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## Forecast to Industry 2015



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# Forecast to Industry 2015

Senior Procurement Executive

Major General Sarah E. Zabel

Vice Director, DISA

2 November 2015

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## DISA's Reorganization & Acquisition Management

- **Main components of the four execution organizations:**
  - Development and Business Center
  - Implementation and Sustainment Center
  - Resource Management Center
  - Center for Operations
- **We continue to work at refining the missions and functions within each Center, as well as, Agency-level governance and processes**

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## DISA's Reorganization & Acquisition Management

- **Fiscal realities, both current and future, dictate we, as partners:**
  - Change the way we do business to streamline processes and reduce overhead
  - Meet the demand for services at the “speed of need” by institutionalizing a rapid development, acquisition, and implementation cycle
  - Meet the changing cyber, cloud, and mobile ecosystems that impose an operational imperative to evolve our governance models
  - Manage redundancy for cost and operational effectiveness

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## Senior Procurement Executive



- **“Senior procurement executive” means the individual appointed who is responsible for management direction of the acquisition system of the executive agency, including implementation of the unique acquisition policies, regulations, and standards of the executive agency**
  - SPE Approval Authority (AA) for procurements of \$10M or more
  - Acquisition Plans (APs) for DISA procurements exceeding \$100 million
  - Justification and Approvals for Other Than Full and Open Competition exceeding \$93 million

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## Senior Procurement Executive



- **Cornerstones**

- Small Business Participation
- Competitive Procurements

- **Fiscal Year 2016 Focus Areas**

- Acquisition Plan Discipline (manage contract bridges & extensions)
- Increase Effective Competition
- Manage Consolidation Efforts
- Reduce Contract Management Overhead

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Implementation and Sustainment Center

Mr. David Bennett

Director, Implementation and Sustainment Center

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## Implementation & Sustainment Center – Post 1 January 2015

- **Personnel, financial, and contract/logistics management consolidated at the Center level**
- **Two Directorates that perform implementation and sustainment functions:**
  - **Infrastructure Directorate (IE)**
    - Sustains and optimizes DISN infrastructure
    - Manages terrestrial and undersea transport, satellite and mobility gateways, and Multinational Information System
  - **Services Directorate (SE)**
    - Provides optimal and rapid delivery solutions for mission critical enterprise and tactical systems

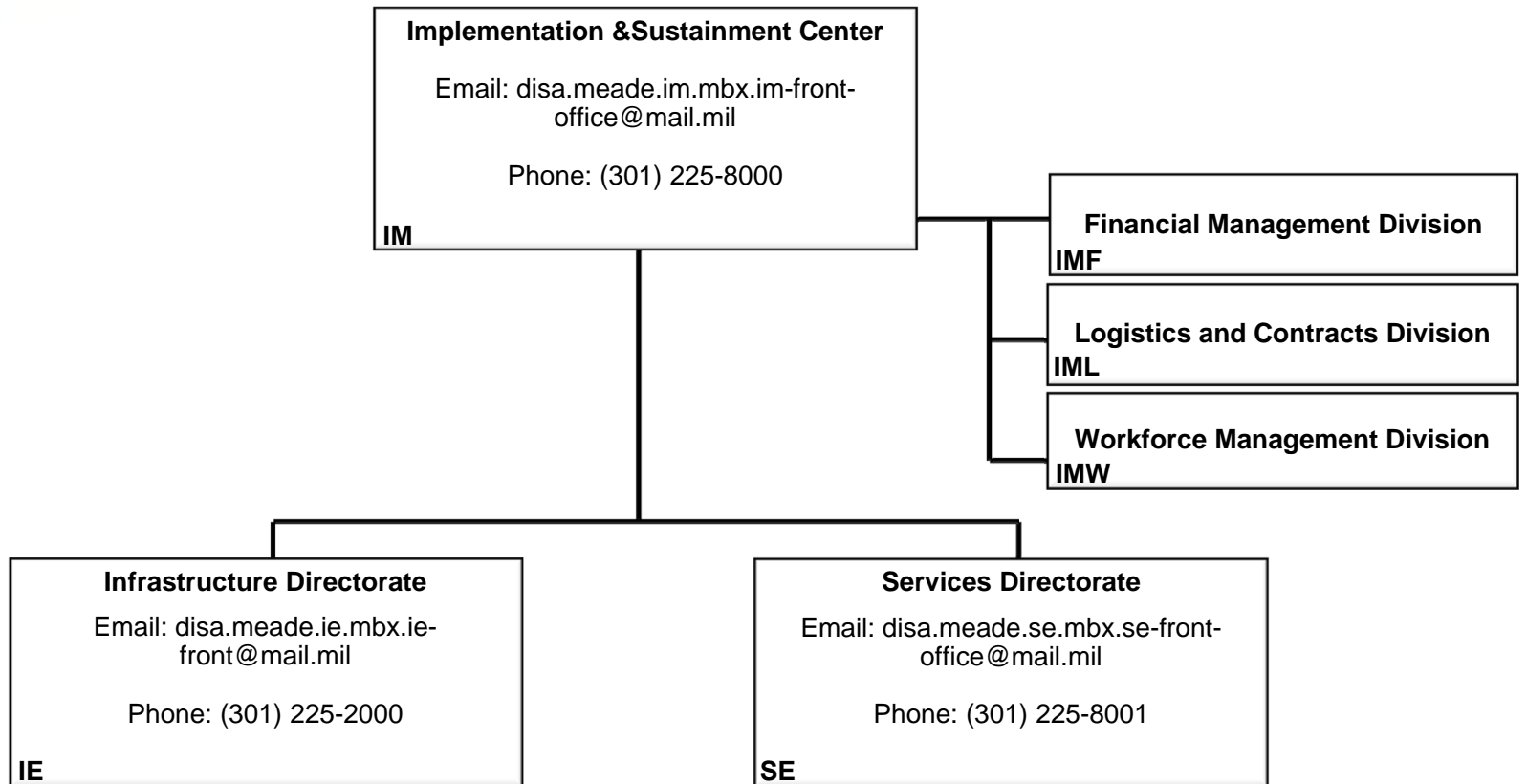
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# Implementation & Sustainment Center



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## Communications

- **Transport**

- DISN Optical Transport Network (OTN)
- DISA-managed Optical Fiber with IRU leases
- DISN Secret & Unclass Common Data Services (SIPRNet and NIPRNet)
- VPN Services (Private IP, Label Transport, and Private LAN)



- **Gateway**

- Hand-held mobile devices (classified and unclassified)
- DoD Enterprise Travel Kit (DECTK)
- Organizational Messaging Service (OMS) consisting of National Gateway Centers and Allied gateways



- **SATCOM**

- Enhanced Mobile Satellite Services (EMSS)
- Enterprise Airborne – Intelligence, Surveillance & Reconnaissance (EA-ISR)
- COMSATCOM
- Joint Information Environment – SATCOM implementation

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## Current ISC Portfolio



## Computing

- **Storage Capabilities**

- Enterprise disk
- Mid-Tier disk
- NAS disk
- Deduplication disk

- **Cyber Services**

- Application scanning
- COMSEC management
- RMF, FISCAM, and IA controls

- **Computing Centers**

- DECCs (10)
- TECC (1)

- **Hosting**

- IBM System z Mainframe
- Unisys Mainframe
- P Series Server
- SPARC Server
- x-86 Server
- Itanium

- **Data Center Communications**

- Switch
- Router
- Appliance

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## ISC Portfolio



# Acquisition Opportunities FY16 & Beyond

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## Acquisition Opportunities

Project Title & Description	Program Office	RFP/Projected Award
<b>Solution Engineering and Implementation Management Support for Defense Information System Agency (DISA)</b> - Provide task management, IT solutions requirements validation and engineering support in Denver. Work spans ISC and DBC.	ISC	<b>[DESS] Projected Award: 3Q FY16</b>
<b>Technical Support for DISA</b> - Provide SID and COOP support to external DISA customer.	ISC	<b>[GSA IT Schedule 70 ] Projected Award: 4Q FY16</b>
<b>Legacy Hardware Maintenance Support</b> - Provide on-site preventative, predictive, and remedial hardware support and OS software support at DISA processing centers and future approved DISA locations.	ISC	<b>[SBSA] Projected Award: 1QFY17</b>

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## Contact Information

Information

[www.disa.mil](http://www.disa.mil)

Contracting Opportunities

[www.ditco.disa.mil](http://www.ditco.disa.mil)

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# Forecast to Industry 2015

Defense Spectrum Organization

Mr. Mike Williams  
Deputy Director, DSO

2 November 2015

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# Defense Spectrum Organization Portfolio

- Direct Combatant Command and Joint Task Force Support
- Spectrum Advocacy – National and International electromagnetic spectrum planning
- Enterprise capabilities and services – Enables effective global spectrum operations and information dominance
- Engineering center of excellence – SME's, experience and tools required to address the complex technical and operation issues associated with spectrum operations

## Embedded Support



United Nations

International Telecommunication Union (ITU)  
World Radio Conferences WRCs)

US Federal Government

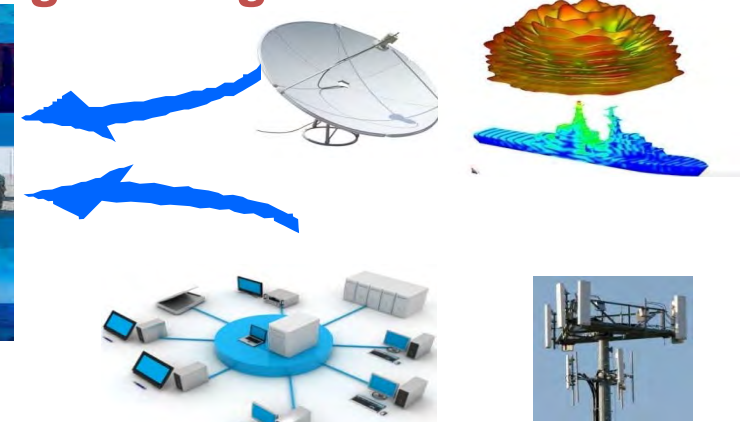
## Spectrum Advocacy



Supporting the  
Warfighter!

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## Engineering/SME Reach Back



## Enterprise Services

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## Defense Spectrum Organization Portfolio



# Acquisition Opportunities FY16 & Beyond

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## Acquisition Opportunities



Project Title	Program Office	RFP/Projected Award
<p><b>DSO Operations, E3 Engineering, &amp; Strategic Spectrum Planning</b>            Provide spectrum services and capabilities from short notice on-the-ground operational support to long range spectrum planning. Manage the DoD E3 Program, provide engineering support to policy makers and operational planners</p>	DSO	Full and Open Competition RFP Release: 1QFY16 Award: 3QFY16
<p><b>DSO Electromagnetic Spectrum (EMS) Services Applied Engineering Spectrum and Electromagnetic Environmental Effects (E3) Support</b>            Provide EMS engineering technical services in support of equipment, systems, and platforms developed or sustained by the DoD Components, Federal Government agencies, and non-Federal Government organizations in the interest of national defense</p>	DSO	Full and Open Competition RFP Release: 1QFY16 Award: 4QFY16

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## Acquisition Opportunities (cont.)



