

News

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EMPLOYER COSTS FOR EMPLOYEE COMPENSATION—MARCH 2004

Employer costs for employee compensation averaged \$24.95 per hour worked in March 2004, the U.S. Department of Labor's Bureau of Labor Statistics reported today. Wages and salaries, which averaged \$17.71, accounted for 71.0 percent of these costs, while benefits, which averaged \$7.23, accounted for the remaining 29.0 percent. (See table 1.) Benefits, as a percentage of total compensation, have risen in the past three years from 27.4 percent of total compensation in March 2001. Employer Costs for Employee Compensation, based on the Bureau's National Compensation Survey, measures employer costs for wages, salaries, and employee benefits for nonfarm private and State and local government workers.

Beginning with this release, Employer Costs for Employee Compensation data are based on new classifications of industry and occupation: the 2002 North American Industry Classification System (NAICS), and the 2000 Standard Occupational Classification (SOC). These systems replace the 1987 Standard Industrial Classification System (SIC) and the Occupational Classification System (OCS). Effective with this release, estimates for employer costs will no longer be available by SIC and OCS. See page 24 for more details.

Compensation costs in private industry

In March 2004, private industry employer compensation costs averaged \$23.29 per hour worked. Wages and salaries averaged \$16.64 per hour (71.5 percent), while benefits averaged \$6.65 (28.5 percent.) (See table 5.) Wages and salaries, as a percentage of total compensation in the private sector, have dropped in the past five years from 73.0 percent of total compensation in March 1999.

Employer costs for paid leave averaged \$1.50 per hour worked (6.4 percent), supplemental pay averaged 66 cents (2.8 percent), insurance benefits averaged \$1.65 (7.1 percent), retirement and savings averaged 80 cents (3.4 percent), and legally required benefits averaged \$2.01 (8.6 percent) per hour worked. Among legally required benefits, Social Security and Medicare (formerly titled Social Security) averaged \$1.39 (6.0 percent), Social Security (formerly titled OASDI) averaged \$1.12 (4.8 percent), and Medicare averaged 27 cents (1.2 percent). (See table 5.)

Employer costs per hour worked are available for five major occupational groups in SOC. Total compensation costs ranged from \$11.66 for service workers to \$40.23 for management, professional, and related workers. Total compensation costs averaged \$18.42 for sales and office workers, \$20.21 for production, transportation, and material moving workers, and \$26.55 for natural resources, construction, and maintenance workers. Employer costs for total compensation were higher for union workers, averaging \$31.94 per hour, than for nonunion workers, averaging \$22.28. (See table 5.)

Employer compensation costs also varied by industry, region, and establishment size. In goods-producing industries, employer compensation costs were higher, \$27.19 per hour, than in service-providing industries, \$22.33 per hour. (See table 6.)

Within goods-producing industries, costs were \$27.17 per hour for construction workers, compared with the cost for manufacturing workers \$26.97. The classifications of service-providing industries have changed considerably under NAICS. Service-providing industries varied greatly in costs, ranging from \$10.39 in leisure and hospitality, to \$31.03 in the financial activities industry and \$33.66 in the information industry. (See table 6.)

Among the four regions, total compensation costs ranged from \$20.80 per hour in the South to \$26.29 in the Northeast. Total compensation costs were \$23.26 in the Midwest and \$24.54 in the West. In addition to regional estimates, employer costs for the nine census divisions are now available. Within census divisions, total compensation costs ranged from \$19.98 in the Mountain division, to \$27.18 in the Middle Atlantic division. (See table 7.)

Total compensation costs were \$19.47 per hour worked in establishments with fewer than 100 workers, less than the compensation costs for establishments with 100 workers or more, \$27.81. Additional detail is now available by establishment size. Establishments with fewer than 50 workers averaged \$19.37, those with 50-99 workers averaged \$19.81, those with 100-499 employees averaged \$23.91, and those with 500 or more employees averaged \$32.54. (See table 8.)

Additional occupational and industrial series have been introduced this quarter based on the NAICS and SOC definitions. Several publications have been prepared to provide more information on the transitions of the ECEC to NAICS and SOC, including a brief overview, a question and answer document, and a more detailed overview on the differences in series due to the changes in industry and occupational classification systems. More information on the transition may be obtained by calling (202) 691-6199, sending an e-mail message to ocltinfo@bls.gov, or visiting the BLS website at <http://www.bls.gov/ncs/ect/#notices>.

Employer Costs for Employee Compensation, March 2004

Relative importance of employer costs for employee compensation, March 2004

Compensation component	Civilian workers	State and local government	Private industry
Wages and salaries	71.0%	69.2%	71.5%
Benefits	29.0	30.8	28.5
Paid leave	6.7	7.6	6.4
Supplemental pay	2.4	0.9	2.8
Insurance	7.7	10.2	7.1
Health benefits	7.2	9.8	6.6
Retirement & savings	4.0	6.1	3.4
Defined benefit	2.4	5.3	1.6
Defined contribution	1.6	0.7	1.8
Legally required	8.1	5.9	8.6
Other benefits	0.2	0.2	0.2

Employer costs per hour worked for health benefits and benefits excluding health, by various categories, March 2004

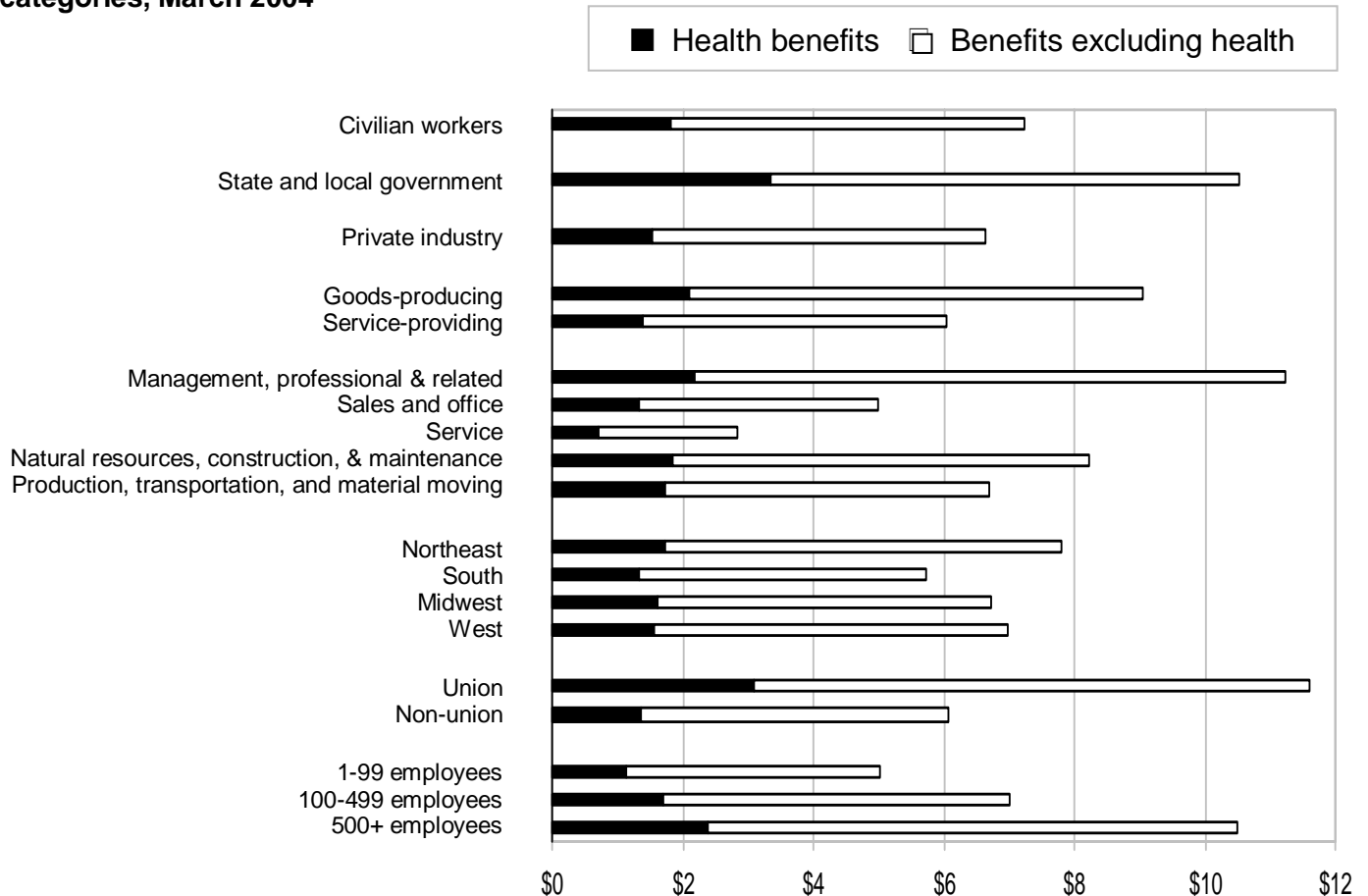


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Table 1. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Civilian workers, by major occupational and industry group, March 2004

Compensation component	Occupational group							
	All workers ¹		Management, professional, and related		Sales and office		Service	
	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent
Total compensation	\$24.95	100.0	\$40.64	100.0	\$18.81	100.0	\$14.00	100.0
Wages and salaries	17.71	71.0	29.31	72.1	13.56	72.1	10.08	72.0
Total benefits	7.23	29.0	11.34	27.9	5.24	27.9	3.92	28.0
Paid leave	1.66	6.7	3.06	7.5	1.19	6.4	.79	5.7
Vacation .....	.76	3.1	1.37	3.4	.54	2.9	.36	2.6
Holiday .....	.57	2.3	1.03	2.5	.42	2.2	.26	1.8
Sick .....	.25	1.0	.49	1.2	.18	1.0	.14	1.0
Other .....	.08	.3	.17	.4	.05	.3	.04	.3
Supplemental pay .....	.60	2.4	.92	2.3	.38	2.0	.24	1.7
Overtime and premium ⁴ .....	.22	.9	.12	.3	.11	.6	.13	.9
Shift differentials .....	.06	.2	.08	.2	.02	.1	.05	.4
Nonproduction bonuses .....	.32	1.3	.72	1.8	.25	1.3	.06	.4
Insurance	1.93	7.7	2.83	7.0	1.57	8.3	1.08	7.7
Life .....	.04	.2	.08	.2	.03	.2	.02	.1
Health	1.81	7.2	2.62	6.5	1.48	7.8	1.03	7.3
Short-term disability .....	.04	.2	.06	.2	.03	.2	.02	.2
Long-term disability .....	.03	.1	.07	.2	.02	.1	(⁵)	(⁶)
Retirement and savings .....	.99	4.0	1.75	4.3	.57	3.1	.48	3.4
Defined benefit .....	.59	2.4	.99	2.4	.26	1.4	.36	2.6
Defined contribution .....	.40	1.6	.76	1.9	.31	1.7	.11	.8
Legally required benefits	2.01	8.1	2.71	6.7	1.51	8.0	1.32	9.4
Social Security and Medicare	1.42	5.7	2.23	5.5	1.13	6.0	.83	6.0
Social Security ⁷	1.13	4.5	1.76	4.3	.91	4.8	.67	4.8
Medicare .....	.29	1.2	.47	1.2	.22	1.2	.17	1.2
Federal unemployment insurance .....	.03	.1	.02	.1	.03	.2	.03	.2
State unemployment insurance .....	.12	.5	.12	.3	.11	.6	.11	.8
Workers' compensation .....	.44	1.8	.34	.8	.23	1.2	.35	2.5
Other benefits ⁸ .....	.04	.2	.07	.2	.02	.1	(⁵)	(⁶)

See footnotes at end of table.

