



HARDWARE/SOFTWARE Request for Quote (RFQ) Tutorial







June 2016

Introduction



- This briefing will introduce the Request for Quote (RFQ) process
- Requests for Quotes (RFQs) must be created by using the CHESS IT e-mart https://chess.army.mil
- You will learn:
 - CHESS IT e-mart Registration
 - How to create and submit an RFQ
 - How to create a draft RFQ
 - How to manage your RFQs
 - Sharing an RFQ
 - Amending an RFQ
 - Canceling an RFQ
 - Transferring an RFQ
 - How to view RFQ responses from Vendors
 - How vendors view RFQs from Requestors
 - How to print an RFQ
 - How to transfer an RFQ into a Statement of Non-Availability (SoNA)

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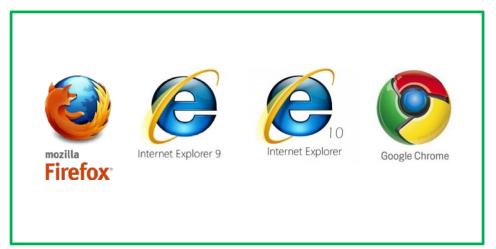
Browser Requirements



Please NOTE:

- The RFQ process runs best in Internet Explorer 9 or 10, Firefox, and Google Chrome.
- Note: Make sure your Internet Explorer settings are NOT in Compatibility
 View

 Not Recommended











The RFQ Process

Step 1 - Register



 If you do not have an account with the CHESS IT e-mart you must first register in order to gain access to the RFQ Manager.



Step 2 - Create an Account

· 2 uppercase letters



NOTE: CHESS IT e-mart users should ensure their password is unique to CHESS and you do not use passwords from other systems (e.g., network, banking, email, etc.)

ew Account —			
Title	- Select -	Job Description	- Select -
First Name		Last Name	
Email address			
Password	None None		
Confirm Password	None None		
Address 1		Address 2	
City		State	- Select -
ZipCode	· .	Commercial Phone	ext.
DSN Phone		Fax Number	
Service or Agency	- Select -		
Major Command		¥	

Use the form below to create a new account. Without an enterprise e-mail address, you will not be able to utilize the CAC logon functionality. If you have an enterprise e-mail

Passwords are required to be a minimum of 15 characters in length. In addition, each password must contain:

Fill out the form using a mail.mil account for your email address and select "Register"

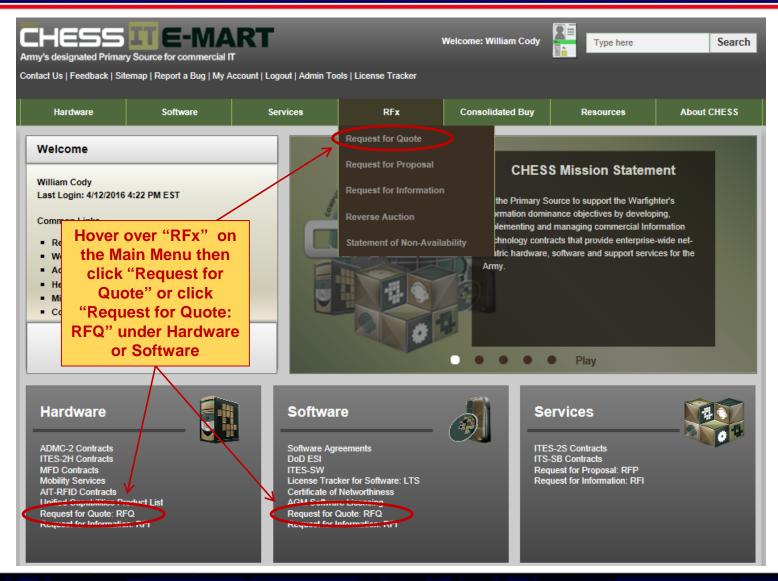
Step 3 - Login to the CHESS IT e-mart CHE



Login	You will need to login to access the RFQ process.
Please enter your user name and password. Ignore certificate Email Address:	After logging in you will be returned to the home page – click on the RFQ links again.
Password:	Login
Recover Password	Account E-mail: william.m.cody14.ctr@mail.mil
Register if you don't have an account.	Ignore certificate
7	Recover Password
	Register if you don't have an account.
Username and Password Login Screen	Login
	CAC Login Screen

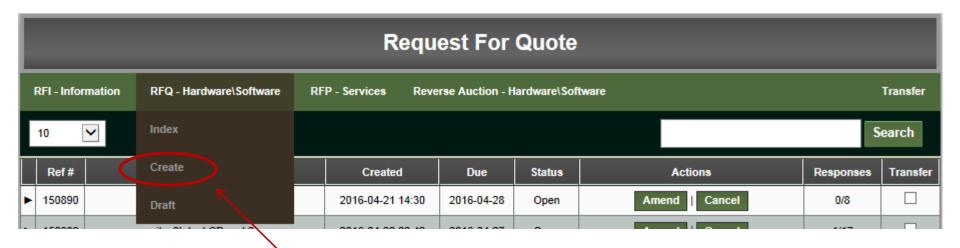
Step 4 - Access the RFQ Tool





Step 5 - Create a New RFQ

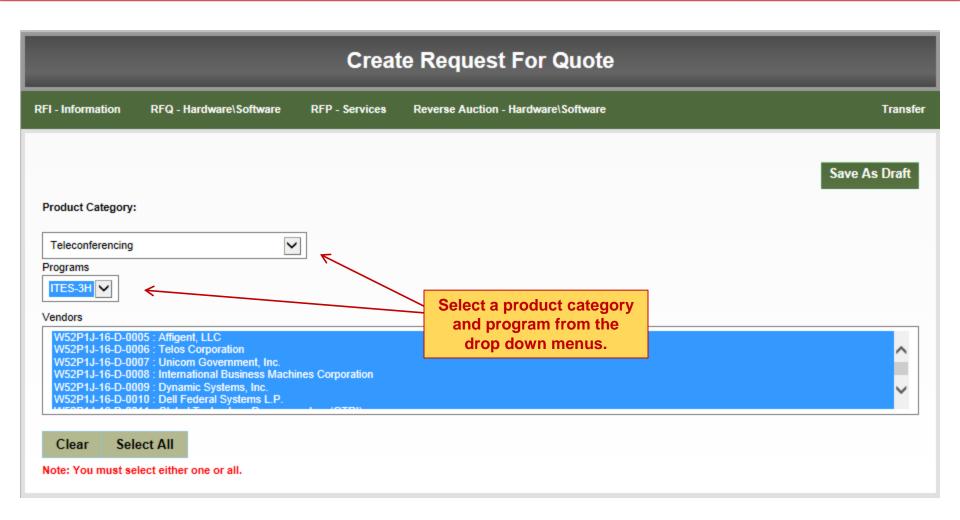




You will automatically be defaulted to the Request for Quote Index page. Hover over "RFQ - Hardware/Software" then click "Create" to continue.

