

January 18 2016

The Honourable Daniel R. Elliott III Chairman, United States Surface Transportation Board 395 E Street SW Washington, DC 20423-0001

The Honourable Ann D. Begeman Vice Chairman, United States Surface Transportation Board 395 E Street SW Washington, DC 20423-0001

The Honourable Deb Miller Member, United States Surface Transportation Board 395 E Street SW Washington, DC 20423-0001

Dear Chairman Elliott and Surface Transportation Board Members,

We are writing you today to express our support regarding Canadian Pacific Railway Limited's (CP) proposal for a CP-Norfolk Southern Corporation (NS) combination.

Ontario New England Express INC. (ONE For Freight) is a Canadian cross-border transportation solutions provider, based in Milton, Ontario, Canada. We provide fully integrated, multi-modal transportation solutions to manufacturers, importers, exporters, and resellers based in Canada and the United States that challenge the ideals of traditional transportation service providers.

It is our belief that a CP-NS combination will create a transcontinental railroad with the scale and reach to deliver improved levels of service to us, and will enable us to better serve our own customers and communities, while improving safety, reducing greenhouse gas emissions, and enhancing competition within our marketplace.

CP's proposal is timely and introduces a number of positive, future-focused ideas to vastly improve the transportation network within North America. We believe that this proposal is in the best interest of the public, as it would improve overall service significantly, while meaningfully enhancing competition amongst the Class 1 Railroads and enhancing the services provided by other modes of transportation. Specifically, we believe the following points in CP's proposal are key in:

- 1. Alleviating the long-standing issue of congestion in Chicago, IL
- 2. Increasing capacity for all shippers without creating the need for more infrastructure
- 3. Opening up new market opportunities

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For the above reasons, Ontario New England Express INC. supports the proposed CP-NS combination. Should the combination be presented to the Surface Transportation Board for consideration, we urge you to judge the proposal based on the merits referenced in this letter.

Please do not hesitate to contact us at $\frac{dcarruth@oneforfreight.com}{dcarruth@oneforfreight.com}$, or (905) 876-3996 ext. 206, or through $\frac{dcarruth@oneforfreight.com}{dcarruth@oneforfreight.com}$ for more information.

Sincerely,

David Carruth

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