



# **Naval Facilities Engineering Command Europe Africa Southwest Asia**

## **Workload Projections for FY16 and outyears**

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# Area of Responsibility



## EURAFSWA by the #s

- 3 Theaters of Operations
- 5 COCOMs
- 2 Fleet Commanders
- 1 REGCOM
- 8 countries
  - + 27 for HA Projects
- 4 time zones
- 6 currencies
- 8 distinct labor laws
- 8 pay systems
- 8 workforce groups
- 167 leases
  - \$108.6M annual value
- 15 countries
- 9,321 acres
- 4,251 buildings
- \$761M FY15 VOB
- \$9.1B PRV
- 11% vacancy rate
  - 20% US civilian vacancies
- 1,300 authorized billets

# Business Volume (FY15 – FY17)



Business Line	FY15	FY16	FY17
<b>Capital Improvements</b>			
Work-In-Place (WIP)	\$ 252M	\$230M	\$200M
Design-In-Place (DIP)	\$ 290M	\$240M	\$220M
<b>Public Works</b>			
Facilities-In-Place (FIP)	\$ 134M	\$138M	\$135M
Facilities Sustainment (in House, non project work)	\$ 16M	\$16M	\$16M
<b>Environmental</b>			
Compliance Contracts	\$ 2M	\$ 0.5M	\$0.5M
<b>Asset Management</b>			
Real Estate-In-Place (RIP)	\$111M	\$111.7M	\$124M

# Energy Program Workload Increasing



## Energy Saving Contracting Opportunities:

- **Energy Conservation Investment Program (ECIP)**
  - Part of MILCON program
  - Must be renewable (solar, wind, etc.)
- **Energy Saving Performance Contracts (ESPC)**
  - Contracts with Energy Service Companies (ESCOs)
  - Guaranteed savings, verified through annual Measurement and Verification (M&V) reports

Navy Energy Security website:

<http://www.secnav.navy.mil/eie/pages/Energy.aspx>



## EURAFSWA Energy Projects FY12 – FY17

FY	Number of Projects	Planned Program Amount (\$M)
2012	7	6
2013	15	15
2014	9	18
2015	12	8
2016	6	3
2017	9	15
2016-2018	ESPC	150-350

# Base Operation Support (BOS) Contract



Scope	Location of work	Estimated Budget Range	Type and Duration	Projected RFP	Current Contract Expires
BOS - Services & PMI	Manama, Bahrain	\$60M - 120M (8 years)	FFP/IDIQ 12 mo Base 7 - 1yr Options	Q2 FY2016	Nov-16
BOS - Services & PMI	Camp Lemonier, Djibouti	\$300M - 600M (8 years)	FFP/IDIQ 12 mo Base 7 - 1yr Options	Q2 FY2016	Jun-17
BOS - Services & PMI	Deveselu, Romania	\$10M - 20M (8 years)	FFP/IDIQ 12 mo Base 7 - 1yr Options	Q4 FY2016	Jun-17
BOS - Services & PMI	Naples, Italy	\$50M - 75M (8 years)	FFP/IDIQ 12 mo Base 7 - 1yr Options	Q2 FY2017	Sep-17
BOS - Services & PMI	Souda Bay, Crete	\$30M - 50M (8 years)	FFP/IDIQ 12 mo Base 7 - 1yr Options	Q2 FY2017	Sep-17

# Environmental Service Contracts



SCOPE	Location of Work	Contract Capacity/ Duration	Projected IFB/RFP	Projected Award Date
Oil and Hazardous Substance Spill Response and Clean-up	Bahrain and UAE	\$3M/ 5 yrs	Apr 2017	Sep 2017
Used Oil Recycling	CLDJ	\$3M/ 5 yrs	Sep 2017	Feb 2018
Laboratory Sampling and Analysis Services	Spain	\$2.5M/ 5 yrs	Jul 2018	Dec 2018
Laboratory Sampling and Analysis Services	Bahrain and UAE	\$1.25M/ 5 yrs	2017	2017
Medical Waste Hazardous Waste Incineration	Bahrain	\$1.5M/ 5 yrs	2017	2017
Shop Towel/Rag Laundry and Used Oil Collection, Transport and Recycling	Bahrain and UAE	\$0.3M/ 5 yrs	2017	2017
Small Arms Range Cleaning	Bahrain	\$0.3M/ 5 yrs	2017	2017
Hazardous Waste Collection and Transportation	Bahrain and UEA	\$0.3M/ 5 yrs	2017	2017