Table 1. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Civilian workers, by major occupational and industry group, March 2004 — Continued

Compensation component	Occupational group				Industry group			
	Natural resources, construction, and maintenance		Production, transportation, and material moving		Goods-producing ²		Service-providing ³	
	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent
Total compensation	\$26.74	100.0	\$20.55	100.0	\$27.16	100.0	\$24.49	100.0
Wages and salaries	18.34	68.6	13.70	66.6	18.09	66.6	17.64	72.0
Total benefits	8.40	31.4	6.86	33.4	9.08	33.4	6.86	28.0
Paid leave	1.46	5.4	1.24	6.0	1.70	6.2	1.66	6.8
Vacation .....	.74	2.8	.60	2.9	.87	3.2	.74	3.0
Holiday .....	.48	1.8	.45	2.2	.62	2.3	.56	2.3
Sick .....	.16	.6	.14	.7	.14	.5	.27	1.1
Other .....	.07	.3	.05	.2	.07	.3	.09	.4
Supplemental pay .....	.80	3.0	.75	3.7	1.11	4.1	.50	2.0
Overtime and premium ⁴ .....	.59	2.2	.49	2.4	.56	2.1	.15	.6
Shift differentials .....	.04	.2	.09	.4	.08	.3	.05	.2
Nonproduction bonuses .....	.17	.7	.17	.8	.47	1.7	.29	1.2
Insurance	2.05	7.7	1.93	9.4	2.28	8.4	1.86	7.6
Life .....	.04	.2	.04	.2	.06	.2	.04	.2
Health	1.94	7.3	1.82	8.9	2.12	7.8	1.74	7.1
Short-term disability .....	.05	.2	.06	.3	.07	.3	.04	.2
Long-term disability .....	.02	.1	.02	.1	.03	.1	.03	.1
Retirement and savings	1.24	4.6	.86	4.2	1.32	4.9	.92	3.8
Defined benefit .....	.83	3.1	.59	2.9	.84	3.1	.54	2.2
Defined contribution .....	.41	1.5	.27	1.3	.49	1.8	.38	1.6
Legally required benefits	2.81	10.5	2.03	9.9	2.58	9.5	1.89	7.7
Social Security and Medicare	1.54	5.8	1.17	5.7	1.55	5.7	1.39	5.7
Social Security ⁷	1.24	4.6	.94	4.6	1.25	4.6	1.11	4.5
Medicare .....	.29	1.1	.22	1.1	.30	1.1	.29	1.2
Federal unemployment insurance .....	.03	.1	.03	.1	.03	.1	.03	.1
State unemployment insurance .....	.15	.5	.15	.7	.17	.6	.11	.5
Workers' compensation	1.10	4.1	.68	3.3	.83	3.1	.36	1.5
Other benefits ⁸ .....	.03	.1	.05	.2	.08	.3	.03	.1

¹ Includes workers in the private nonfarm economy excluding households and the public sector excluding the Federal government.

² Includes mining, construction, and manufacturing. The agriculture, forestry, farming, and hunting sector is excluded.

³ Includes utilities; wholesale trade; retail trade; transportation and warehousing; information; finance and insurance; real estate and rental and leasing; professional and technical services; management of companies and enterprises; administrative and waste services; educational services; health care and social assistance; arts, entertainment and recreation; accommodation and food services; and other services, except public administration.

⁴ Includes premium pay for work in addition to the regular work schedule (such as overtime, weekends, and holidays).

⁵ Cost per hour worked is \$0.01 or less.

⁶ Less than .05 percent.

⁷ Comprises the Old-Age, Survivors, and Disability Insurance (OASDI) program.

⁸ Includes severance pay and supplemental unemployment benefits.

Note: The sum of individual items may not equal totals due to rounding.

Table 2. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Civilian workers, by occupational and industry group, March 2004

Series	Total compensation	Wages and salaries	Benefit costs						
			Total	Paid leave	Supplemental pay	Insurance	Retirement and savings	Legally required benefits	Other benefits ¹
Cost per hour worked									
Civilian workers ²	\$24.95	\$17.71	\$7.23	\$1.66	\$0.60	\$1.93	\$0.99	\$2.01	\$0.04
Occupational group									
Management, professional, and related	40.64	29.31	11.34	3.06	.92	2.83	1.75	2.71	.07
Management, business, and financial	45.25	32.05	13.20	3.77	1.67	2.87	1.84	2.94	.10
Professional and related	38.52	28.04	10.48	2.73	.58	2.82	1.71	2.60	.06
Teachers ³	44.50	33.48	11.03	2.28	.10	3.46	2.52	2.60	.06
Primary, secondary, and special education school teachers	42.45	31.56	10.89	2.25	.11	3.76	2.38	2.31	.08
Registered nurses	37.23	26.53	10.69	3.06	1.28	2.28	1.21	2.85	.02
Sales and office	18.81	13.56	5.24	1.19	.38	1.57	.57	1.51	.02
Sales and related	17.16	13.14	4.02	.81	.39	.96	.36	1.49	(⁴)
Office and administrative support	19.70	13.79	5.91	1.41	.37	1.90	.69	1.51	.03
Service	14.00	10.08	3.92	.79	.24	1.08	.48	1.32	(⁴)
Natural resources, construction, and maintenance	26.74	18.34	8.40	1.46	.80	2.05	1.24	2.81	.03
Construction and extraction	27.05	18.47	8.57	1.12	.76	2.01	1.47	3.18	.03
Installation, maintenance, and repair	26.80	18.46	8.34	1.86	.86	2.13	1.01	2.43	.04
Production, transportation, and material moving	20.55	13.70	6.86	1.24	.75	1.93	.86	2.03	.05
Production	21.33	13.90	7.43	1.38	.96	2.04	.96	2.02	.07
Transportation and material moving	19.74	13.48	6.26	1.08	.54	1.82	.76	2.03	.02
Industry group									
Education and health services	29.65	21.49	8.16	2.05	.32	2.48	1.26	2.02	.02
Educational services	35.91	26.14	9.77	2.25	.13	3.25	1.96	2.14	.04
Elementary and secondary schools	35.24	25.67	9.57	2.01	.11	3.52	1.89	1.98	.06
Junior colleges, colleges, and universities	38.65	27.97	10.68	2.87	.15	2.94	2.29	2.43	(⁴)
Health care and social assistance	24.28	17.50	6.78	1.88	.49	1.81	.65	1.93	(⁴)
Hospitals	29.53	20.37	9.16	2.59	.80	2.54	1.01	2.20	.02
Percent of total compensation									
Civilian workers ²	100.0	71.0	29.0	6.7	2.4	7.7	4.0	8.1	0.2
Occupational group									
Management, professional, and related	100.0	72.1	27.9	7.5	2.3	7.0	4.3	6.7	.2
Management, business, and financial	100.0	70.8	29.2	8.3	3.7	6.4	4.1	6.5	.2
Professional and related	100.0	72.8	27.2	7.1	1.5	7.3	4.4	6.7	.1
Teachers ³	100.0	75.2	24.8	5.1	.2	7.8	5.7	5.9	.1
Primary, secondary, and special education school teachers	100.0	74.3	25.7	5.3	.2	8.9	5.6	5.4	.2
Registered nurses	100.0	71.3	28.7	8.2	3.4	6.1	3.2	7.7	.1
Sales and office	100.0	72.1	27.9	6.4	2.0	8.3	3.1	8.0	.1
Sales and related	100.0	76.6	23.4	4.7	2.3	5.6	2.1	8.7	(⁵)
Office and administrative support	100.0	70.0	30.0	7.1	1.9	9.6	3.5	7.7	.2
Service	100.0	72.0	28.0	5.7	1.7	7.7	3.4	9.4	(⁵)
Natural resources, construction, and maintenance	100.0	68.6	31.4	5.4	3.0	7.7	4.6	10.5	.1
Construction and extraction	100.0	68.3	31.7	4.2	2.8	7.4	5.4	11.8	.1
Installation, maintenance, and repair	100.0	68.9	31.1	7.0	3.2	7.9	3.8	9.1	.2
Production, transportation, and material moving	100.0	66.6	33.4	6.0	3.7	9.4	4.2	9.9	.2
Production	100.0	65.2	34.8	6.5	4.5	9.6	4.5	9.5	.3
Transportation and material moving	100.0	68.3	31.7	5.5	2.7	9.2	3.9	10.3	.1
Industry group									
Education and health services	100.0	72.5	27.5	6.9	1.1	8.4	4.2	6.8	.1
Educational services	100.0	72.8	27.2	6.3	.4	9.1	5.5	6.0	.1
Elementary and secondary schools	100.0	72.8	27.2	5.7	.3	10.0	5.4	5.6	.2
Junior colleges, colleges, and universities	100.0	72.4	27.6	7.4	.4	7.6	5.9	6.3	(⁵)
Health care and social assistance	100.0	72.1	27.9	7.8	2.0	7.5	2.7	7.9	(⁵)
Hospitals	100.0	69.0	31.0	8.8	2.7	8.6	3.4	7.4	.1

¹ Includes severance pay and supplemental unemployment benefits.² Includes workers in the private nonfarm economy excluding households and the public sector excluding the Federal government.³ Includes postsecondary teachers; primary, secondary, and special education teachers; and other teachers and instructors.⁴ Cost per hour worked is \$0.01 or less.⁵ Less than .05 percent.

Note: The sum of individual items may not equal totals due to rounding.

Table 3. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: State and local government workers, by major occupational and industry group, March 2004

Compensation component	Occupational group ¹								Industry group	
	All workers		Management, professional, and related		Sales and office		Service		Service-providing ²	
	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent
Total compensation	\$34.21	100.0	\$41.63	100.0	\$23.32	100.0	\$25.94	100.0	\$34.36	100.0
Wages and salaries	23.69	69.2	30.05	72.2	14.97	64.2	16.44	63.4	23.82	69.3
Total benefits	10.52	30.8	11.59	27.8	8.35	35.8	9.50	36.6	10.53	30.7
Paid leave	2.60	7.6	2.79	6.7	2.23	9.5	2.38	9.2	2.60	7.6
Vacation .....	.90	2.6	.80	1.9	.90	3.9	1.02	3.9	.89	2.6
Holiday .....	.86	2.5	.94	2.3	.73	3.1	.76	2.9	.86	2.5
Sick .....	.64	1.9	.80	1.9	.46	2.0	.43	1.7	.64	1.9
Other .....	.20	.6	.25	.6	.13	.6	.16	.6	.21	.6
Supplemental pay .....	.30	.9	.18	.4	.16	.7	.61	2.3	.30	.9
Overtime and premium ³ .....	.14	.4	.04	.1	.07	.3	.32	1.2	.13	.4
Shift differentials .....	.06	.2	.05	.1	.02	.1	.14	.5	.06	.2
Nonproduction bonuses .....	.10	.3	.10	.2	.07	.3	.16	.6	.10	.3
Insurance	3.48	10.2	3.82	9.2	3.18	13.6	2.82	10.9	3.48	10.1
Life .....	.06	.2	.07	.2	.05	.2	.04	.2	.06	.2
Health	3.35	9.8	3.68	8.8	3.08	13.2	2.68	10.3	3.35	9.7
Short-term disability .....	.03	.1	.02	.1	.02	.1	.08	.3	.04	.1
Long-term disability .....	.04	.1	.05	.1	.03	.1	.02	.1	.04	.1
Retirement and savings	2.07	6.1	2.43	5.8	1.27	5.4	2.00	7.7	2.08	6.1
Defined benefit	1.83	5.3	2.11	5.1	1.11	4.8	1.86	7.2	1.83	5.3
Defined contribution .....	.25	.7	.32	.8	.15	.7	.13	.5	.25	.7
Legally required benefits	2.02	5.9	2.31	5.6	1.48	6.4	1.64	6.3	2.02	5.9
Social Security and Medicare	1.57	4.6	1.95	4.7	1.14	4.9	1.02	3.9	1.58	4.6
Social Security ⁴	1.21	3.5	1.50	3.6	.90	3.9	.77	3.0	1.22	3.5
Medicare .....	.36	1.0	.45	1.1	.24	1.0	.25	1.0	.36	1.1
Federal unemployment insurance	(⁵)	(⁶)	(⁵)	(⁶)	(⁵)	(⁶)	(⁵)	(⁶)	(⁵)	(⁶)
State unemployment insurance .....	.06	.2	.05	.1	.05	.2	.07	.3	.06	.2
Workers' compensation .....	.39	1.1	.31	.8	.29	1.2	.55	2.1	.39	1.1
Other benefits ⁷ .....	.05	.2	.06	.1	.03	.1	.05	.2	.05	.2

¹ This table presents data for the three major occupational groups in State and local government: management, professional, and related occupations, including teachers; sales and office occupations, including clerical workers; and service occupations, including police and firefighters.

