

1992

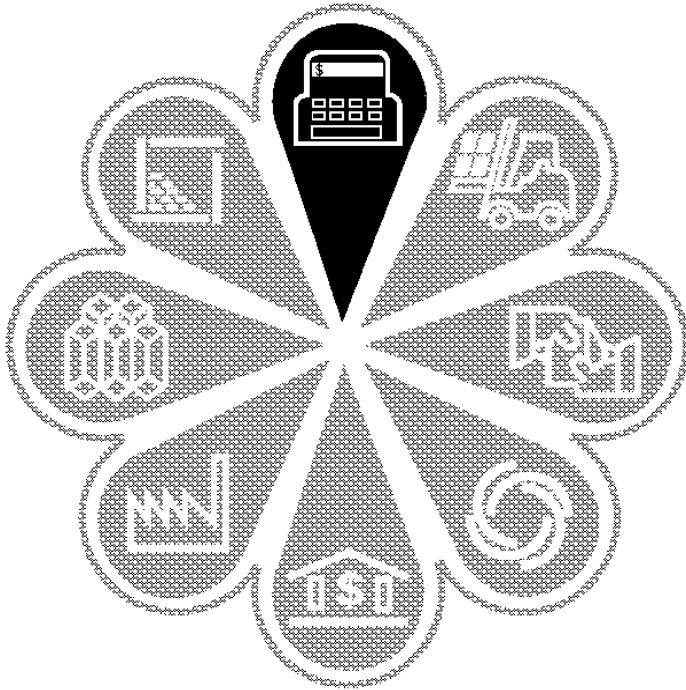
Census of

Retail Trade

RC92-A-47

GEOGRAPHIC AREA SERIES

Virginia



1992 Census of Retail Trade

RC92-A-47

GEOGRAPHIC AREA SERIES

Virginia

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Acknowledgments

Many persons participated in the various activities of the 1992 Census of Retail Trade. The overall planning and review of the census operations were performed by the Economic Census Staff of the Economic Planning and Coordination Division.

This report was prepared in the Services Division. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination of the census of retail trade. Planning and implementation were under the direction of **Anne S. Russell**, Chief, Retail Census Branch, with primary staff assistance by **Fay Dorsett**, **Charles F. Brady**, **Pamela J. Palmer**, **Thomas G. Dassel**, **Jennifer E. Lins**, **Cheryl E. Merkle**, **Barbara T. Parlett**, **Maria P. Ray**, **Barbara A. Collier**, **Venita L. Holland**, **Judith O. Belt**, and **Mark A. Finley**.

Systems and procedures for mailout, receipt, correspondence, data input, industry classification, other clerical processing, administrative record processing, quality control, and the associated electronic computer programs, were developed in the Economic Planning and Coordination Division.

Mailout preparation and receipt operations, clerical and analytical review activities, data keying, and geocoding review were performed by the staff of the Data Preparation Division, **Judith N. Petty**, Acting Chief.

Geographic coding procedures and associated computer programs were developed by the staff of the Geography Division.

The computer processing systems were developed and coordinated in the Economic Statistical Methods and Programming Division, **Charles P. Pautler, Jr.**, Chief. **H. Ray Dennis**, Assistant Chief for Business Programs, was responsible for the design and implementation of the computer systems. The computer programs were prepared under the supervision of **Steven G. McCraith**, Chief, Utilities and Financial Census Branch, and **William C. Wester**, Chief, Business Census Branch, assisted by **Barbara L. Lambert**, **Diane A. Conley**, **Mark T. Lachendro**, **Leatrice D. Hines**, and **David H. Hiller**. Additional programming assistance was provided by **Robert S. Jewett**.

Computer processing was performed in the Computer Services Division, **Marvin D. Raines**, Chief.

The staff of the Administrative and Publications Services Division, **Walter C. Odom**, Chief, performed planning, design, composition, editorial review, and printing planning and procurement for publications and report forms. **Bernadette J. Gayle** provided publication coordination and editing.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

If you have any questions concerning the statistics in this report, call 301-763-7038.



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, finance, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Census of Retail Trade

GENERAL

The 1992 Census of Retail Trade, part of the 1992 Economic Census, covered retail trade as defined in the *Standard Industrial Classification Manual: 1987*¹ (SIC). It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government were not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

For the 1992 Census of Retail Trade, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget (OMB) as of June 30, 1993. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the OMB as of June 30, 1993. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.² Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan areas (MA's).
6. Each county or county equivalent.³ Counties are the primary divisions of States, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their States. These places are treated as counties and as places.
7. Each consolidated city.³ Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{2 3} For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

²According to the 1990 Census of Population or subsequent special census.

³Those defined as of January 1, 1992.

9. Special economic urban areas (SEUA's), which include townships in Michigan, New Jersey, and Pennsylvania and towns in New York, Wisconsin, and the six New England States with 10,000 inhabitants or more.⁴

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars; i.e., 1992 data are expressed in 1992 dollars and 1987 data in 1987 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in

⁴According to the 1990 Census of Population or subsequent special census.

tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Services Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 1-800-541-8345.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

–	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
CMSA	Consolidated metropolitan statistical area.
MA	Metropolitan area.
MSA	Metropolitan statistical area.
n.e.c.	Not elsewhere classified.
PMSA	Primary metropolitan statistical area.
pt.	Part.
r	Revised.
SIC	Standard industrial classification.

The following symbols are used in this publication to show employment size ranges for employment data that has been withheld to avoid disclosing data for individual companies (employment size range codes are provided for the first time in the 1992 Economic Census):

Symbol Employment Size

AA	0–19
BB	20–99
CC	100–249
EE	250–499
FF	500–999
GG	1,000–2,499
HH	2,500–4,999
II	5,000–9,999
JJ	10,000–24,999
KK	25,000–49,999
LL	50,000–99,999
MM	100,000 or more

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The State	X	X	X							
CMSA's and MSA's in the State							X			
PMSA's in the State							X			
Area of the State not in any CMSA, PMSA, or MSA								X		
Counties in the State				X		¹ X				X
Places in the State				² X	¹ X	¹ X			² X	
DATA ITEMS³										
Establishments	X		X	X	X	X	X	X	X	
Sales	X		X	X	X	X	X	X	X	
Annual payroll	X		X	X	X	X	X	X	X	
First-quarter payroll	X		X	X	X	X	X	X	X	
Paid employees for pay period including March 12, 1992	X		X	X	X	X	X	X	X	
Sales per establishment		X								
Sales per employee		X								
Annual payroll per employee		X								
Employees per establishment		X								
1987 to 1992 comparative statistics (establishments, sales, payroll, employees)			X							
Counties ranked by volume of 1992 sales										X
Places ranked by volume of 1992 sales									² X	

¹Includes areas with 350 retail establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1990 Census of Population or subsequent special census.

³See Explanation of Terms, appendix A.

Users' Guide for Locating Statistics in the 1992 Census of Retail Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multi-units	Legal form of organization	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X						
State	X	X	X	X	X						
CMSA, PMSA, MSA	X	X	X	X	X						
County	X	X	X	X	X						
Place	X	X	X	X	X						
NONEMPLOYER STATISTICS SERIES											
United States	¹ X	¹ X					² X			X	
State	¹ X	¹ X									
CMSA, PMSA, MSA	X	X									
County	^{1 3} X	^{1 3} X									
Place	^{1 3} X	^{1 3} X									
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	X	X			X	X	X	X	
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States		X	X							X	⁴ X
MERCHANDISE LINE SALES											
United States	X	X				X					
State	³ X	³ X				³ X					
CMSA, PMSA, MSA	³ X	³ X				³ X					
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X							⁵ X
State	X	X	X	X							⁵ X
CMSA, PMSA, MSA	X	X	X	X							⁵ X
ZIP CODES											
State	³ X	³ X	³ X	³ X			³ X				

See footnotes at end of table.

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multi-units	Legal form of organization	Selected topics
SPECIAL REPORT SERIES—SELECTED STATISTICS											
United States	¹ X	¹ X	X	X	X						^{6 7} X
State	X	X	X	X	X						^{6 7} X
CMSA, MSA	X	X	X	X	X						^{6 7} X

¹Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

²Data available by sales size of establishments without payroll only.

³Data available on CD-ROM only.

⁴Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

⁵For United States, States, and MA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels; storage capacity and number of tanks; establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties; and floor space by selected kind of business. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, number of boat docking/storage slips, principal type of supplier, gasoline service stations operating 24 hours, shoe stores operating as self-service and concessions, types of food service, types of menus, percent of food and beverage sales by day-part, franchise holders, concession operators, contract feeding and automatic merchandising machine operators, number of opticians, part- and full-time employment, class of customer, and leased departments.

⁶Includes percent of retail sales in MA's, in non-MA's, in central cities, and outside central cities within MA's.

⁷Includes percent of retail sales inside and outside central cities within each individual MA.

Contents

Virginia

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Publication Program Inside back cover

Summary of Findings

Data from the 1992 Census of Retail Trade show that Virginia's 37,360 retail stores with payroll had sales totaling \$48.0 billion. In 1987, 34,916 retail stores had sales of \$39.0 billion. The 1992 data represent an increase of 23.3 percent in total retail sales for the State.

For establishments with payroll in 1992, sales of grocery stores accounted for 20.0 percent of the State's total sales by retailers compared with 20.1 percent in 1987. Other leading retail kinds of business in 1992 were new and used car dealers with 17.3 percent of sales, department stores (including leased departments) with 8.9 percent, and gasoline service stations with 7.4 percent.

For 1992, sales for establishments with payroll in the State averaged \$1.3 million per establishment, compared with \$1.1 million in 1987. In 1992, new and used car dealers averaged \$13.9 million per establishment; department stores (including leased departments), \$13.5 million; catalog and mail-order houses, \$6.0 million; miscellaneous general merchandise stores, \$3.7 million; and lumber and other building materials dealers, \$3.6 million.

For retail establishments with payroll, 1992 sales per employee averaged \$101 thousand. New and used car dealers had sales per employee of \$347 thousand, which contrasts sharply with the \$29 thousand per employee average for restaurants.

The 1992 payroll of retailers in the State amounted to \$5.8 billion, compared with \$4.6 billion for 1987. Payroll as a percent of sales of establishments with payroll averaged 12.0 percent for all retailers, 26.6 percent for retail bakeries, compared with 6.7 percent for gasoline service stations.

There were 474,595 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1992, compared with 453,325 employees in 1987. Large employers included grocery stores with 73,365 employees, restaurants with 72,278 employees, and refreshment places with 71,268 employees.

Figure 1. **Percent Change in Sales and Annual Payroll: 1987 to 1992**

(Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)

 Sales
 Payroll

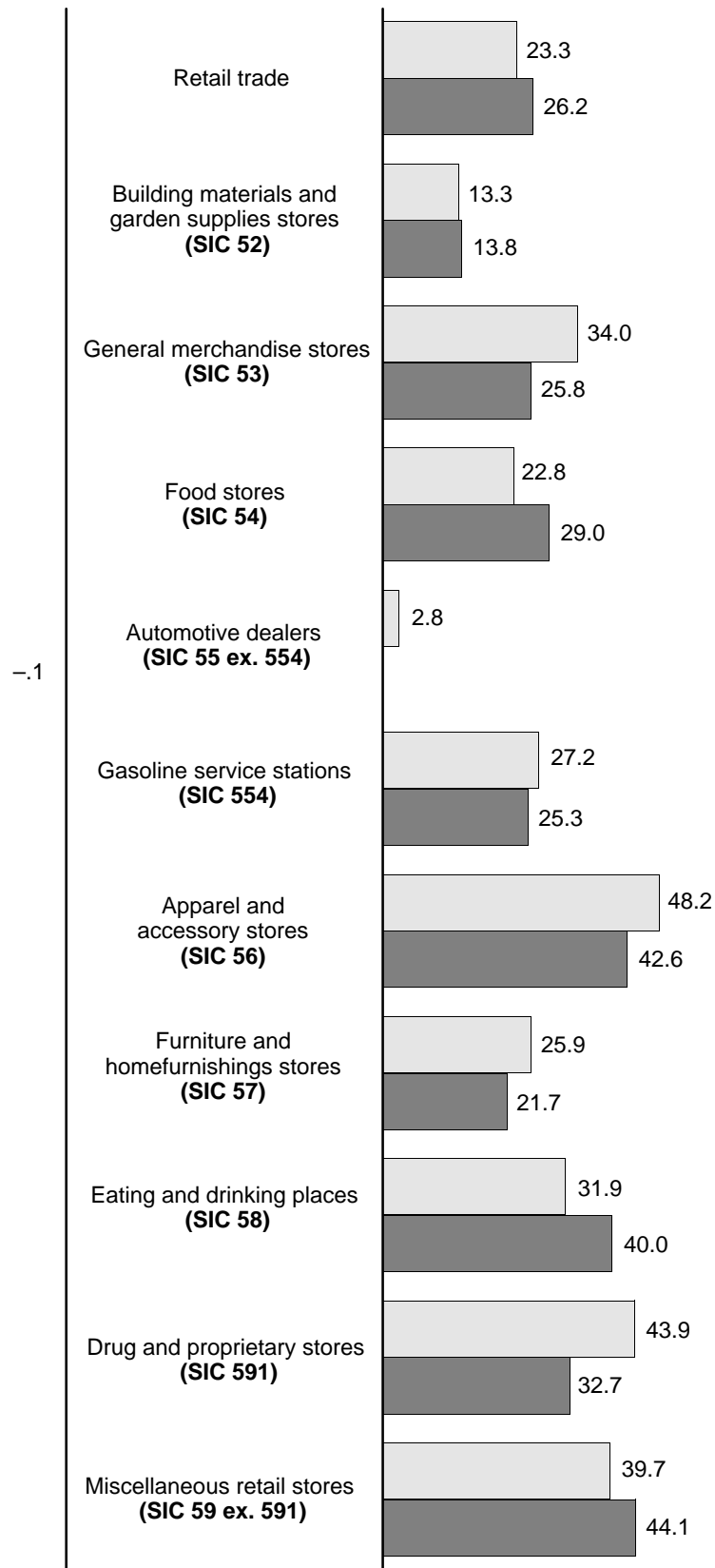
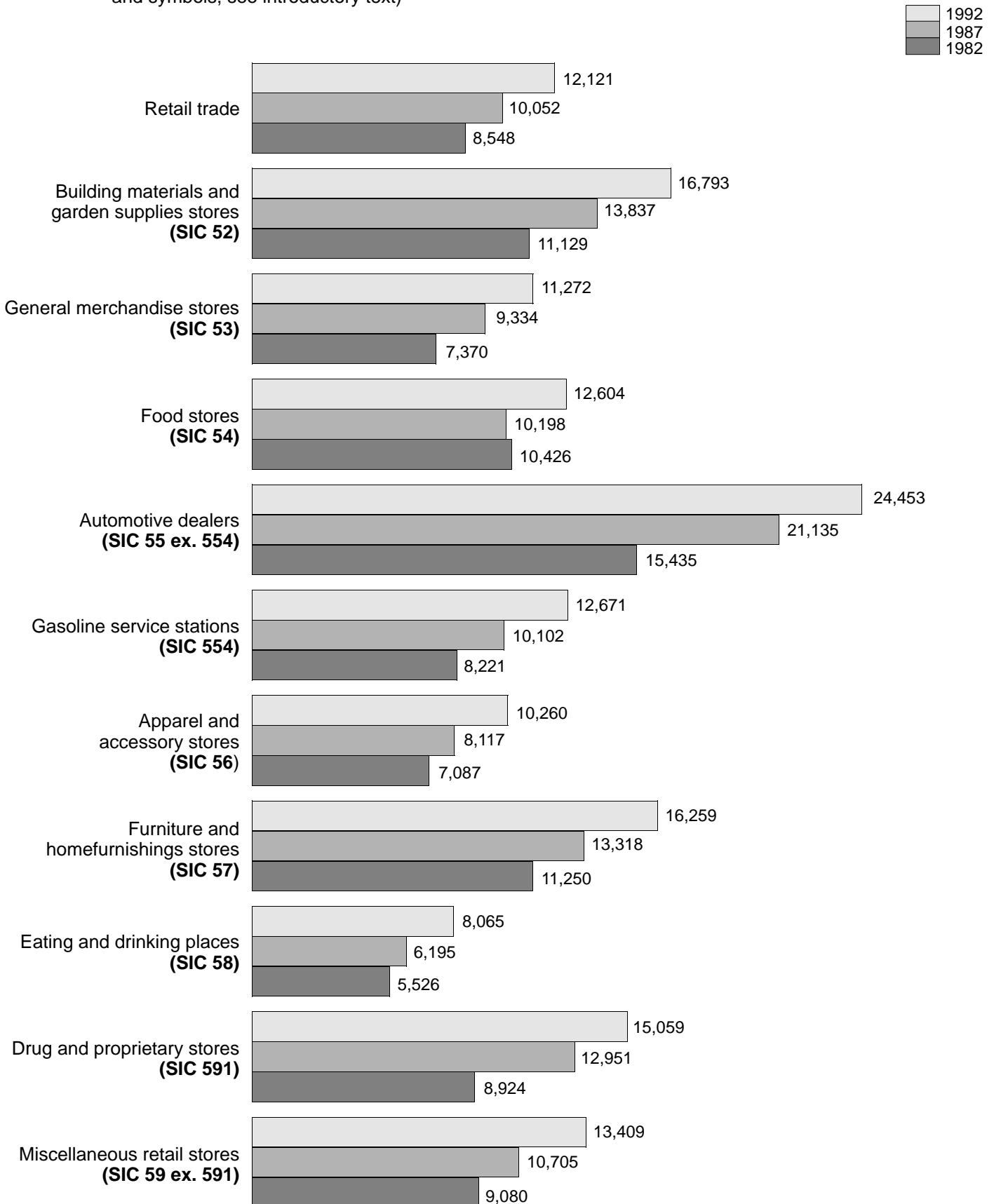


Figure 2. **Annual Payroll per Employee: 1992, 1987, and 1982**

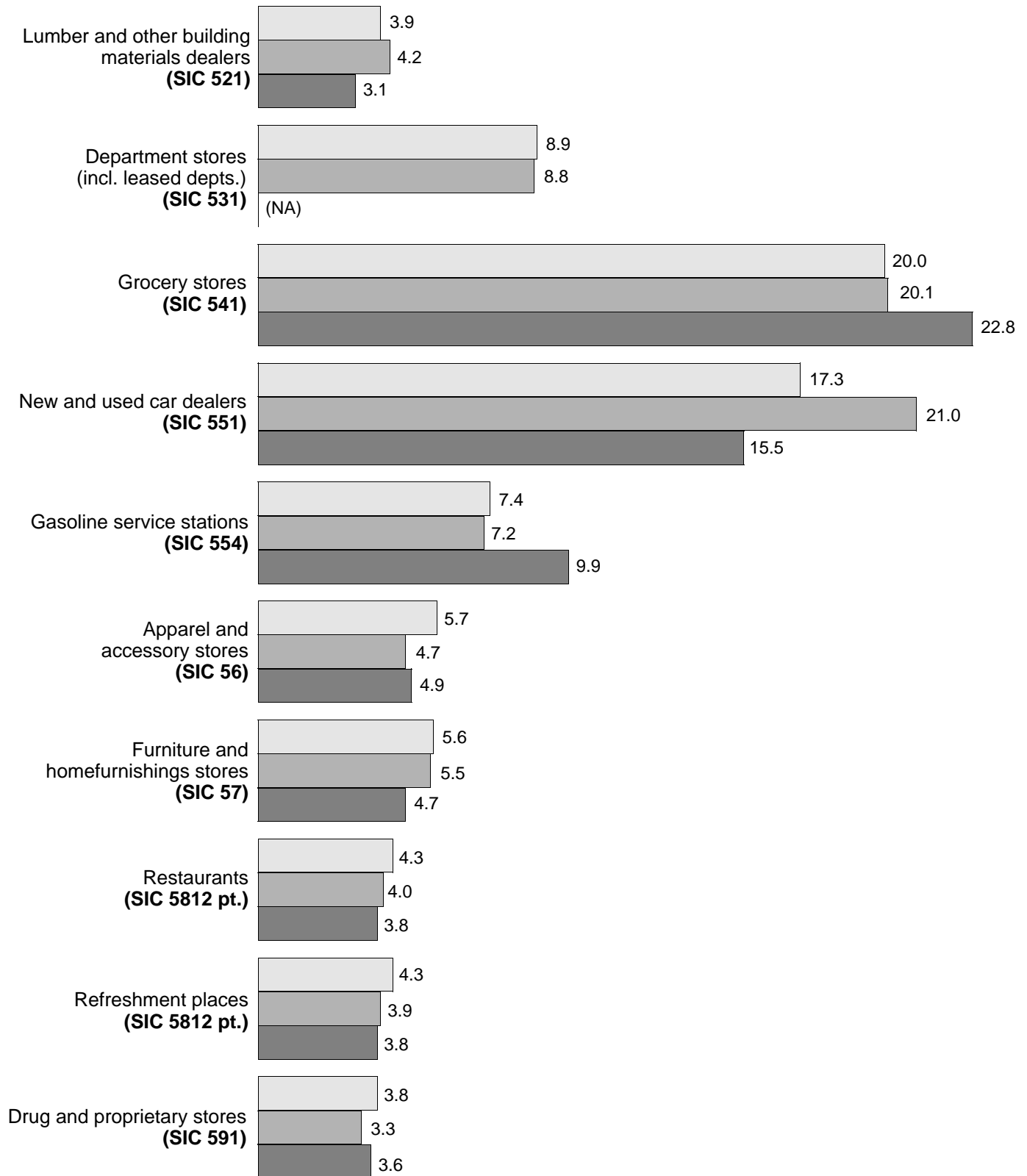
(In dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)



Note: Data are based on 1987 Standard Industrial Classification.

Figure 3. **Percent of Total Retail Sales by Selected Kinds of Business: 1992, 1987, and 1982**

(Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)



Note: Data are based on 1987 Standard Industrial Classification.



Table 1. Summary Statistics for the State: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	Retail trade	37 360	48 048 593	5 752 573	1 338 693	474 595
52	Building materials and garden supplies stores	1 486	2 467 456	284 990	66 078	16 971
521, 3	Building materials and supply stores	754	2 001 380	212 939	50 426	11 971
521	Lumber and other building materials dealers	531	1 893 711	197 172	46 599	11 072
523	Paint, glass, and wallpaper stores	223	107 669	15 767	3 827	899
525	Hardware stores	350	167 714	29 298	6 773	2 194
526	Retail nurseries, lawn and garden supply stores	276	148 999	29 300	5 957	2 074
527	Manufactured (mobile) home dealers	106	149 363	13 453	2 922	732
53	General merchandise stores	1 107	5 769 775	584 410	134 309	51 847
531	Department stores (incl. leased depts.) ^{1 2}	318	4 296 338	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	318	4 192 294	464 424	109 097	41 750
531 pt.	Conventional ¹	70	1 107 789	145 626	37 534	12 864
531 pt.	Discount or mass merchandising ¹	189	2 088 840	202 316	44 146	19 662
531 pt.	National chain ¹	59	995 665	116 482	27 417	9 224
533	Variety stores	446	302 126	34 617	7 762	3 853
539	Miscellaneous general merchandise stores	343	1 275 355	85 369	17 450	6 244
54	Food stores	4 883	9 884 791	980 173	233 290	77 768
541	Grocery stores	4 076	9 629 438	938 701	224 125	73 365
541 pt.	Supermarkets and other general-line grocery stores	1 938	8 145 444	806 675	190 886	58 982
541 pt.	Convenience food stores	1 117	701 932	72 040	18 501	7 658
541 pt.	Convenience food/gasoline stores	886	747 975	54 179	13 482	6 080
541 pt.	Delicatessens	135	34 087	5 807	1 256	645
542	Meat and fish (seafood) markets	167	89 312	8 260	1 781	729
546	Retail bakeries	304	74 308	19 778	4 590	2 159
546 pt.	Retail bakeries —baking and selling	255	61 519	17 756	4 100	1 984
546 pt.	Retail bakeries —selling only	49	12 789	2 022	490	175
543, 4, 5, 9	Other food stores	336	91 733	13 434	2 794	1 515
543	Fruit and vegetable markets	54	20 751	2 240	379	205
544	Candy, nut, and confectionery stores	87	20 374	3 847	794	498
545	Dairy products stores	36	4 140	736	175	107
549	Miscellaneous food stores	159	46 468	6 611	1 446	705
55 ex. 554	Automotive dealers	2 481	9 707 268	848 283	193 284	34 691
551	New and used car dealers	598	8 304 356	661 533	150 296	23 958
552	Used car dealers	603	460 273	37 490	8 532	2 158
553	Auto and home supply stores	1 027	671 934	117 153	27 502	6 969
553 pt.	Auto parts, tires, and accessories stores	987	657 658	114 791	26 918	6 806
553 pt.	Home and auto supply stores	40	14 276	2 362	584	163
555, 6, 7, 9	Miscellaneous automotive dealers	253	270 705	32 107	6 954	1 606
555	Boat dealers	120	118 029	13 647	2 974	737
556	Recreational vehicle dealers	41	59 317	6 649	1 371	290
557	Motorcycle dealers	82	90 615	11 516	2 545	560
559	Automotive dealers, n.e.c.	10	2 744	295	64	19
554	Gasoline service stations	2 634	3 557 320	238 406	57 187	18 815
554 pt.	Gasoline/convenience food stores	823	1 205 204	67 417	16 148	6 346
554 pt.	Other gasoline service stations and truck stops	1 811	2 352 116	170 989	41 039	12 469
56	Apparel and accessory stores	3 772	2 737 048	319 534	75 385	31 143
561	Men's and boys' clothing and accessory stores	439	331 269	41 789	9 923	3 399
562, 3	Women's clothing and specialty stores	1 528	935 148	108 579	25 672	12 388
562	Women's clothing stores	1 287	832 127	94 930	22 424	11 015
563	Women's accessory and specialty stores	241	103 021	13 649	3 248	1 373
565	Family clothing stores	462	884 115	96 855	22 373	8 368
566	Shoe stores	996	452 259	54 983	13 279	5 012
566 pt.	Men's shoe stores	59	19 697	3 044	732	169
566 pt.	Women's shoe stores	157	52 232	7 467	1 842	673
566 pt.	Children's and juveniles' shoe stores	48	12 402	2 094	473	212
566 pt.	Family shoe stores	599	265 502	31 693	7 704	2 970
566 pt.	Athletic footwear stores	133	102 426	10 685	2 528	988
564, 9	Other apparel and accessory stores	347	134 257	17 328	4 138	1 976
564	Children's and infants' wear stores	144	72 991	8 874	2 165	1 121
569	Miscellaneous apparel and accessory stores	203	61 266	8 454	1 973	855
57	Furniture and homefurnishings stores	3 153	2 704 664	361 480	84 325	22 232
5712	Furniture stores	961	971 218	144 115	34 074	8 721
5713, 4, 9	Homefurnishings stores	1 021	649 096	99 042	22 435	6 225
5713	Floor covering stores	398	264 621	39 334	8 954	1 941
5714	Drapery, curtain, and upholstery stores	75	23 794	4 794	1 083	393
5719	Miscellaneous homefurnishings stores	548	360 681	54 914	12 398	3 891
572	Household appliance stores	219	126 212	16 983	4 079	956
573	Radio, television, computer, and music stores	952	958 138	101 340	23 737	6 330
5731	Radio, television, and electronics stores	437	494 516	58 703	13 707	3 258
5734	Computer and software stores	176	255 347	19 907	4 464	997
5735	Record and prerecorded tape stores	233	158 311	15 116	3 703	1 563
5736	Musical instrument stores	106	49 964	7 614	1 863	512

See footnotes at end of table.

Table 1. Summary Statistics for the State: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
58	Eating and drinking places -----	9 430	4 708 557	1 288 531	297 314	159 763
5812	Eating places -----	9 263	4 664 214	1 277 546	294 706	158 075
5812 pt.	Restaurants -----	4 262	2 061 284	608 981	139 001	72 278
5812 pt.	Cafeterias -----	134	99 238	29 698	6 893	3 171
5812 pt.	Refreshment places -----	3 964	2 089 209	508 439	117 275	71 268
5812 pt.	Other eating places -----	903	414 483	130 428	31 537	11 358
5813	Drinking places -----	167	44 343	10 985	2 608	1 688
591	Drug and proprietary stores -----	1 178	1 845 386	218 478	50 228	14 508
591 pt.	Drug stores -----	1 150	1 826 588	216 052	49 641	14 285
591 pt.	Proprietary stores -----	28	18 798	2 426	587	223
59 ex. 591	Miscellaneous retail stores -----	7 236	4 666 328	628 288	147 293	46 857
592	Liquor stores -----	292	273 441	20 820	4 913	1 797
593	Used merchandise stores -----	490	122 840	28 329	6 517	2 397
594	Miscellaneous shopping goods stores -----	3 447	1 703 945	225 306	52 601	20 997
5941	Sporting goods stores and bicycle shops -----	561	344 833	45 907	10 188	3 555
5941 pt.	General line sporting goods stores -----	171	142 284	17 513	3 878	1 503
5941 pt.	Specialty line sporting goods stores -----	390	202 549	28 394	6 310	2 052
5942	Book stores -----	368	224 156	22 921	5 572	2 493
5944	Jewelry stores -----	725	343 796	57 316	14 271	4 106
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	1 793	791 160	99 162	22 570	10 843
5943	Stationery stores -----	85	42 212	5 850	1 386	526
5945	Hobby, toy, and game shops -----	347	311 083	32 861	7 170	3 126
5946	Camera and photographic supply stores -----	74	45 485	6 883	1 708	503
5947	Gift, novelty, and souvenir shops -----	986	266 610	36 120	7 885	4 523
5948	Luggage and leather goods stores -----	62	22 592	3 243	946	317
5949	Sewing, needlework, and piece goods stores -----	239	103 178	14 205	3 475	1 848
596	Nonstore retailers -----	642	1 663 280	188 035	44 070	10 106
5961	Catalog and mail-order houses -----	206	1 244 134	93 689	22 148	4 756
5962	Automatic merchandising machine operators -----	118	160 973	33 721	8 106	2 029
5963	Direct selling establishments -----	318	258 173	60 625	13 816	3 321
598	Fuel dealers -----	256	327 283	45 098	11 082	2 046
5983	Fuel oil dealers -----	169	230 785	28 376	7 112	1 368
5984	Liquefied petroleum gas (bottled gas) dealers -----	75	94 815	16 154	3 913	653
5989	Fuel dealers, n.e.c. -----	12	1 683	568	57	25
5992	Florists -----	729	150 214	36 058	8 436	3 458
5993	Tobacco stores and stands -----	29	17 657	1 306	326	143
5994	News dealers and newsstands -----	33	6 286	940	225	87
5995	Optical goods stores -----	404	131 455	31 095	7 422	1 863
5999	Miscellaneous retail stores, n.e.c. -----	914	269 927	51 301	11 701	3 963
5999 pt.	Pet shops -----	175	58 695	9 802	2 330	983
5999 pt.	Art dealers -----	89	19 315	3 586	792	267
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	650	191 917	37 913	8 579	2 713

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 2. Selected Ratios for the State: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Sales		Annual payroll per employee ¹ (dollars)	Employees per establishment ¹ (number)
		Per establishment (dollars)	Per employee ¹ (dollars)		
	Retail trade -----	1 286 097	101 241	12 121	13
52	Building materials and garden supplies stores -----	1 660 468	145 392	16 793	11
521, 3	Building materials and supply stores -----	2 654 350	167 186	17 788	16
521	Lumber and other building materials dealers -----	3 566 311	171 036	17 808	21
523	Paint, glass, and wallpaper stores -----	482 821	119 765	17 538	4
525	Hardware stores -----	479 183	76 442	13 354	6
526	Retail nurseries, lawn and garden supply stores -----	539 851	71 841	14 127	8
527	Manufactured (mobile) home dealers -----	1 409 085	204 048	18 378	7
53	General merchandise stores -----	5 212 082	111 285	11 272	47
531	Department stores (incl. leased depts.) ^{2 3} -----	13 510 497	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ² -----	13 183 314	100 414	11 124	131
531 pt.	Conventional ² -----	15 825 557	86 115	11 320	184
531 pt.	Discount or mass merchandising ² -----	11 052 063	106 237	10 290	104
531 pt.	National chain ² -----	16 875 678	107 943	12 628	156
533	Variety stores -----	677 413	78 413	8 984	9
539	Miscellaneous general merchandise stores -----	3 718 236	204 253	13 672	18
54	Food stores -----	2 024 327	127 106	12 604	16
541	Grocery stores -----	2 362 473	131 254	12 795	18
541 pt.	Supermarkets and other general-line grocery stores -----	4 203 015	138 101	13 677	30
541 pt.	Convenience food stores -----	628 408	91 660	9 407	7
541 pt.	Convenience food/gasoline stores -----	844 216	123 022	8 911	7
541 pt.	Delicatessens -----	252 496	52 848	9 003	5
542	Meat and fish (seafood) markets -----	534 802	122 513	11 331	4
546	Retail bakeries -----	244 434	34 418	9 161	7
546 pt.	Retail bakeries —baking and selling -----	241 251	31 008	8 950	8
546 pt.	Retail bakeries —selling only -----	261 000	73 080	11 554	4
543, 4, 5, 9	Other food stores -----	273 015	60 550	8 867	5
543	Fruit and vegetable markets -----	384 278	101 224	10 927	4
544	Candy, nut, and confectionery stores -----	234 184	40 912	7 725	6
545	Dairy products stores -----	115 000	38 692	6 879	3
549	Miscellaneous food stores -----	292 252	65 912	9 377	4
55 ex. 554	Automotive dealers -----	3 912 643	279 821	24 453	14
551	New and used car dealers -----	13 886 883	346 621	27 612	40
552	Used car dealers -----	763 305	213 287	17 373	4
553	Auto and home supply stores -----	654 269	96 418	16 811	7
553 pt.	Auto parts, tires, and accessories stores -----	666 320	96 629	16 866	7
553 pt.	Home and auto supply stores -----	356 900	87 583	14 491	4
555, 6, 7, 9	Miscellaneous automotive dealers -----	1 069 980	168 559	19 992	6
555	Boat dealers -----	983 575	160 148	18 517	6
556	Recreational vehicle dealers -----	1 446 756	204 541	22 928	7
557	Motorcycle dealers -----	1 105 061	161 813	20 564	7
559	Automotive dealers, n.e.c. -----	274 400	144 421	15 526	2
554	Gasoline service stations -----	1 350 539	189 068	12 671	7
554 pt.	Gasoline/convenience food stores -----	1 464 403	189 916	10 624	8
554 pt.	Other gasoline service stations and truck stops -----	1 298 794	188 637	13 713	7
56	Apparel and accessory stores -----	725 622	87 886	10 260	8
561	Men's and boys' clothing and accessory stores -----	754 599	97 461	12 294	8
562, 3	Women's clothing and specialty stores -----	612 008	75 488	8 765	8
562	Women's clothing stores -----	646 563	75 545	8 618	9
563	Women's accessory and specialty stores -----	427 473	75 034	9 941	6
565	Family clothing stores -----	1 913 669	105 654	11 574	18
566	Shoe stores -----	454 075	90 235	10 970	5
566 pt.	Men's shoe stores -----	333 847	116 550	18 012	3
566 pt.	Women's shoe stores -----	332 688	77 611	11 095	4
566 pt.	Children's and juveniles' shoe stores -----	258 375	58 500	9 877	4
566 pt.	Family shoe stores -----	443 242	89 395	10 671	5
566 pt.	Athletic footwear stores -----	770 120	103 670	10 815	7
564, 9	Other apparel and accessory stores -----	386 908	67 944	8 769	6
564	Children's and infants' wear stores -----	506 882	65 112	7 916	8
569	Miscellaneous apparel and accessory stores -----	301 803	71 656	9 888	4
57	Furniture and home furnishings stores -----	857 807	121 656	16 259	7
5712	Furniture stores -----	1 010 633	111 365	16 525	9
5713, 4, 9	Home furnishings stores -----	635 745	104 272	15 910	6
5713	Floor covering stores -----	664 877	136 332	20 265	5
5714	Drapery, curtain, and upholstery stores -----	317 253	60 545	12 198	5
5719	Miscellaneous home furnishings stores -----	658 177	92 696	14 113	7
572	Household appliance stores -----	576 311	132 021	17 765	4
573	Radio, television, computer, and music stores -----	1 006 447	151 365	16 009	7
5731	Radio, television, and electronics stores -----	1 131 616	151 785	18 018	7
5734	Computer and software stores -----	1 450 835	256 115	19 967	6
5735	Record and prerecorded tape stores -----	679 446	101 287	9 671	7
5736	Musical instrument stores -----	471 358	97 586	14 871	5

See footnotes at end of table.

Table 2. Selected Ratios for the State: 1992 – Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Sales		Annual payroll per employee ¹ (dollars)	Employees per establishment ¹ (number)
		Per establishment (dollars)	Per employee ¹ (dollars)		
58	Eating and drinking places -----	499 317	29 472	8 065	17
5812	Eating places -----	503 532	29 506	8 082	17
5812 pt.	Restaurants -----	483 642	28 519	8 426	17
5812 pt.	Cafeterias -----	740 582	31 295	9 365	24
5812 pt.	Refreshment places -----	527 046	29 315	7 134	18
5812 pt.	Other eating places -----	459 007	36 493	11 483	13
5813	Drinking places -----	265 527	26 270	6 508	10
591	Drug and proprietary stores -----	1 566 542	127 198	15 059	12
591 pt.	Drug stores -----	1 588 337	127 868	15 124	12
591 pt.	Proprietary stores -----	671 357	84 296	10 879	8
59 ex. 591	Miscellaneous retail stores -----	644 877	99 587	13 409	6
592	Liquor stores -----	936 442	152 165	11 586	6
593	Used merchandise stores -----	250 694	51 247	11 819	5
594	Miscellaneous shopping goods stores -----	494 327	81 152	10 730	6
5941	Sporting goods stores and bicycle shops -----	614 676	96 999	12 913	6
5941 pt.	General line sporting goods stores -----	832 070	94 667	11 652	9
5941 pt.	Specialty line sporting goods stores -----	519 356	98 708	13 837	5
5942	Book stores -----	609 120	89 914	9 194	7
5944	Jewelry stores -----	474 201	83 730	13 959	6
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	441 249	72 965	9 145	6
5943	Stationery stores -----	496 612	80 251	11 122	6
5945	Hobby, toy, and game shops -----	896 493	99 515	10 512	9
5946	Camera and photographic supply stores -----	614 662	90 427	13 684	7
5947	Gift, novelty, and souvenir shops -----	270 396	58 945	7 986	5
5948	Luggage and leather goods stores -----	364 387	71 268	10 230	5
5949	Sewing, needlework, and piece goods stores -----	431 707	55 832	7 687	8
596	Nonstore retailers -----	2 590 779	164 583	18 606	16
5961	Catalog and mail-order houses -----	6 039 485	261 593	19 699	23
5962	Automatic merchandising machine operators -----	1 364 178	79 336	16 620	17
5963	Direct selling establishments -----	811 865	77 740	18 255	10
598	Fuel dealers -----	1 278 449	159 962	22 042	8
5983	Fuel oil dealers -----	1 365 592	168 702	20 743	8
5984	Liquefied petroleum gas (bottled gas) dealers -----	1 264 200	145 199	24 738	9
5989	Fuel dealers, n.e.c. -----	140 250	67 320	22 720	2
5992	Florists -----	206 055	43 440	10 427	5
5993	Tobacco stores and stands -----	608 862	123 476	9 133	5
5994	News dealers and newsstands -----	190 485	72 253	10 805	3
5995	Optical goods stores -----	325 384	70 561	16 691	5
5999	Miscellaneous retail stores, n.e.c. -----	295 325	68 112	12 945	4
5999 pt.	Pet shops -----	335 400	59 710	9 972	6
5999 pt.	Art dealers -----	217 022	72 341	13 431	3
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	295 257	70 740	13 975	4

¹Based on number of employees for pay period including March 12.

