

# **ASTM INTERNATIONAL**

Helping our world work better

# 2015 ANNUAL REPORT ON THE PULSE



# Keeping a finger on the pulse







Keeping a finger on the pulse of progress and innovation in over 90 industries is a challenge, but with the help of our 30,000 members, ASTM International does it every day.

In 2015, we stayed on the cutting edge with new standards in fields ranging from 3D printing to concrete testing to consumer products and much more that you'll see in this report.

Our members have been more active than ever. The number of new and revised standards rose by 6 percent to more than 2,100, and nearly 1,000 more standards were reapproved. As a result, ASTM's entire collection of more than 12.500 standards has gained an even stronger reputation as robust and relevant to people and businesses throughout the world.

Also last year, new subcommittees were created to support rubber recycling, nanotechnology workforce development, water use and conservation, and more. And, we launched a brand new main committee on aerospace personnel, which will help maintenance technicians keep up with fast evolving plane technologies.

In addition, we put a spotlight on our leadership in a key sector: smart manufacturing. The fact is, more than 5,000 ASTM members from 65 countries are involved in manufacturing. Not only did we start coordinating work across this area through our new Smart Manufacturing Advisory Committee, but we also sponsored events such as Manufacturing Day (in which we helped 250 students visit manufacturers) as well as a major conference on additive manufacturing where ASTM's next president, Katharine Morgan, gave opening remarks.

On the pages that follow, you'll see many more examples of ASTM International leading the way.

- We're building relationships with fast-growing regions such as Latin America, the Gulf, and Africa due to new MoUs and partnerships (see page #).
- We're expanding our offerings of ASTM products and services through new technologies, partnerships, and accreditations (see page #).
- And our board itself is reaching out and raising the visibility of our organization in new and exciting ways (see page #).

Throughout all of this, our members remain at the core of ASTM International. We hope that you see their crucial contributions shining through in the pages that follow. They are the reason that ASTM will continue to stay "on the pulse" in the months and years ahead.

Sincerely,

Konald J. Ebelhan

2015 Chairman of the Board

James A. Shimas

James A. Thomas President

# Snapshot



**New Standards** 

**Revised Standards** 

Reapproved Standards

Total Standards Actions in 2015 Technical Subcommittees

**Total Standards** 

International Members

Technical committees





# A Pulse on Progress

At ASTM, progress is a constant. The dynamic development, review, and revision process allows ASTM to keep a pulse on market conditions, business needs and societal challenges, ensuring that our standards are quickly and accurately delivered.

There's a better process than even the ANSI process and that's the ASTM process. When I see that an industry is approaching ASTM and working through the ASTM process, that's the area that I feel has the best process in place to ensure the best outcomes. It is the most open and transparent, involves the most consensus building, and really gives me the most confidence that everybody's been heard and the right solution has been reached."

Elliot Kaye (CPSC) Chairman

# Human Resource Management Meeting

At the request of the Society for Human Resource Management, ASTM hosted an organizational meeting in December 2015 to explore standards development in human resource management.









Women's Lacrosse Headgear Committee F08 published a standard for protective headgear for women's lacrosse players. Experts from the lacrosse community, the medical field. The biomechanics industry and product testing laboratories collaborated on the standard.



Liquid Detergent Laundry Packets
Subcommittee F15.71 (part of Committee F15
on Consumer Products) developed a new
safety standard for labeling and packaging
individually wrapped liquid-detergent
laundry packets aimed at reducing risks of
ingestion, particularly by children.



Infant Inclined Sleep Products
Committee F15 published a new standard covering the emergence of infant sleep products with sleep surfaces greater than 10 degrees. The standard addresses issues such as maximum incline angles, side-to-side surface containment, and side height requirements.

U.S. Consumer Product Safety Commission Adopts Revised ASTM Fuel-Container Standard to Help Prevent Children's Burns The 2015 revision to an ASTM International standard that helps protects children from gasoline burns was included in a final rule by the U.S. Consumer Product Safety Commission. The Standard was first approved in 2005 and was original adopted in 2009 through the Child Gasoline Burn Prevention Act.

ASTM International Standards Used for U.S. Drywall Safety Act

Committee C11's standard for drywall was cited in the United States Federal Register in January, 2015. This fulfilled a goal of the Drywall Safety Act of 2012 to create a standard for limited sulfur content in drywall.

Public Bathroom Safety

Committee C16 on Thermal Insulation developed a standard that will help improve the safety of public bathrooms for people with disabilities. The standard provides guidance on protecting people from exposed pipes in accessible lavatories.

Lowering Risk of Storefront Car Accidents A new ASTM standard provides test methods for assessing the performance of protective barriers at speeds of 30mph and lower in relation to storefront protection from errant cars. The same subcommittee F12.10 had previously developed test methods for high speed protective barriers. The new standard will now provide end users with

the ability to select an appropriate barrier for site-

specific conditions

# A Pulse on Consumer Products

With a goal of inspiring consumer confidence, ASTM keeps a pulse on the many ways to improve the safety and performance of consumer products. A range of important standards on issues such as drones, lacrosse headgear, and liquid laundry packets made their mark this year.

ocommittee has come and I applaud the E60 secutive committee fo elevating ASTM's worl in the area

chael Schmeida, E6 chairma

# A Pulse on the Environment

Many committees throughout ASTM are helping us keep a pulse on the environment with a goal of promoting global sustainability. A range of standards in issues such as biofuel, solar energy, and water conservation had a significant impact this year.



# New Subcommittee on Water Use and Conservation

A new ASTM subcommittee (E60.07) will develop standards to support sustainability and and sustainable development of waterrelated products and processes. These standards will benefit regulators, building designers, the environmental community, consumers, and others who support water use and conservation efforts.

# ASTM Standard Revised ASTM Supports Growth Standard on Biofuel of Sustainability Contamination of Jet Practices in Dentistry A new ASTM A new revision to D1655

social responsibility.

E3014, describes a

that aligns social,

environmental and

economic decisions.

management system

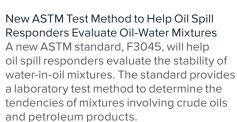
The standard,

A new ASTM
standard aims to help
dentists and dental
organizations adopt
sustainable practices
that reflect corporate

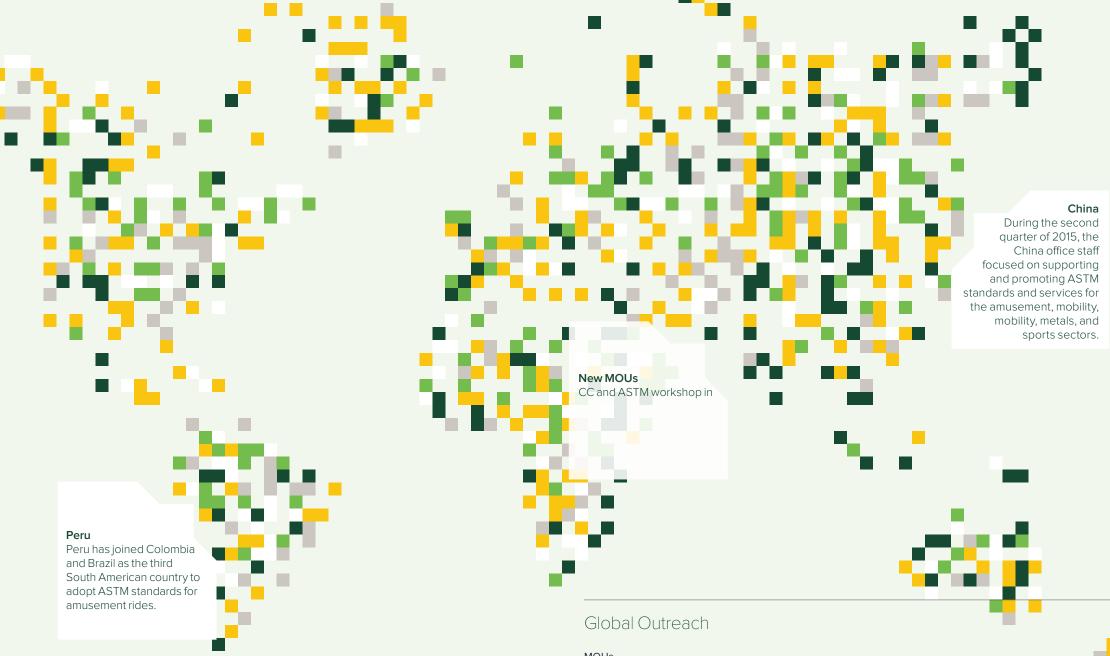
A new revision to D1655
safely adapts to the
growing presence
of biodiesel in the
petroleum industry.

# ASTM Standard Supports Use of Silica in Tires, Promotes Sustainability

A new ASTM standard will be used to test the quality of silica, a raw material that forms the base for "greener" tires. Silica technology leads to better fuel efficiency and a reduction in carbon dioxide emission in cars. Tire companies and silica producers will be the primary users of the new standard (D8016).