² Service-providing industries, which include health and educational services, employ a large part of the State and local government workforce.

³ Includes premium pay for work in addition to the regular work schedule (such as overtime, weekends, and holidays).

⁴ Comprises the Old-Age, Survivors, and Disability Insurance (OASDI) program.

⁵ Cost per hour worked is \$0.01 or less.

⁶ Less than .05 percent.

⁷ Includes severance pay and supplemental unemployment benefits.

Note: The sum of individual items may not equal totals due to rounding.

Table 4. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: State and local government workers, by occupational and industry group, March 2004

Series	Total compensation	Wages and salaries	Benefit costs						
			Total	Paid leave	Supplemental pay	Insurance	Retirement and savings	Legally required benefits	Other benefits ¹
Cost per hour worked									
State and local government workers	\$34.21	\$23.69	\$10.52	\$2.60	\$0.30	\$3.48	\$2.07	\$2.02	\$0.05
Occupational group									
Management, professional, and related	41.63	30.05	11.59	2.79	.18	3.82	2.43	2.31	.06
Professional and related	41.36	30.17	11.19	2.49	.18	3.77	2.39	2.29	.06
Teachers ²	46.41	34.69	11.73	2.37	.10	3.87	2.84	2.48	.07
Primary, secondary, and special education school teachers	45.08	33.47	11.61	2.35	.10	4.08	2.66	2.33	.09
Sales and office	23.32	14.97	8.35	2.23	.16	3.18	1.27	1.48	.03
Office and administrative support	23.31	14.97	8.35	2.22	.16	3.18	1.27	1.48	.03
Service	25.94	16.44	9.50	2.38	.61	2.82	2.00	1.64	.05
Industry group									
Education and health services	36.08	25.95	10.13	2.37	.20	3.46	2.02	2.02	.05
Educational services	36.76	26.62	10.14	2.27	.13	3.54	2.12	2.02	.05
Elementary and secondary schools	35.96	26.13	9.83	2.03	.11	3.69	2.00	1.94	.07
Junior colleges, colleges, and universities	39.37	28.27	11.10	2.98	.17	3.14	2.52	2.28	(³)
Health care and social assistance	31.51	21.45	10.06	3.06	.68	2.93	1.32	2.04	.04
Hospitals	28.80	19.19	9.61	2.90	.70	2.69	1.26	2.01	.05
Public administration	31.39	20.25	11.15	2.98	.46	3.47	2.24	1.93	.06
Percent of total compensation									
State and local government workers	100.0	69.2	30.8	7.6	0.9	10.2	6.1	5.9	0.2
Occupational group									
Management, professional, and related	100.0	72.2	27.8	6.7	.4	9.2	5.8	5.6	.1
Professional and related	100.0	72.9	27.1	6.0	.4	9.1	5.8	5.5	.2
Teachers ²	100.0	74.7	25.3	5.1	.2	8.3	6.1	5.3	.2
Primary, secondary, and special education school teachers	100.0	74.2	25.8	5.2	.2	9.1	5.9	5.2	.2
Sales and office	100.0	64.2	35.8	9.5	.7	13.6	5.4	6.4	.1
Office and administrative support	100.0	64.2	35.8	9.5	.7	13.6	5.5	6.3	.1
Service	100.0	63.4	36.6	9.2	2.3	10.9	7.7	6.3	.2
Industry group									
Education and health services	100.0	71.9	28.1	6.6	.5	9.6	5.6	5.6	.1
Educational services	100.0	72.4	27.6	6.2	.3	9.6	5.8	5.5	.1
Elementary and secondary schools	100.0	72.7	27.3	5.6	.3	10.3	5.5	5.4	.2
Junior colleges, colleges, and universities	100.0	71.8	28.2	7.6	.4	8.0	6.4	5.8	(⁴)
Health care and social assistance	100.0	68.1	31.9	9.7	2.1	9.3	4.2	6.5	.1
Hospitals	100.0	66.6	33.4	10.1	2.4	9.3	4.4	7.0	.2
Public administration	100.0	64.5	35.5	9.5	1.5	11.1	7.1	6.1	.2

¹ Includes severance pay and supplemental unemployment benefits.

² Includes postsecondary teachers; primary, secondary, and special education teachers; and other teachers and instructors.

³ Cost per hour worked is \$0.01 or less.

⁴ Less than .05 percent.

Note: The sum of individual items may not equal totals due to rounding.

Table 5. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by major occupational group and bargaining status, March 2004

Compensation component	Occupational group							
	All workers		Management, professional, and related		Sales and office		Service	
	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent
Total compensation	\$23.29	100.0	\$40.23	100.0	\$18.42	100.0	\$11.66	100.0
Wages and salaries	16.64	71.5	29.00	72.1	13.44	73.0	8.83	75.8
Total benefits	6.65	28.5	11.24	27.9	4.98	27.0	2.83	24.2
Paid leave	1.50	6.4	3.17	7.9	1.11	6.0	.48	4.1
Vacation .....	.74	3.2	1.61	4.0	.51	2.8	.23	2.0
Holiday .....	.52	2.2	1.06	2.6	.39	2.1	.16	1.3
Sick .....	.18	.8	.36	.9	.16	.8	.08	.7
Other .....	.06	.3	.14	.3	.05	.2	.02	.2
Supplemental pay .....	.66	2.8	1.23	3.1	.40	2.2	.17	1.5
Overtime and premium ¹ .....	.24	1.0	.15	.4	.12	.6	.10	.8
Shift differentials .....	.06	.2	.10	.2	.02	.1	.03	.3
Nonproduction bonuses .....	.36	1.6	.98	2.4	.26	1.4	.04	.4
Insurance	1.65	7.1	2.43	6.0	1.43	7.7	.74	6.3
Life .....	.04	.2	.08	.2	.03	.2	(²)	(³)
Health	1.53	6.6	2.19	5.4	1.34	7.3	.70	6.0
Short-term disability .....	.05	.2	.08	.2	.03	.2	(²)	(³)
Long-term disability .....	.03	.1	.08	.2	.02	.1	(²)	(³)
Retirement and savings .....	.80	3.4	1.47	3.6	.51	2.8	.18	1.5
Defined benefit .....	.37	1.6	.52	1.3	.19	1.0	.07	.6
Defined contribution .....	.43	1.8	.95	2.3	.32	1.8	.11	.9
Legally required benefits	2.01	8.6	2.87	7.1	1.51	8.2	1.25	10.8
Social Security and Medicare	1.39	6.0	2.35	5.8	1.13	6.1	.80	6.8
Social Security ⁴	1.12	4.8	1.86	4.6	.91	4.9	.65	5.5
Medicare .....	.27	1.2	.49	1.2	.22	1.2	.15	1.3
Federal unemployment insurance .....	.03	.1	.03	.1	.03	.2	.04	.3
State unemployment insurance .....	.13	.6	.14	.4	.12	.6	.12	1.0
Workers' compensation .....	.45	1.9	.35	.9	.23	1.2	.31	2.6
Other benefits ⁵ .....	.04	.2	.07	.2	.02	.1	(²)	(³)

See footnotes at end of table.

Table 5. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by major occupational group and bargaining status, March 2004 — Continued

Compensation component	Occupational group				Bargaining status			
	Natural resources, construction, and maintenance		Production, transportation, and material moving		Union		Nonunion	
	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent
Total compensation	\$26.55	100.0	\$20.21	100.0	\$31.94	100.0	\$22.28	100.0
Wages and salaries	18.34	69.1	13.52	66.9	20.32	63.6	16.21	72.8
Total benefits	8.22	30.9	6.70	33.1	11.61	36.4	6.06	27.2
Paid leave	1.32	5.0	1.18	5.8	2.22	7.0	1.41	6.3
Vacation .....	.69	2.6	.58	2.8	1.12	3.5	.69	3.1
Holiday .....	.43	1.6	.44	2.2	.72	2.3	.49	2.2
Sick .....	.13	.5	.12	.6	.27	.9	.17	.8
Other .....	.06	.2	.04	.2	.10	.3	.06	.3
Supplemental pay .....	.84	3.1	.77	3.8	1.07	3.3	.61	2.7
Overtime and premium ¹ .....	.61	2.3	.50	2.5	.65	2.0	.19	.9
Shift differentials .....	.04	.2	.09	.5	.17	.5	.04	.2
Nonproduction bonuses .....	.18	.7	.18	.9	.24	.7	.38	1.7
Insurance	1.95	7.3	1.83	9.1	3.27	10.2	1.46	6.6
Life .....	.04	.1	.04	.2	.06	.2	.04	.2
Health	1.84	6.9	1.72	8.5	3.08	9.6	1.35	6.1
Short-term disability .....	.05	.2	.06	.3	.09	.3	.04	.2
Long-term disability .....	.02	.1	.02	.1	.05	.1	.03	.1
Retirement and savings	1.20	4.5	.83	4.1	2.15	6.7	.64	2.9
Defined benefit .....	.76	2.9	.57	2.8	1.67	5.2	.22	1.0
Defined contribution .....	.43	1.6	.27	1.3	.48	1.5	.42	1.9
Legally required benefits	2.89	10.9	2.03	10.1	2.79	8.7	1.92	8.6
Social Security and Medicare	1.55	5.9	1.16	5.7	1.76	5.5	1.35	6.1
Social Security ⁴	1.26	4.7	.94	4.6	1.42	4.4	1.08	4.9
Medicare .....	.30	1.1	.22	1.1	.34	1.1	.27	1.2
Federal unemployment insurance .....	.03	.1	.03	.2	.03	.1	.03	.1
State unemployment insurance .....	.15	.6	.15	.7	.18	.6	.13	.6
Workers' compensation	1.15	4.3	.69	3.4	.82	2.6	.40	1.8
Other benefits ⁵ .....	.03	.1	.05	.2	.10	.3	.03	.1

¹ Includes premium pay for work in addition to the regular work schedule (such as overtime, weekends, and holidays).

² Cost per hour worked is \$0.01 or less.

³ Less than .05 percent.

⁴ Comprises the Old-Age, Survivors, and Disability Insurance (OASDI) program.

⁵ Includes severance pay and supplemental unemployment benefits.

Note: The sum of individual items may not equal totals due to rounding.

