



Missile Defense Agency
Office of Small Business Programs
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July 2016

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**Message from the Director,
 Lee Rosenberg**

The Missile Defense Agency (MDA) is very dependent on those who develop new technologies that we can leverage to improve the capabilities we field to the warfighter in the Ballistic Missile Defense System (BMDS) to address the ever growing ballistic missile threat posed by our adversaries around the world.

Our environment is certainly not static, and, as the ballistic missile threat grows in both numbers and sophistication, so must our BMDS to meet this ever changing threat. To do this we rely, in part, on new technologies to enhance the performance of our fielded systems and to develop the next generation of systems to cope with the future threat. This article is aimed at those innovative small businesses that develop the types of new technologies that will allow us to stay ahead of that threat.

Many of you may not know it, but the MDA has the fourth largest Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) Programs in the Department of Defense (DoD). These programs are specifically set-aside for small businesses for the purpose of funding promising new technology development for eventual inclusion in our programs of record. The Agency also participates in DoD's Rapid Innovation Funding (RIF) Program. This program is designed to fund emerging technology development that can be fielded within three years of the start of the funding. SBIR/STTR technologies, as well as other technologies developed by small businesses, are given priority for funding in the RIF Program. Even if your firm has developed a technology that doesn't fit a particular topic the Agency is soliciting under the SBIR, STTR, or RIF program, there is another avenue to get that in front of our advanced technology folks. We have a standing Broad Agency Announcement (BAA) that allows you to submit white papers against some broad technology topic areas. That BAA is our Advanced Technology Initiative, or ATI BAA, and is issued every two years as a standing BAA. If you're interested in this BAA, you should register in Federal Business Opportunities (FedBizOpps) for that announcement because the BAA is amended periodically to update or change topics. Of course, our large weapons systems developers and integrators are

also looking for innovative technologies to improve the systems they are designing and building for us.

With regard to the SBIR Program, MDA normally has topics in an annex to the second SBIR solicitation issued by the DoD. Usually in the May timeframe. The website where the solicitation is issued is on the back of this publication. This solicitation contains topics covering a broad range of needed technology development across a large segment of the physical sciences. The advantage of this program is that you maintain much more intellectual property rights to the technology you develop than is otherwise normally present when the Government funds technology development. This means that as your technology is used in programs of record, you still maintain significant data rights to your inventions and innovations, which you can then negotiate with the Government or other contractors for the right to use your technology. The Agency also participates in the two STTR solicitations issued by DoD each year as well, although we have fewer topics in those solicitations. The STTR program allows you to partner with universities and non-profit laboratories to help bring technology out into the DoD or other market places. Finally, the Agency usually has several topics in the BAA issued by the Office of the Secretary of Defense (OSD) Office of Small Business Programs (OSBP) for 4th Estate RIF program. This BAA is usually issued in the September timeframe. The program is often used to help fund the infusion of more mature technology advancements into systems that are currently fielded to the warfighters.

Many who want to participate in these small business targeted technology development programs are new to doing business with the Government or the DoD. The Federal Acquisition Regulations (FAR) and Defense Federal Acquisition Regulations Supplement (DFARS) guide the contracting done in support of these programs. This type of contracting is radically different from contracting in the commercial marketplace. If you are new to Government contracting, you'll want to become familiar with these documents before putting your proposals together. You'll also want to insure that you are registered in the System for Acquisition Management (SAM) (www.sam.gov) and obtain a DUNS number and CAGE code for your business. This is a must to do Government contracting.

Continued on Page 2



When talking to small businesses at outreach events, some did not know that the Office of Small Business Programs (OSBP) even existed until they met us at the event. The question that we receive the most is one that is probably the easiest to answer, which is... "Are there offices like yours within the federal government?" The answer to

that question is a resounding YES! So the follow up question is always, "well how do I find your counterpart in XYZ Agency?" The answer to that question might just be a little harder, so you have to put your sleuth hat on and do a little research.

