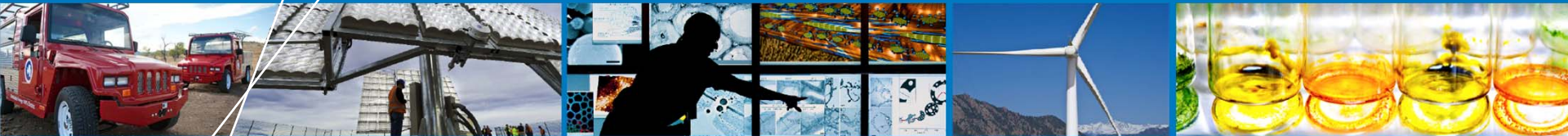


What We've Learned from 2.5 Years of Early Market Fuel Cell Operation



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November 6, 2012

NREL/PR-5600-57759

Objectives - Relevance



Assess the technology status in real world operations, establish performance baselines, report on fuel cell and hydrogen technology, and support market growth by evaluating performance relevant to the markets' value proposition.

- **Assess Technology**

- Independent technology assessment in real world operation conditions
- Focused on fuel cell system and hydrogen infrastructure: performance, operation, and safety
- Leverage data processing and analysis capabilities developed under the fuel cell vehicle Learning Demonstration project
- Material handling equipment, backup power, portable power, and stationary power

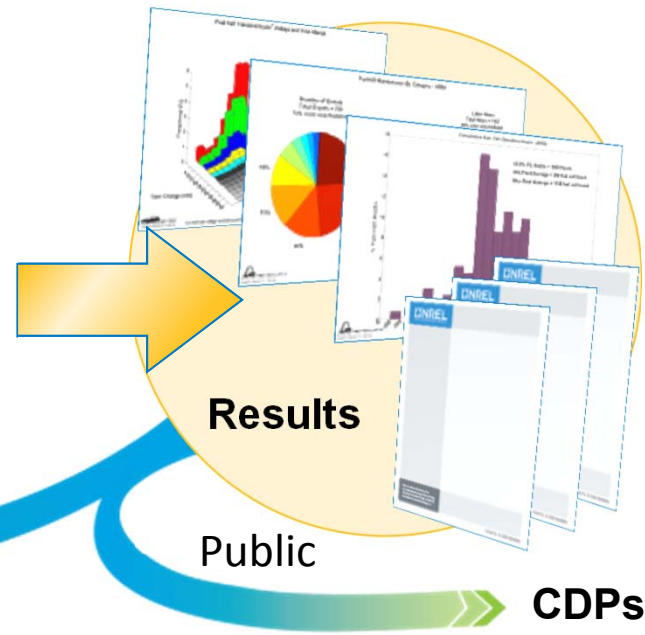
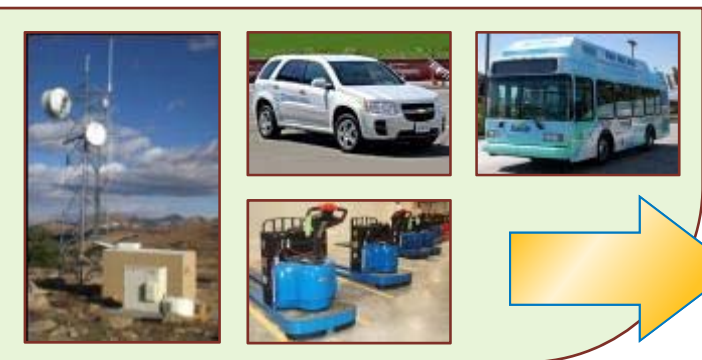
- **Support Market Growth**

- Analyses and results relevant to the markets' value proposition
- Reporting on technology status to fuel cell and hydrogen communities and other key stakeholders like end users

Hydrogen Secure Data Center - Approach

Bundled data (operation & maintenance/safety) delivered to NREL quarterly

Internal analysis completed quarterly



DDPs

Confidential

Public

CDPs

Detailed Data Products (DDPs)

- Individual data analyses
- Identify individual contribution to CDPs
- Only shared with partner who supplied data every 6 months¹

Composite Data Products (CDPs)

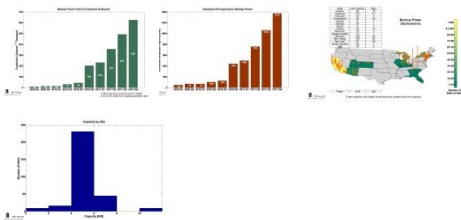
- Aggregated data across multiple systems, sites, and teams
- Publish analysis results without revealing proprietary data every 6 months²

1) Data exchange may happen more frequently based on data, analysis, and collaboration

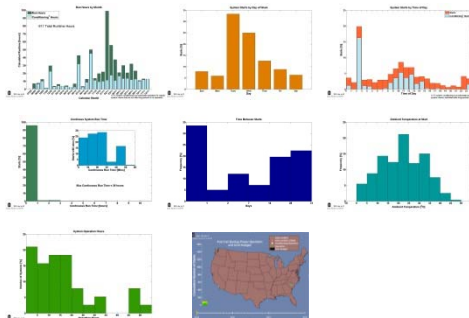
2) Results published via NREL Tech Val website, conferences, and reports

Backup Power CDP Count and Category

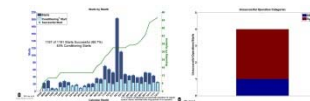
Deployment (1, 2, 3, 14)



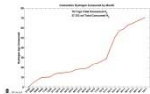
Fuel Cell Operation (5, 7, 8, 9, 11, 12, 13, 15)



