

## Kevin J. Larkin Vice President Market Services and Transportation Office (918) 295-7688 Cell (918) 688-2117

February 10, 2016

The Honorable Daniel R. Elliott III Chairman, United States Surface Transportation Board 395 E. Street, SW Washington, DC 20423-0001

The Honorable Deb Miller Vice Chairman, United States Surface Transportation Board 395 E. Street, SW Washington, DC 20423-0001

The Honorable Ann D. Begeman Member, United States Surface Transportation Board 395 E. Street, SW Washington, DC 20423-0001

Dear Chairman Elliott and Surface Transportation Board Members,

I am writing to register Alliance Coal, LLC's opposition to a proposal by the Canadian Pacific Railway Limited (CP) to acquire the Norfolk Southern Corporation (NS).

Alliance Coal is a large coal producer in the eastern United States and we believe that the proposed merger would impair service and have other negative implications for shippers, while not improving service in Chicago and other markets that our coal is destined. Further, while the CP/NS merger would create a transcontinental railroad, Alliance sees no benefit for our company.

Alliance Coal is concerned that CP's stated plan to sell off assets and reduce operations for the sole purpose of achieving a short-term gain at the expense of long-term growth would negatively impact the service requirements of our company and our customers.

We appreciate having the opportunity to voice our opinion and want the STB to understand that we are against the CP/NS merger.

Sincerely yours,

Kevin J. Larkin