Table 6. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by major industry group, March 2004

Compensation component	Goods-producing ¹						Service-providing ²					
	All goods-producing ¹		Construction		Manufacturing		All service-providing ²		Trade, transportation, and utilities		Information	
	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent
Total compensation	\$27.19	100.0	\$27.17	100.0	\$26.97	100.0	\$22.33	100.0	\$19.45	100.0	\$33.66	100.0
Wages and salaries	18.12	66.7	19.02	70.0	17.59	65.2	16.28	72.9	14.07	72.3	23.73	70.5
Total benefits	9.06	33.3	8.15	30.0	9.39	34.8	6.05	27.1	5.38	27.7	9.94	29.5
Paid leave	1.68	6.2	.94	3.5	1.99	7.4	1.45	6.5	1.11	5.7	2.76	8.2
Vacation .....	.86	3.2	.54	2.0	.99	3.7	.71	3.2	.54	2.8	1.35	4.0
Holiday .....	.61	2.3	.32	1.2	.74	2.7	.49	2.2	.37	1.9	.90	2.7
Sick .....	.13	.5	.06	.2	.17	.6	.19	.9	.15	.8	.30	.9
Other .....	.07	.3	.02	.1	.10	.4	.06	.3	.04	.2	.21	.6
Supplemental pay	1.12	4.1	1.01	3.7	1.17	4.4	.54	2.4	.44	2.2	1.02	3.0
Overtime and premium ⁵ .....	.56	2.1	.49	1.8	.59	2.2	.16	.7	.21	1.1	.31	.9
Shift differentials .....	.08	.3	(³)	(⁴)	.12	.4	.05	.2	.02	.1	.05	.2
Nonproduction bonuses .....	.48	1.8	.50	1.8	.47	1.7	.33	1.5	.20	1.0	.66	2.0
Insurance	2.26	8.3	1.76	6.5	2.45	9.1	1.50	6.7	1.43	7.4	2.57	7.6
Life .....	.06	.2	.03	.1	.06	.2	.04	.2	.04	.2	.06	.2
Health	2.11	7.8	1.69	6.2	2.27	8.4	1.39	6.2	1.33	6.9	2.33	6.9
Short-term disability .....	.07	.3	.03	.1	.08	.3	.04	.2	.04	.2	.11	.3
Long-term disability .....	.03	.1	(³)	(⁴)	.04	.1	.03	.2	.02	.1	.08	.2
Retirement and savings	1.32	4.8	1.25	4.6	1.33	4.9	.67	3.0	.62	3.2	1.12	3.3
Defined benefit .....	.82	3.0	.77	2.8	.84	3.1	.26	1.2	.33	1.7	.52	1.5
Defined contribution .....	.49	1.8	.48	1.7	.50	1.8	.41	1.8	.29	1.5	.60	1.8
Legally required benefits	2.59	9.5	3.19	11.8	2.31	8.6	1.86	8.3	1.77	9.1	2.36	7.0
Social Security and Medicare	1.56	5.7	1.59	5.8	1.53	5.7	1.35	6.1	1.16	6.0	1.94	5.8
Social Security ⁶	1.26	4.6	1.28	4.7	1.24	4.6	1.09	4.9	.94	4.8	1.55	4.6
Medicare .....	.30	1.1	.31	1.1	.30	1.1	.27	1.2	.22	1.2	.39	1.2
Federal unemployment insurance .....	.03	.1	.03	.1	.03	.1	.03	.2	.04	.2	.03	.1
State unemployment insurance .....	.17	.6	.19	.7	.16	.6	.12	.6	.12	.6	.12	.4
Workers' compensation .....	.84	3.1	1.39	5.1	.58	2.2	.35	1.6	.46	2.3	.27	.8
Other benefits ⁷ .....	.08	.3	(³)	(⁴)	.12	.5	.02	.1	(³)	(⁴)	.09	.3

See footnotes at end of table.

Table 6. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by major industry group, March 2004 — Continued

Compensation component	Service-providing ²									
	Financial activities		Professional and business services		Education and health services		Leisure and hospitality		Other services	
	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent
Total compensation	\$31.03	100.0	\$26.98	100.0	\$25.08	100.0	\$10.39	100.0	\$20.27	100.0
Wages and salaries	21.70	69.9	19.90	73.8	18.31	73.0	8.23	79.3	14.90	73.5
Total benefits	9.33	30.1	7.08	26.2	6.76	27.0	2.16	20.7	5.37	26.5
Paid leave	2.21	7.1	1.86	6.9	1.83	7.3	.32	3.1	1.28	6.3
Vacation	1.07	3.5	.88	3.3	.91	3.6	.17	1.7	.60	3.0
Holiday .....	.75	2.4	.67	2.5	.59	2.4	.10	1.0	.45	2.2
Sick .....	.29	.9	.23	.9	.25	1.0	.04	.4	.19	.9
Other .....	.10	.3	.08	.3	.07	.3	(³)	(⁴)	.04	.2
Supplemental pay	1.34	4.3	.74	2.8	.41	1.6	.13	1.2	.32	1.6
Overtime and premium ⁵ .....	.09	.3	.16	.6	.16	.6	.08	.8	.12	.6
Shift differentials	(³)	(⁴)	.03	.1	.15	.6	(³)	(⁴)	.03	.2
Nonproduction bonuses	1.24	4.0	.55	2.0	.10	.4	.04	.4	.17	.9
Insurance	2.31	7.4	1.56	5.8	1.77	7.1	.42	4.0	1.34	6.6
Life .....	.07	.2	.05	.2	.04	.1	(³)	(⁴)	.03	.2
Health	2.12	6.8	1.42	5.3	1.66	6.6	.40	3.8	1.26	6.2
Short-term disability .....	.06	.2	.05	.2	.04	.1	(³)	(⁴)	.02	.1
Long-term disability .....	.06	.2	.05	.2	.04	.2	(³)	(⁴)	.03	.1
Retirement and savings	1.26	4.1	.75	2.8	.72	2.9	.10	1.0	.59	2.9
Defined benefit .....	.47	1.5	.28	1.0	.16	.7	.03	.3	.20	1.0
Defined contribution .....	.80	2.6	.47	1.8	.55	2.2	.08	.7	.39	1.9
Legally required benefits	2.11	6.8	2.13	7.9	2.02	8.1	1.18	11.4	1.83	9.0
Social Security and Medicare	1.72	5.6	1.63	6.0	1.54	6.1	.78	7.5	1.24	6.1
Social Security ⁶	1.36	4.4	1.30	4.8	1.24	4.9	.63	6.1	1.00	4.9
Medicare .....	.37	1.2	.33	1.2	.30	1.2	.15	1.4	.24	1.2
Federal unemployment insurance .....	.03	.1	.03	.1	.03	.1	.04	.4	.03	.2
State unemployment insurance .....	.13	.4	.15	.6	.12	.5	.10	1.0	.13	.6
Workers' compensation .....	.22	.7	.32	1.2	.34	1.3	.26	2.5	.43	2.1
Other benefits ⁷ .....	.10	.3	.03	.1	(³)	(⁴)	(³)	(⁴)	(³)	(⁴)

¹ Includes mining, construction, and manufacturing. The agriculture, forestry, farming, and hunting sector is excluded.

² Includes utilities; wholesale trade; retail trade; transportation and warehousing; information; finance and insurance; real estate and rental and leasing; professional and technical services; management of companies and enterprises; administrative and waste services; educational services; health care and social assistance; arts, entertainment and recreation; accommodation and food services; and other services, except public administration.

³ Cost per hour worked is \$0.01 or less.

⁴ Less than .05 percent.

⁵ Includes premium pay for work in addition to the regular work schedule (such as overtime, weekends, and holidays).

⁶ Comprises the Old-Age, Survivors, and Disability Insurance (OASDI) program.

⁷ Includes severance pay and supplemental unemployment benefits.

Note: The sum of individual items may not equal totals due to rounding.

Table 7. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by census region and division, and area, March 2004

Compensation component	Census region and division ¹									
	Northeast		Northeast divisions				South		South divisions	
	Cost	Percent	New England		Middle Atlantic		Cost	Percent	South Atlantic	
			Cost	Percent	Cost	Percent			Cost	Percent
Total compensation	\$26.29	100.0	\$24.19	100.0	\$27.18	100.0	\$20.80	100.0	\$21.33	100.0
Wages and salaries	18.49	70.4	17.41	72.0	18.95	69.7	15.08	72.5	15.61	73.2
Total benefits	7.79	29.6	6.77	28.0	8.23	30.3	5.72	27.5	5.71	26.8
Paid leave	1.83	6.9	1.52	6.3	1.96	7.2	1.29	6.2	1.36	6.4
Vacation .....	.88	3.3	.73	3.0	.94	3.5	.64	3.1	.68	3.2
Holiday .....	.64	2.4	.55	2.3	.68	2.5	.44	2.1	.46	2.2
Sick .....	.23	.9	.18	.7	.25	.9	.15	.7	.16	.8
Other .....	.08	.3	.06	.3	.09	.3	.05	.3	.05	.3
Supplemental pay .....	.92	3.5	.68	2.8	1.02	3.8	.52	2.5	.48	2.2
Overtime and premium ² .....	.22	.8	.22	.9	.22	.8	.22	1.1	.21	1.0
Shift differentials .....	.06	.2	.06	.3	.06	.2	.05	.2	.05	.2
Nonproduction bonuses .....	.64	2.4	.40	1.6	.74	2.7	.26	1.2	.23	1.1
Insurance	1.87	7.1	1.61	6.7	1.97	7.3	1.46	7.0	1.43	6.7
Life .....	.05	.2	.04	.2	.05	.2	.04	.2	.04	.2
Health	1.72	6.5	1.50	6.2	1.81	6.7	1.34	6.5	1.31	6.2
Short-term disability .....	.06	.2	.04	.2	.07	.3	.04	.2	.04	.2
Long-term disability .....	.04	.1	.03	.1	.04	.2	.03	.2	.03	.2
Retirement and savings .....	.94	3.6	.81	3.4	.99	3.7	.66	3.2	.63	3.0
Defined benefit .....	.40	1.5	.32	1.3	.44	1.6	.29	1.4	.23	1.1
Defined contribution .....	.54	2.0	.50	2.1	.55	2.0	.38	1.8	.40	1.9
Legally required benefits	2.19	8.3	2.11	8.7	2.23	8.2	1.76	8.4	1.79	8.4
Social Security and Medicare	1.56	5.9	1.48	6.1	1.59	5.8	1.27	6.1	1.31	6.2
Social Security ³	1.25	4.7	1.19	4.9	1.27	4.7	1.02	4.9	1.06	5.0
Medicare .....	.31	1.2	.29	1.2	.32	1.2	.25	1.2	.26	1.2
Federal unemployment insurance .....	.03	.1	.03	.1	.03	.1	.03	.2	.03	.2
State unemployment insurance .....	.18	.7	.19	.8	.18	.7	.09	.4	.08	.4
Workers' compensation .....	.42	1.6	.40	1.7	.43	1.6	.36	1.7	.36	1.7
Other benefits ⁴ .....	.05	.2	.03	.1	.06	.2	.03	.1	.03	.1

See footnotes at end of table.

Table 7. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by census region and division, and area, March 2004 — Continued

Compensation component	Census region and division ¹									
	South divisions				Midwest		Midwest divisions			
	East South Central		West South Central		Cost	Percent	East North Central		West North Central	
	Cost	Percent	Cost	Percent			Cost	Percent	Cost	Percent
Total compensation	\$20.29	100.0	\$20.16	100.0	\$23.26	100.0	\$23.88	100.0	\$21.79	100.0
Wages and salaries	14.30	70.5	14.55	72.2	16.53	71.1	16.76	70.2	16.00	73.4
Total benefits	5.98	29.5	5.61	27.8	6.73	28.9	7.13	29.8	5.80	26.6
Paid leave	1.26	6.2	1.20	5.9	1.44	6.2	1.52	6.4	1.27	5.8
Vacation .....	.64	3.2	.58	2.9	.71	3.1	.74	3.1	.64	2.9
Holiday .....	.42	2.1	.43	2.1	.50	2.2	.53	2.2	.43	2.0
Sick .....	.14	.7	.14	.7	.16	.7	.17	.7	.14	.7
Other .....	.06	.3	.05	.2	.07	.3	.08	.3	.05	.2
Supplemental pay .....	.69	3.4	.52	2.6	.71	3.0	.78	3.3	.54	2.5
Overtime and premium ² .....	.24	1.2	.23	1.1	.28	1.2	.30	1.3	.24	1.1
Shift differentials .....	.07	.3	.04	.2	.07	.3	.08	.3	.06	.3
Nonproduction bonuses .....	.39	1.9	.25	1.2	.35	1.5	.40	1.7	.24	1.1
Insurance	1.60	7.9	1.44	7.1	1.75	7.5	1.86	7.8	1.48	6.8
Life .....	.04	.2	.04	.2	.04	.2	.05	.2	.04	.2
Health	1.48	7.3	1.33	6.6	1.62	7.0	1.73	7.2	1.37	6.3
Short-term disability .....	.05	.3	.04	.2	.05	.2	.05	.2	.05	.2
Long-term disability .....	.03	.1	.03	.1	.03	.1	.03	.1	.03	.1
Retirement and savings .....	.65	3.2	.72	3.6	.84	3.6	.90	3.8	.69	3.2
Defined benefit .....	.28	1.4	.38	1.9	.45	1.9	.49	2.1	.34	1.6
Defined contribution .....	.37	1.8	.34	1.7	.39	1.7	.41	1.7	.35	1.6
Legally required benefits	1.75	8.6	1.71	8.5	1.94	8.3	2.00	8.4	1.78	8.2
Social Security and Medicare	1.23	6.0	1.22	6.0	1.38	5.9	1.42	5.9	1.27	5.8
Social Security ³ .....	.99	4.9	.98	4.9	1.10	4.7	1.14	4.8	1.00	4.6
Medicare .....	.24	1.2	.24	1.2	.27	1.2	.28	1.2	.27	1.2
Federal unemployment insurance .....	.03	.2	.03	.2	.03	.1	.03	.1	.03	.2
State unemployment insurance .....	.10	.5	.11	.5	.13	.6	.14	.6	.11	.5
Workers' compensation .....	.39	1.9	.36	1.8	.40	1.7	.41	1.7	.37	1.7
Other benefits ⁴ .....	.02	.1	.02	.1	.05	.2	.06	.3	.03	.1

See footnotes at end of table.

