626 071	5	5	3 228	28	28	19 888
	\$250,000 to \$499,999	659	660	238 750	636	636	230 463	1	2	(D)	22	22	(D)
	Less than \$250,000	745	745	99 815	721	721	96 838	—	—	—	24	24	2 977
	Firms not operated entire year	763	769	752 165	716	718	675 103	2	6	(D)	45	45	(D)
5013	Motor Vehicle Supplies and New Parts												
	All firms	19 733	28 002	91 378 524	18 566	25 790	50 106 830	204	1 153	25 268 889	1 033	1 059	16 002 805
	Firms operated entire year	18 123	26 351	90 702 007	17 043	24 226	49 562 160	202	1 151	(D)	948	974	(D)
	With annual sales of—												
	\$100,000,000 or more	102	2 425	46 605 046	44	1 645	16 059 973	37	668	22 562 816	24	26	7 082 747
	\$50,000,000 to \$99,999,999	92	915	6 113 440	47	798	3 175 500	17	94	1 214 984	34	41	2 263 445
	\$25,000,000 to \$49,999,999	187	687	6 407 961	102	484	3 419 712	19	96	722 743	67	73	2 272 896
	\$10,000,000 to \$24,999,999	592	1 849	9 005 703	423	1 631	6 422 597	27	112	418 117	157	162	2 392 625
	\$5,000,000 to \$9,999,999	876	1 831	6 046 330	720	1 635	4 940 602	24	54	182 523	139	141	970 516
	\$2,500,000 to \$4,999,999	1 627	2 727	5 665 495	1 476	2 546	5 109 633	28	58	101 628	136	137	501 478
	\$1,000,000 to \$2,499,999	4 012	4 980	6 187 433	3 809	4 770	5 856 033	33	45	54 154	182	183	299 496
	\$500,000 to \$999,999	4 187	4 428	2 978 567	4 103	4 345	2 917 128	14	14	9 882	78	78	57 990
	\$250,000 to \$499,999	3 373	3 421	1 231 375	3 316	3 356	1 210 324	2	9	(D)	55	55	20 176
	Less than \$250,000	3 075	3 088	460 657	3 003	3 016	450 656	1	1	(D)	76	78	(D)
	Firms not operated entire year	1 610	1 651	676 517	1 523	1 564	544 670	2	2	(D)	85	85	(D)
5014	Tires and Tubes												
	All firms	2 807	4 146	20 093 635	2 756	3 836	12 091 802	20	270	7 809 081	40	40	192 752
	Firms operated entire year	2 548	3 879	19 985 318	2 503	3 575	11 985 191	20	270	7 809 081	34	34	191 046
	With annual sales of—												
	\$100,000,000 or more	16	463	10 879 964	11	218	3 135 909	6	229	7 688 875	—	—	—
	\$50,000,000 to \$99,999,999	22	168	1 433 684	21	167	(D)	—	—	—	1	1	(D)
	\$25,000,000 to \$49,999,999	36	167	1 256 271	34	154	1 201 625	1	21	(D)	1	1	(D)
	\$10,000,000 to \$24,999,999	114	346	1 816 752	109	337	1 746 988	4	8	60 484	2	2	(D)
	\$5,000,000 to \$9,999,999	233	403	1 621 140	4	228	1 588 999	4	4	26 108	2	2	(D)
	\$2,500,000 to \$4,999,999	409	548	1 426 818	404	542	1 405 362	1	1	(D)	7	7	28 162
	\$1,000,000 to \$2,499,999	667	720	1 084 740	660	713	1 071 435	2	2	(D)	6	6	11 232
	\$500,000 to \$999,999	431	442	310 581	421	429	(D)	1	4	(D)	9	9	6 266
	\$250,000 to \$499,999	306	308	112 814	304	306	112 116	1	1	(D)	2	2	(D)
	Less than \$250,000	314	314	42 554	311	311	41 984	—	—	—	4	4	631
	Firms not operated entire year	259	267	108 317	253	261	106 611	—	—	—	6	6	1 706

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-147

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.												
5015	Motor Vehicle Parts, Used												
	All firms	6 962	7 227	3 719 318	6 962	7 227	3 719 318	—	—	—	—	—	—
	Firms operated entire year	6 268	6 533	3 599 604	6 268	6 533	3 599 604	—	—	—	—	—	—
	With annual sales of—												
	\$100,000,000 or more	—	—	—	—	—	—	—	—	—	—	—	—
	\$50,000,000 to \$99,999,999	—	—	(D)	—	—	(D)	—	—	—	—	—	—
	\$25,000,000 to \$49,999,999	2	17	(D)	2	17	(D)	—	—	—	—	—	—
	\$10,000,000 to \$24,999,999	13	57	(D)	13	57	(D)	—	—	—	—	—	—
	\$5,000,000 to \$9,999,999	39	70	266 108	39	70	266 108	—	—	—	—	—	—
	\$2,500,000 to \$4,999,999	119	172	405 627	119	172	405 627	—	—	—	—	—	—
	\$1,000,000 to \$2,499,999	678	749	998 526	678	749	998 526	—	—	—	—	—	—
	\$500,000 to \$999,999	1 155	1 187	799 470	1 155	1 187	799 470	—	—	—	—	—	—
	\$250,000 to \$499,999	1 508	1 522	537 370	1 508	1 522	537 370	—	—	—	—	—	—
	Less than \$250,000	2 754	2 759	354 099	2 754	2 759	354 099	—	—	—	—	—	—
	Firms not operated entire year	694	694	119 714	694	694	119 714	—	—	—	—	—	—
502	Furniture and Homefurnishings												
	All firms	14 537	16 457	58 926 568	11 850	13 133	33 200 254	210	743	15 780 404	2 531	2 581	9 945 910
	Firms operated entire year	12 914	14 823	57 984 432	10 443	11 716	32 544 915	202	734	(D)	2 323	2 373	(D)
	With annual sales of—												
	\$100,000,000 or more	54	432	16 774 475	20	99	3 580 833	32	314	12 645 921	2	3	(D)
	\$50,000,000 to \$99,999,999	77	287	5 282 391	42	137	2 875 392	26	93	1 734 117	7	7	494 550
	\$25,000,000 to \$49,999,999	168	423	5 643 324	129	303	4 309 813	13	105	464 727	30	36	1 025 451
	\$10,000,000 to \$24,999,999	612	946	9 450 791	422	676	6 556 286	33	85	607 537	165	179	2 403 684
	\$5,000,000 to \$9,999,999	1 073	1 379	7 400 863	739	1 033	5 134 880	20	28	145 482	330	345	2 231 968
	\$2,500,000 to \$4,999,999	1 708	1 937	5 990 077	1 151	1 343	4 037 325	18	36	65 114	542	554	1 896 811
	\$1,000,000 to \$2,499,999	3 078	3 231	4 938 534	2 424	2 570	3 856 453	31	38	(D)	631	633	1 043 689
	\$500,000 to \$999,999	2 209	2 243	1 587 308	1 891	1 922	1 356 279	14	17	10 962	313	313	226 866
	\$250,000 to \$499,999	1 745	1 752	633 919	1 590	1 596	575 128	10	12	3 622	149	149	56 748
	Less than \$250,000	2 190	2 193	282 750	2 035	2 037	262 526	5	6	511	154	154	20 211
	Firms not operated entire year	1 623	1 634	942 136	1 407	1 417	655 339	8	9	(D)	208	208	(D)
5021	Furniture												
	All firms	6 471	7 342	23 025 015	4 990	5 534	13 530 556	80	349	4 404 906	1 426	1 459	5 089 553
	Firms operated entire year	5 738	6 603	22 607 213	4 378	4 917	13 252 890	77	345	(D)	1 308	1 341	(D)
	With annual sales of—												
	\$100,000,000 or more	13	152	4 773 801	6	29	1 237 200	8	117	3 476 042	—	—	—
	\$50,000,000 to \$99,999,999	25	105	1 644 725	15	45	1 013 352	5	20	289 347	3	3	206 000
	\$25,000,000 to \$49,999,999	67	193	2 216 393	50	105	1 634 685	6	96	222 683	14	19	470 539
	\$10,000,000 to \$24,999,999	272	416	4 270 502	181	283	2 884 343	17	45	302 518	76	85	1 096 473
	\$5,000,000 to \$9,999,999	511	670	3 500 006	324	468	2 245 493	8	15	58 797	188	199	1 261 572
	\$2,500,000 to \$4,999,999	801	920	2 823 721	472	566	1 674 348	8	20	27 545	320	327	1 117 441
	\$1,000,000 to \$2,499,999	1 415	1 489	2 287 892	1 027	1 099	1 637 651	11	14	19 816	382	383	638 032
	\$500,000 to \$999,999	966	983	693 127	794	808	568 137	5	7	3 886	170	170	122 995
	\$250,000 to \$499,999	755	760	274 830	678	682	246 195	6	7	2 095	73	73	27 419
	Less than \$250,000	913	915	122 216	831	832	111 486	3	4	(D)	82	82	(D)
	Firms not operated entire year	733	739	417 802	612	617	277 666	3	4	(D)	118	118	(D)

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
502	Furniture and Homefurnishings—Con.												
5023	Homefurnishings												
	All firms	8 080	9 115	35 901 553	6 868	7 599	19 669 698	134	394	11 375 498	1 106	1 122	4 856 357
	Firms operated entire year	7 190	8 220	35 377 219	6 073	6 799	19 292 025	129	389	(D)	1 016	1 032	(D)
	With annual sales of—												
	\$100,000,000 or more	41	277	11 990 152	14	67	2 333 111	24	197	9 169 879	2	3	(D)
	\$50,000,000 to \$99,999,999	52	181	3 627 800	27	92	1 862 040	21	72	1 434 904	4	4	288 550
	\$25,000,000 to \$49,999,999	100	226	3 401 186	79	198	2 675 128	7	9	242 044	16	17	554 912
	\$10,000,000 to \$24,999,999	340	528	5 176 997	241	392	3 660 777	16	39	299 621	89	94	1 307 211
	\$5,000,000 to \$9,999,999	567	715	3 940 062	417	566	2 905 263	14	15	101 949	141	144	964 932
	\$2,500,000 to \$4,999,999	906	1 013	3 164 470	679	777	2 362 977	9	13	34 224	223	228	783 778
	\$1,000,000 to \$2,499,999	1 668	1 744	2 660 234	1 399	1 469	2 222 705	22	27	(D)	250	251	406 713
	\$500,000 to \$999,999	1 245	1 262	895 615	1 098	1 115	788 971	9	10	7 076	143	143	103 871
	\$250,000 to \$499,999	992	994	359 714	915	918	330 013	3	3	1 072	76	76	29 329
	Less than \$250,000	1 279	1 280	160 989	1 204	1 205	151 040	4	4	(D)	72	72	(D)
	Firms not operated entire year	890	895	524 334	795	800	377 673	5	5	(D)	90	90	(D)
503	Lumber and Other Construction Materials												
	All firms	15 123	19 546	89 764 124	13 602	16 355	63 764 660	482	2 020	21 299 461	1 152	1 171	4 700 003
	Firms operated entire year	13 166	17 545	88 256 186	11 761	14 487	62 491 753	472	1 994	(D)	1 045	1 064	(D)
	With annual sales of—												
	\$100,000,000 or more	83	1 722	34 081 132	49	824	18 141 005	35	785	15 178 571	1	1	(D)
	\$50,000,000 to \$99,999,999	130	707	8 654 459	89	354	5 757 653	33	287	2 350 142	6	6	367 964
	\$25,000,000 to \$49,999,999	240	776	8 303 994	205	598	7 013 856	37	244	1 348 918	11	11	373 903
	\$10,000,000 to \$24,999,999	954	1 730	14 300 460	780	1 367	11 670 567	88	256	1 386 359	95	103	1 343 663
	\$5,000,000 to \$9,999,999	1 327	1 808	9 282 343	1 119	1 503	7 850 676	67	167	482 068	162	167	1 110 158
	\$2,500,000 to \$4,999,999	1 813	2 046	6 366 608	1 558	1 760	5 474 990	77	107	288 333	195	199	664 458
	\$1,000,000 to \$2,499,999	3 060	3 173	4 890 643	2 739	2 841	4 365 408	69	79	114 498	275	275	447 850
	\$500,000 to \$999,999	2 174	2 191	1 565 187	2 016	2 030	1 452 870	33	34	(D)	138	140	98 041
	\$250,000 to \$499,999	1 574	1 579	573 135	1 479	1 481	538 065	20	22	7 189	80	80	29 745
	Less than \$250,000	1 811	1 813	238 225	1 727	1 729	226 663	13	13	1 622	82	82	11 454
	Firms not operated entire year	1 957	2 001	1 507 938	1 841	1 868	1 272 907	10	26	(D)	107	107	(D)
5031	Lumber, Plywood, Millwork, and Wood Panels												
	All firms	6 823	8 364	56 004 376	6 143	7 293	43 078 847	203	537	10 175 922	524	534	2 749 607
	Firms operated entire year	5 957	7 492	55 226 361	5 316	6 460	42 353 595	202	536	(D)	486	496	(D)
	With annual sales of—												
	\$100,000,000 or more	53	634	23 780 186	35	449	15 524 087	17	125	7 635 962	1	1	(D)
	\$50,000,000 to \$99,999,999	87	358	5 626 923	68	240	4 389 734	14	118	964 817	5	5	(D)
	\$25,000,000 to \$49,999,999	153	319	5 197 929	136	281	4 625 367	17	54	587 826	8	8	243 544
	\$10,000,000 to \$24,999,999	601	858	9 076 666	514	712	7 772 893	38	79	591 947	54	59	790 924
	\$5,000,000 to \$9,999,999	748	898	5 288 976	633	744	4 502 385	32	72	214 571	92	95	644 595
	\$2,500,000 to \$4,999,999	921	991	3 254 248	800	868	2 830 131	32	34	120 323	98	99	334 722
	\$1,000,000 to \$2,499,999	1 279	1 312	2 064 085	1 139	1 170	1 830 824	27	28	48 635	119	119	194 320
	\$500,000 to \$999,999	863	866	626 017	808	810	585 676	10	10	(D)	49	50	35 577
	\$250,000 to \$499,999	607	609	223 752	568	569	208 974	8	9	3 000	33	33	12 637
	Less than \$250,000	645	647	87 579	615	617	83 524	7	7	777	27	27	3 879
	Firms not operated entire year	866	872	778 015	827	833	725 252	1	1	(D)	38	38	(D)

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-149

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
503	Lumber and Other Construction Materials—Con.												
5032	Brick, Stone, and Related Construction Materials												
	All firms -----	3 274	4 285	10 117 659	3 010	3 388	5 538 540	159	761	4 205 538	134	136	373 581
	Firms operated entire year -----	2 834	3 842	9 940 001	2 589	2 964	5 383 553	155	757	(D)	119	121	(D)
	With annual sales of—												
	\$100,000,000 or more -----	9	403	2 818 448	1	11	(D)	9	383	2 670 963	—	—	—
	\$50,000,000 to \$99,999,999 -----	13	119	956 766	2	11	(D)	7	42	510 486	1	1	(D)
	\$25,000,000 to \$49,999,999 -----	16	114	541 380	7	43	231 591	12	112	423 134	—	—	—
	\$10,000,000 to \$24,999,999 -----	84	221	1 277 024	65	172	990 378	16	54	254 943	6	6	81 167
	\$5,000,000 to \$9,999,999 -----	202	343	1 412 984	173	283	1 202 041	22	51	167 703	10	10	65 982
	\$2,500,000 to \$4,999,999 -----	353	435	1 219 343	304	366	1 045 836	30	48	110 457	24	26	82 060
	\$1,000,000 to \$2,499,999 -----	698	741	1 116 795	657	694	1 049 539	24	30	39 926	25	25	40 552
	\$500,000 to \$999,999 -----	533	538	379 485	494	498	351 638	20	21	14 251	24	24	17 416
	\$250,000 to \$499,999 -----	424	426	154 049	399	399	145 182	10	11	3 453	16	16	5 612
	Less than \$250,000 -----	502	502	63 727	487	487	61 931	5	5	(D)	13	13	1 355
	Firms not operated entire year -----	440	443	177 658	421	424	154 987	4	4	(D)	15	15	(D)
5033	Roofing, Siding, and Insulation Materials												
	All firms -----	1 793	2 848	14 426 081	1 553	2 315	9 135 619	57	327	4 540 115	200	206	750 347
	Firms operated entire year -----	1 587	2 642	14 284 020	1 363	2 125	9 025 727	56	326	(D)	185	191	(D)
	With annual sales of—												
	\$100,000,000 or more -----	16	461	5 416 810	8	246	1 652 921	8	202	3 682 683	—	—	—
	\$50,000,000 to \$99,999,999 -----	19	98	1 244 819	14	70	870 209	5	27	372 296	—	—	—
	\$25,000,000 to \$49,999,999 -----	52	217	1 882 566	47	193	1 669 543	4	18	132 976	2	2	(D)
	\$10,000,000 to \$24,999,999 -----	164	377	2 452 469	135	321	2 035 046	16	40	248 422	15	17	199 755
	\$5,000,000 to \$9,999,999 -----	223	334	1 551 867	186	284	1 291 000	7	23	55 371	34	36	232 946
	\$2,500,000 to \$4,999,999 -----	258	288	920 603	219	248	791 159	3	3	11 521	36	37	117 923
	\$1,000,000 to \$2,499,999 -----	379	390	609 435	327	336	534 120	7	7	(D)	49	49	73 437
	\$500,000 to \$999,999 -----	191	192	138 763	166	166	121 067	3	3	2 140	24	25	17 369
	\$250,000 to \$499,999 -----	135	135	48 385	124	124	44 279	3	3	1 159	10	10	3 645
	Less than \$250,000 -----	150	150	18 303	137	137	16 383	—	—	—	15	15	2 324
	Firms not operated entire year -----	206	206	142 061	190	190	109 892	1	1	(D)	15	15	(D)
5039	Construction Materials, N.E.C.												
	All firms -----	3 360	4 049	9 216 008	2 976	3 359	6 011 654	105	395	2 377 886	294	295	826 468
	Firms operated entire year -----	2 914	3 569	8 805 804	2 572	2 938	5 728 878	101	375	(D)	255	256	(D)
	With annual sales of—												
	\$100,000,000 or more -----	4	128	1 121 577	2	62	(D)	2	38	(D)	—	—	—
	\$50,000,000 to \$99,999,999 -----	15	145	1 042 063	6	41	381 824	9	90	640 273	—	—	—
	\$25,000,000 to \$49,999,999 -----	25	119	896 366	16	66	547 069	8	76	317 996	1	1	(D)
	\$10,000,000 to \$24,999,999 -----	121	273	1 746 262	82	176	1 164 150	23	79	353 311	20	21	271 817
	\$5,000,000 to \$9,999,999 -----	166	236	1 112 379	131	184	882 349	12	30	87 163	26	26	166 635
	\$2,500,000 to \$4,999,999 -----	314	364	1 089 551	256	298	881 817	25	37	93 581	37	37	129 753
	\$1,000,000 to \$2,499,999 -----	730	758	1 147 287	635	660	986 325	15	18	24 299	82	82	139 541
	\$500,000 to \$999,999 -----	600	605	430 191	555	560	400 103	4	4	2 409	41	41	27 679
	\$250,000 to \$499,999 -----	417	419	150 532	396	398	142 880	1	1	(D)	21	21	7 851
	Less than \$250,000 -----	522	522	69 596	493	493	(D)	2	2	(D)	27	27	3 896
	Firms not operated entire year -----	446	480	410 204	404	421	282 776	4	20	(D)	39	39	(D)

See footnote at end of table.

1-150 FIRM SIZE

WHOLESALE TRADE - SUBJECT SERIES

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
504	Professional and Commercial Equipment and Supplies												
	All firms	36 575	46 792	262 974 455	33 368	39 771	139 628 502	478	4 045	112 670 437	2 852	2 976	10 675 516
	Firms operated entire year	32 012	42 177	260 178 435	29 100	35 454	137 106 000	465	4 030	112 627 048	2 569	2 693	10 445 387
	With annual sales of—												
	\$100,000,000 or more	217	5 231	166 146 687	145	2 402	58 087 358	79	2 646	106 850 939	2	2	(D)
	\$50,000,000 to \$99,999,999	193	1 173	13 419 607	151	773	10 363 073	31	383	2 260 888	11	15	727 757
	\$25,000,000 to \$49,999,999	438	1 258	15 100 380	374	956	12 859 070	45	312	1 601 469	36	47	1 171 302
	\$10,000,000 to \$24,999,999	1 374	2 469	20 581 509	1 116	1 966	16 755 815	74	266	1 208 830	187	237	2 703 444
	\$5,000,000 to \$9,999,999	2 160	2 975	14 968 600	1 774	2 524	12 268 689	52	105	380 872	354	383	2 466 222
	\$2,500,000 to \$4,999,999	3 478	4 220	12 163 608	3 005	3 668	10 522 075	50	118	174 582	440	454	1 531 920
	\$1,000,000 to \$2,499,999	6 894	7 406	10 931 447	6 209	6 668	9 819 736	70	120	115 346	640	651	1 040 584
	\$500,000 to \$999,999	5 861	6 007	4 162 033	5 433	5 565	3 858 270	36	47	26 810	400	405	283 169
	\$250,000 to \$499,999	5 159	5 185	1 863 187	4 878	4 903	1 761 552	15	18	5 708	278	278	100 419
	Less than \$250,000	6 238	6 253	841 377	6 015	6 029	810 362	13	15	1 604	221	221	(D)
	Firms not operated entire year	4 563	4 615	2 796 020	4 268	4 317	2 522 502	13	15	43 389	283	283	230 129
5043	Photographic Equipment and Supplies												
	All firms	1 151	1 461	16 671 917	1 046	1 256	6 097 226	30	123	10 410 542	82	82	164 149
	Firms operated entire year	1 033	1 340	16 607 164	935	1 144	6 038 305	28	120	(D)	76	76	(D)
	With annual sales of—												
	\$100,000,000 or more	13	138	12 529 272	9	74	2 415 535	4	60	10 105 559	—	—	—
	\$50,000,000 to \$99,999,999	9	40	624 940	7	29	(D)	2	11	(D)	—	—	—
	\$25,000,000 to \$49,999,999	22	61	768 290	20	41	695 701	1	7	(D)	—	—	—
	\$10,000,000 to \$24,999,999	71	113	1 072 515	66	107	1 003 998	4	14	74 597	2	2	(D)
	\$5,000,000 to \$9,999,999	79	110	547 409	68	91	470 775	6	15	47 711	8	8	50 584
	\$2,500,000 to \$4,999,999	137	158	473 759	122	140	425 001	3	4	8 866	12	12	38 982
	\$1,000,000 to \$2,499,999	247	262	406 907	226	242	374 637	4	5	5 468	20	20	32 900
	\$500,000 to \$999,999	161	163	116 010	142	144	102 068	2	2	(D)	17	17	(D)
	\$250,000 to \$499,999	122	123	44 885	113	114	(D)	1	1	(D)	8	8	2 857
	Less than \$250,000	172	172	23 177	162	162	(D)	1	1	(D)	9	9	1 078
	Firms not operated entire year	118	121	64 753	111	112	58 921	2	3	(D)	6	6	(D)
5044	Office Equipment												
	All firms	6 176	8 631	28 903 843	5 851	7 495	17 696 004	51	840	10 407 916	287	296	799 923
	Firms operated entire year	5 574	8 006	28 601 543	5 278	6 899	17 427 829	50	839	(D)	259	268	(D)
	With annual sales of—												
	\$100,000,000 or more	24	1 389	18 997 167	16	749	9 159 959	7	610	9 552 834	1	1	(D)
	\$50,000,000 to \$99,999,999	12	125	907 939	7	19	473 594	7	128	530 893	1	1	(D)
	\$25,000,000 to \$49,999,999	23	92	740 988	15	58	475 668	4	30	147 877	4	4	117 443
	\$10,000,000 to \$24,999,999	114	337	1 680 862	98	308	1 429 505	7	16	104 579	8	8	128 599
	\$5,000,000 to \$9,999,999	208	434	1 430 171	191	408	1 316 884	3	7	24 514	15	21	101 161
	\$2,500,000 to \$4,999,999	506	722	1 737 974	474	685	1 634 421	4	5	11 555	31	33	102 448
	\$1,000,000 to \$2,499,999	1 118	1 290	1 746 003	1 049	1 197	1 640 278	9	32	14 970	61	62	92 030
	\$500,000 to \$999,999	1 103	1 139	774 749	1 041	1 077	731 535	5	5	(D)	59	59	41 619
	\$250,000 to \$499,999	1 077	1 084	389 647	1 037	1 044	375 525	—	—	—	43	43	15 144
	Less than \$250,000	1 389	1 394	196 043	1 350	1 354	190 460	4	6	526	36	36	5 215
	Firms not operated entire year	602	625	302 300	573	596	268 175	1	1	(D)	28	28	(D)

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-151

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
504	Professional and Commercial Equipment and Supplies—Con.												
5045	Computers and Computer Peripheral Equipment and Software												
	All firms	13 231	17 578	140 721 448	12 524	14 858	70 062 977	160	2 083	67 420 188	586	637	3 238 283
	Firms operated entire year	11 233	15 560	139 197 593	10 610	12 924	68 624 113	155	2 078	(D)	507	558	(D)
	With annual sales of—												
	\$100,000,000 or more	118	2 583	98 310 504	85	942	32 286 936	35	1 558	65 384 871	1	1	(D)
	\$50,000,000 to \$99,999,999	101	568	7 184 254	87	409	6 142 387	12	140	890 918	3	7	(D)
	\$25,000,000 to \$49,999,999	227	582	7 861 485	195	458	6 755 831	17	138	606 748	21	29	678 270
	\$10,000,000 to \$24,999,999	605	997	9 284 259	526	824	8 090 636	17	83	285 429	64	88	962 491
	\$5,000,000 to \$9,999,999	860	1 127	6 004 935	768	1 020	5 336 193	19	45	134 136	80	85	582 324
	\$2,500,000 to \$4,999,999	1 273	1 493	4 466 695	1 190	1 367	4 191 885	20	65	67 857	68	69	226 558
	\$1,000,000 to \$2,499,999	2 374	2 494	3 769 248	2 267	2 376	3 592 313	19	27	(D)	93	101	154 101
	\$500,000 to \$999,999	1 974	2 009	1 411 816	1 890	1 921	1 351 758	7	12	5 552	79	80	55 848
	\$250,000 to \$499,999	1 791	1 794	645 838	1 729	1 732	622 895	4	4	1 536	61	61	22 469
	Less than \$250,000	1 910	1 913	258 559	1 873	1 875	253 279	5	6	651	37	37	5 200
	Firms not operated entire year	1 998	2 018	1 523 855	1 914	1 934	1 438 864	5	5	(D)	79	79	(D)
5046	Commercial Equipment, N.E.C.												
	All firms	4 593	4 998	11 203 113	4 068	4 360	8 552 929	59	150	1 059 093	472	488	1 591 091
	Firms operated entire year	4 064	4 466	10 997 505	3 582	3 872	8 379 268	58	148	(D)	430	446	(D)
	With annual sales of—												
	\$100,000,000 or more	6	30	1 651 991	4	21	1 272 942	2	3	(D)	—	—	—
	\$50,000,000 to \$99,999,999	10	23	625 515	7	17	426 689	3	6	198 826	—	—	—
	\$25,000,000 to \$49,999,999	23	103	787 788	18	59	610 574	6	50	203 943	—	—	—
	\$10,000,000 to \$24,999,999	146	237	2 131 569	102	168	1 494 047	13	32	196 043	31	35	439 727
	\$5,000,000 to \$9,999,999	281	338	1 908 646	192	237	1 300 095	8	17	59 515	81	84	549 036
	\$2,500,000 to \$4,999,999	440	502	1 565 878	343	394	1 208 064	6	10	23 989	90	95	330 998
	\$1,000,000 to \$2,499,999	883	934	1 403 978	765	808	1 202 565	10	17	17 887	110	111	187 204
	\$500,000 to \$999,999	808	824	570 859	752	762	530 443	7	9	5 004	49	52	(D)
	\$250,000 to \$499,999	666	673	240 058	631	637	227 218	2	3	(D)	35	35	12 959
	Less than \$250,000	801	802	111 223	768	769	106 631	1	1	(D)	34	34	4 973
	Firms not operated entire year	529	532	205 608	486	488	173 661	1	2	(D)	42	42	(D)
5047	Medical, Dental, and Hospital Equipment and Supplies												
	All firms	7 652	9 521	51 715 199	6 508	7 806	26 554 452	119	631	21 131 684	1 058	1 084	4 029 063
	Firms operated entire year	6 715	8 583	51 209 909	5 665	6 962	26 135 874	117	629	(D)	966	992	(D)
	With annual sales of—												
	\$100,000,000 or more	53	911	30 459 978	29	546	10 829 917	27	319	19 431 395	—	—	—
	\$50,000,000 to \$99,999,999	42	288	2 769 662	24	172	1 523 284	10	120	743 039	7	7	462 016
	\$25,000,000 to \$49,999,999	103	314	3 543 008	83	224	2 815 667	14	71	511 078	9	9	321 754
	\$10,000,000 to \$24,999,999	304	510	4 466 191	219	391	3 226 382	17	46	282 771	68	81	972 776
	\$5,000,000 to \$9,999,999	519	636	3 597 597	372	471	2 573 105	11	19	89 697	146	154	1 014 141
	\$2,500,000 to \$4,999,999	770	873	2 690 455	583	677	2 037 463	9	20	33 610	183	187	640 636
	\$1,000,000 to \$2,499,999	1 457	1 546	2 298 433	1 208	1 296	1 899 616	12	17	19 152	245	245	395 537
	\$500,000 to \$999,999	1 224	1 259	865 562	1 070	1 105	755 563	12	12	9 033	144	145	102 655
	\$250,000 to \$499,999	996	998	357 506	899	901	323 103	4	4	1 477	94	94	33 256
	Less than \$250,000	1 247	1 248	161 517	1 178	1 179	151 774	1	1	(D)	70	70	(D)
	Firms not operated entire year	937	938	505 290	843	844	418 578	2	2	(D)	92	92	(D)

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
504	Professional and Commercial Equipment and Supplies—Con.												
5048	Ophthalmic Goods												
	All firms	1 528	1 783	4 909 583	1 363	1 568	4 115 005	30	72	500 886	143	143	293 692
	Firms operated entire year	1 380	1 635	4 806 144	1 228	1 433	4 019 881	29	71	(D)	131	131	(D)
	With annual sales of—												
	\$100,000,000 or more	4	16	587 814	2	4	(D)	2	9	(D)	—	—	—
	\$50,000,000 to \$99,999,999	8	40	519 766	8	39	515 594	—	—	(D)	—	—	—
	\$25,000,000 to \$49,999,999	24	53	811 033	22	51	755 590	2	3	(D)	1	1	(D)
	\$10,000,000 to \$24,999,999	34	133	1 029 625	60	93	864 287	8	35	127 688	4	4	53 658
	\$5,000,000 to \$9,999,999	85	141	591 247	75	128	519 704	4	7	28 973	6	6	42 570
	\$2,500,000 to \$4,999,999	148	185	507 186	122	155	417 561	4	4	12 095	23	23	79 219
	\$1,000,000 to \$2,499,999	301	318	485 974	261	275	421 463	5	5	10 302	38	38	59 300
	\$500,000 to \$999,999	231	237	164 753	208	214	149 712	3	5	2 304	21	21	13 686
	\$250,000 to \$499,999	192	194	69 908	169	171	61 451	1	3	(D)	23	23	8 457
	Less than \$250,000	316	318	38 838	301	303	(D)	—	—	—	15	15	2 012
	Firms not operated entire year	148	148	103 439	135	135	95 124	1	1	(D)	12	12	(D)
5049	Professional Equipment and Supplies, N.E.C.												
	All firms	2 402	2 820	8 849 352	2 119	2 428	6 549 909	69	146	1 740 128	227	246	559 315
	Firms operated entire year	2 169	2 587	8 758 577	1 911	2 220	6 480 730	68	145	(D)	203	222	(D)
	With annual sales of—												
	\$100,000,000 or more	10	96	2 847 356	4	51	1 514 562	6	41	1 318 153	—	—	—
	\$50,000,000 to \$99,999,999	12	30	829 825	12	29	828 424	—	—	—	—	—	—
	\$25,000,000 to \$49,999,999	24	76	819 828	21	67	719 316	2	7	(D)	—	—	—
	\$10,000,000 to \$24,999,999	77	148	1 149 370	55	92	816 007	14	38	227 606	10	20	138 587
	\$5,000,000 to \$9,999,999	144	199	997 203	115	160	796 048	10	11	65 859	19	26	133 406
	\$2,500,000 to \$4,999,999	226	299	798 371	187	249	666 724	7	13	25 559	34	35	115 274
	\$1,000,000 to \$2,499,999	538	573	861 688	454	485	721 812	15	19	25 552	74	75	121 912
	\$500,000 to \$999,999	385	405	277 457	347	363	249 607	6	8	4 947	32	32	23 154
	\$250,000 to \$499,999	336	340	123 389	319	323	116 878	5	5	1 928	14	14	5 277
	Less than \$250,000	417	421	54 090	397	401	51 352	3	3	482	20	20	(D)
	Firms not operated entire year	233	233	90 775	208	208	69 179	1	1	(D)	24	24	(D)
505	Metals and Minerals, Except Petroleum												
	All firms	8 605	11 248	118 321 902	7 098	8 739	70 617 466	353	1 246	39 546 086	1 238	1 263	8 158 350
	Firms operated entire year	7 752	10 385	117 022 634	6 339	7 971	69 531 252	349	1 242	39 541 911	1 147	1 172	7 949 471
	With annual sales of—												
	\$100,000,000 or more	158	1 390	72 025 014	103	747	36 735 573	61	571	34 085 808	2	2	(D)
	\$50,000,000 to \$99,999,999	157	555	10 718 569	106	373	7 351 019	36	159	2 486 313	17	22	1 101 602
	\$25,000,000 to \$49,999,999	255	544	8 835 527	181	358	6 220 589	41	151	1 416 794	45	53	1 579 706
	\$10,000,000 to \$24,999,999	712	1 128	11 059 613	509	815	8 000 478	69	164	1 088 263	144	151	2 111 031
	\$5,000,000 to \$9,999,999	889	1 050	6 209 764	664	785	4 642 167	36	62	254 786	205	209	1 413 519
	\$2,500,000 to \$4,999,999	1 192	1 281	4 209 570	917	994	3 219 049	33	55	119 492	259	259	931 945
	\$1,000,000 to \$2,499,999	1 743	1 781	2 815 556	1 448	1 480	2 320 105	41	46	74 405	264	265	438 366
	\$500,000 to \$999,999	1 059	1 067	771 248	957	963	697 298	18	20	12 798	89	89	64 366
	\$250,000 to \$499,999	740	740	265 821	673	673	241 410	6	6	2 171	62	62	(D)
	Less than \$250,000	847	849	111 952	781	783	103 564	8	8	1 081	60	60	7 735
	Firms not operated entire year	853	863	1 299 268	759	768	1 086 214	4	4	4 175	91	91	208 879

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
505	Metals and Minerals, Except Petroleum—Con.												
5051	Metals Service Centers and Offices												
	All firms -----	7 929	10 426	105 833 987	6 557	8 123	64 276 424	312	1 154	34 775 986	1 127	1 149	6 781 577
	Firms operated entire year -----	7 168	9 655	104 919 101	5 880	7 437	63 534 557	308	1 150	34 771 811	1 046	1 068	6 612 733
	With annual sales of—												
	\$100,000,000 or more -----	139	1 308	64 962 212	93	710	33 927 411	51	532	30 055 116	1	1	(D)
	\$50,000,000 to \$99,999,999 -----	136	492	9 231 818	96	342	6 635 243	30	137	2 059 682	13	18	834 970
	\$25,000,000 to \$49,999,999 -----	216	495	7 394 976	156	330	5 315 904	35	142	1 216 055	34	39	1 172 228
	\$10,000,000 to \$24,999,999 -----	642	1 034	9 972 071	460	744	7 240 423	65	160	1 032 438	127	134	1 834 374
	\$5,000,000 to \$9,999,999 -----	809	969	5 645 887	602	723	4 200 980	30	56	212 511	187	191	1 289 942
	\$2,500,000 to \$4,999,999 -----	1 133	1 219	4 003 306	874	949	3 069 717	30	51	109 379	243	243	873 211
	\$1,000,000 to \$2,499,999 -----	1 631	1 668	2 636 451	1 354	1 386	2 172 157	40	45	(D)	246	247	(D)
	\$500,000 to \$999,999 -----	989	995	720 763	892	898	650 726	17	17	(D)	83	83	60 306
	\$250,000 to \$499,999 -----	693	693	248 483	632	632	226 482	5	5	(D)	56	56	(D)
	Less than \$250,000 -----	780	782	103 134	721	723	95 514	5	5	(D)	56	56	(D)
	Firms not operated entire year -----	761	771	914 886	677	686	741 867	4	4	4 175	81	81	168 844
5052	Coal and Other Minerals and Ores												
	All firms -----	690	822	12 487 915	548	616	6 341 042	46	92	4 770 100	111	114	1 376 773
	Firms operated entire year -----	598	730	12 103 533	466	534	5 996 695	46	92	4 770 100	101	104	1 336 738
	With annual sales of—												
	\$100,000,000 or more -----	22	72	6 810 156	12	33	2 687 042	9	31	3 832 471	1	1	(D)
	\$50,000,000 to \$99,999,999 -----	22	64	1 578 690	11	32	780 644	7	25	524 783	4	4	266 632
	\$25,000,000 to \$49,999,999 -----	42	51	1 537 764	26	29	946 129	8	10	256 508	11	14	407 478
	\$10,000,000 to \$24,999,999 -----	73	95	1 132 469	49	68	760 682	7	8	100 125	17	17	276 657
	\$5,000,000 to \$9,999,999 -----	81	84	570 667	63	65	447 977	6	6	42 275	18	18	123 577
	\$2,500,000 to \$4,999,999 -----	62	65	218 041	45	47	156 723	3	4	10 113	16	16	58 734
	\$1,000,000 to \$2,499,999 -----	112	113	179 105	94	94	147 948	1	1	(D)	18	18	(D)
	\$500,000 to \$999,999 -----	70	72	50 485	65	65	46 572	1	3	(D)	6	6	4 060
	\$250,000 to \$499,999 -----	47	47	17 338	41	41	14 928	1	1	(D)	6	6	(D)
	Less than \$250,000 -----	67	67	8 818	60	60	8 050	3	3	(D)	4	4	(D)
	Firms not operated entire year -----	92	92	384 382	82	82	344 347	—	—	—	10	10	40 035
506	Electrical Goods												
	All firms -----	28 002	39 303	227 784 486	22 125	29 105	115 387 377	453	3 968	70 720 937	5 593	6 230	41 676 172
	Firms operated entire year -----	25 110	36 377	225 724 689	19 586	26 542	113 843 564	440	3 949	70 660 533	5 253	5 886	41 220 592
	With annual sales of—												
	\$100,000,000 or more -----	220	6 462	117 558 806	118	3 226	46 434 665	80	2 828	65 034 134	30	65	4 274 261
	\$50,000,000 to \$99,999,999 -----	237	1 006	16 191 226	147	639	9 977 612	28	355	2 005 623	71	160	4 857 647
	\$25,000,000 to \$49,999,999 -----	587	1 670	20 220 375	329	1 049	11 397 795	45	244	1 665 063	221	382	7 485 199
	\$10,000,000 to \$24,999,999 -----	1 881	3 241	28 323 593	1 062	2 134	15 946 789	80	212	1 294 922	772	964	11 604 037
	\$5,000,000 to \$9,999,999 -----	2 544	3 365	17 734 916	1 558	2 252	10 881 238	51	111	368 896	959	1 049	6 669 757
	\$2,500,000 to \$4,999,999 -----	3 552	4 081	12 548 342	2 409	2 855	8 451 722	47	69	168 035	1 117	1 159	3 997 430
	\$1,000,000 to \$2,499,999 -----	5 460	5 820	8 783 217	4 321	4 651	6 878 806	61	77	98 137	1 104	1 122	1 851 900
	\$500,000 to \$999,999 -----	3 824	3 900	2 748 310	3 328	3 395	2 387 123	25	29	18 552	486	487	353 011
	\$250,000 to \$499,999 -----	3 071	3 089	1 114 560	2 813	2 831	1 019 057	15	16	5 951	257	262	94 871
	Less than \$250,000 -----	3 734	3 743	501 344	3 501	3 510	468 757	8	8	1 220	236	236	32 479
	Firms not operated entire year -----	2 892	2 926	2 059 797	2 539	2 563	1 543 813	13	19	60 404	340	344	455 580

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

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SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
506	Electrical Goods—Con.												
5063	Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials												
	All firms	12 445	18 511	74 740 142	9 729	13 812	42 671 554	208	1 953	17 174 903	2 572	2 746	14 893 685
	Firms operated entire year	11 245	17 301	73 931 629	8 679	12 757	42 064 457	204	1 945	(D)	2 426	2 599	(D)
	With annual sales of—												
	\$100,000,000 or more	70	3 539	28 679 293	37	2 060	13 352 569	29	1 352	14 317 128	4	7	457 267
	\$50,000,000 to \$99,999,999	71	478	4 703 200	47	321	3 017 180	14	179	1 067 106	11	20	726 175
	\$25,000,000 to \$49,999,999	215	783	7 332 556	129	562	4 425 411	22	128	801 728	67	99	2 218 398
	\$10,000,000 to \$24,999,999	847	1 617	12 786 567	487	1 119	7 326 316	39	131	632 439	334	394	5 035 924
	\$5,000,000 to \$9,999,999	1 208	1 624	8 449 197	729	1 079	5 100 217	28	64	207 157	459	496	3 210 179
	\$2,500,000 to \$4,999,999	1 667	1 901	5 923 946	1 129	1 327	3 968 627	20	29	69 748	526	544	1 909 943
	\$1,000,000 to \$2,499,999	2 552	2 700	4 116 480	1 987	2 112	3 164 243	32	41	50 834	544	554	921 070
	\$500,000 to \$999,999	1 735	1 764	1 252 028	1 498	1 524	1 080 848	10	11	7 884	236	236	169 521
	\$250,000 to \$499,999	1 318	1 328	478 449	1 196	1 208	434 138	6	6	(D)	124	128	44 856
	Less than \$250,000	1 562	1 567	209 913	1 440	1 445	192 908	4	4	479	121	121	(D)
	Firms not operated entire year	1 200	1 210	808 513	1 050	1 055	607 097	4	8	(D)	146	147	(D)
5064	Electrical Appliances, Television and Radio Sets												
	All firms	3 054	3 785	46 880 306	2 506	2 985	25 974 068	38	245	15 191 753	526	555	5 714 485
	Firms operated entire year	2 755	3 486	46 607 722	2 234	2 713	25 768 494	37	244	(D)	500	529	(D)
	With annual sales of—												
	\$100,000,000 or more	49	360	29 480 361	28	126	13 462 214	15	200	14 809 988	8	14	953 219
	\$50,000,000 to \$99,999,999	52	74	3 567 496	38	58	2 684 457	2	6	(D)	13	13	827 085
	\$25,000,000 to \$49,999,999	115	188	3 936 965	78	134	2 701 146	4	8	150 980	35	43	1 172 998
	\$10,000,000 to \$24,999,999	288	407	4 353 448	191	301	2 863 360	4	16	61 472	100	109	1 535 976
	\$5,000,000 to \$9,999,999	355	430	2 474 765	256	329	1 803 556	4	4	31 149	94	95	634 284
	\$2,500,000 to \$4,999,999	429	501	1 526 185	329	398	1 166 039	4	4	12 020	97	99	352 119
	\$1,000,000 to \$2,499,999	562	606	899 257	472	511	748 853	2	4	(D)	89	91	149 888
	\$500,000 to \$999,999	323	336	231 633	291	303	209 136	—	—	—	33	34	23 324
	\$250,000 to \$499,999	267	268	96 729	252	253	91 258	1	1	(D)	15	15	5 447
	Less than \$250,000	315	316	40 883	299	300	38 475	1	1	(D)	16	16	(D)
	Firms not operated entire year	299	299	272 584	272	272	205 574	1	1	(D)	26	26	(D)
5065	Electronic Parts and Equipment, N.E.C.												
	All firms	12 688	17 007	106 164 038	10 017	12 308	46 741 755	248	1 770	38 354 281	2 508	2 929	21 068 002
	Firms operated entire year	11 295	15 590	105 185 338	8 800	11 072	46 010 613	240	1 760	38 321 065	2 340	2 758	20 853 660
	With annual sales of—												
	\$100,000,000 or more	115	2 403	58 233 855	59	966	18 996 158	43	1 206	35 322 223	18	41	2 856 666
	\$50,000,000 to \$99,999,999	116	461	8 014 758	62	253	4 243 736	15	176	1 030 725	47	127	3 304 387
	\$25,000,000 to \$49,999,999	269	699	9 431 047	129	353	4 560 878	23	114	853 354	117	224	4 021 550
	\$10,000,000 to \$24,999,999	762	1 242	11 407 904	392	704	5 865 095	48	104	767 582	341	468	5 071 843
	\$5,000,000 to \$9,999,999	1 010	1 322	7 023 222	591	840	4 114 433	27	54	191 830	410	463	2 849 139
	\$2,500,000 to \$4,999,999	1 477	1 689	5 167 734	967	1 146	3 368 640	24	37	89 472	497	518	1 748 184
	\$1,000,000 to \$2,499,999	2 383	2 563	3 829 076	1 891	2 059	3 012 810	29	34	48 922	473	479	783 642
	\$500,000 to \$999,999	1 787	1 826	1 280 192	1 559	1 594	1 112 149	17	20	12 220	217	217	160 166
	\$250,000 to \$499,999	1 501	1 508	545 024	1 376	1 381	497 875	10	11	3 999	119	120	44 832
	Less than \$250,000	1 875	1 877	252 526	1 774	1 776	238 839	4	4	738	101	101	13 251
	Firms not operated entire year	1 393	1 417	978 700	1 217	1 236	731 142	8	10	33 216	168	171	214 342

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-155

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
507	Hardware, and Plumbing and Heating Equipment and Supplies												
	All firms	17 845	24 674	76 088 078	15 115	20 972	53 062 920	213	977	10 602 773	2 608	2 725	12 422 385
	Firms operated entire year	16 256	23 055	75 226 231	13 695	19 522	52 425 771	208	972	10 597 184	2 444	2 561	12 203 276
	With annual sales of—												
	\$100,000,000 or more	62	2 129	19 901 981	34	1 576	10 844 996	23	444	8 137 841	5	7	653 058
	\$50,000,000 to \$99,999,999	101	1 193	6 783 756	78	1 098	5 168 331	11	98	855 279	12	19	790 318
	\$25,000,000 to \$49,999,999	210	923	7 287 341	149	747	5 245 117	17	91	586 123	40	44	1 308 371
	\$10,000,000 to \$24,999,999	876	2 175	13 025 230	618	1 814	9 171 737	40	149	623 165	231	263	3 415 635
	\$5,000,000 to \$9,999,999	1 485	2 302	10 318 829	1 051	1 773	7 329 598	30	70	223 649	413	453	2 833 653
	\$2,500,000 to \$4,999,999	2 406	2 898	8 429 077	1 856	2 319	6 501 686	25	33	90 357	546	567	1 910 356
	\$1,000,000 to \$2,499,999	3 975	4 250	6 438 095	3 344	3 586	5 388 073	40	62	69 518	620	629	1 026 302
	\$500,000 to \$999,999	2 689	2 717	1 956 036	2 435	2 466	1 773 065	12	13	8 705	254	256	182 603
	\$250,000 to \$499,999	2 085	2 095	757 713	1 919	1 927	696 454	4	6	1 453	168	168	62 001
	Less than \$250,000	2 367	2 373	328 173	2 211	2 216	306 714	6	6	1 094	155	155	20 979
	Firms not operated entire year	1 589	1 619	861 847	1 420	1 450	637 149	5	5	5 589	164	164	219 109
5072	Hardware												
	All firms	6 807	8 407	30 104 219	5 871	7 173	21 201 493	102	345	4 126 745	859	889	4 775 981
	Firms operated entire year	6 193	7 783	29 783 850	5 319	6 611	20 964 895	98	341	(D)	801	831	(D)
	With annual sales of—												
	\$100,000,000 or more	27	287	9 537 723	16	141	5 996 407	9	133	3 065 539	3	5	358 649
	\$50,000,000 to \$99,999,999	35	428	2 392 375	25	378	1 702 735	4	27	323 087	7	14	440 567
	\$25,000,000 to \$49,999,999	74	206	2 571 071	45	152	1 591 848	7	21	252 860	20	20	656 180
	\$10,000,000 to \$24,999,999	308	613	4 689 659	221	483	3 305 469	17	54	264 777	76	86	1 187 486
	\$5,000,000 to \$9,999,999	571	824	3 979 974	406	621	2 810 845	17	44	129 024	151	161	1 062 817
	\$2,500,000 to \$4,999,999	877	1 007	3 030 416	687	813	2 374 422	12	13	44 670	180	180	617 143
	\$1,000,000 to \$2,499,999	1 473	1 575	2 370 386	1 286	1 375	2 058 702	20	35	35 355	176	177	290 790
	\$500,000 to \$999,999	1 061	1 066	773 322	976	983	712 259	7	7	4 840	80	80	57 673
	\$250,000 to \$499,999	852	859	308 124	801	806	289 387	2	4	(D)	51	51	18 652
	Less than \$250,000	915	918	130 800	856	859	122 821	3	3	(D)	57	57	(D)
	Firms not operated entire year	614	624	320 369	552	562	236 598	4	4	(D)	58	58	(D)
5074	Plumbing and Heating Equipment and Supplies (Hydronics)												
	All firms	6 780	9 326	27 893 346	5 673	7 930	19 095 421	71	278	3 534 049	1 069	1 118	5 263 876
	Firms operated entire year	6 183	8 718	27 546 918	5 130	7 376	18 850 444	70	277	(D)	1 016	1 065	(D)
	With annual sales of—												
	\$100,000,000 or more	20	763	5 873 226	11	634	3 076 986	8	123	2 642 213	1	1	(D)
	\$50,000,000 to \$99,999,999	38	404	2 504 348	27	358	1 768 990	5	32	320 284	5	5	349 751
	\$25,000,000 to \$49,999,999	81	373	2 815 297	57	301	2 001 815	8	30	252 525	16	20	533 178
	\$10,000,000 to \$24,999,999	358	847	5 267 799	241	705	3 554 527	12	35	198 443	107	116	1 547 295
	\$5,000,000 to \$9,999,999	603	935	4 162 028	407	705	2 838 808	9	18	66 648	192	213	1 297 220
	\$2,500,000 to \$4,999,999	943	1 146	3 333 776	718	903	2 536 844	7	11	22 922	227	240	805 069
	\$1,000,000 to \$2,499,999	1 519	1 609	2 471 433	1 274	1 355	2 059 274	17	24	28 741	239	241	400 963
	\$500,000 to \$999,999	1 003	1 018	730 020	904	920	658 492	2	2	(D)	101	101	(D)
	\$250,000 to \$499,999	733	735	267 953	664	666	242 098	1	1	(D)	70	70	26 190
	Less than \$250,000	885	888	121 038	827	829	112 610	1	1	(D)	58	58	(D)
	Firms not operated entire year	597	608	346 428	543	554	244 977	1	1	(D)	53	53	(D)

See footnote at end of table.

