## BetterBuildings - Green Madison and Me2 - Consultant Survey

Thank you for being a partner of WECC's BetterBuildings Green Madison or Me2 program.

Your responses to the following brief survey will help us improve these programs. This should only take about 10 minutes and your responses will be kept confidential. Thank you, we appreciate your participation.

| 1. F   | Please indicate what BetterBuildings program you provide energy assessments for? |
|--------|----------------------------------------------------------------------------------|
| Please | e pick one of the answers below.                                                 |
| 0      | Green Madison                                                                    |
| 0      | Me2 (Milwaukee Energy Efficiency)                                                |
| 2. F   | lave you completed the initial energy assessment for at least one project?       |
| Please | e pick one of the answers below.                                                 |
| 0      | Yes                                                                              |
| 0      | No                                                                               |
| 0      | Don't Know                                                                       |
| 3. V   | Vhat motivated you to participate in the program?                                |
| Please | e write your answer in the space below.                                          |
|        |                                                                                  |
|        |                                                                                  |
|        |                                                                                  |
|        |                                                                                  |
|        |                                                                                  |
|        |                                                                                  |

| Please pick one of the answers below.  \[ \begin{align*} 1 to 25 \\ 26 to 50 \\ 51 to 100 \\ More than 100 \end{align*}  S. In addition to providing energy assessment services to customers, what other services or products do you offer? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  \[ \begin{align*} \text{Provide assessment services only} \\ Additional homeowner mentoring services  \[ \begin{align*} \text{Additional infrared thermal scanning services} \\ \text{Sell insulation} \\ \text{Install insulation} \\ \text{Perform air sealing} \\ \text{Other}  \end{align*}  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  \[ \begin{align*} \text{From Focus on Energy website} \\ \text{From a meeting/exhibit/trade show} \\ \text{A contractor/insulation vendor} \\ \text{From a designer/architect} \\ \text{From family, neighbor, or friend} \\ \text{Mailing/Literature} \\ \text{Utility company} \\ \text{Trade ally (non-contractor)} \\ \text{Other}  \end{align*} | over   | bout how many residential households did you provide energy assessment services to the past year, including households serviced outside of either the Green Madison or Me2 yrams? |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| O 26 to 50 O 51 to 100 O More than 100  5. In addition to providing energy assessment services to customers, what other services or products do you offer? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  Provide assessment services only Additional homeowner mentoring services Additional infrared thermal scanning services Sell insulation Install insulation Perform air sealing Other  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  From Focus on Energy website From a meeting/exhibit/trade show A contractor/insulation vendor From a designer/architect From family, neighbor, or friend Mailing/Literature Utility company Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                           | Please | pick one of the answers below.                                                                                                                                                    |
| More than 100  More than 100  In addition to providing energy assessment services to customers, what other services or products do you offer? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  Provide assessment services only  Additional homeowner mentoring services  Additional infrared thermal scanning services  Sell insulation  Install insulation  Perform air sealing  Other  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  From Focus on Energy website  From a meeting/exhibit/trade show  A contractor/insulation vendor  From a designer/architect  From family, neighbor, or friend  Mailing/Literature  Utility company  Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                           | 0      | 1 to 25                                                                                                                                                                           |
| O More than 100  5. In addition to providing energy assessment services to customers, what other services or products do you offer? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  Provide assessment services only  Additional homeowner mentoring services  Additional infrared thermal scanning services  Sell insulation  Install insulation  Perform air sealing  Other  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  From Focus on Energy website  From a meeting/exhibit/trade show  A contractor/insulation vendor  From a designer/architect  From family, neighbor, or friend  Mailing/Literature  Utility company  Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                     | 0      | 26 to 50                                                                                                                                                                          |
| 5. In addition to providing energy assessment services to customers, what other services or products do you offer? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  Provide assessment services only  Additional homeowner mentoring services  Additional infrared thermal scanning services  Sell insulation  Install insulation  Perform air sealing  Other  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  From Focus on Energy website  From a meeting/exhibit/trade show  A contractor/insulation vendor  From a designer/architect  From family, neighbor, or friend  Mailing/Literature  Utility company  Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                      | 0      | 51 to 100                                                                                                                                                                         |
| products do you offer? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  Provide assessment services only  Additional homeowner mentoring services  Additional infrared thermal scanning services  Sell insulation  Install insulation  Perform air sealing  Other  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  From Focus on Energy website  From a meeting/exhibit/trade show  A contractor/insulation vendor  From family, neighbor, or friend  Mailing/Literature  Utility company  Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 0      | More than 100                                                                                                                                                                     |
| <ul> <li>□ Provide assessment services only</li> <li>□ Additional homeowner mentoring services</li> <li>□ Additional infrared thermal scanning services</li> <li>□ Sell insulation</li> <li>□ Install insulation</li> <li>□ Perform air sealing</li> <li>Other</li> <li>6. How are households generally referred to you? (CHECK ALL THAT APPLY)</li> <li>Please check all that apply and/or add your own variant.</li> <li>□ From Focus on Energy website</li> <li>□ From a meeting/exhibit/trade show</li> <li>□ A contractor/insulation vendor</li> <li>□ From a designer/architect</li> <li>□ From family, neighbor, or friend</li> <li>□ Mailing/Literature</li> <li>□ Utility company</li> <li>□ Trade ally (non-contractor)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                           |        |                                                                                                                                                                                   |
