

# USACE, Baltimore District Program Overview Presentation JBA Small Business Summit May 17, 2016

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Public Health Command,  
APG, MD, FY14



U.S Army Medical Research Institute of Chemical Defense,  
APG, MD FY09



Replace DLA Headquarters,  
New Cumberland, PA, FY12



# AN OVERVIEW: Baltimore District

## Overview

- A full service District serving 6 states in the mid-Atlantic and National Capital regions
- Provides primary support to 11 military installations
- Manages water resources in the Susquehanna and Potomac watersheds and upper Chesapeake Bay
- Provides all drinking water to our Nation's capital
- Executes regional and national programs for USACE

## District Capabilities

- Engineering, Design, and Construction
- Environmental Services
- Dredging Federal Channels
- Dam/Levee Operations & Maintenance
- Disaster Response & Recovery
- Real Estate Services
- Value Engineering
- Hurricane Modeling
- Military Munitions Response
- Radiological Center of Expertise

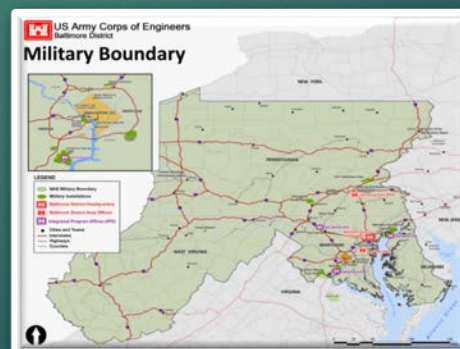
## The Numbers

- 1,100 civilian employees
- \$1.7B expenditures per year
- 290 miles of federal channels
- 15 reservoir projects
- 11 recreational projects
- 15 million+ visitor hours per year
- 600 acres of oyster habitat created
- \$16B in flood damages prevented to date



COL Chamberlayne

## Support to the Public



# Webpage

BALTIMORE DISTRICT

 **US Army Corps of Engineers**

ABOUT BUSINESS WITH US MISSIONS LOCATIONS CAREERS MEDIA CONTACT

**Kick Off of Restoration Project of Largest Remaining Freshwater Wetlands in the Washington Metropolitan Area**

Baltimore District and National Park Service team up to restore up to 100 acres of marsh within the 485-acre Dyke Marsh in Virginia.

[Press Release](#) [Project Page](#)  
[Pictures](#)

**Spring Valley**

**Regulatory & Permitting**

**Contracting Opportunities**

<http://www.nab.usace.army.mil/>



# Baltimore District Business with Us

**BALTIMORE DISTRICT**

**US Army Corps of Engineers**

Search Baltimore District

ABOUT BUSINESS WITH US MISSIONS LOCATIONS CAREERS MEDIA CONTACT

HOME > BUSINESS WITH US

### Business With Us

The Baltimore District partners with private industry, including large, medium and small firms to accomplish a diverse mission around the world. Our contracting office supports civil works, military and environmental projects.

The Army Corps of Engineers fully supports the government policy of placing a fair proportion of the Corps contracts for supplies, design engineering, construction and support services with qualified Small, Small Disadvantaged, Women-Owned, HUBZone, Service-Disabled Veteran-Owned and Veteran-Owned business. In addition, such concerns are to be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large business.

### Contacts

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### Links

- 2015 Small Business Conference
- Industry Day 2015
- SAME Baltimore
- SAME - Chesapeake Post
- Industry Day 2013
- Small Business

Today's presentation is available for download  
<http://www.nab.usace.army.mil/BusinessWithUs.aspx>