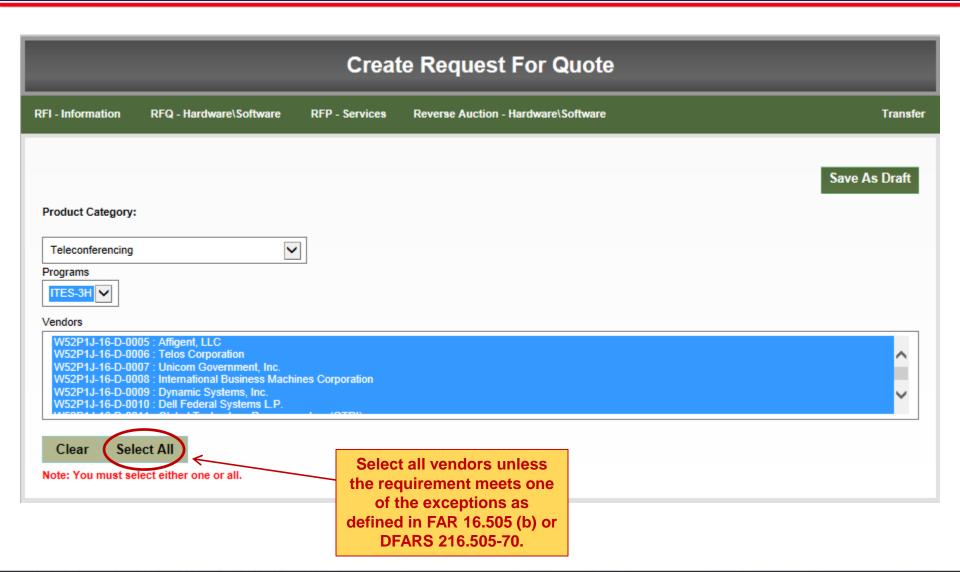
Step 6 - Select a Category





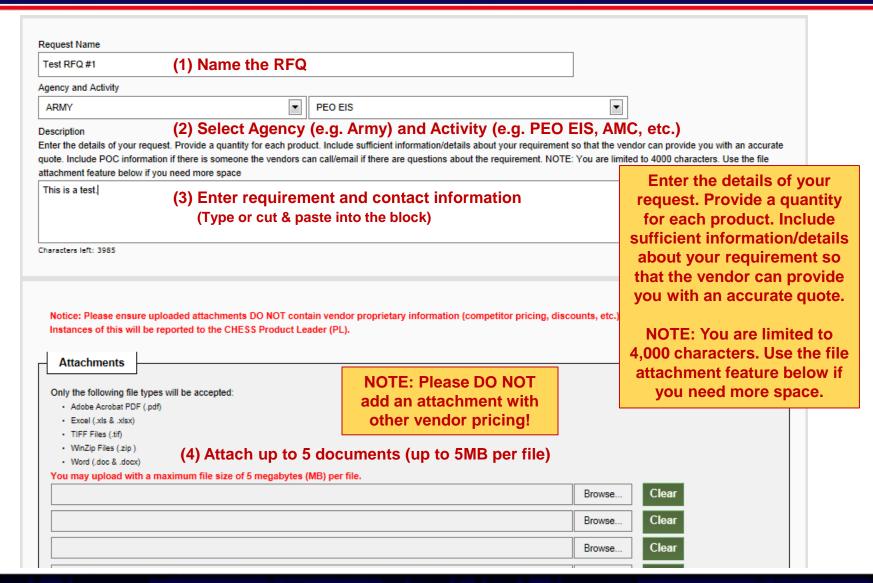
Step 7 - Select Vendors





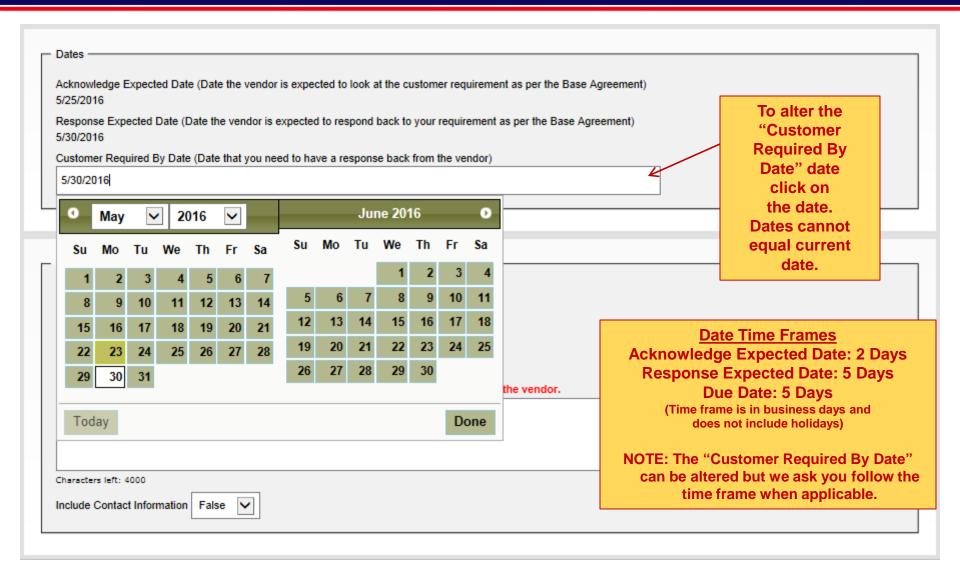
Step 8 - Enter Requirement





Step 9 - Dates

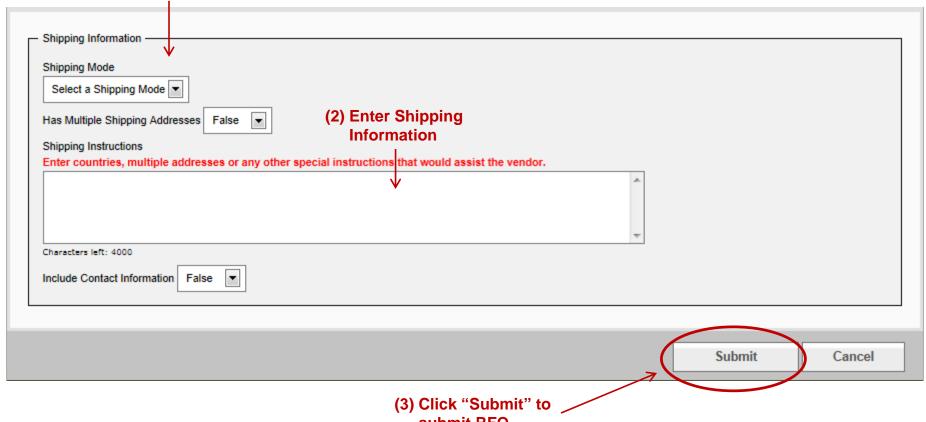




Step 10 - Enter Shipping Info & Submit Completed RFQ



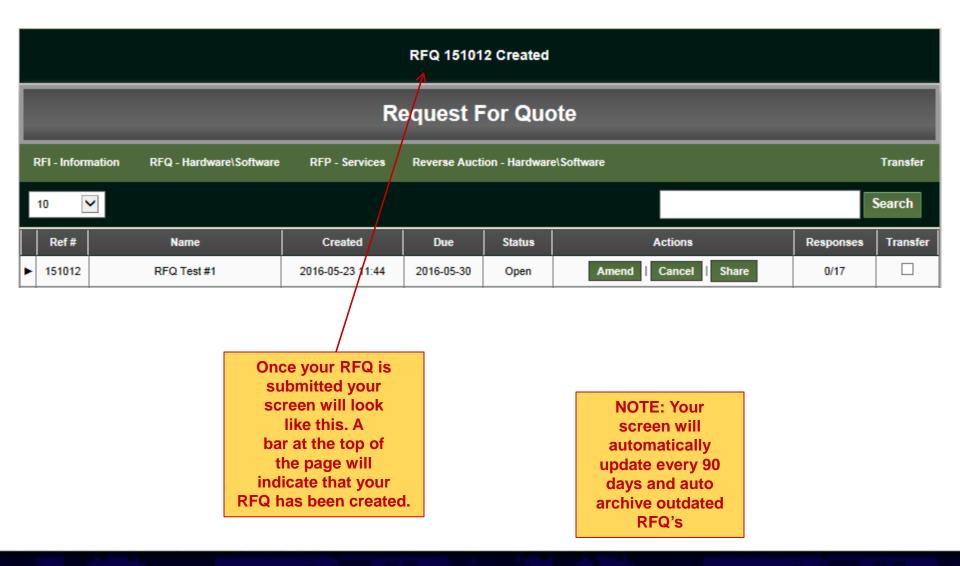
(1) Select CONUS or **OCONUS** from drop down menu



submit RFQ

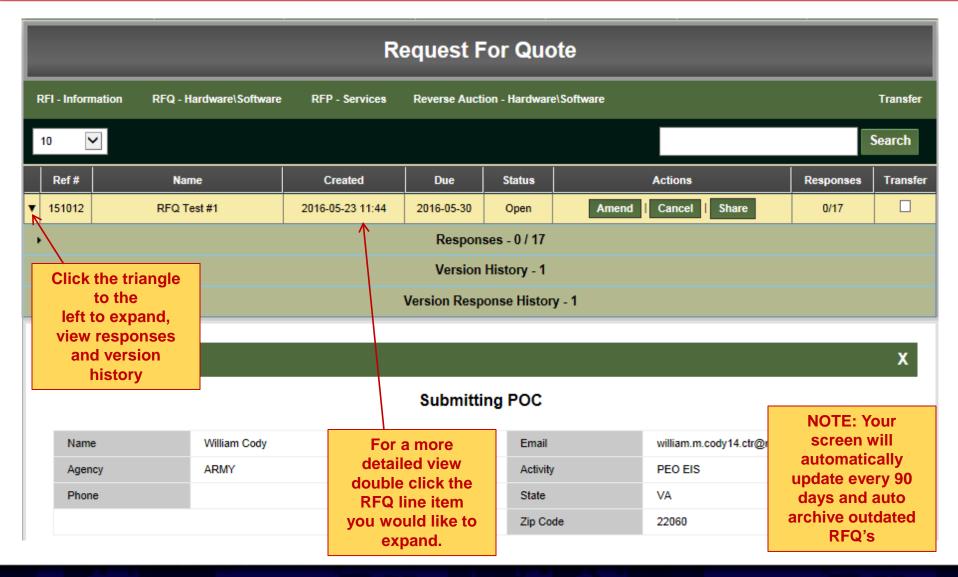
View of Successfully Submitted RFQ





View of Successfully Submitted RFQ





The RFQ Process After Submission



- The requestor and vendor will receive RFQ notifications via email from the CHESS IT e-mart
- The vendor responds to the RFQ
- The requestor receives email notifications that RFQ responses have been posted to the RFQ Manager
- The requestor logs back into the RFQ Manager to view responses

Email to Requestor



 Once your RFQ is submitted you will receive an email from the CHESS IT e-mart like the one below

Hello William Cody,

You have just successfully submitted a new Request for Quote (RFQ) through the CHESS IT e-mart. Details of your request are below:

Title: RFQ Test #1

Product Category: {productcategory}

Program: ITES-3H

