### Leadership and Execution

test home with a leadan heart - 5. Dull, dark grav akiew -lead'en-ly ady -lead'en-ness n. lead-er (le'dar) a [ME ledere < OE lædere.] 1. One that leads of a suides 2. One in charge or in command of others. 3. a. The head of a political organization of a command of others. 3. a. The head of a political organization. b. One who has power or influence, esp. of a political nature 4 a 4 political nature. 4. a. A conductor, esp. of an orchestra, band, or cho-rus, b. The principal conductor, esp. of an orchestra, band, or chorus. b. The principal performer of an orchestral section or a group. 5. The foremost horeal performer of an orchestral section or a group. 5. The foremost horse in a harnessed team. 6. A loss leader. 7. Chiefly Brit. The main newspaper editorial. 8. leaders. Dots or dashes in a now leading the newspaper editorial. 8. leaders. Dots or dashes in a row leading the eye across a page, as in an index entry. 9. A pipe for conducting liquid to A at a page, as in an index entry in that attaches a conducting liquid. 10. A short length of gut or wire that attaches a hook to a fishing liquid. hook to a fishing line. 11. Bot. The growing apex or main shoot of a shrub or tree 12 shrub or tree. 12. An economic indicator that tends to foretell a change in the economy. 13. A blank section at the start of a reel of film or recording tape. lead.er.ship (le'dər-ship') n. 1. The position or office of a leader. 2. lead glass n. Flint glass

**Brigadier General John J. Kelly, Jr., United States Air Force (Ret.)** Deputy Under Secretary of Commerce for Oceans and Atmosphere NOAA Leadership Seminar 08.25.2004



### **NOAA's Mission**

To understand and predict changes in the Earth's environment and conserve and manage coastal and marine resources to meet the Nation's economic, social and environmental needs.



### **Eye On The Mission**

"Every business, if it is to succeed, must have a sense of direction and mission, so that no matter what you are doing, you know how you fit in, and that what you are doing is important."

-former IBM CEO Louis Gerstner



### **NOAA's Vision**

To move NOAA into the 21st Century scientifically and operationally, in the same interrelated manner as the environment that we observe and forecast, while recognizing the link between our global economy and our planet's environment.



### **Eye On The Vision**

"Everything you do is for a reason and that reason is contained within the vision."

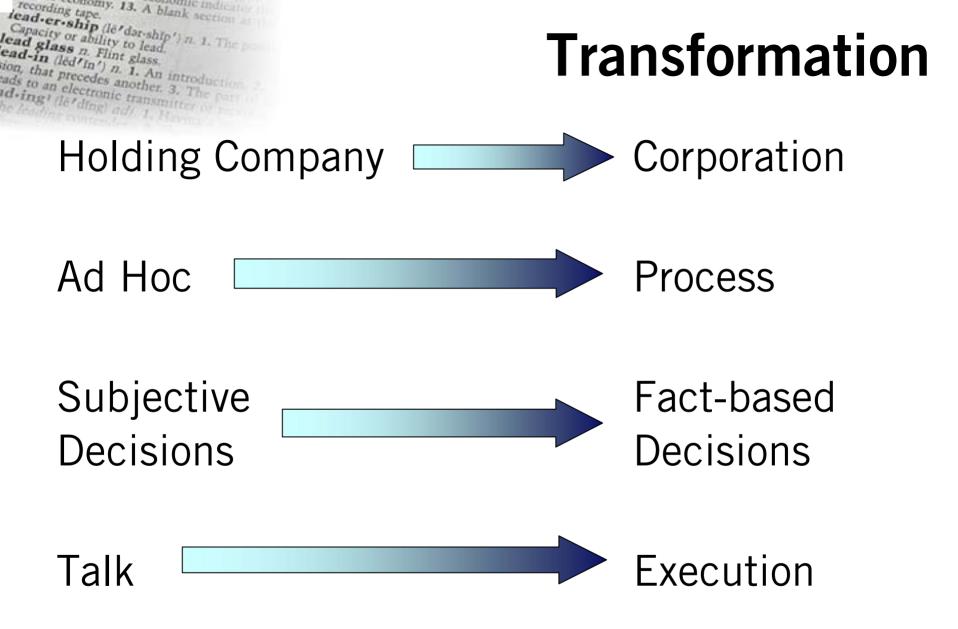
Merck & Co chair,
president and CEO
Raymond Gilmartin



- Ocean Commission Report
- (Pew Commission Report)
- Earth Observations
- Climate Change Science Plan
- 2004 Election
- Research Review Team

### Realities

- Administration priorities
- Modest to level budget increases
- Heavily ear-marked budget
- Emphasis on exploration (space)
- Culture
- Trust



recording tape. Icad-er-ship (le'dar-ship') n. 1. The Capacity or ability to lead. lead glass n. Flint glass. ead-in (led'In') n. 1. An introduction tion, that precedes another. 3. The reads to an electronic transmitter

### NOAA "Business" Model



## Leadership

#### What do you want us to do, Boss?!

## ad elass n. Flint ela Leader's 7 Essential Behaviors

- 1. Know your people and your business.
- 2. Insist on realism.
- 3. Set clear goals and priorities.
- 4. Follow through.
- 5. Reward the doers.
- 6. Expand people's capabilities through coaching.
- 7. Know yourself.



