

Missile Defense Agency Office of Small Business Programs

UPDATE



Small Business Quarterly Newsletter ● FY10, Volume Q1, Issue 1

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Message from the Director

By Lee Rosenberg

Recently, the National Defense Industries Association (NDIA) hosted our first ever MDA Small Business Information Technology (IT) Conference in Colorado Springs. My sincere thanks go to them for a fantastic conference. We had over 150 folks attend, most of whom were small businesses interested in MDA's information technology requirements. From the feedback I received from the attendees, the conference was extremely successful in providing information on MDA's information infrastructure, future requirements and networking opportunities with various MDA incumbent IT contractors. The keynote speaker was our Chief Information Officer, Dr. James Armstrong. He, together with numerous people from his staff, provided a wealth of information and their briefings can all be viewed at www.dtic.mil/ndia/2009missile/2009missile.html along with the conference agenda.

Next, I'd like to take a moment to tell you about the Missile Defense Agency Small Business Advocacy Council. The council is comprised of many of MDA's large business prime contractors whose representatives are mainly the small business liaison officers for those companies. The MDA Office of Small Business Programs formed this business council for the purpose of sharing information and ideas on how to foster increased small business utilization on MDA large systems contracts. The council meets quarterly and has participated in both the Tennessee Valley Small Business Conference held in July in Huntsville and the recent MDA Small Business IT Conference mentioned above. If you attended either event, you will probably remember the great panel discussions held by the council. I view the Advocacy Council as an integral part of MDA's Small Business outreach program and a great tool to foster more small business participation on MDA contracts. I know all the members of the council are keenly aware of their responsibilities to maximize small business utilization on their contracts and are enthusiastic supporters of the council. You can find a list of council members and contact information at www.mdasmallbusiness.com/sbac/sbac. If you are interested in doing business with any of these companies, I would encourage you to email them with your capabilities and they can assist you in marketing your company throughout their organizations.

Finally, I'd like to bring you up-to-date on some of the major Agency procurement events on-going or coming up in the very near future. As you're probably aware if you are in the Advisory and Assistance Services (A&AS) business, the MiDAESS program proposals, covering all of MDA's A&AS requirements, are currently in source selection. For those that didn't participate as a team member or subcontractor on any of the proposals, I would encourage you to watch for the award announcements in the various capability groups that will be posted on the FedBizOpps as the source selection process completes its work and award decisions are made. You might be able to provide some niche capability in the future to the winning MiDAESS teams as they compete for task orders. Also, MDA shortly will be soliciting a specialized Decision Support System development and sustainment effort. We've already posted an RFI and held Industry Days for this effort. Look for the solicitation in the near future. MDA's Targets Directorate will

Message from the Director, cont.

be posting several upcoming solicitations for various classes of targets to be built. These efforts should provide good subcontracting opportunities for interested small businesses with manufacturing skills. These are just a few of the upcoming MDA acquisitions. I always suggest that you register on the FedBizOpps for MDA announcements. This way, you'll be sure to be informed as we publish requests for information, sources sought announcements, industry day information, solicitations and award announcements. Also, make sure you register in the MDA Small Business Directory and keep your information up to date. The website for this is [http://www.mdasmallbusiness.com/directory/EnterDUNS Number](http://www.mdasmallbusiness.com/directory/EnterDUNSNumber). We use this directory to do a lot of market research and to broadcast email announcements about upcoming procurements once public announcements are made.

As always, I, and the members of my staff, stand ready to assist.

