



Charles W Webster  
Senior Counsel - US

11306 Franklin Avenue  
Franklin Park IL 60131  
USA

T 630 860 4161  
E Charles\_Webster@cpr.ca

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The Honorable Ann Begeman, Chairman  
United States Surface Transportation Board  
395 E Street, S.W.  
Washington, D.C. 20423

Dear Chairman Begeman:

Attached please find Canadian Pacific's<sup>1</sup> submission of its 2019 Q2 US accessorial and demurrage revenue data in response to your letter of December 17, 2018.

If you need additional information, please have your staff reach out to me at (630) 860-4161.  
Thank you.

Sincerely,

Charles W. Webster

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<sup>1</sup> Canadian Pacific is a trade name under which Canadian Pacific Railway Company and its United States subsidiaries, Soo Line Railroad Company, Dakota, Minnesota and Eastern Railroad Corporation, and Delaware and Hudson Railway Company, Inc. operate.

CP 2019 Q2 US Accessorial and Demurrage Revenue<sup>1</sup>

| Type               | Q2 2019               |
|--------------------|-----------------------|
| Accessorial        | \$2,899,201.59        |
| Demurrage          | \$7,006,648.40        |
| <b>Grand Total</b> | <b>\$9,905,849.99</b> |

|   | Q2 2019               | Associated Tariffs   |
|---|-----------------------|--|
| <b>Accessorial (below)</b>                                | <b>\$2,899,201.59</b> |  |
| Container Gate Charges - 40103                            | \$270.20              | Tariff 3 Item 61   |
| Container Inspection - 40102                              | \$187.82              | Tariff 3 Items 21, 62  |
| Container Terminal Service - 40100                        | \$469,584.32          | Tariff 3 Items 62  |
| Cross Border Hold - Intermodal - 40109                    | \$259,177.74          | Tariff 3 Items 80, 81  |
| Dangerous goods surcharge - 40190                         | -\$24,391.82          | Tariff 8 Item 12, 13   |
| Diversion - Carload - 40128                               | \$276,313.09          | Tariff 2 Item 41   |
| Diversion - Intermodal - 40112                            | \$15,316.26           | Tariff 3 Item 3  |
| Grain Penalty Revenues - 40125                            | \$0.00                | Grain Car Auction Related Charges                                  |
| Handling - Intermodal - 40111                             | \$191,494.30          | Tariff 3 Items 3, 21, 30, 71, freight                              |
| International Equipment in Domestic Repositioning - 40108 | \$82,240.95           | Contractual Charges - Domestic Repositioning                       |
| Manual BOL Service Fees - 40165                           | \$1,257.16            | Tariff 3 Items 3, 91   |
| Misc Carload Handling - 40168                             | \$218,766.30          | Tariff 2 Items 1, 5, 15, 32, 51, 73, Contractual Switching Charges |
| Miscellaneous - 40180                                     | \$54,027.68           | Tariff 3 Items 62, 63, 72  |
| Origin or destination delays - 40174                      | \$301,816.00          | Tariff 2 Items 15, 30, 31, 32                                      |
| Other cannot continue transit - 40176                     | \$19,095.00           | Tariff 2 Items 18, 46  |
| Payment administration charges - 40179                    | \$1,760.00            | Tariff 2 Item 5  |
| Pick-up and Delivery - 40110                              | \$10,714.20           | Tariff 3 Items 35, 36, Tariff 7551                                 |

<sup>1</sup> CP's supplemental service tariffs are accessible on our website here. <https://www.cpr.ca/en/customer-resources/pricing-and-tariffs>

|  |                       |                                       |
|--|-----------------------|---------------------------------------|
| Cross Border Hold - Carload - 40129                          | \$46,689.96           | Tariff 2 Items 9, 15                  |
| Shipping Documentation Charges - 40173                       | \$157,379.59          | Tariff 2 Items 1, 5, Tariff 5 Item 1  |
| Special Switch Train - 40126                                 | \$45,710.00           | Tariff 2 Items 36, 38                 |
| Switching - 40171  | \$606,158.50          | Tariff 2 Items 21, 22, 23, 24, 25, 30 |
| Unsafe / improperly loaded car - 40177                       | \$164,255.50          | Tariff 2 Items 8, 51, 55              |
| Weighing - 40135   | \$3,222.84            | Tariff 2 Items 55, 61                 |
| No-bills - 40169   | -\$572.00             | Tariff 2 Item 46                      |
| Car Adjustments - 40178                                      | -\$1,272.00           | Tariff 2 Items 52, 53                 |
| <b>Demurrage (below)</b>                                     | <b>\$7,006,648.40</b> |                                       |
| Container Storage - 40101                                    | \$2,316,055.85        | Tariff 3 Items 51, 52, 53, 54         |
| Intermodal Container Detention - 40131                       | \$422,466.59          | Tariff 3 Items 30, 38, 51, 54         |
| Short-Term Railcar Asset-Use (Demurrage) - 40132             | \$4,273,759.56        | Tariff 2 items 11, 13, 15             |
| Short-Term Train Asset-Use (Train Staging/Detention) - 40133 | -\$5,205.65           | Tariff 5 Item 4                       |
| Long-Term Asset-Use (Car/Train Storage) - 40134              | -\$427.95             | Contractual Charges - Storage         |
| <b>Grand Total</b>   | <b>\$9,905,849.99</b> |                                       |