

11th Annual Veterans and Small Business Training and Outreach Conference

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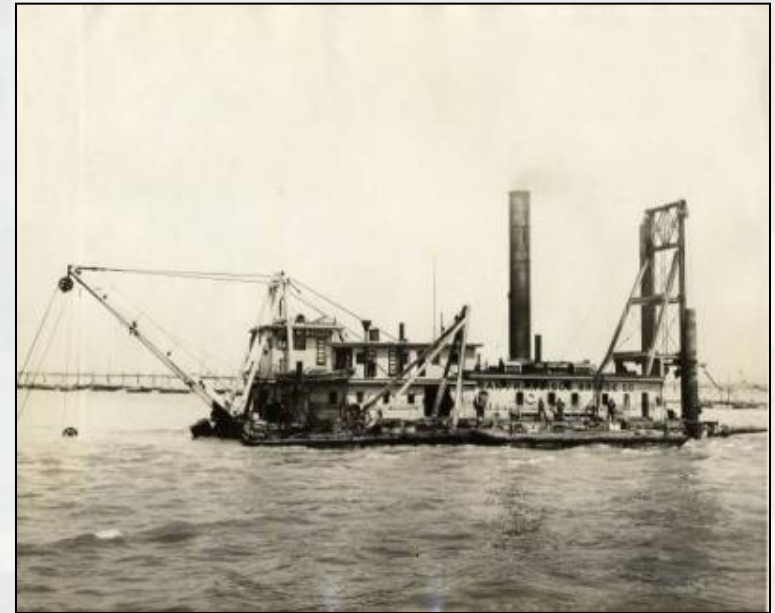
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BUILDING STRONG FROM NEW MEXICO ALL THE WAY TO THE PACIFIC!

Agenda

- **District Area of Responsibility**
- **Mission**
- **District Organization**
- **Leadership**
- **Program Funding**
- **Small Business**
- **Civil Works Opportunities**
- **Dredging Opportunities**
- **Dam and Recreation Opportunities**
- **Questions**