#### Life's Paradoxes

Centralized efficiencies vs. decentralized responsiveness

Being disciplined vs. being innovative

Taking risks vs. avoiding mistakes

Knowing the details vs. delegating responsibility

Fast decision process vs. correct decisions

Respect for the individual vs. criticism

recording tape. lead-er-ship (le'dar-ship') n. 1. The Capacity or ability to lead. lead glass n. Flint glass. ead-in (led'In') n. 1. An introduction tion, that precedes another. 3. The pair tion of the precedes another of the pair tion of the pair of the pair tion of the pair of the pair tion of the pair of the pair of the pair tion of the pair of

### NOAA "Business" Model





#### **Performance Measures**

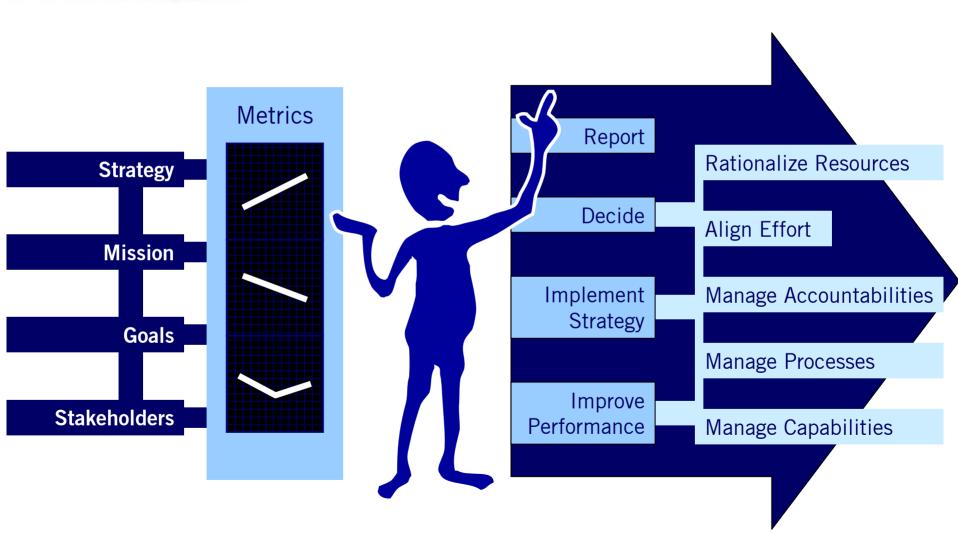
Understandable and meaningful

Organizational culture — achievement important

Performance measures at several levels

Information guide to action to improve performance

# Strategy...Metrics...Leaders...Actions





#### Execution

#### Leaders are central to execution.

- Know yourself.
- Be engaged in both the "whats and hows."
- Be honest about all realities.
- Promote ongoing honest dialogue.

Create and maintain an execution culture

Translate visions and goals into tangible deliverables and actions.



#### Execution

#### Put the "right" people in the "right" places.

- Be involved in selections.
- Reward the doers.
- Expand the capabilities through coaching.

Put processes and mechanisms in place to effectively operationalize execution.

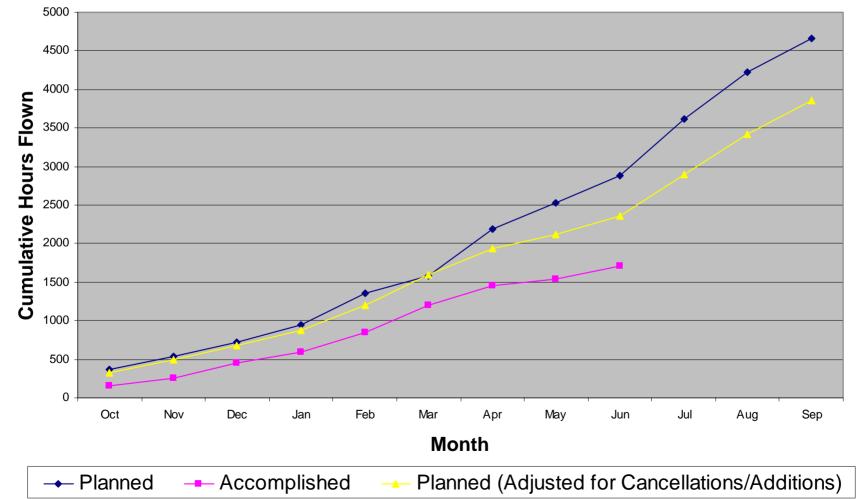
- Strategic plan stretch goals.
- Strategy reviews.
- Operating plans.
- Realistic resources and budgets.



#### EXECUTION???

#### JUNE VARIANCE:

Flew 62 hrs less than planned overall Primarily due to flying 0 of 50 planned Snow Survey hours.



#### FY 2004 NOAA Aircraft Flight Hours



### West Point Motto

#### Risk more than others think safe

#### Care more than others think wise

#### Dream more than others think practical

#### Expect more than others think possible