

# U.S. Army Corps of Engineers Baltimore District

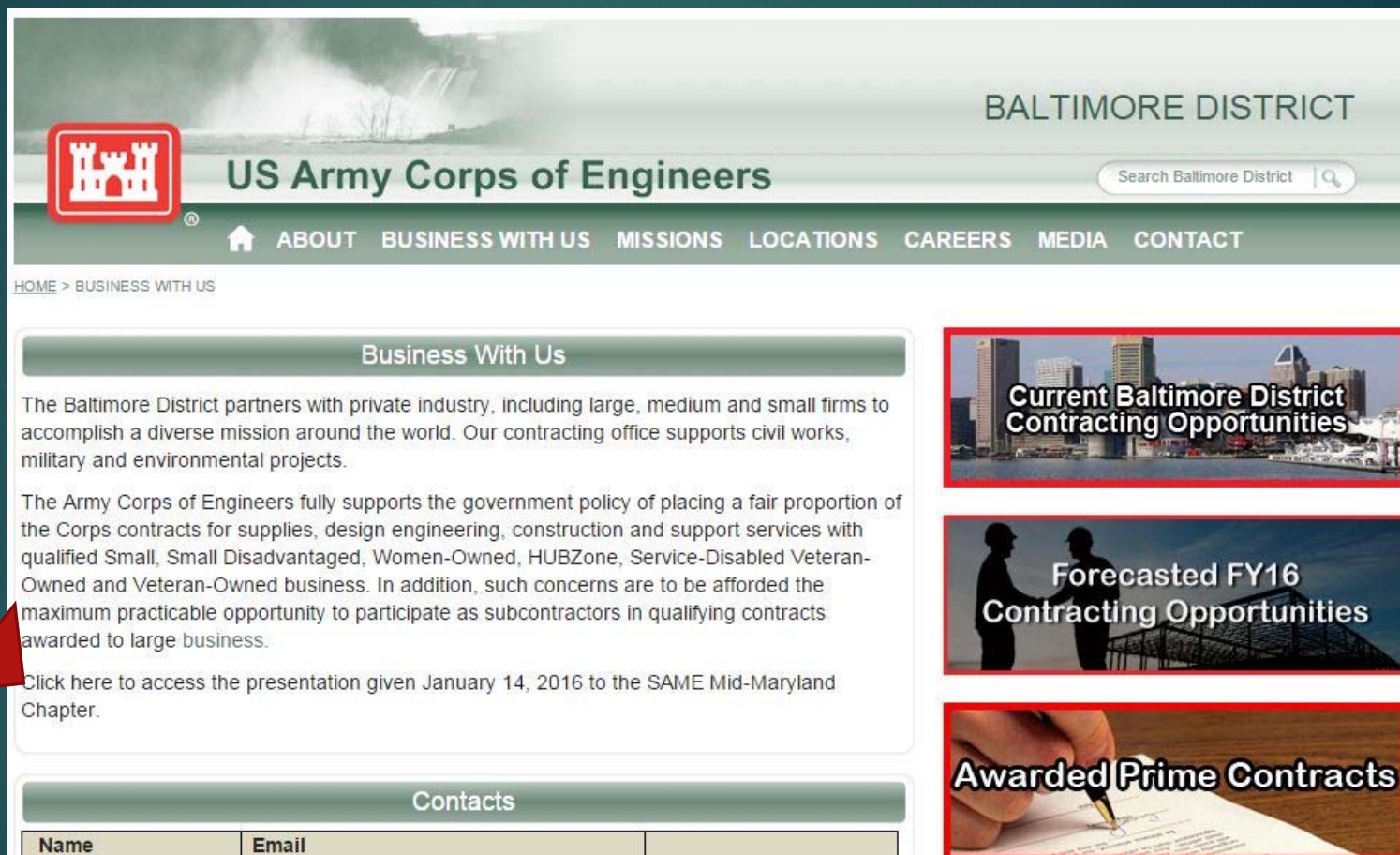
Society of American Military Engineers – Mid-Maryland Post

COL EDWARD P. CHAMBERLAYNE, P.E.  
COMMANDER AND DISTRICT ENGINEER


14 JANUARY 2016



# Today's slides are available for download at:



**BALTIMORE DISTRICT**

 **US Army Corps of Engineers**

HOME > BUSINESS WITH US

### Business With Us


The Baltimore District partners with private industry, including large, medium and small firms to accomplish a diverse mission around the world. Our contracting office supports civil works, military and environmental projects.