MDA Office of Small Business Programs (OSBP)

By Jerrol Sullivan
Outreach Manager

The MDA OSBP continues its aggressive campaign targeting HUBZones and SDVOBs capable of providing products, services and technology applicable to MDA procurements. All business types, especially HUBZones and SDVOBs meeting these criteria, should visit our website to add their business profile, or contact the OSBP office so we can keep you informed about MDA procurement opportunities in the following areas:

- * Advisory and Assistant Services
- * Infrastructure Support Services (MDA facilities and information technology support)
- * Ballistic Missile Defense System (BMDS) Development (Subcontracting Opportunities, Small Business Innovative Research (SBIR) and Small Business Technology Transfer (STTR) programs

If you cannot make a trip to our office in Huntsville, AL, you can meet us on the road. Go to our website <http://www.mdasmallbusiness.com>

The Approach That Works Best When Marketing to the Missile Defense Agency (MDA)

By Jerrol Sullivan
Outreach Manager

Consider these tips for marketing your product, service, or technology to MDA:

- Start by "Doing Your HOMEWORK!"
 - Know what MDA does (Mission, Vision, and Goals).
 - Know what our large prime contractors do for MDA and what they buy.
 - No "one size fits all" - tailor your approach by,
 - Targeting your market within the Agency and our prime contractors
 - Tell us specifically where you fit (Ballistic Missile Defense System program, MDA functional area, prime's business unit)
- After doing your homework, meet with the MDA Office of Small Business Programs (OSBP)..
- Differentiators count.
 - Define your core strength (what you do best, what you are known for in the marketplace)
 - Show your unique value (why you are special, reliable, more effective than current process)
- Respond to sources sought synopses posted on FedBizOpps, direct and indirect requests from MDA.
- Monitor FedBizOpps for Industry Day announcements and other solicitations from MDA.
- Upload your profile on our website at www.mdasmallbusiness.com
- Translate relevancy of your past performance-don't expect your prospective customer to do it.
- Don't discount subcontracting opportunities- it can get you in the front door.
 - Attend conferences to hear MDA briefings, network, and meet 1-on-1 with prime contractors to tell them about your capabilities and how you can help them.
 - Bring business ready solutions to the primes before the final RFP is posted.
- Remember, nothing sells like great performance!

Do Your HOMEWORK!"

The Mentor-Protégé Relationship

By Christopher Evans
Specialty Programs Manager

The Mentor-Protégé relationship can be a complicated one if it is not managed thoughtfully and with a plan for success of the protégé. One of the objectives of the program is to make the Mentor-Protégé relationship effective for both parties. Mentoring is a two-way effort that benefits the mentor and protégé, particularly when both companies have an understanding of how to make it work.

A mentoring company advises counsels, coaches, guides, tutors, teaches, and is a confidant that can be trusted for valuable perspective. A simple conversation with one's mentor should be uplifting because it helps bring clarity and a sense of new possibilities to the protégé. A mentor listens and provides a sounding board and advice. Mentors help protégés set important goals and foster the development of skills to reach the goals. Mentors have an ongoing commitment to help protégés reach these goals in a planned manner over certain period of time.

A protégé is the recipient of support from the mentor, who provides direction, welfare, and coaching to promote a roadmap of success for the protégé's company. A protégé must be able to identify what is needed and from whom it is needed. Mentors exist in every city. The challenge is to find a mentoring company that can provide the assistance required. This may mean going outside of your city or state to find a mentor. Understanding the company's goals and aspirations will enable protégés to identify the right mentors. Think about the types of responsibilities and challenges your company faces and find out if your prospective mentor has experience in these areas. A protégé company must take responsibility for their own development and have realistic expectations and an appreciation of mentoring companies. Protégés should be well prepared before meeting their mentor and think of ways they may also offer assistance so that the program is mutually beneficial for both.

Being a protégé can help a company grow in various aspects. In order to learn more about themselves, the company may first do a lot of introspection. A protégé company can create or revise their company's vision statement, develop a plan to achieve their goals, improve upon their weaknesses, and overcome their challenges with the support of another company – their mentor. A vision greatly benefits a company with realization of where they want to be in the next one to five years or more. By working with a mentor, protégés achieve greater clarity and are able to implement their vision.

What do Mentors and Protégés do together? Communicate, communicate, and communicate. The Mentor-Protégé relationship can begin by sharing past experiences, company paths, and how each reached where they are today. They can learn about each other's goals, plans, skills, and strengths. They may attend meetings, conferences, events, and even work

together on contracts. Exchange materials, articles, publications, and discuss them. One of the most important activities is to network and interact with people from other companies and introduce each other to new people who could be of help. Remember to follow through on commitments as a matter of integrity. Be sensitive to cultural and other differences by respecting and accepting the other company's style and approach. Keep in mind to treat conversations with confidentiality.

