U.S. Department of Transportation Maritime Administration

## North American Cruise Statistical Snapshot, 2011



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# North American Cruise Statistical Snapshot, 2011 

Office of<br>Policy and Plans

Maritime Administration
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## U.S. Department of Transportation

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## Preface

This report contains cruise statistics for the major cruise lines that offer North American cruises with a U.S. port of call. The statistics include passengers booked and capacities offered by the cruise lines. Capacities are based on two passengers per stateroom. The statistics are presented in terms of passengers and passenger nights.

## Notes and Sources

Destinations:

Alaska
Canada/New England
Eastern Caribbean
Hawaii
Mexico
Nowhere
Pacific Coast
South America
South Pacific/Far East
Southern Caribbean
Trans-Panama Canal
Transatlantic
Western Caribbean

## Cruise Lines:

AIDA
Azamara
Carnival
Celebrity
Costa
Crystal
Cunard
Disney
Fred Olsen
Holland America
MSC
Norwegian (NCL)
Oceania
Princess
Regent
Royal Caribbean
Seabourn
Seadream
Silversea
Windstar

## Destination Notes:

Eastern Caribbean - Southeast of Bahamas to St. Martin, and west of St. Martin to Haiti.
Southern Caribbean - South of St. Martin to northern coast of South America as far as Aruba.
Western Caribbean - West of Haiti, includes ports in Mexico, Central America and Columbia.
Nowhere - Begins and ends at the same port with no intervening calls.

## Sources:

Cruises, cruise passengers and departure ports are derived from the U.S. Customs and Border Protection Vessel Entrance and Clearance documents. Destinations are derived from the Official Steamship Guide International and cruise line brochures. Fleet characteristics are derived from Clarkson's Shipping Intelligence Network and the Official Steamship Guide International.

## North American Cruise Statistics

## Highlights

For the fourth quarter of 2011, a record 18.9 million passenger nights were booked on North American cruises, up 3.3 percent from a year earlier (Figure 1, Table 1). About 2.8 million passengers were carried on 1,075 cruises.

For the year, 71.8 million passenger nights were booked, up 2.8 percent from the year before.

Figure 1. North American Cruises, Traffic and Capacity (Million Passenger Nights)


Source: Maritime Administration.
Passenger nights are a measure of supply/demand for cruises while passengers (embarked) are a measure of supply/demand for U.S. port services. An increase in supply/demand for cruises does not necessarily mean an increase in supply/demand for port services, and vice versa. For example, passenger nights (and cruise lengths) increased from the $3^{\text {rd }}$ to $4^{\text {th }}$ quarter of 2009 while passengers fell over the same period (Table 1).

The North American cruise market has been capacity driven; that is, cruise lines set fares to fill ships. ${ }^{1}$ Capacity is based on two passengers per stateroom. A stateroom with two passengers is considered 100 percent occupied. Since many double staterooms can accommodate three or four people, occupancy rates are generally above 100 percent.

[^0]
## North American Cruise Statistics

Table 1. North American Cruises, Key Statistics
(Capacity and Traffic in Millions)

