



Brotherhood of Locomotive Engineers and Trainmen

A Division of the Rail Conference - International Brotherhood of Teamsters

GENERAL COMMITTEE OF ADJUSTMENT • Norfolk Southern Railway Systems Lines (former Southern)

M.L. Wallace
General Chairman

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March 8, 2016

The Honorable Daniel R. Elliott III, Chairman
United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423 -0001

The Honorable Ann D. Begeman, Vice Chairman
United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423 -0001

The Honorable Debra Miller
United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423 -0001

Dear Chairman Elliott and Surface Transportation Board Members,

I am writing in regard to Canadian Pacific Railway's (CP) proposal to acquire Norfolk Southern Corporation (NS), which I adamantly oppose.

As the Brotherhood of Locomotive Engineers & Trainmen's General Chairman on Norfolk Southern/Southern Lines, my Committee represents over 3,000 rail workers, and I speak not only for myself but also for them as I voice my strong opposition to this proposed acquisition. Canadian Pacific's proposed merger would result in massive job reductions of United States rail workers. The engineers and trainmen we represent would be hard hit, and would either be eliminated through centralization or transferred to Canada. Additionally, further consideration must be given to the lack of competition for shippers that would be an additional result of such an acquisition.

In previous transactions involving Canadian carriers, U.S. workers generally could not follow their work to Canada. Although STB-imposed protective conditions somewhat reorganize the



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adverse impact on dismissed and displaced employees, this could still cause thousands of employees to see their rail careers end.

As a member of the negotiating team on NS for the Brotherhood of Locomotive Engineers and Trainmen, I see no known benefit to the railroad industry in the U.S., and therefore urge a total rejection of the merger.

The employees on the NS have worked with the Carrier for several decades to make their railroad a better place to work for tomorrow's railroad workers, and should be rewarded instead of being cast aside because of a CEO's greed. This proposed merger would be devastating to all crafts on the NS railroad.

Working for the railroad is a lifetime investment. Most members in the various crafts are second, third, and fourth generation railroad workers. This type of acquisition is not the kind of road we need to allow Corporate America to go down. These are hardworking middle class workers who deserve accolades, not a layoff notice; they have helped the NS to survive and grow into a multi-billion dollar corporation, and both the employers and employees should be rewarded for the fruits of their combined labor. Now is not the time to give up good quality American jobs.

Please reject this merger, as it will not benefit the United States; instead it would cause massive layoffs and increase the cost for shippers because there would be less competition and in turn would increase the cost for all.

Sincerely yours,

A handwritten signature in cursive script that reads "M. L. Wallace".

M. L. Wallace
General Chairman

MLW/sb