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February 16, 2016

The Honorable Daniel R. Elliott III
Chairman, United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423-0001

The Honorable Ann D. Begeman
Vice Chairman, United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423-0001

The Honorable Deb Miller
Member, United States Surface Transportation Board
395 E Street, SW
Washington, DC 20423-0001

2016 FEB 22 AM 9:22
OFFICE OF CHAIRMAN

Dear Chairman Elliott and Surface Transportation Board Members,

I am writing you today, to express our support regarding Canadian Pacific Railway Limited's (CP) proposal for a CP-Norfolk Southern Corporation (NS) combination.

Bison Transport is one of the largest Carriers in Canada, offering award winning transportation solutions to the industry for 46 years. Recognized by the TCA (Truckload Carrier's Association) as North America's Safest Fleet, Bison is a high-service, dependable and value creating supply chain partner. Bison offers full truckload service, full service logistics, Intermodal, LTL, dedicated fleet operations, yard management and warehousing & distribution. Bison is an active member of Natural Resources Canada's FleetSmart Program, as well as a SmartWay Transport Partner, a national and voluntary partnership of the U.S. Environmental Protection Agency.

Our organization believes a CP-NS combination will create a transcontinental railroad with the scale and reach to deliver improved levels of service to us and enable us to better serve our own customers, while improving safety and enhancing competition.

CP's proposal is timely and introduces a number of positive, future-focussed ideas to vastly improve North America's transportation network. We believe the proposal is in the public interest as it would improve overall service while meaningfully enhancing competition amongst the Class 1s and with other transportation modes. Specifically, we believe the following points in CP's proposal are key:

- allowing another railroad access to CP-NS served shippers in terminal areas if service is not adequate and/or rates are non-competitive
- opening up new market opportunities specifically with heated and refrigerated services to and from Canada
- alleviating the long-standing issue of congestion in Chicago

1001 Sherwin Road | Winnipeg, Manitoba, Canada | R3H 0T8
Toll Free (800) GoBison | Fax (204) 833-0112 | Phone (204) 833-0000
BisonTransport.com





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- increasing capacity for all shippers without creating the need for more infrastructure
- creating efficient, reliable single-line service thereby reducing shipper equipment costs and inventory carry requirements

For the above reasons, Bison Transport, supports the proposed CP-NS combination. Should the combination be presented to the Surface Transportation Board for consideration, we urge you to judge the proposal on its merits.

Please contact us at 204 833 3743 for more information.

Sincerely,

A handwritten signature in blue ink that reads "Brad Chase".

Brad Chase
Vice President, Logistics and Multi Modal
Bison Transport

cc: Keith Creel
President and Chief Operating Officer
Canadian Pacific

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