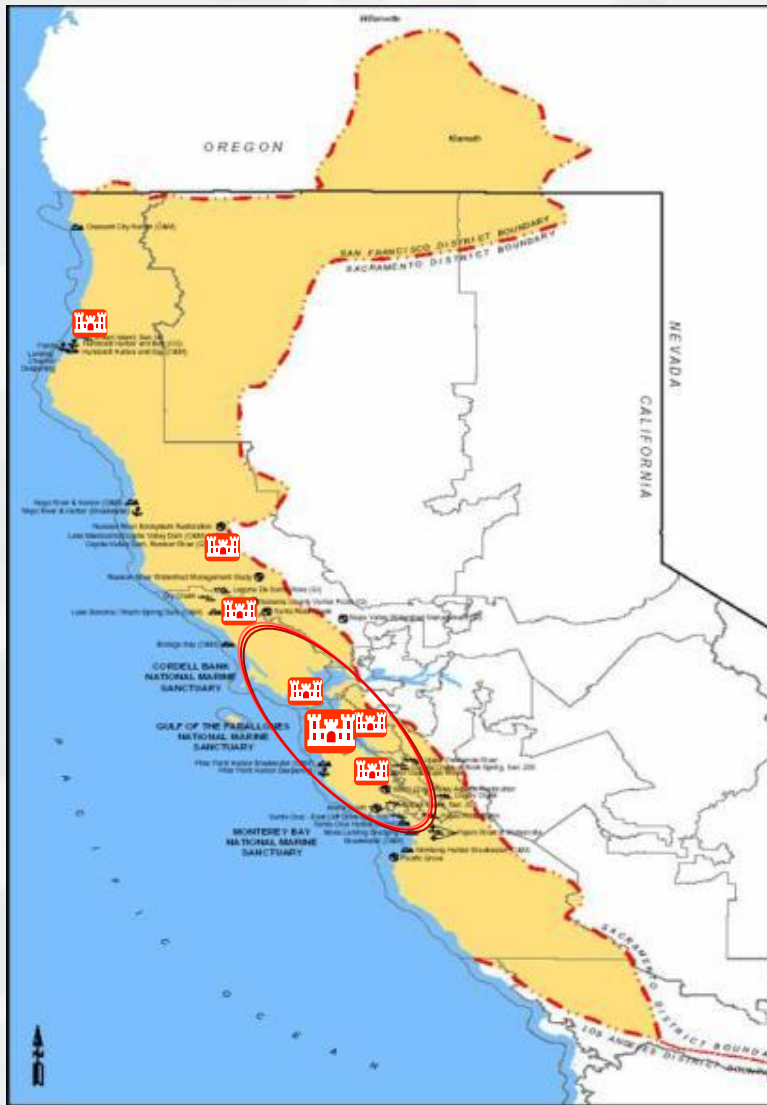


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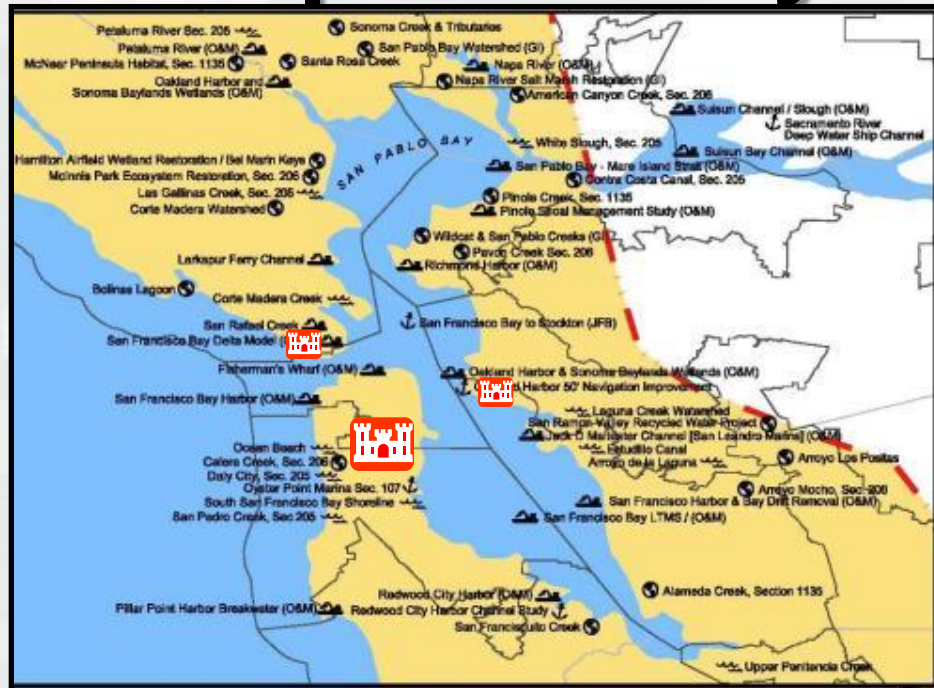


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District Area of Responsibility



18 Congressional Districts
 902 Miles of Coastline
 Bay Area is Center of Gravity



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USACE Mission: Provide vital public engineering Services in peace and war to strengthen Our nation's security, energize the economy and reduce risks from disasters

Mission

SPD Mission: Build on new and emerging engineering solutions and our enduring standards of excellence to deliver quality projects and services, and respond to National emergencies with our partners and stakeholders through inspired leadership, a world-class workforce, and enriched culture of discipline and innovation, to strengthen our Nation.

Deliver superior-quality projects and services, building on our standards of excellence in Civil Works, International and Interagency Support, and Water Resources; support the Nation's emergencies while forging innovative engineering solutions coupled with our partners and stakeholders through an elite workforce and leadership dedicated to strengthen our Nation.

