

Domestic Trade

This section presents statistics relating to the distributive trades, specifically wholesale trade and retail trade. Data shown for the trades are classified by kind of business and cover sales or receipts, establishments, employees, payrolls, and other items. The principal sources of these data are from the Census Bureau and include the *1997 Economic Census* reports, annual survey reports, and the *County Business Patterns* program. These data are supplemented by several tables from trade associations such as the National Automobile Dealers Association (Table 1009). Several notable research groups are also represented such as Claritas (Table 1006), National Research Bureau and the International Council of Shopping Centers (Tables 1023 and 1024), Jupiter Media Matrix (Table 1018), and Forrester Research, Inc. (Table 1017).

Data on retail and wholesale trade appear in several other sections. For instance, labor force employment and earnings data (Table 603) appear in Section 12, Labor Force, Employment, and Earnings; gross domestic product of the industry (Table 632) appear in the Section 13, Income, Expenditures, and Wealth; financial data (several tables) from the quarterly *Statistics of Income Bulletin*, published by the Internal Revenue Service, appear in Section 15, Business Enterprise.

Censuses—Censuses of retail trade and wholesale trade have been taken at various intervals since 1929. Beginning with the 1967 census, legislation provides for a census of each area to be conducted every 5 years (for years ending in “2” and “7”). For more information on these censuses, see the *History of the 1997 Economic Census* found at <<http://www.census.gov/prod/ec97/pol00-hec.pdf>>. The industries covered in the censuses and surveys of business are those classified in 13 sectors defined in the *North American Industry Classification System*, called NAICS (see below). *Retail trade* refers to places of business primarily

engaged in retailing merchandise generally in small quantities to the general public; and *wholesale trade*, to establishments primarily engaged in selling goods to other businesses and normally operate from a warehouse or office that have little or no display of merchandise. All Census Bureau tables in this section are utilizing the new NAICS codes, which replaced the Standard Industrial Classification (SIC) system. NAICS makes substantial structural improvements and identifies over 350 new industries. At the same time, it causes breaks in time series far more profound than any prior revision of the previously used SIC system. For information on this system and how it affects the comparability of retail and wholesale statistics historically, see text, Section 15, Business Enterprise, and especially the Census Bureau Web site at <<http://www.census.gov/epcd/www/naics.html>>. In general, the 1997 Economic Census has two series of publications and documents for these two sectors subject series with reports on such as commodity line sales and establishment and firm sizes and geographic reports with individual reports for each state. For information on these series, see the Census Bureau Web site at <<http://www.census.gov/epcd/www/97EC42.htm>> and <<http://www.census.gov/epcd/www/97EC44.htm>>.

Current surveys—Current sample surveys conducted by the Census Bureau cover various aspects of the retail and wholesale trade. Its *Monthly Retail Trade and Food Services* contains monthly estimates of sales, inventories, and inventory/sales ratios, purchases, and accounts receivable for the United States, by kind of business. Annual figures on sales, year-end inventories, and inventory/sales ratios, by kind of business, appear in the *Annual Benchmark Report for Retail Trade and Food Services*. Statistics from the Bureau’s monthly wholesale trade survey include national estimates of merchant wholesalers’ sales, inventories, and inventory/ sales ratios by

major summary groups “durable and non-durable,” and selected kinds of business. Merchant wholesalers are those wholesalers who take title to the goods they sell (e.g., jobbers, exporters, importers, industrial distributors). These data, based on reports submitted by a sample of firms, appear in the *Monthly Wholesale Trade Report*. Annual figures on sales, inventory/sales ratios, year-end inventories, and purchases appear in the *Annual Benchmark Report for Wholesale Trade*. The reports just mentioned may appear in print in some cases, but principally are available as documents on the Census Bureau Web site at <<http://www.census.gov/econ/www/retmenu.html>>.

E-commerce—Electronic commerce (or e-commerce) are sales of goods and services over the Internet and extranet, electronic data interchange (EDI), or other online systems. Payment may or may not be made online. This edition has several

tables on e-commerce sales such as Tables 1020 to 1022 in this section, 959 in Section 21, Manufactures, and 1247 in Section 27, Accommodation, Food Services, and Other Services. Also, there are several private sources for similar data such as Forrester Research Inc., Cambridge MA; BizRate.com, Los Angeles, CA; and Jupiter Media Matrix, New York, NY. These sources show estimated and projected online retail sales by key categories from business to consumers or to other businesses. Their methods of collecting the data vary widely between the sources and consequently these estimates of this activity vary also. Users of these estimates may want to contact the sources for descriptions of their methodology.

Statistical reliability—For a discussion of statistical collection and estimation, sampling procedures, and measures of statistical reliability applicable to Census Bureau data, see Appendix III.

No. 999. Wholesale and Retail Trade—Establishments, Employees, and Payroll by State: 1999 and 2000

[5,972 represents 5,972,000. Covers establishments with payroll. Employees are for the week including March 12. Excludes most government employees, railroad employees, and self-employed persons. Kind-of-business classification based on North American Industry Classification System (NAICS); see text, Section 15, Business Enterprise. For statement on methodology, see Appendix III]

State	Wholesale establishments (NAICS 42)						Retail establishments (NAICS 44,45)					
	Number of establishments		Number of employees (1,000)		Annual payroll (mil. dol.)		Number of establishments		Number of employees (1,000)		Annual payroll (mil. dol.)	
	1999	2000	1999	2000	1999	2000	1999	2000	1999	2000	1999	2000
U.S.	450,030	446,237	5,972	6,112	249,998	270,122	1,111,260	1,113,573	14,477	14,841	281,946	302,553
AL.	6,226	6,132	82	82	2,746	2,892	19,867	19,723	224	230	3,939	4,074
AK.	765	752	7	7	282	281	2,762	2,733	32	33	772	790
AZ.	6,724	6,731	86	86	3,341	3,627	16,616	16,911	249	255	5,126	5,694
AR.	3,545	3,505	42	45	1,293	1,402	12,236	12,211	131	135	2,182	2,268
CA.	58,194	58,326	773	808	35,452	40,011	106,864	107,987	1,421	1,491	32,621	36,073
CO.	7,452	7,452	95	97	4,330	4,906	18,379	18,748	241	252	5,156	5,883
CT.	5,179	5,076	76	77	4,185	4,481	14,258	14,111	194	191	4,277	4,540
DE.	1,001	1,009	16	19	835	1,117	3,757	3,742	50	52	959	1,048
DC.	377	372	5	5	294	282	1,935	1,945	19	19	396	431
FL.	30,816	30,671	302	315	11,224	12,536	66,928	67,396	889	903	16,959	18,044
GA.	14,033	13,892	198	199	8,581	9,064	33,375	33,788	441	464	8,593	9,365
HI.	1,812	1,809	18	19	600	627	4,903	4,924	60	63	1,263	1,313
ID.	2,011	2,012	24	24	775	845	5,896	5,871	67	70	1,252	1,347
IL.	21,764	21,509	338	344	16,077	16,683	44,017	43,800	636	637	12,214	12,992
IN.	8,788	8,642	119	120	4,384	4,607	24,431	24,261	348	354	6,071	6,332
IA.	5,256	5,155	65	65	2,111	2,173	14,494	14,382	180	184	3,032	3,169
KS.	4,964	4,876	65	62	2,560	2,333	12,286	12,261	150	153	2,646	2,747
KY.	4,986	4,939	73	74	2,408	2,536	17,105	16,988	216	221	3,620	3,804
LA.	6,331	6,192	79	79	2,635	2,723	17,655	17,755	231	232	3,895	4,032
ME.	1,739	1,740	22	22	720	744	6,977	7,015	75	77	1,353	1,436
MD.	6,197	6,098	94	95	4,274	4,526	19,573	19,539	279	285	5,642	6,062
MA.	9,873	9,735	148	156	7,606	9,114	25,924	25,813	350	353	7,132	7,729
MI.	13,689	13,576	190	191	8,556	8,887	39,262	38,862	542	545	10,268	10,667
MN.	9,344	9,294	138	137	6,091	6,399	20,869	20,862	297	304	5,535	5,980
MS.	3,137	3,116	39	40	1,187	1,222	12,744	12,794	138	141	2,355	2,384
MO.	9,342	9,072	134	146	5,057	5,458	24,023	23,911	308	318	5,815	6,258
MT.	1,555	1,537	15	15	420	433	5,038	5,101	51	52	873	920
NE.	3,090	3,061	41	41	1,330	1,346	8,155	8,248	105	110	1,743	1,895
NV.	2,500	2,556	30	31	1,168	1,238	6,793	6,940	102	108	2,279	2,533
NH.	2,140	2,105	24	25	1,043	1,184	6,607	6,545	91	93	1,792	1,930
NJ.	17,436	17,157	276	279	13,827	14,724	34,582	34,841	422	439	9,238	9,897
NM.	2,163	2,162	21	22	684	753	7,359	7,249	92	91	1,673	1,745
NY.	36,868	36,606	416	422	19,418	20,941	74,912	75,500	813	844	16,644	18,116
NC.	12,409	12,364	169	173	6,640	7,153	35,684	35,785	436	450	8,111	8,739
ND.	1,568	1,543	17	18	502	532	3,499	3,435	42	42	685	719
OH.	16,944	16,646	256	261	9,929	10,437	43,270	42,708	629	644	11,402	11,903
OK.	5,049	5,005	60	62	2,002	2,126	14,296	14,147	168	168	2,787	2,913
OR.	5,870	5,836	80	79	3,108	3,266	14,200	14,256	186	193	3,894	4,126
PA.	16,909	16,796	237	243	9,626	10,287	48,978	48,518	653	668	11,897	12,556
RI.	1,534	1,530	19	21	702	768	4,182	4,342	48	53	931	1,149
SC.	5,099	5,091	61	65	2,162	2,353	18,511	18,619	218	224	3,770	4,083
SD.	1,425	1,390	17	16	475	472	4,183	4,181	47	50	825	879
TN.	8,125	8,006	129	127	4,761	4,848	24,532	24,624	310	311	5,680	5,908
TX.	32,997	32,631	443	458	18,333	20,176	74,023	74,758	1,006	1,021	20,153	21,846
UT.	3,336	3,294	44	44	1,513	1,583	7,778	7,952	119	124	2,175	2,455
VT.	930	889	11	11	369	401	3,968	3,974	38	38	701	750
VA.	7,935	7,893	107	110	4,214	4,651	28,803	28,794	396	399	7,455	7,949
WA.	9,988	9,869	122	125	4,951	5,412	22,582	22,700	303	313	6,681	7,181
WV.	1,893	1,869	22	22	685	698	7,883	7,788	90	92	1,424	1,493
WI.	7,941	7,928	117	119	4,339	4,636	21,409	21,354	316	322	5,570	5,891
WY.	781	790	6	7	190	229	2,897	2,881	28	28	490	515

Source: U.S. Census Bureau, *County Business Patterns*, annual. See also <<http://www.census.gov/prod/2002pubs/cbp00/cbp00-1.pdf>> (issued May 2002).

No. 1000. Retail Trade—Establishments, Employees, and Payroll: 1999 and 2000

[1,111.3 represents 1,111,300 except as indicated. Covers establishments with payroll. Employees are for the week including March 12. Most government employees are excluded. For statement on methodology, see Appendix III]