Project Title	Program Office	RFP/Projected Award
<b>DSO Electromagnetic Spectrum (EMS) Services Applied Engineering Support, Mobile Service Provider Support</b> Mobile Service Provider (MSP) EMS engineering technical services in support of equipment, systems, and platforms developed or sustained by the DoD Components, Federal Government agencies, and non-Federal Government organizations in the interest of national defense	DSO	Single award, small business set-aside RFP Release: 1QFY16 Award: 4QFY16
<b>Enterprise Services and Tools</b> Provide information management, analytical capability development, software test, deployment and operations support for DSO automated systems and applications	DSO	Various contract requirements to be awarded on pre-existing contract vehicles, such as Encore III, GSA, and NIH. Small Business Set-Aside to be determined.
<b>Global Electromagnetic Spectrum Information System (GEMSIS) Program Office Support</b> Provide comprehensive programmatic and analytical support services for the acquisition and management of GEMSIS Program capabilities	DSO	Single award; small business set-aside. RFP Release: 3QFY16; Award 4QFY16

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## Acquisition Opportunities (cont.)



Project Title	Program Office	RFP/Projected Award
<b>Facilities Management</b> Provide facilities support services for the DSO Annapolis location including building management/maintenance, physical security and mail services	DSO	Single award; 8(a) set-aside. RFP Release: 2QFY17; Award 3QFY17
<b>Joint Spectrum Data Repository (JSDR) Development</b> Develop a JSDR and configure a Commercial Off-the-Shelf (COTS) Business Intelligence and Analytics (BIA) tool that provides enhanced search and reporting capabilities of current datasets and which can be expanded to address additional data sources	DSO	Single award; small business set-aside. RFP Release: 2QFY17; Award 3QFY17
<b>Subject Matter Expert (SME) Support for Integrated Spectrum Tools and Technology</b> Provide subject matter expertise to support the development of the JSDR and ensure capabilities meet future customer needs and ensure those capabilities can be expanded to federate with additional spectrum data sources	DSO	Single award; 8(a) set-aside. RFP Release: 3QFY17; Award 4QFY17

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## Contact Information

### Information

DSO Business Management Division

### Contracting Opportunities

[www.fbo.gov](http://www.fbo.gov)

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The IT Combat Support Agency

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# Forecast to Industry 2015

Development and Business Center

Mr. Alfred Rivera

Director, Development and Business Center

2 November 2015

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## DISA Focus Areas

*Centered on mission partner support*

- **Cyber**
  - Situational awareness across multiple operational tools
  - Business intelligence for “big data”
- **Cloud**
  - Transitioning and moving workload to the Cloud
  - Hybrid cloud management solutions
- **Collaboration**
  - Unified Capabilities (UC) interoperability and standards
  - Evolving to API-based core UC services agnostic to the end-user application
- **Command and Control (C2)**
  - Consolidating/managing devices with secure cross domain solutions/capabilities
  - Cost effective operational management of evolving technologies and diverse devices (ie IoT)



**Cyber & Risk Management**



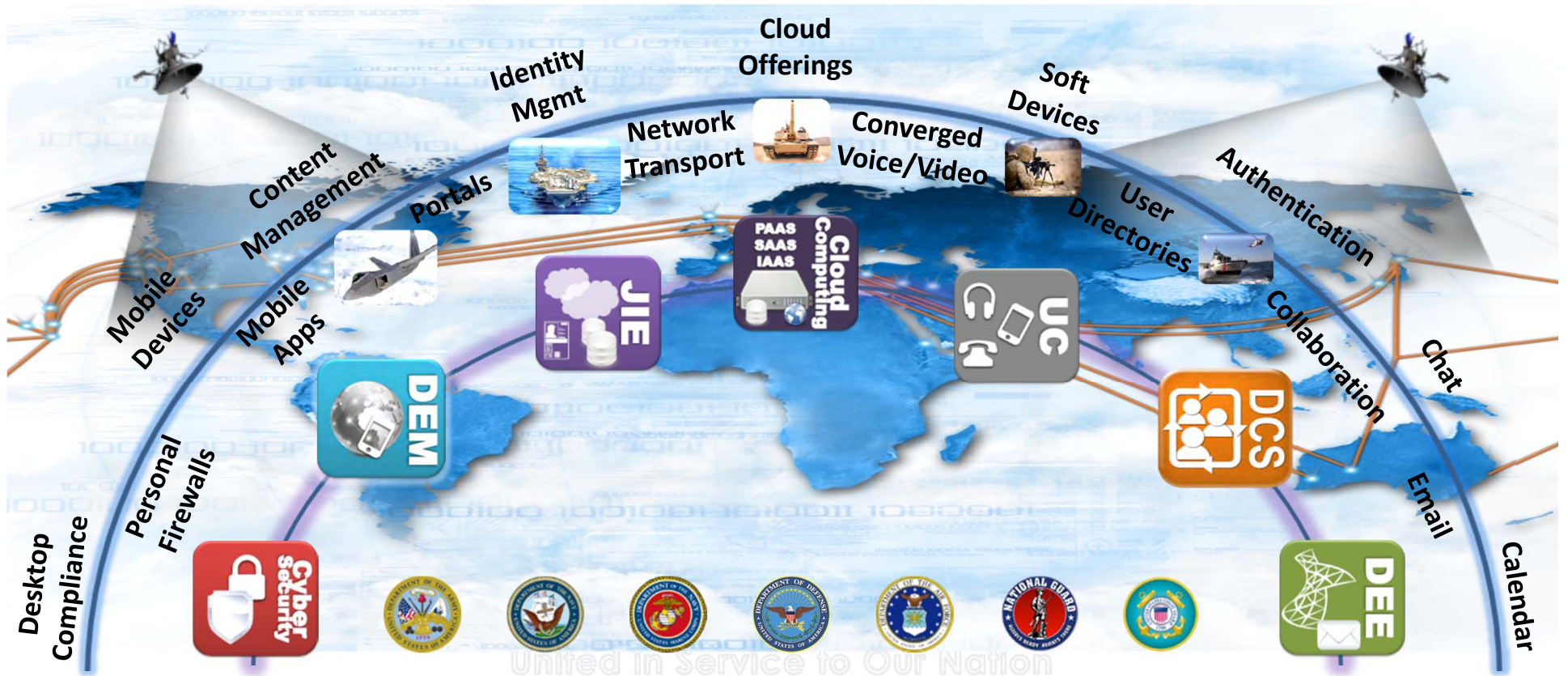
**Simplify complex requirements that blur traditional boundaries**

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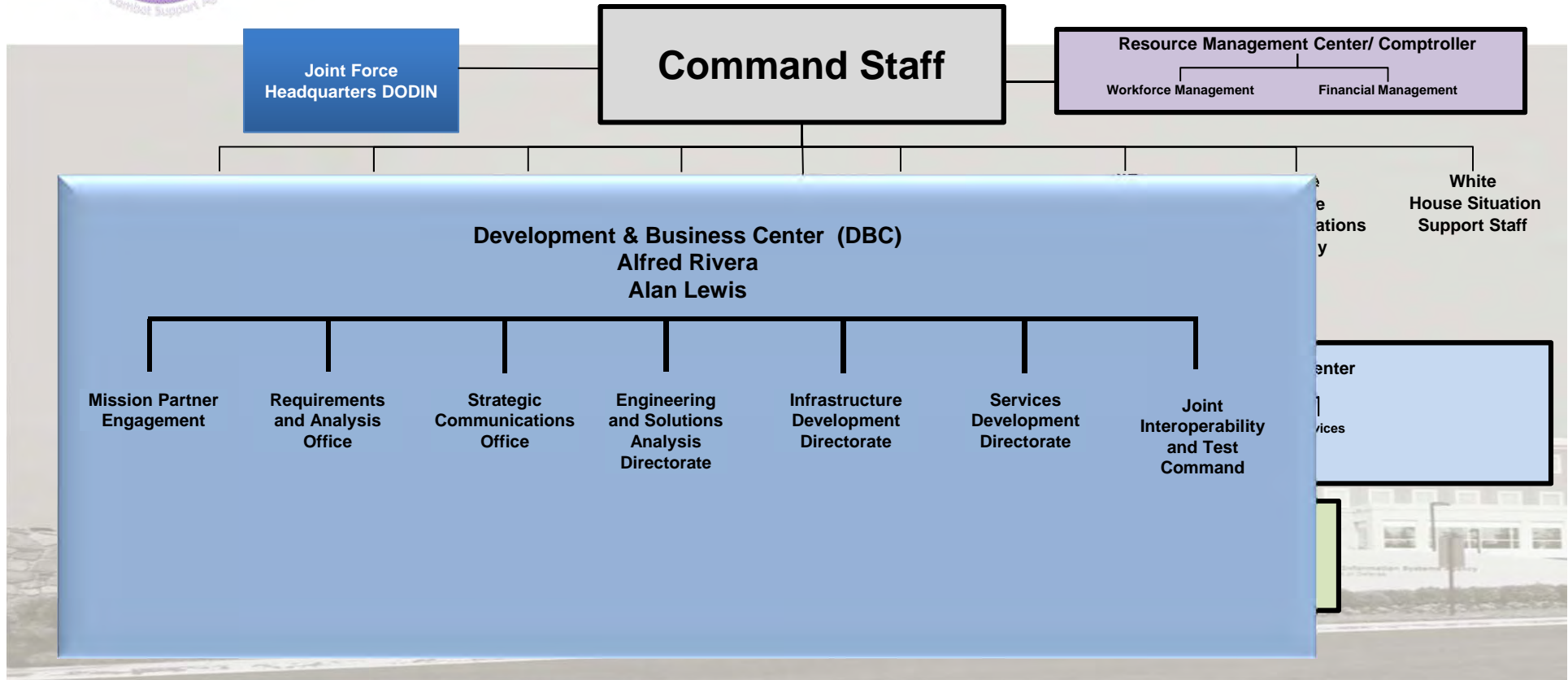
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**IT Services Provider**