1-156 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
507	Hardware, and Plumbing and Heating Equipment and Supplies—Con.												
5075	Warm Air Heating and Air-Conditioning Equipment and Supplies												
	All firms	3 359	5 486	14 620 789	2 773	4 617	10 354 877	42	266	2 355 519	567	603	1 910 393
	Firms operated entire year	3 078	5 199	14 477 147	2 539	4 377	10 246 270	42	266	2 355 519	520	556	1 875 358
	With annual sales of—												
	\$100,000,000 or more	15	917	3 642 628	7	684	1 466 820	6	144	1 887 615	1	1	(D)
	\$50,000,000 to \$99,999,999	24	309	1 630 958	21	339	1 432 667	3	16	227 373	—	—	—
	\$25,000,000 to \$49,999,999	45	282	1 563 315	41	254	1 432 486	2	29	(D)	2	2	(D)
	\$10,000,000 to \$24,999,999	157	453	2 303 686	114	382	1 688 470	6	44	95 224	38	50	540 265
	\$5,000,000 to \$9,999,999	262	470	1 834 375	206	391	1 460 535	4	9	30 463	53	61	354 435
	\$2,500,000 to \$4,999,999	476	593	1 659 854	366	478	1 281 799	7	9	24 615	112	120	386 726
	\$1,000,000 to \$2,499,999	788	860	1 279 556	610	672	985 636	5	5	8 371	180	186	295 897
	\$500,000 to \$999,999	501	504	361 233	437	439	315 615	6	7	4 180	61	63	43 658
	\$250,000 to \$499,999	397	398	144 459	357	358	129 755	1	1	(D)	40	40	14 709
	Less than \$250,000	413	413	57 083	380	380	52 487	2	2	(D)	33	33	4 411
	Firms not operated entire year	281	287	143 642	234	240	108 607	—	—	—	47	47	35 035
5078	Refrigeration Equipment and Supplies												
	All firms	1 013	1 455	3 469 724	889	1 252	2 411 129	17	88	586 460	114	115	472 135
	Firms operated entire year	916	1 355	3 418 316	798	1 158	2 364 162	17	88	586 460	108	109	467 694
	With annual sales of—												
	\$100,000,000 or more	1	16	(D)	—	—	—	1	16	(D)	—	—	—
	\$50,000,000 to \$99,999,999	6	75	366 665	4	43	239 137	2	31	(D)	—	—	—
	\$25,000,000 to \$49,999,999	10	60	320 497	6	41	198 604	1	14	(D)	2	2	(D)
	\$10,000,000 to \$24,999,999	65	240	937 064	49	209	729 131	7	20	90 063	10	10	133 116
	\$5,000,000 to \$9,999,999	66	132	473 312	47	108	338 672	1	1	(D)	18	19	126 654
	\$2,500,000 to \$4,999,999	134	179	482 291	108	153	384 533	1	1	(D)	27	27	101 418
	\$1,000,000 to \$2,499,999	219	234	357 022	196	211	322 179	2	3	(D)	25	25	38 652
	\$500,000 to \$999,999	142	145	(D)	129	133	94 528	2	2	(D)	12	12	(D)
	\$250,000 to \$499,999	112	112	40 290	105	105	37 840	—	—	—	7	7	2 450
	Less than \$250,000	161	162	20 226	154	155	19 538	—	—	—	7	7	688
	Firms not operated entire year	97	100	51 408	91	94	46 967	—	—	—	6	6	4 441
508	Machinery, Equipment, and Supplies												
	All firms	57 984	73 865	230 003 975	50 820	62 138	149 215 883	941	4 821	58 481 365	6 565	6 906	22 306 727
	Firms operated entire year	52 193	68 001	226 807 859	45 557	56 811	146 577 951	919	4 793	58 297 040	6 056	6 397	21 932 868
	With annual sales of—												
	\$100,000,000 or more	201	4 726	73 666 375	97	2 097	22 465 836	100	2 149	47 574 131	4	4	739 291
	\$50,000,000 to \$99,999,999	239	1 970	16 608 540	188	1 380	12 996 085	59	680	4 198 170	12	23	719 717
	\$25,000,000 to \$49,999,999	558	2 699	19 133 169	421	2 036	14 418 570	70	478	2 431 037	76	138	2 508 749
	\$10,000,000 to \$24,999,999	2 096	4 990	31 089 445	1 659	4 052	24 483 433	140	601	2 191 962	332	418	4 890 851
	\$5,000,000 to \$9,999,999	4 273	6 468	29 350 225	3 440	5 388	23 590 513	157	340	1 140 562	753	851	5 155 327
	\$2,500,000 to \$4,999,999	7 464	8 907	26 148 325	6 208	7 501	21 741 162	124	213	454 580	1 187	1 247	4 147 091
	\$1,000,000 to \$2,499,999	12 675	13 360	20 352 791	10 858	11 491	17 385 794	143	196	240 608	1 742	1 759	2 835 665
	\$500,000 to \$999,999	9 377	9 512	6 744 214	8 422	8 549	6 048 127	66	72	49 730	929	934	677 474
	\$250,000 to \$499,999	7 190	7 233	2 623 149	6 664	6 705	2 428 430	34	36	13 130	509	510	187 730
	Less than \$250,000	8 120	8 136	1 091 626	7 600	7 612	1 020 001	26	28	3 130	512	513	70 973
	Firms not operated entire year	5 791	5 864	3 196 116	5 263	5 327	2 637 932	22	28	184 325	509	509	373 859

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-157

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
508	Machinery, Equipment, and Supplies—Con.												
5082	Construction and Mining (Except Petroleum) Machinery and Equipment												
	All firms	3 635	5 157	26 120 154	3 351	4 595	17 711 409	75	322	7 662 544	231	240	746 201
	Firms operated entire year	3 266	4 784	25 863 376	3 006	4 246	17 472 695	74	321	(D)	208	217	(D)
	With annual sales of—												
	\$100,000,000 or more	26	309	9 697 013	20	172	3 183 095	8	119	6 297 566	—	—	—
	\$50,000,000 to \$99,999,999	67	398	4 640 705	56	312	3 826 197	10	53	711 973	2	2	(D)
	\$25,000,000 to \$49,999,999	77	348	2 729 174	67	322	2 417 391	10	28	364 132	2	2	(D)
	\$10,000,000 to \$24,999,999	194	506	2 916 532	177	462	2 652 975	10	59	161 840	10	14	147 022
	\$5,000,000 to \$9,999,999	312	492	2 151 654	283	442	1 953 116	11	26	79 155	19	22	133 534
	\$2,500,000 to \$4,999,999	542	637	1 943 932	504	597	1 806 449	6	10	22 833	39	40	142 388
	\$1,000,000 to \$2,499,999	746	784	1 210 135	673	704	1 094 567	10	17	14 002	65	66	103 096
	\$500,000 to \$999,999	540	545	384 169	500	505	358 144	6	6	4 747	37	37	23 997
	\$250,000 to \$499,999	373	375	137 933	355	358	130 994	2	2	(D)	17	17	6 562
	Less than \$250,000	389	390	52 129	371	372	49 767	1	1	(D)	17	17	(D)
	Firms not operated entire year	369	373	256 778	345	349	238 714	1	1	(D)	23	23	(D)
5083	Farm and Garden Machinery and Equipment												
	All firms	9 504	10 742	29 498 767	9 173	10 211	21 527 110	60	236	6 839 570	288	295	1 132 087
	Firms operated entire year	8 686	9 917	29 103 807	8 378	9 409	21 150 620	59	235	(D)	266	273	(D)
	With annual sales of—												
	\$100,000,000 or more	11	178	7 238 217	6	70	1 016 339	5	101	6 189 956	—	—	—
	\$50,000,000 to \$99,999,999	11	63	739 919	6	56	392 949	3	5	(D)	2	2	(D)
	\$25,000,000 to \$49,999,999	35	118	1 140 225	24	82	739 913	4	20	151 904	6	6	214 430
	\$10,000,000 to \$24,999,999	281	602	3 998 345	261	546	3 676 840	6	36	95 961	14	17	232 144
	\$5,000,000 to \$9,999,999	789	1 091	5 321 647	749	1 036	5 054 147	13	30	100 220	34	35	216 294
	\$2,500,000 to \$4,999,999	1 508	1 714	5 312 613	1 448	1 639	5 093 935	12	25	44 962	49	51	175 618
	\$1,000,000 to \$2,499,999	2 291	2 378	3 733 479	2 206	2 290	3 594 344	11	12	21 175	77	77	122 592
	\$500,000 to \$999,999	1 461	1 468	1 052 301	1 426	1 432	1 026 737	4	5	2 588	36	37	25 993
	\$250,000 to \$499,999	1 108	1 113	405 121	1 087	1 092	397 134	1	1	(D)	22	22	8 272
	Less than \$250,000	1 191	1 192	161 940	1 165	1 166	158 282	—	—	—	26	26	3 658
	Firms not operated entire year	818	825	394 960	795	802	376 490	1	1	(D)	22	22	(D)
5084	Industrial Machinery and Equipment												
	All firms	24 611	30 322	86 649 236	20 074	23 279	56 127 282	535	2 652	17 870 321	4 178	4 391	12 651 633
	Firms operated entire year	22 175	27 858	85 338 952	17 932	21 116	55 107 208	522	2 633	17 792 635	3 896	4 109	12 439 109
	With annual sales of—												
	\$100,000,000 or more	83	1 713	20 355 372	34	517	7 106 311	49	1 059	12 131 000	—	—	—
	\$50,000,000 to \$99,999,999	104	854	7 391 723	68	310	4 732 782	36	484	2 561 521	5	12	306 478
	\$25,000,000 to \$49,999,999	234	894	7 909 224	181	658	6 208 676	26	209	850 423	36	47	1 156 321
	\$10,000,000 to \$24,999,999	896	1 981	13 527 013	642	1 429	9 771 002	75	330	1 148 425	194	255	2 835 759
	\$5,000,000 to \$9,999,999	1 756	2 519	12 088 546	1 263	1 824	8 671 927	88	200	634 395	431	500	2 945 134
	\$2,500,000 to \$4,999,999	3 079	3 559	10 754 216	2 275	2 657	7 947 233	77	127	282 783	766	814	2 657 804
	\$1,000,000 to \$2,499,999	5 538	5 784	8 855 871	4 334	4 530	6 877 569	83	128	139 822	1 155	1 167	1 894 079
	\$500,000 to \$999,999	4 049	4 102	2 908 996	3 378	3 425	2 417 181	45	49	33 256	647	650	474 630
	\$250,000 to \$499,999	2 987	2 995	1 089 895	2 645	2 620	962 882	21	23	8 194	334	335	123 723
	Less than \$250,000	3 449	3 457	458 096	3 112	3 116	411 645	22	24	2 816	328	329	45 181
	Firms not operated entire year	2 436	2 464	1 310 284	2 142	2 163	1 020 074	13	19	77 686	282	282	212 524

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
508	Machinery, Equipment, and Supplies—Con.												
5085	Industrial Supplies												
	All firms -----	11 071	16 199	56 684 330	9 766	13 787	32 310 549	257	1 214	20 157 600	1 131	1 198	4 216 181
	Firms operated entire year -----	10 045	15 153	55 966 710	8 841	12 842	31 752 410	253	1 210	(D)	1 034	1 101	(D)
	With annual sales of—												
	\$100,000,000 or more -----	49	1 708	22 411 717	14	954	4 567 025	28	525	16 779 398	1	1	(D)
	\$50,000,000 to \$99,999,999 -----	48	607	3 312 964	35	518	2 405 146	16	192	1 174 689	2	6	(D)
	\$25,000,000 to \$49,999,999 -----	148	868	4 996 731	106	715	3 545 567	27	130	922 220	18	36	579 186
	\$10,000,000 to \$24,999,999 -----	499	1 418	7 345 149	407	1 190	5 939 555	43	158	663 893	64	80	930 467
	\$5,000,000 to \$9,999,999 -----	940	1 582	6 455 319	777	1 386	5 330 790	47	90	326 541	140	157	971 472
	\$2,500,000 to \$4,999,999 -----	1 572	1 972	5 485 517	1 341	1 717	4 667 746	30	47	110 328	214	222	754 881
	\$1,000,000 to \$2,499,999 -----	2 521	2 698	4 071 399	2 209	2 380	3 562 219	37	42	65 991	292	295	470 271
	\$500,000 to \$999,999 -----	1 712	1 735	1 245 482	1 561	1 582	1 133 913	13	14	(D)	144	145	106 064
	\$250,000 to \$499,999 -----	1 253	1 282	459 508	1 170	1 179	429 719	6	6	2 291	79	79	28 181
	Less than \$250,000 -----	1 303	1 303	182 924	1 221	1 221	170 730	6	6	1 060	80	80	11 842
	Firms not operated entire year -----	1 026	1 046	717 620	925	945	558 139	4	4	(D)	97	97	(D)
5087	Service Establishment Equipment and Supplies												
	All firms -----	6 274	7 579	11 177 827	5 899	7 005	8 666 750	55	234	1 403 642	332	340	1 107 435
	Firms operated entire year -----	5 542	6 837	10 966 708	5 209	6 307	8 473 829	52	231	(D)	291	299	(D)
	With annual sales of—												
	\$100,000,000 or more -----	5	144	1 203 269	1	54	(D)	4	89	954 706	—	—	—
	\$50,000,000 to \$99,999,999 -----	5	58	330 198	5	57	306 303	—	—	—	—	—	—
	\$25,000,000 to \$49,999,999 -----	27	210	986 436	18	142	631 561	7	56	273 591	4	8	153 194
	\$10,000,000 to \$24,999,999 -----	120	360	1 729 155	94	293	1 336 583	6	32	81 158	20	24	292 894
	\$5,000,000 to \$9,999,999 -----	287	541	1 978 402	230	480	1 595 118	6	14	43 939	54	54	357 810
	\$2,500,000 to \$4,999,999 -----	477	697	1 683 730	429	641	1 512 232	8	16	27 856	41	41	146 575
	\$1,000,000 to \$2,499,999 -----	1 054	1 191	1 666 507	989	1 129	1 560 438	10	12	16 330	57	57	92 984
	\$500,000 to \$999,999 -----	1 159	1 203	824 426	1 116	1 159	794 234	5	6	3 983	39	39	27 123
	\$250,000 to \$499,999 -----	1 073	1 092	387 717	1 030	1 049	371 770	4	4	1 467	39	39	14 480
	Less than \$250,000 -----	1 335	1 341	176 868	1 297	1 303	(D)	2	2	(D)	37	37	(D)
	Firms not operated entire year -----	732	742	211 119	690	698	192 921	3	3	(D)	41	41	(D)
5088	Transportation Equipment and Supplies, Except Motor Vehicles												
	All firms -----	3 420	3 866	19 873 661	2 955	3 261	12 872 783	75	163	4 547 688	412	442	2 453 190
	Firms operated entire year -----	3 006	3 452	19 568 306	2 585	2 891	12 621 189	75	163	4 547 688	368	398	2 399 429
	With annual sales of—												
	\$100,000,000 or more -----	24	152	8 955 761	15	87	4 619 223	7	41	3 553 272	3	3	(D)
	\$50,000,000 to \$99,999,999 -----	18	53	1 222 565	14	39	966 232	6	25	(D)	1	1	(D)
	\$25,000,000 to \$49,999,999 -----	59	155	2 114 871	44	101	1 542 240	7	21	250 768	8	30	291 675
	\$10,000,000 to \$24,999,999 -----	159	236	2 354 561	115	171	1 679 905	13	23	193 556	33	35	499 837
	\$5,000,000 to \$9,999,999 -----	272	319	1 926 559	189	226	1 330 028	15	20	110 051	72	77	511 071
	\$2,500,000 to \$4,999,999 -----	390	428	1 355 909	300	336	1 040 421	10	13	37 410	84	84	291 918
	\$1,000,000 to \$2,499,999 -----	662	680	1 043 388	559	575	880 831	10	13	16 182	99	100	157 753
	\$500,000 to \$999,999 -----	522	528	378 455	493	499	356 743	3	3	2 045	26	26	19 667
	\$250,000 to \$499,999 -----	424	425	153 536	403	404	145 897	3	3	1 127	18	18	6 512
	Less than \$250,000 -----	476	476	62 701	453	453	59 669	1	1	(D)	24	24	(D)
	Firms not operated entire year -----	414	414	305 355	370	370	251 594	—	—	—	44	44	53 761

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
509	Miscellaneous Durable Goods												
	All firms	32 053	34 305	135 905 954	28 617	30 541	107 062 982	150	338	12 539 815	3 334	3 426	16 303 157
	Firms operated entire year	27 707	29 953	133 623 218	24 722	26 640	105 313 200	144	332	12 532 568	2 889	2 981	15 777 450
	With annual sales of—												
	\$100,000,000 or more	121	629	54 826 681	91	400	41 128 384	18	131	10 626 653	13	20	2 427 677
	\$50,000,000 to \$99,999,999	174	452	11 814 191	138	373	9 381 864	12	43	923 403	27	66	1 766 532
	\$25,000,000 to \$49,999,999	356	673	12 021 675	287	595	9 664 806	14	30	496 509	62	70	2 059 135
	\$10,000,000 to \$24,999,999	1 175	1 557	17 840 588	903	1 252	13 699 476	16	22	244 924	262	276	3 989 299
	\$5,000,000 to \$9,999,999	1 724	1 971	11 948 479	1 397	1 628	9 680 418	18	26	120 714	318	326	2 207 891
	\$2,500,000 to \$4,999,999	3 008	3 251	10 534 866	2 510	2 741	8 806 805	18	20	66 356	485	492	1 676 336
	\$1,000,000 to \$2,499,999	5 469	5 652	8 685 766	4 744	4 915	7 486 379	24	29	40 015	708	713	1 172 142
	\$500,000 to \$999,999	4 941	5 006	3 528 066	4 473	4 535	3 196 544	14	20	10 880	461	464	326 345
	\$250,000 to \$499,999	4 445	4 463	1 608 569	4 116	4 133	1 486 024	7	8	(D)	324	325	120 373
	Less than \$250,000	6 294	6 299	814 337	6 063	6 068	782 500	3	3	(D)	229	229	31 720
	Firms not operated entire year	4 346	4 352	2 282 736	3 895	3 901	1 749 782	6	6	7 247	445	445	525 707
5091	Sporting and Recreational Goods and Supplies												
	All firms	5 112	5 530	21 084 805	4 260	4 566	12 735 305	53	119	1 948 214	813	845	6 401 286
	Firms operated entire year	4 520	4 935	20 715 513	3 749	4 052	12 538 438	50	116	(D)	735	767	(D)
	With annual sales of—												
	\$100,000,000 or more	18	119	3 543 697	9	27	1 195 455	4	37	1 128 225	4	4	935 896
	\$50,000,000 to \$99,999,999	45	103	3 016 505	27	75	1 822 292	7	28	545 309	12	19	770 593
	\$25,000,000 to \$49,999,999	86	133	2 908 456	61	123	2 046 542	3	4	94 386	26	32	879 038
	\$10,000,000 to \$24,999,999	292	369	4 475 732	154	214	2 321 800	5	9	75 206	136	147	2 117 769
	\$5,000,000 to \$9,999,999	359	398	2 454 474	248	282	1 680 154	9	13	58 062	103	105	722 422
	\$2,500,000 to \$4,999,999	540	583	1 853 143	400	438	1 374 524	8	9	28 475	133	134	453 372
	\$1,000,000 to \$2,499,999	977	1 014	1 570 708	802	834	1 285 087	6	6	9 854	168	170	273 835
	\$500,000 to \$999,999	775	784	556 400	694	702	496 666	7	8	5 203	79	81	58 688
	\$250,000 to \$499,999	640	644	229 625	597	600	213 578	1	2	(D)	43	44	(D)
	Less than \$250,000	788	788	106 773	757	757	102 340	—	—	—	31	31	4 433
	Firms not operated entire year	592	595	369 292	511	514	196 867	3	3	(D)	78	78	(D)
5092	Toys and Hobby Goods and Supplies												
	All firms	2 630	2 738	16 792 179	2 293	2 379	9 647 159	18	33	4 055 404	322	326	3 089 616
	Firms operated entire year	2 310	2 418	16 587 465	1 998	2 084	9 489 398	17	32	(D)	298	302	(D)
	With annual sales of—												
	\$100,000,000 or more	20	50	8 072 501	12	29	3 493 800	5	16	3 992 997	4	4	583 886
	\$50,000,000 to \$99,999,999	18	22	1 189 746	10	14	692 078	—	—	—	8	8	497 668
	\$25,000,000 to \$49,999,999	47	64	1 633 161	30	46	1 081 042	—	—	—	17	17	550 717
	\$10,000,000 to \$24,999,999	148	153	2 257 090	97	100	1 471 512	1	1	(D)	50	52	(D)
	\$5,000,000 to \$9,999,999	182	202	1 236 642	132	151	896 284	3	4	21 158	47	47	319 200
	\$2,500,000 to \$4,999,999	303	318	1 074 579	244	257	862 121	4	4	14 871	55	57	197 587
	\$1,000,000 to \$2,499,999	429	442	688 783	372	382	590 007	4	7	7 331	55	55	(D)
	\$500,000 to \$999,999	359	361	258 436	324	326	233 252	—	—	—	35	35	25 184
	\$250,000 to \$499,999	330	332	119 716	314	316	113 977	—	—	—	16	16	5 739
	Less than \$250,000	474	474	56 811	463	463	55 325	—	—	—	11	11	1 486
	Firms not operated entire year	320	320	204 714	295	295	157 761	1	1	(D)	24	24	(D)

See footnote at end of table.

1-160 FIRM SIZE

WHOLESALE TRADE - SUBJECT SERIES

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
509	Miscellaneous Durable Goods—Con.												
5093	Scrap and Waste Materials												
	All firms -----	7 886	8 928	24 461 997	7 704	8 693	23 263 939	—	—	—	193	235	1 198 058
	Firms operated entire year -----	6 772	7 813	24 052 161	6 626	7 614	22 880 822	—	—	—	157	199	1 171 339
	With annual sales of—												
	\$100,000,000 or more -----	22	224	4 571 122	20	198	4 061 534	—	—	—	2	9	(D)
	\$50,000,000 to \$99,999,999 -----	50	225	3 423 687	48	203	3 265 808	—	—	—	4	35	303 776
	\$25,000,000 to \$49,999,999 -----	93	296	3 087 357	90	291	2 978 684	—	—	—	3	4	89 277
	\$10,000,000 to \$24,999,999 -----	274	464	4 202 670	266	451	4 088 373	—	—	—	9	9	(D)
	\$5,000,000 to \$9,999,999 -----	387	474	2 734 967	370	456	2 609 998	—	—	—	21	23	155 606
	\$2,500,000 to \$4,999,999 -----	730	823	2 559 614	713	805	2 498 465	—	—	—	19	19	66 917
	\$1,000,000 to \$2,499,999 -----	1 274	1 337	2 026 663	1 232	1 295	1 956 586	—	—	—	43	44	(D)
	\$500,000 to \$999,999 -----	1 193	1 211	848 839	1 168	1 186	830 812	—	—	—	25	25	18 027
	\$250,000 to \$499,999 -----	1 062	1 070	382 917	1 048	1 056	378 219	—	—	—	14	14	4 698
	Less than \$250,000 -----	1 687	1 689	214 325	1 671	1 673	212 343	—	—	—	17	17	2 148
	Firms not operated entire year -----	1 114	1 115	409 836	1 078	1 079	383 117	—	—	—	36	36	26 719
5094	Jewelry, Watches, Precious Stones, and Precious Metals												
	All firms -----	7 229	7 421	35 405 983	6 828	6 988	32 923 856	40	61	1 433 279	368	372	1 048 848
	Firms operated entire year -----	6 307	6 499	34 844 687	5 959	6 119	32 426 855	40	61	1 433 279	315	319	984 553
	With annual sales of—												
	\$100,000,000 or more -----	22	47	17 969 399	19	30	17 026 613	3	15	837 823	—	—	—
	\$50,000,000 to \$99,999,999 -----	25	37	1 823 400	21	29	1 511 772	3	6	228 275	2	3	(D)
	\$25,000,000 to \$49,999,999 -----	68	79	2 363 229	59	65	2 017 026	7	11	263 624	3	3	114 496
	\$10,000,000 to \$24,999,999 -----	257	295	3 776 132	238	267	3 514 529	4	5	60 660	15	16	198 600
	\$5,000,000 to \$9,999,999 -----	413	444	2 862 085	391	422	2 723 637	1	1	(D)	23	23	145 016
	\$2,500,000 to \$4,999,999 -----	720	743	2 542 453	661	682	2 335 992	4	4	14 742	55	56	190 887
	\$1,000,000 to \$2,499,999 -----	1 351	1 377	2 142 690	1 262	1 287	1 991 746	10	11	17 341	79	79	133 603
	\$500,000 to \$999,999 -----	1 148	1 170	821 646	1 092	1 117	783 586	3	3	2 635	55	56	36 971
	\$250,000 to \$499,999 -----	1 021	1 024	375 152	981	984	359 442	4	4	(D)	37	37	14 502
	Less than \$250,000 -----	1 282	1 283	168 501	1 235	1 236	162 512	1	1	(D)	46	46	(D)
	Firms not operated entire year -----	922	922	561 296	869	869	497 001	—	—	—	53	53	64 295
5099	Durable Goods, N.E.C.												
	All firms -----	9 231	9 688	38 160 990	7 560	7 915	28 492 723	42	125	5 102 918	1 638	1 648	4 565 349
	Firms operated entire year -----	7 833	8 288	37 423 392	6 418	6 771	27 977 687	40	123	(D)	1 384	1 394	(D)
	With annual sales of—												
	\$100,000,000 or more -----	38	159	20 458 180	30	90	15 163 832	6	62	4 649 091	3	3	586 555
	\$50,000,000 to \$99,999,999 -----	37	80	2 425 668	34	70	2 212 175	2	8	(D)	1	1	(D)
	\$25,000,000 to \$49,999,999 -----	64	97	2 088 215	48	69	1 561 534	4	15	138 499	13	14	425 607
	\$10,000,000 to \$24,999,999 -----	206	272	3 151 259	149	216	2 314 590	7	8	109 058	52	52	767 841
	\$5,000,000 to \$9,999,999 -----	388	453	2 689 418	257	309	1 771 341	6	9	40 205	124	128	865 647
	\$2,500,000 to \$4,999,999 -----	718	785	2 514 096	493	558	1 738 839	2	2	(D)	223	226	767 573
	\$1,000,000 to \$2,499,999 -----	1 452	1 495	2 281 973	1 091	1 131	1 690 279	4	5	5 489	363	365	598 517
	\$500,000 to \$999,999 -----	1 469	1 482	1 043 966	1 197	1 205	852 778	5	10	3 713	267	267	187 475
	\$250,000 to \$499,999 -----	1 395	1 397	502 196	1 179	1 181	421 845	2	2	(D)	214	214	(D)
	Less than \$250,000 -----	2 066	2 068	268 421	1 940	1 942	250 474	2	2	(D)	124	124	(D)
	Firms not operated entire year -----	1 398	1 400	737 598	1 142	1 144	515 036	2	2	(D)	254	254	(D)

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS												
	All firms	143 159	181 993	1 644 646 555	126 752	150 225	944 485 047	2 142	15 974	516 407 600	15 003	15 794	183 753 908
	Firms operated entire year	125 992	164 666	1 628 376 079	111 102	134 443	932 327 140	2 088	15 907	516 177 933	13 532	14 316	179 871 006
	With annual sales of—												
	\$250,000,000 or more	680	18 427	922 222 547	355	7 667	398 320 682	255	9 457	456 735 045	87	286	53 187 899
	\$100,000,000 to \$249,999,999	839	4 749	127 424 916	537	2 712	79 953 872	177	1 673	27 986 698	155	247	23 676 791
	\$50,000,000 to \$49,999,999	1 655	5 003	113 578 409	1 134	3 139	77 227 134	214	1 464	15 167 895	371	482	25 334 510
	\$25,000,000 to \$49,999,999	3 372	6 761	116 171 304	2 546	5 330	87 518 631	225	992	7 808 537	677	785	23 343 967
	\$10,000,000 to \$24,999,999	9 333	13 915	143 974 535	7 375	11 213	113 424 109	329	992	5 381 663	1 739	1 873	26 866 857
	\$5,000,000 to \$9,999,999	12 118	14 646	84 890 470	10 011	12 279	70 043 546	247	495	1 832 165	1 971	2 036	13 805 313
	\$2,500,000 to \$4,999,999	15 958	17 642	56 357 563	13 678	15 238	48 246 244	210	307	777 154	2 176	2 216	7 730 313
	\$1,000,000 to \$2,499,999	25 817	26 871	41 188 545	23 085	24 086	36 737 997	225	293	381 038	2 621	2 646	4 270 859
	\$500,000 to \$999,999	19 524	19 858	14 020 952	17 946	18 251	12 874 115	107	133	79 500	1 527	1 532	1 107 504
	\$250,000 to \$499,999	16 166	16 233	5 874 712	15 047	15 110	5 464 617	62	64	23 704	1 073	1 074	392 520
	Less than \$250,000	20 530	20 561	2 672 126	19 388	19 418	2 516 193	37	37	4 534	1 135	1 139	154 473
	Firms not operated entire year	17 167	17 327	16 270 476	15 650	15 782	12 157 907	54	67	229 667	1 471	1 478	3 882 902
511	Paper and Paper Products												
	All firms	14 755	19 661	106 580 435	13 061	15 995	54 801 943	252	2 112	43 365 566	1 499	1 554	8 412 926
	Firms operated entire year	13 444	18 313	105 661 144	11 867	14 764	54 122 937	241	2 101	43 352 033	1 393	1 448	8 186 174
	With annual sales of—												
	\$100,000,000 or more	101	3 096	67 206 065	55	1 515	25 478 127	51	1 520	40 385 943	5	12	1 124 854
	\$50,000,000 to \$99,999,999	79	327	5 517 543	49	238	3 346 287	16	84	1 178 983	15	17	1 057 363
	\$25,000,000 to \$49,999,999	186	577	6 258 991	112	290	3 811 090	24	205	800 005	48	52	1 582 860
	\$10,000,000 to \$24,999,999	528	939	8 290 555	384	669	6 021 872	36	137	629 343	115	135	1 747 056
	\$5,000,000 to \$9,999,999	844	1 097	5 885 325	650	880	4 519 433	27	54	195 847	177	180	1 237 148
	\$2,500,000 to \$4,999,999	1 391	1 647	4 826 888	1 155	1 396	3 993 380	29	36	101 891	212	223	748 165
	\$1,000,000 to \$2,499,999	2 900	3 099	4 557 720	2 607	2 806	4 087 279	28	34	44 287	278	285	446 936
	\$500,000 to \$999,999	2 709	2 801	1 931 661	2 489	2 578	1 775 979	15	16	11 509	211	212	148 492
	\$250,000 to \$499,999	2 332	2 344	852 539	2 128	2 140	775 875	9	9	3 381	195	195	73 283
	Less than \$250,000	2 374	2 386	333 857	2 238	2 252	313 615	6	6	844	137	137	20 017
	Firms not operated entire year	1 311	1 348	919 291	1 194	1 231	679 006	11	11	13 533	106	106	226 752
5111	Printing and Writing Paper												
	All firms	1 629	2 561	34 887 754	1 412	2 020	17 740 487	48	351	15 105 348	183	190	2 041 919
	Firms operated entire year	1 517	2 449	34 778 922	1 316	1 924	17 659 219	46	349	(D)	169	176	(D)
	With annual sales of—												
	\$100,000,000 or more	50	833	28 519 251	32	521	13 022 793	21	292	14 587 912	4	10	851 252
	\$50,000,000 to \$99,999,999	27	108	1 948 858	18	77	1 263 442	4	26	294 813	5	5	390 603
	\$25,000,000 to \$49,999,999	37	55	1 287 395	26	42	906 669	2	4	(D)	9	10	309 335
	\$10,000,000 to \$24,999,999	77	105	1 246 276	60	85	993 110	6	11	96 419	13	13	198 517
	\$5,000,000 to \$9,999,999	85	91	610 196	62	67	450 689	5	6	33 952	19	19	132 901
	\$2,500,000 to \$4,999,999	116	122	409 345	95	101	333 071	2	2	(D)	19	19	(D)
	\$1,000,000 to \$2,499,999	254	260	396 782	231	235	360 365	3	4	5 114	21	21	32 234
	\$500,000 to \$999,999	312	315	217 888	284	287	199 914	2	3	(D)	27	27	17 130
	\$250,000 to \$499,999	273	273	100 372	246	246	90 536	—	—	(D)	27	27	9 836
	Less than \$250,000	286	287	42 559	262	263	38 630	1	1	(D)	25	25	3 959
	Firms not operated entire year	112	112	108 832	96	96	81 268	2	2	(D)	14	14	(D)
5112	Stationery and Office Supplies												
	All firms	8 658	11 807	32 661 393	7 857	9 717	19 430 457	132	1 348	10 446 953	702	742	2 783 983
	Firms operated entire year	7 864	10 976	32 263 554	7 128	8 951	19 142 155	125	1 341	10 437 858	644	684	2 683 541
	With annual sales of—												
	\$100,000,000 or more	29	1 787	16 736 225	13	829	7 530 604	15	903	8 957 284	—	—	—
	\$50,000,000 to \$99,999,999	15	67	1 108 681	7	48	511 674	7	45	480 764	6	6	321 087
	\$25,000,000 to \$49,999,999	67	361	2 238 461	30	152	1 023 852	14	165	470 315	22	25	708 318
	\$10,000,000 to \$24,999,999	181	471	2 876 534	123	297	1 927 764	18	106	303 968	41	55	639 835
	\$5,000,000 to \$9,999,999	344	560	2 360 068	272	454	1 845 859	20	60	146 724	61	64	426 510
	\$2,500,000 to \$4,999,999	680	894	2 319 619	597	800	2 035 254	11	14	(D)	73	83	(D)
	\$1,000,000 to \$2,499,999	1 660	1 841	2 592 499	1 531	1 710	2 386 718	18	25	28 512	123	130	196 550
	\$500,000 to \$999,999	1 746	1 832	1 240 016	1 619	1 702	1 149 457	9	10	6 501	123	124	87 539
	\$250,000 to \$499,999	1 566	1 576	568 845	1 434	1 444	519 487	7	7	(D)	125	125	(D)
	Less than \$250,000	1 576	1 587	222 606	1 502	1 515	211 486	6	6	792	72	72	10 742
	Firms not operated entire year	794	831	397 839	729	766	288 302	7	7	9 095	58	58	100 442

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
511	Paper and Paper Products—Con.												
5113	Industrial and Personal Service Paper												
	All firms	4 531	5 293	39 031 288	3 822	4 258	17 630 999	110	413	17 813 265	615	622	3 587 024
	Firms operated entire year	4 126	4 888	38 618 668	3 453	3 889	17 321 563	108	411	(D)	581	588	(D)
	With annual sales of—												
	\$100,000,000 or more	37	383	21 360 898	13	121	4 662 538	25	253	16 303 311	1	1	(D)
	\$50,000,000 to \$99,999,999	39	145	2 587 609	24	109	1 579 340	9	28	658 211	6	6	345 673
	\$25,000,000 to \$49,999,999	85	177	2 865 665	57	104	1 940 547	12	49	402 142	17	17	565 207
	\$10,000,000 to \$24,999,999	282	394	4 385 179	209	308	3 246 959	16	28	295 225	61	67	908 704
	\$5,000,000 to \$9,999,999	426	479	2 996 998	321	370	2 259 940	9	12	62 616	98	98	686 799
	\$2,500,000 to \$4,999,999	600	634	2 115 908	464	492	1 626 774	19	23	68 697	120	121	430 803
	\$1,000,000 to \$2,499,999	992	1 007	1 577 748	849	865	1 346 667	11	11	16 252	134	134	218 152
	\$500,000 to \$999,999	653	656	475 193	588	591	428 044	5	5	4 164	61	61	43 823
	\$250,000 to \$499,999	497	498	184 516	452	453	167 046	2	2	(D)	43	43	(D)
	Less than \$250,000	515	515	68 954	476	476	63 708	—	—	—	40	40	5 316
	Firms not operated entire year	405	405	412 620	369	369	309 436	2	2	(D)	34	34	(D)
512	Drugs, Drug Proprietaries, and Druggists' Sundries												
	All firms	4 636	6 069	129 306 287	4 244	5 283	67 069 436	104	469	58 575 952	307	317	3 660 899
	Firms operated entire year	4 056	5 488	128 764 024	3 700	4 739	66 604 194	103	468	(D)	271	281	(D)
	With annual sales of—												
	\$100,000,000 or more	121	1 091	108 469 353	77	722	50 020 055	36	348	56 900 043	7	15	1 262 483
	\$50,000,000 to \$99,999,999	87	212	5 990 972	69	175	4 739 467	14	19	994 745	5	5	326 497
	\$25,000,000 to \$49,999,999	125	244	4 374 191	100	204	3 500 145	9	29	341 069	19	19	672 757
	\$10,000,000 to \$24,999,999	270	332	4 105 956	208	254	3 173 770	13	23	212 387	51	53	757 388
	\$5,000,000 to \$9,999,999	336	389	2 363 117	276	316	1 933 298	12	26	92 553	50	50	351 154
	\$2,500,000 to \$4,999,999	437	496	1 528 297	405	461	1 415 928	5	7	17 842	32	32	111 789
	\$1,000,000 to \$2,499,999	750	770	1 195 749	701	720	1 113 950	8	9	13 554	45	45	75 344
	\$500,000 to \$999,999	644	664	459 313	619	638	439 699	3	4	2 360	23	23	18 206
	\$250,000 to \$499,999	497	499	179 486	482	484	174 010	3	3	(D)	13	13	(D)
	Less than \$250,000	789	791	97 590	763	765	93 872	—	—	—	26	26	3 718
	Firms not operated entire year	580	581	542 263	544	544	465 242	1	1	(D)	36	36	(D)
5122	Drugs, Drug Proprietaries, and Druggists' Sundries												
	All firms	4 636	6 069	129 306 287	4 244	5 283	67 069 436	104	469	58 575 952	307	317	3 660 899
	Firms operated entire year	4 056	5 488	128 764 024	3 700	4 739	66 604 194	103	468	(D)	271	281	(D)
	With annual sales of—												
	\$100,000,000 or more	121	1 091	108 469 353	77	722	50 020 055	36	348	56 900 043	7	15	1 262 483
	\$50,000,000 to \$99,999,999	87	212	5 990 972	69	175	4 739 467	14	19	994 745	5	5	326 497
	\$25,000,000 to \$49,999,999	125	244	4 374 191	100	204	3 500 145	9	29	341 069	19	19	672 757
	\$10,000,000 to \$24,999,999	270	332	4 105 956	208	254	3 173 770	13	23	212 387	51	53	757 388
	\$5,000,000 to \$9,999,999	336	389	2 363 117	276	316	1 933 298	12	26	92 553	50	50	351 154
	\$2,500,000 to \$4,999,999	437	496	1 528 297	405	461	1 415 928	5	7	17 842	32	32	111 789
	\$1,000,000 to \$2,499,999	750	770	1 195 749	701	720	1 113 950	8	9	13 554	45	45	75 344
	\$500,000 to \$999,999	644	664	459 313	619	638	439 699	3	4	2 360	23	23	18 206
	\$250,000 to \$499,999	497	499	179 486	482	484	174 010	3	3	(D)	13	13	(D)
	Less than \$250,000	789	791	97 590	763	765	93 872	—	—	—	26	26	3 718
	Firms not operated entire year	580	581	542 263	544	544	465 242	1	1	(D)	36	36	(D)

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
513	Apparel, Piece Goods, and Notions												
	All firms	18 238	19 553	109 202 949	15 111	15 848	67 904 735	363	809	26 085 644	2 845	2 896	15 212 570
	Firms operated entire year	15 465	16 764	106 958 722	12 684	13 415	66 280 723	353	792	(D)	2 506	2 557	(D)
	With annual sales of—												
	\$100,000,000 or more	133	536	40 188 777	63	137	16 913 057	61	271	20 246 842	12	14	1 921 728
	\$50,000,000 to \$99,999,999	186	341	12 805 402	135	233	9 373 511	37	127	2 490 079	23	36	1 501 976
	\$25,000,000 to \$49,999,999	381	579	13 131 927	280	433	9 661 677	47	101	1 634 823	61	65	2 017 708
	\$10,000,000 to \$24,999,999	1 017	1 237	15 526 085	733	877	11 148 892	68	122	1 145 523	235	244	3 507 408
	\$5,000,000 to \$9,999,999	1 467	1 591	10 210 454	1 057	1 147	7 369 719	43	58	329 188	371	384	2 543 960
	\$2,500,000 to \$4,999,999	2 042	2 134	7 189 763	1 497	1 576	5 274 304	27	36	103 422	529	535	1 846 904
	\$1,000,000 to \$2,499,999	3 201	3 282	5 140 097	2 567	2 635	4 106 022	37	42	61 571	607	611	988 028
	\$500,000 to \$999,999	2 354	2 373	1 704 157	2 021	2 039	1 459 120	20	22	15 516	321	321	234 859
	\$250,000 to \$499,999	1 951	1 957	709 522	1 779	1 785	645 855	7	7	(D)	166	166	(D)
	Less than \$250,000	2 733	2 734	352 538	2 552	2 553	328 566	6	6	764	181	181	23 728
	Firms not operated entire year	2 773	2 789	2 244 227	2 427	2 433	1 624 012	10	17	(D)	339	339	(D)
5131	Piece Goods, Notions, and Other Dry Goods												
	All firms	5 137	5 640	29 291 930	4 364	4 646	16 091 611	139	300	8 910 929	664	694	4 289 390
	Firms operated entire year	4 396	4 895	28 688 628	3 694	3 974	15 628 045	137	298	(D)	593	623	(D)
	With annual sales of—												
	\$100,000,000 or more	42	149	9 352 394	10	13	1 561 208	27	99	6 846 523	3	5	466 682
	\$50,000,000 to \$99,999,999	51	116	3 588 613	36	88	2 572 889	12	32	862 451	8	21	519 126
	\$25,000,000 to \$49,999,999	102	198	3 468 373	67	140	2 270 228	15	29	505 593	20	22	658 586
	\$10,000,000 to \$24,999,999	316	427	4 747 419	222	277	3 315 027	27	67	451 643	73	78	1 079 762
	\$5,000,000 to \$9,999,999	439	484	3 055 552	317	351	2 197 913	22	28	176 467	104	111	711 492
	\$2,500,000 to \$4,999,999	633	675	2 243 814	498	532	1 757 627	11	18	41 817	127	128	452 261
	\$1,000,000 to \$2,499,999	918	944	1 486 152	788	811	1 267 892	13	15	20 195	122	122	204 127
	\$500,000 to \$999,999	647	651	469 803	589	592	428 698	6	6	4 683	55	55	38 528
	\$250,000 to \$499,999	499	502	180 018	458	461	164 976	3	3	966	39	39	14 381
	Less than \$250,000	749	749	96 490	709	709	91 587	1	1	(D)	42	42	(D)
	Firms not operated entire year	741	745	603 302	670	672	463 566	2	2	(D)	71	71	(D)
5136	Men's and Boys' Clothing and Furnishings												
	All firms	4 273	4 620	28 162 713	3 592	3 749	15 812 952	103	274	9 480 622	592	597	2 869 139
	Firms operated entire year	3 745	4 083	27 659 085	3 131	3 287	15 497 648	96	260	(D)	531	536	(D)
	With annual sales of—												
	\$100,000,000 or more	30	119	10 804 423	13	26	2 652 442	17	83	7 830 681	2	2	(D)
	\$50,000,000 to \$99,999,999	51	153	3 489 404	37	54	2 499 681	11	72	731 333	2	2	(D)
	\$25,000,000 to \$49,999,999	90	129	3 165 933	70	102	2 460 676	13	40	491 827	9	10	283 235
	\$10,000,000 to \$24,999,999	251	299	3 906 480	194	237	3 019 297	15	19	241 676	47	48	711 402
	\$5,000,000 to \$9,999,999	365	382	2 545 719	270	284	1 892 759	10	13	72 336	87	87	596 094
	\$2,500,000 to \$4,999,999	526	538	1 851 197	388	398	1 359 627	10	11	37 925	128	129	453 645
	\$1,000,000 to \$2,499,999	764	784	1 236 190	640	657	1 022 835	10	11	(D)	117	119	202 214
	\$500,000 to \$999,999	556	565	399 039	491	500	350 545	4	4	2 951	61	61	45 543
	\$250,000 to \$499,999	481	482	175 504	443	444	161 070	2	2	(D)	36	36	(D)
	Less than \$250,000	631	632	85 196	585	585	78 716	4	5	422	42	42	6 058
	Firms not operated entire year	528	537	503 628	461	462	315 304	7	14	(D)	61	61	(D)

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
513	Apparel, Piece Goods, and Notions—Con.												
5137	Women's, Children's, and Infants' Clothing and Accessories												
	All firms -----	7 263	7 581	35 495 901	5 894	6 095	23 811 102	124	210	6 286 438	1 263	1 276	5 398 361
	Firms operated entire year -----	5 988	6 304	34 598 160	4 791	4 990	23 132 033	123	209	(D)	1 092	1 105	(D)
	With annual sales of—												
	\$100,000,000 or more -----	41	119	10 417 904	22	40	5 630 726	15	59	3 950 824	3	3	(D)
	\$50,000,000 to \$99,999,999 -----	64	90	4 463 350	45	64	3 154 938	14	25	971 307	9	9	(D)
	\$25,000,000 to \$49,999,999 -----	154	211	5 271 528	112	150	3 818 121	23	38	792 944	22	23	735 479
	\$10,000,000 to \$24,999,999 -----	350	400	5 335 609	252	290	3 834 672	24	33	420 107	78	81	1 135 256
	\$5,000,000 to \$9,999,999 -----	530	574	3 693 854	379	410	2 640 600	12	17	93 313	139	142	955 477
	\$2,500,000 to \$4,999,999 -----	672	702	2 339 190	473	501	1 661 828	6	7	23 680	196	200	665 527
	\$1,000,000 to \$2,499,999 -----	1 217	1 241	1 929 453	899	919	1 421 601	14	15	24 446	305	307	484 775
	\$500,000 to \$999,999 -----	965	970	697 866	779	784	561 448	11	11	8 668	177	177	128 929
	\$250,000 to \$499,999 -----	829	829	303 194	746	746	272 730	2	2	(D)	81	81	(D)
	Less than \$250,000 -----	1 166	1 168	146 212	1 084	1 086	135 369	2	2	(D)	82	82	(D)
	Firms not operated entire year -----	1 275	1 277	897 741	1 103	1 105	679 069	1	1	(D)	171	171	(D)
5139	Footwear												
	All firms -----	1 628	1 712	16 252 405	1 293	1 358	12 189 070	19	25	1 407 655	326	329	2 655 680
	Firms operated entire year -----	1 399	1 482	16 012 849	1 100	1 164	12 022 997	19	25	1 407 655	290	293	2 582 197
	With annual sales of—												
	\$100,000,000 or more -----	25	58	8 771 834	16	39	6 722 561	5	9	1 041 391	4	4	730 669
	\$50,000,000 to \$99,999,999 -----	22	23	1 470 494	17	17	1 182 946	3	3	222 926	4	4	249 429
	\$25,000,000 to \$49,999,999 -----	43	47	1 505 778	33	37	1 175 910	2	3	(D)	10	10	340 408
	\$10,000,000 to \$24,999,999 -----	117	131	1 802 606	77	89	1 172 966	3	3	48 003	37	37	580 988
	\$5,000,000 to \$9,999,999 -----	141	156	975 255	106	106	669 778	4	5	(D)	41	44	280 897
	\$2,500,000 to \$4,999,999 -----	215	220	770 807	141	146	507 303	—	—	—	78	78	275 471
	\$1,000,000 to \$2,499,999 -----	308	316	496 601	243	250	398 221	2	2	(D)	63	63	96 912
	\$500,000 to \$999,999 -----	194	195	143 271	168	169	122 673	—	—	—	28	28	21 859
	\$250,000 to \$499,999 -----	144	146	51 320	134	136	47 593	—	—	—	10	10	3 727
	Less than \$250,000 -----	190	190	24 883	175	175	23 046	—	—	—	15	15	1 837
	Firms not operated entire year -----	229	230	239 556	193	194	166 073	—	—	—	36	36	73 483
514	Groceries and Related Products												
	All firms -----	35 177	42 874	504 566 789	30 439	33 224	279 216 995	529	4 829	127 257 067	4 397	4 821	98 092 727
	Firms operated entire year -----	30 404	38 076	499 158 337	26 057	28 823	275 280 987	516	4 815	127 189 982	4 018	4 438	96 687 368
	With annual sales of—												
	\$100,000,000 or more -----	587	5 718	324 340 361	296	1 641	150 137 749	127	3 481	118 256 991	172	400	52 856 643
	\$50,000,000 to \$99,999,999 -----	594	1 332	40 728 055	342	536	23 181 644	66	519	4 635 815	209	282	14 366 022
	\$25,000,000 to \$49,999,999 -----	1 125	1 754	39 074 731	764	1 121	26 445 407	60	238	2 093 720	319	362	11 122 117
	\$10,000,000 to \$24,999,999 -----	2 736	3 281	42 454 610	2 013	2 379	31 100 852	93	295	1 508 217	672	718	10 536 709
	\$5,000,000 to \$9,999,999 -----	3 341	3 613	23 461 140	2 683	2 869	18 797 885	61	134	449 347	624	642	4 399 668
	\$2,500,000 to \$4,999,999 -----	4 087	4 256	14 432 066	3 505	3 647	12 348 633	47	68	175 454	569	574	2 035 448
	\$1,000,000 to \$2,499,999 -----	6 141	6 272	9 912 270	5 509	5 634	8 865 382	34	48	57 164	617	619	1 022 412
	\$500,000 to \$999,999 -----	4 174	4 215	3 014 038	3 880	3 919	2 799 519	12	16	8 936	295	296	214 921
	\$250,000 to \$499,999 -----	3 247	3 256	1 177 584	2 976	2 985	1 079 718	9	9	3 441	263	263	94 775
	Less than \$250,000 -----	4 372	4 379	563 482	4 089	4 092	524 198	7	7	897	278	282	38 653
	Firms not operated entire year -----	4 773	4 798	5 408 452	4 382	4 401	3 936 008	13	14	67 085	379	383	1 405 359

See footnote at end of table.

WHOLESALE TRADE - SUBJECT SERIES

FIRM SIZE 1-165

Table 6. Sales Size of Firms: 1992-Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS-Con.												
514	Groceries and Related Products-Con.												
5141	Groceries, General Line												
	All firms -----	3 767	4 528	132 602 589	3 133	3 740	95 807 066	-	-	-	640	788	36 795 523
	Firms operated entire year -----	3 195	3 954	131 920 863	2 627	3 232	95 391 072	-	-	-	574	722	36 529 791
	With annual sales of-----												
	\$100,000,000 or more -----	174	762	109 126 912	94	569	81 569 324	-	-	-	80	191	27 552 602
	\$50,000,000 to \$99,999,999 -----	109	139	7 568 794	51	66	3 518 793	-	-	-	58	72	4 048 951
	\$25,000,000 to \$49,999,999 -----	153	210	5 426 737	83	129	2 846 116	-	-	-	70	79	2 577 121
	\$10,000,000 to \$24,999,999 -----	289	329	4 438 532	190	217	2 895 187	-	-	-	100	111	1 541 752
	\$5,000,000 to \$9,999,999 -----	349	367	2 470 841	288	305	2 028 951	-	-	-	61	62	441 890
	\$2,500,000 to \$4,999,999 -----	397	410	1 378 744	343	355	1 179 721	-	-	-	56	58	206 723
	\$1,000,000 to \$2,499,999 -----	639	649	1 064 117	566	576	940 606	-	-	-	75	75	126 154
	\$500,000 to \$999,999 -----	402	405	293 815	372	375	270 737	-	-	-	31	31	23 864
	\$250,000 to \$499,999 -----	275	275	98 809	257	257	91 824	-	-	-	18	18	6 985
	Less than \$250,000 -----	408	408	53 562	383	383	49 813	-	-	-	25	25	3 749
	Firms not operated entire year -----	572	574	681 726	506	508	415 994	-	-	-	66	66	265 732
5142	Packaged Frozen Foods												
	All firms -----	2 905	3 468	53 256 028	2 249	2 521	36 287 759	55	279	4 837 119	620	668	12 131 150
	Firms operated entire year -----	2 631	3 191	52 860 488	2 009	2 280	36 017 125	53	277	(D)	587	634	(D)
	With annual sales of-----												
	\$100,000,000 or more -----	85	370	27 889 712	59	220	20 727 381	12	119	4 016 222	16	20	2 730 021
	\$50,000,000 to \$99,999,999 -----	116	208	8 252 069	68	96	4 794 491	6	47	412 225	48	72	3 450 974
	\$25,000,000 to \$49,999,999 -----	179	242	6 124 973	97	119	3 438 071	5	25	166 821	75	86	2 453 177
	\$10,000,000 to \$24,999,999 -----	369	446	5 920 140	220	241	3 518 298	12	58	194 453	140	147	2 250 490
	\$5,000,000 to \$9,999,999 -----	335	349	2 375 266	239	252	1 689 315	2	5	(D)	97	98	692 917
	\$2,500,000 to \$4,999,999 -----	360	379	1 294 194	278	293	995 322	6	13	22 824	78	78	283 747
	\$1,000,000 to \$2,499,999 -----	420	425	687 609	346	352	565 194	5	5	7 636	72	72	119 930
	\$500,000 to \$999,999 -----	289	292	208 496	264	267	190 029	1	1	(D)	25	25	18 178
	\$250,000 to \$499,999 -----	200	200	73 226	183	183	66 927	2	2	(D)	15	15	(D)
	Less than \$250,000 -----	278	280	34 803	255	257	32 097	2	2	(D)	21	21	(D)
	Firms not operated entire year -----	274	277	395 540	240	241	270 634	2	2	(D)	33	34	(D)
5143	Dairy Products, Except Dried or Canned												
	All firms -----	2 531	3 378	35 324 092	2 241	2 424	16 866 462	114	743	15 519 880	206	211	2 937 750
	Firms operated entire year -----	2 227	3 069	35 030 675	1 959	2 137	16 631 345	111	740	15 492 578	187	192	2 906 752
	With annual sales of-----												
	\$100,000,000 or more -----	57	529	22 655 448	29	92	7 087 826	24	398	13 369 783	7	10	1 652 196
	\$50,000,000 to \$99,999,999 -----	44	186	2 989 754	24	38	1 668 512	18	135	1 229 928	5	7	302 437
	\$25,000,000 to \$49,999,999 -----	80	158	2 732 914	67	97	2 268 182	11	60	406 060	6	6	223 268
	\$10,000,000 to \$24,999,999 -----	198	274	3 080 356	162	191	2 551 067	21	76	312 453	22	22	344 222
	\$5,000,000 to \$9,999,999 -----	205	246	1 443 927	162	177	1 139 483	17	42	121 917	29	29	200 907
	\$2,500,000 to \$4,999,999 -----	293	303	1 022 540	259	267	893 032	9	13	36 358	30	30	111 051
	\$1,000,000 to \$2,499,999 -----	441	462	707 969	406	422	647 041	9	14	(D)	29	29	50 674
	\$500,000 to \$999,999 -----	359	361	257 791	344	347	247 519	9	14	-	16	16	11 083
	\$250,000 to \$499,999 -----	293	293	106 649	267	267	97 113	2	2	(D)	25	25	9 157
	Less than \$250,000 -----	257	257	33 327	239	239	31 570	-	-	-	18	18	1 757
	Firms not operated entire year -----	304	309	293 417	282	287	235 117	3	3	27 302	19	19	30 998

See footnote at end of table.

1-166 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
514	Groceries and Related Products—Con.												
5144	Poultry and Poultry Products												
	All firms	1 079	1 224	10 118 173	951	1 022	6 961 250	27	87	1 588 144	108	115	1 568 779
	Firms operated entire year	953	1 098	9 893 275	830	901	(D)	27	87	1 588 144	103	110	(D)
	With annual sales of—												
	\$100,000,000 or more	10	53	1 680 099	2	3	(D)	6	44	1 144 712	1	2	(D)
	\$50,000,000 to \$99,999,999	32	57	2 188 918	27	43	1 788 038	1	4	(D)	7	10	(D)
	\$25,000,000 to \$49,999,999	66	99	2 220 024	47	68	1 589 698	7	17	222 834	13	15	419 228
	\$10,000,000 to \$24,999,999	116	136	1 869 234	94	107	1 472 370	8	14	141 203	16	17	281 893
	\$5,000,000 to \$9,999,999	135	140	959 506	110	115	(D)	1	1	(D)	24	24	159 677
	\$2,500,000 to \$4,999,999	153	158	551 486	133	138	481 886	—	—	(D)	20	20	69 600
	\$1,000,000 to \$2,499,999	190	196	314 525	181	183	299 905	4	7	7 250	6	6	9 102
	\$500,000 to \$999,999	99	107	72 250	97	105	70 958	—	—	(D)	3	3	1 805
	\$250,000 to \$499,999	76	76	27 667	70	70	25 608	—	—	(D)	6	6	2 059
	Less than \$250,000	76	76	9 566	69	69	8 749	—	—	(D)	7	7	817
	Firms not operated entire year	126	126	224 898	121	121	(D)	—	—	(D)	5	5	(D)
5145	Confectionery												
	All firms	2 257	2 693	21 805 401	1 880	2 010	6 116 530	45	313	12 281 815	340	370	3 407 056
	Firms operated entire year	1 932	2 363	21 561 651	1 578	1 703	(D)	44	312	(D)	318	348	(D)
	With annual sales of—												
	\$100,000,000 or more	21	283	14 152 771	5	44	1 510 780	12	229	11 720 441	2	2	(D)
	\$50,000,000 to \$99,999,999	11	38	739 371	6	24	498 343	2	5	(D)	6	14	363 195
	\$25,000,000 to \$49,999,999	45	102	1 510 343	18	26	620 989	9	48	291 623	19	27	627 665
	\$10,000,000 to \$24,999,999	138	155	2 162 861	68	76	1 036 926	4	10	73 398	67	69	1 073 374
	\$5,000,000 to \$9,999,999	172	204	1 211 139	110	128	759 294	6	9	44 988	56	67	406 857
	\$2,500,000 to \$4,999,999	230	253	799 630	195	207	676 897	2	2	(D)	33	34	114 875
	\$1,000,000 to \$2,499,999	389	401	621 767	346	367	549 681	3	3	3 818	44	44	73 852
	\$500,000 to \$999,999	299	300	215 625	268	269	193 837	3	3	2 221	29	29	20 134
	\$250,000 to \$499,999	283	283	104 418	246	246	91 136	2	2	(D)	35	35	(D)
	Less than \$250,000	344	344	43 726	316	316	(D)	1	1	(D)	27	27	3 435
	Firms not operated entire year	325	330	243 750	302	307	(D)	1	1	(D)	22	22	(D)
5146	Fish and Seafoods												
	All firms	2 992	3 100	11 481 166	2 840	2 926	9 666 553	22	36	680 405	135	138	1 134 208
	Firms operated entire year	2 413	2 521	11 009 977	2 285	2 371	9 244 502	21	35	(D)	112	115	(D)
	With annual sales of—												
	\$100,000,000 or more	8	22	1 444 774	4	6	784 346	2	9	(D)	1	1	(D)
	\$50,000,000 to \$99,999,999	19	20	1 221 252	16	20	1 023 881	1	1	(D)	3	3	(D)
	\$25,000,000 to \$49,999,999	46	59	1 529 746	39	49	1 268 090	1	1	(D)	5	7	190 934
	\$10,000,000 to \$24,999,999	150	170	2 257 822	134	153	1 964 137	3	3	50 978	16	16	285 845
	\$5,000,000 to \$9,999,999	261	287	1 790 849	231	248	1 577 680	6	13	47 583	24	25	165 712
	\$2,500,000 to \$4,999,999	384	404	1 364 336	359	379	1 272 879	5	5	17 834	22	22	80 790
	\$1,000,000 to \$2,499,999	612	624	983 392	586	598	940 822	3	3	6 225	24	24	38 302
	\$500,000 to \$999,999	407	409	295 246	403	405	292 290	—	—	(D)	4	4	2 956
	\$250,000 to \$499,999	240	240	86 754	237	237	85 816	—	—	(D)	3	3	938
	Less than \$250,000	286	286	35 806	276	276	34 561	—	—	(D)	10	10	1 245
	Firms not operated entire year	579	579	471 189	555	555	422 051	1	1	(D)	23	23	(D)

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-167

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
514	Groceries and Related Products—Con.												
5147	Meats and Meat Products												
	All firms	3 815	4 123	54 871 104	3 487	3 587	27 846 368	46	234	22 541 930	290	302	4 482 806
	Firms operated entire year	3 383	3 691	54 235 869	3 070	3 170	27 268 944	46	234	22 541 930	275	287	4 424 995
	With annual sales of—												
	\$100,000,000 or more	64	271	31 306 545	41	76	8 100 640	17	185	21 821 295	6	6	1 177 386
	\$50,000,000 to \$99,999,999	74	103	5 019 210	53	70	3 621 004	4	7	251 787	18	23	1 243 190
	\$25,000,000 to \$49,999,999	154	176	5 537 502	128	138	4 604 499	8	18	275 067	20	23	711 192
	\$10,000,000 to \$24,999,999	374	402	5 832 054	320	341	5 015 800	9	15	(D)	47	48	696 949
	\$5,000,000 to \$9,999,999	426	434	3 025 945	380	385	2 692 236	2	2	(D)	46	48	338 878
	\$2,500,000 to \$4,999,999	502	506	1 780 441	452	455	1 598 396	6	7	23 365	44	44	158 680
	\$1,000,000 to \$2,499,999	778	787	1 242 137	733	742	1 164 823	—	—	—	45	45	77 314
	\$500,000 to \$999,999	485	486	359 019	467	467	346 207	—	—	—	19	20	13 729
	\$250,000 to \$499,999	267	267	97 927	250	250	91 842	—	—	—	17	17	6 085
	Less than \$250,000	259	259	35 089	246	246	33 497	—	—	—	13	13	1 592
	Firms not operated entire year	432	432	635 235	417	417	577 424	—	—	—	15	15	57 811
5148	Fresh Fruits and Vegetables												
	All firms	5 554	6 003	38 512 291	4 897	5 293	31 784 551	—	—	—	674	710	6 727 740
	Firms operated entire year	4 780	5 228	37 590 099	4 218	4 614	31 150 723	—	—	—	579	614	6 439 376
	With annual sales of—												
	\$100,000,000 or more	31	224	7 248 474	23	194	5 696 180	—	—	—	7	23	1 385 146
	\$50,000,000 to \$99,999,999	75	134	4 959 994	63	119	4 136 980	—	—	—	13	13	871 980
	\$25,000,000 to \$49,999,999	180	240	6 080 662	147	201	4 920 183	—	—	—	33	37	1 152 127
	\$10,000,000 to \$24,999,999	562	634	8 754 319	461	522	7 224 266	—	—	—	103	111	1 577 228
	\$5,000,000 to \$9,999,999	746	777	5 210 862	631	658	4 408 732	—	—	—	122	124	856 621
	\$2,500,000 to \$4,999,999	862	880	3 045 593	763	780	2 692 898	—	—	—	105	106	376 320
	\$1,000,000 to \$2,499,999	1 033	1 042	1 689 010	930	938	1 513 979	—	—	—	103	103	175 087
	\$500,000 to \$999,999	578	580	420 716	535	537	388 657	—	—	—	45	45	33 246
	\$250,000 to \$499,999	372	372	133 564	352	352	126 347	—	—	—	20	20	7 217
	Less than \$250,000	341	345	46 905	313	313	42 501	—	—	—	28	32	4 404
	Firms not operated entire year	774	775	922 192	679	679	633 828	—	—	—	95	96	288 364
5149	Groceries and Related Products, N.E.C.												
	All firms	10 650	14 357	146 595 945	9 005	9 701	47 880 456	279	3 137	69 807 774	1 427	1 519	28 907 715
	Firms operated entire year	9 260	12 961	145 055 440	7 724	8 415	46 848 609	273	3 130	69 771 731	1 324	1 416	28 435 100
	With annual sales of—												
	\$100,000,000 or more	181	2 819	101 608 374	57	210	19 426 673	72	2 408	65 106 377	54	111	16 304 941
	\$50,000,000 to \$99,999,999	171	552	11 743 548	72	113	4 937 482	38	354	2 737 574	60	69	3 996 020
	\$25,000,000 to \$49,999,999	269	513	9 447 104	167	329	5 858 298	24	85	861 671	90	98	3 186 209
	\$10,000,000 to \$24,999,999	616	825	9 350 315	416	575	6 272 766	44	121	690 239	171	183	2 626 319
	\$5,000,000 to \$9,999,999	755	854	5 287 087	566	632	3 958 749	34	82	252 416	171	174	1 180 282
	\$2,500,000 to \$4,999,999	947	1 005	3 348 443	750	798	2 655 544	24	33	88 042	181	182	633 662
	\$1,000,000 to \$2,499,999	1 664	1 705	2 641 595	1 435	1 470	2 273 235	13	19	22 938	220	222	354 163
	\$500,000 to \$999,999	1 275	1 297	906 236	1 142	1 160	808 651	14	18	10 490	123	123	89 926
	\$250,000 to \$499,999	1 247	1 255	450 739	1 120	1 128	405 274	3	3	1 198	124	124	44 267
	Less than \$250,000	2 135	2 136	271 999	1 999	2 000	251 937	7	7	786	130	130	19 311
	Firms not operated entire year	1 390	1 396	1 540 505	1 281	1 286	1 031 847	6	7	36 043	103	103	472 615