An interesting fact is that EVERY Federal Agency with a procuring activity has some sort of an Office of Small Business Programs! If their agency buys anything, there is an advocate working for you to ensure that Small Businesses are represented in the acquisition process. So how do you ensure that this OSBP representative knows what your capabilities are AND more importantly, how do you find them? If they happen to be located here in Huntsville on Redstone Arsenal, you can contact our office and we will be glad to send you the latest copy of the contact information for everyone from Army Contacting Command, to NASA Marshall Space Flight Center and even the Defense Logistics Agency (plus 7 more).

If you want to concentrate specifically on one Agency, like ARMY, or NAVY or even NSA or DIA, then Google can be your greatest friend. You can Google almost any government agency, along with the OSBP behind it, and a vast wealth of information avails itself to you. A short test of this theory by Googling Army OSBP, takes you to the Department of the Army Office of Small Business Programs website. On this site, there are links to register your small business with their database, as well as information on what the Army buys, a list of their Small Business Specialists and a list of their Calendar of Events. If Army is a target area, this information can be invaluable to you by scheduling an appointment (either via telecon or face to face) to discuss where you think your company can help the Army with their procurement needs.

Let's get a little more difficult, and google the National Security Agency OSBP. This gives you the same type of information as Army and Missile Defense Agency, and helps you understand how your company might be able to help the NSA with its mission. There are numerous other Agencies that are available to you also. You can find others by going to www.acq.osd.mil/osbp/offices/ which will show you the "other defense agencies" and give you more of a one stop shop on how to do business with their agencies.

If you have any questions on how to schedule an appointment with our office, feel free to call us at 256-450-2872 or email us at outreach@mda.mil and we will help you any way we can.

Genna Wooten

Continued from Page 1...

When putting together your proposal for the technology you wish to develop, keep the end user of that technology in mind. You'll have a much more persuasive argument for why MDA should fund your development effort if you can "connect the dots" and show how your technology will enhance the capability of the BMDS or address technology gaps that will improve the systems fielded to the warfighter. Also, be sure and address all the information that is asked for in both the solicitation and any annexes or supplemental information provided. This is especially critical since your proposal is the only documentation considered during the evaluation of proposed technology development for funding. If you don't "answer the mail" with your proposal, you run the risk of not receiving any funding even if your proposed technology is technically sound and otherwise meets the needs of the solicitation. Pay attention to the details of your proposal, and insure you provide all the required information.

Finally, remember, these are not grants. They're contracts with deliverables. The Government expects you will comply with the terms of the contract and make a good faith effort towards the development of your proposed technology, insuring timely deliveries of any information, test results, hardware, or software that is required in the contract. If you have any questions regarding any of these programs, you can always contact our office. We'll be happy to discuss them with you and make sure you're on the right path to availing the Government of the great technology innovations you have. For more information on MDA's SBIR/STTR Programs or our participation in the RIF Program you can go to advancedresearch@mda.mil or sbirsttr@mda.mil.

Market Research

What is Market Research and why do we do it? Market Research is a tool used to determine what is available in the market to meet a specific need in order to meet our agencies goals and objectives and determine the terms and conditions customarily used in the commercial market for the item or service being procured.

The market research concept is not new. Most agency requiring activities and procurement personnel have been performing this necessary step all along however; we must document our market research, review our requirements to ensure that when appropriate, we buy an item that is commercially available or that does not require a new development effort, and tailor the solicitation/contract terms and conditions consistent with customary commercial practices. FAR Part 10 mandates the use of Market Research as to "arrive at the most suitable approach to acquiring, distributing, and supporting supplies and services. We must ensure that legitimate needs are identified and trade-offs evaluated to acquire items that meet those needs."

Most of the confusion in today's environment is related to who does the market research and what level of documentation is adequate. The answer is – it depends! There is no standard answer. The level of research and documentation will vary depending on the complexity and dollar value of the requirement and the nature of the item or service being contemplated. In our Agency, the Office of Small Business Programs helps conduct market research to ensure that small businesses are being represented in the acquisition process. The Agency bases ALL decisions about small business (or socio-economic) set-asides on the results of the market research. The best way that you can help shape the way an acquisition goes in our Agency is.... Here it comes... Respond to the RFI!!!! These responses help us understand the market better and, in most cases, if two or more qualified responses are received, the rule of two can apply.