²Includes sales from catalog order desks.

³Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 3. Comparative Statistics for the State: 1992 and 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
	Retail trade	37 360	34 916	48 048 593	38 960 210	23.3	5 752 573	4 556 660	26.2	474 595	453 325
52	Building materials and garden supplies stores	1 486	1 530	2 467 456	2 177 925	13.3	284 990	250 463	13.8	16 971	18 101
521, 3	Building materials and supply stores	754	770	2 001 380	1 746 580	14.6	212 939	184 762	15.3	11 971	12 495
521	Lumber and other building materials dealers	531	567	1 893 711	1 652 363	14.6	197 172	170 695	15.5	11 072	11 543
523	Paint, glass, and wallpaper stores	223	203	107 669	94 217	14.3	15 767	14 067	12.1	899	952
525	Hardware stores	350	365	167 714	163 055	2.9	29 298	26 792	9.4	2 194	2 397
526	Retail nurseries, lawn and garden supply stores	276	261	148 999	139 724	6.6	29 300	26 337	11.3	2 074	2 437
527	Manufactured (mobile) home dealers	106	134	149 363	128 566	16.2	13 453	12 572	7.0	732	772
53	General merchandise stores	1 107	1 063	5 769 775	4 306 430	34.0	584 410	464 604	25.8	51 847	49 774
531	Department stores (incl. leased depts.) ^{1 2}	318	292	4 296 338	3 427 686	25.3	(NA)	(NA)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	318	292	4 192 294	3 327 206	26.0	464 424	382 898	21.3	41 750	40 633
531 pt.	Conventional ¹	70	77	1 107 789	995 719	11.3	145 626	135 497	7.5	12 864	14 419
531 pt.	Discount or mass merchandising ¹	189	166	2 088 840	1 318 303	58.4	202 316	129 561	56.2	19 662	15 499
531 pt.	National chain ¹	59	49	995 665	1 013 184	-1.7	116 482	117 840	-1.2	9 224	10 715
533	Variety stores	446	324	302 126	176 396	71.3	34 617	25 511	35.7	3 853	3 203
539	Miscellaneous general merchandise stores	343	447	1 275 355	802 828	58.9	85 369	56 195	51.9	6 244	5 938
54	Food stores	4 883	4 937	9 884 791	8 049 436	22.8	980 173	759 643	29.0	77 768	74 493
541	Grocery stores	4 076	4 107	9 629 438	7 829 009	23.0	938 701	724 393	29.6	73 365	69 523
542	Meat and fish (seafood) markets	167	196	89 312	81 238	9.9	8 260	8 522	-3.1	729	989
546	Retail bakeries	304	250	74 308	51 074	45.5	19 778	14 316	38.2	2 159	2 053
546 pt.	Retail bakeries —baking and selling	255	223	61 519	44 777	37.4	17 756	12 846	38.2	1 870	1 870
546 pt.	Retail bakeries —selling only	49	27	12 789	6 297	103.1	2 022	1 470	37.6	175	183
543, 4, 5, 9	Other food stores	336	384	91 733	88 115	4.1	13 434	12 412	8.2	1 515	1 928
543	Fruit and vegetable markets	54	60	20 751	18 278	9.9	2 240	2 214	1.2	205	241
544	Candy, nut, and confectionery stores	87	98	20 374	19 221	6.0	3 847	2 827	36.1	498	481
545	Dairy products stores	36	79	4 140	17 791	-76.7	736	3 016	-75.6	107	454
549	Miscellaneous food stores	159	147	46 468	32 225	44.2	6 611	4 355	51.8	705	752
55 ex. 554	Automotive dealers	2 481	2 600	9 707 268	9 443 191	2.8	848 283	849 473	-1.1	34 691	40 193
551	New and used car dealers	598	697	8 304 356	8 167 253	1.7	661 533	675 957	-2.1	23 958	28 516
552	Used car dealers	603	490	460 273	292 440	57.4	37 490	25 380	47.7	2 158	1 839
553	Auto and home supply stores	1 027	1 147	671 934	665 083	1.0	117 153	113 572	3.2	6 969	7 741
553 pt.	Auto parts, tires, and accessories stores	987	1 021	657 658	605 545	8.6	114 791	104 740	9.6	6 806	7 008
553 pt.	Home and auto supply stores	40	126	14 276	59 538	-76.0	2 362	8 832	-73.3	163	733
555, 6, 7, 9	Miscellaneous automotive dealers	253	266	270 705	318 415	-15.0	32 107	34 564	-7.1	1 606	2 097
555	Boat dealers	120	118	118 029	166 866	-29.3	13 647	15 580	-12.4	737	881
556	Recreational vehicle dealers	41	55	59 317	70 155	-15.4	6 649	7 647	-13.1	290	401
557	Motorcycle dealers	82	82	90 615	78 757	15.1	11 516	10 905	5.6	560	785
559	Automotive dealers, n.e.c.	10	11	2 744	2 637	4.1	295	432	-31.7	19	30
554	Gasoline service stations	2 634	2 740	3 557 320	2 795 680	27.2	238 406	190 286	25.3	18 815	18 837
56	Apparel and accessory stores	3 772	3 481	2 737 048	1 847 150	48.2	319 534	224 026	42.6	31 143	27 598
561	Men's and boys' clothing and accessory stores	439	368	331 269	247 411	33.9	41 789	35 086	19.1	3 399	3 081
562, 3	Women's clothing and specialty stores	1 528	1 405	935 148	709 179	31.9	108 579	85 071	27.6	12 388	11 772
562	Women's clothing stores	1 287	1 229	832 127	655 412	27.0	94 930	77 813	22.0	11 015	10 938
563	Women's accessory and specialty stores	241	176	103 021	53 767	91.6	13 649	7 258	88.1	1 373	834
565	Family clothing stores	462	415	884 115	421 467	109.8	96 855	44 819	116.1	8 368	5 665
566	Shoe stores	996	928	452 259	347 387	30.2	54 983	45 031	22.1	5 012	5 115
566 pt.	Men's shoe stores	59	65	19 697	20 261	-2.8	3 044	2 699	12.8	169	213
566 pt.	Women's shoe stores	157	204	52 232	57 693	-9.5	7 467	8 510	-12.3	673	1 003
566 pt.	Children's and juveniles' shoe stores	48	50	12 402	12 982	-4.5	2 094	2 129	-1.6	212	240
566 pt.	Family shoe stores	599	538	265 502	216 787	22.5	31 693	27 210	16.5	2 970	3 069
566 pt.	Athletic footwear stores	133	71	102 426	39 664	158.2	10 685	4 483	138.3	988	590
564, 9	Other apparel and accessory stores	347	365	134 257	121 706	10.3	17 328	14 019	23.6	1 976	1 965
564	Children's and infants' wear stores	144	139	72 991	53 601	36.2	8 874	5 899	50.4	1 121	923
569	Miscellaneous apparel and accessory stores	203	226	61 266	68 105	-10.0	8 454	8 120	4.1	855	1 042
57	Furniture and home furnishings stores	3 153	2 973	2 704 664	2 148 159	25.9	361 480	297 076	21.7	22 232	22 307
5712	Furniture stores	961	947	971 218	840 413	15.6	144 115	128 334	12.3	8 721	8 663
5713, 4, 9	Home furnishings stores	1 021	862	649 096	531 539	22.1	99 042	77 619	27.6	6 225	5 892
5713	Floor covering stores	398	375	264 621	262 327	.9	39 334	39 547	-5.1	1 941	2 349
5714	Drapery, curtain, and upholstery stores	75	96	23 794	18 495	28.7	4 794	3 877	23.7	393	376
5719	Miscellaneous home furnishings stores	548	391	360 681	250 717	43.9	54 914	34 195	60.6	3 891	3 167
572	Household appliance stores	219	266	126 212	130 503	-3.3	16 983	16 939	.3	956	1 269
573	Radio, television, computer, and music stores	952	898	958 138	645 704	48.4	101 340	74 184	36.6	6 330	6 483
5731	Radio, television, and electronics stores	437	502	494 516	424 050	16.6	58 703	48 497	21.0	3 258	4 011
5734	Computer and software stores	176	122	255 347	82 082	211.1	19 907	10 540	88.9	997	781
5735	Record and prerecorded tape stores	233	160	158 311	95 643	65.5	15 116	8 214	84.0	1 563	1 126
5736	Musical instrument stores	106	114	49 964	43 929	13.7	7 614	6 933	9.8	512	565
58	Eating and drinking places	9 430	8 019	4 708 557	3 569 134	31.9	1 288 531	920 388	40.0	159 763	148 577
5812	Eating places	9 263	7 781	4 664 214	3 524 882	32.3	1 277 546	910 384	40.3	158 075	146 842
5812 pt.	Restaurants	4 262	3 602	2 061 284	1 549 745	33.0	608 981	422 571	44.1	72 278	66 934
5812 pt.	Cafeterias	134	141	99 238	97 922	1.3	29 698	27 959	6.2	3 171	3 982
5812 pt.	Refreshment places	3 964	3 211	2 089 209	1 538 487	35.8	508 439	356 096	42.8	71 268	62 594
5812 pt.	Other eating places	903	827	414 483	338 728	22.4	130 428	103 758	25.7	11 358	13 332
5813	Drinking places	167	238	44 343	44 252	.2	10 985	10 004	9.8	1 688	1 735

See footnotes at end of table.

Table 3. Comparative Statistics for the State: 1992 and 1987 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
591	Drug and proprietary stores -----	1 178	1 269	1 845 386	1 282 631	43.9	218 478	164 637	32.7	14 508	12 712
591 pt.	Drug stores -----	1 150	1 212	1 826 588	1 264 462	44.5	216 052	162 421	33.0	14 285	12 432
591 pt.	Proprietary stores -----	28	57	18 798	18 169	3.5	2 426	2 216	9.5	223	280
59 ex. 591	Miscellaneous retail stores -----	7 236	6 304	4 666 328	3 340 474	39.7	628 288	436 064	44.1	46 857	40 733
592	Liquor stores -----	292	282	273 441	285 606	-4.3	20 820	16 511	26.1	1 797	961
593	Used merchandise stores -----	490	372	122 840	67 675	81.5	28 329	11 617	143.9	2 397	1 372
594	Miscellaneous shopping goods stores -----	3 447	3 113	1 703 945	1 218 096	39.9	225 306	157 706	42.9	20 997	18 413
5941	Sporting goods stores and bicycle shops -----	561	494	344 833	227 554	51.5	45 907	28 759	59.6	3 555	2 909
5941 pt.	General line sporting goods stores -----	171	165	142 284	91 774	55.0	17 513	10 959	59.8	1 503	1 235
5941 pt.	Specialty line sporting goods stores -----	390	329	202 549	135 780	49.2	28 394	17 800	59.5	2 052	1 674
5942	Book stores -----	368	304	224 156	140 010	60.1	22 921	13 910	64.8	2 493	1 846
5944	Jewelry stores -----	725	690	343 796	310 512	10.7	57 316	48 485	18.2	4 106	4 228
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores ---	1 793	1 625	791 160	540 020	46.5	99 162	66 552	49.0	10 843	9 430
5943	Stationery stores -----	85	91	42 212	33 778	25.0	5 850	4 977	17.5	526	478
5945	Hobby, toy, and game shops -----	347	304	311 083	186 235	67.0	32 861	16 656	97.3	3 126	2 277
5946	Camera and photographic supply stores -----	74	80	45 485	41 869	8.6	6 883	5 666	21.5	503	440
5947	Gift, novelty, and souvenir shops -----	986	849	266 610	181 441	46.9	36 120	26 604	35.8	4 523	4 102
5948	Luggage and leather goods stores -----	62	51	22 592	17 030	32.7	3 243	2 694	20.4	317	326
5949	Sewing, needlework, and piece goods stores -	239	250	103 178	79 667	29.5	14 205	9 955	42.7	1 848	1 807
596	Nonstore retailers -----	642	531	1 663 280	910 820	82.6	188 035	111 297	68.9	10 106	8 475
5961	Catalog and mail-order houses -----	206	186	1 244 134	504 969	146.4	93 689	44 412	111.0	4 756	2 954
5962	Automatic merchandising machine operators ---	118	93	160 973	129 534	24.3	33 721	27 065	24.6	2 029	2 030
5963	Direct selling establishments -----	318	252	258 173	276 317	-6.6	60 625	39 820	52.2	3 321	3 491
598	Fuel dealers -----	256	313	327 283	453 593	-27.8	45 098	53 492	-15.7	2 046	3 152
5983	Fuel oil dealers -----	169	187	230 785	333 033	-30.7	28 376	35 025	-19.0	1 368	2 118
5984	Liquefied petroleum gas (bottled gas) dealers --	75	97	94 815	115 769	-18.1	16 154	17 570	-8.1	653	918
5989	Fuel dealers, n.e.c. -----	12	29	1 683	4 791	-64.9	568	897	-36.7	25	116
5992	Florists -----	729	637	150 214	124 082	21.1	36 058	29 617	21.7	3 458	3 498
5993	Tobacco stores and stands -----	29	41	17 657	17 703	-3	1 306	1 998	-34.6	143	226
5994	News dealers and newsstands -----	33	26	6 286	12 260	-48.7	940	1 595	-41.1	87	165
5995	Optical goods stores -----	404	352	131 455	81 900	60.5	31 095	19 976	55.7	1 863	1 343
5999	Miscellaneous retail stores, n.e.c. -----	914	637	269 927	168 739	60.0	51 301	32 255	59.0	3 963	3 128
5999 pt.	Pet shops -----	175	130	58 695	34 243	71.4	9 802	6 272	56.3	983	946
5999 pt.	Art dealers -----	89	48	19 315	8 175	136.3	3 586	1 845	94.4	267	197
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	650	459	191 917	126 321	51.9	37 913	24 138	57.1	2 713	1 985

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see

Geographic area	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Kind-of-business groups					
						Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
						Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1 Virginia -----	37 360	48 048 593	5 752 573	1 338 693	474 595	1 486	2 467 456	1 107	5 769 775	4 883	9 884 791
2 Accomack County -----	241	167 200	19 333	3 977	1 768	12	9 327	14	16 532	40	50 209
3 Chincoteague -----	17	10 203	1 713	219	113	1	(D)	—	—	2	(D)
4 Balance of county -----	224	156 997	17 620	3 758	1 655	11	(D)	14	16 532	38	(D)
5 Albemarle County -----	238	216 030	28 033	6 513	2 523	14	33 427	8	(D)	40	23 044
6 Alexandria city (IC) -----	877	1 361 154	189 280	45 661	13 518	15	35 243	14	173 162	74	198 678
7 Alleghany County -----	30	25 015	2 978	691	206	4	(D)	1	(D)	11	3 740
8 Amelia County -----	40	29 456	3 862	941	301	2	(D)	3	1 195	12	14 143
9 Amherst County -----	139	155 888	17 148	3 942	1 569	9	(D)	6	16 998	28	47 735
10 Appomattox County -----	64	59 297	6 418	1 534	615	4	3 531	5	1 619	11	21 195
11 Arlington County -----	1 076	1 563 198	227 263	54 559	15 168	16	13 389	11	144 496	125	251 698
12 Augusta County -----	216	218 083	23 043	5 222	1 989	17	32 777	10	3 597	37	52 144
13 Bath County -----	37	13 467	1 841	429	169	2	(D)	5	2 153	5	3 525
14 Bedford County -----	82	38 855	5 305	1 018	464	9	(D)	1	(D)	8	6 212
15 Bedford city (IC) -----	135	126 176	14 468	3 343	1 378	9	9 789	7	17 053	21	34 929
16 Bland County -----	21	17 999	1 429	348	131	1	(D)	—	—	8	2 628
17 Botetourt County -----	96	88 140	9 281	2 108	878	8	6 071	2	(D)	23	23 539
18 Bristol city (IC) -----	237	254 895	30 929	7 074	2 801	10	22 678	7	36 269	32	57 294
19 Brunswick County -----	73	51 676	5 702	1 436	580	5	3 348	7	3 402	22	20 838
20 Buchanan County -----	139	125 944	13 188	2 895	1 231	4	(D)	5	9 193	25	41 435
21 Buckingham County -----	54	29 824	3 258	787	331	3	858	6	5 123	13	9 399
22 Buena Vista city (IC) -----	32	28 131	3 178	806	312	1	(D)	1	(D)	7	11 467
23 Campbell County -----	222	243 966	25 583	5 971	2 370	21	42 327	6	(D)	38	52 948
24 Altavista -----	69	73 938	8 017	1 938	738	4	2 761	1	(D)	6	15 024
25 Balance of county -----	153	170 068	17 566	4 033	1 632	17	39 566	5	(D)	32	37 924
26 Caroline County -----	76	88 385	8 629	2 026	644	3	(D)	2	(D)	19	17 656
27 Carroll County -----	129	98 886	9 130	2 019	989	1	(D)	6	4 749	23	31 730
28 Charles City County -----	11	3 739	750	145	71	—	—	1	(D)	5	1 421
29 Charlotte County -----	50	20 126	1 784	426	212	2	(D)	5	2 381	17	7 648
30 Charlottesville city (IC) -----	622	876 448	106 143	24 666	8 863	10	42 945	16	77 654	74	202 656
31 Chesapeake city (IC) -----	835	1 203 316	136 422	30 933	12 401	37	85 568	30	209 591	89	201 254
32 Chesterfield County -----	1 117	1 667 222	188 323	44 481	17 014	45	105 109	26	252 451	107	310 153
33 Clarke County -----	61	28 064	3 617	804	355	5	(D)	2	(D)	12	(D)
34 Berryville -----	26	15 020	2 093	481	185	2	(D)	1	(D)	6	7 276
35 Balance of county -----	35	13 044	1 524	323	170	3	183	1	(D)	6	(D)
36 Clifton Forge city (IC) -----	40	34 818	3 630	857	352	4	980	3	(D)	6	14 120
37 Colonial Heights city (IC) -----	207	308 877	36 130	8 461	3 592	5	9 215	9	119 581	12	41 162
38 Covington city (IC) -----	106	113 771	12 723	2 980	1 312	4	3 695	10	24 904	6	(D)
39 Craig County -----	18	5 341	523	136	61	—	—	—	—	6	2 783
40 Culpeper County -----	179	172 103	18 163	4 181	1 734	13	9 853	6	20 936	27	49 312
41 Culpeper -----	147	146 643	16 045	3 746	1 576	8	8 474	6	20 936	14	37 500
42 Balance of county -----	32	25 460	2 118	435	158	5	1 379	—	—	13	11 812
43 Cumberland County -----	29	22 745	2 911	654	238	2	(D)	1	(D)	8	7 534
44 Farmville (part) ▲ -----	4	4 475	895	180	65	1	(D)	—	—	—	—
45 Balance of county -----	25	18 270	2 016	474	173	1	(D)	1	(D)	8	7 534
46 Danville city (IC) -----	417	503 698	58 728	13 885	5 452	16	16 922	15	98 590	61	112 488
47 Dickenson County -----	82	51 447	5 009	1 139	483	4	(D)	7	3 004	16	21 387
48 Dinwiddie County -----	53	32 990	4 272	954	437	2	(D)	1	(D)	13	13 312
49 Emporia city (IC) -----	97	105 807	10 845	2 488	1 020	4	1 889	4	(D)	16	28 114
50 Essex County -----	91	109 288	12 833	2 922	1 119	5	13 595	4	(D)	11	24 841
51 Fairfax County -----	4 162	7 211 047	916 578	215 243	61 304	124	283 821	64	890 914	415	1 409 345
52 Herndon -----	190	263 797	35 649	8 544	2 648	5	1 979	4	(D)	16	(D)
53 Vienna -----	158	228 229	31 709	7 536	2 322	7	8 400	—	—	20	62 918
54 Balance of county -----	3 814	6 719 021	849 220	199 163	56 334	112	273 442	60	(D)	379	(D)
55 Fairfax city (IC) -----	401	934 168	103 522	23 776	6 723	8	36 214	7	44 488	30	105 272
56 Falls Church city (IC) -----	145	232 891	28 085	6 405	1 662	6	7 939	—	—	8	(D)
57 Fauquier County -----	263	279 347	34 554	8 183	2 559	19	15 265	8	13 087	42	95 336
58 Warrenton -----	148	202 694	25 337	5 947	1 731	8	9 674	4	11 863	19	70 836
59 Balance of county -----	115	76 653	9 217	2 236	828	11	5 591	4	1 224	23	24 500
60 Floyd County -----	56	40 747	3 419	745	318	3	1 617	8	3 681	8	10 649
61 Fluvanna County -----	36	17 085	2 126	607	258	5	(D)	—	—	10	8 020
62 Franklin County -----	200	179 703	17 142	3 962	1 685	9	11 375	4	(D)	48	59 552
63 Rocky Mount -----	102	110 803	11 310	2 714	1 138	4	8 140	4	(D)	12	33 321

appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups — Con.														
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
2 481	9 707 268	2 634	3 557 320	3 772	2 737 048	3 153	2 704 664	9 430	4 708 557	1 178	1 845 386	7 236	4 666 328	1
15	8 199	22	20 231	21	8 995	14	5 938	55	19 202	4	7 277	44	21 290	2
1	(D)	—	—	2	(D)	—	—	9	3 726	—	—	2	(D)	3
14	(D)	22	20 231	19	(D)	14	5 938	46	15 476	4	7 277	42	(D)	4
10	36 926	12	11 211	25	(D)	17	(D)	55	24 090	4	(D)	53	(D)	5
28	307 799	37	70 079	107	82 329	111	156 492	259	189 997	21	43 987	211	103 388	6
2	(D)	—	—	1	(D)	3	1 065	4	1 053	1	(D)	3	545	7
4	(D)	2	(D)	1	(D)	3	370	5	597	1	(D)	7	968	8
12	36 144	12	16 701	6	(D)	7	3 831	38	14 612	8	8 492	13	(D)	9
8	12 480	7	8 012	3	(D)	5	1 227	12	3 958	2	(D)	7	(D)	10
32	347 967	39	74 215	134	195 016	93	73 399	371	261 169	25	71 083	230	130 766	11
22	48 823	22	30 969	8	3 901	10	2 909	45	14 595	11	7 522	34	20 846	12
1	(D)	3	1 639	3	647	3	603	4	1 237	1	(D)	10	2 518	13
7	5 678	6	8 197	5	(D)	7	(D)	20	5 988	3	(D)	16	(D)	14
11	19 961	15	10 373	11	5 162	8	(D)	27	10 252	5	(D)	21	(D)	15
3	(D)	5	6 752	—	—	—	—	4	(D)	—	—	—	—	16
3	(D)	15	36 642	1	(D)	6	487	21	8 145	7	3 405	10	(D)	17
16	33 300	13	10 571	26	14 948	23	18 392	49	23 752	6	6 425	55	31 266	18
6	6 014	5	6 926	4	1 615	3	(D)	8	3 441	4	3 625	9	(D)	19
17	21 722	15	9 276	10	3 021	9	6 561	21	9 120	11	17 641	22	(D)	20
9	6 871	3	2 526	2	(D)	3	411	6	1 177	1	(D)	8	(D)	21
3	(D)	4	(D)	3	(D)	1	(D)	7	1 982	1	(D)	4	(D)	22
30	56 723	28	19 239	7	(D)	8	(D)	43	16 102	8	(D)	33	(D)	23
9	28 858	9	4 813	5	(D)	3	(D)	21	5 608	2	(D)	9	(D)	24
21	27 865	19	14 426	2	(D)	5	(D)	22	10 494	6	(D)	24	(D)	25
8	10 649	17	49 265	—	—	2	(D)	14	4 159	3	(D)	8	1 528	26
16	11 894	17	20 374	10	5 711	6	1 996	23	8 306	7	8 897	20	(D)	27
—	—	1	(D)	—	—	—	—	3	(D)	—	—	1	(D)	28
3	(D)	3	1 940	1	(D)	2	(D)	9	771	4	1 492	4	(D)	29
28	129 473	29	31 807	76	57 903	54	43 277	156	99 086	13	31 301	166	160 346	30
57	277 060	52	73 315	108	75 147	75	53 442	208	102 334	27	58 142	152	67 463	31
67	384 287	69	120 523	142	84 803	97	72 260	286	148 724	42	57 143	236	131 769	32
—	—	8	(D)	2	(D)	2	(D)	13	3 484	2	(D)	15	(D)	33
—	—	1	(D)	1	(D)	2	(D)	6	1 060	2	(D)	5	(D)	34
—	—	7	(D)	1	(D)	—	—	7	2 424	—	—	10	(D)	35
3	(D)	5	4 176	2	(D)	1	(D)	9	2 983	3	4 037	4	1 216	36
6	17 546	12	15 862	48	32 248	20	10 282	41	21 203	7	15 650	47	26 128	37
9	21 355	9	8 476	11	5 299	6	5 651	28	11 189	3	(D)	20	4 309	38
1	(D)	2	(D)	—	—	—	—	6	418	1	(D)	2	(D)	39
14	21 436	16	22 353	10	(D)	12	6 576	44	17 329	5	9 481	32	(D)	40
11	(D)	13	(D)	10	(D)	11	(D)	41	16 968	5	9 481	28	11 034	41
3	(D)	3	(D)	—	—	1	(D)	3	361	—	—	4	(D)	42
5	1 761	4	4 405	1	(D)	1	(D)	3	401	2	(D)	2	(D)	43
—	—	1	(D)	1	(D)	—	—	—	—	—	—	1	(D)	44
5	1 761	3	(D)	—	—	1	(D)	3	401	2	(D)	1	(D)	45
37	120 710	32	29 546	42	17 411	30	19 706	107	48 034	15	17 639	62	22 652	46
10	8 962	11	4 026	6	1 823	3	892	13	2 784	4	5 463	8	(D)	47
5	2 992	10	8 730	—	—	2	(D)	15	4 566	2	(D)	3	(D)	48
11	22 628	11	20 700	10	2 942	7	4 234	17	10 358	4	6 050	13	(D)	49
9	13 673	10	8 486	9	4 097	8	6 108	19	11 009	3	3 314	13	(D)	50
131	1 368 364	249	445 763	543	632 154	452	596 478	1 162	694 655	83	215 042	939	674 511	51
4	14 131	9	17 084	13	7 291	17	11 606	77	43 097	5	18 221	40	(D)	52
4	(D)	10	14 676	10	2 894	23	21 781	46	31 338	5	13 879	33	(D)	53
123	(D)	230	414 003	520	621 969	412	563 091	1 039	620 220	73	182 942	866	(D)	54
26	413 627	19	37 713	48	46 635	62	67 054	96	65 668	12	31 247	93	86 250	55
9	113 983	9	9 221	9	16 228	13	11 129	55	25 182	5	9 151	31	(D)	56
18	48 848	19	25 870	16	7 412	19	7 134	51	27 641	9	13 446	62	25 308	57
10	45 130	10	15 068	14	(D)	13	5 812	30	19 416	6	10 157	34	(D)	58
8	3 718	9	10 802	2	(D)	6	1 322	21	8 225	3	3 289	28	(D)	59
8	17 851	4	457	1	(D)	4	697	10	1 861	1	(D)	9	(D)	60
2	(D)	4	2 904	1	(D)	1	(D)	7	1 550	1	(D)	5	(D)	61
21	36 464	21	22 852	12	5 037	14	6 608	30	10 890	8	8 966	33	(D)	62
14	23 780	8	8 812	9	4 568	9	3 610	17	7 153	4	(D)	21	(D)	63

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VIRGINIA VA-15

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see

	Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Kind-of-business groups					
							Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
							Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	Virginia—Con. Franklin County—Con. Balance of county -----	98	68 900	5 832	1 248	547	5	3 235	—	—	36	26 231
2	Franklin city (IC) -----	82	76 448	9 062	2 143	942	3	4 323	2	(D)	10	28 439
3	Frederick County -----	163	143 456	15 574	3 565	1 444	13	33 081	4	(D)	36	46 806
4	Fredericksburg city (IC) -----	349	414 352	53 315	12 402	4 582	15	59 490	8	45 088	33	98 856
5	Galax city (IC) -----	106	121 494	13 689	3 030	1 245	8	17 792	4	(D)	10	21 596
6	Giles County -----	94	81 793	8 321	1 956	745	4	4 376	6	4 862	19	33 001
7	Gloucester County -----	161	177 193	19 424	4 389	1 719	14	9 910	11	31 550	23	50 465
8	Goochland County -----	55	39 101	4 604	1 014	408	4	1 505	2	(D)	14	10 930
9	Grayson County -----	41	24 155	2 241	509	223	2	(D)	6	1 728	14	12 567
10	Greene County -----	39	23 837	2 932	673	275	2	(D)	2	(D)	10	7 241
11	Greensville County -----	25	11 728	1 400	324	143	2	(D)	1	(D)	5	4 843
12	Halifax County -----	84	49 900	5 339	1 230	534	6	(D)	6	2 357	30	15 886
13	Hampton city (IC) -----	729	1 333 081	147 057	34 783	12 688	21	46 772	25	200 908	80	186 554
14	Hanover County -----	339	477 210	53 127	12 323	4 645	17	9 549	6	50 229	54	124 056
15	Ashland -----	109	190 507	21 304	4 918	1 874	5	2 462	3	(D)	12	45 547
16	Balance of county -----	230	286 703	31 823	7 405	2 771	12	7 087	3	(D)	42	78 509
17	Harrisonburg city (IC) -----	338	503 246	61 333	14 261	5 490	20	36 907	15	102 338	28	85 756
18	Henrico County -----	1 207	1 651 784	205 116	48 688	17 963	42	86 613	29	295 097	122	291 718
19	Henry County -----	254	221 024	22 908	5 208	2 216	20	29 205	8	12 700	49	69 205
20	Highland County -----	15	8 011	496	122	56	1	(D)	—	—	4	(D)
21	Hopewell city (IC) -----	131	123 132	15 233	3 572	1 415	6	10 728	5	13 278	20	40 547
22	Isle of Wight County -----	108	96 359	10 996	2 615	1 246	7	3 238	3	(D)	22	41 302
23	Smithfield -----	68	73 271	8 408	1 939	908	5	(D)	3	(D)	12	33 697
24	Balance of county -----	40	23 088	2 588	676	338	2	(D)	—	—	10	7 605
25	James City County -----	242	222 061	34 860	7 097	2 552	7	12 859	2	(D)	17	(D)
26	King and Queen County -----	8	4 281	404	96	49	—	—	—	—	5	2 786
27	King George County -----	55	41 217	4 492	1 056	434	2	(D)	1	(D)	11	19 132
28	King William County -----	67	56 910	6 477	1 542	577	2	(D)	2	(D)	12	18 896
29	West Point -----	41	39 360	4 287	1 055	435	1	(D)	2	(D)	4	(D)
30	Balance of county -----	26	17 550	2 190	487	142	1	(D)	—	—	8	(D)
31	Lancaster County -----	112	88 416	9 945	2 230	793	5	(D)	6	3 746	14	30 153
32	Lee County -----	114	79 355	7 069	1 645	689	7	5 151	4	2 116	40	37 100
33	Lexington city (IC) -----	130	120 600	16 431	3 888	1 646	9	6 794	6	(D)	11	28 091
34	Loudoun County -----	552	836 769	95 977	22 197	6 213	29	66 355	9	114 353	73	182 504
35	Leesburg -----	188	298 847	35 643	8 167	2 313	9	23 918	2	(D)	20	55 359
36	Balance of county -----	364	537 922	60 334	14 030	3 900	20	42 437	7	(D)	53	127 145
37	Louisa County -----	83	64 408	7 388	1 802	712	3	(D)	6	3 307	25	31 406
38	Lunenburg County -----	62	32 450	4 278	1 035	386	4	4 670	5	(D)	14	11 529
39	Lynchburg city (IC) -----	597	1 019 092	108 509	26 125	9 329	12	(D)	21	146 827	63	137 747
40	Madison County -----	55	52 321	4 740	1 057	421	5	(D)	4	547	11	12 556
41	Manassas city (IC) -----	283	481 783	55 230	12 319	3 604	9	20 291	10	71 833	31	95 738
42	Manassas Park city (IC) -----	23	20 667	2 756	563	185	1	(D)	2	(D)	3	(D)
43	Martinsville city (IC) -----	199	258 714	30 528	7 369	2 817	8	11 902	9	53 870	20	47 940
44	Mathews County -----	59	26 895	3 292	752	306	6	(D)	1	(D)	9	10 556
45	Mecklenburg County -----	232	171 800	20 485	4 750	2 058	13	11 727	15	15 489	39	42 636
46	South Hill -----	93	83 650	10 606	2 455	1 077	6	5 228	6	(D)	10	12 376
47	Balance of county -----	139	88 150	9 879	2 295	981	7	6 499	9	(D)	29	30 260
48	Middlesex County -----	67	37 659	4 949	1 080	432	6	6 552	3	1 223	10	11 598
49	Montgomery County -----	451	607 120	65 955	15 004	6 669	20	42 612	17	88 482	51	115 836
50	Blacksburg -----	196	199 289	25 520	5 913	2 885	5	5 514	4	9 933	19	52 436
51	Christiansburg -----	205	346 048	34 462	7 768	3 295	12	36 009	13	78 549	18	44 049
52	Balance of county -----	50	61 783	5 973	1 323	489	3	1 089	—	—	14	19 351
53	Nelson County -----	70	27 580	3 116	723	315	2	(D)	4	(D)	23	12 076
54	New Kent County -----	38	40 576	3 952	947	293	2	(D)	1	(D)	9	10 273
55	Newport News city (IC) -----	925	1 169 362	136 997	31 354	11 956	25	75 483	24	173 049	110	202 040
56	Norfolk city (IC) -----	1 464	1 785 366	229 085	52 057	19 574	30	53 922	40	245 793	173	310 483
57	Northampton County -----	92	58 820	7 359	1 677	700	6	4 356	5	2 063	16	22 693
58	Northumberland County -----	63	32 447	4 021	931	360	8	4 701	1	(D)	17	13 719
59	Norton city (IC) -----	71	99 819	10 482	2 385	1 009	6	9 296	5	(D)	9	18 054
60	Nottoway County -----	104	66 354	8 083	1 885	819	4	(D)	6	2 357	12	19 013
61	Blackstone -----	55	38 330	4 884	1 144	463	3	(D)	4	(D)	5	10 857

appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.														
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
7	12 684	13	14 040	3	469	5	2 998	13	3 737	4	(D)	12	(D)	1
7	4 086	8	7 715	8	4 528	11	4 678	15	7 144	3	2 988	15	(D)	2
13	5 815	10	9 118	10	2 623	11	3 658	36	14 499	2	(D)	28	7 470	3
24	46 218	16	30 491	31	13 690	29	12 988	103	63 419	11	18 011	79	26 101	4
11	16 719	11	11 412	11	3 252	8	5 512	25	9 568	—	—	18	(D)	5
4	5 814	14	10 396	4	222	8	3 257	16	5 338	6	7 625	13	6 902	6
12	32 845	17	16 313	5	(D)	13	5 710	28	11 904	5	6 042	33	(D)	7
8	10 883	3	(D)	1	(D)	1	(D)	8	1 262	3	3 002	11	(D)	8
4	(D)	2	(D)	—	—	3	1 420	4	803	2	(D)	4	282	9
5	(D)	6	5 924	1	(D)	1	(D)	7	3 586	1	(D)	4	(D)	10
—	—	4	2 196	1	(D)	2	(D)	6	2 138	—	—	4	1 295	11
4	(D)	6	3 094	2	(D)	3	(D)	11	2 433	2	(D)	14	2 818	12
49	212 280	43	48 272	106	69 507	54	66 931	192	106 620	17	43 634	142	351 603	13
28	96 455	46	90 849	16	8 557	17	7 978	78	37 512	19	19 450	58	32 575	14
7	49 746	11	30 795	9	5 586	6	4 043	31	18 722	6	6 624	19	(D)	15
21	46 709	35	60 054	7	2 971	11	3 935	47	18 790	13	12 826	39	(D)	16
30	105 545	19	28 191	33	20 717	43	42 019	81	49 313	8	9 002	61	23 458	17
66	205 436	88	130 329	155	141 394	110	116 489	304	156 680	48	77 600	243	150 428	18
31	27 496	31	25 893	8	2 320	18	6 473	48	19 739	12	17 243	29	10 750	19
1	(D)	3	(D)	—	—	1	(D)	1	(D)	—	—	4	118	20
13	14 782	8	10 148	12	5 337	7	2 972	36	13 080	6	8 232	18	4 028	21
7	10 637	11	9 441	3	979	5	(D)	27	11 667	3	6 096	20	(D)	22
3	(D)	6	4 507	3	979	3	811	19	8 315	2	(D)	12	(D)	23
4	(D)	5	4 934	—	—	2	(D)	8	3 352	1	(D)	8	3 615	24
5	14 359	12	10 831	66	56 380	28	73 723	49	23 423	2	(D)	54	(D)	25
1	(D)	—	—	—	—	1	(D)	1	(D)	—	—	—	—	26
4	(D)	10	9 669	—	—	4	(D)	10	4 336	3	(D)	10	1 921	27
6	9 159	8	9 112	3	(D)	7	5 329	14	4 797	5	4 397	8	1 271	28
1	(D)	5	(D)	3	(D)	5	(D)	9	3 919	4	(D)	7	(D)	29
5	(D)	3	(D)	—	—	2	(D)	5	878	1	(D)	1	(D)	30
6	14 433	12	7 759	15	3 549	12	5 177	22	7 859	5	5 753	15	(D)	31
13	13 450	9	6 211	5	681	9	3 081	12	3 368	5	6 667	10	1 530	32
6	9 147	9	16 600	12	3 927	9	4 313	38	17 471	6	4 269	24	(D)	33
33	188 281	32	51 854	41	30 879	54	35 250	127	68 424	11	23 547	143	75 322	34
17	117 272	7	12 768	19	10 847	20	11 208	48	27 080	4	9 382	42	(D)	35
16	71 009	25	39 086	22	20 032	34	24 042	79	41 344	7	14 165	101	(D)	36
7	7 253	7	7 016	—	—	4	742	17	5 414	3	3 739	11	(D)	37
6	1 481	5	3 107	3	236	5	1 034	7	2 125	3	3 106	10	(D)	38
34	114 148	38	41 011	75	41 011	49	42 083	151	72 815	20	(D)	134	(D)	39
8	7 376	3	3 175	2	(D)	3	(D)	7	1 677	1	(D)	11	(D)	40
24	162 415	6	9 525	30	19 252	37	23 478	68	28 828	10	19 796	58	30 627	41
4	(D)	2	(D)	—	—	1	(D)	7	2 573	1	(D)	2	(D)	42
19	51 220	14	17 803	28	18 720	23	11 595	40	17 937	5	5 060	33	22 667	43
8	3 303	5	3 663	3	220	5	1 410	7	1 694	4	1 703	11	(D)	44
25	23 065	19	18 068	20	9 714	19	9 252	39	18 125	9	10 327	34	13 397	45
11	12 318	8	8 768	9	6 737	8	3 811	17	10 202	4	5 289	14	(D)	46
14	10 747	11	9 300	11	2 977	11	5 441	22	7 923	5	5 038	20	(D)	47
9	6 969	4	862	2	(D)	5	1 503	16	3 492	4	2 107	8	(D)	48
31	152 316	36	37 936	41	22 342	41	21 234	126	65 533	12	15 045	76	45 784	49
13	32 652	15	14 328	12	(D)	13	9 417	69	28 710	6	8 277	40	(D)	50
13	92 918	17	17 531	28	17 868	24	9 418	46	32 095	5	(D)	29	(D)	51
5	26 746	4	6 077	1	(D)	4	2 399	11	4 728	1	(D)	7	(D)	52
4	1 038	8	4 645	4	1 529	3	651	9	1 941	3	2 330	10	1 697	53
3	17 360	5	5 180	—	—	3	(D)	9	1 258	2	(D)	4	1 484	54
77	317 462	64	79 696	96	63 212	79	35 648	257	111 490	27	38 410	166	72 872	55
111	436 683	60	85 055	160	91 298	99	91 758	466	218 725	39	64 959	286	186 690	56
14	3 946	10	7 294	4	424	5	1 107	16	8 241	5	5 825	11	2 871	57
4	3 995	7	2 641	1	(D)	3	(D)	9	1 842	2	(D)	11	1 852	58
2	(D)	6	5 576	7	7 016	3	3 310	14	8 632	1	(D)	18	5 407	59
12	12 607	7	6 673	12	3 325	9	3 391	22	5 943	6	4 971	14	(D)	60
3	(D)	4	2 340	8	(D)	6	(D)	11	3 708	3	(D)	8	(D)	61

