STS STARLINERCAN

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February 18, 2016

The Honorable Daniel R. Elliott III Chairman, United States Surface Transportation Board 395 E Street, SW Washington, DC 20423-0001

The Honorable Ann D. Begeman Vice Chairman, United States Surface Transportation Board 395 E Street, SW Washington, DC 20423-0001

The Honorable Deb Miller Member, United States Surface Transportation Board 395 E Street, SW Washington, DC 20423-0001

Dear Chairman Elliott and Surface Transportation Board Members,

I am writing you today, to express our support regarding Canadian Pacific Railway Limited's (CP) proposal for a CP-Norfolk Southern Corporation (NS) combination.

Our ORGANIZATION STS Starliner Can believes a CP-NS combination will create a transcontinental railroad with the scale and reach to deliver improved levels of service to us and enable us to better serve our own customers and communities, while improving safety and enhancing competition.

CP's proposal is timely and introduces a number of positive, future-focused ideas to vastly improve North America's transportation network. We believe the proposal is in the public interest as it would improve overall service while meaningfully enhancing competition amongst the Class 1s and with other transportation modes. Specifically, we believe the following points in CP's proposal are key such as:

- increasing capacity for all shippers without creating the need for more infrastructure
- creating efficient, reliable single-line service thereby reducing shipper equipment costs and inventory carry requirements

opening up new market opportunities

- eliminating the "bottleneck approach" when quoting rates and instead quoting rates to the gateway the shipper requests
- reducing highway congestion while lowering fuel consumption on the joint network
- offering unparalleled customer service and competitive rates

allowing another railroad access to CP-NS served shippers in terminal areas if service is not adequate and/or rates are non-competitive

For the above reasons, STS Starliner Can, supports the proposed CP-NS combination. Should the combination be presented to the Surface Transportation Board for consideration, we urge you to judge the proposal on its merits.

Please contact us at 905-662-1444 for more information.

Sincerely,

Debia Colanglo

Debra Colangelo

Owner

STS Starliner Can

cc: Keith Creel

President and Chief Operating Officer

Canadian Pacific