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# Organization



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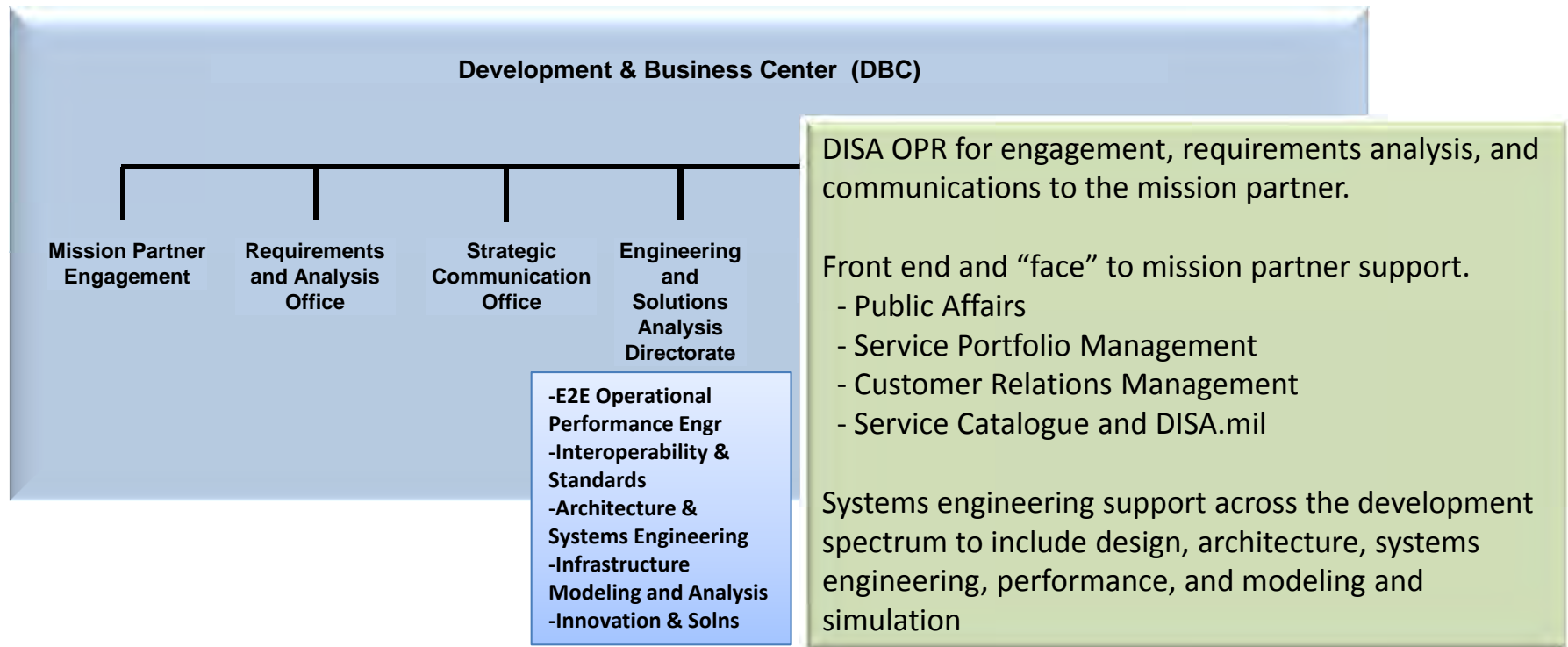
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## DBC's Lifecycle Construct

DBC Organization aligned around Pre-milestone C lifecycle development support for DISA capabilities



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## DBC's Lifecycle Construct

DBC Organization aligned around Pre-milestone C lifecycle development support for DISA capabilities

### Development & Business Center (DBC)

Development Directorates initially established with focus on Infrastructure and Services efforts across the Agency.

Focus continues to be centered around highest priority capabilities in support of Cyber, Security, Infrastructure, Cloud and C2 programs.

#### Infrastructure Development Directorate

- Network Services
- Infrastructure S/W Services
- NETOPs
- Cyber Security
- Cyber SA & Analytics
- Mobility
- JRSS

#### Services Development Directorate

- Business Systems
- Enterprise-wide Services
- JPES PMO
- GCSS-J PMO
- GCCS-J PMO
- Mobility
- Emergent Services

#### Joint Interoperability and Test Command

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**Development and Business Center  
Portfolio**



# **Acquisition Opportunities FY16 & Beyond**

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## Acquisition Opportunities

Project Title & Description	Program Office	RFP / Projected Award
<p><b>Microsoft Joint Enterprise License Agreement (JELA)</b>            Maintain existing brand name DoD-wide software assurance and procure additional brand name software products</p>	DISA DBC BDL1	Single award; Full and Open Competition; RFQ to be released 3QFY16; Award in 1QFY17
<p><b>Virtual Solution JELA</b>            Maintain existing DoD-wide virtual platform and expand virtualization environments</p>	DISA DBC BDL1	Single award; Full and Open Competition; RFQ to be released 2QFY16; Award in 3QFY16
<p><b>Adobe JELA</b>            Maintain existing brand name DoD-wide software support and procure additional licenses</p>	DISA DBC BDL1	Single award; Limited Sources Competition; RFQ to be released 3QFY16; Award in 4QFY16

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## Acquisition Opportunities (cont.)



Project Title & Description	Program Office	RFP / Projected Award
<b>Systems Engineering Technology and Innovation (SETI)</b> Multiple award IDIQ to provide a suite of technical and engineering support, services, and expertise to design, develop, implement, integrate and optimize DISA capabilities, systems and solutions.	DISA DBC BDL2	Multiple Award IDIQ; Subsequent task orders to be issued either Full and Open or as Small Business set-asides; RFP to be released 3QFY16; Award in 3QFY17
<b>Telecommunication Services Enterprise Acquisition Services (TSEAS)</b> Engineering, integration and implementation of TSEAS into a consolidated suite of business systems	DISA DBC SD2	Acquisition strategy pending; RFP to be released 2QFY16; Award in 1QFY17

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## Acquisition Opportunities (cont.)



Project Title & Description	Program Office	RFP / Projected Award
<p><b>Joint Interoperability Test Command (JITC) Test, Evaluation, and Certification (TEC) Services</b> Support a full-range of testing for DoD and non-DoD Information Technology/National Security Systems technologies and capabilities, and provide direct support to the Nation's warfighters through Joint and Coalition exercises and efforts.</p>	DISA DBC JITC	IDIQ contract; Source Sought Notice released 1QFY16; RFP in 3QFY16; Award in 1QFY18

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## Contact Information

### Information

[www.disa.mil](http://www.disa.mil)

### Contracting Opportunities

[www.fbo.gov](http://www.fbo.gov)

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# Infrastructure Development Forecast to Industry

Mr. Jack Wilmer

Executive, Infrastructure Directorate

2 November 2015

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## Infrastructure Development *Mission & Vision*



### Mission

- “We enable mission operations by providing assured communications through the delivery of optimized cyber infrastructure solutions for our global partners.”

### Vision

- “To be the strategic and innovative cyber infrastructure provider for all DoD missions”

### Slogan

- “We *Think* beyond your *Problem*,
- We *Provide* beyond the *Solution*”

### Enabled by

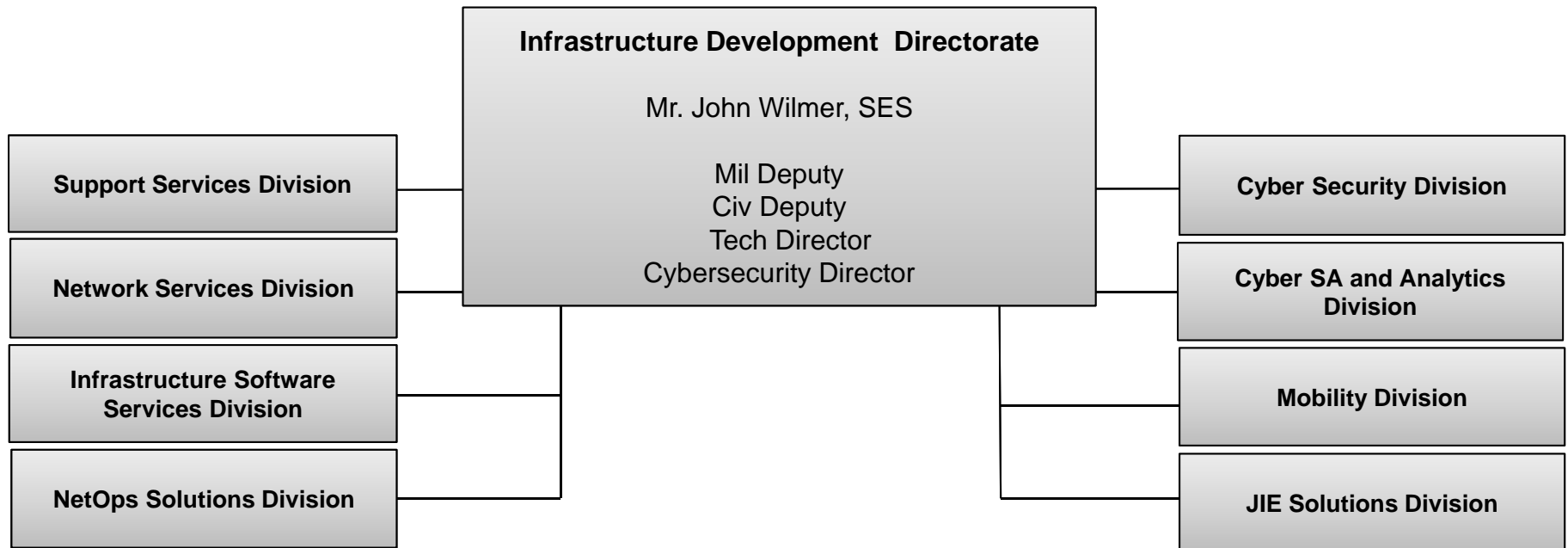
- Unified Engineering
- Architecturally congruent Operational Support System solutions
- Constant focus on operational effectiveness consistent with financially efficient lifecycle processes

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# Infrastructure Development Directorate



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# Infrastructure Development Directorate Cyber Capabilities

## Internet Access Points

- **Sensors (ECOS)**
- **Full Packet Capture**
- **Web Content Filtering**
- **Demilitarized Zone (DMZ)**
- **Distributed Denial of Service Mitigations**
- **Enterprise Email Security Gateway**
- **Domain Name System (DNS) Hardening**

## Regional Security

- **Joint Regional Security Stacks**
- **Perimeter Zero Day Network Defense**
- **Cross Domain Enterprise Services**
- **Filter List Manager**

