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February 9, 2016

Chairman Daniel R. Elliott, III
Vice Chairman Deb Miller
Member Ann D. Begeman
Surface Transportation Board
395 E Street, S.W.
Washington, DC 20423-000

Mr. Chairman,

There has been much press in regards to the unsolicited bid by the Canadian National to acquire the Norfolk Southern Railroad. From our standpoint, as a customer of both railroads, we find this to be counterproductive and contrary to the goal of keeping rail transportation competitive. We believe that safety, efficiency and rates improve when there is more competition among carriers. Our business is built on service and the NS has partnered with us to develop our business in Chalmette. Should this takeover be approved, the resulting company will take measures to cut costs, drive transportation costs higher and reduce service, performance and possible safety measures. For these reasons, we strongly oppose any further consolidation, merger or acquisition of these two major railroads.

Respectfully submitted,

Glenn Schexnayder

Sr. Vice President of Sales
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