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VIRGINIA VA-17

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see

Geographic area	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Kind-of-business groups					
						Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
						Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1 Virginia—Con. Nottoway County—Con. Balance of county -----	49	28 024	3 199	741	356	1 (D)	2 (D)	7	8 156		
2 Orange County -----	124	129 809	14 337	3 167	1 188	8 6 547	11 8 738	18 37 837			
3 Orange -----	69	87 995	10 117	2 212	722	5 (D)	5 6 345	7 21 450			
4 Balance of county -----	55	41 814	4 220	955	466	3 (D)	6 2 393	11 16 387			
5 Page County -----	125	122 299	9 497	2 116	892	8 2 294	6 (D)	19 25 463			
6 Luray -----	72	48 681	5 661	1 306	516	3 1 579	4 (D)	7 9 049			
7 Balance of county -----	53	73 618	3 836	810	376	5 715	2 (D)	12 16 414			
8 Patrick County -----	71	47 105	4 864	1 110	464	5 2 379	7 3 806	14 17 178			
9 Petersburg city (IC) -----	291	358 577	41 658	10 091	3 383	15 42 550	8 22 661	38 76 234			
10 Pittsylvania County -----	223	169 088	17 669	4 212	1 771	13 31 227	14 5 164	47 44 180			
11 Poquoson city (IC) -----	38	39 340	4 080	917	413	1 (D)	1 (D)	9 (D)			
12 Portsmouth city (IC) -----	480	487 927	59 999	14 398	5 894	14 20 260	18 35 657	80 160 423			
13 Powhatan County -----	47	47 295	3 752	875	300	2 (D)	1 (D)	15 13 358			
14 Prince Edward County -----	153	193 565	20 149	4 494	1 953	13 8 261	10 36 990	26 37 476			
15 Farmville (part) ▲ -----	122	167 904	17 449	3 852	1 660	10 (D)	9 (D)	16 33 261			
16 Balance of county -----	31	25 661	2 700	642	293	3 (D)	1 (D)	10 4 215			
17 Prince George County -----	72	60 056	9 756	2 238	881	2 (D)	1 (D)	10 5 257			
18 Prince William County -----	1 115	1 702 673	199 424	46 989	15 497	34 103 624	22 167 757	114 305 373			
19 Dumfries -----	41	33 398	4 922	1 202	450	—	—	2 (D)			
20 Balance of county -----	1 074	1 669 275	194 502	45 787	15 047	34 103 624	22 167 757	112 (D)			
21 Pulaski County -----	157	170 632	16 986	3 827	1 540	9 13 985	4 (D)	24 47 084			
22 Pulaski -----	83	111 308	10 687	2 391	936	2 (D)	4 (D)	13 33 577			
23 Balance of county -----	74	59 324	6 299	1 436	604	7 (D)	—	11 13 507			
24 Radford city (IC) -----	101	107 267	13 588	3 074	1 253	3 2 336	4 (D)	9 22 442			
25 Rappahannock County -----	34	28 045	3 967	756	227	—	—	10 2 952			
26 Richmond County -----	51	39 344	4 510	989	376	1 (D)	4 (D)	10 14 919			
27 Richmond city (IC) -----	1 780	2 077 673	268 503	64 135	22 942	40 62 940	23 117 909	259 480 926			
28 Roanoke County -----	329	387 728	45 403	10 700	4 059	22 10 570	9 (D)	42 129 722			
29 Vinton -----	73	57 709	6 989	1 678	683	4 1 315	3 (D)	6 (D)			
30 Balance of county -----	256	330 019	38 414	9 022	3 376	18 9 255	6 35 180	36 (D)			
31 Roanoke city (IC) -----	1 004	1 336 819	160 008	38 465	14 304	35 77 293	29 247 851	116 158 175			
32 Rockbridge County -----	50	69 945	5 622	1 191	492	1 (D)	5 1 638	10 7 501			
33 Rockingham County -----	263	189 154	21 699	4 988	2 081	14 15 409	8 7 336	40 51 905			
34 Bridgewater -----	24	14 561	2 027	472	244	—	—	1 (D)			
35 Balance of county -----	239	174 593	19 672	4 516	1 837	14 15 409	8 7 336	39 (D)			
36 Russell County -----	119	113 261	11 189	2 487	957	7 7 204	7 5 566	26 29 698			
37 Lebanon -----	43	58 830	5 478	1 178	442	2 (D)	4 (D)	5 20 401			
38 Balance of county -----	76	54 431	5 711	1 309	515	5 (D)	3 (D)	21 9 297			
39 Salem city (IC) -----	219	351 081	36 577	8 452	3 153	12 26 231	6 (D)	30 81 077			
40 Scott County -----	109	127 040	10 691	2 350	981	8 7 881	4 2 667	30 61 759			
41 Shenandoah County -----	188	190 951	22 947	5 393	2 043	12 10 107	7 4 534	29 56 929			
42 Strasburg -----	22	23 513	2 326	597	202	3 (D)	1 (D)	2 (D)			
43 Woodstock -----	64	69 914	8 381	1 985	799	3 (D)	4 (D)	6 21 770			
44 Balance of county -----	102	97 524	12 240	2 811	1 042	6 (D)	2 (D)	21 (D)			
45 Smyth County -----	202	191 902	18 979	4 413	1 806	14 23 167	10 (D)	37 61 637			
46 Marion -----	94	109 646	10 749	2 513	1 020	5 3 019	5 (D)	14 31 551			
47 Balance of county -----	108	82 256	8 230	1 900	786	9 20 148	5 (D)	23 30 086			
48 South Boston city (IC) -----	120	133 061	15 516	3 687	1 570	6 5 108	6 30 476	12 36 115			
49 Southampton County -----	70	46 828	4 650	1 058	372	3 1 021	5 1 379	14 7 165			
50 Spotsylvania County -----	229	404 164	47 625	10 395	3 449	4 (D)	10 86 157	20 48 462			
51 Stafford County -----	339	376 028	41 623	9 425	3 215	25 18 306	5 (D)	40 108 073			
52 Staunton city (IC) -----	216	246 026	32 703	7 773	3 090	8 9 309	11 63 013	25 48 204			
53 Suffolk city (IC) -----	260	282 888	30 870	7 336	2 714	18 23 152	8 (D)	44 68 368			
54 Surry County -----	18	6 413	999	214	95	1 (D)	2 (D)	5 3 339			
55 Sussex County -----	72	49 256	6 049	1 334	569	4 (D)	4 1 271	18 15 354			
56 Tazewell County -----	314	409 225	38 131	8 374	2 999	16 42 482	23 63 218	56 114 595			
57 Bluefield -----	49	80 912	8 571	1 480	503	3 (D)	4 (D)	11 29 773			
58 Richlands -----	96	94 709	10 435	2 374	941	2 (D)	9 19 353	12 31 375			
59 Tazewell -----	79	102 126	8 474	2 031	665	7 7 817	5 (D)	12 27 395			
60 Balance of county -----	90	131 478	10 651	2 489	890	4 (D)	5 (D)	21 26 052			
61 Virginia Beach city (IC) -----	2 271	2 938 579	350 261	78 703	32 165	70 114 961	44 326 600	253 554 151			
62 Warren County -----	167	159 170	17 653	4 132	1 641	11 6 950	5 (D)	30 50 089			
63 Front Royal -----	141	150 568	17 081	4 007	1 561	11 6 950	4 (D)	20 48 004			
64 Balance of county -----	26	8 602	572	125	80	—	—	10 2 085			
65 Washington County -----	250	238 811	25 065	5 877	2 547	15 16 361	5 27 888	40 70 017			
66 Abingdon -----	145	158 248	18 281	4 293	1 868	5 5 046	4 (D)	15 47 026			
67 Balance of county -----	105	80 563	6 784	1 584	679	10 11 315	1 (D)	25 22 991			

appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups — Con.														
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
9	(D)	3	4 333	4	(D)	3	(D)	11	2 235	3	(D)	6	1 128	1
18	36 067	12	12 657	5	1 051	5	2 468	24	8 782	7	12 314	16	3 348	2
11	27 919	6	6 097	5	1 051	4	(D)	12	5 172	6	(D)	8	2 009	3
7	8 148	6	6 560	—	—	1	(D)	12	3 610	1	(D)	8	1 339	4
17	54 086	9	10 283	4	1 575	7	3 245	30	9 559	5	6 259	20	(D)	5
11	(D)	4	4 984	3	(D)	7	3 245	16	5 256	3	(D)	14	(D)	6
6	(D)	5	5 299	1	(D)	—	—	14	4 303	2	(D)	6	907	7
6	3 573	7	12 581	2	(D)	3	468	17	2 513	3	(D)	7	1 227	8
25	99 650	23	27 108	26	7 640	23	17 905	71	27 346	10	12 503	52	24 980	9
20	24 206	24	22 157	11	6 116	11	2 844	45	13 363	8	12 578	30	7 253	10
2	(D)	4	5 467	2	(D)	1	(D)	13	2 517	2	(D)	3	(D)	11
45	106 482	30	40 902	46	14 157	30	11 024	132	53 930	18	22 554	67	22 538	12
8	(D)	6	6 755	1	(D)	2	(D)	2	(D)	1	(D)	9	(D)	13
15	40 055	10	(D)	14	(D)	13	29 193	31	15 324	4	5 517	17	(D)	14
12	(D)	9	(D)	14	(D)	9	25 835	23	12 760	4	5 517	16	(D)	15
3	(D)	1	(D)	—	—	4	3 358	8	2 564	—	—	1	(D)	16
3	(D)	12	18 966	2	(D)	5	749	21	15 430	2	(D)	14	3 741	17
74	340 198	81	153 776	146	155 696	110	140 220	276	166 033	22	38 405	236	131 591	18
9	5 628	3	4 541	1	(D)	3	2 190	12	6 020	2	(D)	9	3 066	19
65	334 570	78	149 235	145	(D)	107	138 030	264	160 013	20	(D)	227	128 525	20
14	32 818	18	19 209	11	4 577	12	3 731	36	11 683	9	9 571	20	(D)	21
8	30 220	4	4 423	10	(D)	5	2 309	20	6 120	5	9 968	12	(D)	22
6	2 598	14	14 786	1	(D)	7	1 422	16	5 563	4	3 603	8	3 399	23
6	31 339	11	7 732	10	2 143	9	4 454	25	10 084	5	6 932	19	(D)	24
2	(D)	4	(D)	—	—	4	1 183	5	4 079	—	—	8	14 657	25
6	2 220	3	(D)	2	(D)	3	(D)	10	3 007	2	(D)	10	(D)	26
103	549 429	85	117 538	169	102 939	142	100 733	564	229 303	57	98 569	338	217 387	27
17	(D)	29	36 750	30	(D)	36	22 474	90	34 273	12	17 677	42	(D)	28
5	(D)	5	5 892	8	1 923	11	2 600	19	6 124	4	5 850	8	1 818	29
12	56 675	24	30 858	22	(D)	25	19 874	71	28 149	8	11 827	34	(D)	30
63	237 022	53	62 564	132	67 838	76	83 807	241	110 375	27	51 971	232	239 923	31
1	(D)	15	53 054	—	—	1	(D)	13	3 308	1	(D)	3	357	32
17	35 500	25	16 523	15	3 341	23	8 886	57	17 520	11	15 463	53	17 271	33
1	(D)	3	(D)	1	(D)	2	(D)	9	3 003	2	(D)	5	901	34
16	(D)	22	(D)	14	(D)	21	(D)	48	14 517	9	(D)	48	16 370	35
14	34 455	11	8 381	4	1 614	10	5 082	18	7 897	7	8 206	15	5 158	36
5	(D)	2	(D)	2	(D)	5	3 665	8	2 006	4	4 923	6	3 255	37
9	(D)	9	(D)	2	(D)	5	1 417	10	5 891	3	3 283	9	1 903	38
18	98 985	15	15 984	10	(D)	22	11 355	63	30 330	7	10 778	36	(D)	39
8	21 315	13	13 739	4	494	5	2 109	20	6 319	8	7 939	9	2 818	40
17	30 526	21	40 962	6	2 935	15	3 668	39	16 475	10	8 553	32	16 262	41
2	(D)	4	5 862	1	(D)	—	—	3	1 265	—	—	6	1 354	42
4	14 572	4	6 099	4	(D)	9	2 160	16	8 272	4	4 936	10	3 348	43
11	(D)	13	29 001	1	(D)	6	1 508	20	6 938	6	3 617	16	11 560	44
25	26 100	14	15 247	12	3 353	13	3 703	39	11 462	9	9 225	29	(D)	45
11	19 880	4	(D)	9	(D)	6	2 402	18	6 247	5	5 305	17	(D)	46
14	6 220	10	(D)	3	(D)	7	1 301	21	5 215	4	3 920	12	3 370	47
11	18 698	10	9 541	13	3 925	10	5 382	30	15 156	6	4 642	16	4 018	48
5	(D)	9	5 984	1	(D)	3	(D)	15	2 635	4	5 150	11	2 880	49
15	79 015	21	40 446	40	25 568	28	29 794	37	24 139	7	21 289	47	(D)	50
20	91 815	34	56 406	14	5 993	32	18 168	103	39 364	7	10 113	59	(D)	51
11	37 922	10	10 001	24	8 763	18	9 817	52	31 332	9	9 603	48	18 062	52
23	58 055	27	34 325	17	7 524	20	6 624	45	20 383	13	12 394	45	(D)	53
1	(D)	1	(D)	—	—	2	(D)	3	1 135	1	(D)	2	(D)	54
6	7 593	8	9 001	3	(D)	6	2 186	10	6 197	5	3 016	8	1 470	55
31	90 159	29	25 850	21	5 075	20	7 924	44	17 856	21	21 860	53	20 206	56
2	(D)	1	(D)	2	(D)	3	(D)	7	2 687	3	4 500	13	8 743	57
13	(D)	6	4 315	11	2 353	6	3 671	14	7 419	7	7 057	16	(D)	58
11	42 327	10	8 454	1	(D)	6	1 352	11	4 182	6	6 637	10	(D)	59
5	(D)	12	(D)	7	(D)	5	(D)	12	3 568	5	3 666	14	(D)	60
111	567 708	136	196 628	250	178 232	177	173 476	674	331 186	48	95 355	508	400 282	61
14	33 514	15	14 683	11	6 143	10	5 099	36	12 031	6	6 833	29	(D)	62
12	(D)	11	11 056	10	(D)	10	5 099	32	11 818	6	6 833	25	(D)	63
2	(D)	4	3 627	1	(D)	—	—	4	213	—	—	4	545	64
26	24 388	21	24 124	20	7 196	23	11 515	47	24 475	11	8 736	42	24 111	65
9	14 703	12	12 426	18	(D)	15	8 781	32	20 818	7	5 190	28	(D)	66
17	9 685	9	11 698	2	(D)	8	2 734	15	3 657	4	3 546	14	(D)	67

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see

	Geographic area	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Kind-of-business groups					
							Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
							Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	Virginia—Con.											
	Waynesboro city (IC) -----	175	169 317	20 296	4 849	1 846	6	5 922	6	17 495	17	48 497
2	Westmoreland County -----	96	58 674	6 166	1 490	574	7	6 219	6	2 233	14	20 163
3	Colonial Beach -----	11	17 316	1 544	362	117	1	(D)	1	(D)	2	(D)
4	Balance of county -----	85	41 358	4 622	1 128	457	6	(D)	5	(D)	12	(D)
5	Williamsburg city (IC) -----	279	378 703	59 852	12 513	4 780	10	7 224	3	(D)	32	96 885
6	Winchester city (IC) -----	436	508 848	60 371	14 597	5 200	17	22 911	13	91 186	37	88 167
7	Wise County -----	234	277 753	26 061	6 100	2 449	13	18 160	10	37 341	38	78 074
8	Big Stone Gap -----	59	69 144	6 827	1 544	627	4	1 019	3	(D)	9	20 827
9	Wise -----	64	79 554	7 752	1 857	841	3	(D)	4	20 217	9	23 751
10	Balance of county -----	111	129 055	11 482	2 699	981	6	(D)	3	(D)	20	33 496
11	Wythe County -----	201	222 376	23 873	5 318	2 233	9	7 679	7	17 837	26	43 727
12	Wytheville -----	124	164 570	17 946	3 992	1 643	5	5 790	6	(D)	9	35 919
13	Balance of county -----	77	57 806	5 927	1 326	590	4	1 889	1	(D)	17	7 808
14	York County -----	198	167 298	22 417	4 985	2 200	10	8 395	4	(D)	20	39 141

1992—Con.

appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.														
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
14	24 127	14	16 513	18	8 443	23	12 455	35	16 541	7	8 904	35	10 420	1
10	11 204	13	6 945	—	—	3	(D)	25	3 748	3	3 368	15	(D)	2
10	11 204	11	(D)	—	—	3	(D)	24	(D)	2	(D)	12	(D)	4
10	49 066	12	13 751	33	33 468	23	45 232	88	76 538	9	12 821	59	(D)	5
34	122 986	23	24 196	52	26 744	40	27 998	108	47 850	18	23 553	94	33 257	6
26	81 098	23	18 710	24	5 606	12	3 203	38	15 378	11	12 914	39	7 269	7
7	18 129	5	2 830	3	1 162	5	1 188	9	4 096	3	3 056	11	(D)	8
4	(D)	5	3 241	11	3 082	3	1 174	11	5 637	2	(D)	12	2 904	9
15	(D)	13	12 639	10	1 362	4	841	18	5 645	6	(D)	16	(D)	10
19	32 637	25	66 779	32	13 593	13	4 576	36	18 513	9	9 480	25	7 555	11
11	30 122	16	38 029	15	4 616	8	3 298	29	15 698	7	(D)	18	(D)	12
8	2 515	9	28 750	17	8 977	5	1 278	7	2 815	2	(D)	7	(D)	13
14	23 281	16	20 570	12	2 637	17	9 614	57	30 797	4	5 322	44	(D)	14

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
ALEXANDRIA (IC)						
	Retail trade	877	1 361 154	189 280	45 661	13 518
52	Building materials and garden supplies stores	15	35 243	4 872	1 128	187
521, 3	Building materials and supply stores	9	(D)	(D)	(D)	CC
525	Hardware stores	5	(D)	(D)	(D)	AA
526	Retail nurseries, lawn and garden supply stores	1	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	14	173 162	19 172	4 399	1 238
531	Department stores (incl. leased depts.) ^{1 2}	4	141 050	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	4	138 307	15 515	3 883	1 060
533	Variety stores	6	7 336	1 012	206	98
539	Miscellaneous general merchandise stores	4	27 519	2 645	310	80
54	Food stores	74	198 678	24 264	6 150	1 325
541	Grocery stores	61	193 342	23 003	5 865	1 213
542	Meat and fish (seafood) markets	—	—	—	—	—
546	Retail bakeries	8	3 584	982	226	87
543, 4, 5, 9	Other food stores	5	1 752	279	59	25
55 ex. 554	Automotive dealers	28	307 799	27 765	6 270	864
551	New and used car dealers	8	272 922	22 662	5 073	633
552	Used car dealers	2	(D)	(D)	(D)	BB
553	Auto and home supply stores	13	16 366	3 253	751	143
555, 6, 7, 9	Miscellaneous automotive dealers	5	(D)	(D)	(D)	BB
554	Gasoline service stations	37	70 079	5 714	1 355	317
56	Apparel and accessory stores	107	82 329	10 453	2 499	1 006
561	Men's and boys' clothing and accessory stores	11	7 128	1 098	311	81
562, 3	Women's clothing and specialty stores	49	37 300	5 043	1 161	500
562	Women's clothing stores	37	33 436	4 479	1 029	437
563	Women's accessory and specialty stores	12	3 864	564	132	63
565	Family clothing stores	12	20 968	2 008	408	230
566	Shoe stores	24	12 232	1 600	407	127
564, 9	Other apparel and accessory stores	11	4 701	704	212	68
57	Furniture and home furnishings stores	111	156 492	20 112	5 493	1 946
5712	Furniture stores	23	78 921	10 803	3 198	1 360
5713, 4, 9	Home furnishings stores	47	24 198	3 713	918	240
572	Household appliance stores	3	677	141	31	6
573	Radio, television, computer, and music stores	38	52 696	5 455	1 346	340
58	Eating and drinking places	259	189 997	55 313	13 049	5 164
5812	Eating places	259	189 997	55 313	13 049	5 164
5812 pt.	Restaurants	131	119 861	38 073	8 921	3 400
5812 pt.	Cafeterias	5	1 870	613	156	54
5812 pt.	Refreshment places	88	51 808	11 540	2 655	1 271
5812 pt.	Other eating places	35	16 458	5 087	1 317	439
5813	Drinking places	—	—	—	—	—
591	Drug and proprietary stores	21	43 987	4 552	1 059	285
59 ex. 591	Miscellaneous retail stores	211	103 388	17 063	4 259	1 186
592	Liquor stores	5	3 410	307	67	41
593	Used merchandise stores	19	3 938	490	96	46
594	Miscellaneous shopping goods stores	114	49 845	7 192	1 768	617
5941	Sporting goods stores and bicycle shops	11	7 172	1 069	218	65
5942	Book stores	16	11 777	1 113	399	129
5944	Jewelry stores	24	13 131	2 309	515	129
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	63	17 765	2 701	636	294
596	Nonstore retailers	13	18 396	2 572	811	138
598	Fuel dealers	1	(D)	(D)	(D)	BB
5992	Florists	15	5 987	1 857	399	109
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	1	(D)	(D)	(D)	AA
5995	Optical goods stores	17	5 625	1 290	313	62
5999	Miscellaneous retail stores, n.e.c.	26	(D)	(D)	(D)	CC

See footnotes at end of table.

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
CHARLOTTESVILLE (IC)						
	Retail trade	622	876 448	106 143	24 666	8 863
52	Building materials and garden supplies stores	10	42 945	4 128	969	231
521, 3	Building materials and supply stores	8	(D)	(D)	(D)	CC
525	Hardware stores	2	(D)	(D)	(D)	AA
526	Retail nurseries, lawn and garden supply stores	—	—	—	—	—
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	16	77 654	8 825	1 952	932
531	Department stores (incl. leased depts.) ^{1 2}	7	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	7	(D)	(D)	(D)	FF
533	Variety stores	3	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores	6	(D)	(D)	(D)	BB
54	Food stores	74	202 656	19 799	4 658	1 372
541	Grocery stores	65	198 403	19 060	4 484	1 307
542	Meat and fish (seafood) markets	2	(D)	(D)	(D)	AA
546	Retail bakeries	3	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores	4	2 247	325	79	27
55 ex. 554	Automotive dealers	28	129 473	12 771	2 909	509
551	New and used car dealers	10	118 343	10 798	2 549	406
552	Used car dealers	5	(D)	(D)	(D)	BB
553	Auto and home supply stores	12	(D)	(D)	(D)	BB
555, 6, 7, 9	Miscellaneous automotive dealers	1	(D)	(D)	(D)	AA
554	Gasoline service stations	29	31 807	2 064	471	177
56	Apparel and accessory stores	76	57 903	6 157	1 475	676
561	Men's and boys' clothing and accessory stores	9	(D)	(D)	(D)	BB
562, 3	Women's clothing and specialty stores	34	19 222	2 167	500	264
562	Women's clothing stores	29	(D)	(D)	(D)	CC
563	Women's accessory and specialty stores	5	(D)	(D)	(D)	AA
565	Family clothing stores	10	(D)	(D)	(D)	CC
566	Shoe stores	13	6 064	689	190	63
564, 9	Other apparel and accessory stores	10	(D)	(D)	(D)	BB
57	Furniture and home furnishings stores	54	43 277	5 869	1 383	400
5712	Furniture stores	15	16 291	2 460	581	158
5713, 4, 9	Home furnishings stores	21	11 559	1 887	437	129
572	Household appliance stores	3	(D)	(D)	(D)	BB
573	Radio, television, computer, and music stores	15	(D)	(D)	(D)	BB
58	Eating and drinking places	156	99 086	25 581	5 931	3 232
5812	Eating places	155	(D)	(D)	(D)	HH
5812 pt.	Restaurants	78	39 781	11 951	2 746	1 560
5812 pt.	Cafeterias	1	(D)	(D)	(D)	BB
5812 pt.	Refreshment places	45	(D)	(D)	(D)	FF
5812 pt.	Other eating places	31	(D)	(D)	(D)	FF
5813	Drinking places	1	(D)	(D)	(D)	BB
591	Drug and proprietary stores	13	31 301	3 271	762	205
59 ex. 591	Miscellaneous retail stores	166	160 346	17 678	4 156	1 129
592	Liquor stores	5	(D)	(D)	(D)	BB
593	Used merchandise stores	17	(D)	(D)	(D)	BB
594	Miscellaneous shopping goods stores	81	40 104	5 219	1 144	467
5941	Sporting goods stores and bicycle shops	16	(D)	(D)	(D)	BB
5942	Book stores	10	6 308	684	160	69
5944	Jewelry stores	12	(D)	(D)	(D)	BB
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	43	23 462	2 682	561	244
596	Nonstore retailers	18	(D)	(D)	(D)	EE
598	Fuel dealers	7	8 844	1 333	304	63
5992	Florists	11	1 712	320	79	32
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	7	(D)	(D)	(D)	BB
5999	Miscellaneous retail stores, n.e.c.	20	(D)	(D)	(D)	BB

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VIRGINIA VA—23

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
CHESAPEAKE (IC)						
	Retail trade -----	835	1 203 316	136 422	30 933	12 401
52	Building materials and garden supplies stores -----	37	85 568	8 053	1 893	543
521, 3	Building materials and supply stores -----	17	77 484	6 610	1 607	437
525	Hardware stores -----	12	4 605	777	147	52
526	Retail nurseries, lawn and garden supply stores -----	7	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers -----	1	(D)	(D)	(D)	AA
53	General merchandise stores -----	30	209 591	22 535	5 029	2 102
531	Department stores (incl. leased depts.) ^{1 2} -----	16	178 947	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	16	176 442	19 715	4 634	1 939
533	Variety stores -----	9	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores -----	5	(D)	(D)	(D)	CC
54	Food stores -----	89	201 254	18 324	4 212	1 760
541	Grocery stores -----	66	192 452	16 854	3 862	1 526
542	Meat and fish (seafood) markets -----	5	3 760	490	103	45
546	Retail bakeries -----	8	2 313	469	126	54
543, 4, 5, 9	Other food stores -----	10	2 729	511	121	135
55 ex. 554	Automotive dealers -----	57	277 060	23 348	5 197	1 139
551	New and used car dealers -----	10	227 522	18 234	3 994	828
552	Used car dealers -----	20	31 778	2 426	566	155
553	Auto and home supply stores -----	20	12 381	2 110	486	118
555, 6, 7, 9	Miscellaneous automotive dealers -----	7	5 379	578	151	38
554	Gasoline service stations -----	52	73 315	4 775	1 152	459
56	Apparel and accessory stores -----	108	75 147	7 850	1 867	947
561	Men's and boys' clothing and accessory stores -----	9	5 607	780	162	70
562, 3	Women's clothing and specialty stores -----	47	32 349	3 185	813	444
562	Women's clothing stores -----	40	28 826	2 761	719	396
563	Women's accessory and specialty stores -----	7	3 523	424	94	48
565	Family clothing stores -----	10	17 789	1 576	351	187
566	Shoe stores -----	35	16 332	1 912	458	205
564, 9	Other apparel and accessory stores -----	7	3 070	397	83	41
57	Furniture and home furnishings stores -----	75	53 442	7 738	1 854	464
5712	Furniture stores -----	26	24 347	3 745	911	190
5713, 4, 9	Home furnishings stores -----	26	(D)	(D)	(D)	CC
572	Household appliance stores -----	2	(D)	(D)	(D)	AA
573	Radio, television, computer, and music stores -----	21	16 382	1 785	411	131
58	Eating and drinking places -----	208	102 334	26 690	5 847	3 467
5812	Eating places -----	202	101 056	26 434	5 781	3 414
5812 pt.	Restaurants -----	82	36 580	10 614	2 191	1 143
5812 pt.	Cafeterias -----	2	(D)	(D)	(D)	CC
5812 pt.	Refreshment places -----	107	57 641	13 599	3 054	2 075
5812 pt.	Other eating places -----	11	(D)	(D)	(D)	BB
5813	Drinking places -----	6	1 278	256	66	53
591	Drug and proprietary stores -----	27	58 142	6 046	1 318	505
59 ex. 591	Miscellaneous retail stores -----	152	67 463	11 063	2 564	1 015
592	Liquor stores -----	2	2 046	150	33	17
593	Used merchandise stores -----	10	2 687	619	140	65
594	Miscellaneous shopping goods stores -----	78	31 659	4 296	1 016	472
5941	Sporting goods stores and bicycle shops -----	9	2 730	557	140	54
5942	Book stores -----	7	4 174	385	88	44
5944	Jewelry stores -----	18	7 334	1 083	258	111
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	44	17 421	2 271	530	263
596	Nonstore retailers -----	11	(D)	(D)	(D)	CC
598	Fuel dealers -----	8	7 009	1 243	266	61
5992	Florists -----	12	(D)	(D)	(D)	BB
5993	Tobacco stores and stands -----	—	(D)	(D)	(D)	AA
5994	News dealers and newsstands -----	1	(D)	(D)	(D)	BB
5995	Optical goods stores -----	13	4 690	996	261	83
5999	Miscellaneous retail stores, n.e.c. -----	17	(D)	(D)	(D)	BB

See footnotes at end of table.

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
DANVILLE (IC)						
	Retail trade	417	503 698	58 728	13 885	5 452
52	Building materials and garden supplies stores	16	16 922	1 993	472	131
521, 3	Building materials and supply stores	11	(D)	(D)	(D)	BB
525	Hardware stores	1	(D)	(D)	(D)	AA
526	Retail nurseries, lawn and garden supply stores	2	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers	2	(D)	(D)	(D)	AA
53	General merchandise stores	15	98 590	11 037	2 502	976
531	Department stores (incl. leased depts.) ^{1 2}	7	94 275	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	7	93 049	10 304	2 330	893
533	Variety stores	7	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores	1	(D)	(D)	(D)	AA
54	Food stores	61	112 488	10 146	2 477	949
541	Grocery stores	51	111 171	9 861	2 401	900
542	Meat and fish (seafood) markets	3	(D)	(D)	(D)	AA
546	Retail bakeries	5	724	230	59	38
543, 4, 5, 9	Other food stores	2	(D)	(D)	(D)	AA
55 ex. 554	Automotive dealers	37	120 710	8 588	2 080	432
551	New and used car dealers	11	101 298	6 515	1 557	288
552	Used car dealers	11	(D)	(D)	(D)	BB
553	Auto and home supply stores	13	9 551	1 631	402	112
555, 6, 7, 9	Miscellaneous automotive dealers	2	(D)	(D)	(D)	AA
554	Gasoline service stations	32	29 546	1 722	401	163
56	Apparel and accessory stores	42	17 411	2 207	542	220
561	Men's and boys' clothing and accessory stores	3	(D)	(D)	(D)	AA
562, 3	Women's clothing and specialty stores	17	8 864	1 034	246	114
562	Women's clothing stores	16	(D)	(D)	(D)	CC
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	AA
565	Family clothing stores	2	(D)	(D)	(D)	AA
566	Shoe stores	18	(D)	(D)	(D)	BB
564, 9	Other apparel and accessory stores	2	(D)	(D)	(D)	AA
57	Furniture and home furnishings stores	30	19 706	2 666	618	187
5712	Furniture stores	13	12 493	1 711	405	116
5713, 4, 9	Home furnishings stores	5	2 089	332	72	21
572	Household appliance stores	2	(D)	(D)	(D)	AA
573	Radio, television, computer, and music stores	10	(D)	(D)	(D)	BB
58	Eating and drinking places	107	48 034	13 243	3 151	1 854
5812	Eating places	106	(D)	(D)	(D)	GG
5812 pt.	Restaurants	44	16 530	4 461	1 054	685
5812 pt.	Cafeterias	3	(D)	(D)	(D)	BB
5812 pt.	Refreshment places	53	26 704	6 504	1 534	945
5812 pt.	Other eating places	6	(D)	(D)	(D)	CC
5813	Drinking places	1	(D)	(D)	(D)	AA
591	Drug and proprietary stores	15	17 639	2 714	612	185
59 ex. 591	Miscellaneous retail stores	62	22 652	4 412	1 030	355
592	Liquor stores	3	(D)	(D)	(D)	BB
593	Used merchandise stores	3	(D)	(D)	(D)	AA
594	Miscellaneous shopping goods stores	25	9 681	1 779	396	131
5941	Sporting goods stores and bicycle shops	2	(D)	(D)	(D)	AA
5942	Book stores	1	(D)	(D)	(D)	AA
5944	Jewelry stores	10	(D)	(D)	(D)	BB
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	12	3 387	567	121	54
596	Nonstore retailers	6	4 239	1 046	262	81
598	Fuel dealers	1	(D)	(D)	(D)	AA
5992	Florists	8	1 698	476	117	48
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	2	(D)	(D)	(D)	AA
5995	Optical goods stores	6	(D)	(D)	(D)	AA
5999	Miscellaneous retail stores, n.e.c.	8	(D)	(D)	(D)	BB

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
FAIRFAX (IC)						
	Retail trade	401	934 168	103 522	23 776	6 723
52	Building materials and garden supplies stores	8	36 214	3 632	859	196
521, 3	Building materials and supply stores	6	(D)	(D)	(D)	CC
525	Hardware stores	1	(D)	(D)	(D)	AA
526	Retail nurseries, lawn and garden supply stores	1	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	7	44 488	4 547	936	359
531	Department stores (incl. leased depts.) ^{1 2}	2	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	2	(D)	(D)	(D)	CC
533	Variety stores	1	(D)	(D)	(D)	AA
539	Miscellaneous general merchandise stores	4	(D)	(D)	(D)	CC
54	Food stores	30	105 272	11 451	2 461	578
541	Grocery stores	19	99 882	10 780	2 300	485
542	Meat and fish (seafood) markets	1	(D)	(D)	(D)	AA
546	Retail bakeries	4	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores	6	1 488	251	55	64
55 ex. 554	Automotive dealers	26	413 627	37 117	8 414	1 113
551	New and used car dealers	14	397 201	34 226	7 883	1 016
552	Used car dealers	3	(D)	(D)	(D)	AA
553	Auto and home supply stores	7	5 391	1 038	243	54
555, 6, 7, 9	Miscellaneous automotive dealers	2	(D)	(D)	(D)	BB
554	Gasoline service stations	19	37 713	3 191	784	177
56	Apparel and accessory stores	48	46 635	4 546	1 056	533
561	Men's and boys' clothing and accessory stores	3	2 299	228	39	19
562, 3	Women's clothing and specialty stores	24	11 212	1 391	323	212
562	Women's clothing stores	15	9 326	1 102	246	178
563	Women's accessory and specialty stores	9	1 886	289	77	34
565	Family clothing stores	7	24 279	1 952	455	207
566	Shoe stores	8	5 255	569	136	50
564, 9	Other apparel and accessory stores	6	3 590	406	103	45
57	Furniture and home furnishings stores	62	67 054	6 979	1 709	433
5712	Furniture stores	17	23 721	2 358	555	118
5713, 4, 9	Home furnishings stores	30	(D)	(D)	(D)	CC
572	Household appliance stores	2	(D)	(D)	(D)	AA
573	Radio, television, computer, and music stores	13	21 830	2 217	581	152
58	Eating and drinking places	96	65 668	17 790	4 173	1 994
5812	Eating places	94	(D)	(D)	(D)	GG
5812 pt.	Restaurants	55	40 372	11 659	2 628	1 281
5812 pt.	Cafeterias	1	(D)	(D)	(D)	AA
5812 pt.	Refreshment places	26	20 266	4 656	1 125	601
5812 pt.	Other eating places	12	4 344	1 286	365	91
5813	Drinking places	2	(D)	(D)	(D)	AA
591	Drug and proprietary stores	12	31 247	3 181	740	227
59 ex. 591	Miscellaneous retail stores	93	86 250	11 088	2 644	1 113
592	Liquor stores	5	9 573	452	107	32
593	Used merchandise stores	2	(D)	(D)	(D)	AA
594	Miscellaneous shopping goods stores	57	60 505	6 639	1 598	613
5941	Sporting goods stores and bicycle shops	10	7 700	836	183	72
5942	Book stores	7	12 849	1 050	244	100
5944	Jewelry stores	10	6 531	1 011	317	78
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	30	33 425	3 742	854	363
596	Nonstore retailers	5	5 134	1 893	454	305
598	Fuel dealers	1	(D)	(D)	(D)	AA
5992	Florists	7	2 363	571	146	44
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	8	2 342	590	141	47
5999	Miscellaneous retail stores, n.e.c.	8	4 382	539	119	45

See footnotes at end of table.