If you have any questions about market research, please feel free to contact our office and we will be glad to discuss it with you!

Becky Martin

Proposed Rules Address Whistleblowers and Payments to Subcontractors

For Whistleblowers: The Federal Acquisition Regulatory (FAR) Council recently released a proposed rule to implement section 743 of the fiscal year (FY) 2015 appropriations law, which seeks to prevent contractors from requiring their employees to sign confidentiality agreements that would prohibit them from reporting waste, fraud, or abuse to agency officials.

The proposed rule requires that each offeror, in order to be eligible for award, represent by submission of its offer, that it does not require employees or subcontractors to sign or comply with such internal confidentiality agreements. Existing contracts must be modified to include the clause before obligating [FY] 2015 or subsequent FY funds that are subject to the same prohibition on confidentiality agreements, except for personal services contracts with individuals.



For Payments to Subcontractors: A separate proposed rule released by the FAR Council last week would implement section 1334 of the Small Business Jobs

Act of 2010, which requires a prime contractor to notify the contracting officer in writing when it makes late or reduced payments to a small business subcontractor, and directs contracting officers to record the identity of contractors with a history of late or reduced payments to small business subcontractors in the Federal Awardee Performance and Integrity Information System (FAPIIS).

The Small Business Administration (SBA) incorporated section 1334 into its regulations with a final rule published July 16, 2013. The FAR Council's proposed rule would add these requirements to the FAR.

In accordance with the SBA final rule, this proposed rule would apply to prime contracts that require small business subcontracting plans and would cover acquisitions for commercial items, including acquisitions for commercial-off-the-shelf (COTS) items".

Source: VAO; <https://www.gotovao.com/index.cfm?action=comment&id=0680059043000443>.

Jerrold Sullivan

The Annual NDIA-TVC Missile Defense Agency Small Business Programs Conference

SAVE THE DATE – The National Defense Industrial Association, Tennessee Valley Chapter (NDIA-TVC) Annual MDA Small Business Programs Conference will be held at the Von Braun Center North Hall in Huntsville, Alabama on June 8 - 9. Registration will open soon.

Scheduled to speak this year are a wide variety of MDA and OSD Senior Leaders. The agenda is still being finalized, and will be posted soon; however, here is a snapshot of who has been invited to date.

VADM James Syring, Director, Missile Defense Agency will provide the Senior Leadership Keynote remarks. He will share the Agency's commitment to the small business community and how their agility and innovativeness play a vital role in the Ballistic Missile Defense System's mission. Mr. Kenyata Wesley will present an update from the Office of the Secretary of Defense OSBP and a Town Hall Forum with



MDA Acquisition Leadership. Other highlights on the agenda include: Mr. Frank Barrow, Chief GMD Future Acquisition/Policy Division, Ground-Based Midcourse

Defense (GM); Ms. Sherry Trowbridge (DT), Advanced Research Center Update; Mr. Kurt Knapp, MICS Update; Dr. Doug Deason SBIR/STTR update as well as representatives from the UAHuntsville Procurement Technical Assistance Center (PTAC), Women's Business Center of North Alabama (WBCNA), Small Business Administration (SBA). Also featured this year will be a Cyber Security overview briefing from Mr. Kyle Hoover, the MDA BMDS Chief System Security Engineer.

Finally, representatives from the Missile Defense Agency Program Offices, the MDA Small Business Advocacy Council, and over 10 different government Agencies will be hosting One on One matchmaking sessions with small businesses looking to do work with their respective Agencies/Companies.

A registration link and finalized agenda will be provided soon. Please visit www.ndiatvc.org for the latest updates. If you would like to make sure you receive notifications for acquisitions released by MDA, please register your company with our electronic Small Business Information Exchange (eSBIE) at <https://esbie.mda.mil>.

We look forward to seeing you in June!