The Army Corps of Engineers fully supports the government policy of placing a fair proportion of the Corps contracts for supplies, design engineering, construction and support services with qualified Small, Small Disadvantaged, Women-Owned, HUBZone, Service-Disabled Veteran-Owned and Veteran-Owned business. In addition, such concerns are to be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large business.


[Click here to access the presentation given January 14, 2016 to the SAME Mid-Maryland Chapter.](#)

### Contacts


Name	Email



**Current Baltimore District Contracting Opportunities**



**Forecasted FY16 Contracting Opportunities**

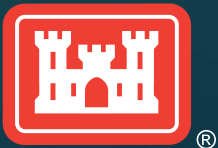


**Awarded Prime Contracts**

<http://www.nab.usace.army.mil/BusinessWithUs.aspx>



# Video



# AN OVERVIEW: Baltimore District

## Overview

- A full service district serving 6 states in the mid-Atlantic and National Capital regions
- Provides primary support to 14 military installations
- Manages water resources in the Susquehanna and Potomac watersheds and upper Chesapeake Bay
- Provides all drinking water to our Nation's capital
- Executes regional and national programs for USACE

## District Capabilities

- Engineering, Design, and Construction
- Environmental Services
- Dredging Federal Channels
- Dam/Levee Operations & Maintenance
- Disaster Response & Recovery
- Real Estate Services
- Value Engineering
- Hurricane Modeling
- Military Munitions Response
- Radiological Center of Expertise

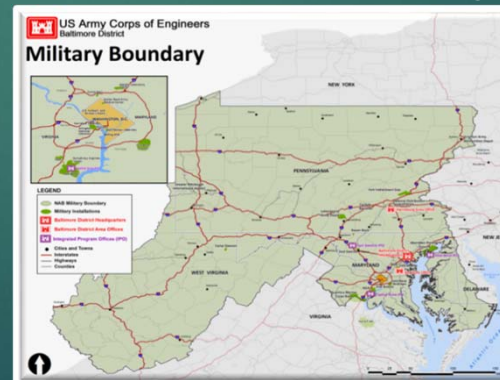
## The Numbers

- 1,100 civilian employees
- \$1.7B expenditures per year
- 290 miles of federal channels
- 15 reservoir projects
- 11 recreational projects
- 15 million+ visitor hours per year
- 600 acres of oyster habitat created
- \$16 B in flood damages prevented to date

