

DEFENSE ACQUISITION UNIVERSITY

BCF 220 – Acquisition Business Management Concepts

130304

Course Learning/Performance Objectives followed by its enabling learning objectives on separate lines if specified.

1	Given situational information for an acquisition program, determine when various cost estimates are required to be prepared, what estimating methodology is
	most appropriate, and what cost data is of interest to various program stakeholders.
	Describe the basic concepts of affordability.
	Describe the philosophy of Cost as an Independent Variable (CAIV).
	Recall when, how, and why an Analysis of Alternatives is prepared for a defense acquisition program.
	Identify when and why each of the following documents is required for ACAT I and ACAT IA acquisition programs: Life-Cycle Cost Estimate, Economic Analysis, and Component Cost Estimate.
	Define each of the following cost estimating methods: analogy, parametric, engineering, and actual costs and determine the cost estimating method most appropriate for use in a given situation.
	Given appropriate data, estimate the learning curve for a production process and the number of labor hours required for a future production.
	Define the roles, responsibilities and perspectives of the organizations that participate in the cost estimating and review process.
2	Compare and contrast a defense acquisition program's cost estimate to its programming and budgeting requirements.
	Identify the purpose(s) for which each of the five major appropriation categories of interest to the defense acquisition community (RDT&E, Procurement, O&M, MILCON, and MILPERS) may be used.
	Identify the funding policy (annual, incremental, or full) that applies to each of the five major appropriation categories of interest to the defense acquisition community (RDT&E, Procurement, O&M, MILCON, and MILPERS).
	Describe the three major funding policies used in the defense acquisition financial management community (annual, incremental and full).
	Recognize situations where exceptions to the funding policies are appropriate for the major appropriation categories of RDT&E, Procurement and O&M.
	Identify the most appropriate time-phased cost estimate and budget request for RDT&E funds for a given program description.
	Identify the basic information about each of the major types of fixed-price contracts, the budgeting policies that affect them, and specific examples and exceptions to those policies.
	Identify the characteristics of each of these types of fixed-price contracts: firm fixed-price, fixed-price-economic price adjustment, and fixed-price incentive (firm target).
	Identify the budgeting policy for each of these types of fixed-priced contracts: firm fixed-price, fixed-price-economic price adjustment, and fixed-price incentive (firm target).
	Explain the budgeting policies and implications for various types of contracts.
4	Descibe Earned Value Management (EVM) and its use in budget and contract estimation.
	Identify the purpose of Earned Value Management (EVM) and its application to various types of contracts.
	Describe how Earned Value data can be used to estimate the budget requirements for a contract
	Explain the relationship of earned value to other budget estimation and contracts.
5	Explain the Planning, Programming, Budgeting, and Execution (PPBE) process, to include the relationship of each phase to the systems acquisition process.
	Identify the primary purpose of each of the three phases of the PPBE process.
	Identify the inter-relationship between PPBE and the Defense Acquisition System.
	Identify the purpose, contents and three major dimensions of the Future Years Defense Program (FYDP).
	Identify the purpose of Major Force Programs and Program Elements and their relationship to the Future Years Defense Program.
	Identify the principal players, major activities, timeline, and primary inputs and products of the Planning phase of PPBE.
	Identify the principal players, major activities, timeline, and primary inputs and products of the Budgeting phase of PPBE.
	Identify the principal players, major activities, timeline, and primary inputs and products of the Programming phase of PPBE.
	Recognize the significant issues that concern the OSD Budget Analyst during his/her review of budget justification documentation.
	Recognize reasons that acquisition programs may lose funding during the PPBE process.
	Recall the characteristics of a good reclama or impact statement.
6	Summarize the relationship between the budget exhibits prepared by acquisition program offices to the budget review process conducted during the budgeting phase of PPBE.
	Recognize the roles and responsibilities of the players involved in the preparation and review of budget exhibits prior to their submission to Congress.



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	Identify the purpose, content and conditions requiring submission of the R-1 budget exhibit.
	Identify the purpose, content and conditions requiring submission of the R-2 and R-2a budget exhibits.
	Identify the purpose, content and conditions requiring submission of the R-3 budget exhibit.
	Identify the purpose, content and conditions requiring submission of the R-4 and R-4a budget exhibits.
	Identify the purpose, content and conditions requiring submission of the P-1 budget exhibit.
	Identify the purpose, content and conditions requiring submission of the P-40 and P-40a budget exhibits.
	Identify the purpose, content and conditions requiring submission of the P-3a budget exhibit.
	Identify the purpose, content and conditions requiring submission of the P-5 budget exhibit.
	Identify the purpose, content and conditions requiring submission of the P-5a budget exhibit.
	Identify the purpose, content and conditions requiring submission of the P-21 budget exhibit.
7	Describe the congressional processes leading to a budget resolution, an Authorization Act and an Appropriation Act and the implications of those process outcomes on defense acquisition programs.
	Identify the roles of key DoD and Service organizations that provide liaison to the congressional committees during the budget enactment process.
	Describe the budget resolution phase of the congressional budget enactment process.
	Describe the authorization phase of the congressional budget enactment process.
	Describe the appropriations phase of the congressional budget enactment process.
	Determine to whom and for what amount DoD may appeal a committee mark under the general rules of appeal to congressional marks.
	Recognize when a Continuing Resolution is required, what it provides and what restrictions it places on program operations.
	Recognize when a program is considered to be a "New Start."
	Identify the purpose, applicability, and frequency of submission of the Selected Acquisition Report, Unit Cost Report and Defense Acquisition Executive Summary.
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