Table 7. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by census region and division, and area, March 2004 — Continued

Compensation component	Census region and division ¹						Area			
	West		West divisions				Metropolitan area		Nonmetropolitan area	
	Cost	Percent	Mountain		Pacific		Cost	Percent	Cost	Percent
			Cost	Percent	Cost	Percent				
Total compensation	\$24.54	100.0	\$19.98	100.0	\$26.40	100.0	\$23.66	100.0	\$19.00	100.0
Wages and salaries	17.58	71.6	14.61	73.1	18.79	71.2	16.93	71.6	13.30	70.0
Total benefits	6.97	28.4	5.37	26.9	7.62	28.8	6.73	28.4	5.70	30.0
Paid leave	1.58	6.4	1.17	5.9	1.75	6.6	1.53	6.5	1.16	6.1
Vacation .....	.80	3.2	.58	2.9	.88	3.3	.75	3.2	.61	3.2
Holiday .....	.53	2.2	.38	1.9	.59	2.2	.53	2.2	.39	2.1
Sick .....	.20	.8	.17	.8	.21	.8	.19	.8	.11	.6
Other .....	.05	.2	.04	.2	.06	.2	.06	.3	.05	.3
Supplemental pay .....	.57	2.3	.47	2.4	.61	2.3	.67	2.8	.56	2.9
Overtime and premium ² .....	.24	1.0	.21	1.1	.25	1.0	.23	1.0	.30	1.6
Shift differentials .....	.05	.2	.05	.2	.05	.2	.06	.2	.07	.4
Nonproduction bonuses .....	.28	1.2	.21	1.1	.31	1.2	.38	1.6	.18	1.0
Insurance	1.65	6.7	1.33	6.6	1.78	6.7	1.65	7.0	1.63	8.6
Life .....	.04	.1	.03	.1	.04	.2	.04	.2	.04	.2
Health	1.55	6.3	1.25	6.3	1.67	6.3	1.53	6.5	1.52	8.0
Short-term disability .....	.03	.1	.02	.1	.03	.1	.05	.2	.05	.2
Long-term disability .....	.03	.1	.02	.1	.04	.1	.03	.1	.02	.1
Retirement and savings .....	.82	3.4	.57	2.9	.92	3.5	.81	3.4	.61	3.2
Defined benefit .....	.38	1.6	.19	.9	.46	1.7	.38	1.6	.28	1.5
Defined contribution .....	.44	1.8	.38	1.9	.47	1.8	.44	1.8	.33	1.7
Legally required benefits	2.33	9.5	1.82	9.1	2.53	9.6	2.03	8.6	1.73	9.1
Social Security and Medicare	1.47	6.0	1.24	6.2	1.56	5.9	1.42	6.0	1.15	6.1
Social Security ³	1.18	4.8	1.00	5.0	1.25	4.8	1.14	4.8	.93	4.9
Medicare .....	.29	1.2	.24	1.2	.31	1.2	.28	1.2	.22	1.2
Federal unemployment insurance .....	.03	.1	.03	.2	.03	.1	.03	.1	.03	.2
State unemployment insurance .....	.16	.6	.10	.5	.18	.7	.13	.6	.13	.7
Workers' compensation .....	.67	2.7	.45	2.2	.76	2.9	.45	1.9	.42	2.2
Other benefits ⁴ .....	.02	.1	(⁵)	(⁶)	.02	.1	.04	.2	(⁵)	(⁶)

¹ The States that comprise the census divisions are: New England: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont; Middle Atlantic: New Jersey, New York, and Pennsylvania; South Atlantic: Delaware, District of Columbia, Florida, Georgia, Maryland, North Carolina, South Carolina, Virginia, and West Virginia; East South Central: Alabama, Kentucky, Mississippi, and Tennessee; West South Central: Arkansas, Louisiana, Oklahoma, and Texas; East North Central: Illinois, Indiana, Michigan, Ohio, and Wisconsin; West North Central: Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, and South Dakota; Mountain: Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming; and Pacific: Alaska,

California, Hawaii, Oregon, and Washington.

² Includes premium pay for work in addition to the regular work schedule (such as overtime, weekends, and holidays).

³ Comprises the Old-Age, Survivors, and Disability Insurance (OASDI) program.

⁴ Includes severance pay and supplemental unemployment benefits.

⁵ Cost per hour worked is \$0.01 or less.

⁶ Less than .05 percent.

Note: The sum of individual items may not equal totals due to rounding.

Table 8. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by establishment employment size, March 2004

Compensation component	1-99 workers						100 workers or more					
	1-99 workers		1-49 workers		50-99 workers		100 workers or more		100-499 workers		500 workers or more	
	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent	Cost	Percent
Total compensation	\$19.47	100.0	\$19.37	100.0	\$19.81	100.0	\$27.81	100.0	\$23.91	100.0	\$32.54	100.0
Wages and salaries	14.46	74.3	14.51	74.9	14.32	72.3	19.23	69.1	16.91	70.7	22.04	67.7
Total benefits	5.01	25.7	4.86	25.1	5.49	27.7	8.59	30.9	7.01	29.3	10.50	32.3
Paid leave	1.04	5.3	.99	5.1	1.20	6.1	2.04	7.3	1.56	6.5	2.62	8.1
Vacation .....	.51	2.6	.48	2.5	.58	2.9	1.02	3.7	.78	3.3	1.31	4.0
Holiday .....	.37	1.9	.35	1.8	.42	2.1	.69	2.5	.54	2.3	.87	2.7
Sick .....	.13	.7	.12	.6	.14	.7	.24	.9	.17	.7	.32	1.0
Other .....	.04	.2	.04	.2	.05	.3	.09	.3	.06	.3	.12	.4
Supplemental pay .....	.48	2.5	.47	2.4	.51	2.6	.87	3.1	.77	3.2	.99	3.0
Overtime and premium ¹ .....	.19	1.0	.17	.9	.23	1.2	.30	1.1	.26	1.1	.35	1.1
Shift differentials .....	.02	.1	(²)	(³)	.03	.2	.10	.4	.05	.2	.16	.5
Nonproduction bonuses .....	.27	1.4	.28	1.5	.24	1.2	.47	1.7	.46	1.9	.48	1.5
Insurance	1.20	6.2	1.13	5.8	1.45	7.3	2.18	7.8	1.84	7.7	2.59	8.0
Life .....	.03	.2	.03	.1	.04	.2	.06	.2	.04	.2	.07	.2
Health	1.13	5.8	1.06	5.5	1.35	6.8	2.01	7.2	1.70	7.1	2.37	7.3
Short-term disability .....	.03	.1	.02	.1	.04	.2	.07	.2	.06	.2	.08	.3
Long-term disability .....	.02	.1	.02	.1	.02	.1	.05	.2	.04	.2	.07	.2
Retirement and savings .....	.44	2.2	.42	2.2	.49	2.5	1.22	4.4	.79	3.3	1.75	5.4
Defined benefit .....	.14	.7	.14	.7	.15	.8	.64	2.3	.38	1.6	.97	3.0
Defined contribution .....	.30	1.5	.28	1.5	.33	1.7	.58	2.1	.42	1.7	.78	2.4
Legally required benefits	1.84	9.4	1.84	9.5	1.83	9.2	2.21	7.9	2.02	8.4	2.43	7.5
Social Security and Medicare	1.21	6.2	1.21	6.2	1.20	6.1	1.62	5.8	1.41	5.9	1.88	5.8
Social Security ⁴ .....	.97	5.0	.97	5.0	.97	4.9	1.30	4.7	1.13	4.7	1.51	4.6
Medicare .....	.24	1.2	.24	1.2	.24	1.2	.32	1.2	.28	1.2	.37	1.1
Federal unemployment insurance .....	.04	.2	.04	.2	.03	.2	.03	.1	.03	.1	.03	.1
State unemployment insurance .....	.13	.6	.13	.6	.12	.6	.14	.5	.15	.6	.13	.4
Workers' compensation .....	.47	2.4	.47	2.4	.47	2.4	.42	1.5	.43	1.8	.40	1.2
Other benefits ⁵	(²)	(³)	(²)	(³)	(²)	(³)	.07	.2	.03	.1	.12	.4

¹ Includes premium pay for work in addition to the regular work schedule (such as overtime, weekends, and holidays).

² Cost per hour worked is \$0.01 or less.

³ Less than .05 percent.

⁴ Comprises the Old-Age, Survivors, and Disability Insurance (OASDI) program.

⁵ Includes severance pay and supplemental unemployment benefits.

Note: The sum of individual items may not equal totals due to rounding.

Table 9. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, goods-producing and service-providing industries, by occupational group, March 2004

