

Table 3A Expanded. Small Business Lending Institutions in Washington Using Call Report Data, June 2011

Name of Lending Institution	City	Small Business Lending (less than \$ million)					Micro Business Lending (less than \$1 million)				CC Amount/TA ¹
		Total Rank	TA Ratio ¹	TBL Ratio ¹	Amount (1,000)	Number	Institution Asset Size	Total Rank	Amount (1,000)	Number	
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	
Heritage Bank	Olympia	85.0	0.250	0.494	292,376	1,962	1B-10B	90.0	28,073	962	-
Viking Bank	Seattle	82.5	0.244	0.570	98,850	719	100M-500M	82.5	8,553	270	0.001
Plaza Bank	Seattle	82.5	0.645	1.000	70,703	205	100M-500M	15.0	346	6	-
Bank of the Pacific	Aberdeen	82.5	0.245	0.551	157,398	1,083	500M-1B	85.0	14,330	541	0.003
Central Valley Bank	Toppenish	80.0	0.289	0.781	48,216	313	100M-500M	82.5	4,909	146	0.002
Whidbey Island Bank	Coupeville	80.0	0.198	0.502	331,859	2,110	1B-10B	82.5	26,427	926	0.002
AmericanWest Bank	Spokane	77.5	0.160	0.466	243,458	1,883	1B-10B	77.5	21,902	890	-
Kitsap Bank	Port Orchard	75.0	0.176	0.499	159,070	1,126	500M-1B	80.0	15,769	454	0.001
Community First Bank	Kennewick	75.0	0.251	0.654	46,962	350	100M-500M	75.0	4,076	160	-
Washington Business Bank	Olympia	72.5	0.407	0.593	27,289	307	<100M	82.5	4,214	156	-
Yakima National Bank	Yakima	72.5	0.355	0.881	38,694	255	100M-500M	75.0	3,198	110	-
Banner Bank	Walla Walla	72.5	0.151	0.403	603,418	4,013	1B-10B	80.0	52,633	1,897	0.003
Pacific International Bank	Seattle	72.5	0.266	0.375	72,488	641	100M-500M	72.5	5,984	207	-
Northwest Commercial Bank	Lakewood	70.0	0.436	0.747	32,317	170	<100M	60.0	1,949	63	-
Peoples Bank	Lynden	70.0	0.142	0.442	170,653	1,228	1B-10B	72.5	12,886	556	0.000
Cashmere Valley Bank	Cashmere	70.0	0.102	0.570	116,594	1,256	1B-10B	92.5	22,503	890	0.005
Columbia State Bank	Tacoma	67.5	0.134	0.355	591,064	3,989	1B-10B	72.5	41,949	1,943	0.000
Westside Community Bank	University Place	67.5	0.306	0.587	42,380	193	100M-500M	55.0	2,458	68	0.003
Valley Bank	Puyallup	67.5	0.234	0.490	52,161	379	100M-500M	70.0	3,989	176	-
Inland Northwest Bank	Spokane	65.0	0.197	0.405	75,190	475	100M-500M	57.5	4,176	171	0.002
Bank Reale	Pasco	65.0	0.506	0.995	23,278	153	<100M	70.0	1,933	69	-
Washington Trust Bank	Spokane	65.0	0.126	0.359	491,663	13,293	1B-10B	80.0	50,328	11,626	0.005
Twin City Bank	Longview	65.0	0.497	0.856	21,969	159	<100M	77.5	2,949	81	-
Twin River National Bank	Clarkston	65.0	0.267	1.000	17,142	185	<100M	92.5	17,142	185	-
Eastside Commercial Bank, National Associati	Bellevue	65.0	0.367	0.899	19,173	114	<100M	57.5	1,315	41	0.001
Fife Commercial Bank	Fife	62.5	0.285	0.813	24,365	173	<100M	60.0	1,569	82	-
Sound Banking Company	Tacoma	62.5	0.362	1.000	18,384	100	<100M	65.0	1,935	44	-
Timberland Bank	Hoquiam	62.5	0.141	0.412	103,034	398	500M-1B	50.0	4,996	99	-
Bank of the Northwest	Bellevue	62.5	0.284	0.517	41,820	172	100M-500M	50.0	2,053	65	-
State Bank Northwest	Spokane Valley	60.0	0.250	0.549	24,692	225	<100M	80.0	4,009	134	-
South Sound Bank	Olympia	60.0	0.210	0.461	34,841	326	100M-500M	80.0	5,462	173	-
Sterling Savings Bank	Spokane	60.0	0.096	0.313	886,554	4,462	1B-10B	62.5	44,144	1,598	-
Baker-Boyer National Bank	Walla Walla	60.0	0.129	0.446	62,068	524	100M-500M	65.0	4,494	281	0.007
Riverview Community Bank	Vancouver	57.5	0.110	0.253	96,313	578	500M-1B	45.0	3,453	228	-
Hometown National bank	Longview	57.5	0.516	0.867	9,904	74	<100M	57.5	947	31	-
Coastal Community Bank	Everett	57.5	0.177	0.403	44,552	239	100M-500M	50.0	2,742	88	-