| Additional homeowner mentoring services  Additional infrared thermal scanning services  Sell insulation Install insulation Perform air sealing  Other  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant. From Focus on Energy website From a meeting/exhibit/trade show A contractor/insulation vendor From a designer/architect From family, neighbor, or friend Mailing/Literature Utility company Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Please | check all that apply and/or add your own variant.                                                                                                                                 |
| Additional infrared thermal scanning services  Sell insulation Install insulation Perform air sealing Other  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant. From Focus on Energy website From a meeting/exhibit/trade show A contractor/insulation vendor From family, neighbor, or friend Mailing/Literature Utility company Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |        | Provide assessment services only                                                                                                                                                  |
| Sell insulation Install insulation Perform air sealing Other  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant. From Focus on Energy website From a meeting/exhibit/trade show A contractor/insulation vendor From a designer/architect From family, neighbor, or friend Mailing/Literature Utility company Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        | Additional homeowner mentoring services                                                                                                                                           |
| Install insulation Perform air sealing Other  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant. From Focus on Energy website From a meeting/exhibit/trade show A contractor/insulation vendor From a designer/architect From family, neighbor, or friend Mailing/Literature Utility company Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        | Additional infrared thermal scanning services                                                                                                                                     |
| Other  6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  From Focus on Energy website  From a meeting/exhibit/trade show  A contractor/insulation vendor  From a designer/architect  From family, neighbor, or friend  Mailing/Literature  Utility company  Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |        | Sell insulation                                                                                                                                                                   |
| 6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  From Focus on Energy website  From a meeting/exhibit/trade show  A contractor/insulation vendor  From a designer/architect  From family, neighbor, or friend  Mailing/Literature  Utility company  Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |        | Install insulation                                                                                                                                                                |
| 6. How are households generally referred to you? (CHECK ALL THAT APPLY)  Please check all that apply and/or add your own variant.  From Focus on Energy website  From a meeting/exhibit/trade show  A contractor/insulation vendor  From a designer/architect  From family, neighbor, or friend  Mailing/Literature  Utility company  Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |        | Perform air sealing                                                                                                                                                               |
| Please check all that apply and/or add your own variant.  From Focus on Energy website  From a meeting/exhibit/trade show  A contractor/insulation vendor  From a designer/architect  From family, neighbor, or friend  Mailing/Literature  Utility company  Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Othe   | er                                                                                                                                                                                |
| <ul> <li>□ From Focus on Energy website</li> <li>□ From a meeting/exhibit/trade show</li> <li>□ A contractor/insulation vendor</li> <li>□ From a designer/architect</li> <li>□ From family, neighbor, or friend</li> <li>□ Mailing/Literature</li> <li>□ Utility company</li> <li>□ Trade ally (non-contractor)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 6. H   | ow are households generally referred to you? (CHECK ALL THAT APPLY)                                                                                                               |
| <ul> <li>□ From a meeting/exhibit/trade show</li> <li>□ A contractor/insulation vendor</li> <li>□ From a designer/architect</li> <li>□ From family, neighbor, or friend</li> <li>□ Mailing/Literature</li> <li>□ Utility company</li> <li>□ Trade ally (non-contractor)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Please | check all that apply and/or add your own variant.                                                                                                                                 |
| <ul> <li>□ A contractor/insulation vendor</li> <li>□ From a designer/architect</li> <li>□ From family, neighbor, or friend</li> <li>□ Mailing/Literature</li> <li>□ Utility company</li> <li>□ Trade ally (non-contractor)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |        | From Focus on Energy website                                                                                                                                                      |
| <ul> <li>□ From a designer/architect</li> <li>□ From family, neighbor, or friend</li> <li>□ Mailing/Literature</li> <li>□ Utility company</li> <li>□ Trade ally (non-contractor)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        | From a meeting/exhibit/trade show                                                                                                                                                 |
| <ul> <li>□ From family, neighbor, or friend</li> <li>□ Mailing/Literature</li> <li>□ Utility company</li> <li>□ Trade ally (non-contractor)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |        | A contractor/insulation vendor                                                                                                                                                    |
| <ul> <li>□ Mailing/Literature</li> <li>□ Utility company</li> <li>□ Trade ally (non-contractor)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |        | From a designer/architect                                                                                                                                                         |
| <ul> <li>□ Utility company</li> <li>□ Trade ally (non-contractor)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |        | From family, neighbor, or friend                                                                                                                                                  |
| ☐ Trade ally (non-contractor)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |        | Mailing/Literature                                                                                                                                                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |        | Utility company                                                                                                                                                                   |
| Other                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |        | Trade ally (non-contractor)                                                                                                                                                       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Othe   | er                                                                                                                                                                                |