SPN Mission Essential Task List

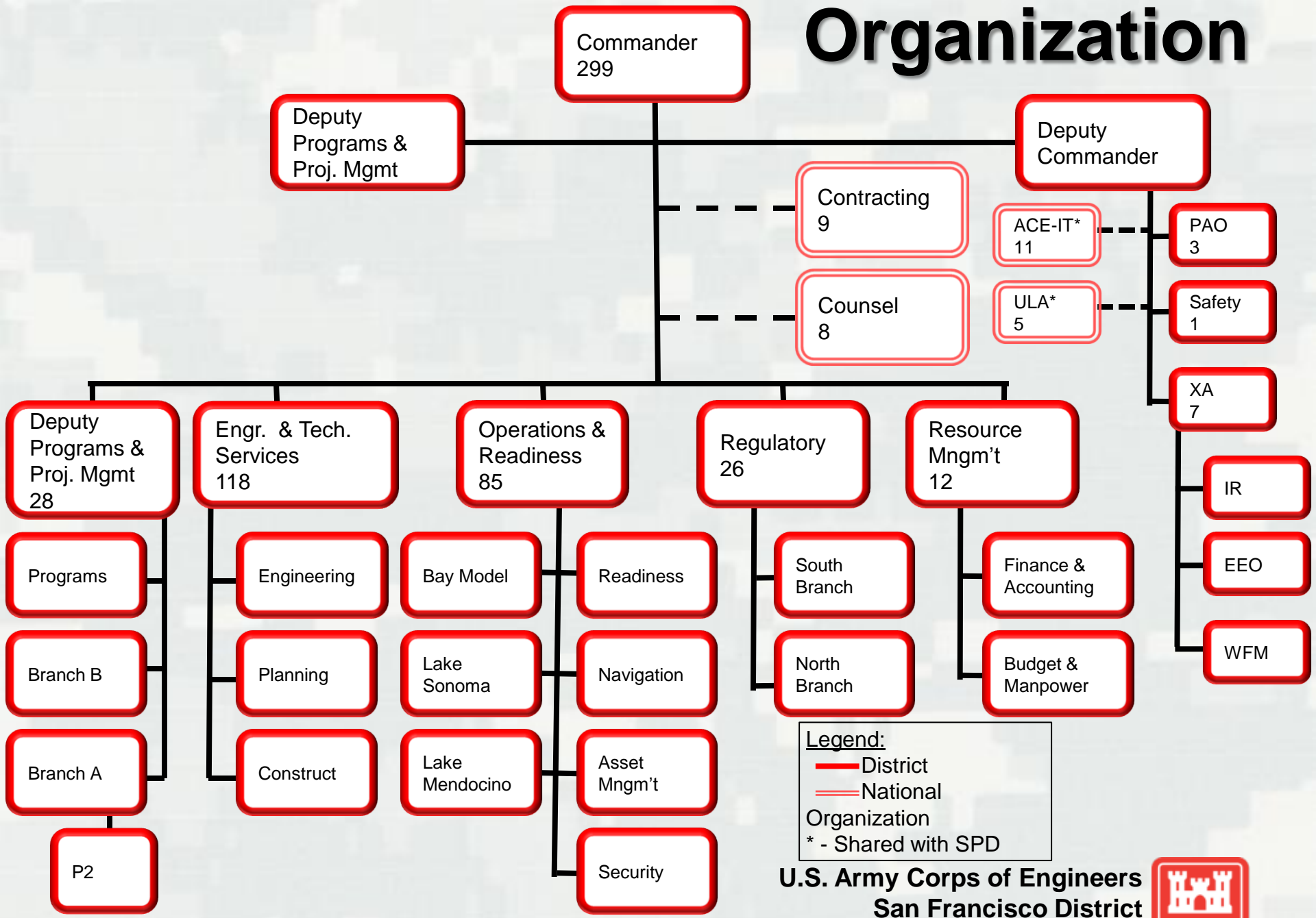
1. Respond promptly and effectively to Federal emergencies
2. Support the Nation's Overseas Contingency Operations with engineering expertise
3. Plan, design, construct, operate, and maintain civil works projects
4. Administer the Army Program to regulate activities in the waters of the U.S.
5. Maintain and operate dams and parks
6. Maintain and improve business practices
7. Recruit, train, and retain qualified personnel