## Mobility

- **DMUC**
- **DMCC**

## Enclave and Endpoint Security

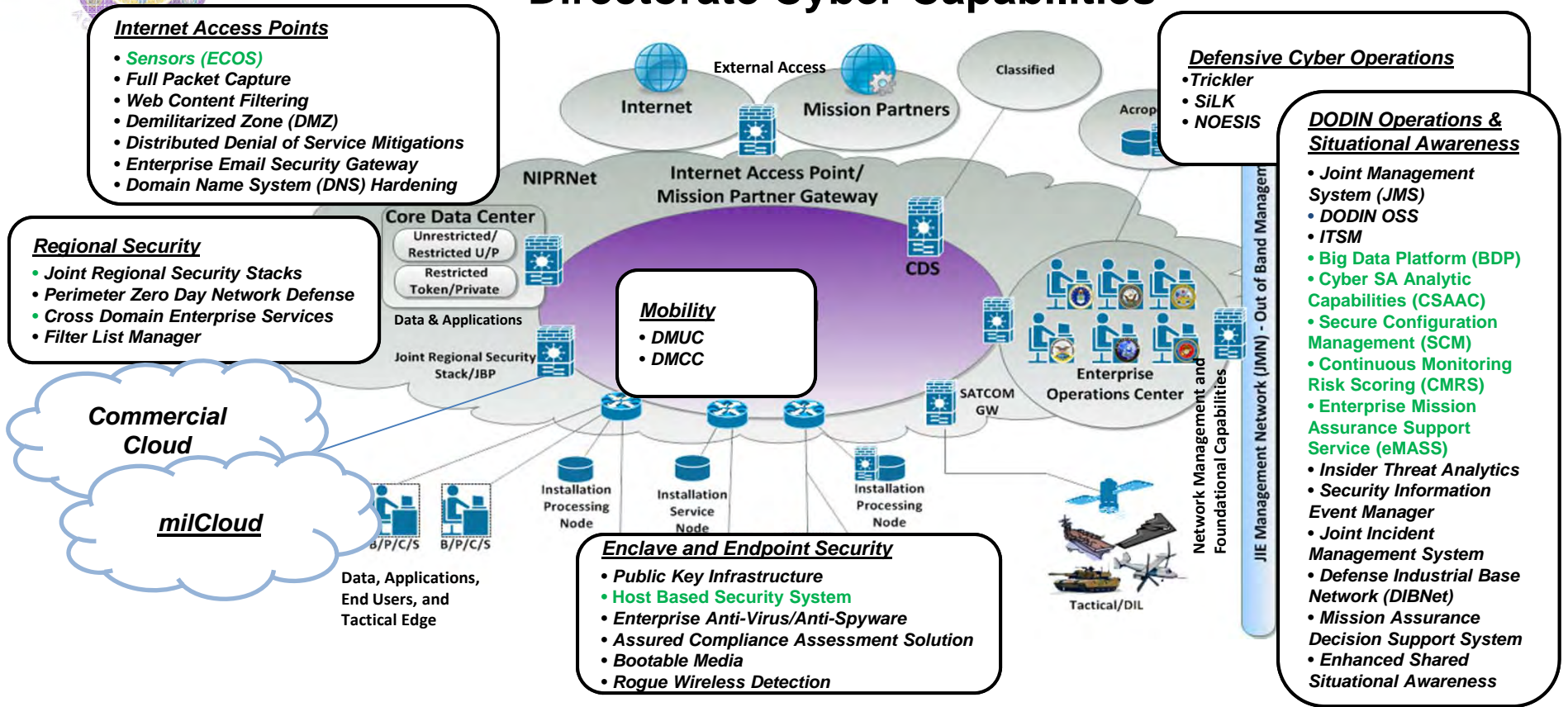
- **Public Key Infrastructure**
- **Host Based Security System**
- **Enterprise Anti-Virus/Anti-Spyware**
- **Assured Compliance Assessment Solution**
- **Bootable Media**
- **Rogue Wireless Detection**

## Defensive Cyber Operations

- **Trickler**
- **SiLK**
- **NOESIS**

## DODIN Operations & Situational Awareness

- **Joint Management System (JMS)**
- **DODIN OSS**
- **ITSM**
- **Big Data Platform (BDP)**
- **Cyber SA Analytic Capabilities (CSAAC)**
- **Secure Configuration Management (SCM)**
- **Continuous Monitoring Risk Scoring (CMRS)**
- **Enterprise Mission Assurance Support Service (eMASS)**
- **Insider Threat Analytics**
- **Security Information Event Manager**
- **Joint Incident Management System**
- **Defense Industrial Base Network (DIBNet)**
- **Mission Assurance Decision Support System**
- **Enhanced Shared Situational Awareness**



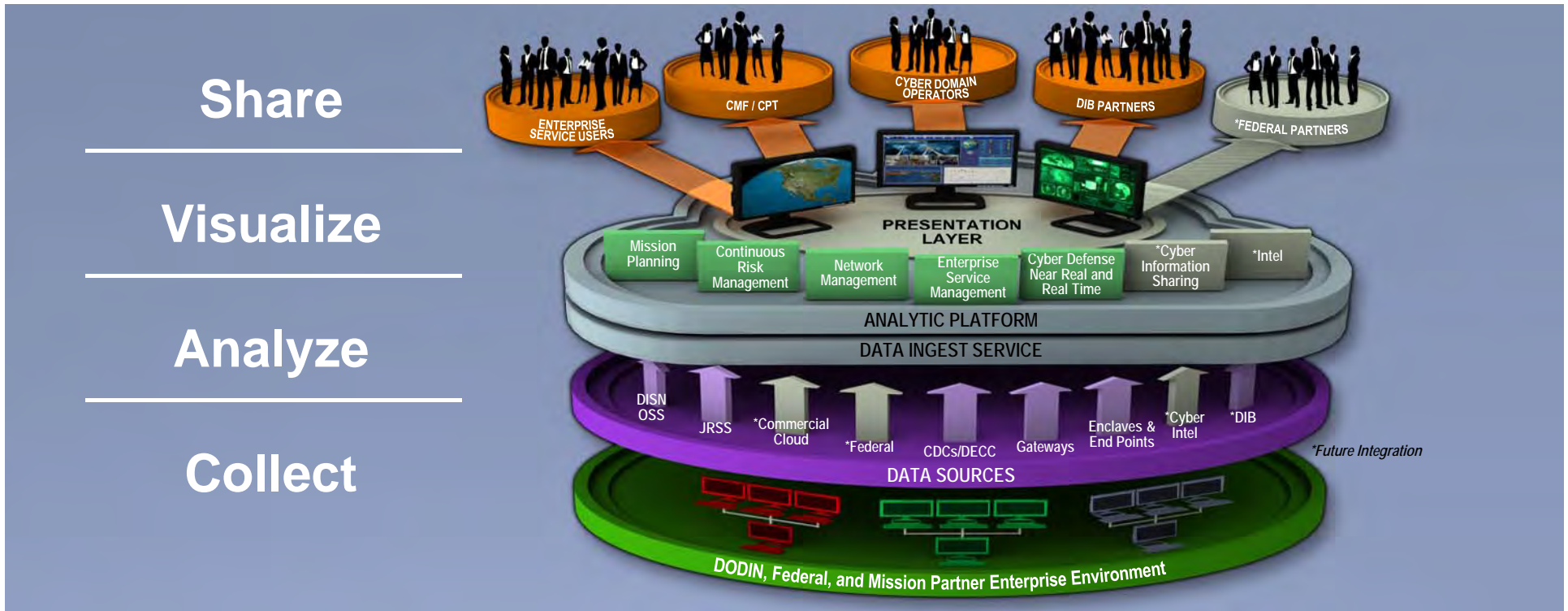
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■ - Projected contract actions



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# Cyber Situational Awareness Components



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## Infrastructure Development Portfolio



# Acquisition Opportunities FY16 & Beyond

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## Acquisition Opportunities (cont.)



Project Title & Description	Program Office	RFP / Projected Award
<b>Morale Welfare and Recreation (MWR) Internet Café Program (ICP) Follow-On</b> Global, commercial satellite communication services for Internet cafes and Wi-Fi hot spots in support of the MWR ICP	DISA DBC ID1	Single award; Full and Open Competition; RFI released Feb 2015; RFP to be released 2QFY16; Award in 1QFY17
<b>Teleport Implementation and Integration (I&amp;I), Configuration Management and Logistics Support</b> I&I, CM and logistics support services for the Teleport PMO	DISA DBC ID2	Single award; Full and Open Competition; RFQ to be released 1 <sup>st</sup> QFY16; Award in 2QFY16
<b>Enterprise Email Security Gateway Solution</b> NIPRNet EEMSG solution that provides anti-spam, anti-virus and content filtering services	DISA DBC ID2	Single award; Competition on GSA IT Schedule 70; RFQ to be released 1QFY16; Award in 3QFY16

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## Acquisition Opportunities (cont.)



Project Title & Description	Program Office	RFP / Projected Award
<b>Public Key Infrastructure (PKI) Engineering Support</b> Engineering and sustainment support for the existing PKI environment	DISA DBC ID3	Acquisition strategy pending; RFQ to be released 2QFY16; Award in 3QFY16
<b>Cross Domain Solutions (CDS) – Program Management and Engineering Support</b> PM and systems engineering support services to deliver CDS to DoD customers	DISA DBC ID3	Single award; Small business set-aside Competition on Encore II; RFQ to be released 1QFY16; Award in 2QFY16
<b>Enterprise Mission Assurance Support Services (eMASS)</b> Software as a Service acquisition of eMASS capabilities	DISA DBC ID5	Single award; Full and Open competition; RFQ to be released 2QFY16; Award in 3QFY16

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## Acquisition Opportunities (cont.)

Project Title & Description	Program Office	RFP / Projected Award
<b>Big Data Program</b> RDK and governance support for the Cyber Situational Awareness and Analytic Cloud (CSAAC) PMO	DISA DBC ID6	Single Award; Competition on GSA IT Schedule 70; RFQ in 1QFY16; Award in 2QFY16
<b>Cyber Analytics</b> Development of new analytics for the CSAAC PMO	DISA DBC ID6	Single Award; Small business set-aside Competition on GSA IT Schedule 70; RFQ in 1QFY16; Award in 2QFY16
<b>Single Service Management (SSM)</b> Consolidation of multiple supporting capabilities and services into a single Mobility SSM contract	DISA DBC ID7	Sources Sought Notice to be released in 1QTR FY16; Acquisition strategy pending; RFQ in 1QFY17; Award in 3QFY17

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## Contact Information

### Information

[www.disa.mil](http://www.disa.mil)

### Contracting Opportunities

[www.fbo.gov](http://www.fbo.gov)

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# Network Operations Forecast to Industry

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Division Chief, OSS Solutions, Infrastructure Directorate

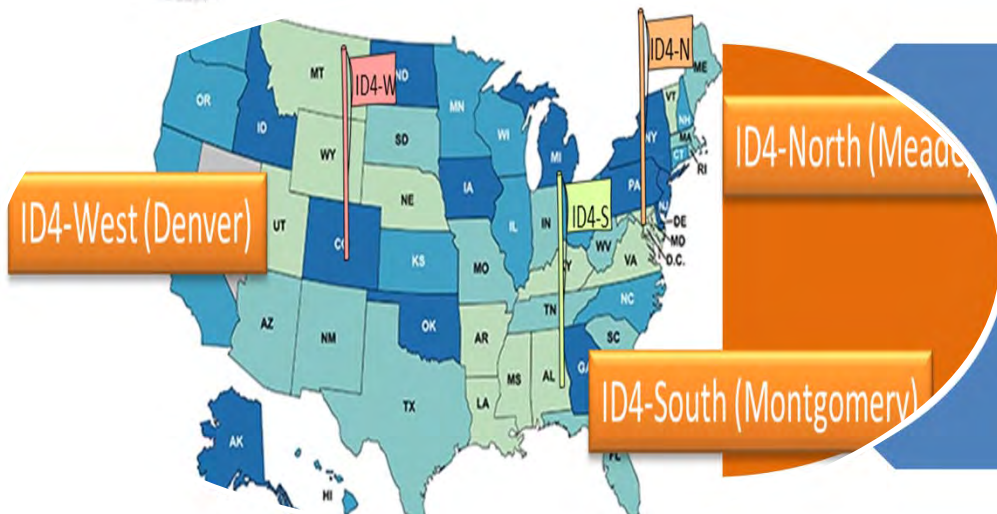
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## Operational Support System (OSS) Solutions Division Mission



ID4, an Infrastructure Directorate Division, provides OSS Solutions for DISA's command and control, and information-sharing capabilities to DISA Operations.