| 7. On a scale of 1 to 5, where 1 means – "not at all satisfied" and 5 means – "very satisfied," how satisfied are you with the amount of training you received for the program? |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Please pick one of the answers below.                                                                                                                                           |
| O 1 - Not at all satisfied                                                                                                                                                      |
| O 2                                                                                                                                                                             |
| O 3                                                                                                                                                                             |
| O 4                                                                                                                                                                             |
| O 5 - Very satisfied                                                                                                                                                            |
| 8. Have there been any surprises for you in your experience with the program so far? If yes, please describe.                                                                   |
| Please write your answer in the space below.                                                                                                                                    |
|                                                                                                                                                                                 |
| 9. Have you interacted with WECC program staff?                                                                                                                                 |
| Please pick one of the answers below.                                                                                                                                           |
| O Yes                                                                                                                                                                           |
| O No                                                                                                                                                                            |
| O Unsure                                                                                                                                                                        |
| 10. How responsive was WECC program staff on a scale of 1-5 with 1 being not at all responsive and 5 being extremely responsive?                                                |
| Please pick one of the answers below.                                                                                                                                           |
| O 1 - Not at all responsive                                                                                                                                                     |
| O 2                                                                                                                                                                             |
| O 3                                                                                                                                                                             |
| O 4                                                                                                                                                                             |
| O 5 - Extremely responsive                                                                                                                                                      |

| 11. What add             | itional resources or tools could WECC provide that would help you?                |
|--------------------------|-----------------------------------------------------------------------------------|
| Please write your answ   | er in the space below.                                                            |
|                          |                                                                                   |
|                          |                                                                                   |
|                          |                                                                                   |
|                          |                                                                                   |
|                          |                                                                                   |
| 12. On a scal            | e of 1 to 5, where 1 means – "not at all useful" and 5 means – "very useful," how |
|                          | marketing resources created by the program?                                       |
| Please pick one of the a | answers below.                                                                    |
| O 1 - Not a              | t all useful                                                                      |
| O 2                      |                                                                                   |
| O 3                      |                                                                                   |
| O 4                      |                                                                                   |
| O 5 - Very               | useful                                                                            |
| 13. What other           | er marketing resources would be useful to you?                                    |
| Please write your answ   |                                                                                   |
| ·                        | ·                                                                                 |
|                          |                                                                                   |
|                          |                                                                                   |
| •                        |                                                                                   |
|                          |                                                                                   |
|                          |                                                                                   |