Kind of business	NAICS code ¹	Establishments (1,000)		Employees (1,000)		Payroll (bil. dol.)	
		1999	2000	1999	2000	1999	2000
Retail trade, total	44,45	1,111.3	1,113.6	14,477	14,841	281.9	302.6
Motor vehicle & parts dealers	441	123.9	124.5	1,804	1,866	60.2	63.9
Automobile dealers	4411	50.1	50.9	1,175	1,222	45.2	47.8
New car dealers	44111	26.1	26.2	1,070	1,112	42.3	44.8
Used car dealers	44112	24.0	24.7	105	110	2.9	3.1
Other motor vehicle dealers	4412	14.1	14.5	115	127	3.4	3.8
Recreational vehicle dealers	44121	3.0	3.1	33	36	1.1	1.1
Motorcycle & boat & other MV dealers	44122	11.0	11.4	82	91	2.3	2.7
Motorcycle dealers	441221	3.8	4.0	33	38	1.0	1.2
Boat dealers	441222	5.3	5.3	38	40	1.0	1.1
All other motor vehicle dealers	441229	1.9	2.1	11	13	0.3	0.4
Automotive parts, accessories & tire stores	4413	59.7	59.1	514	517	11.6	12.2
Automotive parts, accessories & tire stores	44131	41.9	41.1	354	355	7.4	7.8
Tire dealers	44132	17.8	18.0	160	162	4.2	4.4
Furniture & home furnishing stores	442	64.3	64.8	525	549	12.4	13.4
Furniture stores	4421	29.6	29.7	270	284	7.0	7.5
Home furnishings stores	4422	34.7	35.1	255	265	5.4	5.9
Floor covering stores	44221	15.7	15.8	100	103	3.0	3.2
Other home furnishings stores	44229	19.0	19.3	155	162	2.5	2.7
Window treatment stores	442291	2.3	2.3	10	10	0.2	0.2
All other home furnishings stores	442299	16.7	17.0	145	152	2.3	2.5
Electronics & appliance stores	443	45.2	45.6	384	407	9.6	11.2
Appliance, TV & all other electronics stores	44311	29.0	29.6	258	279	5.9	6.6
Household appliance stores	443111	10.0	9.8	63	62	1.4	1.5
Radio, television & other electronics stores	443112	19.0	19.8	195	217	4.5	5.1
Computer & software stores	44312	13.0	12.9	105	106	3.2	4.2
Camera & photographic supplies stores	44313	3.1	3.1	21	22	0.4	0.4
Bldg material & garden equip & supp dealers	444	92.3	91.9	1,184	1,235	30.2	32.5
Building material & supplies dealers	4441	71.2	70.9	1,012	1,055	26.4	28.4
Home centers	44411	4.4	4.4	325	351	6.8	7.6
Paint & wallpaper stores	44412	8.4	8.4	43	46	1.1	1.2
Hardware stores	44413	15.3	15.0	145	146	2.3	2.5
Other building material dealers	44419	43.2	43.1	499	512	16.2	17.2
Lawn & garden equip & supplies stores	4442	21.1	21.0	172	180	3.8	4.0
Outdoor power equipment stores	44421	4.6	4.6	27	29	0.6	0.7
Nursery & garden centers	44422	16.4	16.5	144	152	3.2	3.4
Food & beverage stores	445	151.5	154.5	3,015	3,004	45.9	48.4
Grocery stores	4451	97.4	98.3	2,743	2,717	41.9	44.0
Grocery (except convenience) stores	44511	69.0	68.8	2,584	2,544	39.9	41.8
Convenience stores	44512	28.4	29.5	159	173	1.9	2.2
Specialty food stores	4452	25.9	27.8	141	154	2.1	2.4
Meat markets	44521	6.5	6.5	40	41	0.6	0.6
Fish & seafood markets	44522	1.8	1.9	8	8	0.1	0.1
Fruit & vegetable markets	44523	3.2	3.2	18	18	0.3	0.3
Other specialty food stores	44529	14.4	16.2	75	86	1.1	1.3
Baked goods stores	445291	4.9	5.5	29	33	0.5	0.6
Confectionery & nut stores	445292	3.9	4.0	21	21	0.2	0.2
All other specialty food stores	445299	5.6	6.8	25	32	0.3	0.4
Beer, wine & liquor stores ²	4453	28.1	28.5	131	134	1.9	2.1
Health & personal care stores	446	82.4	81.2	938	914	17.8	19.3
Pharmacies & drug stores	44611	41.8	40.6	709	680	13.4	14.5
Cosmetics, beauty supplies & perfume stores	44612	9.6	9.6	62	61	0.8	0.8
Optical goods stores	44613	14.7	14.3	76	74	1.6	1.7
Other health & personal care stores	44619	16.3	16.7	91	98	2.0	2.2
Food (health) supplement stores	446191	8.4	8.7	45	49	0.6	0.7
All other health & personal care stores	446199	7.9	8.0	46	49	1.4	1.5
Gasoline stations	447	121.1	119.6	930	937	12.8	13.3
Gasoline stations with convenience stores	44711	81.5	80.5	646	653	8.4	8.9
Other gasoline stations	44719	39.6	39.1	284	284	4.4	4.4

See footnotes at end of table.

No. 1000. Retail Trade—Establishments, Employees, and Payroll: 1999 and 2000—Con.

[See headnote, page 636]

Kind of business	NAICS code ¹	Establishments (1,000)		Employees (1,000)		Payroll (bil. dol.)	
		1999	2000	1999	2000	1999	2000
Clothing & clothing accessories stores	448	151.7	150.9	1,293	1,369	19.1	20.2
Clothing stores	4481	91.0	90.0	944	1,015	13.0	13.7
Men's clothing stores	44811	11.4	10.7	85	85	1.5	1.6
Women's clothing stores	44812	36.2	35.6	284	302	3.7	3.9
Children's & infants' clothing stores	44813	5.3	5.6	51	59	0.6	0.7
Family clothing stores	44814	20.9	20.6	420	453	5.7	5.9
Clothing accessories stores	44815	5.5	5.7	29	28	0.4	0.4
Other clothing stores	44819	11.7	11.8	76	88	1.1	1.2
Shoe stores	4482	30.0	29.7	189	185	2.6	2.6
Jewelry, luggage & leather goods stores	4483	30.6	31.3	161	168	3.6	3.9
Jewelry stores	44831	26.6	29.3	149	156	3.3	3.6
Luggage & leather goods stores	44832	2.0	2.0	12	12	0.2	0.2
Sporting goods, hobby, book & music stores	451	66.1	65.0	590	616	8.2	8.8
Sporting goods, hobby, musical instrument stores	4511	44.2	43.6	383	389	5.7	6.0
Sporting goods stores	45111	23.1	22.6	182	185	2.8	2.9
Hobby, toy & game stores	45112	10.8	10.9	125	131	1.7	1.8
Sewing, needlework & piece goods stores	45113	5.9	5.7	45	39	0.5	0.5
Musical instrument & supplies stores	45114	4.4	4.4	32	33	0.7	0.8
Book, periodical & music stores	4512	21.8	21.4	207	228	2.6	2.8
Book stores & news dealers	45121	14.1	13.7	140	152	1.8	1.9
Book stores	451211	12.0	11.7	130	142	1.6	1.7
News dealers & newsstands	451212	2.1	2.0	9	10	0.1	0.2
Prerecorded tape, CD & record stores	45122	7.8	7.7	67	76	0.8	0.9
General merchandise stores	452	38.1	39.6	2,445	2,526	36.6	39.8
Department stores	4521	10.5	10.4	1,731	1,766	25.3	27.2
Other general merchandise stores	4529	27.6	29.2	714	760	11.2	12.6
Warehouse clubs & superstores	45291	1.8	2.0	462	478	7.9	8.7
All other general merchandise stores	45299	25.8	27.2	252	283	3.3	3.8
Miscellaneous store retailers	453	131.2	131.0	829	850	13.0	13.8
Florists	4531	24.8	24.2	122	122	1.5	1.6
Office supplies, stationery & gift stores	4532	43.6	43.0	339	350	4.8	5.2
Office supplies & stationery stores	45321	8.4	8.6	124	135	2.4	2.7
Gift, novelty & souvenir stores	45322	35.2	34.4	215	215	2.4	2.5
Used merchandise stores	4533	18.0	17.5	110	114	1.5	1.6
Other miscellaneous store retailers	4539	44.8	46.4	258	264	5.1	5.4
Pet & pet supplies stores	45391	8.2	8.1	66	68	0.9	0.9
Art dealers	45392	5.9	6.0	25	22	0.6	0.6
Manufactured (mobile) home dealers	45393	6.0	6.2	46	43	1.4	1.3
All other miscellaneous store retailers	45399	24.7	26.1	121	131	2.3	2.6
Tobacco stores	453991	4.8	5.5	19	22	0.3	0.4
All other misc. store retailers (exc. tobacco)	453998	20.0	20.6	102	108	2.0	2.2
Nonstore retailers	454	43.6	44.8	540	567	16.1	18.1
Electronic shopping & mail-order houses	4541	10.6	11.8	255	277	8.9	10.4
Vending machine operators	4542	6.3	6.2	67	67	1.5	1.5
Direct selling establishments	4543	26.7	26.8	218	223	5.8	6.1
Fuel dealers	45431	12.2	11.8	107	106	3.0	3.1
Heating oil dealers	454311	5.4	5.2	55	54	1.7	1.7
Liquified petroleum gas (bottled gas) dealers	454312	6.5	6.3	51	51	1.3	1.4
Other fuel dealers	454319	0.3	0.3	1	1	-	-
Other direct selling establishments	45439	14.5	15.0	111	117	2.8	3.0

- Represents or rounds to zero. ¹ Based on North American Industrial Classification System; see text, Section 15, Business Enterprise ² Includes government employees.

Source: U.S. Census Bureau, *County Business Patterns*, annual. See also <<http://www.census.gov/prod/2002pubs/cbp00/cbp00-1.pdf>> (issued May 2002).

No. 1001. Retail Trade—Establishments, Sales, Payroll, and Employees by Kind of Business: 1997

[2,460,886 represents \$2,460,886,000,000. Covers only establishments with payroll. See Appendix III]

Kind of business	NAICS code ¹	Sales			Annual payroll		Paid employee for pay period including March 12 (1,000)
		Estab-lish-ments (number)	Total (mil. dol.)	Per paid employee (dol.)	Total (mil. dol.)	Per paid employee (dol.)	
Retail trade	44,45	1,118,447	2,460,886	175,889	237,196	16,953	13,991.1
Motor vehicle & parts dealers	441	122,633	645,368	375,440	50,239	29,226	1,719.0
Automobile dealers	4411	49,237	553,652	486,088	37,400	32,836	1,139.0
New car dealers	44111	25,897	518,972	496,034	35,203	33,647	1,046.2
Used car dealers	44112	23,340	34,680	373,905	2,197	23,691	92.8
Other motor vehicle dealers	4412	13,589	28,891	281,124	2,570	25,007	102.8
Recreational vehicle dealers	44121	3,014	10,070	341,776	814	27,627	29.5
Motorcycle, boat, & other motor vehicle dealers	44122	10,575	18,821	256,746	1,756	23,954	73.3
Motorcycle dealers	441221	3,635	7,369	253,885	712	24,532	29.0
Boat dealers	441222	5,262	8,934	254,290	839	23,888	35.1
All other motor vehicle dealers	441229	1,678	2,517	275,262	205	22,372	9.1
Automotive parts, accessories, & tire stores	4413	59,807	62,825	131,653	10,269	21,519	477.2
Automotive parts & accessories stores	44131	42,519	43,166	129,024	6,718	20,081	334.6
Tire dealers	44132	17,288	19,659	137,821	3,551	24,892	142.6
Furniture & home furnishings stores	442	64,725	71,691	148,476	9,959	20,627	482.8
Furniture stores	4421	29,461	40,968	163,026	5,620	22,362	251.3
Home furnishings stores	4422	35,264	30,722	132,685	4,340	18,743	231.5
Floor covering stores	44221	16,603	16,472	171,250	2,458	25,557	96.2
Other home furnishings stores	44229	18,661	14,251	105,281	1,882	13,901	135.4
Window treatment stores	442291	2,126	915	107,078	149	17,380	8.5
All other home furnishings stores	442299	16,535	13,335	105,159	1,733	13,667	126.8
Electronics & appliance stores	443	43,373	68,561	198,704	7,064	20,473	345.0
Appliance, television, & other electronics stores	44311	28,789	42,251	178,249	4,462	18,826	237.0
Household appliance stores	443111	10,484	10,083	167,434	1,218	20,218	60.2
Radio, television, & other electronics stores	443112	18,305	32,168	181,933	3,245	18,352	176.8
Computer & software stores	44312	11,741	24,059	265,839	2,278	25,168	90.5
Computer stores (custom assembly)	4431201	3,801	3,983	234,142	395	23,228	17.0
Other computer stores	4431202	5,670	17,230	294,075	1,466	25,014	58.6
Prepackaged software stores	4431203	2,270	2,845	190,975	417	27,990	14.9
Camera & photographic supplies stores	44313	2,843	2,252	128,609	324	18,504	17.5
Building material & garden equipment & supplies dealers	444	93,117	227,566	203,564	25,609	22,908	1,117.9
Building material & supplies dealers	4441	71,916	195,888	205,701	22,313	23,431	952.3
Home centers	44411	3,997	51,628	181,883	4,996	17,602	283.9
Paint & wallpaper stores	44412	8,429	7,943	182,536	1,011	23,235	43.5
Hardware stores	44413	15,748	13,605	98,710	2,095	15,202	137.8
Other building material dealers	44419	43,742	122,712	251,925	14,210	29,173	487.1
Retail lumber yards	4441901	11,046	41,846	243,920	4,452	25,948	171.6
All other building material dealers	4441902	32,696	80,866	256,278	9,759	30,927	315.5
Lawn & garden equipment & supplies stores	4442	21,201	31,678	191,273	3,296	19,900	165.6
Outdoor power equipment stores	44421	4,769	4,069	153,676	535	20,222	26.5
Nursery & garden centers	44422	16,432	27,609	198,428	2,760	19,839	139.1
Food & beverage stores	445	148,528	401,764	138,871	40,581	14,027	2,893.1
Grocery stores	4451	96,542	368,250	139,298	37,426	14,157	2,643.6
Supermarkets & other grocery (except convenience) stores	44511	69,461	351,403	141,141	35,828	14,390	2,489.7
Convenience stores	44512	27,081	16,848	109,481	1,598	10,387	153.9
Specialty food stores	4452	22,373	10,830	91,137	1,456	12,250	118.8
Meat markets	44521	7,214	4,347	109,041	544	13,656	39.9
Fish & seafood markets	44522	1,634	1,038	145,724	102	14,316	7.1
Fruit & vegetable markets	44523	3,179	2,107	122,128	237	13,736	17.3
Other specialty food stores	44529	10,346	3,339	61,152	572	10,483	54.6
Baked goods stores	445291	2,790	890	60,115	191	12,899	14.8
Confectionery & nut stores	445292	3,684	1,228	56,907	191	8,842	21.6
Beer, wine, & liquor stores	4453	29,613	22,684	173,645	1,699	13,008	130.6
Health & personal care stores	446	82,941	117,701	130,244	15,191	16,809	903.7
Pharmacies & drug stores	44611	43,615	98,631	140,150	11,588	16,465	703.8
Cosmetics, beauty supplies, & perfume stores	44612	9,014	4,419	94,977	604	12,973	46.5
Optical goods stores	44613	15,192	6,432	88,052	1,401	19,182	73.0
Other health & personal care stores	44619	15,120	8,219	102,269	1,598	19,888	80.4
Gasoline stations	447	126,889	198,166	214,916	11,482	12,453	922.1
Gasoline stations with convenience stores	44711	81,684	127,609	207,847	7,229	11,774	614.0
Other gasoline stations	44719	45,205	70,557	229,002	4,254	13,805	308.1
Clothing & clothing accessories stores	448	156,601	136,398	106,548	16,597	12,965	1,280.2
Clothing stores	4481	94,740	95,918	110,368	11,225	12,097	927.9
Men's clothing stores	44811	12,143	9,865	118,265	1,325	15,855	83.6
Women's clothing stores	44812	39,672	27,258	89,169	3,366	11,011	305.7
Children's & infant's clothing stores	44813	5,115	4,638	99,699	474	10,198	46.5
Family clothing stores	44814	20,450	44,796	114,197	4,797	12,229	392.3
Clothing accessories stores	44815	5,860	2,132	82,794	314	12,184	25.8
Other clothing stores	44819	11,500	7,229	97,535	949	12,799	74.1

See footnotes at end of table.