Finally, mentors must provide encouragement frequently with honesty and tactfully assist the protégé to recognize areas needing improvement or new thinking. Often, it is best to reserve judgment and try not to say "Yes" or "No" too quickly. Instead, pay attention to the uniqueness of the company and the protégé's special talents. Remember the stated goals of the mentoring-protégé relationship and try to stay focused in areas that will help the protégé most directly.

Call to MDA's Large Business Contractors and Contracting Officers -- Collaboration and Follow-through Required for eSRS Success

By Scott Crosson
Subcontracting Program Manager

The Electronic Subcontracting Reporting System (eSRS), implemented within the Department of Defense in October 2008, is an electronic, web-based system for subcontract reporting that replaced the manual paper forms SF 294 and SF 295. eSRS provides a single point of entry for subcontracting requirements and reports. Individual and summary reports are submitted semi-annually during the contract and are due April 30, Oct 30 (30 days after the reporting period ends) and upon contract completion. The first year under the new system has been a learning experience for all and while many have encountered challenges and frustrations, some individuals and organizations have established processes for timely, efficient and accurate processing of reports.

We need your help! MDA's eSRS Agency Coordinator is responsible for managing the agency's compliance with regulatory reporting requirements and must convey regularly to the Office of the Secretary of Defense information on outstanding or "pending" reports. Reports submitted via eSRS should be accepted or rejected by the next higher tier or contracting officer within two weeks. A little advance coordination combined with timely actions by responsible individuals will help preclude unnecessary administrative investigation and rework.

Although eSRS is intended to streamline and improve subcontract reporting and record keeping, it is not necessarily a "fire and forget"

Continued on Page 4

eSRS Success, cont.

system. One of the biggest challenges we face with lower tier reports is the use of incorrect points of contact for next higher tier (accepting) organizations. Report initiators should confirm before submission that the contacts they list are in fact responsible for acceptance of reports and have access to eSRS. Submitters should also follow-up on reports that are not accepted within two weeks of posting to eSRS. MDA prime contractors must establish internal processes and contractual language to ensure accurate and timely reporting by large business subcontractors at all tiers. With a small amount of advance planning and communication, report submitters can help make the eSRS process efficient and effective. For assistance with eSRS, including general guidance FAQs and training materials go to <http://www.esrs.gov>. Industry representatives may also contact the eSRS help desk at <http://www.esrs.gov/utills/contactUsHelp?ind=1>. Contracting Officers may contact their Agency Coordinator, Scott Crosson at (256) 955-4406.

New Missile Plan Serves Same Objectives, Officials Say

By John J. Kruzal,
American Forces Press Service



House Armed Services Committee ranking member Rep. Howard P. "Buck" McKeon (R-CA) (C) welcomes Missile Defense Agency Director Lt. Gen. Patrick O'Reilly (R) before a hearing of the committee about missile defense October 1, 2009 in Washington, DC. The officials from the State and Defense departments defended the Obama Administration's decision to restructure the United States' missile defense systems in eastern Europe, particularly in Poland and the Czech Republic. *Photo by Getty Images*

The adoption of a new U.S. missile defense approach does not represent a departure from earlier objectives nor was it influenced by U.S.-Russian relations, top Defense Department officials said today.

Like the old system that would have placed missile defense equipment in Poland and the Czech Republic, the proposal announced last month places priority on protecting the United States, American troops abroad and NATO allies on the European continent, Marine Corps Gen. James E. Cartwright, vice chairman of the Joint Chiefs of Staff, told lawmakers.

"Our recommendations are not a departure from the objectives," he told the House Armed Services Committee, referring to what he called the three-layered approach.

As opposed to earlier plans to build ground-based components in Eastern Europe, defense officials have said a new sea-based approach is better suited to intelligence on Iranian threats and would provide protection sooner.

