

Table Q1. New Houses Sold by Sales Price: United States

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$125,000	\$125,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$249,999	\$250,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
Number of houses ¹										
ANNUAL DATA										
2009	375	25	41	96	66	48	46	23	20	10
2010	323	19	36	79	54	43	44	21	18	8
2011	306	19	31	68	59	40	46	20	17	6
2012 (p)	367	16	30	76	69	52	61	32	21	9
RSE (%)	4	13	10	8	6	9	7	9	10	14
QUARTERLY DATA										
2009: 1st quarter	84	6	10	22	15	11	10	5	4	2
2nd quarter	104	6	11	26	18	13	14	7	5	2
3rd quarter	104	7	12	28	17	13	12	6	7	3
4th quarter	83	7	9	20	16	11	10	4	4	3
2010: 1st quarter	86	6	11	20	14	13	11	5	5	2
2nd quarter	95	6	11	24	16	12	13	6	5	2
3rd quarter	75	4	7	19	13	11	9	4	4	2
4th quarter	66	3	8	16	10	8	10	5	4	2
2011: 1st quarter	71	4	7	15	14	8	12	5	4	1
2nd quarter	87	4	9	20	17	12	13	6	4	1
3rd quarter	76	5	8	17	15	10	11	4	4	2
4th quarter	72	6	7	17	14	9	10	4	3	1
2012: 1st quarter	87	5	8	17	17	13	14	7	4	2
2nd quarter	103	5	9	22	20	14	16	8	5	3
3rd quarter (r)	94	4	6	19	17	13	16	10	6	2
4th quarter (p)	83	3	6	18	16	12	15	7	5	2
RSE (%)	5	18	17	11	11	13	9	14	17	21
Percent distribution										
ANNUAL DATA										
2009	100	7	11	26	18	13	12	6	5	3
2010	100	6	11	24	17	13	14	6	6	3
2011	100	6	10	22	19	13	15	7	5	2
2012 (p)	100	4	8	21	19	14	17	9	6	2
QUARTERLY DATA										
2009: 1st quarter	100	7	12	26	17	13	12	6	4	2
2nd quarter	100	6	10	25	18	13	13	7	5	2
3rd quarter	100	6	12	27	17	12	11	6	6	2
4th quarter	100	8	11	24	19	13	12	5	5	4
2010: 1st quarter	100	7	13	23	16	15	13	6	6	3
2nd quarter	100	6	11	26	17	12	14	6	5	2
3rd quarter	100	6	10	26	18	15	12	6	5	2
4th quarter	100	5	12	25	15	11	15	7	6	3
2011: 1st quarter	100	6	10	22	20	12	16	7	6	1
2nd quarter	100	5	10	23	19	14	15	7	5	2
3rd quarter	100	6	11	23	20	13	15	5	5	2
4th quarter	100	8	10	23	20	13	14	6	5	2
2012: 1st quarter	100	6	9	20	19	15	16	8	5	2
2nd quarter	100	5	9	21	19	13	16	8	5	3
3rd quarter (r)	100	4	7	20	18	14	17	10	7	2
4th quarter (p)	100	4	8	22	19	14	18	8	6	2

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q2. New Houses Sold by Sales Price: Northeast