Series	Total compensation	Wages and salaries	Benefit costs						
			Total	Paid leave	Supplemental pay	Insurance	Retirement and savings	Legally required benefits	Other benefits ¹
Cost per hour worked									
All workers in private industry	\$23.29	\$16.64	\$6.65	\$1.50	\$0.66	\$1.65	\$0.80	\$2.01	\$0.04
Management, professional, and related	40.23	29.00	11.24	3.17	1.23	2.43	1.47	2.87	.07
Management, business, and financial	45.68	32.55	13.13	3.69	1.95	2.65	1.69	3.05	.11
Professional and related	36.96	26.87	10.10	2.86	.79	2.29	1.33	2.76	.05
Sales and office	18.42	13.44	4.98	1.11	.40	1.43	.51	1.51	.02
Sales and related	17.15	13.14	4.01	.80	.39	.95	.36	1.49	(²)
Office and administrative support	19.20	13.63	5.58	1.29	.40	1.72	.61	1.52	.03
Service	11.66	8.83	2.83	.48	.17	.74	.18	1.25	(²)
Natural resources, construction, and maintenance	26.55	18.34	8.22	1.32	.84	1.95	1.20	2.89	.03
Construction and extraction	27.04	18.59	8.45	.97	.80	1.91	1.46	3.29	.02
Installation, maintenance, and repair	26.43	18.33	8.10	1.75	.89	2.04	.93	2.46	.04
Production, transportation, and material moving	20.21	13.52	6.70	1.18	.77	1.83	.83	2.03	.05
Production	21.14	13.79	7.34	1.35	.96	1.99	.93	2.03	.07
Transportation and material moving	19.19	13.21	5.98	.98	.55	1.66	.72	2.04	.02
All workers, goods-producing industries³	27.19	18.12	9.06	1.68	1.12	2.26	1.32	2.59	.08
Management, professional, and related	45.27	30.65	14.62	3.83	2.09	3.13	2.18	3.24	.16
Sales and office	23.30	16.27	7.03	1.54	.66	2.09	.79	1.84	.10
Natural resources, construction, and maintenance	27.36	18.61	8.75	1.08	.89	2.02	1.50	3.23	.04
Production, transportation, and material moving	22.35	14.31	8.04	1.43	1.09	2.20	1.06	2.18	.09
All workers, service-providing industries⁴	22.33	16.28	6.05	1.45	.54	1.50	.67	1.86	.02
Management, professional, and related	39.51	28.76	10.75	3.08	1.10	2.33	1.36	2.82	.06
Sales and office	18.04	13.22	4.82	1.07	.38	1.38	.49	1.48	.02
Service	11.61	8.81	2.80	.48	.17	.73	.17	1.25	(²)
Natural resources, construction, and maintenance	25.41	17.95	7.46	1.66	.76	1.84	.77	2.40	.02
Production, transportation, and material moving	18.30	12.80	5.50	.95	.48	1.51	.64	1.91	(²)
Percent of total compensation									
All workers in private industry	100.0	71.5	28.5	6.4	2.8	7.1	3.4	8.6	0.2
Management, professional, and related	100.0	72.1	27.9	7.9	3.1	6.0	3.6	7.1	.2
Management, business, and financial	100.0	71.2	28.8	8.1	4.3	5.8	3.7	6.7	.2
Professional and related	100.0	72.7	27.3	7.7	2.1	6.2	3.6	7.5	.1
Sales and office	100.0	73.0	27.0	6.0	2.2	7.7	2.8	8.2	.1
Sales and related	100.0	76.6	23.4	4.7	2.3	5.5	2.1	8.7	(⁵)
Office and administrative support	100.0	71.0	29.0	6.7	2.1	9.0	3.2	7.9	.2
Service	100.0	75.8	24.2	4.1	1.5	6.3	1.5	10.8	(⁵)
Natural resources, construction, and maintenance	100.0	69.1	30.9	5.0	3.1	7.3	4.5	10.9	.1
Construction and extraction	100.0	68.7	31.3	3.6	2.9	7.1	5.4	12.2	.1
Installation, maintenance, and repair	100.0	69.3	30.7	6.6	3.4	7.7	3.5	9.3	.2
Production, transportation, and material moving	100.0	66.9	33.1	5.8	3.8	9.1	4.1	10.1	.2
Production	100.0	65.3	34.7	6.4	4.6	9.4	4.4	9.6	.4
Transportation and material moving	100.0	68.8	31.2	5.1	2.9	8.6	3.8	10.6	.1
All workers, goods-producing industries³	100.0	66.7	33.3	6.2	4.1	8.3	4.8	9.5	.3
Management, professional, and related	100.0	67.7	32.3	8.5	4.6	6.9	4.8	7.2	.4
Sales and office	100.0	69.8	30.2	6.6	2.8	9.0	3.4	7.9	.4
Natural resources, construction, and maintenance	100.0	68.0	32.0	3.9	3.2	7.4	5.5	11.8	.1
Production, transportation, and material moving	100.0	64.0	36.0	6.4	4.9	9.9	4.7	9.7	.4
All workers, service-providing industries⁴	100.0	72.9	27.1	6.5	2.4	6.7	3.0	8.3	.1
Management, professional, and related	100.0	72.8	27.2	7.8	2.8	5.9	3.5	7.1	.2
Sales and office	100.0	73.3	26.7	5.9	2.1	7.6	2.7	8.2	.1
Service	100.0	75.9	24.1	4.1	1.5	6.3	1.5	10.8	(⁵)
Natural resources, construction, and maintenance	100.0	70.7	29.3	6.5	3.0	7.2	3.0	9.5	.1
Production, transportation, and material moving	100.0	70.0	30.0	5.2	2.6	8.2	3.5	10.4	(⁵)

¹ Includes severance pay and supplemental unemployment benefits.² Cost per hour worked is \$0.01 or less.³ Includes mining, construction, and manufacturing. The agriculture, forestry, farming, and hunting sector is excluded.⁴ Includes utilities; wholesale trade; retail trade; transportation and warehousing; information; finance and insurance; real estate and rental and leasing; professional and technical services; management of companies and

enterprises; administrative and waste services; educational services; health care and social assistance; arts, entertainment and recreation; accommodation and food services; and other services, except public administration.

⁵ Less than .05 percent.

Note: The sum of individual items may not equal totals due to rounding.

Table 10. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by industry group, March 2004

Series	Total compensation	Wages and salaries	Benefit costs						
			Total	Paid leave	Supplemental pay	Insurance	Retirement and savings	Legally required benefits	Other benefits ¹
Cost per hour worked									
All workers, goods-producing industries²	\$27.19	\$18.12	\$9.06	\$1.68	\$1.12	\$2.26	\$1.32	\$2.59	\$0.08
Construction	27.17	19.02	8.15	.94	1.01	1.76	1.25	3.19	(³)
Manufacturing	26.97	17.59	9.39	1.99	1.17	2.45	1.33	2.31	.12
All workers, service-providing industries⁴	22.33	16.28	6.05	1.45	.54	1.50	.67	1.86	.02
Trade, transportation, and utilities	19.45	14.07	5.38	1.11	.44	1.43	.62	1.77	(³)
Wholesale trade	25.01	17.62	7.39	1.59	.74	2.05	.86	2.12	.03
Retail trade	14.51	11.13	3.39	.65	.21	.85	.28	1.40	(³)
Transportation and warehousing	26.53	18.11	8.41	1.68	.62	2.36	1.30	2.45	(³)
Utilities	40.56	25.65	14.91	3.93	1.94	3.65	2.24	2.98	.17
Information	33.66	23.73	9.94	2.76	1.02	2.57	1.12	2.36	.09
Financial activities	31.03	21.70	9.33	2.21	1.34	2.31	1.26	2.11	.10
Finance and insurance	35.01	24.34	10.67	2.56	1.64	2.55	1.59	2.20	.13
Credit intermediation and related activities	32.02	22.87	9.15	2.21	1.11	2.35	1.40	1.94	.13
Insurance carriers and related activities	32.84	22.43	10.42	2.61	1.29	2.64	1.51	2.25	.13
Real estate and rental and leasing	19.51	14.05	5.46	1.21	.46	1.61	.33	1.84	(³)
Professional and business services	26.98	19.90	7.08	1.86	.74	1.56	.75	2.13	.03
Professional and technical services	34.27	25.25	9.02	2.74	.63	2.09	.97	2.55	.04
Administrative and waste services	17.01	13.09	3.92	.78	.31	.88	.32	1.63	(³)
Education and health services	25.08	18.31	6.76	1.83	.41	1.77	.72	2.02	(³)
Educational services	32.84	24.40	8.44	2.18	.13	2.19	1.38	2.55	(³)
Junior colleges, colleges, and universities	37.44	27.47	9.97	2.67	.11	2.60	1.89	2.68	(³)
Health care and social assistance	23.48	17.06	6.42	1.76	.47	1.69	.58	1.92	(³)
Leisure and hospitality	10.39	8.23	2.16	.32	.13	.42	.10	1.18	(³)
Accommodation and food services	9.53	7.59	1.94	.27	.12	.36	.07	1.12	(³)
Other services	20.27	14.90	5.37	1.28	.32	1.34	.59	1.83	(³)
Percent of total compensation									
All workers, goods-producing industries²	100.0	66.7	33.3	6.2	4.1	8.3	4.8	9.5	0.3
Construction	100.0	70.0	30.0	3.5	3.7	6.5	4.6	11.8	(⁵)
Manufacturing	100.0	65.2	34.8	7.4	4.4	9.1	4.9	8.6	.5
All workers, service-providing industries⁴	100.0	72.9	27.1	6.5	2.4	6.7	3.0	8.3	.1
Trade, transportation, and utilities	100.0	72.3	27.7	5.7	2.2	7.4	3.2	9.1	(⁵)
Wholesale trade	100.0	70.4	29.6	6.4	3.0	8.2	3.4	8.5	.1
Retail trade	100.0	76.7	23.3	4.5	1.5	5.9	1.9	9.6	(⁵)
Transportation and warehousing	100.0	68.3	31.7	6.3	2.3	8.9	4.9	9.2	(⁵)
Utilities	100.0	63.2	36.8	9.7	4.8	9.0	5.5	7.4	.4
Information	100.0	70.5	29.5	8.2	3.0	7.6	3.3	7.0	.3
Financial activities	100.0	69.9	30.1	7.1	4.3	7.4	4.1	6.8	.3
Finance and insurance	100.0	69.5	30.5	7.3	4.7	7.3	4.5	6.3	.4
Credit intermediation and related activities	100.0	71.4	28.6	6.9	3.5	7.3	4.4	6.1	.4
Insurance carriers and related activities	100.0	68.3	31.7	7.9	3.9	8.0	4.6	6.8	.4
Real estate and rental and leasing	100.0	72.0	28.0	6.2	2.4	8.2	1.7	9.4	(⁵)
Professional and business services	100.0	73.8	26.2	6.9	2.8	5.8	2.8	7.9	.1
Professional and technical services	100.0	73.7	26.3	8.0	1.8	6.1	2.8	7.5	.1
Administrative and waste services	100.0	77.0	23.0	4.6	1.8	5.2	1.9	9.6	(⁵)
Education and health services	100.0	73.0	27.0	7.3	1.6	7.1	2.9	8.1	(⁵)
Educational services	100.0	74.3	25.7	6.6	.4	6.7	4.2	7.8	(⁵)
Junior colleges, colleges, and universities	100.0	73.4	26.6	7.1	.3	7.0	5.0	7.2	(⁵)
Health care and social assistance	100.0	72.7	27.3	7.5	2.0	7.2	2.5	8.2	(⁵)
Leisure and hospitality	100.0	79.3	20.7	3.1	1.2	4.0	1.0	11.4	(⁵)
Accommodation and food services	100.0	79.6	20.4	2.8	1.2	3.8	.8	11.7	(⁵)
Other services	100.0	73.5	26.5	6.3	1.6	6.6	2.9	9.0	(⁵)

¹ Includes severance pay and supplemental unemployment benefits.

² Includes mining, construction, and manufacturing. The agriculture, forestry, farming, and hunting sector is excluded.

³ Cost per hour worked is \$0.01 or less.

⁴ Includes utilities; wholesale trade; retail trade; transportation and warehousing; information; finance and insurance; real estate and rental and leasing; professional and technical services; management of companies and

enterprises; administrative and waste services; educational services; health care and social assistance; arts, entertainment and recreation; accommodation and food services; and other services, except public administration.

⁵ Less than .05 percent.

Note: The sum of individual items may not equal totals due to rounding.

Table 11. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by occupational group and full-time and part-time status, March 2004