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
515	Farm-Product Raw Materials												
	All firms	8 152	11 551	136 869 416	6 582	9 845	109 827 391	—	—	—	1 596	1 706	27 042 025
	Firms operated entire year	7 327	10 713	135 029 404	5 933	9 185	108 897 389	—	—	—	1 419	1 528	26 132 015
	With annual sales of—												
	\$100,000,000 or more	113	1 678	76 114 953	91	1 587	68 053 668	—	—	—	23	53	7 648 074
	\$50,000,000 to \$99,999,999	156	453	10 592 032	95	380	6 422 847	—	—	—	65	79	4 369 579
	\$25,000,000 to \$49,999,999	395	872	13 758 981	254	710	8 811 754	—	—	—	145	176	5 102 736
	\$10,000,000 to \$24,999,999	1 162	1 816	17 945 979	790	1 425	12 097 326	—	—	—	373	387	5 853 508
	\$5,000,000 to \$9,999,999	1 312	1 562	9 251 206	1 038	1 283	7 279 118	—	—	—	278	291	2 004 627
	\$2,500,000 to \$4,999,999	1 242	1 335	4 539 050	1 031	1 120	3 758 832	—	—	—	214	218	791 346
	\$1,000,000 to \$2,499,999	1 266	1 307	2 130 546	1 098	1 136	1 843 605	—	—	—	172	175	293 840
	\$500,000 to \$999,999	636	643	467 702	571	578	418 295	—	—	—	68	68	51 294
	\$250,000 to \$499,999	428	430	154 306	395	396	143 231	—	—	—	33	33	10 914
	Less than \$250,000	617	617	74 649	570	570	68 713	—	—	—	48	48	6 097
	Firms not operated entire year	825	838	1 840 012	649	660	930 002	—	—	—	177	178	910 010
5153	Grain and Field Beans												
	All firms	4 625	7 444	90 903 606	4 457	7 264	85 521 236	—	—	—	177	180	5 382 370
	Firms operated entire year	4 288	7 096	90 365 247	4 134	6 930	85 032 352	—	—	—	163	166	5 332 895
	With annual sales of—												
	\$100,000,000 or more	61	1 221	59 112 588	54	1 207	54 896 525	—	—	—	6	6	4 000 630
	\$50,000,000 to \$99,999,999	54	297	3 566 219	52	297	3 412 311	—	—	—	5	5	317 785
	\$25,000,000 to \$49,999,999	190	632	6 618 777	181	620	6 302 038	—	—	—	10	12	358 682
	\$10,000,000 to \$24,999,999	664	1 286	10 128 118	642	1 263	9 809 921	—	—	—	21	21	305 352
	\$5,000,000 to \$9,999,999	859	1 087	6 061 535	833	1 059	5 879 734	—	—	—	28	29	196 541
	\$2,500,000 to \$4,999,999	857	935	3 129 041	831	908	3 037 659	—	—	—	27	27	93 778
	\$1,000,000 to \$2,499,999	820	847	1 404 901	795	822	1 362 780	—	—	—	28	28	46 839
	\$500,000 to \$999,999	328	335	242 308	318	325	234 932	—	—	—	11	11	7 980
	\$250,000 to \$499,999	193	194	69 762	185	186	67 230	—	—	—	8	8	2 532
	Less than \$250,000	262	262	31 998	243	243	29 222	—	—	—	19	19	2 776
	Firms not operated entire year	337	348	538 359	323	334	488 884	—	—	—	14	14	49 475
5154	Livestock												
	All firms	1 928	2 316	26 425 311	926	1 218	8 838 734	—	—	—	1 013	1 098	17 586 577
	Firms operated entire year	1 719	2 106	25 960 568	775	1 067	8 651 312	—	—	—	954	1 039	17 309 256
	With annual sales of—												
	\$100,000,000 or more	28	331	7 181 984	15	262	4 060 706	—	—	—	14	42	2 982 049
	\$50,000,000 to \$99,999,999	65	97	4 361 588	16	38	1 090 870	—	—	—	50	60	3 336 053
	\$25,000,000 to \$49,999,999	146	169	5 047 824	29	36	987 033	—	—	—	118	145	4 089 171
	\$10,000,000 to \$24,999,999	379	386	5 959 664	75	77	1 121 019	—	—	—	306	311	4 867 907
	\$5,000,000 to \$9,999,999	294	309	2 097 479	105	117	719 180	—	—	—	190	200	1 385 119
	\$2,500,000 to \$4,999,999	221	224	821 643	97	99	358 355	—	—	—	126	128	472 020
	\$1,000,000 to \$2,499,999	217	220	354 440	130	130	207 211	—	—	—	87	90	147 229
	\$500,000 to \$999,999	119	119	84 867	89	89	62 674	—	—	—	31	31	22 893
	\$250,000 to \$499,999	95	96	33 808	80	80	28 520	—	—	—	15	15	5 127
	Less than \$250,000	155	155	17 271	139	139	15 744	—	—	—	17	17	1 688
	Firms not operated entire year	209	210	464 743	151	151	187 422	—	—	—	59	59	277 321

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
515	Farm-Product Raw Materials—Con.												
5159	Farm-Product Raw Materials, N.E.C.												
	All firms	1 629	1 791	19 540 499	1 229	1 363	15 467 421	—	—	—	406	428	4 073 078
	Firms operated entire year	1 350	1 511	18 703 589	1 054	1 188	15 213 725	—	—	—	302	323	3 489 864
	With annual sales of—												
	\$100,000,000 or more	28	109	9 620 153	26	101	8 896 209	—	—	—	3	5	665 395
	\$50,000,000 to \$99,999,999	39	66	2 810 979	29	52	2 066 420	—	—	—	10	14	715 741
	\$25,000,000 to \$49,999,999	58	65	2 059 038	43	48	1 489 341	—	—	—	17	19	654 883
	\$10,000,000 to \$24,999,999	117	133	1 841 079	72	77	1 160 247	—	—	—	46	55	680 249
	\$5,000,000 to \$9,999,999	167	178	1 159 315	107	116	736 348	—	—	—	60	62	422 967
	\$2,500,000 to \$4,999,999	169	176	606 722	108	113	381 174	—	—	—	61	63	225 548
	\$1,000,000 to \$2,499,999	238	250	387 279	182	194	289 688	—	—	—	57	57	99 772
	\$500,000 to \$999,999	191	191	141 801	166	166	121 963	—	—	—	26	26	20 421
	\$250,000 to \$499,999	142	142	51 631	132	132	48 376	—	—	—	10	10	3 255
	Less than \$250,000	201	201	25 592	189	189	23 959	—	—	—	12	12	1 633
	Firms not operated entire year	279	280	836 910	175	175	253 696	—	—	—	104	105	583 214
516	Chemicals and Allied Products												
	All firms	10 137	14 193	132 471 184	8 641	10 493	39 170 386	429	2 504	87 702 231	1 166	1 196	5 598 567
	Firms operated entire year	9 189	13 235	131 681 736	7 790	9 636	38 628 968	422	2 495	87 673 097	1 076	1 104	5 379 671
	With annual sales of—												
	\$100,000,000 or more	128	2 395	94 761 173	41	602	12 012 165	82	1 538	81 096 484	1	1	(D)
	\$50,000,000 to \$99,999,999	117	541	7 823 074	70	208	4 500 313	42	323	2 997 525	10	12	(D)
	\$25,000,000 to \$49,999,999	191	605	6 643 396	135	531	4 753 927	53	176	1 819 275	23	28	745 027
	\$10,000,000 to \$24,999,999	544	1 004	8 340 209	392	726	5 961 018	72	211	1 129 332	98	108	1 527 144
	\$5,000,000 to \$9,999,999	781	1 037	5 446 636	591	800	4 112 279	48	98	364 152	157	160	1 081 920
	\$2,500,000 to \$4,999,999	1 134	1 252	3 981 569	912	1 017	3 191 839	51	63	184 635	189	193	668 751
	\$1,000,000 to \$2,499,999	1 888	1 960	3 002 725	1 637	1 711	2 590 593	37	44	63 073	229	230	376 169
	\$500,000 to \$999,999	1 407	1 437	1 000 454	1 240	1 264	877 995	19	23	13 685	155	158	112 912
	\$250,000 to \$499,999	1 265	1 269	459 644	1 161	1 166	421 728	11	11	4 242	96	96	34 871
	Less than \$250,000	1 734	1 735	222 856	1 611	1 611	207 111	7	8	694	118	118	15 227
	Firms not operated entire year	948	958	789 448	851	857	541 418	7	9	29 134	90	92	218 896
5162	Plastics Materials and Basic Forms and Shapes												
	All firms	2 734	3 490	28 573 815	2 110	2 612	9 960 572	144	363	15 920 797	503	515	2 692 446
	Firms operated entire year	2 520	3 272	28 272 671	1 935	2 436	9 828 797	142	360	(D)	466	476	(D)
	With annual sales of—												
	\$100,000,000 or more	26	297	16 134 668	7	106	1 822 272	18	141	13 653 322	1	1	(D)
	\$50,000,000 to \$99,999,999	30	94	2 009 984	19	74	1 248 644	14	44	970 018	2	2	(D)
	\$25,000,000 to \$49,999,999	70	232	2 449 080	44	174	1 563 883	18	36	610 897	8	11	247 890
	\$10,000,000 to \$24,999,999	195	314	2 932 977	124	226	1 861 362	27	56	426 617	51	55	770 356
	\$5,000,000 to \$9,999,999	296	382	2 048 200	185	259	1 273 400	21	33	163 062	93	94	632 450
	\$2,500,000 to \$4,999,999	395	431	1 384 415	288	320	1 008 860	14	15	53 470	97	99	337 205
	\$1,000,000 to \$2,499,999	581	591	932 379	458	465	730 856	21	24	34 333	105	105	172 262
	\$500,000 to \$999,999	338	341	244 730	274	275	196 619	6	8	4 024	59	59	45 045
	\$250,000 to \$499,999	261	262	94 914	234	235	84 956	3	3	(D)	24	24	(D)
	Less than \$250,000	328	328	41 324	302	302	37 945	—	—	—	26	26	3 379
	Firms not operated entire year	214	218	301 144	175	176	131 775	2	3	(D)	37	39	(D)

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
516	Chemicals and Allied Products—Con.												
5169	Chemicals and Allied Products, N.E.C.												
	All firms	7 446	10 703	103 897 369	6 544	7 881	29 209 814	313	2 141	71 781 434	663	681	2 906 121
	Firms operated entire year	6 712	9 963	103 409 065	5 868	7 200	28 800 171	308	2 135	(D)	610	628	(D)
	With annual sales of—												
	\$100,000,000 or more	109	2 052	77 988 222	33	475	10 066 552	73	1 377	67 094 047	—	—	—
	\$50,000,000 to \$99,999,999	88	431	6 004 537	52	139	3 332 075	29	277	2 145 931	8	10	(D)
	\$25,000,000 to \$49,999,999	130	399	4 482 398	91	353	3 164 636	39	147	1 340 098	15	17	497 137
	\$10,000,000 to \$24,999,999	355	699	5 487 569	271	503	4 131 802	48	155	753 571	47	53	756 788
	\$5,000,000 to \$9,999,999	492	666	3 446 442	410	553	2 863 849	32	74	238 554	64	66	449 470
	\$2,500,000 to \$4,999,999	744	826	2 615 578	626	698	2 189 923	35	49	134 204	92	94	331 546
	\$1,000,000 to \$2,499,999	1 315	1 380	2 082 333	1 181	1 248	1 862 559	21	25	36 352	124	125	203 907
	\$500,000 to \$999,999	1 069	1 096	755 724	968	991	682 837	13	15	9 661	96	99	67 867
	\$250,000 to \$499,999	1 004	1 007	364 730	927	931	336 772	8	8	(D)	72	72	(D)
	Less than \$250,000	1 406	1 407	181 532	1 309	1 309	169 166	7	8	694	92	92	11 848
	Firms not operated entire year	734	740	488 304	676	681	409 643	5	6	(D)	53	53	(D)
517	Petroleum and Petroleum Products												
	All firms	11 313	16 061	281 585 140	10 922	13 994	142 650 895	104	1 732	128 035 641	326	335	10 898 604
	Firms operated entire year	10 545	15 270	280 112 328	10 178	13 227	141 232 332	104	1 732	128 035 641	302	311	10 844 355
	With annual sales of—												
	\$100,000,000 or more	178	2 755	214 322 807	124	1 102	78 216 399	51	1 619	127 109 319	13	15	8 704 854
	\$50,000,000 to \$99,999,999	143	325	9 707 545	123	293	8 333 470	7	13	478 850	14	14	992 792
	\$25,000,000 to \$49,999,999	381	760	13 061 144	370	725	12 692 796	6	27	179 817	6	6	239 189
	\$10,000,000 to \$24,999,999	1 315	2 001	20 047 059	1 281	1 942	19 528 007	11	31	177 492	28	28	419 546
	\$5,000,000 to \$9,999,999	1 541	1 936	10 789 053	1 509	1 891	10 569 150	7	19	50 392	27	28	188 638
	\$2,500,000 to \$4,999,999	1 902	2 221	6 842 311	1 868	2 185	6 719 439	6	6	20 244	35	40	129 533
	\$1,000,000 to \$2,499,999	2 482	2 628	4 071 675	2 399	2 544	3 942 133	9	10	15 820	82	83	130 269
	\$500,000 to \$999,999	1 259	1 290	930 415	1 228	1 259	907 287	2	2	(D)	33	33	24 305
	\$250,000 to \$499,999	681	690	253 152	649	658	240 940	4	4	1 546	29	29	11 020
	Less than \$250,000	663	664	87 167	627	628	82 711	1	1	(D)	35	35	4 209
	Firms not operated entire year	768	791	1 472 812	744	767	1 418 563	—	—	—	24	24	54 249
5171	Petroleum Bulk Stations and Terminals												
	All firms	8 266	12 098	167 696 078	8 091	10 615	74 633 430	59	1 348	92 205 271	129	135	857 377
	Firms operated entire year	7 871	11 701	166 984 358	7 703	10 225	73 931 161	59	1 348	92 205 271	122	128	847 926
	With annual sales of—												
	\$100,000,000 or more	108	2 205	117 411 461	68	887	25 316 535	40	1 306	91 639 043	2	2	(D)
	\$50,000,000 to \$99,999,999	80	207	5 391 793	75	195	4 954 940	4	11	343 113	2	2	(D)
	\$25,000,000 to \$49,999,999	283	542	9 676 906	279	534	9 549 968	4	9	124 152	1	1	(D)
	\$10,000,000 to \$24,999,999	1 038	1 623	15 767 065	1 023	1 593	15 557 546	5	14	69 484	11	11	161 919
	\$5,000,000 to \$9,999,999	1 291	1 614	9 034 185	1 284	1 609	8 991 713	2	2	(D)	7	8	43 238
	\$2,500,000 to \$4,999,999	1 571	1 859	5 660 112	1 553	1 836	5 594 002	3	5	11 852	16	20	58 367
	\$1,000,000 to \$2,499,999	1 941	2 064	3 203 522	1 898	2 020	3 139 845	—	—	—	45	46	68 559
	\$500,000 to \$999,999	871	893	650 260	861	883	(D)	1	1	(D)	11	11	8 478
	\$250,000 to \$499,999	401	406	150 168	391	396	146 407	—	—	—	11	11	4 115
	Less than \$250,000	287	288	38 886	271	272	(D)	—	—	—	16	16	(D)
	Firms not operated entire year	395	397	711 720	388	390	702 269	—	—	—	7	7	9 451

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-171

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
517	Petroleum and Petroleum Products—Con.												
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals												
	All firms	3 325	3 963	113 889 062	3 070	3 379	68 017 465	75	384	35 830 370	197	200	10 041 227
	Firms operated entire year	2 951	3 569	113 127 970	2 713	3 002	67 301 171	75	384	35 830 370	180	183	9 996 429
	With annual sales of—												
	\$100,000,000 or more	94	449	95 503 140	62	164	52 148 817	26	266	34 846 669	11	13	(D)
	\$50,000,000 to \$99,999,999	70	119	4 796 339	49	73	3 325 772	8	24	575 330	12	12	(D)
	\$25,000,000 to \$49,999,999	100	147	3 469 294	93	119	3 223 425	5	31	173 731	5	5	(D)
	\$10,000,000 to \$24,999,999	293	342	4 537 453	268	303	4 141 055	9	23	150 841	17	17	257 627
	\$5,000,000 to \$9,999,999	298	359	2 099 001	272	318	1 908 375	7	19	51 566	20	20	145 400
	\$2,500,000 to \$4,999,999	364	383	1 299 773	344	363	1 228 146	4	4	12 706	19	20	71 166
	\$1,000,000 to \$2,499,999	597	624	956 923	555	581	887 725	9	10	15 820	37	37	61 710
	\$500,000 to \$999,999	418	424	300 920	395	401	284 023	2	2	(D)	22	22	15 827
	\$250,000 to \$499,999	301	304	110 572	279	282	102 121	4	4	1 546	18	18	6 905
	Less than \$250,000	416	418	54 555	396	398	51 712	1	1	(D)	19	19	(D)
	Firms not operated entire year	374	394	761 092	357	377	716 294	—	—	—	17	17	44 798
518	Beer, Wine, and Distilled Alcoholic Beverages												
	All firms	4 117	5 259	59 487 322	3 911	4 903	50 397 029	35	160	7 632 044	181	196	1 458 249
	Firms operated entire year	3 819	4 959	58 986 799	3 627	4 617	49 911 573	35	160	7 632 044	167	182	1 443 182
	With annual sales of—												
	\$100,000,000 or more	75	538	23 102 737	62	406	15 726 833	14	124	7 182 100	—	—	—
	\$50,000,000 to \$99,999,999	141	346	9 843 402	133	337	9 197 259	3	3	251 764	6	6	420 379
	\$25,000,000 to \$49,999,999	251	404	8 720 681	239	391	8 313 243	2	2	(D)	13	13	438 794
	\$10,000,000 to \$24,999,999	587	757	9 164 414	565	718	8 851 738	5	11	74 964	18	29	261 712
	\$5,000,000 to \$9,999,999	616	702	4 400 777	596	675	4 257 619	2	6	(D)	21	25	154 681
	\$2,500,000 to \$4,999,999	634	683	2 296 769	603	647	2 176 500	5	10	19 758	26	26	100 511
	\$1,000,000 to \$2,499,999	684	693	1 095 780	653	662	(D)	1	1	(D)	30	30	46 074
	\$500,000 to \$999,999	339	342	246 727	321	324	(D)	1	1	(D)	17	17	11 686
	\$250,000 to \$499,999	229	230	82 996	209	210	75 328	2	2	(D)	19	19	7 228
	Less than \$250,000	263	264	32 516	246	247	30 399	—	—	—	17	17	2 117
	Firms not operated entire year	298	300	500 523	284	286	485 456	—	—	—	14	14	15 067
5181	Beer and Ale												
	All firms	2 915	3 403	31 603 229	2 877	3 329	29 451 143	11	41	2 043 101	29	33	108 985
	Firms operated entire year	2 732	3 218	31 249 692	2 696	3 146	(D)	11	41	2 043 101	27	31	(D)
	With annual sales of—												
	\$100,000,000 or more	27	100	5 301 658	22	68	3 294 855	5	29	1 949 456	—	—	—
	\$50,000,000 to \$99,999,999	93	186	6 079 266	94	187	6 129 266	—	—	—	—	—	—
	\$25,000,000 to \$49,999,999	175	266	6 110 700	173	264	6 039 074	1	1	(D)	1	1	(D)
	\$10,000,000 to \$24,999,999	475	595	7 457 893	470	585	7 384 290	3	8	(D)	2	2	(D)
	\$5,000,000 to \$9,999,999	492	559	3 497 677	489	553	3 478 204	—	—	—	4	8	26 820
	\$2,500,000 to \$4,999,999	485	516	1 771 166	482	512	1 759 026	—	3	(D)	1	1	(D)
	\$1,000,000 to \$2,499,999	488	495	796 874	478	485	(D)	2	—	(D)	—	—	—
	\$500,000 to \$999,999	232	235	170 139	229	232	(D)	—	—	(D)	10	10	14 052
	\$250,000 to \$499,999	130	130	47 328	126	126	45 844	—	—	—	3	3	2 126
	Less than \$250,000	135	136	16 991	133	134	16 679	—	—	—	4	4	1 484
	Firms not operated entire year	183	185	353 537	181	183	(D)	—	—	—	2	2	(D)

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
518	Beer, Wine, and Distilled Alcoholic Beverages—Con.												
5182	Wine and Distilled Alcoholic Beverages												
	All firms	1 237	1 856	27 884 093	1 068	1 574	20 945 886	25	119	5 588 943	152	163	1 349 264
	Firms operated entire year	1 122	1 741	27 737 107	965	1 471	(D)	25	119	5 588 943	140	151	(D)
	With annual sales of—												
	\$100,000,000 or more	47	421	17 442 905	39	323	12 159 335	9	94	5 195 344	—	—	—
	\$50,000,000 to \$99,999,999	50	155	3 774 826	40	143	3 011 794	3	3	251 764	6	6	420 379
	\$25,000,000 to \$49,999,999	80	137	2 762 263	69	125	2 389 151	2	2	(D)	12	12	(D)
	\$10,000,000 to \$24,999,999	120	164	1 801 998	104	136	1 581 583	2	3	(D)	16	27	(D)
	\$5,000,000 to \$9,999,999	136	154	978 893	119	133	855 208	2	6	(D)	17	17	127 861
	\$2,500,000 to \$4,999,999	153	171	543 432	125	139	435 303	3	7	11 218	25	25	(D)
	\$1,000,000 to \$2,499,999	199	201	303 594	178	180	(D)	1	1	(D)	20	20	32 022
	\$500,000 to \$999,999	108	108	77 251	93	93	(D)	1	1	(D)	14	14	9 560
	\$250,000 to \$499,999	101	102	36 420	85	86	30 236	2	2	(D)	15	15	5 744
	Less than \$250,000	128	128	15 525	113	113	13 720	—	—	—	15	15	(D)
	Firms not operated entire year	115	115	146 986	103	103	(D)	—	—	—	12	12	(D)
519	Miscellaneous Nondurable Goods												
	All firms	38 005	46 772	184 577 033	34 912	40 640	133 446 237	550	3 359	37 753 455	2 700	2 773	13 377 341
	Firms operated entire year	33 110	41 848	182 023 585	30 333	36 037	131 368 037	538	3 344	(D)	2 394	2 467	(D)
	With annual sales of—												
	\$100,000,000 or more	198	4 336	92 054 968	123	2 129	56 081 359	68	1 948	31 113 423	10	18	3 015 866
	\$50,000,000 to \$99,999,999	192	1 017	13 379 159	135	602	9 369 625	42	374	2 994 128	24	27	1 616 827
	\$25,000,000 to \$49,999,999	384	957	13 003 696	310	710	10 462 378	44	266	1 573 136	46	67	1 552 138
	\$10,000,000 to \$24,999,999	1 288	2 512	19 738 844	1 089	2 107	16 681 719	67	257	1 058 548	152	171	2 294 530
	\$5,000,000 to \$9,999,999	2 050	2 893	14 224 644	1 750	2 549	12 115 335	66	139	481 377	268	278	1 856 235
	\$2,500,000 to \$4,999,999	3 346	3 966	11 620 814	2 923	3 484	10 129 957	67	122	251 319	373	377	1 309 673
	\$1,000,000 to \$2,499,999	6 859	7 248	10 688 629	6 226	6 569	9 670 391	100	137	173 956	563	570	895 372
	\$500,000 to \$999,999	6 125	6 224	4 360 780	5 690	5 775	4 047 830	45	60	32 395	404	404	290 829
	\$250,000 to \$499,999	5 620	5 644	2 038 128	5 344	5 365	1 937 373	23	25	8 911	259	260	94 245
	Less than \$250,000	7 048	7 051	913 923	6 743	6 747	872 070	16	16	(D)	295	295	(D)
	Firms not operated entire year	4 895	4 924	2 553 448	4 579	4 603	2 078 200	12	15	(D)	306	306	(D)
5191	Farm Supplies												
	All firms	12 542	17 469	54 351 143	12 262	16 146	41 212 852	151	1 121	11 422 193	196	202	1 716 098
	Firms operated entire year	11 189	16 102	53 601 385	10 928	14 802	40 539 232	148	1 115	(D)	179	185	(D)
	With annual sales of—												
	\$100,000,000 or more	70	2 520	24 747 029	45	1 717	13 606 753	27	627	9 417 027	1	1	(D)
	\$50,000,000 to \$99,999,999	41	440	2 777 719	32	293	2 171 078	13	175	921 678	3	3	185 585
	\$25,000,000 to \$49,999,999	103	324	3 387 756	92	292	3 014 087	15	96	530 083	4	5	135 808
	\$10,000,000 to \$24,999,999	401	1 107	6 003 887	371	976	5 497 430	18	107	309 602	20	24	320 488
	\$5,000,000 to \$9,999,999	781	1 352	5 425 533	753	1 340	5 226 655	19	40	143 802	25	25	169 514
	\$2,500,000 to \$4,999,999	1 329	1 675	4 652 158	1 299	1 638	4 536 220	12	167	46 250	24	24	93 311
	\$1,000,000 to \$2,499,999	2 594	2 759	4 066 722	2 544	2 702	3 980 316	24	31	42 947	38	39	65 048
	\$500,000 to \$999,999	2 295	2 341	1 639 696	2 262	2 305	1 615 873	11	14	7 937	25	25	17 709
	\$250,000 to \$499,999	1 812	1 821	665 504	1 792	1 801	658 673	4	4	1 657	18	18	6 011
	Less than \$250,000	1 763	1 763	235 381	1 738	1 738	232 147	5	5	(D)	21	21	2 866
	Firms not operated entire year	1 353	1 367	749 758	1 334	1 344	673 620	3	6	(D)	17	17	(D)

See footnote at end of table.

WHOLESALE TRADE - SUBJECT SERIES

FIRM SIZE 1-173

Table 6. Sales Size of Firms: 1992-Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS-Con.												
519	Miscellaneous Nondurable Goods-Con.												
5192	Books, Periodicals, and Newspapers												
	All firms	3 116	4 205	26 568 841	2 726	3 122	12 842 551	160	810	10 974 493	261	273	2 751 797
	Firms operated entire year	2 761	3 844	26 302 748	2 405	2 796	12 688 469	155	805	(D)	231	243	(D)
	With annual sales of-												
	\$100,000,000 or more	46	590	15 499 510	21	194	5 174 917	23	368	8 614 261	3	11	1 434 782
	\$50,000,000 to \$99,999,999	48	234	3 332 283	24	71	1 653 302	19	145	1 347 262	7	7	411 000
	\$25,000,000 to \$49,999,999	46	150	1 547 754	29	56	923 081	14	96	475 735	6	6	225 204
	\$10,000,000 to \$24,999,999	148	265	2 326 423	119	188	1 903 144	17	54	240 179	16	18	233 397
	\$5,000,000 to \$9,999,999	194	241	1 310 952	163	190	1 096 926	17	40	121 124	20	21	135 448
	\$2,500,000 to \$4,999,999	292	325	1 020 673	236	255	820 660	18	32	66 772	42	43	149 906
	\$1,000,000 to \$2,499,999	461	501	717 801	401	428	624 168	23	36	38 648	41	41	62 531
	\$500,000 to \$999,999	437	447	309 345	379	381	267 752	10	18	7 060	51	51	36 854
	\$250,000 to \$499,999	441	443	156 688	413	413	146 556	9	11	3 584	20	20	6 966
	Less than \$250,000	648	648	81 319	620	620	77 963	5	5	(D)	25	25	(D)
	Firms not operated entire year	355	361	266 093	321	326	154 082	5	5	(D)	30	30	(D)
5193	Flowers, Nursery Stock, and Florists' Supplies												
	All firms	3 924	4 322	6 827 063	3 731	4 110	6 147 910	11	18	93 937	193	194	585 216
	Firms operated entire year	3 358	3 754	6 645 845	3 186	3 563	5 989 431	11	18	93 937	172	173	562 477
	With annual sales of-												
	\$100,000,000 or more	1	1	(D)	1	1	(D)	-	-	-	-	-	-
	\$50,000,000 to \$99,999,999	9	70	542 461	7	63	418 992	-	-	-	1	1	(D)
	\$25,000,000 to \$49,999,999	21	79	699 668	16	67	516 766	1	1	(D)	4	4	135 061
	\$10,000,000 to \$24,999,999	81	210	1 265 101	79	209	1 245 728	2	2	(D)	3	3	39 194
	\$5,000,000 to \$9,999,999	163	215	1 108 254	143	193	977 093	2	3	(D)	20	21	134 386
	\$2,500,000 to \$4,999,999	277	316	960 514	256	292	884 995	1	3	(D)	20	20	72 635
	\$1,000,000 to \$2,499,999	692	727	1 074 696	633	664	977 674	2	4	(D)	59	59	(D)
	\$500,000 to \$999,999	595	612	424 076	571	589	407 537	3	5	2 380	25	25	17 351
	\$250,000 to \$499,999	660	664	235 625	638	642	227 716	-	-	-	22	22	7 909
	Less than \$250,000	859	860	(D)	842	843	(D)	-	-	-	18	18	(D)
	Firms not operated entire year	566	568	181 218	545	547	158 479	-	-	-	21	21	22 739
5194	Tobacco and Tobacco Products												
	All firms	1 425	1 702	39 239 377	1 392	1 637	30 753 743	12	40	8 415 163	25	25	70 471
	Firms operated entire year	1 308	1 585	39 033 738	1 283	1 528	30 568 034	12	40	8 415 163	17	17	50 541
	With annual sales of-												
	\$100,000,000 or more	51	212	24 401 202	46	177	16 223 213	5	30	8 127 675	-	-	-
	\$50,000,000 to \$99,999,999	50	79	3 648 640	47	75	3 423 600	3	4	225 040	-	-	-
	\$25,000,000 to \$49,999,999	116	142	4 046 922	116	142	4 046 922	1	1	(D)	-	-	-
	\$10,000,000 to \$24,999,999	263	309	4 205 644	261	307	4 178 488	1	3	(D)	1	1	(D)
	\$5,000,000 to \$9,999,999	233	241	1 666 602	228	234	1 638 224	-	-	-	4	4	23 022
	\$2,500,000 to \$4,999,999	191	196	683 066	191	197	683 785	-	-	-	1	1	(D)
	\$1,000,000 to \$2,499,999	166	168	285 593	162	164	280 202	2	2	(D)	5	5	6 894
	\$500,000 to \$999,999	82	82	60 899	80	80	59 400	-	-	-	2	2	(D)
	\$250,000 to \$499,999	64	64	23 153	62	62	22 538	-	-	-	2	2	(D)
	Less than \$250,000	92	92	12 017	90	90	11 662	-	-	-	2	2	(D)
	Firms not operated entire year	117	117	205 639	109	109	185 709	-	-	-	8	8	19 930

See footnote at end of table.

Table 6. Sales Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and sales size of firm	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
519	Miscellaneous Nondurable Goods—Con.												
5198	Paints, Varnishes, and Supplies												
	All firms -----	2 045	3 539	8 621 040	1 788	2 203	3 503 971	72	1 129	4 046 766	200	207	1 070 303
	Firms operated entire year -----	1 807	3 299	8 514 115	1 564	1 977	3 410 621	71	1 128	(D)	187	194	(D)
	With annual sales of—												
	\$100,000,000 or more -----	13	941	3 642 367	—	—	—	10	906	3 251 593	1	1	(D)
	\$50,000,000 to \$99,999,999 -----	10	83	660 399	6	37	427 733	5	44	326 659	2	3	(D)
	\$25,000,000 to \$49,999,999 -----	16	94	532 740	6	48	209 459	5	38	164 804	5	7	153 694
	\$10,000,000 to \$24,999,999 -----	68	195	1 052 140	41	131	622 457	12	64	198 830	17	19	260 787
	\$5,000,000 to \$9,999,999 -----	118	195	854 573	91	159	642 190	6	17	46 894	23	24	171 059
	\$2,500,000 to \$4,999,999 -----	191	298	639 655	154	245	520 451	7	25	24 629	32	32	103 964
	\$1,000,000 to \$2,499,999 -----	459	546	723 125	389	467	606 845	16	23	27 294	59	60	95 963
	\$500,000 to \$999,999 -----	354	369	257 584	324	336	235 745	7	8	4 894	25	25	18 447
	\$250,000 to \$499,999 -----	299	299	112 888	287	287	108 573	3	3	(D)	9	9	(D)
	Less than \$250,000 -----	279	279	38 644	266	267	37 168	—	—	—	14	14	(D)
	Firms not operated entire year -----	238	240	106 925	224	226	93 350	1	1	(D)	13	13	(D)
5199	Nondurable Goods, N.E.C.												
	All firms -----	15 022	15 535	48 969 569	13 059	13 422	38 985 210	162	241	2 800 903	1 825	1 872	7 183 456
	Firms operated entire year -----	12 756	13 264	47 925 754	11 013	11 371	38 172 250	159	238	(D)	1 608	1 655	(D)
	With annual sales of—												
	\$100,000,000 or more -----	21	41	(D)	12	23	(D)	5	11	1 600 647	5	5	(D)
	\$50,000,000 to \$99,999,999 -----	34	95	2 423 005	18	59	1 210 024	3	3	227 173	11	13	835 748
	\$25,000,000 to \$49,999,999 -----	83	143	2 797 269	51	86	1 705 390	7	24	266 364	27	45	902 371
	\$10,000,000 to \$24,999,999 -----	340	460	5 107 725	226	311	3 367 981	20	34	323 322	95	106	(D)
	\$5,000,000 to \$9,999,999 -----	568	652	3 899 129	376	436	2 557 539	25	41	(D)	176	183	1 222 806
	\$2,500,000 to \$4,999,999 -----	1 083	1 168	3 727 030	798	861	2 724 677	35	52	(D)	254	257	(D)
	\$1,000,000 to \$2,499,999 -----	2 496	2 553	3 833 241	2 106	2 150	3 212 245	33	41	57 575	361	366	(D)
	\$500,000 to \$999,999 -----	2 370	2 380	1 675 640	2 078	2 087	1 464 737	17	18	12 771	276	276	(D)
	\$250,000 to \$499,999 -----	2 349	2 358	846 099	2 157	2 165	775 146	7	7	2 592	188	189	(D)
	Less than \$250,000 -----	3 412	3 414	(D)	3 191	3 193	(D)	7	7	(D)	215	215	30 142
	Firms not operated entire year -----	2 266	2 271	1 043 815	2 046	2 051	812 960	3	3	(D)	217	217	(D)

NOTE: Data do not include separate central administrative offices, separate auxiliary operations, or establishments classified as other than wholesale trade, which are operated by the firm.

Table 7. Employment Size of Firms: 1992

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
	WHOLESALE TRADE												
	All firms	386 609	495 457	3 238 520 447	341 376	414 836	1 847 273 611	4 906	35 953	1 039 729 165	42 310	44 668	351 517 671
	Firms operated entire year	342 524	450 875	3 205 647 400	301 167	374 206	1 821 563 968	4 770	35 766	1 039 011 712	38 556	40 903	345 071 720
	Less than 5 employees	160 239	160 988	188 123 986	133 554	134 085	105 158 894	793	923	3 684 795	26 510	26 647	82 256 939
	5 to 9 employees	78 549	81 303	211 303 993	71 255	73 277	141 547 004	604	889	5 570 095	7 034	7 521	66 821 387
	10 to 19 employees	54 261	61 969	256 611 932	50 891	57 394	199 856 196	772	1 472	12 551 650	2 964	3 576	51 152 600
	20 to 49 employees	33 826	50 586	368 064 143	31 701	46 516	298 569 690	914	2 578	30 046 799	1 538	2 046	51 647 211
	50 to 99 employees	9 366	23 019	256 040 108	8 612	19 999	207 246 824	587	2 681	49 853 780	316	533	21 754 579
	100 to 249 employees	4 387	20 337	336 269 868	3 838	15 856	227 788 012	535	5 044	103 961 868	151	332	27 255 474
	250 to 499 employees	1 104	11 558	246 717 816	851	7 811	147 516 672	259	4 709	115 304 010	30	93	12 692 189
	500 to 999 employees	414	10 924	257 929 509	264	5 718	127 963 812	144	4 522	116 340 174	9	63	10 995 094
	1,000 employees or more	378	30 191	1 084 586 045	201	13 550	365 916 864	162	12 948	601 698 541	4	92	20 496 067
	Firms not operated entire year	44 085	44 582	32 873 047	40 209	40 630	25 709 643	136	187	717 453	3 754	3 765	6 445 951
50	DURABLE GOODS												
	All firms	244 792	313 464	1 593 873 892	215 618	264 611	902 788 564	3 063	19 979	523 321 565	27 324	28 874	167 763 763
	Firms operated entire year	217 866	286 209	1 577 271 321	191 052	239 763	889 236 828	2 980	19 859	522 833 779	25 041	26 587	165 200 714
	Less than 5 employees	101 056	101 563	104 177 699	83 466	83 807	55 519 040	540	640	1 892 492	17 473	17 585	48 096 488
	5 to 9 employees	51 548	53 386	115 215 725	46 356	47 610	74 920 002	424	644	2 885 684	4 991	5 377	38 703 633
	10 to 19 employees	35 270	40 474	141 487 685	33 159	37 433	108 697 352	486	999	7 029 952	1 849	2 334	28 996 267
	20 to 49 employees	21 077	32 790	181 954 711	20 089	30 390	154 289 905	578	1 743	16 321 430	583	914	20 096 393
	50 to 99 employees	5 479	15 052	127 986 222	5 106	13 219	105 472 199	350	1 650	17 492 294	100	211	5 682 415
	100 to 249 employees	2 432	13 403	154 530 376	2 149	10 434	110 911 497	311	3 388	56 069 713	34	80	3 454 400
	250 to 499 employees	594	7 504	132 008 246	476	5 391	82 986 510	142	2 751	60 800 856	8	9	1 520 262
	500 to 999 employees	233	6 921	122 111 180	155	4 171	74 430 752	79	2 190	41 603 997	1	6	(D)
	1,000 employees or more	177	15 116	497 799 477	96	7 308	122 009 571	70	5 854	318 737 361	2	71	(D)
	Firms not operated entire year	26 926	27 255	16 602 571	24 566	24 848	13 551 736	83	120	487 786	2 283	2 287	2 563 049
501	Motor Vehicles and Motor Vehicle Parts and Supplies												
	All firms	36 097	47 274	394 104 350	34 449	43 857	170 848 520	265	1 821	181 680 287	1 487	1 596	41 575 543
	Firms operated entire year	32 772	43 893	392 447 637	31 264	40 620	169 402 422	261	1 813	(D)	1 351	1 460	(D)
	Less than 5 employees	14 119	14 189	11 609 029	13 287	13 337	7 732 549	40	55	(D)	816	820	3 857 833
	5 to 9 employees	8 489	8 772	13 716 872	8 236	8 504	9 917 167	38	54	524 870	241	250	3 538 319
	10 to 19 employees	5 683	6 698	17 367 884	5 518	6 514	12 833 877	46	64	834 911	141	152	4 002 495
	20 to 49 employees	3 185	5 400	27 359 716	3 065	5 193	19 668 888	51	123	2 285 100	87	92	6 154 391
	50 to 99 employees	833	2 469	26 333 265	770	2 320	21 331 974	23	87	7 229 779	41	45	(D)
	100 employees or more	463	6 365	296 060 871	388	4 752	97 917 967	63	1 430	175 142 233	25	101	21 989 275
	Firms not operated entire year	3 325	3 381	1 656 713	3 185	3 237	1 446 098	4	8	(D)	136	136	(D)
5012	Automobiles and Other Motor Vehicles												
	All firms	6 805	7 899	278 912 873	6 349	7 004	104 930 570	59	398	148 602 317	414	497	25 379 986
	Firms operated entire year	6 042	7 130	278 160 708	5 633	6 286	104 255 467	57	392	(D)	369	452	(D)
	Less than 5 employees	2 762	2 767	4 079 941	2 596	2 600	3 590 024	8	9	10 353	160	160	(D)
	5 to 9 employees	1 235	1 260	3 734 694	1 182	1 202	3 319 991	12	20	48 585	46	48	393 048
	10 to 19 employees	814	852	4 031 769	764	798	3 549 919	6	8	(D)	46	47	(D)
	20 to 49 employees	783	906	9 930 737	716	822	8 494 533	13	23	751 495	57	60	875 751
	50 to 99 employees	301	487	16 550 119	264	445	15 031 092	4	6	398 825	35	36	1 113 471
	100 employees or more	147	858	239 833 448	111	419	70 269 908	14	326	147 336 205	25	101	21 989 275
	Firms not operated entire year	763	769	752 165	716	718	675 103	2	6	(D)	45	45	(D)
5013	Motor Vehicle Supplies and New Parts												
	All firms	19 733	28 002	91 378 524	18 566	25 790	50 106 830	204	1 153	25 268 889	1 033	1 059	16 002 805
	Firms operated entire year	18 123	26 351	90 702 007	17 043	24 226	49 562 160	202	1 151	(D)	948	974	(D)
	Less than 5 employees	7 236	7 287	6 287 006	6 585	6 619	2 979 273	34	46	134 469	631	635	3 271 959
	5 to 9 employees	4 937	5 159	8 212 935	4 738	4 952	4 759 001	25	32	471 195	190	197	3 129 859
	10 to 19 employees	3 442	4 245	10 631 309	3 326	4 111	6 622 265	42	61	801 423	91	101	3 466 841
	20 to 49 employees	1 808	3 525	15 717 137	1 756	3 409	8 860 652	35	88	1 465 174	30	32	5 278 640
	50 to 99 employees	426	1 621	7 244 048	402	1 527	4 864 375	20	78	(D)	6	9	(D)
	100 employees or more	274	4 514	42 609 572	236	3 608	21 476 594	46	846	20 492 770	-	-	-
	Firms not operated entire year	1 610	1 651	676 517	1 523	1 564	544 670	2	2	(D)	85	85	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.												
5014	Tires and Tubes												
	All firms	2 807	4 146	20 093 635	2 756	3 836	12 091 802	20	270	7 809 081	40	40	192 752
	Firms operated entire year	2 548	3 879	19 985 318	2 503	3 575	11 985 191	20	270	7 809 081	34	34	191 046
	Less than 5 employees	749	755	560 967	725	728	(D)	4	7	(D)	25	25	(D)
	5 to 9 employees	644	665	982 587	639	660	972 217	3	3	12 242	5	5	15 412
	10 to 19 employees	620	712	1 862 114	613	703	1 758 780	2	2	(D)	4	4	(D)
	20 to 49 employees	406	684	2 934 103	403	679	2 884 055	3	4	46 747	—	—	—
	50 to 99 employees	85	283	2 363 455	82	273	(D)	3	10	(D)	—	—	—
	100 employees or more	44	780	11 282 092	41	532	4 374 061	5	244	6 894 583	—	—	—
	Firms not operated entire year	259	267	108 317	253	261	106 611	—	—	—	6	6	1 706
5015	Motor Vehicle Parts, Used												
	All firms	6 962	7 227	3 719 318	6 962	7 227	3 719 318	—	—	—	—	—	—
	Firms operated entire year	6 268	6 533	3 599 604	6 268	6 533	3 599 604	—	—	—	—	—	—
	Less than 5 employees	3 430	3 440	743 722	3 430	3 440	743 722	—	—	—	—	—	—
	5 to 9 employees	1 732	1 749	953 714	1 732	1 749	953 714	—	—	—	—	—	—
	10 to 19 employees	851	921	1 003 750	851	921	1 003 750	—	—	—	—	—	—
	20 to 49 employees	219	284	572 149	219	284	572 149	—	—	—	—	—	—
	50 to 99 employees	29	73	239 368	29	73	239 368	—	—	—	—	—	—
	100 employees or more	7	66	86 901	7	66	86 901	—	—	—	—	—	—
	Firms not operated entire year	694	694	119 714	694	694	119 714	—	—	—	—	—	—
502	Furniture and Homefurnishings												
	All firms	14 537	16 457	58 926 568	11 850	13 133	33 200 254	210	743	15 780 404	2 531	2 581	9 945 910
	Firms operated entire year	12 914	14 823	57 984 432	10 443	11 716	32 544 915	202	734	(D)	2 323	2 373	(D)
	Less than 5 employees	6 574	6 607	8 235 773	4 676	4 697	2 800 947	35	48	(D)	1 885	1 889	5 427 213
	5 to 9 employees	2 737	2 845	6 085 239	2 415	2 488	3 554 043	36	53	529 592	295	307	2 026 067
	10 to 19 employees	1 813	2 052	6 306 317	1 705	1 914	4 948 089	27	45	323 575	92	109	1 108 192
	20 to 49 employees	1 252	1 683	9 843 160	1 182	1 548	7 784 209	37	90	1 395 438	42	54	816 721
	50 to 99 employees	353	717	7 367 694	318	598	5 297 635	28	75	1 677 263	7	11	277 015
	100 employees or more	185	919	20 146 249	147	471	8 159 992	39	423	11 731 363	2	3	(D)
	Firms not operated entire year	1 623	1 634	942 136	1 407	1 417	655 339	8	9	(D)	208	208	(D)
5021	Furniture												
	All firms	6 471	7 342	23 025 015	4 990	5 534	13 530 556	80	349	4 404 906	1 426	1 459	5 089 553
	Firms operated entire year	5 738	6 603	22 607 213	4 378	4 917	13 252 890	77	345	(D)	1 308	1 341	(D)
	Less than 5 employees	3 038	3 056	4 058 124	1 953	1 965	1 107 846	12	17	(D)	1 080	1 080	2 942 852
	5 to 9 employees	1 105	1 158	2 298 867	954	986	1 334 914	14	28	50 022	144	151	942 757
	10 to 19 employees	790	900	2 607 349	728	820	1 964 550	11	18	51 044	55	66	608 958
	20 to 49 employees	561	773	3 902 911	525	701	3 280 615	17	40	350 787	23	34	305 605
	50 to 99 employees	164	306	2 910 462	151	277	2 453 362	10	17	376 464	4	7	(D)
	100 employees or more	80	410	6 829 500	67	168	3 111 603	13	225	3 564 950	2	3	(D)
	Firms not operated entire year	733	739	417 802	612	617	277 666	3	4	(D)	118	118	(D)
5023	Homefurnishings												
	All firms	8 080	9 115	35 901 553	6 868	7 599	19 669 698	134	394	11 375 498	1 106	1 122	4 856 357
	Firms operated entire year	7 190	8 220	35 377 219	6 073	6 799	19 292 025	129	389	(D)	1 016	1 032	(D)
	Less than 5 employees	3 542	3 557	4 180 163	2 727	2 737	1 695 010	24	31	(D)	806	810	2 485 417
	5 to 9 employees	1 633	1 685	3 787 808	1 460	1 497	2 217 220	24	28	482 915	151	156	1 083 310
	10 to 19 employees	1 027	1 155	3 713 303	980	1 097	2 989 351	15	24	269 186	37	42	498 178
	20 to 49 employees	692	907	5 937 884	658	847	4 508 304	21	51	1 050 049	19	20	511 116
	50 to 99 employees	192	413	4 481 579	169	323	2 864 152	19	58	1 305 267	3	4	(D)
	100 employees or more	104	503	13 276 482	79	298	5 017 988	26	197	8 156 547	—	—	—
	Firms not operated entire year	890	895	524 334	795	800	377 673	5	5	(D)	90	90	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
503	Lumber and Other Construction Materials												
	All firms	15 123	19 546	89 764 124	13 602	16 355	63 764 660	482	2 020	21 299 461	1 152	1 171	4 700 003
	Firms operated entire year	13 166	17 545	88 256 186	11 761	14 487	62 491 753	472	1 994	(D)	1 045	1 064	(D)
	Less than 5 employees	5 514	5 546	6 781 355	4 637	4 654	4 222 102	86	94	(D)	835	841	(D)
	5 to 9 employees	2 976	3 070	7 184 086	2 766	2 832	5 707 115	78	99	366 351	152	156	1 226 157
	10 to 19 employees	2 381	2 683	10 823 571	2 273	2 522	9 410 111	88	160	1 060 237	47	55	709 961
	20 to 49 employees	1 611	2 425	15 260 787	1 510	2 163	12 890 570	102	255	2 181 013	11	12	188 969
	50 to 99 employees	424	1 110	9 613 138	371	862	7 558 152	62	279	2 278 638	—	—	—
	100 employees or more	260	2 711	38 593 249	204	1 454	22 703 703	56	1 107	15 110 789	—	—	—
	Firms not operated entire year	1 957	2 001	1 507 938	1 841	1 868	1 272 907	10	26	(D)	107	107	(D)
5031	Lumber, Plywood, Millwork, and Wood Panels												
	All firms	6 823	8 364	56 004 376	6 143	7 293	43 078 847	203	537	10 175 922	524	534	2 749 607
	Firms operated entire year	5 957	7 492	55 226 361	5 316	6 460	42 353 595	202	536	(D)	486	496	(D)
	Less than 5 employees	2 344	2 357	3 992 568	1 941	1 949	2 542 781	33	33	83 774	385	390	1 417 080
	5 to 9 employees	1 233	1 264	4 098 536	1 141	1 165	3 317 791	34	40	156 023	71	73	721 495
	10 to 19 employees	1 097	1 194	6 450 901	1 045	1 126	5 666 643	36	56	492 848	26	29	490 349
	20 to 49 employees	883	1 128	9 122 042	839	1 044	8 007 764	43	75	(D)	4	4	(D)
	50 to 99 employees	251	486	5 923 998	222	386	4 755 879	33	105	1 205 329	—	—	—
	100 employees or more	149	1 063	25 638 316	128	790	18 062 737	23	227	7 197 240	—	—	—
	Firms not operated entire year	866	872	778 015	827	833	725 252	1	1	(D)	38	38	(D)
5032	Brick, Stone, and Related Construction Materials												
	All firms	3 274	4 285	10 117 659	3 010	3 388	5 538 540	159	761	4 205 538	134	136	373 581
	Firms operated entire year	2 834	3 842	9 940 001	2 589	2 964	5 383 553	155	757	(D)	119	121	(D)
	Less than 5 employees	1 257	1 263	841 484	1 145	1 148	661 897	38	42	(D)	91	91	(D)
	5 to 9 employees	710	737	1 195 977	664	682	868 989	29	36	175 716	19	19	159 744
	10 to 19 employees	507	607	1 491 733	475	549	1 320 503	33	65	222 393	6	8	721 874
	20 to 49 employees	288	518	2 142 543	255	423	1 556 431	33	96	569 166	3	3	(D)
	50 to 99 employees	54	203	1 367 475	43	124	626 119	11	82	739 953	—	—	—
	100 employees or more	18	514	2 900 789	7	38	349 614	11	436	2 434 653	—	—	—
	Firms not operated entire year	440	443	177 658	421	424	154 987	4	4	(D)	15	15	(D)
5033	Roofing, Siding, and Insulation Materials												
	All firms	1 793	2 848	14 426 081	1 553	2 315	9 135 619	57	327	4 540 115	200	206	750 347
	Firms operated entire year	1 587	2 642	14 284 020	1 363	2 125	9 025 727	56	326	(D)	185	191	(D)
	Less than 5 employees	585	579	832 369	434	434	421 865	9	11	17 771	148	149	395 811
	5 to 9 employees	356	380	906 869	328	338	731 704	5	5	13 360	28	30	168 386
	10 to 19 employees	314	378	1 566 452	298	349	1 358 034	11	21	124 569	6	8	104 222
	20 to 49 employees	215	420	2 910 100	204	390	2 286 309	12	35	(D)	3	4	(D)
	50 to 99 employees	69	237	1 757 518	62	212	1 581 609	10	40	468 142	—	—	—
	100 employees or more	48	648	6 310 712	37	402	2 646 206	9	214	3 287 989	—	—	—
	Firms not operated entire year	206	206	142 061	190	190	109 892	1	1	(D)	15	15	(D)
5039	Construction Materials, N.E.C.												
	All firms	3 360	4 049	9 216 008	2 976	3 359	6 011 654	105	395	2 377 886	294	295	826 468
	Firms operated entire year	2 914	3 569	8 805 804	2 572	2 938	5 728 878	101	375	(D)	255	256	(D)
	Less than 5 employees	1 359	1 365	1 170 827	1 138	1 143	616 198	11	12	54 898	211	211	500 205
	5 to 9 employees	705	728	1 065 811	650	662	819 896	21	32	69 383	34	34	176 532
	10 to 19 employees	499	546	1 538 533	477	520	1 180 807	19	35	319 624	9	10	87 516
	20 to 49 employees	249	395	1 757 557	229	327	1 283 012	24	70	(D)	1	1	(D)
	50 to 99 employees	62	205	1 020 389	48	120	736 348	16	85	337 730	—	—	—
	100 employees or more	40	330	2 252 687	30	166	1 092 610	10	141	1 052 883	—	—	—
	Firms not operated entire year	446	480	410 204	404	421	282 776	4	20	(D)	39	39	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
504	Professional and Commercial Equipment and Supplies												
	All firms	36 575	46 792	262 974 455	33 368	39 771	139 628 502	478	4 045	112 670 437	2 852	2 976	10 675 516
	Firms operated entire year	32 012	42 177	260 178 435	29 100	35 454	137 106 000	465	4 030	112 627 048	2 569	2 693	10 445 387
	Less than 5 employees	14 586	14 677	11 350 867	12 792	12 855	7 257 970	93	124	463 119	1 739	1 750	3 670 098
	5 to 9 employees	7 549	7 776	13 030 066	6 977	7 141	9 754 009	53	103	424 216	546	582	3 144 230
	10 to 19 employees	5 176	5 804	16 941 769	4 934	5 434	14 613 985	58	144	661 350	201	231	2 043 793
	20 to 49 employees	3 174	4 578	24 778 259	3 027	4 191	21 760 561	93	320	2 199 866	72	103	1 175 071
	50 to 99 employees	878	1 986	17 742 536	827	1 737	15 817 538	54	278	1 561 965	6	12	167 461
	100 employees or more	649	7 356	176 334 938	543	4 096	67 901 937	114	3 061	107 316 532	5	15	244 734
	Firms not operated entire year	4 563	4 615	2 796 020	4 268	4 317	2 522 502	13	15	43 389	283	283	230 129
5043	Photographic Equipment and Supplies												
	All firms	1 151	1 461	16 671 917	1 046	1 256	6 097 226	30	123	10 410 542	82	82	164 149
	Firms operated entire year	1 033	1 340	16 607 164	935	1 144	6 038 305	28	120	(D)	76	76	(D)
	Less than 5 employees	432	436	334 466	366	371	230 264	7	7	8 365	60	60	98 200
	5 to 9 employees	221	225	450 896	205	206	383 166	5	7	15 913	13	13	53 756
	10 to 19 employees	200	219	735 247	197	214	725 521	1	1	(D)	3	3	(D)
	20 to 49 employees	118	184	1 115 023	114	178	1 068 165	7	22	98 628	—	—	—
	50 to 99 employees	33	73	869 131	32	56	822 364	1	5	(D)	—	—	—
	100 employees or more	29	203	13 102 401	21	119	2 808 825	7	78	10 269 552	—	—	—
	Firms not operated entire year	118	121	64 753	111	112	58 921	2	3	(D)	6	6	(D)
5044	Office Equipment												
	All firms	6 176	8 631	28 903 843	5 851	7 495	17 696 004	51	840	10 407 916	287	296	799 923
	Firms operated entire year	5 574	8 006	28 601 543	5 278	6 899	17 427 829	50	839	(D)	259	268	(D)
	Less than 5 employees	2 126	2 136	855 657	1 947	1 953	575 464	15	20	(D)	168	168	205 538
	5 to 9 employees	1 423	1 451	1 138 514	1 370	1 397	969 716	6	9	12 063	50	51	164 251
	10 to 19 employees	1 018	1 159	1 658 279	988	1 094	1 397 715	6	37	53 495	25	28	211 250
	20 to 49 employees	702	992	2 306 218	685	965	2 178 389	5	12	42 075	14	17	95 488
	50 to 99 employees	189	446	1 486 264	184	403	1 324 273	4	37	154 644	1	3	(D)
	100 employees or more	116	1 822	21 156 611	104	1 087	10 982 272	14	724	10 052 857	1	1	(D)
	Firms not operated entire year	602	625	302 300	573	596	268 175	1	1	(D)	28	28	(D)
5045	Computers and Computer Peripheral Equipment and Software												
	All firms	13 231	17 578	140 721 448	12 524	14 858	70 062 977	160	2 083	67 420 188	586	637	3 238 283
	Firms operated entire year	11 233	15 560	139 197 593	10 610	12 924	68 624 113	155	2 078	(D)	507	558	(D)
	Less than 5 employees	5 235	5 278	4 509 210	4 917	4 944	3 692 240	31	47	(D)	302	307	695 912
	5 to 9 employees	2 647	2 756	5 592 792	2 518	2 597	4 664 502	15	42	240 528	122	137	849 511
	10 to 19 employees	1 767	2 028	7 518 394	1 704	1 906	6 911 356	18	59	131 028	49	58	834 609
	20 to 49 employees	1 045	1 533	12 197 780	989	1 375	10 734 482	35	148	1 045 106	27	35	516 287
	50 to 99 employees	303	751	9 583 319	286	635	8 712 798	13	101	393 684	4	8	154 343
	100 employees or more	236	3 214	99 796 098	196	1 467	33 908 735	43	1 681	65 459 100	3	13	(D)
	Firms not operated entire year	1 998	2 018	1 523 855	1 914	1 934	1 438 864	5	5	(D)	79	79	(D)
5046	Commercial Equipment, N.E.C.												
	All firms	4 593	4 998	11 203 113	4 068	4 360	8 552 929	59	150	1 059 093	472	488	1 591 091
	Firms operated entire year	4 064	4 466	10 997 505	3 582	3 872	8 379 268	58	148	(D)	430	446	(D)
	Less than 5 employees	1 917	1 931	1 487 974	1 623	1 629	761 094	10	14	38 046	289	293	691 926
	5 to 9 employees	1 006	1 030	1 664 585	897	910	1 091 434	9	11	30 180	102	110	544 996
	10 to 19 employees	703	767	2 123 001	654	696	1 637 765	13	29	179 231	34	36	(D)
	20 to 49 employees	325	446	2 069 534	306	405	1 732 037	14	34	315 461	5	7	22 036
	50 to 99 employees	84	145	1 915 763	75	121	1 523 723	10	30	418 769	—	—	—
	100 employees or more	29	147	1 736 648	27	111	1 633 215	2	30	(D)	—	—	—
	Firms not operated entire year	529	532	205 608	486	488	173 661	1	2	(D)	42	42	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
504	Professional and Commercial Equipment and Supplies—Con.												
5047	Medical, Dental, and Hospital Equipment and Supplies												
	All firms	7 652	9 521	51 715 199	6 508	7 806	26 554 452	119	631	21 131 684	1 058	1 084	4 029 063
	Firms operated entire year	6 715	8 583	51 209 909	5 665	6 962	26 135 874	117	629	(D)	966	992	(D)
	Less than 5 employees	3 345	3 356	2 984 776	2 659	2 668	1 401 473	19	24	(D)	673	674	1 563 667
	5 to 9 employees	1 516	1 554	3 120 744	1 313	1 341	1 813 127	9	14	51 902	199	205	1 281 169
	10 to 19 employees	928	1 024	3 407 256	853	939	2 624 616	15	22	257 844	68	70	540 565
	20 to 49 employees	605	838	4 920 398	570	761	4 110 408	16	38	396 437	24	41	528 613
	50 to 99 employees	171	333	2 915 204	160	313	2 553 964	17	78	484 096	1	1	(D)
	100 employees or more	150	1 478	33 861 531	110	940	13 632 286	41	453	19 905 429	1	1	(D)
	Firms not operated entire year	937	938	505 290	843	844	418 578	2	2	(D)	92	92	(D)
5048	Ophthalmic Goods												
	All firms	1 528	1 783	4 909 583	1 363	1 568	4 115 005	30	72	500 886	143	143	293 692
	Firms operated entire year	1 380	1 635	4 806 144	1 228	1 433	4 019 881	29	71	(D)	131	131	(D)
	Less than 5 employees	617	620	470 925	500	503	252 661	5	7	(D)	114	114	212 355
	5 to 9 employees	259	260	388 076	246	247	342 603	3	5	5 567	11	11	40 855
	10 to 19 employees	233	243	695 997	226	232	628 185	6	10	46 955	5	5	30 555
	20 to 49 employees	168	232	923 960	160	205	850 764	6	17	62 041	1	1	(D)
	50 to 99 employees	55	103	671 132	51	97	606 371	4	5	60 589	—	—	—
	100 employees or more	48	177	1 656 054	45	149	1 339 297	5	27	315 665	—	—	—
	Firms not operated entire year	148	148	103 439	135	135	95 124	1	1	(D)	12	12	(D)
5049	Professional Equipment and Supplies, N.E.C.												
	All firms	2 402	2 820	8 849 352	2 119	2 428	6 549 909	69	146	1 740 128	227	246	559 315
	Firms operated entire year	2 169	2 587	8 758 577	1 911	2 220	6 480 730	68	145	(D)	203	222	(D)
	Less than 5 employees	968	980	900 605	814	821	361 656	24	29	(D)	137	138	215 855
	5 to 9 employees	508	535	766 599	458	475	548 611	7	11	32 430	48	52	198 737
	10 to 19 employees	354	400	871 316	332	360	737 671	6	6	28 926	17	31	117 677
	20 to 49 employees	235	351	1 573 682	219	309	1 245 157	16	40	314 624	1	1	(D)
	50 to 99 employees	48	107	480 476	41	93	415 894	6	12	55 496	—	—	—
	100 employees or more	56	214	4 165 899	47	162	3 171 741	9	47	978 116	—	—	—
	Firms not operated entire year	233	233	90 775	208	208	69 179	1	1	(D)	24	24	(D)
505	Metals and Minerals, Except Petroleum												
	All firms	8 605	11 248	118 321 902	7 098	8 739	70 617 466	353	1 246	39 546 086	1 238	1 263	8 158 350
	Firms operated entire year	7 752	10 385	117 022 634	6 339	7 971	69 531 252	349	1 242	39 541 911	1 147	1 172	7 949 471
	Less than 5 employees	3 584	3 611	8 265 293	2 639	2 654	4 000 333	72	84	612 113	911	914	3 940 408
	5 to 9 employees	1 637	1 706	9 736 073	1 424	1 452	6 638 738	48	80	700 347	176	186	2 487 855
	10 to 19 employees	1 179	1 334	11 347 024	1 076	1 161	8 393 839	66	124	2 628 793	48	55	1 024 653
	20 to 49 employees	872	1 309	18 665 026	817	1 137	15 281 670	59	177	4 509 084	12	17	496 555
	50 to 99 employees	278	677	11 220 007	239	505	7 758 158	48	191	3 272 232	—	—	—
	100 employees or more	202	1 748	57 789 211	144	1 062	27 458 514	56	586	27 819 342	—	—	—
	Firms not operated entire year	853	863	1 299 268	759	768	1 086 214	4	4	4 175	91	91	208 879
5051	Metals Service Centers and Offices												
	All firms	7 929	10 426	105 833 987	6 557	8 123	64 276 424	312	1 154	34 775 986	1 127	1 149	6 781 577
	Firms operated entire year	7 168	9 655	104 919 101	5 880	7 437	63 534 557	308	1 150	34 771 811	1 046	1 068	6 612 733
	Less than 5 employees	3 242	3 266	6 736 175	2 367	2 381	3 018 968	56	67	374 978	845	848	3 481 664
	5 to 9 employees	1 515	1 579	7 716 386	1 327	1 353	5 245 735	44	75	565 697	153	163	(D)
	10 to 19 employees	1 111	1 253	9 561 042	1 021	1 101	7 023 745	60	116	2 388 717	39	43	790 094
	20 to 49 employees	835	1 214	15 654 229	789	1 084	14 494 720	52	140	2 369 493	9	14	(D)
	50 to 99 employees	267	640	10 218 382	233	482	7 276 831	42	179	2 637 812	—	—	—
	100 employees or more	198	1 703	55 032 887	143	1 036	26 474 558	54	573	26 435 114	—	—	—
	Firms not operated entire year	761	771	914 886	677	686	741 867	4	4	4 175	81	81	168 844