No. 1001. Retail Trade—Establishments, Sales, Payroll, and Employees by Kind of Business: 1997—Con.

[See headnote, page 638]

Kind of business	NAICS code ¹	Establishments (number)	Sales		Annual payroll		Paid employee for pay period including March 12, (1,000)
			Total (mil. dol.)	Per paid employee (dol.)	Total (mil. dol.)	Per paid employee (dol.)	
Shoe stores	4482	31,399	20,543	110,565	2,349	12,640	185.8
Men's shoe stores	4482101	2,376	1,317	133,360	177	17,941	9.9
Women's shoe stores	4482102	4,466	2,343	87,356	325	12,122	26.8
Children's & juvenile's shoe stores	4482103	1,047	459	81,581	67	11,902	5.6
Family shoe stores	4482104	18,233	10,499	112,517	1,159	12,424	93.3
Athletic footwear stores	4482105	5,277	5,924	118,111	620	12,359	50.2
Jewelry, luggage, & leather goods stores	4483	30,462	19,936	119,795	3,024	18,169	166.4
Jewelry stores	44831	28,336	18,511	119,523	2,836	18,311	154.9
Luggage & leather goods stores	44832	2,126	1,425	123,448	188	16,259	11.5
Sporting goods, hobby, book, & music stores	451	69,149	62,011	110,568	7,113	12,683	560.8
Sporting goods, hobby, & musical instrument stores	4511	46,315	41,415	114,100	4,819	13,276	363.0
Sporting goods stores	45111	24,424	20,043	113,760	2,388	13,553	176.2
General-line sporting goods stores	4511101	7,458	9,312	115,429	1,005	12,462	80.7
Specialty-line sporting goods stores	4511102	16,966	10,732	112,349	1,383	14,475	95.5
Hobby, toy, & game stores	45112	10,824	14,388	128,746	1,369	12,247	111.8
Sewing, needlework, & piece goods stores	45113	6,590	3,183	70,184	495	10,910	45.4
Musical instrument & supplies stores	45114	4,477	3,801	128,078	567	19,119	29.7
Book, periodical, & music stores	4512	22,834	20,596	104,089	2,295	11,597	197.9
Book stores & news dealers	45121	14,676	13,229	100,797	1,567	11,936	131.2
Book stores	451211	12,363	12,375	101,875	1,447	11,915	121.5
Book stores, general	4512111	7,693	8,167	103,517	965	12,228	78.9
Specialty book stores	4512112	2,980	1,419	76,614	199	10,762	18.5
College book stores	4512113	1,690	2,789	115,933	283	11,774	24.1
News dealers & newsstands	451212	2,313	854	87,391	119	12,208	9.8
Prerecorded tape, compact disc, & record stores	45122	8,158	7,367	110,575	728	10,927	66.6
General merchandise stores	452	36,171	330,444	131,780	30,871	12,311	2,507.5
Department stores (incl. leased depts.) ³	4521	10,366	223,232	(NA)	(NA)	(NA)	(NA)
Conventional department stores (incl. leased depts.) ³	4521101	2,100	53,293	(NA)	(NA)	(NA)	(NA)
Discount or mass merch. dept. stores (incl. leased depts.) ³	4521102	6,378	128,214	(NA)	(NA)	(NA)	(NA)
National chain department stores (incl. leased depts.) ³	4521103	1,888	41,726	(NA)	(NA)	(NA)	(NA)
Department stores (excl. leased depts.)	4521	10,366	220,108	122,584	22,083	12,299	1,795.6
Conventional department stores (excl. leased depts.)	4521101	2,100	52,453	126,411	6,061	14,607	414.9
Discount or mass merchandising dept. stores (excl. leased depts.)	4521102	6,378	126,123	122,219	11,330	10,979	1,031.9
National chain department stores (excl. leased depts.)	4521103	1,888	41,532	119,107	4,693	13,458	348.7
Other general merchandise stores	4529	25,805	110,336	154,975	8,788	12,343	712.0
Warehouse clubs & superstores	45291	1,530	81,919	191,239	5,863	13,686	428.4
All other general merchandise stores	45299	24,275	28,418	100,201	2,925	10,314	283.6
Miscellaneous store retailers	453	129,838	78,109	103,733	10,165	13,500	753.0
Florists	4531	26,200	6,555	52,359	1,396	11,154	125.2
Office supplies, stationery, & gift stores	4532	44,615	31,573	103,014	3,637	11,868	306.5
Office supplies & stationery stores	45321	7,330	17,076	174,027	1,581	16,110	98.1
Stationery stores	4532101	1,202	513	83,321	75	12,191	6.2
Office supplies stores	4532102	6,128	16,563	180,099	1,506	16,372	92.0
Gift, novelty, & souvenir stores	45322	37,285	14,497	69,574	2,057	9,870	208.4
Used merchandise stores	4533	17,990	6,044	61,692	1,204	12,286	98.0
Other miscellaneous store retailers	4539	41,033	33,937	151,958	3,928	17,588	223.3
Pet & pet supplies stores	45391	8,318	5,493	89,763	709	11,588	61.2
Art dealers	45392	5,698	3,001	153,808	401	20,561	19.5
Manufactured (mobile) home dealers	45393	5,485	13,347	330,375	1,123	27,790	40.4
All other miscellaneous store retailers	45399	21,532	12,096	118,324	1,695	16,581	102.2
Nonstore retailers	454	44,482	123,107	243,297	12,323	24,355	506.0
Electronic shopping & mail-order houses	4541	10,013	79,018	361,795	5,743	26,297	218.4
Vending machine operators	4542	7,070	6,884	103,763	1,333	20,097	66.3
Direct selling establishments	4543	27,399	37,204	168,161	5,246	23,714	221.2
Fuel dealers ²	45431	12,532	22,622	217,987	2,755	26,550	103.8
Heating oil dealers	454311	5,657	13,867	256,289	1,528	28,238	54.1
Liquefied petroleum gas (bottled gas) dealers	454312	6,623	8,657	177,082	1,216	24,873	48.9
Other direct selling establishments	45439	14,867	14,582	124,140	2,491	21,209	115.5
Direct selling, furniture, home furnishings, electronics, & appl.	4543901	4,284	3,617	122,608	551	18,678	29.5
Direct selling, books, periodicals, videos & compact discs	4543902	1,263	1,752	89,956	324	16,648	19.5
Direct selling, other merchandise	4543903	9,320	9,212	134,521	1,616	23,596	68.5

NA Not available. ¹ North American Industry Classification System, 1997; see text, Section 15, Business Enterprise. ² Includes other kinds of business not shown separately. ³ Not included in broader kind-of-business totals. Source: U.S. Census Bureau, 1997 Economic Census, Retail Trade, Geographic Area, Series EC97R44A-US(RV), issued March 2000.

No. 1002. Retail Trade and Food Services—Estimated Per Capita Sales by Selected Kinds of Business: 1992 to 2001

[As of Dec. 31. In dollars. Based on estimated resident population estimates as of July 1. For statement on methodology, see Appendix III]

Kind of business	NAICS code ¹	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
		Retail sales, total	44-45	7,259	7,673	8,248	8,595	9,057	9,371	9,747	10,518
<i>Total (Excluding motor vehicle and parts dealers)</i>	<i>44-45</i>	<i>5,582</i>	<i>5,804</i>	<i>6,135</i>	<i>6,358</i>	<i>6,662</i>	<i>6,904</i>	<i>7,159</i>	<i>7,658</i>	<i>7,949</i>	<i>8,112</i>
Motor vehicle and parts dealers	441	1,677	1,870	2,113	2,237	2,395	2,467	2,588	2,860	2,895	3,011
Furniture, home furnishings	442	216	225	241	249	262	277	291	312	324	321
Electronics and appliance stores	443	168	189	221	247	258	262	281	301	310	308
Building material and garden equipment and supply stores	444	628	666	733	757	802	857	901	968	986	1,045
Food and beverage stores	445	1,456	1,456	1,480	1,489	1,516	1,532	1,560	1,623	1,628	1,659
Health and personal care stores	446	356	363	374	390	415	445	482	533	558	598
Gasoline stations	447	614	631	658	690	734	746	710	768	866	834
Clothing and clothing accessories stores	448	472	485	497	501	516	525	553	586	594	594
Sporting goods, hobby, book, and music stores	451	193	203	221	232	242	245	257	272	277	298
General merchandise stores	452	972	1,032	1,096	1,144	1,189	1,238	1,302	1,399	1,439	1,511
Miscellaneous store retailers	453	219	243	271	294	317	342	369	388	386	393
Nonstore retailers	454	288	310	343	365	411	435	453	508	581	549
Food services and drinking places	722	798	838	867	889	916	964	1,009	1,047	1,085	1,126

¹ North American Industry Classification System, 1997; see text, Section 15, Business Enterprise.

Source: U.S. Census Bureau, *Current Business Reports, Annual Benchmark Report for Retail Trade and Food Services: January 1992 Through March 2002*, Series BR/01-A, and Population Division, Population Estimates Program.

No. 1003. Retail Trade—Estimated Purchases by Kind of Business: 1992 to 2000

[In billions of dollars (1,347.5 represents \$1,347,500,000,000)]

Kind of business	NAICS code ¹	1992	1994	1995	1996	1997	1998	1999	2000
		Total	44,45	1,347.5	1,572.2	1,646.0	1,749.9	1,830.5	1,917.6
<i>Total (excl. motor vehicle and parts dealers)</i>	<i>(X)</i>	<i>1,004.8</i>	<i>1,128.3</i>	<i>1,174.6</i>	<i>1,239.4</i>	<i>1,295.8</i>	<i>1,348.8</i>	<i>1,460.0</i>	<i>1,565.9</i>
Motor vehicle and parts dealers	441	342.6	443.9	471.4	510.5	534.8	568.9	636.6	668.1
Furniture and home furnishings stores	442	32.1	36.7	38.3	40.6	43.0	45.2	48.7	51.9
Electronics and appliance stores	443	30.8	42.5	49.0	51.5	52.1	56.6	61.1	64.4
Building material, garden equipment and supplies dealers	444	115.9	139.0	145.2	155.1	169.8	177.9	193.2	201.6
Food and beverage stores	445	279.2	289.0	290.3	298.2	303.6	310.0	323.5	332.8
Health and personal care stores	446	63.7	68.3	72.3	77.3	83.0	90.5	102.0	110.3
Gasoline stations	447	125.4	134.9	140.1	151.2	155.7	149.6	165.1	194.1
Clothing and clothing accessories stores	448	71.7	76.8	78.3	81.1	83.5	87.3	92.7	98.4
Sporting goods, hobby, book, and music stores	451	31.1	36.9	39.2	40.9	41.1	44.4	47.2	50.1
General merchandise stores	452	182.0	212.5	223.1	232.7	243.4	257.0	280.3	298.8
Miscellaneous store retailers	453	31.5	41.0	44.8	48.6	53.1	58.7	62.8	64.7
Nonstore retailers	454	41.6	50.7	54.0	62.3	67.5	71.6	83.5	98.8
Electronic shopping and mail order	4541	19.3	26.9	30.1	35.2	41.2	47.8	57.9	68.1

X Not applicable. ¹ North American Industry Classification System, 1997; see text, Section 15, Business Enterprise.

Source: U.S. Census Bureau, *Current Business Reports, Annual Benchmark Report for Retail Trade and Food Services, January 1992 Through March 2002*, Series BR/01-A, and unpublished data.

No. 1004. Retail Trade—Merchandise Inventories and Inventory/Sales Ratio by Kind of Business: 1992 to 2001

[Inventories in billions of dollars (267.8 represents \$267,800,000,000). As of Dec. 31. Estimates exclude food services. Includes warehouses. Adjusted for seasonal variations. Sales data also adjusted for holiday and trading-day differences]

Kind of business	NAICS code ¹	Inventories				Inventory/sales ratio			
		1992	1995	2000	2001	1992	1995	2000	2001
Total	44,45	267.8	329.5	416.5	395.8	1.69	1.70	1.62	1.48
<i>Excluding motor vehicle and parts dealers</i>	<i>44,45 ex 441</i>	<i>196.4</i>	<i>234.3</i>	<i>285.7</i>	<i>280.0</i>	<i>1.61</i>	<i>1.64</i>	<i>1.50</i>	<i>1.45</i>
Motor vehicle and parts dealers	441	71.4	95.2	130.8	115.8	1.93	1.87	1.96	1.57
Furniture, home furnishings, electronics, and appliance stores	442,443	16.5	22.1	25.8	25.0	1.99	1.95	1.80	1.59
Building material and garden equipment and supplies dealers	444	25.3	31.2	40.7	39.8	1.92	1.80	1.71	1.63
Food and beverage stores	445	27.4	28.6	32.8	33.9	0.88	0.86	0.84	0.84
Clothing and clothing accessories stores	448	27.5	29.4	35.9	33.0	2.64	2.62	2.53	2.29
General merchandise stores	452	49.6	59.6	65.4	65.1	2.27	2.33	1.88	1.74
Department stores	4521	38.0	43.3	42.6	41.3	2.48	2.49	2.16	2.14

¹ North American Industry Classification System, 1997; see text, Section 15, Business Enterprise.

Source: U.S. Census Bureau, *Current Business Reports, Annual Benchmark Report for Retail Trade and Food Services: January 1992 Through March 2002*, Series BR/01-A, and unpublished data.