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
Number of houses ¹						
ANNUAL DATA						
2009	31	5	10	9	4	3
2010	31	5	8	11	4	3
2011	21	2	7	7	3	1
2012 (p)	29	4	7	11	4	2
RSE (%)	9	41	20	17	32	37
QUARTERLY DATA						
2009: 1st quarter	6	1	2	1	1	(Z)
2nd quarter	8	2	3	2	1	1
3rd quarter	10	2	2	3	2	1
4th quarter	8	1	3	3	1	1
2010: 1st quarter	8	1	2	3	1	1
2nd quarter	9	2	2	4	1	1
3rd quarter	8	1	3	2	1	1
4th quarter	6	1	2	2	1	(Z)
2011: 1st quarter	6	(Z)	2	3	1	(Z)
2nd quarter	6	1	2	2	1	(Z)
3rd quarter	6	1	2	2	1	(Z)
4th quarter	4	(Z)	1	1	(Z)	(Z)
2012: 1st quarter	7	1	2	2	1	(Z)
2nd quarter	8	1	2	3	1	1
3rd quarter (r)	9	1	2	4	1	1
4th quarter (p)	6	(Z)	1	2	1	1
RSE (%)	11	57	35	23	27	41
Percent distribution						
ANNUAL DATA						
2009	100	18	32	27	13	10
2010	100	16	26	36	14	8
2011	100	11	33	34	14	7
2012 (p)	100	15	25	39	13	9
QUARTERLY DATA						
2009: 1st quarter	100	22	26	25	20	6
2nd quarter	100	19	39	23	8	10
3rd quarter	100	22	21	30	16	11
4th quarter	100	9	33	32	10	16
2010: 1st quarter	100	15	27	34	15	9
2nd quarter	100	17	17	42	14	10
3rd quarter	100	18	34	28	12	8
4th quarter	100	12	27	35	18	8
2011: 1st quarter	100	7	29	45	12	7
2nd quarter	100	19	36	30	10	4
3rd quarter	100	11	36	29	17	7
4th quarter	100	8	37	36	11	8
2012: 1st quarter	100	16	32	36	10	6
2nd quarter	100	17	25	39	9	10
3rd quarter (r)	100	13	19	45	15	8
4th quarter (p)	100	7	22	41	18	12

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z. Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q3. New Houses Sold by Sales Price: Midwest

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
Number of houses ¹						
ANNUAL DATA						
2009	54	13	17	15	6	2
2010	45	10	13	15	6	2
2011	45	10	12	13	8	2
2012 (p)	49	7	12	17	10	3
RSE (%)	11	21	22	14	16	20
QUARTERLY DATA						
2009: 1st quarter	11	3	4	3	1	(Z)
2nd quarter	14	3	4	4	2	(Z)
3rd quarter	15	4	5	4	2	1
4th quarter	13	3	4	4	2	1
2010: 1st quarter	12	3	3	4	1	(Z)
2nd quarter	14	3	4	4	2	(Z)
3rd quarter	11	2	4	4	1	(Z)
4th quarter	8	2	2	3	1	1
2011: 1st quarter	8	2	2	2	1	(Z)
2nd quarter	12	2	4	4	2	1
3rd quarter	12	3	4	4	2	(Z)
4th quarter	12	3	3	3	2	1
2012: 1st quarter	10	2	2	4	2	1
2nd quarter	14	2	3	5	3	1
3rd quarter (r)	13	1	3	4	3	1
4th quarter (p)	12	2	3	4	2	(Z)
RSE (%)	12	32	21	23	24	27
Percent distribution						
ANNUAL DATA						
2009	100	25	31	28	12	4
2010	100	22	28	33	13	3
2011	100	21	28	29	17	5
2012 (p)	100	15	24	35	20	6
QUARTERLY DATA						
2009: 1st quarter	100	25	35	26	11	4
2nd quarter	100	24	30	28	15	3
3rd quarter	100	28	31	27	11	3
4th quarter	100	21	29	31	12	5
2010: 1st quarter	100	22	26	36	11	4
2nd quarter	100	25	29	31	13	2
3rd quarter	100	23	33	33	10	1
4th quarter	100	21	23	34	16	6
2011: 1st quarter	100	23	29	28	17	4
2nd quarter	100	17	29	30	19	5
3rd quarter	100	22	30	29	15	4
4th quarter	100	24	23	29	19	6
2012: 1st quarter	100	19	23	35	17	6
2nd quarter	100	17	23	34	21	5
3rd quarter (r)	100	8	25	35	26	6
4th quarter (p)	100	20	28	35	15	3

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z. Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q4. New Houses Sold by Sales Price: South