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

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SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
505	Metals and Minerals, Except Petroleum—Con.												
5052	Coal and Other Minerals and Ores												
	All firms	690	822	12 487 915	548	616	6 341 042	46	92	4 770 100	111	114	1 376 773
	Firms operated entire year	598	730	12 103 533	466	534	5 996 695	46	92	4 770 100	101	104	1 336 738
	Less than 5 employees	346	349	1 577 875	273	274	(D)	18	19	277 858	66	66	458 744
	5 to 9 employees	127	133	2 120 167	100	102	(D)	6	8	(D)	23	23	(D)
	10 to 19 employees	68	80	1 782 239	55	59	1 366 351	6	8	240 076	9	12	234 559
	20 to 49 employees	42	99	3 996 868	30	54	1 498 618	9	39	2 211 221	3	3	(D)
	50 to 99 employees	11	34	1 091 751	7	23	630 799	5	9	575 074	—	—	—
	100 employees or more	4	35	1 534 633	1	22	(D)	2	9	(D)	—	—	—
	Firms not operated entire year	92	92	384 382	82	82	344 347	—	—	—	10	10	40 035
506	Electrical Goods												
	All firms	28 002	39 303	227 784 486	22 125	29 105	115 387 377	453	3 968	70 720 937	5 593	6 230	41 676 172
	Firms operated entire year	25 110	36 377	225 724 689	19 586	26 542	113 843 564	440	3 949	70 660 533	5 253	5 886	41 220 592
	Less than 5 employees	11 329	11 422	14 773 159	8 207	8 250	5 493 457	97	116	322 052	3 088	3 120	9 138 794
	5 to 9 employees	6 223	6 565	20 499 668	4 817	4 975	8 879 126	57	100	412 864	1 382	1 544	11 407 392
	10 to 19 employees	4 004	4 782	26 087 797	3 371	3 819	14 390 876	62	161	721 535	602	817	11 532 764
	20 to 49 employees	2 440	4 031	29 241 432	2 207	3 410	19 560 510	85	314	2 699 903	165	332	7 578 471
	50 to 99 employees	677	1 934	17 177 395	629	1 644	13 062 936	43	243	3 073 200	13	46	1 147 836
	100 employees or more	437	7 643	117 945 238	355	4 444	52 456 659	96	3 015	63 430 979	3	27	415 335
	Firms not operated entire year	2 892	2 926	2 059 797	2 539	2 563	1 543 813	13	19	60 404	340	344	455 580
5063	Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials												
	All firms	12 445	18 511	74 740 142	9 729	13 812	42 671 554	208	1 953	17 174 903	2 572	2 746	14 893 685
	Firms operated entire year	11 245	17 301	73 931 629	8 679	12 757	42 064 457	204	1 945	(D)	2 426	2 599	(D)
	Less than 5 employees	4 819	4 871	5 561 802	3 424	3 452	2 016 905	44	54	133 408	1 371	1 386	3 427 998
	5 to 9 employees	2 866	2 993	8 034 608	2 186	2 244	3 374 394	26	55	455 562	674	727	4 296 786
	10 to 19 employees	1 865	2 176	9 536 782	1 559	1 760	5 265 192	24	78	210 993	298	348	4 222 905
	20 to 49 employees	1 171	1 942	11 150 922	1 046	1 639	7 713 997	51	171	1 163 179	76	124	2 299 069
	50 to 99 employees	331	1 024	7 974 103	307	875	5 795 987	20	135	1 813 748	6	13	350 623
	100 employees or more	193	4 295	31 673 412	157	2 787	17 897 982	39	1 452	13 379 976	1	1	(D)
	Firms not operated entire year	1 200	1 210	808 513	1 050	1 055	607 097	4	8	(D)	146	147	(D)
5064	Electrical Appliances, Television and Radio Sets												
	All firms	3 054	3 785	46 880 306	2 506	2 985	25 974 068	38	245	15 191 753	526	555	5 714 485
	Firms operated entire year	2 755	3 486	46 607 722	2 234	2 713	25 768 494	37	244	(D)	500	529	(D)
	Less than 5 employees	1 196	1 207	2 487 373	891	897	829 807	5	6	(D)	306	309	1 635 379
	5 to 9 employees	619	656	3 113 585	487	511	1 503 124	5	6	(D)	127	138	1 578 444
	10 to 19 employees	471	537	4 227 467	417	472	2 752 303	6	13	46 243	52	63	1 489 353
	20 to 49 employees	319	470	5 664 704	303	447	4 683 231	5	14	256 584	14	18	835 750
	50 to 99 employees	95	208	3 379 443	94	197	3 163 660	2	11	(D)	1	1	(D)
	100 employees or more	55	408	27 735 150	42	189	12 836 369	14	194	14 427 411	—	—	—
	Firms not operated entire year	299	299	272 584	272	272	205 574	1	1	(D)	26	26	(D)
5065	Electronic Parts and Equipment, N.E.C.												
	All firms	12 688	17 007	106 164 038	10 017	12 308	46 741 755	248	1 770	38 354 281	2 508	2 929	21 068 002
	Firms operated entire year	11 295	15 590	105 185 338	8 800	11 072	46 010 613	240	1 760	38 321 065	2 340	2 758	20 853 660
	Less than 5 employees	5 388	5 424	6 848 218	3 939	3 953	2 694 646	57	65	175 989	1 423	1 437	4 108 464
	5 to 9 employees	2 768	2 969	9 765 629	2 165	2 250	4 057 720	34	61	249 804	583	684	5 563 214
	10 to 19 employees	1 697	2 092	12 388 063	1 421	1 609	6 463 895	35	73	480 636	252	399	5 799 033
	20 to 49 employees	975	1 640	12 856 048	878	1 332	7 518 987	38	147	1 319 612	75	192	4 535 942
	50 to 99 employees	265	701	6 663 600	241	590	5 528 901	25	120	1 477 375	5	20	(D)
	100 employees or more	202	2 764	56 663 780	156	1 338	19 746 464	51	1 294	34 617 649	2	26	(D)
	Firms not operated entire year	1 393	1 417	978 700	1 217	1 236	731 142	8	10	33 216	168	171	214 342

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
507	Hardware, and Plumbing and Heating Equipment and Supplies												
	All firms	17 845	24 674	76 088 078	15 115	20 972	53 062 920	213	977	10 602 773	2 608	2 725	12 422 385
	Firms operated entire year	16 256	23 055	75 226 231	13 695	19 522	52 425 771	208	972	10 597 184	2 444	2 561	12 203 276
	Less than 5 employees	6 761	6 788	6 707 124	5 192	5 205	2 667 952	41	49	161 831	1 564	1 572	3 917 677
	5 to 9 employees	4 143	4 298	9 064 013	3 545	3 663	4 995 848	24	26	118 128	605	641	4 052 180
	10 to 19 employees	2 878	3 418	10 566 898	2 635	3 070	7 525 505	39	79	462 215	213	261	2 632 077
	20 to 49 employees	1 766	3 109	13 125 186	1 677	2 911	11 191 967	46	130	805 252	54	74	1 186 515
	50 to 99 employees	439	1 458	7 992 520	410	1 361	7 024 323	26	119	643 150	7	12	(D)
	100 employees or more	269	3 984	27 770 490	236	3 312	19 020 176	32	569	8 406 608	1	1	(D)
	Firms not operated entire year	1 589	1 619	861 847	1 420	1 450	637 149	5	5	5 589	164	164	219 109
5072	Hardware												
	All firms	6 807	8 407	30 104 219	5 871	7 173	21 201 493	102	345	4 126 745	859	889	4 775 981
	Firms operated entire year	6 193	7 783	29 783 850	5 319	6 611	20 964 895	98	341	(D)	801	831	(D)
	Less than 5 employees	2 637	2 647	2 616 812	2 046	2 050	1 042 398	20	21	(D)	577	581	1 547 065
	5 to 9 employees	1 462	1 507	3 372 644	1 293	1 331	1 700 113	13	15	22 497	165	175	1 670 948
	10 to 19 employees	1 066	1 211	3 869 663	1 001	1 109	2 616 513	20	43	302 085	47	58	957 832
	20 to 49 employees	723	1 006	4 477 515	700	961	3 960 100	18	42	241 393	9	10	314 675
	50 to 99 employees	194	502	3 002 100	181	463	2 623 734	14	34	280 976	3	7	(D)
	100 employees or more	111	910	12 445 116	98	697	9 022 037	13	186	3 242 674	—	—	—
	Firms not operated entire year	614	624	320 369	552	562	236 598	4	4	(D)	58	58	(D)
5074	Plumbing and Heating Equipment and Supplies (Hydronics)												
	All firms	6 780	9 326	27 893 346	5 673	7 930	19 095 421	71	278	3 534 049	1 069	1 118	5 263 876
	Firms operated entire year	6 183	8 718	27 546 918	5 130	7 376	18 850 444	70	277	(D)	1 016	1 065	(D)
	Less than 5 employees	2 461	2 470	2 264 691	1 884	1 888	919 658	12	18	(D)	582	582	1 331 757
	5 to 9 employees	1 699	1 751	3 850 829	1 400	1 435	2 054 060	10	10	73 570	298	313	1 763 443
	10 to 19 employees	1 138	1 347	4 403 905	1 019	1 184	2 976 950	13	25	161 640	108	132	1 284 397
	20 to 49 employees	639	1 206	5 312 421	606	1 147	4 366 816	15	32	350 833	24	34	(D)
	50 to 99 employees	156	535	3 103 439	143	501	2 682 087	8	34	221 154	4	4	169 452
	100 employees or more	90	1 409	8 611 633	78	1 221	5 850 873	12	158	2 679 055	—	—	—
	Firms not operated entire year	597	608	346 428	543	554	244 977	1	1	(D)	53	53	(D)
5075	Warm Air Heating and Air-Conditioning Equipment and Supplies												
	All firms	3 359	5 486	14 620 789	2 773	4 617	10 354 877	42	266	2 355 519	567	603	1 910 393
	Firms operated entire year	3 078	5 199	14 477 147	2 539	4 377	10 246 270	42	266	2 355 519	520	556	1 875 358
	Less than 5 employees	1 282	1 294	1 427 413	960	967	525 368	10	13	(D)	321	324	817 421
	5 to 9 employees	806	857	1 506 361	682	720	1 027 064	6	7	(D)	128	139	498 467
	10 to 19 employees	550	712	1 894 562	497	642	1 577 824	5	6	15 630	52	65	317 684
	20 to 49 employees	311	603	2 487 289	285	557	2 194 128	8	12	74 420	18	27	(D)
	50 to 99 employees	72	319	1 654 859	67	292	1 419 211	5	49	219 462	—	—	—
	100 employees or more	57	1 414	5 506 663	48	1 199	3 502 675	8	179	1 940 583	1	1	(D)
	Firms not operated entire year	281	287	143 642	234	240	108 607	—	—	—	47	47	35 035
5078	Refrigeration Equipment and Supplies												
	All firms	1 013	1 455	3 469 724	889	1 252	2 411 129	17	88	586 460	114	115	472 135
	Firms operated entire year	916	1 355	3 418 316	798	1 158	2 364 162	17	88	586 460	108	109	467 694
	Less than 5 employees	418	422	433 723	332	335	211 368	3	3	3 274	84	85	221 434
	5 to 9 employees	205	216	400 034	191	202	257 509	2	2	(D)	14	14	119 322
	10 to 19 employees	147	178	540 667	141	168	441 735	3	6	(D)	7	7	79 637
	20 to 49 employees	113	329	1 114 503	102	260	844 575	8	61	215 851	3	3	47 301
	50 to 99 employees	24	115	358 704	24	115	358 704	—	—	—	—	—	—
	100 employees or more	9	95	570 685	8	78	250 271	1	16	(D)	—	—	—
	Firms not operated entire year	97	100	51 408	91	94	46 967	—	—	—	6	6	4 441

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
508	Machinery, Equipment, and Supplies												
	All firms	57 984	73 865	230 003 975	50 820	62 138	149 215 883	941	4 821	58 481 365	6 565	6 906	22 306 727
	Firms operated entire year	52 193	68 001	226 807 859	45 557	56 811	146 577 951	919	4 793	58 297 040	6 056	6 397	21 932 868
	Less than 5 employees	23 502	23 628	20 623 334	19 060	19 133	11 112 663	165	193	330 829	4 401	4 433	9 437 520
	5 to 9 employees	12 539	12 998	23 292 539	11 285	11 562	16 335 280	160	265	880 431	1 158	1 240	6 377 283
	10 to 19 employees	9 119	10 468	30 947 413	8 659	9 779	26 728 773	150	277	1 307 850	373	498	3 464 445
	20 to 49 employees	5 084	8 240	37 597 561	4 864	7 655	33 765 408	175	549	3 804 770	105	178	2 077 577
	50 to 99 employees	1 205	3 882	25 594 197	1 105	3 229	20 728 982	109	624	4 994 293	14	40	385 133
	100 employees or more	744	8 785	88 752 815	584	5 453	37 906 845	160	2 885	46 978 867	5	8	190 910
	Firms not operated entire year	5 791	5 864	3 196 116	5 263	5 327	2 637 932	22	28	184 325	509	509	373 859
5082	Construction and Mining (Except Petroleum) Machinery and Equipment												
	All firms	3 635	5 157	26 120 154	3 351	4 595	17 711 409	75	322	7 662 544	231	240	746 201
	Firms operated entire year	3 266	4 784	25 863 376	3 006	4 246	17 472 695	74	321	(D)	208	217	(D)
	Less than 5 employees	1 348	1 352	1 170 498	1 191	1 194	900 371	10	14	7 194	154	154	287 190
	5 to 9 employees	656	677	1 265 285	610	622	1 022 317	9	13	22 939	37	41	219 049
	10 to 19 employees	589	672	1 964 517	574	651	1 838 703	10	17	72 207	11	12	78 333
	20 to 49 employees	406	696	3 291 479	396	659	3 023 490	13	65	305 906	4	7	78 089
	50 to 99 employees	129	409	2 692 605	114	360	2 272 172	12	28	(D)	2	3	(D)
	100 employees or more	138	978	15 478 992	121	760	8 415 642	20	184	6 845 391	—	—	—
	Firms not operated entire year	369	373	256 778	345	349	238 714	1	1	(D)	23	23	(D)
5083	Farm and Garden Machinery and Equipment												
	All firms	9 504	10 742	29 498 767	9 173	10 211	21 527 110	60	236	6 839 570	288	295	1 132 087
	Firms operated entire year	8 686	9 917	29 103 807	8 378	9 409	21 150 620	59	235	(D)	266	273	(D)
	Less than 5 employees	2 987	3 007	1 729 018	2 800	2 816	1 312 153	6	8	9 104	188	189	411 908
	5 to 9 employees	2 272	2 305	3 241 880	2 208	2 229	2 787 072	16	23	39 838	51	55	416 668
	10 to 19 employees	2 252	2 434	6 918 792	2 228	2 398	6 652 526	14	27	121 292	17	18	183 298
	20 to 49 employees	1 018	1 482	7 104 293	1 000	1 446	6 865 185	8	20	141 241	9	10	90 344
	50 to 99 employees	117	317	1 828 835	113	285	1 720 649	5	32	112 175	—	—	—
	100 employees or more	40	372	8 280 989	29	235	1 813 035	10	125	(D)	1	1	(D)
	Firms not operated entire year	818	825	394 960	795	802	376 490	1	1	(D)	22	22	(D)
5084	Industrial Machinery and Equipment												
	All firms	24 611	30 322	86 649 236	20 074	23 279	56 127 282	535	2 652	17 870 321	4 178	4 391	12 651 633
	Firms operated entire year	22 175	27 858	85 338 952	17 932	21 116	55 107 208	522	2 633	17 792 635	3 896	4 109	12 439 109
	Less than 5 employees	11 044	11 119	10 838 126	8 152	8 182	4 992 565	118	137	185 260	2 851	2 872	5 793 946
	5 to 9 employees	5 221	5 476	11 017 619	4 430	4 559	6 962 312	89	166	512 794	744	801	3 744 465
	10 to 19 employees	3 279	3 822	11 845 492	2 975	3 338	9 297 335	85	179	687 496	241	326	1 961 719
	20 to 49 employees	1 859	2 927	15 260 636	1 734	2 592	13 410 161	96	294	1 427 304	53	97	817 527
	50 to 99 employees	488	1 467	10 192 714	435	1 074	8 438 650	55	346	(D)	5	8	(D)
	100 employees or more	284	3 047	26 184 365	206	1 371	12 006 185	79	1 511	(D)	2	5	(D)
	Firms not operated entire year	2 436	2 464	1 310 284	2 142	2 163	1 020 074	13	19	77 686	282	282	212 524
5085	Industrial Supplies												
	All firms	11 071	16 199	56 684 330	9 766	13 787	32 310 549	257	1 214	20 157 600	1 131	1 198	4 216 181
	Firms operated entire year	10 045	15 153	55 966 710	8 841	12 842	31 752 410	253	1 210	(D)	1 034	1 101	(D)
	Less than 5 employees	4 134	4 157	3 789 113	3 399	3 418	2 133 240	40	44	132 160	720	726	1 574 059
	5 to 9 employees	2 431	2 536	4 674 550	2 183	2 245	3 321 957	40	65	244 113	216	231	1 110 757
	10 to 19 employees	1 833	2 207	6 584 038	1 740	2 062	5 596 937	52	99	554 776	63	81	620 349
	20 to 49 employees	1 165	2 106	9 696 295	1 116	1 986	8 429 246	45	130	970 287	30	54	876 873
	50 to 99 employees	302	1 247	6 397 728	265	971	4 290 195	37	257	(D)	5	9	(D)
	100 employees or more	180	2 900	24 824 986	138	2 160	7 980 835	39	615	16 352 827	—	—	—
	Firms not operated entire year	1 026	1 046	717 620	925	945	558 139	4	4	(D)	97	97	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

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SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
508	Machinery, Equipment, and Supplies—Con.												
5087	Service Establishment Equipment and Supplies												
	All firms	6 274	7 579	11 177 827	5 899	7 005	8 666 750	55	234	1 403 642	332	340	1 107 435
	Firms operated entire year	5 542	6 837	10 966 708	5 209	6 307	8 473 829	52	231	(D)	291	299	(D)
	Less than 5 employees	2 578	2 588	1 269 985	2 370	2 379	877 607	7	8	5 372	203	203	390 065
	5 to 9 employees	1 403	1 442	1 625 867	1 336	1 374	1 231 725	9	10	13 444	61	62	388 235
	10 to 19 employees	863	1 025	1 834 241	836	990	1 655 646	11	19	28 187	20	25	228 271
	20 to 49 employees	514	821	2 535 003	498	780	2 301 750	10	28	132 866	6	8	77 457
	50 to 99 employees	126	410	1 692 218	120	370	1 147 415	7	37	493 417	—	—	—
	100 employees or more	58	551	2 009 394	49	414	1 259 686	8	129	(D)	1	1	(D)
	Firms not operated entire year	732	742	211 119	690	698	192 921	3	3	(D)	41	41	(D)
5088	Transportation Equipment and Supplies, Except Motor Vehicles												
	All firms	3 420	3 866	19 873 661	2 955	3 261	12 872 783	75	163	4 547 688	412	442	2 453 190
	Firms operated entire year	3 006	3 452	19 568 306	2 585	2 891	12 621 189	75	163	4 547 688	368	398	2 399 429
	Less than 5 employees	1 555	1 562	2 018 736	1 261	1 264	1 013 353	13	15	47 932	289	291	986 197
	5 to 9 employees	662	677	1 765 117	602	615	1 180 416	14	15	143 436	52	53	505 698
	10 to 19 employees	419	473	2 489 101	389	417	1 989 529	15	35	231 415	21	34	390 237
	20 to 49 employees	246	325	3 815 650	226	291	2 932 901	16	27	1 534 815	4	4	(D)
	50 to 99 employees	74	157	2 522 231	68	121	2 162 449	8	33	412 678	1	15	(D)
	100 employees or more	50	258	6 957 471	39	183	3 342 541	9	38	2 177 412	1	1	(D)
	Firms not operated entire year	414	414	305 355	370	370	251 594	—	—	—	44	44	53 761
509	Miscellaneous Durable Goods												
	All firms	32 053	34 305	135 905 954	28 617	30 541	107 062 982	150	338	12 539 815	3 334	3 426	16 303 157
	Firms operated entire year	27 707	29 953	133 623 218	24 722	26 640	105 313 200	144	332	12 532 568	2 889	2 981	15 777 450
	Less than 5 employees	15 658	15 718	17 144 284	13 374	13 424	10 893 648	39	44	88 041	2 267	2 276	6 308 267
	5 to 9 employees	5 695	5 833	15 172 017	5 239	5 350	10 548 156	19	28	120 356	440	459	4 491 076
	10 to 19 employees	3 445	3 721	15 453 531	3 303	3 548	13 021 832	18	28	178 483	132	147	2 442 802
	20 to 49 employees	2 068	2 517	19 992 891	2 018	2 434	18 471 464	23	41	890 244	35	47	1 142 858
	50 to 99 employees	504	808	17 845 795	485	767	15 962 442	16	33	1 450 066	11	42	711 422
	100 employees or more	337	1 356	48 014 700	303	1 117	36 415 658	29	158	9 805 378	4	10	681 025
	Firms not operated entire year	4 346	4 352	2 282 736	3 895	3 901	1 749 782	6	6	7 247	445	445	525 707
5091	Sporting and Recreational Goods and Supplies												
	All firms	5 112	5 530	21 084 805	4 260	4 566	12 735 305	53	119	1 948 214	813	845	6 401 286
	Firms operated entire year	4 520	4 935	20 715 513	3 749	4 052	12 538 438	50	116	(D)	735	767	(D)
	Less than 5 employees	2 250	2 262	3 319 578	1 725	1 731	1 099 614	9	9	16 005	521	528	2 207 183
	5 to 9 employees	1 035	1 060	3 093 663	879	890	1 444 163	10	16	(D)	146	153	1 581 523
	10 to 19 employees	686	746	3 281 019	630	675	2 199 541	5	7	19 518	53	63	1 093 916
	20 to 49 employees	390	466	3 492 826	373	443	2 841 429	12	17	(D)	8	13	519 338
	50 to 99 employees	92	136	2 463 408	86	148	1 724 258	8	10	373 050	5	8	599 522
	100 employees or more	67	265	5 065 019	56	165	3 229 433	6	57	1 009 608	2	2	(D)
	Firms not operated entire year	592	595	369 292	511	514	196 867	3	3	(D)	78	78	(D)
5092	Toys and Hobby Goods and Supplies												
	All firms	2 630	2 738	16 792 179	2 293	2 379	9 647 159	18	33	4 055 404	322	326	3 089 616
	Firms operated entire year	2 310	2 418	16 587 465	1 998	2 084	9 489 398	17	32	(D)	298	302	(D)
	Less than 5 employees	1 222	1 226	1 892 808	1 014	1 017	789 379	5	5	20 186	205	206	1 086 463
	5 to 9 employees	522	531	2 427 417	449	455	1 124 741	1	1	(D)	72	75	1 300 684
	10 to 19 employees	281	300	1 328 843	263	279	1 014 040	3	6	9 406	15	15	305 397
	20 to 49 employees	196	214	1 993 581	190	208	1 610 486	2	2	(D)	4	4	76 116
	50 to 99 employees	47	56	1 048 633	45	52	1 026 066	1	2	(D)	1	1	(D)
	100 employees or more	42	91	7 896 183	37	73	3 924 686	5	16	3 707 993	1	1	(D)
	Firms not operated entire year	320	320	204 714	295	295	157 761	1	1	(D)	24	24	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.												
509	Miscellaneous Durable Goods—Con.												
5093	Scrap and Waste Materials												
	All firms	7 886	8 928	24 461 997	7 704	8 693	23 263 939	—	—	—	193	235	1 198 058
	Firms operated entire year	6 772	7 813	24 052 161	6 626	7 614	22 880 822	—	—	—	157	199	1 171 339
	Less than 5 employees	3 001	3 013	2 070 875	2 897	2 908	1 770 679	—	—	—	111	111	393 488
	5 to 9 employees	1 417	1 448	2 289 857	1 395	1 423	2 062 517	—	—	—	21	23	182 232
	10 to 19 employees	1 176	1 263	3 782 829	1 164	1 250	3 701 158	—	—	—	13	14	202 128
	20 to 49 employees	860	1 036	5 322 162	857	1 033	5 373 197	—	—	—	8	13	123 749
	50 to 99 employees	203	375	3 407 770	200	348	3 304 191	—	—	—	3	31	(D)
	100 employees or more	115	678	7 178 668	113	652	6 669 080	—	—	—	1	7	(D)
	Firms not operated entire year	1 114	1 115	409 836	1 078	1 079	383 117	—	—	—	36	36	26 719
5094	Jewelry, Watches, Precious Stones, and Precious Metals												
	All firms	7 229	7 421	35 405 983	6 828	6 988	32 923 856	40	61	1 433 279	368	372	1 048 848
	Firms operated entire year	6 307	6 499	34 844 687	5 959	6 119	32 426 855	40	61	1 433 279	315	319	984 553
	Less than 5 employees	4 166	4 183	5 118 318	3 896	3 916	4 629 161	15	15	20 845	259	260	476 823
	5 to 9 employees	1 166	1 197	3 415 014	1 123	1 152	3 125 254	4	5	11 753	39	39	271 439
	10 to 19 employees	573	609	4 035 217	557	591	3 841 851	5	5	65 304	11	12	127 230
	20 to 49 employees	276	322	4 390 793	268	306	4 256 898	4	5	46 024	5	7	(D)
	50 to 99 employees	75	91	7 944 041	72	85	7 865 243	4	7	173 761	1	1	(D)
	100 employees or more	51	97	9 941 304	43	69	8 708 448	8	24	1 115 592	—	—	—
	Firms not operated entire year	922	922	561 296	869	869	497 001	—	—	—	53	53	64 295
5099	Durable Goods, N.E.C.												
	All firms	9 231	9 688	38 160 990	7 560	7 915	28 492 723	42	125	5 102 918	1 638	1 648	4 565 349
	Firms operated entire year	7 833	8 288	37 423 392	6 418	6 771	27 977 687	40	123	(D)	1 384	1 394	(D)
	Less than 5 employees	5 034	5 049	4 792 375	3 853	3 863	2 632 033	12	17	36 955	1 171	1 171	2 144 310
	5 to 9 employees	1 565	1 610	4 010 867	1 403	1 442	2 829 280	4	6	39 371	162	169	1 155 198
	10 to 19 employees	743	820	3 546 471	700	765	2 726 204	5	10	84 255	40	43	714 131
	20 to 49 employees	342	454	4 746 370	326	421	4 369 709	5	17	77 468	10	10	324 594
	50 to 99 employees	87	147	3 398 719	84	136	2 517 479	3	13	(D)	1	1	(D)
	100 employees or more	62	208	16 928 590	52	144	12 902 982	11	60	3 966 906	—	—	—
	Firms not operated entire year	1 398	1 400	737 598	1 142	1 144	515 036	2	2	(D)	254	254	(D)
51	NONDURABLE GOODS												
	All firms	143 159	181 993	1 644 646 555	126 752	150 225	944 485 047	2 142	15 974	516 407 600	15 003	15 794	183 753 908
	Firms operated entire year	125 992	164 666	1 628 376 079	111 102	134 443	932 327 140	2 088	15 907	516 177 933	13 532	14 316	179 871 006
	Less than 5 employees	59 583	59 828	84 655 337	50 404	50 597	50 137 749	322	366	1 950 968	9 050	9 075	34 196 393
	5 to 9 employees	27 337	28 295	99 473 563	25 174	25 966	69 055 428	233	322	3 583 839	2 047	2 142	28 160 350
	10 to 19 employees	19 237	21 781	118 111 478	17 940	20 185	92 538 736	324	527	6 083 308	1 116	1 239	22 146 099
	20 to 49 employees	12 951	17 917	192 965 891	11 736	16 107	147 212 266	398	929	17 594 661	955	1 130	31 541 672
	50 to 99 employees	3 967	8 073	131 388 767	3 556	6 791	104 728 502	268	1 152	34 533 654	215	317	16 024 294
	100 to 249 employees	1 998	7 070	191 755 385	1 695	5 189	118 574 202	254	1 947	50 928 137	117	252	23 801 074
	250 to 499 employees	527	4 158	130 385 992	378	2 244	78 917 147	127	1 883	58 635 725	22	84	11 171 927
	500 to 999 employees	196	4 290	159 735 632	115	1 871	52 886 954	72	2 309	75 200 780	8	56	(D)
	1,000 employees or more	196	13 254	519 904 034	104	5 493	218 276 156	90	6 472	267 666 861	2	21	(D)
	Firms not operated entire year	17 167	17 327	16 270 476	15 650	15 782	12 157 907	54	67	229 667	1 471	1 478	3 882 902

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-185

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
511	Paper and Paper Products												
	All firms	14 755	19 661	106 580 435	13 061	15 995	54 801 943	252	2 112	43 365 566	1 499	1 554	8 412 926
	Firms operated entire year	13 444	18 313	105 661 144	11 867	14 764	54 122 937	241	2 101	43 352 033	1 393	1 448	8 186 174
	Less than 5 employees	6 255	6 283	5 769 811	5 168	5 191	2 900 737	40	42	80 741	1 063	1 069	2 808 783
	5 to 9 employees	3 111	3 199	6 034 364	2 902	2 978	3 877 452	29	41	810 229	193	205	1 564 400
	10 to 19 employees	2 230	2 487	8 186 490	2 110	2 313	5 858 772	32	62	723 573	99	115	1 683 589
	20 to 49 employees	1 274	1 774	12 100 936	1 194	1 581	8 249 979	55	177	2 802 903	32	47	1 230 668
	50 to 99 employees	324	750	8 430 717	294	600	4 551 848	32	159	4 051 145	3	4	(D)
	100 employees or more	250	3 820	65 138 826	199	2 101	28 684 149	53	1 620	34 883 442	3	8	(D)
	Firms not operated entire year	1 311	1 348	919 291	1 194	1 231	679 006	11	11	13 533	106	106	226 752
5111	Printing and Writing Paper												
	All firms	1 629	2 561	34 887 754	1 412	2 020	17 740 487	48	351	15 105 348	183	190	2 041 919
	Firms operated entire year	1 517	2 449	34 778 922	1 316	1 924	17 659 219	46	349	(D)	169	176	(D)
	Less than 5 employees	842	845	967 400	701	703	449 631	7	8	39 721	138	139	481 045
	5 to 9 employees	304	313	1 561 378	282	289	599 651	6	8	812 333	17	17	305 392
	10 to 19 employees	171	176	1 505 187	162	167	1 082 926	2	2	(D)	8	8	396 073
	20 to 49 employees	113	153	3 563 549	101	120	2 282 503	10	38	1 737 077	4	5	292 694
	50 to 99 employees	38	148	3 846 734	30	80	839 301	9	73	2 652 705	1	1	(D)
	100 employees or more	49	814	23 334 674	40	565	12 405 207	12	220	9 815 049	1	6	(D)
	Firms not operated entire year	112	112	108 832	96	96	81 268	2	2	(D)	14	14	(D)
5112	Stationery and Office Supplies												
	All firms	8 658	11 807	32 661 393	7 857	9 717	19 430 457	132	1 348	10 446 953	702	742	2 783 983
	Firms operated entire year	7 864	10 976	32 263 554	7 128	8 951	19 142 155	125	1 341	10 437 858	644	684	2 683 541
	Less than 5 employees	3 504	3 522	1 971 675	3 030	3 045	1 191 113	22	26	31 289	463	466	769 779
	5 to 9 employees	1 943	2 014	2 259 527	1 833	1 892	1 700 621	18	27	34 035	101	112	551 680
	10 to 19 employees	1 393	1 605	3 254 348	1 320	1 486	2 334 804	17	43	106 183	63	78	840 834
	20 to 49 employees	734	1 090	4 117 013	696	1 006	2 884 799	26	83	742 298	17	28	521 248
	50 to 99 employees	162	417	2 319 111	148	334	1 368 430	18	89	1 109 787	—	—	—
	100 employees or more	128	2 328	18 341 880	101	1 188	9 662 388	24	1 073	8 414 266	—	—	—
	Firms not operated entire year	794	831	397 839	729	766	288 302	7	7	9 095	58	58	100 442
5113	Industrial and Personal Service Paper												
	All firms	4 531	5 293	39 031 288	3 822	4 258	17 630 999	110	413	17 813 265	615	622	3 587 024
	Firms operated entire year	4 126	4 888	38 618 668	3 453	3 889	17 321 563	108	411	(D)	581	588	(D)
	Less than 5 employees	1 920	1 927	2 867 110	1 443	1 448	1 263 864	19	23	129 266	463	465	1 567 021
	5 to 9 employees	874	889	2 319 296	792	803	1 581 573	10	13	58 871	75	76	707 328
	10 to 19 employees	675	718	3 623 649	633	662	2 462 756	19	31	(D)	28	29	446 682
	20 to 49 employees	443	586	5 252 125	405	476	3 232 131	27	86	1 502 451	11	14	416 726
	50 to 99 employees	132	224	4 587 397	118	188	3 194 724	12	32	1 273 860	2	2	(D)
	100 employees or more	82	544	19 969 091	62	312	5 586 515	21	226	14 094 679	2	2	(D)
	Firms not operated entire year	405	405	412 620	369	369	309 436	2	2	(D)	34	34	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
512	Drugs, Drug Proprietaries, and Druggists' Sundries												
	All firms	4 636	6 069	129 306 287	4 244	5 283	67 069 436	104	469	58 575 952	307	317	3 660 899
	Firms operated entire year	4 056	5 488	128 764 024	3 700	4 739	66 604 194	103	468	(D)	271	281	(D)
	Less than 5 employees	1 877	1 885	2 332 706	1 702	1 708	1 674 959	9	10	35 826	172	172	647 309
	5 to 9 employees	800	821	2 162 421	744	755	1 579 309	10	19	54 123	47	48	530 849
	10 to 19 employees	573	638	3 180 673	536	597	2 431 551	12	15	246 764	31	32	531 178
	20 to 49 employees	415	479	5 074 783	392	447	4 102 156	13	23	498 041	12	12	492 209
	50 to 99 employees	179	242	5 766 577	162	209	4 706 214	12	22	(D)	5	6	(D)
	100 employees or more	212	1 423	110 246 864	164	1 023	52 110 005	47	379	57 276 683	4	11	758 469
	Firms not operated entire year	580	581	542 263	544	544	465 242	1	1	(D)	36	36	(D)
5122	Drugs, Drug Proprietaries, and Druggists' Sundries												
	All firms	4 636	6 069	129 306 287	4 244	5 283	67 069 436	104	469	58 575 952	307	317	3 660 899
	Firms operated entire year	4 056	5 488	128 764 024	3 700	4 739	66 604 194	103	468	(D)	271	281	(D)
	Less than 5 employees	1 877	1 885	2 332 706	1 702	1 708	1 674 959	9	10	35 826	172	172	647 309
	5 to 9 employees	800	821	2 162 421	744	755	1 579 309	10	19	54 123	47	48	530 849
	10 to 19 employees	573	638	3 180 673	536	597	2 431 551	12	15	246 764	31	32	531 178
	20 to 49 employees	415	479	5 074 783	392	447	4 102 156	13	23	498 041	12	12	492 209
	50 to 99 employees	179	242	5 766 577	162	209	4 706 214	12	22	(D)	5	6	(D)
	100 employees or more	212	1 423	110 246 864	164	1 023	52 110 005	47	379	57 276 683	4	11	758 469
	Firms not operated entire year	580	581	542 263	544	544	465 242	1	1	(D)	36	36	(D)
513	Apparel, Piece Goods, and Notions												
	All firms	18 238	19 553	109 202 949	15 111	15 848	67 904 735	363	809	26 085 644	2 845	2 896	15 212 570
	Firms operated entire year	15 465	16 764	106 958 722	12 684	13 415	66 280 723	353	792	(D)	2 506	2 557	(D)
	Less than 5 employees	8 766	8 801	13 970 879	6 651	6 669	6 437 210	74	84	350 410	2 069	2 076	7 335 599
	5 to 9 employees	2 917	2 977	10 844 958	2 612	2 655	7 142 399	40	48	850 134	286	299	3 123 547
	10 to 19 employees	1 918	2 087	11 774 812	1 769	1 887	9 053 543	67	102	1 422 471	91	102	1 592 877
	20 to 49 employees	1 199	1 470	19 015 533	1 090	1 272	13 908 682	74	146	(D)	45	55	(D)
	50 to 99 employees	383	603	12 621 976	335	477	8 565 835	42	114	5 287 510	10	20	356 028
	100 employees or more	282	826	38 730 564	227	455	21 173 054	56	298	14 391 503	5	5	513 371
	Firms not operated entire year	2 773	2 789	2 244 227	2 427	2 433	1 624 012	10	17	(D)	339	339	(D)
5131	Piece Goods, Notions, and Other Dry Goods												
	All firms	5 137	5 640	29 291 930	4 364	4 646	16 091 611	139	300	8 910 929	664	694	4 289 390
	Firms operated entire year	4 396	4 895	28 688 628	3 694	3 974	15 628 045	137	298	(D)	593	623	(D)
	Less than 5 employees	2 344	2 356	3 999 412	1 869	1 871	1 929 901	28	32	(D)	455	458	1 911 413
	5 to 9 employees	914	931	3 788 504	813	827	2 275 042	19	24	554 126	95	96	1 051 924
	10 to 19 employees	617	686	4 295 167	564	603	2 957 817	31	53	840 863	24	31	519 738
	20 to 49 employees	335	442	6 343 251	298	351	4 220 598	27	72	1 947 703	16	25	566 773
	50 to 99 employees	126	236	4 932 182	103	168	2 412 578	21	57	2 256 356	2	12	(D)
	100 employees or more	60	244	5 330 112	47	154	1 832 109	11	60	3 149 302	1	1	(D)
	Firms not operated entire year	741	745	603 302	670	672	463 566	2	2	(D)	71	71	(D)
5136	Men's and Boys' Clothing and Furnishings												
	All firms	4 273	4 620	28 162 713	3 592	3 749	15 812 952	103	274	9 480 622	592	597	2 869 139
	Firms operated entire year	3 745	4 083	27 659 085	3 131	3 287	15 497 648	96	260	(D)	531	536	(D)
	Less than 5 employees	2 017	2 028	3 138 663	1 552	1 560	1 588 759	17	19	35 161	451	452	1 530 780
	5 to 9 employees	725	737	2 535 185	658	666	1 698 500	11	14	(D)	56	57	(D)
	10 to 19 employees	501	540	2 799 057	469	506	2 574 096	18	20	(D)	18	20	285 525
	20 to 49 employees	333	398	5 168 789	311	357	3 756 867	21	40	982 674	4	5	(D)
	50 to 99 employees	88	125	2 297 528	81	104	1 794 545	7	15	2 023 790	2	2	(D)
	100 employees or more	81	255	11 719 863	60	94	4 084 881	22	152	5 963 534	—	—	—
	Firms not operated entire year	528	537	503 628	461	462	315 304	7	14	(D)	61	61	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

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SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
513	Apparel, Piece Goods, and Notions—Con.												
5137	Women's, Children's, and Infants' Clothing and Accessories												
	All firms	7 263	7 581	35 495 901	5 894	6 095	23 811 102	124	210	6 286 438	1 263	1 276	5 398 361
	Firms operated entire year	5 988	6 304	34 598 160	4 791	4 990	23 132 033	123	209	(D)	1 092	1 105	(D)
	Less than 5 employees	3 618	3 630	5 360 254	2 672	2 679	2 218 511	30	32	(D)	923	926	2 973 996
	5 to 9 employees	1 020	1 041	3 679 972	900	915	2 472 106	14	14	241 610	111	119	1 133 864
	10 to 19 employees	653	700	3 605 168	598	630	2 708 986	19	28	359 545	36	38	509 783
	20 to 49 employees	446	545	6 234 922	405	474	4 556 069	29	57	1 403 745	15	15	373 112
	50 to 99 employees	138	184	3 762 644	122	157	3 141 093	12	25	559 701	5	5	121 078
	100 employees or more	113	204	11 955 200	94	135	8 035 268	19	53	3 535 566	2	2	(D)
	Firms not operated entire year	1 275	1 277	897 741	1 103	1 105	679 069	1	1	(D)	171	171	(D)
5139	Footwear												
	All firms	1 628	1 712	16 252 405	1 293	1 358	12 189 070	19	25	1 407 655	326	329	2 655 680
	Firms operated entire year	1 399	1 482	16 012 849	1 100	1 164	12 022 997	19	25	1 407 655	290	293	2 582 197
	Less than 5 employees	804	807	1 610 846	568	570	735 361	2	3	(D)	240	240	919 410
	5 to 9 employees	271	280	1 093 616	246	251	739 531	2	2	(D)	24	27	(D)
	10 to 19 employees	162	175	1 177 990	148	159	898 631	1	1	(D)	13	13	277 831
	20 to 49 employees	95	111	2 020 780	81	95	1 410 827	5	6	142 355	10	10	501 886
	50 to 99 employees	33	38	1 349 871	31	36	1 187 912	1	1	(D)	1	1	(D)
	100 employees or more	34	71	8 759 746	26	53	7 050 735	8	12	1 199 620	2	2	(D)
	Firms not operated entire year	229	230	239 556	193	194	166 073	—	—	—	36	36	73 483
514	Groceries and Related Products												
	All firms	35 177	42 874	504 566 789	30 439	33 224	279 216 995	529	4 829	127 257 067	4 397	4 821	98 092 727
	Firms operated entire year	30 404	38 076	499 158 337	26 057	28 823	275 280 987	516	4 815	127 189 982	4 018	4 438	96 687 368
	Less than 5 employees	13 619	13 650	23 361 723	11 338	11 359	13 292 065	45	56	667 196	2 271	2 273	9 930 446
	5 to 9 employees	6 090	6 218	29 067 438	5 321	5 413	18 274 840	39	48	675 481	759	795	10 584 467
	10 to 19 employees	4 800	5 082	34 929 077	4 309	4 506	24 090 844	59	89	1 308 639	460	513	9 640 026
	20 to 49 employees	3 642	4 246	52 899 744	3 265	3 638	36 899 109	110	261	3 536 469	317	394	14 132 143
	50 to 99 employees	1 233	1 851	53 316 859	1 074	1 444	28 570 140	81	290	15 576 888	103	167	10 771 035
	100 employees or more	1 020	7 029	305 583 496	750	2 463	154 153 989	182	4 071	105 425 309	108	296	41 629 251
	Firms not operated entire year	4 773	4 798	5 408 452	4 382	4 401	3 936 008	13	14	67 085	379	383	1 405 359
5141	Groceries, General Line												
	All firms	3 767	4 528	132 602 589	3 133	3 740	95 807 066	—	—	—	640	788	36 795 523
	Firms operated entire year	3 195	3 954	131 920 863	2 627	3 232	95 391 072	—	—	—	574	722	36 529 791
	Less than 5 employees	1 307	1 312	2 086 904	1 093	1 098	1 197 676	—	—	—	215	215	893 428
	5 to 9 employees	612	617	2 918 753	522	530	1 501 332	—	—	—	92	97	1 439 057
	10 to 19 employees	524	556	4 016 369	446	461	2 387 165	—	—	—	79	87	1 609 947
	20 to 49 employees	382	422	7 388 096	300	325	3 525 784	—	—	—	86	102	3 912 854
	50 to 99 employees	154	196	7 807 529	110	133	3 676 331	—	—	—	42	57	4 079 063
	100 employees or more	216	851	107 703 212	156	685	83 102 784	—	—	—	60	164	24 595 442
	Firms not operated entire year	572	574	681 726	506	508	415 994	—	—	—	66	66	265 732
5142	Packaged Frozen Foods												
	All firms	2 905	3 468	53 256 028	2 249	2 521	36 287 759	55	279	4 837 119	620	668	12 131 150
	Firms operated entire year	2 631	3 191	52 860 488	2 009	2 280	36 017 125	53	277	(D)	587	634	(D)
	Less than 5 employees	1 014	1 017	2 411 428	759	759	1 329 287	7	9	(D)	252	252	1 089 096
	5 to 9 employees	544	556	4 009 910	406	417	2 169 387	4	4	9 114	137	137	1 824 501
	10 to 19 employees	431	480	6 095 116	311	330	3 342 420	5	15	189 433	117	135	2 634 091
	20 to 49 employees	381	482	9 633 153	308	350	5 036 279	16	57	1 242 377	61	81	3 496 641
	50 to 99 employees	135	187	5 807 509	113	133	3 080 766	10	39	991 483	15	19	2 078 070
	100 employees or more	126	469	24 903 372	112	291	21 058 986	11	153	2 388 478	5	8	(D)
	Firms not operated entire year	274	277	395 540	240	241	270 634	2	2	(D)	33	34	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
514	Groceries and Related Products—Con.												
5143	Dairy Products, Except Dried or Canned												
	All firms	2 531	3 378	35 324 092	2 241	2 424	16 866 462	114	743	15 519 880	206	211	2 937 750
	Firms operated entire year	2 227	3 069	35 030 675	1 959	2 137	16 631 345	111	740	15 492 578	187	192	2 906 752
	Less than 5 employees	1 057	1 059	1 452 233	926	928	987 680	7	7	27 776	129	129	475 087
	5 to 9 employees	460	466	2 459 048	422	426	1 752 970	7	10	73 341	32	32	633 548
	10 to 19 employees	322	356	2 266 662	299	323	1 964 654	18	32	235 437	13	13	169 795
	20 to 49 employees	215	303	3 729 387	192	224	2 852 798	22	74	693 870	9	11	637 598
	50 to 99 employees	95	186	4 315 165	81	121	3 911 821	16	69	589 355	—	—	—
	100 employees or more	78	699	20 808 180	39	115	5 161 422	41	548	13 872 799	4	7	990 724
	Firms not operated entire year	304	309	293 417	282	287	235 117	3	3	27 302	19	19	30 998
5144	Poultry and Poultry Products												
	All firms	1 079	1 224	10 118 173	951	1 022	6 961 250	27	87	1 588 144	108	115	1 568 779
	Firms operated entire year	953	1 098	9 893 275	830	901	(D)	27	87	1 588 144	103	110	(D)
	Less than 5 employees	354	360	1 096 653	291	293	(D)	1	4	(D)	63	63	450 835
	5 to 9 employees	196	206	1 129 133	172	181	836 753	1	1	(D)	24	25	356 138
	10 to 19 employees	168	180	1 393 829	156	163	945 820	3	4	(D)	11	15	358 511
	20 to 49 employees	146	173	2 230 468	135	154	1 735 998	10	17	186 610	5	7	(D)
	50 to 99 employees	50	73	1 625 166	45	55	1 289 510	5	20	385 825	—	—	—
	100 employees or more	39	106	2 418 026	31	55	1 298 554	7	41	959 692	—	—	—
	Firms not operated entire year	126	126	224 898	121	121	(D)	—	—	—	5	5	(D)
5145	Confectionery												
	All firms	2 257	2 693	21 805 401	1 880	2 010	6 116 530	45	313	12 281 815	340	370	3 407 056
	Firms operated entire year	1 932	2 363	21 561 651	1 578	1 703	(D)	44	312	(D)	318	348	(D)
	Less than 5 employees	910	913	1 153 223	713	715	(D)	7	7	10 517	192	193	699 019
	5 to 9 employees	388	403	1 281 910	328	340	653 788	3	3	(D)	59	62	623 341
	10 to 19 employees	341	358	1 770 565	294	313	943 462	6	9	78 266	44	48	775 791
	20 to 49 employees	211	264	1 874 793	188	211	1 385 284	5	8	56 232	18	33	488 536
	50 to 99 employees	46	66	1 320 116	39	51	897 914	3	3	(D)	4	11	(D)
	100 employees or more	36	359	14 161 044	16	73	1 652 034	20	282	11 944 558	1	1	(D)
	Firms not operated entire year	325	330	243 750	302	307	(D)	1	1	(D)	22	22	(D)
5146	Fish and Seafoods												
	All firms	2 992	3 100	11 481 166	2 840	2 926	9 666 553	22	36	680 405	135	138	1 134 208
	Firms operated entire year	2 413	2 521	11 009 977	2 285	2 371	9 244 502	21	35	(D)	112	115	(D)
	Less than 5 employees	1 138	1 138	1 844 121	1 062	1 062	1 389 634	1	1	(D)	78	78	456 270
	5 to 9 employees	559	574	2 064 446	534	545	1 804 329	5	5	70 402	22	25	215 717
	10 to 19 employees	361	377	2 007 250	348	363	1 643 922	3	3	23 774	9	9	323 768
	20 to 49 employees	256	300	2 646 503	247	283	2 245 486	7	15	(D)	3	3	(D)
	50 to 99 employees	76	96	1 345 526	73	93	(D)	3	3	(D)	—	—	—
	100 employees or more	23	36	1 102 131	21	25	(D)	2	8	(D)	—	—	—
	Firms not operated entire year	579	579	471 189	555	555	422 051	1	1	(D)	23	23	(D)
5147	Meats and Meat Products												
	All firms	3 815	4 123	54 871 104	3 487	3 587	27 846 368	46	234	22 541 930	290	302	4 482 806
	Firms operated entire year	3 383	3 691	54 235 869	3 070	3 170	27 268 944	46	234	22 541 930	275	287	4 424 995
	Less than 5 employees	1 380	1 380	3 025 627	1 208	1 208	1 761 021	1	1	(D)	175	175	1 383 286
	5 to 9 employees	705	712	4 138 193	642	646	2 919 408	4	4	182 581	61	63	1 123 035
	10 to 19 employees	615	632	5 347 387	581	591	4 347 913	9	10	137 599	24	29	770 044
	20 to 49 employees	456	491	7 925 196	436	462	6 444 935	9	13	626 705	13	18	(D)
	50 to 99 employees	148	183	16 982 072	139	160	5 009 847	9	24	(D)	1	1	(D)
	100 employees or more	79	293	16 817 394	64	103	6 785 820	14	182	9 656 409	1	1	(D)
	Firms not operated entire year	432	432	635 235	417	417	577 424	—	—	—	15	15	57 811

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
514	Groceries and Related Products—Con.												
5148	Fresh Fruits and Vegetables												
	All firms	5 554	6 003	38 512 291	4 897	5 293	31 784 551	—	—	—	674	710	6 727 740
	Firms operated entire year	4 780	5 228	37 590 099	4 218	4 614	31 150 723	—	—	—	579	614	6 439 376
	Less than 5 employees	1 797	1 800	3 696 795	1 482	1 485	2 460 084	—	—	—	320	320	1 258 275
	5 to 9 employees	988	1 015	4 769 758	860	874	3 414 348	—	—	—	131	142	1 382 038
	10 to 19 employees	853	885	5 474 987	794	820	4 424 058	—	—	—	63	68	1 092 378
	20 to 49 employees	694	745	7 877 779	650	697	6 917 366	—	—	—	49	52	1 219 719
	50 to 99 employees	266	329	5 589 528	256	313	4 959 232	—	—	—	11	27	1 196 715
	100 employees or more	182	454	10 181 252	176	425	8 975 635	—	—	—	5	5	290 251
	Firms not operated entire year	774	775	922 192	679	679	633 828	—	—	—	95	96	288 364
5149	Groceries and Related Products, N.E.C.												
	All firms	10 650	14 357	146 595 945	9 005	9 701	47 880 456	279	3 137	69 807 774	1 427	1 519	28 907 715
	Firms operated entire year	9 260	12 961	145 055 440	7 724	8 415	46 848 609	273	3 130	69 771 731	1 324	1 416	28 435 100
	Less than 5 employees	4 719	4 738	7 222 564	3 841	3 853	3 300 988	28	33	605 683	854	855	3 338 109
	5 to 9 employees	1 685	1 720	6 857 233	1 472	1 489	3 739 232	20	31	344 547	205	214	3 003 609
	10 to 19 employees	1 244	1 323	7 716 544	1 114	1 172	4 852 768	29	41	770 550	110	119	2 191 539
	20 to 49 employees	998	1 163	14 279 495	873	978	9 072 202	47	93	1 458 156	89	103	3 667 316
	50 to 99 employees	314	563	10 489 417	255	405	5 740 172	43	149	2 377 960	34	49	3 443 924
	100 employees or more	300	3 454	98 490 187	169	518	20 143 247	106	2 783	64 214 835	32	76	12 790 603
	Firms not operated entire year	1 390	1 396	1 540 505	1 281	1 286	1 031 847	6	7	36 043	103	103	472 615
515	Farm-Product Raw Materials												
	All firms	8 152	11 551	136 869 416	6 582	9 845	109 827 391	—	—	—	1 596	1 706	27 042 025
	Firms operated entire year	7 327	10 713	135 029 404	5 933	9 185	108 897 389	—	—	—	1 419	1 528	26 132 015
	Less than 5 employees	2 768	2 787	9 663 383	2 342	2 361	5 885 774	—	—	—	440	440	3 969 691
	5 to 9 employees	1 871	2 033	12 554 580	1 672	1 824	9 785 987	—	—	—	202	210	2 986 453
	10 to 19 employees	1 316	1 735	13 428 935	1 093	1 506	11 296 268	—	—	—	224	227	2 184 665
	20 to 49 employees	1 079	1 888	29 380 748	630	1 413	17 718 172	—	—	—	455	486	11 678 736
	50 to 99 employees	213	635	15 443 374	136	566	12 634 730	—	—	—	79	97	3 214 842
	100 employees or more	80	1 635	54 558 384	60	1 515	51 576 458	—	—	—	19	68	2 097 628
	Firms not operated entire year	825	838	1 840 012	649	660	930 002	—	—	—	177	178	910 010
5153	Grain and Field Beans												
	All firms	4 625	7 444	90 903 606	4 457	7 264	85 521 236	—	—	—	177	180	5 382 370
	Firms operated entire year	4 288	7 096	90 365 247	4 134	6 930	85 032 352	—	—	—	163	166	5 332 895
	Less than 5 employees	1 484	1 500	4 237 535	1 377	1 393	2 871 804	—	—	—	114	114	1 482 337
	5 to 9 employees	1 321	1 464	8 099 999	1 286	1 424	7 294 460	—	—	—	35	37	758 849
	10 to 19 employees	880	1 278	9 607 714	873	1 269	(D)	—	—	—	9	10	(D)
	20 to 49 employees	468	1 271	16 671 390	464	1 184	13 648 417	—	—	—	4	4	2 908 398
	50 to 99 employees	96	466	8 271 189	95	465	(D)	—	—	—	1	1	(D)
	100 employees or more	39	1 197	43 477 420	39	1 195	43 468 950	—	—	—	—	—	—
	Firms not operated entire year	337	348	538 359	323	334	488 884	—	—	—	14	14	49 475
5154	Livestock												
	All firms	1 928	2 316	26 425 311	926	1 218	8 838 734	—	—	—	1 013	1 098	17 586 577
	Firms operated entire year	1 719	2 106	25 960 568	775	1 067	8 651 312	—	—	—	954	1 039	17 309 256
	Less than 5 employees	525	526	2 263 073	381	382	1 296 264	—	—	—	147	147	982 360
	5 to 9 employees	277	283	2 525 963	168	171	1 316 542	—	—	—	111	114	1 209 852
	10 to 19 employees	312	318	2 962 886	117	120	1 170 476	—	—	—	194	195	1 791 279
	20 to 49 employees	504	557	10 303 710	90	128	2 104 910	—	—	—	419	442	8 317 734
	50 to 99 employees	77	92	3 265 760	12	41	675 779	—	—	—	67	80	3 007 980
	100 employees or more	24	330	4 639 176	7	225	2 087 341	—	—	—	16	61	2 000 051
	Firms not operated entire year	209	210	464 743	151	151	187 422	—	—	—	59	59	277 321

See footnotes at end of table.