No. 1005. Retail Trade and Food Services—Sales by Kind of Business: 1992 to 2001

[In billions of dollars (2,054.6 represents \$2,054,600,000,000)]

Kind of business	NAICS code ¹	1992	1994	1995	1996	1998	1999	2000	2001
Retail and food services sales, total . . .	44, 45, 72	2,054.6	2,372.8	2,492.4	2,645.2	2,906.7	3,153.6	3,365.1	3,488.6
Retail sales, total	44, 45	1,851.2	2,147.2	2,258.8	2,402.3	2,634.1	2,868.2	3,059.1	3,167.8
GAFO, total ²		536.9	619.6	653.0	685.3	762.6	822.8	873.1	907.5
Motor vehicle and parts dealers	441	427.6	550.1	588.0	635.3	699.5	780.0	816.7	857.6
Automobile and other motor vehicle dealers	4411, 4412	377.2	492.8	528.7	572.9	631.9	708.2	743.0	784.9
Automobile dealers	4411	359.1	468.9	502.5	544.8	597.5	669.8	700.3	735.0
New car dealers	44111	333.8	435.7	464.6	502.3	545.1	611.9	638.0	669.6
Used cars dealers	44112	25.3	33.2	37.8	42.4	52.3	57.9	62.4	65.4
Auto parts, access., and tire stores	4413	50.4	57.3	59.3	62.3	67.6	71.7	73.6	72.7
Furniture, home furnishings, electronics and appliance stores	442, 443	97.8	120.2	130.4	137.9	154.6	167.2	178.8	179.2
Furniture and home furnishings stores	442	55.0	62.8	65.5	69.4	78.6	85.1	91.4	91.5
Furniture stores	4421	31.6	35.6	37.0	39.2	44.1	47.0	50.5	50.4
Home furnishings stores	4422	23.4	27.2	28.5	30.2	34.4	38.2	40.9	41.2
Electronics and appliance stores ³	443	42.8	57.4	64.9	68.5	76.0	82.0	87.5	87.7
Appl. TV, and other elect. stores	44311	29.0	37.9	42.1	43.3	46.3	51.5	57.3	59.1
Household appliance stores	443111	8.4	9.1	10.0	10.2	10.8	11.5	11.8	12.3
Radio, TV, and other elect. stores	443112	20.6	28.9	32.2	33.1	35.5	40.0	45.5	46.7
Computer and software stores	44312	11.5	17.2	20.5	22.9	27.2	27.8	27.2	25.4
Building mat. garden equip. & supply stores	444	160.2	190.8	199.1	212.8	243.5	264.0	278.1	297.7
Building mat. & supply dealers	4441	135.5	165.2	172.3	183.3	210.0	229.6	241.7	256.4
Hardware stores	44413	12.7	13.8	13.8	14.0	14.8	15.1	15.4	16.5
Food and beverage stores ³	445	371.5	385.3	391.3	402.0	421.6	442.6	459.2	472.6
Grocery stores	4451	337.9	351.1	356.9	366.1	382.4	401.8	415.3	425.4
Beer, wine and liquor stores	4453	21.8	22.2	22.1	23.3	25.7	27.0	29.0	30.6
Health and personal care stores	446	90.8	97.3	102.5	110.2	130.2	145.4	157.5	170.3
Pharmacies and drug stores	44611	77.8	82.0	85.9	91.8	108.3	122.7	131.3	143.0
Gasoline stations	447	156.6	171.4	181.3	194.6	191.7	209.4	244.5	237.7
Clothing and clothing access. stores ³	448	120.3	129.3	131.6	136.9	149.4	159.9	167.5	169.1
Clothing stores ³	4481	85.9	90.8	91.4	94.5	104.9	112.4	118.6	121.0
Men's clothing stores	44811	10.2	10.0	9.3	9.6	10.6	10.5	10.8	10.6
Women's clothing stores	44812	31.8	30.6	28.7	28.3	28.7	30.2	32.5	32.8
Family clothing stores	44814	33.2	38.1	40.0	42.3	49.5	53.8	56.5	57.3
Shoe stores	4482	18.1	19.4	19.8	20.6	21.5	21.8	21.9	21.7
Jewelry stores	44831	15.2	18.0	19.2	20.3	21.5	24.1	25.3	24.8
Sporting goods, hobby, book & music stores	451	49.3	57.5	60.9	64.1	69.5	74.0	78.1	84.8
Sporting goods stores	45111	15.7	19.0	20.0	20.9	22.6	24.2	26.1	27.9
Book stores	451211	8.3	10.1	11.2	11.9	13.4	14.5	15.4	16.7
General merchandise stores	452	248.0	285.3	300.6	315.4	351.8	381.4	405.9	430.5
Department stores (excl. L.D. ⁴)	4521	177.1	200.4	207.7	213.9	221.2	231.0	233.6	230.1
Discount dept. stores	4521102	91.9	111.0	118.4	121.7	126.5	133.7	136.3	137.8
Conventional and national chain dept.	4521101, 4521103	85.2	89.4	89.3	92.2	94.6	97.3	97.4	92.3
Department stores (incl. L.D. ⁴)	4521	181.3	205.3	212.8	218.7	226.0	236.1	238.7	234.7
Discount dept. stores	4521102	93.9	113.3	120.5	123.7	128.5	135.7	138.4	139.9
Conventional and national chain dept.	4521101, 4521103	87.4	92.0	92.3	95.1	97.5	100.4	100.4	94.8
Other general merchandise stores	4529	70.9	84.9	92.9	101.5	130.6	150.4	172.3	200.4
Warehouse clubs and superstores	45291	40.0	56.3	63.3	71.4	101.2	119.2	140.0	164.5
All other Gen. merchandise stores	45299	30.9	28.6	29.6	30.1	29.4	31.2	32.3	35.8
Miscellaneous stores retail	453	55.8	70.6	77.2	84.1	99.8	105.7	109.0	112.0
Nonstore retailers	454	73.4	89.4	95.9	109.1	122.5	138.4	163.8	156.4
Electronic shopping and mail order	4541	35.3	47.1	52.7	61.2	79.5	92.9	109.9	106.5
Fuel dealers	45431	19.3	20.8	21.6	24.1	19.7	20.8	27.9	26.0
Food services and drinking places ³	722	203.4	225.6	233.6	242.9	272.6	285.5	306.0	320.7
Full service restaurants	7221	86.5	97.1	99.4	104.5	119.7	124.6	132.9	137.6
Limited service eating places	7222	87.4	98.4	103.1	106.2	116.8	122.2	131.4	138.2
Drinking places	7224	12.4	11.8	12.5	13.0	14.1	14.7	15.7	16.8

¹ North American Industry Classification System, 1997; see text, Section 15, Business Enterprise. ² GAFO represents stores classified in the following NAICS codes: 442,443,448,451,452, and 4532. ³ Includes other kinds of business not shown separately. ⁴ L.D. represents leased departments.

Source: U.S. Census Bureau, *Current Business Reports, Annual Benchmark Report for Retail Trade and Food Services, January 1992 Through March 2002*, Series BR/01-A.

No. 1006. Retail Trade and Food Services—Sales by Type of Store and State: 2001

[In millions of dollars, (3,324,957 represents \$3,324,957,000,000) except as indicated. Kind-of-business classification based on North American Industry Classification System (NAICS); see text, Section 15, Business Enterprise. Data are estimates.]

State	All retail stores (NAICS 44, 45)	Total retail sales + food and drink	Motor vehicle and parts dealers (NAICS 441)	Furniture and home furnishings (NAICS 442)	Electronics and appliances (NAICS 443)	Bldg. material & garden equip. & supp dealers (NAICS 444)	Food and beverage stores (NAICS 445)	Health and personal care (NAICS 446)
U.S. . . .	3,324,957	3,658,749	961,940	97,673	95,700	285,912	493,963	163,680
AL	45,174	49,494	13,638	1,129	736	4,124	6,215	2,012
AK	7,549	8,427	1,805	117	160	881	1,468	117
AZ	64,152	70,071	19,317	2,055	1,862	4,952	9,399	2,912
AR	27,368	29,653	8,568	568	476	2,507	3,156	944
CA	392,114	436,531	112,317	12,468	18,029	31,932	62,429	19,088
CO	58,342	64,382	16,769	2,206	2,008	5,752	9,160	1,701
CT	46,624	50,728	12,780	1,428	1,420	4,052	7,651	2,657
DE	11,180	12,271	3,171	478	424	1,111	1,562	658
DC	2,540	3,994	138	114	84	198	568	337
FL	195,869	213,757	63,565	6,002	5,428	13,999	31,793	10,390
GA	99,789	110,074	30,825	3,386	2,535	10,608	14,638	3,656
HI	12,308	14,505	2,289	199	201	580	2,337	884
ID	15,563	16,754	4,639	420	393	1,805	2,304	360
IL	138,373	154,272	39,602	4,044	3,960	11,768	20,524	8,153
IN	73,717	80,757	22,327	1,773	1,671	6,908	8,951	3,706
IA	34,875	37,645	10,763	883	830	4,170	4,840	1,381
KS	34,662	37,358	9,971	972	1,014	2,860	5,029	1,251
KY	41,201	46,131	11,374	844	667	4,090	5,967	2,083
LA	45,044	49,918	13,612	957	747	3,915	6,519	2,141
ME	17,793	19,096	4,536	322	222	1,606	3,624	609
MD	60,240	66,360	16,483	1,906	2,054	4,741	11,253	3,268
MA	81,369	91,407	21,653	2,182	1,757	5,849	13,666	5,182
MI	124,085	135,390	38,446	3,407	3,085	9,791	14,390	7,937
MN	73,837	79,832	19,802	2,531	2,615	7,708	8,934	3,181
MS	28,351	30,639	8,559	745	448	2,818	4,185	1,152
MO	67,548	73,955	21,229	1,607	1,490	5,486	8,601	2,684
MT	9,133	10,144	2,485	218	195	1,131	1,672	254
NE	20,214	22,084	5,351	902	422	2,246	2,833	775
NV	26,257	29,439	6,899	766	834	2,264	4,002	1,067
NH	22,720	24,308	7,137	613	754	1,656	3,338	812
NJ	104,969	113,988	28,746	3,494	3,444	6,719	17,105	7,655
NM	20,125	22,006	5,342	603	409	1,568	2,736	907
NY	185,761	206,352	43,783	5,689	5,470	13,945	30,224	13,986
NC	93,780	103,573	28,291	3,586	2,190	10,302	13,170	4,060
ND	7,844	8,487	2,100	188	169	1,374	823	358
OH	135,446	148,948	39,924	4,101	4,028	11,788	18,386	8,019
OK	35,455	38,976	11,558	944	961	2,599	4,405	1,459
OR	45,834	50,235	13,243	1,192	1,134	4,734	6,315	1,245
PA	134,331	147,088	39,501	3,127	2,695	10,892	21,354	8,215
RI	10,136	11,546	2,654	274	212	610	1,926	917
SC	45,266	49,994	12,825	1,267	787	5,609	6,813	1,889
SD	14,448	15,247	2,758	194	175	1,204	1,314	339
TN	70,106	76,919	20,694	1,910	1,242	5,892	12,115	3,039
TX	262,791	288,536	83,426	7,643	8,247	19,580	34,349	8,904
UT	26,877	28,959	7,551	1,043	856	2,808	4,979	401
VT	7,466	8,091	2,235	157	172	816	1,269	341
VA	81,954	89,613	22,511	2,900	2,895	7,365	11,929	3,466
WA	72,294	80,954	18,276	2,044	2,029	7,203	10,545	3,124
WV	17,415	18,960	4,908	318	224	1,499	2,633	1,218
WI	68,292	73,982	19,753	1,641	1,752	7,341	9,579	2,670
WY	6,376	6,917	1,809	116	94	557	988	116

See footnotes at end of table.

No. 1006. Retail Trade and Food Services—Sales by Type of Store and State: 2001—Con.

