



JANUARY 16, 2016

The Honorable Daniel R. Elliott III
Chairman, United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423-0001

The Honorable Ann D. Begeman
Vice Chairman, United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423-0001

The Honorable Deb Miller
Member, United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423-0001

Dear Chairman Elliott and Surface Transportation Board Members,

I am writing you today, to express our support regarding Canadian Pacific Railway Limited's (CP) proposal for a CP-Norfolk Southern Corporation (NS) combination.

Transport Services and Logistics is a 3rd party organization with 8 offices in 7 countries, including the USA and Canada. We provide our clients intermodal rail options in Canada, the United States and cross border between our countries.

Transport Services & Logistics Canada Ltd., believes a CP-NS combination will create a transcontinental railroad with the scale and reach to deliver improved levels of service to us and enable us to better serve our own customers and communities, while improving safety and enhancing competition.

CP's proposal is timely and introduces a number of positive, future-focussed ideas to vastly improve North America's transportation network. We believe the proposal is in the public interest as it would improve overall service while meaningfully enhancing competition amongst the Class 1s and with other transportation modes. Specifically, we believe the following points in CP's proposal are key;

- alleviating the long-standing issue of congestion in Chicago
- providing flexibility to avoid choke points as they arise on the network whether at Chicago or elsewhere
- increasing capacity for all shippers without creating the need for more infrastructure
- creating efficient, reliable single-line service thereby reducing shipper equipment costs and inventory carry requirements
- opening up new market opportunities
- reducing highway congestion while lowering fuel consumption on the joint network
- offering unparalleled customer service and competitive rates

For the above reasons, TSL Canada LTd., supports the proposed CP-NS combination. Should the combination be presented to the Surface Transportation Board for consideration, we urge you to judge the proposal on its merits.

Please contact us at Craig Bailey for more information.

Sincerely,

A handwritten signature in blue ink, appearing to read 'C Bailey', with a stylized flourish at the end.

Craig Bailey
President and CEO
Transport Services & Logistics Canada Ltd.

cc: Keith Creel
President and Chief Operating Officer
Canadian Pacific