

DoD Office of Small Business Programs Update for the Missile Defense Agency

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Securing the High Ground





MDA Secures the "High Ground"





DoD Prepares for Current Threats





Third Offset: Preparing for Future Threats

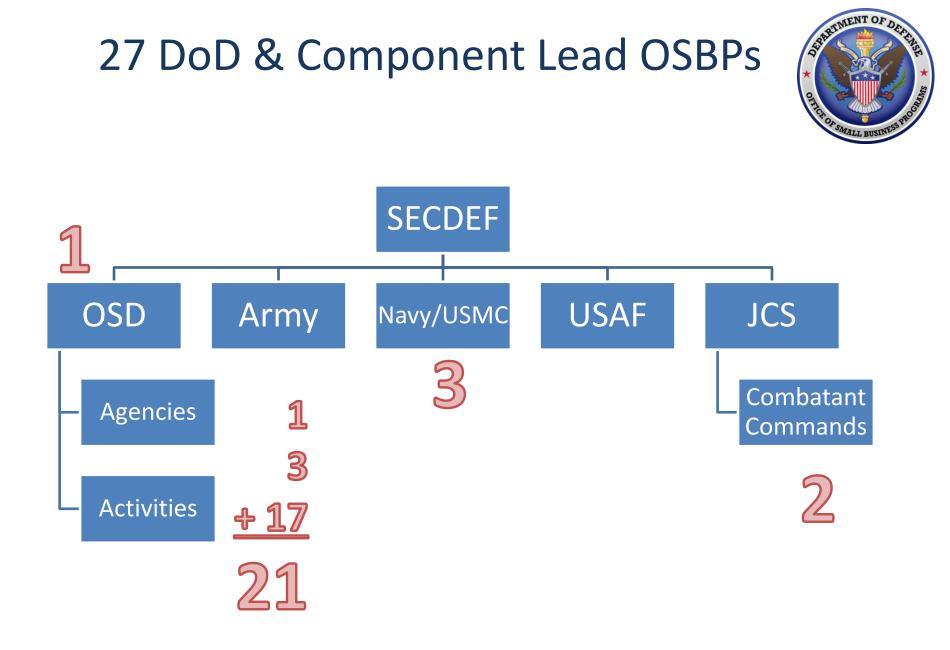








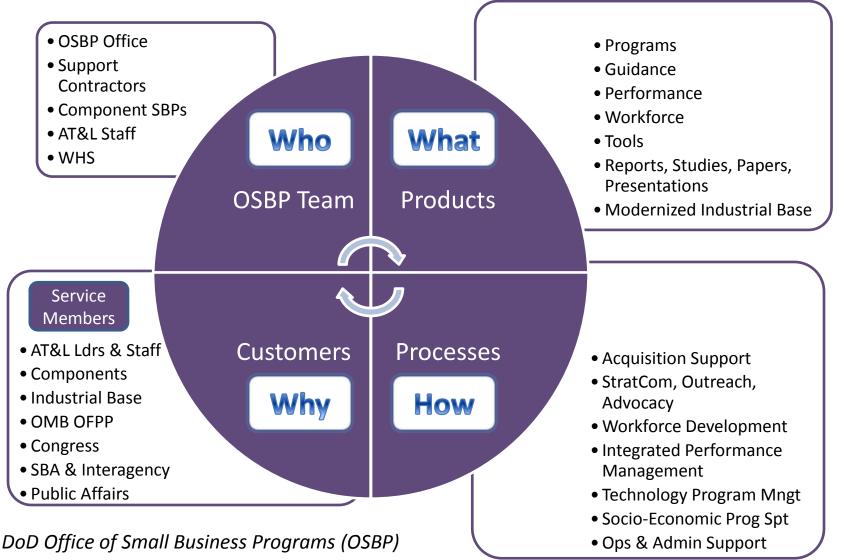
Third Offset = Human-Machine Collaboration