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
Number of houses ¹						
ANNUAL DATA						
2009	202	48	58	55	30	11
2010	173	41	47	46	29	10
2011	168	36	40	50	32	10
2012 (p)	195	35	47	57	45	11
RSE (%)	6	12	10	9	12	17
QUARTERLY DATA						
2009: 1st quarter	48	12	14	13	7	2
2nd quarter	56	11	16	16	9	3
3rd quarter	53	13	16	13	7	3
4th quarter	45	12	12	13	6	2
2010: 1st quarter	45	13	12	12	6	2
2nd quarter	51	12	15	15	8	2
3rd quarter	41	8	12	12	7	2
4th quarter	37	9	10	8	8	3
2011: 1st quarter	40	9	10	11	8	3
2nd quarter	47	10	12	14	9	2
3rd quarter	41	9	9	13	7	2
4th quarter	39	9	10	11	6	2
2012: 1st quarter	50	10	12	15	11	2
2nd quarter	51	11	13	14	11	3
3rd quarter (r)	47	8	11	13	12	3
4th quarter (p)	47	7	11	15	12	3
RSE (%)	7	15	15	11	17	23
Percent distribution						
ANNUAL DATA						
2009	100	24	29	27	15	5
2010	100	24	27	27	17	6
2011	100	22	24	30	19	6
2012 (p)	100	18	24	29	23	6
QUARTERLY DATA						
2009: 1st quarter	100	25	30	27	14	4
2nd quarter	100	21	29	29	17	5
3rd quarter	100	25	30	25	14	6
4th quarter	100	27	27	28	13	5
2010: 1st quarter	100	28	26	26	14	5
2nd quarter	100	23	29	29	15	4
3rd quarter	100	20	29	29	17	5
4th quarter	100	23	28	21	20	8
2011: 1st quarter	100	22	25	27	20	6
2nd quarter	100	21	25	30	18	5
3rd quarter	100	23	23	31	18	5
4th quarter	100	23	27	29	16	5
2012: 1st quarter	100	20	25	29	22	5
2nd quarter	100	21	25	28	21	6
3rd quarter (r)	100	17	23	29	25	6
4th quarter (p)	100	14	24	32	25	6

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z. Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q5. New Houses Sold by Sales Price: West

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
Number of houses ¹						
ANNUAL DATA						
2009	87	21	34	24	6	3
2010	74	18	28	19	6	2
2011	72	17	29	20	4	2
2012 (p)	95	18	41	26	7	3
RSE (%)	4	12	9	12	15	23
QUARTERLY DATA						
2009: 1st quarter	18	4	8	5	1	1
2nd quarter	26	6	8	8	2	1
3rd quarter	26	6	10	6	2	1
4th quarter	18	4	7	4	1	1
2010: 1st quarter	22	5	8	6	2	1
2nd quarter	21	5	8	6	2	1
3rd quarter	15	4	7	3	1	(Z)
4th quarter	15	4	6	4	1	(Z)
2011: 1st quarter	17	4	8	4	1	(Z)
2nd quarter	22	4	9	6	1	1
3rd quarter	16	4	6	5	1	1
4th quarter	17	4	7	4	1	(Z)
2012: 1st quarter	21	3	10	6	1	1
2nd quarter	30	6	13	8	2	1
3rd quarter (r)	26	5	11	7	2	1
4th quarter (p)	19	4	7	6	1	1
RSE (%)	12	26	12	17	33	37
Percent distribution						
ANNUAL DATA						
2009	100	24	39	28	7	4
2010	100	24	39	26	8	3
2011	100	23	41	28	6	3
2012 (p)	100	19	43	28	7	3
QUARTERLY DATA						
2009: 1st quarter	100	21	43	29	3	3
2nd quarter	100	25	33	30	8	4
3rd quarter	100	24	40	25	9	2
4th quarter	100	25	40	25	5	5
2010: 1st quarter	100	22	39	27	9	3
2nd quarter	100	24	36	28	9	3
3rd quarter	100	24	44	22	8	3
4th quarter	100	29	37	26	5	3
2011: 1st quarter	100	22	44	25	7	1
2nd quarter	100	21	41	29	7	2
3rd quarter	100	26	39	28	4	3
4th quarter	100	25	41	26	5	3
2012: 1st quarter	100	15	48	28	6	3
2nd quarter	100	20	43	27	7	3
3rd quarter (r)	100	20	43	26	9	2
4th quarter (p)	100	19	39	31	7	4

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z. Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q6. Median and Average Sales Price of Houses Sold by Region

[Dollars]

