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**Federal Home Loan Bank Advances and Commercial Bank Portfolio  
Composition**

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## Federal Home Loan Bank Advances and Commercial Bank Portfolio Composition

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### **Abstract**

The primary mission of the 12 cooperatively owned Federal Home Loan Banks (FHLBs) is to provide their members financial products and services to assist and enhance member housing finance. In this paper, we consider the role of the FHLBs' traditional product – “advances,” or collateralized loans to members – in stabilizing commercial bank members' residential mortgage lending activities.

Our theoretical model shows that using membership criteria (such as a minimum of 10 percent of the portfolio being in mortgage-related assets) or using mortgage-related assets as collateral does not ensure that FHLB advances will be put to use for stabilizing members' financing of housing. Indeed, our model demonstrates that advances – a relatively low cost managed liability – are most likely to influence lending only when such liabilities are used to finance “relationship” loans (i.e., loans to bank-dependent borrowers) that will be held on a bank's balance sheet and are least likely to influence lending for loans where the loan rate is heavily influenced by securitization activities, like mortgages.

Using panel vector autoregression (VAR) techniques, we estimate recent dynamic responses of U.S. bank portfolios to FHLB advance shocks, to bank lending shocks, and to macroeconomic shocks. Our empirical findings are consistent with the predictions of our theoretical model. First, recent bank portfolio responses to FHLB advance shocks are of similar magnitude for mortgages, for commercial and industrial loans, and for other real estate loans. This suggests that advances are just as likely to fund other types of bank credit as to fund single-family mortgages. Second, unexpected changes in all types of bank lending are accommodated using FHLB advances. Third, FHLB advances do not appear to reduce variability in bank residential mortgage lending resulting from macroeconomic shocks. However, some banks appear to have used FHLB advances to reduce variability in commercial and industrial lending in response to such macroeconomic shocks. Thus, relatively low cost managed liabilities may be used to finance “relationship” borrowers (which are typically business borrowers, rather than residential mortgage borrowers), although this use for advances appears to have diminished over time.

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G18, G38: Government Policy and Regulation

**Keywords:** advances, government-sponsored enterprises, GSE, portfolio shocks, panel-VAR

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## **Federal Home Loan Bank Advances and Commercial Bank Portfolio Composition**

### **1. Introduction**

Government-sponsored enterprises (GSEs) represent an unusual intervention by the federal government into private capital markets. GSEs are financial institutions that are individually chartered by Congress, but owned by private shareholders (cooperative members or outside investors depending on the ownership arrangement). The Congressional charters, extraordinary ongoing interactions between these institutions and government officials, and past government actions have created a perception in financial markets that GSE debt obligations are implicitly guaranteed by the federal government. This perception allows each institution to borrow at favorable interest rates and then pass some of these savings on to consumers. Hence, by chartering a specific GSE, the federal government can target benefits toward a specific sector of the economy without recognizing the attendant costs in the federal budget. The three most prominent GSEs are those serving housing: the Federal Home Loan Bank (FHLB) System, the Federal National Mortgage Association (Fannie Mae), and the Federal Home Loan Mortgage Corporation (Freddie Mac).<sup>1, 2</sup>

Measuring the extent to which a GSE's primary business activities provide gross social benefits -- as defined by its statutory mission -- is a critical first step in understanding whether such interventions are desirable. (Of course, even then, one has not accounted for costs, including general equilibrium distortions.) With respect to Fannie Mae and Freddie Mac, a large literature has emerged that attempts to estimate the effect of their activities on mortgage interest

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<sup>1</sup> Two other GSEs serve agriculture: the Farm Credit System and the Federal Agricultural Mortgage Corporation (Farmer Mac). The Student Loan Marketing Association (Sallie Mae) is also a GSE serving education, although it is in the process of privatization under the name SLM Corp.

<sup>2</sup> Housing GSEs have attracted a considerable amount of attention in recent years from both the media and policymakers. Much of the media attention has centered on the accounting scandals at Fannie Mae and Freddie Mac, which resulted in the dismissal of senior executives at each institution. For discussions of the accounting issues, see: (1) Baker-Botts LLP (2003) and U.S. Office of Federal Housing Enterprise Oversight (2003) for Freddie Mac, and (2) U.S. Office of Federal Housing Enterprise Oversight (2004, 2006) and Paul, Weiss, Rifkin, Wharton, and Garrison LLP (2006) for Fannie Mae. For an overview of the relevant public policy issues, see: Frame and White (2004, 2005), Wall, Eisenbeis, and Frame (2005), and Eisenbeis, Frame, and Wall (2006).

rates.<sup>3</sup> Remarkably, as noted by McCool (2005), there has been little attempt to examine similar questions for the FHLB System.<sup>4</sup> This is the aim of our paper.

The FHLB System is a collection of 12 cooperatively owned wholesale banks. The statutory mission of this GSE is to provide their members financial products and services, including collateralized loans (advances), to assist and enhance such members' financing of (1) housing and (2) community lending.<sup>5</sup> Membership is open to all depository institutions with more than 10 percent mortgage assets and also to community financial institutions (i.e., those with less than \$587 million in total assets as of December 2005). Over 8,000 financial institutions are currently members of the FHLB System.

In this paper, we focus on the role of FHLB advances in stabilizing commercial bank members' financing of housing.<sup>6</sup> We specifically consider three questions. First, are unexpected changes in advances correlated with changes in residential mortgage lending and other forms of bank lending? Second, are unexpected changes in bank loan portfolios, including residential mortgages, accommodated using FHLB advances? Third, do FHLB advances help to insulate bank portfolios from macroeconomic shocks (e.g., unexpected changes in the federal funds rate, the yield curve, or GDP) and do these shocks have less of an effect on residential mortgage lending than on other forms of bank lending?

Toward answering these questions, we first develop a loan pricing model that provides the conditions for relatively cheap, or more steadily priced, FHLB advances to influence loan rates and thereby affect bank credit and, in particular, mortgage credit. As we demonstrate later,

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<sup>3</sup> See McKenzie (2002) for a review of this literature. Ambrose, LaCour-Little, and Sanders (2004) and Passmore, Sherlund, and Burgess (2005) provide recent contributions.

<sup>4</sup> Two studies have shown that FHLB members tend to hold more mortgage-related asset holdings, but neither study was able to credibly establish that these higher mortgage holdings are a consequence of FHLB membership or FHLB activities. Neither Thomson (2002) nor Tuccillo, Flick, and Ranville (2005) can ascribe a causal relationship since the reverse relation is unaccounted for (i.e., that more active mortgage lenders are those most likely to join the FHLB System). These papers are also hampered by the fact that the other explanatory variables in the empirical models (the other portions of bank portfolios) are treated as exogenous, when they are endogenously determined in practice.

<sup>5</sup> See Federal Home Loan Bank Mission, 12 C.F.R. § 940 (2006), and "Mission of the Banks," 65 Fed. Reg. 25, 278 (May 1, 2000). Other FHLB activities include (1) acquiring member assets (e.g., mortgages), (2) stand-by letters of credit, (3) intermediary derivative contracts, and (4) debt or equity investments (that primarily benefit households below 80 percent of area median income).

<sup>6</sup> Advances are the historical channel by which the FHLBs served their public mission and these collateralized loans still comprise about 62 percent of the FHLB System's consolidated balance sheet. Commercial banks, although only eligible for FHLB membership since the passage of the Financial Institutions Recovery and Reform Act of 1989, now account for 73 percent of FHLB System membership.

if mortgage markets are heavily influenced by securitization or other forms of market-based financing, then a bank might hold a mortgage portfolio (because it “cherry picks” from the flow of mortgage originations) but still have no influence on mortgage pricing or mortgage credit availability.

As suggested by our theory, a better measure of a bank’s influence on mortgage markets, relative to other forms of lending, is to compare changes in mortgage supply after either a change in the bank’s cost of funds or a change in an exogenous factor that could be offset by a change in a bank’s cost of funds. If FHLBs are providing funds that ultimately create more mortgage credit or if they stabilize members’ financing of housing --- rather than simply funding all bank assets --- then it is through innovations in supply or demand across loan types that this relationship might be observed.

We use the predictions of the theoretical model to interpret recent dynamic responses of U.S. commercial bank portfolios to FHLB advance shocks, to unexpected loan demand shocks, and to macroeconomic shocks using a panel-VAR. We present the following results. First, bank portfolio responses to FHLB advance shocks are of similar magnitude for mortgages, for commercial and industrial loans, and for other real estate loans. Hence, advances are just as likely to fund other types of bank credit as to fund single-family mortgages. Second, unexpected changes in lending, due to changes in loan demand for example, are accommodated using advances by active FHLB members. Mortgage lending is not unique in this respect. Third, FHLB advances do not appear to have reduced the variability in residential mortgage lending by banks that resulted from either federal funds rate shocks or GDP shocks. However, some banks appear to have used FHLB advances to smooth commercial and industrial lending in response to such macroeconomic shocks, although this use appears to have diminished over time. Therefore, FHLB advances do not appear to be stabilizing commercial bank members’ financing of housing. Overall, we find that commercial banks are increasingly relying on FHLB advances as a wholesale funding source and -- because money is fungible -- advances are being used to fund all types of commercial bank assets, not just residential mortgages.

The rest of the paper is organized as follows: Section 2 provides some background information on the FHLB System to lay the foundation for understanding our theoretical and empirical modeling strategies. Section 3 provides a theory for considering the effects of FHLB advances on bank portfolio lending in the context of modern capital markets. Section 4 describes

our empirical approach, while Section 5 discusses our findings. The last section provides a summary.

## **2. Background: The Federal Home Loan Bank (FHLB) System and FHLB Advances**

The FHLB System was created in 1932 and consists of 12 regional wholesale banks (FHLBs) and an Office of Finance that acts as the FHLBs' gateway to the capital markets.<sup>7</sup> Each FHLB is a separate legal entity, cooperatively owned by its member financial institutions (commercial banks, thrifts, credit unions, and insurance companies), that has its own management, employees, and board of directors. The individual FHLBs do not generally compete for members as each institution is assigned a distinct geographic area to serve.<sup>8</sup> However, the FHLB System is often viewed as a whole because most of the FHLBs' financing takes the form of debt for which the 12 institutions are jointly and severally liable ("consolidated obligations").<sup>9</sup> Flannery and Frame (2006) provide a detailed overview of the structure, activities, and risks of the FHLB System.

FHLB System assets totaled just over \$1 trillion at year-end 2006.<sup>10</sup> Advances comprise the majority of assets (\$641 billion, or about 63 percent of total assets). The FHLBs also maintain portfolios of investments (\$271 billion on a consolidated basis) and residential mortgage loans purchased from their members (\$98 billion on a consolidated basis).<sup>11</sup> Around 95 percent of the consolidated asset portfolio of the FHLB System is funded with debt, almost all of which takes the form of the consolidated obligations issued by the Office of Finance. The FHLB System also funds roughly about 5 percent of their assets through equity capital, most of which is derived from mandatory member stock subscriptions.<sup>12</sup>

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<sup>7</sup> The 12 FHLBs are located in Atlanta, Boston, Chicago, Cincinnati, Dallas, Des Moines, Indianapolis, New York, Pittsburgh, San Francisco, Seattle, and Topeka. The Office of Finance is located in Reston, Virginia.

<sup>8</sup> Some financial institutions do maintain charters in multiple FHLB districts, which allow them to be members of more than one FHLB. This creates a degree of inter-FHLB competition.

<sup>9</sup> The regulator of the Federal Home of Loan Banks recently authorized the Federal Home Loan Bank of Chicago to issue subordinated debt that would not be a joint liability of all 12 FHLBs. This is the first instance of debt that was not a joint liability being authorized.

<sup>10</sup> Data for the FHLB System as of year-end 2006 is available from Federal Home Loan Banks' Office of Finance at <http://www.fhlb-of.com/specialinterest/financialframe.html>.

<sup>11</sup> See Frame (2003) for a detailed discussion of the FHLB mortgage programs.

<sup>12</sup> Retained earnings account for only six percent of the FHLB System's total equity capital. History provides an explanation: Congress previously took the FHLBs' retained earnings to help pay for the thrift bailout and thereafter

Advances are historically the dominant activity conducted by the FHLB System and hence the most natural place to look for an effect of FHLBs on mortgage markets. By law, these collateralized borrowings are to be used only for residential housing finance.<sup>13</sup> The most common forms of advance collateral are mortgage-related assets (whole loans and mortgage-backed securities) and U.S. Treasury and Federal Agency securities.<sup>14</sup>

Beyond the explicit collateral, the FHLBs also have priority over the claims of depositors and almost all other creditors (including depositors and the Federal Deposit Insurance Corporation) in the event of a member's default – known as a “super-lien.”<sup>15</sup> Importantly, the super-lien may have the effect of muting FHLB incentives to underwrite and price member credit risk.<sup>16</sup>

Any link between FHLB advance activity and mortgage funding by the GSEs' member financial institutions must be made through the collateral posted on advances. However, this link is likely to have markedly weakened over the past 75 years due to changes in the legal environment, information technology, and financial practice.

During its first 50 years or so of existence, the FHLB System primarily acted as a reliable supplier of long-term funding for thrift industry mortgage lending by making collateralized advances to these depository institutions. During this time, Congress imposed asset limitations on thrifts that resulted in balance sheets almost entirely comprised of residential mortgage-related assets. All depository institutions were also subject to limitations on the interest rates that they paid depositors (under Regulation Q), which periodically resulted in liquidity pinches. Hence, the availability of FHLB advances to thrifts for the purpose of funding mortgages during

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the institutions began to pay out almost all earnings as dividends. The Financial Modernization Act of 1999 clarified that a particular class of FHLB shareholders would legally own the institution's retained earnings (as well as surplus, undivided earnings, and equity reserves) going forward.

<sup>13</sup> See 12 U.S.C. § 1430 (a)(2)(A).

<sup>14</sup> See 12 U.S.C. 1430(a)(3) for a complete list of eligible collateral. Federal Agency securities are generally synonymous with debt and mortgage-backed securities issued by government sponsored enterprises.

<sup>15</sup> In particular, the FHLB maintains a claim senior to depositors, unsecured and secured creditors, and the claims of any receiver, conservator, or trustee. The only excepted claims are those entitled priority under otherwise applicable law or where a secured party has perfected a security interest in specific assets. When resolving an insolvent depository institution, the FDIC has made it a practice to simply make FHLB creditors whole straightaway, including prepayment penalties associated with advances. See Bennett, Vaughan, and Yeager (2005) for a description of how FHLB advances may increase the probability of bank default and raise the FDIC's expected losses given default.

<sup>16</sup> No FHLB has ever suffered a loss on an advance.

deposit shortages. Below, we refer to this smoothing of deposit funding for the purpose of originating mortgages as the “mortgage funding view” of FHLB advance activity.<sup>17</sup>

A series of changes since 1980 significantly altered the U.S. mortgage funding system. First, the Depository Institutions Deregulation and Monetary Control Act of 1980 and the Garn-St. Germain Depository Institutions Act of 1982 terminated the Regulation Q ceiling on savings account interest rates and gave thrifts expanded investment powers. Second, the Financial Institutions Recovery and Reform Act of 1989 opened FHLB membership to all depository institutions with more than 10 percent of their portfolios in residential mortgage-related assets (whole mortgages and mortgage-backed securities). Most recently, the Financial Services Modernization Act of 1999 expanded the mission of the FHLB System to act as a general source of liquidity to “community financial institutions” and lifted the requirement that thrifts be members of this GSE.<sup>18</sup>

Today, all types of depository institutions are eligible for FHLB membership. Moreover, few depository institutions maintain portfolios heavily concentrated in mortgages, like the thrifts of yesteryear. In addition, mortgage markets are now national in scope because of improvements in information technology, the growth in mortgage securitization, and the related investment in mortgage-backed assets by a wide-variety of domestic and international investors. Hence, any link between FHLB advances and mortgage lending is likely to be much weaker today than in the past. Indeed, given the modest constraint on FHLB membership related to residential mortgage activity, the portfolio composition of most FHLB members (especially the largest members which dominate advance activity), and the simple fact that money is fungible; FHLB advances could be funding virtually any type of asset. Below, we will refer to the view that FHLB advances are but one of many sources of wholesale funds that are not linked to any particular asset type as the “wholesale funding view” of FHLB advance activity.

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<sup>17</sup> This view is consistent with that articulated in early studies of the FHLB System by Silber (1973) and Goldfield, Jaffee, and Quandt (1980). Related studies examined whether FHLB debt issuance may also actually lead to some disintermediation (crowding-out): Kwon and Thornton (1971), Van Horne (1973), Fortune (1976), and Ostas (1981).

<sup>18</sup> The statute defines “community financial institutions” as banks, thrifts, or credit unions with total assets of less than \$500 million. (This cutoff is annually adjusted for inflation and stood at \$587 million for 2006). Unlike the situation before 1999, community financial institutions may join an FHLB even if they do not hold 10 percent of their assets in residential mortgage-related assets. In practice, however, removing this restriction was not very important because most small institutions (and many large ones) maintain at least 10 percent of their assets in residential mortgage-related assets. In addition, community financial institutions may pledge small business, small farm, and small agribusiness loans as collateral for their FHLB advances, rather than being limited to mortgage assets. In practice, however, few FHLBs have actually accepted those alternative forms of collateral (Jackson, 2004).



### 3. FHLB Advances, Modern Capital Markets, and Bank Lending

This section presents a theoretical model in order to formalize the prior notions about the relationship between FHLB advances and bank lending in general and residential mortgage lending in particular. Our model is based on Heuson, Passmore, and Sparks (2001), who provide a rigorous treatment of the theory as it relates to mortgage markets, as well as Hancock, Lehnert, Passmore and Sherlund (2005), who customized the model for bank capital requirements.

#### 3.1 The Model

Banks, in our model, have a choice between funding their lending on balance sheet using a mix of deposits and FHLB advances or alternatively via securitization. As we described above, the FHLBs are nominally collateralized lenders but because of the super-lien, they can lay claim to all bank assets. This legal right is important because it means that FHLBs, unlike other wholesale liability providers to banks (or equivalently securitizers), do not necessarily need to worry about adverse selection or “cherry picking” of collateral by FHLB members. In other words, the FHLBs may not need a different (and tighter) underwriting standard than the bank itself.

Figure 1 provides a graphical representation of the industry supply curve for a given bank loan market. On the horizontal axis is the probability that borrower will *not* default,  $q$ , in a given market segment, which ranges from 0 to 1. Borrowers with higher probabilities of not defaulting (i.e., those closer to 1 in the right corner of the figure) have the lowest credit risks. The marginal cost of bearing borrower credit risks declines as  $q$  increases, so the lowest rate that a lender is willing to accept falls as the probability of *not* defaulting on a loan rises.<sup>19</sup>

The purple line (solid and dashed) represents the locus of zero economic profit combinations of loan rates ( $r$ ) and credit risks ( $q$ ) from using bank liabilities (including core deposits and FHLB advances) to fund loans directly.<sup>20</sup> The bank is willing to use its liabilities to

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<sup>19</sup> Focusing on the portfolio decision in the absence of capital requirements, a risk-neutral mortgage originator will offer a mortgage if  $qr + (1-q)r_d \geq r_f$  where  $r$  is the mortgage rate received by the lender if the borrower does not default,  $r_d$  is the expected return to the lender if the borrower does default, and  $r_f$  is the expected return on an alternative investment. Rewriting this expression in terms of an equality and solving for  $r$ , it is easily demonstrated that the inverse supply function for mortgages is decreasing in  $q$  and  $r_d$ , but increasing in  $r_f$ . See Heuson, Passmore, and Sparks (2001, p. 340).

<sup>20</sup> The purple line incorporates the market’s credit risk-sensitive capital requirement. This marginal cost curve with respect to credit quality implicitly assumes that other marginal costs for loan financing do not vary with respect to

fund all loans with credit risks equal to, or less than, the credit risks represented by this line (denoted as the set of all points to the right of  $B(r,q)$ ). The red line (solid and dashed) is the locus of zero economic profit combinations of loan rates and credit risks if the bank uses its liabilities to fund securities backed by loans rather than to fund loans directly (denoted  $S(r,q)$ ). Again, the bank is willing to fund all securities with credit risks equal to, or less than, the credit risks represented by this line. Because securities yield a liquidity benefit to the bank, the bank would prefer to use its liabilities to fund securities, all things equal.

However, all things are not equal. Market securities provide a liquidity benefit because they have credit risk properties that can be easily communicated to market investors. Generally, this credit risk is communicated by a high credit rating, a third-party guarantee, and/or a debt structure that shields investors from credit losses. Market investors also know that banks will tend to keep the best loans and, because only banks can originate loans, they must guard themselves against cherry picking. The loans that a bank will keep are all those with credit risks that are equal to, or less than, those to the right of the blue dashed line (denoted  $CP(r,q)$ ).

Market investors must offset the loan originators' first mover advantage (the "cherry picking") to earn a competitive rate of return, and thus they have a higher credit risk standard than does the bank. This standard is given by the green line --- market investors will only purchase, securitize, or rate, loans with credit risks equal to, or less than, those represented by the green line (denoted  $SU(r,q)$ ).

To summarize, when the loan rate is  $r_1$ , loan originators (which are almost always depositories) only want to *sell* loans with credit risks between 0 and  $q_2$  because of cherry picking.<sup>21</sup> Moreover, because of this cherry picking activity, market participants only want to use loans with credit risks between  $q_1$  and 1 to create marketable securities. Loans originated by banks with credit risks lower than  $q_2$  are placed in the bank's investment portfolio. Therefore, the effective industry supply curve for loan credit risks of a given product type is represented by the solid segments of the purple and red lines.

Figure 2 illustrates that equilibrium loan rates are determined by the intersection of supply and demand. The demand curve in this model ranks borrowers by the maximum interest

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credit quality. Thus, the curvature simply reflects the effective cost of capital to back the credit risk (or an equivalent credit guarantee).

<sup>21</sup> The blue line at  $q_2$  is determined by the originator's comparison of the marginal profit derived from holding the loan to the price offered by the securitizer for selling the mortgage.

rate they are willing to pay for a loan, suggesting that borrowers with a high probability of paying back their loan are more willing to pay higher interest rates, all other things equal. Loan default is assumed to be costly for borrowers, so that when high interest rates prevail, only borrowers with low odds of default stay in the loan applicant pool.<sup>22</sup> This means that the demand curve slopes upward when the probability of *not* defaulting on a loan is used on the horizontal axis. The equilibrium loan rate for a loan market segment is determined where the demand curve for that segment crosses the industry supply curve.<sup>23</sup>

### **3.2 Necessary Conditions for FHLB Advances to Influence Mortgage Interest Rates.**

Two necessary conditions must be met in order for FHLB advances to influence mortgage interest rates: (1) the marginal borrower is funded by a bank's liabilities and not by the capital markets, and (2) FHLB advances must be among the bank's lowest cost funding sources. For the mortgage market to respond uniquely, a third condition is also required – that only mortgage loans collateralize FHLB advances and that the banks do not maintain excess collateral.

In the context of the model, FHLBs have the potential to moderate loan rates only if a loan market segment (e.g., mortgage, consumer, commercial and industrial, etc.) demand curve crosses the industry supply curve in the areas where loans, and not securities, are funded by the FHLB member's liabilities (as shown by the orange line in the top panel of figure 2). Here, the demand curves  $D_1$  crosses the supply curve between  $q_0$  and  $q_1$ . Loans to borrowers with credit risks from  $[q_0, q_1]$  are funded directly with bank liabilities (which include FHLB advances). In contrast, loans to borrowers with credit risks from  $[q_1, q_2]$  are effectively market-priced because the bank swaps the loans for securities at the market rate and then funds the securities by using

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<sup>22</sup> In contrast, in an adverse selection model (such as proposed by Stiglitz and Weiss, 1981), when mortgage rates rise lower risk borrowers drop out of the pool of potential borrowers. This type of adverse selection model assumes that borrowers with higher default risks have higher expected returns from their investment projects (in this case, the project is a home purchase). In our model, however, the benefits associated with homeownership are not related to a household's default probability. In this case, rising mortgage rates simply raise the cost of homeownership without any offsetting effects.