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
HAMPTON (IC)						
	Retail trade	729	1 333 081	147 057	34 783	12 688
52	Building materials and garden supplies stores	21	46 772	6 040	1 412	426
521, 3	Building materials and supply stores	9	36 467	3 446	860	263
525	Hardware stores	5	(D)	(D)	(D)	BB
526	Retail nurseries, lawn and garden supply stores	6	6 687	1 708	369	126
527	Manufactured (mobile) home dealers	1	(D)	(D)	(D)	AA
53	General merchandise stores	25	200 908	19 045	4 467	1 622
531	Department stores (incl. leased depts.) ^{1 2}	8	134 964	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	8	130 580	14 046	3 340	1 268
533	Variety stores	12	8 533	935	213	99
539	Miscellaneous general merchandise stores	5	61 795	4 064	914	255
54	Food stores	80	186 554	15 472	3 938	1 620
541	Grocery stores	60	179 011	14 582	3 726	1 516
542	Meat and fish (seafood) markets	6	3 393	320	76	33
546	Retail bakeries	5	2 042	301	73	34
543, 4, 5, 9	Other food stores	9	2 108	289	63	37
55 ex. 554	Automotive dealers	49	212 280	21 836	4 860	891
551	New and used car dealers	12	187 001	17 257	3 763	617
552	Used car dealers	8	4 114	639	173	39
553	Auto and home supply stores	23	15 392	3 122	741	189
555, 6, 7, 9	Miscellaneous automotive dealers	6	5 773	818	183	46
554	Gasoline service stations	43	48 272	2 827	729	275
56	Apparel and accessory stores	106	69 507	7 552	1 821	789
561	Men's and boys' clothing and accessory stores	17	9 273	1 288	304	103
562, 3	Women's clothing and specialty stores	43	22 910	2 493	612	306
562	Women's clothing stores	38	20 588	2 254	558	280
563	Women's accessory and specialty stores	5	2 322	239	54	26
565	Family clothing stores	10	21 780	1 883	441	203
566	Shoe stores	30	14 219	1 714	423	159
564, 9	Other apparel and accessory stores	6	1 325	174	41	18
57	Furniture and home furnishings stores	54	66 931	7 224	1 644	466
5712	Furniture stores	16	22 940	2 383	540	139
5713, 4, 9	Home furnishings stores	18	(D)	(D)	(D)	CC
572	Household appliance stores	2	(D)	(D)	(D)	AA
573	Radio, television, computer, and music stores	18	31 701	2 992	680	188
58	Eating and drinking places	192	106 620	29 137	6 839	4 209
5812	Eating places	191	(D)	(D)	(D)	HH
5812 pt.	Restaurants	87	45 041	12 119	2 882	1 857
5812 pt.	Cafeterias	3	(D)	(D)	(D)	CC
5812 pt.	Refreshment places	93	49 594	11 850	2 702	1 829
5812 pt.	Other eating places	8	(D)	(D)	(D)	EE
5813	Drinking places	1	(D)	(D)	(D)	AA
591	Drug and proprietary stores	17	43 634	4 133	920	316
59 ex. 591	Miscellaneous retail stores	142	351 603	33 791	8 153	2 074
592	Liquor stores	6	(D)	(D)	(D)	BB
593	Used merchandise stores	11	(D)	(D)	(D)	CC
594	Miscellaneous shopping goods stores	75	(D)	(D)	(D)	EE
5941	Sporting goods stores and bicycle shops	12	(D)	(D)	(D)	BB
5942	Book stores	6	(D)	(D)	(D)	BB
5944	Jewelry stores	16	9 463	1 592	426	123
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	41	22 363	2 491	569	262
596	Nonstore retailers	6	(D)	(D)	(D)	GG
598	Fuel dealers	3	(D)	(D)	(D)	AA
5992	Florists	13	(D)	(D)	(D)	BB
5993	Tobacco stores and stands	-	-	-	-	-
5994	News dealers and newsstands	-	-	-	-	-
5995	Optical goods stores	10	(D)	(D)	(D)	BB
5999	Miscellaneous retail stores, n.e.c.	18	(D)	(D)	(D)	BB

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
LYNCHBURG (IC)						
	Retail trade	597	1 019 092	108 509	26 125	9 329
52	Building materials and garden supplies stores	12	(D)	(D)	(D)	CC
521, 3	Building materials and supply stores	5	15 603	2 063	521	102
525	Hardware stores	3	(D)	(D)	(D)	BB
526	Retail nurseries, lawn and garden supply stores	4	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	21	146 827	15 928	3 772	1 665
531	Department stores (incl. leased depts.) ^{1 2}	10	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	10	(D)	(D)	(D)	GG
533	Variety stores	7	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores	4	(D)	(D)	(D)	CC
54	Food stores	63	137 747	13 161	3 231	1 320
541	Grocery stores	51	133 601	12 449	3 043	1 230
542	Meat and fish (seafood) markets	2	(D)	(D)	(D)	AA
546	Retail bakeries	7	1 737	462	122	58
543, 4, 5, 9	Other food stores	3	(D)	(D)	(D)	BB
55 ex. 554	Automotive dealers	34	114 148	10 234	2 363	526
551	New and used car dealers	9	97 880	7 653	1 758	347
552	Used car dealers	7	1 254	43	10	7
553	Auto and home supply stores	13	11 479	2 155	500	150
555, 6, 7, 9	Miscellaneous automotive dealers	5	3 535	383	95	22
554	Gasoline service stations	38	41 011	2 508	589	237
56	Apparel and accessory stores	75	41 011	4 999	1 152	535
561	Men's and boys' clothing and accessory stores	10	(D)	(D)	(D)	BB
562, 3	Women's clothing and specialty stores	36	21 123	2 545	565	290
562	Women's clothing stores	32	(D)	(D)	(D)	EE
563	Women's accessory and specialty stores	4	(D)	(D)	(D)	BB
565	Family clothing stores	4	(D)	(D)	(D)	BB
566	Shoe stores	19	(D)	(D)	(D)	CC
564, 9	Other apparel and accessory stores	6	(D)	(D)	(D)	BB
57	Furniture and home furnishings stores	49	42 083	8 388	1 965	452
5712	Furniture stores	14	18 369	5 537	1 344	256
5713, 4, 9	Home furnishings stores	13	6 802	938	196	64
572	Household appliance stores	5	1 724	224	64	16
573	Radio, television, computer, and music stores	17	15 188	1 689	361	116
58	Eating and drinking places	151	72 815	20 019	4 894	2 719
5812	Eating places	148	(D)	(D)	(D)	HH
5812 pt.	Restaurants	63	28 643	8 658	2 076	1 175
5812 pt.	Cafeterias	2	(D)	(D)	(D)	CC
5812 pt.	Refreshment places	65	31 038	8 088	1 957	1 138
5812 pt.	Other eating places	18	(D)	(D)	(D)	EE
5813	Drinking places	3	(D)	(D)	(D)	AA
591	Drug and proprietary stores	20	(D)	(D)	(D)	EE
59 ex. 591	Miscellaneous retail stores	134	(D)	(D)	(D)	GG
592	Liquor stores	6	(D)	(D)	(D)	BB
593	Used merchandise stores	9	(D)	(D)	(D)	BB
594	Miscellaneous shopping goods stores	57	(D)	(D)	(D)	EE
5941	Sporting goods stores and bicycle shops	5	(D)	(D)	(D)	BB
5942	Book stores	6	(D)	(D)	(D)	BB
5944	Jewelry stores	13	(D)	(D)	(D)	BB
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	33	(D)	(D)	(D)	CC
596	Nonstore retailers	14	(D)	(D)	(D)	FF
598	Fuel dealers	5	(D)	(D)	(D)	BB
5992	Florists	10	(D)	(D)	(D)	BB
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	1	(D)	(D)	(D)	AA
5995	Optical goods stores	13	(D)	(D)	(D)	BB
5999	Miscellaneous retail stores, n.e.c.	19	(D)	(D)	(D)	BB

See footnotes at end of table.

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
NEWPORT NEWS (IC)						
	Retail trade	925	1 169 362	136 997	31 354	11 956
52	Building materials and garden supplies stores	25	75 483	7 546	1 890	437
521, 3	Building materials and supply stores	15	67 293	6 194	1 560	348
525	Hardware stores	4	2 652	637	134	51
526	Retail nurseries, lawn and garden supply stores	4	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers	2	(D)	(D)	(D)	BB
53	General merchandise stores	24	173 049	17 471	3 375	1 471
531	Department stores (incl. leased depts.) ^{1 2}	11	132 661	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	11	130 412	14 249	3 097	1 350
533	Variety stores	8	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores	5	(D)	(D)	(D)	BB
54	Food stores	110	202 040	19 260	4 718	1 763
541	Grocery stores	91	194 875	18 077	4 439	1 644
542	Meat and fish (seafood) markets	2	(D)	(D)	(D)	AA
546	Retail bakeries	10	2 601	799	198	83
543, 4, 5, 9	Other food stores	7	(D)	(D)	(D)	BB
55 ex. 554	Automotive dealers	77	317 462	30 611	6 758	1 226
551	New and used car dealers	15	269 770	24 466	5 445	896
552	Used car dealers	23	18 214	1 482	234	58
553	Auto and home supply stores	35	20 961	3 679	885	227
555, 6, 7, 9	Miscellaneous automotive dealers	4	8 517	984	194	45
554	Gasoline service stations	64	79 696	4 087	1 039	382
56	Apparel and accessory stores	96	63 212	6 876	1 701	761
561	Men's and boys' clothing and accessory stores	12	9 648	1 065	249	118
562, 3	Women's clothing and specialty stores	44	24 003	2 688	668	329
562	Women's clothing stores	37	21 204	2 186	549	285
563	Women's accessory and specialty stores	7	2 799	502	119	44
565	Family clothing stores	7	14 758	1 266	323	140
566	Shoe stores	27	13 922	1 749	438	156
564, 9	Other apparel and accessory stores	6	881	108	23	18
57	Furniture and home furnishings stores	79	35 648	5 256	1 306	346
5712	Furniture stores	31	14 815	2 153	502	141
5713, 4, 9	Home furnishings stores	19	(D)	(D)	(D)	BB
572	Household appliance stores	4	(D)	(D)	(D)	AA
573	Radio, television, computer, and music stores	25	12 544	1 731	465	124
58	Eating and drinking places	257	111 490	29 158	6 708	4 257
5812	Eating places	248	109 714	28 779	6 610	4 184
5812 pt.	Restaurants	117	45 807	12 574	2 930	1 698
5812 pt.	Cafeterias	4	(D)	(D)	(D)	CC
5812 pt.	Refreshment places	110	55 302	13 580	3 038	2 194
5812 pt.	Other eating places	17	(D)	(D)	(D)	BB
5813	Drinking places	9	1 776	379	98	73
591	Drug and proprietary stores	27	38 410	4 425	1 056	348
59 ex. 591	Miscellaneous retail stores	166	72 872	12 307	2 803	965
592	Liquor stores	5	5 786	411	96	39
593	Used merchandise stores	12	2 427	583	141	60
594	Miscellaneous shopping goods stores	82	38 340	6 146	1 337	534
5941	Sporting goods stores and bicycle shops	12	6 661	1 305	229	79
5942	Book stores	8	3 356	342	85	50
5944	Jewelry stores	21	7 980	1 382	326	128
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	41	20 343	3 117	697	277
596	Nonstore retailers	9	(D)	(D)	(D)	BB
598	Fuel dealers	6	2 844	709	154	34
5992	Florists	16	3 642	868	222	82
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	1	(D)	(D)	(D)	AA
5995	Optical goods stores	12	(D)	(D)	(D)	BB
5999	Miscellaneous retail stores, n.e.c.	23	(D)	(D)	(D)	BB

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
NORFOLK (IC)						
	Retail trade	1 464	1 785 366	229 085	52 057	19 574
52	Building materials and garden supplies stores	30	53 922	6 082	1 586	371
521, 3	Building materials and supply stores	18	47 520	4 800	1 294	290
525	Hardware stores	8	2 570	570	136	41
526	Retail nurseries, lawn and garden supply stores	4	3 832	712	156	40
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	40	245 793	22 160	4 679	1 767
531	Department stores (incl. leased depts.) ^{1 2}	10	143 614	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	10	139 663	14 932	3 120	1 250
533	Variety stores	20	(D)	(D)	(D)	EE
539	Miscellaneous general merchandise stores	10	(D)	(D)	(D)	CC
54	Food stores	173	310 483	29 640	6 596	2 682
541	Grocery stores	130	295 824	27 345	6 138	2 464
542	Meat and fish (seafood) markets	11	7 061	531	105	34
546	Retail bakeries	14	4 255	1 186	242	127
543, 4, 5, 9	Other food stores	18	3 343	578	111	57
55 ex. 554	Automotive dealers	111	436 683	41 435	9 217	1 738
551	New and used car dealers	16	350 848	30 224	6 605	1 107
552	Used car dealers	35	43 414	4 730	1 114	212
553	Auto and home supply stores	43	30 289	4 913	1 178	323
555, 6, 7, 9	Miscellaneous automotive dealers	17	12 132	1 568	320	96
554	Gasoline service stations	60	85 055	6 243	1 505	481
56	Apparel and accessory stores	160	91 298	11 239	2 764	1 143
561	Men's and boys' clothing and accessory stores	24	19 665	2 410	619	218
562, 3	Women's clothing and specialty stores	53	24 077	3 108	749	393
562	Women's clothing stores	43	21 962	2 736	669	353
563	Women's accessory and specialty stores	10	2 115	372	80	40
565	Family clothing stores	18	19 831	2 053	492	204
566	Shoe stores	43	20 479	2 439	616	218
564, 9	Other apparel and accessory stores	22	7 246	1 229	288	110
57	Furniture and home furnishings stores	99	91 758	13 568	3 030	747
5712	Furniture stores	35	40 256	7 033	1 471	328
5713, 4, 9	Home furnishings stores	23	13 348	2 080	498	133
572	Household appliance stores	7	1 874	366	83	21
573	Radio, television, computer, and music stores	34	36 280	4 089	978	265
58	Eating and drinking places	466	218 725	59 117	13 815	7 766
5812	Eating places	440	208 731	56 189	13 089	7 250
5812 pt.	Restaurants	200	84 219	24 607	5 975	3 266
5812 pt.	Cafeterias	8	8 635	2 750	531	202
5812 pt.	Refreshment places	186	96 287	23 089	5 197	3 355
5812 pt.	Other eating places	46	19 590	5 743	1 386	427
5813	Drinking places	26	9 994	2 928	726	516
591	Drug and proprietary stores	39	64 959	7 532	1 697	555
59 ex. 591	Miscellaneous retail stores	286	186 690	32 069	7 168	2 324
592	Liquor stores	12	13 363	1 076	255	90
593	Used merchandise stores	39	15 458	4 197	911	279
594	Miscellaneous shopping goods stores	120	75 829	9 221	2 266	915
5941	Sporting goods stores and bicycle shops	17	18 875	1 899	462	175
5942	Book stores	15	12 791	1 220	311	170
5944	Jewelry stores	27	12 980	2 108	507	144
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	61	31 183	3 994	986	426
596	Nonstore retailers	23	40 564	9 040	1 669	450
598	Fuel dealers	10	18 023	3 613	908	165
5992	Florists	20	4 405	1 074	249	114
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	2	(D)	(D)	(D)	AA
5995	Optical goods stores	19	4 075	943	231	76
5999	Miscellaneous retail stores, n.e.c.	41	(D)	(D)	(D)	CC

See footnotes at end of table.

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
PORTSMOUTH (IC)						
	Retail trade	480	487 927	59 999	14 398	5 894
52	Building materials and garden supplies stores	14	20 260	3 274	717	226
521, 3	Building materials and supply stores	9	17 895	2 782	599	183
525	Hardware stores	3	(D)	(D)	(D)	BB
526	Retail nurseries, lawn and garden supply stores	2	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	18	35 657	4 358	1 270	533
531	Department stores (incl. leased depts.) ^{1 2}	6	23 135	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	6	21 866	2 807	912	363
533	Variety stores	9	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores	3	(D)	(D)	(D)	BB
54	Food stores	80	160 423	13 983	3 424	1 519
541	Grocery stores	61	153 777	13 030	3 202	1 379
542	Meat and fish (seafood) markets	9	4 429	387	89	52
546	Retail bakeries	8	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores	2	(D)	(D)	(D)	AA
55 ex. 554	Automotive dealers	45	106 482	11 808	2 680	513
551	New and used car dealers	8	78 127	7 767	1 762	278
552	Used car dealers	11	11 093	1 048	232	54
553	Auto and home supply stores	19	14 400	2 581	583	154
555, 6, 7, 9	Miscellaneous automotive dealers	7	2 862	412	103	27
554	Gasoline service stations	30	40 902	2 087	461	195
56	Apparel and accessory stores	46	14 157	1 951	478	215
561	Men's and boys' clothing and accessory stores	5	2 518	461	102	34
562, 3	Women's clothing and specialty stores	16	5 644	671	169	97
562	Women's clothing stores	13	5 300	618	151	90
563	Women's accessory and specialty stores	3	344	53	18	7
565	Family clothing stores	2	(D)	(D)	(D)	AA
566	Shoe stores	20	4 551	662	163	63
564, 9	Other apparel and accessory stores	3	(D)	(D)	(D)	AA
57	Furniture and home furnishings stores	30	11 024	2 111	511	141
5712	Furniture stores	11	5 773	1 100	271	65
5713, 4, 9	Home furnishings stores	9	1 982	357	75	24
572	Household appliance stores	3	530	118	26	10
573	Radio, television, computer, and music stores	7	2 739	536	139	42
58	Eating and drinking places	132	53 930	13 754	3 245	1 990
5812	Eating places	124	52 300	13 371	3 137	1 918
5812 pt.	Restaurants	51	15 056	4 207	1 046	623
5812 pt.	Cafeterias	1	(D)	(D)	(D)	BB
5812 pt.	Refreshment places	62	33 296	7 878	1 828	1 176
5812 pt.	Other eating places	10	(D)	(D)	(D)	BB
5813	Drinking places	8	1 630	383	108	72
591	Drug and proprietary stores	18	22 554	2 821	658	203
59 ex. 591	Miscellaneous retail stores	67	22 538	3 852	954	359
592	Liquor stores	5	6 282	500	119	51
593	Used merchandise stores	9	(D)	(D)	(D)	BB
594	Miscellaneous shopping goods stores	23	6 087	862	184	95
5941	Sporting goods stores and bicycle shops	5	1 104	194	46	24
5942	Book stores	3	(D)	(D)	(D)	AA
5944	Jewelry stores	5	(D)	(D)	(D)	AA
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	10	2 589	361	66	39
596	Nonstore retailers	3	(D)	(D)	(D)	BB
598	Fuel dealers	2	(D)	(D)	(D)	AA
5992	Florists	6	1 953	555	133	45
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	5	(D)	(D)	(D)	AA
5999	Miscellaneous retail stores, n.e.c.	14	(D)	(D)	(D)	BB

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VIRGINIA VA-31

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
RICHMOND (IC)						
	Retail trade	1 780	2 077 673	268 503	64 135	22 942
52	Building materials and garden supplies stores	40	62 940	7 322	1 618	397
521, 3	Building materials and supply stores	21	52 662	5 684	1 225	293
525	Hardware stores	14	8 130	1 190	297	82
526	Retail nurseries, lawn and garden supply stores	5	2 148	448	96	22
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	23	117 909	11 881	2 314	1 080
531	Department stores (incl. leased depts.) ^{1 2}	6	76 831	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	6	75 464	8 278	1 916	904
533	Variety stores	13	(D)	(D)	(D)	CC
539	Miscellaneous general merchandise stores	4	(D)	(D)	(D)	AA
54	Food stores	259	480 926	48 784	12 459	4 601
541	Grocery stores	226	469 297	47 154	12 079	4 450
542	Meat and fish (seafood) markets	12	7 021	471	111	42
546	Retail bakeries	12	3 016	917	209	76
543, 4, 5, 9	Other food stores	9	1 592	242	60	33
55 ex. 554	Automotive dealers	103	549 429	48 526	11 217	1 847
551	New and used car dealers	23	490 066	40 160	9 167	1 345
552	Used car dealers	29	22 418	1 719	373	98
553	Auto and home supply stores	41	31 066	5 841	1 437	338
555, 6, 7, 9	Miscellaneous automotive dealers	10	5 879	806	240	66
554	Gasoline service stations	85	117 538	7 812	1 886	571
56	Apparel and accessory stores	169	102 939	13 869	3 217	1 333
561	Men's and boys' clothing and accessory stores	21	15 922	2 561	570	189
562, 3	Women's clothing and specialty stores	78	40 638	5 358	1 266	571
562	Women's clothing stores	64	36 483	4 392	1 060	516
563	Women's accessory and specialty stores	14	4 155	966	206	55
565	Family clothing stores	18	17 358	1 693	385	191
566	Shoe stores	33	22 834	3 140	777	268
564, 9	Other apparel and accessory stores	19	6 187	1 117	219	114
57	Furniture and home furnishings stores	142	100 733	15 876	3 798	992
5712	Furniture stores	47	37 838	5 925	1 371	354
5713, 4, 9	Home furnishings stores	39	32 021	5 248	1 281	314
572	Household appliance stores	8	4 551	919	215	60
573	Radio, television, computer, and music stores	48	26 323	3 784	931	264
58	Eating and drinking places	564	229 303	65 301	15 748	8 797
5812	Eating places	554	226 831	64 669	15 575	8 712
5812 pt.	Restaurants	236	100 965	30 224	7 310	3 852
5812 pt.	Cafeterias	18	8 839	2 723	619	351
5812 pt.	Refreshment places	236	94 446	23 918	5 706	3 654
5812 pt.	Other eating places	64	22 581	7 804	1 940	855
5813	Drinking places	10	2 472	632	173	85
591	Drug and proprietary stores	57	98 569	11 541	2 730	863
59 ex. 591	Miscellaneous retail stores	338	217 387	37 591	9 148	2 461
592	Liquor stores	23	23 439	1 599	382	134
593	Used merchandise stores	37	14 712	3 869	930	321
594	Miscellaneous shopping goods stores	149	67 439	10 448	2 506	833
5941	Sporting goods stores and bicycle shops	16	8 441	1 836	415	115
5942	Book stores	28	9 452	1 614	395	123
5944	Jewelry stores	32	12 891	2 386	653	149
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	73	36 655	4 612	1 043	446
596	Nonstore retailers	28	49 168	8 084	2 001	396
598	Fuel dealers	11	33 193	6 588	1 688	297
5992	Florists	21	5 424	1 358	339	134
5993	Tobacco stores and stands	3	(D)	(D)	(D)	AA
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	22	5 909	1 321	334	82
5999	Miscellaneous retail stores, n.e.c.	44	(D)	(D)	(D)	EE

See footnotes at end of table.

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
ROANOKE (IC)						
	Retail trade	1 004	1 336 819	160 008	38 465	14 304
52	Building materials and garden supplies stores	35	77 293	8 100	2 188	501
521, 3	Building materials and supply stores	25	70 393	6 934	1 873	411
525	Hardware stores	5	2 875	670	202	55
526	Retail nurseries, lawn and garden supply stores	4	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers	1	(D)	(D)	(D)	AA
53	General merchandise stores	29	247 851	22 781	5 481	2 268
531	Department stores (incl. leased depts.) ^{1 2}	12	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	12	(D)	(D)	(D)	GG
533	Variety stores	12	(D)	(D)	(D)	CC
539	Miscellaneous general merchandise stores	5	(D)	(D)	(D)	EE
54	Food stores	116	158 175	14 676	3 578	1 423
541	Grocery stores	97	153 912	13 928	3 407	1 332
542	Meat and fish (seafood) markets	3	(D)	(D)	(D)	AA
546	Retail bakeries	5	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores	11	2 026	223	44	38
55 ex. 554	Automotive dealers	63	237 022	21 196	5 024	917
551	New and used car dealers	14	204 728	16 713	3 933	630
552	Used car dealers	20	(D)	(D)	(D)	BB
553	Auto and home supply stores	22	16 803	2 942	709	196
555, 6, 7, 9	Miscellaneous automotive dealers	7	(D)	(D)	(D)	BB
554	Gasoline service stations	53	62 564	3 932	986	341
56	Apparel and accessory stores	132	67 838	8 616	2 068	898
561	Men's and boys' clothing and accessory stores	12	(D)	(D)	(D)	CC
562, 3	Women's clothing and specialty stores	60	28 911	3 110	716	393
562	Women's clothing stores	52	25 648	2 699	614	351
563	Women's accessory and specialty stores	8	3 263	411	102	42
565	Family clothing stores	9	(D)	(D)	(D)	CC
566	Shoe stores	38	16 968	2 226	518	202
564, 9	Other apparel and accessory stores	13	(D)	(D)	(D)	BB
57	Furniture and home furnishings stores	76	83 807	13 286	3 347	788
5712	Furniture stores	13	24 234	4 868	1 284	240
5713, 4, 9	Home furnishings stores	27	20 370	3 158	787	231
572	Household appliance stores	6	4 135	316	84	25
573	Radio, television, computer, and music stores	30	35 068	4 944	1 192	292
58	Eating and drinking places	241	110 375	29 518	7 090	4 066
5812	Eating places	231	107 954	28 829	6 899	3 987
5812 pt.	Restaurants	112	48 132	13 338	3 260	1 836
5812 pt.	Cafeterias	4	(D)	(D)	(D)	EE
5812 pt.	Refreshment places	99	47 836	12 039	2 803	1 737
5812 pt.	Other eating places	16	(D)	(D)	(D)	CC
5813	Drinking places	10	2 421	689	191	79
591	Drug and proprietary stores	27	51 971	5 598	1 254	425
59 ex. 591	Miscellaneous retail stores	232	239 923	32 305	7 449	2 677
592	Liquor stores	8	(D)	(D)	(D)	BB
593	Used merchandise stores	15	3 113	1 234	288	92
594	Miscellaneous shopping goods stores	110	59 258	9 478	2 048	785
5941	Sporting goods stores and bicycle shops	15	13 221	2 728	492	190
5942	Book stores	14	(D)	(D)	(D)	BB
5944	Jewelry stores	23	(D)	(D)	(D)	CC
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	58	27 894	3 307	756	381
596	Nonstore retailers	27	(D)	(D)	(D)	GG
598	Fuel dealers	4	(D)	(D)	(D)	BB
5992	Florists	17	(D)	(D)	(D)	CC
5993	Tobacco stores and stands	3	831	112	25	19
5994	News dealers and newsstands	1	(D)	(D)	(D)	AA
5995	Optical goods stores	21	9 311	2 198	548	142
5999	Miscellaneous retail stores, n.e.c.	26	(D)	(D)	(D)	CC

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VIRGINIA VA-33

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
VIRGINIA BEACH (IC)						
	Retail trade	2 271	2 938 579	350 261	78 703	32 165
52	Building materials and garden supplies stores	70	114 961	14 104	3 227	941
521, 3	Building materials and supply stores	38	96 346	10 581	2 566	677
521	Lumber and other building materials dealers	27	91 375	9 880	2 402	641
523	Paint, glass, and wallpaper stores	11	4 971	701	164	36
525	Hardware stores	18	(D)	(D)	(D)	CC
526	Retail nurseries, lawn and garden supply stores	13	10 667	2 238	384	161
527	Manufactured (mobile) home dealers	1	(D)	(D)	(D)	AA
53	General merchandise stores	44	326 600	31 890	7 269	3 007
531	Department stores (incl. leased depts.) ^{1 2}	20	267 619	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	20	260 773	27 224	6 272	2 594
533	Variety stores	16	12 447	1 570	333	170
539	Miscellaneous general merchandise stores	8	53 380	3 096	664	243
54	Food stores	253	554 151	51 443	11 701	5 176
541	Grocery stores	182	537 511	48 442	11 096	4 862
542	Meat and fish (seafood) markets	17	6 401	806	156	78
546	Retail bakeries	26	4 593	1 234	272	143
543, 4, 5, 9	Other food stores	28	5 646	961	177	93
543	Fruit and vegetable markets	3	(D)	(D)	(D)	AA
544	Candy, nut, and confectionery stores	11	1 811	374	63	30
545	Dairy products stores	4	(D)	(D)	(D)	AA
549	Miscellaneous food stores	10	3 186	473	105	54
55 ex. 554	Automotive dealers	111	567 708	51 101	11 514	2 027
551	New and used car dealers	21	466 308	38 545	8 797	1 348
552	Used car dealers	23	40 270	3 347	644	151
553	Auto and home supply stores	47	34 385	5 690	1 382	363
553 pt.	Auto parts, tires, and accessories stores	47	34 385	5 690	1 382	363
553 pt.	Home and auto supply stores	—	—	—	—	—
555, 6, 7, 9	Miscellaneous automotive dealers	20	26 745	3 519	691	165
555	Boat dealers	13	17 220	2 256	425	113
556	Recreational vehicle dealers	1	(D)	(D)	(D)	AA
557	Motorcycle dealers	5	(D)	(D)	(D)	BB
559	Automotive dealers, n.e.c.	1	(D)	(D)	(D)	AA
554	Gasoline service stations	136	196 628	10 998	2 684	996
56	Apparel and accessory stores	250	178 232	19 063	4 288	2 024
561	Men's and boys' clothing and accessory stores	30	18 623	2 283	513	207
562, 3	Women's clothing and specialty stores	86	56 989	6 409	1 574	753
562	Women's clothing stores	73	49 662	5 468	1 353	679
563	Women's accessory and specialty stores	13	7 327	941	221	74
565	Family clothing stores	29	61 777	5 536	1 092	564
566	Shoe stores	77	31 213	3 681	853	363
566 pt.	Men's shoe stores	3	777	106	25	7
566 pt.	Women's shoe stores	15	4 201	584	121	54
566 pt.	Children's and juveniles' shoe stores	6	854	185	43	18
566 pt.	Family shoe stores	46	19 727	2 174	530	231
566 pt.	Athletic footwear stores	7	5 654	632	134	53
564, 9	Other apparel and accessory stores	28	9 630	1 154	256	137
564	Children's and infants' wear stores	9	5 900	544	126	76
569	Miscellaneous apparel and accessory stores	19	3 730	610	130	61
57	Furniture and home furnishings stores	177	173 476	24 689	5 647	1 399
5712	Furniture stores	46	68 631	12 256	2 837	604
5713, 4, 9	Home furnishings stores	49	27 741	4 024	932	277
5713	Floor covering stores	15	12 225	1 743	393	84
5714	Drapery, curtain, and upholstery stores	4	1 149	283	39	12
5719	Miscellaneous home furnishings stores	30	14 367	1 998	500	181
572	Household appliance stores	11	2 768	477	125	27
573	Radio, television, computer, and music stores	71	74 336	7 932	1 753	491
5731	Radio, television, and electronics stores	24	37 244	3 721	826	231
5734	Computer and software stores	18	21 581	2 385	476	102
5735	Record and prerecorded tape stores	17	11 699	1 257	302	98
5736	Musical instrument stores	12	3 812	569	149	60
58	Eating and drinking places	674	331 186	86 796	19 134	12 184
5812	Eating places	643	321 549	84 639	18 665	11 875
5812 pt.	Restaurants	318	151 190	42 045	9 219	5 780
5812 pt.	Cafeterias	7	8 896	2 786	610	277
5812 pt.	Refreshment places	274	150 398	36 180	7 970	5 420
5812 pt.	Other eating places	44	11 065	3 628	866	398
5813	Drinking places	31	9 637	2 157	469	309
591	Drug and proprietary stores	48	95 355	10 653	2 315	709
591 pt.	Drug stores	45	(D)	(D)	(D)	FF
591 pt.	Proprietary stores	3	(D)	(D)	(D)	BB

See footnotes at end of table.

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
VIRGINIA BEACH (IC) —Con.						
59 ex. 591	Miscellaneous retail stores -----	508	400 282	49 524	10 924	3 702
592	Liquor stores -----	12	19 312	1 076	235	105
593	Used merchandise stores -----	29	9 825	2 686	578	231
594	Miscellaneous shopping goods stores -----	290	121 189	15 639	3 503	1 534
5941	Sporting goods stores and bicycle shops -----	49	25 360	4 094	858	321
5941 pt.	General line sporting goods stores -----	10	5 303	891	209	79
5941 pt.	Specialty line sporting goods stores -----	39	20 057	3 203	649	242
5942	Book stores -----	24	10 536	959	216	118
5944	Jewelry stores -----	44	21 135	3 110	794	279
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	173	64 158	7 476	1 635	816
5943	Stationery stores -----	2	(D)	(D)	(D)	AA
5945	Hobby, toy, and game shops -----	33	21 662	2 164	482	204
5946	Camera and photographic supply stores -----	6	2 781	403	98	32
5947	Gift, novelty, and souvenir shops -----	112	30 871	3 684	723	422
5948	Luggage and leather goods stores -----	5	(D)	(D)	(D)	BB
5949	Sewing, needlework, and piece goods stores -----	15	6 693	881	206	121
596	Nonstore retailers -----	47	211 001	22 432	4 788	1 146
5961	Catalog and mail-order houses -----	11	(D)	(D)	(D)	FF
5962	Automatic merchandising machine operators -----	5	891	88	26	9
5963	Direct selling establishments -----	31	(D)	(D)	(D)	FF
598	Fuel dealers -----	8	5 505	1 142	284	60
5983	Fuel oil dealers -----	7	(D)	(D)	(D)	BB
5984	Liquefied petroleum gas (bottled gas) dealers -----	1	(D)	(D)	(D)	AA
5989	Fuel dealers, n.e.c. -----	-	-	-	-	-
5992	Florists -----	28	4 782	1 034	246	116
5993	Tobacco stores and stands -----	1	(D)	(D)	(D)	AA
5994	News dealers and newsstands -----	2	(D)	(D)	(D)	AA
5995	Optical goods stores -----	25	7 032	1 505	361	110
5999	Miscellaneous retail stores, n.e.c. -----	66	(D)	(D)	(D)	EE
5999 pt.	Pet shops -----	17	6 880	1 123	295	159
5999 pt.	Art dealers -----	7	924	178	46	16
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	42	(D)	(D)	(D)	CC
WINCHESTER (IC)						
	Retail trade -----	436	508 848	60 371	14 597	5 200
52	Building materials and garden supplies stores -----	17	22 911	3 484	790	205
521, 3	Building materials and supply stores -----	9	18 009	2 185	492	108
525	Hardware stores -----	4	2 987	776	192	55
526	Retail nurseries, lawn and garden supply stores -----	4	1 915	523	106	42
527	Manufactured (mobile) home dealers -----	-	-	-	-	-
53	General merchandise stores -----	13	91 186	9 734	2 368	870
531	Department stores (incl. leased depts.) ^{1 2} -----	6	85 762	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	6	85 077	9 018	2 205	801
533	Variety stores -----	6	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores -----	1	(D)	(D)	(D)	AA
54	Food stores -----	37	88 167	7 501	1 847	616
541	Grocery stores -----	29	86 999	7 284	1 793	584
542	Meat and fish (seafood) markets -----	-	-	-	-	-
546	Retail bakeries -----	5	516	103	27	20
543, 4, 5, 9	Other food stores -----	3	652	114	27	12
55 ex. 554	Automotive dealers -----	34	122 986	10 483	2 847	503
551	New and used car dealers -----	10	95 226	7 675	2 255	376
552	Used car dealers -----	9	12 128	372	89	25
553	Auto and home supply stores -----	13	(D)	(D)	(D)	BB
555, 6, 7, 9	Miscellaneous automotive dealers -----	2	(D)	(D)	(D)	AA
554	Gasoline service stations -----	23	24 196	1 283	291	117
56	Apparel and accessory stores -----	52	26 744	3 592	887	347
561	Men's and boys' clothing and accessory stores -----	2	(D)	(D)	(D)	AA
562, 3	Women's clothing and specialty stores -----	21	10 910	1 131	273	175
562	Women's clothing stores -----	17	9 621	972	237	154
563	Women's accessory and specialty stores -----	4	1 289	159	36	21
565	Family clothing stores -----	10	6 908	1 094	233	87
566	Shoe stores -----	12	6 454	1 121	333	64
564, 9	Other apparel and accessory stores -----	7	(D)	(D)	(D)	AA
57	Furniture and home furnishings stores -----	40	27 998	3 911	880	251
5712	Furniture stores -----	16	14 799	2 289	488	134
5713, 4, 9	Home furnishings stores -----	6	3 340	394	103	27
572	Household appliance stores -----	4	2 760	335	75	21
573	Radio, television, computer, and music stores -----	14	7 099	893	214	69

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VIRGINIA VA—35

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
WINCHESTER (IC) —Con.						
58	Eating and drinking places -----	108	47 850	12 570	2 843	1 697
5812	Eating places -----	107	(D)	(D)	(D)	GG
5812 pt.	Restaurants -----	54	(D)	(D)	(D)	FF
5812 pt.	Cafeterias -----	-	-	-	-	-
5812 pt.	Refreshment places -----	50	26 000	6 270	1 395	823
5812 pt.	Other eating places -----	3	(D)	(D)	(D)	BB
5813	Drinking places -----	1	(D)	(D)	(D)	AA
591	Drug and proprietary stores -----	18	23 553	2 634	622	163
59 ex. 591	Miscellaneous retail stores -----	94	33 257	5 179	1 222	431
592	Liquor stores -----	2	2 546	183	47	17
593	Used merchandise stores -----	5	598	124	26	8
594	Miscellaneous shopping goods stores -----	48	17 489	2 094	500	224
5941	Sporting goods stores and bicycle shops -----	5	(D)	(D)	(D)	AA
5942	Book stores -----	3	(D)	(D)	(D)	AA
5944	Jewelry stores -----	12	4 759	676	182	59
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	28	9 450	1 036	236	136
596	Nonstore retailers -----	7	1 839	455	126	28
598	Fuel dealers -----	1	(D)	(D)	(D)	AA
5992	Florists -----	6	1 737	441	98	40
5993	Tobacco stores and stands -----	-	-	-	-	-
5994	News dealers and newsstands -----	1	(D)	(D)	(D)	AA
5995	Optical goods stores -----	8	2 871	778	194	37
5999	Miscellaneous retail stores, n.e.c. -----	16	(D)	(D)	(D)	BB

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
ARLINGTON COUNTY						
	Retail trade -----	1 076	1 563 198	227 263	54 559	15 168
52	Building materials and garden supplies stores -----	16	13 389	2 303	537	108
521, 3	Building materials and supply stores -----	5	8 718	1 293	317	39
525	Hardware stores -----	8	3 610	868	200	57
526	Retail nurseries, lawn and garden supply stores -----	3	1 061	142	20	12
527	Manufactured (mobile) home dealers -----	-	-	-	-	-
53	General merchandise stores -----	11	144 496	19 576	4 684	1 292
531	Department stores (incl. leased depts.) ^{1 2} -----	4	124 482	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	4	122 587	17 764	4 297	1 102
533	Variety stores -----	2	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores -----	5	(D)	(D)	(D)	CC
54	Food stores -----	125	251 698	32 179	7 830	1 752
541	Grocery stores -----	84	236 069	28 974	7 144	1 481
542	Meat and fish (seafood) markets -----	3	3 186	325	54	16
546	Retail bakeries -----	20	7 809	2 120	446	176
543, 4, 5, 9	Other food stores -----	18	4 634	760	186	79
55 ex. 554	Automotive dealers -----	32	347 967	27 941	7 017	1 008
551	New and used car dealers -----	11	328 968	25 542	6 435	913
552	Used car dealers -----	10	10 343	591	109	21
553	Auto and home supply stores -----	9	(D)	(D)	(D)	BB
555, 6, 7, 9	Miscellaneous automotive dealers -----	2	(D)	(D)	(D)	AA
554	Gasoline service stations -----	39	74 215	5 954	1 410	313
56	Apparel and accessory stores -----	134	195 016	25 121	5 832	1 782
561	Men's and boys' clothing and accessory stores -----	21	22 331	2 560	614	202
562, 3	Women's clothing and specialty stores -----	57	56 828	6 393	1 477	610
562	Women's clothing stores -----	43	45 924	5 111	1 181	513
563	Women's accessory and specialty stores -----	14	10 904	1 282	296	97
565	Family clothing stores -----	12	(D)	(D)	(D)	FF
566	Shoe stores -----	25	14 566	1 789	408	142
564, 9	Other apparel and accessory stores -----	19	(D)	(D)	(D)	BB

See footnotes at end of table.