Some have interpreted this move away from the plan to place advanced radars in the Czech Republic and 10 ground-based interceptors in Poland as intended to gain political favor with Moscow, which vocally opposed the ground-based approach. But in her remarks to the committee today, Michele Flournoy, undersecretary of defense for policy, emphasized that the decision to alter the missile defense system's architecture was aimed at better securing American interests.

"We certainly welcome Russian interest in the new approach, as well as potential Russian cooperation in sharing data from their radars. But this is not about Russia," she said. "It never has been about Russia. Regardless of the Russian reaction, we will continue to do whatever it takes to ensure our security and those of our partners and allies."

In December 2006, when intelligence suggested the development of Iran's intercontinental ballistic missile was the foremost threat to the United States and its allies, Defense Secretary Robert M. Gates recommended to then-President George W. Bush that the United States adopt the ground-based approach.

But with current intelligence reports suggesting Iran is moving faster to develop its shorter-range missiles, Gates has said the new architecture better protects the United States and its European allies.

"The original program that I recommended would have had no capability against short- and medium-range missiles until probably 2018," Gates said at a Pentagon news conference last month. "What the new system provides is some capability beginning in 2011 that will grow steadily each year in terms of its sophistication and its coverage of Europe. The next phase would begin in 2015."

Gates -- a former CIA director -- said the new arrangement is preferable even if U.S. intelligence assessments that indicate Iran is more focused on developing short and mid-range missiles over long-range capabilities prove incorrect.

Flournoy amplified that position at today's hearing, saying the previous configuration was based on threat information and technology that is now outdated.

“Circumstances have changed since then,” she told lawmakers. “First, the intelligence picture has evolved. And second, we have made major strides in missile defense technologies and capabilities in just the last few years. We are now in a position to put in place a far more effective missile defense system more rapidly than just a few years ago.”

An additional drawback to the previous plan was that ground-based interceptors designed to deal with no more than five enemy missiles at once were prone to being overwhelmed by a larger salvo fired simultaneously, Army Lt. Gen. Patrick J. O'Reilly, director of the Missile Defense Agency, told lawmakers.

“The previously proposed European defense architecture was insufficient to protect NATO and our forward-based forces, and provide redundant coverage of the United States homeland,” he said.

President Barack Obama's announcement of the new program last month puts the United States on track for a four-phase missile defense program with the ultimate goal being a robust, interconnected, multinational system.

Deploying the Navy's ships equipped with the Aegis weapons system to the region by 2011 drives the new plan's initial phase. Their Standard Missile 3 interceptor has passed several tests in the past two years, and forward-position Army radar systems will support them.

LTG O'Reilly Speaks to Next Generation Workforce at University Visits

By Leah Garton, MDA Shield



LTG Patrick J. O'Reilly, Director of the Missile Defense Agency, speaks to students at Alabama A&M University about the mission of MDA and potential job opportunities within the agency for recent graduates.

Outside of his normal routine of duties as director of the Missile Defense Agency, LTG Patrick O'Reilly has put a special emphasis this fall on visiting several universities to speak with his potential next generation workforce about the Missile Defense Career Development Program and the importance of MDA's mission.

The general visited the campus of Prairie View A&M University in Prairie View, Texas. He was accompanied by retired LTG Julius W. Becton, who had served as a past president of the school.

“While the workforce within the Agency is already diverse, we are constantly seeking new talent and ideas that a younger workforce often brings,” O'Reilly told the students at PVAMU.

He spoke with the students about the numerous opportunities that are available to graduates in the areas of engineering, mathematics, and business.

“Many of our employees in their 50's are not planning to relocate their families as a result of BRAC,” said O'Reilly. “Therefore, we need students like you to fill these positions.”

LTG O'Reilly visited the campuses of both the University of Alabama in Huntsville (UAH) and Alabama A&M University. The director spoke to standing-room-only crowds at both schools.