# Capital Improvements – Design & Engineering Procurements



- **Current Architect-Engineer IDIQ Contracts:**
  - **PWD Rota - Spain AE IDIQ (Rota, Moron, etc.)**
    - Base year of 3 year contract (Base Year + 2 option years)
  - **PWD Souda Bay – AE IDIQ**
    - Base year of 3 year contract (Base Year + 2 option years)
  - **Europe AE IDIQ**
    - Base Year of 5 year contract (Base year + 4 option years)
  - **Africa/Southwest Asia AE IDIQ**
    - Currently in 1st option year (Base Year + 2 Option Years)
- **Way Ahead**
  - **No longer procuring AE MAC**
    - HQ ACQ policy
  - **Diversified ACQ Toolbox**
    - Must review requirements across the AOR
    - Match tools (IDIQ) to requirements,
      - Specialty Contracts, i.e. Mech/Elec, Civ/Struct, Waterfront, etc.
  - **Similar approach will be applied to Construction MACCs**

# Capital Improvements Construction Procurements



## • Construction

### - Multiple Award Construction Contracts (MACC)

- Design-Build MACC Contract Capability
- 3 to 5 Construction Contractors
- Typically 5 year MACC contracts (Base year + 4 option years)

<ul style="list-style-type: none"> <li>•PWD Bahrain</li> <li>- MACC – FY15 Awarded</li> </ul>	<ul style="list-style-type: none"> <li>•PWD Djibouti</li> <li>- MACC – FY13 Awarded</li> <li>- Mini MACC – FY15/16 solicitation</li> </ul>
<ul style="list-style-type: none"> <li>•PWD Sigonella</li> <li>- MACC – In solicitation</li> </ul>	<ul style="list-style-type: none"> <li>•PWD Rota</li> <li>- MACC – FY15 Awarded</li> </ul>
<ul style="list-style-type: none"> <li>•PWD Naples</li> <li>- Mini MACC– In solicitation</li> </ul>	

### – Job Order Contract (JOC)

- Design-Build JOC Contract Capability
- 1 - Single Construction Contractor
- Typically 5 year JOC contracts (Base year + 4 option years)

<ul style="list-style-type: none"> <li>•PWD Bahrain (Island Wide)</li> <li>- JOC – FY13 Awarded</li> </ul>	<ul style="list-style-type: none"> <li>•PWD Djibouti</li> <li>- JOC – FY14 Awarded</li> </ul>
<ul style="list-style-type: none"> <li>•PWD Rota</li> <li>- JOC – FY14 Awarded</li> </ul>	<ul style="list-style-type: none"> <li>•PWD Naples</li> <li>- JOC – FY14 Awarded</li> </ul>
<ul style="list-style-type: none"> <li>•PWD Sigonella</li> <li>- JOC – FY15 solicitation</li> </ul>	

### – Stand Alone Procurements

- Low Price Technically Acceptable (LPTA)
- Best Value Source Selection (BVSS)



# MILCON Workload Carryover FY14 and Prior



Project Location	P Number - Project Title	Budget Range (\$M)
Sigonella (Niscemi), Italy	P3204 – UAS SATCOM Relay Pads and Facility	\$12.8 - \$15.8
Souda Bay, Crete	P908 - Intermodal Access Road	\$3.9 - \$4.8
Vicenza, Italy	P911 - Barracks	\$30.6 - \$37.8
United Arab Emirates	P960 - BAMS Operational Facilities	\$28.9 - \$35.7
Aviano, Italy	Aviano Library Build Out	\$2.3 - \$2.6

# MILCON Workload – FY15 & FY16



## •FY15

Project Location	P Number - Project Title	Budget Range (\$M)
Djibouti	P330 – Entry Control Point	\$9.0 - \$10.4
Rota	P712 – Power Systems Upgrade	\$18.4 - \$21.3
Bahrain	P955 – P8A Hangar & Support Facilities	\$25.3 - \$29.2
Djibouti	P0004 – Construct Perimeter Boundary Chabelly Airfield	\$7.1 - \$8.1
Moron, Spain	P1014 – Demo\Consolidate Vehicle Ops Shop, Admin, GOV parking lot	\$2.4 - \$2.8
Sigonella, Italy	P077 – Missile Warning Facility	\$1.4 - \$2.1