Laura Anderson



MiDAESS Awards

Full and Open

Blue text indicates IDIQ Awards
Red text indicates Task Order Awards
Yellow background indicates Recompeted/Recently Awarded

Acquisition Support (Capability Group 2)			IDIQ Contract Award Date: 9/8/2010		
Computer Sciences Corporation	HQ0147-10-D-0019-0004	DP-01	1/19/2013	Integration Synchronization	
	HQ0147-10-D-0019-0005	DOB-03	7/25/2013	Budget Execution/Funds Control	
ECS Federal	HQ0147-10-D-0020-0004	DOB-07	2/27/2013	Financial Systems Support & Integration	
	HQ0147-10-D-0020-0005	DOB-02	1/26/2015	Strategic Planning and Financial Management Support	
Odyssey Systems Consulting Group	HQ0147-10-D-0021				

Engineering Support (Capability Group 3)			IDIQ Contract Award Date: 8/30/2010		
ERC, Inc.	HQ0147-10-D-0006				
Madison Research Corporation	HQ0147-10-D-0007				
Computer Sciences Corporation	HQ0147-10-D-0008-0005	DE-05	2/10/2014	Sensor Engineering	
General Dynamics IT	HQ0147-10-D-0009				
Parsons	HQ0147-10-D-0010-0012	DT-02	9/26/2013	Ground Test Support	
	HQ0147-10-D-0010-0016	DE-01	4/9/2015	System Engineering Integration	
	HQ0147-10-D-0010-0017	DE-03	7/16/2015	Weapons and Missile Systems	
	HQ0147-10-D-0010-0010	DE-07	5/30/2013	Space Portfolio Engineering	
	HQ0147-10-D-0010-0013	DE-08	3/20/2014	C3BM	
	HQ0147-10-D-0010-0006	DE-10	9/24/2014	M&S Engineering	
	HQ0147-10-D-0010-0011	DE-11	7/16/2013	Laser (Directed Energy) System Engineering	
	HQ0147-10-D-0010-0014	DT-01	5/02/2014	Flight Component and General Test Support	

Infrastructure and Deployment Support (Capability Group 4)			IDIQ Contract Award Date: 6/23/2010		
Computer Sciences Corporation	HQ0147-10-D-0022-0007	DPF-01	5/8/2014	Facility, Logistics, and Space Management	
	HQ0147-10-D-0022-0006	DPF-03	6/3/2013	Environmental Management	
General Dynamics IT	HQ0147-10-D-0023				
Parsons	HQ0147-10-D-0024-0004	DDW-01	2/15/2013	Warfighter Strategic Integration	
	HQ0147-10-D-0024-0005	DDW-02	10/23/2013	Operations Support	
	HQ0147-10-D-0024-0006	DPF-02	2/20/2014	Facilities Life-Cycle Management Site Activation Planning, Deployment, and Integration	
	HQ0147-10-D-0024-0007	DT-08	5/8/2014	Warfighter Operational Support	

Agency Operations Support (Capability Group 5)			IDIQ Contract Award Date: 6/17/2010		
ALATEC, Inc.	HQ0147-10-D-0002-0003	DS-01	10/26/2012	Functional Management and Non-Matrix Admin. Support	
Computer Sciences Corporation	HQ0147-10-D-0003				
EMC, Inc.	HQ0147-10-D-0004				

Security and Intelligence Support (Capability Group 6)			IDIQ Contract Award Date: 8/30/2010		
Booz Allen Hamilton, Inc.	HQ0147-10-D-0011-0006	DEI-02	6/18/2013	Declassification	
	HQ0147-10-D-0011-0008	IC-03	6/26/2014	BMDs Information Assurance/Computer Network Defense	
	HQ0147-10-D-0011-0005	DEI-03	5/1/2012	Intelligence	
	HQ0147-10-D-0011-0007	DEI-06	3/7/2014	Cyber Security and Engineering	
Lockheed Martin, Inc.	HQ0147-10-D-0012				
ManTech International Corporation	HQ0147-10-D-0013-0005	DEI-01	3/7/2014	Security and Program Protection	
	HQ0147-10-D-0013-0004	DEI-05	6/6/2013	Counterintelligence	