Reference Number: 151012 Description: This is a test. Date Created: 5/23/2016

Customer Required By Date: 5/30/2016

Vendors Selected: Iron Bow

Telos Corporation

World Wide Technology, Inc.

International Business Machines Corporation

Dell Federal Systems L.P.
Dynamic Systems, Inc.
CDW Government, LLC
Hewlett-Packard Company

F---- 3

Email to Vendor(s)



 Each vendor receives an email, which looks similar to this one, alerting them of your RFQ.

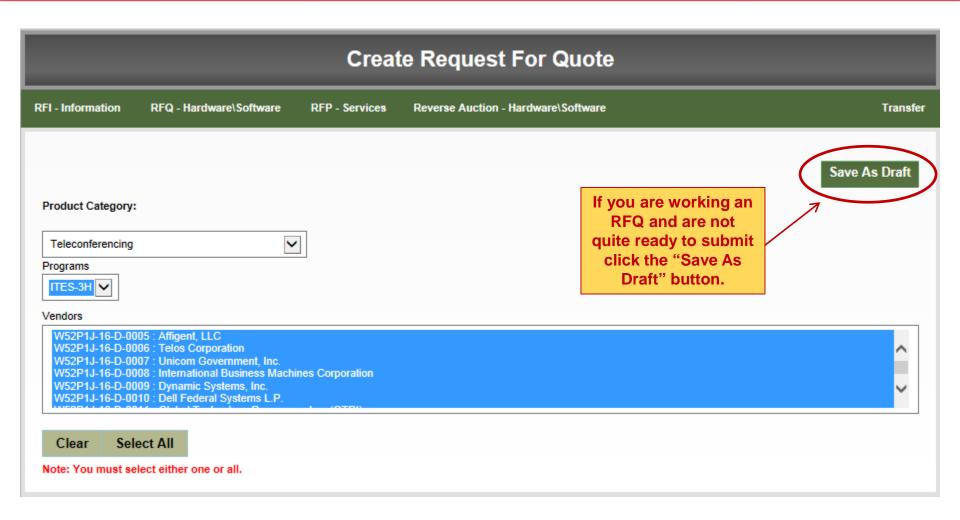
	^
The CHESS IT e-mart has brought you a potential customer! By accessing the Request for Quote (RFQ) below, you are acknowledging the receipt of the RFQ.	
Please coordinate with the customer concerning their pending RFQ by logging into your RFQ Manager.	
Keep in mind that CHESS customers are awaiting your response, and your timeliness in addressing their RFQs is greatly appreciated.	
Your Point of Contact Is:	
Amber Irvin	
Email: william.m.cody14.ctr@mail.mil	
Phone:	
Organization:	~



Creating a Draft RFQ

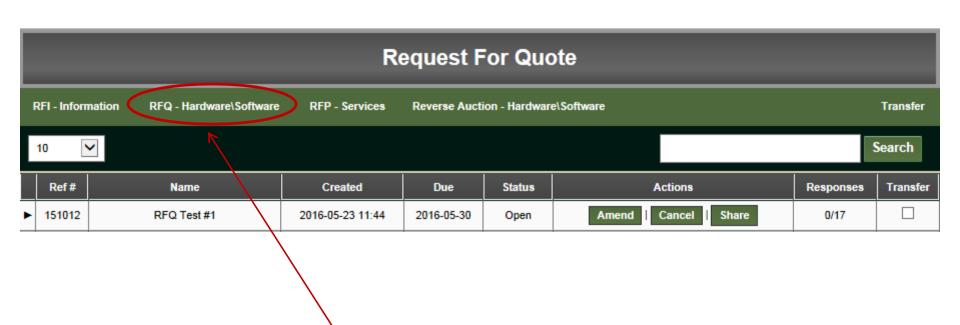
Step 1 - Save as Draft





Step 2 - View RFQ Drafts





You will automatically be defaulted to the "Request for Quote" Index page. Hover over the "RFQ-Hardware\Software" button and select "Draft" for a list of your Draft Requests.