# Major Mission Areas



Civil Works



Military Support



Interagency and International Services (IIS)/RSFO



Environmental



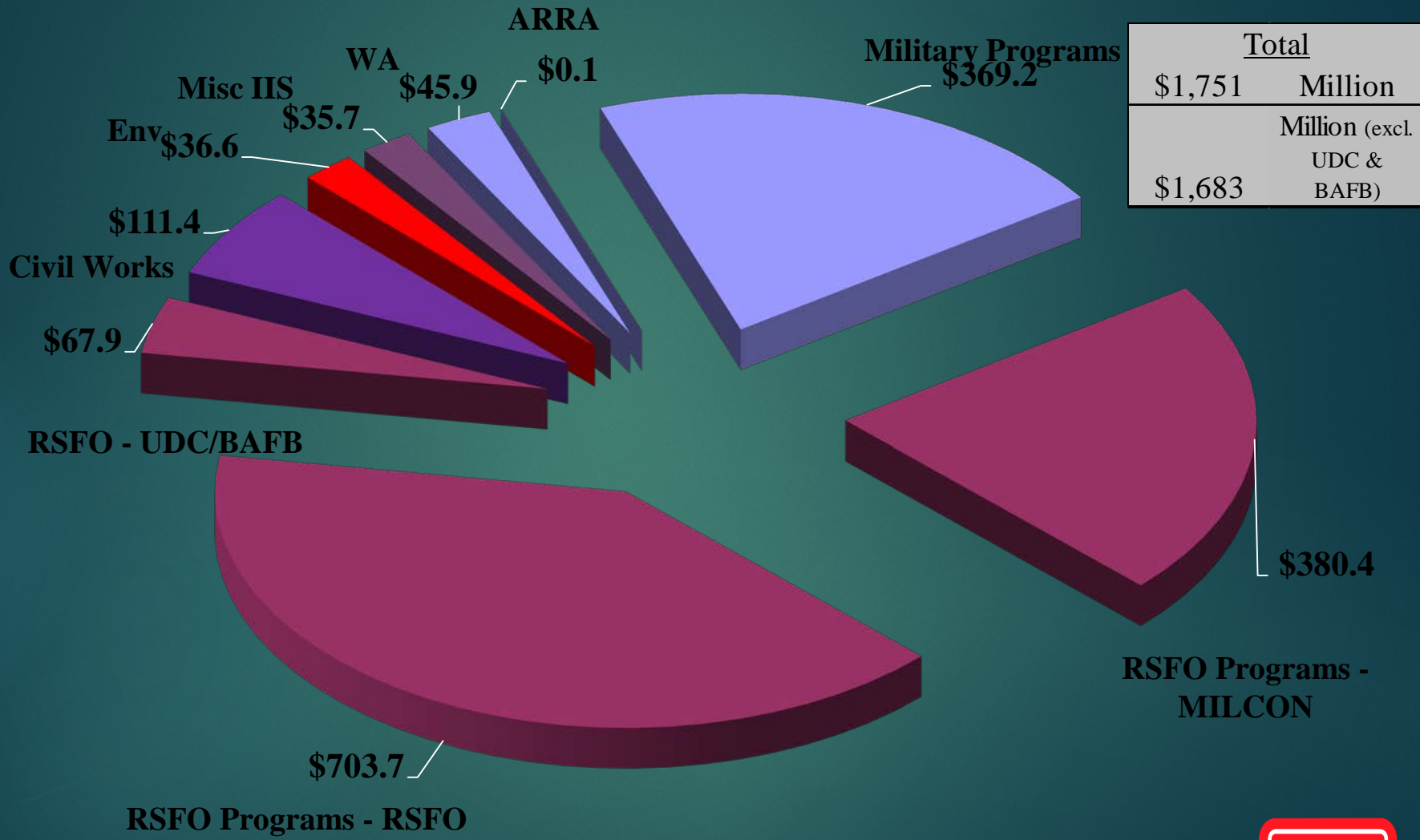
Emergency Management



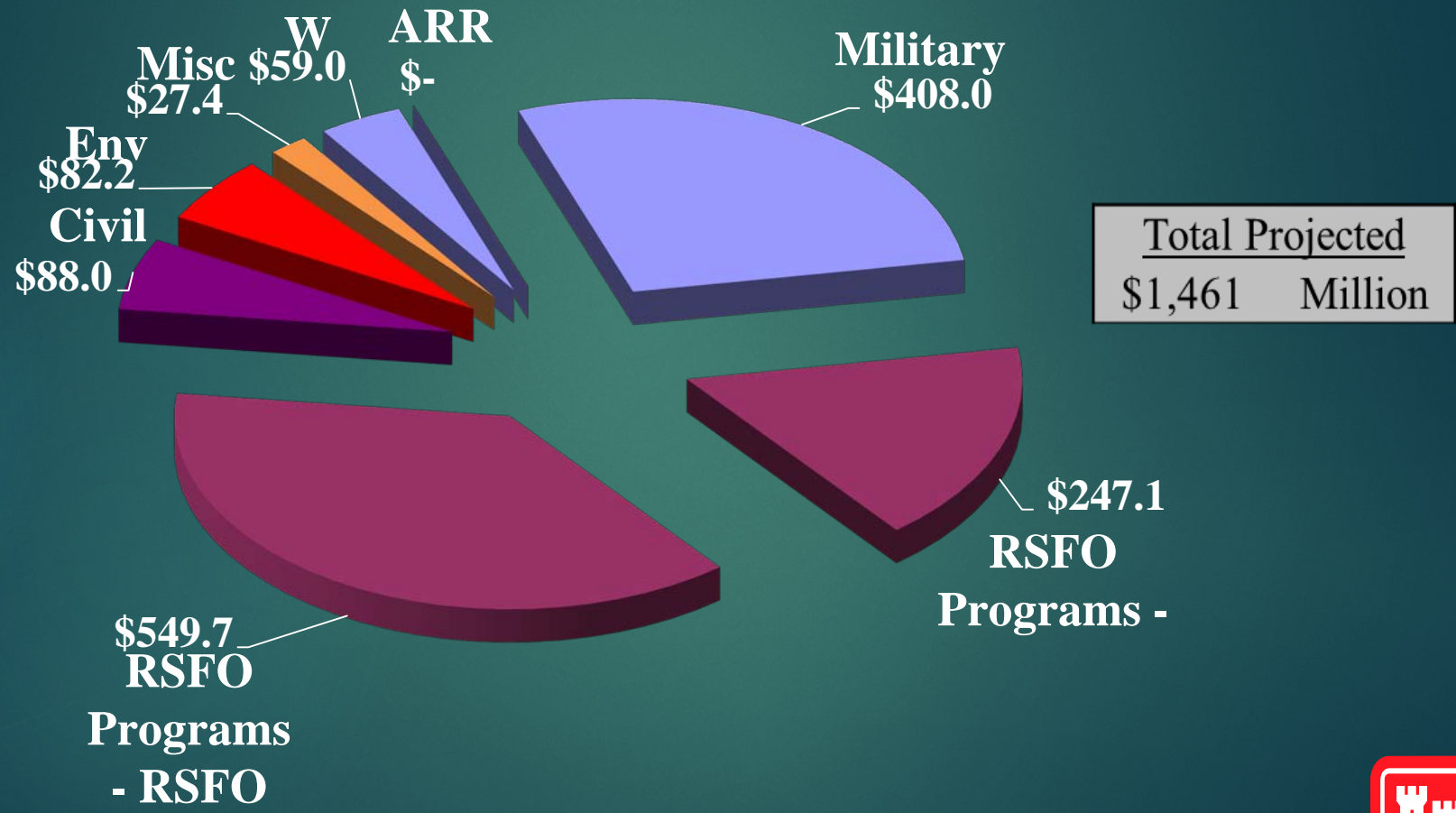
Washington Aqueduct



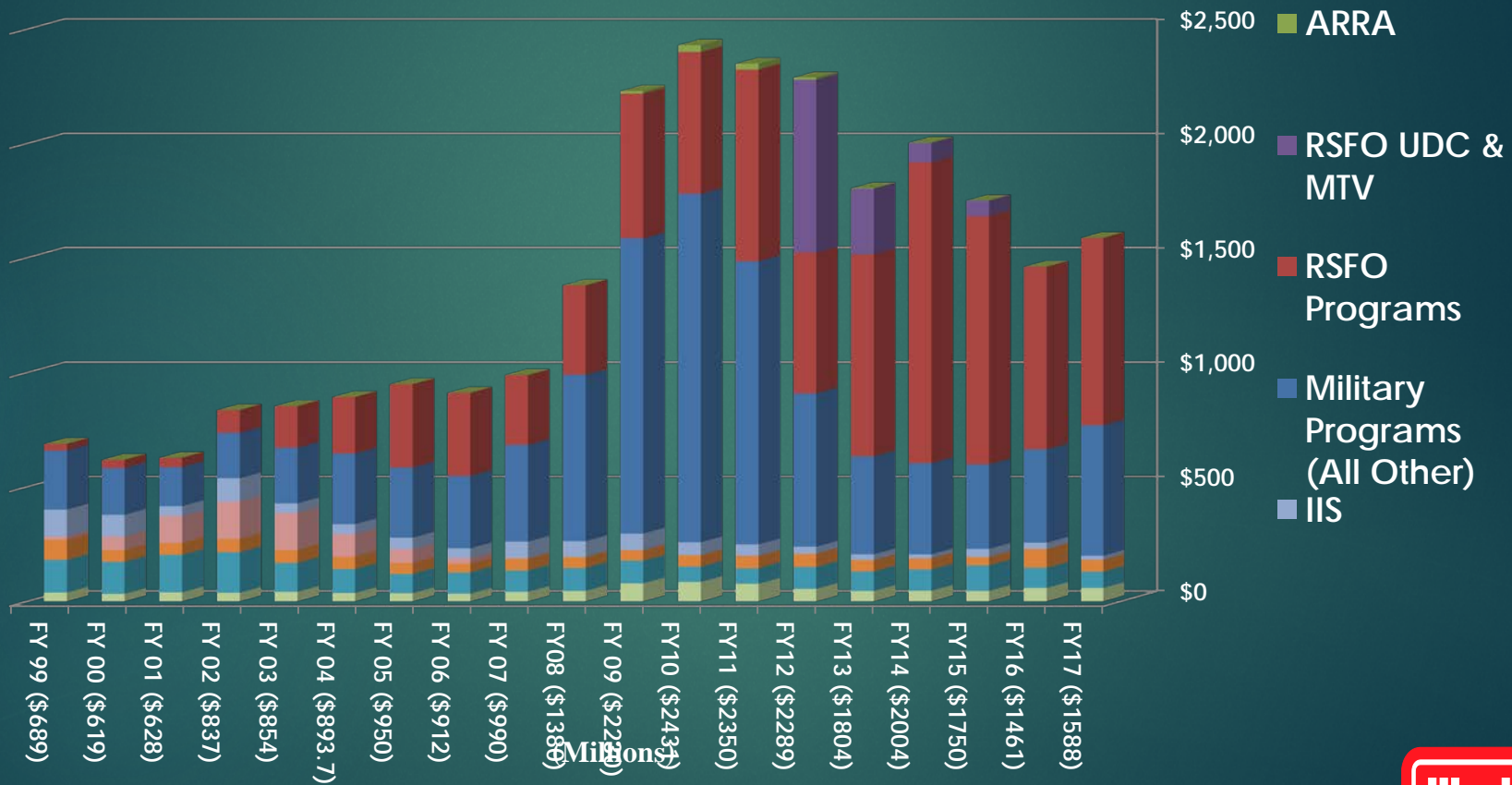
# Baltimore District FY15 Actual Expenditures



# Financial Management Review (FMR) Baltimore District FY16 Budgeted Expenditures

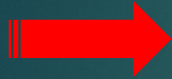


# Financial Management Review (FMR) Workload and Workforce - FY16 Program Trends





# Trends & Opportunities



**Continue to replace  
Architect Engineer  
IDIQ Contracts**



**Large, Multi-Disciplined Contracts** (some  
require cleared contractors)



- Cybercommand
- Intelligence Community
- Installation Management Command



# Trends & Opportunities

## Smaller, More Focused IDIQ Contracts

- Sustainment, Restoration, Modernization (SRM)
- Road repair
- Roof replacement
- Boiler upgrades

## Specialized IDIQ Contracts

- Value Engineering
- Environmental Remediation
- Construction Management





# FY16 Small Business Goals/Targets

## Prime Contract Awards:

Small Business	24.08%
Small Disadvantaged Business	15.57%
Women-Owned Small Business	8.02%
Historically Underutilized Business Zone Small Business	1.20%
Service-Disabled Veteran-Owned Small Business	2.18%
* Historically Black Colleges & Universities/Minority Institutions	5.00%

## Subcontract Awards:

*(% of Dollars Subcontracted by Large Prime Businesses)*