1-190 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
515	Farm-Product Raw Materials—Con.												
5159	Farm-Product Raw Materials, N.E.C.												
	All firms	1 629	1 791	19 540 499	1 229	1 363	15 467 421	—	—	—	406	428	4 073 078
	Firms operated entire year	1 350	1 511	18 703 589	1 054	1 188	15 213 725	—	—	—	302	323	3 489 864
	Less than 5 employees	770	773	3 189 340	595	598	1 744 271	—	—	—	179	179	1 504 994
	5 to 9 employees	280	288	1 946 348	225	231	1 192 715	—	—	—	56	59	1 017 752
	10 to 19 employees	131	147	1 665 199	110	125	1 433 276	—	—	—	21	22	(D)
	20 to 49 employees	108	136	3 229 071	77	97	2 788 268	—	—	—	32	40	452 604
	50 to 99 employees	40	74	2 816 830	29	57	2 620 015	—	—	—	11	16	(D)
	100 employees or more	21	93	5 856 801	18	80	5 435 180	—	—	—	3	7	97 577
	Firms not operated entire year	279	280	836 910	175	175	253 696	—	—	—	104	105	583 214
516	Chemicals and Allied Products												
	All firms	10 137	14 193	132 471 184	8 641	10 493	39 170 386	429	2 504	87 702 231	1 166	1 196	5 598 567
	Firms operated entire year	9 189	13 235	131 681 736	7 790	9 636	38 628 968	422	2 495	87 673 097	1 076	1 104	5 379 671
	Less than 5 employees	4 727	4 747	6 272 013	3 843	3 857	3 637 228	70	82	285 413	848	851	2 514 394
	5 to 9 employees	1 948	2 019	6 015 400	1 750	1 799	3 991 416	51	61	640 205	160	170	1 501 548
	10 to 19 employees	1 306	1 494	8 228 885	1 205	1 351	5 979 946	69	116	1 469 279	51	60	1 037 422
	20 to 49 employees	813	1 341	15 249 004	723	1 118	11 053 267	96	242	5 229 200	16	20	(D)
	50 to 99 employees	219	764	15 275 163	167	447	5 553 329	56	315	10 481 116	1	3	(D)
	100 employees or more	176	2 870	80 641 271	102	1 064	8 413 782	80	1 679	69 567 884	—	—	—
	Firms not operated entire year	948	958	789 448	851	857	541 418	7	9	29 134	90	92	218 896
5162	Plastics Materials and Basic Forms and Shapes												
	All firms	2 734	3 490	28 573 815	2 110	2 612	9 960 572	144	363	15 920 797	503	515	2 692 446
	Firms operated entire year	2 520	3 272	28 272 671	1 935	2 436	9 828 797	142	360	(D)	466	476	(D)
	Less than 5 employees	1 285	1 293	2 564 166	888	890	1 087 514	22	27	(D)	381	382	1 443 685
	5 to 9 employees	504	526	2 007 080	422	431	1 055 540	25	29	342 042	61	68	644 212
	10 to 19 employees	359	409	2 709 330	314	349	1 610 992	28	42	753 338	20	22	407 772
	20 to 49 employees	256	409	3 679 742	223	333	2 427 333	33	77	1 396 872	4	4	(D)
	50 to 99 employees	75	260	4 010 611	59	188	1 323 991	19	84	2 868 190	—	—	—
	100 employees or more	41	375	13 301 742	29	245	2 323 427	15	101	10 475 509	—	—	—
	Firms not operated entire year	214	218	301 144	175	176	131 775	2	3	(D)	37	39	(D)
5169	Chemicals and Allied Products, N.E.C.												
	All firms	7 446	10 703	103 897 369	6 544	7 881	29 209 814	313	2 141	71 781 434	663	681	2 906 121
	Firms operated entire year	6 712	9 963	103 409 065	5 868	7 200	28 800 171	308	2 135	(D)	610	628	(D)
	Less than 5 employees	3 451	3 466	3 748 211	2 959	2 970	2 558 869	52	59	(D)	467	469	1 070 709
	5 to 9 employees	1 453	1 506	4 155 089	1 330	1 370	2 952 291	34	44	434 796	99	102	857 336
	10 to 19 employees	959	1 110	6 191 538	896	1 011	4 551 439	47	84	1 183 931	31	38	629 650
	20 to 49 employees	565	927	11 980 845	502	787	8 476 230	65	153	4 127 087	12	16	236 662
	50 to 99 employees	148	536	12 779 598	110	272	4 341 701	42	268	8 458 901	1	3	(D)
	100 employees or more	136	2 418	64 553 784	71	790	5 919 641	68	1 527	57 320 355	—	—	—
	Firms not operated entire year	734	740	488 304	676	681	409 643	5	6	(D)	53	53	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
517	Petroleum and Petroleum Products												
	All firms	11 313	16 061	281 585 140	10 922	13 994	142 650 895	104	1 732	128 035 641	326	335	10 898 604
	Firms operated entire year	10 545	15 270	280 112 328	10 178	13 227	141 232 332	104	1 732	128 035 641	302	311	10 844 355
	Less than 5 employees	3 808	3 878	9 078 022	3 592	3 659	7 147 346	15	15	(D)	212	213	1 455 403
	5 to 9 employees	2 870	3 103	19 227 325	2 809	3 028	13 815 374	16	29	656 300	54	57	5 079 864
	10 to 19 employees	2 104	2 590	22 493 351	2 073	2 547	18 686 775	12	18	943 357	26	31	3 522 606
	20 to 49 employees	1 261	1 979	35 771 762	1 246	1 945	36 997 286	16	43	1 983 285	7	7	(D)
	50 to 99 employees	340	799	16 700 202	334	760	15 320 757	6	27	(D)	2	2	(D)
	100 employees or more	162	2 921	176 841 666	124	1 288	49 264 794	39	1 600	122 271 835	1	1	(D)
	Firms not operated entire year	768	791	1 472 812	744	767	1 418 563	—	—	—	24	24	54 249
5171	Petroleum Bulk Stations and Terminals												
	All firms	8 266	12 098	167 696 078	8 091	10 615	74 633 430	59	1 348	92 205 271	129	135	857 377
	Firms operated entire year	7 871	11 701	166 984 358	7 703	10 225	73 931 161	59	1 348	92 205 271	122	128	847 926
	Less than 5 employees	2 429	2 484	4 137 395	2 349	2 401	3 948 690	4	4	(D)	80	81	(D)
	5 to 9 employees	2 241	2 431	11 092 383	2 214	2 399	10 367 664	6	12	(D)	25	27	271 164
	10 to 19 employees	1 765	2 192	16 307 761	1 748	2 159	15 224 766	8	20	1 276 889	11	14	118 066
	20 to 49 employees	1 036	1 596	20 842 729	1 030	1 583	19 474 234	6	11	1 437 433	3	3	19 106
	50 to 99 employees	284	678	13 833 068	276	627	11 485 823	6	48	2 234 349	2	2	(D)
	100 employees or more	116	2 320	100 771 022	86	1 056	13 429 984	29	1 253	86 755 837	1	1	(D)
	Firms not operated entire year	395	397	711 720	388	390	702 269	—	—	—	7	7	9 451
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals												
	All firms	3 325	3 963	113 889 062	3 070	3 379	68 017 465	75	384	35 830 370	197	200	10 041 227
	Firms operated entire year	2 951	3 569	113 127 970	2 713	3 002	67 301 171	75	384	35 830 370	180	183	9 996 429
	Less than 5 employees	1 517	1 542	5 533 450	1 374	1 398	3 761 904	15	16	(D)	132	132	(D)
	5 to 9 employees	687	715	9 127 240	649	668	4 220 902	12	19	301 568	29	30	4 808 700
	10 to 19 employees	393	444	8 127 092	376	424	4 684 188	7	9	(D)	15	17	3 404 540
	20 to 49 employees	240	323	18 645 554	222	265	16 525 786	17	59	1 482 733	4	4	(D)
	50 to 99 employees	70	249	12 391 923	60	116	10 527 917	9	125	1 665 635	—	—	—
	100 employees or more	44	296	59 302 711	32	131	27 580 474	15	156	31 415 793	—	—	—
	Firms not operated entire year	374	394	761 092	357	377	716 294	—	—	—	17	17	44 798
518	Beer, Wine, and Distilled Alcoholic Beverages												
	All firms	4 117	5 259	59 487 322	3 911	4 903	50 397 029	35	160	7 632 044	181	196	1 458 249
	Firms operated entire year	3 819	4 959	58 986 799	3 627	4 617	49 911 573	35	160	7 632 044	167	182	1 443 182
	Less than 5 employees	928	931	1 148 925	816	818	862 058	5	6	16 715	110	110	353 509
	5 to 9 employees	632	655	1 529 499	606	620	1 203 626	4	13	19 389	22	22	306 484
	10 to 19 employees	758	812	3 456 306	733	776	3 051 547	2	2	(D)	25	36	413 746
	20 to 49 employees	821	979	8 960 410	809	961	8 366 923	4	6	(D)	9	13	(D)
	50 to 99 employees	372	523	9 883 723	368	509	8 904 869	8	18	1 152 048	1	1	(D)
	100 employees or more	308	1 059	34 007 936	295	933	27 522 550	12	115	6 133 673	—	—	—
	Firms not operated entire year	298	300	500 523	284	286	485 456	—	—	—	14	14	15 067
5181	Beer and Ale												
	All firms	2 915	3 403	31 603 229	2 877	3 329	29 451 143	11	41	2 043 101	29	33	108 985
	Firms operated entire year	2 732	3 218	31 249 692	2 696	3 146	(D)	11	41	2 043 101	27	31	(D)
	Less than 5 employees	507	508	448 891	490	491	(D)	—	—	—	18	18	23 806
	5 to 9 employees	456	462	891 137	451	456	837 158	1	2	(D)	4	4	(D)
	10 to 19 employees	587	617	2 483 912	584	614	2 465 878	1	1	(D)	2	2	(D)
	20 to 49 employees	674	787	6 461 642	671	779	6 437 590	1	3	(D)	3	7	(D)
	50 to 99 employees	308	417	7 259 354	305	410	7 067 209	3	6	142 145	—	—	—
	100 employees or more	200	427	13 704 756	195	396	11 815 153	5	29	1 882 256	—	—	—
	Firms not operated entire year	183	185	353 537	181	183	(D)	—	—	—	2	2	(D)

See footnotes at end of table.

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
518	Beer, Wine, and Distilled Alcoholic Beverages—Con.												
5182	Wine and Distilled Alcoholic Beverages												
	All firms	1 237	1 856	27 884 093	1 068	1 574	20 945 886	25	119	5 588 943	152	163	1 349 264
	Firms operated entire year	1 122	1 741	27 737 107	965	1 471	(D)	25	119	5 588 943	140	151	(D)
	Less than 5 employees	424	426	706 003	330	331	(D)	5	6	16 715	92	92	329 703
	5 to 9 employees	180	197	652 547	159	168	380 653	3	11	(D)	18	18	(D)
	10 to 19 employees	177	201	1 011 302	155	168	624 577	1	1	(D)	23	34	(D)
	20 to 49 employees	162	207	2 653 399	153	197	2 083 964	3	3	(D)	6	6	275 875
	50 to 99 employees	70	106	2 829 009	67	94	1 840 873	5	12	1 009 903	1	1	(D)
	100 employees or more	109	604	19 884 847	101	513	15 471 833	8	86	4 251 417	—	—	—
	Firms not operated entire year	115	115	146 986	103	103	(D)	—	—	—	12	12	(D)
519	Miscellaneous Nondurable Goods												
	All firms	38 005	46 772	184 577 033	34 912	40 640	133 446 237	550	3 359	37 753 455	2 700	2 773	13 377 341
	Firms operated entire year	33 110	41 848	182 023 585	30 333	36 037	131 368 037	538	3 344	(D)	2 394	2 467	(D)
	Less than 5 employees	17 224	17 282	14 287 947	15 283	15 325	8 991 151	109	121	(D)	1 869	1 875	5 229 998
	5 to 9 employees	7 482	7 733	13 951 758	7 094	7 295	11 090 455	86	118	463 023	328	341	2 562 439
	10 to 19 employees	4 531	5 240	17 360 039	4 354	4 990	14 925 400	101	179	(D)	113	127	1 533 292
	20 to 49 employees	2 644	3 999	24 279 080	2 535	3 795	20 583 477	82	222	3 488 076	64	91	(D)
	50 to 99 employees	729	1 691	15 412 291	671	1 370	13 056 662	58	337	2 341 651	11	14	383 637
	100 employees or more	500	5 903	96 732 470	396	3 262	62 720 892	102	2 367	29 571 386	9	19	1 959 982
	Firms not operated entire year	4 895	4 924	2 553 448	4 579	4 603	2 078 200	12	15	(D)	306	306	(D)
5191	Farm Supplies												
	All firms	12 542	17 469	54 351 143	12 262	16 146	41 212 852	151	1 121	11 422 193	196	202	1 716 098
	Firms operated entire year	11 189	16 102	53 601 385	10 928	14 802	40 539 232	148	1 115	(D)	179	185	(D)
	Less than 5 employees	5 365	5 383	4 439 153	5 220	5 235	3 414 869	20	22	17 060	134	135	1 041 850
	5 to 9 employees	2 911	3 034	5 318 321	2 870	2 986	4 871 932	24	28	174 964	30	31	329 477
	10 to 19 employees	1 710	2 126	6 814 562	1 687	2 096	6 461 153	31	59	(D)	11	11	(D)
	20 to 49 employees	911	1 839	10 405 202	895	1 805	8 907 103	27	87	1 935 478	3	7	66 410
	50 to 99 employees	173	642	4 757 592	162	546	3 775 923	17	127	1 279 652	1	1	(D)
	100 employees or more	119	3 078	21 866 555	94	2 134	13 108 252	29	792	7 343 138	—	—	—
	Firms not operated entire year	1 353	1 367	749 758	1 334	1 344	673 620	3	6	(D)	17	17	(D)
5192	Books, Periodicals, and Newspapers												
	All firms	3 116	4 205	26 568 841	2 726	3 122	12 842 551	160	810	10 974 493	261	273	2 751 797
	Firms operated entire year	2 761	3 844	26 302 748	2 405	2 796	12 688 469	155	805	(D)	231	243	(D)
	Less than 5 employees	1 316	1 321	858 175	1 149	1 152	535 338	25	26	(D)	150	151	(D)
	5 to 9 employees	523	558	1 004 101	467	484	632 560	20	37	149 490	39	39	229 640
	10 to 19 employees	334	375	1 029 641	298	320	745 727	25	43	131 811	16	17	185 986
	20 to 49 employees	316	377	2 183 892	284	308	1 525 669	26	63	613 098	15	16	263 993
	50 to 99 employees	139	304	2 526 200	122	195	1 500 129	17	117	963 940	5	5	159 957
	100 employees or more	133	909	18 700 739	85	337	7 749 046	42	519	9 003 684	6	15	1 522 009
	Firms not operated entire year	355	361	266 093	321	326	154 082	5	5	(D)	30	30	(D)
5193	Flowers, Nursery Stock, and Florists' Supplies												
	All firms	3 924	4 322	6 827 063	3 731	4 110	6 147 910	11	18	93 937	193	194	585 216
	Firms operated entire year	3 358	3 754	6 645 845	3 186	3 563	5 989 431	11	18	93 937	172	173	562 477
	Less than 5 employees	1 442	1 445	727 299	1 325	1 328	544 194	2	2	(D)	119	119	184 561
	5 to 9 employees	826	840	773 842	805	818	695 766	2	2	(D)	19	19	(D)
	10 to 19 employees	596	635	1 083 795	579	619	1 034 848	2	4	(D)	19	19	89 637
	20 to 49 employees	333	400	1 456 008	321	5	1 305 897	2	5	(D)	11	11	(D)
	50 to 99 employees	99	162	894 800	95	152	830 361	1	3	(D)	3	4	66 101
	100 employees or more	62	272	1 710 101	61	263	1 578 365	2	2	(D)	1	1	(D)
	Firms not operated entire year	566	568	181 218	545	547	158 479	—	—	—	21	21	22 739

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 7. Employment Size of Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and employment size of firm ¹	All types of operation			Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.												
519	Miscellaneous Nondurable Goods—Con.												
5194	Tobacco and Tobacco Products												
	All firms -----	1 425	1 702	39 239 377	1 392	1 637	30 753 743	12	40	8 415 163	25	25	70 471
	Firms operated entire year -----	1 308	1 585	39 033 738	1 283	1 528	30 568 034	12	40	8 415 163	17	17	50 541
	Less than 5 employees -----	365	366	616 508	352	353	571 757	1	1	(D)	14	14	46 254
	5 to 9 employees -----	235	236	1 102 595	234	235	1 100 943	1	1	(D)	1	1	(D)
	10 to 19 employees -----	276	292	2 619 212	276	293	2 620 989	—	—	(D)	1	1	(D)
	20 to 49 employees -----	270	309	5 084 302	266	303	4 996 576	2	2	(D)	—	—	(D)
	50 to 99 employees -----	82	109	3 586 012	82	109	3 586 012	1	3	(D)	1	1	(D)
	100 employees or more -----	80	273	26 025 109	73	235	17 691 757	7	33	8 283 038	—	—	—
	Firms not operated entire year -----	117	117	205 639	109	109	185 709	—	—	—	8	8	19 930
5198	Paints, Varnishes, and Supplies												
	All firms -----	2 045	3 539	8 621 040	1 788	2 203	3 503 971	72	1 129	4 046 766	200	207	1 070 303
	Firms operated entire year -----	1 807	3 299	8 514 115	1 564	1 977	3 410 621	71	1 128	(D)	187	194	(D)
	Less than 5 employees -----	804	810	668 864	654	660	315 362	11	11	(D)	142	143	(D)
	5 to 9 employees -----	473	500	947 457	429	446	498 835	14	18	61 740	33	36	419 691
	10 to 19 employees -----	285	380	943 947	272	355	648 870	12	26	240 726	6	7	68 472
	20 to 49 employees -----	169	331	1 220 132	159	300	795 601	7	32	243 466	6	8	223 287
	50 to 99 employees -----	45	153	839 466	33	104	454 456	12	56	335 086	—	—	—
	100 employees or more -----	31	1 125	3 894 249	17	112	697 497	15	985	3 155 463	—	—	—
	Firms not operated entire year -----	238	240	106 925	224	226	93 350	1	1	(D)	13	13	(D)
5199	Nondurable Goods, N.E.C.												
	All firms -----	15 022	15 535	48 969 569	13 059	13 422	38 985 210	162	241	2 800 903	1 825	1 872	7 183 456
	Firms operated entire year -----	12 756	13 264	47 925 754	11 013	11 371	38 172 250	159	238	(D)	1 608	1 655	(D)
	Less than 5 employees -----	7 957	7 981	7 018 881	6 602	6 615	3 650 556	53	61	119 964	1 310	1 313	3 274 358
	5 to 9 employees -----	2 526	2 576	4 886 623	2 296	2 331	3 304 338	30	37	90 699	206	215	1 513 783
	10 to 19 employees -----	1 339	1 441	4 983 456	1 249	1 313	3 439 825	35	52	650 259	60	72	1 040 372
	20 to 49 employees -----	661	757	4 470 359	620	697	3 502 553	22	37	701 075	28	48	645 665
	50 to 99 employees -----	195	322	3 289 204	179	263	2 918 284	11	28	128 126	2	4	(D)
	100 employees or more -----	78	187	23 277 231	67	152	21 356 694	8	23	(D)	2	3	(D)
	Firms not operated entire year -----	2 266	2 271	1 043 815	2 046	2 051	812 960	3	3	(D)	217	217	(D)

NOTE: Data do not include separate central administrative offices, separate auxiliary operations, or establishments classified as other than wholesale trade, which are operated by the firm.

¹Based on number of paid employees for the pay period including March 12.

Table 8. Concentration by Largest Firms: 1992

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
	WHOLESALE TRADE							
	All types of operation:							
	All firms	495 457	3 238 520 447	100.0	173 272 138	5.4	41 185 724	5 791 264
	4 largest firms	508	178 156 053	5.5	4 256 666	2.4	1 089 156	72 482
	8 largest firms	1 089	250 971 453	7.7	5 183 169	2.1	1 313 637	96 734
	20 largest firms	2 695	407 169 824	12.6	8 717 211	2.1	2 207 940	180 331
	50 largest firms	5 935	663 999 663	20.5	15 190 932	2.3	3 824 183	363 988
	Merchant wholesalers:							
	All firms	414 836	1 847 273 611	100.0	127 986 837	6.9	29 913 139	4 587 877
	4 largest firms	268	67 320 267	3.6	786 866	1.2	186 461	22 806
	8 largest firms	424	112 854 272	6.1	1 561 360	1.4	380 964	47 800
	20 largest firms	1 516	195 644 749	10.6	3 051 470	1.6	731 549	89 990
	50 largest firms	3 700	304 476 226	16.5	5 810 390	1.9	1 394 360	172 091
	Manufacturers' sales branches and offices:							
	All firms	35 953	1 039 729 165	100.0	36 724 453	3.5	9 318 897	937 108
	4 largest firms	466	174 184 106	16.8	4 151 683	2.4	1 062 505	70 480
	8 largest firms	1 035	233 912 696	22.5	5 207 868	2.2	1 328 321	92 995
	20 largest firms	2 822	358 906 773	34.5	8 285 317	2.3	2 138 503	159 596
	50 largest firms	5 436	518 946 337	49.9	14 092 623	2.7	3 619 828	309 318
	Agents, brokers, and commission merchants:							
	All firms	44 668	351 517 671	100.0	8 560 848	2.4	1 953 688	266 279
	4 largest firms	74	22 146 013	6.3	245 291	1.1	62 144	16 299
	8 largest firms	94	29 892 029	8.5	306 331	1.0	77 758	18 295
	20 largest firms	162	44 689 417	12.7	437 722	1.0	108 519	22 831
	50 largest firms	261	62 384 730	17.7	708 807	1.1	171 547	31 049
50	DURABLE GOODS							
	All types of operation:							
	All firms	313 464	1 593 873 892	100.0	105 155 015	6.6	25 130 558	3 349 064
	4 largest firms	508	178 156 053	11.2	4 256 666	2.4	1 089 156	72 482
	8 largest firms	1 235	231 221 853	14.5	6 178 183	2.7	1 594 894	113 654
	20 largest firms	2 256	319 656 605	20.1	9 619 711	3.0	2 476 958	197 812
	50 largest firms	5 114	437 703 982	27.5	12 537 398	2.9	3 214 233	270 315
	Merchant wholesalers:							
	All firms	264 611	902 788 564	100.0	78 264 277	8.7	18 380 590	2 713 990
	4 largest firms	57	43 980 651	4.9	262 598	.6	63 675	4 796
	8 largest firms	120	67 470 000	7.5	459 629	.7	106 264	8 948
	20 largest firms	1 248	107 645 148	11.9	1 624 522	1.5	384 731	40 820
	50 largest firms	3 319	160 598 054	17.8	3 746 008	2.3	920 821	96 879
	Manufacturers' sales branches and offices:							
	All firms	19 979	523 321 565	100.0	21 843 052	4.2	5 606 614	493 857
	4 largest firms	466	174 184 106	33.3	4 151 683	2.4	1 062 505	70 480
	8 largest firms	1 500	213 075 131	40.7	6 599 049	3.1	1 718 124	123 584
	20 largest firms	2 203	272 427 090	52.1	9 512 714	3.5	2 474 171	184 223
	50 largest firms	3 282	335 290 267	64.1	10 984 421	3.3	2 853 467	218 618
	Agents, brokers, and commission merchants:							
	All firms	28 874	167 763 763	100.0	5 047 686	3.0	1 143 354	141 217
	4 largest firms	79	21 545 448	12.8	228 947	1.1	58 046	16 601
	8 largest firms	86	23 914 237	14.3	249 482	1.0	61 313	17 166
	20 largest firms	98	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	153	32 685 120	19.5	365 402	1.1	84 893	20 111
501	Motor Vehicles and Motor Vehicle Parts and Supplies							
	All types of operation:							
	All firms	47 274	394 104 350	100.0	12 064 779	3.1	2 861 358	488 602
	4 largest firms	240	173 176 998	43.9	773 329	.4	186 106	18 242
	8 largest firms	335	207 734 433	52.7	1 140 185	.5	275 234	37 612
	20 largest firms	1 328	248 518 845	63.1	1 800 146	.7	440 356	58 132
	50 largest firms	1 547	278 000 562	70.5	2 283 752	.8	555 977	70 408
	Merchant wholesalers:							
	All firms	43 857	170 848 520	100.0	9 921 344	5.8	2 342 609	413 366
	4 largest firms	43	42 369 182	24.8	281 470	.7	65 348	6 077
	8 largest firms	100	57 772 497	33.8	464 050	.8	110 864	9 769
	20 largest firms	772	77 939 255	45.6	857 878	1.1	208 458	22 736
	50 largest firms	1 241	90 817 169	53.2	1 287 124	1.4	310 344	36 406
	Manufacturers' sales branches and offices:							
	All firms	1 821	181 680 287	100.0	1 508 818	.8	371 839	43 867
	4 largest firms	229	153 453 289	84.5	614 625	.4	147 534	15 342
	8 largest firms	402	161 350 746	88.8	754 217	.5	184 362	19 244
	20 largest firms	553	170 631 746	93.9	968 820	.6	238 043	24 551
	50 largest firms	1 162	177 937 560	97.9	1 282 550	.7	316 307	35 169

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.							
	Agents, brokers, and commission merchants:							
	All firms	1 596	41 575 543	100.0	634 617	1.5	146 910	31 369
	4 largest firms	78	21 537 548	51.8	228 677	1.1	57 986	16 593
	8 largest firms	82	23 737 559	57.1	249 593	1.1	61 383	17 513
	20 largest firms	94	26 569 316	63.9	282 021	1.1	68 265	18 313
	50 largest firms	127	29 758 479	71.6	343 580	1.2	80 964	19 710
5012	Automobiles and Other Motor Vehicles							
	All types of operation:							
	All firms	7 899	278 912 873	100.0	3 519 906	1.3	835 297	130 098
	4 largest firms	162	160 119 570	57.4	321 275	.2	77 492	6 368
	8 largest firms	253	194 054 817	69.6	677 061	.3	164 131	25 424
	20 largest firms	400	226 901 976	81.4	1 038 533	.5	254 416	34 030
	50 largest firms	560	243 796 990	87.4	1 330 370	.5	326 016	42 431
	Merchant wholesalers:							
	All firms	7 004	104 930 570	100.0	2 776 855	2.6	654 346	94 115
	4 largest firms	36	41 420 626	39.5	264 061	.6	61 407	5 597
	8 largest firms	56	54 720 114	52.1	392 837	.7	93 374	7 931
	20 largest firms	93	70 236 322	66.9	567 540	.8	138 535	11 454
	50 largest firms	216	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and offices:							
	All firms	398	148 602 317	100.0	389 756	.3	96 892	9 873
	4 largest firms	192	144 003 126	96.9	212 158	.1	51 598	4 553
	8 largest firms	251	146 593 500	98.6	287 294	.2	70 672	6 700
	20 largest firms	336	148 373 908	99.8	372 280	.3	91 906	9 149
	50 largest firms	388	148 594 819	100.0	389 193	.3	96 738	9 843
	Agents, brokers, and commission merchants:							
	All firms	497	25 379 986	100.0	353 295	1.4	84 059	26 110
	4 largest firms	78	19 328 383	76.2	236 201	1.2	58 144	16 719
	8 largest firms	82	20 895 543	82.3	252 250	1.2	61 767	17 795
	20 largest firms	94	22 095 445	87.1	272 432	1.2	66 114	18 989
	50 largest firms	128	23 447 779	92.4	298 788	1.3	71 960	21 519
5013	Motor Vehicle Supplies and New Parts							
	All types of operation:							
	All firms	28 002	91 378 524	100.0	6 545 480	7.2	1 557 416	271 270
	4 largest firms	739	16 106 543	17.6	508 424	3.2	128 508	18 322
	8 largest firms	773	22 286 634	24.4	681 200	3.1	165 253	22 034
	20 largest firms	903	30 229 752	33.1	871 652	2.9	214 018	27 899
	50 largest firms	1 679	39 442 714	43.2	1 225 769	3.1	300 598	40 889
	Merchant wholesalers:							
	All firms	25 790	50 106 830	100.0	5 336 293	10.6	1 268 551	237 233
	4 largest firms	645	7 364 129	14.7	245 985	3.3	60 981	10 195
	8 largest firms	767	9 324 319	18.6	310 107	3.3	76 683	12 746
	20 largest firms	920	12 557 484	25.1	440 869	3.5	109 100	17 192
	50 largest firms	1 764	16 615 494	33.2	747 939	4.5	184 002	29 896
	Manufacturers' sales branches and offices:							
	All firms	1 153	25 268 889	100.0	931 601	3.7	227 127	28 933
	4 largest firms	58	11 909 611	47.1	419 831	3.5	100 575	11 344
	8 largest firms	86	15 475 111	61.2	486 014	3.1	117 572	12 952
	20 largest firms	202	20 055 518	79.4	625 038	3.1	152 891	17 292
	50 largest firms	758	23 549 136	93.2	799 283	3.4	195 655	23 741
	Agents, brokers, and commission merchants:							
	All firms	1 059	16 002 805	100.0	277 586	1.7	61 738	5 104
	4 largest firms	4	4 179 701	26.1	8 476	.2	1 687	73
	8 largest firms	8	5 029 995	31.4	19 952	.4	4 342	202
	20 largest firms	20	6 643 131	41.5	48 246	.7	9 939	536
	50 largest firms	57	8 934 210	55.8	95 528	1.1	20 440	1 143

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.							
5014	Tires and Tubes							
	All types of operation:							
	All firms	4 146	20 093 635	100.0	1 260 214	6.3	294 266	46 341
	4 largest firms	176	7 799 404	38.8	190 838	2.4	43 327	4 318
	8 largest firms	272	9 663 620	48.1	238 577	2.5	55 084	5 814
	20 largest firms	516	11 234 934	55.9	338 423	3.0	79 504	9 773
	50 largest firms	671	12 840 052	63.9	427 215	3.3	100 154	12 317
	Merchant wholesalers:							
	All firms	3 836	12 091 802	100.0	1 069 017	8.8	245 333	41 125
	4 largest firms	118	2 161 507	17.9	84 370	3.9	15 760	2 368
	8 largest firms	173	2 784 522	23.0	111 027	4.0	21 953	3 178
	20 largest firms	309	3 838 936	31.7	175 609	4.6	37 801	5 415
	50 largest firms	478	5 265 336	43.5	266 884	5.1	58 698	8 127
	Manufacturers' sales branches and offices:							
	All firms	270	7 809 081	100.0	187 461	2.4	47 820	5 061
	4 largest firms	150	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	252	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	270	7 809 081	100.0	187 461	2.4	47 820	5 061
	50 largest firms	270	7 809 081	100.0	187 461	2.4	47 820	5 061
	Agents, brokers, and commission merchants:							
	All firms	40	192 752	100.0	3 736	1.9	1 113	155
	4 largest firms	4	129 807	67.3	936	.7	313	35
	8 largest firms	8	153 553	79.7	1 697	1.1	595	54
	20 largest firms	20	184 508	95.7	3 219	1.7	974	114
	50 largest firms	40	192 752	100.0	3 736	1.9	1 113	155
5015	Motor Vehicle Parts, Used							
	All types of operation:							
	All firms	7 227	3 719 318	100.0	739 179	19.9	174 379	40 893
	4 largest firms	22	94 535	2.5	13 823	14.6	3 474	562
	8 largest firms	54	153 993	4.1	20 107	13.1	4 808	875
	20 largest firms	99	285 978	7.7	44 941	15.7	11 091	1 752
	50 largest firms	140	484 123	13.0	77 970	16.1	18 114	3 079
	Merchant wholesalers:							
	All firms	7 227	3 719 318	100.0	739 179	19.9	174 379	40 893
	4 largest firms	22	94 535	2.5	13 823	14.6	3 474	562
	8 largest firms	54	153 993	4.1	20 107	13.1	4 808	875
	20 largest firms	99	285 978	7.7	44 941	15.7	11 091	1 752
	50 largest firms	140	484 123	13.0	77 970	16.1	18 114	3 079
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
502	Furniture and Homefurnishings							
	All types of operation:							
	All firms -----	16 457	58 926 568	100.0	4 612 330	7.8	1 091 354	161 460
	4 largest firms -----	89	5 513 176	9.4	137 265	2.5	36 406	3 976
	8 largest firms -----	199	8 169 982	13.9	191 801	2.3	50 978	5 379
	20 largest firms -----	307	11 793 717	20.0	334 236	2.8	85 544	9 278
	50 largest firms -----	421	16 369 277	27.8	569 655	3.5	144 297	15 593
	Merchant wholesalers:							
	All firms -----	13 133	33 200 254	100.0	3 732 742	11.2	877 605	137 274
	4 largest firms -----	40	1 315 469	4.0	50 220	3.8	11 813	1 835
	8 largest firms -----	55	2 082 344	6.3	106 097	5.1	25 711	3 758
	20 largest firms -----	99	3 580 833	10.8	205 610	5.7	49 915	6 747
	50 largest firms -----	209	5 817 814	17.5	397 658	6.8	96 983	12 414
	Manufacturers' sales branches and offices:							
	All firms -----	743	15 780 404	100.0	564 109	3.6	142 674	15 444
	4 largest firms -----	80	5 302 951	33.6	112 047	2.1	30 409	3 227
	8 largest firms -----	188	7 952 507	50.4	165 665	2.1	44 719	4 608
	20 largest firms -----	278	11 106 074	70.4	268 543	2.4	70 006	6 978
	50 largest firms -----	390	13 954 636	88.4	419 542	3.0	106 683	10 843
	Agents, brokers, and commission merchants:							
	All firms -----	2 581	9 945 910	100.0	315 479	3.2	71 075	8 742
	4 largest firms -----	5	482 773	4.9	6 632	1.4	1 384	150
	8 largest firms -----	9	751 323	7.6	11 050	1.5	2 377	242
	20 largest firms -----	25	1 260 737	12.7	24 218	1.9	5 313	675
	50 largest firms -----	58	2 083 767	21.0	49 855	2.4	10 281	1 090
5021	Furniture							
	All types of operation:							
	All firms -----	7 342	23 025 015	100.0	1 985 590	8.6	475 787	69 186
	4 largest firms -----	102	2 925 769	12.7	77 135	2.6	18 531	1 997
	8 largest firms -----	129	4 010 711	17.4	133 024	3.3	32 024	3 273
	20 largest firms -----	169	5 370 434	23.3	224 848	4.2	54 640	5 509
	50 largest firms -----	341	6 964 733	30.2	358 186	5.1	88 067	9 362
	Merchant wholesalers:							
	All firms -----	5 534	13 530 556	100.0	1 625 994	12.0	390 995	59 533
	4 largest firms -----	17	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	36	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	73	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	138	3 313 535	24.5	289 648	8.7	70 474	7 911
	Manufacturers' sales branches and offices:							
	All firms -----	349	4 404 906	100.0	179 381	4.1	44 430	4 668
	4 largest firms -----	86	2 658 057	60.3	48 586	1.8	11 452	1 053
	8 largest firms -----	117	3 476 042	78.9	110 980	3.2	27 293	2 375
	20 largest firms -----	245	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	305	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	1 459	5 089 553	100.0	180 215	3.5	40 362	4 985
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	11	412 922	8.1	10 095	2.4	2 344	401
	20 largest firms -----	26	749 005	14.7	22 535	3.0	4 444	584
	50 largest firms -----	58	1 284 254	25.2	37 755	2.9	8 374	1 022
5023	Homefurnishings							
	All types of operation:							
	All firms -----	9 115	35 901 553	100.0	2 626 740	7.3	615 567	92 274
	4 largest firms -----	72	5 099 656	14.2	107 570	2.1	30 122	3 126
	8 largest firms -----	108	6 651 231	18.5	144 084	2.2	39 224	4 342
	20 largest firms -----	213	9 346 551	26.0	248 840	2.7	65 131	7 690
	50 largest firms -----	322	(D)	(D)	(D)	(D)	(D)	(D)
	Merchant wholesalers:							
	All firms -----	7 599	19 669 698	100.0	2 106 748	10.7	486 610	77 741
	4 largest firms -----	38	1 086 329	5.5	61 163	5.6	14 803	2 438
	8 largest firms -----	53	1 653 216	8.4	111 662	6.8	26 680	3 775
	20 largest firms -----	96	2 878 275	14.6	192 197	6.7	45 856	6 321
	50 largest firms -----	196	4 618 655	23.5	331 824	7.2	82 312	10 564

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
502	Furniture and Homefurnishings—Con.							
5023	Homefurnishings—Con. Manufacturers' sales branches and offices:							
	All firms	394	11 375 498	100.0	384 728	3.4	98 244	10 776
	4 largest firms	72	5 099 656	44.8	107 570	2.1	30 122	3 126
	8 largest firms	118	6 467 700	56.9	141 714	2.2	38 825	3 980
	20 largest firms	184	8 739 859	76.8	222 296	2.5	59 118	5 949
	50 largest firms	275	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	1 122	4 856 357	100.0	135 264	2.8	30 713	3 757
	4 largest firms	5	463 773	9.5	6 559	1.4	1 329	145
	8 largest firms	10	687 323	14.2	11 573	1.7	2 471	227
	20 largest firms	22	1 101 692	22.7	21 258	1.9	4 728	403
	50 largest firms	54	1 702 180	35.1	35 128	2.1	8 019	603
503	Lumber and Other Construction Materials							
	All types of operation:							
	All firms	19 546	89 764 124	100.0	6 059 907	6.8	1 391 329	210 726
	4 largest firms	207	9 752 755	10.9	224 258	2.3	54 720	6 100
	8 largest firms	409	14 562 241	16.2	332 459	2.3	82 969	10 110
	20 largest firms	577	21 702 888	24.2	501 688	2.3	121 883	14 538
	50 largest firms	1 192	29 515 992	32.9	835 176	2.8	204 784	25 651
	Merchant wholesalers:							
	All firms	16 355	63 764 660	100.0	5 114 705	8.0	1 166 873	180 832
	4 largest firms	159	7 771 185	12.2	193 624	2.5	45 958	5 298
	8 largest firms	239	9 911 445	15.5	280 956	2.8	67 590	7 916
	20 largest firms	442	13 665 973	21.4	420 263	3.1	100 784	12 262
	50 largest firms	825	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and offices:							
	All firms	2 020	21 299 461	100.0	809 970	3.8	193 930	26 260
	4 largest firms	144	6 000 469	28.2	102 898	1.7	25 467	3 593
	8 largest firms	236	9 274 317	43.5	164 083	1.8	40 606	5 127
	20 largest firms	500	13 165 574	61.8	272 210	2.1	67 055	8 157
	50 largest firms	913	16 461 181	77.3	415 129	2.5	101 258	13 041
	Agents, brokers, and commission merchants:							
	All firms	1 171	4 700 003	100.0	135 232	2.9	30 526	3 634
	4 largest firms	4	334 333	7.1	3 091	.9	460	45
	8 largest firms	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	20	924 604	19.7	14 772	1.6	2 915	240
	50 largest firms	53	1 466 537	31.2	27 730	1.9	5 828	466
5031	Lumber, Plywood, Millwork, and Wood Panels							
	All types of operation:							
	All firms	8 364	56 004 376	100.0	3 242 330	5.8	747 480	111 626
	4 largest firms	207	9 752 755	17.4	224 258	2.3	54 720	6 100
	8 largest firms	214	13 557 717	24.2	272 416	2.0	63 172	7 078
	20 largest firms	345	18 258 108	32.6	423 780	2.3	100 821	11 678
	50 largest firms	596	23 517 849	42.0	629 783	2.7	154 534	19 019
	Merchant wholesalers:							
	All firms	7 293	43 078 847	100.0	2 859 210	6.6	659 404	99 954
	4 largest firms	159	7 771 185	18.0	193 624	2.5	45 958	5 298
	8 largest firms	192	9 859 279	22.9	249 868	2.5	60 687	6 625
	20 largest firms	340	13 373 781	31.0	393 503	2.9	95 180	11 984
	50 largest firms	521	16 860 794	39.1	555 429	3.3	138 886	17 230
	Manufacturers' sales branches and offices:							
	All firms	537	10 175 922	100.0	316 716	3.1	73 696	9 977
	4 largest firms	32	5 132 846	50.4	58 479	1.1	12 316	1 236
	8 largest firms	58	6 389 773	62.8	79 687	1.2	17 504	1 804
	20 largest firms	146	7 907 065	77.7	149 067	1.9	34 469	3 960
	50 largest firms	299	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	534	2 749 607	100.0	66 404	2.4	14 380	1 695
	4 largest firms	4	332 099	12.1	2 989	.9	414	42
	8 largest firms	8	508 448	18.5	6 553	1.3	1 168	92
	20 largest firms	20	813 300	29.6	12 021	1.5	2 385	182
	50 largest firms	52	1 280 534	46.6	22 349	1.7	4 400	345

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
503	Lumber and Other Construction Materials—Con.							
5032	Brick, Stone, and Related Construction Materials							
	All types of operation:							
	All firms -----	4 285	10 117 659	100.0	924 782	9.1	207 992	32 062
	4 largest firms -----	259	2 076 913	20.5	74 801	3.6	19 884	2 310
	8 largest firms -----	333	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	494	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	672	4 585 143	45.3	198 485	4.3	49 793	6 086
	Merchant wholesalers:							
	All firms -----	3 388	5 538 540	100.0	713 956	12.9	155 616	25 404
	4 largest firms -----	31	348 046	6.3	13 406	3.9	3 176	378
	8 largest firms -----	58	486 367	8.8	23 216	4.8	5 622	710
	20 largest firms -----	88	752 688	13.6	46 291	6.2	10 909	1 333
	50 largest firms -----	178	1 245 055	22.5	102 885	8.3	23 203	3 014
	Manufacturers' sales branches and offices:							
	All firms -----	761	4 205 538	100.0	196 146	4.7	48 706	6 209
	4 largest firms -----	242	1 933 225	46.0	70 561	3.6	19 019	2 189
	8 largest firms -----	315	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	486	3 347 637	79.6	124 138	3.7	31 500	3 870
	50 largest firms -----	606	3 915 213	93.1	162 768	4.2	41 099	5 043
	Agents, brokers, and commission merchants:							
	All firms -----	136	373 581	100.0	14 680	3.9	3 670	449
	4 largest firms -----	4	111 040	29.7	1 439	1.3	354	32
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	20	227 074	60.8	6 372	2.8	1 515	161
	50 largest firms -----	52	316 984	84.9	11 370	3.6	2 863	287
5033	Roofing, Siding, and Insulation Materials							
	All types of operation:							
	All firms -----	2 848	14 426 081	100.0	921 861	6.4	210 467	30 060
	4 largest firms -----	154	2 844 415	19.7	65 051	2.3	15 602	1 928
	8 largest firms -----	227	4 050 105	28.1	103 486	2.6	24 558	3 010
	20 largest firms -----	492	5 738 741	39.8	187 891	3.3	45 519	5 838
	50 largest firms -----	636	7 340 374	50.9	286 749	3.9	68 815	8 979
	Merchant wholesalers:							
	All firms -----	2 315	9 135 619	100.0	768 980	8.4	174 073	25 849
	4 largest firms -----	144	1 108 241	12.1	63 673	5.7	14 491	1 983
	8 largest firms -----	246	1 652 921	18.1	95 763	5.8	22 390	3 177
	20 largest firms -----	310	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	439	3 639 988	39.8	236 529	6.5	54 755	7 904
	Manufacturers' sales branches and offices:							
	All firms -----	327	4 540 115	100.0	128 041	2.8	30 706	3 573
	4 largest firms -----	94	2 803 496	61.7	49 150	1.8	11 891	1 253
	8 largest firms -----	202	3 682 683	81.1	72 696	2.0	18 391	1 945
	20 largest firms -----	259	4 256 808	93.8	97 281	2.3	23 863	2 717
	50 largest firms -----	320	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	206	750 347	100.0	24 840	3.3	5 688	638
	4 largest firms -----	5	134 071	17.9	4 635	3.5	1 127	95
	8 largest firms -----	9	191 853	25.6	6 015	3.1	1 464	126
	20 largest firms -----	22	322 343	43.0	8 765	2.7	2 088	179
	50 largest firms -----	54	522 319	69.6	16 141	3.1	3 702	333

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
503	Lumber and Other Construction Materials—Con.							
5039	Construction Materials, N.E.C.							
	All types of operation:							
	All firms -----	4 049	9 216 008	100.0	970 934	10.5	225 390	36 978
	4 largest firms -----	153	1 151 942	12.5	88 801	7.7	22 030	3 915
	8 largest firms -----	181	1 555 942	16.9	98 922	6.4	24 626	4 208
	20 largest firms -----	305	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	443	3 348 722	36.3	251 275	7.5	60 239	9 140
	Merchant wholesalers:							
	All firms -----	3 359	6 011 654	100.0	772 559	12.9	177 780	29 625
	4 largest firms -----	83	439 815	7.3	45 317	10.3	11 027	1 635
	8 largest firms -----	114	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	160	1 154 488	19.2	100 687	8.7	23 459	3 475
	50 largest firms -----	254	1 774 202	29.5	172 056	9.7	39 958	5 681
	Manufacturers' sales branches and offices:							
	All firms -----	395	2 377 886	100.0	169 067	7.1	40 822	6 501
	4 largest firms -----	65	949 849	39.9	40 040	4.2	9 971	2 122
	8 largest firms -----	91	1 252 673	52.7	59 267	4.7	14 594	2 906
	20 largest firms -----	221	1 814 582	76.3	109 233	6.0	26 853	4 281
	50 largest firms -----	313	2 226 120	93.6	148 149	6.7	35 759	5 696
	Agents, brokers, and commission merchants:							
	All firms -----	295	826 468	100.0	29 308	3.5	6 788	852
	4 largest firms -----	4	94 075	11.4	2 101	2.2	377	49
	8 largest firms -----	8	153 442	18.6	3 908	2.5	780	74
	20 largest firms -----	21	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	51	495 579	60.0	12 739	2.6	2 850	270
504	Professional and Commercial Equipment and Supplies							
	All types of operation:							
	All firms -----	46 792	262 974 455	100.0	26 380 131	10.0	6 447 617	685 092
	4 largest firms -----	510	49 961 735	19.0	4 908 770	9.8	1 272 181	83 478
	8 largest firms -----	841	69 844 278	26.6	7 010 134	10.0	1 797 308	127 171
	20 largest firms -----	1 416	93 605 912	35.6	8 408 001	9.0	2 146 953	155 748
	50 largest firms -----	2 766	126 165 964	48.0	10 952 657	8.7	2 794 420	208 113
	Merchant wholesalers:							
	All firms -----	39 771	139 628 502	100.0	14 872 598	10.7	3 503 741	465 844
	4 largest firms -----	87	9 838 802	7.0	306 855	3.1	68 247	6 756
	8 largest firms -----	374	16 341 751	11.7	820 595	5.0	192 313	20 835
	20 largest firms -----	585	28 424 817	20.4	1 339 757	4.7	312 306	32 904
	50 largest firms -----	1 245	42 236 441	30.2	2 353 082	5.6	560 589	57 621
	Manufacturers' sales branches and offices:							
	All firms -----	4 045	112 670 437	100.0	10 926 835	9.7	2 810 291	206 192
	4 largest firms -----	614	49 415 731	43.9	5 721 697	11.6	1 474 412	99 602
	8 largest firms -----	879	67 462 011	59.9	6 904 592	10.2	1 779 317	123 572
	20 largest firms -----	1 682	87 182 613	77.4	8 784 832	10.1	2 279 416	158 041
	50 largest firms -----	2 337	102 837 070	91.3	9 906 911	9.6	2 557 166	179 987
	Agents, brokers, and commission merchants:							
	All firms -----	2 976	10 675 516	100.0	580 698	5.4	133 585	13 056
	4 largest firms -----	5	553 310	5.2	11 175	2.0	2 932	290
	8 largest firms -----	9	837 519	7.8	17 843	2.1	4 312	361
	20 largest firms -----	27	1 434 453	13.4	43 764	3.1	10 176	852
	50 largest firms -----	65	2 313 131	21.7	81 181	3.5	19 004	1 510

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
504	Professional and Commercial Equipment and Supplies—Con.							
5043	Photographic Equipment and Supplies							
	All types of operation:							
	All firms -----	1 461	16 671 917	100.0	999 597	6.0	261 365	27 372
	4 largest firms -----	55	10 714 377	64.3	475 272	4.4	135 687	11 224
	8 largest firms -----	88	11 909 591	71.4	546 337	4.6	154 203	12 925
	20 largest firms -----	171	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	247	14 063 362	84.4	699 402	5.0	191 621	17 038
	Merchant wholesalers:							
	All firms -----	1 256	6 097 226	100.0	504 451	8.3	120 122	15 202
	4 largest firms -----	28	1 804 032	29.6	88 684	4.9	22 750	1 928
	8 largest firms -----	69	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	109	3 084 271	50.6	173 637	5.6	43 277	3 988
	50 largest firms -----	170	3 903 168	64.0	232 224	5.9	57 202	5 738
	Manufacturers' sales branches and offices:							
	All firms -----	123	10 410 542	100.0	487 928	4.7	139 593	11 939
	4 largest firms -----	60	10 105 559	97.1	457 653	4.5	131 453	10 997
	8 largest firms -----	80	10 291 446	98.9	476 873	4.6	136 626	11 593
	20 largest firms -----	111	10 400 726	99.9	487 053	4.7	139 330	11 902
	50 largest firms -----	123	10 410 542	100.0	487 928	4.7	139 593	11 939
	Agents, brokers, and commission merchants:							
	All firms -----	82	164 149	100.0	7 218	4.4	1 650	231
	4 largest firms -----	4	37 961	23.1	591	1.6	146	19
	8 largest firms -----	8	61 784	37.6	1 567	2.5	424	46
	20 largest firms -----	20	106 195	64.7	2 896	2.7	664	84
	50 largest firms -----	50	152 242	92.7	6 137	4.0	1 359	183
5044	Office Equipment							
	All types of operation:							
	All firms -----	8 631	28 903 843	100.0	4 721 357	16.3	1 141 849	148 991
	4 largest firms -----	625	12 802 399	44.3	1 846 535	14.4	450 536	44 133
	8 largest firms -----	913	15 544 320	53.8	2 181 354	14.0	533 295	52 666
	20 largest firms -----	1 229	18 521 632	64.1	2 556 355	13.8	622 313	65 673
	50 largest firms -----	1 590	20 462 583	70.8	2 872 899	14.0	696 580	73 865
	Merchant wholesalers:							
	All firms -----	7 495	17 696 004	100.0	2 902 746	16.4	688 872	106 927
	4 largest firms -----	422	6 237 690	35.2	578 227	9.3	135 234	17 107
	8 largest firms -----	563	7 748 831	43.8	716 908	9.3	168 507	21 920
	20 largest firms -----	778	9 477 652	53.6	1 009 830	10.7	234 697	30 853
	50 largest firms -----	890	10 444 184	59.0	1 197 135	11.5	281 350	36 941
	Manufacturers' sales branches and offices:							
	All firms -----	840	10 407 916	100.0	1 765 620	17.0	439 598	40 313
	4 largest firms -----	465	9 133 158	87.8	1 559 899	17.1	387 280	34 273
	8 largest firms -----	633	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	770	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	838	10 407 808	100.0	1 765 600	17.0	439 578	40 311
	Agents, brokers, and commission merchants:							
	All firms -----	296	799 923	100.0	52 991	6.6	13 379	1 751
	4 largest firms -----	4	242 514	30.3	11 209	4.6	3 222	286
	8 largest firms -----	8	338 845	42.4	14 823	4.4	4 108	320
	20 largest firms -----	25	476 230	59.5	22 218	4.7	5 815	506
	50 largest firms -----	58	606 332	75.8	31 939	5.3	8 340	833

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
504	Professional and Commercial Equipment and Supplies—Con.							
5045	Computers and Computer Peripheral Equipment and Software							
	All types of operation:							
	All firms -----	17 578	140 721 448	100.0	12 597 329	9.0	3 113 280	279 686
	4 largest firms -----	507	45 064 179	32.0	4 863 655	10.8	1 252 183	80 291
	8 largest firms -----	826	53 943 379	38.3	5 458 549	10.1	1 408 533	93 820
	20 largest firms -----	1 213	71 184 531	50.6	6 330 637	8.9	1 622 643	110 365
	50 largest firms -----	1 886	87 593 404	62.2	7 287 393	8.3	1 858 610	129 546
	Merchant wholesalers:							
	All firms -----	14 858	70 062 977	100.0	5 715 931	8.2	1 352 085	159 154
	4 largest firms -----	73	7 925 266	11.3	261 339	3.3	61 998	4 866
	8 largest firms -----	116	12 584 087	18.0	348 973	2.8	81 568	6 983
	20 largest firms -----	339	20 458 507	29.2	728 758	3.6	172 601	15 284
	50 largest firms -----	796	27 867 849	39.8	1 176 129	4.2	283 764	25 931
	Manufacturers' sales branches and offices:							
	All firms -----	2 083	67 420 188	100.0	6 730 981	10.0	1 727 469	116 982
	4 largest firms -----	505	44 940 605	66.7	4 848 391	10.8	1 248 318	80 014
	8 largest firms -----	817	52 798 073	78.3	5 393 603	10.2	1 393 297	92 217
	20 largest firms -----	1 315	62 903 353	93.3	6 326 272	10.1	1 626 054	108 964
	50 largest firms -----	1 730	66 414 225	98.5	6 601 035	9.9	1 694 352	114 165
	Agents, brokers, and commission merchants:							
	All firms -----	637	3 238 283	100.0	150 417	4.6	33 726	3 550
	4 largest firms -----	8	476 277	14.7	6 612	1.4	1 266	110
	8 largest firms -----	15	658 800	20.3	19 604	3.0	4 130	441
	20 largest firms -----	29	1 025 844	31.7	30 954	3.0	5 953	648
	50 largest firms -----	78	1 636 737	50.5	61 460	3.8	13 097	1 349
5046	Commercial Equipment, N.E.C.							
	All types of operation:							
	All firms -----	4 998	11 203 113	100.0	1 207 906	10.8	277 723	42 924
	4 largest firms -----	14	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	35	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	83	2 458 463	21.9	143 129	5.8	32 594	4 067
	50 largest firms -----	173	3 323 891	29.7	221 822	6.7	51 157	6 361
	Merchant wholesalers:							
	All firms -----	4 360	8 552 929	100.0	1 077 007	12.6	247 484	39 264
	4 largest firms -----	21	1 272 942	14.9	66 179	5.2	15 771	1 856
	8 largest firms -----	27	1 540 771	18.0	89 909	5.8	20 938	2 561
	20 largest firms -----	85	2 060 923	24.1	143 254	7.0	33 550	4 331
	50 largest firms -----	138	2 758 159	32.2	219 779	8.0	51 578	6 497
	Manufacturers' sales branches and offices:							
	All firms -----	150	1 059 093	100.0	65 357	6.2	15 151	1 756
	4 largest firms -----	8	491 146	46.4	13 925	2.8	2 581	241
	8 largest firms -----	36	668 399	63.1	19 814	3.0	3 822	443
	20 largest firms -----	86	907 051	85.6	47 947	5.3	10 899	1 164
	50 largest firms -----	138	1 054 300	99.5	64 642	6.1	14 892	1 723
	Agents, brokers, and commission merchants:							
	All firms -----	488	1 591 091	100.0	65 542	4.1	15 088	1 904
	4 largest firms -----	5	89 618	5.6	2 013	2.2	642	45
	8 largest firms -----	10	159 603	10.0	4 342	2.7	1 060	85
	20 largest firms -----	23	319 425	20.1	8 978	2.8	2 055	172
	50 largest firms -----	55	607 595	38.2	18 858	3.1	4 268	379