<sup>23</sup> As noted earlier, the model presented here is a stylized version of Heuson, Passmore, and Sparks (2001). More generally, the underwriting standards of market participants – depositories and securitizers alike – may change as mortgage rates change (i.e., the black vertical dashed lines may move to the left or the right).

its liabilities.<sup>24</sup> In addition, loans to borrowers who are very good credit risks  $[q_2, 1]$  are “cherry picked” and held in the bank’s investment portfolio and funded with bank liabilities.

The bottom panel of figure 2 illustrates an alternative scenario in which the demand curve  $D_2$  cuts across the portion of the industry supply curve where credit risks are borne by the market. This implies that marginal borrowers are not borrowers with a bank relationship and therefore the bank (and thus FHLB advances) cannot influence loan rates. Instead, loans to borrowers with credit risks from  $[q_1, q_2]$  are effectively funded by the market through asset-backed securitization, with the bank’s liabilities being used to purchase the securities. Again, loans to borrowers from  $[q_2, 1]$  are “too good” to market fund; these loans are funded directly by bank liabilities but only because they yield a competitive return for the bank’s investment portfolio.

As shown in the top panel of figure 3, which portrays a loan market where borrowers are funded on the margin by bank liabilities, rates on FHLB advances can potentially influence loan rates. However, in order for this to occur, FHLB advances must be among a bank’s lower cost funding alternatives, so as to lower the bank’s cost of funds (shown by the move from curve B to curve B’ in figure 3). This lower cost of funds would cause loan rates to fall because the bank provides funds to the marginal borrower in the loan market (and banking markets are assumed to be competitive). In other words, the FHLB advance must actually be a lower cost of funds than other wholesale liability alternatives.

The bottom panel of figure 3 alternatively portrays a loan market where the bank’s borrowers are funded on the margin by market-priced funding. In this case, lowering the bank’s own cost of funds does not influence loan rates. Thus, when securitization plays an important role in a loan market, a lower cost for FHLB advances would be unlikely to influence loan rates. Because mortgage lending is especially influenced by securitization in practice, and because most banks have substantial excess potential collateral, FHLB advances seem unlikely to influence mortgage rates and mortgage lending. However, this is ultimately an empirical question to which we will now turn.

#### **4. Estimation of Bank Portfolio Dynamics**

This section describes data and the specification we use to estimate the dynamic

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<sup>24</sup> Alternatively, these loans can be viewed as being sold into a market for standardized loans or loan participations among banks.

interactions between the various components of banks' balance sheets and aggregate economic conditions.

#### **4.1 FHLB Advances Data**

Information on FHLB advances held by FHLB members (ADV) is available on a quarterly basis from the Federal Housing Finance Board.<sup>25</sup> Table 1 provides data on advances outstanding and FHLB capital stock ownership as of 2006:Q3 for thrifts and commercial banks stratified into three asset size groups (less than \$100 million, \$100 million to \$1 billion, and greater than \$1 billion). Strikingly, commercial bank borrowers greatly outnumber -- more than four to one -- thrift borrowers (column (2)). Indeed, about half of FHLB advances outstanding are to commercial bank members (columns (3) and (4)), which also own almost half of the FHLB System's capital stock (column (5)). And these advances are concentrated in the largest entities: Commercial banks with greater than \$1 billion in total assets, institutions that have many sources of wholesale funding, hold more than one-third of FHLB advances outstanding (column (4)). Below, we focus our study on commercial banks given their increasing importance to the FHLB System and because these lenders have greater opportunity to employ advances for many different types of loans --- not only for residential mortgages.

Because asset-liability management is typically centralized within a banking organization, we constructed asset and liability data at the "top holder" level. For example, a bank holding company, which is comprised of a lead bank and several subsidiary banks, would be the top holder of the banking organization. We aggregated individual bank asset and liability information to the domestic top holder level using information from the National Information Center (NIC), which is the central repository containing information about all U.S. banking organizations and their domestic and foreign affiliates. A bank that is unaffiliated with any other bank is considered to be its own top holder organization.

Bank top holder entities were stratified into three size groups in each quarter: (1) Small top holders have total assets at or below the 50<sup>th</sup> percentile of the distribution of total assets; (2) medium top holders have total assets between the 50<sup>th</sup> and 95<sup>th</sup> percentiles of the distribution of

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<sup>25</sup> When two entities merge, the Federal Housing Finance Board (FHFB) information does not add the FHLB advances outstanding for the predecessor and the successor. Rather, the successor entity has its own FHLB advances as of the date of the merger and any additional advances extended after the merger date. Quarterly Call Report data on FHLB advances is only available 2001:Q1 and beyond. These data pool the advances of the predecessor and successor. Using Call Report data rather than FHFB data for FHLB advances for the 2001:Q1-2006:Q3 period did not materially or qualitatively affect the empirical results presented below.

total assets; and (3) large top holders have total assets at or above the 95<sup>th</sup> percentile of the distribution of total assets. These percentile cutoffs for the three top holder size groups allocate top holders such that 43 percent of the sample is considered “small”, 51 percent of the sample is “medium”, and 6 percent of the sample is “large” as of 2006:Q3 (table 2). These top holder percentage allocations across the three size groups roughly correspond to those for commercial banks in table 1: small banks (less than \$100 million in assets), 38 percent; medium banks (\$100 million to \$1 billion in total assets), 55 percent; and, large commercial banks (greater than \$1 billion in total assets), 7 percent.

As of quarter-end 2006:Q3, only 66 percent of the smallest top holder members borrowed from a FHLB and together they borrowed just \$6.4 billion (table 2). In contrast, about 83 (92) percent of medium (large) top holders borrowed from their FHLB and together these entities borrowed \$56.1 billion (\$304.5 billion). Thus, actual FHLB borrowings are heavily skewed towards the largest top holder banking organizations.

Figure 4 presents quarterly time-series information on the percent of total FHLB advances outstanding and on the percent of advances-to-borrower assets for each of three top holder size groups for 1994:Q1 through 2006:Q3, inclusive. Over this period, large top holder FHLB members, who have many sources of wholesale funding, have steadily increased their share of total FHLB advances outstanding (top panel) as the proportion of their assets funded by FHLB advances has risen and kept pace with advance usage by smaller top holders (bottom panel).

FHLB System members generally have a stock of eligible advance collateral that far exceeds their actual advance borrowings. Figure 5 presents histograms for advances-to-eligible asset ratios (in percent) for small top holders (top panel), medium top holders (middle panel), and large top holders (bottom panel) at quarters-end, 1997:Q3 (left panel), 2001:Q1 (middle panel) and 2006:Q3 (right panel).<sup>26</sup> Looking across the top and middle panels of Figure 5, it is clear that a fairly high proportion of small- and medium-sized top holder FHLB members respectively had no advances at all. This pattern did not hold true for the large top holder FHLB members (bottom panel). Regardless of top holder size, virtually all top holder FHLB members used much less than 50 percent of their eligible collateral for FHLB advances, suggesting that collateral is *not* a binding constraint for commercial banks.

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<sup>26</sup> Data for the remaining year-ends between these dates had similar histogram patterns for each top holder size group.

Figure 6 presents aggregate time-series information on the number of FHLB members and their advances outstanding for the three top holder size groups during 1994:Q1 through 2006:Q3. Each series was normalized by its respective time-series mean during the sample period so changes in growth can more easily be discerned.

Interestingly, there appear to be three distinct time periods for the growth rates of FHLB membership and advance usage. During the first period (1994:Q1 – 1997:Q2), membership grew rapidly, but advance usage grew only modestly. This difference in growth patterns across the two indices suggests that new FHLB members were not actively using FHLB advances to fund their asset portfolios during this first period. Consequently, we do not use data from this first period to consider the dynamic interactions between bank balance sheets and aggregate economic conditions. In contrast, during the second period (1997:Q3 – 2000:Q4), which is shaded in figure 6, advance usage grew at least as rapidly as did FHLB membership. In addition, advance usage growth was most rapid for the largest top holders. This difference in growth patterns is consistent with FHLB members (new and old alike) more actively using FHLB advances to fund their portfolios. Because this is likely a learning period for banks not familiar with using FHLB advances, we consider data from this period separately from the later period (2001:Q1-2006:Q3) when FHLB membership is stable and FHLB advance usage appears to be responding to other factors. Indeed, we consider this later period the most useful for understanding whether FHLB advances are influencing mortgage rates or stabilizing members' financing of housing.

## 4.2 Bank Portfolio Data

Call Reports for individual, federally-insured, domestically chartered commercial banks were used to construct quarterly data for five balance sheet components – residential mortgages (MORT), other real estate loans (OREL), securities (SEC), commercial and industrial loans (C&I), and domestic deposits (DEP).<sup>27</sup> Call Reports generally include book values, rather than market values, for each balance sheet component.<sup>28</sup>

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<sup>27</sup> Each bank (1) had positive net loans and leases and positive equity capital, (2) was headquartered in one of the fifty U.S. states, and (3) indicated that its primary activity was commercial banking.

<sup>28</sup> Using generally accepted accounting principals (GAAP), securities that are “held-to-maturity” are included at their amortized cost, but securities “available-for-sale” are included at their fair value.

Data were constructed for four asset categories. When feasible, only domestic loans were included in each of these asset categories. Residential mortgages (MORT) include (1) the amount of all permanent loans secured by first liens on 1-to-4 family residential properties, (2) the amount of all permanent loans secured by junior (i.e., other than first) liens on 1-to-4 family residential properties, and (3) the amount outstanding of “home equity lines.”<sup>29, 30</sup> Other real estate loans (OREL) consist of (1) construction and land development loans, (2) loans secured by farmland, (3) loans secured by multi-family (5 or more unit) residential properties, and (4) loans secured by nonfarm nonresidential properties.<sup>31</sup> Securities (SEC) equaled the sum of the amortized cost for “held-to-maturity” securities and fair value for “available-for-sale” securities.<sup>32</sup> Lastly, the amount of commercial and industrial loans (C&I) includes loans to borrowers domiciled in both the U.S. and abroad.<sup>33</sup>

In addition, data were constructed for domestic deposits (DEP). These deposits include transaction accounts, non-transaction savings deposits, and total time deposits less than \$100,000.<sup>34</sup>

### **4.3 Time-Series Information Concerning Commercial Bank Portfolios**

For each top holder size group, quarterly aggregate portfolio share data were constructed for entities without advances and for two types of FHLB members.<sup>35, 36</sup> The “active FHLB members” had a ratio of FHLB advances-to-total assets greater than or equal to 2.5 percent. In

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<sup>29</sup> Home equity lines are typically secured by a junior lien and usually are accessible by check or credit card. The reported value on the Call Report is the amount outstanding as of the report date, not the total amount that the customer is authorized to borrow under such arrangements.

<sup>30</sup> MORT = RCON1797+RCON5367+RCON5368. (RCON is the Call Report mnemonic for domestic balance sheet and income information for banks. RCFD is the Call Report mnemonic for both domestic and foreign information for banks.)

<sup>31</sup> OREL = RCON1415+RCON1420+RCON1460+RCON1480.

<sup>32</sup> SEC = RCON1754+RCON1773.

<sup>33</sup> C&I = RCON1766. For banks with less than \$300 million in assets, this item is only reported on a consolidated basis (i.e., commercial and industrial loans = RCFD1766).

<sup>34</sup> DEP = RCON2702.

<sup>35</sup> Entities without advances include FHLB members with no advances and non-members.

<sup>36</sup> Aggregate data for each portfolio share were constructed by summing the balance sheet component across entities in the subgroup and dividing by the sum of total assets across entities in the relevant subgroup. This procedure effectively weights the top holders’ portfolio shares by total assets.



contrast, “passive FHLB members” had a ratio of FHLB advances that was both greater than zero and less than 2.5 percent. Both top holder size groups and FHLB advance usage status were determined on a quarter-by-quarter basis.

The time-series information on portfolio composition for the top holders stratified by asset size and by FHLB advance usage status is presented in figure 7. Panel A contains time-series on two liabilities: domestic deposits and FHLB advances. Panel B contains time-series on two types of real estate asset categories: mortgage-related assets, which consist of mortgages and mortgage-backed securities, and other real estate (OREL) loans. Panel C contains time-series on commercial and industrial (C&I) loans and on securities, excluding mortgage-backed securities. In each of these three panels, aggregate time-series for small top holders is presented on the left, aggregate time-series for medium top holders is presented in the middle, and aggregate time-series for large top holders is presented on the right. (Note that shading is used in each panel to distinguish the three distinct periods that were described above for FHLB membership and advance usage where only the second period (1997:Q3 – 2000:Q4) is shaded.)

Focusing on the liability side of the portfolio (panel A), the domestic deposit portfolio shares for small top holders and for medium top holders were quite similar for active FHLB members, passive FHLB members, and entities that did not use advances by the end of the period (2006:Q3). This pattern, however, did not emerge for the largest top holders. The large active FHLB member top holders continued to rely more heavily on domestic deposits than did other large top holders. By construction, active FHLB members had a higher proportion of their total assets funded by FHLB advances than did passive FHLB members (panel A, bottom).

Turning to real estate lending (panel B), active FHLB members held higher proportions of their total assets in mortgage-related assets than did passive FHLB members, regardless of their top holder size. Moreover, passive FHLB members held a higher proportion of their assets in mortgage-related assets than did entities without advances, regardless of their top holder size. These patterns are not surprising given that most FHLB members have at least 10 percent of their portfolio in mortgages due to FHLB membership requirements. Moreover, as suggested by the theory presented above, entities that specialize in mortgage origination may hold a higher proportion of their portfolio in mortgages even if they have no influence on mortgage pricing or mortgage credit availability because they can “cherry pick” the highest quality mortgages along the credit risk continuum.

Interestingly, the time-series patterns for the portfolio shares of other real estate lending (panel B, bottom) were quite different across the three top holder size groups: Over the period, small top holder FHLB members increased their other real estate portfolio share modestly, medium top holder FHLB members increased their other real estate portfolio share rapidly, and large top holder FHLB members, who had the smallest such portfolio share at the beginning of the period, had a modest increase in their other real estate portfolio. Small top holder FHLB members with advances held similar proportions of other real estate loans in each quarter regardless of whether they were active or passive members. This similarity in the time-series data across active and passive FHLB members for other real estate loan portfolio shares was also apparent for medium top holder FHLB members. In contrast, large top holder active members held substantially higher proportions of other real estate loans in their portfolios than was held by large top holder passive members.

The time-series for commercial and industrial (C&I) lending portfolio shares (panel C, top) indicate that small- and medium-sized top holder FHLB members with advances did not have as dramatic of a run-off in their commercial and industrial portfolio after the turn of the century as did entities without advances. For the largest top holders, active FHLB advance users appear to have been able to mitigate the run-off in the commercial and industrial lending portfolio whereas passive FHLB advance users had a steep decline in this lending activity. Nevertheless, the passive FHLB advance users among the largest top holders held about the same proportion of their portfolio in commercial and industrial loans as did small- and medium-sized top holders by the end of the sample period.

Small- and medium-sized top holders that did not rely on FHLB advances tended to hold a higher proportion of their portfolio in securities excluding mortgage-backed assets (and a correspondingly lower proportion of their portfolio in the three lending categories (i.e., mortgage-related assets, other real estate loans, and commercial real estate loans)) than did comparably-sized FHLB members (panel C, bottom). Since these top holders did not employ FHLB advances, this higher portfolio share for securities excluding mortgage-backed assets may have been held either for liquidity purposes or to meet (unexpected) increases in loan demands. In contrast, the largest top holders without FHLB advances held similar proportions of securities (excluding mortgage-backed assets) as did comparably-sized FHLB advance users. Unlike other top holders, the largest top holders would have been more likely able to tap managed liability

markets to meet their liquidity needs or to fund unexpected increases in loan demands.<sup>37</sup> Alternatively, the high proportions of securities in the portfolio for small- and medium-sized top holders may have resulted from fairly modest lending opportunities relative to the availability of domestic deposit funding for these entities.

It is also informative to compare the liability structures of top holders with advances to the top holders without advances for each top holder size group (table 3).<sup>38</sup> The liability structures are quite similar for small and medium top holders once one controls for FHLB advance usage, but large top holders have a different liability structure: Large top holders fund a higher proportion of their assets with managed liabilities, subordinated debt, and other liabilities than do smaller top holders. Focusing on the highlighted rows, small and medium top holders with advances tend to fund a slightly higher proportion of their assets with advances than do large top holders with advances. For the small and medium top holder size categories, top holders without advances funded a greater proportion of their assets with equity capital and with core deposits than did top holders with advances. In contrast, for the largest top holder size category, those with FHLB advances funded a greater proportion of their assets with core deposits than did those without advances.

#### **4.4 Macroeconomic Conditions Data**

Several data series were constructed at a quarterly frequency to gauge aggregate economic conditions. Our measure of aggregate output – quarterly gross domestic product (GDP) – is measured in real time (i.e., without any subsequent revisions). These data were obtained from the Federal Reserve Bank of Philadelphia. Our measure of the short-term interest rate – the quarter-end daily federal funds rate (FFR) – was collected from the Federal Reserve Economic Database (FRED) maintained by the Federal Reserve Bank of St. Louis. Our measure of the slope of the yield curve – the difference between quarter-end 10-year and 1-year Treasury rates (YIELD) – was computed using constant maturity Treasury yields, which are also available from the FRED.<sup>39</sup>

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<sup>37</sup> See Kashyap and Stein (2000).

<sup>38</sup> Year-end data are presented for 2001 and 2005. Data for the remaining year-ends between these dates provided similar patterns in the liability structures for each top holder size group.

<sup>39</sup> These yields are interpolated by the U.S. Department of the Treasury from the daily yield curve based mainly on quarter-end “on-the-run” Treasury securities.

## 4.5 Econometric Model

There is considerable evidence that banks typically make portfolio-wide but gradual, adjustments to their holdings of both financial assets and liabilities in response to unexpected events. For example, using aggregate data, Bernanke and Blinder (1992) and Den Haan, Sumner, and Yamashiro (2004) estimate that interest rate shocks affect the size and composition of banks' portfolios for more than two years. Analogously, Hancock and Wilcox (1995) use individual bank data to estimate that portfolio adjustments can take two to three years to complete after a bank capital shock. There are several explanations for why bank portfolio adjustments are gradual and have differing speeds across balance sheet categories, including: the complexity of loan documentation, the difficulty of judging the quality of loan applicants, the speed with which loan applicants alter their loan demand in response to changing circumstances, and the relative liquidity of secondary markets for the different portfolio components.

We use a panel-VAR technique to obtain banks' dynamic responses to portfolio and macroeconomic shocks because of the ability of this type of model to approximate complicated, interdependent adjustment paths with fairly short time-series information. Our first-order nine-equation VAR system takes into account the dynamic effects on individual banks of unexpected changes in their own balance sheets (i.e., residential mortgage loans (MORT), other real estate loans (OREL), commercial and industrial loans (C&I), deposits (DEP), securities, (SEC), and advances (ADV) and of the relatively more exogenous economic conditions (the short rate measured by FFR, YIELD measured by the difference between the 10-year Treasury rate and the 1-year Treasury rate, and GDP). We also allow for individual heterogeneity in the levels of the variables by introducing fixed effects,  $f_i$ . In notational terms, our panel-VAR model is:

$$x_{it} = \alpha_0 + f_i + Ax_{t-1} + \varepsilon_t \quad (1)$$

where  $x_t$  is the vector {FFR, YIELD, GDP, MORT, C&I, OREL, DEP, SEC, ADV}. Since the fixed effects are correlated with the regressors due to lags of dependent variables, the mean differencing procedure commonly used to eliminate fixed effects will create biased coefficients. To avoid this problem, we use a forward mean-differencing procedure (the Helmert procedure described in Arellano and Bover, 1995). This transformation preserves the orthogonality

between transformed variables and lagged regressors. We use lagged regressors as instruments and estimate coefficients by a system of Generalized Method of Moments (GMM).<sup>40</sup>

The six bank balance sheet variables are measured in logs. A log specification ameliorates the error-term heteroskedasticity that un-logged variables would almost certainly entail. It also has a significant advantage over a portfolio shares specification because it permits a bank's size to change in response to shocks. In contrast, the aggregate economic condition variables – GDP, FFR, and YIELD – are measured in levels with output in nominal dollars and interest rates in percent.

Impulse-response functions, which are reported below, are based on VARs with variables in the following order: (1) FFR, (2) YIELD, (3) GDP, (4) MORT, (5) C&I, (6) OREL, (7) DEP, (8) SEC, and (9) ADV.<sup>41</sup> This order is ranked from the most exogenous to the most endogenous of the variables. Therefore, when one considers the impulse-response function matrix, the federal funds rate, FFR, does not respond to any of the other variable in the system in the first (i.e., contemporaneous) period, but FHLB advances, ADV, respond to everything in that period.

In our theory, advances are extended in response to the demands of profit-maximizing banks; these banks base their decision on the price of advances relative to other funding choices and on the availability of advances based on whether advances are uniquely suited to mortgage lending. This suggests that advances should be treated as the most endogenous of the variables in the VAR model, relative to macroeconomic variables (which are the most exogenous to the bank) and relative to forms of lending (which are simultaneously determined conditional on the cost of funding).<sup>42</sup>

Within this model structure, we can test the response of advances to unexpected changes in all types of lending. As suggested by our theory, if advances are uniquely suited for mortgage funding and are critical for funding the borrower on the margin, then advances should not rapidly respond to shocks to other forms of lending (i.e., the “mortgage funding view.”) But if advances

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<sup>40</sup> See Love (2001) and Love and Zicchino (2002).

<sup>41</sup> Standard errors for the impulse-response functions reported below are obtained using Monte Carlo simulation. Random draws of errors are used together with the estimated coefficients and their variance-covariance matrix to recompute impulse-responses. This procedure is repeated 1000 times. Then, the 5<sup>th</sup> and 95<sup>th</sup> percentiles of the resulting distribution are used as a confidence interval for each element of an impulse-response. See Love (2001).

<sup>42</sup> Our approach to VAR modeling is similar to the “semi-structural” approach used in Bernanke and Mihov (1998). Using their framework, in our context the bank's “policy variables” are the changes in loans extended for each loan type; advance demand is simply a result of these policy decisions. Since the bank is a economic unit in a country (whereas the central bank is the decision maker in Bernanke and Mihov), macroeconomic variables are not contemporaneously determined by bank polices, but rather vice versa.

are just one of many sources of wholesale funding or do not influence the marginal borrower, then the response of advances to, say, an unexpected increase in mortgage loan demand, should be similar to an unexpected increase in demand for other types of loans (i.e., the “wholesale funding” view.)

These distinctions can be illustrated in figure 2, where the demand curve moves upward and to the left. As shown in the top panel, a profit-maximizing bank would demand more advances in response to a positive loan shock. If advances were uniquely suited to mortgages, then only a mortgage loan shock would generate this response. However, as shown in the bottom panel, a loan shock does not influence a bank’s demand for funds if securitization funds the borrower on the margin. Thus, if we order the VAR so that advances are influenced quickly by unexpected loan shocks, but can only influence loans themselves with a lag, we can examine both the uniqueness of mortgage funding in generating advance demand and the responsiveness of advances to various loan shocks. In other words, as articulated in our theory, this ordering is consistent with the demand for funding by a profit-maximizing bank.

Along similar lines, if advances have a role in encouraging mortgage funding, then our variable ordering is also consistent with our theory. If the FHLBs put advances on “sale,” the shift in a bank’s cost of funds (as illustrated in the top panel of figure 3) would influence loan demand when advances played a significant role in a bank’s cost of funds, assuming the bank was key in funding marginal borrowers in that loan market (the contrast between the top and bottom panels of figure 3). Using our VAR model, and assuming that FHLB pricing influences the cost of funds with some delay, we can examine how responsive loan demand is to lower prices for FHLB advances.