“I am here today to convey that the senior person in this organization considers you terribly important to our future,” said O'Reilly as he spoke with them about the opportunities that exist right in their own back door.

“You are at an advantage and the students here in Huntsville have an edge,” he said explaining that the students have an advantage in proximity. “We do not have to convince you of Alabama's charms because you are here and you already know them for yourself.”

Aside from speaking to the students, LTG O'Reilly also had the opportunity to take tours of some of the engineering facilities and discuss areas of potential research at the universities.

“We are finding that this is an area of untapped resources here, and we are really excited about that,” said O'Reilly after visiting UAH and Alabama A&M. “We're looking for creativity, intellect, drive and passion in the research faculties. And we're finding that here.”

These university visits have allowed LTG O'Reilly to place an emphasis on recruiting, advanced technology research, community outreach, and improving the diversity of the agency's workforce. He plans to make several more university visits in the near future.

Successful Space Tracking Surveillance System Demonstrator Satellites Launch

By MDA News Release



The United Launch Alliance Delta II rocket with Space Tracking and Surveillance System - Demonstrator, or STSS-Demo, spacecraft leaps from Launch Pad 17-B at Cape Canaveral Air Force Station amid clouds of smoke. STSS-Demo was launched by NASA for the U.S. Missile Defense Agency. *Photo by NASA/Regina Mitchell-Tom Farrar*

The Missile Defense Agency, supported by the National Aeronautics and Space Administration, the U.S. Air Force Space and Missile Systems Center Missile Defense Systems Group and the commercial United Launch Alliance, successfully launched two Space Tracking and Surveillance System (STSS) Demonstrator satellites from Launch Pad 17-B at Cape Canaveral Air Force Station, Fla. The satellites were launched in tandem on a Delta II 7920-10 launch vehicle into low-Earth orbit.

In orbit the satellites will use onboard infrared sensors to detect, track and discriminate ballistic missiles throughout their trajectories for the layered Ballistic Missile Defense System (BMDS). The satellites will communicate with the BMDS via the Missile Defense Space Experimentation Center at Schriever Air Force Base, Colo., and connect to the BMDS Command, Control Battle Management and Communications (C2BMC) system. The satellites will contribute to the BMDS test bed, which will assess STSS system capabilities and its ability to operate in concert with other parts of the multi-layered missile defense architecture.

STSS is a key component in MDA's development of a space-based sensor layer to detect missile launches, provide continuous target tracking, and pass track data to missile defense interceptors with the accuracy and timeliness necessary to enable successful target interception. Each satellite is equipped with an acquisition and a tracking sensor. On-orbit sensor performance will be tested in a series of scheduled events involving ground targets, airborne targets and short and long range ballistic missile targets.

The BMDS space sensor layer will provide combatant commanders with the ability to continuously track strategic and tactical ballistic missiles from launch through termination. Early launch detection and continuous midcourse tracking of target missiles will significantly increase the engagement time and defended area of the BMDS.

MDA News Release: Second THAAD Battery Activated

By MDA News Release



The U.S. Army today activated its second Terminal High Altitude Area Defense (THAAD) battery during a ceremony at Fort Bliss, Texas. THAAD is a defensive weapon system developed by the U.S. Missile Defense Agency, a joint service organization within the Department of Defense.

The ceremony marked the activation of A Battery/2nd Air Defense Artillery Regiment, 11th Air Defense Artillery Brigade, 32nd Army Air and Missile Defense Command. The battery's equipment will consist of THAAD interceptors, launchers, a fire control and communications unit and radar. The commander of the new unit is Capt. Brendan McShea.

Col. Joseph DeAntona of 11th Air Defense Artillery "Imperial" Brigade and Col. Bill Lamb of the Missile Defense Agency officiated at the ceremony. Lamb is the THAAD project manager.

A Battery, 4th Regiment, is A-2 ADA's sister unit and was the first THAAD unit in the U.S. Army. The unit was activated at Fort Bliss in May 2008 with a mission to strategically deploy conducting missile defense in support of geographic combatant commander's priorities.