|  | Vessels |  | Capacity^ |  |  | Traffic |  | Occupancy \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year/Qtr. | No. | Cruises |  | Pass. <br> Nights | Avg. Nights | Pass. | Pass. Nights |  |  |
| 2006 | 110 | 4,435 | 9.13 | 60.45 | 6.62 | 9.97 | 65.03 | 109 | 108 |
| 1 | 99 | 1,118 | 2.25 | 15.15 | 6.72 | 2.42 | 16.01 | 107 | 106 |
| 2 | 99 | 1,065 | 2.19 | 14.38 | 6.55 | 2.44 | 15.70 | 111 | 09 |
| 3 | 82 | 1,091 | 2.27 | 14.46 | 6.38 | 2.53 | 15.94 | 112 | 110 |
| 4 | 103 | 1,161 | 2.41 | 16.46 | 6.82 | 2.59 | 17.38 | 107 | 106 |
| 2007 | 116 | 4,498 | 9.42 | 62.59 | 6.65 | 10.31 | 67.39 | 109 | 108 |
| 1 | 104 | 1,206 | 2.48 | 16.99 | 6.86 | 2.65 | 17.90 | 107 | 105 |
| 2 | 105 | 1,071 | 2.27 | 14.86 | 6.56 | 2.50 | 16.10 | 110 | 108 |
| 3 | 80 | 1,112 | 2.35 | 14.85 | 6.31 | 2.64 | 16.46 | 112 | 111 |
| 4 | 102 | 1,109 | 2.32 | 15.88 | 6.84 | 2.52 | 16.92 | 108 | 10 |
| 2008 | 120 | 4,239 | 9.04 | 59.53 | 6.59 | 9.94 | 64.34 | 110 | 108 |
| 1 | 100 | 1,190 | 2.50 | 16.69 | 6.68 | 2.71 | 17.87 | 108 | 10 |
| 2 | 93 | 997 | 2.14 | 13.73 | 6.42 | 2.38 | 15.05 | 112 | 110 |
| 3 | 79 | 1,025 | 2.18 | 13.76 | 6.30 | 2.46 | 15.29 | 113 | 111 |
| 4 | 103 | 1,027 | 2.22 | 15.34 | 6.91 | 2.39 | 16.14 | 108 | 105 |
| 2009 | 113 | 4,126 | 8.95 | 59.11 | 6.61 | 9.87 | 63.87 | 110 | 108 |
| 1 | 97 | 1,098 | 2.35 | 16.01 | 6.82 | 2.54 | 16.95 | 108 | 106 |
| 2 | 97 | 1,000 | 2.16 | 14.07 | 6.50 | 2.41 | 15.33 | 112 | 109 |
| 3 | 76 | 1,023 | 2.21 | 13.89 | 6.29 | 2.51 | 15.54 | 113 | 112 |
| 4 | 97 | 1,005 | 2.23 | 15.14 | 6.81 | 2.41 | 16.05 | 108 | 10 |
| 2010 | 114 | 4,216 | 9.60 | 64.24 | 6.69 | 10.63 | 69.83 | 111 | 109 |
| 1 | 96 | 1,092 | 2.47 | 16.88 | 6.85 | 2.69 | 18.12 | 109 | 107 |
| 2 | 96 | 1,007 | 2.28 | 15.00 | 6.58 | 2.55 | 16.49 | 112 | 110 |
| 3 | 79 | 1,030 | 2.35 | 15.14 | 6.44 | 2.67 | 16.97 | 114 | 112 |
| 4 | 103 | 1,087 | 2.51 | 17.22 | 6.87 | 2.71 | 18.25 | 108 | 106 |
| 2011 | 115 | 4,222 | 9.72 | 65.50 | 6.74 | 10.89 | 71.82 | 112 | 110 |
| 1 | 102 | 1,160 | 2.64 | 18.25 | 6.90 | 2.89 | 19.54 | 109 | 107 |
| 2 | 96 | 992 | 2.28 | 15.15 | 6.63 | 2.60 | 16.84 | 114 | 111 |
| 3 | 80 | 995 | 2.26 | 14.65 | 6.48 | 2.62 | 16.59 | 116 | 113 |
| 4 | 102 | 1,075 | 2.53 | 17.44 | 6.91 | 2.79 | 18.85 | 110 | 108 |

Source: Maritime Administration.
$\wedge$ Capacity is based on two passengers per stateroom. Average nights = passenger nights/passengers.

## North American Cruise Statistics

## Age Profile

For cruise ships offering at least one North American cruise in 2011 the average age (weighted by size) was 8 years. In contrast, the average age of the global fleet was 12 years. ${ }^{1}$ In 2011, 57 percent of the North American cruise capacity was offered by vessels less than 10 years old (Figure 2). Only 4 percent of the cruise capacity was offered by vessels older than 20 years.


Source: Maritime Administration.