# A Pulse on Global Needs

ASTM's membership represents a diverse network of nations from every corner of the globe. This allows ASTM to keep a pulse on innovation and industry advances from Boston to Bangalore. Outreach to all countries promotes ASTM standards, encourages active membership, and builds understanding globally.

## MOUs

Instituted in 2001, the Memorandum of Understanding program establishes a formal relationship between ASTM International and the national standards bodies (NSB) in developing nations, facilitating communication and exchange of information between ASTM and its MOU partners. To date, the total number of signed MOUs is 96. At this time we have noted nearly 7,000 citations of ASTM standards from 110 ASTM technical committees by both MOU and non-MOU nations

#### New 2015 MOUs:

African Organization for Standardization (ARSO) - ARSO includes more than 30 countries and its headquarters is in Nairobi, Kenva, Vice President for Global Cooperation Teresa Cendrowska spoke at the ARSO general assembly.

Angolan Institute of Standardization and Quality (IANORQ) - was signed by Laurentino Canga, director general, IANOR!, and James Thomas, president, ASTM.

Standardization of Montenegro (ISME) - ISME was created in 2007, launching annual plans, programs and activities aimed at strengthening the Montenegrin standardization system.

# Standards Expert Program

Representatives from the standards developing organization of Costa Rica and Indonesia participated in this year's Standards Expert Program, now in its 11th year. Francesca Rappaccioli, Technical Standards institute of Costa Rica, and Dini Apriori, Badan Standardisasi Nasional, trained at ASTM headquarters. They also attended an ASTM committee week and visited related organizations in Washington, D.C., and the New York area.



# Staff Attachments

The Global Cooperation staff also welcomed staff attachments for extensive training stints at headquarters:

- Ms. LIU Xin Korean Agency for Technology and Standards (KATS)
- Mr. Jerome Nzuba- Kenyan Bureau of Standards (KEBS)

Arabia, Peru to China Mexico to Mongolia, we heard over and over agair



# Spotlight on the on the Middle Fast

Total MOUs for 2015

ASTM and ICC Partner to Support Sustainable Building Codes and Standards in the Gulf Region ASTM began partnering with the International Code Council to support sustainable construction in the Middle East. The goal is to enhance the Gulf region's efforts in such areas as energy efficiency, water conservation, materials management, building safety and overall economic growth. ASTM has been cited more than 4,000 times in Gulf-region standards and regulations, including many citations related to construction.

# Related Events:

May 2015 – ICC and ASTM workshop in Doha, Qatar, in conjunction with the International Construction Technology and Building Materials

November 2015 – ICC and ASTM host officials from the Gulf Cooperation Council (GCC) Standardization Organization (GSO) during Greenbuild 2015, Nov. 16-20 in Washington, D.C. GSO includes the national standards bodies of Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, the United Arab Emirates and Yemen.

#### Forum for Standardization Education

GCC Standardization Organization (GSO) organized the First Gulf Forum for Standardization Education in Doha, Dec. 8-9 and ASTM staff were among nine experts invited to attend and present ASTM's experiences related to standards education.

# ASTM Supports Gulf Metrology Forum

ASTM was a supporting organization of the First Gulf Metrology Forum, held Dec. 14-15 in Doha, Qatar. Metrology experts from around the world addressed the latest international developments in metrology, with an effort to align Gulf metrology policies and regulations with global developments in measurement techniques and their application for industry.



STIEBEL ELTRON



US AID - Standards Alliance ASTM has continued to participate in several events made possible through funding under the Standards Alliance, a publicprivate partnership between the American National Standards Institute (ANSI) and the United States Agency for International Development (USAID):

- October Bogota, Colombia - ICONTEC, the national standards body in Colombia, hosted an event under the Standards Commission (COPANT). Jim Olshefsky presented information on ASTM and international standards development.
- Washington office hosted several participants from Colombia who came to Washington D.C. to exchange information on trade-related topics, including consumer products and textiles.

will lead outreach activities that raise awareness of and support

- umbrella of the Pan American
- The Standards Alliance program supported a Medical Devices: Policy and Technical Aspects workshop in Lima. Peru, held Nov. 2-4. Featured Committee F04 speakers and Maria Isabel Barrios.

# Asia

#### Amusement Rides and Devices Committee in Asia

**ASTM International Committee** F24 on Amusement Rides and Devices hosted nearly 80 delegates at their June meeting in Hong Kong China.

#### China Office

During the second quarter of 2015, the China office staff focused on supporting and promoting ASTM standards and services for the amusement. mobility, mobility, metals, and sports sectors. In addition, the China office also monitored the proposed revision of China's Standardization reform and NGO Laws and the response of the American Chamber of Commerce in China to both.

# Shanghai Institute of Standardization

Kathie Morgan and Teresa Cendrowska met with the Shanghai Institute of Standardization (SIS), on Sept. 18. ASTM and SIS also co-hosted a member training program for ASTM International members in Shanghai and other provinces.

# Harbin Smart Special Aircraft

On Sept. 23, staff members visited Harbin Smart Special Aircraft Co. in Harbin, China, to recognize the company's involvement on ASTM Committee F38 on Unmanned Aircraft Systems.

# Fifth World Congress of Bioenergy

Cendrowska presented at the Fifth World Congress of Bioenergy on Sustainable Bioenergy Standards

# Tubular Goods Research Institute

Cendrowska and Hu Yanan, ASTM staff, met with the China National Petroleum Corporation (CNPC) Tubular Goods Research Institute (TGRI) in Xi'an, China, on Sept. 25. CNPC TGRI is China's national petroleum tubular goods quality inspection center; it conducts various test procedures based on standards from various ASTM committees.

The ASTM staff conducted training on ASTM procedures, technical committee structure and tools available to aid active committee participation

### China Council for the Promotion of International Trade

At the China Council for the promotion of International Trade, Cendrowska spoke on ASTM International standards and their relationship to the development of electric vehicles.

# Korea

# KOLECO Visits ASTM HQ

A delegation from the Korean Leisure Sports Association (KOLECO) visited ASTM headquarters on June 22. During their visit, KOLECO members learned about Committee F08 on Sports Equipment, Playing Surfaces and Facilities; and F24 on Amusement Rides and Devices.

# ISO General Assembly

ASTM's Executive Vice President Katharine Morgan and Global Cooperation Vice President Teresa Cendrowska attended the 38th Annual ISO General Assembly held in Seoul, Korea, Sept. 14-18. They met with several of ASTM's 90+ MOU partners, as well as representatives who want to learn more about the value of ASTM standards.

# India

Steve Mawn, manager of Committee #06 on Performance of Buildings and E60 on Sustainability, joined Muthiah Kasi, chairman of Subcommittee E06.81 on Building Economics, for several outreach events in India in November. The duo presented at the Indian Value Engineering Society (INVEST) meetings in Bangalore, and conducted an academic outreach session at the Indian Institute of Technology Bombay, in Mumbai.

# South Africa

### Southern Africa Standards Alliance Workshop ASTM Director Len Morrissey presented at the U.S.-SADC

Standards Alliance-Good Regulatory Practice Workshop in Johannesburg. Over 35 participants from SADC nations had the opportunity to gain information about participation in ASTM and the practical use of ASTM standards for national citation and regulation

# Europe

# **ASTM Engages with European**

Additive Manufacturing Community An agreement between ASTM and the International Organization for Standardization allows joint development of international AM standards. In June, Pat Picariello, from ASTM, spoke at the Additive Manufacturing European Conference at the Eurpoean Parliament, organized by CECIMO, an organizational member of ASTM.

# ASTM President Discuses the Role of Standards in Trade In June, President Jim Thomas

presented on "The Role of Standards in Transatlantic Trade and Regulation" at the 20th EURAS (European Academy for Standardization) conference in Copenhagen, Denmark. He spoke about reducing non-tariff barriers that impede the flow of goods and services; increasing compatibility, transparency, and cooperation; and boosting the competitiveness of SMEs. Thomas shared the panel with Dr. Scott Steedman, director of standardization at the British Standards Instutution, and Panos Delimatsis, professor of European and international trade law at Tiburg University in the Netherlands.





# **ASTM Standard Will Help Evaluate Laser Scanners** Used for 3D Imaging

A new ASTM standard will help evaluate the measurement performance of laser scanners used in 3D imagining. The new standard, E2938, will help evaluate time-of-flight imaging systems and benefit manufacturers and buyers.



# Conference on Additive Manufacturing

On Oct. 7, ASTM Executive Vice President Katharine Morgan gave opening remarks at a major conference on additive manufacturing at the Pennsylvania State University. This event focused on coordinating standards development in 3D printing.