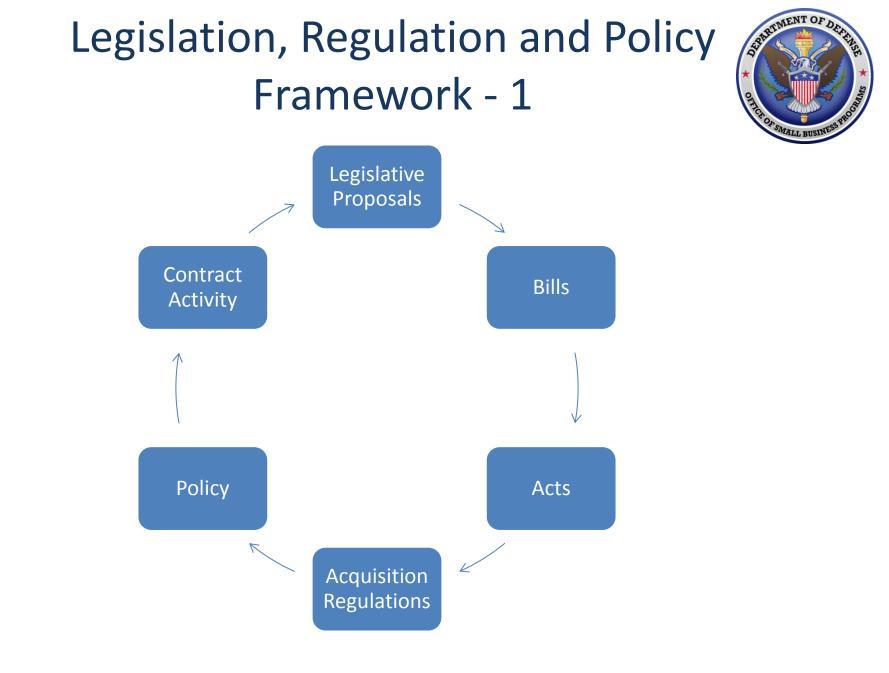


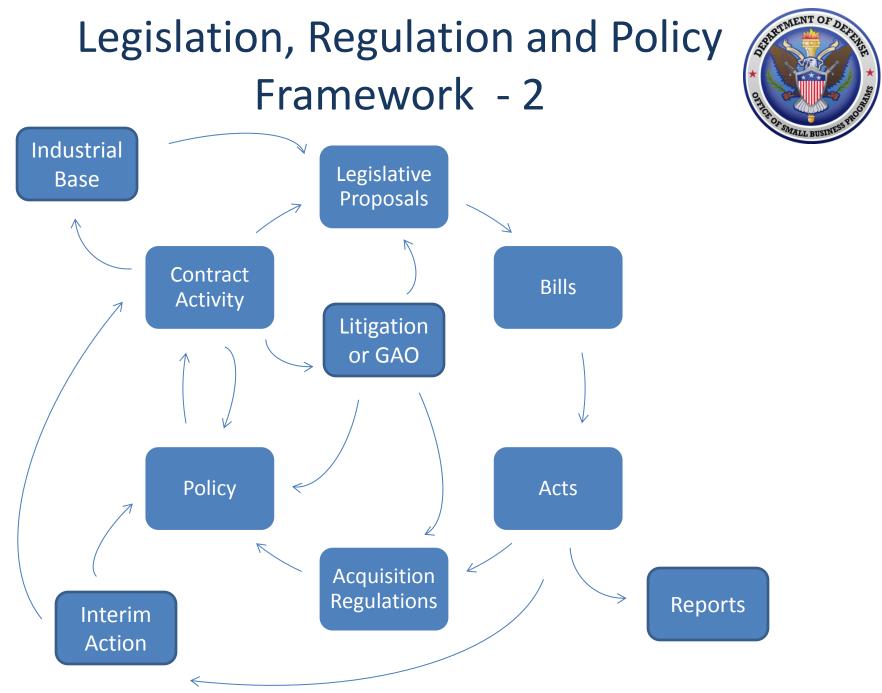
Managing the DoD Small Business Industrial Base

Who we are, What we do, How we do it and Why







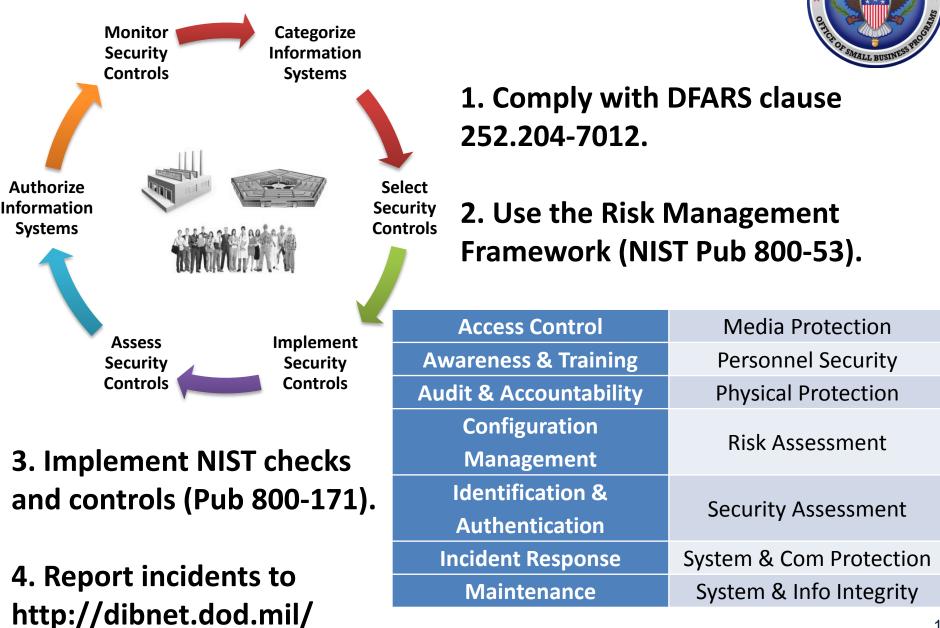


Some of the Topics Monitored by OSBP



- Acquisition Reform
- Comprehensive Subcontracting Plan
- Mentor Protégé Program
- Small Business Innovation Research
- Overseas Procurement
- Small Business Scorecard
- Subcontracting Surveillance
- DoDI 4205
- Cybersecurity