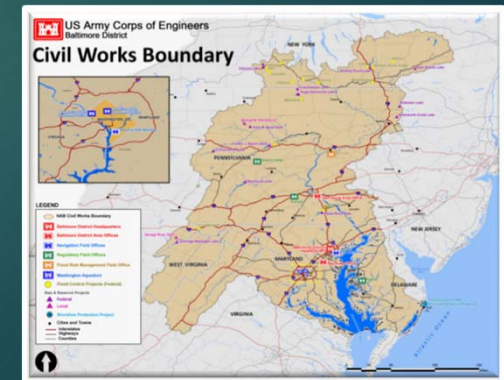


COL Chamberlayne

## Support to our Military



## Support to the Public



# Baltimore District: What are we known for?

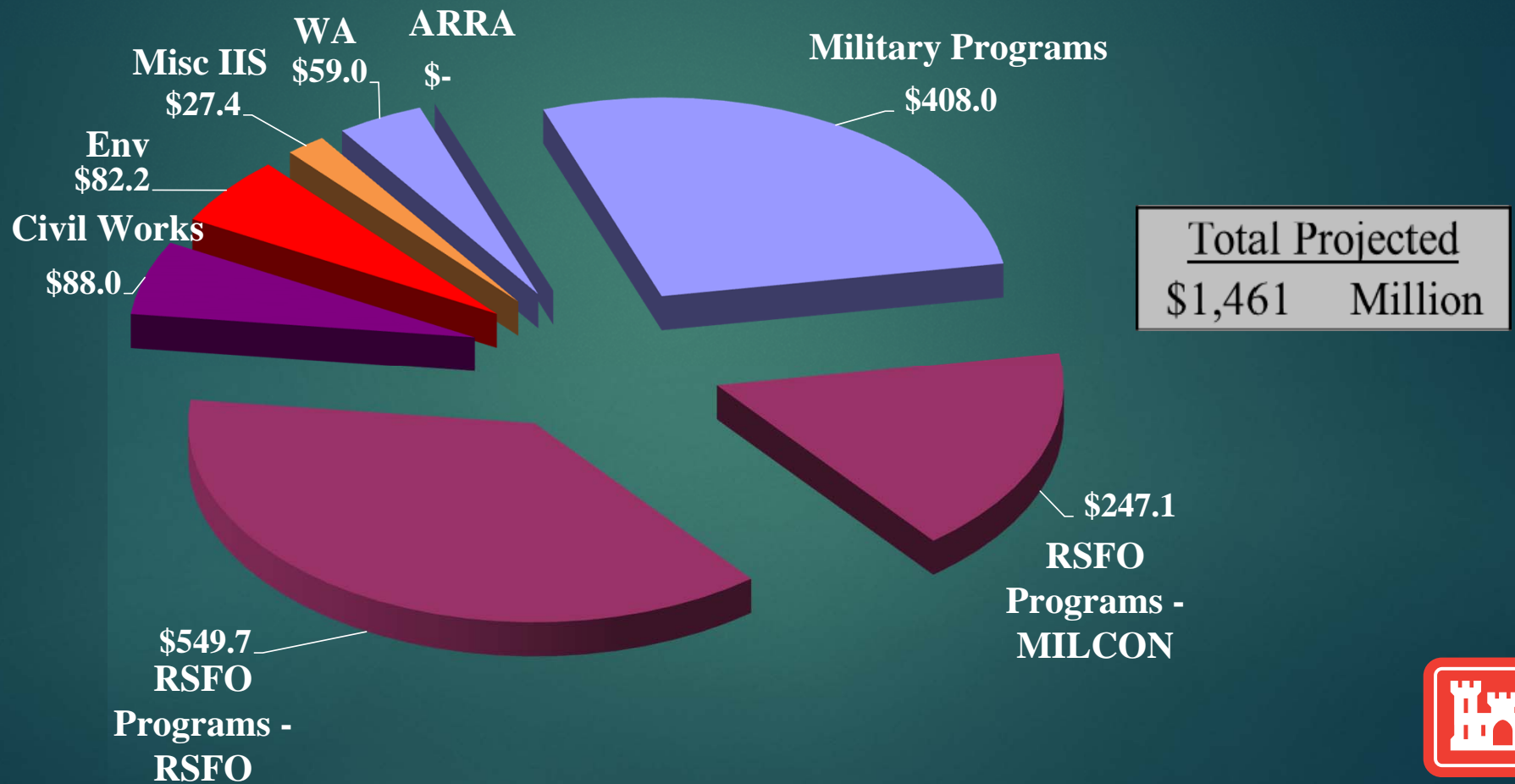


- One of the largest and most visible military missions in the country (National Capital Region)
- Support to the Intelligence Community (NSA, DIA and others)
- Support to the Port of Baltimore and regional economy
- The Washington Aqueduct – drinking water for Washington DC
- Protection and restoration of the Chesapeake Bay
- Regional HTRW Design Center/National Military Munitions Design Center
- Regulatory oversight for natural gas industry pipelines in PA's Marcellus Shale Formation