Period	United States ¹	Northeast	Midwest	South	West
Median Sales Price					
ANNUAL DATA					
2009	216,700	302,500	189,200	194,800	263,700
2010	221,800	329,900	197,700	196,800	259,300
2011	227,200	322,800	203,300	211,400	256,000
2012 (p)	243,600	368,500	227,300	224,000	267,200
RSE (%)	3	11	6	4	3
QUARTERLY DATA					
2009: 1st quarter	208,400	314,800	187,100	189,300	274,300
2nd quarter	220,900	272,500	193,200	201,000	272,400
3rd quarter	214,300	322,200	184,900	189,700	253,700
4th quarter	219,000	324,600	196,000	191,800	251,900
2010: 1st quarter	222,900	337,400	203,800	187,900	263,600
2nd quarter	219,500	348,700	192,400	195,200	264,100
3rd quarter	224,100	291,000	191,800	203,900	259,500
4th quarter	224,300	358,000	205,800	198,500	248,900
2011: 1st quarter	226,900	336,200	196,800	209,800	251,400
2nd quarter	228,100	289,100	211,600	209,900	259,200
3rd quarter	223,500	324,100	195,400	210,300	251,400
4th quarter	221,100	322,800	209,800	201,200	252,000
2012: 1st quarter	238,400	305,400	223,100	217,300	272,300
2nd quarter	238,700	360,900	230,600	211,700	258,600
3rd quarter (r)	248,800	385,700	239,500	226,200	265,500
4th quarter (p)	244,700	376,700	208,400	235,200	273,500
RSE (%)	4	10	8	5	5
Average Sales Price					
ANNUAL DATA					
2009	270,900	411,300	227,700	241,200	321,600
2010	272,900	415,800	232,800	244,900	316,600
2011	267,900	389,900	241,700	248,900	301,800
2012 (p)	288,400	420,600	262,800	263,300	316,000
RSE (%)	2	9	5	4	3
QUARTERLY DATA					
2009: 1st quarter	257,000	370,600	219,600	234,500	311,000
2nd quarter	273,400	377,300	234,000	243,500	336,900
3rd quarter	274,100	437,700	217,700	243,800	317,800
4th quarter	272,900	465,800	235,300	232,900	318,800
2010: 1st quarter	275,300	432,000	248,000	235,500	326,800
2nd quarter	268,800	432,200	220,500	233,700	322,200
3rd quarter	266,000	406,400	214,400	243,200	306,700
4th quarter	278,000	415,500	251,100	261,100	295,900
2011: 1st quarter	268,100	409,000	229,400	251,600	291,800
2nd quarter	267,600	348,700	247,500	244,200	311,000
3rd quarter	263,000	394,700	230,400	247,500	294,700
4th quarter	259,700	381,600	248,200	236,100	298,200
2012: 1st quarter	278,000	372,800	254,300	254,600	319,000
2nd quarter	282,700	411,800	261,000	253,000	313,400
3rd quarter (r)	294,500	428,500	271,700	269,400	313,900
4th quarter (p)	289,800	500,100	236,600	269,400	317,500
RSE (%)	2	13	6	4	4

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^PPreliminary. ^RRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹ May reflect revisions not distributed to months.

Table Q7. New Houses Sold by Type of Financing

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

Period	Total	Conventional ¹	FHA	VA	Cash
Number of houses ²					
ANNUAL DATA					
2009	375	234	92	32	17
2010	323	189	81	35	19
2011	306	190	61	35	20
2012 (p)	367	234	74	36	23
RSE (%)	4	4	10	25	8
QUARTERLY DATA					
2009: 1st quarter	84	52	20	8	4
2nd quarter	104	63	27	10	4
3rd quarter	104	66	24	10	4
4th quarter	83	53	21	5	5
2010: 1st quarter	86	50	24	8	5
2nd quarter	95	55	24	12	4
3rd quarter	75	43	19	8	5
4th quarter	66	41	14	7	4
2011: 1st quarter	71	42	16	8	5
2nd quarter	87	55	18	9	5
3rd quarter	76	47	14	9	6
4th quarter	72	45	13	9	4
2012: 1st quarter	87	53	21	8	5
2nd quarter	103	66	21	9	7
3rd quarter (r)	94	60	16	12	6
4th quarter (p)	83	56	16	6	5
RSE (%)	5	5	12	26	19
Percent distribution					
ANNUAL DATA					
2009	100	62	24	9	4
2010	100	58	25	11	6
2011	100	62	20	11	7
2012 (p)	100	64	20	10	6
QUARTERLY DATA					
2009: 1st quarter	100	62	24	9	4
2nd quarter	100	61	26	9	4
3rd quarter	100	63	23	10	4
4th quarter	100	64	25	6	6
2010: 1st quarter	100	58	27	9	5
2nd quarter	100	58	26	12	5
3rd quarter	100	58	25	10	7
4th quarter	100	61	21	11	6
2011: 1st quarter	100	59	22	12	7
2nd quarter	100	64	20	11	6
3rd quarter	100	62	19	12	8
4th quarter	100	62	19	13	6
2012: 1st quarter	100	61	24	9	6
2nd quarter	100	64	20	9	7
3rd quarter (r)	100	64	17	13	6
4th quarter (p)	100	67	19	8	6