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Skagit State Bank	Burlington	57.5	0.116	0.406	82,340	497	500M-1B	62.5	5,878	217	0.007
UniBank	Lynnwood	55.0	0.251	0.349	35,283	235	100M-500M	55.0	2,687	74	-
Fortune Bank	Seattle	55.0	0.232	0.454	34,492	228	100M-500M	35.0	1,381	50	0.001
Sound Community Bank	Seattle	55.0	0.128	0.635	43,331	232	100M-500M	82.5	7,313	120	-
RiverBank	Spokane	55.0	0.230	0.536	34,360	152	100M-500M	37.5	1,519	45	-
Wheatland Bank	Spokane	55.0	0.138	0.541	36,478	239	100M-500M	60.0	3,095	106	0.004
The Bank of Washington	Lynnwood	55.0	0.186	0.652	28,718	178	100M-500M	62.5	2,535	85	0.002
North Cascades National Bank	Chelan	52.5	0.114	0.346	38,696	684	100M-500M	52.5	2,582	545	-
Regal Financial Bank	Seattle	52.5	0.284	0.438	28,779	116	100M-500M	25.0	969	34	-
Farmers State Bank, Winthrop, Wash.	Winthrop	52.5	0.140	1.000	2,760	241	<100M	85.0	2,760	241	-
Prime Pacific Bank, National Association	Lynnwood	50.0	0.231	0.510	32,099	143	100M-500M	42.5	1,565	48	-
Islanders Bank	Friday Harbor	50.0	0.166	0.374	39,562	264	100M-500M	65.0	3,839	165	0.001
The Commerce Bank of Washington, National	Seattle	47.5	0.085	0.165	74,951	468	500M-1B	35.0	2,735	118	0.001
Bank of Fairfield	Fairfield	47.5	0.154	0.606	18,286	156	100M-500M	62.5	2,152	84	0.013
Bank of Whitman	Colfax	47.5	0.111	0.214	61,054	412	500M-1B	57.5	5,314	167	0.005
Pacific Crest Savings Bank	Lynnwood	47.5	0.155	0.978	24,297	50	100M-500M	12.5	279	3	-
Washington Federal Savings and Loan Associat	Seattle	47.5	0.008	0.135	106,452	555	10B-50B	50.0	6,236	202	0.000
Business Bank	Burlington	47.5	0.220	0.715	18,020	99	<100M	52.5	1,334	43	-
Mountain Pacific Bank	Everett	47.5	0.200	0.595	20,798	75	100M-500M	25.0	602	19	0.001
Liberty Bay Bank	Poulsbo	47.5	0.211	0.731	12,542	97	<100M	65.0	1,528	66	-
First Independent Bank	Vancouver	47.5	0.087	0.235	69,556	545	500M-1B	62.5	6,173	281	-
Puget Sound Bank	Bellevue	45.0	0.187	0.316	42,039	166	100M-500M	20.0	926	24	-
Commencement Bank	Tacoma	45.0	0.213	0.408	25,657	139	100M-500M	32.5	1,142	42	-
Foundation Bank	Bellevue	45.0	0.129	0.249	47,675	202	100M-500M	25.0	1,454	40	0.000
Security State Bank	Centralia	42.5	0.110	0.308	37,611	331	100M-500M	62.5	3,957	167	0.009
Anchor Bank	Aberdeen	42.5	0.084	0.333	41,059	237	100M-500M	47.5	2,902	106	0.012
HomeStreet Bank	Seattle	42.5	0.034	0.159	75,809	295	1B-10B	22.5	1,264	57	-
First Federal Savings and Loan Association of P	Port Angeles	37.5	0.042	0.383	30,833	194	500M-1B	42.5	2,223	85	-
First Savings Bank Northwest	Renton	35.0	0.051	0.272	58,618	144	1B-10B	10.0	233	4	-
First Sound Bank	Seattle	32.5	0.138	0.381	20,625	80	100M-500M	25.0	938	17	-
Lamont Bank of St. John	Saint John	32.5	0.023	0.999	1,061	38	<100M	57.5	1,061	38	-
Core Business Bank	Bellevue	32.5	0.165	0.530	8,724	32	<100M	17.5	225	7	0.000
Raymond Federal Bank	Raymond	30.0	0.008	0.897	460	6	<100M	37.5	250	5	-
Thurston First Bank	Olympia	27.5	0.155	0.290	16,825	87	100M-500M	45.0	1,585	37	-
1st Security Bank of Washington	Mountlake Terrac	20.0	0.063	0.327	17,236	76	100M-500M	27.5	1,133	28	-
Yakima Federal Savings and Loan Association	Yakima	20.0	0.003	0.435	5,294	25	1B-10B	15.0	190	4	-
Olympia Federal Savings and Loan Association	Olympia	15.0	0.017	0.359	9,433	26	500M-1B	10.0	158	3	-

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Seattle Bank	Seattle	10.0	0.020	0.112	7,112	27	100M-500M	12.5	144	9	-
Farmington State Bank	Farmington	10.0	0.000	0.000	-	-	<100M	10.0	-	-	-

¹TA = total domestic assets held by the lender; TBL = total business loans held by the lender; and CC=credit card loans held by the lender.

Source: U.S. Small Business Administration, Office of Advocacy, from Call Report data