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
504	Professional and Commercial Equipment and Supplies—Con.							
5047	Medical, Dental, and Hospital Equipment and Supplies							
	All types of operation:							
	All firms -----	9 521	51 715 199	100.0	5 083 316	9.8	1 230 932	125 470
	4 largest firms -----	252	12 257 434	23.7	680 047	5.5	169 160	14 625
	8 largest firms -----	310	16 356 773	31.6	1 172 889	7.2	312 687	19 357
	20 largest firms -----	520	23 962 932	46.3	1 723 570	7.2	448 029	30 793
	50 largest firms -----	835	30 148 812	58.3	2 307 077	7.7	589 586	44 302
	Merchant wholesalers:							
	All firms -----	7 806	26 554 452	100.0	3 162 472	11.9	735 513	91 572
	4 largest firms -----	134	4 662 180	17.6	270 100	5.8	63 675	7 029
	8 largest firms -----	197	6 628 880	25.0	423 695	6.4	103 178	10 413
	20 largest firms -----	401	9 773 876	36.8	793 031	8.1	190 450	18 924
	50 largest firms -----	692	12 202 094	46.0	1 049 885	8.6	251 014	26 183
	Manufacturers' sales branches and offices:							
	All firms -----	631	21 131 684	100.0	1 664 060	7.9	436 263	29 480
	4 largest firms -----	159	11 075 159	52.4	896 903	8.1	247 103	12 467
	8 largest firms -----	184	14 473 378	68.5	1 054 498	7.3	286 125	15 557
	20 largest firms -----	302	18 578 461	87.9	1 367 950	7.4	363 281	21 921
	50 largest firms -----	509	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	1 084	4 029 063	100.0	256 784	6.4	59 156	4 418
	4 largest firms -----	4	286 551	7.1	6 622	2.3	1 372	71
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	20	876 240	21.7	29 969	3.4	7 544	419
	50 largest firms -----	61	1 368 631	34.0	59 927	4.4	14 630	766
5048	Ophthalmic Goods							
	All types of operation:							
	All firms -----	1 783	4 909 583	100.0	654 390	13.3	157 417	25 561
	4 largest firms -----	16	587 814	12.0	52 090	8.9	13 640	1 709
	8 largest firms -----	23	882 214	18.0	72 274	8.2	18 858	2 448
	20 largest firms -----	73	1 464 077	29.8	144 984	9.9	36 537	5 201
	50 largest firms -----	147	2 249 522	45.8	236 673	10.5	57 952	8 290
	Merchant wholesalers:							
	All firms -----	1 568	4 115 005	100.0	588 584	14.3	140 861	23 200
	4 largest firms -----	6	439 912	10.7	29 043	6.6	7 660	874
	8 largest firms -----	12	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	62	1 224 091	29.7	118 327	9.7	29 263	4 241
	50 largest firms -----	129	1 945 512	47.3	212 961	10.9	51 624	7 431
	Manufacturers' sales branches and offices:							
	All firms -----	72	500 886	100.0	51 553	10.3	13 349	2 002
	4 largest firms -----	12	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	33	399 776	79.8	37 264	9.3	9 781	1 407
	20 largest firms -----	58	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	72	500 886	100.0	51 553	10.3	13 349	2 002
	Agents, brokers, and commission merchants:							
	All firms -----	143	293 692	100.0	14 253	4.9	3 207	359
	4 largest firms -----	4	70 958	24.2	1 716	2.4	360	20
	8 largest firms -----	8	105 686	36.0	3 396	3.2	744	36
	20 largest firms -----	20	160 528	54.7	5 953	3.7	1 318	86
	50 largest firms -----	50	236 421	80.5	10 051	4.3	2 218	203

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
504	Professional and Commercial Equipment and Supplies—Con.							
5049	Professional Equipment and Supplies, N.E.C. All types of operation:							
	All firms -----	2 820	8 849 352	100.0	1 116 236	12.6	265 051	35 088
	4 largest firms -----	52	1 850 136	20.9	95 102	5.1	22 431	2 415
	8 largest firms -----	94	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	115	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	208	4 593 074	51.9	480 274	10.5	115 694	12 529
	Merchant wholesalers:							
	All firms -----	2 428	6 549 909	100.0	921 407	14.1	218 804	30 525
	4 largest firms -----	51	1 514 562	23.1	130 165	8.6	31 803	3 061
	8 largest firms -----	59	1 864 961	28.5	180 572	9.7	43 348	4 412
	20 largest firms -----	88	2 527 710	38.6	279 226	11.0	66 923	7 651
	50 largest firms -----	162	3 342 215	51.0	391 909	11.7	95 741	11 044
	Manufacturers' sales branches and offices:							
	All firms -----	146	1 740 128	100.0	161 336	9.3	38 868	3 720
	4 largest firms -----	31	1 038 323	59.7	74 537	7.2	17 283	1 393
	8 largest firms -----	48	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	83	1 592 908	91.5	134 689	8.5	32 303	2 987
	50 largest firms -----	123	1 726 225	99.2	159 615	9.2	38 384	3 661
	Agents, brokers, and commission merchants:							
	All firms -----	246	559 315	100.0	33 493	6.0	7 379	843
	4 largest firms -----	5	67 400	12.1	1 363	2.0	355	32
	8 largest firms -----	13	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	32	219 710	39.3	10 278	4.7	2 220	182
	50 largest firms -----	68	352 781	63.1	17 586	5.0	3 864	366
505	Metals and Minerals, Except Petroleum							
	All types of operation:							
	All firms -----	11 248	118 321 902	100.0	4 683 713	4.0	1 118 695	138 042
	4 largest firms -----	130	16 124 150	13.6	209 811	1.3	50 461	5 475
	8 largest firms -----	168	26 729 532	22.6	282 972	1.1	68 300	6 738
	20 largest firms -----	329	37 422 560	31.6	491 231	1.3	119 857	11 772
	50 largest firms -----	769	52 231 561	44.1	923 878	1.8	228 133	23 943
	Merchant wholesalers:							
	All firms -----	8 739	70 617 466	100.0	3 852 209	5.5	911 588	116 116
	4 largest firms -----	90	10 348 332	14.7	230 629	2.2	55 034	5 487
	8 largest firms -----	145	13 469 101	19.1	326 957	2.4	78 719	8 280
	20 largest firms -----	309	19 839 798	28.1	564 889	2.8	137 899	14 748
	50 largest firms -----	522	28 993 690	41.1	851 757	2.9	210 849	22 813
	Manufacturers' sales branches and offices:							
	All firms -----	1 246	39 546 086	100.0	656 228	1.7	166 387	18 070
	4 largest firms -----	65	13 347 280	33.8	40 668	.3	10 480	901
	8 largest firms -----	108	19 498 537	49.3	78 913	.4	20 268	1 814
	20 largest firms -----	208	26 606 813	67.3	152 227	.6	37 751	3 197
	50 largest firms -----	520	32 759 826	82.8	311 436	1.0	78 764	7 733
	Agents, brokers, and commission merchants:							
	All firms -----	1 263	8 158 350	100.0	175 276	2.1	40 720	3 856
	4 largest firms -----	4	466 553	5.7	6 392	1.4	1 288	59
	8 largest firms -----	9	773 033	9.5	9 151	1.2	1 895	100
	20 largest firms -----	25	1 428 706	17.5	17 497	1.2	3 910	221
	50 largest firms -----	60	2 584 042	31.7	35 326	1.4	8 965	449

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
505	Metals and Minerals, Except Petroleum—Con.							
5051	Metals Service Centers and Offices							
	All types of operation:							
	All firms -----	10 426	105 833 987	100.0	4 458 116	4.2	1 064 384	132 741
	4 largest firms -----	130	16 124 150	15.2	209 811	1.3	50 461	5 475
	8 largest firms -----	166	26 553 094	25.1	280 963	1.1	67 767	6 712
	20 largest firms -----	358	35 859 462	33.9	515 204	1.4	125 401	12 584
	50 largest firms -----	776	49 443 022	46.7	956 125	1.9	239 279	25 467
	Merchant wholesalers:							
	All firms -----	8 123	64 276 424	100.0	3 703 590	5.8	877 188	112 344
	4 largest firms -----	82	9 700 872	15.1	216 666	2.2	51 429	5 133
	8 largest firms -----	144	12 780 857	19.9	324 595	2.5	78 118	8 244
	20 largest firms -----	306	19 026 950	29.6	575 895	3.0	141 171	15 474
	50 largest firms -----	514	27 924 203	43.4	843 060	3.0	209 529	22 778
	Manufacturers' sales branches and offices:							
	All firms -----	1 154	34 775 986	100.0	604 926	1.7	153 393	17 030
	4 largest firms -----	65	13 347 280	38.4	40 668	.3	10 480	901
	8 largest firms -----	100	19 070 469	54.8	100 822	.5	25 570	2 084
	20 largest firms -----	246	24 891 889	71.6	183 977	.7	48 176	4 153
	50 largest firms -----	527	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	1 149	6 781 577	100.0	149 600	2.2	33 803	3 367
	4 largest firms -----	5	377 886	5.6	5 830	1.5	1 062	59
	8 largest firms -----	9	638 886	9.4	8 605	1.3	1 642	87
	20 largest firms -----	26	1 210 270	17.8	16 575	1.4	3 594	201
	50 largest firms -----	60	2 177 822	32.1	31 002	1.4	6 677	415
5052	Coal and Other Minerals and Ores							
	All types of operation:							
	All firms -----	822	12 487 915	100.0	225 597	1.8	54 311	5 301
	4 largest firms -----	15	3 354 688	26.9	12 424	.4	2 965	212
	8 largest firms -----	27	4 601 904	36.9	22 219	.5	5 834	303
	20 largest firms -----	70	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	143	8 805 733	70.5	94 426	1.1	22 519	1 698
	Merchant wholesalers:							
	All firms -----	616	6 341 042	100.0	148 619	2.3	34 400	3 772
	4 largest firms -----	8	1 543 206	24.3	8 982	.6	1 594	73
	8 largest firms -----	17	2 231 268	35.2	18 086	.8	3 399	205
	20 largest firms -----	62	3 399 104	53.6	37 271	1.1	7 777	736
	50 largest firms -----	95	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and offices:							
	All firms -----	92	4 770 100	100.0	51 302	1.1	12 994	1 040
	4 largest firms -----	18	3 021 177	63.3	12 086	.4	3 089	220
	8 largest firms -----	29	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	60	4 500 640	94.4	44 136	1.0	11 263	823
	50 largest firms -----	92	4 770 100	100.0	51 302	1.1	12 994	1 040
	Agents, brokers, and commission merchants:							
	All firms -----	114	1 376 773	100.0	25 676	1.9	6 917	489
	4 largest firms -----	4	379 032	27.5	4 534	1.2	1 120	56
	8 largest firms -----	8	567 067	41.2	5 643	1.0	1 462	73
	20 largest firms -----	23	920 076	66.8	13 229	1.4	4 170	193
	50 largest firms -----	53	1 247 901	90.6	21 384	1.7	5 891	338

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
506	Electrical Goods							
	All types of operation:							
	All firms -----	39 303	227 784 486	100.0	15 069 925	6.6	3 674 204	435 700
	4 largest firms -----	782	26 066 728	11.4	1 272 426	4.9	361 260	30 086
	8 largest firms -----	1 171	37 944 463	16.7	1 749 895	4.6	481 993	40 915
	20 largest firms -----	2 481	58 800 637	25.8	2 476 583	4.2	679 575	62 154
	50 largest firms -----	3 876	83 307 686	36.6	3 735 485	4.5	995 005	91 997
	Merchant wholesalers:							
	All firms -----	29 105	115 387 377	100.0	10 270 850	8.9	2 455 212	320 770
	4 largest firms -----	230	8 779 774	7.6	487 411	5.6	122 150	12 216
	8 largest firms -----	1 213	15 206 209	13.2	855 458	5.6	227 390	24 077
	20 largest firms -----	1 574	26 507 014	23.0	1 261 089	4.8	328 002	33 498
	50 largest firms -----	2 390	36 552 939	31.7	1 741 354	4.8	447 619	46 988
	Manufacturers' sales branches and offices:							
	All firms -----	3 968	70 720 937	100.0	3 533 327	5.0	929 820	85 195
	4 largest firms -----	712	25 370 713	35.9	1 240 489	4.9	353 115	29 246
	8 largest firms -----	808	33 634 943	47.6	1 314 849	3.9	371 814	30 980
	20 largest firms -----	1 617	47 772 287	67.6	1 932 487	4.0	530 785	44 563
	50 largest firms -----	2 421	60 102 490	85.0	2 731 317	4.5	729 170	64 191
	Agents, brokers, and commission merchants:							
	All firms -----	6 230	41 676 172	100.0	1 265 748	3.0	289 172	29 735
	4 largest firms -----	17	1 072 670	2.6	8 893	.8	2 222	350
	8 largest firms -----	22	1 717 168	4.1	18 788	1.1	4 410	444
	20 largest firms -----	54	3 236 456	7.8	51 502	1.6	10 880	981
	50 largest firms -----	134	6 049 250	14.5	105 258	1.7	24 660	1 796
5063	Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials							
	All types of operation:							
	All firms -----	18 511	74 740 142	100.0	6 094 101	8.2	1 483 033	190 238
	4 largest firms -----	1 097	8 405 159	11.2	432 751	5.1	113 963	13 042
	8 largest firms -----	1 740	13 177 490	17.6	699 008	5.3	195 450	20 184
	20 largest firms -----	2 336	19 582 140	26.2	1 170 509	6.0	316 354	31 605
	50 largest firms -----	3 312	26 368 167	35.3	1 653 975	6.3	429 813	46 775
	Merchant wholesalers:							
	All firms -----	13 812	42 671 554	100.0	4 469 575	10.5	1 089 154	148 143
	4 largest firms -----	1 025	6 759 069	15.8	425 288	6.3	122 392	13 935
	8 largest firms -----	1 343	8 583 023	20.1	556 493	6.5	156 137	18 407
	20 largest firms -----	1 782	11 287 250	26.5	735 002	6.5	200 668	23 939
	50 largest firms -----	2 196	14 395 952	33.7	1 006 103	7.0	267 068	32 543
	Manufacturers' sales branches and offices:							
	All firms -----	1 953	17 174 903	100.0	1 092 949	6.4	272 884	27 891
	4 largest firms -----	588	4 914 067	28.6	215 573	4.4	58 402	4 969
	8 largest firms -----	911	7 812 175	45.5	555 028	7.1	144 917	12 119
	20 largest firms -----	1 225	12 736 782	74.2	763 390	6.0	189 976	17 953
	50 largest firms -----	1 554	15 686 871	91.3	950 781	6.1	238 223	23 796
	Agents, brokers, and commission merchants:							
	All firms -----	2 746	14 893 685	100.0	531 577	3.6	120 995	14 204
	4 largest firms -----	7	457 267	3.1	12 420	2.7	2 209	285
	8 largest firms -----	11	782 992	5.3	21 136	2.7	4 074	414
	20 largest firms -----	34	1 420 937	9.5	38 602	2.7	8 046	858
	50 largest firms -----	73	2 535 670	17.0	70 249	2.8	15 139	1 546
5064	Electrical Appliances, Television and Radio Sets							
	All types of operation:							
	All firms -----	3 785	46 880 306	100.0	1 849 372	3.9	435 834	52 910
	4 largest firms -----	73	11 750 032	25.1	342 384	2.9	83 767	7 979
	8 largest firms -----	113	17 716 759	37.8	475 145	2.7	115 790	10 419
	20 largest firms -----	262	24 613 874	52.5	687 092	2.8	166 904	16 525
	50 largest firms -----	361	(D)	(D)	(D)	(D)	(D)	(D)
	Merchant wholesalers:							
	All firms -----	2 985	25 974 068	100.0	1 414 926	5.4	330 160	42 158
	4 largest firms -----	37	7 521 993	29.0	359 053	4.8	87 358	8 017
	8 largest firms -----	52	9 561 110	36.8	409 290	4.3	99 965	9 189
	20 largest firms -----	115	12 421 213	47.8	502 997	4.0	122 855	11 321
	50 largest firms -----	159	15 251 093	58.7	602 785	4.0	142 531	13 908

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
506	Electrical Goods—Con.							
5064	Electrical Appliances, Television and Radio Sets—Con. Manufacturers' sales branches and offices:							
	All firms -----	245	15 191 753	100.0	296 988	2.0	73 642	8 165
	4 largest firms -----	74	8 682 617	57.2	101 509	1.2	24 059	2 072
	8 largest firms -----	155	12 682 489	83.5	202 945	1.6	49 072	4 868
	20 largest firms -----	213	15 046 537	99.0	287 973	1.9	71 426	7 850
	50 largest firms -----	245	15 191 753	100.0	296 988	2.0	73 642	8 165
	Agents, brokers, and commission merchants:							
	All firms -----	555	5 714 485	100.0	137 458	2.4	32 032	2 587
	4 largest firms -----	10	545 997	9.6	7 596	1.4	1 626	118
	8 largest firms -----	14	953 219	16.7	13 392	1.4	2 815	161
	20 largest firms -----	26	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	63	2 793 908	48.9	53 891	1.9	13 033	703
5065	Electronic Parts and Equipment, N.E.C. All types of operation:							
	All firms -----	17 007	106 164 038	100.0	7 126 452	6.7	1 755 337	192 552
	4 largest firms -----	539	22 959 590	21.6	1 179 884	5.1	338 086	27 799
	8 largest firms -----	760	28 391 576	26.7	1 451 278	5.1	407 228	33 653
	20 largest firms -----	1 193	38 006 755	35.8	1 801 346	4.7	493 282	42 250
	50 largest firms -----	1 795	48 489 946	45.7	2 428 222	5.0	654 127	56 119
	Merchant wholesalers:							
	All firms -----	12 308	46 741 755	100.0	4 386 349	9.4	1 035 898	130 469
	4 largest firms -----	275	4 564 670	9.8	205 502	4.5	52 528	5 148
	8 largest firms -----	334	7 715 186	16.5	298 245	3.9	74 785	7 164
	20 largest firms -----	494	12 712 773	27.2	510 445	4.0	127 730	11 854
	50 largest firms -----	908	18 027 416	38.6	938 773	5.2	233 028	22 573
	Manufacturers' sales branches and offices:							
	All firms -----	1 770	38 354 281	100.0	2 143 390	5.6	583 294	49 139
	4 largest firms -----	533	22 942 945	59.8	1 177 469	5.1	337 435	27 733
	8 largest firms -----	639	26 886 935	70.1	1 310 574	4.9	371 281	30 469
	20 largest firms -----	891	31 506 849	82.1	1 641 953	5.2	459 733	37 567
	50 largest firms -----	1 262	35 883 073	93.6	1 934 903	5.4	531 574	43 953
	Agents, brokers, and commission merchants:							
	All firms -----	2 929	21 068 002	100.0	596 713	2.8	136 145	12 944
	4 largest firms -----	17	1 072 670	5.1	8 893	.8	2 222	350
	8 largest firms -----	22	1 709 838	8.1	20 026	1.2	4 293	433
	20 largest firms -----	48	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	136	5 354 735	25.4	101 029	1.9	23 686	1 619
507	Hardware, and Plumbing and Heating Equipment and Supplies All types of operation:							
	All firms -----	24 674	76 088 078	100.0	7 105 756	9.3	1 684 363	241 043
	4 largest firms -----	84	5 432 676	7.1	120 804	2.2	29 849	4 041
	8 largest firms -----	377	8 495 904	11.2	425 930	5.0	112 409	11 301
	20 largest firms -----	1 231	13 325 190	17.5	757 027	5.7	195 535	22 434
	50 largest firms -----	1 932	18 604 292	24.5	1 053 598	5.7	267 460	32 222
	Merchant wholesalers:							
	All firms -----	20 972	53 062 920	100.0	5 941 380	11.2	1 397 009	210 911
	4 largest firms -----	259	4 505 395	8.5	204 749	4.5	47 813	6 894
	8 largest firms -----	537	6 286 761	11.8	318 687	5.1	76 228	11 776
	20 largest firms -----	1 298	9 120 150	17.2	542 335	5.9	130 400	19 260
	50 largest firms -----	2 045	12 242 866	23.1	757 875	6.2	184 739	27 557
	Manufacturers' sales branches and offices:							
	All firms -----	977	10 602 773	100.0	682 129	6.4	178 464	17 876
	4 largest firms -----	110	3 409 929	32.2	197 405	5.8	58 522	3 568
	8 largest firms -----	250	5 264 527	49.7	313 972	6.0	88 349	6 839
	20 largest firms -----	408	7 823 266	73.8	459 411	5.9	124 241	10 727
	50 largest firms -----	628	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	2 725	12 422 385	100.0	482 247	3.9	108 890	12 256
	4 largest firms -----	6	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	10	910 159	7.3	14 478	1.6	3 114	214
	20 largest firms -----	29	1 571 171	12.6	28 660	1.8	6 316	507
	50 largest firms -----	62	2 588 924	20.8	56 825	2.2	12 425	1 084

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
507	Hardware, and Plumbing and Heating Equipment and Supplies—Con.							
5072	Hardware							
	All types of operation:							
	All firms -----	8 407	30 104 219	100.0	2 788 757	9.3	661 381	96 938
	4 largest firms -----	95	4 896 110	16.3	231 550	4.7	65 348	6 077
	8 largest firms -----	163	6 505 780	21.6	293 217	4.5	80 344	8 409
	20 largest firms -----	280	8 756 398	29.1	422 124	4.8	111 445	12 765
	50 largest firms -----	641	11 272 943	37.4	620 661	5.5	159 897	20 206
	Merchant wholesalers:							
	All firms -----	7 173	21 201 493	100.0	2 356 270	11.1	552 191	86 031
	4 largest firms -----	34	3 906 277	18.4	116 855	3.0	28 509	4 198
	8 largest firms -----	124	4 952 586	23.4	199 983	4.0	48 497	7 052
	20 largest firms -----	177	6 364 073	30.0	281 072	4.4	68 307	10 524
	50 largest firms -----	551	8 115 935	38.3	475 654	5.9	115 469	17 370
	Manufacturers' sales branches and offices:							
	All firms -----	345	4 126 745	100.0	290 629	7.0	78 451	7 514
	4 largest firms -----	119	2 254 777	54.6	153 199	6.8	45 657	3 317
	8 largest firms -----	132	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	181	3 641 486	88.2	239 968	6.6	66 335	5 682
	50 largest firms -----	271	4 013 339	97.3	278 220	6.9	75 296	6 983
	Agents, brokers, and commission merchants:							
	All firms -----	889	4 775 981	100.0	141 858	3.0	30 739	3 393
	4 largest firms -----	6	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	14	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	29	1 173 835	24.6	23 594	2.0	4 939	416
	50 largest firms -----	65	1 881 052	39.4	41 908	2.2	8 496	722
5074	Plumbing and Heating Equipment and Supplies (Hydronics)							
	All types of operation:							
	All firms -----	9 326	27 893 346	100.0	2 488 691	8.9	587 679	87 048
	4 largest firms -----	439	3 140 021	11.3	172 361	5.5	40 465	6 036
	8 largest firms -----	534	4 302 554	15.4	238 863	5.6	56 887	8 033
	20 largest firms -----	763	5 873 226	21.1	318 169	5.4	77 326	10 618
	50 largest firms -----	1 089	7 963 495	28.5	480 373	6.0	115 959	16 149
	Merchant wholesalers:							
	All firms -----	7 930	19 095 421	100.0	2 152 498	11.3	507 026	77 275
	4 largest firms -----	455	2 184 254	11.4	190 535	8.7	44 841	6 684
	8 largest firms -----	607	2 732 542	14.3	234 763	8.6	56 016	8 307
	20 largest firms -----	826	3 798 862	19.9	299 534	7.9	71 661	10 706
	50 largest firms -----	1 109	5 384 071	28.2	452 448	8.4	108 262	15 991
	Manufacturers' sales branches and offices:							
	All firms -----	278	3 534 049	100.0	133 920	3.8	33 900	4 175
	4 largest firms -----	76	2 096 108	59.3	46 368	2.2	11 599	1 288
	8 largest firms -----	123	2 642 213	74.8	67 731	2.6	17 551	1 834
	20 largest firms -----	180	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	250	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	1 118	5 263 876	100.0	202 273	3.8	46 753	5 598
	4 largest firms -----	4	362 871	6.9	8 556	2.4	1 678	122
	8 largest firms -----	8	558 325	10.6	13 314	2.4	2 687	210
	20 largest firms -----	22	972 537	18.5	24 364	2.5	5 136	459
	50 largest firms -----	57	1 617 117	30.7	46 212	2.9	10 112	971

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
507	Hardware, and Plumbing and Heating Equipment and Supplies—Con.							
5075	Warm Air Heating and Air-Conditioning Equipment and Supplies							
	All types of operation:							
	All firms -----	5 486	14 620 789	100.0	1 461 380	10.0	349 817	45 129
	4 largest firms -----	373	1 896 692	13.0	160 870	8.5	41 707	3 898
	8 largest firms -----	518	2 736 193	18.7	201 376	7.4	51 724	5 051
	20 largest firms -----	1 050	4 079 741	27.9	337 663	8.3	87 746	9 434
	50 largest firms -----	1 293	5 759 140	39.4	477 199	8.3	121 702	13 523
	Merchant wholesalers:							
	All firms -----	4 617	10 354 877	100.0	1 128 809	10.9	266 613	37 232
	4 largest firms -----	422	1 052 272	10.2	87 217	8.3	21 106	2 956
	8 largest firms -----	790	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	936	2 463 195	23.8	203 484	8.3	51 755	6 724
	50 largest firms -----	1 203	3 782 012	36.5	318 729	8.4	79 353	10 167
	Manufacturers' sales branches and offices:							
	All firms -----	266	2 355 519	100.0	213 193	9.1	55 787	5 072
	4 largest firms -----	114	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	158	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	241	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	266	2 355 519	100.0	213 193	9.1	55 787	5 072
	Agents, brokers, and commission merchants:							
	All firms -----	603	1 910 393	100.0	119 378	6.2	27 417	2 825
	4 largest firms -----	4	258 257	13.5	4 098	1.6	1 338	119
	8 largest firms -----	9	341 026	17.9	5 330	1.6	1 560	142
	20 largest firms -----	26	532 038	27.8	17 859	3.4	4 555	391
	50 largest firms -----	68	853 604	44.7	41 471	4.9	9 671	798
5078	Refrigeration Equipment and Supplies							
	All types of operation:							
	All firms -----	1 455	3 469 724	100.0	366 928	10.6	85 486	11 928
	4 largest firms -----	32	513 473	14.8	37 933	7.4	8 924	937
	8 largest firms -----	105	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	187	1 067 852	30.8	85 535	8.0	20 460	2 361
	50 largest firms -----	308	1 564 714	45.1	127 681	8.2	29 801	3 782
	Merchant wholesalers:							
	All firms -----	1 252	2 411 129	100.0	303 803	12.6	71 179	10 373
	4 largest firms -----	43	239 137	9.9	17 549	7.3	4 129	543
	8 largest firms -----	81	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	152	641 710	26.6	55 652	8.7	13 689	1 700
	50 largest firms -----	263	1 068 704	44.3	105 612	9.9	24 463	3 260
	Manufacturers' sales branches and offices:							
	All firms -----	88	586 460	100.0	44 387	7.6	10 326	1 115
	4 largest firms -----	61	481 865	82.2	36 859	7.6	8 420	902
	8 largest firms -----	76	540 503	92.2	40 815	7.6	9 507	1 006
	20 largest firms -----	88	586 460	100.0	44 387	7.6	10 326	1 115
	50 largest firms -----	88	586 460	100.0	44 387	7.6	10 326	1 115
	Agents, brokers, and commission merchants:							
	All firms -----	115	472 135	100.0	18 738	4.0	3 981	440
	4 largest firms -----	4	91 745	19.4	2 358	2.6	453	62
	8 largest firms -----	8	146 882	31.1	4 348	3.0	885	107
	20 largest firms -----	20	256 787	54.4	9 256	3.6	1 921	191
	50 largest firms -----	51	398 144	84.3	14 871	3.7	3 091	316

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
508	Machinery, Equipment, and Supplies							
	All types of operation:							
	All firms -----	73 865	230 003 975	100.0	21 266 729	9.2	5 037 266	689 680
	4 largest firms -----	101	17 577 428	7.6	394 902	2.2	101 966	8 165
	8 largest firms -----	250	23 987 582	10.4	585 125	2.4	148 683	12 774
	20 largest firms -----	1 009	34 465 704	15.0	1 012 446	2.9	250 360	24 801
	50 largest firms -----	1 985	48 150 769	20.9	1 653 719	3.4	413 718	41 048
	Merchant wholesalers:							
	All firms -----	62 138	149 215 883	100.0	17 529 315	11.7	4 112 828	593 869
	4 largest firms -----	360	3 988 923	2.7	98 320	2.5	24 325	3 586
	8 largest firms -----	582	6 723 658	4.5	262 967	3.9	60 584	7 867
	20 largest firms -----	1 008	10 830 686	7.3	549 146	5.1	131 905	16 109
	50 largest firms -----	1 514	16 658 232	11.2	1 010 130	6.1	247 248	29 125
	Manufacturers' sales branches and offices:							
	All firms -----	4 821	58 481 365	100.0	2 719 468	4.7	695 743	69 298
	4 largest firms -----	87	17 329 452	29.6	370 119	2.1	95 801	7 407
	8 largest firms -----	332	23 187 737	39.6	576 503	2.5	146 732	12 561
	20 largest firms -----	608	31 160 882	53.3	826 138	2.7	207 082	18 478
	50 largest firms -----	1 345	40 648 021	69.5	1 290 473	3.2	332 814	29 146
	Agents, brokers, and commission merchants:							
	All firms -----	6 906	22 306 727	100.0	1 017 946	4.6	228 695	26 513
	4 largest firms -----	4	739 291	3.3	11 427	1.5	2 602	196
	8 largest firms -----	13	1 004 181	4.5	18 985	1.9	4 036	270
	20 largest firms -----	42	1 651 641	7.4	36 893	2.2	8 049	574
	50 largest firms -----	101	2 796 384	12.5	65 490	2.3	14 410	1 117
5082	Construction and Mining (Except Petroleum) Machinery and Equipment							
	All types of operation:							
	All firms -----	5 157	26 120 154	100.0	2 388 663	9.1	567 984	73 518
	4 largest firms -----	48	6 225 826	23.8	173 038	2.8	43 824	4 112
	8 largest firms -----	129	7 172 530	27.5	255 251	3.6	63 159	6 864
	20 largest firms -----	261	9 025 321	34.6	473 283	5.2	117 244	12 563
	50 largest firms -----	436	11 719 418	44.9	745 444	6.4	182 257	20 479
	Merchant wholesalers:							
	All firms -----	4 595	17 711 409	100.0	2 058 539	11.6	487 002	64 690
	4 largest firms -----	36	1 003 020	5.7	94 267	9.4	22 637	2 717
	8 largest firms -----	77	1 735 694	9.8	188 384	10.9	46 985	5 441
	20 largest firms -----	172	3 183 095	18.0	354 619	11.1	87 292	10 135
	50 largest firms -----	315	5 496 004	31.0	608 889	11.1	149 118	17 565
	Manufacturers' sales branches and offices:							
	All firms -----	322	7 662 544	100.0	298 525	3.9	74 156	7 900
	4 largest firms -----	71	5 723 024	74.7	125 341	2.2	31 730	3 030
	8 largest firms -----	119	6 297 566	82.2	184 023	2.9	45 602	4 377
	20 largest firms -----	179	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	286	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	240	746 201	100.0	31 599	4.2	6 826	928
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	10	244 389	32.8	7 155	2.9	1 644	132
	20 largest firms -----	27	375 188	50.3	13 061	3.5	2 914	300
	50 largest firms -----	57	529 254	70.9	18 848	3.6	4 070	495
5083	Farm and Garden Machinery and Equipment							
	All types of operation:							
	All firms -----	10 742	29 498 767	100.0	2 363 322	8.0	543 536	102 068
	4 largest firms -----	95	6 115 978	20.7	145 354	2.4	36 300	4 040
	8 largest firms -----	111	6 913 489	23.4	179 013	2.6	44 625	4 821
	20 largest firms -----	221	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	334	8 939 244	30.3	318 962	3.6	77 555	10 368
	Merchant wholesalers:							
	All firms -----	10 211	21 527 110	100.0	2 135 271	9.9	488 480	95 161
	4 largest firms -----	16	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	100	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	158	1 700 334	7.9	119 494	7.0	28 536	4 561
	50 largest firms -----	274	2 481 628	11.5	182 963	7.4	43 477	6 803

See footnote at end of table.

1-210 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
508	Machinery, Equipment, and Supplies—Con.							
5083	Farm and Garden Machinery and Equipment—Con. Manufacturers' sales branches and offices:							
	All firms -----	236	6 839 570	100.0	189 591	2.8	47 195	5 615
	4 largest firms -----	89	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	106	6 422 256	93.9	155 794	2.4	38 874	4 383
	20 largest firms -----	165	6 689 876	97.8	177 487	2.7	44 403	5 135
	50 largest firms -----	225	6 830 230	99.9	188 198	2.8	46 887	5 571
	Agents, brokers, and commission merchants:							
	All firms -----	295	1 132 087	100.0	38 460	3.4	7 861	1 292
	4 largest firms -----	4	201 451	17.8	2 744	1.4	286	31
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	23	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	54	751 040	66.3	20 646	2.7	3 936	546
5084	Industrial Machinery and Equipment All types of operation:							
	All firms -----	30 322	86 649 236	100.0	8 772 569	10.1	2 096 348	259 024
	4 largest firms -----	41	3 836 833	4.4	225 406	5.9	51 071	4 664
	8 largest firms -----	236	5 869 024	6.8	286 872	4.9	66 855	6 087
	20 largest firms -----	608	10 243 173	11.8	532 257	5.2	135 219	11 343
	50 largest firms -----	1 243	16 297 479	18.8	939 112	5.8	236 562	21 063
	Merchant wholesalers:							
	All firms -----	23 279	56 127 282	100.0	6 817 081	12.1	1 608 617	210 268
	4 largest firms -----	134	2 479 422	4.4	120 224	4.8	26 015	2 852
	8 largest firms -----	210	3 644 135	6.5	144 094	4.0	32 134	3 454
	20 largest firms -----	420	5 557 023	9.9	258 816	4.7	60 858	6 510
	50 largest firms -----	585	8 563 016	15.3	466 013	5.4	111 738	11 711
	Manufacturers' sales branches and offices:							
	All firms -----	2 652	17 870 321	100.0	1 327 254	7.4	345 261	32 339
	4 largest firms -----	68	3 219 113	18.0	154 455	4.8	37 943	2 793
	8 largest firms -----	163	4 820 542	27.0	281 410	5.8	75 162	5 332
	20 largest firms -----	480	8 075 690	45.2	483 676	6.0	128 396	9 852
	50 largest firms -----	1 072	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	4 391	12 651 633	100.0	628 234	5.0	142 470	16 417
	4 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	19	452 290	3.6	12 354	2.7	3 024	203
	20 largest firms -----	32	882 768	7.0	20 187	2.3	4 695	347
	50 largest firms -----	72	1 675 756	13.2	42 601	2.5	8 801	742
5085	Industrial Supplies All types of operation:							
	All firms -----	16 199	56 684 330	100.0	4 814 164	8.5	1 146 258	152 661
	4 largest firms -----	72	10 842 249	19.1	178 966	1.7	46 917	3 187
	8 largest firms -----	676	13 848 836	24.4	334 369	2.4	85 435	8 736
	20 largest firms -----	1 094	18 295 891	32.3	530 472	2.9	133 829	14 552
	50 largest firms -----	1 752	(D)	(D)	(D)	(D)	(D)	(D)
	Merchant wholesalers:							
	All firms -----	13 787	32 310 549	100.0	3 994 966	12.4	944 163	132 169
	4 largest firms -----	696	2 890 416	8.9	167 818	5.8	41 435	6 252
	8 largest firms -----	851	3 800 270	11.8	253 120	6.7	63 155	9 035
	20 largest firms -----	1 160	5 109 746	15.8	364 188	7.1	91 388	13 197
	50 largest firms -----	1 473	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and offices:							
	All firms -----	1 214	20 157 600	100.0	614 891	3.1	155 887	15 540
	4 largest firms -----	96	10 579 546	52.5	185 201	1.8	48 486	3 342
	8 largest firms -----	225	12 885 172	63.9	228 298	1.8	58 371	4 368
	20 largest firms -----	359	15 885 491	78.8	321 360	2.0	82 062	6 676
	50 largest firms -----	745	18 253 594	90.6	426 323	2.3	109 158	9 726
	Agents, brokers, and commission merchants:							
	All firms -----	1 198	4 216 181	100.0	204 307	4.8	46 208	4 952
	4 largest firms -----	15	351 811	8.3	6 741	1.9	1 011	97
	8 largest firms -----	20	502 542	11.9	13 118	2.6	2 574	214
	20 largest firms -----	42	859 176	20.4	33 612	3.9	7 444	579
	50 largest firms -----	79	1 402 534	33.3	59 668	4.3	13 530	1 029

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
508	Machinery, Equipment, and Supplies—Con.							
5087	Service Establishment Equipment and Supplies							
	All types of operation:							
	All firms -----	7 579	11 177 827	100.0	1 552 156	13.9	365 828	62 965
	4 largest firms -----	143	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	187	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	304	1 966 638	17.6	152 173	7.7	37 421	4 385
	50 largest firms -----	470	2 811 285	25.2	253 046	9.0	61 056	7 739
	Merchant wholesalers:							
	All firms -----	7 005	8 666 750	100.0	1 418 598	16.4	332 706	58 835
	4 largest firms -----	97	392 194	4.5	63 800	16.3	15 240	1 984
	8 largest firms -----	113	588 387	6.8	83 674	14.2	19 939	2 446
	20 largest firms -----	228	1 027 705	11.9	141 340	13.8	33 687	4 481
	50 largest firms -----	347	1 636 317	18.9	225 892	13.8	52 899	7 592
	Manufacturers' sales branches and offices:							
	All firms -----	234	1 403 642	100.0	89 857	6.4	23 092	2 732
	4 largest firms -----	89	954 706	68.0	32 256	3.4	8 512	824
	8 largest firms -----	120	1 130 248	80.5	46 371	4.1	11 972	1 255
	20 largest firms -----	186	1 336 032	95.2	79 523	6.0	20 501	2 355
	50 largest firms -----	229	1 403 215	100.0	89 713	6.4	23 029	2 715
	Agents, brokers, and commission merchants:							
	All firms -----	340	1 107 435	100.0	43 701	3.9	10 030	1 398
	4 largest firms -----	8	153 194	13.8	3 215	2.1	685	67
	8 largest firms -----	15	239 504	21.6	6 256	2.6	1 421	107
	20 largest firms -----	28	404 709	36.5	11 063	2.7	2 548	201
	50 largest firms -----	58	648 555	58.6	20 098	3.1	4 516	419
5088	Transportation Equipment and Supplies, Except Motor Vehicles							
	All types of operation:							
	All firms -----	3 866	19 873 661	100.0	1 375 855	6.9	317 312	39 444
	4 largest firms -----	32	3 968 079	20.0	77 685	2.0	18 830	2 018
	8 largest firms -----	97	5 775 674	29.1	182 596	3.2	44 550	4 846
	20 largest firms -----	144	8 478 235	42.7	321 586	3.8	79 091	7 700
	50 largest firms -----	224	10 554 380	53.1	431 356	4.1	102 126	10 463
	Merchant wholesalers:							
	All firms -----	3 261	12 872 783	100.0	1 104 860	8.6	251 860	32 746
	4 largest firms -----	38	2 372 917	18.4	25 315	1.1	6 110	579
	8 largest firms -----	74	3 643 809	28.3	143 854	3.9	33 257	3 499
	20 largest firms -----	93	5 027 968	39.1	228 725	4.5	53 490	5 266
	50 largest firms -----	179	6 438 019	50.0	333 520	5.2	77 182	8 219
	Manufacturers' sales branches and offices:							
	All firms -----	163	4 547 688	100.0	199 350	4.4	50 152	5 172
	4 largest firms -----	28	2 870 628	63.1	86 594	3.0	21 373	2 348
	8 largest firms -----	44	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	87	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	133	4 500 149	99.0	192 644	4.3	48 388	4 959
	Agents, brokers, and commission merchants:							
	All firms -----	442	2 453 190	100.0	71 645	2.9	15 300	1 526
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	22	785 102	32.0	16 172	2.1	3 742	256
	20 largest firms -----	42	1 089 726	44.4	23 894	2.2	5 511	355
	50 largest firms -----	74	1 457 539	59.4	34 867	2.4	7 624	547

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
509	Miscellaneous Durable Goods							
	All types of operation:							
	All firms -----	34 305	135 905 954	100.0	7 911 745	5.8	1 824 372	298 719
	4 largest firms -----	6	18 456 790	13.6	79 177	.4	18 283	1 012
	8 largest firms -----	37	24 758 575	18.2	191 573	.8	49 797	3 884
	20 largest firms -----	158	34 115 272	25.1	497 333	1.5	129 331	12 590
	50 largest firms -----	288	44 050 026	32.4	829 468	1.9	210 319	20 888
	Merchant wholesalers:							
	All firms -----	30 541	107 062 982	100.0	7 029 134	6.6	1 613 125	275 008
	4 largest firms -----	6	18 456 790	17.2	79 177	.4	18 283	1 012
	8 largest firms -----	56	22 669 299	21.2	204 442	.9	49 139	5 489
	20 largest firms -----	121	28 766 821	26.9	370 913	1.3	92 166	9 343
	50 largest firms -----	269	35 924 084	33.6	667 870	1.9	160 192	17 726
	Manufacturers' sales branches and offices:							
	All firms -----	338	12 539 815	100.0	442 168	3.5	117 466	11 655
	4 largest firms -----	38	5 574 036	44.5	81 790	1.5	21 725	2 308
	8 largest firms -----	67	7 976 719	63.6	152 048	1.9	41 947	4 272
	20 largest firms -----	136	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	212	12 163 199	97.0	399 972	3.3	106 916	10 031
	Agents, brokers, and commission merchants:							
	All firms -----	3 426	16 303 157	100.0	440 443	2.7	93 781	12 056
	4 largest firms -----	4	1 081 743	6.6	17 812	1.6	2 895	539
	8 largest firms -----	14	1 842 577	11.3	31 459	1.7	5 269	870
	20 largest firms -----	33	3 045 313	18.7	43 344	1.4	8 101	1 020
	50 largest firms -----	100	4 636 858	28.4	81 502	1.8	16 395	2 002
5091	Sporting and Recreational Goods and Supplies							
	All types of operation:							
	All firms -----	5 530	21 084 805	100.0	1 405 111	6.7	312 583	52 269
	4 largest firms -----	26	1 388 417	6.6	30 753	2.2	7 472	772
	8 largest firms -----	38	2 241 030	10.6	83 932	3.7	22 234	1 605
	20 largest firms -----	124	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	189	5 867 659	27.8	309 120	5.3	70 339	9 215
	Merchant wholesalers:							
	All firms -----	4 566	12 735 305	100.0	1 122 793	8.8	244 574	45 488
	4 largest firms -----	13	612 433	4.8	29 733	4.9	6 129	1 171
	8 largest firms -----	26	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	58	2 101 375	16.5	136 914	6.5	27 386	4 571
	50 largest firms -----	131	3 621 848	28.4	237 004	6.5	48 731	7 870
	Manufacturers' sales branches and offices:							
	All firms -----	119	1 948 214	100.0	118 629	6.1	33 780	2 921
	4 largest firms -----	37	1 128 225	57.9	56 220	5.0	17 938	1 116
	8 largest firms -----	61	1 491 110	76.5	88 505	5.9	26 019	1 876
	20 largest firms -----	79	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	115	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	845	6 401 286	100.0	163 689	2.6	34 229	3 860
	4 largest firms -----	4	935 896	14.6	16 375	1.7	2 422	270
	8 largest firms -----	8	1 261 067	19.7	22 217	1.8	3 773	761
	20 largest firms -----	31	1 890 080	29.5	38 484	2.0	6 730	1 033
	50 largest firms -----	66	2 782 369	43.5	58 184	2.1	11 470	1 319
5092	Toys and Hobby Goods and Supplies							
	All types of operation:							
	All firms -----	2 738	16 792 179	100.0	941 861	5.6	217 860	31 685
	4 largest firms -----	21	4 783 283	28.5	125 156	2.6	36 322	2 897
	8 largest firms -----	34	6 387 711	38.0	214 150	3.4	56 957	5 324
	20 largest firms -----	50	8 072 501	48.1	293 306	3.6	76 913	7 500
	50 largest firms -----	85	9 814 203	58.4	381 932	3.9	96 500	10 211
	Merchant wholesalers:							
	All firms -----	2 379	9 647 159	100.0	783 527	8.1	181 412	27 097
	4 largest firms -----	13	2 238 755	23.2	92 868	4.1	27 823	2 111
	8 largest firms -----	22	3 019 141	31.3	155 592	5.2	42 520	3 460
	20 largest firms -----	41	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	87	(D)	(D)	(D)	(D)	(D)	(D)

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
509	Miscellaneous Durable Goods—Con.							
5092	Toys and Hobby Goods and Supplies—Con. Manufacturers' sales branches and offices:							
	All firms -----	33	4 055 404	100.0	82 190	2.0	21 019	2 653
	4 largest firms -----	15	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	20	4 027 393	99.3	79 892	2.0	20 431	2 575
	20 largest firms -----	33	4 055 404	100.0	82 190	2.0	21 019	2 653
	50 largest firms -----	33	4 055 404	100.0	82 190	2.0	21 019	2 653
	Agents, brokers, and commission merchants:							
	All firms -----	326	3 089 616	100.0	76 144	2.5	15 429	1 935
	4 largest firms -----	4	583 886	18.9	15 291	2.6	2 889	451
	8 largest firms -----	8	869 400	28.1	17 550	2.0	3 218	476
	20 largest firms -----	20	1 383 574	44.8	24 471	1.8	4 458	547
	50 largest firms -----	51	2 037 849	66.0	39 930	2.0	7 701	1 044
5093	Scrap and Waste Materials All types of operation:							
	All firms -----	8 928	24 461 997	100.0	2 269 134	9.3	529 305	98 005
	4 largest firms -----	49	1 727 178	7.1	39 268	2.3	9 660	1 151
	8 largest firms -----	75	2 565 120	10.5	66 186	2.6	15 809	2 149
	20 largest firms -----	196	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	368	6 770 056	27.7	326 061	4.8	78 876	10 975
	Merchant wholesalers:							
	All firms -----	8 693	23 263 939	100.0	2 232 826	9.6	519 846	96 803
	4 largest firms -----	47	1 594 778	6.9	38 655	2.4	9 440	1 135
	8 largest firms -----	72	2 426 064	10.4	63 639	2.6	15 148	2 091
	20 largest firms -----	198	4 061 534	17.5	163 220	4.0	39 394	5 441
	50 largest firms -----	335	6 344 562	27.3	324 794	5.1	77 987	11 037
	Manufacturers' sales branches and offices:							
	All firms -----	-	-	-	-	-	-	-
	4 largest firms -----	-	-	-	-	-	-	-
	8 largest firms -----	-	-	-	-	-	-	-
	20 largest firms -----	-	-	-	-	-	-	-
	50 largest firms -----	-	-	-	-	-	-	-
	Agents, brokers, and commission merchants:							
	All firms -----	235	1 198 058	100.0	36 308	3.0	9 459	1 202
	4 largest firms -----	16	505 578	42.2	5 184	1.0	1 330	204
	8 largest firms -----	47	689 393	57.5	12 629	1.8	4 073	324
	20 largest firms -----	59	870 904	72.7	15 794	1.8	4 826	412
	50 largest firms -----	91	1 053 704	88.0	26 913	2.6	7 387	754
5094	Jewelry, Watches, Precious Stones, and Precious Metals All types of operation:							
	All firms -----	7 421	35 405 983	100.0	1 467 691	4.1	336 136	50 452
	4 largest firms -----	8	14 159 726	40.0	40 364	.3	8 956	546
	8 largest firms -----	23	15 514 345	43.8	103 130	.7	21 647	1 893
	20 largest firms -----	45	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	87	19 936 954	56.3	354 334	1.8	84 316	9 631
	Merchant wholesalers:							
	All firms -----	6 988	32 923 856	100.0	1 354 193	4.1	309 633	47 363
	4 largest firms -----	4	14 024 694	42.6	29 690	.2	6 394	267
	8 largest firms -----	18	15 292 772	46.4	72 681	.5	16 198	1 167
	20 largest firms -----	31	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	73	18 982 562	57.7	312 407	1.6	74 859	8 740
	Manufacturers' sales branches and offices:							
	All firms -----	61	1 433 279	100.0	80 555	5.6	19 178	2 029
	4 largest firms -----	19	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	24	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	40	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	61	1 433 279	100.0	80 555	5.6	19 178	2 029
	Agents, brokers, and commission merchants:							
	All firms -----	372	1 048 848	100.0	32 943	3.1	7 325	1 060
	4 largest firms -----	5	227 591	21.7	4 477	2.0	892	65
	8 largest firms -----	9	319 702	30.5	7 013	2.2	1 649	99
	20 largest firms -----	21	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	53	650 513	62.0	16 364	2.5	3 642	354

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
509	Miscellaneous Durable Goods—Con.							
5099	Durable Goods, N.E.C. All types of operation:							
	All firms -----	9 688	38 160 990	100.0	1 827 948	4.8	428 488	66 308
	4 largest firms -----	27	9 038 121	23.7	143 151	1.6	35 171	3 074
	8 largest firms -----	69	12 391 203	32.5	233 494	1.9	56 516	6 375
	20 largest firms -----	130	17 352 467	45.5	353 198	2.0	91 309	9 167
	50 largest firms -----	188	21 415 831	56.1	495 341	2.3	123 236	13 373
	Merchant wholesalers:							
	All firms -----	7 915	28 492 723	100.0	1 535 795	5.4	357 660	58 257
	4 largest firms -----	30	8 155 236	28.6	164 288	2.0	39 395	4 794
	8 largest firms -----	40	10 357 626	36.4	200 522	1.9	48 492	5 670
	20 largest firms -----	75	13 795 529	48.4	254 633	1.8	61 199	7 349
	50 largest firms -----	142	16 606 925	58.3	399 441	2.4	94 565	11 502
	Manufacturers' sales branches and offices:							
	All firms -----	125	5 102 918	100.0	160 794	3.2	43 489	4 052
	4 largest firms -----	47	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	70	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	95	5 049 899	99.0	154 048	3.1	41 965	3 812
	50 largest firms -----	125	5 102 918	100.0	160 794	3.2	43 489	4 052
	Agents, brokers, and commission merchants:							
	All firms -----	1 648	4 565 349	100.0	131 359	2.9	27 339	3 999
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	8	788 208	17.3	7 993	1.0	1 491	99
	20 largest firms -----	21	1 133 128	24.8	16 666	1.5	3 296	227
	50 largest firms -----	51	1 621 952	35.5	28 337	1.7	5 429	406
51	NONDURABLE GOODS							
	All types of operation:							
	All firms -----	181 993	1 644 646 555	100.0	68 117 123	4.1	16 055 166	2 442 200
	4 largest firms -----	538	64 859 283	3.9	1 420 597	2.2	346 300	41 321
	8 largest firms -----	892	116 315 833	7.1	2 420 589	2.1	595 574	64 605
	20 largest firms -----	2 740	244 340 052	14.9	4 265 757	1.7	1 030 329	119 231
	50 largest firms -----	4 849	408 569 925	24.8	7 756 917	1.9	1 892 902	225 654
	Merchant wholesalers:							
	All firms -----	150 225	944 485 047	100.0	49 722 560	5.3	11 532 549	1 873 887
	4 largest firms -----	196	53 833 290	5.7	1 091 020	2.0	265 064	34 093
	8 largest firms -----	691	90 290 047	9.6	2 177 072	2.4	524 043	68 492
	20 largest firms -----	1 728	150 900 946	16.0	2 996 255	2.0	720 887	94 222
	50 largest firms -----	2 350	223 803 518	23.7	4 545 314	2.0	1 096 843	139 992
	Manufacturers' sales branches and offices:							
	All firms -----	15 974	516 407 600	100.0	14 881 401	2.9	3 712 283	443 251
	4 largest firms -----	543	56 988 212	11.0	1 005 651	1.8	251 537	21 392
	8 largest firms -----	1 010	101 598 108	19.7	1 324 599	1.3	325 251	28 707
	20 largest firms -----	2 045	183 648 327	35.6	3 257 322	1.8	800 370	91 370
	50 largest firms -----	3 766	295 570 897	57.2	5 844 392	2.0	1 464 795	161 658
	Agents, brokers, and commission merchants:							
	All firms -----	15 794	183 753 908	100.0	3 513 162	1.9	810 334	125 062
	4 largest firms -----	10	8 185 769	4.5	59 442	.7	14 952	1 704
	8 largest firms -----	45	14 069 707	7.7	137 919	1.0	34 299	4 146
	20 largest firms -----	94	26 158 411	14.2	246 406	.9	59 655	7 511
	50 largest firms -----	188	41 777 565	22.7	498 883	1.2	119 822	15 057

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
511	Paper and Paper Products							
	All types of operation:							
	All firms -----	19 661	106 580 435	100.0	6 938 649	6.5	1 694 069	269 038
	4 largest firms -----	491	14 509 253	13.6	513 050	3.5	125 908	14 178
	8 largest firms -----	681	24 186 711	22.7	866 284	3.6	213 677	29 973
	20 largest firms -----	1 473	40 090 612	37.6	1 384 145	3.5	352 207	51 359
	50 largest firms -----	2 640	57 223 393	53.7	2 119 741	3.7	542 131	99 379
	Merchant wholesalers:							
	All firms -----	15 995	54 801 943	100.0	5 355 474	9.8	1 294 995	200 622
	4 largest firms -----	584	8 499 354	15.5	547 284	6.4	140 604	21 959
	8 largest firms -----	694	12 554 841	22.9	712 167	5.7	180 830	26 125
	20 largest firms -----	1 275	19 205 775	35.0	1 132 790	5.9	287 830	46 888
	50 largest firms -----	1 496	24 918 645	45.5	1 541 939	6.2	385 947	57 101
	Manufacturers' sales branches and offices:							
	All firms -----	2 112	43 365 566	100.0	1 330 752	3.1	339 352	62 223
	4 largest firms -----	119	11 743 711	27.1	225 951	1.9	56 261	12 619
	8 largest firms -----	263	18 204 807	42.0	358 833	2.0	90 940	15 924
	20 largest firms -----	990	30 127 610	69.5	736 371	2.4	190 543	41 218
	50 largest firms -----	1 509	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	1 554	8 412 926	100.0	252 423	3.0	59 722	6 193
	4 largest firms -----	11	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	15	1 394 449	16.6	21 582	1.5	5 738	418
	20 largest firms -----	29	2 182 217	25.9	37 695	1.7	9 724	724
	50 largest firms -----	62	3 279 431	39.0	64 055	2.0	15 062	1 216
5111	Printing and Writing Paper							
	All types of operation:							
	All firms -----	2 561	34 887 754	100.0	1 387 339	4.0	342 747	36 646
	4 largest firms -----	372	10 335 482	29.6	429 471	4.2	106 549	11 211
	8 largest firms -----	535	15 241 236	43.7	535 395	3.5	133 756	13 965
	20 largest firms -----	659	21 892 275	62.8	648 174	3.0	162 643	16 379
	50 largest firms -----	833	28 519 251	81.7	930 802	3.3	230 099	22 664
	Merchant wholesalers:							
	All firms -----	2 020	17 740 487	100.0	1 108 656	6.2	271 178	30 311
	4 largest firms -----	321	6 135 541	34.6	398 158	6.5	98 898	10 400
	8 largest firms -----	360	8 296 885	46.8	454 501	5.5	112 796	11 719
	20 largest firms -----	467	11 435 423	64.5	616 217	5.4	149 879	15 474
	50 largest firms -----	598	14 286 235	80.5	775 446	5.4	189 227	19 178
	Manufacturers' sales branches and offices:							
	All firms -----	351	15 105 348	100.0	240 388	1.6	61 883	5 505
	4 largest firms -----	125	5 718 113	37.9	104 207	1.8	26 569	2 781
	8 largest firms -----	240	9 386 658	62.1	129 790	1.4	33 299	3 258
	20 largest firms -----	290	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	351	15 105 348	100.0	240 388	1.6	61 883	5 505
	Agents, brokers, and commission merchants:							
	All firms -----	190	2 041 919	100.0	38 295	1.9	9 686	830
	4 largest firms -----	10	851 252	41.7	10 943	1.3	2 948	241
	8 largest firms -----	14	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	27	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	57	1 887 235	92.4	29 670	1.6	7 357	561
5112	Stationery and Office Supplies							
	All types of operation:							
	All firms -----	11 807	32 661 393	100.0	3 435 849	10.5	853 457	168 825
	4 largest firms -----	576	7 271 897	22.3	459 443	6.3	122 333	26 808
	8 largest firms -----	1 018	10 455 699	32.0	771 061	7.4	203 661	53 325
	20 largest firms -----	1 622	15 313 823	46.9	1 169 195	7.6	304 581	75 861
	50 largest firms -----	1 952	18 121 556	55.5	1 350 025	7.4	351 054	81 141
	Merchant wholesalers:							
	All firms -----	9 717	19 430 457	100.0	2 578 230	13.3	636 325	118 118
	4 largest firms -----	462	4 509 296	23.2	340 367	7.5	91 889	19 792
	8 largest firms -----	769	6 534 482	33.6	525 071	8.0	139 534	31 363
	20 largest firms -----	877	8 042 278	41.4	684 945	8.5	180 960	36 278
	50 largest firms -----	1 029	9 081 131	46.7	807 218	8.9	209 065	40 501

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
511	Paper and Paper Products—Con.							
5112	Stationery and Office Supplies—Con. Manufacturers' sales branches and offices:							
	All firms -----	1 348	10 446 953	100.0	750 063	7.2	191 387	47 817
	4 largest firms -----	543	5 935 063	56.8	428 488	7.2	111 478	33 494
	8 largest firms -----	760	7 711 840	73.8	542 296	7.0	140 448	41 403
	20 largest firms -----	944	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	1 197	10 164 872	97.3	712 124	7.0	182 534	46 579
	Agents, brokers, and commission merchants:							
	All firms -----	742	2 783 983	100.0	107 556	3.9	25 745	2 890
	4 largest firms -----	6	321 087	11.5	7 408	2.3	1 644	107
	8 largest firms -----	10	479 908	17.2	9 776	2.0	2 323	160
	20 largest firms -----	25	869 317	31.2	20 821	2.4	4 959	345
	50 largest firms -----	62	1 484 180	53.3	37 214	2.5	9 241	700
5113	Industrial and Personal Service Paper All types of operation:							
	All firms -----	5 293	39 031 288	100.0	2 115 461	5.4	497 865	63 567
	4 largest firms -----	140	8 061 246	20.7	142 463	1.8	35 301	4 019
	8 largest firms -----	165	12 330 684	31.6	177 297	1.4	43 110	4 670
	20 largest firms -----	319	18 461 040	47.3	370 640	2.0	91 781	9 240
	50 largest firms -----	425	22 402 298	57.4	538 050	2.4	130 685	13 125
	Merchant wholesalers:							
	All firms -----	4 258	17 630 999	100.0	1 668 588	9.5	387 492	52 193
	4 largest firms -----	67	3 177 170	18.0	99 985	3.1	23 734	2 416
	8 largest firms -----	110	4 037 242	22.9	187 924	4.7	44 458	4 354
	20 largest firms -----	146	5 211 718	29.6	264 105	5.1	60 716	6 318
	50 largest firms -----	265	6 827 822	38.7	430 948	6.3	99 647	11 173
	Manufacturers' sales branches and offices:							
	All firms -----	413	17 813 265	100.0	340 301	1.9	86 082	8 901
	4 largest firms -----	81	8 002 669	44.9	81 500	1.0	20 442	2 191
	8 largest firms -----	141	11 112 611	62.4	129 218	1.2	32 864	3 436
	20 largest firms -----	224	15 544 973	87.3	239 957	1.5	61 292	6 004
	50 largest firms -----	337	17 459 911	98.0	304 411	1.7	77 164	7 776
	Agents, brokers, and commission merchants:							
	All firms -----	622	3 587 024	100.0	106 572	3.0	24 291	2 473
	4 largest firms -----	4	453 017	12.6	11 495	2.5	3 001	230
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	20	1 081 957	30.2	28 192	2.6	6 105	567
	50 largest firms -----	55	1 698 672	47.4	44 267	2.6	9 975	815
512	Drugs, Drug Proprietaries, and Druggists' Sundries							
	All types of operation:							
	All firms -----	6 069	129 306 287	100.0	5 367 953	4.2	1 332 172	157 855
	4 largest firms -----	143	28 206 482	21.8	646 764	2.3	184 097	17 560
	8 largest firms -----	233	46 696 904	36.1	1 018 220	2.2	279 846	26 895
	20 largest firms -----	442	75 787 161	58.6	1 928 656	2.5	519 497	49 537
	50 largest firms -----	564	96 089 354	74.3	2 800 246	2.9	736 931	71 534
	Merchant wholesalers:							
	All firms -----	5 283	67 069 436	100.0	2 811 932	4.2	654 737	100 625
	4 largest firms -----	142	23 787 232	35.5	397 416	1.7	95 144	15 524
	8 largest firms -----	202	32 694 796	48.7	490 384	1.5	118 533	19 329
	20 largest firms -----	226	39 485 152	58.9	641 533	1.6	153 948	25 207
	50 largest firms -----	670	46 746 346	69.7	997 802	2.1	240 741	37 351
	Manufacturers' sales branches and offices:							
	All firms -----	469	58 575 952	100.0	2 468 631	4.2	655 905	54 834
	4 largest firms -----	76	22 018 502	37.6	540 607	2.5	156 996	10 330
	8 largest firms -----	201	35 056 598	59.8	1 074 423	3.1	301 125	20 355
	20 largest firms -----	284	52 082 511	88.9	1 919 206	3.7	519 969	39 448
	50 largest firms -----	367	57 894 788	98.8	2 387 418	4.1	635 197	52 057
	Agents, brokers, and commission merchants:							
	All firms -----	317	3 660 899	100.0	87 390	2.4	21 530	2 396
	4 largest firms -----	11	863 831	23.6	16 179	1.9	4 673	473
	8 largest firms -----	16	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	28	1 940 301	53.0	38 661	2.0	10 043	1 180
	50 largest firms -----	59	2 635 387	72.0	56 107	2.1	13 721	1 537