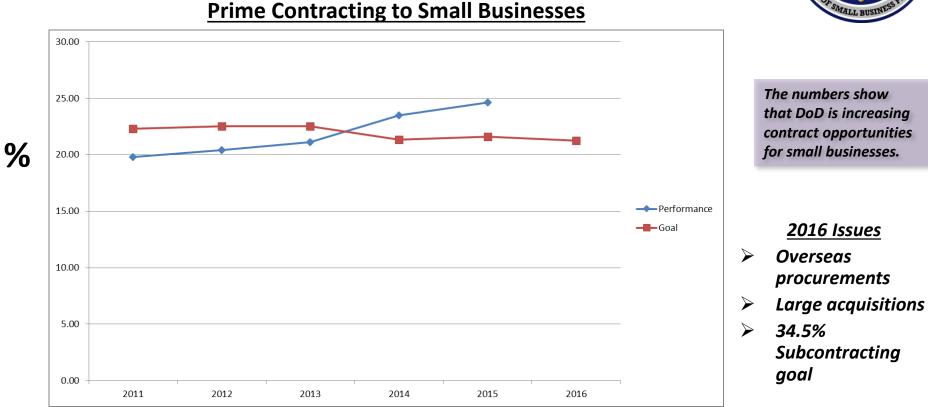
Practice Cybersecurity





DoD Small Business Performance





	2011	2012	2013	2014	2015	2016
Performance	19.80	20.41	21.09	23.47	24.64	
Goal	22.30	22.50	22.50	21.35	21.60	21.26
SDB 5%	6.90	7.30	7.79	8.95	9.53	
WOSB 5%	3.43	3.38	3.57	3.97	4.43	
SDVOSB 3%	2.02	2.33	2.64	3.04	3.45	
HUBZone 3%	2.58	2.18	1.78	1.93	1.87	

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- FY2015 are Official Results
- Data from FPDS-NG



DoD & SBA Collaborate

- PTAC/SBDC
- Outreach
- DD 2579
- Acquisition
 Strategy
- KO/PCR
- Certification
- Goaling
- Reports
- Compliance

- Ombudsman
- SBIR
- MPP
- FPDS
- SBPAC
- IATF Vet BD
- OMB OFPP
- Congress
- Cabinet



New SBA Scorecard in FY17



A 103.02%

84.37% 2014

23.47% (\$54.3 B)

3.97% (\$9.2 B) 8.95% \$20.7 B)

3.04% (\$7.0 B)

1.93% (\$4.5 B)

2014

5.70%

4.60%

Peer Review Score

1.00

1.00

1.00

0.97

1.00

6.97

2013

21.09%

3.57%

7.79%

2.64%

1.78%

21.35%

5.00%

5.00%

3.00%

3.00%

5.00%

5.00%

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ortunities for small businesses.

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Total

FPDS-NG Prime Contracting Data as of Feb. 20, 2015 eSR8 Subcontracting Data as of Mar. 13, 2015		Ļ	103.02%	Prime	FPDS-NG Prime Contracting Data as of Peb. 20, 2015 eGR0 Subcontracting Data as of Mar. 13, 2015
Prime Contracting Achievement:			84.37%		Prime Contracting Achievement:
	2013 Aphlevement	2014 Goal	2014 Achievement		
Imail Business	21.09%	21.35%	23.47% (\$54.3 B)	Contracting	Small Business
Vomen Owned Small Business	3.57%	5.00%	3.97% (\$9.2.8)	Contracting	Women Owned Small Business
Small Disadvantaged Business	7.79%	5.00%	8.95% (\$20.7 B)		Small Disadvantaged Business
Service Disabled Veteran Owned Small Business	2.64%	3.00%	3.04% (\$7.0 B)		Bervice Disabled Veteran Owned Bmail Business
HUBZone	1.78%	3.00%	1.93% (\$4.5 B)	80% to 50%	HUBZone
Subcontracting Achievement:	2013	2014	8.69% 2014		Subcontracting Achievement:
Small Business	Aphlevement 35,40%	Goal 36.70%	Achievement 33.20%		Small Business
Women Owned Small Business	5.70%	5.00%	5.70%		Women Owned Small Business
Small Disadvantaged Business	4.70%	5.00%	4.60%		Small Disadvantaged Business
Bervice Disabled Veteran Owned Small Business HUBZone	2.20%	3.00%	2.10%		Service Disabled Veteran Owned Small Business HUBZone
Success Factors Plan Progress Success Factor Oradina Solia: Factor Subclass Socie / 7			9.96%		Success Factors Plan Progress Buccess Factor Oradina Boats: Factor Subdiola Score / 7
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20% to 50%

FY17 Scorecard

FY16 Scorecard

Prime & Subcontracts by NAICS

Better Buying Power 3.0 Initiatives for Small Business



Incentivize Innovation by Increasing Return on Small Business Research & Development





Reporting



Training



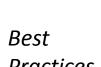
Promote Competition by Increasing Small Business Participation





U.S. AIR FORCE

Online Tools



Practices



Superior *Suppliers*



Subcontracting Surveillance



Electronic Subcontracting **Reporting Sys15**