| 14. On a scale of 1 to 5, where 1 means – "not at all satisfied" and 5 means – "very satisfied," now satisfied are you with the Green Energy Compass and Surveyor home auditing software cools? |                        |                |       |          |               |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|----------------|-------|----------|---------------|
| Please pick one of the answers below                                                                                                                                                            | w.                     |                |       |          |               |
| O 1 - Not at all sati                                                                                                                                                                           | sfied                  |                |       |          |               |
| O 2                                                                                                                                                                                             |                        |                |       |          |               |
| O 3                                                                                                                                                                                             |                        |                |       |          |               |
| O 4                                                                                                                                                                                             |                        |                |       |          |               |
| O 5 - Very satisfied                                                                                                                                                                            | d                      |                |       |          |               |
| 15. Please elaborate                                                                                                                                                                            | on why you re          | sponded this w | ay?   |          |               |
| Please write your answer in the space                                                                                                                                                           | e below.               |                |       |          |               |
|                                                                                                                                                                                                 |                        |                |       |          |               |
|                                                                                                                                                                                                 |                        |                |       |          |               |
|                                                                                                                                                                                                 |                        |                |       |          |               |
|                                                                                                                                                                                                 |                        |                |       |          | ···           |
|                                                                                                                                                                                                 |                        |                |       |          |               |
|                                                                                                                                                                                                 |                        |                |       |          |               |
| 16. How much do you Green Energy Compa                                                                                                                                                          | _                      |                |       |          | ence with the |
| Please mark the corresponding circle                                                                                                                                                            | e - only one per line. |                |       |          |               |
|                                                                                                                                                                                                 | Strongly               |                |       | Strongly | Not           |
|                                                                                                                                                                                                 | Disagree               | Disagree       | Agree | Agree    | Applicable    |
| I am confident that the<br>software provides accurate<br>modeling and savings                                                                                                                   |                        |                |       |          |               |
| results.                                                                                                                                                                                        | 0                      | 0              | 0     | 0        | 0             |
| The software is easy to use.                                                                                                                                                                    | 0                      | 0              | 0     | 0        | 0             |
| I was provided with enough training on how to use the software.                                                                                                                                 | 0                      | 0              | 0     | 0        | 0             |
|                                                                                                                                                                                                 |                        |                |       |          |               |

| 17. Please describe any problems or issues you are experiencing using the software. |                        |                 |             |          |            |
|-------------------------------------------------------------------------------------|------------------------|-----------------|-------------|----------|------------|
| Please write your answer in the space                                               | ce below.              |                 |             |          |            |
|                                                                                     |                        |                 |             |          |            |
|                                                                                     |                        |                 |             |          |            |
|                                                                                     |                        |                 |             |          |            |
|                                                                                     |                        |                 |             |          |            |
|                                                                                     |                        |                 |             |          |            |
|                                                                                     |                        |                 |             |          |            |
| 18. How much do you with the Energy Advosary energy in their h                      | ocates, who pro        |                 |             |          |            |
| Please mark the corresponding circle                                                | e - only one per line. |                 |             |          |            |
|                                                                                     | Strongly               |                 |             | Strongly | Not        |
|                                                                                     | Disagree               | Disagree        | Agree       | Agree    | Applicable |
| Working with the Energy                                                             |                        |                 |             |          |            |
| Advocates has helped make my job easier.                                            | 0                      | 0               | 0           | 0        | 0          |
| The Energy Advocates presence hinders projects.                                     | 0                      | 0               | 0           | 0        | 0          |
| The Energy Advocates help                                                           |                        |                 |             |          |            |
| homeowners better understand the program.                                           | 0                      | 0               | 0           | 0        | 0          |
| The Energy Advocates help                                                           |                        |                 |             |          |            |
| homeowners take the next step in the program.                                       | 0                      | 0               | 0           | 0        | 0          |
| The Energy Advocates                                                                |                        |                 |             |          |            |
| provide homeowners with                                                             | 0                      | 0               | 0           | 0        | 0          |
| useful energy saving tips.                                                          |                        |                 | <del></del> | <u> </u> |            |
| 19. How frequently d                                                                | o you interact v       | vith the Energy | Advocates?  |          |            |
| Please pick one of the answers belo                                                 | w.                     |                 |             |          |            |
| O Every day                                                                         |                        |                 |             |          |            |
| O 2 to 6 times a w                                                                  | eek                    |                 |             |          |            |
| O About once a we                                                                   | eek                    |                 |             |          |            |
| O About once a mo                                                                   | onth                   |                 |             |          |            |
| O Never                                                                             |                        |                 |             |          |            |