Small Business	40.00%
Small Disadvantaged Business	3.00%
Women-Owned Small Business	7.00%
Historically Underutilized Business Zone Small Business	1.00%
Service-Disabled Veteran-Owned Small Business	3.00%
Veteran-Owned Small Business	2.00%



# FY 16 Small Business Accomplishments



Data Date: 15 March 2016

Category	Dollars	Actual % / Statutory Goal / NAB Goal	USACE NAD Goal
Small Business	\$29,603,360	16.31% / 23% / 24.08%	32.50%
Small Disadvantaged	\$18,481,282	10.18% / 5% / 15.57%	18.74%
8(a)	\$2,329,962	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$17,890,222	9.86% / 5% / 8.02%	6.23%
Service-Disabled Veteran-Owned	\$4,536,942	2.50% / 3% / 2.18%	3.81%
HUBZone	\$95,222	.5% / 3% / 1.20%	4.05%

**Total Dollars Obligated (to include SB awards): \$181,490,584**

Green - Met both the statutory and USACE NAB SB goal

Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal

Red - Didn't meet the statutory or USACE NAB SB goal





# How to Improve Your Chances

- Do your homework—review our website
- Respond to Sources Sought Notices/Request for Information and ultimately solicitations—rule of two must be demonstrated before NAB can set aside for SBCs
- Keep your firm's information current
- Market your firm/match up capabilities against USACE requirements
- Have all financial documents (bonding) in order
- Adhere to the requirements of the RFP/IFB
- Provide sufficient information when responding to solicitations





