

# DOING BUSINESS WITH THE COAST GUARD



Acquisition Directorate



## WEB LINKS

Doing business with the Coast Guard:  
<https://www.uscg.mil/acquisition/business/business.asp>

Federal government contracting opportunities:  
<https://www.uscg.mil/acquisition/business/contracting.asp>

Acquisition Planning Forecast System:  
<https://apfs.dhs.gov/>

Coast Guard small business assistance:  
<https://www.uscg.mil/acquisition/business/smallbusiness.asp>

Unsolicited proposals:  
<https://www.uscg.mil/acquisition/business/unsolicited.asp>

International acquisition programs:  
<https://www.uscg.mil/acquisition/international/default.asp>

For updates on **Doing Business with the Coast Guard**, visit the website at  
<https://www.uscg.mil/acquisition/business/business.asp>

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[www.uscg.mil/acquisition](http://www.uscg.mil/acquisition)

## PROGRAM DESCRIPTION

The Coast Guard Acquisition Directorate manages a multibillion-dollar recapitalization investment portfolio of acquisition programs across three major product lines: surface; aviation; and command, control, communications, computers, intelligence, surveillance and reconnaissance (C4ISR) systems. These programs are supported by six procurement centers:

- Office of Contract Operations at Coast Guard headquarters
- Aviation Logistics Center
- Command, Control, Communications, Computers and Information Technology (C4IT) Service Center

- Surface Forces Logistics Center
- Shore Infrastructure Logistics Center – Base Support and Services
- Shore Infrastructure Logistics Center – Construction

Acquiring new assets and upgrading legacy platforms, mission systems and facilities are fundamental aspects of recapitalization, which helps achieve sustainable readiness by replacing obsolete and costly-to-maintain assets. These investments deliver cutters, boats, aircraft and C4ISR systems that meet specified cost, schedule and performance requirements.

## INDUSTRY OUTREACH

The Coast Guard acquisition community continues to foster competition through early industry engagement. The Coast Guard's procurement centers as well as the Department of Homeland Security (DHS) typically hold annual industry day events to discuss acquisition opportunities and share perspectives from key decision-makers. The Coast Guard also conducts market research, invites industry to participate in one-on-one meetings and holds industry day events for specific acquisition programs.

The Coast Guard's small business program participates in DHS's monthly small business vendor outreach sessions. These events provide an opportunity for small businesses to meet one-on-one with representatives from the Coast Guard as well as other DHS components. Meetings can be scheduled online at <http://www.dhs.gov/small-business-vendor-outreach-sessions>.

Mission execution begins *here*.

(OVER)

## INDUSTRY OUTREACH CONT'D

Additionally, in response to the Office of Federal Procurement Policy's initiative to improve communication with industry during the acquisition pro-

cess, the Coast Guard industry liaison is Kweilin Hollis, who can be reached at [Kweilin.Hollis@uscg.mil](mailto:Kweilin.Hollis@uscg.mil).

## TOP FIVE PRODUCTS OR SERVICES PROCURED IN FISCAL YEAR 2016



(BY DOLLARS OBLIGATED)

1. Maintenance (aircraft/airframes, ships and engines)
2. Professional, managerial and administrative support
3. Information technology and telecommunications
4. Ship repair
5. Facilities repair or alteration

## SMALL BUSINESS PROGRAM CONTACTS

### Small Business Program Manager

Kweilin Hollis (Acting)  
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### Surface Forces Logistics Center

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### Office of Contract Operations/ Research and Development Center

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### Surface Forces Logistics Center

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### Aviation Logistics Center

Patrick Morris  
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[William.P.Morris@uscg.mil](mailto:William.P.Morris@uscg.mil)

### Shore Infrastructure Logistics Center – Base Operations

Jennifer Mitchell  
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### C4IT Service Center

Carolyn Mosinski  
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### Shore Infrastructure Logistics Center – Construction

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