Finally, using the structured VAR proposed above, we can examine whether or not FHLB advances help to smooth the response of member mortgage lending to unexpected macroeconomic fluctuations (such fluctuations, according to our theory, could be mitigated if advance pricing was adjusted to offset unexpected loan demands in either mortgage or other forms of lending, assuming advances were important in funding the marginal borrower). If the smoothing role is unique to mortgage funding, it would be readily apparent in a VAR model with this structure, when applied to both banking organizations with and without FHLB advances.<sup>43</sup>

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<sup>43</sup> Other orderings of the variables did not materially affect the portfolio responses to macroeconomic shocks reported below. For example, we considered the following four alternative orderings: (1) FFR, YIELD, GDP,

## 5. Empirical Results

The VAR system was estimated for two time periods. As discussed above, the first time period (1997:Q3 through 2000:Q4, inclusive) is one that is likely to be a learning period for banks not familiar with using FHLB advances. In that period, regardless of top holder group size, both FHLB membership and advance usage growth were quite rapid. In contrast, during the second time period (2001:Q1 through 2006:Q3, inclusive) FHLB membership was relatively stable in each top holder size group and their advance usage appeared to respond to other factors than membership growth (figure 6).

We consider impulse responses that trace out the response of current and future values of top holders' portfolio components (e.g., mortgages, C&I loans, and other real estate loans) to a one-standard deviation increase in the current value of various VAR errors, assuming that each error returns to zero in subsequent periods and that all other errors are equal to zero. More specifically, we consider top holders' responses to one-standard deviation shocks to (1) FHLB advances, (2) three lending categories (mortgages, C&I loans, and other real estate loans) and (3) two measures of macroeconomic conditions (federal funds rate and GDP). We consider each in turn.

### 5.1 Bank Loan Responses to Advance Shocks: Are Mortgages Different?

Figure 8 presents impulse-response functions of mortgages (MORT), commercial and industrial (C&I) loans, and other real estate loans (OREL) for a standardized one-standard deviation shock to FHLB advances for small top holder members (top panel) and for large top holder members (bottom panel) for the first period (panel A) and second period (panel B), respectively.<sup>44</sup>

The top panels show that small top holder members have a statistically significant positive mortgage loan response to a one standard deviation FHLB advance shock in both periods. The shaded regions indicate the 5 percent and 95 percent confidence intervals. The confidence intervals are above zero for the small top holder member mortgage response in each period, though the lower bound of the shaded region is barely above zero in the latest period.

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MORT, ADV, C&I, OREL, DEP, SEC; (2) FFR, YIELD, GDP, DEP, MORT, C&I, OREL, SEC, ADV; (3) FFR, YIELD, GDP, DEP, MORT, ADV, C&I, OREL, SEC; and (4) FFR, YIELD, GDP, C&I, OREL, ADV, MORT, DEP, SEC.

<sup>44</sup> Impulse-response functions were calibrated to the average one-standard deviation percentage change in the three loan categories, namely mortgages, C&I loans and other real estate loans, across the two entity size categories.

This is not the case in both periods for either the C&I or OREL loan responses for these small top holder members, which are not statistically different from zero.

Notably, the positive and significant small top holder member mortgage responses are within the confidence intervals for the small top holder member C&I responses (OREL responses) provided in the top left (right) panel of figures 8A and 8B. Thus, a one standard-deviation advance shock has statistically similar effects on mortgages, on C&I loans, and on other real estate loans for these member groups, suggesting that mortgages are not unique in their response to a shock in FHLB advances. (Portfolio responses of medium top holder members --- not shown --- to a one-standard deviation advance shock had similar patterns to those shown for small top holder members.)

The bottom panels of figures 8A and 8B show that large top holder members do not significantly change their mortgage, C&I, or other real estate lending in response to a one-standard deviation FHLB advance shock. Also, as was the case for small top holder members, an advance shock has statistically similar effects on mortgages, on C&I loans, and on other real estate loans for large top holder members.

Overall, the confidence intervals for C&I lending responses and for mortgage lending responses overlap one another for the advance shocks in both periods. This suggests that advance shocks change C&I and mortgage lending in a similar fashion.

## **5.2 FHLB Advances Response to Bank Loan Shocks**

Bank loan shocks, perhaps due to an increase in the demand for loans of a specific type, could potentially be accommodated by FHLB members using advances. To ascertain whether FHLB members employ advances in this manner, we consider how (unexpected) changes in lending affected FHLB advance usage.

Figures 9A and 9B present for the first and second periods respectively impulse-responses of FHLB advances (ADV) for standardized one-standard deviation shocks to mortgage (MORT) loans, to commercial and industrial (C&I) loans, and to other real estate loans (OREL) for small top holder members (top panel), medium top holder members (middle panel), and large top holder members (bottom panel). On the left side of each figure A and B, the response of advances to a mortgage loan shock is compared to the response of advances to a C&I loan shock. And on the right side of each figure A and B, the response of advances to a mortgage loan shock is compared to the response of advances to a shock in other real estate loans (OREL).



Interestingly, during both periods, the estimated response of current and future values of FHLB advances to a positive (standardized) one-standard deviation mortgage loan shock results in the current value of advances rising; the percent change from the base is positive and statistically significantly different from zero based on the 5 percent and 95 percent confidence intervals for small, medium, and large top holders with advances. Moreover, the estimated percent change from the base for the current value is larger as one peruses down the figure from small to large top holders with advances.

Comparing the magnitudes of the advance responses to mortgage shocks with the advance responses to C&I shocks (left side, figures 9A and 9B), it is apparent that the advance responses are smaller for C&I shocks than for mortgage shocks for both small- and medium-sized top holders with advances in both the first and second periods. This is not the case for the large top holders with advances. Such entities have estimated advance responses that are of statistically similar magnitudes for a C&I shock and for a mortgage shock in the second period.

In the first period, the responses of advances to mortgage shocks is larger than the responses of advances to other real estate lending shocks for top holders with advances regardless of size group (right side, figure 9A). This statistically larger response, however, is short-lived lasting about one-year for small- and medium-sized top holders and about two-years for large top holders.

By the second period, however, the distinction between the responses of advances to mortgage shocks and to other real estate lending shocks is not material (right side, figure 9B). Strikingly, the 5 percent and 95 percent confidence bands for these impulse-response functions for FHLB advances are intertwined. Although the responses of advances to a mortgage loan shock or to an other real estate loan shock are each (positive and) statistically significant, the confidence intervals together indicate that neither response of advances is significantly different from the other.

Overall, the positive and statistically significant estimated responses of FHLB advances to shocks in all three lending categories considered for both estimation periods suggests that FHLB members of all sizes (with advances already) do use this funding source to accommodate unanticipated changes in various types of lending – not only to accommodate unanticipated changes in mortgage lending.

### 5.3 Portfolio Responses to Macroeconomic Shocks: The Role of FHLB Advances

**Federal Funds Shocks.** For the first period (left side) and for the second period (right side), the estimated responses (with the shaded 5 percent and 95 percent confidence intervals) of mortgages (top panel), of commercial and industrial loans (middle panel) and of other real estate loans (bottom panel) to a federal funds shock are presented in figure 10 for small top holders (panel A), medium top holders (panel B) and large top holders (panel C).<sup>45</sup> In each panel of figure 10, the responses of top holders with advances (for a size class) are compared to the responses of top holders (both members and non-members) without advances (for the same size class). These responses are measured using the percent change from the base value for the portfolio category type.

First, consider the portfolio responses of small top holders to a one-standard deviation federal funds shock during the first period (left side, panel A). Regardless of the loan category, the response to a one standard-deviation federal funds rate increase was statistically less negative for small top holders with advances than the corresponding response for small top holders without advances. Therefore, in the first period, the estimated responses for the loan portfolio are consistent with small top holder FHLB members using FHLB advances to reduce the impact of a (positive) federal funds rate shock on their loan customers.

Turning to the second period, an unexpected one standard-deviation federal funds increase (0.29 percent) resulted in a significantly more positive response in mortgage lending by small top holders with advances than by small top holders without advances (top right side, panel A). In fact, the initial increase in mortgage lending for small top holders without advances was not significantly different from zero and within a year of the federal funds shock this response became significantly negative. With respect to commercial and industrial lending and other real estate lending, the estimated responses to a one-standard deviation federal funds shock were not statistically different from one another for small top holders with and without advances. That is, the 5 percent and 95 percent confidence bands for the impulse-response function of small top holders with advances overlays the 5 percent and 95 percent confidence bands for the response of the respective loan type of small top holders without advances. These findings are consistent

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<sup>45</sup> All shocks have been standardized by using the average shock across loan types and top holder groups (with and without advances).

with a federal funds rate shock having the same effect on the non-mortgage lending portfolios of small top holders with and without advances in the second period.

The responses of medium top holder lending portfolios (figure 10, panel B) to a one-standard deviation federal funds rate shock are quite similar to the responses of small top holder lending portfolios to such a shock. In the first period, the estimated responses for the loan portfolio are consistent with medium top holder FHLB members using FHLB advances to reduce the long-term (negative) impact of a (positive) federal funds rate shock on their loan customers. But in the second period, the estimated portfolio lending responses to a federal funds rate shock are statistically indistinguishable across medium top holders with and without advances.

The portfolio lending responses of large top holders to a federal funds shock are presented in panel C. Because there are so few large top holders without advances, the 5 percent and 95 percent confidence bands around each of the estimated portfolio lending responses are quite wide for this group. As a result, the portfolio responses of large top holders with and without FHLB advances to a federal funds shock are generally statistically indistinguishable.<sup>46</sup> Nevertheless, the estimated impulse-response functions for mortgages in the first period are statistically less positive during the first four quarters after a one-standard deviation federal funds shock for the large top holders with advances than for the large top holders without advances. The smaller magnitude of the response by large top holders with advances is not consistent with FHLB members stabilizing housing finance by using FHLB advances, but it may be the case that large top holders without advances lend to mortgage customers that are less sensitive to interest rate shocks than are the mortgage customers that borrow from large top holders with advances.

Overall, our findings suggest that recent portfolio lending responses to a federal funds shock are similar for top holders with and without FHLB advances. The smaller (negative) mortgage, commercial and industrial, and other real estate lending responses to a one-standard deviation federal funds shock for small- and medium-sized top holders with FHLB advances than for small- and medium-sized top holders without advances during the 1997:Q3- 2000:Q4 period suggests that small- and medium-sized FHLB members who use advances employed them to dampen the effects of interest rate shocks on their loan customers including their “bank-dependent” borrowers.

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<sup>46</sup> Reported impulse-response functions for the large top holder groups are derived using a first-order VAR with an identical variable ordering that was used for third-order VAR models reported for smaller top holders.

**GDP Shocks.** Estimated responses of mortgages (top panel), commercial and industrial loans (middle panel) and other real estate loans (bottom panel) to a (standardized) one-standard deviation gross domestic product shock are presented in figure 11. This figure has the same layout as figure 10, so responses for the first period (1997:Q3-200:Q4) are presented on the left side and responses for the second period (2001:Q1-2006:Q3) are presented on the right side with panels A, B, and C corresponding to small-, medium-, and large-sized top holders, respectively. Each estimated portfolio response for each top holder size group is measured using the percent change from its respective base.

Panel A of figure 11 presents the estimated portfolio responses to a negative gross domestic product (GDP) shock for small top holders with and without advances. Looking across the three lending types (mortgage, commercial and industrial, and other real estate lending) in each period considered, there is a dampened (negative) response to a GDP shock of small top holders with advances (red solid line) compared to the mortgage response to a GDP shock of small top holders without advances (blue solid line). Moreover, this different response is statistically significant since the shaded confidence intervals for lending responses of small top holders with advances (red shaded area) are not always intertwined with the confidence interval for lending responses of small top holders without advances (blue shaded area). Particularly for the first period, the impulse-response functions (and their associated confidence intervals) are consistent with FHLB members using advances not only to stabilize mortgage lending, but also to smooth fluctuations in their lending to bank-dependent borrowers.

In panel B, the portfolio responses of medium top holders to a one-standard deviation GDP shock are presented. Focusing on the first period (left panel), the estimated longer-term (more than four quarter out) medium top holder responses to a (negative) GDP shock are less negative for medium top holders with advances (red line) than for medium top holders without advances (blue line) for all three lending types -- mortgages, commercial and industrial loans, and other real estate loans. Moreover, the non-overlapping confidence intervals that correspond to these estimated responses imply that these responses tended to be statistically different from one another. These findings are consistent with the wholesale funding view that money is fungible. In the second period, regardless of the lending type, the confidence intervals around the impulse-response functions are intertwined for medium top holders with and without advances. In this later period, the portfolio responses to a GDP shock for medium top holders with advances are statistically indistinguishable from the responses to a GDP shock for medium

top holders without advances. These results are consistent with advances not playing a special role with regard to stabilizing mortgage lending over the business cycle.

As was the case with the confidence bands around the portfolio responses to a federal funds rate shock, the confidence bands around the portfolio responses to a GDP shock are wide for large top holders without advances (panel C). There are simply not enough degrees of freedom to concisely estimate such responses since most large top holders are FHLB members.<sup>47</sup> Regardless, the estimated impulse-response functions for each of the three lending types presented are quite similar for large top holders with and without advances. Moreover, none of the three portfolio responses to a GDP shock for large top holders with advances are statistically different from the respective portfolio responses to a GDP shock for large top holders without advances. These findings are consistent with the portfolio responses to GDP shocks of large top holders with advances being the same as the portfolio responses to GDP shocks of large top holders without advances. Interestingly, the statistically indistinguishable responses of commercial and industrial lending to a one-standard deviation GDP shock for large top holders with and without advances is consistent with the view that these lenders tend to make loans to less bank-dependent borrowers (i.e., borrowers with more collateral or higher net worth) than smaller top holders who are more likely to specialize in relationship-based loans (e.g., Frame, Srinivasan, and Woosley 2001; Berger 2003).

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<sup>47</sup> Reported impulse-response functions for the large top holder groups are derived using a first-order VAR with an identical variable ordering that was used for the third-order VAR models reported for smaller top holders.

## 6. Summary of Findings and Conclusion

In principle, a relatively low cost for FHLB advances does not guarantee that loan rates for borrowers will be lower. Moreover, using membership criteria (such as a minimum of 10 percent of the portfolio being in mortgage-related assets) or using mortgage-related assets as primary collateral does not ensure that FHLB advances will be put to use for stabilizing members' financing of housing. Indeed, our theoretical model shows that subsidized funding is most likely to be used for "relationship" loans (i.e., loans to bank-dependent borrowers) that will be held on a bank's balance sheet and are least likely to be used for loans where the loan rate is heavily influenced by securitization activities. Thus, it is an empirical question whether FHLB advances result in mortgage credit being more available or result in more stable mortgage credit markets.

Using a panel VAR approach, we estimate commercial bank top holders' responses to unexpected FHLB advances, to unanticipated changes in their portfolio, and to shocks in macroeconomic conditions. With regard to shocks to FHLB advances, confidence intervals for C&I lending responses and for mortgage lending responses overlapped one another in both periods considered. This implies that advance shocks change C&I and mortgage lending in a similar fashion.

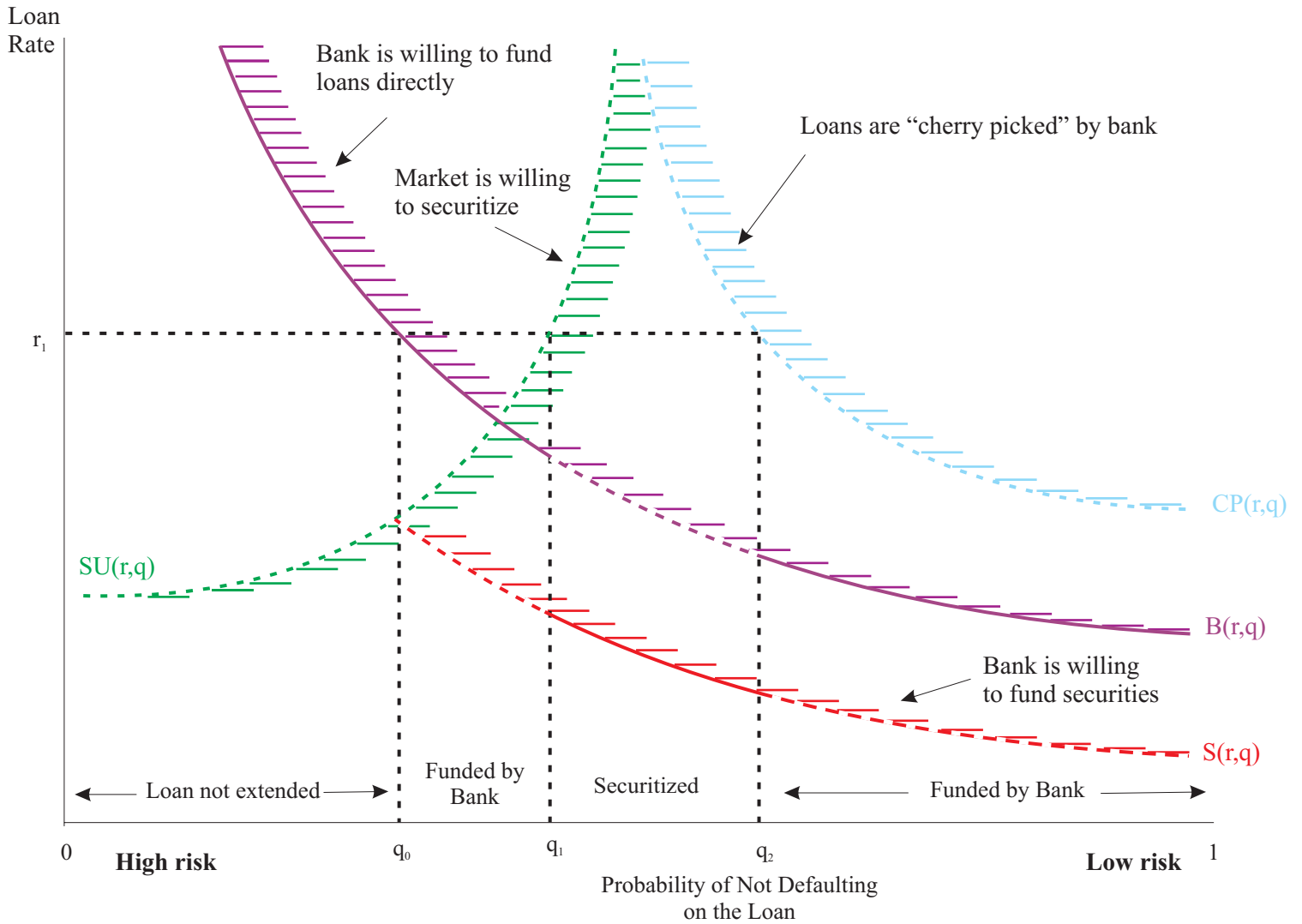
Loan shocks, perhaps due to an increase in demand for loans of a specific type, appear to be accommodated by FHLB members by using advances, regardless of the loan type. A one-standard deviation (positive) loan shock (for mortgages, for commercial and industrial loans, or for other real estate loans) resulted in (positive) statistically significant changes in FHLB advances in both periods considered, regardless of the top holder size group. Interestingly, advance responses were larger for mortgages than for C&I lending and other real estate lending for all top holder size groups in the 1997-2000 period, but these differences were generally not material in the 2001-2006 period. These findings suggest that FHLB advances are used to accommodate changes in the demand for all types of loans across bank's portfolios. That is, our findings support the view that FHLB advances are like other forms of non-deposit bank funding and will be put to use to increase the overall return for a banking organization.

With respect to macroeconomic shocks (i.e., federal funds rate shocks and GDP shocks), smaller institutions with advances have smaller (negative) responses than do smaller institutions without advances. This is true for both mortgage and C&I lending. These findings are consistent with smaller institutions using FHLB advances for their bank dependent (relationship-

based) borrowers. Across time, there has been a diminished difference in responses to macroeconomic shocks across smaller institutions with and without advances. This finding is consistent with smaller institutions having a wider availability of wholesale funding options more recently. In contrast, large top holders with and without advances had similar responses of their loan portfolio to such macroeconomic shocks. This finding is consistent with the view that these lenders tend to make loans to less bank-dependent borrowers (i.e., borrowers with more collateral or higher net worth) than smaller top holders who are more likely to specialize in relationship-based loans

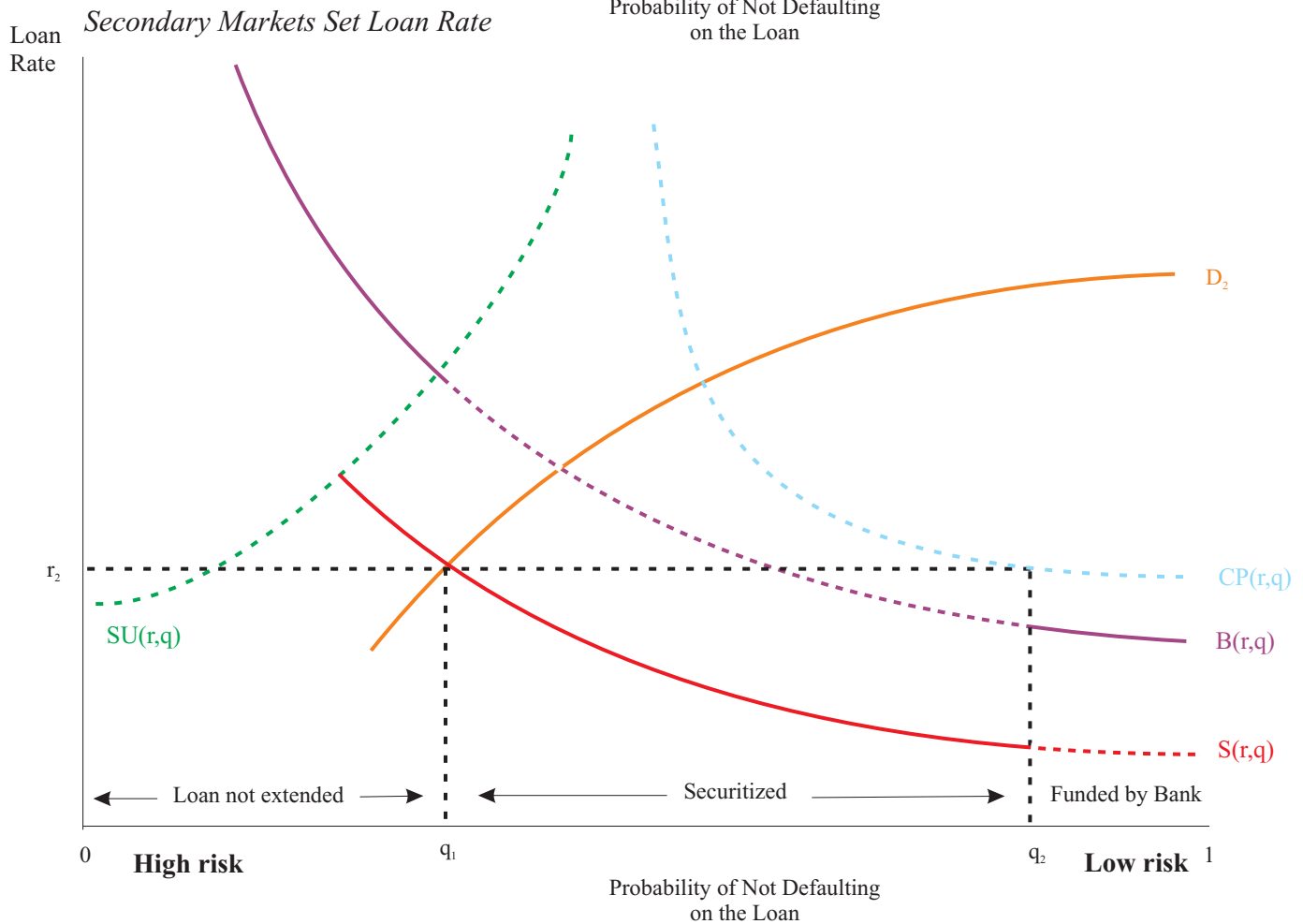
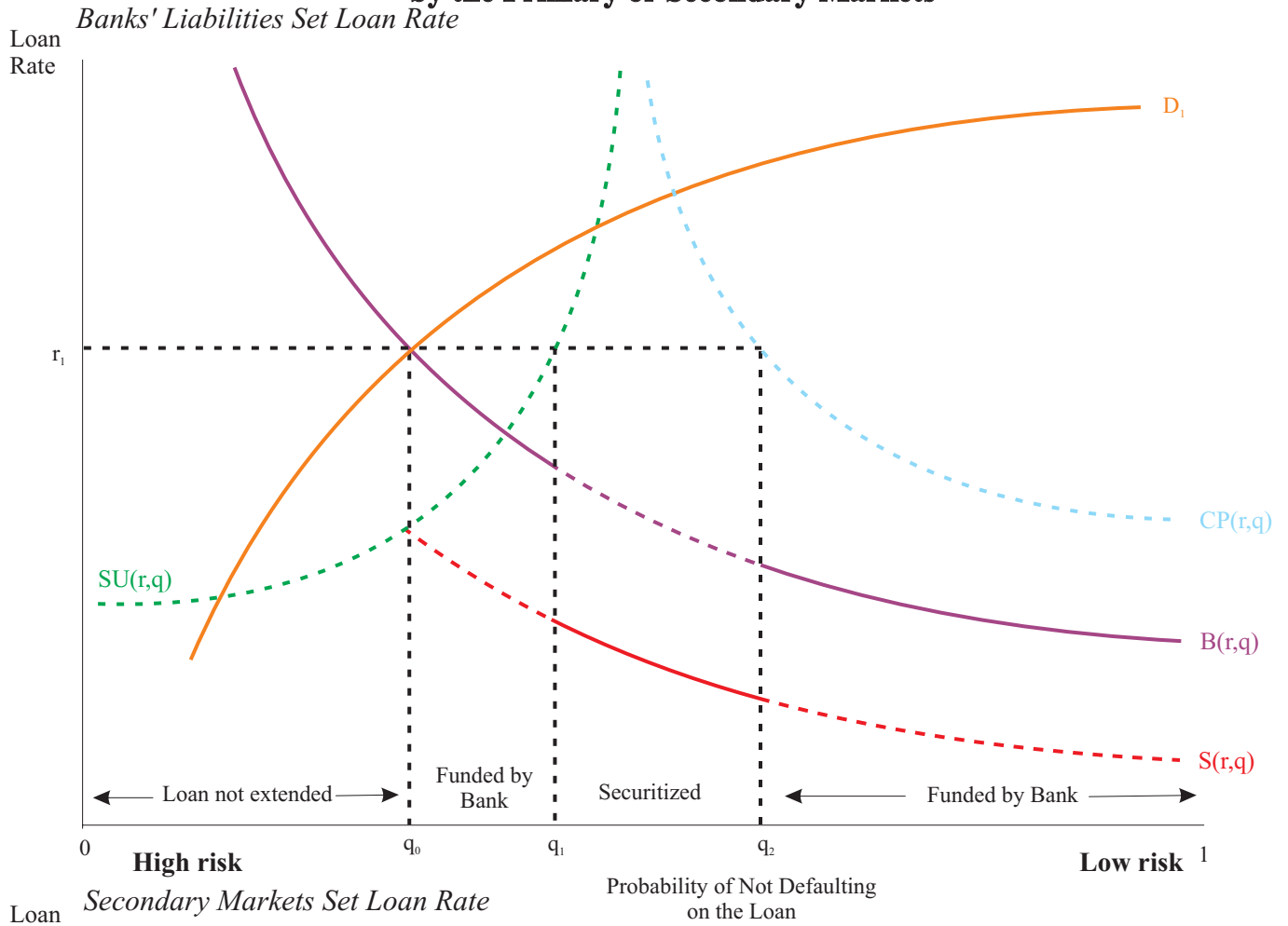
Overall, our findings are consistent with the view that FHLB advances are not special, but rather are a general source of liquidity. The bulk of the empirical evidence suggests that FHLB advances are not connected to mortgage funding in the sense of uniquely funding mortgages or stabilizing mortgage funding. In other words, FHLB advances are fungible.