# Manufacturing Day

On Oct. 2, ASTM co-sponsored a Manufacturing Day event featuring U.S. Senator Bob Casey, Philadelphia Mayor Michael Nutter, ASTM President James Thomas and other dignitaries. ASTM paid for trips for 250 students to visit local manufacturers to see first-hand how this sector offers good paying, high-skilled jobs.

# U.S. FDA Adopts Two **ASTM** International

Nanotechnology Standards The U.S. Food and Drug Administration added two ASTM standards (E2490 & E2353) to its List of Recognized Standards, meaning that the FDA advises referring to listed documents for points to consider when assessing whether an FDAregulated product involves the application of nanotechnology.

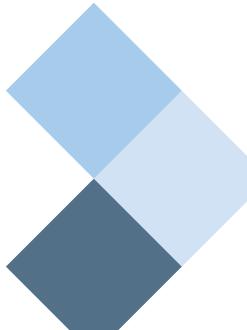


The November/December issue of Standardization News featured an expanded circulation and stories on 3D printing, pharmaceutical manufacturing and ASTM's Smart Manufacturing Advisory Committee.



# A Pulse on Our Stakeholders

The development and expansion of our value-added services allow ASTM to keep a pulse on the needs of our members and stakeholders.



Internally, we continued to expand and refine new features to our Compass platform, including:

- Redlines on demand
- Expansion of taxonomy translations
- More translated standards
- Expanded capabilities to access third-party content

# Graphics in Standards

In the Editorial area, we completed the SVG project enhancing all our table and figure data throughout the entire collection of ASTM standards and test methods – more than 30,211 line images were reviewed and "cleaned up." The enhanced resolution improves the readability and overall use of ASTM illustrations like tables and figures located in our databases.

images converted

to new format.

# XML Tagging

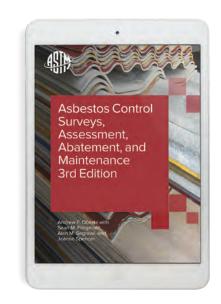
ASTM has been a leader among the SDOs in driving a common schema for XML tagging. This gives ASTM a competitive advantage and contributes to making many National Standards Bodies more interoperable.

# Digital Library

The Digital Library product continued to grow in visibility and acceptance around

# New Books and Manuals

10 new or revised titles published in 2015.





the world, especially in the academic community.

# A Pulse on Education



# e-Learning

Instructor-led and self-guided e-learning courses offer organizations the opportunity to provide internal, continuous, and up-todate training for their staff, on standards and related topics.

In 2015 ASTM surpassed 100 e-learning courses, covering such industries as petroleum, construction, environment, mechanical testing and metals. Industry and member reaction to these training courses was overwhelmingly positive.

ASTM also began offering recorded versions of live training courses in May on statistics, property condition assessments, continuing obligations, corrosion, light sport aircraft, gasoline and aviation jet fuel.

Through a new industry partnership, thirteen metals courses and two oxygen safety courses were made available on our training platform.

# Interlaboratory Study Program Test Monitoring Center The Interlaboratory Study

(ILS) Program helps technical committees fulfill the requirement that every test method include a precision and bias statement. The program had 44 studies completed and research reports published in 2015, and over 120 studies initiated, bringing the total number of active studies to over 300. More than half of ASTM's 140+ technical committees have registered ILS studies in fields like: nondestructive testing, solar energy, textiles, wood, masonry, water, petroleum, protective clothing and more.

The ASTM Test Monitoring Center (TMC) provides worldwide calibration services for more than 45 ASTM test methods used to evaluate automotive lubricants. Reference oil distribution, test stand calibration and laboratory visits form the core of the TMC's mission under Subcommittee D02.B on Automotive Lubricants. Two new diesel ASTM methods were approved for the newly created heavy-duty diesel engine oil specification.

# **Certification Programs**

ASTM's certification programs provide a complement to existing and emerging ASTM standards.

The U.S. Department of Agriculture BioPreferred Labeling sponsored 25 events in 2015, product certification program ASTM administrates continues to expand to include previously excluded materials such as wood products as the interest in biobased products continues to grow. The program has certified more than 1.500 products.

#### Symposia The ASTM Symposia Program

provides an opportunity for members and other technical experts to present their research findings and exchange information. The program a mix of workshops, symposia, seminars and conferences. Topics included issues like water quality, hydraulic fracturing, pesticides, protective clothing, jet fuel, environmental assessment, and more



# New Accreditation from IACET

ASTM was awarded the prestigious Accredited Provider status by the International Association for Continuing Education and Training (IACET), allowing us to offer IACET Continuing Education Units (CEUs). This applies to programs offered or created over the next five vears.

ASTM completed a rigorous application process, including a review by an IACET site visitor, and successfully demonstrated the adherence to the ANSI/IACET 1=2007 Standard.

This will build on ASTM's success in training thousands of professionals each year in fields such as petroleum, the environment, and construction.

# Program Operator Consortium

Leadership with PCRs & EPDs ASTM published four Product Category Rules (PCR) ranging from precast concrete to interior

In March, ASTM was endorsed as one of the first program operators recognized by ANSI in their pilot accreditation program for eligibility of developers of environmental labels and declarations.

Four key green-building stakeholders organizations (ASTM International, ICC Evaluation Service, NSF International and Sustainable Minds). In addition, ASTM and three other leaders the first **Program Operator Consortium** in the industry at Greenbuild 2015.The consortium will serve as an expert resource and advocate for creating product category rules (PCRs), reviewing life cycle assessment (LCA) reports, and verifying and publishing environmental product declarations (EPDs). The consortium members will pool resources; leverage existing relationships; jointly conduct outreach and more.

Manufacturers, design professionals and others will begin to see co-branded, verified EPDs from the consortium members, providing value to decisionmakers when specifying materials and products while helping manufacturers gain greater visibility for their product transparency work.

# Cement and Concrete Reference Laboratory (CCRL) Sponsored Committees C01 on

Cement and C09 on Concrete and Concrete Aggregates, CCRL is committed to the improvement of testing in the construction materials industry through laboratory assessments, proficiency samples, instruction, guidance and clarification of ASTM standards. The two core CCRL programs are:

CCRL Laboratory Inspection Program, which provides direct evidence of a laboratory's ability to perform ASTM test methods. More than 1,400 testing laboratories participate in the laboratory inspection program covering concrete, concrete aggregate, steel reinforcing bars, cement, pozzolan, slag cement and masonry products.

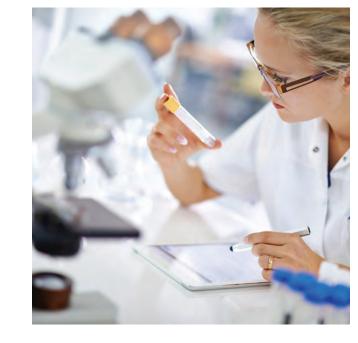
**CCRL Proficiency Sample** Program, which provides participating labs with the opportunity to compare their results with those of other labs by testing samples of the same material. In 2015, we shipped over 21,000 boxes, weighing 446 tons to approximately 1,740 laboratories throughout the world.

# **Proficiency Testing Programs**

**ASTM Proficiency Testing** Programs provide companies with a statistical quality control tool that allows a laboratory to assess and compare its performance in conducting tests with other participating laboratories worldwide

We offered a diverse array of 45 programs in 2015. In 2015 there were over 4.800 units of participation from outside the U.S. Committee supported program areas ranging from petroleum to mechanical testing

A new program for Plastic Film Testing was launched in July with the support of ASTM Committee D20 on Plastics. This statistical quality assurance tool will help laboratories in conducting a variety of ASTM test methods including tensile properties, propagation tear resistance (pendulum), haze, and more.



# A Pulse on the Future

The growth and development of future standards leaders is important at ASTM. Providing grant opportunities, dev als program all allow ASTM to keep a pulse on new ideas and the future of standards development.



# Industry in the Next Generation

Three deserving students each won \$10,000 scholarships for their graduate studies. ASTM has 5,000 student members and offers several scholarships and grant opportunities each year.



Janet Gbur is pursuing her doctorate in materials science and engineering at Case Western Reserve University. She holds a B.S. in materials engineering and a M.S. in mechanical engineering from Youngstown State University.



Mohsen Seifi is a Ph.D. candidate in the Department of Materials Science and Engineering at Case Western Reserve University. He holds a B.S. in materials engineering from Amirkabir University of Technology in Tehran, Iran, and an M.S. in materials science and engineering from Case Western.

Through ASTM International, I have built positive personal and professional relationships with many technical experts in my

> Joel Kulesza, Univers of Michic



Joel Kulesza is a Ph.D. candidate studying nuclear engineering and radiological science at the University of Michigan. He earned his B.S. in nuclear engineering at the University of Michigan, as well as an M.S. in nuclear engineering from the University of Tennessee

# Emerging Professionals Program



At June committee week in California, ASTM launched a pilot program to attract emerging professionals who have the potential to be industry and committee leaders. Five young professionals received comprehensive introduction, ASTM standards development process.