Agency Advisory Analytical Support (Capability Group 7)			IDIQ Contract Award Date: 2/14/2011		
Booz Allen Hamilton, Inc.	HQ0147-11-D-0001				
MacAulay-Brown, Inc.	HQ0147-11-D-0002-0003	A3-01	3/26/2013	Engineering & Technical Advisory & Analytical Support	
	HQ0147-11-D-0002-0004	A3-02	3/21/2014	Test	
SAIC	HQ0147-11-D-0003-0002	A3-03	3/26/2013	Executive Programmatic Advisory & Analytical Support	
TASC	HQ0147-11-D-0004				



MiDAESS Awards

Small Business Set-Aside

Blue text indicates IDIQ Awards
Red text indicates Task Order Awards
Yellow background indicates Recompeted/Recently Awarded

Quality, Safety, and Mission Assurance (Capability Group 1)			IDIQ Contract Award Date: 1/21/2010	
a.i. Solutions	HQ0147-10-D-0027-0003	QS-03	5/24/2013	Quality Assurance
	HQ0147-10-D-0027-0004	QS-02	11/07/2013	Mission Assurance
A-P-T Research, Inc.	HQ0147-10-D-0028-0004	QS-01	12/01/2012	System Safety & Safety Occupational Health
Bastion Technologies, Inc.	HQ0147-10-D-0029			

Acquisition Support (Capability Group 2)			IDIQ Contract Award Date: 7/21/2010	
Acquisition Services Corporation	HQ0147-10-D-0035			
BCF Solutions, Inc.	HQ0147-10-D-0036-0005	DO-04	5/01/2013	Cost Estimating and Analysis
	HQ0147-10-D-0036-0006	DO-06	4/29/2013	EVMS
Quantech Services, Inc.	HQ0147-10-D-0037	DA-01	4/01/2014	Acquisition & Program Management Support
	HQ0147-10-D-0037-0007	DPL-01	3/27/2013	Logistics Management
	HQ0147-10-D-0037-0006	DA-02	3/27/2013	Acquisition Executive Support
	HQ0147-10-D-0037-0010	DI-01	3/10/2014	International Affairs
	HQ0147-10-D-0037-0008	DI-02	9/20/2013	Aegis BMD FMS and International Support
	HQ0147-10-D-0037-0011	DOB-05	7/23/2012	Accounting

Engineering Support (Capability Group 3)			IDIQ Contract Award Date: 3/10/2011	
COLSA Corporation	HQ0147-11-D-0005-0002	IC-01	9/12/2014	Information Technology Management and Analysis
ERC, Inc.	HQ0147-11-D-0006			
MEI Corporation	HQ0147-11-D-0007-0009	DE-12	6/12/2014	Specialty Engineering / International Engineering
	HQ0147-11-D-0007-0008	DE-09	5/05/2014	Speciality C3BM
	HQ0147-11-D-0007-0007	DE-13	3/21/2014	Risk and Lethality Engineering
	HQ0147-11-D-0007-0011	DT-06	6/24/2014	Ground Test Provisioning Support
	HQ0147-11-D-0007-0010	DT-07	6/24/2014	Test Infrastructure Support
	HQ0147-11-D-0007-0006	DE-04	3/27/2013	Threat Engineering
Torch Technologies, Inc.	HQ0147-11-D-0008-0002	IC-02	9/24/2014	Cybersecurity & Risk Management
	HQ0147-11-D-0008-0007	DE-02	6/06/2014	Test Analysis & Reporting
	HQ0147-11-D-0008-0008	DT-05	7/25/2014	Flight Test Provisioning Support
DCS Corporation	HQ0147-11-D-0009			