# Figure 1 Bank Funding of Loan Portfolios





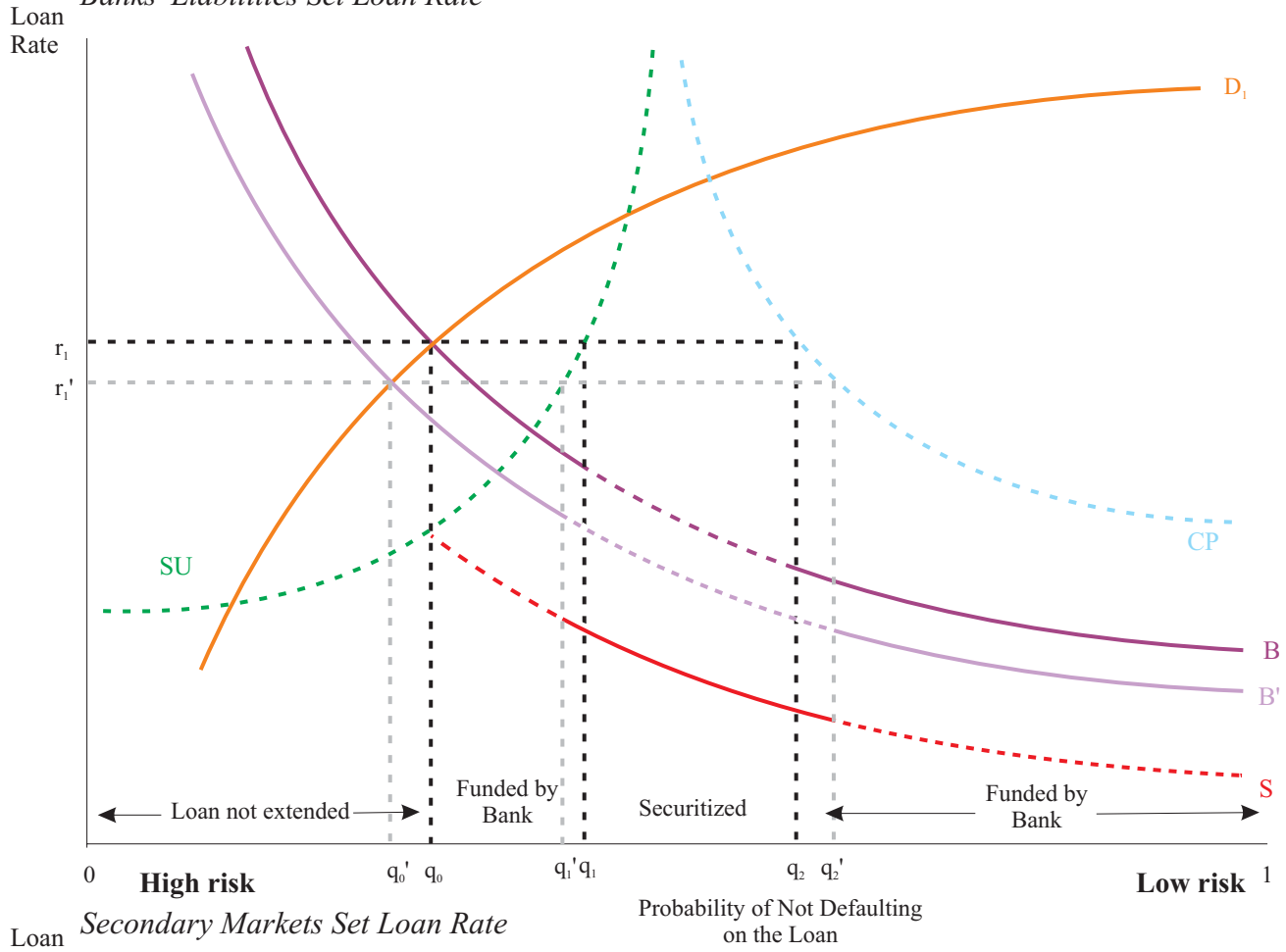
**Figure 2**  
**Equilibrium Loan Rates Depend on Whether the Marginal Loan is Funded**  
**by the Primary or Secondary Markets**



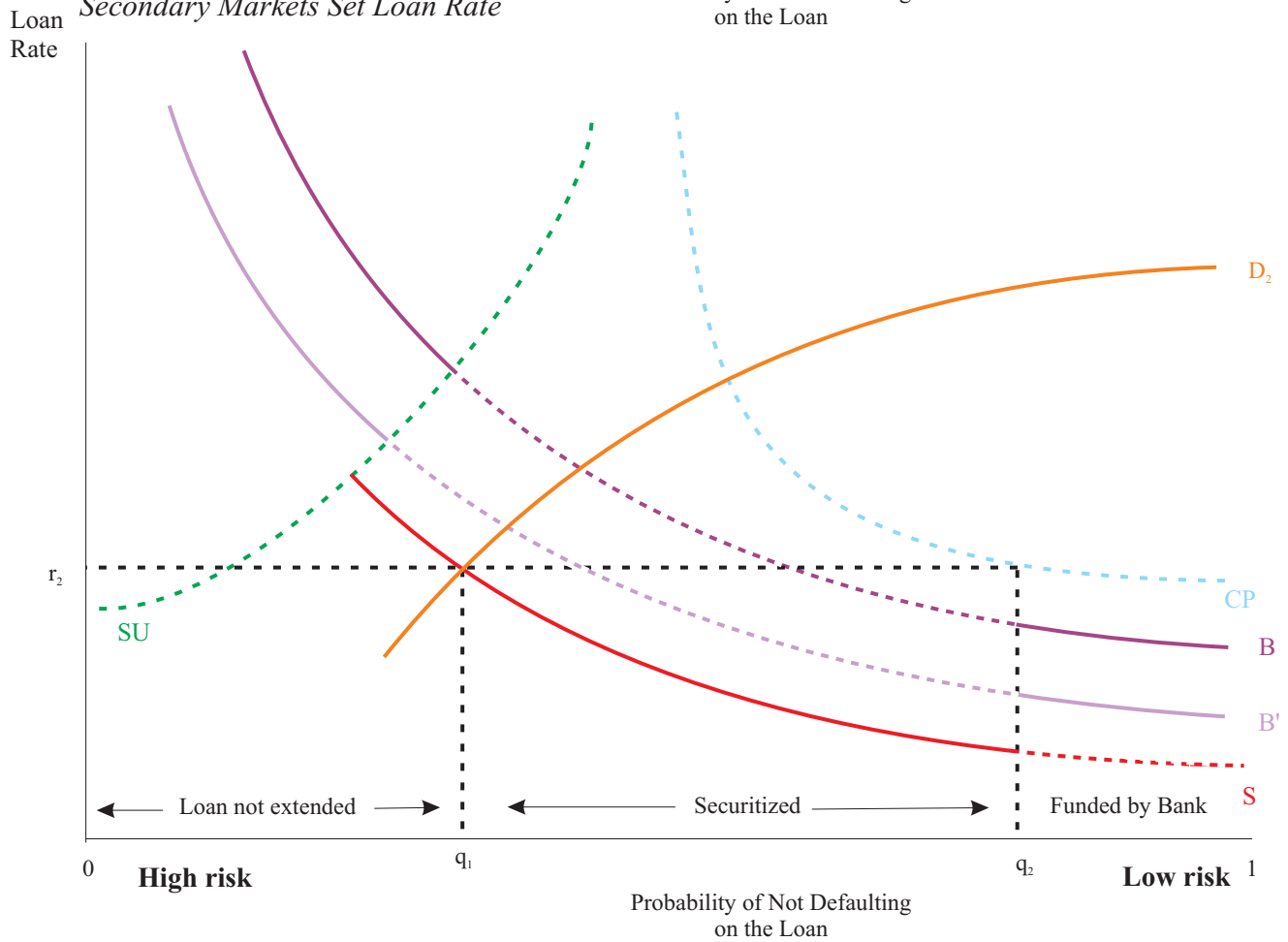
**Figure 3**

**A Change in the Cost of Bank Liabilities May Not Change the Loan Rate**

*Banks' Liabilities Set Loan Rate*



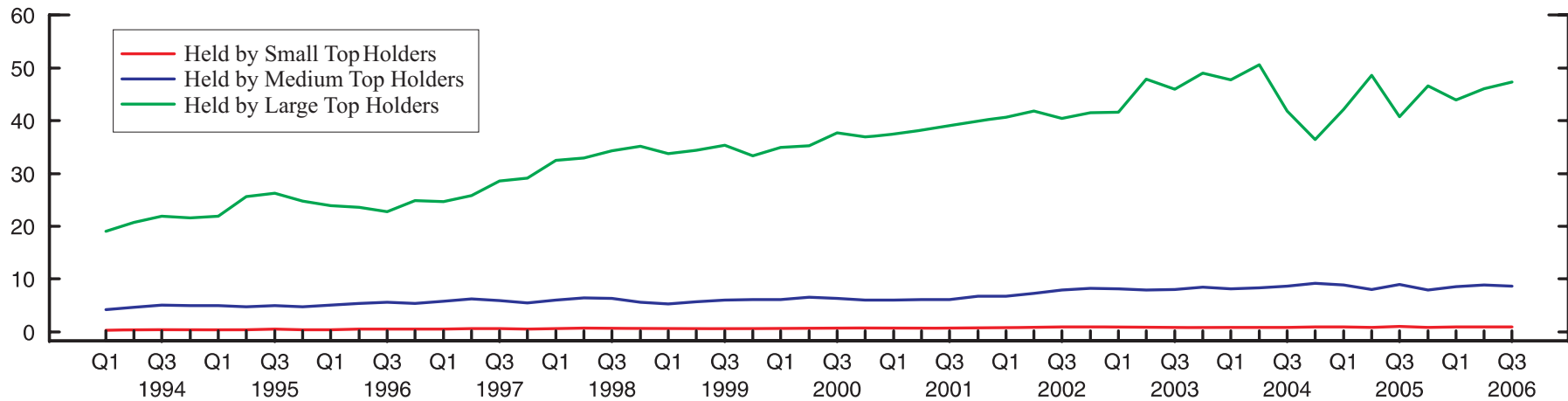
*Secondary Markets Set Loan Rate*



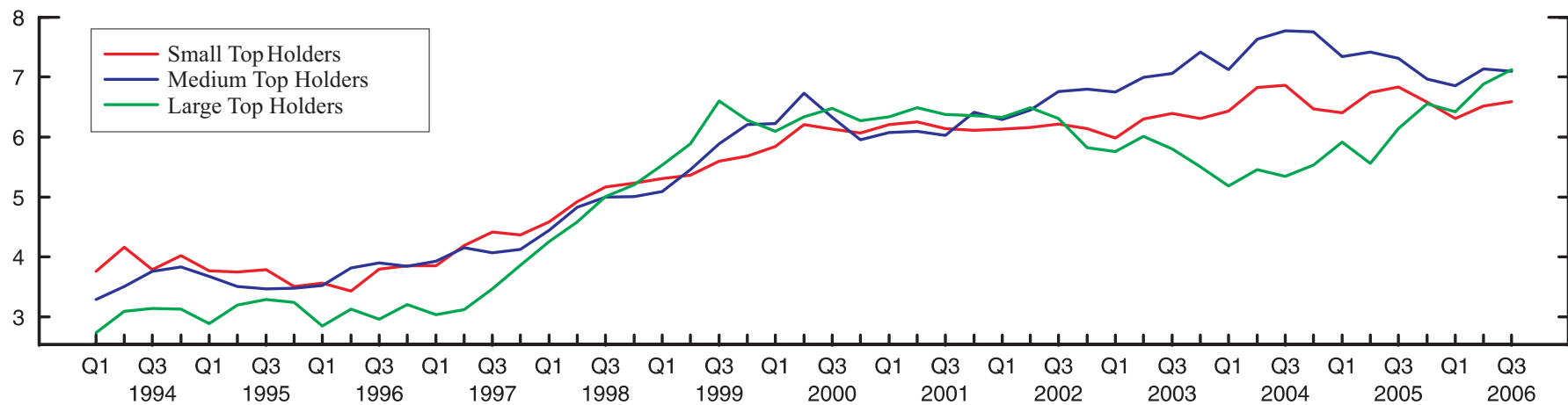
**Figure 4**

**Percent of Total FHLB Advances Outstanding and Percent of Advances-to-Borrower Assets  
By Bank Top Holder Size Category (Small, Medium and Large): 1994:Q1 - 2006:Q3**

*Percent of Total FHLB Advances Outstanding*



*Percent of Advances-to-Borrower Assets*



Note: Small top holders are those with assets at or below the 50th percentile of the distribution of total assets. Medium top holders are those with assets between the 50th and 95th percentiles of the distribution of total assets. Large top holders are those with assets at or above the 95th percentile of the distribution of total assets. Size determinations are made on a quarterly basis.

Figure 5

Ratio of FHLB Advances-to-Eligible Assets

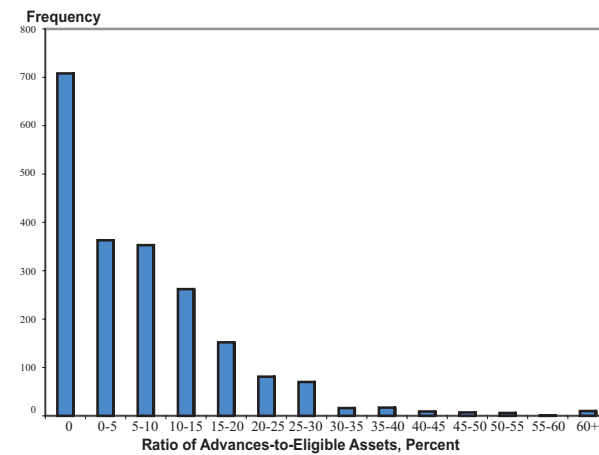
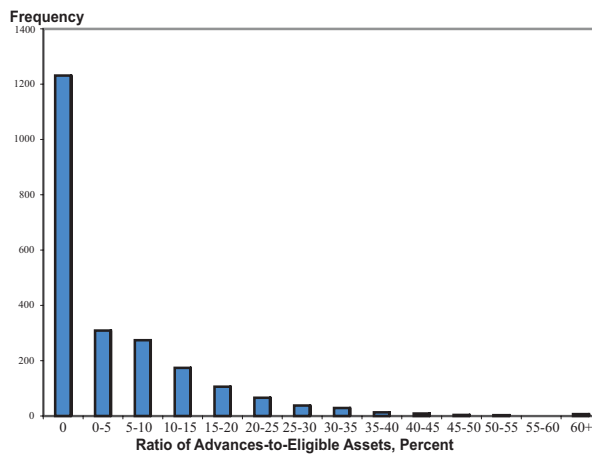
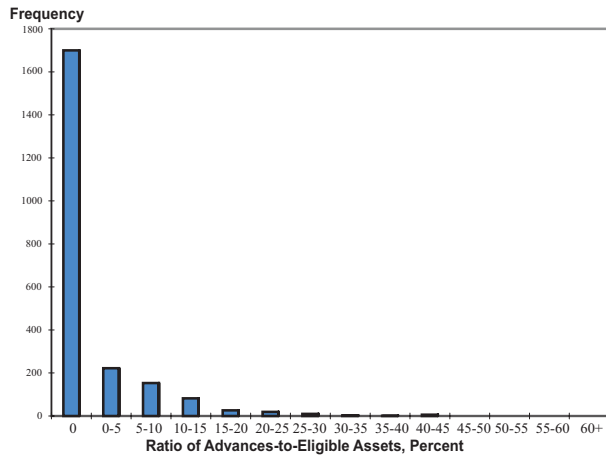
By Bank Top Holder Size Category (Small, Medium, and Large) and Time Period (1997:Q3, 2001:Q1, and 2006:Q3)

1997, QUARTER 3

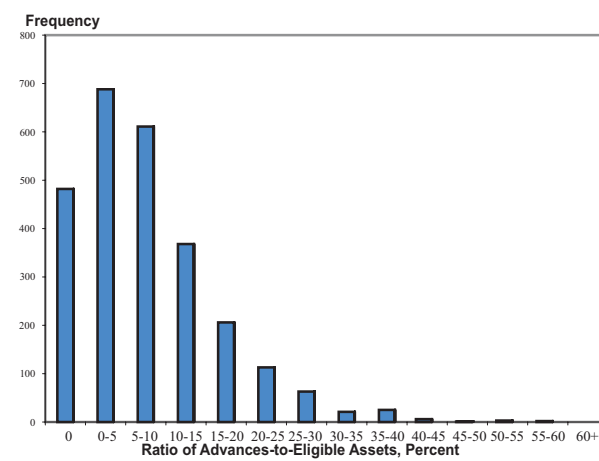
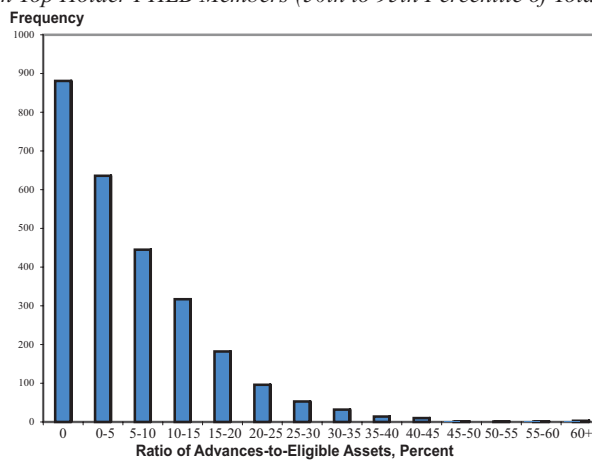
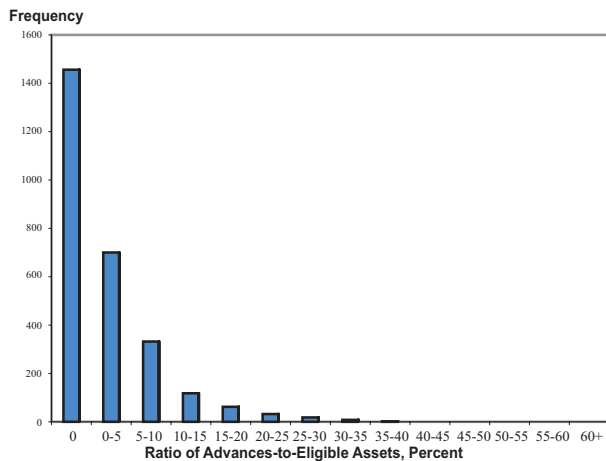
2001, QUARTER 1

2006, QUARTER 3

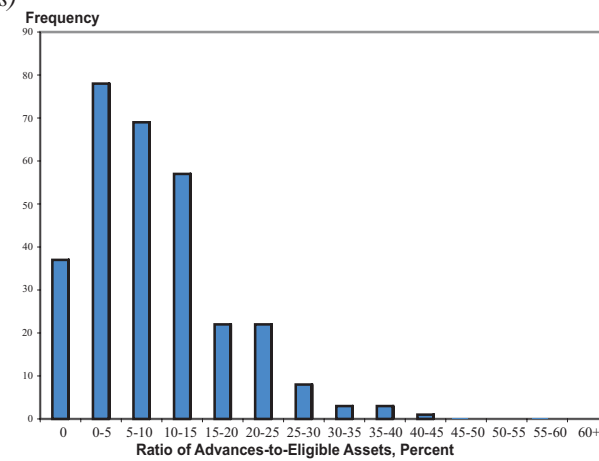
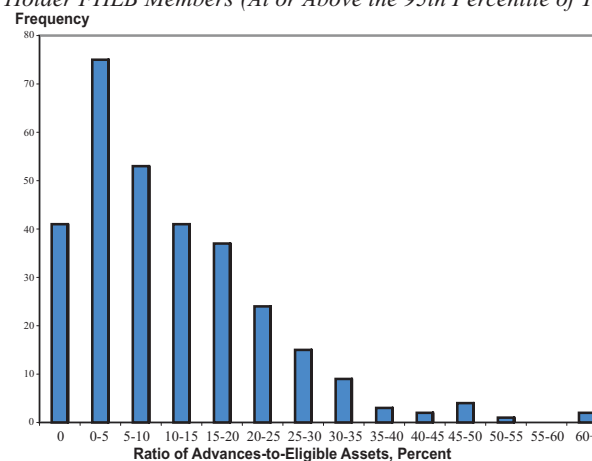
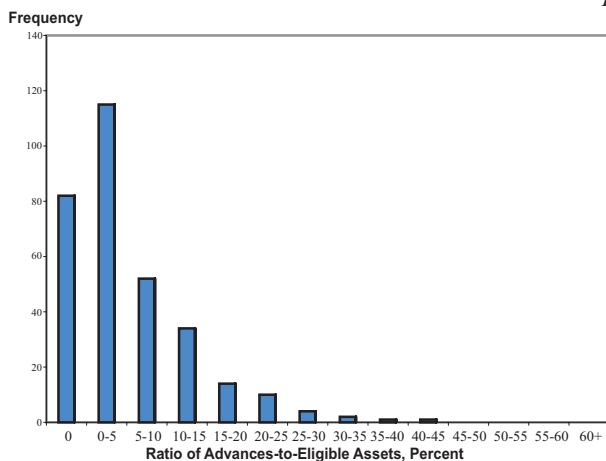
*Small Top Holder FHLB Members (At or Below the 50th Percentile of Total Assets)*