The emerging professionals named to the pilot program were Ashley Kotwal, a doctoral candidate at Texas State University; Brendan Casey, Exponent Inc.; Charles Nichols, NASA White Sands; Daniel Jones, Certain Teed Roofing, and Jon Belkowitz of Intelligent Concrete LLC.



Executive Vice President Katharine Morgan led a student roundtable at The Pennsylvania State University on Oct. 7. She heard from students about how ASTM standards are becoming part of their studies and their interests in fields such as construction, energy, amusement rides and more.

# Snapshot

Facebook

123%

to to nearly 14,000 followers

Twitter

130%

to over 7,000 followers

Linkedin

**1**70%

to to nearly 9,000 followers

# Report of Independent Certified Public Accountants

# **Board of Directors**

**American Society for Testing and Materials** 

# Report on the financial statements

We have audited the accompanying consolidated financial statements of the American Society for Testing and Materials and subsidiaries (the "Society"), which comprise the consolidated statements of financial position as of December 31, 2015 and 2014, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

# Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Society's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinior

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the American Society for Testing and Materials and subsidiaries as of December 31, 2015 and 2014, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Grant Thornton LLP

Philadelphia, Pennsylvania

April 1, 2016

ASTM International — Annual Report 2015

# Consolidated Statements of Financial Position

December 31, 2015 and 2014

	2015	2014
ASSETS		
Cash and cash equivalents	\$ 3,405,910	\$ 6,355,292
Accounts receivable, less allowance for doubtful accounts of \$125,000 in 2015 and 2014	7,248,525	5,761,205
Interest receivable	248,149	191,531
Royalties receivable	5,962,540	5,948,556
Investments		
General investment fund	220,331,139	235,464,290
Committee funds	4,871,602	368,089
Other - short-term	16,291,782	13,053,035
Inventories	2,603,515	1,801,466
Property and equipment, net	15,539,172	15,774,478
Prepaid pension asset	8,653,158	-
Other assets	965,545	834,062
Total assets	\$ 286,121,037	\$ 285,552,004
LIABILITIES AND NET ASSETS		
Accounts payable and accrued liabilities	\$ 3,099,038	\$ 4,081,641
Deferred income	12,382,894	10,161,545
Pension liability	706,527	9,559,041
Postretirement benefit liability	4,036,014	4,345,594
Other liabilities	518,259	516,210
Total liabilities	20,742,732	28,664,031
Net assets		
Unrestricted		
Undesignated	159,212,371	156,121,909
Designated - general	99,059,900	95,587,600
	258,272,271	251,709,509
Temporarily restricted	7,106,034	5,178,464
Total net assets	265,378,305	256,887,973
Total liabilities and net assets	\$ \$286,121,037	\$ \$285,552,004

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Activities

Years ended December 31, 2015 and 2014

	201	5	2014
Changes in unrestricted net assets			
Operating revenues			
Publication sales	\$	18,659,345	\$ 46,256,112
Proficiency test program and samples		9,676,676	8,687,574
Interest and dividends		3,160,532	4,137,021
Members' administrative fees		2,187,779	2,187,696
Inspection fees		2,741,736	2,959,373
Technical and professional training and symposia workshops		1,424,218	1,934,757
Contributions		941,329	399,801
Other		626,037	650,502
	6	69,417,652	67,212,836
Net assets released from restrictions		3,125,897	1,731,454
Total operating revenues	7	72,543,549	68,944,290
Operating expenses			
Society office	4	12,448,194	37,623,210
Cost of publications		4,439,480	4,115,593
Building occupancy		4,979,752	4,407,643
Administrative		2,393,324	2,117,037
Proficiency test program and samples		2,184,994	1,946,983
Technical and professional training and symposia workshops		987,119	1,262,636
Awards, contracts and other expenses		3,188,760	1,823,786
Total operating expenses	6	60,621,623	53,296,888
Excess of operating revenues over operating expenses	1	1,921,926	15,647,402
Other revenues and expenses			
Board meeting - outside headquarters expense		(230,029)	(474,706)
Legal, copyright and strategy		(1,630,906)	(1,206,696)
Net realized gains on sale of investments		8,801,147	17,405,481
Net unrealized depreciation in fair value of investments	1	14,353,252)	(11,980,083)
	(	,	
Pension and postretirement benefit changes		2,053,876	(30,182,177)
Total other revenues and expenses		(5,359,164)	(26,438,181)
Increase (decrease) in unrestricted net assets		6,562,762	(10,790,779)
Changes in temporarily restricted net assets			
Research income		4,459,486	2,972,139
Contributions		576,212	511,092
Interest and dividends		25,802	26,396
Net unrealized (depreciation) appreciation in fair value of investments		(8,033)	5,914
Other		-	52,501
		5,053,467	3,568,042
Net assets released from restrictions		(3,125,897)	(1,731,454)
Increase in temporarily restricted net assets		1,927,570	1,836,588
Changes in net assets		8,490,332	(8,954,191)
Net assets at beginning of year	25	66,887,973	265,842,164
Net assets at end of year	\$ \$26	55,378,305	\$ 256,887,973

# Consolidated Statements of Cash Flows

Years ended December 31, 2015 and 2014

	 2015	 2014
Cash flows from operating activities		
Changes in net assets	\$ 8,490,332	\$ (8,954,191)
Adjustments to reconcile changes in net assets to cash and cash equivalents (used in) provided by operating activities		
Bad debt expense	243,289	244,972
Depreciation and amortization	3,872,866	3,310,784
Pension and postretirement benefit changes	(2,053,876)	30,182,177
Net realized gains on sale of investments	(8,801,147)	(17,405,481)
Net unrealized depreciation in fair value of investments	14,361,285	11,974,169
Changes in certain assets and liabilities		
Accounts receivable	(1,730,609)	(341,191)
Interest receivable	(56,618)	(17,579)
Royalties receivable	(13,984)	(657,590)
Inventories	(802,049)	(204,964)
Other assets	(131,483)	(21,546)
Accounts payable and accrued liabilities	(982,603)	388,432
Deferred income	2,221,349	476,670
Pension liability	(15,893,118)	(721,249)
Postretirement benefit liability	131,742	82,231
Other liabilities	2,049	16,389
Net cash and cash equivalents (used in) provided by operating activities	(1,142,575)	18,352,033
Cash flows from investing activities		
Purchases of investments	(86,043,657)	(119,492,063)
Proceeds from sale of investments	87,874,410	103,868,311
Capital expenditures	(3,637,560)	(3,502,640)
Net cash and cash equivalents used in investing activities	(1,806,807)	(19,126,392)
Net decrease in cash and cash equivalents	(2,949,382)	(774,359)
Cash and cash equivalents, beginning of year	6,355,292	7,129,651
Cash and cash equivalents, end of year	\$ \$3,405,910	\$ 6,355,292

# The accompanying notes are an integral part of these consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2015 and 2014

# NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# 1. General Description

The American Society for Testing and Materials, a.k.a. ASTM International, is a nonprofit organization that provides a forum for producers, users, consumers, and other industry representatives to meet and produce standards for materials, products, systems, and services

ASTM International's wholly-owned subsidiary, ASTM International LLC (collectively, the "Society"), was formed as a representative office with the Chinese government. ASTM International LLC is organized as a limited liability company under the laws of the State of Delaware, with the Society as the sole member.

# 2. Principles of Consolidation

The consolidated financial statements include the accounts of ASTM International and its wholly-owned subsidiaries, ASTM International LLC and ASTM International EU LLC. All significant intercompany accounts and transactions have been eliminated.

#### 3. Net Assets

The majority of the Society's net assets are unrestricted. As reflected in the accompanying consolidated statements of financial position, the Society's Board of Directors has designated a portion of the unrestricted net assets (Note F).

Temporarily restricted net assets represent unexpended amounts contributed by donors for specific standardsetting initiatives. As donor restrictions are satisfied (related expenses are incurred), these amounts are reflected in revenue as net assets released from restrictions.

## 4. Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make significant estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 5. Income Taxes

The Society is a tax-exempt entity under the Internal Revenue Code ("IRC") Section 501(c)(3). Accordingly, the Society does not pay income taxes. The Society is no longer subject to U.S. federal and state tax examinations for years prior to 2012.

The Society accounts for the effect of any uncertain tax positions based on a "more likely than not" threshold applied to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. The Society has identified its tax status as a 501(c)(3) tax-exempt entity and as a limited liability company (for ASTM International LLC and ASTM International EU LLC) as tax positions. The Society does not believe its consolidated financial statements include any material uncertain tax positions.

### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -Continued

#### 6. Revenue Recognition

Revenue is recognized when it is realized or realizable and earned. The Society considers revenue realized or realizable and earned when it has persuasive evidence of an arrangement, delivery has occurred, the sales price is fixed or determinable, and collectability is reasonably assured. Delivery does not occur until products have been shipped or picked up by the customer, risk of loss has transferred to the customer, and either customer acceptance has been obtained, customer provisions have lapsed, or the Society has objective evidence that the criteria specified in the client acceptance provisions have been satisfied. The sales price is not considered to be fixed or determinable until all contingences (if any) related to the sale have been resolved.

Publication sales include sales of publications, publication subscriptions, and intellectual property ("IP"). Publication and publication subscription sales are recognized as income when the publications are shipped. Revenue related to web subscription downloads is generally billed in advance, and is deferred and recognized ratably over the term of the subscription. Royalties from the sale of IP are recognized upon receipt or estimate of royalty statements submitted by the IP resellers in accordance with contractual terms. Income from royalties represents approximately 50% of publication sales for the years ended December 31, 2015 and 2014. Of the royalties received in 2015 and 2014, 65% and 68%, respectively, were derived from one IP reseller. As of December 31, 2015 and 2014, this IP reseller accounted for 90% and 91% of royalties receivable for 2015 and 2014, respectively.

Income from the proficiency test program and samples is recognized when the samples are shipped.

Inspection fees are recognized as income when the related inspections are completed.

Members' administrative fees are recognized as revenues throughout the calendar year. A portion thereof is collected in advance and is reflected in deferred income in the accompanying consolidated statements of financial position.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Net realized gains and losses on sale of investments and net unrealized depreciation and appreciation in fair value of investments includes the Society's gains and losses on investments bought and sold, as well as held during the year.

Income from technical or professional training and symposia workshops are recognized upon completion of the course/workshop.

The Society records contributions of cash and promises-to-give as revenue, when they are received unconditionally, at their fair value. Conditional promises-to-give are recognized when the conditions are substantially met.

#### 7. Measure of Operations

In the consolidated statements of activities, the Society has defined a measure of operations that considers all revenues and expenses that are an integral part of its programs and supporting activities to be related to operations. It is the Society's policy to budget for and classify interest and dividends as operating income. Net realized gains and losses on sale of investments and net unrealized appreciation and depreciation in fair value of investments is not budgeted and, therefore, not included in operations.

### 8. Cash Equivalents

The Society considers all highly liquid investments, except for those held for long-term investment, with maturities of three months or less when purchased to be cash equivalents.

#### 9. Accounts Receivable

Accounts receivable are stated at unpaid balances, less an allowance for doubtful accounts. The Society provides for losses on accounts receivable using the allowance method. The allowance is based on experience and other circumstances, which may affect the ability of customers to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the applicable terms. It is the Society's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected. The amount of expected impairment is based on management's best estimate.

Inventories consist of reference radiographs, five-year adjuncts, and purchased and donated oil, all of which are stated at average cost.

#### 11. Property and Equipment

Property and equipment are stated at cost. Depreciation and amortization are determined by the straight-line method. Estimated useful lives for purposes of depreciation and amortization are 25 years for building, 10 years for land and building improvements, 5 to 10 years for furniture and fixtures, and 3 to 5 years for equipment, computer software and videos.

Expenditures for maintenance and repairs are charged to expense as incurred. Renewals and betterments are capitalized.

#### 12. Investments

Investments are reported at their fair value, as required by U.S. GAAP. Investment income is presented net of custodial and investment fees of approximately \$1,466,000 and \$1,420,000 in the years ended December 31, 2015 and 2014, respectively. Realized gains and losses are determined by specific identification of the security sold.

# 13. Asset Impairment

Long-lived assets consist primarily of property and equipment. The recoverability of long-lived assets is evaluated by an analysis of operating results and operations of other significant events or changes in the business environment. If indications exist of asset impairment, the carrying amount of the long-lived assets is reduced to its estimated fair value. There was no impairment loss during the years ended December 31, 2015 and 2014.

### 14. Shipping and Handling Costs

Freight billed to customers is considered publication sales or other revenues, depending on the product. For the years ended December 31, 2015 and 2014, total freight billed to customers amounted to approximately \$955,000 and \$926,000, respectively, of which approximately \$324,000 and \$344,000, respectively, is included in publication sales and approximately \$631,000 and \$582,000, respectively, is included in revenue from proficiency test program and samples. The related total freight costs for the years ended December 31, 2015 and 2014 amounted to approximately \$1,251,000 and \$1,324,000, respectively, of which approximately \$847,000 and \$896,000, respectively, is recorded to cost of publications and approximately \$404,000 and \$428,000, respectively, is recorded to Society office expenses.

# 15. Committee Members

A number of committee members of the Society have made significant investments of time to the development of the Society's standards. The value of this time, conservatively estimated by management at approximately \$77,500,000 and \$61,700,000 for the years ended December 31, 2015 and 2014, respectively, does not meet the criteria for recognition of contributed services for financial reporting purposes and, accordingly, is not reflected in the accompanying consolidated financial statements

#### ASTM International

# **NOTE B - INVESTMENTS**

Investments as of December 31, 2015 and 2014 are as follows:

	2015	2014
Money market funds	\$ 23,543,054	\$ 14,367,414
Corporate bonds	743,990	890,229
U.S. government and agencies	14,155,799	15,628,352
Mortgage-backed securities	516,203	1,079,361
Mutual funds - fixed income	51,723,947	53,938,394
Common stocks	104,116,180	117,711,420
Alternative investments:		
Structured products	36,912,086	35,510,361
Hedge funds	8,247,087	8,303,060
Private equity	1,536,177	1,456,823
	\$ 241,494,523	\$ 248,885,414

The Society's investment policy targets the following investment allocation: 10-60% fixed income securities, 20-80% equity securities, 0-20% cash equivalents, 0-50% real estate and 0-30% other.

# NOTE C - PROPERTY AND EQUIPMENT

#### December 31.

	2015	2014
Land and land improvements	\$ 3,444,808	\$ 3,444,808
Building and building improvements	13,144,962	12,959,283
Furniture and fixtures, equipment, computer software and videos	37,691,496	34,252,967
	54,281,266	50,657,058
Less accumulated depreciation and amortization	(38,742,094)	(34,882,580)
	\$ 15,539,172	\$ 15,774,478

Depreciation and amortization related to the property and equipment was \$3,872,866 and \$3,310,784 for the years ended December 31, 2015 and 2014, respectively.

# NOTE D - PENSION AND OTHER POSTRETIREMENT BENEFITS

The Society's pension plan ("Pension Plan") is a noncontributory defined benefit pension plan for employees meeting certain age and service criteria. The Society's policy is to fund, at least, amounts sufficient to meet the minimum funding provisions of the Employee Retirement Income Security Act of 1974 ("ERISA"), as amended. Pension benefits are primarily based upon the earnings of the participant over the previous five-year period. Participants are fully vested after five years of service.

Investment allocation decisions are made based on the percentages established in the Pension Plan's investment policy, which is determined by the Society's Benefit and Compensation Committee. The Pension Plan's investment policy targets the following investment allocations: 15-70% fixed income securities, 30-70% equity securities, 0-20% cash and cash equivalents, and 0-30% other. The investment policy and strategy for the Pension Plan assets have established guidelines for an asset mix that provides long-term capital appreciation, with a secondary objective of moderate income generation. The guidelines attempt to reduce volatility by allocating assets in varying amounts among investment instruments.

The Society has a Supplemental Executive Retirement Plan ("SERP") to provide supplemental retirement benefits. This plan is a noncontributory defined benefit plan. Costs are determined by an actuary annually. On a voluntary basis, the Society has set aside a certain amount of investments to informally fund the SERP obligation As of December 31, 2015 and 2014, approximately \$440,000 and \$4,391,000, respectively, of general investment funds were included in the consolidated statements of financial position to informally

fund the SERP obligation. During the year ended December 31, 2015, approximately \$4,244,000 was distributed from the SERP to

In addition to providing pension benefits, the Society provides certain postretirement health benefits ("Postretirement Benefits") for retirees and employees who were employed before May 19, 1993. The premiums for postretirement health benefits for the eligible employees were frozen as of May 31, 1995. The coverage under this plan does not affect Medicare. Medicare will maintain its current share of medical costs under this plan.

The actuarial cost method used to compute funded levels for each plan is the projected unit credit actuarial cost method. The measurement dates for the plans' respective plan assets and obligations are December 31, 2015 and 2014. For the year ended December 31, 2014, the increase was primarily due to actuarial adjustments to reflect the decrease in the discount rates and the use of the 2014 static mortality table projected with scale MP 2014. For the year ended December 31, 2015, the decrease was primarily due to actuarial adjustments to reflect the increase in discount rates and the updated 2014 static mortality table projected with scale MP 2015.