[See headnote, page 642]

State	Gasoline stations (NAICS 447)	Clothing and clothing accessories (NAICS 448)	Sporting goods, hobby, book & music stores (NAICS 451)	General merchandise (NAICS 452)	Miscellaneous stores (NAICS 453)	Nonstore retailers (NAICS 454)	Food services & drinking places (NAICS 722)
U.S. . . .	261,964	178,525	85,849	441,892	108,738	149,120	333,792
AL	4,541	2,232	769	7,532	1,419	829	4,320
AK	545	335	197	1,441	217	268	878
AZ	5,685	2,221	1,757	8,240	2,727	3,026	5,919
AR	2,811	1,028	486	5,440	869	516	2,285
CA	28,144	23,766	11,890	49,221	12,523	10,307	44,417
CO	4,353	2,519	2,177	7,430	2,235	2,031	6,040
CT	2,959	3,125	1,378	3,624	1,495	4,056	4,104
DE	626	621	371	1,379	388	393	1,091
DC	212	392	181	108	160	47	1,454
FL	13,476	10,788	4,416	23,134	6,120	6,758	17,888
GA	9,350	5,029	1,844	12,938	3,015	1,966	10,284
HI	915	1,509	399	2,336	563	95	2,198
ID	1,288	456	435	2,061	564	840	1,191
IL	9,734	8,832	3,384	16,551	3,990	7,830	15,899
IN	6,690	2,693	1,386	11,281	2,136	4,194	7,040
IA	3,854	1,150	641	4,603	800	962	2,770
KS	3,219	1,601	785	6,212	1,058	689	2,696
KY	4,414	1,532	746	7,231	1,513	739	4,930
LA	4,745	2,070	760	7,626	1,235	717	4,874
ME	1,475	899	384	1,826	513	1,776	1,303
MD	4,056	4,030	1,963	6,828	1,888	1,770	6,121
MA	5,394	6,151	2,724	8,716	2,797	5,298	10,038
MI	8,540	5,221	4,101	20,820	5,172	3,176	11,305
MN	6,108	2,823	2,569	9,076	2,490	6,001	5,994
MS	3,070	1,021	363	4,721	828	443	2,289
MO	7,244	2,457	1,361	9,916	2,058	3,415	6,407
MT	792	268	280	1,381	275	182	1,011
NE	1,793	820	424	2,751	464	1,432	1,870
NV	1,919	2,067	671	2,714	1,294	1,758	3,182
NH	1,461	1,026	657	2,856	646	1,763	1,588
NJ	5,856	7,136	3,578	10,563	3,687	6,984	9,019
NM	1,975	781	505	3,103	1,169	1,026	1,882
NY	10,704	18,848	6,520	19,884	7,894	8,814	20,591
NC	7,887	4,317	1,751	11,785	3,754	2,688	9,794
ND	703	220	216	1,196	215	281	642
OH	10,558	6,099	2,981	19,912	3,677	5,972	13,502
OK	3,869	1,031	713	6,110	1,097	708	3,522
OR	3,072	1,890	1,318	7,897	1,758	2,035	4,401
PA	9,654	7,557	3,093	15,008	3,492	9,740	12,757
RI	771	573	290	916	319	675	1,411
SC	4,354	2,290	737	6,110	1,869	716	4,728
SD	976	302	204	1,228	327	5,427	800
TN	6,240	3,584	1,309	10,678	2,173	1,230	6,813
TX	22,156	12,865	5,783	36,286	7,775	15,777	25,744
UT	2,094	1,081	812	3,738	547	967	2,082
VT	669	299	204	485	221	599	625
VA	7,394	4,615	1,927	11,424	2,179	3,349	7,659
WA	4,763	3,372	2,524	12,028	2,791	3,596	8,660
WV	1,935	688	279	2,926	504	283	1,544
WI	5,912	2,126	1,471	9,650	1,628	4,768	5,690
WY	1,009	168	132	967	208	210	542

¹ Includes other types of stores, not shown separately.

Source: Market Statistics, a division of Claritas Inc., Arlington, VA, *The Survey of Buying Power Data Service*, annual (copyright).

No. 1007. Retail Trade—Establishments and Sales by Merchandise Lines: 1997

[2,460,886 represents \$2,460,886,000,000. Covers only establishments with payroll]

Merchandise lines	NAICS code ¹ and ML code ²	Establishments handling merchandise line		Merchandise line sales		
		Number	Total sales (mil. dol.)	Amount (mil. dol.)	As a percentage of total sales of—	
					Establishments handling line	All establishments
Retail trade ³	44,45	1,118,447	(X)	2,460,886	(X)	100.0
Groceries & other foods for human consumption off the premises	100	322,867	934,996	367,224	39.3	14.9
Packaged liquor, wine, & beer	140	148,792	467,821	41,951	9.0	1.7
Cigars, cigarettes, tobacco, & smokers accessories	150	234,100	777,117	36,819	4.7	1.5
Drugs, health aids, & beauty aids (including cosmetics)	160	231,126	872,109	159,483	18.3	6.5
Men's wear	200	122,978	478,641	58,249	12.2	2.4
Women's, juniors, & misses wear	220	149,920	497,405	101,860	20.5	4.1
Children's wear	240	78,123	387,512	27,365	7.1	1.1
Footwear (including accessories)	260	119,579	406,513	39,182	9.6	1.6
Audio equipment & musical instruments & supplies	330	71,151	227,531	27,657	12.2	1.1
Furniture & sleep equipment	340	73,407	302,790	47,541	15.7	1.9
Computer hardware, software, & supplies	370	35,312	172,469	56,573	32.8	2.3
Kitchenware & home furnishings	380	154,091	586,734	32,382	5.5	1.3
Jewelry	400	126,364	440,843	31,358	7.1	1.3
Toys, hobby goods, & games	460	98,308	429,322	24,035	5.6	1.0
Sporting goods	500	74,961	351,311	35,612	10.1	1.4
Hardware, tools, & plumbing & electrical supplies	600	100,472	507,610	76,821	15.1	3.1
Lawn, garden, & farm equipment & supplies, cut flowers, etc.	620	118,805	541,974	52,123	9.6	2.1
Automobiles, vans, trucks, & other powered trans. vehicles	700	55,920	566,370	483,863	85.4	19.7
Automotive fuels	720	137,668	248,978	143,818	57.8	5.8
Automotive tires, tubes, batteries, parts, & accessories	740	152,701	773,034	82,182	10.6	3.3

X Not applicable. ¹ Based on North American Industry Classification System; see text, Section 15, Business Enterprise.
² ML is merchandise line code. ³ Includes other merchandise lines not shown separately.
 Source: U.S. Census Bureau, 1997 Economic Census, Merchandise Line Sales, Series EC97R44S-LS(RV), January 2001.

No. 1008. Retail Trade—Nonemployer Establishments and Receipts by Kind of Business: 1997 to 1999

[1,831 represents 1,831,000. Includes only firms subject to federal income tax. Nonemployers are businesses with no paid employees. Based on the North American Industry Classification System (NAICS), see text, Section 15, Business Enterprise]

Kind of business	NAICS code	Establishments (1,000)			Receipts (mil. dol.)		
		1997	1998	1999	1997	1998	1999
Motor vehicle & parts dealers	441	118	119	121	15,314	16,180	17,184
Used car dealers	44112	74	73	74	11,857	12,525	13,212
Motorcycle & boat & other MV dealers	44122	19	20	20	1,628	1,713	1,874
Automotive parts, accessories, & tire stores	4413	23	24	24	1,607	1,694	1,839
Furniture & home furnishings stores	442	40	38	37	2,402	2,534	2,542
Furniture stores	4421	15	14	14	977	1,025	1,026
Home furnishings stores	4422	25	24	23	1,424	1,510	1,516
Electronics & appliance stores	443	28	29	30	1,649	1,716	1,741
Bldg material & garden equip. & supp dealers ¹	444	29	28	28	1,923	2,032	2,165
Building material & supplies dealers	4441	20	20	20	1,487	1,578	1,685
Food & beverage stores	445	91	87	84	8,523	8,503	8,465
Grocery stores	4451	45	42	40	4,821	4,706	4,597
Specialty food stores	4452	36	35	34	2,163	2,151	2,141
Beer, wine, & liquor stores	4453	10	10	10	1,538	1,646	1,727
Health & personal care stores	446	60	80	89	1,355	1,607	1,813
Gasoline stations	447	11	11	10	1,690	1,739	1,713
Clothing & clothing accessories stores ¹	448	95	89	88	4,168	4,250	4,389
Clothing stores	4481	66	60	60	2,588	2,580	2,647
Jewelry stores	44831	23	23	23	1,267	1,348	1,406
Sporting goods, hobby, book, & music stores ¹	451	96	97	98	3,561	3,655	3,775
Sporting goods stores	45111	26	25	24	1,243	1,301	1,330
Book, periodical, & music stores	4512	31	32	33	1,054	1,024	1,025
General merchandise stores	452	21	24	26	1,009	1,170	1,250
Miscellaneous store retailers ¹	453	401	367	350	13,561	13,324	13,169
Gift, novelty, & souvenir stores	45322	70	71	72	1,924	2,072	2,130
Used merchandise stores	4533	87	84	80	2,269	2,286	2,243
Nonstore retailers ¹	454	844	793	799	14,263	14,261	15,109
Electronic shopping & mail-order houses	4541	56	42	45	1,103	1,100	1,260
Direct selling establishments	4543	750	713	717	12,246	12,203	12,860

¹ Includes other kinds of business not shown separately.
 Source: U.S. Census Bureau, "Nonemployer Statistics"; published 28 March 2002; <<http://www.census.gov/epcd/nonemployer/>>.

No. 1009. Franchised New Car Dealerships—Summary: 1980 to 2001

[130.5 represents \$130,500,000,000]

Item	Unit	1980	1985	1990	1995	1996	1997	1998	1999	2000	2001
Dealerships ¹	Number	27,900	24,725	24,825	22,800	22,750	22,700	22,600	22,400	22,250	21,800
Sales	Bil. dol.	130.5	251.6	316.0	456.2	490.0	507.5	546.3	606.5	650.3	690.4
New cars sold ²	1,000	8,979	11,042	9,300	8,635	8,527	8,272	8,137	8,699	8,847	8,423
Used vehicles sold	Millions	9.72	13.30	14.18	18.48	19.17	19.19	19.33	20.07	20.45	21.39
Employment	1,000	745	856	924	996	1,031	1,046	1,048	1,081	1,114	1,130
Annual payroll	Bil. dol.	11.0	20.1	24.0	33.1	35.4	37.4	39.8	42.5	46.1	48.0
Advertising expenses	Bil. dol.	1.2	2.8	3.7	4.6	5.0	5.1	5.3	5.6	6.4	6.6
Dealer pretax profits as a percentage of sales	Percent	0.6	2.2	1.0	1.4	1.5	1.4	1.7	1.8	1.6	2.0
Inventory: ³											
Domestic: ⁴											
Total	1,000	2,112	2,339	2,537	2,974	2,856	2,813	2,732	2,901	3,183	2,824
Days supply	Days	57	60	73	71	66	66	63	62	68	63
Imported:											
Total	1,000	269	345	707	445	317	338	350	378	468	508
Days supply	Days	31	30	72	72	58	54	54	47	50	51

¹ At beginning of year. ² Data provided by "Ward's Automotive Reports." ³ Annual average. Includes light trucks.

⁴ Classification based on where automobiles are produced (i.e., automobiles manufactured by foreign companies but produced in the United States are classified as domestic).

Source: National Automobile Dealers Association, McLean, VA, *NADA Data*, annual.

No. 1010. New Motor Vehicle Sales and Expenditures by Model Year: 1990 to 2001

[In thousands of units (14,169 represents 14,169,000), except as indicated. A model year begins on Oct. 1 and ends on Sept. 30. It covers the fourth quarter of one calendar year and the first three quarters of the next calendar year]

Sales and expenditures	1990	1995	1996	1997	1998	1999	2000	2001
New motor vehicle sales	14,169	15,204	15,459	15,498	15,963	17,414	17,817	17,472
New-car sales	9,436	8,687	8,527	8,273	8,142	8,697	8,852	8,422
Domestic	6,790	7,178	7,254	6,906	6,764	6,982	6,833	6,323
Import	2,645	1,510	1,273	1,366	1,378	1,715	2,019	2,099
New-truck sales	4,733	6,517	6,932	7,226	7,821	8,717	8,965	9,050
Light	4,428	6,089	6,521	6,797	7,297	8,072	8,387	8,607
Domestic	3,996	5,694	6,089	6,226	6,651	7,310	7,546	7,629
Import	432	395	432	571	646	763	841	978
Other	306	429	411	429	524	645	578	443
Domestic-car production	6,231	6,351	6,081	5,927	5,547	5,637	5,540	4,882
Avg. expenditure per new car ¹ (dollar)	14,371	17,959	18,777	19,531	20,370	20,672	20,427	21,605
Domestic (dollar)	13,936	16,864	17,468	17,907	18,485	18,639	18,897	19,654
Import (dollar)	15,510	23,202	26,205	27,722	29,615	28,974	27,767	27,477

¹ BEA estimate based on the manufacturer's suggested retail price.

Source: U.S. Bureau of Economic Analysis, *Survey of Current Business*, February 2001 and unpublished data. Data on unit sales and production are mainly from "Ward's Automotive Reports" published by Ward's Communications, Southfield, MI.

No. 1011. New and Used Car Sales and Leases: 1990 to 1999

[In thousands, except as indicated (46,830 represents 46,830,000)]

Item	1990	1992	1993	1994	1995	1996	1997	1998	1999
Total car sales	46,830	45,163	46,575	49,132	50,393	49,354	48,542	48,359	(NA)
New passenger car sales ¹	9,300	8,213	8,518	8,991	8,635	8,526	8,272	8,139	(NA)
Used passenger car sales ²	37,530	36,950	38,057	40,141	41,758	40,828	40,270	40,220	40,890
Value of transactions (bil. dol.)	219	247	279	312	338	337	338	335	361
Average price (dol.)	5,830	6,693	7,335	7,781	8,093	8,257	8,399	8,341	8,828
New passenger car leases³	534	882	1,197	1,715	1,795	1,806	2,062	2,174	2,271

NA Not available. ¹ Includes leased cars. ² Used car sales include sales from franchised dealers, independent dealers, and casual sales. ³ Consumer leases only.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics 2000*. Data supplied by following sources: New passenger car sales: 1994-98, American Automobile Manufacturers Association, *Motor Vehicle Facts & Figures, 1999*, Southfield, MI; Used passenger car sales: ADT Automotive, *2000 Used Car Market Report* Nashville, TN; Leased passenger cars: CNW Marketing/Research, Bandon, OR, personal communication, May 31, 2000.

No. 1012. Toy Industry—Retail Sales by Type of Product: 2000 and 2001

[In millions of dollars (31,149 represents \$31,149,000,000), except as indicated. Minus sign (-) indicates decrease]

Product	Sales		Percent change, 2000-2001	Product	Sales		Percent change, 2000-2001
	2000	2001			2000	2001	
Total ¹	31,149	34,388	10	Games/puzzles	2,492	2,237	-10
Video games	6,581	9,409	43	Building/construction	722	882	22
Traditional toy industry	24,568	24,979	2	Arts & crafts	2,357	2,630	12
Infant/preschool	2,772	3,154	14	Models/accessories	266	281	6
Dolls	2,835	3,061	8	Learning/exploration	491	464	-6
Plush	2,336	2,031	-13	Pretend play	565	479	-15
Action figure toys	1,187	1,618	36	Trading cards/accessories	440	318	-28
Vehicles	2,624	2,821	8	Sports	2,135	1,528	-29
Ride-ons	664	773	17	All other toys	2,681	2,703	1

¹ Includes items not shown separately.