# How to Improve Your Chances (con't)

- Don't respond in generalities
- CPARS
- Don't make the presumption the Government will figure it out
- Understand the commitments/parameters within the business relationship up front
- Ask questions during the Q&A stage—if you don't agree with the SB participation goals set in the RFP
- Provide solutions, cost savings, value added, the necessary experience





# Keys to a Successful Debriefing

- Prepare in advance
- Ensure to ask for one
- Get there early
- Ensure that the key players are in attendance from your firm
- Ask specific questions
- Take notes
- Be receptive to both strengths and weaknesses
- Develop and incorporate lessons learned result for future submissions
- Don't be combative



# Military Program

AWG Brigade Complex, Ft Meade, MD



Secure Operations Administration Facility, Ft Belvoir



Consolidated Maintenance Facility, Ft Detrick, MD , FY11

Support to the Air Force Reserve , JBA, MD



Secure Access Lane Vehicle Access Control Point , Pentagon FY11



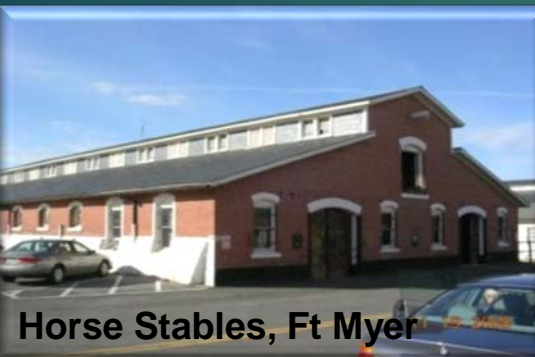
# Military Engineering & Construction Missions



**USAMRIID, Ft Detrick**



**DISA, Fort Meade**



**Horse Stables, Ft Myer**

## We support the warfighter ...

...through a very large military program in support of 11 military installations in the states of:

- ✓ Maryland
- ✓ Pennsylvania
- ✓ West Virginia
- ✓ District of Columbia
- ✓ Northern Virginia

• Projects include design and construction of:

- ✓ Administrative spaces
- ✓ Medical and laboratory facilities
- ✓ Training facilities
- ✓ Childcare centers
- ✓ Barracks

- \$1.9 billion program in the next 5 FYs
- We made major contributions to the success of BRAC '05 (\$4.2 billion)



**NGA, Ft Belvoir**



**USAMRICD, Aberdeen Proving Ground**



**Lincoln Hall, Ft McNair**



# MILITARY SUPPORT: Installations\*, Key Tenants & Clients\*\*\*

## \*Aberdeen Proving Ground, MD

Director of Public Works  
Automotive Technology Evaluation Command  
Environmental, Chemical & Biological Command  
20th Support Signal Command  
US Army Research Institute for Chemical Defense

## \*Adelphi Laboratory Center, MD

Director of Public Works  
Army Research Laboratory

## \*Carlisle Barracks, PA

Director of Public Works  
U. S. Army War College  
Army Heritage Education Center

## \*Defense Distribution Susquehanna, PA

Defense Logistics Agency

## \*Fort Belvoir, VA

Director of Public Works  
Missile Defense Agency  
Intelligence Command

## \*Fort Detrick, MD

Director of Public Works  
US Army Research Institute for Infectious Diseases  
National Interagency Bio-Defense Campus  
Space & Missile Defense Command  
National Center for Medical Intelligence  
National Museum of Health & Medicine

## \*Fort Indiantown Gap, PA

National Guard Training Center

## \*Fort McNair

Director of Public Works  
National Defense University

## \*Fort Meade, MD

Director of Public Works  
Defense Activities Adjudication  
Defense Information School  
Asymmetric Warfare Group  
Defense Logistics Agency

## \*Joint Base Myer – Henderson Hall, VA

Director of Public Works

## \*\* Joint Base Andrews-Naval Facilities

Air Force Civil Engr Command

## \* Letterkenny Army Depot, PA

Director of Public Works

## \*\* National Geospatial Agency

## \*\* Space & Missile Defense Command

## \*\* Military District of Washington

## \*\* Washington Headquarters Service

## \*\* Pentagon



# Secure Environment



Joint Operations Center



East Campus Bldg 2



East Campus South Parking Structure



High Performance Computing Center



East Campus Building Marine Corps



# National and Regional Programs

## Realty Services Field Office

- National Program for Secure Environment
- Design and Construction
- Leasing and Property Management
- Key players in emerging priorities, such as cyber-security.

### Key Projects:

High Performing Computer Center at Fort Meade, Md. - \$800 million.

Intelligence Community Center – Bethesda, \$500 million.

Utah Data Center (\$1.47 Billion) – placing \$2 million/day

TOTAL NSA PROGRAM (THOUGH FY 17): \$3.87 Billion



Mountainview Complex, Colorado



Utah Data Center



# Civil Works Mission



Jennings Randolph Lake



Ecosystem Restoration



Flood Risk Management

We provide water resource planning, engineering design, and construction support.....focused on navigation, flood control and environmental restoration.