The Financial Accounting Standards Board ("FASB") requires organizations to: (1) fully recognize, as an asset or liability, the overfunded or underfunded status of defined benefit pension and other postretirement benefit plans; (2) recognize changes in the funded status through other changes in unrestricted net assets in the year in which the changes occur; (3) measure the funded status of defined benefit pension and other postretirement benefit plans as of the date of the organization's fiscal year-end; and (4) provide disclosures.

The following table summarizes information about the Pension Plan

# Years ended December 31,

		2015	2014
Changes in projected benefit obligation	tion		
Benefit obligation, beginning of year	\$	107,676,877	\$ 74,248,008
Service cost		3,276,865	2,416,229
Interest cost		4,148,946	4,172,377
Plan amendments		722,695	-
Actuarial (gain) loss		(7,924,949)	29,300,763
Benefits paid		(6,815,024)	(2,460,500)
Projected benefit obligation, end of year		101,085,410	107,676,877
Changes in plan assets			
Fair value of plan assets, beginning of year		98,117,836	93,464,854
Actual investment return on plan assets		(2,567,373)	5,079,721
Contributions by the Society		20,394,087	2,150,000
Benefits paid		(6,815,024)	(2,460,500)
Administrative expenses		(97,485)	(116,239)
Fair value of plan assets, end of year		109,032,041	98,117,836
Funded status at year-end	\$	7,946,631	\$ (9,559,041)
Accumulated benefit obligation	\$	87,479,887	\$ 93,912,917
Amounts recognized in the consolid financial position consist of:	ated	statements of	

financial position consist of

Prepaid pension asset	\$	8,653,158	 -
Pension liability	\$	(706,527)	\$ (9,559,041)
Components of net periodic benefit	cost		
Service cost	\$	3,276,865	\$ 2,416,229

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### NOTE D - PENSION AND OTHER POSTRETIREMENT BENEFITS -Continued

	Years ended	December 31,
	2015	2014
Interest cost on projected benefit obligations	4,148,946	4,172,377
Expected return on plan assets	(6,771,717)	(6,450,989)
Amortization of prior service costs	89,200	28,975
Amortization of net loss	3,757,675	1,262,159
Net periodic benefit cost	4,500,969	1,428,751

Other changes in plan assets and benefit obligations recognized in other changes in unrestricted net assets consist of:

9		
Prior service cost	\$ 722,695	\$ -
Net actuarial loss	2,184,352	30,788,270
Amortization of prior service cost	(89,200)	(28,975)
Amortization of net loss	(4,430,401)	(1,262,159)
Total recognized in other changes in unrestricted net assets	(1,612,554)	29,497,136
Total recognized in net periodic benefit cost and other in unrestricted net assets	\$ 2,888,415	\$ 30,925,887

December 31,
2015

	December 31,		
	2015	2014	
Assumptions			
Weighted-average assumptions used benefit obligation	d to determine the		
Discount rates	4.27%	3.94%	
Rates of increase in future compensation levels (Pension Plan)	4.50%	4.50%	
Rates of increase in future compensation levels (SERP)	4.50%	5.00%	
Weighted-average assumptions used for net periodic benefit cost	d in the accounting		
Discount rates	3.94%	5.00%	
Rates of increase in future compensation levels (Pension Plan)	4.50%	4.50%	
Rates of increase in future compensation levels (SERP)	5.00%	5.00%	
Expected long-term rate of return on plan assets (Pension Plan)	7.00%	7.00%	

Pension Plan assets, which are measured at fair value, as of December 31, 2015 and 2014, are as follows:

Expected long-term rate of

return on plan assets (SERP)

	2015	2014
Money market funds	\$ 5,970,506	\$ 3,880,337
Corporate bonds	-	696,731
U.S. government and agencies	10,296,809	9,680,675
Mortgage-backed securities	-	211,905
Mutual funds - fixed income	25,323,447	21,317,323
Common stocks	61,043,321	57,060,235
Alternative investments:		
Structured products	6,397,958	5,270,630
	\$ 109,032,041	\$ 98,117,836

The Society's expected long-term return on plan assets assumption is based on a periodic review and modeling of the plan's asset allocation and liability structure over a long-term period. Expectations of returns for each asset class are the most important of the assumptions used in the review and modeling and are based on comprehensive reviews of historical data and economic/financial market theory. The expected long-term rate of return on assets was selected from within the reasonable range of rates determined by (1) historical real returns, net of inflation, for the asset classes covered by the investment policy and (2) projections of inflation over a long-term period, during which benefits are payable to plan participants.

The following table summarizes information about the other postretirement plans:

	Years ended December 31,			
		2015		2014
Changes in projected benefit obligation				
Benefit obligation, beginning of year	\$	4,345,594	\$	3,578,322
Service cost		42,700		34,773
Interest cost		156,985		162,952
Actuarial (gain) loss		(367,544)		708,95
Benefits paid		(141,721)		(139,410
Projected benefit obligation, end of year		4,036,014		4,345,594
Changes in plan assets				
Fair value of plan assets, beginning of year	\$	-	\$	
Contributions by the Society		141,721		139,410
Benefits paid		(141,721)		(139,410
Fair value of plan assets, end of year	\$			-
Funded status at year-end	\$	(4,036,014)	\$	(4,345,594
financial position consist of:  Postretirement benefit liability	\$	(4,036,014)	\$	(4,345,594)
Components of net periodic benefit	cost			
Service cost	\$	42,700	\$	34,773
Amortization of net loss		73,778		23,916
Interest cost on projected benefit obligations		156,985		162,952
Net periodic benefit cost		273,463		221,641
Other changes in plan assets and be in other changes in unrestricted net			gnized	t
Net actuarial (gain) loss		(367,544)		708,957
Amortization of net loss		(73,778)		(23,916
Total recognized in other changes in unrestricted net assets		(441,322)		685,041
Total recognized in net periodic benefit cost and other in unrestricted net assets	\$	(167,859)	\$	906,682

#### December 31.

	2015	2014
Assumptions		
Weighted-average assumptions used	to determine the ben	efit obligation
Discount rates	4.09%	3.76%
Weighted-average assumptions used cost	in the accounting for	net periodic benefit
Discount rates	3.76%	4.60%

The following table presents the Society's expected contributions to be paid during the year ended December 31, 2015:

	Pension benefits		tretirement benefits
Expected contributions to be paid during the year ending December 31, 2015	\$	 \$	180,178

The following table presents the estimated future annual benefit payments reflecting expected future service for the years ending December 31:

	Pension benefits		Postretirement benefits	
2016	\$	2,957,000	\$	180,000
2017		3,164,000		188,000
2018		3,415,000		195,000
2019		3,652,000		200,000
2020		3,918,000		208,000
2021-2024		24,141,000		1,135,000

# NOTE E - TAX SHELTERED SAVINGS PI AN

The Society maintains a Tax Sheltered Savings Plan ("TSSP") under IRC Section 403(b) covering substantially all employees from the date of hire. The Society contributes 75% of a participant's contribution to the TSSP of the first 6% of salary deferral contributions not to exceed 4.5% of gross earnings. The Society's contribution, net of forfeitures used, to the TSSP for the years ended December 31, 2015 and 2014, was approximately \$675,000 and \$616,000, respectively, and is included in Society office operating expenses.

# NOTE F - NET ASSETS AND NET ASSETS RELEASED FROM RESTRICTIONS

The Society's Board of Directors unrestricted, designated - general net assets consist of the following as of December 31, 2015 and 2014:

		2015		2014
Legal reserve	\$	5,000,000	\$	5,000,000
Capital building fund	Ψ.	25,000,000	Ψ	25,000,000
Publication technology upgrades reserve		5,000,000		5,000,000
Upgrade of association and business system reserve		3,000,000		3,000,000
Website upgrade reserve		5,000,000		5,000,000
One-year operating expense reserve		56,059,900		52,587,600
	\$	99,059,900	\$	95,587,600

Temporarily restricted net assets are available for the following purposes at December 31, 2015 and 2014:

	2015	2014
Scholarship award funds	\$ 200,148	\$ 203,321
Standard-setting initiatives	6,905,886	4,975,143
	\$ 7,106,034	\$ 5,178,464

At December 31, 2015 and 2014, the composition of net assets released from restrictions on the consolidated statements of activities was as follows:

	2015		2014	
Scholarship award funds	\$ 8,587	\$	1,094	
Standard-setting initiatives	3,117,310		1,730,360	
	\$ 3,125,897	\$	1,731,454	

# NOTE G - FINANCIAL MARKET AND **CREDIT RISK**

The Society invests in a professionally managed portfolio that contains short-term investments, U.S. government issues, mutual funds (equities and fixed income), equities (U.S. and non-U.S.) and corporate fixed income. Such investments are exposed to various risks such as market and credit. Due to the level of risk associated with such investments, and the level of uncertainty related to changes in value of such investments, it is at least reasonably possible that changes in risk in the near term could materially affect investment balances and the amounts reported in the consolidated financial statements.