*Medium Top Holder FHLB Members (50th to 95th Percentile of Total Assets)*



*Large Top Holder FHLB Members (At or Above the 95th Percentile of Total Assets)*

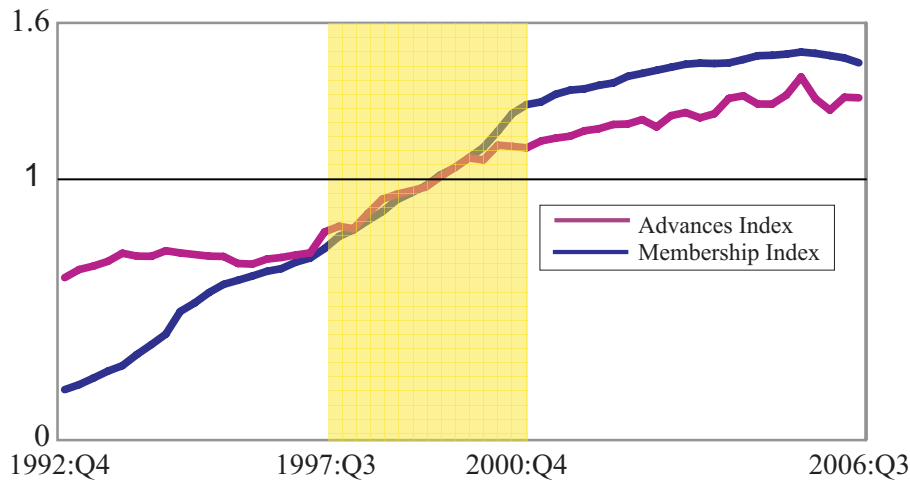


**Figure 6**

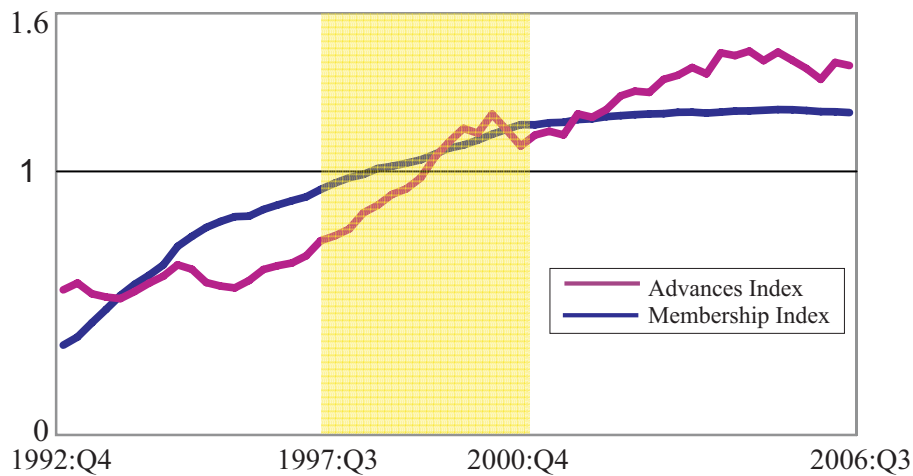
**Trends in FHLB Membership and Advance Usage**

By Bank Top Holder Size Category (Small Medium and Large): 1992:Q4 - 2006:Q3

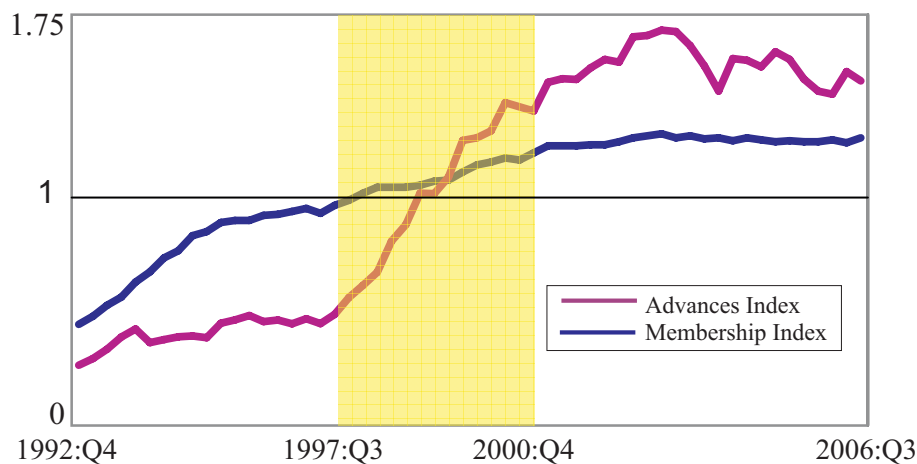
**Small Top Holders (At or Below the 50<sup>th</sup> Percentile of Total Assets)**



**Medium Top Holders (50<sup>th</sup> to 95<sup>th</sup> Percentile of Total Assets)**



**Large Top Holders (At or Above the 95<sup>th</sup> Percentile of Total Assets)**



Size determinations are made on a quarterly basis

Note 1: Quarterly series for FHLB membership and FHLB advances outstanding were constructed for each top holder size group. Each series was normalized by its respective mean for the 1992:Q4 - 2006:Q3 period to create indices of membership and advance usage.

Note 2: Small top holders are those with assets at or below the 50<sup>th</sup> percentile of the distribution of total assets. Medium top holders are those with total assets between the 50<sup>th</sup> and 95<sup>th</sup> percentiles of the distribution of total assets. Large top holders are those with assets at or above the 95<sup>th</sup> percentile of the distribution of total assets.

**Figure 7A**

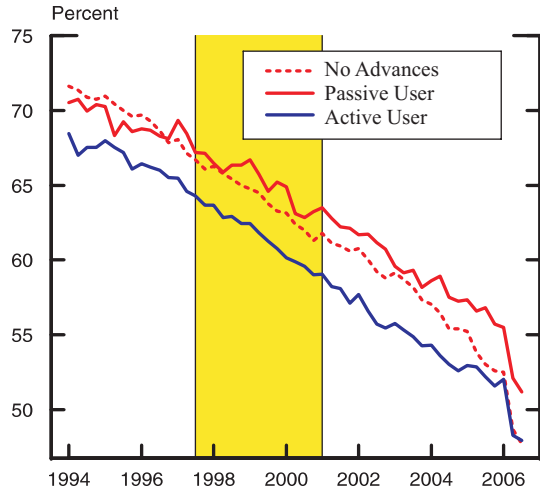
**Commercial Bank Portfolio Composition: Liabilities**

Domestic Deposits (Percent Total Assets) and FHLB Advances (Percent Total Assets)

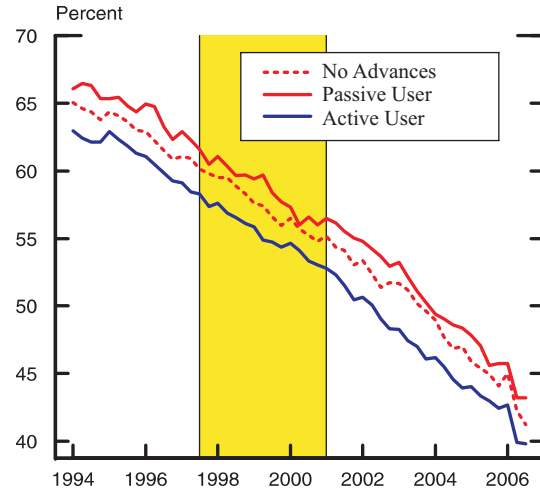
By FHLB Advance User Status and Bank Top Holder Size Category (Small, Medium and Large): 1994 - 2006

*Domestic Deposits (Percent Total Assets)*

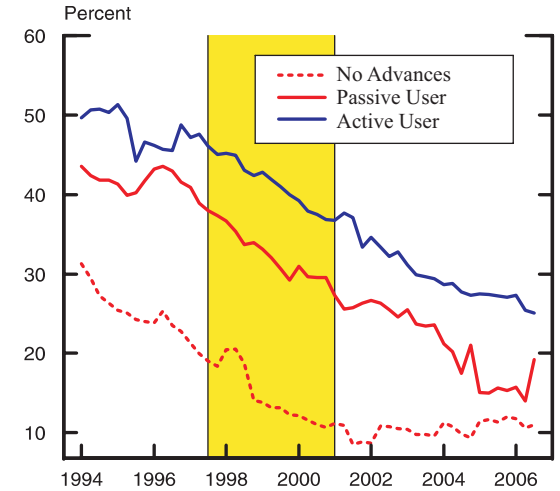
Small Top Holders



Medium Top Holders

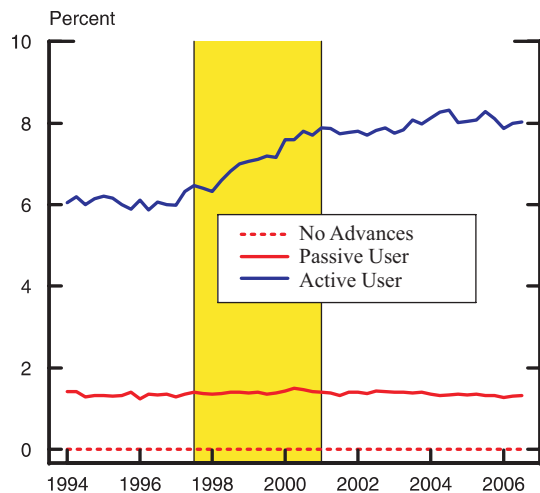


Large Top Holders

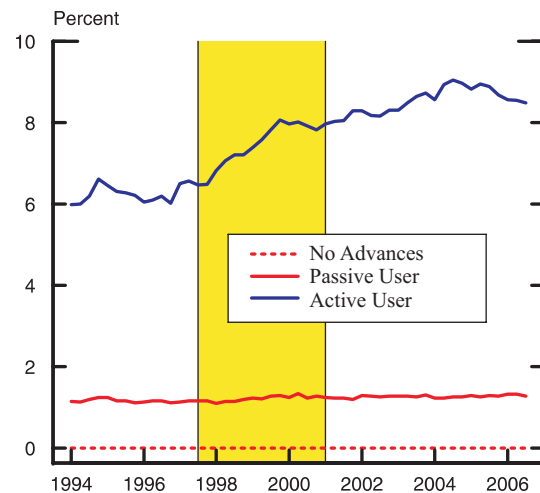


*FHLB Advances (Percent Total Assets)*

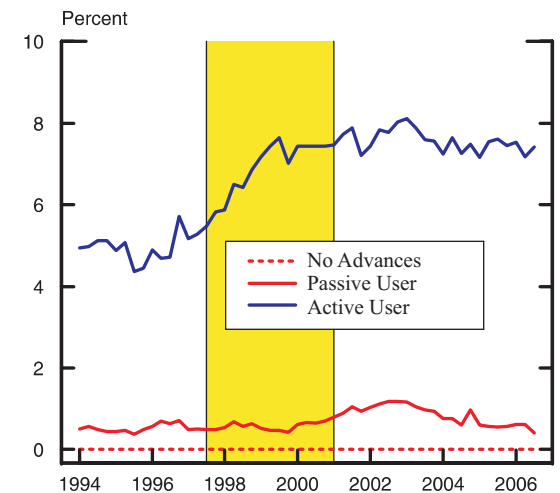
Small Top Holders



Medium Top Holders



Large Top Holders

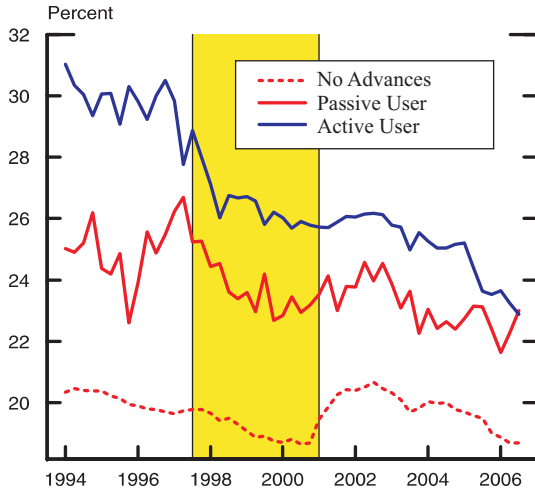


Note: Passive users have positive FHLB advances and have a FHLB advances-to-total assets ratio less than 2.5%. Active users have a FHLB advances-to-total assets ratio of greater than or equal to 2.5%. Topholders are reassigned size and FHLB user status every quarter.

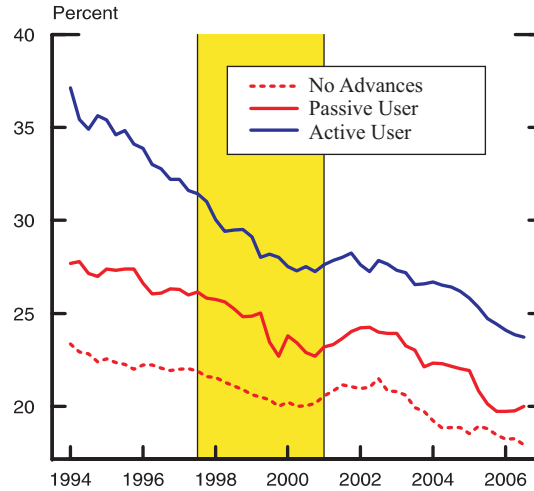
**Figure 7B**  
**Commercial Bank Portfolio Composition: Real Estate Lending**  
 Mortgage-Related Assets (Percent Total Assets) and Other Real Estate Loans (Percent Total Assets)  
 By FHLB Advance User Status and Bank Top Holder Size Category (Small, Medium and Large): 1994 - 2006

*Mortgage-Related Assets (Percent Total Assets)*

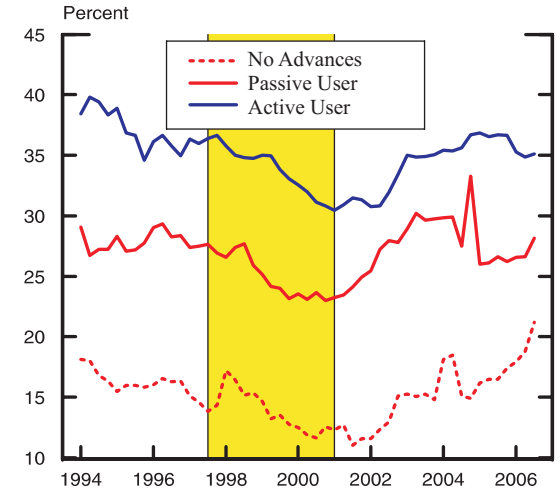
Small Top Holders



Medium Top Holders

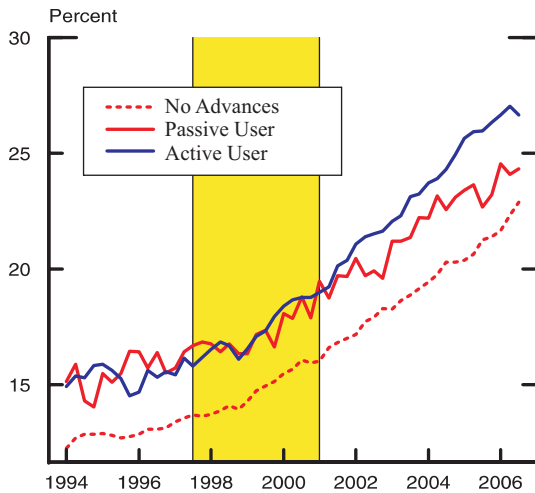


Large Top Holders

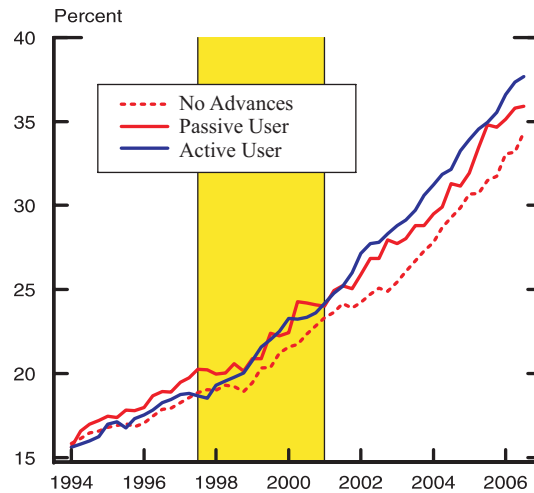


*Other Real Estate Loans (Percent Total Assets)*

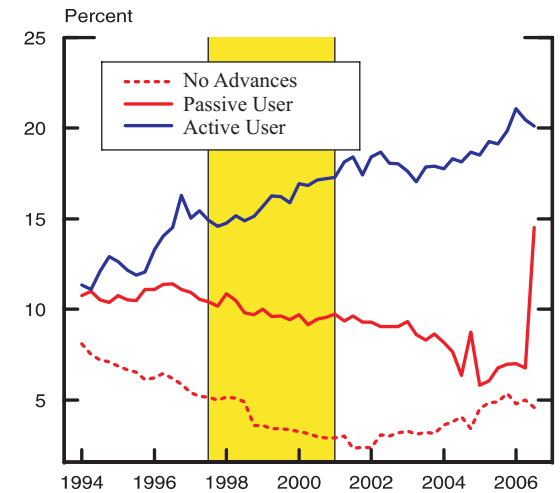
Small Top Holders



Medium Top Holders



Large Top Holders



Note: Passive users have positive FHLB advances and have a FHLB advances-to-total assets ratio less than 2.5%. Active users have a FHLB advances-to-total assets ratio of greater than or equal to 2.5%. Topholders are reassigned size and FHLB user status every quarter.

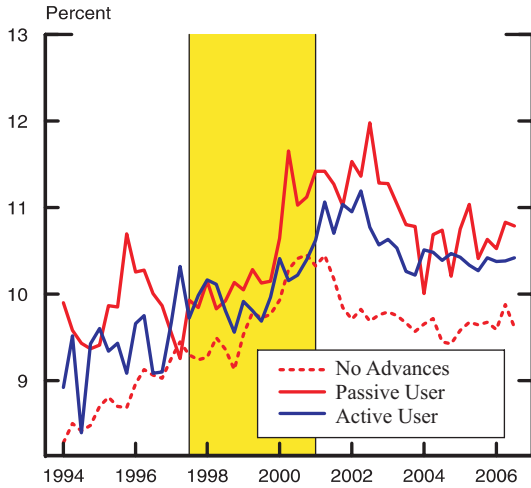
Figure 7C

Commercial Bank Portfolio Composition: Other Assets

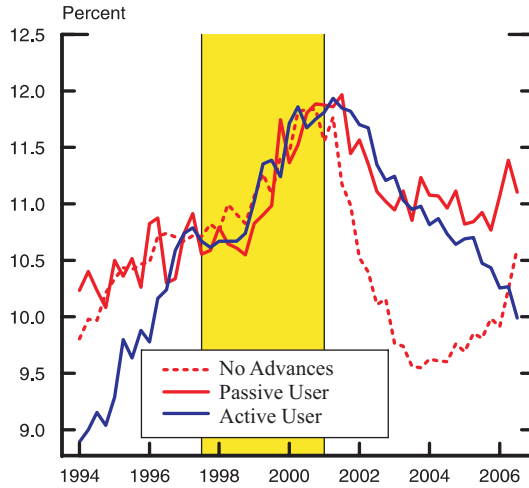
Commercial and Industrial Loans (Percent Total Assets) and Total (Non-Mortgage-Backed) Securities (Percent Total Assets)  
By FHLB Advance User Status and Bank Top Holder Size Category (Small, Medium and Large): 1994 - 2006

Commercial & Industrial (Percent Total Assets)

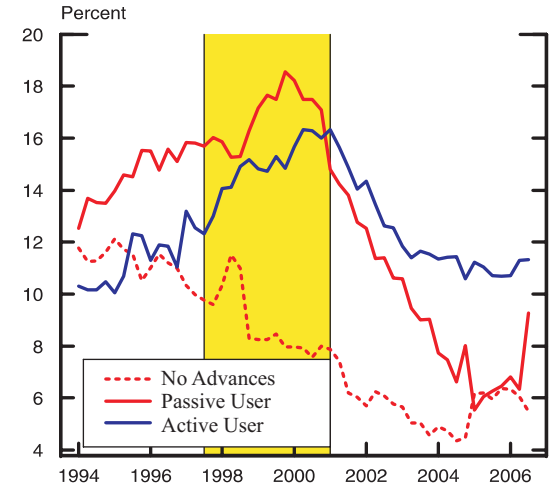
Small Top Holders



Medium Top Holders

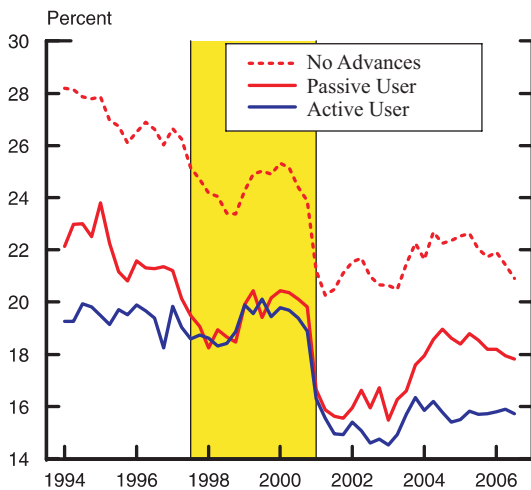


Large Top Holders

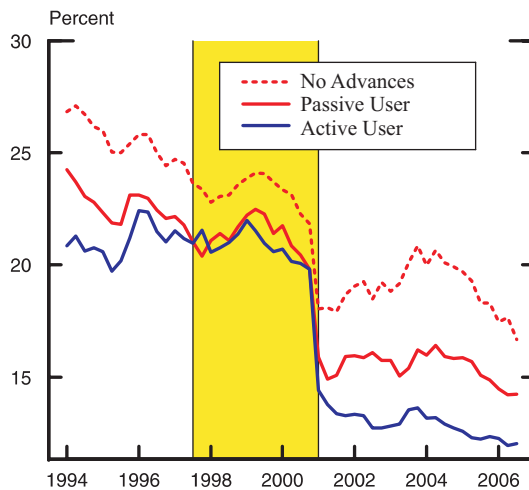


Securities (Excluding Domestic Mortgage-Backed Securities) (Percent Total Assets)

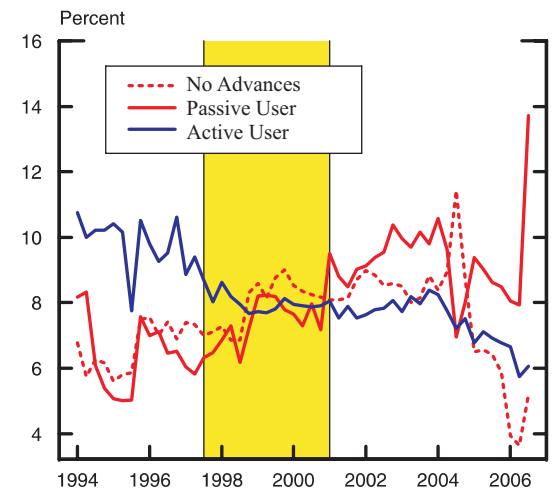
Small Top Holders



Medium Top Holders



Large Top Holders

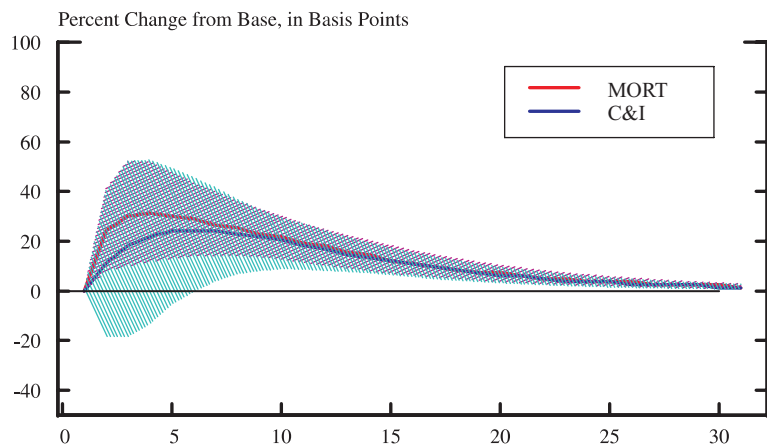


Note: Passive users have positive FHLB advances and have a FHLB advances-to-total assets ratio less than 2.5%. Active users have a FHLB advances-to-total assets ratio of greater than or equal to 2.5%. Topholders are reassigned size and FHLB user status every quarter.