Step 2 - View RFQ Drafts continued

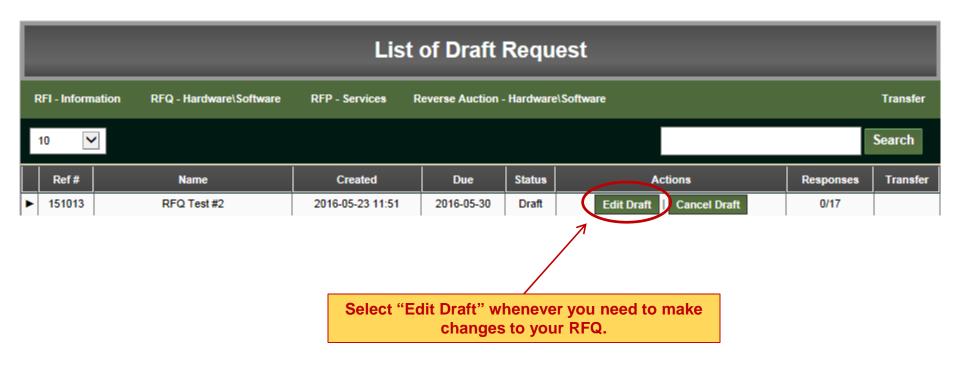




On this page all the Drafts RFQ's you are currently working on will be listed.