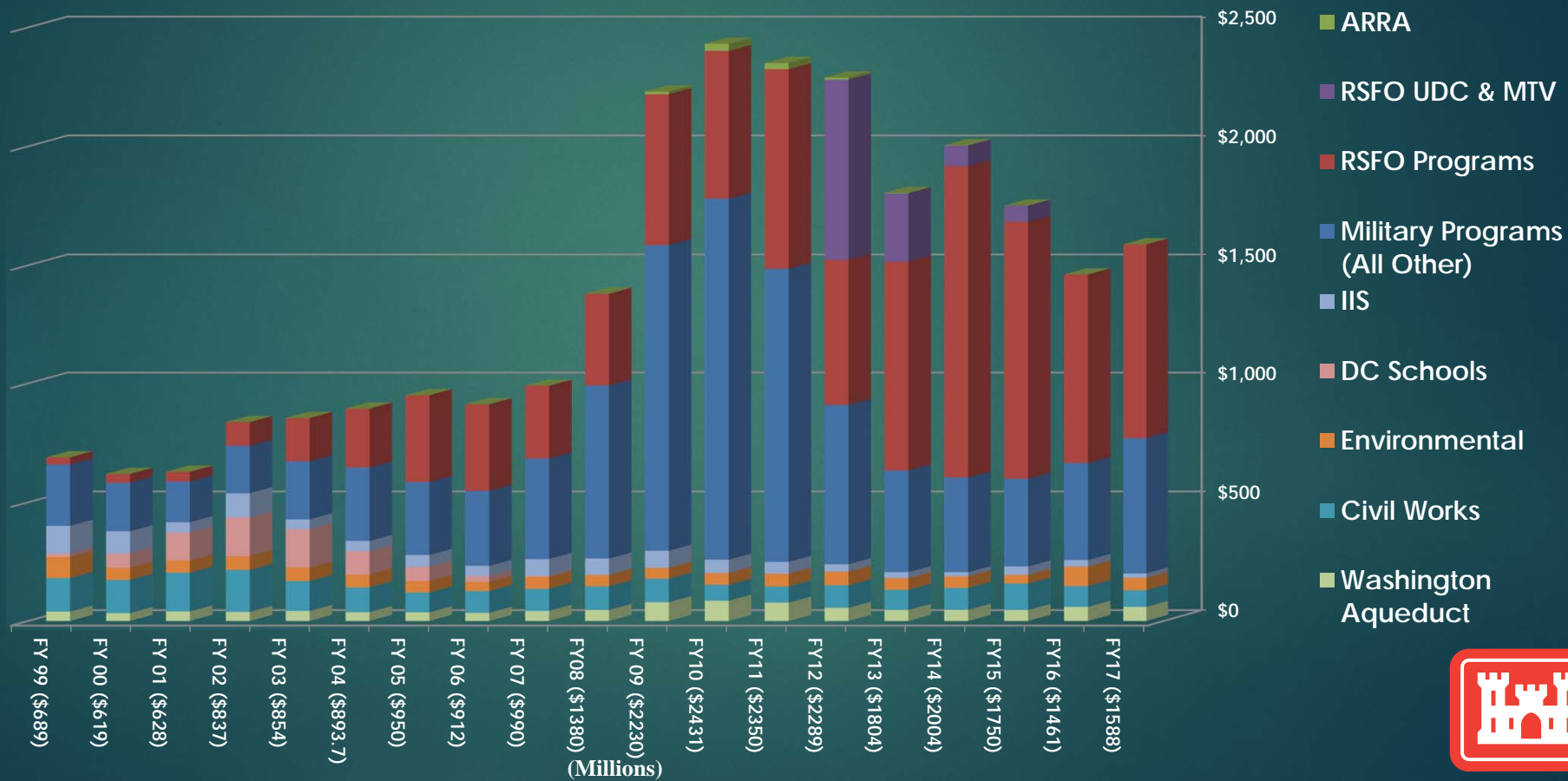
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# Financial Management Review (FMR) Baltimore District FY16 Budgeted Expenditures

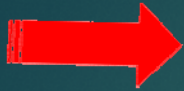


# Financial Management Review (FMR)

## Workload and Workforce - FY16 Program Trends



# Trends & Opportunities



Continue to replace AE Contracts



**Large, Multi-Disciplined Contracts** (some require cleared contractors)

- Cybercommand
- Intelligence Community
- Installation Management Command



**Smaller, More Focused Contracts**

- Sustainment, Restoration, Modernization (SRM)
- Road repair
- Roof replacement
- Boiler upgrades



**Specialized Contracts**

- Value Engineering
- Environmental Remediation
- Construction Management





# Webpage

**BALTIMORE DISTRICT**

**US Army Corps of Engineers**

ABOUT BUSINESS WITH US MISSIONS LOCATIONS CAREERS MEDIA CONTACT

**Kick Off of Restoration Project of Largest Remaining Freshwater Wetlands in the Washington Metropolitan Area**

Baltimore District and National Park Service team up to restore up to 100 acres of marsh within the 485-acre Dyke Marsh in Virginia.

