

# QUESTIONS

## 1. WHAT DO YOU DO, AND WHY IS IT IMPORTANT TO THE SOLDIER?

I am the Deputy Product Manager for Army Contract Writing System. Our Product Management Office is responsible for procuring and fielding a single contract writing system for the Contracting Enterprise. By retiring the multiple legacy contract writing systems and adopting a modern and flexible solution, the new solution will eliminate redundancy and increase efficiency resulting in enhanced responsiveness to Warfighter needs, which improves the quality of life for Army families.

## 2. WHAT LED YOU TO A CAREER WITH THE ARMY?

I have always been part of a military family. The idea of giving back to our Country is very important to me. My grandfather served in the Navy, my father is retired Air Force, my uncle is a retired Marine, my aunt is retired Navy and my husband is retired Army. I couldn't imagine doing anything more important than making a difference for the Warfighter! I love what I do because I am part of a team (US Army) that strengthens our Country, and secures a better way of life for all people. I feel like I am leaving a legacy for my children & grandchildren.

## 3. WHO WERE YOUR MENTORS OR HEROES?

My mother and father sacrificed a great deal to send three children to college. My father served in the Air Force for almost 30 years and my mother was a DoD civilian for 30 years. They taught me the value of a good work ethic and to dream bigger than I could imagine. When my brother passed away at 18 in a car accident while attending Norwich University, it was their strength and prayers that kept our family going. Their values and morals have taught me to respect people regardless of their race, creed, or gender.

## 4. MOTTO OR FAVORITE QUOTE?

I have two: First, "With God all things are possible!" and second, "To whom much is given, much is required." I wouldn't be here if not for the grace of God, and the support of family and friends. I feel I have a strong responsibility to give back to all the Soldiers, Marines, Airmen and Sailors that have put their faith/trust in me. The DoD has made an investment in my education and training and has provided me with wonderful experiences. I work hard and work smart every day to improve conditions for Warfighters.

## 5. ADVICE TO THE NEXT GENERATION?

A strong work ethic and positive attitude will take you further than the idea of entitlement because you have an education or because of who you know. My husband and I always tell our children they have to work hard to pursue their dreams and goals. Not only do we discuss with them but we model the behaviors we expect for them to embody. They can't just sit around and hope that something good will happen. Hope is not a strategy. You have to work hard even when no one is looking!!! Personal accountability is key to success. Stay encouraged and focus on being the best person you can be!

NAME: KIM G. REID

TITLE: DEPUTY PRODUCT MANAGER, ARMY  
CONTRACT WRITING SYSTEM

HOW LONG AT PEO EIS: 3 YEARS

TOTAL YEARS OF ARMY SERVICE: 24 YEARS

AWARDS: MERITORIOUS CIV SERVICE AWARD, SUPERIOR CIV SERVICE AWARD, HON GRAD ARMY MGMT STAFF COLLEGE, COMMANDER'S AWARD FOR CIV SERVICE, ACHIEVEMENT MEDALS FOR CIVILIAN SERVICE, (AL GORE'S) HAMMER AWARD, DEPT. OF ARMY COMMENDATION AWARD

EDUCATION: DWIGHT D. EISENHOWER SCHOOL FOR  
NATSECURITY & RESOURCE STRATEGY – MASTER  
OF SCIENCE, NATIONAL RESOURCE STRATEGY;  
CHAPMAN UNIV – MASTER OF ARTS,  
ORGANIZATIONAL LEADERSHIP;  
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BUSINESS AND  
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# BLACK HISTORY

# 2016 MONTH