## Larger Ships, Higher Utilization

Over the last five years, the average size of ships (per cruise) increased by 9.8 percent to 2,301 passengers. Larger cruise ships tend to have lower average labor costs than smaller ships. For example, the 5,400-passenger ALLURE OF THE SEAS has one crew member for every 2.6 passengers, while the 1,870-passenger CELEBRITY CENTURY has one crew member for every 2.1 passengers. The cost advantage presumes ships are fully booked. In fact, utilization tends to increase with vessel size (Figure 3). In 2011, for example, 86 percent of the $2000+$ passenger cruise ships had utilization above 100 percent, while 39 percent of the smaller ships had utilization above 100 percent. The outliers were Disney's family cruises (highs), and repositioning cruises (lows). The overall utilization rate for $2,000+$ passenger cruise vessels was 111 percent, compared to 104 percent for smaller vessels.

[^1]
## North American Cruise Statistics

Figure 3. Scatter Plot, Utilization V.
Vessel Size, 2011


Source: Maritime Administration.

## Discounting Continues

The economic recovery spawned a small increase in fares during the first half of 2010, but a 2 -year surge in cruise capacity brought fares back to 2009 levels (Figure 4). The discounting not only filled ships, but increased demand for port and other cruise-related services.

Figure 4. U.S. Consumer Price Index, Ship Passenger Fares


Source: Bureau of Labor Statistics.

## Seasonal Variation

For 2011, there was a 10.8 percent difference between first and second quarter cruises, compared to 8.9 percent five years before. The difference has increased steadily over the last five years.

## North American Cruise Statistics

During the second and third quarters of each year, cruise lines move vessels from North America to Europe where fares are higher (Table 3). However, North American cruises during the second and third quarters are generally shorter than those during the rest of the year moderating the seasonal decline in passengers. For example, the seasonal decline in passenger-nights from the first to second quarters of 2011was 14.6 percent (108.9-94.3) while the seasonal decline in passengers was 10 percent (105.9-95.9).

Table 3. Seasonal Indexes for North America Cruises

|  | North American Cruise Capacities |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Year: Quarter | Cruises | Passengers | Pass.-Nights | Avg. Nights |
| $2006: 1$ | 105.4 | 103.7 | 106.5 | 101.9 |
| $2006: 2$ | 96.5 | 97.3 | 95.5 | 98.1 |
| $2006: 3$ | 97.4 | 98.4 | 93.9 | 95.7 |
| $2006: 4$ | 100.6 | 100.5 | 103.9 | 104.2 |
| $2007: 1$ | 105.6 | 104.0 | 106.8 | 101.9 |
| $2007: 2$ | 96.3 | 97.1 | 95.3 | 98.2 |
| $2007: 3$ | 97.5 | 98.4 | 93.9 | 95.7 |
| $2007: 4$ | 100.5 | 100.4 | 103.8 | 104.1 |
| $2008: 1$ | 105.8 | 104.3 | 107.1 | 102.0 |
| $2008: 2$ | 96.1 | 96.8 | 95.1 | 98.3 |
| $2008: 3$ | 97.7 | 98.4 | 93.9 | 95.6 |
| $2008: 4$ | 100.2 | 100.3 | 103.6 | 104.0 |
| $2009: 1$ | 106.0 | 104.8 | 107.7 | 102.2 |
| $2009: 2$ | 96.0 | 96.5 | 94.8 | 98.3 |
| $2009: 3$ | 97.8 | 98.3 | 93.8 | 95.5 |
| $2009: 4$ | 100.0 | 100.2 | 103.5 | 103.9 |
| $2010: 1$ | 106.3 | 105.3 | 108.3 | 102.3 |
| $2010: 2$ | 95.9 | 96.2 | 94.5 | 98.3 |
| $2010: 3$ | 97.8 | 98.1 | 93.7 | 95.6 |
| $2010: 4$ | 99.8 | 100.1 | 103.2 | 103.6 |
| $2011: 1$ | 106.6 | 105.9 | 108.9 | 102.6 |
| $2011: 2$ | 95.8 | 95.9 | 94.3 | 98.3 |
| $2011: 3$ | 97.7 | 97.8 | 93.4 | 95.7 |
| $2011: 4$ | 99.7 | 100.1 | 103.2 | 103.4 |
|  |  |  |  |  |

## Source: Maritime Administration.

Note: Estimated with Census X-12 Seasonal Adjustment software.