### Acquisition Drivers

- Assuring DoDIN Operations (Transport, Compute, Apps)
- Assuring new technologies (Mobility, Cloud, SDN) and gaps (End User Experience, CMDB...)
- JIE/JRSS OSS Convergence
- Sync DoDIN/DCO OPS Tools & Processes

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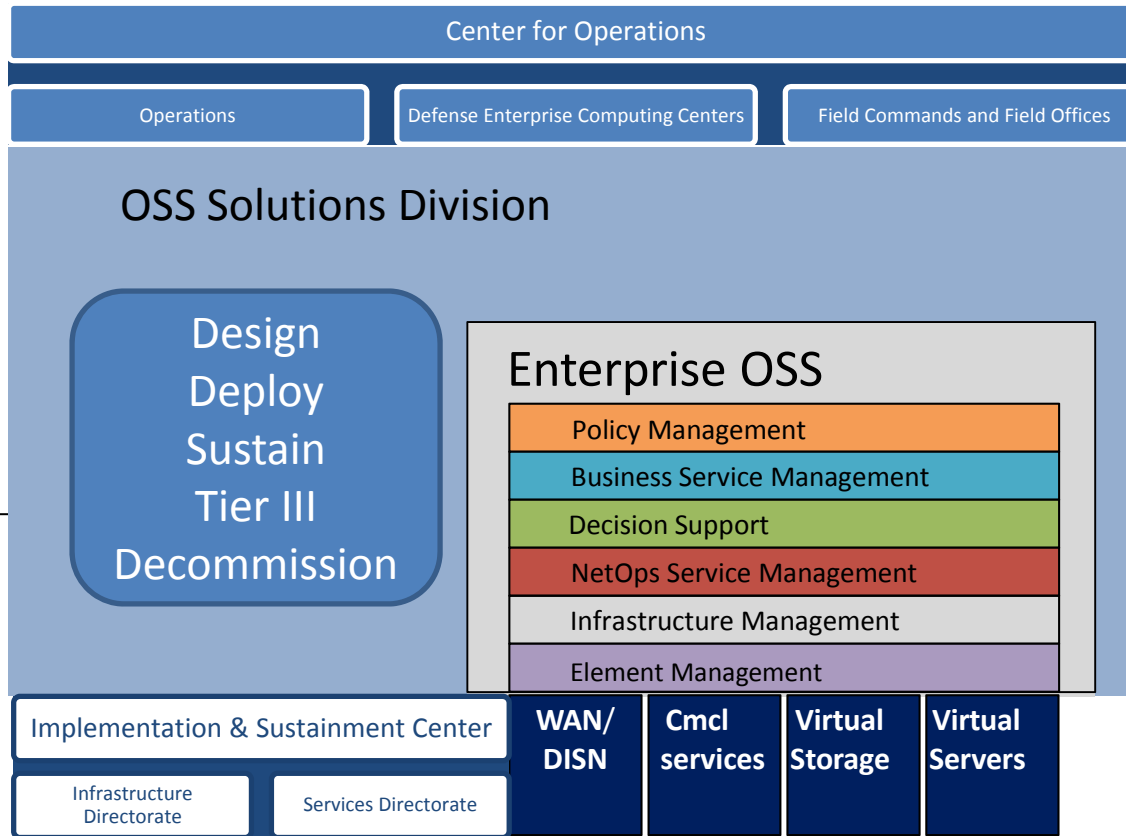
# DISA's NetOperations



**DoD CIO  
Military  
Departments  
Agencies  
US Cybercom  
...**

Requirements

DISA Leadership  
**Operations  
Infrastructure  
Sustainment**



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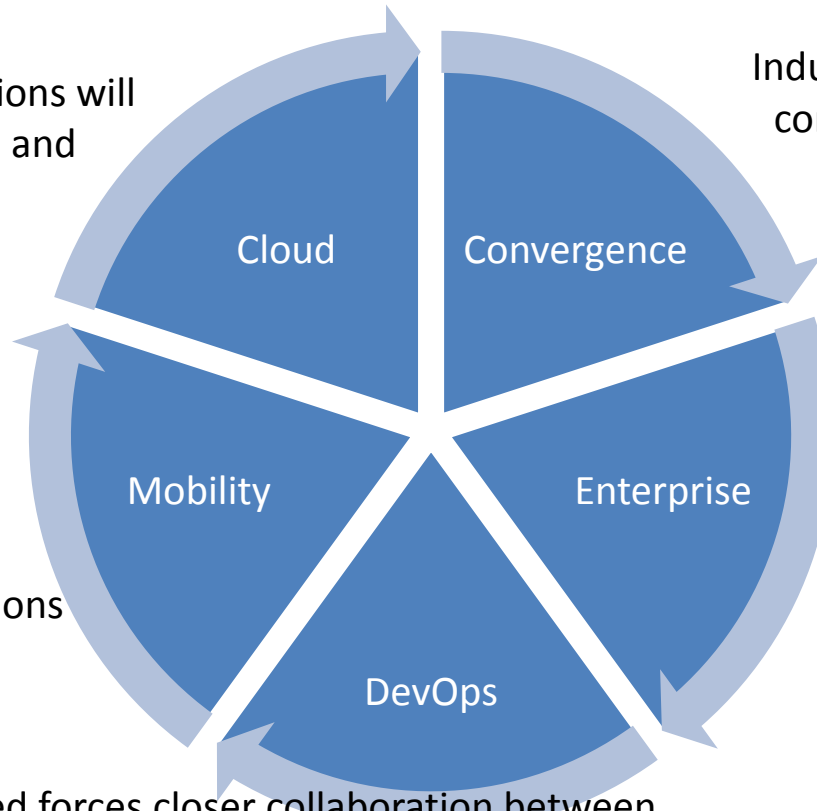


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## OSS Technology Drivers

Next generation of OSS solutions will take advantage of MILCLOUD and capacity services

Industry capabilities that provide converged OSS solutions will be incorporated into all future solutions



OSS solutions must be consumable everywhere warfighters need NetOperations status and forecasts

Must eliminate redundancies and interconnections gaps between service/agency and DISA solutions

Need for speed forces closer collaboration between developer, operator, sustainer, and cyber force

DISA's future OSS/NetOperations acquisitions will address these needs

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# OSS Solutions Division (ID4)



LINES OF EFFORT				
Sustain Existing Solutions	ITSM Convergence	Evolve the Joint Operating Environment	Defense, National Senior Leadership, and NCC Support or Special Interest	Transform the DoDIN OSS
Sustain existing OSS solutions	Converging existing ITSM and ticketing and alarm solutions	Support OSS Solutions for Joint/Enterprise Capabilities	Optimizing and Synchronizing DISA Services and Capabilities	Migrating legacy OSS Solutions to integrated capabilities
<ul style="list-style-type: none"> <li>- Compute               <ul style="list-style-type: none"> <li>- SiteScope</li> <li>- Tivoli</li> <li>- Building Automation Systems (BAS)</li> <li>- CA ehealth</li> <li>- HPOO/HPNA</li> <li>- Log Aggregation</li> <li>- Workstation Tracking</li> <li>- NetIQ Operation Center (NOC)</li> <li>- Oracle</li> <li>- Splunk</li> <li>- Tivoli</li> </ul> </li> <li>- Transport               <ul style="list-style-type: none"> <li>- INMS</li> <li>- GTMS</li> <li>- Data Communications Network</li> <li>- Element Management Solutions</li> <li>- ADMMIS</li> <li>- GNISE</li> <li>- NCCM/NCCM-R</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>- ITSM-SSE (Compute &amp; DISANET)</li> <li>- ITSM-S (DoDIN Transport – SIPRNET)</li> <li>- ITSM-JRSS (Unclass JMN)</li> <li>- ITSM-JRSS-S (JMN – Secret)</li> <li>- JIMS (future) (Defense Cyber Operations)</li> </ul>	<ul style="list-style-type: none"> <li>- Joint Management System</li> <li>- Joint Information Enterprise</li> <li>- Joint Satellite Management Enterprise</li> </ul>	<ul style="list-style-type: none"> <li>- IPSAT</li> </ul>	<ul style="list-style-type: none"> <li>- Telemetry consolidations and technical refresh</li> <li>- Integrated Probe/Sensor Architecture</li> <li>- Integrated Tools System Inventory (SV-1)</li> <li>- Integrated OSS Privilege Management</li> <li>- Integrated App Monitoring</li> <li>- Integrated CMDB &amp; Automated Provisioning (SDN)</li> <li>- Service Assurance Framework</li> <li>- OSS Data Warehouse</li> </ul>

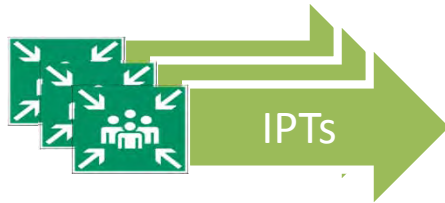
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**OSS Tools Consolidation**




Operational  
View (to be)



Systems  
Inventory  
(As-Is)

Baseline  
+ Gaps and  
Duplications



OSS Investment Council  
Reviews, approves, and oversees implementation

DoDIN OSS Solutions  
Evolution Plan

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## Acquisition Opportunities

Project Title & Description	Program Office	RFP / Projected Award
<p><b>Information Technology Services Management (ITSM)</b>            Replace all existing ITSM solutions with capabilities extendable to the DoD enterprise edge</p>	DISA DBC/ID4	Full and Open Competition; RFP to be released 3QFY17; Award 1QFY18
<p><b>Transport/Compute Convergence</b>            Eliminate duplications and underutilized capabilities for all OSS solutions used for DoDIN Operations (may lead to multiple acquisitions)</p>	DISA DBC/ID4	Full and Open Competition; RFP to be released 3QFY17; Award 1QFY18
<p><b>Engineering and Installation Services</b>            Engineering and installation services for new capabilities</p>	DISA DBC/ ID4	Small Business Set-Aside; RFP to be released 3QFY18; Award 1QFY19

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## Acquisition Opportunities



Project Title & Description	Program Office	RFP / Projected Award
<b>Software Defined Networking</b> Develop and deploy SDN-based network architectures to increase network agility and security while reducing vendor specific requirements by implementing network function virtualization	DISA DBC ID4/ID2	Full and Open Competition; RFP to be released 3QFY17; Award 1QFY18

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## Contact Information

### Information

<http://www.disa.mil/Network-Services/Operational-Support-System>

### Portfolio information

[disa.meade.bd.mbx.id4@mail.mil](mailto:disa.meade.bd.mbx.id4@mail.mil)

### EMAIL

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The IT Combat Support Agency

