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February 17, 2016

Chairman Daniel R. Elliott, III
Vice Chairman Deb Miller
Member Ann D. Begeman
Surface Transportation Board
395 E Street, S.W.
Washington, D.C. 20423-000

Mr. Chairman,

Pursuant to my previous letter referencing the Canadian National Railroad, where it should have named the Canadian Pacific Railroad, we are resubmitting our letter of comment.

Much press has been generated relating to the unsolicited bid by the Canadian Pacific Railroad's offer to acquire the Norfolk Southern Railroad. Competition is the engine that drives efficiency, competitive rates and safety among freight carriers. Being in an industry where service is at the forefront of our business, we've found that Norfolk Southern has partnered with us to develop a first class service at our Chalmette facility. Should this acquisition/takeover be permitted to proceed, we fear that the resulting company will take measures to cut costs, raise transportation cost, reduce performance and cut corners on safety. Thus, we strongly oppose this consolidation/merger since it will do little to meet the goals of the Transportation Board in keeping rail transportation competitive.

Respectfully submitted,

Glenn Schexnayder-Sr. Vice President of Sales
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