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The Honorable Daniel R. Elliott III Chairman, United States Surface Transportation Board 395 E. Street SW Washington, DC 20423-0001

The Honorable Ann D. Begeman Vice Chairman, United States Surface Transportation Board 395 E Street SW Washington, DC 20423-0001

The Honorable Deb Miller
Member, United States Surface Transportation Board
395 E Street SW
Washington, DC 20423-0001

Dear Chairman Elliott and Surface Transportation Board Members,

I am writing you today, to express our support regarding Canadian Pacific Railway Limited's (CP) proposal to acquire Norfolk Southern Corporation (NS).

PSC is an industrial sand producer that has produced 1.7 million tons in a year and has a capacity of over 3mt/yr. Having an efficient, reliable rail system that can ship what we produce in a timely low cost manner is key to our long term success. We ship 98% of our production out on rail. PSC & CP are a key factor in our country's drive for energy independence, low cost fuel, bringing jobs back to the USA and a thriving economy.

Our company believes a CP-NS combination will create a transcontinental railroad with the scale and reach to deliver improved levels of service to us and enable us to better serve our own customers and communities, while improving safety and enhancing competition.

CP's proposal is a timely one that introduces a number of positive, future-focussed ideas to vastly improve North America's transportation network. We believe the proposal is in the public interest as it would improve overall service while creating meaningful competition amongst the Class 1s. Specifically, we believe the following points in CP's proposal are important (efficient, reliable rail system that we can ship what we produce in a timely, low cost manner):

- alleviating the long-standing issue of congestion in Chicago
- increasing capacity for all shippers without creating the need for more infrastructure
- creating efficient, reliable single-line service
- eliminating the "bottleneck approach" when quoting rates and instead quoting rates to which gateway the shipper requests

- reducing highway congestion while lowering fuel consumption on the joint network
- offering unparalleled customer service and competitive rates
- allowing another railroad access to CP served shippers in terminal areas when service is not adequate and/or rates are non-competitive

For the above reasons, PSC, supports the proposed CP-NS combination. We urge the Surface Transportation Board to judge the proposal on its merits and we look forward to a positive outcome.

Please contact me at 880-563-1013 for more information.

Thank you,

Kyle Pattison

Owner Manager

PATTISON

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cc: Keith Creel

President and Chief Operating Officer

Canadian Pacific