

COLUMBIA RESEARCH CORPORATION

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February 10, 2011

Ms. Christina Munro
FOIA Office
Bonneville Power Administration
Routing: DK-7
P.O. Box 3621
Portland, Oregon 97208

SUBJECT: FOIA Request

Dear Ms. Munro:

Pursuant to the Freedom of Information Act ("FOIA"), I hereby request the following documents:

A copy of the contract(s) between BPA and EnerNOC and/or Ecofys-US relating to demand responses to manage intermittent wind power. See attached press release and article from February 2011.

I am willing to pay \$50 for search and copy charges. Please call me if you expect the charges to exceed that amount.

Thank you.

Sincerely,



Dan Seligman
Attorney at Law

RECEIVED BY BPA FOIA OFFICE THIS DATE: 2.14.11
DUE DATE: 3.15.11
EX.# BPA-2011-00022-F

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Contact: Media Relations: Sarah McAuley, (617) 532.8195, news@enernoc.com
Investor Relations: Will Lyons, (617) 532.8104, ir@enernoc.com

EnerNOC's DemandSMART™ Chosen by BPA to Showcase Power of Demand Response to Manage Intermittent Wind Power

BOSTON, MA and SAN DIEGO, CA, February 1, 2011 – EnerNOC, Inc. (NASDAQ: ENOC), a leading provider of commercial, institutional and industrial demand response, announced today from DistribuTECH (Booth #2641) that it will provide Bonneville Power Administration (BPA) with demand response capacity managed by EnerNOC's DemandSMART™ application to facilitate grid stability as BPA integrates wind-powered generation into its transmission system. The project, led by renewable energy consultancy Ecofys US, Inc., will demonstrate the ability of EnerNOC's fully automated demand response capacity to act as a balancing resource, responding if necessary in fewer than 10 minutes to changing system needs. This is the first project of its kind to draw upon demand response capacity from commercial and industrial sites to balance both increases and decreases in supply from renewable resources, as well as traditional generation.

"It is a unique challenge to manage intermittent renewable resources, but we expect to show that some kinds of demand response have the flexibility required to match system needs," said Ken Corum, a Senior Economist with the Northwest Power and Conservation Council. "EnerNOC has proven that its demand response technology can be counted on to show up where and when it's needed, and we hope that its participation in this program will lead the way for other utilities and grid operators looking to utilize demand response to help balance their increasingly diverse generation systems."

EnerNOC's demand response resources have been widely deployed with utility and grid operator partners to meet capacity, emergency, economic, and ancillary service needs. This project leverages EnerNOC's proven, quick-response DR capabilities to balance load both when wind output decreases, in which case demand response is used for load curtailment, and when it increases suddenly, during which time sites in EnerNOC's network will increase demand. By providing a demand-side solution for maintaining load stability, EnerNOC's implementation of demand response technology is designed to help reduce BPA's investments in supply-side and storage infrastructure to prevent grid destabilization due to the integration of variable generation sources like wind.

"EnerNOC has used automated demand response to address peak demand for years, and it is a natural extension of our capabilities to use the same technology to balance sudden load drops and spikes," said Tim Healy, Chairman and CEO of EnerNOC. "This project not only showcases the technological capabilities of EnerNOC's DR application, but also demonstrates that utilities are expanding their thinking when it comes to leveraging demand-side resources in areas where more expensive, traditional generation has typically been used."

For information about EnerNOC's demand response network or its suite of energy management

From the Portland Business Journal:

http://www.bizjournals.com/portland/morning_call/2011/02/bpa-partners-with-enernoc-ecofys.html

BPA partners with EnerNOC, Ecofys

Portland Business Journal

Date: Friday, February 4, 2011, 7:12am PST

Related:

[Corvallis](#)

At the smart-grid oriented trade show DistribuTech this week, **EnerNOC** announced it would partner with **Bonneville Power Administration** and Ecofys-US Inc. on a project to improve the stability of the Northwest grid.

As [Sustainable Business Oregon reports](#), the project, which got underway quietly in September and runs for two years, will work with residential and commercial sectors to employ existing energy storage capacity to balance the peaks and valleys of power supply and demand.