## KNOW YOUR WHY—

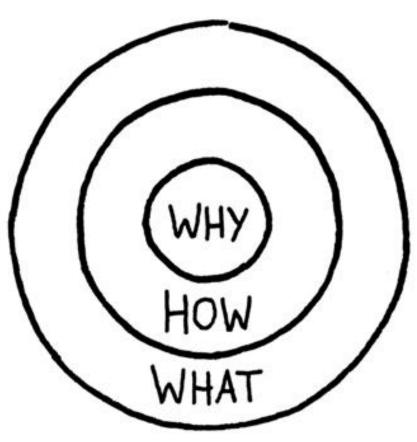


## WHAT'S YOUR WHY?





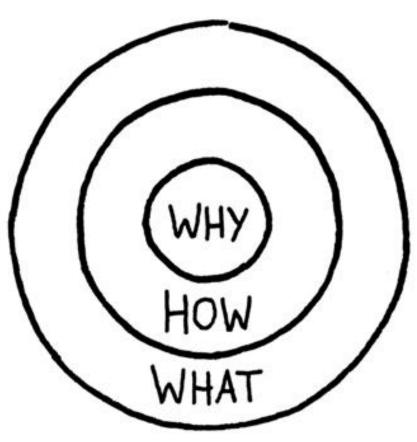




© 2013 Simon Sinek, Inc.



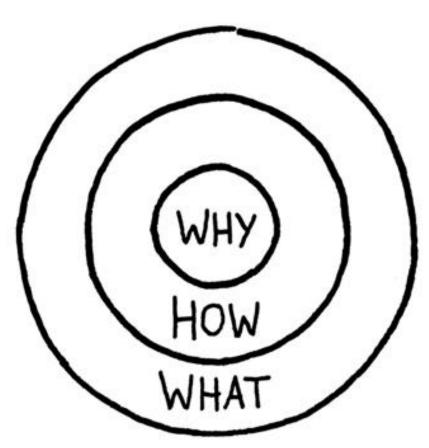




© 2013 Simon Sinek, Inc.







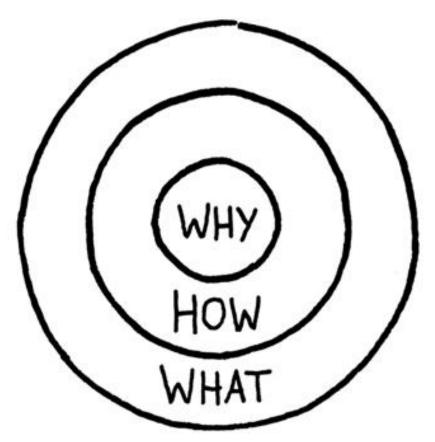
#### What

Every organization on the planet knows WHAT they do. These are Products or the services they offer.

@ 2013 Simon Sinek, Inc.







#### © 2013 Simon Sinek, Inc.

#### What

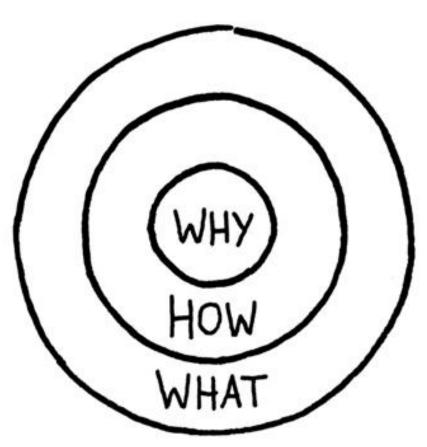
Every organization on the planet knows WHAT they do. These are Products or the services they offer.

#### How

Some organizations know HOW they do it. These are the things that make them special or set them apart from their competition.







© 2013 Simon Sinek, Inc.

#### What

Every organization on the planet knows WHAT they do. These are Products or the services they offer.

#### How

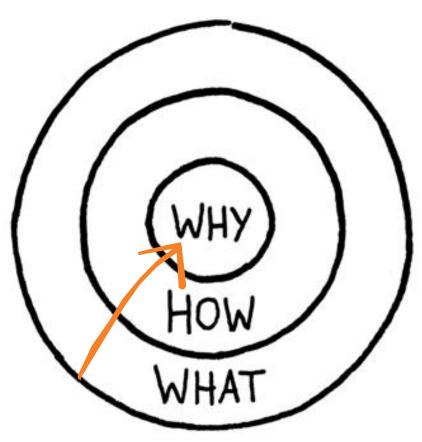
Some organizations know HOW they do it. These are the things that make them special or set them apart from their competition.

#### Why

Very few organizations know WHY they do what they do. WHY is not about the result. It's a purpose, cause or belief. It's the very reason your organization exists.



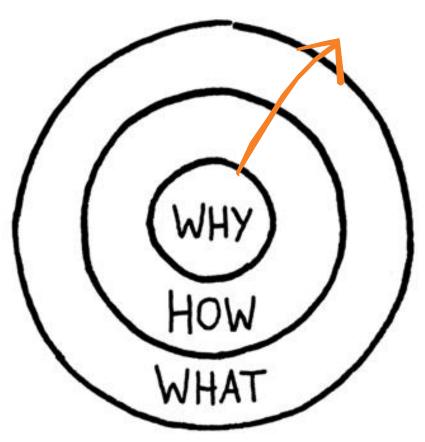




© 2013 Simon Sinek, Inc.







© 2013 Simon Sinek, Inc.



# WHAT WAS YOUR INSPIRATION?



# HIGHER CALLING







# MISSION







# HAVE FUN!







## LOTS OF BENEFITS







# HANG OUT WITH COOL PEOPLE





# YOU ARE THE FUTURE







# DO YOU KNOW YOUR WHY?







# HOW YOU CAN HELP

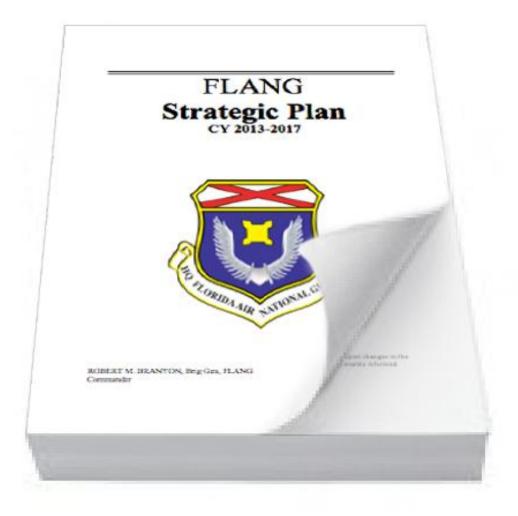




#### FLNG STRATEGIC PLAN









Integrity First
Service Before Self
Excellence in All We Do





## EXCELLENCE





## Sacrifice