## •FY16 (pre-decisional)

Project Location	P Number - Project Title	Budget Range (\$M)
Bahrain	P976 – Mina Salman Pier Replacement	\$35.4 - \$40.0
Bahrain	P970 – Ship Maintenance Support Facility	\$48.9 - \$55.2
Djibouti	P1701 – Construct Fuel Storage Facilities	\$41.1 - \$46.3
Poland	P401 – Aegis Ashore Missile Defense Complex	\$48.2 - \$54.4
Sigonella, Italy	P655 – P8A Hangar and Training Facilities	\$58.6 - \$66.1
Sigonella, Italy	P407 – BAMS Aircraft and Maintenance Hangar	\$38.2 - \$43.1
Rota, Spain	P115 – Rota Elementary and High School Additions	\$12.8 - \$14.5

# Design / Acquisition Planning



- **Strategic Program Guidelines**

- **Design Strategy**

- Determine in-house capacity for RFP/design development
    - Reach back to available LANT and MIDLANT AE vehicles to distribute surge work

- **Construction Acquisition Strategy – general guidelines**

- >\$10M Stand Alone Full and Open
    - <\$10M Consideration for MACC applicability
    - Planning becomes more tactical when the program is authorized

- **Variation from Design-Build when upfront design required due to**

- Project complexity/Specific Design control required
    - Permitting requirements (Complex host nation / Mixed Commission agreements)
    - Explosive Safety Approval (NOSSA / DDESB)
    - Supported Commander preference
    - Need for in-house design experience

- **Variations in Acquisition Strategy include**

- MACC capacity and scope applicability
    - Use Stand Alone where MACCs do not offer specialization (Piers/Airfields)
    - Project packaging due to proximity of projects
    - Timing of multiple solicitations
    - Contract Packaging in logistically challenging locations
      - Africa, Remote locations in Europe and Southwest Asia

# Acquisition Methods & Vehicles



- **Full and Open Competition**

- Low-Price/ Technically Acceptable (LPTA)
- Best Value Source Selection (BVSS) - the Tradeoff Process
- May award with or without discussions

- **Multiple Award Construction Contracts – 5 yr POP**

- As many as 6 contractors selected
- Full and Open within MACC
- Current MACCs: Bahrain, CLDJ, Naples, Sigonella, Rota
- Presently Soliciting: CLDJ, Naples, Sigonella and Souda Bay

- **Job Order Contract (JOC) – 5 yr POP**

- Naples, Souda Bay, CLDJ, Bahrain, Rota

- **Indefinite Delivery Indefinite Quantity A&E Contracts – 3 yr POP**

- **Indefinite Delivery Indefinite Quantity Construction Contracts**

- Paving/Paving (Rota in Solicitation), Roofing (Sigonella), Utility Distribution, CWU/CLU

# Points of Contact



- **NAVFAC EURAFSWA Chief of Contracts**

- **Ms. Laura Haverlock**

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- **NAVFAC Atlantic Acquisition Team Lead**

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# Important Websites



- **System for Award Management (<https://www.SAM.gov>)**

- This is the new website used for contractor registration; it replaced Central Contractor Registration. It also replaces the Online Representations and Certifications Application and the Excluded Parties List System. Your company needs to be registered on the System for Award Management if you hadn't already registered in Central Contractor Registration.

- **Federal Business Opportunities (<https://www.fbo.gov>)**

- Federal site for posting solicitations and announcements for pending contracts

- **Navy Electronic Commerce Online (<https://www.neco.navy.mil>)**

- NAVFAC site for posting solicitations

- **EuroNECO (<https://euro.neco.navy.mil>)**

- NAVFAC EURAFSWA site for posting solicitations

- **Acquisition Central (<https://www.acquisition.gov>)**

- Contracting regulations and processes

- **Check regularly for RFP/Synopsis updates :**

- EURONECO (<https://euro.neco.navy.mil> )
- Federal Business Opportunities (<https://www.fbo.gov>)

# Leasing Activity



Activity	# of Leases	Approx. Annual Value
Africa	11	1.9M
Bahrain	100	35.7M
Gaeta/Naples/Rome	13	1.6M
Sigonella	9	12.4M
Souda Bay	2	868M
Spain/Madrid	1	265K
Support Site	3	43.2M
UAE	20	15.6M
<b>Total</b>	<b>159</b>	<b>111.5M</b>
Activity	# of Agreements	Annual Value
France	1	0
Romania	1	0
Activity	# of Licenses	Approx. Annual Value
Africa/Djibouti	1	39K
Bahrain	1	96K
<b>Grand Total</b>	<b>163</b>	<b>111.7M</b>