|        | 20. Do you have any suggestions on how Energy Advocates can further support projects? (If yes, please describe) |  |  |
|--------|-----------------------------------------------------------------------------------------------------------------|--|--|
| Please | write your answer in the space below.                                                                           |  |  |
|        |                                                                                                                 |  |  |
|        |                                                                                                                 |  |  |
|        |                                                                                                                 |  |  |
|        |                                                                                                                 |  |  |
|        |                                                                                                                 |  |  |
| 04 \   |                                                                                                                 |  |  |
|        | What do you think is the primary reason why customers decide to participate in the gram?                        |  |  |
| Please | pick one of the answers below or add your own.                                                                  |  |  |
| 0      | Save money                                                                                                      |  |  |
| 0      | Be more comfortable in home                                                                                     |  |  |
| 0      | Help the environment                                                                                            |  |  |
| 0      | Improve health and safety of home                                                                               |  |  |
| 0      | Help improve local community                                                                                    |  |  |
| 0      | Don't know                                                                                                      |  |  |
| Othe   | er                                                                                                              |  |  |

|        | 22. Why do you think customers decide not to have an energy assessment? (CHECK ALL THAT APPLY)                                    |  |  |  |  |
|--------|-----------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| Please | check all that apply and/or add your own variant.                                                                                 |  |  |  |  |
|        | Unsure how to schedule an appointment                                                                                             |  |  |  |  |
|        | Could not obtain financing/can't afford to make improvements they would recommend anyway                                          |  |  |  |  |
|        | Too much work /it seems like a hassle                                                                                             |  |  |  |  |
|        | Too busy                                                                                                                          |  |  |  |  |
|        | Plan on selling their house in the near future                                                                                    |  |  |  |  |
|        | Will make improvements on their own                                                                                               |  |  |  |  |
|        | Think home is already pretty energy efficient                                                                                     |  |  |  |  |
|        | Don't know                                                                                                                        |  |  |  |  |
| Othe   | er                                                                                                                                |  |  |  |  |
|        |                                                                                                                                   |  |  |  |  |
|        | Why do you think customers who have an energy assessment later decide not to install recommended measures? (CHECK ALL THAT APPLY) |  |  |  |  |
| Please | check all that apply and/or add your own variant.                                                                                 |  |  |  |  |
|        | Too expensive/could not afford                                                                                                    |  |  |  |  |
|        | Could not obtain financing                                                                                                        |  |  |  |  |
|        | Too much work /it seems like a hassle                                                                                             |  |  |  |  |
|        | Too busy/didn't get around to it                                                                                                  |  |  |  |  |
|        | Decided to do work on their own                                                                                                   |  |  |  |  |
|        | Think home is already pretty energy efficient                                                                                     |  |  |  |  |
|        | Did not think energy savings justified costs                                                                                      |  |  |  |  |
|        | The project would have required disruptive work in the house                                                                      |  |  |  |  |
|        | Don't know                                                                                                                        |  |  |  |  |
| Othe   | er                                                                                                                                |  |  |  |  |
| l      |                                                                                                                                   |  |  |  |  |
|        |                                                                                                                                   |  |  |  |  |