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# Computing

Mr. Jason Martin  
Services Directorate

Mr. John Hale  
Development and Business Directorate

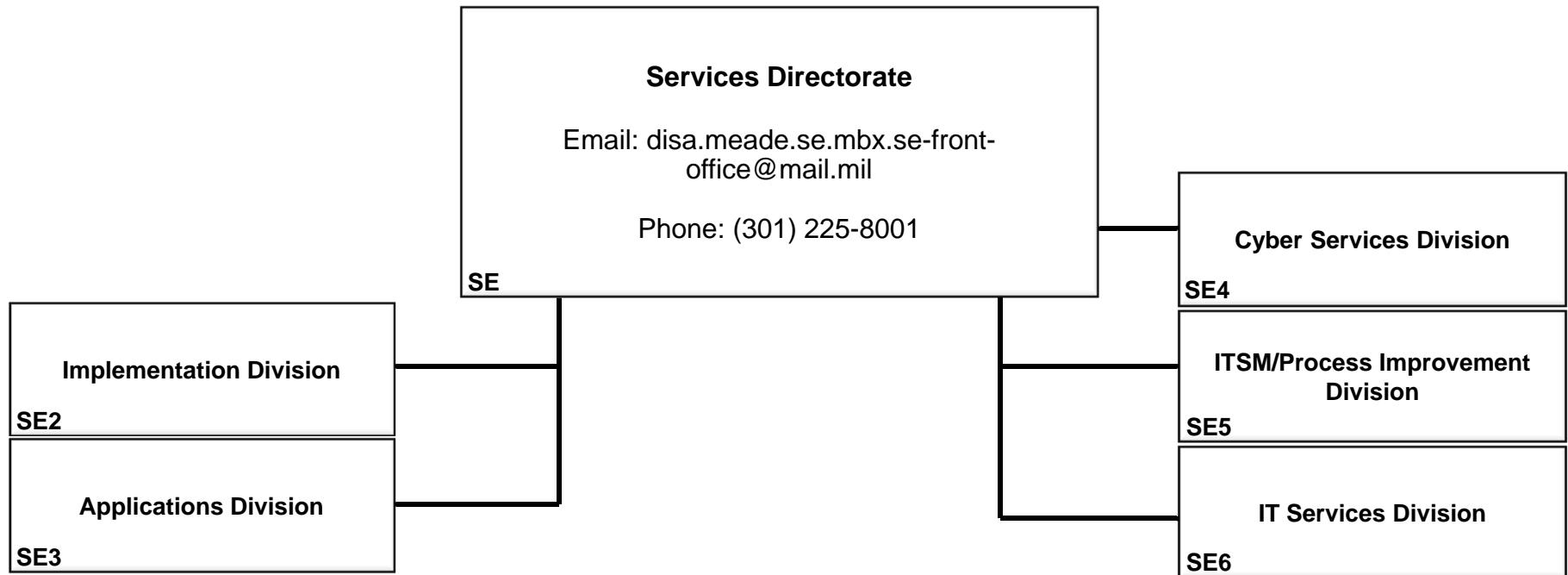
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## Services Directorate



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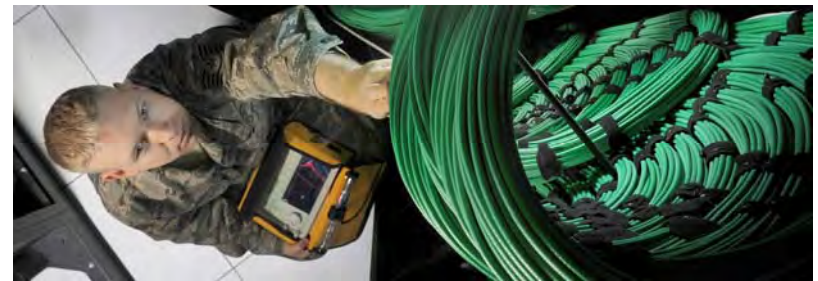


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## Focus Areas

### Provide Enterprise Infrastructure and Services

- Migration to the cloud (Commercial/Private)
- Application migration to core data centers
- Virtualization/Standardization
- Speed deployment through automation
- Evolve the infrastructure to the next level



### Reduce Costs / Lower Rates

- Reduce complexity and evolve enterprise services
- Decrease number of contracts / clean sheeting
- Efficiencies from standardization
- Rapidly deploy through increased automation
- Efficiencies from consolidation

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## Capabilities

### Implementation Services

- Automated capacity and workload planning for the Compute environment
- Rapid delivery of hardware/software solutions
- Enhanced sustainment/lifecycle management of infrastructure



### Computing Centers

- Defense Enterprise Computing Centers (10)
- Theater Enterprise Computing Center (1)



### Computing

#### • Data Center Communications

- Switch
- Router
- Appliance

#### • Hosting

- IBM z Series Mainframe
- Unisys Mainframe
- P Series Server
- SPARC Server
- x86 Server
- Itanium
- Integrated Systems

#### • Storage Capabilities

- Enterprise disk
- Mid-Tier disk
- NAS disk
- Deduplication disk

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## Capacity Services Overview



- **Capacity services contracts allow the agency to scale the contract to its needs, paying for what it uses while the contractor owns and maintains equipment**
- **Pay much like a homeowner does for utilities, i.e.,**
  - **Per TB for storage**
  - **Per CPU for processor**
  - **Per Port for networking**
- **Deploy capacity to any DISA site or any site DISA identifies**
- **Delivery schedules that are < 30 days**
- **Provide 24x7/365 problem escalation/resolution support**
- **Provide DISA access to newest generation of technology as it comes on the market**
- **Provide training/familiarization to DISA administrators for all provided solutions**

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## Processor Capacity Services

- **Processor Capacity Services Contracts**
  - Period of Performance Oct 2012 – Oct 2020
  - Dynamic Scalable processing billed monthly
  - Increase and decrease quickly based on demand
  - Availability of 99.95% minimum with optional 99.999%
- **Supported Chipsets:**
  - X86, SPARC, Itanium, P Series, Z Series
  - Integrated Systems – CS700X, HP HANA, SuperCluster
- **Follow-on Contract Target RFP FY16 Q2**
  - 5 x Sub-awards based on supported chipset
  - Additional award for Integrated Systems
- **Target RFP FY16 Q2**



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## Communications Capacity Services



- **Communications Capacity Services Contract**
  - Period of Performance Sep 2011 – Sep 2019
  - Scalable network capacity billed monthly as needed
  - Billed on a per-port or per-device basis
- **Includes**
  - Routers
  - Switches
  - Security devices
  - Network appliances
  - Network software
  - Engineering and Technical Support
- **Target RFP FY16 Q2**



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## Storage Capacity Services

- **Storage Capacity Services Contract**
  - Period of Performance Apr 2015 – Apr 2020
  - Scalable Mid-tier and Enterprise Class storage for all DISA Datacenters
  - Increase and decrease capacity quickly based on demand
  - Billed on a per-TB basis, Multi-tiered to ensure cost effectiveness
- **Includes**
  - Enterprise Storage
  - Mid-tier Storage
  - Network Attached Storage
  - Storage Area Networking
  - Backup
  - Monitoring and performance software
- **Target RFP FY19 Q1**



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## Current DoD Cloud Services



### milCloud 1.0



- An Infrastructure as a Service (IaaS) solution that leverages a combination of mature Commercial off the Shelf (COTS) and government-developed technology to deliver cloud services tailored to the needs of the DoD
- Provides self service, auto provisioning of Virtual Data Centers (VDC)
- Government owned, government operated solution



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## Services Directorate Portfolio



# Acquisition Opportunities FY16 & Beyond

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## Acquisition Opportunities

Project Title & Description	Program Office	RFP /Projected Award
<p><b>Milcloud 2.0</b> Infrastructure as a service that leverages commercial capabilities to deliver cloud services tailored to the needs of the DoD</p>	DISA DBC SD	<p><b>Acquisition strategy pending; potential RFP in 4QFY16</b></p>
<p><b>DoD Enterprise Email 2.0 (DEE 2.0)</b> Cloud based email and calendaring services</p>	DISA DBC SD3	<p><b>RFI was released in 4QFY15; Acquisition strategy pending; RFP in 3QFY16; Award in 1QFY17</b></p>

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## Acquisition Opportunities (cont.)

Project Title & Description	Program Office	RFP/Projected Award
<b>Enterprise Email Operations, Technical and Applications Support</b> Microsoft application technical support	SE	Award 3QFY16
<b>Authentication Services and Authorization Support</b> Attribute Based Access Control and Authentication Gateway service technical support	SE	RFP 2QFY16 Award 4QFY16
<b>Processor Capability Services – Z Series, Itanium, and P Series Chipsets (ZIO PCS)</b> Utility based services contract for computing hardware	SE	RFP FY16 Q2 Award 4QFY16

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## Acquisition Opportunities (cont.)



Project Title & Description	Program Office	RFP/Projected Award
<b>Processor Capacity Services – X86 and SPARC Chipsets (XSPCS)</b> Utility based services contract for computing hardware	SE	RFP FY16 Q2 Award 4QFY16
<b>Communications Capacity Services (CSCII)</b> Utility based services contract for communications hardware	SE	RFP 2QFY16 Award 1QFY16
<b>Storage Capacity Services</b> Utility based services contract for storage hardware	SE	RFP 1QFY19 Award 3QFY19

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## Contact Information

Information

[www.disa.mil](http://www.disa.mil)

Contracting Opportunities

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# Forecast to Industry 2015

Networking Technologies

Ms. Lisa Belt

Deputy, Infrastructure Directorate

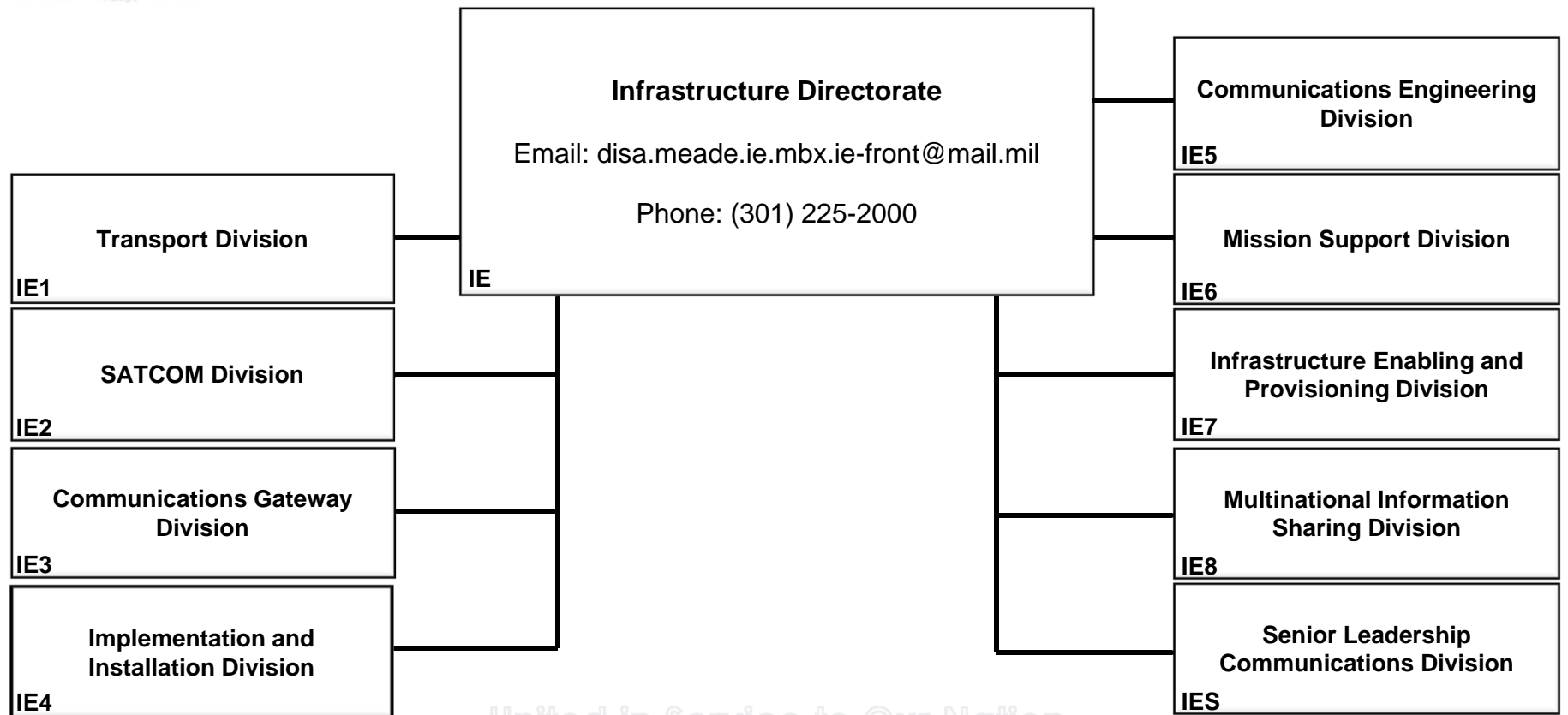
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# Infrastructure Directorate