[Press Release](#) [Project Page](#)  
[Pictures](#)

**Spring Valley**

**Regulatory & Permitting**

**Contracting Opportunities**

<http://www.nab.usace.army.mil/>



# Baltimore District Business with Us

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**US Army Corps of Engineers**

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Scott Drumheller	scott.drumheller@usace.army.mil	APG/Ft. Detrick IPO Program Manager
Bill Tully	william.j.tully@usace.army.mil	Capital Area Program Office (CAPO) Manager

### Current Baltimore District Contracting Opportunities

### Forecasted FY16 Contracting Opportunities

### Awarded Prime Contracts

### Links

- 2015 Small Business Conference
- Industry Day 2015
- SAME Baltimore
- SAME - Chesapeake Post
- Industry Day 2013
- Small Business

<http://www.nab.usace.army.mil/BusinessWithUs.aspx>



# FY 2016 Forecast of Contracting Opportunities



## U.S. Army Corps of Engineers Baltimore District's FY 2016 Forecast of Contracting Opportunities



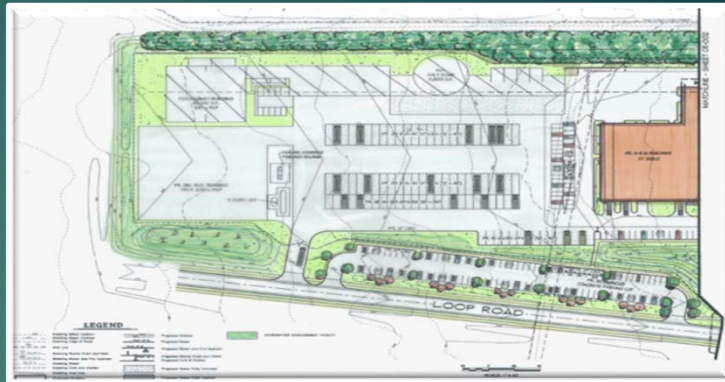
#	Type of Action	Description of Project	Projected QTR to Advertise	Estimated Award Amount	NAICS Code	Acquisition Strategy	Location
1	CIVIL	Maintenance Dredging, Twitch Cove/Big Thorofare	1 <sup>st</sup>	\$1,000,000 - \$5,000,000	237990	SBSA <small>(as a result of market research)</small>	Smith Island— Somerset County, MD
2	CIVIL	Poplar Island Sand Stockpiling for Dike Raisings	2 <sup>nd</sup>	\$10,000,000 - \$25,000,000	237990	TBD	Talbot County, MD
3	CIVIL	Poplar Island – Spillway #1 Modification	2 <sup>nd</sup>	\$500,000 - \$1,000,000	237990	SBSA	Talbot County, MD
4	CIVIL	Oyster Substrate – Tributary	3 <sup>rd</sup>	\$1,000,000 - \$5,000,000	237990	SBSA	Middle Eastern Shore, MD
5	CIVIL	Knapps Narrows Maintenance Dredging	1 <sup>st</sup>	\$1,000,000 - \$5,000,000	237990	SBSA	Tilghman Island— Talbot County, MD
6	CIVIL	Baltimore Harbor & Channels – Maintenance Dredging	4 <sup>th</sup>	\$10,000,000 - \$25,000,000	237990	TBD	Chesapeake Bay, MD
7	CIVIL/O&M	Janitorial Services	1 <sup>st</sup>	\$500,000 - \$1,000,000	561720	SBSA <small>(as a result of market research)</small>	Raystown Lake, PA
8	CIVIL/Simplified	Vessel Repair & Maintenance	1 <sup>st</sup>	<\$150,000	336611	SBSA <small>(as a result of market research)</small>	NAB-wide
9	CIVIL/WA	Dredging & Disposal of Water Treatment Residuals	2 <sup>nd</sup>	\$1,000,000 - \$5,000,000	237990	8(a)	Dalecarlia Forebay & McMillan Reservoir Cove Area
10	CIVIL/WA	AE IDIQ	2 <sup>nd</sup>	\$5,000,000 - \$10,000,000	541330 <small>I&amp;W Brooks Act</small>	UNR/SBSA <small>Up to 4 awards - 1 SB Reserve IAW Sec. 1331 of the 108 Jobs Act of 2010, P.L. 111-240</small>	Washington, DC
11	CIVIL/WA	Clearwell & Reservoir Cleaning	3 <sup>rd</sup>	\$10,000,000 - \$25,000,000	221310	SBSA	Washington, DC
12	CIVIL/WA	McMillan Transformer/Switchgear Building Renovation	2 <sup>nd</sup>	\$1,000,000 - \$5,000,000	238210	SBSA	Washington, DC
13	CIVIL/WA	Electrical DB SATOC	2 <sup>nd</sup>	\$1,000,000 - \$5,000,000	238210	SBSA	Washington, DC
14	CIVIL/WA	Fire Protection System Improvements	1 <sup>st</sup>	\$1,000,000 - \$5,000,000	236220	SBSA <small>(as a result of market research)</small>	Washington, DC
15	CIVIL/WA	East Shaft Pumping Station Rehabilitation	1 <sup>st</sup>	\$5,000,000 - \$10,000,000	237110	UNR <small>(as a result of market research)</small>	Washington, DC