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
ARLINGTON COUNTY — Con.						
57	Furniture and homefurnishings stores -----	93	73 399	8 936	2 070	550
5712	Furniture stores -----	18	(D)	(D)	(D)	CC
5713, 4, 9	Homefurnishings stores -----	30	17 153	2 413	599	204
572	Household appliance stores -----	3	(D)	(D)	(D)	AA
573	Radio, television, computer, and music stores -----	42	40 918	4 131	907	232
58	Eating and drinking places -----	371	261 169	77 045	18 241	6 481
5812	Eating places -----	369	(D)	(D)	(D)	II
5812 pt.	Restaurants -----	166	107 233	33 542	7 792	3 149
5812 pt.	Cafeterias -----	11	(D)	(D)	(D)	BB
5812 pt.	Refreshment places -----	146	81 709	18 098	4 318	1 852
5812 pt.	Other eating places -----	46	69 433	24 745	5 986	1 417
5813	Drinking places -----	2	(D)	(D)	(D)	BB
591	Drug and proprietary stores -----	25	71 083	6 840	1 679	387
59 ex. 591	Miscellaneous retail stores -----	230	130 766	21 368	5 259	1 495
592	Liquor stores -----	8	10 843	654	153	43
593	Used merchandise stores -----	8	4 081	877	237	47
594	Miscellaneous shopping goods stores -----	128	76 222	10 735	2 565	876
5941	Sporting goods stores and bicycle shops -----	15	22 111	3 039	768	202
5942	Book stores -----	15	10 390	1 044	215	107
5944	Jewelry stores -----	30	11 214	2 105	525	150
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	68	32 507	4 547	1 057	417
596	Nonstore retailers -----	12	11 478	2 988	835	202
598	Fuel dealers -----	1	(D)	(D)	(D)	BB
5992	Florists -----	25	5 818	1 211	309	85
5993	Tobacco stores and stands -----	1	(D)	(D)	(D)	AA
5994	News dealers and newsstands -----	7	1 282	127	23	5
5995	Optical goods stores -----	12	3 874	1 015	236	55
5999	Miscellaneous retail stores, n.e.c. -----	28	(D)	(D)	(D)	CC
CHESTERFIELD COUNTY						
	Retail trade -----	1 117	1 667 222	188 323	44 481	17 014
52	Building materials and garden supplies stores -----	45	105 109	10 088	2 413	672
521, 3	Building materials and supply stores -----	26	86 609	7 751	1 873	535
525	Hardware stores -----	7	4 162	738	190	55
526	Retail nurseries, lawn and garden supply stores -----	6	6 441	798	189	49
527	Manufactured (mobile) home dealers -----	6	7 897	801	161	33
53	General merchandise stores -----	26	252 451	23 706	5 658	2 323
531	Department stores (incl. leased depts.) ^{1 2} -----	12	176 878	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	12	172 236	19 225	4 663	1 991
533	Variety stores -----	6	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores -----	8	(D)	(D)	(D)	EE
54	Food stores -----	107	310 153	32 162	7 587	2 867
541	Grocery stores -----	90	305 293	31 363	7 416	2 788
542	Meat and fish (seafood) markets -----	3	(D)	(D)	(D)	AA
546	Retail bakeries -----	8	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores -----	6	2 121	297	59	30
55 ex. 554	Automotive dealers -----	67	384 287	31 128	7 103	1 235
551	New and used car dealers -----	16	351 288	26 486	6 047	947
552	Used car dealers -----	19	10 057	791	160	47
553	Auto and home supply stores -----	25	16 361	3 221	750	200
555, 6, 7, 9	Miscellaneous automotive dealers -----	7	6 581	630	146	41
554	Gasoline service stations -----	69	120 523	6 893	1 680	552
56	Apparel and accessory stores -----	142	84 803	8 922	2 149	1 097
561	Men's and boys' clothing and accessory stores -----	21	14 880	1 645	385	179
562, 3	Women's clothing and specialty stores -----	56	31 891	3 442	864	475
562	Women's clothing stores -----	48	28 465	2 995	757	421
563	Women's accessory and specialty stores -----	8	3 426	447	107	54
565	Family clothing stores -----	11	12 046	1 004	229	138
566	Shoe stores -----	39	17 173	1 991	466	185
564, 9	Other apparel and accessory stores -----	15	8 813	840	205	120
57	Furniture and homefurnishings stores -----	97	72 260	8 039	1 896	557
5712	Furniture stores -----	23	16 839	2 157	492	122
5713, 4, 9	Homefurnishings stores -----	40	17 862	2 339	581	198
572	Household appliance stores -----	7	5 553	540	115	29
573	Radio, television, computer, and music stores -----	27	32 006	3 003	708	208

See footnotes at end of table.

RETAIL TRADE — GEOGRAPHIC AREA SERIES

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
CHESTERFIELD COUNTY—Con.						
58	Eating and drinking places -----	286	148 724	41 331	9 663	5 612
5812	Eating places -----	283	148 302	41 236	9 640	5 592
5812 pt.	Restaurants -----	127	59 484	17 308	4 041	2 415
5812 pt.	Cafeterias -----	5	(D)	(D)	(D)	CC
5812 pt.	Refreshment places -----	128	74 337	18 495	4 320	2 743
5812 pt.	Other eating places -----	23	(D)	(D)	(D)	EE
5813	Drinking places -----	3	422	95	23	20
591	Drug and proprietary stores -----	42	57 143	7 406	1 742	495
59 ex. 591	Miscellaneous retail stores -----	236	131 769	18 648	4 590	1 604
592	Liquor stores -----	3	5 323	449	113	46
593	Used merchandise stores -----	10	1 462	398	105	37
594	Miscellaneous shopping goods stores -----	121	69 382	8 022	1 884	808
5941	Sporting goods stores and bicycle shops -----	25	12 289	1 715	376	153
5942	Book stores -----	14	8 852	799	214	93
5944	Jewelry stores -----	25	13 334	1 882	490	156
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	57	34 907	3 626	804	406
596	Nonstore retailers -----	21	25 102	4 899	1 346	336
598	Fuel dealers -----	13	11 770	1 093	261	50
5992	Florists -----	20	3 768	1 010	237	103
5993	Tobacco stores and stands -----	—	—	—	—	—
5994	News dealers and newsstands -----	1	(D)	(D)	(D)	AA
5995	Optical goods stores -----	11	5 279	1 129	265	57
5999	Miscellaneous retail stores, n.e.c. -----	36	(D)	(D)	(D)	CC
FAIRFAX COUNTY						
	Retail trade -----	4 162	7 211 047	916 578	215 243	61 304
52	Building materials and garden supplies stores -----	124	283 821	35 975	7 989	1 904
521, 3	Building materials and supply stores -----	71	234 213	23 967	5 514	1 216
521	Lumber and other building materials dealers -----	41	219 692	21 951	5 084	1 084
523	Paint, glass, and wallpaper stores -----	30	14 521	2 016	430	132
525	Hardware stores -----	23	(D)	(D)	(D)	CC
526	Retail nurseries, lawn and garden supply stores -----	28	33 787	8 649	1 739	468
527	Manufactured (mobile) home dealers -----	2	(D)	(D)	(D)	AA
53	General merchandise stores -----	64	890 914	98 922	23 674	6 880
531	Department stores (incl. leased depts.) ^{1 2} -----	24	665 095	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	24	641 017	82 970	20 404	5 811
533	Variety stores -----	16	17 993	2 551	575	219
539	Miscellaneous general merchandise stores -----	24	231 904	13 401	2 695	850
54	Food stores -----	415	1 409 345	175 832	42 181	8 832
541	Grocery stores -----	300	1 373 557	168 670	40 567	8 154
542	Meat and fish (seafood) markets -----	14	6 899	740	173	62
546	Retail bakeries -----	49	13 753	3 853	890	375
543, 4, 5, 9	Other food stores -----	52	15 136	2 569	551	241
543	Fruit and vegetable markets -----	4	(D)	(D)	(D)	BB
544	Candy, nut, and confectionery stores -----	16	3 273	560	153	71
545	Dairy products stores -----	8	(D)	(D)	(D)	BB
549	Miscellaneous food stores -----	24	7 531	1 113	230	107
55 ex. 554	Automotive dealers -----	131	1 368 364	119 661	27 536	3 931
551	New and used car dealers -----	44	1 268 865	103 331	23 728	3 056
552	Used car dealers -----	8	8 906	454	122	39
553	Auto and home supply stores -----	68	77 296	14 047	3 279	749
553 pt.	Auto parts, tires, and accessories stores -----	68	77 296	14 047	3 279	749
553 pt.	Home and auto supply stores -----	—	—	—	—	—
555, 6, 7, 9	Miscellaneous automotive dealers -----	11	13 297	1 829	407	87
555	Boat dealers -----	5	(D)	(D)	(D)	BB
556	Recreational vehicle dealers -----	1	(D)	(D)	(D)	AA
557	Motorcycle dealers -----	4	(D)	(D)	(D)	BB
559	Automotive dealers, n.e.c. -----	1	(D)	(D)	(D)	AA
554	Gasoline service stations -----	249	445 763	35 161	8 493	2 151

See footnotes at end of table.

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
FAIRFAX COUNTY —Con.						
56	Apparel and accessory stores -----	543	632 154	75 391	17 785	6 220
561	Men's and boys' clothing and accessory stores -----	65	72 723	9 523	2 334	593
562, 3	Women's clothing and specialty stores -----	224	208 417	24 244	5 780	2 496
562	Women's clothing stores -----	174	182 235	21 013	4 987	2 198
563	Women's accessory and specialty stores -----	50	26 182	3 231	793	298
565	Family clothing stores -----	56	243 531	28 999	6 639	1 892
566	Shoe stores -----	150	78 404	9 661	2 306	841
566 pt.	Men's shoe stores -----	22	8 944	1 359	308	73
566 pt.	Women's shoe stores -----	37	16 551	2 342	598	197
566 pt.	Children's and juveniles' shoe stores -----	10	2 880	402	89	42
566 pt.	Family shoe stores -----	51	29 226	3 335	767	317
566 pt.	Athletic footwear stores -----	30	20 803	2 223	544	212
564, 9	Other apparel and accessory stores -----	48	29 079	2 964	726	398
564	Children's and infants' wear stores -----	28	23 767	2 270	535	318
569	Miscellaneous apparel and accessory stores -----	20	5 312	694	191	80
57	Furniture and homefurnishings stores -----	452	596 478	63 434	14 353	3 354
5712	Furniture stores -----	99	125 710	16 737	3 686	763
5713, 4, 9	Homefurnishings stores -----	179	138 863	19 007	4 369	1 147
5713	Floor covering stores -----	75	64 686	9 183	2 042	387
5714	Drapery, curtain, and upholstery stores -----	10	7 044	1 073	207	72
5719	Miscellaneous homefurnishings stores -----	94	67 133	8 751	2 120	688
572	Household appliance stores -----	22	21 725	2 778	705	106
573	Radio, television, computer, and music stores -----	152	310 180	24 912	5 593	1 338
5731	Radio, television, and electronics stores -----	57	135 888	13 595	2 989	636
5734	Computer and software stores -----	45	130 294	7 390	1 691	343
5735	Record and prerecorded tape stores -----	34	32 635	2 491	590	271
5736	Musical instrument stores -----	16	11 363	1 436	323	88
58	Eating and drinking places -----	1 162	694 655	193 437	45 748	19 767
5812	Eating places -----	1 156	691 858	192 639	45 636	19 708
5812 pt.	Restaurants -----	529	375 023	112 629	26 659	11 322
5812 pt.	Cafeterias -----	16	2 630	730	156	56
5812 pt.	Refreshment places -----	447	250 021	60 822	14 372	6 896
5812 pt.	Other eating places -----	164	64 184	18 458	4 449	1 434
5813	Drinking places -----	6	2 797	798	112	59
591	Drug and proprietary stores -----	83	215 042	21 455	4 825	1 434
591 pt.	Drug stores -----	81	(D)	(D)	(D)	GG
591 pt.	Proprietary stores -----	2	(D)	(D)	(D)	AA
59 ex. 591	Miscellaneous retail stores -----	939	674 511	97 310	22 659	6 831
592	Liquor stores -----	36	30 395	2 345	540	192
593	Used merchandise stores -----	37	13 797	2 943	651	195
594	Miscellaneous shopping goods stores -----	505	382 587	46 448	10 923	4 181
5941	Sporting goods stores and bicycle shops -----	91	97 772	11 783	2 429	886
5941 pt.	General line sporting goods stores -----	37	53 120	5 272	1 121	434
5941 pt.	Specialty line sporting goods stores -----	54	44 652	6 511	1 308	452
5942	Book stores -----	58	45 643	4 348	1 020	453
5944	Jewelry stores -----	101	72 730	10 607	2 708	650
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	255	166 442	19 710	4 766	2 192
5943	Stationery stores -----	16	4 744	863	209	83
5945	Hobby, toy, and game shops -----	56	77 230	7 282	1 669	727
5946	Camera and photographic supply stores -----	10	10 845	1 264	360	86
5947	Gift, novelty, and souvenir shops -----	131	46 512	6 515	1 514	840
5948	Luggage and leather goods stores -----	15	7 275	1 015	258	76
5949	Sewing, needlework, and piece goods stores -----	27	19 836	2 771	756	380
596	Nonstore retailers -----	82	137 387	22 095	4 860	730
5961	Catalog and mail-order houses -----	25	50 339	4 923	1 243	208
5962	Automatic merchandising machine operators -----	9	12 692	3 964	1 068	202
5963	Direct selling establishments -----	48	74 356	13 208	2 549	320
598	Fuel dealers -----	9	14 224	1 569	416	59
5983	Fuel oil dealers -----	7	(D)	(D)	(D)	BB
5984	Liquefied petroleum gas (bottled gas) dealers -----	2	(D)	(D)	(D)	AA
5989	Fuel dealers, n.e.c. -----	-	-	-	-	-
5992	Florists -----	80	20 190	5 166	1 225	394
5993	Tobacco stores and stands -----	6	2 125	308	77	36
5994	News dealers and newsstands -----	5	(D)	(D)	(D)	BB
5995	Optical goods stores -----	54	23 103	5 940	1 420	317
5999	Miscellaneous retail stores, n.e.c. -----	125	(D)	(D)	(D)	FF
5999 pt.	Pet shops -----	27	9 207	1 645	402	146
5999 pt.	Art dealers -----	17	6 210	1 335	330	84
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	81	(D)	(D)	(D)	EE

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
HENRICO COUNTY						
	Retail trade	1 207	1 651 784	205 116	48 688	17 963
52	Building materials and garden supplies stores	42	86 613	9 417	2 283	625
521, 3	Building materials and supply stores	28	81 823	8 559	2 091	547
525	Hardware stores	5	1 265	171	53	24
526	Retail nurseries, lawn and garden supply stores	9	3 525	687	139	54
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	29	295 097	27 100	6 487	2 334
531	Department stores (incl. leased depts.) ^{1 2}	9	171 156	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	9	166 987	17 880	4 326	1 641
533	Variety stores	12	(D)	(D)	(D)	CC
539	Miscellaneous general merchandise stores	8	(D)	(D)	(D)	FF
54	Food stores	122	291 718	31 433	7 490	3 011
541	Grocery stores	88	275 133	29 414	7 026	2 803
542	Meat and fish (seafood) markets	7	9 924	685	159	49
546	Retail bakeries	14	2 780	672	153	91
543, 4, 5, 9	Other food stores	13	3 881	662	152	68
55 ex. 554	Automotive dealers	66	205 436	20 508	4 953	803
551	New and used car dealers	7	151 963	13 142	3 205	396
552	Used car dealers	17	11 581	987	191	48
553	Auto and home supply stores	29	23 946	4 589	1 110	268
555, 6, 7, 9	Miscellaneous automotive dealers	13	17 946	1 790	447	91
554	Gasoline service stations	88	130 329	8 027	1 925	596
56	Apparel and accessory stores	155	141 394	15 625	3 692	1 634
561	Men's and boys' clothing and accessory stores	23	23 973	3 061	738	237
562, 3	Women's clothing and specialty stores	64	54 959	6 240	1 449	737
562	Women's clothing stores	56	49 588	5 641	1 299	673
563	Women's accessory and specialty stores	8	5 371	599	150	64
565	Family clothing stores	16	39 422	3 365	769	330
566	Shoe stores	39	17 686	2 244	567	219
564, 9	Other apparel and accessory stores	13	5 354	715	169	111
57	Furniture and home furnishings stores	110	116 489	15 861	3 695	911
5712	Furniture stores	31	41 604	6 077	1 358	318
5713, 4, 9	Home furnishings stores	40	19 833	3 742	875	242
572	Household appliance stores	7	12 020	1 350	294	62
573	Radio, television, computer, and music stores	32	43 032	4 692	1 168	289
58	Eating and drinking places	304	156 680	43 232	10 181	5 601
5812	Eating places	303	(D)	(D)	(D)	II
5812 pt.	Restaurants	125	66 439	20 489	4 965	2 488
5812 pt.	Cafeterias	2	(D)	(D)	(D)	AA
5812 pt.	Refreshment places	127	73 143	18 040	4 125	2 715
5812 pt.	Other eating places	49	(D)	(D)	(D)	EE
5813	Drinking places	1	(D)	(D)	(D)	AA
591	Drug and proprietary stores	48	77 600	10 661	2 622	701
59 ex. 591	Miscellaneous retail stores	243	150 428	23 252	5 360	1 747
592	Liquor stores	9	12 062	1 010	240	120
593	Used merchandise stores	11	1 017	160	31	33
594	Miscellaneous shopping goods stores	123	90 479	12 408	2 859	1 011
5941	Sporting goods stores and bicycle shops	21	27 376	3 226	778	179
5942	Book stores	10	7 700	820	211	88
5944	Jewelry stores	28	18 880	2 993	731	195
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	64	36 523	5 369	1 139	549
596	Nonstore retailers	23	17 222	3 476	839	143
598	Fuel dealers	4	3 232	246	66	17
5992	Florists	21	11 151	3 009	618	212
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	18	5 341	1 189	280	61
5999	Miscellaneous retail stores, n.e.c.	34	9 924	1 754	427	150

See footnotes at end of table.

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
LOUDOUN COUNTY						
	Retail trade	552	836 769	95 977	22 197	6 213
52	Building materials and garden supplies stores	29	66 355	8 235	2 085	431
521, 3	Building materials and supply stores	15	58 033	6 833	1 760	348
525	Hardware stores	8	6 329	1 135	267	68
526	Retail nurseries, lawn and garden supply stores	6	1 993	267	58	15
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	9	114 353	6 914	1 520	508
531	Department stores (incl. leased depts.) ^{1 2}	2	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	2	(D)	(D)	(D)	CC
533	Variety stores	—	—	—	—	—
539	Miscellaneous general merchandise stores	7	(D)	(D)	(D)	EE
54	Food stores	73	182 504	20 867	4 906	1 000
541	Grocery stores	59	175 061	19 651	4 643	922
542	Meat and fish (seafood) markets	3	(D)	(D)	(D)	AA
546	Retail bakeries	3	(D)	(D)	(D)	AA
543, 4, 5, 9	Other food stores	8	5 381	811	180	51
55 ex. 554	Automotive dealers	33	188 281	14 389	3 081	519
551	New and used car dealers	11	175 621	12 676	2 692	425
552	Used car dealers	7	(D)	(D)	(D)	AA
553	Auto and home supply stores	13	7 680	1 258	279	69
555, 6, 7, 9	Miscellaneous automotive dealers	2	(D)	(D)	(D)	AA
554	Gasoline service stations	32	51 854	3 515	844	245
56	Apparel and accessory stores	41	30 879	3 379	801	377
561	Men's and boys' clothing and accessory stores	2	(D)	(D)	(D)	AA
562, 3	Women's clothing and specialty stores	15	4 942	634	164	82
562	Women's clothing stores	14	(D)	(D)	(D)	BB
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	AA
565	Family clothing stores	10	21 055	2 089	471	228
566	Shoe stores	9	3 209	358	85	41
564, 9	Other apparel and accessory stores	5	(D)	(D)	(D)	AA
57	Furniture and home furnishings stores	54	35 250	4 362	969	250
5712	Furniture stores	18	14 934	1 749	386	99
5713, 4, 9	Home furnishings stores	16	(D)	(D)	(D)	BB
572	Household appliance stores	4	(D)	(D)	(D)	BB
573	Radio, television, computer, and music stores	16	10 671	1 147	242	67
58	Eating and drinking places	127	68 424	20 444	4 803	1 922
5812	Eating places	125	(D)	(D)	(D)	GG
5812 pt.	Restaurants	56	24 628	7 520	1 753	747
5812 pt.	Cafeterias	2	(D)	(D)	(D)	AA
5812 pt.	Refreshment places	46	22 990	5 550	1 378	687
5812 pt.	Other eating places	21	(D)	(D)	(D)	EE
5813	Drinking places	2	(D)	(D)	(D)	AA
591	Drug and proprietary stores	11	23 547	2 678	638	177
59 ex. 591	Miscellaneous retail stores	143	75 322	11 194	2 550	784
592	Liquor stores	4	3 469	300	73	29
593	Used merchandise stores	13	1 678	279	55	24
594	Miscellaneous shopping goods stores	66	23 640	3 669	779	399
5941	Sporting goods stores and bicycle shops	11	3 828	441	93	36
5942	Book stores	12	4 335	536	128	77
5944	Jewelry stores	10	2 186	444	120	35
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	33	13 291	2 248	438	251
596	Nonstore retailers	16	27 413	4 414	1 033	156
598	Fuel dealers	4	7 002	708	175	25
5992	Florists	16	2 962	644	140	75
5993	Tobacco stores and stands	1	(D)	(D)	(D)	AA
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	4	(D)	(D)	(D)	AA
5999	Miscellaneous retail stores, n.e.c.	19	5 132	886	221	57

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VIRGINIA VA-41

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
MONTGOMERY COUNTY						
	Retail trade	451	607 120	65 955	15 004	6 669
52	Building materials and garden supplies stores	20	42 612	5 029	1 048	274
521, 3	Building materials and supply stores	7	26 662	3 287	742	179
525	Hardware stores	4	4 496	658	142	34
526	Retail nurseries, lawn and garden supply stores	4	861	148	34	11
527	Manufactured (mobile) home dealers	5	10 593	936	130	50
53	General merchandise stores	17	88 482	9 376	2 208	976
531	Department stores (incl. leased depts.) ^{1 2}	9	78 440	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	9	77 285	8 178	1 909	819
533	Variety stores	5	3 243	360	68	42
539	Miscellaneous general merchandise stores	3	7 954	838	231	115
54	Food stores	51	115 836	10 006	2 520	958
541	Grocery stores	44	114 086	9 682	2 442	912
542	Meat and fish (seafood) markets	1	(D)	(D)	(D)	AA
546	Retail bakeries	3	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores	3	1 021	156	37	19
55 ex. 554	Automotive dealers	31	152 316	8 468	1 765	413
551	New and used car dealers	11	143 636	7 370	1 473	328
552	Used car dealers	8	(D)	(D)	(D)	AA
553	Auto and home supply stores	11	4 825	867	219	66
555, 6, 7, 9	Miscellaneous automotive dealers	1	(D)	(D)	(D)	AA
554	Gasoline service stations	36	37 936	2 130	537	222
56	Apparel and accessory stores	41	22 342	2 329	546	274
561	Men's and boys' clothing and accessory stores	5	(D)	(D)	(D)	BB
562, 3	Women's clothing and specialty stores	15	7 862	879	197	107
562	Women's clothing stores	14	(D)	(D)	(D)	CC
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	AA
565	Family clothing stores	6	7 249	529	114	60
566	Shoe stores	13	4 753	612	156	67
564, 9	Other apparel and accessory stores	2	(D)	(D)	(D)	AA
57	Furniture and home furnishings stores	41	21 234	2 870	720	213
5712	Furniture stores	14	6 270	1 061	255	79
5713, 4, 9	Home furnishings stores	8	2 778	418	110	38
572	Household appliance stores	5	1 415	101	24	8
573	Radio, television, computer, and music stores	14	10 771	1 290	331	88
58	Eating and drinking places	126	65 533	17 763	3 939	2 672
5812	Eating places	120	63 962	17 427	3 870	2 629
5812 pt.	Restaurants	44	26 904	7 833	1 571	1 071
5812 pt.	Cafeterias	1	(D)	(D)	(D)	BB
5812 pt.	Refreshment places	64	34 722	9 005	2 164	1 465
5812 pt.	Other eating places	11	(D)	(D)	(D)	BB
5813	Drinking places	6	1 571	336	69	43
591	Drug and proprietary stores	12	15 045	2 053	455	140
59 ex. 591	Miscellaneous retail stores	76	45 784	5 931	1 266	527
592	Liquor stores	2	2 623	153	33	9
593	Used merchandise stores	4	458	146	35	19
594	Miscellaneous shopping goods stores	40	32 276	3 587	851	349
5941	Sporting goods stores and bicycle shops	11	4 516	642	158	68
5942	Book stores	5	(D)	(D)	(D)	CC
5944	Jewelry stores	8	(D)	(D)	(D)	BB
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	16	5 220	776	183	97
596	Nonstore retailers	4	(D)	(D)	(D)	AA
598	Fuel dealers	2	(D)	(D)	(D)	AA
5992	Florists	10	4 898	1 059	124	70
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	6	1 219	298	68	19
5999	Miscellaneous retail stores, n.e.c.	8	2 125	388	91	41

See footnotes at end of table.

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
PRINCE WILLIAM COUNTY						
	Retail trade	1 115	1 702 673	199 424	46 989	15 497
52	Building materials and garden supplies stores	34	103 624	11 257	2 634	604
521, 3	Building materials and supply stores	21	92 931	9 348	2 223	463
525	Hardware stores	5	5 142	776	168	70
526	Retail nurseries, lawn and garden supply stores	6	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers	2	(D)	(D)	(D)	AA
53	General merchandise stores	22	167 757	13 959	3 352	1 189
531	Department stores (incl. leased depts.) ^{1 2}	5	79 875	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	5	71 568	7 593	1 819	646
533	Variety stores	4	4 008	554	118	42
539	Miscellaneous general merchandise stores	13	92 181	5 812	1 415	501
54	Food stores	114	305 373	35 395	8 494	1 991
541	Grocery stores	83	296 774	34 117	8 205	1 830
542	Meat and fish (seafood) markets	8	2 564	260	51	22
546	Retail bakeries	6	1 661	435	105	59
543, 4, 5, 9	Other food stores	17	4 374	583	133	80
55 ex. 554	Automotive dealers	74	340 198	31 504	6 802	1 165
551	New and used car dealers	16	269 166	21 188	4 544	710
552	Used car dealers	18	14 763	1 704	382	74
553	Auto and home supply stores	26	24 380	4 237	918	208
555, 6, 7, 9	Miscellaneous automotive dealers	14	31 889	4 375	958	173
554	Gasoline service stations	81	153 776	9 669	2 296	693
56	Apparel and accessory stores	146	155 696	15 212	3 652	1 518
561	Men's and boys' clothing and accessory stores	19	17 161	1 841	424	153
562, 3	Women's clothing and specialty stores	55	42 504	4 741	1 064	511
562	Women's clothing stores	42	34 641	3 698	823	407
563	Women's accessory and specialty stores	13	7 863	1 043	241	104
565	Family clothing stores	23	62 967	5 222	1 310	491
566	Shoe stores	36	28 072	2 894	722	293
564, 9	Other apparel and accessory stores	13	4 992	514	132	70
57	Furniture and home furnishings stores	110	140 220	14 792	3 549	977
5712	Furniture stores	33	64 816	6 742	1 655	372
5713, 4, 9	Home furnishings stores	47	38 428	4 694	1 074	395
572	Household appliance stores	4	(D)	(D)	(D)	BB
573	Radio, television, computer, and music stores	26	(D)	(D)	(D)	CC
58	Eating and drinking places	276	166 033	44 792	10 746	5 564
5812	Eating places	274	(D)	(D)	(D)	II
5812 pt.	Restaurants	119	77 178	22 830	5 473	2 699
5812 pt.	Cafeterias	1	(D)	(D)	(D)	AA
5812 pt.	Refreshment places	132	78 031	19 271	4 556	2 528
5812 pt.	Other eating places	22	10 382	2 594	695	325
5813	Drinking places	2	(D)	(D)	(D)	AA
591	Drug and proprietary stores	22	38 405	4 339	1 054	284
59 ex. 591	Miscellaneous retail stores	236	131 591	18 505	4 410	1 512
592	Liquor stores	4	3 963	325	81	24
593	Used merchandise stores	19	8 441	1 891	467	151
594	Miscellaneous shopping goods stores	118	74 924	8 500	2 014	819
5941	Sporting goods stores and bicycle shops	18	15 146	1 506	369	135
5942	Book stores	10	9 002	757	178	82
5944	Jewelry stores	21	10 770	1 636	406	113
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	69	40 006	4 601	1 061	489
596	Nonstore retailers	19	15 652	2 273	507	132
598	Fuel dealers	7	9 336	1 481	371	56
5992	Florists	16	3 569	801	196	93
5993	Tobacco stores and stands	1	(D)	(D)	(D)	AA
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	15	4 830	1 102	257	84
5999	Miscellaneous retail stores, n.e.c.	37	(D)	(D)	(D)	CC

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 7. Summary Statistics for Metropolitan Areas: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
CHARLOTTESVILLE, VA MSA						
	Retail trade	935	1 133 400	139 234	32 459	11 919
52	Building materials and garden supplies stores	31	80 270	9 040	2 093	473
521, 3	Building materials and supply stores	17	74 274	7 912	1 836	400
525	Hardware stores	6	2 356	461	98	30
526	Retail nurseries, lawn and garden supply stores	6	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers	2	(D)	(D)	(D)	AA
53	General merchandise stores	26	117 430	13 082	2 913	1 310
531	Department stores (incl. leased depts.) ^{1 2}	9	87 325	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	9	85 636	10 459	2 449	1 070
533	Variety stores	7	5 096	545	128	67
539	Miscellaneous general merchandise stores	10	26 698	2 078	336	173
54	Food stores	134	240 961	23 221	5 577	1 769
541	Grocery stores	118	235 543	22 243	5 344	1 682
542	Meat and fish (seafood) markets	2	(D)	(D)	(D)	AA
546	Retail bakeries	7	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores	7	2 697	376	89	35
55 ex. 554	Automotive dealers	45	169 154	16 237	3 707	685
551	New and used car dealers	14	153 273	13 550	3 186	518
552	Used car dealers	6	3 069	440	96	25
553	Auto and home supply stores	20	10 073	1 927	359	118
555, 6, 7, 9	Miscellaneous automotive dealers	5	2 739	320	66	24
554	Gasoline service stations	51	51 846	3 787	895	323
56	Apparel and accessory stores	103	71 370	7 822	1 888	837
561	Men's and boys' clothing and accessory stores	11	9 975	1 090	274	92
562, 3	Women's clothing and specialty stores	45	25 021	2 824	656	332
562	Women's clothing stores	38	22 830	2 565	590	301
563	Women's accessory and specialty stores	7	2 191	259	66	31
565	Family clothing stores	11	20 880	2 092	482	229
566	Shoe stores	23	10 130	1 211	337	115
564, 9	Other apparel and accessory stores	13	5 364	605	139	69
57	Furniture and home furnishings stores	73	50 116	6 983	1 664	499
5712	Furniture stores	20	17 411	2 580	610	171
5713, 4, 9	Home furnishings stores	27	13 319	2 118	491	151
572	Household appliance stores	4	6 075	680	165	45
573	Radio, television, computer, and music stores	22	13 311	1 605	398	132
58	Eating and drinking places	225	128 312	33 196	7 669	4 304
5812	Eating places	222	126 451	32 775	7 576	4 181
5812 pt.	Restaurants	114	50 261	14 888	3 407	1 958
5812 pt.	Cafeterias	2	(D)	(D)	(D)	CC
5812 pt.	Refreshment places	71	42 234	10 196	2 393	1 386
5812 pt.	Other eating places	35	(D)	(D)	(D)	FF
5813	Drinking places	3	1 861	421	93	123
591	Drug and proprietary stores	19	35 937	3 863	890	258
59 ex. 591	Miscellaneous retail stores	228	188 004	22 003	5 163	1 461
592	Liquor stores	6	7 063	472	110	44
593	Used merchandise stores	21	(D)	(D)	(D)	BB
594	Miscellaneous shopping goods stores	104	53 034	7 214	1 594	623
5941	Sporting goods stores and bicycle shops	18	7 054	1 055	249	78
5942	Book stores	14	8 509	847	203	84
5944	Jewelry stores	17	8 273	1 622	383	123
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	55	29 198	3 690	759	338
596	Nonstore retailers	29	(D)	(D)	(D)	EE
598	Fuel dealers	10	13 080	1 698	401	79
5992	Florists	22	3 303	850	205	93
5993	Tobacco stores and stands	-	-	-	-	-
5994	News dealers and newsstands	-	-	-	-	-
5995	Optical goods stores	9	3 721	951	231	52
5999	Miscellaneous retail stores, n.e.c.	27	(D)	(D)	(D)	CC

See footnotes at end of table.

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
DANVILLE, VA MSA						
	Retail trade	640	672 786	76 397	18 097	7 223
52	Building materials and garden supplies stores	29	48 149	4 826	1 125	297
521, 3	Building materials and supply stores	16	38 285	3 603	822	221
525	Hardware stores	3	(D)	(D)	(D)	AA
526	Retail nurseries, lawn and garden supply stores	5	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers	5	6 905	680	162	32
53	General merchandise stores	29	103 754	11 550	2 628	1 046
531	Department stores (incl. leased depts.) ^{1 2}	7	94 275	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	7	93 049	10 304	2 330	893
533	Variety stores	15	9 546	1 174	280	142
539	Miscellaneous general merchandise stores	7	1 159	72	18	11
54	Food stores	108	156 668	13 753	3 313	1 344
541	Grocery stores	98	155 351	13 468	3 237	1 295
542	Meat and fish (seafood) markets	3	(D)	(D)	(D)	AA
546	Retail bakeries	5	724	230	59	38
543, 4, 5, 9	Other food stores	2	(D)	(D)	(D)	AA
55 ex. 554	Automotive dealers	57	144 916	10 743	2 598	556
551	New and used car dealers	15	119 070	7 928	1 894	362
552	Used car dealers	18	10 709	410	120	35
553	Auto and home supply stores	20	12 964	2 237	548	147
555, 6, 7, 9	Miscellaneous automotive dealers	4	2 173	168	36	12
554	Gasoline service stations	56	51 703	3 265	780	307
56	Apparel and accessory stores	53	23 527	2 924	717	322
561	Men's and boys' clothing and accessory stores	7	2 977	451	103	46
562, 3	Women's clothing and specialty stores	21	10 208	1 190	277	138
562	Women's clothing stores	20	(D)	(D)	(D)	CC
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	AA
565	Family clothing stores	3	(D)	(D)	(D)	BB
566	Shoe stores	20	6 030	848	224	74
564, 9	Other apparel and accessory stores	2	(D)	(D)	(D)	AA
57	Furniture and home furnishings stores	41	22 550	3 008	705	231
5712	Furniture stores	17	13 468	1 898	451	138
5713, 4, 9	Home furnishings stores	8	(D)	(D)	(D)	BB
572	Household appliance stores	2	(D)	(D)	(D)	AA
573	Radio, television, computer, and music stores	14	5 987	666	153	60
58	Eating and drinking places	152	61 397	16 633	3 964	2 386
5812	Eating places	151	(D)	(D)	(D)	GG
5812 pt.	Restaurants	64	19 835	5 357	1 280	850
5812 pt.	Cafeterias	5	(D)	(D)	(D)	CC
5812 pt.	Refreshment places	73	34 941	8 448	2 004	1 252
5812 pt.	Other eating places	9	3 341	1 924	467	177
5813	Drinking places	1	(D)	(D)	(D)	AA
591	Drug and proprietary stores	23	30 217	4 084	943	277
59 ex. 591	Miscellaneous retail stores	92	29 905	5 611	1 324	457
592	Liquor stores	5	(D)	(D)	(D)	BB
593	Used merchandise stores	5	445	104	25	15
594	Miscellaneous shopping goods stores	37	11 139	2 037	448	158
5941	Sporting goods stores and bicycle shops	7	(D)	(D)	(D)	AA
5942	Book stores	2	(D)	(D)	(D)	AA
5944	Jewelry stores	12	5 861	1 227	271	76
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	16	3 719	638	136	65
596	Nonstore retailers	11	6 809	1 523	400	111
598	Fuel dealers	3	(D)	(D)	(D)	AA
5992	Florists	12	2 305	553	134	61
5993	Tobacco stores and stands	-	-	-	-	-
5994	News dealers and newsstands	2	(D)	(D)	(D)	AA
5995	Optical goods stores	7	(D)	(D)	(D)	AA
5999	Miscellaneous retail stores, n.e.c.	10	(D)	(D)	(D)	BB

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA						
	Retail trade -----	2 547	3 093 586	334 413	77 531	31 564
52	Building materials and garden supplies stores -----	140	200 249	19 519	4 284	1 275
521, 3	Building materials and supply stores -----	65	152 046	14 650	3 236	925
521	Lumber and other building materials dealers -----	53	146 670	13 906	3 069	873
523	Paint, glass, and wallpaper stores -----	12	5 376	744	167	52
525	Hardware stores -----	33	9 341	1 193	282	129
526	Retail nurseries, lawn and garden supply stores -----	21	6 842	1 146	215	99
527	Manufactured (mobile) home dealers -----	21	32 020	2 530	551	122
53	General merchandise stores -----	73	498 134	47 493	11 406	4 388
531	Department stores (incl. leased depts.) ^{1 2} -----	31	402 429	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	31	395 968	40 534	9 755	3 745
533	Variety stores -----	32	28 469	2 738	612	332
539	Miscellaneous general merchandise stores -----	10	75 697	4 221	1 039	311
54	Food stores -----	335	651 421	53 191	12 478	5 849
541	Grocery stores -----	299	641 005	51 637	12 110	5 669
542	Meat and fish (seafood) markets -----	5	1 483	129	31	12
546	Retail bakeries -----	8	3 025	914	224	95
543, 4, 5, 9	Other food stores -----	23	5 908	511	113	73
543	Fruit and vegetable markets -----	8	(D)	(D)	(D)	AA
544	Candy, nut, and confectionery stores -----	4	(D)	(D)	(D)	AA
545	Dairy products stores -----	—	—	—	—	—
549	Miscellaneous food stores -----	11	2 702	367	84	45
55 ex. 554	Automotive dealers -----	217	681 680	49 233	11 282	2 467
551	New and used car dealers -----	47	564 273	36 376	8 341	1 632
552	Used car dealers -----	51	39 402	2 083	583	142
553	Auto and home supply stores -----	94	47 801	7 766	1 723	540
553 pt.	Auto parts, tires, and accessories stores -----	92	(D)	(D)	(D)	FF
553 pt.	Home and auto supply stores -----	2	(D)	(D)	(D)	AA
555, 6, 7, 9	Miscellaneous automotive dealers -----	25	30 204	3 008	635	153
555	Boat dealers -----	7	7 109	419	79	23
556	Recreational vehicle dealers -----	6	10 698	1 090	226	46
557	Motorcycle dealers -----	12	12 397	1 499	330	84
559	Automotive dealers, n.e.c. -----	—	—	—	—	—
554	Gasoline service stations -----	229	226 554	13 388	3 199	1 403
56	Apparel and accessory stores -----	216	106 689	11 724	2 748	1 178
561	Men's and boys' clothing and accessory stores -----	15	6 233	828	206	73
562, 3	Women's clothing and specialty stores -----	99	39 643	4 434	1 001	495
562	Women's clothing stores -----	89	38 089	4 212	949	461
563	Women's accessory and specialty stores -----	10	1 554	222	52	34
565	Family clothing stores -----	21	32 435	2 674	601	258
566	Shoe stores -----	68	25 307	3 398	868	309
566 pt.	Men's shoe stores -----	2	(D)	(D)	(D)	AA
566 pt.	Women's shoe stores -----	12	4 317	559	139	64
566 pt.	Children's and juveniles' shoe stores -----	1	(D)	(D)	(D)	AA
566 pt.	Family shoe stores -----	47	16 776	2 240	601	191
566 pt.	Athletic footwear stores -----	6	(D)	(D)	(D)	BB
564, 9	Other apparel and accessory stores -----	13	3 071	390	72	43
564	Children's and infants' wear stores -----	6	1 286	134	31	21
569	Miscellaneous apparel and accessory stores -----	7	1 785	256	41	22
57	Furniture and homefurnishings stores -----	196	115 201	14 767	3 526	1 019
5712	Furniture stores -----	53	47 865	6 821	1 600	407
5713, 4, 9	Homefurnishings stores -----	54	21 710	2 975	662	228
5713	Floor covering stores -----	29	17 527	2 224	494	139
5714	Drapery, curtain, and upholstery stores -----	7	1 202	160	34	19
5719	Miscellaneous homefurnishings stores -----	18	2 981	591	134	70
572	Household appliance stores -----	19	7 751	835	179	55
573	Radio, television, computer, and music stores -----	70	37 875	4 136	1 085	329
5731	Radio, television, and electronics stores -----	34	25 416	2 622	719	171
5734	Computer and software stores -----	8	2 205	286	70	27
5735	Record and prerecorded tape stores -----	15	6 614	689	173	82
5736	Musical instrument stores -----	13	3 640	539	123	49
58	Eating and drinking places -----	579	303 224	82 956	18 987	10 851
5812	Eating places -----	554	298 958	82 086	18 800	10 759
5812 pt.	Restaurants -----	196	99 685	31 283	6 802	3 731
5812 pt.	Cafeterias -----	12	9 424	3 271	838	306
5812 pt.	Refreshment places -----	310	180 189	44 687	10 465	6 359
5812 pt.	Other eating places -----	36	9 660	2 845	695	363
5813	Drinking places -----	25	4 266	870	187	92
591	Drug and proprietary stores -----	106	117 797	15 290	3 317	785
591 pt.	Drug stores -----	105	(D)	(D)	(D)	FF
591 pt.	Proprietary stores -----	1	(D)	(D)	(D)	AA

See footnotes at end of table.