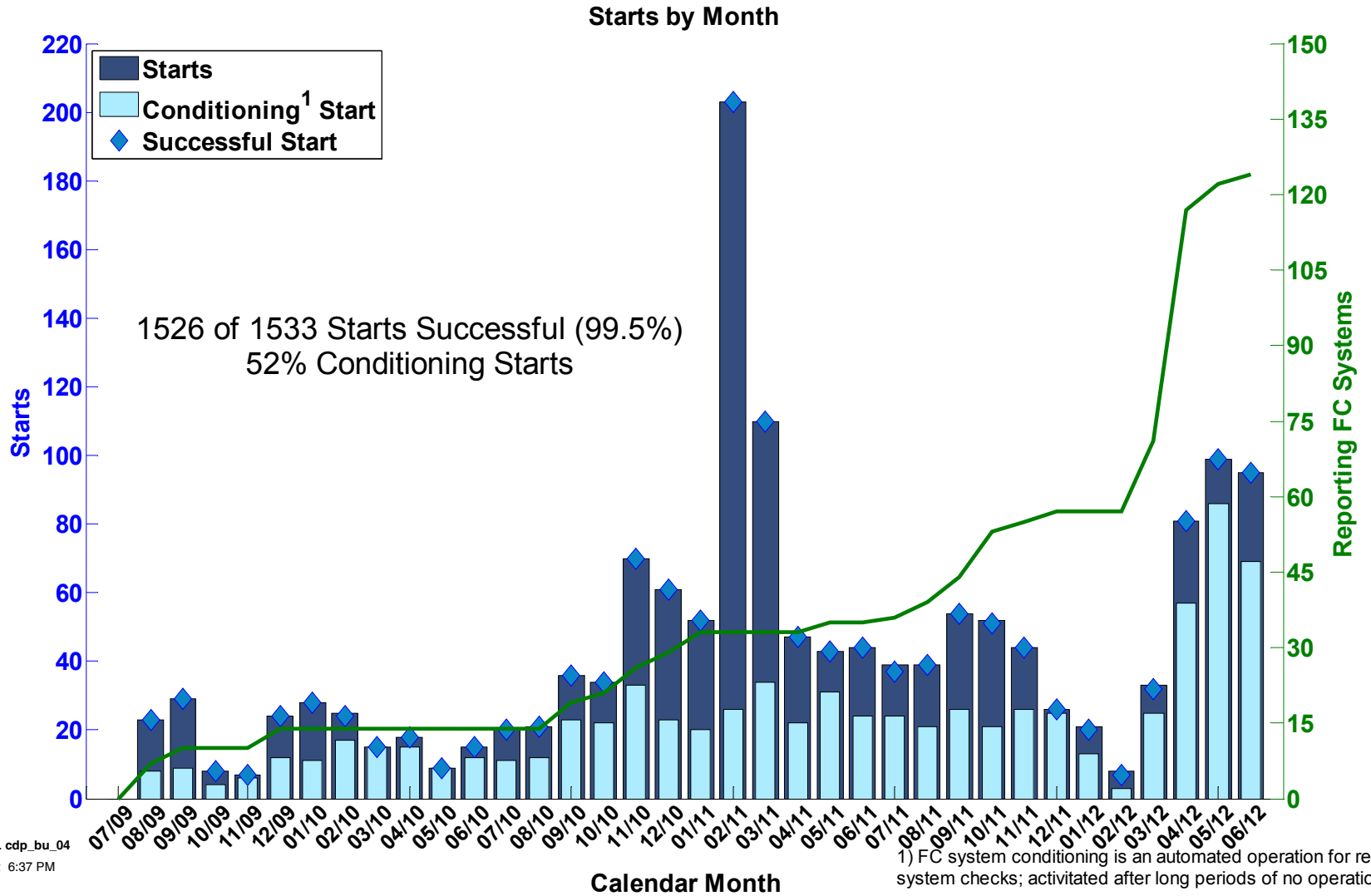
Fuel Cell Reliability (4, 10)



Infra. Operation (6)



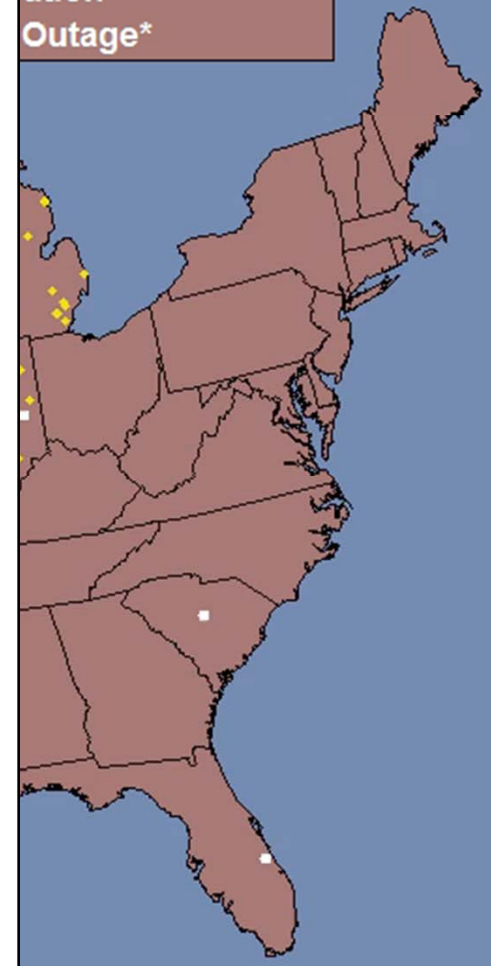
Reliability: 99.5% Successful Starts



1) FC system conditioning is an automated operation for regular system checks; activated after long periods of no operation.



Location
Location w/Data
Conditioning Operation
ation
Outage*



2013

Cost of Ownership: Backup Power



Gathering data on:

- Site Description
 - System Description
 - System Requirements
 - Capital Cost
 - Operating & Maintenance Cost
 - Operating Lifetime
- for fuel cells, batteries, and generators

	Fuel Cell*	Diesel	Battery
Reliability	+	o	+
Capital Cost (\$/kW)	-	+	++
Extended Run Time	++	++	--
Emissions	++	-	++
Noise	+	+	++
Environmental	~	-	~
Weight	+	-	-
Efficiency	+	-	++
Annual Fuel Cost	+	-	++
Annual Maintenance Cost	+	-	++
Maintenance Frequency	++	-	?
Refurbishment	+	+	--
Conditioning Tests	+	-	~
Operation Lifetime	+	++	--

*Tax credit \$3,000/kW or 30% total

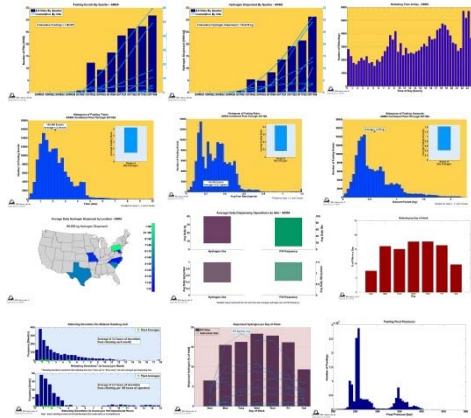
MHE Result Categories



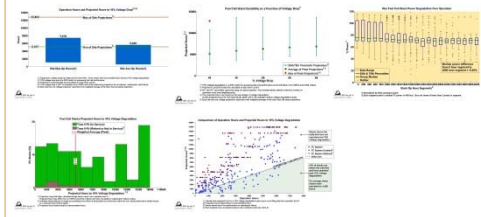
Deployment & Site Overview (1, 40)