# Military Construction



Replace Defense Distribution Center Headquarters



Ft. Detrick Hazardous Material Storage Building



Ft. Belvoir Sensitive Compartmented Information Facility



Replace U.S. Army Public Health Command Laboratory at Aberdeen Proving Ground



®

# MILITARY SUPPORT

## Installations\* & Key Tenants & Clients\*\*

### \*Aberdeen Proving Ground, MD

Director of Public Works  
Automotive Technology Evaluation  
Command  
Environmental, Chemical & Biological  
Command  
20th Support Signal Command  
US Army Research Institute for Chemical  
Defense

### \*Adelphi Laboratory Center, MD

Director of Public Works  
Army Research Laboratory

### \*Carlisle Barracks, PA

Director of Public Works  
U. S. Army War College  
Army Heritage Education Center

### \*Defense Distribution Susquehanna, PA

Defense Logistics Agency

### \*Fort Belvoir, VA

Director of Public Works  
Missile Defense Agency

### \*Fort Detrick, MD

Director of Public Works  
US Army Research Institute for Infectious  
Diseases  
National Interagency Bio-Defense Campus  
Space & Missile Defense Command  
National Center for Medical Intelligence  
National Museum of Health & Medicine

### \*Fort Indiantown Gap, PA

National Guard Training Center

### \*Fort McNair, Washington, DC

Director of Public Works  
National Defense University

### \*Fort Meade, MD

Director of Public Works  
Defense Activities Adjudication  
Defense Information School  
Asymmetric Warfare Group  
Defense Logistics Agency

### \*Joint Base Myer – Henderson Hall, VA

Director of Public Works

### \*Joint Base Andrews-Naval Facilities

### \*Letterkenny Army Depot, PA

Director of Public Works

### \*\*National Geospatial Agency

### \*\*Space & Missile Defense Command

### \*\*Military District of Washington

### \*\*Washington Headquarters Services

### \*\* Pentagon



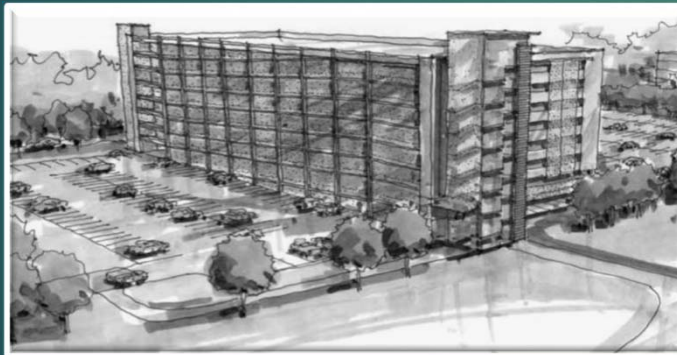
# Secure Environment



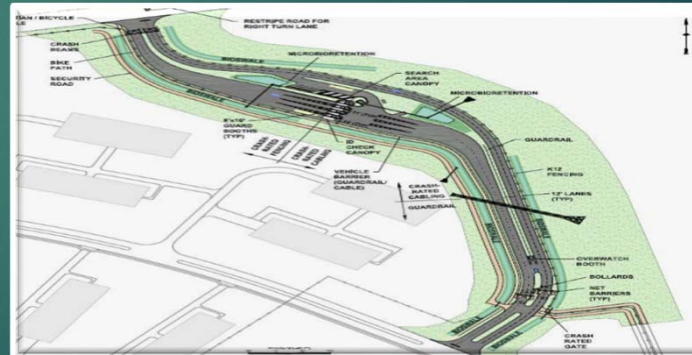
Joint Operations Center



East Campus Building Marine Corps



East Campus South Parking Structure



East Campus Vehicle Control Point 'M'