Series	Total compensation	Wages and salaries	Benefit costs						
			Total	Paid leave	Supplemental pay	Insurance	Retirement and savings	Legally required benefits	Other benefits ¹
Cost per hour worked									
All full-time workers in private industry	\$26.50	\$18.62	\$7.88	\$1.84	\$0.81	\$2.01	\$0.98	\$2.20	\$0.05
Management, professional, and related	41.59	29.69	11.90	3.41	1.32	2.61	1.59	2.89	.08
Management, business, and financial	46.08	32.77	13.31	3.74	1.99	2.69	1.71	3.06	.11
Professional and related	38.43	27.53	10.91	3.18	.85	2.55	1.51	2.77	.06
Sales and office	21.24	15.21	6.03	1.41	.50	1.80	.65	1.64	.03
Sales and related	22.63	17.00	5.63	1.24	.60	1.45	.53	1.79	(²)
Office and administrative support	20.61	14.40	6.21	1.49	.45	1.96	.70	1.57	.03
Service	14.02	10.11	3.91	.77	.25	1.20	.29	1.39	(²)
Natural resources, construction, and maintenance	27.03	18.59	8.44	1.37	.86	2.02	1.24	2.91	.03
Construction and extraction	27.05	18.58	8.47	.97	.80	1.93	1.48	3.27	.02
Installation, maintenance, and repair	27.17	18.71	8.45	1.84	.94	2.15	.98	2.50	.04
Production, transportation, and material moving	21.62	14.29	7.33	1.32	.87	2.02	.93	2.13	.06
Production	21.74	14.08	7.66	1.42	1.01	2.10	.99	2.06	.08
Transportation and material moving	21.46	14.59	6.87	1.19	.67	1.91	.85	2.22	.03
All part-time workers in private industry	12.63	10.07	2.56	.37	.17	.47	.18	1.38	(²)
Management, professional, and related	29.49	23.50	5.99	1.28	.50	.99	.48	2.72	(²)
Professional and related	29.53	23.53	6.00	1.28	.52	1.00	.44	2.75	(²)
Sales and office	11.40	9.04	2.36	.34	.15	.50	.18	1.18	(²)
Sales and related	9.61	7.84	1.77	.20	.09	.26	.13	1.08	(²)
Office and administrative support	13.69	10.59	3.10	.52	.21	.80	.25	1.31	.02
Service	8.94	7.36	1.58	.15	.08	.20	.05	1.10	(²)
Production, transportation, and material moving	12.08	9.03	3.05	.33	.18	.76	.28	1.49	(²)
Transportation and material moving	12.23	8.99	3.25	.35	.18	.87	.33	1.51	(²)
Percent of total compensation									
All full-time workers in private industry	100.0	70.3	29.7	6.9	3.0	7.6	3.7	8.3	0.2
Management, professional, and related	100.0	71.4	28.6	8.2	3.2	6.3	3.8	6.9	.2
Management, business, and financial	100.0	71.1	28.9	8.1	4.3	5.8	3.7	6.6	.2
Professional and related	100.0	71.6	28.4	8.3	2.2	6.6	3.9	7.2	.2
Sales and office	100.0	71.6	28.4	6.7	2.3	8.5	3.1	7.7	.1
Sales and related	100.0	75.1	24.9	5.5	2.6	6.4	2.3	7.9	(³)
Office and administrative support	100.0	69.9	30.1	7.2	2.2	9.5	3.4	7.6	.2
Service	100.0	72.1	27.9	5.5	1.8	8.5	2.1	9.9	(³)
Natural resources, construction, and maintenance	100.0	68.8	31.2	5.1	3.2	7.5	4.6	10.8	.1
Construction and extraction	100.0	68.7	31.3	3.6	3.0	7.1	5.5	12.1	.1
Installation, maintenance, and repair	100.0	68.9	31.1	6.8	3.4	7.9	3.6	9.2	.2
Production, transportation, and material moving	100.0	66.1	33.9	6.1	4.0	9.3	4.3	9.8	.3
Production	100.0	64.8	35.2	6.5	4.7	9.6	4.5	9.5	.4
Transportation and material moving	100.0	68.0	32.0	5.5	3.1	8.9	4.0	10.3	.1
All part-time workers in private industry	100.0	79.7	20.3	2.9	1.3	3.7	1.4	10.9	(³)
Management, professional, and related	100.0	79.7	20.3	4.3	1.7	3.4	1.6	9.2	(³)
Professional and related	100.0	79.7	20.3	4.3	1.8	3.4	1.5	9.3	(³)
Sales and office	100.0	79.3	20.7	3.0	1.3	4.4	1.6	10.4	(³)
Sales and related	100.0	81.5	18.5	2.1	1.0	2.7	1.4	11.3	(³)
Office and administrative support	100.0	77.3	22.7	3.8	1.5	5.8	1.8	9.5	.1
Service	100.0	82.3	17.7	1.7	.9	2.3	.5	12.3	(³)
Production, transportation, and material moving	100.0	74.7	25.3	2.8	1.5	6.3	2.3	12.3	(³)
Transportation and material moving	100.0	73.5	26.5	2.8	1.5	7.1	2.7	12.4	(³)

¹ Includes severance pay and supplemental unemployment benefits.² Cost per hour worked is \$0.01 or less.³ Less than .05 percent.

Note: The sum of individual items may not equal totals due to rounding.

Table 12. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by industry group and full-time and part-time status, March 2004

Series	Total compensation	Wages and salaries	Benefit costs						
			Total	Paid leave	Supplemental pay	Insurance	Retirement and savings	Legally required benefits	Other benefits ¹
Cost per hour worked									
All full-time workers in private industry	\$26.50	\$18.62	\$7.88	\$1.84	\$0.81	\$2.01	\$0.98	\$2.20	\$0.05
Goods-producing ²	27.62	18.36	9.26	1.73	1.15	2.32	1.35	2.62	.09
Construction	27.49	19.20	8.29	.96	1.03	1.80	1.28	3.21	(³)
Manufacturing	27.46	17.85	9.61	2.05	1.21	2.52	1.37	2.34	.13
Service-providing ⁴	26.13	18.71	7.42	1.87	.69	1.90	.86	2.06	.03
Trade, transportation, and utilities	23.09	16.46	6.63	1.46	.57	1.81	.79	1.99	.02
Information	37.56	26.30	11.26	3.18	1.17	2.94	1.27	2.59	.10
Financial activities	33.36	23.25	10.11	2.43	1.48	2.48	1.39	2.22	.11
Professional and business services	30.02	21.85	8.18	2.22	.87	1.86	.91	2.28	.03
Education and health services	26.29	18.84	7.45	2.10	.43	2.03	.85	2.02	(³)
Leisure and hospitality	12.96	9.87	3.09	.59	.19	.80	.17	1.33	(³)
Other services	23.77	16.90	6.87	1.74	.43	1.80	.81	2.07	.02
All part-time workers in private industry	12.63	10.07	2.56	.37	.17	.47	.18	1.38	(³)
Service-providing ⁴	12.63	10.07	2.56	.37	.17	.47	.18	1.37	(³)
Trade, transportation, and utilities	11.06	8.56	2.50	.30	.14	.57	.23	1.27	(³)
Professional and business services	14.19	11.72	2.48	.35	.21	.31	.09	1.50	(³)
Education and health services	21.24	16.64	4.60	.95	.34	.95	.31	2.05	(³)
Leisure and hospitality	8.21	6.85	1.36	.09	.07	.09	.05	1.05	(³)
Percent of total compensation									
All full-time workers in private industry	100.0	70.3	29.7	6.9	3.0	7.6	3.7	8.3	0.2
Goods-producing ²	100.0	66.5	33.5	6.3	4.2	8.4	4.9	9.5	.3
Construction	100.0	69.8	30.2	3.5	3.7	6.6	4.6	11.7	(⁵)
Manufacturing	100.0	65.0	35.0	7.5	4.4	9.2	5.0	8.5	.5
Service-providing ⁴	100.0	71.6	28.4	7.2	2.6	7.3	3.3	7.9	.1
Trade, transportation, and utilities	100.0	71.3	28.7	6.3	2.5	7.8	3.4	8.6	.1
Information	100.0	70.0	30.0	8.5	3.1	7.8	3.4	6.9	.3
Financial activities	100.0	69.7	30.3	7.3	4.4	7.4	4.2	6.7	.3
Professional and business services	100.0	72.8	27.2	7.4	2.9	6.2	3.0	7.6	.1
Education and health services	100.0	71.7	28.3	8.0	1.6	7.7	3.2	7.7	(⁵)
Leisure and hospitality	100.0	76.2	23.8	4.5	1.5	6.2	1.3	10.3	(⁵)
Other services	100.0	71.1	28.9	7.3	1.8	7.6	3.4	8.7	.1
All part-time workers in private industry	100.0	79.7	20.3	2.9	1.3	3.7	1.4	10.9	(⁵)
Service-providing ⁴	100.0	79.7	20.3	3.0	1.3	3.7	1.4	10.8	(⁵)
Trade, transportation, and utilities	100.0	77.4	22.6	2.7	1.2	5.1	2.1	11.4	(⁵)
Professional and business services	100.0	82.6	17.4	2.5	1.5	2.2	.7	10.5	(⁵)
Education and health services	100.0	78.3	21.7	4.5	1.6	4.5	1.5	9.6	(⁵)
Leisure and hospitality	100.0	83.4	16.6	1.1	.9	1.1	.6	12.8	(⁵)

¹ Includes severance pay and supplemental unemployment benefits.

² Includes mining, construction, and manufacturing. The agriculture, forestry, farming, and hunting sector is excluded.

³ Cost per hour worked is \$0.01 or less.

⁴ Includes utilities; wholesale trade; retail trade; transportation and warehousing; information; finance and insurance; real estate and rental and leasing; professional and technical services; management of

companies and enterprises; administrative and waste services; educational services; health care and social assistance; arts, entertainment and recreation; accommodation and food services; and other services, except public administration.

⁵ Less than .05 percent.

Note: The sum of individual items may not equal totals due to rounding.

Table 13. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry workers, by major industry group and establishment employment size and bargaining status, March 2004

Series	Total compensation	Wages and salaries	Benefit costs						
			Total	Paid leave	Supplemental pay	Insurance	Retirement and savings	Legally required benefits	Other benefits ¹
Cost per hour worked									
All workers, goods-producing industries² ...	\$27.19	\$18.12	\$9.06	\$1.68	\$1.12	\$2.26	\$1.32	\$2.59	\$0.08
1-99 workers	23.14	16.29	6.86	1.06	.86	1.63	.68	2.61	(³)
1-49 workers	22.97	16.30	6.68	.96	.86	1.48	.68	2.70	(³)
50-99 workers	23.58	16.26	7.33	1.32	.87	2.03	.68	2.40	(³)
100 workers or more	31.03	19.86	11.16	2.27	1.37	2.87	1.92	2.58	.16
100-499 workers	25.44	16.88	8.56	1.56	1.12	2.45	1.07	2.31	.04
500 workers or more	37.89	23.54	14.36	3.15	1.67	3.37	2.96	2.90	.31
Union	35.78	21.41	14.37	2.19	1.72	3.75	3.18	3.33	.20
Non-union	24.93	17.26	7.67	1.55	.96	1.87	.83	2.40	.05
All workers, service-providing industries⁴ ..	22.33	16.28	6.05	1.45	.54	1.50	.67	1.86	.02
1-99 workers	18.68	14.07	4.61	1.04	.40	1.11	.38	1.67	(³)
1-49 workers	18.64	14.15	4.49	1.00	.39	1.06	.37	1.67	(³)
50-99 workers	18.81	13.80	5.01	1.17	.41	1.30	.43	1.68	(³)
100 workers or more	26.90	19.04	7.85	1.97	.73	1.99	1.03	2.10	.04
100-499 workers	23.48	16.91	6.56	1.55	.67	1.67	.71	1.94	.03
500 workers or more	31.03	21.62	9.41	2.48	.79	2.37	1.40	2.30	.06
Union	29.46	19.62	9.84	2.24	.64	2.97	1.50	2.45	.04
Non-union	21.72	15.99	5.72	1.38	.53	1.37	.60	1.81	.02
Percent of total compensation									
All workers, goods-producing industries² ...	100.0	66.7	33.3	6.2	4.1	8.3	4.8	9.5	0.3
1-99 workers	100.0	70.4	29.6	4.6	3.7	7.0	3.0	11.3	(⁵)
1-49 workers	100.0	70.9	29.1	4.2	3.7	6.4	3.0	11.7	(⁵)
50-99 workers	100.0	68.9	31.1	5.6	3.7	8.6	2.9	10.2	(⁵)
100 workers or more	100.0	64.0	36.0	7.3	4.4	9.2	6.2	8.3	.5
100-499 workers	100.0	66.3	33.7	6.1	4.4	9.6	4.2	9.1	.2
500 workers or more	100.0	62.1	37.9	8.3	4.4	8.9	7.8	7.7	.8
Union	100.0	59.8	40.2	6.1	4.8	10.5	8.9	9.3	.6
Non-union	100.0	69.2	30.8	6.2	3.9	7.5	3.3	9.6	.2
All workers, service-providing industries⁴ ..	100.0	72.9	27.1	6.5	2.4	6.7	3.0	8.3	.1
1-99 workers	100.0	75.3	24.7	5.5	2.1	6.0	2.0	8.9	(⁵)
1-49 workers	100.0	75.9	24.1	5.4	2.1	5.7	2.0	9.0	(⁵)
50-99 workers	100.0	73.4	26.6	6.2	2.2	6.9	2.3	8.9	(⁵)
100 workers or more	100.0	70.8	29.2	7.3	2.7	7.4	3.8	7.8	.2
100-499 workers	100.0	72.0	28.0	6.6	2.8	7.1	3.0	8.2	.1
500 workers or more	100.0	69.7	30.3	8.0	2.6	7.6	4.5	7.4	.2
Union	100.0	66.6	33.4	7.6	2.2	10.1	5.1	8.3	.1
Non-union	100.0	73.6	26.4	6.4	2.5	6.3	2.7	8.3	.1

¹ Includes severance pay and supplemental unemployment benefits.