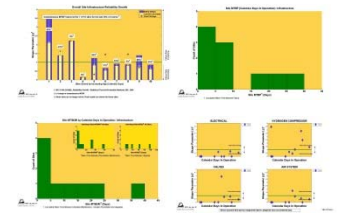
Infra. Operation (3, 4, 5, 6, 9, 10, 21, 22, 35, 37, 42, 62)



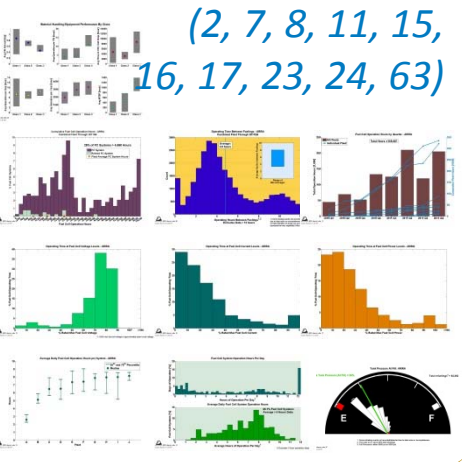
Fuel Cell Durability (32, 33, 34, 38, 39)



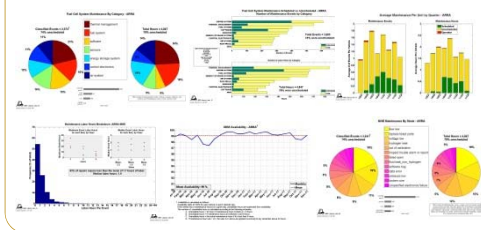
Infra. Reliability (45, 48, 49, 50)



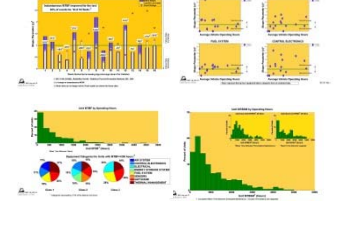
Fuel Cell Operation (2, 7, 8, 11, 15, 16, 17, 23, 24, 63)



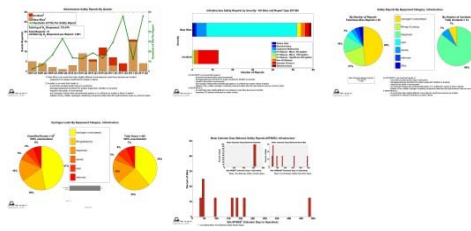
FC Maintenance (12, 13, 14, 43, 54, 61)



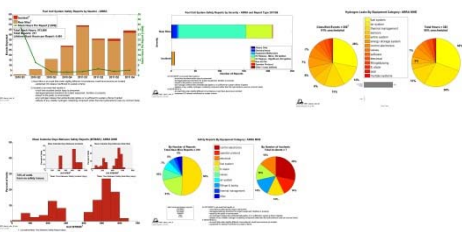
Fuel Cell Reliability (28, 29, 30, 31)



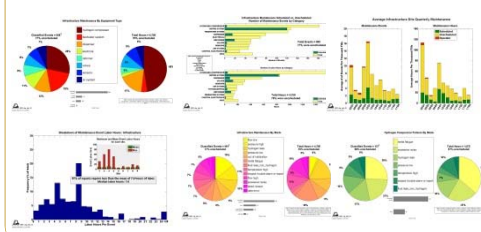
Infra. Safety (25, 41, 46, 51, 55)



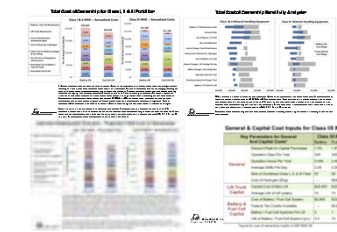
Fuel Cell Safety (26, 27, 53, 56, 57)



Infra. Maintenance (18, 19, 20, 44, 47, 52)



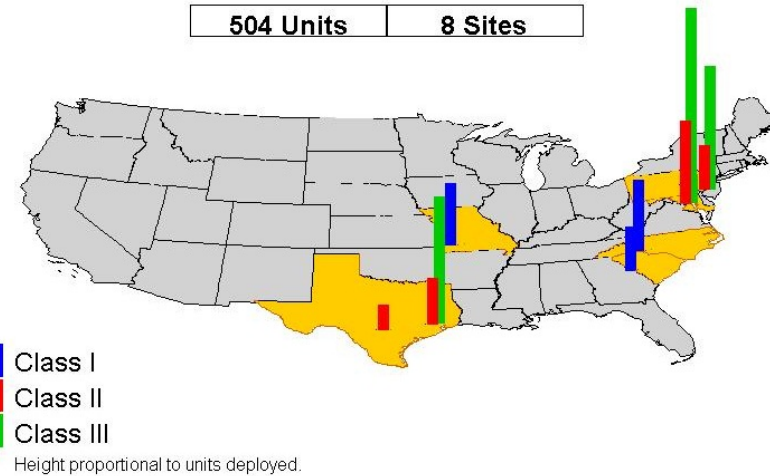
Cost of Ownership (58, 59, 60, 64)



MHE Operation Status



Key Operation Metric		CDPARRA-MHE-#
Units in Operation (100 Class 1, 62 Class 2, 172 Class 3)	490*	01
Hours Accumulated	1,248,384 hrs*	11
25% of FC Systems	> 5,260 hrs*	02
FC Systems Average > 6 hours Daily	66%*	24
Hydrogen Dispensed	141,500 kg*	04
Hydrogen Fills	197,991*	03
Average Fill Amount	0.6 kg/fill*	10
Average Fill Time	2.3 min/fill*	06
Average Op Time between Fill	4.7 hrs*	08



The majority of sites have delivered liquid hydrogen. Two of the eight sites are greenfield sites. Four sites have more than one class of MHE in operation.