# Civil Works Mission



Jennings Randolph Lake



Ecosystem Restoration



Flood Risk Management

We provide water resource planning, engineering design, and construction support.....focused on navigation, flood control and environmental restoration.

## Susquehanna and Potomac River Basins

64,000 mi<sup>2</sup> area with 7,000 miles of coastline

- **Operate and maintain:**
  - ✓ 290 miles of federal navigation channels
  - ✓ 148 miles of federal flood protection levees
  - ✓ 15 federal flood risk management dams and reservoirs
  - ✓ Over 15 million visitor hours to our recreation areas
- **Key contributions:**
  - ✓ Over \$16B in Flood Damage Prevented
  - ✓ Constructed ~600 acres of new Maryland oyster bars through 2015
  - ✓ 1,140 acres of remote islands being restored



Navigation



Chesapeake Bay



Baltimore Harbor



# Civil Works Contract Opportunities

Description	Sub-PgM	Projected for Small Business	Estimated Contract \$ Range	Fiscal Year (FY)	Projected Qtr to Advertise
Sand Stockpiling Poplar Island, Talbot County, MD	CG	TBD	5,000,000 – 10,000,000	16	2
Spillway #1 Modification Poplar Island	CG	SB	500,000 - 1,000,000	16	2
Phase 1A Poplar Island Expansion*	CG	TBD	10,000,000 – 25,000,000	16	3
Phase 1B Poplar Island Expansion*	CG	TBD	10,000,000 – 25,000,000	16	3
Oysters Substrate-30 acres, Tred Avon River	CG	SB	1,000,000 - 5,000,000	16	3
Twitch Cove /Big Thorofare Dredging	O&M	SB	1,000,000 – 5,000,000	16	1
Knapps Narrows Dredging	O&M	SB	500,000 - 1,000,000	16	1
Baltimore Harbor & Channels MD&VA Dredging	O&M	TBD	10,000,000 – 25,000,000	16	4
East Shaft PS Rehabilitation	WAD	TBD	5,000,000 – 10,000,000	16	1
Fire Protection System Improvements	WAD	SB	1,000,000 – 5,000,000	16	1
WA Dredging Contract	WAD	SB	1,000,000 – 5,000,000	16	2
Chemical Building Roadway Improvements	WAD	SB	1,000,000 – 5,000,000	16	2
McMillan Transformer/Switchgear Bldg Renovation	WAD	TBD	1,000,000 – 5,000,000	16	2
WA A-E MATOCC	WAD	TBD	5,000,000 - 10,000,000	16	2
Georgetown Reservoir Building Improvements	WAD	TBD	1,000,000 – 5,000,000	16	2
WA Electrical DB SATOC	WAD	SB	1,000,000 – 5,000,000	16	2
Forebay Dredge System Modifications	WAD	TBD	500,000 - 1,000,000	16	3
Dalecarlia Chemical Building Electrical Upgrades	WAD	TBD	5,000,000 – 10,000,000	16	3
Clearwell & Reservoir Cleaning Contract	WAD	SB	10,000,000 – 25,000,000	16	3
North Clearwell Maintenance and Improvements	WAD	TBD	1,000,000 – 5,000,000	16	4
Rhodes Point Jetty and Breakwater, Smith Island, MD	CAP	SB	5,000,000 – 10,000,000	17	2

\* subject to appropriations



®



# Environmental Services



Former Frankford Arsenal Remediation



W.R. Grace Building 23 Remediation



Spring Valley Formerly Used Defense Site



Sturgis Decommissioning



# EMDC Organizational Roles

- **Baltimore District Environmental Program Management**
  - ✓ Program and Project Managers
  - ✓ Full Spectrum Service: Planning, Design, Construction
- **Regional HTRW Design Center**
  - ✓ One of two in North Atlantic Division (NAE/NAB)
- **National Military Munitions Design Center**
  - ✓ One of four conventional MM DC's (HNC,NWO,SPD,NAB)
- **Regional Health Physics Center of Expertise**
  - ✓ Only one in USACE, national focus