Agency Operations Support (Capability Group 5)			IDIQ Contract Award Date: 8/20/2010	
Harlan Lee & Associates	HQ0147-10-D-0030-0007	DS-04	3/18/2013	Strategic Planning & Communication
	HQ0147-10-D-0030-0008	DS-05	4/17/2014	VIPC
	HQ0147-10-D-0030-0006	PA-01	1/28/2013	Public Information Support
PeopleTec, Inc.	HQ0147-10-D-0031-0007	DS-02	5/17/2013	Executive Admin. & Action Officer Support
	HQ0147-10-D-0031-0008	DS-03	4/17/2014	Protocol & Event Management
	HQ0147-10-D-0031-0005	DOH-01	11/30/2012	Human Resources
	HQ0147-10-D-0031-0006	DOH-02	1/04/2013	Training and Development
Total Solutions, Inc.	HQ0147-10-D-0032			

All information valid as of 1 October 2015



LEGEND					
	Draft RFP OR Final RFP Released	RFP Closed	Awarded	Anticipated	
ALL DATES NO EARLIER THAN:					
Solicitation	TEAMS Schedule Update Valid as of 4/15/2016	Draft RFP	Final RFP	Proposal Due Date	Awarded
	F&O - BMD Systems Engineering (including M&S)	6/1/2016	8/15/2016	TBD	
	SBSA - Specialty Engineering (Directed Energy, Space, CTTO)	9/7/2016	11/7/2016	TBD	
	SBSA - Predictive BMDS Engineering	7/7/2016	9/7/2016	TBD	
	SBSA - IT Cybersecurity and Risk Management	4/30/2016	6/30/2016	TBD	
	SBSA - Information Technical Management and Analysis	5/30/2016	7/30/2016	TBD	
	SBSA - International Engineering	5/1/2016	7/1/2016	TBD	
	F&O - Agency Advisory & Assistance Support / Source Selection Facility	6/15/2016	8/1/2016	TBD	
HQ0147-15-R-0048	F&O - Facilities Life Cycle Management	3rd QTR FY16	11/1/2016	3rd Qtr FY16	
HQ0147-16-R-0008	F&O - BMDS CSM/CND	10/7/2015 & 1/15/2016	5/15/2016	TBD	
HQ0147-16-R-0009	F&O - Security and Program Protection/Declassification	5/19/2015	8/26/2015	10/15/2015	
HQ0147-15-R-0017	SDVOSB - Facilities, Logistics, Space Management	8/13/2015	9/2/2015	10/5/2015	
HQ0147-15-R-0014	SBSA - Environmental Management	7/15/2015	8/31/2015	10/14/2015	
HQ0147-15-R-0016	F&O - Intelligence Programs	7/10/2015	9/28/2015	11/12/2015	
HQ0147-15-R-0027	SBSA - Test Exercise, and Wargames	7/02/2015	9/30/2015	11/19/2015	
HQ0147-15-R-0022	SBSA - Cybersecurity Engineering	8/03/2015	9/30/2015	11/2/2015	
HQ0147-15-R-0012	F&O - Counter Intelligence	7/27/2015	11/9/2015	12/21/2015	
HQ0147-15-R-0032	SDVOSB - Office Administration	7/13/2015	9/25/2015	11/17/2015	
HQ0147-15-R-0024	SBSA - International Affairs	7/5/2015	8/31/2015	10/13/2015	
HQ0147-15-R-0021	SBSA - Logistics	7/18/2015	9/9/2015	10/30/2015	
HQ0147-15-R-0013	SBSA - Acquisition	7/22/2015	8/28/2015	11/12/2015	
HQ0147-16-R-0006	SBSA - VIPC	9/4/2015	1/29/2016	3/21/2016	
HQ0147-16-R-0012	SBSA - Protocol and Public Affairs	8/3/2015	1/6/2016	2/23/2016	
HQ0147-16-R-0003	F&O - Weapons and Missile Engineering	11/5/2015	2/12/2016	3/14/2016	
HQ0147-16-R-0010	SBSA - Human Resources	9/30/2015	11/19/2015	1/11/2016	
HQ0147-16-R-0014	SDVOSB - Strategic Planning	9/10/2015	1/20/2016	2/29/2016	
HQ0147-16-R-0004	F&O - C3BM Engineering	10/5/2015	11/21/2015	1/5/2016	
HQ0147-16-R-0011	SBSA - Test Provisioning	10/26/2015	2/10/2016	3/21/2016	
HQ0147-15-R-0008	SBSA - Safety	Awarded To:	A-P-T Research Inc.		1/5/2016
HQ0147-15-R-0007	SBSA - Quality, Mission Assurance	Awarded To:	a.i. solutions Inc.		12/8/2015
HQ0147-15-R-0011	F&O - Warfighter Integration	Awarded To:	Parsons Government Services Inc.		3/31/2016
HQ0147-15-R-0019	SBSA - Business Operations	Awarded To:	Veterans Technology		4/1/2016