THAAD has undergone several years of rigorous testing, designed to push the system into increasingly stressful and operationally realistic scenarios. Since the current round of testing began, THAAD has intercepted every target it has flown against. THAAD is the only defensive weapon that is specifically designed to destroy incoming ballistic missiles both inside and just outside the earth's atmosphere. It provides protection to deployed troops around the world, as well as to other important assets and population centers against short to medium range ballistic missiles in the terminal, or final, phase of flight. THAAD is an element of the layered, integrated Ballistic Missile Defense System designed to protect the United States, our allies and friends against all types of ballistic missiles in all phases of flight.

The prime contractor for the THAAD missile defense element is Lockheed Martin.

MDA Helps Influence Student Careers at Adventures in Engineering

By Leah Garton, MDA Shield



Several MDA employees in Huntsville participated in the Ninth Annual Adventures in Engineering Day by encouraging area high school students to consider a career in engineering, math, or science.

Adventures in Engineering (AIE) is a Junior Achievement program that allows high school juniors the opportunity to meet various types of engineers on Redstone Arsenal in order to promote science and engineering disciplines as a potential college major and career choice.

The Missile Defense Agency, U.S. Army Aviation and Missile Command, U.S. Army Space and Missile Defense Command, NASA Marshall Space Flight Center, and Missile and Space Intelligence Center made up some of the locations visited on Redstone Arsenal by over 300 high school students from schools across north Alabama.

Adventures in Engineering offered the students an opportunity to observe what engineers do on a daily basis and provide them with a better understanding of the different types of engineers and professions.

Students visited the Von Braun II facility in order to learn how engineering plays a part at the Missile Defense Agency. Ms. Tammie Terry, Functional Director of the Missile Defense Career Development Program, was on hand to welcome the students and talk with them about potential career opportunities within the agency. She also had the pleasure of introducing the various speakers that addressed the five different groups of students that visited the facility throughout the day.

This year's speakers included the following individuals: Mr. Judd Carpenter, Ms. Patty Gargulinski, Ms. Lisa Laurendine, Dr. Brent Romine, and Dr. Pamela Knight.

Although the speakers each presented various messages, there were a few similarities between some of their briefings. Mr. Carpenter, Ms. Laurendine, and Dr. Knight got some of the students up and moving through an activity using tennis balls. The object of the game was to demonstrate to the students the difficulty involved in hitting a bullet with a bullet.

"This is where the technology is currently," said Mr. Carpenter as he explained the idea behind hitting a bullet with a bullet using kinetic energy. "You guys get to help with where the technology is going."

Ms. Gargulinski spoke with the students about how to choose a career path. "What is it you like to do now?" she asked. "Take the things that you already enjoy...like, math and science, and apply those skills toward your potential career."

Ms. Gargulinski also showed the students several profiles of young engineers currently employed with MDA. The profiles showed the types of work done by young engineers, the various locations that they work at across the world, and the types of degrees that they hold. She gave the high school students an idea of what a beginning career as a young engineer might look like at MDA.

Ms. Laurendine and Dr. Knight both spoke to their individual groups about the various types of engineering fields to consider and what a person in that particular field would do. They spoke to the students about how the engineering development process works as well as some of the different fields to consider including chemical, civil, electrical, industrial, environmental, systems, etc.

"There are numerous opportunities in every engineering field, so don't be scared to try different things and see where your interests lie," said Ms. Laurendine.

Dr. Romine took a different, yet fascinating approach with his brief. His message was that there are some things that Google can't do that we at MDA can do! Everyone knows the excitement and fascination of working at companies on the leading edge of technology like Google or Apple. Dr. Romine spoke with the students about the complex technological work MDA does that has a worldwide impact. Specifically, he spoke with them about the events and details leading up to the successful satellite shoot down in February of 2008.

"These are the type of experiences you can't get at Google or Apple, but are very technology advanced and challenging," said Dr. Romine.

In addition to the speakers at MDA's facility, Brig. Gen. Terry Feehan, Deputy Program Manager of the Ballistic Missile Defense System, served as guest speaker to all of the students during their lunch assembly.