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Organization



Legend:
 — District
 = National Organization
 * - Shared with SPD

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San Francisco Leadership

Commander



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Deputy Commander



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Deputy Program Management



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Eng. & Tech. Division



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OR Division



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Small Business Deputy



Rick Vredenburg
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Regulatory Division



Jane Hicks
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Valerie Lee
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Linda Hales
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District Counsel



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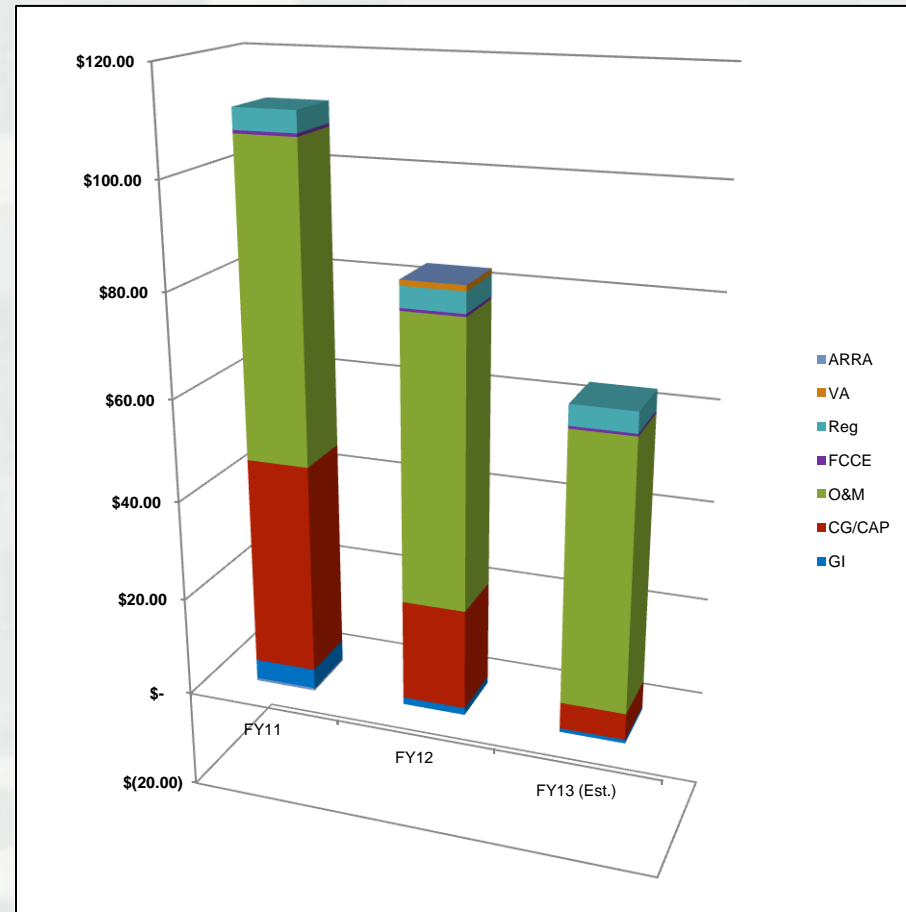
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Program Funding (millions)

App.	FY11	FY12	FY13 (Est.)
GI	\$4.0	\$1.43	\$0.75
CG/CAP	\$42.0	\$20.1	\$5.3
O&M	\$61.0	\$56.2	\$53.5
FCCE	\$0.6	\$0.53	\$0.5
Reg	\$4.0	\$4.0	\$4.0
VA*	\$0	\$1.1	TBD
ARRA	\$-0.5	\$0	\$0
Total	\$111.1	\$83.4	\$64.1



*SPN emerging IIS Program; Veterans Affairs' Sierra Pacific Network area which includes SPK and POH, totals \$130M.