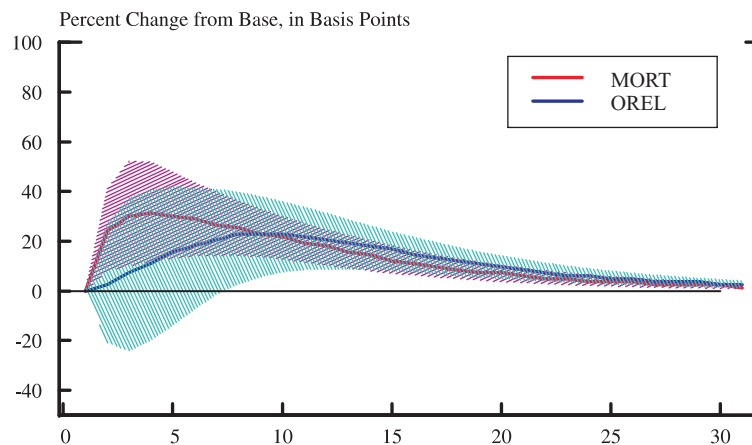


**Figure 8A**  
**Commercial Bank Portfolio Responses to FHLB Advance Shocks**  
**Mortgage Lending (MORT) Relative to Commercial and Industrial (C&I) and Other Real Estate Lending (OREL)**  
 By Bank Top Holder Size Category (Small and Large)  
 Data for 1997:Q3 - 2000:Q4

*Small Top Holders with Advances*

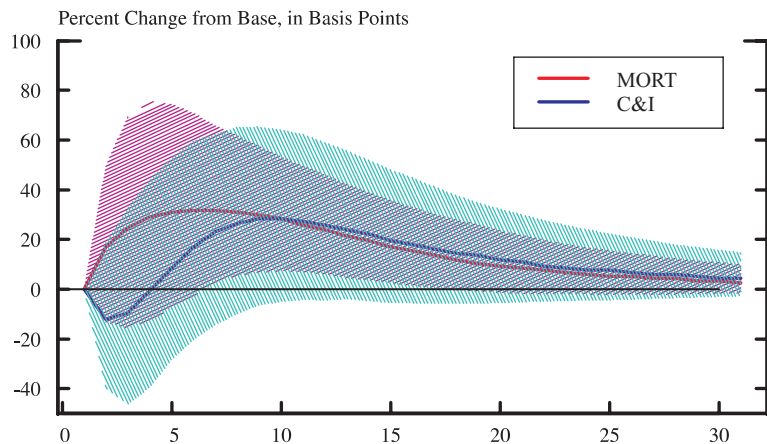


Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

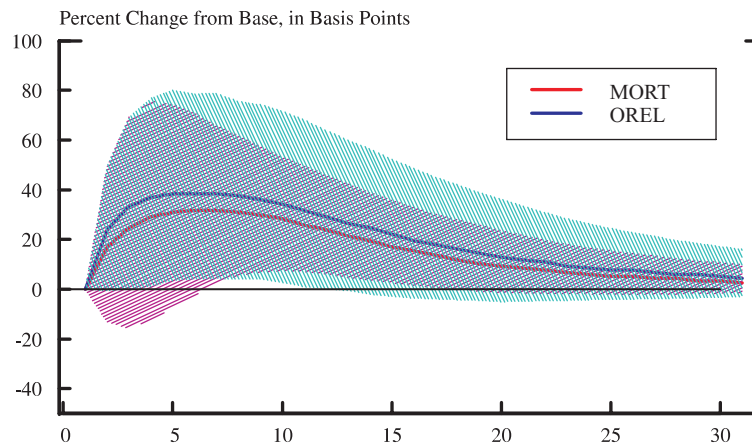


Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

*Large Top Holders with Advances*



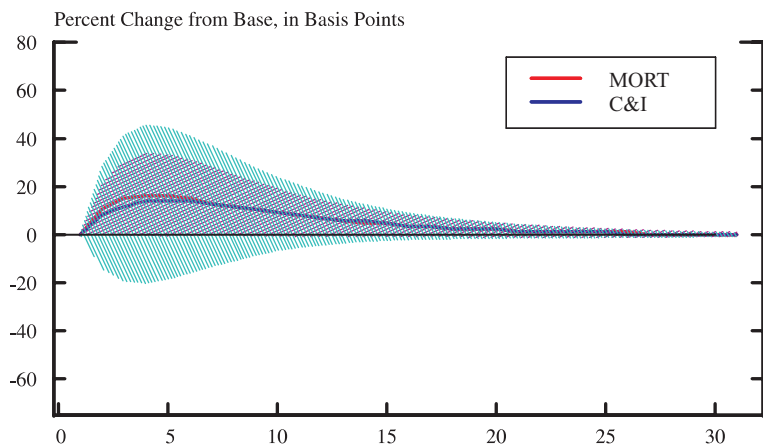
Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.



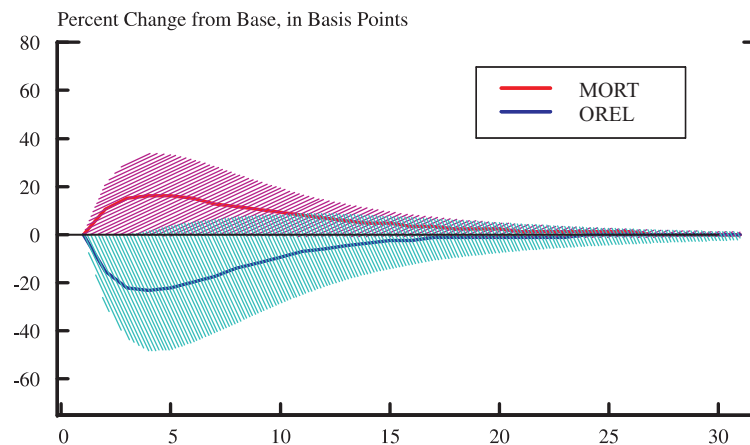
Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

**Figure 8B**  
**Commercial Bank Portfolio Responses to FHLB Advance Shocks**  
**Mortgage Lending (MORT) Relative to Commercial and Industrial (C&I) and Other Real Estate Lending (OREL)**  
 By Bank Top Holder Size Category (Small and Large)  
 Data for 2001:Q1 - 2006:Q3

*Small Top Holders with Advances*

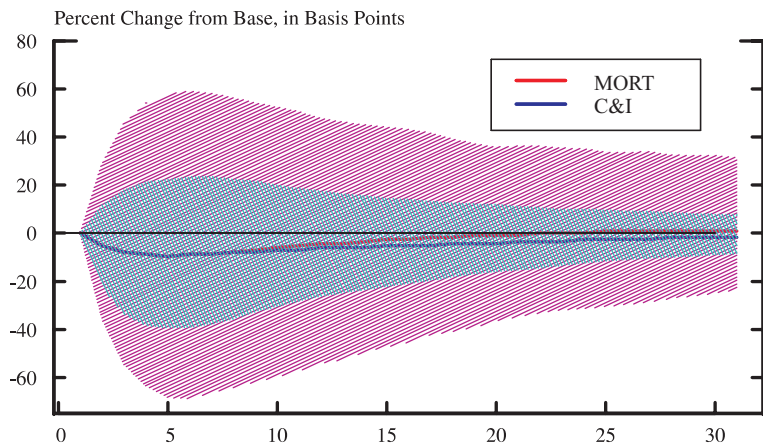


Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

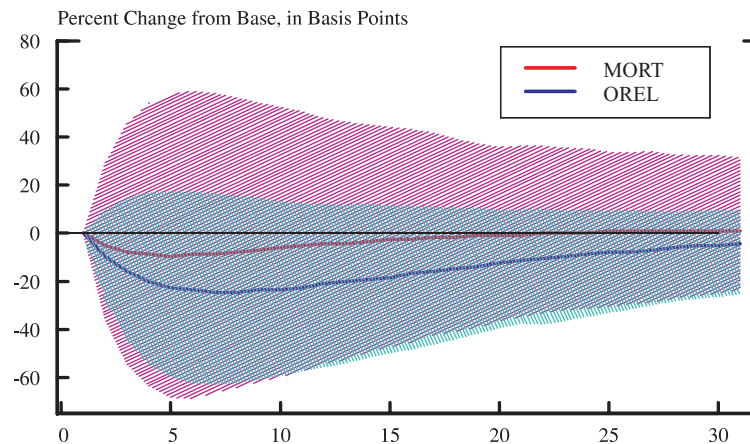


Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

*Large Top Holders with Advances*



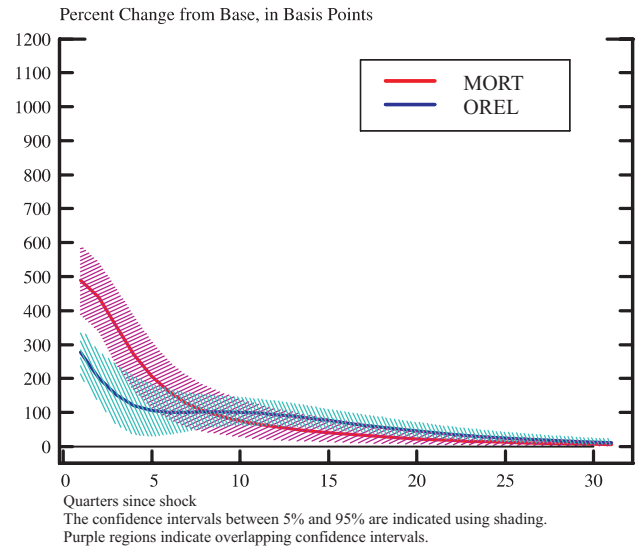
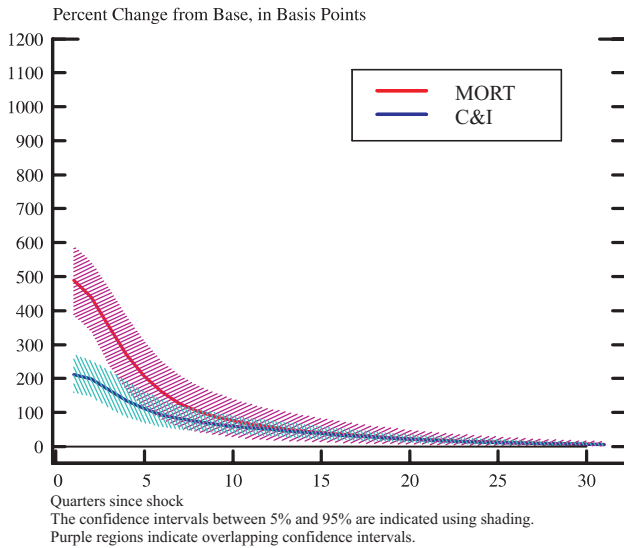
Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.



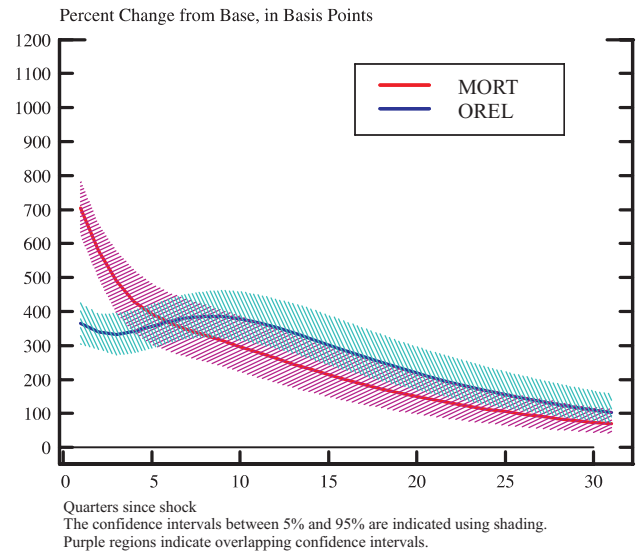
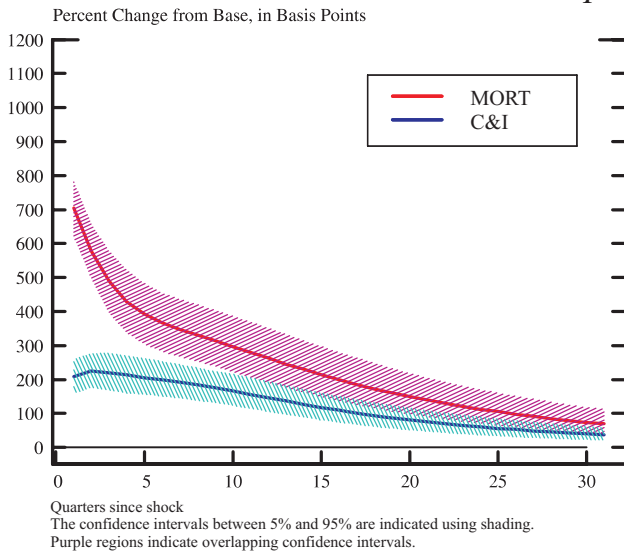
Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

**Figure 9A**  
**Commercial Bank FHLB Advance Responses to Loan Shocks**  
**Mortgage Lending (MORT) Relative to Commercial and Industrial (C&I) and Other Real Estate Lending (OREL)**  
 By Top Holder Size Category (Small, Medium, and Large)  
 Data for 1997:Q3 - 2000:Q4

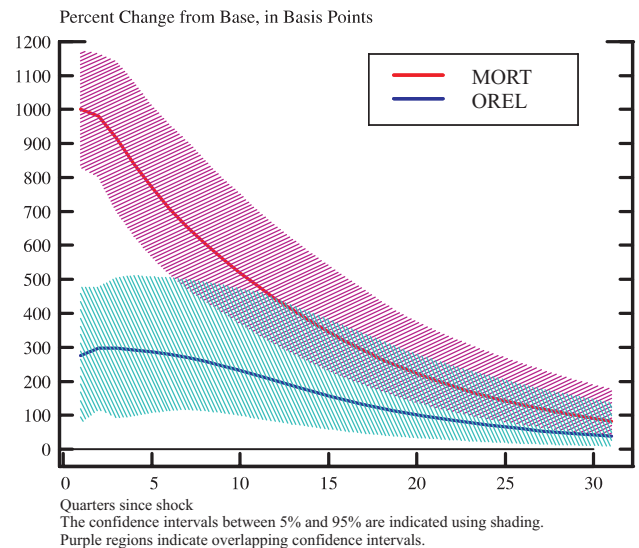
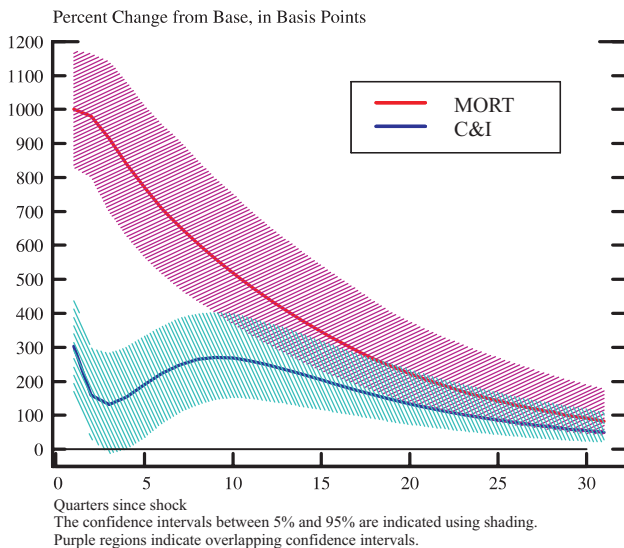
*Small Top Holders with Advances*



*Medium Top Holders with Advances*

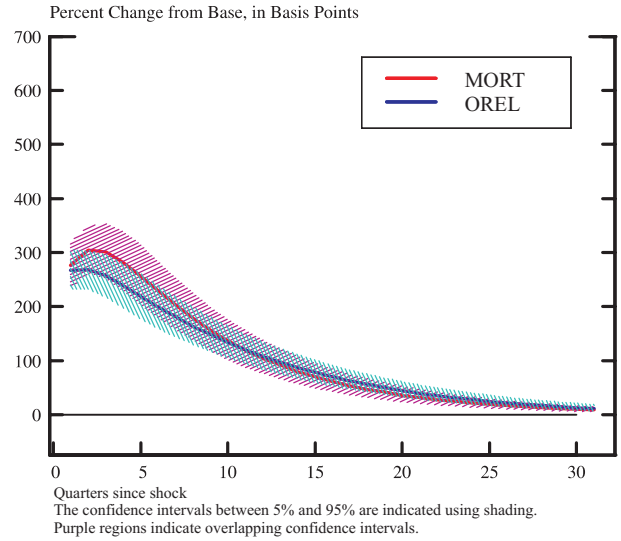
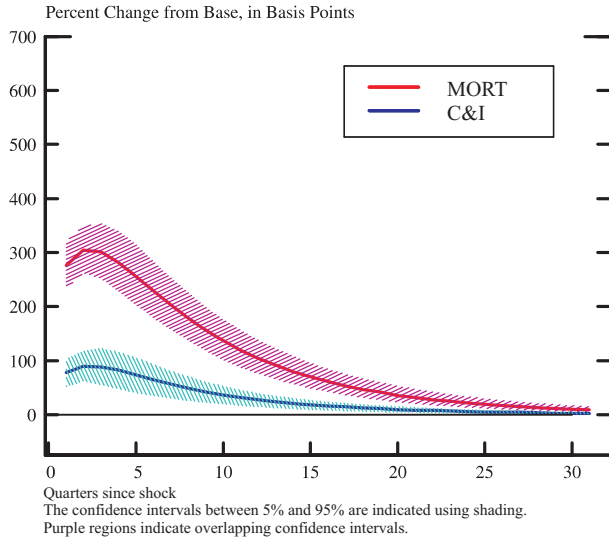


*Large Top Holders with Advances*

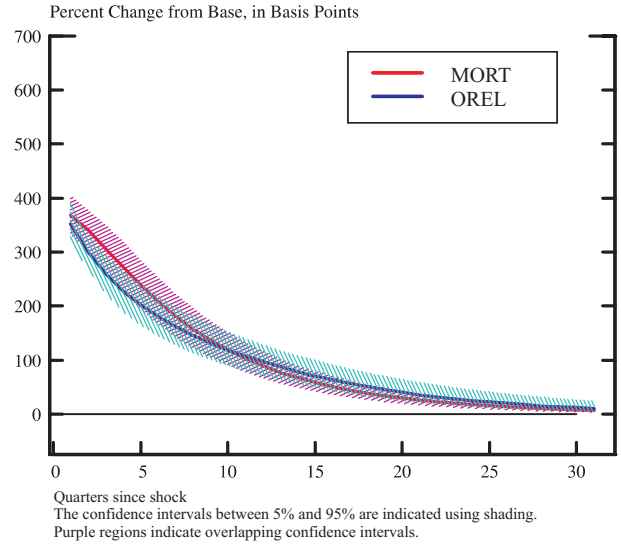
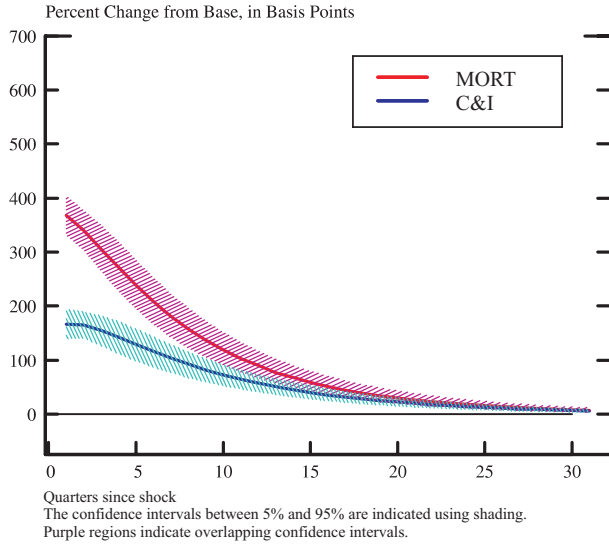


**Figure 9B**  
**Commercial Bank FHLB Advance Responses to Loan Shocks**  
**Mortgage Lending (MORT) Relative to Commercial and Industrial (C&I) and Other Real Estate Lending (OREL)**  
 By Bank Top Holder Size Category (Small, Medium, and Large)  
 Data for 2001:Q1 - 2006:Q3

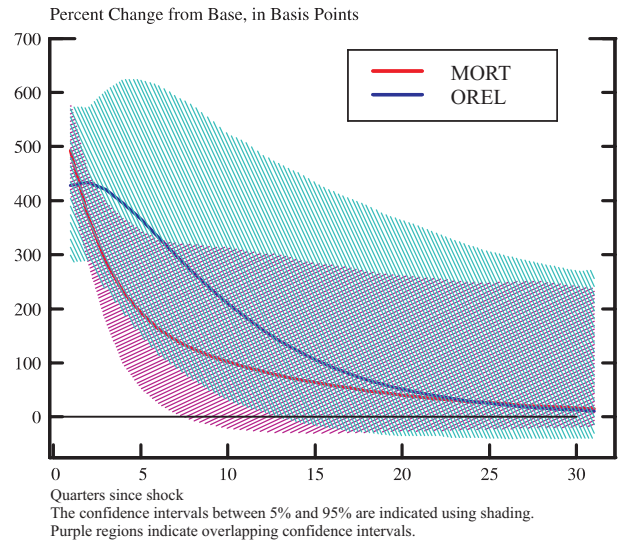
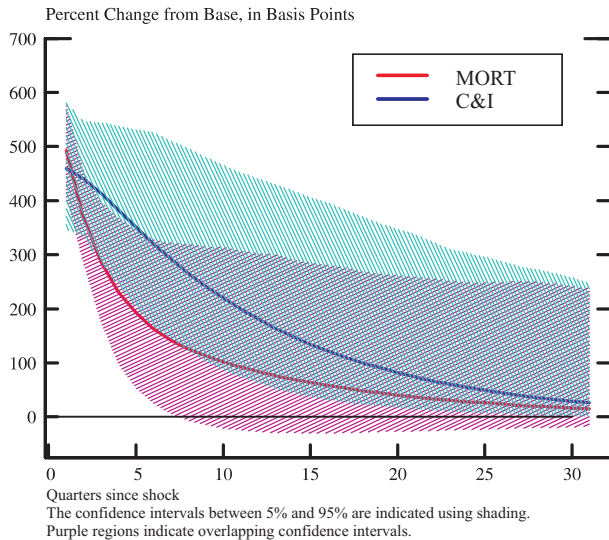
*Small Top Holders with Advances*