Brig. Gen. Feehan presented the students with a message of encouragement to dream big and aim high no matter what their circumstances. The general spoke with the students on a real level about the difficult circumstances he faced as a teenager. However, his life was changed when two of his high school teachers challenged him to maximize his potential and rise above the path he was currently headed towards.

“No matter where you are today, you can still change your future,” said Brig. Gen. Feehan as he presented the students with the challenge to rise above their own life circumstances.

“Do what you can to maximize your potential and your future and do not limit your opportunities,” said Brig. Gen. Feehan.



Sept. 30, 2009: Brig. Gen. Terry Feehan, Deputy Program Manager of the Ballistic Missile Defense System, speaks to students at Adventures in Engineering during their lunch assembly. The students were intrigued by the general's message of encouragement to dream big and aim high no matter what their circumstances.

Sept. 30, 2009: Tammie Terry, Functional Director of the Missile Defense Career Development Program, provides Adventures in Engineering student's information about MDA's student employment programs.



2009 Calendar of Events

November 30 – December 3, 2009
Defense Manufacturing Conference
(DMC 2009)
Orlando, FL

December 2, 2009
Federal Business Connections
Conference with Congressman
Robert
Aderholt
Hanceville, AL
(MDA OSBP will attend)

December 2 – 3, 2009
13th Annual Small Business
Conference
McLean, VA

December 10, 2009
Missile Defense Agency Tabletop
Expo
Huntsville, AL
(MDA OSBP will attend)

March 22 – 24, 2009
8th Annual AIAA Missile Defense
Conference
Washington, D.C.
(MDA OSBP will attend)
2009) – Orlando, FL



Small Business Legislative Updates

This section of our newsletter is dedicated to current and upcoming legislation affecting the small business community.

H.R.2299

Title: To amend the Small Business Act to enhance services to small business concerns that are disadvantaged, and for other purposes.

Sponsor: Rep Rush, Bobby L. [IL-1] (introduced 5/7/2009)

Cosponsors: (33)

Latest Major Action: 5/7/2009 Referred to House subcommittee.

Status: Referred to the Subcommittee on Contracting and Technology.

H.R.2568

Title: To amend the Small Business Act to ensure fairness and transparency in contracting with small business concerns.

Sponsor: Rep Johnson, Henry C. "Hank", Jr. [GA-4] (introduced 5/21/2009)

Cosponsors: (15)

Latest Major Action: 5/21/2009 Referred to House subcommittee.

Status: Referred to the Subcommittee on Contracting and Technology.

H.R.2767

Title: To amend the Small Business Act to extend and improve the Small Business Innovation Research Program and the Small Business Technology Transfer Program, and for other purposes.

Sponsor: Rep Graves, Sam [MO-6] (introduced 6/9/2009)

Cosponsors: (None)

Latest Major Action: 6/11/2009 House committee/subcommittee actions.

Status: Forwarded by Subcommittee to Full Committee by Voice Vote.

H.R.2772

Title: To amend the Small Business Act to enhance the Small Business Innovation Research Program and the Small Business Technology Transfer Program, and for other purposes.

Sponsor: Rep Schock, Aaron [IL-18] (introduced 6/9/2009)

Cosponsors: (None)

Latest Major Action: 6/11/2009 House committee/subcommittee actions.

Status: Forwarded by Subcommittee to Full Committee by Voice Vote.

H.R.2862

Title: To direct the Administrator of the Small Business Administration to provide education and resources to small business concerns that assists such concerns to protect themselves from phishing, and for other purposes.

Sponsor: Rep Space, Zachary T. [OH-18] (introduced 6/12/2009)

Cosponsors: (None)

Latest Major Action: 6/12/2009 Referred to House Committee.

Status: Referred to the House Committee on Small Business.