## North American Cruise Statistics

## Destinations, Transatlantic Cruises

Transatlantic cruises are largely repositioning cruises. Vessels move to Europe during the second quarter, and return to North America during the third and fourth quarters contributing to the seasonal variation in North America cruises (Figure 5). In 2011, 197 thousand passengers embarked on transatlantic cruises, up 25 percent from the year before (Table 4).

Figure 5. Transatlantic Cruises, Traffic and Capacity (Thousand Passengers)


Table 4. North American Cruise Passengers by Destination (Thousands)

|  | 2011 |  |  |  | Year |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Destination | 1 | 2 | 3 | 4 | 2009 | 2011 |
| Alaska | 0 | 336 | 548 | 0 | 872 | 884 |
| Bahamas | 547 | 575 | 580 | 616 | 1,972 | 2,318 |
| Bermuda | 0 | 117 | 170 | 50 | 269 | 338 |
| CA/New England | 0 | 41 | 163 | 65 | 276 | 269 |
| Caribbean | 1,973 | 1,185 | 903 | 1,662 | 5,741 | 5,722 |
| Eastern | 487 | 295 | 227 | 400 | 1,656 | 1,409 |
| Southern | 411 | 149 | 75 | 324 | 820 | 958 |
| Western | 1,076 | 741 | 601 | 938 | 3,264 | 3,355 |
| Hawaii | 68 | 42 | 34 | 71 | 188 | 215 |
| Mexico (Pacific) | 229 | 156 | 127 | 185 | 878 | 697 |
| Nowhere | 3 | 3 | 0 | 8 | 17 | 14 |
| Pacific Coast | 0 | 25 | 23 | 4 | 44 | 51 |
| S. America | 13 | 0 | 0 | 4 | 19 | 17 |
| S. Pacific/FE | 4 | 5 | 11 | 6 | 25 | 27 |
| Transatlantic | 8 | 74 | 43 | 72 | 158 | 197 |
| Trans-Panama Canal | 43 | 40 | 15 | 41 | 168 | 139 |
| Total | 2,887 | 2,599 | 2,616 | 2,785 | 10,627 | 10,887 |

Source: Maritime Administration.

## North American Cruise Statistics

## Concentration

The North American cruise market is highly concentrated. In 2011, 4 firms; Carnival, Royal Caribbean, Norwegian and Disney, accounted for 98 percent of the passenger nights (Table 5). By itself, Carnival accounted for seven brands and 54 percent of the passenger nights. With the addition of the 2,500-passenger, DISNEY DREAM, Disney doubled its share of the North America market from 2010 to 2011.

Table 5. North American Cruise Passenger Nights by Cruise Line (Thousands)

|  | 2011 |  |  |  | Year |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Corp./Cruise Line | 1 | 2 | 3 | 4 | 2010 | 2011 |
| Carnival Corporation | 10,043 | 9,335 | 9,732 | 9,962 | 38,469 | 39,071 |
| AIDA | 0 | 0 | 57 | 231 | 91 | 287 |
| Carnival | 5,529 | 5,860 | 5,959 | 5,923 | 22,285 | 23,270 |
| Costa | 199 | 0 | 0 | 83 | 807 | 282 |
| Cunard | 237 | 122 | 219 | 226 | 658 | 804 |
| Holland America | 1,729 | 1,413 | 1,537 | 1,468 | 5,794 | 6,146 |
| Princess | 2,321 | 1,940 | 1,953 | 2,016 | 8,778 | 8,230 |
| Seabourn | 28 | 0 | 8 | 15 | 55 | 51 |
| Royal Caribbean Int'l | 5,903 | 4,615 | 4,051 | 5,340 | 21,003 | 19,909 |
| Azamara | 57 | 7 | 0 | 24 | 96 | 88 |
| Royal Caribbean | 4,195 | 3,483 | 3,233 | 4,022 | 15,610 | 14,933 |
| Celebrity | 1,651 | 1,125 | 818 | 1,295 | 5,296 | 4,888 |
| Norwegian Cruise Line | 2,288 | 2,003 | 1,947 | 2,210 | 7,618 | 8,448 |
| Disney Cruise | 759 | 707 | 587 | 791 | 1,465 | 2,844 |
| Other | 546 | 185 | 274 | 544 | 1,273 | 1,549 |
| Crystal | 61 | 52 | 66 | 86 | 168 | 266 |
| Fred Olsen | 0 | 0 | 0 | 0 | 0 | 0 |
| MSC | 195 | 0 | 68 | 240 | 614 | 503 |
| Oceania | 140 | 58 | 62 | 103 | 93 | 362 |
| Regent | 93 | 43 | 44 | 78 | 248 | 258 |
| Seadream | 14 | 4 | 0 | 9 | 31 | 27 |
| Silversea | 44 | 28 | 34 | 26 | 119 | 132 |
| Windstar | 0 | 0 | 0 | 0 | 0 | 0 |
| All Cruise Lines | 19,538 | 16,845 | 16,591 | 18,846 | 69,827 | 71,821 |