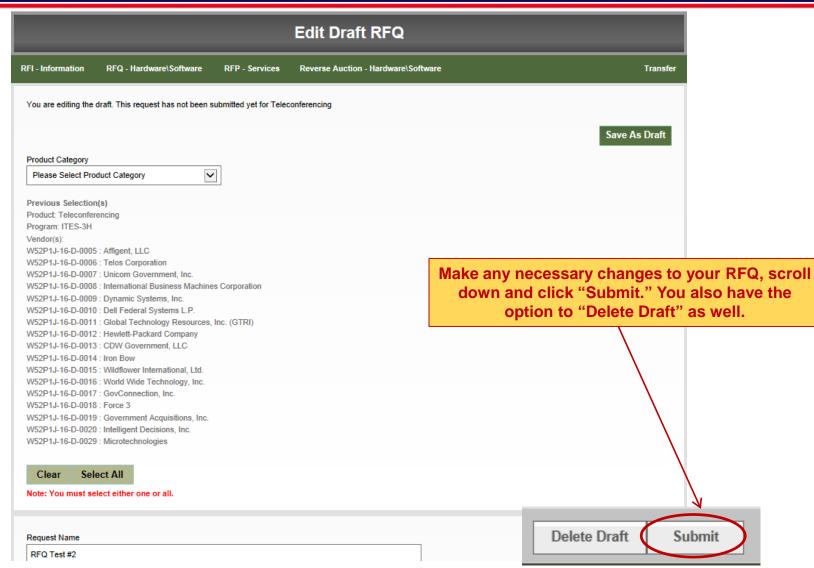
Step 3 - Edit Draft





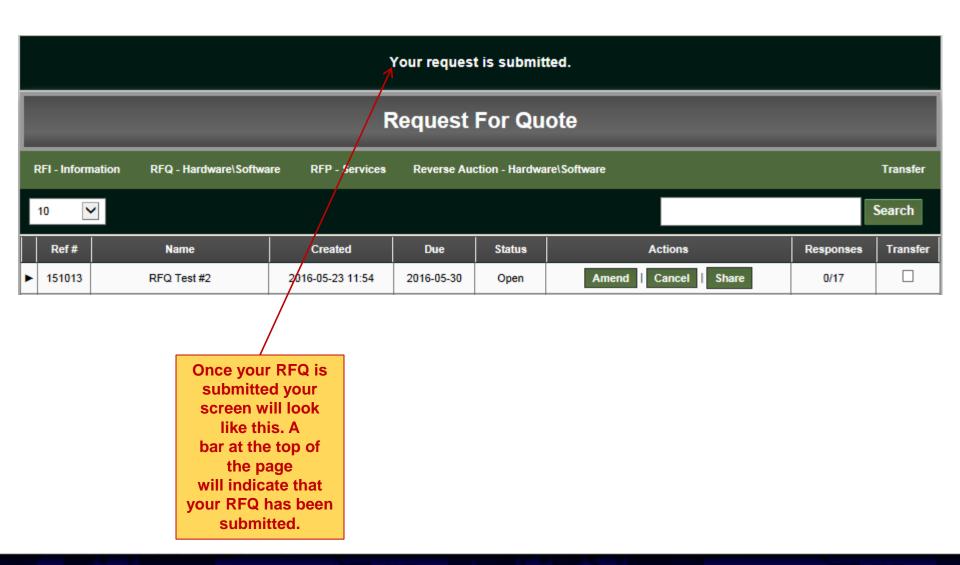
Step 4 - Make Changes & Submit





View of successfully submitted RFQ





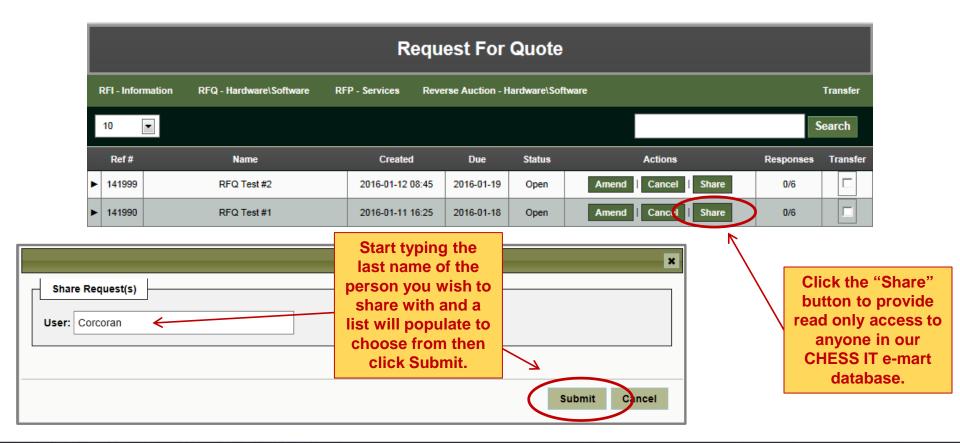


Sharing an RFQ

How to Share an RFQ

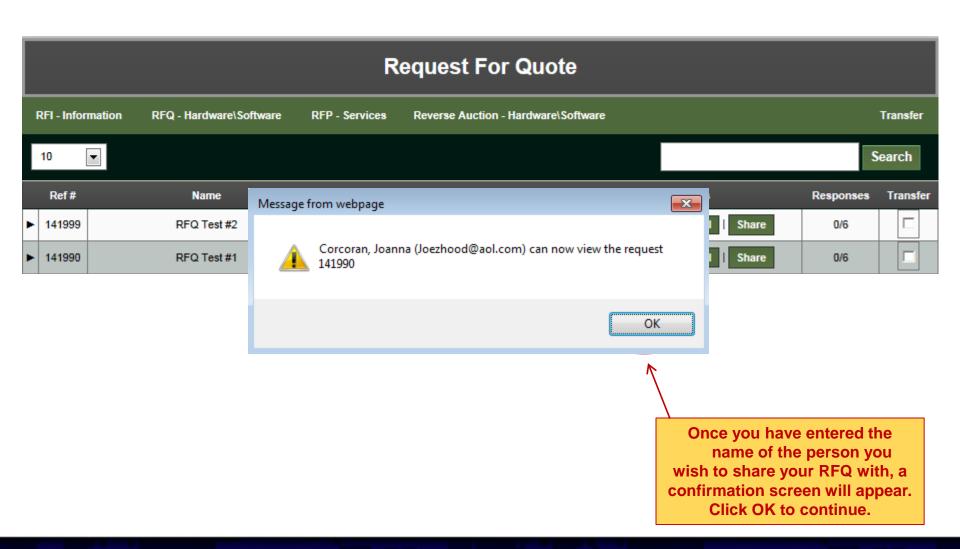


If you have someone on your team that you wish to share your RFQ information with you can click the "Share" button on the RFQ line item. This will allow the person read only access.



How to Share an RFQ





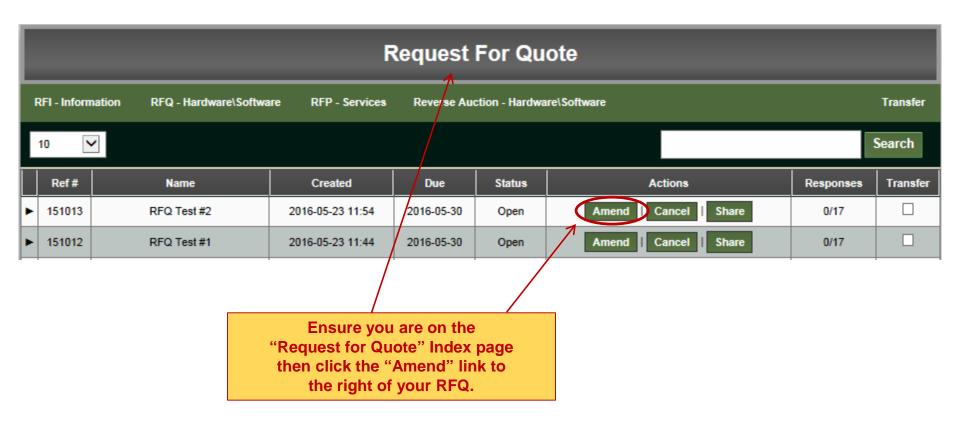




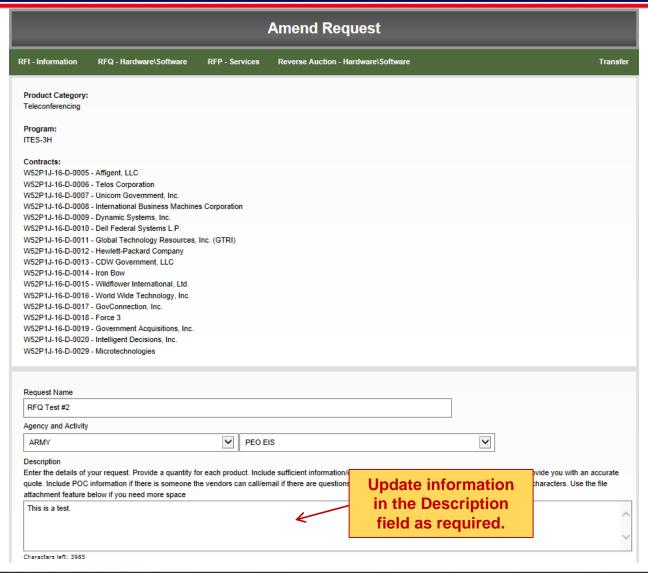
The **Amendment** feature allows you to:

- Update an RFQ at any time in the process
- Clarify the details of a requirement
- Notify vendors of updates or new deadlines









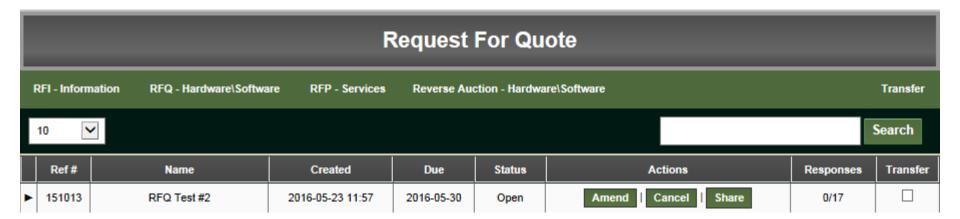


Notice: Please ensure uploaded attachments DO NOT contain vendor proprietary information (competitor pricing, discounts, etc.). This is unfair competition.

Instances of this will be re	ported to the CHESS Product Leader (PL).		
Attachments			
Only the following file types	will be accepted:		
Adobe Acrobat PDF (.pdf)			
Excel (.xls & .xlsx)			
TIFF Files (.tif)			
WinZip Files (.zip)			
 Word (.doc & .docx) 			
You may upload with a ma	ximum file size of 5 megabytes (MB) per file.		
		Brov	wse Clear
		Brov	wse Clear
		Brov	wse Clear
This allows you to		Brov	wse Clear
attach new files.	7	Brov	wse Clear
*NOTE: Your original			
files are still			
attached. Only add			You may attach up to 5
additional			files of 5MB each.
attachments if those			(The system accommodates
files need to be	(Date the vendor is expected to look at the customer requirement as per the Base Agreement)		Word, Excel, PDF, TIF, and
updated or a new file	, =		WinZip files)
	ate the vendor is expected to respond back to your requirement as per the Base Agreement)		

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Once your RFQ is amended your screen will look like this.

NOTE: The Status column will not change for the RFQ you recently amended.