Source: NPD Group, Inc., Port Washington, NY and Toy Industry Association, Inc., New York, NY, *Toy Industry Fact Book*, annual (copyright).

No. 1013. Retail Food Stores—Number and Sales by Type: 1990 to 2000

[282.6 represents 282,600]

Type of food store	Number ¹ (1,000)					Sales ² (bil. dol.)					Percent distribution			
											Number		Sales	
	1990	1995	1998	1999	2000	1990	1995	1998	1999	2000	1990	2000	1990	2000
Total	282.6	264.4	251.9	247.8	243.8	368.3	402.5	435.4	458.3	483.7	100.0	100.0	100.0	100.0
Grocery stores	190.3	176.9	168.5	165.8	163.2	348.2	382.2	412.7	434.7	458.3	67.3	66.9	94.5	94.7
Supermarkets ³	24.5	25.3	24.4	24.4	24.6	261.7	300.4	316.2	325.7	337.3	8.7	10.1	71.1	69.7
Conventional ⁴	13.2	12.3	10.9	10.3	9.9	92.3	76.4	65.3	63.6	63.4	4.7	4.1	25.1	13.1
Superstore ⁵	5.8	6.8	7.4	7.6	7.9	87.6	116.7	133.8	138.9	142.4	2.1	3.2	23.8	29.4
Warehouse ⁶	3.4	2.7	2.2	2.4	2.4	33.1	20.7	19.3	20.9	22.0	1.2	1.0	9.0	4.5
Combination food and drug ⁶	1.6	2.7	3.2	3.4	3.7	29.3	59.3	72.0	75.5	81.8	0.6	1.5	8.0	16.9
Superwarehouse ⁷	0.3	0.6	0.5	0.5	0.5	12.6	17.8	16.7	17.1	17.4	0.1	0.2	3.4	3.6
Hypermarket ⁸	0.1	0.2	0.2	0.2	0.2	6.8	9.5	9.1	9.7	10.3	(Z)	0.1	1.8	2.1
Convenience stores ⁹	93.0	86.9	83.9	82.9	81.9	37.0	42.4	45.3	47.6	48.5	32.9	33.6	10.0	10.0
Superette ¹⁰	72.8	64.7	60.2	58.5	56.7	49.5	39.4	51.2	61.4	72.5	25.8	23.3	13.4	15.0
Specialized food stores ¹¹	92.3	87.5	83.3	82.0	80.6	20.1	20.3	22.7	23.6	25.4	32.7	33.1	5.5	5.3

Z Less than 0.05 percent. ¹ Estimated. ² Includes nonfood items. ³ A grocery store, primarily self-service in operation, providing a full range of departments, and having at least \$2.5 million in annual sales in 1985 dollars. ⁴ Contains greater variety of products than conventional supermarkets, including specialty and service departments, and considerable nonfood (general merchandise) products. ⁵ Contains limited product variety and fewer services provided, incorporating case lot stocking and shelving practices. ⁶ Contains a pharmacy, a nonprescription drug department, and a greater variety of health and beauty aids than that carried by conventional supermarkets. ⁷ A larger warehouse store that offers expanded product variety and often service meat, deli, or seafood departments. ⁸ A very large store offering a greater variety of general merchandise—like clothes, hardware, and seasonal goods—and personal care products than other grocery stores. ⁹ A small grocery store selling a limited variety of food and nonfood products, typically open extended hours. ¹⁰ A grocery store, primarily self-service in operation, selling a wide variety of food and nonfood products with annual sales below \$2.5 million (1985 dollars). ¹¹ Primarily engaged in the retail sale of a single food category such as meat and seafood stores and retail bakeries.

Source: U.S. Dept. of Agriculture, Economic Research Service, *Food Marketing Review*, annual.

No. 1014. Food Sales by Nontraditional Retailers: 1997

[308,780 represents \$308,780,000,000]

Sales outlet	Retail food sales (mil. dol.)	Share of total retail food sales (per cent.)	Sales outlet	Retail food sales (mil. dol.)	Share of total retail food sales (per cent.)
Traditional foodstores, total	308,780	82.6	Other stores:		
Supermarkets	222,003	59.4	Drugstores	5,007	1.3
Convenience stores	14,216	3.8	Eating and drinking places	923	0.2
Other grocery stores	50,331	13.5	Furniture stores	133	(Z)
Specialized food stores	22,230	5.9	Gasoline service stations	10,398	2.8
Nontraditional foodstores, total ¹	64,867	17.4	Miscellaneous stores:		
General merchandise stores:			Gift, novelty, and souvenir shops	199	0.1
Department stores	244	0.1	Hobby, toy, and game shops	266	0.1
Discount/mass merchandise stores	26,336	7.0	Liquor stores	1,234	0.3
Variety stores	896	0.2	Nonstore retailers:		
Warehouse club stores	7,964	2.1	Catalog and mail order	1,008	0.3
Other general merchandise stores	795	0.2	Vending machine operators	4,134	1.1
			Direct sales (mobile, door to door)	5,052	1.4

Z Less than 0.05 percent. ¹ Includes other types of stores not shown separately.

Source: U.S. Dept. of Agriculture, Economic Research Service, *Food Marketing Review*, September-December 1998.

No. 1015. Percent of Supermarkets Offering Selected Services and Product Lines: 1990 to 2001

[In percent. Based on a sample survey of chain and independent supermarkets and subject to sampling variability; for details, see source]

Service or product line offered	1990	1992	1993	1996	1997	1998	1999	2000	2001
Service delicatessen	73	78	79	80	81	81	81	81	80
Service bakery	60	60	62	69	69	69	69	71	72
Service meat	42	48	47	74	60	59	60	62	66
Service seafood	33	41	37	46	43	43	45	45	51
Specialty cheese department	33	33	34	31	30	31	32	33	42
Salad bar	18	22	19	27	24	24	24	25	22
Automated teller machines (ATMs)	20	28	38	60	62	62	63	64	65
Banking in store	(NA)	(NA)	(NA)	14	22	21	22	21	20
Pharmacy	15	18	20	26	26	32	30	32	36
Warehouse aisle	(NA)	(NA)	(NA)	10	16	17	17	16	14

NA Not available.

Source: Progressive Grocer, New York, NY, *Progressive Grocer 66th Annual Report* (copyright). Used by permission of Progressive Grocer magazine.

No. 1016. Food and Alcoholic Beverage Sales by Sales Outlet: 1990 to 2001

[In billions of dollars (578.3 represents \$578,300,000,000)]

Sales outlet	1990	1993	1994	1995	1996	1997	1998	1999	2000	2001
Food sales, total ¹	578.3	609.6	636.5	656.4	681.6	705.7	737.5	779.4	813.4	844.2
Food at home. ²	316.0	329.4	343.6	352.4	367.6	376.9	391.0	415.7	430.9	443.9
Food stores ²	267.1	266.7	274.0	276.1	285.4	289.4	295.7	308.9	319.4	328.1
Other stores ³	29.5	42.1	47.3	52.8	57.1	61.8	69.6	79.9	83.1	87.8
Home-delivered, mail order	5.3	6.8	7.9	8.7	10.1	10.6	10.7	11.5	12.2	11.3
Farmers, manufacturers, wholesalers.	6.3	7.1	7.2	7.8	8.2	8.8	8.7	9.0	9.5	9.7
Home production and donations.	7.7	6.7	7.1	7.0	6.8	6.4	6.4	6.6	6.8	7.0
Food away from home ⁴	262.3	280.1	292.9	304.1	314.0	328.8	346.5	363.7	382.4	400.3
Alcoholic beverage sales, total.	72.9	75.9	78.3	80.4	83.6	86.4	92.0	97.1	102.0	106.4
Packaged alcoholic beverages.	38.1	38.9	40.4	41.5	43.5	44.8	48.4	51.7	53.6	55.6
Liquor stores.	18.6	18.5	19.0	18.9	20.0	20.9	22.1	23.2	25.0	26.3
Food stores	12.9	11.1	11.8	12.3	13.0	12.8	13.9	14.6	15.1	15.4
All other.	6.6	9.3	9.7	10.2	10.6	11.2	12.4	13.9	13.6	13.9
Alcoholic drinks.	34.8	36.9	37.9	38.9	40.1	41.5	43.6	45.5	48.4	50.8
Eating and drinking places ⁵	26.8	28.5	29.4	30.3	31.5	33.5	35.0	36.5	38.9	40.9
Hotels and motels	3.8	3.8	3.9	3.9	3.9	4.0	4.1	4.3	4.5	4.7
All other.	4.2	4.7	4.7	4.7	4.7	4.0	4.4	4.7	4.9	5.2

¹ Includes taxes and tips. ² Excludes sales to restaurants and institutions. ³ Includes eating and drinking establishments, trailer parks, commissary stores, and military exchanges. ⁴ Includes food furnished and donations. ⁵ Includes tips.

Source: U.S. Department of Agriculture, Economic Research Service, food cpi, prices, and expenditures: food expenditure tables; published 18 June 2002; <<http://www.ers.usda.gov/briefing/CPIFoodAndExpenditures/Data/>>.

No. 1017. U.S. Online Retail E-Commerce Projections: 2000 to 2002

[In millions of dollars (44,784 represents \$44,784,000,000), except as indicated]

Online product or service	Projected online sales			Percent change	
	2000	2001	2002	2000-2001	2001-2002
Retail trade, total ¹	44,784	73,926	110,748	65.1	49.8
Media.	6,670	9,807	13,019	47.0	32.8
Event tickets	350	933	1,986	166.6	112.9
Flowers	760	1,266	1,812	66.6	43.1
Recreation	2,626	4,148	5,916	58.0	42.6
Apparel	5,040	8,915	14,461	76.9	62.2
Electronics	6,096	11,856	18,306	94.5	54.4
Leisure travel.	12,200	16,700	21,000	36.9	25.7
Automobiles	2,845	5,315	9,360	86.8	76.1
Home products	2,232	4,659	8,256	108.7	77.2
Pet supplies	624	1,523	2,519	144.1	65.4
Health and beauty	1,352	2,656	4,460	96.4	67.9
Food and beverage	1,131	2,455	5,063	117.1	106.2

¹ Includes items sold to consumers in product categories not shown separately.

Source: Forrester Research, Inc., Cambridge, MA, *Online Retail Ripple Effect* (copyright).

No. 1018. Online Consumer Spending Forecast by Kind of Business: 2000 to 2002

[Forecast date: October 2001. (24.1 represents \$24,100,000,000). Figures below reflect a partial revision of the Jupiter Internet Shopping Model]

Category	Online retail spending (bil. dol.)			Percentage of spending online			Number of online buyers (mil.)			Percentage of online buyers that purchase within category		
	2000	2001	2002	2000	2001	2002	2000	2001	2002	2000	2001	2002
Total	24.1	30.0	39.3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
PCs	6.1	6.9	7.4	25.3	30.1	32.1	4.3	5.4	6.8	9	8	8
Peripherals	1.8	1.9	2.2	18.7	20.2	22.4	8.9	10.9	13.3	18	17	16
Software	1.4	1.9	2.6	17.4	24.4	32.2	15.9	20.4	24.4	32	31	30
Consumer electronics	1.1	1.4	1.9	2.4	3.2	4.2	3.8	5.3	7.4	8	8	9
Books	2.2	2.3	2.6	8.9	10.2	11.5	23.2	32.3	41.3	47	49	51
Music	0.7	0.9	1.2	4.6	6.4	8.7	20.7	30.3	40.4	43	46	50
Videos	0.5	0.6	0.8	3.9	4.8	6.0	10.1	14.4	18.9	21	22	23
Movie tickets	0.1	0.2	0.3	1.4	2.2	3.2	2.7	5.3	8.8	5	8	11
Event tickets	1.0	1.4	1.9	6.2	8.3	10.8	9.9	13.6	17.4	20	21	21
Over-the-counter drugs	0.1	0.1	0.1	0.3	0.3	0.6	3.2	5.6	8.6	6	9	11
Nutraceuticals	0.1	0.1	0.1	0.6	0.4	0.8	6.2	8.6	11.2	13	13	14
Medical supplies and contact lenses	0.1	0.1	0.3	0.9	1.0	1.8	2.7	4.4	6.4	6	7	8
Personal care	0.1	0.1	0.3	0.3	0.3	0.8	4.5	7.3	10.7	9	11	13
Apparel	2.3	3.2	4.6	1.2	1.7	2.2	17.5	26.3	35.4	36	40	43
Footwear	0.3	0.5	0.8	0.6	1.0	1.4	4.0	7.0	10.6	8	11	13
Jewelry	0.8	0.9	1.1	2.6	2.9	3.5	4.2	5.2	6.9	9	8	9
Grocery	0.6	0.6	1.0	0.1	0.1	0.2	1.1	1.1	1.5	2	2	2
Pets	0.1	0.1	0.2	0.3	0.6	1.0	1.6	2.4	3.5	3	4	4
Toys	0.8	1.0	1.1	2.9	3.2	3.7	14.1	18.4	22.3	29	28	27
Sporting goods	0.5	0.7	0.9	2.1	2.8	3.8	4.7	7.6	11.1	10	12	14
Flowers	0.4	0.6	0.8	2.9	3.7	4.7	7.6	11.8	16.2	16	18	20
Specialty gifts	0.4	0.6	0.8	1.2	1.6	2.2	7.8	10.9	14.1	16	17	17
Furniture	0.1	0.1	0.2	0.1	0.2	0.4	0.3	0.5	1.1	1	1	1
Large appliances	0.1	0.3	0.4	0.7	1.3	2.0	0.2	0.5	0.8	1	1	1
Housewares/small appliances	0.3	0.6	1.0	0.5	0.9	1.5	4.0	5.9	8.3	8	9	10
Art and collectibles	0.2	0.3	0.5	0.8	1.1	1.6	1.0	1.4	2.1	2	2	3
Home improvement	0.1	0.3	0.5	0.1	0.2	0.4	2.1	3.7	6.1	4	6	7
Garden supplies	0.1	0.1	0.2	0.2	0.3	0.5	1.7	2.3	3.3	3	4	4
Office products	0.3	0.6	1.1	1.1	2.0	3.3	5.4	8.8	12.9	11	13	16
Auto parts	-	-	0.1	-	-	-	0.1	0.3	0.9	-	-	1
Other	1.4	1.7	2.4	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

- Represents or rounds to zero. NA Not available. X Not applicable.