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## IE Mission and Vision

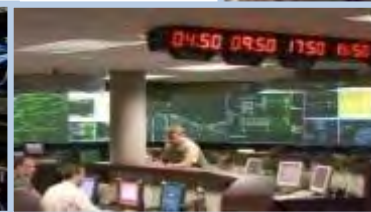
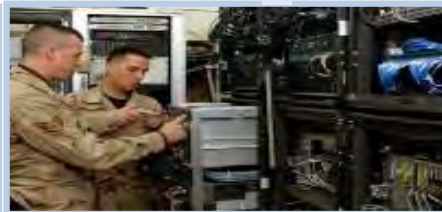
### Mission

Implement and sustain the global transport, voice, video and data network infrastructure and provide Information superiority to the President, Combatant Commanders, Senior Leadership, Services, Agencies and Warfighters

- Worldwide staff - 1100+ Civilian, Military, and Contractor
- Sustains and optimizes DISN infrastructure at 3500 locations in 26 Nations
- Manage terrestrial and undersea transport, satellite and mobility gateways, and Multinational Info Systems

### Vision

World class DoD Information Network (DoDIN) capabilities for our mission partners



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*We provide.....*



**Transport**

Systems and circuits to support the Enterprise Infrastructure  
Normalized IP services to Joint Capabilities

**Special Services**

Requirements analysis, impact assessments, communications services and support  
Enterprise DNS Management

**Gateways**

Implementation & Sustainment of the Enterprise Communication gateways  
Sustainment of the DoD Organizational Messaging System



**Mission Partner Environment**

Information sharing among DoD components & eligible foreign nations

**SATCOM**

Delivery of OP responsive, customer focused and cost effective SATCOM services

**Mission Support**

Strategic Planning  
Policy and Governance  
Service Continuity Assurance Oversight

**Installation**

End-to-End deployment of IT infrastructure  
Provisioning activities for DISN backbone and special services

**Engineering**

World-class engineering support for the DISN (DoDIN Core)  
End-to-End IT engineering support



**Senior National Leadership Communications**

Program management, technical solutions , and coordination assistance between U.S. Defense, National Leadership, allies, and other foreign nations



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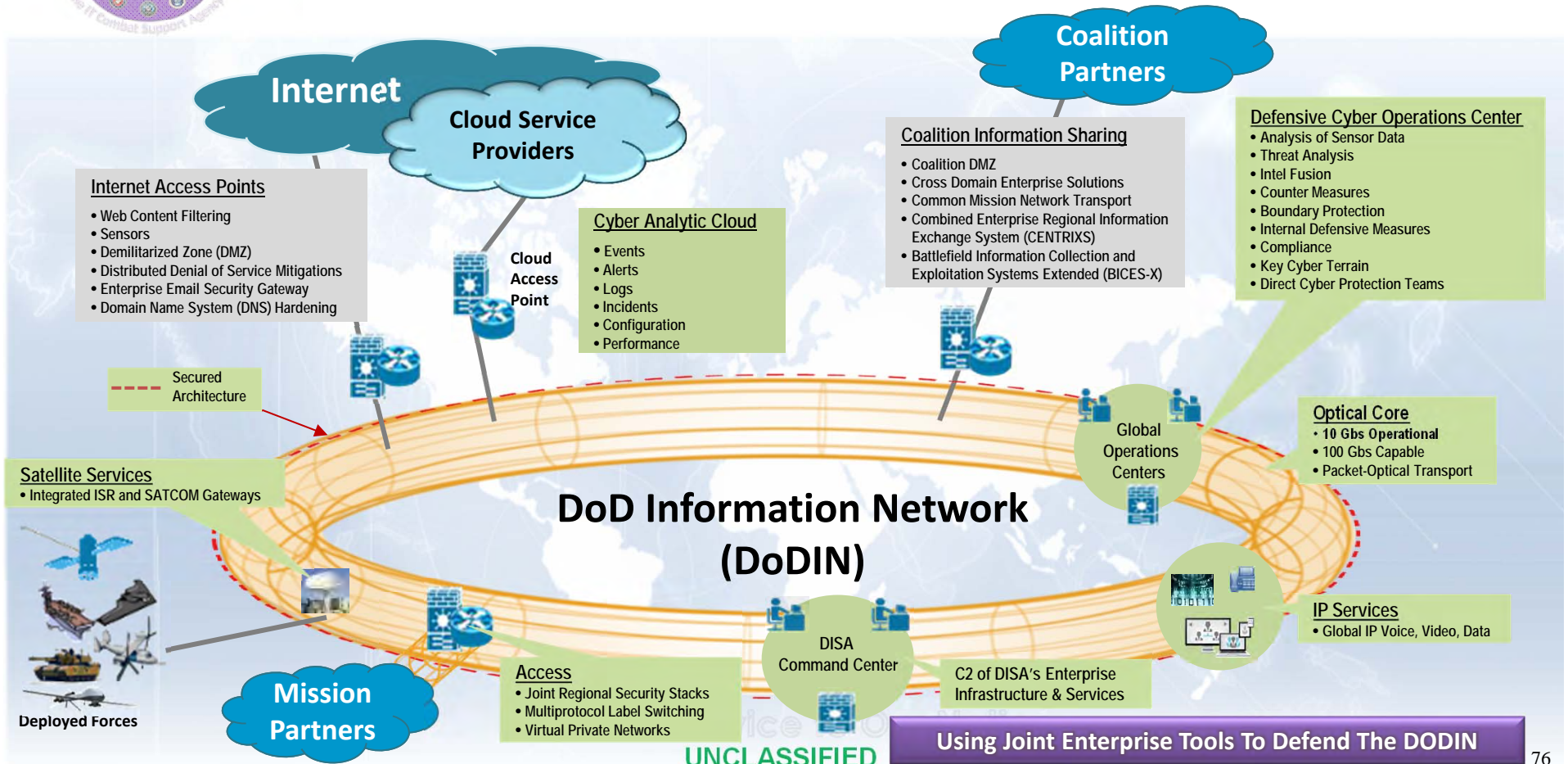
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# Modern Information Network



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## Challenges...How You Can Help



- **Complex battle spaces influenced by advanced technology and change, i.e., Virtual Networking, Cloud**
- **Operate and Defend the DISA Enterprise (DoDIN Operations & Defensive Cyber Operations Internal Defensive Measures)**
- **Constrained funding requires lower cost to procure and operate network infrastructure**
  - Migration to the cloud (Commercial/Private)
  - Leverage enterprise level support contracts, enterprise licensing agreements, consolidated contracts, and increased competition
- **Roll out capabilities and services faster**
  - On demand and capacity services
  - Commercial capability to eliminate/optimize legacy equipment
- **Improve integration, security and interoperability**



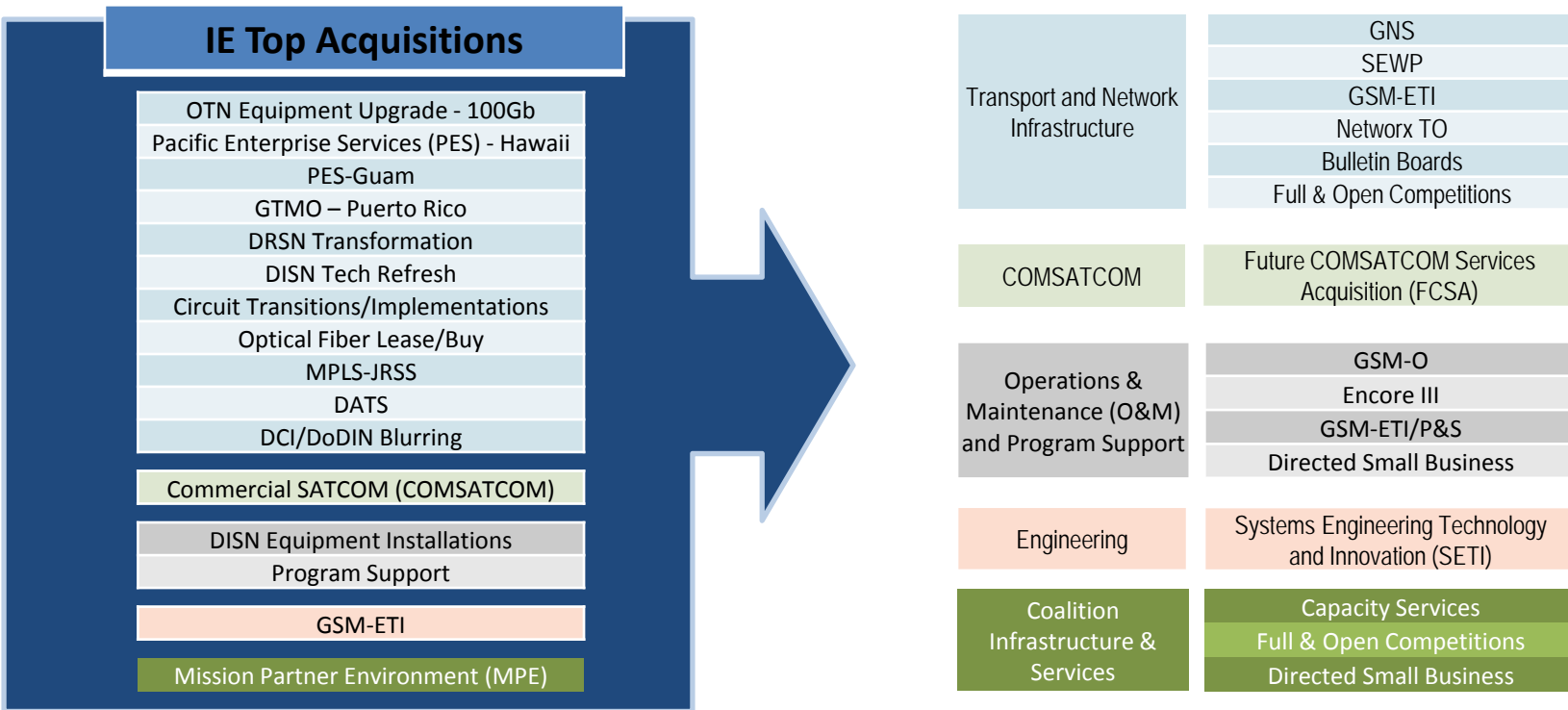
**Budget pressures are not going away**

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# IE Acquisition Way Ahead



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## Infrastructure Directorate Portfolio