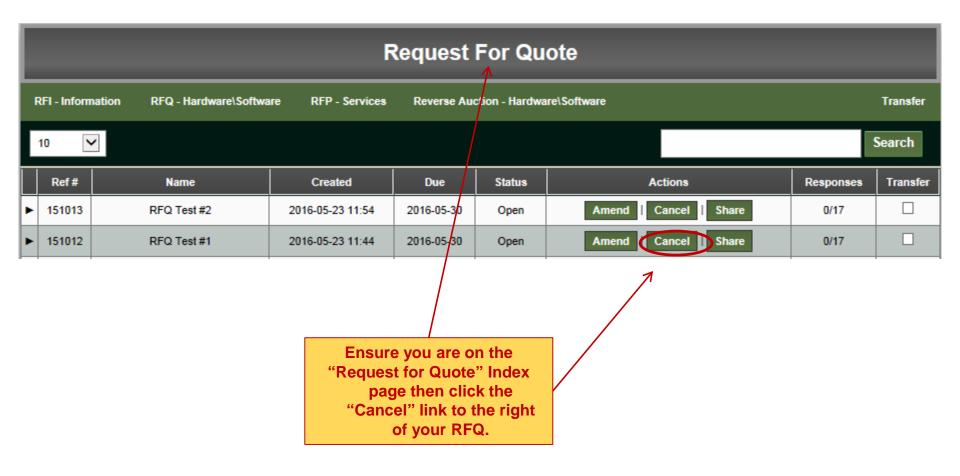




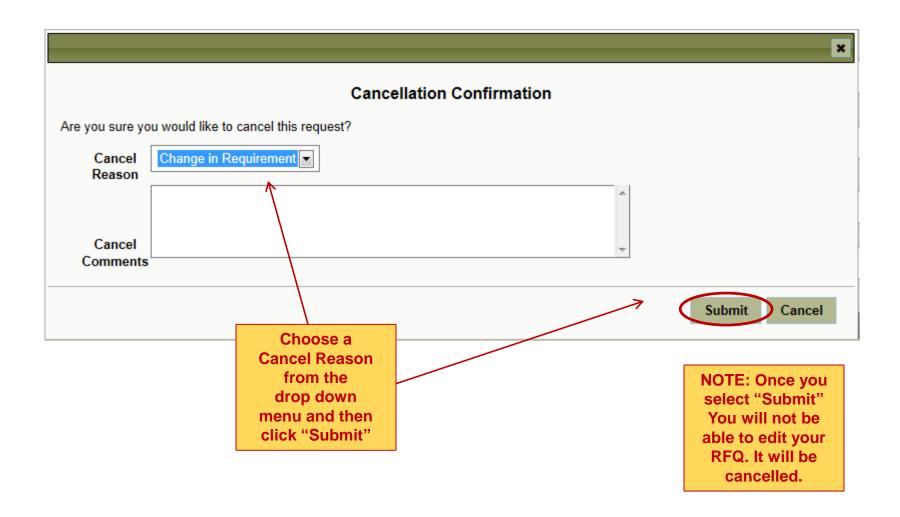
The **Cancel** feature allows you to:

- Cancel an RFQ at any time in the process
- Notify vendors of updates and the cancellation of an RFQ

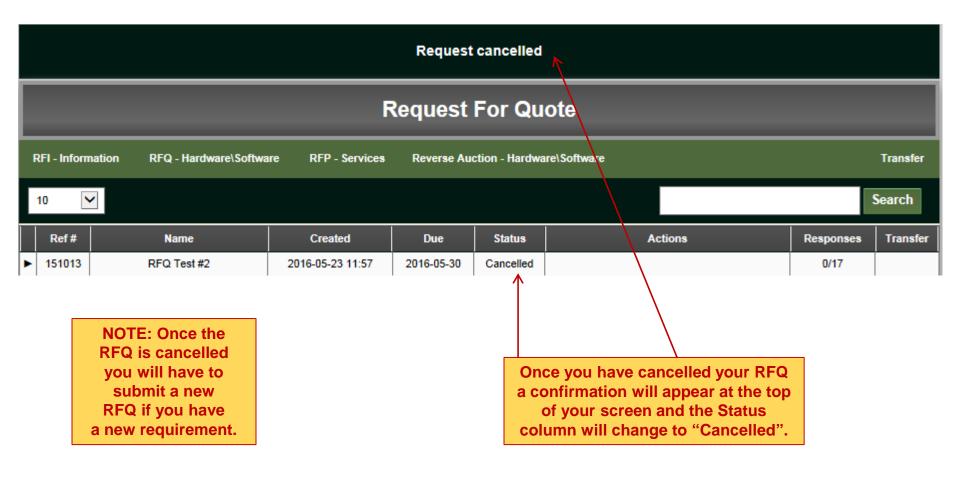














Transferring an RFQ

Transferring an RFQ

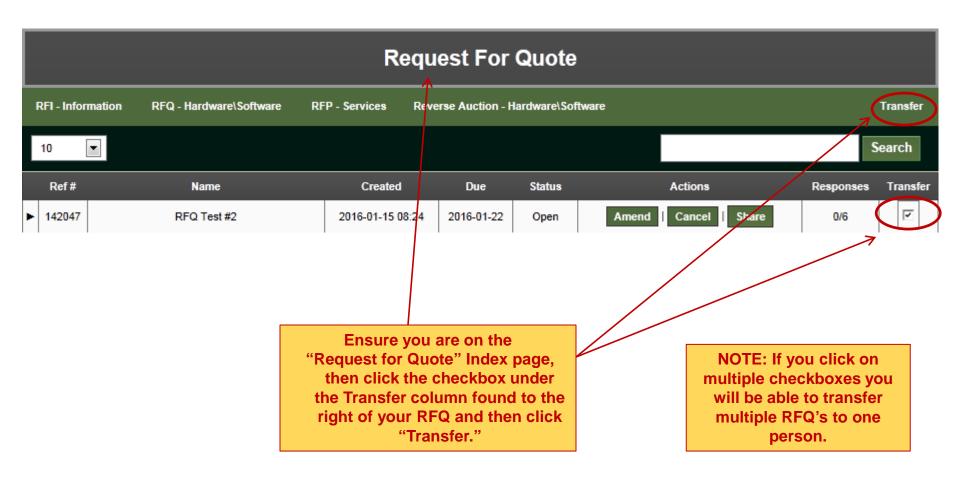


The **Transfer** feature allows you to:

- Transfer an RFQ at any time in the process to another user
- User is able to transfer multiple RFQ's at once to another user
- The person who submitted or anyone with administrative authority may transfer/reassign the RFQ