All information valid as of 1 April 2016



eSBIE Registration Steps

Have the following information ready:

1. 9-digit DUNS number
2. Company contact information
3. Company socio-economic categories
4. Up to 10 VALID 2012 NAICS codes
5. Company facility clearance
6. Two points of contact

How to Register:

1. Go to http://www.mda.mil/business/smallbus_programs.html
2. Click on the 'OSBP Directory' button on the right side of the page
3. Click on the 'Register' button at the top of the page and enter the information you collected earlier
4. Click on the 'Submit' button and stand by while we review your application for authenticity



Having issues? Have questions?
Please contact Outreach@mda.mil

Missile Defense Agency (MDA) How to do business with MDA?

- Send the MDA Office of Small Business Programs (OSBP) an email requesting a meeting or teleconference) to: nancy.hamilton.ctr@mda.mil
- Attach your company capability statement, briefing or overview with your initial request. You will be sent a reply with several dates and times that are available on the OSBP Directors calendar and the option to choose one that will work with your schedule.
- For face-to-face meetings our office can provide access to Redstone Arsenal by way of a visitor pass. You will be provided with directions and a map to our location in Von Braun III, Bldg. 5224.
- For teleconferences our office can provide multiple call-in lines if required.
- All small business capability briefings are scheduled for one hour in duration.

Having issues? Have questions?
Please contact Outreach@mda.mil



2016 Calendar of Events

■ **April 6, 26th Annual Government Procurement Conference , Washington, DC**

■ **April 7, Navy SB Training Conference, Atlanta, GA**

■ **April 11-14, 32nd National Space Symposium, Colorado Springs, CO**

■ **April 20, National Hubzone Summit, Chicago, IL**

■ **April 29, DoD OSBP Hubzone Summit, Detroit, MI**

■ **May 17, UNA PTAC, Florence, AL**

■ **May 24-26, Space Tech Expo, Pasadena, CA**

■ **May 31 – June 3, Mentor Protégé Conference/ Nunn Perry Awards Ceremony, Atlanta, GA**

■ **June 8-9, NDIA-TVC MDA SB Conference, Huntsville, AL**

■ **June 20-23, VETS 2016, Norfolk, VA**

Save the Date

■ **June 8-9, NDIA- TVC MDA Small Business Programs Conference – www.NDIATVC.org**

OSBP Staff

Lee Rosenberg, Director

Genna Wooten, Deputy Director

Jerrold Sullivan, Subcontracting Program Manager

Laura Anderson, Outreach Program Manager

Becky Martin, eSRS Manager

Ruth Dailey, Mentor-Protégé Manager

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For additional information regarding Subcontracting activities at MDA, please email us at subcontracting-oversight@mda.mil.

For additional information regarding Outreach activities at MDA, please email us at outreach@mda.mil.

Websites of Interest

MDA Office of Small Business Programs

www.mda.mil

MDA Marketplaces and Directory

www.mda.mil/business/smallbus_programs.html

MDA Business Acquisition Center

www.mda.mil/business/acquisition_center.html

MDA SBIR/STTR Programs

www.mdasbir.com

Fed Biz Opps

www.fbo.gov

Electronic Subcontracting Reporting System (eSRS)

www.esrs.gov

MDA Small Business Advocacy Council

www.mda.mil/business/bus_mdasbac.html

MDA Unsolicited Proposal Guide

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