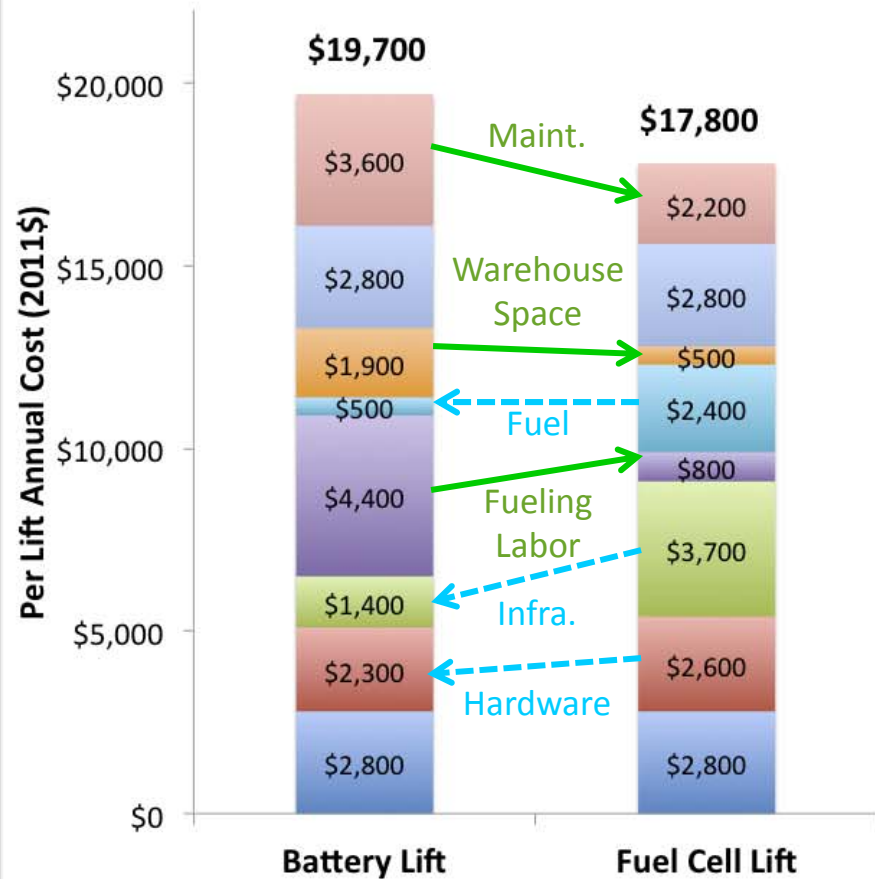
*Through June 2012

Annualized Total Cost of Ownership per Unit Identifies Key Cost Advantages are Dependent on Deployment Size



- Battery / Fuel Cell Maintenance
- Lift Truck Maintenance
- Cost of Infrastructure Warehouse Space
- Cost of Electricity / Hydrogen
- Labor Cost for Battery Charging & H2 Fueling
- Per Lift Cost of Charge/Fuel Infrastructure
- Amortized Cost of Battery / Fuel Cell Packs
- Amortized Cost of Lift

Class I & II MHE -- Annualized Costs



Analysis inputs are averages per category, some key inputs are:

- 58 FC lifts
- 333 days per year, 2.5 shifts per day (2,100 pedal hours per year)
- 3 min per hydrogen fill & 10 min per battery change out

Class III Annualized Cost

- \$11,700 FC
- \$12,400 Battery

CDP Ref #: 58

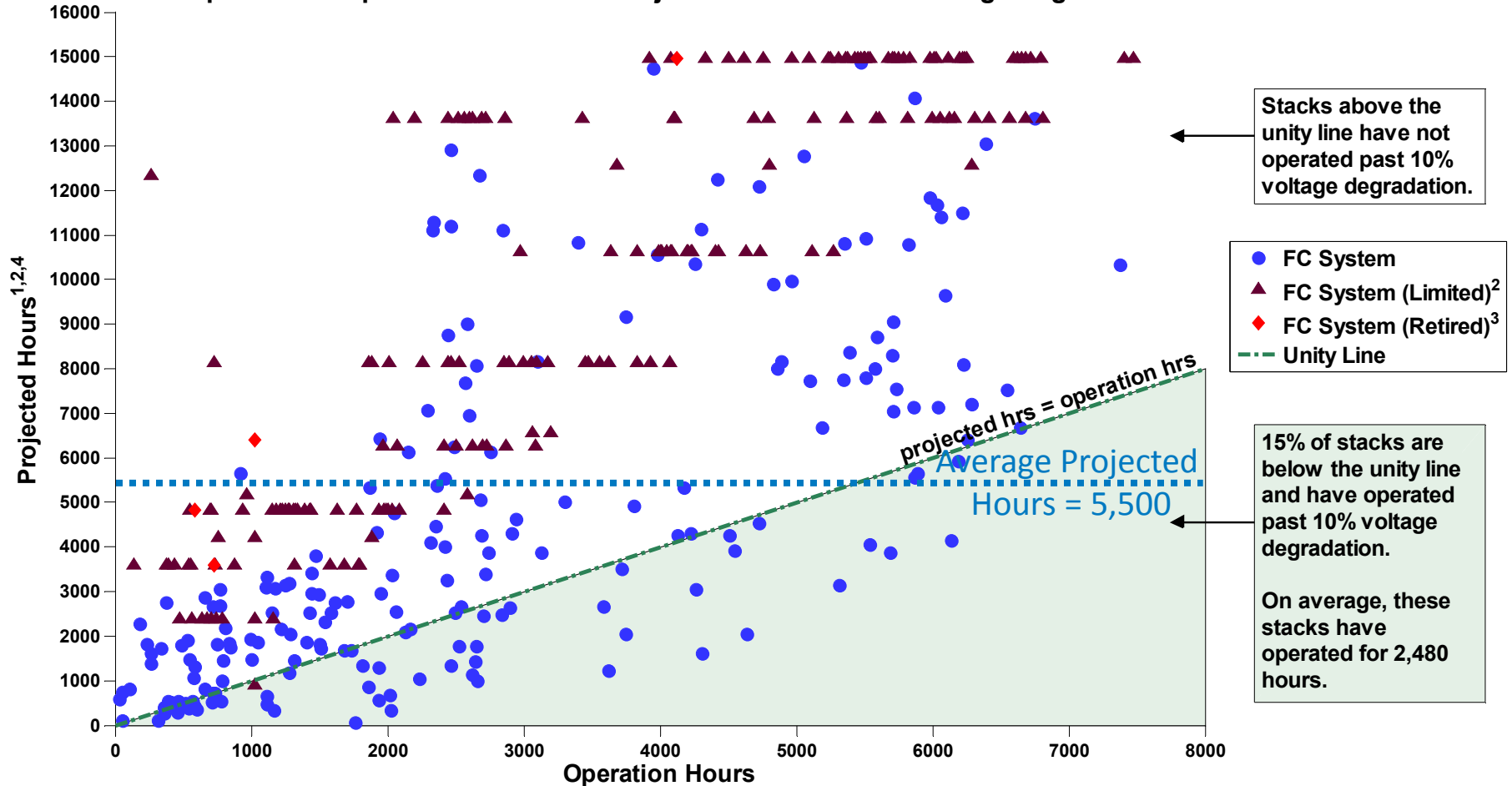
Results assume replacements as needed and do not reflect technology generation improvements or other productivity improvements such as constant power, emissions, and cold environment. FC costs include current tax credit of \$3,000/kW or 30% of purchase price. Data source: ARRA and DLA project partner questionnaire and fuel cell performance data.