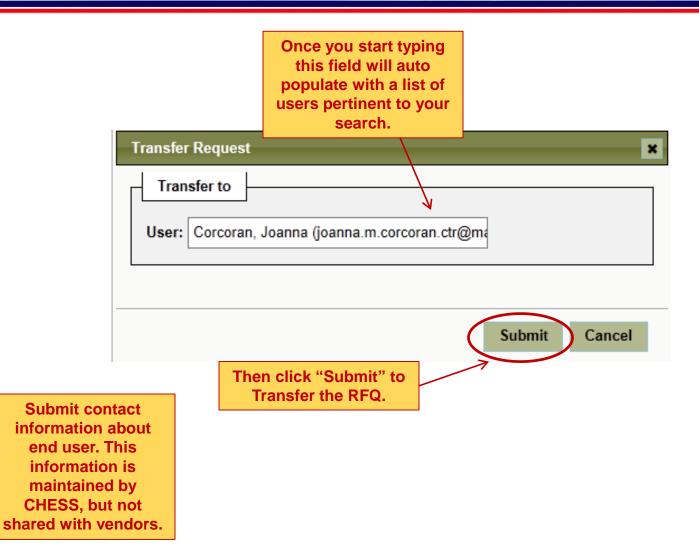
How a Requestor Transfers an RFQ





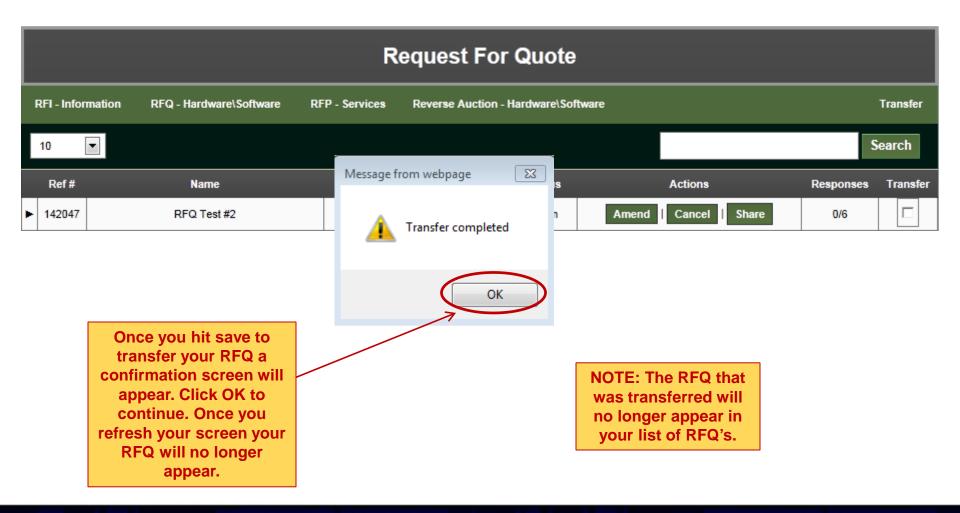
How a Requestor Transfers an RFQ





How a Requestor Transfers an RFQ





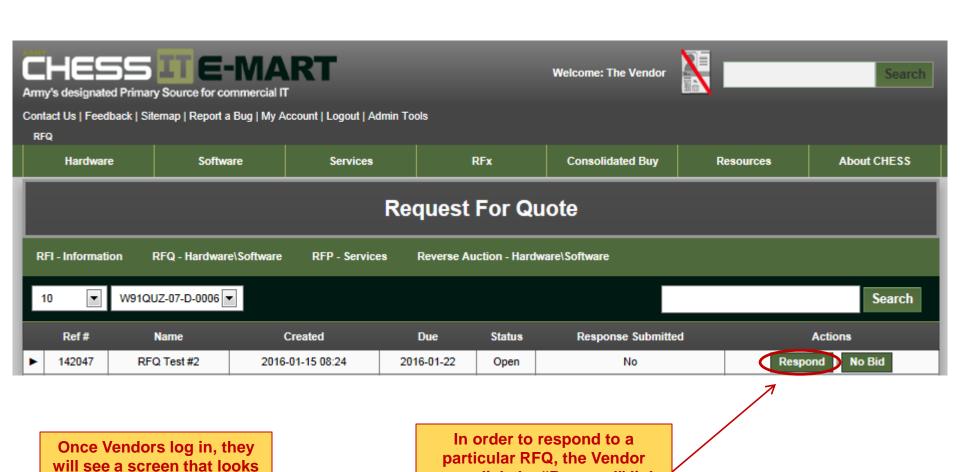


Vendor View of RFQ Responses

Vendor View of RFQ Response

like this.





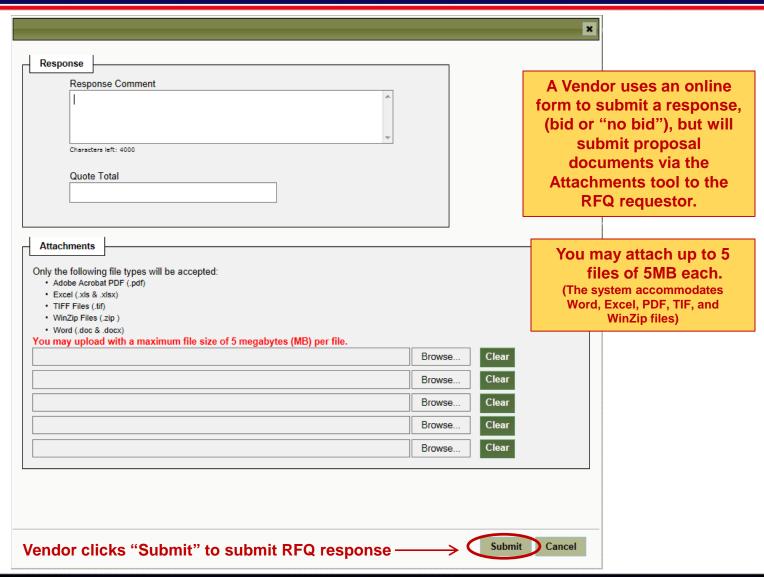
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must click the "Respond" link

to the right of the RFQ.