**Susquehanna and Potomac River Basins** 64,000 mi<sup>2</sup> area with 7,000 miles of coastline

- **Operate and maintain:**
  - ✓ 290 miles of federal navigation channels
  - ✓ 148 miles of federal flood protection levees
  - ✓ 15 federal flood risk management dams and reservoirs
  - ✓ Over 15 million visitor hours to our recreation areas
- **Key contributions:**
  - ✓ Over \$16B in Flood Damage Prevented
  - ✓ Constructed ~600 acres of new Maryland oyster bars through 2015
  - ✓ 1,140 acres of remote islands being restored



Navigation



Chesapeake Bay



Baltimore Harbor



**Civil Works support the “public” at the local, state, regional, or national level**

## Sample of our local and state partners:

### MARYLAND:

Departments of Transportation (Port Administration),  
Environment , Natural Resources  
Counties of Anne Arundel, Dorchester, Harford, Montgomery, Prince  
George’s, Somerset, St. Mary’s, Wicomico, Worcester  
Cities of Annapolis, Baltimore, Crisfield, Havre De Grace, Ocean City  
Town of Chesapeake Beach

### VIRGINIA:

Department of Transportation  
Northern Virginia Regional Commission  
Counties of Arlington, Fairfax, Prince William, Stafford  
Cities of Alexandria, Falls Church

### PENNSYLVANIA:

Department of Environmental Protection  
Luzerne County Flood Protection Authority  
Lycoming County  
Harrisburg, Capital Region Water  
City of Scranton  
Boroughs of Athens, Danville, Olyphant, Sayre, Tyrone, Urbina

### NEW YORK:

Department of Environmental Conservation  
Broome County  
Village of Afton

### DELAWARE:

Sussex County

### WEST VIRGINIA:

Morgan County

### WASHINGTON D.C.:

Department of the Environment—Silver Jackets  
Washington Headquarters Service (WHS)

## ***Sample of our regional and national partners:***

***Susquehanna River Basin Commission  
Interstate Commission on the Potomac River Basin  
Metropolitan Washington Council of Governments  
National Capital Planning Commission  
National Fish and Wildlife Foundation  
The Nature Conservancy  
Delmarva Water Transport Committee, Inc.  
Department of Defense (Installations/Tenant Orgs)  
Federal Emergency Management Agency  
Environmental Protection Agency—Chesapeake Bay  
Program  
National Park Service  
U.S. Fish and Wildlife Service***



# Interagency and International Support (IIS)



**Korean War Veterans Memorial**

We provide technical assistance to non-DoD federal agencies, state and local governments, in full compliance with the Thomas Act.

- Our support is based on The Economy Act (31 U.S.C. 1535).



**Assateague Island, MD**



**USACE HQ, Washington, DC**

- Customers have included:
  - ✓ American
  - ✓ Library of Congress
  - ✓ D.C. Public Schools
  - ✓ Department of the Interior
  - ✓ U.S. Fish and Wildlife Service
  - ✓ Kennedy Center for the Performing Arts
  - ✓ Department of Homeland Security
  - ✓ U.S. Secret Service



**Architect of the Capitol, DC**



**Library of Congress**

- Services are based on a Memorandum of Understanding, which represents the scope of services we provide.



**Washington, D.C. and Vicinity Levee**



# Environmental Services



Former Frankford Arsenal Remediation



W.R. Grace Building 23 Remediation



Spring Valley Formerly Used Defense Site



Sturgis Decommissioning





# Regional Environmental Support

Baltimore District is one of two HTRW Design Centers in NAD



- Baltimore, MD



- Boston, MA



# National Military Munitions Support

Baltimore District is one of five  
Military Munitions Design Centers

- Four conventional
  - ★ Huntsville, AL
  - ★ Baltimore, MD
  - ★ Omaha, NE
  - ★ South Pacific Div.
- One chemical
  - ★ Huntsville, AL



# FY16 Contract Projections

New AE Task Orders	\$12 M (14 task orders)
New Env. Service Task Orders	\$45 M (25 task orders)
Exercise Options/Mods	<u>\$ 6 M</u>
	\$ 63 M

These actions will be executed using existing contract vehicles



# MILITARY OPPORTUNITIES – Construction



# Emerging Trends Military Program

## ➤ MILCON Program FY16- 20

- ▶ Lean (FY16-18)
- ▶ Opportunities FY18 >
- ▶ Design releases 4<sup>th</sup> Qtr FY16 /1<sup>st</sup> Qtr FY17
- ▶ Workload Centers Carlisle Barracks, Letterkenny Army Depot , Defense Distribution Susquehanna, PA

## ➤ Energy Conservation & Investment Program (ECIP)

- ▶ Projects \$800k - \$4M
- ▶ IDIQ & Sole Source Task Order contract vehicles
- ▶ Design Build/Design Bid Build
- ▶ Small Business

## ➤ Increased Sustainment, Restoration, Modernization (SRM)

- ▶ Support to Major Installation Tenants
- ▶ Projects \$800k-\$4M in 3<sup>rd</sup> & 4<sup>th</sup> Qtrs
- ▶ IDIQ & Sole Source Task Order contract vehicles
- ▶ Use of Other Districts IDIQs
- ▶ Design Build/Design Bid Build/ Performance Oriented Contract Awards
- ▶ Small Business

## ➤ International & Interagency Services (IIS)

- ▶ Increased workload from Non DOD Clients (USSS, DHS, FEMA)
- ▶ IDIQ & Sole Source Task Order contract vehicles
- ▶ Design Build/Design Bid Build



# Military Construction FY16-19 Opportunities

Data Date: 14 Mar 16

Project	Loc	Acq Method	Contract Type	Proposed Acq	Small Business	Estimated Value	Schd Award	FY
Txwy Whiskey	Andrews JB	DBB	Constr	N/A	TBD	151,000,000	9/30/2016	16
Renovate 2nd Floor Bldg 3613, JBA	Andrews JB	DB	Constr	Negotiated	SB-8(A)	1,608,000	7/29/2016	16
Renovate 459 AW HQ, Bldg 3755, JBA	Andrews JB	DBB	Constr	Fair Opty	Unr	12,000,000	9/15/2017	17
Replace Hangar Doors, Hangar 11 B3635	Andrews JB	DB	Constr	Negotiated	Unr	302,000	7/29/2016	16
Repair Interior and Exterior, AES Training, Admin Facility, B3744	Andrews JB	DB	Constr	Negotiated	SB-8(A)	1,200,000	7/29/2016	16
Renovate APS, Bldg 3623	Andrews JB	DB	Constr	Negotiated	SB-8(A)	1,200,000	7/29/2016	16
Alert Crew facility	Andrews JB	DBB	Constr	Fair Opty	TBD	1,100,000	7/28/2017	17
APG, Bldg 4120 - R&M	APG	DB	Constr	Negotiated	SB	8,000,000	6/30/2017	17