Durability - Fuel Cell Voltage Degradation



The average projected hours to 10% voltage degradation is 5,500 hours with ~35% of stacks having a projection > 10,500 hours.

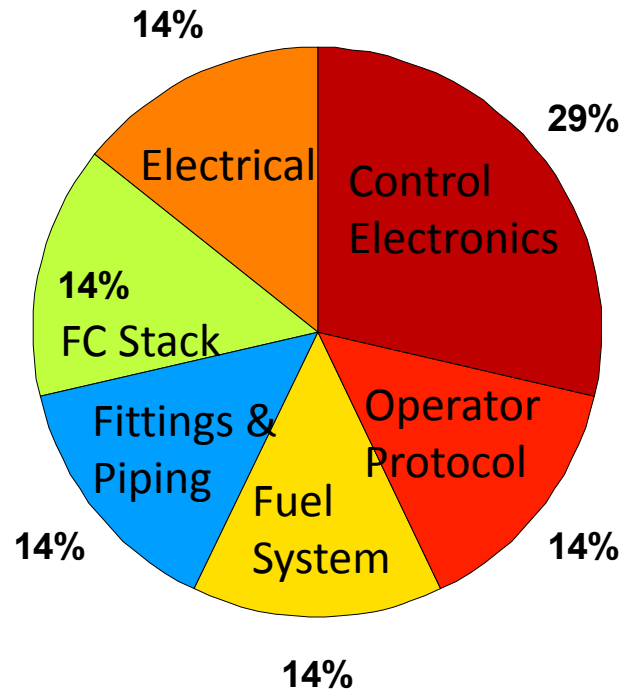
Comparison of Operation Hours and Projected Hours to 10% Voltage Degradation



MHE

Majority of safety reports (217) are minor hydrogen leaks (4,480 stack hours per report)

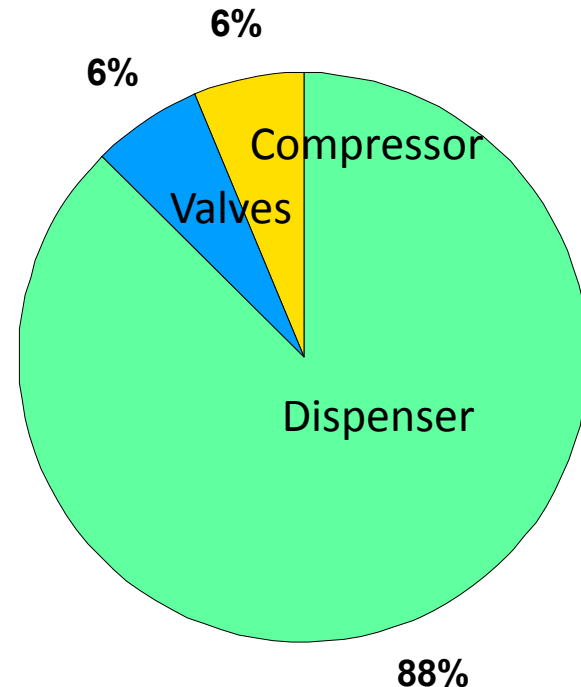
By Number of Incidents
Total Incidents = 7