# NOTE H - FUNCTIONAL EXPENSES

The Society provides a variety of services, as described in Note A, related to standard-setting initiatives. Expenses related to providing these services are as follows for the years ended December 31, 2015 and 2014:

	 2015	2014		
Standard-setting initiatives	\$ 52,134,596	\$	46,036,112	
General and administrative	8,487,027		7,260,776	
	\$ 60,621,623	\$	53,296,888	

# NOTE I - FAIR VALUE MEASUREMENTS

# Fair Value Measurements

The Society has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy in accordance with U.S. GAAP. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the hierarchy under U.S. GAAP are described below:

# Level 1

Financial assets and liabilities whose values are based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

#### Level 2

Financial assets and liabilities whose values are based on one or more of the following:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in non-active markets:

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- Pricing models whose inputs are observable for substantially the full term of the asset or liability; or
- Pricing models whose inputs are derived principally from or corroborated by observable market data through correlation or other means for substantially the full term of the asset or liability.

#### Level 3

Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement in its entirety falls has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Society's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

The following tables present information about the Society's assets measured at fair value on a recurring basis as of December 31, 2015 and 2014, and indicate the fair value hierarchy of the valuation techniques utilized by the Society to determine such fair value. (see page 30)

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Certain financial instruments are carried at cost on the consolidated statements of financial position, which approximates fair value due to their highly liquid nature. These instruments include cash equivalents, accounts receivable, interest receivable, royalties receivable, and accounts payable and accrued liabilities.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used as of December 31, 2015 and 2014.

Money market funds: Money market funds are valued based on stated values. These funds are valued at Level 1.

Corporate bonds: Corporate bonds are measured using quoted market prices multiplied by the quantity held when quoted market prices are observable. These investments are considered to be Level 1 in the hierarchy. If quoted market prices are not available, fair value is determined by obtaining a bid on the active market and/or using one, or a combination, of the following methods: (1) a matrix pricing for similar bonds; (2) quoted prices for recent trading activity of assets with similar characteristics to the bond; or (3) using an income approach valuation technique that considers, among other things, rates currently observed in publicly traded debt markets for debt of similar terms to companies with comparable credit risk. These investments are considered to be Level 2 in the hierarchy.

U.S. government and agencies: Treasury bonds related to the most recent issue (on-the-run securities) are valued at the issuance price. U.S. government sponsored enterprise ("GSE's") bonds are valued by obtaining a bid on the active market and/or using proprietary cash flow valuation models and matrix based on inputs such as live market data, cash settlements, Treasury market yields, and floating rate indices as reported on electronic communication networks or broker feeds. These investments are considered to be Level 1 in the hierarchy.

Mortgage-backed securities: Valued at the closing price reported on the active market on which the individual securities are traded. These investments are considered to be Level 1 in the hierarchy.

Mutual funds - fixed income: Valued at the closing price of the traded

fund at the statement of financial position date. They are actively traded and categorized in Level 1 of the fair value hierarchy. Common stocks: Valued at the closing price reported on the active market on which the individual securities are traded. To the extent these securities are actively traded, they are categorized in Level 1 of the fair value hierarchy. However, certain common stocks do not have quoted prices in active markets and are valued based on the net asset value ("NAV") of the funds' underlying assets. These underlying assets are primarily valued using market quotations or prices obtained from independent pricing sources. They are considered to be Level 2 in the hierarchy.

Alternative investments: Alternative investments consist of investments in various funds. These investments are aggregated into private equity, hedge funds and structured products based on their underlying investments. Generally, the fair value of such private equity and hedge fund investments is determined using the NAV per share as a practical expedient. The structured product investments are valued using models with observable inputs including zero coupon bonds and the price of a commodity, equity or index. Hedge funds and structured notes are considered to be Level 2 in the fair value hierarchy. Private equity investments are considered to be Level 3 in the fair value hierarchy.

The following table is a rollforward of the fair value of the Level 3 investment for the years ended December 31, 2015 and 2014:

	2015		2014
Balance, beginning of year	\$ 1,456,823	\$	1,234,365
Purchases	524,187		767,640
Refund of capital	(534,884)		(799,936)
Unrealized gains relating to investments still held as of			
year-end	90,051		254,754
Balance, end of year	\$ 1,536,177	\$	1,456,823

Significant Quoted prices in Significant other unobservable observable inputs active markets inputs Description (Level 2) (Level 1) (Level 3) Total 2015 Assets Investments 23,543,054 \$ 23,543,054 Money market funds Corporate bonds 743,990 743,990 U.S. government and agencies 14,155,799 14,155,799 Mortgage-backed securities 516.203 516.203 51,723,947 51.723.947 Mutual funds - fixed income 104,116,180 Common stocks 104,116,180 Alternative investments: Structured products 36,912,086 36,912,086 8,247,087 Hedge funds 8,247,087 1,536,177 1,536,177 Private equity 194,799,173 45,159,173 1,536,177 241,494,523 Total investments Pension Plan assets Money market funds 5,970,506 5,970,506 U.S. government and agencies 10,296,809 10,296,809 25,323,447 Mutual funds - fixed income 25,323,447 56,326,320 4,717,001 61,043,321 Common stocks Alternative investments Structured products 6,397,958 6,397,958 97,917,082 11,114,959 Total Pension Plan assets 109,032,041 1,536,177 292,716,255 56,274,132 350.526.564 \$ Significant Quoted prices in Significant other unobservable active markets observable inputs inputs Description (Level 1) (Level 2) (Level 3) Total 2014 Assets 14,367,414 \$ 14,367,414 Money market funds Corporate bonds 890.229 890.229 U.S. government and agencies 15,628,352 15,628,352 Mortgage-backed securities 1,079,361 1,079,361 Mutual funds - fixed income 53,938,394 53,938,394 Common stocks 117,711,420 117,711,420 Alternative investments Structured products 35,510,361 35,510,361 Hedge funds 8,303,060 8,303,060 1,456,823 1,456,823 Private equity Total investments 203,615,170 43,813,421 1,456,823 248,885,414 Pension Plan assets Money market funds 3.880.337 3.880.337 696,731 696,731 Corporate bonds 9,680,675 9,680,675 U.S. government and agencies Mortgage-backed securities 211,905 211.905 Mutual funds - fixed income 21,317,323 21,317,323 Common stocks 51,451,872 5,608,363 57,060,235 Alternative investments Structured products 5,270,630 5,270,630 Total Pension Plan assets 87,238,843 10.878.993 98,117,836 290.854.013 \$ 54,692,414 \$ 1,456,823 \$ 347.003.250

### NOTE I - FAIR VALUE MEASUREMENTS - Continued

The Society's Investment Committee, which consists of members of the Society's senior management, is responsible for valuation policies and procedures for the Society's Level 3 investments. They report to the Society's Finance and Audit Committee, a committee within the Board of Directors. Interaction occurs formally on a biannual basis and informally as needed. The Investment Committee meets at least on a quarterly basis to evaluate the valuation methodology used for the Level 3 investments.

	December 51, 2015							
		Fair value		funded nitments	Redemption frequency	Redemption notice period		
Common stocks (a)	\$	4,717,001	\$	-	monthly	10 days		
Hedge funds (b)		8,247,087		-	quarterly	90 days		
Private equity (c)		1,536,177	2,	600,027	none	n/a		
		December 31, 2014						
		Fair value		funded nitments	Redemption frequency	Redemption notice period		
Common stocks (a)	\$	5,608,363	\$	-	monthly	10 days		
Hedge funds (b)		8,303,060		-	quarterly	90 days		
Private equity (c)		1,456,823	2,	386,333	none	n/a		

December 31 2015

- (a) This category includes investments in a 103-12 entity whose investment objective is to seek attractive long-term growth by investing, directly or indirectly, principally in a variety of global exchangetraded equity securities that are judged by the investment manager likely to achieve superior earnings growth and/or judged undervalued relative to intrinsic value. Underlying investments in securities are carried at fair value. Fair value is based on quoted market prices, broker or dealer quotations, or alternative price sources.
- (b) This category includes investments focused on multi-disciplinary investing including, but not limited to, long/short fundamental equity, convertibles, risk arbitrage/special situations, capital structure arbitrage, credit, volatility strategies, distressed securities, and private/less liquid investments. Investments are made directly or through fund allocations.
- (c) This category includes various private equity funds of funds that invest in underlying limited partnerships. The recorded value represents the Society's proportionate share of the NAV reported by the fund of funds. Fair values have been estimated using recent observable transaction information for similar transactions. These investments cannot be voluntarily redeemed. Capital is anticipated to be returned throughout the life of the funds as investments provide a cash flow stream or are liquidated.