Source: Jupiter Media Matrix, Inc., New York, NY, unpublished data (copyright).

No. 1019. Electronic Shopping and Mail-Order Houses—Total and E-Commerce Sales by Merchandise Line: 2000

[107,664 represents \$107,664,000,000 in sales. Represents NAICS code 454110. Covers establishments with payroll. Based on 2000 Annual Retail Trade Survey, see Appendix III]

Merchandise line	Value of sales		E-commerce as percent of total sales	Percent distribution of total sales	Percent distribution of E-commerce sales
	Total (mil. dol.)	E-commerce (mil. dol.)			
Electronic shopping and mail-order houses, total ¹	107,664	21,368	19.8	100.0	100.0
Books and magazines	4,250	2,083	49.0	3.9	9.7
Clothing and clothing accessories (includes footwear)	14,419	1,960	13.6	13.4	9.2
Computer hardware	26,456	6,077	23.0	24.6	28.4
Computer software	3,566	1,115	31.3	3.3	5.2
Drugs, health aids, beauty aids	12,258	671	5.5	11.4	3.1
Electronics and appliances	3,446	1,071	31.1	3.2	5.0
Food, beer and wine	1,906	568	29.8	1.8	2.7
Furniture and home furnishings	6,437	849	13.2	6.0	4.0
Music and videos	4,463	1,282	28.7	4.1	6.0
Office equipment and supplies	6,929	1,432	20.7	6.4	6.7
Toys, hobby goods, and games	2,956	795	26.9	2.7	3.7
Other merchandise ²	17,359	2,361	13.6	16.1	11.0
Nonmerchandise receipts ³	3,219	1,104	34.3	3.0	5.2

¹ This industry comprises businesses primarily engaged in retailing all types of merchandise through catalogs, television, and the Internet. Data are preliminary and, therefore, subject to revision. ² Includes other merchandise such as jewelry, sporting goods, collectibles, souvenirs, auto parts and accessories, hardware, and lawn and garden equipment and supplies. ³ Includes nonmerchandise receipts such as auction commissions, shipping and handling, customer training, customer support, and online advertising.

Source: U.S. Census Bureau, "2000 E-commerce Multi-Sector Report;" published 18 March 2002; <<http://www.census.gov/eos/www/ebusiness614.htm>>.

No. 1020. Retail E-Commerce Sales, Number of Orders, and Average Purchase Amount in Key Categories: 2000 and 2001

[253.1 represents 253,100,000). As of fourth quarter. Based on a point-of-sale survey of online buyers covering approximately 1,000 merchants. Minus sign (-) indicates decrease]

Category	Orders (mil.)			Sales (mil. dol.) ¹			Average purchase amount (dol.) ¹		
	2000	2001	Percent change, 2000-2001	2000	2001	Percent change, 2000-2001	2000	2001	Percent change, 2000-2001
Total	253.1	285.8	12.9	28,910	35,873	24.1	114	125	9.9
Apparel	22.7	28.0	23.2	2,219	2,882	29.9	98	103	5.4
Computer goods	43.6	41.9	-3.9	12,793	13,948	9.0	294	333	13.4
Consumer goods	19.6	23.8	21.3	3,635	5,332	46.7	185	224	20.9
Entertainment	69.1	59.7	-13.6	4,194	4,332	3.3	61	73	19.6
Food/wine	16.1	18.0	11.6	831	853	2.7	61	47	-7.9
Gifts	67.5	100.0	48.1	4,097	7,017	71.2	61	70	15.6
Home & garden	3.8	4.6	21.5	309	519	68.0	82	113	38.3
Toys	10.7	9.9	-7.2	831	990	19.1	78	100	28.4

¹ Includes shipping and handling charges.

Source: BizRate.Com, Los Angeles, CA, *Consumer Online Report, Fourth Quarter, 2001* (copyright).

No. 1021. Retail Trade Sales—Total and E-Commerce by Kind of Business: 2000

[3,060,748 represents \$3,060,748,000,000. Covers retailers with and without payroll. Based on 2000 Annual Retail Trade Survey; see Appendix III]

Kind of business	NAICS code ¹	Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution of E-commerce sales
		Total	E-commerce		
Retail trade, total	44,45	3,060,748	28,824	0.9	100.0
Motor vehicle and parts dealers	441	817,761	4,628	0.6	16.1
Furniture and home furnishings stores	442	91,629	(S)	(S)	(S)
Electronics and appliance stores	443	87,598	548	0.6	1.9
Building material and garden equipment supplies stores	444	278,326	449	0.2	1.6
Food and beverage stores	445	459,594	(S)	(S)	(S)
Health and personal care stores	446	157,143	(S)	(S)	(S)
Gasoline stations	447	247,222	(Z)	(Z)	(Z)
Clothing and clothing acces. stores	448	167,385	259	0.2	0.9
Sporting goods, hobby, book and music stores	451	77,942	419	0.5	1.5
General merchandise stores	452	404,590	(S)	(S)	(S)
Miscellaneous store retailers	453	109,827	392	0.4	1.4
Nonstore retailers	454	161,731	21,588	13.3	74.9
Electronic shopping and mail-order houses	454110	107,664	21,368	19.8	74.1

S Data do not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction should be used with caution and not be attributed to the U.S. Census Bureau. For more information on methodology visit <www.census.gov/estats>. Z Less than \$500,000 or 0.05 percent. ¹ North American Industry Classification System; see text, Section 15, Business Enterprise.

No. 1022. Merchant Wholesale Trade Sales—Total and E-Commerce: 2000

[2,751,761 represents \$2,751,761,000,000. Covers only businesses with paid employees. Based on 2000 Annual Trade Survey; see Appendix III]

Kind of business	NAICS code ¹	Value of sales (mil. dol.)		E-commerce as percent of total revenue	Percent distribution of E-commerce revenue
		Total	E-commerce		
Merchant wholesale trade, total	42	2,751,761	213,050	7.7	100.0
Durable goods ²	421	1,435,014	107,672	7.5	50.5
Motor vehicles, parts and supplies	4211	199,560	39,960	20.0	18.8
Furniture and home furnishings	4212	46,468	2,669	5.7	1.3
Professional & commercial equipment & supplies	4214	282,669	27,968	9.9	13.0
Computer, peripheral equipment and software	42143	165,195	18,113	11.0	8.5
Electrical goods	4216	238,026	9,688	4.1	4.6
Hardware, and plumbing and heating equipment and supplies	4217	66,212	6,004	9.1	2.8
Machinery, equipment and supplies	4218	253,628	8,103	3.2	3.8
Miscellaneous durable goods	4219	174,636	10,367	5.9	4.9
Non-durable goods ²	422	1,316,747	105,378	8.0	49.5
Drugs and druggists' sundries	4222	166,524	65,767	39.5	31.0
Apparel, piece goods and notions	4223	88,647	8,348	9.4	3.9
Groceries and related products	4224	383,306	6,010	1.6	2.7
Farm product raw materials	4225	106,389	3,263	3.1	1.5

¹ North American Industry Classification System; see text, Section 15, Business Enterprise. ² Includes kinds of business not shown separately.

Source of Tables 1021 and 1022: U.S. Census Bureau, "2000 E-Commerce Multi-Sector Report"; published 18 March 2002; <<http://www.census.gov/eos/www/ebusiness614.htm>>.

No. 1023. Shopping Centers—Number, Gross Leasable Area, and Retail Sales by Gross Leasable Area: 1990 to 2001

[4,390 represents 4,390,000,000. As of December 31. A shopping center is a group of architecturally unified commercial establishments built on a site that is planned, developed, owned, and managed as an operating unit related in its location, size, and type of shops to the trade area that the unit serves. The unit provides on-site parking in definite relationship to the types and total size of the stores. The data base attempts to include all centers with three or more stores. Estimates are based on a sample of data available on shopping center properties; for details, contact source]

Year	Gross leasable area (sq. ft.)						
	Total	Less than 100,001	100,001-200,000	200,001-400,000	400,001-800,000	800,001-1,000,000	More than 1 million
NUMBER							
1990	36,515	23,231	8,756	2,781	1,102	288	357
1995	41,235	26,001	9,974	3,345	1,234	301	380
1999	44,426	27,696	10,770	3,834	1,398	324	404
2000	45,115	28,062	10,958	3,935	1,424	326	410
2001	45,827	28,474	11,100	4,038	1,466	329	420
Percent distribution	100.0	62.1	24.2	8.8	3.2	0.7	0.9
Percent change, 2000-2001	1.6	1.5	1.3	2.6	2.9	0.9	2.4
GROSS LEASABLE AREA							
1990 (mil. sq. ft.)	4,390	1,125	1,197	734	618	259	457
1995 (mil. sq. ft.)	4,967	1,267	1,368	886	689	271	486
1999 (mil. sq. ft.)	5,463	1,362	1,486	1,030	776	292	519
2000 (mil. sq. ft.)	5,566	1,383	1,514	1,059	790	294	526
2001 (mil. sq. ft.)	5,679	1,406	1,534	1,091	812	296	539
Percent distribution	100.0	24.8	27.0	19.2	14.3	5.2	9.5
Percent change, 2000-2001	2.0	1.6	1.4	2.9	2.9	0.9	2.5
RETAIL SALES							
1990 (bil. dol.)	706.4	205.1	179.5	108.0	91.7	45.1	77.0
1995 (bil. dol.)	893.8	259.6	227.1	136.4	115.8	57.0	97.8
1999 (bil. dol.)	1,105.3	320.8	280.7	168.9	143.0	70.4	121.4
2000 (bil. dol.)	1,181.1	342.8	300.0	180.5	152.8	75.2	129.8
2001 (bil. dol.)	1,221.7	354.5	310.3	186.8	158.0	77.8	134.4
Percent distribution	100.0	29.0	25.4	15.3	12.9	6.4	11.0
Percent change, 2000-01	3.4	3.4	3.4	3.5	3.4	3.4	3.5

No. 1024. Shopping Centers—Gross Leasable Area and Retail Sales by State: 2001

[5,679 represents 5,679,000,000. See headnote, Table 1023]

State	Gross leasable area, (mil. sq. ft.)	Retail sales, (bil. dol.)	Retail sales per sq. ft. (dol.)	Percent change, 2000-2001		State	Gross leasable area, (mil. sq. ft.)	Retail sales, (bil. dol.)	Retail sales per sq. ft. (dol.)	Percent change, 2000-2001	
				Gross leasable area	Retail sales					Gross leasable area	Retail sales
U.S. . . .	5,679	1,221.7	215	2.0	3.4						
AL	79	17.9	227	2.4	2.9	MO	118	26.6	226	1.8	3.3
AK	8	2.5	326	-	4.3	MT	10	2.4	240	-	3.4
AZ	134	29.2	217	5.4	3.5	NE	37	6.7	179	3.5	3.2
AR	37	8.6	230	0.6	2.7	NV	53	8.0	150	7.9	3.7
CA	713	146.6	206	1.2	3.4	NH	25	5.5	217	1.3	5.0
CO	107	27.5	256	3.4	3.8	NJ	179	34.1	191	1.5	3.9
CT	98	22.7	233	1.4	4.2	NM	32	7.4	235	4.3	3.0
DE	23	5.3	232	-	4.1	NY	253	52.4	207	0.7	3.3
DC	10	2.0	211	2.7	3.4	NC	184	34.0	185	2.3	3.3
FL	452	112.5	249	2.8	3.8	ND	10	2.5	251	5.8	3.4
GA	190	36.9	194	3.4	3.2	OH	257	48.6	189	2.3	3.2
HI	20	5.3	264	-	5.1	OK	61	15.0	245	0.5	2.6
ID	20	3.8	191	-	2.9	OR	61	11.2	185	2.8	3.7
IL	267	50.0	187	1.2	3.6	PA	255	47.7	187	2.8	3.5
IN	124	25.0	201	1.9	3.1	RI	20	4.5	224	-	3.5
IA	45	8.8	196	0.8	3.2	SC	88	18.2	208	4.1	3.1
KS	60	13.6	227	2.7	3.2	SD	7	1.5	216	-	3.2
KY	69	16.1	235	1.4	3.1	TN	138	27.0	196	0.9	3.3
LA	86	21.8	253	1.4	3.2	TX	385	102.5	267	2.2	3.3
ME	18	5.1	285	2.3	4.3	UT	39	7.5	194	6.6	2.9
MD	132	29.4	223	1.2	3.4	VT	8	2.2	259	-	4.1
MA	116	28.0	240	0.4	3.7	VA	177	37.8	213	2.0	3.6
MI	148	29.7	201	3.7	3.3	WA	102	21.1	207	0.2	3.6
MN	71	16.5	231	2.3	3.4	WV	23	4.3	187	-	2.6
MS	45	9.3	208	0.9	2.5	WI	79	17.3	219	1.5	3.5
						WY	6	1.6	254	3.5	2.9

- Represents or rounds to zero.

Source of Tables 1023 and 1024: National Research Bureau, Chicago, IL. Data for 1995-2001 published by International Council of Shopping Centers in *Shopping Centers Today*, April issues (copyright—Trade Dimensions International, Inc.).