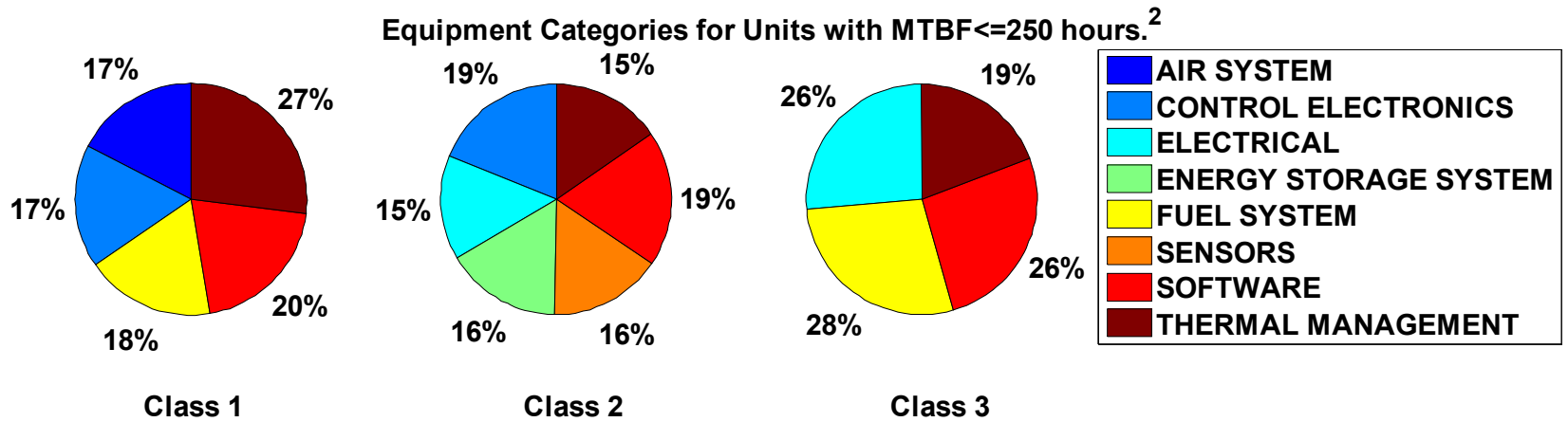
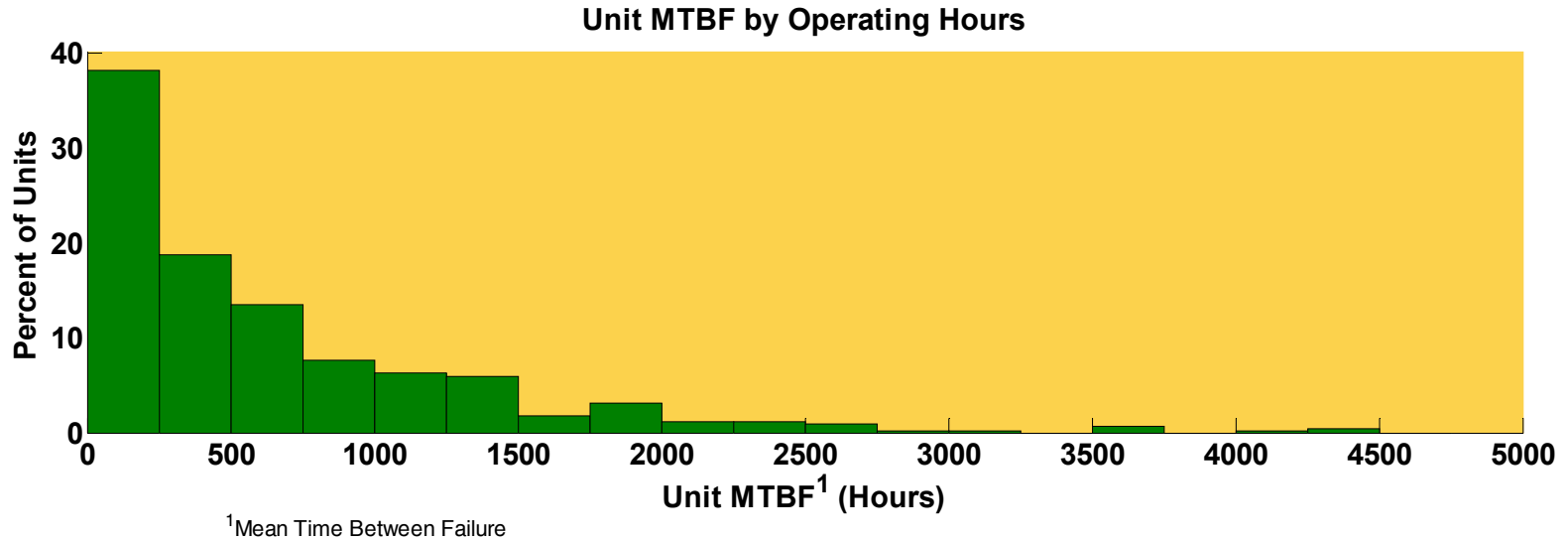
Infrastructure

Majority of safety reports (76) are hydrogen leaks primarily from the hydrogen compressor and plumbing (2,155 kg dispensed per report)

