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April 30, 2019

VIA E-MAIL

Ms. Ann Begeman
Chairman
Surface Transportation Board
395 E Street, SW
Washington DC 20423-0001

Re: Response To December 17, 2018 Letter To Mr. Pat Ottensmeyer

Dear Chairman Begeman:

By letter to Mr. Ottensmeyer dated December 17, 2018, you requested The Kansas City Southern Railway Company ("KCSR") to disclose to the Board KCSR's quarterly revenues from demurrage and accessorial charges, stated separately for 2018 and 2019. You requested the 2018 information by January 21, 2019 and the 2019 data on a quarterly basis by the 15th day of the month following the end of the quarter.

Consistent with your December 17th request, as modified by the dates contained within my December 27th letter, on January 30, 2019, KCSR provided you with its 2018 data. KCSR hereby provides you with the First Quarter 2019 data.

As the information request came from you, KCSR is hereby responding directly to you. However, for future quarterly filings, if you would like KCSR to e-file them or to email them to a particular person other than you, please let me know.

Respectfully submitted,



William A. Mullins
Attorney for The Kansas City Southern Railway
Company

Attachment

cc: Ms. Lucille Marvin
Mr. Pat Ottensmeyer
Mr. Warren Erdman

	Q1 2019 Revenue
	Dollar amount in thousands (rounded to thousands)
Demurrage ¹	\$ 7,227
Accessorial ²	2,970
Total	\$10,197

¹ “This account shall include the revenue from the detention of cars incident to loading, unloading, reconsigning, and stops in transit upon the basis of lawful tariffs for demurrage. This account shall also include the revenue from the detention of trailers and containers used in TOFC/COFC service, incident to loading and unloading, upon the basis of tariff rates. NOTE: This account shall be maintained so as to reflect separately (1) revenue from detention of cars, and (2) revenue from detention of trailers and containers used in TOFC/ COFC service.” 49 CFR §1201, category 106 (2017). See generally KCSR Tariff 6000-F, effective Feb. 28, 2017 and related materials found at <http://www.kcsouthern.com/en-us/customer-resources/guidelines-regulations/demurrage>. Stated revenues may also include revenues for similar charges under contracts which are exempt from the Board’s authority pursuant to 49 USC §10709.

² Accessorial revenue includes charges levied pursuant to terms of KCSR Tariff 8100-E, effective Mar. 1, 2018, found at <http://www.kcsouthern.com/en-us/customer-resources/guidelines-regulations/accessorial-services>, Sections 1 – 10, and under KCSR rules Tariffs 9011 and 9012, found at <http://www.kcsouthern.com/en-us/customer-resources/guidelines-regulations/rules-publication-page> . Stated revenues may also include revenues for similar charges under contracts which are exempt from the Board’s authority pursuant to 49 USC §10709. Amounts stated do not include fuel surcharges, which are considered linehaul revenue for this purpose, and are reported separately to the Board pursuant to its decision in STB Ex Parte No. 661 (Sub-No. 1).