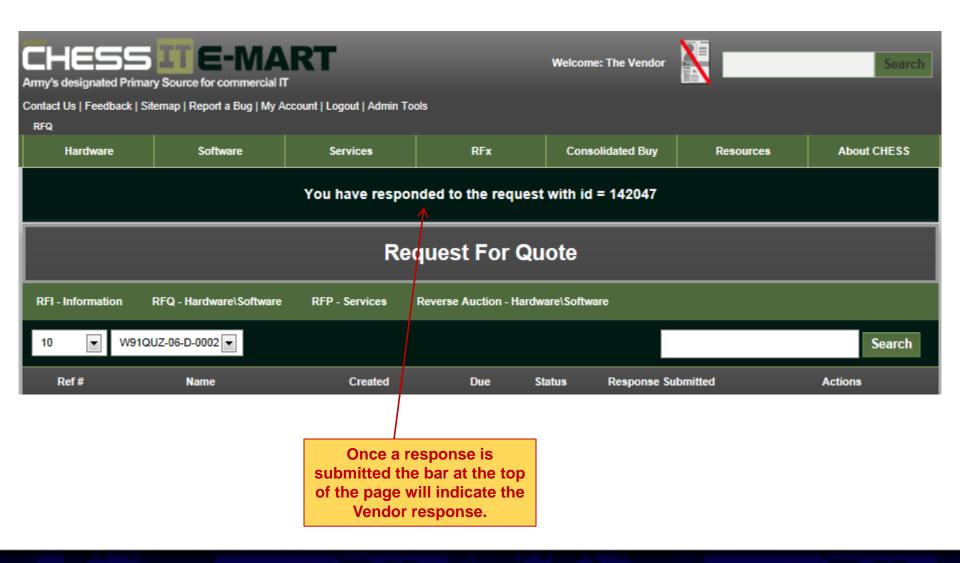
Vendor Responds to an RFQ





Vendor Responds to an RFQ



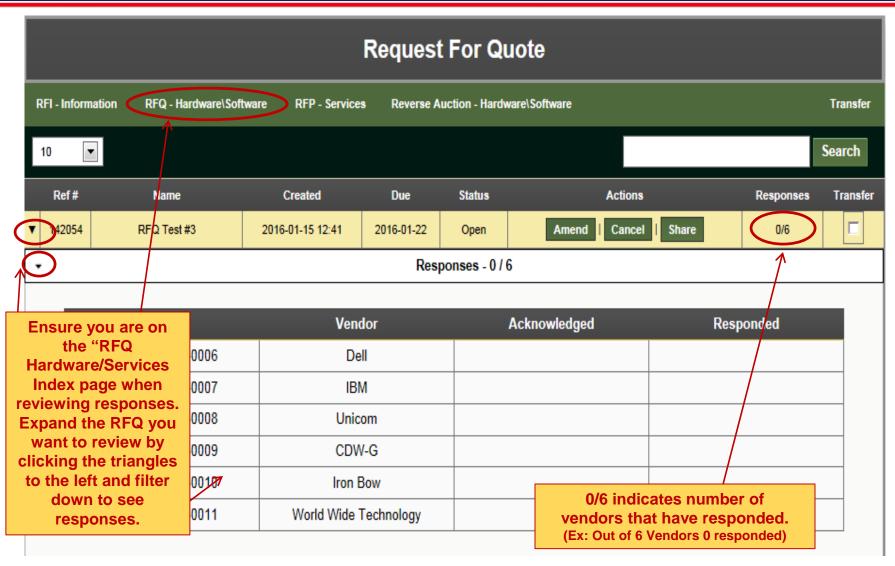




Requestor View of RFQ Responses

View RFQ Responses



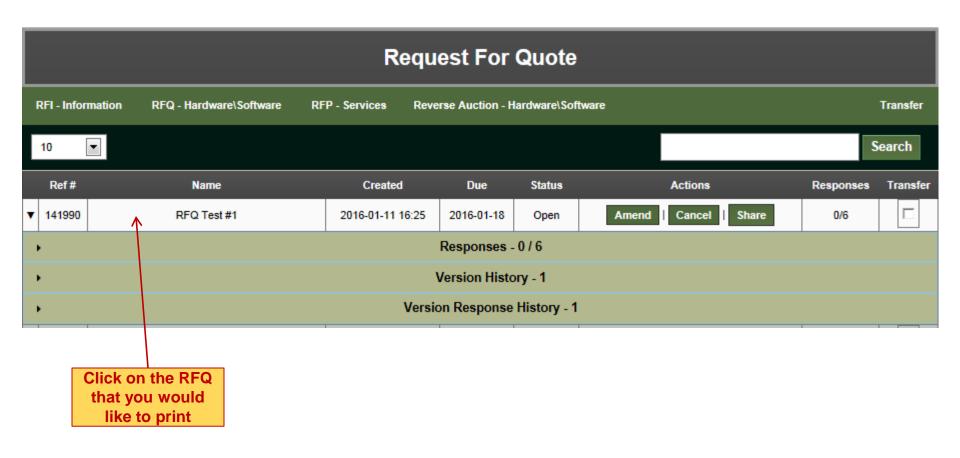




Printing an RFQ

Printing an RFQ





Printing an RFQ



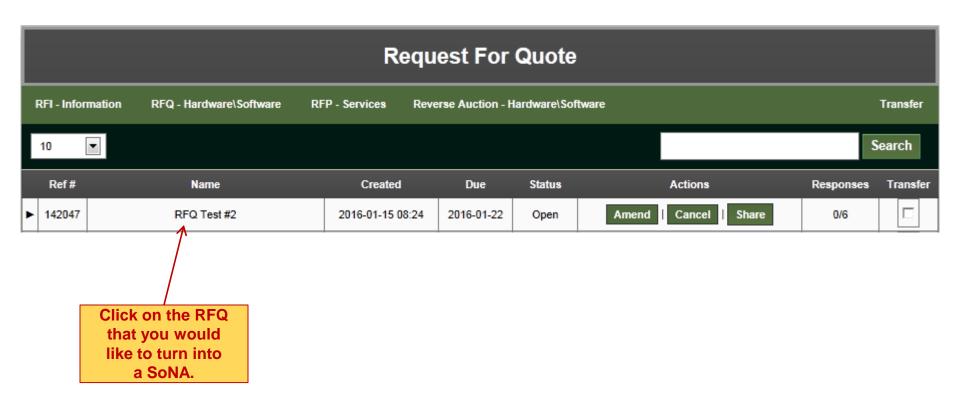
Request Name	RFC	Q Test #1							
Description	This	s is a test.							
Program	ITES-2H	ITES-2H			Status		Open		
Created On	1/11/201	11/2016 4:25:19 PM			Reference Number		141990		
Acknowledged	No	٥			Last Updated		1/11/2016		
Date Acknowledged					Acknowledgment Expected	d	1/13/2016		
Responded	No				Date Responded				
Response Expected	1/18/201	1/18/2016			Customer Required By Da	ite	1/18/2016		
Version (Amendments)			0 (Original)						
Shared With			Joanna Corcoran						
Shipping information									
Shipping Mode		CONUS							
Multiple shipping addres	sses	No		Clic buttor	oll down and k the "Print" at the bottom f the page		Print Create SONA		



Transferring an RFQ into a SoNA

RFQ Transfer to SoNA





RFQ Transfer to SoNA



	est #2					
This is	a test.					
ITES-2H			Status	Open		
1/15/2016 8	8:24:14 Al	И	Reference Number	142047		
No			Last Updated	1/15/2016		
			Acknowledgment Expected	1/19/2016		
No			Date Responded			
1/22/2016			Customer Required By Date	1/22/2016		
		1				
Transfers		William Cody transferred to Joanna Corcoran on 1/15/2016				
		Shipping i				
CONUS						
es N	No		"Create SONA" button at the bottom of the page	Print Create SONA		
	ITES-2H 1/15/2016 a No No 1/22/2016	1/15/2016 8:24:14 AM No No 1/22/2016	ITES-2H 1/15/2016 8:24:14 AM No No 1/22/2016 1 • William Cody transferred to Joanna Shipping i	ITES-2H 1/15/2016 8:24:14 AM No Last Updated Acknowledgment Expected Date Responded Customer Required By Date 1 • William Cody transferred to Joanna Corcoran on 1/15/2016 Shipping information CONUS CON		

RFQ Transfer to SoNA



Pending Completed Create	
Complete the fields below. This will create a Statement of Non-Availability. "Justification" must include rationale for the Reason For Sdown menu. Expect a response in 1-3 business days.	Statement of Non-Availability selected from the drop
Statement of Non-Availability Item	
Item Type Vendor	
Manufacturer Product	
Quantity 0 Total Price (Do not use, or \$)	0.00
Submitted RFQ? (Did you submit an RFQ to CHESS vendors?) Yes O No	
	oceed to fill in the
	ropriate fields and lick the "Create"
(My are you purchasing this product outside of CHESSIDOD Estat.)	ton to submit your Statement of -Availability (SoNA)
Characters left: 2000	
	Create

Questions





For information about using the CHESS IT e-mart, contact the CHESS Customer Support Team by email at: armychess@mail.mil or toll free at (888) 232-4405