By Number of Incidents
Total Incidents = 16



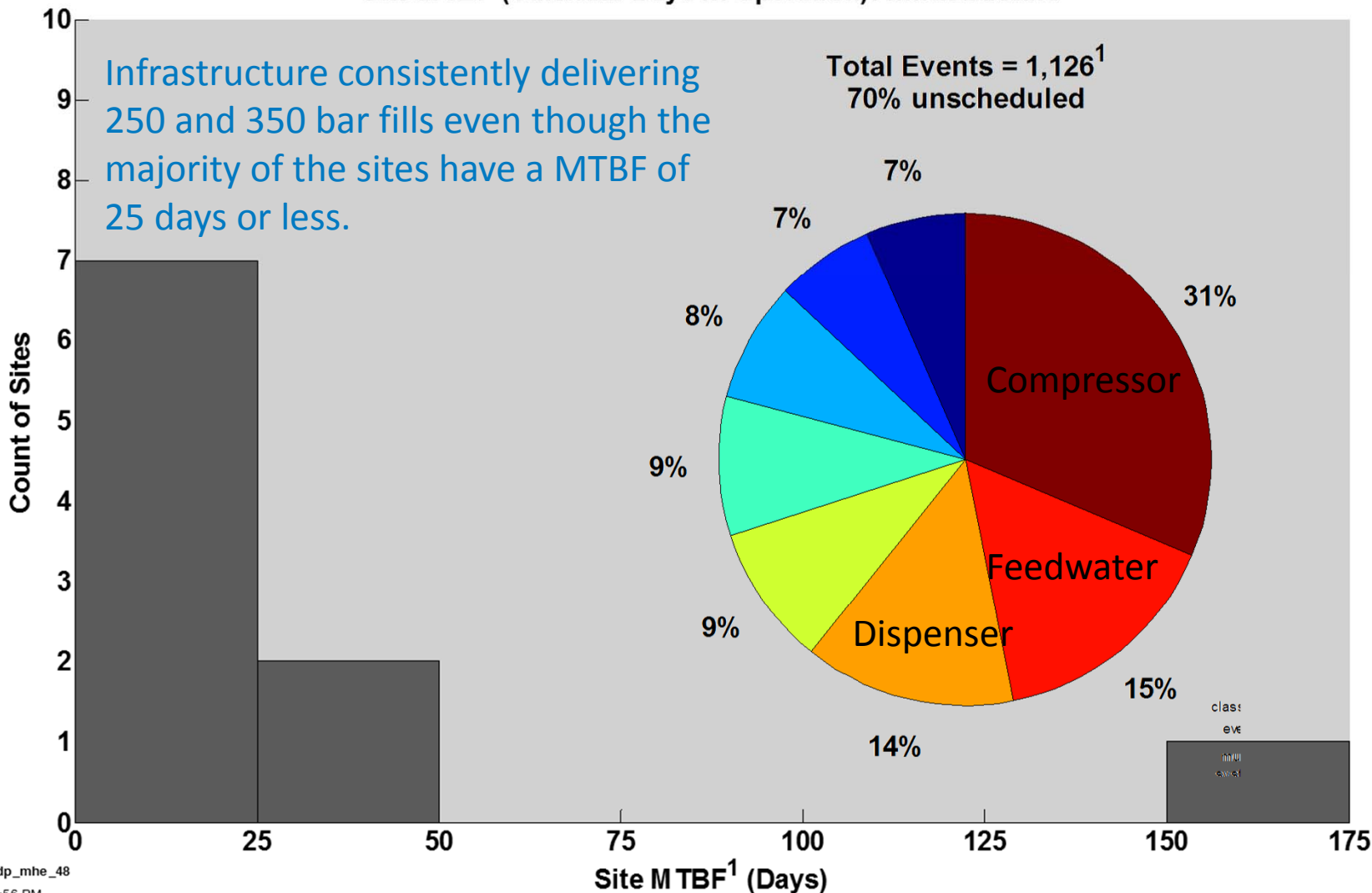
Reliability - Fuel Cell System



Reliability - Infrastructure

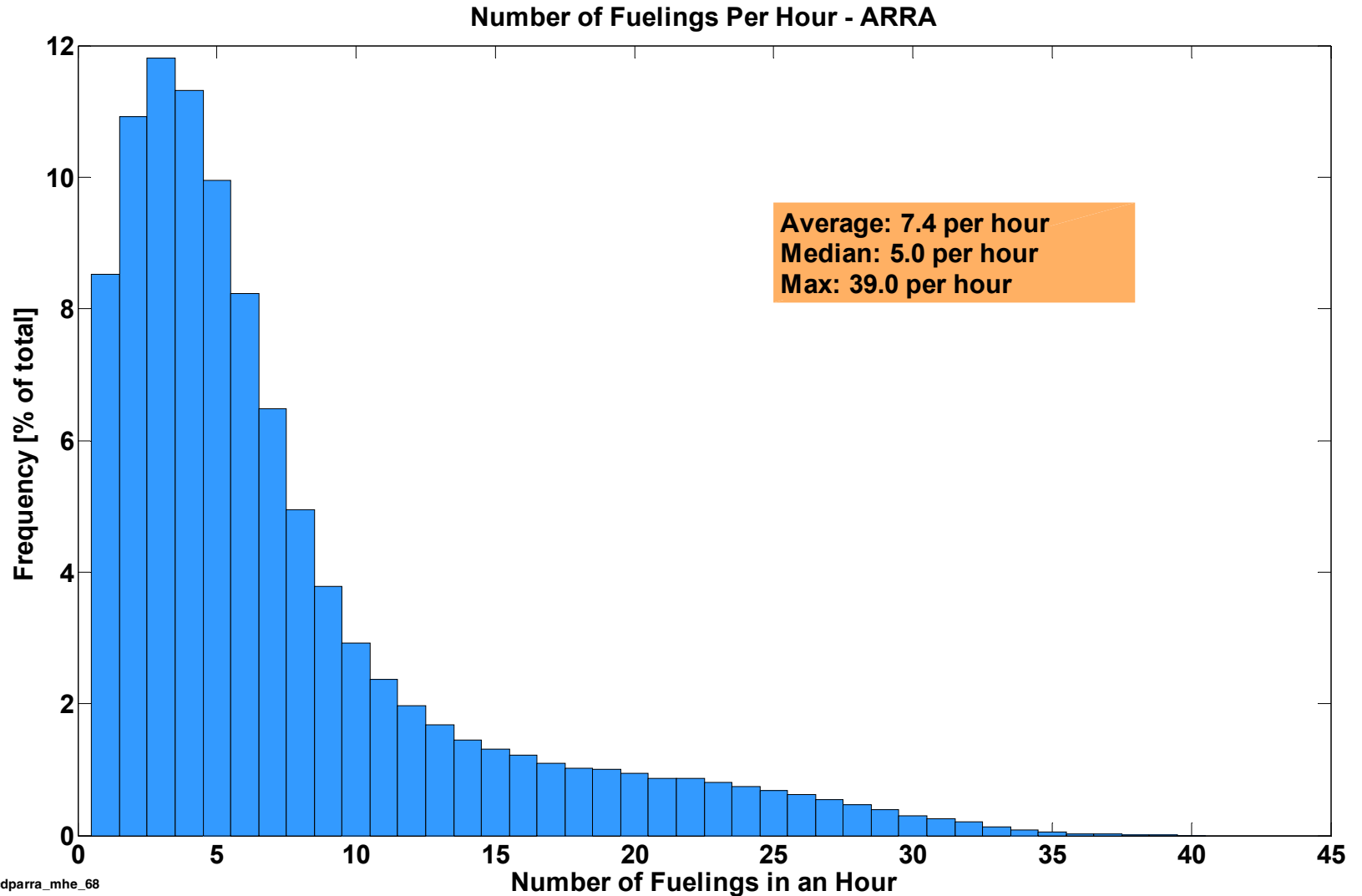


Site MTBF (Calendar Days In Operation): Infrastructure

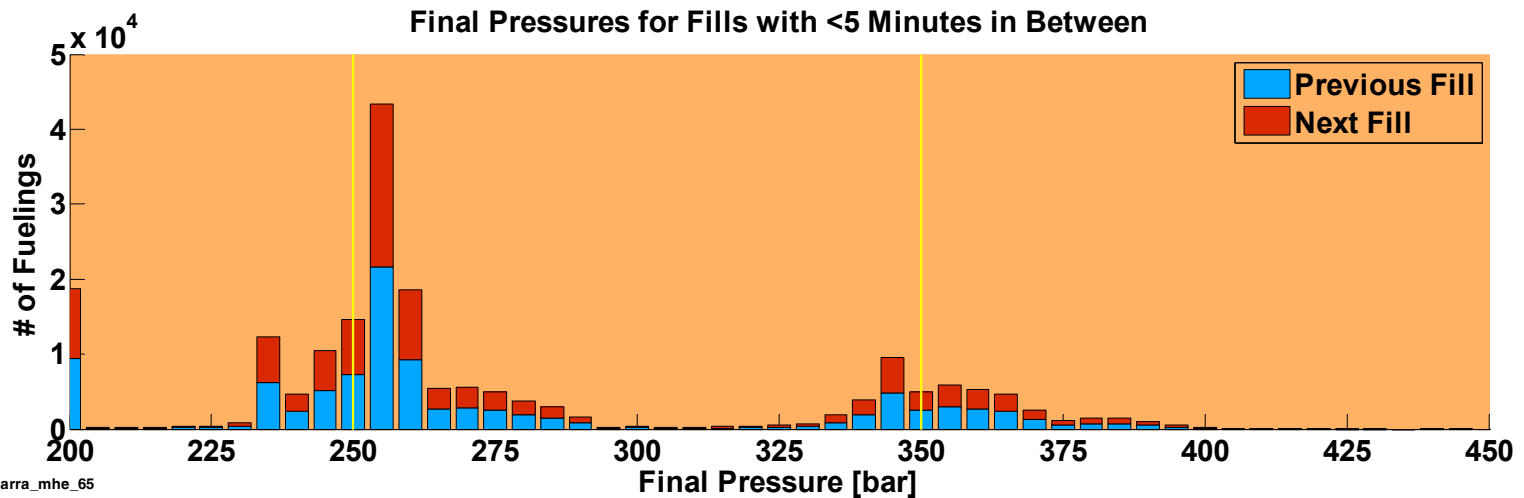
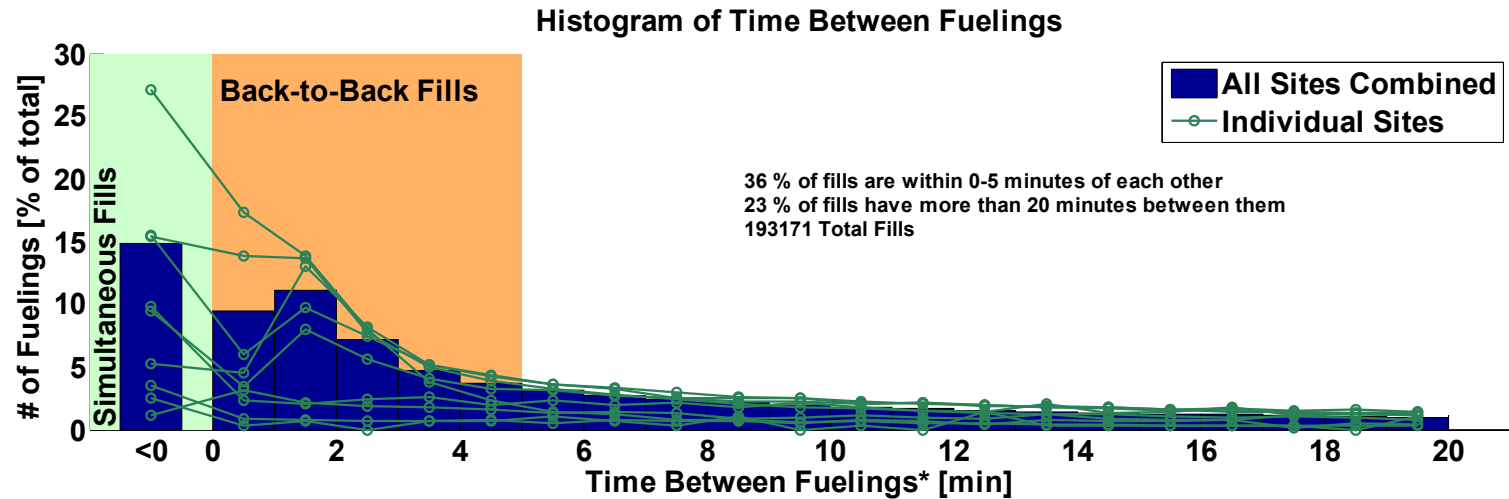


1. Cumulative Mean Time Between Failure

Capabilities - Infrastructure



Capabilities - Infrastructure



Technical Summary – *What We've Learned*



Fuel Cell Backup Power

- Operating reliability in 15 states with 99.5% successful starts.
- Maximum continuous run time of 29 hours due to an unplanned grid outage.

Aggregated data showcases performance over the last two years in MHE and backup power.



Fuel Cell Material Handling Equipment

- Operating with an average availability of ~98% at 8 end-user facilities.
- Most systems operate at least 6 hours a day.
- Cost of ownership comparison between fuel cell and battery MHE indicate significant cost savings cost for refueling labor and infrastructure space but much greater cost for hydrogen infrastructure and fuel.

Performance results address a need for published results on the technology status.

Data analyses develop as systems operate and based on the key performance areas in the markets.



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Early Fuel Cell Market Demonstrations

Early fuel cell market demonstrations focus primarily on fuel cell backup power and prime power applications as well as material handling equipment (i.e., fuel cell forklifts). Department of Energy-sponsored demonstration projects support fuel cell market transformation activities and help foster the growth of fuel cell markets. In addition, the Department of Defense funds early fuel cell demonstration projects.