² Includes mining, construction, and manufacturing. The agriculture, forestry, farming, and hunting sector is excluded.

³ Cost per hour worked is \$0.01 or less.

⁴ Includes utilities; wholesale trade; retail trade; transportation and warehousing; information; finance and insurance; real estate and rental and leasing; professional and technical services; management of

companies and enterprises; administrative and waste services; educational services; health care and social assistance; arts, entertainment and recreation; accommodation and food services; and other services, except public administration.

⁵ Less than .05 percent.

Note: The sum of individual items may not equal totals due to rounding.

Table 14. Employer costs per hour worked for employee compensation and costs as a percent of total compensation: Private industry health care and social assistance workers, by industry and occupational group, March 2004

Series	Total compensation	Wages and salaries	Benefit costs						
			Total	Paid leave	Supplemental pay	Insurance	Retirement and savings	Legally required benefits	Other benefits ¹
Cost per hour worked									
Health care and social assistance	\$23.48	\$17.06	\$6.42	\$1.76	\$0.47	\$1.69	\$0.58	\$1.92	(²)
Management, professional, and related	32.53	23.76	8.77	2.64	.70	2.02	.86	2.52	(²)
Registered nurses	36.21	25.74	10.47	3.03	1.27	2.25	1.08	2.82	(²)
Sales and office	17.36	12.52	4.83	1.16	.24	1.57	.41	1.45	(²)
Service	14.41	10.36	4.05	.86	.28	1.30	.28	1.34	(²)
Hospitals	29.70	20.65	9.05	2.52	.83	2.50	.95	2.24	.02
Management, professional, and related	36.78	25.98	10.81	3.24	1.10	2.54	1.18	2.73	.02
Registered nurses	39.34	27.53	11.81	3.50	1.49	2.58	1.28	2.95	(²)
Service	17.68	11.67	6.01	1.26	.45	2.36	.48	1.45	(²)
Nursing and residential care facilities	17.50	12.70	4.79	1.20	.37	1.29	.26	1.67	(²)
Management, professional, and related	26.95	19.76	7.19	2.11	.58	1.56	.45	2.48	(²)
Service	13.30	9.55	3.74	.78	.31	1.16	.17	1.32	(²)
Percent of total compensation									
Health care and social assistance	100.0	72.7	27.3	7.5	2.0	7.2	2.5	8.2	(³)
Management, professional, and related	100.0	73.0	27.0	8.1	2.2	6.2	2.7	7.8	(³)
Registered nurses	100.0	71.1	28.9	8.4	3.5	6.2	3.0	7.8	(³)
Sales and office	100.0	72.1	27.9	6.7	1.4	9.1	2.4	8.3	(³)
Service	100.0	71.9	28.1	5.9	1.9	9.0	1.9	9.3	(³)
Hospitals	100.0	69.5	30.5	8.5	2.8	8.4	3.2	7.5	.1
Management, professional, and related	100.0	70.6	29.4	8.8	3.0	6.9	3.2	7.4	.1
Registered nurses	100.0	70.0	30.0	8.9	3.8	6.6	3.3	7.5	(³)
Service	100.0	66.0	34.0	7.1	2.5	13.4	2.7	8.2	(³)
Nursing and residential care facilities	100.0	72.6	27.4	6.9	2.1	7.4	1.5	9.5	(³)
Management, professional, and related	100.0	73.3	26.7	7.8	2.1	5.8	1.7	9.2	(³)
Service	100.0	71.8	28.2	5.9	2.3	8.7	1.3	10.0	(³)

¹ Includes severance pay and supplemental unemployment benefits.

² Cost per hour worked is \$0.01 or less.

³ Less than .05 percent.

Note: The sum of individual items may not equal totals due to rounding.

EXPLANATORY NOTES

Employer Costs for Employee Compensation (ECEC) measures the average cost per employee hour worked that employers pay for wages and salaries and benefits.

Wages and salaries are defined as the hourly straight-time wage rate or, for workers not paid on an hourly basis, straight-time earnings divided by the corresponding hours. Straight-time wage and salary rates are total earnings before payroll deductions and include production bonuses, incentive earnings, commission payments, and cost-of-living adjustments. Not included in straight-time earnings are nonproduction bonuses such as lump-sum payments provided in lieu of wage increases, shift differentials, and premium pay for overtime and for work on weekends and holidays; these payments are included in the benefits component.

Benefits include: Paid leave—vacations, holidays, sick leave, and other leave; supplemental pay—overtime and premium pay for work in addition to the regular work schedule (such as weekends and holidays), shift differentials, and nonproduction bonuses (such as referral bonuses and lump-sum payments provided in lieu of wage increases); insurance benefits—life, health, short-term disability, and long-term disability; retirement and savings benefits—defined benefit and defined contribution plans; legally required benefits—Social Security, Medicare, Federal and State unemployment insurance, and workers' compensation; and other benefits—severance pay and supplemental unemployment plans.

The Employer Costs for Employee Compensation includes data for the civilian economy, which includes data from both private industry and State and local government. Excluded from private industry are the self-employed and farm and private household workers. Federal government workers are excluded from the public sector. The private industry series and the State and local government series provide data for the two sectors separately.

The cost levels for this quarter were collected from a probability sample of about 35,600 occupations within approximately 8,200 sample establishments in private industry and about 3,600 occupations within approximately 800 sample establishments in State and local governments. Data are collected for the pay period including the 12th day of the survey months of March, June, September, and December.

Beginning with the March 2004 estimates, the ECEC percent of total compensation estimates are calculated from dollar aggregates and then rounded to the published level of precision. This change in method will provide the most precise estimates of the percent of total compensation; however, estimates of the percentage of total compensation calculated from the published cost estimates may differ slightly from those calculated from the unpublished dollar aggregates.

Sample establishments are classified by industry categories based on the 2002 North American Industry Classification (NAICS) system, as defined by the U.S. Office of Management and Budget. Within a sample establishment, specific job categories are selected and classified into about 800 occupational classifications according to the 2000 Standard Occupational Classification (SOC) system. Individual occupations are combined to represent one of ten intermediate aggregations such as professional and related occupations, or one of five higher-level aggregations such as management, professional, and related occupations. For more detailed information on NAICS and SOC, including background and definitions, see the BLS websites: (<http://www.bls.gov/bls/naics.htm> and <http://www.bls.gov/soc/home.htm>.)

Current employment weights are used to calculate cost levels. The March 2004 cost levels were calculated using the March 2004 employment counts from the Bureau of Labor Statistics Current Employment Statistics (CES) program, benchmarked to the 2003 universe of all private nonfarm establishments. For more

information on the CES updating of employment estimates, see “BLS National Establishment Estimates Revised to Incorporate March 2003 Benchmarks” in the February 2004 issue of Employment and Earnings.

In most instances, private industry employment counts used in the ECEC were total employment estimates for 3-digit sub-sector industry groups, such as machinery manufacturing (NAICS 333) or gasoline stations (NAICS 447), as defined by the NAICS system. In a few cases, more detailed private industry employment counts were used. These include 4-digit educational establishments--elementary and secondary schools (6111), junior colleges (6112), and colleges and universities (6113)--as well as the 6-digit aircraft manufacturing industry (336411). For State and local governments, a more aggregated level was used reflecting the level of detailed published by the CES program. For both private and government establishments, the employment data were apportioned based on the sampling weights assigned to the Employment Cost Index (ECI) sample. For more information on NAICS coding, see “Recent changes in the national Current Employment Statistics survey” in the June 2003 issue of the Monthly Labor Review.

The ECI, which measures the change in employer costs for employee compensation, is calculated with fixed 1990 employment counts to prevent employment shifts among occupations and industries from influencing the changes. Therefore, year-to-year changes in Employer Costs for Employee Compensation will differ from those in the ECI.

Historical ECEC data, using the industry categories based on the 1987 Standard Industrial Classification System and classifying jobs into occupational classifications according to the 1990 Census of Population, are available from several sources. Data and related articles are included in the bulletin, Employer Costs for Employee Compensation, 1986-99 (Bulletin 2508). An annual historical summary from March 1986 through March 2002 is also available on the Internet site (<http://www.bls.gov/ncs/ect/home.htm>) or upon request. Data on a quarterly basis from June 2002 through December 2003 is also available. Information on how costs are calculated appears in “Measuring Trends in the Structure and Levels of Employer Costs for Employee Compensation,” Compensation and Working Conditions, Summer 1997. An article on changes in employer compensation costs, “Tracking Changes in Benefit Costs,” appears in Compensation and Working Conditions, Spring 1999.

Relative Standard Errors

Because the ECEC is a sample survey, it is subject to sampling errors. Sampling errors are differences that occur between the results computed from a sample of observations and those computed from all observations in the population. The estimates derived from different samples selected using the same sample design may differ from one another. A measure of the variation among these differing estimates is the standard error. It can be used to measure the precision with which an estimate from a particular sample approximates the expected result of all possible samples. The chances are about 68 out of 100 that an estimate from the survey differs from a complete population figure by less than the standard error. The chances are about 90 out of 100 that this difference would be less than 1.6 times the standard error. All the statements of comparisons appearing in this publication are significant at a 1.6 standard error level or better, unless otherwise indicated. This means that for differences cited, the estimated difference is greater than 1.6 times the standard error of the difference.

The relative standard error (RSE) for all estimates will be available shortly after the release is issued. This information can be obtained directly from the BLS Internet site (<http://www.bls.gov/ncs/ect/home.htm>), by e-mail request (ocltinfo@bls.gov), or by telephone (202) 691-6199.

For a more detailed explanation of relative standard errors, see “Measuring Trends in the Structure and Levels of Employer Costs for Employee Compensation,” Compensation and Working Conditions, Summer

1997. For a detailed explanation of how to use standard error data to analyze differences in year-to-year changes, see "Analyzing Year-to-Year Changes in Employer Costs for Employee Compensation," Compensation and Working Conditions, Spring 1998. This article supplements an article from the Summer 1997 issue of Compensation and Working Conditions, "Explaining the Differential Growth Rates of the ECI and ECEC," which examined how differences in the construction of these measures contribute to differing trends.

Standard errors relate to differences that occur from sampling errors, but not from nonsampling errors. Nonsampling errors are not measured and include survey nonresponse and data collection and processing errors. Survey nonresponse occurs when sample members are unwilling or unable to participate in the survey. Data collection errors include inaccurate data by respondents and definitional difficulties. Processing errors include errors in recording, coding, and entering data. Although nonsampling errors are not measured, BLS quality assurance programs contain procedures for reducing such errors. These procedures include data collection reinterviews, observed interviews, computer data edits, and systematic review of reports on which data are recorded. Extensive field economist training also is conducted to maintain high data collection standards.

Comparing private and public sector data

Aggregate compensation cost levels in State and local government should not be directly compared with those in private industry. Differences between these sectors stem from factors such as variation in work activities and occupational structures. Manufacturing and sales, for example, make up a large part of private industry work activities, but are rare in State and local government. Professional and administrative support occupations (including teachers) account for two-thirds of the State and local government workforce, compared with one-half of private industry.

A detailed examination of differences in compensation levels and trends between private industry and State and local government may be found in "Cost of Employee Compensation in Public and Private Sectors," Monthly Labor Review, May 1993, and "Compensation Cost Trends in Private Industry and State and Local Governments," Compensation and Working Conditions, Fall 1999.

Obtaining information

Articles, bulletins, and other information may be obtained by calling (202) 691-6199, sending an e-mail message to ocltinfo@bls.gov, or visiting the Internet site (<http://www.bls.gov/ncs/ect/home.htm>). Information in this release will be made available to sensory impaired individuals upon request. Voice phone: (202) 691-5200; Federal Relay Service Number: 1-800-877-8339.