



All together. Better.

March 8, 2016

The Honorable Daniel R. Elliott III, Chair
United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423-0001

The Honorable Debra Miller, Vice Chair
United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423-0001

The Honorable Ann D. Begeman, Member
United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423-0001

Dear Chairman Elliott and Surface Transportation Board Members:

I am writing to you concerning Canadian Pacific Railway's on-going efforts to acquire Norfolk Southern Corporation. Norfolk Southern has a long history of supporting economic development in the New River Valley and Commonwealth of Virginia.

Norfolk Southern provides critical rail service for existing businesses in the New River Valley and has numerous employees that work in the region. The New River Valley Economic Development Alliance has successfully partnered with Norfolk Southern over the years to recruit new companies to the region who required rail service. The Alliance relies on Norfolk Southern to provide project guidance and technical assistance when marketing the region to prospective businesses. They provide exceptional service in this regard.

I request that the Surface Transportation Board carefully examine and evaluate the ramifications of the potential acquisition of Norfolk Southern by Canadian Pacific. Any reduction in the level of service the New River Valley and Commonwealth of Virginia currently enjoy through Norfolk Southern would be concerning. I thank each of you in advance for your thorough examination of this issue.

Sincerely,

A handwritten signature in black ink, appearing to read "Ed Lawhorn". The signature is fluid and cursive, written over a horizontal line.

Ed Lawhorn
Chairman

contact