NREL receives operational data from these early market fuel cell demonstrations, analyzes, and reports on these data. By aggregating data across numerous industry teams and sites, NREL develops composite data products (CDPs), which provide relevant data results on the technology status and fuel cell performance without revealing proprietary data. These publicly available CDPs help the development community understand the state of fuel cell technologies, identify areas for continued improvement, and provide data metrics that are important to the business case for these fuel cell markets.

This page provides the following resources:

- [Composite Data Products](#)
- [Publications](#)
- [Presentations Containing All CDPs](#)

Composite Data Products

The public technical analysis results are generated in the form of composite data products. The following CDPs can be sorted by title, category, CDP number, and date updated. Download the CDPs as PowerPoint or JPG files using the links in the two columns on the right. Download the current presentation containing all [ARRA CDPs](#) and [DLA CDPs](#) or see the archived [presentations containing all CDPs](#).

Sort by Title ▼	Sort by Category ▼	Sort by CDP No. ▼	Sort by Date Updated ▼	PowerPoint	JPG
Delivered Count	Deployment	ARRA EM 01	2/21/2012		JPG



Hydrogen PEM fuel cells are leading candidates for use in fuel cell vehicles. Today's commercially available PEM fuel cells are particularly appropriate for low-power applications requiring intermittent backup. Fuel cell backup power systems offer longer continuous runtime and greater durability than traditional batteries in harsh outdoor environments. And with fewer moving parts, fuel cell backup power systems typically require less maintenance than generators or batteries. For specialty vehicles such as forklifts, fuel cells can be a cost-competitive alternative to traditional lead-acid batteries.

Learn More

[Subscribe](#) to the biannual Fuel Cell and Hydrogen Technology Validation newsletter, which highlights recent technology validation activities at NREL.

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