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October 31, 2019

The Honorable Ann D. Begeman, Chairman
Surface Transportation Board
395 E Street, SW
Washington, DC 20423-0001

Dear Chairman Begeman:

Enclosed with this letter is the reporting you requested on Union Pacific's revenues (distinguished by quarter) from accessorial and demurrage charges. If you or your staff have any questions regarding the enclosed data, please contact me at (402) 544-8168.

Sincerely,

Enclosures

cc: Lucille Marvin, Director
Office of Public Assistance,
Government Affairs, and Compliance

UNION PACIFIC RAILROAD
2019 Demurrage and Accessorial Charges
(DOLLARS IN THOUSANDS)

2019 Results	1Q	2Q	3Q	4Q	Total - YTD
<u>Revenue:</u>					
Demurrage	50,512	34,778	39,960	-	125,250
Accessorial Charges	21,058	24,643	26,748	-	72,449

"Demurrage" and "Accessorial Charges" include revenues earned under negotiated confidential contracts.

"Demurrage" includes all such charges as defined in the R-1 Annual Report (49 C.F.R. § 1201, category 106).

"Accessorial Charges" includes the following types of charges:

- Adverse Loading (Tariff UP 6004)
- Diversions & Reassignments (Tariff UP 6004)
- Empty Cars Ordered but Not Used (Tariff UP 6004)
- Hazardous Non-Accident Releases & DOT Exceptions (Tariff UP 6004)
- Not Prepared for Service (Tariff UP 6004)
- Overloads (Tariff UP 6004)
- Private Empty Car Storage (Tariff UP 6004)
- Processor & Grain Car Allocation (Tariff UP 4052 & 4053)
- Switching (Tariff UP 6004)
- Weighing (Tariff UP 6004)
- Other (e.g., Customs Inspections) (Tariff UP 6004)

Provided below are links to the above referenced tariffs:

[Tariff UP 6004](#)

[Tariff UP 4052](#)

[Tariff UP 4053](#)