Source: Maritime Administration.

## North American Cruise Statistics

## Departure Ports

In 2011, the top ten departure ports accounted for 79 percent of the North American cruise passenger departures. Miami, Fort Lauderdale and Port Canaveral remained at the top (Table 6). Port Canaveral, New Orleans, Baltimore, Charleston, and Vancouver (CN) posted significant gains from 2010 to 2011, with New Orleans moving into the top ten.

Table 6. North American Cruise Passengers by Departure Port (Thousands)

| Departure Port | 2011 |  |  |  | Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 2010 | 2011 |
| Miami | 651 | 434 | 358 | 527 | 2,151 | 1,970 |
| Fort Lauderdale | 694 | 366 | 209 | 557 | 1,759 | 1,826 |
| Port Canaveral | 374 | 349 | 345 | 430 | 1,299 | 1,496 |
| New York | 67 | 155 | 258 | 131 | 562 | 612 |
| San Juan | 198 | 119 | 72 | 134 | 522 | 522 |
| Galveston | 131 | 114 | 82 | 135 | 440 | 462 |
| Tampa | 138 | 100 | 84 | 137 | 425 | 458 |
| Seattle | 0 | 159 | 280 | 0 | 469 | 439 |
| Long Beach | 78 | 108 | 117 | 102 | 414 | 405 |
| New Orleans | 79 | 85 | 85 | 125 | 261 | 373 |
| Vancouver (CN) | 0 | 123 | 198 | 2 | 272 | 323 |
| Los Angeles | 130 | 57 | 12 | 112 | 378 | 311 |
| Baltimore | 60 | 68 | 63 | 63 | 215 | 254 |
| Cape Liberty | 30 | 57 | 76 | 55 | 198 | 217 |
| Jacksonville | 45 | 49 | 48 | 48 | 172 | 190 |
| Charleston | 40 | 42 | 40 | 43 | 117 | 165 |
| Mobile | 48 | 47 | 48 | 7 | 183 | 150 |
| San Diego | 82 | 26 | 4 | 35 | 244 | 148 |
| Honolulu | 30 | 32 | 32 | 31 | 126 | 126 |
| Boston | 0 | 17 | 47 | 21 | 82 | 85 |
| Seward | 0 | 21 | 44 | 0 | 65 | 65 |
| Whittier | 0 | 18 | 44 | 0 | 63 | 62 |
| San Francisco | 1 | 21 | 23 | 0 | 40 | 44 |
| Southampton | 2 | 10 | 16 | 13 | 32 | 40 |
| Barcelona | 0 | 0 | 2 | 19 | 13 | 21 |
| Other Ports | 11 | 22 | 29 | 58 | 129 | 121 |
| All Ports | 2,887 | 2,599 | 2,616 | 2,785 | 10,627 | 10,887 |

Source: Maritime Administration.


[^0]:    ${ }^{1}$ For the period 2006:1 to 2011:4, the correlation coefficient for passenger nights offered and passenger nights booked was 0.97.

[^1]:    ${ }^{1}$ The age of the global cruise fleet is based on data from Clarkson's Shipping Intelligence Network.