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Small Business Program FY10-FY12

Category	FY10		Goal	FY11		Goal	FY12 (as of 3 Apr 12)		Goal
	Amount	%		Amount	%		Amount	%	
Total SPN Awards	\$77,903,641			\$59,200,621*			\$12,394,251		
Small Business	\$39,556,248	51%	33%	\$25,946,986	43.9%	25%	\$6,412,967	51.7%	32%
Small Disadvantaged Business	\$27,882,813	36%	18%	\$11,774,138	19.9%	20%	\$4,793,596	38.7%	15%
Women Owned SB	\$9,673,421	12%	5.8%	\$3,178,034	5.4%	6%	\$1,704,341	13.6%	5%
HUB Zone	\$8,882,901	11%	10%	\$1,591,598	2.7%	8%	\$3,903,868	31.5%	6.75%
Service Disabled Veterans	\$2,245,561	2.9%	3%	\$1,258,726	2.1%	3%	\$493,610	4%	3%
8(A)	\$390,406,917	23%	N/A	\$9,452,043	16%	N/A	\$4,562,766	36.8%	N/A

*One Award was over 24% of total awards



Legend
Met USACE Goal
Statutory Met or \geq 80% Goal
Statutory not Met or $<$ 80% Goal

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Civil Works Opportunities



- **San Francisco VA Medical Center Seismic Upgrade (IIS, \$5 to 10M)**

- ▶ Located in San Francisco, CA. The project is to conduct seismic upgrades to buildings 9, 10 & and new building 22.

- **VA Menlo Park Gero-Psych Treatment Facility (IIS, \$6 to 7M)**

- ▶ Located in Menlo Park, CA. The project purpose is to construct a single story 12,000 GSF clinical bldg in direct support of newly built 120-bed Gero-Psych Inpatient Facility.

Acquisition Strategy Pending Results of Sources Sought Announcements For the Following:

- **Napa River Salt Marsh Restoration (CG, \$7 to 10M)**

- ▶ The Napa Salt Marsh wetlands are located approximately 45 miles north of San Francisco, California, along the northern portion of San Francisco Bay.

- **Hamilton Wetlands Restoration (CG, \$3 to 5M)**

- ▶ Located on Old Hamilton Field Air Force Base in Novato, CA. This project allows for the beneficial reuse of up to 24 million cubic yards of dredged material. The project advances the beneficial use of dredge material from San Francisco Bay as part of the Long Term Management Strategy (LTMS).

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Expected Dredging – FY12



Richmond Harbor- Operations & Maintenance

➤ \$5 to 7M** 4th Quarter FY12 – Small Business Opportunity

** pending funding allocations

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Dam and Recreation Opportunities

- **Lake Mendocino / Coyote Dam / Lake Sonoma / Warm Springs Dam / Bay Model Visitor Center**
 - ▶ Janitorial Services at various locations
 - ▶ Recreation Area (campsite maintenance)
 - ▶ Landscape maintenance
 - ▶ Sewage pumping (portable restrooms)
 - ▶ Dumpster rental & Service
 - ▶ Primitive restroom pumping
- **Other Opportunities On a Site by Site basis**
 - ▶ Emergency generator rental
 - ▶ Campground equipment
 - ▶ Buoys and maintenance of water-related items
 - ▶ Many other small service contracts

Points Of Contact

- ▶ **Lake Mendocino:** Valerie Mavis 707-467-4225
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- ▶ **Lake Sonoma:** Susan Wilson 707-431-4511
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- ▶ **Bay Model:** Chris Gallagher 415-289-3009
christine.j.gallagher@usace.army.mil



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Greatness defined by our accomplishments.



<http://ice.disa.mil/>



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<http://www.spn.usace.army.mil/>



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