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z. Less than 500 units or less than 0.5 percent.

¹Includes houses reporting other types of financing.²Houses for which type of financing was not reported have been distributed proportionally to those for which type of financing was reported.

Table Q8. Median and Average Sales Price of New Houses Sold by Type of Financing

[Dollars]

Period	Total ¹	Conventional ²	FHA	VA	Cash
Median Sales Price					
ANNUAL DATA					
2009	216,700	239,900	182,700	204,100	262,900
2010	221,800	252,800	186,900	210,100	244,700
2011	227,200	244,700	191,700	216,900	232,100
2012 (p)	243,600	269,600	199,000	228,000	248,700
RSE (%)	3	4	3	7	5
QUARTERLY DATA					
2009: 1st quarter	208,400	229,000	175,500	207,000	275,700
2nd quarter	220,900	247,600	190,600	197,300	260,700
3rd quarter	214,300	235,600	179,900	206,500	262,500
4th quarter	219,000	240,000	176,500	198,400	247,000
2010: 1st quarter	222,900	250,900	184,400	221,900	222,300
2nd quarter	219,500	239,800	185,900	200,000	249,000
3rd quarter	224,100	245,700	190,600	209,500	220,300
4th quarter	224,300	262,900	188,400	205,200	250,800
2011: 1st quarter	226,900	253,400	184,900	219,300	216,100
2nd quarter	228,100	243,200	190,500	226,700	236,800
3rd quarter	223,500	234,800	191,400	216,200	249,000
4th quarter	221,100	241,000	198,500	198,400	205,000
2012: 1st quarter	238,400	261,500	202,100	217,300	261,000
2nd quarter	238,700	259,000	193,600	208,400	249,200
3rd quarter (r)	248,800	278,000	202,200	228,600	264,900
4th quarter (p)	244,700	261,800	200,600	266,800	236,800
RSE (%)	4	5	4	6	(A)
Average Sales Price					
ANNUAL DATA					
2009	270,900	298,700	202,400	225,500	324,600
2010	272,900	306,100	206,900	229,300	318,800
2011	267,900	288,000	212,600	235,400	282,700
2012 (p)	288,400	317,300	219,000	246,900	301,600
RSE (%)	2	3	2	4	4
QUARTERLY DATA					
2009: 1st quarter	257,000	290,200	192,800	217,800	296,500
2nd quarter	273,400	302,900	207,600	227,900	342,300
3rd quarter	274,100	301,000	202,000	223,800	318,100
4th quarter	272,900	297,000	195,300	229,000	339,900
2010: 1st quarter	275,300	311,900	205,900	233,800	309,500
2nd quarter	268,800	299,500	207,100	228,300	296,600
3rd quarter	266,000	302,600	208,500	225,900	282,000
4th quarter	278,000	305,500	210,000	225,600	347,400
2011: 1st quarter	268,100	292,800	208,400	233,400	242,800
2nd quarter	267,600	284,500	215,600	242,300	292,200
3rd quarter	263,000	276,300	208,400	235,500	304,700
4th quarter	259,700	280,700	212,400	220,700	263,500
2012: 1st quarter	278,000	303,400	220,600	237,700	298,900
2nd quarter	282,700	314,000	214,000	229,000	292,200
3rd quarter (r)	294,500	327,200	218,600	247,600	307,000
4th quarter (p)	289,800	311,200	224,000	280,400	312,800
RSE (%)	2	4	3	5	12

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^PPreliminary. ^RRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹ May reflect revisions not distributed to months.

² Includes houses reporting other types of financing.