

**“WRAP-UP” REMARKS  
PAUL “CHIP” JAENICHEN  
ACTING MARITIME ADMINISTRATOR**

**NATIONAL MARITIME STRATEGY SYMPOSIUM #1  
*GROWING THE US-FLAG FLEET ENGAGED IN INTERNATIONAL TRADE***

**JANUARY 15, 2014  
4:15PM**

**U.S. DEPARTMENT OF TRANSPORTATION (DOT)  
WEST ATRIUM – GROUND FLOOR  
WASHINGTON, DC**

**BEFORE WE END THE DAY'S ACTIVITIES, I'D LIKE TO  
THANK EVERYONE WHO CONTRIBUTED – THE  
PRESENTERS, SPEAKERS, PARTICIPANTS AND  
FACILITATORS – THIS SYMPOSIUM SIMPLY  
WOULDN'T HAVE BEEN AS GOOD AS IT HAS  
WITHOUT ALL OF YOU PLAYING YOUR PARTS . . .**

**THANK YOU FOR MAKING THIS A WORTHWHILE AND  
PRODUCTIVE GATHERING.**

**SEEING THE INTERACTIONS IN THIS COMMUNITY  
GIVES ME NEW CONFIDENCE IN OUR INDUSTRY'S  
ABILITY TO CHART A SUSTAINABLE COURSE  
FORWARD . . .**

**AND WHILE WE WILL SPEAK TO THAT IN DETAIL  
TOMORROW, I'D LIKE TO SEND YOU WITH A  
PARTING THOUGHT TODAY.**

**THE MISSION OF THE MARITIME ADMINISTRATION IS  
TO STRENGTHEN THE U.S. MARITIME  
TRANSPORTATION SYSTEM – INCLUDING  
INFRASTRUCTURE, INDUSTRY, AND LABOR – TO  
MEET THE ECONOMIC AND SECURITY NEEDS OF  
THE NATION.**

**I REPEAT . . . THE ECONOMIC AND SECURITY NEEDS  
OF THE NATION.**

**THE MARITIME INDUSTRY CAME TO BE . . .  
BECAUSE OF VERY BASIC NEEDS.**

**THERE WAS A NEED TO MOVE PEOPLE AND GOODS  
VIA WATER . . . A VERY BASIC NEED . . . AND THAT  
NEED STILL EXISTS TODAY.**

**SO IN GOING FORWARD, WE WILL FOCUS ON OUR  
NEEDS, RATHER THAN OUR WANTS.**

**TO PUT TOGETHER A QUANTIFIABLE AND REALISTIC GOAL FOR THIS INDUSTRY, WE WON'T BE ABLE TO SATISFY EVERYBODY'S WANTS.**

**BUT SEEING TO EVERYBODY'S *NEEDS* IS A DIFFERENT STORY.**

**DO WE HAVE ANY ROLLING STONES FANS IN HERE?**

**YEAH, ME TOO.**

**I THINK THAT MICK JAGGER WAS WISE BEYOND HIS YEARS WHEN AS A YOUNG MAN HE WROTE "*YOU CAN'T ALWAYS GET WHAT YOU WANT, BUT IF YOU TRY SOMETIMES, YOU MIGHT FIND THAT YOU GET WHAT YOU NEED.*"**

**AND THAT'S WHAT WE'RE GOING TO DISCUSS TOMORROW.**

**OUR *NEEDS* GOING FORWARD.**

**THE *NEEDS* OF THE U.S.-FLAG FLEET.**

**THE LONG TERM *NEEDS* OF THE MARITIME  
INDUSTRY.**

**AND I HOPE THAT YOU ALL JOIN ME TOMORROW  
FOR A DISCUSSION OF OUR NEEDS . . . AND HOW  
BEST TO PURSUE THEM COLLECTIVELY AS AN  
INDUSTRY AND TAKE THE NEXT STEP IN THIS  
EFFORT.**

**ONCE AGAIN, I THANK YOU ALL FOR YOUR  
PARTICIPATION AND INVALUABLE CONTRIBUTIONS  
TODAY.**

**I LOOK FORWARD TO HEARING YOUR FINAL  
THOUGHTS TOMORROW.**