



# DEFENSE ACQUISITION UNIVERSITY

## ACQ 452 Forging Stakeholder Relationships

110121

*Course Learning/Performance Objectives followed by its enabling learning objectives on separate lines if specified.*

1	Assess the key components for building a solid foundation and organizational readiness and identify stakeholder interests, expectations, and requirements to support relationship building.
2	Given a scenario, develop a stakeholder strategy
3	Analyze and share your personal stakeholder relationship experience(s) for building trust.
4	Define/develop methods, metrics, and/or techniques for evaluating and improving stakeholder relationships.
5	Synthesize and evaluate an action plan for a key stakeholder relationships with Learning Partners.
6	Synthesize, evaluate and prepare an action plan for a key stakeholder relationship.
7	Synthesize, evaluate, prepare and brief an action plan for a key stakeholder relationships.