

Meeting of the National Grain Car Council

Thursday, September 15, 2016
Chase Park Plaza Hotel
212 North Kingshighway
Saint Louis, Missouri 63108

AGENDA

1:00 pm*

- 1) Welcome and call to order
 - Safety Briefing –Vice Chairman Sharon Clark
 - Chairman Mark Van Cleave
 - Cochairman Deb Miller
 - Ryan Pellett (J.D. Heiskell & Co)., Chairman – TEGMA
- 2) Member Introductions
 - Fred Forstall – Approved Substitutes
 - Members – Self introductions
- 3) Adoption of 2015 Minutes – Mark Van Cleave
- 4) Financial Report – Sharon Trudell, Secretary/Treasurer
- 5) “Agricultural Productivity: Innovating to Grow More, With Less”
Jeff Naw n, Global Grain Trade and Biotech Affairs Lead, DuPont Pioneer

2:30-2:45 pm

Break

- 6) Class I Railroad Reports – asset changes (cars, locomotives, crew s), significant service metrics, significant grain-related program, and other lines of business which may impact harvest shipments. Moderator: Tim McNulty
- 7) Class II/III Railroad Reports – car supply, locomotive and crews, harvest outlook, market outlook, additional concerns. Moderator: Sharon Trudell
- 8) Shipper Panels
 - Supply dynamics: crop size, condition, farmer selling, harvest timing, crop movement to market, on-farm storage, w hich markets the farmer anticipates selling into, w hy, and by w hat transport mode. (Fray, Jones, Pope)
 - Demand Dynamics: w orld crop supply & demand, impact on U.S. demand (imports/exports), and current dynamics by market - export, processor, feed. (Hildebrand, Hansen, Henke)
- 9) Freight Car Equipment Summary – Mark Van Cleave
- 10) Closing Remarks
 - Chairman Daniel Elliott
 - Commissioner Ann Begeman
 - Cochairman Deb Miller

5:00 pm

- 11) Adjourn – Mark Van Cleave

*Start time is tentative based on arrival of out-of-town members and guests.