# Regional Environmental Support

Baltimore District is one of two HTRW Design Centers in NAD

★ - Baltimore, MD

★ - Boston, MA



# National Military Munitions Support

Baltimore District is one of five Military Munitions Design Centers

- Four conventional
  - ★ Huntsville, AL
  - ★ Baltimore, MD
  - ★ Omaha, NE
  - ★ South Pacific Div.
- One chemical
  - ★ Huntsville, AL



# Upcoming Acquisitions

FY 17 Multiple Award Environmental Services (MAES)	
Contract Vehicle	MATOC
Capacity	\$240 M Shared between all awardees
Set Aside	Up to 6 SB reserves; up to 10 total awards
Type of Contract	Environmental Service
# of Awards	Up to 10
Contract Performance Period	5 year ordering period
How will contract be competed	RFP Best Value
Procurement Schedule	Sources Sought June 2015
	RFP Spring 2016
	Award - Feb 2017
Geographic Area	NAD mission areas with CONUS access
Type of Work	General Environmental Services
Task order limitations	TBD
Competition after award	Fair Opportunity



# Upcoming Acquisitions

FY 18 Environmental A/E (HTRW and MM)	
Contract Vehicle	MATOC
Capacity	TBD
Set Aside	TBD
Type of Contract	Architect/Engineer
# of Awards	TBD
Contract Performance Period	5 year ordering period*
How will contract be competed	RFP Best Value
Procurement Schedule	Sources sought Summer 2016
	RFP Q2 FY2017
	Q2 FY2018
Geographic Area	NAD mission areas with CONUS access
Type of Work	HTRW and Military Munitions AE services
Task order limitations	TBD
Competition after award	Fair Opportunity



# FY16 Contract Projections

New AE Task Orders	\$12 M (14 task orders)
New Env. Service Task Orders	\$45 M (25 task orders)
Exercise Options/Mods	<u>\$ 6 M</u>
	\$ 63 M



# FY 15 Small Business Accomplishments



(As of 13 October 2015)

Category	Dollars	Actual % / Statutory Goal / NAB Goal	USACE NAD Goal
Small Business	\$212,268,487	19.6% / 23% / 25%	41.5%
Small Disadvantaged	\$150,658,003	13.9% / 5% / 10%	19%
8(a)	\$61,835,456	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$85,846,590	7.9% / 5% / 6%	7%
Service-Disabled Veteran-Owned	\$22,177,960	2% / 3% / 3%	4.5%
HUBZone	\$5,985,918	.6% / 3% / 3%	9%

Total Dollars Obligated (to include SB awards): **\$1,085,196,047**

Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	





# Baltimore District Internet Webpage

BALTIMORE DISTRICT

 **US Army Corps of Engineers**

ABOUT BUSINESS WITH US MISSIONS LOCATIONS CAREERS MEDIA LIBRARY CONTACT

**Baltimore Corps talks Civil Engineering at Morgan State University**

Civil engineers with the U.S. Army Corps of Engineers, Baltimore District, hosted a panel discussion that provided local college students with both professional and personal advice at Morgan State University on Nov. 6.

[Story](#)

**Spring Valley**

**Regulatory & Permitting**

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**Current Baltimore District Contracting Opportunities**

**Forecasted FY16 Contracting Opportunities**

**Awarded Prime Contracts**

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- SAME Baltimore
- SAME - Chesapeake Post
- Industry Day 2013
- Small Business
- Real Estate
- Contracting

<http://www.nab.usace.army.mil/BusinessWithUs.aspx>



# For More Information

Our District Website:

<http://www.nab.usace.army.mil>

Current Contracting Opportunities and  
recently awarded contracts:

[www.fbo.gov](http://www.fbo.gov)

NAB FY 16 Forecast of Contracting Opportunities (FCO):

[http://www.nab.usace.army.mil/Portals/63/docs/SmallBusiness/FY16\\_Contracting\\_Opps.pdf](http://www.nab.usace.army.mil/Portals/63/docs/SmallBusiness/FY16_Contracting_Opps.pdf)



QUESTIONS?