# Military Construction FY16-19 Opportunities

Data Date: 14 Mar 16

Project	Loc	Acq Method	Contract Type	Proposed Acq	Small Business	Estimated Value	Schd Award	FY
APG, Bldg 4220 - R&M	APG	DB	Constr	Negotiated	SB	10,600,000	8/30/2016	16
APG, Bldg 328 - R&M	APG	DBB	Constr	Negotiated	SB	16,500,000	6/30/2019	19
APG, Bldg 4118 - R&M	APG	DB	Constr	Negotiated	SB	10,000,000	6/30/2019	19
Replace Reservoir	DDSP , New Cumberland	DBB	Constr	Negotiated	SB	5,000,000	8/31/2016	16
DLA HQ's Bldg 2462 HVAC & Boiler Upgrade	Fort Belvoir	DBB	Constr	Negotiated	SB	10,100,000	9/9/2016	16
DLA Ground Fuel Facility (GFF) at Fort Belvoir, VA	Fort Belvoir	DBB	Constr	Negotiated	SB	3,800,000	6/30/2016	16
DLA HQ's Bldg Visitor Center	Fort Belvoir	DBB	Constr	Negotiated	SB	4,200,000	6/30/2016	16
Belvoir MDA HQ's Bldg Parking Lot Expansion	Fort Belvoir	DBB	Constr	Negotiated	SB	900,000	9/15/2017	16



# Military Construction FY16-19 Opportunities

Data Date: 14 Mar 16

Project	Loc	Acq Method	Contract Type	Proposed Acq	Small Business	Estimated Value	Schd Award	FY
Belvoir Army Museum Infrastructure	Fort Belvoir	DBB	Constr	Negotiated	SB	20,000,000	4/15/2016	16
Repair or replacement a single source, stand alone, pre-engineered chilled water plant	Fort Belvoir	DB	Constr	Negotiated	SB-8(A)	500,000	8/19/2016	16
Support the DPW municipal waste incinerators.	Fort Detrick	DBB	Constr	Negotiated	SB-8(A)	683,000	9/26/2016	16
Renovation of Building 32 for SJA Courtroom	Fort McNair	DB	Constr	Negotiated	SB	4,200,000	9/22/2016	16
Classroom and Entry Vestibule Upgrade	Fort McNair	DBB	Constr	Negotiated	SB-8(A)	1,800,000	8/31/2016	16
Second Floor renovation, building 48	Fort McNair	DBB	Constr	Negotiated	SB-8(A)	1,000,000	8/18/2016	16
Mapes Road ACP	Fort Meade	DB	Constr	IFB	SB	15,000,000	2/1/2017	16
Reece Road ACP	Fort Meade	DBB	Constr	IFB	SB	19,500,000	2/1/2017	17





# Military Construction FY16-19 Opportunities

Data Date: 14 Mar 16

Project	Loc	Acq Method	Contract Type	Proposed Acq	Small Business	Estimated Value	Schd Award	FY
DLA Bldgs 77, 78, and Yard Repairs	Fort Meade	DBB	Constr	Negotiated	SB-8(A)	2,400,000	3/31/2016	16
Conduct an investigation of roofing and piping to determine source of leaks and suggest repairs.	Ft Detrick	N/A	Oth Svc	Negotiated	SB-8(A)	100,000	4/1/2016	16
JBMHH-Myer Bldg 216 Renovation	Fort Myer	DB	Constr	Negotiated	SB-8(A)	2,600,000	9/15/2016	16
Stormwater BMP Improvements	Fort Myer	DB	Constr	Negotiated	SB-8(A)	4,000,000	9/2/2016	16
Belvoir HECSA Server Room Renovation	HECSA, Alexandria, VA	DB	Constr	Negotiated	SB-8(A)	1,100,000	4/15/2016	16
Issue a 2 step solicitation and award a REQUIREMENTS contract	NAB - Wide	N/A	Constr	IFB	Unr	25,000,000	10/31/2016	17
Remove and install 280LF of roadway	NIST - Gaithersburg	DBB	Constr	Negotiated	SB-8(A)	160,000	3/25/2016	16



# Military Construction FY16 Opportunities

## Realty Services Field Office – Secured Environment

Data Date: 14 Mar 16

Project	Loc	Acq Method	Contract Type	Proposed Acq	Small Business	Estimated Value	Schd Award	FY
INSCOM Bldg 4553 Repair/Renovation	Fort Meade	N/A	Constr	Negotiated	TBD	30,000,000	8/31/2016	16
East Campus Vehicle Control Point (VCP) M	Fort Meade	N/A	Constr	Negotiated	SB	8,500,000	5/31/2016	16



CIVIL WORKS  
OPPORTUNITIES -  
Construction



# Civil Construction FY16 - 19 Opportunities

Data Date: 14 Mar 16

Project	Loc	Acq Method	Contract Type	Proposed Acq	Small Business	Estimated Value	Schd Award	FY
Paving Repairs	Laurel, MD	N/A	Constr	Negotiated	SB	2,100,000	9/2/2016	16
Oysters Substrate, 8-30 acres Tred Avon	Middle Eastern Shore	N/A	Constr	N/A	SB	2,200,000	9/16/2016	16
Oyster Substrate , Tributary to be Determined	Middle Eastern Shore, MD	DBB	Constr	Negotiated	SB	2,000,000	7/31/2016	16
Construction of twin jetties at the mouth of St Jerome Creek	NAB	N/A	Constr	N/A	Unr	9,000,000	4/30/2017	17
Knapps Narrows Maintenance dredging	NAB - Wide	N/A	Constr	IFB	SB	1,000,000	3/31/2016	16
Twitch Cove /Big Thorofare Maintenance Dredging	NAB - Wide	N/A	Constr	IFB	SB	1,200,000	7/30/2016	16
Dyke Marsh Wetland Restoration	Arlington, VA	DBB	Constr	Negotiated	SB	20,000,000	7/14/2017	17
Rhodes Point, CAP 107	NAB - Wide	N/A	Constr	N/A	Unr	6,500,000	2/28/2017	17