Table 7. Summary Statistics for Metropolitan Areas: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA—Con.						
59 ex. 591	Miscellaneous retail stores -----	456	192 637	26 852	6 304	2 349
592	Liquor stores -----	39	21 096	1 748	411	170
593	Used merchandise stores -----	20	3 998	412	96	56
594	Miscellaneous shopping goods stores -----	190	72 009	8 945	1 989	899
5941	Sporting goods stores and bicycle shops -----	37	12 237	1 496	362	152
5941 pt.	General line sporting goods stores -----	17	8 112	1 144	288	108
5941 pt.	Specialty line sporting goods stores -----	20	4 125	352	74	44
5942	Book stores -----	19	7 565	765	162	93
5944	Jewelry stores -----	43	18 337	2 760	613	245
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	91	33 870	3 924	852	409
5943	Stationery stores -----	4	(D)	(D)	(D)	BB
5945	Hobby, toy, and game shops -----	16	12 133	1 268	237	104
5946	Camera and photographic supply stores -----	5	(D)	(D)	(D)	BB
5947	Gift, novelty, and souvenir shops -----	50	13 949	1 585	339	187
5948	Luggage and leather goods stores -----	1	(D)	(D)	(D)	AA
5949	Sewing, needlework, and piece goods stores -----	15	4 298	517	137	69
596	Nonstore retailers -----	51	49 652	8 495	2 105	607
5961	Catalog and mail-order houses -----	6	3 256	261	55	22
5962	Automatic merchandising machine operators -----	19	32 204	5 605	1 385	404
5963	Direct selling establishments -----	26	14 192	2 629	665	181
598	Fuel dealers -----	15	9 396	1 224	293	54
5983	Fuel oil dealers -----	8	6 876	920	221	31
5984	Liquefied petroleum gas (bottled gas) dealers -----	2	(D)	(D)	(D)	AA
5989	Fuel dealers, n.e.c. -----	5	(D)	(D)	(D)	AA
5992	Florists -----	63	10 947	2 362	544	264
5993	Tobacco stores and stands -----	5	6 737	237	62	21
5994	News dealers and newsstands -----	4	1 528	228	49	33
5995	Optical goods stores -----	19	5 912	1 309	332	92
5999	Miscellaneous retail stores, n.e.c. -----	50	11 362	1 892	423	153
5999 pt.	Pet shops -----	6	466	74	20	14
5999 pt.	Art dealers -----	3	(D)	(D)	(D)	AA
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	41	(D)	(D)	(D)	CC
LYNCHBURG, VA MSA						
	Retail trade -----	1 175	1 583 977	171 013	40 399	15 110
52	Building materials and garden supplies stores -----	60	83 542	9 165	2 132	576
521, 3	Building materials and supply stores -----	21	59 626	6 523	1 564	378
525	Hardware stores -----	16	6 390	828	204	78
526	Retail nurseries, lawn and garden supply stores -----	13	3 417	485	73	38
527	Manufactured (mobile) home dealers -----	10	14 109	1 329	291	82
53	General merchandise stores -----	41	190 604	20 736	4 838	2 180
531	Department stores (incl. leased depts.) ^{1 2} -----	15	162 877	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	15	159 306	17 624	4 130	1 852
533	Variety stores -----	15	10 383	1 250	282	137
539	Miscellaneous general merchandise stores -----	11	20 915	1 862	426	191
54	Food stores -----	158	279 571	25 793	6 162	2 515
541	Grocery stores -----	143	274 883	24 998	5 957	2 418
542	Meat and fish (seafood) markets -----	3	1 694	147	36	11
546	Retail bakeries -----	7	1 737	462	122	58
543, 4, 5, 9	Other food stores -----	5	1 257	186	47	28
55 ex. 554	Automotive dealers -----	94	232 654	20 778	4 727	1 025
551	New and used car dealers -----	23	187 423	15 069	3 432	649
552	Used car dealers -----	22	8 625	470	116	41
553	Auto and home supply stores -----	36	25 480	4 109	959	291
555, 6, 7, 9	Miscellaneous automotive dealers -----	13	11 126	1 130	220	44
554	Gasoline service stations -----	99	95 521	6 382	1 446	651
56	Apparel and accessory stores -----	104	51 967	6 427	1 481	682
561	Men's and boys' clothing and accessory stores -----	14	8 883	1 017	243	98
562, 3	Women's clothing and specialty stores -----	46	24 071	2 907	634	328
562	Women's clothing stores -----	41	21 893	2 653	576	289
563	Women's accessory and specialty stores -----	5	2 178	254	58	39
565	Family clothing stores -----	8	5 704	911	251	104
566	Shoe stores -----	26	11 664	1 279	296	122
564, 9	Other apparel and accessory stores -----	10	1 645	313	57	30
57	Furniture and home furnishings stores -----	79	54 159	10 145	2 367	572
5712	Furniture stores -----	26	24 467	6 390	1 551	314
5713, 4, 9	Home furnishings stores -----	19	8 374	1 237	258	83
572	Household appliance stores -----	10	3 242	501	132	31
573	Radio, television, computer, and music stores -----	24	18 076	2 017	426	144

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 — Con.

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SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
LYNCHBURG, VA MSA—Con.						
58	Eating and drinking places -----	279	119 769	32 631	7 762	4 573
5812	Eating places -----	274	119 289	32 532	7 739	4 560
5812 pt.	Restaurants -----	119	43 526	13 315	3 035	1 878
5812 pt.	Cafeterias -----	2	(D)	(D)	(D)	CC
5812 pt.	Refreshment places -----	122	60 893	15 380	3 690	2 204
5812 pt.	Other eating places -----	31	(D)	(D)	(D)	EE
5813	Drinking places -----	5	480	99	23	13
591	Drug and proprietary stores -----	44	60 181	7 597	1 708	527
59 ex. 591	Miscellaneous retail stores -----	217	416 009	31 359	7 776	1 809
592	Liquor stores -----	10	(D)	(D)	(D)	BB
593	Used merchandise stores -----	15	(D)	(D)	(D)	BB
594	Miscellaneous shopping goods stores -----	90	34 254	4 913	1 145	538
5941	Sporting goods stores and bicycle shops -----	15	5 892	999	233	80
5942	Book stores -----	8	2 673	242	55	44
5944	Jewelry stores -----	18	7 837	1 285	298	107
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	49	17 852	2 387	559	307
596	Nonstore retailers -----	21	(D)	(D)	(D)	FF
598	Fuel dealers -----	12	(D)	(D)	(D)	BB
5992	Florists -----	26	(D)	(D)	(D)	CC
5993	Tobacco stores and stands -----	—	—	—	—	—
5994	News dealers and newsstands -----	1	(D)	(D)	(D)	AA
5995	Optical goods stores -----	18	(D)	(D)	(D)	BB
5999	Miscellaneous retail stores, n.e.c. -----	24	(D)	(D)	(D)	BB
NORFOLK—VIRGINIA BEACH—NEWPORT NEWS, VA—NC MSA						
	Retail trade -----	8 131	10 377 429	1 252 592	284 476	111 174
52	Building materials and garden supplies stores -----	277	478 328	55 100	12 963	3 598
521, 3	Building materials and supply stores -----	141	401 982	40 434	9 900	2 558
521	Lumber and other building materials dealers -----	99	380 126	37 297	9 144	2 396
523	Paint, glass, and wallpaper stores -----	42	21 856	3 137	756	162
525	Hardware stores -----	72	33 717	6 233	1 362	447
526	Retail nurseries, lawn and garden supply stores -----	56	36 329	7 786	1 530	556
527	Manufactured (mobile) home dealers -----	8	6 300	647	171	37
53	General merchandise stores -----	215	1 292 727	127 595	28 453	11 486
531	Department stores (incl. leased depts.) ^{1 2} -----	81	970 132	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	81	947 675	101 506	23 395	9 596
533	Variety stores -----	91	64 920	8 008	1 758	857
539	Miscellaneous general merchandise stores -----	43	280 132	18 081	3 300	1 033
54	Food stores -----	974	1 970 374	180 385	42 036	17 639
541	Grocery stores -----	750	1 899 281	168 885	39 662	16 361
542	Meat and fish (seafood) markets -----	55	30 677	2 935	627	277
546	Retail bakeries -----	79	19 396	4 718	1 081	558
543, 4, 5, 9	Other food stores -----	90	21 020	3 847	666	443
543	Fruit and vegetable markets -----	12	(D)	(D)	(D)	BB
544	Candy, nut, and confectionery stores -----	32	8 344	1 957	308	249
545	Dairy products stores -----	12	(D)	(D)	(D)	BB
549	Miscellaneous food stores -----	34	9 572	1 456	290	147
55 ex. 554	Automotive dealers -----	536	2 122 627	197 235	44 117	8 281
551	New and used car dealers -----	102	1 747 360	148 588	33 120	5 548
552	Used car dealers -----	132	162 512	14 630	3 201	721
553	Auto and home supply stores -----	227	145 028	25 631	6 060	1 564
553 pt.	Auto parts, tires, and accessories stores -----	225	(D)	(D)	(D)	GG
553 pt.	Home and auto supply stores -----	2	(D)	(D)	(D)	BB
555, 6, 7, 9	Miscellaneous automotive dealers -----	75	67 727	8 386	1 736	448
555	Boat dealers -----	48	41 992	5 181	1 088	287
556	Recreational vehicle dealers -----	9	(D)	(D)	(D)	BB
557	Motorcycle dealers -----	16	16 776	2 301	451	104
559	Automotive dealers, n.e.c. -----	2	(D)	(D)	(D)	AA
554	Gasoline service stations -----	500	647 846	38 408	9 388	3 466

See footnotes at end of table.

Table 7. Summary Statistics for Metropolitan Areas: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
NORFOLK-VIRGINIA BEACH-NEWPORT NEWS, VA-NC MSA — Con.						
56	Apparel and accessory stores -----	914	597 349	67 430	15 814	7 068
561	Men's and boys' clothing and accessory stores -----	118	81 413	9 968	2 317	891
562, 3	Women's clothing and specialty stores -----	341	200 611	22 731	5 575	2 752
562	Women's clothing stores -----	287	177 397	19 554	4 824	2 432
563	Women's accessory and specialty stores -----	54	23 214	3 177	751	320
565	Family clothing stores -----	102	165 037	17 105	3 770	1 707
566	Shoe stores -----	261	119 278	13 619	3 270	1 296
566 pt.	Men's shoe stores -----	12	4 354	706	176	33
566 pt.	Women's shoe stores -----	38	12 059	1 708	380	150
566 pt.	Children's and juveniles' shoe stores -----	16	3 981	692	154	67
566 pt.	Family shoe stores -----	167	71 413	7 987	1 959	813
566 pt.	Athletic footwear stores -----	28	27 471	2 526	601	233
564, 9	Other apparel and accessory stores -----	92	31 010	4 007	882	422
564	Children's and infants' wear stores -----	34	17 138	1 857	435	218
569	Miscellaneous apparel and accessory stores -----	58	13 872	2 150	447	204
57	Furniture and homefurnishings stores -----	631	577 037	85 607	19 165	4 824
5712	Furniture stores -----	204	202 355	32 490	7 434	1 719
5713, 4, 9	Homefurnishings stores -----	197	182 352	30 959	6 545	1 679
5713	Floor covering stores -----	59	44 706	6 860	1 591	346
5714	Drapery, curtain, and upholstery stores -----	16	3 502	860	161	72
5719	Miscellaneous homefurnishings stores -----	122	134 144	23 239	4 793	1 261
572	Household appliance stores -----	36	12 501	2 280	590	130
573	Radio, television, computer, and music stores -----	194	179 829	19 878	4 596	1 296
5731	Radio, television, and electronics stores -----	84	102 229	10 600	2 433	655
5734	Computer and software stores -----	37	32 109	3 314	670	155
5735	Record and prerecorded tape stores -----	53	37 889	4 434	1 064	368
5736	Musical instrument stores -----	20	7 602	1 530	429	118
58	Eating and drinking places -----	2 260	1 107 171	299 774	66 719	39 897
5812	Eating places -----	2 176	1 082 606	293 633	65 242	38 864
5812 pt.	Restaurants -----	1 021	467 461	135 943	29 807	17 267
5812 pt.	Cafeterias -----	29	37 310	11 260	2 471	1 116
5812 pt.	Refreshment places -----	964	516 253	124 192	27 575	18 495
5812 pt.	Other eating places -----	162	61 582	22 238	5 389	1 986
5813	Drinking places -----	84	24 565	6 141	1 477	1 033
591	Drug and proprietary stores -----	219	373 511	42 377	9 532	3 111
591 pt.	Drug stores -----	209	362 591	40 805	9 144	2 988
591 pt.	Proprietary stores -----	10	10 920	1 572	388	123
59 ex. 591	Miscellaneous retail stores -----	1 605	1 210 459	158 681	36 289	11 804
592	Liquor stores -----	56	63 231	4 518	1 051	414
593	Used merchandise stores -----	134	39 863	10 203	2 284	868
594	Miscellaneous shopping goods stores -----	801	357 571	47 777	10 950	4 668
5941	Sporting goods stores and bicycle shops -----	127	65 773	9 487	2 071	807
5941 pt.	General line sporting goods stores -----	31	25 513	3 117	763	298
5941 pt.	Specialty line sporting goods stores -----	96	40 260	6 370	1 308	509
5942	Book stores -----	72	38 250	3 800	920	484
5944	Jewelry stores -----	152	67 735	10 778	2 636	889
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	450	185 813	23 712	5 323	2 488
5943	Stationery stores -----	8	2 315	307	63	31
5945	Hobby, toy, and game shops -----	84	70 158	7 939	1 766	700
5946	Camera and photographic supply stores -----	17	7 870	1 256	296	97
5947	Gift, novelty, and souvenir shops -----	268	73 997	9 814	2 003	1 146
5948	Luggage and leather goods stores -----	21	7 522	1 097	408	121
5949	Sewing, needlework, and piece goods stores -----	52	23 951	3 299	787	393
596	Nonstore retailers -----	121	572 358	62 184	13 923	3 206
5961	Catalog and mail-order houses -----	31	(D)	(D)	(D)	GG
5962	Automatic merchandising machine operators -----	24	(D)	(D)	(D)	EE
5963	Direct selling establishments -----	66	64 492	17 618	3 845	1 170
598	Fuel dealers -----	49	49 614	9 223	2 234	429
5983	Fuel oil dealers -----	34	33 934	6 345	1 535	307
5984	Liquefied petroleum gas (bottled gas) dealers -----	15	15 680	2 878	699	122
5989	Fuel dealers, n.e.c. -----	-	-	-	-	-
5992	Florists -----	126	23 563	5 754	1 383	609
5993	Tobacco stores and stands -----	7	9 655	1 092	382	111
5994	News dealers and newsstands -----	6	1 695	279	68	25
5995	Optical goods stores -----	92	26 394	6 210	1 446	430
5999	Miscellaneous retail stores, n.e.c. -----	213	66 515	11 441	2 568	1 044
5999 pt.	Pet shops -----	50	17 108	2 589	635	326
5999 pt.	Art dealers -----	14	2 485	425	94	43
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	149	46 922	8 427	1 839	675

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VIRGINIA VA-49

Table 7. Summary Statistics for Metropolitan Areas: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
RICHMOND-PETERSBURG, VA MSA						
	Retail trade	5 348	6 888 232	835 176	197 924	73 344
52	Building materials and garden supplies stores	182	331 793	35 865	8 432	2 238
521, 3	Building materials and supply stores	100	279 124	28 274	6 718	1 720
521	Lumber and other building materials dealers	64	259 774	25 401	6 014	1 583
523	Paint, glass, and wallpaper stores	36	19 350	2 873	704	137
525	Hardware stores	39	21 118	3 413	841	263
526	Retail nurseries, lawn and garden supply stores	33	18 559	3 038	650	201
527	Manufactured (mobile) home dealers	10	12 992	1 140	223	54
53	General merchandise stores	113	876 026	83 574	19 311	7 751
531	Department stores (incl. leased depts.) ^{1 2}	40	614 819	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	40	600 892	63 682	15 077	6 254
533	Variety stores	42	38 292	4 612	1 031	473
539	Miscellaneous general merchandise stores	31	236 842	15 280	3 203	1 024
54	Food stores	678	1 419 347	145 061	35 208	13 575
541	Grocery stores	568	1 378 983	139 588	33 955	13 013
542	Meat and fish (seafood) markets	30	22 087	1 580	369	141
546	Retail bakeries	44	8 719	2 463	554	269
543, 4, 5, 9	Other food stores	36	9 558	1 430	330	152
543	Fruit and vegetable markets	1	(D)	(D)	(D)	AA
544	Candy, nut, and confectionery stores	9	2 249	372	96	35
545	Dairy products stores	4	(D)	(D)	(D)	AA
549	Miscellaneous food stores	22	6 683	950	222	108
55 ex. 554	Automotive dealers	335	1 430 145	124 902	28 919	5 048
551	New and used car dealers	73	1 235 890	97 609	22 552	3 447
552	Used car dealers	87	57 443	4 915	1 046	278
553	Auto and home supply stores	138	94 872	17 898	4 236	1 069
553 pt.	Auto parts, tires, and accessories stores	136	(D)	(D)	(D)	GG
553 pt.	Home and auto supply stores	2	(D)	(D)	(D)	AA
555, 6, 7, 9	Miscellaneous automotive dealers	37	41 940	4 480	1 085	254
555	Boat dealers	18	19 156	2 067	536	125
556	Recreational vehicle dealers	5	12 713	1 258	293	54
557	Motorcycle dealers	11	(D)	(D)	(D)	BB
559	Automotive dealers, n.e.c.	3	(D)	(D)	(D)	AA
554	Gasoline service stations	368	555 880	36 408	8 887	2 757
56	Apparel and accessory stores	572	384 117	44 684	10 502	4 762
561	Men's and boys' clothing and accessory stores	82	63 908	8 415	1 962	717
562, 3	Women's clothing and specialty stores	239	147 547	17 233	4 115	2 062
562	Women's clothing stores	204	132 877	15 030	3 608	1 867
563	Women's accessory and specialty stores	35	14 670	2 203	507	195
565	Family clothing stores	56	81 280	7 324	1 654	812
566	Shoe stores	143	68 253	8 748	2 089	792
566 pt.	Men's shoe stores	5	1 202	196	48	13
566 pt.	Women's shoe stores	28	8 236	1 127	264	110
566 pt.	Children's and juveniles' shoe stores	11	3 183	495	119	56
566 pt.	Family shoe stores	82	41 849	5 353	1 320	491
566 pt.	Athletic footwear stores	17	13 783	1 577	338	122
564, 9	Other apparel and accessory stores	52	23 129	2 964	682	379
564	Children's and infants' wear stores	25	12 705	1 469	358	236
569	Miscellaneous apparel and accessory stores	27	10 424	1 495	324	143
57	Furniture and home furnishings stores	429	332 135	46 755	11 040	2 879
5712	Furniture stores	137	113 581	17 567	4 036	989
5713, 4, 9	Home furnishings stores	136	76 196	12 425	2 998	827
5713	Floor covering stores	47	34 668	5 375	1 266	275
5714	Drapery, curtain, and upholstery stores	10	5 138	1 499	394	103
5719	Miscellaneous home furnishings stores	79	36 390	5 551	1 338	449
572	Household appliance stores	28	27 042	3 584	815	187
573	Radio, television, computer, and music stores	128	115 316	13 179	3 191	876
5731	Radio, television, and electronics stores	60	72 614	8 035	1 960	457
5734	Computer and software stores	16	8 731	1 029	223	47
5735	Record and prerecorded tape stores	36	24 797	2 515	616	281
5736	Musical instrument stores	16	9 174	1 600	392	91
58	Eating and drinking places	1 438	658 146	184 468	43 562	24 735
5812	Eating places	1 419	654 255	183 570	43 323	24 603
5812 pt.	Restaurants	607	266 669	80 215	19 187	10 400
5812 pt.	Cafeterias	30	18 854	5 626	1 299	665
5812 pt.	Refreshment places	618	308 399	77 028	17 936	11 576
5812 pt.	Other eating places	164	60 333	20 701	4 901	1 962
5813	Drinking places	19	3 891	898	239	132
591	Drug and proprietary stores	199	301 711	39 341	9 497	2 650
591 pt.	Drug stores	195	300 992	39 187	9 457	2 622
591 pt.	Proprietary stores	4	719	154	40	28

See footnotes at end of table.

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
RICHMOND-PETERSBURG, VA MSA—Con.						
59 ex. 591	Miscellaneous retail stores -----	1 034	598 932	94 118	22 566	6 949
592	Liquor stores -----	43	49 711	3 765	906	358
593	Used merchandise stores -----	74	20 540	5 071	1 215	452
594	Miscellaneous shopping goods stores -----	485	260 408	35 472	8 362	3 116
5941	Sporting goods stores and bicycle shops -----	79	54 327	7 662	1 838	515
5941 pt.	General line sporting goods stores -----	26	12 896	2 081	459	196
5941 pt.	Specialty line sporting goods stores -----	53	41 431	5 581	1 379	319
5942	Book stores -----	60	27 995	3 520	891	330
5944	Jewelry stores -----	102	51 374	8 416	2 163	602
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	244	126 712	15 874	3 470	1 669
5943	Stationery stores -----	15	17 754	2 088	463	153
5945	Hobby, toy, and game shops -----	45	52 837	5 666	1 156	518
5946	Camera and photographic supply stores -----	12	(D)	(D)	(D)	BB
5947	Gift, novelty, and souvenir shops -----	135	33 644	4 807	1 074	627
5948	Luggage and leather goods stores -----	5	(D)	(D)	(D)	BB
5949	Sewing, needlework, and piece goods stores -----	32	15 317	2 035	475	259
596	Nonstore retailers -----	90	108 323	19 327	4 829	1 026
5961	Catalog and mail-order houses -----	19	50 177	5 786	1 379	301
5962	Automatic merchandising machine operators -----	21	29 152	5 729	1 559	323
5963	Direct selling establishments -----	50	28 994	7 812	1 891	402
598	Fuel dealers -----	44	70 849	10 859	2 701	493
5983	Fuel oil dealers -----	32	62 166	9 259	2 323	431
5984	Liquefied petroleum gas (bottled gas) dealers -----	10	(D)	(D)	(D)	BB
5989	Fuel dealers, n.e.c. -----	2	(D)	(D)	(D)	AA
5992	Florists -----	87	24 409	6 277	1 430	583
5993	Tobacco stores and stands -----	3	(D)	(D)	(D)	AA
5994	News dealers and newsstands -----	1	(D)	(D)	(D)	AA
5995	Optical goods stores -----	64	20 481	4 478	1 079	256
5999	Miscellaneous retail stores, n.e.c. -----	143	(D)	(D)	(D)	FF
5999 pt.	Pet shops -----	24	8 533	1 562	385	133
5999 pt.	Art dealers -----	11	1 965	439	78	30
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	108	(D)	(D)	(D)	EE
ROANOKE, VA MSA						
	Retail trade -----	1 648	2 163 768	251 269	59 725	22 394
52	Building materials and garden supplies stores -----	77	120 165	13 512	3 405	848
521, 3	Building materials and supply stores -----	44	103 205	10 657	2 727	619
525	Hardware stores -----	20	8 486	1 776	432	138
526	Retail nurseries, lawn and garden supply stores -----	10	5 621	749	163	70
527	Manufactured (mobile) home dealers -----	3	2 853	330	83	21
53	General merchandise stores -----	46	313 355	30 627	7 306	3 123
531	Department stores (incl. leased depts.) ^{1 2} -----	17	228 050	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	17	223 627	24 883	5 928	2 556
533	Variety stores -----	20	14 459	1 744	394	184
539	Miscellaneous general merchandise stores -----	9	75 269	4 000	984	383
54	Food stores -----	211	392 513	36 917	8 825	3 286
541	Grocery stores -----	184	386 341	35 898	8 598	3 177
542	Meat and fish (seafood) markets -----	4	1 363	160	44	16
546	Retail bakeries -----	8	1 426	497	115	49
543, 4, 5, 9	Other food stores -----	15	3 383	362	68	44
55 ex. 554	Automotive dealers -----	101	402 982	34 864	7 993	1 496
551	New and used car dealers -----	30	356 286	28 628	6 497	1 082
552	Used car dealers -----	29	14 198	1 142	290	80
553	Auto and home supply stores -----	33	24 533	4 117	975	280
555, 6, 7, 9	Miscellaneous automotive dealers -----	9	7 965	977	231	54
554	Gasoline service stations -----	112	151 940	9 707	2 402	821
56	Apparel and accessory stores -----	173	92 215	11 136	2 652	1 168
561	Men's and boys' clothing and accessory stores -----	17	11 900	1 879	465	139
562, 3	Women's clothing and specialty stores -----	82	38 390	4 192	966	514
562	Women's clothing stores -----	74	35 127	3 781	864	472
563	Women's accessory and specialty stores -----	8	3 263	411	102	42
565	Family clothing stores -----	12	17 184	1 625	380	177
566	Shoe stores -----	47	19 438	2 580	604	243
564, 9	Other apparel and accessory stores -----	15	5 303	860	237	95
57	Furniture and homefurnishings stores -----	140	118 123	18 316	4 564	1 096
5712	Furniture stores -----	33	37 785	7 041	1 839	374
5713, 4, 9	Homefurnishings stores -----	48	30 030	4 699	1 120	317
572	Household appliance stores -----	12	8 301	756	186	48
573	Radio, television, computer, and music stores -----	47	42 007	5 820	1 419	357

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VIRGINIA VA-51

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
ROANOKE, VA MSA —Con.						
58	Eating and drinking places -----	415	183 123	49 261	11 715	6 820
5812	Eating places -----	398	179 373	48 365	11 469	6 706
5812 pt.	Restaurants -----	186	74 783	20 742	4 908	2 828
5812 pt.	Cafeterias -----	7	14 320	4 268	1 073	472
5812 pt.	Refreshment places -----	175	83 900	21 373	5 039	3 169
5812 pt.	Other eating places -----	30	6 370	1 982	449	237
5813	Drinking places -----	17	3 750	896	246	114
591	Drug and proprietary stores -----	53	83 831	9 782	2 149	687
59 ex. 591	Miscellaneous retail stores -----	320	305 521	37 147	8 714	3 049
592	Liquor stores -----	11	11 562	820	197	64
593	Used merchandise stores -----	23	4 563	1 588	374	131
594	Miscellaneous shopping goods stores -----	149	72 965	11 563	2 645	965
5941	Sporting goods stores and bicycle shops -----	22	15 373	2 867	520	203
5942	Book stores -----	16	7 748	876	207	87
5944	Jewelry stores -----	31	17 982	3 842	980	210
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	80	31 862	3 978	938	465
596	Nonstore retailers -----	37	167 687	15 091	3 479	1 329
598	Fuel dealers -----	6	(D)	(D)	(D)	BB
5992	Florists -----	29	6 672	1 730	442	174
5993	Tobacco stores and stands -----	3	831	112	25	19
5994	News dealers and newsstands -----	1	(D)	(D)	(D)	AA
5995	Optical goods stores -----	24	9 812	2 302	585	148
5999	Miscellaneous retail stores, n.e.c. -----	37	(D)	(D)	(D)	CC
WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA						
	Retail trade -----	38 945	54 251 374	7 094 826	1 679 920	522 560
52	Building materials and garden supplies stores -----	1 247	2 312 879	294 216	68 593	15 644
521, 3	Building materials and supply stores -----	627	1 875 579	216 664	51 403	10 330
521	Lumber and other building materials dealers -----	435	1 776 067	200 348	47 621	9 396
523	Paint, glass, and wallpaper stores -----	192	99 512	16 316	3 782	934
525	Hardware stores -----	323	(D)	(D)	(D)	HH
526	Retail nurseries, lawn and garden supply stores -----	266	196 828	36 950	7 654	2 642
527	Manufactured (mobile) home dealers -----	31	(D)	(D)	(D)	CC
53	General merchandise stores -----	718	6 096 493	635 852	150 766	50 671
531	Department stores (incl. leased depts.) ^{1 2} -----	233	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	233	(D)	(D)	(D)	KK
531 pt.	Conventional ¹ -----	59	(D)	(D)	(D)	JJ
531 pt.	Discount or mass merchandising ¹ -----	116	(D)	(D)	(D)	JJ
531 pt.	National chain ¹ -----	58	(D)	(D)	(D)	JJ
533	Variety stores -----	240	(D)	(D)	(D)	HH
539	Miscellaneous general merchandise stores -----	245	(D)	(D)	(D)	II
54	Food stores -----	4 307	10 712 903	1 297 356	313 596	76 150
541	Grocery stores -----	3 143	10 208 534	1 215 965	294 651	68 143
541 pt.	Supermarkets and other general-line grocery stores -----	1 471	9 069 252	1 089 152	262 939	55 737
541 pt.	Convenience food stores -----	1 163	869 541	95 167	24 119	9 337
541 pt.	Convenience food/gasoline stores -----	182	169 527	12 813	3 172	1 329
541 pt.	Delicatessens -----	327	100 214	18 833	4 421	1 740
542	Meat and fish (seafood) markets -----	269	230 649	23 772	5 478	1 825
546	Retail bakeries -----	429	133 549	37 687	8 727	3 956
546 pt.	Retail bakeries —baking and selling -----	367	(D)	(D)	(D)	HH
546 pt.	Retail bakeries —selling only -----	62	(D)	(D)	(D)	EE
543, 4, 5, 9	Other food stores -----	466	140 171	19 932	4 740	2 226
543	Fruit and vegetable markets -----	73	(D)	(D)	(D)	EE
544	Candy, nut, and confectionery stores -----	134	(D)	(D)	(D)	FF
545	Dairy products stores -----	50	(D)	(D)	(D)	CC
549	Miscellaneous food stores -----	209	(D)	(D)	(D)	GG
55 ex. 554	Automotive dealers -----	1 721	10 793 752	986 659	226 880	35 967
551	New and used car dealers -----	482	9 601 403	819 184	188 027	27 098
552	Used car dealers -----	259	227 817	17 725	4 162	884
553	Auto and home supply stores -----	754	636 638	112 939	26 805	6 282
553 pt.	Auto parts, tires, and accessories stores -----	738	623 510	111 287	26 389	6 173
553 pt.	Home and auto supply stores -----	16	13 128	1 652	416	109
555, 6, 7, 9	Miscellaneous automotive dealers -----	226	327 894	36 811	7 886	1 703
555	Boat dealers -----	128	(D)	(D)	(D)	FF
556	Recreational vehicle dealers -----	33	(D)	(D)	(D)	EE
557	Motorcycle dealers -----	53	(D)	(D)	(D)	FF
559	Automotive dealers, n.e.c. -----	12	(D)	(D)	(D)	BB
554	Gasoline service stations -----	2 224	3 611 056	240 446	57 885	17 111
554 pt.	Gasoline/convenience food stores -----	252	(D)	(D)	(D)	GG
554 pt.	Other gasoline service stations and truck stops -----	1 972	(D)	(D)	(D)	JJ

See footnotes at end of table.

VA-52 VIRGINIA

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.						
56	Apparel and accessory stores -----	4 368	3 758 483	462 352	108 652	41 310
561	Men's and boys' clothing and accessory stores -----	540	(D)	(D)	(D)	HH
562, 3	Women's clothing and specialty stores -----	1 644	1 282 180	158 443	37 606	16 670
562	Women's clothing stores -----	1 312	(D)	(D)	(D)	JJ
563	Women's accessory and specialty stores -----	332	(D)	(D)	(D)	GG
565	Family clothing stores -----	552	1 202 112	135 105	30 055	10 709
566	Shoe stores -----	1 195	624 855	80 649	19 553	6 708
566 pt.	Men's shoe stores -----	113	(D)	(D)	(D)	EE
566 pt.	Women's shoe stores -----	255	104 350	15 361	3 993	1 254
566 pt.	Children's and juveniles' shoe stores -----	68	(D)	(D)	(D)	EE
566 pt.	Family shoe stores -----	532	(D)	(D)	(D)	HH
566 pt.	Athletic footwear stores -----	227	(D)	(D)	(D)	GG
564, 9	Other apparel and accessory stores -----	437	(D)	(D)	(D)	HH
564	Children's and infants' wear stores -----	199	(D)	(D)	(D)	GG
569	Miscellaneous apparel and accessory stores -----	238	(D)	(D)	(D)	GG
57	Furniture and homefurnishings stores -----	3 265	3 354 892	415 683	98 223	24 128
5712	Furniture stores -----	797	966 856	134 978	32 366	7 667
5713, 4, 9	Homefurnishings stores -----	1 144	(D)	(D)	(D)	II
5713	Floor covering stores -----	474	(D)	(D)	(D)	GG
5714	Drapery, curtain, and upholstery stores -----	83	(D)	(D)	(D)	EE
5719	Miscellaneous homefurnishings stores -----	587	358 526	50 906	12 455	4 060
572	Household appliance stores -----	199	(D)	(D)	(D)	GG
573	Radio, television, computer, and music stores -----	1 125	1 481 196	147 539	34 032	8 739
5731	Radio, television, and electronics stores -----	464	730 162	78 135	17 891	4 035
5734	Computer and software stores -----	245	(D)	(D)	(D)	GG
5735	Record and prerecorded tape stores -----	292	(D)	(D)	(D)	GG
5736	Musical instrument stores -----	124	(D)	(D)	(D)	FF
58	Eating and drinking places -----	11 229	6 239 766	1 724 829	408 537	187 619
5812	Eating places -----	10 393	6 016 426	1 675 411	396 204	181 672
5812 pt.	Restaurants -----	4 306	2 774 729	832 234	197 433	88 933
5812 pt.	Cafeterias -----	164	(D)	(D)	(D)	GG
5812 pt.	Refreshment places -----	4 414	2 225 357	537 069	127 949	68 723
5812 pt.	Other eating places -----	1 509	(D)	(D)	(D)	JJ
5813	Drinking places -----	836	223 340	49 418	12 333	5 947
591	Drug and proprietary stores -----	1 029	2 013 368	230 270	53 861	15 411
591 pt.	Drug stores -----	991	(D)	(D)	(D)	JJ
591 pt.	Proprietary stores -----	38	(D)	(D)	(D)	EE
59 ex. 591	Miscellaneous retail stores -----	8 837	5 357 782	807 163	192 927	58 549
592	Liquor stores -----	1 263	920 399	93 933	22 523	7 441
593	Used merchandise stores -----	504	168 812	37 610	8 654	2 725
594	Miscellaneous shopping goods stores -----	3 758	2 314 208	304 772	72 178	26 526
5941	Sporting goods stores and bicycle shops -----	634	449 326	55 921	12 861	4 309
5941 pt.	General line sporting goods stores -----	209	215 471	23 118	5 529	1 927
5941 pt.	Specialty line sporting goods stores -----	425	233 855	32 803	7 332	2 382
5942	Book stores -----	434	311 952	35 095	8 391	3 315
5944	Jewelry stores -----	801	438 389	72 554	17 730	4 730
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	1 889	1 114 541	141 202	33 196	14 172
5943	Stationery stores -----	117	(D)	(D)	(D)	FF
5945	Hobby, toy, and game shops -----	349	465 325	43 278	9 796	4 088
5946	Camera and photographic supply stores -----	103	(D)	(D)	(D)	FF
5947	Gift, novelty, and souvenir shops -----	1 015	346 828	51 872	11 870	5 912
5948	Luggage and leather goods stores -----	90	(D)	(D)	(D)	FF
5949	Sewing, needlework, and piece goods stores -----	215	(D)	(D)	(D)	GG
596	Nonstore retailers -----	704	758 070	131 962	31 745	6 880
5961	Catalog and mail-order houses -----	176	(D)	(D)	(D)	GG
5962	Automatic merchandising machine operators -----	140	(D)	(D)	(D)	GG
5963	Direct selling establishments -----	388	(D)	(D)	(D)	HH
598	Fuel dealers -----	174	361 547	52 651	13 463	2 003
5983	Fuel oil dealers -----	118	(D)	(D)	(D)	GG
5984	Liquefied petroleum gas (bottled gas) dealers -----	49	(D)	(D)	(D)	FF
5989	Fuel dealers, n.e.c. -----	7	(D)	(D)	(D)	AA
5992	Florists -----	653	181 912	47 157	11 090	4 006
5993	Tobacco stores and stands -----	36	(D)	(D)	(D)	CC
5994	News dealers and newsstands -----	76	(D)	(D)	(D)	EE
5995	Optical goods stores -----	523	185 661	48 222	11 662	2 470
5999	Miscellaneous retail stores, n.e.c. -----	1 146	(D)	(D)	(D)	II
5999 pt.	Pet shops -----	232	(D)	(D)	(D)	GG
5999 pt.	Art dealers -----	166	(D)	(D)	(D)	FF
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	748	(D)	(D)	(D)	HH

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VIRGINIA VA-53

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.						
Baltimore, MD PMSA						
	Retail trade	13 976	17 481 647	2 267 121	536 016	178 645
(See appropriate State for SIC detail.)						
Hagerstown, MD PMSA						
	Retail trade	810	934 694	107 548	25 411	9 324
(See appropriate State for SIC detail.)						
Washington, DC—MD—VA—WV PMSA						
	Retail trade	24 159	35 835 033	4 720 157	1 118 493	334 591
52	Building materials and garden supplies stores	715	1 429 256	185 225	42 700	9 638
521, 3	Building materials and supply stores	383	1 173 205	137 826	32 432	6 522
521	Lumber and other building materials dealers	259	1 111 716	127 706	30 020	5 952
523	Paint, glass, and wallpaper stores	124	61 489	10 120	2 412	570
525	Hardware stores	167	122 559	22 796	5 350	1 478
526	Retail nurseries, lawn and garden supply stores	151	113 947	22 735	4 478	1 554
527	Manufactured (mobile) home dealers	14	19 545	1 868	440	84
53	General merchandise stores	413	3 887 056	415 386	98 405	31 950
531	Department stores (incl. leased depts.) ^{1 2}	137	2 809 899	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	137	2 717 207	330 150	79 891	25 307
531 pt.	Conventional ¹	41	1 190 123	161 601	40 755	11 227
531 pt.	Discount or mass merchandising ¹	60	700 583	71 087	15 600	6 611
531 pt.	National chain ¹	36	826 501	97 462	23 536	7 469
533	Variety stores	130	146 975	19 831	4 483	1 923
539	Miscellaneous general merchandise stores	146	1 022 874	65 405	14 031	4 720
54	Food stores	2 560	6 890 383	845 854	204 516	46 668
541	Grocery stores	1 918	6 611 437	800 457	194 004	42 272
541 pt.	Supermarkets and other general-line grocery stores	913	5 910 757	723 194	173 916	34 908
541 pt.	Convenience food stores	682	526 930	57 980	15 407	5 600
541 pt.	Convenience food/gasoline stores	119	112 272	7 909	2 002	798
541 pt.	Delicatessens	204	61 478	11 374	2 679	966
542	Meat and fish (seafood) markets	118	123 228	12 265	2 734	951
546	Retail bakeries	273	80 579	21 702	5 032	2 261
546 pt.	Retail bakeries —baking and selling	239	69 784	19 778	4 599	2 118
546 pt.	Retail bakeries —selling only	34	10 795	1 924	433	143
543, 4, 5, 9	Other food stores	251	75 139	11 430	2 746	1 184
543	Fruit and vegetable markets	26	11 110	1 866	357	147
544	Candy, nut, and confectionery stores	71	14 341	2 735	686	337
545	Dairy products stores	29	3 126	462	106	56
549	Miscellaneous food stores	125	46 562	6 367	1 597	644
55 ex. 554	Automotive dealers	1 000	7 208 506	662 473	152 091	22 888
551	New and used car dealers	299	6 503 913	561 395	128 647	17 581
552	Used car dealers	152	145 729	11 830	2 739	547
553	Auto and home supply stores	454	406 539	70 128	16 533	3 876
553 pt.	Auto parts, tires, and accessories stores	443	395 206	68 845	16 227	3 787
553 pt.	Home and auto supply stores	11	11 333	1 283	306	89
555, 6, 7, 9	Miscellaneous automotive dealers	95	152 325	19 120	4 172	884
555	Boat dealers	36	48 747	5 850	1 234	302
556	Recreational vehicle dealers	15	38 410	4 424	878	161
557	Motorcycle dealers	34	57 946	7 768	1 792	377
559	Automotive dealers, n.e.c.	10	7 222	1 078	268	44
554	Gasoline service stations	1 422	2 405 612	169 077	40 628	11 270
554 pt.	Gasoline/convenience food stores	167	300 214	16 092	3 821	1 397
554 pt.	Other gasoline service stations and truck stops	1 255	2 105 398	152 985	36 807	9 873

See footnotes at end of table.

