
Michael R. Gutermuth



Director, Shipbuilding Contracts Division (SEA-022) Naval Sea Systems Command

Mr. Michael R. Gutermuth serves as the Director, Shipbuilding Contracts Division (SEA 022), Naval Sea Systems Command, the largest buying activity in the federal government, with contract obligations in excess of \$10 billion annually. He supervises a team of 35 acquisition professionals responsible for procuring all of the Navy's nuclear and non-nuclear ships and submarines, as well as nuclear reactor components and small boats. In addition, he leads the Shipbuilding Contracting Competency, overseeing the contracts departments of four Supervisor of Shipbuilding, Conversion and Repair (SUPSHIP) offices responsible for administering ship construction and overhaul contracts.

Mr. Gutermuth has approximately 25 years of experience in the contracting arena, seventeen of which have been in key leadership positions within NAVSEA. He has planned and negotiated a wide variety of complex procurements for major shipbuilding and weapon systems programs. He has developed innovative acquisition strategies for Program Executive Offices, ensuring effective and efficient program execution, and has directed NATO programs, integrating the requirements and budgets of other countries into the acquisition planning process. His experience has included complex production, ship construction, major research and development, and international programs.

Mr. Gutermuth was selected to the Senior Executive Service ranks in August 2005. He has a master's of science degree in procurement and materials management from American University and completed the Business Resource Management Program from the University of Virginia's Darden Graduate Business School and the Senior Executive Fellows Program from Harvard University's John F. Kennedy School of Government.