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2016 FEB 22 AM 9: 29

OFFICE OF CHAIRMAN

February 9, 2016

Re: Canadian Pacific Railway LTD's proposal to acquire Norfolk Southern Corporation

Dear Chairman Elliott and Surface Transportation Board Members:

I am writing you today to express our support regarding Canadian Pacific Railway's proposal to acquire Norfolk Southern Corporation.

We are a rail car storage company and I as the owner have been in the Railroad industry for 40 years and have seen many mergers that have brought benefits to shippers and customers alike. We as a company are always looking for two major RR's to merge to make traffic moving in the US and Canada more seamless with less interchanges. Such interchanges, like Chicago, are always a hold up to those who ship to and through this location. A merger between these two rail companies would further reduce transit days if combined in to one Railroad.

I also support this merger because of rate structure reasons. A combined merger in to one Railroad would mean that customers like me would only need to contact one Railroad instead of two for through rates between the US and Canada. As our business grows between the two countries I see this as a definite advantage.

Lastly, it has been my experience that a combined merger of two large Railroads helps to break down historical roadblocks in doing business to new segments of business. Our rail car storage business is a business that the Class I Railroad's do not favor, by merging two companies, upper management blend their ways of doing business on down the line and breaks down this historical way of doing business by bringing in and combining fresh ideas from both RR's that merge.

For the above reason, Viper Rail Car Storage supports a CP-NS combination.

We urge the Surface Transportation Board to judge the proposal on its merits and we look forward to a positive outcome.

Sincerely,



Bill Denkers - Owner