VA—54 VIRGINIA

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.						
Washington, DC—MD—VA—WV PMSA—Con.						
56	Apparel and accessory stores -----	2 779	2 658 218	323 576	77 191	28 457
561	Men's and boys' clothing and accessory stores -----	327	310 562	42 178	10 433	2 959
562, 3	Women's clothing and specialty stores -----	1 067	902 106	113 813	27 072	11 550
562	Women's clothing stores -----	849	792 477	98 209	23 523	10 221
563	Women's accessory and specialty stores -----	218	109 629	15 604	3 549	1 329
565	Family clothing stores -----	362	917 645	102 208	23 785	8 004
566	Shoe stores -----	745	396 814	49 992	12 212	4 286
566 pt.	Men's shoe stores -----	70	28 616	4 015	1 003	236
566 pt.	Women's shoe stores -----	170	73 003	10 560	2 774	851
566 pt.	Children's and juveniles' shoe stores -----	46	15 801	2 772	600	293
566 pt.	Family shoe stores -----	319	166 743	20 525	4 897	1 781
566 pt.	Athletic footwear stores -----	140	114 651	12 120	2 938	1 125
564, 9	Other apparel and accessory stores -----	278	131 091	15 385	3 689	1 658
564	Children's and infants' wear stores -----	133	84 908	8 743	2 143	1 067
569	Miscellaneous apparel and accessory stores -----	145	46 183	6 642	1 546	591
57	Furniture and homefurnishings stores -----	2 191	2 444 746	289 375	67 894	16 900
5712	Furniture stores -----	517	673 212	90 595	21 780	5 368
5713, 4, 9	Homefurnishings stores -----	792	523 678	75 331	17 854	4 666
5713	Floor covering stores -----	336	233 479	34 447	7 933	1 464
5714	Drapery, curtain, and upholstery stores -----	49	23 098	4 364	981	307
5719	Miscellaneous homefurnishings stores -----	407	267 101	36 520	8 940	2 895
572	Household appliance stores -----	125	90 771	12 124	2 821	561
573	Radio, television, computer, and music stores -----	757	1 157 085	111 325	25 439	6 305
5731	Radio, television, and electronics stores -----	309	558 916	58 549	13 275	2 872
5734	Computer and software stores -----	181	346 545	25 911	5 940	1 243
5735	Record and prerecorded tape stores -----	188	163 642	14 449	3 590	1 604
5736	Musical instrument stores -----	79	87 982	12 416	2 634	586
58	Eating and drinking places -----	7 075	4 214 514	1 178 094	280 763	121 463
5812	Eating places -----	6 871	4 131 352	1 157 281	275 511	119 114
5812 pt.	Restaurants -----	2 989	1 981 005	591 948	140 975	60 208
5812 pt.	Cafeterias -----	118	40 682	11 325	2 670	939
5812 pt.	Refreshment places -----	2 718	1 466 145	353 868	84 302	43 175
5812 pt.	Other eating places -----	1 046	643 520	200 140	47 564	14 792
5813	Drinking places -----	204	83 162	20 813	5 252	2 349
591	Drug and proprietary stores -----	598	1 287 923	144 669	33 434	9 671
591 pt.	Drug stores -----	574	1 271 695	143 072	33 066	9 536
591 pt.	Proprietary stores -----	24	16 228	1 597	368	135
59 ex. 591	Miscellaneous retail stores -----	5 406	3 408 819	506 428	120 871	35 686
592	Liquor stores -----	635	535 614	55 974	13 521	4 029
593	Used merchandise stores -----	332	121 019	27 233	6 215	1 882
594	Miscellaneous shopping goods stores -----	2 438	1 589 909	204 618	48 414	17 445
5941	Sporting goods stores and bicycle shops -----	400	320 156	39 455	8 972	2 977
5941 pt.	General line sporting goods stores -----	147	156 777	15 986	3 716	1 323
5941 pt.	Specialty line sporting goods stores -----	253	163 379	23 469	5 256	1 654
5942	Book stores -----	296	234 589	25 639	6 130	2 376
5944	Jewelry stores -----	522	286 113	45 767	11 179	2 862
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	1 220	749 051	93 757	22 133	9 230
5943	Stationery stores -----	71	25 928	4 553	1 178	332
5945	Hobby, toy, and game shops -----	222	313 353	29 635	6 690	2 814
5946	Camera and photographic supply stores -----	65	71 276	9 938	2 519	539
5947	Gift, novelty, and souvenir shops -----	663	224 716	32 737	7 473	3 653
5948	Luggage and leather goods stores -----	63	27 940	4 177	1 026	322
5949	Sewing, needlework, and piece goods stores -----	136	85 838	12 717	3 247	1 570
596	Nonstore retailers -----	399	460 846	78 341	19 005	3 766
5961	Catalog and mail-order houses -----	122	165 151	19 256	4 855	847
5962	Automatic merchandising machine operators -----	63	97 253	18 010	4 737	813
5963	Direct selling establishments -----	214	198 442	41 075	9 413	2 106
598	Fuel dealers -----	85	177 702	24 929	6 335	912
5983	Fuel oil dealers -----	53	135 205	17 468	4 520	627
5984	Liquefied petroleum gas (bottled gas) dealers -----	26	41 769	7 358	1 798	275
5989	Fuel dealers, n.e.c. -----	6	728	103	17	10
5992	Florists -----	403	113 534	28 437	6 721	2 226
5993	Tobacco stores and stands -----	20	7 449	1 073	271	98
5994	News dealers and newsstands -----	46	11 357	1 195	307	128
5995	Optical goods stores -----	327	118 040	30 073	7 218	1 565
5999	Miscellaneous retail stores, n.e.c. -----	721	273 349	54 555	12 864	3 635
5999 pt.	Pet shops -----	144	57 516	10 495	2 519	912
5999 pt.	Art dealers -----	117	38 390	6 433	1 533	381
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	460	177 443	37 627	8 812	2 342

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	Retail trade	8 693	8 458 521	928 030	213 666	85 825
52	Building materials and garden supplies stores	468	586 280	68 002	15 650	4 218
521, 3	Building materials and supply stores	221	(D)	(D)	(D)	HH
521	Lumber and other building materials dealers	174	416 070	45 947	10 699	2 641
523	Paint, glass, and wallpaper stores	47	(D)	(D)	(D)	CC
525	Hardware stores	117	(D)	(D)	(D)	FF
526	Retail nurseries, lawn and garden supply stores	77	(D)	(D)	(D)	EE
527	Manufactured (mobile) home dealers	53	(D)	(D)	(D)	EE
53	General merchandise stores	438	(D)	(D)	(D)	JJ
531	Department stores (incl. leased depts.) ^{1 2}	82	801 425	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	82	790 772	78 965	18 039	7 839
533	Variety stores	200	(D)	(D)	(D)	GG
539	Miscellaneous general merchandise stores	156	(D)	(D)	(D)	GG
54	Food stores	1 443	2 194 438	181 592	42 660	17 109
541	Grocery stores	1 311	(D)	(D)	(D)	JJ
542	Meat and fish (seafood) markets	34	(D)	(D)	(D)	CC
546	Retail bakeries	43	(D)	(D)	(D)	CC
543, 4, 5, 9	Other food stores	55	16 142	1 473	310	207
543	Fruit and vegetable markets	21	9 593	625	120	95
544	Candy, nut, and confectionery stores	9	1 756	226	47	35
545	Dairy products stores	4	619	149	24	16
549	Miscellaneous food stores	21	4 174	473	119	61
55 ex. 554	Automotive dealers	798	(D)	(D)	(D)	II
551	New and used car dealers	195	(D)	(D)	(D)	HH
552	Used car dealers	211	(D)	(D)	(D)	FF
553	Auto and home supply stores	335	(D)	(D)	(D)	GG
553 pt.	Auto parts, tires, and accessories stores	308	162 074	25 462	6 021	1 608
553 pt.	Home and auto supply stores	27	(D)	(D)	(D)	BB
555, 6, 7, 9	Miscellaneous automotive dealers	57	43 729	4 380	958	265
555	Boat dealers	28	16 413	1 555	353	104
556	Recreational vehicle dealers	12	10 946	936	208	64
557	Motorcycle dealers	17	16 370	1 889	397	97
559	Automotive dealers, n.e.c.	-	-	-	-	-
554	Gasoline service stations	799	901 891	60 606	14 230	5 275
56	Apparel and accessory stores	628	254 816	32 031	7 564	3 508
561	Men's and boys' clothing and accessory stores	47	(D)	(D)	(D)	CC
562, 3	Women's clothing and specialty stores	256	92 032	10 913	2 497	1 351
562	Women's clothing stores	236	(D)	(D)	(D)	GG
563	Women's accessory and specialty stores	20	(D)	(D)	(D)	BB
565	Family clothing stores	121	(D)	(D)	(D)	GG
566	Shoe stores	163	51 551	6 772	1 617	622
566 pt.	Men's shoe stores	1	(D)	(D)	(D)	AA
566 pt.	Women's shoe stores	9	(D)	(D)	(D)	BB
566 pt.	Children's and juveniles' shoe stores	1	(D)	(D)	(D)	AA
566 pt.	Family shoe stores	140	43 930	5 739	1 345	523
566 pt.	Athletic footwear stores	12	5 922	719	194	72
564, 9	Other apparel and accessory stores	41	(D)	(D)	(D)	CC
564	Children's and infants' wear stores	19	(D)	(D)	(D)	CC
569	Miscellaneous apparel and accessory stores	22	7 705	843	169	78
57	Furniture and home furnishings stores	645	334 809	51 781	11 884	3 316
5712	Furniture stores	258	(D)	(D)	(D)	GG
5713, 4, 9	Home furnishings stores	159	(D)	(D)	(D)	FF
5713	Floor covering stores	84	39 059	6 102	1 366	342
5714	Drapery, curtain, and upholstery stores	12	(D)	(D)	(D)	BB
5719	Miscellaneous home furnishings stores	63	17 508	3 314	751	226
572	Household appliance stores	70	(D)	(D)	(D)	CC
573	Radio, television, computer, and music stores	158	67 673	11 526	2 748	740
5731	Radio, television, and electronics stores	95	42 875	8 552	2 080	514
5734	Computer and software stores	13	7 224	965	179	49
5735	Record and prerecorded tape stores	35	13 017	1 357	342	135
5736	Musical instrument stores	15	4 557	652	147	42
58	Eating and drinking places	1 744	705 784	184 816	41 111	26 079
5812	Eating places	1 723	701 926	184 085	40 953	25 977
5812 pt.	Restaurants	788	(D)	(D)	(D)	II
5812 pt.	Cafeterias	12	(D)	(D)	(D)	CC
5812 pt.	Refreshment places	806	(D)	(D)	(D)	JJ
5812 pt.	Other eating places	117	(D)	(D)	(D)	GG
5813	Drinking places	21	3 858	731	158	102
591	Drug and proprietary stores	357	(D)	(D)	(D)	HH
591 pt.	Drug stores	352	(D)	(D)	(D)	HH
591 pt.	Proprietary stores	5	(D)	(D)	(D)	AA

See footnotes at end of table.

Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
59 ex. 591	Miscellaneous retail stores -----	1 373	512 296	74 061	16 937	6 092
592	Liquor stores -----	84	(D)	(D)	(D)	EE
593	Used merchandise stores -----	78	(D)	(D)	(D)	CC
594	Miscellaneous shopping goods stores -----	570	(D)	(D)	(D)	GG
5941	Sporting goods stores and bicycle shops -----	95	(D)	(D)	(D)	EE
5941 pt.	General line sporting goods stores -----	33	(D)	(D)	(D)	CC
5941 pt.	Specialty line sporting goods stores -----	62	15 286	1 608	365	150
5942	Book stores -----	56	(D)	(D)	(D)	EE
5944	Jewelry stores -----	145	44 487	8 019	1 976	659
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	274	(D)	(D)	(D)	FF
5943	Stationery stores -----	10	1 728	255	66	41
5945	Hobby, toy, and game shops -----	40	10 112	1 111	244	134
5946	Camera and photographic supply stores -----	6	(D)	(D)	(D)	BB
5947	Gift, novelty, and souvenir shops -----	162	28 776	3 372	715	538
5948	Luggage and leather goods stores -----	6	1 324	196	44	19
5949	Sewing, needlework, and piece goods stores -----	50	10 799	1 391	329	206
596	Nonstore retailers -----	142	(D)	(D)	(D)	GG
5961	Catalog and mail-order houses -----	68	69 250	5 689	1 205	440
5962	Automatic merchandising machine operators -----	25	(D)	(D)	(D)	FF
5963	Direct selling establishments -----	49	(D)	(D)	(D)	EE
598	Fuel dealers -----	88	(D)	(D)	(D)	FF
5983	Fuel oil dealers -----	52	43 330	3 899	953	253
5984	Liquefied petroleum gas (bottled gas) dealers -----	31	(D)	(D)	(D)	EE
5989	Fuel dealers, n.e.c. -----	5	1 087	469	36	15
5992	Florists -----	205	(D)	(D)	(D)	FF
5993	Tobacco stores and stands -----	5	(D)	(D)	(D)	AA
5994	News dealers and newsstands -----	5	(D)	(D)	(D)	AA
5995	Optical goods stores -----	49	(D)	(D)	(D)	CC
5999	Miscellaneous retail stores, n.e.c. -----	147	27 868	5 474	1 140	418
5999 pt.	Pet shops -----	25	4 879	836	205	99
5999 pt.	Art dealers -----	13	2 338	554	114	42
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	109	20 651	4 084	821	277

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Cumulative			Geographic area	Rank ¹	Cumulative		
		Sales (\$1,000)	Sales (\$1,000)	Percent of State total			Sales (\$1,000)	Sales (\$1,000)	Percent of State total
Virginia	(X)	48 048 593	48 048 593	100.0	Virginia—Con.				
Virginia Beach (IC)	1	2 938 579	2 938 579	6.1	Wytheville	36	164 570	23 843 241	49.6
Richmond (IC)	2	2 077 673	5 016 252	10.4	Abingdon	37	158 248	24 001 489	50.0
Norfolk (IC)	3	1 785 366	6 801 618	14.2	Front Royal	38	150 568	24 152 057	50.3
Alexandria (IC)	4	1 361 154	8 162 772	17.0	Culpeper	39	146 643	24 298 700	50.6
Roanoke (IC)	5	1 336 819	9 499 591	19.8	South Boston (IC)	40	133 061	24 431 761	50.8
Hampton (IC)	6	1 333 081	10 832 672	22.5	Bedford (IC)	41	126 176	24 557 937	51.1
Chesapeake (IC)	7	1 203 316	12 035 988	25.0	Hopewell (IC)	42	123 132	24 681 069	51.4
Newport News (IC)	8	1 169 362	13 205 350	27.5	Galax (IC)	43	121 494	24 802 563	51.6
Lynchburg (IC)	9	1 019 092	14 224 442	29.6	Lexington (IC)	44	120 600	24 923 163	51.9
Fairfax (IC)	10	934 168	15 158 610	31.5	Covington (IC)	45	113 771	25 036 934	52.1
Charlottesville (IC)	11	876 448	16 035 058	33.4	Pulaski	46	111 308	25 148 242	52.3
Winchester (IC)	12	508 848	16 543 906	34.4	Rocky Mount	47	110 803	25 259 045	52.6
Danville (IC)	13	503 698	17 047 604	35.5	Marion	48	109 646	25 368 691	52.8
Harrisonburg (IC)	14	503 246	17 550 850	36.5	Radford (IC)	49	107 267	25 475 958	53.0
Portsmouth (IC)	15	487 927	18 038 777	37.5	Emporia (IC)	50	105 807	25 581 765	53.2
Manassas (IC)	16	481 783	18 520 560	38.5	Tazewell	51	102 126	25 683 891	53.5
Fredericksburg (IC)	17	414 352	18 934 912	39.4	Norton (IC)	52	99 819	25 783 710	53.7
Williamsburg (IC)	18	378 703	19 313 615	40.2	Richlands	53	94 709	25 878 419	53.9
Petersburg (IC)	19	358 577	19 672 192	40.9	Orange	54	87 995	25 966 414	54.0
Salem (IC)	20	351 081	20 023 273	41.7	South Hill	55	83 650	26 050 064	54.2
Christiansburg	21	346 048	20 369 321	42.4	Bluefield	56	80 912	26 130 976	54.4
Colonial Heights (IC)	22	308 877	20 678 198	43.0	Wise	57	79 554	26 210 530	54.6
Leesburg	23	298 847	20 977 045	43.7	Franklin (IC)	58	76 448	26 286 978	54.7
Suffolk (IC)	24	282 888	21 259 933	44.2	Altavista	59	73 898	26 360 876	54.9
Herndon	25	263 797	21 523 730	44.8	Smithfield	60	73 271	26 434 147	55.0
Martinsville (IC)	26	258 714	21 782 444	45.3	Woodstock	61	69 914	26 504 061	55.2
Bristol (IC)	27	254 895	22 037 339	45.9	Big Stone Gap	62	69 144	26 573 205	55.3
Staunton (IC)	28	246 026	22 283 365	46.4	Lebanon	63	58 830	26 632 035	55.4
Falls Church (IC)	29	232 891	22 516 256	46.9	Vinton	64	57 709	26 689 744	55.5
Vienna	30	228 229	22 744 485	47.3	Luray	65	48 681	26 738 425	55.6
Warrenton	31	202 694	22 947 179	47.8	West Point	66	39 360	26 777 785	55.7
Blacksburg	32	199 289	23 146 468	48.2	Poquoson (IC)	67	39 340	26 817 125	55.8
Ashland	33	190 507	23 336 975	48.6	Blackstone	68	38 330	26 855 455	55.9
Farmville ▲	34	172 379	23 509 354	48.9	Clifton Forge (IC)	69	34 818	26 890 273	56.0
Waynesboro (IC)	35	169 317	23 678 671	49.3	Dumfries	70	33 398	26 923 671	56.0
					Buena Vista (IC)	71	28 131	26 951 802	56.1
					Strasburg	72	23 513	26 975 315	56.1
					Manassas Park (IC)	73	20 667	26 995 982	56.2
					Colonial Beach	74	17 316	27 013 298	56.2
					Berryville	75	15 020	27 028 318	56.3
					Bridgewater	76	14 561	27 042 879	56.3
					Chincoteague	77	10 203	27 053 082	56.3

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 10. Counties Ranked by Volume of Sales: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Cumulative			Geographic area	Rank ¹	Cumulative		
		Sales (\$1,000)	Sales (\$1,000)	Percent of State total			Sales (\$1,000)	Sales (\$1,000)	Percent of State total
Virginia	(X)	48 048 593	48 048 593	100.0	Virginia—Con.				
Fairfax	1	7 211 047	7 211 047	15.0	Hanover	24	477 210	34 237 583	71.3
Virginia Beach (IC)	2	2 938 579	10 149 626	21.1	Fredericksburg (IC)	25	414 352	34 651 935	72.1
Richmond (IC)	3	2 077 673	12 227 299	25.4	Tazewell	26	409 225	35 061 160	73.0
Norfolk (IC)	4	1 785 366	14 012 665	29.2	Spotsylvania	27	404 164	35 465 324	73.8
Prince William	5	1 702 673	15 715 338	32.7	Roanoke	28	387 728	35 853 052	74.6
Chesterfield	6	1 667 222	17 382 560	36.2	Williamsburg (IC)	29	378 703	36 231 755	75.4
Henrico	7	1 651 784	19 034 344	39.6	Stafford	30	376 028	36 607 783	76.2
Arlington	8	1 563 198	20 597 542	42.9	Petersburg (IC)	31	358 577	36 966 360	76.9
Alexandria (IC)	9	1 361 154	21 958 696	45.7	Salem (IC)	32	351 081	37 317 441	77.7
Roanoke (IC)	10	1 336 819	23 295 515	48.5	Colonial Heights (IC)	33	308 877	37 626 318	78.3
Hampton (IC)	11	1 333 081	24 628 596	51.3	Suffolk (IC)	34	282 888	37 909 206	78.9
Chesapeake (IC)	12	1 203 316	25 831 912	53.8	Fauquier	35	279 347	38 188 553	79.5
Newport News (IC)	13	1 169 362	27 001 274	56.2	Wise	36	277 753	38 466 306	80.1
Lynchburg (IC)	14	1 019 092	28 020 366	58.3	Martinsville (IC)	37	258 714	38 725 020	80.6
Fairfax (IC)	15	934 168	28 954 534	60.3	Bristol (IC)	38	254 895	38 979 915	81.1
Charlottesville (IC)	16	876 448	29 830 982	62.1	Staunton (IC)	39	246 026	39 225 941	81.6
Loudoun	17	836 769	30 667 751	63.8	Campbell	40	243 966	39 469 907	82.1
Montgomery	18	607 120	31 274 871	65.1	Washington	41	238 811	39 708 718	82.6
Winchester (IC)	19	508 848	31 783 719	66.1	Falls Church (IC)	42	232 891	39 941 609	83.1
Danville (IC)	20	503 698	32 287 417	67.2	Wythe	43	222 376	40 163 985	83.6
Harrisonburg (IC)	21	503 246	32 790 663	68.2	James City	44	222 061	40 386 046	84.1
Portsmouth (IC)	22	487 927	33 278 590	69.3	Henry	45	221 024	40 607 070	84.5
Manassas (IC)	23	481 783	33 760 373	70.3	Augusta	46	218 083	40 825 153	85.0

See footnotes at end of table.

Table 10. Counties Ranked by Volume of Sales: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Virginia—Con.					Virginia—Con.				
Albemarle	47	216 030	41 041 183	85.4	Northampton	92	58 820	46 665 033	97.1
Prince Edward	48	193 565	41 234 748	85.8	Westmoreland	93	58 674	46 723 707	97.2
Smyth	49	191 902	41 426 650	86.2	King William	94	56 910	46 780 617	97.4
Shenandoah	50	190 951	41 617 601	86.6	Madison	95	52 321	46 832 938	97.5
Rockingham	51	189 154	41 806 755	87.0	Brunswick	96	51 676	46 884 614	97.6
Franklin	52	179 703	41 986 458	87.4	Dickenson	97	51 447	46 936 061	97.7
Gloucester	53	177 193	42 163 651	87.8	Halifax	98	49 900	46 985 961	97.8
Culpeper	54	172 103	42 335 754	88.1	Sussex	99	49 256	47 055 217	97.9
Mecklenburg	55	171 800	42 507 554	88.5	Powhatan	100	47 295	47 082 512	98.0
Pulaski	56	170 632	42 678 186	88.8	Patrick	101	47 105	47 129 617	98.1
Waynesboro (IC)	57	169 317	42 847 503	89.2	Southampton	102	46 828	47 176 445	98.2
Pittsylvania	58	169 088	43 016 591	89.5	King George	103	41 217	47 217 662	98.3
York	59	167 298	43 183 889	89.9	Floyd	104	40 747	47 258 409	98.4
Accomack	60	167 200	43 351 089	90.2	New Kent	105	40 576	47 298 985	98.4
Warren	61	159 170	43 510 259	90.6	Richmond	106	39 344	47 338 329	98.5
Amherst	62	155 888	43 666 147	90.9	Poquoson (IC)	107	39 340	47 377 669	98.6
Frederick	63	143 456	43 809 603	91.2	Goochland	108	39 101	47 416 770	98.7
South Boston (IC)	64	133 061	43 942 664	91.5	Bedford	109	38 855	47 455 625	98.8
Orange	65	129 809	44 072 473	91.7	Middlesex	110	37 659	47 493 284	98.8
Scott	66	127 040	44 199 513	92.0	Clifton Forge (IC)	111	34 818	47 528 102	98.9
Bedford (IC)	67	126 176	44 325 689	92.3	Dinwiddie	112	32 990	47 561 092	99.0
Buchanan	68	125 944	44 451 633	92.5	Lunenburg	113	32 450	47 593 542	99.1
Hopewell (IC)	69	123 132	44 574 765	92.8	Northumberland	114	32 447	47 625 989	99.1
Page	70	122 299	44 697 064	93.0	Buckingham	115	29 824	47 655 813	99.2
Galax (IC)	71	121 494	44 818 558	93.3	Amelia	116	29 456	47 685 269	99.2
Lexington (IC)	72	120 600	44 939 158	93.5	Buena Vista (IC)	117	28 131	47 713 400	99.3
Covington (IC)	73	113 771	45 052 929	93.8	Clarke	118	28 064	47 741 464	99.4
Russell	74	113 261	45 166 190	94.0	Rappahannock	119	28 045	47 769 509	99.4
Essex	75	109 288	45 275 478	94.2	Nelson	120	27 580	47 797 089	99.5
Radford (IC)	76	107 267	45 382 745	94.5	Mathews	121	26 895	47 823 984	99.5
Emporia (IC)	77	105 807	45 488 552	94.7	Alleghany	122	25 015	47 848 999	99.6
Norton (IC)	78	99 819	45 588 371	94.9	Grayson	123	24 155	47 873 154	99.6
Carroll	79	98 886	45 687 257	95.1	Greene	124	23 837	47 896 991	99.7
Isle of Wight	80	96 359	45 783 616	95.3	Cumberland	125	22 745	47 919 736	99.7
Lancaster	81	88 416	45 872 032	95.5	Manassas Park (IC)	126	20 667	47 940 403	99.8
Caroline	82	88 385	45 960 417	95.7	Charlotte	127	20 126	47 960 529	99.8
Botetourt	83	88 140	46 048 557	95.8	Bland	128	17 999	47 978 528	99.9
Giles	84	81 793	46 130 350	96.0	Fluvanna	129	17 085	47 995 613	99.9
Lee	85	79 355	46 209 705	96.2	Bath	130	13 467	48 009 800	99.9
Franklin (IC)	86	76 448	46 286 153	96.3	Greensville	131	11 728	48 020 808	99.9
Rockbridge	87	69 945	46 356 098	96.5	Highland	132	8 011	48 028 819	100.0
Nottoway	88	66 354	46 422 452	96.6	Surry	133	6 413	48 035 232	100.0
Louisa	89	64 408	46 486 860	96.7	Craig	134	5 341	48 040 573	100.0
Prince George	90	60 056	46 546 916	96.9	King and Queen	135	4 281	48 044 854	100.0
Appomattox	91	59 297	46 606 213	97.0	Charles City	136	3 739	48 048 593	100.0

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Appendix A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration. Firms in the 1992 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

1. The nonmail universe consisted of firms which were not required to file a regular census return and included:
 - a. All nonemployers, i.e., all firms with no paid employment during 1992. Sales information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms, nonemployers account for less than 5 percent of total retail sales.

The census included only those retail nonemployer firms which reported a sales volume of \$1,000 or more during 1992.

Data on nonemployers are provided in subsequent 1992 Census of Retail Trade reports; Non-employer Statistics (RC92-N-1) and Selected Statistics (RC92-SP-1).

- b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with one or more paid employees at any time during 1992 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to four employees and represented about 10 percent of total retail sales of establishments covered in the census.

Data on sales, payroll, and employment for employer firms below the payroll cutoff were derived or estimated from administrative records of other Federal agencies except for a sample of small employer firms. This sample was included in the mail universe.

2. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers; i.e., all multiestablishment firms and all employer firms above the payroll size cutoff referred to in section 1b. Within this category, a report of company organization was conducted

periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 census, all multiestablishment firms were asked to notify the Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.

- b. A sample of small employer firms referred to in section 1b. These firms were sent the census mailing packages containing the appropriate 1992 questionnaire. For the retail trade sector, the overall sample of small employer firms was 20.6 percent which varied by kind of business.

Method of classifying kinds of business. The retail trade classifications for all establishments were based on the *Standard Industrial Classification Manual: 1987*¹ (SIC). However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

1. The nonmail universe.
 - a. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.
 - b. Selected small employers were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1987 census. Otherwise, the classification was obtained from administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a 1992 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1992 census kind-of-business code.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

- Establishments in the mail universe were classified on the basis of their self-designation, answers to questions on sales by merchandise line, and other special inquiries.

COMPARABILITY OF THE 1987 AND 1992 CENSUSES

The 1987 and 1992 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas. The boundaries of a number of areas for which data are shown in the 1992 census are not the same as in the 1987 census because of annexations; other boundary changes; and redefinitions of metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).² In addition, data for consolidated cities are included in the 1992 census.

Data for special economic urban areas (SEUA's) with 10,000 inhabitants or more in Michigan, Minnesota, New York, and Wisconsin qualified for publication in the 1992 census. This included townships in Michigan and Minnesota and towns in New York and Wisconsin. However, Minnesota did not have any townships that met the publication criteria.

EXPLANATION OF TERMS

Establishments. An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and are provided in the retail trade report, *Miscellaneous Subjects* (RC92-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1992. Appendix G provides a comparison of the number of establishments active any time during the year versus the number in business at the end of the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that

classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

Firms. A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

Sales. Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Annual payroll. Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, employee contributions to qualified pension plans, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all

²Newly defined metropolitan areas (MA's) were announced by the Office of Management and Budget (OMB) effective June 30, 1993.

employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on form 941.

First-quarter payroll. This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1992.

Paid employees for pay period including March 12. Paid employees consist of the full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

Auxiliary establishments. Each company included in this census was asked to identify and separately report auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, SIC major groups 52 through 59 in the SIC manual, includes establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

The retail trade industries were covered in the 1992 Economic and Agriculture Census. However, retail establishments of the following types were excluded from census coverage:

1. Federal, State, and local government agencies that sold merchandise, other than liquor stores operated by State and local governments
2. Officers' clubs and officers' open messes (classified based on primary activity with a T/O code of 90); and public school lunch programs except those which operated on a fee or contract basis (classified based on primary activity with a T/O code of 55)

The following types of retail establishments were covered in the census:

1. Appliance stores owned by public utilities if the establishments were primarily engaged in selling appliances to customers
2. Liquor stores operated by State and local governments

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification than defined in the SIC manual was needed, additional kinds of business were identified within a SIC industry.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities or merchandise lines are sold by different kinds of business is available in the 1992 Census of Retail Trade report, *Merchandise Line Sales*, RC92-S-3.)

Building Materials and Garden Supplies Stores (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn

and garden supplies; and manufactured (mobile) homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521). Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. For lumber yards, at least 32 percent of sales must be from the sale of lumber and millwork. Hardware is often an important line of retail lumber and building materials dealers. Also included in this group are home centers. These are retail establishments that sell both lumber and building materials and hardware. Additionally, they must sell at least 5 of the following merchandise lines: housewares, tools (power and/or hand), floor coverings, electrical supplies, kitchen cabinets, plumbing and bath supplies, lawn and garden products, paints and/or sundries, windows and/or doors, roofing, wallcoverings, ceiling products and materials, lawn and garden supplies, and appliances. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

Paint, glass, and wallpaper stores (SIC 523). Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

Hardware stores (SIC 525). Establishments primarily engaged in selling a number of basic hardware lines, such as tools, builders' hardware, locks and other security hardware, paint and glass, housewares, household appliances, cutlery, and building materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526). Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but

may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

Manufactured (mobile) home dealers (SIC 527). Establishments primarily engaged in the retail sale of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561 and those primarily selling utility trailers are classified in SIC 5599.

General Merchandise Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and home furnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, catalog showrooms, warehouse clubs, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596.

Department stores (SIC 531). Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the following groups of merchandise:

1. Household linens, dry goods, furniture, home furnishings, appliances, and radio and TV sets
2. A general line of apparel for the family

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the sales of the other group is \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (including leased depts.)

Department stores (excluding leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores also are presented:

Conventional department stores (SIC 531 pt.). Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department
2. May have a catalog order service
3. Are not affiliated with a company which operates similar establishments on a national basis

These stores often sell:

1. Soft goods and hard goods which are primarily nationally advertised brands
2. Appliances which are serviced by another company
3. Limited lines of merchandise through seasonal or special catalogs

Discount or mass merchandising department stores (SIC 531 pt.). Establishments which satisfy the criteria of a department store (see above) and usually:

1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices
2. Provide centralized check-out service
3. Sell merchandise through self-service with minimal customer assistance provided in any department
4. Do not have a catalog order service

These stores often sell:

1. Soft goods which are usually their own corporate brands or are unbranded
2. Hard goods which are primarily nationally advertised brands
3. Appliances which are serviced by another company

National chain department stores (SIC 531 pt.). Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department
2. Usually have a catalog order service
3. Are affiliated with a company which operates similar establishments on a national basis

These stores often sell:

1. Soft goods and hard goods which are their own corporate brands or are unbranded
2. Appliances which are serviced by their own company

Variety stores (SIC 533). Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous general merchandise stores (SIC 539). Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, housewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms. Establishments primarily engaged in the retail sales of merchandise by catalog, mail, or television order are classified in SIC 5961.

Warehouse clubs (SIC 539 pt.). Establishments primarily engaged in the retail sale of general lines of merchandise such as groceries; automotive tires, batteries, parts, and accessories; audio and video equipment; household appliances; office equipment and supplies; apparel; and books through warehouse-based operations. These establishments are sometimes known as membership warehouse clubs.

Catalog showrooms (SIC 539 pt.). Establishments primarily engaged in the retail sale of general lines of merchandise such as homefurnishings, housewares, jewelry, radios, televisions, stereo equipment, and sporting goods. Inventory is stored at the location but not usually on display. Customers order using a catalog and wait while the merchandise is being delivered from the stock room.

Other miscellaneous general merchandise stores (SIC 539 pt.). Establishments primarily engaged in the retail sale of several lines of merchandise such as piece goods, men's and women's apparel and accessories, dry goods, hardware, housewares, homefurnishings, and other lines in limited amounts. Included in this industry are stores selling commodities covered in the definition for industry 5311, but normally having less than 50 employees. Also included are stores known as country general stores.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

Grocery stores (SIC 541). Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats.

Supermarkets and other general-line grocery stores (SIC 541 pt.). Establishments commonly known as supermarkets, food stores, grocery stores, and food warehouses primarily engaged in the retail sale of a wide variety of grocery store merchandise. Customers normally make large, volume purchases from these stores.

Convenience food stores (SIC 541 pt.). Establishments primarily engaged in the retail sale of a medium variety of canned goods, dairy products, pre-packaged meats, and other grocery items in limited amounts. They also may sell newspapers, magazines, refreshment items, cigarettes, beer, wine, and novelties. Customers normally utilize a convenience store to purchase a few items, whereas grocery stores are utilized for large, volume purchases. Convenience stores normally have a maximum of two check-out counters; less than 2,500 square feet of total under-roof floor space; a small, private parking lot; and hours of operation which normally extend beyond those of traditional grocery stores. Establishments primarily selling convenience store items but also selling gasoline are classified in kind of business 541130.

Convenience food/gasoline stores (SIC 541 pt.). These are establishments that satisfy the criteria of a convenience food store and also sell gasoline; however, gasoline sales may not exceed 49 percent of total sales. Establishments selling convenience store items but primarily selling gasoline are classified in kind of business 554130.

Delicatessens (SIC 541 pt.). Establishments primarily engaged in the retail sale of cold cuts, oven-roasted meats, bread, and other grocery items. They often prepare sandwiches for carry-out and party platters, and may prepare gourmet platters for take-home consumption.

Meat and fish (seafood) markets (SIC 542). Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They

may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963, and establishments primarily engaged in the retail sale of poultry are classified in SIC 549.