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
512	Drugs, Drug Proprietaries, and Druggists' Sundries—Con.							
5122	Drugs, Drug Proprietaries, and Druggists' Sundries							
	All types of operation:							
	All firms -----	6 069	129 306 287	100.0	5 367 953	4.2	1 332 172	157 855
	4 largest firms -----	143	28 206 482	21.8	646 764	2.3	184 097	17 560
	8 largest firms -----	233	46 696 904	36.1	1 018 220	2.2	279 846	26 895
	20 largest firms -----	442	75 787 161	58.6	1 928 656	2.5	519 497	49 537
	50 largest firms -----	564	96 089 354	74.3	2 800 246	2.9	736 931	71 534
	Merchant wholesalers:							
	All firms -----	5 283	67 069 436	100.0	2 811 932	4.2	654 737	100 625
	4 largest firms -----	142	23 787 232	35.5	397 416	1.7	95 144	15 524
	8 largest firms -----	202	32 694 796	48.7	490 384	1.5	118 533	19 329
	20 largest firms -----	226	39 485 152	58.9	641 533	1.6	153 948	25 207
	50 largest firms -----	670	46 746 346	69.7	997 802	2.1	240 741	37 351
	Manufacturers' sales branches and offices:							
	All firms -----	469	58 575 952	100.0	2 468 631	4.2	655 905	54 834
	4 largest firms -----	76	22 018 502	37.6	540 607	2.5	156 996	10 330
	8 largest firms -----	201	35 056 598	59.8	1 074 423	3.1	301 125	20 355
	20 largest firms -----	284	52 082 511	88.9	1 919 206	3.7	519 969	39 448
	50 largest firms -----	367	57 894 788	98.8	2 387 418	4.1	635 197	52 057
	Agents, brokers, and commission merchants:							
	All firms -----	317	3 660 899	100.0	87 390	2.4	21 530	2 396
	4 largest firms -----	11	863 831	23.6	16 179	1.9	4 673	473
	8 largest firms -----	16	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	28	1 940 301	53.0	38 661	2.0	10 043	1 180
	50 largest firms -----	59	2 635 387	72.0	56 107	2.1	13 721	1 537
513	Apparel, Piece Goods, and Notions							
	All types of operation:							
	All firms -----	19 553	109 202 949	100.0	6 521 734	6.0	1 480 253	196 149
	4 largest firms -----	61	8 903 202	8.2	260 905	2.9	66 273	7 270
	8 largest firms -----	80	14 530 366	13.3	329 129	2.3	85 140	8 624
	20 largest firms -----	147	20 739 954	19.0	662 404	3.2	173 158	16 415
	50 largest firms -----	307	28 951 488	26.5	931 146	3.2	238 485	22 764
	Merchant wholesalers:							
	All firms -----	15 848	67 904 735	100.0	5 214 689	7.7	1 164 245	162 775
	4 largest firms -----	19	5 809 244	8.6	222 003	3.8	60 651	4 852
	8 largest firms -----	23	7 916 500	11.7	369 752	4.7	97 033	8 018
	20 largest firms -----	51	11 271 154	16.6	508 075	4.5	128 303	11 012
	50 largest firms -----	110	15 567 668	22.9	805 442	5.2	191 547	17 302
	Manufacturers' sales branches and offices:							
	All firms -----	809	26 085 644	100.0	856 907	3.3	216 364	22 909
	4 largest firms -----	54	8 001 385	30.7	122 365	1.5	31 173	4 029
	8 largest firms -----	76	10 548 436	40.4	165 715	1.6	46 338	5 106
	20 largest firms -----	137	14 136 955	54.2	260 742	1.8	70 281	7 220
	50 largest firms -----	233	19 012 587	72.9	449 362	2.4	114 384	11 309
	Agents, brokers, and commission merchants:							
	All firms -----	2 896	15 212 570	100.0	450 138	3.0	99 644	10 465
	4 largest firms -----	6	888 073	5.8	20 649	2.3	5 385	257
	8 largest firms -----	10	1 488 582	9.8	40 568	2.7	9 444	469
	20 largest firms -----	35	2 554 697	16.8	58 562	2.3	14 048	725
	50 largest firms -----	65	4 063 243	26.7	99 707	2.5	23 335	1 285

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
513	Apparel, Piece Goods, and Notions—Con.							
5131	Piece Goods, Notions, and Other Dry Goods							
	All types of operation:							
	All firms -----	5 640	29 291 930	100.0	1 729 833	5.9	398 408	49 930
	4 largest firms -----	14	2 576 278	8.8	61 683	2.4	19 484	1 235
	8 largest firms -----	38	3 907 914	13.3	85 176	2.2	25 780	1 572
	20 largest firms -----	92	6 473 536	22.1	170 447	2.6	45 295	3 202
	50 largest firms -----	175	10 096 303	34.5	288 764	2.9	72 784	5 062
	Merchant wholesalers:							
	All firms -----	4 646	16 091 611	100.0	1 325 673	8.2	298 000	40 948
	4 largest firms -----	4	887 512	5.5	15 166	1.7	4 205	199
	8 largest firms -----	10	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	33	2 455 881	15.3	85 804	3.5	20 470	1 298
	50 largest firms -----	105	4 374 938	27.2	225 535	5.2	52 729	4 198
	Manufacturers' sales branches and offices:							
	All firms -----	300	8 910 929	100.0	280 773	3.2	73 351	5 937
	4 largest firms -----	14	2 563 796	28.8	65 087	2.5	20 328	1 277
	8 largest firms -----	38	3 790 395	42.5	87 580	2.3	26 323	1 632
	20 largest firms -----	88	5 984 180	67.2	153 245	2.6	40 964	2 743
	50 largest firms -----	155	8 105 717	91.0	222 545	2.7	58 411	4 391
	Agents, brokers, and commission merchants:							
	All firms -----	694	4 289 390	100.0	123 387	2.9	27 057	3 045
	4 largest firms -----	7	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	23	835 033	19.5	16 204	1.9	4 057	195
	20 largest firms -----	36	1 345 281	31.4	29 952	2.2	6 592	359
	50 largest firms -----	67	2 045 260	47.7	48 039	2.3	10 096	715
5136	Men's and Boys' Clothing and Furnishings							
	All types of operation:							
	All firms -----	4 620	28 162 713	100.0	1 527 152	5.4	344 144	51 908
	4 largest firms -----	32	5 737 231	20.4	48 542	.8	13 388	1 751
	8 largest firms -----	44	7 323 777	26.0	139 663	1.9	34 224	4 106
	20 largest firms -----	92	9 708 676	34.5	225 307	2.3	55 444	6 028
	50 largest firms -----	155	12 445 105	44.2	370 047	3.0	89 399	10 314
	Merchant wholesalers:							
	All firms -----	3 749	15 812 952	100.0	1 209 043	7.6	267 061	41 578
	4 largest firms -----	12	1 343 176	8.5	70 099	5.2	16 261	1 531
	8 largest firms -----	20	2 074 684	13.1	100 002	4.8	24 696	2 153
	20 largest firms -----	35	3 268 734	20.7	189 433	5.8	43 589	4 612
	50 largest firms -----	80	5 152 123	32.6	294 805	5.7	67 822	7 116
	Manufacturers' sales branches and offices:							
	All firms -----	274	9 480 622	100.0	241 461	2.5	59 149	8 524
	4 largest firms -----	31	5 727 231	60.4	45 392	.8	12 283	1 676
	8 largest firms -----	53	6 766 976	71.4	83 449	1.2	21 275	2 609
	20 largest firms -----	91	8 074 141	85.2	137 381	1.7	34 507	4 667
	50 largest firms -----	209	9 250 924	97.6	222 837	2.4	54 589	7 794
	Agents, brokers, and commission merchants:							
	All firms -----	597	2 869 139	100.0	76 648	2.7	17 934	1 806
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	9	565 266	19.7	8 685	1.5	1 964	121
	20 largest firms -----	21	866 210	30.2	16 430	1.9	3 353	192
	50 largest firms -----	52	1 330 784	46.4	26 989	2.0	5 747	399

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
513	Apparel, Piece Goods, and Notions—Con.							
5137	Women's, Children's, and Infants' Clothing and Accessories							
	All types of operation:							
	All firms -----	7 581	35 495 901	100.0	2 384 546	6.7	528 100	72 485
	4 largest firms -----	28	4 286 268	12.1	128 641	3.0	32 819	3 494
	8 largest firms -----	33	5 944 016	16.7	219 943	3.7	55 619	5 575
	20 largest firms -----	74	8 040 983	22.7	324 130	4.0	79 316	7 808
	50 largest firms -----	132	11 265 165	31.7	530 655	4.7	125 552	12 172
	Merchant wholesalers:							
	All firms -----	6 095	23 811 102	100.0	1 972 229	8.3	429 901	61 539
	4 largest firms -----	8	3 113 976	13.1	125 668	4.0	33 544	2 503
	8 largest firms -----	16	3 963 809	16.6	197 368	5.0	48 270	3 999
	20 largest firms -----	35	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	83	7 827 137	32.9	493 138	6.3	110 714	11 286
	Manufacturers' sales branches and offices:							
	All firms -----	210	6 286 438	100.0	249 283	4.0	62 701	6 759
	4 largest firms -----	23	2 498 154	39.7	67 609	2.7	16 542	2 462
	8 largest firms -----	34	3 142 796	50.0	84 101	2.7	20 727	2 685
	20 largest firms -----	69	4 390 188	69.8	131 985	3.0	33 207	3 940
	50 largest firms -----	120	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	1 276	5 398 361	100.0	163 034	3.0	35 498	4 187
	4 largest firms -----	4	557 080	10.3	2 747	.5	611	44
	8 largest firms -----	8	821 231	15.2	13 924	1.7	3 796	142
	20 largest firms -----	21	1 356 895	25.1	26 920	2.0	6 135	399
	50 largest firms -----	51	2 096 267	38.8	50 928	2.4	10 696	679
5139	Footwear							
	All types of operation:							
	All firms -----	1 712	16 252 405	100.0	880 203	5.4	209 601	21 826
	4 largest firms -----	17	4 741 138	29.2	224 338	4.7	59 634	4 868
	8 largest firms -----	26	5 965 143	36.7	278 399	4.7	72 889	5 831
	20 largest firms -----	50	8 217 321	50.6	392 340	4.8	98 149	8 140
	50 largest firms -----	84	10 386 394	63.9	512 229	4.9	127 691	10 755
	Merchant wholesalers:							
	All firms -----	1 358	12 189 070	100.0	707 744	5.8	169 283	18 710
	4 largest firms -----	14	4 592 831	37.7	210 514	4.6	56 121	4 655
	8 largest firms -----	22	5 638 389	46.3	255 510	4.5	65 784	5 613
	20 largest firms -----	43	7 103 783	58.3	346 907	4.9	87 720	7 696
	50 largest firms -----	75	8 616 586	70.7	434 828	5.0	108 826	9 606
	Manufacturers' sales branches and offices:							
	All firms -----	25	1 407 655	100.0	85 390	6.1	21 163	1 689
	4 largest firms -----	7	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	12	1 264 317	89.8	73 243	5.8	17 639	1 320
	20 largest firms -----	25	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	25	1 407 655	100.0	85 390	6.1	21 163	1 689
	Agents, brokers, and commission merchants:							
	All firms -----	329	2 655 680	100.0	87 069	3.3	19 155	1 427
	4 largest firms -----	4	730 669	27.5	32 271	4.4	7 562	383
	8 largest firms -----	8	980 098	36.9	41 136	4.2	9 664	486
	20 largest firms -----	20	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	50	1 851 934	69.7	64 266	3.5	14 048	859

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
514	Groceries and Related Products							
	All types of operation:							
	All firms -----	42 874	504 566 789	100.0	21 722 789	4.3	5 086 876	811 902
	4 largest firms -----	452	56 741 904	11.2	1 545 135	2.7	382 690	47 354
	8 largest firms -----	1 226	85 506 108	16.9	3 584 533	4.2	850 039	120 968
	20 largest firms -----	2 214	127 086 655	25.2	4 738 181	3.7	1 132 464	153 561
	50 largest firms -----	2 732	177 532 793	35.2	6 208 547	3.5	1 477 340	199 250
	Merchant wholesalers:							
	All firms -----	33 224	279 216 995	100.0	14 833 660	5.3	3 453 450	578 647
	4 largest firms -----	216	38 515 802	13.8	1 957 611	5.1	472 227	59 818
	8 largest firms -----	279	50 088 638	17.9	2 221 933	4.4	535 739	68 363
	20 largest firms -----	415	70 339 643	25.2	3 070 404	4.4	734 073	94 234
	50 largest firms -----	905	96 342 865	34.5	4 001 110	4.2	962 760	124 695
	Manufacturers' sales branches and offices:							
	All firms -----	4 829	127 257 067	100.0	5 071 575	4.0	1 210 952	174 003
	4 largest firms -----	816	38 808 754	30.5	1 417 246	3.7	326 968	55 066
	8 largest firms -----	1 106	55 957 088	44.0	1 737 968	3.1	406 234	63 994
	20 largest firms -----	2 083	86 346 456	67.9	2 686 191	3.1	636 165	90 962
	50 largest firms -----	2 622	104 080 828	81.8	3 475 580	3.3	825 266	114 269
	Agents, brokers, and commission merchants:							
	All firms -----	4 821	98 092 727	100.0	1 817 554	1.9	422 474	59 252
	4 largest firms -----	31	7 159 839	7.3	109 176	1.5	27 199	3 290
	8 largest firms -----	65	12 336 673	12.6	188 434	1.5	45 594	5 803
	20 largest firms -----	125	20 551 866	21.0	317 823	1.5	75 946	9 756
	50 largest firms -----	200	32 727 343	33.4	513 861	1.6	122 371	16 002
5141	Groceries, General Line							
	All types of operation:							
	All firms -----	4 528	132 602 589	100.0	5 025 821	3.8	1 191 480	172 827
	4 largest firms -----	132	33 907 345	25.6	1 533 769	4.5	367 138	46 853
	8 largest firms -----	150	42 722 372	32.2	1 757 600	4.1	420 844	54 062
	20 largest firms -----	265	59 388 034	44.8	2 478 592	4.2	586 585	75 862
	50 largest firms -----	558	81 238 542	61.3	3 110 665	3.8	739 463	97 102
	Merchant wholesalers:							
	All firms -----	3 740	95 807 066	100.0	4 391 383	4.6	1 040 639	151 200
	4 largest firms -----	132	33 907 345	35.4	1 533 769	4.5	367 138	46 853
	8 largest firms -----	165	42 202 870	44.0	1 777 162	4.2	423 639	55 420
	20 largest firms -----	250	56 778 438	59.3	2 516 380	4.4	595 226	77 692
	50 largest firms -----	506	73 162 920	76.4	3 087 575	4.2	732 272	97 060
	Manufacturers' sales branches and offices:							
	All firms -----	-	-	-	-	-	-	-
	4 largest firms -----	-	-	-	-	-	-	-
	8 largest firms -----	-	-	-	-	-	-	-
	20 largest firms -----	-	-	-	-	-	-	-
	50 largest firms -----	-	-	-	-	-	-	-
	Agents, brokers, and commission merchants:							
	All firms -----	788	36 795 523	100.0	634 438	1.7	150 841	21 627
	4 largest firms -----	26	6 591 565	17.9	94 460	1.4	22 469	2 385
	8 largest firms -----	49	9 973 290	27.1	145 677	1.5	35 700	4 020
	20 largest firms -----	82	16 000 809	43.5	243 046	1.5	57 519	7 115
	50 largest firms -----	149	23 413 405	63.6	370 748	1.6	88 053	11 745
5142	Packaged Frozen Foods							
	All types of operation:							
	All firms -----	3 468	53 256 028	100.0	2 113 878	4.0	494 245	73 755
	4 largest firms -----	81	7 985 109	15.0	344 990	4.3	79 877	9 585
	8 largest firms -----	117	11 268 565	21.2	409 465	3.6	96 012	11 242
	20 largest firms -----	193	17 228 640	32.4	602 105	3.5	141 932	17 037
	50 largest firms -----	300	23 592 610	44.3	812 643	3.4	190 123	23 738
	Merchant wholesalers:							
	All firms -----	2 521	36 287 759	100.0	1 743 305	4.8	403 904	61 673
	4 largest firms -----	63	7 586 192	20.9	311 900	4.1	71 036	8 714
	8 largest firms -----	103	10 486 464	28.9	412 887	3.9	94 834	11 370
	20 largest firms -----	143	14 810 648	40.8	559 288	3.8	128 451	16 216
	50 largest firms -----	203	19 736 082	54.4	766 139	3.9	176 295	22 385

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
514	Groceries and Related Products—Con.							
5142	Packaged Frozen Foods—Con. Manufacturers' sales branches and offices:							
	All firms -----	279	4 837 119	100.0	156 602	3.2	40 158	5 464
	4 largest firms -----	52	2 499 156	51.7	51 042	2.0	14 253	1 234
	8 largest firms -----	62	3 476 950	71.9	69 734	2.0	19 102	1 956
	20 largest firms -----	168	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	274	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	668	12 131 150	100.0	213 971	1.8	50 183	6 618
	4 largest firms -----	4	1 222 495	10.1	14 355	1.2	3 322	402
	8 largest firms -----	11	1 811 492	14.9	25 036	1.4	5 664	790
	20 largest firms -----	26	3 114 218	25.7	47 810	1.5	10 775	1 467
	50 largest firms -----	72	5 393 232	44.5	86 290	1.6	20 544	2 486
5143	Dairy Products, Except Dried or Canned All types of operation:							
	All firms -----	3 378	35 324 092	100.0	1 469 857	4.2	349 187	50 975
	4 largest firms -----	68	8 829 405	25.0	276 745	3.1	66 897	6 775
	8 largest firms -----	166	11 454 022	32.4	321 753	2.8	77 989	8 353
	20 largest firms -----	305	15 757 896	44.6	457 029	2.9	112 032	12 668
	50 largest firms -----	520	21 862 397	61.9	682 290	3.1	165 144	20 388
	Merchant wholesalers:							
	All firms -----	2 424	16 866 462	100.0	775 791	4.6	181 032	28 988
	4 largest firms -----	36	2 220 848	13.2	56 863	2.6	14 621	1 704
	8 largest firms -----	47	3 483 161	20.7	68 354	2.0	17 413	2 051
	20 largest firms -----	75	5 977 031	35.4	130 928	2.2	32 983	3 900
	50 largest firms -----	125	8 612 520	51.1	218 834	2.5	53 454	6 867
	Manufacturers' sales branches and offices:							
	All firms -----	743	15 519 880	100.0	646 315	4.2	156 911	20 357
	4 largest firms -----	62	8 636 622	55.6	265 435	3.1	63 985	6 356
	8 largest firms -----	129	10 286 952	66.3	291 505	2.8	70 777	6 933
	20 largest firms -----	383	12 922 958	83.3	472 079	3.7	112 762	13 651
	50 largest firms -----	566	14 924 392	96.2	596 574	4.0	143 988	18 330
	Agents, brokers, and commission merchants:							
	All firms -----	211	2 937 750	100.0	47 751	1.6	11 244	1 630
	4 largest firms -----	7	1 079 530	36.7	15 802	1.5	3 762	595
	8 largest firms -----	13	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	25	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	55	2 612 098	88.9	37 321	1.4	8 869	1 203
5144	Poultry and Poultry Products All types of operation:							
	All firms -----	1 224	10 118 173	100.0	444 295	4.4	104 034	19 916
	4 largest firms -----	35	967 363	9.6	28 948	3.0	6 306	771
	8 largest firms -----	48	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	82	2 554 292	25.2	70 035	2.7	15 791	2 136
	50 largest firms -----	120	4 243 064	41.9	133 351	3.1	30 366	4 602
	Merchant wholesalers:							
	All firms -----	1 022	6 961 250	100.0	365 368	5.2	84 794	17 037
	4 largest firms -----	5	414 623	6.0	10 741	2.6	2 742	388
	8 largest firms -----	19	753 115	10.8	20 708	2.7	4 665	707
	20 largest firms -----	35	1 524 859	21.9	44 277	2.9	10 253	1 570
	50 largest firms -----	74	2 862 494	41.1	107 490	3.8	24 384	4 346
	Manufacturers' sales branches and offices:							
	All firms -----	87	1 588 144	100.0	57 383	3.6	14 435	2 261
	4 largest firms -----	33	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	50	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	77	1 550 847	97.7	53 831	3.5	12 364	1 843
	50 largest firms -----	87	1 588 144	100.0	57 383	3.6	14 435	2 261
	Agents, brokers, and commission merchants:							
	All firms -----	115	1 568 779	100.0	21 544	1.4	4 805	618
	4 largest firms -----	6	364 356	23.2	4 456	1.2	1 036	108
	8 largest firms -----	12	610 297	38.9	7 330	1.2	1 572	155
	20 largest firms -----	24	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	57	1 415 816	90.2	17 964	1.3	4 071	472

See footnote at end of table.

1-222 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
514	Groceries and Related Products—Con.							
5145	Confectionery							
	All types of operation:							
	All firms -----	2 693	21 805 401	100.0	1 203 452	5.5	274 769	56 322
	4 largest firms -----	157	9 170 287	42.1	494 194	5.4	109 461	25 499
	8 largest firms -----	206	11 816 900	54.2	597 025	5.1	134 559	29 442
	20 largest firms -----	279	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	366	15 616 692	71.6	785 028	5.0	178 574	36 748
	Merchant wholesalers:							
	All firms -----	2 010	6 116 530	100.0	447 419	7.3	104 842	20 725
	4 largest firms -----	43	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	65	1 792 588	29.3	76 915	4.3	19 481	2 836
	20 largest firms -----	82	2 376 727	38.9	110 570	4.7	27 124	3 956
	50 largest firms -----	119	3 069 468	50.2	151 177	4.9	36 207	5 489
	Manufacturers' sales branches and offices:							
	All firms -----	313	12 281 815	100.0	675 381	5.5	153 455	33 253
	4 largest firms -----	132	8 853 552	72.1	482 930	5.5	105 986	25 628
	8 largest firms -----	224	11 092 387	90.3	595 407	5.4	133 944	29 745
	20 largest firms -----	268	12 062 925	98.2	652 917	5.4	148 098	32 469
	50 largest firms -----	313	12 281 815	100.0	675 381	5.5	153 455	33 253
	Agents, brokers, and commission merchants:							
	All firms -----	370	3 407 056	100.0	80 652	2.4	16 472	2 344
	4 largest firms -----	4	743 707	21.8	13 426	1.8	2 376	304
	8 largest firms -----	16	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	29	1 416 420	41.6	29 607	2.1	5 785	699
	50 largest firms -----	67	2 105 941	61.8	45 688	2.2	8 918	1 097
5146	Fish and Seafoods							
	All types of operation:							
	All firms -----	3 100	11 481 166	100.0	591 323	5.2	135 360	29 651
	4 largest firms -----	7	955 595	8.3	9 227	1.0	2 155	266
	8 largest firms -----	22	1 444 774	12.6	24 541	1.7	5 341	875
	20 largest firms -----	34	2 300 524	20.0	59 304	2.6	13 558	1 885
	50 largest firms -----	71	3 544 594	30.9	111 646	3.1	26 349	3 385
	Merchant wholesalers:							
	All firms -----	2 926	9 666 553	100.0	553 851	5.7	127 048	27 958
	4 largest firms -----	6	784 346	8.1	9 728	1.2	2 101	256
	8 largest firms -----	13	1 130 210	11.7	23 494	2.1	5 292	693
	20 largest firms -----	26	1 808 227	18.7	53 891	3.0	12 201	1 563
	50 largest firms -----	63	2 840 793	29.4	108 637	3.8	25 519	3 127
	Manufacturers' sales branches and offices:							
	All firms -----	36	680 405	100.0	20 617	3.0	4 556	1 128
	4 largest firms -----	11	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	15	616 847	90.7	14 609	2.4	3 261	489
	20 largest firms -----	34	677 167	99.5	20 151	3.0	4 468	1 072
	50 largest firms -----	36	680 405	100.0	20 617	3.0	4 556	1 128
	Agents, brokers, and commission merchants:							
	All firms -----	138	1 134 208	100.0	16 855	1.5	3 756	565
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	10	482 322	42.5	4 973	1.0	1 134	133
	20 largest firms -----	22	735 298	64.8	8 030	1.1	1 903	220
	50 largest firms -----	53	976 994	86.1	12 448	1.3	2 766	325

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
514	Groceries and Related Products—Con.							
5147	Meats and Meat Products							
	All types of operation:							
	All firms -----	4 123	54 871 104	100.0	1 516 548	2.8	357 888	60 537
	4 largest firms -----	165	18 422 631	33.6	99 673	.5	24 462	3 625
	8 largest firms -----	178	21 255 927	38.7	141 226	.7	34 278	5 735
	20 largest firms -----	198	24 765 506	45.1	207 690	.8	50 381	8 066
	50 largest firms -----	248	29 765 617	54.2	333 850	1.1	80 265	12 242
	Merchant wholesalers:							
	All firms -----	3 587	27 846 368	100.0	1 254 509	4.5	295 083	51 736
	4 largest firms -----	24	1 907 719	6.9	38 851	2.0	9 174	1 996
	8 largest firms -----	29	3 048 058	10.9	59 686	2.0	14 295	2 688
	20 largest firms -----	43	5 453 100	19.6	129 495	2.4	31 117	5 149
	50 largest firms -----	89	8 915 499	32.0	228 297	2.6	53 951	8 362
	Manufacturers' sales branches and offices:							
	All firms -----	234	22 541 930	100.0	203 667	.9	49 208	7 183
	4 largest firms -----	143	17 708 853	78.6	88 569	.5	21 648	3 139
	8 largest firms -----	162	20 317 583	90.1	119 111	.6	28 630	4 172
	20 largest firms -----	190	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	234	22 541 930	100.0	203 667	.9	49 208	7 183
	Agents, brokers, and commission merchants:							
	All firms -----	302	4 482 806	100.0	58 372	1.3	13 597	1 618
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	23	2 200 026	49.1	17 080	.8	4 730	422
	50 largest firms -----	58	3 264 866	72.8	32 418	1.0	8 073	783
5148	Fresh Fruits and Vegetables							
	All types of operation:							
	All firms -----	6 003	38 512 291	100.0	2 372 108	6.2	526 779	101 372
	4 largest firms -----	133	2 763 403	7.2	60 024	2.2	19 584	1 266
	8 largest firms -----	175	4 345 123	11.3	136 614	3.1	38 465	4 240
	20 largest firms -----	208	6 055 170	15.7	185 409	3.1	48 554	5 465
	50 largest firms -----	255	8 853 990	23.0	299 867	3.4	71 467	8 856
	Merchant wholesalers:							
	All firms -----	5 293	31 784 551	100.0	2 169 098	6.8	483 236	95 657
	4 largest firms -----	134	2 549 551	8.0	54 421	2.1	18 889	1 424
	8 largest firms -----	160	3 809 939	12.0	130 487	3.4	37 265	4 279
	20 largest firms -----	189	5 389 818	17.0	175 297	3.3	46 403	5 435
	50 largest firms -----	251	7 808 716	24.6	310 555	4.0	73 896	9 456
	Manufacturers' sales branches and offices:							
	All firms -----	-	-	-	-	-	-	-
	4 largest firms -----	-	-	-	-	-	-	-
	8 largest firms -----	-	-	-	-	-	-	-
	20 largest firms -----	-	-	-	-	-	-	-
	50 largest firms -----	-	-	-	-	-	-	-
	Agents, brokers, and commission merchants:							
	All firms -----	710	6 727 740	100.0	203 010	3.0	43 543	5 715
	4 largest firms -----	19	1 069 336	15.9	21 334	2.0	5 003	376
	8 largest firms -----	24	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	36	2 257 126	33.5	51 639	2.3	10 783	1 119
	50 largest firms -----	70	3 334 534	49.6	77 867	2.3	15 701	1 710

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
514	Groceries and Related Products—Con.							
5149	Groceries and Related Products, N.E.C.							
	All types of operation:							
	All firms -----	14 357	146 595 945	100.0	6 985 507	4.8	1 653 134	246 547
	4 largest firms -----	513	22 384 358	15.3	726 894	3.2	169 997	21 225
	8 largest firms -----	1 269	34 663 174	23.6	1 407 462	4.1	338 338	40 834
	20 largest firms -----	1 691	56 458 590	38.5	2 137 230	3.8	515 659	64 387
	50 largest firms -----	1 998	76 166 307	52.0	2 777 453	3.6	670 659	84 363
	Merchant wholesalers:							
	All firms -----	9 701	47 880 456	100.0	3 132 936	6.5	732 872	123 673
	4 largest firms -----	25	6 376 549	13.3	192 181	3.0	49 709	6 170
	8 largest firms -----	32	8 794 463	18.4	262 863	3.0	68 637	8 606
	20 largest firms -----	77	13 511 858	28.2	393 386	2.9	101 014	12 922
	50 largest firms -----	155	18 780 773	39.2	631 637	3.4	154 494	20 059
	Manufacturers' sales branches and offices:							
	All firms -----	3 137	69 807 774	100.0	3 311 610	4.7	792 229	104 357
	4 largest firms -----	506	21 863 813	31.3	686 792	3.1	159 859	20 166
	8 largest firms -----	1 244	34 075 198	48.8	1 361 630	4.0	326 651	39 596
	20 largest firms -----	1 784	52 004 305	74.5	2 085 446	4.0	498 327	62 313
	50 largest firms -----	2 169	62 009 475	88.8	2 602 547	4.2	620 808	78 603
	Agents, brokers, and commission merchants:							
	All firms -----	1 519	28 907 715	100.0	540 961	1.9	128 033	18 517
	4 largest firms -----	24	4 843 285	16.8	73 624	1.5	17 256	2 647
	8 largest firms -----	28	7 104 210	24.6	108 014	1.5	25 688	3 698
	20 largest firms -----	57	11 263 137	39.0	190 062	1.7	45 434	6 320
	50 largest firms -----	104	15 939 153	55.1	270 910	1.7	64 998	8 902
515	Farm-Product Raw Materials							
	All types of operation:							
	All firms -----	11 551	136 869 416	100.0	2 100 377	1.5	479 751	108 710
	4 largest firms -----	453	22 526 682	16.5	166 603	.7	37 715	5 476
	8 largest firms -----	791	35 400 511	25.9	252 965	.7	58 675	8 659
	20 largest firms -----	908	50 700 234	37.0	342 399	.7	76 484	10 799
	50 largest firms -----	1 282	65 563 801	47.9	479 215	.7	109 298	16 495
	Merchant wholesalers:							
	All firms -----	9 845	109 827 391	100.0	1 875 386	1.7	426 039	81 066
	4 largest firms -----	453	22 526 682	20.5	166 603	.7	37 715	5 476
	8 largest firms -----	790	35 390 224	32.2	252 927	.7	58 666	8 658
	20 largest firms -----	917	49 453 069	45.0	340 309	.7	76 323	10 849
	50 largest firms -----	1 360	62 078 898	56.5	499 347	.8	113 501	16 755
	Manufacturers' sales branches and offices:							
	All firms -----	-	-	-	-	-	-	-
	4 largest firms -----	-	-	-	-	-	-	-
	8 largest firms -----	-	-	-	-	-	-	-
	20 largest firms -----	-	-	-	-	-	-	-
	50 largest firms -----	-	-	-	-	-	-	-
	Agents, brokers, and commission merchants:							
	All firms -----	1 706	27 042 025	100.0	224 991	.8	53 712	27 644
	4 largest firms -----	14	3 760 256	13.9	7 570	.2	1 519	314
	8 largest firms -----	26	5 048 493	18.7	12 627	.3	2 617	612
	20 largest firms -----	50	7 304 375	27.0	24 255	.3	5 455	1 367
	50 largest firms -----	85	9 859 523	36.5	38 829	.4	8 699	2 658

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
515	Farm-Product Raw Materials—Con.							
5153	Grain and Field Beans							
	All types of operation:							
	All firms	7 444	90 903 606	100.0	1 446 230	1.6	331 798	60 243
	4 largest firms	434	20 602 667	22.7	147 144	.7	32 747	4 808
	8 largest firms	720	33 080 935	36.4	228 140	.7	52 307	7 611
	20 largest firms	835	47 924 475	52.7	289 712	.6	67 899	9 475
	50 largest firms	1 130	57 880 390	63.7	400 384	.7	93 449	13 430
	Merchant wholesalers:							
	All firms	7 264	85 521 236	100.0	1 419 510	1.7	326 002	59 466
	4 largest firms	434	20 602 667	24.1	147 144	.7	32 747	4 808
	8 largest firms	720	33 080 935	38.7	228 140	.7	52 307	7 611
	20 largest firms	854	46 709 348	54.6	290 370	.6	68 361	9 644
	50 largest firms	1 161	54 480 558	63.7	402 870	.7	93 969	13 640
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	180	5 382 370	100.0	26 720	.5	5 796	777
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	22	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	52	5 063 330	94.1	17 950	.4	3 779	423
5154	Livestock							
	All types of operation:							
	All firms	2 316	26 425 311	100.0	254 795	1.0	60 450	32 034
	4 largest firms	151	2 100 661	7.9	11 661	.6	2 733	587
	8 largest firms	188	3 449 433	13.1	19 455	.6	4 514	1 374
	20 largest firms	323	6 179 029	23.4	36 285	.6	8 709	2 620
	50 largest firms	379	9 043 275	34.2	55 931	.6	12 912	3 938
	Merchant wholesalers:							
	All firms	1 218	8 838 734	100.0	105 788	1.2	24 615	8 464
	4 largest firms	149	2 071 399	23.4	11 475	.6	2 692	563
	8 largest firms	215	2 992 866	33.9	17 280	.6	4 020	847
	20 largest firms	267	4 492 973	50.8	26 338	.6	6 135	1 457
	50 largest firms	322	5 863 252	66.3	36 474	.6	8 098	2 083
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	1 098	17 586 577	100.0	149 007	.8	35 835	23 570
	4 largest firms	22	1 332 085	7.6	6 506	.5	1 462	530
	8 largest firms	36	2 220 912	12.6	12 466	.6	3 031	1 061
	20 largest firms	50	3 522 876	20.0	22 791	.6	5 147	1 786
	50 largest firms	82	5 600 361	31.8	34 238	.6	7 830	3 108

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
515	Farm-Product Raw Materials—Con.							
5159	Farm-Product Raw Materials, N.E.C.							
	All types of operation:							
	All firms -----	1 791	19 540 499	100.0	399 352	2.0	87 503	16 433
	4 largest firms -----	27	3 440 236	17.6	60 477	1.8	10 373	1 113
	8 largest firms -----	37	5 469 608	28.0	71 039	1.3	12 819	1 424
	20 largest firms -----	98	8 639 634	44.2	120 818	1.4	25 112	3 320
	50 largest firms -----	154	11 407 910	58.4	155 640	1.4	32 432	4 409
	Merchant wholesalers:							
	All firms -----	1 363	15 467 421	100.0	350 088	2.3	75 422	13 136
	4 largest firms -----	23	3 153 622	20.4	45 405	1.4	6 482	857
	8 largest firms -----	32	5 147 745	33.3	69 989	1.4	12 590	1 410
	20 largest firms -----	92	8 197 870	53.0	119 884	1.5	24 855	3 322
	50 largest firms -----	147	10 692 229	69.1	158 718	1.5	33 251	4 515
	Manufacturers' sales branches and offices:							
	All firms -----	-	-	-	-	-	-	-
	4 largest firms -----	-	-	-	-	-	-	-
	8 largest firms -----	-	-	-	-	-	-	-
	20 largest firms -----	-	-	-	-	-	-	-
	50 largest firms -----	-	-	-	-	-	-	-
	Agents, brokers, and commission merchants:							
	All firms -----	428	4 073 078	100.0	49 264	1.2	12 081	3 297
	4 largest firms -----	6	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	11	1 086 922	26.7	2 966	.3	648	104
	20 largest firms -----	26	1 701 079	41.8	12 601	.7	2 987	414
	50 largest firms -----	62	2 447 095	60.1	22 114	.9	5 590	773
516	Chemicals and Allied Products							
	All types of operation:							
	All firms -----	14 193	132 471 184	100.0	5 595 655	4.2	1 339 151	147 010
	4 largest firms -----	106	32 452 805	24.5	529 364	1.6	128 261	8 108
	8 largest firms -----	183	44 955 918	33.9	673 682	1.5	164 477	9 933
	20 largest firms -----	766	62 274 273	47.0	1 035 028	1.7	254 457	19 440
	50 largest firms -----	1 413	80 173 755	60.5	1 623 185	2.0	415 315	32 895
	Merchant wholesalers:							
	All firms -----	10 493	39 170 386	100.0	3 135 055	8.0	722 442	93 426
	4 largest firms -----	95	3 724 135	9.5	80 492	2.2	20 297	2 041
	8 largest firms -----	161	5 456 111	13.9	153 128	2.8	38 319	3 949
	20 largest firms -----	482	8 985 915	22.9	283 722	3.2	70 599	8 194
	50 largest firms -----	636	12 827 607	32.7	433 512	3.4	107 128	11 431
	Manufacturers' sales branches and offices:							
	All firms -----	2 504	87 702 231	100.0	2 290 586	2.6	580 274	49 702
	4 largest firms -----	69	32 093 082	36.6	505 510	1.6	123 346	7 634
	8 largest firms -----	163	43 897 260	50.1	653 567	1.5	160 603	10 071
	20 largest firms -----	630	60 394 871	68.9	949 217	1.6	234 818	17 119
	50 largest firms -----	1 171	75 659 821	86.3	1 488 951	2.0	382 069	28 769
	Agents, brokers, and commission merchants:							
	All firms -----	1 196	5 598 567	100.0	170 014	3.0	36 435	3 882
	4 largest firms -----	4	403 269	7.2	3 732	.9	672	36
	8 largest firms -----	10	647 023	11.6	11 526	1.8	2 699	175
	20 largest firms -----	26	1 180 050	21.1	22 189	1.9	4 622	283
	50 largest firms -----	61	1 974 621	35.3	39 835	2.0	8 171	528

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
516	Chemicals and Allied Products—Con.							
5162	Plastics Materials and Basic Forms and Shapes							
	All types of operation:							
	All firms -----	3 490	28 573 815	100.0	1 160 933	4.1	266 395	33 459
	4 largest firms -----	52	9 795 084	34.3	94 219	1.0	22 894	1 512
	8 largest firms -----	99	12 524 917	43.8	144 915	1.2	34 001	2 558
	20 largest firms -----	249	15 446 556	54.1	218 154	1.4	54 424	4 506
	50 largest firms -----	374	17 839 871	62.4	306 971	1.7	75 571	7 098
	Merchant wholesalers:							
	All firms -----	2 612	9 960 572	100.0	803 697	8.1	183 109	25 504
	4 largest firms -----	102	1 273 374	12.8	46 115	3.6	12 089	1 423
	8 largest firms -----	114	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	161	2 761 233	27.7	107 214	3.9	26 974	3 144
	50 largest firms -----	299	4 057 225	40.7	191 403	4.7	46 041	5 478
	Manufacturers' sales branches and offices:							
	All firms -----	363	15 920 797	100.0	289 568	1.8	69 242	6 421
	4 largest firms -----	50	9 374 585	58.9	83 865	.9	20 435	1 298
	8 largest firms -----	85	11 605 090	72.9	127 690	1.1	29 845	2 185
	20 largest firms -----	148	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	221	15 234 237	95.7	228 135	1.5	55 289	4 645
	Agents, brokers, and commission merchants:							
	All firms -----	515	2 692 446	100.0	67 668	2.5	14 044	1 534
	4 largest firms -----	6	367 586	13.7	4 645	1.3	950	46
	8 largest firms -----	11	505 868	18.8	6 383	1.3	1 282	67
	20 largest firms -----	26	802 492	29.8	11 529	1.4	2 357	142
	50 largest firms -----	56	1 274 057	47.3	22 684	1.8	4 454	332
5169	Chemicals and Allied Products, N.E.C.							
	All types of operation:							
	All firms -----	10 703	103 897 369	100.0	4 434 722	4.3	1 072 756	113 551
	4 largest firms -----	48	27 793 758	26.8	474 388	1.7	116 118	7 215
	8 largest firms -----	131	36 279 799	34.9	565 900	1.6	140 585	8 845
	20 largest firms -----	677	51 582 390	49.6	906 463	1.8	224 996	17 367
	50 largest firms -----	1 261	67 582 788	65.0	1 501 608	2.2	384 589	30 545
	Merchant wholesalers:							
	All firms -----	7 881	29 209 814	100.0	2 331 358	8.0	539 333	67 922
	4 largest firms -----	95	3 724 135	12.7	80 492	2.2	20 297	2 041
	8 largest firms -----	161	5 406 567	18.5	147 934	2.7	37 149	3 809
	20 largest firms -----	411	8 439 549	28.9	258 759	3.1	65 334	7 346
	50 largest firms -----	502	11 444 909	39.2	384 473	3.4	95 414	9 762
	Manufacturers' sales branches and offices:							
	All firms -----	2 141	71 781 434	100.0	2 001 018	2.8	511 032	43 281
	4 largest firms -----	48	27 793 758	38.7	474 388	1.7	116 118	7 215
	8 largest firms -----	107	36 092 107	50.3	575 404	1.6	143 675	8 929
	20 largest firms -----	633	50 161 255	69.9	985 262	2.0	258 077	18 125
	50 largest firms -----	1 215	63 689 901	88.7	1 498 536	2.4	388 133	30 108
	Agents, brokers, and commission merchants:							
	All firms -----	681	2 906 121	100.0	102 346	3.5	22 391	2 348
	4 largest firms -----	4	276 065	9.5	5 239	1.9	1 371	85
	8 largest firms -----	10	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	23	925 360	31.8	21 321	2.3	4 575	289
	50 largest firms -----	57	1 518 092	52.2	40 127	2.6	8 124	566

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
517	Petroleum and Petroleum Products							
	All types of operation:							
	All firms -----	16 061	281 585 140	100.0	4 446 653	1.6	1 058 073	168 519
	4 largest firms -----	211	42 927 320	15.2	235 043	.5	53 207	4 244
	8 largest firms -----	576	81 086 080	28.8	480 356	.6	112 446	10 170
	20 largest firms -----	1 068	141 251 409	50.2	810 806	.6	191 273	17 767
	50 largest firms -----	1 481	182 087 513	64.7	988 238	.5	235 833	21 706
	Merchant wholesalers:							
	All firms -----	13 994	142 650 895	100.0	3 492 265	2.4	826 494	144 688
	4 largest firms -----	70	27 265 941	19.1	70 582	.3	14 731	1 303
	8 largest firms -----	79	37 969 695	26.6	157 428	.4	36 918	2 145
	20 largest firms -----	127	51 740 494	36.3	221 225	.4	51 300	3 477
	50 largest firms -----	522	65 823 108	46.1	413 737	.6	98 335	9 747
	Manufacturers' sales branches and offices:							
	All firms -----	1 732	128 035 641	100.0	899 414	.7	217 847	22 231
	4 largest firms -----	316	41 222 015	32.2	254 165	.6	61 727	5 117
	8 largest firms -----	577	73 078 841	57.1	445 412	.6	104 865	9 635
	20 largest firms -----	1 075	114 003 368	89.0	707 107	.6	169 973	16 616
	50 largest firms -----	1 618	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	335	10 898 604	100.0	54 974	.5	13 732	1 600
	4 largest firms -----	4	6 208 959	57.0	3 487	.1	735	38
	8 largest firms -----	10	8 009 959	73.5	8 237	.1	1 754	87
	20 largest firms -----	22	9 281 865	85.2	22 791	.2	6 647	343
	50 largest firms -----	52	10 233 996	93.9	34 073	.3	9 108	676
5171	Petroleum Bulk Stations and Terminals							
	All types of operation:							
	All firms -----	12 098	167 696 078	100.0	3 215 097	1.9	772 413	130 047
	4 largest firms -----	241	35 102 295	20.9	159 981	.5	38 843	3 737
	8 largest firms -----	503	57 631 963	34.4	359 472	.6	87 468	8 359
	20 largest firms -----	906	88 750 249	52.9	562 603	.6	136 882	13 813
	50 largest firms -----	1 467	106 746 159	63.7	736 175	.7	179 565	19 221
	Merchant wholesalers:							
	All firms -----	10 615	74 633 430	100.0	2 554 950	3.4	609 536	112 598
	4 largest firms -----	16	7 286 379	9.8	40 651	.6	9 220	702
	8 largest firms -----	48	10 415 563	14.0	55 968	.5	13 238	1 067
	20 largest firms -----	376	16 774 722	22.5	159 723	1.0	39 156	4 762
	50 largest firms -----	721	23 198 041	31.1	288 450	1.2	70 438	9 301
	Manufacturers' sales branches and offices:							
	All firms -----	1 348	92 205 271	100.0	642 508	.7	156 911	16 648
	4 largest firms -----	237	35 045 324	38.0	158 155	.5	38 429	3 681
	8 largest firms -----	499	57 574 992	62.4	357 646	.6	87 054	8 303
	20 largest firms -----	1 000	85 735 790	93.0	535 074	.6	130 172	13 596
	50 largest firms -----	1 330	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	135	857 377	100.0	17 639	2.1	5 966	801
	4 largest firms -----	4	456 887	53.3	7 230	1.6	3 427	186
	8 largest firms -----	8	557 402	65.0	7 802	1.4	3 582	210
	20 largest firms -----	21	689 692	80.4	10 855	1.6	4 363	378
	50 largest firms -----	56	792 663	92.5	14 846	1.9	5 350	613
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals							
	All types of operation:							
	All firms -----	3 963	113 889 062	100.0	1 231 556	1.1	285 660	38 472
	4 largest firms -----	37	31 647 111	27.8	92 178	.3	19 513	1 411
	8 largest firms -----	76	49 335 316	43.3	163 139	.3	35 598	2 678
	20 largest firms -----	168	72 034 517	63.2	285 118	.4	65 596	4 690
	50 largest firms -----	369	88 442 186	77.7	427 461	.5	99 059	8 153
	Merchant wholesalers:							
	All firms -----	3 379	68 017 465	100.0	937 315	1.4	216 958	32 090
	4 largest firms -----	29	24 744 902	36.4	42 891	.2	8 338	735
	8 largest firms -----	37	34 635 355	50.9	121 765	.4	28 738	1 452
	20 largest firms -----	70	43 657 913	64.2	166 545	.4	38 330	2 150
	50 largest firms -----	146	50 833 140	74.7	275 489	.5	64 561	5 477

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
517	Petroleum and Petroleum Products—Con.							
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals—Con.							
	Manufacturers' sales branches and offices:							
	All firms -----	384	35 830 370	100.0	256 906	.7	60 936	5 583
	4 largest firms -----	39	21 824 154	60.9	82 468	.4	18 750	1 525
	8 largest firms -----	107	29 175 158	81.4	139 088	.5	31 920	2 737
	20 largest firms -----	255	34 096 769	95.2	200 648	.6	47 364	4 030
	50 largest firms -----	346	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	200	10 041 227	100.0	37 335	.4	7 766	799
	4 largest firms -----	4	6 208 959	61.8	3 487	.1	735	38
	8 largest firms -----	10	8 009 959	79.8	8 237	.1	1 754	87
	20 largest firms -----	22	9 068 754	90.3	18 189	.2	3 636	182
	50 largest firms -----	52	9 750 883	97.1	28 071	.3	5 636	412
518	Beer, Wine, and Distilled Alcoholic Beverages							
	All types of operation:							
	All firms -----	5 259	59 487 322	100.0	4 669 607	7.8	1 085 931	141 821
	4 largest firms -----	95	5 477 689	9.2	254 756	4.7	70 704	5 681
	8 largest firms -----	142	8 568 841	14.4	396 491	4.6	103 681	9 274
	20 largest firms -----	304	14 845 072	25.0	729 732	4.9	186 384	17 804
	50 largest firms -----	449	20 215 867	34.0	1 126 846	5.6	281 422	29 185
	Merchant wholesalers:							
	All firms -----	4 903	50 397 029	100.0	4 343 343	8.6	1 000 541	134 017
	4 largest firms -----	58	3 658 539	7.3	272 393	7.4	67 813	6 877
	8 largest firms -----	85	6 006 149	11.9	362 422	6.0	91 628	9 078
	20 largest firms -----	250	10 077 456	20.0	661 964	6.6	162 086	17 461
	50 largest firms -----	382	14 458 029	28.7	988 982	6.8	241 078	26 944
	Manufacturers' sales branches and offices:							
	All firms -----	160	7 632 044	100.0	287 296	3.8	76 381	6 713
	4 largest firms -----	80	4 146 590	54.3	146 599	3.5	42 362	3 174
	8 largest firms -----	103	6 328 525	82.9	207 579	3.3	56 940	4 540
	20 largest firms -----	132	7 546 000	98.9	277 219	3.7	74 380	6 449
	50 largest firms -----	160	7 632 044	100.0	287 296	3.8	76 381	6 713
	Agents, brokers, and commission merchants:							
	All firms -----	196	1 458 249	100.0	38 968	2.7	9 009	1 091
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	20	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	62	1 226 622	84.1	27 946	2.3	6 513	689
5181	Beer and Ale							
	All types of operation:							
	All firms -----	3 403	31 603 229	100.0	2 851 830	9.0	644 614	91 086
	4 largest firms -----	23	2 156 102	6.8	100 729	4.7	24 166	2 835
	8 largest firms -----	50	2 930 015	9.3	162 529	5.5	38 871	4 697
	20 largest firms -----	86	4 557 117	14.4	273 334	6.0	65 646	7 826
	50 largest firms -----	160	7 170 185	22.7	479 214	6.7	112 863	13 872
	Merchant wholesalers:							
	All firms -----	3 329	29 451 143	100.0	2 714 772	9.2	612 425	87 125
	4 largest firms -----	20	1 077 712	3.7	46 917	4.4	11 447	1 248
	8 largest firms -----	32	1 691 815	5.7	97 418	5.8	22 962	2 766
	20 largest firms -----	65	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	134	5 526 920	18.8	393 808	7.1	92 339	11 242
	Manufacturers' sales branches and offices:							
	All firms -----	41	2 043 101	100.0	132 057	6.5	31 161	3 786
	4 largest firms -----	28	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	35	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	41	2 043 101	100.0	132 057	6.5	31 161	3 786
	50 largest firms -----	41	2 043 101	100.0	132 057	6.5	31 161	3 786
	Agents, brokers, and commission merchants:							
	All firms -----	33	108 985	100.0	5 001	4.6	1 028	175
	4 largest firms -----	5	68 220	62.6	2 240	3.3	422	58
	8 largest firms -----	12	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	24	106 046	97.3	4 724	4.5	961	160
	50 largest firms -----	33	108 985	100.0	5 001	4.6	1 028	175

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
518	Beer, Wine, and Distilled Alcoholic Beverages—Con.							
5182	Wine and Distilled Alcoholic Beverages							
	All types of operation:							
	All firms -----	1 856	27 884 093	100.0	1 817 777	6.5	441 317	50 735
	4 largest firms -----	95	5 477 689	19.6	254 756	4.7	70 704	5 681
	8 largest firms -----	143	8 425 076	30.2	384 279	4.6	102 748	8 511
	20 largest firms -----	309	13 615 381	48.8	702 073	5.2	178 744	17 384
	50 largest firms -----	429	17 736 667	63.6	1 020 544	5.8	257 479	26 227
	Merchant wholesalers:							
	All firms -----	1 574	20 945 886	100.0	1 628 571	7.8	388 116	46 892
	4 largest firms -----	52	3 652 410	17.4	236 016	6.5	57 908	5 971
	8 largest firms -----	83	5 995 407	28.6	361 526	6.0	91 397	9 043
	20 largest firms -----	241	9 730 508	46.5	661 306	6.8	162 211	17 622
	50 largest firms -----	350	13 180 331	62.9	934 664	7.1	228 489	24 979
	Manufacturers' sales branches and offices:							
	All firms -----	119	5 588 943	100.0	155 239	2.8	45 220	2 927
	4 largest firms -----	78	4 116 779	73.7	95 118	2.3	30 379	1 349
	8 largest firms -----	93	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	114	5 583 260	99.9	154 218	2.8	45 069	2 909
	50 largest firms -----	119	5 588 943	100.0	155 239	2.8	45 220	2 927
	Agents, brokers, and commission merchants:							
	All firms -----	163	1 349 264	100.0	33 967	2.5	7 981	916
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	20	864 772	64.1	15 836	1.8	3 800	366
	50 largest firms -----	61	1 183 179	87.7	27 133	2.3	6 396	664
519	Miscellaneous Nondurable Goods							
	All types of operation:							
	All firms -----	46 772	184 577 033	100.0	10 753 706	5.8	2 498 890	441 196
	4 largest firms -----	159	22 684 371	12.3	260 254	1.1	72 285	6 255
	8 largest firms -----	189	33 175 934	18.0	434 173	1.3	115 132	10 806
	20 largest firms -----	1 274	47 397 311	25.7	885 370	1.9	216 455	25 685
	50 largest firms -----	2 412	64 510 908	35.0	1 506 507	2.3	362 833	49 493
	Merchant wholesalers:							
	All firms -----	40 640	133 446 237	100.0	8 660 756	6.5	1 989 606	378 021
	4 largest firms -----	116	22 141 573	16.6	220 590	1.0	54 818	5 676
	8 largest firms -----	384	28 438 620	21.3	351 717	1.2	86 570	10 767
	20 largest firms -----	1 044	36 207 581	27.1	607 190	1.7	144 462	20 744
	50 largest firms -----	1 451	45 556 894	34.1	1 047 621	2.3	251 923	39 921
	Manufacturers' sales branches and offices:							
	All firms -----	3 359	37 753 455	100.0	1 676 240	4.4	415 208	50 636
	4 largest firms -----	69	10 532 746	27.9	234 503	2.2	65 590	6 046
	8 largest firms -----	444	14 153 545	37.5	393 113	2.6	98 230	10 041
	20 largest firms -----	1 036	21 115 999	55.9	617 429	2.9	151 490	17 122
	50 largest firms -----	1 747	28 641 094	75.9	1 038 500	3.6	256 226	29 528
	Agents, brokers, and commission merchants:							
	All firms -----	2 773	13 377 341	100.0	416 710	3.1	94 076	12 539
	4 largest firms -----	11	2 204 064	16.5	44 292	2.0	11 582	1 297
	8 largest firms -----	16	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	31	3 813 798	28.5	83 986	2.2	20 267	2 504
	50 largest firms -----	74	5 352 266	40.0	120 776	2.3	27 865	3 329

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
519	Miscellaneous Nondurable Goods—Con.							
5191	Farm Supplies							
	All types of operation:							
	All firms -----	17 469	54 351 143	100.0	3 101 973	5.7	708 534	137 387
	4 largest firms -----	626	4 983 637	9.2	149 431	3.0	31 765	4 868
	8 largest firms -----	772	8 391 873	15.4	210 434	2.5	47 522	6 651
	20 largest firms -----	1 419	15 432 719	28.4	412 265	2.7	94 676	14 753
	50 largest firms -----	2 283	22 196 459	40.8	760 650	3.4	174 106	27 561
	Merchant wholesalers:							
	All firms -----	16 146	41 212 852	100.0	2 705 710	6.6	614 690	123 890
	4 largest firms -----	602	4 231 987	10.3	140 932	3.3	33 151	4 678
	8 largest firms -----	950	6 720 949	16.3	228 847	3.4	54 442	8 497
	20 largest firms -----	1 204	10 035 770	24.4	322 704	3.2	76 468	12 162
	50 largest firms -----	1 728	14 066 200	34.1	585 458	4.2	134 813	21 460
	Manufacturers' sales branches and offices:							
	All firms -----	1 121	11 422 193	100.0	369 708	3.2	87 525	12 792
	4 largest firms -----	77	3 150 597	27.6	33 006	1.0	7 180	831
	8 largest firms -----	100	5 208 417	45.6	65 633	1.3	14 087	1 536
	20 largest firms -----	563	8 365 597	73.2	231 099	2.8	54 286	7 975
	50 largest firms -----	844	10 728 232	93.9	318 125	3.0	74 142	10 518
	Agents, brokers, and commission merchants:							
	All firms -----	202	1 716 098	100.0	26 555	1.5	6 319	705
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	9	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	21	1 237 079	72.1	11 958	1.0	3 041	221
	50 largest firms -----	55	1 500 823	87.5	18 085	1.2	4 280	366
5192	Books, Periodicals, and Newspapers							
	All types of operation:							
	All firms -----	4 205	26 568 841	100.0	2 044 218	7.7	500 540	77 392
	4 largest firms -----	59	6 233 824	23.5	174 442	2.8	48 280	4 824
	8 largest firms -----	103	8 054 996	30.3	262 393	3.3	70 836	8 432
	20 largest firms -----	355	11 611 403	43.7	518 319	4.5	135 634	18 356
	50 largest firms -----	634	15 883 173	59.8	854 737	5.4	219 034	29 575
	Merchant wholesalers:							
	All firms -----	3 122	12 842 551	100.0	1 330 337	10.4	314 121	57 656
	4 largest firms -----	43	1 884 960	14.7	119 396	6.3	27 733	5 122
	8 largest firms -----	103	3 205 787	25.0	208 108	6.5	49 486	10 581
	20 largest firms -----	190	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	271	7 043 746	54.8	551 662	7.8	131 218	24 336
	Manufacturers' sales branches and offices:							
	All firms -----	810	10 974 493	100.0	602 111	5.5	160 610	16 025
	4 largest firms -----	81	5 140 132	46.8	159 915	3.1	45 948	2 985
	8 largest firms -----	200	6 204 566	56.5	218 226	3.5	60 887	4 643
	20 largest firms -----	324	8 311 906	75.7	362 059	4.4	98 201	8 443
	50 largest firms -----	572	10 294 149	93.8	513 772	5.0	136 612	12 899
	Agents, brokers, and commission merchants:							
	All firms -----	273	2 751 797	100.0	111 770	4.1	25 809	3 711
	4 largest firms -----	12	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	16	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	28	2 156 355	78.4	70 709	3.3	16 675	2 312
	50 largest firms -----	61	(D)	(D)	(D)	(D)	(D)	(D)

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
519	Miscellaneous Nondurable Goods—Con.							
5193	Flowers, Nursery Stock, and Florists' Supplies							
	All types of operation:							
	All firms -----	4 322	6 827 063	100.0	908 261	13.3	209 094	46 096
	4 largest firms -----	20	435 790	6.4	33 262	7.6	6 877	1 108
	8 largest firms -----	66	661 226	9.7	60 459	9.1	13 092	2 286
	20 largest firms -----	113	1 152 237	16.9	132 060	11.5	29 978	5 479
	50 largest firms -----	216	1 874 925	27.5	215 878	11.5	49 855	9 155
	Merchant wholesalers:							
	All firms -----	4 110	6 147 910	100.0	856 534	13.9	197 147	44 178
	4 largest firms -----	20	423 638	6.9	34 780	8.2	6 956	1 178
	8 largest firms -----	64	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	123	1 054 280	17.1	121 284	11.5	27 994	5 281
	50 largest firms -----	215	1 697 739	27.6	196 607	11.6	45 387	8 619
	Manufacturers' sales branches and offices:							
	All firms -----	18	93 937	100.0	16 826	17.9	3 918	667
	4 largest firms -----	5	76 669	81.6	14 773	19.3	3 299	511
	8 largest firms -----	13	91 557	97.5	16 432	17.9	3 731	605
	20 largest firms -----	18	93 937	100.0	16 826	17.9	3 918	667
	50 largest firms -----	18	93 937	100.0	16 826	17.9	3 918	667
	Agents, brokers, and commission merchants:							
	All firms -----	194	585 216	100.0	34 901	6.0	8 029	1 251
	4 largest firms -----	4	164 851	28.2	8 836	5.4	2 234	265
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	21	324 069	55.4	19 627	6.1	4 666	609
	50 largest firms -----	51	448 215	76.6	25 551	5.7	5 984	821
5194	Tobacco and Tobacco Products							
	All types of operation:							
	All firms -----	1 702	39 239 377	100.0	1 272 239	3.2	297 245	50 345
	4 largest firms -----	60	11 265 541	28.7	281 123	2.5	68 403	9 595
	8 largest firms -----	81	15 477 766	39.4	406 779	2.6	95 732	13 000
	20 largest firms -----	145	19 728 798	50.3	565 473	2.9	132 841	19 227
	50 largest firms -----	211	(D)	(D)	(D)	(D)	(D)	(D)
	Merchant wholesalers:							
	All firms -----	1 637	30 753 743	100.0	1 011 892	3.3	237 950	43 204
	4 largest firms -----	51	7 771 012	25.3	183 357	2.4	45 773	7 166
	8 largest firms -----	74	9 452 522	30.7	237 623	2.5	57 939	9 317
	20 largest firms -----	118	12 641 071	41.1	354 587	2.8	85 386	13 947
	50 largest firms -----	185	16 609 219	54.0	492 419	3.0	117 039	19 343
	Manufacturers' sales branches and offices:							
	All firms -----	40	8 415 163	100.0	258 329	3.1	58 851	7 030
	4 largest firms -----	29	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	34	8 352 715	99.3	255 032	3.1	58 038	6 883
	20 largest firms -----	40	8 415 163	100.0	258 329	3.1	58 851	7 030
	50 largest firms -----	40	8 415 163	100.0	258 329	3.1	58 851	7 030
	Agents, brokers, and commission merchants:							
	All firms -----	25	70 471	100.0	2 018	2.9	444	111
	4 largest firms -----	4	34 914	49.5	539	1.5	130	7
	8 largest firms -----	8	55 231	78.4	1 033	1.9	166	24
	20 largest firms -----	20	69 365	98.4	1 873	2.7	401	103
	50 largest firms -----	25	70 471	100.0	2 018	2.9	444	111

See footnote at end of table.