|               | Are you aware that the Green Madison and Me2 program offers a financing option through nmit Credit Union to customers?                                                                                                                                                             |
|---------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Please        | e pick one of the answers below.                                                                                                                                                                                                                                                   |
| 0             | Yes                                                                                                                                                                                                                                                                                |
| 0             | No                                                                                                                                                                                                                                                                                 |
| 0             | Don't know                                                                                                                                                                                                                                                                         |
|               | In your opinion, how has the financing offer through Summit Credit Union affected ticipation levels?                                                                                                                                                                               |
| Please        | e pick one of the answers below.                                                                                                                                                                                                                                                   |
| 0             | Participation has increased                                                                                                                                                                                                                                                        |
| 0             | Participation has remained the same                                                                                                                                                                                                                                                |
| 0             | Participation has decreased                                                                                                                                                                                                                                                        |
| 0             | Don't know                                                                                                                                                                                                                                                                         |
| how           | On a scale of 1 to 5, where 1 means – "not at all satisfied" and 5 means – "very satisfied," v satisfied are you with the program's Approved Contractors performance?                                                                                                              |
| 0             | 1 - Not at all satisfied                                                                                                                                                                                                                                                           |
| 0             | 2                                                                                                                                                                                                                                                                                  |
| 0             | 3                                                                                                                                                                                                                                                                                  |
| 0             | 4                                                                                                                                                                                                                                                                                  |
| 0             |                                                                                                                                                                                                                                                                                    |
|               | 5 - Very satisfied                                                                                                                                                                                                                                                                 |
| 27.<br>or M   | 5 - Very satisfied  When you perform your final test-out during the post-assessment for the Green Madison Me2 program, how often do you have to ask the Approved Contractors to come back to the ne to correct their improvement work?  Period one of the answers below.           |
| 27.<br>or M   | When you perform your final test-out during the post-assessment for the Green Madison Me2 program, how often do you have to ask the Approved Contractors to come back to the ne to correct their improvement work?  Se pick one of the answers below.                              |
| 27.<br>or M   | When you perform your final test-out during the post-assessment for the Green Madison<br>Me2 program, how often do you have to ask the Approved Contractors to come back to the ne to correct their improvement work?                                                              |
| 27.<br>or M   | When you perform your final test-out during the post-assessment for the Green Madison Me2 program, how often do you have to ask the Approved Contractors to come back to the ne to correct their improvement work?  Pick one of the answers below.  Very Often                     |
| 27. or M hom  | When you perform your final test-out during the post-assessment for the Green Madison Me2 program, how often do you have to ask the Approved Contractors to come back to the ne to correct their improvement work?  Pepick one of the answers below.  Very Often  Often  Sometimes |
| 27. or Months | When you perform your final test-out during the post-assessment for the Green Madison Me2 program, how often do you have to ask the Approved Contractors to come back to the ne to correct their improvement work?  Pepick one of the answers below.  Very Often  Often            |

| 28. How would you say the program has affected the number of pre-assessments (energy audits) you perform?                                                                                                                    |                      |                 |                |               |                        |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-----------------|----------------|---------------|------------------------|
| Please pick one of the answers belo                                                                                                                                                                                          | w.                   |                 |                |               |                        |
| O The number of p                                                                                                                                                                                                            | ore-assessmen        | ts has increase | ed             |               |                        |
| O The number of p                                                                                                                                                                                                            | ore-assessmen        | ts has remaine  | d the same     |               |                        |
| O The number of p                                                                                                                                                                                                            | ore-assessmen        | ts has decreas  | ed             |               |                        |
| O Don't know                                                                                                                                                                                                                 |                      |                 |                |               |                        |
| 29. How would you s<br>perform?                                                                                                                                                                                              | ay the program       | has affected t  | he number of p | ost-assessmen | its you                |
| Please pick one of the answers belo                                                                                                                                                                                          | w.                   |                 |                |               |                        |
| O The number of p                                                                                                                                                                                                            | oost-assessme        | nts has increas | ed             |               |                        |
| O The number of p                                                                                                                                                                                                            | oost-assessme        | nts has remain  | ed the same    |               |                        |
| O The number of p                                                                                                                                                                                                            | oost-assessme        | nts has decrea  | sed            |               |                        |
| O Don't know                                                                                                                                                                                                                 |                      |                 |                |               |                        |
| 30. On a scale of 1 to 5, where 1 means – "not at all satisfied" and 5 means – "very satisfied," how satisfied are you with the following aspects of the program?  Please mark the corresponding circle - only one per line. |                      |                 |                |               |                        |
|                                                                                                                                                                                                                              | Not at all satisfied | 2               | 3              | 4             | Very<br>satisfied<br>5 |
| The amount of incentives/rewards offered to customers                                                                                                                                                                        | 0                    | 0               | 0              | 0             | 0                      |
| The financing offer                                                                                                                                                                                                          | 0                    | 0               | 0              | 0             | 0                      |
| The level of outreach and marketing done by the program                                                                                                                                                                      | 0                    | 0               | 0              | 0             | 0                      |
| The overall program                                                                                                                                                                                                          | 0                    | 0               | 0              | 0             | 0                      |
|                                                                                                                                                                                                                              |                      |                 |                |               |                        |

| 31.    | Do you have any suggestions on how to boost participation in the program?     |
|--------|-------------------------------------------------------------------------------|
| Please | write your answer in the space below.                                         |
|        |                                                                               |
|        |                                                                               |
|        |                                                                               |
|        |                                                                               |
|        |                                                                               |
| 32.    | Would you recommend the program to others (your clients, family and friends)? |
| Please | pick one of the answers below.                                                |
| 0      | Yes                                                                           |
| 0      | No                                                                            |
| 0      | Unsure                                                                        |