Fruit and vegetable markets (SIC 543). Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are often found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

Candy, nut, and confectionery stores (SIC 544). Establishments primarily engaged in selling nuts, popcorn, boxed or bulk candy and other confections such as candied fruits, and chewing gum. Ice cream, frozen yogurt, and soft drinks are often sold in these stores. Candy or confectionery stores making their own products, and candy and popcorn stands in theaters are classified here.

Dairy products stores (SIC 545). Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen yogurt stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

Retail bakeries (SIC 546). Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

Retail bakeries—baking and selling (SIC 546 pt.). Establishments selling, over the counter, bakery products such as breads, rolls, cakes, cookies, and pies at least part of which are baked on the premises.

Retail bakeries—selling only (SIC 546 pt.). Establishments primarily engaged in the retail sale of bakery products such as breads, cakes, and pies none of which are produced on the premises.

Miscellaneous food stores (SIC 549). Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamins, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account, and sell dressed fowls or sell fowls cleaned and dressed by others.

Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included unless reported separately.

New and used car dealers (SIC 551). Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

Used car dealers (SIC 552). Establishments primarily engaged in selling used cars and not holding a franchise for the sale of new passenger cars. Some of these dealers may sell a small quantity of trucks and farm equipment. Some maintain repair and service departments. These establishments also frequently sell used pickups and vans at retail.

Auto and home supply stores (SIC 553). Establishments primarily engaged in the retail sale of auto supplies such as automotive batteries, parts, accessories; and sundry supplies such as polishes, paint, and decorative items. Establishments where used tires, batteries, and accessories exceed 49 percent of total sales are classified in SIC 501.

Auto parts, tires, and accessories stores (SIC 553 pt.). Establishments primarily engaged in the retail sale of new automotive tires and tubes. These establishments frequently have facilities for tire recapping and vulcanizing. These establishments also sell auto supplies such as automotive batteries, parts, and accessories. Establishments engaged in producing and installing custom-made seat covers for household users are included here.

Home and auto supply stores (SIC 553 pt.). Establishments primarily engaged in selling a combination of lines such as tires, batteries and accessories; household appliances; sporting goods; housewares and hardware. These differ from tire, battery, and accessory stores in that, although the largest merchandise line sales may be in automotive parts, accessories, and repairs, a considerable amount of sales also are made in nonautomotive lines.

Gasoline service stations (SIC 554). Establishments primarily engaged in selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.

Gasoline/convenience food stores (SIC 554 pt.). Establishments primarily engaged in the retail sale of gasoline and automotive lubricants and also sell a line of convenience store items such as milk, eggs, bread, beer, pet food, detergents, etc. Establishments selling gasoline and lubricants but primarily selling convenience food items are classified in SIC 541.

Other gasoline service stations and truck stops (SIC 554 pt.). Establishments primarily engaged in selling gasoline and automotive lubricants. These establishments usually sell tires, batteries, and accessories and perform related services. They also may do minor repair work. Truck stops primarily sell diesel fuel to truckers. They also may sell gasoline and lubricants, provide repair services, and operate a restaurant or motel as part of the truck stop establishment. They normally are open on a 24-hour per day basis.

Boat dealers (SIC 555). Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft including parts, accessories, marine supplies, and outboard motors.

Recreational vehicle dealers (SIC 556). Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches) including parts and accessories. Establishments primarily engaged in the retail sale of manufactured (mobile) homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

Motorcycle dealers (SIC 557). Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

Automotive dealers, not elsewhere classified (SIC 559). Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and go-carts. Also included are establishments primarily engaged in the retail sale of aircraft.

Apparel and Accessory Stores (SIC Major Group 56)

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for

personal wear and adornment. Not included are establishments which meet the criteria for Department Stores (SIC 531) or Miscellaneous General Merchandise Stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

Men's and boys' clothing and accessory stores (SIC 561). Establishments primarily engaged in selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

Women's clothing stores (SIC 562). Establishments primarily engaged in selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

Women's accessory and specialty stores (SIC 563). Establishments primarily engaged in selling women's accessories and specialties such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur including custom-made.

Furriers and fur shops (SIC 563 pt.). Establishments primarily engaged in making fur coats and other fur apparel to custom order and selling ready-made fur coats and other fur apparel. If fur repair and storage are the chief sources of receipts, the establishments are classified in Services, SIC 7219.

Other women's accessory and specialty stores (SIC 563 pt.). Establishments primarily engaged in selling a specialized line of women's accessories such as blouses, knitwear, hosiery, hats, foundation garments, negligees, costume jewelry, gloves and handbags. Juniors' and misses' accessory and specialty apparel is classified here.

Children's and infants' wear stores (SIC 564). Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565). Establishments primarily engaged in selling clothing, furnishings, and accessories for men, women, and children, without specializing

in sales for an individual sex or age group. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, and (2) sales of apparel items for an individual sex or age group are not more than three times the sales of all other apparel items.

Men's shoe stores (SIC 566 pt.). Establishments primarily engaged in selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification, if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

Women's shoe stores (SIC 566 pt.). Establishments primarily engaged in selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification, if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

Children's and juveniles' shoe stores (SIC 566 pt.). Establishments primarily engaged in selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification, if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

Family shoe stores (SIC 566 pt.). Establishments primarily engaged in selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification, if sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined.

Athletic footwear stores (SIC 566 pt.). Establishments primarily engaged in selling athletic shoes for activities such as tennis, jogging, baseball, softball, basketball, boxing, racquetball, football, volleyball, etc. These establishments may also sell athletic apparel.

Miscellaneous apparel and accessory stores (SIC 569). Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories, not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

Furniture and Homefurnishings Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5932. Stores furnishing interior decorating service are classified according to the merchandise handled. Stores primarily engaged in selling furnishings in conjunction with an interior decorator service are classified according to the merchandise handled; if the interior designer primarily advises clients on selection of merchandise, the establishment is classified in SIC 7389.

Furniture stores (SIC 5712). Establishments primarily engaged in selling new household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise. Furniture warehouse showrooms, sleep shops and waterbed stores, and specialty furniture stores such as baby furniture stores, are classified here. If sales of new office furniture account for more than half of the total sales, the establishments are classified in SIC 502120.

Floor covering stores (SIC 5713). Establishments primarily engaged in the retail sale of rugs, carpets, linoleum, floor tile, and related products. Stores selling ceramic (wall or floor) tile are classified in SIC 521130. Establishments included in this industry may incidentally perform installation but contractors primarily engaged in installing floor coverings for others are classified in SIC 1743 or 1752.

Drapery, curtain, and upholstery stores (SIC 5714). Establishments primarily engaged in selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

Miscellaneous homefurnishings stores (SIC 5719). Establishments primarily engaged in the retail sale of miscellaneous homefurnishings such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvass or by party-plan merchandising are classified in SIC 5963.

Household appliance stores (SIC 572). Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, microwave ovens, home freezers, and other household appliances such as electric irons, percolators, hot plates, vacuum cleaners, sewing machines, dehumidifiers, and self contained room air-conditioners. Many such stores also sell radios and television sets.

Radio, television, and electronics stores (SIC 5731). Establishments primarily engaged in the retail sale of radios, television sets, compact disc players, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, and records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

Computer stores (SIC 5734 pt.). Establishments primarily engaged in the retail sale of computer hardware and peripheral equipment such as printers, disk drives, etc. Computer software and computer furniture frequently are sold in these establishments.

Computer software stores (SIC 5734 pt.). Establishments primarily engaged in the retail sale of prepackaged (off-the-shelf) computer software. Computer furniture, peripheral equipment, books, supplies, and accessories are frequently sold in these establishments.

Record and prerecorded tape stores (SIC 5735). Establishments primarily engaged in selling phonograph records, compact discs, and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5734 and those primarily engaged in the rental of video tapes in SIC 7841.

Musical instrument stores (SIC 5736). Establishments primarily engaged in selling musical instruments such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.

Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments engaged in selling prepared foods and drinks for consumption on the premises. Also included are caterers which serve prepared food other than at the place of business and lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption. In-plant food contractors are included here as well as leased eating and drinking concessions in hotels, motels, sports arenas, and other amusement places.

Restaurants (SIC 5812 pt.). Establishments primarily engaged in serving prepared food and beverages. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified in Drinking Places (SIC 5813).

Cafeterias (SIC 5812 pt.). Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter/waitress service may be provided. Table and/or booth seating facilities are usually provided.

Refreshment places (SIC 5812 pt.). Establishments primarily engaged in selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "take-home" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

Other eating places (SIC 5812 pt.). This includes social caterers, contract feeding and ice cream and frozen yogurt shops. See following descriptions.

Social caterers (SIC 5812 pt.). Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

Contract feeding (SIC 5812 pt.). Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

Ice cream and frozen yogurt shops (SIC 5812 pt.). Establishments primarily engaged in selling ice cream, frozen yogurt, or other frozen ices for consumption either on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.) Establishments known as ice cream or yogurt shops but primarily selling hamburgers, hot dogs, etc. are classified in SIC 581240.

Drinking places (SIC 5813). Establishments primarily engaged in the retail sale of alcoholic drinks such as beer,

ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments. Meals may or may not be served.

Miscellaneous Retail Stores (SIC Major Group 59)

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: drug stores and proprietary stores; liquor stores; used merchandise stores; miscellaneous shopping goods stores; nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Drug stores (SIC 591 pt.). Establishments primarily engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. Some of these stores sell small electrical appliances, window fans, dishes, lawn chairs, and similar products. Drug stores are classified here if any prescriptions are sold or if there is an indication that a pharmacist is employed. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

Proprietary stores (SIC 591 pt.). Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Liquor stores (SIC 592). Establishments primarily engaged in selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Used merchandise stores (SIC 593). This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5015 and scrap and waste dealers are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

General-line sporting goods stores (SIC 5941 pt.). Establishments primarily engaged in selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Specialty-line sporting goods stores (SIC 5941 pt.). Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. These stores may also sell parts and/or accessories for the specialized line and often rent and/or repair the line they sell. Sales of motorcycles and motor scooters (including mopeds) are classified in SIC 5571. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

Book stores (SIC 5942). Establishments primarily engaged in selling new books and periodicals. Stationery and related items may also be sold. The subclassifications are general, specialty, and college book stores. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

Stationery stores (SIC 5943). Establishments primarily engaged in the retail sale of stationery such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies such as accounting and legal forms, blankbooks and forms, and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

Jewelry stores (SIC 5944). Establishments primarily engaged in the retail sale of any combination of the lines of jewelry such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631. Establishments primarily engaged in selling costume jewelry are classified in kind of business 563210.

Hobby, toy, and game shops (SIC 5945). Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items such as coins, stamps, and autographs are classified in SIC 5999.

Camera and photographic supply stores (SIC 5946). Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in the retail sale of video cameras are classified in SIC 5731. Establishments primarily engaged in finishing films are classified in SIC 7384.

Gift, novelty, and souvenir shops (SIC 5947). Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods.

Luggage and leather goods stores (SIC 5948). Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

Sewing, needlework, and piece goods stores (SIC 5949). Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

Catalog and mail-order houses (SIC 5961). Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, advertising on radio and television, and by operating catalog stores that carry little stock other than display items. They receive their orders by phone or mail and fill most of their orders by mail. These establishments do not ordinarily maintain stock for sale on the premises. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. Establishments primarily engaged in mail-order sales of computer hardware and/or software and television order (home shopping) sales are included within the classification.

Mail-order houses, department store merchandise (SIC 5961 pt.). These are mail-order houses selling the following lines of merchandise; furniture; homefurnishings; appliances; radio and TV sets; household linens and dry goods; and apparel with the same percentage requirements of a department store.

Mail-order houses, other general merchandise (SIC 5961 pt.). These are mail-order houses selling a variety of merchandise but not meeting the criteria of a department store (see SIC 5311 for criteria).

Mail-order houses, specialized (SIC 5961 pt.). These are mail-order houses which primarily sell a single item or a group of related items such as foods; apparel and accessories; computers and computer software; appliances, TV's, audio equipment, furniture, floor coverings, kitchenware, and homefurnishings; books and stationery; proprietary medicines; antiques; used merchandise; sporting goods; silverware; cigars and cigarettes; cameras and photographic equipment; gifts and novelties; optical goods; leather goods; artists' supplies; pet goods; hobby equipment; and toys and games. Sales of a single or related group of items must exceed 49 percent.

Automatic merchandising machine operators (SIC 5962). Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other

businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Direct selling establishments (SIC 5963). Establishments primarily engaged in selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment" is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings, and equipment; mobile food service; books and stationery; and other direct selling.

Direct selling, furniture, homefurnishings, and equipment (SIC 5963 pt.). These are establishments primarily engaged in direct selling of furniture, baby furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, plastic housewares, brooms and brushes, lamps and shades, mirrors and pictures, venetian blinds and window shades, radios and television sets and parts, household appliances such as refrigerators and broilers, and other homefurnishings. Sales of these items must exceed 49 percent of total sales. Sellers of brushes and other cleaning aids are classified here. Sellers by the party plan where the salesperson conducts parties in order to assemble customers are also included here.

Direct selling, mobile food service (SIC 5963 pt.). These are establishments primarily engaged in direct selling of food for immediate consumption such as sandwiches, soup, etc. Establishments primarily engaged in direct selling of food, not for immediate consumption, are classified in kind of business 596340.

Direct selling, books and stationery (SIC 5963 pt.). These are establishments primarily engaged in direct selling of books, magazine subscriptions, encyclopedias, and stationery. Sales of these items must exceed 49 percent of total sales. Direct sellers of greeting cards and newspapers are classified in kind of business 596340.

Direct selling, other (SIC 5963 pt.). These are direct selling establishments which sell merchandise not covered in above kind of businesses. Included are establishments selling building materials, hardware, and lawn and garden supplies; general merchandise; food (including frozen food and freezer plans) and the door-to-door delivery of dairy products (excluding prepared foods for immediate

consumption); apparel and accessories; cosmetics; proprietary medicines; used merchandise; sporting goods; jewelry; tobacco products; cameras and photographic equipment; gifts, novelties, and souvenirs; optical goods; leather goods; hobby equipment; religious articles; newspapers; greeting cards; and toys and games.

Fuel oil dealers (SIC 5983). Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984). Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

Fuel dealers, not elsewhere classified (SIC 5989). Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

Florists (SIC 5992). Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

Tobacco stores and stands (SIC 5993). Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994). Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

Optical goods stores (SIC 5995). Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

Miscellaneous retail stores, not elsewhere classified (SIC 5999). Establishments primarily engaged in the retail sale of specialized lines of merchandise, not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or

consigned merchandise at retail or at auction. Establishments primarily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7389.

Pet shops (SIC 5999 pt.). These are retail stores selling pets such as dogs, cats, birds, rabbits, and tropical fish; pet foods and remedies. Aquariums, cages, pet toys, and aquatic plants are often sold in these types of stores. Many of these shops board pets on the premises. If receipts from the boarding of pets account for more than 49 percent of total receipts, the establishments are classified in Agriculture, Industry 075200 6.

Art dealers (SIC 5999 pt.). These are retail establishments primarily engaged in the retail sale of art goods, including original oil paintings, sculptures, glassware items

and ceramics, at retail or at auction. Establishments primarily selling supplies for making ceramic items are classified in kind of business 594520. Establishments primarily selling artists' supplies are classified in kind of business 599990. Establishments primarily selling art reproductions are classified in Industry 571900.

Other miscellaneous retail stores, not elsewhere classified (SIC 5999 pt.). These are retail stores, not elsewhere classified, which sell specialized lines such as artists' supplies, above-ground swimming pools and supplies, orthopedic and artificial limbs, drafting materials, hearing aids, furniture polish, rubber stamps, monuments and tombstones, sanitary supplies (including disinfectants), seasonal decorations, artificial flowers and plants, fireworks, etc. Religious goods stores are classified here.



Appendix C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Services Division, Bureau of the Census, Washington, DC 20233]

SIC code	Title	Reporting form CB-	SIC code	Title	Reporting form CB-
52	BUILDING MATERIALS AND GARDEN SUPPLIES STORES		57	FURNITURE AND HOMEFURNISHINGS STORES	
5211	Lumber and other building materials dealers	5201	5712	Furniture stores	5701
5231	Paint, glass, and wallpaper stores	5202	5713	Floor covering stores	5704
5251	Hardware stores	5203	5714	Drapery, curtain, and upholstery stores	5705
5261	Retail nurseries, lawn and garden supply stores	5204	5719	Miscellaneous homefurnishings stores	5705
5271	Manufactured (mobile) home dealers	5205	5722	Household appliance stores	5702
			5731	Radio, television, and electronics stores	5702
			5734	Computer and software stores	5702
			5735	Record and prerecorded tape stores	5703
			5736	Musical instrument stores	5703
53	GENERAL MERCHANDISE STORES		58	EATING AND DRINKING PLACES	
5311 pt.	Conventional department stores	5301	5812 pt.	Restaurants	5801
5311 pt.	Discount or mass merchandising department stores	5301	5812 pt.	Social caterers	5801
5311 pt.	National chain department stores	5301	5812 pt.	Cafeterias	5801
5331	Variety stores	5302	5812 pt.	Refreshment places	5801
5399	Miscellaneous general merchandise stores	5301	5812 pt.	Contract feeding	5802
			5812 pt.	Ice cream and frozen yogurt shops	5801
			5813	Drinking places	5801
54	FOOD STORES		59	MISCELLANEOUS RETAIL STORES	
5411	Grocery stores	5400	5912 pt.	Drug stores	5901
5421	Meat and fish (seafood) markets	5400	5912 pt.	Proprietary stores	5901
5431	Fruit and vegetable markets	5400	5921	Liquor stores	5902
5441	Candy, nut, and confectionery stores	5400	5932	Used merchandise stores	5903
5451	Dairy products stores	5400	5941 pt.	General line sporting goods stores	5904
5461	Retail bakeries	5400	5941 pt.	Specialty line sporting goods stores	5904
5499	Miscellaneous food stores	5400			
			5942	Book stores	5905
			5943	Stationery stores	5906
			5944	Jewelry stores	5907
			5945	Hobby, toy, and game shops	5908
			5946	Camera and photographic supply stores	5909
			5947	Gift, novelty, and souvenir shops	5906
			5948	Luggage and leather goods stores	5906
			5949	Sewing, needlework, and piece goods stores	5910
			5961 pt.	Mail-order — department store merchandise	5911
			5961 pt.	Mail-order — other general merchandise	5911
			5961 pt.	Mail-order — specialized merchandise	5911
			5962	Automatic merchandising machine operators	5802
			5963 pt.	Direct selling — furniture, homefurnishings, and equipment	5911
			5963 pt.	Direct selling — mobile food service	5911
			5963 pt.	Direct selling — books and stationery	5911
			5963 pt.	Other direct selling	5911
			5983	Fuel oil dealers	5912
			5984	Liquefied petroleum gas (bottled gas) dealers	5912
			5989	Fuel dealers, n.e.c.	5912
			5992	Florists	5913, 5917
			5993	Tobacco stores and stands	5902
			5994	News dealers and newsstands	5902
			5995	Optical goods stores	5914
			5999 pt.	Pet shops	5915
			5999 pt.	Art dealers	5916
			5999 pt.	Other retail stores, n.e.c.	5916
55	AUTOMOTIVE DEALERS AND GASOLINE SERVICE STATIONS				
5511	New and used car dealers	5501			
5521	Used car dealers	5501			
5531 pt.	Auto parts, tires and accessories stores	5502			
5531 pt.	Home and auto supply stores	5502			
5541	Gasoline service stations	5504			
5551	Boat dealers	5503			
5561	Recreational vehicle dealers	5503			
5571	Motorcycle dealers	5503			
5599	Automotive dealers, n.e.c.	5503			
56	APPAREL AND ACCESSORY STORES				
5611	Men's and boys' clothing and accessory stores	5601			
5621	Women's clothing stores	5601			
5631	Women's accessory and specialty stores	5601			
5641	Children's and infants' wear stores	5601			
5651	Family clothing stores	5601			
5661 pt.	Men's shoe stores	5602			
5661 pt.	Women's shoe stores	5602			
5661 pt.	Children's and juveniles' shoe stores	5602			
5661 pt.	Family shoe stores	5602			
5661 pt.	Athletic footwear stores	5602			
5699	Miscellaneous apparel and accessory stores	5601			

Appendix D. Metropolitan Areas

(Titles and definitions shown for MSA's, CMSA's, and PMSA's are those established by the Office of Management and Budget, as of June 30, 1993)

VIRGINIA

Charlottesville, VA MSA

Albemarle County, VA
Fluvanna County, VA
Greene County, VA
Charlottesville city, VA

Danville, VA MSA

Pittsylvania County, VA
Danville city, VA

Johnson City-Kingsport-Bristol, TN-VA MSA

Carter County, TN
Hawkins County, TN
Sullivan County, TN
Unicoi County, TN
Washington County, TN
Scott County, VA
Washington County, VA
Bristol city, VA

Lynchburg, VA MSA

Amherst County, VA
Bedford County, VA
Campbell County, VA
Bedford city, VA
Lynchburg city, VA

Norfolk-Virginia Beach-Newport News, VA-NC MSA

Currituck County, NC
Gloucester County, VA
Isle of Wight County, VA
James City County, VA
Mathews County, VA
York County, VA
Chesapeake city, VA
Hampton city, VA
Newport News city, VA
Norfolk city, VA
Poquoson city, VA
Portsmouth city, VA
Suffolk city, VA
Virginia Beach city, VA
Williamsburg city, VA

Richmond-Petersburg, VA MSA

Charles City County, VA
Chesterfield County, VA
Dinwiddie County, VA
Goochland County, VA
Hanover County, VA
Henrico County, VA
New Kent County, VA
Powhatan County, VA
Prince George County, VA
Colonial Heights city, VA
Hopewell city, VA
Petersburg city, VA
Richmond city, VA

Roanoke, VA MSA

Botetourt County, VA
Roanoke County, VA
Roanoke city, VA
Salem city, VA

Washington, DC-MD-VA-WV PMSA—see Washington-Baltimore, DC-MD-VA-WV CMSA

Washington-Baltimore, DC-MD-VA-WV CMSA

Baltimore, MD PMSA
Anne Arundel County, MD
Baltimore County, MD
Carroll County, MD
Harford County, MD
Howard County, MD
Queen Anne's County, MD
Baltimore city, MD
Hagerstown, MD PMSA
Washington County, MD
Washington, DC-MD-VA-WV PMSA
District of Columbia, DC
Calvert County, MD
Charles County, MD
Frederick County, MD
Montgomery County, MD
Prince George's County, MD
Arlington County, VA

Washington-Baltimore, DC-MD-VA-WV CMSA—Con.

Washington, DC-MD-VA-WV PMSA—Con.

Clarke County, VA
Culpeper County, VA
Fairfax County, VA
Fauquier County, VA
King George County, VA
Loudoun County, VA
Prince William County, VA
Spotsylvania County, VA
Stafford County, VA

Washington-Baltimore, DC-MD-VA-WV CMSA—Con.

Washington, DC-MD-VA-WV PMSA—Con.

Warren County, VA
Alexandria city, VA
Fairfax city, VA
Falls Church city, VA
Fredericksburg city, VA
Manassas city, VA
Manassas Park city, VA
Berkeley County, WV
Jefferson County, WV

Appendix E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Percent of sales —		SIC code	Kind of business	Percent of sales —	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
52	Retail trade -----	11.5	4.5	56	Apparel and accessory stores -----	6.6	4.5
	Building materials and garden supplies stores ----	13.6	6.4	561	Men's and boys' clothing and accessory stores ----	8.2	5.7
				562, 3	Women's clothing and specialty stores -----	9.4	7.4
521, 3	Building materials and supply stores -----	11.8	6.5	562	Women's clothing stores -----	9.5	6.8
521	Lumber and other building materials dealers -----	11.5	6.1	563	Women's accessory and specialty stores -----	8.5	12.8
523	Paint, glass, and wallpaper stores -----	16.0	14.0	565	Family clothing stores -----	3.2	1.2
				566	Shoe stores -----	4.0	2.6
525	Hardware stores -----	27.2	6.3	566 pt.	Men's shoe stores -----	11.3	5.8
526	Retail nurseries, lawn and garden supply stores ----	21.8	6.9	566 pt.	Women's shoe stores -----	2.9	3.8
527	Manufactured (mobile) home dealers -----	14.8	3.6	566 pt.	Children's and juveniles' shoe stores -----	8.2	1.1
				566 pt.	Family shoe stores -----	4.2	2.4
				566 pt.	Athletic footwear stores -----	1.9	1.9
53	General merchandise stores -----	1.3	.3	564, 9	Other apparel and accessory stores -----	14.3	9.3
				564	Children's and infants' wear stores -----	6.8	12.1
531	Department stores (incl. leased depts.) ^{3 4} -----	—	—	569	Miscellaneous apparel and accessory stores ----	23.4	6.1
				57	Furniture and home furnishings stores -----	14.9	7.0
531	Department stores (excl. leased depts.) ³ -----	—	—	5712	Furniture stores -----	15.7	4.9
531 pt.	Conventional ³ -----	—	—	5713, 4, 9	Home furnishings stores -----	17.7	9.2
531 pt.	Discount or mass merchandising ³ -----	—	—	5713	Floor covering stores -----	26.8	12.5
531 pt.	National chain ³ -----	—	—	5714	Drapery, curtain, and upholstery stores -----	17.9	9.1
				5719	Miscellaneous home furnishings stores -----	10.9	6.8
533	Variety stores -----	3.9	.8	572	Household appliance stores -----	23.4	5.8
539	Miscellaneous general merchandise stores -----	5.1	1.2	573	Radio, television, computer, and music stores ----	11.0	7.8
				5731	Radio, television, and electronics stores -----	6.8	6.7
54	Food stores -----	9.5	3.6	5734	Computer and software stores -----	22.9	11.5
				5735	Record and prerecorded tape stores -----	4.6	3.9
541	Grocery stores -----	9.1	3.4	5736	Musical instrument stores -----	13.0	10.9
541 pt.	Supermarkets and other general-line grocery stores -----	6.9	2.9	58	Eating and drinking places -----	17.7	9.2
541 pt.	Convenience food stores -----	19.8	6.3	5812	Eating places -----	17.6	9.2
541 pt.	Convenience food/gasoline stores -----	21.7	5.2	5812 pt.	Restaurants -----	22.4	12.2
541 pt.	Delicatessens -----	52.2	7.6	5812 pt.	Cafeterias -----	8.4	5.2
				5812 pt.	Refreshment places -----	15.2	6.1
542	Meat and fish (seafood) markets -----	20.8	17.1	5812 pt.	Other eating places -----	7.6	11.4
				5813	Drinking places -----	29.5	7.1
546	Retail bakeries -----	20.1	5.9	591	Drug and proprietary stores -----	12.2	2.6
546 pt.	Retail bakeries —baking and selling -----	23.8	6.7	591 pt.	Drug stores -----	12.2	2.4
546 pt.	Retail bakeries —selling only -----	2.3	2.3	591 pt.	Proprietary stores -----	15.0	25.3
				59 ex. 591	Miscellaneous retail stores -----	13.0	5.5
543, 4, 5, 9	Other food stores -----	27.4	11.4	592	Liquor stores -----	2.4	2.3
543	Fruit and vegetable markets -----	38.2	6.3	593	Used merchandise stores -----	24.8	8.2
544	Candy, nut, and confectionery stores -----	21.3	4.8	594	Miscellaneous shopping goods stores -----	16.6	5.6
545	Dairy products stores -----	37.0	4.8	5941	Sporting goods stores and bicycle shops -----	15.9	6.7
549	Miscellaneous food stores -----	24.4	17.2	5941 pt.	General line sporting goods stores -----	11.1	5.5
				5941 pt.	Specialty line sporting goods stores -----	19.2	7.6
55 ex. 554	Automotive dealers -----	15.0	3.8	5942	Book stores -----	12.0	4.6
551	New and used car dealers -----	13.1	2.5	5944	Jewelry stores -----	18.4	5.9
552	Used car dealers -----	40.6	16.4	5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores ----	17.5	5.2
				5943	Stationery stores -----	29.4	6.2
553	Auto and home supply stores -----	18.9	8.5	5945	Hobby, toy, and game shops -----	8.4	2.4
553 pt.	Auto parts, tires, and accessories stores -----	18.2	8.3	5946	Camera and photographic supply stores -----	3.1	2.7
553 pt.	Home and auto supply stores -----	49.5	16.3	5947	Gift, novelty, and souvenir shops -----	31.7	9.3
				5948	Luggage and leather goods stores -----	4.9	7.8
555, 6, 7, 9	Miscellaneous automotive dealers -----	21.8	10.1	5949	Sewing, needlework, and piece goods stores ----	12.5	3.0
555	Boat dealers -----	20.7	10.5	596	Nonstore retailers -----	5.3	3.4
556	Recreational vehicle dealers -----	39.6	4.8	5961	Catalog and mail-order houses -----	2.2	2.9
557	Motorcycle dealers -----	10.8	12.5	5962	Automatic merchandising machine operators ----	10.6	3.3
559	Automotive dealers, n.e.c. -----	42.9	31.2	5963	Direct selling establishments -----	17.1	5.4
554	Gasoline service stations -----	13.2	6.6	598	Fuel dealers -----	18.8	6.9
				5983	Fuel oil dealers -----	23.9	7.0
554 pt.	Gasoline/convenience food stores -----	5.0	1.8	5984	Liquefied petroleum gas (bottled gas) dealers ----	6.4	6.7
554 pt.	Other gasoline service stations and truck stops ----	17.3	9.1	5989	Fuel dealers, n.e.c. -----	17.5	.1

See footnotes at end of table.

RETAIL TRADE — GEOGRAPHIC AREA SERIES

APPENDIX E E-1

SIC code	Kind of business	Percent of sales —		SIC code	Kind of business	Percent of sales —	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
59 ex. 591	Miscellaneous retail stores —Con.			59 ex. 591	Miscellaneous retail stores —Con.		
5992	Florists	26.4	9.0	5999	Miscellaneous retail stores, n.e.c.	24.4	16.1
5993	Tobacco stores and stands	6.2	3.6	5999 pt.	Pet shops	20.7	12.1
5994	News dealers and newsstands	10.9	13.3	5999 pt.	Art dealers	28.3	17.1
5995	Optical goods stores	23.6	7.8	5999 pt.	Other miscellaneous retail stores, n.e.c.	25.2	17.2

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Appendix F. **Geographic Notes**

VIRGINIA

Farmville is in Cumberland and Prince Edward Counties.

Appendix G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year for the State: 1992 and 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments in business —			
		Any time during year		At end of year	
		1992	1987	1992	1987
	Retail trade	37 360	34 916	34 140	32 233
52	Building materials and garden supplies stores	1 486	1 530	1 368	1 434
521, 3	Building materials and supply stores	754	770	687	713
521	Lumber and other building materials dealers	531	567	490	528
523	Paint, glass, and wallpaper stores	223	203	197	185
525	Hardware stores	350	365	327	346
526	Retail nurseries, lawn and garden supply stores	276	281	251	246
527	Manufactured (mobile) home dealers	106	134	103	129
53	General merchandise stores	1 107	1 063	1 029	1 009
531	Department stores (incl. leased depts.) ^{1 2}	318	292	302	286
531	Department stores (excl. leased depts.) ¹	318	292	302	286
531 pt.	Conventional ¹	70	77	68	76
531 pt.	Discount or mass merchandising ¹	189	166	176	162
531 pt.	National chain ¹	59	49	58	48
533	Variety stores	446	324	431	304
539	Miscellaneous general merchandise stores	343	447	296	419
54	Food stores	4 883	4 937	4 499	4 524
541	Grocery stores	4 076	4 107	3 781	3 777
542	Meat and fish (seafood) markets	167	196	146	171
546	Retail bakeries	304	250	271	228
546 pt.	Retail bakeries —baking and selling	255	223	229	202
546 pt.	Retail bakeries —selling only	49	27	42	26
543, 4, 5, 9	Other food stores	336	384	301	348
543	Fruit and vegetable markets	54	60	52	54
544	Candy, nut, and confectionery stores	87	98	73	84
545	Dairy products stores	36	79	34	76
549	Miscellaneous food stores	159	147	142	134
55 ex. 554	Automotive dealers	2 481	2 600	2 273	2 429
551	New and used car dealers	598	697	560	669
552	Used car dealers	603	490	535	437
553	Auto and home supply stores	1 027	1 147	952	1 077
553 pt.	Auto parts, tires, and accessories stores	987	1 021	915	960
553 pt.	Home and auto supply stores	40	126	37	117
555, 6, 7, 9	Miscellaneous automotive dealers	253	266	226	246
555	Boat dealers	120	118	101	112
556	Recreational vehicle dealers	41	55	40	51
557	Motorcycle dealers	82	82	75	74
559	Automotive dealers, n.e.c.	10	11	10	9
554	Gasoline service stations	2 634	2 740	2 441	2 523
56	Apparel and accessory stores	3 772	3 481	3 380	3 236
561	Men's and boys' clothing and accessory stores	439	368	408	343
562, 3	Women's clothing and specialty stores	1 528	1 405	1 367	1 303
562	Women's clothing stores	1 287	1 229	1 157	1 143
563	Women's accessory and specialty stores	241	176	210	160
565	Family clothing stores	462	415	403	393
566	Shoe stores	996	928	914	865
566 pt.	Men's shoe stores	59	65	54	60
566 pt.	Women's shoe stores	157	204	130	189
566 pt.	Children's and juveniles' shoe stores	48	50	44	48
566 pt.	Family shoe stores	599	538	557	499
566 pt.	Athletic footwear stores	133	71	129	69
564, 9	Other apparel and accessory stores	347	365	288	332
564	Children's and infants' wear stores	144	139	118	121
569	Miscellaneous apparel and accessory stores	203	226	170	211

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

APPENDIX G G-1

SIC code	Kind of business	Establishments in business —			
		Any time during year		At end of year	
		1992	1987	1992	1987
57	Furniture and homefurnishings stores -----	3 153	2 973	2 888	2 777
5712	Furniture stores -----	961	947	891	899
5713, 4, 9	Homefurnishings stores -----	1 021	862	938	814
5713	Floor covering stores -----	398	375	370	348
5714	Drapery, curtain, and upholstery stores -----	75	96	66	95
5719	Miscellaneous homefurnishings stores -----	548	391	502	371
572	Household appliance stores -----	219	266	207	250
573	Radio, television, computer, and music stores -----	952	898	852	814
5731	Radio, television, and electronics stores -----	437	502	390	444
5734	Computer and software stores -----	176	122	159	111
5735	Record and prerecorded tape stores -----	233	160	205	152
5736	Musical instrument stores -----	106	114	98	107
58	Eating and drinking places -----	9 430	8 019	8 518	7 238
5812	Eating places -----	9 263	7 781	8 361	7 028
5812 pt.	Restaurants -----	4 262	3 602	3 829	3 240
5812 pt.	Cafeterias -----	134	141	121	126
5812 pt.	Refreshment places -----	3 964	3 211	3 592	2 899
5812 pt.	Other eating places -----	903	827	819	763
5813	Drinking places -----	167	238	157	210
591	Drug and proprietary stores -----	1 178	1 269	1 127	1 224
591 pt.	Drug stores -----	1 150	1 212	1 103	1 171
591 pt.	Proprietary stores -----	28	57	24	53
59 ex. 591	Miscellaneous retail stores -----	7 236	6 304	6 617	5 839
592	Liquor stores -----	292	282	286	279
593	Used merchandise stores -----	490	372	452	347
594	Miscellaneous shopping goods stores -----	3 447	3 113	3 168	2 882
5941	Sporting goods stores and bicycle shops -----	561	494	515	448
5941 pt.	General line sporting goods stores -----	171	165	159	149
5941 pt.	Specialty line sporting goods stores -----	390	329	356	299
5942	Book stores -----	368	304	350	287
5944	Jewelry stores -----	725	690	659	648
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	1 793	1 625	1 644	1 499
5943	Stationery stores -----	85	91	80	84
5945	Hobby, toy, and game shops -----	347	304	316	272
5946	Camera and photographic supply stores -----	74	80	70	77
5947	Gift, novelty, and souvenir shops -----	986	849	898	786
5948	Luggage and leather goods stores -----	62	51	57	46
5949	Sewing, needlework, and piece goods stores -----	239	250	223	234
596	Nonstore retailers -----	642	531	590	505
5961	Catalog and mail-order houses -----	206	186	184	176
5962	Automatic merchandising machine operators -----	118	93	106	90
5963	Direct selling establishments -----	318	252	300	239
598	Fuel dealers -----	256	313	245	295
5983	Fuel oil dealers -----	169	187	163	180
5984	Liquefied petroleum gas (bottled gas) dealers -----	75	97	71	89
5989	Fuel dealers, n.e.c. -----	12	29	11	26
5992	Florists -----	729	637	648	581
5993	Tobacco stores and stands -----	29	41	26	34
5994	News dealers and newsstands -----	33	26	29	22
5995	Optical goods stores -----	404	352	367	313
5999	Miscellaneous retail stores, n.e.c. -----	914	637	806	581
5999 pt.	Pet shops -----	175	130	154	119
5999 pt.	Art dealers -----	89	48	83	44
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	650	459	569	418

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Publication Program

1992 CENSUS OF RETAIL TRADE

Publications of the 1992 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports and compact disc-read only memory (CD-ROM).

Final Reports

Geographic area series—52 reports (RC92-A-1 to -52)

A separate paperbound report containing data for establishments with payroll is published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll including number of establishments, sales, payroll, and employment by varied retail classifications. All statistics are presented for the State, metropolitan areas (MA's), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1992 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1987 and 1992 are shown by kind of business.

Nonemployer statistics series—1 report (RC92-N-1)

This report includes number of establishments and sales by kind of business for all establishments, establishments with payroll, and establishments without payroll for the United States and States. Data on sales size of establishments without payroll and the number of proprietorships and partnerships is also provided for the United States. Also presented are statistics for establishments without payroll including number of establishments and sales by varied retail classifications for MA's. Similar data for counties and places with 2,500 inhabitants or more are available on electronic media only.

Subject series—4 reports (RC92-S-1 to -4)

The *Establishment and Firm Size* report (RC92-S-1) presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

The *Measures of Value Produced, Capital Expenditures, Depreciable Assets, and Operating Expenses* report (RC92-S-2) presents data on measures of value produced, capital expenditures, depreciable assets, and operating expenses for firms with payroll

for the United States by major kind of business. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc. Receipts data also are provided.

The *Merchandise Line Sales* report (RC92-S-3) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MA, and the United States as a whole. Data for States and MA's will be available on electronic media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 43 broad merchandise line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of retail businesses.

The *Miscellaneous Subjects* report (RC92-S-4) contains special statistics on eating and drinking places, gasoline service stations, shoe stores, optical goods stores, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MA's.

Special report series—1 report (RC92-SP-1)

The *Selected Statistics* report presents selected data for establishments with and without payroll for 1992 and 1987 by kind of business. Data include number of establishments, sales, payroll and employment, and selected ratios and rankings. Data are presented for the United States as a whole and for States and MA's.

Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the final reports as well as additional information not published in the final reports such as ZIP Code statistics available from series RC92-Z, merchandise line sales statistics for States and MA's from series RC92-S, and nonemployer data for counties and places from series RC92-N. Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

OTHER ECONOMIC CENSUS REPORTS

Data on wholesale trade, service industries, transportation, communications, utilities, financial, insurance, real estate, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas: Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.