# Acquisition Opportunities FY16 & Beyond

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## Acquisition Opportunities



Project Title & Description	Program Office	RFP/Projected Award(*)
<b>Hawaii Telecom Services</b> - Provide telecommunications services to military and government agencies across the Hawaiian Islands	IE	<b>[GNS IDIQ]</b> <b>Projected Award:</b> <b>2Q FY16</b>
<b>IT Business Management</b> - Provide on-site support services for IT Business Management, Information Assurance, Logistical Planning, Strategic Planning, Acquisition Strategy, Contract Execution, Revenue Rate and Subscription Analysis and all relevant lifecycle activities and day-to-day operations	IE	<b>[GSM-P&amp;S]</b> <b>Projected RFP:</b> <b>3Q FY16</b> <b>Projected Award:</b> <b>4Q FY16</b>

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## Acquisition Opportunities

Project Title & Description	Program Office	RFP/Projected Award(*)
<p><b>Future COMSATCOM Services Acquisition (FCSA)</b> – Transponded capacity and subscription services through IT Schedule 70 and end-to-end satellite services via Custom SATCOM Solutions (CS2) and CS2-Small Business. Delivering operationally responsive, customer-focused, and cost-effective commercial SATCOM services that enable the Joint Warfighter success.</p>	IE	<p>[multiple contract vehicles]  <b>Projected Award: Will vary; dependent on contract vehicle used</b></p>
<p><b>DISN Tech Refresh Initiative</b> – Provide equipment and engineering solutions toward the technology upgrades needed for the sustained Defense Information Systems Network</p>	IE	<p><b>Projected RFP: 4Q FY16</b>  <b>Projected Award: 1Q FY17</b></p>

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## Contact Information

Information

[www.disa.mil](http://www.disa.mil)

Contracting Opportunities

[www.ditco.disa.mil](http://www.ditco.disa.mil)

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# Forecast to Industry 2015

Office of Small Business Programs  
Sustaining Small Business Success

Ms. Sharon L. Jones  
Director

2 November 2015

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## Sustaining Small Business Success to DISA Means...

Speed of Technology - a small business knows “how to move” at the speed of DISA’s ambition based on rapid changes within the marketplace.

Access to innovation along with new and different generational thinking that aligns emerging technologies with mission requirements to strengthen the enterprise and improve the enterprise service capabilities.

Generates cost efficient pathways to smarter solutions that optimizes the presence of small businesses - current and future competition at all tiers of the acquisition process.

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## FY15 Small Business Goal Achievements

### *\$4.7 Billion in total small business eligible dollars*



DISA ACHIEVED ALL ITS SMALL BUSINESS GOALS!

DISA ACHIEVED ALL ITS SMALL BUSINESS GOALS!

Small Business Categories	Federal Small Business Goals	DoD Small Business Goals	DISA Small Business Goals	DISA Small Business Achievements	DISA Contract Award Dollars
SB Small Business	23%	21.35%	26%	31%	\$1.5B
SDB Small Disadvantaged	5 %	5%	9%	13%	\$616M
WOSB Woman Owned Small	5%	5%	5%	6%	\$268M
SDVOSB Service Disabled Veteran	3%	3%	3%	7%	\$319M
HUBZone Historically Underutilized Business Zone	3%	3%	1%	1.5%	\$69M

Figures are as calculated by the official Federal Procurement Data System

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## North America Industry Classification System (NAICS) Results for FY15

### Concentration of PRIME Contract Awards:

Total Dollars Awarded in FY15 – \$4.8B

Total Actions awarded in FY15 – 33,961

### NAICS Sector 51 – Telecomm/software/Information services

Contract Awards in the NAICS Code 51 Sector

66% of all Total Actions = 22,264

32% of all Total Dollars = \$1.6B

### NAICS Sector 54 - Engineering Design/Computer/Professional/Scientific

Contract Awards in the NAICS Code 54 Sector

23% of all Total Actions = 7,650

62% of all Total Dollars = \$3.0B



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# Small Business Contract Vehicles



*DISA Champions  
Small Business Success  
through Contracts!*

❖ Individual small business Set-Aside contracts based on mission requirements **DISA**

❖ DISA Enterprise Support Services (DESS) **DISA**

❖ Encore Small Business Set-Asides **DISA**


❖ GSA Small Business Set-Asides on E-Buy

❖ GSA 8(a) STARS II 

❖ GSA Vets 

❖ GSA Oasis 

❖ NASA SEWP 

❖ GSA Alliant Small Business 

❖ Global Information Grid Services Management: Engineering, Transition & Implementation (GSM-ETI) Projects & Support (GSM-P&S) **DISA**

❖ PEO-MA Engineering Support **DISA**

❖ Federal Supply Schedules

❖ Custom SATCOM Solutions-Small Business (CS2-SB)

❖ NIH CIO SP3 

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**The art of war teaches us to rely not on the likelihood of the enemies not coming,  
but on our own readiness to receive him.....**

*Sun Tzu*

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## Small Business Moving @ DISA's Speed

***Collaboration, Cybersecurity, Cloud, Command & Control***



**Industry Partnership**



**24x7x365**



**Cyber & Risk Management**

***Business Specialty + Products + Apps + Services + Certifications = Successful Value Proposition***

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## Sustaining Small Business Success Within DISA Means...

**Modernizing Your Business Model** – Reinvest – Reinvent – Reaffirm – Staying Relevant.

Comprehending the technology of now, Looking beyond the technology of tomorrow, and Anticipating the potential of emerging technology. As needed, Create a new technology!

**Creating and sustaining a smart labor force** – Have diverse capabilities and technologies. Say what you mean and mean what you say through your workforce and through the delivery of your products and/or services.

Scanning the Environment - Engage in the business of cooperation by connecting with your competition and teaming with your competition.

**“Be Team Ready” for all DISA procurements!**

**Putting the IT in Your IT Business** – Actual use of the products and services, and bring to DISA the very best industry practices.

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## Contact Information

Information

[www.disa.mil](http://www.disa.mil)

Contracting Opportunities

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# Forecast to Industry 2015

External Contracting Opportunities

Mr. Douglas W. Packard

Director, Procurement Services Directorate

2 November 2015

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## External Acquisitions



Project Title	RFP/Projected Award	Description/Contract
ENCORE III	Multiple award full and open, and small business set-aside; Draft RFP 4QFY15, Pre-solicitation conference 4QFY15; RFP 1QFY16.	IT solutions for activities throughout all operating levels of all customer organizations supporting all functional requirements including Command and Control, Intelligence, and Mission support areas, and to all elements of the DODIN
Navy Maintenance Database Management and Support	Market research pending; RFP to be released 1QFY16; Award in 2QFY16	Obtain fleet maintenance technical requirement support for Commander, Navy Regional Maintenance Command by providing program management, Navy maintenance data production support, technical support, lifecycle management, and technical analysis

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## External Acquisitions (cont.)



Project Title	RFP/Projected Award	Description/Contract
US Air Force Air Education and Training Command's Software Systems Support II	ENCORE II, Small Business Set-Aside; Final RFP to be released 1QFY16; Award in 2QFY16	Provide support for software systems, advanced distributed learning service system, basic and graduate level Training Integration Management System (TIMS), and creation and management of enterprise learning environment
Information Technology Engineering Support Services (ITESS)	GSAAlliant; Final RFP to be released 1QFY16; Award in 2QFY16	Obtain IT Systems Engineering Support Services that will assist C4S Directorate (N6) in providing technical solutions to satisfy emerging requirements, enhance and develop IT capabilities in support of Military Sealift Command's mission and assist in the development of governance to ensure IT capabilities align to MSC N6's strategic plan, MSC N6's technical architecture road maps and Department of Defense (DoD) mandates

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## External Acquisitions (cont.)



Project Title	RFP/Projected Award	Description/Contract
Advanced Field Artillery Tactical Data System (AFATDS) Modernization	Market research pending; Final RFP to be released 1QFY16; Award in 3QFY16	Software design and development, programmatic, engineering, testing, training, and integration for the implementation of the AFATDS capability in support of warfighter operational requirements within the US Army and US Marine Corps operational architecture

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## External Acquisitions (cont.)



Project Title	RFP/Projected Award	Description/Contract
U.S. Army Project Management (PM) Installation Kits (IK)	Anticipate single award IDIQ with five year base and five 1-year option periods. Open Market, small business set-aside. Anticipate release of RFP 1QFY16; Award 2Q16.	IKs provide the electrical and mechanical interfaces between PM MC systems and vehicular platforms. Engineering services for development of new kits and modification of existing kits is included. The proposed acquisition is a “build-to-print” action, vendors will be provided Government owned Level II drawings for all IKs listed in the contract.
Blue Force Tracker 2 (BFT-2) requirements for the Project Manager, Mission Command (PM MC), Product Manager, Joint Battle Command-Platform (PdM JBC-P)	RFI posted 15 September 2015; responses due 30 October 2015. Acquisition strategy pending. Anticipate single award IDIQ with five year base and five 1-year option periods. Draft RFP release 2QFY16; Award in 4QFY16.	BFT-2 is the next generation of the BFT-1 transceiver/network. BFT-2 equipment is installed on a variety of host vehicles. The JBC-P computer is connected via an Ethernet connection to the KGV-72 Type 1 Encryption Device and then to the Satellite Transceiver. The BFT-2 units communicate with each other via one or more L-Band communications satellites.

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## External Acquisitions (cont.)



Project Title	RFP/Projected Award	Description/Contract
BPA for Navy Tablets and Tablet Accessories	Anticipate establishing single award BPA under GSA Schedule with one year base and four 1-year option periods. Customer released RFI 2QFY15. Anticipate RFQ release 1QFY16.	Requirement is for tablets and tablet accessories to support the four naval shipyards.



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## External Acquisitions (cont.)



Project Title	RFP/Projected Award	Description/Contract
Enhanced Mobile Satellite System (EMSS), Distributed Tactical Communications System (DTCS) Global Logistical Services Management Contract (DLOG)	Acquisition Strategy Pending, anticipate competitive single award IDIQ, and small business set aside; sources sought 2QFY16; Draft RFP 3QFY16; Final RFP to be released 4QFY16; Award 2QFY17	Field Service Representatives (FSRs) support services, travel and incidental materials for United States Central Command (USCENTCOM) Area of Responsibility (AOR) providing training, platform installation, operational field support, and net management to forward deployed operations and as Concept of Operations (CONOPS) evolve with turnkey system and operational structure

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## Contact Information

**ENCORE III; Navy Maintenance DB; USAF Education & Training Command's Software Support II; ITESS**

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**Advanced Field Artillery Tactical Data System**

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