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
519	Miscellaneous Nondurable Goods—Con.							
5198	Paints, Varnishes, and Supplies							
	All types of operation:							
	All firms -----	3 539	8 621 040	100.0	781 604	9.1	189 453	28 862
	4 largest firms -----	861	2 304 466	26.7	167 480	7.3	41 100	5 905
	8 largest firms -----	880	3 051 925	35.4	185 026	6.1	45 682	6 379
	20 largest firms -----	1 004	4 135 940	48.0	256 240	6.2	62 858	8 438
	50 largest firms -----	1 153	5 079 755	58.9	346 678	6.8	85 346	11 437
	Merchant wholesalers:							
	All firms -----	2 203	3 503 971	100.0	467 319	13.3	113 292	18 964
	4 largest firms -----	21	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	56	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	117	809 528	23.1	86 650	10.7	21 771	3 217
	50 largest firms -----	213	1 233 828	35.2	136 579	11.1	35 986	5 278
	Manufacturers' sales branches and offices:							
	All firms -----	1 129	4 046 766	100.0	279 442	6.9	68 425	9 113
	4 largest firms -----	846	2 284 885	56.5	165 655	7.3	40 665	5 827
	8 largest firms -----	899	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	988	3 743 056	92.5	245 553	6.6	60 271	7 925
	50 largest firms -----	1 104	4 024 434	99.4	276 817	6.9	67 672	8 992
	Agents, brokers, and commission merchants:							
	All firms -----	207	1 070 303	100.0	34 843	3.3	7 736	785
	4 largest firms -----	5	293 600	27.4	3 720	1.3	803	98
	8 largest firms -----	11	401 732	37.5	5 798	1.4	1 246	127
	20 largest firms -----	25	602 509	56.3	18 219	3.0	4 003	281
	50 largest firms -----	56	844 832	78.9	24 202	2.9	5 295	420
5199	Nondurable Goods, N.E.C.							
	All types of operation:							
	All firms -----	15 535	48 969 569	100.0	2 645 411	5.4	594 024	101 114
	4 largest firms -----	9	18 705 988	38.2	99 867	.5	23 593	1 283
	8 largest firms -----	19	20 829 212	42.5	156 497	.8	37 229	2 800
	20 largest firms -----	38	23 078 750	47.1	230 488	1.0	56 838	4 792
	50 largest firms -----	92	25 335 666	51.7	334 735	1.3	78 722	7 368
	Merchant wholesalers:							
	All firms -----	13 422	38 985 210	100.0	2 288 964	5.9	512 406	90 129
	4 largest firms -----	7	18 546 952	47.6	98 194	.5	23 175	1 251
	8 largest firms -----	17	20 277 438	52.0	152 294	.8	38 127	2 841
	20 largest firms -----	31	21 376 357	54.8	217 031	1.0	52 018	4 668
	50 largest firms -----	109	22 777 332	58.4	323 890	1.4	74 752	7 418
	Manufacturers' sales branches and offices:							
	All firms -----	241	2 800 903	100.0	149 824	5.3	35 879	5 009
	4 largest firms -----	10	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	14	1 827 820	65.3	53 495	2.9	12 985	1 469
	20 largest firms -----	53	2 204 133	78.7	93 379	4.2	28 728	3 060
	50 largest firms -----	99	2 536 281	90.6	119 420	4.7	28 671	3 833
	Agents, brokers, and commission merchants:							
	All firms -----	1 872	7 183 456	100.0	206 623	2.9	45 739	5 976
	4 largest firms -----	4	704 993	9.8	8 844	1.3	2 070	228
	8 largest firms -----	8	1 097 525	15.3	14 278	1.3	3 277	303
	20 largest firms -----	35	1 839 715	25.6	36 138	2.0	7 914	739
	50 largest firms -----	70	2 715 855	37.8	56 939	2.1	12 294	1 120

NOTE: Data do not include separate central administrative offices, separate auxiliary operations, or establishments classified as other than wholesale trade, which are operated by the firm.

Table 9. Legal Form of Organization: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and legal form of organization	All types of operation					Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.														
505	Metals and Minerals, Except Petroleum—Con.														
5052	Coal and Other Minerals and Ores														
	All types -----	690	822	12 487 915	225 597	5 301	548	616	6 341 042	46	92	4 770 100	111	114	1 376 773
	Corporations -----	623	753	11 957 637	217 699	5 016	485	553	5 826 763	45	89	(D)	108	111	(D)
	Individual proprietorships -----	50	50	89 859	3 459	177	48	48	(D)	—	—	(D)	2	2	(D)
	Partnerships -----	16	18	(D)	(D)	(D)	14	14	(D)	1	3	(D)	1	1	(D)
	Cooperative associations -----	1	1	(D)	(D)	(D)	1	1	(D)	—	—	(D)	—	—	(D)
	Other -----	—	—	—	—	—	—	—	—	—	—	—	—	—	—
506	Electrical Goods														
	All types -----	28 002	39 303	227 784 486	15 069 925	435 700	22 125	29 105	115 387 377	453	3 968	70 720 937	5 593	6 230	41 676 172
	Corporations -----	25 013	36 148	222 349 978	14 769 809	422 947	19 758	26 615	112 495 668	450	3 936	70 435 572	4 972	5 597	39 418 738
	Individual proprietorships -----	2 474	2 517	2 933 282	163 012	8 157	1 974	2 008	1 472 175	1	1	(D)	499	508	(D)
	Partnerships -----	482	602	2 287 556	123 618	4 207	363	449	(D)	2	31	(D)	119	122	795 654
	Cooperative associations -----	33	36	213 670	13 486	389	30	33	(D)	—	—	(D)	3	3	(D)
	Other -----	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5063	Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials														
	All types -----	12 445	18 511	74 740 142	6 094 101	190 238	9 729	13 812	42 671 554	208	1 953	17 174 903	2 572	2 746	14 893 685
	Corporations -----	11 206	17 198	72 957 530	5 984 848	185 143	8 795	12 812	41 808 385	207	1 949	(D)	2 267	2 437	(D)
	Individual proprietorships -----	1 022	1 050	1 079 704	67 204	3 301	785	810	511 841	—	—	(D)	237	240	567 863
	Partnerships -----	199	242	626 535	35 169	1 563	134	172	(D)	1	4	(D)	65	66	(D)
	Cooperative associations -----	18	21	76 373	6 880	231	15	18	(D)	—	—	(D)	3	3	(D)
	Other -----	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5064	Electrical Appliances, Television and Radio Sets														
	All types -----	3 054	3 785	46 880 306	1 849 372	52 910	2 506	2 985	25 974 068	38	245	15 191 753	526	555	5 714 485
	Corporations -----	2 714	3 444	46 092 333	1 820 679	51 537	2 222	2 700	25 504 244	37	244	(D)	471	500	(D)
	Individual proprietorships -----	285	285	433 567	18 976	966	239	239	261 963	1	1	(D)	45	45	(D)
	Partnerships -----	50	51	259 762	8 137	365	40	41	113 217	—	—	—	10	10	146 545
	Cooperative associations -----	5	5	94 644	1 580	42	5	5	94 644	—	—	—	—	—	—
	Other -----	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5065	Electronic Parts and Equipment, N.E.C.														
	All types -----	12 688	17 007	106 164 038	7 126 452	192 552	10 017	12 308	46 741 755	248	1 770	38 354 281	2 508	2 929	21 068 002
	Corporations -----	11 278	15 506	103 300 115	6 964 282	186 267	8 868	11 103	45 183 039	247	1 743	(D)	2 247	2 660	(D)
	Individual proprietorships -----	1 167	1 182	1 420 011	76 832	3 890	950	959	698 371	—	—	(D)	217	223	721 640
	Partnerships -----	233	309	1 401 259	80 312	2 279	189	236	817 692	1	27	(D)	44	46	(D)
	Cooperative associations -----	10	10	42 653	5 026	116	10	10	42 653	—	—	—	—	—	—
	Other -----	—	—	—	—	—	—	—	—	—	—	—	—	—	—

WHOLESALE TRADE—SUBJECT SERIES

LEGAL FORM OF ORGANIZATION 1-239

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Table 9. Legal Form of Organization: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and legal form of organization	All types of operation					Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
50	DURABLE GOODS—Con.														
508	Machinery, Equipment, and Supplies														
	All types	57 984	73 865	230 003 975	21 266 729	689 680	50 820	62 138	149 215 883	941	4 821	58 481 365	6 565	6 906	22 306 727
	Corporations	50 640	66 288	222 696 820	20 675 174	659 322	44 244	55 384	143 883 577	932	4 771	58 200 792	5 801	6 133	20 612 451
	Individual proprietorships	6 149	6 207	4 455 267	346 467	20 699	5 473	5 525	3 179 563	—	—	—	677	682	1 275 704
	Partnerships	1 122	1 294	2 592 793	222 370	8 775	1 038	1 161	1 933 098	8	49	(D)	80	84	(D)
	Cooperative associations	73	76	259 095	22 718	884	65	68	219 645	1	1	(D)	7	7	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5082	Construction and Mining (Except Petroleum) Machinery and Equipment														
	All types	3 635	5 157	26 120 154	2 388 663	73 518	3 351	4 595	17 711 409	75	322	7 662 544	231	240	746 201
	Corporations	3 322	4 842	25 804 144	2 365 921	72 411	3 063	4 305	17 433 057	75	322	7 662 544	206	215	708 543
	Individual proprietorships	261	262	208 514	13 910	754	239	240	(D)	—	—	—	22	22	(D)
	Partnerships	51	52	(D)	(D)	(D)	48	49	(D)	—	—	—	3	3	(D)
	Cooperative associations	1	1	(D)	(D)	(D)	1	1	(D)	—	—	—	—	—	—
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5083	Farm and Garden Machinery and Equipment														
	All types	9 504	10 742	29 498 767	2 363 322	102 068	9 173	10 211	21 527 110	60	236	6 839 570	288	295	1 132 087
	Corporations	7 419	8 628	27 730 458	2 229 744	93 446	7 160	8 169	19 908 073	59	235	(D)	217	224	(D)
	Individual proprietorships	1 725	1 736	1 200 232	90 654	6 191	1 663	1 674	1 085 278	—	—	—	62	62	114 954
	Partnerships	342	360	494 105	37 899	2 199	334	352	(D)	—	—	—	8	8	(D)
	Cooperative associations	18	18	73 972	5 025	232	16	16	(D)	1	1	(D)	1	1	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5084	Industrial Machinery and Equipment														
	All types	24 611	30 322	86 649 236	8 772 569	259 024	20 074	23 279	56 127 282	535	2 652	17 870 321	4 178	4 391	12 651 633
	Corporations	22 245	27 853	83 781 656	8 538 278	248 956	18 158	21 307	54 461 761	528	2 608	17 645 204	3 732	3 938	11 674 691
	Individual proprietorships	1 969	1 986	1 681 342	122 501	6 320	1 570	1 583	934 164	—	—	—	399	403	747 178
	Partnerships	363	448	1 059 473	100 334	3 359	315	357	627 451	7	44	225 117	44	47	206 905
	Cooperative associations	34	35	126 765	11 456	389	31	32	103 906	—	—	—	3	3	22 859
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5085	Industrial Supplies														
	All types	11 071	16 199	56 684 330	4 814 164	152 661	9 766	13 787	32 310 549	257	1 214	20 157 600	1 131	1 198	4 216 181
	Corporations	10 087	15 173	55 539 362	4 718 467	148 388	8 904	12 889	31 489 908	255	1 209	(D)	1 009	1 075	(D)
	Individual proprietorships	805	812	613 771	52 869	2 740	699	706	434 741	—	—	—	106	106	179 030
	Partnerships	168	201	504 809	39 709	1 426	154	181	(D)	2	5	(D)	14	15	93 329
	Cooperative associations	11	13	26 388	3 119	107	9	11	(D)	—	—	—	2	2	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5087	Service Establishment Equipment and Supplies														
	All types	6 274	7 579	11 177 827	1 552 156	62 965	5 899	7 005	8 666 750	55	234	1 403 642	332	340	1 107 435
	Corporations	4 981	6 239	10 544 573	1 484 784	58 093	4 664	5 723	8 118 885	55	234	1 403 642	274	282	1 022 046
	Individual proprietorships	1 133	1 152	495 886	52 572	4 016	1 080	1 099	428 471	—	—	—	53	53	67 415
	Partnerships	153	181	118 116	12 273	714	148	176	100 142	—	—	—	5	5	17 974
	Cooperative associations	7	7	19 252	2 527	142	7	7	19 252	—	—	—	—	—	—
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—

WHOLESALE TRADE—SUBJECT SERIES

LEGAL FORM OF ORGANIZATION 1-241

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Table 9. Legal Form of Organization: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and legal form of organization	All types of operation					Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.														
515	Farm-Product Raw Materials														
	All types	8 152	11 551	136 869 416	2 100 377	108 710	6 582	9 845	109 827 391	—	—	—	1 596	1 706	27 042 025
	Corporations	6 213	9 287	120 746 706	1 827 598	89 510	5 114	8 095	99 028 234	—	—	—	1 121	1 192	21 718 472
	Individual proprietorships	1 048	1 059	3 661 723	54 974	6 486	777	786	1 662 110	—	—	—	271	273	1 999 613
	Partnerships	400	470	3 738 160	79 362	5 510	246	312	2 251 967	—	—	—	155	158	1 486 193
	Cooperative associations	491	735	8 722 827	138 443	7 204	445	652	6 885 080	—	—	—	49	83	1 837 747
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5153	Grain and Field Beans														
	All types	4 625	7 444	90 903 606	1 446 230	60 243	4 457	7 264	85 521 236	—	—	—	177	180	5 382 370
	Corporations	3 734	6 309	84 785 272	1 267 411	51 967	3 606	6 170	79 717 327	—	—	—	136	139	5 067 945
	Individual proprietorships	346	350	679 972	21 696	1 363	316	320	556 765	—	—	—	30	30	123 207
	Partnerships	129	188	1 604 214	52 617	2 174	125	184	1 590 353	—	—	—	4	4	13 861
	Cooperative associations	416	597	3 834 148	104 506	4 739	410	590	3 656 791	—	—	—	7	7	177 357
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5154	Livestock														
	All types	1 928	2 316	26 425 311	254 795	32 034	926	1 218	8 838 734	—	—	—	1 013	1 098	17 586 577
	Corporations	1 312	1 646	20 290 327	208 010	24 231	603	876	6 870 432	—	—	—	718	770	13 419 895
	Individual proprietorships	446	447	2 441 631	22 216	4 158	259	260	830 286	—	—	—	187	187	1 611 345
	Partnerships	141	141	1 423 094	10 983	2 106	57	57	(D)	—	—	—	84	84	(D)
	Cooperative associations	29	82	2 270 259	13 586	1 539	7	25	(D)	—	—	—	24	57	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5159	Farm-Product Raw Materials, N.E.C.														
	All types	1 629	1 791	19 540 499	399 352	16 433	1 229	1 363	15 467 421	—	—	—	406	428	4 073 078
	Corporations	1 194	1 332	15 671 107	352 177	13 312	932	1 049	12 440 475	—	—	—	267	283	3 230 632
	Individual proprietorships	256	262	540 120	11 062	965	202	206	275 059	—	—	—	54	56	265 061
	Partnerships	131	141	710 852	15 762	1 230	65	71	(D)	—	—	—	67	70	(D)
	Cooperative associations	48	56	2 618 420	20 351	926	30	37	(D)	—	—	—	18	19	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
516	Chemicals and Allied Products														
	All types	10 137	14 193	132 471 184	5 595 655	147 010	8 641	10 493	39 170 386	429	2 504	87 702 231	1 166	1 196	5 598 567
	Corporations	9 325	13 365	131 118 331	5 518 284	143 775	7 961	9 800	38 353 822	424	2 499	87 637 040	1 038	1 066	5 127 469
	Individual proprietorships	653	658	717 163	41 226	2 002	543	546	420 466	3	3	(D)	107	109	(D)
	Partnerships	143	151	556 643	30 580	1 042	123	130	(D)	2	2	(D)	19	19	169 852
	Cooperative associations	16	19	79 047	5 565	191	14	17	(D)	—	—	—	2	2	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5162	Plastics Materials and Basic Forms and Shapes														
	All types	2 734	3 490	28 573 815	1 160 933	33 459	2 110	2 612	9 960 572	144	363	15 920 797	503	515	2 692 446
	Corporations	2 511	3 259	27 855 848	1 131 886	32 330	1 942	2 438	9 586 441	141	360	(D)	450	461	(D)
	Individual proprietorships	163	164	320 643	11 793	512	123	123	185 019	1	1	(D)	39	40	(D)
	Partnerships	55	61	(D)	(D)	(D)	41	46	(D)	2	2	(D)	13	13	146 472
	Cooperative associations	5	6	(D)	(D)	(D)	4	5	(D)	—	—	—	1	1	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5169	Chemicals and Allied Products, N.E.C.														
	All types	7 446	10 703	103 897 369	4 434 722	113 551	6 544	7 881	29 209 814	313	2 141	71 781 434	663	681	2 906 121
	Corporations	6 857	10 106	103 262 483	4 386 398	111 445	6 032	7 362	28 767 381	311	2 139	(D)	588	605	(D)
	Individual proprietorships	490	494	396 520	29 433	1 490	420	423	235 447	2	2	(D)	68	69	(D)
	Partnerships	88	90	(D)	(D)	(D)	82	84	(D)	—	—	—	6	6	23 380
	Cooperative associations	11	13	(D)	(D)	(D)	10	12	(D)	—	—	—	1	1	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—

WHOLESALE TRADE—SUBJECT SERIES

LEGAL FORM OF ORGANIZATION 1-247

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Table 9. Legal Form of Organization: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and legal form of organization	All types of operation					Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.														
517	Petroleum and Petroleum Products														
	All types	11 313	16 061	281 585 140	4 446 653	168 519	10 922	13 994	142 650 895	104	1 732	128 035 641	326	335	10 898 604
	Corporations	9 628	14 294	273 958 229	4 286 113	159 289	9 324	12 331	135 745 317	102	1 714	(D)	241	249	(D)
	Individual proprietorships	1 357	1 400	2 806 304	93 896	6 290	1 287	1 329	2 710 504	—	—	—	70	71	95 800
	Partnerships	250	282	4 661 645	54 012	2 292	236	252	4 038 031	2	18	(D)	12	12	(D)
	Cooperative associations	78	85	158 962	12 632	648	75	82	157 043	—	—	—	3	3	1 919
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5171	Petroleum Bulk Stations and Terminals														
	All types	8 266	12 098	167 696 078	3 215 097	130 047	8 091	10 615	74 633 430	59	1 348	92 205 271	129	135	857 377
	Corporations	7 040	10 804	161 844 242	3 088 150	122 770	6 918	9 389	69 360 675	57	1 332	(D)	78	83	(D)
	Individual proprietorships	985	1 023	2 237 676	71 027	4 827	945	982	2 182 875	—	—	—	40	41	54 801
	Partnerships	173	198	3 475 196	44 654	1 859	162	173	(D)	2	16	(D)	9	9	7 093
	Cooperative associations	68	73	138 964	11 266	591	66	71	(D)	—	—	—	2	2	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals														
	All types	3 325	3 963	113 889 062	1 231 556	38 472	3 070	3 379	68 017 465	75	384	35 830 370	197	200	10 041 227
	Corporations	2 861	3 490	112 113 987	1 197 963	36 519	2 641	2 942	66 384 642	74	382	(D)	163	166	(D)
	Individual proprietorships	374	377	568 628	22 869	1 463	344	347	527 629	—	—	—	30	30	40 999
	Partnerships	79	84	1 186 449	9 358	433	75	79	(D)	1	2	(D)	3	3	(D)
	Cooperative associations	11	12	19 998	1 366	57	10	11	(D)	—	—	—	1	1	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
518	Beer, Wine, and Distilled Alcoholic Beverages														
	All types	4 117	5 259	59 487 322	4 669 607	141 821	3 911	4 903	50 397 029	35	160	7 632 044	181	196	1 458 249
	Corporations	3 674	4 627	55 881 393	4 487 552	135 077	3 494	4 308	46 989 780	35	160	7 632 044	155	159	1 259 569
	Individual proprietorships	286	294	626 358	37 926	1 745	265	273	(D)	—	—	—	21	21	(D)
	Partnerships	139	161	(D)	(D)	(D)	134	145	(D)	—	—	—	5	16	(D)
	Cooperative associations	2	2	(D)	(D)	(D)	2	2	(D)	—	—	—	—	—	—
	Other	16	175	1 011 594	26 493	1 115	16	175	1 011 594	—	—	—	—	—	—
5181	Beer and Ale														
	All types	2 915	3 403	31 603 229	2 851 830	91 086	2 877	3 329	29 451 143	11	41	2 043 101	29	33	108 985
	Corporations	2 627	3 102	30 203 734	2 741 302	86 981	2 595	3 034	28 100 793	11	41	2 043 101	23	27	59 840
	Individual proprietorships	188	192	392 403	27 619	1 249	183	187	(D)	—	—	—	5	5	(D)
	Partnerships	100	109	1 007 092	82 909	2 856	99	108	(D)	—	—	—	1	1	(D)
	Cooperative associations	—	—	—	—	—	—	—	—	—	—	—	—	—	—
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5182	Wine and Distilled Alcoholic Beverages														
	All types	1 237	1 856	27 884 093	1 817 777	50 735	1 068	1 574	20 945 886	25	119	5 588 943	152	163	1 349 264
	Corporations	1 082	1 525	25 677 659	1 746 250	48 096	933	1 274	18 888 987	25	119	5 588 943	132	132	1 199 729
	Individual proprietorships	98	102	233 955	10 307	496	82	86	(D)	—	—	—	16	16	(D)
	Partnerships	39	52	(D)	(D)	(D)	35	37	(D)	—	—	—	4	15	(D)
	Cooperative associations	2	2	(D)	(D)	(D)	2	2	(D)	—	—	—	—	—	—
	Other	16	175	1 011 594	26 493	1 115	16	175	1 011 594	—	—	—	—	—	—

Table 9. Legal Form of Organization: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business and legal form of organization	All types of operation					Merchant wholesalers			Manufacturers' sales branches and offices			Agents, brokers, and commission merchants		
		Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)	Firms (number)	Establishments (number)	Sales (\$1,000)
51	NONDURABLE GOODS—Con.														
519	Miscellaneous Nondurable Goods														
	All types	38 005	46 772	184 577 033	10 753 706	441 196	34 912	40 640	133 446 237	550	3 359	37 753 455	2 700	2 773	13 377 341
	Corporations	28 825	37 174	174 304 812	10 101 855	399 257	26 306	31 724	124 979 599	534	3 249	(D)	2 133	2 201	(D)
	Individual proprietorships	7 319	7 374	5 073 283	324 235	25 055	6 832	6 884	(D)	2	2	(D)	485	488	(D)
	Partnerships	1 568	1 699	(D)	(D)	(D)	1 486	1 525	2 804 261	10	94	588 091	78	80	(D)
	Cooperative associations	293	525	(D)	(D)	(D)	288	507	(D)	4	14	(D)	4	4	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5191	Farm Supplies														
	All types	12 542	17 469	54 351 143	3 101 973	137 387	12 262	16 146	41 212 852	151	1 121	11 422 193	196	202	1 716 098
	Corporations	8 890	13 505	50 006 072	2 841 788	120 435	8 650	12 266	37 232 203	140	1 071	11 181 238	162	168	1 592 631
	Individual proprietorships	2 748	2 774	1 728 904	98 500	8 266	2 720	2 746	1 668 026	2	2	(D)	26	26	(D)
	Partnerships	634	690	1 170 227	57 238	3 240	625	650	904 007	5	34	(D)	6	6	(D)
	Cooperative associations	270	500	1 445 940	104 447	5 446	267	484	1 408 616	4	14	(D)	2	2	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5192	Books, Periodicals, and Newspapers														
	All types	3 116	4 205	26 568 841	2 044 218	77 392	2 726	3 122	12 842 551	160	810	10 974 493	261	273	2 751 797
	Corporations	2 505	3 536	25 573 230	1 958 896	72 519	2 169	2 562	12 186 738	157	755	(D)	208	219	(D)
	Individual proprietorships	520	520	324 951	24 897	2 017	474	474	243 225	—	—	(D)	46	46	81 726
	Partnerships	86	144	(D)	(D)	(D)	78	81	(D)	3	55	(D)	7	8	(D)
	Cooperative associations	5	5	(D)	(D)	(D)	5	5	(D)	—	—	—	—	—	—
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5193	Flowers, Nursery Stock, and Florists' Supplies														
	All types	3 924	4 322	6 827 063	908 261	46 096	3 731	4 110	6 147 910	11	18	93 937	193	194	585 216
	Corporations	2 773	3 161	6 211 032	828 877	40 346	2 614	2 985	5 578 562	11	18	93 937	158	158	538 533
	Individual proprietorships	957	962	401 593	54 893	4 234	925	930	368 935	—	—	—	32	32	32 658
	Partnerships	187	192	187 784	22 528	1 440	185	188	173 759	—	—	—	3	4	14 025
	Cooperative associations	7	7	26 654	1 963	76	7	7	26 654	—	—	—	—	—	—
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5194	Tobacco and Tobacco Products														
	All types	1 425	1 702	39 239 377	1 272 239	50 345	1 392	1 637	30 753 743	12	40	8 415 163	25	25	70 471
	Corporations	1 241	1 518	37 939 905	1 238 989	48 678	1 211	1 456	29 462 844	12	40	8 415 163	22	22	61 898
	Individual proprietorships	136	136	590 662	14 734	875	135	135	(D)	—	—	—	1	1	(D)
	Partnerships	46	46	(D)	(D)	(D)	44	44	(D)	—	—	—	2	2	(D)
	Cooperative associations	2	2	(D)	(D)	(D)	2	2	(D)	—	—	—	—	—	—
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5198	Paints, Varnishes, and Supplies														
	All types	2 045	3 539	8 621 040	781 604	28 862	1 788	2 203	3 503 971	72	1 129	4 046 766	200	207	1 070 303
	Corporations	1 810	3 289	8 257 263	760 031	27 886	1 575	1 977	3 374 007	71	1 127	(D)	179	185	(D)
	Individual proprietorships	199	211	199 388	13 805	753	180	191	103 846	—	—	—	19	20	95 542
	Partnerships	36	39	164 389	7 768	223	33	35	26 118	1	2	(D)	2	2	(D)
	Cooperative associations	—	—	—	—	—	—	—	—	—	—	—	—	—	—
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—
5199	Nondurable Goods, N.E.C.														
	All types	15 022	15 535	48 969 569	2 645 411	101 114	13 059	13 422	38 985 210	162	241	2 800 903	1 825	1 872	7 183 456
	Corporations	11 671	12 165	46 317 310	2 473 274	89 393	10 130	10 478	37 145 245	160	238	(D)	1 404	1 449	(D)
	Individual proprietorships	2 760	2 771	1 827 785	117 406	8 910	2 399	2 408	1 197 841	—	—	—	361	363	629 944
	Partnerships	581	588	803 079	53 185	2 744	522	527	(D)	2	3	(D)	58	58	160 675
	Cooperative associations	10	11	21 395	1 546	67	8	9	(D)	—	—	—	2	2	(D)
	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—

WHOLESALE TRADE—SUBJECT SERIES

LEGAL FORM OF ORGANIZATION 1-249

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Appendix A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration. All wholesale firms that had at least one quarter of payroll in 1992 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1992 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 Census, all multiestablishment firms were asked to notify the Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business. Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1987 AND 1992 CENSUSES

The 1987 and 1992 censuses were conducted under similar conditions and procedures except for the following:

Classifications. In both 1992 and 1987, classifications are based on the *1987 Standard Industrial Classification Manual*¹ (SIC). As a result of a later clarification in 1992, the sale of industrial controls has been classified in electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063) as it was in 1982 and all previous censuses. In 1987, the sale of industrial controls was classified in industrial machinery and equipment (SIC 5084).

EXPLANATION OF TERMS

Establishments. An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and are provided in the wholesale trade report, *Miscellaneous Subjects* (WC92-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents the number in business at any time during 1992. Appendix G provides a comparison of the number of establishments active any time during the year versus the number in business at the end of the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

¹*Standard Industrial Classification Manual: 1987.* For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

Firms. A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

Sales. Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll. Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, employee contributions to qualified pension plans, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used on Internal Revenue Service (IRS) form 941.

First quarter payroll. This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1992.

Paid employees for pay period including March 12. Paid employees consist of the full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick

leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1992 and 1991 inventories. Inventories consist of stocks of merchandise for sale at the end of 1992 and 1991. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1992 and 1991 inventories LIFO composition are published in the 1992 Census of Wholesale Trade report, *Miscellaneous Subjects* (WC92-S-4).

Operating expenses. Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold; income or excise taxes; or withdrawals by proprietors or partners of unincorporated businesses.

Single units and multiunits. A single unit is a firm with only one establishment engaged in economic activities. A multiunit or a multiestablishment firm is a firm with two establishments or more engaged in economic activities. A multiestablishment firm may, however, operate only one establishment classified in wholesale trade. See size of firm under Establishment and Firm Size section of introduction.

Legal form of organization. The legal form of organization for firms receiving the detailed census forms was based on the response to the organization status inquiry. The legal form of organization of firms receiving the classification form was generally based on administrative records of other Federal agencies.

This report presents data by the following legal forms of organization:

1. Corporation.
2. Individual proprietorships.
3. Partnerships.
4. Cooperative associations.
5. Other.

Auxiliary establishments. Each company included in this census was asked to identify and separately report auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products. Sales branches and offices located at plants are included when separate records are available.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they consider themselves retail, sell to the general public, and their sales to contractors and the general public is more than half their total sales.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification than defined in the SIC manual was needed, additional kinds-of-business were identified within an SIC industry.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities

are handled by different kinds of business is available in the 1992 Census of Wholesale Trade report, *Commodity Line Sales (WC92-S-3)*. Descriptions of the 1992 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012). Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobile, light trucks, motorcycles, busses and recreational vehicles.
 - a. Automobiles and motorcycles.
 - b. Buses and recreational vehicles.
 - c. Light trucks and vans (14,000 lb or less).
2. Medium and heavy trucks and tractors (over 14,000 lb).
 - a. Medium trucks (14,001 to 26,000 lb).
 - b. Heavy trucks and tractors (over 26,000 lb).

Motor vehicle supplies and new parts (SIC 5013). Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors.
2. Motor vehicle supplies and new parts—jobbers.
3. Petroleum products marketing equipment.

Tires and tubes (SIC 5014). Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015). Establishments primarily engaged in the wholesale distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling

motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021). Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Homefurnishings (SIC 5023). Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.
2. Linens, domestics, draperies, and curtains.
3. Floor coverings.
4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031). Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.
2. Lumber—with yard.
3. Plywood, millwork, and wood panels

Brick, stone, and related construction materials (SIC 5032). Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and

of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

SIC 5032 is subdivided in some tables into—

1. Brick, block, tile, clay/ cement sewer pipe.
2. Sand, gravel, and stone.
3. Cement, lime, and related products.

Roofing, siding, and insulation materials (SIC 5033). Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039). Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.
2. Other construction materials.

Professional and commercial equipment and supplies (SIC 504)

Photographic equipment and supplies (SIC 5043). Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044). Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment, and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045). Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged

in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).
 - a. Computers and peripheral equipment sold for resale.
 - b. Computers and peripheral equipment sold for end use.
2. Computer software (prepackaged, off-the-shelf).

Commercial equipment, n.e.c. (SIC 5046). Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

1. Restaurant and hotel equipment and supplies.
2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047). Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

1. Medical and hospital equipment.
2. Dental equipment and supplies.

Ophthalmic Goods (SIC 5048). Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049). Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

1. Religious and school supplies.

2. Other professional equipment and supplies, n.e.c. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051). Establishments primarily engaged in marketing semifinished metal products, except precious metals. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metals sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and offices.
 - a. Nonferrous metals service centers.
 - b. Nonferrous metals sales offices.

Coal and other minerals and ores (SIC 5052). Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032. Establishments primarily engaged in the wholesale distribution of crude petroleum are classified in Industry Group 517.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063). Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction

materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064). Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household gas and electric laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065). Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, CD-players, and other household sound or video equipment are classified in Industry 5064.

SIC 5065 is subdivided in some tables into—

1. Communications equipment.
2. Other electronic parts and equipment.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072). Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074). Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075). Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078). Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082). Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083). Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm, lawn, or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084). Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery and equipment.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery and equipment.
4. Materials handling equipment.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery and equipment. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette machinery, and similar special industry machinery.

Industrial supplies (SIC 5085). Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission equipment.
3. Hydraulic and pneumatic (fluid-power) parts, accessories, and supplies.
4. Welding supplies.
5. Industrial containers and supplies.
6. Industrial valves and fittings, except fluid-power.
7. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087). Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and dry-cleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088). Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and recreational goods and supplies (SIC 5091). Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092). Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials (SIC 5093). Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling automobiles for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
 - a. Iron and steel scrap processors (using power processing equipment).
 - b. Iron and steel scrap dealers (not using power processing equipment).
2. Nonferrous recyclable materials.

Jewelry, watches, precious stones, and precious metals (SIC 5094). Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

SIC 5094 is subdivided in some tables into—

1. Jewelry, watches, diamonds, precious stones, and silverware.
2. Precious metals (excluding ores).

Durable goods, n.e.c. (SIC 5099). Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. General merchandise—durable.

4. Compact disks, prerecorded audio tapes, and phonograph records.
5. Fire extinguishers and fire safety equipment.
6. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and paper products (SIC 511)

Printing and writing paper (SIC 5111). Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112). Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113). Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drug proprietaries, and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122). Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are wholesalers who reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries. These are wholesale establishments engaged in selling limited lines among the above products.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131). Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.),

and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods.
 - a. Piece goods—jobbers.
 - b. Piece goods—converters.
2. Notions and other dry goods.

Men's and boys' clothing and furnishings (SIC 5136). Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137). Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139). Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general-line (SIC 5141). Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary.
2. Retail cooperative.
3. Other general-line.

Packaged frozen foods (SIC 5142). Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, except dried or canned (SIC 5143). Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing

and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

SIC 5143 is subdivided in some tables into—

1. Raw milk.
2. Dairy products, except raw milk.

Poultry and poultry products (SIC 5144). Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

SIC 5144 is subdivided in some tables into—

1. Live poultry.
2. Poultry and poultry products, except live.

Confectionery (SIC 5145). Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146). Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147). Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

SIC 5147 is subdivided in some tables into—

1. Meats and meat products, except boxed beef.
2. Packaging boxed beef.

Fresh fruits and vegetables (SIC 5148). Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149). Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153). Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice), dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154). Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159). Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162). Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169). Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

This industry group includes establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products. Included are establishments primarily engaged in the distribution of liquefied petroleum gas. Establishments primarily engaged in the transmission and/or distribution of natural gas are classified in Utilities, Industry Group 492.

Petroleum bulk stations and terminals (SIC 5171). Establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products from bulk liquid storage facilities. These establishments have a bulk liquid storage capacity of 10,000 gallons or more.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172). Establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products. These establishments do not have a bulk liquid storage capacity of 10,000 gallons or more. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale.

Beer, wine, and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181). Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182). Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled alcoholic beverages—licensed.
2. Wine and distilled alcoholic beverages—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191). Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192). Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193). Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194). Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198). Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199). Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise—nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers. Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers. Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers. Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters. Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators. Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators. Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators. Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices. Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing

their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and offices located at plants and administrative offices are included when separate records are available.

Manufacturers' sales branches. A branch with a stock of merchandise for sale. Included are refiner—marketers owned and operated by petroleum refining companies primarily for marketing their products.

Manufacturers' sales offices. An office without a stock of merchandise for sale.

Agents, brokers, and commission merchants. Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies. Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Brokers (representing buyers or sellers). Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants. Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents. Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents. Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents. Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.



Appendix C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Services Division, Bureau of the Census, Washington, DC 20233]

SIC code	Title	Standard form CB-	Short form CB-	SIC code	Title	Standard form CB-	Short form CB-
Durable goods				Durable goods—Con.			
501	Motor vehicles and motor vehicle parts and supplies:			509	Miscellaneous durable goods:		
5012	Automobiles and other motor vehicles	5012	5003	5091	Sporting and recreational goods and supplies	5091	5003
5013	Motor vehicle supplies and new parts	5013	5003	5092	Toys and hobby goods and supplies	5091	5003
5014	Tires and tubes	5013	5003	5093	Scrap and waste materials	5093	5003
5015	Motor vehicle parts, used	5013	5003	5094	Jewelry, watches, precious stones, and precious metals	5094	5003
				5099	Durable goods, n.e.c.	5099	5003
Durable goods				Nondurable goods			
502	Furniture and homefurnishings:			511	Paper and paper products:		
5021	Furniture	5020	5001	5111	Printing and writing paper	5110	5102
5023	Homefurnishings	5020	5001	5112	Stationery and office supplies	5110	5102
				5113	Industrial and personal service paper	5110	5102
503	Lumber and other construction materials:			512	Drugs, drug proprietaries, and druggists' sundries:		
5031	Lumber, plywood, millwork, and wood panels	5030	5001	5122	Drugs, drug proprietaries, and druggists' sundries	5122	5102
5032	Brick, stone, and related construction materials	5030	5001				
5033	Roofing, siding, and insulation materials	5030	5001	513	Apparel, piece goods, and notions:		
5039	Construction materials, n.e.c.	5030	5001	5131	Piece goods, notions, and other dry goods	5131	5102
				5136	Men's and boys' clothing and furnishings	5136	5102
504	Professional and commercial equipment and supplies:			5137	Women's, children's, and infants' clothing and accessories	5136	5102
5043	Photographic equipment and supplies	5043	5003	5139	Footwear	5136	5102
5044	Office equipment	5045	5002				
5045	Computers and computer peripheral equipment and software	5045	5002	514	Groceries and related products:		
5046	Commercial equipment, n.e.c.	5043	5002	5141	Groceries, general line	5141	5101
5047	Medical, dental, and hospital equipment and supplies	5047	5002	5142	Packaged frozen foods	5142	5101
5048	Ophthalmic goods	5047	5002	5143	Dairy products, except dried or canned	5143	5101
5049	Professional equipment and supplies, n.e.c.	5047	5002	5144	Poultry and poultry products	5144	5101
				5145	Confectionery	5145	5101
				5146	Fish and seafoods	5146	5101
505	Metals and minerals, except petroleum:			5147	Meats and meat products	5147	5101
5051	Metals service centers and offices	5051	5003	5148	Fresh fruits and vegetables	5148	5101
5052	Coal and other minerals and ores	5052	5003	5149	Groceries and related products, n.e.c.	5141	5101
				515	Farm-product raw materials:		
506	Electrical goods:			5153	Grain and field beans	5150	5103
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5060	5001	5154	Livestock	5150	5103
				5159	Farm-product raw materials, n.e.c.	5150	5103
5064	Electrical appliances, television and radio sets	5060	5001	516	Chemicals and allied products:		
5065	Electronic parts and equipment, n.e.c.	5060	5001	5162	Plastics materials and basic forms and shapes	5160	5102
				5169	Chemicals and allied products, n.e.c.	5160	5102
507	Hardware, and plumbing and heating equipment and supplies:			517	Petroleum and petroleum products:		
5072	Hardware	5070	5001	5171	Petroleum bulk stations and terminals	5170	1NA
5074	Plumbing and heating equipment and supplies (hydronics)	5070	5001	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5170	1NA
5075	Warm air heating and air-conditioning equipment and supplies	5070	5001				
5078	Refrigeration equipment and supplies	5070	5001	518	Beer, wine, and distilled alcoholic beverages:		
				5181	Beer and ale	5180	5103
				5182	Wine and distilled alcoholic beverages	5180	5103
508	Machinery, equipment, and supplies:			519	Miscellaneous nondurable goods:		
5082	Construction and mining (except petroleum) machinery and equipment	5082	5002	5191	Farm supplies	5191	5102
5083	Farm and garden machinery and equipment	5083	5002	5192	Books, periodicals, and newspapers	5192	5102
5084	Industrial machinery and equipment	5084	5002	5193	Flowers, nursery stock, and florists' supplies	5192	5102
5085	Industrial supplies	5085	5002	5194	Tobacco and tobacco products	5194	5102
5087	Service establishment equipment and supplies	5087	5002	5198	Paints, varnishes, and supplies	5198	5102
5088	Transportation equipment and supplies, except motor vehicles	5088	5002	5199	Nondurable goods, n.e.c.	5199	5102

¹Petroleum wholesalers were all sent form CB-5170.

Appendix D. **Metropolitan Statistical Areas**

[Not applicable]

Appendix E.

Percent of Sales Data Based on Administrative Records and Estimation for the United States: 1992

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Percent of sales†—		SIC code	Kind of business	Percent of sales†—	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
	Wholesale trade	3.5	3.6		Wholesale trade—Con.		
50	Durable goods	3.7	4.3	50	Durable goods—Con.		
501	Motor vehicles and motor vehicle parts and supplies	1.8	1.7	509	Miscellaneous durable goods	7.2	5.0
5012	Automobiles and other motor vehicles	1.0	.6	5091	Sporting and recreational goods and supplies	6.3	6.2
5013	Motor vehicle supplies and new parts	3.3	4.9	5092	Toys and hobby goods and supplies	6.0	3.5
5014	Tires and tubes	2.5	3.0	5093	Scrap and waste materials	8.7	5.7
5015	Motor vehicle parts, used	15.9	6.0	5094	Jewelry, watches, precious stones, and precious metals	8.8	3.3
				5099	Durable goods, n.e.c.	5.6	6.3
502	Furniture and home furnishings	4.9	5.5	51	Nondurable goods	3.3	2.9
5021	Furniture	5.6	5.9	511	Paper and paper products	2.9	2.8
5023	Home furnishings	4.5	5.2	5111	Printing and writing paper8	1.5
				5112	Stationery and office supplies	4.9	3.4
				5113	Industrial and personal service paper	3.1	3.5
503	Lumber and other construction materials	4.9	5.2	512	Drugs, drug proprietaries, and druggists' sundries	1.4	1.5
5031	Lumber, plywood, millwork, and wood panels	4.2	3.8	5122	Drugs, drug proprietaries, and druggists' sundries	1.4	1.5
5032	Brick, stone, and related construction materials	7.3	10.4				
5033	Roofing, siding, and insulation materials	4.3	3.5	513	Apparel, piece goods, and notions	7.7	5.8
5039	Construction materials, n.e.c.	8.0	11.2	5131	Piece goods, notions, and other dry goods	8.7	6.0
504	Professional and commercial equipment and supplies	3.6	4.8	5136	Men's and boys' clothing and furnishings	6.1	5.3
5043	Photographic equipment and supplies	1.7	3.7	5137	Women's, children's and infants' clothing and accessories	9.6	6.5
5044	Office equipment	3.6	5.5	5139	Footwear	4.7	4.3
5045	Computers and computer peripheral equipment and software	3.6	5.0	514	Groceries and related products	3.0	3.0
5046	Commercial equipment, n.e.c.	8.6	5.4	5141	Groceries, general line	1.8	1.3
5047	Medical, dental, and hospital equipment and supplies	2.8	4.0	5142	Packaged frozen foods	1.4	2.9
5048	Ophthalmic goods	5.9	4.7	5143	Dairy products, except dried or canned	3.2	3.0
5049	Professional equipment and supplies, n.e.c.	4.4	5.0	5144	Poultry and poultry products	10.3	3.2
				5145	Confectionery	2.5	3.0
505	Metals and minerals, except petroleum	3.0	3.2	5146	Fish and seafoods	10.4	6.3
5051	Metals service centers and offices	2.8	3.1	5147	Meats and meat products	4.0	1.7
5052	Coal and other minerals and ores	5.0	3.4	5148	Fresh fruits and vegetables	7.3	4.8
				5149	Groceries and related products, n.e.c.	2.0	4.2
506	Electrical goods	3.0	5.1	515	Farm-product raw materials	3.4	2.9
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	3.5	6.2	5153	Grain and field beans	3.2	2.0
5064	Electrical appliances, television and radio sets	2.5	2.9	5154	Livestock	4.0	5.5
5065	Electronic parts and equipment, n.e.c.	2.8	5.4	5159	Farm-product raw materials, n.e.c.	3.4	3.4
507	Hardware, and plumbing and heating equipment and supplies	4.5	6.3	516	Chemicals and allied products	2.5	3.1
5072	Hardware	4.6	5.8	5162	Plastics materials and basic forms and shapes	2.8	3.7
5074	Plumbing and heating equipment and supplies (hydronics)	4.6	7.4	5169	Chemicals and allied products, n.e.c.	2.5	2.9
5075	Warm air heating and air-conditioning equipment and supplies	3.9	5.4	517	Petroleum and petroleum products	2.2	1.7
5078	Refrigeration equipment and supplies	5.3	5.2	5171	Petroleum bulk stations and terminals	2.2	1.8
				5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	2.3	1.5
508	Machinery, equipment, and supplies	5.1	5.8	518	Beer, wine, and distilled alcoholic beverages	3.1	1.6
5082	Construction and mining (except petroleum) machinery and equipment	3.6	4.3	5181	Beer and ale	4.0	1.2
5083	Farm and garden machinery and equipment	7.7	3.1	5182	Wine and distilled alcoholic beverages	2.1	2.1
5084	Industrial machinery and equipment	5.6	6.9	519	Miscellaneous nondurable goods	5.2	4.6
5085	Industrial supplies	3.5	6.4	5191	Farm supplies	6.2	5.2
5087	Service establishment equipment and supplies	7.3	7.8	5192	Books, periodicals, and newspapers	3.0	5.6
5088	Transportation equipment and supplies, except motor vehicles	4.0	4.9	5193	Flowers, nursery stock, and florists' supplies	9.5	7.2
				5194	Tobacco and tobacco products	3.1	1.2
				5198	Paints, varnishes, and supplies	3.9	7.0
				5199	Nondurable goods, n.e.c.	6.5	5.4

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix F. **Geographic Notes**

[Not applicable]

Appendix G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year for the United States: 1992 and 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments in business—			
		Any time during year		At end of year	
		1992	1987	1992	1987
	Wholesale trade	495 457	469 539	462 217	443 334
50	Durable goods	313 464	297 292	292 815	280 895
501	Motor vehicles and automotive parts and supplies	47 274	45 848	44 186	43 234
5012	Automobiles and other motor vehicles	7 899	7 125	7 344	6 665
5013	Motor vehicle supplies and new parts	28 002	28 902	26 239	27 306
5014	Tires and tubes	4 146	3 746	3 884	3 488
5015	Motor vehicle parts, used	7 227	6 075	6 719	5 775
502	Furniture and homefurnishings	16 457	14 521	15 330	13 629
5021	Furniture	7 342	6 819	6 787	6 434
5023	Homefurnishings	9 115	7 702	8 543	7 195
503	Lumber and other construction materials	19 546	19 075	18 204	18 003
5031	Lumber, plywood, millwork, and wood panels	8 364	8 098	7 802	7 654
5032	Brick, stone, and related construction materials	4 285	3 880	4 015	3 658
5033	Roofing, siding, and insulation materials	2 848	2 684	2 679	2 565
5039	Construction materials, n.e.c.	4 049	4 413	3 708	4 126
504	Professional and commercial equipment and supplies	46 792	44 248	43 356	41 678
5043	Photographic equipment and supplies	1 461	1 556	1 341	1 475
5044	Office equipment	8 631	11 524	8 050	10 830
5045	Computers and computer peripheral equipment and software	17 578	12 821	16 020	12 129
5046	Commercial equipment, n.e.c.	4 998	5 587	4 635	5 236
5047	Medical, dental, and hospital equipment and supplies	9 521	7 747	8 961	7 297
5048	Ophthalmic goods	1 783	1 899	1 683	1 786
5049	Professional equipment and supplies, n.e.c.	2 820	3 114	2 666	2 925
505	Metals and minerals, except petroleum	11 248	11 093	10 545	10 517
5051	Metals service centers and offices	10 426	10 281	9 795	9 757
5052	Coal and other minerals and ores	822	812	750	760
506	Electrical goods	39 303	35 339	36 928	33 576
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	18 511	16 875	17 487	16 070
5064	Electrical appliances, television and radio sets	3 785	3 740	3 513	3 530
5065	Electronic parts and equipment, n.e.c.	17 007	14 724	15 928	13 976
507	Hardware, and plumbing and heating equipment and supplies	24 674	23 097	23 295	22 001
5072	Hardware	8 407	7 552	7 914	7 204
5074	Plumbing and heating equipment and supplies (hydronics)	9 326	8 931	8 771	8 487
5075	Warm air heating and air-conditioning equipment and supplies	5 486	5 101	5 252	4 895
5078	Refrigeration equipment and supplies	1 455	1 513	1 358	1 415
508	Machinery, equipment, and supplies	73 865	71 734	69 241	68 091
5082	Construction and mining (except petroleum) machinery and equipment	5 157	4 983	4 840	4 744
5083	Farm and garden machinery and equipment	10 742	11 782	10 089	11 084
5084	Industrial machinery and equipment	30 322	28 474	28 348	27 055
5085	Industrial supplies	16 199	14 780	15 342	14 133
5087	Service establishment equipment and supplies	7 579	8 467	7 042	8 002
5088	Transportation equipment and supplies, except motor vehicles	3 866	3 248	3 580	3 073
509	Miscellaneous durable goods	34 305	32 337	31 730	30 166
5091	Sporting and recreational goods and supplies	5 530	4 922	5 170	4 658
5092	Toys and hobby goods and supplies	2 738	2 424	2 538	2 267
5093	Scrap and waste materials	8 928	8 716	8 208	8 095
5094	Jewelry, watches, precious stones, and precious metals	7 421	6 927	6 930	6 506
5099	Durable goods, n.e.c.	9 688	9 348	8 884	8 640
51	Nondurable goods	181 993	172 247	169 402	162 439
511	Paper and paper products	19 661	16 808	18 409	16 075
5111	Printing and writing paper	2 561	2 074	2 438	2 006
5112	Stationery and office supplies	11 807	9 778	11 008	9 340
5113	Industrial and personal service paper	5 293	4 956	4 963	4 729
512	Drugs, drug proprietaries, and druggists sundries	6 069	4 912	5 629	4 582
5122	Drugs, drug proprietaries, and druggists sundries	6 069	4 912	5 629	4 582
513	Apparel, piece goods, and notions	19 553	16 935	17 989	15 838
5131	Piece goods, notions, and other dry goods	5 640	5 696	5 252	5 353
5136	Men's and boys' clothing and furnishings	4 620	3 311	4 289	3 108
5137	Women's, children's, and infants' clothing and accessories	7 581	6 234	6 877	5 800
5139	Footwear	1 712	1 694	1 571	1 577

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SIC code	Kind of business	Establishments in business—			
		Any time during year		At end of year	
		1992	1987	1992	1987
51	Nondurable goods—Con.				
514	Groceries and related products	42 874	42 075	39 729	39 474
5141	Groceries, general line	4 528	4 368	4 184	4 107
5142	Packaged frozen foods	3 468	2 835	3 265	2 687
5143	Dairy products, except dried or canned	3 378	3 743	3 151	3 503
5144	Poultry and poultry products	1 224	1 372	1 125	1 282
5145	Confectionery	2 693	2 818	2 473	2 656
5146	Fish and seafoods	3 100	2 745	2 816	2 517
5147	Meats and meat products	4 123	4 779	3 791	4 450
5148	Fresh fruits and vegetables	6 003	5 838	5 582	5 528
5149	Groceries and related products, n.e.c.	14 357	13 577	13 342	12 744
515	Farm-product raw materials	11 551	12 577	10 741	11 966
5153	Grain and field beans	7 444	8 155	6 932	7 849
5154	Livestock	2 316	2 592	2 143	2 419
5159	Farm-product raw materials, n.e.c.	1 791	1 830	1 666	1 698
516	Chemicals and allied products	14 193	12 705	13 348	12 071
5162	Plastics materials and basic forms and shapes	3 490	2 744	3 305	2 607
5169	Chemicals and allied products, n.e.c.	10 703	9 961	10 043	9 464
517	Petroleum and petroleum products	16 061	16 726	15 194	15 920
5171	Petroleum bulk stations and terminals	12 098	12 353	11 538	11 897
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals....	3 963	4 373	3 656	4 023
518	Beer, wine, and distilled alcoholic beverages	5 259	5 835	4 992	5 524
5181	Beer and ale	3 403	3 934	3 254	3 747
5182	Wine and distilled alcoholic beverages	1 856	1 901	1 738	1 777
519	Miscellaneous nondurable goods	46 772	43 674	43 371	40 989
5191	Farm supplies	17 469	18 321	16 251	17 204
5192	Books, periodicals, and newspapers	4 205	3 935	3 928	3 722
5193	Flowers, nursery stock, and florists' supplies	4 322	3 573	3 985	3 373
5194	Tobacco and tobacco products	1 702	1 813	1 608	1 701
5198	Paints, varnishes and supplies	3 539	3 657	3 311	3 456
5199	Nondurable goods, n.e.c.	15 535	12 375	14 288	11 533

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WHOLESALE TRADE—SUBJECT SERIES

Publication Program

1992 CENSUS OF WHOLESALE TRADE

Publications of the 1992 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports and compact disc-read only memory (CD-ROM).

Final Reports

Geographic area series—52 reports (WC92-A-1 to -52)

A separate paperbound report containing data for establishments with payroll is published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the State level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1992 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1987 and 1992 also are shown by kind of business.

Subject series—4 reports (WC92-S-1 to -4)

The *Establishment and Firm Size* report (WC92-S-1) presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

The *Measures of Value Produced, Capital Expenditures, Depreciable Assets, and Operating Expenses* report (WC92-S-2) presents data on measures of value produced, capital expenditures, depreciable assets, and operating expenses for firms with payroll

for the United States by major kind of business. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc. Sales, purchases, and beginning and ending inventories data also are provided.

The *Commodity Line Sales* report (WC92-S-3) presents data on major categories of commodities sold by wholesale kind of business for the United States. Data for 15 selected MA's and 15 selected States will be available on electronic media only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

The *Miscellaneous Subjects* report (WC92-S-4) contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole; for petroleum bulk stations and terminals, States, and counties.

Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC92-S-3). Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, service industries, transportation, communications, utilities, financial, insurance, real estate, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas: Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.