GATR Technologies to Supply Satellite Terminals to DoD

Reprinted from Business Wire

GATR Inflatable Satellite Terminal



GATR Technologies has been awarded a contract, and its first two task orders, from the Department of the Navy Space and Naval Warfare Systems Center Atlantic to supply satellite terminals to the Department of Defense and other agencies as an evolutionary technology insertion to reduce the tactical footprint of large-aperture, deployed satellite communications systems. The term of the contract is one year with four one-year options with a total ceiling value of \$26 million.

GATR Technologies is a small business specializing in supplying inflatable antenna systems to the Department of Defense, diplomatic and intelligence agencies. "This contract type allows us to respond and deliver more effectively to DoD and other agencies that wish to field our technology," states Paul Gierow, President at GATR Technologies. "We're proud to serve the American Warfighter with quality communications systems that really impact the way our soldiers, airmen, sailors and marines send and receive information in remote or forward deployed situations."

About the GATR Antenna System

The GATR Antenna System is a deployable inflatable satellite communication terminal serving the military, public safety and broadcast sectors. GATR's unique inflatable design enables deployment of a 1.8, and 2.4 meter terminals in as few as two airline checkable cases, simplifying transportation and set-up and making it ideal for first-in deployments, remote applications and contingency scenarios. The patented design combines the transmission power advantages of a large aperture/high-bandwidth antenna with the low weight and portability of a much smaller antenna.

About GATR Technologies

Incorporated in 2004, GATR Technologies develops and manufactures the inflatable satellite communications terminal. GATR's unique, patented design enables deployment of large aperture satellite terminals packaged in as few as two airline checkable cases, making it ideal for first-in deployments, remote applications and contingency scenarios where transportation and space are limited (includes Military, Public Safety and Broadcast markets). GATR also provides custom engineering services in these markets. More information can be found at www.gatr.com.

Websites of Interest

Missile Defense Agency (MDA)
<http://www.mda.mil>

MDA Office of Small Programs
<http://www.mda.mil/smallbusiness>

MDA SBIR and STTR Programs
<http://www.mdasbir.com>

Fed Biz Opps - (MiDAESS)
<https://www.fbo.gov>

MDA Business Acquisition Reporting Bulletin Board (BARBB)
<http://www.mda.mil/barbb/barbb>

Electronic Subcontracting Reporting System (eSRS)
www.esrs.gov

MDA Technology Applications Program (Technology Transfer) www.mdatechnology.net

U.S. Senate Committee on Small Business & Entrepreneurship
<http://sbc.senate.gov>

The OSBP Staff

Lee Rosenberg
Director

Donna Cancel
Deputy Director

Scott A. Crosson
Subcontracting Program Manager

Christopher Evans
Specialty Programs Manager

Jerrol Sullivan
Outreach Manager

Jennifer Pigott
Program Manager, PbSi

Chad Rogers
Mentor Protégé Technical Lead, PbSi

Kim Starks Mathews
Outreach Specialist, PbSi

Nancy Hamilton
Administrative Assistant, EMC

OSBP Main Office Numbers
Telephone: 256-955-4828
Facsimile: 256-313-0435

OSBP Main Office Mailing Address
ATTN: MDA/DAS
Building 5222, Martin Road
Redstone Arsenal, AL 35898

For additional information regarding subcontracting activities at MDA, please email us at subcontracting-oversight@mda.mil

For additional information regarding outreach activities at MDA, please email us at missiledefenseAgencyoutreach@mda.mil

MDA OSBP Welcomes A New Team Member



Chad Rogers serves as Technical Lead for the MDA Small Business Mentor Protégé Program. Prior to working at MDA, Chad worked as Strategic Contracts Manager and Business Development at WILL Technology in Huntsville. Chad has over 15 years experience of Management and Business Development experience in telecommunications and earned his Lean Six Sigma Green Belt in March 2009.

MDA OSBP Website



The MDA Office of Small Business Programs (OSBP) has created a .com website (www.MDASmallBusiness.com) to help serve MDA and its relevant small business community needs. The site hosts data provided by small businesses invited to create and manage their profiles which in turn enables MDA personnel and support staff to conduct market research and identify company capabilities as we consider possible future small business set-asides.