No. 1025. Merchant Wholesalers—Summary: 1992 to 2001

[In billions of dollars (1,731.6 represents \$1,731,600,000,000) except ratios. Inventories and stock/sales ratios, as of December, seasonally adjusted. Data reflect latest revision. Based on Annual Trade Survey; see Appendix III]

Kind of business	NAICS code	1992	1994	1996	1998	1999	2000	2001
SALES (bil. dol.)								
Merchant wholesalers	(X)	1,731.6	1,933.6	2,239.8	2,379.8	2,541.1	2,751.8	2,715.8
Durable goods	(X)	832.8	1,004.2	1,156.6	1,265.8	1,354.7	1,435.0	1,371.3
Motor vehicles, parts, and supplies	4211	149.6	163.4	165.7	173.2	196.0	199.6	204.4
Furniture and homefurnishings	4212	28.5	31.3	36.5	40.4	42.7	46.5	43.5
Lumber and construction materials	4213	45.8	56.0	59.1	63.7	71.5	71.2	73.5
Professional and commercial equipment	4214	133.5	165.4	220.2	254.1	275.1	282.7	266.2
Computer, peripheral equipment and software	42143	(NA)	(NA)	(NA)	150.8	162.3	165.2	146.2
Metals and minerals, except petroleum	4215	76.7	89.1	94.5	97.1	94.8	102.6	93.0
Electrical goods	4216	98.2	141.3	171.5	186.7	208.0	238.0	213.3
Hardware, plumbing and heating equipment	4217	41.3	49.2	54.3	60.4	63.4	66.2	63.1
Machinery, equipment and supplies	4218	147.5	174.4	206.6	242.5	244.5	253.6	256.4
Miscellaneous durable goods	4219	111.5	134.0	148.2	147.7	158.8	174.6	157.8
Nondurable goods	(X)	898.8	929.4	1,083.2	1,114.1	1,186.4	1,316.7	1,344.5
Paper and paper products	4221	48.1	55.4	64.8	69.9	74.9	80.1	76.6
Drugs, proprietaries, and sundries	4222	67.1	76.4	94.3	124.6	146.7	166.5	193.4
Apparel, piece goods, and notions	4223	62.7	68.5	73.1	84.2	85.7	88.6	80.6
Groceries and related products	4224	274.8	289.9	317.8	344.4	360.3	383.3	402.9
Farm-product raw materials	4225	106.2	99.1	137.5	108.0	101.6	106.4	106.1
Chemicals and allied products	4226	39.2	43.3	53.6	55.1	55.2	59.8	59.0
Petroleum and petroleum products	4227	137.5	125.4	143.5	116.4	136.2	186.6	178.0
Beer, wine, and distilled beverages	4228	50.4	52.0	55.9	61.8	67.4	71.2	72.6
Miscellaneous nondurable goods	4229	112.8	119.4	142.5	149.7	158.4	174.2	175.3
INVENTORIES (bil. dol.)								
Merchant wholesalers	(X)	194.5	219.8	238.8	269.4	285.7	304.7	288.0
Durable goods	(X)	119.8	138.4	153.2	174.6	184.7	194.2	174.0
Motor vehicles, parts, and supplies	4211	21.4	21.5	21.6	22.8	25.3	26.1	24.0
Furniture and homefurnishings	4212	4.2	4.4	4.8	5.1	5.4	5.9	5.4
Lumber and construction materials	4213	4.8	5.4	5.7	5.9	6.6	6.8	6.7
Professional and commercial equipment	4214	16.9	21.0	24.6	26.5	27.8	27.4	23.0
Computer, peripheral equipment and software	42143	(NA)	(NA)	(NA)	12.4	12.5	11.3	8.0
Metals and minerals, except petroleum	4215	10.3	12.6	12.7	14.3	14.2	14.4	12.4
Electrical goods	4216	14.9	18.5	21.3	23.3	26.2	29.8	24.2
Hardware, plumbing and heating equipment	4217	6.4	7.8	8.6	9.6	9.8	10.7	10.3
Machinery, equipment and supplies	4218	28.0	31.6	37.7	48.2	49.3	50.0	47.8
Miscellaneous durable goods	4219	12.9	15.5	16.3	18.9	20.1	23.1	20.3
Nondurable goods	(X)	74.6	81.4	85.6	94.8	101.0	110.5	114.0
Paper and paper products	4221	4.5	4.9	5.3	6.0	6.2	7.1	6.3
Drugs, proprietaries, and sundries	4222	9.3	10.8	11.9	15.4	18.4	22.4	28.1
Apparel, piece goods, and notions	4223	10.5	12.0	12.0	13.6	12.7	12.9	12.8
Groceries and related products	4224	18.0	17.9	18.2	19.3	21.3	21.9	21.3
Farm-product raw materials	4225	8.1	9.9	9.5	10.1	9.9	11.0	9.9
Chemicals and allied products	4226	3.8	4.6	5.3	5.8	6.1	6.0	6.1
Petroleum and petroleum products	4227	3.9	4.2	4.5	3.4	3.8	4.5	4.4
Beer, wine, and distilled beverages	4228	4.3	4.6	5.1	5.8	6.2	6.6	6.4
Miscellaneous nondurable goods	4229	12.2	12.5	13.9	15.4	16.6	18.2	18.5
STOCK/SALES RATIO								
Merchant wholesalers	(X)	1.34	1.29	1.26	1.34	1.28	1.30	1.31
Durable goods	(X)	1.68	1.55	1.57	1.65	1.55	1.64	1.58
Motor vehicles, parts, and supplies	4211	1.72	1.57	1.56	1.54	1.49	1.57	1.42
Furniture and homefurnishings	4212	1.70	1.55	1.50	1.51	1.45	1.54	1.55
Lumber and construction materials	4213	1.28	1.10	1.13	1.06	1.07	1.15	1.05
Professional and commercial equipment	4214	1.44	1.37	1.33	1.24	1.15	1.23	1.07
Computer, peripheral equipment and software	42143	(NA)	(NA)	(NA)	1.02	0.87	0.90	0.69
Metals and minerals, except petroleum	4215	1.58	1.58	1.59	1.85	1.69	1.73	1.77
Electrical goods	4216	1.72	1.44	1.57	1.50	1.37	1.49	1.43
Hardware, plumbing and heating equipment	4217	1.84	1.76	1.84	1.85	1.85	1.97	1.92
Machinery, equipment and supplies	4218	2.23	2.04	2.09	2.39	2.39	2.34	2.38
Miscellaneous durable goods	4219	1.32	1.30	1.25	1.57	1.38	1.61	1.61
Nondurable goods	(X)	1.01	1.01	0.94	1.00	0.97	0.95	1.03
Paper and paper products	4221	1.11	0.94	0.98	1.00	0.97	1.05	1.01
Drugs, proprietaries, and sundries	4222	1.63	1.66	1.43	1.37	1.40	1.52	1.62
Apparel, piece goods, and notions	4223	1.94	2.16	1.79	2.02	1.74	1.73	1.92
Groceries and related products	4224	0.78	0.71	0.70	0.66	0.68	0.65	0.63
Farm-product raw materials	4225	0.94	1.12	0.86	1.10	1.20	1.16	1.21
Chemicals and allied products	4226	1.13	1.16	1.20	1.28	1.25	1.16	1.27
Petroleum and petroleum products	4227	0.36	0.40	0.35	0.37	0.29	0.26	0.36
Beer, wine, and distilled beverages	4228	1.04	1.03	1.09	1.08	1.07	1.08	1.01
Miscellaneous nondurable goods	4229	1.39	1.19	1.19	1.14	1.17	1.21	1.32

NA Not available. X Not applicable. ¹ North American Industry Classification System, 1997; see text, Section 15, Business Enterprise.

Source: U.S. Census Bureau, *Current Business Reports, Annual Benchmark Report for Wholesale Trade, January 1992 through February 2002*, Series BW/01-A.

No. 1026. Wholesale Trade—Establishments, Sales, Payroll, and Employees by Kind of Business: 1997

[4,059,658 represents \$4,059,658,000,000. Covers only establishments with payroll]

Kind of business	NAICS code ¹	Sales			Annual payroll		Paid employees for pay period including March 12 (1,000)
		Establishments (number)	Total (mil. dol.)	Per paid employee (dol.)	Total (mil. dol.)	Per paid employee (dol.)	
Wholesale trade	42	453,470	4,059,658	700,357	214,915	37,076	5,796.6
Wholesale trade, durable goods	421	290,629	2,179,717	641,421	133,237	39,207	3,398.3
Motor vehicle & motor vehicle parts & supplies wholesale	4211	29,328	533,352	1,419,505	11,459	30,497	375.7
Furniture & home furnishings wholesale	4212	15,246	75,006	476,337	5,317	33,766	157.5
Lumber & other construction materials wholesale	4213	14,267	89,176	573,349	5,296	34,051	155.5
Professional & commercial equipment & supplies wholesale	4214	45,351	367,384	513,025	33,292	46,490	716.1
Metal & mineral (except petroleum) wholesale	4215	12,583	150,494	864,762	6,898	39,637	174.0
Electrical goods wholesalers	4216	38,234	357,692	751,823	22,525	47,344	475.8
Hardware, & plumbing & heating equip. & supplies wholesale	4217	21,194	92,190	420,510	7,978	36,390	219.2
Machinery, equipment, & supplies, wholesale	4218	76,643	328,968	425,821	29,402	38,058	772.6
Misc. durable goods wholesale	4219	37,783	185,456	527,104	11,070	31,464	351.8
Wholesale trade, nondurable goods	422	162,841	1,879,940	783,865	81,678	34,057	2,398.3
Paper & paper product wholesalers	4221	15,848	117,062	546,128	7,730	36,064	214.4
Drugs & druggists' sundries wholesalers	4222	8,053	203,148	1,068,485	8,395	44,154	190.1
Apparel, piece goods & notions wholesalers	4223	20,707	124,104	597,880	7,760	37,382	207.6
Grocery & related products wholesalers	4224	41,760	588,970	688,919	26,778	31,322	854.9
Farm-product raw material wholesalers	4225	10,343	166,786	1,710,260	2,306	23,646	97.5
Chemical & allied products wholesalers	4226	15,920	128,923	777,735	7,241	43,683	165.8
Petroleum & petroleum products wholesalers	4227	11,297	267,624	1,941,710	4,480	32,503	137.8
Beer, wine & distilled alcoholic bev., wholesalers	4228	4,850	69,703	459,550	5,667	37,363	151.7
Misc. nondurable goods wholesale	4229	34,063	213,619	564,336	11,321	29,909	378.5
Merchant wholesalers	(X)	376,330	2,333,131	508,187	158,373	34,496	4,591.1
Manufacturers' sales branches & sales offices	(X)	29,305	1,258,875	1,365,066	45,912	49,785	922.2
Agents, brokers and commission merchants	(X)	47,835	467,652	1,650,981	10,630	37,529	283.3

X Not applicable. ¹ North American Industry Classification System, 1997; see text, Section 15, Business Enterprise.

Source: U.S. Census Bureau, 1997 Economic Census, Wholesale Trade, Series EC97W42A-US(RV), issued March 2000.

No. 1027. Wholesale Trade—Establishments, Employees, and Payroll: 1999 and 2000

[450.0 represents 450,000. Covers establishments with payroll. Employees are for the week including March 12. Excludes most government employees, railroad employees, and self-employed persons. Kind-of-business classification based on North American Industry Classification System (NAICS); see text, Section 15, Business Enterprise. For statement on methodology, see Appendix III]

Kind of business	NAICS code	Establishments (1,000)		Employees (1,000)		Payroll (bil. dol.)	
		1999	2000	1999	2000	1999	2000
Wholesale trade	42	450.0	446.2	5,972	6,112	250.0	270.1
Wholesale trade, durable goods	421	290.1	288.6	3,528	3,625	158.8	171.8
Motor vehicle/motor vehicle pt & supply whsle	4211	28.3	28.4	392	402	13.6	14.1
Furniture & home furnishing whsle	4212	15.0	14.9	162	167	6.1	6.6
Lumber & other construction materials whsle	4213	14.9	15.1	169	184	6.5	7.2
Professional & commercial equip & supp whsle	4214	45.2	44.4	751	763	41.8	44.9
Metal & mineral (except petroleum) whsle	4215	12.3	12.1	170	173	7.2	7.6
Electrical goods whsle	4216	38.5	38.3	507	535	29.2	33.9
Hardware, & plumb & heating equip & sup whsle	4217	21.5	21.4	238	249	9.6	10.4
Machinery, equipment, & supplies whsle	4218	75.4	73.7	803	796	33.2	34.2
Miscellaneous durable goods whsle	4219	38.9	40.2	336	355	11.7	12.9
Wholesale trade, nondurable goods	422	160.0	157.7	2,444	2,487	91.2	98.4
Paper & paper product whsle	4221	15.4	14.9	229	232	8.3	8.9
Drugs & druggists' sundries whsle	4222	7.5	7.4	200	210	10.1	12.0
Apparel, piece goods & notions whsle	4223	20.3	20.0	209	214	8.4	8.9
Grocery & related product whsle	4224	40.6	39.7	876	875	30.1	31.6
Farm product raw material whsle	4225	9.8	9.5	92	92	2.4	2.5
Chemical & allied products whsle	4226	15.4	15.3	160	166	7.7	8.3
Petroleum & petroleum products whsle	4227	11.2	10.7	134	132	4.9	5.2
Beer/wine/distilled alcoholic beverage whsle	4228	4.7	4.6	153	157	6.3	6.8
Miscellaneous nondurable goods whsle	4229	35.2	35.4	392	409	13.1	14.3

Source: U.S. Census Bureau, County Business Patterns, annual. See also <<http://www.census.gov/prod/2002pubs/cbp00/cbp00-1.pdf>> (issued May 2002).