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Canton Port Services, LLC. DBA



Chairman Daniel R Elliot, III  
Vice Chairman Deb Miller  
Member Ann D. Begeman  
Surface Transportation Board  
395 E Street , S. W.  
Washington, Dc 20423-000

February 20, 2016

Dear Sirs and Madam,

I am the president of Canton Port Services, LLC which operates three Marine Terminals (one in Ohio and two in the Port of Baltimore). At two of these terminals we are served by the Norfolk Southern Railroad. We have a long history of working with NS marketing and operations to provide expedited rail service to our mutual customers. The relationship has been outstanding because the NS is the one railroad that actually has a corporate policy to provide the best service possible.

There have been countless occasions when the circumstances have required special attention from the NS team and in every case we have seen NS marketing drive the process and in cooperation with operations, solve the delivery problems for the customer.

We are concerned about the results of a possible merger with the CP Railroad. Short term cost cutting to achieve post-merger financial targets would be inevitable. Our customers rely on consistent across the board service attention. We feel that this focus would be lost as a result of the proposed merger.

How can this result possibly be in the public interest?

We have only recently recovered from the last big rail merger which was a total disaster for the customers of all the railroads involved. (NS and CSX split up Conrail) This historical fact is well documented.

Please deny the Canadian company's application as not in the public interest.

Thank you for your consideration.

Sincerely,

A handwritten signature in blue ink that reads "Rex Wheeler III".

Rex Wheeler III

OFFICE OF CHAIRMAN

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