# **NOTE J - OPERATING LEASES**

The Society leases office space under the terms of operating leases. Future annual minimum lease payments under noncancellable operating leases with remaining terms in excess of one year as of December 31, 2015 are approximately

2016	\$ 204,000
2017	199,000
2018	141,000
2019	144,000
2020	148,000
Thereafter	943,600
	\$ 1,779,600

The leases provide for the direct payment of taxes, insurance and certain other expenses by the Society.

The rent expense for the years ended December 31, 2015 and 2014 was \$198,312 and \$177,952, respectively.

# NOTE K - SUBSEQUENT EVENTS

The Society evaluated its December 31, 2015 consolidated financial statements for subsequent events through April 1, 2016, the date the consolidated financial statements were available to be issued. The Society is not aware of any subsequent events which would require recognition or disclosure in the consolidated financial statements.

# Honors and Awards

We appreciate the hard work and dedication of our volunteer members and their commitment to ASTM.

# 2015 ASTM Award of Merit Recipients

#### Ron Bird

A01 Steel, Stainless Steel and Related Alloys

# William L. Magee

**B01-Electrical Conductors** 

### David Styers

B05 - Copper and Copper Alloys

# Brian P. Cochran

B07 - Light Metals and Alloys

# Sherri R. Bingert

B09 - Metal Powders and Metal Powder Products

# Maurice Cook

C08 - Refractories

# Michael Kesselmayer

C09 - Concrete and Concrete Aggregates

#### Jerry Carrier

C15 - Manufactured Masonry Units

# Thomas E. Whitaker

C16 - Thermal Insulation

# Bertrand B. Morel

C26 - Nuclear Fuel Cycle

#### Jo L. Ameye

D02 - Petroleum Products, Liquid Fuels, and Lubricants

# Richard L. Wilburn

D05 - Coal and Coke Bradford K. Douglas

### D07 on Wood

# Larry R. Meyers

D08 - Roofing and Waterproofing

# Larry J. Anderson

D10 on Packaging

# Ronald E. Holsinger

D18 - Soil and Rock

# Jay C. Gandhi

D19 on Water

# John Thompson D20 on Plastics

### Lisa Rogers

D22 on Air Quality

# Donald F. Adams

D30 on Composite Materials

# Steven R. Daniewicz

E08 on Fatigue and Fracture

#### Randy K. Nanstad

E10 - Nuclear Technology and **Applications** 

# Weston L. Tew

E20 - Temperature Measurement

# Susan M. Ballou

E30 - Forensic Sciences

# G. R. Goss

E35 - Pesticides, Antimicrobials, and Alternative Control Agents

# Woodward L. Vogt

E36 - Accreditation & Certification

### Joseph D. Geller

E42 - Surface Analysis

# Adam S. Jacoff

E54 - Homeland Security Applications

#### Joseph Schwetz

E60 - Sustainability

# Charles B. Sidebottom

F04 - Medical and Surgical Materials and Devices

# Alan B. Ashare

F08 - Sports Equipment, Playing Surfaces, and Facilities

# Jim M. Craig

F17 - Plastic Piping Systems

## Dipak J. Negandhi

F26 - Food Service Equipment

# 2015 Cavanaugh Memorial Award

Two longtime members received the W.T. Cavanaugh Award, which honors W.T. Cavanaugh, chief executive officer of ASTM from 1980 to 1985.

## Colin Church, voluntary standards



coordinator, Office of Hazard Identification and Reduction, at the U.S. Consumer Product Safety Commission, was honored for his extraordinary contributions to the safety of citizens worldwide through the development, promotion, harmonization and adoption

of ASTM consumer product standards. He is the first CPSC employee to receive this award. A member of ASTM Committee F15 on Consumer Products since 1988, Church serves on the F15 executive subcommittee as a member at large, and also works on Committee F08 on Sports Equipment, Playing Surfaces and Equipment.

# James Seay, president of Premier Rides



Inc., an amusement ride manufacturer in Baltimore, Maryland, received the award for his extraordinary contributions to the field of international voluntary standards for the amusement industry. A member and past

chairman of ASTM Committee F24 on Amusement Rides and Devices, Seay has promoted the use, application, harmonization and adoption of ASTM amusement standards around the world. He has been an ASTM member since 1989.

# 2015 ASTM International Board of Directors



# Seattle Board Meeting & Outreach

The ASTM International board of directors met in Seattle, Washington Oct. 18-21. Over 500 ASTM members are based in Washington. "Seattle is home to many industries that use high-quality technical standards to grow and thrive," said President Jim Thomas. In addition to the formal meetings, board members and staff met with existing and potential ASTM members, partners and customers at local businesses and other organizations such the Boeing Co. and Microsoft, as well small businesses and students at the University of Washington.



- Axio Research
- Bill & Melinda Gates Foundation
- Boeing Co.
- Bradken Tacoma
- Cascade Designs
- Cutter & Buck
- Fluke Corp.
- Guidance Engineering
- K2 Sports
- Modumetal

- Bullitt Center
- CH2M Hill
- Dynon Avionics

- Hot Cell Services

- Mutual Materials
- PATH
- SNC-Lavalin
- Seattle Great Wheel
- Seattle Public Utility Materials Laboratory
- Swissport Fuelling
- University of Washington School of Law
- University of Washington Department of Mechanical Engineering
- Walters & Wolf Curtain Wall
- Washington State Department of Transportation
- Weverhaeuser

# Chairman of the Board

Ronald J. Ebelhar Senior Principal, Terracon

# Vice Chairmen of the Board

Ralph M. Paroli, Ph.D. Director, Research and Development, National Research Council of Canada

D. Thomas Marsh President, Centrotrade

# Minerals and Metals Inc.

**Audit Committee** Dale F. Bohn, Product Quality Manager, Flint Hills Resources LP.

Chairman of the Finance and

# 2013-2015 Directors

Scott A. Colburn Director of the Standards Program, Center for Devices and Radiological Health, U.S. Food and Drug Administration

Jeffrey S. Goldfinger Owner, Xtra Mile Enterprises

# Robin E. Graves

Corporate Manager of Technical Services, Vulcan Materials Co.

# Daniel S. Janikowski Technical Manager, Plymouth

Tube Co.

# Richard A. Peri

Vice President of Government and Industry Affairs. Aircraft **Electronics Association** 

# Taco van der Maten Product Manager for X-ray

fluorescence spectrometers. **PANalytical** 

#### 2014-2016 Directors

Franceen Gonzales Executive Vice President, Business Development, Americas, WhiteWater West Industries Ltd.

# Andrew G. Kireta Jr.

Vice President – Market Development, Copper Development Association Inc.

# Claudia V. Kropas-Hughes

Technical Adviser, Program Development and Integration Directorate, Air Force Life Cycle Management Center

# Nabil bin Ameen Molla

Secretary General, Standardization Organization of the Gulf Cooperation Council

# **Bertrand Morel**

Research and Development Deputy Director, AREVA

# Steve D. Sandstrum Director of Technical Services, ISCO Industries Inc.

# 2015-2017 Directors

Lawrence D. Carbary industry scientist on the facade engineering and architectural design team, high performance building solutions, for Dow Corning Corp.

# John R. Logar senior director of aseptic

processing and radiation sterilization at Johnson & Johnson Sterility Assurance

# Christina A. Lomasney

President, CEO and Co-founder, Modumetal

#### Jun Sasaki

General Manager of the Instrumentation and Control R&D Laboratory, Nippon Steel & Sumitomo Metal Corp.

# James J. Simnick

Senior Technical Adviser, Global Fuels Technology, BP America Inc.

# **Brent Stucker**

Chief Executive Officer and Cofounder of 3DSIM LLC

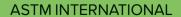
### Past Chairmen

Thomas A. Schwartz Senior Principal and Past President, Simpson Gumpertz & Heger

Mary C. McKiel, Ph.D. President and CEO, The McKiel Group

# President

James A. Thomas **ASTM** International



Helping our world work better

Over 12,000 ASTM standards operate globally. Defined and set by us. they improve the lives of millions every day.

Combined with our innovative business services, they enhance performance and help everyone have confidence in the things they buy and use – from the toy in a child's hand to the aircraft overhead.

Working across borders, disciplines and industries we harness the expertise of over 30,000 members to create consensus and improve performance in manufacturing and materials, products and processes, systems and services.

Understanding commercial needs and consumer priorities, we touch every part of everyday life: helping our world work bottor.

ASTM International Headquarters 100 Barr Harbor Drive P.O. Box C700 West Conshohocken, PA 19428-2959 USA tel +1 610 832 9500

Washington, D.C., USA Jeffrey Grove tel +1.202.223.8505 jgrove@astm.org Beijing, China Liu Fei tel +86.10.5109.6033 fliu@astm.org

Brussels, Belgium Sara Gobbi tel +32.28.939.724 saobbi@astm.org Lima, Peru Maria Isabel Barrios tel +51.1.205.5502 ASTMlatinamerica@astm.orc

Ottawa, Canada Diane C. Thompson tel +613.751.3409 dthompson@astm.org

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