# Civil Construction FY16 - 19 Opportunities

Data Date: 14 Mar 16

Project	Loc	Acq Method	Contract Type	Proposed Acq	Small Business	Estimate	Schd Award	FY
Atlantic Coast of MD PL84-99 Rehab	Ocean City, MD	IFB	Constr	N/A	Unr	21,000,000	6/30/2016	16
Poplar Expansion - Phase 1A	Talbot County, MD	IFB	Constr	N/A	Unr	20,800,000	8/31/2016	16
Poplar Island Sand Stockpiling for Dike Raisings	Talbot County, MD	IFB	Constr	N/A	Unr	10,000,000	5/18/2016	16
Poplar Island - Spillway #1 Modification	Talbot County, MD	IFB	Constr	N/A	SB	750,000	5/18/2016	16
Poplar Expansion - Phase 1B	Talbot County, MD	IFB	Constr	N/A	Unr	47,100,000	2/28/2017	17
Poplar Expansion - Phase 2A	Talbot County, MD	IFB	Constr	N/A	Unr	21,200,000	12/29/2017	18
Poplar Expansion - Phase 2B	Talbot County, MD	IFB	Constr	N/A	Unr	39,500,000	2/28/2018	18
Chemical Building Roadway Improvements	Washington Aqueduct, Wash, DC	IFB	Constr	DBB	SB-8(A)	1,200,000	6/7/2016	16



# IDIQ Contracting Opportunities Civil Washington Aqueduct



# Civil Construction FY16 - 19 Opportunities

Data Date: 14 Mar 16

Project	Loc	Acq Method	Contract Type	Proposed Acq	Small Business	Estimate	Schd Award	FY
East Shaft PS Rehabilitation	Washington Aqueduct, Wash, DC	IFB	Constr	DBB	Unr	7,000,000	3/25/2016	16
Fire Protection System Improvements	Washington Aqueduct, Wash, DC	IFB	Constr	DBB	SB	4,000,000	4/4/2016	16
McMillan Transformer/Switchgear Building Renovation	Washington Aqueduct, Wash, DC	IFB	Constr	DBB	Unr	1,800,000	5/16/2016	16
Dalecarlia Chemical Building Electrical Upgrades	Washington Aqueduct, Wash, DC	IFB	Constr	DBB	Unr	5,200,000	9/17/2016	16
North Clearwell Maintenance and Improvements	Washington Aqueduct, Wash, DC	IFB	Constr	DBB	SB	3,000,000	12/30/2016	16
Georgetown Reservoir Building Improvements	Washington Aqueduct, Wash, DC	IFB	Constr	DBB	Unr	3,200,000	5/16/2016	16



# IDIQ Contracting Opportunities Military Engineering





# Architect Engineer SATOC

Contract Vehicle	Multiple Single Award Contracts
Capacity	\$13.0 M total award
Set Aside	Unrestricted & Small Business
Type of Contract	Multidiscipline A-E Design Services
# of Awards	up to 4 A-E Firms (2 LB, 2 SB)
Contract Performance Period	3 year Base + two 1 year Options
How will contract be competed	Full and open competition
Procurement Schedule (2 phase)	Synopsis posting will open in May 2016; Award – March 2017
Geographic Area	Primarily WA with Baltimore District access
Type of Work	A-E Professional Services supporting Washington Aqueduct Projects
Task order limitations	Minimum \$4,000 Maximum \$1.0 M

**POC: Nathan Cole**  
 Chief, Planning & Engineering Branch  
 Washington Aqueduct Division  
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# AE IDIQs for Military Program

Contract Vehicle	IDIQ
Capacity	Up to \$9 M each
Set Aside	TBD
Type of Contract	Architect Engineer
# of Awards	Up to Five (5)
Contract Performance Period	5 Year Ordering Period
How will contract be competed	Brooks Act Procurement
Procurement Schedule	Synopsis 4 <sup>th</sup> Qtr 2016 TBD Scheduled award Fy2017
Geographic Area	NAD Mission Area w/CONUS access
Type of Work	Discipline specific Mech/Elec/Structural; also Installation Support
Task order limitations	TBD
Competition after award	Brooks Act



# IDIQ Contracting Opportunities Military Construction



# Construction SATOC

Contract Vehicle	8(a) Task Order Construction Contracts
Capacity	\$4.0M each award
Set Aside	8(a)
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	3 Awards
Contract Performance Period	3 year Base
How will contract be competed	Sole-Source
Procurement Schedule	RFP – May 2015 Award – September 2015
Geographic Area	Primarily WA with Baltimore District Access
Type of Work	Civil/Plumbing/Electrical Renovations & Repair
Task order limitations	Minimum \$2,500 Maximum \$4.0M

**POC: Nathan Cole**

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# HUBZone/SDVOSB MATOC

Contract Vehicle	MATOC
Capacity	\$49.9M Shared among all awardees
Set Aside	HUBZone and SDVOSB
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	3 to 5 contractors on MATOC
Contract Performance Period	Base + 4 ea 1 year Options
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule (2 phase)	On Street – Phase one May 2015 Award – December 2015
Geographic Area	NAB Primary with North Atlantic Region access
Type of Work	New Construction/Renovation/Potential for Civil
Task order limitations	Minimum \$2,500 No Maximum