*Medium Top Holders with Advances*

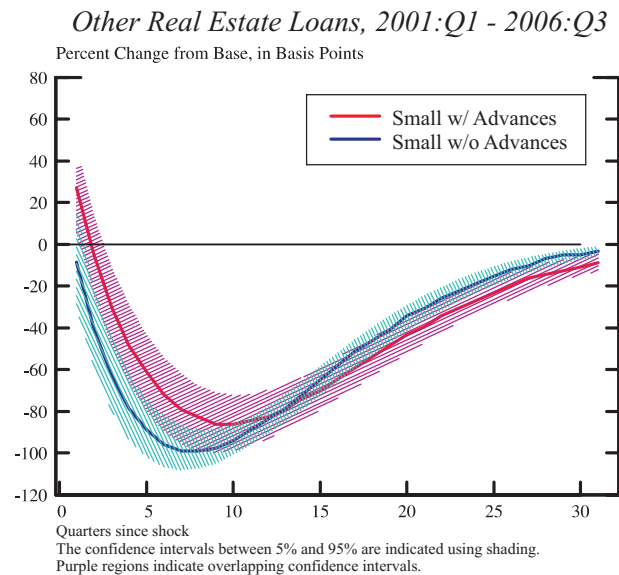
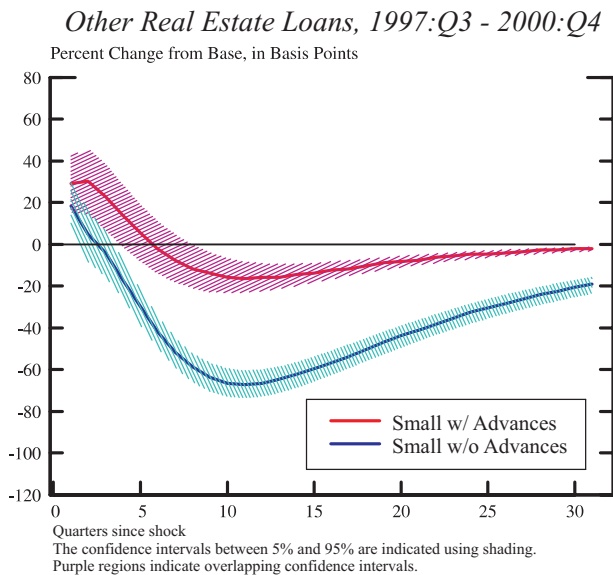
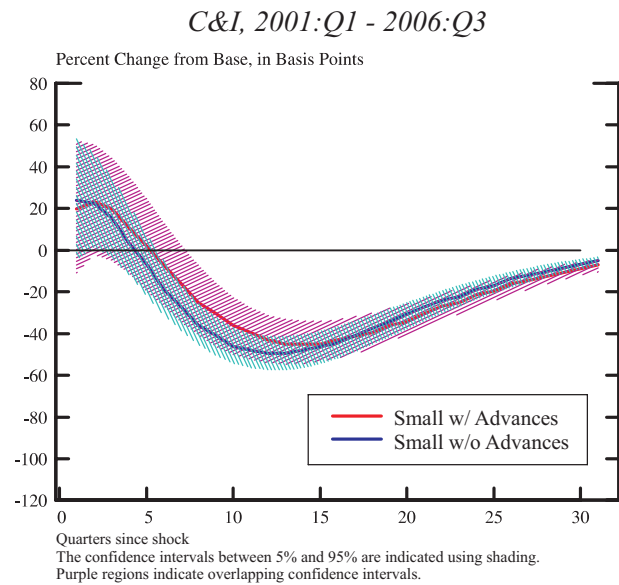
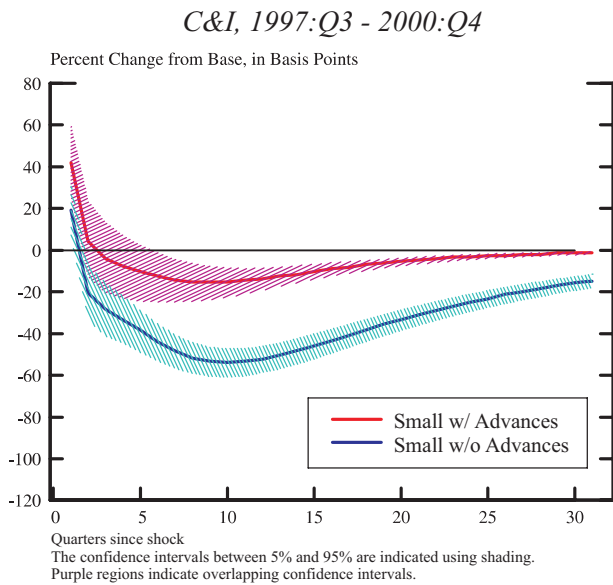
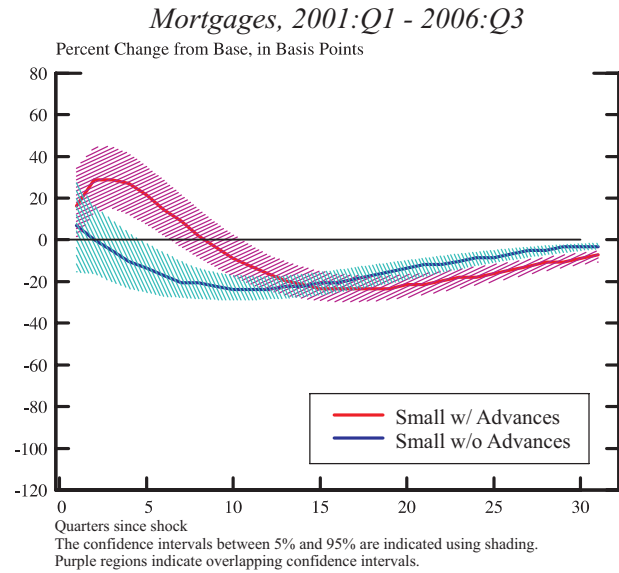
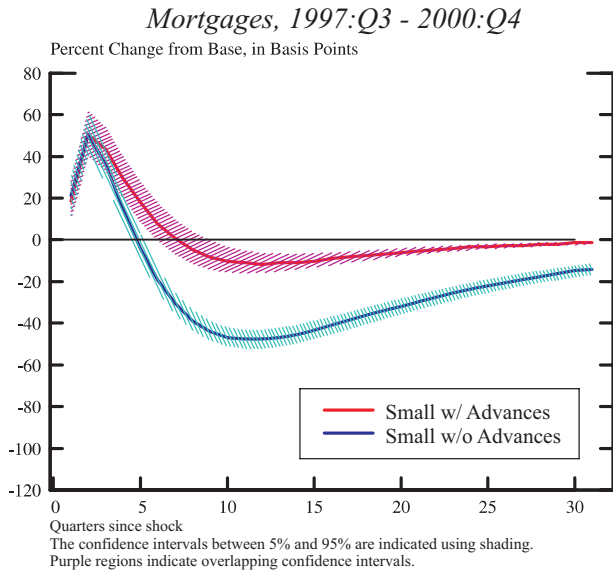


*Large Top Holders with Advances*



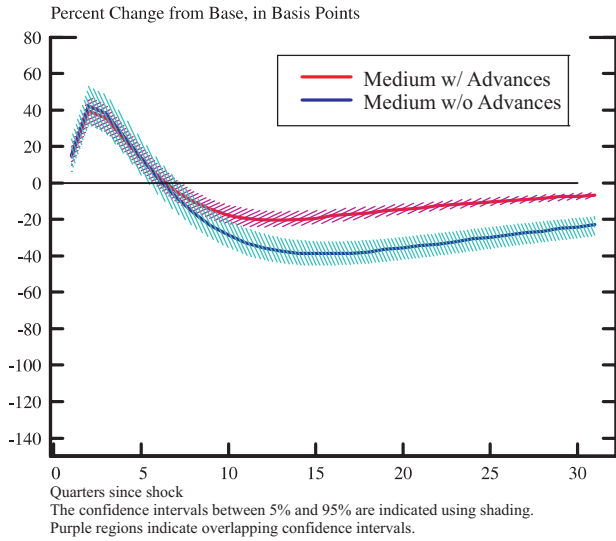


**Figure 10A**  
**Small Bank Portfolio Responses to Federal Funds Shocks**  
**Banks with FHLB Advances versus those without Advances**  
**Mortgage Loans, Commercial & Industrial Loans, and Other Real Estate Loans**  
 By Time Period (1997:Q3 - 2000:Q4 and 2001:Q1 - 2006:Q3)

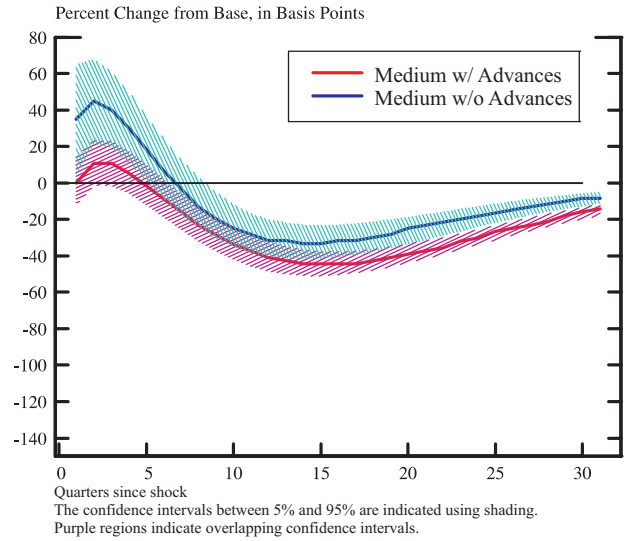


**Figure 10B**  
**Medium Bank Portfolio Responses to Federal Funds Shocks**  
**Banks with FHLB Advances versus those without Advances**  
**Mortgage Loans, Commercial & Industrial Loans, and Other Real Estate Loans**  
**By Time Period (1997:Q3 - 2000:Q4 and 2001:Q1 - 2006:Q3)**

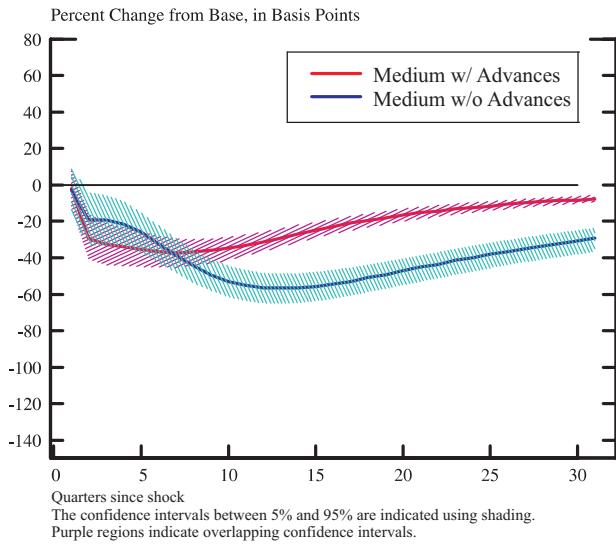
*Mortgages, 1997:Q3 - 2000:Q4*



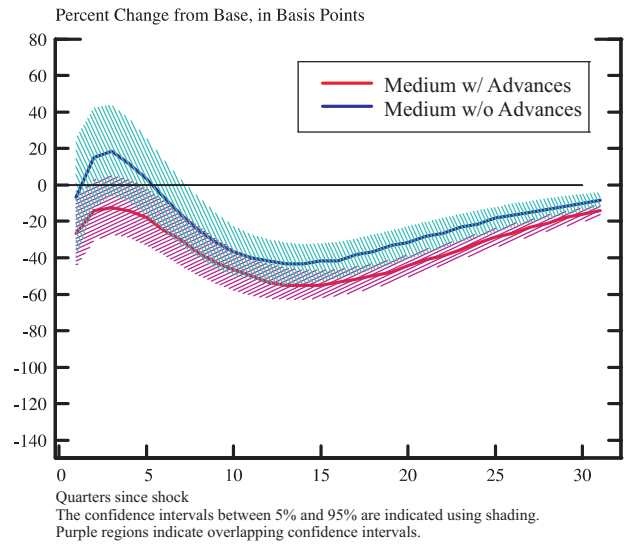
*Mortgages, 2001:Q1 - 2006:Q3*



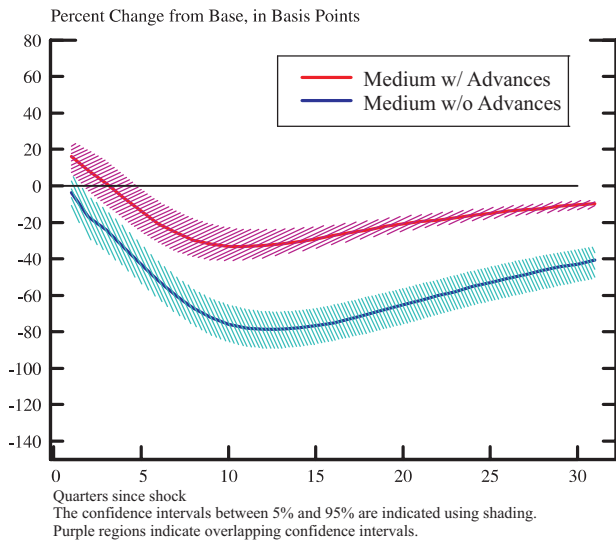
*C&I, 1997:Q3 - 2000:Q4*



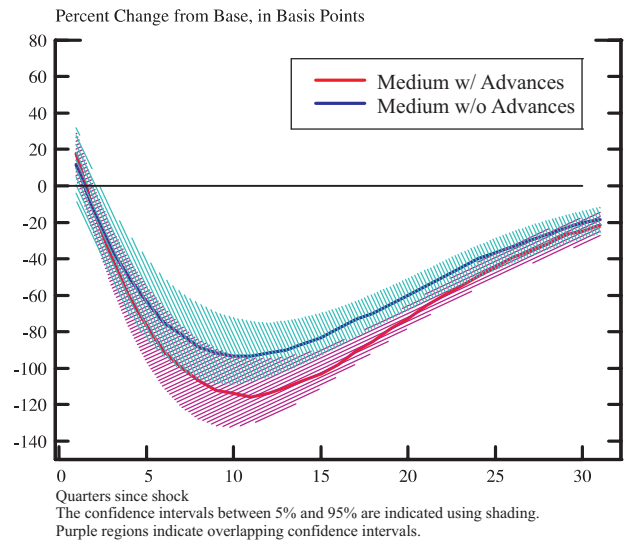
*C&I, 2001:Q1 - 2006:Q3*



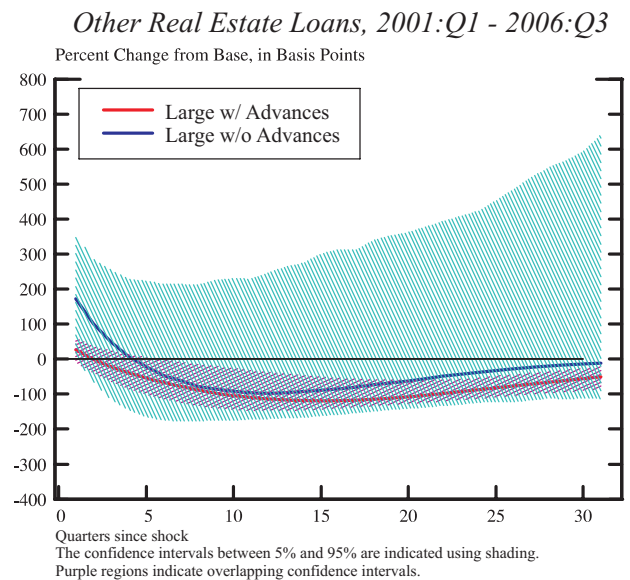
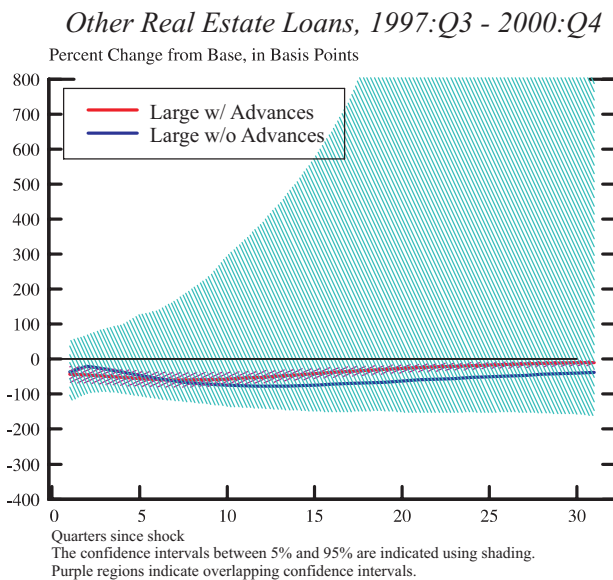
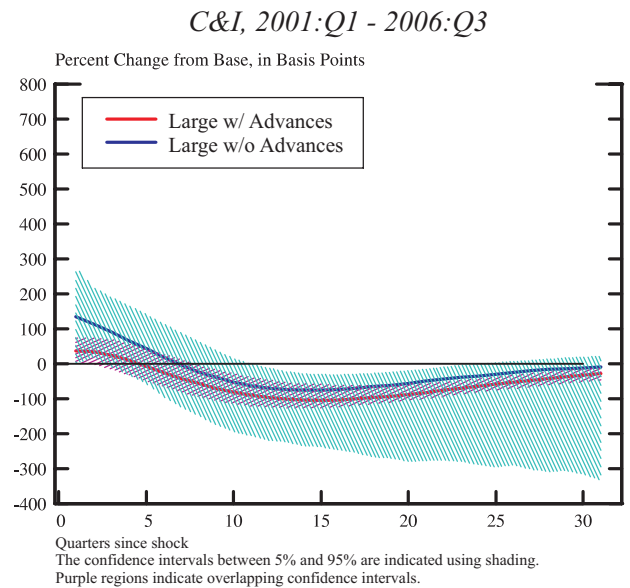
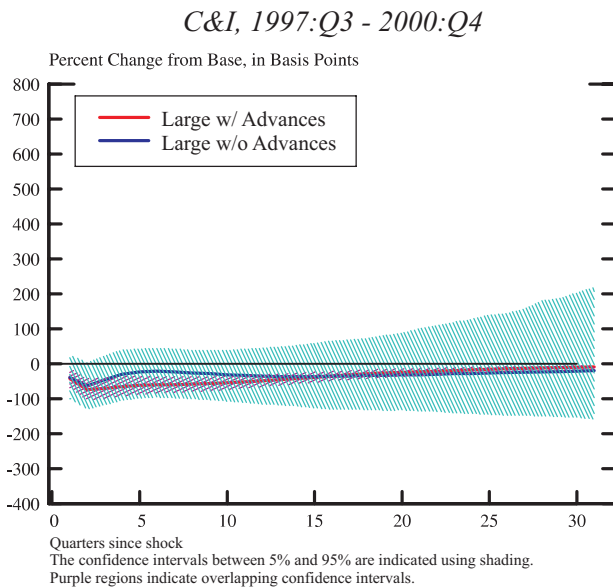
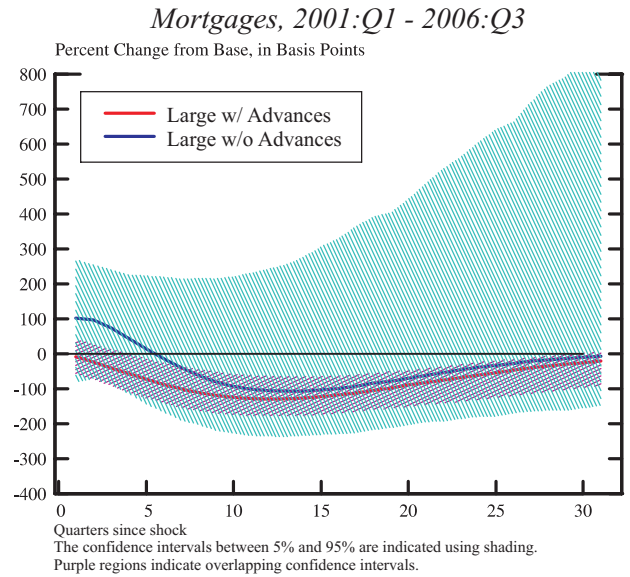
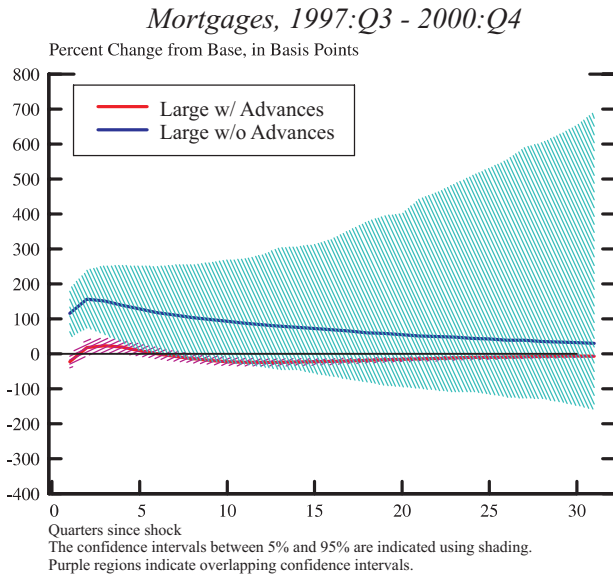
*Other Real Estate Loans, 1997:Q3 - 2000:Q4*



