



Local Roots, Global Reach

# ISLE OF WIGHT COUNTY, VIRGINIA

February 17, 2016

The Honorable Daniel R. Elliott, III ✓  
Chairman  
United States Surface Transportation Board  
395 E. Street, SW  
Washington, DC 20423-0001

The Honorable Anne D. Begeman  
Vice Chairman  
United States Surface Transportation Board  
395 E. Street, SW  
Washington, DC 20423-0001

The Honorable Debra Miller  
United States Surface Transportation Board  
395 E. Street, SW  
Washington, DC 20423-0001

Dear Chairman Elliott and Surface Transportation Board Members:

I am writing you concerning Canadian Pacific Railway's unsolicited proposal to acquire Norfolk Southern Corporation. Isle of Wight County and the region of Hampton Roads have a long history with Norfolk Southern, its predecessors and short-line partners who have shaped this region and its economy.

Norfolk Southern has employed thousands in Hampton Roads and throughout the Commonwealth of Virginia. It has built a strong rail infrastructure to meet the needs of its customers. It has also contributed to many local charitable organizations that improve the quality of life for the citizens who live here. The Company clearly has positively influenced the past and future of the State, this region and this County. More importantly, it provides critical rail service for businesses that contribute to the gross regional product of Hampton Roads, one of the largest regions in Virginia.

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OFFICE OF CHAIRMAN

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In addition, Norfolk Southern's partnership with Amtrak will enable Hampton Roads and Isle of Wight to further enhance passenger rail service in the near future. This fills a gap in the region's transportation infrastructure and will help the region further connect to the growth centers of Washington, DC; New York; and, Boston.

Potential acquisition of Norfolk Southern by Canadian Pacific could jeopardize the positive impact that Norfolk Southern has on Isle of Wight, Hampton Roads and Virginia economies. I ask that the Surface Transportation Board examine and evaluate Canadian Pacific's proposal for potentially harmful impacts to rail service, rail jobs and Amtrak service to Hampton Roads and Isle of Wight County.

Sincerely,

A handwritten signature in black ink that reads "Sanford B. Wanner". The signature is written in a cursive style with a long horizontal stroke at the end.

Sanford B. Wanner  
Interim County Administrator

SBW/cms

cc: Mr. Thomas D. Elder, Director of Economic Development, Isle of Wight  
County