**POC: Steve Bowers, CCM**

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# Competitive 8(a) SATOCs

Contract Vehicle	Competitive SATOC
Capacity	\$8M each award
Set Aside	8(a)
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	5 Awards
Contract Performance Period	5 year Base
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule (2 Phases)	On Street – One Per month (May-Sep 2015) Award – December 2015
Geographic Area	Installation Specific ( List installations)
Type of Work	New Construction/Renovation - Intended for "small project initiative"
Task order limitations	Minimum \$2,500 No Maximum

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# Construction 8(a) MATOC

Contract Vehicle	MATOC
Capacity	\$40M*
Set Aside	8(a)
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	4 Awards with \$10M capacity each
Contract Performance Period	5 year Base
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule (2 phases)	On Street – May 2015 (Phase 1) Award – December 2015
Geographic Area	NAB Primary with North Atlantic Region access
Type of Work	New Construction/Renovation/Potential for Civil
Task order limitations	Minimum \$2,500 No Maximum

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# Construction MATOC

Contract Vehicle	MATOC
Capacity	\$499M
Set Aside	Unrestricted and small business pools
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	Up to 5 Awards each pool
Contract Performance Period	5 year Base
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule	On Street 3rd Quarter FY15 Award 4th Quarter FY15 or 1 <sup>st</sup> Quarter FY16
Geographic Area	Nation-wide (CONUS + Hawaii)
Type of Work	New Construction/Renovation
Task order limitations	Minimum \$2000 No Maximum

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# Planned FY17 RSFO IDIQs

RSFO SATOC	
Contract Vehicle	SATOC
Capacity	\$103M
Set Aside	NA
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	NA
Contract Performance Period	5 year Base
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule	On Street 2nd quarter FY17 Award 1st Quarter FY18
Geographic Area	Nation-wide (CONUS + Hawaii)
Type of Work	New Construction/Renovation
Task order limitations	Minimum \$2000 No Maximum

**POC: Jimmy Patel, PMP**

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# IDIQ Contracting Opportunities Military Master Planning



# Master Planning

Contract Vehicle	MATOC ( Architech Engineer)
Capacity	\$10M
Set Aside	All Small Business
Type of Contract	AE Services to support Master Planning
# of Awards	3 awards w/\$10M capacity each
Contract Performance Period	5 year base
How will contract be competed	Qualifications based selection using SF330
Procurement Schedule	Scheduled advertise: Feb 2015 Scheduled Award - July 2015
Geographic Area	North Atlantic Region
Type of Work	Master Planning ( vision Plans, Area Development Plans, DDFORM 1391s, Facilitiy Utilization Surveys
Task order limitations	Minimum \$2,500 No Maximum
Competition after award	Fair Opportunity Notice will be issued for Task Orders estimated >\$150k to provide any additional qualification information not included in the SF330

**POC: Elizabeth Santos**

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# IDIQ Contracting Opportunities Military Value Engineering



# Value Engineering

Contract Vehicle	SATOC ( Architect Engineer)
Capacity	\$4.5M each
Set Aside	All Small Business
Type of Contract	VE Services to support NAB, NAD
# of Awards	2 awards w/\$4.5M capacity each
Contract Performance Period	5 year base
How will contract be competed	Qualifications based selection using SF330
Procurement Schedule	Scheduled advertise: Oct 2017 Scheduled Award – Mar 2019
Geographic Area	North Atlantic Region
Type of Work	Value Engineering Services and Study Facilitation
Task order limitations	Minimum \$2,500 No Maximum

**POC: Sean Dawson**

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# IDIQ Contracting Opportunities Environmental



## FY17 Multiple Award Environmental Services (MAES)

Contract Vehicle	MATOC
Capacity	\$240M Shared between all awardees
Set Aside	Up to six (6) Small Business Reserves
Type of Contract	Environmental Services
# of Awards	Up to 10
Contract Performance Period	5 year Ordering Period
How will contract be competed	Request For Proposal Best Value
Procurement Schedule (2 phases)	Sources Sought June 2015 Request For Proposal Spring 2016 Scheduled award Feb 2017
Geographic Area	NAD Mission areas w/CONUS access
Type of Work	General Environmental Services
Task order limitations	TBD
Competition after award	

**POC: Emily Schiffmacher**

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## FY18 Environmental A/E (HTRW & Military Munitions )

Contract Vehicle	MATOC
Capacity	TBD
Set Aside	TBD
Type of Contract	Architect Engineer
# of Awards	TBD
Contract Performance Period	5 year Ordering Period
How will contract be competed	Request For Proposal Best Value
Procurement Schedule (2 phases)	Sources Sought Summer 2016 Request For Proposal 2 <sup>nd</sup> Qtr FY2017 Scheduled award 2 <sup>nd</sup> Qtr FY2018
Geographic Area	NAD Mission areas w/CONUS access
Type of Work	HTRW & Military Munitions AE Services
Task order limitations	TBD
Competition after award	Fair Opportunity

**POC: Phyllis Della-Camera**

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# Ft Belvoir Environmental Services single award Task Order Contract (SATOC)

Contract Vehicle	SATOC
Capacity	\$3M /Base year – four \$3M Option Years
Set Aside	TBD
Type of Contract	Environmental Services
# of Awards	One (1)
Contract Performance Period	One (1) Year Base award , Four (4) Option Years
How will contract be competed	Request For Proposal Best Value
Procurement Schedule	Sources Sought Dec 2015 RFP 2 <sup>nd</sup> Qtr FY2016
Geographic Area	NAB
Type of Work	Environmental & Natural Resources Services
Task order limitations	Up to Contract Capacity
Competition after award	None

**POC: John Buck**

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# For More Information

Our District Website:

<http://www.nab.usace.army.mil>

Current Contracting Opportunities and  
recently awarded contracts:

[www.fbo.gov](http://www.fbo.gov)

NAB FY 16 Forecast of Contracting Opportunities (FCO):

[http://www.nab.usace.army.mil/Portals/63/docs/SmallBusiness/FY16\\_Contracting\\_Opps.pdf](http://www.nab.usace.army.mil/Portals/63/docs/SmallBusiness/FY16_Contracting_Opps.pdf)



# Questions?