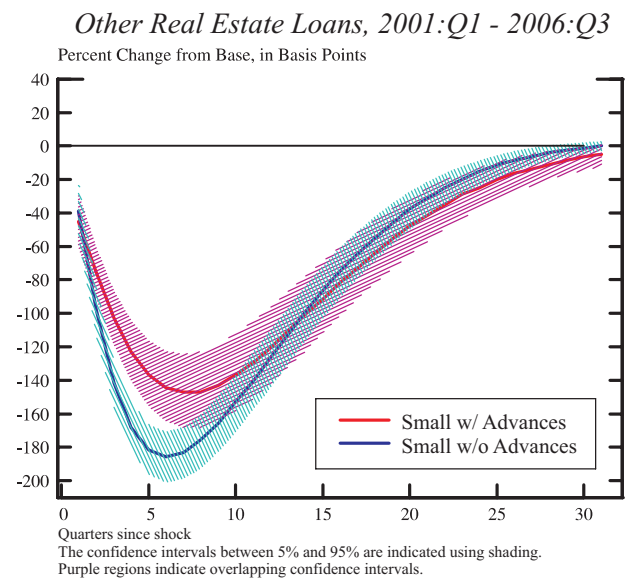
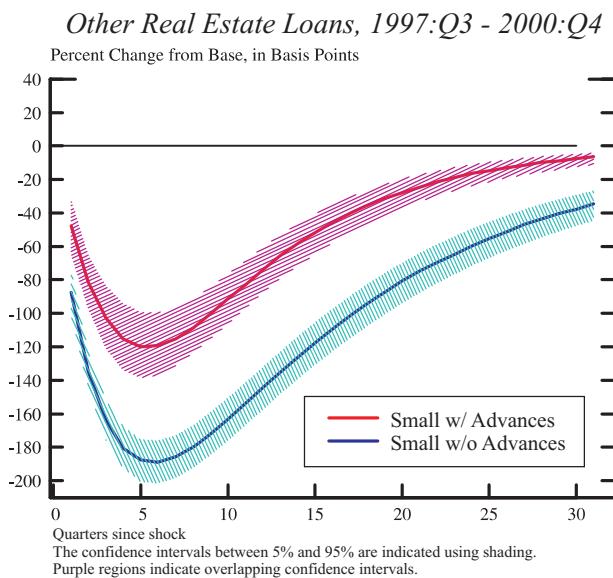
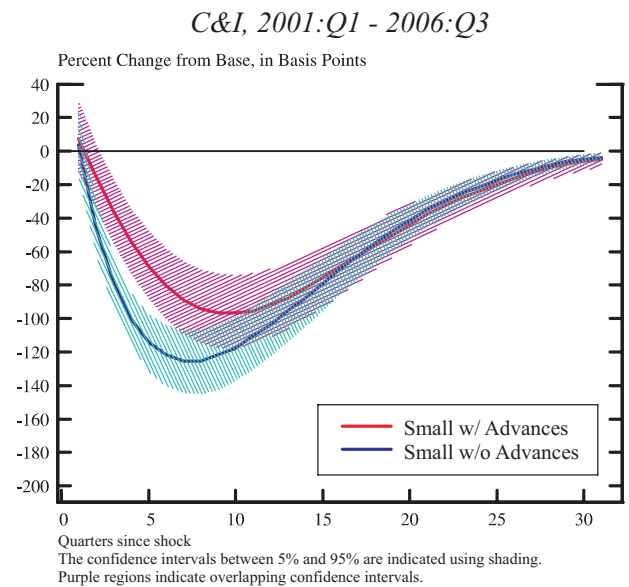
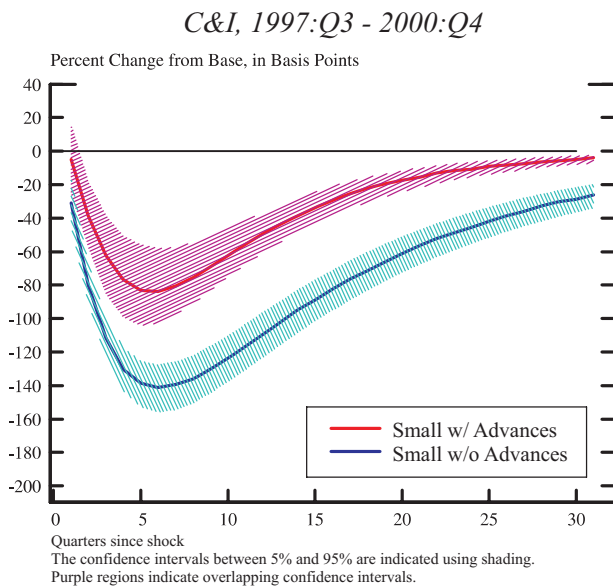
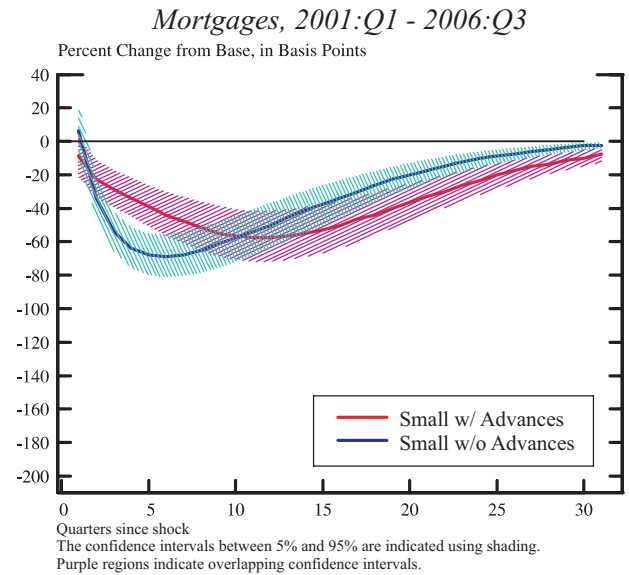
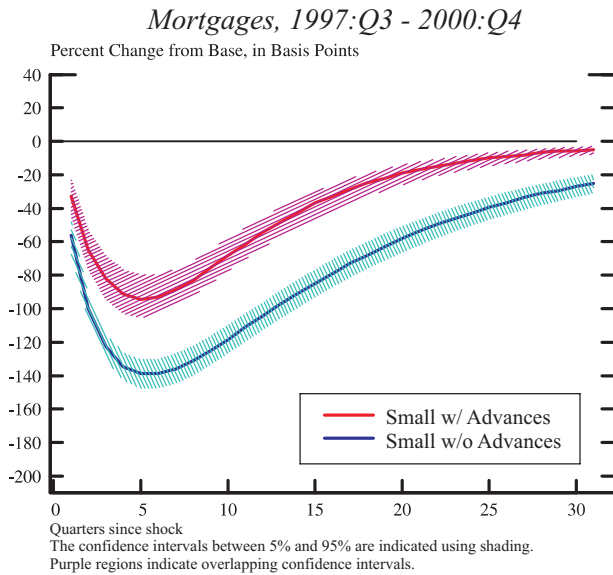
*Other Real Estate Loans, 2001:Q1 - 2006:Q3*



**Figure 10C**  
**Large Bank Portfolio Responses to Federal Funds Shocks**  
**Banks with FHLB Advances versus those without Advances**  
**Mortgage Loans, Commercial & Industrial Loans, and Other Real Estate Loans**  
 By Time Period (1997:Q3 - 2000:Q4 and 2001:Q1 - 2006:Q3)



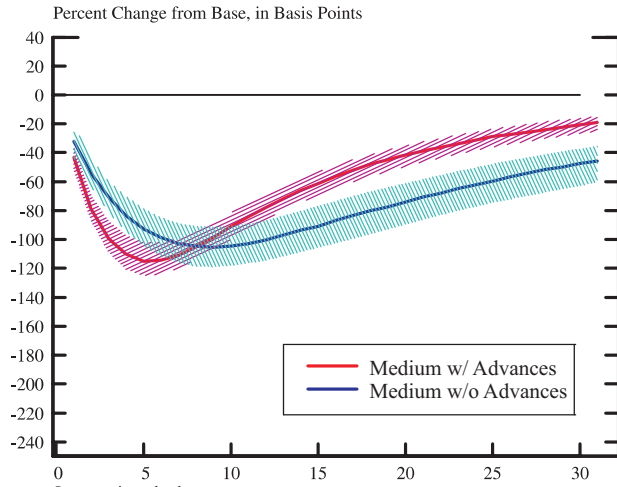
**Figure 11A**  
**Small Bank Portfolio Responses to GDP Shocks**  
**Banks with FHLB Advances versus those without Advances**  
**Mortgage Loans, Commercial & Industrial Loans, and Other Real Estate Loans**  
 By Time Period (1997:Q3 - 2000:Q4 and 2001:Q1 - 2006:Q3)





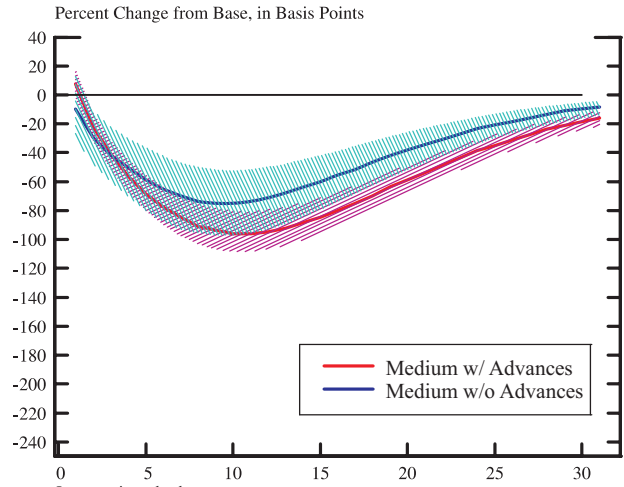
**Figure 11B**  
**Medium Bank Portfolio Responses to GDP Shocks**  
**Banks with FHLB Advances versus those without Advances**  
**Mortgage Loans, Commercial & Industrial Loans, and Other Real Estate Loans**  
**By Time Period (1997:Q3 - 2000:Q4 and 2001:Q1 - 2006:Q3)**

*Mortgages, 1997:Q3 - 2000:Q4*



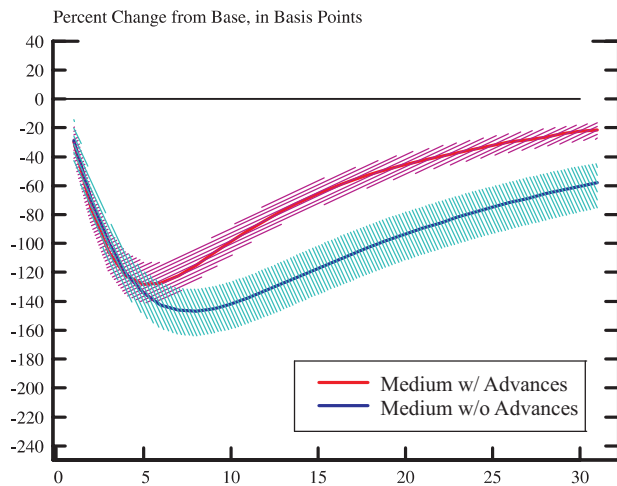
Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

*Mortgages, 2001:Q1 - 2006:Q3*



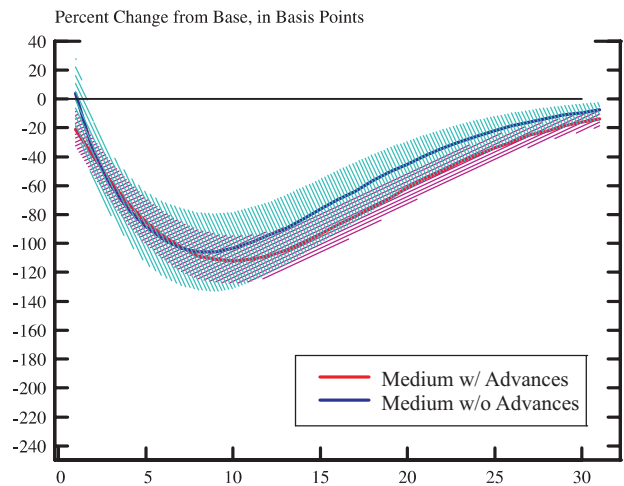
Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

*C&I, 1997:Q3 - 2000:Q4*



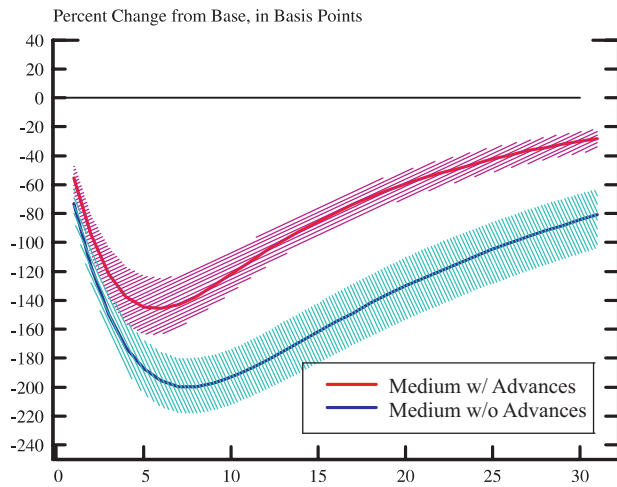
Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

*C&I, 2001:Q1 - 2006:Q3*



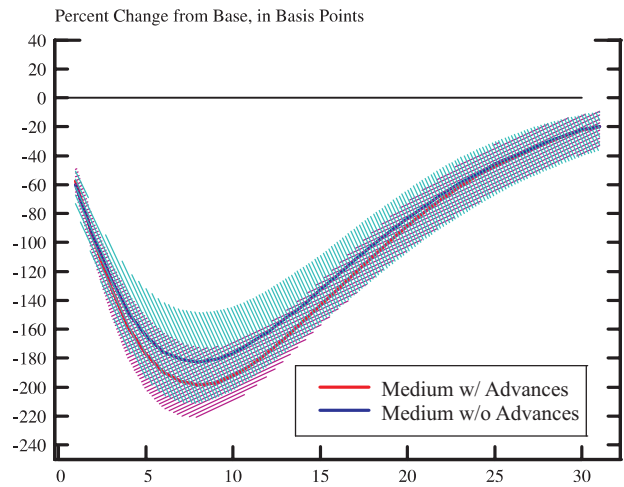
Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

*Other Real Estate Loans, 1997:Q3 - 2000:Q4*



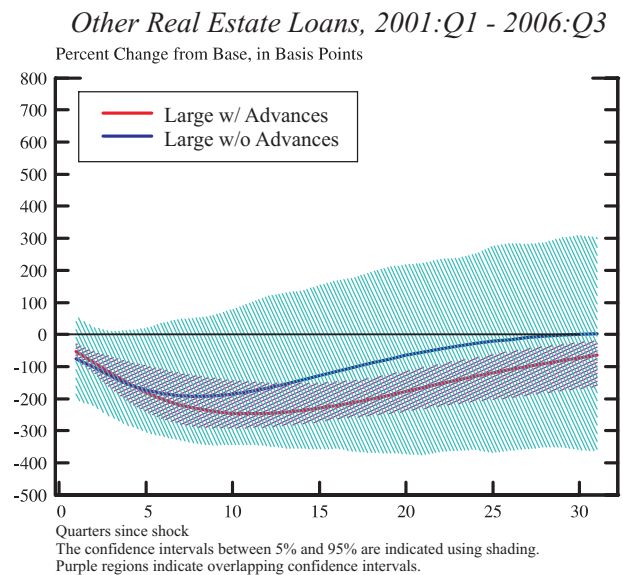
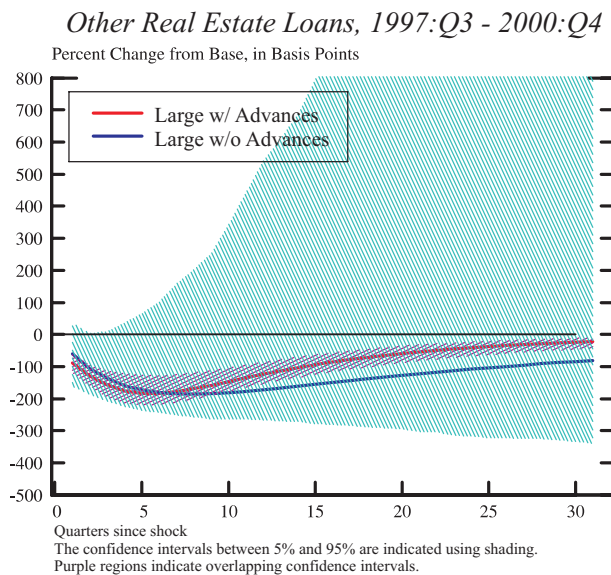
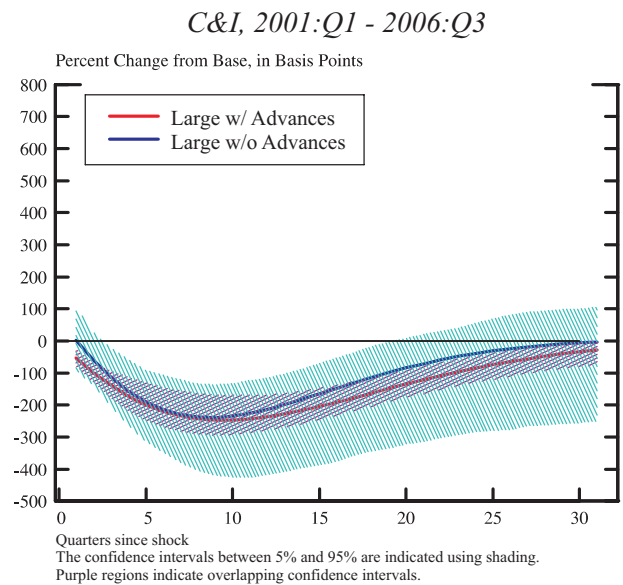
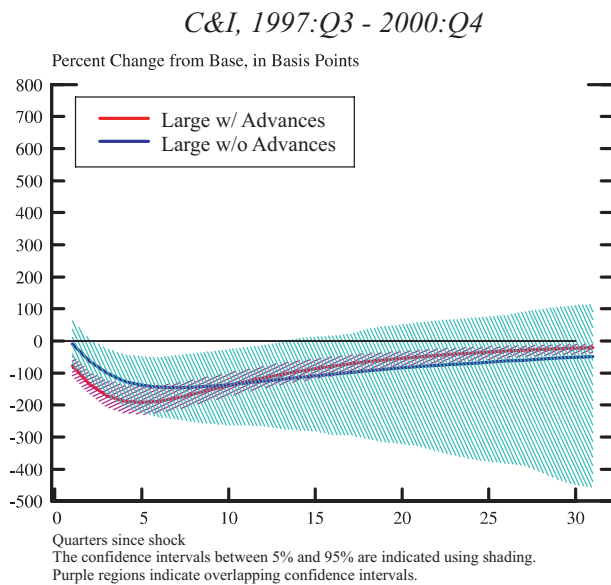
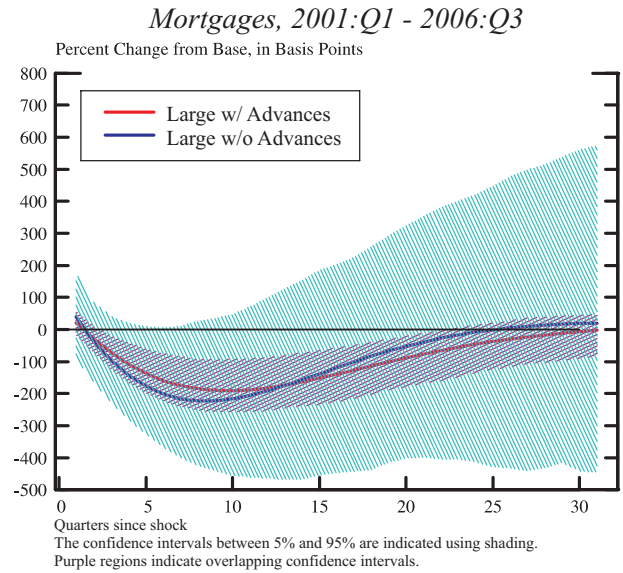
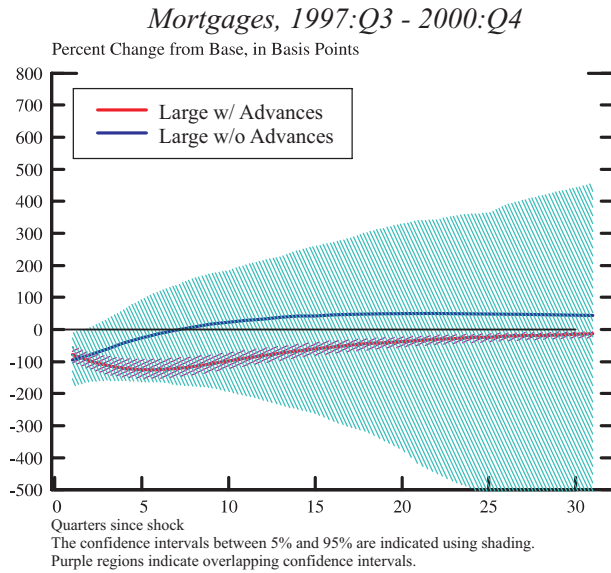
Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

*Other Real Estate Loans, 2001:Q1 - 2006:Q3*



Quarters since shock  
 The confidence intervals between 5% and 95% are indicated using shading.  
 Purple regions indicate overlapping confidence intervals.

**Figure 11C**  
**Large Bank Portfolio Responses to GDP Shocks**  
**Banks with FHLB Advances versus those without Advances**  
**Mortgage Loans, Commercial & Industrial Loans, and Other Real Estate Loans**  
**By Time Period (1997:Q3 - 2000:Q4 and 2001:Q1 - 2006:Q3)**



**Table 1**  
**FHLB Commercial Bank and Thrift Members**  
(2006:Q3)

Entity Type Asset Size	Number of Entities (1)	Number of Borrowers (2)	Advances Outstanding (Billions) (3)	% of FHLB Advances (4)	% of FHLB Capital Stock (5)	% of Advances to Borrower Assets (6)
<b>Commercial Banks</b>						
Less than 100 million	2,260	1,457	5.9	0.9	1.2	6.7
100 million to 1 billion	3,239	2,594	52.0	8.1	9.7	6.7
Greater than 1 billion	441	393	227.9	35.4	33.3	6.0
Subtotal	5,940	4,444	285.8	44.4	44.1	--
<b>Thrifts</b>						
Less than 100 million	380	232	1.5	0.2	0.4	11.3
100 million to 1 billion	734	622	30.1	4.7	4.7	13.9
Greater than 1 billion	152	142	296.5	46.0	39.6	18.4
Subtotal	1,266	996	328.2	51.0	44.7	--

Source: Federal Housing Finance Board (FHFB).

**Table 2**  
**Commercial Bank Top Holder Members of the FHLB System**  
(2006:Q3)

<b>Bank Top Holder Size Category</b>	Number of Top Holders	Number of Borrowers	Borrowers (Percent of Top Holders)	Advances Outstanding (Billions)	Percent of FHLB Advances	Percent of Advances to Borrower Assets
	(1)	(2)	(3)	(4)	(5)	(6)
Small	2166	1419	65.5	\$6.4	1.0	6.6
Medium	2584	2133	82.5	\$56.1	8.7	7.1
Large	297	274	92.3	\$304.5	47.3	7.1
<b>Total</b>	<b>5047</b>	<b>3826</b>	<b>75.8</b>	<b>\$367.0</b>	<b>57.0</b>	<b>--</b>
<hr/>						
Memo: 10 Largest Top Holder Members	10	10	100.0	\$134.8	20.9	6.9

Note: Small top holders are those with assets at or below the 50th percentile of the distribution of total assets. Medium top holders are those with assets between the 50th and 95th percentiles of the distribution of total assets. Large top holders are those with assets at or above the 95th percentile of the distribution of total assets.

**Table 3**  
**Liability Structure of Commercial Banks by Top Holder Size Category**  
**Year-end 2001 and Year-end 2005**

TOP HOLDER SIZE    Balance Sheet Items	Year-end, 2001				Year-end, 2005			
	Top Holders With Advances		Top Holders Without Advances		Top Holders With Advances		Top Holders Without Advances	
	Billions of Dollars	Percent of Total Assets	Billions of Dollars	Percent of Total Assets	Billions of Dollars	Percent of Total Assets	Billions of Dollars	Percent of Total Assets
<b>Small (At or Below the 50th Percentile of Total Assets)</b>								
Total Liabilities								
Core Deposits	41	70	69	74	62	67	65	72
Foreign Deposits	0	0	0	0	0	0	0	0
Subordinated Debt	0	0	0	0	0	0	0	0
Large Time Deposits	7	13	12	13	13	14	13	14
Other Managed Liabilities	4	7	1	1	7	8	1	1
FHLB Advances	4	6	0	0	6	6	0	0
Other	0	1	1	1	1	1	1	1
Total Equity Capital	6	10	11	12	9	10	12	13
Total Assets	59	100	93	100	92	100	91	100
<b>Medium (50th to 95th Percentile of Total Assets)</b>								
Total Liabilities								
Core Deposits	342	68	152	72	490	65	134	69
Foreign Deposits	1	0	1	0	1	0	0	0
Subordinated Debt	0	0	0	0	0	0	0	0
Large Time Deposits	68	13	30	14	121	16	32	17
Other Managed Liabilities	43	9	4	2	71	9	5	2
FHLB Advances	32	6	0	0	53	7	0	0
Other	4	1	2	1	5	1	2	1
Total Equity Capital	46	9	22	11	71	9	22	11
Total Assets	505	100	210	100	759	100	195	100
<b>Large (At or Above the 95th Percentile of Total Assets)</b>								
Total Liabilities								
Core Deposits	2058	54	459	27	2511	45	910	42
Foreign Deposits	20	1	72	4	66	1	83	4
Subordinated Debt	63	2	30	2	80	1	41	2
Large Time Deposits	273	7	148	9	524	9	175	8
Other Managed Liabilities	691	18	285	17	941	17	274	13
FHLB Advances	158	4	0	0	198	4	0	0
Other	190	5	210	12	266	5	225	10
Total Equity Capital	344	9	142	8	533	10	229	10
Total Assets	3830	100	1691	100	5527	100	2182	100
Memo: Number of Firms								
Small		1087		2187		1374		1771
Medium		1910		1037		2118		710
Large		262		54		271		36
Total		3259		3278		3763		2517

Source: Bank Call Reports and Bank Holding Company Consolidated Reports.

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